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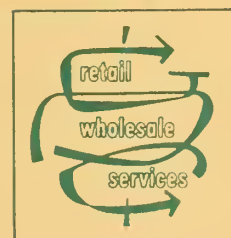
# 1967 CENSUS OF BUSINESS

BC67-WS7

## WHOLESALE TRADE Commodity Line Sales



U.S.  
DEPARTMENT  
OF COMMERCE  
Bureau of  
the Census



The Census of Business reports will comprise five volumes:

Vol. I, II—Retail Trade  
Vols. III, IV—Wholesale Trade  
Vols. V—Selected Services

Wholesale Trade reports are issued first as separate preprints and then brought together in the following volumes:

### **VOL. III, WHOLESALE TRADE SUBJECT REPORTS**

A United States summary chapter and chapters on size of wholesale establishments, receivables and bad debt losses, sales by class of customer, petroleum bulk stations and terminals, and other miscellaneous subjects. Each chapter presents statistics by kind of business and geographic areas. This volume consists of the subject reports previously issued as series BC67-WS, except WS5 and WS7.

### **VOL. IV, WHOLESALE TRADE, AREA STATISTICS**

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships of New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of wholesale establishments in an area. This volume consists of the area reports previously issued as series BC67-WA.

### **OTHER WHOLESALE TRADE REPORTS**

Reports issued in the BC67-WS series which are not included in the bound volumes described above are—

Warehouse Space, Warehouse Equipment,  
and Delivery Equipment (BC67-WS5)  
✓Commodity Line Sales (BC67-WS7)

### **Suggested Citation**

U.S. Bureau of the Census, Census of Business, 1967

**WHOLESALE TRADE:  
COMMODITY LINE SALES  
BC67-WS7**

U.S. Government Printing Office, Washington, D.C., 1971

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, or any Department of Commerce field office. Price \$3.75.



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**Harvey Kailin, Chief**

**ACKNOWLEDGMENTS**—This report was prepared in the Business Division under the general direction of Harvey Kailin, Division Chief, with direct supervision by Henry Wulff, Assistant Chief, Program Development, who was succeeded by Louis Greenberg. Plans for the wholesale trade segment of the Census of Business were developed by John Albright, who was succeeded by Caesar Hill. Responsibility for compiling this report was under the general direction of Paul Shapiro, Assistant Division Chief, Program Implementation. Robert Viehman served as coordinator and was the Business Division's liaison officer with other divisions. Earl Wiley, under the supervision of Louis Shapiro, Chief, Wholesale Implementation Branch, was responsible for implementation of the Wholesale Trade plans. Philip Thomas and Lynn Somershoe contributed in resolving problems and in reviewing the data for publication. Staff assistance was provided by Ralph S. Woodruff, Assistant Division Chief, Research and Methodology, and Max Shor, Assistant Division Chief, Staff and Special Projects.

Systems and procedures were developed in the Systems Division, Sol Dolleck, Chief, by Eugene Wendt, Assistant Division Chief for Periodic Censuses, assisted by Samuel Schweid, Economic Census Program Manager. Clerical procedures were developed and supervised by Alvin Barten, Geraldine Manuel, Carl Mueller, Thomas Lowenstein, and Jack Margolis. Electronic computer programs for check-in, Geographic Coding and Administrative Records, were developed and supervised by Charles Venters and Terence McDowell under the direction of Zigmund Decker and Andrew Grieco. Martha Sullivan developed and supervised the electronic computer editing and tabulation programs under the direction of John S. Lannan who was succeeded by William Lorenz.

Quality Control plans and procedures were developed and supervised by Maxwell D. Jeane, assisted by John Powell and Carl Jablin.

Data input procedures were developed and supervised by Leonard Tauber, assisted by Paul Blackmer.

Production controls were established under the supervision of Francis Boucher and James R. Pepal, assisted by Caromel Wooten, Robert P. Linton, and Jesse Verdeja.

Processing of wholesale reports was performed by the Jeffersonville Census Operations Division, Joseph F. Arbena, Chief, by James S. Werking, Assistant Division Chief, assisted by Margaret Rommel, Chief, Economic Censuses Operations Branch, and by Jordan Horne. Clerical processing was supervised by Charles Adams, assisted by John Allen, Frances Schaffstein, and Patricia Smith. Quality Control plans and procedures were implemented and monitored under the direction of Kathern Clay. Data processing and related operations were performed by the Processing Division, M. Douglas Fahey, Chief, assisted by Rudolph Micoly and James Shores.

Editorial supervision was provided by Julia Moring of the Administrative and Publications Services Division.

Arthur Horowitz, in his capacity as the coordinator of the Economic Censuses, made important contributions to the planning and operational phases of the work. Robert Parker contributed in the analysis of reports for the large and complex corporate organizations.

Special acknowledgment is due to the many businesses whose cooperation has contributed to the publication of the data.



# 1967 CENSUS OF BUSINESS



BC67-MS7

## WHOLESALE TRADE

### Subject Reports

## Commodity Line Sales

Issued March 1971



**U.S. DEPARTMENT OF COMMERCE** Maurice H. Stans, Secretary  
Rocco C. Siciliano, Under Secretary  
Harold C. Passer, Assistant Secretary for Economic Affairs  
**BUREAU OF THE CENSUS** George Hay Brown, Director

# Commodity Line Sales

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# Introduction

**AUTHORITY AND SCOPE**—The economic censuses are required by law under Title 13, U.S. Code, sections 131, 191, and 224. The 1967 Census of Business portion of the economic censuses consisted of firms engaged in retail trade, wholesale trade, and selected services (hotels and motels; personal, business, and repair services; and amusement and recreation services including the motion picture industry) which operated in the United States. In addition, the Census of Business covered public warehouses, dental laboratories, law firms, architectural and engineering firms, travel agencies, and truck and bus carriers not subject to economic regulation by the Interstate Commerce Commission. Data for the contract construction industry also were collected in this census but published in a separate series of reports. The Census of Business also covered Guam and the Virgin Islands. A separate 1967 Census of Business, Manufactures, and Construction for Puerto Rico was conducted jointly with the Commonwealth Government.

**KINDS OF BUSINESS COVERED**—This report covers all establishments included in wholesale trade (limited by definition to those with one or more paid employees) in accordance with the principles of the Standard Industrial Classification (SIC) Manual, 1967.<sup>1</sup> Also included are

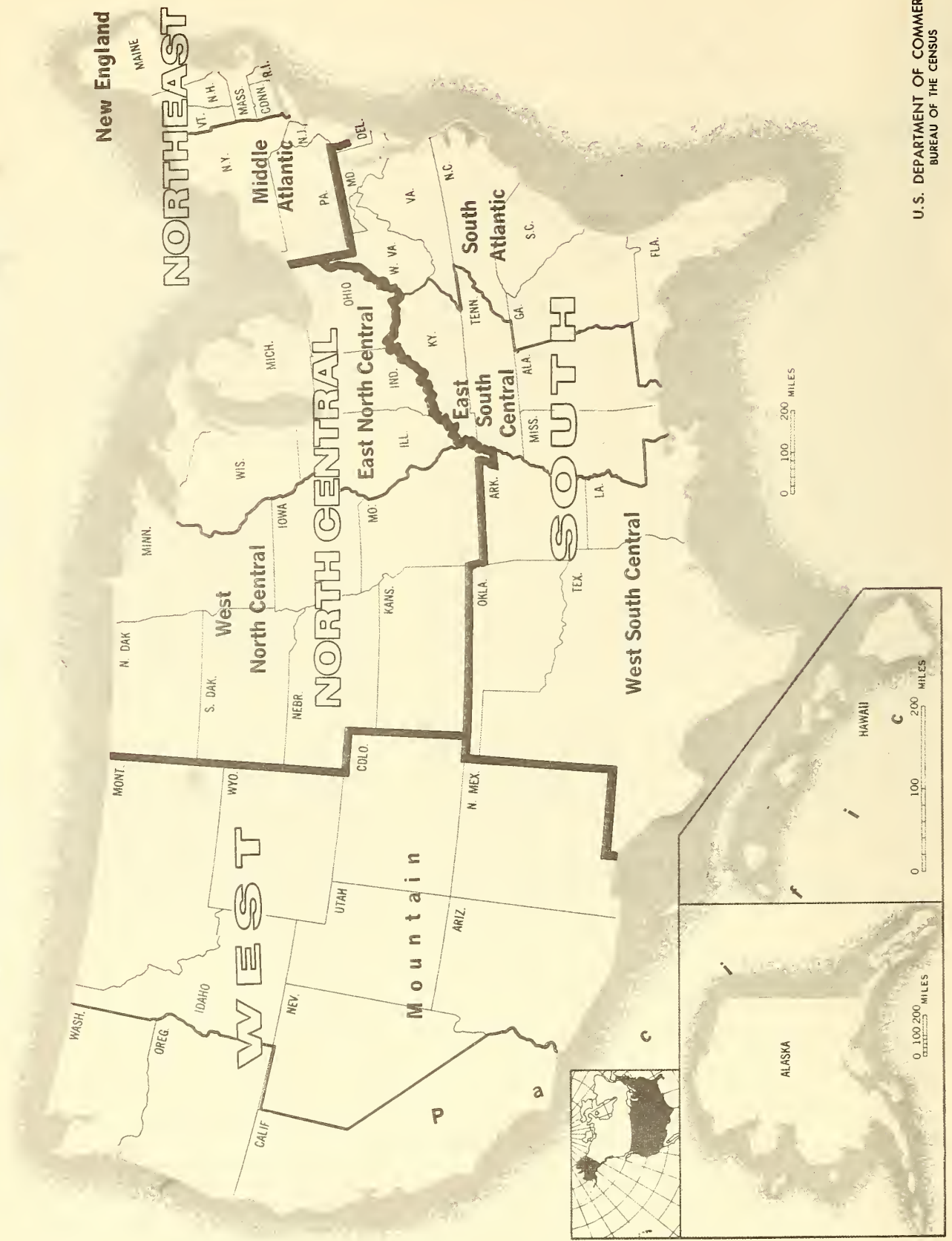
<sup>1</sup> Executive Office of the President, Bureau of the Budget, *Standard Industrial Classification Manual*, 1967.

wholesale liquor establishments operated by State and local governments. Establishments without paid employees, engaged in marketing merchandise at wholesale, are not included. Neither do the basic tabulations include data for administrative offices, captive warehouses, and other units which service or are auxiliary to wholesale establishments within the same organization. See the Kind-of-Business Classifications section of appendix A for definitions of the kind-of-business categories for which data are shown in this report.

**CENSUS DISCLOSURE RULES**—In accordance with Federal law governing census reports, any data which disclose the operations of an individual establishment or business organization are not published. However, the number of establishments in a kind of business is not considered a disclosure, so that this item may appear in instances where other items of information for the same kind of business or locality are withheld.

**CORRECTIONS TO DATA**—Data in this report comprise the statistical portions of previously published reports (series BC-WA). Errors found after the final publications were issued have not been carried to specific areas in this report unless they significantly affect the data for such areas. As a result the detail in some tables may not add to totals.

# CENSUS REGIONS AND GEOGRAPHIC DIVISIONS OF THE UNITED STATES





# STANDARD METROPOLITAN STATISTICAL AREAS AREAS DEFINED BY U.S. BUREAU OF THE BUDGET TO JANUARY 15, 1968



U.S. Department of Commerce

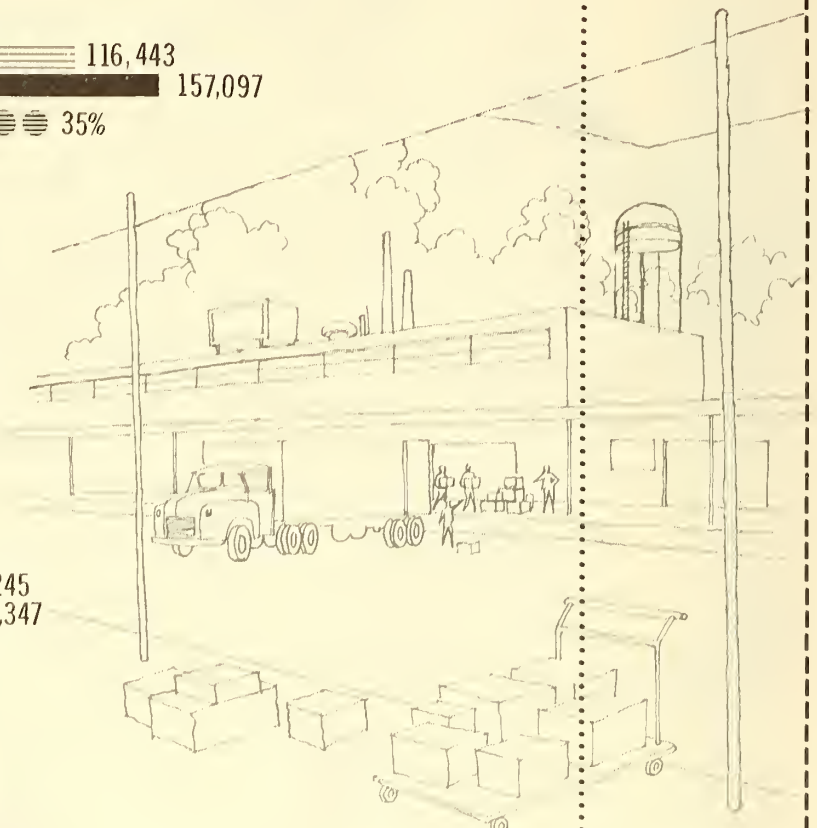
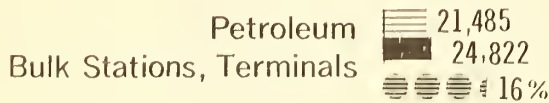
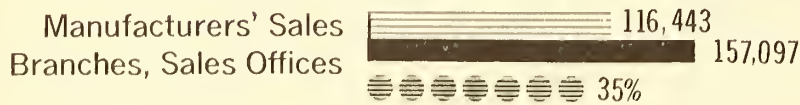
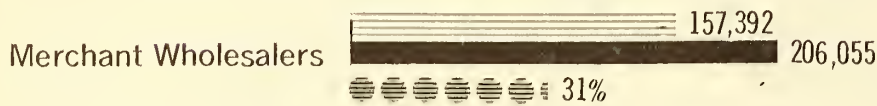
Bureau of the Census



EACH SYMBOL =  
5% CHANGE    ●●●●●●●● 28%

## UNITED STATES Wholesale Trade: 1963 and 1967

### SALES IN MILLIONS OF DOLLARS



1963

1967

1967 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census



TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
 † Detail may not add to total due to rounding.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments	Sales of specified commodity lines		
			Amount <sup>1</sup>	As percent of total sales of--					Amount <sup>1</sup>	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
		(number)	(\$1,000)					(number)	(\$1,000)		
UNITED STATES--CONTINUED											
4710	WELOING EQUIPMENT, SUPPLIES. . .	25	11 507	33.3	.4	5350	SHOE REPAIR AND RESOLE MATERIALS	14	849	14.2	.1
4711	GAS WELOING SUPPLIES, EQUIP. . .	25	2 193	8.3	.1	5353	FINDINGS AND MERCHANOISE . . .	12	472	16.6	.1
4712	ARC WELOING SUPPLIES, EQUIP. . .	24	9 714	36.3	.4		OTHER COMMOOITIES. . . . .	(X)	377	(X)	.1
4860	MECHANICAL RUBBER GOOOS. . . . .	7	8 117	42.8	.3	7610	STATIONERY, OFFICE SUPPLIES. . .	23	568	8.3	.1
4870	ROPE, COROAGE, TWINE (NOT WIRE). .	15	2 126	3.7	.1	7820	HOUSEHOLO LINENS, OOMESTICS. . .	33	2 807	13.3	.4
4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	20	3 034	20.0	.1	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	29	912	11.1	.1
5140	SURGICAL, MEO., HOSPITAL EQUIP..	20	13 918	20.8	.5	8630	TOYS, GAMES, FIREWORKS. . . . .	27	2 403	17.6	.3
5160	SCIENTIFIC INSTRUMENTS . . . . .	17	11 165	16.6	.4		COMMOOITIES N.E.C. . . . .	(X)	12 246	(X)	1.6
5220	CUSTOOIAL (JANITORS) SUPPLIES. . .	65	4 859	25.0	.2		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
5230	LAUNORY, ORY CLEANING MACHINES. .	124	38 447	22.3	1.5		TOTAL . . . . .	1 482	1 404 238	(X)	100.0
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	13	11 554	15.3	.4	1710	YARO OR PIECE GOOOS. . . . .	142	27 761	13.0	2.0
7510	PERSONAL SERVICE PAPERS. . . . .	38	1 998	16.6	.1	1711	COTTON FABRICS . . . . .	130	16 394	8.2	1.2
8530	ADHESIVES, MASTICS . . . . .	10	2 964	20.0	.1	1712	RAYON, NYLON, ETC. . . . .	60	8 131	7.4	.6
8740	FERTILIZER, FERTILIZER MATERIALS	89	20 090	10.1	.8	1713	WOOL FABRICS . . . . .	30	2 158	3.8	.2
8750	AGRICULTURAL CHEMICALS . . . . .	214	29 258	7.2	1.1	1714	OTHER YARO GOOOS . . . . .	39	1 078	2.4	.1
9760	MISCELLANEOUS LINES. . . . .	22	10 240	44.4	.4		NOTIONS (THREAO, BUTTONS, ETC.).	69	4 782	5.2	.3
9930	OTHER LABOR, SERVICE RECEIPTS. . .	54	3 562	5.2	.1	1730	KNIT FABRICS, KNITTING YARNS . .	53	3 252	4.4	.2
	COMMOOITIES N.E.C. . . . .	(X)	84 401	(X)	3.2	1810	MEN'S, BOYS' CLOTHING. . . . .	1 482	1 149 997	81.9	81.9
	PIECE GOOOS (WOVEN FABRICS) (SIC 5033)					1811	WORK CLOTHING, WORK GLOVES . . .	519	189 234	39.1	13.5
	TOTAL . . . . .	2 887	3 831 767	(X)	100.0	1812	SUITS, COATS, TROUSERS. . . . .	320	148 247	38.2	10.6
1620	INOUSTRIAL CHEMICALS . . . . .	5	3 926	100.0	.1	1813	SHIRTS (ORESS AND SPORT) . . . .	494	189 796	32.8	13.5
1710	YARO OR PIECE GOOOS. . . . .	2 880	3 604 828	94.4	94.1	1814	SPORTSWEAR . . . . .	416	180 844	36.2	12.9
1711	COTTON FABRICS . . . . .	1 727	1 277 719	54.4	33.3	1815	MEN'S, BOYS' UNDERWEAR . . . .	593	281 087	48.5	20.0
1712	RAYON, NYLON, ETC. . . . .	1 954	1 624 614	57.9	42.4	1816	OTHER CLOTHING, FURNISHINGS. . .	555	160 788	38.0	11.5
1713	WOOL FABRICS . . . . .	809	352 580	44.0	9.2	1820	WOMEN'S, CHILO'S, CLOTHING . . .	456	133 498	26.5	9.5
1714	OTHER YARO GOOOS . . . . .	845	349 916	44.1	9.1	1910	SHOES, OTHER FOOTWEAR. . . . .	203	21 963	11.1	1.6
1720	NOTIONS (THREAO, BUTTONS, ETC.).	72	10 390	15.7	.3	1911	MEN'S, BOYS' SHOES . . . . .	144	10 468	6.6	.7
1730	KNIT FABRICS, KNITTING YARNS . .	120	63 910	22.9	1.7	1912	WOMEN'S, MISSES' SHOES . . . . .	86	5 308	5.3	.4
1731	KNIT FABRICS . . . . .	100	58 104	23.4	1.5	1913	CHILDREN'S, INFANTS' SHOES . . .	61	1 756	1.6	.1
1732	YARNS (EXCEPT INOUSTRIAL). . . .	14	4 384	20.0	.1	1914	OTHER FOOTWEAR (SLIPPERS, ETC.).	117	4 431	3.4	.3
	OTHER COMMOOITIES. . . . .	(X)	1 422	(X)	(2)	7820	HOUSEHOLO LINENS, OOMESTICS. . .	186	30 826	13.1	2.2
1810	MEN'S, BOYS' CLOTHING. . . . .	50	20 923	23.8	.5	7850	FLOOR COVERINGS. . . . .	31	4 242	11.1	.3
1820	WOMEN'S, CHILO'S, CLOTHING . . . .	29	8 852	22.2	.2	7851	CARPETS, RUGS. . . . .	29	3 111	8.3	.2
1821	ORESSES, SKIRTS, BLOUSES . . . . .	21	2 471	14.2	.1	7852	LINOLEUM, OTHER HARO SURFACE . .	8	1 130	10.0	.1
1823	CHILDREN'S INFANTS' WEAR . . . . .	15	2 140	16.6	.1	8620	SPORT, ATHLETIC GOOOS, BICYCLES.	12	2 026	10.0	.1
1824	WOMEN'S, CHILO'S UNOERWEAR. . . .	21	2 957	14.2	.1	8630	TOYS, GAMES, FIREWORKS . . . . .	15	955	6.6	.1
	OTHER COMMOOITIES. . . . .	(X)	1 286	(X)	(2)	8820	JEWELRY, SILVERWARE, TROPHIES. .	7	1 165	9.0	.1
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	91	16 654	12.1	.4	9610	INOUSTRIAL YARNS . . . . .	4	2 466	22.2	.2
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	8	14 932	36.3	.4		COMMOOITIES N.E.C. . . . .	(X)	21 305	(X)	1.5
7820	HOUSEHOLD LINENS, OOMESTICS. . . .	78	28 211	19.4	.7		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
7821	BEOSPREADS, BLANKETS . . . . .	61	11 924	11.1	.3		TOTAL . . . . .	2 610	2 212 211	(X)	100.0
7823	SHEETS, PILLOW CASES . . . . .	51	8 885	6.8	.2	1710	YARO OR PIECE GOOOS. . . . .	57	9 193	2.9	.4
7824	TOWELS, WASH CLOTHS. . . . .	54	4 911	3.4	.1	1711	COTTON FABRICS . . . . .	39	1 859	2.4	.1
	OTHER COMMOOITIES. . . . .	(X)	2 490	(X)	.1	1712	RAYON, NYLON, ETC. . . . .	26	1 544	2.8	.1
7840	CURTAINS, ORAPES . . . . .	12	7 458	40.0	.2	1714	OTHER YARO GOOOS . . . . .	21	5 395	1.9	.2
	COMMOOITIES N.E.C. . . . .	(X)	51 683	(X)	1.3		OTHER COMMOOITIES. . . . .	(X)	394	(X)	(2)
	NOTIONS AND OTHER ORY GOOOS (SIC 5034)					1720	NOTIONS (THREAO, BUTTONS, ETC.).	68	8 511	3.0	.4
	TOTAL . . . . .	1 188	746 581	(X)	100.0	1810	MEN'S, BOYS' CLOTHING. . . . .	429	126 791	20.2	5.7
1430	BEAUTY AIOS. . . . .	12	1 115	20.0	.1	1811	WORK CLOTHING, WORK GLOVES . . .	114	9 976	4.0	.5
1710	YARO OR PIECE GOOOS. . . . .	128	21 947	20.5	2.9	1812	SUITS, COATS, TROUSERS. . . . .	83	7 734	4.9	.3
1711	COTTON FABRICS . . . . .	91	6 794	11.5	.9	1813	SHIRTS (ORESS AND SPORT) . . . .	172	22 597	5.4	1.0
1712	RAYON, NYLON, ETC. . . . .	64	14 042	20.6	1.9	1814	SPORTSWEAR . . . . .	124	13 684	3.5	.6
1713	WOOL FABRICS . . . . .	19	446	4.5	.1	1815	MEN'S, BOYS' UNDERWEAR . . . .	272	54 745	11.4	2.5
1714	OTHER YARO GOOOS . . . . .	23	665	7.1	.1	1816	OTHER CLOTHING, FURNISHINGS. . .	139	18 054	4.7	.8
1720	NOTIONS (THREAO, BUTTONS, ETC.).	877	380 404	88.5	51.0	1820	WOMEN'S, CHILO'S, CLOTHING . . . .	2 207	1 723 332	84.3	77.9
1730	KNIT FABRICS, KNITTING YARNS . .	379	308 741	87.7	41.4	1821	ORESSES, SKIRTS, BLOUSES . . . . .	800	467 565	48.5	21.1
1810	MEN'S, BOYS' CLOTHING. . . . .	54	6 083	21.6	.8	1822	SUITS, COATS (EXCEPT FUR). . . . .	347	122 933	23.1	5.6
1811	WORK CLOTHING, WORK GLOVES . . . .	35	1 051	3.7	.1	1823	CHILDREN'S INFANTS' WEAR . . . . .	486	272 764	37.1	12.3
1813	SHIRTS (ORESS AND SPORT) . . . . .	29	954	3.4	.1	1824	WOMEN'S, CHILO'S UNOERWEAR. . . .	714	374 830	44.1	16.9
1814	SPORTSWEAR . . . . .	12	786	6.6	.1	1825	OTHER APPAREL, ACCESSORIES . . . .	932	485 236	64.6	21.9
1815	MEN'S, BOYS' UNDERWEAR . . . . .	45	2 989	11.4	.4	1830	MILLINERY, MILLINERY SUPPLIES. . .	225	61 677	57.1	2.8
	OTHER COMMOOITIES. . . . .	(X)	303	(X)	(2)	1840	ORESSEO FURS, FUR CLOTHING . . . .	260	110 890	73.5	5.0
1820	WOMEN'S, CHILO'S, CLOTHING . . . .	62	5 718	19.0	.8	1910	SHOES, OTHER FOOTWEAR. . . . .	192	42 323	10.1	1.9
1830	MILLINERY, MILLINERY SUPPLIES. . .	6	471	25.0	.1	3420	MAJOR APPLIANCES . . . . .	5	28 629	12.5	1.3
1910	SHOES, OTHER FOOTWEAR. . . . .	28	1 272	8.6	.2	7610	STATIONERY, OFFICE SUPPLIES. . . .	15	7 920	3.6	.4
3610	HARWARE . . . . .	15	1 045	9.0	.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	5	8 251	3.8	.4
						7810	CHINA, GLASSWARE, CROCKERY . . . .	11	3 652	9.5	.2
						7820	HOUSEHOLD LINENS, OOMESTICS. . . .	100	14 330	4.1	.6
						7840	CURTAINS, ORAPES . . . . .	13	5 881	2.7	.3
						7850	FLOOR COVERINGS. . . . .	16	11 943	4.5	.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of—					Amount <sup>1</sup> (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
UNITED STATES--CONTINUED											
8620	SPORT, ATHLETIC GOODS, BICYCLES, TOYS, GAMES, FIREWORKS . . . . .	15	6 227	2.8	.3	3430	ELECTRIC HOUSEWARES, . . . . .	22	9 224	3.0	.1
8630		54	10 395	3.8	.5	3610	HARDWARE . . . . .	249	19 281	2.4	.1
						5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	321	11 230	1.3	.1
8820	JEWELRY, SILVERWARE, TROPHIES, . . . . .	8	2 206	50.0	.1	7110	CIGARETTES, CIGARS, TOBACCO, . . . . .	1 410	1 049 078	10.0	6.7
8822	COSTUME JEWELRY, . . . . .	8	2 168	50.0	.1	7111	CIGARETTES . . . . .	1 360	979 569	9.5	6.3
	OTHER COMMODITIES, . . . . .	(X)	38	(X)	(2)	7112	CIGARS . . . . .	763	31 419	.6	.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC COMMODITIES N.E.C., . . . . .	17	3 424	2.2	.2	7113	OTHER TOBACCO, . . . . .	697	38 089	.8	.2
		(X)	26 636	(X)	1.2	7210	BEER, ALE, PORTER, STOUT, ETC., . . . . .	34	11 558	6.6	.1
FOOTWEAR (SIC 5039)											
						7510	PERSONAL SERVICE PAPERS, . . . . .	1 348	291 174	3.6	1.9
						7520	INDUSTRIAL PAPERS, . . . . .	1 034	126 385	2.0	.8
						7870	KITCHEN UTENSILS, TOOLS, MISC., . . . . .	167	20 449	1.5	.1
						8720	FEEDS (MIXED AND OTHER), . . . . .	271	23 358	4.1	.2
						9760	MISCELLANEOUS LINES, . . . . .	79	84 937	3.7	.5
						9930	OTHER LABOR, SERVICE RECEIPTS, COMMODITIES N.E.C., . . . . .	127	59 381	3.2	.4
						(X)		(X)	163 485	(X)	1.1
1720	NOTIONS (THREAD, BUTTONS, ETC.), . . . . .	5	1 550	33.3	.2	FROZEN FOODS (SIC 5042)					
1810	MEN'S, BOYS' CLOTHING, . . . . .	43	10 268	20.2	1.5	2110	FROZEN FOODS . . . . .	1 365	1 488 794	84.1	84.1
1811	WORK CLOTHING, WORK GLOVES . . . . .	25	2 061	5.6	.3	2111	FROZEN FRUITS-JUICES . . . . .	540	153 354	18.8	8.7
1812	SUITS, COATS, TROUSERS . . . . .	10	830	2.4	.1	2112	FROZEN VEGETABLES-JUICES . . . . .	504	179 866	22.7	10.2
1813	SHIRTS (DRESS AND SPORT) . . . . .	15	624	2.2	.1	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	467	128 496	16.8	7.3
1814	SPORTSWEAR . . . . .	10	3 323	9.2	.5	2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	884	484 703	41.0	27.4
1815	MEN'S, BOYS' UNDERWEAR . . . . .	19	657	5.0	.1	2115	FROZEN MEATS (PACKAGED), . . . . .	635	285 370	32.3	16.1
1816	OTHER CLOTHING, FURNISHINGS, . . . . .	15	2 616	8.8	.4	2116	FROZEN PREPARED FOODS, . . . . .	399	134 925	19.7	7.6
						2117	OTHER PACKAGED FROZEN FOODS, . . . . .	411	122 081	18.6	6.9
1820	WOMEN'S, CHILDREN'S CLOTHING . . . . .	34	5 805	10.8	.9	2210	BUTTER AND CHEESE, . . . . .	206	14 206	4.8	.8
1821	DRESSES, SKIRTS, BLOUSES . . . . .	10	1 084	4.0	.2	2220	ICE CREAM, ICES, . . . . .	32	8 739	7.2	.5
1823	CHILDREN'S INFANTS' WEAR . . . . .	9	733	2.4	.1	2240	OTHER DAIRY PRODUCTS . . . . .	7	911	10.0	.1
1824	WOMEN'S, CHILDREN'S UNDERWEAR . . . . .	16	1 045	3.0	.2	2310	EGGS (SHELL) . . . . .	61	5 160	5.0	.3
1825	OTHER APPAREL, ACCESSORIES . . . . .	22	2 935	5.3	.4	2320	POULTRY, . . . . .	118	18 377	10.1	1.0
	OTHER COMMODITIES, . . . . .	(X)	8	(X)	(2)	2323	DRESSED POULTRY (RESALES), . . . . .	114	17 547	10.2	1.0
1910	SHOES, OTHER FOOTWEAR, . . . . .	679	636 091	95.4	95.4		OTHER COMMODITIES, . . . . .	(X)	829	(X)	(2)
1911	MEN'S, BOYS' SHOES . . . . .	409	179 366	43.4	26.9	2410	CONFECTIONERY, . . . . .	51	4 928	5.2	.3
1912	WOMEN'S, MISSES' SHOES . . . . .	465	280 019	57.0	42.0	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	198	45 862	16.2	2.6
1913	CHILDREN'S, INFANTS' SHOES . . . . .	285	67 341	24.6	10.1	2610	MEATS, PROVISIONS, . . . . .	242	53 337	15.0	3.0
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . . . .	297	109 366	38.0	16.4	2611	FRESH, FROZEN MEATS, . . . . .	169	44 655	16.4	2.5
5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	4	666	33.3	.1	2612	SAUSAGE, MEAT LOAVES, . . . . .	86	2 019	2.3	.1
8620	SPORT, ATHLETIC GOODS, BICYCLES, LUGGAGE, SADDLERY, HARNESS . . . . .	5	990	20.0	.1	2613	CURED, BOILED, SMOKED MEATS, . . . . .	115	4 241	2.7	.2
9740	COMMODITIES N.E.C., . . . . .	6	1 035	5.5	.2	2614	OTHER MEAT PRODUCTS, . . . . .	65	2 421	1.7	.1
		(X)	10 183	(X)	1.5	2710	FRESH FRUITS, VEGETABLES . . . . .	117	41 273	19.1	2.3
GROCERIES, GENERAL LINE (SIC 5041)											
						2711	FRESH FRUITS, BERRIES, MELONS . . . . .	90	18 154	10.8	1.0
						2712	FRESH VEGETABLES . . . . .	98	23 119	14.4	1.3
						2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	14	1 598	14.2	.1
1420	HEALTH PRODUCTS, . . . . .	508	65 632	1.4	.4	2860	CANNEO-BOTTLED FOODS . . . . .	206	42 177	12.4	2.4
1430	BEAUTY AIDS, . . . . .	739	171 587	2.4	1.1	2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	76	2 970	2.2	.2
1610	SOAPS AND DETERGENTS . . . . .	1 495	642 252	6.0	4.1	2863	CANNEO-BOTTLED FRUITS, VEGE, . . . . .	105	27 497	12.1	1.6
2110	FROZEN FOODS . . . . .	1 103	959 706	8.3	6.2	2864	CANNEO FISH, SEAFOOD . . . . .	102	6 543	3.7	.4
2210	BUTTER AND CHEESE, . . . . .	1 174	306 653	3.5	2.0	2865	CANNEO MEATS . . . . .	83	1 979	1.3	.1
2220	ICE CREAM, ICES, . . . . .	87	55 603	1.6	.4	2867	OTHER CANNEO-BOTTLED FOODS . . . . .	38	2 672	5.5	.2
2230	MILK, CREAM (FLUID), . . . . .	104	84 660	2.7	.5		OTHER COMMODITIES, . . . . .	(X)	515	(X)	(2)
2240	OTHER DAIRY PRODUCTS . . . . .	278	75 273	2.2	.5	2920	MARGARINE, SHORTENINGS . . . . .	259	15 477	4.3	.9
2310	EGGS (SHELL) . . . . .	116	43 637	1.7	.3	2960	FOODS (EXC. AS SPECIFIED ABOVE), . . . . .	53	7 305	10.8	.4
2320	POULTRY, . . . . .	310	105 403	2.5	.7		COMMODITIES N.E.C., . . . . .	(X)	22 630	(X)	1.3
2410	CONFECTIONERY, . . . . .	1 913	472 519	3.6	3.0	2110	FROZEN FOODS . . . . .	139	29 177	9.6	1.1
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	122	19 918	2.0	.1	2111	FROZEN FRUITS-JUICES . . . . .	52	1 679	9.0	.1
2610	MEATS, PROVISIONS, . . . . .	909	1 319 573	15.2	8.5	2112	FROZEN VEGETABLES-JUICES . . . . .	39	1 356	5.5	.1
2611	FRESH, FROZEN MEATS . . . . .	388	805 649	11.4	5.2	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	44	13 612	5.3	.5
2612	SAUSAGE, MEAT LOAVES . . . . .	358	146 385	2.9	.9	2115	FROZEN MEATS (PACKAGED), . . . . .	50	7 211	20.0	.3
2613	CURED, BOILED, SMOKED MEATS, . . . . .	478	179 800	3.1	1.2	2116	FROZEN PREPARED FOODS, . . . . .	43	3 506	3.1	.1
2614	OTHER MEAT PRODUCTS, . . . . .	596	187 693	3.0	1.2		OTHER COMMODITIES, . . . . .	(X)	1 813	(X)	.1
2710	FRESH FRUITS, VEGETABLES . . . . .	652	555 063	7.6	3.6	2210	BUTTER AND CHEESE, . . . . .	1 430	895 285	50.8	33.4
2810	COFFEE-ROASTED (INCL. SOLUBLE), . . . . .	1 621	496 675	4.3	3.2	2220	ICE CREAM, ICES, . . . . .	903	119 334	33.0	4.5
2830	TEA, SPICES, . . . . .	1 555	150 613	1.5	1.0	2230	MILK, CREAM (FLUID), . . . . .	1 741	945 438	70.8	35.3
2840	BAKERY PRODUCTS, . . . . .	523	115 792	2.1	.7	2240	OTHER DAIRY PRODUCTS . . . . .	1 223	473 401	33.8	17.7
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	385	67 151	2.8	.4	2310	EGGS (SHELL) . . . . .	360	41 339	10.0	1.5
2860	CANNEO-BOTTLED FOODS . . . . .	2 229	4 129 404	30.3	26.6	2320	POULTRY, . . . . .	15	5 313	7.6	.2
2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	1 979	599 700	4.8	3.9						
2862	CANNEO-BOTTLED BABY FOODS, . . . . .	1 377	283 404	2.4	1.8						
2863	CANNEO-BOTTLED FRUITS, VEGE, . . . . .	1 995	1 688 457	13.6	10.9						
2864	CANNEO FISH, SEAFOOD . . . . .	1 826	330 366	2.6	2.1						
2865	CANNEO MEATS . . . . .	1 356	220 684	2.8	1.4						
2866	CANNEO MILK, . . . . .	1 614	257 059	2.4	1.7						
2867	OTHER CANNEO-BOTTLED FOODS . . . . .	1 404	749 733	7.4	4.8						
2870	SUGAR-REFINED, . . . . .	1 858	418 330	3.8	2.7						
2890	BREAKFAST FOODS, . . . . .	1 602	376 552	3.6	2.4						
2910	FLOUR, RELATED PRODUCTS, . . . . .	1 727	413 413	3.7	2.7						
2920	MARGARINE, SHORTENINGS . . . . .	2 035	509 585	3.9	3.3						
2930	PET FOODS--ALL KINDS . . . . .	1 334	326 408	3.3	2.1						
2940	ORIOLE, FRUITS, VEGETABLES, . . . . .	1 127	100 378	1.1	.6						
2950	SOFT DRINKS, ORINK, WATERS . . . . .	713	121 985	1.6	.8						
2960	FOODS (EXC. AS SPECIFIED ABOVE), . . . . .	1 017	1 574 334	19.9	10.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

Detail may not add to total due to rounding.

TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED											
2410	CONFECTIONERY. . . . .	23	2 425	20.0	.1	2510	FISH, SEAFOOD (FRESH FROZEN) . .	6	2 366	25.0	.2
2414	NUTS, OTHER CONFECTIONS. . . .	11	1 689	33.3	.1	2610	MEATS, PROVISIONS. . . . .	68	3 552	9.6	.3
	OTHER COMMOOITIES. . . . .	(X)	736	(X)	(2)	2613	CUREO, BOILEO, SMOKED MEATS. .	49	2 900	12.5	.3
2510	FISH, SEAFOOO (FRESH FROZEN) . .	7	2 290	50.0	.1		OTHER COMMOOITIES. . . . .	(X)	652	(X)	.1
2610	MEATS, PROVISIONS. . . . .	111	23 413	12.5	.9	2810	COFFEE-ROASTED (INCL. SOLUBLE) .	20	8 600	10.0	.8
2611	FRESH, FROZEN MEATS. . . . .	21	13 828	12.5	.5	2840	BAKERY PRODUCTS. . . . .	127	9 856	14.2	1.0
2612	SAUSAGE, MEAT LOAVES. . . . .	38	2 864	6.2	.1	2860	CANNEO-BOTTLEO FOODS. . . . .	104	9 774	7.6	.9
2613	CUREO, BOILED, SMOKEO MEATS. .	60	4 434	9.5	.2	2920	MARGARINE, SHORTENINGS. . . . .	51	1 643	6.4	.2
2614	OTHER MEAT PRODUCTS. . . . .	24	2 286	11.1	.1	2940	DRIEO, FRUITS, VEGETABLES. . . .	15	5 006	20.0	.5
2710	FRESH FRUITS, VEGETABLES. . . . .	17	26 844	18.5	1.0	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	100	7 681	5.6	.7
2840	BAKERY PRODUCTS. . . . .	68	6 845	6.6	.3	3430	ELECTRIC HOUSEWARES. . . . .	15	1 032	7.6	.1
2860	CANNEO-BOTTLED FOODS. . . . .	216	20 564	8.6	.8	3610	HARDWARE. . . . .	13	2 026	18.1	.2
2861	CANNEO-BOTTLED JUICES/ORINKS. .	124	12 411	10.0	.5	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	101	3 693	10.8	.4
2865	CANNEO MEATS. . . . .	47	3 453	2.9	.1	7110	CIGARETTES, CIGARS, TOBACCO. . .	275	84 754	29.7	8.2
2867	OTHER CANNEO-BOTTLED FOODS. . .	30	2 519	12.5	.1	7111	CIGARETTES. . . . .	177	73 163	29.9	7.1
	OTHER COMMOOITIES. . . . .	(X)	2 180	(X)	.1	7112	CIGARS. . . . .	215	9 017	5.8	.9
						7113	OTHER TOBACCO. . . . .	90	2 573	2.3	.2
2920	MARGARINE, SHORTENINGS. . . . .	221	36 265	8.4	1.4	7510	PERSONAL SERVICE PAPERS. . . . .	174	8 065	8.2	.8
2921	MARGARINE, BUTTER SUBSTITUTES. .	205	29 687	7.3	1.1	7520	INDUSTRIAL PAPERS. . . . .	68	3 170	8.8	.3
2922	SHORTENINGS, COOKING OILS. . . .	53	6 578	3.8	.2	7610	STATIONERY, OFFICE SUPPLIES. . . .	9	1 258	11.1	.1
2960	FOODS (EXC. AS SPECIFIEO ABOVE). .	91	11 939	13.3	.4	9760	MISCELLANEOUS LINES. . . . .	22	2 621	20.0	.3
7210	BEER, ALE, PORTER, STOUT, ETC. .	5	1 508	100.0	.1		COMMOOITIES N.E.C. . . . .	(X)	44 317	(X)	4.3
8720	FEEDS (MIXED AND OTHER). . . . .	11	2 233	12.5	.1	FISH AND SEAFOODS (SIC 5046)					
9930	OTHER LABOR, SERVICE RECEIPTS. .	28	5 268	1.8	.2	TOTAL . . . . .					
	COMMOOITIES N.E.C. . . . .	(X)	28 878	(X)	1.1	1 534	856 352	(X)	100.0		
POULTRY AND POULTRY PRODUCTS (SIC 5044)											
TOTAL . . . . .											
2110	FROZEN FOODS. . . . .	294	87 774	15.7	4.0	2110	FROZEN FOODS. . . . .	274	58 018	24.5	6.8
2111	FROZEN FRUITS-JUICES. . . . .	40	2 891	3.1	.1	2111	FROZEN FRUITS-JUICES. . . . .	24	880	2.7	.1
2112	FROZEN VEGETABLES-JUICES. . . .	51	3 525	5.4	.2	2112	FROZEN VEGETABLES-JUICES. . . .	36	1 967	5.8	.2
2113	FROZEN POULTRY (PACKAGE ONLY). .	190	52 729	13.2	2.4	2113	FROZEN POULTRY (PACKAGE ONLY). .	25	2 058	6.4	.2
2114	FROZEN FISH-SEAFOOD (PACKAGEO)	94	7 882	6.0	.4	2114	FROZEN FISH-SEAFOOO (PACKAGEO)	256	50 245	22.9	5.9
2115	FROZEN MEATS (PACKAGEO). . . .	80	9 171	6.2	.4	2115	FROZEN MEATS (PACKAGEO). . . .	25	2 161	14.2	.3
2116	FROZEN PREPARED FOODS. . . . .	33	2 755	3.3	.1	2117	OTHER PACKAGEO FROZEN FOODS. .	11	705	11.1	.1
2117	OTHER PACKAGEO FROZEN FOODS. .	63	8 822	6.4	.4		OTHER COMMOOITIES. . . . .	(X)	1	(X)	(2)
2210	BUTTER AND CHEESE. . . . .	320	60 906	15.3	2.8	2410	CONFECTIONERY. . . . .	7	465	16.6	.1
2230	MILK, CREAM (FLUID). . . . .	23	1 853	11.1	.1	2411	CANOEY (ALL KINOS). . . . .	7	464	16.6	.1
2240	OTHER OAIKY PRODUCTS. . . . .	13	5 233	9.5	.2		OTHER COMMOOITIES. . . . .	(X)	1	(X)	(2)
2310	EGGS (SHELL). . . . .	1 444	704 678	59.1	32.3	2510	FISH, SEAFOOO (FRESH FROZEN) . .	1 534	773 781	90.4	90.4
2320	POULTRY. . . . .	1 209	1 170 303	75.1	53.7	2610	MEATS, PROVISIONS. . . . .	15	3 791	26.6	.4
2321	LIVE POULTRY. . . . .	314	156 082	62.6	7.2	2611	FRESH, FROZEN MEATS. . . . .	9	1 851	18.1	.2
2322	DRESSEO POULTRY (KILLEO). . . . .	98	29 306	28.8	1.3		OTHER COMMOOITIES. . . . .	(X)	1 710	(X)	.2
2323	DRESSEO POULTRY (RESALES). . . .	896	984 914	76.3	45.2	2860	CANNEO-BOTTLEO FOODS. . . . .	33	2 217	9.3	.3
2510	FISH, SEAFOOO (FRESH FROZEN) . .	13	1 247	7.6	.1	2864	CANNEO FISH, SEAFOOO. . . . .	32	2 109	6.4	.2
2610	MEATS, PROVISIONS. . . . .	171	62 593	18.5	2.9		OTHER COMMOOITIES. . . . .	(X)	108	(X)	(2)
2611	FRESH, FROZEN MEATS. . . . .	11	46 486	15.6	2.1	2920	MARGARINE, SHORTENINGS. . . . .	5	498	14.2	.1
2612	SAUSAGE, MEAT LOAVES. . . . .		2 315	6.6	.1	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	17	668	7.1	.1
2613	CURED, BOILED, SMOKEO MEATS. .		9 924	8.1	.5	3610	HARDWARE. . . . .	7	983	16.6	.1
2614	OTHER MEAT PRODUCTS. . . . .		3 868	5.4	.2	6530	OILS, GREASES, OTHER PETROL. . .	5	1 266	33.3	.1
2710	FRESH FRUITS, VEGETABLES. . . . .	.8	4 290	18.1	.2	8620	SPORT, ATHLETIC GOOOS, BICYCLES.	9	759	10.0	.1
2860	CANNEO-BOTTLEO FOODS. . . . .	52	7 620	6.9	.3	8625	FISHING TACKLE AND EQUIPMENT. .	9	759	10.0	.1
2870	SUGAR-REFINEO. . . . .	4	2 206	25.0	.1	8640	BOATS (OUTBOARD AND ROW BOATS) .	5	867	20.0	.1
2920	MARGARINE, SHORTENINGS. . . . .	120	17 178	9.4	.8	9930	OTHER LABOR, SERVICE RECEIPTS. .	20	1 780	7.6	.2
2921	MARGARINE, BUTTER SUBSTITUTES. .	103	14 230	9.3	.7		COMMOOITIES N.E.C. . . . .	(X)	11 259	(X)	1.3
2922	SHORTENINGS, COOKING OILS. . . .	62	2 949	3.2	.1	MEATS AND MEAT PRODUCTS (SIC 5047)					
2960	FOODS (EXC. AS SPECIFIEO ABOVE). .	15	6 215	25.0	.3	TOTAL . . . . .					
8720	FEEDS (MIXED AND OTHER). . . . .	88	26 472	21.4	1.2	5 041	7 395 047	(X)	100.0		
	COMMOOITIES N.E.C. . . . .	(X)	21 006	(X)	1.0	2110	FROZEN FOODS. . . . .	870	102 834	8.9	1.4
CONFECTIONERY (SIC 5045)											
TOTAL . . . . .											
1420	HEALTH PRODUCTS. . . . .	74	3 133	10.7	.3	2112	FROZEN VEGETABLES-JUICES. . . .	178	9 222	3.4	.1
1430	BEAUTY AIDS. . . . .	74	4 428	12.9	.4	2113	FROZEN POULTRY (PACKAGE ONLY). .	249	16 737	2.8	.2
1610	SOAPS AND DETERGENTS. . . . .	22	949	4.1	.1	2114	FROZEN FISH-SEAFOOO (PACKAGEO)	415	18 253	3.0	.2
2210	BUTTER AND CHEESE. . . . .	27	834	6.6	.1	2115	FROZEN MEATS (PACKAGEO). . . .	478	47 127	7.5	.6
2410	CONFECTIONERY. . . . .	1 998	821 011	79.7	79.7	2117	OTHER PACKAGEO FROZEN FOODS. .	105	5 147	5.5	.1
2411	CANOEY (ALL KINOS). . . . .	1 340	402 476	53.4	39.1		OTHER COMMOOITIES. . . . .	(X)	6 348	(X)	.1
2412	CHEWING GUM. . . . .	770	31 433	8.6	3.1	2210	BUTTER AND CHEESE. . . . .	640	31 915	3.6	.4
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	367	33 949	15.2	3.3	2240	OTHER OAIKY PRODUCTS. . . . .	28	19 189	33.3	.3
2414	NUTS, OTHER CONFECTIONS. . . .	1 371	353 154	49.1	34.3	2310	EGGS (SHELL). . . . .	143	4 618	5.5	.1
2320 POULTRY. . . . .											
2323 DRESSEO POULTRY (RESALES). . . .											
2510 FISH, SEAFOOO (FRESH FROZEN) . .											

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
UNITED STATES--CONTINUED											
2610	MEATS, PROVISIONS. . . . .	5 041	6 915 661	93.5	93.5	2840	BAKERY PRODUCTS. . . . .	1 233	391 303	59.8	6.4
2611	FRESH, FROZEN MEATS. . . . .	4 360	5 785 181	84.2	78.2	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	714	629 492	67.3	10.3
2612	SAUSAGE, MEAT LOAVES . . . . .	2 379	288 343	11.1	3.9						
2613	CURED, BOTTLED, SMOKE MEATS. . . . .	2 653	425 413	14.2	5.8	2860	CANNEO-BOTTLED FOODS . . . . .	1 858	1 155 740	63.8	18.9
2614	OTHER MEAT PRODUCTS. . . . .	1 816	416 722	19.8	5.6	2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	1 088	120 065	12.9	2.0
2860	CANNEO-BOTTLED FOODS . . . . .	675	98 820	8.4	1.3	2862	CANNEO-BOTTLED BABY FOODS. . . . .	250	10 970	3.2	.2
2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	137	8 637	5.2	.1	2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	1 103	460 569	39.4	7.5
2864	CANNEO FISH, SEAFOOD . . . . .	89	4 140	9.0	.1	2864	CANNEO FISH, SEAFOOD . . . . .	930	181 019	17.1	3.0
2865	CANNEO MEATS . . . . .	547	78 758	7.8	1.1	2865	CANNEO MEATS . . . . .	662	197 466	21.0	3.2
2867	OTHER CANNEO-BOTTLED FOODS . . . . .	96	4 362	3.8	.1	2866	CANNEO MILK. . . . .	465	25 677	4.0	.4
	OTHER COMMODITIES. . . . .	(X)	2 924	(X)	(2)	2867	OTHER CANNEO-BOTTLED FOODS . . . . .	691	159 636	20.8	2.6
2920	MARGARINE, SHORTENINGS . . . . .	344	11 525	3.8	.2	2870	SUGAR-REFINED. . . . .	842	185 314	17.6	3.0
2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	280	4 831	2.3	.1	2890	BREAKFAST FOODS. . . . .	448	31 878	6.0	.5
2922	SHORTENINGS, COOKING OILS. . . . .	230	6 692	2.6	.1	2910	FLOUR, RELATED PRODUCTS. . . . .	945	217 111	20.4	3.5
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	53	5 195	11.1	.1	2920	MARGARINE, SHORTENINGS. . . . .	1 010	111 952	10.5	1.8
3210	HIDES, SKINS, PELTS. . . . .	11	12 319	10.0	.2	2930	PET FOODS--ALL KINDS . . . . .	548	142 840	31.5	2.3
	COMMODITIES N.E.C. . . . .	(X)	63 287	(X)	.9	2940	ORIO, FRUITS, VEGETABLES. . . . .	477	93 476	14.8	1.5
FRESH FRUITS AND VEGETABLES (SIC 5048)											
	TOTAL . . . . .	5 284	3 972 937	(X)	100.0	2950	SOFT DRINKS, ORINK, WATERS. . . . .	1 078	238 557	54.9	3.9
2110	FROZEN FOODS . . . . .	524	119 608	20.1	3.0	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	1 710	1 032 840	60.5	16.9
2111	FROZEN FRUITS-JUICES . . . . .	295	26 274	6.7	.7	3120	GRAINS, BEANS, ETC. . . . .	11	6 815	12.5	.1
2112	FROZEN VEGETABLES-JUICES . . . . .	253	26 531	9.4	.7	3160	HARDWARE . . . . .	94	5 993	6.6	.1
2113	FROZEN POULTRY (PACKAGE ONLY). . . . .	129	5 323	2.0	.1	4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	6	7 447	25.0	.1
2114	FROZEN FISH-SEAFOOD (PACKAGE). . . . .	245	19 561	5.8	.5	4180	STORE, RESTAURANT FIXTURES. . . . .	16	6 734	20.0	.1
2115	FROZEN MEATS (PACKAGE). . . . .	158	8 578	3.1	.2	4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	12	11 302	10.5	.2
2116	FROZEN PREPARED FOODS. . . . .	151	16 045	6.2	.4	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	355	61 174	16.9	1.0
2117	OTHER PACKAGE FROZEN FOODS. . . . .	160	17 295	6.4	.4						
2310	EGGS (SHELL). . . . .	26	2 102	20.0	.1	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	45	10 175	33.3	.2
2320	POULTRY. . . . .	27	2 846	16.6	.1	7211	BEER, ALE, ETC. . . . .	32	8 095	20.0	.1
2510	FISH, SEAFOOD (FRESH FROZEN). . . . .	29	2 825	12.5	.1		OTHER COMMODITIES. . . . .	(X)	2 080	(X)	(2)
2610	MEATS, PROVISIONS. . . . .	23	2 924	16.6	.1	7510	PERSONAL SERVICE PAPERS. . . . .	529	25 571	4.0	.4
2710	FRESH FRUITS, VEGETABLES . . . . .	5 286	3 716 246	93.5	93.5	7520	INDUSTRIAL PAPERS. . . . .	254	11 865	4.8	.2
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	4 295	1 986 112	59.9	50.0	8720	FEEOS (MIXED AND OTHER). . . . .	151	13 520	8.3	.2
2712	FRESH VEGETABLES . . . . .	3 645	1 730 135	61.3	43.5	8730	FEED INGREDIENTS . . . . .	7	9 880	28.5	.2
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	42	6 065	22.2	.2	9760	MISCELLANEOUS LINES. . . . .	78	12 657	6.4	.2
2860	CANNEO-BOTTLED FOODS . . . . .	185	20 987	10.6	.5		COMMODITIES N.E.C. . . . .	(X)	272 034	(X)	4.4
2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	109	2 943	3.7	.1	COTTON (SIC 5052)					
2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	116	12 591	10.0	.3		TOTAL . . . . .	324	1 974 211	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	5 453	(X)	.1	3110	COTTON (RAW) INCL. LINTERS . . . . .	321	1 956 135	99.1	99.1
2870	SUGAR-REFINED. . . . .	62	5 255	5.0	.1		COMMODITIES N.E.C. . . . .	(X)	18 076	(X)	.9
2920	MARGARINE, SHORTENINGS . . . . .	55	2 517	4.5	.1	GRAIN (SIC 5053)					
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	34	12 119	18.7	.3		TOTAL . . . . .	2 013	11 499 337	(X)	100.0
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	6	3 336	33.3	.1	3120	GRAINS, BEANS, ETC. . . . .	2 015	10 773 427	93.7	93.7
7111	CIGARETTES . . . . .	6	3 314	33.3	.1	3240	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	15	16 197	1.6	.1
	OTHER COMMODITIES. . . . .	(X)	22	(X)	(2)	6530	OILS, GREASES, OTHER PETROL. . . . .	9	125 168	6.3	1.1
9760	MISCELLANEOUS LINES. . . . .	4	2 906	50.0	.1	8710	HAY, STRAW, ALFALFA, OTHER. . . . .	15	26 439	15.3	.2
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	36	6 740	25.0	.2	8720	FEEOS (MIXED AND OTHER). . . . .	260	76 288	10.1	.7
	COMMODITIES N.E.C. . . . .	(X)	66 461	(X)	1.7	8721	POULTRY, LIVESTOCK FEED MIXED. . . . .	141	57 213	10.4	.5
GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)						8722	FEES BOUGHT AND SOLD. . . . .	183	19 074	5.7	.2
	TOTAL . . . . .	6 479	6 120 907	(X)	100.0	8730	FEED INGREDIENTS . . . . .	193	117 227	4.0	1.0
1420	HEALTH PRODUCTS. . . . .	98	3 158	4.7	.1	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	291	38 645	8.3	.3
1430	BEAUTY AIDS. . . . .	116	7 166	3.5	.1	8760	SEEDS. . . . .	77	10 805	9.0	.1
1610	SOAPS AND DETERGENTS . . . . .	523	22 383	4.1	.4	9920	COMMODITY CREDIT RECEIPTS. . . . .	453	33 915	1.0	.3
1620	INDUSTRIAL CHEMICALS . . . . .	14	5 197	25.0	.1	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	626	41 614	1.5	.4
2110	FROZEN FOODS . . . . .	373	40 254	9.8	.7		COMMODITIES N.E.C. . . . .	(X)	239 612	(X)	2.1
2210	BUTTER AND CHEESE. . . . .	495	38 522	6.2	.6	LIVESTOCK (SIC 5054)					
2240	OTHER DAIRY PRODUCTS . . . . .	70	4 160	7.1	.1		TOTAL . . . . .	563	836 034	(X)	100.0
2410	CONFECTIONERY. . . . .	1 016	61 502	6.3	1.0	3120	GRAINS, BEANS, ETC. . . . .	19	3 038	12.1	.4
2610	MEATS, PROVISIONS. . . . .	385	44 968	9.8	.7	3130	LIVESTOCK (EXCEPT HORSES, MULES). . . . .	563	803 666	96.1	96.1
2611	FRESH, FROZEN MEATS. . . . .	118	17 646	8.5	.3	3131	CATTLE, CALVES . . . . .	485	494 590	80.0	59.2
2612	SAUSAGE, MEAT LOAVES . . . . .	145	5 076	3.8	.1	3132	SHEEP, LAMBS . . . . .	115	43 683	29.2	5.2
2613	CURED, BOTTLED, SMOKE MEATS. . . . .	204	9 345	5.4	.2	3133	HOGS . . . . .	183	250 945	72.8	30.0
2614	OTHER MEAT PRODUCTS. . . . .	176	12 901	6.0	.2	3134	OTHER LIVESTOCK. . . . .	31	14 448	35.4	1.7
2710	FRESH FRUITS, VEGETABLES . . . . .	125	10 880	11.7	.2	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS). . . . .	7	1 658	9.5	.2
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	87	4 399	8.3	.1	8710	HAY, STRAW, ALFALFA, OTHER. . . . .	15	626	1.9	.1
2712	FRESH VEGETABLES . . . . .	87	5 856	9.0	.1	8720	FEEOS (MIXED AND OTHER). . . . .	53	19 033	15.9	2.3
2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	787	225 250	28.2	3.7	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	18	2 355	5.3	.3
2820	COFFEE-GREEN . . . . .	104	794 503	86.0	13.0		COMMODITIES N.E.C. . . . .	(X)	5 658	(X)	.7
2830	TEA, SPICES. . . . .	981	177 454	17.7	2.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	UNITED STATES--CONTINUED FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					UNITED STATES--CONTINUED MAJOR APPLIANCES . . . . .	1 846	4 076 307	77.8	71.5	
						3421 ELECTRIC HOME KITCHEN EQUIP. . .	1 042	1 159 778	31.1	20.3	
						3422 ELECTRIC HOME LAUNDRY EQUIP. . .	977	439 772	11.4	7.7	
	TOTAL . . . . .	1 144	1 866 668	(X)	100.0	3423 TV SETS. . . . .	1 066	1 901 981	45.2	33.3	
3130	LIVESTOCK (EXCEPT HORSES, MULES)	16	4 417	9.5	.2	3424 CONSOLE RADIOS AND PLAYERS . . .	878	263 061	7.4	4.6	
3131	CATTLE, CALVES . . . . .	11	4 096	10.0	.2	3425 OTHER MAJOR APPLIANCES . . . . .	961	311 712	0.4	5.5	
	OTHER COMMOOITIES. . . . .	(X)	54	(X)	(2)	3430 ELECTRIC HOUSEWARES. . . . .	729	330 596	20.2	5.8	
3210	HIOES, SKINS, PELTS. . . . .	515	603 923	76.2	32.4	3440 ROOM AIR CONOITIONERS. . . . .	664	264 141	8.3	4.6	
3220	TOBACCO (LEAF) . . . . .	166	558 647	100.0	29.9	3510 ELECTRONIC TUBES, PARTS ACC. . . .	479	77 059	3.0	1.3	
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	195	298 983	72.3	16.0	3511 ELECTRONIC TUBES . . . . .	424	42 218	1.7	.7	
3240	OIL SEEOS, OIL NUTS, OIL KERNELS	20	9 379	62.5	.5	3512 TRANS. AND/OR SEMICUNOUCTORS . .	114	3 020	.9	.1	
3250	PEANUTS, UNROASTEO . . . . .	42	73 019	100.0	3.9	3513 ELECTRONIC PARTS . . . . .	208	19 344	1.4	.3	
3260	NUTS (EOIBLE) SHELLEO-UNSHELLEO.	88	81 591	100.0	4.4	3514 ACCESSORIES. . . . .	103	4 617	1.0	.1	
3270	OTHER INEOIBLE FARM PRODUCTS . . .	154	148 660	100.0	8.0	3516 COMMERCIAL, INOUSTRIAL ELEC. . .	42	5 710	3.3	.1	
8760	SEEOs. . . . .	12	5 920	33.3	.3		(X)	2 149	(X)	(2)	
9760	MISCELLANEOUS LINES. . . . .	10	1 324	6.6	.1	3610 HAROWARE . . . . .	83	32 744	13.0	.6	
9920	COMMOOITY CROOIT RECEIPTS. . . . .	9	1 272	9.0	.1	3710 WARM-AIR HEATING-COOLING EQUIP..	89	11 604	2.9	.2	
9930	OTHER LABOR, SERVICE RECEIPTS. . .	26	3 486	5.7	.2	3740 PLUMBING FIX., EQUIP., SUPPLIES..	25	7 088	4.7	.1	
	COMMOOITIES N.E.C. . . . .	(X)	76 047	(X)	4.1	3810 CENTRAL AIR CONOITIONING . . . . .	236	83 538	6.4	1.5	
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3811 RESIOENT. AND SMALL COMMERCIAL	194	52 150	4.5	.9	
						3812 RESIOENTIAL AND COMMERCIAL . .	112	25 128	3.1	.4	
	TOTAL . . . . .	4 961	5 695 113	(X)	100.0	3813 INOUSTRIAL AND COMMERCIAL. . . .	17	6 261	7.1	.1	
1220	NEW AND REBUILT PARTS. . . . .	23	12 472	25.0	.2	3820 PARTS SUPPLIES, AND ACCESSORIES.	100	6 354	1.1	.1	
3310	ELECTRICAL WIRING SUPPLIES . . . .	4 585	4 603 546	83.1	81.1	3910 COMMERCIAL REFRIGERATORS EQUIP..	36	22 140	8.6	.4	
3311	INT. WIRING, CONSTR. MAT. . . . .	3 502	2 138 857	43.6	37.7	4120 INOICATING, RECORD., INSTRUMENTS	6	3 745	7.1	.1	
3312	OUTSIOE CONSTRUCTION MATERIALS	2 336	595 165	15.4	10.5	4130 COMMERCIAL KITCHEN EQUIPMENT . .	36	18 736	14.2	.3	
3313	LIGHTING FIXTURES. . . . .	3 440	776 783	16.4	13.7	4310 GARDEN MACHINERY, EQUIP., SUPP.	34	21 412	13.7	.4	
3314	ELECTRIC LAMPS . . . . .	3 110	312 371	6.9	5.5	4910 OTHER INOUSTRIAL EQUIPMENT SUPP.	4	5 780	16.6	.1	
3315	MOTORS, INOUST. CONTROLS . . . . .	2 418	771 183	21.0	13.6	7710 HOUSEHOLD FURNITURE, SLEEP EQUIP.	78	18 924	7.5	.3	
3320	TELEPHONE AND SIGNAL EQUIPMENT .	570	156 590	14.8	2.8	7850 FLOOR COVERINGS. . . . .	84	49 614	11.6	.9	
3410	NON-CONSOLE RADIOS AND PLAYERS .	640	100 639	6.4	1.8	7870 KITCHEN UTENSILS, TOOLS, MISC. . .	86	23 815	10.0	.4	
3420	MAJOR APPLIANCES . . . . .	594	191 167	22.0	3.4	8140 WOOD MILLWORK (OORS, ETC.). . . .	53	9 679	8.6	.2	
3421	ELECTRIC HOME KITCHEN EQUIP. . .	410	47 391	7.9	.8	8610 PHOTOGRAPHIC GOODS . . . . .	37	6 068	8.3	.1	
3422	ELECTRIC HOME LAUNORY EQUIP. . .	220	20 997	7.4	.4	8620 SPORT. ATHLETIC GOODS, BICYCLES.	75	23 807	8.3	.4	
3423	TV SETS. . . . .	260	94 850	19.5	1.7	8630 TOYS, GAMES, FIREWORKS . . . . .	35	12 319	8.0	.2	
3424	CONSOLE RADIOS AND PLAYERS . . .	170	9 688	2.7	.2	8820 JEWELRY, SILVERWARE, TROPHIES. .	78	13 663	6.8	.2	
3425	OTHER MAJOR APPLIANCES . . . . .	264	17 999	4.0	.3	8910 GIFTS, ART GOODS, NOVELTIES, ETC.	18	8 165	11.1	.1	
3430	ELECTRIC HOUSEWARES. . . . .	1 164	288 937	12.2	5.1	9310 PHONO., RECORDS, PREREC. TAPES .	127	80 062	8.4	1.4	
3440	ROOM AIR CONOITIONERS. . . . .	328	20 872	4.3	.4	9930 OTHER LABOR, SERVICE RECEIPTS. .	310	31 853	2.3	.6	
3510	ELECTRONIC TUBES, PARTS ACC. . . .	556	32 076	2.7	.6		(X)	127 303	(X)	2.2	
3511	ELECTRONIC TUBES . . . . .	362	13 641	1.0	.2						
3515	INTERCOMMUNICATIONS. . . . .	263	5 583	.8	.1						
3516	COMMERCIAL, INOUSTRIAL ELEC. . . .	78	5 502	5.2	.1						
	OTHER COMMODITIES. . . . .	(X)	4 799	(X)	.1						
3610	HAROWARE . . . . .	47	4 653	20.0	.1						
3710	WARM-AIR HEATING-COOLING EQUIP..	341	14 248	3.3	.3						
3720	ELEC. RESIOENTIAL SPACE HEATING.	657	20 360	1.8	.4						
3740	PLUMBING FIX., EQUIP., SUPPLIES.	295	50 130	18.3	.9						
3810	CENTRAL AIR CONOITIONING . . . . .	315	16 158	4.7	.3						
3811	RESIOENT. AND SMALL COMMERCIAL	152	6 920	2.9	.1						
3813	INOUSTRIAL AND COMMERCIAL. . . . .	137	7 294	5.0	.1						
	OTHER COMMODITIES. . . . .	(X)	1 394	(X)	(2)						
4310	GARDEN MACHINERY, EQUIP. SUPP. . .	48	5 534	9.0	.1						
4510	BEARINGS, POWER, TRANSMISSION. . .	5	3 219	100.0	.1						
4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	9	6 359	25.0	.1						
8140	WOOD MILLWORK (OORS, ETC.). . . .	22	2 854	16.6	.1						
9760	MISCELLANEOUS LINES. . . . .	38	4 617	11.1	.1						
9930	OTHER LABOR, SERVICE RECEIPTS. . .	493	30 964	11.9	.5						
	COMMODITIES N.E.C. . . . .	(X)	129 718	(X)	2.0						
	ELECTRICAL APPLIANCES, TV AND RAOIO SETS (SIC 5064)										
	TOTAL . . . . .	2 299	5 717 819	(X)	100.0						
1220	NEW AND REBUILT PARTS. . . . .	77	17 568	6.5	.3						
1720	NOTIONS (THREAO, BUTTONS, ETC.).	7	3 470	50.0	.1						
3310	ELECTRICAL WIRING SUPPLIES . . . .	142	52 001	10.8	.9						
3311	INT. WIRING, CONSTR. MAT. . . . .	61	18 006	8.3	.3						
3312	OUTSIOE CONSTRUCTION MATERIALS	34	4 761	4.0	.1						
3313	LIGHTING FIXTURES. . . . .	63	9 536	5.7	.2						
3314	ELECTRIC LAMPS . . . . .	93	9 919	2.5	.2						
3315	MOTORS, INOUST. CONTROLS . . . . .	54	9 780	6.4	.2						
3410	NON-CONSOLE RADIOS AND PLAYERS .	671	278 264	11.1	4.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1A. **Merchant Wholesalers—United States, by Kind of Business: 1967—Continued**

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	UNITED STATES--CONTINUED						UNITED STATES--CONTINUED				
3710	WARM-AIR HEATING-COOLING EQUIP..	165	18 516	2.7	.6	3740	PLUMBING FIX., EQUIP., SUPPLIES.	3 913	2 328 928	64.2	55.1
3711	WARM-AIR FURNANCES (ALL FUELS)	58	5 348	1.6	.2	3741	PIPE FITTINGS, VALVES, . . . . .	3 278	823 061	26.2	19.5
3713	DUCTS, REGISTERS, ETC. . . . .	61	2 291	.9	.1	3742	PLUMBING FIXTURES, . . . . .	3 181	750 800	24.4	17.8
3714	ROOM SPACE HEATING EQUIPMENT	104	8 446	1.9	.3	3743	DRAINAGE SYSTEMS . . . . .	2 511	286 496	11.4	6.8
	OTHER COMMODITIES, . . . . .	(X)	2 432	(X)	.1	3744	OTHER PLUMBING EQUIPMENT, SUPP.	2 839	468 573	16.9	11.1
3730	HYDRONICS EQUIPMENT, SUPPLIES, .	14	2 217	5.8	.1	3810	CENTRAL AIR CONDITIONING . . . . .	1 327	119 580	8.8	2.8
3740	PLUMBING FIX., EQUIP., SUPPLIES.	544	97 643	7.0	3.1	3811	RESIDENT. AND SMALL COMMERCIAL	1 122	73 000	6.5	1.7
3741	PIPE FITTINGS, VALVES, . . . . .	407	39 779	3.6	1.2	3812	RESIDENTIAL AND COMMERCIAL . .	581	27 505	4.3	.7
3742	PLUMBING FIXTURES, . . . . .	218	28 406	3.1	.9	3813	INDUSTRIAL AND COMMERCIAL . .	232	19 076	7.4	.5
3743	DRAINAGE SYSTEMS . . . . .	103	5 685	1.2	.2	3820	PARTS SUPPLIES, AND ACCESSORIES.	267	21 938	6.2	.5
3744	OTHER PLUMBING EQUIPMENT, SUPP.	244	23 774	2.8	.7	3910	COMMERCIAL REFRIGERATORS EQUIP..	162	8 269	4.0	.2
3810	CENTRAL AIR CONDITIOING . . . . .	21	5 159	5.2	.2	3911	BEVERAGE, DRINK, WATER COOLERS	98	2 119	4.0	.1
4150	CHINA, GLASSWARE, COMMERCIAL .	38	7 970	1.9	.2	3916	OTHER REFRIGERATION EQUIPMENT.	36	3 481	5.5	.1
4310	GARDEN MACHINERY, EQUIP, SUPP.	336	79 727	6.7	2.5		OTHER COMMODITIES, . . . . .	(X)	2 669	(X)	.1
4420	GEN. PURPOSE INDUSTRIAL MACH..	75	8 796	5.0	.3	4420	GEN. PURPOSE INDUSTRIAL MACH..	298	17 857	4.8	.4
4430	METAL-WORKING MACHINERY, . . . .	21	5 412	13.3	.2	4470	OTHER SPECIAL IND. MACH. . . . .	7	2 170	33.3	.1
4431	NEW MACHINE TOOLS, . . . . .	18	4 686	7.1	.1	4474	OTHER SPECIAL PURPOSE MACH..	7	2 170	33.3	.1
	OTHER COMMODITIES, . . . . .	(X)	726	(X)	(Z)						
4610	INDUSTRIAL VALVES, FITTINGS, . .	71	6 840	3.5	.2	4610	INDUSTRIAL VALVES, FITTINGS, . .	745	104 801	10.8	2.5
4840	ABRASIVES, ABRASIVE MATERIALS, .	365	19 105	2.5	.6	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	273	42 971	8.8	1.0
4870	ROPE, CORDAGE, TWINE (NOT WIRE),	332	12 110	1.5	.4	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	7	9 122	16.6	.1
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	171	36 312	9.3	1.1	6210	IRON, STEEL PRODS. (SEMI-FINISH)	144	9 397	9.0	.2
5420	SHIP, BOAT, . . . . .	6	1 677	50.0	.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS.	185	13 666	5.5	.3
6210	IRON, STEEL PRODS. (SEMI-FINISH)	41	8 168	5.5	.3	6250	CAST IRON SOIL PIPE, TUBING, . .	1 050	115 683	10.0	2.7
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	705	71 413	5.3	2.2	6260	IRON, STEEL PIPE, TUBING, . . . .	1 499	178 103	10.9	4.2
6231	WIRE-PLAIN, COATED, BARBED . .	368	16 760	1.9	.5	6261	TUBING (MECH. AND PRESSURE), .	395	27 912	5.7	.7
6232	NAILS, STAPLES, . . . . .	587	33 094	2.7	1.0	6262	STANDARD STEEL PIPE, . . . . .	1 401	150 190	10.3	3.6
6233	WOVEN, WELDED WIRE FENCE EOPT.	278	11 294	1.7	.4	8140	WOOD MILLWORK (DOORS, ETC.), . .	45	7 155	14.2	.2
6234	WIRE ROPE AND STRAND . . . . .	233	7 073	1.3	.2	8210	BRICK, BLOCKS, TILE, CLAY, . . .	8	8 959	11.1	.2
6235	REINFORCEMENT MESH . . . . .	96	3 192	.9	.1	8420	ROOFING, SIDING, EQUIPMENT . . .	208	16 902	9.3	.4
6240	IRON, STEEL FINISHED PRODUCTS, .	55	6 499	6.0	.2	8570	OTHER BUILDING MATERIALS . . . .	90	13 488	8.5	.3
6250	CAST IRON SOIL PIPE, TUBING, . .	51	3 305	1.1	.1	9760	MISCELLANEOUS LINES, . . . . .	8	9 140	11.1	.2
6260	IRON, STEEL PIPE, TUBING, . . . .	236	16 783	2.2	.5	9930	OTHER LABOR, SERVICE RECEIPTS, .	140	9 709	8.6	.2
6261	TUBING (MECH. AND PRESSURE), .	65	4 146	1.6	.1		COMMODITIES N.E.C. . . . .	(X)	93 422	(X)	2.2
6262	STANDARD STEEL PIPE, . . . . .	206	12 638	1.9	.4						
7610	STATIONERY, OFFICE SUPPLIES, . .	7	2 316	16.6	.1		AIR-CONDITIONING, REFRIG.				
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP	32	10 881	2.8	.3		EQUIPMENT, SUPPLIES (SIC 5077)				
7810	CHINA, GLASSWARE, CROCKERY . . .	9	4 960	3.7	.2		TOTAL . . . . .	2 113	1 131 447	(X)	100.0
7850	FLOOR COVERINGS, . . . . .	72	22 841	5.5	.7	3310	ELECTRICAL WIRING SUPPLIES . . .	33	3 213	14.2	.3
7870	KITCHEN UTENSILS, TOOLS, MISC.	290	127 006	10.3	4.0	3420	MAJOR APPLIANCES . . . . .	75	13 509	20.6	1.2
8110	LUMBER (ROUGH, DRESSED), . . . .	16	7 943	12.5	.2	3430	ELECTRIC HOUSEWARES, . . . . .	7	643	50.0	.1
8140	WOOD MILLWORK (DOORS, ETC.), . .	70	11 865	7.5	.4	3440	ROOM AIR CONDITIONERS, . . . . .	415	34 956	9.3	3.1
8150	METAL MILLWORK (DOORS, ETC.), . .	102	8 381	4.2	.3	3610	HARDWARE . . . . .	26	1 337	4.5	.1
8420	ROOFING, SIDING, EQUIPMENT . . .	120	18 120	3.7	.6	3710	WARM-AIR HEATING-COOLING EQUIP..	658	91 078	17.8	8.0
8570	OTHER BUILDING MATERIALS . . . .	130	15 506	7.0	.5	3711	WARM-AIR FURNANCES (ALL FUELS)	480	33 932	8.2	3.0
8620	SPORT, ATHLETIC GOODS, BICYCLES,	275	131 367	11.1	4.1	3712	CENTRAL HEATING-COOLING UNITS.	383	31 105	9.8	2.7
8630	TOYS, GAMES, FIREWORKS . . . . .	97	21 847	3.9	.7	3713	DUCTS, REGISTERS, ETC. . . . .	318	17 878	7.8	1.6
8820	JEWELRY, SILVERWARE, TROPHIES, .	7	1 764	4.3	.1	3714	ROOM SPACE HEATING EQUIPMENT	84	1 926	2.5	.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC	6	3 905	2.0	.1	3715	OTHER WARM AIR SPACE HEATING	104	6 238	6.5	.6
9760	MISCELLANEOUS LINES, . . . . .	40	4 005	10.0	.1	3730	HYDRONICS EQUIPMENT, SUPPLIES, .	122	7 424	6.8	.7
9930	OTHER LABOR, SERVICE RECEIPTS, .	173	9 545	10.3	.3	3740	PLUMBING FIX., EQUIP., SUPPLIES.	91	6 309	7.7	.6
	COMMODITIES N.E.C. . . . .	(X)	91 445	(X)	2.9	3810	CENTRAL AIR CONDITIOING . . . . .	1 132	362 253	50.7	32.0
	PLUMBING AND HEATING EQUIPMENT					3811	RESIDENT. AND SMALL COMMERCIAL	807	119 947	20.9	10.6
	AND SUPPLIES (SIC 5074)					3812	RESIDENTIAL AND COMMERCIAL . .	839	123 605	21.2	10.9
	TOTAL . . . . .	5 317	4 228 600	(X)	100.0	3813	INDUSTRIAL AND COMMERCIAL . .	567	118 702	25.8	10.5
3310	ELECTRICAL WIRING SUPPLIES . . .	386	60 890	13.4	1.4	3820	PARTS SUPPLIES, AND ACCESSORIES.	1 141	222 995	35.9	19.7
3420	MAJOR APPLIANCES, . . . . .	128	10 551	5.1	.2	3910	COMMERCIAL REFRIGERATORS EQUIP..	1 288	295 993	44.7	26.2
3430	ELECTRIC HOUSEWARES, . . . . .	30	3 132	9.0	.1	4130	COMMERCIAL KITCHEN EQUIPMENT . .	8	6 970	46.1	.6
3440	ROOM AIR CONDITIONERS, . . . . .	91	3 663	7.6	.1	4140	COMMERCIAL FOOD SERVICE EQUIP..	140	7 788	12.5	.7
3510	ELECTRONIC TUBES, PARTS ACC., . .	41	6 104	4.3	.1	4180	STORE, RESTAURANT FIXTURES . . .	168	15 596	17.2	1.4
3610	HARDWARE . . . . .	1 011	44 906	4.7	1.1	4420	GEN. PURPOSE INDUSTRIAL MACH..	23	2 631	15.3	.2
3611	BUILDERS' HARDWARE . . . . .	136	8 864	5.1	.2	4610	INDUSTRIAL VALVES, FITTINGS, . .	21	1 271	7.6	.1
3612	HEAVY HARDWARE . . . . .	44	2 295	8.3	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	14	2 014	16.6	.2
3613	KITCHEN AND SHELF HARDWARE . . .	55	2 656	8.3	.1	9760	MISCELLANEOUS LINES, . . . . .	8	1 132	25.0	.1
3614	HAND TOOLS, CUTLERY, . . . . .	889	21 202	2.4	.5	9930	OTHER LABOR, SERVICE RECEIPTS, .	423	33 081	17.0	2.9
3615	ALL OTHER HARDWARE . . . . .	140	9 889	6.2	.2		COMMODITIES N.E.C. . . . .	(X)	21 254	(X)	1.9
3710	WARM-AIR HEATING-COOLING EQUIP..	3 120	614 766	24.0	14.5		COMMERCIAL MACHINES AND				
3711	WARM-AIR FURNANCES (ALL FUELS)	2 374	226 058	10.9	5.3		EQUIPMENT (SIC 5081)				
3712	CENTRAL HEATING-COOLING UNITS.	1 045	78 312	8.0	1.9	1610	SOAPS AND DETERGENTS . . . . .	128	2 159	3.2	.1
3713	DUCTS, REGISTERS, ETC. . . . .	2 028	218 584	13.5	5.2	2410	CONFECTIONERY, . . . . .	9	1 184	50.0	.1
3714	ROOM SPACE HEATING EQUIPMENT	839	30 235	3.8	.7	2960	FOODS (EXC. AS SPECIFIED ABOVE).	64	10 619	16.2	.6
3715	OTHER WARM AIR SPACE HEATING . .	804	61 578	8.6	1.5	3420	MAJOR APPLIANCES . . . . .	12	1 971	20.0	.1
3720	ELEC. RESIDENTIAL SPACE HEATING.	180	6 844	5.5	.2						
3730	HYDRONICS EQUIPMENT, SUPPLIES, .	2 275	350 484	17.2	8.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
 †Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED											
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	8	3 428	16.6	2	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	53	3 247	6.2	1
3515	INTERCOMMUNICATIONS. . . . .	8	3 224	20.0	2	9760	MISCELLANEOUS LINES. . . . .	53	6 865	11.1	2
3810	CENTRAL AIR CONDITIONING . . . . .	9	2 903	66.6	2	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	1 281	173 958	8.0	4.8
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	282	24 553	15.8	1.3		COMMOOITIES N.E.C. . . . .	(X)	49 390	(X)	1.4
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	3 565	579 995	80.2	30.1	FARM MACHINERY AND EQUIPMENT (SIC 5083)					
4120	INDICATING, RECORO., INSTRUMENTS . . . . .	217	41 279	63.6	2.1		TOTAL . . . . .	1 498	1 109 754	(X)	100.0
4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	551	120 010	40.5	6.2	1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	14	3 452	17.6	3
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	968	88 682	29.2	4.6	1120	TRUCKS, TRUCK TRACTORS . . . . .	24	3 846	25.0	3
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	493	80 595	30.0	4.2	1220	NEW AND REBUILT PARTS. . . . .	82	9 308	8.0	8
4160	STORE, SERVICE SHOP MACHINES . . . . .	1 163	252 667	57.2	13.1	1310	TIRES AND TUBES. . . . .	21	4 578	7.5	4
4161	CASH REGISTERS . . . . .	750	31 220	22.5	1.6	1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	5	2 597	28.5	2
4162	COIN-OPERATED MACHINES . . . . .	317	204 797	74.1	10.6	1510	PAINTS, VARNISHES, LACQUERS. . . . .	22	2 606	2.7	2
4163	OTHER STORE AND SERVICE MACH.. . . .	173	16 650	40.9	9	1620	INDUSTRIAL CHEMICALS . . . . .	11	1 248	5.0	1
4170	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	191	16 588	31.0	9	3420	MAJOR APPLIANCES . . . . .	33	8 710	10.8	8
4180	STORE, RESTAURANT FIXTURES . . . . .	1 229	387 996	60.1	20.1	3610	HARDWARE . . . . .	75	19 794	17.5	1.7
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	72	5 649	12.0	3	3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	6	2 443	14.2	2
4412	OTHER FOOD PROCESSING MACH.. . . .	54	4 619	10.0	2	4210	CONSTRUCTION, MINING SUPPLIES. . . . .	26	19 603	58.0	1.8
	OTHER COMMOOITIES. . . . .	(X)	860	(X)	(2)	4211	CRAWLER TRACTORS . . . . .	11	3 663	33.3	3
4420	GEN. PURPOSE INDUSTRIAL MACH.. . . .	6	1 867	100.0	1	4214	PARTS AND ATTACHMENTS. . . . .	13	2 934	27.2	3
4830	PRINTING, DUPLICATING INKS . . . . .	93	2 645	5.8	1	4218	GRAOERS, ROLLERS, OFF HIGHWAY. . . . .	8	957	11.1	1
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	6	996	0	1	4219	OTHER CONSTRUCTION EQUIP.. . . .	15	11 066	47.6	1.0
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	473	16 645	14.0	9		OTHER COMMOOITIES. . . . .	(X)	982	(X)	1
5220	CUSTOOIAL (JANITORS) SUPPLIES. . . . .	24	1 405	16.6	1	4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	608	276 071	54.4	24.9
5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	4	1 648	50.0	1	4320	FARM, DAIRY MACHINERY, PARTS . . . . .	1 106	661 672	77.0	59.6
7410	PRINTING, WRITING PAPER. . . . .	456	16 385	14.8	8	4420	GEN. PURPOSE INDUSTRIAL MACH.. . . .	20	2 266	20.0	2
7510	PERSONAL SERVICE PAPERK. . . . .	132	11 160	10.5	6	4421	ENGINES (INCL. INT. COMBUST.). . . . .	9	1 131	25.0	1
7520	INDUSTRIAL PAPERS. . . . .	49	9 722	17.8	5	4422	COMPRESSORS, PUMPS . . . . .	11	1 135	20.0	1
7610	STATIONERY, OFFICE SUPPLIES. . . . .	1 329	57 234	21.8	3.0	4440	MATERIALS HANOLING EQUIPMENT . . . . .	6	2 044	20.0	2
7720	OFFICE, COMM., BUS. FURNITURE. . . . .	710	42 302	19.2	2.2	4470	OTHER SPECIAL INO. MACH. . . . .	12	3 679	37.5	3
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	337	25 171	13.6	1.3	4474	OTHER SPECIAL PURPOSE MACH.. . . .	12	3 679	37.5	3
8610	PHOTOGRAPHIC GOOOS . . . . .	22	2 550	16.6	1	4870	ROPE, COROAGE, TWINE (NOT WIRE). . . . .	24	3 461	4.7	3
8650	BILLIAROS, POOL, BOWLING EQUIP.. . . .	8	1 931	16.6	1	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	5	916	11.1	1
9310	PHONO., RECOROS, PREREC. TAPES . . . . .	5	1 104	23.0	1	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	26	5 039	7.4	5
9760	MISCELLANEOUS LINES. . . . .	75	22 414	37.5	1.2	6260	IRON, STEEL PIPE, TUBING . . . . .	10	1 249	7.1	1
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	1 685	57 217	12.0	3.0	7520	INDUSTRIAL PAPERS. . . . .	14	1 875	3.6	2
	COMMOOITIES N.E.C. . . . .	(X)	36 212	(X)	1.9	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	8	1 305	6.2	1
CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)						8620	SPORT, ATHLETIC GOOOS, BICYCLES. . . . .	37	7 484	8.2	7
TOTAL . . . . .			3 022	3 652 157	(X)	8640	BOATS (OUTBOARD AND ROW BOATS). . . . .	11	2 373	12.5	2
1120	TRUCKS, TRUCK TRACTORS . . . . .	79	13 854	11.4	4	8720	FEEOS (MIXED AND OTHER). . . . .	17	911	2.1	1
1220	NEW AND REBUILT PARTS. . . . .	19	3 150	20.0	1	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	68	6 177	11.1	6
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	3 022	2 943 405	80.6	80.6	8750	AGRICULTURAL CHEMICALS . . . . .	108	7 842	8.7	7
4211	CRAWLER TRACTORS . . . . .	1 587	739 531	28.4	20.2	8760	SEEOs. . . . .	15	1 481	16.6	1
4212	SELF PROPELLED SCRAPERS. . . . .	822	193 787	10.3	5.3	9760	MISCELLANEOUS LINES. . . . .	38	5 433	10.4	5
4213	TRACTOR SHOVEL LOADERS . . . . .	1 185	303 125	13.1	8.3	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	256	12 169	6.7	1.1
4214	PARTS AND ATTACHMENTS. . . . .	1 688	624 720	22.7	17.1		COMMOOITIES N.E.C. . . . .	(X)	29 122	(X)	2.6
4215	POWER CRANES AND PARTS . . . . .	989	328 645	21.8	9.0	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					
4216	BITUMINOUS MIXERS, PAVERS. . . . .	451	55 206	7.8	1.5		TOTAL . . . . .	8 795	6 104 428	(X)	100.0
4217	CONCRETE MIXERS, PAVERS. . . . .	608	86 582	10.3	2.4	1120	TRUCKS, TRUCK TRACTORS . . . . .	43	19 461	33.3	3
4218	GRAOERS, ROLLERS, OFF HIGHWAY. . . . .	1 071	172 525	8.6	4.7	1220	NEW AND REBUILT PARTS. . . . .	174	32 285	25.0	6
4219	OTHER CONSTRUCTION EQUIP.. . . .	1 627	439 288	21.7	12.0	1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	69	11 653	25.0	2
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	61	10 884	12.0	3	1620	INDUSTRIAL CHEMICALS . . . . .	250	17 570	6.1	3
4420	GEN. PURPOSE INDUSTRIAL MACH.. . . .	881	130 929	8.3	3.6	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	11	9 850	50.0	2
4421	ENGINES (INCL. INT. COMBUST.). . . . .	387	45 128	4.3	1.2	3310	ELECTRICAL WIRING SUPPLIES . . . . .	98	18 443	18.7	3
4422	COMPRESSORS, PUMPS . . . . .	541	39 896	5.7	1.1	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	7	11 882	33.3	2
4423	CRUSHING, MACH. AND EQUIP. . . . .	232	26 031	6.8	7	3513	ELECTRONIC PARTS . . . . .	5	8 640	20.0	1
4425	OTHER GEN. INDUST. MACHINERY . . . . .	198	19 448	6.7	5		OTHER COMMOOITIES. . . . .	(X)	3 242	(X)	1
	OTHER COMMOOITIES. . . . .	(X)	427	(X)	(2)	3610	HAROWARE . . . . .	250	11 750	5.0	2
4440	MATERIALS HANOLING EQUIPMENT . . . . .	425	45 335	7.6	1.2	3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	75	7 849	14.2	1
4441	FORK LIFT TRUCKS . . . . .	168	13 527	7.8	4	3910	COMMERCIAL REFRIGERATORS EQUIP.. . . .	30	3 502	12.5	1
4442	INDUSTRIAL TRUCKS. . . . .	67	3 421	5.0	1	4120	INOICATING, RECORO., INSTRUMENTS . . . . .	17	4 494	50.0	1
4443	CRANES, OERRICKS, HOISTS . . . . .	167	18 080	6.5	5	4160	STORE, SERVICE SHOP MACHINES . . . . .	10	4 761	0	1
4445	OTHER MATERIALS HANOLING EQUIP. . . . .	156	9 985	4.2	3	4162	COIN-OPERATED MACHINES . . . . .	10	4 761	0	1
	OTHER COMMOOITIES. . . . .	(X)	322	(X)	(2)	4210	CONSTRUCTION, MINING SUPPLIES. . . . .	312	117 180	39.2	2.0
4450	OIL WELL, OIL REFINING MACH. . . . .	8	3 178	20.0	1	4211	CRAWLER TRACTORS . . . . .	107	19 054	13.6	3
4470	OTHER SPECIAL INO. MACH. . . . .	9	3 610	16.6	1	4213	TRACTOR SHOVEL LOADERS . . . . .	52	11 650	11.7	2
4474	OTHER SPECIAL PURPOSE MACH.. . . .	7	3 344	20.0	1	4214	PARTS AND ATTACHMENTS. . . . .	132	32 161	17.2	5
	OTHER COMMOOITIES. . . . .	(X)	267	(X)	(2)	4215	POWER CRANES AND PARTS . . . . .	103	18 199	12.5	3
4480	USEO OR REBUILT MACH. EQUIP. . . . .	1 064	249 625	12.9	6.8	4217	CONCRETE MIXERS, PAVERS. . . . .	61	4 219	10.0	1
4481	USEO CONSTRUCTION EQUIP. . . . .	1 013	239 797	12.8	6.6	4218	GRAOERS, ROLLERS, OFF HIGHWAY. . . . .	55	7 015	5.8	1
4483	OTHER USEO OR REBUILT MACH.. . . .	142	9 266	6.0	3	4219	OTHER CONSTRUCTION EQUIP.. . . .	157	19 862	11.5	3
	OTHER COMMOOITIES. . . . .	(X)	561	(X)	(2)		OTHER COMMOOITIES. . . . .	(X)	5 020	(X)	1
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	5	3 185	33.3	1						
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	31	5 735	15.3	2						
5420	SHIP, BOAT . . . . .	21	5 807	11.7	2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED											
4310	GARAGE MACHINERY, EQUIP. SUPP. . .	20	3 380	50.0	.1	4430	METAL-WORKING MACHINERY. . . . .	702	138 527	18.1	2.7
4320	FARM, DAIRY MACHINERY, PARTS . . .	56	15 065	42.8	.3	4431	NEW MACHINE TOOLS. . . . .	521	95 941	14.6	1.8
						4432	MISCELLANEOUS METALWORKING . .	417	40 731	9.5	.8
4410	FOOD PROCESSING MACHINERY EQUIP.	453	210 694	78.2	3.6	4440	MATERIALS HANDLING EQUIPMENT . .	539	50 376	8.5	1.0
4411	DAIRY, MILK PROC. MACH. EQUIP.	169	83 320	58.3	1.4	4441	FORK LIFT TRUCKS . . . . .	50	9 097	15.3	.2
4412	OTHER FOOD PROCESSING MACH. . . .	348	126 980	62.8	2.2	4442	INDUSTRIAL TRUCKS. . . . .	63	3 889	5.8	.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	2 152	868 804	62.8	14.9	4443	CRANES, DERRICKS, HOISTS . . . .	375	17 915	3.4	.3
4421	ENGINES (INCL. INT. COMBUST.). . .	568	308 177	56.3	5.3	4445	OTHER MATERIALS HANDLING EQUIP.	284	18 839	6.5	.4
4422	COMPRESSORS, PUMPS . . . . .	1 086	257 144	40.0	4.4		OTHER COMMODITIES. . . . .	(X)	637	(X)	(Z)
4423	CRUSHING, MACH. AND EQUIP. . . .	125	26 595	31.2	.5	4450	OIL WELL, OIL REFINING MACH. . .	66	7 102	10.0	.1
4424	FANS, BLOWERS (INDUST. EQUIP.). .	223	14 464	14.2	.2	4470	OTHER SPECIAL IND. MACH. . . . .	287	25 577	7.8	.5
4425	OTHER GEN. INDUST. MACHINERY . .	889	262 423	50.5	4.5	4480	USE OR REBUILT MACH. EQUIP. . .	111	4 765	7.6	.1
4430	METAL-WORKING MACHINERY. . . . .	1 382	1 006 051	72.8	15.2	4510	BEARINGS, POWER, TRANSMISSION. .	1 808	725 828	46.3	14.0
4431	NEW MACHINE TOOLS. . . . .	1 063	776 249	65.1	11.3	4511	BALL, ROLLER BEARINGS. . . . .	1 318	398 376	36.6	7.7
4432	MISCELLANEOUS METALWORKING . .	747	229 802	31.9	3.9	4512	OTHER POWER TRANSMISSION EQUIP.	1 410	327 097	25.4	6.3
4440	MATERIALS HANDLING EQUIPMENT . .	1 312	645 087	66.6	11.0	4610	INDUSTRIAL VALVES, FITTINGS. . .	1 600	593 708	36.4	11.4
4441	FORK LIFT TRUCKS . . . . .	579	295 179	56.8	5.0	4710	WELDING EQUIPMENT, SUPPLIES. . .	1 613	581 868	84.2	11.2
4442	INDUSTRIAL TRUCKS. . . . .	243	38 036	19.4	.7	4711	GAS WELDING SUPPLIES, EQUIP. . .	1 501	356 618	57.0	6.9
4443	CRANES, DERRICKS, HOISTS . . . .	340	67 742	25.0	1.2	4712	ARC WELDING SUPPLIES, EQUIP. . .	1 288	197 539	36.1	3.8
4444	ELEVATORS. . . . .	64	18 261	37.5	.3	4713	RESISTANCE WELDING SUPPLIES. .	445	26 480	12.1	.5
4445	OTHER MATERIALS HANDLING EQUIP.	811	225 869	40.2	3.9	4810	RECONITIONED DRUMS AND BARRELS.	275	73 319	87.5	1.4
4450	OIL WELL, OIL REFINING MACH. . .	1 579	977 863	84.7	14.7	4820	BOTTLES SUPPLIES. . . . .	204	214 845	78.8	4.1
4460	PRINTING TRADES MACHINERY. . . .	452	185 643	96.9	3.2	4830	PRINTING, DUPLICATING INKS . . .	68	18 785	50.0	.4
4470	OTHER SPECIAL IND. MACH. . . . .	1 419	722 781	78.9	10.4	4840	ABRASIVES, ABRASIVE MATERIALS. .	1 665	247 412	16.6	4.8
4480	USE OR REBUILT MACH. EQUIP. . . .	1 501	296 147	28.4	5.1	4850	INDUSTRIAL LEATHER, LEATHER BELT	583	33 115	6.6	.6
4481	USE CONSTRUCTION EQUIP. . . . .	242	71 213	38.7	1.2	4860	MECHANICAL RUBBER GOODS. . . .	1 496	331 776	25.6	6.4
4482	USE MACHINE TOOLS-CUTTING . . .	409	97 549	36.1	1.7	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	596	95 386	15.2	1.8
4483	OTHER USED OR REBUILT MACH. . . .	1 004	127 386	19.1	2.2	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	3 092	1 302 810	55.7	25.1
4510	BEARINGS, POWER, TRANSMISSION. .	143	11 857	8.0	.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	31	4 365	20.0	.1
4610	INDUSTRIAL VALVES, FITTINGS. . . .	425	32 705	10.3	.6	5420	SHIP, BOAT . . . . .	17	3 738	33.3	.1
4710	WELDING EQUIPMENT, SUPPLIES. . .	70	6 524	12.5	.1	5430	AIRCRAFT, AVIATION PARTS . . . .	17	2 679	20.0	.1
4830	PRINTING, DUPLICATING INKS . . . .	44	3 070	33.3	.1	6220	IRON, STEEL PRODUCTS (FLAT). . . .	181	33 025	12.2	.6
4840	ABRASIVES, ABRASIVE MATERIALS. .	223	20 431	7.3	.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	574	30 968	5.2	.6
4860	MECHANICAL RUBBER GOODS. . . . .	241	5 048	3.0	.1	6240	IRON, STEEL FINISHED PRODUCTS . .	116	12 056	8.0	.2
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	505	87 669	19.2	1.5	6250	CAST IRON SOIL PIPE, TUBING. . . .	107	5 119	3.8	.1
5420	SHIP, BOAT . . . . .	34	4 989	33.3	.1	6260	IRON, STEEL PIPE, TUBING . . . . .	497	83 677	11.8	1.6
6220	IRON, STEEL PRODUCTS (FLAT). . . .	34	22 366	20.0	.4	6320	ALLOY STEEL. . . . .	4	4 016	25.0	.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	354	6 297	1.6	.1	6330	STAINLESS STEEL. . . . .	75	10 307	8.3	.2
6240	IRON, STEEL FINISHED PRODUCTS . .	18	3 889	16.6	.1	7520	INDUSTRIAL PAPERS. . . . .	29	5 675	16.6	.1
6250	CAST IRON SOIL PIPE, TUBING. . . .	30	9 316	16.6	.2	7870	KITCHEN UTENSILS, TOOLS, MISC. .	15	10 993	25.0	.2
6260	IRON, STEEL PIPE, TUBING . . . . .	656	148 161	25.2	2.5	8620	SPORT, ATHLETIC GOODS, BICYCLES.	24	3 799	9.0	.1
8610	PHOTOGRAPHIC GOODS . . . . .	13	5 273	50.0	.1	9760	MISCELLANEOUS LINES. . . . .	162	50 937	32.2	1.0
8614	SENSITIZED, UNEXPOSED FILMS. . .	13	5 273	50.0	.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	566	17 659	6.1	.3
							COMMODITIES N.E.C. . . . .	(X)	128 710	(X)	2.5
9760	MISCELLANEOUS LINES. . . . .	224	35 693	13.9	.6	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					
9930	OTHER LABOR, SERVICE RECEIPTS. .	1 440	122 567	11.6	2.1	TOTAL . . . . .					
	COMMODITIES N.E.C. . . . .	(X)	376 158	(X)	6.1	4 633	2 892 965	(X)	100.0		
INDUSTRIAL SUPPLIES (SIC 5085)											
TOTAL . . . . .											
7 658	5 197 695	(X)	100.0			1110	AUTOMOBILES, MOTORCYCLES, ETC. .	4	3 205	25.0	.1
						1113	OTHER PASSENGER MOTOR VEHICLES	4	3 205	25.0	.1
1410	PHARMACEUTICALS, ANTIBIOTICS . .	112	15 288	11.6	.5	1430	BEAUTY AIDS. . . . .	16	1 891	12.5	.1
1620	INDUSTRIAL CHEMICALS . . . . .	96	18 951	15.5	.7	3610	HARDWARE . . . . .	13	1 531	16.6	.1
4110	OFFICE MACHINES AND EQUIPMENT. .	71	2 973	5.2	.1	5110	DENTAL EQUIPMENT, SUPPLIES . . .	702	315 854	93.1	10.9
5111	TEETH. . . . .	518	42 603	16.1	1.5	5112	DENTAL GOLD. . . . .	478	23 811	8.8	.8
5113	EQUIPMENT (CHAIRS, X-RAYS) . . .	543	94 860	33.0	3.3	5114	SUNORY MERCHANOISE . . . . .	602	154 579	51.9	5.3
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	658	339 287	76.9	11.7	5130	CHURCH EQUIPMENT, SUPPLIES . . .	302	41 503	38.8	1.4
5140	SURGICAL, MED., HOSPITAL EQUIP..	1 363	1 056 358	81.6	36.5	5150	OPHTHALMIC PRODUCTS. . . . .	1 013	302 600	86.7	10.5
5151	PRESCRIPTION SALES . . . . .	560	102 550	74.4	3.5	5152	OPHTHALMIC MERCHANDISE SALES . .	647	123 435	65.1	4.3
5153	OPTICAL, OPHTHALMIC INSTRU. . .	398	76 615	37.6	2.6						
5160	SCIENTIFIC INSTRUMENTS . . . . .	546	445 882	54.8	15.4						
5170	OTHER SCIENTIFIC, PROF. EQUIP. .	563	194 999	61.4	6.7						
5210	BEAUTY, BARBER SHOP EQUIPMENT. .	4	2 397	12.5	.1						
5220	CUSTODIAL (JANITORS) SUPPLIES. .	23	3 356	10.0	.1						
5221	MACHINES AND EQUIPMENT . . . .	20	1 837	11.1	.1						
5222	CLEANING CHEMICALS, SUPPLIES . .	20	1 519	12.5	.1						
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	14	1 530	50.0	.1						
7110	CIGARETTES, CIGARS, TOBACCO. . .	5	2 291	33.3	.1						
7520	INDUSTRIAL PAPERS. . . . .	22	3 637	16.6	.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED											
7610	STATIONERY; OFFICE SUPPLIES. . .	180	23 205	18.1	.8	5440	MISCELLANEOUS TRANSPORTATION . .	62	35 085	40.6	2.6
7720	OFFICE, COMM., BUS. FURNITURE. . .	161	28 880	17.2	1.0	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	32	1 833	7.1	.1
8610	PHOTOGRAPHIC GOODS . . . . .	56	14 802	22.7	.5	6500	PETROLEUM PRODUCTS . . . . .	6	2 834	33.3	.2
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	13	2 523	14.2	.1	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	12	2 523	33.3	.2
8630	TOYS, GAMES, FIREWORKS . . . . .	41	3 343	12.5	.1	8640	BOATS (OUTBOARD AND ROW BOATS) . .	98	17 090	27.2	1.2
8680	BOOKS, MAGAZINES . . . . .	20	4 321	14.2	.1	9760	MISCELLANEOUS LINES . . . . .	28	1 835	5.8	.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC . .	27	1 931	33.3	.1	9930	OTHER LABOR, SERVICE RECEIPTS . .	202	31 177	14.6	2.3
9760	MISCELLANEOUS LINES . . . . .	20	2 035	20.0	.1		COMMODITIES N.E.C. . . . .	(X)	21 289	(X)	1.5
9930	OTHER LABOR, SERVICE RECEIPTS . .	512	16 425	5.0	.6						
	COMMOOITIES N.E.C. . . . .	(X)	41 967	(X)	1.5						
SERVICE ESTABLISHMENT EQUIPMENT SUPPLIES (SIC 5087)											
TOTAL . . . . . 5 679 1 887 115 (X) 100.0											
1220	NEW AND REBUILT PARTS. . . . .	9	3 090	22.2	.2	3710	WARM-AIR HEATING-COOLING EQUIP..	10	1 882	33.3	.3
1430	BEAUTY AIDS. . . . .	252	9 537	12.5	.5	6110	COAL (BITUMINOUS AND ANTHRACITE)	437	562 869	95.6	95.4
1510	PAINTS, VARNISHES, LACOVERS. . . .	36	1 695	6.6	.1	6120	COKE . . . . .	7	1 992	42.8	.3
1610	SOAPS AND DETERGENTS . . . . .	377	20 327	14.6	1.1	6510	GASOLINE, KEROSENE . . . . .	34	7 065	10.3	1.2
1620	INDUSTRIAL CHEMICALS . . . . .	62	3 208	20.0	.2	8240	SAND, GRAVEL, CRUSHED STONE . . .	6	1 573	37.5	.3
1710	YARO OR PIECE GOODS. . . . .	31	5 782	20.0	.3	9930	OTHER LABOR, SERVICE RECEIPTS..	18	1 214	7.1	.2
1720	NOTIONS (THREAD, BUTTONS, ETC.). .	133	7 272	18.1	.4		COMMODITIES N.E.C. . . . .	(X)	13 316	(X)	2.3
1810	MEN'S, BOYS' CLOTHING. . . . .	6	1 159	50.0	.1	METAL SERVICE CENTERS (SIC 5091 PT.)					
1910	SHOES, OTHER FOOTWEAR. . . . .	37	1 856	20.0	.1	TOTAL . . . . . 2 659 7 875 073 (X) 100.0					
3610	HARDWARE . . . . .	21	1 682	20.0	.1	1620	INDUSTRIAL CHEMICALS . . . . .	67	19 040	2.7	.2
3740	PLUMBING FIX., EQUIP., SUPPLIES.	9	1 814	33.3	.1	3610	HARDWARE . . . . .	272	54 987	7.8	.7
4420	GEN. PURPOSE INOUSTRIAL MACH..	12	12 400	63.6	.7	3710	WARM-AIR HEATING-COOLING EQUIP..	42	8 132	10.0	.1
5210	BEAUTY, BARBER SHOP EQUIPMENT..	1 519	472 645	95.7	25.0	3740	PLUMBING FIX., EQUIP., SUPPLIES.	199	60 641	13.5	.8
5211	EQUIPMENT . . . . .	1 085	88 303	26.1	4.7	3820	PARTS SUPPLIES, AND ACCESSORIES..	9	8 492	9.0	.1
5212	SPRAY CAN PRODUCTS . . . . .	915	41 444	15.1	2.2	4110	CONSTRUCTION, MINING SUPPLIES..	13	5 587	25.0	.1
5213	HAIR CARE PRODUCTS . . . . .	1 084	171 612	53.8	9.1	4420	GEN. PURPOSE INDUSTRIAL MACH..	134	38 164	3.9	.5
5214	WIGS, SWATCHES, TOUPEES. . . . .	809	101 846	34.3	5.4	4450	OIL WELL, OIL REFINING MACH..	64	51 861	22.2	.6
5215	SUNORIES-CURLERS, PINS, CAPS . . .	756	69 440	28.2	3.7	4610	INDUSTRIAL VALVES, FITTINGS. . .	214	59 690	7.9	.7
5220	CUSTOOIAL (JANITORS) SUPPLIES..	1 488	339 705	78.6	18.0	4710	WELDING EQUIPMENT, SUPPLIES..	10	10 058	8.3	.1
5221	MACHINES AND EQUIPMENT . . . . .	1 143	84 094	25.1	4.5	4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	198	48 579	6.2	.6
5222	CLEANING CHEMICALS, SUPPLIES . . .	1 354	255 468	63.6	13.5	5430	AIRCRAFT, AVIATION PARTS . . . . .	4	5 099	7.1	.1
5230	LAUNDRY, DRY CLEANING MACHINES .	921	373 798	92.9	19.8	5432	AVIATION PARTS, SUPPLIES EQUIP..	4	5 099	7.1	.1
5231	COINOPERATED MACHINES EQUIP..	506	127 813	62.3	6.8	6110	COAL (BITUMINOUS AND ANTHRACITE)	4	4 205	33.3	.1
5232	ALL OTHER COMMERCIAL LAUNORY . . .	360	83 924	48.3	4.4	6120	COKE . . . . .	5	4 638	50.0	.1
5233	SUPPLIES (FLUIDS, ETC.) . . . . .	416	161 928	72.2	8.6	6210	IRON, STEEL PROOS. (SEMI-FINISH)	341	232 222	14.0	2.9
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	402	207 646	94.8	11.0	6220	IRON, STEEL PRODUCTS (FLAT) . . .	1 345	1 982 000	41.5	23.6
5320	MUNICIPALITY SUPPLIES, EQUIPMENT .	645	163 242	89.6	8.7	6221	PLATES . . . . .	762	324 596	10.6	4.0
5330	OTHER SERVICE BUSINESS EQUIPMENT .	262	58 255	91.1	3.1	6222	STRIP (HOT, COLD-ROLLED) . . . .	608	198 175	8.8	2.5
5340	MORTICIANS' GOODS, UNOERTAKERS' .	176	29 694	100.0	1.6	6223	SHEETS (COLD-ROLLED) . . . . .	757	559 255	16.5	7.0
5350	SHOE REPAIR AND RESOLE MATERIALS .	330	81 295	86.0	4.3	6224	SHEETS (HOT-ROLLED) . . . . .	896	457 467	13.2	5.7
6260	IRON, STEEL PIPE, TUBING . . . . .	9	1 387	20.0	.1	6225	SLACK PLATE . . . . .	139	27 979	7.5	.3
7510	PERSONAL SERVICE PAPERS. . . . .	331	21 193	17.1	1.1	6226	SHEETS (GALVANIZED, ETC.) . . . .	657	216 239	7.8	2.7
7520	INDUSTRIAL PAPERS. . . . .	71	4 403	11.1	.2	6227	TIN PLATE. . . . .	92	47 699	8.3	.6
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP .	5	3 246	100.0	.2	6228	FAB. AND STRUCTURAL PLATE. . . .	156	82 053	13.5	1.0
7840	CURTAINS, DRAPES . . . . .	17	2 096	20.0	.1	6229	OTHER FLAT IRON, STEEL PROO..	272	68 537	6.0	.9
8620	SPORT, ATHLETIC GOODS, BICYCLES..	7	1 541	50.0	.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	756	309 413	13.8	3.9
8750	AGRICULTURAL CHEMICALS . . . . .	28	1 570	7.6	.1	6231	WIRE-PLAIN, COATED, BARBED . . .	294	90 794	6.9	1.1
9730	LEATHER. . . . .	58	4 790	23.0	.3	6232	NAILS, STAPLES . . . . .	274	88 147	11.2	1.1
9760	MISCELLANEOUS LINES. . . . .	61	8 177	23.5	.4	6233	WOVEN, WELDED WIRE FENCE EOPT.	188	29 550	5.7	.4
9930	OTHER LABOR, SERVICE RECEIPTS..	353	8 841	8.6	.5	6234	WIRE ROPE AND STRANO . . . . .	225	64 040	9.6	.8
	COMMOOITIES N.E.C. . . . .	(X)	33 769	(X)	1.8	6235	REINFORCEMENT MESH . . . . .	340	36 882	3.6	.5
TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)											
TOTAL . . . . . 1 670 1 374 990 (X) 100.0											
1120	TRUCKS, TRUCK TRACTORS . . . . .	10	3 125	100.0	.2	6240	IRON, STEEL FINISHED PRODUCTS. .	1 094	1 088 656	27.7	13.6
1220	NEW AND REBUILT PARTS. . . . .	31	5 149	17.3	.4	6241	RAILS, TIE PLATES, RAIL JOINTS . .	91	36 889	9.6	.5
1510	PAINTS, VARNISHES, LACQUERS. . . .	39	1 898	3.7	.1	6242	BARS, HOT ROLLED . . . . .	668	255 146	9.1	3.2
2850	FOOD, BEVERAGE BASIC MATERIALS . .	11	1 759	33.3	.1	6243	BARS, COLD-FINISHED. . . . .	572	222 586	9.0	2.8
3420	MAJOR APPLIANCES . . . . .	6	2 664	18.1	.2	6244	CONCRETE REINFORCEMENT BARS. . .	444	174 206	11.0	2.2
3610	HARDWARE . . . . .	30	2 291	15.3	.2	6245	STRUCTURAL SHAPES. . . . .	661	272 395	10.6	3.4
4310	GARDEN MACHINERY, EQUIP. SUPP. . .	7	817	14.2	.1	6246	PILING, BEARING PILES. . . . .	56	31 949	7.5	.4
4320	FARM, DAIRY MACHINERY, PARTS . . .	11	3 871	60.0	.3	6247	STEEL CONTAINERS . . . . .	66	46 697	35.2	.6
4323	LAND PREPARATION, MACHINERY. . . .	5	985	33.3	.1	6248	OTHER FINISHED PRODUCTS. . . . .	251	48 787	3.7	.6
4326	LIGHT INDUSTRIAL EQUIPMENT . . . .	5	1 346	50.0	.1	6250	CAST IRON SOIL PIPE, TUBING. . . .	70	15 742	7.1	.2
	OTHER COMMOOITIES. . . . .	(X)	1 540	(X)	.1	6260	IRON, STEEL PIPE, TUBING . . . . .	924	793 571	21.2	9.9
4420	GEN. PURPOSE INDUSTRIAL MACH..	9	4 724	42.8	.3	6261	TUBING (MECH. AND PRESSURE) . .	616	441 050	15.1	5.5
4470	OTHER SPECIAL IND. MACH. . . . .	13	1 950	10.0	.1	6262	STANOARO STEEL PIPE. . . . .	667	349 206	14.3	4.4
4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	52	3 253	6.6	.2	6270	OTHER CARBON STEEL PRODUCTS. . .	161	104 214	11.8	1.3
4910	OTHER INOUSTRIAL EQUIPMENT SUPP..	5	3 753	50.0	.3	6320	ALLOY STEEL. . . . .	507	363 479	15.3	4.5
5410	RAILROAD TRANSPORTATION EQUIP..	96	109 188	100.0	7.9	6321	BARS, HOT-ROLL OR COLD FINISH . .	283	145 721	9.0	1.8
5420	SHIP, BOAT . . . . .	527	229 738	85.2	16.7	6322	TOOL STEEL BARS. . . . .	238	86 131	6.3	1.1
5430	AIRCRAFT, AVIATION PARTS . . . . .	1 000	887 144	88.7	64.5	6323	PIPE AND TUBING. . . . .	161	61 884	7.3	.8
5431	AIRCRAFT ENGINES, AIRFRAMES. . . .	446	452 593	72.4	32.9	6324	PLATE. . . . .	169	24 702	2.3	.3
5432	AVIATION PARTS, SUPPLIES EQUIP . .	802	434 550	51.9	31.6	6325	OTHER ALLOY STEEL. . . . .	144	45 040	4.0	.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
UNITED STATES--CONTINUEO											
6330	STAINLESS STEEL . . . . .	729	753 791	22.7	9.4	8630	TOYS, GAMES, FIREWORKS . . . . .	66	3 558	3.2	.1
6331	PLATES . . . . .	298	62 727	3.7	.8	9750	SMOKERS' SUPPLIES AND PIPES . . . . .	772	52 910	2.6	1.0
6332	STRIP . . . . .	220	77 679	5.3	1.0	9760	MISCELLANEOUS LINES . . . . .	109	14 746	5.0	.3
6333	SHEETS . . . . .	465	236 661	9.4	3.0		COMMOOITIES N.E.C. . . . .	(X)	120 745	(X)	2.3
6334	BAR, BAR-SIZE SHAPES . . . . .	426	164 102	6.5	2.0						
6335	OTHER STAINLESS STEEL . . . . .	372	212 623	9.7	2.7						
BEER AND ALE (SIC 5095 PT.)											
6410	COPPER WIRE (ELECTRICAL ONLY) . . . . .	32	38 576	62.5	.5		TOTAL . . . . .	5 376	4 324 619	(X)	100.0
6420	OTHER COPPER, BRASS MILL PROOS..	507	360 591	18.5	4.5	2950	SOFT ORINKS, ORINK, WATERS . . . . .	917	29 381	7.2	.7
6421	FLAT PRODUCTS . . . . .	372	162 273	10.8	2.0	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	5 376	4 153 615	96.0	96.0
6422	TUBULAR PRODUCTS . . . . .	286	109 434	9.5	1.4	7211	BEER, ALE, ETC.. . . . .	4 162	3 168 280	91.3	73.3
6423	ROD, NON-ELECTRICAL WIRE . . . . .	253	88 884	9.4	1.1	7212	STATE, COUNTY LOCAL TAXES. . . . .	2 542	985 336	43.5	22.8
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	799	654 009	21.5	8.2	7310	WINES. . . . .	699	74 208	10.5	1.7
6431	PLATE (.250 INCH AND OVER) . . . . .	350	66 715	3.9	.8	7320	SPIRITS. . . . .	129	40 022	19.1	.9
6432	SHEET, COIL (.006 TO .249 IN). . . . .	581	326 433	13.2	4.1		COMMOOITIES N.E.C. . . . .	(X)	27 393	(X)	.6
6433	ROD, BAR, AND WIRE-ROLLED. . . . .	508	112 762	5.2	1.4						
6434	PIPE AND TUBING. . . . .	400	64 168	3.1	.8						
6435	EXTRUDEO SHAPES. . . . .	371	75 208	4.9	.9						
6436	FOILS. . . . .	27	8 724	11.1	.1						
WINE AND DISTILLED SPIRITS (SIC 5095 PT.)											
6440	NONFERROUS METALS. . . . .	265	466 054	27.6	5.8		TOTAL . . . . .	1 486	6 119 442	(X)	100.0
6441	MAGNESIUM. . . . .	62	11 633	4.3	.1	2410	CONFECTIONERY. . . . .	11	4 085	7.6	.1
6442	NICKEL . . . . .	94	343 346	43.8	4.3	2860	CANNEO-BOTTLED FOODS . . . . .	8	16 759	21.4	.3
6443	TIN, LEAD, ZINC, ETC.. . . . .	89	57 269	23.3	.7	2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	3	12 006	20.0	.2
6444	METALLIC ORES, CONCENTRATES. . . . .	73	53 806	8.6	.7	2864	CANNEO FISH, SEAFOOD . . . . .	3	3 608	16.6	.1
6610	PREPAREO IRON, STEEL SCRAP . . . . .	96	22 876	6.2	.3		OTHER COMMOOITIES. . . . .	(X)	1 144	(X)	(Z)
6620	UNPREPAREO IRON, STEEL SCRAP . . . . .	33	5 293	6.2	.1	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	16	12 539	13.3	.2
6630	ALLOY STEEL SCRAP. . . . .	7	4 281	100.0	.1	7111	CIGARETTES . . . . .	12	5 195	12.5	.1
6750	ALUMINUM SCRAP . . . . .	7	10 096	50.0	.1	7113	OTHER TOBACCO. . . . .	7	3 516	12.5	.1
6760	SCRAP COPPER, COPPER BASE ALLOY. . . . .	8	14 150	66.6	.2		OTHER COMMOOITIES. . . . .	(X)	2 586	(X)	(Z)
6770	OTHER BUILDING MATERIALS . . . . .	140	40 444	12.1	.5	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	413	158 784	10.4	2.6
9760	MISCELLANEOUS LINES. . . . .	227	117 506	9.4	1.5	7211	BEER, ALE, ETC.. . . . .	289	126 305	10.9	2.1
9910	RECEIPTS FROM PROCESSING . . . . .	176	23 318	2.0	.3	7212	STATE, COUNTY LOCAL TAXES. . . . .	237	32 479	3.7	.5
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	71	15 414	6.8	.2	7310	WINES. . . . .	1 327	947 853	17.1	15.5
	COMMOOITIES N.E.C. . . . .	(X)	145 556	(X)	1.7	7320	SPIRITS. . . . .	1 286	4 940 259	85.2	80.7
	METAL SALES OFFICES (SIC 5091 PT.)						COMMOOITIES N.E.C. . . . .	(X)	39 163	(X)	.6
	TOTAL <sup>2</sup> . . . . .	2 278	3 397 687	(X)	100.0		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
	TOBACCO AND ITS PRODUCTS (SIC 5094)						TOTAL . . . . .	933	2 430 410	(X)	100.0
	TOTAL . . . . .	2 515	5 315 363	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	124	8 327	4.3	.2	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	16	1 234	100.0	.1
1420	HEALTH PRODUCTS. . . . .	476	34 084	2.9	.6	5220	CUSTOOIAL (JANITORS) SUPPLIES. . . . .	16	1 610	5.8	.1
1430	BEAUTY AIDS. . . . .	668	48 700	3.1	.9	7410	PRINTING, WRITING PAPER. . . . .	908	1 621 567	80.7	66.7
1450	DRUGIST SUNORIES. . . . .	66	9 441	4.0	.2	7420	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	197	383 561	35.2	15.8
1610	SOAPS AND OETERGENTS . . . . .	241	14 523	5.5	.3	7510	PERSONAL SERVICE PAPERS. . . . .	197	95 761	10.1	3.9
2410	CONFECTIONERY. . . . .	2 091	613 079	13.6	11.5	7520	INDUSTRIAL PAPERS. . . . .	288	216 609	18.0	8.9
2411	CANDY (ALL KINDS). . . . .	2 072	459 740	10.3	8.6	7530	SHIPPING ROOM SUPPLIES . . . . .	36	3 938	2.7	.2
2412	CHEWING GUM. . . . .	1 610	82 690	2.6	1.6	7540	PAPERBOARD, BOXBOARD . . . . .	71	10 591	3.1	.4
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	996	48 907	2.3	.9	7610	STATIONERY, OFFICE SUPPLIES. . . . .	251	52 810	9.5	2.2
2414	NUTS, OTHER CONFECTIONS. . . . .	832	21 742	1.3	.4	7611	STATIONERY . . . . .	158	17 489	4.1	.7
2810	COFFEE-ROASTEO (INCL. SOLUBLE). . . . .	221	9 399	3.5	.2	7612	CARBON PAPER, STENCIL PAPER. . . . .	82	3 674	2.0	.2
2860	CANNEO-BOTTLED FOODS . . . . .	382	51 324	9.2	1.0	7613	LOOSELEAF BINDERS, BLANK BOOKS . . . . .	72	10 865	4.3	.4
2861	CANNEO-BOTTLED JUICES/ORINKS . . . . .	302	7 272	1.2	.1	7614	PENS, MECHANICAL PENCILS . . . . .	49	4 228	2.1	.2
2862	CANNEO-BOTTLED BABY FOODS. . . . .	157	9 581	5.0	.2	7615	OTHER OFFICE SUPPLIES. . . . .	94	12 974	4.1	.5
2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	272	21 801	5.8	.4	7616	GREET, CAROS, CHRISTMAS CAROS . . . . .	41	3 580	1.2	.1
2865	CANNEO MEATS . . . . .	236	3 910	1.5	.1		COMMOOITIES N.E.C. . . . .	(X)	42 729	(X)	1.8
2866	CANNEO MILK. . . . .	223	3 868	2.1	.1						
2867	OTHER CANNEO-BOTTLED FOODS . . . . .	106	2 902	3.1	.1		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
	OTHER COMMOOITIES. . . . .	(X)	1 991	(X)	(Z)		TOTAL . . . . .	2 675	2 475 731	(X)	100.0
2870	SUGAR-REFINEO. . . . .	200	7 792	2.0	.1	1430	BEAUTY AIDS. . . . .	21	2 128	14.2	.1
2950	SOFT ORINKS, ORINK, WATERS . . . . .	118	5 924	4.5	.1	1610	SOAPS AND OETERGENTS . . . . .	348	12 802	3.9	.5
2960	FOODS (EXC. AS SPECIFIEO ABOVE). . . . .	76	10 731	6.6	.2	1620	INDUSTRIAL CHEMICALS . . . . .	189	14 231	9.3	.6
3430	ELECTRIC HOUSEWARES. . . . .	305	26 833	3.5	.5	1720	NOTIONS (THREAO, BUTTUNS, ETC.). . . . .	10	1 920	25.0	.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	453	16 192	1.8	.3	2410	CONFECTIONERY. . . . .	117	16 613	15.5	.7
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	2 511	4 190 282	79.0	78.8	2960	FOODS (EXC. AS SPECIFIEO ABOVE). . . . .	37	4 474	15.3	.2
7111	CIGARETTES . . . . .	2 407	3 552 586	68.7	66.8	4180	STORE, RESTAURANT FIXTURES . . . . .	16	2 672	33.3	.1
7112	CIGARS . . . . .	2 002	467 389	10.8	8.8	4870	ROPE, COROAGE, TWINE (NOT WIRE). . . . .	529	17 658	2.8	.7
7113	OTHER TOBACCO. . . . .	1 727	170 308	4.5	3.2	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	19	2 616	20.0	.1
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	27	7 188	10.0	.1	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	144	13 184	5.8	.5
7211	BEER, ALE, ETC.. . . . .	27	7 120	10.0	.1	5220	CUSTOOIAL (JANITORS) SUPPLIES. . . . .	522	33 709	6.4	1.4
	OTHER COMMOOITIES. . . . .	(X)	68	(X)	(Z)	5230	LAUNDRY, ORY CLEANING MACHINES . . . . .	121	7 207	5.2	.3
7320	SPIRITS. . . . .	10	8 900	28.5	.2	7410	PRINTING, WRITING PAPER. . . . .	457	176 261	22.7	7.1
7510	PERSONAL SERVICE PAPERS. . . . .	736	39 435	2.6	.7	7420	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	91	13 620	5.7	.6
7520	INDUSTRIAL PAPERS. . . . .	504	21 250	2.4	.4						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED											
7510	PERSONAL SERVICE PAPERS, . . . . .	1 583	579 565	35.2	23.4	7850	FLOOR COVERINGS, . . . . .	391	38 827	11.5	2.7
7520	INDUSTRIAL PAPERS, . . . . .	2 186	1 159 176	53.9	46.8	7851	CARPETS, RUGS, . . . . .	365	34 570	10.8	2.4
7530	SHIPPING ROOM SUPPLIES, . . . . .	668	69 172	9.6	2.8	7852	LINOLEUM, OTHER HARD SURFACE, . . . . .	59	3 600	5.1	.2
7540	PAPERBOARD, BOXBOARD, . . . . .	519	185 983	30.6	7.5		OTHER COMMODITIES, . . . . .	(X)	657	(X)	(2)
7610	STATIONERY, OFFICE SUPPLIES, . . . . .	482	64 059	10.4	2.6	7860	MIRRORS, LAMPS, PICTURE FRAMES, . . . . .	94	2 747	3.1	.2
7611	STATIONERY, . . . . .	280	26 095	6.3	1.1	7870	KITCHEN UTENSILS, TOOLS, MISC., . . . . .	28	6 645	10.0	.5
7612	CARBON PAPER, STENCIL PAPER, . . . . .	83	3 016	1.2	.1	8140	MOLD MILLWORK (DOORS, ETC.), . . . . .	6	1 682	50.0	.1
7613	LOOSE-LEAF BINDERS, BLANK BOOKS, . . . . .	175	9 681	3.7	.4	8620	SPORT, ATHLETIC GOODS, BICYCLES, . . . . .	10	2 752	10.0	.2
7614	PENS, MECHANICAL PENCILS, . . . . .	249	6 353	2.4	.3	8680	BOOKS, MAGAZINES, . . . . .	9	1 742	9.0	.1
7615	OTHER OFFICE SUPPLIES, . . . . .	205	17 505	5.6	.7	8910	GIFTS, ART GOODS, NOVELTIES, ETC., . . . . .	16	885	7.6	.1
7616	GREETING CARDS, CHRISTMAS CARDS, . . . . .	43	1 409	2.1	.1	9760	MISCELLANEOUS LINES, . . . . .	16	4 519	25.0	.3
7720	OFFICE, COMM., BUS. FURNITURE, . . . . .	12	2 153	12.5	.1	9930	OTHER LABOR, SERVICE RECEIPTS, . . . . .	186	7 643	5.2	.5
7850	FLOOR COVERINGS, . . . . .	4	3 035	16.6	.1		COMMODITIES N.E.C., . . . . .	(X)	28 282	(X)	1.9
7870	KITCHEN UTENSILS, TOOLS, MISC., . . . . .	46	7 083	14.2	.3	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					
8510	BUILDING AND CONSTRUCTION PAPER, . . . . .	53	3 464	1.6	.1	TOTAL, . . . . .					
8530	ADHESIVES, MASTICS, . . . . .	103	6 407	4.0	.3	3 642	2 876 551	(X)	100.0		
8680	BOOKS, MAGAZINES, . . . . .	9	2 390	25.0	.1	1430	BEAUTY AIDS, . . . . .	24	3 666	9.0	.1
9760	MISCELLANEOUS LINES, . . . . .	65	10 916	7.2	.4	1510	PAINTS, VARNISHES, LACQUERS, . . . . .	33	6 924	9.0	.2
9930	OTHER LABOR, SERVICE RECEIPTS, . . . . .	12	5 053	40.0	.2	1610	SOAPS AND DETERGENTS, . . . . .	5	2 036	33.3	.1
	COMMODITIES N.E.C., . . . . .	(X)	58 180	(X)	2.4	1620	INDUSTRIAL CHEMICALS, . . . . .	11	2 545	25.0	.1
STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)											
TOTAL, . . . . .											
4 055	1 515 605	(X)	100.0			1710	YARD OR PIECE GOODS, . . . . .	103	23 611	18.6	.8
1620	INDUSTRIAL CHEMICALS, . . . . .	20	963	20.0	.1	1711	COTTON FABRICS, . . . . .	89	14 995	12.8	.5
1820	WOMEN'S, CHILD'S, CLOTHING, . . . . .	6	2 123	10.0	.1	1712	KAYON, NYLON, ETC., . . . . .	50	5 350	8.6	.2
3410	NON-CONSOLE RADIOS AND PLAYERS, . . . . .	5	6 699	19.0	.4	1714	OTHER YARD GOODS, . . . . .	20	2 129	12.5	.1
3610	HARDWARE, . . . . .	5	4 990	13.0	.3		OTHER COMMODITIES, . . . . .	(X)	1 138	(X)	(2)
4110	OFFICE MACHINES AND EQUIPMENT, . . . . .	1 213	48 085	13.3	3.2	1720	NOTIONS (THREAD, BUTTONS, ETC.), . . . . .	38	2 744	3.8	.1
5120	SCHOOL EQUIPMENT, SUPPLIES, . . . . .	478	21 889	9.5	1.4	1730	KNIT FABRICS, KNITTING YARNS, . . . . .	17	2 374	12.5	.1
7410	PRINTING, WRITING PAPER, . . . . .	782	33 205	11.2	2.2	1810	MEN'S, BOYS' CLOTHING, . . . . .	84	15 778	13.1	.5
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER, . . . . .	5	2 678	22.2	.2	1811	WORK CLOTHING, WORK GLOVES, . . . . .	36	3 965	5.2	.1
7510	PERSONAL SERVICE PAPERS, . . . . .	120	3 387	3.5	.2	1815	MEN'S, BOYS' UNDERWEAR, . . . . .	53	3 583	4.5	.1
7520	INDUSTRIAL PAPERS, . . . . .	96	4 871	8.1	.3	1816	OTHER CLOTHING, FURNISHINGS, . . . . .	37	3 953	4.5	.1
7530	SHIPPING ROOM SUPPLIES, . . . . .	95	2 483	5.1	.2		OTHER COMMODITIES, . . . . .	(X)	2 323	(X)	.1
7610	STATIONERY, OFFICE SUPPLIES, . . . . .	4 050	1 194 933	78.9	78.8	1820	WOMEN'S, CHILD'S, CLOTHING, . . . . .	73	9 675	8.5	.3
7720	OFFICE, COMM., BUS. FURNITURE, . . . . .	1 237	108 851	23.1	7.2	3420	MAJOR APPLIANCES, . . . . .	38	14 402	20.0	.5
8610	PHOTOGRAPHIC GOODS, . . . . .	41	3 556	10.0	.2	3430	ELECTRIC HOUSEWARES, . . . . .	110	23 558	14.0	.8
8630	TOYS, GAMES, FIREWORKS, . . . . .	69	3 769	10.0	.2	3610	HARDWARE, . . . . .	117	16 901	13.0	.6
8680	BOOKS, MAGAZINES, . . . . .	283	12 789	8.5	.8	3710	WARM-AIR HEATING-COOLING EQUIP., . . . . .	5	3 070	50.0	.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC., . . . . .	243	10 104	12.7	.7	4140	COMMERCIAL FOOD SERVICE EQUIP., . . . . .	21	3 569	20.0	.1
9760	MISCELLANEOUS LINES, . . . . .	47	8 751	27.2	.6	4310	GARDEN MACHINERY, EQUIP., SUPP., . . . . .	8	4 666	14.2	.2
9930	OTHER LABOR, SERVICE RECEIPTS, . . . . .	268	7 798	8.7	.5	7510	PERSONAL SERVICE PAPERS, . . . . .	35	1 728	12.5	.1
	COMMODITIES N.E.C., . . . . .	(X)	33 681	(X)	2.2	7520	INDUSTRIAL PAPERS, . . . . .	24	3 721	14.2	.1
FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)											
TOTAL, . . . . .											
2 405	1 452 032	(X)	100.0			7610	STATIONERY, OFFICE SUPPLIES, . . . . .	47	6 920	6.8	.2
1710	YARD OR PIECE GOODS, . . . . .	7	896	25.0	.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP., . . . . .	155	41 357	19.4	1.4
3420	MAJOR APPLIANCES, . . . . .	102	11 127	10.0	.8	7720	OFFICE, COMM., BUS. FURNITURE, . . . . .	59	10 955	18.1	.4
3430	ELECTRIC HOUSEWARES, . . . . .	14	2 540	10.5	.2	7722	PUBLIC BUILDING FURNITURE, . . . . .	16	2 463	33.3	.1
3610	HARDWARE, . . . . .	16	3 863	7.6	.3	7725	OTHER FURNITURE, . . . . .	38	6 301	12.5	.2
3740	PLUMBING FIX., EQUIP., SUPPLIES, . . . . .	4	1 950	8.3	.1		OTHER COMMODITIES, . . . . .	(X)	2 191	(X)	.1
4110	OFFICE MACHINES AND EQUIPMENT, . . . . .	214	12 713	9.7	.9	7810	CHINA, GLASSWARE, CROCKERY, . . . . .	633	287 619	67.1	10.0
4140	COMMERCIAL FOOD SERVICE EQUIP., . . . . .	8	1 394	20.0	.1	7820	HOUSEHOLD LINENS, DOMESTICS, . . . . .	450	334 500	78.9	11.6
4910	OTHER INDUSTRIAL EQUIPMENT SUPP., . . . . .	5	810	16.6	.1	7821	BEDSPREADS, BLANKETS, . . . . .	294	98 244	34.0	3.4
5120	SCHOOL EQUIPMENT, SUPPLIES, . . . . .	77	6 296	11.7	.4	7822	TABLE LINENS, . . . . .	244	49 245	23.9	1.7
5310	UPHOLSTERERS' FABRICS, SUPPLIES, . . . . .	7	1 241	33.3	.1	7823	SHEETS, PILLOW CASES, . . . . .	288	82 232	29.0	2.9
7410	PRINTING, WRITING PAPER, . . . . .	19	1 671	6.2	.1	7824	TOWELS, WASH CLOTHS, . . . . .	282	73 279	26.3	2.5
7610	STATIONERY, OFFICE SUPPLIES, . . . . .	322	59 858	22.5	4.1	7825	OTHER LINENS, DOMESTICS, . . . . .	199	31 056	19.6	1.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP., . . . . .	1 091	595 948	84.1	41.0	7830	SHADES, VENETIAN BLINDS, . . . . .	159	30 591	25.0	1.1
7711	HOUSE, PORCH, LAWN FURNITURE, . . . . .	986	505 745	85.0	34.8	7840	CURTAINS, DRAPES, . . . . .	315	69 002	39.3	2.4
7712	SLEEP EQUIPMENT, . . . . .	446	90 203	23.6	6.2	7850	FLOOR COVERINGS, . . . . .	1 503	1 280 681	84.4	44.5
7720	OFFICE, COMM., BUS. FURNITURE, . . . . .	1 505	637 809	71.3	43.9	7851	CARPETS, RUGS, . . . . .	1 219	806 754	59.8	28.0
7721	OFFICE FURN. (WOODEN, METAL), . . . . .	1 231	486 067	63.2	33.5	7852	LINOLEUM, OTHER HARD SURFACE, . . . . .	847	384 556	42.2	13.4
7722	PUBLIC BUILDING FURNITURE, . . . . .	252	54 278	31.0	3.7	7853	OTHER FLOOR COVERINGS, . . . . .	406	89 371	22.3	3.1
7723	STORE, RESTAURANT FURNITURE, . . . . .	115	15 002	15.8	1.0	7860	MIRRORS, LAMPS, PICTURE FRAMES, . . . . .	330	69 258	66.6	2.4
7724	PROFESSIONAL FURNITURE, . . . . .	102	6 235	6.7	.4	7870	KITCHEN UTENSILS, TOOLS, MISC., . . . . .	879	463 197	71.8	16.1
7725	OTHER FURNITURE, . . . . .	317	76 226	42.9	5.2	8210	BRICK, BLOCKS, TILE, CLAY, . . . . .	36	5 403	25.0	.2
7810	CHINA, GLASSWARE, CROCKERY, . . . . .	17	1 630	4.5	.1	8310	GLASS (FLAT, BRICK, ETC.), . . . . .	13	8 230	25.0	.3
7820	HOUSEHOLD LINENS, DOMESTICS, . . . . .	34	7 639	12.1	.5	8620	SPORT, ATHLETIC GOODS, BICYCLES, . . . . .	27	6 225	13.3	.2
7821	BEDSPREADS, BLANKETS, . . . . .	30	3 483	5.1	.2	8630	TOYS, GAMES, FIREWORKS, . . . . .	75	11 035	11.7	.4
7823	SHEETS, PILLOW CASES, . . . . .	22	2 230	5.7	.2	8820	JEWELRY, SILVERWARE, TROPHIES, . . . . .	54	5 326	11.1	.2
7824	TOWELS, WASH CLOTHS, . . . . .	11	1 164	3.5	.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC., . . . . .	104	18 069	21.4	.6
	OTHER COMMODITIES, . . . . .	(X)	762	(X)	.1	9760	MISCELLANEOUS LINES, . . . . .	43	6 948	11.1	.2
7840	CURTAINS, DRAPES, . . . . .	135	8 923	6.0	.6	9930	OTHER LABOR, SERVICE RECEIPTS, . . . . .	56	5 742	20.0	.2
							COMMODITIES N.E.C., . . . . .	(X)	74 525	(X)	2.6
LUMBER AND MILLWORK (SIC 5098 PT.)											
TOTAL, . . . . .											
5 162	5 794 418	(X)	100.0								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments	Sales of specified commodity lines		
			Amount <sup>1</sup>	As percent of total sales of--					Amount <sup>1</sup>	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
		(number)	(\$1,000)					(number)	(\$1,000)		
UNITED STATES--CONTINUED											
1510	PAINTS, VARNISHES, LACQUERS. . .	214	8 166	2.1	.1	8420	ROOFING, SIDING, EQUIPMENT. . .	1 367	468 627	43.4	14.3
1620	INDUSTRIAL CHEMICALS. . . . .	8	2 971	50.0	.1	8421	ASPHALT SHINGLES, ROOFING. . .	1 105	290 303	32.0	8.9
3120	GRAINS, BEANS, ETC. . . . .	6	3 844	100.0	.1	8422	ASBESTOS CEMENT ROOFING. . . .	495	38 642	7.9	1.1
3310	ELECTRICAL WIRING SUPPLIES. . .	11	3 869	6.2	.1	8423	GALVANIZED IRON, STEEL SHEETS. .	283	36 534	12.3	1.1
3420	MAJOR APPLIANCES. . . . .	99	13 111	14.2	.2	8424	ALUMINUM SHEETS. . . . .	381	56 601	15.3	1.7
3610	HARDWARE. . . . .	519	31 748	5.1	.5	8425	RAIN-CARRYING EQUIPMENT. . . .	562	28 114	5.9	.9
3740	PLUMBING FIX., EQUIP., SUPPLIES.	51	7 200	6.6	.1	8426	ALL OTHER TYPES. . . . .	202	18 432	10.7	.6
6220	IRON, STEEL PRODUCTS (FLAT). . .	24	9 789	11.7	.2	8510	BUILDING AND CONSTRUCTION PAPER.	396	16 715	3.9	.5
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	508	22 892	3.3	.4	8520	WALLBOARD, HARDBOARD. . . . .	920	227 231	26.1	6.9
6232	NAILS, STAPLES. . . . .	502	22 066	3.5	.4	8530	ADHESIVES, MASTICS. . . . .	844	55 368	9.2	1.7
	OTHER COMMODITIES. . . . .	(X)	826	(X)	(2)	8540	STRUCTURAL IRON, STEEL. . . . .	170	42 497	22.0	1.3
7850	FLOOR COVERINGS. . . . .	105	8 867	7.6	.2	8550	PLASTIC BUILDING MATERIALS. . .	471	72 838	17.6	2.2
8110	LUMBER (ROUGH, DRESSED). . . . .	3 584	3 226 886	70.0	55.7	8560	PREFABR. STRUCTURAL ASSEMBLIES .	252	132 153	74.0	4.0
8111	SOFTWOODS (EXCEPT FLOORING). .	2 950	2 583 926	62.8	44.6	8570	OTHER BUILDING MATERIALS. . . .	947	312 736	49.7	9.5
8112	HARDWOODS (EXCEPT FLOORING). .	1 648	549 483	29.5	9.5	9210	LOGS, PILES, PULPWOOD, POLES . .	19	2 347	11.1	.1
8113	FLOORING. . . . .	1 050	93 481	5.6	1.6	9760	MISCELLANEOUS LINES. . . . .	213	19 350	8.3	.6
8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	2 132	978 707	29.5	16.9	9930	OTHER LABOR, SERVICE RECEIPTS. .	340	23 268	13.7	.7
8121	HARDWOOD. . . . .	1 258	389 943	20.0	6.7		COMMODITIES N.E.C. . . . .	(X)	69 009	(X)	2.1
8122	SOFTWOOD. . . . .	1 709	588 764	21.1	10.2	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
8130	WOOD SHINGLES. . . . .	552	51 307	5.1	.9	TOTAL. . . . .					
8140	WOOD MILLWORK (DOORS, ETC.). . .	2 033	802 905	35.0	13.9	4 865	3 001 977	(X)	100.0		
8150	METAL MILLWORK (DOORS, ETC.). . .	701	134 087	24.7	2.3	1220	NEW AND REBUILT PARTS. . . . .	27	5 554	22.2	.2
8160	VENEER, OTHER WOOD PRODUCTS. . .	248	58 388	15.6	1.0	1310	TIRES AND TUBES. . . . .	18	3 722	11.1	.1
8210	BRICK, BLOCKS, TILE, CLAY. . . .	106	5 349	6.2	.1	1430	BEAUTY AIDS. . . . .	11	1 642	7.6	.1
8310	GLASS (FLAT, BRICK, ETC.). . . .	170	16 182	8.8	.3	1510	PAINTS, VARNISHES, LACQUERS. . .	43	3 066	11.1	.1
8410	INSULATION MATERIALS. . . . .	646	48 050	5.2	.8	1620	INDUSTRIAL CHEMICALS. . . . .	13	3 080	16.6	.1
8420	ROOFING, SIDING, EQUIPMENT. . . .	717	61 543	7.1	1.1	1720	NOTIONS (THREADED, BUTTONS, ETC.)	86	8 133	10.3	.3
8421	ASPHALT SHINGLES, ROOFING. . . .	634	45 433	5.9	.8	1810	MEN'S, BOYS' CLOTHING. . . . .	47	14 723	16.1	.5
8422	ASBESTOS CEMENT ROOFING. . . . .	144	2 931	3.2	.1	1816	OTHER CLOTHING, FURNISHINGS. . .	15	10 876	18.1	.4
8423	GALVANIZED IRON, STEEL SHEETS. . .	128	6 680	3.3	.1		OTHER COMMODITIES. . . . .	(X)	2 397	(X)	.1
8425	RAIN-CARRYING EQUIPMENT. . . . .	152	4 046	2.8	.1	1820	WOMEN'S, CHILD'S, CLOTHING. . . .	37	7 693	14.2	.3
	OTHER COMMODITIES. . . . .	(X)	2 452	(X)	(2)	1824	WOMEN'S, CHILD'S UNDERWEAR. . .	34	7 269	10.5	.2
8520	WALLBOARD, HARDBOARD. . . . .	879	77 755	5.9	1.3		OTHER COMMODITIES. . . . .	(X)	424	(X)	(2)
8550	PLASTIC BUILDING MATERIALS. . . .	183	13 462	4.0	.2	1910	SHOES, OTHER FOOTWEAR. . . . .	37	2 165	16.6	.1
8560	PREFABR. STRUCTURAL ASSEMBLIES .	41	12 166	10.0	.2	2930	PET FOODS--ALL KINDS. . . . .	7	7 007	16.6	.2
8561	STRUCTURAL ASSEMBLIES. . . . .	41	12 166	10.0	.2	3420	MAJOR APPLIANCES. . . . .	44	4 007	10.0	.1
8570	OTHER BUILDING MATERIALS. . . . .	139	21 317	16.6	.4	3430	ELECTRIC HOUSEWARES. . . . .	84	8 481	6.8	.3
9210	LOGS, PILES, PULPWOOD, POLES . . .	173	45 479	12.3	.8	3510	ELECTRONIC TUBES, PARTS ACC. . . .	13	2 022	50.0	.1
9760	MISCELLANEOUS LINES. . . . .	116	14 534	6.2	.3	3610	HARDWARE. . . . .	97	17 103	14.2	.6
	COMMODITIES N.E.C. . . . .	(X)	113 844	(X)	2.0	4110	OFFICE MACHINES AND EQUIPMENT. .	36	20 755	46.6	.7
CONSTRUCTION MATERIALS (SIC 5098 PT.)						4310	GARMENT MANUFACTURING, EQUIP. SUPP.	21	5 745	9.0	.2
TOTAL. . . . .						4460	PRINTING TRADES MACHINERY. . . . .	14	4 807	40.0	.2
1230	AUTOMOTIVE GLASS. . . . .	27	4 049	20.0	.1	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	107	13 893	16.1	.5
1510	PAINTS, VARNISHES, LACQUERS. . . .	312	15 778	6.4	.5	5170	OTHER SCIENTIFIC, PROF. EQUIP. . .	12	2 764	33.3	.1
1620	INDUSTRIAL CHEMICALS. . . . .	21	3 089	25.0	.1	5420	SHIP, BOAT. . . . .	24	3 449	25.0	.1
3310	ELECTRICAL WIRING SUPPLIES. . . .	13	2 500	20.0	.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	14	1 611	20.0	.1
3420	MAJOR APPLIANCES. . . . .	20	2 578	20.0	.1	7610	STATIONERY, OFFICE SUPPLIES. . . .	162	16 449	10.0	.5
3610	HARDWARE. . . . .	504	35 089	7.6	1.1	7810	CHINA, GLASSWARE, CROCKERY. . . .	36	5 927	9.0	.2
3710	WARM-AIR HEATING-COOLING EQUIP..	77	12 832	16.0	.4	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	84	12 454	10.0	.4
3740	PLUMBING FIX., EQUIP., SUPPLIES.	120	9 636	9.0	.3	8610	PHOTOGRAPHIC GOODS. . . . .	1 108	662 317	87.6	22.1
4210	CONSTRUCTION, MINING SUPPLIES. .	20	7 072	40.0	.2	8611	CAMERAS, PARTS, ACC. MOUNTS. . . .	808	281 955	44.7	9.4
6110	COAL (BITUMINOUS AND ANTHRACITE)	7	1 992	50.0	.1	8612	PROJECTION APPARATUS. . . . .	526	60 113	18.5	2.0
6220	IRON, STEEL PRODUCTS (FLAT). . . .	140	14 791	12.5	.5	8613	DEVELOP., PRINTING, APPARATUS. . .	489	59 334	17.8	2.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	881	47 323	5.7	1.4	8614	SENSITIZED, UNEXPOSED FILMS. . . .	559	112 461	27.4	3.7
6232	NAILS, STAPLES. . . . .	862	45 340	5.7	1.4	8615	OTHER PHOTOGRAPHIC GOODS. . . . .	508	147 358	45.7	4.9
	OTHER COMMODITIES. . . . .	(X)	1 982	(X)	.1	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	2 018	987 199	73.6	32.9
6240	IRON, STEEL FINISHED PRODUCTS. . .	316	17 202	5.8	.5	8621	ATHLETIC EQUIPMENT, SUPPLIES. . . .	953	249 123	40.8	8.3
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	493	30 600	9.3	.9	8622	ARMS AND AMMUNITION. . . . .	516	289 792	49.7	9.7
7850	FLOOR COVERINGS. . . . .	286	33 600	12.6	1.0	8623	BICYCLES. . . . .	218	87 891	47.5	2.9
7860	MIRRORS, LAMPS, PICTURE FRAMES . .	5	2 059	100.0	.1	8624	CAMPING EQUIPMENT. . . . .	354	38 005	10.0	1.3
8110	LUMBER (ROUGH, DRESSED). . . . .	237	45 028	17.0	1.4	8625	FISHING TACKLE AND EQUIPMENT. . . .	729	170 930	32.5	5.7
8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	336	45 504	11.2	1.4	8626	SKI EQUIPMENT, SUPPLIES. . . . .	205	36 768	22.6	1.2
8130	WOOD SHINGLES. . . . .	115	11 464	7.6	.3	8627	OTHER (WATER SPORTS, ARCHERY). . .	603	114 618	25.6	3.8
8140	WOOD MILLWORK (DOORS, ETC.). . . .	300	37 771	13.1	1.2	8630	TOYS, GAMES, FIREWORKS. . . . .	1 149	638 861	70.7	21.3
8150	METAL MILLWORK (DOORS, ETC.). . . .	631	51 514	11.0	1.6	8640	BOATS (OUTBOARD AND ROW BOATS). .	217	95 537	68.0	3.2
8160	VENEER, OTHER WOOD PRODUCTS. . . .	59	5 238	8.6	.2	8650	BILLIARDS, POOL, BOWLING EQUIP..	187	44 433	65.2	1.5
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	1 462	450 680	50.0	13.7	8660	THEATER, STUDIO EQUIPMENT. . . . .	82	23 227	61.5	.8
8220	CONCRETE PROD., BUILDING STONE . .	654	104 596	28.3	3.2	8670	OTHER RECREATION, HOBBY GOODS. . .	583	229 723	65.2	7.7
8230	CEMENT, LIME, PLASTIC, STUCCO. . .	1 029	233 054	29.9	7.1	8680	BOOKS, MAGAZINES. . . . .	38	7 994	11.1	.3
8240	SAND, GRAVEL, CRUSHED STONE. . . .	869	142 676	28.7	4.4	8820	JEWELRY, SILVERWARE, TROPHIES. . .	108	17 368	13.9	.6
8250	READY-OR-TRANSIT-MIXED CONCRETE.	84	39 494	26.6	1.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC..	148	12 440	14.8	.4
8310	GLASS (FLAT, BRICK, ETC.). . . . .	816	261 791	73.3	8.0	9310	PHONO, RECORDS, PREREC. TAPES. . .	23	5 317	33.3	.2
8410	INSULATION MATERIALS. . . . .	1 008	168 095	18.0	5.1	9730	LEATHER. . . . .	5	2 985	7.6	.1
						9740	LUGGAGE, SADDLERY, HARNESS. . . .	5	2 276	100.0	.1
						9760	MISCELLANEOUS LINES. . . . .	85	16 392	14.7	.5
						9930	OTHER LABOR, SERVICE RECEIPTS. . .	153	7 961	14.2	.3
							COMMODITIES N.E.C. . . . .	(X)	71 693	(X)	2.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					UNITED STATES--CONTINUED ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)						
TOTAL . . . . .		2 089	1 403 904	(X)	100.0	TOTAL . . . . .		2 474	785 757	(X)	100.0
7610	STATIONERY, OFFICE SUPPLIES. . .	97	12 307	23.0	.9	1720	NOTIONS (THREAD, BUTTONS, ETC.).	8	955	14.2	.1
8680	BOOKS, MAGAZINES . . . . .	2 089	1 377 114	98.1	98.1	1810	MEN'S, BOYS' CLOTHING. . . . .	17	1 577	10.5	.2
9310	PHONO., RECORDS, PREREC. TAPES .	19	4 891	15.0	.3	1820	WOMEN'S, CHILD'S, CLOTHING . . .	14	885	12.5	.1
	COMMODITIES N.E.C. . . . .	(X)	9 592	(X)	.7	3430	ELECTRIC HOUSEWARES. . . . .	31	2 239	9.3	.3
FARM SUPPLIES (SIC 5099 PT.)						5120	SCHOOL EQUIPMENT, SUPPLIES . . .	12	1 641	8.6	.2
TOTAL . . . . .		2 241	2 793 138	(X)	100.0	7510	PERSONAL SERVICE PAPERS. . . . .	6	1 761	28.5	.2
1220	NEW AND REBUILT PARTS. . . . .	15	1 621	8.3	.1	7610	STATIONERY, OFFICE SUPPLIES. . .	173	7 154	13.0	.9
1310	TIRES AND TUBES. . . . .	41	10 182	8.3	.4	7810	CHINA, GLASSWARE, CROCKERY . . .	84	11 385	16.8	1.4
1620	INDUSTRIAL CHEMICALS . . . . .	45	8 705	6.5	.3	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	61	7 894	16.9	1.0
2850	FOOD, BEVERAGE BASIC MATERIALS .	16	6 762	6.2	.2	8610	PHOTOGRAPHIC GOODS . . . . .	24	1 356	7.1	.2
2853	OTHER BASIC FOOD PRODUCTS. . .	16	6 762	6.2	.2	8630	TOYS, GAMES; FIREWORKS . . . . .	100	7 510	14.2	1.0
2860	CANNED-BOTTLED FOODS . . . . .	7	14 955	18.5	.5	8670	OTHER RECREATION, HOBBY GOODS. .	5	400	16.6	.1
2930	PET FOODS--ALL KINDS . . . . .	158	8 454	4.5	.3	8680	BOOKS, MAGAZINES . . . . .	16	955	7.6	.1
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	24	3 979	2.6	.1	8820	JEWELRY, SILVERWARE, TROPHIES. .	218	10 940	17.9	1.4
3120	GRAINS, BEANS, ETC. . . . .	284	106 987	22.2	3.8	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	1 562	447 693	82.4	57.0
3240	OIL SEEDS, OIL NUTS, OIL KERNELS	9	11 034	18.1	.4	8920	ADVERTISING SPECIALTIES, . . . . .	1 123	251 935	88.4	32.1
3610	HARDWARE . . . . .	104	17 557	8.8	.6	9110	FLOWERS, FLORIST'S SUPPLIES. . .	14	5 343	29.1	.7
4310	GARDEN MACHINERY, EQUIP. SUPP. .	189	17 162	10.1	.6	9111	CUT FLOWERS, POTTED PLANTS . . .	6	4 068	41.6	.5
4320	FARM, DAIRY MACHINERY, PARTS . .	172	27 007	10.4	1.0	9112	FLORIST'S SUPPLIES (NURSERY) . .	9	1 275	18.1	.2
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	8	1 562	33.3	.1	9730	LEATHER. . . . .	8	656	14.2	.1
6220	IRON, STEEL PRODUCTS (FLAT). . .	9	2 120	11.1	.1	9750	SMOKERS' SUPPLIES AND PIPES. . .	5	2 051	30.0	.3
						9760	MISCELLANEOUS LINES. . . . .	25	2 188	15.7	.3
						COMMODITIES N.E.C. . . . .					
						(X) 19 239 (X) 2.4					
						OTHER PRODUCTS (SIC 5099 PT.)					
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	22	6 451	8.6	.2	TOTAL . . . . .					
6233	WOVEN, WELDED WIRE FENCE EQPT.	17	5 047	15.3	.2	8 372	6 240 129	(X)	100.0		
	OTHER COMMODITIES. . . . .	(X)	1 404	(X)	.1	1220	NEW AND REBUILT PARTS. . . . .	109	33 478	38.4	.5
6510	GASOLINE, KEROSENE . . . . .	11	4 532	9.0	.2	1420	HEALTH PRODUCTS. . . . .	15	10 172	22.2	.2
6530	OILS, GREASES, OTHER PETROL. . .	28	2 767	2.9	.1	1430	BEAUTY AIDS. . . . .	45	14 221	18.1	.2
8710	HAY, STRAW, ALFALFA, OTHER. . . .	315	100 970	40.4	3.6	1450	DRUGGIST SUNDRIES. . . . .	28	16 737	17.6	.3
8720	FEEDS (MIXED AND OTHER). . . . .	545	255 719	37.8	9.2	1510	PAINTS, VARNISHES, LACQUERS. . .	97	5 427	4.3	.1
8730	FEED INGREDIENTS . . . . .	450	771 014	71.8	27.6	1620	INDUSTRIAL CHEMICALS . . . . .	54	10 076	3.3	.2
8740	FERTILIZER, FERTILIZER MATERIALS	876	586 612	51.3	21.0	1710	YARD OR PIECE GOODS. . . . .	95	27 098	5.6	.4
8750	AGRICULTURAL CHEMICALS . . . . .	983	303 705	30.1	10.9	1720	NOTIONS (THREAD, BUTTONS, ETC.).	139	21 806	7.3	.3
						1810	MEN'S, BOYS' CLOTHING. . . . .	175	40 852	16.6	.7
8760	SEEDS. . . . .	832	442 404	53.9	15.8	1820	WOMEN'S, CHILD'S, CLOTHING . . .	146	73 412	27.2	1.2
8761	SORGHUM SEEDS. . . . .	314	26 236	6.6	.9	1821	DRESSES, SKIRTS, BLOUSES. . . . .	22	13 477	9.0	.2
8762	SEED CORN. . . . .	374	68 434	15.3	2.5	1824	WOMEN'S, CHILD'S UNDERWEAR. . .	128	50 301	23.5	.8
8763	CEREAL GRAIN SEEDS. . . . .	337	41 437	9.6	1.5	1825	OTHER APPAREL, ACCESSORIES. . . .	14	6 993	5.2	.1
8764	FIELD SEED FOR FORAGE/PASTURE. .	504	179 696	31.2	6.4		OTHER COMMODITIES. . . . .	(X)	2 641	(X)	(2)
8765	FINE SEEDS FOR LAWN AND TURF. . .	447	65 487	14.1	2.3	1910	SHOES, OTHER FOOTWEAR. . . . .	75	19 869	11.1	.3
8766	VEGETABLE SEEDS. . . . .	309	32 491	12.0	1.2	2850	FOOD, BEVERAGE BASIC MATERIALS .	19	18 086	16.6	.3
8767	FLOWER SEEDS AND BULBS . . . . .	169	28 623	30.3	1.0	2860	CANNED-BOTTLED FOODS . . . . .	17	12 142	28.5	.2
9110	FLOWERS, FLORIST'S SUPPLIES. . .	37	6 239	18.1	.2	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	23	4 497	20.0	.1
9111	CUT FLOWERS, POTTED PLANTS . . .	21	4 759	25.0	.2	3410	NON-CONSOLE RADIOS AND PLAYERS .	28	5 943	14.2	.1
9112	FLORIST'S SUPPLIES (NURSERY). . .	24	1 540	33.3	.1	3420	MAJOR APPLIANCES . . . . .	145	26 741	6.1	.4
9760	MISCELLANEOUS LINES. . . . .	48	4 573	11.1	.2	3430	ELECTRIC HOUSEWARES. . . . .	216	31 199	13.1	.5
9930	OTHER LABOR, SERVICE RECEIPTS. . .	121	6 328	4.0	.2	3510	ELECTRONIC TUBES, PARTS ACC. . . .	35	4 250	33.3	.1
	COMMODITIES N.E.C. . . . .	(X)	63 737	(X)	2.3	3610	HARDWARE . . . . .	163	26 420	11.4	.4
JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)						4180	STORE, RESTAURANT FIXTURES . . . .	12	3 334	6.6	.1
TOTAL . . . . .		2 778	1 625 626	(X)	100.0	4210	CONSTRUCTION, MINING SUPPLIES. .	32	9 733	40.0	.2
1430	BEAUTY AIDS. . . . .	12	6 056	30.7	.4	4310	GARDEN MACHINERY, EQUIP. SUPP. .	38	4 348	12.5	.1
3420	MAJOR APPLIANCES . . . . .	37	5 805	16.0	.4	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	58	27 264	6.5	.4
3430	ELECTRIC HOUSEWARES. . . . .	69	15 175	16.3	.9	4440	MATERIALS HANDLING EQUIPMENT . .	41	9 902	33.3	.2
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP	7	1 318	6.6	.1	4441	FORK LIFT TRUCKS . . . . .	20	7 606	33.3	.1
7810	CHINA, GLASSWARE, CROCKERY . . .	19	1 300	7.6	.1		OTHER COMMODITIES. . . . .	(X)	2 295	(X)	(2)
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	23	4 708	11.5	.3	4470	OTHER SPECIAL IND. MACH. . . . .	24	5 484	2.4	.1
8610	PHOTOGRAPHIC GOODS . . . . .	54	8 984	12.2	.6	4474	OTHER SPECIAL PURPOSE MACH. . . .	10	4 080	2.5	.1
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	32	4 609	8.5	.3		OTHER COMMODITIES. . . . .	(X)	530	(X)	(2)
8630	TOYS, GAMES, FIREWORKS . . . . .	20	2 061	7.6	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	15	3 647	0	.1
8810	PRECIOUS STONES (CUT) AND METALS	1 195	725 688	80.9	44.6	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	77	10 556	20.0	.2
8820	JEWELRY, SILVERWARE, TROPHIES. . .	2 035	806 053	82.6	49.6	5420	SHIP, BOAT . . . . .	17	3 426	100.0	.1
8821	CLOCKS, WATCHES, MOVEMENTS. . .	1 052	315 128	57.5	19.4	5430	AIRCRAFT, AVIATION PARTS . . . . .	10	3 327	100.0	.1
8822	COSTUME JEWELRY. . . . .	957	300 537	65.3	18.5	6220	IRON, STEEL PRODUCTS (FLAT). . . .	42	158 834	13.4	2.5
8823	JEWELERS' TOOLS, FINOINGS. . . . .	360	66 300	56.1	4.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	33	5 336	20.0	.1
8824	SILVERWARE, PLATED WARE. . . . .	476	124 089	45.7	7.6	6240	IRON, STEEL FINISHED PRODUCTS. . .	14	14 745	25.0	.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC .	169	9 398	12.0	.6	6510	GASOLINE, KEROSENE . . . . .	31	40 597	5.1	.7
9310	PHONO., RECORDS, PREREC. TAPES . .	7	2 502	22.2	.2	6520	LIQUIFIED PETROLEUM GAS. . . . .	16	4 422	100.0	.1
9740	LUGGAGE, SAOLORY, HARNESS . . . .	19	3 246	7.6	.2	6530	OILS, GREASES, OTHER PETROL. . . .	50	21 631	23.0	.3
9760	MISCELLANEOUS LINES. . . . .	5	1 135	16.6	.1	7510	PERSONAL SERVICE PAPERS. . . . .	34	5 264	25.0	.1
	COMMODITIES N.E.C. . . . .	(X)	27 588	(X)	1.7	7520	INDUSTRIAL PAPERS. . . . .	50	5 973	16.6	.1
						7610	STATIONERY, OFFICE SUPPLIES. . . .	139	23 828	12.9	.4
						7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	85	11 443	6.6	.2
						7810	CHINA, GLASSWARE, CROCKERY . . .	173	25 747	4.9	.4
						7820	HOUSEHOLD LINENS, DOMESTICS. . . .	115	17 364	9.0	.3
						7850	FLOOR COVERINGS. . . . .	87	7 937	3.1	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1A. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establish- ments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
UNITED STATES--CONTINUED						UNITED STATES--CONTINUED					
787	KITCHEN UTENSILS, TOOLS, MISC. . .	172	42 463	18.4	.7	9410	MUSICAL INSTRUMENTS, SHEET MUSIC	354	205 155	68.7	3.3
811	LUMBER (ROUGH, DRESSED). . . . .	37	10 366	25.0	.2	9411	MUSICAL INSTRUMENTS, . . . . .	269	163 522	66.6	2.6
854	STRUCTURAL IRON, STEEL . . . . .	5	3 649	33.3	.1	9412	SHEET MUSIC. . . . .	135	41 355	50.0	.7
857	OTHER BUILDING MATERIALS . . . . .	21	8 981	7.1	.1						
861	PHOTOGRAPHIC GOODS . . . . .	117	26 604	13.7	.4	9510	OTHER TEXTILE PRODUCTS . . . . .	603	221 822	100.0	3.6
862	SPORT, ATHLETIC GOODS, BICYCLES.	150	46 432	41.1	.7	9610	INDUSTRIAL YARNS . . . . .	160	290 361	95.9	4.7
863	TOYS, GAMES, FIREWORKS . . . . .	205	73 785	36.3	1.2	9710	WALLPAPER. . . . .	251	133 236	100.0	2.1
868	BOOKS, MAGAZINES . . . . .	35	3 283	33.3	.1	9720	VEGET. OILS (COTTONSEED, ETC.) .	48	221 424	85.3	3.5
874	FERTILIZER, FERTILIZER MATERIALS	16	16 671	2.2	.3	9730	LEATHER. . . . .	367	166 276	90.0	2.7
876	SEEDS. . . . .	21	3 212	50.0	.1	9740	LUGGAGE, SADDLERY, HARNESS . . .	91	26 749	66.6	.4
882	JEWELRY, SILVERWARE, TROPHIES. .	240	36 495	13.0	.6	9750	SMOKERS' SUPPLIES AND PIPES. . .	62	23 215	66.6	.4
891	GIFTS, ART GOODS, NOVELTIES, ETC	145	25 795	13.7	.4	9760	MISCELLANEOUS LINES. . . . .	1 405	1 073 024	51.3	17.2
911	FLOWERS, FLORIST'S SUPPLIES. . .	1 307	406 739	74.7	6.5	9910	RECEIPTS FROM PROCESSING . . . .	8	5 365	0	.1
921	LOGS, PILES, PULPWOOD, POLES . .	1 166	547 448	60.6	8.8	9920	COMMODITY CREDIT RECEIPTS. . . .	37	6 498	100.0	.1
922	BARRELS, BOXES, BOX SHOOKS, ETC.	147	69 061	84.6	1.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	1 537	233 099	46.8	3.7
931	PHONO, RECORDS, PREREC. TAPES .	915	775 427	70.8	12.4		COMMODITIES N.E.C. . . . .	(X)	710 926	(X)	11.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	NEW ENGLAND					NEW ENGLAND--CONTINUED					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					7610 STATIONERY, OFFICE SUPPLIES. . .	32	(D)	2.6	.8	
						8610 PHOTOGRAPHIC GOODS . . . . .	13	(D)	1.7	.5	
						8630 TOYS, GAMES, FIREWORKS . . . . .	8	(D)	29.4	.5	
						8750 AGRICULTURAL CHEMICALS . . . . .	6	(D)	16.6	.1	
						9760 MISCELLANEOUS LINES. . . . .	6	(D)	22.5	.7	
						COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	4.2	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	139	110 546	78.9	53.5						
1111	NEW AUTOMOBILES. . . . .	42	80 134	77.4	38.8						
1112	USED AUTOMOBILES . . . . .	119	27 044	22.2	13.1						
1113	OTHER PASSENGER MOTOR VEHICLES	9	3 368	51.6	1.6						
1120	TRUCKS, TRUCK TRACTORS . . . . .	145	56 742	68.0	27.5						
1210	MACHINE SHOP SALES AND LABOR . .	54	5 092	15.5	2.5	1510 PAINTS, VARNISHES, LACQUERS. . .	79	20 759	71.5	71.5	
1211	PARTS AND EQUIPMENT. . . . .	45	3 428	13.9	1.7	1620 INDUSTRIAL CHEMICALS . . . . .	6	392	16.0	1.3	
1212	MACHINE SHOP LABOR . . . . .	39	1 665	7.4	.8	3610 HARDWARE . . . . .	9	660	20.3	2.3	
1220	NEW AND REBUILT PARTS. . . . .	102	24 594	16.7	11.9	3620 PAINTERS' SUPPLIES . . . . .	34	2 040	17.5	7.0	
1221	MOTOR AND CHASSIS PARTS. . . .	99	22 614	15.5	10.9	4310 GARDEN MACHINERY, EQUIP. SUPP.	4	455	22.2	1.6	
1225	SUPPLIES AND ACCESSORIES . . . .	20	1 957	5.2	.9	4870 ROPE, CORDAGE, TWINE (NOT WIRE).	6	109	4.8	.4	
	OTHER COMMODITIES. . . . .	(X)	23	(X)	(Z)	5220 CUSTODIAL (JANITORS) SUPPLIES. .	4	221	13.5	.8	
1240	USED AUTO PARTS, EQUIP., ACCESS.	17	652	13.0	.3	6230 IRON/STEEL WIRE, WIRE PRODUCTS .	4	264	12.5	.9	
1310	TIRES AND TUBES. . . . .	23	278	1.9	.1	6232 NAILS, STAPLES . . . . .	4	96	4.1	.3	
4210	CONSTRUCTION, MINING SUPPLIES. .	4	1 892	56.2	.9		(X)	168	(X)	.6	
4320	FARM, DAIRY MACHINERY, PARTS . .	6	492	15.3	.2						
6500	PETROLEUM PRODUCTS . . . . .	30	363	1.6	.2	8530 ADHESIVES, MASTICS . . . . .	4	71	2.3	.2	
9930	OTHER LABOR, SERVICE RECEIPTS. .	75	4 815	9.4	2.3	9710 WALLPAPER. . . . .	24	1 659	19.2	5.7	
	COMMODITIES N.E.C. . . . .	(X)	1 119	(X)	.5		(X)	2 411	(X)	8.3	
	AUTOMOTIVE EQUIPMENT (SIC 5013)										
	TOTAL . . . . .	1 090	(D)	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	24	(D)	29.6	.8	1510 PAINTS, VARNISHES, LACQUERS. . .	15	3 562	17.2	1.5	
1112	USED AUTOMOBILES . . . . .	22	(D)	15.3	.4	1610 SOAPS AND DETERGENTS . . . . .	38	6 198	23.1	2.5	
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.4	1620 INDUSTRIAL CHEMICALS . . . . .	231	212 122	87.9	86.8	
1120	TRUCKS, TRUCK TRACTORS . . . . .	6	(D)	30.0	.3	5140 SURGICAL, MED., HOSPITAL EQUIP..	5	577	8.3	.2	
1210	MACHINE SHOP SALES AND LABOR . .	322	(D)	16.9	4.9	5160 SCIENTIFIC INSTRUMENTS . . . . .	5	2 844	20.3	1.2	
1220	NEW AND REBUILT PARTS. . . . .	968	(D)	89.6	84.8	5220 CUSTODIAL (JANITORS) SUPPLIES. .	8	980	22.2	.4	
1221	MOTOR AND CHASSIS PARTS. . . .	802	(D)	71.2	56.2	5230 LAUNDRY, DRY CLEANING MACHINES .	10	2 347	17.2	1.0	
1222	TOOLS AND EQUIPMENT. . . . .	483	(D)	8.4	4.0	7510 PERSONAL SERVICE PAPERS. . . . .	5	506	11.7	.2	
1223	CHEMICALS, ADDITIVES ETC.. . .	517	(D)	7.7	4.1		(X)	15 270	(X)	6.2	
1224	REFINISHING MATERIALS. . . . .	418	(D)	15.0	6.1						
1225	SUPPLIES AND ACCESSORIES . . . .	437	(D)	30.7	14.4						
1240	USED AUTO PARTS, EQUIP., ACCESS.	83	(D)	63.6	2.8						
1250	PETROLEUM PRODUCTS MKT. EQUIP..	31	(D)	46.1	1.8						
1310	TIRES AND TUBES. . . . .	129	(D)	8.1	1.2	1710 YARD OR PIECE GOODS. . . . .	127	114 382	95.1	93.6	
1510	PAINTS, VARNISHES, LACQUERS. . .	9	(D)	11.1	.1	1711 COTTON FABRICS . . . . .	80	41 951	50.9	34.3	
3610	HARDWARE . . . . .	5	(D)	15.3	.2	1712 RAYON, NYLON, ETC.. . . .	77	41 967	50.7	34.3	
4210	CONSTRUCTION, MINING SUPPLIES. .	8	(D)	10.0	.2	1713 WOOL FABRICS . . . . .	42	15 423	69.2	12.6	
4420	GEN. PURPOSE INDUSTRIAL MACH..	9	(D)	10.5	.2	1714 OTHER YARD GOODS . . . . .	34	15 040	39.5	12.3	
6500	PETROLEUM PRODUCTS . . . . .	124	(D)	3.3	.6	1720 NOTIONS (THREAD, BUTTONS, ETC.).	5	1 147	20.0	.9	
6620	UNPREPARED IRON, STEEL SCRAP. .	20	(D)	14.2	.1	1730 KNIT FABRICS, KNITTING YARNS . .	6	567	10.2	.5	
9930	OTHER LABOR, SERVICE RECEIPTS. .	55	(D)	13.3	.6	1731 KNIT FABRICS . . . . .	5	225	5.7	.2	
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.6		(X)	342	(X)	.3	
	TIRES AND TUBES (SIC 5014)										
	TOTAL . . . . .	155	(D)	(X)	100.0						
1220	NEW AND REBUILT PARTS. . . . .	53	(D)	12.2	4.6						
1240	USED AUTO PARTS, EQUIP., ACCESS.	13	(D)	3.6	.3						
1310	TIRES AND TUBES. . . . .	151	(D)	77.0	74.1						
1320	RECAPPED TIRES . . . . .	108	(D)	25.7	17.4	1710 YARD OR PIECE GOODS. . . . .	5	204	6.4	.5	
3420	MAJOR APPLIANCES . . . . .	4	(D)	11.1	.4	1711 COTTON FABRICS . . . . .	5	95	3.8	.3	
9760	MISCELLANEOUS LINES. . . . .	10	(D)	4.5	.2		(X)	109	(X)	.3	
9930	OTHER LABOR, SERVICE RECEIPTS. .	47	(D)	5.5	1.8	1720 NOTIONS (THREAD, BUTTONS, ETC.).	40	24 826	93.3	65.8	
	COMMOOTIES N.E.C. . . . .	(X)	(D)	(X)	1.1	1730 KNIT FABRICS, KNITTING YARNS . .	27	10 977	97.6	29.1	
	DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)					1731 KNIT FABRICS . . . . .	11	6 173	98.2	16.4	
	TOTAL . . . . .	141	(D)	(X)	100.0	1732 YARNS (EXCEPT INDUSTRIAL). . .	13	3 953	93.7	10.5	
1410	PHARMACEUTICALS, ANTI-BIOTICS . .	67	(D)	49.8	38.8	1733 OTHER DRY GOODS. . . . .	5	850	95.8	2.3	
1420	HEALTH PRODUCTS. . . . .	75	(D)	21.2	19.3						
1430	BEAUTY AIDS. . . . .	100	(D)	25.5	24.6						
1450	ORUGIST SUNORIES. . . . .	62	(D)	11.5	8.1						
1610	SOAPS AND DETERGENTS . . . . .	10	(D)	4.4	.3						
1720	NOTIONS (THREAD, BUTTONS, ETC.).	16	(D)	7.0	.7						
2410	CONFECTIONERY. . . . .	12	(D)	11.5	1.2						
7520	INDUSTRIAL PAPERS. . . . .	6	(D)	11.1	.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. **Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967**—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
NEW ENGLAND--CONTINUED											
1810	MEN'S, BOYS' CLOTHING. . . . .	96	71 976	91.8	91.8	2610	MEATS, PROVISIONS. . . . .	26	34 922	17.0	4.5
1811	WORK CLOTHING, WORK GLOVES . . .	37	17 105	66.8	21.8	2611	FRESH, FROZEN MEATS. . . . .	15	22 911	12.2	2.9
1812	SUITS, COATS, TROUSERS . . . . .	24	11 438	73.7	14.6	2612	SAUSAGE, MEAT LOAVES . . . . .	9	5 170	4.1	.9
1813	SHIRTS (DRESS AND SPORT) . . . . .	26	1 611	18.1	2.1	2613	CURED, BOILED, SMOKED MEATS. .	12	5 453	3.5	.7
1814	SPORTSWEAR . . . . .	28	10 176	72.2	13.0	2614	OTHER MEAT PRODUCTS. . . . .	16	1 387	3.3	.2
1815	MEN'S, BOYS' UNDERWEAR . . . . .	32	22 334	71.6	28.5						
1816	OTHER CLOTHING, FURNISHINGS. . .	41	9 313	58.0	11.9	2710	FRESH FRUITS, VEGETABLES . . . .	21	18 968	7.7	2.4
						2810	COFFEE-ROASTED (INCL. SOLUBLE) .	106	23 737	4.3	3.1
1820	WOMEN'S, CHILD'S, CLOTHING . . .	25	4 167	28.8	5.3	2830	TEA, SPICES. . . . .	88	9 609	1.6	1.2
1821	DRESSES, SKIRTS, BLOUSES . . . .	4	120	5.2	.2	2840	BAKERY PRODUCTS. . . . .	16	5 889	4.9	.8
1822	SUITS, COATS (EXCEPT FUR). . . .	4	143	5.4	.2	2850	FOOD, BEVERAGE BASIC MATERIALS .	15	2 064	8.8	.3
1823	CHILDREN'S INFANTS' WEAR . . . .	12	1 118	12.3	1.4						
1824	WOMEN'S, CHILD'S UNDERWEAR . . .	13	1 068	15.5	1.4	2860	CANNEO-BOTTLED FOODS . . . . .	136	291 457	41.7	37.5
1825	OTHER APPAREL, ACCESSORIES . . . .	13	1 718	19.8	2.2	2861	CANNEO-BOTTLED JUICES/DRINKS . .	118	27 283	4.0	3.5
						2862	CANNEO-BOTTLED BABY FOODS. . . .	86	14 983	2.6	1.9
1910	SHOES, OTHER FOOTWEAR. . . . .	7	603	17.3	.8	2863	CANNEO-BOTTLED FRUITS, VEGE. . .	124	77 383	11.3	9.9
1911	MEN'S, BOYS' SHOES . . . . .	7	280	8.6	.4	2864	CANNEO FISH, SEAFOOD . . . . .	114	24 357	3.5	3.1
	OTHER COMMODITIES. . . . .	(X)	323	(X)	.4	2865	CANNEO MEATS . . . . .	67	8 834	2.6	1.1
						2866	CANNEO MILK. . . . .	103	12 685	1.9	1.6
7820	HOUSEHOLD LINENS, DOMESTICS. . . .	7	490	11.5	.6	2867	OTHER CANNEO-BOTTLED FOODS . .	88	125 931	24.3	16.2
	COMMOOITIES N.E.C. . . . .	(X)	1 174	(X)	1.5						
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					2870	SUGAR-REFINED. . . . .	107	19 079	3.1	2.5
	TOTAL . . . . .	124	90 204	(X)	100.0	2890	BREAKFAST FOODS. . . . .	98	16 567	3.0	2.1
1810	MEN'S, BOYS' CLOTHING. . . . .	25	6 462	22.5	7.2	2910	FLOUR, RELATED PROOUCTS. . . . .	100	22 767	4.1	2.9
1811	WORK CLOTHING, WORK GLOVES . . .	4	104	4.5	.1	2920	MARGARINE, SHORTENINGS . . . . .	120	19 259	3.0	2.5
1812	SUITS, COATS, TROUSERS . . . . .	4	957	35.4	1.1	2930	PET FOODS--ALL KINOS . . . . .	76	19 029	3.5	2.4
1813	SHIRTS (DRESS AND SPORT) . . . . .	13	1 690	9.7	1.9	2940	DRIED, FRUITS, VEGETABLES. . . .	68	6 229	1.2	.8
1814	SPORTSWEAR . . . . .	6	89	4.3	.1	2950	SOFT ORINKS, DRINK, WATERS . . .	49	4 319	1.9	.6
1815	MEN'S, BOYS' UNDERWEAR . . . . .	16	2 839	13.9	3.1	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	50	30 641	14.2	3.9
1816	OTHER CLOTHING, FURNISHINGS. . .	7	783	28.1	.9	7110	CIGARETTES, CIGARS, TOBACCO. . .	53	65 387	11.4	8.4
						7210	BEER, ALE, PORTER, STOUT, ETC. .	5	2 379	5.4	.3
						7510	PERSONAL SERVICE PAPERS. . . . .	72	16 632	3.1	2.1
						7520	INDUSTRIAL PAPERS. . . . .	49	5 520	1.6	.7
						9930	OTHER LABOR, SERVICE RECEIPTS. .	4	4 379	4.3	.6
							COMMOOITIES N.E.C. . . . .	(X)	8 870	(X)	1.1
1820	WOMEN'S, CHILD'S, CLOTHING . . .	100	74 997	86.5	83.1						
1821	DRESSES, SKIRTS, BLOUSES . . . .	43	21 946	63.7	24.3		FROZEN FOODS (SIC 5042)				
1822	SUITS, COATS (EXCEPT FUR). . . .	17	5 892	48.8	6.5						
1823	CHILDREN'S INFANTS' WEAR . . . .	23	5 855	54.1	6.5						
1824	WOMEN'S, CHILD'S UNDERWEAR . . .	36	26 616	63.4	29.5						
1825	OTHER APPAREL, ACCESSORIES . . . .	39	14 688	52.5	16.3						
							TOTAL . . . . .	84	117 019	(X)	100.0
1830	MILLINERY, MILLINERY SUPPLIES. . .	10	1 357	100.0	1.5	2110	FROZEN FOODS . . . . .	84	107 745	92.1	92.1
1840	DRESSED FURS, FUR CLOTHING . . .	16	2 302	100.0	2.6	2111	FROZEN FRUITS-JUICES . . . . .	36	15 897	27.8	13.6
						2112	FROZEN VEGETABLES-JUICES . . . .	25	10 546	22.0	9.0
1910	SHOES, OTHER FOOTWEAR. . . . .	9	3 455	14.1	3.8	2113	FROZEN POULTRY (PACKAGED ONLY)	22	2 894	7.2	2.5
1913	CHILDREN'S, INFANTS' SHOES . . . .	7	586	5.5	.6	2114	FROZEN FISH-SEAFOOD (PACKAGED)	48	48 177	56.7	41.2
	OTHER COMMOOITIES. . . . .	(X)	2 869	(X)	3.2	2115	FROZEN MEATS (PACKAGED). . . . .	27	10 005	19.7	8.5
						2116	FROZEN PREPARED FOODS. . . . .	21	9 100	21.1	7.8
7820	HOUSEHOLD LINENS, DOMESTICS. . . .	7	881	7.8	1.0	2117	OTHER PACKAGED FROZEN FOODS. .	22	11 127	25.5	9.5
7821	BEOSPREAOS, BLANKETS . . . . .	4	265	2.5	.3	2210	BUTTER AND CHEESE. . . . .	12	665	6.5	.6
7823	SHEETS, PILLOW CASES . . . . .	4	290	2.5	.3	2220	ICE CREAM, ICES. . . . .	4	1 699	6.7	1.5
7824	TOWELS, WASH CLOTHS. . . . .	6	276	2.4	.3	2310	EGGS (SHELL) . . . . .	7	337	4.5	.3
	OTHER COMMOOITIES. . . . .	(X)	50	(X)	.1	2320	POULTRY. . . . .	4	246	2.0	.2
	COMMOOITIES N.E.C. . . . .	(X)	750	(X)	.8	2510	FISH, SEAFOOD (FRESH FROZEN) . .	9	1 765	8.7	1.5
						2610	MEATS, PROVISIONS. . . . .	7	2 378	32.2	2.0
	FOOTWEAR (SIC 5039)					2611	FRESH, FROZEN MEATS. . . . .	7	1 686	22.5	1.4
	TOTAL . . . . .	125	142 122	(X)	100.0	2612	SAUSAGE, MEAT LOAVES . . . . .	5	406	6.2	.3
1910	SHOES, OTHER FOOTWEAR. . . . .	125	142 016	99.9	99.9	2613	CUREO, BOILEO, SMOKED MEATS. .	7	278	3.2	.2
1911	MEN'S, BOYS' SHOES . . . . .	62	30 212	52.0	21.3		OTHER COMMOOITIES. . . . .	(X)	8	(X)	(Z)
1912	WOMEN'S, MISSES' SHOES . . . . .	66	63 490	71.7	44.7	2860	CANNEO-BOTTLED FOODS . . . . .	8	445	4.0	.4
1913	CHILDREN'S, INFANTS' SHOES . . . .	31	5 602	22.8	3.9	2863	CANNEO-BOTTLED FRUITS, VEGE. . .	5	68	4.1	.1
1914	OTHER FOOTWEAR (SLIPPERS,ETC.) .	48	42 712	69.6	30.1	2864	CANNEO FISH, SEAFOOD . . . . .	6	132	1.0	.1
	COMMOOITIES N.E.C. . . . .	(X)	106	(X)	.1		OTHER COMMOOITIES. . . . .	(X)	245	(X)	.2
	GROCERIES, GENERAL LINE (SIC 5041)					2920	MARGARINE, SHORTENINGS . . . . .	21	551	5.0	.5
	TOTAL . . . . .	155	777 948	(X)	100.0	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	4	239	7.6	.2
							COMMOOITIES N.E.C. . . . .	(X)	949	(X)	.8
							DAIRY PRODUCTS (SIC 5043)				
	TOTAL . . . . .	155	777 948	(X)	100.0			127	83 579	(X)	100.0
1420	HEALTH PRODUCTS. . . . .	23	3 036	1.2	.4	2110	FROZEN FOODS . . . . .	13	1 684	8.5	2.0
1430	BEAUTY AIDS. . . . .	9	2 943	2.6	.4	2111	FROZEN FRUITS-JUICES . . . . .	7	693	4.3	.8
1610	SOAPS AND DETERGENTS . . . . .	70	25 482	4.5	3.3		OTHER COMMOOITIES. . . . .	(X)	991	(X)	1.2
2110	FROZEN FOODS . . . . .	58	59 831	9.3	7.7						
2210	BUTTER AND CHEESE. . . . .	74	26 108	4.3	3.4	2210	BUTTER AND CHEESE. . . . .	55	17 337	28.5	20.7
2220	ICE CREAM, ICES. . . . .	6	1 754	1.2	.2	2220	ICE CREAM, ICES. . . . .	40	7 624	44.1	9.1
2230	MILK, CREAM (FLUID). . . . .	4	1 533	2.7	.2	2230	MILK, CREAM (FLUID). . . . .	65	36 632	67.9	43.8
2240	OTHER DAIRY PRODUCTS . . . . .	24	5 734	3.0	.7	2240	OTHER DAIRY PRODUCTS . . . . .	38	10 574	37.6	12.7
2310	EGGS (SHELL) . . . . .	6	1 485	1.2	.2	2310	EGGS (SHELL) . . . . .	32	2 490	7.0	3.0
2320	POULTRY. . . . .	10	2 244	4.9	.3	2410	CONFECTIONERY. . . . .	10	256	15.0	.3
2410	CONFECTIONERY. . . . .	94	16 730	2.7	2.2	2840	BAKERY PRODUCTS. . . . .	12	353	1.8	.4
2510	FISH, SEAFOOD (FRESH FROZEN) . .	10	3 365	2.8	.4						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
Detail may not add to total due to rounding.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
NEW ENGLAND--CONTINUED											
2860	CANNED-BOTTLED FOODS . . . . .	22	2 662	13.7	3.2	2860	CANNED-BOTTLED FOODS . . . . .	71	7 525	5.1	1.0
2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	9	1 962	13.5	2.3	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	15	700	2.2	.1
2864	CANNED FISH, SEAFOOD . . . . .	9	261	15.7	.3	2865	CANNED MEATS . . . . .	66	6 330	4.7	.9
2865	CANNED MEATS . . . . .	5	136	4.2	.2	2867	OTHER CANNED-BOTTLED FOODS . . . . .	10	417	2.8	.1
2867	OTHER CANNED-BOTTLED FOODS . . . . .	5	268	11.5	.3		OTHER COMMODITIES . . . . .	(X)	77	(X)	(Z)
	OTHER COMMODITIES . . . . .	(X)	35	(X)	(Z)						
2920	MARGARINE, SHORTENINGS . . . . .	15	915	5.7	1.1	3210	HIDES, SKINS, PELTS . . . . .	4	1 579	22.2	.2
2921	MARGARINE, BUTTER SUBSTITUTES, OTHER COMMODITIES . . . . .	13	832	5.7	1.0		COMMODITIES N.E.C. . . . .	(X)	5 987	(X)	.8
		(X)	83	(X)	.1						
2960	FOODS (EXC. AS SPECIFIED ABOVE), COMMODITIES N.E.C. . . . .	15	1 464	6.4	1.8		FRESH FRUITS AND VEGETABLES (SIC 5048)				
		(X)	1 588	(X)	1.9		TOTAL . . . . .	414	235 646	(X)	100.0
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					2110	FROZEN FOODS . . . . .	21	3 235	15.0	1.4
	TOTAL . . . . .	95	89 874	(X)	100.0	2111	FROZEN FRUITS-JUICES . . . . .	17	1 545	9.8	.7
2110	FROZEN FOODS . . . . .	13	3 068	13.4	3.4	2112	FROZEN VEGETABLES-JUICES . . . . .	10	343	2.6	.1
2113	FROZEN POULTRY (PACKAGED ONLY), OTHER COMMODITIES . . . . .	11	1 835	15.5	2.0	2113	FROZEN POULTRY (PACKAGED ONLY)	5	189	4.1	.1
		(X)	1 233	(X)	1.4	2114	FROZEN FISH-SEAFOOD (PACKAGED)	10	672	4.9	.3
2210	BUTTER AND CHEESE . . . . .	13	2 406	15.9	2.7	2115	FROZEN MEATS (PACKAGED) . . . . .	5	330	4.1	.1
2310	EGGS (SHELL) . . . . .	50	22 546	55.5	25.1	2116	FROZEN PREPARED FOODS . . . . .	5	156	5.8	.1
2320	POULTRY . . . . .	69	61 600	86.8	68.5	2710	FRESH FRUITS, VEGETABLES . . . . .	414	223 512	94.9	94.9
2321	LIVE POULTRY . . . . .	17	1 916	37.5	2.1	2711	FRESH FRUITS, BERRIES, MELONS	338	114 070	57.3	48.4
2323	DRESSED POULTRY (RESALES) . . . . .	54	59 671	90.7	66.4	2712	FRESH VEGETABLES . . . . .	294	109 442	61.4	46.4
	OTHER COMMODITIES . . . . .	(X)	14	(X)	(Z)	2860	CANNED-BOTTLED FOODS . . . . .	21	2 878	17.9	1.2
	COMMODITIES N.E.C. . . . .	(X)	254	(X)	.3	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	15	452	3.6	.2
	CONFECTIONERY (SIC 5045)					2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	15	2 109	14.5	.9
	TOTAL . . . . .	106	50 056	(X)	100.0		OTHER COMMODITIES . . . . .	(X)	316	(X)	.1
1420	HEALTH PRODUCTS . . . . .	4	232	25.0	.5	2920	MARGARINE, SHORTENINGS . . . . .	13	722	4.8	.3
2410	CONFECTIONERY . . . . .	106	40 962	81.8	81.8	2922	SHORTENINGS, COOKING OILS . . . . .	11	660	5.0	.3
2411	CANDY (ALL KINDS) . . . . .	78	23 524	60.3	47.0		OTHER COMMODITIES . . . . .	(X)	61	(X)	(Z)
2412	CHEWING GUM . . . . .	44	1 898	13.9	3.8		COMMODITIES N.E.C. . . . .	(X)	5 299	(X)	2.2
2413	FOUNTAIN FRUITS, SYRUPS . . . . .	22	1 215	8.0	2.4		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
2414	NUTS, OTHER CONFECTIONS . . . . .	62	14 324	66.5	28.6		TOTAL . . . . .	423	306 014	(X)	100.0
7110	CIGARETTES, CIGARS, TOBACCO . . . . .	8	7 850	63.5	15.7	1430	BEAUTY AIDS . . . . .	11	966	15.7	.3
7510	PERSONAL SERVICE PAPERS . . . . .	4	236	27.7	.5	2110	FROZEN FOODS . . . . .	23	3 804	9.3	1.2
	COMMODITIES N.E.C. . . . .	(X)	776	(X)	1.6	2112	FROZEN VEGETABLES-JUICES . . . . .	9	675	3.4	.2
	FISH AND SEAFOODS (SIC 5046)					2113	FROZEN POULTRY (PACKAGED ONLY)	7	640	4.7	.2
	TOTAL . . . . .	288	173 165	(X)	100.0	2114	FROZEN FISH-SEAFOOD (PACKAGED)	9	1 982	12.5	.6
2110	FROZEN FOODS . . . . .	47	8 187	19.1	4.7	2115	FROZEN MEATS (PACKAGED) . . . . .	7	154	2.5	.1
2114	FROZEN FISH-SEAFOOD (PACKAGED), OTHER COMMODITIES . . . . .	44	8 138	19.5	4.7		OTHER COMMODITIES . . . . .	(X)	354	(X)	.1
		(X)	49	(X)	(Z)	2210	BUTTER AND CHEESE . . . . .	34	5 178	13.1	1.7
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	288	160 612	92.8	92.8	2240	OTHER DAIRY PRODUCTS . . . . .	15	551	2.1	.2
6530	OILS, GREASES, OTHER PETROLEUM PRODUCTS . . . . .	5	1 266	43.7	.7	2410	CONFECTIONERY . . . . .	49	4 234	7.1	1.4
	COMMODITIES N.E.C. . . . .	(X)	3 100	(X)	1.8	2411	CANDY (ALL KINDS) . . . . .	19	546	5.5	.2
	MEATS AND MEAT PRODUCTS (SIC 5047)					2413	FOUNTAIN FRUITS, SYRUPS . . . . .	17	1 336	3.0	.4
	TOTAL . . . . .	397	737 291	(X)	100.0	2414	NUTS, OTHER CONFECTIONS . . . . .	32	2 309	6.6	.8
2110	FROZEN FOODS . . . . .	75	8 751	7.8	1.2		OTHER COMMODITIES . . . . .	(X)	43	(X)	(Z)
2210	BUTTER AND CHEESE . . . . .	96	6 562	3.7	.9	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	5	501	7.6	.2
2320	POULTRY . . . . .	120	15 579	7.5	2.1	2610	MEATS, PROVISIONS . . . . .	17	991	3.5	.3
2323	DRESSED POULTRY (RESALES) . . . . .	112	15 270	7.7	2.1	2613	CURED, BOILED, SMOKED MEATS . . . . .	10	326	7.6	.1
	OTHER COMMODITIES . . . . .	(X)	309	(X)	(Z)	2614	OTHER MEAT PRODUCTS . . . . .	5	319	1.4	.1
2610	MEATS, PROVISIONS . . . . .	397	689 315	93.5	93.5		OTHER COMMODITIES . . . . .	(X)	347	(X)	.1
2611	FRESH, FROZEN MEATS . . . . .	363	596 050	86.6	80.8	2710	FRESH FRUITS, VEGETABLES . . . . .	8	625	12.5	.2
2612	SAUSAGE, MEAT LOAVES . . . . .	175	22 139	8.0	3.0	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	55	9 717	16.4	3.2
2613	CURED, BOILED, SMOKED MEATS . . . . .	204	30 066	9.2	4.1	2830	TEA, SPICES . . . . .	64	30 175	36.5	9.9
2614	OTHER MEAT PRODUCTS . . . . .	121	41 061	21.8	5.6	2840	BAKERY PRODUCTS . . . . .	89	29 453	96.0	9.6
2710	FRESH FRUITS, VEGETABLES . . . . .	7	1 993	9.0	.3	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	47	18 731	53.0	6.1
2712	FRESH VEGETABLES . . . . .	7	1 488	6.0	.2	2860	CANNED-BOTTLED FOODS . . . . .	91	60 158	58.9	19.7
	OTHER COMMODITIES . . . . .	(X)	505	(X)	.1	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	48	4 662	8.9	1.5
						2862	CANNED-BOTTLED BABY FOODS . . . . .	13	506	2.1	.2
						2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	59	26 852	43.5	8.8
						2864	CANNED FISH, SEAFOOD . . . . .	39	10 303	21.7	3.4
						2865	CANNED MEATS . . . . .	28	11 721	26.5	3.8
						2866	CANNED MILK . . . . .	20	778	1.8	.3
						2867	OTHER CANNED-BOTTLED FOODS . . . . .	41	5 336	27.4	1.7
						2870	SUGAR-REFINED . . . . .	38	3 872	6.8	1.3
						2910	FLOUR, RELATED PRODUCTS . . . . .	54	20 220	31.8	6.6
						2920	MARGARINE, SHORTENINGS . . . . .	54	11 925	17.5	3.9
						2930	PET FOODS--ALL KINDS . . . . .	31	11 116	42.8	3.6
						2940	DRIED, FRUITS, VEGETABLES . . . . .	18	958	2.3	.3
						2950	SOFT DRINKS, DRINK, WATERS . . . . .	60	13 627	81.8	4.5
						2960	FOODS (EXC. AS SPECIFIED ABOVE), COMMODITIES N.E.C. . . . .	88	69 328	67.1	22.7
						7110	CIGARETTES, CIGARS, TOBACCO . . . . .	11	966	15.7	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z L.e., than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--		
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>	
NEW ENGLAND--CONTINUED												
7510	PERSONAL SERVICE PAPERS. . . . . COMMODITIES N.E.C. . . . .	14 (X)	886 8 032	7.6 (X)	.3 2.6	3420	MAJOR APPLIANCES . . . . .	103	189 307	76.8	75.5	
						3421	ELECTRIC HOME KITCHEN EQUIP. . .	49	26 422	20.5	10.5	
						3422	ELECTRIC HOME LAUNDRY EQUIP. . .	57	29 097	14.6	11.6	
	COTTON (SIC 5052)					3423	TV SETS. . . . .	59	98 348	49.4	39.2	
						3424	CONSOLE RADIOS AND PLAYERS . . .	54	10 693	5.5	4.3	
						3425	OTHER MAJOR APPLIANCES . . . . .	52	24 747	14.7	9.9	
	TOTAL . . . . .	8	(0)	(X)	100.0	3430	ELECTRIC HOUSEWARES. . . . .	37	5 149	12.7	2.1	
3110	COTTON (RAW) INCL. LINTERS . . . .	8	(0)	100.0	100.0	3440	ROOM AIR CONDITIONERS. . . . .	32	7 374	5.2	2.9	
						3510	ELECTRONIC TUBES, PARTS ACC. . . .	22	4 683	4.8	1.9	
	GRAIN (SIC 5053)					3810	CENTRAL AIR CONDITIONING . . . . .	11	1 523	4.1	.6	
						3910	COMMERCIAL REFRIGERATORS EQUIP. .	10	9 559	9.5	3.8	
						7850	FLOOR COVERINGS. . . . .	4	3 873	19.2	1.5	
						8140	WOOD MILLWORK (DOORS, ETC.). . . .	4	595	8.3	.2	
	TOTAL . . . . .	12	(0)	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS. . .	7	801	1.8	.3	
							COMMODITIES N.E.C. . . . .	(X)	21 051	(X)	8.4	
	LIVESTOCK (SIC 5054)					ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						
	TOTAL . . . . .	11	5 123	(X)	100.0	TOTAL . . . . .			247	138 148	(X)	100.0
2230	MILK, CREAM (FLUID). . . . .	5	133	4.3	2.6	3310	ELECTRICAL WIRING SUPPLIES . . . .	17	605	5.6	.4	
3130	LIVESTOCK (EXCEPT HORSES, MULES)	11	4 888	95.4	95.4	3311	INT. WIRING, CONSTR. MAT. . . . .	10	176	2.9	.1	
3131	CATTLE, CALVES . . . . .	11	4 853	94.7	94.7		OTHER COMMODITIES. . . . .	(X)	429	(X)	.3	
	OTHER COMMODITIES. . . . .	(X)	35	(X)	.7	3410	NON-CONSOLE RADIOS AND PLAYERS . .	17	565	7.2	.4	
	COMMODITIES N.E.C. . . . .	(X)	102	(X)	2.0	3420	MAJOR APPLIANCES . . . . .	26	876	8.5	.6	
						3510	ELECTRONIC TUBES, PARTS ACC. . . .	247	130 807	94.7	94.7	
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					9930	OTHER LABOR, SERVICE RECEIPTS. . .	20	2 883	22.1	2.1	
							COMMODITIES N.E.C. . . . .	(X)	2 412	(X)	1.7	
	TOTAL . . . . .	98	(0)	(X)	100.0	HARDWARE (SIC 5072)						
3210	HIDES, SKINS, PELTS. . . . .	14	(0)	100.0	18.8	TOTAL . . . . .			217	(0)	(X)	100.0
3230	WOOL, MOHAIRS (RAW), TOPS, NOILS)	70	(0)	84.7	63.7	1220	NEW AND REBUILT PARTS. . . . .	6	(0)	13.6	1.0	
	COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	17.5	1510	PAINTS, VARNISHES, LACQUERS. . . .	44	(0)	6.7	2.3	
						3310	ELECTRICAL WIRING SUPPLIES . . . .	21	(0)	5.6	1.7	
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3430	ELECTRIC HOUSEWARES. . . . .	17	(0)	2.9	.6	
						3610	HARDWARE . . . . .	207	(0)	73.2	71.8	
	TOTAL . . . . .	366	357 731	(X)	100.0	3620	PAINTERS' SUPPLIES . . . . .	31	(0)	8.1	2.3	
1220	NEW AND REBUILT PARTS. . . . .	4	1 635	38.4	.5	3710	WARM-AIR HEATING-COOLING EQUIP. .	8	(0)	3.6	.2	
						3713	DUCTS, REGISTERS, ETC. . . . .	7	(0)	1.8	.1	
							OTHER COMMODITIES. . . . .	(X)	(0)	(X)	.2	
3310	ELECTRICAL WIRING SUPPLIES . . . .	338	272 562	83.3	76.2	3740	PLUMBING FIX., EQUIP., SUPPLIES. .	23	(0)	5.4	1.4	
3311	INT. WIRING, CONSTR. MAT. . . . .	277	122 317	42.2	34.2	4310	GARAGE MACHINERY, EQUIP., SUPP. .	19	(0)	4.8	1.2	
3312	OUTSIDE CONSTRUCTION MATERIALS	173	23 522	10.8	6.6	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	8	(0)	10.2	1.4	
3313	LIGHTING FIXTURES. . . . .	266	58 071	19.8	16.2	4610	INDUSTRIAL VALVES, FITTINGS. . . .	6	(0)	6.5	.7	
3314	ELECTRIC LAMPS . . . . .	243	18 251	6.7	5.1	4840	ABRASIVES, ABRASIVE MATERIALS. . .	16	(0)	2.3	.7	
3315	MOTORS, INDUST. CONTROLS . . . . .	183	50 401	22.6	14.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE) .	13	(0)	1.0	.3	
3320	TELEPHONE AND SIGNAL EQUIPMENT .	50	9 629	15.2	2.7	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	5	(0)	6.0	.7	
3410	NON-CONSOLE RADIOS AND PLAYERS . .	50	8 971	9.5	2.5	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	35	(0)	3.5	1.5	
3420	MAJOR APPLIANCES . . . . .	33	22 209	51.2	6.2	6231	WIRE-PLAIN, COATED, BARBED . . . .	10	(0)	1.2	.2	
3421	ELECTRIC HOME KITCHEN EQUIP. . .	31	2 819	6.6	.8	6232	NAILS, STAPLES . . . . .	28	(0)	2.8	.8	
3422	ELECTRIC HOME LAUNDRY EQUIP. . .	22	1 700	4.5	.5	6233	WOVEN, WELDED WIRE FENCE EQPT. .	10	(0)	1.0	.2	
3423	TV SETS. . . . .	20	16 279	45.0	4.6	6234	WIRE ROPE AND STRAND . . . . .	15	(0)	1.2	.2	
3424	CONSOLE RADIOS AND PLAYERS . . .	11	1 111	3.1	.3		OTHER COMMODITIES. . . . .	(X)	(0)	(X)	.1	
3425	OTHER MAJOR APPLIANCES . . . . .	13	300	3.7	.1	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	14	(0)	13.5	2.6	
3430	ELECTRIC HOUSEWARES. . . . .	85	20 900	13.5	5.8	8570	OTHER BUILDING MATERIALS . . . . .	5	(0)	6.2	.5	
3510	ELECTRONIC TUBES, PARTS ACC. . . .	42	2 299	2.5	.6	8620	SPORT, ATHLETIC GOODS, BICYCLES .	12	(0)	10.1	2.9	
3511	ELECTRONIC TUBES . . . . .	35	755	.9	.2		COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	6.3	
3515	INTERCOMMUNICATIONS. . . . .	8	1 126	12.0	.3	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)						
3516	COMMERCIAL, INDUSTRIAL ELEC. . . .	7	235	5.2	.1	TOTAL . . . . .			438	276 083	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	184	(X)	.1	3310	ELECTRICAL WIRING SUPPLIES . . . .	37	1 900	5.3	.7	
3610	HARDWARE . . . . .	8	1 002	9.3	.3	3420	MAJOR APPLIANCES . . . . .	10	870	11.5	.3	
3710	WARM-AIR HEATING-COOLING EQUIP. .	31	2 123	3.5	.6	3610	HARDWARE . . . . .	61	1 941	4.0	.7	
3720	ELEC. RESIDENTIAL SPACE HEATING .	63	2 170	2.3	.6	3611	BUILDERS' HARDWARE . . . . .	13	467	5.8	.2	
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	15	5 831	28.0	1.6	3612	HEAVY HARDWARE . . . . .	5	255	6.6	.1	
9930	OTHER LABOR, SERVICE RECEIPTS. . .	43	1 446	4.2	.4	3614	HAND TOOLS, CUTLERY. . . . .	46	931	2.2	.3	
	COMMODITIES N.E.C. . . . .	(X)	6 954	(X)	1.9	3615	ALL OTHER HARDWARE . . . . .	11	276	3.3	.1	
							OTHER COMMODITIES. . . . .	(X)	13	(X)	(Z)	
1220	NEW AND REBUILT PARTS. . . . .	6	954	10.8	.4	3710	WARM-AIR HEATING-COOLING EQUIP. .	261	40 441	24.0	14.6	
3310	ELECTRICAL WIRING SUPPLIES . . . .	4	523	11.7	.2	3730	HYDRONICS EQUIPMENT, SUPPLIES. . .	273	54 008	31.0	19.6	
3410	NON-CONSOLE RADIOS AND PLAYERS . .	29	5 280	4.5	2.1							

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
NEW ENGLAND--CONTINUED											
3740	PLUMBING FIX., EQUIP., SUPPLIES.	322	141 665	60.9	51.3	9930	OTHER LABOR, SERVICE RECEIPTS. .	94	2 901	12.8	3.2
3741	PIPE FITTINGS, VALVES. . . . .	266	59 399	30.8	21.5		COMMODITIES N.E.C. . . . .	(X) 1 707	(X) 1 707	(X) 1.9	
3742	PLUMBING FIXTURES. . . . .	243	41 804	25.4	15.1						
3743	ORAINAGE SYSTEMS . . . . .	192	12 098	8.8	4.4						
3744	OTHER PLUMBING EQUIPMENT, SUPP.	197	28 364	19.4	10.3		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
3810	CENTRAL AIR CONOITIONING . . . .	51	3 610	8.8	1.3		TOTAL . . . . .	182	160 511	(X) 100.0	
3910	COMMERCIAL REFRIGERATORS EQUIP..	16	621	3.7	.2						
4610	INOUSTRIAL VALVES, FITTINGS. . .	64	6 716	9.3	2.4	1120	TRUCKS, TRUCK TRACTORS . . . . .	6	686	12.5	.4
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	15	1 217	4.0	.4	4210	CONSTRUCTION, MINING SUPPLIES. .	182	135 966	84.7	84.7
6250	CAST IRON SOIL PIPE, TUBING. . .	107	6 623	7.7	2.4						
6260	IRON, STEEL PIPE, TUBING . . . .	124	9 583	8.4	3.5	4420	GEN. PURPOSE INDUSTRIAL MACH..	45	3 870	7.1	2.4
8420	ROOFING, SIOING, EQUIPMENT . . .	6	225	20.0	.1	4421	ENGINES (INCL. INT. COMBUST.).	8	336	1.5	.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	9	986	6.4	.4	4422	COMPRESSORS, PUMPS . . . . .	32	2 611	8.2	1.6
	COMMODITIES N.E.C. . . . .	(X)	5 677	(X)	2.1	4423	CRUSHING, MACH. AND EQUIP. . .	8	711	9.7	.4
						4425	OTHER GEN. INOUST. MACHINERY .	6	212	3.5	.1
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4440	MATERIALS HANDLING EQUIPMENT . .	26	1 369	4.8	.9
	TOTAL . . . . .	113	(D)	(X)	100.0	4441	FORK LIFT TRUCKS . . . . .	18	1 270	4.4	.8
3420	MAJOR APPLIANCES . . . . .	11	(D)	20.2	5.5		OTHER COMMODITIES. . . . .	(X) 98	(X) 98	(X) .1	
3440	ROOM AIR CONDIONERS. . . . .	30	(D)	11.7	6.0	4480	USEO OR REBUILT MACH. EQUIP. . .	66	8 255	10.4	5.1
3710	WARM-AIR HEATING-COOLING EQUIP..	21	(D)	9.5	2.5	9760	MISCELLANEOUS LINES. . . . .	6	524	6.3	.3
3711	WARM-AIR FURNANCES (ALL FUELS)	10	(D)	4.7	1.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	62	8 820	11.5	5.5
3712	CENTRAL HEATING-COOLING UNITS.	16	(D)	4.0	.9		COMMODITIES N.E.C. . . . .	(X) 1 021	(X) 1 021	(X) .6	
	OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	.6		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
3730	HYORONICS EQUIPMENT, SUPPLIES. .	16	(D)	6.4	1.5		TOTAL . . . . .	66	(D)	(X)	100.0
3740	PLUMBING FIX., EQUIP., SUPPLIES.	5	(D)	2.6	.4	4310	GAROEEN MACHINERY, EQUIP. SUPP. .	35	(D)	63.1	44.7
3810	CENTRAL AIR CONDITIONING . . . .	62	(D)	55.8	29.1	4320	FARM, DAIRY MACHINERY, PARTS . .	41	(D)	64.4	33.2
3811	RESIDENT. AND SMALL COMMERCIAL	38	(D)	8.8	3.7	4321	TRACTORS, EQUIPMENT (FARM) . .	17	(D)	42.5	7.1
3812	RESIDENTIAL AND COMMERCIAL . .	50	(D)	24.7	11.2	4322	HARVESTING MACHINERY, EQUIP. .	7	(D)	46.9	2.3
3813	INOUSTRIAL AND COMMERCIAL. . .	43	(D)	38.7	14.2	4323	LAND PREPARATION, MACHINERY. .	7	(D)	6.8	.4
3820	PARTS SUPPLIES, AND ACCESSORIES.	60	(D)	23.4	13.7	4325	IRRIGATION EQUIP.. . . . .	7	(D)	33.6	3.5
3910	COMMERCIAL REFRIGERATORS EQUIP..	72	(D)	38.5	23.2	4326	LIGHT INDUSTRIAL EQUIPMENT . .	10	(D)	17.1	1.2
4140	COMMERCIAL FOOD SERVICE EQUIP..	5	(D)	19.3	.6	4327	MISCELLANEOUS FARM MACHINERY .	17	(D)	58.2	18.0
4180	STORE, RESTAURANT FIXTURES . . .	11	(D)	16.4	1.2		OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	.7
4420	GEN. PURPOSE INOUSTRIAL MACH..	7	(D)	5.8	.7	9930	OTHER LABOR, SERVICE RECEIPTS. .	15	(D)	3.0	.8
4610	INDUSTRIAL VALVES, FITTINGS. . .	7	(D)	9.1	.9		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	21.3
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	9	(D)	4.8	.5		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
9930	OTHER LABOR, SERVICE RECEIPTS. .	38	(D)	9.2	3.0		TOTAL . . . . .	466	(D)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	11.2	1220	NEW AND REBUILT PARTS. . . . .	12	(D)	19.0	.4
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					1221	MOTOR AND CHASSIS PARTS. . . .	12	(D)	14.2	.3
	TOTAL . . . . .	351	91 425	(X)	100.0		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(2)
1610	SOAPS AND DETERGENTS . . . . .	9	91	3.5	.1	1620	INDUSTRIAL CHEMICALS . . . . .	4	(D)	18.1	.2
3910	COMMERCIAL REFRIGERATORS EQUIP..	16	639	8.4	.7	3310	ELECTRICAL WIRING SUPPLIES. . .	6	(D)	20.0	.1
4110	OFFICE MACHINES AND EQUIPMENT. .	216	28 273	82.6	30.9	4170	SCALES, BALANCES (EX. SCIENTIFIC)	4	(D)	12.5	.1
4111	AOD. ACCT., COMPUTING MACH. . .	149	7 835	39.4	8.6	4210	CONSTRUCTION, MINING SUPPLIES. .	13	(D)	37.5	1.2
4112	DUPLICATING MACHINES . . . . .	73	5 711	37.3	6.2	4211	CRAWLER TRACTORS . . . . .	8	(D)	17.8	.5
4113	ADDRESSING, MAILING MACHINES. .	29	1 121	25.0	1.2	4214	PARTS AND ATTACHMENTS. . . . .	10	(D)	10.0	.3
4114	TYPEWRITERS. . . . .	139	6 372	37.2	7.0	4219	OTHER CONSTRUCTION EQUIP. . . .	6	(D)	9.0	.1
4115	OTHER OFFICE MACHINES. . . . .	107	7 234	36.9	7.9		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.3
4120	INOICATING, RECORO., INSTRUMENTS	6	491	83.3	.5	4310	GAROEEN MACHINERY, EQUIP. SUPP. .	7	(D)	14.2	.1
4130	COMMERCIAL KITCHEN EQUIPMENT . .	37	4 769	28.1	5.2	4320	FARM, DAIRY MACHINERY, PARTS . .	6	(D)	9.0	.1
4131	ELEC. COMMERCIAL KITCHEN EQUIP.	36	3 786	22.7	4.1	4410	FOOD PROCESSING MACHINERY EQUIP.	23	(D)	82.3	2.8
4132	NON-ELEC. COMM. KITCHEN EQUIP.	20	983	8.6	1.1	4411	DAIRY, MILK PROD. MACH. EQUIP.	7	(D)	81.8	.9
4140	COMMERCIAL FOOD SERVICE EQUIP..	28	4 400	25.5	4.8	4412	OTHER FOOD PROCESSING MACH..	18	(D)	73.0	1.9
4150	CHINA, GLASSWARE, COMMERCIAL . .	27	3 858	23.8	4.2	4420	GEN. PURPOSE INOUSTRIAL MACH..	132	(D)	63.9	14.7
4160	STORE, SERVICE SHOP MACHINES . .	72	10 284	53.3	11.2	4421	ENGINES (INCL. INT. COMBUST.).	16	(D)	23.5	.8
4161	CASH REGISTERS . . . . .	51	1 663	19.1	1.8	4422	COMPRESSORS, PUMPS . . . . .	57	(D)	84.0	7.4
4162	COIN-OPERATED MACHINES . . . . .	16	8 277	82.7	9.1	4424	FANS, BLOWERS (INDUST. EQUIP.).	13	(D)	57.1	.4
4163	OTHER STORE AND SERVICE MACH..	11	344	33.3	.4	4425	OTHER GEN. INOUST. MACHINERY .	63	(D)	50.4	5.8
4170	SCALES, BALANCES (EX. SCIENTIFIC)	10	304	7.8	.3		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.3
4180	STORE, RESTAURANT FIXTURES . . .	76	20 628	58.3	22.6	4430	METAL-WORKING MACHINERY. . . . .	102	(D)	77.4	26.1
4410	FOOD PROCESSING MACHINERY EQUIP.	8	333	8.0	.4	4431	NEW MACHINE TOOLS. . . . .	78	(D)	68.4	18.9
4412	OTHER FOOD PROCESSING MACH..	7	271	10.3	.3	4432	MISCELLANEOUS METALWDRKING . .	57	(D)	40.4	7.2
	OTHER COMMOOITIES. . . . .	(X)	62	(X)	.1	4440	MATERIALS HANDLING EQUIPMENT . .	71	(D)	90.5	18.3
4830	PRINTING, DUPLICATING INKS . . .	8	359	17.3	.4	4441	FDRK LIFT TRUCKS . . . . .	27	(D)	90.5	11.5
5120	SCHOOL EQUIPMENT, SUPPLIES. . .	47	1 134	9.9	1.2	4442	INOUSTRIAL TRUCKS. . . . .	17	(D)	10.8	.4
7410	PRINTING, WRITING PAPER. . . . .	28	1 005	20.0	1.1	4443	CRANES, DERRICKS, HOISTS . . .	9	(D)	14.2	.5
7510	PERSONAL SERVICE PAPERS. . . . .	11	2 933	29.0	3.2	4445	OTHER MATERIALS HANOLING EQUIP.	48	(D)	56.3	5.3
7610	STATIONERY, OFFICE SUPPLIES. . .	89	2 357	17.8	2.6		OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	.5
7720	OFFICE, COMM., BUS, FURNITURE. .	48	3 237	20.8	3.5						
7870	KITCHEN UTENSILS, TOOLS, MISC. .	21	1 722	17.9	1.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
NEW ENGLAND--CONTINUED											
4460	PRINTING TRADES MACHINERY. . . .	25	(D)	84.0	2.1	5130	CHURCH EQUIPMENT, SUPPLIES . . . .	20	2 175	100.0	1.3
4470	OTHER SPECIAL IND. MACH. . . . .	103	(D)	90.5	18.1	5140	SURGICAL, MED., HOSPITAL EQUIP..	77	61 400	79.2	37.8
4471	PAPER INDUSTRIES MACHINERY . . .	5	(D)	60.0	.3	5150	OPHTHALMIC PRODUCTS. . . . .	53	13 451	86.4	8.3
4472	TEXTILE INDUSTRY MACHINERY . . .	41	(D)	87.1	11.5	5151	PRESCRIPTION SALES . . . . .	29	4 808	62.5	3.0
4473	WOODWORKING MACHINERY. . . . .	7	(D)	71.4	.5	5152	OPHTHALMIC MERCHANDISE SALES . .	37	4 274	49.0	2.6
4474	OTHER SPECIAL PURPOSE MACH..	64	(D)	69.5	5.7	5153	OPTICAL, OPHTHALMIC INSTRU..	22	4 369	40.2	2.7
4480	USED OR REBUILT MACH. EQUIP. . . .	85	(D)	40.5	7.5	5160	SCIENTIFIC INSTRUMENTS . . . . .	38	27 446	54.6	16.9
4481	USED CONSTRUCTION EQUIP. . . . .	15	(D)	21.9	.9	5170	OTHER SCIENTIFIC, PROF. EQUIP..	26	14 468	53.9	8.9
4482	USED MACHINE TOOLS-CUTTING . . .	27	(D)	38.3	2.8	7610	STATIONERY, OFFICE SUPPLIES. . . .	7	1 027	21.4	.6
4483	OTHER USED OR REBUILT MACH..	53	(D)	48.1	3.9	7720	OFFICE, COMM., BUS. FURNITURE. . .	8	1 556	19.6	1.0
						9930	OTHER LABOR, SERVICE RECEIPTS. . .	20	1 570	6.8	1.0
4840	ABRASIVES, ABRASIVE MATERIALS. .	6	(D)	5.8	.1		COMMODITIES N.E.C. . . . .	(X)	4 550	(X)	2.8
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	27	(D)	13.0	1.1						
9930	OTHER LABOR, SERVICE RECEIPTS. . .	84	(D)	9.9	1.7						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	5.4						
INDUSTRIAL SUPPLIES (SIC 5085)											
TOTAL . . . . . 515 304 789 (X) 100.0											
1220	NEW AND REBUILT PARTS. . . . .	20	3 150	28.5	1.0	1430	BEAUTY AIDS. . . . .	13	413	8.0	.4
1510	PAINTS, VARNISHES, LACQUERS. . . .	52	1 669	3.5	.5	1610	SOAPS AND DETERGENTS . . . . .	13	382	16.6	.4
1620	INDUSTRIAL CHEMICALS . . . . .	12	861	11.5	.3	3610	HARDWARE . . . . .	5	841	14.5	.8
3610	HARDWARE . . . . .	28	5 694	15.8	1.9	5210	BEAUTY, BARBER SHOP EQUIPMENT. .	75	18 306	89.6	17.4
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	16	1 178	10.8	.4	5211	EQUIPMENT. . . . .	56	5 088	28.4	4.8
4120	INDICATING, RECORD, INSTRUMENTS .	12	926	11.5	.3	5212	SPRAY CAN PRODUCTS . . . . .	41	1 417	10.0	1.3
4210	CONSTRUCTION, MINING SUPPLIES. . .	9	1 009	20.0	.3	5213	HAIR CARE PRODUCTS . . . . .	53	8 792	58.3	8.4
4420	GEN. PURPOSE INDUSTRIAL MACH..	51	4 469	11.0	1.5	5214	WIGS, SWATCHES, TOUPEES. . . . .	33	1 218	12.5	1.2
						5215	SUNDRIES-CURLERS, PINS, CAPS . .	30	1 792	23.9	1.7
4430	METAL-WORKING MACHINERY. . . . .	58	11 016	15.6	3.6	5220	CUSTODIAL (JANITORS) SUPPLIES. .	70	11 856	61.4	11.3
4431	NEW MACHINE TOOLS. . . . .	44	5 783	9.7	1.9	5221	MACHINES AND EQUIPMENT . . . . .	48	3 000	19.5	2.9
4432	MISCELLANEOUS METALWORKING . . .	30	5 233	16.6	1.7	5222	CLEANING CHEMICALS, SUPPLIES . .	64	8 713	47.9	8.3
4440	MATERIALS HANDLING EQUIPMENT . . .	33	1 129	3.4	.4	5230	LAUNDRY, DRY CLEANING MACHINES .	49	19 707	100.0	18.8
4443	CRANES, DERRICKS, HOISTS . . . . .	16	473	2.5	.2	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	22	11 915	74.0	11.4
4445	OTHER MATERIALS HANDLING EQUIP.	15	505	5.5	.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	36	12 637	93.0	12.0
	OTHER COMMODITIES. . . . .	(X)	150	(X)	(Z)	5330	OTHER SERVICE BUSINESS EQUIPMENT	8	2 912	100.0	2.8
4470	OTHER SPECIAL IND. MACH. . . . .	24	1 009	5.5	.3	5340	MORTICIANS' GOODS, UNDEERTAKERS'.	11	1 368	100.0	1.3
4473	WOODWORKING MACHINERY. . . . .	17	180	2.4	.1	5350	SHOE REPAIR AND RESOLE MATERIALS	44	16 175	90.5	15.4
4474	OTHER SPECIAL PURPOSE MACH..	11	828	8.1	.3	7510	PERSONAL SERVICE PAPERS. . . . .	13	2 060	21.9	2.0
						9930	OTHER LABOR, SERVICE RECEIPTS. . .	8	198	11.7	.2
4480	USED OR REBUILT MACH. EQUIP. . . .	15	513	25.0	.2		COMMODITIES N.E.C. . . . .	(X)	6 202	(X)	5.9
4483	OTHER USED OR REBUILT MACH..	10	285	25.0	.1						
	OTHER COMMODITIES. . . . .	(X)	228	(X)	.1		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
4510	BEARINGS, POWER, TRANSMISSION. .	105	38 738	41.2	12.7		TOTAL . . . . .	58	28 983	(X)	100.0
4511	BALL, ROLLER BEARINGS. . . . .	69	18 292	35.5	6.0	5420	SHIP, BOAT . . . . .	35	12 274	83.1	42.3
4512	OTHER POWER TRANSMISSION EQUIP.	88	20 446	23.9	6.7	5430	AIRCRAFT, AVIATION PARTS . . . . .	15	8 832	79.6	30.5
4610	INDUSTRIAL VALVES, FITTINGS. . . .	87	35 224	51.7	11.6	5432	AVIATION PARTS, SUPPLIES EQUIP.	15	6 794	61.0	23.4
4710	WELDING EQUIPMENT, SUPPLIES. . . .	72	25 920	100.0	8.5		OTHER COMMODITIES. . . . .	(X)	2 038	(X)	7.0
4711	GAS WELDING SUPPLIES, EQUIP. . . .	65	17 958	79.7	5.9	8620	SPORT, ATHLETIC GOODS, BICYCLES.	5	1 307	28.1	4.5
4712	ARC WELDING SUPPLIES, EQUIP. . . .	57	6 401	36.8	2.1	9930	OTHER LABOR, SERVICE RECEIPTS. . .	8	217	12.5	.7
4713	RESISTANCE WELDING SUPPLIES. . . .	34	1 323	11.7	.4		COMMODITIES N.E.C. . . . .	(X)	6 353	(X)	21.9
4810	RECONDITIONED DRUMS AND BARRELS.	22	5 020	94.1	1.6		COAL (SIC 5091 PT.)				
4820	BOTTLERS SUPPLIES. . . . .	14	17 515	91.9	5.7		TOTAL . . . . .	15	(D)	(X)	100.0
4830	PRINTING, DUPLICATING INKS . . . . .	9	2 580	66.6	.8	6110	COAL (BITUMINOUS AND ANTHRACITE)	15	(D)	90.0	90.0
4840	ABRASIVES, ABRASIVE MATERIALS. . .	132	22 956	20.4	7.5		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	10.0
4850	INDUSTRIAL LEATHER, LEATHER BELT .	52	1 056	3.2	.3		METAL SERVICE CENTERS (SIC 5091 PT.)				
4860	MECHANICAL RUBBER GOODS. . . . .	94	17 700	26.6	5.8		TOTAL . . . . .	163	(D)	(X)	100.0
4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	30	3 086	15.6	1.0	3610	HARDWARE . . . . .	16	(D)	21.7	3.0
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	233	87 814	56.4	28.8	3740	PLUMBING FIX., EQUIP., SUPPLIES.	9	(D)	21.8	.7
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	27	2 066	13.7	.7	4610	INDUSTRIAL VALVES, FITTINGS. . . .	6	(D)	7.0	.4
6260	IRON, STEEL PIPE, TUBING . . . . .	20	1 233	18.1	.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	4	(D)	18.7	.3
6261	TUBING (MECH. AND PRESSURE). . . .	16	204	5.8	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	5	(D)	9.0	.2
6262	STANDARD STEEL PIPE. . . . .	20	1 029	13.6	.3	6210	IRON, STEEL PRODS. (SEMI-FINISH)	16	(D)	4.7	.4
7870	KITCHEN UTENSILS, TOOLS, MISC. . . .	10	1 815	30.0	.6	6212	WIRE RODS. . . . .	5	(D)	6.2	.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	30	484	6.4	.2	6216	OTHERS SEMI-FINISHED IRON. . . . .	5	(D)	8.3	.2
	COMMODITIES N.E.C. . . . .	(X)	8 959	(X)	2.9		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1
PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)											
TOTAL . . . . . 255 162 587 (X) 100.0											
5110	DENTAL EQUIPMENT, SUPPLIES . . . .	36	20 369	68.3	12.5						
5111	TEETH. . . . .	30	3 036	11.8	1.9						
5112	DENTAL GOLD. . . . .	24	1 220	5.1	.8						
5113	EQUIPMENT (CHAIRS, X-RAYS) . . . . .	28	7 470	26.1	4.6						
5114	SUNDRY MERCHANDISE . . . . .	31	8 643	31.1	5.3						
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	29	14 575	82.5	9.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
NEW ENGLAND--CONTINUED											
6220	IRON, STEEL PRODUCTS (FLAT) . . .	74	(D)	32.6	16.5	7510	PERSONAL SERVICE PAPERS. . . . .	39	4 113	6.0	1.0
6221	PLATES . . . . .	39	(D)	11.8	3.4	7520	INDUSTRIAL PAPERS. . . . .	28	1 524	3.4	.4
6222	STRIP (HOT, COLD-ROLLED) . . . .	42	(D)	14.2	4.8	7610	STATIONERY, OFFICE SUPPLIES. . . .	11	887	2.8	.2
6223	SHEETS (COLD-ROLLED) . . . . .	36	(D)	8.2	2.8	9750	SMOKERS' SUPPLIES AND PIPES. . . .	58	2 631	1.5	.6
6224	SHEETS (HOT-ROLLED) . . . . .	37	(D)	5.4	1.7	9760	MISCELLANEOUS LINES. . . . .	6	844	7.1	.2
6225	BLACK PLATE. . . . .	7	(D)	5.4	.4		COMMODITIES N.E.C. . . . .	(X)	15 499	(X)	3.8
6226	SHEETS (GALVANIZED, ETC.) . . . .	33	(D)	5.4	1.6						
6227	TIN PLATE. . . . .	6	(D)	1.7	.1		BEER AND ALE (SIC 5095 PT.)				
6228	FLAT AND STRUCTURAL PLATE. . . .	6	(D)	13.9	.6		TOTAL . . . . .	167	219 481	(X)	100.0
6229	OTHER FLAT IRON, STEEL PROD. . .	11	(D)	12.1	1.2						
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	37	(O)	16.1	4.0						
6231	WIRE-PLAIN, COATED, BARBED . . .	17	(O)	9.6	1.2	2950	SOFT DRINKS, DRINK, WATERS . . . .	38	3 333	9.0	1.5
6232	NAILS, STAPLES . . . . .	9	(O)	54.5	1.8						
6233	WOVEN, WELDED WIRE FENCE EQPT.	5	(O)	40.0	.4	7210	BEER, ALE, PORTER, STOUT, ETC. . .	167	198 627	90.5	90.5
6234	WIRE ROPE AND STRAND . . . . .	5	(O)	30.7	.4	7211	BEER, ALE, ETC.. . . .	139	166 430	88.3	75.8
6235	REINFORCEMENT MESH . . . . .	13	(D)	2.2	.2	7212	STATE, COUNTY LOCAL TAXES. . . .	83	32 197	25.9	14.7
6240	IRON, STEEL FINISHED PRODUCTS. .	57	(D)	32.2	13.1	7310	WINES. . . . .	57	6 329	7.1	2.9
6250	CAST IRON SOIL PIPE, TUBING. . . .	6	(D)	27.7	.5	7320	SPIRITS. . . . .	22	10 664	21.7	4.9
6260	IRON, STEEL PIPE, TUBING . . . . .	25	(D)	15.8	2.5		COMMODITIES N.E.C. . . . .	(X)	528	(X)	.2
6261	TUBING (MECH. AND PRESSURE). . .	19	(D)	12.4	1.8		WINE AND DISTILLED SPIRITS (SIC 5095 PT.)				
6262	STANDARD STEEL PIPE. . . . .	16	(D)	5.5	.7		TOTAL . . . . .	73	419 852	(X)	100.0
6270	OTHER CARBON STEEL PRODUCTS. . .	11	(D)	12.1	1.0	7210	BEER, ALE, PORTER, STOUT, ETC. . .	43	39 095	14.4	9.3
6320	ALLOY STEEL. . . . .	32	(D)	25.5	6.5	7211	BEER, ALE, ETC.. . . .	27	26 366	12.8	6.3
6321	BAR, HOT-ROLL OR COLD FINISH . .	25	(D)	12.5	2.8	7212	STATE, COUNTY LOCAL TAXES. . . .	30	12 729	8.3	3.0
6322	TOOL STEEL BARS. . . . .	19	(D)	16.8	2.7	7310	WINES. . . . .	64	82 447	21.5	19.6
6323	PIPE AND TUBING. . . . .	4	(D)	2.5	.2	7320	SPIRITS. . . . .	65	272 405	71.8	64.9
6324	PLATE. . . . .	7	(O)	2.9	.3		COMMODITIES N.E.C. . . . .	(X)	25 905	(X)	6.2
6325	OTHER ALLOY STEEL. . . . .	7	(O)	3.0	.4		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
6330	STAINLESS STEEL. . . . .	51	(D)	26.6	14.5		TOTAL . . . . .	85	100 368	(X)	100.0
6331	PLATES . . . . .	16	(O)	5.2	1.3	7410	PRINTING, WRITING PAPER. . . . .	84	84 449	85.0	84.1
6332	STRIP. . . . .	21	(D)	4.7	1.5	7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	11	1 480	6.7	1.5
6333	SHEETS . . . . .	30	(O)	7.1	3.1	7510	PERSONAL SERVICE PAPERS. . . . .	24	4 137	7.4	4.1
6334	BAR, BAR-SIZE SHAPES. . . . .	32	(D)	13.0	4.9	7520	INDUSTRIAL PAPERS. . . . .	27	7 727	13.2	7.7
6335	OTHER STAINLESS STEEL. . . . .	29	(D)	10.3	3.7	7540	PAPERBOARD, BOXBOARD . . . . .	5	387	2.7	.4
6420	OTHER COPPER, BRASS MILL PRODS..	42	(D)	24.3	10.0	7610	STATIONERY, OFFICE SUPPLIES. . . .	17	1 160	9.0	1.2
6421	FLAT PRODUCTS. . . . .	29	(O)	17.8	5.9		COMMODITIES N.E.C. . . . .	(X)	1 028	(X)	1.0
6422	TUBULAR PRODUCTS . . . . .	13	(D)	2.8	.6		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
6423	ROD, NON-ELECTRICAL WIRE . . . .	24	(O)	13.7	3.5		TOTAL . . . . .	235	192 030	(X)	100.0
6430	ALUMINUM SHAPES, FORMS, ETC. . .	57	(D)	35.4	18.3	1610	SOAPS AND DETERGENTS . . . . .	41	545	1.7	.3
6431	PLATE (.250 INCH AND OVER) . . . .	31	(D)	5.6	1.5	1620	INDUSTRIAL CHEMICALS . . . . .	17	735	5.2	.4
6432	SHEET, COIL (.006 TO .249 IN). . .	42	(D)	18.9	9.0	1720	NOTIONS (THREAD, BUTTONS, ETC.) .	10	1 920	16.9	1.0
6433	ROD, BAR, AND WIRE-ROLLED. . . .	32	(D)	12.5	5.3	2410	CONFECTIONERY. . . . .	11	830	17.3	.4
6434	PIPE AND TUBING. . . . .	29	(O)	4.2	1.5	3610	HARDWARE . . . . .	13	391	4.4	.2
6435	EXTRUDED SHAPES. . . . .	27	(D)	2.3	.6	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	74	1 572	2.1	.8
	OTHER COMMODITIES. . . . .	(X)	(O)	(X)	.5	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	19	426	3.7	.2
6440	NONFERROUS METALS. . . . .	16	(O)	19.1	4.0	5220	CUSTODIAL (JANITORS) SUPPLIES. . .	66	3 560	6.6	1.9
6442	NICKEL . . . . .	4	(O)	32.7	2.0	5230	LAUNDRY, DRY CLEANING MACHINES . .	21	916	3.5	.5
6443	TIN, LEAD, ZINC, ETC.. . . .	9	(O)	28.3	1.9	7410	PRINTING, WRITING PAPER. . . . .	26	5 242	17.7	2.7
6444	METALLIC ORES, CONCENTRATES. . .	5	(D)	1.0	.1	7510	PERSONAL SERVICE PAPERS. . . . .	164	46 080	38.9	24.0
9760	MISCELLANEOUS LINES. . . . .	9	(D)	15.1	1.2	7520	INDUSTRIAL PAPERS. . . . .	207	103 067	58.3	53.7
9910	RECEIPTS FROM PROCESSING . . . . .	16	(O)	1.8	.3	7530	SHIPPING ROOM SUPPLIES . . . . .	60	6 799	14.3	3.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	4	(D)	4.5	.1	7540	PAPERBOARD, BOXBOARD . . . . .	34	14 356	51.7	7.5
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.4	7610	STATIONERY, OFFICE SUPPLIES. . . .	46	1 996	5.7	1.0
						8630	TOYS, GAMES, FIREWORKS . . . . .	10	657	10.7	.3
							COMMODITIES N.E.C. . . . .	(X)	2 938	(X)	1.5
	METAL SALES OFFICES (SIC 5091 PT.)						STATIONERY, OFFICE SUPPLIES; GREETING CARDS (SIC 5096 PT.)				
	TOTAL . . . . .	113	(O)	(X)	100.0		TOTAL . . . . .	243	89 412	(X)	100.0
	TOBACCO AND ITS PRODUCTS (SIC 5094)					4110	OFFICE MACHINES AND EQUIPMENT. .	73	4 541	16.3	5.1
	TOTAL . . . . .	206	406 406	(X)	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	19	566	4.4	.6
1420	HEALTH PRODUCTS. . . . .	39	2 638	2.4	.6	7410	PRINTING, WRITING PAPER. . . . .	54	2 141	7.4	2.4
1430	BEAUTY AIDS. . . . .	35	4 857	5.0	1.2	7510	PERSONAL SERVICE PAPERS. . . . .	18	220	1.7	.2
2410	CONFECTIONERY. . . . .	148	38 491	13.2	9.5	7520	INDUSTRIAL PAPERS. . . . .	12	1 346	15.1	1.5
2411	CANDY (ALL KINDS) . . . . .	148	31 112	10.7	7.7	7610	STATIONERY, OFFICE SUPPLIES. . . .	242	67 887	75.9	75.9
2412	CHEWING GUM. . . . .	101	4 350	2.1	1.1	7720	OFFICE, COMM., BUS. FURNITURE. . .	63	8 792	25.9	9.8
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	58	2 329	1.4	.6	8610	PHOTOGRAPHIC GOODS . . . . .	6	953	11.7	1.1
2414	NUTS, OTHER CONFECTIONS. . . . .	43	699	.8	.2	8630	TOYS, GAMES, FIREWORKS . . . . .	9	333	7.8	.4
3430	ELECTRIC HOUSEWARES. . . . .	19	3 647	5.4	.9	8680	BOOKS, MAGAZINES . . . . .	11	1 048	8.8	1.2
7110	CIGARETTES, CIGARS, TOBACCO. . . .	206	329 484	82.5	81.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	18	556	7.4	.6
7210	BEER, ALE, PORTER, STOUT, ETC. . .	5	1 791	10.5	.4						
7211	BEER, ALE, ETC.. . . .	5	1 724	10.5	.4						
	OTHER COMMODITIES. . . . .	(X)	67	(X)	(Z)						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
NEW ENGLAND--CONTINUED											
9930	OTHER LABOR, SERVICE RECEIPTS..	11	226	8.3	.3	8110	LUMBER (ROUGH, DRESSED).....	201	190 040	72.8	57.6
	COMMODITIES N.E.C. ....	(X)	803	(X)	.9	8111	SOFTWOODS (EXCEPT FLOORING)...	181	149 807	59.7	45.4
						8112	HARDWOODS (EXCEPT FLOORING)...	89	24 846	20.2	7.5
						8113	FLOORING .....	88	15 387	8.2	4.7
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					8120	PLYWOOD (INCL. CLIPBOARD ETC.) ..	104	44 770	20.2	13.6
						8121	HARDWOOD .....	65	16 537	10.8	5.0
						8122	SOFTWOOD .....	104	28 233	17.1	8.6
	TOTAL .....	153	92 742	(X)	100.0	8130	WOOD SHINGLES .....	54	4 674	4.6	1.4
3420	MAJOR APPLIANCES .....	8	1 716	9.6	1.9	8140	WOOD MILLWORK (DOORS, ETC.)...	131	66 192	38.1	20.1
4110	OFFICE MACHINES AND EQUIPMENT...	9	788	5.0	.8	8150	METAL MILLWORK (DOORS, ETC.)...	33	5 712	48.9	1.7
7510	PERSONAL SERVICE PAPERS .....	4	264	2.0	.3	8160	VENEER, OTHER WOOD PRODUCTS...	13	1 603	18.5	.5
7610	STATIONERY, OFFICE SUPPLIES...	21	3 752	14.3	4.0	8210	BRICK, BLOCKS, TILE, CLAY .....	9	296	1.8	.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP...	69	38 107	85.9	41.1	8410	INSULATION MATERIALS .....	35	2 461	4.0	.7
7711	HOUSE, PORCH, LAWN FURNITURE...	67	33 090	82.2	35.7						
7712	SLEEP EQUIPMENT .....	16	5 017	35.2	5.4	8420	ROOFING, SLOING, EQUIPMENT .....	44	3 393	5.5	1.0
7720	OFFICE, COMM., BUS. FURNITURE ..	91	38 417	67.9	41.4	8421	ASPHALT SHINGLES, ROOFING .....	37	3 037	5.2	.9
7721	OFFICE FURN. (WOODEN, METAL)...	68	29 759	61.3	32.1	8425	RAIN-CARRYING EQUIPMENT .....	23	301	1.0	.1
7722	PUBLIC BUILDING FURNITURE .....	17	3 209	31.8	3.5		OTHER COMMODITIES .....	(X)	55	(X)	(Z)
7723	STORE, RESTAURANT FURNITURE .....	5	311	7.1	.3	8520	WALLBOARD, HARDBOARD .....	51	2 363	3.6	.7
7725	OTHER FURNITURE .....	18	5 104	55.5	5.5		COMMODITIES N.E.C. ....	(X)	5 031	(X)	1.5
	OTHER COMMODITIES .....	(X)	35	(X)	(Z)						
7840	CURTAINS, ORAPES .....	9	695	3.0	.7	CONSTRUCTION MATERIALS (SIC 5098 PT.)					
7850	FLOOR COVERINGS .....	21	2 418	8.8	2.6	TOTAL .....					
7851	CARPETS, RUGS .....	21	2 418	8.8	2.6	340	195 755	(X)	100.0		
7860	MIRRORS, LAMPS, PICTURE FRAMES ..	5	89	4.5	.1	1510	PAINTS, VARNISHES, LACQUERS .....	23	1 050	6.1	.5
9930	OTHER LABOR, SERVICE RECEIPTS...	10	556	12.2	.6	1620	INDUSTRIAL CHEMICALS .....	5	373	18.1	.2
	COMMODITIES N.E.C. ....	(X)	5 940	(X)	6.4	3610	HARDWARE .....	26	770	3.9	.4
						6220	IRON, STEEL PRODUCTS (FLAT) .....	15	430	3.3	.2
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					6230	IRON/STEEL WIRE, WIRE PRODUCTS ..	49	2 074	5.1	1.1
						6232	NAILS, STAPLES .....	45	1 927	4.8	1.0
							OTHER COMMODITIES .....	(X)	147	(X)	.1
	TOTAL .....	204	153 276	(X)	100.0	6240	IRON, STEEL FINISHED PRODUCTS ..	24	1 079	5.6	.6
1710	YARN OR PIECE GOODS .....	4	257	9.5	.2	6430	ALUMINUM SHAPES, FORMS, ETC. ....	24	1 883	11.1	1.0
1711	COTTON FABRICS .....	4	110	4.7	.1	7850	FLOOR COVERINGS .....	14	816	11.1	.4
	OTHER COMMODITIES .....	(X)	147	(X)	.1	8110	LUMBER (ROUGH, DRESSED) .....	15	1 342	12.5	.7
1720	NOTIONS (THREAD, BUTTONS, ETC.)...	5	402	5.6	.3	8111	SOFTWOODS (EXCEPT FLOORING)...	8	398	9.0	.2
1810	MEN'S, BOYS' CLOTHING .....	6	781	17.2	.5	8113	FLOORING .....	10	896	9.6	.5
1820	WOMEN'S, CHILD'S, CLOTHING .....	4	316	12.5	.2		OTHER COMMODITIES .....	(X)	49	(X)	(Z)
3430	ELECTRIC HOUSEWARES .....	10	1 966	19.1	1.3	8120	PLYWOOD (INCL. CLIPBOARD ETC.)...	27	1 923	12.3	1.0
3610	HARDWARE .....	12	1 423	20.9	.9	8130	WOOD SHINGLES .....	12	1 236	10.7	.6
4140	COMMERCIAL FOOD SERVICE EQUIP...	7	885	50.0	.6	8140	WOOD MILLWORK (DOORS, ETC.)...	5	443	9.0	.2
7610	STATIONERY, OFFICE SUPPLIES .....	9	708	8.0	.5	8150	METAL MILLWORK (DOORS, ETC.)...	23	507	4.7	.3
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP...	9	811	23.8	.5	8210	BRICK, BLOCKS, TILE, CLAY .....	112	33 498	52.6	17.1
7810	CHINA, GLASSWARE, CROCKERY .....	36	9 607	72.4	6.3	8220	CONCRETE PROD., BUILDING STONE ..	41	6 077	26.0	3.1
7820	HOUSEHOLD LINENS, DOMESTICS .....	28	15 143	89.1	9.9	8230	CEMENT, LIME, PLASTIC, STUCCO...	82	20 117	35.2	10.3
7821	BEDSPREADS, BLANKETS .....	20	2 527	24.2	1.6	8240	SAND, GRAVEL, CRUSHED STONE .....	48	7 684	30.4	3.9
7822	TABLE LINENS .....	16	1 160	10.8	.8	8310	GLASS (FLAT, BRICK, ETC.) .....	46	21 953	85.4	11.2
7823	SHEETS, PILLOW CASES .....	20	3 662	28.9	2.4	8410	INSULATION MATERIALS .....	70	10 393	21.8	5.3
7824	TOWELS, WASH CLOTHS .....	16	3 270	26.9	2.1	8420	ROOFING, SLOING, EQUIPMENT .....	76	21 823	37.7	11.1
7825	OTHER LINENS, DOMESTICS .....	16	4 524	37.0	3.0	8510	BUILDING AND CONSTRUCTION PAPER...	40	1 795	4.9	.9
7830	SHADES, VENETIAN BLINDS .....	9	3 750	85.7	2.4	8520	WALLBOARD, HARDBOARD .....	55	13 524	31.0	6.9
7840	CURTAINS, ORAPES .....	17	8 999	84.2	5.9	8530	ADHESIVES, MASTICS .....	59	14 999	34.3	7.7
7850	FLOOR COVERINGS .....	70	62 335	83.7	40.7	8550	PLASTIC BUILDING MATERIALS .....	34	2 242	14.6	1.1
7851	CARPETS, RUGS .....	60	37 471	56.4	24.4	8560	PREFABR. STRUCTURAL ASSEMBLIES...	39	5 020	100.0	2.6
7852	LINOLEUM, OTHER HARD SURFACE .....	43	21 289	40.8	13.9		OTHER BUILDING MATERIALS .....	37	15 610	55.9	8.0
7853	OTHER FLOOR COVERINGS .....	20	3 575	12.9	2.3		COMMODITIES N.E.C. ....	(X)	7 094	(X)	3.6
7860	MIRRORS, LAMPS, PICTURE FRAMES...	18	1 439	30.0	.9	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
7870	KITCHEN UTENSILS, TOOLS, MISC. ....	65	37 757	83.6	24.6	TOTAL .....					
8630	TOYS, GAMES, FIREWORKS .....	8	1 248	11.7	.8	296	153 609	(X)	100.0		
8820	JEWELRY, SILVERWARE, TROPHIES...	5	402	13.6	.3	1720	NOTIONS (THREAD, BUTTONS, ETC.)...	7	128	9.0	.1
	COMMODITIES N.E.C. ....	(X)	5 047	(X)	3.3	5120	SCHOOL EQUIPMENT, SUPPLIES .....	12	602	22.2	.4
	LUMBER AND MILLWORK (SIC 5098 PT.)					5420	SHIP, BOAT .....	5	473	20.0	.3
						7610	STATIONERY, OFFICE SUPPLIES .....	5	170	16.6	.1
						8610	PHOTOGRAPHIC GOODS .....	61	24 798	92.5	16.1
	TOTAL .....	313	330 131	(X)	100.0	8620	SPORT, ATHLETIC GOODS, BICYCLES...	132	61 011	74.9	39.7
1510	PAINTS, VARNISHES, LACQUERS .....	14	408	1.3	.1	8621	ATHLETIC EQUIPMENT, SUPPLIES .....	53	12 365	61.5	8.0
1620	INDUSTRIAL CHEMICALS .....	7	1 111	12.5	.3	8622	ARMS AND AMMUNITION .....	21	7 751	34.9	5.0
3610	HARDWARE .....	24	1 482	5.6	.4	8623	BICYCLES .....	21	12 134	48.7	7.9
6230	IRON/STEEL WIRE, WIRE PRODUCTS ..	34	595	1.5	.2	8624	CAMPING EQUIPMENT .....	23	2 849	13.1	1.9
6232	NAILS, STAPLES .....	34	595	1.5	.2	8625	FISHING TACKLE AND EQUIPMENT .....	44	5 785	30.4	3.8
						8626	SKI EQUIPMENT, SUPPLIES .....	28	13 781	56.9	9.0
						8627	OTHER (WATER SPORTS, ARCHERY)...	40	6 346	18.8	4.1
						8630	TOYS, GAMES, FIREWORKS .....	78	41 828	79.3	27.2
						8640	BOATS (OUTBOARD AND ROW BOATS) ..	14	8 328	81.8	5.4
						8650	BILLIARDS, POOL, BOWLING EQUIP...	10	1 644	50.0	1.1
						8660	THEATER, STUDIO EQUIPMENT .....	6	1 279	88.8	.8

<sup>1</sup>Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
NEW ENGLAND--CONTINUED											
8670	OTHER RECREATION, HOBBY GOODS. .	25	6 365	93.1	4.1						
8820	JEWELRY, SILVERWARE, TROPHIES. .	5	210	2.0	.1						
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	12	457	5.1	.3						
9930	OTHER LABOR, SERVICE RECEIPTS. .	15	415	10.3	.3						
	COMMOOITIES N.E.C. . . . .	(X)	5 901	(X)	3.8						
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)										
	TOTAL . . . . .	175	131 638	(X)	100.0						
8680	BOOKS, MAGAZINES . . . . .	175	130 689	99.3	99.3						
	COMMOOITIES N.E.C. . . . .	(X)	949	(X)	.7						
	FARM SUPPLIES (SIC 5099 PT.)										
	TOTAL . . . . .	49	26 447	(X)	100.0						
2930	PET FOODS--ALL KINDS . . . . .	5	243	6.6	.9						
3120	GRAINS, BEANS, ETC. . . . .	5	70	2.9	.3						
8710	HAY, STRAW, ALFALFA, OTHER . . .	21	5 061	72.6	19.1						
8720	FEEDS (MIXED AND OTHER). . . . .	9	2 154	54.7	8.1						
8730	FEED INGREDIENTS . . . . .	9	7 194	97.8	27.2						
8740	FERTILIZER, FERTILIZER MATERIALS	10	3 936	48.2	14.9						
8750	AGRICULTURAL CHEMICALS . . . . .	7	677	13.1	2.6						
8760	SEEDS. . . . .	14	4 087	55.1	15.5						
8762	SEED CORN. . . . .	5	73	2.0	.3						
8765	FINE SEEDS FOR LAWN AND TURF . .	5	79	2.3	.3						
8766	VEGETABLE SEEDS. . . . .	9	3 503	85.7	13.2						
8767	FLOWER SEEDS AND BULBS . . . . .	5	162	66.6	.6						
	OTHER COMMOOITIES. . . . .	(X)	269	(X)	1.0						
	COMMOOITIES N.E.C. . . . .	(X)	3 025	(X)	11.4						
	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)										
	TOTAL . . . . .	185	103 095	(X)	100.0						
8810	PRECIOUS STONES (CUT) AND METALS	53	21 654	72.9	21.0						
8820	JEWELRY, SILVERWARE, TROPHIES. .	158	78 782	86.5	76.4						
8821	CLOCKS, WATCHES, MOVEMENTS . .	58	9 174	34.7	8.9						
8822	COSTUME JEWELRY. . . . .	81	54 468	78.4	52.8						
8823	JEWELERS' TOOLS, FINOINGS. . . .	31	7 636	80.4	7.4						
8824	SILVERWARE, PLATEWARE. . . . .	38	7 504	37.2	7.3						
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	6	883	8.3	.9						
	COMMOOITIES N.E.C. . . . .	(X)	1 776	(X)	1.7						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	MIDDLE ATLANTIC						MIDDLE ATLANTIC--CONTINUED				
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)				
	TOTAL . . . . .	754	1 548 906	(X)	100.0		TOTAL . . . . .	874	1 198 510	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	408	1 089 380	84.9	70.3	1410	PHARMACEUTICALS, ANTIBIOTICS . .	384	457 909	57.7	38.2
1111	NEW AUTOMOBILES. . . . .	149	914 663	84.0	59.1	1420	HEALTH PRODUCTS. . . . .	253	186 794	26.9	15.6
1112	USED AUTOMOBILES. . . . .	306	152 384	46.8	9.8	1430	BEAUTY AIDS. . . . .	511	385 029	42.6	32.1
1113	OTHER PASSENGER MOTOR VEHICLES	41	22 334	22.9	1.4	1450	ORUGGIST SUNORIES. . . . .	229	103 116	18.6	8.6
1120	TRUCKS, TRUCK TRACTORS . . . . .	433	286 501	64.6	18.5	1610	SOAPS AND OETERGENTS . . . . .	38	2 125	3.5	.2
1210	MACHINE SHOP SALES AND LABOR . .	185	30 550	16.1	2.0	1620	INDUSTRIAL CHEMICALS . . . . .	14	7 188	18.1	.6
1211	PARTS AND EQUIPMENT. . . . .	154	18 172	11.8	1.2	1720	NOTIONS (THREAO, BUTTONS, ETC.).	37	1 609	3.2	.1
1212	MACHINE SHOP LABOR . . . . .	134	12 378	9.3	.8	2410	CONFECTIONERY. . . . .	8	6 177	22.7	.5
1220	NEW AND REBUILT PARTS. . . . .	338	98 764	14.9	6.4	2411	CANDY (ALL KINDS). . . . .	8	3 666	13.6	.3
1221	MOTOR AND CHASSIS PARTS. . . . .	318	94 494	14.7	6.1		OTHER COMMOOITIES. . . . .	(X)	2 511	(X)	.2
1225	SUPPLIES AND ACCESSORIES . . . . .	55	3 520	2.8	.2	5140	SURGICAL, MEO., HOSPITAL EOUIP..	48	4 321	3.9	.4
	OTHER COMMOOITIES. . . . .	(X)	749	(X)	(2)	7110	CIGARETTES, CIGARS, TOBACCO. . .	12	7 842	29.1	.7
1240	USED AUTO PARTS, EOUIP., ACCESS.	31	1 035	8.3	.1	7111	CIGARETTES. . . . .	12	5 212	16.6	.4
1310	TIRES AND TUBES. . . . .	40	1 047	5.0	.1	7112	CIGARS . . . . .	9	2 136	8.6	.2
4210	CONSTRUCTION, MINING SUPPLIES. .	6	9 175	16.6	.6		OTHER COMMOOITIES. . . . .	(X)	494	(X)	(2)
4320	FARM, DAIRY MACHINERY, PARTS . .	12	4 190	7.6	.3	7610	STATIONERY, OFFICE SUPPLIES. . .	58	4 731	8.1	.4
6500	PETROLEUM PRODUCTS . . . . .	100	1 425	2.0	.1	7870	KITCHEN UTENSILS, TOOLS, MISC. .	14	2 155	5.7	.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	157	15 573	13.5	1.0	8610	PHOTOGRAPHIC GOOOS . . . . .	39	5 262	2.4	.4
	COMMOOITIES N.E.C. . . . .	(X)	11 266	(X)	.7	8630	TOYS, GAMES, FIREWORKS . . . . .	32	2 378	4.5	.2
							COMMOOITIES N.E.C. . . . .	(X)	21 874	(X)	1.8
	AUTOMOTIVE EQUIPMENT (SIC 5013)						PAINTS AND VARNISHES (SIC 5028)				
	TOTAL . . . . .	3 147	1 163 967	(X)	100.0		TOTAL . . . . .	318	109 651	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	83	2 733	18.1	.2	1510	PAINTS, VARNISHES, LACOVERS. . .	318	87 183	79.5	79.5
1111	NEW AUTOMOBILES. . . . .	8	916	33.3	.1	1620	INDUSTRIAL CHEMICALS . . . . .	17	978	17.6	.9
1112	USED AUTOMOBILES. . . . .	80	1 814	25.0	.2	1621	NAVAL STORES . . . . .	6	202	9.0	.2
	OTHER COMMOOITIES. . . . .	(X)	3	(X)	(2)	1624	PLASTIC MATERIALS. . . . .	8	648	26.0	.6
1120	TRUCKS, TRUCK TRACTORS . . . . .	52	7 393	25.0	.6		OTHER COMMOOITIES. . . . .	(X)	128	(X)	.1
1210	MACHINE SHOP SALES AND LABOR . .	888	51 304	18.1	4.4	3610	HAROWARE . . . . .	33	2 276	11.2	2.1
1211	PARTS AND EQUIPMENT. . . . .	644	32 392	16.0	2.8	3620	PAINTERS' SUPPLIES . . . . .	94	6 780	19.3	6.2
1212	MACHINE SHOP LABOR . . . . .	780	18 912	7.3	1.6	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	7	227	18.1	.2
1220	NEW AND REBUILT PARTS. . . . .	2 765	973 902	89.6	83.7	8310	GLASS (FLAT, BRICK, ETC.). . . .	10	684	27.2	.6
1221	MOTOR AND CHASSIS PARTS. . . . .	2 234	660 270	74.3	56.7	8530	ADHESIVES, MASTICS . . . . .	17	696	10.7	.6
1222	TOOLS AND EQUIPMENT. . . . .	1 248	59 525	12.2	5.1	8750	AGRICULTURAL CHEMICALS . . . . .	5	1 263	11.5	1.2
1223	CHEMICALS, AOITIVES ETC. . . . .	1 233	39 997	8.2	3.4	9710	WALLPAPER. . . . .	65	2 543	18.2	2.3
1224	REFINISHING MATERIALS. . . . .	1 011	31 597	8.1	2.7	9760	MISCELLANEOUS LINES. . . . .	15	357	15.0	.3
1225	SUPPLIES AND ACCESSORIES . . . . .	1 310	182 515	36.8	15.7		COMMOOITIES N.E.C. . . . .	(X)	6 664	(X)	6.1
1230	AUTOMOTIVE GLASS . . . . .	77	7 145	42.8	.6		CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)				
1240	USED AUTO PARTS, EOUIP., ACCESS.	340	37 614	55.1	3.2		TOTAL . . . . .	958	983 990	(X)	100.0
1250	PETROLEUM PRODUCTS MKT. EOUIP. .	56	19 326	94.4	1.7	1410	PHARMACEUTICALS, ANTIBIOTICS . .	23	4 931	7.4	.5
1310	TIRES AND TUBES. . . . .	332	14 865	12.3	1.3	1430	BEAUTY AIDS. . . . .	6	5 773	27.2	.6
3610	NON-CONSOLE RADIOS AND PLAYERS .	4	1 679	11.1	.1	1510	PAINTS, VARNISHES, LACOVERS. . .	28	8 589	13.4	.9
3610	HAROWARE . . . . .	34	3 969	14.2	.3	1610	SOAPS AND OETERGENTS . . . . .	150	54 019	47.4	5.5
4020	GEN. PURPOSE INDUSTRIAL MACH..	30	4 781	17.3	.4	1620	INDUSTRIAL CHEMICALS . . . . .	871	864 424	91.9	87.8
4610	INDUSTRIAL VALVES, FITTINGS. . . .	6	1 398	33.3	.1	4710	WELOING EQUIPMENT, SUPPLIES. . .	12	3 197	33.3	.3
6500	PETROLEUM PRODUCTS . . . . .	346	6 200	5.0	.5	8740	FERTILIZER, FERTILIZER MATERIALS	21	11 613	21.0	1.2
6620	UNPREPAREO IRON, STEEL SCRAP . .	56	891	25.0	.1	8750	AGRICULTURAL CHEMICALS . . . . .	41	7 506	7.9	.8
9760	MISCELLANEOUS LINES. . . . .	7	2 113	25.0	.2		COMMOOITIES N.E.C. . . . .	(X)	23 938	(X)	2.4
9930	OTHER LABOR, SERVICE RECEIPTS. .	116	11 023	15.5	.9		PIECE GOOOS (WOVEN FABRICS) (SIC 5033)				
	COMMOOITIES N.E.C. . . . .	(X)	17 631	(X)	1.5		TOTAL . . . . .	2 115	3 107 650	(X)	100.0
						1710	YARO OR PIECE GOOOS. . . . .	2 114	2 968 241	95.6	95.5
	TIRES AND TUBES (SIC 5014)					1711	COTTON FABRICS . . . . .	1 147	1 036 230	58.1	33.3
	TOTAL . . . . .	540	286 234	(X)	100.0	1712	RAYON, NYLON, ETC. . . . .	1 387	1 373 127	61.4	44.2
1220	NEW AND REBUILT PARTS. . . . .	172	10 166	13.1	3.6	1713	WOOL FABRICS . . . . .	546	299 495	50.0	9.6
1221	MOTOR AND CHASSIS PARTS. . . . .	69	1 976	6.1	.7	1714	OTHER YARO GOOOS . . . . .	549	259 388	50.0	8.3
1222	TOOLS AND EQUIPMENT. . . . .	10	254	4.7	.1	1730	KNIT FABRICS, KNITTING YARNS . .	79	56 449	24.3	1.8
1223	CHEMICALS, AOITIVES ETC. . . . .	37	823	5.1	.3	1731	KNIT FABRICS . . . . .	67	51 845	25.3	1.7
1225	SUPPLIES AND ACCESSORIES . . . . .	112	7 068	13.6	2.5	1732	YARNS (EXCEPT INDUSTRIAL). . .	9	3 587	20.0	.1
	OTHER COMMOOITIES. . . . .	(X)	45	(X)	(2)		OTHER COMMOOITIES. . . . .	(X)	1 017	(X)	(2)
1240	USED AUTO PARTS, EOUIP., ACCESS.	32	1 269	7.2	.4	1810	MEN'S, BOYS' CLOTHING. . . . .	17	4 038	12.5	.1
1310	TIRES AND TUBES. . . . .	526	232 809	83.0	81.3	1813	SHIRTS (DRESS AND SPORT) . . . .	8	2 172	20.0	.1
1320	RECAPPED TIRES . . . . .	323	34 346	21.3	12.0		OTHER COMMOOITIES. . . . .	(X)	1 866	(X)	.1
6500	PETROLEUM PRODUCTS . . . . .	27	739	6.1	.3	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	35	8 417	11.5	.3
9930	OTHER LABOR, SERVICE RECEIPTS. .	125	3 699	6.4	1.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	8	14 932	38.4	.5
	COMMOOITIES N.E.C. . . . .	(X)	3 206	(X)	1.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	MIDDLE ATLANTIC--CONTINUED						MIDDLE ATLANTIC--CONTINUED				
7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	24	14 785	23.8	.5	7610	STATIONERY, OFFICE SUPPLIES. . . . .	12	7 804	3.6	.6
7821	BEDSPREADS, BLANKETS . . . . .	18	6 226	13.3	.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	5	8 251	3.6	.6
7823	SHEETS, PILLOW CASES . . . . .	14	5 543	11.1	.2	7810	CHINA, GLASSWARE, CROCKERY . . . . .	9	3 533	6.6	.2
7824	TOWELS, WASH CLOTHS. . . . .	18	1 776	5.2	.1	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	29	7 451	2.8	.5
	OTHER COMMODITIES. . . . .	(X)	1 240	(X)	(2)	7825	OTHER LINENS, DOMESTICS. . . . .	10	6 267	2.4	.4
	COMMODITIES N.E.C. . . . .	(X)	40 788	(X)	1.3		OTHER COMMODITIES. . . . .	(X)	1 184	(X)	.1
	NOTIONS AND OTHER DRY GOODS (SIC 5034)					7840	CURTAINS, ORAPES . . . . .	5	5 377	2.4	.4
	TOTAL . . . . .	736	508 982	(X)	100.0	7850	FLOOR COVERINGS. . . . .	9	9 551	4.2	.7
1710	YARD OR PIECE GOODS. . . . .	63	15 393	24.0	3.0	8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	10	5 669	2.4	.4
1711	COTTON FABRICS. . . . .	35	1 607	7.5	.3	8630	TOYS, GAMES, FIREWORKS . . . . .	21	7 317	2.9	.5
1712	RAYON, NYLON, ETC. . . . .	41	13 318	27.0	2.6	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	17	3 424	1.4	.2
1714	OTHER YARD GOODS . . . . .	15	443	8.3	.1		COMMODITIES N.E.C. . . . .	(X)	17 133	(X)	1.2
	OTHER COMMODITIES. . . . .	(X)	25	(X)	(2)		FOOTWEAR (SIC 5039)				
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	511	223 854	96.0	44.0		TOTAL . . . . .	260	257 703	(X)	100.0
1730	KNIT FABRICS, KNITTING YARNS . . . . .	243	265 953	93.2	52.3	1810	MEN'S, BOYS' CLOTHING. . . . .	7	7 805	29.4	3.0
1820	WOMEN'S, CHILD'S CLOTHING . . . . .	8	1 024	22.2	.2	1811	WORK CLOTHING, WORK GLOVES . . . . .	5	1 343	5.0	.5
	COMMODITIES N.E.C. . . . .	(X)	2 758	(X)	.5		OTHER COMMODITIES. . . . .	(X)	6 462	(X)	2.5
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					1820	WOMEN'S, CHILD'S CLOTHING . . . . .	11	3 379	9.5	1.3
	TOTAL . . . . .	688	684 253	(X)	100.0	1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	5	473	1.5	.2
1710	YARD OR PIECE GOODS. . . . .	29	6 998	15.8	1.0	1825	OTHER APPAREL, ACCESSORIES . . . . .	8	2 056	6.4	.8
1711	COTTON FABRICS . . . . .	22	5 988	16.3	.9		OTHER COMMODITIES. . . . .	(X)	850	(X)	.3
1713	WOOL FABRICS . . . . .	5	606	16.6	.1	1910	SHOES, OTHER FOOTWEAR. . . . .	260	235 981	91.6	91.6
	OTHER COMMODITIES. . . . .	(X)	405	(X)	.1	1911	MEN'S, BOYS' SHOES . . . . .	146	86 401	53.0	33.5
1810	MEN'S, BOYS' CLOTHING. . . . .	688	601 432	87.9	87.9	1912	WOMEN'S, MISSES' SHOES . . . . .	168	96 240	55.5	37.3
1811	WORK CLOTHING, WORK GLOVES . . . . .	142	50 221	41.0	7.3	1913	CHILDREN'S, INFANTS' SHOES . . . . .	92	29 052	34.3	11.3
1812	SUITS, COATS, TROUSERS . . . . .	121	90 174	45.9	13.2	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . . . .	92	24 288	29.4	9.4
1813	SHIRTS (DRESS AND SPORT) . . . . .	178	117 657	45.5	17.2	9740	LUGGAGE, SADDLERY, HARNESS . . . . .	4	696	3.1	.3
1814	SPORTSWEAR . . . . .	164	113 503	48.9	16.6		COMMODITIES N.E.C. . . . .	(X)	9 842	(X)	3.8
1815	MEN'S, BOYS' UNDERWEAR . . . . .	249	153 493	61.2	22.4		GROCERIES, GENERAL LINE (SIC 5041)				
1816	OTHER CLOTHING, FURNISHINGS. . . . .	222	76 381	59.2	11.2		TOTAL . . . . .	394	2 574 507	(X)	100.0
1820	WOMEN'S, CHILD'S CLOTHING . . . . .	160	58 607	32.5	8.6	1420	HEALTH PRODUCTS. . . . .	24	2 499	1.4	.1
1821	DRESSES, SKIRTS, BLOUSES . . . . .	45	18 819	28.2	2.8	1430	BEAUTY AIDS. . . . .	78	20 153	1.8	.8
1822	SUITS, COATS (EXCEPT FUR) . . . . .	17	4 174	15.7	.6	1610	SDAPS AND DETERGENTS . . . . .	187	99 340	5.4	3.9
1823	CHILDREN'S, INFANTS' WEAR . . . . .	40	7 050	16.9	1.0	2110	FROZEN FOODS. . . . .	129	126 449	7.3	4.9
1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	88	18 925	22.4	2.8	2210	BUTTER AND CHEESE. . . . .	179	53 806	5.2	2.1
1825	OTHER APPAREL, ACCESSORIES . . . . .	59	9 639	24.5	1.4	2220	ICE CREAM, ICES. . . . .	13	15 558	1.4	.6
1910	SHOES, OTHER FOOTWEAR. . . . .	40	4 491	17.9	.7	2230	MILK, CREAM (FLUID) . . . . .	8	3 530	2.0	.1
1911	MEN'S, BOYS' SHOES . . . . .	22	2 576	15.3	.4	2240	OTHER DAIRY PRODUCTS . . . . .	11	7 977	2.5	.3
1912	WOMEN'S, MISSES' SHOES . . . . .	16	817	5.2	.1	2310	EGGS (SHELL) . . . . .	42	20 829	1.9	.8
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . . . .	20	942	5.0	.1	2320	POULTRY. . . . .	55	22 650	2.1	.9
	OTHER COMMODITIES. . . . .	(X)	156	(X)	(2)	2323	DRESSED POULTRY (RESALES) . . . . .	49	22 501	2.1	.9
7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	35	5 845	15.2	.9		OTHER COMMODITIES. . . . .	(X)	149	(X)	(2)
	COMMODITIES N.E.C. . . . .	(X)	6 880	(X)	1.0	2410	CONFECTIONERY. . . . .	263	70 392	3.3	2.7
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	19	1 859	7.1	.1
	TOTAL . . . . .	1 480	1 414 668	(X)	100.0	2610	MEATS, PROVISIONS. . . . .	152	347 200	19.9	13.5
1710	YARD OR PIECE GOODS. . . . .	27	5 386	2.2	.4	2611	FRESH, FROZEN MEATS. . . . .	63	213 777	13.4	8.3
1712	RAYON, NYLON, ETC. . . . .	14	980	3.0	.1	2612	SAUSAGE, MEAT LOAVES . . . . .	57	20 435	2.6	.8
1714	OTHER YARD GOODS . . . . .	12	3 955	2.0	.3	2613	CURED, SMOKED, SMOKED MEATS. . . . .	102	34 485	2.0	1.3
	OTHER COMMODITIES. . . . .	(X)	451	(X)	(2)	2614	OTHER MEAT PRODUCTS. . . . .	62	78 503	5.0	3.0
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	21	5 917	2.3	.4	2710	FRESH FRUITS, VEGETABLES . . . . .	57	73 381	5.6	2.9
1810	MEN'S, BOYS' CLOTHING. . . . .	151	75 971	20.0	5.4	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	52	28 559	2.1	1.1
1811	WORK CLOTHING, WORK GLOVES . . . . .	25	5 888	2.7	.4	2712	FRESH VEGETABLES . . . . .	41	44 822	3.4	1.7
1812	SUITS, COATS, TROUSERS . . . . .	32	4 593	5.4	.3	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	224	67 187	3.6	2.6
1813	SHIRTS (DRESS AND SPORT) . . . . .	51	16 458	6.3	1.2	2820	COFFEE-GREEN . . . . .	11	1 636	6.6	.1
1814	SPORTSWEAR . . . . .	36	8 719	3.1	.6	2830	TEA, SPICES. . . . .	210	27 926	1.6	1.1
1815	MEN'S, BOYS' UNDERWEAR . . . . .	70	31 307	10.3	2.2	2840	BAKERY PRODUCTS. . . . .	80	35 819	3.1	1.4
1816	OTHER CLOTHING, FURNISHINGS. . . . .	47	9 007	3.0	.6	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	44	2 225	3.0	.1
1820	WOMEN'S, CHILD'S CLOTHING . . . . .	1 230	1 071 414	83.0	75.7	2860	CANNED-BOTTLED FOODS . . . . .	365	788 033	33.7	30.6
1821	DRESSES, SKIRTS, BLOUSES . . . . .	372	281 836	48.7	19.9	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	322	141 640	6.2	5.5
1822	SUITS, COATS (EXCEPT FUR) . . . . .	148	71 989	19.6	5.1	2862	CANNED-BOTTLED BABY FOODS. . . . .	198	54 320	2.5	2.1
1823	CHILDREN'S, INFANTS' WEAR . . . . .	210	159 760	35.8	11.3	2863	CANNED-BOTTLED FRUITS, VEGE . . . . .	305	250 145	11.0	9.7
1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	340	228 503	45.3	16.2	2864	CANNED FISH, SEAFOOD . . . . .	278	70 453	3.1	2.7
1825	OTHER APPAREL, ACCESSORIES . . . . .	514	329 321	77.6	23.3	2865	CANNED MEATS . . . . .	200	27 336	3.3	1.1
1830	MILLINERY, MILLINERY SUPPLIES. . . . .	127	44 564	86.4	3.2	2866	CANNED MILK. . . . .	214	29 330	2.2	1.1
1840	DRESSED FURS, FUR CLOTHING . . . . .	154	77 514	65.4	5.5	2867	OTHER CANNED-BOTTLED FOODS . . . . .	208	214 809	12.9	8.3
1910	SHOES, OTHER FOOTWEAR. . . . .	67	29 763	10.3	2.1	2870	SUGAR-REFINED. . . . .	251	58 824	4.6	2.3
3420	MAJOR APPLIANCES . . . . .	5	28 629	12.1	2.0	2890	BREAKFAST FOODS. . . . .	207	46 612	3.9	1.8
						2910	FLOUR, RELATED PRODUCTS. . . . .	235	50 537	3.0	2.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments	Sales of specified commodity lines		
			Amount <sup>1</sup>	As percent of total sales of--					Amount <sup>1</sup>	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
		(number)	(\$1,000)					(number)	(\$1,000)		
	MIDDLE ATLANTIC--CONTINUED						MIDDLE ATLANTIC--CONTINUED				
2920	MARGARINE, SHORTENINGS . . . . .	278	66 513	3.2	2.6	2860	CANNEO-BOTTLE FOOOS . . . . .	71	10 575	9.3	1.3
2921	MARGARINE, BUTTER SUBSTITUTES.	159	17 634	1.9	.7	2861	CANNEO-BOTTLE JUICES/DRINKS .	34	8 335	11.4	1.0
2922	SHORTENINGS, COOKING OILS. . . .	249	48 879	2.4	1.9	2865	CANNEO MEATS . . . . .	23	1 303	4.4	.2
							OTHER COMMOOTIES. . . . .	(X)	935	(X)	.1
2930	PET FOOOS--ALL KINOS . . . . .	165	51 093	3.0	2.0						
2940	ORIEO, FRUITS, VEGETABLES. . . .	170	15 746	1.0	.6	2920	MARGARINE, SHORTENINGS . . . . .	63	14 955	9.8	1.9
2950	SOFT ORINKS, ORINK, WATERS . . . .	118	41 903	2.4	1.6	2921	MARGARINE, BUTTER SUBSTITUTES.	55	12 957	8.7	1.6
2960	FOOOS (EXC. AS SPECIFIED ABOVE).	142	237 568	15.7	9.2	2922	SHORTENINGS, COOKING OILS. . . .	18	1 998	8.0	.2
7110	CIGARETTES, CIGARS, TOBACCO. . . .	114	100 630	6.5	3.9	2960	FOOOS (EXC. AS SPECIFIED ABOVE).	39	4 206	11.9	.5
7111	CIGARETTES . . . . .	110	92 717	6.1	3.6		COMMOOTIES N.E.C. . . . .	(X)	6 179	(X)	.8
7112	CIGARS . . . . .	54	4 341	.4	.2						
7113	OTHER TOBACCO. . . . .	43	3 572	.6	.1						
							POULTRY AND POULTRY PRODUCTS (SIC 5044)				
7510	PERSONAL SERVICE PAPERS. . . . .	148	49 219	3.3	1.9		TOTAL . . . . .	377	452 211	(X)	100.0
7520	INDUSTRIAL PAPERS. . . . .	109	23 175	1.8	.9	2110	FROZEN FOOOS . . . . .	31	12 477	17.5	2.8
9930	OTHER LABOR, SERVICE RECEIPTS. . .	6	4 988	2.9	.2	2113	FROZEN POULTRY (PACKAGE ONLY).	26	11 821	17.8	2.6
	COMMOOTIES N.E.C. . . . .	(X)	39 250	(X)	1.5		OTHER COMMOOTIES. . . . .	(X)	655	(X)	.1
						2210	BUTTER AND CHEESE. . . . .	111	22 050	19.3	4.9
	FROZEN FOOOS (SIC 5042)					2240	OTHER OAIY PRODUCTS . . . . .	10	1 489	15.7	.3
	TOTAL . . . . .	329	483 120	(X)	100.0	2310	EGGS (SHELL) . . . . .	232	138 864	75.4	30.7
2110	FROZEN FOOOS . . . . .	329	408 844	84.6	84.6	2320	POULTRY. . . . .	196	259 073	86.4	57.3
2111	FROZEN FRUITS-JUICES . . . . .	113	47 071	21.7	9.7	2321	LIVE POULTRY . . . . .	41	16 173	62.1	3.6
2112	FROZEN VEGETABLES-JUICES . . . .	92	45 304	24.6	9.4	2322	DRESSEO POULTRY (KILLEO) . . . .	7	1 128	10.0	.2
2113	FROZEN POULTRY (PACKAGE ONLY).	65	20 662	13.9	4.3	2323	ORESSED POULTRY (RESALES). . . .	160	241 772	86.1	53.5
2114	FROZEN FISH-SEAFOOO (PACKAGEO)	182	127 481	46.9	26.4						
2115	FROZEN MEATS (PACKAGEO). . . . .	136	79 111	31.8	16.4	2610	MEATS, PROVISIONS. . . . .	45	13 697	13.6	3.0
2116	FROZEN PREPAREO FOOOS. . . . .	78	44 655	27.2	9.2	2860	CANNEO-BOTTLE FOOOS . . . . .	18	1 244	4.6	.3
2117	OTHER PACKAGE FROZEN FOOOS. . .	88	44 563	23.6	9.2						
2210	BUTTER AND CHEESE. . . . .	53	5 246	5.4	1.1	2920	MARGARINE, SHORTENINGS . . . . .	27	1 077	2.1	.2
2220	ICE CREAM, ICES. . . . .	13	2 321	5.2	.5	2921	MARGARINE, BUTTER SUBSTITUTES.	25	882	2.1	.2
2310	EGGS (SHELL) . . . . .	17	2 734	7.1	.6		OTHER COMMOOTIES. . . . .	(X)	195	(X)	(Z)
2320	POULTRY. . . . .	23	2 470	5.4	.5						
2510	FISH, SEAFOOO (FRESH FROZEN) . .	52	17 164	21.3	3.6		COMMOOTIES N.E.C. . . . .	(X)	2 240	(X)	.5
2610	MEATS, PROVISIONS. . . . .	63	18 245	18.7	3.8						
2611	FRESH, FROZEN MEATS. . . . .	45	15 438	20.2	3.2		CONFECTIONERY (SIC 5045)				
2612	SAUSAGE, MEAT LOAVES . . . . .	14	362	3.0	.1		TOTAL . . . . .	432	256 771	(X)	100.0
2613	CUREO, BOILEO, SMOKEO MEATS. . .	26	1 398	4.2	.3	1610	SOAPS AND OETERGENTS . . . . .	9	569	4.6	.2
2614	OTHER MEAT PRODUCTS. . . . .	9	1 047	6.2	.2	2410	CONFECTIONERY. . . . .	432	223 512	87.0	87.0
2710	FRESH FRUITS, VEGETABLES . . . . .	34	12 900	21.2	2.7	2411	CANDY (ALL KINOS). . . . .	261	95 956	69.2	37.4
2711	FRESH FRUITS, BERRIES, MELONS.	28	6 267	11.7	1.3	2412	CHEWING GUM. . . . .	133	6 724	10.7	2.6
2712	FRESH VEGETABLES . . . . .	28	6 633	15.3	1.4	2413	FOUNTAIN FRUITS, SYRUPS. . . .	79	7 584	15.0	3.0
2860	CANNEO-BOTTLE FOOOS . . . . .	49	6 657	7.1	1.4	2414	NUTS, OTHER CONFECTIONS. . . .	288	113 248	64.8	44.1
2861	CANNEO-BOTTLE JUICES/DRINKS . .	16	646	1.2	.1	2840	BAKERY PRODUCTS. . . . .	33	6 369	17.9	2.5
2863	CANNEO-BOTTLE FRUITS, VEGE. . . .	27	4 235	5.4	.9	2940	DRIED, FRUITS, VEGETABLES. . . .	7	4 074	21.6	1.6
2864	CANNEO FISH, SEAFOOO . . . . .	12	328	1.6	.1	2960	FOOOS (EXC. AS SPECIFIED ABOVE).	22	1 440	9.5	.6
2865	CANNEO MEATS . . . . .	19	351	2.7	.1	3430	ELECTRIC HOUSEWARES. . . . .	9	766	11.1	.3
2867	OTHER CANNEO-BOTTLE FOOOS . . .	10	1 097	3.8	.2	7110	CIGARETTES, CIGARS, TOBACCO. . .	49	8 650	23.2	3.4
2920	MARGARINE, SHORTENINGS . . . . .	52	2 857	4.1	.6	7111	CIGARETTES . . . . .	37	6 632	19.4	2.6
2921	MARGARINE, BUTTER SUBSTITUTES.	39	1 605	2.8	.3	7112	CIGARS . . . . .	37	1 521	6.0	.6
2922	SHORTENINGS, COOKING OILS. . . .	33	1 252	3.2	.3	7113	OTHER TOBACCO. . . . .	16	497	4.2	.2
	COMMOOTIES N.E.C. . . . .	(X)	3 682	(X)	.8	7510	PERSONAL SERVICE PAPERS. . . . .	26	936	6.2	.4
						7610	STATIONERY, OFFICE SUPPLIES. . .	9	1 258	13.8	.5
	OAIY PRODUCTS (SIC 5043)						COMMOOTIES N.E.C. . . . .	(X)	9 197	(X)	3.6
	TOTAL . . . . .	624	800 457	(X)	100.0						
2110	FROZEN FOOOS . . . . .	32	8 221	20.8	1.0		FISH AND SEAFOOOS (SIC 5046)				
2113	FROZEN POULTRY (PACKAGE ONLY).	12	1 600	5.4	.2		TOTAL . . . . .	265	189 967	(X)	100.0
2115	FROZEN MEATS (PACKAGEO). . . . .	12	5 544	21.2	.7	2110	FRDZEN FOOOS . . . . .	36	12 414	31.2	6.5
	OTHER COMMOOTIES. . . . .	(X)	1 078	(X)	.1	2114	FROZEN FISH-SEAFOOO (PACKAGEO)	35	11 981	34.2	6.3
2210	BUTTER AND CHEESE. . . . .	286	273 070	59.8	34.1		OTHER COMMOOTIES. . . . .	(X)	433	(X)	.2
2220	ICE CREAM, ICES. . . . .	145	39 232	51.0	4.9	2510	FISH, SEAFOOO (FRESH FROZEN) . .	265	176 483	92.9	92.9
2230	MILK, CREAM (FLUID). . . . .	261	299 394	68.1	37.4		COMMOOTIES N.E.C. . . . .	(X)	1 070	(X)	.6
2240	OTHER OAIY PRODUCTS . . . . .	240	117 057	26.9	14.6						
2310	EGGS (SHELL) . . . . .	82	12 513	15.6	1.6		MEATS AND MEAT PRODUCTS (SIC 5047)				
2610	MEATS, PROVISIONS. . . . .	49	4 585	14.2	.6		TOTAL . . . . .	1 420	2 323 829	(X)	100.0
2612	SAUSAGE, MEAT LOAVES . . . . .	16	1 016	5.5	.1						
2613	CUREO, BOILEO, SMOKEO MEATS. . .	26	2 101	13.6	.3						
2614	OTHER MEAT PRODUCTS. . . . .	11	1 223	20.0	.2						
	OTHER COMMOOTIES. . . . .	(X)	244	(X)	(Z)						
2710	FRESH FRUITS, VEGETABLES . . . . .	4	6 059	7.9	.8						
2840	BAKERY PRODUCTS. . . . .	15	4 411	5.6	.6						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	MIDDLE ATLANTIC--CONTINUED						MIDDLE ATLANTIC--CONTINUED				
2110	FROZEN FOODS . . . . .	182	20 781	8.1	.9	2850	FOOD, BEVERAGE BASIC MATERIALS .	165	298 450	77.2	11.2
2112	FROZEN VEGETABLES--JUICES . . . . .	29	2 261	9.0	.1	2851	MALT, MALT EXTRACT . . . . .	44	10 036	80.0	.4
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	54	3 669	3.5	.2	2852	SAUSAGE CASINGS. . . . .	44	17 279	87.5	.7
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	54	2 173	4.5	.1	2853	OTHER BASIC FOOD PRODUCTS. . . . .	82	271 135	77.8	10.2
2115	FROZEN MEATS (PACKAGED) . . . . .	106	8 825	8.5	.4						
2117	OTHER PACKAGED FROZEN FOODS. . . . .	20	2 542	10.0	.1	2860	CANNEO-BOTTLEO FOODS . . . . .	531	446 010	76.7	16.8
	OTHER COMMODITIES. . . . .	(X)	1 310	(X)	.1	2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	278	35 264	16.0	1.3
2210	BUTTER AND CHEESE. . . . .	201	11 983	4.2	.5	2862	CANNEO-BOTTLED BABY FOODS. . . . .	53	2 254	3.4	.1
2240	OTHER DAIRY PRODUCTS . . . . .	28	19 189	27.5	.8	2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	293	120 837	42.2	4.6
2320	POULTRY. . . . .	259	27 149	9.3	1.2	2864	CANNEO FISH, SEAFOOD . . . . .	281	95 321	27.4	3.6
2323	DRESSED POULTRY (RESALES). . . . .	239	26 184	9.0	1.1	2865	CANNEO MEATS . . . . .	156	120 262	43.6	4.5
	OTHER COMMODITIES. . . . .	(X)	965	(X)	(2)	2866	CANNEO MILK. . . . .	88	3 812	2.7	.1
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	40	20 164	13.2	.9	2867	OTHER CANNEO-BOTTLEO FOODS . . . . .	206	68 260	27.6	2.6
2610	MEATS, PROVISIONS. . . . .	1 420	2 164 956	93.2	93.2	2870	SUGAR-REFINEO. . . . .	216	36 734	19.7	1.4
2611	FRESH, FROZEN MEATS. . . . .	1 179	1 727 340	83.4	74.3	2890	BREAKFAST FOODS. . . . .	124	23 369	15.7	.9
2612	SAUSAGE, MEAT LOAVES. . . . .	547	72 694	11.0	3.1	2910	FLOUR, RELATED PRODUCTS. . . . .	266	81 141	27.6	3.1
2613	CURED, BOILED, SMOKED MEATS. . . . .	680	152 007	18.0	6.5	2920	MARGARINE, SHORTENINGS . . . . .	234	42 309	17.7	1.6
2614	OTHER MEAT PRODUCTS. . . . .	461	212 916	31.6	9.2	2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	78	1 531	4.5	.1
						2922	SHORTENINGS, COOKING OILS. . . . .	205	40 778	19.4	1.5
2860	CANNEO-BOTTLEO FOODS . . . . .	148	30 814	7.6	1.3	2930	PET FOODS--ALL KINDS . . . . .	150	38 714	55.5	1.5
2865	CANNEO MEATS . . . . .	115	26 522	6.9	1.1	2940	ORIO, FRUITS, VEGETABLES. . . . .	118	9 547	6.4	.4
2867	OTHER CANNEO-BOTTLEO FOODS . . . . .	22	2 504	1.7	.1	2950	SOFT ORINKS, ORINK, WATERS . . . . .	387	62 337	57.5	2.3
	OTHER COMMOOITIES. . . . .	(X)	1 787	(X)	.1	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	459	472 865	73.2	17.8
3210	HIOES, SKINS, PELTS. . . . .	7	10 741	8.3	.5	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	45	3 467	6.6	.1
	COMMODITIES N.E.C. . . . .	(X)	18 052	(X)	.8	7510	PERSONAL SERVICE PAPERS. . . . .	114	2 978	2.2	.1
						9760	MISCELLANEOUS LINES. . . . .	24	4 825	4.0	.2
							COMMOOITIES N.E.C. . . . .	(X)	143 786	(X)	5.4
	FRESH FRUITS AND VEGETABLES (SIC 5048)						COTTON (SIC 5052)				
	TOTAL . . . . .	1 073	766 061	(X)	100.0		TOTAL . . . . .	8	23 828	(X)	100.0
2110	FROZEN FOODS . . . . .	110	25 822	26.5	3.4	3110	COTTON (RAW) INCL. LINTERS . . . . .	8	23 484	98.6	98.6
2111	FROZEN FRUITS--JUICES . . . . .	45	4 379	8.3	.6		COMMOOITIES N.E.C. . . . .	(X)	344	(X)	1.4
2112	FROZEN VEGETABLES--JUICES . . . . .	50	5 296	12.5	.7						
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	52	4 646	7.6	.6						
2115	FROZEN MEATS (PACKAGED) . . . . .	23	1 325	3.7	.2		GRAIN (SIC 5053)				
2116	FROZEN PREPAREO FOODS. . . . .	15	2 648	7.8	.3		TOTAL . . . . .	72	2 785 284	(X)	100.0
2117	OTHER PACKAGED FROZEN FOODS. . . . .	26	7 224	16.9	.9						
	OTHER COMMOOITIES. . . . .	(X)	303	(X)	(2)						
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	17	1 921	15.0	.3	3120	GRAINS, BEANS, ETC.. . . . .	72	2 418 383	86.8	86.8
2710	FRESH FRUITS, VEGETABLES . . . . .	1 073	728 096	95.0	95.0	6530	OILS, GREASES, OTHER PETROL. . . . .	9	125 168	6.4	4.5
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	876	387 644	62.0	50.6	8730	FEED INGREDIENTS . . . . .	17	76 257	3.0	2.7
2712	FRESH VEGETABLES . . . . .	719	340 452	63.9	44.4	9920	COMMOOITY CREDIT RECEIPTS. . . . .	14	6 014	1.0	.2
							COMMOOITIES N.E.C. . . . .	(X)	159 462	(X)	5.7
2860	CANNEO-BOTTLEO FOODS . . . . .	36	2 491	9.3	.3						
2863	CANNEO-BOTTLEO FRUITS, VEGE. . . . .	19	1 068	5.5	.1		LIVESTOCK (SIC 5054)				
2867	OTHER CANNEO-BOTTLEO FOODS . . . . .	10	844	10.0	.1		TOTAL <sup>3</sup> . . . . .	38	36 540	(X)	100.0
	OTHER COMMOOITIES. . . . .	(X)	579	(X)	.1						
	COMMOOITIES N.E.C. . . . .	(X)	7 731	(X)	1.0		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
							TOTAL . . . . .	357	506 725	(X)	100.0
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3210	HIOES, SKINS, PELTS. . . . .	249	326 760	92.5	64.5
	TOTAL . . . . .	2 047	2 653 443	(X)	100.0	3220	TOBACCO (LEAF) . . . . .	14	43 902	87.8	8.7
1610	SOAPS AND OETERGENTS . . . . .	110	3 710	2.5	.1	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	46	58 633	100.0	11.6
1710	YARO OR PIECE GOOOS. . . . .	6	2 804	4.1	.1	3231	RAW WOOL . . . . .	32	39 619	100.0	7.8
2110	FROZEN FOODS . . . . .	55	4 671	8.6	.2	3232	WOOL TOPS, NOILS, OTHER. . . . .	23	19 014	57.5	3.8
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	32	3 457	10.0	.1	3260	NUTS (EOIBLE) SHELLEO-UNSHELLEO. . . . .	6	9 214	64.2	1.8
	OTHER COMMOOITIES. . . . .	(X)	1 215	(X)	(2)	3270	OTHER INEOIBLE FARM PRODUCTS. . . . .	45	50 475	98.0	10.0
2210	BUTTER AND CHEESE. . . . .	139	15 194	9.8	.6	9760	MISCELLANEOUS LINES. . . . .	6	278	2.7	.1
2410	CONFECTIONERY. . . . .	222	16 630	7.4	.6		COMMOOITIES N.E.C. . . . .	(X)	17 463	(X)	3.4
2411	CANVO (ALL KINOS). . . . .	97	4 642	7.6	.2						
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	77	1 551	4.1	.1		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
2414	NUTS, OTHER CONFECTIONS. . . . .	127	10 248	6.6	.4						
	OTHER COMMOOITIES. . . . .	(X)	188	(X)	(2)						
2610	MEATS, PROVISIONS. . . . .	92	19 916	15.6	.8						
2611	FRESH, FROZEN MEATS. . . . .	29	5 645	5.8	.2		TOTAL . . . . .	1 077	1 063 695	(X)	100.0
2613	CURED, BOILED, SMOKED MEATS. . . . .	57	4 055	7.1	.2	3310	ELECTRICAL WIRING SUPPLIES . . . . .	1 006	891 628	86.0	83.8
2614	OTHER MEAT PRODUCTS. . . . .	36	9 334	17.3	.4	3311	INT. WIRING, CONSTR. MAT. . . . .	748	431 827	49.0	40.6
	OTHER COMMOOITIES. . . . .	(X)	882	(X)	(2)	3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	466	96 019	15.0	9.0
2810	COFFEE-ROASTEO (INCL. SOLUBLE) . . . . .	216	67 927	41.9	2.6	3313	LIGHTING FIXTURES. . . . .	719	163 682	20.1	15.4
2820	COFFEE--GREEN . . . . .	57	639 970	98.7	24.1	3314	ELECTRIC LAMPS . . . . .	639	81 273	10.6	7.6
2830	TEA, SPICES. . . . .	289	66 466	24.7	2.5	3315	MOTORS, INOUST. CONTROLS . . . . .	440	118 826	22.0	11.2
2840	BAKERY PRODUCTS. . . . .	385	149 623	67.4	5.6	3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	103	23 867	15.9	2.2
						3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	106	19 741	8.7	1.9

<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED					MIDDLE ATLANTIC--CONTINUED						
3420	MAJOR APPLIANCES . . . . .	114	48 435	46.9	4.6	3310	ELECTRICAL WIRING SUPPLIES . . .	49	4 973	13.2	.7
3421	ELECTRIC HOME KITCHEN EQUIP. .	70	6 024	9.6	.6	3311	INT. WIRING, CONSTR. MAT. . . .	31	1 507	6.6	.2
3422	ELECTRIC HOME LAUNDRY EQUIP. .	66	7 858	14.8	.7	3314	ELECTRIC LAMPS . . . . .	12	1 199	18.1	.2
3423	TV SETS. . . . .	66	25 454	44.4	2.4	3315	MOTORS, INDUST. CONTROLS . . .	26	1 943	9.3	.3
3424	CONSOLE RADIOS AND PLAYERS . . .	52	1 700	3.5	.2		OTHER COMMOOTIES. . . . .	(X)	323	(X)	(Z)
3425	OTHER MAJOR APPLIANCES . . . . .	54	7 400	14.2	.7	3320	TELEPHONE AND SIGNAL EQUIPMENT .	24	1 884	9.6	.3
3430	ELECTRIC HOUSEWARES. . . . .	205	35 632	11.7	3.3	3410	NON-CONSOLE RADIOS AND PLAYERS .	98	9 590	9.8	1.3
3440	ROOM AIR CONDITIONERS. . . . .	49	8 176	34.7	.8	3420	MAJOR APPLIANCES . . . . .	135	14 453	13.1	2.0
3510	ELECTRONIC TUBES, PARTS ACC. . .	76	4 279	2.7	.4	3510	ELECTRONIC TUBES, PARTS ACC. . .	1 018	672 846	93.5	93.5
3511	ELECTRONIC TUBES . . . . .	47	1 663	1.6	.2	3820	PARTS SUPPLIES, AND ACCESSORIES.	7	1 524	10.0	.2
3516	COMMERCIAL, INDUSTRIAL ELEC. . .	13	1 079	8.3	.1	9310	PHONO., RECORDS, PREREC. TAPES .	24	1 470	12.5	.2
	OTHER COMMOOTIES. . . . .	(X)	1 537	(X)	.1	9760	MISCELLANEOUS LINES. . . . .	8	1 519	6.8	.2
						9930	OTHER LABOR, SERVICE RECEIPTS. .	41	1 739	10.5	.2
3720	ELEC. RESIDENTIAL SPACE HEATING.	110	2 928	2.0	.3		COMMOOTIES N.E.C. . . . .	(X)	7 674	(X)	1.1
3740	PLUMBING FIX., EQUIP., SUPPLIES.	30	3 688	12.0	.3	HARDWARE (SIC 5072)					
3810	CENTRAL AIR CONDITIONING . . . .	59	2 217	3.9	.2	TOTAL . . . . .					
3811	RESIDENT. AND SMALL COMMERCIAL	32	783	4.1	.1	1 005	603 370	(X)	100.0		
3813	INDUSTRIAL AND COMMERCIAL . . . .	25	1 280	4.0	.1	1220	NEW AND REBUILT PARTS. . . . .	25	2 012	5.7	.3
	OTHER COMMOOTIES. . . . .	(X)	154	(X)	(Z)	1510	PAINTS, VARNISHES, LACQUERS. . .	172	8 964	7.9	1.5
4310	GARDEN MACHINERY, EQUIP. SUPP. .	7	2 839	9.6	.3	3310	ELECTRICAL WIRING SUPPLIES . . .	89	4 523	6.0	.7
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	5	2 588	18.1	.2	3420	MAJOR APPLIANCES . . . . .	6	1 125	50.0	.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	92	1 069	3.4	.1	3430	ELECTRIC HOUSEWARES. . . . .	47	8 995	9.8	1.5
	COMMOOTIES N.E.C. . . . .	(X)	16 608	(X)	1.6	3610	HARDWARE . . . . .	969	471 509	80.0	78.1
ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)						3620	PAINTERS' SUPPLIES . . . . .	122	15 262	20.1	2.5
TOTAL . . . . .					584	1 517 248	(X)	100.0			
1220	NEW AND REBUILT PARTS. . . . .	20	3 656	5.2	.2	3710	WARM-AIR HEATING-COOLING EQUIP..	8	717	3.3	.1
1720	NOTIONS (THREADED, BUTTONS, ETC.).	7	3 470	20.0	.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	139	9 826	9.7	1.6
3310	ELECTRICAL WIRING SUPPLIES . . .	33	15 796	14.0	1.0	4310	GARDEN MACHINERY, EQUIP. SUPP. .	70	11 890	12.2	2.0
3311	INT. WIRING, CONSTR. MAT. . . .	16	6 439	13.3	.4	4420	GEN. PURPOSE INDUSTRIAL MACH..	11	818	2.2	.1
3313	LIGHTING FIXTURES. . . . .	14	1 795	3.2	.1	4610	INDUSTRIAL VALVES, FITTINGS. . .	9	721	2.6	.1
3314	ELECTRIC LAMPS . . . . .	25	4 090	4.4	.3	4840	ABRASIVES, ABRASIVE MATERIALS. .	94	3 938	4.9	.7
3315	MOTORS, INDUST. CONTROLS . . . .	14	2 791	7.6	.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	83	1 367	1.6	.2
	OTHER COMMOOTIES. . . . .	(X)	681	(X)	(Z)	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	43	5 283	13.4	.9
3410	NON-CONSOLE RADIOS AND PLAYERS .	155	126 170	19.7	8.3	5220	CUSTODIAL (JANITORS) SUPPLIES. .	6	558	25.0	.1
3420	MAJOR APPLIANCES . . . . .	431	973 274	75.6	64.1	6210	IRON, STEEL PRODS. (SEMI-FINISH)	7	693	3.7	.1
3421	ELECTRIC HOME KITCHEN EQUIP. .	190	246 378	27.7	16.2	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	187	9 712	6.2	1.6
3422	ELECTRIC HOME LAUNDRY EQUIP. .	179	101 981	11.3	6.7	6231	WIRE-PLAIN, COATED, BARBED . .	89	2 423	3.8	.4
3423	TV SETS. . . . .	201	446 713	42.1	29.4	6232	NAILS, STAPLES . . . . .	156	5 247	3.7	.9
3424	CONSOLE RADIOS AND PLAYERS . . .	160	79 728	11.1	5.3	6233	WOVEN, WELDED WIRE FENCE EQPT.	57	850	1.2	.1
3425	OTHER MAJOR APPLIANCES . . . . .	239	98 475	10.7	6.5	6234	WIRE ROPE AND STRANO . . . . .	55	1 028	3.1	.2
3430	ELECTRIC HOUSEWARES. . . . .	193	139 523	31.0	9.2		OTHER COMMOOTIES. . . . .	(X)	164	(X)	(Z)
3440	ROOM AIR CONOITIONERS. . . . .	146	90 700	11.3	6.0	6240	IRON, STEEL FINISHED PRODUCTS. .	9	981	5.8	.2
3510	ELECTRONIC TUBES, PARTS ACC. . .	78	12 553	2.5	.8	6260	IRON, STEEL PIPE, TUBING . . . .	54	2 108	3.6	.3
3511	ELECTRONIC TUBES . . . . .	67	5 479	1.4	.4	7870	KITCHEN UTENSILS, TOOLS, MISC. .	49	12 762	14.0	2.1
3513	ELECTRONIC PARTS . . . . .	29	2 552	1.3	.2	8110	LUMBER (ROUGH, DRESSED). . . .	6	590	50.0	.1
3516	COMMERCIAL, INDUSTRIAL ELEC. . .	6	3 394	6.4	.2	8570	OTHER BUILDING MATERIALS . . . .	35	1 847	6.3	.3
	OTHER COMMOOTIES. . . . .	(X)	1 127	(X)	.1	8620	SPORT, ATHLETIC GOODS, BICYCLES.	29	6 115	7.0	1.0
3610	HAROWARE . . . . .	16	4 910	9.6	.3	9760	MISCELLANEOUS LINES. . . . .	16	975	33.3	.2
3810	CENTRAL AIR CONOITIONING . . . .	43	22 336	6.3	1.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	30	545	10.0	.1
3811	RESIDENT. AND SMALL COMMERCIAL	34	9 053	2.8	.6		COMMOOTIES N.E.C. . . . .	(X)	19 534	(X)	3.2
3812	RESIDENTIAL AND COMMERCIAL . . .	30	12 366	3.7	.8	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					
3813	INDUSTRIAL AND COMMERCIAL . . . .	11	917	2.2	.1	TOTAL . . . . .					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	5 780	15.3	.4	1 296	822 157	(X)	100.0		
7850	FLOOR COVERINGS. . . . .	14	11 334	9.8	.7	3310	ELECTRICAL WIRING SUPPLIES . . .	68	5 845	11.4	.7
7870	KITCHEN UTENSILS, TOOLS, MISC. .	40	14 760	11.6	1.0	3420	MAJOR APPLIANCES . . . . .	35	2 911	8.1	.4
8140	WOOD MILLWORK (DOORS, ETC.). . .	23	4 024	5.8	.3	3430	ELECTRIC HOUSEWARES. . . . .	26	3 165	12.1	.4
8610	PHOTOGRAPHIC GOODS . . . . .	26	3 428	5.8	.2	3610	HAROWARE . . . . .	191	10 120	6.0	1.2
8620	SPORT, ATHLETIC GOODS, BICYCLES.	20	6 811	7.0	.4	3611	BUILDERS' HAROWARE . . . . .	27	1 606	5.2	.2
8630	TOYS, GAMES, FIREWORKS . . . . .	27	10 174	8.9	.7	3612	HEAVY HAROWARE . . . . .	6	522	5.2	.1
8820	JEWELRY, SILVERWARE, TROPHIES. .	40	5 263	4.4	.3	3613	KITCHEN AND SHELF HAROWARE . .	21	592	5.0	.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	16	5 954	12.5	.4	3614	HANO TOOLS, CUTLERY. . . . .	162	2 693	1.8	.3
9310	PHONO., RECORDS, PREREC. TAPES .	28	18 004	9.3	1.2	3615	ALL OTHER HAROWARE . . . . .	49	4 707	10.7	.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	46	6 919	2.7	.5	3710	WARM-AIR HEATING-COOLING EQUIP..	657	100 216	22.5	12.2
	COMMOOTIES N.E.C. . . . .	(X)	32 409	(X)	2.1	3720	ELEC. RESIDENTIAL SPACE HEATING.	41	1 937	11.1	.2
ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						3730	HYDRONICS EQUIPMENT, SUPPLIES. .	650	109 273	23.2	13.3
TOTAL . . . . .					1 018	719 422	(X)	100.0			
1220	NEW AND REBUILT PARTS. . . . .	11	1 750	11.7	.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	1 009	479 533	67.2	58.3
						3810	CENTRAL AIR CONOITIONING . . . .	200	10 617	5.6	1.3
						3811	RESIDENT. AND SMALL COMMERCIAL	154	5 911	3.8	.7
						3812	RESIDENTIAL AND COMMERCIAL . .	76	3 289	3.3	.4
						3813	INDUSTRIAL AND COMMERCIAL . . .	35	1 417	4.0	.2
						3820	PARTS SUPPLIES, AND ACCESSORIES.	10	946	12.5	.1
						3910	COMMERCIAL REFRIGERATORS EQUIP..	11	1 766	20.0	.2
						3915	REACH-IN AND WALK-IN REFRIG. .	5	1 594	33.3	.2
							OTHER COMMOOTIES. . . . .	(X)	172	(X)	(Z)
						4120	INDICATING, RECORO., INSTRUMENTS	5	1 112	50.0	.1
						4420	GEN. PURPOSE INDUSTRIAL MACH..	57	3 518	5.1	.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
4610	INDUSTRIAL VALVES, FITTINGS. . .	133	18 D10	11.2	2.2	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 50B2)					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	36	4 921	7.5	.6	TOTAL . . . . .					
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	4	1 407	11.7	.2	475	551 D33	(X)	10D.0		
6210	IRON, STEEL PRDGS. (SEMI-FINISH)	13	697	10.0	.1	1510	PAINTS, VARNISHES, LACQUERS. . .	8	1 812	16.6 .3	
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	50	1 819	2.7	.2	4210	CONSTRUCTION, MINING SUPPLIES. .	475	461 358	83.7 83.7	
6250	CAST IRON SDIL PIPE, TUBING. . .	279	12 859	6.0	1.6	4211	CRAWLER TRACTORS . . . . .	198	121 687	34.5 22.1	
6260	IRON, STEEL PIPE, TUBING . . . .	367	26 812	8.8	3.3	4212	SELF PROPELLED SCRAPERS. . . .	79	22 873	10.6 4.2	
8140	WOOD MILLWORK (DOORS, ETC.). . .	5	891	20.0	.1	4213	TRACTOR SHOVEL LOADERS . . . .	141	48 116	17.1 8.7	
8420	ROOFING, SIDING, EQUIPMENT . . .	68	4 658	8.0	.6	4214	PARTS AND ATTACHMENTS. . . . .	209	54 241	16.4 9.8	
8570	OTHER BUILDING MATERIALS . . . .	25	1 761	8.6	.2	4215	POWER CRANES AND PARTS . . . .	147	63 080	26.5 11.4	
9930	OTHER LABOR, SERVICE RECEIPTS. .	44	3 508	10.2	.4	4216	BITUMINOUS MIXERS, PAVERS. . .	51	6 173	10.4 1.1	
	COMMODITIES N.E.C. . . . .	(X)	13 855	(X)	1.7	4217	CONCRETE MIXERS, PAVERS. . . .	73	13 284	13.5 2.4	
AIR-CONDOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)						4218	GRAOERS, ROLLERS, OFF HIGHWAY.	143	28 660	9.8 5.2	
TOTAL . . . . .						4219	OTHER CONSTRUCTION EQUIP. . . .	275	103 246	30.9 18.7	
3310	ELECTRICAL WIRING SUPPLIES . . .	7	292	5.8	.1	4320	FARM, OAIKY MACHINERY, PARTS . .	12	1 394	18.7 .3	
3420	MAJOR APPLIANCES . . . . .	15	2 194	18.0	.9	4420	GEN. PURPOSE INOUSTRIAL MACH. . .	99	17 184	9.4 3.1	
3440	ROOM AIR CONOITIONERS. . . . .	62	8 487	14.4	3.6	4421	ENGINES (INCL. INT. COMBUST.). .	29	7 869	7.4 1.4	
3610	HARWARE . . . . .	7	858	19.0	.4	4422	COMPRESSORS, PUMPS . . . . .	63	5 539	5.7 1.0	
3710	WARM-AIR HEATING-COOLING EQUIP. .	63	9 084	15.0	3.8	4423	CRUSHING, MACH. AND EQUIP. . .	26	1 571	5.4 .3	
3711	WARM-AIR FURNANCES (ALL FUELS)	42	2 421	5.3	1.0	4425	OTHER GEN. INOUST. MACHINERY . .	24	2 171	3.1 .4	
3712	CENTRAL HEATING-COOLING UNITS. .	28	1 763	6.9	.7		OTHER COMMODITIES. . . . .	(X)	35	(X) (Z)	
3713	DUCTS, REGISTERS, ETC. . . . .	32	2 979	14.1	1.3	4440	MATERIALS HANOLING EQUIPMENT . .	46	5 989	6.6 1.1	
3714	ROOM SPACE HEATING EQUIPMENT . .	8	240	2.3	.1	4441	FORK LIFT TRUCKS . . . . .	12	673	11.1 .1	
3715	OTHER WARM AIR SPACE HEATING . .	8	1 681	24.1	.7	4442	INDUSTRIAL TRUCKS. . . . .	13	1 567	8.5 .3	
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	12	2 496	21.5	1.1	4443	CRANES, OERRICKS, HOISTS . . . .	20	2 533	3.9 .5	
3740	PLUMBING FIX., EQUIP., SUPPLIES.	10	1 006	16.6	.4	4445	OTHER MATERIALS HANOLING EQUIP.	13	1 189	2.8 .2	
3810	CENTRAL AIR CONOITIONING . . . .	222	77 390	58.2	32.7		OTHER COMMODITIES. . . . .	(X)	27	(X) (Z)	
3811	RESIOENT, AND SMALL COMMERCIAL	132	13 673	14.7	5.8	4450	OIL WELL, OIL REFINING MACH. . .	8	3 178	18.1 .6	
3812	RESIOENTIAL AND COMMERCIAL . .	172	33 271	27.7	14.0	4470	OTHER SPECIAL INO. MACH. . . . .	9	3 610	17.5 .7	
3813	INDUSTRIAL AND COMMERCIAL. . .	122	30 446	29.1	12.9	4474	OTHER SPECIAL PURPOSE MACH. . .	7	3 344	17.1 .6	
3820	PARTS SUPPLIES, AND ACCESSORIES.	176	52 323	46.7	22.1		OTHER COMMOOITIES. . . . .	(X)	267	(X) (Z)	
3910	COMMERCIAL REFRIGERATORS EQUIP. .	224	66 707	53.8	28.2	4480	USEO OR REBUILT MACH. EQUIP. . .	124	23 145	11.2 4.2	
4140	COMMERCIAL FOOD SERVICE EQUIP. .	19	914	8.6	.4	4481	USEO CONSTRUCTION EQUIP. . . .	117	22 122	11.2 4.0	
4180	STORE, RESTAURANT FIXTURES . . .	16	4 660	31.2	2.0	4483	OTHER USEO OR REBUILT MACH. . .	12	537	6.6 .1	
9930	OTHER LABOR, SERVICE RECEIPTS. .	58	6 311	20.1	2.7		OTHER COMMOOITIES. . . . .	(X)	487	(X) .1	
	COMMOOITIES N.E.C. . . . .	(X)	4 105	(X)	1.7	4610	INDUSTRIAL VALVES, FITTINGS. . .	5	3 185	25.0 .6	
COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)						4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	9	2 520	13.8 .5	
TOTAL . . . . .						9760	MISCELLANEOUS LINES. . . . .	14	1 740	13.0 .3	
1610	SOAPS AND OETERGENTS . . . . .	49	1 024	4.4	.2	9930	OTHER LABOR, SERVICE RECEIPTS. .	152	20 178	7.8 3.7	
2960	FOODS (EXC. AS SPECIFIED ABOVE).	19	300	7.1	.1		COMMOOITIES N.E.C. . . . .	(X)	5 740	(X) 1.0	
3910	COMMERCIAL REFRIGERATORS EQUIP. .	34	3 717	17.3	.9	FARM MACHINERY AND EQUIPMENT (SIC 50B3)					
4110	OFFICE MACHINES AND EQUIPMENT. .	549	155 337	88.1	36.6	TOTAL . . . . .					
4120	INDICATING, RECORO., INSTRUMENTS	51	17 376	83.6	4.1	1120	TRUCKS, TRUCK TRACTDRS . . . . .	6	826	17.3 .4	
4130	COMMERCIAL KITCHEN EQUIPMENT . .	87	20 723	43.7	4.9	1220	NEW AND REBUILT PARTS. . . . .	22	2 354	4.5 1.2	
4131	ELEC. COMMERCIAL KITCHEN EQUIP.	80	16 749	35.4	3.9	1310	TIRES AND TUBES. . . . .	11	2 636	6.5 1.3	
4132	NON-ELEC. COMM. KITCHEN EQUIP.	53	3 974	15.0	.9	1510	PAINTS, VARNISHES, LACQUERS. . .	14	1 686	3.7 .9	
4140	COMMERCIAL FOOD SERVICE EQUIP. .	104	19 268	39.8	4.5	3420	MAJDR APPLIANCES . . . . .	11	2 030	5.0 1.0	
4150	CHINA, GLASSWARE, COMMERCIAL . .	116	27 435	49.6	6.5	3610	HARDWARE . . . . .	22	10 252	19.2 5.2	
4160	STORE, SERVICE SHDP MACHINES . .	182	40 250	50.2	9.5	4210	CONSTRUCTION, MINING SUPPLIES. .	4	1 830	30.0 .9	
4161	CASH REGISTERS . . . . .	100	2 709	7.5	.6	4310	GARDEN MACHINERY, EQUIP. SUPP.	91	65 283	52.6 33.1	
4162	COIN-OPERATEO MACHINES . . . .	57	35 727	83.1	8.4	4320	FARM, OAIKY MACHINERY, PARTS . .	130	88 895	66.4 45.0	
4163	OTHER STORE AND SERVICE MACH. .	34	1 814	44.4	.4	4870	ROPE, COROAGE, TWINE (NOT WIRE).	17	2 389	4.6 1.2	
4170	SCALES, BALANCES (EX. SCIENTIFIC)	55	4 642	20.7	1.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	17	3 996	8.4 2.0	
4180	STORE, RESTAURANT FIXTURES . . .	275	84 378	70.0	19.9	7520	INDUSTRIAL PAPERS. . . . .	11	679	1.5 .3	
4410	FOOD PROCESSING MACHINERY EQUIP.	7	861	28.5	.2	8620	SPORT, ATHLETIC GOODS, BICYCLES.	14	671	1.3 .3	
4412	OTHER FOOD PROCESSING MACH. . .	7	861	28.5	.2	8720	FEOOS (MIXEO AND OTHER). . . . .	13	512	1.4 .3	
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	52	1 988	12.1	.5	8740	FERTILIZER, FERTILIZER MATERIALS	10	554	4.6 .3	
5220	CUSTOOIAL (JANITORS) SUPPLIES. .	11	262	33.3	.1	8750	AGRICULTURAL CHEMICALS . . . . .	11	933	6.1 .5	
7410	PRINTING, WRITING PAPER. . . . .	52	1 583	16.6	.4	9760	MISCELLANEOUS LINES. . . . .	8	1 597	8.0 .8	
7510	PERSONAL SERVICE PAPERS. . . . .	36	1 185	14.2	.3		COMMODITIES N.E.C. . . . .	(X)	10 319	(X) 5.2	
7520	INDUSTRIAL PAPERS. . . . .	25	471	6.2	.1	INOUSTRIAL MACHINERY AND EQUIPMENT (SIC 50B4)					
7610	STATIONERY, OFFICE SUPPLIES. . .	152	9 059	13.3	2.1	TOTAL . . . . .					
7720	OFFICE, COMM., BUS. FURNITURE. .	108	8 209	18.8	1.9	1120	TRUCKS, TRUCK TRACTORS . . . . .	8	2 747	22.2 .2	
7870	KITCHEN UTENSILS, TOOLS, MISC. .	70	6 593	17.5	1.6	1220	NEW AND REBUILT PARTS. . . . .	34	7 525	28.5 .6	
9760	MISCELLANEOUS LINES. . . . .	6	1 484	30.0	.3	1610	SDAPS AND DETERGENTS . . . . .	12	764	14.2 .1	
9930	OTHER LABOR, SERVICE RECEIPTS. .	172	5 601	16.0	1.3	1620	INDUSTRIAL CHEMICALS . . . . .	12	2 057	33.3 .2	
	COMMODITIES N.E.C. . . . .	(X)	12 724	(X)	3.0	3310	ELECTRICAL WIRING SUPPLIES . . .	14	1 569	8.3 .1	
						3610	HARDWARE . . . . .	16	3 344	9.0 .3	
						4110	OFFICE MACHINES AND EQUIPMENT. .	16	950	33.3 .1	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--		
				Establishments handling the line	All estab- lish- ments <sup>1</sup>					Establishments handling the line	All estab- lish- ments <sup>1</sup>	
MIDDLE ATLANTIC--CONTINUED												
4210	CONSTRUCTION, MINING SUPPLIES. . .	38	6 633	21.7	.5	4830	PRINTING, DUPLICATING INKS . . .	28	6 148	66.6	.6	
4211	CRAWLER TRACTORS . . . . .	6	1 122	25.0	.1	4840	ABRASIVES, ABRASIVE MATERIALS. . .	278	66 110	30.5	6.9	
4214	PARTS AND ATTACHMENTS. . . . .	22	2 488	14.2	.2	4850	INDUSTRIAL LEATHER, LEATHER BELT	99	7 322	10.6	.8	
4215	POWER CRANES AND PARTS . . . . .	11	1 859	40.0	.2	4860	MECHANICAL RUBBER GOODS. . . . .	247	57 557	29.7	6.0	
4219	OTHER CONSTRUCTION EQUIP. . . . .	15	986	20.0	.1	4870	ROPE, COROAGE, TWINE (NOT WIRE).	101	29 532	36.9	3.1	
	OTHER COMMOOITIES. . . . .	(X)	179	(X)	(2)	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	623	221 438	58.9	23.0	
4410	FOOD PROCESSING MACHINERY EQUIP.	124	61 308	77.2	5.1	5420	SHIP, BOAT . . . . .	5	1 004	33.3	.1	
4411	DAIRY, MILK PROD. MACH. EQUIP.	36	13 844	47.8	1.1	5430	AIRCRAFT, AVIATION PARTS . . . . .	8	1 169	11.1	.1	
4412	OTHER FOOD PROCESSING MACH. . . .	101	47 464	69.6	3.9	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	81	2 616	3.5	.3	
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	460	174 754	70.9	14.4	6250	CAST IRON SOIL PIPE, TUBING. . . .	15	960	4.1	.1	
4421	ENGINES (INCL. INT. COMBUST.). . .	83	31 739	56.5	2.6	6260	IRON, STEEL PIPE, TUBING . . . . .	71	14 891	12.8	1.5	
4422	COMPRESSORS, PUMPS . . . . .	221	56 561	51.0	4.7	7520	INDUSTRIAL PAPERS. . . . .	16	2 810	20.0	.3	
4423	CRUSHING, MACH. AND EQUIP. . . . .	34	7 834	33.3	.6	9760	MISCELLANEOUS LINES. . . . .	29	2 091	9.5	.2	
4424	FANS, BLOWERS (INOUST. EQUIP.) . .	60	3 512	21.4	.3		COMMOOITIES N.E.C. . . . .	(X)	36 093	(X)	3.7	
4425	OTHER GEN. INOUST. MACHINERY . . .	205	75 109	72.0	6.2	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)						
4430	METAL-WORKING MACHINERY. . . . .	353	298 735	83.1	24.7	TOTAL . . . . .						
4431	NEW MACHINE TOOLS. . . . .	288	242 947	75.5	20.1	1 225	764 554	(X)	100.0			
4432	MISCELLANEOUS METALWORKING . . .	162	55 788	33.8	4.6	1410	PHARMACEUTICALS, ANTI8IOTICS . . .	35	4 304	13.3	.6	
4440	MATERIALS HANOLING EQUIPMENT . . .	224	122 430	80.8	10.1	1620	INDUSTRIAL CHEMICALS . . . . .	28	5 328	11.1	.7	
4441	FORK LIFT TRUCKS . . . . .	95	50 157	57.7	4.1	3610	HARDWARE . . . . .	4	783	10.0	.1	
4442	INDUSTRIAL TRUCKS. . . . .	44	4 197	10.0	.3	4110	OFFICE MACHINES AND EQUIPMENT. . .	4	417	50.0	.1	
4443	CRANES, DERRICKS, HOISTS . . . . .	71	11 121	23.0	.9	5110	OEENTAL EQUIPMENT, SUPPLIES . . . .	195	87 132	91.2	11.4	
4444	ELEVATORS. . . . .	7	735	25.0	.1	5111	TEETH. . . . .	115	10 860	18.6	1.4	
4445	OTHER MATERIALS HANOLING EQUIP.	154	56 220	51.1	4.6	5112	OEENTAL GOLO. . . . .	94	4 174	7.3	.5	
4450	OIL WELL, DIL REFINING MACH. . . .	42	59 442	79.0	4.9	5113	EQUIPMENT (CHAIRS, X-RAYS) . . . .	121	22 505	33.7	2.9	
4460	PRINTING TRADES MACHINERY. . . . .	149	72 662	100.0	6.0	5114	SUNORY MERCHANOISE . . . . .	162	49 593	64.3	6.5	
4470	OTHER SPECIAL INO. MACH. . . . .	420	272 914	94.5	22.5	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	132	62 375	84.5	8.2	
4480	USEO OR REBUILT MACH. EQUIP. . . .	241	49 624	38.6	4.1	5130	CHURCH EQUIPMENT, SUPPLIES . . . .	98	17 666	88.4	2.3	
4481	USEO CONSTRUCTION EQUIP. . . . .	36	7 160	35.2	.6	5140	SURGICAL, MED., HOSPITAL EQUIP. . .	358	251 556	83.5	32.9	
4482	USEO MACHINE TOOLS-CUTTING . . .	73	15 915	54.1	1.3	5150	OPHTHALMIC PRODUCTS. . . . .	313	105 638	78.8	13.8	
4483	OTHER USEO OR REBUILT MACH. . . .	154	26 550	28.9	2.2	5151	PRESCRIPTION SALES . . . . .	102	17 958	63.8	2.3	
4610	INDUSTRIAL VALVES, FITTINGS. . . .	32	1 905	6.0	.2	5152	OPHTHALMIC MERCHANOISE SALES . . .	175	46 963	79.2	6.1	
4840	ABRASIVES, ABRASIVE MATERIALS. . .	43	3 015	6.4	.2	5153	OPTICAL, OPHTHALMIC INSTRU. . . .	131	40 717	50.4	5.3	
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	72	16 756	29.7	1.4	5160	SCIENTIFIC INSTRUMENTS . . . . .	155	157 402	69.8	20.6	
6260	IRON, STEEL PIPE, TUBING . . . . .	10	6 442	17.8	.5	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . .	103	40 786	63.8	5.3	
9760	MISCELLANEDUS LINES. . . . .	26	2 738	6.0	.2	7610	STATIONERY, OFFICE SUPPLIES. . . . .	27	2 697	26.6	.4	
9930	OTHER LABOR, SERVICE RECEIPTS. . .	180	12 072	10.2	1.0	7720	OFFICE, COMM., BUS. FURNITURE. . . .	15	1 258	10.5	.2	
	COMMOOITIES N.E.C. . . . .	(X)	31 978	(X)	2.6	8610	PHOTOGRAPHIC GOODS . . . . .	8	7 138	39.1	.9	
INDUSTRIAL SUPPLIES (SIC 5085)												
TOTAL . . . . .			1 497	962 718	(X)	100.0	8630	TOYS, GAMES, FIREWORKS . . . . .	15	728	25.0	.1
1220	NEW AND REBUILT PARTS. . . . .	60	4 156	10.5	.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	4	893	16.6	.1	
1510	PAINTS, VARNISHES, LACQUERS. . . .	29	744	10.0	.1	9750	SMOKERS' SUPPLIES AND PIPES. . . .	4	896	25.0	.1	
1620	INDUSTRIAL CHEMICALS . . . . .	10	1 087	25.0	.1	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	77	3 917	6.9	.5	
3310	ELECTRICAL WIRING SUPPLIES . . . .	46	4 862	17.2	.5		COMMOOITIES N.E.C. . . . .	(X)	13 640	(X)	1.8	
3610	HARWARE . . . . .	92	13 465	15.0	1.4	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)						
3730	HYORONICS EQUIPMENT, SUPPLIES. . .	14	1 055	5.5	.1	TOTAL . . . . .			1 226	436 768	(X)	100.0
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	89	12 858	16.8	1.3	1430	BEAUTY AIOS. . . . .	36	1 020	10.0	.2	
4210	CONSTRUCTION, MINING SUPPLIES. . .	17	3 694	17.3	.4	1510	PAINTS, VARNISHES, LACQUERS. . . .	8	474	4.7	.1	
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	118	9 974	9.4	1.0	1610	SOAPS AND OETERGENTS . . . . .	48	3 548	13.3	.8	
4422	COMPRESSORS, PUMPS . . . . .	83	6 998	8.1	.7	1710	YARD OR PIECE GOOOS. . . . .	12	1 271	27.2	.3	
4424	FANS, BLOWERS (INOUST. EQUIP.) . .	33	1 219	4.3	.1	1711	COTTON FABRICS . . . . .	7	265	20.0	.1	
4425	OTHER GEN. INOUST. MACHINERY . . .	27	1 642	5.5	.2	1712	RAYON, NYLON, ETC. . . . .	7	703	25.0	.2	
	OTHER COMMOOITIES. . . . .	(X)	115	(X)	(2)		OTHER COMMOOITIES. . . . .	(X)	303	(X)	.1	
4430	METAL-WORKING MACHINERY. . . . .	98	15 701	16.0	1.6	1720	NOTIONS (THREAO, BUTTONS, ETC.). .	28	1 805	21.0	.4	
4440	MATERIALS HANOLING EQUIPMENT . . .	77	8 285	8.7	.9	1730	KNIT FABRICS, KNITTING YARNS . . .	4	667	20.0	.2	
4442	INDUSTRIAL TRUCKS. . . . .	12	2 229	8.3	.2	3610	HARWARE . . . . .	9	223	20.0	.1	
4443	CRANES, OERRICKS, HOISTS . . . . .	56	3 794	5.3	.4	5210	BEAUTY, BARBER SHOP EQUIPMENT. . .	338	106 319	93.4	24.3	
4445	OTHER MATERIALS HANOLING EQUIP.	30	2 181	4.7	.2	5211	EQUIPMENT. . . . .	198	16 115	28.9	3.7	
	OTHER COMMOOITIES. . . . .	(X)	81	(X)	(2)	5212	SPRAY CAN PRODUCTS . . . . .	159	7 536	14.9	1.7	
4470	OTHER SPECIAL INO. MACH. . . . .	23	2 411	12.0	.3	5213	HAIR CARE PRODUCTS . . . . .	207	35 732	58.9	8.2	
4474	OTHER SPECIAL PURPOSE MACH. . . .	12	1 920	14.2	.2	5214	WIGS, SWATCHES, TOUPEES. . . . .	147	20 415	40.5	4.7	
	OTHER COMMOOITIES. . . . .	(X)	491	(X)	.1	5215	SUNORIES-CURLERS, PINS, CAPS . . . .	161	26 521	46.5	6.1	
4510	BEARINGS, POWER, TRANSMISSION. . .	268	134 585	60.0	14.0	5220	CUSTOOIAL (JANITORS) SUPPLIES. . . .	273	77 340	80.4	17.7	
4511	BALL, ROLLER BEARINGS. . . . .	203	80 193	48.5	8.3	5221	MACHINES AND EQUIPMENT . . . . .	194	22 402	31.6	5.1	
4512	OTHER POWER TRANSMISSION EQUIP.	188	54 393	32.0	5.6	5222	CLEANING CHEMICALS, SUPPLIES . . . .	242	54 938	66.3	12.6	
4610	INDUSTRIAL VALVES, FITTINGS. . . .	265	123 072	43.6	12.8	5230	LAUNDRY, ORY CLEANING MACHINES . . .	179	87 140	97.5	20.0	
4710	WELDING EQUIPMENT, SUPPLIES. . . .	217	95 492	90.0	9.9	5231	COINOPERATED MACHINES EQUIP. . . .	81	23 720	57.4	5.4	
4711	GAS WELDING SUPPLIES, EQUIP. . . .	207	62 333	60.7	6.5	5232	ALL OTHER COMMERCIAL LAUNORY . . . .	70	18 520	47.7	4.2	
4712	ARC WELDING SUPPLIES, EQUIP. . . .	176	28 060	30.8	2.9	5233	SUPPLIES (FLUIOS, ETC.). . . . .	91	44 900	83.7	10.3	
4713	RESISTANCE WELDING SUPPLIES. . . .	56	5 098	14.2	.5	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . .	118	66 365	100.0	15.2	
4810	RECONDITIONED DRUMS AND BARRELS.	92	20 912	95.6	2.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . .	136	30 646	92.1	7.0	
4820	BOTTTLERS SUPPLIES. . . . .	49	60 624	95.4	6.3	5330	OTHER SERVICE BUSINESS EQUIPMENT . .	43	12 203	100.0	2.8	
						5340	MORTICIANS, GOOOS, UNDERTAKERS, . .	54	7 222	100.0	1.7	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
5350	SHOE REPAIR AND RESOLE MATERIALS	85	20 511	88.6	4.7	6240	IRON, STEEL FINISHED PRODUCTS..	179	207 795	24.5	10.0
5351	LEATHER, SOLE AND HEEL . . . .	44	5 245	44.4	1.2	6241	RAILS, TIE PLATES, RAIL JOINTS	25	17 917	10.0	.9
5352	RUBBER SOLES AND HEELS . . . .	48	8 221	47.5	1.9	6242	BARs, HOT ROLLED . . . . .	103	55 508	8.6	2.7
5353	FINDINGS AND MERCHANDISE . . . .	76	7 044	39.0	1.6	6243	BARs, COLO-FINISHED . . . . .	87	31 898	6.7	1.5
						6244	CONCRETE REINFORCEMENT BARs..	59	21 817	8.4	1.1
7510	PERSONAL SERVICE PAPERS. . . . .	42	3 425	22.8	.8	6245	STRUCTURAL SHAPES. . . . .	96	44 367	8.4	2.1
7520	INDUSTRIAL PAPERS. . . . .	19	967	10.0	.2	6246	PILING, BEARING PILES. . . . .	14	10 382	4.7	.5
7610	STATIONERY, OFFICE SUPPLIES. . . .	4	260	25.0	.1	6247	STEEL CONTAINERS . . . . .	12	15 216	20.0	.7
7840	CURTAINS, ORAPES . . . . .	4	445	25.0	.1	6248	OTHER FINISHED PRODUCTS. . . .	38	10 690	4.1	.5
8750	AGRICULTURAL CHEMICALS . . . . .	5	391	4.5	.1						
9730	LEATHER. . . . .	22	1 991	29.4	.5	6260	IRON, STEEL PIPE, TUBING . . . .	120	129 169	16.5	6.2
9760	MISCELLANEOUS LINES. . . . .	21	1 635	28.5	.4	6261	TUBING (MECH. AND PRESSURE)..	93	74 779	12.9	3.6
9930	OTHER LABOR, SERVICE RECEIPTS..	62	1 737	6.3	.4	6262	STANDARD STEEL PIPE. . . . .	70	54 390	11.0	2.6
	COMMODITIES N.E.C. . . . .	(X)	9 163	(X)	2.1	6270	OTHER CARBON STEEL PRODUCTS. .	30	15 798	7.7	.8
TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)											
	TOTAL . . . . .	287	249 519	(X)	100.0	6320	ALLOY STEEL. . . . .	88	89 001	15.5	4.3
S410	RAILROAD TRANSPORTATION EQUIP..	27	17 344	100.0	7.0	6321	BARs, HOT-ROLL OR COLO FINISH	43	26 892	8.8	1.3
S420	SHIP, BOAT . . . . .	128	60 365	94.1	24.2	6322	TOOL STEEL BARs. . . . .	39	21 269	7.6	1.0
						6323	PIPE AND TUBING. . . . .	19	13 838	6.7	.7
S430	AIRCRAFT, AVIATION PARTS . . . . .	137	157 587	87.6	63.2	6324	PLATE. . . . .	20	3 703	2.5	.2
S431	AIRCRAFT ENGINES, AIRFRAMES. . .	61	85 169	73.0	34.1	6325	OTHER ALLOY STEEL. . . . .	25	23 300	9.8	1.1
S432	AVIATION PARTS, SUPPLIES EQUIP..	111	72 418	44.2	29.0	6330	STAINLESS STEEL. . . . .	150	220 711	27.6	10.7
S440	MISCELLANEOUS TRANSPORTATION . .	8	3 149	6.7	1.3	6331	PLATES . . . . .	48	12 778	3.5	.6
8640	BOATS (OUTBOARD AND ROW BOATS) .	8	1 552	31.5	.6	6332	STRIP. . . . .	46	17 172	5.4	.8
9930	OTHER LABOR, SERVICE RECEIPTS. . .	9	3 446	11.1	1.4	6333	SHEETS . . . . .	92	48 329	8.6	2.3
	COMMODITIES N.E.C. . . . .	(X)	6 076	(X)	2.4	6334	BARs, BAR-SIZE SHAPES. . . . .	76	38 093	6.9	1.8
						6335	OTHER STAINLESS STEEL. . . . .	87	104 340	16.4	5.0
	COAL (SIC 5091 PT.)					6410	COPPER WIRE (ELECTRICAL ONLY). .	9	13 785	53.8	.7
	TOTAL . . . . .	141	260 538	(X)	100.0	6420	OTHER COPPER, BRASS MILL PRODS..	101	106 401	20.0	5.1
6110	COAL (BITUMINOUS AND ANTHRACITE)	138	252 033	96.8	96.7	6421	FLAT PRODUCTS. . . . .	72	46 466	11.4	2.2
6510	GASOLINE, KEROSENE . . . . .	12	2 765	18.3	1.1	6422	TUBULAR PRODUCTS . . . . .	62	29 702	8.4	1.4
	COMMODITIES N.E.C. . . . .	(X)	5 740	(X)	2.2	6423	ROD, NON-ELECTRICAL WIRE . . . .	52	30 232	14.4	1.5
	METAL SERVICE CENTERS (SIC 5091 PT.)					6430	ALUMINUM SHAPES, FORMS, ETC. . .	141	133 560	21.5	6.5
	TOTAL . . . . .	538	2 069 669	(X)	100.0	6440	NONFERROUS METALS. . . . .	48	290 646	54.6	14.0
1620	INDUSTRIAL CHEMICALS . . . . .	20	4 908	2.2	.2	6441	MAGNESIUM. . . . .	7	1 119	9.0	.1
3610	HARDWARE . . . . .	31	4 528	2.5	.2	6442	NICKEL . . . . .	19	245 692	66.1	11.9
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	29	15 079	14.5	.7	6443	TIN, LEAD, ZINC, ETC. . . . .	18	20 923	45.4	1.0
4210	CONSTRUCTION, MINING SUPPLIES. .	7	4 137	25.0	.2	6444	METALLIC ORES, CONCENTRATES. .	17	22 912	16.9	1.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	22	6 474	2.9	.3						
4610	INDUSTRIAL VALVES, FITTINGS. . . .	29	12 414	10.0	.6	9760	MISCELLANEOUS LINES. . . . .	31	44 347	9.5	2.1
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	24	8 716	3.9	.4	9910	RECEIPTS FROM PROCESSING . . . .	25	3 970	2.0	.2
						9930	OTHER LABOR, SERVICE RECEIPTS. .	17	8 803	6.3	.4
							COMMODITIES N.E.C. . . . .	(X)	80 630	(X)	3.9
METAL SALES OFFICES (SIC 5091 PT.)											
	TOTAL . . . . .	653	1 906 033	(X)	100.0	1620	INDUSTRIAL CHEMICALS . . . . .	20	23 274	4.4	1.2
6210	IRON, STEEL PRODS. (SEMI-FINISH)	70	89 311	11.7	4.3	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	21	5 935	1.4	.3
6211	SHEET BARs, TIN PLATE BARs . . . .	24	8 600	25.0	.4	4610	INDUSTRIAL VALVES, FITTINGS. . .	10	1 291	33.3	.1
6212	WIRE ROOS. . . . .	25	27 484	8.7	1.3						
6213	ROUGH CASTINGS, FOUNDRY PROO. . .	15	2 496	4.0	.1	6210	IRON, STEEL PRODS. (SEMI-FINISH)	60	130 520	17.9	6.8
6214	FORGINGS . . . . .	10	1 842	2.6	.1	6211	SHEET BARs, TIN PLATE BARs . . .	18	4 260	1.3	.2
6215	PIG IRON, FERRO ALLOYS . . . . .	11	30 511	29.4	1.5	6212	WIRE ROOS. . . . .	18	22 913	9.0	1.2
6216	OTHERS SEMI-FINISHED IRON. . . . .	14	18 376	6.0	.9	6213	ROUGH CASTINGS, FOUNDRY PROO. .	12	1 619	33.3	.1
						6215	PIG IRON, FERRO ALLOYS . . . . .	6	54 647	31.8	2.9
6220	IRON, STEEL PRODUCTS (FLAT). . . .	234	498 143	49.8	24.1	6216	OTHERS SEMI-FINISHED IRON. . .	10	46 717	58.5	2.4
6221	PLATES . . . . .	118	53 042	8.8	2.6		OTHER COMMODITIES. . . . .	(X)	365	(X)	(2)
6222	STRIP (HOT, COLO-ROLLED) . . . . .	108	52 669	12.9	2.5	6220	IRON, STEEL PRODUCTS (FLAT). . .	182	181 147	23.5	9.5
6223	SHEETS (COLO-ROLLED) . . . . .	123	129 779	18.1	6.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	115	31 756	16.8	1.7
6224	SHEETS (HOT-ROLLED) . . . . .	130	113 170	16.4	5.5	6231	WIRE-PLAIN, COATED, BARBED . . .	65	21 198	14.2	1.1
6225	BLACK PLATE. . . . .	33	7 499	8.0	.4	6232	NAILS, STAPLES . . . . .	30	5 719	8.1	.3
6226	SHEETS (GALVANIZED, ETC.). . . . .	89	52 825	9.0	2.6	6233	WOVEN, WELDED WIRE FENCE EQPT. .	17	1 981	33.3	.1
6227	TIN PLATE. . . . .	29	33 537	19.2	1.6	6234	WIRE ROPE AND STRAND . . . . .	13	1 407	50.0	.1
6228	FAB. AND STRUCTURAL PLATE. . . . .	32	38 281	25.7	1.8	6235	REINFORCEMENT MESH . . . . .	11	1 450	5.8	.1
6229	OTHER FLAT IRON, STEEL PROO. . . .	44	17 340	6.3	.8						
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	124	81 343	14.6	3.9	6240	IRON, STEEL FINISHED PRODUCTS. .	148	118 002	18.2	6.2
6231	WIRE-PLAIN, COATED, BARBED . . . .	50	32 951	8.6	1.6	6241	RAILS, TIE PLATES, RAIL JOINTS	7	1 008	5.8	.1
6232	NAILS, STAPLES . . . . .	44	27 078	10.7	1.3	6242	BARs, HOT ROLLED . . . . .	42	28 142	5.3	1.5
6233	WOVEN, WELDED WIRE FENCE EQPT. . .	24	3 975	2.1	.2	6243	BARs, COLO-FINISHED . . . . .	24	1 841	7.1	.1
6234	WIRE ROPE AND STRAND . . . . .	33	15 555	6.5	.8	6244	CONCRETE REINFORCEMENT BARs. . .	49	12 845	2.7	.7
6235	REINFORCEMENT MESH . . . . .	34	1 785	.7	.1	6245	STRUCTURAL SHAPES. . . . .	68	59 780	12.5	3.1
						6246	PILING, BEARING PILES. . . . .	7	8 124	19.0	.4
						6247	STEEL CONTAINERS . . . . .	16	1 438	0	.1
						6248	OTHER FINISHED PRODUCTS. . . . .	26	4 823	10.0	.3
						6260	IRON, STEEL PIPE, TUBING . . . . .	71	43 061	10.3	2.3
						6270	OTHER CARBON STEEL PRODUCTS. . .	15	4 667	14.2	.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
6320	ALLOY STEEL. . . . .	55	15 103	19.0	+8	7520	INDUSTRIAL PAPERS. . . . .	53	21 586	15.6	2.8
6321	BAR, HOT-ROLL OR COLD FINISH	11	3 203	14.2	+2	7540	PAPERBOARD, BOXBOARD. . . . .	27	5 049	5.0	.7
6322	TOOL STEEL BARS. . . . .	15	2 372	10.0	+1	7610	STATIONERY, OFFICE SUPPLIES. . . . .	52	6 568	7.3	.9
6323	PIPE AND TUBING. . . . .	15	1 043	12.5	+1	7611	STATIONERY. . . . .	36	2 382	4.1	.3
6324	PLATE. . . . .	11	1 671	6.6	+1	7612	CARBON PAPER, STENCIL PAPER. . . . .	16	423	9.0	.1
6325	OTHER ALLOY STEEL. . . . .	11	6 814	28.5	+4	7613	LOOSELEAF BINDERS, BLANK BOOKS	15	405	5.2	.1
6330	STAINLESS STEEL. . . . .	72	37 053	17.1	1.9	7615	OTHER OFFICE SUPPLIES. . . . .	19	1 161	6.6	.2
6331	PLATES. . . . .	12	2 544	1.1	+1	7616	GREET., CARDS, CHRISTMAS CARDS	6	2 177	10.7	.3
6332	STRIP. . . . .	18	5 038	3.7	+3		OTHER COMMODITIES. . . . .	(X)	19	(X)	(2)
6333	SHEETS. . . . .	31	11 434	7.1	+6	COMMOITIES N.E.C. . . . .					
6334	BAR, BAR-SIZE SHAPES. . . . .	16	2 411	1.4	+1			(X)	5 335	(X)	.7
6335	OTHER STAINLESS STEEL. . . . .	38	15 626	8.1	.8	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					
6410	COPPER WIRE (ELECTRICAL ONLY). . . . .	26	65 028	43.5	3.4	TOTAL. . . . .					
6420	OTHER COPPER, BRASS MILL PRODS..	109	386 410	39.7	20.4	1610	SOAPS AND DETERGENTS. . . . .	99	3 257	4.8	.5
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	111	111 605	39.1	5.8	1620	INDUSTRIAL CHEMICALS. . . . .	59	5 391	12.9	.8
6431	PLATE (.250 INCH AND OVER). . . . .	21	19 463	11.3	1.0	2410	CONFECTIONERY. . . . .	20	2 244	12.5	.3
6432	SHEET, COIL (.006 TO .249 IN). . . . .	52	37 546	17.5	2.0	4180	STORE, RESTAURANT FIXTURES. . . . .	12	1 351	20.0	.2
6433	ROD, BAR, AND WIRE-ROLLED. . . . .	44	8 992	5.0	.5	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	157	6 002	4.5	.9
6434	PIPE AND TUBING. . . . .	23	2 107	4.0	+1	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	124	7 452	6.6	1.1
6435	EXTRUDED SHAPES. . . . .	42	25 041	13.1	1.3	7410	PRINTING, WRITING PAPER. . . . .	60	14 773	17.4	2.2
6436	FOILS. . . . .	21	18 456	11.9	1.0	7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	14	1 734	6.6	.3
6440	NONFERROUS METALS. . . . .	108	665 101	52.9	34.9	7510	PERSONAL SERVICE PAPERS. . . . .	435	148 999	40.5	22.1
6620	UNPREPARED IRON, STEEL SCRAP. . . . .	7	1 106	9.0	+1	7520	INDUSTRIAL PAPERS. . . . .	710	351 910	63.4	52.3
8570	OTHER BUILDING MATERIALS. . . . .	7	6 669	5.7	.3	7530	SHIPPING ROOM SUPPLIES. . . . .	194	23 106	14.4	3.4
9760	MISCELLANEOUS LINES. . . . .	19	41 794	8.0	2.2	7540	PAPERBOARD, BOXBOARD. . . . .	174	73 944	52.3	11.0
	COMMOITIES N.E.C. . . . .	(X)	36 511	(X)	1.9	7610	STATIONERY, OFFICE SUPPLIES. . . . .	99	4 644	7.4	.7
TOBACCO AND ITS PRODUCTS (SIC 5094)											
TOTAL. . . . .											
1410	PHARMACEUTICALS, ANTIBIOTICS. . . . .	27	(O)	3.0	.3	7611	STATIONERY. . . . .	55	1 933	5.8	.3
1420	HEALTH PRODUCTS. . . . .	67	(O)	4.6	.9	7613	LOOSELEAF BINDERS, BLANK BOOKS	31	538	5.0	.1
1430	BEAUTY AIDS. . . . .	79	(O)	3.7	.6	7614	PENS, MECHANICAL PENCILS. . . . .	43	524	2.5	.1
2410	CONFECTIONERY. . . . .	372	(O)	13.5	9.9	7615	OTHER OFFICE SUPPLIES. . . . .	43	1 152	5.7	.2
2411	CANDY (ALL KINDS). . . . .	368	(D)	10.8	7.8	7616	GREET., CARDS, CHRISTMAS CARDS	15	342	14.2	.1
2412	CHEWING GUM. . . . .	246	(O)	2.8	1.3		OTHER COMMOITIES. . . . .	(X)	155	(X)	(2)
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	127	(O)	2.0	.5	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	26	2 818	13.3	.4
2414	NUTS, OTHER CONFECTIONS. . . . .	130	(O)	1.4	.3	8530	ADHESIVES, MASTICS. . . . .	33	1 785	6.2	.3
3430	ELECTRIC HOUSEWARES. . . . .	27	(O)	8.6	.5	8680	BOOKS, MAGAZINES. . . . .	6	1 610	33.3	.2
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	494	(O)	84.7	84.7	9760	MISCELLANEOUS LINES. . . . .	23	3 695	25.0	.5
7111	CIGARETTES. . . . .	452	(O)	73.9	70.8	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	7	3 458	31.2	.5
7112	CIGARS. . . . .	396	(O)	13.2	10.9		COMMOITIES N.E.C. . . . .	(X)	14 941	(X)	2.2
7113	OTHER TOBACCO. . . . .	306	(O)	4.5	3.0	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					
7320	SPIRITS. . . . .	5	(D)	11.7	.2	TOTAL. . . . .					
7510	PERSONAL SERVICE PAPERS. . . . .	63	(O)	2.4	.3	1820	WOMEN'S, CHILD'S, CLOTHING. . . . .	6	2 123	12.5	.4
9750	SMOKERS' SUPPLIES AND PIPES. . . . .	101	(O)	2.5	.5	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	170	5 733	12.7	1.2
	COMMOITIES N.E.C. . . . .	(X)	(O)	(X)	2.0	5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	68	2 008	7.8	.4
BEER AND ALE (SIC 5095 PT.)											
TOTAL. . . . .											
2950	SOFT DRINKS, DRINK, WATERS. . . . .	591	15 242	6.3	1.9	7410	PRINTING, WRITING PAPER. . . . .	150	7 166	13.5	1.5
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	1 284	783 606	97.4	97.4	7520	INDUSTRIAL PAPERS. . . . .	40	1 363	9.6	.3
7211	BEER, ALE, ETC. . . . .	992	635 638	95.7	79.0	7610	STATIONERY, OFFICE SUPPLIES. . . . .	1 035	418 089	86.7	86.6
7212	STATE, COUNTY LOCAL TAXES. . . . .	555	147 968	40.4	18.4	7720	OFFICE, COMM., BUS, FURNITURE. . . . .	188	20 957	25.1	4.3
	COMMOITIES N.E.C. . . . .	(X)	5 483	(X)	.7	8630	TOYS, GAMES, FIREWORKS. . . . .	33	1 942	12.9	.4
WINE AND DISTILLED SPIRITS (SIC 5095 PT.)											
TOTAL. . . . .											
7310	WINES. . . . .	259	258 358	18.8	16.0	8680	BOOKS, MAGAZINES. . . . .	44	1 685	10.0	.3
7320	SPIRITS. . . . .	226	1 358 429	88.7	83.9	8910	GIFTS, ART GOODS, NOVELTIES, ETC..	52	3 495	16.6	.7
	COMMOITIES N.E.C. . . . .	(X)	2 550	(X)	.2	9760	MISCELLANEOUS LINES. . . . .	19	7 757	28.0	1.6
PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)											
TOTAL. . . . .											
7410	PRINTING, WRITING PAPER. . . . .	270	535 620	88.6	69.4	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	43	1 560	13.0	.3
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	56	183 331	52.6	23.7		COMMOITIES N.E.C. . . . .	(X)	8 782	(X)	1.8
7510	PERSONAL SERVICE PAPERS. . . . .	36	14 541	11.6	1.9	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					
TOTAL. . . . .											
7410	PRINTING, WRITING PAPER. . . . .	270	535 620	88.6	69.4	3420	MAJOR APPLIANCES. . . . .	20	2 245	14.2	.6
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	56	183 331	52.6	23.7	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	37	2 512	9.2	.6
7510	PERSONAL SERVICE PAPERS. . . . .	36	14 541	11.6	1.9	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	572	5.5	.1
TOTAL. . . . .											
7410	PRINTING, WRITING PAPER. . . . .	270	535 620	88.6	69.4	5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	17	2 231	22.2	.6
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	56	183 331	52.6	23.7	7610	STATIONERY, OFFICE SUPPLIES. . . . .	49	10 575	25.7	2.7
7510	PERSONAL SERVICE PAPERS. . . . .	36	14 541	11.6	1.9	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	323	174 810	93.2	44.4
TOTAL. . . . .											
7410	PRINTING, WRITING PAPER. . . . .	270	535 620	88.6	69.4	7720	OFFICE, COMM., BUS, FURNITURE. . . . .	399	182 035	78.9	46.2
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	56	183 331	52.6	23.7	7721	OFFICE FURN. (WOODEN, METAL). . . . .	313	146 678	71.2	37.2
7510	PERSONAL SERVICE PAPERS. . . . .	36	14 541	11.6	1.9	7722	PUBLIC BUILDING FURNITURE. . . . .	64	13 005	37.9	3.3
TOTAL. . . . .											
7410	PRINTING, WRITING PAPER. . . . .	270	535 620	88.6	69.4	7723	STORE, RESTAURANT FURNITURE. . . . .	24	2 040	16.1	.5
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	56	183 331	52.6	23.7	7724	PROFESSIONAL FURNITURE. . . . .	33	1 559	9.7	.4
7510	PERSONAL SERVICE PAPERS. . . . .	36	14 541	11.6	1.9	7725	OTHER FURNITURE. . . . .	98	18 753	44.0	4.8
TOTAL. . . . .											
7410	PRINTING, WRITING PAPER. . . . .	270	535 620	88.6	69.4	7810	CHINA, GLASSWARE, CROCKERY. . . . .	7	378	5.2	.1
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	56	183 331	52.6	23.7	7840	CURTAINS, DRAPES. . . . .	22	810	4.0	.2
7510	PERSONAL SERVICE PAPERS. . . . .	36	14 541	11.6	1.9	TOTAL. . . . .					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
1 Detail may not add to total due to rounding.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
7850	FLOOR COVERINGS . . . . .	64	3 692	7.6	.9	8120	PLYWOOD (INCL. CLIPBOARD ETC.) .	353	139 166	30.8	15.0
7851	CARPETS, RUGS . . . . .	61	3 369	7.8	.9	8121	HAROWOOD . . . . .	211	65 836	23.9	7.1
7852	LINOLEUM, OTHER HARO SURFACE .	10	323	8.3	.1	8122	SOFTWOOD . . . . .	258	73 330	20.3	7.9
7870	KITCHEN UTENSILS, TOOLS, MISC. .	12	2 910	24.1	.7	8130	WOOD SHINGLES . . . . .	83	5 027	3.0	.5
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	8	414	3.0	.1	8140	WOOD MILLWORK (DOORS, ETC.) . .	386	174 139	44.8	18.8
9760	MISCELLANEOUS LINES . . . . .	5	2 275	26.0	.6	8150	METAL MILLWORK (DOORS, ETC.) . .	97	25 326	56.2	2.7
9930	OTHER LABOR, SERVICE RECEIPTS . .	32	903	4.0	.2	8160	VENEER, OTHER WOOD PRODUCTS . .	57	12 512	19.4	1.4
	COMMOOTIES N.E.C. . . . .	(X)	7 668	(X)	1.9	8210	BRICK, BLOCKS, TILE, CLAY . . . .	9	1 300	7.6	.1
HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)											
TOTAL . . . . . 1 245 1 011 276 (X) 100.0											
1430	BEAUTY AIDS . . . . .	8	2 207	16.6	.2	CONSTRUCTION MATERIALS (SIC 5098 PT.)					
1620	INDUSTRIAL CHEMICALS . . . . .	5	756	20.0	.1	TOTAL . . . . . 1 137 653 291 (X) 100.0					
1710	YARO OR PIECE GOODS . . . . .	26	5 314	17.8	.5	1510	PAINTS, VARNISHES, LACQUERS . . .	58	2 884	6.3	.4
1711	COTTON FABRICS . . . . .	16	2 125	10.5	.2	3610	HAROWARE . . . . .	56	3 271	6.3	.5
1712	RAYON, NYLON, ETC. . . . .	8	1 022	11.1	.1	3710	WARM-AIR HEATING-COOLING EQUIP..	14	1 148	8.6	.2
1714	OTHER YARO GOODS . . . . .	8	1 937	20.0	.2	3740	PLUMBING FIX., EQUIP., SUPPLIES . .	9	860	4.5	.1
	OTHER COMMOOTIES . . . . .	(X)	231	(X)	(Z)	4210	CONSTRUCTION, MINING SUPPLIES . .	6	1 203	18.1	.2
1810	MEN'S, BOYS' CLOTHING . . . . .	25	4 174	16.6	.4	6220	IRON, STEEL PRODUCTS (FLAT) . . .	11	593	8.3	.1
1820	WOMEN'S, CHILD'S, CLOTHING . . .	21	2 454	8.3	.2	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	151	8 664	6.6	1.3
1823	CHILDREN'S INFANTS' WEAR . . . .	7	838	14.2	.1	6232	NAILS, STAPLES . . . . .	151	8 626	6.6	1.3
1825	OTHER APPAREL, ACCESSORIES . . . .	10	1 196	7.6	.1		OTHER COMMOOTIES . . . . .	(X)	38	(X)	(Z)
	OTHER COMMOOTIES . . . . .	(X)	421	(X)	(Z)	6240	IRON, STEEL FINISHED PRODUCTS . .	60	3 645	6.7	.6
3420	MAJOR APPLIANCES . . . . .	5	575	0	.1	6430	ALUMINUM SHAPES, FORMS, ETC. . .	94	7 983	12.2	1.2
3430	ELECTRIC HOUSEWARES . . . . .	19	4 357	12.9	.4	7850	FLOOR COVERINGS . . . . .	43	5 173	16.3	.8
3610	HAROWARE . . . . .	30	3 120	10.7	.3	8110	LUMBER (ROUGH, DRESSED) . . . .	30	3 331	10.6	.5
4150	CHINA, GLASSWARE, COMMERCIAL . .	6	1 055	33.3	.1	8120	PLYWOOD (INCL. CLIPBOARD ETC.) .	43	4 052	11.7	.6
5310	UPHOLSTERERS' FABRICS, SUPPLIES .	5	593	33.3	.1	8121	HAROWOOD . . . . .	30	2 382	11.1	.4
7520	INDUSTRIAL PAPERS . . . . .	10	585	33.3	.1	8122	SOFTWOOD . . . . .	28	1 670	13.0	.3
7610	STATIONERY, OFFICE SUPPLIES . . .	8	556	9.0	.1	8130	WOOD SHINGLES . . . . .	44	4 481	8.9	.7
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	11	6 500	31.5	.6	8140	WOOD MILLWORK (DOORS, ETC.) . .	47	4 936	15.3	.8
7720	OFFICE, COMM., BUS. FURNITURE . .	16	1 981	22.2	.2	8150	METAL MILLWORK (DOORS, ETC.) . .	89	6 340	9.1	1.0
7721	OFFICE FURN. (WOODEN, METAL) . .	7	705	100.0	.1	8160	VENEER, OTHER WOOD PRODUCTS . .	16	1 435	8.3	.2
7725	OTHER FURNITURE . . . . .	6	1 095	16.6	.1	8210	BRICK, BLOCKS, TILE, CLAY . . . .	291	104 464	57.3	16.0
	OTHER COMMOOTIES . . . . .	(X)	181	(X)	(Z)	8220	CONCRETE PKO., BUILDING STONE . .	160	27 333	30.2	4.2
7810	CHINA, GLASSWARE, CROCKERY . . .	240	142 849	75.8	14.1	8230	CEMENT, LIME, PLASTIC, STUCCO . .	184	41 715	32.0	6.4
7820	HOUSEHOLD LINENS, DOMESTICS . . .	202	179 411	91.2	17.7	8240	SAND, GRAVEL, CRUSHED STONE . . .	158	24 958	27.1	3.8
7821	BEOSPREADS, BLANKETS . . . . .	111	58 577	52.2	5.8	8250	READY-OR-TRANSIT-MIXED CONCRETE .	9	2 301	28.5	.4
7822	TABLE LINENS . . . . .	124	38 791	40.4	3.8	8310	GLASS (FLAT, BRICK, ETC.) . . . .	125	50 575	90.5	7.7
7823	SHEETS, PILLOW CASES . . . . .	107	40 178	40.0	4.0	8410	INSULATION MATERIALS . . . . .	211	26 848	15.7	4.1
7824	TOWELS, WASH CLOTHS . . . . .	114	31 119	30.0	3.1	8420	ROOFING, SIOING, EQUIPMENT . . .	288	115 395	54.1	17.7
7825	OTHER LINENS, DOMESTICS . . . . .	76	10 747	19.2	1.1	8421	ASPHALT SHINGLES, ROOFING . . . .	240	64 907	34.8	9.9
7830	SHADES, VENETIAN BLINDS . . . . .	43	11 813	75.0	1.2	8422	ASBESTOS CEMENT ROOFING . . . .	146	20 202	15.5	3.1
7840	CURTAINS, ORAPES . . . . .	105	34 735	52.3	3.4	8423	GALVANIZED IRON, STEEL SHEETS . .	70	4 046	7.6	.6
7850	FLOOR COVERINGS . . . . .	366	343 136	82.8	33.9	8424	ALUMINUM SHEETS . . . . .	112	11 894	12.0	1.8
7851	CARPETS, RUGS . . . . .	292	254 701	69.4	25.2	8425	RAIN-CARRYING EQUIPMENT . . . . .	152	9 438	7.2	1.4
7852	LINOLEUM, OTHER HARO SURFACE . .	158	69 097	43.3	6.8	8425	ALL OTHER TYPES . . . . .	66	4 908	10.5	.8
7853	OTHER FLOOR COVERINGS . . . . .	76	19 338	31.6	1.9	8510	BUILDING AND CONSTRUCTION PAPER .	87	5 430	6.5	.8
7860	MIRRORS, LAMPS, PICTURE FRAMES .	146	30 838	73.1	3.0	8520	WALLBOARD, HAROBOARO . . . . .	211	59 821	34.4	9.2
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	301	194 042	86.4	19.2	8530	ADHESIVES, MASTICS . . . . .	178	15 608	15.4	2.4
8210	BRICK, BLOCKS, TILE, CLAY . . . .	7	1 426	14.2	.1	8540	STRUCTURAL IRON, STEEL . . . . .	21	8 409	52.0	1.3
8520	WALLBOARD, HAROBOARO . . . . .	4	726	20.0	.1	8550	PLASTIC BUILDING MATERIALS . . .	73	10 631	17.2	1.6
8630	TOYS, GAMES, FIREWORKS . . . . .	18	1 586	10.5	.2	8560	PREFABR. STRUCTURAL ASSEMBLIES .	38	10 505	76.1	1.6
8820	JEWELRY, SILVERWARE, TROPHIES . .	22	2 221	11.7	.2	8570	OTHER BUILDING MATERIALS . . . .	158	63 817	59.3	9.8
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	32	9 406	30.0	.9	9760	MISCELLANEOUS LINES . . . . .	41	5 644	12.5	.9
9740	LUGGAGE, SADDLERY, HARNESS . . .	5	1 412	8.3	.1	9930	OTHER LABOR, SERVICE RECEIPTS . .	34	3 510	15.1	.5
9760	MISCELLANEOUS LINES . . . . .	9	1 459	16.6	.1		COMMOOTIES N.E.C. . . . .	(X)	16 328	(X)	2.5
	COMMOOTIES N.E.C. . . . .	(X)	21 989	(X)	2.2	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
LUMBER AND MILLWORK (SIC 5098 PT.)											
TOTAL . . . . . 939 926 718 (X) 100.0											
3420	MAJOR APPLIANCES . . . . .	15	1 360	14.2	.1	1510	PAINTS, VARNISHES, LACQUERS . . .	10	490	20.0	.1
3610	HAROWARE . . . . .	59	2 692	4.4	.3	1720	NOTIONS (THREAD, BUTTONS, ETC.) .	15	623	12.5	.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	81	4 577	4.7	.5	1810	MEN'S, BOYS' CLOTHING . . . . .	14	9 238	29.4	1.0
6232	NAILS, STAPLES . . . . .	80	4 436	4.8	.5	2930	PET FOODS--ALL KINDS . . . . .	5	5 737	22.2	.6
	OTHER COMMOOTIES . . . . .	(X)	141	(X)	(Z)	3420	MAJOR APPLIANCES . . . . .	7	1 213	20.0	.1
8110	LUMBER (ROUGH, DRESSED) . . . . .	617	516 306	75.2	55.7	3430	ELECTRIC HOUSEWARES . . . . .	9	955	12.5	.1
8111	SOFTWOODS (EXCEPT FLOORING) . .	471	387 655	68.9	41.8	3610	HAROWARE . . . . .	16	4 876	13.1	.5
8112	HAROWOODS (EXCEPT FLOORING) . .	309	102 479	36.1	11.1	4110	OFFICE MACHINES AND EQUIPMENT . .	6	11 998	46.1	1.2
8113	FLOORING . . . . .	205	26 172	10.3	2.8	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	17	1 603	20.0	.2
						5420	SHIP, BOAT . . . . .	7	1 731	40.0	.2
						7610	STATIONERY, OFFICE SUPPLIES . . .	49	4 360	12.9	.4
						7810	CHINA, GLASSWARE, CROCKERY . . .	12	531	20.0	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	12	644	14.2	.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC., COMMODITIES N.E.C. . . . .	44 (X)	3 947 11 836	19.0 (X)	.4 1.2
8610	PHOTOGRAPHIC GOODS . . . . .	342	280 538	99.3	28.9		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8611	CAMERAS, PARTS, ACC. MOUNTS. . .	246	162 618	68.8	16.8		TOTAL . . . . .	854	317 173	(X)	100.0
8612	PROJECTION APPARATUS . . . . .	114	20 423	26.5	2.1	1810	MEN'S, BOYS' CLOTHING. . . . .	8	1 168	12.1	.4
8613	DEVELOP., PRINTING, APPARATUS. . .	121	19 628	20.8	2.0	1820	WOMEN'S, CHILD'S, CLOTHING. . . .	9	773	20.0	.2
8614	SENSITIZED, UNEXPOSED FILMS. . .	130	40 413	46.1	4.2	3430	ELECTRIC HOUSEWARES. . . . .	12	1 103	10.7	.3
8615	OTHER PHOTOGRAPHIC GOODS . . . .	125	37 457	39.3	3.9	7510	PERSONAL SERVICE PAPERS. . . . .	6	1 761	31.5	.6
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	432	248 390	71.9	25.6	7610	STATIONERY, OFFICE SUPPLIES. . . .	40	872	12.5	.3
8621	ATHLETIC EQUIPMENT, SUPPLIES. . .	222	64 934	42.9	6.7	7810	CHINA, GLASSWARE, CROCKERY. . . .	21	3 162	17.5	1.0
8622	ARMS AND AMMUNITION. . . . .	108	50 245	41.9	5.2	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	18	998	12.5	.3
8623	BICYCLES . . . . .	54	45 697	68.1	4.7	8630	TOYS, GAMES, FIREWORKS . . . . .	33	859	6.5	.3
8624	CAMPING EQUIPMENT. . . . .	55	4 464	8.3	.5	8820	JEWELRY, SILVERWARE, TROPHIES. . .	55	4 513	29.1	1.4
8625	FISHING TACKLE AND EQUIPMENT. . .	96	38 572	46.5	4.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	570	206 017	89.4	65.0
8626	SKI EQUIPMENT, SUPPLIES. . . . .	39	12 089	20.6	1.2	8920	ADVERTISING SPECIALTIES. . . . .	331	89 379	90.3	28.2
8627	OTHER (WATER SPORTS, ARCHERY). . .	127	32 390	40.2	3.3		COMMODITIES N.E.C. . . . .	(X)	6 568	(X)	2.1
8630	TOYS, GAMES, FIREWORKS . . . . .	333	236 190	73.9	24.4		OTHER PRODUCTS (SIC 5099 PT.)				
8640	BOATS (OUTBOARD AND ROW BOATS). .	30	18 737	90.4	1.9		TOTAL . . . . .	2 132	(0)	(X)	100.0
8650	BILLIARDS, POOL, BOWLING EQUIP. .	40	13 770	82.3	1.4	1220	NEW AND REBUILT PARTS. . . . .	14	(0)	91.6	1.1
8660	THEATER, STUDIO EQUIPMENT. . . .	22	8 243	47.3	.9	1620	INDUSTRIAL CHEMICALS . . . . .	18	(0)	1.8	.2
8670	OTHER RECREATION, HOBBY GOODS. . .	160	79 009	72.9	8.1	1710	YARD OR PIECE GOODS. . . . .	46	(0)	8.9	.9
8680	BOOKS, MAGAZINES . . . . .	10	3 442	8.5	.4	1720	NOTIONS (THREAD, BUTTONS, ETC.). .	41	(0)	7.1	.1
8820	JEWELRY, SILVERWARE, TROPHIES. . .	24	3 238	9.0	.3	1810	MEN'S, BOYS' CLOTHING. . . . .	59	(0)	18.7	.3
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	40	3 736	25.0	.4	1820	WOMEN'S, CHILD'S, CLOTHING. . . .	56	(0)	14.2	.3
9760	MISCELLANEOUS LINES. . . . .	5	2 430	12.5	.3	1824	WOMEN'S, CHILD'S UNDERWEAR. . .	45	(0)	21.4	.3
9930	OTHER LABOR, SERVICE RECEIPTS. . .	23	3 192	20.0	.3		OTHER COMMODITIES. . . . .	(X)	(0)	(X)	.1
	COMMODITIES N.E.C. . . . .	(X)	24 656	(X)	2.5	3420	MAJOR APPLIANCES . . . . .	31	(0)	2.1	.2
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					3430	ELECTRIC HOUSEWARES. . . . .	51	(0)	5.5	.1
	TOTAL . . . . .	617	516 449	(X)	100.0	5430	AIRCRAFT, AVIATION PARTS . . . .	5	(0)	50.0	.1
7610	STATIONERY, OFFICE SUPPLIES. . . .	15	1 937	12.9	.4	6530	OILS, GREASES, OTHER PETROL. . . .	18	(0)	33.3	.7
8680	BOOKS, MAGAZINES . . . . .	617	510 324	98.8	98.8	7520	INDUSTRIAL PAPERS. . . . .	7	(0)	33.3	.1
9310	PHONO., RECORDS, PREREC. TAPES. .	7	1 377	14.2	.3	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	36	(0)	5.2	.1
	COMMODITIES N.E.C. . . . .	(X)	2 811	(X)	.5	7711	HOUSE, PORCH, LAWN FURNITURE. . .	36	(0)	5.2	.1
	FARM SUPPLIES (SIC 5099 PT.)						OTHER COMMODITIES. . . . .	(X)	(0)	(X)	.1
	TOTAL . . . . .	327	658 442	(X)	100.0	7810	CHINA, GLASSWARE, CROCKERY. . . .	41	(0)	.9	.1
1620	INDUSTRIAL CHEMICALS . . . . .	20	4 940	6.5	.8	7820	HOUSEHOLD LINENS, DOMESTICS. . . .	46	(0)	10.0	.2
2850	FOOD, BEVERAGE BASIC MATERIALS. .	5	4 083	5.8	.6	7850	FLOOR COVERINGS. . . . .	31	(0)	5.2	.1
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	5	1 428	2.0	.2	8760	SEEDS. . . . .	15	(0)	25.0	.1
3120	GRAINS, BEANS, ETC. . . . .	20	21 645	22.6	3.3	8767	FLOWER SEEDS AND BULBS. . . . .	11	(0)	33.3	.1
4310	GARDEN MACHINERY, EQUIP. SUPP. . .	29	1 324	13.3	.2		OTHER COMMODITIES. . . . .	(X)	(0)	(X)	(Z)
4320	FARM, DAIRY MACHINERY, PARTS. . .	7	4 017	8.9	.6	8820	JEWELRY, SILVERWARE, TROPHIES. . .	56	(0)	16.6	.3
8710	HAY, STRAW, ALFALFA, OTHER. . . .	51	4 401	21.2	.7	8821	CLOCKS, WATCHES, MOVEMENTS. . .	31	(0)	75.0	.3
8720	FEEDS (MIXED AND OTHER). . . . .	47	48 904	34.2	7.4		OTHER COMMODITIES. . . . .	(X)	(0)	(X)	(Z)
8730	FEED INGREDIENTS . . . . .	44	141 860	76.2	21.5	9110	FLOWERS, FLORIST'S SUPPLIES. . . .	298	(0)	100.0	3.3
8740	FERTILIZER, FERTILIZER MATERIALS. .	100	334 608	83.8	50.8	9111	CUT FLOWERS, POTTED PLANTS. . . .	215	(0)	100.0	2.2
8750	AGRICULTURAL CHEMICALS . . . . .	125	32 831	33.5	5.0	9112	FLORIST'S SUPPLIES (NURSERY). . . .	128	(0)	91.6	1.1
8760	SEEDS. . . . .	107	40 814	72.0	6.2	9210	LOGS, PILES, PULPWOOD, POLES. . .	89	(0)	21.6	2.4
8762	SEED CORN. . . . .	36	3 119	11.6	.5	9220	BARRELS, BOXES, BOX SHOOKS, ETC.	36	(0)	100.0	.3
8763	CEREAL GRAIN SEEDS . . . . .	32	3 509	10.4	.5	9310	PHONO., RECORDS, PREREC. TAPES. .	228	(0)	100.0	8.2
8764	FIELD SEED FOR FORAGE/PASTURE. . .	43	11 042	33.3	1.7	9410	MUSICAL INSTRUMENTS, SHEET MUSIC	116	(0)	100.0	2.9
8765	FINE SEEDS FOR LAWN AND TURF. . .	64	8 952	23.7	1.4	9411	MUSICAL INSTRUMENTS. . . . .	93	(0)	95.8	2.3
8766	VEGETABLE SEEDS. . . . .	30	4 484	41.1	.7	9412	SHEET MUSIC. . . . .	31	(0)	100.0	.6
8767	FLOWER SEEDS AND BULBS. . . . .	41	9 433	63.6	1.4	9510	OTHER TEXTILE PRODUCTS . . . . .	147	(0)	100.0	2.9
	OTHER COMMODITIES. . . . .	(X)	275	(X)	(Z)	9511	TEXTILE BAGS, BAGGING. . . . .	47	(0)	100.0	.5
	COMMODITIES N.E.C. . . . .	(X)	17 587	(X)	2.7	9512	BURLAP . . . . .	74	(0)	100.0	1.6
	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)					9513	CANVAS PRODUCTS, FELT, ETC. . . .	41	(0)	100.0	.7
	TOTAL . . . . .	1 459	978 645	(X)	100.0	9610	INDUSTRIAL YARNS . . . . .	100	(0)	100.0	8.3
8810	PRECIOUS STONES (CUT) AND METALS	676	562 333	93.3	57.5	9710	WALLPAPER. . . . .	85	(0)	100.0	1.4
8820	JEWELRY, SILVERWARE, TROPHIES. . .	895	400 529	90.8	40.9	9720	VEGET. OILS (COTTONSEED, ETC.). .	32	(0)	98.8	8.4
8821	CLOCKS, WATCHES, MOVEMENTS. . .	454	210 984	81.8	21.6	9730	LEATHER. . . . .	188	(0)	100.0	3.9
8822	COSTUME JEWELRY. . . . .	349	108 880	82.2	11.1	9740	LUGGAGE, SADDLERY, HARNESS. . . .	39	(0)	100.0	.6
8823	JEWELERS' TOOLS, FINISHINGS. . . .	130	30 067	81.5	3.1	9750	SMOKERS' SUPPLIES AND PIPES. . . .	40	(0)	100.0	.7
8824	SILVERWARE, PLATED WARE. . . . .	168	50 598	65.0	5.2	9760	MISCELLANEOUS LINES. . . . .	359	(0)	37.8	17.8
						9930	OTHER LABOR, SERVICE RECEIPTS. . .	311	(0)	47.8	2.2
							COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	31.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Geographic Divisions by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST NORTH CENTRAL						EAST NORTH CENTRAL--CONTINUED					
AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)					
TOTAL . . . . .						TOTAL . . . . .					
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	384	488 676	93.8	51.5	1410	PHARMACEUTICALS, ANTIBIOTICS . .	218	321 827	56.5	40.8
1120	TRUCKS, TRUCK TRACTORS . . . . .	463	303 294	62.7	32.0	1420	HEALTH PRODUCTS. . . . .	220	140 993	22.8	17.9
1210	MACHINE SHOP SALES AND LABOR . . .	225	32 730	14.7	3.5	1430	BEAUTY AIDS. . . . .	273	154 688	24.1	19.6
1211	PARTS AND EQUIPMENT. . . . .	169	19 589	11.5	2.1	1450	DRUGGIST SUNORIES. . . . .	152	99 711	18.0	12.6
1212	MACHINE SHOP LABOR . . . . .	173	13 141	7.8	1.4	1610	SOAPS AND OTERGENTS . . . . .	19	1 586	5.8	.2
1220	NEW AND REBUILT PARTS. . . . .	365	81 789	14.0	8.6	1720	NOTIONS (THREAO, BUTTONS, ETC.).	44	1 301	3.9	.2
1221	MOTOR AND CHASSIS PARTS. . . . .	341	78 508	15.4	8.3	2410	CONFECTIONERY. . . . .	13	944	5.8	.1
1225	SUPPLIES AND ACCESSORIES . . . . .	84	2 828	2.8	.3	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	16	1 091	4.7	.1
	OTHER COMMOOTITIES. . . . .	(X)	453	(X)	(Z)	3430	ELECTRIC HOUSEWARES. . . . .	37	3 766	3.6	.5
1240	USED AUTO PARTS, EQUIP., ACCESS.	30	1 213	3.2	.1	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	52	2 872	4.4	.4
1310	TIRES AND TUBES. . . . .	38	811	3.0	.1	5140	SURGICAL, MED., HOSPITAL EQUIP..	29	3 691	4.3	.5
4210	CONSTRUCTION, MINING SUPPLIES. .	7	1 229	11.1	.1	5210	BEAUTY, BARBER SHOP EQUIPMENT. .	4	954	4.1	.1
4320	FARM, DAIRY MACHINERY, PARTS . .	14	1 216	12.5	.1	5213	HAIR CARE PROOUCTS . . . . .	4	490	4.1	.1
4440	MATERIALS HANOLING EQUIPMENT . .	10	2 549	37.5	.3		OTHER COMMOOTITIES. . . . .	(X)	463	(X)	.1
4443	CRANES, OERRICKS, HOISTS . . . .	4	1 689	33.3	.2	5220	CUSTODIAL (JANITORS) SUPPLIES. .	6	995	20.0	.1
	OTHER COMMOOTITIES. . . . .	(X)	860	(X)	.1	7110	CIGARETTES, CIGARS, TOBACCO. . .	9	2 519	15.7	.3
6500	PETROLEUM PROOUCTS . . . . .	114	1 022	.8	.1	7410	PRINTING, WRITING PAPER. . . . .	5	1 338	2.7	.2
9930	OTHER LABOR, SERVICE RECEIPTS. . .	263	22 707	7.6	2.4	7510	PERSONAL SERVICE PAPERS. . . . .	33	1 877	1.9	.2
	COMMOOTITIES N.E.C. . . . .	(X)	11 341	(X)	1.2	7610	STATIONERY, OFFICE SUPPLIES. . . .	77	6 690	2.9	.8
AUTOMOTIVE EQUIPMENT (SIC 5013)						7611	STATIONERY . . . . .	42	4 257	3.4	.5
TOTAL . . . . .						7613	LOOSELEAF BINDERS, BLANK BOOKS .	28	735	1.3	.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	129	5 180	16.6	.3	7614	PENS, MECHANICAL PENCILS . . . .	47	791	.6	.1
1112	USEO AUTOMOBILES . . . . .	125	4 758	18.7	.3	7615	OTHER OFFICE SUPPLIES. . . . .	14	583	2.2	.1
	OTHER COMMOOTITIES. . . . .	(X)	422	(X)	(Z)		OTHER COMMOOTITIES. . . . .	(X)	324	(X)	(Z)
1120	TRUCKS, TRUCK TRACTORS . . . . .	104	12 664	23.5	.8	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	38	11 362	14.0	1.4
1210	MACHINE SHOP SALES AND LABOR . . .	1 352	82 854	19.1	5.4	8610	PHOTOGRAPHIC GOOOS . . . . .	49	4 038	1.8	.5
1211	PARTS AND EQUIPMENT. . . . .	918	53 780	16.4	3.5	8630	TOYS, GAMES, FIREWORKS . . . . .	36	2 695	5.1	.3
1212	MACHINE SHOP LABOR . . . . .	1 237	29 074	7.3	1.9	8820	JEWELRY, SILVERWARE, TROPHIES. .	16	3 468	13.3	.4
1220	NEW AND REBUILT PARTS. . . . .	3 469	1 261 299	88.4	82.1	8910	GIFTS, ART GOOOS, NOVELTIES, ETC..	25	2 376	18.7	.3
1221	MOTOR AND CHASSIS PARTS. . . . .	2 870	856 952	75.1	55.8	9760	MISCELLANEOUS LINES. . . . .	17	2 132	6.3	.3
1222	TOOLS AND EQUIPMENT. . . . .	1 581	58 698	11.7	3.8		COMMOOTITIES N.E.C. . . . .	(X)	16 701	(X)	2.1
1223	CHEMICALS, ADDITIVES ETC. . . . .	1 647	47 152	9.0	3.1	PAINTS AND VARNISHES (SIC 5028)					
1224	REFINISHING MATERIALS. . . . .	1 506	46 058	10.6	3.0	TOTAL . . . . .					
1225	SUPPLIES AND ACCESSORIES . . . . .	1 736	252 442	39.4	16.4	1510	PAINTS, VARNISHES, LACQUERS. . . .	238	72 811	86.5	86.5
1230	AUTOMOTIVE GLASS . . . . .	217	7 269	13.1	.5	1620	INDUSTRIAL CHEMICALS . . . . .	8	325	12.1	.4
1240	USED AUTO PARTS, EQUIP., ACCESS.	491	61 467	50.6	4.0	3610	HARDWARE . . . . .	10	206	11.1	.2
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	70	19 493	72.2	1.3	3620	PAINTERS' SUPPLIES . . . . .	105	3 772	13.5	4.5
1310	TIRES AND TUBES. . . . .	377	13 921	7.7	.9	8530	ADHESIVES, MASTICS . . . . .	10	415	16.1	.5
3610	HARDWARE . . . . .	46	2 553	7.6	.2	9710	WALLPAPER . . . . .	69	4 834	25.6	5.7
4310	GARDEN MACHINERY, EQUIP. SUPP. .	40	1 137	11.1	.1		COMMODITIES N.E.C. . . . .	(X)	1 832	(X)	2.2
4420	GEN. PURPOSE INDUSTRIAL MACH.. .	32	5 212	17.6	.3	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					
4450	OIL WELL, OIL REFINING MACH. . . .	4	818	33.3	.1	TOTAL . . . . .					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	1 738	25.0	.1	1510	PAINTS, VARNISHES, LACQUERS. . . .	16	1 805	11.7	.4
5420	SHIP, BOAT . . . . .	7	2 403	28.5	.2	1610	SOAPS AND DETERGENTS . . . . .	138	20 546	20.8	4.6
6500	PETROLEUM PRODUCTS . . . . .	509	11 165	7.0	.7	1620	INDUSTRIAL CHEMICALS . . . . .	498	382 483	90.0	86.5
6620	UNPREPARED IRON, STEEL SCRAP . . .	127	2 340	16.6	.2	4710	WELDING EQUIPMENT, SUPPLIES. . . .	6	6 433	41.6	1.5
9760	MISCELLANEOUS LINES. . . . .	17	3 182	25.0	.2	4711	GAS WELDING SUPPLIES, EQUIP. . . .	6	1 480	8.3	.3
9930	OTHER LABOR, SERVICE RECEIPTS. . .	303	10 015	10.4	.7	4712	ARC WELDING SUPPLIES, EQUIP. . . .	6	4 953	30.5	1.1
	COMMODITIES N.E.C. . . . .	(X)	31 321	(X)	2.0	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	13	1 495	21.4	.3
TIRES AND TUBES (SIC 5014)						5220	CUSTODIAL (JANITORS) SUPPLIES. . .	19	1 405	17.6	.3
TOTAL . . . . .						5230	LAUNDRY, DRY CLEANING MACHINES . .	22	5 539	22.4	1.3
1220	NEW AND REBUILT PARTS. . . . .	160	10 526	12.0	4.6	8530	ADHESIVES, MASTICS . . . . .	5	1 999	21.7	.5
1221	MOTOR AND CHASSIS PARTS. . . . .	58	3 738	16.1	1.6	8740	FERTILIZER, FERTILIZER MATERIALS .	19	1 499	3.4	.3
1222	TOOLS AND EQUIPMENT. . . . .	12	277	3.5	.1	8750	AGRICULTURAL CHEMICALS . . . . .	44	4 277	5.4	1.0
1223	CHEMICALS, ADDITIVES ETC. . . . .	40	603	2.7	.3		COMMODITIES N.E.C. . . . .	(X)	14 680	(X)	3.3
1225	SUPPLIES AND ACCESSORIES . . . . .	106	5 616	8.9	2.5	PIECE GOODS (WOVEN FABRICS) (SIC 5033)					
	OTHER COMMODITIES. . . . .	(X)	292	(X)	.1	TOTAL . . . . .					
1240	USED AUTO PARTS, EQUIP., ACCESS.	32	797	5.1	.3	1710	YARD OR PIECE GOOOS. . . . .	138	104 383	87.4	87.4
1310	TIRES AND TUBES. . . . .	443	180 640	80.3	79.1	1711	COTTON FABRICS . . . . .	87	29 752	33.6	24.9
1320	RECAPPED TIRES . . . . .	280	24 443	21.3	10.7	1712	RAYON, NYLON, ETC. . . . .	99	56 765	53.9	47.5
6500	PETROLEUM PRODUCTS . . . . .	41	3 596	15.5	1.6	1713	WOOL FABRICS . . . . .	31	3 082	36.6	2.6
9930	OTHER LABOR, SERVICE RECEIPTS. . .	170	4 246	6.1	1.9	1714	OTHER YARD GOODS . . . . .	56	14 785	33.4	12.4
	COMMODITIES N.E.C. . . . .	(X)	4 041	(X)	1.8	1720	NOTIONS (THREAO, BUTTONS, ETC.).	14	1 209	18.1	1.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST NORTH CENTRAL--CONTINUED											
1730	KNIT FABRICS, KNITTING YARNS . . . . .	10	783	12.2	.7	1420	HEALTH PRODUCTS . . . . .	36	8 364	1.2	.3
1731	KNIT FABRICS . . . . .	6	453	10.0	.4	1430	BEAUTY AIDS . . . . .	115	34 654	2.0	1.1
	OTHER COMMOOITIES . . . . .	(X)	330	(X)	.3	1610	SOAPS AND OETERGENTS . . . . .	210	121 910	6.6	3.8
1810	MEN'S, BOYS' CLOTHING . . . . .	7	5 098	29.6	4.3	2110	FROZEN FOODS . . . . .	211	268 504	11.7	8.4
5310	UPHOLSTERERS' FABRICS, SUPPLIES . . . . .	7	2 571	31.8	2.2	2210	BUTTER AND CHEESE . . . . .	201	91 690	5.0	2.9
7820	HOUSEHOLD LINENS, OOMESTICS . . . . .	7	1 794	30.0	1.5	2220	ICE CREAM, ICES . . . . .	25	17 270	1.8	.5
7823	SHEETS, PILLOW CASES . . . . .	7	471	8.0	.4	2230	MILK, CREAM (FLUID) . . . . .	25	20 393	2.5	.6
7824	TOWELS, WASH CLOTHS . . . . .	7	516	8.0	.4	2240	OTHER OAIRY PRODUCTS . . . . .	74	25 360	2.2	.8
7825	OTHER LINENS, OOMESTICS . . . . .	7	224	4.4	.2	2320	POULTRY . . . . .	50	10 664	2.0	.3
	OTHER COMMOOITIES . . . . .	(X)	583	(X)	.5	2323	ORESSEO POULTRY (RESALES) . . . . .	47	10 523	2.0	.3
	COMMOOITIES N.E.C. . . . .	(X)	3 548	(X)	3.0		OTHER COMMOOITIES . . . . .	(X)	141	(X)	(2)
	NOTIONS AND OTHER ORY GOOOS (SIC 5034)					2410	CONFECTIONERY . . . . .	303	126 459	4.9	4.0
	TOTAL . . . . .	73	46 928	(X)	100.0	2510	FISH, SEAFOOO (FRESH FROZEN) . . . . .	22	2 551	6.2	.1
1710	YARO OR PIECE GOOOS . . . . .	8	1 311	26.9	2.8	2610	MEATS, PROVISIONS . . . . .	127	263 140	16.7	8.3
1711	COTTON FABRICS . . . . .	6	1 255	48.2	2.7	2611	FRESH, FROZEN MEATS . . . . .	81	171 309	11.6	5.4
	OTHER COMMOOITIES . . . . .	(X)	56	(X)	.1	2612	SAUSAGE, MEAT LOAVES . . . . .	65	30 444	4.2	1.0
1720	NOTIONS (THREAO, BUTTONS, ETC.) . . . . .	63	29 870	88.7	63.7	2613	CURED, BOILED, SMOKEO MEATS . . . . .	73	33 208	4.0	1.0
1730	KNIT FABRICS, KNITTING YARNS . . . . .	12	10 767	81.7	22.9	2614	OTHER MEAT PRODUCTS . . . . .	62	28 179	3.7	.9
1733	OTHER ORY GOOOS . . . . .	6	905	79.1	1.9	2710	FRESH FRUITS, VEGETABLES . . . . .	91	135 692	9.4	4.3
	OTHER COMMOOITIES . . . . .	(X)	9 862	(X)	21.0	2711	FRESH FRUITS, BERRIES, MELONS . . . . .	82	68 770	4.8	2.2
3610	HAROWARE . . . . .	6	394	14.5	.8	2712	FRESH VEGETABLES . . . . .	77	66 922	4.8	2.1
5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	8	422	12.5	.9	2810	COFFEE-ROASTEO (INCL. SOLUBLE) . . . . .	234	101 364	4.7	3.2
5352	RUBBER SOLES AND HEELS . . . . .	6	97	4.4	.2	2830	TEA, SPICES . . . . .	232	28 053	1.5	.9
5353	FINDINGS AND MERCHANOISE . . . . .	6	305	8.8	.6	2840	BAKERY PRODUCTS . . . . .	76	26 201	2.2	.8
	OTHER COMMOOITIES . . . . .	(X)	19	(X)	(2)	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	56	6 885	.9	.2
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	6	303	10.9	.6	2860	CANNEO-BOTTLEO FOODS . . . . .	328	619 553	25.2	19.4
	COMMOOITIES N.E.C. . . . .	(X)	3 861	(X)	8.2	2870	SUGAR-REFINEO . . . . .	262	77 677	3.1	2.4
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					2890	BREAKFAST FOODS . . . . .	241	101 815	5.2	3.2
	TOTAL <sup>2</sup> . . . . .	169	155 102	(X)	100.0	2910	FLOUR, RELATED PRODUCTS . . . . .	248	84 867	3.8	2.7
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					2920	MARGARINE, SHORTENINGS . . . . .	307	96 507	3.7	3.0
	TOTAL . . . . .	252	206 171	(X)	100.0	2930	PET FOODS--ALL KINOS . . . . .	167	45 443	2.7	1.4
1710	YARO OR PIECE GOOOS . . . . .	8	2 646	21.3	1.3	2940	ORIOO, FRUITS, VEGETABLES . . . . .	161	19 104	1.2	.6
1714	OTHER YARO GOOOS . . . . .	6	1 398	12.5	.7	2950	SOFT ORINKS, ORINK, WATERS . . . . .	94	22 044	1.6	.7
	OTHER COMMOOITIES . . . . .	(X)	856	(X)	.4	2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	168	543 585	31.8	17.0
1720	NOTIONS (THREAO, BUTTONS, ETC.) . . . . .	7	687	6.1	.3	3430	ELECTRIC HOUSEWARES . . . . .	11	4 198	.9	.1
1810	MEN'S, BOYS' CLOTHING . . . . .	75	18 256	21.5	8.9	7110	CIGARETTES, CIGARS, TOBACCO . . . . .	193	143 140	8.2	4.5
1820	WOMEN'S, CHILDREN'S, CLOTHING . . . . .	200	157 384	83.1	76.3	7510	PERSONAL SERVICE PAPERS . . . . .	198	49 967	3.6	1.6
1830	MILLINERY, MILLINERY SUPPLIES . . . . .	29	7 331	76.5	3.6	7520	INDUSTRIAL PAPERS . . . . .	156	24 761	2.2	.8
1840	ORESSEO FURS, FUR CLOTHING . . . . .	33	10 769	96.2	5.2	9760	MISCELLANEOUS LINES . . . . .	9	8 583	3.4	.3
1910	SHOES, OTHER FOOTWEAR . . . . .	25	1 485	7.2	.7	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	43	22 830	3.1	.7
7820	HOUSEHOLD LINENS, OOMESTICS . . . . .	15	2 295	14.2	1.1		COMMOOITIES N.E.C. . . . .	(X)	35 777	(X)	1.1
8620	SPORT, ATHLETIC GOOOS, BICYCLES . . . . .	5	558	15.7	.3	2110	FROZEN FOODS . . . . .	243	276 501	83.9	83.9
8630	TOYS, GAMES, FIREWORKS . . . . .	10	441	7.1	.2	2111	FROZEN FRUITS-JUICES . . . . .	79	20 151	17.0	6.1
8820	JEWELRY, SILVERWARE, TROPHIES . . . . .	8	2 206	31.4	1.1	2112	FROZEN VEGETABLES-JUICES . . . . .	96	25 823	18.1	7.8
	COMMOOITIES N.E.C. . . . .	(X)	2 113	(X)	1.0	2113	FROZEN POULTRY (PACKAGEO ONLY)	103	49 678	27.0	15.1
	FOOTWEAR (SIC 5039)					2114	FROZEN FISH-SEAFOOD (PACKAGEO)	173	78 199	32.4	23.7
	TOTAL . . . . .	71	57 784	(X)	100.0	2115	FROZEN MEATS (PACKAGEO) . . . . .	134	59 297	33.5	18.0
1810	MEN'S, BOYS' CLOTHING . . . . .	10	296	6.5	.5	2116	FROZEN PREPAREO FOODS . . . . .	66	22 299	17.4	6.8
1815	MEN'S, BOYS' UNOERWEAR . . . . .	5	89	5.5	.2	2117	OTHER PACKAGEO FROZEN FOODS . . . . .	72	21 055	17.3	6.4
	OTHER COMMOOITIES . . . . .	(X)	207	(X)	.4	2210	BUTTER AND CHEESE . . . . .	36	1 325	3.7	.4
1910	SHOES, OTHER FOOTWEAR . . . . .	71	56 437	97.7	97.7	2220	ICE CREAM, ICES . . . . .	5	2 387	6.5	.7
1911	MEN'S, BOYS' SHOES . . . . .	50	19 895	42.0	34.4	2310	EGGS (SHELL) . . . . .	19	1 235	4.3	.4
1912	WOMEN'S, MISSES' SHOES . . . . .	45	16 640	39.5	28.8	2320	POULTRY . . . . .	22	4 297	12.1	1.3
1913	CHILDREN'S, INFANTS' SHOES . . . . .	31	4 011	12.0	6.9	2410	CONFECTIONERY . . . . .	11	1 523	6.0	.5
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . . . .	35	15 891	42.9	27.5	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	50	12 007	17.5	3.6
	COMMOOITIES N.E.C. . . . .	(X)	1 051	(X)	1.8	2610	MEATS, PROVISIONS . . . . .	44	10 801	12.5	3.3
	GROCERIES, GENERAL LINE (SIC 5041)					2611	FRESH, FROZEN MEATS . . . . .	30	9 707	12.7	2.9
	TOTAL . . . . .	394	3 189 005	(X)	100.0	2613	CURED, BOILED, SMOKEO MEATS . . . . .	19	620	2.3	.2
						2614	OTHER MEAT PRODUCTS . . . . .	14	329	1.9	.1
1810	MEN'S, BOYS' CLOTHING . . . . .	10	296	6.5	.5		OTHER COMMOOITIES . . . . .	(X)	145	(X)	(2)
1815	MEN'S, BOYS' UNOERWEAR . . . . .	5	89	5.5	.2	2710	FRESH FRUITS, VEGETABLES . . . . .	22	2 175	7.1	.7
	OTHER COMMOOITIES . . . . .	(X)	207	(X)	.4	2711	FRESH FRUITS, BERRIES, MELONS . . . . .	15	1 136	3.7	.3
1910	SHOES, OTHER FOOTWEAR . . . . .	71	56 437	97.7	97.7	2712	FRESH VEGETABLES . . . . .	17	1 039	4.2	.3
1911	MEN'S, BOYS' SHOES . . . . .	50	19 895	42.0	34.4	2860	CANNEO-BOTTLEO FOODS . . . . .	48	7 114	11.5	2.2
1912	WOMEN'S, MISSES' SHOES . . . . .	45	16 640	39.5	28.8	2861	CANNEO-BOTTLEO JUICES/ORINKS . . . . .	22	1 095	2.5	.3
1913	CHILDREN'S, INFANTS' SHOES . . . . .	31	4 011	12.0	6.9	2863	CANNEO-BOTTLEO FRUITS, VEGE . . . . .	23	4 152	11.4	1.3
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . . . .	35	15 891	42.9	27.5	2864	CANNEO FISH, SEAFOOD . . . . .	33	1 125	2.0	.3
	COMMOOITIES N.E.C. . . . .	(X)	1 051	(X)	1.8	2865	CANNEO MEATS . . . . .	20	429	1.0	.1
	GROCERIES, GENERAL LINE (SIC 5041)					2866	CANNEO MILK . . . . .	7	203	1.7	.1
	TOTAL . . . . .	394	3 189 005	(X)	100.0		OTHER COMMOOITIES . . . . .	(X)	110	(X)	(2)
						2920	MARGARINE, SHORTENINGS . . . . .	54	3 039	3.1	.9
						2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	11	2 284	15.5	.7
							COMMOOITIES N.E.C. . . . .	(X)	4 836	(X)	1.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

Detail may not add to total due to rounding.

Commodity line detail withheld due to insufficient reporting.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST NORTH CENTRAL--CONTINUED						EAST NORTH CENTRAL--CONTINUED					
	DAIRY PRODUCTS (SIC 5043)					2860	CANNED-BOTTLED FOODS . . . . .	25	4 910	5.1	1.9
						2865	CANNED MEATS . . . . .	10	364	7.6	.1
						2867	OTHER CANNED-BOTTLED FOODS . . . . .	7	4 271	4.8	1.1
	TOTAL . . . . .	610	711 901	(X)	100.0		OTHER COMMODITIES . . . . .	(X)	274	(X)	.1
2110	FROZEN FOODS . . . . .	25	5 113	6.7	.7	2960	FOODS (EXC. AS SPECIFIED ABOVE).	12	1 465	1.7	.6
2111	FROZEN FRUITS-JUICES . . . . .	7	381	25.0	.1						
2112	FROZEN VEGETABLES-JUICES . . . . .	12	630	2.0	.1	7110	CIGARETTES, CIGARS, TOBACCO . . . . .	54	44 298	34.6	17.0
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	5	410	1.1	.1	7111	CIGARETTES . . . . .	37	41 634	34.8	15.9
2116	FROZEN PREPARED FOODS . . . . .	13	3 068	4.0	.4	7112	CIGARS . . . . .	35	1 930	6.0	.7
	OTHER COMMODITIES . . . . .	(X)	624	(X)	.1	7113	OTHER TOBACCO . . . . .	17	734	4.6	.3
2210	BUTTER AND CHEESE . . . . .	347	310 028	68.5	43.5	7510	PERSONAL SERVICE PAPERS . . . . .	23	984	5.8	.4
2220	ICE CREAM, ICES . . . . .	173	20 489	29.2	2.9	7520	INDUSTRIAL PAPERS . . . . .	20	1 475	13.9	.6
2230	MILK, CREAM (FLUID) . . . . .	340	185 106	86.6	26.0	9760	MISCELLANEOUS LINES . . . . .	9	946	20.0	.4
2240	OTHER DAIRY PRODUCTS . . . . .	274	141 869	40.1	19.9		COMMODITIES N.E.C. . . . .	(X)	21 874	(X)	8.4
2310	EGGS (SHELL) . . . . .	63	2 866	2.3	.4	FISH AND SEAFOODS (SIC 5046)					
2320	POULTRY . . . . .	8	4 512	6.7	.6	TOTAL . . . . .					
2610	MEATS, PROVISIONS . . . . .	25	4 000	4.4	.6			112	77 899	(X)	100.0
2611	FRESH, FROZEN MEATS . . . . .	6	2 402	2.8	.3	2110	FROZEN FOODS . . . . .	48	9 344	26.0	12.0
2612	SAUSAGE, MEAT LOAVES . . . . .	14	777	4.1	.1	2111	FROZEN FRUITS-JUICES . . . . .	5	125	3.0	.2
2613	CURED, BOILED, SMOKED MEATS . . . . .	14	646	4.3	.1	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	5	595	9.5	.8
	OTHER COMMODITIES . . . . .	(X)	175	(X)	(Z)	2114	FROZEN FISH-SEAFOOD (PACKAGE) . . . . .	46	8 497	24.2	10.9
2710	FRESH FRUITS, VEGETABLES . . . . .	6	19 251	44.2	2.7	2117	OTHER PACKAGED FROZEN FOODS . . . . .	5	87	5.2	.1
2860	CANNED-BOTTLED FOODS . . . . .	44	2 915	10.5	.4		OTHER COMMODITIES . . . . .	(X)	40	(X)	.1
2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	19	490	12.5	.1	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	112	67 419	86.5	86.5
2867	OTHER CANNED-BOTTLED FOODS . . . . .	12	1 638	11.1	.2	2860	CANNED-BOTTLED FOODS . . . . .	22	786	4.4	1.0
	OTHER COMMODITIES . . . . .	(X)	787	(X)	.1		COMMODITIES N.E.C. . . . .	(X)	350	(X)	.4
2920	MARGARINE, SHORTENINGS . . . . .	39	3 536	2.9	.5	MEATS AND MEAT PRODUCTS (SIC 5047)					
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	19	3 130	28.5	.4	TOTAL . . . . .					
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	5	1 508	50.0	.2	2110	FROZEN FOODS . . . . .	159	23 340	9.3	1.3
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	20	2 072	1.9	.3	2112	FROZEN VEGETABLES-JUICES . . . . .	38	1 607	4.5	.1
	COMMODITIES N.E.C. . . . .	(X)	5 506	(X)	.8	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	38	2 487	1.3	.1
POULTRY AND POULTRY PRODUCTS (SIC 5044)						2114	FROZEN FISH-SEAFOOD (PACKAGE) . . . . .	98	3 515	3.7	.2
	TOTAL . . . . .	439	422 308	(X)	100.0	2115	FROZEN MEATS (PACKAGE) . . . . .	74	14 213	11.9	.8
2110	FROZEN FOODS . . . . .	54	11 673	16.9	2.8		OTHER COMMODITIES . . . . .	(X)	1 518	(X)	.1
2112	FROZEN VEGETABLES-JUICES . . . . .	6	241	5.8	.1	2320	POULTRY . . . . .	167	18 410	5.4	1.0
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	29	5 931	13.2	1.4	2610	MEATS, PROVISIONS . . . . .	940	1 727 155	95.1	95.1
2114	FROZEN FISH-SEAFOOD (PACKAGE) . . . . .	14	534	4.3	.1	2611	FRESH, FROZEN MEATS . . . . .	807	1 550 488	89.9	85.4
2115	FROZEN MEATS (PACKAGED) . . . . .	21	2 900	11.8	.7	2612	SAUSAGE, MEAT LOAVES . . . . .	415	59 239	12.6	3.3
2117	OTHER PACKAGED FROZEN FOODS . . . . .	16	2 036	13.8	.5	2613	CURED, BOILED, SMOKED MEATS . . . . .	435	51 908	10.8	2.9
	OTHER COMMODITIES . . . . .	(X)	31	(X)	(Z)	2614	OTHER MEAT PRODUCTS . . . . .	295	65 517	22.6	3.6
2210	BUTTER AND CHEESE . . . . .	77	10 486	20.0	2.5	2860	CANNED-BOTTLED FOODS . . . . .	119	31 810	14.7	1.8
2310	EGGS (SHELL) . . . . .	317	122 668	60.7	29.0	2864	CANNED FISH, SEAFOOD . . . . .	17	1 179	7.6	.1
2320	POULTRY . . . . .	245	252 604	83.6	59.8	2865	CANNED MEATS . . . . .	98	29 486	14.6	1.6
2321	LIVE POULTRY . . . . .	70	13 149	57.4	3.1		OTHER COMMODITIES . . . . .	(X)	1 145	(X)	.1
2322	DRESSED POULTRY (KILLED) . . . . .	23	4 040	23.8	1.0	COMMODITIES N.E.C. . . . .					
2323	DRESSED POULTRY (RESALES) . . . . .	179	235 415	87.8	55.7	TOTAL . . . . .					
2610	MEATS, PROVISIONS . . . . .	44	13 969	17.2	3.3	2110	FROZEN FOODS . . . . .	88	19 612	19.5	2.9
2611	FRESH, FROZEN MEATS . . . . .	34	13 153	16.8	3.1	2111	FROZEN FRUITS-JUICES . . . . .	42	3 888	6.0	.6
2613	CURED, BOILED, SMOKED MEATS . . . . .	12	539	5.5	.1	2112	FROZEN VEGETABLES-JUICES . . . . .	53	6 879	11.7	1.0
	OTHER COMMODITIES . . . . .	(X)	277	(X)	.1	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	17	966	2.3	.1
2860	CANNED-BOTTLED FOODS . . . . .	7	1 916	14.7	.5	2114	FROZEN FISH-SEAFOOD (PACKAGE) . . . . .	29	2 569	4.8	.4
2870	SUGAR-REFINED . . . . .	4	2 206	23.8	.5	2115	FROZEN MEATS (PACKAGE) . . . . .	17	870	2.4	.1
2920	MARGARINE, SHORTENINGS . . . . .	38	2 349	6.2	.6	2116	FROZEN PREPARED FOODS . . . . .	20	2 315	4.1	.3
2921	MARGARINE, BUTTER SUBSTITUTES . . . . .	29	737	3.6	.2	2117	OTHER PACKAGED FROZEN FOODS . . . . .	24	2 125	4.4	.3
2922	SHORTENINGS, COOKING OILS . . . . .	25	1 612	6.5	.4	2710	FRESH FRUITS, VEGETABLES . . . . .	792	622 438	92.9	92.9
8720	FEEDS (MIXED AND OTHER) . . . . .	15	1 741	19.0	.4	2711	FRESH FRUITS, BERRIES, MELONS . . . . .	668	324 302	56.4	48.4
	COMMODITIES N.E.C. . . . .	(X)	2 696	(X)	.6	2712	FRESH VEGETABLES . . . . .	571	298 135	58.1	44.5
CONFECTIONERY (SIC 5045)						2860	CANNED-BOTTLED FOODS . . . . .	41	7 858	14.8	1.2
	TOTAL . . . . .	364	261 156	(X)	100.0	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	30	1 406	3.4	.2
2410	CONFECTIONERY . . . . .	364	175 505	67.2	67.2	2862	CANNED-BOTTLED BABY FOODS . . . . .	6	723	4.5	.1
2610	MEATS, PROVISIONS . . . . .	22	1 716	14.8	.7	2863	CANNED-BOTTLED FRUITS, VEGE . . . . .	30	4 632	10.4	.7
2612	SAUSAGE, MEAT LOAVES . . . . .	8	139	25.0	.1	2866	CANNED MILK . . . . .	6	433	4.1	.1
2613	CURED, BOILED, SMOKED MEATS . . . . .	12	1 387	14.2	.5	2867	OTHER CANNED-BOTTLED FOODS . . . . .	11	379	7.6	.1
	OTHER COMMODITIES . . . . .	(X)	190	(X)	.1		OTHER COMMODITIES . . . . .	(X)	285	(X)	(Z)
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	9	7 983	9.4	3.1	COMMODITIES N.E.C. . . . .					
								(X)	19 842	(X)	3.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST NORTH CENTRAL--CONTINUED GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)						EAST NORTH CENTRAL--CONTINUED ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
	TOTAL . . . . .	1 080	691 167	(X)	100.0		TOTAL . . . . .	930	(O)	(X)	100.0
1610	SOAPS AND DETERGENTS . . . . .	63	3 182	4.6	.5	3310	ELECTRICAL WIRING SUPPLIES . . .	852	(D)	83.5	82.1
2110	FROZEN FOODS . . . . .	48	7 069	12.5	1.0	3311	INT. WIRING, CONSTR. MAT. . . . .	637	(O)	44.4	38.1
2210	BUTTER AND CHEESE . . . . .	80	5 899	6.6	.9	3312	OUTSIDE CONSTRUCTION MATERIALS	435	(O)	12.6	8.6
2320	POULTRY . . . . .	22	1 306	11.1	.2	3313	LIGHTING FIXTURES . . . . .	634	(O)	17.1	14.1
2410	CONFECTIONERY . . . . .	146	5 908	4.1	.9	3314	ELECTRIC LAMPS . . . . .	585	(O)	7.0	5.5
2610	MEATS, PROVISIONS . . . . .	54	4 670	10.0	.7	3315	MOTORS, INDOUST. CONTROLS . . .	486	(O)	24.0	15.9
2810	COFFEE--ROASTED (INCL. SOLUBLE)	115	39 198	34.1	.7						
2820	COFFEE--GREEN . . . . .	10	4 784	77.7	.7	3410	TELEPHONE AND SIGNAL EQUIPMENT .	98	(D)	11.5	2.1
2830	TEA, SPICES . . . . .	119	7 654	6.7	1.1	3410	NON-CONSOLE RADIOS AND PLAYERS .	136	(D)	6.9	1.9
2840	BAKERY PRODUCTS . . . . .	195	77 704	57.7	11.2						
2850	FOOD, BEVERAGE BASIC MATERIALS .	113	43 294	49.6	6.3	3420	MAJOR APPLIANCES . . . . .	124	(D)	14.1	2.3
						3421	ELECTRIC HOME KITCHEN EQUIP. . .	70	(D)	5.5	.6
2860	CANNEO-BOTTLED FOODS . . . . .	288	147 950	64.2	21.4	3422	ELECTRIC HOME LAUNDRY EQUIP. . .	24	(D)	1.8	.1
2861	CANNEO-BOTTLED JUICES/DRINKS . .	168	16 315	11.1	2.4	3423	TV SETS . . . . .	68	(D)	12.9	1.2
2862	CANNEO-BOTTLED BABY FOODS . . .	21	1 023	4.5	.1	3424	CONSOLE RADIOS AND PLAYERS . . .	23	(D)	2.2	.1
2863	CANNEO-BOTTLED FRUITS, VEGE. . .	149	63 546	43.6	9.2	3425	OTHER MAJOR APPLIANCES . . . . .	46	(D)	4.2	.3
2864	CANNEO FISH, SEAFOOD . . . . .	121	8 375	6.1	1.2						
2865	CANNED MEATS . . . . .	99	25 843	19.4	3.7	3430	ELECTRIC HOUSEWARES . . . . .	247	(D)	11.1	5.1
2866	CANNEO MILK . . . . .	48	1 365	1.7	.2	3440	ROOM AIR CONDITONERS . . . . .	124	(D)	2.2	.5
2867	OTHER CANNED-BOTTLEO FOODS . . .	114	31 483	27.3	4.6						
2870	SUGAR--REFINED . . . . .	146	57 671	29.2	8.3	3510	ELECTRONIC TUBES, PARTS ACC. . . .	119	(D)	3.0	.7
2890	BREAKFAST FOODS . . . . .	68	3 064	3.4	.4	3511	ELECTRONIC TUBES . . . . .	78	(D)	2.6	.5
2910	FLOUR, RELATED PRODUCTS . . . . .	149	46 104	27.1	6.7	3512	TRANS. AND/OR SEMICONDUCTORS . .	13	(D)	5.5	.1
2920	MARGARINE, SHORTENINGS . . . . .	178	19 847	11.6	2.9	3515	INTERCOMMUNICATIONS . . . . .	55	(D)	.7	.1
2930	PET FOODS--ALL KINDS . . . . .	73	24 139	57.3	3.5	3516	COMMERCIAL, INDUSTRIAL ELEC. . . .	17	(D)	4.5	.1
2940	ORIOE, FRUITS, VEGETABLES . . . .	52	5 920	9.0	.9		OTHER COMMODITIES . . . . .	(X)	(D)	(X)	(2)
2950	SOFT DRINKS, ORINK, WATERS . . . .	201	35 695	67.5	5.2	3710	WARM-AIR HEATING-COOLING EQUIP..	67	(D)	2.8	.2
2960	FOODS (EXC. AS SPECIFIED ABOVE) .	265	117 583	57.2	17.0	3720	ELEC. RESIDENTIAL SPACE HEATING .	123	(O)	1.2	.3
3120	GRAINS, BEANS, ETC. . . . .	5	1 487	25.0	.2	3740	PLUMBING FIX., EQUIP., SUPPLIES .	48	(O)	10.0	.4
7110	CIGARETTES, CIGARS, TOBACCO . . .	29	8 379	20.3	1.2	3810	CENTRAL AIR CONDITIONING . . . . .	70	(D)	5.3	.4
						9930	OTHER LABOR, SERVICE RECEIPTS . .	85	(D)	9.2	.6
7210	BEER, ALE, PORTER, STOUT, ETC. . .	19	2 049	20.0	.3		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.3
7211	BEER, ALE, ETC. . . . .	13	1 733	25.0	.3						
	OTHER COMMODITIES . . . . .	(X)	316	(X)	(2)						
7510	PERSONAL SERVICE PAPERS . . . . .	48	2 958	3.9	.4		ELECTRICAL APPLIANCES, TV AND				
8720	FEEDS (MIXED AND OTHER) . . . . .	19	3 789	17.8	.5		RADIO SETS (SIC 5064)				
9760	MISCELLANEOUS LINES . . . . .	14	1 233	12.5	.2		TOTAL . . . . .	400	1 150 885	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	12 631	(X)	1.8	1220	NEW AND REBUILT PARTS . . . . .	16	3 767	6.0	.3
						3310	ELECTRICAL WIRING SUPPLIES . . . .	19	12 603	17.1	1.1
	COTTON (SIC 5052)					3410	NON-CONSOLE RADIOS AND PLAYERS .	122	59 301	10.8	5.2
	TOTAL . . . . .	3	(D)	(X)	100.0	3420	MAJOR APPLIANCES . . . . .	304	808 648	77.9	70.3
						3421	ELECTRIC HOME KITCHEN EQUIP. . .	158	223 973	34.2	19.5
	GRAIN (SIC 5053)					3422	ELECTRIC HOME LAUNDRY EQUIP. . .	146	75 283	11.7	6.5
	TOTAL . . . . .	474	2 125 485	(X)	100.0	3423	TV SETS . . . . .	188	404 209	48.0	35.1
3120	GRAINS, BEANS, ETC. . . . .	474	2 041 341	96.0	96.0	3424	CONSOLE RADIOS AND PLAYERS . . .	150	47 250	6.3	4.1
						3425	OTHER MAJOR APPLIANCES . . . . .	158	57 932	11.5	5.0
8720	FEEDS (MIXED AND OTHER) . . . . .	83	47 231	20.3	2.2	3430	ELECTRIC HOUSEWARES . . . . .	138	82 279	26.2	7.1
8721	POULTRY, LIVESTOCK FEED MIXED . .	50	33 684	21.0	1.6	3440	ROOM AIR CONDITIONERS . . . . .	96	36 641	9.1	3.2
8722	FEEDS BOUGHT AND SOLD . . . . .	61	13 547	7.0	.6	3510	ELECTRONIC TUBES, PARTS ACC. . . .	106	20 616	3.7	1.8
						3511	ELECTRONIC TUBES . . . . .	103	15 524	2.7	1.3
8730	FEED INGREGIOENTS . . . . .	62	7 294	6.0	.3	3512	TRANS. AND/OR SEMICONDUCTORS . .	17	699	1.4	.1
8740	FERTILIZER, FERTILIZER MATERIALS .	83	5 561	6.0	.3	3513	ELECTRONIC PARTS . . . . .	32	2 687	1.3	.2
9930	OTHER LABOR, SERVICE RECEIPTS . .	141	8 415	1.3	.4	3514	ACCESSORIES . . . . .	25	1 232	.8	.1
	COMMODITIES N.E.C. . . . .	(X)	15 643	(X)	.7		OTHER COMMODITIES . . . . .	(X)	473	(X)	(2)
						3610	HARDWARE . . . . .	16	10 502	12.3	.9
	LIVESTOCK (SIC 5054)					3710	WARM-AIR HEATING-COOLING EQUIP..	29	4 509	4.0	.4
	TOTAL . . . . .	87	(D)	(X)	100.0	3740	PLUMBING FIX., EQUIP., SUPPLIES .	13	3 557	6.0	.3
3130	LIVESTOCK (EXCEPT HORSES, MULES,	87	(D)	99.8	99.8	3741	PIPE FITTINGS, VALVES . . . . .	6	979	5.0	.1
3131	CATTLE, CALVES . . . . .	75	(D)	67.4	29.8	3742	PLUMBING FIXTURES . . . . .	11	2 113	6.2	.2
3132	SHEEP, LAMBS . . . . .	23	(D)	49.7	9.3		OTHER COMMODITIES . . . . .	(X)	465	(X)	(2)
3133	HOGS . . . . .	32	(O)	87.9	58.4	3810	CENTRAL AIR CONDITIONING . . . . .	36	5 832	3.2	.5
	OTHER COMMODITIES . . . . .	(X)	(O)	(X)	2.2	4130	COMMERCIAL KITCHEN EQUIPMENT . .	13	3 186	6.8	.3
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.2	4310	GARDEN MACHINERY, EQUIP. SUPP. .	14	14 471	20.3	1.3
						7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	17	3 898	5.3	.3
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					7850	FLOOR COVERINGS . . . . .	17	8 471	7.3	.7
	TOTAL . . . . .	116	(O)	(X)	100.0	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	17	3 359	9.3	.3
						8620	SPORT, ATHLETIC GOODS, BICYCLES .	19	5 203	9.0	.5
						8820	JEWELRY, SILVERWARE, TROPHIES . .	16	5 001	10.2	.4
						9310	PHONO., RECORDS, PREREC. TAPES .	17	14 842	10.3	1.3
						9930	OTHER LABOR, SERVICE RECEIPTS . .	60	5 887	1.9	.5
							COMMODITIES N.E.C. . . . .	(X)	38 312	(X)	3.3
							ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
	TOTAL . . . . .	688	322 962	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of-					Amount <sup>1</sup> (\$1,000)	As percent of total sales of-	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
3310	EAST NORTH CENTRAL--CONTINUEO					EAST NORTH CENTRAL--CONTINUEO					
3410	ELECTRICAL WIRING SUPPLIES . . . .	34	2 629	6.5	.8	3810	CENTRAL AIR CONDITIOINING . . . .	324	31 744	9.1	3.2
3420	NON-CONSOLE RADIOS AND PLAYERS . .	80	2 914	8.2	.9	3811	RESIDENT. AND SMALL COMMERCIAL	291	20 854	6.8	2.1
3510	MAJOR APPLIANCES . . . . .	91	4 768	10.6	1.5	3812	RESIDENTIAL AND COMMERCIAL . .	46	6 478	4.4	.7
9930	ELECTRONIC TUBES, PARTS ACC. . . .	688	306 090	94.8	94.8	3813	INOUSTRIAL AND COMMERCIAL. . .	46	4 411	5.4	.4
	OTHER LABOR, SERVICE RECEIPTS. . .	71	2 906	16.3	.9						
	COMMOOITIES N.E.C. . . . .	(X)	3 655	(X)	1.1	3820	PARTS SUPPLIES, AND ACCESSORIES.	49	8 330	6.0	.8
						3910	COMMERCIAL REFRIGERATORS EQUIP..	11	506	14.2	.1
	HAROWARE					4420	GEN. PURPOSE INDUSTRIAL MACH..	66	4 770	4.7	.5
	(SIC 5072)					4610	INOUSTRIAL VALVES, FITTINGS. . .	166	30 531	12.2	3.1
	TOTAL . . . . .	613	694 143	(X)	100.0	4840	ABRASIVES, ABRASIVE MATERIALS. .	21	1 639	4.5	.2
						4910	OTHER INDOUSTRIAL EQUIPMENT SUPP.	66	17 591	15.2	1.8
1220	NEW AND REBUILT PARTS. . . . .	21	5 278	4.9	.8	6210	IRON, STEEL PRODS. (SEMI-FINISH)	51	2 500	10.3	.3
1510	PAINTS, VARNISHES, LACOUERS. . . .	83	14 197	5.3	2.0						
3310	ELECTRICAL WIRING SUPPLIES . . . .	48	11 159	5.3	1.6	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	38	1 326	3.3	.1
3410	NON-CONSOLE RADIOS AND PLAYERS . .	14	3 953	2.4	.6	6232	NAILS, STAPLES . . . . .	30	1 249	3.8	.1
3420	MAJOR APPLIANCES . . . . .	19	20 434	9.4	2.9		OTHER COMMODITIES. . . . .	(X)	77	(X)	(2)
3430	ELECTRIC HOUSEWARES. . . . .	35	18 974	7.4	2.7	6250	CAST IRON SOIL PIPE, TUBING. . .	167	52 650	19.4	5.3
3440	ROOM AIR CONDIOINERS. . . . .	6	2 054	1.6	.3	6260	IRON, STEEL PIPE, TUBING . . . .	269	42 071	11.3	4.3
3610	HARDWARE . . . . .	580	417 863	61.8	60.2	6261	TUBING (MECH. AND PRESSURE)..	52	10 767	6.5	1.1
3620	PAINTERS' SUPPLIES . . . . .	74	14 693	6.8	2.1	6262	STANOARO STEEL PIPE. . . . .	256	31 303	11.0	3.2
3710	WARM-AIR HEATING-COOLING EQUIP..	13	3 420	3.5	.5	8140	WOOD MILLWORK (DOORS, ETC.)..	23	3 115	9.3	.3
3711	WARM-AIR FURNANCES (ALL FUELS)	6	2 175	3.4	.3	8210	BRICK, BLOCKS, TILE, CLAY. . . .	7	8 702	12.1	.9
3713	OUCTS, REGISTERS, ETC. . . . .	8	483	2.8	.1	8420	ROOFING, SIDING, EQUIPMENT . . .	58	4 720	12.1	.5
	OTHER COMMOOITIES. . . . .	(X)	762	(X)	.1	9760	MISCELLANEOUS LINES. . . . .	27	3 516	11.1	.4
3740	PLUMBING FIX., EQUIP., SUPPLIES.	80	17 922	5.9	2.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	37	2 218	9.5	.2
3741	PIPE FITTINGS, VALVES. . . . .	56	7 062	3.4	1.0		COMMOOITIES N.E.C. . . . .	(X)	20 399	(X)	2.1
3742	PLUMBING FIXTURES. . . . .	36	6 283	2.7	.9						
3743	ORAINAGE SYSTEMS . . . . .	13	1 665	2.2	.2		AIR-CONDIOINING, REFRIG.				
3744	OTHER PLUMBING EQUIPMENT, SUPP.	39	2 912	2.3	.4		EQUIPMENT, SUPPLIES (SIC 5077)				
4150	CHINA, GLASSWARE, COMMERCIAL . .	5	1 912	3.7	.3		TOTAL . . . . .	329	170 572	(X)	100.0
4310	GAROEN MACHINERY, EQUIP. SUPP..	45	18 992	7.2	2.7	1220	NEW AND REBUILT PARTS. . . . .	11	222	3.0	.1
4840	ABRASIVES, ABRASIVE MATERIALS. .	18	3 619	2.9	.5	3420	MAJOR APPLIANCES . . . . .	11	1 458	12.8	.9
4870	RDPE, CORDAGE, TWINE (NOT WIRE).	16	1 730	.8	.2	3440	ROOM AIR CONDIOINERS. . . . .	91	6 095	8.4	3.6
4910	OTHER INDOUSTRIAL EQUIPMENT SUPP.	31	3 575	9.6	.5	3710	WARM-AIR HEATING-COOLING EQUIP..	110	10 685	12.0	6.3
6210	IRON, STEEL PRODS. (SEMI-FINISH)	7	1 627	3.3	.2	3711	WARM-AIR FURNANCES (ALL FUELS)	88	2 970	5.0	1.7
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	93	10 260	4.1	1.5	3712	CENTRAL HEATING-COOLING UNITS.	52	4 704	9.5	2.8
6231	WIRE-PLAIN, COATED, BARBED . . .	35	1 422	1.5	.2	3713	OUCTS, REGISTERS, ETC. . . . .	52	2 447	6.6	1.3
6232	NAILS, STAPLES . . . . .	77	4 942	2.3	.7	3714	ROOM SPACE HEATING EQUIPMENT .	20	295	1.5	.2
6233	WOVEN, WELDED WIRE FENCE EOPT.	34	2 071	2.2	.3	3715	OTHER WARM AIR SPACE HEATING .	13	468	5.3	.3
6234	WIRE RDPE AND STRANO . . . . .	29	1 493	2.1	.2	3730	HYDRONICS EQUIPMENT, SUPPLIES. .	23	812	4.8	.5
	OTHER COMMOOITIES. . . . .	(X)	332	(X)	(2)	3740	PLUMBING FIX., EQUIP., SUPPLIES.	4	419	3.9	.2
6240	IRON, STEEL FINISHED PRODUCTS. .	6	1 538	3.5	.2	3810	CENTRAL AIR CONDIOINING . . . .	179	47 717	42.7	28.0
6250	CAST IRON SOIL PIPE, TUBING. . .	6	1 528	2.4	.2	3811	RESIDENT. AND SMALL COMMERCIAL	139	12 451	13.8	7.3
6260	IRON, STEEL PIPE, TUBING . . . .	35	4 214	1.9	.6	3812	RESIDENTIAL AND COMMERCIAL . .	139	17 303	22.1	10.1
7870	KITCHEN UTENSILS, TOOLS, MISC. .	34	29 058	11.5	4.2	7813	INDUSTRIAL AND COMMERCIAL. . .	100	17 963	25.1	10.5
8140	WOOD MILLWORK (DOORS, ETC.)..	13	5 129	8.0	.7	3820	PARTS SUPPLIES, AND ACCESSORIES.	195	36 808	37.6	21.6
8150	METAL MILLWORK (DOORS, ETC.)..	22	2 095	16.6	.3	3910	COMMERCIAL REFRIGERATORS EQUIP..	229	43 956	39.0	25.8
8420	ROOFING, SIDING, EQUIPMENT . . .	8	2 831	4.3	.4	3911	BEVERAGE, DRINK, WATER COOLERS	55	2 053	8.5	1.2
8570	OTHER BUILDING MATERIALS . . . .	7	3 654	5.9	.5	3912	DISPLAY CASES. . . . .	74	9 710	25.5	5.7
8620	SPORT, ATHLETIC GOODS, BICYCLES.	30	32 880	12.6	4.7	3913	ICE CREAM CABINETS . . . . .	49	1 689	5.3	1.0
8630	TOYS, GAMES, FIREWORKS . . . .	18	4 469	4.0	.6	3914	ICE MAKING MACHINES. . . . .	134	5 193	6.5	3.0
9930	OTHER LABOR, SERVICE RECEIPTS. .	37	4 140	7.0	.6	3915	REACH-IN AND WALK-IN REFRIG. .	99	4 659	9.4	2.7
	COMMODITIES N.E.C. . . . .	(X)	30 945	(X)	4.5	3916	OTHER REFRIGERATION EQUIPMENT.	132	20 652	35.2	12.1
						4140	COMMERCIAL FOOD SERVICE EQUIP..	25	1 564	13.6	.9
	PLUMBING AND HEATING EQUIPMENT					4180	STORE, RESTAURANT FIXTURES . . .	35	3 255	12.5	1.9
	AND SUPPLIES (SIC 5074)					9760	MISCELLANEOUS LINES. . . . .	4	265	14.2	.2
	TOTAL . . . . .	1 066	987 458	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	85	13 906	29.1	8.2
3310	ELECTRICAL WIRING SUPPLIES . . . .	78	9 253	12.8	.9		COMMOOITIES N.E.C. . . . .	(X)	3 410	(X)	2.0
3440	ROOM AIR CONDIOINERS. . . . .	41	567	3.3	.1						
3610	HAROWARE . . . . .	235	10 427	4.7	1.1		COMMERCIAL MACHINES AND				
3611	BUILDERS' HAROWARE . . . . .	35	2 698	7.8	.3		EQUIPMENT (SIC 5081)				
3613	KITCHEN AND SHELF HAROWARE . . .	9	856	11.1	.1		TOTAL . . . . .	1 048	371 467	(X)	100.0
3614	HAND TOOLS, CUTLERY . . . . .	201	5 311	2.4	.5	1610	SOAPS AND OETTERGENTS . . . . .	24	399	3.7	.1
3615	ALL OTHER HAROWARE . . . . .	32	1 451	4.5	.1	2960	FOODS (EXC. AS SPECIFIED ABOVE).	10	878	12.5	.2
	OTHER COMMOOITIES. . . . .	(X)	111	(X)	(2)	3510	ELECTRONIC TUBES, PARTS ACC. . .	5	234	3.0	.1
3710	WARM-AIR HEATING-COOLING EQUIP..	618	154 149	28.6	15.6	3910	COMMERCIAL REFRIGERATORS EQUIP..	44	3 484	11.1	.9
3711	WARM-AIR FURNANCES (ALL FUELS)	501	70 675	16.2	7.2	4100	OFFICE MACHINES AND EQUIPMENT..	602	94 178	86.3	25.4
3712	CENTRAL HEATING-COOLING UNITS.	197	8 794	4.6	.9	4120	INDICATING, RECORD., INSTRUMENTS	38	8 599	95.8	2.3
3713	OUCTS, REGISTERS, ETC. . . . .	443	51 826	12.8	5.2	4130	COMMERCIAL KITCHEN EQUIPMENT . .	98	33 447	47.1	9.0
3714	ROOM SPACE HEATING EQUIPMENT .	188	5 529	3.4	.6	4140	COMMERCIAL FOOD SERVICE EQUIP..	117	16 591	25.0	4.5
3715	OTHER WARM AIR SPACE HEATING .	185	17 325	10.0	1.8	4150	CHINA, GLASSWARE, COMMERCIAL . .	88	11 403	23.3	3.1
3720	ELEC. RESIDENTIAL SPACE HEATING.	28	960	7.1	.1	4160	STORE, SERVICE SHOP MACHINES . .	186	54 315	67.5	14.6
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	505	87 578	17.7	8.9	4161	CASH REGISTERS . . . . .	113	14 275	55.8	3.8
3740	PLUMBING FIX., EQUIP., SUPPLIES.	729	488 196	60.6	49.4	4162	COIN-OPERATED MACHINES . . . .	60	34 216	70.2	9.2
3741	PIPE FITTINGS, VALVES. . . . .	584	182 341	27.6	18.5	4163	OTHER STORE AND SERVICE MACH..	28	5 824	76.1	1.6
3742	PLUMBING FIXTURES. . . . .	580	155 431	22.9	15.7						
3743	ORAINAGE SYSTEMS . . . . .	458	61 411	11.0	6.2						
3744	OTHER PLUMBING EQUIPMENT, SUPP.	531	89 013	15.0	9.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
4170	EAST NORTH CENTRAL--CONTINUEO SCALES, BALANCES (EX. SCIENTIFIC)	28	3 407	56.2	.9	9930	EAST NORTH CENTRAL--CONTINUEO OTHER LABOR, SERVICE RECEIPTS..	56	3 261	10.0	1.3
4180	STORE, RESTAURANT FIXTURES . . .	220	91 351	66.6	24.6		COMMOOITIES N.E.C. . . . .	(X)	5 844	(X)	2.4
4410	FOOD PROCESSING MACHINERY EQUIP.	17	2 273	13.0	.6	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					
4411	DAIRY, MILK PROD. MACH. EQUIP.	7	208	10.0	.1						
4412	OTHER FOOD PROCESSING MACH..	13	2 065	13.6	.6						
4830	PRINTING, DUPLICATING INKS . . .	19	298	7.6	.1	TOTAL . . . . . 1 708 1 143 261 (X) 100.0					
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	79	3 043	15.0	.8	1120	TRUCKS, TRUCK TRACTORS . . . . .	6	5 883	45.4	.5
5220	CUSTOOIAL (JANITORS) SUPPLIES..	6	499	10.0	.1	1220	NEW AND REBUILT PARTS. . . . .	34	9 556	30.7	.8
7410	PRINTING, WRITING PAPER. . . . .	76	3 518	15.5	.9	1620	INDUSTRIAL CHEMICALS . . . . .	28	4 294	5.4	.4
7510	PERSONAL SERVICE PAPERS. . . . .	35	1 572	6.2	.4	2850	FOOD, BEVERAGE BASIC MATERIALS .	6	6 018	41.6	.5
7520	INDUSTRIAL PAPERS. . . . .	13	1 252	15.7	.3	3610	HARWARE . . . . .	13	1 614	4.1	.1
7610	STATIONERY, OFFICE SUPPLIES. . .	259	11 837	30.1	3.2	4110	OFFICE MACHINES AND EQUIPMENT..	9	638	10.0	.1
7720	OFFICE, COMM., BUS. FURNITURE..	140	8 042	18.3	2.2	4210	CONSTRUCTION, MINING SUPPLIES..	44	15 932	28.5	1.4
7870	KITCHEN UTENSILS, TOOLS, MISC..	54	2 637	7.5	.7	4211	CRAWLER TRACTORS . . . . .	10	2 167	18.1	.2
9930	OTHER LABOR, SERVICE RECEIPTS..	325	10 646	11.2	2.9	4213	TRACTOR SHOVEL LOADERS . . . . .	5	1 737	22.2	.2
	COMMOOITIES N.E.C. . . . .	(X)	7 564	(X)	2.0	4214	PARTS AND ATTACHMENTS. . . . .	22	3 006	11.5	.3
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4215	POWER CRANES AND PARTS . . . . .	11	3 587	20.0	.3
	TOTAL . . . . .	446	522 037	(X)	100.0	4218	GRADERS, ROLLERS, OFF HIGHWAY..	5	2 225	22.2	.2
1120	TRUCKS, TRUCK TRACTORS . . . . .	27	2 847	6.4	.5	4219	OTHER CONSTRUCTION EQUIP..	25	2 615	7.4	.2
4210	CONSTRUCTION, MINING SUPPLIES..	446	418 348	80.1	80.1		OTHER COMMOOITIES..	(X)	497	(X)	(2)
4211	CRAWLER TRACTORS . . . . .	216	93 764	26.9	18.0	4320	FARM, DAIRY MACHINERY, PARTS . .	23	3 203	27.2	.3
4212	SELF PROPELLED SCRAPERS. . . . .	136	28 247	9.7	5.4	4410	FOOD PROCESSING MACHINERY EQUIP.	99	47 842	70.0	4.2
4213	TRACTOR SHOVEL LOAOERS . . . . .	173	57 894	17.3	11.1	4411	DAIRY, MILK PROD. MACH. EQUIP.	37	23 578	56.7	2.1
4214	PARTS AND ATTACHMENTS. . . . .	254	91 819	23.1	17.6	4412	OTHER FOOD PROCESSING MACH..	68	23 870	50.0	2.1
4215	POWER CRANES AND PARTS . . . . .	149	45 023	21.8	8.6	4420	GEN. PURPOSE INOUSTRIAL MACH . .	424	170 839	60.6	15.2
4216	BITUMINOUS MIXERS, PAVERS. . . .	83	11 718	11.3	2.2	4430	METAL-WORKING MACHINERY. . . . .	420	1 770 705	74.3	24.6
4217	CONCRETE MIXERS, PAVERS. . . . .	105	14 779	10.6	2.8	4431	NEW MACHINE TOOLS. . . . .	296	205 626	65.2	18.2
4218	GRADERS, ROLLERS, OFF HIGHWAY..	168	25 979	8.6	5.0	4432	MISCELLANEOUS METALWORKING ..	238	72 079	36.1	6.4
4219	OTHER CONSTRUCTION EQUIP..	219	49 126	19.9	9.4	4440	MATERIALS HANOLING EQUIPMENT . .	340	174 168	63.9	15.4
4420	GEN. PURPOSE INDUSTRIAL MACH..	153	24 025	9.2	4.6	4441	FORK LIFT TRUCKS . . . . .	134	73 407	57.0	6.5
4421	ENGINES (INCL. INT. COMBUST.) ..	63	5 417	3.2	1.0	4442	INDUSTRIAL TRUCKS. . . . .	56	9 361	17.0	.8
4422	COMPRESSORS, PUMPS . . . . .	96	5 657	5.0	1.1	4443	CRANES, OERRICKS, HOISTS . . . .	98	25 116	28.5	2.2
4423	CRUSHING, MACH. AND EQUIP. ....	42	5 855	8.0	1.1	4444	ELEVATORS. . . . .	19	3 247	25.0	.3
4425	OTHER GEN. INOUST. MACHINERY ..	45	7 021	13.9	1.3	4445	OTHER MATERIALS HANDLING EQUIP.	197	63 038	40.0	5.6
	OTHER COMMOOITIES. . . . .	(X)	76	(X)	(2)	4450	OIL WELL, OIL REFINING MACH. . .	89	43 100	73.0	4.3
4440	MATERIALS HANDLING EQUIPMENT . .	87	7 864	7.1	1.5	4460	PRINTING TRAOS MACHINERY. . . .	102	51 776	100.0	5.1
4441	FORK LIFT TRUCKS . . . . .	39	1 674	3.6	.3	4470	OTHER SPECIAL INO. MACH. . . . .	211	85 005	76.5	7.5
4442	INDUSTRIAL TRUCKS. . . . .	11	368	4.5	.1	4471	PAPER INOUSTRIES MACHINERY . . .	11	2 267	25.0	.2
4443	CRANES, OERRICKS, HOISTS . . . .	36	3 769	7.5	.7	4473	WOODWORKING MACHINERY. . . . .	40	13 521	32.4	1.2
4445	OTHER MATERIALS HANOLING EQUIP.	30	1 987	5.4	.4	4474	OTHER SPECIAL PURPOSE MACH..	165	68 375	100.0	6.1
	OTHER COMMODITIES. . . . .	(X)	65	(X)	(2)		OTHER COMMOOITIES. . . . .	(X)	842	(X)	.1
4480	USEO OR REBUILT MACH. EQUIP. . . .	188	36 299	11.6	7.0	4480	USED OR REBUILT MACH. EQUIP. . . .	305	81 133	39.3	7.2
4481	USEO CONSTRUCTION EQUIP. . . . .	180	35 188	11.5	6.7	4481	USEO CONSTRUCTION EQUIP. . . . .	27	6 207	20.0	.5
4483	OTHER USED OR REBUILT MACH..	19	1 040	4.6	.2	4482	USEO MACHINE TOOLS-CUTTING ..	133	40 243	45.0	3.6
	OTHER COMMODITIES. . . . .	(X)	72	(X)	(2)	4483	OTHER USED OR REBUILT MACH..	180	34 683	31.3	3.1
4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	14	2 091	9.5	.4	4510	BEARINGS, POWER, TRANSMISSION..	36	3 434	6.6	.3
6230	IRON/STEEL WIRE, WIRE PROOUCTS ..	27	1 102	3.3	.2	4610	INDUSTRIAL VALVES, FITTINGS..	45	6 310	13.0	.6
6260	IRON, STEEL PIPE, TUBING . . . . .	11	1 728	8.5	.3	4710	WELOING EQUIPMENT, SUPPLIES. . .	28	3 642	21.4	.3
9930	OTHER LABOR, SERVICE RECEIPTS ..	201	23 793	7.3	4.6	4712	ARC WELOING SUPPLIES, EQUIP. ....	16	2 179	20.0	.2
	COMMOOITIES N.E.C. . . . .	(X)	3 940	(X)	.8	4713	RESISTANCE WELDING SUPPLIES..	16	1 303	9.0	.1
	FARM MACHINERY AND EQUIPMENT (SIC 5083)						OTHER COMMOOITIES. . . . .	(X)	161	(X)	(2)
	TOTAL . . . . .	324	244 363	(X)	100.0	4820	BOTTLERS SUPPLIES. . . . .	6	646	25.0	.1
1120	TRUCKS, TRUCK TRACTORS . . . . .	10	1 753	36.8	.7	4840	ABRASIVES, ABRASIVE MATERIALS..	56	7 515	12.2	.7
1220	NEW AND REBUILT PARTS. . . . .	14	1 659	19.4	.7	4870	ROPE, CORDAGE, TWINE (NOT WIRE) ..	9	707	16.6	.1
3420	MAJOR APPLIANCES . . . . .	4	588	15.3	.2	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	93	15 342	20.2	1.4
3610	HARDWARE . . . . .	8	761	15.7	.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	4	847	33.3	.1
4310	GARDEN MACHINERY, EQUIP. SUPP. .	128	77 128	75.2	31.6	6220	IRON, STEEL PRODUCTS (FLAT) . . .	9	18 165	29.0	1.6
4311	POWER LAWN MOWERS. . . . .	111	53 128	64.0	21.7	6240	IRON, STEEL FINISHED PRODUCTS..	4	1 362	14.2	.1
4312	OTHER GARDEN MACHINERY . . . . .	64	24 001	38.4	9.8	6250	CAST IRON SOIL PIPE, TUBING. . . .	6	1 964	4.2	.2
4320	FARM, DAIRY MACHINERY, PARTS . .	225	147 867	86.0	60.5	6260	IRON, STEEL PIPE, TUBING . . . . .	57	13 846	25.5	1.2
4321	TRACTORS, EQUIPMENT (FARM) ..	56	19 788	44.2	8.1	7520	INDUSTRIAL PAPERS. . . . .	6	990	14.2	.1
4322	HARVESTING MACHINERY, EQUIP. ....	41	14 393	30.1	5.9	8610	PHOTOGRAPHIC GOOOS . . . . .	6	2 179	50.0	.2
4323	LANO PREPARATION, MACHINERY..	45	13 488	47.8	5.5	8614	SENSITIZED, UNEXPOSED FILMS. . .	6	2 179	50.0	.2
4324	DAIRY FARM, BARN EQUIPMENT . . . .	64	24 070	73.8	9.9	9760	MISCELLANEOUS LINES. . . . .	27	19 746	27.8	1.7
4325	IRRIGATION EQUIP..	31	13 858	39.3	5.7	9930	OTHER LABOR, SERVICE RECEIPTS ..	253	25 182	11.9	2.2
4326	LIGHT INOUSTRIAL EQUIPMENT .....	23	6 335	41.2	2.6		COMMOOITIES N.E.C. . . . .	(X)	42 778	(X)	3.7
4327	MISCELLANEOUS FARM MACHINERY . .	93	55 935	68.5	22.9	INDUSTRIAL SUPPLIES (SIC 5085)					
4440	MATERIALS HANOLING EQUIPMENT . .	4	813	33.3	.3	TOTAL . . . . . 1 769 1 459 166 (X) 100.0					
8620	SPORT, ATHLETIC GOOOS, BICYCLES..	6	1 098	19.0	.4	1220	NEW AND REBUILT PARTS. . . . .	65	7 611	9.8	.5
8740	FERTILIZER, FERTILIZER MATERIALS ..	14	1 094	12.1	.4	1510	PAINTS, VARNISHES, LACOUEERS. . .	113	6 676	4.2	.5
8750	AGRICULTURAL CHEMICALS . . . . .	25	1 508	9.2	.6						
9760	MISCELLANEOUS LINES. . . . .	8	989	14.8	.4						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST NORTH CENTRAL--CONTINUED											
1620	INDUSTRIAL CHEMICALS . . . . .	32	17 830	19.3	1.2	5140	SURGICAL, MED., HOSPITAL EQUIP..	219	197 413	79.3	34.6
1624	PLASTIC MATERIALS. . . . .	11	7 102	20.8	.5						
1626	MAN-MADE FIBERS. . . . .	16	8 147	16.6	.6	5150	OPHTHALMIC PRODUCTS. . . . .	197	51 755	89.2	9.1
	OTHER COMMODITIES. . . . .	(X)	1 505	(X)	.1	5151	PRESCRIPTION SALES . . . . .	145	28 190	84.4	4.9
3310	ELECTRICAL WIRING SUPPLIES . . .	46	3 392	3.3	.2	5152	OPHTHALMIC MERCHANDISE SALES .	133	13 692	44.4	2.4
3610	HARDWARE . . . . .	120	23 443	15.2	1.6	5153	OPTICAL, OPHTHALMIC INSTRU..	97	9 873	22.6	1.7
3710	WARM-AIR HEATING-COOLING EQUIP..	22	2 568	5.7	.2	5160	SCIENTIFIC INSTRUMENTS . . . . .	76	85 020	60.5	14.9
3711	WARM-AIR FURNANCES (ALL FUELS,	22	796	2.8	.1	5170	OTHER SCIENTIFIC, PROF. EQUIP..	117	40 684	58.1	7.1
3713	OUTS, REGISTERS, ETC. . . . .	20	971	3.1	.1	5220	CUSTODIAL (JANITORS) SUPPLIES..	4	355	25.0	.1
	OTHER COMMODITIES. . . . .	(X)	801	(X)	.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	5	549	14.2	.1
3740	PLUMBING FIX., EQUIP., SUPPLIES.	112	20 059	12.3	1.4	7520	INDUSTRIAL PAPERS. . . . .	6	354	33.3	.1
4210	CONSTRUCTION, MINING SUPPLIES..	28	4 364	37.5	.3	7610	STATIONERY, OFFICE SUPPLIES..	32	5 761	22.2	1.0
4214	PARTS AND ATTACHMENTS. . . . .	17	2 142	25.0	.1	7720	OFFICE, COMM., BUS. FURNITURE..	51	9 614	16.3	1.7
	OTHER COMMODITIES. . . . .	(X)	2 222	(X)	.2	8630	TOYS, GAMES, FIREWORKS . . . . .	11	681	4.1	.1
4320	FARM, DAIRY MACHINERY, PARTS . .	7	2 715	16.6	.2	9760	MISCELLANEOUS LINES. . . . .	86	2 373	16.6	.1
4420	GEN. PURPOSE INDUSTRIAL MACH..	163	12 880	7.3	.9	9930	OTHER LABOR, SERVICE RECEIPTS..	(X)	11 589	(X)	2.0
4421	ENGINES (INCL. INT. COMBUST.).	40	1 708	3.5	.1	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
4422	COMPRESSORS, PUMPS . . . . .	113	5 673	4.2	.4	TOTAL . . . . .			1 016	347 121	(X) 100.0
4423	CRUSHING, MACH. AND EQUIP..	14	770	9.0	.1	1430	BEAUTY AIDS. . . . .	55	2 926	16.3	.8
4424	FANS, BLOWERS (INDUST. EQUIP..)	34	905	2.5	.1	1610	SOAPS AND DETERGENTS . . . . .	60	2 549	11.1	.7
4425	OTHER GEN. INDUST. MACHINERY .	50	3 824	9.0	.3	1620	INDUSTRIAL CHEMICALS . . . . .	21	1 174	13.6	.3
4430	METAL-WORKING MACHINERY. . . . .	164	43 398	19.2	3.0	1710	YARO OR PIECE GOODS. . . . .	5	248	12.5	.1
4431	NEW MACHINE TOOLS. . . . .	114	34 195	17.2	2.3	1714	OTHER YARO GOODS . . . . .	5	195	12.5	.1
4432	MISCELLANEOUS METALWORKING . .	96	9 204	9.6	.6		OTHER COMMODITIES. . . . .	(X)	53	(X)	(Z)
4440	MATERIALS HANDLING EQUIPMENT . .	104	9 400	6.1	.6	1720	NOTIONS (THREA0, BUTTONS, ETC..)	26	1 738	23.8	.5
4443	CRANES, OERRICKS, HOISTS . . . .	86	5 520	5.5	.4	1910	SHOES, OTHER FOOTWEAR. . . . .	14	583	28.5	.2
4445	OTHER MATERIALS HANDLING EQUIP..	46	3 088	4.5	.2	5210	BEAUTY, BARBER SHOP EQUIPMENT..	260	94 356	100.0	27.2
	OTHER COMMODITIES. . . . .	(X)	792	(X)	.1	5211	EQUIPMENT. . . . .	202	15 611	22.0	4.5
4460	PRINTING TRADES MACHINERY. . . .	8	1 926	12.5	.1	5212	SPRAY CAN PRODUCTS . . . . .	160	6 859	15.2	2.0
4470	OTHER SPECIAL IND. MACH. . . . .	51	5 702	10.5	.4	5213	HAIR CARE PRODUCTS . . . . .	186	29 857	57.3	8.6
4480	USED OR REBUILT MACH. EQUIP..	28	1 202	12.5	.1	5214	WIGS, SWATCHES, TOUPEES. . . .	152	25 442	41.0	7.3
4481	USED CONSTRUCTION EQUIP. . . .	28	1 202	12.5	.1	5215	SUNORIES-CURLERS, PINS, CAPS .	133	16 587	35.2	4.8
4510	BEARINGS, POWER, TRANSMISSION..	395	209 062	48.6	14.3	5220	CUSTODIAL (JANITORS) SUPPLIES..	280	61 639	86.4	17.8
4511	BALL, ROLLER BEARINGS. . . . .	253	110 806	41.9	7.6	5221	MACHINES AND EQUIPMENT . . . .	221	16 602	27.4	4.8
4512	OTHER POWER TRANSMISSION EQUIP..	298	98 256	29.0	6.7	5222	CLEANING CHEMICALS, SUPPLIES .	251	45 037	68.4	13.0
4610	INDUSTRIAL VALVES, FITTINGS. . .	345	145 262	36.4	10.0	5230	LAUNDRY, DRY CLEANING MACHINES.	154	68 501	84.5	19.7
4710	WELDING EQUIPMENT, SUPPLIES. . .	318	131 869	91.8	9.0	5231	COINOPERATED MACHINES EQUIP..	93	26 719	59.6	7.7
4711	GAS WELDING SUPPLIES, EQUIP..	291	72 692	58.1	5.0	5232	ALL OTHER COMMERCIAL LAUNDRY..	49	19 262	55.0	5.5
4712	ARC WELDING SUPPLIES, EQUIP..	247	51 441	45.4	3.5	5233	SUPPLIES (FLUIDS, ETC.) . . . .	63	22 520	60.1	6.5
4713	RESISTANCE WELDING SUPPLIES..	92	7 737	17.8	.5	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	59	27 663	98.7	8.0
4810	RECONDITIONED DRUMS AND BARRELS.	64	19 453	92.8	1.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	126	34 121	86.7	9.8
4820	BOTTLE SUPPLIES. . . . .	34	45 448	64.5	3.1	5330	OTHER SERVICE BUSINESS EQUIPMENT	57	17 218	96.1	5.0
4830	PRINTING, DUPLICATING INKS . . .	15	6 462	22.2	.4	5340	MORTICIANS' GOODS, UNDERTAKERS..	34	6 171	100.0	1.8
4840	ABRASIVES, ABRASIVE MATERIALS..	420	77 906	18.0	5.3	5350	SHOE REPAIR AND RESOLE MATERIALS	49	13 140	84.4	3.8
4850	INDUSTRIAL LEATHER, LEATHER BELT	126	8 250	6.9	.6	5351	LEATHER, SOLE AND HEEL . . . .	48	4 084	31.5	1.2
4860	MECHANICAL RUBBER GOODS. . . . .	326	117 734	36.3	8.1	5352	RUBBER SOLES AND HEELS . . . .	40	2 607	30.7	.8
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	126	18 961	13.1	1.3	5353	FINDINGS AND MERCHANDISE . . .	49	6 449	42.2	1.9
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	759	426 791	58.8	29.2	6260	IRON, STEEL PIPE, TUBING . . . .	6	748	12.5	.2
6220	IRON, STEEL PRODUCTS (FLAT). . .	26	1 159	14.2	.1	7510	PERSONAL SERVICE PAPERS. . . . .	59	2 645	12.1	.8
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	115	9 502	8.3	.7	7520	INDUSTRIAL PAPERS. . . . .	15	218	7.6	.1
6250	CAST IRON SOIL PIPE, TUBING. . .	38	1 366	3.4	.1	7610	STATIONERY, OFFICE SUPPLIES..	4	419	33.3	.1
6260	IRON, STEEL PIPE, TUBING . . . .	109	16 920	11.1	1.2	8750	AGRICULTURAL CHEMICALS . . . .	7	625	33.3	.2
6330	STAINLESS STEEL. . . . .	16	2 314	12.5	.2	9760	MISCELLANEOUS LINES. . . . .	11	420	16.6	.1
9760	MISCELLANEOUS LINES. . . . .	19	2 943	25.0	.2	9930	OTHER LABOR, SERVICE RECEIPTS..	74	2 169	10.0	.6
9930	OTHER LABOR, SERVICE RECEIPTS..	137	5 509	10.2	.4		COMMODITIES N.E.C. . . . .	(X)	7 850	(X)	2.3
	COMMODITIES N.E.C. . . . .	(X)	49 089	(X)	3.4						
PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)											
TOTAL . . . . .											
		870	571 187	(X)	100.0	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					
1410	PHARMACEUTICALS, ANTIBIOTICS . .	16	2 051	25.0	.4	TOTAL . . . . .			175	198 105	(X) 100.0
1620	INDUSTRIAL CHEMICALS . . . . .	15	2 696	13.1	.5	1220	NEW AND REBUILT PARTS. . . . .	5	914	20.0	.5
4110	OFFICE MACHINES AND EQUIPMENT..	13	413	7.6	.1	4310	GARDEN MACHINERY, EQUIP. SUPP..	5	489	9.0	.2
5110	DENTAL EQUIPMENT, SUPPLIES . . .	116	54 817	100.0	9.6	4312	OTHER GARDEN MACHINERY . . . .	5	489	9.0	.2
5111	TEETH. . . . .	92	7 180	19.1	1.3	4320	FARM, DAIRY MACHINERY, PARTS . .	8	3 681	57.5	1.9
5112	DENTAL GOLD. . . . .	91	4 878	12.6	.9	4321	TRACTORS, EQUIPMENT (FARM) . .	5	247	4.5	.1
5113	EQUIPMENT (CHAIRS, X-RAYS). . . .	94	18 128	44.4	3.2	4323	LAND PREPARATION, MACHINERY..	5	985	22.7	.5
5114	SUNDRY MERCHANDISE . . . . .	101	24 631	58.1	4.3	4324	DAIRY FARM, BARN EQUIPMENT . .	5	246	4.5	.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	163	96 055	76.0	16.8	4326	LIGHT INDUSTRIAL EQUIPMENT . .	5	1 346	46.6	.7
5121	EQUIPMENT (INCL. FURNITURE)..	106	68 725	63.8	12.0		OTHER COMMODITIES. . . . .	(X)	857	(X)	.4
5122	SUPPLIES . . . . .	109	27 330	48.0	4.8	5410	RAILROAD TRANSPORTATION EQUIP..	39	63 884	100.0	32.2
5130	CHURCH EQUIPMENT, SUPPLIES . . .	65	8 502	31.9	1.5	5420	SHIP, BOAT . . . . .	55	18 123	70.0	9.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines						
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>				
EAST NORTH CENTRAL--CONTINUED															
5430	AIRCRAFT, AVIATION PARTS . . . . .	71	91 533	89.0	46.2	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	184	135 866	13.3	5.7				
5431	AIRCRAFT ENGINES, AIRFRAMES. . . . .	46	59 253	72.7	29.9	6431	PLATE (.250 INCH AND OVER) . . . . .	69	15 034	2.0	.6				
5432	AVIATION PARTS, SUPPLIES EQUIP. . . . .	57	32 279	37.9	16.3	6432	SHEET, COIL (.006 TO .249 IN). . . . .	117	64 420	7.6	2.7				
5440	MISCELLANEOUS TRANSPORTATION . . . . .	5	2 477	59.0	1.3	6433	ROD, BAR, AND WIRE-ROLLED. . . . .	113	26 975	3.5	1.1				
8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	17	2 829	30.4	1.4	6434	PIPE AND TUBING. . . . .	76	11 939	1.7	.5				
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	36	3 403	10.1	1.7	6435	EXTRUDED SHAPES. . . . .	86	12 227	1.9	.5				
	COMMODITIES N.E.C. . . . .	(X)	10 772	(X)	5.4	6436	FOILS. . . . .	9	5 269	28.5	.2				
COAL (SIC 5091 PT.)															
TOTAL . . . . .												114	145 046	(X)	100.0
6110	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	111	140 616	97.1	96.9	6610	PREPARED IRON, STEEL SCRAP . . . . .	29	6 231	4.0	.3				
6510	GASOLINE, KEROSENE . . . . .	17	1 461	5.2	1.0	8570	OTHER BUILDING MATERIALS . . . . .	33	8 818	13.7	.4				
8240	SAND, GRAVEL, CRUSHED STONE. . . . .	6	1 573	35.4	1.1	9760	MISCELLANEOUS LINES. . . . .	35	23 290	7.8	1.0				
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	11	588	6.2	.4	9910	RECEIPTS FROM PROCESSING . . . . .	68	10 862	2.1	.5				
	COMMODITIES N.E.C. . . . .	(X)	808	(X)	.6		COMMODITIES N.E.C. . . . .	(X)	53 148	(X)	2.3				
METAL SERVICE CENTERS (SIC 5091 PT.)															
TOTAL . . . . .												670	2 364 037	(X)	100.0
1620	INDUSTRIAL CHEMICALS . . . . .	14	6 912	3.4	.3	TOBACCO AND ITS PRODUCTS (SIC 5094)									
3610	HARDWARE . . . . .	39	7 359	6.2	.3	TOTAL . . . . .						450	1 158 478	(X)	100.0
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	29	8 094	10.0	.3	1420	HEALTH PRODUCTS. . . . .	86	5 859	3.0	.5				
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	6	5 486	9.5	.2	1430	BEAUTY AIDS. . . . .	83	7 827	4.2	.7				
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	25	11 546	3.7	.5	1450	ORUGGIST SUNDRIES. . . . .	17	2 876	3.7	.2				
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	26	5 856	4.3	.2	2410	CONFECTIONERY. . . . .	397	143 841	13.3	12.4				
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	8	6 690	13.6	.3	2411	CANDY (ALL KINDS). . . . .	388	106 239	10.3	9.2				
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	24	9 212	5.0	.4	2412	CHWING GUM. . . . .	302	19 436	2.9	1.7				
5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	6	1 601	4.7	.1	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	201	12 593	2.7	1.1				
6210	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	89	65 350	19.4	2.8	2414	NUTS, OTHER CONFECTIONS. . . . .	156	5 574	1.8	.5				
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	361	832 421	49.1	34.9	2860	CANNED-BOTTLED FOODS . . . . .	63	6 811	5.8	.6				
6221	PLATES . . . . .	188	110 656	11.2	4.7	2861	CANNED-BOTTLE JUICES/DRINKS. . . . .	45	2 007	2.8	.2				
6222	STRIP (HOT, COLO-ROLLED) . . . . .	148	86 432	9.5	3.6	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	27	3 342	7.8	.3				
6223	SHEETS (COLO-ROLLED) . . . . .	242	307 961	23.6	13.0		OTHER COMMOOITIES. . . . .	(X)	1 462	(X)	.1				
6224	SHEETS (HOT-ROLLED) . . . . .	255	220 889	17.0	9.1	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	19	4 091	9.0	.4				
6225	BLACK PLATE. . . . .	25	4 929	7.4	.2	3430	ELECTRIC HOUSEWARES. . . . .	60	8 141	4.1	.7				
6226	SHEETS (GALVANIZED, ETC.). . . . .	153	60 120	6.5	2.5	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	112	3 617	1.4	.3				
6227	TIN PLATE. . . . .	43	11 919	3.5	.5	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	450	919 721	79.4	79.4				
6228	FAB. AND STRUCTURAL PLATE. . . . .	42	9 776	4.0	.4	7111	CIGARETTES . . . . .	435	799 575	69.9	69.0				
6229	OTHER FLAT IRON, STEEL PROO. . . . .	66	19 739	3.9	.8	7112	CIGARS . . . . .	355	92 093	8.9	7.9				
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	136	73 560	11.8	3.1	7113	OTHER TOBACCO. . . . .	302	28 054	3.2	2.4				
6231	WIRE-PLAIN, COATED, BARBED . . . . .	50	27 493	8.1	1.2	7320	SPIRITS. . . . .	4	5 527	31.2	.5				
6232	NAILS, STAPLES . . . . .	34	10 483	19.0	.4	7510	PERSONAL SERVICE PAPERS. . . . .	138	7 972	2.8	.7				
6233	WOVEN, WELDED WIRE FENCE EQPT. . . . .	27	5 442	11.7	.2	7520	INDUSTRIAL PAPERS. . . . .	104	4 938	2.4	.4				
6234	WIRE ROPE AND STRAND . . . . .	31	10 018	10.2	.4	9750	SMOKERS' SUPPLIES AND PIPES. . . . .	168	12 410	3.1	1.1				
6235	REINFORCEMENT MESH . . . . .	56	20 124	6.9	.8	9760	MISCELLANEOUS LINES. . . . .	35	4 430	4.4	.4				
6240	IRON, STEEL FINISHED PRODUCTS. . . . .	232	369 187	30.7	15.5		COMMODITIES N.E.C. . . . .	(X)	20 417	(X)	1.8				
6241	RAILS, TIE PLATES, RAIL JOINTS . . . . .	13	6 315	13.6	.3	BEER AND ALE (SIC 5095 PT.)									
6242	BAR, HOT ROLLED . . . . .	145	91 757	10.1	3.9	TOTAL . . . . .						1 127	934 558	(X)	100.0
6243	BAR, COLD-FINISHED. . . . .	150	110 357	11.6	4.6	2950	SOFT DRINKS, DRINK, WATERS . . . . .	96	3 586	7.8	.4				
6244	CONCRETE REINFORCEMENT BARS. . . . .	79	54 530	10.5	2.3	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	1 127	896 608	95.9	95.9				
6245	STRUCTURAL SHAPES. . . . .	112	72 185	10.7	3.0	7211	BEER, ALE, ETC. . . . .	843	682 274	93.9	73.0				
6246	PILING, BEARING PILES. . . . .	10	5 424	11.7	.2	7212	STATE, COUNTY LOCAL TAXES. . . . .	493	214 335	50.4	22.9				
6247	STEEL CONTAINERS . . . . .	6	13 276	100.0	.6	7310	WINES. . . . .	231	21 596	9.5	2.3				
6248	OTHER FINISHED PRODUCTS. . . . .	49	15 342	2.9	.6	7320	SPIRITS. . . . .	54	7 384	12.1	.8				
6260	IRON, STEEL PIPE, TUBING . . . . .	158	174 976	18.2	7.4		COMMODITIES N.E.C. . . . .	(X)	5 384	(X)	.6				
6261	TUBING (MECH. AND PRESSURE). . . . .	122	138 702	16.2	5.8	WINE AND OISTILLED SPIRITS (SIC 5095 PT.)									
6262	STANOARD STEEL PIPE. . . . .	95	36 274	7.3	1.5	TOTAL . . . . .						375	1 141 456	(X)	100.0
6270	OTHER CARBON STEEL PRODUCTS. . . . .	36	21 682	9.0	.9	2410	CONFECTIONERY. . . . .	8	2 159	6.8	.2				
6320	ALLOY STEEL. . . . .	155	147 272	16.7	6.2	2411	CANDY (ALL KINDS). . . . .	8	1 771	6.8	.2				
6321	BAR, HOT-ROLL OR COLO FINISH . . . . .	92	71 583	9.8	3.0		OTHER COMMOOITIES. . . . .	(X)	388	(X)	(Z)				
6322	TOOL STEEL BARS. . . . .	83	42 685	6.9	1.8	EAST NORTH CENTRAL--CONTINUED									
6323	PIPE AND TUBING. . . . .	40	11 589	4.1	.5	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	184	135 866	13.3	5.7				
6324	PLATE. . . . .	44	11 449	2.3	.5	6431	PLATE (.250 INCH AND OVER) . . . . .	69	15 034	2.0	.6				
6325	OTHER ALLOY STEEL. . . . .	41	9 966	1.8	.4	6432	SHEET, COIL (.006 TO .249 IN). . . . .	117	64 420	7.6	2.7				
6330	STAINLESS STEEL. . . . .	161	208 459	19.1	8.8	6433	ROO, BAR, AND WIRE-ROLLED. . . . .	113	26 975	3.5	1.1				
6331	PLATES . . . . .	56	17 720	2.6	.7	6434	PIPE AND TUBING. . . . .	76	11 939	1.7	.5				
6332	STRIP . . . . .	51	32 370	4.8	1.4	6435	EXTRUDEO SHAPES. . . . .	86	12 227	1.9	.5				
6333	SHEETS . . . . .	103	80 782	8.4	3.4	6436	FOILS. . . . .	9	5 269	28.5	.2				
6334	BAR, BAR-SIZE SHAPES. . . . .	95	42 800	4.7	1.8	6440	NONFERROUS METALS. . . . .	66	67 090	11.8	2.8				
6335	OTHER STAINLESS STEEL. . . . .	87	34 787	4.7	1.5	6441	MAGNESIUM. . . . .	18	8 136	10.7	.3				
6410	COPPER WIRE (ELECTRICAL ONLY). . . . .	6	4 828	100.0	.2	6442	NICKEL . . . . .	21	29 961	21.3	1.3				
6420	OTHER COPPER, BRASS MILL PRODS.. . . .	103	98 211	17.1	4.1	6443	TIN, LEAO, ZINC, ETC. . . . .	24	20 607	20.4	.9				
6421	FLAT PRODUCTS. . . . .	80	41 101	8.1	1.7	6444	METALLIC ORES, CONCENTRATES. . . . .	21	8 386	2.7	.4				
6422	TUBULAR PRODUCTS . . . . .	56	31 516	9.0	1.3	6610	PREPARED IRON, STEEL SCRAP . . . . .	29	6 231	4.0	.3				
6423	ROO, NON-ELECTRICAL WIRE . . . . .	47	25 595	8.2	1.1	8570	OTHER BUILDING MATERIALS . . . . .	33	8 818	13.7	.4				

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST NORTH CENTRAL--CONTINUED											
7110	CIGARETTES, CIGARS, TOBACCO. . .	11	9 564	21.0	.8		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
7111	CIGARETTES . . . . .	7	3 662	25.0	.3						
7112	CIGARS . . . . .	11	2 385	5.2	.2						
7113	OTHER TOBACCO. . . . .	7	3 516	9.0	.3		TOTAL . . . . .	414	251 600	(X)	100.0
7210	BEER, ALE, PORTER, STOUT, ETC. .	87	31 665	14.2	2.8	3420	MAJOR APPLIANCES . . . . .	13	2 427	18.5	1.0
7211	BEER, ALE, ETC.. . . . .	63	25 259	13.2	2.2	3430	ELECTRIC HOUSEWARES. . . . .	8	1 808	16.2	.7
7212	STATE, COUNTY LOCAL TAXES. . .	51	6 407	9.5	.6	4110	OFFICE MACHINES AND EQUIPMENT. .	40	1 438	8.9	.6
7310	WINES. . . . .	328	172 968	16.2	15.2	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	19	1 199	17.2	.5
7320	SPIRITS. . . . .	333	915 014	81.5	80.2	7610	STATIONERY, OFFICE SUPPLIES. . .	61	8 908	17.9	3.5
	COMMOODITIES N.E.C. . . . .	(X)	10 086	(X)	.9	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	153	86 095	81.6	34.2
						7711	HOUSE, PORCH, LAWN FURNITURE.	138	72 078	79.6	28.6
						7712	SLEEP EQUIPMENT. . . . .	64	14 017	27.7	5.6
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					7720	OFFICE, COMM., BUS. FURNITURE. .	285	132 032	79.9	52.5
						7721	OFFICE FURN. (WOODEN, METAL) . .	250	105 201	71.0	41.8
	TOTAL . . . . .	174	777 956	(X)	100.0	7722	PUBLIC BUILDING FURNITURE. . . .	57	10 881	30.0	4.3
7410	PRINTING, WRITING PAPER. . . . .	171	456 217	86.0	58.6	7723	STORE, RESTAURANT FURNITURE. . .	20	1 159	18.5	.5
7510	PERSONAL SERVICE PAPERS. . . . .	44	42 905	10.2	5.5	7724	PROFESSIONAL FURNITURE . . . . .	23	2 038	8.8	.8
7520	INDUSTRIAL PAPERS. . . . .	58	87 920	18.7	11.3	7725	OTHER FURNITURE. . . . .	60	12 754	36.1	5.1
7610	STATIONERY, OFFICE SUPPLIES. . .	52	11 963	8.7	1.5	7840	CURTAINS, ORAPES . . . . .	27	1 461	4.8	.6
7611	STATIONERY . . . . .	26	4 512	7.7	.6	7850	FLOOR COVERINGS. . . . .	71	8 331	13.8	3.3
7612	CARBON PAPER, STENCIL PAPER. .	10	1 441	3.7	.2	7851	CARPETS, RUGS. . . . .	71	7 640	12.5	3.0
7613	LOOSELEAF BINDERS, BLANK BOOKS	9	1 987	6.1	.3	7852	LINOLEUM, OTHER HARD SURFACE . .	5	678	5.0	.3
7614	PENS, MECHANICAL PENCILS . . .	9	728	2.1	.1		OTHER COMMOODITIES. . . . .	(X)	13	(X)	(Z)
7615	OTHER OFFICE SUPPLIES. . . . .	22	3 256	4.0	.4	7860	MIRRORS, LAMPS, PICTURE FRAMES .	34	824	2.0	.3
	OTHER COMMOODITIES. . . . .	(X)	39	(X)	(Z)	8140	WOOD MILLWORK (DOORS, ETC.). . .	4	792	30.0	.3
	COMMOODITIES N.E.C. . . . .	(X)	178 951	(X)	23.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	32	1 350	3.7	.5
							COMMOODITIES N.E.C. . . . .	(X)	4 935	(X)	2.0
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)						HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
	TOTAL . . . . .	453	478 322	(X)	100.0		TOTAL . . . . .	608	543 652	(X)	100.0
1610	SOAPS AND DETERGENTS . . . . .	51	4 105	5.4	.9	1510	PAINTS, VARNISHES, LACQUERS. . .	16	1 451	10.7	.3
1620	INDUSTRIAL CHEMICALS . . . . .	28	2 658	13.3	.6	1710	YARD OR PIECE GOODS. . . . .	16	4 626	23.0	.9
1624	PLASTIC MATERIALS. . . . .	13	1 921	20.0	.4	1711	COTTON FABRICS . . . . .	13	1 839	8.3	.3
1626	MAN-MADE FIBERS. . . . .	6	263	20.0	.1	1712	RAYON, NYLON, ETC. . . . .	6	2 394	14.8	.4
1628	OTHER INO. INORGANIC CHEM. . .	6	433	6.6	.1		OTHER COMMOODITIES. . . . .	(X)	393	(X)	.1
	OTHER COMMOODITIES. . . . .	(X)	41	(X)	(Z)	1720	NOTIONS (THREAID, BUTTONS, ETC.).	12	778	2.0	.1
2410	CONFECTIONERY. . . . .	21	6 229	15.2	1.3	1730	KNIT FABRICS, KNITTING YARNS . .	4	647	7.6	.1
2960	FOODS (EXC. AS SPECIFIED ABOVE).	12	2 912	20.0	.6						
4180	STORE, RESTAURANT FIXTURES . . .	4	1 321	50.0	.3	1810	MEN'S, BOYS' CLOTHING. . . . .	17	1 200	6.8	.2
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	84	3 727	3.4	.8	1811	WORK CLOTHING, WORK GLOVES . .	5	454	6.2	.1
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	18	2 418	18.5	.5	1815	MEN'S, BOYS' UNDERWEAR . . . .	11	407	6.2	.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	18	991	8.0	.2		OTHER COMMOODITIES. . . . .	(X)	142	(X)	(Z)
5220	CUSTODIAL (JANITORS) SUPPLIES. .	73	4 138	6.0	.9	1820	WOMEN'S, CHILDREN'S CLOTHING . .	10	861	4.7	.2
5230	LAUNDRY, DRY CLEANING MACHINES.	22	1 679	5.7	.4	1823	CHILDREN'S INFANTS' WEAR . . . .	6	307	7.6	.1
7410	PRINTING, WRITING PAPER. . . . .	70	20 894	21.4	4.4	1824	WOMEN'S, CHILDREN'S UNDERWEAR .	6	466	3.0	.1
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	17	1 778	10.2	.4		OTHER COMMOODITIES. . . . .	(X)	88	(X)	(Z)
7510	PERSONAL SERVICE PAPERS. . . . .	279	129 127	37.6	27.0	2930	PET FOODS--ALL KINDS . . . . .	7	633	2.4	.1
7520	INDUSTRIAL PAPERS. . . . .	376	202 049	52.9	42.2	3430	ELECTRIC HOUSEWARES. . . . .	20	4 284	9.7	.8
7530	SHIPPING ROOM SUPPLIES . . . . .	110	13 136	10.7	2.7	3610	HARDWARE . . . . .	14	884	10.0	.2
7540	PAPERBOARD, BOXBOARD . . . . .	93	57 105	46.6	11.9	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	13	803	5.5	.1
7610	STATIONERY, OFFICE SUPPLIES. . .	55	5 317	9.4	1.1	5220	CUSTODIAL (JANITORS) SUPPLIES. .	4	701	16.6	.1
7870	KITCHEN UTENSILS, TOOLS, MISC. .	12	3 864	21.0	.8	7510	PERSONAL SERVICE PAPERS. . . . .	11	1 040	9.0	.2
9760	MISCELLANEOUS LINES. . . . .	11	1 927	12.9	.4	7520	INDUSTRIAL PAPERS. . . . .	8	983	14.2	.2
	COMMOODITIES N.E.C. . . . .	(X)	12 947	(X)	2.7	7610	STATIONERY, OFFICE SUPPLIES. . .	16	4 388	11.5	.8
						7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	4	4 216	100.0	.8
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					7720	OFFICE, COMM., BUS. FURNITURE. .	12	4 040	12.9	.7
	TOTAL . . . . .	725	307 981	(X)	100.0	7725	OTHER FURNITURE. . . . .	7	2 857	10.6	.5
3410	NON-CONSOLE RADIOS AND PLAYERS .	5	6 699	22.0	2.2		OTHER COMMOODITIES. . . . .	(X)	1 182	(X)	.2
3610	HARDWARE . . . . .	5	4 990	14.9	1.6	7810	CHINA, GLASSWARE, CROCKERY . . .	97	56 273	65.4	10.4
4110	OFFICE MACHINES AND EQUIPMENT. .	239	9 348	11.2	3.0	7820	HOUSEHOLD LINENS, DOMESTICS. . .	52	40 946	65.2	7.5
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	111	4 755	7.5	1.5	7830	SHADES, VENETIAN BLINDS. . . . .	22	4 147	50.0	.8
7410	PRINTING, WRITING PAPER. . . . .	131	6 058	10.1	2.0	7840	CURTAINS, ORAPES . . . . .	50	11 575	35.5	2.1
7510	PERSONAL SERVICE PAPERS. . . . .	39	1 124	4.0	.4	7850	FLOOR COVERINGS. . . . .	262	251 315	88.1	46.2
7520	INDUSTRIAL PAPERS. . . . .	21	709	5.0	.2	7851	CARPETS, RUGS. . . . .	221	152 365	57.6	28.0
7530	SHIPPING ROOM SUPPLIES . . . . .	49	1 238	4.2	.4	7852	LINOLEUM, OTHER HARD SURFACE . .	157	84 931	40.7	15.6
7610	STATIONERY, OFFICE SUPPLIES. . .	726	233 017	75.7	75.7	7853	OTHER FLOOR COVERINGS. . . . .	87	14 019	14.6	2.6
7720	OFFICE, COMM., BUS. FURNITURE. .	242	22 970	23.2	7.5	7860	MIRRORS, LAMPS, PICTURE FRAMES .	36	7 700	53.8	1.4
8630	TOYS, GAMES, FIREWORKS . . . . .	15	652	9.0	.2	7870	KITCHEN UTENSILS, TOOLS, MISC. .	177	98 726	66.9	18.2
8680	BOOKS, MAGAZINES . . . . .	55	2 336	6.9	.8	8210	BRICK, BLOCKS, TILE, CLAY. . . .	7	1 840	30.0	.3
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	55	1 546	8.6	.5	8310	GLASS (FLAT, BRICK, ETC.). . . .	6	3 758	25.9	.7
9930	OTHER LABOR, SERVICE RECEIPTS. .	40	622	2.8	.2	8420	ROOFING, SIOING, EQUIPMENT . . .	4	750	10.0	.1
	COMMOODITIES N.E.C. . . . .	(X)	11 917	(X)	3.9	8610	PHOTOGRAPHIC GOODS . . . . .	4	1 105	7.6	.2
						8630	TOYS, GAMES, FIREWORKS . . . . .	20	4 281	15.3	.8
						8820	JEWELRY, SILVERWARE, TROPHIES. .	14	1 758	7.1	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST NORTH CENTRAL--CONTINUED											
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	22	3 803	13.4	.7	8420	ROOFING, SIDING, EQUIPMENT . . .	314	117 437	45.2	15.4
8920	ADVERTISING SPECIALTIES, . . . . .	5	1 338	10.5	.2	8421	ASPHALT SHINGLES, ROOFING. . . .	247	73 065	33.5	9.6
9310	PHONO., RECORDS, PREREC. TAPES. . .	6	411	4.0	.1	8422	ASBESTOS CEMENT ROOFING. . . . .	99	3 221	2.9	.4
9760	MISCELLANEOUS LINES. . . . .	17	3 101	12.7	.6	8423	GALVANIZED IRON, STEEL SHEETS. . .	45	5 289	12.7	.7
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	27	3 707	21.2	.7	8424	ALUMINUM SHEETS. . . . .	107	25 599	24.6	3.4
	COMMOOITIES N.E.C. . . . .	(X)	15 583	(X)	2.9	8425	RAIN-CARRYING EQUIPMENT. . . . .	140	8 183	6.2	1.1
						8426	ALL OTHER TYPES. . . . .	35	2 080	8.8	.3
LUMBER AND MILLWORK (SIC 5098 PT.)											
TOTAL . . . . .		907	949 701	(X)	100.0	8510	BUILDING AND CONSTRUCTION PAPER.	66	3 966	5.3	.5
3420	MAJOR APPLIANCES . . . . .	28	3 191	20.0	.3	8520	WALLBOARD, HARDBOARD . . . . .	205	50 803	25.9	6.7
3610	HARDWARE . . . . .	46	2 394	8.8	.3	8530	ADHESIVES, MASTICS . . . . .	172	10 476	7.6	1.4
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	48	704	2.9	.1	8540	STRUCTURAL IRON, STEEL . . . . .	49	8 755	18.3	1.1
6232	NAILS, STAPLES . . . . .	48	704	2.9	.1	8550	PLASTIC BUILDING MATERIALS . . . .	124	15 769	15.7	2.1
7850	FLOOR COVERINGS. . . . .	18	2 280	6.4	.2	8560	PREFABR. STRUCTURAL ASSEMBLIES .	60	34 476	64.2	4.5
8110	LUMBER (ROUGH, DRESSED). . . . .	571	490 258	71.6	51.6	8570	OTHER BUILDING MATERIALS . . . . .	199	63 672	44.2	8.4
8111	SOFTWOODS (EXCEPT FLOORING). . . .	463	372 644	61.7	39.2	9760	MISCELLANEOUS LINES. . . . .	75	5 122	7.6	.7
8112	HARDWOODS (EXCEPT FLOORING). . . .	283	105 295	38.2	11.1	9930	OTHER LABOR, SERVICE RECEIPTS. . .	89	7 701	17.2	1.0
8113	FLOORING . . . . .	196	12 319	3.8	1.3		COMMOOITIES N.E.C. . . . .	(X)	9 745	(X)	1.3
AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)											
8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . .	334	162 205	33.1	17.1	TOTAL . . . . .		813	462 913	(X)	100.0
8121	HARDWOOD . . . . .	191	61 401	21.8	6.5	1430	BEAUTY AIDS. . . . .	8	667	10.0	.1
8122	SOFTWOOD . . . . .	266	100 804	23.9	10.6	1620	INDUSTRIAL CHEMICALS . . . . .	6	615	10.0	.1
8130	WOOD SHINGLES. . . . .	50	2 507	3.7	.3	1720	NOTIONS (THREAD, BUTTONS, ETC.). .	19	1 088	6.0	.2
8140	WOOD MILLWORK (DOORS, ETC.). . . . .	394	185 038	42.7	19.5	1820	WOMEN'S, CHILD'S, CLOTHING . . . .	15	986	13.3	.2
8150	METAL MILLWORK (DOORS, ETC.). . . . .	98	20 825	35.4	2.2	1824	WOMEN'S, CHILD'S UNDERWEAR . . .	15	986	13.3	.2
8160	VENEER, OTHER WOOD PRODUCTS. . . .	44	9 230	18.8	1.0	1910	SHOES, OTHER FOOTWEAR. . . . .	20	768	12.5	.2
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	7	756	50.0	.1	3420	MAJOR APPLIANCES . . . . .	9	431	9.0	.1
8410	INSULATION MATERIALS . . . . .	117	15 824	7.4	1.7	3430	ELECTRIC HOUSEWARES. . . . .	31	2 816	8.9	.6
8420	ROOFING, SIDING, EQUIPMENT . . . . .	111	11 454	6.9	1.2	3610	HARDWARE . . . . .	8	923	15.3	.2
8510	BUILDING AND CONSTRUCTION PAPER. . .	4	964	4.0	.1	4460	PRINTING TRADES MACHINERY. . . . .	6	2 342	38.4	.5
8520	WALLBOARD, HARDBOARD . . . . .	153	17 043	6.8	1.8	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	28	3 599	21.0	.8
8550	PLASTIC BUILDING MATERIALS . . . . .	37	2 046	3.1	.2	5210	BEAUTY, BARBER SHOP EQUIPMENT. . .	5	458	7.6	.1
8560	PREFABR. STRUCTURAL ASSEMBLIES . . .	7	2 012	9.0	.2	7610	STATIONERY, OFFICE SUPPLIES. . . .	33	3 710	11.4	.8
8570	OTHER BUILDING MATERIALS . . . . .	22	3 656	21.0	.4	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	17	553	6.6	.1
9210	LOGS, PILES, PULPWOOD, POLES . . . .	18	531	9.0	.1	8610	PHOTOGRAPHIC GOODS . . . . .	178	111 755	86.6	24.1
	COMMOOITIES N.E.C. . . . .	(X)	16 783	(X)	1.8	8611	CAMERAS, PARTS, ACC. MOUNTS. . .	127	31 981	31.2	6.9
CONSTRUCTION MATERIALS (SIC 5098 PT.)											
TOTAL . . . . .		1 208	762 024	(X)	100.0	8612	PROJECTION APPARATUS . . . . .	91	11 080	13.4	2.4
1230	AUTOMOTIVE GLASS . . . . .	8	821	16.6	.1	8613	DEVELOP., PRINTING, APPARATUS. . .	96	11 213	12.8	2.4
1510	PAINTS, VARNISHES, LACQUERS. . . . .	57	2 253	6.2	.3	8614	SENSITIZED, UNEXPOSED FILMS. . . .	101	27 468	30.7	5.9
3610	HARDWARE . . . . .	105	4 803	4.0	.6	8615	OTHER PHOTOGRAPHIC GOODS . . . .	105	30 015	42.2	6.5
3710	WARM-AIR HEATING-COOLING EQUIP.. .	20	2 421	11.1	.3	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	355	151 099	78.1	32.6
3740	PLUMBING FIX., EQUIP., SUPPLIES. . .	15	1 229	15.3	.2	8621	ATHLETIC EQUIPMENT, SUPPLIES . . .	176	35 538	35.1	7.7
6110	COAL (BITUMINOUS AND ANTHRACITE). .	6	1 581	28.5	.2	8622	ARMS AND AMMUNITION. . . . .	90	37 961	45.0	8.2
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	24	2 664	12.0	.3	8623	BICYCLES . . . . .	34	8 864	40.4	1.9
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	163	7 964	5.4	1.0	8624	CAMPING EQUIPMENT. . . . .	61	10 052	13.0	2.2
6232	NAILS, STAPLES . . . . .	156	7 767	5.6	1.0	8625	FISHING TACKLE AND EQUIPMENT . . .	147	32 351	32.4	7.0
	OTHER COMMOOITIES. . . . .	(X)	197	(X)	(2)	8626	SKI EQUIPMENT, SUPPLIES. . . . .	21	1 014	6.3	.2
6240	IRON, STEEL FINISHED PRODUCTS. . . .	72	4 874	6.2	.6	8627	OTHER (WATER SPORTS, ARCHERY). . .	103	24 249	36.3	5.2
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	94	4 594	7.5	.6	8630	TOYS, GAMES, FIREWORKS . . . . .	202	84 823	65.3	18.3
6520	LIQUIFIED PETROLEUM GAS. . . . .	8	688	16.6	.1	8640	BOATS (OUTBOARD AND ROW BOATS). .	28	11 274	51.0	2.4
7850	FLOOR COVERINGS. . . . .	74	8 232	9.8	1.1	8650	BILLIARDS, POOL, BOWLING EQUIP.. .	48	12 590	58.6	2.7
8110	LUMBER (ROUGH, DRESSED). . . . .	50	11 059	16.3	1.5	8660	THEATER, STUDIO EQUIPMENT. . . . .	4	1 130	100.0	.2
8111	SOFTWOODS (EXCEPT FLOORING). . . .	21	6 247	16.0	.8	8670	OTHER RECREATION, HOBBY GOODS. . .	110	43 415	72.3	9.4
8112	HARDWOODS (EXCEPT FLOORING). . . .	18	1 704	6.0	.2	8680	BOOKS, MAGAZINES . . . . .	6	439	20.0	.1
8113	FLOORING . . . . .	34	3 108	5.8	.4	8820	JEWELRY, SILVERWARE, TROPHIES. . .	26	5 187	19.2	1.1
8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . .	76	11 021	10.6	1.4	8821	CLOCKS, WATCHES, MOVEMENTS. . .	16	2 811	11.7	.6
8130	WOOD SHINGLES. . . . .	16	707	3.7	.1	8822	COSTUME JEWELRY. . . . .	19	2 368	13.5	.5
8140	WOOD MILLWORK (DOORS, ETC.). . . . .	72	10 374	15.3	1.4		OTHER COMMOOITIES. . . . .	(X)	7	(X)	(2)
8150	METAL MILLWORK (DOORS, ETC.). . . . .	174	15 050	11.5	2.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	22	1 580	10.7	.3
8160	VENEER, OTHER WOOD PRODUCTS. . . .	16	1 174	5.4	.2	8920	ADVERTISING SPECIALTIES, . . . . .	9	859	22.2	.2
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	333	131 000	54.7	17.2	9760	MISCELLANEOUS LINES. . . . .	24	3 354	15.5	.7
8220	CONCRETE PROD., BUILDING STONE . . .	154	25 573	24.8	3.4	9930	OTHER LABOR, SERVICE RECEIPTS. . .	23	608	5.2	.1
8230	CEMENT, LIME, PLASTIC, STUCCO. . . .	223	48 995	28.3	6.4		COMMOOITIES N.E.C. . . . .	(X)	15 844	(X)	3.4
8240	SAND, GRAVEL, CRUSHED STONE. . . . .	172	39 444	32.0	5.2	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					
8250	READY-OR-TRANSIT-MIXED CONCRETE. .	34	8 943	26.0	1.2	TOTAL . . . . .		388	266 999	(X)	100.0
8310	GLASS (FLAT, BRICK, ETC.). . . . .	145	53 332	68.6	7.0	7610	STATIONERY, OFFICE SUPPLIES. . . .	22	1 710	20.6	.6
8410	INSULATION MATERIALS . . . . .	208	35 346	17.5	4.6	8680	BOOKS, MAGAZINES . . . . .	388	263 024	98.5	98.5
							COMMOOITIES N.E.C. . . . .	(X)	2 265	(X)	.8
FARM SUPPLIES (SIC 5099 PT.)											
TOTAL . . . . .		393	546 188	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
†Detail may not add to total due to rounding.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
EAST NORTH CENTRAL--CONTINUED											
1310	TIRES AND TUBES. . . . .	8	2 256	7.0	.4	1820	WOMEN'S, CHILD'S, CLOTHING. . . .	26	11 035	14.6	1.3
2850	FOOD, BEVERAGE BASIC MATERIALS. .	8	1 519	10.3	.3	1824	WOMEN'S, CHILD'S UNDERWEAR. . .	23	4 181	5.8	.5
2930	PET FOODS--ALL KINDS. . . . .	44	3 551	4.3	.7		OTHER COMMODITIES. . . . .	(X)	6 853	(X)	.8
3120	GRAINS, BEANS, ETC. . . . .	42	36 757	28.8	6.7	1910	SHOES, OTHER FOOTWEAR. . . . .	11	3 300	4.8	.4
3610	HARDWARE. . . . .	27	4 621	8.0	.8	2860	CANNEO-BOTTLED FOODS. . . . .	9	10 566	22.6	1.2
4310	GARAGE MACHINERY, EQUIP. SUPP. .	39	3 267	8.9	.6	3420	MAJOR APPLIANCES. . . . .	23	5 907	11.1	.7
4320	FARM, DAIRY MACHINERY, PARTS. . .	47	10 144	13.0	1.9	3430	ELECTRIC HOUSEWARES. . . . .	45	2 199	3.0	.3
4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	8	1 562	12.5	.3	3610	HARDWARE. . . . .	48	4 009	4.5	.5
6230	IRON/STEEL WIRE, WIRE PRODUCTS. .	10	3 767	15.2	.7	4210	CONSTRUCTION, MINING SUPPLIES. .	8	4 131	31.2	.5
6233	WOVEN, WELDED WIRE FENCE EQPT. .	7	3 413	20.0	.6	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	20	15 468	25.3	1.8
	OTHER COMMODITIES. . . . .	(X)	355	(X)	.1	4440	MATERIALS HANDLING EQUIPMENT. . .	19	4 279	17.2	.5
8710	HAY, STRAW, ALFALFA, OTHER. . . .	59	16 386	30.0	3.0	4441	FORK LIFT TRUCKS. . . . .	10	2 983	15.0	.3
8720	FEEDS (MIXED AND OTHER). . . . .	116	59 579	36.3	10.9	4445	OTHER MATERIALS HANDLING EQUIP. .	11	1 155	7.6	.1
8730	FEED INGREDIENTS. . . . .	96	132 037	55.3	24.2		OTHER COMMODITIES. . . . .	(X)	141	(X)	(2)
8740	FERTILIZER, FERTILIZER MATERIALS. .	152	47 348	29.0	8.7	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	5	1 811	100.0	.2
8750	AGRICULTURAL CHEMICALS. . . . .	170	77 745	30.8	14.2	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	26	828	4.7	.1
8760	SEEDS. . . . .	170	118 807	57.6	21.8	6240	IRON, STEEL FINISHED PRODUCTS. . .	10	14 677	28.3	1.7
9110	FLOWERS, FLORIST'S SUPPLIES. . . .	17	4 943	28.1	.9	6500	PETROLEUM PRODUCTS. . . . .	7	829	20.0	.1
9760	MISCELLANEOUS LINES. . . . .	25	2 080	9.5	.4	6510	GASOLINE, KEROSENE. . . . .	8	2 998	60.0	.3
9930	OTHER LABOR, SERVICE RECEIPTS. . .	32	1 528	3.8	.3	6520	LUBRICATED PETROLEUM GAS. . . . .	8	1 656	100.0	.2
	COMMODITIES N.E.C. . . . .	(X)	18 291	(X)	3.3	6530	OILS, GREASES, OTHER PETROL. . . .	5	1 141	20.0	.1
JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)											
TOTAL. . . . .											
3420	MAJOR APPLIANCES. . . . .	13	2 130	13.7	1.1	7510	PERSONAL SERVICE PAPERS. . . . .	20	1 033	5.0	.1
3430	ELECTRIC HOUSEWARES. . . . .	19	4 653	13.0	2.5	7610	STATIONERY, OFFICE SUPPLIES. . . .	43	5 513	6.1	.6
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	10	2 893	9.3	1.5	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	11	1 258	1.3	.1
8610	PHOTOGRAPHIC GOODS. . . . .	17	1 843	5.0	1.0	7810	CHINA, GLASSWARE, CROCKERY. . . .	31	2 145	3.3	.3
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	13	2 323	7.1	1.2	7820	HOUSEHOLD LINENS, DOMESTICS. . . .	23	1 812	2.5	.2
8810	PRECIOUS STONES (CUT) AND METALS. .	135	52 066	61.6	27.7	7850	FLOOR COVERINGS. . . . .	17	965	1.2	.1
8820	JEWELRY, SILVERWARE, TROPHIES. . .	271	108 560	71.3	57.9	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	45	7 057	8.1	.8
8821	CLOCKS, WATCHES, MOVEMENTS. . . .	146	29 118	36.0	15.5	8140	WOOD MILLWORK (DOORS, ETC.). . . .	5	790	14.2	.1
8822	COSTUME JEWELRY. . . . .	154	50 636	56.3	27.0	8150	METAL MILLWORK (DOORS, ETC.). . . .	5	1 068	12.5	.1
8823	JEWELERS' TOOLS, FINDINGS. . . . .	46	11 090	56.7	5.9	8240	SAND, GRAVEL, CRUSHED STONE. . . .	7	1 100	33.3	.1
8824	SILVERWARE, PLATED WARE. . . . .	63	17 716	36.2	9.4	8310	GLASS (FLAT, BRICK, ETC.). . . . .	5	912	50.0	.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	33	1 574	8.3	.8	8570	OTHER BUILDING MATERIALS. . . . .	8	1 743	7.1	.2
9410	MUSICAL INSTRUMENTS, SHEET MUSIC. .	5	475	2.6	.3	8610	PHOTOGRAPHIC GOODS. . . . .	31	1 978	2.3	.2
9411	MUSICAL INSTRUMENTS. . . . .	5	475	2.6	.3	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	28	1 341	11.7	.2
9740	LUGGAGE, SADDLERY, HARNESS. . . .	6	2 382	8.7	1.3	8630	TOYS, GAMES, FIREWORKS. . . . .	45	9 588	11.0	1.1
	COMMODITIES N.E.C. . . . .	(X)	8 733	(X)	4.7	8670	OTHER RECREATION, HOBBY GOODS. . .	11	843	16.6	.1
ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)											
TOTAL. . . . .											
3430	ELECTRIC HOUSEWARES. . . . .	11	687	6.7	.6	8740	FERTILIZER, FERTILIZER MATERIALS. .	11	1 448	22.2	.2
7610	STATIONERY, OFFICE SUPPLIES. . . . .	41	2 961	13.3	2.4	8810	PRECIOUS STONES (CUT) AND METALS. .	9	449	16.6	.1
7810	CHINA, GLASSWARE, CROCKERY. . . .	17	5 358	25.2	4.4	8820	JEWELRY, SILVERWARE, TROPHIES. . .	58	12 764	13.6	1.5
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	17	2 413	12.5	2.0	8821	CLOCKS, WATCHES, MOVEMENTS. . . .	47	11 321	15.8	1.3
8610	PHOTOGRAPHIC GOODS. . . . .	11	811	4.8	.7	8822	COSTUME JEWELRY. . . . .	39	798	1.8	.1
8630	TOYS, GAMES, FIREWORKS. . . . .	16	3 397	18.0	2.8	8824	SILVERWARE, PLATED WARE. . . . .	15	645	4.1	.1
8680	BOOKS, MAGAZINES. . . . .	6	486	25.0	.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	42	8 117	7.6	.9
8820	JEWELRY, SILVERWARE, TROPHIES. . .	49	2 184	13.8	1.8	9110	FLOWERS, FLORIST'S SUPPLIES. . . .	204	80 184	49.7	9.3
8821	CLOCKS, WATCHES, MOVEMENTS. . . .	36	1 727	12.1	1.4	9210	LOGS, PILES, PULPWOOD, POLES. . . .	102	35 092	78.8	4.1
8822	COSTUME JEWELRY. . . . .	14	308	14.2	.3	9220	BARRELS, BOXES, BOX SHOOKS, ETC. .	22	7 906	100.0	.9
8824	SILVERWARE, PLATED WARE. . . . .	14	149	3.0	.1	9310	PHONO, RECORDS, PREREC. TAPES. . .	169	141 589	54.4	16.5
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	186	43 276	64.4	35.1	9410	MUSICAL INSTRUMENTS, SHEET MUSIC. .	61	45 810	68.8	5.3
8920	ADVERTISING SPECIALTIES. . . . .	252	51 939	78.4	42.2	9411	MUSICAL INSTRUMENTS. . . . .	50	38 364	67.1	4.5
9760	MISCELLANEOUS LINES. . . . .	11	1 046	12.6	.9	9412	SHEET MUSIC. . . . .	19	7 447	37.5	.9
	COMMODITIES N.E.C. . . . .	(X)	8 563	(X)	7.0	9510	OTHER TEXTILE PRODUCTS. . . . .	79	34 501	86.9	4.0
OTHER PRODUCTS (SIC 5099 PT.)											
TOTAL. . . . .											
1120	TRUCKS, TRUCK TRACTORS. . . . .	8	1 237	5.5	.1	9710	WALLPAPER. . . . .	43	24 587	100.0	2.9
1220	NEW AND REBUILT PARTS. . . . .	30	1 677	9.5	.2	9720	VEGET. OILS (COTTONSEED, ETC.). . .	5	12 267	100.0	1.4
1310	TIRES AND TUBES. . . . .	10	3 972	10.0	.1	9730	LEATHER. . . . .	35	12 449	100.0	1.5
1450	DRUGGIST SUPPLIES. . . . .	9	3 890	6.9	.5	9740	LUGGAGE, SADDLERY, HARNESS. . . .	10	3 676	100.0	.4
1510	PAINTS, VARNISHES, LACQUERS. . . .	45	3 145	3.4	.4	9750	SMOKERS' SUPPLIES AND PIPES. . . .	8	2 224	75.0	.3
1620	INDUSTRIAL CHEMICALS. . . . .	8	2 812	30.0	.3	9760	MISCELLANEOUS LINES. . . . .	275	183 561	62.2	21.4
1710	YARN OR PIECE GOODS. . . . .	9	1 555	2.7	.2	9910	RECEIPTS FROM PROCESSING. . . . .	5	3 907	100.0	.5
1720	NOTIONS (THREAD, BUTTONS, ETC.). .	28	3 241	4.2	.4	9930	OTHER LABOR, SERVICE RECEIPTS. . .	275	45 733	28.4	5.3
1810	MEN'S, BOYS' CLOTHING. . . . .	26	4 491	5.8	.5		COMMODITIES N.E.C. . . . .	(X)	54 600	(X)	6.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. **Merchant Wholesalers—Geographic Divisions by Kind of Business: 1967**—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	WEST NORTH CENTRAL					WEST NORTH CENTRAL--CONTINUED					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					1420 HEALTH PRODUCTS . . . . .	93	58 796	18.8	15.3	
	TOTAL . . . . .	277	314 519	(X)	100.0	1430 BEAUTY AIDS . . . . .	118	82 381	25.5	21.5	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	144	143 568	79.4	45.6	1450 DRUGGIST SUNDRIES . . . . .	53	26 147	10.4	6.8	
1111	NE* AUTOMOBILES . . . . .	46	88 950	80.8	28.3	1610 SOAPS AND OETERGENTS . . . . .	10	803	3.2	.2	
1112	USEO AUTOMOBILES . . . . .	119	46 024	41.2	14.6	1620 INDUSTRIAL CHEMICALS . . . . .	6	1 608	7.6	.4	
1113	OTHER PASSENGER MOTOR VEHICLES	26	8 594	27.5	2.7	1720 NOTIONS (THREAD, BUTTONS, ETC.)	20	684	3.8	.2	
1120	TRUCKS, TRUCK TRACTORS . . . . .	170	112 082	59.5	35.6	2410 CONFECTIONERY . . . . .	7	711	5.2	.2	
1210	MACHINE SHOP SALES AND LABOR . .	78	15 659	14.8	5.0	3410 NON-CONSOLE RADIOS AND PLAYERS	12	582	3.1	.2	
1211	PARTS AND EQUIPMENT . . . . .	63	9 010	10.1	2.9	3430 ELECTRIC HOUSEWARES . . . . .	13	1 457	1.9	.4	
1212	MACHINE SHOP LABOR . . . . .	67	6 649	6.8	2.1	3610 HARDWARE . . . . .	11	507	2.3	.1	
1220	NEW AND REBUILT PARTS . . . . .	139	27 830	12.6	8.8	5120 SCHOOL EQUIPMENT, SUPPLIES . .	31	3 413	3.2	.9	
1310	TIRES AND TUBES . . . . .	14	870	6.9	.3	7410 PRINTING, WRITING PAPER . . . .	15	833	2.5	.2	
4320	FARM, DAIRY MACHINERY, PARTS . .	13	3 697	30.7	1.2	7510 PERSONAL SERVICE PAPERS . . . .	15	626	2.8	.2	
9930	OTHER LABOR, SERVICE RECEIPTS . .	80	6 231	6.4	2.0	7610 STATIONERY, OFFICE SUPPLIES . . .	47	6 758	4.1	1.8	
	COMMODITIES N.E.C. . . . .	(X)	4 582	(X)	1.5	7870 KITCHEN UTENSILS, TOOLS, MISC.	25	9 991	13.4	2.6	
						8610 PHOTOGRAPHIC GOODS . . . . .	31	4 669	2.9	1.2	
						8630 TOYS, GAMES, FIREWORKS . . . . .	24	3 673	5.7	1.0	
						8750 AGRICULTURAL CHEMICALS . . . . .	15	598	4.5	.2	
						8910 GIFTS, ART GOODS, NOVELTIES, ECT.	18	2 279	2.3	.6	
						9760 MISCELLANEOUS LINES . . . . .	11	1 364	6.7	.4	
						COMMODITIES N.E.C. . . . .	(X)	5 652	(X)	1.5	
	AUTOMOTIVE EQUIPMENT (SIC 5013)					PAINTS AND VARNISHES (SIC 5028)					
	TOTAL . . . . .	2 127	688 031	(X)	100.0	TOTAL <sup>2</sup> . . . . .	98	45 584	(X)	100.0	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	67	1 893	20.0	.3						
1112	USEO AUTOMOBILES . . . . .	62	1 496	25.0	.2	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					
	OTHER COMMODITIES . . . . .	(X)	397	(X)	.1	TOTAL . . . . .	194	129 746	(X)	100.0	
1120	TRUCKS, TRUCK TRACTORS . . . . .	38	4 439	33.3	.6	1410 PHARMACEUTICALS, ANTIBIOTICS . .	8	2 354	15.7	1.8	
1210	MACHINE SHOP SALES AND LABOR . .	662	31 046	16.0	4.5	1450 DRUGGIST SUNDRIES . . . . .	5	415	20.0	.3	
1211	PARTS AND EQUIPMENT . . . . .	464	20 022	13.7	2.9	1610 SOAPS AND OETERGENTS . . . . .	50	8 109	19.8	6.2	
1212	MACHINE SHOP LABOR . . . . .	623	11 024	6.2	1.6	1620 INDUSTRIAL CHEMICALS . . . . .	169	103 962	84.7	80.1	
1220	NEW AND REBUILT PARTS . . . . .	1 910	557 606	87.9	81.0	1621 NAVAL STORES . . . . .	13	741	2.8	.6	
1221	MOTOR AND CHASSIS PARTS . . . . .	1 745	417 183	72.5	60.6	1622 EXPLOSIVES . . . . .	37	11 101	90.5	8.6	
1222	TOOLS AND EQUIPMENT . . . . .	1 144	31 057	8.6	4.5	1623 ALKALIES AND CHLORINES . . . . .	48	11 911	17.3	9.2	
1223	CHEMICALS, ADDITIVES ETC. . . . .	1 042	18 411	5.2	2.7	1624 PLASTIC MATERIALS . . . . .	26	12 379	47.7	9.5	
1224	REFINISHING MATERIALS . . . . .	1 099	19 555	5.6	2.8	1625 COAL TAR PRODUCTS . . . . .	17	2 708	11.0	2.1	
1225	SUPPLIES AND ACCESSORIES . . . . .	898	71 321	21.8	10.4	1626 MAN-MADE FIBERS . . . . .	11	11 659	94.7	9.0	
1230	AUTOMOTIVE GLASS . . . . .	272	11 490	17.8	1.7	1627 OTHER INDUSTRIAL ORGANIC CHEM.	61	29 081	40.6	22.4	
1240	USED AUTO PARTS, EQUIP., ACCESS.	235	20 443	42.8	3.0	1628 OTHER INO. INORGANIC CHEM. . .	61	24 382	33.4	18.8	
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	45	17 976	100.0	2.6	3610 LAUNWRE . . . . .	5	379	13.0	.3	
1310	TIRES AND TUBES . . . . .	324	8 242	7.8	1.2	5230 HARONARY, DRY CLEANING MACHINES	15	3 259	17.1	2.5	
3310	ELECTRICAL WIRING SUPPLIES . . .	10	2 019	37.5	.3	7520 INDUSTRIAL PAPERS . . . . .	7	502	14.2	.4	
3315	MOTORS, INOUST. CONTROLS . . . .	8	1 844	42.8	.3	8530 ADHESIVES, MASTICS . . . . .	5	965	30.4	.7	
	OTHER COMMOOITIES . . . . .	(X)	175	(X)	(2)	8740 FERTILIZER, FERTILIZER MATERIALS	7	510	3.7	.4	
						8750 AGRICULTURAL CHEMICALS . . . . .	22	4 833	12.7	3.7	
3740	PLUMBING FIX., EQUIP., SUPPLIES.	5	501	50.0	.1	COMMODITIES N.E.C. . . . .	(X)	4 458	(X)	3.4	
4320	FARM, DAIRY MACHINERY, PARTS . .	7	1 180	40.0	.2						
4420	GEN. PURPOSE INOUSTRIAL MACH. . .	21	5 330	30.7	.8	PIECE GOOOS (WOVEN FABRICS) (SIC 5033)					
6500	PETROLEUM PRODUCTS . . . . .	226	3 159	4.4	.5	TOTAL . . . . .	48	45 751	(X)	100.0	
8620	SPORT. ATHLETIC GOOOS, BICYCLES.	5	2 692	19.0	.4	1710 YARO OR PIECE GOOOS. . . . .	48	36 127	79.0	79.0	
9930	OTHER LABOR, SERVICE RECEIPTS . .	157	6 635	11.6	1.0	1711 COTTON FABRICS . . . . .	37	14 046	34.1	30.7	
	COMMOOITIES N.E.C. . . . .	(X)	13 380	(X)	1.9	1712 RAYON, NYLON, ETC. . . . .	34	10 923	28.3	23.9	
						1713 WOOL FABRICS . . . . .	19	3 180	9.3	7.0	
						1714 OTHER YARO GOOOS . . . . .	19	7 978	29.3	17.4	
	TIRES AND TUBES (SIC 5014)					1720 NOTIONS (THREAO, BUTTONS, ETC.)	6	1 931	12.9	4.2	
	TOTAL . . . . .	222	149 986	(X)	100.0	1730 KNIT FABRICS, KNITTING YARNS . .	5	1 825	13.3	4.0	
1220	NEW AND REBUILT PARTS . . . . .	83	6 412	8.2	4.3	1810 MEN'S, BOYS' CLOTHING . . . . .	5	642	10.6	1.4	
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	7	515	4.1	.3	5310 UPHOLSTERS' FABRICS, SUPPLIES.	5	112	.9	.2	
1310	TIRES AND TUBES . . . . .	219	122 428	81.9	81.6	7820 HOUSEHOLD LINENS, OMOESTICS. . .	5	1 985	23.1	4.3	
1320	RECAPPEO TIRES . . . . .	125	9 229	20.0	6.2	COMMOOITIES N.E.C. . . . .	(X)	3 129	(X)	6.8	
1510	PAINTS, VARNISHES, LACQUERS . . .	7	361	2.7	.2						
3420	MAJOR APPLIANCES . . . . .	7	323	8.6	.2	NOTIONS AND OTHER ORY GOOOS (SIC 5034)					
3430	ELECTRIC HOUSEWARES . . . . .	9	695	5.4	.5	TOTAL . . . . .	27	10 484	(X)	100.0	
3610	HAROWARE . . . . .	9	1 321	2.7	.9	1710 YARO OR PIECE GOOOS. . . . .	5	31	6.8	.3	
4320	FARM, DAIRY MACHINERY, PARTS . .	9	1 073	9.2	.7	1720 NOTIONS (THREAD, BUTTONS, ETC.)	22	9 232	92.5	88.1	
6500	PETROLEUM PRODUCTS . . . . .	18	1 020	7.6	.7	1730 KNIT FABRICS, KNITTING YARNS . .	6	183	22.0	1.7	
8620	SPORT. ATHLETIC GOOOS, BICYCLES.	8	1 489	8.3	.3	1910 SHOES, OTHER FOOTWEAR . . . . .	5	79	12.6	.8	
8750	AGRICULTURAL CHEMICALS . . . . .	8	1 710	12.9	1.1	COMMOOITIES N.E.C. . . . .	(X)	959	(X)	9.1	
9930	OTHER LABOR, SERVICE RECEIPTS . .	83	1 497	4.4	1.0						
	COMMOOITIES N.E.C. . . . .	(X)	2 913	(X)	1.9	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					
						TOTAL . . . . .	75	86 380	(X)	100.0	
	ORUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)										
	TOTAL . . . . .	219	383 882	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS . .	126	170 350	56.4	44.4						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.  
<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of-					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of-	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST NORTH CENTRAL--CONTINUED											
1710	YARD OR PIECE GOODS. . . . .	16	6 053	14.4	7.0	2610	MEATS, PROVISIONS. . . . .	55	241 665	18.2	12.5
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	7	1 115	6.9	1.3	2710	FRESH FRUITS, VEGETABLES. . . . .	110	135 313	8.8	7.0
1730	KNIT FABRICS, KNITTING YARNS. . . . .	7	484	4.6	.6	2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	135	67 407	4.7	3.5
1810	MEN'S, BOYS' CLOTHING. . . . .	75	57 783	66.9	66.9	2830	TEA, SPICES. . . . .	105	12 912	1.3	.7
1811	WORK CLOTHING, WORK GLOVES. . . . .	29	15 087	25.0	17.5	2840	BAKERY PRODUCTS. . . . .	43	12 874	1.4	.7
1812	SUITS, COATS, TROUSERS. . . . .	16	4 865	18.1	5.6	2850	FOOD, BEVERAGE BASIC MATERIALS. . . . .	44	19 878	32.2	1.0
1813	SHIRTS (DRESS AND SPORT). . . . .	29	4 996	9.0	5.8	2860	CANNEO-BOTTLED FOODS. . . . .	169	473 916	28.3	24.4
1814	SPORTSWEAR. . . . .	35	6 350	11.2	7.4	2870	SUGAR-REFINED. . . . .	170	55 004	3.8	2.8
1815	MEN'S, BOYS' UNDERWEAR. . . . .	31	9 051	21.0	10.5	2890	BREAKFAST FOODS. . . . .	132	48 353	3.7	2.5
1816	OTHER CLOTHING, FURNISHINGS. . . . .	44	17 434	27.4	20.2	2910	FLOUR, RELATED PRODUCTS. . . . .	115	50 605	3.9	2.6
1820	WOMEN'S, CHILD'S, CLOTHING. . . . .	29	8 738	16.8	10.1	2920	MARGARINE, SHORTENINGS. . . . .	155	68 969	4.8	3.6
1910	SHOES, OTHER FOOTWEAR. . . . .	16	4 675	12.6	5.4	2930	PET FOODS--ALL KINDS. . . . .	103	35 587	3.0	1.8
1911	MEN'S, BOYS' SHOES. . . . .	13	2 249	6.6	2.6	2940	ORIED, FRUITS, VEGETABLES. . . . .	93	8 696	.7	.4
1912	WOMEN'S, MISSES' SHOES. . . . .	6	904	3.8	1.0	2950	SOFT DRINKS, DRINK, WATERS. . . . .	58	6 063	.7	.3
1914	OTHER FOOTWEAR (SLIPPERS, ETC.). . . . .	9	1 065	4.2	1.2	2960	FOODS (EXC. A5 SPECIFIED ABOVE). . . . .	78	157 988	19.7	8.1
	OTHER COMMODITIES. . . . .	(X)	458	(X)	.5	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	113	89 476	8.2	4.6
7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	16	5 789	13.2	6.7	7111	CIGARETTES. . . . .	109	84 584	7.9	4.4
7840	CURTAINS, DRAPE'S. . . . .	5	415	2.1	.5	7112	CIGARS. . . . .	63	3 606	.7	.2
	COMMODITIES N.E.C. . . . .	(X)	1 328	(X)	1.5	7113	OTHER TOBACCO. . . . .	37	1 287	.5	.1
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	6	1 190	25.0	.1
	TOTAL. . . . .	109	71 629	(X)	100.0	7510	PERSONAL SERVICE PAPERS. . . . .	111	17 992	2.2	.9
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	11	282	2.9	.4	7520	INDUSTRIAL PAPERS. . . . .	99	20 608	2.6	1.1
1730	KNIT FABRICS, KNITTING YARNS. . . . .	8	342	6.6	.5	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	12	980	3.3	.1
1810	MEN'S, BOYS' CLOTHING. . . . .	23	6 295	25.3	8.8	9760	MISCELLANEOUS LINES. . . . .	29	17 262	4.2	.9
1820	WOMEN'S, CHILD'S, CLOTHING. . . . .	98	59 431	87.0	83.0	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	15	11 624	2.2	.6
1821	DRESSES, SKIRTS, BLOUSES. . . . .	41	11 044	38.4	15.4		COMMODITIES N.E.C. . . . .	(X)	20 014	(X)	1.0
1822	SUITS, COATS (EXCEPT FUR). . . . .	14	1 983	32.1	2.8		FROZEN FOODS (SIC 5042)				
1823	CHILDREN'S INFANTS' WEAR. . . . .	31	9 146	42.3	12.8	2110	FROZEN FOODS. . . . .	89	97 512	82.5	82.5
1824	WOMEN'S, CHILD'S UNDERWEAR. . . . .	33	14 559	50.2	20.3	2111	FROZEN FRUITS-JUICES. . . . .	38	10 656	13.4	9.0
1825	OTHER APPAREL, ACCESSORIES. . . . .	46	22 700	65.2	31.7	2112	FROZEN VEGETABLES-JUICES. . . . .	40	10 680	13.1	9.0
1830	MILLINERY, MILLINERY SUPPLIES. . . . .	8	1 072	100.0	1.5	2113	FROZEN POULTRY (PACKAGED ONLY). . . . .	34	6 871	10.9	5.8
1840	DRESSES, FURS, FUR CLOTHING. . . . .	5	2 369	100.0	3.3	2114	FROZEN FISH-SEAFOOD (PACKAGED). . . . .	53	18 777	36.1	15.9
5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	5	202	9.0	.3	2115	FROZEN MEATS (PACKAGED). . . . .	42	25 906	33.4	21.9
7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	6	683	9.8	1.0	2116	FROZEN PREPARED FOODS. . . . .	30	17 275	25.2	14.6
7824	TOWELS, WASH CLOTHS. . . . .	6	317	3.9	.4	2117	OTHER PACKAGED FROZEN FOODS. . . . .	30	7 347	13.0	6.2
	OTHER COMMODITIES. . . . .	(X)	366	(X)	.5	2210	BUTTER AND CHEESE. . . . .	11	2 040	4.5	1.7
7850	FLOOR COVERINGS. . . . .	5	238	6.2	.3	2410	CONFECTIONERY. . . . .	6	724	4.0	.6
7851	CARPETS, RUGS. . . . .	5	238	6.2	.3	2510	FISH, SEAFOOD (FRESH FROZEN). . . . .	16	2 462	10.8	2.1
	COMMODITIES N.E.C. . . . .	(X)	715	(X)	1.0	2610	MEATS, PROVISIONS. . . . .	13	5 574	26.4	4.7
	FOOTWEAR (SIC 5039)					2611	FRESH, FROZEN MEATS. . . . .	11	5 463	27.3	4.6
	TOTAL. . . . .	46	57 737	(X)	100.0		OTHER COMMODITIES. . . . .	(X)	111	(X)	.1
1810	MEN'S, BOYS' CLOTHING. . . . .	9	1 155	10.8	2.0	2710	FRESH FRUITS, VEGETABLES. . . . .	11	3 381	37.6	2.9
1820	WOMEN'S, CHILD'S, CLOTHING. . . . .	5	1 265	14.0	2.2	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	11	1 418	15.5	1.2
1910	SHOES, OTHER FOOTWEAR. . . . .	46	54 492	94.4	94.4	2712	FRESH VEGETABLES. . . . .	11	1 963	22.0	1.7
1911	MEN'S, BOYS' SHOES. . . . .	24	13 737	35.4	23.8	2860	CANNEO-BOTTLED FOODS. . . . .	11	2 118	10.9	1.8
1912	WOMEN'S, MISSES' SHOES. . . . .	37	28 732	55.3	49.8	2920	MARGARINE, SHORTENINGS. . . . .	13	2 177	4.6	1.8
1913	CHILDREN'S, INFANTS' SHOES. . . . .	19	10 092	35.4	17.5	2960	FOODS (EXC. A5 SPECIFIED ABOVE). . . . .	8	1 172	12.5	1.0
1914	OTHER FOOTWEAR (SLIPPERS, ETC.). . . . .	21	1 930	15.2	3.3		COMMODITIES N.E.C. . . . .	(X)	1 076	(X)	.9
	COMMODITIES N.E.C. . . . .	(X)	825	(X)	1.4		DAIRY PRODUCTS (SIC 5043)				
	GROCERIES, GENERAL LINE (SIC 5041)					2110	FROZEN FOODS. . . . .	5	11 177	8.2	3.3
	TOTAL. . . . .	215	1 940 189	(X)	100.0	2210	BUTTER AND CHEESE. . . . .	186	137 785	42.9	40.2
1420	HEALTH PRODUCTS. . . . .	16	4 948	1.6	.3	2220	ICE CREAM, ICES. . . . .	121	10 656	30.0	3.1
1430	BEAUTY AIDS. . . . .	48	13 097	1.3	.7	2230	MILK, CREAM (FLUID). . . . .	208	40 563	20.9	11.8
1610	SOAPS AND DETERGENTS. . . . .	107	68 249	6.1	3.5	2240	OTHER DAIRY PRODUCTS. . . . .	138	128 910	47.2	37.6
2110	FROZEN FOODS. . . . .	141	115 747	6.8	6.0	2720	FEDS (MIXED AND OTHER). . . . .	11	2 233	11.4	.7
2210	BUTTER AND CHEESE. . . . .	78	29 687	2.6	1.5	9760	MISCELLANEOUS LINES. . . . .	7	1 262	7.1	.4
2220	ICE CREAM, ICES. . . . .	14	10 659	1.2	.5	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	7	3 197	1.8	.9
2230	MILK, CREAM (FLUID). . . . .	16	25 385	2.8	1.3		COMMODITIES N.E.C. . . . .	(X)	7 117	(X)	2.1
2240	OTHER DAIRY PRODUCTS. . . . .	33	12 637	2.0	.7		POULTRY AND POULTRY PRODUCTS (SIC 5044)				
2310	EGGS (SHELL). . . . .	22	6 142	1.0	.3	2110	FROZEN FOODS. . . . .	30	7 985	24.1	4.2
2320	POULTRY. . . . .	47	17 189	1.9	.9	2112	FROZEN VEGETABLES-JUICES. . . . .	6	363	5.0	.2
2323	DRESSES, POULTRY (RESALES). . . . .	47	17 189	1.9	.9	2113	FROZEN POULTRY (PACKAGED ONLY). . . . .	23	2 202	10.0	1.2
2410	CONFECTIONERY. . . . .	146	57 246	4.0	3.0	2114	FROZEN FISH-SEAFOOD (PACKAGED). . . . .	9	408	2.7	.2
2510	FISH, SEAFOOD (FRESH FROZEN). . . . .	14	4 827	1.0	.2	2117	OTHER PACKAGED FROZEN FOODS. . . . .	6	4 672	43.8	2.5
							OTHER COMMODITIES. . . . .	(X)	340	(X)	.2
						2210	BUTTER AND CHEESE. . . . .	20	2 339	15.3	1.2
						2230	MILK, CREAM (FLUID). . . . .	17	599	12.5	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST NORTH CENTRAL--CONTINUED											
2310	EGGS (SHELL) . . . . .	192	79 164	59.9	42.1	2920	MARGARINE, SHORTENINGS . . . . .	48	1 128	1.8	.3
2320	POULTRY. . . . .	177	85 483	59.7	45.5	2921	MARGARINE, BUTTER SUBSTITUTES.	34	651	1.4	.2
2321	LIVE POULTRY . . . . .	91	8 550	22.3	4.6	2922	SHORTENINGS, COOKING OILS. . .	30	477	1.5	.1
2322	DRESSED POULTRY (KILLED) . . . .	15	2 472	17.8	1.3		COMMODITIES N.E.C. . . . .	(X)	3 529	(X)	1.1
2323	DRESSED POULTRY (RESALES). . . .	84	74 460	73.7	39.6		FRESH FRUITS AND VEGETABLES (SIC 5048)				
2610	MEATS, PROVISIONS. . . . .	10	7 179	61.2	3.8		TOTAL . . . . .	287	232 359	(X)	100.0
2611	FRESH, FROZEN MEATS. . . . .	7	6 994	62.7	3.7	2110	FROZEN FOODS . . . . .	57	14 690	17.8	6.3
2614	OTHER MEAT PRODUCTS. . . . .	7	180	3.4	.1	2710	FRESH FRUITS, VEGETABLES . . . . .	287	202 691	87.2	87.2
	OTHER COMMODITIES. . . . .	(X)	4	(X)	(Z)	2711	FRESH FRUITS, BERRIES, MELONS.	236	110 145	53.0	47.4
8720	FEEDS (MIXED AND OTHER). . . . .	36	2 418	6.5	1.3	2712	FRESH VEGETABLES . . . . .	207	92 546	52.4	39.8
	COMMODITIES N.E.C. . . . .	(X)	2 718	(X)	1.4	2850	FOOD, BEVERAGE BASIC MATERIALS .	7	1 416	13.3	.6
	CONFECTIONERY (SIC 5045)					2860	CANNEO-BOTTLED FOODS . . . . .	16	1 377	8.4	.6
	TOTAL . . . . .	130	63 526	(X)	100.0	2870	SUGAR-REFINED. . . . .	21	2 209	6.9	1.0
2210	BUTTER AND CHEESE. . . . .	8	222	4.3	.3	2960	FOODS (EXC. AS SPECIFIED ABOVE).	14	5 254	21.6	2.3
2410	CONFECTIONERY. . . . .	130	53 976	85.0	85.0		COMMODITIES N.E.C. . . . .	(X)	4 722	(X)	2.0
2411	CANDY (ALL KINDS). . . . .	88	39 476	70.1	62.1		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
2412	CHEWING GUM. . . . .	52	2 619	6.7	4.1		TOTAL . . . . .	374	245 170	(X)	100.0
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	20	1 009	3.4	1.6	1430	BEAUTY AIDS. . . . .	5	484	6.0	.2
2414	NUTS, OTHER CONFECTIONS. . . . .	103	10 872	21.4	17.1	1610	SOAPS AND DETERGENTS . . . . .	36	940	3.0	.4
2610	MEATS, PROVISIONS. . . . .	14	199	4.4	.3	2110	FROZEN FOODS . . . . .	41	3 077	8.9	1.3
2612	SAUSAGE, MEAT LOAVES . . . . .	6	89	2.3	.1	2210	BUTTER AND CHEESE. . . . .	24	2 025	8.6	.8
2613	CURED, BOILED, SMOKED MEATS. . .	11	83	2.0	.1	2240	OTHER DAIRY PRODUCTS . . . . .	12	346	1.7	.1
	OTHER COMMODITIES. . . . .	(X)	27	(X)	(Z)	2310	EGGS (SHELL) . . . . .	5	477	8.3	.2
2840	BAKERY PRODUCTS. . . . .	10	161	10.3	.3	2320	POULTRY. . . . .	20	663	6.5	.3
2920	MARGARINE, SHORTENINGS . . . . .	12	186	3.0	.3	2410	CONFECTIONERY. . . . .	74	5 934	11.2	2.4
2921	MARGARINE, BUTTER SUBSTITUTES.	8	133	3.7	.2	2510	FISH, SEAFOOD (FRESH FROZEN) . .	11	627	4.6	.3
2922	SHORTENINGS, COOKING OILS. . .	6	53	1.5	.1	2610	MEATS, PROVISIONS. . . . .	29	770	4.4	.3
7110	CIGARETTES, CIGARS, TOBACCO. . .	23	6 818	22.6	10.7	2710	FRESH FRUITS, VEGETABLES . . . . .	21	2 243	16.9	.9
7111	CIGARETTES . . . . .	19	5 469	19.0	8.6	2711	FRESH FRUITS, BERRIES, MELONS.	21	987	7.5	.4
7112	CIGARS . . . . .	21	967	3.3	1.5	2712	FRESH VEGETABLES . . . . .	21	1 257	9.4	.5
7113	OTHER TOBACCO. . . . .	13	382	1.5	.6	2810	COFFEE-ROASTED (INCL. SOLUBLE) .	57	10 482	28.6	4.3
7510	PERSONAL SERVICE PAPERS. . . . .	10	500	6.2	.8	2820	COFFEE-GREEN . . . . .	6	538	50.0	.2
7520	INDUSTRIAL PAPERS. . . . .	10	553	8.2	.9	2830	TEA, SPICES. . . . .	63	2 104	5.8	.9
	COMMODITIES N.E.C. . . . .	(X)	911	(X)	1.4	2840	BAKERY PRODUCTS. . . . .	65	24 730	72.6	10.1
	FISH AND SEAFOODS (SIC 5046)					2850	FOOD, BEVERAGE BASIC MATERIALS .	58	40 280	82.4	16.4
	TOTAL . . . . .	20	(0)	(X)	100.0	2860	CANNEO-BOTTLED FOODS . . . . .	113	50 239	57.7	20.5
2110	FROZEN FOODS . . . . .	8	723	17.1	8.9	2870	SUGAR-REFINED. . . . .	50	4 129	8.6	1.7
2114	FROZEN FISH-SEAFOOD (PACKAGEO)	7	401	21.8	4.9	2890	BREAKFAST FOODS. . . . .	39	416	2.3	.2
	OTHER COMMODITIES. . . . .	(X)	322	(X)	4.0	2910	FLOUR, RELATED PRODUCTS. . . . .	60	10 436	21.7	4.3
2510	FISH, SEAFOOD (FRESH FROZEN) . .	20	7 053	86.6	86.6	2920	MARGARINE, SHORTENINGS . . . . .	65	4 706	9.3	1.9
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	4.5	2930	PET FOODS--ALL KINDS . . . . .	20	7 500	50.0	3.1
	MEATS AND MEAT PRODUCTS (SIC 5047)					2940	DRIED, FRUITS, VEGETABLES. . . .	41	10 594	35.8	4.3
	TOTAL . . . . .	324	326 522	(X)	100.0	2950	SOFT DRINKS, DRINK, WATERS. . . .	62	11 001	56.9	4.5
2110	FROZEN FOODS . . . . .	70	6 200	7.6	1.9	2960	FOODS (EXC. AS SPECIFIED ABOVE).	101	31 197	43.3	12.7
2111	FROZEN FRUITS-JUICES . . . . .	10	207	3.2	.1	4180	STORE, RESTAURANT FIXTURES. . . .	5	3 494	15.3	1.4
2113	FROZEN POULTRY (PACKAGE ONLY)	19	1 366	3.7	.4	7110	CIGARETTES, CIGARS, TOBACCO. . .	24	2 065	11.4	.8
2114	FROZEN FISH-SEAFOOD (PACKAGEO)	50	1 191	2.4	.4	7210	BEER, ALE, PORTER, STOUT, ETC. . .	9	801	37.5	.3
2115	FROZEN MEATS (PACKAGED). . . . .	35	2 927	10.2	.9	7510	PERSONAL SERVICE PAPERS. . . . .	41	1 515	3.8	.6
2117	OTHER PACKAGED FROZEN FOODS. .	10	325	3.1	.1	7520	INDUSTRIAL PAPERS. . . . .	33	1 064	4.7	.4
	OTHER COMMODITIES. . . . .	(X)	185	(X)	.1	8720	FEEDS (MIXED AND OTHER) . . . . .	8	971	18.1	.4
2320	POULTRY. . . . .	81	5 049	7.1	1.5		COMMODITIES N.E.C. . . . .	(X)	9 322	(X)	3.8
2323	DRESSED POULTRY (RESALES). . . .	75	4 805	7.5	1.5		GRAIN (SIC 5053)				
	OTHER COMMODITIES. . . . .	(X)	243	(X)	.1		TOTAL . . . . .	664	3 023 975	(X)	100.0
2510	FISH, SEAFOOD (FRESH FROZEN) . .	11	2 100	19.3	.6	3120	GRAINS, BEANS, ETC. . . . .	666	2 928 638	96.8	96.8
2610	MEATS, PROVISIONS. . . . .	324	306 591	93.9	93.9	3240	OIL SEEDS, OIL NUTS, OIL KERNELS	10	6 298	18.1	.2
2611	FRESH, FROZEN MEATS. . . . .	293	262 985	83.6	80.5	8720	FEEDS (MIXED AND OTHER). . . . .	118	21 368	5.4	.7
2612	SAUSAGE, MEAT LOAVES . . . . .	187	12 450	7.9	3.8	8721	POULTRY, LIVESTOCK FEED MIXED.	51	17 867	5.5	.6
2613	CURED, BOILED, SMOKED MEATS. .	178	19 125	12.1	5.9	8722	FEEDS BOUGHT AND SOLD. . . . .	82	3 501	3.7	.1
2614	OTHER MEAT PRODUCTS. . . . .	143	12 031	9.2	3.7	8730	FEED INGREDIENTS . . . . .	52	10 765	15.3	.4
2860	CANNEO-BOTTLED FOODS . . . . .	43	1 925	5.9	.6	8740	FERTILIZER, FERTILIZER MATERIALS	116	11 195	9.7	.4
						9920	COMMODITY CREDIT RECEIPTS. . . .	275	13 847	1.1	.5
						9930	OTHER LABOR, SERVICE RECEIPTS. .	256	19 020	1.5	.6
							COMMODITIES N.E.C. . . . .	(X)	12 844	(X)	.4
							LIVESTOCK (SIC 5054)				
							TOTAL . . . . .	160	227 200	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
WEST NORTH CENTRAL--CONTINUED											
3120	GRAINS, BEANS, ETC. . . . .	15	1 856	15.3	.8	3510	ELECTRONIC TUBES, PARTS ACC. . .	42	6 730	3.4	1.7
3130	LIVESTOCK (EXCEPT HORSES, MULES)	160	221 559	97.5	97.5	3511	ELECTRONIC TUBES . . . . .	37	3 867	2.3	1.0
3131	CATTLE, CALVES . . . . .	109	130 504	88.5	57.4	3513	ELECTRONIC PARTS . . . . .	27	2 103	1.7	.5
3132	SHEEP, LAMBS . . . . .	10	1 533	10.9	.7	3514	ACCESSORIES. . . . .	11	352	2.0	.1
3133	HOGS . . . . .	77	89 523	85.6	39.4	3515	INTERCOMMUNICATIONS. . . . .	8	245	1.1	.1
							OTHER COMMODITIES. . . . .	(X)	163	(X)	(Z)
8720	FEEES (MIXED AND OTHER) . . . . .	20	2 085	7.0	.9	3710	WARM-AIR HEATING-COOLING EQUIP..	13	1 119	2.0	.3
	COMMOOITIES N.E.C. . . . .	(X)	1 700	(X)	.7	3810	CENTRAL AIR CONOITIONING . . . .	20	5 090	5.3	1.3
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					3811	RESIDENT. AND SMALL COMMERCIAL	19	2 841	4.1	.7
						3812	RESIDENTIAL AND COMMERCIAL . .	7	2 249	4.5	.6
	TOTAL . . . . .	97	62 107	(X)	100.0	8140	WOOD MILLWORK (DOORS, ETC.) . .	14	1 711	7.4	.4
3210	HIDES, SKINS, PELTS. . . . .	55	35 319	79.0	57.1	9310	PHONO., RECORDS, PREREC. TAPES.	10	4 071	6.1	1.1
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	28	11 474	36.4	18.6	9760	MISCELLANEOUS LINES. . . . .	10	885	1.8	.2
3231	RAW WOOL . . . . .	28	11 474	36.4	18.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	23	2 392	2.2	.6
3270	OTHER INEDIBLE FARM PRODUCTS . .	29	7 429	100.0	12.0		COMMODITIES N.E.C. . . . .	(X)	12 896	(X)	3.3
6780	OTHER NONFERROUS METALLIC SCRAP.	8	124	15.3	.2		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
	COMMOOITIES N.E.C. . . . .	(X)	7 761	(X)	12.1		TOTAL . . . . .	278	122 836	(X)	100.0
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3310	ELECTRICAL WIRING SUPPLIES . . .	19	531	4.7	.4
						3311	INT. WIRING, CONSTR. MAT.. . .	7	299	3.7	.2
							OTHER COMMOOITIES. . . . .	(X)	232	(X)	.2
	TOTAL . . . . .	357	444 714	(X)	100.0	3410	NON-CONSOLE RADIOS AND PLAYERS .	72	4 723	9.0	3.8
1220	NEW AND REBUILT PARTS. . . . .	7	2 354	19.3	.6	3420	MAJOR APPLIANCES . . . . .	84	5 168	11.3	4.2
3310	ELECTRICAL WIRING SUPPLIES . . .	318	345 592	83.0	81.1	3421	ELECTRIC HOME KITCHEN EQUIP. .	9	209	13.3	.2
3311	INT. WIRING, CONSTR. MAT.. . .	254	158 373	42.0	37.2	3423	TV SETS. . . . .	56	4 134	10.3	3.4
3312	OUTSIDE CONSTRUCTION MATERIALS	171	48 897	17.5	11.5	3424	CONSOLE RADIOS AND PLAYERS . .	68	825	2.5	.7
3313	LIGHTING FIXTURES. . . . .	259	52 798	14.1	12.4	3430	ELECTRIC HOUSEWARES. . . . .	19	447	3.1	.4
3314	ELECTRIC LAMPS . . . . .	235	21 941	6.1	5.1	3440	ROOM AIR CONDITIONERS. . . . .	15	987	5.2	.8
3315	MOTORS, INOUST. CONTROLS . . .	174	63 582	20.7	14.9	3510	ELECTRONIC TUBES, PARTS ACC. . .	278	107 728	87.7	87.7
3320	TELEPHONE AND SIGNAL EQUIPMENT .	35	12 343	14.7	2.9	3511	ELECTRONIC TUBES . . . . .	178	22 354	26.3	18.2
3410	NON-CONSOLE RAOIOS AND PLAYERS .	44	5 509	4.1	1.3	3512	TRANS. AND/OR SEMICONDUCTORS .	163	9 586	11.8	7.8
3420	MAJOR APPLIANCES . . . . .	49	17 469	19.2	4.1	3513	ELECTRONIC PARTS . . . . .	162	34 058	38.7	27.7
3421	ELECTRIC HOME KITCHEN EQUIP. .	38	11 327	16.1	2.7	3514	ACCESSORIES. . . . .	141	5 710	6.3	4.6
3422	ELECTRIC HOME LAUNDRY EQUIP. .	19	3 996	6.8	.9	3515	INTERCOMMUNICATIONS. . . . .	148	18 349	22.4	14.9
3423	TV SETS. . . . .	15	617	.9	.1	3516	COMMERCIAL, INDUSTRIAL ELEC. .	131	17 672	27.0	14.4
3424	CONSOLE RAOIOS AND PLAYERS . .	12	363	1.0	.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	43	2 561	22.1	2.1
3425	OTHER MAJOR APPLIANCES . . . .	23	1 166	1.9	.3		COMMODITIES N.E.C. . . . .	(X)	691	(X)	.6
3430	ELECTRIC HOUSEWARES. . . . .	83	23 918	12.9	5.6		HARDWARE (SIC 5072)				
3440	ROOM AIR CONDITIONERS. . . . .	47	2 021	2.2	.5		TOTAL . . . . .	206	323 982	(X)	100.0
3510	ELECTRONIC TUBES, PARTS ACC. . .	33	1 483	1.3	.3	1220	NEW AND REBUILT PARTS. . . . .	19	11 646	7.7	3.6
3511	ELECTRONIC TUBES . . . . .	22	707	.9	.2	1310	TIRES AND TUBES. . . . .	10	2 832	2.2	.9
	OTHER COMMODITIES. . . . .	(X)	776	(X)	.2	1510	PAINTS, VARNISHES, LACQUERS. . .	41	11 514	5.8	3.6
3710	WARM-AIR HEATING-COOLING EQUIP..	29	1 193	3.6	.3	3310	ELECTRICAL WIRING SUPPLIES . . .	35	9 666	5.3	3.0
3720	ELEC. RESIDENTIAL SPACE HEATING.	53	1 840	1.4	.4	3410	NON-CONSOLE RADIOS AND PLAYERS .	13	1 793	2.8	.6
3740	PLUMBING FIX., EQUIP., SUPPLIES.	23	1 364	7.3	.3	3420	MAJOR APPLIANCES . . . . .	17	21 166	10.1	6.5
3810	CENTRAL AIR CONDITIONING . . . .	44	1 828	3.4	.4	3430	ELECTRIC HOUSEWARES. . . . .	29	8 456	4.9	2.6
3811	RESIDENT. AND SMALL COMMERCIAL	22	344	1.3	.1	3610	HAROWARE . . . . .	201	124 494	38.4	38.4
3813	INDUSTRIAL AND COMMERCIAL. . . .	18	924	4.8	.2	3620	PAINTERS' SUPPLIES . . . . .	27	3 089	2.8	1.0
	OTHER COMMOOITIES. . . . .	(X)	10	(X)	(Z)	3710	WARM-AIR HEATING-COOLING EQUIP..	23	3 682	2.6	1.1
9930	OTHER LABOR, SERVICE RECEIPTS. .	32	2 375	16.2	.6	3711	WARM-AIR FURNANCES (ALL FUELS)	12	1 509	1.5	.5
	COMMOOITIES N.E.C. . . . .	(X)	25 425	(X)	1.6	3712	CENTRAL HEATING-COOLING UNITS.	4	267	.9	.1
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					3713	BOILERS, REGISTERS, ETC. . . . .	11	767	.5	.2
	TOTAL . . . . .	164	386 281	(X)	100.0	3714	ROOM SPACE HEATING EQUIPMENT .	15	911	.8	.3
3410	NON-CONSOLE RAOIOS AND PLAYERS .	48	8 674	4.2	2.2	3715	OTHER WARM AIR SPACE HEATING .	7	228	.5	.1
3420	MAJOR APPLIANCES . . . . .	147	310 482	81.8	80.4	3740	PLUMBING FIX., EQUIP., SUPPLIES.	42	14 484	6.4	4.5
3421	ELECTRIC HOME KITCHEN EQUIP. .	98	81 699	26.4	21.2	3741	PIPE FITTINGS, VALVES. . . . .	33	4 565	2.7	1.4
3422	ELECTRIC HOME LAUNDRY EQUIP. .	84	30 252	9.6	7.8	3742	PLUMBING FIXTURES. . . . .	18	4 283	2.3	1.3
3423	TV SETS. . . . .	85	156 284	50.4	40.5	3743	DRAINAGE SYSTEMS . . . . .	12	1 230	1.2	.4
3424	CONSOLE RAOIOS AND PLAYERS . .	75	21 357	8.3	5.5	3744	OTHER PLUMBING EQUIPMENT, SUPP.	24	4 407	2.7	1.4
3425	OTHER MAJOR APPLIANCES . . . .	74	20 890	7.8	5.4	4150	CHINA, GLASSWARE, COMMERCIAL . .	7	823	1.6	.3
3430	ELECTRIC HOUSEWARES. . . . .	43	12 992	9.3	3.4	4180	STORE, RESTAURANT FIXTURES . . .	3	1 497	1.4	.5
3440	ROOM AIR CONOITIONERS. . . . .	57	19 239	7.1	5.0	4310	GARDEN MACHINERY, EQUIP. SUPP. .	30	13 625	7.6	4.2
						4610	INDUSTRIAL VALVES, FITTINGS. . .	4	895	18.7	.3
						4840	ABRASIVES, ABRASIVE MATERIALS..	20	841	1.3	.3
						4870	ROPE, COROAGE, TWINE (NOT WIRE).	21	1 151	1.7	.4
						4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	3	851	4.4	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
WEST NORTH CENTRAL--CONTINUED											
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	43	5 869	5.2	1.8	3740	WEST NORTH CENTRAL--CONTINUED				
6231	WIRE-PLAIN, COATED, BARBED . .	21	1 769	1.6	.5	3741	PLUMBING FIX., EQUIP., SUPPLIES.	9	247	3.6	.3
6232	NAILS, STAPLES . . . . .	40	2 514	2.5	.8		PIPE FITTINGS, VALVES. . . . .	5	199	4.2	.2
6233	WOVEN, WELOED WIRE FENCE EOPT.	19	920	1.0	.3		OTHER COMMODITIES. . . . .	(X)	48	(X)	
6234	WIRE ROPE AND STRANO . . . . .	13	413	1.5	.1	3810	CENTRAL AIR CONDITIONING . . . .	91	24 262	43.0	29.1
6235	REINFORCEMENT MESH . . . . .	4	252	3.7	.1	3820	PARTS SUPPLIES, AND ACCESSORIES.	100	15 895	31.6	19.1
6260	IRON, STEEL PIPE, TUBING . . . .	17	1 700	1.8	.5	3910	COMMERCIAL REFRIGERATORS EQUIP..	111	26 347	45.7	31.6
6261	TUBING (MECH. AND PRESSURE) . .	9	1 071	1.8	.3	3911	BEVERAGE, DRINK, WATER COOLERS	28	2 025	13.0	2.4
6262	STANDARO STEEL PIPE. . . . .	14	628	1.4	.2	3912	OISPLAY CASES. . . . .	38	6 427	35.3	7.7
						3913	ICE CREAM CABINETS . . . . .	17	1 689	21.9	2.0
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	6	4 496	4.0	1.4	3914	ICE MAKING MACHINES. . . . .	53	2 480	9.0	3.0
7850	FLOOR COVERINGS. . . . .	17	6 280	4.9	1.9	3915	REACH-IN AND WALK-IN REFRIG..	50	5 436	21.6	6.5
7870	KITCHEN UTENSILS, TOOLS, MISC. .	31	30 157	13.2	9.3	3916	OTHER REFRIGERATION EQUIPMENT.	66	8 290	27.3	9.9
8140	WOOD MILLWORK (DOORS, ETC.). . .	5	362	14.2	.1	4140	COMMERCIAL FOOD SERVICE EQUIP. .	13	658	12.3	.8
9150	METAL MILLWORK (DOORS, ETC.). . .	14	1 062	1.4	.3	4180	STORE, RESTAURANT FIXTURES . . .	20	751	9.5	.9
8420	ROOFING, SIDING, EQUIPMENT . . .	16	2 910	3.5	.9	4610	INDUSTRIAL VALVES, FITTINGS. . .	4	124	4.7	.1
8570	OTHER BUILDING MATERIALS . . . .	12	1 809	16.2	.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	36	2 360	17.0	2.8
8620	SPORT, ATHLETIC GOOOS, BICYCLES.	27	22 065	12.5	6.8		COMMOOTIES N.E.C. . . . .	(X)	1 021	(X)	1.2
8630	TOYS, GAMES, FIREWORKS . . . . .	14	5 202	5.4	1.6						
9930	OTHER LABOR, SERVICE RECEIPTS. . .	14	1 006	27.2	.3						
	COMMODITIES N.E.C. . . . .	(X)	8 559	(X)	2.6						
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)											
TOTAL . . . . .											
		428	375 870	(X)	100.0			502	174 274	(X)	100.0
1220	NEW AND REBUILT PARTS. . . . .	9	804	4.6	.2	1610	SOAPS AND DETERGENTS . . . . .	20	172	1.1	.1
3310	ELECTRICAL WIRING SUPPLIES . . . .	31	9 112	20.6	2.4	2960	FOODS (EXC. AS SPECIFIED ABOVE).	10	4 245	32.0	2.4
3430	ELECTRIC HOUSEWARES. . . . .	4	2 967	12.9	.8	3740	PLUMBING FIX., EQUIP., SUPPLIES.	5	190	2.3	.1
3440	ROOM AIR CONDITIONERS. . . . .	6	310	12.5	.1	3910	COMMERCIAL REFRIGERATORS EQUIP..	22	3 107	15.1	1.8
3610	HARWARE . . . . .	105	3 589	3.1	1.0	4110	OFFICE MACHINES AND EQUIPMENT. .	324	41 338	60.1	23.7
						4120	INOCATING, RECORD., INSTRUMENTS	18	1 095	28.5	.6
3710	WARM-AIR HEATING-COOLING EQUIP..	315	62 876	21.7	16.7	4130	COMMERCIAL KITCHEN EQUIPMENT . .	45	6 821	23.3	3.9
3711	WARM-AIR FURNANCES (ALL FUELS)	272	28 205	11.0	7.5	4131	ELEC. COMMERCIAL KITCHEN EQUIP.	45	3 839	13.1	2.2
3712	CENTRAL HEATING-COOLING UNITS.	126	6 894	4.6	1.8	4132	NON-ELEC. COMM. KITCHEN EQUIP.	32	2 982	13.0	1.7
3713	DUCTS, REGISTERS, ETC. . . . .	213	18 738	10.2	5.0	4140	COMMERCIAL FOOD SERVICE EQUIP. .	42	3 489	12.6	2.0
3714	ROOM SPACE HEATING EQUIPMENT . .	92	4 519	4.2	1.2	4150	CHINA, GLASSWARE, COMMERCIAL . .	40	6 175	19.4	3.5
3715	OTHER WARM AIR SPACE HEATING . .	75	4 519	5.2	1.2	4160	STORE, SERVICE SHOP MACHINES . .	116	39 168	76.2	22.5
3730	HYORONICS EQUIPMENT, SUPPLIES. . .	214	26 782	11.1	7.1	4161	CASH REGISTERS . . . . .	70	2 096	17.6	1.2
						4162	COIN-OPERATED MACHINES . . . . .	41	35 788	94.9	20.5
3740	PLUMBING FIX., EQUIP., SUPPLIES.	277	184 300	57.2	49.0	4163	OTHER STORE AND SERVICE MACH..	12	1 283	21.2	.7
3741	PIPE FITTINGS, VALVES. . . . .	256	67 634	21.8	18.0	4170	SCALES, BALANCES (EX. SCIENTIFIC)	12	673	50.0	.4
3742	PLUMBING FIXTURES. . . . .	237	56 340	19.2	15.0	4180	STORE, RESTAURANT FIXTURES . . .	93	36 289	56.9	20.8
3743	DRAINAGE SYSTEMS . . . . .	186	20 475	8.7	5.4	4410	FOOD PROCESSING MACHINERY EQUIP.	7	145	4.3	.1
3744	OTHER PLUMBING EQUIPMENT, SUPP.	226	39 850	14.3	10.6	4412	OTHER FOOD PROCESSING MACH..	5	140	7.1	.1
3810	CENTRAL AIR CONDITIONING . . . . .	169	15 054	8.6	4.0		OTHER COMMODITIES. . . . .	(X)	5	(X)	(2)
3811	RESIOENT, AND SMALL COMMERCIAL	145	9 137	5.7	2.4	4460	PRINTING TRADES MACHINERY. . . .	7	241	14.2	.1
3812	RESIDENTIAL AND COMMERCIAL . . .	91	4 646	5.1	1.2	4830	PRINTING, OUPICATING INKS . . . .	13	748	11.4	.4
3813	INDUSTRIAL AND COMMERCIAL . . . .	23	1 271	6.3	.3	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	75	3 888	17.1	2.2
3820	PARTS SUPPLIES, AND ACCESSORIES.	51	2 832	6.4	.8	7410	PRINTING, WRITING PAPER. . . . .	56	1 801	12.9	1.0
3910	COMMERCIAL REFRIGERATORS EQUIP..	43	1 443	2.6	.4	7510	PERSONAL SERVICE PAPERS. . . . .	12	420	3.5	.2
4420	GEN. PURPOSE INDUSTRIAL MACH..	53	3 672	5.2	1.0	7610	STATIONERY, OFFICE SUPPLIES. . . .	155	7 313	23.8	4.2
4610	INDUSTRIAL VALVES, FITTINGS. . . .	53	7 763	7.8	2.1	7720	OFFICE, COMM., BUS. FURNITURE. .	93	5 925	18.0	3.4
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	26	3 832	7.3	1.0	7870	KITCHEN UTENSILS, TOOLS, MISC. .	33	2 709	10.7	1.6
6210	IRON, STEEL PRODS. (SEMI-FINISH)	24	1 806	19.2	.5	9760	MISCELLANEOUS LINES. . . . .	10	161	10.0	.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	13	1 732	9.6	.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	168	3 768	6.7	2.2
6250	CAST IRON SOIL PIPE, TUBING. . . .	113	7 468	5.1	2.0		COMMODITIES N.E.C. . . . .	(X)	4 393	(X)	2.5
6260	IRON, STEEL PIPE, TUBING . . . . .	173	22 743	11.1	6.1						
6261	TUBING (MECH. AND PRESSURE) . . .	46	3 758	5.9	1.0						
6262	STANDARD STEEL PIPE. . . . .	144	18 985	10.3	5.1						
8140	WOOD MILLWORK (DOORS, ETC.). . .	4	1 385	13.7	.4						
8420	ROOFING, SIDING, EQUIPMENT . . . .	13	190	6.6	.1						
8570	OTHER BUILDING MATERIALS . . . . .	21	2 430	7.7	.6						
9760	MISCELLANEOUS LINES. . . . .	22	4 615	16.4	1.2						
	COMMODITIES N.E.C. . . . .	(X)	8 165	(X)	2.2						
AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)											
TOTAL . . . . .											
		166	83 425	(X)	100.0			286	403 051	(X)	100.0
3420	MAJOR APPLIANCES . . . . .	9	1 994	18.3	2.4	1120	TRUCKS, TRUCK TRACTORS . . . . .	22	866	2.3	.2
3440	ROOM AIR CONOITIONERS. . . . .	31	2 011	6.9	2.4	4210	CONSTRUCTION, MINING SUPPLIES. .	286	311 303	77.2	77.2
3710	WARM-AIR HEATING-COOLING EQUIP..	59	7 219	16.5	8.7	4211	CRAWLER TRACTORS . . . . .	166	84 655	29.0	21.0
3711	WARM-AIR FURNANCES (ALL FUELS)	51	3 403	8.5	4.1	4212	SELF PROPELLED SCRAPERS. . . . .	105	29 757	13.7	7.4
3712	CENTRAL HEATING-COOLING UNITS.	28	1 885	8.7	2.3	4213	TRACTOR SHOVEL LOADERS . . . . .	124	25 333	10.2	6.3
3713	DUCTS, REGISTERS, ETC. . . . .	26	1 304	7.2	1.6	4214	PARTS AND ATTACHMENTS. . . . .	179	68 201	21.9	16.9
3714	ROOM SPACE HEATING EQUIPMENT . .	8	122	2.0	.1	4215	POWER CRANES AND PARTS . . . . .	99	33 415	20.2	8.3
3715	OTHER WARM AIR SPACE HEATING . .	13	504	2.7	.6	4216	BITUMINOUS MIXERS, PAVERS. . . .	50	4 915	5.0	1.2
						4217	CONCRETE MIXERS, PAVERS. . . . .	60	7 650	7.7	1.9
3730	HYDRONICS EQUIPMENT, SUPPLIES. . .	12	536	12.0	.6	4218	GRADERS, ROLLERS, OFF HIGHWAY.	115	17 850	8.6	4.4
						4219	OTHER CONSTRUCTION EQUIP.. . . .	142	39 527	18.8	9.8
						4420	GEN. PURPOSE INOUSTRIAL MACH..	109	17 132	7.5	4.3
						4421	ENGINES (INCL. INT. COMBUST.).	67	5 939	3.8	1.5
						4422	COMPRESSORS, PUMPS . . . . .	62	5 270	5.0	1.3
						4423	CRUSHING, MACH. AND EQUIP. . . .	30	2 741	5.4	.7
						4425	OTHER GEN. INDUST. MACHINERY . .	17	3 182	14.0	.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST NORTH CENTRAL--CONTINUED											
4440	MATERIALS HANDLING EQUIPMENT . .	37	6 278	13.4	1.6	4480	USED OR REBUILT MACH. EQUIP. . .	98	12 862	16.0	3.5
4441	FORK LIFT TRUCKS. . . . .	15	3 651	15.5	.9	4481	USED CONSTRUCTION EQUIP. . . .	22	5 927	25.0	1.6
4442	INDUSTRIAL TRUCKS. . . . .	8	309	5.2	.1	4482	USED MACHINE TOOLS-CUTTING . .	23	3 384	12.5	.9
4443	CRANES, OERRICKS, HOISTS . . . .	7	1 485	15.3	.4	4483	OTHER USED OR REBUILT MACH. . .	68	3 551	8.9	1.0
4445	OTHER MATERIALS HANDLING EQUIP. .	20	801	3.0	.2						
	OTHER COMMODITIES. . . . .	(X)	32	(X)	(Z)	4510	BEARINGS, POWER, TRANSMISSION. .	8	370	6.2	.1
4480	USED OR REBUILT MACH. EQUIP. . .	131	40 976	15.4	10.2	4610	INDUSTRIAL VALVES, FITTINGS. . .	45	2 198	10.1	.6
4481	USED CONSTRUCTION EQUIP. . . .	129	40 502	15.2	10.0	4830	PRINTING, OUPICATING INKS . . .	11	548	16.6	.1
4483	OTHER USED OR REBUILT MACH. . . .	8	474	3.5	.1	4840	ABRASIVES, ABRASIVE MATERIALS. .	17	1 173	4.0	.3
9930	OTHER LABOR, SERVICE RECEIPTS. .	142	19 462	6.9	4.8	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	42	12 304	28.8	3.4
	COMMODITIES N.E.C. . . . .	(X)	7 034	(X)	1.7	6220	IRON, STEEL PRODUCTS (FLAT). . .	4	686	3.7	.2
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					6230	IRON/STEEL WIRE, WIRE PRODUCTS .	26	199	3.2	.1
	TOTAL . . . . .	241	188 309	(X)	100.0	6260	IRON, STEEL PIPE, TUBING . . . .	72	10 087	25.4	2.8
						9760	MISCELLANEOUS LINES. . . . .	24	1 997	15.1	.5
						9930	OTHER LABOR, SERVICE RECEIPTS. .	110	11 687	13.6	3.2
							COMMODITIES N.E.C. . . . .	(X)	16 970	(X)	4.5
							INDUSTRIAL SUPPLIES (SIC 5085)				
							TOTAL . . . . .	547	367 228	(X)	100.0
1220	NEW AND REBUILT PARTS. . . . .	14	2 386	9.3	1.3	1220	NEW AND REBUILT PARTS. . . . .	27	1 585	15.3	.4
1310	TIRES AND TUBES. . . . .	6	1 205	9.3	.6	1510	PAINTS, VARNISHES, LACOUEURS. . .	11	278	6.6	.1
1620	INDUSTRIAL CHEMICALS . . . . .	5	471	3.2	.3	1620	INDUSTRIAL CHEMICALS . . . . .	14	2 740	8.1	.7
3420	MAJOR APPLIANCES . . . . .	8	1 378	8.5	.7						
3610	HARDWARE . . . . .	10	1 298	11.4	.7	3610	HARDWARE . . . . .	15	1 302	5.7	.4
						3614	HAND TOOLS, CUTLERY. . . . .	15	696	2.8	.2
4310	GARDEN MACHINERY, EQUIP. SUPP. .	69	19 745	42.8	10.5		OTHER COMMODITIES. . . . .	(X)	605	(X)	.2
4311	POWER LAWN MOWERS. . . . .	61	16 646	45.3	8.8						
4312	OTHER GARDEN MACHINERY . . . . .	33	3 099	11.0	1.6	3740	PLUMBING FIX., EQUIP., SUPPLIES.	23	4 211	10.8	1.1
						4150	CHINA, GLASSWARE, COMMERCIAL . .	9	967	17.6	.3
4320	FARM, DAIRY MACHINERY, PARTS . .	207	144 328	83.0	76.6	4320	FARM, DAIRY MACHINERY, PARTS . .	4	583	3.5	.2
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	5	711	9.3	.4	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	55	5 731	8.9	1.6
8740	FERTILIZER, FERTILIZER MATERIALS .	16	2 054	16.1	1.1	4430	METAL-WORKING MACHINERY. . . . .	66	9 439	17.4	2.6
8750	AGRICULTURAL CHEMICALS . . . . .	22	1 980	12.9	1.1	4431	NEW MACHINE TOOLS. . . . .	56	8 115	17.7	2.2
8760	SEEDS. . . . .	11	1 278	20.5	.7	4432	MISCELLANEOUS METALWORKING . .	40	1 324	4.0	.4
9760	MISCELLANEOUS LINES. . . . .	6	395	10.5	.2	4440	MATERIALS HANDLING EQUIPMENT . .	46	6 347	17.3	1.7
9930	OTHER LABOR, SERVICE RECEIPTS. .	40	933	3.7	.5	4470	OTHER SPECIAL IND. MACH. . . . .	29	2 086	14.2	.6
	COMMODITIES N.E.C. . . . .	(X)	10 147	(X)	5.4	4510	BEARINGS, POWER, TRANSMISSION. .	110	47 834	59.9	13.0
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					4511	BALL, ROLLER BEARINGS. . . . .	73	25 849	50.0	7.0
	TOTAL . . . . .	572	369 694	(X)	100.0	4512	OTHER POWER TRANSMISSIONEQUIP.	83	21 789	33.3	5.9
1220	NEW AND REBUILT PARTS. . . . .	19	2 149	24.0	.6	4610	INDUSTRIAL VALVES, FITTINGS. . .	98	24 627	25.3	6.7
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	5	943	50.0	.3	4710	WELDING EQUIPMENT, SUPPLIES. . .	166	55 754	73.0	15.2
1620	INDUSTRIAL CHEMICALS . . . . .	25	5 450	23.4	1.5	4711	GAS WELDING SUPPLIES, EQUIP. . .	148	35 481	53.2	9.7
3310	ELECTRICAL WIRING SUPPLIES . . .	8	300	5.2	.1	4712	ARC WELDING SUPPLIES, EQUIP. . .	120	18 162	30.6	4.9
3610	HARDWARE . . . . .	29	675	8.3	.2	4713	RESISTANCE WELDING SUPPLIES. . .	45	1 118	3.2	.3
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	10	1 312	50.0	.4						
4210	CONSTRUCTION, MINING SUPPLIES. .	19	13 360	52.1	3.7	4810	RECONDITIONED DRUMS AND BARRELS.	15	4 944	72.2	1.3
4211	CRAWLER TRACTORS . . . . .	8	1 521	7.6	.4	4820	BOTTLE SUPPLIES. . . . .	12	36 663	86.9	10.0
4212	SELF PROPELLED SCRAPERS. . . . .	5	1 037	6.8	.3	4830	PRINTING, DUPLICATING INKS . . .	5	1 235	100.0	.3
4213	TRACTOR SHOVEL LOADERS . . . . .	8	4 800	3.8	.2	4840	ABRASIVES, ABRASIVE MATERIALS. .	103	11 171	11.0	3.0
4214	PARTS AND ATTACHMENTS. . . . .	8	4 286	23.0	1.2	4850	INDUSTRIAL LEATHER, LEATHER BELT	42	1 851	7.0	.5
4215	POWER CRANES AND PARTS . . . . .	8	2 707	12.7	.7	4860	MECHANICAL RUBBER GOODS. . . . .	91	20 556	28.1	5.6
4216	BITUMINOUS MIXERS, PAVERS. . . .	7	1 133	6.5	.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	29	16 089	32.1	4.4
4217	CONCRETE MIXERS, PAVERS. . . . .	7	1 012	9.3	.3	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	200	88 031	58.2	24.0
4218	GRADERS, ROLLERS, OFF HIGHWAY. .	8	393	1.8	.1	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	7	358	8.3	.1
4219	OTHER CONSTRUCTION EQUIP. . . .	7	472	9.0	.1	5140	SURGICAL, MED., HOSPITAL EQUIP. .	8	334	7.6	.1
4410	FOOD PROCESSING MACHINERY EQUIP. .	33	20 830	71.2	5.7	6220	IRON, STEEL PRODUCTS (FLAT). . .	14	2 937	8.4	.8
4411	DAIRY, MILK PROD. MACH. EQUIP. .	11	6 597	69.2	1.8	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	17	1 500	3.6	.4
4412	OTHER FOOD PROCESSING MACH. . . .	27	14 233	61.9	3.9	6240	IRON, STEEL FINISHED PRODUCTS. .	8	1 806	5.6	.5
						6260	IRON, STEEL PIPE, TUBING . . . .	35	3 343	7.9	.9
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	145	57 764	57.4	15.3	9760	MISCELLANEOUS LINES. . . . .	8	645	6.6	.2
4421	ENGINES (INCL. INT. COMBUST.). . .	52	18 340	56.8	5.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	62	2 142	9.5	.6
4422	COMPRESSORS, PUMPS . . . . .	76	9 536	19.1	2.1		COMMODITIES N.E.C. . . . .	(X)	10 139	(X)	2.8
4423	CRUSHING, MACH. AND EQUIP. . . .	10	3 517	25.6	1.0		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4425	OTHER GEN. INDUST. MACHINERY . .	73	26 239	54.1	7.2		TOTAL . . . . .	352	245 251	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	133	(X)	(Z)						
4430	METAL-WORKING MACHINERY. . . . .	77	46 698	58.4	12.4	1410	PHARMACEUTICALS, ANTI8IOTICS . .	9	2 053	18.1	.8
4431	NEW MACHINE TOOLS. . . . .	65	35 452	50.7	9.3	4110	OFFICE MACHINES AND EQUIPMENT. .	19	1 290	4.6	.5
4432	MISCELLANEOUS METALWORKING . . .	42	11 246	21.5	3.1						
						5110	DENTAL EQUIPMENT, SUPPLIES . . .	56	24 504	85.4	10.0
4440	MATERIALS HANDLING EQUIPMENT . .	115	56 554	55.5	15.5	5111	TEETH. . . . .	40	3 197	12.6	1.3
4441	FORK LIFT TRUCKS . . . . .	40	22 588	55.3	6.2	5112	DENTAL GOLD. . . . .	41	2 183	8.6	.9
4442	INDUSTRIAL TRUCKS. . . . .	19	5 557	22.0	1.5	5113	EQUIPMENT (CHAIRS, X-RAYS) . . .	44	7 742	28.8	3.2
4443	CRANES, OERRICKS, HOISTS . . . .	31	4 543	13.9	1.2	5114	SUNDRY MERCHANOISE . . . . .	52	11 382	46.0	4.6
4444	ELEVATORS. . . . .	9	3 615	58.8	1.0						
4445	OTHER MATERIALS HANDLING EQUIP. .	74	20 251	40.7	5.5	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	66	42 535	74.2	17.3
4450	OIL WELL, OIL REFINING MACH. . . .	119	38 983	70.8	10.7	5130	CHURCH EQUIPMENT, SUPPLIES . . .	25	4 354	22.2	1.8
4460	PRINTING TRA0ES MACHINERY. . . .	41	18 446	100.0	5.0	5140	SURGICAL, MED., HOSPITAL EQUIP. .	104	84 108	76.5	34.3
4470	OTHER SPECIAL IND. MACH. . . . .	59	35 149	56.4	9.6						
4473	WOODWORKING MACHINERY. . . . .	21	4 989	17.7	1.4						
4474	OTHER SPECIAL PURPOSE MACH. . . .	39	29 581	89.0	8.1						
	OTHER COMMODITIES. . . . .	(X)	579	(X)	.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--		
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>	
WEST NORTH CENTRAL--CONTINUED												
S150	OPHTHALMIC PRODUCTS. . . . .	70	20 462	100.0	8.3	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	13	1 527	7.0	.4	
S151	PRESCRIPTION SALES. . . . .	60	12 911	85.4	5.3	6210	IRON, STEEL PRDGS. (SEMI-FINISH)	12	5 604	18.4	1.4	
S152	OPHTHALMIC MERCHANDISE SALES. . . . .	45	4 003	29.0	1.6							
S153	OPTICAL, OPHTHALMIC INSTRU. . . . .	13	3 549	43.7	1.4	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	87	77 372	32.9	20.0	
S160	SCIENTIFIC INSTRUMENTS. . . . .	36	32 268	43.5	13.2	6221	PLATES. . . . .	36	12 902	9.6	3.3	
S170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	47	12 967	67.9	5.3	6222	STRIP (HOT, COLD-ROLLED). . . . .	39	5 048	3.7	1.3	
S220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	6	207	4.1	.1	6223	SHEETS (COLD-ROLLED). . . . .	46	23 159	15.1	6.0	
7610	STATIONERY, OFFICE SUPPLIES. . . . .	15	4 010	18.6	1.6	6224	SHEETS (HOT-ROLLED). . . . .	64	17 974	9.3	4.6	
7720	OFFICE, COMM., BUS. FURNITURE. . . . .	17	6 321	26.8	2.6	6225	BLACK PLATE. . . . .	7	729	7.6	.2	
8610	PHOTOGRAPHIC GOODS. . . . .	5	2 398	33.3	1.0	6226	SHEETS (GALVANIZED, ETC.). . . . .	54	11 495	6.9	3.0	
8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	4	204	4.3	.1	6228	FAB. AND STRUCTURAL PLATE. . . . .	13	3 470	9.3	.9	
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	58	1 534	3.6	.6	6229	OTHER FLAT IRON, STEEL PROD. . . . .	13	2 493	4.0	.6	
	COMMODITIES N.E.C. . . . .	(X)	6 036	(X)	2.5		OTHER COMMODITIES. . . . .	(X)	102	(X)	(2)	
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)												
TOTAL. . . . .												
1430	BEAUTY AIDS. . . . .	21	714	7.6	.5	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	84	57 776	25.2	14.9	
1610	SOAPS AND DETERGENTS. . . . .	27	697	9.4	.5	6242	BAR, HOT ROLLED. . . . .	44	12 640	8.4	3.3	
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	14	411	15.7	.3	6243	BAR, COLD-FINISHED. . . . .	38	8 463	5.8	2.2	
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	5	11 614	78.0	8.9	6244	CONCRETE REINFORCEMENT BARS. . . . .	33	11 057	12.8	2.9	
S210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	106	33 230	95.4	25.4	6245	STRUCTURAL SHAPES. . . . .	39	13 737	10.7	3.6	
S211	EQUIPMENT. . . . .	93	8 252	25.3	6.3	6246	PILING, BEARING PILES. . . . .	4	1 683	22.2	.4	
S212	SPRAY CAN PRODUCTS. . . . .	71	3 431	13.8	2.6	6247	STEEL CONTAINERS. . . . .	7	4 149	61.1	1.1	
S213	HAIR CARE PRODUCTS. . . . .	86	15 234	46.7	11.6	6248	OTHER FINISHED PRODUCTS. . . . .	22	5 629	7.4	1.5	
S214	WIGS, SWATCHES, TOUPEES. . . . .	3	2 669	11.6	2.0		OTHER COMMODITIES. . . . .	(X)	418	(X)	.1	
S215	SUNORIES-CURLERS, PINS, CAPS. . . . .	56	3 645	15.0	2.8	6260	IRON, STEEL PIPE, TUBING. . . . .	73	43 291	19.4	11.2	
S220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	119	25 591	89.9	19.6	6261	TUBING (MECH. AND PRESSURE). . . . .	36	13 989	9.4	3.6	
S221	MACHINES AND EQUIPMENT. . . . .	93	5 950	27.4	4.5	6262	STANDARD STEEL PIPE. . . . .	50	25 988	15.1	6.7	
S222	CLEANING CHEMICALS, SUPPLIES. . . . .	109	19 640	71.7	15.0	6270	OTHER CARBON STEEL PRODUCTS. . . . .	10	7 386	15.9	1.9	
S230	LAUNDRY, DRY CLEANING MACHINES. . . . .	68	21 660	100.0	16.6	6320	ALLOY STEEL. . . . .	28	12 452	11.4	3.2	
S231	COINOPERATED MACHINES EQUIP. . . . .	43	6 284	56.4	4.8	6330	STAINLESS STEEL. . . . .	41	33 162	22.6	8.6	
S232	ALL OTHER COMMERCIAL LAUNDRY. . . . .	31	7 325	58.3	5.6	6331	PLATES. . . . .	23	2 994	3.0	.8	
S233	SUPPLIES (FLUIDS, ETC.). . . . .	21	8 050	64.5	6.2	6332	STRIP. . . . .	17	5 363	7.3	1.4	
S310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	17	6 185	87.0	4.7	6333	SHEETS. . . . .	32	15 561	12.6	4.0	
S320	MUNICIPALITY SUPPLIES, EQUIPMENT. . . . .	58	11 726	90.0	9.0	6334	BAR, BAR-SIZE SHAPES. . . . .	26	4 872	4.1	1.3	
S330	OTHER SERVICE BUSINESS EQUIPMENT. . . . .	28	4 954	79.1	3.8	6335	OTHER STAINLESS STEEL. . . . .	17	4 372	4.6	1.1	
S340	MORTICIANS' GOODS, UNDERTAKERS'. . . . .	17	3 225	96.1	2.5	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	38	41 967	39.2	10.8	
S350	SHOE REPAIR AND RESOLE MATERIALS. . . . .	28	4 431	82.9	3.4	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	57	40 592	22.3	10.5	
S351	LEATHER, SOLE AND HEEL. . . . .	23	998	24.2	.8	6440	NONFERROUS METALS. . . . .	24	8 912	8.4	2.3	
S352	RUBBER SOLES AND HEELS. . . . .	25	2 198	44.7	1.7	6442	NICKEL. . . . .	5	5 222	15.2	1.3	
S353	FINDINGS AND MERCHANDISE. . . . .	23	1 235	28.1	.9	6443	TIN, LEAD, ZINC, ETC. . . . .	1	2 564	10.6	.7	
7510	PERSONAL SERVICE PAPERS. . . . .	23	786	11.5	.6	6444	METALLIC ORES, CONCENTRATES. . . . .	6	883	1.8	.2	
8750	AGRICULTURAL CHEMICALS. . . . .	7	200	9.5	.2		OTHER COMMODITIES. . . . .	(X)	242	(X)	.1	
9730	LEATHER. . . . .	6	104	7.1	.1	6610	PREPARED IRON, STEEL SCRAP. . . . .	16	1 482	5.4	.4	
9760	MISCELLANEOUS LINES. . . . .	5	145	3.1	.1	8150	METAL MILLWORK (DOORS, ETC.). . . . .	10	903	3.5	.2	
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	35	605	3.3	.5	8570	OTHER BUILDING MATERIALS. . . . .	21	4 894	10.4	1.3	
	COMMODITIES N.E.C. . . . .	(X)	4 598	(X)	3.5	9760	MISCELLANEOUS LINES. . . . .	28	5 799	9.2	1.5	
TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)												
TOTAL. . . . .												
S430	AIRCRAFT, AVIATION PARTS. . . . .	53	58 103	90.6	73.0	METAL SALES OFFICES (SIC 5091 PT.)						
S431	AIRCRAFT ENGINES, AIRFRAMES. . . . .	25	36 018	81.4	45.2	TOTAL <sup>2</sup> . . . . .			133	87 588	(X)	100.0
S432	AVIATION PARTS, SUPPLIES EQUIP. . . . .	41	22 085	46.9	27.7	TOBACCO AND ITS PRODUCTS (SIC 5094)						
S440	MISCELLANEOUS TRANSPORTATION. . . . .	10	491	15.7	.6	TOTAL. . . . .			224	(D)	(X)	100.0
8640	BOATS (OUTBOARD AND ROW BOATS). . . . .	10	1 745	59.4	2.2	1430	BEAUTY AIDS. . . . .	28	1 591	2.9	.4	
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	10	1 174	11.9	1.5	2410	CONFECTIDNERY. . . . .	187	(D)	16.8	12.5	
	COMMODITIES N.E.C. . . . .	(X)	18 118	(X)	22.8	2411	CANDY (ALL KINDS). . . . .	187	(D)	12.7	9.5	
COAL (SIC 5091 PT.)												
TOTAL <sup>2</sup> . . . . .												
METAL SERVICE CENTERS (SIC 5091 PT.)												
TOTAL. . . . .												
1620	INDUSTRIAL CHEMICALS. . . . .	9	1 072	2.7	.3	2860	CANNED-BOTTLED FOODS. . . . .	23	(D)	5.8	.4	
3610	HAIRWARE. . . . .	23	3 414	8.0	.9	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	16	(D)	6.8	.3	
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	19	3 884	9.6	1.0		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1	
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	11	2 125	4.1	.5	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	13	(D)	3.3	.2	
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	17	4 787	6.8	1.2	3430	ELECTRIC HOUSEWARES. . . . .	19	(D)	4.4	.6	
4860	MECHANICAL RUBBER GOODS. . . . .	3	836	7.4	.2							

Standard Notes: - represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST NORTH CENTRAL--CONTINUED											
7110	CIGARETTES, CIGARS, TOBACCO. . .	224	(D)	80.6	80.6		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
7111	CIGARETTES . . . . .	212	(D)	72.7	69.3						
7112	CIGARS . . . . .	172	(D)	12.2	8.4						
7113	OTHER TOBACCO. . . . .	149	(D)	4.8	3.0		TOTAL . . . . .	297	84 375	(X)	100.0
7510	PERSONAL SERVICE PAPERS. . . . .	62	(D)	3.3	.9	4110	OFFICE MACHINES AND EQUIPMENT. .	111	4 921	17.7	5.8
7520	INDUSTRIAL PAPERS. . . . .	43	(D)	2.3	.4	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	50	5 090	22.3	6.0
8630	TOYS, GAMES, FIREWORKS . . . . .	13	(D)	2.7	.2	7410	PRINTING, WRITING PAPER. . . . .	60	1 088	7.8	1.3
9750	SMOKERS' SUPPLIES AND PIPES. . . .	57	(D)	5.4	1.3	7610	STATIONERY, OFFICE SUPPLIES. . . .	297	61 566	73.0	73.0
9760	MISCELLANEOUS LINES. . . . .	14	(D)	4.8	.4	7720	OFFICE, COMM., BUS. FURNITURE. .	114	6 897	17.6	8.2
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.2	8680	BOOKS, MAGAZINES . . . . .	20	1 127	9.7	1.3
	BEER AND ALE (SIC 5095 PT.)					8910	GIFTS, ART GOODS, NOVELTIES, ETC.	14	1 338	23.5	1.6
	TOTAL . . . . .	585		(X)	100.0	9760	MISCELLANEOUS LINES. . . . .	12	493	15.7	.6
2950	SOFT DRINKS, DRINK, WATERS . . . .	87		8.3	.8	9930	OTHER LABOR, SERVICE RECEIPTS. .	36	571	6.3	.7
7210	BEER, ALE, PORTER, STOUT, ETC. . .	585		97.6	97.6		COMMODITIES N.E.C. . . . .	(X)	1 194	(X)	1.5
7211	BEER, ALE, ETC. . . . .	465		94.7	79.3		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
7212	STATE, COUNTY LOCAL TAXES. . . . .	264		37.1	18.2		TOTAL . . . . .	138	97 125	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)		(X)	1.6	3420	MAJOR APPLIANCES . . . . .	10	1 048	19.2	1.1
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					4110	OFFICE MACHINES AND EQUIPMENT. .	10	331	25.0	.3
	TOTAL . . . . .	114		(X)	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	10	502	13.8	.5
7210	BEER, ALE, PORTER, STOUT, ETC. . .	32		4.6	1.1	7610	STATIONERY, OFFICE SUPPLIES. . . .	19	2 643	32.5	2.7
7211	BEER, ALE, ETC. . . . .	18		6.7	.7	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	63	44 085	78.1	45.4
7212	STATE, COUNTY LOCAL TAXES. . . . .	18		3.3	.5	7711	HOUSE, PORCH, LAWN FURNITURE.	48	20 532	71.0	21.1
	COMMODITIES N.E.C. . . . .	(X)		(X)	1.6	7712	SLEEP EQUIPMENT. . . . .	44	23 553	45.0	24.3
7310	WINES. . . . .	100		12.1	11.5	7720	OFFICE, COMM., BUS. FURNITURE. .	89	39 350	73.1	40.5
7320	SPIRITS. . . . .	111		88.3	87.4	7721	OFFICE FURN. (WOODEN, METAL) . .	75	28 510	62.1	29.4
	COMMODITIES N.E.C. . . . .	(X)		(X)	1.6	7722	PUBLIC BUILDING FURNITURE. . . . .	11	1 257	18.0	1.3
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					7723	STORE, RESTAURANT FURNITURE. . . .	12	1 129	15.0	1.2
	TOTAL . . . . .	68		(X)	100.0	7724	PROFESSIONAL FURNITURE . . . . .	7	712	4.7	.7
7410	PRINTING, WRITING PAPER. . . . .	67		79.1	78.8	7725	OTHER FURNITURE. . . . .	16	7 742	57.9	8.0
7420	ROLL NEWSPT, ROTOGRAVURE PAPER. .	28		6.4	3.6	7820	HOUSEHOLD LINENS, DOMESTICS. . . .	5	1 405	37.8	1.4
7510	PERSONAL SERVICE PAPERS. . . . .	29		8.9	3.8	7850	FLOOR COVERINGS. . . . .	29	3 679	13.2	3.8
7520	INDUSTRIAL PAPERS. . . . .	34		13.5	9.4	7851	CARPETS, RUGS. . . . .	26	3 417	13.4	3.5
7540	PAPERBOARD, BOXBOARD . . . . .	7		2.4	.4		OTHER COMMODITIES. . . . .	(X)	262	(X)	.3
	STATIONERY, OFFICE SUPPLIES. . . . .	27		2.8	1.2	7860	MIRRORS, LAMPS, PICTURE FRAMES .	6	441	7.4	.5
7611	STATIONERY . . . . .	17		2.2	.8	9930	OTHER LABOR, SERVICE RECEIPTS. .	10	345	7.6	.4
7615	OTHER OFFICE SUPPLIES. . . . .	8		2.5	.2		COMMODITIES N.E.C. . . . .	(X)	3 296	(X)	3.4
	OTHER COMMODITIES. . . . .	(X)		(X)	.1		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
	COMMODITIES N.E.C. . . . .	(X)		(X)	2.8		TOTAL . . . . .	224	202 319	(X)	100.0
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					1510	PAINTS, VARNISHES, LACQUERS. . . .	7	3 353	14.1	1.7
	TOTAL . . . . .	160		(X)	100.0	1710	YARD OR PIECE GOODS. . . . .	8	4 920	26.9	2.4
1610	SOAPS AND DETERGENTS . . . . .	20		643	3.8	1820	WOMEN'S, CHILD'S, CLOTHING . . . .	4	117	7.1	.1
2410	CONFECTIONERY. . . . .	10		1 405	13.5	3420	MAJOR APPLIANCES . . . . .	6	3 191	16.3	1.6
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	7		405	5.8	3430	ELECTRIC HOUSEWARES. . . . .	12	1 120	16.6	.6
4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	34		1 043	2.0	3610	HARDWARE . . . . .	5	2 447	15.0	1.2
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	13		684	7.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	12	4 137	10.7	2.0
5220	CUSTODIAL (JANITORS) SUPPLIES. . .	27		1 250	6.1	7810	CHINA, GLASSWARE, CROCKERY . . . .	37	9 608	57.3	4.7
5230	LAUNDRY, DRY CLEANING MACHINES. .	11		481	5.3	7820	HOUSEHOLD LINENS, DOMESTICS. . . .	24	14 944	62.1	7.4
7410	PRINTING, WRITING PAPER. . . . .	46		30 106	30.4	7821	BEDSPREADS, BLANKETS . . . . .	17	3 523	16.8	1.7
7420	ROLL NEWSPT, ROTOGRAVURE PAPER. .	7		369	2.3	7822	TABLE LINENS . . . . .	12	894	8.3	.4
7510	PERSONAL SERVICE PAPERS. . . . .	95		34 175	29.9	7823	SHEETS, PILLOW CASES . . . . .	19	7 133	30.1	3.5
7520	INDUSTRIAL PAPERS. . . . .	140		82 042	49.8	7824	TOWELS, WASH CLOTHS. . . . .	19	2 593	13.6	1.3
7530	SHIPPING ROOM SUPPLIES . . . . .	43		4 171	6.4	7825	OTHER LINENS, DOMESTICS. . . . .	10	801	13.3	.4
7540	PAPERBOARD, BOXBOARD . . . . .	31		6 253	12.6	7830	SHADES, VENETIAN BLINDS. . . . .	10	1 353	11.1	.7
	STATIONERY, OFFICE SUPPLIES. . . . .	37		5 758	6.2	7840	CURTAINS, DRAPES . . . . .	14	2 137	25.5	1.1
7611	STATIONERY . . . . .	26		3 132	4.0	7850	FLOOR COVERINGS. . . . .	112	117 964	87.0	58.3
7613	LOOSELEAF BINDERS, BLANK BOOKS . .	6		128	3.7	7851	CARPETS, RUGS. . . . .	94	72 782	61.7	36.0
7614	PENS, MECHANICAL PENCILS . . . . .	11		138	2.2	7852	LINOLEUM, OTHER HARD SURFACE . . .	65	35 623	40.1	17.6
7615	OTHER OFFICE SUPPLIES. . . . .	15		2 260	5.2	7853	OTHER FLOOR COVERINGS. . . . .	35	9 559	21.3	4.7
	OTHER COMMODITIES. . . . .	(X)		(X)	.1	7860	MIRRORS, LAMPS, PICTURE FRAMES .	21	3 186	80.0	1.6
8510	BUILDING AND CONSTRUCTION PAPER. .	7		1 273	3.8	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	56	16 891	39.1	8.3
	COMMODITIES N.E.C. . . . .	(X)		(X)	2.1	8530	ADHESIVES, MASTICS . . . . .	5	421	11.1	.2
	LUMBER AND MILLWORK (SIC 5098 PT.)					8620	SPORT, ATHLETIC GOODS, BICYCLES. .	5	2 798	17.7	1.4
	TOTAL . . . . .	354		(X)	100.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	11	697	16.6	.3
1510	PAINTS, VARNISHES, LACQUERS. . . .	13		386	3.0		COMMODITIES N.E.C. . . . .	(X)	13 035	(X)	6.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST NORTH CENTRAL--CONTINUED											
3420	MAJOR APPLIANCES . . . . .	5	559	25.0	.1	9760	MISCELLANEOUS LINES. . . . .	12	641	6.4	.2
3610	HARDWARE . . . . .	43	2 352	3.1	.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	50	2 682	15.3	1.0
4210	CONSTRUCTION, MINING SUPPLIES. .	5	2 176	20.8	.5		COMMODITIES N.E.C. . . . .	(X)	8 577	(X)	3.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	56	5 199	5.7	1.2	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
6232	NAILS, STAPLES . . . . .	54	5 163	5.7	1.2						
	OTHER COMMODITIES. . . . .	(X)	36	(X)	(Z)						
6240	IRON, STEEL FINISHED PRODUCTS. .	6	310	4.7	.1		TOTAL . . . . .	380	(D)	(X)	100.0
7850	FLOOR COVERINGS. . . . .	15	693	3.7	.2	1720	NOTIONS (THREAD, BUTTONS, ETC.).	6	(O)	17.3	.4
8110	LUMBER (ROUGH, DRESSED). . . . .	246	236 872	64.1	53.0	1810	MEN'S, BOYS' CLOTHING. . . . .	9	(D)	8.5	.3
8111	SOFTWOODS (EXCEPT FLOORING). .	220	205 367	59.2	46.0	1910	SHOES, OTHER FOOTWEAR. . . . .	9	(D)	10.0	.2
8112	HARDWOODS (EXCEPT FLOORING). .	127	27 762	16.3	6.2	3430	ELECTRIC HOUSEWARES. . . . .	8	(O)	2.4	.1
8113	FLOORING. . . . .	81	3 744	2.5	.8	3610	HARDWARE . . . . .	8	(D)	6.4	.2
8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	191	70 777	20.9	15.8	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	12	(O)	20.0	.3
8130	WOOD SHINGLES. . . . .	72	4 626	2.6	1.0	7610	STATIONERY, OFFICE SUPPLIES. . . .	16	(O)	9.3	.3
8140	WOOD MILLWORK (DOORS, ETC.). . .	176	70 016	30.9	15.7	7810	CHINA, GLASSWARE, CROCKERY. . . .	6	(D)	17.2	.5
8150	METAL MILLWORK (DOORS, ETC.). . .	55	8 261	10.8	1.8	7820	HOUSEHOLD LINENS, DOMESTICS. . . .	5	(O)	10.0	.2
8160	VENEER, OTHER WOOD PRODUCTS. . .	10	892	5.0	.2	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	6	(O)	22.5	.7
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	5	413	9.0	.1	8610	PHOTOGRAPHIC GOODS . . . . .	62	(O)	63.0	10.9
8310	GLASS (FLAT, BRICK, ETC.). . . . .	23	1 637	4.0	.4	8620	SPORT, ATHLETIC GOODS, BICYCLES.	192	(D)	72.3	46.5
8410	INSULATION MATERIALS. . . . .	71	4 773	5.2	1.1	8621	ATHLETIC EQUIPMENT, SUPPLIES. . .	105	(D)	61.0	16.8
8420	ROOFING, SIDING, EQUIPMENT. . . .	66	8 170	6.9	1.8	8622	ARMS AND AMMUNITION. . . . .	38	(O)	61.0	18.3
8421	ASPHALT SHINGLES, ROOFING. . . .	60	4 968	4.8	1.1	8623	BICYCLES. . . . .	18	(D)	19.2	1.0
8423	GALVANIZED IRON, STEEL SHEETS. . .	25	2 373	3.9	.5	8624	CAMPING EQUIPMENT. . . . .	42	(D)	9.5	3.1
8425	RAIN-CARRYING EQUIPMENT. . . . .	24	482	.9	.1	8625	FISHING TACKLE AND EQUIPMENT. . .	85	(O)	15.5	5.3
	OTHER COMMODITIES. . . . .	(X)	347	(X)	.1	8626	SKI EQUIPMENT, SUPPLIES. . . . .	17	(D)	3.3	.1
						8627	OTHER (WATER SPORTS, ARCHERY). .	56	(D)	7.0	1.9
8520	WALLBOARD, HARDBOARD. . . . .	90	7 379	5.9	1.7	8630	TOYS, GAMES, FIREWORKS. . . . .	88	(D)	100.0	18.8
8530	ADHESIVES, MASTICS. . . . .	20	474	1.6	.1	8640	BOATS (OUTBOARD AND ROW BOATS).	21	(D)	70.9	4.4
8550	PLASTIC BUILDING MATERIALS. . . .	26	2 410	5.9	.5	8650	BILLIARDS, POOL, BOWLING EQUIP..	21	(D)	59.6	3.1
8570	OTHER BUILDING MATERIALS. . . . .	14	1 063	6.8	.2	8660	THEATER, STUDIO EQUIPMENT. . . .	5	(O)	40.0	.4
9210	LOGS, PILES, PULPWOOD, POLES. . .	41	4 914	9.0	1.1	8670	OTHER RECREATION, HOBBY GOODS..	39	(D)	59.1	4.2
9760	MISCELLANEOUS LINES. . . . .	12	865	2.8	.2	8680	BOOKS, MAGAZINES. . . . .	7	(D)	55.5	1.0
9930	OTHER LABOR, SERVICE RECEIPTS. .	14	694	10.5	.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	16	(D)	15.3	.4
	COMMODITIES N.E.C. . . . .	(X)	10 665	(X)	2.4	8920	ADVERTISING SPECIALTIES. . . . .	5	(D)	11.1	.1
						9760	MISCELLANEOUS LINES. . . . .	5	(O)	26.6	.4
						9930	OTHER LABOR, SERVICE RECEIPTS. .	12	(D)	7.8	.4
CONSTRUCTION MATERIALS (SIC 5098 PT.)											
	TOTAL . . . . .	458	276 414	(X)	100.0		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
1510	PAINTS, VARNISHES, LACQUERS. . .	28	2 792	9.0	1.0		TOTAL . . . . .	132	63 503	(X)	100.0
3610	HARDWARE . . . . .	57	3 558	5.7	1.3	7610	STATIONERY, OFFICE SUPPLIES. . .	10	645	16.9	1.0
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	6	250	2.1	.1	8630	TOYS, GAMES, FIREWORKS. . . . .	8	506	15.3	.8
6220	IRON, STEEL PRODUCTS (FLAT). . . .	9	291	2.4	.1	8680	BOOKS, MAGAZINES. . . . .	132	62 155	97.9	97.9
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	80	6 108	7.7	2.2		COMMODITIES N.E.C. . . . .	(X)	197	(X)	.3
6232	NAILS, STAPLES. . . . .	77	5 790	7.4	2.1	FARM SUPPLIES (SIC 5099 PT.)					
6233	WOVEN, WELDED WIRE FENCE EOPT. .	5	224	9.0	.1		TOTAL . . . . .	385	553 960	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	94	(X)	(Z)	2930	PET FOODS--ALL KINDS. . . . .	48	1 959	4.1	.4
6240	IRON, STEEL FINISHED PRODUCTS. .	32	1 477	6.7	.5	3120	GRAINS, BEANS, ETC.. . . . .	61	11 806	15.1	2.1
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	45	2 943	8.0	1.1	3130	LIVESTOCK (EXCEPT HORSES, MULES)	7	1 391	11.1	.3
7850	FLOOR COVERINGS. . . . .	25	2 428	9.8	.9	3131	CATTLE, CALVES. . . . .	5	1 276	18.1	.2
8110	LUMBER (ROUGH, DRESSED). . . . .	33	4 314	9.8	1.6		OTHER COMMODITIES. . . . .	(X)	115	(X)	(Z)
8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	54	10 322	16.1	3.7	3610	HARDWARE. . . . .	11	1 724	12.5	.3
8121	HARDWOOD. . . . .	34	3 323	7.6	1.2	4320	FARM, DAIRY MACHINERY, PARTS. . .	41	4 762	10.4	.9
8122	SOFTWOOD. . . . .	47	6 999	13.1	2.5	8710	HAY, STRAW, ALFALFA, OTHER. . . .	43	7 424	17.5	1.3
8140	WOOD MILLWORK (DOORS, ETC.). . .	31	2 918	7.2	1.1	8720	FEEOS (MIXED AND OTHER). . . . .	134	57 202	40.3	10.3
8150	METAL MILLWORK (DOORS, ETC.). . .	60	4 463	8.7	1.6	8730	FEEO INGREDIENTS. . . . .	111	275 185	77.7	49.7
8160	VENEER, OTHER WOOD PRODUCTS. . .	9	734	6.8	.3	8740	FERTILIZER, FERTILIZER MATERIALS	157	40 150	33.0	7.2
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	76	24 023	71.3	8.7	8750	AGRICULTURAL CHEMICALS. . . . .	159	47 362	26.3	8.5
8220	CONCRETE PROD., BUILDING STONE. .	30	4 211	33.3	1.5	8760	SEEDS. . . . .	125	88 146	62.3	15.9
8230	CEMENT, LIME, PLASTIC, STUCCO. . .	68	16 999	38.6	6.1	8761	SORGHUM SEEDS. . . . .	58	5 642	6.7	1.0
8240	SAND, GRAVEL, CRUSHED STONE. . . .	59	7 212	50.9	2.6	8762	SEED CORN. . . . .	64	19 012	20.9	3.4
8310	GLASS (FLAT, BRICK, ETC.). . . . .	75	18 147	54.0	6.6	8763	CEREAL GRAIN SEEDS. . . . .	66	10 444	11.6	1.9
8410	INSULATION MATERIALS. . . . .	117	44 589	32.1	16.1	8764	FIELD SEED FOR FORAGE/PASTURE. .	98	43 367	38.2	7.8
8420	ROOFING, SIDING, EQUIPMENT. . . .	118	38 076	36.7	13.8	8765	FINE SEEDS FOR LAWN AND TURF. . .	62	8 442	12.8	1.5
8421	ASPHALT SHINGLES, ROOFING. . . .	91	22 386	26.9	8.1	8766	VEGETABLE SEEDS. . . . .	25	947	2.9	.2
8422	ASBESTOS CEMENT ROOFING. . . . .	36	1 522	3.6	.6	8767	FLOWER SEEDS AND BULBS. . . . .	10	291	14.2	.1
8423	GALVANIZED IRON, STEEL SHEETS. . .	45	8 613	14.0	3.1	COMMODITIES N.E.C. . . . .					
8424	ALUMINUM SHEETS. . . . .	23	2 410	10.5	.9			(X)	16 849	(X)	3.0
8425	RAIN-CARRYING EQUIPMENT. . . . .	42	1 380	2.7	.5	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)					
8426	ALL OTHER TYPES. . . . .	17	1 764	13.0	.6		TOTAL . . . . .	108	(O)	(X)	100.0
8510	BUILDING AND CONSTRUCTION PAPER. .	28	683	1.4	.2						
8520	WALLBOARD, HARDBOARD. . . . .	61	12 213	18.1	4.4						
8530	ADHESIVES, MASTICS. . . . .	74	2 256	2.9	.8						
8540	STRUCTURAL IRON, STEEL. . . . .	9	2 577	36.0	.9						
8550	PLASTIC BUILDING MATERIALS. . . .	61	6 262	10.0	2.3						
8560	PREFABR. STRUCTURAL ASSEMBLIES. .	26	16 334	96.7	5.9						
8570	OTHER BUILDING MATERIALS. . . . .	91	25 931	77.6	9.4						
9210	LOGS, PILES, PULPWOOD, POLES. . .	15	2 063	6.6	.7						
9710	WALLPAPER. . . . .	5	340	7.1	.1						

Standard Notes. - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST NORTH CENTRAL--CONTINUED					WEST NORTH CENTRAL--CONTINUED					
8810	PRECIOUS STONES (CUT) AND METALS	39	(D)	60.5	24.1	1910	SHOES, OTHER FOOTWEAR. . . . .	5	201	8.8	.4
8820	JEWELRY, SILVERWARE, TROPHIES. . .	94	(D)	83.7	70.0	7610	STATIONERY, OFFICE SUPPLIES. . .	10	221	10.2	.5
8821	CLOCKS, WATCHES, MOVEMENTS . . .	58	(D)	46.6	24.0	7810	CHINA, GLASSWARE, CROCKERY . . .	5	413	23.6	.9
8822	COSTUME JEWELRY. . . . .	55	(D)	68.6	30.0	8820	JEWELRY, SILVERWARE, TROPHIES. .	15	181	3.7	.4
8823	JEWELERS' TOOLS, FINDINGS. . . . .	18	(D)	23.1	4.6	8821	CLOCKS, WATCHES, MOVEMENTS . .	5	29	2.7	.1
8824	SILVERWARE, PLATED WARE. . . . .	18	(D)	48.7	11.5	8822	COSTUME JEWELRY. . . . .	5	101	3.7	.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC. COMMODITIES N.E.C. . . . .	13 (X)	301 2 625	4.2 (X)	.6 5.3		OTHER COMMODITIES. . . . .	(x)	51	(x)	.1
						8910	GIFTS, ART GOODS, NOVELTIES, ETC.	72	15 403	78.8	33.1
						8920	ADVERTISING SPECIALTIES. . . . .	104	29 214	93.0	62.9
							COMMODITIES N.E.C. . . . .	(x)	620	(x)	1.3
	ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)										
	TOTAL . . . . .	158	46 468	(X)	100.0		OTHER PRODUCTS (SIC 5099 PT.)				
1810	MEN'S, BOYS' CLOTHING. . . . .	5	103	2.9	.2		TOTAL <sup>2</sup> . . . . .	530	412 752	(x)	100.0
1820	WOMEN'S, CHILD'S UNDERWEAR . . .	5	112	2.9	.2						
1824	WOMEN'S, CHILD'S UNDERWEAR . . .	5	112	2.9	.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC											
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					1420	HEALTH PRODUCTS . . . . .	199	101 789	22.7	17.4
	TOTAL . . . . .	575	704 586	(X)	100.0	1430	BEAUTY AIDS . . . . .	237	121 648	24.1	20.8
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	316	319 722	76.1	45.4	1450	ORUGGIST SUNORIES . . . . .	109	74 455	19.2	12.7
1120	TRUCKS, TRUCK TRACTORS . . . . .	322	241 640	58.5	34.3	1720	NOTIONS (THREAO, BUTTUNS, ETC.).	32	975	3.7	.2
1210	MACHINE SHOP SALES AND LABOR . . . . .	141	30 018	11.3	4.3	2410	CONFECTIONERY . . . . .	21	1 319	3.8	.2
1211	PARTS AND EQUIPMENT . . . . .	117	17 770	7.1	2.5	2930	PET FOODS--ALL KINOS . . . . .	10	616	2.5	.1
1212	MACHINE SHDP LABDR . . . . .	108	12 248	6.2	1.7	3430	ELECTRIC HOUSEWARES . . . . .	22	537	3.3	.1
1220	NEW AND REBUILT PARTS . . . . .	262	84 189	16.1	11.9	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	37	2 410	6.1	.4
1221	MOTOR AND CHASSIS PARTS . . . . .	253	80 188	15.5	11.4	7110	CIGARETTES, CIGARS, TOBACCO . . . . .	15	4 005	13.7	.7
1225	SUPPLIES AND ACCESSORIES . . . . .	47	3 761	2.9	.5	7510	PERSONAL SERVICE PAPERS . . . . .	21	593	3.7	.1
	OTHER COMMDOITIES . . . . .	(X)	239	(X)	(Z)	7610	STATIDNERY, OFFICE SUPPLIES . . . . .	68	3 858	2.4	.7
1240	USED AUTD PARTS, EQUIP., ACCESS. . . . .	23	885	5.0	.1	7870	KITCHEN UTENSILS, TDDLS, MISC. . . . .	24	10 062	22.9	1.7
1310	TIRES AND TUBES . . . . .	23	885	3.3	.1	8610	PHOTOGRAPHIC GD005 . . . . .	51	4 979	2.5	.8
4210	CONSTRUCTION, MINING SUPPLIES . . . . .	9	780	11.1	.1	8630	TDYS, GAMES, FIREWORKS . . . . .	37	2 142	6.3	.4
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	32	6 610	20.4	.9	9760	MISCELLANEOUS LINES . . . . .	11	746	2.4	.1
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	163	16 538	9.2	2.3		COMMDOITIES N.E.C. . . . .	(X)	14 011	(X)	2.4
	COMMDOITIES N.E.C. . . . .	(X)	3 319	(X)	.5	PAINTS AND VARNISHES (SIC 5028)					
AUTOMOTIVE EQUIPMENT (SIC 5013)											
	TOTAL . . . . .	3 306	966 478	(X)	100.0	TOTAL . . . . .					
1110	AUTOMDBILES, MOTDRCYCLES, ETC. . . . .	67	1 337	20.0	.1	1510	PAINTS, VARNISHES, LACQUERS . . . . .	203	52 028	78.9	78.9
1112	USED AUTOMDBILES . . . . .	67	1 325	20.0	.1	1620	INDUSTRIAL CHEMICALS . . . . .	12	342	10.4	.5
	OTHER COMMDOITIES . . . . .	(X)	12	(X)	(Z)	3610	HARDWARE . . . . .	14	443	10.9	.7
1120	TRUCKS, TRUCK TRACTDRS . . . . .	78	8 187	25.8	.8	3620	PAINTERS' SUPPLIES . . . . .	122	5 861	17.9	8.9
1210	MACHINE SHOP SALES AND LABOR . . . . .	935	54 975	15.7	5.7	5220	CUSTODIAL (JANITORS) SUPPLIES . . . . .	6	386	21.4	.6
1211	PARTS AND EQUIPMENT . . . . .	651	36 792	14.2	3.8	6230	IRON/STEEL WIRE, WIRE PRDDUCTS . . . . .	8	414	8.1	.6
1212	MACHINE SHDP LABDR . . . . .	872	18 078	5.7	1.9	8110	LUMBER (ROUGH, DRESSEO). . . . .	10	258	8.3	.4
1220	NEW AND REBUILT PARTS . . . . .	2 984	792 570	89.3	82.0	8150	METAL MILLWORK (DODRS, ETC.). . . . .	6	899	17.0	1.4
1221	MOTOR AND CHASSIS PARTS . . . . .	2 671	569 817	72.0	59.0	8420	ROOFING, SIDING, EQUIPMENT . . . . .	6	612	20.0	.9
1222	TOOLS AND EQUIPMENT . . . . .	1 507	50 270	10.4	5.2	9710	WALLPAPER . . . . .	33	984	11.3	1.5
1223	CHEMICALS, ADDITIVES ETC. . . . .	1 563	33 188	6.6	3.4	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	6	223	5.8	.3
1224	REFINISHING MATERIALS . . . . .	1 427	35 654	8.3	3.7		COMMDOITIES N.E.C. . . . .	(X)	3 528	(X)	5.3
1225	SUPPLIES AND ACCESSORIES . . . . .	1 325	103 641	22.9	10.7	CHEMICALS AND ALLIEO PRODUCTS, N.E.C. (SIC 5029)					
1230	AUTOMOTIVE GLASS . . . . .	146	7 415	18.6	.8	TOTAL . . . . .					
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	314	30 455	69.5	3.2	380	240 525	(X)	100.0		
1250	PETROLEUM PRDUCTS MKT. EQUIP. . . . .	56	25 507	74.2	2.6	1610	SOAPS AND DETERGENTS . . . . .	88	10 436	33.8	4.3
1310	TIRES AND TUBES . . . . .	322	8 880	7.7	.9	1620	INDUSTRIAL CHEMICALS . . . . .	335	210 649	90.2	87.6
3610	HARDWARE . . . . .	29	2 942	33.3	.3	5220	CUSTODIAL (JANITORS) SUPPLIES . . . . .	22	1 345	20.0	.6
4210	CONSTRUCTION, MINING SUPPLIES . . . . .	19	3 130	27.2	.3	5230	LAUNDRY, DRY CLEANING MACHINES . . . . .	31	10 663	24.0	4.4
4420	GEN. PURPDE INDUSTRIAL MACH. . . . .	23	1 979	15.3	.2	7510	PERSONAL SERVICE PAPERS . . . . .	21	709	7.3	.3
6500	PETROLEUM PRDUCTS . . . . .	422	10 146	6.2	1.0	8750	AGRICULTURAL CHEMICALS . . . . .	22	1 364	7.6	.6
6620	UNPREPAREO IRDN, STEEL SCRAP . . . . .	53	517	33.3	.1	9930	OTHER LABDR, SERVICE RECEIPTS . . . . .	22	1 042	3.2	.4
9930	OTHER LABDR, SERVICE RECEIPTS . . . . .	177	5 302	7.2	.5		COMMDOITIES N.E.C. . . . .	(X)	4 317	(X)	1.8
	COMMODITIES N.E.C. . . . .	(X)	13 136	(X)	1.4	PIECE GOOD5 (WOVEN FABRICS) (SIC 5033)					
TIRES AND TUBES (SIC 5014)											
	TOTAL . . . . .	421	163 805	(X)	100.0	TOTAL . . . . .					
1210	MACHINE SHDP SALES AND LABOR . . . . .	6	447	27.2	.3	141	159 432	(X)	100.0		
1220	NEW AND REBUILT PARTS . . . . .	143	6 569	10.9	4.0	1710	YARD DR PIECE GOOD5 . . . . .	138	145 013	92.2	91.0
1221	MDTOR AND CHASSIS PARTS . . . . .	67	2 745	13.1	1.7	1711	COTTON FABRICS . . . . .	116	58 893	44.6	36.9
1222	TDDLS AND EQUIPMENT . . . . .	29	265	3.3	.2	1712	RAYON, NYLDN, ETC. . . . .	100	46 007	40.6	28.9
1223	CHEMICALS, ADDITIVES ETC. . . . .	36	326	2.9	.2	1713	WDOL FABRICS . . . . .	47	9 659	18.5	6.1
1224	REFINISHING MATERIALS . . . . .	7	136	3.3	.1	1714	OTHER YARO GOOD5 . . . . .	64	30 454	36.7	19.1
1225	SUPPLIES AND ACCESSORIES . . . . .	93	3 098	7.6	1.9	1720	NOTIDNS (THREAO, BUTTDNS, ETC.).	12	1 217	8.4	.8
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	24	679	4.6	.4	1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	6	4 084	50.9	2.6
1310	TIRES AND TUBES . . . . .	400	115 694	72.6	70.6	1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	6	1 072	13.7	.7
1320	RECAPPED TIRES . . . . .	265	33 585	30.9	20.5		OTHER COMMODITIES . . . . .	(X)	3 012	(X)	1.9
3420	MAJDR APPLIANCES . . . . .	12	1 198	22.5	.7	5310	UPHOLSTERERS' FABRICS, SUPPLIES . . . . .	14	1 436	17.3	.9
6500	PETROLEUM PRDUCTS . . . . .	29	1 357	7.1	.8	7820	HOUSEHOLD LINENS, ODMESTICS . . . . .	8	1 362	13.0	.9
9760	MISCELLANEDUS LINES . . . . .	22	645	9.3	.4	7821	BEDSPREADS, BLANKETS . . . . .	6	663	5.9	.4
9930	OTHER LABDR, SERVICE RECEIPTS . . . . .	115	2 812	4.9	1.7		OTHER COMMDOITIES . . . . .	(X)	699	(X)	.4
	COMMDOITIES N.E.C. . . . .	(X)	819	(X)	.5	7850	FLLDR COVERINGS . . . . .	6	350	2.5	.2
DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)											
	TOTAL . . . . .	363	586 039	(X)	100.0	7851	CARPETS, RUGS . . . . .	6	350	2.5	.2
1410	PHARMACEUTICALS, ANTI8IOTICS . . . . .	191	241 894	54.3	41.3	COMMDOITIES N.E.C. . . . .					
						(X)	5 970	(X)	3.7		
NOTIDNS AND OTHER ORY GOOD5 (SIC 5034)											
	TOTAL . . . . .	82	41 839	(X)	100.0	TOTAL . . . . .					
BEAUTY AIDS . . . . .											
	TOTAL . . . . .	363	586 039	(X)	100.0	1430	BEAUTY AIDS . . . . .	6	330	18.1	.8
1410	PHARMACEUTICALS, ANTI8IOTICS . . . . .	191	241 894	54.3	41.3	1710	YARD DR PIECE GOOD5 . . . . .	19	2 626	15.1	6.3
						1720	NOTIDNS (THREAO, BUTTUNS, ETC.).	67	22 218	63.5	53.1
						1730	KNIT FABRICS, KNITTING YARNS . . . . .	32	8 515	54.9	20.4
						1810	MEN'S, BDYS' CLOTHING . . . . .	15	1 463	14.1	3.5
						1820	WOMEN'S, CHILD'S, CLDTHING . . . . .	13	1 356	14.2	3.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of-					Amount <sup>1</sup> (\$1,000)	As percent of total sales of-	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED											
1910	SHOES, OTHER FOOTWEAR. . . . .	9	425	9.0	1.0	1820	WOMEN'S, CHILD'S, CLOTHING . . .	8	431	5.4	.6
3610	HARDWARE . . . . .	6	326	8.4	.8	1824	WOMEN'S, CHILD'S UNDERWEAR . .	5	74	4.0	.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	9	234	5.8	.6	1825	OTHER APPAREL, ACCESSORIES . . .	4	166	2.1	.2
7610	STATIONERY, OFFICE SUPPLIES. . . .	13	338	13.3	.8		OTHER COMMODITIES. . . . .	(X)	191	(X)	.3
7820	HOUSEHOLD LINENS, DOMESTICS. . . .	6	530	9.4	1.3	1910	SHOES, OTHER FOOTWEAR. . . . .	59	68 168	97.5	97.5
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	6	324	17.7	.8	1911	MEN'S, BOYS' SHOES . . . . .	47	12 619	23.5	18.1
8630	TOYS, GAMES, FIREWORKS . . . . .	15	1 872	19.0	4.5	1912	WOMEN'S, MISSES' SHOES . . . . .	53	34 349	55.5	49.1
	COMMODITIES N.E.C. . . . .	(X)	1 282	(X)	3.1	1913	CHILDREN'S, INFANTS' SHOES . . .	45	11 148	19.9	15.9
						1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	37	10 053	22.5	14.4
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)						COMMODITIES N.E.C. . . . .	(X)	650	(X)	.9
	TOTAL . . . . .	161	160 920	(X)	100.0						
							GROCERIES, GENERAL LINE (SIC 5041)				
1710	YARD OR PIECE GOODS. . . . .	37	4 980	10.4	3.1		TOTAL . . . . .	437	1 608 125	(X)	100.0
1711	COTTON FABRICS . . . . .	37	2 793	5.7	1.7	1420	HEALTH PRODUCTS. . . . .	146	7 637	1.5	.5
1712	RAYON, NYLON, ETC. . . . .	12	1 502	6.2	.9	1430	BEAUTY AIDS. . . . .	170	17 505	2.4	1.1
1713	WOOL FABRICS . . . . .	5	371	2.4	.2	1610	SOAPS AND DETERGENTS . . . . .	282	59 177	5.6	3.7
1714	OTHER YARD GOODS . . . . .	5	314	3.7	.2	2110	FROZEN FOODS . . . . .	120	74 628	8.1	4.6
1720	NOTIONS (THREAD, BUTTONS, ETC.).	23	565	3.6	.4	2210	BUTTER AND CHEESE. . . . .	211	25 918	2.8	1.6
1730	KNIT FABRICS, KNITTING YARNS . . .	20	774	4.5	.5	2240	OTHER DAIRY PRODUCTS . . . . .	48	8 647	2.3	.5
1810	MEN'S, BOYS' CLOTHING. . . . .	161	113 738	70.7	70.7	2310	EGGS (SHELL) . . . . .	10	1 471	2.0	.1
1811	WORK CLOTHING, WORK GLOVES . . . .	85	17 788	24.5	11.1	2320	POULTRY. . . . .	42	6 150	3.0	.4
1812	SUITS, COATS, TROUSERS . . . . .	42	6 756	16.1	4.2	2410	CONFECTIONERY. . . . .	341	62 082	4.9	3.9
1813	SHIRTS (DRESS AND SPORT) . . . . .	70	25 485	33.1	15.8	2510	FISH, SEAFOOD (FRESH FROZEN) . .	22	4 740	5.0	.3
1814	SPORTSWEAR . . . . .	43	3 885	9.4	2.4	2610	MEATS, PROVISIONS. . . . .	193	75 227	8.7	4.7
1815	MEN'S, BOYS' UNDERWEAR . . . . .	101	44 996	46.5	28.0	2611	FRESH, FROZEN MEATS. . . . .	61	50 166	11.1	3.1
1816	OTHER CLOTHING, FURNISHINGS. . . .	68	14 827	21.6	9.2	2612	SAUSAGE, MEAT LOAVES . . . . .	55	3 940	1.4	.2
1820	WOMEN'S, CHILD'S, CLOTHING . . . .	81	19 957	23.0	12.4	2613	CURED, BOILED, SMOKED MEATS. . .	85	13 342	2.8	.8
1821	DRESSES, SKIRTS, BLOUSES . . . . .	35	2 804	6.1	1.7	2614	OTHER MEAT PRODUCTS. . . . .	149	7 780	1.7	.5
1822	SUITS, COATS (EXCEPT FUR). . . . .	10	2 971	12.5	1.8	2710	FRESH FRUITS, VEGETABLES . . . . .	81	39 712	6.7	2.5
1823	CHILDREN'S INFANTS' WEAR . . . . .	47	3 522	6.0	2.2	2810	COFFEE-ROASTED (INCL. SOLUBLE). .	306	53 964	4.6	3.4
1824	WOMEN'S, CHILD'S UNDERWEAR . . .	66	6 539	10.2	4.1	2830	TEA, SPICES. . . . .	296	20 583	2.0	1.3
1825	OTHER APPAREL, ACCESSORIES . . . . .	31	4 121	9.5	2.6	2840	BAKERY PRODUCTS. . . . .	85	5 456	1.6	.3
1910	SHOES, OTHER FOOTWEAR. . . . .	46	4 735	10.6	2.9	2850	FOOD, BEVERAGE BASIC MATERIALS .	45	8 514	5.4	.5
3610	HARDWARE . . . . .	11	353	4.1	.2	2860	CANNED-BOTTLED FOODS . . . . .	390	456 193	31.3	28.4
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	5	366	15.3	.2	2861	CANNED-BOTTLED JUICES/DRINKS. . .	345	72 577	5.6	4.5
7610	STATIONERY, OFFICE SUPPLIES. . . . .	4	351	7.1	.2	2862	CANNED-BOTTLED BABY FOODS. . . .	245	23 992	2.2	1.5
7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	52	6 228	12.3	3.9	2863	CANNED-BOTTLED FRUITS, VEGE. . . .	347	186 720	17.1	11.6
7821	BEDSPREADS, BLANKETS . . . . .	38	3 566	7.6	2.2	2864	CANNED FISH, SEAFOOD . . . . .	314	34 546	3.0	2.1
7823	SHEETS, PILLOW CASES. . . . .	47	1 490	4.0	.9	2865	CANNED MEATS . . . . .	274	41 152	4.0	2.6
7824	TOWELS, WASH CLOTHS. . . . .	44	1 018	3.0	.6	2866	CANNED MILK. . . . .	308	50 613	4.1	3.1
7825	OTHER LINENS, DOMESTICS. . . . .	11	144	1.7	.1	2867	OTHER CANNED-BOTTLED FOODS . . .	228	46 592	4.6	2.9
	OTHER COMMODITIES. . . . .	(X)	10	(X)	(2)	2870	SUGAR-REFINED. . . . .	336	49 957	4.6	3.1
7850	FLOOR COVERINGS. . . . .	18	4 013	20.0	2.5	2890	BREAKFAST FOODS. . . . .	295	32 339	2.6	2.0
7851	CARPETS, RUGS. . . . .	16	2 883	18.1	1.8	2910	FLOUR, RELATED PRODUCTS. . . . .	343	49 264	3.8	3.1
7852	LINOLEUM, OTHER HARD SURFACE . . .	8	1 130	6.8	.7	2920	MARGARINE, SHORTENINGS . . . . .	359	67 526	5.0	4.2
8630	TOYS, GAMES, FIREWORKS . . . . .	10	834	5.6	.5	2930	PET FOODS--ALL KINDS . . . . .	263	36 149	3.4	2.2
9610	INDUSTRIAL YARNS . . . . .	4	2 466	17.8	1.5	2940	DRIED, FRUITS, VEGETABLES. . . . .	197	7 256	1.2	.5
	COMMODITIES N.E.C. . . . .	(X)	1 560	(X)	1.0	2950	SOFT DRINKS, DRINK, WATERS . . . .	101	7 681	1.4	.5
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					2960	FOODS (EXC. AS SPECIFIED ABOVE). .	181	163 771	21.0	10.2
	TOTAL . . . . .	183	120 941	(X)	100.0	3610	HARDWARE . . . . .	100	4 958	1.7	.3
1810	MEN'S, BOYS' CLOTHING. . . . .	51	4 576	16.4	3.8	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	138	3 008	.9	.2
1811	WORK CLOTHING, WORK GLOVES . . . .	18	347	7.5	.3	7110	CIGARETTES, CIGARS, TOBACCO. . . .	290	161 976	14.0	10.1
1812	SUITS, COATS, TROUSERS . . . . .	11	174	3.1	.1	7111	CIGARETTES . . . . .	285	147 637	12.8	9.2
1813	SHIRTS (DRESS AND SPORT) . . . . .	18	298	3.9	.2	7112	CIGARS . . . . .	178	4 509	1.0	.3
1814	SPORTSWEAR . . . . .	21	395	6.0	.3	7113	OTHER TOBACCO. . . . .	179	9 831	1.7	.6
1815	MEN'S, BOYS' UNDERWEAR . . . . .	30	1 918	9.9	1.6	7210	BEER, ALE, PORTER, STOUT, ETC. . .	7	3 849	16.6	.2
1816	OTHER CLOTHING, FURNISHINGS. . . .	18	1 445	18.1	1.2	7510	PERSONAL SERVICE PAPERS. . . . .	246	34 928	3.8	2.2
1820	WOMEN'S, CHILD'S, CLOTHING . . . .	174	109 374	93.3	90.4	7520	INDUSTRIAL PAPERS. . . . .	166	8 442	1.7	.5
1821	DRESSES, SKIRTS, BLOUSES . . . . .	68	28 677	53.0	23.7	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	39	3 388	1.2	.2
1822	SUITS, COATS (EXCEPT FUR). . . . .	35	5 429	29.8	4.5	8720	FEEDS (MIXED AND OTHER). . . . .	120	8 694	2.1	.5
1823	CHILDREN'S INFANTS' WEAR . . . . .	43	23 003	45.6	19.0	9760	MISCELLANEOUS LINES. . . . .	4	11 502	41.1	.7
1824	WOMEN'S, CHILD'S UNDERWEAR . . .	72	27 544	50.7	22.8	9930	OTHER LABOR, SERVICE RECEIPTS. . .	9	3 090	5.1	.2
1825	OTHER APPAREL, ACCESSORIES . . . . .	68	24 721	54.1	20.4		COMMODITIES N.E.C. . . . .	(X)	22 743	(X)	1.4
1830	MILLINERY, MILLINERY SUPPLIES. . . .	16	3 134	30.2	2.6		FROZEN FOODS (SIC 5042)				
1910	SHOES, OTHER FOOTWEAR. . . . .	24	1 256	8.5	1.0		TOTAL . . . . .	207	(D)	(X)	100.0
7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	18	367	8.1	.3	2110	FROZEN FOODS . . . . .	207	(D)	70.7	70.7
	COMMODITIES N.E.C. . . . .	(X)	2 234	(X)	1.8	2210	BUTTER AND CHEESE. . . . .	49	(D)	4.2	1.0
	FOOTWEAR (SIC 5039)					2220	ICE CREAM, ICES. . . . .	5	(D)	7.6	.2
	TOTAL . . . . .	59	69 901	(X)	100.0	2240	OTHER DAIRY PRODUCTS . . . . .	5	(D)	2.4	.2
1810	MEN'S, BOYS' CLOTHING. . . . .	8	652	18.3	.9	2320	POULTRY. . . . .	29	(D)	7.2	1.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED											
2410	CONFECTIONERY. . . . .	22	(D)	3.4	.5	2860	CANNEO-BOTTLED FOODS . . . . .	25	(O)	7.6	.8
2411	CANDY (ALL KINDS). . . . .	11	(D)	2.7	.2	2861	CANNEO-BOTTLED JUICES/ORINKS . . . . .	13	(O)	1.3	.1
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	11	(O)	5.0	.2	2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	11	(O)	7.3	.3
2414	NUTS, OTHER CONFECTIONS. . . . .	11	(O)	1.1	.1	2864	CANNEO FISH, SEAFOOD . . . . .	9	(O)	3.1	.1
	OTHER COMMODITIES. . . . .	(X)	(O)	(X)	(Z)	2865	CANNEO MEATS . . . . .	14	(O)	5.0	.2
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	27	(O)	18.6	2.3	2866	CANNEO MILK. . . . .	5	(O)	7.1	.1
2610	MEATS, PROVISIONS. . . . .	54	(O)	15.2	4.2	2867	OTHER CANNEO-BOTTLED FOODS . . . . .	9	(O)	2.5	.1
							OTHER COMMODITIES. . . . .	(X)	(O)	(X)	(Z)
2710	FRESH FRUITS, VEGETABLES . . . . .	29	(O)	21.7	7.1	2920	MARGARINE, SHORTENINGS . . . . .	14	(O)	8.1	.4
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	21	(O)	8.4	1.5	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	19	(O)	15.5	.9
2712	FRESH VEGETABLES . . . . .	27	(O)	16.9	5.5	3610	HARDWARE . . . . .	6	(O)	25.0	1.2
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	7	(O)	10.5	.4	S120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	53	(O)	5.9	.7
2860	CANNEO-BOTTLED FOODS . . . . .	47	(O)	16.7	6.6	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	70	(O)	21.0	5.4
2861	CANNEO-BOTTLED JUICES/ORINKS . . . . .	18	(O)	1.5	.4	7111	CIGARETTES . . . . .	34	(O)	22.9	4.1
2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	22	(O)	15.9	4.4	7112	CIGARS . . . . .	59	(O)	5.3	1.2
2864	CANNEO FISH, SEAFOOD . . . . .	26	(O)	3.9	1.1	7113	OTHER TOBACCO. . . . .	19	(O)	1.6	.2
2865	CANNEO MEATS . . . . .	26	(O)	1.7	.4	7510	PERSONAL SERVICE PAPERS. . . . .	45	(O)	9.0	1.3
2866	CANNEO MILK. . . . .	8	(O)	1.9	.1	7520	INDUSTRIAL PAPERS. . . . .	30	(O)	4.8	.5
2867	OTHER CANNEO-BOTTLED FOODS . . . . .	14	(O)	2.1	.2	9760	MISCELLANEOUS LINES. . . . .	8	(D)	15.0	1.1
	OTHER COMMODITIES. . . . .	(X)	(O)	(X)	.1		COMMODITIES N.E.C. . . . .	(X)	(O)	(X)	3.5
2910	FLOUR, RELATED PRODUCTS. . . . .	13	(O)	1.9	.4	FISH AND SEAFOODS (SIC 5046)					
2920	MARGARINE, SHORTENINGS . . . . .	54	(O)	3.9	1.3	TOTAL . . . . .					
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	5	(O)	20.5	.8	2110	FROZEN FOODS . . . . .	54	8 673	25.1	5.2
	COMMODITIES N.E.C. . . . .	(X)	(O)	(X)	3.0	2112	FROZEN VEGETABLES-JUICES . . . . .	8	983	8.8	.6
DAIRY PRODUCTS (SIC 5043)						2114	FROZEN FISH-SEAFOOD (PACKAGEO) . . . . .	52	7 284	21.6	4.4
TOTAL . . . . .							OTHER COMMODITIES. . . . .	(X)	406	(X)	.2
POULTRY AND POULTRY PRODUCTS (SIC 5044)						2410	CONFECTIONERY. . . . .	7	465	8.8	.3
TOTAL . . . . .						2411	CANDY (ALL KINDS). . . . .	7	464	8.8	.3
2110	FROZEN FOODS . . . . .	55	10 028	9.2	3.3		OTHER COMMODITIES. . . . .	(X)	1	(X)	(Z)
2111	FROZEN FRUITS-JUICES . . . . .	3	647	5.2	.2	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	445	152 399	91.0	91.0
2112	FROZEN VEGETABLES-JUICES . . . . .	10	935	5.7	.3	2610	MEATS, PROVISIONS. . . . .	6	1 833	22.4	1.1
2113	FROZEN POULTRY (PACKAGEO ONLY) . . . . .	28	4 325	5.5	1.4	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	17	668	4.8	.4
2114	FROZEN FISH-SEAFOOD (PACKAGEO) . . . . .	18	1 511	6.4	.5	7320	SPIRITS. . . . .	6	379	6.4	.2
2115	FROZEN MEATS (PACKAGEO). . . . .	20	1 275	4.7	.4	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	9	427	8.5	.3
2117	OTHER PACKAGEO FROZEN FOODS. . . . .	18	1 187	5.2	.4		COMMODITIES N.E.C. . . . .	(X)	2 574	(X)	1.5
	OTHER COMMODITIES. . . . .	(X)	149	(X)	(Z)	MEATS AND MEAT PRODUCTS (SIC 5047)					
2210	BUTTER AND CHEESE. . . . .	38	7 258	12.6	2.4	TOTAL . . . . .					
2310	EGGS (SHELL) . . . . .	163	101 855	65.2	33.0	2110	FROZEN FOODS . . . . .	109	14 289	9.7	2.9
2320	POULTRY. . . . .	160	168 067	80.2	54.5	2111	FROZEN FRUITS-JUICES . . . . .	32	1 052	1.8	.2
2321	LIVE POULTRY . . . . .	31	54 897	72.0	17.8	2112	FROZEN VEGETABLES-JUICES . . . . .	27	2 399	7.0	.5
2323	DRESSED POULTRY (RESALES). . . . .	132	113 170	69.2	36.7	2113	FROZEN POULTRY (PACKAGEO ONLY) . . . . .	37	3 003	6.1	.6
2610	MEATS, PROVISIONS. . . . .	22	3 224	9.6	1.0	2114	FROZEN FISH-SEAFOOD (PACKAGEO) . . . . .	44	1 212	1.7	.2
2611	FRESH, FROZEN MEATS. . . . .	14	2 920	10.3	.9	2115	FROZEN MEATS (PACKAGEO). . . . .	68	5 339	6.7	1.1
	OTHER COMMODITIES. . . . .	(X)	304	(X)	.1	2116	FROZEN PREPARED FOODS. . . . .	24	546	1.6	.1
2710	FRESH FRUITS, VEGETABLES . . . . .	7	694	8.3	.2	2117	OTHER PACKAGEO FROZEN FOODS. . . . .	22	739	4.8	.2
2860	CANNED-BOTTLED FOODS . . . . .	15	1 478	6.9	.5	2210	BUTTER AND CHEESE. . . . .	119	5 734	3.9	1.2
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	9	502	7.1	.2	2310	EGGS (SHELL) . . . . .	56	1 093	1.3	.2
2865	CANNED MEATS . . . . .	9	452	1.6	.1	2320	POULTRY. . . . .	139	12 813	7.6	2.6
	OTHER COMMODITIES. . . . .	(X)	525	(X)	.2	2322	DRESSED POULTRY (KILLED) . . . . .	8	320	12.5	.1
2920	MARGARINE, SHORTENINGS . . . . .	25	1 495	4.3	.5	2323	DRESSED POULTRY (RESALES). . . . .	126	12 412	7.6	2.5
8720	FEEDS (MIXED AND OTHER). . . . .	10	9 572	43.0	3.1		OTHER COMMODITIES. . . . .	(X)	81	(X)	(Z)
	COMMODITIES N.E.C. . . . .	(X)	4 533	(X)	1.5	2610	MEATS, PROVISIONS. . . . .	467	438 570	89.5	89.5
CONFECTIONERY (SIC 5045)						2611	FRESH, FROZEN MEATS. . . . .	402	346 438	75.6	70.7
TOTAL . . . . .						2612	SAUSAGE, MEAT LOAVES . . . . .	258	28 691	11.1	5.9
1420	HEALTH PRODUCTS. . . . .	50	(D)	10.0	1.3	2613	CURED, BOILED, SMOKED MEATS. . . . .	299	42 378	13.7	8.6
1430	BEAUTY AIDS. . . . .	40	(D)	9.0	1.0	2614	OTHER MEAT PRODUCTS. . . . .	210	21 063	9.3	4.3
2210	BUTTER AND CHEESE. . . . .	8	(D)	7.6	.2	2860	CANNED-BOTTLED FOODS . . . . .	82	8 140	7.5	1.7
2410	CONFECTIONERY. . . . .	355	(D)	80.3	80.3	2861	CANNED-BOTTLED JUICES/ORINKS . . . . .	15	310	3.0	.1
2411	CANDY (ALL KINDS). . . . .	269	(O)	39.7	30.2	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	15	1 552	8.1	.3
2412	CHEWING GUM. . . . .	197	(D)	7.7	4.6	2865	CANNED MEATS . . . . .	71	5 635	5.1	1.1
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	66	(O)	16.1	4.3	2867	OTHER CANNEO-BOTTLED FOODS . . . . .	9	315	7.1	.1
2414	NUTS, OTHER CONFECTIONS. . . . .	254	(O)	58.6	41.3		OTHER COMMODITIES. . . . .	(X)	328	(X)	.1
2840	BAKERY PRODUCTS. . . . .	42	(O)	12.8	1.4	2920	MARGARINE, SHORTENINGS . . . . .	102	3 582	2.6	.7
						2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	95	1 813	1.6	.4
						2922	SHORTENINGS, COOKING OILS. . . . .	61	1 769	1.9	.4
						2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	20	2 082	5.2	.4
							COMMODITIES N.E.C. . . . .	(X)	3 844	(X)	.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	SOUTH ATLANTIC--CONTINUED FRESH FRUITS AND VEGETABLES (SIC 5048)						SOUTH ATLANTIC--CONTINUED COMMOITIES N.E.C. . . . .	(X)	6 492	(X)	2.4
	TOTAL . . . . .	775	507 591	(X)	100.0		GRAIN (SIC 5053)				
2110	FROZEN FOODS . . . . .	67	13 919	19.2	2.7		TOTAL . . . . .	115	245 436	(X)	100.0
2710	FRESH FRUITS, VEGETABLES . . . . .	775	476 668	93.9	93.9	3120	GRAINS, BEANS, ETC. . . . .	115	235 263	95.9	95.9
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	634	266 949	62.7	52.6	8710	HAY, STRAW, ALFALFA, OTHER . . . . .	10	925	19.0	.4
2712	FRESH VEGETABLES . . . . .	511	209 719	62.7	41.3	8720	FEEDS (MIXED AND OTHER). . . . .	14	654	6.8	.3
2860	CANNEO-BOTTLED FOODS . . . . .	29	2 673	10.6	.5	8721	POULTRY, LIVESTOCK FEED MIXED. . . . .	12	470	5.8	.2
2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	19	2 337	15.1	.5		OTHER COMMOITIES. . . . .	(X)	185	(X)	.1
	OTHER COMMOITIES. . . . .	(X)	336	(X)	.1	8730	FEED INGREDIENTS . . . . .	19	3 171	18.8	1.3
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	6	1 406	25.0	.3	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	14	1 441	12.7	.6
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	17	4 903	27.0	1.0	9920	COMMOITY CREDIT RECEIPTS. . . . .	10	1 671	1.6	.7
	COMMOITIES N.E.C. . . . .	(X)	8 022	(X)	1.6	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	17	545	1.2	.2
							COMMOITIES N.E.C. . . . .	(X)	1 766	(X)	.7
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)						LIVESTOCK (SIC 5054)				
	TOTAL . . . . .	699	521 184	(X)	100.0		TOTAL <sup>2</sup> . . . . .	67	68 652	(X)	100.0
1420	HEALTH PRODUCTS. . . . .	49	1 000	2.3	.2		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
1430	BEAUTY AIDS. . . . .	40	1 035	1.9	.2		TOTAL <sup>2</sup> . . . . .	191	551 886	(X)	100.0
1610	SOAPS AND DETERGENTS . . . . .	113	5 048	4.0	1.0		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
2110	FROZEN FOODS . . . . .	54	5 923	6.4	1.1	3310	ELECTRICAL WIRING SUPPLIES . . . . .	627	656 888	82.0	80.4
2210	BUTTER AND CHEESE. . . . .	79	3 247	3.1	.6	3311	INT. WIRING, CONSTR. MAT. . . . .	533	319 070	42.7	39.1
2240	OTHER DAIRY PRODUCTS . . . . .	21	1 721	5.7	.3	3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	347	104 121	17.6	12.7
2410	CONFECTIONERY. . . . .	153	6 893	4.5	1.3	3313	LIGHTING FIXTURES. . . . .	526	95 145	12.9	11.6
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	5	1 012	6.6	.2	3314	ELECTRIC LAMPS . . . . .	473	36 851	5.3	4.5
2610	MEATS, PROVISIONS. . . . .	62	8 336	11.8	1.6	3315	MOTORS, INDOUST. CONTROLS . . . . .	313	101 701	18.0	12.5
2710	FRESH FRUITS, VEGETABLES . . . . .	31	3 805	9.2	.7	3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	83	30 462	17.2	3.7
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	21	1 078	3.4	.2	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	104	13 997	4.9	1.7
2712	FRESH VEGETABLES . . . . .	27	2 727	8.6	.5	3420	MAJOR APPLIANCES . . . . .	85	21 771	13.7	2.7
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	147	14 788	9.8	2.8	3421	ELECTRIC HOME KITCHEN EQUIP. . . . .	59	3 864	4.9	.5
2830	TEA, SPICES. . . . .	155	4 788	2.9	.9	3422	ELECTRIC HOME LAUNDRY EQUIP. . . . .	27	2 688	8.3	.3
2840	BAKERY PRODUCTS. . . . .	160	42 540	41.0	8.2	3423	TV SETS. . . . .	30	11 871	15.7	1.5
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	90	70 703	92.5	13.6	3424	CONSOLE RADIOS AND PLAYERS . . . . .	33	1 368	1.5	.2
2860	CANNEO-BOTTLED FOODS . . . . .	259	140 344	49.1	26.9	3425	OTHER MAJOR APPLIANCES . . . . .	50	1 981	1.9	.2
2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	163	24 826	13.0	4.8	3430	ELECTRIC HOUSEWARES. . . . .	180	41 207	9.8	5.0
2862	CANNEO-BOTTLED BABY FOODS. . . . .	52	1 378	1.8	.3	3440	ROOM AIR CONOITIONERS. . . . .	53	3 196	8.6	.4
2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	168	61 569	27.2	11.8	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	103	3 445	1.1	.4
2864	CANNEO FISH, SEAFOOD . . . . .	155	15 206	8.6	2.9	3511	ELECTRONIC TUBES . . . . .	74	1 460	.6	.2
2865	CANNEO MEATS . . . . .	131	15 489	8.2	3.0	3515	INTERCOMMUNICATIONS. . . . .	53	1 331	.8	.2
2866	CANNEO MILK. . . . .	103	3 684	2.2	.7		OTHER COMMOITIES. . . . .	(X)	655	(X)	.1
2867	OTHER CANNEO-BOTTLED FOODS . . . . .	92	18 194	13.2	3.5	3710	WARM-AIR HEATING-COOLING EQUIP.. . . .	80	2 230	1.5	.3
2870	SUGAR-REFINED. . . . .	143	8 954	5.5	1.7	3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	152	4 252	1.8	.5
2890	BREAKFAST FOODS. . . . .	92	1 914	1.7	.4	3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	67	15 296	24.3	1.9
2910	FLOUR, RELATED PRODUCTS. . . . .	138	20 255	12.2	3.9	3810	CENTRAL AIR CONOITIONING . . . . .	58	3 658	4.5	.4
2920	MARGARINE, SHORTENINGS . . . . .	166	9 016	5.1	1.7	3811	RESIDENT. AND SMALL COMMERCIAL . . . . .	34	2 360	5.0	.3
2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	81	3 547	3.9	.7	3813	INDUSTRIAL AND COMMERCIAL . . . . .	19	922	6.2	.1
2922	SHORTENINGS, COOKING OILS. . . . .	139	5 469	3.3	1.0		OTHER COMMOITIES. . . . .	(X)	376	(X)	(2)
2930	PET FOODS--ALL KINOS . . . . .	105	24 256	20.3	4.7	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	64	3 255	9.0	.4
2940	ORIO, FRUITS, VEGETABLES. . . . .	62	2 594	3.3	.5		COMMOITIES N.E.C. . . . .	(X)	17 144	(X)	2.1
2950	SOFT DRINKS, ORINK, WATERS . . . . .	79	15 211	25.8	2.9		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	210	71 689	40.0	13.8		TOTAL . . . . .	281	709 902	(X)	100.0
3420	MAJOR APPLIANCES . . . . .	5	1 797	7.6	.3	1220	NEW AND REBUILT PARTS. . . . .	8	1 492	14.2	.2
3610	HARDWARE . . . . .	41	1 970	4.0	.4	3310	ELECTRICAL WIRING SUPPLIES . . . . .	21	1 478	4.8	.2
4180	STORE, RESTAURANT FIXTURES . . . . .	7	2 904	30.0	.6	3311	INT. WIRING, CONSTR. MAT. . . . .	13	600	3.3	.1
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	95	15 612	18.4	3.0		OTHER COMMOITIES. . . . .	(X)	879	(X)	.1
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	10	6 424	24.4	1.2	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	102	19 439	6.4	2.7
7211	BEER, ALE, ETC. . . . .	7	5 529	22.9	1.1						
7212	STATE, COUNTY LOCAL TAXES. . . . .	10	895	4.0	.2						
7510	PERSONAL SERVICE PAPERS. . . . .	100	5 308	4.3	1.0						
7520	INDUSTRIAL PAPERS. . . . .	69	1 708	2.1	.3						
8720	FEEDS (MIXED AND OTHER). . . . .	52	3 303	5.3	.6						
8750	AGRICULTURAL CHEMICALS . . . . .	7	863	15.3	.2						
8752	INSECT, FUNGICIDES, PESTICIDE . . . . .	7	824	15.3	.2						
	OTHER COMMOITIES. . . . .	(X)	39	(X)	(2)						
9760	MISCELLANEOUS LINES. . . . .	16	904	7.1	.2						
	COMMOITIES N.E.C. . . . .	(X)	15 319	(X)	2.9						
	COTTON (SIC 5052)										
	TOTAL . . . . .	78	268 469	(X)	100.0						
3110	COTTON (RAW) INCL. LINTERS . . . . .	78	261 977	97.6	97.6						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED											
3420	MAJOR APPLIANCES . . . . .	239	540 884	78.5	76.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	82	9 634	5.6	2.6
3421	ELECTRIC HOME KITCHEN EQUIP. . .	160	186 531	33.6	26.3	3741	PIPE FITTINGS, VALVES. . . . .	68	3 727	2.2	1.0
3422	ELECTRIC HOME LAUNDRY EQUIP. . .	140	67 083	13.4	9.4	3742	PLUMBING FIXTURES. . . . .	35	2 479	2.3	.7
3423	TV SETS. . . . .	143	216 372	41.2	30.5	3743	DRAINAGE SYSTEMS. . . . .	16	522	.4	.1
3424	CONSOLE RADIOS AND PLAYERS . . .	126	27 241	5.7	3.8	3744	OTHER PLUMBING EQUIPMENT, SUPP.	34	2 905	2.7	.8
3425	OTHER MAJOR APPLIANCES . . . . .	108	43 656	10.6	6.1	4310	GARDEN MACHINERY, EQUIP. SUPP. .	70	8 843	4.7	2.4
3430	ELECTRIC HOUSEWARES. . . . .	92	22 964	11.9	3.2	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	24	2 012	2.9	.6
3440	ROOM AIR CONDITIONERS. . . . .	112	40 469	7.4	5.7	4610	INDUSTRIAL VALVES, FITTINGS. . .	22	2 583	3.9	.7
3510	ELECTRONIC TUBES, PARTS ACC. . .	75	7 999	2.4	1.1	4840	ABRASIVES, ABRASIVE MATERIALS. .	65	2 708	1.6	.7
3511	ELECTRONIC TUBES. . . . .	63	4 356	1.3	.6	4860	MECHANICAL RUBBER GOODS. . . . .	8	282	4.0	.1
3512	TRANS. AND/OR SEMICONDUCTORS . .	16	415	1.3	.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	67	1 354	1.0	.4
3513	ELECTRONIC PARTS. . . . .	33	2 221	1.2	.3	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	31	12 114	13.6	3.3
3514	ACCESSORIES. . . . .	9	502	2.5	.1	6210	IRON, STEEL PRODS. (SEMI-FINISH)	7	659	3.6	.2
3516	COMMERCIAL, INDUSTRIAL ELEC. . .	4	355	3.4	.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	111	15 068	7.4	4.1
	OTHER COMMODITIES. . . . .	(X)	150	(X)	(Z)	6231	WIRE-PLAIN, COATED, BARBED . . .	83	3 343	2.0	.9
3610	HARDWARE . . . . .	20	2 785	11.7	.4	6232	NAILS, STAPLES. . . . .	98	6 811	3.6	1.9
3710	WARM-AIR HEATING-COOLING EQUIP. .	32	3 768	3.7	.5	6233	WOVEN, WELOED WIRE FENCE EOPT.	78	3 195	2.0	.9
3810	CENTRAL AIR CONOITIONING . . . .	48	18 930	9.6	2.7	6234	WIRE ROPE AND STRAND. . . . .	40	631	.7	.2
3811	RESIDENT. AND SMALL COMMERCIAL .	28	12 279	12.8	1.7	6235	REINFORCEMENT MESH. . . . .	30	1 088	2.0	.3
3812	RESIDENTIAL AND COMMERCIAL . . .	28	6 652	5.7	.9	6250	CAST IRON SOIL PIPE, TUBING. . . .	13	509	.8	.1
3820	PARTS SUPPLIES, AND ACCESSORIES. .	47	2 114	.9	.3	6260	IRON, STEEL PIPE, TUBING. . . . .	62	3 617	3.3	1.0
4130	COMMERCIAL KITCHEN EQUIPMENT . .	12	4 536	20.0	.6	6261	TUBING (MECH. AND PRESSURE). . .	9	1 291	5.1	.4
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	16	5 757	18.6	.8	6262	STANDARO STEEL PIPE. . . . .	59	2 325	2.3	.6
7850	FLOOR COVERINGS. . . . .	20	8 451	13.0	1.2	7850	FLOOR COVERINGS. . . . .	17	8 366	11.2	2.3
8140	WOOD MILLWORK (DOORS, ETC.). . .	12	3 350	11.6	.5	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	65	13 355	7.6	3.7
9310	PHONO., RECORDS, PREREC. TAPES .	16	8 579	7.2	1.2	8140	WOOD MILLWORK (DOORS, ETC.). . .	23	947	6.3	.3
9930	OTHER LABOR, SERVICE RECEIPTS. . .	51	3 022	1.2	.4	B150	METAL MILLWORK (DOORS, ETC.). . .	29	1 688	15.6	.5
	COMMOOITIES N.E.C. . . . .	(X)	13 885	(X)	2.0	B420	ROOFING, SIOING, EQUIPMENT . . .	40	4 400	4.2	1.2
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					B570	OTHER BUILDING MATERIALS. . . . .	24	2 601	4.8	.7
	TOTAL . . . . .	542	233 935	(X)	100.0	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	68	21 054	10.8	5.8
3310	ELECTRICAL WIRING SUPPLIES . . .	43	1 664	6.0	.7	8630	TOYS, GAMES, FIREWORKS. . . . .	24	1 312	1.7	.4
3311	INT. WIRING, CONSTR. MAT. . . .	29	558	3.4	.2	9930	OTHER LABOR, SERVICE RECEIPTS. . .	16	604	16.6	.2
3314	ELECTRIC LAMP5 . . . . .	12	627	5.2	.3		COMMODITIES N.E.C. . . . .	(X)	12 845	(X)	3.5
3315	MOTORS, INDUST. CONTROLS . . . .	18	424	5.4	.2		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
	OTHER COMMODITIES. . . . .	(X)	55	(X)	(Z)		TOTAL . . . . .	697	596 635	(X)	100.0
3410	NON-CONSOLE RADIOS AND PLAYERS .	85	1 277	4.3	.5	3310	ELECTRICAL WIRING SUPPLIES . . .	88	20 476	14.7	3.4
3420	MAJOR APPLIANCES . . . . .	67	2 838	9.3	1.2	3420	MAJOR APPLIANCES . . . . .	41	2 200	3.8	.4
3421	ELECTRIC HOME KITCHEN EQUIP. . .	20	356	6.8	.2	3510	ELECTRONIC TUBES, PARTS ACC. . .	35	5 570	6.2	.9
3422	ELECTRIC HOME LAUNDRY EQUIP. . .	9	368	11.1	.2	3610	HARDWARE . . . . .	111	6 334	5.6	1.1
3423	TV SETS. . . . .	33	464	3.5	.2	3611	BUILDERS' HARDWARE . . . . .	13	773	3.2	.1
3424	CONSOLE RADIOS AND PLAYERS . . .	48	1 518	5.6	.6	3612	HEAVY HARDWARE . . . . .	11	1 104	14.2	.2
	OTHER COMMODITIES. . . . .	(X)	132	(X)	.1	3613	KITCHEN AND SHELF HARDWARE . . .	10	312	9.0	.1
3510	ELECTRONIC TUBES, PART5 ACC. . .	542	219 582	93.9	93.9	3614	HAND TOOLS, CUTLERY. . . . .	96	2 710	3.2	.5
8610	PHOTOGRAPHIC GOOODS . . . . .	7	775	21.4	.3	3615	ALL OTHER HARDWARE . . . . .	19	1 434	5.7	.2
9930	OTHER LABOR, SERVICE RECEIPTS. . .	52	1 392	10.1	.6	3710	WARM-AIR HEATING-COOLING EQUIP. .	432	91 484	23.1	15.3
	COMMOOITIES N.E.C. . . . .	(X)	6 407	(X)	2.7	3711	WARM-AIR FURNANCES (ALL FUELS)	324	31 446	9.1	5.3
	HARDWARE (SIC 5072)					3712	CENTRAL HEATING-COOLING UNITS. .	164	11 037	7.8	1.8
	TOTAL . . . . .	403	364 832	(X)	100.0	3713	DUCTS, REGISTERS, ETC. . . . .	299	37 642	15.7	6.3
1220	NEW AND REBUILT PART5. . . . .	14	1 334	3.4	.4	3714	ROOM SPACE HEATING EQUIPMENT .	106	2 711	3.1	.5
1510	PAINTS, VARNISHES, LACOUERS. . .	108	6 974	3.5	1.9	3715	OTHER WARM AIR SPACE HEATING .	103	8 648	8.9	1.4
3310	ELECTRICAL WIRING SUPPLIES . . .	62	8 225	5.3	2.3	3720	ELEC. RESIDENTIAL SPACE HEATING. .	72	2 354	2.3	.4
3410	NON-CONSOLE RADIOS AND PLAYERS .	31	1 995	1.4	.5	3730	HYORONICS EQUIPMENT, SUPPLIES. .	270	31 910	10.5	5.3
3420	MAJOR APPLIANCES . . . . .	29	12 880	11.6	3.5	3740	PLUMBING FIX., EQUIP., SUPPLIES. .	504	311 083	59.5	52.1
3430	ELECTRIC HOUSEWARE5. . . . .	67	7 982	4.6	2.2	3810	CENTRAL AIR CONOITIONING . . . .	212	23 304	9.5	3.9
3610	HARDWARE . . . . .	381	187 479	52.8	51.4	3811	RESIDENT. AND SMALL COMMERCIAL .	185	13 670	7.0	2.3
3611	BUILDERS' HARDWARE . . . . .	256	70 089	26.2	19.2	3812	RESIOENTIAL AND COMMERCIAL . .	106	6 008	3.9	1.0
3612	HEAVY HARDWARE . . . . .	83	11 717	5.9	3.2	3813	INDUSTRIAL AND COMMERCIAL. . .	39	3 626	7.0	.6
3613	KITCHEN AND SHELF HARDWARE . . .	114	15 028	6.6	4.1	3820	PART5 SUPPLIES, AND ACCESSORIES. .	93	6 905	7.0	1.2
3614	HANO TOOLS, CUTLERY. . . . .	160	33 447	13.7	9.2	3910	COMMERCIAL REFRIGERATORS EQUIP. .	40	1 826	2.5	.3
3615	ALL OTHER HARDWARE . . . . .	180	57 198	22.4	15.7	3911	BEVERAGE, ORINK, WATER COOLERS	19	490	2.9	.1
3620	PAINTERS' SUPPLIES . . . . .	91	6 868	4.0	1.9	3916	OTHER REFRIGERATION EQUIPMENT. .	13	1 076	3.2	.2
3710	WARM-AIR HEATING-COOLING EQUIP. .	46	3 439	2.1	.9		OTHER COMMOOITIES. . . . .	(X)	260	(X)	(Z)
3711	WACTS, REGISTERS, ETC. . . . .	9	396	.8	.1	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	47	2 613	6.0	.4
3713	ROOM SPACE HEATING EQUIPMENT .	33	2 577	1.9	.7	4610	INDUSTRIAL VALVES, FITTINGS. . .	98	16 025	13.1	2.7
3715	OTHER WARM AIR SPACE HEATING .	13	206	1.5	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	64	10 728	8.4	1.8
3730	HYORONICS EQUIPMENT, SUPPLIES. .	5	1 101	3.7	.3	6210	IRON, STEEL PRODS. (SEMI-FINISH)	14	541	6.6	.1
						6230	IRON/STEEL WIRE, WIRE PROODUCTS .	32	2 295	5.0	.4
						6231	WIRE-PLAIN, COATED, BARBEO . . .	14	302	2.7	.1
						6232	NAILS, STAPLES. . . . .	21	1 278	3.5	.2
						6233	WOVEN, WELOEO WIRE FENCE EOPT.	12	430	3.4	.1
							OTHER COMMOOITIES. . . . .	(X)	284	(X)	(Z)
						6250	CAST IRON SOIL PIPE, TUBING. . . .	119	10 032	8.6	1.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED											
6260	IRON, STEEL PIPE, TUBING . . . . .	190	26 066	12.6	4.4	8680	BOOKS, MAGAZINES . . . . .	11	849	17.6	.3
6261	TUBING (MECH. AND PRESSURE) . . . . .	67	2 925	4.2	.5	9760	MISCELLANEOUS LINES . . . . .	21	18 663	46.1	6.6
6262	STANDARD STEEL PIPE . . . . .	187	23 141	11.3	3.9	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	280	9 210	12.4	3.3
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	5	1 095	28.5	.2		COMMODITIES N.E.C. . . . .	(X)	7 709	(X)	2.7
8420	ROOFING, SIDING, EQUIPMENT . . . . .	40	5 683	11.7	1.0	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					
8421	ASPHALT SHINGLES, ROOFING . . . . .	13	568	3.1	.1	TOTAL . . . . .					
8423	GALVANIZED IRON, STEEL SHEETS, OTHER COMMODITIES . . . . .	32 (X)	4 027 1 088	9.4 (X)	.7 .2	433	554 528	(X)	100.0		
8570	OTHER BUILDING MATERIALS . . . . .	29	4 428	5.6	.7	3310	ELECTRICAL WIRING SUPPLIES . . . . .	7	1 159	12.5	.2
9930	OTHER LABOR, SERVICE RECEIPTS, COMMODITIES N.E.C. . . . .	21 (X)	1 201 12 482	28.5 (X)	.2 2.1	3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	9	1 498	13.0	.3
AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)											
TOTAL . . . . .											
3420	MAJOR APPLIANCES . . . . .	10	1 492	23.5	.8	4210	CONSTRUCTION, MINING SUPPLIES . . . . .	433	450 541	81.2	81.2
3440	ROOM AIR CONDITIONERS . . . . .	80	7 391	9.0	3.9	4211	CRAWLER TRACTORS . . . . .	240	100 253	25.0	18.1
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	140	29 025	24.3	15.4	4212	SELF PROPELLED SCRAPERS . . . . .	142	27 862	8.6	5.0
3711	WARM-AIR FURNANCES (ALL FUELS) . . . . .	100	10 150	9.9	5.4	4213	TRACTOR SHOVEL LOADERS . . . . .	191	58 904	15.3	10.6
3712	CENTRAL HEATING-COOLING UNITS . . . . .	87	12 842	15.0	6.8	4214	PARTS AND ATTACHMENTS . . . . .	271	118 240	25.3	21.3
3713	BOILERS, REGISTERS, ETC. . . . .	70	4 399	6.2	2.3	4215	POWER CRANES AND PARTS . . . . .	154	49 693	21.3	9.0
3714	ROOM SPACE HEATING EQUIPMENT . . . . .	30	601	1.6	.3	4216	BITUMINOUS MIXERS, PAVERS . . . . .	90	9 101	5.3	1.6
3715	OTHER WARM AIR SPACE HEATING . . . . .	32	1 032	2.6	.5	4217	CONCRETE MIXERS, PAVERS . . . . .	105	10 379	6.4	1.9
3720	ELEC. RESIDENTIAL SPACE HEATING . . . . .	14	563	3.7	.3	4218	GRADERS, ROLLERS, OFF HIGHWAY . . . . .	166	19 824	6.7	3.6
3730	HYDRONICS EQUIPMENT, SUPPLIES . . . . .	28	1 006	2.7	.5	4219	OTHER CONSTRUCTION EQUIP. . . . .	242	56 285	18.5	10.2
3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	19	1 452	5.5	.8	4320	FARM, DAIRY MACHINERY, PARTS . . . . .	10	1 141	25.0	.2
3741	PIPE FITTINGS, VALVES . . . . .	8	415	9.5	.2	4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	144	19 765	8.6	3.6
3743	DRAINAGE SYSTEMS . . . . .	14	477	2.3	.3	4421	ENGINES (INCL. INT. COMBUST.) . . . . .	62	5 966	4.5	1.1
	OTHER COMMODITIES . . . . .	(X)	561	(X)	.3	4422	COMPRESSORS, PUMPS . . . . .	106	6 366	4.3	1.1
3810	CENTRAL AIR CONDITIONING . . . . .	184	71 021	50.8	37.8	4423	CRUSHING, MACH. AND EQUIP. . . . .	32	4 513	7.4	.8
3811	RESIDENTIAL AND SMALL COMMERCIAL . . . . .	144	30 954	25.8	16.5	4425	OTHER GEN. INDUST. MACHINERY . . . . .	38	2 850	4.9	.5
3812	RESIDENTIAL AND COMMERCIAL . . . . .	128	22 048	19.0	11.7		OTHER COMMODITIES . . . . .	(X)	70	(X)	(2)
3813	INDUSTRIAL AND COMMERCIAL . . . . .	88	18 020	22.0	9.6	4440	MATERIALS HANDLING EQUIPMENT . . . . .	74	6 254	5.8	1.1
3820	PARTS, SUPPLIES, AND ACCESSORIES . . . . .	175	38 666	35.0	20.6	4441	FORK LIFT TRUCKS . . . . .	18	1 398	5.2	.3
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	181	26 738	28.5	14.2	4442	INDUSTRIAL TRUCKS . . . . .	17	626	2.1	.1
4100	COMMERCIAL FOOD SERVICE EQUIP. . . . .	13	687	14.8	.4	4443	CRANES, DERRICKS, HOISTS . . . . .	40	2 038	3.6	.4
4180	STORE, RESTAURANT FIXTURES . . . . .	24	1 798	22.2	1.0	4445	OTHER MATERIALS HANDLING EQUIP . . . . .	29	2 192	5.4	.4
4610	INDUSTRIAL VALVES, FITTINGS . . . . .	5	353	10.0	.2	4480	USED OR REBUILT MACH. EQUIP. . . . .	161	35 343	11.9	6.4
9930	OTHER LABOR, SERVICE RECEIPTS, COMMODITIES N.E.C. . . . .	53 (X)	3 202 4 679	17.7 (X)	1.7 2.5	4481	USED CONSTRUCTION EQUIP. . . . .	157	33 837	11.5	6.1
FARM MACHINERY AND EQUIPMENT (SIC 5083)											
TOTAL . . . . .											
COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)											
TOTAL . . . . .											
1610	SOAPS AND DETERGENTS . . . . .	18	299	5.0	.1	1120	TRUCKS, TRUCK TRACTORS . . . . .	6	976	34.6	.9
1620	INDUSTRIAL CHEMICALS . . . . .	4	233	11.1	.1	1220	NEW AND REBUILT PARTS . . . . .	8	1 043	30.0	.9
2410	CONFECTIONERY . . . . .	4	616	18.1	.2	3610	HARWARE . . . . .	11	3 281	19.5	2.9
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	59	2 742	12.9	1.0	4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	75	27 185	38.9	24.0
4110	OFFICE MACHINES AND EQUIPMENT . . . . .	553	78 225	78.5	27.8	4320	FARM, DAIRY MACHINERY, PARTS . . . . .	126	59 492	64.8	52.5
4120	INDICATING, RECORDING, INSTRUMENTS . . . . .	27	1 303	12.1	.5	4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	6	705	15.3	.6
4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	100	14 494	32.9	5.1	4420	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	5	415	3.6	.4
4131	ELEC. COMMERCIAL KITCHEN EQUIP. . . . .	94	9 411	22.0	3.3	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	5	373	2.7	.3
4132	NON-ELEC. COMM. KITCHEN EQUIP. . . . .	76	5 083	13.7	1.8	8620	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	10	4 851	15.9	4.3
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	100	17 419	34.6	6.2	8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	5	286	4.0	.3
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	65	5 559	17.6	2.0	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	5	903	14.8	.8
4160	STORE, SERVICE SHOP MACHINES . . . . .	174	44 714	52.1	15.9	8750	AGRICULTURAL CHEMICALS . . . . .	11	1 623	8.2	1.4
4161	CASH REGISTERS . . . . .	122	2 498	19.1	.9	9760	MISCELLANEOUS LINES . . . . .	6	985	8.3	.9
4162	COIN-OPERATED MACHINES . . . . .	41	39 141	58.6	13.9	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	30	1 115	3.5	1.0
4163	OTHER STORE AND SERVICE MACH. . . . .	21	3 075	50.0	1.1		COMMODITIES N.E.C. . . . .	(X)	9 983	(X)	8.8
4170	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	34	2 861	34.4	1.0	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					
4180	STORE, RESTAURANT FIXTURES . . . . .	181	51 127	56.8	18.2	TOTAL . . . . .					
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	11	417	5.8	.1	1220	NEW AND REBUILT PARTS . . . . .	28	4 909	20.0	1.0
4412	OTHER FOOD PROCESSING MACH. . . . .	7	356	6.6	.1	1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	9	3 179	36.8	.7
	OTHER COMMODITIES . . . . .	(X)	61	(X)	(2)	3310	ELECTRICAL WIRING SUPPLIES . . . . .	20	8 254	41.4	1.7
4830	PRINTING, DUPLICATING INKS . . . . .	13	684	6.8	.2	3610	HARWARE . . . . .	8	1 203	16.6	.3
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	64	2 674	12.8	.9	3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	12	2 049	16.0	.4
7410	PRINTING, WRITING PAPER . . . . .	67	3 025	18.0	1.1	4210	CONSTRUCTION, MINING SUPPLIES . . . . .	51	15 234	40.0	3.2
7510	PERSONAL SERVICE PAPERS . . . . .	11	481	9.0	.2	4211	CRAWLER TRACTORS . . . . .	21	3 537	17.9	.7
7610	STATIONERY, OFFICE SUPPLIES . . . . .	183	8 760	27.9	3.1	4213	TRACTOR SHOVEL LOADERS . . . . .	7	3 469	25.9	.7
7720	OFFICE, COMM., BUS. FURNITURE . . . . .	100	5 635	21.5	2.0	4214	PARTS AND ATTACHMENTS . . . . .	16	4 770	22.2	1.0
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	47	2 874	12.6	1.0	4215	POWER CRANES AND PARTS . . . . .	9	1 499	12.5	.3
8610	PHOTOGRAPHIC GOODS . . . . .	11	956	14.2	.3	4219	OTHER CONSTRUCTION EQUIP. . . . .	18	1 504	13.6	.3
							OTHER COMMODITIES . . . . .	(X)	455	(X)	.1
						4320	FARM, DAIRY MACHINERY, PARTS . . . . .	7	8 752	85.7	1.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUEO											
4410	FOOD PROCESSING MACHINERY EQUIP.	37	20 715	71.6	4.3	6220	IRON, STEEL PRODUCTS (FLAT) . . .	62	4 176	5.1	.7
4411	DAIRY, MILK PROO. MACH. EQUIP.	14	12 233	61.9	2.6	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	125	6 194	4.6	1.1
4412	OTHER FOOD PROCESSING MACH. . .	28	8 482	52.9	1.8	6240	IRON, STEEL FINISHED PRODUCTS . .	27	6 136	21.1	1.1
4420	GEN. PURPOSE INOUSTRIAL MACH. . .	228	58 767	39.8	12.3	6250	CAST IRON SOIL PIPE, TUBING. . .	12	512	4.3	.1
4421	ENGINES (INCL. INT. COMBUST.). . .	74	19 183	28.1	4.0	6260	IRON, STEEL PIPE, TUBING . . . .	76	15 347	13.1	2.7
4422	COMPRESSDRS, PUMPS . . . . .	112	25 819	25.5	5.4	6330	STAINLESS STEEL. . . . .	20	4 439	17.7	.8
4423	CRUSHING, MACH. AND EQUIP. . . .	20	330	8.3	.1	7520	INDUSTRIAL PAPERS. . . . .	8	1 698	13.0	.3
4424	FANS, BLOWERS (INOUST. EQUIP.). .	30	1 346	12.0	.3	9760	MISCELLANEOUS LINES. . . . .	28	1 309	7.6	.2
4425	OTHER GEN. INDUST. MACHINERY . .	90	12 089	16.8	2.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	44	1 099	6.0	.2
							COMMOOITIES N.E.C. . . . .	(X)	17 889	(X)	3.2
4430	METAL-WDRKING MACHINERY. . . . .	89	42 689	53.2	9.0	PRDFFESIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					
4431	NEW MACHINE TOLDS. . . . .	67	29 528	48.0	6.2	TOTAL . . . . .					
4432	MISCELLANEOUS METALWORKING . . .	58	13 161	25.0	2.8	532		334 608	(X)	100.0	
4440	MATERIALS HANOLING EQUIPMENT . . .	163	60 180	57.7	12.6	1410	PHARMACEUTICALS, ANTIBIOTICS . .	11	1 067	8.5	.3
4441	FORK LIFT TRUCKS . . . . .	75	29 518	52.5	6.2	1620	INDUSTRIAL CHEMICALS . . . . .	18	3 770	20.7	1.1
4442	INDUSTRIAL TRUCKS. . . . .	39	3 279	15.9	.7	5110	DENTAL EQUIPMENT, SUPPLIES . . .	73	32 948	94.2	9.8
4443	CRANES, DERRICKS, HOISTS . . . .	32	3 754	17.7	.8	5111	TEETH. . . . .	64	6 267	19.7	1.9
4444	ELEVATDRS. . . . .	13	5 887	80.0	1.2	5112	DENTAL GOLO. . . . .	60	2 633	9.4	.8
4445	OTHER MATERIALS HANOLING EQUIP.	91	17 743	30.0	3.7	5113	EQUIPMENT (CHAIRS, X-RAYS). . . .	68	10 284	33.3	3.1
4450	OIL WELL, OIL REFINING MACH. . . .	21	8 817	100.0	1.9	5114	SUNORY MERCHANDISE . . . . .	62	13 764	46.5	4.1
4460	PRINTING TRADES MACHINERY. . . . .	26	5 266	73.3	1.1	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	75	32 739	81.6	9.8
4470	OTHER SPECIAL INO. MACH. . . . .	256	131 210	80.1	27.0	5130	CHURCH EQUIPMENT, SUPPLIES . . .	23	2 965	50.0	.9
4480	USED DR REBUILT MACH. EQUIP. . . .	125	36 696	54.2	7.7	5140	SURGICAL, MED., HDSPITAL EQUIP..	177	135 199	81.6	40.4
4510	BEARINGS, POWER, TRANSMISSIION. .	43	4 090	8.6	.9	5150	OPHTHALMIC PRODUCTS. . . . .	107	38 343	100.0	11.5
4610	INDUSTRIAL VALVES, FITTINGS. . . .	25	2 559	8.4	.5	5151	PRESCRIPTION SALES . . . . .	67	10 652	72.7	3.2
4840	ABRASIVES, ABRASIVE MATERIALS. . .	35	2 738	6.4	.6	5152	OPHTHALMIC MERCHANIOSE SALES .	75	21 813	82.2	6.5
4860	MECHANICAL RUBBER GOOOS. . . . .	15	1 399	6.5	.3	5153	OPTICAL, OPHTHALMIC INSTRU. . .	44	5 878	47.3	1.8
4910	OTHR INDUSTRIAL EQUIPMENT SUPP.	63	14 034	26.3	2.9	5160	SCIENTIFIC INSTRUMENTS . . . . .	74	54 609	52.7	16.3
5420	SHIP, BOAT . . . . .	13	1 707	22.2	.4	5170	OTHER SCIENTIFIC, PROF. EQUIP. .	51	16 280	69.0	4.9
6220	IRON, STEEL PRDUCTS (FLAT). . . . .	6	610	10.0	.1	7610	STATIONERY, OFFICE SUPPLIES. . . .	32	4 117	21.0	1.2
6230	IRON/STEEL WIRE, WIRE PRODUCTS. . .	8	275	5.5	.1	7720	OFFICE, COMM., BUS. FURNITURE. .	16	1 776	13.5	.5
6260	IRON, STEEL PIPE, TUBING . . . . .	17	4 812	37.0	1.0	7870	KITCHEN UTENSILS, TOOLS, MISC. .	5	346	16.6	.1
9930	OTHER LABOR, SERVICE RECEIPTS. . .	190	17 992	11.1	3.8	8610	PHOTOGRAPHIC GOOOS . . . . .	11	1 651	21.7	.5
	COMMOOITIES N.E.C. . . . .	(X)	20 979	(X)	4.3	8614	SENSITIZED, UNEXPOSEO FILMS. . .	6	1 249	28.5	.4
INDUSTRIAL SUPPLIES (SIC 5085)						8615	OTHER PHOTOGRAPHIC GD00S . . . .	6	188	7.1	.1
TOTAL . . . . .			558 170	(X)	100.0		OTHER COMMOOITIES. . . . .	(X)	213	(X)	.1
1220	NEW AND REBUILT PARTS. . . . .	29	2 277	7.8	.4	8630	TOYS, GAMES, FIREWORKS . . . . .	5	578	25.0	.2
1510	PAINTS, VARNISHES, LACQUERS. . . .	100	3 095	3.1	.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	75	1 626	3.4	.5
1620	INDUSTRIAL CHEMICALS . . . . .	8	1 144	10.0	.2		COMMOOITIES N.E.C. . . . .	(X)	6 594	(X)	2.0
3100	ELECTRICAL WIRING SUPPLIES . . . .	60	3 873	6.1	.7	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
3610	HARDWARE . . . . .	68	4 965	8.9	.9	TOTAL . . . . .					
3710	WARM-AIR HEATING-COOLING EQUIP..	6	678	5.0	.1	1430	BEAUTY AIDS. . . . .	35	1 574	13.0	.6
3730	HYDRONICS EQUIPMENT, SUPPLIES. . .	7	2 081	30.7	.4	1510	PAINTS, VARNISHES, LACQUERS. . .	7	327	6.6	.1
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	80	8 313	8.2	1.5	1610	SOAPS AND OETERGENTS . . . . .	62	3 238	15.1	1.2
4120	INOICATING, RECORO., INSTRUMENTS	8	306	33.3	.1	1620	INDUSTRIAL CHEMICALS . . . . .	18	669	13.0	.3
4210	CONSTRUCTION, MINING SUPPLIES. . .	24	3 137	18.7	.6	1720	NOTIONS (THREAO, BUTTONS, ETC.).	17	1 201	25.0	.5
4211	CRAWLER TRACTORS . . . . .	8	1 285	22.2	.2	3610	HARDWARE . . . . .	5	258	16.6	.1
4214	PARTS AND ATTACHMENTS. . . . .	6	345	33.3	.1	5210	BEAUTY, BARBER SHOP EQUIPMENT. .	204	65 952	85.4	25.3
4215	POWER CRANES AND PARTS . . . . .	7	1 340	11.1	.2	5211	EQUIPMENT. . . . .	151	11 261	21.8	4.3
	OTHER COMMOOITIES. . . . .	(X)	167	(X)	(2)	5212	SPRAY CAN PRODUCTS . . . . .	136	5 321	11.1	2.0
4420	GEN. PURPOSE INOUSTRIAL MACH. . . .	162	14 306	8.5	2.6	5213	HAIR CARE PRODUCTS . . . . .	157	26 673	51.0	10.2
4430	METAL-WORKING MACHINERY. . . . .	102	11 746	10.0	2.1	5214	WIGS, SWATCHES, TOUPEES. . . .	114	15 146	29.4	5.8
4431	NEW MACHINE TOOLS. . . . .	67	6 736	8.7	1.2	5215	SUNORIES-CURLERS, PINS, CAPS . .	107	7 550	20.5	2.9
4432	MISCELLANEOUS METALWORKING . . .	81	5 010	5.3	.9	5220	CUSTOOIAL (JANITORS) SUPPLIES. .	230	44 322	72.3	17.0
4440	MATERIALS HANOLING EQUIPMENT . . .	85	10 572	10.4	1.9	5221	MACHINES AND EQUIPMENT . . . .	178	10 297	20.3	4.0
4470	OTHER SPECIAL INO. MACH. . . . .	52	5 185	9.5	.9	5222	CLEANING CHEMICALS, SUPPLIES . .	210	34 025	59.0	13.1
4473	WOODWORKING MACHINERY. . . . .	38	1 213	2.9	.2	5230	LAUNORY, ORY CLEANING MACHINES .	144	62 742	100.0	24.1
4474	OTHER SPECIAL PURPOSE MACH. . . .	24	3 163	14.2	.6	5231	COINOPERATED MACHINES EQUIP. .	95	22 736	56.1	8.7
	OTHER COMMOOITIES. . . . .	(X)	810	(X)	.1	5232	ALL OTHER COMMERCIAL LAUNDRY .	61	13 219	45.9	5.1
4510	BEARINGS, POWER, TRANSMISSION. . .	273	89 967	34.0	16.1	5233	SUPPLIES (FLUTOS, ETC.). . . . .	64	26 787	69.5	10.3
4511	BALL, ROLLER BEARINGS. . . . .	211	49 117	25.4	8.8	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	59	36 108	100.0	13.9
4512	OTHER POWER TRANSMISSION EQUIP	216	40 851	18.1	7.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	83	14 196	100.0	5.4
4610	INDUSTRIAL VALVES, FITTINGS. . . .	211	53 351	22.8	9.6	5330	OTHER SERVICE BUSINESS EQUIPMENT	35	5 136	95.2	2.0
4710	WELDING EQUIPMENT, SUPPLIES. . . .	208	62 051	78.1	11.1	5340	MORTICIANS' GOOOS, UNOERTAKERS'.	22	4 768	100.0	1.8
4711	GAS WELDING SUPPLIES, EQUIP. . . .	197	38 045	55.2	6.8	5350	SHOE REPAIR AND RESOLE MATERIALS	34	6 712	92.8	2.6
4712	ARC WELDING SUPPLIES, EQUIP. . . .	182	22 985	31.5	4.1	5351	LEATHER, SOLE AND HEEL . . . . .	25	2 246	39.1	.9
4713	RESISTANCE WELDING SUPPLIES. . . .	61	1 021	3.9	.2	5352	RUBBER SOLES AND HEELS . . . . .	25	2 048	34.7	.8
4810	RECONOITIONEO DRUMS AND BARRELS .	31	9 723	65.3	1.7	5353	FINDINGS AND MERCHANIOSE . . . .	30	2 418	34.6	.9
4820	BOTTLERS SUPPLIES. . . . .	21	13 062	52.2	2.3	7510	PERSONAL SERVICE PAPERS. . . . .	49	3 145	16.4	1.2
4840	ABRASIVES, ABRASIVE MATERIALS. . .	219	17 868	8.1	3.2	7520	INDUSTRIAL PAPERS. . . . .	7	201	7.6	.1
4850	INOUSTRIAL LEATHER, LEATHER BELT	90	6 427	8.8	1.2	7840	CURTAINS, DRAPES . . . . .	5	548	15.3	.2
4860	MECHANICAL RUBBER GOODS. . . . .	227	36 637	17.0	6.6						
4870	ROPE, COROAGE, TWINE (NOT WIRE) . .	81	6 847	6.1	1.2						
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	362	129 769	42.9	23.2						
5420	SHIP, BOAT . . . . .	5	1 991	25.0	.4						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Geographic Divisions by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED											
8620	SPORT, ATHLETIC GOODS; BICYCLES.	4	242	33.3	.1	6260	IRON, STEEL PIPE, TUBING . . . . .	100	42 707	16.9	9.1
8627	OTHER (WATER SPORTS; ARCHERY).	4	242	33.3	.1	6261	TUBING (MECH. AND PRESSURE) . .	65	27 011	12.7	5.7
						6262	STANDARD STEEL PIPE. . . . .	80	15 697	8.0	3.3
9730	LEATHER. . . . .	10	352	11.1	.1						
9930	OTHER LABOR, SERVICE RECEIPTS. .	59	1 649	10.3	.6	6270	OTHER CARBON STEEL PRODUCTS. . .	11	3 688	8.8	.6
	COMMODITIES N.E.C. . . . .	(X)	7 235	(X)	2.8						
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					6320	ALLOY STEEL. . . . .	35	5 836	6.7	1.2
						6321	BAR, HOT-ROLL OR COLD FINISH	13	1 909	5.2	.4
						6322	TOOL STEEL BARS. . . . .	23	1 994	2.5	.4
						6323	PIPE AND TUBING. . . . .	8	775	4.6	.2
						6324	PLATE. . . . .	15	1 083	3.2	.2
	TOTAL . . . . .	286	230 162	(X)	100.0		OTHER COMMODITIES. . . . .	(X)	75	(X)	(2)
1510	PAINTS; VARNISHES; LACQUERS. . .	8	301	5.5	.1	6330	STAINLESS STEEL. . . . .	65	40 690	22.0	8.6
3610	HARDWARE . . . . .	6	214	7.6	.1	6331	PLATES . . . . .	34	2 228	2.9	.5
4870	ROPE, COROAGE, TWINE (NOT WIRE).	8	144	7.1	.1	6332	STRIP. . . . .	22	4 094	7.0	.9
5420	SHIP, BOAT . . . . .	99	40 682	100.0	17.7	6333	SHEETS . . . . .	34	21 894	16.1	4.7
						6334	BAR, BAR-SIZE SHAPES. . . . .	46	7 771	5.1	1.7
5430	AIRCRAFT; AVIATION PARTS . . . .	176	169 677	87.0	73.7	6335	OTHER STAINLESS STEEL. . . . .	40	4 703	4.2	1.0
5431	AIRCRAFT ENGINES; AIRFRAMES. . .	87	104 300	71.9	45.3						
5432	AVIATION PARTS,SUPPLIES EQUIP.	132	65 377	43.6	28.4	6420	OTHER COPPER; BRASS MILL PRODS..	58	22 405	16.3	4.8
						6421	FLAT PRODUCTS. . . . .	44	14 705	22.7	3.1
8640	BOATS (OUTBOARD AND ROW BOATS) .	14	665	12.0	.3	6422	TUBULAR PRODUCTS . . . . .	36	3 299	4.1	.7
9760	MISCELLANEOUS LINES. . . . .	4	397	18.1	.2	6423	ROD, NON-ELECTRICAL WIRE . . . .	35	4 400	5.8	.9
9930	OTHER LABOR, SERVICE RECEIPTS. .	48	12 752	23.9	5.5						
	COMMODITIES N.E.C. . . . .	(X)	5 330	(X)	2.3	6430	ALUMINUM SHAPES; FORMS; ETC. . .	92	69 496	32.0	14.8
						6431	PLATE (.250 INCH AND OVER) . . .	38	3 259	5.0	.7
	COAL					6432	SHEET, COIL (.006 TO .249 IN).	69	43 077	25.4	9.2
	(SIC 5091 PT.)					6433	ROD, BAR, AND WIRE-ROLLED. . . .	56	4 933	3.9	1.0
						6434	PIPE AND TUBING. . . . .	56	6 636	3.7	1.4
	TOTAL . . . . .	68	80 840	(X)	100.0	6435	EXTRUDED SHAPES. . . . .	56	11 590	16.5	2.5
							OTHER COMMODITIES. . . . .	(X)	1	(X)	(2)
6110	COAL (BITUMINOUS AND ANTHRACITE)	66	79 318	98.5	98.1	6440	NONFERROUS METALS. . . . .	23	7 821	9.7	1.7
	COMMODITIES N.E.C. . . . .	(X)	1 522	(X)	1.9	6442	NICKEL . . . . .	10	5 358	10.1	1.1
						6443	TIN, LEAD, ZINC, ETC. . . . .	5	2 379	100.0	.5
	METAL SERVICE CENTERS						OTHER COMMODITIES. . . . .	(X)	84	(X)	(2)
	(SIC 5091 PT.)					6610	PREPARED IRON, STEEL SCRAP . . . .	5	1 211	11.1	.3
	TOTAL . . . . .	245	469 652	(X)	100.0	8420	ROOFING; SIOING; EQUIPMENT . . . .	8	1 041	6.4	.2
3310	ELECTRICAL WIRING SUPPLIES . . . .	12	1 119	3.8	.2	8570	OTHER BUILDING MATERIALS. . . . .	31	12 353	16.9	2.6
3610	HARDWARE . . . . .	32	5 762	7.8	1.2	9760	MISCELLANEOUS LINES. . . . .	27	4 453	5.4	.9
3740	PLUMBING FIX., EQUIP., SUPPLIES.	31	6 203	10.4	1.3	9910	RECEIPTS FROM PROCESSING. . . . .	14	1 457	2.3	.3
						9930	OTHER LABOR, SERVICE RECEIPTS. .	13	1 785	7.5	.4
4210	CONSTRUCTION; MINING SUPPLIES. .	6	1 450	8.3	.3		COMMODITIES N.E.C. . . . .	(X)	13 055	(X)	2.8
4219	OTHER CONSTRUCTION EQUIP. . . . .	6	791	5.5	.2						
	OTHER COMMODITIES. . . . .	(X)	659	(X)	.1		METAL SALES OFFICES				
							(SIC 5091 PT.)				
4420	GEN. PURPOSE INOUSTRIAL MACH. . .	17	2 412	3.0	.5		TOTAL <sup>2</sup> . . . . .	187	113 656	(X)	100.0
4440	MATERIALS HANOLING EQUIPMENT . . .	8	1 122	4.2	.2						
4445	OTHER MATERIALS HANDLING EQUIP.	7	964	6.6	.2		TOBACCO AND ITS PRODUCTS				
	OTHER COMMODITIES. . . . .	(X)	158	(X)	(2)		(SIC 5094)				
4510	BEARINGS; POWER; TRANSMISSION. .	6	1 123	5.4	.2		TOTAL . . . . .	367	763 358	(X)	100.0
4511	BALL, ROLLER BEARINGS. . . . .	5	750	5.7	.2	1410	PHARMACEUTICALS; ANTIBIOTICS . .	32	1 713	2.4	.2
4512	OTHER POWER TRANSMISSION EQUIP.	6	373	2.7	.1	1420	HEALTH PRODUCTS. . . . .	137	7 025	2.3	.9
4610	INDUSTRIAL VALVES; FITTINGS. . . .	32	9 701	8.4	2.1	1430	BEAUTY AIDS. . . . .	154	11 710	3.2	1.5
4860	MECHANICAL RUBBER GOOODS. . . . .	8	1 368	4.4	.3	1450	ORUGIST SUNDRIES. . . . .	16	2 725	5.1	.4
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	24	4 452	7.5	.9	1610	SOAPS AND DETERGENTS . . . . .	90	3 596	2.7	.5
6210	IRON, STEEL PROOS. (SEMI-FINISH)	39	14 213	10.9	3.0	2410	CONFECTIONERY. . . . .	315	78 987	11.3	10.3
6220	IRON, STEEL PRODUCTS (FLAT). . . .	126	77 438	26.9	16.5	2411	CANOEY (ALL KINDS). . . . .	314	58 303	8.3	7.6
6221	PLATES . . . . .	70	14 362	8.5	3.1	2412	CHEWING GUM. . . . .	238	10 344	1.9	1.4
6222	STRIP (HOT, COLO-ROLLEO) . . . . .	52	6 464	6.9	1.4	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	152	7 871	1.8	1.0
6223	SHEETS (COLD-ROLLEO) . . . . .	67	21 372	10.7	4.5	2414	NUTS; OTHER CONFECTIONS. . . . .	98	2 469	1.0	.3
6224	SHEETS (HOT-ROLLEO) . . . . .	88	10 787	5.4	2.3						
6225	BLACK PLATE. . . . .	19	910	3.9	.2	2610	MEATS; PROVISIONS. . . . .	34	2 171	3.8	.3
6226	SHEETS (GALVANIZED; ETC.). . . . .	61	10 064	7.5	2.1	2611	FRESH; FROZEN MEATS. . . . .	8	1 558	9.0	.2
6227	TIN PLATE. . . . .	6	1 234	8.3	.3		OTHER COMMODITIES. . . . .	(X)	613	(X)	.1
6228	FAB. AND STRUCTURAL PLATE. . . . .	12	7 566	26.2	1.6	2810	COFFEE-ROASTEO (INCL. SOLUBLE) .	80	3 215	2.2	.4
6229	OTHER FLAT IRON, STEEL PROO. . .	30	4 679	8.2	1.0	2860	CANNEO-BOTTLEO FOODS . . . . .	113	16 021	8.0	2.1
6230	IRON/STEEL WIRE; WIRE PRODUCTS .	75	20 960	15.5	4.5	2861	CANNEO-BOTTLEO JUICES/DRINKS. .	88	1 739	.9	.2
6240	IRON, STEEL FINISHEO PRODUCTS. . .	124	91 802	30.1	19.5	2863	CANNEO-BOTTLEO FRUITS, VEGE. . .	82	7 071	4.6	.9
6241	RAILS; TIE PLATES; RAIL JOINTS	6	3 184	11.8	.7	2864	CANNEO FISH; SEAFOOD. . . . .	59	667	.7	.1
6242	BAR, HOT ROLLEO . . . . .	76	18 673	10.1	4.0	2865	CANNEO MEATS . . . . .	84	2 108	1.6	.3
6243	BAR, COLO-FINISHEO. . . . .	59	8 707	6.1	1.9	2866	CANNEO MILK. . . . .	71	2 259	2.4	.3
6244	CONCRETE REINFORCEMENT BARS. . .	44	20 613	23.9	4.4	2867	OTHER CANNEO-BOTTLEO FOODS . .	50	1 806	1.8	.2
6245	STRUCTURAL SHAPES. . . . .	83	31 659	15.6	6.7		OTHER COMMODITIES. . . . .	(X)	371	(X)	(2)
6246	PILING; BEARING PILES. . . . .	6	3 817	8.3	.8	2870	SUGAR-REFINEO. . . . .	65	3 580	3.2	.5
6247	STEEL CONTAINERS . . . . .	11	2 967	28.5	.6	2910	FLOUR; RELATEO PRODUCTS. . . . .	60	1 871	1.5	.2
6248	OTHER FINISHEO PRODUCTS. . . . .	29	2 182	3.7	.5	2913	FOODS (EXC. AS SPECIFEO ABOVE).	26	2 259	4.6	.3
						343	ELECTRIC HOUSEWARES. . . . .	74	4 237	1.9	.6
6250	CAST IRON SOIL PIPE; TUBING. . . .	15	2 529	5.1	.5	512	SCHOOL EQUIPMENT; SUPPLIES . . .	156	3 827	1.2	.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED											
7110	CIGARETTES, CIGARS, TOBACCO. . .	367	567 241	74.3	74.3	7610	STATIONERY, OFFICE SUPPLIES. . .	65	6 186	8.0	2.1
7111	CIGARETTES . . . . .	351	459 738	62.3	60.2	7611	STATIONERY . . . . .	38	3 370	8.1	1.2
7112	CIGARS . . . . .	288	77 858	12.5	10.2	7612	CARBON PAPER, STENCIL PAPER. .	9	171	2.7	.1
7113	OTHER TOBACCO . . . . .	248	29 645	5.2	3.9	7613	LOOSELEAF BINDERS, BLANK BOOKS	29	894	2.0	.3
7510	PERSONAL SERVICE PAPERS. . . . .	177	9 967	2.6	1.3	7614	PENS, MECHANICAL PENCILS . . .	46	939	1.4	.3
7520	INDUSTRIAL PAPERS. . . . .	118	3 589	1.7	.5	7615	OTHER OFFICE SUPPLIES. . . . .	27	756	2.4	.3
8630	TOYS, GAMES, FIREWORKS . . . . .	44	1 562	1.4	.2		OTHER COMMODITIES. . . . .	(X)	55	(X)	(2)
9750	SMOKERS' SUPPLIES AND PIPES. . .	123	14 756	3.4	1.9	8510	BUILDING AND CONSTRUCTION PAPER.	14	590	3.5	.2
9760	MISCELLANEOUS LINES. . . . .	30	4 976	6.3	.7	8530	ADHESIVES, MASTICS . . . . .	18	1 212	4.5	.4
	COMMODITIES N.E.C. . . . .	(X)	18 330	(X)	2.4	9760	MISCELLANEOUS LINES. . . . .	11	1 028	20.0	.4
							COMMODITIES N.E.C. . . . .	(X)	4 339	(X)	1.5
BEER AND ALE (SIC 5095 PT.)											
TOTAL . . . . .											
2710	FRESH FRUITS, VEGETABLES . . . . .	5	1 828	23.0	.3	TOTAL . . . . .					
7210	BEER, ALE, PORTER, STOUT, ETC. . .	587	621 815	95.5	95.5	4110	OFFICE MACHINES AND EQUIPMENT. .	177	5 877	13.5	3.7
7211	BEER, ALE, ETC. . . . .	491	475 056	83.7	73.0	4830	PRINTING, DUPLICATING INKS . . .	35	319	3.3	.2
7212	STATE, COUNTY LOCAL TAXES. . . .	337	146 759	37.0	22.5	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	72	1 306	3.9	.8
7310	WINES. . . . .	140	19 393	12.9	3.0	7410	PRINTING, WRITING PAPER. . . . .	113	5 263	12.6	3.3
7320	SPIRITS. . . . .	5	2 155	17.6	.3	7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	5	2 678	19.5	1.7
	COMMODITIES N.E.C. . . . .	(X)	5 677	(X)	.9	7510	PERSONAL SERVICE PAPERS. . . . .	23	601	4.5	.4
WINE AND DISTILLED SPIRITS (SIC 5095 PT.)											
TOTAL . . . . .											
7210	BEER, ALE, PORTER, STOUT, ETC. . .	54	17 315	8.6	2.0	7530	SHIPPING ROOM SUPPLIES. . . . .	26	419	4.5	.3
7211	BEER, ALE, ETC. . . . .	41	13 856	7.4	1.6	7610	STATIONERY, OFFICE SUPPLIES. . .	530	118 814	75.8	75.6
7212	STATE, COUNTY LOCAL TAXES. . . .	29	3 459	5.8	.4	7720	OFFICE, COMM., BUS. FURNITURE. .	183	12 899	21.5	8.2
7310	WINES. . . . .	141	129 394	17.7	15.0	8610	PHOTOGRAPHIC GOODS . . . . .	11	1 185	22.8	.8
7320	SPIRITS. . . . .	131	712 173	88.7	82.7	8630	TOYS, GAMES, FIREWORKS . . . . .	12	843	20.0	.5
	COMMODITIES N.E.C. . . . .	(X)	2 124	(X)	.2	8680	BOOKS, MAGAZINES . . . . .	44	1 412	8.9	.9
PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)											
TOTAL . . . . .											
4110	OFFICE MACHINES AND EQUIPMENT. .	4	714	40.0	.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	38	959	13.9	.6
5220	CUSTODIAL (JANITORS) SUPPLIES. .	9	582	2.0	.3	9930	OTHER LABOR, SERVICE RECEIPTS. .	29	1 603	17.5	1.0
7410	PRINTING, WRITING PAPER. . . . .	101	163 790	83.6	83.6		COMMODITIES N.E.C. . . . .	(X)	3 005	(X)	1.9
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	17	6 253	15.2	3.2	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					
7510	PERSONAL SERVICE PAPERS. . . . .	14	5 446	14.8	2.8	TOTAL . . . . .					
7520	INDUSTRIAL PAPERS. . . . .	31	11 885	14.6	6.1	1710	YARD OR PIECE GOODS. . . . .	4	185	10.0	.1
7530	SHIPPING ROOM SUPPLIES. . . . .	7	466	3.1	.2	1711	COTTON FABRICS . . . . .	4	128	10.0	.1
7610	STATIONERY, OFFICE SUPPLIES. . . .	27	3 019	6.0	1.5		OTHER COMMODITIES. . . . .	(X)	57	(X)	(2)
7611	STATIONERY . . . . .	20	1 324	3.5	.7	3420	MAJOR APPLIANCES . . . . .	13	896	9.4	.5
7613	LOOSELEAF BINDERS, BLANK BOOKS	13	782	6.4	.4	4110	OFFICE MACHINES AND EQUIPMENT. .	33	2 238	8.1	1.2
7614	PENS, MECHANICAL PENCILS . . . . .	9	537	3.1	.3	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	11	198	2.0	.1
7616	GREET., CARDS, CHRISTMAS CARDS OTHER COMMODITIES. . . . .	7	230	2.1	.1	7410	PRINTING, WRITING PAPER. . . . .	9	422	4.0	.2
		(X)	146	(X)	.1	7610	STATIONERY, OFFICE SUPPLIES. . .	55	12 847	29.5	6.8
COMMODITIES N.E.C. . . . .		(X)	3 693	(X)	1.9	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	138	100 541	94.8	53.0
INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)											
TOTAL . . . . .											
1430	BEAUTY AIDS. . . . .	10	879	11.5	.3	7711	HOUSE., PORCH, LAWN FURNITURE.	119	77 864	88.7	41.1
1610	SOAPS AND DETERGENTS . . . . .	47	1 798	4.4	.6	7712	SLEEP EQUIPMENT. . . . .	74	22 677	28.1	12.0
1620	INDUSTRIAL CHEMICALS . . . . .	28	1 477	7.5	.5	7720	OFFICE, COMM., BUS. FURNITURE. .	177	60 692	59.1	32.0
1624	PLASTIC MATERIALS . . . . .	9	305	4.0	.1	7721	OFFICE FURN. (WOODEN, METAL) . .	146	43 935	49.6	23.2
1626	MAN-MADE FIBERS . . . . .	7	256	6.2	.1	7722	PUBLIC BUILDING FURNITURE. . . .	31	8 067	38.0	4.3
1628	OTHER INO. INORGANIC CHEM. . . .	7	660	11.1	.2	7723	STORE, RESTAURANT FURNITURE. . .	11	809	10.2	.4
	OTHER COMMODITIES. . . . .	(X)	257	(X)	.1	7724	PROFESSIONAL FURNITURE . . . . .	14	277	4.5	.1
2410	CONFECTIONERY. . . . .	13	1 442	14.7	.5	7725	OTHER FURNITURE. . . . .	40	7 604	31.4	4.0
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	48	2 284	3.4	.8	7810	CHINA, GLASSWARE, CROCKERY . . .	5	281	6.6	.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	33	1 543	4.3	.5	7820	HOUSEHOLD LINENS, DOMESTICS. . .	7	175	4.5	.1
5220	CUSTODIAL (JANITORS) SUPPLIES. .	76	7 089	8.7	2.5	7821	BEDSPREADS, BLANKETS . . . . .	7	117	4.5	.1
5230	LAUNDRY, DRY CLEANING MACHINES .	31	2 205	5.4	.8		OTHER COMMODITIES. . . . .	(X)	58	(X)	(2)
7410	PRINTING, WRITING PAPER. . . . .	72	37 927	30.1	13.2	7840	CURTAINS, DRAPES . . . . .	22	1 981	10.1	1.0
7510	PERSONAL SERVICE PAPERS. . . . .	191	81 336	39.6	28.3	7850	FLOOR COVERINGS. . . . .	71	5 977	11.8	3.2
7520	INDUSTRIAL PAPERS. . . . .	235	125 682	48.4	43.7	7851	CARPETS, RUGS . . . . .	61	4 629	9.6	2.4
7530	SHIPPING ROOM SUPPLIES . . . . .	69	5 209	6.6	1.8	7852	LINOLEUM, OTHER HARD SURFACE . .	15	1 189	10.1	.6
7540	PAPERBOARD, BOXBOARD . . . . .	42	5 533	12.5	1.9		OTHER COMMODITIES. . . . .	(X)	159	(X)	.1
HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)											
TOTAL . . . . .											
1430	BEAUTY AIDS. . . . .	12	895	20.0	.4	7860	MIRRORS, LAMPS, PICTURE FRAMES .	35	701	4.0	.4
1510	PAINTS, VARNISHES, LACQUERS. . . .	4	676	18.7	.3	8680	BOOKS, MAGAZINES . . . . .	7	313	5.1	.2
1710	YARD OR PIECE GOODS. . . . .	13	4 500	20.6	1.9	9930	OTHER LABOR, SERVICE RECEIPTS. .	17	333	2.6	.2
1720	NOTIONS (THREAD, BUTTONS, ETC.).	7	874	8.8	.4		COMMODITIES N.E.C. . . . .	(X)	1 886	(X)	1.0
1810	MEN'S, BOYS' CLOTHING. . . . .	14	5 975	21.0	2.5						
1820	WOMEN'S, CHILD'S, CLOTHING . . . .	13	1 648	7.0	.7						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
SOUTH ATLANTIC--CONTINUED											
1910	SHOES, OTHER FOOTWEAR, . . . . .	5	452	7.1	.2	CONSTRUCTION MATERIALS (SIC 5098 PT.)					
3420	MAJOR APPLIANCES, . . . . .	8	3 263	28.5	1.4	TOTAL . . . . .					
3430	ELECTRIC HOUSEWARES, . . . . .	19	513	4.7	.2	717	440 347	(X)	100.0		
3610	HARDWARE, . . . . .	20	942	6.5	.4						
5120	SCHOOL EQUIPMENT, SUPPLIES, . . .	5	143	7.1	.1	1230	AUTOMOTIVE GLASS, . . . . .	5	507	33.3	.1
7510	PERSONAL SERVICE PAPERS, . . . . .	10	285	3.2	.1	1510	PAINTS, VARNISHES, LACQUERS, . . .	59	2 679	4.9	.6
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.,	35	4 490	16.6	1.9	3310	ELECTRICAL WIRING SUPPLIES, . . .	5	483	10.0	.1
7711	HOUSE, PORCH, LAWN FURNITURE, . .	23	2 791	14.2	1.2	3610	HARDWARE, . . . . .	87	8 932	10.1	2.0
7712	SLEEP EQUIPMENT, . . . . .	26	1 699	8.4	.7	3710	WARM-AIR HEATING-COOLING EQUIP.,	22	3 834	19.1	.9
7720	OFFICE, COMM., BUS. FURNITURE, . .	17	3 281	20.8	1.4	3740	PLUMBING FIX., EQUIP., SUPPLIES, .	25	2 784	11.7	.6
7722	PUBLIC BUILDING FURNITURE, . . . .	5	1 440	24.0	.6	6230	IRON/STEEL WIRE, WIRE PRODUCTS, .	128	4 421	3.5	1.0
7723	STORE, RESTAURANT FURNITURE, . . .	9	674	6.3	.3	6232	NAILS, STAPLES, . . . . .	128	4 206	3.5	1.0
7725	OTHER FURNITURE, . . . . .	12	963	12.1	.4		OTHER COMMODITIES, . . . . .	(X)	214	(X)	(2)
	OTHER COMMODITIES, . . . . .	(X)	204	(X)	.1	6240	IRON, STEEL FINISHED PRODUCTS, . .	37	1 108	3.4	.3
7810	CHINA, GLASSWARE, CROCKERY, . . .	56	8 089	40.4	3.4	6420	OTHER COPPER, BRASS MILL PRODS., .	6	816	8.0	.2
7820	HOUSEHOLD LINES, DOMESTICS, . . .	43	26 295	65.2	11.1	6430	ALUMINUM SHAPES, FORMS, ETC., . .	79	3 639	5.5	.8
7830	SHADES, VENETIAN BLINDS, . . . . .	10	2 597	45.8	1.1	7850	FLOOR COVERINGS, . . . . .	35	3 640	8.9	.8
7840	CURTAINS, DRAPES, . . . . .	30	1 734	14.8	.7	8110	LUMBER (ROUGH, DRESSED), . . . . .	27	5 793	18.0	1.3
7850	FLOOR COVERINGS, . . . . .	224	131 351	76.5	55.2	8120	PLYWOOD (INCL. CLIPBOARD ETC.), .	38	2 707	6.0	.6
7851	CARPETS, RUGS, . . . . .	158	70 004	53.6	29.4	8140	WOOD MILLWORK (DOORS, ETC.), . . .	42	7 829	12.7	1.8
7852	LINOLEUM, OTHER HARD SURFACE, . . .	121	45 729	51.6	19.2	8150	METAL MILLWORK (DOORS, ETC.), . . .	82	10 024	15.5	2.3
7853	OTHER FLOOR COVERINGS, . . . . .	72	15 618	29.3	6.6	8210	BRICK, BLOCKS, TILE, CLAY, . . . .	212	62 153	44.9	14.1
7860	MIRRORS, LAMPS, PICTURE FRAMES, .	23	6 439	100.0	2.7	8220	CONCRETE PROD., BUILDING STONE, . .	75	16 118	31.6	3.7
7870	KITCHEN UTENSILS, TOOLS, MISC., . .	79	22 635	64.1	9.5	8230	CEMENT, LIME, PLASTIC, STUCCO, . .	137	31 464	25.5	7.1
8210	BRICK, BLOCKS, TILE, CLAY, . . . .	4	498	28.5	.2	8240	SAND, GRAVEL, CRUSHED STONE, . . .	113	17 736	27.5	4.0
8620	SPORT, ATHLETIC GOODS, BICYCLES, .	4	316	10.0	.1	8250	READY-OR-TRANSIT-MIXED CONCRETE, .	8	4 827	28.2	1.1
8630	TOYS, GAMES, FIREWORKS, . . . . .	7	907	8.8	.4	8310	GLASS (FLAT, BRICK, ETC.), . . . .	100	24 260	62.5	5.5
8820	JEWELRY, SILVERWARE, TROPHIES, . .	5	614	20.0	.3	8410	INSULATION MATERIALS, . . . . .	114	11 737	12.1	2.7
8910	GIFTS, ART GOODS, NOVELTIES, ETC., .	5	217	25.0	.1	8420	ROOFING, SIDING, EQUIPMENT, . . . .	184	69 611	44.6	15.8
9930	OTHER LABOR, SERVICE RECEIPTS, . . .	7	586	11.7	.2	8510	BUILDING AND CONSTRUCTION PAPER, .	47	1 035	1.8	.2
	COMMODITIES N.E.C., . . . . .	(X)	7 589	(X)	3.2	8520	WALLBOARD, HARDBOARD, . . . . .	93	31 836	31.8	7.2
LUMBER AND MILLWORK (SIC 5098 PT.)											
	TOTAL . . . . .	762	746 667	(X)	100.0	8530	ADHESIVES, MASTICS, . . . . .	111	3 597	4.6	.8
1510	PAINTS, VARNISHES, LACQUERS, . . .	58	2 583	3.2	.3	8540	STRUCTURAL IRON, STEEL, . . . . .	23	6 113	16.8	1.4
3420	MAJOR APPLIANCES, . . . . .	15	2 309	9.0	.3	8550	PLASTIC BUILDING MATERIALS, . . . .	66	13 419	21.7	3.0
3610	HARDWARE, . . . . .	102	6 669	5.2	.9	8560	PREFABR. STRUCTURAL ASSEMBLIES, .	33	18 283	52.5	4.2
3740	PLUMBING FIX., EQUIP., SUPPLIES, . .	10	1 068	3.0	.1	8570	OTHER BUILDING MATERIALS, . . . .	131	53 053	53.3	12.0
6220	IRON, STEEL PRODUCTS (FLAT), . . . .	7	769	10.0	.1	9760	MISCELLANEOUS LINES, . . . . .	30	1 956	6.3	.4
6230	IRON/STEEL WIRE, WIRE PRODUCTS, . .	48	1 522	2.3	.2	9930	OTHER LABOR, SERVICE RECEIPTS, . .	22	937	10.0	.2
6232	NAILS, STAPLES, . . . . .	48	1 522	2.3	.2		COMMODITIES N.E.C., . . . . .	(X)	13 016	(X)	3.0
7850	FLOOR COVERINGS, . . . . .	14	759	6.2	.1	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
8110	LUMBER (ROUGH, DRESSED), . . . . .	569	417 527	69.0	55.9		TOTAL . . . . .	549	262 235	(X)	100.0
8111	SOFTWOODS (EXCEPT FLOORING), . .	445	260 691	50.9	34.9	1220	NEW AND REBUILT PARTS, . . . . .	8	686	12.0	.3
8112	HARDWOODS (EXCEPT FLOORING), . .	307	142 882	46.3	19.1	1510	PAINTS, VARNISHES, LACQUERS, . . .	16	1 194	12.5	.5
8113	FLOORING, . . . . .	188	13 956	5.3	1.9	1620	INDUSTRIAL CHEMICALS, . . . . .	7	2 464	15.0	.9
8120	PLYWOOD (INCL. CLIPBOARD ETC.), . .	291	113 896	29.8	15.3	1720	NOTIONS (THREAD, BUTTONS, ETC.), .	13	733	7.5	.3
8121	HARWOOD, . . . . .	153	34 226	16.8	4.6	1820	WOMEN'S, CHILD'S, CLOTHING, . . .	4	620	12.5	.2
8122	SOFTWOOD, . . . . .	233	79 671	24.2	10.7	1824	WOMEN'S, CHILD'S UNDERWEAR, . . .	4	620	12.5	.2
8130	WOOD SHINGLES, . . . . .	50	2 130	2.3	.3	3430	ELECTRIC HOUSEWARES, . . . . .	15	1 590	11.1	.6
8140	WOOD MILLWORK (DOORS, ETC.), . . .	273	109 529	33.4	14.7	3610	HARDWARE, . . . . .	19	2 012	10.3	.8
8150	METAL MILLWORK (DOORS, ETC.), . . .	96	20 198	20.9	2.7	4110	OFFICE MACHINES AND EQUIPMENT, . .	9	240	20.0	.1
8160	VENEER, OTHER WOOD PRODUCTS, . . .	37	4 066	10.0	.5	4870	ROPE, CORDAGE, TWINE (NOT WIRE), .	12	498	6.8	.2
8210	BRICK, BLOCKS, TILE, CLAY, . . . .	48	1 331	4.6	.2	5120	SCHOOL EQUIPMENT, SUPPLIES, . . .	12	3 987	25.4	1.5
8230	CEMENT, LIME, PLASTIC, STUCCO, . . .	30	1 385	5.0	.2	5420	SHIP, BOAT, . . . . .	5	524	16.6	.2
8310	GLASS (FLAT, BRICK, ETC.), . . . .	27	5 025	17.5	.7	6230	IRON/STEEL WIRE, WIRE PRODUCTS, .	5	303	6.6	.1
8410	INSULATION MATERIALS, . . . . .	117	9 093	4.8	1.2	7610	STATIONERY, OFFICE SUPPLIES, . . . .	17	1 320	11.9	.5
8420	ROOFING, SIDING, EQUIPMENT, . . . .	97	6 707	5.8	.9	7810	CHINA, GLASSWARE, CROCKERY, . . .	6	332	2.6	.1
8421	ASPHALT SHINGLES, ROOFING, . . . .	83	5 218	4.9	.7	7870	KITCHEN UTENSILS, TOOLS, MISC., . .	10	753	6.6	.3
8425	RAIN-CARRYING EQUIPMENT, . . . . .	16	496	3.2	.1	8610	PHOTOGRAPHIC GOODS, . . . . .	116	46 046	88.0	17.6
8426	ALL OTHER TYPES, . . . . .	12	452	3.5	.1	8620	SPORT, ATHLETIC GOODS, BICYCLES, .	237	95 720	88.5	36.5
	OTHER COMMODITIES, . . . . .	(X)	540	(X)	.1	8630	TOYS, GAMES, FIREWORKS, . . . . .	100	51 508	66.8	19.6
8520	WALLBOARD, HARDBOARD, . . . . .	111	11 149	5.9	1.5	8640	BOATS (OUTBOARD AND ROW BOATS), .	50	18 243	74.2	7.2
8530	ADHESIVES, MASTICS, . . . . .	30	669	2.3	.1	8650	BILLIARDS, POOL, BOWLING EQUIP., .	18	2 583	55.5	1.0
8540	STRUCTURAL IRON, STEEL, . . . . .	6	546	10.0	.1	8660	THEATER, STUDIO EQUIPMENT, . . . .	12	2 657	100.0	1.0
8550	PLASTIC BUILDING MATERIALS, . . . .	27	3 029	6.4	.4	8670	OTHER RECREATION, HOBBY GOODS, . .	63	16 750	64.0	6.4
8560	PREFABR. STRUCTURAL ASSEMBLIES, . .	8	2 092	10.0	.3	8680	BOOKS, MAGAZINES, . . . . .	6	420	7.4	.2
8561	STRUCTURAL ASSEMBLIES, . . . . .	8	2 092	10.0	.3	8820	JEWELRY, SILVERWARE, TROPHIES, . .	15	1 291	13.8	.5
8570	OTHER BUILDING MATERIALS, . . . . .	23	3 234	17.3	.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC., .	12	870	16.6	.3
9210	LOGS, PILES, PULPWOOD, POLES, . . .	32	3 505	11.1	.5	9760	MISCELLANEOUS LINES, . . . . .	15	897	13.6	.3
9760	MISCELLANEOUS LINES, . . . . .	31	2 857	6.0	.4	9930	OTHER LABOR, SERVICE RECEIPTS, . .	11	368	25.0	.1
	COMMODITIES N.E.C., . . . . .	(X)	13 020	(X)	1.7		COMMODITIES N.E.C., . . . . .	(X)	7 026	(X)	2.7
BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)											
	TOTAL . . . . .	188	100 850	(X)	100.0	7610	STATIONERY, OFFICE SUPPLIES, . . . .	9	499	20.8	.5
8570	OTHER BUILDING MATERIALS, . . . . .	23	3 234	17.3	.4	8680	BOOKS, MAGAZINES, . . . . .	188	98 468	97.6	97.6
9210	LOGS, PILES, PULPWOOD, POLES, . . .	32	3 505	11.1	.5		COMMODITIES N.E.C., . . . . .	(X)	1 883	(X)	1.9
9760	MISCELLANEOUS LINES, . . . . .	31	2 857	6.0	.4						
	COMMODITIES N.E.C., . . . . .	(X)	13 020	(X)	1.7						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED						SOUTH ATLANTIC--CONTINUED					
	FARM SUPPLIES (SIC 5099 PT.)					8910	GIFTS, ART GOODS, NOVELTIES, ETC.	148	33 266	83.7	63.4
						8920	ADVERTISING SPECIALTIES, . . . .	124	14 055	85.8	26.8
	TOTAL . . . . .	256	214 705	(X)	100.0		COMMOOTIES N.E.C. . . . .	(X)	1 099	(X)	2.1
1220	NEW AND REBUILT PARTS. . . . .	11	824	3.5	.4	OTHER PRODUCTS (SIC 5099 PT.)					
1310	TIRES AND TUBES. . . . .	15	2 297	8.1	1.1	TOTAL . . . . .					
1510	PAINTS, VARNISHES, LACOVERS. . . .	13	694	3.4	.3	1 267	633 278	(X)	100.0		
1620	INDUSTRIAL CHEMICALS. . . . .	11	1 131	3.9	.5	1220	NEW AND REBUILT PARTS. . . . .	26	1 567	11.7	.2
2930	PET FOODS--ALL KINDS. . . . .	40	1 118	3.5	.5	1430	BEAUTY AIDS. . . . .	16	877	3.8	.1
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	10	1 494	28.0	.7	1510	PAINTS, VARNISHES, LACOVERS. . .	29	1 197	9.0	.2
3120	GRAINS, BEANS, ETC. . . . .	64	9 494	16.6	4.4	1620	INDUSTRIAL CHEMICALS. . . . .	14	591	9.0	.1
3420	MAJOR APPLIANCES. . . . .	8	947	5.2	.4	1710	YARD OR PIECE GOODS. . . . .	33	2 833	2.6	.4
3610	HARDWARE. . . . .	17	1 082	5.1	.5	1720	NOTIONS (THREAD, BUTTONS, ETC.).	32	2 057	2.2	.3
4310	GARDEN MACHINERY, EQUIP. SUPP. .	47	5 033	10.2	2.3	1810	MEN'S, BOYS' CLOTHING. . . . .	32	10 028	11.5	1.6
4320	FARM, DAIRY MACHINERY, PARTS . . .	23	2 922	10.2	1.4	1820	WOMEN'S, CHILD'S, CLOTHING . . .	32	16 159	18.7	2.6
6220	IRON, STEEL PRODUCTS (FLAT). . . .	6	987	7.4	.5	1824	WOMEN'S, CHILD'S UNDERWEAR . .	28	11 760	24.6	1.9
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	6	1 188	11.1	.6		OTHER COMMOOTIES. . . . .	(X)	4 399	(X)	.7
6233	WOVEN, WELDED WIRE FENCE EOPT.	6	1 188	11.1	.6	1910	SHOES, OTHER FOOTWEAR. . . . .	24	2 183	3.4	.3
6530	OILS, GREASES, OTHER PETROL. . . .	10	563	2.8	.3	3310	ELECTRICAL WIRING SUPPLIES. . . .	17	1 110	2.9	.2
8710	HAY, STRAW, ALFALFA, OTHER . . . .	44	11 902	33.3	5.5	3410	NON-CONSOLE RADIOS AND PLAYERS .	12	761	5.0	.1
8720	FEEDS (MIXED AND OTHER). . . . .	82	17 069	30.1	7.9	3420	MAJOR APPLIANCES. . . . .	26	2 859	11.1	.5
8730	FEED INGREDIENTS. . . . .	51	49 044	72.8	22.8	3430	ELECTRIC HOUSEWARES. . . . .	36	2 788	4.5	.4
8740	FERTILIZER, FERTILIZER MATERIALS	118	44 207	41.5	20.6	3610	HARDWARE. . . . .	41	3 507	6.0	.6
8750	AGRICULTURAL CHEMICALS. . . . .	125	22 350	23.9	10.4	3820	PARTS SUPPLIES, AND ACCESSORIES. .	7	729	33.3	.1
8751	WEED KILL., SOIL CONOITIONERS. . .	97	8 143	10.3	3.8	3910	COMMERCIAL REFRIGERATORS EQUIP..	11	785	50.0	.1
8752	INSECT., FUNGICIDES, PESTICIDE	104	14 207	20.0	6.6	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	5	1 402	100.0	.2
8760	SEEDS. . . . .	110	31 787	36.4	14.8	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	18	1 354	10.0	.2
8761	SORGHUM SEEDS. . . . .	56	4 899	8.6	2.3	7520	INDUSTRIAL PAPERS. . . . .	18	744	4.5	.1
8762	SEED CORN. . . . .	78	6 316	8.5	2.9	7610	STATIONERY, OFFICE SUPPLIES. . . .	20	3 393	6.3	.5
8763	CEREAL GRAIN SEEDS. . . . .	56	4 099	6.6	1.9	7810	CHINA, GLASSWARE, CROCKERY . . .	20	1 613	2.4	.3
8764	FIELD SEEO FOR FORAGE/PASTURE. . .	71	8 872	15.0	4.1	7820	HOUSEHOLD LINENS, DOMESTICS. . . .	12	1 469	2.6	.2
8765	FINE SEEDS FOR LAWN AND TURF. . . .	64	3 941	6.5	1.8	7850	FLOOR COVERINGS. . . . .	12	623	.8	.1
8766	VEGETABLE SEEDS. . . . .	73	2 486	4.6	1.2	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	32	5 438	5.5	.9
8767	FLOWER SEEDS AND BULBS. . . . .	20	1 174	11.3	.5	8110	LUMBER (ROUGH, DRESSEO). . . . .	7	2 987	20.8	.5
9930	OTHER LABOR, SERVICE RECEIPTS. . .	17	1 242	7.2	.6	8610	PHOTOGRAPHIC GOODS. . . . .	12	1 633	3.8	.3
	COMMOOTIES N.E.C. . . . .	(X)	7 330	(X)	3.4	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	28	1 732	8.8	.3
						8630	TOYS, GAMES, FIREWORKS. . . . .	38	6 655	11.8	1.1
						8820	JEWELRY, SILVERWARE, TROPHIES. . .	40	3 533	3.9	.6
						8910	GIFTS, ART GOODS, NOVELTIES, ETC.	35	3 320	5.7	.5
	JEWELRY, DIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)					9110	FLOWERS, FLORIST'S SUPPLIES. . . .	180	45 833	44.7	7.2
						9210	LOGS, PILES, PULPWOOD, POLES . . .	391	151 881	86.6	24.0
	TOTAL . . . . .	207	71 909	(X)	100.0	9220	BARRELS, BOXES, BOX SHOOKS, ETC.	22	3 739	85.7	.6
3420	MAJOR APPLIANCES . . . . .	13	1 455	11.3	2.0	9310	PHONO., RECORS, PREREC. TAPES .	108	57 266	40.0	9.0
3430	ELECTRIC HOUSEWARES. . . . .	18	4 467	26.7	6.2	9410	MUSICAL INSTRUMENTS, SHEET MUSIC	42	19 648	31.0	3.1
7810	CHINA, GLASSWARE, CROCKERY . . . .	7	666	5.7	.9	9510	OTHER TEXTILE PRODUCTS. . . . .	79	27 738	100.0	4.4
7870	KITCHEN UTENSILS, TOOLS, MISC. . . .	7	1 348	11.4	1.9	9610	INDUSTRIAL YARNS . . . . .	25	64 998	100.0	10.3
8610	PHOTOGRAPHIC GOODS . . . . .	11	720	6.2	1.0	9710	WALLPAPER. . . . .	25	31 146	100.0	.9
8611	CAMERAS, PARTS, ACC. MOUNTS. . . .	11	584	4.9	.8	9730	LEATHER. . . . .	20	5 698	100.0	.9
8612	PROJECTION APPARATUS . . . . .	7	136	1.2	.2	9760	MISCELLANEOUS LINES. . . . .	175	79 983	79.2	12.6
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	9	294	2.4	.4	9930	OTHER LABOR, SERVICE RECEIPTS. . .	196	20 149	55.1	3.2
8630	TOYS, GAMES, FIREWORKS. . . . .	13	438	3.4	.6		COMMOOTIES N.E.C. . . . .	(X)	39 272	(X)	6.2
8810	PRECIOUS STONES (CUT) AND METALS	63	8 708	35.5	12.1						
8820	JEWELRY, SILVERWARE, TROPHIES. . .	194	49 211	71.6	68.4						
8821	CLOCKS, WATCHES, MOVEMENTS . . .	109	15 999	35.9	22.2						
8822	COSTUME JEWELRY. . . . .	96	13 027	39.1	18.1						
8823	JEWELERS' TOOLS, FININGS. . . . .	44	4 364	47.2	6.1						
8824	SILVERWARE, PLATEO WARE. . . . .	57	15 820	42.0	22.0						
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	24	741	10.9	1.0						
8920	ADVERTISING SPECIALTIES, . . . .	7	240	20.0	.3						
9730	LEATHER. . . . .	7	587	5.7	.8						
9740	LUGGAGE, SMOOLERY, HARNESS . . . .	7	669	5.5	.9						
	COMMOOTIES N.E.C. . . . .	(X)	2 365	(X)	3.3						
	ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)										
	TOTAL . . . . .	249	52 497	(X)	100.0						
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	7	453	6.0	.9						
7610	STATIONERY, OFFICE SUPPLIES. . . . .	14	1 435	23.2	2.7						
7870	KITCHEN UTENSILS, TOOLS, MISC. . . .	7	283	15.6	.5						
8610	PHOTOGRAPHIC GOODS . . . . .	5	357	14.2	.7						
8630	TOYS, GAMES, FIREWORKS. . . . .	14	520	15.3	1.0						
8680	BOOKS, MAGAZINES . . . . .	5	265	5.4	.5						
8820	JEWELRY, SILVERWARE, TROPHIES. . .	21	764	15.7	1.5						
8821	CLOCKS, WATCHES, MOVEMENTS . . .	12	77	4.1	.1						
8822	COSTUME JEWELRY. . . . .	9	530	20.0	1.0						
	OTHER COMMOOTIES. . . . .	(X)	157	(X)	.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
EAST SOUTH CENTRAL											
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					3430	ELECTRIC HOUSEWARES. . . . .	11	945	1.6	.4
	TOTAL . . . . .	271	193 210	(X)	100.0	3610	HARDWARE . . . . .	13	550	7.4	.2
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	194	86 646	82.3	44.8	4320	FARM, DAIRY MACHINERY, PARTS . .	7	600	30.0	.3
1111	NEW AUTOMOBILES. . . . .	35	17 614	41.3	9.1	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	33	1 423	8.3	.6
1112	USED AUTOMOBILES. . . . .	177	66 930	85.2	34.6	7110	CIGARETTES, CIGARS, TOBACCO. . .	9	764	12.5	.3
1113	OTHER PASSENGER MOTOR VEHICLES	9	2 102	47.8	1.1	7510	PERSONAL SERVICE PAPERS. . . . .	25	745	1.3	.3
1120	TRUCKS, TRUCK TRACTORS . . . . .	102	76 003	62.3	39.3	7520	INDUSTRIAL PAPERS. . . . .	7	216	6.6	.1
1210	MACHINE SHOP SALES AND LABOR . .	53	6 501	12.5	3.4	7610	STATIONERY, OFFICE SUPPLIES. . .	45	2 073	2.1	.9
1211	PARTS AND EQUIPMENT. . . . .	45	3 617	8.1	1.9	7611	STATIONERY . . . . .	16	652	1.4	.3
1212	MACHINE SHOP LABOR . . . . .	41	2 884	6.9	1.5	7613	LOOSELEAF BINDERS, BLANK BOOKS	22	694	1.2	.3
1220	NEW AND REBUILT PARTS. . . . .	84	16 141	14.8	8.4	7614	PENS, MECHANICAL PENCILS . . .	31	549	.6	.2
1221	MOTOR AND CHASSIS PARTS. . . . .	78	15 551	14.9	8.0	7615	OTHER OFFICE SUPPLIES. . . . .	9	165	.6	.1
1225	SUPPLIES AND ACCESSORIES . . . . .	13	580	2.7	.3		OTHER COMMOOITIES. . . . .	(X)	14	(X)	(Z)
	OTHER COMMOOITIES. . . . .	(X)	10	(X)	(Z)	7870	KITCHEN UTENSILS, TOOLS, MISC. .	22	2 366	13.5	1.0
1240	USED AUTO PARTS, EQUIP., ACCESS.	11	438	16.6	.2	8610	PHOTOGRAPHIC GOODS . . . . .	24	2 701	2.7	1.1
4320	FARM, DAIRY MACHINERY, PARTS . .	9	1 185	13.6	.6	8630	TOYS, GAMES, FIREWORKS . . . . .	22	585	4.7	.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	50	3 715	5.4	1.9	8750	AGRICULTURAL CHEMICALS . . . . .	13	420	15.3	.2
	COMMODITIES N.E.C. . . . .	(X)	2 581	(X)	1.3	8820	JEWELRY, SILVERWARE, TROPHIES. .	12	270	3.1	.1
	AUTOMOTIVE EQUIPMENT (SIC 5013)					9760	MISCELLANEOUS LINES. . . . .	4	396	16.6	.2
	TOTAL . . . . .	1 650	487 622	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	4 469	(X)	1.9
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	27	853	40.0	.2	PAINTS AND VARNISHES (SIC 5028)					
1112	USED AUTOMOBILES. . . . .	27	853	40.0	.2	TOTAL <sup>2</sup> . . . . .					
1120	TRUCKS, TRUCK TRACTORS . . . . .	25	6 841	31.8	1.4	39 9 725 (X) 100.0					
1210	MACHINE SHOP SALES AND LABOR . .	474	22 912	12.2	4.7	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					
1220	NEW AND REBUILT PARTS. . . . .	1 481	399 622	89.6	82.0	TOTAL . . . . .					
1221	MOTOR AND CHASSIS PARTS. . . . .	1 351	304 538	72.5	62.5	1610	SOAPS AND DETERGENTS . . . . .	28	1 536	20.9	2.2
1222	TOOLS AND EQUIPMENT. . . . .	884	21 150	7.9	4.3	1620	INDUSTRIAL CHEMICALS . . . . .	110	53 101	85.1	76.2
1223	CHEMICALS, ADDITIVES ETC. . . . .	841	12 241	4.7	2.5	5230	LAUNDRY, DRY CLEANING MACHINES .	10	7 034	40.8	10.1
1224	REFINISHING MATERIALS. . . . .	810	16 210	6.9	3.3	8750	AGRICULTURAL CHEMICALS . . . . .	5	3 759	31.9	5.4
1225	SUPPLIES AND ACCESSORIES . . . . .	694	45 246	19.2	9.3		COMMODITIES N.E.C. . . . .	(X)	4 218	(X)	6.1
1230	AUTOMOTIVE GLASS . . . . .	130	2 210	7.6	.5	PIECE GOODS (WOVEN FABRICS) (SIC 5033)					
1240	USED AUTO PARTS, EQUIP., ACCESS.	178	22 084	47.8	4.5	TOTAL <sup>2</sup> . . . . .					
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	32	13 611	65.1	2.8	32 42 192 (X) 100.0					
1310	TIRES AND TUBES. . . . .	224	5 363	5.8	1.1	NOTIONS AND OTHER DRY GOODS (SIC 5034)					
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	19	1 182	11.7	.2	TOTAL . . . . .					
6500	PETROLEUM PRODUCTS . . . . .	166	2 204	4.1	.5	48 (0) (X) 100.0					
6620	UNPREPARED IRON, STEEL SCRAP . .	27	311	25.0	.1	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					
9930	OTHER LABOR, SERVICE RECEIPTS. .	87	4 131	9.7	.8	TOTAL . . . . .					
	COMMODITIES N.E.C. . . . .	(X)	6 298	(X)	1.3	44 41 996 (X) 100.0					
	TIRES AND TUBES (SIC 5014)					1430	BEAUTY AIDS. . . . .	4	95	1.5	.2
	TOTAL . . . . .	191	60 089	(X)	100.0	1710	YARO OR PIECE GOODS. . . . .	20	2 051	13.8	4.9
1220	NEW AND REBUILT PARTS. . . . .	62	2 428	9.1	4.0	1711	COTTON FABRICS . . . . .	20	937	6.2	2.2
1221	MOTOR AND CHASSIS PARTS. . . . .	27	955	6.7	1.6	1712	RAYON, NYLON, ETC. . . . .	8	995	8.6	2.4
1222	TOOLS AND EQUIPMENT. . . . .	7	203	11.1	.3	1714	OTHER YARO GOODS . . . . .	8	47	.9	.1
1223	CHEMICALS, ADDITIVES ETC. . . . .	22	198	2.9	.3		OTHER COMMOOITIES. . . . .	(X)	73	(X)	.2
1225	SUPPLIES AND ACCESSORIES . . . . .	42	1 071	9.0	1.8	1720	NOTIONS (THREAD, BUTTONS, ETC.).	13	499	5.9	1.2
1240	USED AUTO PARTS, EQUIP., ACCESS.	7	294	11.3	.5	1730	KNIT FABRICS, KNITTING YARNS . .	8	368	7.2	.9
1310	TIRES AND TUBES. . . . .	183	48 169	82.6	80.2	1810	MEN'S, BOYS' CLOTHING. . . . .	44	21 667	51.6	31.6
1320	RECAPPED TIRES . . . . .	99	7 703	23.7	12.8	1820	WOMEN'S, CHILDREN'S, CLOTHING . .	27	13 553	35.7	32.3
3420	MAJOR APPLIANCES . . . . .	5	180	15.0	.3	1910	SHOES, OTHER FOOTWEAR. . . . .	20	769	5.5	1.8
6500	PETROLEUM PRODUCTS . . . . .	10	364	8.4	.6	1911	MEN'S, BOYS' SHOES . . . . .	12	245	3.6	.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	44	691	4.4	1.1	1912	WOMEN'S, MISSES' SHOES . . . . .	12	242	4.9	.6
	COMMODITIES N.E.C. . . . .	(X)	260	(X)	.4	1913	CHILDREN'S, INFANTS' SHOES . . .	10	80	1.6	.2
	DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)					1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	10	202	2.5	.5
	TOTAL . . . . .	159	235 297	(X)	100.0	7820	HOUSEHOLD LINENS, DOMESTICS. . .	21	2 397	16.0	5.7
1410	PHARMACEUTICALS, ANTIBIOTICS . .	66	97 851	55.4	41.6	7821	BEOSPREADS, BLANKETS . . . . .	18	853	5.7	2.0
1420	HEALTH PRODUCTS . . . . .	107	45 687	21.8	19.4	7822	TABLE LINENS . . . . .	9	67	.8	.2
1430	BEAUTY AIDS. . . . .	110	51 323	23.3	21.8	7823	SHEETS, PILLOW CASES . . . . .	18	642	5.2	1.5
1450	ORUGGIST SUNORIES. . . . .	52	18 755	12.0	8.0	7824	TOWELS, WASH CLOTHS. . . . .	18	516	3.9	1.2
1720	NOTIONS (THREAO, BUTTONS, ETC.).	35	1 510	5.2	.6	7825	OTHER LINENS, DOMESTICS. . . . .	9	318	3.4	.8
1730	KNIT FABRICS, KNITTING YARNS . .	7	388	11.1	.2	7850	FLOOR COVERINGS. . . . .	7	87	1.7	.2
1810	MEN'S, BOYS' CLOTHING. . . . .	10	328	5.5	.1	7851	CARPETS, RUGS. . . . .	7	87	1.7	.2
2410	CONFECTIONERY. . . . .	9	689	13.0	.3	8630	TOYS, GAMES, FIREWORKS . . . . .	6	121	2.0	.3
2960	FOODS (EXC. AS SPECIFIED ABOVE).	6	243	10.0	.1		COMMODITIES N.E.C. . . . .	(X)	389	(X)	.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST SOUTH CENTRAL--CONTINUED											
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					2710	FRESH FRUITS, VEGETABLES . . . . .	92	41 021	5.6	3.6
						2711	FRESH FRUITS, BERRIES, MELDNS.	69	18 392	2.7	1.6
						2712	FRESH VEGETABLES . . . . .	81	21 826	3.0	1.9
	TOTAL . . . . .	44	39 123	(X)	100.0	2810	COFFEE-ROASTED (INCL. SOLUBLE) .	182	38 020	4.1	3.4
1710	YARD OR PIECE GOODS . . . . .	7	634	4.0	1.6	2830	TEA, SPICES . . . . .	184	13 226	1.5	1.2
1711	COTTON FABRICS . . . . .	7	367	2.2	.9	2840	BAKERY PRODUCTS . . . . .	66	6 192	1.6	.5
1712	RAYON, NYLON, ETC. . . . .	6	183	1.3	.5	2850	FOOD, BEVERAGE BASIC MATERIALS .	32	3 647	3.6	.3
	OTHER COMMODITIES . . . . .	(X)	84	(X)	.2	2860	CANNED-BOTTLED FOODS . . . . .	221	320 043	31.3	28.4
1720	NOTIONS (THREAD, BUTTONS, ETC.).	9	543	3.2	1.4	2861	CANNED-BOTTLED JUICES/DRINKS .	204	40 997	4.2	3.6
1730	KNIT FABRICS, KNITTING YARNS . .	7	116	.7	.3	2862	CANNED-BOTTLED BABY FOODS . .	135	14 120	1.9	1.3
1810	MEN'S, BOYS' CLOTHING . . . . .	26	6 138	22.6	15.7	2863	CANNED-BOTTLED FRUITS, VEGE. .	196	157 295	16.1	13.9
1811	WORK CLOTHING, WORK GLOVES . .	12	372	1.8	1.0	2864	CANNED FISH, SEAFOOD . . . . .	186	19 684	2.2	1.7
1812	SUITS, COATS, TROUSERS . . . . .	8	530	3.0	1.4	2865	CANNED MEATS . . . . .	169	26 974	3.4	2.4
1813	SHIRTS (DRESS AND SPORT) . . . .	12	787	3.9	2.0	2866	CANNED MILK . . . . .	184	23 698	2.6	2.1
1815	MEN'S, BOYS' UNDERWEAR . . . .	22	3 674	14.0	9.4	2867	OTHER CANNED-BOTTLED FOODS . .	150	37 275	5.0	3.3
1816	OTHER CLOTHING, FURNISHINGS . .	10	376	2.3	1.0	2870	SUGAR-REFINED . . . . .	191	33 478	4.3	3.0
	OTHER COMMODITIES . . . . .	(X)	399	(X)	1.0	2890	BREAKFAST FOODS . . . . .	181	21 814	2.7	1.9
1820	WOMEN'S, CHILDREN'S, CLOTHING . .	44	22 928	58.6	58.6	2910	FLOUR, RELATED PRODUCTS . . . .	190	33 986	3.8	3.0
1821	DRESSES, SKIRTS, BLOUSES . . . .	24	4 634	17.8	11.8	2920	MARGARINE, SHORTENINGS . . . . .	215	42 802	4.0	3.8
1822	SUITS, COATS (EXCEPT FUR) . . .	17	2 211	10.1	5.7	2921	MARGARINE, BUTTER SUBSTITUTES.	157	11 681	1.3	1.0
1823	CHILDREN'S INFANTS' WEAR . . . .	19	2 954	13.9	7.6	2922	SHORTENINGS, COOKING OILS. . .	199	31 121	3.1	2.8
1824	WOMEN'S, CHILDREN'S UNDERWEAR .	25	7 568	27.3	19.3	2930	PET FOODS--ALL KINDS . . . . .	161	21 461	2.8	1.9
1825	OTHER APPAREL, ACCESSORIES . . .	27	5 561	18.8	14.2	2940	ORIO, FRUITS, VEGETABLES . . . .	125	7 541	1.1	.7
1830	MILLINERY, MILLINERY SUPPLIES. .	7	1 319	9.7	3.4	2950	SOFT ORINKS, ORINK, WATERS . .	21	1 900	1.0	.2
1910	SHOES, OTHER FOOTWEAR. . . . .	13	1 514	7.5	3.9	2960	FOODS (EXC. AS SPECIFIED ABOVE).	99	79 046	13.4	7.0
1911	MEN'S, BOYS' SHOES . . . . .	10	317	1.9	.8	3610	HARDWARE . . . . .	66	4 129	4.1	.4
1912	WOMEN'S, MISSES' SHOES . . . . .	13	499	2.5	1.3	5120	SCHOOL EQUIPMENT, SUPPLIES . .	99	3 798	.7	.3
1913	CHILDREN'S, INFANTS' SHOES . . .	6	202	1.3	.5	7110	CIGARETTES, CIGARS, TOBACCO . .	191	91 217	11.6	8.1
1914	OTHER FOOTWEAR (SLIPPERS,ETC.) .	6	495	3.6	1.3	7510	PERSONAL SERVICE PAPERS. . . .	154	17 417	2.9	1.5
3610	HARDWARE . . . . .	4	82	.5	.2	7520	INDUSTRIAL PAPERS. . . . .	117	5 841	1.1	.5
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	4	211	1.2	.5	7870	KITCHEN UTENSILS, TOOLS, MISC. .	20	1 173	1.8	.1
7820	HOUSEHOLD LINENS, DOMESTICS. . .	11	1 786	8.9	4.6	8720	FEEDS (MIXED AND OTHER). . . .	70	5 240	4.5	.5
7821	BEDSPREADS, BLANKETS . . . . .	11	702	3.7	1.8		COMMODITIES N.E.C. . . . .	(X)	12 591	(X)	1.1
7823	SHEETS, PILLOW CASES . . . . .	11	417	2.1	1.1		FROZEN FOODS (SIC 5042)				
7824	TOWELS, WASH CLOTHS. . . . .	11	497	2.5	1.3		TOTAL . . . . .	59	45 610	(X)	100.0
7825	OTHER LINENS, DOMESTICS. . . . .	5	74	.5	.2	2110	FROZEN FOODS . . . . .	59	38 340	84.1	84.1
	OTHER COMMODITIES. . . . .	(X)	97	(X)	.2	2111	FROZEN FRUITS-JUICES . . . . .	32	2 811	9.1	6.2
7840	CURTAINS, DRAPES . . . . .	4	84	1.2	.2	2112	FROZEN VEGETABLES-JUICES . . .	25	8 303	36.6	18.2
7870	KITCHEN UTENSILS, TOOLS, MISC. .	4	191	3.2	.5	2113	FROZEN POULTRY (PACKAGED ONLY)	27	1 026	3.5	2.2
8630	TOYS, GAMES, FIREWORKS . . . . .	7	478	2.7	1.2	2114	FROZEN FISH-SEAFOOD (PACKAGED)	38	10 246	27.3	22.5
	COMMODITIES N.E.C. . . . .	(X)	3 099	(X)	7.9	2115	FROZEN MEATS (PACKAGED). . . .	38	7 498	28.6	16.4
						2116	FROZEN PREPARED FOODS. . . . .	27	2 721	9.3	6.0
						2117	OTHER PACKAGED FROZEN FOODS. .	25	5 734	21.6	12.6
	FOOTWEAR (SIC 5039)					2210	BUTTER AND CHEESE. . . . .	16	351	2.5	.8
	TOTAL . . . . .	18	(D)	(X)	100.0	2320	POULTRY. . . . .	5	423	15.5	.9
1910	SHOES, OTHER FOOTWEAR. . . . .	18	(D)	99.8	99.8	2323	DRESSED POULTRY (RESALES). . .	5	423	15.5	.9
1911	MEN'S, BOYS' SHOES . . . . .	16	(D)	38.3	37.2	2510	FISH, SEAFOOD (FRESH FROZEN) . .	8	690	5.9	1.5
1912	WOMEN'S, MISSES' SHOES . . . . .	16	(D)	35.1	34.1	2610	MEATS, PROVISIONS. . . . .	8	148	2.2	.3
1913	CHILDREN'S, INFANTS' SHOES . . .	13	(D)	18.5	16.3	2611	FRESH, FROZEN MEATS. . . . .	5	54	1.6	.1
1914	OTHER FOOTWEAR (SLIPPERS,ETC.) .	16	(D)	12.4	12.2	2614	OTHER MEAT PRODUCTS. . . . .	5	38	.8	.1
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.2		OTHER COMMODITIES. . . . .	(X)	56	(X)	.1
	GROCERIES, GENERAL LINE (SIC 5041)					2710	FRESH FRUITS, VEGETABLES . . . .	6	2 296	32.8	5.0
	TOTAL . . . . .	241	1 128 499	(X)	100.0	2711	FRESH FRUITS, BERRIES, MELONS.	6	1 164	17.1	2.6
1420	HEALTH PRODUCTS. . . . .	98	12 090	2.0	1.1	2712	FRESH VEGETABLES . . . . .	6	1 132	16.4	2.5
1430	BEAUTY AIDS. . . . .	117	19 670	2.6	1.7	2840	BAKERY PRODUCTS. . . . .	5	211	3.2	.5
1610	SOAPS AND DETERGENTS . . . . .	177	67 694	7.5	6.0	2860	CANNED-BOTTLED FOODS . . . . .	11	1 862	13.0	4.1
2110	FROZEN FOODS . . . . .	109	58 673	6.9	5.2	2861	CANNED-BOTTLED JUICES/DRINKS .	5	39	.8	.1
2210	BUTTER AND CHEESE. . . . .	135	10 810	1.5	1.0	2863	CANNED-BOTTLED FRUITS, VEGE. .	6	881	10.4	1.9
2220	ICE CREAM, ICES. . . . .	11	2 082	.7	.2	2864	CANNED FISH, SEAFOOD . . . . .	8	160	1.5	.4
2230	MILK, CREAM (FLUID). . . . .	12	6 733	1.8	.6	2865	CANNED MEATS . . . . .	5	80	1.1	.2
2240	OTHER DAIRY PRODUCTS . . . . .	27	5 454	1.5	.5		OTHER COMMODITIES. . . . .	(X)	703	(X)	1.5
2310	EGGS (SHELL) . . . . .	12	3 554	.8	.3	2870	SUGAR-REFINED. . . . .	6	106	1.1	.2
2320	POULTRY . . . . .	36	6 682	1.7	.6	2920	MARGARINE, SHORTENINGS . . . . .	19	640	2.7	1.4
2410	CONFECTIONERY . . . . .	209	30 997	3.1	2.7	2921	MARGARINE, BUTTER SUBSTITUTES.	18	455	2.0	1.0
2510	FISH, SEAFOOD (FRESH FROZEN) . .	10	765	3.2	.1	2922	SHORTENINGS, COOKING OILS. . .	11	184	1.9	.4
2610	MEATS, PROVISIONS. . . . .	129	97 712	12.2	8.7		COMMODITIES N.E.C. . . . .	(X)	543	(X)	1.2
2611	FRESH, FROZEN MEATS. . . . .	33	60 518	10.7	5.4		DAIRY PRODUCTS (SIC 5043)				
2612	SAUSAGE, MEAT LOAVES . . . . .	43	8 683	2.0	.8		TOTAL . . . . .	208	104 555	(X)	100.0
2613	CURED, SMOKED MEATS. . . . .	62	11 114	2.3	1.0						
2614	OTHER MEAT PRODUCTS. . . . .	112	17 353	2.7	1.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
Detail may not add to total due to rounding.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST SOUTH CENTRAL--CONTINUED											
2210	BUTTER AND CHEESE. . . . .	82	1 891	4.6	1.8	2320	POULTRY. . . . .	78	5 029	9.3	3.4
2220	ICE CREAM, ICES. . . . .	54	6 432	20.6	6.2	2323	DRESSED POULTRY (RESALES). . . . .	72	4 687	9.7	3.2
2230	MILK, CREAM (FLUID). . . . .	175	82 671	91.4	79.1		OTHER COMMODITIES. . . . .	(X)	342	(X)	.2
2240	OTHER DAIRY PRODUCTS . . . . .	98	8 374	16.9	8.0	2410	CONFECTIONERY. . . . .	6	656	8.8	.4
2310	EGGS (SHELL) . . . . .	23	319	1.8	.3	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	20	453	3.1	.3
2860	CANNED-BOTTLED FOODS . . . . .	16	463	2.2	.4	2610	MEATS, PROVISIONS. . . . .	198	119 798	81.9	81.9
2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	16	463	2.2	.4	2611	FRESH, FROZEN MEATS. . . . .	164	78 746	61.2	53.8
	COMMODITIES N.E.C. . . . .	(X)	4 405	(X)	4.2	2612	SAUSAGE, MEAT LOAVES . . . . .	136	15 877	16.2	10.9
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					2613	CURED, BOILED, SMOKED MEATS. . . . .	119	12 959	13.4	8.9
	TOTAL . . . . .	126	(D)	(X)	100.0	2614	OTHER MEAT PRODUCTS. . . . .	102	12 216	14.7	8.4
2110	FROZEN FOODS . . . . .	13	(D)	14.7	3.0	2710	FRESH FRUITS, VEGETABLES . . . . .	16	807	10.7	.6
2113	FROZEN POULTRY (PACKAGED ONLY)	7	(D)	17.5	2.9	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	5	826	25.0	.6
2114	FROZEN FISH-SEAFOOD (PACKAGED)	9	(D)	1.6	.1	2860	CANNED-BOTTLED FOODS . . . . .	45	5 430	10.3	3.7
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	6	229	4.6	.2
2310	EGGS (SHELL) . . . . .	103	(D)	48.0	37.7	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	17	3 619	17.2	2.5
2320	POULTRY. . . . .	81	(D)	63.6	51.1	2865	CANNED MEATS . . . . .	35	1 175	2.7	.8
2610	MEATS, PROVISIONS. . . . .	11	(D)	19.7	1.5		OTHER COMMODITIES. . . . .	(X)	407	(X)	.3
2611	FRESH, FROZEN MEATS. . . . .	9	(D)	17.5	1.3	2920	MARGARINE, SHORTENINGS . . . . .	50	1 290	2.6	.9
2612	SAUSAGE, MEAT LOAVES . . . . .	9	(D)	2.5	.1	2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	43	635	1.7	.4
2613	CURED, BOILED, SMOKED MEATS. . . . .	7	(D)	2.5	.1	2922	SHORTENINGS, COOKING OILS. . . . .	31	654	1.6	.4
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(Z)		COMMODITIES N.E.C. . . . .	(X)	1 029	(X)	.7
8720	FEEDS (MIXED AND OTHER). . . . .	9	(D)	34.1	5.6		FRESH FRUITS AND VEGETABLES (SIC 5048)				
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.1		TOTAL . . . . .	287	165 591	(X)	100.0
	CONFECTIONERY (SIC 5045)					2110	FROZEN FOODS . . . . .	29	3 960	14.6	2.4
	TOTAL . . . . .	140	50 748	(X)	100.0	2111	FROZEN FRUITS-JUICES . . . . .	22	419	2.0	.3
1420	HEALTH PRODUCTS. . . . .	8	252	9.2	.5	2112	FROZEN VEGETABLES-JUICES . . . . .	14	971	4.9	.6
1430	BEAUTY AIDS. . . . .	16	929	17.1	1.8	2113	FROZEN POULTRY (PACKAGED ONLY)	10	115	1.1	.1
2410	CONFECTIONERY. . . . .	140	43 924	86.6	86.6	2114	FROZEN FISH-SEAFOOD (PACKAGEO)	18	716	3.5	.4
2411	CANDY (ALL KINDS). . . . .	109	16 542	44.4	32.6	2115	FROZEN MEATS (PACKAGED). . . . .	16	728	3.4	.4
2412	CHEWING GUM. . . . .	75	2 315	8.0	4.6	2116	FROZEN PREPARED FOODS. . . . .	11	518	3.4	.3
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	18	3 713	44.2	7.3	2117	OTHER PACKAGEO FROZEN FOODS. . . . .	19	493	2.2	.3
2414	NUTS, OTHER CONFECTIONS. . . . .	86	21 354	59.2	42.1	2610	MEATS, PROVISIONS. . . . .	6	362	10.0	.2
2840	BAKERY PRODUCTS. . . . .	18	210	3.7	.4	2612	SAUSAGE, MEAT LOAVES . . . . .	4	199	6.6	.1
2860	CANNEO-BOTTLEO FOODS . . . . .	8	225	5.6	.4	2614	OTHER MEAT PRODUCTS. . . . .	4	84	8.3	.1
2861	CANNEO-BOTTLEO JUICES/ORINKS . . . . .	5	128	12.0	.3		OTHER COMMODITIES. . . . .	(X)	78	(X)	(Z)
	OTHER COMMODITIES. . . . .	(X)	98	(X)	.2	2710	FRESH FRUITS, VEGETABLES . . . . .	287	157 373	95.0	95.0
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	5	287	20.6	.6	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	247	84 169	56.5	50.8
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	23	413	6.5	.8	2712	FRESH VEGETABLES . . . . .	201	73 204	56.0	44.2
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	13	1 706	26.5	3.4	2860	CANNED-BOTTLEO FOODS . . . . .	13	1 559	8.6	.9
7111	CIGARETTES . . . . .	7	1 378	28.1	2.7	2861	CANNED-BOTTLEO JUICES/DRINKS . . . . .	6	135	1.2	.1
7112	CIGARS . . . . .	7	179	6.2	.4	2863	CANNED-BOTTLEO FRUITS, VEGE. . . . .	10	1 208	8.3	.7
7113	OTHER TOBACCO. . . . .	7	149	4.1	.3	2865	CANNEO MEATS . . . . .	4	114	1.5	.1
7510	PERSONAL SERVICE PAPERS. . . . .	11	494	13.8	1.0		OTHER COMMODITIES. . . . .	(X)	102	(X)	.1
	COMMODITIES N.E.C. . . . .	(X)	2 308	(X)	4.5	2920	MARGARINE, SHORTENINGS . . . . .	14	376	2.0	.2
	FISH AND SEAFOODS (SIC 5046)					2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	13	140	1.0	.1
	TOTAL . . . . .	62	(D)	(X)	100.0	2922	SHORTENINGS, COOKING OILS. . . . .	8	235	1.2	.1
	MEATS AND MEAT PRODUCTS (SIC 5047)						COMMODITIES N.E.C. . . . .	(X)	1 961	(X)	1.2
	TOTAL . . . . .	198	146 279	(X)	100.0		GROCERIES AND RELATEO PRODUCTS, N.E.C. (SIC 5049)				
2110	FROZEN FOODS . . . . .	65	6 875	10.7	4.7		TOTAL . . . . .	307	206 187	(X)	100.0
2111	FROZEN FRUITS-JUICES . . . . .	14	557	2.6	.4	1420	HEALTH PRODUCTS. . . . .	22	532	2.7	.3
2112	FROZEN VEGETABLES-JUICES . . . . .	20	1 234	4.7	.8	1430	BEAUTY AIDS. . . . .	30	659	2.1	.3
2113	FROZEN POULTRY (PACKAGED ONLY)	18	462	2.6	.3	1610	SOAPS AND OETERGENTS . . . . .	49	3 410	6.6	1.7
2114	FROZEN FISH-SEAFOOD (PACKAGEO)	45	1 474	3.6	1.0	2110	FROZEN FOODS . . . . .	25	2 566	10.0	1.2
2115	FROZEN MEATS (PACKAGEO). . . . .	22	3 001	15.5	2.1	2210	BUTTER AND CHEESE. . . . .	35	784	2.5	.4
2116	FROZEN PREPAREO FOODS. . . . .	8	106	2.0	.1	2310	EGGS (SHELL) . . . . .	10	564	8.1	.3
	OTHER COMMODITIES. . . . .	(X)	42	(X)	(Z)	2320	POULTRY. . . . .	13	657	6.0	.3
2210	BUTTER AND CHEESE. . . . .	49	1 264	3.3	.9	2410	CONFECTIONERY. . . . .	77	3 800	5.3	1.8
2230	MILK, CREAM (FLUID). . . . .	6	534	20.0	.4	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	6	341	6.2	.2
2310	EGGS (SHELL) . . . . .	42	2 288	7.9	1.6	2610	MEATS, PROVISIONS. . . . .	38	1 624	4.7	.8
						2611	FRESH, FROZEN MEATS. . . . .	10	791	15.3	.4
						2613	CURED, BOILEO, SMOKEO MEATS. . . . .	17	131	1.3	.1
						2614	OTHER MEAT PRODUCTS. . . . .	25	602	2.4	.3
							OTHER COMMODITIES. . . . .	(X)	100	(X)	(Z)
						2810	COFFEE-ROASTEO (INCL. SOLUBLE) . . . . .	63	13 728	24.2	6.7
						2830	TEA, SPICES. . . . .	67	1 334	1.8	.6
						2840	BAKERY PRODUCTS. . . . .	69	12 575	43.8	6.1
						2850	FOOO, BEVERAGE BASIC MATERIALS . . . . .	29	39 054	100.0	18.9
						2860	CANNEO-BOTTLEO FOODS . . . . .	104	37 093	40.9	18.0
						2870	SUGAR-REFINEO. . . . .	53	2 401	5.1	1.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specited commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specited commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
EAST SOUTH CENTRAL--CONTINUED						EAST SOUTH CENTRAL--CONTINUED					
2890	BREAKFAST FOODS. . . . .	38	938	2.4	.5	3510	ELECTRONIC TUBES, PARTS ACC. . .	55	1 625	1.9	.6
2910	FLOUR, RELATED PRODUCTS. . . . .	54	3 682	6.6	1.8	3511	ELECTRONIC TUBES. . . . .	28	844	1.2	.3
2920	MARGARINE, SHORTENINGS. . . . .	70	2 721	4.1	1.3	3512	TRANS. AND/OR SEMICONDUCTORS. .	5	192	5.0	.1
2930	PET FOODS--ALL KINDS. . . . .	41	3 624	8.8	1.8	3515	INTERCOMMUNICATIONS. . . . .	33	285	.6	.1
2940	ORIEO, FRUITS, VEGETABLES. . . . .	27	2 980	8.9	1.4	3516	COMMERCIAL, INDUSTRIAL ELEC. . .	8	215	2.5	.1
2950	SOFT ORINKS, ORINK, WATERS. . . . .	67	23 454	51.5	11.4		OTHER COMMOOITIES. . . . .	(X)	90	(X)	(Z)
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	95	26 349	47.2	12.8	3710	WARM-AIR HEATING-COOLING EQUIP..	36	1 809	6.0	.6
3610	HAROWARE. . . . .	21	833	4.6	.4	3720	ELEC. RESIDENTIAL SPACE HEATING.	53	1 179	1.5	.4
5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	32	494	1.2	.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	46	6 918	23.5	2.4
6230	IRON/STEEL WIRE, WIRE PRODUCTS. .	6	455	4.0	.2						
7110	CIGARETTES, CIGARS, TOBACCO. . . .	45	10 237	21.4	5.0	3810	CENTRAL AIR CONOITIONING. . . . .	37	1 740	4.4	.6
7111	CIGARETTES. . . . .	42	8 593	18.2	4.2	3811	RESIDENT. AND SMALL COMMERCIAL	24	1 066	4.9	.4
7112	CIGARS. . . . .	25	235	.9	.1	3812	RESIDENTIAL AND COMMERCIAL. . .	12	179	2.5	.1
7113	OTHER TOBACCO. . . . .	29	1 409	4.4	.7	3813	INOUSTRIAL AND COMMERCIAL. . . .	11	495	6.2	.2
7510	PERSONAL SERVICE PAPERS. . . . .	46	1 355	2.8	.7	4130	COMMERCIAL KITCHEN EQUIPMENT. . .	5	1 655	24.0	.6
7520	INDUSTRIAL PAPERS. . . . .	35	749	2.0	.4	6250	CAST IRON SOIL PIPE, TUBING. . . .	5	792	18.7	.3
8720	FEEOS (MIXEO AND OTHER). . . . .	35	2 049	6.8	1.0	6260	IRON, STEEL PIPE, TUBING. . . . .	5	885	18.7	.3
9760	MISCELLANEOUS LINES. . . . .	8	714	7.8	.3	9930	OTHER LABOR, SERVICE RECEIPTS. . .	21	1 535	7.0	.5
	COMMOOITIES N.E.C. . . . .	(X)	4 431	(X)	2.1		COMMOOITIES N.E.C. . . . .	(X)	7 433	(X)	2.6
COTTON (SIC 5052)						ELECTRICAL APPLIANCES, TV AND RAOIO SETS (SIC 5064)					
	TOTAL. . . . .	99	882 246	(X)	100.0		TOTAL. . . . .	111	256 480	(X)	100.0
3110	COTTON (RAW) INCL. LINTERS. . . . .	99	881 691	99.9	99.9	1220	NEW AND REBUILT PARTS. . . . .	7	1 651	5.3	.6
	COMMOOITIES N.E.C. . . . .	(X)	555	(X)	.1	3310	ELECTRICAL WIRING SUPPLIES. . . .	11	3 042	11.8	1.2
GRAIN (SIC 5053)						3311	INT. WIRING, CONSTR. MAT.. . . .	7	964	9.7	.4
	TOTAL. . . . .	85	552 735	(X)	100.0	3312	OUTSIDE CONSTRUCTION MATERIALS	4	541	6.2	.2
3120	GRAINS, BEANS, ETC.. . . . .	85	520 986	94.3	94.3	3313	LIGHTING FIXTURES. . . . .	6	365	2.5	.1
9930	OTHER LABOR, SERVICE RECEIPTS. . .	21	1 185	1.5	.2	3314	ELECTRIC LAMPS. . . . .	6	578	2.4	.2
	COMMOOITIES N.E.C. . . . .	(X)	30 564	(X)	5.5	3315	MOTORS, INOUST. CONTROLS. . . . .	6	594	5.8	.2
LIVESTOCK (SIC 5054)						3410	NON-CONSOLE RADIOS AND PLAYERS. .	40	6 578	6.0	2.6
	TOTAL. . . . .	44	60 943	(X)	100.0	3420	MAJOR APPLIANCES. . . . .	95	187 658	75.0	73.2
3130	LIVESTOCK (EXCEPT HORSES, MULES)	44	60 836	99.8	99.8	3421	ELECTRIC HOME KITCHEN EQUIP. . .	65	71 327	35.9	27.8
3131	CATTLE, CALVES. . . . .	44	53 942	88.5	88.5	3422	ELECTRIC HOME LAUNDRY EQUIP. . .	72	24 438	12.2	9.5
3132	SHEEP, LAMBS. . . . .	10	425	4.3	.7	3423	TV SETS. . . . .	54	70 989	42.2	27.7
3133	HOGS. . . . .	16	5 095	32.8	8.4	3424	CONSOLE RADIOS AND PLAYERS. . . .	48	12 400	7.7	4.8
	OTHER COMMOOITIES. . . . .	(X)	1 375	(X)	2.3	3425	OTHER MAJOR APPLIANCES. . . . .	46	8 505	5.4	3.3
	COMMOOITIES N.E.C. . . . .	(X)	107	(X)	.2	3430	ELECTRIC HOUSEWARES. . . . .	40	4 727	5.4	1.8
FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)						3440	ROOM AIR CONDITIONERS. . . . .	47	14 910	9.0	5.8
	TOTAL. . . . .	95	117 362	(X)	100.0	3510	ELECTRONIC TUBES, PARTS ACC. . .	34	4 688	3.0	1.8
3210	HIOES, SKINS, PELTS. . . . .	19	13 593	84.6	11.6	3511	ELECTRONIC TUBES. . . . .	33	2 444	1.7	1.0
3220	TOBACCO (LEAF). . . . .	43	87 406	92.8	74.5	3513	ELECTRONIC PARTS. . . . .	20	1 251	1.5	.5
3260	NUTS (EOIBLE) SHELLEO-UNSHELLEO.	14	4 392	100.0	3.7	3516	COMMERCIAL, INDUSTRIAL ELEC. . .	5	679	4.0	.3
3270	OTHER INEOIBLE FARM PRODUCTS. . .	16	3 777	100.0	3.2		OTHER COMMOOITIES. . . . .	(X)	315	(X)	.1
	COMMOOITIES N.E.C. . . . .	(X)	8 194	(X)	7.0	3610	HARDWARE. . . . .	7	2 949	9.9	1.1
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)						3710	WARM-AIR HEATING-COOLING EQUIP..	6	959	2.8	.4
	TOTAL. . . . .	259	286 206	(X)	100.0	3740	PLUMBING FIX., EQUIP., SUPPLIES.	8	2 041	8.2	.8
3310	ELECTRICAL WIRING SUPPLIES. . . .	231	219 592	81.6	76.7	3810	CENTRAL AIR CONOITIONING. . . . .	15	4 604	6.9	1.8
3311	INT. WIRING, CONSTR. MAT.. . . .	195	107 019	43.1	37.4	3820	PARTS SUPPLIES, AND ACCESSORIES.	16	767	1.1	.3
3312	OUTSIDE CONSTRUCTION MATERIALS	128	27 247	13.7	9.5	3910	COMMERCIAL REFRIGERATORS EQUIP..	7	549	2.1	.2
3313	LIGHTING FIXTURES. . . . .	198	33 251	13.6	11.6	4130	COMMERCIAL KITCHEN EQUIPMENT. . .	4	1 501	14.6	.6
3314	ELECTRIC LAMPS. . . . .	181	13 377	5.7	4.7	4310	GARDEN MACHINERY, EQUIP. SUPP.	8	2 009	7.5	.8
3315	MOTORS, INOUST. CONTROLS. . . . .	139	38 698	20.4	13.5	7710	HOUSEHOLO FURNITURE, SLEEP EQUIP.	7	2 178	7.0	.8
3320	TELEPHONE AND SIGNAL EQUIPMENT. .	33	8 097	13.4	2.8	7850	FLOOR COVERINGS. . . . .	4	2 537	10.6	1.0
3410	NON-CONSOLE RADIOS AND PLAYERS. .	26	4 472	6.5	1.6	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	8	1 168	4.2	.5
3420	MAJOR APPLIANCES. . . . .	51	20 074	23.8	7.0	8620	SPORT, ATHLETIC GOOOS, BICYCLES.	10	2 479	8.9	1.0
3421	ELECTRIC HOME KITCHEN EQUIP. . .	48	3 311	5.0	1.2	8630	TOYS, GAMES, FIREWORKS. . . . .	4	826	7.1	.3
3422	ELECTRIC HOME LAUNDRY EQUIP. . .	14	890	3.0	.3	9760	MISCELLANEOUS LINES. . . . .	7	684	3.6	.3
3423	TV SETS. . . . .	15	12 571	32.8	4.4	9930	OTHER LABOR, SERVICE RECEIPTS. . .	18	757	1.4	.3
3424	CONSOLE RADIOS AND PLAYERS. . . .	14	2 142	6.6	.7		COMMOOITIES N.E.C. . . . .	(X)	7 218	(X)	2.8
3425	OTHER MAJOR APPLIANCES. . . . .	19	1 160	3.5	.4						
3430	ELECTRIC HOUSEWARES. . . . .	54	6 978	5.8	2.4						
3440	ROOM AIR CONDITIONERS. . . . .	30	1 422	2.2	.5						
						ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					
							TOTAL. . . . .	187	52 158	(X)	100.0
3310	ELECTRICAL WIRING SUPPLIES. . . .	231	219 592	81.6	76.7	3310	ELECTRICAL WIRING SUPPLIES. . . .	17	188	2.9	.4
3311	INT. WIRING, CONSTR. MAT.. . . .	195	107 019	43.1	37.4	3311	INT. WIRING, CONSTR. MAT.. . . .	11	106	3.0	.2
3312	OUTSIDE CONSTRUCTION MATERIALS	128	27 247	13.7	9.5	3314	ELECTRIC LAMPS. . . . .	5	30	4.7	.1
3313	LIGHTING FIXTURES. . . . .	198	33 251	13.6	11.6	3315	MOTORS, INOUST. CONTROLS. . . . .	5	52	1.7	.1
3314	ELECTRIC LAMPS. . . . .	181	13 377	5.7	4.7	3320	TELEPHONE AND SIGNAL EQUIPMENT. .	14	179	4.4	.3
3315	MOTORS, INOUST. CONTROLS. . . . .	139	38 698	20.4	13.5	3410	NON-CONSOLE RADIOS AND PLAYERS. .	32	359	2.9	.7
3420	MAJOR APPLIANCES. . . . .	51	20 074	23.8	7.0	3420	MAJOR APPLIANCES. . . . .	40	690	4.8	1.3
3421	ELECTRIC HOME KITCHEN EQUIP. . .	48	3 311	5.0	1.2	3421	ELECTRIC HOME KITCHEN EQUIP. . .	19	134	3.2	.3
3422	ELECTRIC HOME LAUNDRY EQUIP. . .	14	890	3.0	.3	3423	TV SETS. . . . .	23	355	3.6	.7
3423	TV SETS. . . . .	15	12 571	32.8	4.4	3424	CONSOLE RADIOS AND PLAYERS. . . .	21	194	2.5	.4
3424	CONSOLE RADIOS AND PLAYERS. . . .	14	2 142	6.6	.7		OTHER COMMOOITIES. . . . .	(X)	8	(X)	(Z)
3425	OTHER MAJOR APPLIANCES. . . . .	19	1 160	3.5	.4						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST SOUTH CENTRAL--CONTINUED											
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	187	48 203	92.4	92.4	3810	CENTRAL AIR CONOITIONING . . . . .	79	7 968	8.1	4.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	18	993	16.1	1.9	3811	RESIDENT. AND SMALL COMMERCIAL	66	5 681	7.0	2.9
	COMMOOITIES N.E.C. . . . .	(X)	1 546	(X)	3.0	3812	RESIDENTIAL AND COMMERCIAL . . . . .	33	1 154	3.0	.6
						3813	INOUSTRIAL AND COMMERCIAL. . . . .	17	1 133	4.7	.6
	HAROWARE (SIC 5072)					3820	PARTS SUPPLIES, AND ACCESSORIES.	21	1 092	5.0	.6
	TOTAL . . . . .	143	263 680	(X)	100.0	3910	COMMERCIAL REFRIGERATORS EQUIP..	20	842	2.3	.4
1220	NEW AND REBUILT PARTS. . . . .	9	1 637	1.4	.6	4420	GEN. PURPOSE INDUSTRIAL MACH..	12	349	2.5	.2
1510	PAINTS, VARNISHES, LACQUERS. . . . .	44	5 220	2.9	2.0	4610	INOUSTRIAL VALVES, FITTINGS. . . . .	36	5 703	10.9	2.9
3310	ELECTRICAL WIRING SUPPLIES. . . . .	40	11 242	6.5	4.3	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	13	1 504	7.2	.8
3410	NON-CONSOLE RADIOS AND PLAYERS	18	2 040	1.4	.8	6210	IRON, STEEL PRODS. (SEMI-FINISH)	11	636	11.1	.3
3420	MAJOR APPLIANCES . . . . .	30	7 538	4.7	2.9	6230	IRON/STEEL WIRE, WIRE PROOUCTS . . . . .	13	1 786	9.4	.9
3430	ELECTRIC HOUSEWARES. . . . .	31	5 838	3.8	2.2	6240	IRON, STEEL FINISHEO PROOUCTS. . . . .	4	810	5.5	.4
3440	ROOM AIR CONOITIONERS. . . . .	18	1 497	2.4	.6	6250	CAST IRON SOIL PIPE, TUBING. . . . .	36	5 546	12.1	2.8
						6260	IRON, STEEL PIPE, TUBING . . . . .	50	7 152	13.2	3.7
						6261	TUBING (MECH. AND PRESSURE). . . . .	15	608	3.6	.3
						6262	STANOARO STEEL PIPE. . . . .	48	6 544	12.2	3.4
3610	HAROWARE . . . . .	140	100 468	38.2	38.1	8140	WOOD MILLWORK (OOROS, ETC.). . . . .	7	504	7.6	.3
3611	BUILDERS' HAROWARE . . . . .	100	31 726	13.2	12.0	8420	ROOFING, SIOING, EQUIPMENT . . . . .	5	173	7.6	.1
3612	HEAVY HAROWARE . . . . .	57	13 060	5.7	5.0		COMMOOITIES N.E.C. . . . .	(X)	12 727	(X)	6.5
3613	KITCHEN AND SHELF HAROWARE . . . . .	59	8 969	4.2	3.4		AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
3614	HAND TOOLS, CUTLERY. . . . .	82	18 514	7.8	7.0		TOTAL . . . . .	139	89 695	(X)	100.0
3615	ALL OTHER HAROWARE . . . . .	80	28 199	21.5	10.7						
3620	PAINTERS' SUPPLIES . . . . .	39	1 891	1.2	.7	3310	ELECTRICAL WIRING SUPPLIES . . . . .	6	1 923	21.0	2.1
3710	WARM-AIR HEATING-COOLING EQUIP..	34	4 263	2.5	1.6	3440	ROOM AIR CONOITIONERS. . . . .	15	864	6.0	1.0
3711	WARM-AIR FURNANCES (ALL FUELS)	13	390	.2	.1	3610	HAROWARE . . . . .	9	278	3.4	.3
3713	DUCTS, REGISTERS, ETC. . . . .	11	142	.2	.1	3710	WARM-AIR HEATING-COOLING EQUIP..	47	5 802	18.1	6.5
3714	ROOM SPACE HEATING EQUIPMENT	23	3 165	2.2	1.2	3711	WARM-AIR FURNANCES (ALL FUELS)	37	2 454	9.1	2.7
3715	OTHER WARM AIR SPACE HEATING	10	373	.8	.1	3712	CENTRAL HEATING-COOLING UNITS	23	1 143	5.8	1.3
	OTHER COMMOOITIES. . . . .	(X)	193	(X)	.1	3713	DUCTS, REGISTERS, ETC. . . . .	26	1 328	7.1	1.5
3740	PLUMBING FIX., EQUIP., SUPPLIES.	54	21 461	10.0	8.1	3715	OTHER WARM AIR SPACE HEATING . . . . .	9	877	8.7	1.0
3741	PIPE FITTINGS, VALVES. . . . .	42	5 795	3.6	2.2	3730	HYORONICS EQUIPMENT, SUPPLIES. . . . .	8	693	9.8	.8
3742	PLUMBING FIXTURES. . . . .	34	5 740	3.0	2.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	15	1 307	10.4	1.5
3743	DRAINAGE SYSTEMS. . . . .	23	1 060	.6	.4	3810	CENTRAL AIR CONOITIONING . . . . .	66	30 401	59.2	33.9
3744	OTHER PLUMBING EQUIPMENT, SUPP.	34	8 865	4.9	3.4	3820	PARTS SUPPLIES, AND ACCESSORIES.	74	14 614	38.3	16.3
3810	CENTRAL AIR CONOITIONING . . . . .	7	2 989	6.3	1.1	3910	COMMERCIAL REFRIGERATORS EQUIP..	75	25 526	57.8	28.5
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	16	2 109	1.6	.8	3911	BEVERAGE, DRINK, WATER COOLERS	21	15 392	76.7	17.2
4310	GARON MACHINERY, EQUIP. SUPP. . . . .	32	10 911	6.0	4.1	3912	DISPLAY CASES. . . . .	23	2 643	34.1	2.9
4420	GEN. PURPOSE INDUSTRIAL MACH..	8	797	6.9	.3	3913	ICE CREAM CABINETS. . . . .	14	987	25.5	1.1
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	16	563	1.0	.2	3914	ICE MAKING MACHINES. . . . .	47	2 410	12.4	2.7
4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	37	2 064	1.6	.8	3915	REACH-IN AND WALK-IN REFRIG.	26	1 471	17.7	1.6
4860	MECHANICAL RUBBER GOODS. . . . .	15	649	1.0	.2	3916	OTHER REFRIGERATION EQUIPMENT.	49	2 623	17.0	2.9
4870	ROPE, COROAGE, TWINE (NOT WIRE)	35	1 419	.9	.5						
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	20	6 590	13.0	2.5	4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	4	423	20.8	.5
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	63	9 806	4.7	3.7	4170	SCALES, BALANCES (EX. SCIENTIFIC)	4	69	2.9	.1
6231	WIRE-PLAIN, COATED, BARBED . . . . .	53	2 680	1.4	1.0	4180	STORE, RESTAURANT FIXTURES. . . . .	8	1 032	25.0	1.2
6232	NAILS, STAPLES. . . . .	53	4 242	2.0	1.6	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	25	587	6.6	.7
6233	WOVEN, WELDED WIRE FENCE EOPT.	42	1 732	1.2	.7		COMMOOITIES N.E.C. . . . .	(X)	6 176	(X)	6.9
6234	WIRE ROPE AND STRANO . . . . .	22	529	.4	.2		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
6235	REINFORCEMENT MESH . . . . .	12	623	.5	.2		TOTAL . . . . .	317	99 245	(X)	100.0
6250	CAST IRON SOIL PIPE, TUBING. . . . .	28	1 058	.7	.4	3610	HAROWARE . . . . .	5	212	7.6	.2
6260	IRON, STEEL PIPE, TUBING . . . . .	39	2 346	1.6	.9	3910	COMMERCIAL REFRIGERATORS EQUIP..	18	974	10.7	1.0
6261	TUBING (MECH. AND PRESSURE). . . . .	9	513	.6	.2	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	210	26 843	96.4	27.0
6262	STANOARO STEEL PIPE. . . . .	38	1 833	1.3	.7	4120	INDICATING, RECORD., INSTRUMENTS	9	666	100.0	.7
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	16	4 688	4.1	1.8	4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	24	4 346	29.9	4.4
7850	FLOOR COVERINGS. . . . .	16	3 871	3.0	1.5	4131	ELEC.COMMERCIAL KITCHEN EQUIP.	24	3 276	22.4	3.3
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	30	10 842	6.1	4.1	4132	NON-ELEC. COMM. KITCHEN EQUIP.	17	1 070	10.5	1.1
8140	WOOD MILLWORK (OOROS, ETC.). . . . .	22	3 443	5.9	1.3	4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	27	4 313	27.0	4.3
8150	METAL MILLWORK (DOORS, ETC.). . . . .	12	1 129	1.1	.4	4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	20	1 512	12.9	1.5
8420	ROOFING, SIOING, EQUIPMENT . . . . .	31	2 875	2.1	1.1	4160	STORE, SERVICE SHOP MACHINES . . . . .	85	7 304	52.8	7.4
8570	OTHER BUILDING MATERIALS. . . . .	22	3 840	7.9	1.5	4161	CASH REGISTERS. . . . .	64	1 390	17.5	1.4
8620	SPORT, ATHLETIC GOODS, BICYCLES.	37	12 889	8.7	4.9	4162	COIN-OPERATED MACHINES . . . . .	17	5 778	100.0	5.8
8630	TOYS, GAMES, FIREWORKS . . . . .	24	3 667	2.3	1.4	4163	OTHER STORE AND SERVICE MACH..	5	135	33.3	.1
8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	4	1 174	1.6	.4	4170	SCALES, BALANCES (EX. SCIENTIFIC)	12	544	16.6	.5
9760	MISCELLANEOUS LINES. . . . .	5	149	20.0	.1	4180	STORE, RESTAURANT FIXTURES. . . . .	60	22 532	39.9	22.7
	COMMOOITIES N.E.C. . . . .	(X)	10 717	(X)	4.1	4830	PRINTING, DUPLICATING INKS . . . . .	9	149	9.5	.2
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	33	1 052	18.0	1.1
	TOTAL . . . . .	190	194 806	(X)	100.0	7410	PRINTING, WRITING PAPER. . . . .	35	1 393	19.4	1.4
3310	ELECTRICAL WIRING SUPPLIES . . . . .	38	6 328	15.1	3.2	7610	STATIONERY, OFFICE SUPPLIES. . . . .	93	2 586	21.6	2.6
3420	MAJOR APPLIANCES . . . . .	20	1 549	4.5	.8	7720	OFFICE, COMM., BUS, FURNITURE. . . . .	9	1 833	19.5	1.8
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	7	534	7.1	.3	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	18	1 029	9.0	1.0
3610	HAROWARE . . . . .	53	2 125	4.0	1.1	9760	MISCELLANEOUS LINES. . . . .	5	206	10.5	.2
3710	WARM-AIR HEATING-COOLING EQUIP..	133	27 783	18.4	14.3		OTHER LABOR, SERVICE RECEIPTS. . . . .	93	7 007	14.0	7.1
3720	ELEC. RESIDENTIAL SPACE HEATING.	16	524	4.7	.3		COMMOOITIES N.E.C. . . . .	(X)	14 744	(X)	14.9
3730	HYORONICS EQUIPMENT, SUPPLIES.	51	3 996	6.6	2.1						
3740	PLUMBING FIX., EQUIP., SUPPLIES.	144	105 175	60.3	54.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST SOUTH CENTRAL--CONTINUED											
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4420	GEN. PURPOSE INDUSTRIAL MACH...	103	33 777	54.0	15.0
	TOTAL . . . . .	196	(0)	(X)	100.0	4430	METAL-WORKING MACHINERY. . . . .	36	13 901	66.0	6.2
1120	TRUCKS, TRUCK TRACTORS . . . . .	7	871	4.9	.3	4431	NEW MACHINE TOOLS. . . . .	32	10 238	49.4	4.4
4210	CONSTRUCTION, MINING SUPPLIES. .	196	223 274	80.5	80.5	4432	MISCELLANEOUS METALWORKING . .	20	3 663	38.6	1.7
4211	CRAWLER TRACTORS . . . . .	114	64 818	28.0	23.4	4440	MATERIALS HANDLING EQUIPMENT . .	64	36 870	60.4	17.4
4212	SELF PROPELLED SCRAPERS. . . . .	59	11 178	7.8	4.0	4441	FORK LIFT TRUCKS . . . . .	35	15 440	48.0	7.3
4213	TRACTOR SHOVEL LOADERS . . . . .	91	21 620	10.4	7.8	4442	INDUSTRIAL TRUCKS. . . . .	9	6 763	45.0	3.2
4214	PARTS AND ATTACHMENTS. . . . .	133	54 392	22.2	19.6	4443	CRANES, DERRICKS, HOISTS . . . .	16	964	12.8	.5
4215	POWER CRANES AND PARTS . . . . .	88	22 855	12.6	8.2	4444	ELEVATORS. . . . .	7	2 548	40.0	1.2
4216	BITUMINOUS MIXERS, PAVERS. . . .	39	6 510	7.4	2.3	4445	OTHER MATERIALS HANDLING EQUIP..	46	11 155	29.4	5.3
4217	CONCRETE MIXERS, PAVERS. . . . .	49	4 041	4.0	1.5	4450	OIL WELL, OIL REFINING MACH. . .	52	20 384	70.0	9.6
4218	GRADERS, ROLLERS, OFF HIGHWAY. .	75	10 312	7.2	3.7	4460	PRINTING TRADES MACHINERY. . . .	9	3 116	83.2	1.1
4219	OTHER CONSTRUCTION EQUIP. . . . .	117	27 547	12.4	9.9	4470	OTHER SPECIAL IND. MACH. . . . .	63	30 836	82.4	14.6
4420	GEN. PURPOSE INDUSTRIAL MACH...	50	6 155	5.7	2.2	4473	WOODWORKING MACHINERY. . . . .	28	8 732	54.6	4.1
4421	ENGINES (INCL. INT. COMBUST.). .	26	1 316	1.7	.5	4474	OTHER SPECIAL PURPOSE MACH. . .	35	6 765	59.2	3.2
4422	COMPRESSORS, PUMPS . . . . .	30	1 772	3.1	.6		OTHER COMMODITIES. . . . .	(X)	15 339	(X)	7.3
4423	CRUSHING MACH. AND EQUIP. . . .	19	2 633	4.8	.9	4480	USED OR REBUILT MACH. EQUIP. . .	58	16 572	37.1	6.8
4425	OTHER GEN. INDUST. MACHINERY. .	9	431	10.0	.2	4510	BEARINGS, POWER, TRANSMISSION. .	4	703	16.6	.3
	OTHER COMMOOITIES. . . . .	(X)	3	(X)	(Z)	4610	INDUSTRIAL VALVES, FITTINGS. . .	27	1 762	11.2	.8
4440	MATERIALS HANDLING EQUIPMENT . .	20	2 093	7.3	.8	4710	WELDING EQUIPMENT, SUPPLIES. . .	6	251	2.7	.1
4441	FORK LIFT TRUCKS . . . . .	8	355	4.1	.1	4840	ABRASIVES, ABRASIVE MATERIALS. .	17	1 244	10.5	.6
4443	CRANES, DERRICKS, HOISTS . . . .	12	1 215	7.6	.4	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	19	4 634	25.8	2.2
4445	OTHER MATERIALS HANDLING EQUIP..	8	427	3.1	.2	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	17	142	1.6	.1
	OTHER COMMOOITIES. . . . .	(X)	96	(X)	(Z)	6260	IRON, STEEL PIPE, TUBING . . . . .	38	6 108	25.4	2.9
4480	USED OR REBUILT MACH. EQUIP. . .	74	22 621	13.6	8.2	9760	MISCELLANEOUS LINES. . . . .	8	527	6.6	.2
4481	USED CONSTRUCTION EQUIP. . . . .	74	21 565	12.9	7.8	9930	OTHER LABOR, SERVICE RECEIPTS. .	56	4 320	9.3	2.0
	OTHER COMMOOITIES. . . . .	(X)	1 056	(X)	.4		COMMOOITIES N.E.C. . . . .	(X)	14 602	(X)	6.7
INDUSTRIAL SUPPLIES (SIC 5085)											
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	7	1 124	22.2	.4		TOTAL . . . . .	346	240 816	(X)	100.0
5420	SHIP, BOAT . . . . .	4	1 399	5.9	.5	1220	NEW AND REBUILT PARTS. . . . .	28	2 583	8.7	1.1
9760	MISCELLANEOUS LINES. . . . .	9	1 090	7.2	.4	1510	PAINTS, VARNISHES, LACQUERS. . .	52	2 299	3.9	1.0
9930	OTHER LABOR, SERVICE RECEIPTS. .	94	15 153	8.1	5.5	3310	ELECTRICAL WIRING SUPPLIES . . .	18	7 334	20.2	3.0
	COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	1.3	3610	HARDWARE . . . . .	39	3 451	12.1	1.4
FARM MACHINERY AND EQUIPMENT (SIC 5083)											
	TOTAL . . . . .	70	48 078	(X)	100.0	3740	PLUMBING FIX., EQUIP., SUPPLIES.	39	3 399	12.8	1.4
1220	NEW AND REBUILT PARTS. . . . .	6	339	16.6	.7	3910	COMMERCIAL REFRIGERATORS EQUIP..	5	297	4.0	.1
4210	CONSTRUCTION, MINING SUPPLIES. .	4	1 131	30.7	2.4	4210	CONSTRUCTION, MINING SUPPLIES. .	8	593	10.0	.2
4310	GARAGE MACHINERY, EQUIP. SUPP. .	29	15 096	74.4	31.4	4219	OTHER CONSTRUCTION EQUIP. . . .	7	513	14.2	.2
4320	FARM, DAIRY MACHINERY, PARTS . .	49	27 442	85.4	57.1		OTHER COMMODITIES. . . . .	(X)	80	(X)	(Z)
4321	TRACTORS, EQUIPMENT (FARM) . . .	12	5 743	65.7	11.9	4420	GEN. PURPOSE INDUSTRIAL MACH...	52	4 218	6.6	1.8
4322	HARVESTING MACHINERY, EQUIP. . .	10	3 796	42.4	7.9	4422	COMPRESSORS, PUMPS . . . . .	48	1 607	3.6	.7
4323	LAND PREPARATION, MACHINERY. . .	22	7 691	47.4	16.0	4424	FANS, BLOWERS (INDUST. EQUIP.). .	17	913	2.5	.4
4324	DAIRY FARM, BARN EQUIPMENT . . .	10	2 653	56.1	5.5	4425	OTHER GEN. INDUST. MACHINERY. .	28	1 208	5.7	.5
4326	LIGHT INDUSTRIAL EQUIPMENT . . .	7	1 597	36.2	3.3		OTHER COMMODITIES. . . . .	(X)	491	(X)	.2
4327	MISCELLANEOUS FARM MACHINERY .	15	5 634	53.9	11.7	4430	METAL-WORKING MACHINERY. . . . .	44	8 481	17.1	3.5
4470	OTHER SPECIAL IND. MACH. . . . .	4	693	45.1	1.4	4431	NEW MACHINE TOOLS. . . . .	37	7 165	19.4	3.0
8750	AGRICULTURAL CHEMICALS . . . . .	4	359	14.0	.7	4432	MISCELLANEOUS METALWORKING . .	24	1 316	3.6	.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	13	1 107	12.2	2.3	4440	MATERIALS HANDLING EQUIPMENT . .	30	1 908	5.7	.8
	COMMODITIES N.E.C. . . . .	(X)	1 911	(X)	4.0	4443	CRANES, DERRICKS, HOISTS . . . .	27	1 441	4.6	.6
INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)											
	TOTAL . . . . .	326	217 786	(X)	100.0	4445	OTHER MATERIALS HANDLING EQUIP.	12	350	2.7	.1
1220	NEW AND REBUILT PARTS. . . . .	5	1 211	11.3	.6		OTHER COMMOOITIES. . . . .	(X)	116	(X)	(Z)
1620	INDUSTRIAL CHEMICALS . . . . .	18	627	6.0	.3	4510	BEARINGS, POWER, TRANSMISSION. .	114	38 080	32.5	15.8
3610	HARDWARE . . . . .	10	242	3.5	.1	4511	BALL, ROLLER BEARINGS. . . . .	87	24 488	24.0	10.2
3740	PLUMBING FIX., EQUIP., SUPPLIES.	7	488	8.3	.2	4512	OTHER POWER TRANSMISSION EQUIP..	92	13 592	13.5	5.6
4210	CONSTRUCTION, MINING SUPPLIES. .	35	15 521	49.3	7.3	4610	INDUSTRIAL VALVES, FITTINGS. . .	98	28 693	29.1	11.9
4211	CRAWLER TRACTORS . . . . .	16	2 485	14.4	1.2	4710	WELDING EQUIPMENT, SUPPLIES. . .	101	38 664	82.1	16.1
4213	TRACTOR SHOVEL LOADERS . . . . .	7	1 980	18.7	.9	4810	RECONDITIONED DRUMS AND BARRELS.	5	2 388	100.0	.2
4214	PARTS AND ATTACHMENTS. . . . .	15	3 859	28.1	1.8	4820	BOTTLES, SUPPLIES. . . . .	6	2 897	80.0	1.2
4215	POWER CRANES AND PARTS . . . . .	23	2 291	10.5	1.1	4840	ABRASIVES, ABRASIVE MATERIALS. .	99	10 601	11.3	4.4
4216	BITUMINOUS MIXERS, PAVERS. . . .	11	547	5.0	.3	4850	INDUSTRIAL LEATHER, LEATHER BELT	45	2 093	5.9	.9
4217	CONCRETE MIXERS, PAVERS. . . . .	12	1 626	10.9	.8	4860	MECHANICAL RUBBER GOODS. . . . .	97	12 315	11.8	5.1
4218	GRADERS, ROLLERS, OFF HIGHWAY. .	13	1 267	7.5	.6	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	58	1 838	2.3	.8
4219	OTHER CONSTRUCTION EQUIP. . . . .	21	1 426	6.6	.7	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	130	42 301	49.0	17.6
	OTHER COMMODITIES. . . . .	(X)	41	(X)	(Z)	6220	IRON, STEEL PRODUCTS (FLAT). . .	25	2 255	7.8	.9
4320	FARM, DAIRY MACHINERY, PARTS . .	6	693	18.7	.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	49	2 491	5.0	1.0
4410	FOOD PROCESSING MACHINERY EQUIP.	18	9 255	61.1	4.4	6240	IRON, STEEL FINISHED PRODUCTS. .	15	692	6.0	.3
4411	DAIRY, MILK PROD. MACH. EQUIP.	11	5 297	39.0	2.5	6250	CAST IRON SOIL PIPE, TUBING. . .	18	961	3.4	.4
4412	OTHER FOOD PROCESSING MACH...	14	3 959	30.1	1.9	6260	IRON, STEEL PIPE, TUBING . . . . .	55	5 847	7.8	2.4
						6330	STAINLESS STEEL. . . . .	8	1 042	5.5	.4
						8620	SPORT, ATHLETIC GOODS, BICYCLES.	11	515	2.5	.2
						9760	MISCELLANEOUS LINES. . . . .	11	6 920	41.4	2.9
						9930	OTHER LABOR, SERVICE RECEIPTS. .	30	1 298	7.3	.5
							COMMODITIES N.E.C. . . . .	(X)	6 362	(X)	2.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST SOUTH CENTRAL--CONTINUED PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					EAST SOUTH CENTRAL--CONTINUED COMMOOITIES N.E.C. . . . .	(X)	553	(X)	1.4	
	TOTAL . . . . .	200	124 069	(X)	100.0	METAL SERVICE CENTERS (SIC 5091 PT.)					
1410	PHARMACEUTICALS, ANTIBIOTICS . .	17	3 395	8.6	2.7						
4110	OFFICE MACHINES AND EQUIPMENT . .	8	178	1.7	.1	TOTAL . . . . .	106	191 775	(X)	100.0	
5110	DENTAL EQUIPMENT, SUPPLIES . . . .	36	13 897	100.0	11.2	3610	BARWARE . . . . .	21	2 284	8.1	1.2
5111	TEETH . . . . .	33	2 538	23.5	2.0	3710	WARM-AIR HEATING-COOLING EQUIP..	13	2 252	12.3	1.2
5112	DENTAL GOLD . . . . .	33	1 517	13.9	1.2	3740	PLUMBING FIX., EQUIP., SUPPLIES . .	22	4 076	14.3	2.1
5113	EQUIPMENT (CHAIRS, X-RAYS) . . . .	28	2 764	26.8	2.2	4450	OIL WELL, OIL REFINING MACH. . . .	3	1 311	33.3	.7
5114	SUNORY MERCHANOISE . . . . .	31	7 079	67.8	5.7	4610	INDUSTRIAL VALVES, FITTINGS. . . .	16	3 657	10.7	1.9
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	44	21 041	74.5	17.0	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	10	728	2.7	.4
5121	EQUIPMENT (INCL. FURNITURE) . . . .	34	12 509	46.7	10.1	6210	IRON, STEEL PRODS. (SEMI-FINISH)	10	9 064	38.6	4.6
5122	SUPPLIES . . . . .	32	8 531	44.5	6.9	6220	IRON, STEEL PRODUCTS (FLAT) . . . .	61	52 031	41.9	27.7
5130	CHURCH EQUIPMENT, SUPPLIES . . . .	16	1 175	9.2	.9	6221	PLATES . . . . .	28	7 063	11.5	3.6
5140	SURGICAL, MED., HOSPITAL EQUIP..	53	48 072	78.6	38.7	6222	STRIP (HOT, COLD-ROLLED) . . . . .	29	4 039	6.9	2.1
5150	OPHTHALMIC PRODUCTS . . . . .	37	9 859	64.7	7.9	6223	SHEETS (COLD-ROLLED) . . . . .	38	16 462	17.7	9.4
5151	PRESCRIPTION SALES . . . . .	27	5 131	66.1	4.1	6224	SHEETS (HOT-ROLLED) . . . . .	50	9 470	9.1	4.9
5152	OPHTHALMIC MERCHANDISE SALES . . . .	28	3 989	42.6	3.2	6226	SHEETS (GALVANIZED, ETC.) . . . . .	38	6 199	7.6	3.2
5153	OPTICAL, OPHTHALMIC INSTRU..	15	739	8.5	.6	6228	FAB. AND STRUCTURAL PLATE . . . . .	12	7 512	45.8	3.9
						6229	OTHER FLAT IRON, STEEL PROO..	17	1 224	3.0	.6
5160	SCIENTIFIC INSTRUMENTS . . . . .	17	6 019	24.6	4.9		OTHER COMMOOITIES. . . . .	(X)	63	(X)	(Z)
5170	OTHER SCIENTIFIC, PROF. EQUIP.	40	10 647	47.2	8.6	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	45	11 105	14.8	5.7
5220	CUSTOOIAL (JANITORS) SUPPLIES. . . .	4	124	2.4	.1	6231	WIRE-PLAIN, COATED, BARBED . . . .	14	1 123	8.3	.6
5222	CLEANING CHEMICALS, SUPPLIES . . . .	4	88	2.4	.1	6232	NAILS, STAPLES . . . . .	18	4 845	17.6	2.5
	OTHER COMMOOITIES. . . . .	(X)	36	(X)	(Z)	6233	WOVEN, WELDED WIRE FENCE EQPT.	10	1 654	11.2	.8
7610	STATIONERY, OFFICE SUPPLIES. . . . .	13	777	7.6	.6	6234	WIRE ROPE AND STRAND . . . . .	11	1 935	10.9	1.0
7720	OFFICE, COMM., BUS. FURNITURE..	14	2 915	18.1	2.3	6235	REINFORCEMENT MESH . . . . .	28	1 547	2.7	.8
8610	PHOTOGRAPHIC GOODS . . . . .	9	1 618	7.4	1.3	6240	IRON, STEEL FINISHED PRODUCTS. . .	53	36 385	37.1	18.7
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	17	545	5.5	.4	6241	RAILS, TIE PLATES, RAIL JOINTS . . .	5	2 499	28.8	1.3
	COMMOOITIES N.E.C. . . . .	(X)	3 807	(X)	3.1	6242	BAR, HOT ROLLED . . . . .	32	8 827	12.1	4.5
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					6243	BAR, COLD-FINISHED. . . . .	22	3 212	5.7	1.6
	TOTAL . . . . .	304	87 724	(X)	100.0	6244	CONCRETE REINFORCEMENT BARS. . . .	21	7 738	15.0	4.0
1430	BEAUTY AIDS. . . . .	11	76	5.2	.1	6245	STRUCTURAL SHAPES. . . . .	40	11 947	13.6	6.1
1610	SOAPS AND DETERGENTS . . . . .	31	1 506	12.9	1.7	6248	OTHER FINISHED PRODUCTS. . . . .	16	1 452	5.2	.7
1620	INDUSTRIAL CHEMICALS . . . . .	9	365	14.2	.4		OTHER COMMOOITIES. . . . .	(X)	709	(X)	.4
1720	NOTIONS (THREAD, BUTTONS, ETC.). . .	10	438	19.2	.5	6250	CAST IRON SOIL PIPE, TUBING. . . .	14	1 964	9.9	1.0
1910	SHOES, OTHER FOOTWEAR. . . . .	6	351	21.0	.4	6260	IRON, STEEL PIPE, TUBING . . . . .	50	17 458	16.8	9.0
5210	BEAUTY, BARBER SHOP EQUIPMENT. . . .	76	21 095	86.3	24.0	6261	TUBING (MECH. AND PRESSURE) . . . .	31	4 647	5.9	2.4
5220	CUSTOOIAL (JANITORS) SUPPLIES. . . .	92	17 119	78.0	19.5	6262	STANDARD STEEL PIPE. . . . .	46	12 811	14.2	6.6
5230	LAUNDRY, DRY CLEANING MACHINES . . .	57	17 075	100.0	19.5	6270	OTHER CARBON STEEL PRODUCTS. . . .	8	3 858	16.6	2.0
5231	COINOPERATED MACHINES EQUIP. . . . .	35	5 631	60.9	6.4	6320	ALLOY STEEL. . . . .	13	2 154	5.0	1.1
5232	ALL OTHER COMMERCIAL LAUNDRY . . . .	18	2 138	30.7	2.4	6321	BAR, HOT-ROLL OR COLD FINISH . . . .	8	679	1.9	.3
5233	SUPPLIES (FLUIDS, ETC.). . . . .	29	9 174	93.7	10.5	6322	TOOL STEEL BARS. . . . .	6	341	2.3	.2
5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . .	18	8 617	100.0	9.8	6324	PLATE. . . . .	13	1 021	2.3	.5
5320	MUNICIPALITY SUPPLIES, EQUIPMENT . .	20	2 460	87.5	2.8		OTHER COMMOOITIES. . . . .	(X)	113	(X)	.1
5330	OTHER SERVICE BUSINESS EQUIPMENT . .	12	5 409	93.9	6.2	6330	STAINLESS STEEL. . . . .	27	11 677	15.4	6.0
5340	MORTICIANS' GOODS, UNDERTAKERS'. . .	16	4 184	100.0	4.8	6331	PLATES . . . . .	21	3 921	6.8	2.0
5350	SHOE REPAIR AND RESOLE MATERIALS . . .	20	5 104	84.0	5.8	6332	STRIP. . . . .	12	1 844	4.5	.9
5351	LEATHER, SOLE AND HEEL . . . . .	20	1 606	26.0	1.8	6333	SHEETS . . . . .	10	3 115	7.4	1.6
5352	RUBBER SOLES AND HEELS . . . . .	18	1 342	22.7	1.5	6334	BAR, BAR-SIZE SHAPES. . . . .	19	1 914	3.5	1.0
5353	FINDINGS AND MERCHANOISE . . . . .	18	2 156	37.8	2.5	6335	OTHER STAINLESS STEEL. . . . .	19	882	1.9	.5
7510	PERSONAL SERVICE PAPERS. . . . .	21	883	9.1	1.0	6420	OTHER COPPER, BRASS MILL PRODS..	24	7 658	13.8	3.9
7520	INDUSTRIAL PAPERS. . . . .	5	93	11.1	.1	6421	FLAT PRODUCTS. . . . .	22	6 307	14.5	3.2
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	14	257	9.3	.3	6422	TUBULAR PRODUCTS . . . . .	14	651	1.4	.3
	COMMOOITIES N.E.C. . . . .	(X)	2 692	(X)	3.1	6423	ROD, NON-ELECTRICAL WIRE . . . . .	17	701	2.3	.4
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					6430	ALUMINUM SHAPES, FORMS, ETC. . . .	30	11 116	14.9	5.7
	TOTAL . . . . .	32	(D)	(X)	100.0	6431	PLATE (.250 INCH AND OVER) . . . .	15	1 400	2.6	.7
5430	AIRCRAFT, AVIATION PARTS . . . . .	18	(D)	88.0	74.1	6432	SHEET, COIL (.006 TO .249 IN.) . . .	26	7 140	9.7	3.7
5431	AIRCRAFT ENGINES, AIRFRAMES. . . . .	18	(D)	77.0	64.9	6433	ROD, BAR, AND WIRE-ROLLED. . . . .	21	633	.9	.3
5432	AVIATION PARTS, SUPPLIES EQUIP.	13	(O)	19.8	9.2	6434	PIPE AND TUBING. . . . .	23	826	1.2	.4
	COMMOOITIES N.E.C. . . . .	(X)	(O)	(X)	25.9	6435	EXTRUDED SHAPES. . . . .	15	974	2.2	.5
	COAL (SIC 5091 PT.)						OTHER COMMOOITIES. . . . .	(X)	144	(X)	.1
	TOTAL . . . . .	60	38 248	(X)	100.0	6440	NONFERROUS METALS. . . . .	10	1 990	8.9	1.0
6110	COAL (BITUMINOUS AND ANTHRACITE)	60	37 695	98.6	98.6	6441	MAGNESIUM. . . . .	5	110	3.2	.1
						6442	NICKEL . . . . .	4	1 878	12.8	1.0
							OTHER COMMOOITIES. . . . .	(X)	2	(X)	(Z)
						6610	PREPARED IRON, STEEL SCRAP . . . .	7	1 028	9.8	.5
						8420	ROOFING, SIOING, EQUIPMENT . . . .	6	824	12.5	.4
						8570	OTHER BUILDING MATERIALS . . . . .	10	3 126	21.0	2.6
						976	MISCELLANEOUS LINES. . . . .	16	1 467	4.0	.8
						991	RECEIPTS FROM PROCESSING . . . . .	8	666	2.3	.3
						993	OTHER LABOR, SERVICE RECEIPTS. . .	8	949	4.9	.5
							COMMODITIES N.E.C. . . . .	(X)	2 947	(X)	1.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>2</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>2</sup>
EAST SOUTH CENTRAL--CONTINUED											
	METAL SALES OFFICES (SIC 5091 PT.)					7610	STATIONERY, OFFICE SUPPLIES. . .	11	(0)	8.1	2.0
	TOTAL . . . . .	69	48 407	(X)	100.0	7611	STATIONERY . . . . .	7	(D)	6.1	.8
	TOBACCO AND ITS PRODUCTS (SIC 5094)					7612	CARBON PAPER, STENCIL PAPER. .	6	(D)	1.2	.1
	TOTAL . . . . .	181	(D)	(X)	100.0	7614	PENS, MECHANICAL PENCILS . . .	6	(D)	4.9	.5
1410	PHARMACEUTICALS, ANTIBIOTICS . .	17	722	2.7	.2	7615	OTHER OFFICE SUPPLIES. . . . .	6	(D)	2.8	.5
1420	HEALTH PRODUCTS. . . . .	84	4 152	2.6	1.2		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(2)
1430	BEAUTY AIDS. . . . .	75	5 053	2.9	1.5	COMMODITIES N.E.C. . . . .					
1450	ORUGGIST SUNORIES. . . . .	9	975	3.2	.3			(X)	(D)	(X)	3.6
1610	SOAPS AND OETERGENTS . . . . .	33	1 732	4.7	.5	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					
2410	CONFECTIONERY. . . . .	144	34 806	12.8	10.4		TOTAL . . . . .	100	92 971	(X)	100.0
2411	CANDY (ALL KINOS). . . . .	139	25 775	9.7	7.7	1420	HEALTH PRODUCTS. . . . .	7	423	7.0	.5
2412	CHEWING GUM. . . . .	116	4 932	2.2	1.5	1430	BEAUTY AIDS. . . . .	11	1 249	13.2	1.3
2413	FOUNTAIN FRUITS, SYRUPS. . . .	66	3 246	2.2	1.0	1510	PAINTS, VARNISHES, LACQUERS. . .	4	240	3.8	.3
2414	NUTS, OTHER CONFECTIONS. . . .	41	852	1.7	.3	1610	SOAPS AND OETERGENTS . . . . .	18	554	3.4	.6
2810	COFFEE-ROASTED (INCL. SOLUBLE) .	29	2 051	7.6	.6	1620	INDUSTRIAL CHEMICALS . . . . .	11	584	5.7	.6
2860	CANNEO-BOTTLED FOODS . . . . .	43	4 087	6.3	1.2	2410	CONFECTIONERY. . . . .	5	325	7.5	.3
2861	CANNEO-BOTTLED JUICES/ORINKS . .	35	431	.8	.1	3430	ELECTRIC HOUSEWARES. . . . .	5	309	3.6	.3
2862	CANNEO-BOTTLED BABY FOODS. . .	12	173	2.0	.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	24	502	1.8	.5
2863	CANNEO-BOTTLED FRUITS, VEGE. . .	30	2 080	5.0	.6	5120	SCHOOL EQUIPMENT, SUPPLIES. . .	20	726	2.9	.8
2864	CANNEO FISH, SEAFOOD . . . . .	21	216	1.4	.1	5220	CUSTOIAL (JANITORS) SUPPLIES. .	30	2 103	7.1	2.3
2865	CANNEO MEATS . . . . .	24	543	2.9	.2	5230	LAUNORY, DRY CLEANING MACHINES .	12	702	5.2	.6
2866	CANNEO MILK. . . . .	27	402	1.3	.1	7410	PRINTING, WRITING PAPER. . . . .	34	7 428	18.0	8.0
2867	OTHER CANNEO-BOTTLED FOODS . .	17	242	1.3	.1	7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	7	1 139	6.6	1.2
2870	SUGAR-REFINED. . . . .	31	1 583	5.8	.5	7510	PERSONAL SERVICE PAPERS. . . . .	76	16 402	22.6	17.6
2910	FLOUR, RELATEO PRODUCTS. . . .	24	675	2.8	.2	7520	INDUSTRIAL PAPERS. . . . .	91	37 937	42.3	40.8
2960	FOODS (EXC. AS SPECIFIED ABOVE).	9	801	11.1	.2	7530	SHIPPING ROOM SUPPLIES . . . . .	43	5 019	11.2	5.4
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	80	2 281	1.6	.7	7540	PAPERBOARD, BOXBOARD . . . . .	23	2 924	9.9	3.1
7110	CIGARETTES, CIGARS, TOBACCO. . .	181	257 727	77.1	77.1	7610	STATIONERY, OFFICE SUPPLIES. . .	45	7 301	13.7	7.9
7111	CIGARETTES . . . . .	179	209 199	63.8	62.6	7611	STATIONERY . . . . .	22	757	2.7	.8
7112	CIGARS . . . . .	154	26 746	8.9	8.0	7612	CARBON PAPER, STENCIL PAPER. .	7	106	.5	.1
7113	OTHER TOBACCO. . . . .	134	21 783	9.1	6.5	7613	LOOSELEAF BINDERS, BLANK BOOKS	20	426	2.0	.5
7510	PERSONAL SERVICE PAPERS. . . . .	68	3 220	2.2	1.0	7614	PENS, MECHANICAL PENCILS . . .	22	361	1.6	.4
7520	INDUSTRIAL PAPERS. . . . .	48	1 794	1.9	.5	7615	OTHER OFFICE SUPPLIES. . . . .	20	5 651	17.8	6.1
8630	TOYS, GAMES, FIREWORKS . . . .	9	1 072	3.7	.3	7870	KITCHEN UTENSILS, TOOLS, MISC. .	8	401	2.6	.4
8720	FEEDS (MIXED AND OTHER). . . .	13	1 159	9.3	.3	8510	BUILDING AND CONSTRUCTION PAPER.	14	293	2.4	.3
9750	SMOKERS' SUPPLIES AND PIPES. . .	71	2 271	1.2	.7	8530	ADHESIVES, MASTICS . . . . .	8	365	2.5	.4
9760	MISCELLANEOUS LINES. . . . .	15	1 215	2.8	.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	8	482	5.8	.5
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.0		COMMODITIES N.E.C. . . . .	(X)	5 593	(X)	6.0
BEER AND ALE (SIC 5095 PT.)											
	TOTAL . . . . .	247	(D)	(X)	100.0	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					
7210	BEER, ALE, PORTER, STOUT, ETC. .	247	(D)	99.7	99.7		TOTAL . . . . .	175	(D)	(X)	100.0
7211	BEER, ALE, ETC. . . . .	184	(D)	88.2	69.8	1620	INDUSTRIAL CHEMICALS . . . . .	7	(D)	7.6	.5
7212	STATE, COUNTY LOCAL TAXES. . . .	155	(D)	44.6	29.9	4110	OFFICE MACHINES AND EQUIPMENT. .	71	(D)	14.5	6.7
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.3	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	24	(D)	5.4	.7
WINE AND DISTILLED SPIRITS (SIC 5095 PT.)											
	TOTAL . . . . .	62	(D)	(X)	100.0	5220	CUSTOIAL (JANITORS) SUPPLIES. . .	4	(D)	12.1	.5
7310	WINES. . . . .	56	(D)	12.5	12.2	7410	PRINTING, WRITING PAPER. . . . .	40	(D)	16.3	4.3
7320	SPIRITS. . . . .	56	(D)	88.6	87.0	7510	PERSONAL SERVICE PAPERS. . . . .	4	(D)	7.4	.4
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.8	7520	INDUSTRIAL PAPERS. . . . .	6	(D)	4.5	.2
PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)											
	TOTAL . . . . .	35	(D)	(X)	100.0	7610	STATIONERY, OFFICE SUPPLIES. . .	174	(D)	66.6	66.6
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	5	(D)	2.0	.4	7720	OFFICE, COMM., BUS. FURNITURE. .	85	(D)	27.7	14.6
7410	PRINTING, WRITING PAPER. . . . .	35	(D)	74.1	74.1	8680	BOOKS, MAGAZINES . . . . .	18	(D)	12.9	1.7
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	5	(D)	4.7	1.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	9	(D)	8.3	.3
7510	PERSONAL SERVICE PAPERS. . . . .	7	(D)	4.9	1.3	9760	MISCELLANEOUS LINES. . . . .	7	(D)	8.5	.3
7520	INDUSTRIAL PAPERS. . . . .	17	(D)	20.8	16.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	13	(D)	17.7	1.1
7530	SHIPPING ROOM SUPPLIES . . . . .	6	(D)	4.4	1.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.0
FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)											
	TOTAL . . . . .	84	65 664	(X)	100.0	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					
3420	MAJOR APPLIANCES . . . . .	10	1 347	4.3	2.1	4110	OFFICE MACHINES AND EQUIPMENT. .	8	473	6.9	.7
4110	OFFICE MACHINES AND EQUIPMENT. .	8	343	6.9	.7	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	4	839	19.4	1.3
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	4	839	19.4	1.3	7610	STATIONERY, OFFICE SUPPLIES. . .	21	3 577	13.7	5.4
7610	STATIONERY, OFFICE SUPPLIES. . .	21	3 577	13.7	5.4	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	45	21 896	44.6	33.3
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	45	21 896	44.6	33.3	7711	HOUSE, PORCH, LAWN FURNITURE.	42	19 098	71.8	29.1
7711	HOUSE, PORCH, LAWN FURNITURE.	42	19 098	71.8	29.1	7712	SLEEP EQUIPMENT. . . . .	21	2 798	8.0	4.3
7712	SLEEP EQUIPMENT. . . . .	21	2 798	8.0	4.3	7720	OFFICE, COMM., BUS. FURNITURE. .	47	15 137	41.3	23.1
7720	OFFICE, COMM., BUS. FURNITURE. .	47	15 137	41.3	23.1	7721	OFFICE FURN. (WOODEN, METAL). .	37	7 313	21.4	11.1
7721	OFFICE FURN. (WOODEN, METAL). .	37	7 313	21.4	11.1	7722	PUBLIC BUILDING FURNITURE. . . .	7	6 115	30.0	9.3
7722	PUBLIC BUILDING FURNITURE. . . .	7	6 115	30.0	9.3	7723	STORE, RESTAURANT FURNITURE. . .	7	533	2.4	.8
7723	STORE, RESTAURANT FURNITURE. . .	7	533	2.4	.8	7725	OTHER FURNITURE. . . . .	8	1 176	85.7	1.8
7725	OTHER FURNITURE. . . . .	8	1 176	85.7	1.8						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.<sup>2</sup>Commodity line detail withheld due to insufficient reporting.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST SOUTH CENTRAL--CONTINUED											
7850	FLOOR COVERINGS . . . . .	16	3 997	10.4	6.1	8570	OTHER BUILDING MATERIALS . . . . .	15	2 976	15.5	.9
7851	CARPETS, RUGS . . . . .	12	2 605	8.4	4.0	9210	LOGS, PILES, PULPWOOD, PILES . . . . .	13	479	6.2	.1
7852	LINOLEUM, OTHER HARD SURFACE . . . . .	6	1 013	11.2	1.5	9760	MISCELLANEOUS LINES . . . . .	10	256	1.8	.1
	OTHER COMMODITIES . . . . .	(X)	379	(X)	.6		COMMODITIES N.E.C. . . . .	(X)	5 016	(X)	1.5
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	9	172	4.8	.3	CONSTRUCTION MATERIALS (SIC 5098 PT.)					
	COMMODITIES N.E.C. . . . .	(X)	18 226	(X)	27.8	TOTAL . . . . .					
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					1510	PAINTS, VARNISHES, LACQUERS . . . . .	24	1 008	7.2	.7
	TOTAL . . . . .	95	65 245	(X)	100.0	3420	MAJOR APPLIANCES . . . . .	8	296	15.3	.2
1720	NOTIONS (THREADED, BUTTONS, ETC.) . . . . .	7	204	2.5	.3	3610	HARDWARE . . . . .	22	1 032	4.4	.7
1810	MEN'S, BOYS' CLOTHING . . . . .	10	1 461	13.0	2.2	3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	14	891	6.3	.6
1811	WORK CLOTHING, WORK GLOVES . . . . .	8	442	5.5	.7	6220	IRON, STEEL PRODUCTS (FLAT) . . . . .	11	6 017	25.2	4.3
1815	MEN'S, BOYS' UNDERWEAR . . . . .	10	531	4.7	.8	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	36	4 112	10.7	2.9
1816	OTHER CLOTHING, FURNISHINGS . . . . .	8	100	1.5	.2	6232	NAILS, STAPLES . . . . .	36	3 966	10.3	2.8
	OTHER COMMODITIES . . . . .	(X)	390	(X)	.6		OTHER COMMODITIES . . . . .	(X)	146	(X)	.1
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	10	1 698	15.4	2.6	6240	IRON, STEEL FINISHED PRODUCTS . . . . .	27	986	4.2	.7
1821	DRESSES, SKIRTS, BLOUSES . . . . .	7	531	8.0	.8	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	33	1 785	11.4	1.3
1823	CHILDREN'S INFANTS' WEAR . . . . .	7	187	3.0	.3	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	6	433	15.7	.3
1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	10	651	5.9	1.0	7850	FLOOR COVERINGS . . . . .	17	3 243	26.4	2.3
1825	OTHER APPAREL, ACCESSORIES . . . . .	8	209	2.4	.3	8110	LUMBER (ROUGH, DRESSED) . . . . .	23	2 687	15.4	1.9
	OTHER COMMODITIES . . . . .	(X)	121	(X)	.2	8111	SOFTWOODS (EXCEPT FLOORING) . . . . .	23	2 640	15.4	1.9
3610	HARDWARE . . . . .	9	491	6.1	.8		OTHER COMMODITIES . . . . .	(X)	47	(X)	(2)
7810	CHINA, GLASSWARE, CROCKERY . . . . .	14	2 623	34.4	4.0	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	25	1 820	10.4	1.3
7820	HOUSEHOLD LINENS, DOMESTICS . . . . .	11	2 306	21.7	3.5	8121	HARDWOOD . . . . .	19	347	2.6	.2
7821	BEDSPREADS, BLANKETS . . . . .	7	571	5.5	.9	8122	SOFTWOOD . . . . .	19	1 473	8.4	1.0
7823	SHEETS, PILLOW CASES . . . . .	7	492	4.9	.8	8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	20	1 050	11.1	.7
7824	TOWELS, WASH CLOTHS . . . . .	7	481	4.3	.7	8150	METAL MILLWORK (DOORS, ETC.) . . . . .	42	4 155	10.2	2.9
7825	OTHER LINENS, DOMESTICS . . . . .	7	148	1.2	.2	8210	BRICK, BLOCKS, TILE, CLAY . . . . .	73	17 165	39.9	12.1
	OTHER COMMODITIES . . . . .	(X)	170	(X)	.3	8220	CONCRETE PROD., BUILDING STONE . . . . .	21	4 516	17.8	3.2
7840	CURTAINS, DRAPES . . . . .	8	287	5.0	.4	8230	CEMENT, LIME, PLASTIC, STUCCO . . . . .	50	14 178	31.7	10.0
7850	FLOOR COVERINGS . . . . .	60	37 064	73.1	56.8	8240	SAND, GRAVEL, CRUSHED STONE . . . . .	31	4 875	23.7	3.4
7851	CARPETS, RUGS . . . . .	46	19 635	42.9	30.1	8250	READY-OR-TRANSIT-MIXED CONCRETE . . . . .	7	3 689	18.7	2.6
7852	LINOLEUM, OTHER HARD SURFACE . . . . .	42	15 228	43.3	23.3	8310	GLASS (FLAT, BRICK, ETC.) . . . . .	57	12 683	68.7	9.0
7853	OTHER FLOOR COVERINGS . . . . .	21	2 201	8.9	3.4	8410	INSULATION MATERIALS . . . . .	43	2 852	10.3	2.0
7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	7	520	7.2	.8	8420	ROOFING, SIDING, EQUIPMENT . . . . .	63	15 845	32.8	11.2
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	21	10 128	83.7	15.5	8510	BUILDING AND CONSTRUCTION PAPER . . . . .	7	240	7.1	.2
8210	BRICK, BLOCKS, TILE, CLAY . . . . .	6	657	19.6	1.0	8520	WALLBOARD, HARDBOARD . . . . .	47	7 307	21.3	5.2
8510	ADHESIVES, MASTICS . . . . .	5	179	6.2	.3	8530	ADHESIVES, MASTICS . . . . .	21	480	2.5	.3
	COMMODITIES N.E.C. . . . .	(X)	7 627	(X)	11.7	8540	STRUCTURAL IRON, STEEL . . . . .	9	6 009	44.2	4.2
	LUMBER AND MILLWORK (SIC 5098 PT.)					8550	PLASTIC BUILDING MATERIALS . . . . .	12	1 485	21.2	1.0
	TOTAL . . . . .	345	335 152	(X)	100.0	8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	9	1 967	87.5	1.4
3120	GRAINS, BEANS, ETC. . . . .	5	1 839	29.4	.5	8561	STRUCTURAL ASSEMBLIES . . . . .	7	1 580	84.6	1.1
3610	HARDWARE . . . . .	50	2 474	3.5	.7		OTHER COMMODITIES . . . . .	(X)	387	(X)	.3
3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	10	1 175	14.2	.4	8570	OTHER BUILDING MATERIALS . . . . .	46	10 388	56.5	7.3
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	33	1 039	2.1	.3	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	16	716	11.3	.5
6232	NAILS, STAPLES . . . . .	33	1 039	2.1	.3		COMMODITIES N.E.C. . . . .	(X)	7 625	(X)	5.4
7850	FLOOR COVERINGS . . . . .	11	827	5.1	.2	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
8110	LUMBER (ROUGH, DRESSED) . . . . .	275	187 489	68.9	55.9	TOTAL . . . . .					
8111	SOFTWOODS (EXCEPT FLOORING) . . . . .	210	135 050	58.6	40.3	1720	NOTIONS (THREADED, BUTTONS, ETC.) . . . . .	5	59	10.0	.1
8112	HARDWOODS (EXCEPT FLOORING) . . . . .	145	49 305	35.0	14.7	1810	MEN'S, BOYS' CLOTHING . . . . .	8	679	10.7	.7
8113	FLOORING . . . . .	71	3 134	3.2	.9	1910	SHOES, OTHER FOOTWEAR . . . . .	6	788	10.6	.8
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	148	44 354	20.7	13.2	3610	HARDWARE . . . . .	6	1 679	13.2	1.7
8121	HARDWOOD . . . . .	89	22 459	15.4	6.7	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	5	1 216	16.6	1.2
8122	SOFTWOOD . . . . .	112	21 895	13.9	6.5	5210	BEAUTY, BARBER SHOP EQUIPMENT . . . . .	5	78	9.0	.1
8130	WOOD SHINGLES . . . . .	12	317	1.6	.1	5219	SUNDRIES-CURLERS, PINS, CAPS . . . . .	5	78	9.0	.1
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	132	55 674	29.0	16.6	5420	SHIP, BOAT . . . . .	7	721	16.6	.7
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	58	7 396	12.0	2.2	8610	PHOTOGRAPHIC GOODS . . . . .	52	27 139	91.3	27.3
8160	VEENER, OTHER WOOD PRODUCTS . . . . .	16	7 023	38.1	2.1	8620	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	96	30 397	57.5	30.6
8210	BRICK, BLOCKS, TILE, CLAY . . . . .	11	525	4.7	.2	8630	TOYS, GAMES, FIREWORKS . . . . .	70	16 559	38.8	16.7
8310	GLASS (FLAT, BRICK, ETC.) . . . . .	25	1 642	6.4	.5	8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	20	3 468	31.8	3.5
8410	INSULATION MATERIALS . . . . .	51	3 613	5.7	1.1	8650	BILLIARDS, POOL, BOWLING EQUIP. . . . .	5	305	100.0	.3
8420	ROOFING, SIDING, EQUIPMENT . . . . .	58	3 114	5.0	.9	8660	THEATER, STUDIO EQUIPMENT . . . . .	6	623	16.6	.6
8421	ASPHALT SHINGLES, ROOFING . . . . .	50	2 436	4.3	.7	8670	OTHER RECREATION, HOBBY GOODS . . . . .	15	2 562	16.7	2.6
8422	ASBESTOS CEMENT ROOFING . . . . .	16	213	1.1	.1	8820	JEWELRY, SILVERWARE, TROPHIES . . . . .	8	203	2.7	.2
8423	GALVANIZED IRON, STEEL SHEETS . . . . .	12	255	4.1	.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	5	2 238	29.8	2.3
	OTHER COMMODITIES . . . . .	(X)	211	(X)	.1	9760	MISCELLANEOUS LINES . . . . .	14	3 685	25.3	3.7
8520	WALLBOARD, HARDBOARD . . . . .	78	6 112	6.4	1.8		OTHER LABOR, SERVICE RECEIPTS . . . . .	6	83	25.0	.1
8550	PLASTIC BUILDING MATERIALS . . . . .	23	1 812	3.9	.5		COMMODITIES N.E.C. . . . .	(X)	6 859	(X)	6.9
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					TOTAL . . . . .					
						60		33 360	(X)	100.0	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
EAST SOUTH CENTRAL--CONTINUED											
7610	STATIONERY, OFFICE SUPPLIES. . . . .	11	443	13.0	1.3	8822	EAST SOUTH CENTRAL--CONTINUED	31	(D)	28.1	16.8
8680	BOOKS, MAGAZINES. . . . .	60	32 440	97.2	97.2	8823	COSTUME JEWELRY. . . . .	9	(D)	47.1	6.5
	COMMODITIES N.E.C. . . . .	(X)	477	(X)	1.4	8824	JEWELERS' TOOLS, FINDINGS. . . .	20	(D)	21.9	9.6
	FARM SUPPLIES (SIC 5099 PT.)					8910	GIFTS, ART GOODS, NOVELTIES, ETC COMMODITIES N.E.C. . . . .	12 (X)	(O) (D)	3.7 (X)	1.5 9.9
	TOTAL . . . . .	145	191 494	(X)	100.0		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
1310	TIRES AND TUBES. . . . .	12	3 318	7.2	1.7		TOTAL <sup>2</sup> . . . . .	68	14 343	(X)	100.0
1510	PAINTS, VARNISHES, LACQUERS. . .	7	459	1.7	.2		OTHER PRODUCTS (SIC 5099 PT.)				
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	9	1 057	4.3	.6		TOTAL . . . . .	488	240 580	(X)	100.0
3120	GRAINS, BEANS, ETC.. . . . .	21	6 058	23.8	3.2						
3610	HARDWARE. . . . .	19	5 626	11.1	2.9						
4310	GARDEN MACHINERY, EQUIP. SUPP. .	12	1 184	7.2	.6						
4320	FARM, DAIRY MACHINERY, PARTS. . .	10	715	5.4	.4						
6230	IRON/STEEL WIRE, WIRE PRODUCTS. .	4	446	4.0	.2	1430	BEAUTY AIDS. . . . .	6	1 266	5.0	.5
6233	WOVEN, WELDED WIRE FENCE EQPT.	4	446	4.0	.2	1510	PAINTS, VARNISHES, LACQUERS. . .	11	663	2.6	.3
6510	GASOLINE, KEROSENE. . . . .	7	2 057	6.2	1.1	1720	NOTIONS (THREAD, BUTTONS, ETC.). .	7	5 462	19.3	2.3
6530	OILS, GREASES, OTHER PETROL. . .	12	717	1.6	.4	1810	MEN'S, BOYS' CLOTHING. . . . .	6	11 039	38.6	4.6
8710	HAY, STRAW, ALFALFA, OTHER. . . .	19	6 015	39.2	3.1	3420	MAJOR APPLIANCES. . . . .	5	555	12.5	.2
8720	FEEDS (MIXED AND OTHER). . . . .	36	15 602	31.3	8.1	3430	ELECTRIC HOUSEWARES. . . . .	7	952	10.2	.4
8730	FEED INGREDIENTS. . . . .	30	47 432	69.4	24.8	3740	PLUMBING FIX., EQUIP., SUPPLIES. .	5	349	4.1	.1
8740	FERTILIZER, FERTILIZER MATERIALS	42	25 179	42.9	13.1	4180	STORE, RESTAURANT FIXTURES. . . .	5	844	57.1	.4
8750	AGRICULTURAL CHEMICALS. . . . .	70	31 778	30.4	16.6	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	5	496	6.6	.2
8751	WEED KILL., SOIL CONDITIONERS. . .	63	7 377	8.7	3.9	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	7	2 507	8.0	1.0
8752	INSECT., FUNGICIDES, PESTICIDE	47	24 401	28.4	12.7	7610	STATIONERY, OFFICE SUPPLIES. . . .	6	567	2.1	.2
8760	SEEDS. . . . .	55	37 521	41.2	19.6	7810	CHINA, GLASSWARE, CROCKERY. . . .	6	1 530	5.8	.6
8761	SORGHUM SEEDS. . . . .	35	1 245	2.1	.7	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	6	1 029	10.5	.4
8762	SEED CORN. . . . .	39	4 906	7.4	2.6	8110	LUMBER (ROUGH, DRESSED). . . . .	5	1 777	31.8	.7
8763	CEREAL GRAIN SEEDS. . . . .	39	6 348	9.1	3.3	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	11	1 855	6.6	.8
8764	FIELD SEED FOR FORAGE/PASTURE. . .	39	16 084	24.0	8.4	8630	TOYS, GAMES, FIREWORKS. . . . .	11	1 626	18.4	.7
8765	FINE SEEDS FOR LAWN AND TURF. . .	37	1 250	2.3	.7	8820	JEWELRY, SILVERWARE, TROPHIES. . .	7	778	7.5	.3
8766	VEGETABLE SEEDS. . . . .	28	5 475	8.7	2.9	8821	CLOCKS, WATCHES, MOVEMENTS. . .	6	438	7.1	.2
	OTHER COMMODITIES. . . . .	(X)	2 213	(X)	1.2		OTHER COMMODITIES. . . . .	(X)	339	(X)	.1
9760	MISCELLANEOUS LINES. . . . .	6	900	7.3	.5	9110	FLOWERS, FLORIST'S SUPPLIES. . . .	80	26 423	94.8	11.0
9930	OTHER LABOR, SERVICE RECEIPTS. . .	6	789	6.8	.4	9111	CUT FLOWERS, POTTED PLANTS. . . .	73	16 244	70.8	6.8
	COMMODITIES N.E.C. . . . .	(X)	4 641	(X)	2.4	9112	FLORIST'S SUPPLIES (NURSERY). . . .	61	10 179	47.2	4.3
	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)					9210	LOGS, PILES, PULPWOOD, POLES. . .	228	82 879	91.2	34.2
	TOTAL . . . . .	54	(O)	(X)	100.0	9310	PHONOS, RECORDS, PREREC. TAPES. .	35	22 540	72.3	9.4
8610	PHOTOGRAPHIC GOODS. . . . .	6	(O)	12.6	4.2	9410	MUSICAL INSTRUMENTS, SHEET MUSIC	7	982	100.0	.4
8611	CAMERAS, PARTS, ACC. MOUNTS. . .	6	(O)	9.9	3.3	9411	MUSICAL INSTRUMENTS. . . . .	5	844	100.0	.4
	OTHER COMMODITIES. . . . .	(X)	(O)	(X)	.9		OTHER COMMODITIES. . . . .	(X)	138	(X)	.1
8810	PRECIOUS STONES (CUT) AND METALS	34	(O)	54.4	41.7	9510	OTHER TEXTILE PRODUCTS. . . . .	19	2 587	68.7	1.1
8820	JEWELRY, SILVERWARE, TROPHIES. . .	48	(O)	53.5	42.6	9710	WALLPAPER. . . . .	7	3 602	100.0	1.5
8821	CLOCKS, WATCHES, MOVEMENTS. . .	35	(O)	15.9	9.6	9760	MISCELLANEOUS LINES. . . . .	35	18 156	85.3	7.6
						9930	OTHER LABOR, SERVICE RECEIPTS. . .	63	7 803	73.3	3.3
							COMMODITIES N.E.C. . . . .	(X)	42 343	(X)	17.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST SOUTH CENTRAL						WEST SOUTH CENTRAL--CONTINUED				
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					1450	DRUGGIST SUNORIES. . . . .	94	32 379	10.9	7.6
	TOTAL . . . . .	338	400 923	(X)	100.0	1720	NOTIONS (THREA0, BUTTONS, ETC.).	57	2 322	5.7	.5
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	169	206 336	78.7	51.5	2410	CONFECTONERY. . . . .	13	1 044	4.2	.2
1111	NEW AUTOMOBILES. . . . .	37	158 741	76.1	39.6	2411	CANOE (ALL KINOS). . . . .	13	1 020	4.2	.2
1112	USEO AUTOMOBILES. . . . .	141	40 151	23.5	10.0		OTHER COMMOOITIES. . . . .	(X)	25	(X)	(Z)
1113	OTHER PASSENGER MOTOR VEHICLES	10	7 445	100.0	1.9	2930	PET FOODS--ALL KINOS . . . . .	9	582	2.6	.1
1120	TRUCKS, TRUCK TRACTORS . . . . .	209	122 195	38.2	30.5	3430	ELECTRIC HOUSEWARES. . . . .	22	531	1.8	.1
1210	MACHINE SHOP SALES AND LABOR . .	90	10 251	11.8	2.6	3610	HARWARE . . . . .	23	1 416	5.1	.3
1211	PARTS AND EQUIPMENT. . . . .	68	5 291	8.1	1.3	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	66	4 216	7.1	1.0
1212	MACHINE SHOP LABOR . . . . .	76	4 960	6.5	1.2	7510	PERSONAL SERVICE PAPERS. . . .	13	579	4.3	.1
1220	NEW AND REBUILT PARTS. . . . .	159	46 525	14.7	11.6	7610	STATIONERY, OFFICE SUPPLIES. . .	65	4 658	3.9	1.1
1221	MOTOR AND CHASSIS PARTS. . . . .	151	40 957	13.4	10.2	7870	KITCHEN UTENSILS, TOOLS, MISC. .	57	8 984	13.3	2.1
1222	TOOLS AND EQUIPMENT. . . . .	12	611	.9	.2	8610	PHOTOGRAPHIC GOOOS . . . . .	50	2 998	2.1	.7
1225	SUPPLIES AND ACCESSORIES . . . . .	22	4 766	4.9	1.2	8630	TOYS, GAMES, FIREWORKS . . . .	42	1 913	4.0	.4
	OTHER COMMOOITIES. . . . .	(X)	192	(X)	(Z)	8750	AGRICULTURAL CHEMICALS . . . .	13	909	9.0	.2
1240	USEO AUTO PARTS, EQUIP., ACCESS.	16	576	8.3	.1	8910	GIFTS, ART GOOOS, NOVELTIES, ETC.	19	1 912	2.7	.4
1310	TIRES AND TUBES. . . . .	26	2 100	1.9	.5	9310	PHONO., RECORDS, PREREC. TAPES .	6	848	18.1	.2
4320	FARM, OAIRY MACHINERY, PARTS . .	19	2 037	15.1	.5		COMMODITIES N.E.C. . . . .	(X)	7 598	(X)	1.8
9760	MISCELLANEOUS LINES. . . . .	6	328	5.8	.1		PAINTS AND VARNISHES (SIC 5028)				
9930	OTHER LABOR, SERVICE RECEIPTS. .	80	7 661	5.5	1.9		TOTAL . . . . .	89	21 312	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	2 914	(X)	.7	1510	PAINTS, VARNISHES, LACOUERS. . .	89	18 341	86.1	86.1
	AUTOMOTIVE EQUIPMENT (SIC 5013)					1620	INDUSTRIAL CHEMICALS . . . . .	7	202	12.3	.9
	TOTAL . . . . .	2 700	771 650	(X)	100.0	1624	PLASTIC MATERIALS. . . . .	5	58	7.5	.3
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	34	562	50.0	.1		OTHER COMMOOITIES. . . . .	(X)	144	(X)	.7
1112	USEO AUTOMOBILES. . . . .	34	562	50.0	.1	3620	PAINTERS' SUPPLIES . . . . .	50	1 645	15.8	7.7
1120	TRUCKS, TRUCK TRACTORS . . . . .	43	6 456	38.0	.8	9710	WALLPAPER. . . . .	9	290	12.8	1.4
1210	MACHINE SHOP SALES AND LABOR . .	649	29 238	18.0	3.8		COMMOOITIES N.E.C. . . . .	(X)	834	(X)	3.9
1211	PARTS AND EQUIPMENT. . . . .	411	19 393	16.7	2.5		CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)				
1212	MACHINE SHOP LABOR . . . . .	594	9 844	6.6	1.3		TOTAL . . . . .	405	198 582	(X)	100.0
1220	NEW AND REBUILT PARTS. . . . .	2 356	635 008	92.2	82.3	1410	PHARMACEUTICALS, ANTIBIOTICS . .	14	545	3.9	.3
1221	MOTOR AND CHASSIS PARTS. . . . .	2 141	465 766	76.2	60.4	1510	PAINTS, VARNISHES, LACOUERS. . .	12	494	11.7	.2
1222	TOOLS AND EQUIPMENT. . . . .	1 389	35 633	9.2	4.6	1610	SOAPS AND DETERGENTS . . . . .	84	14 042	23.5	7.1
1223	CHEMICALS, AOOITIVES ETC. . . . .	1 204	19 060	5.2	2.5	1620	INDUSTRIAL CHEMICALS . . . . .	372	150 757	83.7	75.9
1224	REFINISHING MATERIALS. . . . .	1 117	21 401	6.3	2.8	3620	PAINTERS' SUPPLIES . . . . .	9	468	3.4	.2
1225	SUPPLIES AND ACCESSORIES . . . . .	1 123	93 147	28.4	12.1	5220	CUSTOMOAL (JANITORS) SUPPLIES. .	16	1 129	35.2	.6
1230	AUTOMOTIVE GLASS . . . . .	76	5 838	34.7	.8	5230	LAUNORY, ORY CLEANING MACHINES .	5	827	26.6	.4
1240	USEO AUTO PARTS, EQUIP., ACCESS.	307	21 403	45.1	2.8	6260	IRON, STEEL PIPE, TUBING . . . .	10	1 261	13.0	.6
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	96	42 090	82.0	5.5	6262	STANOARO STEEL PIPE. . . . .	10	1 261	13.0	.6
1310	TIRES AND TUBES. . . . .	288	6 307	7.0	.8	8720	FEEDS (MIXEO AND OTHER). . . . .	5	408	13.3	.2
3610	HARWARE . . . . .	28	2 353	25.0	.3	8740	FERTILIZER, FERTILIZER MATERIALS .	19	1 379	4.4	.7
4320	FARM, OAIRY MACHINERY, PARTS . .	7	1 839	33.3	.2	8750	AGRICULTURAL CHEMICALS . . . . .	42	2 651	4.0	1.3
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	10	471	16.6	.1	9760	MISCELLANEOUS LINES. . . . .	10	5 873	50.0	3.0
4610	INDUSTRIAL VALVES, FITTINGS. . . .	6	760	10.0	.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	14	855	5.8	.4
6500	PETROLEUM PRODUCTS . . . . .	161	2 607	4.1	.3		COMMOOITIES N.E.C. . . . .	(X)	17 893	(X)	9.0
6620	UNPREPAREO IRON, STEEL SCRAP . . .	36	4 335	25.0	.1		PIECE GOOOS (WOVEN FABRICS) (SIC 5033)				
9930	OTHER LABOR, SERVICE RECEIPTS. .	144	4 633	10.0	.6		TOTAL . . . . .	63	43 559	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	11 650	(X)	1.5	1710	YARO OR PIECE GOOOS. . . . .	63	32 133	73.8	73.8
	TIRES AND TUBES (SIC 5014)					1720	NOTIONS (THREA0, BUTTONS, ETC.).	6	622	10.9	1.4
	TOTAL . . . . .	228	83 949	(X)	100.0	1730	KNIT FABRICS, KNITTING YARNS . .	6	593	9.8	1.4
1220	NEW AND REBUILT PARTS. . . . .	65	3 706	18.8	4.4	1731	KNIT FABRICS . . . . .	6	593	9.8	1.4
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	5	415	14.7	.5	1810	MEN'S, BOYS' CLOTHING. . . . .	8	2 688	19.8	6.2
1310	TIRES AND TUBES. . . . .	220	66 194	79.6	78.9	1820	WOMEN'S, CHILO'S, CLOTHING . . .	6	1 034	9.5	2.4
1320	RECAPPED TIRES . . . . .	120	8 112	19.2	9.7	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	8	1 463	23.9	3.4
6500	PETROLEUM PRODUCTS . . . . .	11	458	11.1	.5	7820	HOUSEHOLO LINENS, OOMESTICS. . .	12	3 362	19.8	7.7
6510	GASOLINE, KEROSENE . . . . .	11	260	7.1	.3	7821	BEOSPREADS, BLANKETS . . . . .	10	1 920	14.8	4.4
6530	OILS, GREASES, OTHER PETROL. . . .	6	333	10.5	.4	7823	SHEETS, PILLOW CASES . . . . .	6	1 100	11.5	2.5
9760	MISCELLANEOUS LINES. . . . .	10	299	6.7	.4		OTHER COMMOOITIES. . . . .	(X)	342	(X)	.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	65	1 440	6.5	1.7	7840	CURTAINS, DRAPES . . . . .	6	218	3.4	.5
	COMMOOITIES N.E.C. . . . .	(X)	2 732	(X)	3.3		COMMOOITIES N.E.C. . . . .	(X)	1 446	(X)	3.3
	ORUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)						NOTIONS AND OTHER ORY GOOOS (SIC 5034)				
	TOTAL . . . . .	299	426 889	(X)	100.0		TOTAL . . . . .	54	(0)	(X)	100.0
1410	PHARMACEUTICALS, ANTI8IOTICS . .	133	196 050	60.9	45.9						
1420	HEALTH PRODUCTS. . . . .	184	79 317	21.1	18.6						
1430	BEAUTY AIOS. . . . .	215	78 633	19.5	18.4						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST SOUTH CENTRAL--CONTINUED						WEST SOUTH CENTRAL--CONTINUED				
1710	YARD OR PIECE GOODS. . . . .	14	(O)	14.4	4.4		FOOTWEAR (SIC 5039)				
1711	COTTON FABRICS. . . . .	14	(D)	9.5	2.9						
	OTHER COMMOITIES. . . . .	(X)	(D)	(X)	1.5		TOTAL . . . . .	36	28 332	(X)	100.0
1720	NOTIONS (THREAO, BUTTONS, ETC.).	49	(D)	56.6	53.4	1910	SHOES, OTHER FOOTWEAR. . . . .	36	27 506	97.1	97.1
1730	KNIT FABRICS, KNITTING YARNS . .	16	(O)	16.4	8.1	1911	MEN'S, BOYS' SHOES . . . . .	23	5 532	28.8	19.5
1810	MEN'S, BOYS' CLOTHING. . . . .	14	(D)	29.4	12.8	1912	WOMEN'S, MISSES' SHOES . . . .	26	11 980	55.3	42.3
1811	WORK CLOTHING, WORK GLDVES . . .	8	(O)	6.3	2.3	1913	CHILDREN'S, INFANTS' SHOES . . .	2	2 683	15.6	9.5
1813	SHIRTS (DRESS AND SPORT) . . . .	11	(D)	6.0	2.6	1914	OTHER FOOTWEAR (SLIPPERS,ETC.)	13	7 311	37.4	25.8
1815	MEN'S, BOYS' UNDERWEAR . . . . .	11	(O)	15.5	6.7		COMMOITIES N.E.C. . . . .	(X)	826	(X)	2.9
1816	OTHER CLOTHING, FURNISHINGS. . .	8	(O)	1.8	.8		GROCERIES, GENERAL LINE (SIC 5041)				
	OTHER COMMOITIES. . . . .	(X)	(D)	(X)	.5		TOTAL . . . . .	326	1 732 140	(X)	100.0
1820	WOMEN'S, CHILO'S, CLOTHING . . . .	16	(D)	21.0	9.2	1420	HEALTH PRODUCTS. . . . .	116	16 176	1.9	.9
1910	SHOES, OTHER FOOTWEAR. . . . .	14	(D)	5.0	2.3	1430	BEAUTY AIDS. . . . .	139	36 271	3.4	2.1
1913	CHILDREN'S, INFANTS' SHOES . . . .	10	(D)	.3	.1	1610	SOAPS AND DETERGENTS . . . . .	226	92 619	7.5	5.3
	OTHER COMMOITIES. . . . .	(X)	(D)	(X)	2.2	2110	FROZEN FOODS . . . . .	127	93 180	6.9	5.4
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	8	(D)	4.2	.2	2210	BUTTER AND CHEESE . . . . .	162	36 582	2.9	2.1
7610	STATIONERY, OFFICE SUPPLIES. . . .	8	(D)	3.0	.7	2230	MILK, CREAM (FLUID). . . . .	15	13 190	3.8	.8
7820	HOUSEHOLD LINENS, DOMESTICS. . . .	11	(D)	13.0	5.6	2240	OTHER DAIRY PRODUCTS . . . . .	29	1 253	2.9	.1
	COMMODITIES N.E.C. . . . .	(X)	(O)	(X)	3.2	2320	POULTRY. . . . .	45	25 565	4.4	1.5
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					2410	CONFECTIONERY. . . . .	262	44 000	2.8	2.5
	TOTAL . . . . .	52	41 162	(X)	100.0	2510	FISH, SEAFOOD (FRESH FROZEN) . .	17	1 273	2.0	.1
1710	YARD DR PIECE GOODS. . . . .	18	2 783	13.1	6.8	2610	MEATS, PROVISIONS. . . . .	136	112 317	10.2	6.5
1711	COTTON FABRICS. . . . .	18	1 514	7.1	3.7	2710	FRESH FRUITS, VEGETABLES . . . .	99	40 248	6.8	2.3
1712	RAYDN, NYLDN, ETC. . . . .	11	1 128	6.3	2.7	2810	COFFEE-ROASTEO (INCL. SOLUBLE).	230	63 400	4.6	3.7
1713	WDDL FABRICS . . . . .	7	96	.5	.2	2830	TEA, SPICES. . . . .	224	20 203	2.0	1.2
1714	OTHR YARD GDDDS . . . . .	7	45	.3	.1	2840	BAKERY PRODUCTS. . . . .	74	6 575	1.8	.4
1720	NOTIONS (THREAD, BUTTONS, ETC.).	13	1 260	7.2	3.1	2850	FODD, BEVERAGE BASIC MATERIALS .	56	6 262	3.4	.4
1730	KNIT FABRICS, KNITTING YARNS . .	7	125	.9	.3	2860	CANNED-BOTTLED FOODS . . . . .	295	413 015	26.3	23.8
1810	MEN'S, BOYS' CLOTHING. . . . .	52	25 501	62.2	62.0	2861	CANNED-BOTTLED JUICES/DRINKS . .	268	55 234	4.0	3.2
1811	WORK CLOTHING, WORK GLOVES . . .	36	12 060	37.3	29.3	2862	CANNED-BOTTLED BABY FOODS. . . .	216	32 376	2.4	1.9
1812	SUITS, CDATS, TROUSERS . . . . .	8	1 217	9.1	3.0	2863	CANNED-BOTTLEO FRUITS, VEGE. . . .	261	186 601	14.0	10.8
1813	SHIRTS (DRESS AND SPORT) . . . . .	20	1 477	7.3	3.6	2864	CANNED FISH, SEAFOOD . . . . .	260	35 331	2.5	2.0
1814	SPORTSWEAR . . . . .	17	2 225	11.3	5.4	2865	CANNED MEATS . . . . .	190	21 179	2.6	1.2
1815	MEN'S, BOYS' UNDERWEAR . . . . .	24	5 167	22.0	12.6	2866	CANNED MILK. . . . .	253	46 170	3.1	2.7
1816	OTHER CLOTHING, FURNISHINGS. . .	20	3 354	16.2	8.1	2867	OTHER CANNEO-BDTTLED FOODS . . . .	179	36 124	3.8	2.1
1820	WOMEN'S, CHILD'S, CLDTHING . . . .	27	7 376	28.6	17.9	2870	SUGAR-REFINED. . . . .	259	56 398	4.6	3.3
1910	SHOES, OTHER FOOTWEAR. . . . .	16	1 264	7.5	3.1	2890	BREAKFAST FOODS. . . . .	243	35 707	2.9	2.1
1911	MEN'S, BOYS' SHOES . . . . .	13	464	3.8	1.1	2910	FLDUR, RELATED PRODUCTS. . . . .	239	43 887	3.7	2.5
1912	WOMEN'S, MISSES' SHOES . . . . .	9	317	2.5	.8	2920	MARGARINE, SHORTENINGS . . . . .	297	68 097	4.3	3.9
1913	CHILDREN'S, INFANTS' SHOES . . . .	7	98	.6	.2	2930	PET FOODS--ALL KINDS . . . . .	205	39 654	3.3	2.3
1914	OTHER FODTWEAR (SLIPPERS,ETC.).	12	385	2.2	.9	2940	DRIED, FRUITS, VEGETABLES. . . . .	166	12 451	1.3	.7
7820	HOUSEHOLD LINENS, DOMESTICS. . . .	16	2 002	11.7	4.9	2950	SOFT DRINKS, DRINK, WATERS . . . .	121	8 925	1.0	.5
	CDMMODITIES N.E.C. . . . .	(X)	851	(X)	2.1	2960	FOODS (EXC. AS SPECIFIED ABOVE).	137	166 890	17.4	9.6
	WDMEN'S, CHILDREN'S, INFANTS' CLDTHING (SIC 5037)					3430	ELECTRIC HOUSEWARES. . . . .	9	3 716	4.5	.2
	TDTAL . . . . .	91	54 942	(X)	100.0	3610	HARDWARE . . . . .	70	7 715	3.2	.4
1710	YARD DR PIECE GDDDS. . . . .	11	367	3.3	.7	5120	SCHDOL EQUIPMENT, SUPPLIES . . . .	80	1 702	.9	.1
1711	COTTON FABRICS . . . . .	11	160	1.4	.3	7110	CIGARETTES, CIGARS, TOBACCO. . . .	234	165 897	11.2	9.6
1712	RAYON, NYLDN, ETC. . . . .	7	100	1.1	.2	7111	CIGARETTES . . . . .	219	155 393	10.6	9.0
1713	WDDL FABRICS . . . . .	7	107	1.1	.2	7112	CIGARS . . . . .	118	3 404	.7	.2
1720	NOTIDNS (THREAD, BUTTONS, ETC.).	11	167	1.3	.3	7113	OTHER TOBACCO . . . . .	136	7 099	1.2	.4
1810	MEN'S, BOYS' CLOTHING. . . . .	24	3 988	19.1	7.3	7510	PERSONAL SERVICE PAPERS. . . . .	214	30 948	3.2	1.8
1820	WOMEN'S, CHILD'S, CLDTHING . . . .	78	43 334	84.2	78.9	7520	INDUSTRIAL PAPERS. . . . .	189	21 102	2.4	1.2
1821	DRESSES, SKIRTS, BLOUSES . . . . .	43	12 402	48.7	22.6	7870	KITCHEN UTENSILS, TDOLS, MISC. . . .	39	1 740	1.1	.1
1822	SUITS, COATS (EXCEPT FUR). . . . .	21	3 840	20.3	7.0	8720	FEEDS (MIXED AND OTHER). . . . .	75	7 831	5.0	.5
1823	CHILDREN'S INFANTS' WEAR . . . . .	33	6 914	22.2	12.6	9760	MISCELLANEDUS LINES. . . . .	8	5 302	6.8	.3
1824	WDMEN'S, CHILD'S UNDERWEAR . . . .	37	10 532	34.5	19.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	35	11 290	3.4	.7
1825	OTHER APPAREL, ACCESSORIES . . . . .	31	9 645	69.8	17.6		COMMODITIES N.E.C. . . . .	(X)	20 759	(X)	1.2
1830	MILLINERY, MILLINERY SUPPLIES. . .	13	1 049	12.5	1.9		FROZEN FOODS (SIC 5042)				
1840	DRESSED FURS, FUR CLOTHING . . . .	9	2 760	98.0	5.0		TOTAL . . . . .	109	110 196	(X)	100.0
1910	SHOES, OTHER FOOTWEAR. . . . .	17	1 849	13.0	3.4	2110	FROZEN FOODS . . . . .	109	102 940	93.4	93.4
7820	HOUSEHOLD LINENS, DOMESTICS. . . .	11	822	6.0	1.5	2210	BUTTER AND CHEESE. . . . .	10	276	2.4	.3
7821	BEDSPREADS, BLANKETS . . . . .	7	139	1.4	.3	2320	POULTRY. . . . .	10	1 161	7.0	1.1
7823	SHEETS, PILLOW CASES . . . . .	9	282	2.1	.5	2323	DRESSED POULTRY (RESALES). . . . .	10	1 161	7.0	1.1
7824	TOWELS, WASH CLOTHS. . . . .	6	170	1.5	.3	2510	FISH, SEAFOOD (FRESH FROZEN) . . .	6	723	12.9	.7
7825	OTHER LINENS, DOMESTICS. . . . .	7	166	1.6	.3	2610	MEATS, PROVISIONS. . . . .	14	1 878	11.8	1.7
	OTHER COMMODITIES. . . . .	(X)	64	(X)	.1	2860	CANNED-BOTTLED FOODS . . . . .	8	1 786	17.3	1.6
	COMMODITIES N.E.C. . . . .	(X)	606	(X)	1.1	2920	MARGARINE, SHORTENINGS . . . . .	16	666	3.5	.6
						2960	FOODS (EXC. AS SPECIFIED ABOVE).	6	279	3.6	.3
							COMMODITIES N.E.C. . . . .	(X)	487	(X)	.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST SOUTH CENTRAL--CONTINUED											
DAIRY PRODUCTS (SIC 5043)											
	TOTAL . . . . .	270	152 438	(X)	100.0		TOTAL . . . . .	423	372 480	(X)	100.0
2210	BUTTER AND CHEESE. . . . .	116	26 161	27.3	17.2	2110	FROZEN FOODS . . . . .	76	4 495	6.0	1.2
2220	ICE CREAM, ICES. . . . .	73	7 102	25.6	4.7	2112	FROZEN VEGETABLES-JUICES . . . . .	11	232	6.6	.1
2230	MILK, CREAM (FLUID). . . . .	227	101 361	89.9	66.5	2113	FROZEN POULTRY (PACKAGE ONLY)	23	1 041	2.9	.3
2240	OTHER DAIRY PRODUCTS . . . . .	116	14 546	26.3	9.5	2114	FROZEN FISH-SEAFOOD (PACKAGEO)	34	1 237	2.8	.3
2310	EGGS (SHELL) . . . . .	39	578	2.4	.4	2115	FROZEN MEATS (PACKAGEO). . . . .	48	1 857	4.8	.5
							OTHER COMMOITIES. . . . .	(X)	128	(X)	(2)
2610	MEATS, PROVISIONS. . . . .	7	575	23.5	.4	2210	BUTTER AND CHEESE. . . . .	92	2 977	3.8	.8
2613	CURED, BOILED, SMOKEO MEATS. . . . .	5	545	25.0	.4	2310	EGGS (SHELL) . . . . .	45	1 237	2.7	.3
	OTHER COMMOITIES. . . . .	(X)	30	(X)	(2)	2320	POULTRY. . . . .	103	3 803	5.4	1.0
2840	BAKERY PRODUCTS. . . . .	10	316	8.3	.2	2610	MEATS, PROVISIONS. . . . .	423	351 051	94.2	94.2
2920	MARGARINE, SHORTENINGS . . . . .	29	1 249	4.3	.8	2611	FRESH, FROZEN MEATS. . . . .	371	266 153	76.8	71.5
2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	29	919	3.2	.6	2612	SAUSAGE, MEAT LOAVES . . . . .	255	32 163	13.6	8.6
	OTHER COMMOITIES. . . . .	(X)	330	(X)	.2	2613	CURED, BOILED, SMOKEO MEATS. . . . .	262	35 724	14.4	9.6
	COMMOITIES N.E.C. . . . .	(X)	550	(X)	.4	2614	OTHER MEAT PRODUCTS. . . . .	164	17 011	12.2	4.6
POULTRY AND POULTRY PRODUCTS (SIC 5044)											
	TOTAL . . . . .	231	264 389	(X)	100.0	2860	CANNEO-BOTTLEO FOODS . . . . .	68	3 336	5.8	.9
2110	FROZEN FOODS . . . . .	38	16 718	15.9	6.3	2861	CANNEO-BOTTLEO JUICES/ORINKS . . . . .	10	844	6.0	.2
2210	BUTTER AND CHEESE. . . . .	18	11 693	12.6	4.4	2863	CANNEO-BOTTLEO FRUITS, VEGE. . . . .	22	1 047	5.7	.3
2230	MILK, CREAM (FLUID). . . . .	7	1 254	6.5	.5	2865	CANNEO MEATS . . . . .	54	1 257	2.0	.3
2310	EGGS (SHELL) . . . . .	196	79 414	35.8	30.0		OTHER COMMOITIES. . . . .	(X)	188	(X)	.1
2320	POULTRY. . . . .	155	121 500	57.3	46.0	2920	MARGARINE, SHORTENINGS . . . . .	83	3 027	3.6	.8
2610	MEATS, PROVISIONS. . . . .	18	7 643	18.7	2.9	2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	73	1 248	1.5	.3
2710	FRESH FRUITS, VEGETABLES . . . . .	12	3 596	16.8	1.4	2922	SHORTENINGS, COOKING OILS. . . . .	56	1 780	3.1	.5
2860	CANNEO-BOTTLEO FOODS . . . . .	8	2 475	7.6	.9		COMMOITIES N.E.C. . . . .	(X)	2 554	(X)	.7
2920	MARGARINE, SHORTENINGS . . . . .	20	11 689	16.2	4.4	FRESH FRUITS AND VEGETABLES (SIC 5048)					
2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	16	11 358	16.6	4.3		TOTAL . . . . .	530	365 771	(X)	100.0
2922	SHORTENINGS, COOKING OILS. . . . .	9	330	5.8	.1	2110	FROZEN FOODS . . . . .	62	24 517	23.3	6.7
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	7	1 705	16.2	.6	2210	BUTTER AND CHEESE. . . . .	9	802	5.4	.2
B720	FEEDS (MIXED AND OTHER). . . . .	10	2 245	28.5	.8	2310	EGGS (SHELL) . . . . .	14	811	10.5	.2
	COMMOITIES N.E.C. . . . .	(X)	4 457	(X)	1.7	2320	POULTRY. . . . .	20	1 570	10.8	.4
CONFECTIONERY (SIC 5045)											
	TOTAL . . . . .	196	86 273	(X)	100.0	2410	CONFECTIONERY. . . . .	26	1 680	3.8	.5
1420	HEALTH PRODUCTS. . . . .	13	833	10.3	1.0	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	12	904	3.7	.2
1430	BEAUTY AIDS. . . . .	17	2 162	17.6	2.5	2710	FRESH FRUITS, VEGETABLES . . . . .	530	323 349	88.4	88.4
2410	CONFECTIONERY. . . . .	196	74 381	86.2	86.2	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	449	162 702	49.0	44.5
2411	CANDY (ALL KINDS). . . . .	135	34 356	48.4	39.8	2712	FRESH VEGETABLES . . . . .	387	160 647	55.2	43.9
2412	CHEWING GUM. . . . .	82	4 077	6.9	4.7	2860	CANNEO-BOTTLEO FOODS . . . . .	30	2 150	5.4	.6
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	48	2 659	21.9	3.1	2920	MARGARINE, SHORTENINGS . . . . .	27	1 420	2.5	.4
2414	NUTS, OTHER CONFECTIONS. . . . .	127	33 289	53.8	38.6	7510	PERSONAL SERVICE PAPERS. . . . .	11	1 179	3.6	.3
2860	CANNEO-BOTTLEO FOODS . . . . .	14	384	11.1	.4		COMMOITIES N.E.C. . . . .	(X)	7 389	(X)	2.0
2861	CANNEO-BOTTLEO JUICES/ORINKS . . . . .	5	67	6.2	.1	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					
2867	OTHER CANNEO-BOTTLEO FOODS . . . . .	8	221	15.0	.3		TOTAL . . . . .	511	511 187	(X)	100.0
	OTHER COMMOITIES. . . . .	(X)	96	(X)	.1	1420	HEALTH PRODUCTS. . . . .	27	1 625	2.4	.3
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	13	402	22.7	.5	1430	BEAUTY AIDS. . . . .	22	1 926	3.4	.4
3430	ELECTRIC HOUSEWARES. . . . .	6	266	4.3	.3	1610	SOAPS AND DETERGENTS . . . . .	63	3 578	3.2	.7
3610	HARDWARE . . . . .	6	335	6.7	.4	2110	FROZEN FOODS . . . . .	34	3 815	5.9	.7
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	25	2 294	13.7	2.7	2111	FROZEN FRUITS-JUICES . . . . .	12	531	3.0	.1
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	19	1 422	13.7	1.6	2112	FROZEN VEGETABLES-JUICES . . . . .	14	283	5.2	.1
7510	PERSONAL SERVICE PAPERS. . . . .	28	1 250	12.8	1.4	2114	FROZEN FISH-SEAFOOD (PACKAGEO)	20	411	1.8	.1
9750	SMOKERS' SUPPLIES AND PIPES. . . . .	5	187	8.6	.2	2116	FROZEN PREPARED FOODS. . . . .	8	1 557	6.9	.3
	COMMOITIES N.E.C. . . . .	(X)	2 357	(X)	2.7	2117	OTHER PACKAGEO FROZEN FOODS. . . . .	8	774	3.3	.2
							OTHER COMMOITIES. . . . .	(X)	191	(X)	(2)
FISH AND SEAFOODS (SIC 5046)											
	TOTAL . . . . .	151	79 952	(X)	100.0	2210	BUTTER AND CHEESE. . . . .	50	3 078	3.3	.6
2110	FROZEN FOODS . . . . .	22	7 282	33.5	9.1	2410	CONFECTIONERY. . . . .	108	6 433	5.0	1.3
2111	FROZEN FRUITS-JUICES . . . . .	8	458	4.0	.6	2411	CANDY (ALL KINDS). . . . .	76	3 502	2.8	.7
2112	FROZEN VEGETABLES-JUICES . . . . .	8	466	5.6	.6	2412	CHEWING GUM. . . . .	36	490	1.3	.1
2113	FROZEN POULTRY (PACKAGE ONLY)	8	388	4.6	.5	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	38	909	2.4	.2
2114	FROZEN FISH-SEAFOOD (PACKAGEO)	22	5 031	23.5	6.3	2414	NUTS, OTHER CONFECTIONS. . . . .	44	1 533	2.2	.3
2115	FROZEN MEATS (PACKAGEO). . . . .	8	939	11.0	1.2	2610	MEATS, PROVISIONS. . . . .	39	4 388	7.0	.9
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	151	71 098	88.9	88.9	2611	FRESH, FROZEN MEATS. . . . .	20	1 993	4.6	.4
	COMMOITIES N.E.C. . . . .	(X)	1 572	(X)	2.0	2612	SAUSAGE, MEAT LOAVES . . . . .	17	497	1.3	.1
						2613	CURED, BOILED, SMOKEO MEATS. . . . .	22	1 426	3.3	.3
						2614	OTHER MEAT PRODUCTS. . . . .	24	471	2.7	.1
						2710	FRESH FRUITS, VEGETABLES . . . . .	18	1 132	5.4	.2
						2711	FRESH FRUITS, BERRIES, MELONS. . . . .	8	368	10.0	.1
						2712	FRESH VEGETABLES . . . . .	14	764	2.8	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	WEST SOUTH CENTRAL--CONTINUED						WEST SOUTH CENTRAL--CONTINUED				
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	80	36 239	23.2	7.1	3420	MAJOR APPLIANCES . . . . .	57	11 040	22.8	2.1
2820	COFFEE-GREEN . . . . .	12	93 770	64.2	18.3	3421	ELECTRIC HOME KITCHEN EQUIP. . . . .	36	3 825	11.4	.7
2830	TEA, SPICES . . . . .	86	6 641	6.7	1.3	3422	ELECTRIC HOME LAUNDRY EQUIP. . . . .	18	1 920	13.7	.4
2840	BAKERY PRODUCTS . . . . .	78	19 915	54.9	3.9	3423	TV SETS . . . . .	18	3 399	13.0	.6
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	64	37 806	52.4	7.4	3425	OTHER MAJOR APPLIANCES . . . . .	22	1 615	8.5	.3
							OTHER COMMODITIES . . . . .	(X)	280	(X)	.1
2860	CANNED-BOTTLED FOODS . . . . .	172	77 548	47.5	15.2	3430	ELECTRIC HOUSEWARES . . . . .	105	24 721	11.6	4.7
2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	120	8 394	8.0	1.6	3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	43	1 452	2.9	.3
2862	CANNED-BOTTLED BABY FOODS . . . . .	41	1 916	2.5	.4	3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	27	3 610	16.2	.7
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	116	34 010	25.4	6.7	3810	CENTRAL AIR CONDITIONING . . . . .	23	1 737	7.5	.3
2864	CANNED FISH, SEAFOOD . . . . .	85	9 035	7.5	1.8	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	70	9 323	72.0	1.8
2865	CANNED MEATS . . . . .	77	9 572	9.1	1.9		COMMODITIES N.E.C. . . . .	(X)	14 552	(X)	2.8
2866	CANNED MILK . . . . .	68	3 945	5.5	.8						
2867	OTHER CANNED-BOTTLED FOODS . . . . .	68	10 677	12.2	2.1						
2870	SUGAR-REFINED . . . . .	98	38 102	17.0	7.5		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064) . . . . .				
2890	BREAKFAST FOODS . . . . .	57	1 780	2.1	.3						
2910	FLOUR, RELATED PRODUCTS . . . . .	97	6 168	5.0	1.2		TOTAL . . . . .	182	472 598	(X)	100.0
2920	MARGARINE, SHORTENINGS . . . . .	107	5 613	4.2	1.1	1220	NEW AND REBUILT PARTS . . . . .	8	3 396	5.0	.7
2930	PET FOODS--ALL KINDS . . . . .	63	5 338	5.4	1.0	331C	ELECTRICAL WIRING SUPPLIES . . . . .	22	13 050	18.1	2.8
2940	DRIED, FRUITS, VEGETABLES . . . . .	62	13 915	15.4	2.7	3311	INT. WIRING, CONSTR. MAT. . . . .	8	2 973	6.0	.6
2950	SOFT DRINKS, ORINK, WATERS . . . . .	88	22 745	40.0	4.4	3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	7	2 263	5.1	.5
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	165	70 827	41.4	13.9	3313	LIGHTING FIXTURES . . . . .	15	3 385	5.0	.7
3610	HARDWARE . . . . .	29	2 826	12.0	.6	3314	ELECTRIC LAMPS . . . . .	12	798	1.4	.2
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	22	593	.9	.1	3315	MOTORS, INDUST. CONTROLS . . . . .	8	3 632	6.8	.8
						3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	60	9 587	4.7	2.0
7110	CIGARETTES, CIGARS, TOBACCO . . . . .	47	15 510	18.6	3.0	3420	MAJOR APPLIANCES . . . . .	161	319 990	73.1	67.7
7111	CIGARETTES . . . . .	43	13 308	16.3	2.6	3421	ELECTRIC HOME KITCHEN EQUIP. . . . .	109	92 798	28.6	19.6
7112	CIGARS . . . . .	23	923	1.8	.2	3422	ELECTRIC HOME LAUNDRY EQUIP. . . . .	100	33 057	9.7	7.0
7113	OTHER TOBACCO . . . . .	33	1 280	2.5	.3	3423	TV SETS . . . . .	109	156 572	43.5	33.1
7510	PERSONAL SERVICE PAPERS . . . . .	70	3 106	3.0	.6	3424	CONSOLE RADIOS AND PLAYERS . . . . .	95	20 606	6.1	4.4
7520	INDUSTRIAL PAPERS . . . . .	48	2 876	5.7	.6	3425	OTHER MAJOR APPLIANCES . . . . .	103	16 958	5.7	3.6
8720	FEEES (MIXED AND OTHER) . . . . .	35	3 016	8.4	.6	3430	ELECTRIC HOUSEWARES . . . . .	45	8 071	6.4	1.7
	COMMODITIES N.E.C. . . . .	(X)	20 878	(X)	4.1	3440	ROOM AIR CONOITIONERS . . . . .	75	38 177	11.6	8.1
	COTTON (SIC 5052) . . . . .					3510	ELECTRONIC TUBES, PARTS ACC. . . . .	47	4 586	1.9	1.0
	TOTAL . . . . .	105	552 089	(X)	100.0	3511	ELECTRONIC TUBES . . . . .	35	2 954	1.5	.6
3110	COTTON (RAW) INCL. LINTERS . . . . .	105	544 718	98.7	98.7	3512	TRANS. AND/OR SEMICONDUCTORS . . . . .	20	550	.3	.1
	COMMODITIES N.E.C. . . . .	(X)	7 371	(X)	1.3	3513	ELECTRONIC PARTS . . . . .	18	566	.3	.1
						3514	ACCESSORIES . . . . .	9	314	.6	.1
	GRAIN (SIC 5053) . . . . .						OTHER COMMODITIES . . . . .	(X)	201	(X)	(Z)
	TOTAL . . . . .	330	1 395 513	(X)	100.0	3610	HARDWARE . . . . .	8	3 860	9.5	.8
3120	GRAINS, BEANS, ETC. . . . .	330	1 360 447	97.5	97.5	3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	10	1 248	1.9	.3
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	58	6 964	7.0	.5	3810	CENTRAL AIR CONOITIONING . . . . .	25	17 670	13.9	3.7
8760	SEEDS . . . . .	41	3 812	8.1	.3	3811	RESIDENT. AND SMALL COMMERCIAL . . . . .	23	11 652	10.3	2.5
9920	COMMODITY CREDIT RECEIPTS . . . . .	120	7 221	.7	.5	3812	RESIDENTIAL AND COMMERCIAL . . . . .	10	1 488	3.0	.3
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	118	6 573	1.3	.5		OTHER COMMODITIES . . . . .	(X)	4 530	(X)	1.0
	COMMODITIES N.E.C. . . . .	(X)	10 496	(X)	.8	3820	PARTS SUPPLIES, AND ACCESSORIES . . . . .	25	2 683	1.9	.6
						3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	8	5 998	8.9	1.3
	LIVESTOCK (SIC 5054) . . . . .					4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	8	3 590	9.0	.8
	TOTAL . . . . .	84	130 175	(X)	100.0	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	23	4 854	5.6	1.0
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	84	124 024	95.3	95.3	7850	FLOOR COVERINGS . . . . .	10	7 270	12.3	1.5
8720	FEEES (MIXED AND OTHER) . . . . .	18	2 042	4.1	1.6	8620	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	15	6 644	9.3	1.4
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	18	2 355	4.5	1.8	9310	PHONO., RECORDS, PREREC. TAPES . . . . .	8	3 191	6.7	.7
	COMMODITIES N.E.C. . . . .	(X)	1 754	(X)	1.3	9760	MISCELLANEOUS LINES . . . . .	14	968	1.8	.2
						9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	36	3 005	1.9	.6
							COMMODITIES N.E.C. . . . .	(X)	14 760	(X)	3.1
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059) . . . . .						ELECTRONIC PARTS AND EQUIPMENT (SIC 5065) . . . . .				
	TOTAL <sup>2</sup> . . . . .	90	115 515	(X)	100.0	3310	TOTAL . . . . .	377	158 082	(X)	100.0
						3311	ELECTRICAL WIRING SUPPLIES . . . . .	31	2 312	14.5	1.5
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063) . . . . .					3315	INT. WIRING, CONSTR. MAT. . . . .	22	1 250	11.9	.8
	TOTAL . . . . .	487	524 002	(X)	100.0		MOTORS, INDUST. CONTROLS . . . . .	9	1 027	16.2	.6
1220	NEW AND REBUILT PARTS . . . . .	4	2 406	50.0	.5		OTHER COMMODITIES . . . . .	(X)	34	(X)	(Z)
3310	ELECTRICAL WIRING SUPPLIES . . . . .	457	436 913	84.4	83.4	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	50	1 513	5.4	1.0
3311	INT. WIRING, CONSTR. MAT. . . . .	330	178 707	38.4	34.1	3420	MAJOR APPLIANCES . . . . .	94	4 850	11.2	3.1
3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	261	79 984	19.9	15.3	3421	ELECTRIC HOME KITCHEN EQUIP. . . . .	5	241	7.4	.2
3313	LIGHTING FIXTURES . . . . .	322	68 941	15.7	13.2	3423	TV SETS . . . . .	85	2 320	6.0	1.5
3314	ELECTRIC LAMPS . . . . .	284	27 667	6.6	5.3	3424	CONSOLE RADIOS AND PLAYERS . . . . .	58	1 791	5.0	1.1
3315	MOTORS, INDUST. CONTROLS . . . . .	251	72 426	20.3	13.8		OTHER COMMODITIES . . . . .	(X)	497	(X)	.3
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	52	10 491	11.4	2.0	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	377	143 253	90.6	90.6
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	64	7 757	5.3	1.5	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	41	2 874	18.5	1.8
							COMMODITIES N.E.C. . . . .	(X)	3 280	(X)	2.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
WEST SOUTH CENTRAL--CONTINUEO											
	HARDWARE (SIC 5072)					3710	WARM-AIR HEATING-COOLING EQUIP..	119	14 990	18.3	10.6
						3711	WARM-AIR FURNANCES (ALL FUELS)	72	8 443	12.0	6.0
						3712	CENTRAL HEATING-COOLING UNITS.	73	3 421	7.5	2.4
	TOTAL . . . . .	283	283 006	(X)	100.0	3713	DUCTS, REGISTERS, ETC. . . . .	61	2 429	6.9	1.7
1220	NEW AND REBUILT PARTS. . . . .	13	3 417	8.6	1.2	3714	ROOM SPACE HEATING EQUIPMENT .	8	101	2.0	.1
1510	PAINTS, VARNISHES, LACQUERS. . .	43	4 202	4.2	1.5	3715	OTHER WARM AIR SPACE HEATING .	15	596	6.6	.4
1620	INDUSTRIAL CHEMICALS . . . . .	3	872	12.0	.3	3730	HYDRONICS EQUIPMENT, SUPPLIES. .	15	456	2.6	.3
3310	ELECTRICAL WIRING SUPPLIES . . .	28	3 428	3.5	1.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	11	351	6.4	.2
3410	NON-CONSOLE RADIOS AND PLAYERS .	7	778	2.3	.3	3810	CENTRAL AIR CONDITIONING . . . . .	166	55 298	57.9	39.2
3420	MAJOR APPLIANCES . . . . .	10	2 590	4.8	.9	3811	RESIDENTIAL AND SMALL COMMERCIAL	124	27 883	32.0	19.7
3430	ELECTRIC HOUSEWARES. . . . .	29	7 907	6.5	2.8	3812	RESIDENTIAL AND COMMERCIAL . . .	114	15 141	18.4	10.7
3510	ELECTRONIC TUBES, PARTS ACC. . .	3	1 190	2.5	.4	3813	INDUSTRIAL AND COMMERCIAL . . .	54	12 274	22.5	8.7
3610	HARDWARE . . . . .	265	164 702	59.2	58.2	3820	PARTS SUPPLIES, AND ACCESSORIES.	152	20 596	26.2	14.6
3620	PAINTERS' SUPPLIES . . . . .	54	6 342	5.7	2.2	3910	COMMERCIAL REFRIGERATORS EQUIP..	159	36 770	43.4	26.0
3710	WARM-AIR HEATING-COOLING EQUIP..	25	1 959	2.6	.7	4140	COMMERCIAL FOOD SERVICE EQUIP..	31	633	3.7	.4
3711	WARM-AIR FURNANCES (ALL FUELS)	10	312	1.0	.1	4180	STORE, RESTAURANT FIXTURES . . .	20	1 843	18.8	1.3
3713	DUCTS, REGISTERS, ETC. . . . .	4	145	1.8	.1	4420	GEN. PURPOSE INDUSTRIAL MACH..	9	732	27.7	.5
3714	ROOM SPACE HEATING EQUIPMENT .	18	1 170	1.8	.4	9930	OTHER LABOR, SERVICE RECEIPTS .	52	1 696	6.4	1.2
3715	OTHER WARM AIR SPACE HEATING .	5	212	2.3	.1		COMMODITIES N.E.C. . . . .	(X)	4 298	(X)	3.0
	OTHER COMMODITIES. . . . .	(X)	120	(X)	(Z)						
3740	PLUMBING FIX., EQUIP., SUPPLIES.	46	8 753	6.7	3.1	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					
3810	CENTRAL AIR CONDITIONING . . . .	6	741	3.3	.3	TOTAL . . . . .					
4150	CHINA, GLASSWARE, COMMERCIAL . .	3	541	3.5	.2	582	146 182	(X)	100.0		
4310	GARDEN MACHINERY, EQUIP. SUPP..	28	6 552	6.4	2.3	3910	COMMERCIAL REFRIGERATORS EQUIP..	34	5 348	33.3	3.7
4420	GEN. PURPOSE INDUSTRIAL MACH..	12	1 129	9.3	.4	4110	OFFICE MACHINES AND EQUIPMENT..	381	49 340	73.9	33.8
4430	METAL-WORKING MACHINERY. . . . .	5	400	20.0	.1	4120	INDICATING, RECORD., INSTRUMENTS	20	4 182	82.8	2.9
4840	ABRASIVES, ABRASIVE MATERIALS..	31	1 208	2.6	.4	4130	COMMERCIAL KITCHEN EQUIPMENT . .	39	5 992	44.5	4.1
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	28	1 412	2.0	.5	4131	ELEC. COMMERCIAL KITCHEN EQUIP..	39	4 244	31.5	2.9
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	7	1 735	4.7	.6	4132	NON-ELEC. COMM. KITCHEN EQUIP..	34	1 748	13.3	1.2
6210	IRON, STEEL PRDGS. (SEMI-FINISH)	5	2 935	11.9	1.0	4140	COMMERCIAL FOOD SERVICE EQUIP..	52	9 823	47.1	6.7
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	50	8 566	6.9	3.0	4150	CHINA, GLASSWARE, COMMERCIAL . .	39	5 929	39.4	4.1
6231	WIRE-PLAIN, COATED, BARBED . . .	26	2 214	2.4	.8	4160	STORE, SERVICE SHOP MACHINES . .	133	20 950	58.3	14.3
6232	NAILS, STAPLES . . . . .	38	3 040	2.8	1.1	4161	CASH REGISTERS . . . . .	83	2 049	20.5	1.4
6233	WIDEN, WELDED WIRE FENCE EDPT.	19	1 633	2.0	.6	4162	COIN-OPERATED MACHINES . . . . .	40	18 126	77.0	12.4
6234	WIRE ROPE AND STRAND . . . . .	21	1 562	3.7	.6	4163	OTHER STORE AND SERVICE MACH..	24	776	22.7	.5
	OTHER COMMODITIES. . . . .	(X)	117	(X)	(Z)	4170	SCALES, BALANCES (EX. SCIENTIFIC)	9	174	20.0	.1
6240	IRON, STEEL FINISHED PRODUCTS. .	12	350	10.0	.1	4180	STORE, RESTAURANT FIXTURES . . .	92	20 499	71.0	14.0
6260	IRON, STEEL PIPE, TUBING . . . . .	22	2 040	2.4	.7	4830	PRINTING, DUPLICATING INKS . . .	15	150	4.5	.1
7110	HOUSEHOLD FURNITURE, SLEEP EQUIP.	5	1 207	2.8	.4	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	48	953	11.8	.7
7810	CHINA, GLASSWARE, CROCKERY . . .	5	684	2.0	.2	7410	PRINTING, WRITING PAPER. . . . .	49	1 759	16.9	1.2
7850	FLOOR COVERINGS. . . . .	11	3 105	5.8	1.1	7510	PERSONAL SERVICE PAPERS. . . . .	8	369	8.3	.3
7870	KITCHEN UTENSILS, TOOLS, MISC. .	30	10 897	9.9	3.9	7520	INDUSTRIAL PAPERS. . . . .	6	326	6.4	.2
8140	WOOD MILLWORK (DOORS, ETC.). . .	3	768	6.8	.3	7610	STATIONERY, OFFICE SUPPLIES. . .	136	6 200	25.7	4.2
8150	METAL MILLWORK (DOORS, ETC.). . .	6	458	13.3	.2	7720	OFFICE, COMM., BUS, FURNITURE. .	63	2 467	21.5	1.7
8420	ROOFING, SIDING, EQUIPMENT . . .	14	633	2.3	.2	7870	KITCHEN UTENSILS, TOOLS, MISC. .	21	1 014	17.5	.7
8570	OTHER BUILDING MATERIALS . . . .	12	279	7.6	.1	8650	BILLIARDS, PDDL, BOWLING EQUIP..	5	829	24.0	.6
8620	SPORT, ATHLETIC GOODS, BICYCLES.	31	14 574	11.6	5.1	9760	MISCELLANEOUS LINES. . . . .	7	366	16.6	.3
8630	TOYS, GAMES, FIREWORKS . . . . .	5	3 178	7.8	1.1	9930	OTHER LABOR, SERVICE RECEIPTS .	192	4 510	10.6	3.1
9760	MISCELLANEOUS LINES. . . . .	3	575	8.0	.2		COMMODITIES N.E.C. . . . .	(X)	5 002	(X)	3.4
9930	OTHER LABOR, SERVICE RECEIPTS .	29	1 092	16.0	.4						
	COMMODITIES N.E.C. . . . .	(X)	11 807	(X)	4.2						
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)											
	TOTAL . . . . .	446	322 564	(X)	100.0	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					
3310	ELECTRICAL WIRING SUPPLIES . . .	21	1 665	7.9	.5	TOTAL . . . . .					
3420	MAJOR APPLIANCES . . . . .	21	2 755	12.8	.9	335	426 051	(X)	100.0		
3440	ROOM AIR CONDITIONERS. . . . .	9	503	11.7	.2	4210	CONSTRUCTION, MINING SUPPLIES. .	335	338 006	79.3	79.3
3610	HARDWARE . . . . .	84	4 596	5.4	1.4	4211	CRAWLER TRACTORS . . . . .	224	88 547	25.3	20.8
3710	WARM-AIR HEATING-COOLING EQUIP..	285	48 795	22.6	15.1	4212	SELF PROPELLED SCRAPERS. . . . .	115	20 155	7.9	4.7
3720	ELEC. RESIDENTIAL SPACE HEATING.	13	811	33.3	.3	4213	TRACTOR SHOVEL LOADERS . . . . .	166	26 754	8.2	6.3
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	84	7 942	12.6	2.5	4214	PARTS AND ATTACHMENTS. . . . .	208	72 769	21.6	17.1
3740	PLUMBING FIX., EQUIP., SUPPLIES.	362	205 048	71.0	63.6	4215	POWER CRANES AND PARTS . . . . .	117	37 140	20.5	8.7
3810	CENTRAL AIR CONDITIONING . . . .	133	14 222	12.2	4.4	4216	CONTINUOUS MIXERS, PAVERS. . . .	53	6 680	8.2	1.6
3820	PARTS SUPPLIES, AND ACCESSORIES.	36	1 470	6.8	.5	4217	CONCRETE MIXERS, PAVERS. . . . .	84	21 416	18.5	5.0
3910	COMMERCIAL REFRIGERATORS EQUIP..	13	882	12.0	.3	4218	GRADERS, ROLLERS, OFF HIGHWAY.	152	28 531	9.1	6.7
4420	GEN. PURPOSE INDUSTRIAL MACH..	31	1 489	4.9	.5	4219	OTHER CONSTRUCTION EQUIP.. . . .	187	36 014	15.8	8.5
4460	INDUSTRIAL VALVES, FITTINGS. . .	62	6 261	9.2	1.9	4310	GARDEN MACHINERY, EQUIP. SUPP. .	12	907	13.3	.2
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	18	710	3.7	.2	4420	GEN. PURPOSE INDUSTRIAL MACH..	105	16 389	8.6	3.8
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	24	1 003	3.6	.3	4421	ENGINES (INCL. INT. COMBUST.). .	51	8 637	6.3	2.0
6250	CAST IRON SOIL PIPE, TUBING. . .	75	5 446	8.9	1.7	4422	COMPRESSORS, PUMPS. . . . .	62	4 432	5.9	1.0
6260	IRON, STEEL PIPE, TUBING . . . . .	103	9 307	10.3	2.9	4423	CRUSHING, MACH. AND EQUIP. . . .	29	1 753	3.9	.4
9760	MISCELLANEOUS LINES. . . . .	6	292	11.1	.1	4425	OTHER GEN. INDUST. MACHINERY .	22	1 378	3.6	.3
9930	OTHER LABOR, SERVICE RECEIPTS .	9	462	6.2	.1		OTHER COMMODITIES. . . . .	(X)	189	(X)	(Z)
	COMMODITIES N.E.C. . . . .	(X)	8 905	(X)	2.8	4430	METAL-WORKING MACHINERY. . . . .	10	1 440	20.0	.3
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)	295	141 197	(X)	100.0	4431	NEW MACHINE TOOLS. . . . .	8	997	15.3	.2
	TOTAL . . . . .					4432	MISCELLANEOUS METALWORKING . .	8	443	7.6	.1
3310	ELECTRICAL WIRING SUPPLIES . . .	9	794	18.7	.6						
3440	ROOM AIR CONDITIONERS. . . . .	43	2 741	6.6	1.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST SOUTH CENTRAL--CONTINUEO											
4440	MATERIALS HANDLING EQUIPMENT . .	55	7 496	10.9	1.8	9760	MISCELLANEOUS LINES. . . . .	103	7 871	8.1	.6
4441	FORK LIFT TRUCKS . . . . .	23	2 767	8.5	.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	254	24 986	11.0	2.0
4443	CRANES, DERRICKS, HOISTS . . . . .	21	3 190	9.5	.7		COMMODITIES N.E.C. . . . .	(X)	222 363	(X)	15.2
4445	OTHER MATERIALS HANDLING EQUIP. OTHER COMMODITIES. . . . .	25 (X)	1 460 79	3.0 (X)	.3 (Z)	INDUSTRIAL SUPPLIES (SIC 5085)					
4480	USED OR REBUILT MACH. EQUIP. . . .	127	35 096	14.7	8.2	TOTAL . . . . .					
4481	USED CONSTRUCTION EQUIP. . . . .	123	33 247	14.1	7.8	809	495 730	(X)	100.0		
4483	OTHER USED OR REBUILT MACH. . . . .	21	1 849	6.6	.4						
5420	SHIP, BOAT . . . . .	10	2 394	17.1	.6	1220	NEW AND REBUILT PARTS. . . . .	37	1 115	5.7	.2
9760	MISCELLANEOUS LINES. . . . .	15	2 301	8.6	.5	1250	PETROLEUM PRODUCTS MKT. EQUIP. .	19	1 588	18.7	.3
9930	OTHER LABOR, SERVICE RECEIPTS. . .	152	17 958	6.9	4.2	1510	PAINTS, VARNISHES, LACQUERS. . .	25	764	6.0	.2
	COMMODITIES N.E.C. . . . .	(X)	4 064	(X)	1.0	1620	INDUSTRIAL CHEMICALS. . . . .	16	1 734	10.0	.3
FARM MACHINERY AND EQUIPMENT (SIC 5083)						3310	ELECTRICAL WIRING SUPPLIES. . . .	15	1 747	14.2	.4
TOTAL . . . . .						3610	HARDWARE . . . . .	39	3 698	9.7	.7
1220	NEW AND REBUILT PARTS. . . . .	7	777	20.4	1.0	3740	PLUMBING FIX., EQUIP., SUPPLIES.	68	10 650	16.8	2.1
3610	HARDWARE . . . . .	7	1 068	20.5	1.4	3910	COMMERCIAL REFRIGERATORS EQUIP..	7	729	8.3	.1
4210	CONSTRUCTION, MINING SUPPLIES. .	7	3 970	85.4	5.3	4210	CONSTRUCTION, MINING SUPPLIES. .	31	7 681	38.4	1.5
4310	GARDEN MACHINERY, EQUIP. SUPP. .	67	18 037	50.4	23.9	4211	CRAWLER TRACTORS. . . . .	16	736	7.1	.1
4320	FARM, DAIRY MACHINERY, PARTS. . .	104	45 387	76.8	60.1	4214	PARTS AND ATTACHMENTS. . . . .	14	1 109	16.6	.2
8740	FERTILIZER, FERTILIZER MATERIALS	9	595	10.0	.8	4215	POWER CRANES AND PARTS. . . . .	7	1 244	14.2	.3
8750	AGRICULTURAL CHEMICALS. . . . .	17	784	7.9	1.0	4218	GRADERS, ROLLERS, OFF HIGHWAY.	9	2 018	15.3	.4
9760	MISCELLANEOUS LINES. . . . .	7	1 028	19.4	1.4	4219	OTHER CONSTRUCTION EQUIP. . . .	18	1 874	15.3	.4
9930	OTHER LABOR, SERVICE RECEIPTS. .	38	1 199	5.3	1.6		OTHER COMMODITIES. . . . .	(X)	699	(X)	.1
	COMMODITIES N.E.C. . . . .	(X)	2 736	(X)	3.6	4320	FARM, DAIRY MACHINERY, PARTS. . .	14	1 074	10.5	.2
INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)						4420	GEN. PURPOSE INDUSTRIAL MACH. . .	107	6 056	6.2	1.2
TOTAL . . . . .						4422	COMPRESSORS, PUMPS . . . . .	89	3 243	3.8	.7
1120	TRUCKS, TRUCK TRACTORS . . . . .	5	686	33.3	.1	4423	CRUSHING, MACH. AND EQUIP. . . .	11	321	6.2	.1
1220	NEW AND REBUILT PARTS. . . . .	13	1 828	20.0	.1	4424	FANS, BLOWERS (INOUST. EQUIP.)	24	437	2.7	.1
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	41	6 784	20.8	.5	4425	OTHER GEN. INOUST. MACHINERY . .	53	1 873	4.1	.4
1620	INDUSTRIAL CHEMICALS. . . . .	108	1 900	1.2	.1		OTHER COMMODITIES. . . . .	(X)	183	(X)	(Z)
3310	ELECTRICAL WIRING SUPPLIES. . . .	20	2 925	8.0	.2	4430	METAL-WORKING MACHINERY. . . . .	78	21 751	23.2	4.4
3610	HARDWARE . . . . .	125	2 147	2.6	.2	4431	NEW MACHINE TOOLS. . . . .	62	19 260	21.9	3.9
3740	PLUMBING FIX., EQUIP., SUPPLIES.	9	1 158	33.3	.1	4432	MISCELLANEOUS METALWORKING. . .	40	2 491	5.0	.5
3910	COMMERCIAL REFRIGERATORS EQUIP..	13	677	4.7	.1	4440	MATERIALS HANDLING EQUIPMENT . .	75	8 048	7.7	1.6
4210	CONSTRUCTION, MINING SUPPLIES. .	40	23 394	52.9	1.8	4441	FORK LIFT TRUCKS . . . . .	5	2 889	13.6	.6
4211	CRAWLER TRACTORS . . . . .	17	4 897	15.3	.4	4443	CRANES, DERRICKS, HOISTS . . . .	49	1 867	2.5	.4
4213	TRACTOR SHOVEL LOADERS . . . . .	9	1 429	4.7	.1	4444	ELEVATORS. . . . .	5	339	10.0	.1
4214	PARTS AND ATTACHMENTS. . . . .	18	8 431	29.1	.7	4445	OTHER MATERIALS HANDLING EQUIP.	37	2 890	5.2	.6
4215	POWER CRANES AND PARTS. . . . .	19	3 147	7.1	.2		OTHER COMMODITIES. . . . .	(X)	62	(X)	(Z)
4218	GRADERS, ROLLERS, OFF HIGHWAY.	9	1 539	4.7	.1	4450	OIL WELL, OIL REFINING MACH. . . .	17	1 044	11.1	.2
4219	OTHER CONSTRUCTION EQUIP. . . . .	22	3 068	7.6	.2	4470	OTHER SPECIAL IND. MACH. . . . .	44	2 269	4.2	.5
	OTHER COMMODITIES. . . . .	(X)	884	(X)	.1	4473	WOODWORKING MACHINERY. . . . .	37	1 992	3.9	.4
4410	FOOD PROCESSING MACHINERY EQUIP.	38	17 426	100.0	1.4		OTHER COMMODITIES. . . . .	(X)	278	(X)	.1
4411	DAIRY, MILK PROD. MACH. EQUIP.	18	11 468	100.0	.9	4480	USED OR REBUILT MACH. EQUIP. . .	30	2 023	5.1	.4
4412	OTHER FOOD PROCESSING MACH. . . .	25	5 958	100.0	.5	4482	USED MACHINE TOOLS-CUTTING. . .	11	1 713	4.2	.3
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	268	187 669	78.7	14.8		OTHER COMMODITIES. . . . .	(X)	311	(X)	.1
4430	METAL-WORKING MACHINERY. . . . .	68	45 925	73.4	3.6	4510	BEARINGS, POWER, TRANSMISSION. .	186	62 412	37.3	12.6
4431	NEW MACHINE TOOLS. . . . .	58	32 442	57.7	2.6	4511	BALL, ROLLER BEARINGS. . . . .	162	34 409	27.8	6.9
4432	MISCELLANEOUS METALWORKING. . .	44	13 483	35.4	1.1	4512	OTHER POWER TRANSMISSION EQUIP.	151	28 004	19.1	5.6
4440	MATERIALS HANDLING EQUIPMENT . .	121	52 575	58.5	4.1	4610	INDUSTRIAL VALVES, FITTINGS. . . .	218	81 902	37.0	16.5
4441	FORK LIFT TRUCKS . . . . .	63	26 073	55.2	2.1	4710	WELDING EQUIPMENT, SUPPLIES. . .	255	85 321	92.9	17.2
4442	INDUSTRIAL TRUCKS. . . . .	25	2 233	11.7	.2	4711	GAS WELDING SUPPLIES, EQUIP. . .	250	58 465	65.1	11.8
4443	CRANES, DERRICKS, HOISTS . . . . .	32	11 144	40.9	.9	4712	ARC WELDING SUPPLIES, EQUIP. . .	195	24 113	36.2	4.9
4445	OTHER MATERIALS HANDLING EQUIP. OTHER COMMODITIES. . . . .	68 (X)	12 532 593	27.0 (X)	1.0 (Z)	4713	RESISTANCE WELDING SUPPLIES. . .	56	2 743	15.0	.6
4450	OIL WELL, OIL REFINING MACH. . . .	982	668 907	82.4	39.8	4810	RECONDITIONED DRUMS AND BARRELS.	18	2 800	100.0	.6
4460	PRINTING TRADES MACHINERY. . . . .	27	6 488	71.4	.5	4820	BOTTLES SUPPLIES. . . . .	20	4 367	60.0	.9
4470	OTHER SPECIAL IND. MACH. . . . .	102	46 899	67.2	3.7	4840	ABRASIVES, ABRASIVE MATERIALS. .	145	10 305	6.8	2.1
4473	WOODWORKING MACHINERY. . . . .	30	4 453	36.3	.4	4850	INDUSTRIAL LEATHER, LEATHER BELT	60	2 952	6.4	.6
4474	OTHER SPECIAL PURPOSE MACH. . . .	67	38 566	75.0	3.0	4860	MECHANICAL RUBBER GOODS. . . . .	174	24 114	14.1	4.9
	OTHER COMMODITIES. . . . .	(X)	3 879	(X)	.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	79	5 299	6.6	1.1
4480	USED OR REBUILT MACH. EQUIP. . . .	278	35 341	14.0	2.8	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	286	101 355	44.1	20.4
4510	BEARINGS, POWER, TRANSMISSION. .	4	772	25.0	.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	7	1 817	36.3	.4
4610	INDUSTRIAL VALVES, FITTINGS. . . .	161	11 874	8.9	.9	5430	AIRCRAFT, AVIATION PARTS. . . . .	7	622	5.0	.1
4830	PRINTING, DUPLICATING INKS . . . . .	13	1 429	20.0	.1	6220	IRON, STEEL PRODUCTS (FLAT). . . .	23	1 263	4.1	.3
4840	ABRASIVES, ABRASIVE MATERIALS. . .	8	827	14.2	.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	80	3 166	3.4	.6
4860	MECHANICAL RUBBER GOODS. . . . .	148	1 826	1.3	.1	6240	IRON, STEEL FINISHED PRODUCTS. .	14	895	9.0	.2
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	92	10 251	9.6	.8	6250	CAST IRON SOIL PIPE, TUBING. . . .	17	1 005	4.4	.2
5420	SHIP, BOAT . . . . .	5	896	100.0	.1	6260	IRON, STEEL PIPE, TUBING. . . . .	91	15 761	11.7	3.2
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	182	2 341	1.4	.2	6330	STAINLESS STEEL. . . . .	13	1 548	4.8	.3
6250	CAST IRON SOIL PIPE, TUBING. . . .	23	7 199	37.5	.6	9760	MISCELLANEOUS LINES. . . . .	8	745	20.0	.2
6260	IRON, STEEL PIPE, TUBING. . . . .	344	67 873	22.7	5.3		OTHER LABOR, SERVICE RECEIPTS. .	70	2 050	4.2	.4
PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)							COMMODITIES N.E.C. . . . .	(X)	14 060	(X)	2.8
TOTAL . . . . .						391	227 338	(X)	100.0		

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST SOUTH CENTRAL--CONTINUEO											
1410	PHARMACEUTICALS, ANTI-BIOTICS . . .	8	453	9.5	.2	COMMODITIES N.E.C. . . . .					
1620	INDUSTRIAL CHEMICALS . . . . .	11	2 118	10.3	.9	(X) (D) (X) 4.5					
4110	OFFICE MACHINES AND EQUIPMENT . . .	7	198	14.2	.1						
4120	INDICATING, RECORD, INSTRUMENTS . .	8	1 046	5.5	.5	COAL (SIC 5091 PT.)					
5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	55	20 452	96.7	9.0	TOTAL . . . . . 13 (D) (X) 100.0					
5111	TEETH . . . . .	41	2 426	12.7	1.1						
5112	DENTAL GOLD . . . . .	39	2 022	10.5	.9						
5113	EQUIPMENT (CHAIRS, X-RAYS) . . . . .	49	6 391	31.1	2.8						
5114	SUNDRY MERCHANDISE . . . . .	47	9 611	47.7	4.2	METAL SERVICE CENTERS (SIC 5091 PT.)					
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	49	25 134	89.5	11.1	TOTAL . . . . . 296 (D) (X) 100.0					
5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	15	1 412	46.1	.6						
5140	SURGICAL, MED., HOSPITAL EQUIP. . .	124	86 377	78.8	38.0						
5150	OPHTHALMIC PRODUCTS . . . . .	64	16 786	82.2	7.4	3610	HARDWARE . . . . .	44	(D)	7.6	1.0
5151	PRESCRIPTION SALES . . . . .	40	9 113	88.8	4.0	3710	WARM-AIR HEATING-COOLING EQUIP. .	19	(D)	7.6	.3
5152	OPHTHALMIC MERCHANDISE SALES . . .	34	3 408	45.4	1.5	3740	PLUMBING FIX., EQUIP., SUPPLIES . .	21	(D)	15.5	1.4
5153	OPTICAL, OPHTHALMIC INSTRUM. . . .	18	4 265	33.9	1.9	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	14	(D)	5.0	.6
5160	SCIENTIFIC INSTRUMENTS . . . . .	55	30 120	40.3	13.2	4450	OIL WELL, OIL REFINING MACH. . .	44	(D)	25.6	4.6
5170	OTHER SCIENTIFIC, PROF. EQUIP. . . .	71	27 703	64.5	12.2	4610	INDUSTRIAL VALVES, FITTINGS . . .	51	(D)	11.6	1.8
7610	STATIONERY, OFFICE SUPPLIES . . . . .	20	1 717	13.5	.8	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	25	(D)	9.8	.7
7720	OFFICE, COMM., BUS. FURNITURE . . .	15	2 880	33.3	1.3	6210	IRON, STEEL PRODS. (SEMI-FINISH) . .	38	(D)	12.0	1.6
8610	PHOTOGRAPHIC GOODS . . . . .	8	927	20.0	.4	6211	SHEET BARS, TIN PLATE BARS . . .	11	(D)	13.8	.5
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	13	130	25.0	.1	6212	WIRE RODS . . . . .	13	(D)	3.8	.3
9930	OTHER LABOR, SERVICE RECEIPTS . . .	39	831	4.3	.4	6213	ROUGH CASTINGS, FOUNDRY PROD. . .	8	(D)	8.3	.3
	COMMODITIES N.E.C. . . . .	(X)	9 054	(X)	4.0	6214	FORGINGS . . . . .	10	(D)	6.2	.1
						6216	OTHERS SEMI-FINISHED IRON . . .	7	(D)	33.3	.3
							OTHER COMMODITIES . . . . .	(X)	(D)	(X)	(2)
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					6220	IRON, STEEL PRODUCTS (FLAT) . . .	158	(D)	33.4	15.8
	TOTAL . . . . .	585	169 052	(X)	100.0	6221	PLATES . . . . .	110	(D)	16.5	5.8
1430	BEAUTY AIDS . . . . .	27	639	13.7	.4	6222	STRIP (HOT, COLD-ROLLED) . . . .	68	(D)	3.1	.7
1510	PAINTS, VARNISHES, LACQUERS . . . .	6	113	5.8	.1	6223	SHEETS (COLD-ROLLED) . . . . .	74	(D)	6.8	2.1
1610	SOAPS AND DETERGENTS . . . . .	49	1 557	13.8	.9	6224	SHEETS (HOT-ROLLED) . . . . .	107	(D)	7.6	2.6
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	7	117	33.3	.1	6225	BLACK PLATE . . . . .	20	(D)	16.2	.7
1910	SHOES, OTHER FOOTWEAR . . . . .	11	277	10.5	.2	6226	SHEETS (GALVANIZED, ETC.) . . . .	87	(D)	10.9	3.1
5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	182	47 788	94.0	28.3	6228	FAB. AND STRUCTURAL PLATE . . . .	13	(D)	12.1	.5
5211	EQUIPMENT . . . . .	137	10 537	29.9	6.2	6229	OTHER FLAT IRON, STEEL PROD. . .	29	(D)	4.1	.3
5212	SPRAY CAN PRODUCTS . . . . .	125	4 422	14.8	2.6		OTHER COMMODITIES . . . . .	(X)	(D)	(X)	(2)
5213	HAIR CARE PRODUCTS . . . . .	141	16 301	49.4	9.6	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	115	(D)	14.1	3.9
5214	WIGS, SWATCHES, TOUPEES . . . . .	108	12 966	34.8	7.7	6231	WIRE-PLAIN, COATED, BARBED . . .	36	(D)	5.1	.6
5215	SUNDRIES-CURLERS, PINS, CAPS . . .	85	3 563	16.8	2.1	6232	NAILS, STAPLES . . . . .	41	(D)	7.2	1.1
5220	CUSTODIAL (JANITORS) SUPPLIES . . .	166	33 499	72.5	19.8	6233	WOVEN, WELDED WIRE FENCE EQPT. .	20	(D)	10.4	.5
5221	MACHINES AND EQUIPMENT . . . . .	132	7 039	20.0	4.2	6234	WIRE ROPE AND STRAND . . . . .	38	(D)	13.6	1.3
5222	CLEANING CHEMICALS, SUPPLIES . . .	153	26 460	61.8	15.7	6235	REINFORCEMENT MESH . . . . .	59	(D)	3.2	.4
5230	LAUNDRY, DRY CLEANING MACHINES . .	108	37 182	82.7	22.0	6240	IRON, STEEL FINISHED PRODUCTS . .	147	(D)	26.0	12.2
5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	30	10 648	100.0	6.3	6241	RAILS, TIE PLATES, RAIL JOINTS . .	12	(D)	3.2	.2
5320	MUNICIPALITY SUPPLIES, EQUIPMENT .	61	20 989	93.2	12.4	6242	BARS, HOT ROLLED . . . . .	75	(D)	8.4	2.0
5330	OTHER SERVICE BUSINESS EQUIPMENT .	27	2 888	62.9	1.7	6243	BARS, COLD-FINISHED . . . . .	58	(D)	6.6	1.3
5340	MORTICIANS' GOODS, UNDERTAKERS' . .	6	790	100.0	.5	6244	CONCRETE REINFORCEMENT BARS . .	72	(D)	11.0	2.3
5350	SHOE REPAIR AND RESOLE MATERIALS . .	22	4 665	100.0	2.8	6245	STRUCTURAL SHAPES . . . . .	108	(D)	13.4	5.1
5351	LEATHER, SOLE AND HEEL . . . . .	22	1 196	25.9	.7	6246	PILING, BEARING PILES . . . . .	5	(D)	13.9	.6
5352	RUBBER SOLES AND HEELS . . . . .	22	1 504	33.3	.9	6247	STEEL CONTAINERS . . . . .	9	(D)	22.7	.5
5353	FINISINGS AND MERCHANDISE . . . . .	20	1 965	50.0	1.2	6248	OTHER FINISHED PRODUCTS . . . .	22	(D)	3.8	.3
7510	PERSONAL SERVICE PAPERS . . . . .	38	965	13.9	.6	6250	CAST IRON SOIL PIPE, TUBING . . .	19	(D)	6.8	.4
8750	AGRICULTURAL CHEMICALS . . . . .	7	92	10.0	.1	6260	IRON, STEEL PIPE, TUBING . . . . .	181	(D)	38.5	27.0
9760	MISCELLANEOUS LINES . . . . .	11	3 286	46.3	1.9	6270	OTHER CARBON STEEL PRODUCTS . . .	22	(D)	25.9	4.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	34	914	9.4	.5	6320	ALLOY STEEL . . . . .	60	(D)	14.9	3.1
	COMMODITIES N.E.C. . . . .	(X)	2 643	(X)	1.6	6321	BARS, HOT-ROLL OR COLD FINISH . .	40	(D)	7.9	1.1
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					6322	TOOL STEEL BARS . . . . .	16	(D)	2.2	.2
	TOTAL . . . . .	249	(D)	(X)	100.0	6323	PIPE AND TUBING . . . . .	38	(D)	9.9	1.2
1220	NEW AND REBUILT PARTS . . . . .	7	(D)	23.5	.4	6324	PLATE . . . . .	20	(D)	1.6	.1
1510	PAINTS, VARNISHES, LACQUERS . . . .	13	(D)	5.5	.2	6325	OTHER ALLOY STEEL . . . . .	14	(D)	4.5	.4
2850	FOOD, BEVERAGE BASIC MATERIALS . .	7	(D)	42.1	.8	6330	STAINLESS STEEL . . . . .	96	(D)	21.6	6.5
3610	HARDWARE . . . . .	5	(D)	11.7	.2	6420	OTHER COPPER, BRASS MILL PRODS. .	65	(D)	9.2	1.7
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	5	(D)	15.7	.3	6430	ALUMINUM SHAPES, FORMS, ETC. . .	94	(D)	21.3	6.3
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	18	(D)	5.8	.3	6431	PLATE (1.250 INCH AND OVER) . . .	45	(D)	4.0	.6
5420	SHIP, BOAT . . . . .	66	(D)	74.6	17.7	6432	SHEET, COIL (.006 TO .249 IN) . .	78	(D)	17.2	4.0
5430	AIRCRAFT, AVIATION PARTS . . . . .	169	(D)	87.2	63.7	6433	ROD, BAR, AND WIRE-ROLLED . . . .	63	(D)	2.7	.6
5431	AIRCRAFT ENGINES, AIRFRAMES . . . .	53	(D)	72.3	24.8	6434	PIPE AND TUBING . . . . .	32	(D)	3.8	.6
5432	AVIATION PARTS, SUPPLIES EQUIP. . .	155	(D)	57.4	39.0	6435	EXTRUDED SHAPES . . . . .	41	(D)	3.4	.4
5440	MISCELLANEOUS TRANSPORTATION . . .	11	(D)	87.3	6.2		OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	11	(D)	13.7	.4	6440	NONFERROUS METALS . . . . .	16	(D)	51.0	2.5
8640	BOATS (OUTBOARD AND ROW BOATS) . .	14	(D)	38.0	2.4	6442	NICKEL . . . . .	14	(D)	55.5	2.5
9760	MISCELLANEOUS LINES . . . . .	7	(D)	4.8	.4		OTHER COMMODITIES . . . . .	(X)	(D)	(X)	(2)
9930	OTHER LABOR, SERVICE RECEIPTS . . .	36	(D)	13.2	2.4	6610	PREPARED IRON, STEEL SCRAP . . . .	17	(D)	10.0	.3
						8570	OTHER BUILDING MATERIALS . . . . .	14	(D)	10.5	.6
						9760	MISCELLANEOUS LINES . . . . .	26	(D)	8.6	1.1
							COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST SOUTH CENTRAL--CONTINUED											
	METAL SALES OFFICES (SIC 5091 PT.)					7320	SPIRITS. . . . .	123	385 658	86.4	85.0
							COMMODITIES N.E.C. . . . .	(X) 7 755	(X)	1.7	
	TOTAL . . . . .	261	(D)	(X)	100.0		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
3610	HARDWARE . . . . .	24	(D)	2.0	.2		TOTAL . . . . .	75	(D)	(X)	100.0
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	11	(D)	10.0	.2	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	6	(D)	20.0	.3
4450	OIL WELL, OIL REFINING MACH. . . . .	108	(D)	25.1	10.2	4460	PRINTING TRADES MACHINERY. . . . .	6	(D)	22.7	1.0
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	36	(D)	5.7	.8	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	5	(D)	5.1	.4
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	58	(D)	11.5	4.6	7410	PRINTING, WRITING PAPER. . . . .	74	(D)	77.6	77.4
6230	IRON/STEEL WIRE, WIRE PRODUCTS. . . . .	73	(D)	17.4	3.1	7420	ROLL NEWSPRT, ROTOGRAVURE PAPER. . . . .	22	(D)	7.0	3.4
6240	IRON, STEEL FINISHED PRODUCTS. . . . .	71	(D)	45.6	8.4	7510	PERSONAL SERVICE PAPERS. . . . .	21	(D)	7.8	3.5
6250	CAST IRON SOIL PIPE, TUBING. . . . .	10	(D)	18.1	.2	7520	INDUSTRIAL PAPERS. . . . .	29	(D)	15.5	10.1
6260	IRON, STEEL PIPE, TUBING. . . . .	157	(D)	70.4	53.4	7530	SHIPPING ROOM SUPPLIES. . . . .	10	(D)	2.0	.3
6270	OTHER CARBON STEEL PRODUCTS. . . . .	11	(D)	18.0	.9	7540	PAPERBOARD, BOXBOARD. . . . .	15	(D)	5.1	1.1
6320	ALLOY STEEL. . . . .	23	(D)	27.0	1.3	7610	STATIONERY, OFFICE SUPPLIES. . . . .	25	(D)	6.3	2.2
6321	BAR, HOT-ROLL OR COLD FINISH. . . . .	5	(D)	10.7	.3	7611	STATIONERY. . . . .	20	(D)	3.0	1.0
6322	TOOL STEEL BARS. . . . .	5	(D)	7.1	.2	7612	CARBON PAPER, STENCIL PAPER. . . . .	7	(D)	1.6	.1
6323	PIPE AND TUBING. . . . .	16	(D)	11.1	.2	7613	LOOSELEAF BINDERS, BLANK BOOKS. . . . .	6	(D)	3.5	.1
6325	OTHER ALLOY STEEL. . . . .	9	(D)	20.6	.6	7615	OTHER OFFICE SUPPLIES. . . . .	13	(D)	8.1	.9
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(Z)		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1
6330	STAINLESS STEEL. . . . .	16	(D)	36.5	1.9		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.3
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	21	(D)	100.0	2.4		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
6440	NONFERROUS METALS. . . . .	28	(D)	100.0	8.3		TOTAL . . . . .	180	165 536	(X)	100.0
8570	OTHER BUILDING MATERIALS. . . . .	9	(D)	100.0	.7	1610	SOAPS AND DETERGENTS. . . . .	23	423	4.9	.3
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.4	1620	INDUSTRIAL CHEMICALS. . . . .	14	752	3.5	.5
	TOBACCO AND ITS PRODUCTS (SIC 5094)					2410	CONFECTIONERY. . . . .	17	1 853	26.1	1.1
	TOTAL . . . . .	247	(D)	(X)	100.0	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	17	1 825	26.1	1.1
1410	PHARMACEUTICALS, ANTIBIOTICS. . . . .	27	(D)	3.7	.3		OTHER COMMODITIES. . . . .	(X) 28	(X)	(Z)	
1420	HEALTH PRODUCTS. . . . .	65	(D)	3.8	1.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	26	405	1.6	.2
1430	BEAUTY AIDS. . . . .	60	(D)	4.3	1.4	5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	10	640	11.4	.4
1450	DRUGGIST SUPPLIES. . . . .	4	(D)	11.5	.3	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	50	3 409	8.1	2.1
2410	CONFECTIONERY. . . . .	202	(D)	15.4	12.6	5230	LAUNDRY, ORY CLEANING MACHINES. . . . .	23	1 224	8.0	.7
2411	CANDY (ALL KINDS). . . . .	202	(D)	10.9	8.9	7410	PRINTING, WRITING PAPER. . . . .	50	19 434	26.1	11.7
2412	CHEWING GUM. . . . .	155	(D)	3.6	2.2	7420	ROLL NEWSPRT, ROTOGRAVURE PAPER. . . . .	8	644	7.8	.4
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	91	(D)	3.5	1.3	7510	PERSONAL SERVICE PAPERS. . . . .	129	45 417	44.0	27.4
2414	NUTS, OTHER CONFECTIONS. . . . .	54	(D)	.9	.2	7520	INDUSTRIAL PAPERS. . . . .	138	74 046	52.5	44.7
2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	8	(D)	10.4	.7	7530	SHIPPING ROOM SUPPLIES. . . . .	37	2 090	9.2	1.3
2860	CANNEO-BOTTLED FOODS. . . . .	13	(D)	11.3	.5	7540	PAPERBOARD, BOXBOARD. . . . .	31	4 168	14.8	2.5
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	6	(D)	23.5	.4	7610	STATIONERY, OFFICE SUPPLIES. . . . .	49	2 331	5.6	1.4
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1	7611	STATIONERY. . . . .	21	969	3.8	.6
2950	SOFT DRINKS, DRINK, WATERS. . . . .	8	(D)	16.6	.3	7612	CARBON PAPER, STENCIL PAPER. . . . .	8	115	5.2	.1
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	5	(D)	5.1	.3	7613	LOOSELEAF BINDERS, BLANK BOOKS. . . . .	11	417	6.6	.3
3610	HARDWARE. . . . .	4	(D)	8.3	.4	7614	PENS, MECHANICAL PENCILS. . . . .	18	492	4.4	.3
5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	72	(D)	3.5	.9	7615	OTHER OFFICE SUPPLIES. . . . .	15	296	4.5	.2
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	246	(D)	76.8	76.5		OTHER COMMODITIES. . . . .	(X) 41	(X)	(Z)	
7111	CIGARETTES. . . . .	236	(D)	63.8	62.1	8530	ADHESIVES, MASTICS. . . . .	13	668	8.0	.4
7112	CIGARS. . . . .	196	(D)	13.3	11.1		COMMODITIES N.E.C. . . . .	(X) 8 032	(X)	4.9	
7113	OTHER TOBACCO. . . . .	173	(D)	4.8	3.4		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	5	(D)	17.6	.3		TOTAL . . . . .	353	(D)	(X)	100.0
7510	PERSONAL SERVICE PAPERS. . . . .	51	(D)	1.3	.3	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	133	(D)	13.9	3.3
7520	INDUSTRIAL PAPERS. . . . .	38	(D)	2.3	.4	5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	51	(D)	15.9	2.1
9750	SMOKERS' SUPPLIES AND PIPES. . . . .	94	(D)	1.5	.7	7410	PRINTING, WRITING PAPER. . . . .	109	(D)	11.0	4.0
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.9	7510	PERSONAL SERVICE PAPERS. . . . .	16	(D)	6.7	.5
	BEER AND ALE (SIC 5095 PT.)					7520	INDUSTRIAL PAPERS. . . . .	18	(D)	7.0	1.3
	TOTAL . . . . .	586	469 329	(X)	100.0	7610	STATIONERY, OFFICE SUPPLIES. . . . .	350	(D)	75.1	74.5
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	586	463 609	98.8	98.8	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	154	(D)	25.9	10.7
7211	BEER, ALE, ETC. . . . .	453	341 569	91.2	72.8	8610	PHOTOGRAPHIC GOODS. . . . .	8	(D)	26.3	.5
7212	STATE, COUNTY LOCAL TAXES. . . . .	297	122 040	41.8	26.0	8680	BOOKS, MAGAZINES. . . . .	29	(D)	10.8	.4
7310	WINES. . . . .	24	1 823	11.4	.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	10	(D)	5.7	.3
	COMMODITIES N.E.C. . . . .	(X)	3 897	(X)	.8	9760	MISCELLANEOUS LINES. . . . .	8	(D)	10.7	.3
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	34	(D)	10.9	.9
	TOTAL . . . . .	129	453 721	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.2
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)						FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	43	8 570	4.9	1.9		TOTAL . . . . .	198	124 987	(X)	100.0
7211	BEER, ALE, ETC. . . . .	22	5 366	7.5	1.2	3420	MAJOR APPLIANCES. . . . .	7	442	12.9	.4
7212	STATE, COUNTY LOCAL TAXES. . . . .	23	3 003	2.6	.7	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	16	1 324	8.7	1.1
7310	WINES. . . . .	124	51 738	11.6	11.4	5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	11	1 127	10.8	.9

Standard Notes: - represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST SOUTH CENTRAL--CONTINUED											
7410	PRINTING, WRITING PAPER, . . . . .	7	1 081	8.4	.9	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	13	514	2.5	.1
7610	STATIONERY, OFFICE SUPPLIES, . . . . .	43	8 652	26.1	6.9	7850	FLOOR COVERINGS, . . . . .	16	546	2.7	.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	86	47 958	89.5	38.4	8110	LUMBER (ROUGH, DRESSED), . . . . .	355	220 232	60.4	49.0
7711	HOUSE, PORCH, LAWN FURNITURE, . . . . .	76	40 166	86.9	32.1	8111	SOFTWOODS (EXCEPT FLOORING), . . . . .	305	182 386	56.0	40.5
7712	SLEEP EQUIPMENT, . . . . .	46	7 792	20.0	6.2	8112	HARDWOODS (EXCEPT FLOORING), . . . . .	159	31 403	17.9	7.0
7720	OFFICE, COMM., BUS. FURNITURE, . . . . .	120	54 453	70.3	43.6	8113	FLOORING, . . . . .	102	6 444	5.9	1.4
7840	CURTAINS, DRAPES, . . . . .	17	394	2.7	.3	8120	PLYWOOD (INCL. CLIPBOARD ETC.), . . . . .	232	72 193	23.9	16.0
7850	FLOOR COVERINGS, . . . . .	31	2 116	10.1	1.7	8121	HARDWOOD, . . . . .	153	32 240	16.0	7.2
7851	CARPETS, RUGS, . . . . .	29	2 012	10.7	1.6	8122	SOFTWOOD, . . . . .	194	39 953	15.3	8.9
7852	LINOLEUM, OTHER HARD SURFACE, . . . . .	11	104	2.0	.1	8130	WOOD SHINGLES, . . . . .	106	9 688	6.7	2.2
9760	MISCELLANEOUS LINES, . . . . .	4	395	17.6	.3	8140	WOOD MILLWORK (DOORS, ETC.), . . . . .	211	57 064	26.1	12.7
9930	OTHER LABOR, SERVICE RECEIPTS, . . . . .	17	805	5.4	.6	8150	METAL MILLWORK (DOORS, ETC.), . . . . .	138	26 503	20.8	5.9
	COMMODITIES N.E.C., . . . . .	(X)	6 240	(X)	5.0	8160	VENEER, OTHER WOOD PRODUCTS, . . . . .	21	1 094	4.5	.2
HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)											
TOTAL . . . . .											
1710	YARD OR PIECE GOODS, . . . . .	10	1 597	18.5	1.0	8520	WALLBOARD, HARDBOARD, . . . . .	123	11 619	7.4	2.6
1711	COTTON FABRICS, . . . . .	10	966	11.1	.6	8530	ADHESIVES, MASTICS, . . . . .	19	462	2.6	.1
1712	RAYON, NYLON, ETC., . . . . .	5	426	7.5	.3	8550	PLASTIC BUILDING MATERIALS, . . . . .	36	1 467	2.0	.3
	OTHER COMMODITIES, . . . . .	(X)	206	(X)	.1	8560	PREFABR. STRUCTURAL ASSEMBLIES, . . . . .	11	3 151	11.1	.7
1720	NOTIONS (THREAD, BUTTONS, ETC.), . . . . .	6	241	4.4	.2	8570	OTHER BUILDING MATERIALS, . . . . .	23	3 764	12.3	.8
1810	MEN'S, BOYS' CLOTHING, . . . . .	5	561	11.4	.4	9210	LOGS, PILES, PULPWOOD, POLES, . . . . .	26	1 892	6.4	.4
1813	SHIRTS (DRESS AND SPORT), . . . . .	5	152	2.8	.1	9760	MISCELLANEOUS LINES, . . . . .	19	1 278	3.6	.3
1815	MEN'S, BOYS' UNDERWEAR, . . . . .	5	163	2.8	.1		COMMODITIES N.E.C., . . . . .	(X)	6 446	(X)	1.4
	OTHER COMMODITIES, . . . . .	(X)	246	(X)	.2	CONSTRUCTION MATERIALS (SIC 5098 PT.)					
3410	NON-CONSOLE RADIOS AND PLAYERS, . . . . .	4	100	4.0	.1	TOTAL . . . . .					
3420	MAJOR APPLIANCES, . . . . .	10	841	10.8	.5	597	235 092	(X)	100.0		
3430	ELECTRIC HOUSEWARES, . . . . .	8	1 583	27.0	1.0	1620	INDUSTRIAL CHEMICALS, . . . . .	10	479	11.7	.2
3610	HARDWARE, . . . . .	7	382	11.1	.2	3610	HARDWARE, . . . . .	53	5 761	11.7	2.5
4130	COMMERCIAL KITCHEN EQUIPMENT, . . . . .	4	737	38.4	.5	3710	WARM-AIR HEATING-COOLING EQUIP., . . . . .	15	4 602	20.4	2.0
4140	COMMERCIAL FOOD SERVICE EQUIP., . . . . .	4	130	7.6	.1	3740	PLUMBING FIX., EQUIP., SUPPLIES, . . . . .	17	1 716	9.8	.7
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	22	5 151	22.3	3.2	4210	CONSTRUCTION, MINING SUPPLIES, . . . . .	6	1 542	41.1	.7
7711	HOUSE, PORCH, LAWN FURNITURE, . . . . .	20	5 126	22.8	3.2	6220	IRON, STEEL PRODUCTS (FLAT), . . . . .	25	1 344	8.6	.6
	OTHER COMMODITIES, . . . . .	(X)	25	(X)	(2)	6230	IRON/STEEL WIRE, WIRE PRODUCTS, . . . . .	79	4 358	6.8	1.9
7810	CHINA, GLASSWARE, CROCKERY, . . . . .	39	14 967	80.3	9.4	6232	NAILS, STAPLES, . . . . .	77	4 086	6.3	1.7
7820	HOUSEHOLD LINENS, DOMESTICS, . . . . .	26	8 129	61.4	5.1		OTHER COMMODITIES, . . . . .	(X)	272	(X)	.1
7821	BEOSPREADS, BLANKETS, . . . . .	23	1 047	9.7	.7	6240	IRON, STEEL FINISHED PRODUCTS, . . . . .	29	2 024	11.2	.9
7822	TABLE LINENS, . . . . .	17	857	8.3	.5	6430	ALUMINUM SHAPES, FORMS, ETC., . . . . .	47	2 908	12.2	1.2
7823	SHEETS, PILLOW CASES, . . . . .	20	3 946	32.4	2.5	6440	NONFERROUS METALS, . . . . .	6	506	50.0	.2
7824	TOWELS, WASH CLOTHS, . . . . .	14	1 039	11.4	.7	7850	FLOOR COVERINGS, . . . . .	33	4 568	15.4	1.9
7825	OTHER LINENS, DOMESTICS, . . . . .	17	1 241	19.0	.8	8110	LUMBER (ROUGH, DRESSED), . . . . .	28	2 301	12.1	1.0
7830	SHADES, VENETIAN BLINDS, . . . . .	18	1 530	15.1	1.0	8111	SOFTWOODS (EXCEPT FLOORING), . . . . .	21	2 028	14.2	.9
7840	CURTAINS, DRAPES, . . . . .	20	2 451	62.5	1.5	8112	HARDWOODS (EXCEPT FLOORING), . . . . .	10	146	5.8	.1
7850	FLOOR COVERINGS, . . . . .	124	84 322	84.3	52.9	8113	FLOORING, . . . . .	14	127	3.5	.1
7851	CARPETS, RUGS, . . . . .	99	39 468	44.3	24.8	8120	PLYWOOD (INCL. CLIPBOARD ETC.), . . . . .	20	2 100	9.1	.9
7852	LINOLEUM, OTHER HARD SURFACE, . . . . .	92	35 454	40.3	22.3	8130	WOOD SHINGLES, . . . . .	7	342	2.1	.1
7853	OTHER FLOOR COVERINGS, . . . . .	32	9 400	27.0	5.9	8140	WOOD MILLWORK (DOORS, ETC.), . . . . .	33	3 140	10.2	1.3
7860	MIRRORS, LAMPS, PICTURE FRAMES, . . . . .	29	2 827	50.0	1.8	8150	METAL MILLWORK (DOORS, ETC.), . . . . .	79	5 651	11.4	2.4
7870	KITCHEN UTENSILS, TOOLS, MISC., . . . . .	65	23 375	78.6	14.7	8160	VENEER, OTHER WOOD PRODUCTS, . . . . .	6	465	4.2	.2
8210	BRICK, BLOCKS, TILE, CLAY, . . . . .	7	260	7.4	.2	8210	BRICK, BLOCKS, TILE, CLAY, . . . . .	175	41 546	51.9	17.7
8530	ADHESIVES, MASTICS, . . . . .	7	214	5.0	.1	8220	CONCRETE PROD., BUILDING STONE, . . . . .	39	4 442	44.1	1.9
8550	PLASTIC BUILDING MATERIALS, . . . . .	4	226	10.0	.1	8230	CEMENT, LIME, PLASTIC, STUCCO, . . . . .	64	9 762	23.5	4.2
8620	SPORT, ATHLETIC GOODS, BICYCLES, . . . . .	12	822	11.3	.5	8240	SAND, GRAVEL, CRUSHED STONE, . . . . .	82	8 886	38.7	3.8
8630	TOYS, GAMES, FIREWORKS, . . . . .	11	1 249	23.5	.8	8310	GLASS (FLAT, BRICK, ETC.), . . . . .	92	17 324	69.1	7.4
8820	JEWELRY, SILVERWARE, TROPHIES, . . . . .	5	145	3.7	.1	8410	INSULATION MATERIALS, . . . . .	68	14 029	22.8	6.0
8910	GIFTS, ART GOODS, NOVELTIES, ETC., . . . . .	11	156	6.2	.1	8420	ROOFING, SIDING, EQUIPMENT, . . . . .	113	25 242	35.3	10.7
9760	MISCELLANEOUS LINES, . . . . .	4	282	16.6	.2	8510	BUILDING AND CONSTRUCTION PAPER, . . . . .	20	530	2.1	.2
	COMMODITIES N.E.C., . . . . .	(X)	7 013	(X)	4.4	8520	WALLBOARD, HARDBOARD, . . . . .	48	4 013	9.6	1.7
LUMBER AND MILLWORK (SIC 5098 PT.)											
TOTAL . . . . .											
1510	PAINTS, VARNISHES, LACOURES, . . . . .	48	894	1.4	.2	8530	ADHESIVES, MASTICS, . . . . .	93	3 045	6.4	1.3
3420	MAJOR APPLIANCES, . . . . .	14	2 963	10.6	.7	8540	STRUCTURAL IRON, STEEL, . . . . .	25	7 229	51.6	3.1
3610	HARDWARE, . . . . .	90	4 220	4.8	.9	8550	PLASTIC BUILDING MATERIALS, . . . . .	35	3 026	9.3	1.3
3740	PLUMBING FIX., EQUIP., SUPPLIES, . . . . .	8	685	9.0	.2	8560	PREFABR. STRUCTURAL ASSEMBLIES, . . . . .	23	10 056	100.0	4.3
6220	IRON, STEEL PRODUCTS (FLAT), . . . . .	8	666	7.6	.1	8561	STRUCTURAL ASSEMBLIES, . . . . .	20	8 134	100.0	3.5
6230	IRON/STEEL WIRE, WIRE PRODUCTS, . . . . .	90	4 933	4.7	1.1		OTHER COMMODITIES, . . . . .	(X)	1 922	(X)	.8
6232	NAILS, STAPLES, . . . . .	90	4 917	4.7	1.1	8570	OTHER BUILDING MATERIALS, . . . . .	125	30 316	62.3	12.9
	OTHER COMMODITIES, . . . . .	(X)	16	(X)	(2)	9760	MISCELLANEOUS LINES, . . . . .	24	1 644	8.5	.7
						9930	OTHER LABOR, SERVICE RECEIPTS, . . . . .	41	1 909	9.3	.8
							COMMODITIES N.E.C., . . . . .	(X)	8 286	(X)	3.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than .05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	WEST SOUTH CENTRAL--CONTINUED						WEST SOUTH CENTRAL--CONTINUED				
	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					8750	AGRICULTURAL CHEMICALS . . . . .	129	34 128	28.2	14.1
						8751	WEO KILL., SOIL CONOITIONERS.	113	21 175	19.2	8.8
						8752	INSECT., FUNGICIOES, PESTICIOE	107	12 953	15.8	5.4
	TOTAL . . . . .	394	178 496	(X)	100.0						
1220	NEW AND REBUILT PARTS. . . . .	9	2 387	19.1	1.3	8760	SEEOs. . . . .	125	54 971	48.1	22.7
1310	TIRES AND TUBES. . . . .	8	791	7.4	.4	9930	OTHER LABOR, SERVICE RECEIPTS. .	17	1 346	4.6	.6
1510	PAINTS, VARNISHES, LACQUERS. . .	9	295	3.5	.2		COMMOOTIES N.E.C. . . . .	(X)	9 517	(X)	3.9
1720	NOTIONS (THREAO, BUTTONS, ETC.)	11	473	15.0	.3						
1810	MEN'S, BOYS' CLOTHING. . . . .	6	352	5.2	.2		JEWELRY, OIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)				
3420	MAJOR APPLIANCES . . . . .	12	947	8.0	.5						
3430	ELECTRIC HOUSEWARES. . . . .	11	782	3.8	.4						
3610	HARDWARE . . . . .	21	3 503	15.5	2.0						
4310	GARDEN MACHINERY, EQUIP. SUPP.	8	1 195	5.3	.7		TOTAL . . . . .	103	64 318	(X)	100.0
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	11	431	13.3	.2						
6230	IRON/STEEL WIRE, WIRE PROOUCTS .	6	386	8.3	.2	3420	MAJOR APPLIANCES . . . . .	8	2 038	14.4	3.2
7610	STATIONERY, OFFICE SUPPLIES. . . .	14	1 905	16.6	1.1	3430	ELECTRIC HOUSEWARES. . . . .	10	3 694	14.6	5.7
7810	CHINA, GLASSWARE, CROCKERY . . .	7	2 159	19.6	1.2	8610	PHOTOGRAPHIC GOODS . . . . .	6	3 109	24.1	4.8
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	17	2 757	11.8	1.5	8620	SPORT, ATHLETIC GOODS, BICYCLES.	6	1 524	12.0	2.4
8610	PHOTOGRAPHIC GOODS . . . . .	94	35 652	76.0	20.0	8810	PRECIOUS STONES (CUT) AND METALS	38	14 968	44.1	23.3
8620	SPORT, ATHLETIC GOODS, BICYCLES.	164	57 996	58.1	32.5	8820	JEWELRY, SILVERWARE, TROPHIES. .	89	34 818	58.8	54.1
8630	TOYS, GAMES, FIREWORKS . . . . .	95	25 395	51.4	14.2	8821	CLOCKS, WATCHES, MOVEMENTS . .	54	9 457	25.6	14.7
8640	BOATS (OUTBOARD AND ROW BOATS)	21	12 112	87.1	6.8	8822	COSTUME JEWELRY. . . . .	51	13 194	30.4	20.5
8650	BILLIARDS, POOL, BOWLING EQUIP..	11	940	100.0	.5	8823	JEWELERS' TOOLS, FINTINGS. . . .	28	2 374	22.6	3.7
8660	THEATER, STUDIO EQUIPMENT. . . .	8	4 162	92.0	2.3	8824	SILVERWARE, PLATED WARE. . . .	33	9 793	27.0	15.2
8670	OTHER RECREATION, HOBBY GOODS. .	37	10 950	58.0	6.1						
8680	BOOKS, MAGAZINES . . . . .	5	231	1.5	.1	8920	ADVERTISING SPECIALTIES, . . . .	6	297	4.3	.5
8820	JEWELRY, SILVERWARE, TROPHIES. .	13	1 180	7.0	.7	9930	OTHER LABOR, SERVICE RECEIPTS. .	10	245	16.0	.4
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	17	758	7.6	.4		COMMOOTIES N.E.C. . . . .	(X)	3 625	(X)	5.6
9310	PHONO, RECORDOS, PREREC. TAPES .	7	346	10.5	.2						
9760	MISCELLANEOUS LINES. . . . .	15	1 691	9.3	.9						
9930	OTHER LABOR, SERVICE RECEIPTS. .	23	755	10.5	.4		ART GOODS AND AOVERTISING SPECIALTIES (SIC 5099 PT.)				
	COMMOOTIES N.E.C. . . . .	(X)	7 965	(X)	4.5						
	BOOKS, PERIOOICALS, AND NEWSPAPERS (SIC 5099 PT.)						TOTAL . . . . .	169	39 907	(X)	100.0
	TOTAL . . . . .	149	72 462	(X)	100.0	7610	STATIONERY, OFFICE SUPPLIES. . .	20	199	7.9	.5
7610	STATIONERY, OFFICE SUPPLIES. . .	9	2 045	26.1	2.8	7710	HOUSEHOL FURNITURE, SLEEP EQUIP.	5	207	7.3	.5
8680	BOOKS, MAGAZINES . . . . .	149	67 867	93.7	93.7	7711	HOUSE, PORCH, LAWN FURNITURE . .	5	207	7.3	.5
9310	PHONO, RECORDOS, PREREC. TAPES .	9	2 033	14.5	2.8	7810	CHINA, GLASSWARE, CROCKERY . . .	5	113	4.4	.3
	COMMOOTIES N.E.C. . . . .	(X)	517	(X)	.7	8620	SPORT, ATHLETIC GOODS, BICYCLES.	5	104	4.7	.3
	FARM SUPPLIES (SIC 5099 PT.)					8820	JEWELRY, SILVERWARE, TROPHIES. .	20	373	6.5	.9
	TOTAL . . . . .	273	241 643	(X)	100.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	102	17 531	77.8	43.9
2310	EGGS (SHELL) . . . . .	8	813	27.2	.3	8920	ADVERTISING SPECIALTIES, . . . .	91	19 234	93.9	48.2
3120	GRAINS, BEANS, ETC.. . . . .	40	10 793	23.6	4.5	9740	LUGGAGE, SAOOLERY, HARNESS . . .	5	178	5.9	.4
3240	OIL SEEOs, OIL NUTS, OIL KERNELS	8	3 067	27.0	1.3		COMMOOTIES N.E.C. . . . .	(X)	1 968	(X)	4.9
3610	HARDWARE . . . . .	6	622	3.1	.3						
4310	GARDEN MACHINERY, EQUIP. SUPP.	23	915	5.4	.4						
4320	FARM, DAIRY MACHINERY, PARTS . . .	29	1 554	4.1	.6						
8710	HAY, STRAW, ALFALFA, OTHER . . . .	25	6 392	72.2	2.6						
8720	FEOOs (MIXEO AND OTHER). . . . .	65	22 070	31.8	9.1						
8730	FEDD INGREDIOENTS . . . . .	54	63 255	77.0	26.2						
8740	FERTILIZER, FERTILIZER MATERIALS	104	32 200	31.5	13.3						
							OTHER PROOUCTS (SIC 5099 PT.)				
							TOTAL <sup>2</sup> . . . . .	702	370 318	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MOUNTAIN											
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)										
	TOTAL . . . . .	160	160 571	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. . .	82	54 015	87.7	33.6						
1111	NEW AUTOMOBILES. . . . .	20	9 743	56.4	6.1						
1112	USED AUTOMOBILES. . . . .	68	32 413	63.1	20.2						
1113	OTHER PASSENGER MOTOR VEHICLES . .	19	11 859	100.0	7.4						
1120	TRUCKS, TRUCK TRACTORS . . . . .	106	72 186	54.5	45.0						
1210	MACHINE SHOP SALES AND LABOR . . .	57	9 848	14.4	6.1						
1211	PARTS AND EQUIPMENT. . . . .	44	5 475	9.4	3.4						
1212	MACHINE SHOP LABOR . . . . .	44	4 373	7.2	2.7						
1220	NEW AND REBUILT PARTS. . . . .	78	12 141	11.8	7.6						
1221	MOTOR AND CHASSIS PARTS. . . . .	71	10 938	11.6	6.8						
1225	SUPPLIES AND ACCESSORIES . . . . .	25	1 157	3.9	.7						
	OTHER COMMODITIES. . . . .	(X)	46	(X)	(2)						
1240	USED AUTO PARTS, EQUIP., ACCESS. .	10	457	3.2	.3						
4210	CONSTRUCTION, MINING SUPPLIES. . .	6	1 369	50.0	.9						
4320	FARM, DAIRY MACHINERY, PARTS . . .	10	1 252	13.1	.8						
9930	OTHER LABOR, SERVICE RECEIPTS. . .	49	5 463	9.1	3.4						
	COMMODITIES N.E.C. . . . .	(X)	3 840	(X)	2.4						
AUTOMOTIVE EQUIPMENT (SIC 5013)											
	TOTAL . . . . .	1 112	302 699	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. . .	27	727	28.5	.2						
1112	USED AUTOMOBILES . . . . .	27	727	28.5	.2						
1120	TRUCKS, TRUCK TRACTORS . . . . .	22	3 264	25.5	1.1						
1210	MACHINE SHOP SALES AND LABOR . . .	269	13 577	12.8	4.5						
1211	PARTS AND EQUIPMENT. . . . .	199	7 450	9.8	2.5						
1212	MACHINE SHOP LABOR . . . . .	240	6 127	6.2	2.0						
1220	NEW AND REBUILT PARTS. . . . .	983	247 302	86.1	81.7						
1221	MOTOR AND CHASSIS PARTS. . . . .	885	177 492	69.3	58.6						
1222	TOOLS AND EQUIPMENT. . . . .	606	15 867	9.5	5.2						
1223	CHEMICALS, ADDITIVES ETC. . . . .	566	9 935	5.5	3.3						
1224	REFINISHING MATERIALS. . . . .	507	8 506	5.5	2.8						
1225	SUPPLIES AND ACCESSORIES . . . . .	449	35 503	21.7	11.7						
1230	AUTOMOTIVE GLASS . . . . .	53	2 609	30.0	.9						
1240	USED AUTO PARTS, EQUIP., ACCESS. .	156	11 069	57.8	3.7						
1250	PETROLEUM PRODUCTS MKT. EQUIP. . .	30	4 989	53.3	1.6						
1310	TIRES AND TUBES. . . . .	153	4 928	11.9	1.6						
1320	RECAPPEO TIRES . . . . .	5	241	6.2	.1						
4210	CONSTRUCTION, MINING SUPPLIES. . .	5	274	11.1	.1						
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	19	2 096	16.6	.7						
4840	ABRASIVES, ABRASIVE MATERIALS. . .	57	407	3.0	.1						
6500	PETROLEUM PRODUCTS . . . . .	94	1 914	4.4	.6						
6620	UNPREPARED IRON, STEEL SCRAP . . .	25	599	40.0	.2						
9930	OTHER LABOR, SERVICE RECEIPTS. . .	85	2 840	11.3	.9						
	COMMODITIES N.E.C. . . . .	(X)	5 863	(X)	1.9						
TIRES AND TUBES (SIC 5014)											
	TOTAL . . . . .	164	67 738	(X)	100.0						
1220	NEW AND REBUILT PARTS. . . . .	76	6 296	17.7	9.3						
1240	USED AUTO PARTS, EQUIP., ACCESS. .	12	2 641	21.9	3.9						
1310	TIRES AND TUBES. . . . .	155	44 417	67.2	65.6						
1320	RECAPPEO TIRES . . . . .	115	10 745	25.6	15.9						
6500	PETROLEUM PRODUCTS . . . . .	14	694	17.8	1.0						
9760	MISCELLANEOUS LINES. . . . .	7	172	1.6	.3						
9930	OTHER LABOR, SERVICE RECEIPTS. . .	58	1 154	5.0	1.7						
	COMMODITIES N.E.C. . . . .	(X)	1 619	(X)	2.4						
DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)											
	TOTAL . . . . .	92	140 572	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS . . .	54	63 021	54.9	44.8						
1420	HEALTH PRODUCTS. . . . .	56	24 729	20.7	17.6						
1430	BEAUTY AIDS. . . . .	60	21 463	17.6	15.3						
1450	DRUGGIST SUNORIES. . . . .	37	13 646	12.9	9.7						
1720	NOTIONS (THREAD, BUTTONS, ETC.). .	11	325	2.2	.2						
1810	MEN'S, BOYS' CLOTHING. . . . .	5	444	14.2	.3						
2410	CONFECTIONERY. . . . .	5	895	2.9	.6						
MOUNTAIN--CONTINUED											
3430	ELECTRIC HOUSEWARES. . . . .	7	363	.9	.3						
3610	HARDWARE . . . . .	6	401	5.5	.3						
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	12	465	1.2	.3						
7610	STATIONERY, OFFICE SUPPLIES. . . .	29	2 120	3.7	1.5						
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	14	3 344	16.7	2.4						
8610	PHOTOGRAPHIC GOODS . . . . .	14	2 008	3.2	1.4						
8630	TOYS, GAMES, FIREWORKS . . . . .	11	929	7.1	.7						
8750	AGRICULTURAL CHEMICALS . . . . .	8	484	11.1	.3						
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	6	170	1.5	.1						
9310	PHONO., RECORDS, PREREC. TAPES . .	6	658	7.8	.5						
9760	MISCELLANEOUS LINES. . . . .	6	1 596	12.7	1.1						
	COMMODITIES N.E.C. . . . .	(X)	3 511	(X)	2.5						
PAINTS AND VARNISHES (SIC 5028)											
	TOTAL <sup>2</sup> . . . . .	44	8 506	(X)	100.0						
CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)											
	TOTAL . . . . .	131	57 269	(X)	100.0						
1610	SOAPS AND DETERGENTS . . . . .	15	557	7.5	1.0						
1620	INDUSTRIAL CHEMICALS . . . . .	127	39 441	70.3	68.9						
5230	LAUNDRY, DRY CLEANING MACHINES . .	15	2 152	11.1	3.8						
8740	FERTILIZER, FERTILIZER MATERIALS .	13	927	3.7	1.6						
8750	AGRICULTURAL CHEMICALS . . . . .	10	856	3.7	1.5						
9930	OTHER LABOR, SERVICE RECEIPTS. . .	15	425	16.6	.7						
	COMMODITIES N.E.C. . . . .	(X)	12 911	(X)	22.5						
PIECE GOODS (WOVEN FABRICS) (SIC 5033)											
	TOTAL . . . . .	10	4 200	(X)	100.0						
1710	YARD OR PIECE GOODS. . . . .	10	3 936	93.7	93.7						
	COMMODITIES N.E.C. . . . .	(X)	264	(X)	6.3						
NOTIONS AND OTHER DRY GOODS (SIC 5034)											
	TOTAL . . . . .	13	(D)	(X)	100.0						
1720	NOTIONS (THREAD, BUTTONS, ETC.). .	13	(D)	33.6	33.6						
1730	KNIT FABRICS, KNITTING YARNS . . .	6	(D)	15.4	11.7						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	54.7						
MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)											
	TOTAL . . . . .	27	30 767	(X)	100.0						
1710	YARD OR PIECE GOODS. . . . .	11	2 647	14.4	8.6						
1711	COTTON FABRICS . . . . .	11	1 085	5.8	3.5						
	OTHER COMMODITIES. . . . .	(X)	1 562	(X)	5.1						
1720	NOTIONS (THREAD, BUTTONS, ETC.). .	6	223	3.0	.7						
1730	KNIT FABRICS, KNITTING YARNS . . .	8	1 192	8.4	3.9						
1810	MEN'S, BOYS' CLOTHING. . . . .	27	17 514	56.9	56.9						
1811	WORK CLOTHING, WORK GLOVES . . .	19	4 316	20.2	14.0						
1812	SUITS, COATS, TROUSERS . . . . .	8	1 282	10.1	4.2						
1813	SHIRTS (DRESS AND SPORT) . . . . .	15	8 721	51.1	28.3						
1815	MEN'S, BOYS' UNDERWEAR . . . . .	12	2 511	14.7	8.2						
1816	OTHER CLOTHING, FURNISHINGS. . . .	6	175	5.8	.6						
	OTHER COMMODITIES. . . . .	(X)	510	(X)	1.7						
1820	WOMEN'S, CHILDREN'S, CLOTHING . . .	15	2 906	14.8	9.4						
1910	SHOES, OTHER FOOTWEAR. . . . .	14	2 584	19.4	8.4						
7820	HOUSEHOLD LINENS, DOMESTICS. . . .	14	3 545	16.2	11.5						
7850	FLOOR COVERINGS. . . . .	6	142	1.2	.5						
7851	CARPETS, RUGS . . . . .	6	142	1.2	.5						
	COMMODITIES N.E.C. . . . .	(X)	14	(X)	(2)						
WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)											
	TOTAL . . . . .	19	12 104	(X)	100.0						

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
MOUNTAIN--CONTINUED											
1820	WOMEN'S, CHILD'S, CLOTHING . . .	19	10 225	84.5	84.5	2110	FROZEN FOODS . . . . .	42	26 068	71.2	71.2
1821	DRESSES, SKIRTS, BLOUSES . . .	12	3 182	27.5	26.3	2210	BUTTER AND CHEESE. . . . .	8	1 373	12.2	3.7
1822	SUITS, COATS (EXCEPT FUR) . . .	7	1 679	17.5	13.9	2310	EGGS (SHELL) . . . . .	13	186	1.3	.5
1824	WOMEN'S, CHILD'S UNDERWEAR . .	10	2 249	23.6	18.6	2320	POULTRY. . . . .	11	3 676	32.1	10.0
1825	OTHER APPAREL, ACCESSORIES . . .	10	532	21.0	4.4	2510	FISH, SEAFOOD (FRESH FROZEN) . .	8	1 195	22.2	3.3
	OTHER COMMODITIES. . . . .	(X)	2 582	(X)	21.3	2610	MEATS, PROVISIONS. . . . .	8	365	10.2	1.0
	COMMODITIES N.E.C. . . . .	(X)	1 879	(X)	15.5	2860	CANNEO-BOTTLED FOODS . . . . .	8	118	2.4	.3
							COMMOOTIES N.E.C. . . . .	(X)	3 642	(X)	9.9
FOOTWEAR (SIC 5039)											
	TOTAL . . . . .	10	(0)	(X)	100.0		DAIRY PRODUCTS (SIC 5043)				
							TOTAL <sup>2</sup> . . . . .	132	43 324	(X)	100.0
1910	SHOES, OTHER FOOTWEAR. . . . .	10	(0)	99.3	99.3		POULTRY AND POULTRY PRODUCTS (SIC 5044)				
1911	MEN'S, BOYS' SHOES . . . . .	6	(0)	56.5	41.7		TOTAL . . . . .	73	(0)	(X)	100.0
1912	WOMEN'S, MISSES' SHOES . . . . .	10	(0)	36.3	36.3	2110	FROZEN FOODS . . . . .	23	(0)	17.0	7.7
1913	CHILDREN'S, INFANTS' SHOES . . .	5	(0)	12.2	8.8	2112	FROZEN VEGETABLES-JUICES . . . .	9	(0)	5.0	1.2
1914	OTHER FOOTWEAR (SLIPPERS,ETC.) .	4	(0)	26.6	12.5	2113	FROZEN POULTRY (PACKAGED ONLY)	9	(0)	6.5	1.8
	COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	.7	2114	FROZEN FISH-SEAFOOD (PACKAGED)	11	(0)	6.6	1.7
	GROCERIES, GENERAL LINE (SIC 5041)					2115	FROZEN MEATS (PACKAGED). . . . .	9	(0)	4.0	1.0
	TOTAL . . . . .	111	749 988	(X)	100.0	2116	FROZEN PREPARED FOODS. . . . .	5	(0)	4.3	.9
						2117	OTHER PACKAGED FROZEN FOODS. . .	7	(0)	1.8	.4
1420	HEALTH PRODUCTS. . . . .	29	3 171	.9	.4		OTHER COMMOOTIES. . . . .	(X)	(0)	(X)	.7
1430	BEAUTY AIDS. . . . .	34	12 625	5.9	1.7	2210	BUTTER AND CHEESE. . . . .	23	(0)	6.3	2.2
1610	SOAPS AND DETERGENTS . . . . .	79	31 927	6.0	4.3	2310	EGGS (SHELL) . . . . .	61	(0)	52.0	41.4
2110	FROZEN FOODS . . . . .	73	43 576	6.4	5.8	2320	POULTRY. . . . .	40	(0)	54.9	41.2
2210	BUTTER AND CHEESE. . . . .	28	8 130	1.7	1.1	2322	DRESSED POULTRY (KILLED) . . . .	7	(0)	29.6	2.7
2220	ICE CREAM, ICES. . . . .	4	2 196	1.5	.3	2323	DRESSED POULTRY (RESALES). . . .	39	(0)	56.3	38.5
2230	MILK, CREAM (FLUID). . . . .	4	3 098	2.2	.4	2610	MEATS, PROVISIONS. . . . .	12	(0)	13.7	1.4
2240	OTHER DAIRY PRODUCTS . . . . .	7	959	2.3	.1	2611	FRESH, FROZEN MEATS. . . . .	7	(0)	9.5	.7
2320	POULTRY. . . . .	20	8 427	2.0	1.1	2613	CURED, BOILED, SMOKED MEATS. . .	7	(0)	11.7	.6
2323	DRESSED POULTRY (RESALES). . . . .	18	5 274	1.8	.7	2920	MARGARINE, SHORTENINGS . . . . .	9	(0)	6.9	.7
	OTHER COMMODITIES. . . . .	(X)	3 153	(X)	.4	2921	MARGARINE, BUTTER SUBSTITUTES.	8	(0)	4.3	.4
2410	CONFECTIONERY. . . . .	75	16 368	2.6	2.2	2922	SHORTENINGS, COOKING OILS. . . .	6	(0)	6.3	.4
2510	FISH, SEAFOOD (FRESH FROZEN) . .	7	539	2.5	.1	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	5	(0)	21.8	1.2
2610	MEATS, PROVISIONS. . . . .	23	76 816	18.3	10.2		COMMOOTIES N.E.C. . . . .	(X)	(0)	(X)	4.2
2611	FRESH, FROZEN MEATS. . . . .	12	47 904	13.5	6.4		CONFECTIONERY (SIC 5045)				
2612	SAUSAGE, MEAT LOAVES . . . . .	5	16 016	8.5	2.1		TOTAL . . . . .	76	25 805	(X)	100.0
2613	CURED, BOILED, SMOKED MEATS. . .	6	5 280	3.5	.7	2410	CONFECTIONERY. . . . .	76	19 123	74.1	74.1
2614	OTHER MEAT PRODUCTS. . . . .	18	7 615	3.7	1.0	2411	CANDY (ALL KINDS). . . . .	56	10 897	44.6	42.2
2710	FRESH FRUITS, VEGETABLES . . . . .	46	43 274	8.8	5.8	2412	CHEWING GUM. . . . .	32	812	5.2	3.1
2711	FRESH FRUITS, BERRIES, MELONS. .	42	22 718	4.6	3.0	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	20	1 273	11.1	4.9
2712	FRESH VEGETABLES . . . . .	36	20 556	4.1	2.7	2414	NUTS, OTHER CONFECTIONS. . . . .	61	6 141	30.2	23.8
2810	COFFEE-ROASTED (INCL. SOLUBLE) . .	65	26 140	4.3	3.5	2610	MEATS, PROVISIONS. . . . .	12	122	4.6	.5
2830	TEA, SPICES. . . . .	61	5 404	.9	.7	2613	CURED, BOILED, SMOKEO MEATS. . .	9	108	4.8	.4
2840	BAKERY PRODUCTS. . . . .	18	5 037	1.7	.7		OTHER COMMOOTIES. . . . .	(X)	14	(X)	.1
2850	FOOD, BEVERAGE BASIC MATERIALS .	26	4 438	2.4	.6	2810	COFFEE-ROASTED (INCL. SOLUBLE) . .	4	181	12.0	.7
2860	CANNEO-BOTTLED FOODS . . . . .	90	170 012	24.9	22.7	2830	TEA, SPICES. . . . .	4	67	4.0	.3
2861	CANNEO-BOTTLED JUICES/DRINKS . . .	84	24 587	3.8	3.3	2840	BAKERY PRODUCTS. . . . .	5	323	25.0	1.3
2862	CANNEO-BOTTLED BABY FOODS . . . .	71	15 886	2.4	2.1	2860	CANNEO-BOTTLED FOODS . . . . .	7	1 002	28.6	3.9
2863	CANNEO-BOTTLED FRUITS, VEGE. . . .	84	68 807	10.8	9.2	2920	MARGARINE, SHORTENINGS . . . . .	4	79	2.2	.3
2864	CANNEO FISH, SEAFOOD . . . . .	83	17 846	2.6	2.4	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	8	169	5.7	.7
2865	CANNEO MEATS . . . . .	43	8 043	2.1	1.1	7110	CIGARETTES, CIGARS, TOBACCO. . .	15	3 597	34.1	13.9
2866	CANNEO MILK. . . . .	80	18 019	2.7	2.4	7111	CIGARETTES . . . . .	15	3 105	29.4	12.0
2867	OTHER CANNED-BOTTLED FOODS . . .	67	16 823	2.9	2.2	7112	CIGARS . . . . .	13	298	3.1	1.2
2870	SUGAR-REFINED. . . . .	90	22 290	4.1	3.0	7113	OTHER TOBACCO. . . . .	7	195	3.3	.8
2890	BREAKFAST FOODS. . . . .	63	19 318	3.2	2.6	7510	PERSONAL SERVICE PAPERS. . . . .	8	360	10.6	1.4
2910	FLOUR, RELATED PRODUCTS. . . . .	69	23 748	4.0	3.2	7520	INDUSTRIAL PAPERS. . . . .	4	239	7.8	.9
2920	MARGARINE, SHORTENINGS . . . . .	91	19 675	2.8	2.6		COMMODITIES N.E.C. . . . .	(X)	543	(X)	2.1
2930	PET FOODS--ALL KINDS . . . . .	68	16 362	3.1	2.2		FISH AND SEAFOODS (SIC 5046)				
2940	ORIEO, FRUITS, VEGETABLES. . . . .	43	5 268	1.2	.7		TOTAL . . . . .	16	(0)	(X)	100.0
2950	SOFT DRINKS, DRINK, WATERS . . . .	58	11 223	1.8	1.5		MEATS AND MEAT PRODUCTS (SIC 5047)				
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	33	40 067	11.2	5.3		TOTAL . . . . .	177	163 277	(X)	100.0
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	4	2 722	1.0	.4						
7110	CIGARETTES, CIGARS, TOBACCO. . .	73	70 289	11.1	9.4						
7210	BEER, ALE, PORTER, STOUT, ETC. . .	5	2 384	1.5	.3						
7510	PERSONAL SERVICE PAPERS. . . . .	55	16 166	4.4	2.2						
7520	INDUSTRIAL PAPERS. . . . .	51	7 508	1.6	1.0						
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	13	5 188	2.4	.7						
8630	TOYS, GAMES, FIREWORKS . . . . .	20	2 452	1.4	.3						
9760	MISCELLANEOUS LINES. . . . .	7	10 002	4.7	1.3						
	COMMOOTIES N.E.C. . . . .	(X)	13 189	(X)	1.8						
	FROZEN FOODS (SIC 5042)										
	TOTAL . . . . .	42	36 623	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup>Detail may not add to total due to rounding.<sup>2</sup>Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines								
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--							
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>						
MOUNTAIN--CONTINUED																	
2110	FROZEN FOODS . . . . .	35	2 429	6.4	1.5	3120	GRAINS, BEANS, ETC. . . . .	91	198 912	92.7	92.7						
2111	FROZEN FRUITS-JUICES . . . . .	7	90	3.7	.1	8720	FEEDS (MIXED AND OTHER) . . . . .	20	2 433	10.3	1.1						
2112	FROZEN VEGETABLES-JUICES . . . . .	7	361	2.0	.2	8730	FEED INGREDIENTS . . . . .	16	4 267	15.7	2.0						
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	22	1 219	3.5	.7	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	7	1 175	7.3	.5						
2115	FROZEN MEATS (PACKAGED) . . . . .	18	584	3.5	.4	8760	SEEDS . . . . .	16	2 131	8.2	1.0						
2117	OTHER PACKAGED FROZEN FOODS . . . . .	9	119	6.6	.1	9920	COMMODITY CREDIT RECEIPTS . . . . .	13	1 401	3.3	.7						
	OTHER COMMODITIES . . . . .	(X)	56	(X)	(Z)	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	18	1 034	2.9	.5						
							COMMODITIES N.E.C. . . . .	(X)	3 302	(X)	1.5						
2210	BUTTER AND CHEESE. . . . .	23	471	2.5	.3	LIVESTOCK (SIC 5054)											
2320	POULTRY. . . . .	40	3 251	9.7	2.0	TOTAL . . . . .											
2323	DRESSED POULTRY (RESALES) . . . . .	36	3 236	10.2	2.0	3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	26	37 148	84.7	84.7						
	OTHER COMMODITIES . . . . .	(X)	15	(X)	(Z)	3131	CATTLE, CALVES . . . . .	24	30 945	70.7	70.6						
2610	MEATS, PROVISIONS. . . . .	177	153 084	93.8	93.8	3132	SHEEP, LAMBS . . . . .	9	3 180	35.6	7.3						
2611	FRESH, FROZEN MEATS. . . . .	165	128 657	81.9	78.8		OTHER COMMODITIES . . . . .	(X)	3 022	(X)	6.9						
2612	SAUSAGE, MEAT LOAVES . . . . .	99	8 106	8.5	5.0	8710	HAY, STRAW, ALFALFA, OTHER . . . . .	10	293	1.3	.7						
2613	CURED, BOILED, SMOKED MEATS. . . . .	113	12 619	12.3	7.7	8720	FEEDS (MIXED AND OTHER) . . . . .	8	5 195	28.6	11.8						
2614	OTHER MEAT PRODUCTS. . . . .	83	3 702	5.0	2.3		COMMODITIES N.E.C. . . . .	(X)	1 220	(X)	2.8						
2860	CANNED-BOTTLED FOODS . . . . .	23	1 386	8.9	.8	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)											
2920	MARGARINE, SHORTENINGS . . . . .	23	347	2.2	.2	TOTAL <sup>2</sup> . . . . .											
2960	FOODS (EXC. AS SPECIFIED ABOVE). COMMODITIES N.E.C. . . . .	16	652	4.8	.4			33	19 413	(X)	100.0						
		(X)	1 657	(X)	1.0	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)											
FRESH FRUITS AND VEGETABLES (SIC 5048)																	
TOTAL . . . . .																	
		232	175 356	(X)	100.0	TOTAL . . . . .											
2110	FROZEN FOODS . . . . .	26	4 820	14.5	2.7	ELECTRICAL WIRING SUPPLIES . . . . .											
2210	BUTTER AND CHEESE. . . . .	8	493	4.3	.3	3311	INT. WIRING, CONSTR. MAT. . . . .	144	68 517	41.8	39.3						
2310	EGGS (SHELL) . . . . .	12	1 291	8.7	.7	3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	91	21 477	16.4	12.3						
2320	POULTRY. . . . .	8	1 275	10.2	.7	3313	LIGHTING FIXTURES. . . . .	138	20 968	13.1	12.0						
2710	FRESH FRUITS, VEGETABLES . . . . .	234	161 495	91.7	92.1	3314	ELECTRIC LAMPS . . . . .	119	7 866	5.1	4.5						
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	12	2 469	18.4	1.4	3315	MOTORS, INDUST. CONTROLS . . . . .	106	22 114	18.7	12.7						
2870	SUGAR-REFINED. . . . .	15	915	6.0	.5	3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	23	2 808	6.9	1.6						
2960	FOODS (EXC. AS SPECIFIED ABOVE). COMMODITIES N.E.C. . . . .	8	628	14.8	.4	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	27	3 378	5.3	1.9						
		(X)	1 970	(X)	1.1	TOTAL . . . . .											
GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)																	
TOTAL . . . . .																	
		270	100 726	(X)	100.0	3420	MAJOR APPLIANCES . . . . .	28	3 993	20.1	2.3						
1610	SOAPS AND DETERGENTS . . . . .	22	305	2.8	.3	3421	ELECTRIC HOME KITCHEN EQUIP. . . . .	14	2 650	28.3	1.5						
2110	FROZEN FOODS . . . . .	36	1 305	8.8	1.3	3422	ELECTRIC HOME LAUNDRY EQUIP. . . . .	14	736	7.6	.4						
2210	BUTTER AND CHEESE. . . . .	21	626	7.0	.6	3423	TV SETS. . . . .	9	210	.9	.1						
2230	MILK, CREAM (FLUID) . . . . .	5	377	28.5	.4	3425	OTHER MAJOR APPLIANCES . . . . .	14	124	1.9	.1						
2410	CONFECTIONERY. . . . .	59	1 840	6.9	1.8		OTHER COMMODITIES . . . . .	(X)	33	(X)	(Z)						
2610	MEATS, PROVISIONS. . . . .	14	384	5.2	.4	3430	ELECTRIC HOUSEWARES. . . . .	52	9 909	12.8	5.7						
2613	CURED, BOILED, SMOKED MEATS. . . . .	11	163	4.4	.2	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	30	3 740	8.4	2.1						
2614	OTHER MEAT PRODUCTS. . . . .	10	185	3.3	.2	3511	ELECTRONIC TUBES . . . . .	17	92	.4	.1						
	OTHER COMMODITIES . . . . .	(X)	37	(X)	(Z)	3515	INTERCOMMUNICATIONS. . . . .	15	305	1.3	.2						
2710	FRESH FRUITS, VEGETABLES . . . . .	11	961	31.2	1.0	3516	COMMERCIAL, INDUSTRIAL ELEC. . . . .	4	688	13.3	.4						
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	29	1 765	13.8	1.8		OTHER COMMODITIES . . . . .	(X)	103	(X)	.1						
2830	TEA, SPICES. . . . .	34	1 034	6.2	1.0	3610	HARDWARE . . . . .	5	374	28.5	.2						
2840	BAKERY PRODUCTS. . . . .	69	12 067	62.8	12.0	3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	24	337	.9	.2						
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	41	7 281	54.9	7.2	3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	10	848	6.8	.5						
2860	CANNED-BOTTLED FOODS . . . . .	71	20 078	57.5	19.9	3810	CENTRAL AIR CONDITIONING . . . . .	10	342	5.4	.2						
2870	SUGAR-REFINED. . . . .	39	786	3.2	.8	3813	INDUSTRIAL AND COMMERCIAL . . . . .	9	330	7.4	.2						
2890	BREAKFAST FOODS. . . . .	23	269	2.1	.3		OTHER COMMODITIES . . . . .	(X)	11	(X)	(Z)						
2910	FLOUR, RELATED PRODUCTS. . . . .	45	2 241	8.4	2.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	22	386	40.0	.2						
2920	MARGARINE, SHORTENINGS . . . . .	53	1 626	4.9	1.6		COMMODITIES N.E.C. . . . .	(X)	7 416	(X)	4.3						
2930	PET FOODS--ALL KINDS . . . . .	21	2 519	36.2	2.5	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)											
2940	DRIED, FRUITS, VEGETABLES. . . . .	32	13 525	48.2	13.4	TOTAL . . . . .											
2950	SOFT DRINKS, DRINK, WATERS . . . . .	30	6 395	64.9	6.3	1220	NEW AND REBUILT PARTS. . . . .	6	1 020	7.3	.6						
2960	FOODS (EXC. AS SPECIFIED ABOVE). FOOD PROCESSING MACHINERY EQUIP. . . . .	66	17 429	54.2	17.3	3310	ELECTRICAL WIRING SUPPLIES . . . . .	4	652	3.9	.4						
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	5	477	5.0	.5	3314	ELECTRIC LAMPS . . . . .	4	367	1.9	.2						
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	12	812	18.1	.8		OTHER COMMODITIES . . . . .	(X)	284	(X)	.2						
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	5	494	23.8	.5	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	27	3 426	3.4	2.1						
7510	PERSONAL SERVICE PAPERS. . . . .	20	746	4.4	.7	3420	MAJOR APPLIANCES . . . . .	77	131 908	82.5	81.2						
7520	INDUSTRIAL PAPERS. . . . .	23	868	5.6	.9	3421	ELECTRIC HOME KITCHEN EQUIP. . . . .	58	39 333	30.7	24.2						
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	7	308	4.0	.3	3422	ELECTRIC HOME LAUNDRY EQUIP. . . . .	53	15 451	11.3	9.5						
	COMMODITIES N.E.C. . . . .	(X)	4 208	(X)	4.2	3423	TV SETS. . . . .	50	63 022	44.8	38.8						
COTTON (SIC 5052)																	
TOTAL . . . . .																	
		6	(D)	(X)	100.0	3424	CONSOLE RADIOS AND PLAYERS . . . . .	45	9 066	7.3	5.6						
GRAIN (SIC 5053)																	
TOTAL . . . . .																	
		91	214 655	(X)	100.0	3425	OTHER MAJOR APPLIANCES . . . . .	39	5 036	4.5	3.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than .005 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
MOUNTAIN--CONTINUED											
3430	ELECTRIC HDUSEWARES. . . . .	36	6 935	14.3	4.3	3710	WARM-AIR HEATING-CODLING EQUIP..	143	21 431	19.6	13.4
3440	ROOM AIR CDNDITIONERS. . . . .	29	2 508	2.2	1.5	3711	WARM-AIR FURNANCES (ALL FUELS)	101	7 669	12.2	4.8
3510	ELECTRONIC TUBES, PARTS ACC. . .	25	2 304	2.3	1.4	3712	CENTRAL HEATING-CODLING UNITS.	50	2 727	6.6	1.7
3511	ELECTRONIC TUBES. . . . .	22	1 199	1.1	.7	3713	DUCTS, REGISTERS, ETC. . . . .	88	6 159	10.7	3.9
3513	ELECTRONIC PARTS. . . . .	11	529	.8	.3	3714	ROOM SPACE HEATING EQUIPMENT	37	898	3.4	.6
3514	ACCESSORIES. . . . .	11	252	.7	.2	3715	OTHER WARM AIR SPACE HEATING .	43	3 977	9.1	2.5
3515	INTERCOMMUNICATIONS. . . . .	8	262	1.7	.2	3730	HYDRONICS EQUIPMENT, SUPPLIES. .	78	8 405	12.2	5.3
	OTHER COMMODITIES. . . . .	(X)	62	(X)	(2)	3740	PLUMBING FIX., EQUIP., SUPPLIES.	155	86 888	59.8	54.3
3810	CENTRAL AIR CDNDITIONING . . . . .	13	1 632	2.7	1.0	3741	PIPE FITTINGS, VALVES. . . . .	147	33 478	24.2	20.9
3811	RESIDENT. AND SMALL COMMERCIAL	13	1 184	1.9	.7	3742	PLUMBING FIXTURES. . . . .	131	27 137	20.6	17.0
3812	RESIDENTIAL AND COMMERCIAL . . .	5	259	.9	.2	3743	DRAINAGE SYSTEMS. . . . .	111	9 083	8.1	5.7
						3744	OTHER PLUMBING EQUIPMENT, SUPP.	123	17 190	14.3	10.7
3820	PARTS SUPPLIES, AND ACCESSORIES.	12	790	1.6	.5	3810	CENTRAL AIR CDNDITIONING . . . . .	65	3 968	9.1	2.5
7850	FLOOR COVERINGS. . . . .	4	1 527	13.4	.9	3811	RESIDENT. AND SMALL COMMERCIAL	49	1 872	6.3	1.2
7870	KITCHEN UTENSILS, TOOLS, MISC. .	4	538	6.2	.3	3812	RESIDENTIAL AND COMMERCIAL . .	39	1 538	5.9	1.0
9310	PHONDS, RECORDS, PREREC. TAPES.	10	2 400	4.9	1.5	3813	INDUSTRIAL AND COMMERCIAL. . .	14	558	4.7	.3
9930	OTHER LABOR, SERVICE RECEIPTS. .	19	1 260	2.0	.8						
	COMMODITIES N.E.C. . . . .	(X)	5 520	(X)	3.4	3820	PARTS SUPPLIES, AND ACCESSORIES.	7	364	16.6	.2
						4310	GARDEN MACHINERY, EQUIP. SUPP.	8	302	4.4	.2
	ELECTRONIC PARTS AND EQUIPMENT					4420	GEN. PURPOSE INDUSTRIAL MACH..	22	363	1.4	.2
	(SIC 5065)					4610	INDUSTRIAL VALVES, FITTINGS. . .	42	3 293	6.4	2.1
	TOTAL . . . . .	161	52 450	(X)	100.0	6210	IRON, STEEL PRODS. (SEMI-FINISH)	32	3 219	9.7	2.0
3310	ELECTRICAL WIRING SUPPLIES . . . .	9	322	5.2	.6	6230	IRON/STEEL WIRE, WIRE PRODUCTS.	16	3 706	13.5	2.3
3410	NON-CONSOLE RADIDS AND PLAYERS .	24	225	2.9	.4	6250	CAST IRON SOIL PIPE, TUBING. . .	57	4 928	6.5	3.1
3420	MAJOR APPLIANCES. . . . .	22	1 551	20.1	3.0	6260	IRON, STEEL PIPE, TUBING. . . . .	80	9 553	10.4	6.0
3510	ELECTRONIC TUBES, PARTS ACC. . .	161	49 155	93.7	93.7	6261	TUBING (MECH. AND PRESSURE). . .	16	784	4.9	.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	18	883	19.7	1.7	6262	STANDARD STEEL PIPE. . . . .	74	8 769	9.9	5.5
	COMMODITIES N.E.C. . . . .	(X)	314	(X)	.6	8420	ROOFING, SIDING, EQUIPMENT . . .	13	597	4.8	.4
						8570	OTHER BUILDING MATERIALS. . . . .	11	3 314	19.2	2.1
	HARDWARE					9760	MISCELLANEOUS LINES. . . . .	8	718	6.3	.4
	(SIC 5072)					9930	OTHER LABOR, SERVICE RECEIPTS. .	7	300	66.6	.2
	TOTAL . . . . .	96	72 354	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	3 097	(X)	1.9
							AIR-CONDITIONING, REFRIG.				
							EQUIPMENT, SUPPLIES (SIC 5077)				
1220	NEW AND REBUILT PARTS. . . . .	7	1 549	4.8	2.1		TOTAL . . . . .	98	39 988	(X)	100.0
1310	TIRES AND TUBES. . . . .	4	156	1.1	.2	3310	ELECTRICAL WIRING SUPPLIES . . . .	8	97	2.0	.2
1510	PAINTS, VARNISHES, LACQUERS. . .	18	1 018	3.0	1.4	3440	ROOM AIR CONDITIONERS. . . . .	12	630	5.7	1.6
3310	ELECTRICAL WIRING SUPPLIES . . . .	14	3 012	11.4	4.2	3610	HARDWARE . . . . .	7	103	1.3	.3
3410	NON-CONSOLE RADIOS AND PLAYERS .	7	1 078	8.3	1.5	3614	HAND TOOLS, CUTLERY. . . . .	7	103	1.3	.3
3430	ELECTRIC HOUSEWARES. . . . .	11	928	4.4	1.3	3710	WARM-AIR HEATING-COOLING EQUIP..	33	3 640	18.5	9.1
3610	HARDWARE . . . . .	91	32 305	45.1	44.6	3711	WARM-AIR FURNANCES (ALL FUELS)	25	1 365	7.7	3.4
3620	PAINTERS' SUPPLIES . . . . .	9	369	1.8	.5	3712	CENTRAL HEATING-COOLING UNITS.	21	535	3.5	1.3
3710	WARM-AIR HEATING-COOLING EQUIP..	9	673	1.5	.9	3713	DUCTS, REGISTERS, ETC. . . . .	12	1 236	11.4	3.1
3713	DUCTS, REGISTERS, ETC. . . . .	6	130	.5	.2	3714	ROOM SPACE HEATING EQUIPMENT .	8	504	6.4	1.3
3714	ROOM SPACE HEATING EQUIPMENT .	7	208	.6	.3	3730	HYDRONICS EQUIPMENT, SUPPLIES. .	8	484	4.7	1.2
	OTHER COMMODITIES. . . . .	(X)	335	(X)	.5	3810	CENTRAL AIR CDNDITIONING . . . . .	41	10 020	44.1	25.1
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	5	274	1.5	.4	3811	RESIDENT. AND SMALL COMMERCIAL	32	5 027	24.1	12.6
3740	PLUMBING FIX., EQUIP., SUPPLIES.	19	4 222	8.8	5.8	3812	RESIDENTIAL AND COMMERCIAL . .	30	2 425	12.2	6.1
3810	CENTRAL AIR CDNDITIONING . . . . .	3	180	2.0	.2	3813	INDUSTRIAL AND COMMERCIAL. . .	21	2 568	13.8	6.4
3811	RESIDENT. AND SMALL COMMERCIAL	3	126	2.0	.2	3820	PARTS SUPPLIES, AND ACCESSORIES.	58	6 852	29.5	17.1
	OTHER COMMODITIES. . . . .	(X)	54	(X)	.1	3910	COMMERCIAL REFRIGERATORS EQUIP..	61	15 727	51.3	39.3
4310	GARDEN MACHINERY, EQUIP. SUPP. .	9	1 527	5.6	2.1	4140	COMMERCIAL FOOD SERVICE EQUIP.	8	470	15.3	1.2
4840	ABRASIVES, ABRASIVE MATERIALS. .	10	203	1.7	.3	4180	STORE, RESTAURANT FIXTURES . . .	8	232	26.0	.6
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	16	386	1.2	.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	16	416	9.2	1.0
6210	IRON, STEEL PRODS. (SEMI-FINISH)	5	313	1.3	.4		COMMODITIES N.E.C. . . . .	(X)	1 317	(X)	3.3
6230	IRON/STEEL WIRE, WIRE PRODUCTS.	26	3 394	6.8	4.7						
6240	IRON, STEEL FINISHED PRODUCTS. .	9	2 356	9.4	3.3		COMMERCIAL MACHINES AND				
							EQUIPMENT (SIC 5081)				
6260	IRON, STEEL PIPE, TUBING. . . . .	8	759	2.9	1.0		TOTAL . . . . .	299	65 015	(X)	100.0
6262	STANDARD STEEL PIPE. . . . .	6	611	2.9	.8	1610	SOAPS AND DETERGENTS . . . . .	7	174	3.8	.3
	OTHER COMMODITIES. . . . .	(X)	148	(X)	.2	2960	FOODS (EXC. AS SPECIFIED ABOVE).	5	354	15.6	.5
7870	KITCHEN UTENSILS, TOOLS, MISC. .	13	3 094	8.1	4.3	3910	COMMERCIAL REFRIGERATORS EQUIP..	5	435	21.2	.7
8150	METAL MILLWORK (DOORS, ETC.) . .	7	194	15.7	.3	4110	OFFICE MACHINES AND EQUIPMENT.	191	22 581	69.2	34.7
8620	SPORT. ATHLETIC GOODS, BICYCLES.	16	4 476	10.4	6.2	4120	INDICATING, RECORD, INSTRUMENTS	12	885	45.1	1.4
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	820	26.8	1.1	4130	COMMERCIAL KITCHEN EQUIPMENT. .	30	2 967	25.1	4.6
	COMMODITIES N.E.C. . . . .	(X)	9 068	(X)	12.5	4140	COMMERCIAL FOOD SERVICE EQUIP.	25	2 158	18.1	3.3
						4150	CHINA, GLASSWARE, COMMERCIAL . .	23	3 231	25.3	5.0
	PLUMBING AND HEATING EQUIPMENT					4160	STORE, SERVICE SHOP MACHINES . .	62	7 364	50.9	11.3
	AND SUPPLIES (SIC 5074)					4161	CASH REGISTERS . . . . .	43	983	14.4	1.5
	TOTAL . . . . .	211	159 941	(X)	100.0	4162	COIN-OPERATED MACHINES. . . . .	17	6 104	94.0	9.4
3310	ELECTRICAL WIRING SUPPLIES . . . .	10	3 541	32.8	2.2	4163	OTHER STORE AND SERVICE MACH..	8	277	14.8	.4
3610	HARDWARE . . . . .	62	1 954	3.4	1.2	4170	SCALES, BALANCES (EX. SCIENTIFIC)	5	337	33.3	.5
3611	BUILDERS' HARDWARE . . . . .	12	867	7.3	.5	4180	STORE, RESTAURANT FIXTURES . . .	64	12 667	59.4	19.5
3614	HAND TOOLS, CUTLERY. . . . .	56	1 015	1.9	.6						
	OTHER COMMODITIES. . . . .	(X)	72	(X)	(2)						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MOUNTAIN--CONTINUED											
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	22	737	16.9	1.1	4410	FOOD PROCESSING MACHINERY EQUIP.	16	4 168	95.2	2.0
7410	PRINTING, WRITING PAPER. . . . .	29	567	11.8	.9	4411	DAIRY, MILK PROD. MACH. EQUIP.	8	2 439	80.0	1.2
7510	PERSONAL SERVICE PAPERS. . . . .	5	35	4.1	.1	4412	OTHER FOOD PROCESSING MACH. . .	13	1 729	66.6	.8
7610	STATIONERY, OFFICE SUPPLIES. . . .	82	2 982	24.2	4.6	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	88	29 191	52.7	14.3
7720	OFFICE, COMM., BUS. FURNITURE. . .	27	2 667	30.1	4.1	4421	ENGINES (INCL. INT. COMBUST.). .	32	14 492	43.8	7.1
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	16	519	7.6	.8	4422	COMPRESSORS, PUMPS. . . . .	47	3 811	13.9	1.9
9930	OTHER LABOR, SERVICE RECEIPTS. . .	90	1 755	10.4	2.7	4423	CRUSHING, MACH. AND EQUIP. . . .	9	1 665	17.3	.8
	COMMODITIES N.E.C. . . . .	(X)	2 600	(X)	4.0	4424	FANS, BLOWERS (INDUST. EQUIP.).	7	159	2.3	.1
						4425	OTHER GEN. INDUST. MACHINERY .	42	9 064	35.2	4.4
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4430	METAL-WORKING MACHINERY. . . . .	33	15 479	75.2	7.6
	TOTAL . . . . .	230	249 479	(X)	100.0	4431	NEW MACHINE TOOLS. . . . .	30	13 598	74.4	6.7
1120	TRUCKS, TRUCK TRACTORS . . . . .	7	5 678	41.0	2.3	4432	MISCELLANEOUS METALWORKING . .	12	1 882	31.0	.9
4210	CONSTRUCTION, MINING SUPPLIES. .	230	200 783	80.5	80.5	4440	MATERIALS HANDLING EQUIPMENT . .	35	10 746	58.2	5.3
4211	CRAWLER TRACTORS . . . . .	129	55 769	30.9	22.4	4441	FORK LIFT TRUCKS. . . . .	21	5 712	39.4	2.8
4212	SELF PROPELLED SCRAPERS. . . . .	41	12 319	11.7	4.9	4442	INDUSTRIAL TRUCKS. . . . .	5	422	14.2	.2
4213	TRACTOR SHOVEL LOADERS . . . . .	99	21 635	12.7	8.7	4443	CRANES, DERRICKS, HOISTS . . . .	7	541	8.8	.3
4214	PARTS AND ATTACHMENTS. . . . .	133	51 784	27.0	20.8	4445	OTHER MATERIALS HANDLING EQUIP.	30	4 070	25.9	2.0
4215	POWER CRANES AND PARTS . . . . .	75	10 816	10.9	4.3	4450	OIL WELL, OIL REFINING MACH. . .	148	65 910	61.8	26.2
4216	BITUMINOUS MIXERS, PAVERS. . . . .	34	2 407	6.4	1.0	4460	PRINTING TRADES MACHINERY. . . .	18	5 455	100.0	2.4
4217	CONCRETE MIXERS, PAVERS. . . . .	43	2 442	5.5	1.0	4470	OTHER SPECIAL IND. MACH. . . . .	22	4 769	67.6	2.3
4218	GRADERS, ROLLERS, OFF HIGHWAY. .	97	20 631	12.7	8.3	4473	WOODWORKING MACHINERY. . . . .	8	703	42.8	.3
4219	OTHER CONSTRUCTION EQUIP. . . . .	120	22 981	17.4	9.2	4474	OTHER SPECIAL PURPOSE MACH. . .	13	3 984	86.3	1.9
4320	FARM, DAIRY MACHINERY, PARTS . .	9	1 202	4.9	.5		OTHER COMMODITIES. . . . .	(X)	82	(X)	(Z)
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	69	8 128	7.7	3.3	4480	USED OR REBUILT MACH. EQUIP. . .	95	8 484	12.1	4.1
4421	ENGINES (INCL. INT. COMBUST.). .	19	3 481	6.3	1.4	4481	USED CONSTRUCTION EQUIP. . . .	16	3 032	50.0	1.5
4422	COMPRESSORS, PUMPS. . . . .	38	1 969	4.6	.8	4482	USED MACHINE TOOLS-CUTTING .	9	395	66.6	.2
4423	CRUSHING, MACH. AND EQUIP. . . .	27	2 310	7.2	.9	4483	OTHER USED OR REBUILT MACH. . .	73	5 057	8.2	2.5
4425	OTHER GEN. INDUST. MACHINERY .	19	365	1.8	.1	4610	INDUSTRIAL VALVES, FITTINGS. . .	41	2 044	5.5	1.0
	OTHER COMMODITIES. . . . .	(X)	3	(X)	(Z)	4710	WELDING EQUIPMENT, SUPPLIES. .	5	517	37.5	.3
4440	MATERIALS HANDLING EQUIPMENT . .	33	2 711	9.0	1.1	4830	PRINTING, DUPLICATING INKS . . .	13	362	10.5	.2
4441	FORK LIFT TRUCKS . . . . .	20	1 552	7.1	.6	4840	ABRASIVES, ABRASIVE MATERIALS. .	11	357	3.3	.2
4443	CRANES, DERRICKS, HOISTS . . . .	10	828	5.7	.3	4860	MECHANICAL RUBBER GOODS. . . . .	37	661	1.8	.3
4445	OTHER MATERIALS HANDLING EQUIP.	10	299	2.6	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	32	3 714	9.2	1.8
	OTHER COMMODITIES. . . . .	(X)	32	(X)	(Z)	6230	IRON/STEEL WIRE, WIRE PRODUCTS.	49	942	1.8	.5
4480	USED OR REBUILT MACH. EQUIP. . . .	74	16 430	12.9	6.6	6240	IRON, STEEL FINISHED PRODUCTS. .	7	1 432	10.1	.7
4481	USED CONSTRUCTION EQUIP. . . . .	74	16 337	12.7	6.5	6260	IRON, STEEL PIPE, TUBING . . . . .	78	19 051	24.2	9.3
	OTHER COMMODITIES. . . . .	(X)	93	(X)	(Z)	9760	MISCELLANEOUS LINES. . . . .	23	1 379	7.9	.7
9760	MISCELLANEOUS LINES. . . . .	10	1 211	27.7	.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	76	7 177	13.1	3.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	106	10 571	6.6	4.2		COMMODITIES N.E.C. . . . .	(X)	21 878	(X)	9.9
	COMMODITIES N.E.C. . . . .	(X)	2 765	(X)	1.1		INDUSTRIAL SUPPLIES (SIC 5085)				
	FARM MACHINERY AND EQUIPMENT (SIC 5083)						TOTAL . . . . .	263	121 250	(X)	100.0
	TOTAL . . . . .	84	40 573	(X)	100.0	1220	NEW AND REBUILT PARTS. . . . .	13	921	13.1	.8
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	5	1 409	14.2	3.5	1510	PAINTS, VARNISHES, LACQUERS. . .	11	278	3.7	.2
4310	GARDEN MACHINERY, EQUIP. SUPP. .	28	7 167	57.8	17.7	3610	HARDWARE . . . . .	15	583	8.0	.5
4311	POWER LAWN MOWERS. . . . .	25	5 035	41.0	12.4	3740	PLUMBING FIX., EQUIP., SUPPLIES.	13	593	7.3	.5
4312	OTHER GARDEN MACHINERY . . . . .	10	2 132	69.7	5.3	4210	CONSTRUCTION, MINING SUPPLIES. .	25	2 387	20.6	2.0
4320	FARM, DAIRY MACHINERY, PARTS . .	64	26 321	78.6	64.9	4214	PARTS AND ATTACHMENTS. . . . .	10	474	22.2	.4
8750	AGRICULTURAL CHEMICALS . . . . .	5	156	9.3	.4		OTHER COMMODITIES. . . . .	(X)	1 913	(X)	1.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	18	714	10.9	1.8	4320	FARM, DAIRY MACHINERY, PARTS . .	5	154	12.5	.1
	COMMODITIES N.E.C. . . . .	(X)	4 806	(X)	11.8	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	36	1 997	10.6	1.6
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					4430	METAL-WORKING MACHINERY. . . . .	32	2 496	12.0	2.1
	TOTAL . . . . .	381	218 939	(X)	100.0	4431	NEW MACHINE TOOLS. . . . .	23	1 195	8.7	1.0
1220	NEW AND REBUILT PARTS. . . . .	13	2 655	13.8	1.3	4432	MISCELLANEOUS METALWORKING . .	28	1 301	6.4	1.1
1620	INDUSTRIAL CHEMICALS . . . . .	26	508	1.3	.2	4440	MATERIALS HANDLING EQUIPMENT . .	29	1 762	16.8	1.5
3310	ELECTRICAL WIRING SUPPLIES . . .	5	2 998	31.2	1.5	4480	USED OR REBUILT MACH. EQUIP. . .	7	226	3.0	.2
3610	HARDWARE . . . . .	36	1 160	3.0	.6	4481	USED CONSTRUCTION EQUIP. . . .	7	169	1.5	.1
4210	CONSTRUCTION, MINING SUPPLIES. .	24	7 902	46.4	3.9		OTHER COMMODITIES. . . . .	(X)	58	(X)	(Z)
4211	CRAWLER TRACTORS . . . . .	10	250	2.5	.1	4510	BEARINGS, POWER, TRANSMISSION. .	81	20 772	50.2	17.1
4213	TRACTOR SHOVEL LOADERS . . . . .	7	512	7.5	.3	4511	BALL, ROLLER BEARINGS. . . . .	62	9 007	28.0	7.4
4214	PARTS AND ATTACHMENTS. . . . .	10	3 597	34.6	1.8	4512	OTHER POWER TRANSMISSION EQUIP.	77	11 765	28.9	9.7
4215	POWER CRANES AND PARTS . . . . .	6	190	3.2	.1	4610	INDUSTRIAL VALVES, FITTINGS. . .	54	11 221	29.0	9.3
4216	BITUMINOUS MIXERS, PAVERS. . . .	8	248	2.4	.1	4710	WELDING EQUIPMENT, SUPPLIES. . .	67	17 471	78.6	14.4
4217	CONCRETE MIXERS, PAVERS. . . . .	11	357	4.4	.2	4711	GAS WELDING SUPPLIES, EQUIP. . .	61	10 701	67.6	8.8
4218	GRADERS, ROLLERS, OFF HIGHWAY. .	11	1 345	12.9	.7	4712	ARC WELDING SUPPLIES, EQUIP. .	63	6 224	28.6	5.1
4219	OTHER CONSTRUCTION EQUIP. . . . .	16	709	4.4	.3	4713	RESISTANCE WELDING SUPPLIES. .	17	547	8.4	.5
	OTHER COMMODITIES. . . . .	(X)	694	(X)	.3	4820	BOTTLED SUPPLIES. . . . .	7	2 215	39.1	1.8
						4840	ABRASIVES, ABRASIVE MATERIALS. .	55	5 448	16.0	4.5
						4850	INDUSTRIAL LEATHER, LEATHER BELT	14	382	4.3	.3
						4860	MECHANICAL RUBBER GOODS. . . . .	55	7 330	29.8	6.0
						4870	ROPE, CORDAGE, TWINE (NOT WIRE).	15	1 841	12.3	1.5
						4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	93	30 684	61.2	25.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
MOUNTAIN--CONTINUED											
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	5	286	13.3	.2		COAL (SIC S091 PT.)				
6220	IRON, STEEL PRODUCTS (FLAT) . . .	5	297	4.6	.2		TOTAL . . . . .	8	(D)	(X)	100.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	19	688	4.3	.6						
6240	IRON, STEEL FINISHED PRODUCTS . .	5	230	6.0	.2						
6260	IRON, STEEL PIPE, TUBING . . . . .	15	3 459	20.4	2.9						
9760	MISCELLANEOUS LINES . . . . .	25	1 873	16.3	1.5		METAL SERVICE CENTERS (SIC S091 PT.)				
9930	OTHER LABOR, SERVICE RECEIPTS . .	48	1 304	8.2	1.1		TOTAL . . . . .	95	(O)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	4 352	(X)	3.6		3610	HARDWARE . . . . .	20	(D)	8.3 2.0
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC S086)						3710	WARM-AIR HEATING-COOLING EQUIP..	6	(D)	3.3 .4
	TOTAL . . . . .	170	87 577	(X)	100.0		3740	PLUMBING FIX., EQUIP., SUPPLIES.	12	(D)	8.0 1.8
1410	PHARMACEUTICALS, ANTIBIOTICS . .	6	589	13.2	.7		4420	GEN. PURPOSE INDUSTRIAL MACH..	6	(D)	9.3 .9
4110	OFFICE MACHINES AND EQUIPMENT . .	8	212	2.1	.2		4430	METAL-WORKING MACHINERY . . . .	5	(D)	11.3 .9
5110	DENTAL EQUIPMENT, SUPPLIES . . . .	29	12 379	77.0	14.1		4450	OIL WELL, OIL REFINING MACH. . .	9	(D)	26.6 2.4
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	43	20 265	58.1	23.1		4480	USED OR REBUILT MACH. EQUIP. . .	5	(D)	2.1 .2
5130	CHURCH EQUIPMENT, SUPPLIES . . . .	11	651	6.3	.7		4483	OTHER USED OR REBUILT MACH..	5	(D)	1.0 .1
5140	SURGICAL, MED., HOSPITAL EQUIP..	48	30 940	100.0	35.3			OTHER COMMODITIES . . . . .	(X)	(D)	(X) .1
5150	OPHTHALMIC PRODUCTS . . . . .	24	5 092	79.4	5.8		4610	INDUSTRIAL VALVES, FITTINGS. . .	10	(D)	5.7 .9
5151	PRESCRIPTION SALES . . . . .	17	3 175	90.0	3.6		4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	15	(D)	10.2 2.7
5152	OPHTHALMIC MERCHANDISE SALES . .	20	1 271	35.7	1.5		6210	IRON, STEEL PRODS. (SEMI-FINISH)	12	(D)	8.4 1.0
5153	OPTICAL, OPHTHALMIC INSTRU..	12	646	14.0	.7		6220	IRON, STEEL PRODUCTS (FLAT) . . .	56	(D)	28.0 16.4
5160	SCIENTIFIC INSTRUMENTS . . . . .	19	3 659	41.5	4.2		6230	IRON/STEEL WIRE, WIRE PRODUCTS .	48	(D)	15.8 7.4
5170	OTHER SCIENTIFIC, PROF. EQUIP. . .	25	3 511	44.9	4.0		6231	WIRE-PLAIN, COATED, BARBED . .	29	(D)	4.2 1.5
5220	CUSTODIAL (JANITORS) SUPPLIES . .	5	1 947	14.1	2.2		6232	NAILS, STAPLES . . . . .	31	(D)	5.3 1.4
7510	PERSONAL SERVICE PAPERS . . . . .	6	124	1.3	.1		6233	WOVEN, WELDED WIRE FENCE EOPT.	31	(D)	3.6 1.3
7520	INDUSTRIAL PAPERS . . . . .	5	175	3.5	.2		6234	WIRE ROPE AND STRAND . . . . .	22	(D)	14.5 2.4
7610	STATIONERY, OFFICE SUPPLIES . . . .	16	1 630	10.4	1.9		6235	REINFORCEMENT MESH . . . . .	33	(D)	2.3 .8
7720	OFFICE, COMM., BUS. FURNITURE . .	13	1 574	9.0	1.8		6240	IRON, STEEL FINISHED PRODUCTS . .	50	(D)	31.3 18.0
8610	PHOTOGRAPHIC GOODS . . . . .	7	162	11.7	.2		6260	IRON, STEEL PIPE, TUBING . . . .	54	(D)	18.3 11.5
9930	OTHER LABOR, SERVICE RECEIPTS . .	35	490	3.0	.6		6270	OTHER CARBON STEEL PRODUCTS . .	10	(D)	3.1 .4
	COMMODITIES N.E.C. . . . .	(X)	4 177	(X)	4.8		6320	ALLOY STEEL . . . . .	21	(D)	5.0 1.4
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC S087)						6330	STAINLESS STEEL . . . . .	30	(D)	13.5 5.4
	TOTAL . . . . .	223	53 792	(X)	100.0		6420	OTHER COPPER, BRASS MILL PRODS..	13	(D)	18.5 2.3
1430	BEAUTY AIDS . . . . .	15	386	9.5	.7		6421	FLAT PRODUCTS . . . . .	10	(D)	7.2 .8
1510	PAINTS, VARNISHES, LACQUERS . . .	4	59	4.7	.1		6422	TUBULAR PRODUCTS . . . . .	6	(D)	2.5 .2
1610	SOAPS AND DETERGENTS . . . . .	23	1 257	17.1	2.3		6423	ROD, NON-ELECTRICAL WIRE . . .	6	(D)	17.1 1.3
1620	INDUSTRIAL CHEMICALS . . . . .	5	117	10.5	.2		6430	ALUMINUM SHAPES, FORMS, ETC. . .	36	(D)	28.3 10.4
1720	NOTIONS (THREAD, BUTTONS, ETC.) .	13	209	6.5	.4		6431	PLATE (.250 INCH AND OVER) . .	19	(D)	6.8 1.5
5210	BEAUTY, BARBER SHOP EQUIPMENT . .	59	11 916	100.0	22.2		6432	SHEET, COIL (.006 TO .249 IN.) . .	30	(D)	16.6 5.3
5220	CUSTODIAL (JANITORS) SUPPLIES . .	69	13 635	78.3	25.3		6433	ROD, BAR, AND WIRE-ROLLED . . .	30	(D)	4.5 1.5
5221	MACHINES AND EQUIPMENT . . . . .	57	3 204	20.2	6.0		6434	PIPE AND TUBING . . . . .	20	(D)	2.1 .5
5222	CLEANING CHEMICALS, SUPPLIES . .	57	10 431	66.6	19.4		6435	EXTRUDED SHAPES . . . . .	24	(D)	7.2 1.7
5230	LAUNDRY, DRY CLEANING MACHINES . .	42	9 588	76.0	17.8			OTHER COMMODITIES . . . . .	(X)	(O)	(X) (Z)
5231	COINOPERATED MACHINES EQUIP. . .	18	2 511	70.1	4.7		6440	NONFERROUS METALS . . . . .	9	(D)	9.5 1.5
5232	ALL OTHER COMMERCIAL LAUNDRY . .	16	1 284	36.9	2.4		6610	PREPARED IRON, STEEL SCRAP . . .	11	(D)	4.3 .2
5233	SUPPLIES (FLUIDS, ETC.) . . . . .	26	5 793	59.6	10.8		8420	ROOFING, SIDING, EQUIPMENT . . .	4	(D)	6.2 .2
5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	11	5 744	85.6	10.7		8570	OTHER BUILDING MATERIALS . . . .	11	(D)	20.6 1.8
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	23	4 337	83.5	8.1		9760	MISCELLANEOUS LINES . . . . .	16	(D)	17.4 4.1
5330	OTHER SERVICE BUSINESS EQUIPMENT	7	1 673	88.5	3.1		9930	OTHER LABOR, SERVICE RECEIPTS . .	11	(D)	10.5 1.4
5340	MORTICIANS' GOODS, UNDERTAKERS' .	11	1 029	95.0	1.9			COMMODITIES N.E.C. . . . .	(X)	(D)	(X) 4.4
5350	SHOE REPAIR AND RESOLE MATERIALS	10	1 666	70.4	3.1			METAL SALES OFFICES (SIC S091 PT.)			
5351	LEATHER, SOLE AND HEEL . . . . .	10	792	34.0	1.5			TOTAL . . . . .	81	35 383	(X) 100.0
5352	RUBBER SOLES AND HEELS . . . . .	8	495	25.7	.9		3210	HIDES, SKINS, PELTS . . . . .	5	111	11.1 .3
5353	FINDINGS AND MERCHANDISE . . . .	8	379	20.0	.7		3610	HARDWARE . . . . .	13	498	12.2 1.1
7510	PERSONAL SERVICE PAPERS . . . . .	17	320	7.4	.6		3740	PLUMBING FIX., EQUIP., SUPPLIES.	10	108	3.0 .2
9930	OTHER LABOR, SERVICE RECEIPTS . .	9	178	8.8	.3		4450	OIL WELL, OIL REFINING MACH. . .	12	4 744	35.6 15.1
	COMMODITIES N.E.C. . . . .	(X)	1 678	(X)	3.1		4610	INDUSTRIAL VALVES, FITTINGS. . .	7	749	21.5 1.7
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC S088)						6210	IRON, STEEL PRODS. (SEMI-FINISH)	9	3 288	71.1 7.4
	TOTAL . . . . .	50	43 103	(X)	100.0		6220	IRON, STEEL PRODUCTS (FLAT) . . .	28	2 600	31.7 5.9
5420	SHIP, BOAT . . . . .	11	3 592	83.8	8.3		6230	IRON/STEEL WIRE, WIRE PRODUCTS .	24	877	16.6 2.0
5430	AIRCRAFT, AVIATION PARTS . . . . .	32	32 121	84.1	74.5		6240	IRON, STEEL FINISHED PRODUCTS . .	29	7 747	47.9 22.5
5431	AIRCRAFT ENGINES, AIRFRAMES . . .	19	22 832	71.6	53.0		6250	CAST IRON SOIL PIPE, TUBING . . .	9	189	11.7 .4
5432	AVIATION PARTS, SUPPLIES EQUIP.	24	9 290	29.6	21.6		6260	IRON, STEEL PIPE, TUBING . . . .	41	10 139	50.6 32.9
8640	BOATS (OUTBOARD AND ROW BOATS) .	9	2 399	56.5	5.6		6320	ALLOY STEEL . . . . .	5	861	19.3 1.9
9930	OTHER LABOR, SERVICE RECEIPTS . .	11	818	4.8	1.9		6420	OTHER COPPER, BRASS MILL PRODS..	11	963	31.8 2.2
	COMMODITIES N.E.C. . . . .	(X)	4 173	(X)	9.7		6422	TUBULAR PRODUCTS . . . . .	8	918	31.8 2.1
								OTHER COMMODITIES . . . . .	(X)	45	(X) .1
							6780	OTHER NONFERROUS METALLIC SCRAP.	5	86	7.4 .2
							9760	MISCELLANEOUS LINES . . . . .	17	719	16.6 1.6
							9930	OTHER LABOR, SERVICE RECEIPTS . .	9	122	8.3 .3
								COMMODITIES N.E.C. . . . .	(X)	1 582	(X) 4.4

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Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MOUNTAIN--CONTINUED											
TOBACCO AND ITS PRODUCTS (SIC 5094)											
TOTAL . . . . .		104	(O)	(X)	100.0	TOTAL . . . . .		61	61 274	(X)	100.0
1410	PHARMACEUTICALS, ANTIBIOTICS . .	20	(D)	4.2	.8	1610	SOAPS AND DETERGENTS . . . . .	5	196	2.1	.3
1430	BEAUTY AIDS . . . . .	15	(O)	1.4	.3	2410	CONFECTIONERY . . . . .	5	494	8.6	.8
1610	SOAPS AND DETERGENTS . . . . .	9	(D)	5.3	.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE) .	12	224	1.6	.4
2410	CONFECTIONERY . . . . .	99	(D)	21.2	20.0	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	12	3 076	10.6	5.0
2411	CANDY (ALL KINDS) . . . . .	99	(O)	14.2	13.4	7410	PRINTING, WRITING PAPER . . . . .	30	11 825	24.7	19.3
2412	CHEWING GUM . . . . .	86	(D)	3.3	2.7	7420	ROLL NEWSPT, ROTOGRAVURE PAPER .	12	1 606	5.5	2.6
2413	FOUNTAIN FRUITS, SYRUPS . . . . .	59	(D)	6.0	2.9	7510	PERSONAL SERVICE PAPERS . . . . .	35	8 061	17.5	13.2
2414	NUTS, OTHER CONFECTIONS . . . . .	42	(D)	2.4	1.0	7520	INDUSTRIAL PAPERS . . . . .	53	22 441	37.3	36.6
2860	CANNEO-BOTTLED FOODS . . . . .	12	(D)	8.2	.7	7530	SHIPPING ROOM SUPPLIES . . . . .	22	2 602	7.1	4.2
2861	CANNEO-BOTTLED JUICES/DRINKS . .	6	(O)	1.8	.1	7540	PAPERBOARD, BOXBOARD . . . . .	17	2 023	6.7	3.3
2863	CANNEO-BOTTLED FRUITS, VEGE . . .	6	(O)	6.8	.4	7610	STATIONERY, OFFICE SUPPLIES . . .	25	7 112	15.7	11.6
2864	CANNEO FISH, SEAFOOD . . . . .	6	(D)	1.8	.1	7611	STATIONERY . . . . .	21	3 694	8.8	6.0
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.1	7612	CARBON PAPER, STENCIL PAPER . .	10	1 319	5.0	2.2
2950	SOFT DRINKS, DRINK, WATERS . . .	8	(D)	5.2	.3	7613	LOOSELEAF BINDERS, BLANK BOOKS .	11	1 135	4.1	1.9
2960	FOODS (EXC. AS SPECIFIED ABOVE) .	4	(D)	32.0	.8	7614	PENS, MECHANICAL PENCILS . . . .	10	182	1.1	.3
3430	ELECTRIC HOUSEWARES . . . . .	8	(D)	2.2	.2	7615	OTHER OFFICE SUPPLIES . . . . .	11	735	4.0	1.2
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	33	(D)	4.7	1.5		OTHER COMMODITIES . . . . .	(X)	47	(X)	.1
7110	CIGARETTES, CIGARS, TOBACCO . . .	104	(D)	70.6	70.6	COMMODITIES N.E.C. . . . .					
7111	CIGARETTES . . . . .	102	(D)	57.6	55.3	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					
7112	CIGARS . . . . .	86	(D)	14.5	12.0	TOTAL . . . . .					
7113	OTHER TOBACCO . . . . .	82	(D)	4.1	3.3	149	(O)	(X)	100.0		
7210	BEER, ALE, PORTER, STOUT, ETC. . .	5	(D)	16.2	.7	4110	OFFICE MACHINES AND EQUIPMENT . .	60	(D)	16.8	6.7
7510	PERSONAL SERVICE PAPERS . . . . .	24	(D)	3.8	.7	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	23	(D)	14.0	1.7
7520	INDUSTRIAL PAPERS . . . . .	15	(D)	3.4	.4	7410	PRINTING, WRITING PAPER . . . . .	22	(D)	17.5	2.4
9750	SMOKERS' SUPPLIES AND PIPES . . .	44	(D)	1.2	.6	7610	STATIONERY, OFFICE SUPPLIES . . .	149	(D)	74.7	73.8
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.0	7720	OFFICE, COMM., BUS. FURNITURE . .	53	(D)	23.5	10.1
	BEER AND ALE (SIC 5095 PT.)					8680	BOOKS, MAGAZINES . . . . .	15	(D)	7.1	.5
	TOTAL . . . . .	249	172 639	(X)	100.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	10	(D)	8.5	.3
2860	CANNEO-BOTTLED FOODS . . . . .	11	857	9.8	.5	9930	OTHER LABOR, SERVICE RECEIPTS . .	25	(D)	9.8	1.6
2861	CANNEO-BOTTLED JUICES/DRINKS . .	11	725	7.8	.4		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.9
	OTHER COMMODITIES . . . . .	(X)	132	(X)	.1	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					
2950	SOFT DRINKS, DRINK, WATERS . . .	36	1 031	5.7	.6	TOTAL . . . . .					
7210	BEER, ALE, PORTER, STOUT, ETC. . .	249	151 277	87.6	87.6	51	23 010	(X)	100.0		
7211	BEER, ALE, ETC. . . . .	192	111 469	88.4	64.6	4110	OFFICE MACHINES AND EQUIPMENT . .	13	513	7.7	2.2
7212	STATE, COUNTY LOCAL TAXES . . .	134	39 808	36.4	23.1	4140	COMMERCIAL FOOD SERVICE EQUIP. .	4	59	2.3	.3
7310	WINES . . . . .	44	5 321	8.7	3.1	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	5	198	8.1	.9
7320	SPIRITS . . . . .	29	12 437	25.4	7.2	7610	STATIONERY, OFFICE SUPPLIES . . .	14	2 727	22.2	11.9
	COMMODITIES N.E.C. . . . .	(X)	1 716	(X)	1.0	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	16	3 902	57.8	17.0
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					7720	OFFICE, COMM., BUS. FURNITURE . .	42	13 046	64.4	56.7
	TOTAL . . . . .	63	194 119	(X)	100.0	7721	OFFICE FURN. (WOODEN, METAL) . .	37	11 319	59.4	49.2
2950	SOFT DRINKS, DRINK, WATERS . . .	13	377	1.1	.2	7722	PUBLIC BUILDING FURNITURE . . . .	7	830	20.6	3.6
5220	CUSTODIAL (JANITORS) SUPPLIES . .	5	1 051	8.6	.5	7723	STORE, RESTAURANT FURNITURE . . .	5	547	14.8	2.4
7210	BEER, ALE, PORTER, STOUT, ETC. . .	53	24 592	16.4	12.7		OTHER COMMODITIES . . . . .	(X)	350	(X)	1.5
7211	BEER, ALE, ETC. . . . .	42	22 882	19.1	11.8	7850	FLOOR COVERINGS . . . . .	8	1 536	20.8	6.7
7212	STATE, COUNTY LOCAL TAXES . . .	34	1 709	1.7	.9	7851	CARPETS, RUGS . . . . .	8	1 533	20.8	6.7
7310	WINES . . . . .	59	22 283	11.8	11.5		OTHER COMMODITIES . . . . .	(X)	3	(X)	(Z)
7320	SPIRITS . . . . .	61	145 481	76.1	74.9	9930	OTHER LABOR, SERVICE RECEIPTS . .	9	286	2.7	1.2
	COMMODITIES N.E.C. . . . .	(X)	335	(X)	.2		COMMODITIES N.E.C. . . . .	(X)	743	(X)	3.2
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					
	TOTAL . . . . .	23	(D)	(X)	100.0	TOTAL . . . . .					
4110	OFFICE MACHINES AND EQUIPMENT . .	6	(D)	27.2	.6	111	81 021	(X)	100.0		
7410	PRINTING, WRITING PAPER . . . . .	22	(D)	61.9	61.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	19	5 364	26.5	6.6
7420	ROLL NEWSPT, ROTOGRAVURE PAPER .	5	(D)	9.8	4.2	7711	HOUSE, PORCH, LAWN FURNITURE . .	19	5 077	25.3	6.3
7510	PERSONAL SERVICE PAPERS . . . . .	5	(D)	10.4	5.0	7712	SLEEP EQUIPMENT . . . . .	5	287	8.3	.4
7520	INDUSTRIAL PAPERS . . . . .	9	(O)	18.1	14.4	7810	CHINA, GLASSWARE, CROCKERY . . .	9	941	57.1	1.2
7610	STATIONERY, OFFICE SUPPLIES . . .	12	(D)	3.3	2.7	7820	HOUSEHOLD LINENS, DOMESTICS . . .	8	3 538	62.8	4.4
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	12.0	7821	BEDSPREADS, BLANKETS . . . . .	8	980	17.1	1.2
						7823	SHEETS, PILLOW CASES . . . . .	5	453	8.6	.6
						7824	TOWELS, WASH CLOTHS . . . . .	5	674	11.5	.8
						7825	OTHER LINENS, DOMESTICS . . . . .	6	1 370	24.6	1.7
							OTHER COMMODITIES . . . . .	(X)	61	(X)	.1
						7830	SHADES, VENETIAN BLINDS . . . . .	8	415	3.7	.5
						7840	CURTAINS, DRAPES . . . . .	12	759	14.0	.9

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NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
MOUNTAIN--CONTINUED											
7850	FLOOR COVERINGS. . . . .	75	47 987	77.5	59.2	8520	WALLBOARD, HAROBOARD . . . . .	39	8 147	35.3	7.7
7851	CARPETS, RUGS. . . . .	62	26 155	47.3	32.3	8530	ADHESIVES, MASTICS. . . . .	33	641	4.0	.6
7852	LINOLEUM, OTHER HARO SURFACE. . . . .	45	18 626	49.3	23.0	8540	STRUCTURAL IRON, STEEL. . . . .	9	1 400	43.3	1.3
7853	OTHER FLOOR COVERINGS. . . . .	11	3 206	27.9	4.0	8550	PLASTIC BUILDING MATERIALS. . . . .	9	3 102	64.4	2.9
7860	MIRRORS, LAMPS, PICTURE FRAMES. . . . .	9	11 893	92.4	14.7	8560	PREFABR. STRUCTURAL ASSEMBLIES. . . . .	17	1 946	51.4	1.8
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	12	3 092	55.8	3.8	8570	OTHER BUILDING MATERIALS. . . . .	28	15 268	67.6	14.4
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	5	622	53.3	.8	9760	MISCELLANEOUS LINES. . . . .	5	217	9.5	.2
	COMMOITIES N.E.C. . . . .	(X)	6 410	(X)	7.9	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	32	1 110	11.6	1.0
							COMMOITIES N.E.C. . . . .	(X)	1 241	(X)	1.2
LUMBER AND MILLWORK (SIC 5098 PT.)											
TOTAL . . . . .			200	162 690	(X)	100.0	AMUSEMENT AND SPORTING GOOOS (SIC 5099 PT.)				
TOTAL . . . . .			200	162 690	(X)	100.0	TOTAL <sup>2</sup> . . . . .			157	97 552 (X) 100.0
1510	PAINTS, VARNISHES, LACQUERS. . . . .	28	1 807	4.5	1.1	BOOKS, PERIOOICALS, AND NEWSPAPERS (SIC 5099 PT.)					
3310	ELECTRICAL WIRING SUPPLIES. . . . .	5	331	2.7	.2	TOTAL . . . . .					
3420	MAJOR APPLIANCES. . . . .	19	2 215	21.8	1.4	8680	BOOKS, MAGAZINES. . . . .	86	43 051	99.1	99.1
3610	HARWARE. . . . .	29	5 597	12.6	3.4	8910	GIFTS, ART GOOOS, NOVELTIES, ETC. COMMOITIES N.E.C. . . . .	4 (X)	350 60	34.7 (X)	.8 .1
3710	WARM-AIR HEATING-COOLING EQUIP..	5	849	19.2	.5	FARM SUPPLIES (SIC 5099 PT.)					
3740	PLUMBING FIX., EQUIP., SUPPLIES.	6	655	4.4	.4	TOTAL . . . . .					
6230	IRON/STEEL WIRE, WIRE PRODUCTS. . . . .	31	818	3.2	.5	107 72 521 (X) 100.0					
6232	NAILS, STAPLES. . . . .	30	808	3.2	.5						
	OTHER COMMOITIES. . . . .	(X)	10	(X)	(2)						
6240	IRON, STEEL FINISHED PRODUCTS. . . . .	10	294	3.8	.2						
7850	FLOOR COVERINGS. . . . .	10	397	1.6	.2						
8110	LUMBER (ROUGH, DRESSEO). . . . .	132	78 540	58.6	48.3						
8111	SOFTWOODS (EXCEPT FLOORING). . . . .	116	70 912	60.8	43.6						
8112	HARWOODS (EXCEPT FLOORING). . . . .	45	4 491	9.0	2.8						
8113	FLOORING. . . . .	39	3 137	4.9	1.9						
8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . . .	98	21 449	20.0	13.2	1510	PAINTS, VARNISHES, LACQUERS. . . . .	5	184	1.9	.3
8130	WOOD SHINGLES. . . . .	36	3 040	8.4	1.9	3120	GRAINS, BEANS, ETC. . . . .	10	755	13.6	1.0
8140	WOOD MILLWORK (DOORS, ETC.). . . . .	90	21 797	34.4	13.4	3610	HARWARE. . . . .	10	1 117	9.8	1.5
8150	METAL MILLWORK (DOORS, ETC.). . . . .	41	5 230	13.9	3.2	4310	GARDEN MACHINERY, EQUIP. SUPP..	8	1 002	16.4	1.4
8160	VENEER, OTHER WOOD PRODUCTS. . . . .	17	5 983	6.1	.6	4320	FARM, DAIRY MACHINERY, PARTS. . . . .	6	611	4.7	.8
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	5	126	4.7	.1	8710	HAY, STRAW, ALFALFA, OTHER. . . . .	8	6 742	70.4	9.3
8220	CONCRETE PROD., BUILDING STONE. . . . .	7	806	10.4	.5	8720	FEDS (MIXED AND OTHER). . . . .	19	10 558	74.4	14.6
8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	21	465	3.7	.3	8730	FEDS, INGREGIOENTS. . . . .	19	10 294	64.8	14.2
8310	GLASS (FLAT, BRICK, ETC.). . . . .	12	279	3.2	.2	8740	FERTILIZER, FERTILIZER MATERIALS.	60	15 195	43.1	21.0
8410	INSULATION MATERIALS. . . . .	43	1 963	5.4	1.2	8750	AGRICULTURAL CHEMICALS. . . . .	49	8 313	23.9	11.5
8420	ROOFING, SIOING, EQUIPMENT. . . . .	45	3 131	6.7	1.9	8760	SEEOs. . . . .	24	12 955	65.8	17.9
8421	ASPHALT SHINGLES, ROOFING. . . . .	43	2 611	5.8	1.6	8761	SORGHUM SEEOs. . . . .	9	329	4.0	.5
8422	ASBESTOS CEMENT ROOFING. . . . .	13	127	1.2	.1	8762	SEEO CORN. . . . .	6	104	1.2	.1
8423	GALVANIZED IRON, STEEL SHEETS. . . . .	8	143	1.6	.1	8763	CEREAL GRAIN SEEOs. . . . .	6	478	11.6	.7
8425	RAIN-CARRYING EQUIPMENT. . . . .	15	173	1.1	.1	8764	FIELO SEEO FOR FORAGE/PASTURE.	19	9 700	60.0	13.4
	OTHER COMMOITIES. . . . .	(X)	77	(X)	(2)	8765	FINE SEEOs FOR LAWN AND TURF. . . . .	15	688	5.1	.9
8520	WALLBOARD, HAROBOARD. . . . .	48	4 638	9.6	2.9	8766	VEGETABLE SEEOs. . . . .	11	1 599	18.1	2.2
8560	PREFABR. STRUCTURAL ASSEMBLIES. . . . .	5	2 135	24.0	1.3	8767	FLOWER SEEOs AND BULBS. . . . .	7	57	2.4	.1
9210	LOGS, PILES, PULPWOOD, POLES. . . . .	5	179	3.0	.1	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	5	175	6.2	.2
9760	MISCELLANEOUS LINES. . . . .	14	2 282	12.6	1.4	9112	FLORIST'S SUPPLIES (NURSERY). . . . .	5	175	6.2	.2
	COMMOITIES N.E.C. . . . .	(X)	2 684	(X)	1.6	9760	MISCELLANEOUS LINES. . . . .	5	465	12.5	.6
						9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	15	270	5.8	.4
							COMMOITIES N.E.C. . . . .	(X)	3 885	(X)	5.4
CONSTRUCTION MATERIALS (SIC 5098 PT.)											
TOTAL . . . . .			249	106 135	(X)	100.0	JEWELRY, OIAMONOS, AND FRECIOS STONES (SIC 5099 PT.)				
TOTAL . . . . .			249	106 135	(X)	100.0	TOTAL . . . . .			58	(D) (X) 100.0
1230	AUTOMOTIVE GLASS. . . . .	5	333	42.8	.3	8810	PRECIOUS STONES (CUT) AND METALS	30	(O)	40.0	27.3
1510	PAINTS, VARNISHES, LACQUERS. . . . .	15	585	5.8	.6	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	50	(O)	71.1	64.1
3610	HARWARE. . . . .	25	1 340	13.5	1.3	8821	CLOCKS, WATCHES, MOVEMENTS. . . . .	20	(O)	32.9	17.8
3740	PLUMBING FIX., EQUIP., SUPPLIES.	10	409	8.1	.4	8822	COSTUME JEWELRY. . . . .	23	(O)	59.8	23.1
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	8	386	9.7	.4	8823	JEWELERS' TOOLS, FINOINGS. . . . .	18	(O)	23.6	10.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS. . . . .	41	1 808	6.8	1.7	8824	SILVERWARE, PLATEO WARE. . . . .	20	(O)	29.3	13.2
6240	IRON, STEEL FINISHED PRODUCTS. . . . .	16	744	11.4	.7						
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	27	1 181	13.4	1.1	8910	GIFTS, ART GOOOS, NOVELTIES, ETC.	8	(O)	20.5	1.4
7850	FLOOR COVERINGS. . . . .	5	466	23.5	.4		COMMOITIES N.E.C. . . . .	(X)	(O)	(X)	7.1
8110	LUMBER (ROUGH, DRESSEO). . . . .	11	11 986	81.8	11.3	ART GOOOS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)					
8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . . .	12	1 257	17.9	1.2	TOTAL . . . . .					
8121	HARWOODO . . . . .	12	584	8.9	.6	72	13 690	(X)	100.0		
8122	SOFTWOODO . . . . .	10	673	10.5	.6	7610	STATIONERY, OFFICE SUPPLIES. . . . .	7	152	14.1	1.1
8140	WOOD MILLWORK (DOORS, ETC.). . . . .	21	2 320	19.2	2.2	8610	PHOTOGRAPHIC GOOOS. . . . .	7	188	10.7	1.4
8150	METAL MILLWORK (DOORS, ETC.). . . . .	37	1 423	7.5	1.3	8820	JEWELRY, SILVERWARE, TROPHIES..	7	199	11.3	1.5
8160	VENEER, OTHER WOOD PRODUCTS. . . . .	6	196	8.0	.2	8910	GIFTS, ART GOOOS, NOVELTIES, ETC.	50	5 219	77.2	38.1
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	41	8 650	69.8	8.1	8920	ADVERTISING SPECIALTIES. . . . .	31	5 051	78.1	36.9
8220	CONCRETE PROD., BUILDING STONE. . . . .	16	2 651	65.7	2.5	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	6	651	23.6	4.8
8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	35	7 596	43.9	7.2	9112	FLORIST'S SUPPLIES (NURSERY). . . . .	6	651	23.6	4.8
8240	SAND, GRAVEL, CRUSHEO STONE. . . . .	38	2 033	25.3	1.9	COMMOITIES N.E.C. . . . .					
8250	READY-OR-TRANSIT-MIXEO CONCRETE.	7	351	13.0	.3	(X)	2 230	(X)	16.3		
8310	GLASS (FLAT, BRICK, ETC.). . . . .	43	5 474	50.9	5.2						
8410	INSULATION MATERIALS. . . . .	40	5 803	27.0	5.5						
8420	ROOFING, SIOING, EQUIPMENT. . . . .	57	15 721	43.0	14.8						
8510	BUILDING AND CONSTRUCTION PAPER.	13	350	4.9	.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	MOUNTAIN--CONTINUED					MOUNTAIN--CONTINUED					
	OTHER PRODUCTS (SIC 5099 PT.)					9110 FLOWERS, FLORIST'S SUPPLIES. . .	38	16 804	89.8	16.9	
						9111 CUT FLOWERS, POTTEO PLANTS . .	31	13 378	74.1	13.5	
						9112 FLORIST'S SUPPLIES (NURSERY) .	20	3 426	19.7	3.4	
	TOTAL . . . . .	255	99 358	(X)	100.0	9210 LOGS, PILES, PULPWOOD, POLES . .	21	1 627	72.7	1.6	
1220	NEW AND REBUILT PARTS. . . . .	17	1 070	28.2	1.1	9220 BARRELS, BOXES, BOX SHOOKS, ETC.	7	8 301	77.0	8.4	
1310	TIRES AND TUBES. . . . .	10	434	25.0	.4	9310 PHONO., RECOROS, PREREC. TAPES .	33	11 885	56.3	12.0	
3430	ELECTRIC HOUSEWARES. . . . .	16	672	9.8	.7	9410 MUSICAL INSTRUMENTS, SHEET MUSIC	10	4 897	100.0	4.9	
3910	COMMERCIAL REFRIGERATORS EQUIP..	9	260	27.2	.3	9411 MUSICAL INSTRUMENTS. . . . .	10	2 152	91.6	2.2	
4210	CONSTRUCTION, MINING SUPPLIES.	5	498	25.0	.5	9412 SHEET MUSIC. . . . .	10	2 745	100.0	2.8	
4420	GEN. PURPOSE INOUSTRIAL MACH..	7	340	10.0	.3						
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	5	139	2.9	.1	9510 OTHER TEXTILE PRODUCTS . . . . .	25	5 267	100.0	5.3	
7610	STATIONERY, OFFICE SUPPLIES. . .	10	386	7.0	.4	9511 TEXTILE BAGS, BAGGING. . . . .	16	3 109	100.0	3.1	
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	16	382	5.6	.4	9513 CANVAS PRODUCTS, FELT, ETC.. .	15	231	16.6	.2	
8610	PHOTOGRAPHIC GOOOS . . . . .	11	1 506	23.4	1.5	OTHER COMMOOTIES. . . . .	(X)	1 927	(X)	1.9	
8620	SPORT, ATHLETIC GOOOS, BICYCLES.	8	574	13.9	.6						
8630	TOYS, GAMES, FIREWORKS . . . . .	18	661	8.5	.7	9760 MISCELLANEOUS LINES. . . . .	62	26 135	72.4	26.3	
						9930 OTHER LABOR, SERVICE RECEIPTS. .	62	4 970	52.6	5.0	
						COMMOOTIES N.E.C. . . . .	(X)	12 550	(X)	12.6	

Standard Notes: • Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
PACIFIC											
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)										
	TOTAL . . . . .	455	867 431	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	265	563 771	84.9	65.0						
1111	NEW AUTOMOBILES. . . . .	86	351 157	83.6	40.5						
1112	USED AUTOMOBILES. . . . .	194	92 908	41.1	10.7						
1113	OTHER PASSENGER MOTOR VEHICLES	38	119 706	92.0	13.8						
1120	TRUCKS, TRUCK TRACTORS . . . . .	272	186 550	61.9	21.5						
1210	MACHINE SHOP SALES AND LABOR . .	127	19 957	9.5	2.3						
1211	PARTS AND EQUIPMENT. . . . .	91	8 617	6.8	1.0						
1212	MACHINE SHOP LABOR . . . . .	121	11 340	5.5	1.3						
1220	NEW AND REBUILT PARTS. . . . .	219	79 056	13.2	9.1						
1221	MOTOR AND CHASSIS PARTS. . . . .	212	76 185	12.9	8.8						
1222	TOOLS AND EQUIPMENT. . . . .	12	434	1.5	.1						
1225	SUPPLIES AND ACCESSORIES . . . . .	40	2 375	3.4	.3						
	OTHER COMMODITIES. . . . .	(X)	62	(X)	(Z)						
4210	CONSTRUCTION, MINING SUPPLIES. .	7	631	12.5	.1						
9760	MISCELLANEOUS LINES. . . . .	4	503	25.0	.1						
9930	OTHER LABOR, SERVICE RECEIPTS. .	109	9 772	6.5	1.1						
	COMMODITIES N.E.C. . . . .	(X)	7 191	(X)	.8						
AUTOMOTIVE EQUIPMENT (SIC 5013)											
	TOTAL . . . . .	2 794	(D)	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	77	(D)	21.0	.4						
1111	NEW AUTOMOBILES. . . . .	11	(D)	33.3	.2						
1112	USED AUTOMOBILES. . . . .	58	(D)	9.0	.1						
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(Z)						
1120	TRUCKS, TRUCK TRACTORS . . . . .	50	(D)	43.7	1.4						
1210	MACHINE SHOP SALES AND LABOR . .	937	(D)	17.3	5.4						
1211	PARTS AND EQUIPMENT. . . . .	552	(D)	14.9	3.3						
1212	MACHINE SHOP LABOR . . . . .	867	(D)	7.2	2.0						
1220	NEW AND REBUILT PARTS. . . . .	2 461	(D)	86.8	81.9						
1221	MOTOR AND CHASSIS PARTS. . . . .	2 045	(D)	74.1	58.1						
1222	TOOLS AND EQUIPMENT. . . . .	1 063	(D)	9.6	3.8						
1223	CHEMICALS, ADDITIVES ETC. . . . .	1 077	(D)	7.3	3.2						
1224	REFINISHING MATERIALS. . . . .	791	(D)	5.6	1.8						
1225	SUPPLIES AND ACCESSORIES . . . . .	1 115	(D)	33.6	15.0						
1230	AUTOMOTIVE GLASS . . . . .	59	(D)	69.2	.9						
1240	USED AUTO PARTS, EQUIP., ACCESS.	309	(D)	68.2	4.3						
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	52	(D)	66.6	1.2						
1310	TIRES AND TUBES. . . . .	226	(D)	14.9	1.6						
3310	ELECTRICAL WIRING SUPPLIES . . .	11	(D)	14.2	.2						
3315	MOTORS, INDUST. CONTROLS . . .	11	(D)	14.2	.2						
3610	HARDWARE . . . . .	24	(D)	13.3	.2						
4210	CONSTRUCTION, MINING SUPPLIES. .	11	(D)	16.6	.1						
6620	UNPREPARED IRON, STEEL SCRAP . .	86	(D)	11.1	.1						
9930	OTHER LABOR, SERVICE RECEIPTS. .	187	(D)	7.1	.5						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.9						
TIRES AND TUBES (SIC 5014)											
	TOTAL . . . . .	421	(D)	(X)	100.0						
1210	MACHINE SHOP SALES AND LABOR . .	14	(D)	3.9	.2						
1220	NEW AND REBUILT PARTS. . . . .	136	(D)	15.5	5.8						
1240	USED AUTO PARTS, EQUIP., ACCESS.	30	(D)	22.9	2.8						
1310	TIRES AND TUBES. . . . .	399	(D)	67.3	67.3						
1320	RECAPPED TIRES . . . . .	275	(D)	32.2	16.1						
3410	NON-CONDENSED RADIOS AND PLAYERS	5	(D)	2.5	.2						
4860	MECHANICAL RUBBER GOODS. . . . .	5	(D)	33.3	.5						
6500	PETROLEUM PRODUCTS . . . . .	14	(D)	13.3	.4						
9930	OTHER LABOR, SERVICE RECEIPTS. .	162	(D)	7.3	2.0						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	4.6						
DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)											
	TOTAL . . . . .	421	(D)	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS . .	206	(D)	59.9	37.1						
1420	HEALTH PRODUCTS. . . . .	196	(D)	21.1	15.1						
PACIFIC--CONTINUED											
1430	BEAUTY AIDS. . . . .	253	(D)	30.2	24.9						
1450	DRUGGIST SUNDRIES. . . . .	133	(D)	16.6	10.4						
1610	SOAPS AND DETERGENTS . . . . .	32	(D)	1.4	.1						
1720	NOTIONS (THREAD, BUTTONS, ETC.).	32	(D)	2.6	.2						
2410	CONFECTIONERY. . . . .	15	(D)	9.1	.9						
3610	HARDWARE . . . . .	22	(D)	6.2	.5						
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	32	(D)	3.4	.6						
5140	SURGICAL, MED., HOSPITAL EQUIP..	17	(D)	13.3	.2						
5210	BEAUTY, BARBER SHOP EQUIPMENT. .	8	(D)	5.0	.1						
5213	HAIR CARE PRODUCTS . . . . .	8	(D)	5.0	.1						
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(Z)						
7110	CIGARETTES, CIGARS, TOBACCO. . .	5	(D)	12.5	.2						
7610	STATIONERY, OFFICE SUPPLIES. . .	74	(D)	3.0	1.1						
7810	CHINA, GLASSWARE, CROCKERY . . .	5	(D)	5.2	.1						
7870	KITCHEN UTENSILS, TOOLS, MISC. .	38	(D)	19.8	3.5						
8610	PHOTOGRAPHIC GOODS . . . . .	39	(D)	2.4	.6						
8630	TOYS, GAMES, FIREWORKS . . . . .	31	(D)	4.6	.5						
9310	PHONO., RECORDS, PREREC. TAPES .	6	(D)	9.0	.3						
9760	MISCELLANEOUS LINES. . . . .	15	(D)	12.1	.8						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.5						
PAINTS AND VARNISHES (SIC 5028)											
	TOTAL . . . . .	160	50 092	(X)	100.0						
1220	NEW AND REBUILT PARTS. . . . .	9	592	25.5	1.2						
1510	PAINTS, VARNISHES, LACQUERS. . .	160	39 659	79.2	79.2						
3610	HARDWARE . . . . .	14	503	9.6	1.0						
3620	PAINTERS' SUPPLIES . . . . .	76	6 122	23.1	12.2						
4840	ABRASIVES, ABRASIVE MATERIALS. .	14	725	17.2	1.4						
8530	ADHESIVES, MASTICS . . . . .	10	123	3.5	.2						
9710	WALLPAPER. . . . .	17	541	8.1	1.1						
	COMMODITIES N.E.C. . . . .	(X)	1 827	(X)	3.6						
CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)											
	TOTAL . . . . .	375	269 893	(X)	100.0						
1610	SOAPS AND DETERGENTS . . . . .	61	8 734	24.4	3.2						
1620	INDUSTRIAL CHEMICALS . . . . .	351	206 149	78.7	76.4						
1621	NAVAL STORES . . . . .	38	6 172	31.9	2.3						
1622	EXPLOSIVES . . . . .	24	9 332	100.0	3.5						
1623	ALKALIES AND CHLORINES . . . . .	65	12 173	26.3	4.5						
1624	PLASTIC MATERIALS. . . . .	121	41 213	57.3	15.3						
1625	COAL TAR PRODUCTS. . . . .	24	3 070	45.8	1.1						
1626	MAN-MADE FIBERS. . . . .	40	9 114	56.6	3.4						
1627	OTHER INDUSTRIAL ORGANIC CHEM.	119	32 155	43.9	11.9						
1628	OTHER IND. INORGANIC CHEM. . .	130	92 922	51.6	34.4						
4420	GEN. PURPOSE INDUSTRIAL MACH..	7	947	18.1	.4						
4370	ROPE, CORDAGE, TWINE (NOT WIRE).	7	1 142	2.9	.4						
5140	SURGICAL, MED., HOSPITAL EQUIP..	11	11 133	26.6	4.1						
5160	SCIENTIFIC INSTRUMENTS . . . . .	7	5 540	15.7	2.1						
5230	LAUNDRY, DRY CLEANING MACHINES.	17	6 627	16.2	2.5						
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	6	5 271	15.0	2.0						
7510	PERSONAL SERVICE PAPERS. . . . .	13	783	30.0	.3						
8740	FERTILIZER, FERTILIZER MATERIALS	9	2 727	6.9	1.0						
8750	AGRICULTURAL CHEMICALS . . . . .	28	4 011	6.4	1.5						
	COMMODITIES N.E.C. . . . .	(X)	16 829	(X)	6.2						
PIECE GOODS (WOVEN FABRICS) (SIC 5033)											
	TOTAL . . . . .	211	187 417	(X)	100.0						
1710	YARD OR PIECE GOODS. . . . .	209	175 859	94.9	93.8						
1711	COTTON FABRICS . . . . .	167	73 072	47.3	39.0						
1712	RAYON, NYLON, ETC. . . . .	172	69 485	42.9	37.1						
1713	WOOL FABRICS . . . . .	77	15 157	33.3	8.1						
1714	OTHER YARD GOODS . . . . .	89	18 145	27.4	9.7						
1720	NOTIONS (THREAD, BUTTONS, ETC.).	16	2 502	17.3	1.3						
3610	HARDWARE . . . . .	8	405	7.1	.2						
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	12	2 012	18.9	1.1						
7820	HOUSEHOLD LINENS, DOMESTICS. . .	8	480	4.0	.3						
7821	BEDSPREADS, BLANKETS . . . . .	6	189	3.7	.1						
7823	SHEETS, PILLOW CASES . . . . .	6	112	1.5	.1						
	OTHER COMMODITIES. . . . .	(X)	179	(X)	.1						
	COMMODITIES N.E.C. . . . .	(X)	6 159	(X)	3.3						

Standard Notes: \* Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	PACIFIC--CONTINUED						PACIFIC--CONTINUED				
	NOTIONS AND OTHER DRY GOODS (SIC 5034)					1820	WOMEN'S, CHILD'S, CLOTHING . . .	9	(0)	18.6	1.7
						1825	OTHER APPAREL, ACCESSORIES . .	6	(0)	9.5	.8
							OTHER COMMODITIES. . . . .	(X)	(0)	(X)	.9
	TOTAL . . . . .	91	(0)	(X)	100.0						
1720	NOTIONS (THREAD, BUTTONS, ETC.).	72	(0)	93.5	78.3	1910	SHOES, OTHER FOOTWEAR. . . . .	54	(0)	96.4	96.4
1730	KNIT FABRICS, KNITTING YARNS . .	20	(0)	100.0	16.5	1911	MEN'S, BOYS' SHOES . . . . .	34	(0)	27.9	15.5
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	6	(0)	9.0	.3	1912	WOMEN'S, MISSES' SHOES . . . .	44	(0)	65.3	59.5
	COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	4.9	1913	CHILDREN'S, INFANTS' SHOES . .	32	(0)	16.6	7.4
						1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	32	(0)	30.4	13.9
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)						COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	1.4
	TOTAL . . . . .	170	125 248	(X)	100.0		GROCERIES, GENERAL LINE (SIC 5041)				
1710	YARD OR PIECE GOODS. . . . .	5	1 078	10.5	.9		TOTAL . . . . .	273	1 850 993	(X)	100.0
1714	OTHER YARD GOODS . . . . .	5	366	3.5	.3	1420	HEALTH PRODUCTS. . . . .	20	7 710	1.4	.4
	OTHER COMMODITIES. . . . .	(X)	712	(X)	.6	1430	BEAUTY AIDS. . . . .	27	14 669	3.9	.8
1810	MEN'S, BOYS' CLOTHING. . . . .	170	111 393	88.9	88.9	1610	SOAPS AND DETERGENTS . . . . .	157	75 854	5.3	4.1
1811	WORK CLOTHING, WORK GLOVES . .	67	25 002	47.2	20.0	2110	FROZEN FOODS . . . . .	135	119 118	8.3	6.4
1812	SUITS, COATS, TROUSERS . . . .	37	16 624	64.2	13.3	2111	FROZEN FRUITS-JUICES . . . . .	106	18 109	1.3	1.0
1813	SHIRTS (DRESS AND SPORT) . . .	59	19 813	32.5	15.8	2112	FROZEN VEGETABLES-JUICES . . .	46	11 970	1.5	.6
1814	SPORTSWEAR . . . . .	52	18 564	37.1	14.8	2113	FROZEN POULTRY (PACKAGED ONLY)	71	14 001	1.8	.8
1815	MEN'S, BOYS' UNDERWEAR . . . .	49	16 242	42.7	13.0	2114	FROZEN FISH-SEAFOOD (PACKAGED)	100	14 845	1.1	.8
1816	OTHER CLOTHING, FURNISHINGS . .	69	15 148	32.1	12.1	2115	FROZEN MEATS (PACKAGED). . . .	84	7 520	.7	.4
1820	WOMEN'S, CHILD'S, CLOTHING . . .	37	4 774	15.9	3.8	2116	FROZEN PREPARED FOODS. . . . .	107	45 314	3.4	2.5
1821	DRESSES, SKIRTS, BLOUSES . . .	19	1 296	6.6	1.0	2117	OTHER PACKAGED FROZEN FOODS .	56	7 359	1.4	.4
1823	CHILDREN'S INFANTS' WEAR . . .	7	1 058	7.8	.8	2210	BUTTER AND CHEESE. . . . .	105	23 923	2.8	1.3
1824	WOMEN'S, CHILD'S UNDERWEAR . .	19	1 578	10.8	1.3	2220	ICE CREAM, ICES. . . . .	15	6 084	1.7	.3
1825	OTHER APPAREL, ACCESSORIES . . .	13	693	8.8	.6	2230	MILK, CREAM (FLUID). . . . .	21	10 798	6.0	.6
	OTHER COMMODITIES. . . . .	(X)	149	(X)	.1	2240	OTHER DAIRY PRODUCTS . . . . .	25	7 254	1.6	.4
1910	SHOES, OTHER FOOTWEAR. . . . .	17	888	6.7	.7	2310	EGGS (SHELL) . . . . .	23	7 536	2.0	.4
1911	MEN'S, BOYS' SHOES . . . . .	12	664	7.3	.5	2320	POULTRY. . . . .	5	5 832	2.3	.3
1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	7	120	2.5	.1	2323	RESERVED POULTRY (RESALES). . .	5	5 832	2.3	.3
	OTHER COMMODITIES. . . . .	(X)	104	(X)	.1	2410	CONFECTIONERY. . . . .	219	48 246	2.8	2.6
7820	HOUSEHOLD LINENS, DOMESTICS. . .	8	2 140	17.8	1.7	2610	MEATS, PROVISIONS. . . . .	69	70 574	10.6	3.8
7821	BEDSPREADS, BLANKETS . . . . .	5	326	4.1	.3	2611	FRESH, FROZEN MEATS. . . . .	47	33 991	5.4	1.8
7823	SHEETS, PILLOW CASES . . . . .	6	669	6.3	.5	2612	SAUSAGE, MEAT LOAVES . . . . .	39	9 373	2.0	.5
7824	TOWELS, WASH CLOTHS. . . . .	6	384	3.7	.3	2613	CURED, BOILED, SMOKED MEATS. .	40	18 903	4.0	1.0
7825	OTHER LINENS, DOMESTICS. . . . .	5	744	8.8	.6	2614	OTHER MEAT PRODUCTS. . . . .	48	8 307	1.3	.4
	OTHER COMMODITIES. . . . .	(X)	17	(X)	(2)	2710	FRESH FRUITS, VEGETABLES . . . .	56	27 454	5.7	1.5
B620	SPORT, ATHLETIC GOODS, BICYCLES, COMMODITIES N.E.C. . . . .	7	1 034	19.5	.8	2711	FRESH FRUITS, BERRIES, MELONS.	45	13 588	2.8	.7
		(X)	3 941	(X)	3.1	2712	FRESH VEGETABLES . . . . .	44	13 865	3.1	.8
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					2810	COFFEE-ROASTED (INCL. SOLUBLE) .	139	55 456	3.7	3.0
	TOTAL . . . . .	308	202 429	(X)	100.0	2830	TEA, SPICES. . . . .	155	12 696	1.0	.7
1720	NOTIONS (THREAD, BUTTONS, ETC.).	8	839	12.1	.4	2840	BAKERY PRODUCTS. . . . .	64	11 749	2.1	.6
1810	MEN'S, BOYS' CLOTHING. . . . .	51	4 553	15.2	2.2	2850	FOOD, BEVERAGE BASIC MATERIALS	67	13 237	1.8	.7
1811	WORK CLOTHING, WORK GLOVES . .	12	615	9.6	.3	2860	CANNED-BOTTLED FOODS . . . . .	234	597 182	34.6	32.1
1812	SUITS, COATS, TROUSERS . . . .	5	115	3.4	.1	2861	CANNED-BOTTLED JUICES/DRINKS .	194	65 383	4.2	3.5
1813	SHIRTS (DRESS AND SPORT) . . .	19	532	3.3	.3	2862	CANNED-BOTTLED BABY FOODS. . .	140	32 093	2.1	1.7
1814	SPORTSWEAR . . . . .	14	668	4.4	.3	2863	CANNED-BOTTLED FRUITS, VEGE .	214	282 379	16.8	15.2
1815	MEN'S, BOYS' UNDERWEAR . . . .	38	1 894	7.2	.9	2864	CANNED FISH, SEAFOOD . . . . .	205	50 857	3.2	2.8
1816	OTHER CLOTHING, FURNISHINGS . .	16	730	8.0	.4	2865	CANNED MEATS . . . . .	105	26 277	4.0	1.4
1820	WOMEN'S, CHILD'S, CLOTHING . . .	264	174 245	92.9	86.1	2866	CANNED MILK. . . . .	166	27 017	1.7	1.5
1821	DRESSES, SKIRTS, BLOUSES . . .	119	64 363	65.1	31.8	2867	OTHER CANNED-BOTTLED FOODS .	156	113 175	8.3	6.0
1822	SUITS, COATS (EXCEPT FUR) . . .	58	16 259	40.0	8.0	2870	SUGAR-REFINED. . . . .	192	45 622	3.0	2.5
1823	CHILDREN'S INFANTS' WEAR . . .	65	27 886	54.7	13.8	2890	BREAKFAST FOODS. . . . .	143	54 028	3.8	2.9
1824	WOMEN'S, CHILD'S UNDERWEAR . .	72	23 781	49.1	11.7	2910	FLOUR, RELATED PRODUCTS. . . .	187	53 753	3.4	2.9
1825	OTHER APPAREL, ACCESSORIES . . .	108	41 956	58.4	20.7	2920	MARGARINE, SHORTENINGS . . . . .	212	60 237	3.7	3.3
1830	MILLINERY, MILLINERY SUPPLIES. .	15	1 851	19.1	.9	2921	MARGARINE, BUTTER SUBSTITUTES	150	19 398	1.7	1.0
1840	DRESSED FURS, FUR CLOTHING . . .	39	13 951	100.0	6.9	2922	SHORTENINGS, COOKING OILS. . .	199	40 839	2.5	2.2
1910	SHOES, OTHER FOOTWEAR. . . . .	36	2 853	9.0	1.4	2930	PET FOODS--ALL KINDS . . . . .	125	61 631	4.4	3.3
1911	MEN'S, BOYS' SHOES . . . . .	8	227	2.3	.1	2940	DRIED, FRUITS, VEGETABLES. . . .	104	18 088	1.7	1.0
1912	WOMEN'S, MISSES' SHOES . . . .	8	426	4.8	.2	2950	SOFT DRINKS, DRINK, WATERS . .	93	17 926	1.8	1.0
1913	CHILDREN'S, INFANTS' SHOES . . .	20	531	2.7	.3	2960	FOODS (EXC. AS SPECIFIED ABOVE)	129	154 779	16.0	8.4
1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	24	1 669	7.0	.8	7110	CIGARETTES, CIGARS, TOBACCO. . .	148	161 067	11.5	8.7
B630	TOYS, GAMES, FIREWORKS . . . . .	11	722	8.3	.4	7210	BEER, ALE, PORTER, STOUT, ETC. .	11	1 756	5.5	.1
	COMMODITIES N.E.C. . . . .	(X)	3 415	(X)	1.7	7510	PERSONAL SERVICE PAPERS. . . .	150	57 905	4.9	3.1
	FOOTWEAR (SIC 5039)					7520	INDUSTRIAL PAPERS. . . . .	98	9 425	2.1	.5
	TOTAL . . . . .	54	(0)	(X)	100.0	7870	KITCHEN UTENSILS, TOOLS, MISC .	43	6 477	3.0	.4
1810	MEN'S, BOYS' CLOTHING. . . . .	7	(0)	(X)	.5	8720	FEEOS (MIXED AND OTHER). . . . .	7	1 593	1.8	.1
						9760	MISCELLANEOUS LINES. . . . .	14	9 502	4.4	.5
						9930	OTHER LABOR, SERVICE RECEIPTS .	15	1 080	8.3	.1
							COMMODITIES N.E.C. . . . .	(X)	20 752	(X)	1.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
PACIFIC--CONTINUED											
	FROZEN FOODS (SIC 5042)					2110	FROZEN FOODS . . . . .	36	16 696	18.5	6.1
	TOTAL . . . . .	203	(D)	(X)	100.0	2111	FROZEN FRUITS-JUICES . . . . .	17	923	2.5	.3
2110	FROZEN FOODS . . . . .	203	(D)	88.4	88.4	2112	FROZEN VEGETABLES-JUICES . . . . .	11	735	4.5	.3
2111	FROZEN FRUITS-JUICES . . . . .	91	(D)	23.2	11.9	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	25	7 916	15.7	2.9
2112	FROZEN VEGETABLES-JUICES . . . . .	78	(D)	28.1	12.0	2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	19	3 534	7.0	1.3
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	83	(D)	16.6	8.8	2115	FROZEN MEATS (PACKAGED) . . . . .	11	3 415	9.3	1.3
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	121	(D)	42.8	28.7	2116	FROZEN PREPAREO FOODS . . . . .	8	143	2.0	.1
2115	FROZEN MEATS (PACKAGED) . . . . .	87	(D)	38.8	16.0		OTHER COMMODITIES . . . . .	(X)	32	(X)	(2)
2116	FROZEN PREPAREO FOODS . . . . .	55	(D)	18.4	6.0	2210	BUTTER AND CHEESE . . . . .	20	2 897	9.3	1.1
2117	OTHER PACKAGED FROZEN FOODS . . . . .	61	(D)	19.5	5.0	2310	EGGS (SHELL) . . . . .	130	88 626	65.9	32.5
2210	BUTTER AND CHEESE . . . . .	12	(D)	6.9	.3	2320	POULTRY . . . . .	86	136 787	72.9	50.2
2310	EGGS (SHELL) . . . . .	6	(D)	4.2	.2	2321	LIVE POULTRY . . . . .	13	19 432	61.2	7.1
2320	POULTRY . . . . .	15	(D)	16.0	1.2	2322	DRESSED POULTRY (KILLEO) . . . . .	12	6 174	31.0	2.3
2323	DRESSED POULTRY (RESALES) . . . . .	15	(D)	13.3	1.0	2323	DRESSED POULTRY (RESALES) . . . . .	70	111 181	76.5	40.8
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.2	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	10	927	3.7	.3
2410	CONFECTIONERY . . . . .	12	(D)	6.6	.5	2610	MEATS, PROVISIONS . . . . .	14	14 207	25.7	5.2
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	22	(D)	13.3	1.6	2611	FRESH, FROZEN MEATS . . . . .	13	9 762	18.1	3.6
2610	MEATS, PROVISIONS . . . . .	32	(D)	8.3	1.5	2613	CURED, BOILED, SMOKEO MEATS . . . . .	6	4 286	10.1	1.6
2611	FRESH, FROZEN MEATS . . . . .	14	(D)	9.3	.8		OTHER COMMODITIES . . . . .	(X)	159	(X)	.1
2612	SAUSAGE, MEAT LOAVES . . . . .	18	(D)	3.3	.2	8720	FEEDS (MIXED AND OTHER) . . . . .	4	2 871	12.5	1.1
2613	CURED, BOILED, SMOKEO MEATS . . . . .	18	(D)	4.7	.3		COMMODITIES N.E.C. . . . .	(X)	9 710	(X)	3.6
2614	OTHER MEAT PRODUCTS . . . . .	20	(D)	2.1	.3	CONFECTIONERY (SIC 5045)					
2710	FRESH FRUITS, VEGETABLES . . . . .	9	(D)	17.5	1.6		TOTAL . . . . .	199	(D)	(X)	100.0
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	7	(D)	14.2	.2	1610	SOAPS AND DETERGENTS . . . . .	11	(D)	2.7	.3
2860	CANNED-BOTTLEO FOODS . . . . .	16	(D)	21.1	2.5	1620	INDUSTRIAL CHEMICALS . . . . .	6	(D)	4.2	.3
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	7	(D)	22.8	1.6	2110	FROZEN FOODS . . . . .	6	(D)	8.1	.3
2864	CANNED FISH, SEAFOOD . . . . .	7	(D)	15.2	.7	2210	BUTTER AND CHEESE . . . . .	11	(D)	4.3	.3
2867	OTHER CANNED-BOTTLEO FOODS . . . . .	5	(D)	10.0	.1	2410	CONFECTIONERY . . . . .	199	(D)	80.8	80.8
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.1	2411	CANDY (ALL KINDS) . . . . .	131	(D)	64.3	50.6
2920	MARGARINE, SHORTENINGS . . . . .	31	(D)	8.5	.9	2412	CHEWING GUM . . . . .	47	(D)	16.3	2.7
2921	MARGARINE, BUTTER SUBSTITUTES . . . . .	24	(D)	2.1	.2	2413	FOUNTAIN FRUITS, SYRUPS . . . . .	38	(D)	18.1	4.9
2922	SHORTENINGS, COOKING OILS . . . . .	24	(D)	8.4	.7	2414	NUTS, OTHER CONFECTIONS . . . . .	122	(D)	40.6	22.7
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	13	(D)	14.2	.4	2610	MEATS, PROVISIONS . . . . .	20	(D)	11.9	1.5
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	4	(D)	3.1	.3	2613	CURED, BOILED, SMOKEO MEATS . . . . .	17	(D)	11.6	1.3
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	.6	2614	OTHER MEAT PRODUCTS . . . . .	5	(D)	1.5	.1
							OTHER COMMOOITIES . . . . .	(X)	(D)	(X)	.1
DAIRY PRODUCTS (SIC 5043)											
	TOTAL . . . . .	254	(D)	(X)	100.0	2710	FRESH FRUITS, VEGETABLES . . . . .	8	(D)	4.8	.3
2110	FROZEN FOODS . . . . .	28	(D)	8.6	.6	2711	FRESH FRUITS, BERRIES, MELONS . . . . .	8	(D)	4.8	.3
2111	FROZEN FRUITS-JUICES . . . . .	13	(D)	3.4	.1	2810	COFFEE-ROASTEO (INCL. SOLUBLE) . . . . .	6	(D)	7.1	.4
2112	FROZEN VEGETABLES-JUICES . . . . .	13	(D)	5.5	.2	2840	BAKERY PRODUCTS . . . . .	17	(D)	8.0	.8
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	9	(D)	4.0	.1	2860	CANNED-BOTTLEO FOODS . . . . .	23	(D)	16.6	2.0
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	11	(D)	3.7	.1	2920	MARGARINE, SHORTENINGS . . . . .	20	(D)	6.1	.9
2117	OTHER PACKAGED FROZEN FOODS . . . . .	11	(D)	2.2	.1	2921	MARGARINE, BUTTER SUBSTITUTES . . . . .	13	(D)	3.9	.3
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.1	2922	SHORTENINGS, COOKING OILS . . . . .	10	(D)	6.7	.6
2210	BUTTER AND CHEESE . . . . .	162	(D)	50.3	37.1	2940	ORIOE, FRUITS, VEGETABLES . . . . .	8	(D)	16.3	.9
2220	ICE CREAM, ICES . . . . .	142	(D)	23.9	4.9	2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	20	(D)	14.5	2.4
2230	MILK, CREAM (FLUID) . . . . .	148	(D)	76.6	28.2	7110	CIGARETTES, CIGARS, TOBACCO . . . . .	23	(D)	12.7	3.0
2240	OTHER DAIRY PRODUCTS . . . . .	120	(D)	26.5	9.9	7111	CIGARETTES . . . . .	13	(D)	15.4	2.4
2310	EGGS (SHELL) . . . . .	54	(D)	24.3	7.0	7112	CIGARS . . . . .	15	(D)	3.7	.5
2320	POULTRY . . . . .	6	(D)	10.5	.2		OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.2
2610	MEATS, PROVISIONS . . . . .	14	(D)	29.4	4.8	7510	PERSONAL SERVICE PAPERS . . . . .	19	(D)	8.0	1.6
2612	SAUSAGE, MEAT LOAVES . . . . .	4	(D)	11.7	.4	7520	INDUSTRIAL PAPERS . . . . .	5	(D)	14.2	.2
2613	CURED, BOILED, SMOKEO MEATS . . . . .	6	(D)	4.3	.2	9760	MISCELLANEOUS LINES . . . . .	5	(D)	16.6	.2
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	4.2		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.6
2840	BAKERY PRODUCTS . . . . .	13	(D)	11.1	.2	FISH AND SEAFOODS (SIC 5046)					
2860	CANNED-BOTTLEO FOODS . . . . .	17	(D)	5.8	.9		TOTAL . . . . .	175	(D)	(X)	100.0
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	5	(D)	8.3	.2	2110	FROZEN FOODS . . . . .	37	(D)	15.1	6.1
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.7	2112	FROZEN VEGETABLES-JUICES . . . . .	9	(D)	1.6	.1
2920	MARGARINE, SHORTENINGS . . . . .	27	(D)	16.5	4.8	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	5	(D)	12.5	.6
2921	MARGARINE, BUTTER SUBSTITUTES . . . . .	24	(D)	19.1	3.8	2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	32	(D)	13.1	4.6
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	1.1	2115	FROZEN MEATS (PACKAGED) . . . . .	5	(D)	27.2	.6
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	7	(D)	13.0	.3		OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.1
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	1.1	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	175	(D)	87.3	87.3
POULTRY AND POULTRY PRODUCTS (SIC 5044)											
	TOTAL . . . . .	180	272 721	(X)	100.0	2860	CANNED-BOTTLEO FOODS . . . . .	9	(D)	10.0	.9
						2864	CANNED FISH, SEAFOOD . . . . .	9	(D)	10.0	.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
PACIFIC--CONTINUED											
2920	MARGARINE, SHORTENINGS . . . . .	5	(D)	8.3	.4	2710	FRESH FRUITS, VEGETABLES . . . . .	33	1 569	6.2	.2
2922	SHORTENINGS, COOKING OILS. . . . .	5	(D)	6.2	.3	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	24	31 407	63.6	3.5
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1	2820	COFFEE-GREEN . . . . .	12	54 307	78.2	6.1
3610	HARDWARE . . . . .	7	(D)	19.0	.8	2830	TEA, SPICES. . . . .	103	57 258	31.4	6.5
8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	9	(D)	8.6	.6	2840	BAKERY PRODUCTS. . . . .	124	22 695	39.3	2.6
8625	FISHING TACKLE AND EQUIPMENT . . . . .	9	(D)	8.6	.6	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	108	73 893	38.4	8.3
8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	5	867	18.9	.7	2860	CANNED-BOTTLED FOODS . . . . .	228	176 319	67.4	19.9
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	3.3	2870	SUGAR-REFINED. . . . .	58	32 666	33.6	3.7
MEATS AND MEAT PRODUCTS (SIC 5047)											
TOTAL . . . . . 695 1 019 513 (X) 100.0											
2110	FROZEN FOODS . . . . .	99	15 674	10.4	1.5	2910	FLOUR, RELATED PRODUCTS. . . . .	81	26 864	23.4	3.0
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	32	2 902	4.2	.3	2920	MARGARINE, SHORTENINGS . . . . .	83	14 188	10.3	1.6
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	37	5 199	6.2	.5	2930	PET FOODS--ALL KINDS . . . . .	44	25 273	82.8	2.9
2115	FROZEN MEATS (PACKAGED). . . . .	65	5 790	6.2	.6	2940	DRIED, FRUITS, VEGETABLES. . . . .	64	33 442	35.1	3.8
2117	OTHER PACKAGED FROZEN FOODS. . . . .	10	687	5.2	.1	2950	SOFT DRINKS, DRINK, WATERS . . . . .	104	48 092	62.0	5.4
	OTHER COMMODITIES. . . . .	(X)	1 095	(X)	.1	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	260	155 573	61.3	17.6
2210	BUTTER AND CHEESE. . . . .	60	2 924	3.3	.3	3120	GRAINS, BEANS, ETC. . . . .	7	5 329	9.3	.6
2320	POULTRY. . . . .	125	15 884	8.3	1.6	4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	10	6 795	8.0	.8
2322	DRESSED POULTRY (KILLED) . . . . .	5	622	3.8	.1	4220	IRON, STEEL PRODUCTS (FLAT). . . . .	4	2 284	14.2	.3
2323	DRESSED POULTRY (RESALES). . . . .	121	15 020	8.5	1.5	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	48	4 125	9.6	.5
	OTHER COMMODITIES. . . . .	(X)	242	(X)	(Z)	7510	PERSONAL SERVICE PAPERS. . . . .	77	6 719	8.0	.8
2610	MEATS, PROVISIONS. . . . .	695	965 141	94.7	94.7	7520	INDUSTRIAL PAPERS. . . . .	46	4 400	6.8	.5
2611	FRESH, FROZEN MEATS. . . . .	615	828 323	85.6	81.2	9760	MISCELLANEOUS LINES. . . . .	13	2 279	12.5	.3
2612	SAUSAGE, MEAT LOAVES . . . . .	306	36 985	9.6	3.6		COMMODITIES N.E.C. . . . .	(X)	65 162	(X)	7.4
2613	CURED, BOILED, SMOKEO MEATS. . . . .	363	68 629	14.2	6.7	COTTON (SIC 5052)					
2614	OTHER MEAT PRODUCTS. . . . .	237	31 204	10.5	3.1	TOTAL . . . . . 17 191 767 (X) 100.0					
2860	CANNEO-BOTTLED FOODS . . . . .	77	8 455	7.1	.8	3110	COTTON (RAW) INCL. LINTERS . . . . .	17	191 205	99.7	99.7
2864	CANNED FISH, SEAFOOD . . . . .	14	1 755	15.3	.2		COMMODITIES N.E.C. . . . .	(X)	562	(X)	.3
2865	CANNED MEATS . . . . .	59	6 081	6.2	.6	GRAIN (SIC 5053)					
	OTHER COMMODITIES. . . . .	(X)	619	(X)	.1	TOTAL . . . . . 170 (D) (X) 100.0					
2920	MARGARINE, SHORTENINGS . . . . .	38	2 152	2.7	.2	3120	GRAINS, BEANS, ETC. . . . .	170	(D)	(X)	100.0
2922	SHORTENINGS, COOKING OILS. . . . .	35	1 725	2.9	.2	8720	FEEOS (MIXED AND OTHER). . . . .	25	(D)	2.9	.4
	OTHER COMMODITIES. . . . .	(X)	427	(X)	(Z)	8721	POULTRY, LIVESTOCK FEED MIXEO. . . . .	17	(D)	6.5	.3
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	16	2 461	11.1	.2	8722	FEEOS BOUGHT AND SOLD. . . . .	17	(D)	.8	.1
	COMMODITIES N.E.C. . . . .	(X)	6 822	(X)	.7	8730	FEEO INGREGIOENTS . . . . .	27	(D)	12.2	1.3
FRESH FRUITS AND VEGETABLES (SIC 5048)											
TOTAL . . . . . 894 854 812 (X) 100.0											
2110	FROZEN FOODS . . . . .	64	9 033	15.4	1.1	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	13	(D)	19.2	1.1
2111	FROZEN FRUITS-JUICES . . . . .	26	4 147	13.5	.5	8760	SEEDS. . . . .	20	(D)	7.5	.4
2112	FROZEN VEGETABLES-JUICES . . . . .	29	1 637	8.0	.2	9920	COMMODITY CREDIT RECEIPTS. . . . .	21	(D)	.6	.3
2114	FROZEN FISH-SEAFOOD (PACKAGEO) . . . . .	18	663	4.3	.1	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	55	(D)	1.1	.4
2117	OTHER PACKAGEO FROZEN FOODS. . . . .	13	2 129	14.2	.2		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.6
	OTHER COMMODITIES. . . . .	(X)	457	(X)	.1	LIVESTOCK (SIC 5054)					
2610	MEATS, PROVISIONS. . . . .	16	2 000	9.5	.2	TOTAL . . . . . 46 (D) (X) 100.0					
2611	FRESH, FROZEN MEATS. . . . .	14	550	5.0	.1	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					
	OTHER COMMODITIES. . . . .	(X)	1 450	(X)	.2	TOTAL . . . . . 67 (D) (X) 100.0					
2710	FRESH FRUITS, VEGETABLES . . . . .	894	820 626	96.0	96.0	3210	HIDES, SKINS, PELTS. . . . .	36	(D)	71.5	53.7
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	676	465 900	69.6	54.5	3260	NUTS (EDIBLE) SHELLEO-UNSHELLED. . . . .	8	(D)	100.0	4.8
2712	FRESH VEGETABLES . . . . .	576	354 725	67.1	41.5	3270	OTHER INEDIBLE FARM PRODUCTS . . . . .	11	(D)	100.0	9.0
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	23	2 180	21.4	.3		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	32.6
2870	SUGAR-REFINED. . . . .	25	2 131	5.4	.2	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	12	6 237	18.4	.7	TOTAL . . . . . 638 817 190 (X) 100.0					
9760	MISCELLANEOUS LINES. . . . .	4	2 906	27.2	.3	1220	NEW AND REBUILT PARTS. . . . .	9	6 077	20.5	.7
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	19	1 836	11.7	.2	3310	ELECTRICAL WIRING SUPPLIES . . . . .	576	645 196	79.8	79.0
	COMMODITIES N.E.C. . . . .	(X)	7 863	(X)	.9	3311	INT. WIRING, CONSTR. MAT. . . . .	384	291 560	41.8	35.7
GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)											
TOTAL . . . . . 768 885 829 (X) 100.0											
1430	BEAUTY AIDS. . . . .	9	2 095	8.0	.2	3312	OUTSIOE CONSTRUCTION MATERIALS . . . . .	265	89 698	15.4	11.0
1610	SOAPS AND DETERGENTS . . . . .	67	2 210	1.9	.2	3313	LIGHTING FIXTURES. . . . .	379	113 363	16.4	13.9
1620	INDUSTRIAL CHEMICALS . . . . .	14	5 197	15.3	.6	3314	ELECTRIC LAMPS . . . . .	351	39 174	6.1	4.8
2110	FROZEN FOODS . . . . .	57	8 025	11.5	.9	3315	MOTORS, INDUST. CONTROLS . . . . .	326	111 402	19.8	13.6
2210	BUTTER AND CHEESE. . . . .	34	2 491	8.3	.3	3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	93	33 798	17.5	4.1
2240	OTHER OAIKY PRODUCTS . . . . .	19	1 451	9.0	.2	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	82	13 535	5.7	1.7
2410	CONFECTIONERY. . . . .	127	9 831	7.8	1.1	3420	MAJOR APPLIANCES . . . . .	53	18 365	14.4	2.2
2610	MEATS, PROVISIONS. . . . .	41	3 890	10.8	.4	3430	ELECTRIC HOUSEWARES. . . . .	153	63 787	18.0	7.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
PACIFIC--CONTINUED											
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	97	7 058	3.2	.9		HARDWARE (SIC 5072)				
3511	ELECTRONIC TUBES . . . . .	61	2 599	1.2	.3		TOTAL . . . . .	547	(D)	(X)	100.0
3513	ELECTRONIC PARTS . . . . .	17	701	S.S	.1		NEW AND REBUILT PARTS. . . . .	23	(D)	8.6	1.2
3514	ACCESSORIES. . . . .	10	618	S.S	.1		PAINTS, VARNISHES, LACQUERS. . . . .	62	(D)	4.7	1.7
3515	INTERCOMMUNICATIONS. . . . .	52	1 068	S	.1		INDUSTRIAL CHEMICALS . . . . .	8	(D)	25.0	.1
3516	COMMERCIAL, INDUSTRIAL ELEC. . . . .	20	2 004	S.S	.2	1220	ELECTRICAL WIRING SUPPLIES . . . . .	56	(D)	4.7	1.6
	OTHER COMMODITIES. . . . .	(X)	68	(X)	(Z)	3420	MAJOR APPLIANCES . . . . .	12	(D)	7.9	.8
3710	WARM-AIR HEATING-COOLING EQUIP..	40	2 305	3.2	.3	3430	ELECTRIC HOUSEWARES. . . . .	21	(D)	S.7	1.2
3720	ELEC. RESIDENTIAL SPACE HEATING.	79	3 842	1.9	S	3610	HARDWARE . . . . .	522	(D)	72.4	70.9
3740	PLUMBING FIX., EQUIP., SUPPLIES.	29	7 330	19.5	.9	3620	PAINTERS' SUPPLIES . . . . .	55	(D)	S.7	1.5
9760	MISCELLANEOUS LINES. . . . .	20	1 763	3.7	.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	58	(D)	S.8	2.1
9930	OTHER LABOR, SERVICE RECEIPTS. . .	64	3 913	100.0	S	4310	GARDEN MACHINERY, EQUIP. SUPP..	34	(D)	S.S	1.3
	COMMOITIES N.E.C. . . . .	(X)	10 221	(X)	1.3	4420	GEN. PURPOSE INDUSTRIAL MACH..	8	(D)	3.7	.4
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					4430	METAL-WORKING MACHINERY. . . . .	9	(D)	30.0	.3
	TOTAL . . . . .	368	811 333	(X)	100.0	4431	NEW MACHINE TOOLS. . . . .	9	(D)	20.0	.2
1220	NEW AND REBUILT PARTS. . . . .	7	1 632	8.0	.2	4432	MISCELLANEOUS METALWORKING . .	6	(D)	12.5	.1
3310	ELECTRICAL WIRING SUPPLIES . . . .	22	2 146	2.0	.3	4470	OTHER SPECIAL INO. MACH. . . . .	8	(D)	25.0	.1
3410	NON-CONSOLE RADIOS AND PLAYERS . .	88	39 809	12.9	4.9	4610	INDUSTRIAL VALVES, FITTINGS. . .	11	(D)	14.2	.1
3420	MAJOR APPLIANCES . . . . .	291	614 157	82.2	75.7	4840	ABRASIVES, ABRASIVE MATERIALS. .	74	(D)	3.7	.8
3421	ELECTRIC HOME KITCHEN EQUIP..	155	191 318	37.4	23.6	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	52	(D)	3.1	.7
3422	ELECTRIC HOME LAUNDRY EQUIP. . . .	146	63 130	10.7	7.8	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	26	(D)	6.1	.8
3423	TV SETS. . . . .	176	289 472	47.9	35.7	6210	IRON, STEEL PRODS. (SEMI-FINISH)	5	(D)	3.1	.4
3424	CONSOLE RADIOS AND PLAYERS . . . .	123	34 721	6.7	4.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	97	(D)	4.4	1.5
3425	OTHER MAJOR APPLIANCES . . . . .	142	35 512	7.2	4.4	6240	IRON, STEEL FINISHED PRODUCTS. .	14	(D)	12.5	.1
3430	ELECTRIC HOUSEWARES. . . . .	105	47 956	19.2	S.9	7850	FLOOR COVERINGS. . . . .	9	(D)	10.5	.2
3440	ROOM AIR CONDITIONERS. . . . .	69	14 123	3.4	1.7	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	24	(D)	10.1	2.9
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	50	12 900	4.3	1.6	8140	WOOD MILLWORK (DOORS, ETC.). . .	4	(D)	9.0	.3
3511	ELECTRONIC TUBES . . . . .	45	S 026	1.6	.6	8150	METAL MILLWORK (DOORS, ETC.). . .	5	(D)	7.4	.4
3512	TRANS. AND/OR SEMICONDUCTORS . . .	12	824	.6	.1	8420	ROOFING, SIDING, EQUIPMENT . . . .	7	(D)	4.6	.5
3513	ELECTRONIC PARTS . . . . .	23	4 431	1.8	.5	8570	OTHER BUILDING MATERIALS . . . . .	14	(D)	20.0	.2
3514	ACCESSORIES. . . . .	12	1 667	1.6	.2	8620	SPORT, ATHLETIC GOODS, BICYCLES.	26	(D)	12.5	2.9
	OTHER COMMODITIES. . . . .	(X)	952	(X)	.1	9760	TOYS, GAMES, FIREWORKS . . . . .	6	(D)	S.1	.5
3610	HARDWARE . . . . .	15	7 221	23.0	.9	9930	MISCELLANEOUS LINES. . . . .	12	(D)	20.0	.3
3614	HAND TOOLS, CUTLERY. . . . .	15	2 961	10.2	.4		OTHER LABOR, SERVICE RECEIPTS. . .	32	(D)	13.0	.3
	OTHER COMMODITIES. . . . .	(X)	4 260	(X)	S		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.8
3810	CENTRAL AIR CONDITIONING . . . . .	25	S 922	2.5	.7		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
3811	RESIDENT. AND SMALL COMMERCIAL OTHER COMMODITIES. . . . .	25	S 705	2.5	.7		TOTAL . . . . .	545	493 086	(X)	100.0
		(X)	216	(X)	(Z)	3310	ELECTRICAL WIRING SUPPLIES . . . .	14	2 769	11.3	.6
3910	COMMERCIAL REFRIGERATORS EQUIP..	12	6 034	7.6	.7	3610	HARDWARE . . . . .	109	3 820	3.2	.8
4110	OFFICE MACHINES AND EQUIPMENT. . .	6	2 143	37.5	.3	3611	BUILDERS' HARDWARE . . . . .	18	731	2.4	.1
4120	INVOICING, RECORD., INSTRUMENTS . .	6	3 745	4.9	S	3614	HAND TOOLS, CUTLERY. . . . .	104	2 328	2.2	.5
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	13	1 646	9.5	.2	3615	ALL OTHER HARDWARE . . . . .	9	435	4.1	.1
7850	FLOOR COVERINGS. . . . .	7	2 434	13.6	.3		OTHER COMMODITIES. . . . .	(X)	327	(X)	.1
7870	KITCHEN UTENSILS, TOOLS, MISC. . . .	13	2 306	16.6	.3	3710	WARM-AIR HEATING-COOLING EQUIP..	277	67 593	27.9	13.7
8610	PHOTOGRAPHIC GOODS . . . . .	12	2 640	11.5	.3	3711	WARM-AIR FURNANCES (ALL FUELS)	190	15 238	8.3	3.1
8620	SPORT, ATHLETIC GOODS, BICYCLES. . .	10	1 723	8.0	.2	3712	CENTRAL HEATING-COOLING UNITS.	98	17 202	16.2	3.5
8820	JEWELRY, SILVERWARE, TROPHIES. . . .	22	3 399	16.0	.4	3713	DUCTS, REGISTERS, ETC. . . . .	170	25 789	16.4	5.2
9310	PHONO., RECORDS, PREREC. TAPES . . .	28	21 024	9.6	2.6	3714	ROOM SPACE HEATING EQUIPMENT . .	115	S 343	S.0	1.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	47	7 809	3.3	1.0	3715	OTHER WARM AIR SPACE HEATING . .	74	4 022	S.8	.8
	COMMODITIES N.E.C. . . . .	(X)	10 564	(X)	1.3	3720	ELEC. RESIDENTIAL SPACE HEATING.	10	259	9.0	.1
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					3730	HYDRONICS EQUIPMENT, SUPPLIES. .	151	20 590	12.9	4.2
	TOTAL . . . . .	618	409 171	(X)	100.0	3740	PLUMBING FIX., EQUIP., SUPPLIES.	413	327 042	76.3	66.3
3310	ELECTRICAL WIRING SUPPLIES . . . . .	46	3 833	8.1	.9	3741	PIPE FITTINGS, VALVES. . . . .	340	131 375	35.0	26.6
3311	INT. WIRING, CONSTR. MAT. . . . .	39	1 972	5.8	S	3742	PLUMBING FIXTURES. . . . .	325	89 660	25.1	18.2
3315	MOTORS, INDUST. CONTROLS . . . . .	19	1 693	S.7	.4	3743	DRAINAGE SYSTEMS . . . . .	260	42 445	13.9	8.6
	OTHER COMMODITIES. . . . .	(X)	168	(X)	(Z)	3744	OTHER PLUMBING EQUIPMENT, SUPP.	303	63 562	18.5	12.9
3320	TELEPHONE AND SIGNAL EQUIPMENT . . .	17	848	20.0	.2	3810	CENTRAL AIR CONDITIONING . . . . .	94	9 094	10.8	1.8
3410	NON-CONSOLE RADIOS AND PLAYERS . . .	72	3 739	11.3	.9	3811	RESIDENT. AND SMALL COMMERCIAL	67	3 610	6.1	.7
3420	MAJOR APPLIANCES . . . . .	67	2 964	7.5	.7	3812	RESIDENTIAL AND COMMERCIAL . . .	42	1 663	3.7	.3
3430	ELECTRIC HOUSEWARES. . . . .	7	2 701	46.6	.7	3813	INDUSTRIAL AND COMMERCIAL. . . . .	28	3 822	11.4	.8
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	618	387 690	94.8	94.8	4420	GEN. PURPOSE INDUSTRIAL MACH..	10	1 083	20.0	.2
3511	ELECTRONIC TUBES . . . . .	367	55 272	23.4	13.5	4470	OTHER SPECIAL INO. MACH. . . . .	5	422	16.6	.1
3512	TRANS. AND/OR SEMICONDUCTORS . . . .	319	73 437	26.5	17.9	4474	OTHER SPECIAL PURPOSE MACH..	5	422	16.6	.1
3513	ELECTRONIC PARTS . . . . .	342	79 892	40.4	19.5	4610	INDUSTRIAL VALVES, FITTINGS. . . .	92	10 500	10.2	2.1
3514	ACCESSORIES. . . . .	276	17 569	11.4	4.3	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	32	2 393	S.6	.5
3515	INTERCOMMUNICATIONS. . . . .	242	46 054	36.4	11.3	6250	CAST IRON SOIL PIPE, TUBING. . . .	97	10 130	8.3	2.1
3516	COMMERCIAL, INDUSTRIAL ELEC. . . . .	298	115 465	43.4	28.2	6260	IRON, STEEL PIPE, TUBING . . . . .	143	24 815	14.1	5.0
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	48	2 991	8.9	.7	6261	TUBING (MECH. AND PRESSURE). . . .	37	2 928	6.0	.6
	COMMODITIES N.E.C. . . . .	(X)	4 405	(X)	1.1	6262	STANDARD STEEL PIPE. . . . .	139	21 888	13.2	4.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
PACIFIC--CONTINUED											
6420	OTHER COPPER, BRASS MILL PRODS..	7	1 060	7.4	+2	1220	NEW AND REBUILT PARTS. . . . .	6	429	7.6	.3
6422	TUBULAR PRODUCTS . . . . .	5	1 058	8.0	+2	3610	HARWARE . . . . .	13	855	9.0	.5
	OTHER COMMOOITIES. . . . .	(X)	2	(X)	(2)						
8420	ROOFING, SIDING, EQUIPMENT . . .	5	656	7.6	+1	4210	CONSTRUCTION, MINING SUPPLIES. .	6	(D)	64.0	5.7
9930	OTHER LABOR, SERVICE RECEIPTS. .	13	1 034	5.5	+2	4219	OTHER CONSTRUCTION EQUIP.. . .	4	(D)	68.4	5.0
	COMMOOITIES N.E.C. . . . .	(X)	9 826	(X)	2.0		OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	.6
	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4310	GAROEN MACHINERY, EQUIP. SUPP. .	86	(O)	44.4	17.2
	TOTAL . . . . .	260	(D)	(X)	100.0	4320	FARM, DAIRY MACHINERY, PARTS . .	160	(D)	72.9	67.4
						4321	TRACTORS, EQUIPMENT (FARM) . .	64	(D)	34.1	13.7
						4322	HARVESTING MACHINERY, EQUIP..	21	(D)	38.7	5.5
						4323	LANO PREPARATION, MACHINERY. .	29	(D)	16.0	2.9
						4324	DAIRY FARM, BARN EQUIPMENT . .	10	(D)	5.3	.6
						4325	IRRIGATION EQUIP.. . . .	76	(D)	66.8	32.7
						4326	LIGHT INDUSTRIAL EQUIPMENT . .	23	(D)	19.0	3.7
						4327	MISCELLANEOUS FARM MACHINERY .	45	(D)	29.0	8.4
3420	MAJOR APPLIANCES . . . . .	10	(O)	33.3	.8	4420	GEN. PURPOSE INDUSTRIAL MACH.. .	10	(D)	19.5	.9
3440	ROOM AIR CONOITIONERS. . . . .	51	(D)	8.9	2.5	4422	COMPRESSORS, PUMPS . . . . .	8	(D)	16.2	.6
							OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	.2
3710	WARM-AIR HEATING-COOLING EQUIP..	66	(D)	20.0	7.7	4870	ROPE, COROAGE, TWINE (NOT WIRE).	6	(O)	4.8	.4
3711	WARM-AIR FURNANCES (ALL FUELS)	55	(D)	4.9	1.8	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	4	(O)	4.4	.4
3712	CENTRAL HEATING-COOLING UNITS.	56	(D)	10.5	3.6	6260	IRON, STEEL PIPE, TUBING . . . .	9	(D)	3.9	.4
3713	OUCTS, REGISTERS, ETC.. . . .	33	(D)	9.6	1.6	8740	FERTILIZER, FERTILIZER MATERIALS	12	(D)	6.6	.5
3715	OTHER WARM AIR SPACE HEATING.	9	(D)	17.5	.7	8750	AGRICULTURAL CHEMICALS . . . .	9	(O)	6.2	.2
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	45	(O)	7.2	2.2
							COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	3.8
3740	PLUMBING FIX., EQUIP., SUPPLIES.	16	(D)	12.8	1.0		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3741	PIPE FITTINGS, VALVES. . . . .	13	(D)	13.5	.5		TOTAL . . . . .	1 155	(D)	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	(O)	(X)	.5	1120	TRUCKS, TRUCK TRACTORS . . . . .	11	(O)	50.0	.6
						1220	NEW AND REBUILT PARTS. . . . .	16	(O)	15.3	.2
3810	CENTRAL AIR CONDITIONING . . . .	122	(D)	39.2	23.4	1620	INDUSTRIAL CHEMICALS . . . . .	25	(O)	4.1	.2
3820	PARTS SUPPLIES, AND ACCESSORIES.	151	(D)	38.2	24.2	3310	ELECTRICAL WIRING SUPPLIES . .	23	(D)	16.6	.3
3910	COMMERCIAL REFRIGERATORS EQUIP..	177	(D)	49.8	33.4	3610	HARDWARE . . . . .	12	(D)	5.8	.1
4140	COMMERCIAL FOOD SERVICE EQUIP..	23	(D)	25.7	1.8	3740	PLUMBING FIX., EQUIP., SUPPLIES.	20	(D)	28.5	.2
4180	STORE, RESTAURANT FIXTURES . . .	26	(D)	9.1	1.1	4120	INDICATING, RECORD., INSTRUMENTS	6	(D)	100.0	.3
6210	IRON, STEEL PRODS. (SEMI-FINISH)	10	(D)	10.0	.4	4170	SCALES, BALANCES (EX. SCIENTIFIC)	9	(D)	33.3	.1
9930	OTHER LABOR, SERVICE RECEIPTS. .	60	(O)	13.2	2.3	4210	CONSTRUCTION, MINING SUPPLIES. .	48	(D)	30.2	2.3
	COMMOOITIES N.E.C. . . . .	(X)	(O)	(X)	1.6	4320	FARM, DAIRY MACHINERY, PARTS . .	12	(D)	15.3	.2
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					4410	FOOD PROCESSING MACHINERY EQUIP.	63	(D)	100.0	3.1
	TOTAL <sup>2</sup> . . . . .	860	275 279	(X)	100.0	4411	DAIRY, MILK PROD. MACH. EQUIP.	27	(D)	57.1	.8
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4412	OTHER FOOD PROCESSING MACH.. .	53	(D)	88.4	2.3
	TOTAL . . . . .	439	508 115	(X)	100.0	4420	GEN. PURPOSE INDUSTRIAL MACH.. .	304	(D)	61.7	16.5
1120	TRUCKS, TRUCK TRACTORS . . . . .	11	2 906	18.1	.6	4421	ENGINES (INCL. INT. COMBUST.). .	77	(D)	64.7	6.6
1220	NEW AND REBUILT PARTS. . . . .	19	3 150	14.2	.6	4422	COMPRESSORS, PUMPS . . . . .	181	(D)	48.6	5.4
4210	CONSTRUCTION, MINING SUPPLIES. .	439	403 825	79.5	79.5	4423	CRUSHING, MACH. AND EQUIP.. . .	14	(D)	11.1	.1
4211	CRAWLER TRACTORS . . . . .	218	102 057	30.9	20.1	4424	FANS, BLOWERS (INDUST. EQUIP.).	29	(D)	13.3	.2
4212	SELF PROPELLED SCRAPERS. . . .	117	37 120	13.9	7.3	4425	OTHER GEN. INOUST. MACHINERY .	120	(D)	42.2	4.1
4213	TRACTOR SHOVEL LOADERS . . . . .	128	24 150	9.8	4.8	4430	METAL-WORKING MACHINERY. . . . .	205	(D)	76.3	27.4
4214	PARTS AND ATTACHMENTS. . . . .	210	91 960	25.2	18.1	4431	NEW MACHINE TOOLS. . . . .	150	(D)	70.0	22.0
4215	POWER CRANES AND PARTS . . . .	111	48 685	35.8	9.6	4432	MISCELLANEOUS METALWORKING . .	114	(D)	30.8	5.4
4216	BITUMINOUS MIXERS, PAVERS. . . .	33	6 179	14.8	1.2	4440	MATERIALS HANDLING EQUIPMENT . .	178	(D)	78.3	11.2
4217	CONCRETE MIXERS, PAVERS. . . . .	56	7 058	14.0	1.4	4441	FORK LIFT TRUCKS . . . . .	90	(D)	59.1	5.5
4218	GRAOERS, ROLLERS, OFF HIGHWAY.	103	15 324	8.1	3.0	4442	INDUSTRIAL TRUCKS. . . . .	29	(D)	16.6	.7
4219	OTHER CONSTRUCTION EQUIP.. . .	227	71 292	28.0	14.0	4443	CRANES, OERRICKS, HOISTS . . .	46	(D)	26.0	1.3
4320	FARM, DAIRY MACHINERY, PARTS . .	30	7 147	12.5	1.4	4445	OTHER MATERIALS HANDLING EQUIP.	104	(D)	43.9	3.6
4420	GEN. PURPOSE INDUSTRIAL MACH.. .	107	18 280	8.8	3.6		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(2)
4421	ENGINES (INCL. INT. COMBUST.). .	63	6 167	3.7	1.2	4450	OIL WELL, OIL REFINING MACH. . .	125	(D)	82.1	10.6
4422	COMPRESSORS, PUMPS . . . . .	52	6 281	15.5	1.2	4460	PRINTING TRAOS MACHINERY. . . .	55	(D)	96.0	2.4
4423	CRUSHING, MACH. AND EQUIP.. . .	20	3 943	16.0	.8	4470	OTHER SPECIAL INO. MACH. . . . .	182	(D)	60.4	9.0
4425	OTHER GEN. INOUST. MACHINERY.	19	1 838	14.8	.4	4480	USEO OR REBUILT MACH. EQUIP.. .	215	(D)	21.2	4.8
	OTHER COMMODITIES. . . . .	(X)	51	(X)	(2)	4510	BEARINGS, POWER, TRANSMISSION.	35	(D)	8.1	.3
4440	MATERIALS HANDLING EQUIPMENT . .	47	5 283	8.1	1.0	4610	INDUSTRIAL VALVES, FITTINGS. . .	49	(D)	15.7	.6
4442	INDUSTRIAL TRUCKS. . . . .	6	395	20.0	.1	4710	WELDING EQUIPMENT, SUPPLIES. .	24	(D)	6.6	.2
4443	CRANES, DERRICKS, HOISTS . . . .	19	3 022	12.5	.6	4820	BOTTLERS SUPPLIES. . . . .	8	(O)	20.0	.1
4445	OTHER MATERIALS HANDLING EQUIP.	16	1 577	4.4	.3	4840	ABRASIVES, ABRASIVE MATERIALS..	31	(D)	13.5	.5
	OTHER COMMODITIES. . . . .	(X)	268	(X)	.1	4860	MECHANICAL RUBBER GOOOS. . . . .	26	(D)	3.2	.1
4480	USEO OR REBUILT MACH. EQUIP. . .	121	31 460	14.3	6.2	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	65	(D)	16.9	1.1
4481	USED CONSTRUCTION EQUIP.. . . .	107	28 871	13.9	5.7	5420	SHIP, BOAT . . . . .	14	(D)	37.5	.3
4483	OTHER USEO OR REBUILT MACH.. . .	19	2 585	15.6	.5	6220	IRON, STEEL PRODUCTS (FLAT). . .	10	(D)	9.5	.2
	OTHER COMMODITIES. . . . .	(X)	3	(X)	(2)	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	40	(D)	2.1	.2
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	27	2 146	7.1	.4	6260	IRON, STEEL PIPE, TUBING . . . .	39	(D)	31.3	2.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	171	27 518	9.1	5.4	8610	PHOTOGRAPHIC GOOOS . . . . .	6	(D)	50.0	.3
	COMMOOITIES N.E.C. . . . .	(X)	6 400	(X)	1.3	9760	MISCELLANEOUS LINES. . . . .	11	(D)	8.6	.2
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					9930	OTHER LABOR, SERVICE RECEIPTS. .	236	(D)	12.8	2.1
	TOTAL . . . . .	211	(D)	(X)	100.0		COMMOOITIES N.E.C.. . . . .	(X)	(D)	(X)	1.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1B. **Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967**—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	PACIFIC--CONTINUED										
	INDUSTRIAL SUPPLIES (SIC 5085)					5150	OPHTHALMIC PRODUCTS. . . . .	148	41 213	91.6	11.0
						5151	PRESCRIPTION SALES . . . . .	74	10 613	70.0	2.8
						5152	OPHTHALMIC MERCHANDISE SALES . . . . .	100	24 022	71.9	6.6
	TOTAL . . . . .	1 073	687 828	(X)	100.0	5153	OPTICAL, OPHTHALMIC INSTRU.. . . .	46	6 579	38.2	1.8
1220	NEW AND REBUILT PARTS. . . . .	59	2 785	12.5	.4	5160	SCIENTIFIC INSTRUMENTS . . . . .	76	49 340	44.4	13.1
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	17	1 112	15.3	.2	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	83	27 953	70.4	7.4
1510	PAINTS, VARNISHES, LACQUERS. . . . .	98	2 590	3.9	.4	7610	STATIONERY, OFFICE SUPPLIES. . . . .	19	1 469	16.6	.4
1620	INDUSTRIAL CHEMICALS. . . . .	36	3 648	3.0	.5	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	10	986	14.2	.3
3310	ELECTRICAL WIRING SUPPLIES . . . . .	29	1 335	10.0	.2	8610	PHOTOGRAPHIC GOODS . . . . .	6	537	25.0	.1
3610	HARDWARE . . . . .	52	4 643	15.2	.7	8680	BOOKS, MAGAZINES . . . . .	8	639	22.2	.2
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	26	1 826	11.5	.3	8750	AGRICULTURAL CHEMICALS . . . . .	5	869	11.7	.2
4150	CHINA, GLASSWARE, COMMERCIAL. . . . .	7	1 564	28.5	.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	104	3 407	4.8	.9
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	54	2 318	4.6	.3		COMMODITIES N.E.C. . . . .	(X)	6 616	(X)	1.8
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	6	925	16.6	.1						
4420	GEN. PURPOSE INDUSTRIAL MACH.. . . .	112	5 752	8.0	.8		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
4421	ENGINES (INCL. INT. COMBUST.). . . . .	28	1 617	11.1	.2		TOTAL . . . . .	786	296 235	(X)	100.0
4422	COMPRESSORS, PUMPS. . . . .	54	1 086	6.8	.2	1430	BEAUTY AIDS. . . . .	39	1 789	12.7	.6
4423	CRUSHING, MACH. AND EQUIP. . . . .	9	359	25.0	.1	1510	PAINTS, VARNISHES, LACQUERS. . . . .	7	394	2.9	.1
4425	OTHER GEN. INDUST. MACHINERY. . . . .	(X)	2 413	7.0	.4	1610	SOAPS AND DETERGENTS . . . . .	63	5 893	16.1	1.9
			276	(X)	(2)	1710	YARD OR PIECE GOODS. . . . .	5	1 989	16.2	.7
4430	METAL-WORKING MACHINERY. . . . .	61	14 500	31.8	2.1	1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	18	1 354	13.1	.5
4431	NEW MACHINE TOOLS. . . . .	39	2 121	5.7	.3	4180	STORE, RESTAURANT FIXTURES . . . . .	5	573	50.0	.2
4432	MISCELLANEOUS METALWORKING . . . . .	44	12 379	31.5	1.8	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	219	73 684	100.0	24.9
4440	MATERIALS HANDLING EQUIPMENT . . . . .	60	2 925	5.7	.4	5211	EQUIPMENT. . . . .	133	15 027	30.3	5.1
4441	FORK LIFT TRUCKS. . . . .	14	793	11.1	.1	5212	SPRAY CAN PRODUCTS . . . . .	124	8 044	18.1	2.7
4443	CRANES, DERRICKS, HOISTS . . . . .	35	556	2.1	.1	5213	HAIR CARE PRODUCTS . . . . .	141	21 853	47.1	7.4
4445	OTHER MATERIALS HANDLING EQUIP. . . . .	33	1 276	4.0	.2	5214	WIGS, SWATCHES, TOUPEES. . . . .	141	20 961	43.0	7.1
	OTHER COMMODITIES. . . . .	(X)	299	(X)	(2)	5215	SUNDRIES-CURLERS, PINS, CAPS . . . . .	114	7 798	20.0	2.6
4450	OIL WELL, OIL REFINING MACH. . . . .	16	3 286	18.5	.5	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	189	54 705	78.3	18.5
4470	OTHER SPECIAL IND. MACH. . . . .	53	5 949	6.6	.9	5221	MACHINES AND EQUIPMENT . . . . .	151	11 470	23.0	3.9
4480	USED OR REBUILT MACH. EQUIP. . . . .	24	630	12.5	.1	5222	CLEANING CHEMICALS, SUPPLIES . . . . .	178	43 235	63.2	14.6
4483	OTHER USED OR REBUILT MACH. . . . .	20	599	16.6	.1	5230	LAUNDRY, DRY CLEANING MACHINES . . . . .	120	50 203	90.8	16.9
	OTHER COMMODITIES. . . . .	(X)	31	(X)	(2)	5231	COINOPERATED MACHINES EQUIP. . . . .	54	18 811	82.0	6.4
4510	BEARINGS, POWER, TRANSMISSION. . . . .	277	84 378	55.1	12.3	5232	ALL OTHER COMMERCIAL LAUNDRY . . . . .	54	8 086	39.1	2.7
4511	BALL, ROLLER BEARINGS. . . . .	199	46 217	39.1	6.7	5233	SUPPLIES (FLUIDS, ETC.). . . . .	52	23 306	83.1	7.9
4512	OTHER POWER TRANSMISSION EQUIP. . . . .	217	38 003	30.2	5.5	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	68	34 402	82.2	11.6
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	223	90 356	47.2	13.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	102	32 129	83.7	10.8
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	211	69 326	64.7	10.1	5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	44	5 863	76.9	2.0
4711	GAS WELDING SUPPLIES, EQUIP. . . . .	192	43 491	42.5	6.3	5340	MORTICIANS' GOODS, UNDERTAKERS'. . . . .	6	935	100.0	.3
4712	ARC WELDING SUPPLIES, EQUIP. . . . .	168	23 159	33.3	3.4	5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	38	8 893	71.4	3.0
4713	RESISTANCE WELDING SUPPLIES. . . . .	53	2 676	13.7	.4	5351	LEATHER, SOLE AND HEEL . . . . .	32	2 576	23.0	.9
4810	RECONDITIONED DRUMS AND BARRELS. . . . .	27	10 078	100.0	1.5	5352	RUBBER SOLES AND HEELS . . . . .	30	3 147	32.3	1.1
4820	BOTTTLERS SUPPLIES. . . . .	39	32 053	87.0	4.7	5353	FININGS AND MERCHANDISE . . . . .	35	3 170	27.5	1.1
4830	PRINTING, DUPLICATING INKS . . . . .	11	2 359	60.0	.3	7510	PERSONAL SERVICE PAPERS. . . . .	70	6 965	27.5	2.4
4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	214	25 046	17.3	3.6	7520	INDUSTRIAL PAPERS. . . . .	22	1 157	10.8	.4
4850	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	55	2 781	5.7	.4	7840	CURTAINS, ORAPES . . . . .	5	217	12.5	.1
4860	MECHANICAL RUBBER GOODS. . . . .	186	37 833	29.5	5.5	9730	LEATHER. . . . .	12	1 598	15.6	.5
4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	76	11 894	33.3	1.7	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	57	1 134	11.1	.4
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	406	174 626	66.1	25.4		COMMODITIES N.E.C. . . . .	(X)	12 658	(X)	4.3
5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	5	401	50.0	.1						
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	26	20 938	27.7	3.0		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	61	2 745	5.1	.4		TOTAL . . . . .	461	325 918	(X)	100.0
6240	IRON, STEEL FINISHED PRODUCTS. . . . .	19	1 911	5.5	.3	1220	NEW AND REBUILT PARTS. . . . .	9	1 263	7.8	.4
6260	IRON, STEEL PIPE, TUBING . . . . .	26	6 876	16.3	1.0	1510	PAINTS, VARNISHES, LACQUERS. . . . .	17	1 248	4.3	.4
7520	INDUSTRIAL PAPERS. . . . .	5	1 167	40.0	.2	1620	INDUSTRIAL CHEMICALS . . . . .	11	466	3.3	.1
9760	MISCELLANEOUS LINES. . . . .	31	33 747	49.0	4.9	3420	MAJOR APPLIANCES . . . . .	6	2 664	13.7	.8
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	121	3 299	5.1	.5	3610	HARDWARE . . . . .	13	1 268	10.5	.4
	COMMODITIES N.E.C. . . . .	(X)	20 226	(X)	2.9	4870	OTHER SPECIAL IND. MACH. . . . .	7	324	6.6	.1
						5410	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	20	2 345	7.4	.7
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					5430	RAILROAD TRANSPORTATION EQUIP. . . . .	12	10 173	100.0	3.1
	TOTAL . . . . .	638	375 794	(X)	100.0	5431	SHIP, BOAT . . . . .	114	53 936	67.0	16.5
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	7	1 124	15.7	.3	5432	AIRCRAFT, AVIATION PARTS . . . . .	330	225 843	90.7	69.3
1430	BEAUTY AIDS. . . . .	4	406	50.0	.1	5433	AIRCRAFT ENGINES, AIRFRAMES. . . . .	134	74 989	71.6	23.0
1620	INDUSTRIAL CHEMICALS . . . . .	15	3 141	20.5	.8	5432	AVIATION PARTS,SUPPLIES EQUIP. . . . .	256	150 853	72.1	46.3
3610	HARDWARE . . . . .	6	275	20.0	.1	5440	MISCELLANEOUS TRANSPORTATION . . . . .	18	11 866	94.7	3.6
5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	106	49 356	83.9	13.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	11	682	6.0	.2
5111	TEETH. . . . .	79	6 038	12.1	1.6	6260	IRON, STEEL PIPE, TUBING . . . . .	7	185	16.6	.1
5112	DENTAL GOLD. . . . .	73	3 891	7.8	1.0	8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	22	2 551	13.3	.8
5113	EQUIPMENT (CHAIRS, X-RAYS) . . . . .	84	15 382	28.4	4.1	9760	MISCELLANEOUS LINES. . . . .	13	525	13.3	.2
5114	SUNDRY MERCHANDISE . . . . .	91	24 046	46.0	6.4	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	40	4 785	14.5	1.5
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	57	24 569	73.8	6.5		COMMODITIES N.E.C. . . . .	(X)	5 794	(X)	1.8
5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	30	2 603	70.0	.7						
5140	SURGICAL, MED., HOSPITAL EQUIP.. . . .	203	161 291	83.4	42.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
Detail may not add to total due to rounding.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
PACIFIC--CONTINUED											
	COAL (SIC 5091 PT.)						METAL SALES OFFICES (SIC 5091 PT.)				
	TOTAL <sup>2</sup> . . . . .	18	13 078	(X)	100.0		TOTAL <sup>2</sup> . . . . .	312	375 888	(X)	100.0
	METAL SERVICE CENTERS (SIC 5091 PT.)						TOBACCO AND ITS PROOUCTS (SIC 5094)				
	TOTAL . . . . .	374	1 042 840	(X)	100.0		TOTAL . . . . .	241	576 658	(X)	100.0
1620	INDUSTRIAL CHEMICALS . . . . .	20	5 353	3.6	.5	1430	BEAUTY AIDS . . . . .	140	4 804	1.5	.8
3610	HARWARE . . . . .	46	6 644	7.5	.6	2410	CONFECTIONERY . . . . .	227	70 694	12.7	12.3
3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	27	5 452	11.3	.5	2411	CANDY (ALL KINDS) . . . . .	227	54 699	9.8	9.5
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	38	8 839	3.5	.8	2412	CHEWING GUM . . . . .	208	8 997	2.1	1.6
4450	OIL WELL, OIL REFINING MACH. . . . .	9	5 638	20.0	.5	2413	FOUNTAIN FRUITS, SYRUPS . . . . .	144	3 598	1.7	.6
4610	INDUSTRIAL VALVES, FITTINGS . . . . .	25	4 056	7.1	.4	2414	NUTS, OTHER CONFECTIONS . . . . .	172	3 401	1.0	.6
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	57	13 431	8.3	1.3	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	104	1 322	1.1	.2
6110	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	4	4 205	14.2	.4	2870	SUGAR-REFINED . . . . .	104	2 629	2.8	.5
6120	COKE . . . . .	5	4 638	18.1	.4	2920	MARGARINE, SHORTENINGS . . . . .	104	1 416	1.2	.2
6210	IRON, STEEL PROOS. (SEMI-FINISH) . . . . .	55	31 096	14.3	2.9	2921	MARGARINE, BUTTER SUBSTITUTES . . . . .	101	955	1.2	.2
6220	IRON, STEEL PRODUCTS (FLAT) . . . . .	188	208 341	29.6	19.7	2922	SHORTENINGS, COOKING OILS . . . . .	104	460	.6	.1
6221	PLATES . . . . .	132	52 631	9.6	5.0	7110	CIGARETTES, CIGARS, TOBACCO . . . . .	240	435 053	75.7	75.4
6222	STRIP (HOT, COLO-ROLLED) . . . . .	86	14 537	5.4	1.4	7111	CIGARETTES . . . . .	237	390 447	68.7	67.7
6223	SHEETS (COLD-ROLLED) . . . . .	100	27 335	6.1	2.6	7112	CIGARS . . . . .	205	24 627	6.0	4.3
6224	SHEETS (HOT-ROLLED) . . . . .	121	50 962	11.0	4.8	7113	OTHER TOBACCO . . . . .	211	19 979	5.0	3.5
6225	BLACK PLATE . . . . .	20	4 815	11.6	.5	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	11	3 009	12.8	.5
6226	SHEETS (GALVANIZED, ETC.) . . . . .	103	36 013	8.1	3.4	7211	BEER, ALE, ETC. . . . .	11	3 007	12.8	.5
6228	FAB. AND STRUCTURAL PLATE . . . . .	17	7 493	12.5	.7		OTHER COMMODITIES . . . . .	(X)	1	(X)	(2)
6229	OTHER FLAT IRON, STEEL PROD. . . . .	47	14 419	9.2	1.4	7510	PERSONAL SERVICE PAPERS . . . . .	115	4 906	3.8	.9
	OTHER COMMODITIES . . . . .	(X)	135	(X)	(2)	7520	INDUSTRIAL PAPERS . . . . .	112	5 108	3.9	.9
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	126	47 730	13.9	4.5	9750	SMOKERS' SUPPLIES AND PIPES . . . . .	57	5 464	2.3	.9
6231	WIRE-PLAIN, COATED, BARBED . . . . .	63	11 169	5.1	1.1	9760	MISCELLANEOUS LINES . . . . .	10	1 415	4.1	.2
6232	NAILS, STAPLES . . . . .	51	14 457	7.7	1.4		COMMODITIES N.E.C. . . . .	(X)	40 838	(X)	7.1
6233	WOVEN, WELDEO WIRE FENCE EQPT. . . . .	44	5 473	2.9	.5		BEER AND ALE (SIC 5095 PT.)				
6234	WIRE ROPE AND STRAND . . . . .	50	13 373	9.7	1.3		TOTAL . . . . .	544	555 275	(X)	100.0
6235	REINFORCEMENT MESH . . . . .	56	3 257	1.6	.3	2950	SOFT DRINKS, ORINK, WATERS . . . . .	69	3 613	7.6	.7
6240	IRON, STEEL FINISHED PRODUCTS . . . . .	168	135 774	23.8	12.8	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	544	528 091	95.1	95.1
6241	RAILS, TIE PLATES, RAIL JOINTS . . . . .	18	3 342	4.3	.3	7211	BEER, ALE, ETC. . . . .	403	364 155	93.5	65.6
6242	BAR, HOT ROLLEO . . . . .	111	31 428	7.4	3.0	7212	STATE, COUNTY LOCAL TAXES . . . . .	224	163 936	64.1	29.5
6243	BAR, COLO-FINISHED . . . . .	85	25 726	7.2	2.4	7310	WINES . . . . .	203	19 746	13.8	3.6
6244	CONCRETE REINFORCEMENT BARS . . . . .	86	26 645	9.3	2.5	7320	SPIRITS . . . . .	13	2 132	16.0	.4
6245	STRUCTURAL SHAPES . . . . .	116	34 374	7.4	3.2		COMMODITIES N.E.C. . . . .	(X)	1 693	(X)	.3
6246	PILING, BEARING PILES . . . . .	17	5 330	7.5	.5		WINE AND OISTILLEO SPIRITS (SIC 5095 PT.)				
6247	STEEL CONTAINERS . . . . .	11	5 004	55.5	.5		TOTAL . . . . .	219	898 617	(X)	100.0
6248	OTHER FINISHED PRODUCTS . . . . .	31	3 925	2.4	.4	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	99	32 924	8.0	3.7
6250	CAST IRON SOIL PIPE, TUBING . . . . .	14	2 984	3.9	.3	7211	BEER, ALE, ETC. . . . .	76	29 505	8.3	3.3
6260	IRON, STEEL PIPE, TUBING . . . . .	162	111 845	18.7	10.6	7212	STATE, COUNTY LOCAL TAXES . . . . .	52	3 418	1.4	.4
6261	TUBING (MECH. AND PRESSURE) . . . . .	101	56 213	13.6	5.3	7310	WINES . . . . .	195	168 479	20.1	18.7
6262	STANDARD STEEL PIPE . . . . .	122	55 632	11.8	5.3	7320	SPIRITS . . . . .	181	687 547	85.3	76.5
6270	OTHER CARBON STEEL PRODUCTS . . . . .	23	9 128	7.6	.9		COMMODITIES N.E.C. . . . .	(X)	9 667	(X)	1.1
6320	ALLOY STEEL . . . . .	74	48 804	14.6	4.6		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
6330	STAINLESS STEEL . . . . .	108	111 034	23.7	10.5		TOTAL . . . . .	87	(0)	(X)	100.0
6331	PLATES . . . . .	40	9 314	4.7	.9	7410	PRINTING, WRITING PAPER . . . . .	86	(0)	53.0	53.0
6332	STRIP . . . . .	24	7 109	6.0	.7	7420	ROLL NEWSPT, ROTOGRAVURE PAPER . . . . .	18	(0)	7.9	5.2
6333	SHEETS . . . . .	69	24 839	7.6	2.3	7520	INDUSTRIAL PAPERS . . . . .	30	(0)	22.8	19.2
6334	BAR, BAR-SIZE SHAPES . . . . .	57	33 752	12.3	3.2	7540	PAPERBOARD, BOXBOARD . . . . .	12	(0)	.8	.4
6335	OTHER STAINLESS STEEL . . . . .	43	36 019	13.9	3.4		COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	22.2
6410	COPPER WIRE (ELECTRICAL ONLY) . . . . .	9	14 998	87.5	1.4		INOUSTRIAL ANDO PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
6420	OTHER COPPER, BRASS MILL PROOS. . . . .	58	22 577	10.6	2.1		TOTAL . . . . .	302	351 144	(X)	100.0
6421	FLAT PRODUCTS . . . . .	39	9 402	7.2	.9	1610	SOAPS AND OETERGENTS . . . . .	44	1 282	3.4	.4
6422	TUBULAR PRODUCTS . . . . .	34	5 979	5.2	.6						
6423	ROO, NON-ELECTRICAL WIRE . . . . .	36	7 196	8.3	.7						
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	108	114 110	28.1	10.8						
6431	PLATE (.250 INCH AND OVER) . . . . .	49	15 437	9.2	1.5						
6432	SHEET, COIL (.006 TO .249 IN) . . . . .	71	47 619	15.3	4.5						
6433	ROO, BAR, AND WIRE-ROLLEO . . . . .	66	22 125	8.3	2.1						
6434	PIPE AND TUBING . . . . .	58	12 576	5.1	1.2						
6435	EXTRUQEO SHAPES . . . . .	43	15 806	11.1	1.5						
6436	FOILS . . . . .	5	547	11.1	.1						
6440	NONFERROUS METALS . . . . .	53	47 742	19.6	4.5						
6610	PREPAREO IRON, STEEL SCRAP . . . . .	14	9 489	8.1	.9						
6620	UNPREPAREO IRON, STEEL SCRAP . . . . .	22	2 768	3.3	.3						
6630	ALLOY STEEL SCRAP . . . . .	5	4 281	40.0	.4						
8570	OTHER BUILDING MATERIALS . . . . .	17	3 985	7.8	.4						
9760	MISCELLANEOUS LINES . . . . .	39	18 205	11.0	1.7						
9910	RECEIPTS FROM PROCESSING . . . . .	23	3 514	2.2	.3						
	COMMOOITIES N.E.C. . . . .	(X)	36 179	(X)	3.4						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
PACIFIC--CONTINUED											
1620	INDUSTRIAL CHEMICALS . . . . .	29	2 446	10.2	.7	7720	OFFICE, COMM., BUS. FURNITURE. .	10	831	20.0	.2
1624	PLASTIC MATERIALS. . . . .	19	2 310	11.1	.7	7810	CHINA, GLASSWARE, CROCKERY . . .	105	42 662	54.5	10.1
	OTHER COMMODITIES. . . . .	(X)	136	(X)	(2)						
2410	CONFECTIONERY. . . . .	15	1 792	12.8	.5	7820	HOUSEHOLD LINENS, DOMESTICS. . .	56	43 787	83.8	10.4
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	15	1 977	13.0	.3	7821	BEDSPREADS, BLANKETS . . . . .	38	7 383	23.6	1.7
4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	70	1 898	1.4	.5	7822	TABLE LINENS . . . . .	23	1 933	10.2	.5
5220	CUSTOMTAIL (JANITORS) SUPPLIES. .	77	4 707	3.7	1.3	7823	SHEETS, PILLOW CASES . . . . .	36	8 669	20.3	2.1
7410	PRINTING, WRITING PAPER. . . . .	69	28 631	19.1	8.2	7824	TOWELS, WASH CLOTHS. . . . .	34	20 282	50.0	4.8
7510	PERSONAL SERVICE PAPERS. . . . .	179	69 968	26.4	19.9	7825	OTHER LINENS, DOMESTICS. . . . .	23	5 521	27.0	1.3
7520	INDUSTRIAL PAPERS. . . . .	238	160 003	50.8	45.6	7830	SHADES, VENETIAN BLINDS. . . . .	37	4 934	9.3	1.2
7530	SHIPPING ROOM SUPPLIES . . . . .	89	7 040	5.1	2.0	7840	CURTAINS, DRAPES . . . . .	59	6 325	19.7	1.5
7540	PAPERBOARD, BOXBOARD . . . . .	74	19 676	15.3	5.6						
7610	STATIONERY, OFFICE SUPPLIES. . . .	62	23 415	17.3	6.7	7850	FLOOR COVERINGS. . . . .	210	205 206	91.8	48.6
7611	STATIONERY . . . . .	44	10 004	8.7	2.8	7851	CARPETS, RUGS. . . . .	187	134 173	63.7	31.7
7612	CARBON PAPER, STENCIL PAPER. . .	20	917	1.1	.3	7852	LINOLEUM, OTHER HARD SURFACE. .	124	58 579	37.7	13.9
7613	LOOSELEAF BINDERS, BLANK BOOKS .	28	5 002	4.9	1.4	7053	OTHER FLOOR COVERINGS. . . . .	51	12 455	24.1	2.9
7614	PENS, MECHANICAL PENCILS . . . .	36	2 594	2.3	.7	7860	MIRRORS, LAMPS, PICTURE FRAMES .	41	4 416	27.7	1.0
7615	OTHER OFFICE SUPPLIES. . . . .	33	4 215	4.0	1.2	7870	KITCHEN UTENSILS, TOOLS, MISC. .	103	56 550	56.3	13.4
7616	GREETING CARDS, CHRISTMAS CARDS .	13	682	.8	.2	8210	BRICK, BLOCKS, TILE, CLAY. . . .	4	721	33.3	.2
						8910	GIFTS, ART GOODS, NOVELTIES, ETC.	21	3 741	25.7	.9
7720	OFFICE, COMM., BUS. FURNITURE. .	9	984	6.5	.3	9760	MISCELLANEOUS LINES. . . . .	4	945	14.2	.2
8530	ADHESIVES, MASTICS . . . . .	29	2 239	2.4	.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	13	490	10.0	.1
9760	MISCELLANEOUS LINES. . . . .	12	2 602	3.5	.7		COMMODITIES N.E.C. . . . .	(X)	17 520	(X)	4.1
	COMMODITIES N.E.C. . . . .	(X)	23 484	(X)	6.7						
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)						LUMBER AND MILLWORK (SIC 5098 PT.)				
	TOTAL . . . . .	551	195 617	(X)	100.0		TOTAL . . . . .	848	1 446 961	(X)	100.0
1620	INDUSTRIAL CHEMICALS . . . . .	13	696	16.0	.4	1510	PAINTS, VARNISHES, LACQUERS. . .	52	2 087	2.3	.1
4110	OFFICE MACHINES AND EQUIPMENT. .	178	8 005	11.7	4.1	3610	HARDWARE . . . . .	76	3 868	6.0	.3
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	59	4 837	12.3	2.5	6220	IRON, STEEL PRODUCTS (FLAT). . .	9	3 354	10.7	.6
5170	OTHER SCIENTIFIC, PROF. EQUIP. .	9	676	33.3	.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	87	3 503	1.5	.2
7410	PRINTING, WRITING PAPER. . . . .	104	4 063	9.5	2.1	6232	NAILS, STAPLES . . . . .	85	2 882	1.8	.2
7510	PERSONAL SERVICE PAPERS. . . . .	20	659	3.0	.3		OTHER COMMODITIES. . . . .	(X)	621	(X)	(2)
7530	SHIPPING ROOM SUPPLIES . . . . .	20	825	4.5	.4	7850	FLOOR COVERINGS. . . . .	21	3 364	8.3	.2
7610	STATIONERY, OFFICE SUPPLIES. . . .	548	152 274	77.9	77.8						
7720	OFFICE, COMM., BUS. FURNITURE. .	156	13 264	20.0	6.8	8110	LUMBER (ROUGH, DRESSED). . . . .	617	889 620	72.6	61.5
8610	PHOTOGRAPHIC GOODS . . . . .	13	813	5.7	.4	8111	SOFTWOODS (EXCEPT FLOORING). .	537	819 414	70.7	56.6
8680	BOOKS, MAGAZINES . . . . .	48	3 674	10.1	1.9	8112	HARDWOODS (EXCEPT FLOORING). .	184	61 021	17.5	4.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	38	1 595	10.0	.8	8113	FLOORING . . . . .	79	9 188	4.3	.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	38	998	7.6	.5						
	COMMODITIES N.E.C. . . . .	(X)	3 238	(X)	1.7	8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	362	309 898	37.8	21.4
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					8121	HARDWOOD . . . . .	215	127 698	33.3	8.8
	TOTAL . . . . .	407	213 208	(X)	100.0	8122	SOFTWOOD . . . . .	293	182 199	25.8	12.6
3420	MAJOR APPLIANCES . . . . .	18	651	5.2	.3	8130	WOOD SHINGLES. . . . .	88	19 298	7.9	1.3
3610	HARDWARE . . . . .	6	756	11.4	.4	8140	WOOD MILLWORK (DOORS, ETC.). . .	240	63 456	20.7	4.4
4110	OFFICE MACHINES AND EQUIPMENT. .	47	3 095	17.0	1.5	8150	METAL MILLWORK (DOORS, ETC.). . .	86	14 637	29.4	1.0
5310	UPHOLSTERERS' FABRICS, SUPPLIES. .	5	197	10.0	.1	8160	VEENER, OTHER WOOD PRODUCTS. .	35	20 983	16.6	1.5
7610	STATIONERY, OFFICE SUPPLIES. . . .	39	6 177	29.0	2.9	8310	GLASS (FLAT, BRICK, ETC.). . . .	20	2 532	12.5	.2
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	198	78 553	82.5	36.8	8410	INSULATION MATERIALS . . . . .	42	1 492	4.7	.1
7720	OFFICE, COMM., BUS. FURNITURE. .	255	102 646	67.6	48.1	8420	ROOFING, SIZING, EQUIPMENT . . .	104	8 632	7.8	.6
7820	HOUSEHOLD LINENS, DOMESTICS. . .	18	2 315	10.2	1.1	8421	ASPHALT SHINGLES, ROOFING. . .	93	7 350	8.0	.5
7840	CURTAINS, DRAPES . . . . .	34	1 910	8.9	.9		OTHER COMMODITIES. . . . .	(X)	1 281	(X)	.1
7850	FLOOR COVERINGS. . . . .	80	7 080	12.3	3.3	8520	WALLBOARD, HARDBOARD . . . . .	106	7 591	3.5	.5
7860	MIRRORS, LAMPS, PICTURE FRAMES .	13	583	6.9	.3	8560	PREFABR. STRUCTURAL ASSEMBLIES .	8	1 007	5.2	.1
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	6	466	3.9	.2	8561	STRUCTURAL ASSEMBLIES. . . . .	8	1 007	5.2	.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	7	287	3.7	.1						
9930	OTHER LABOR, SERVICE RECEIPTS. .	50	2 893	8.6	1.4	8570	OTHER BUILDING MATERIALS . . . .	20	3 468	15.3	.2
	COMMODITIES N.E.C. . . . .	(X)	5 599	(X)	2.6	9210	LOGS, PILES, PULPWOOD, POLES . .	36	33 665	14.6	2.3
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					9760	MISCELLANEOUS LINES. . . . .	31	6 996	5.7	.5
	TOTAL . . . . .	509	422 667	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	42 510	(X)	2.9
	CONSTRUCTION MATERIALS (SIC 5098 PT.)										
1710	YARN OR PIECE GOODS . . . . .	17	1 132	9.6	.3		TOTAL . . . . .	742	468 641	(X)	100.0
1730	KNIT FABRICS, KNITTING YARNS . .	5	1 326	23.0	.3	1230	AUTOMOTIVE GLASS . . . . .	5	1 813	26.6	.4
1810	MEN'S, BOYS' CLOTHING. . . . .	5	1 360	6.6	.3	1510	PAINTS, VARNISHES, LACQUERS. . .	44	2 416	5.4	.5
1816	OTHER CLOTHING, FURNISHINGS. . .	5	660	4.4	.2	3310	ELECTRICAL WIRING SUPPLIES . . .	9	2 017	15.3	.4
	OTHER COMMODITIES. . . . .	(X)	700	(X)	.2	3610	HARDWARE . . . . .	73	5 622	9.6	1.2
1820	WOMEN'S, CHILD'S, CLOTHING . . .	5	805	20.0	.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	26	1 497	9.3	.3
3420	MAJOR APPLIANCES . . . . .	4	2 864	15.9	.7	6220	IRON, STEEL PRODUCTS (FLAT). . .	35	2 104	6.0	.4
3430	ELECTRIC HOUSEWARES. . . . .	20	8 815	16.5	2.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	155	7 814	4.7	1.7
3610	HARDWARE . . . . .	16	6 702	16.6	1.6	6232	NAILS, STAPLES . . . . .	151	7 518	4.5	1.6
7610	STATIONERY, OFFICE SUPPLIES. . . .	4	958	5.5	.2		OTHER COMMODITIES. . . . .	(X)	297	(X)	.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	40	10 577	14.7	2.5	6240	IRON, STEEL FINISHED PRODUCTS. .	18	1 303	7.1	.3
7711	HOUSE, PORCH, LAWN FURNITURE. .	40	10 323	14.2	2.4	6430	ALUMINUM SHAPES, FORMS, ETC. . .	51	3 686	14.5	.8
7712	SLEEP EQUIPMENT. . . . .	15	253	9.0	.1	7850	FLOOR COVERINGS. . . . .	39	5 034	18.3	1.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers-Geographic Divisions by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
PACIFIC--CONTINUED											
8110	LUMBER (ROUGH, DRESSED) . . . . .	22	2 215	8.4	.5	8680	BOOKS, MAGAZINES . . . . .	294	169 096	96.5	96.5
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . .	42	10 303	10.2	2.2		COMMODITIES N.E.C. . . . .	(X)	1 058	(X)	.6
8121	HARDWOOD . . . . .	30	3 105	4.0	.7	FARM SUPPLIES (SIC 5099 PT.)					
8122	SOFTWOOD . . . . .	35	7 197	10.2	1.5	TOTAL . . . . .					
8130	WOOD SHINGLES . . . . .	33	4 527	15.3	1.0			306	287 738	(X)	100.0
8140	WOOD MILLWORK (DOORS, ETC.) . . .	30	4 762	12.1	1.0	1620	INDUSTRIAL CHEMICALS . . . . .	10	1 750	18.1	.6
8150	METAL MILLWORK (DOORS, ETC.) . . .	46	3 900	9.8	.8	2930	PET FOODS--ALL KINDS . . . . .	22	1 583	6.7	.6
8210	BRICK, BLOCKS, TILE, CLAY . . . . .	149	28 181	25.5	6.0	3120	GRAINS, BEANS, ETC. . . . .	20	9 610	19.2	3.3
8220	CONCRETE PROD., BUILDING STONE . .	119	13 675	28.4	2.9	3610	HARDWARE . . . . .	14	2 766	16.9	1.0
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	186	42 227	28.4	9.0	4310	GARDEN MACHINERY, EQUIP. SUPP. .	29	4 010	13.7	1.4
8240	SAND, GRAVEL, CRUSHED STONE . . .	167	29 848	22.9	6.4	4320	FARM, DAIRY MACHINERY, PARTS . .	8	2 282	17.0	.8
8250	READY-OR-TRANSIT-MIXED CONCRETE .	13	17 601	31.9	3.8	8710	HAY, STRAW, ALFALFA, OTHER . . .	46	36 647	61.3	12.7
8310	GLASS (FLAT, BRICK, ETC.) . . . . .	132	58 042	82.6	12.4	8720	FEEDS (MIXED AND OTHER) . . . . .	35	22 582	50.0	7.8
8410	INSULATION MATERIALS . . . . .	138	16 498	10.4	3.5	8730	FEED INGREDIENTS . . . . .	35	44 714	63.7	15.5
8420	ROOFING, SIDING, EQUIPMENT . . . .	156	49 478	37.8	10.6	8740	FERTILIZER, FERTILIZER MATERIALS	134	43 791	34.6	15.2
8510	BUILDING AND CONSTRUCTION PAPER .	89	2 685	2.4	.6	8750	AGRICULTURAL CHEMICALS . . . . .	149	48 521	35.9	16.9
8520	WALLBOARD, HARDBOARD . . . . .	161	39 566	21.7	8.4	8760	SEEDS . . . . .	101	53 317	49.8	18.5
8530	ADHESIVES, MASTICS . . . . .	103	4 266	4.7	.9	8761	SORGHUM SEEDS . . . . .	15	349	1.7	.1
8540	STRUCTURAL IRON, STEEL . . . . .	21	711	1.6	.2	8762	SEED CORN . . . . .	20	888	3.1	.3
8550	PLASTIC BUILDING MATERIALS . . . .	57	16 902	27.4	3.6	8763	CEREAL GRAIN SEEDS . . . . .	20	560	1.8	.2
8560	PREFABR. STRUCTURAL ASSEMBLIES . .	37	33 567	90.0	7.2	8764	FIELD SEED FOR FORAGE/PASTURE .	46	18 388	25.9	6.4
8570	OTHER BUILDING MATERIALS . . . . .	132	34 682	27.7	7.4	8765	FINE SEEDS FOR LAWN AND TURF .	62	21 369	30.4	7.4
9760	MISCELLANEOUS LINES . . . . .	27	4 127	6.8	.9	8766	VEGETABLE SEEDS . . . . .	37	7 427	40.0	2.6
9930	OTHER LABOR, SERVICE RECEIPTS . . .	53	4 455	13.1	1.0	8767	FLOWER SEEDS AND BULBS . . . . .	40	4 336	21.1	1.5
	COMMODITIES N.E.C. . . . .	(X)	13 117	(X)	2.8	9110	FLOWERS, FLORIST'S SUPPLIES . . .	15	1 121	7.8	.4
AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)						9760	MISCELLANEOUS LINES . . . . .	10	731	6.6	.3
TOTAL . . . . .			786	(D)	(X)	9930	OTHER LABOR, SERVICE RECEIPTS . .	30	879	2.9	.3
					100.0		COMMODITIES N.E.C. . . . .	(X)	13 434	(X)	4.7
1220	NEW AND REBUILT PARTS . . . . .	5	(D)	36.3	.4	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)					
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	8	(D)	9.2	.7	TOTAL . . . . .					
1810	MEN'S, BOYS' CLOTHING . . . . .	8	(D)	8.1	.6			301	132 693	(X)	100.0
1820	WOMEN'S, CHILD'S, CLOTHING . . . .	7	(D)	8.8	.6	3430	ELECTRIC HOUSEWARES . . . . .	12	1 191	12.8	.9
1824	WOMEN'S, CHILD'S UNDERWEAR . . .	7	(D)	8.8	.6	7810	CHINA, GLASSWARE, CROCKERY . . .	6	330	4.7	.2
3310	ELECTRICAL WIRING SUPPLIES . . . . .	5	(D)	7.6	.1	7870	KITCHEN UTENSILS, TOOLS, MISC. .	5	386	15.7	.3
3430	ELECTRIC HOUSEWARES . . . . .	7	(D)	5.1	.4	8610	PHOTOGRAPHIC GOODS . . . . .	12	2 292	14.4	1.7
3610	HARDWARE . . . . .	15	(D)	15.0	.6	8810	PRECIOUS STONES (CUT) AND METALS	127	40 419	59.9	30.5
3614	HAND TOOLS, CUTLERY . . . . .	9	(D)	5.2	.2	8820	JEWELRY, SILVERWARE, TROPHIES . .	236	80 118	75.7	60.4
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.3	8821	CLOCKS, WATCHES, MOVEMENTS . .	119	23 634	37.2	17.8
4110	OFFICE MACHINES AND EQUIPMENT . . .	13	(D)	56.0	1.4	8822	COSTUME JEWELRY . . . . .	119	38 181	57.9	28.8
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	8	(D)	3.1	.2	8823	JEWELERS' TOOLS, FINDINGS . . . .	37	5 512	35.8	4.2
7610	STATIONERY, OFFICE SUPPLIES . . . .	18	(D)	7.5	.7	8824	SILVERWARE, PLATED WARE . . . . .	60	12 791	37.3	9.6
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	20	(D)	10.3	1.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	25	1 230	10.2	.9
8610	PHOTOGRAPHIC GOODS . . . . .	166	(D)	73.5	17.8	9760	MISCELLANEOUS LINES . . . . .	5	1 135	11.5	.9
8611	CAMERAS, PARTS, ACC. MOUNTS . . .	137	(D)	33.3	7.5		COMMODITIES N.E.C. . . . .	(X)	5 592	(X)	4.2
8612	PROJECTION APPARATUS . . . . .	78	(D)	16.4	1.5	ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)					
8613	DEVELOP., PRINTING, APPARATUS . . .	75	(D)	17.4	1.5	TOTAL . . . . .					
8614	SENSITIZED, UNEXPOSED FILMS . . . .	73	(D)	15.6	2.4			382	133 139	(X)	100.0
8615	OTHER PHOTOGRAPHIC GOODS . . . . .	75	(D)	68.9	5.1	1810	MEN'S, BOYS' CLOTHING . . . . .	5	306	16.6	.2
8620	SPORT, ATHLETIC GOODS, BICYCLES . .	351	(D)	68.8	31.8	3430	ELECTRIC HOUSEWARES . . . . .	6	352	13.0	.3
8621	ATHLETIC EQUIPMENT, SUPPLIES . . . .	140	(D)	41.3	9.1	7610	STATIONERY, OFFICE SUPPLIES . . .	25	685	10.0	.5
8622	ARMS AND AMMUNITION . . . . .	72	(D)	38.9	6.7	7810	CHINA, GLASSWARE, CROCKERY . . .	31	1 318	12.1	1.0
8623	BICYCLES . . . . .	36	(D)	37.5	1.8	8710	KITCHEN UTENSILS, TOOLS, MISC. .	14	331	4.0	.2
8624	CAMPING EQUIPMENT . . . . .	58	(D)	9.7	1.2	8830	TOYS, GAMES, FIREWORKS . . . . .	26	2 274	17.5	1.7
8625	FISHING TACKLE AND EQUIPMENT . . . .	88	(D)	32.0	5.2	8670	OTHER RECREATION, HOBBY GOODS . .	5	400	8.5	.3
8626	SKI EQUIPMENT, SUPPLIES . . . . .	42	(D)	18.1	1.2	8820	JEWELRY, SILVERWARE, TROPHIES . .	31	2 347	22.7	1.8
8627	OTHER (WATER SPORTS, ARCHERY) . . .	122	(D)	29.8	6.5	8821	CLOCKS, WATCHES, MOVEMENTS . .	13	1 070	21.6	.8
8630	TOYS, GAMES, FIREWORKS . . . . .	156	(D)	68.4	23.4	8822	COSTUME JEWELRY . . . . .	22	1 106	14.0	.8
8640	BOATS (OUTBOARD AND ROW BOATS) . .	30	(D)	43.4	2.0	8824	SILVERWARE, PLATED WARE . . . . .	13	139	5.2	.1
8650	BILLIARDS, POOL, BOWLING EQUIP. . .	23	(D)	58.3	.7		OTHER COMMODITIES . . . . .	(X)	32	(X)	(Z)
8660	THEATER, STUDIO EQUIPMENT . . . . .	11	(D)	70.0	.7	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	323	96 545	85.2	72.5
8670	OTHER RECREATION, HOBBY GOODS . . .	113	(D)	60.3	10.8	8920	ADVERTISING SPECIALTIES . . . . .	96	22 973	84.3	17.3
8820	JEWELRY, SILVERWARE, TROPHIES . . .	15	(D)	24.4	1.2	9110	FLOWERS, FLORIST'S SUPPLIES . . .	5	652	10.8	.5
8821	CLOCKS, WATCHES, MOVEMENTS . . .	13	(D)	25.0	1.1	9760	MISCELLANEOUS LINES . . . . .	6	743	40.0	.6
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.1		COMMODITIES N.E.C. . . . .	(X)	4 213	(X)	3.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	19	(D)	12.5	.3	OTHER PRODUCTS (SIC 5099 PT.)					
9310	PHONO., RECORDS, PREREC. TAPES . .	10	(D)	36.3	.4	TOTAL <sup>2</sup> . . . . .					
9760	MISCELLANEOUS LINES . . . . .	7	(D)	18.1	.6			1 193	921 835	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS . . .	34	(D)	13.6	.3						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.2						
BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)											
TOTAL . . . . .			294	175 182	(X)	100.0					
7610	STATIONERY, OFFICE SUPPLIES . . . .	20	5 028	34.5	2.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967

## New York, N.Y.-Northwestern New Jersey SCA

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					7610	STATIONERY, OFFICE SUPPLIES. . .	31	2 731	13.6	.3
						B610	PHOTOGRAPHIC GOODS . . . . .	18	3 528	2.7	.4
						B630	TOYS, GAMES, FIREWORKS . . . . .	20	1 170	8.3	.1
							COMMOITIES N.E.C. . . . .	(X)	13 280	(X)	1.7
	TOTAL . . . . .	318	1 188 356	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	196	954 002	88.4	80.3		PAINTS AND VARNISHES (SIC 5028)				
1111	NEW AUTOMOBILES. . . . .	74	824 960	86.2	69.4						
1112	USED AUTOMOBILES . . . . .	137	114 996	55.1	9.7						
1113	OTHER PASSENGER MOTOR VEHICLES	19	14 048	18.7	1.2						
1120	TRUCKS, TRUCK TRACTORS . . . . .	150	133 611	75.1	11.2	1510	PAINTS, VARNISHES, LACQUERS. . .	177	55 544	81.6	81.6
1210	MACHINE SHOP SALES AND LABOR . .	54	13 378	20.3	1.1	1620	INDUSTRIAL CHEMICALS . . . . .	8	800	18.7	1.2
1211	PARTS AND EQUIPMENT. . . . .	46	8 701	15.2	.7	3610	HARDWARE . . . . .	18	1 651	10.5	2.4
1212	MACHINE SHOP LABOR . . . . .	40	4 678	10.5	.4	3620	PAINTERS' SUPPLIES . . . . .	41	3 699	19.4	5.4
1220	NEW AND REBUILT PARTS. . . . .	107	60 987	14.4	5.1	B530	ADHESIVES, MASTICS . . . . .	9	473	11.2	.7
1221	MOTOR AND CHASSIS PARTS. . . . .	101	59 727	14.6	5.0	9710	WALLPAPER. . . . .	26	876	20.0	1.3
1225	SUPPLIES AND ACCESSORIES . . . . .	13	885	6.6	.1	9760	MISCELLANEOUS LINES. . . . .	7	112	14.2	.2
	OTHER COMMOITIES. . . . .	(X)	375	(X)	(Z)		COMMOITIES N.E.C. . . . .	(X)	4 919	(X)	7.2
1240	USED AUTO PARTS, EQUIP., ACCESS.	11	803	20.0	.1		CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)				
1310	TIRES AND TUBES. . . . .	9	621	20.0	.1						
6500	PETROLEUM PRODUCTS . . . . .	23	672	7.6	.1						
9930	OTHER LABOR, SERVICE RECEIPTS. .	43	6 405	17.2	.5		TOTAL . . . . .	666	790 040	(X)	100.0
	COMMOITIES N.E.C. . . . .	(X)	17 877	(X)	1.5	1410	PHARMACEUTICALS, ANTIBIOTICS . .	19	4 586	7.6	.6
						1430	BEAUTY AIDS. . . . .	5	5 484	25.9	.7
						1510	PAINTS, VARNISHES, LACQUERS. . .	18	7 626	13.1	1.0
						1610	SOAPS AND DETERGENTS . . . . .	91	41 550	55.2	5.3
						1620	INDUSTRIAL CHEMICALS . . . . .	612	697 331	92.1	88.3
						B740	FERTILIZER, FERTILIZER MATERIALS	12	10 945	23.7	1.4
						B750	AGRICULTURAL CHEMICALS . . . . .	22	6 386	9.5	.8
							COMMOITIES N.E.C. . . . .	(X)	16 132	(X)	2.0
	AUTOMOTIVE EQUIPMENT (SIC 5013)						PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
	TOTAL . . . . .	1 252	546 663	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	28	1 225	20.0	.2		TOTAL . . . . .	2 026	3 011 399	(X)	100.0
1111	NEW AUTOMOBILES. . . . .	4	696	20.0	.1	1710	YARD OR PIECE GOODS. . . . .	2 026	2 880 352	95.6	95.6
1112	USED AUTOMOBILES . . . . .	26	528	25.0	.1	1711	COTTON FABRICS . . . . .	1 096	996 595	58.1	33.1
	OTHER COMMOITIES. . . . .	(X)	0	(X)	(Z)	1712	RAYON, NYLON, ETC. . . . .	1 335	1 339 610	61.5	44.5
1120	TRUCKS, TRUCK TRACTORS . . . . .	17	2 593	21.7	.5	1713	WOOL FABRICS . . . . .	525	291 849	49.4	9.7
1210	MACHINE SHOP SALES AND LABOR . .	261	19 913	22.0	3.6	1714	OTHER YARD GOODS . . . . .	522	252 298	50.0	8.4
1211	PARTS AND EQUIPMENT. . . . .	195	12 487	19.0	2.3	1730	KNIT FABRICS, KNITTING YARNS . .	72	55 543	24.3	1.8
1212	MACHINE SHOP LABOR . . . . .	218	7 426	10.2	1.4	1731	KNIT FABRICS . . . . .	62	51 385	25.0	1.7
1220	NEW AND REBUILT PARTS. . . . .	1 087	461 288	90.5	84.4	1732	YARNS (EXCEPT INDUSTRIAL). . .	9	3 576	20.0	.1
1221	MOTOR AND CHASSIS PARTS. . . . .	821	308 489	78.2	56.4		OTHER COMMOITIES. . . . .	(X)	582	(X)	(Z)
1222	TOOLS AND EQUIPMENT. . . . .	399	27 199	16.8	5.0	1810	MEN'S, BOYS' CLOTHING. . . . .	15	3 943	12.5	.1
1223	CHEMICALS, ADDITIVES ETC. . . . .	387	16 871	10.5	3.1	1813	SHIRTS (DRESS AND SPORT) . . .	7	2 138	20.0	.1
1224	REFINISHING MATERIALS. . . . .	267	10 846	12.8	2.0		OTHER COMMOITIES. . . . .	(X)	1 804	(X)	.1
1225	SUPPLIES AND ACCESSORIES . . . . .	482	97 883	46.2	17.9	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	31	8 136	11.5	.3
1230	AUTOMOTIVE GLASS . . . . .	28	4 108	53.3	.8	6230	IRON/STEEL WIRE, WIRE PRODUCTS.	7	14 736	38.4	.5
1240	USED AUTO PARTS, EQUIP., ACCESS.	145	18 194	48.5	3.3	7820	HOUSEHOLD LINENS, DOMESTICS. . .	22	13 729	23.8	.5
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	25	10 274	100.0	1.9	7821	BEDSPREADS, BLANKETS . . . . .	16	5 978	13.3	.2
1310	TIRES AND TUBES. . . . .	74	5 093	13.4	.9	7823	SHEETS, PILLOW CASES . . . . .	13	5 465	10.5	.2
3610	HARDWARE . . . . .	20	3 456	15.3	.6	7824	TOWELS, WASH CLOTHS. . . . .	16	1 625	5.2	.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	12	2 462	16.1	.5		OTHER COMMOITIES. . . . .	(X)	661	(X)	(Z)
4610	INDUSTRIAL VALVES, FITTINGS. . . .	4	1 307	28.5	.2		COMMOITIES N.E.C. . . . .	(X)	34 960	(X)	1.2
6500	PETROLEUM PRODUCTS . . . . .	79	1 581	9.0	.3		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
9930	OTHER LABOR, SERVICE RECEIPTS. .	29	2 777	16.1	.5						
	COMMOITIES N.E.C. . . . .	(X)	12 392	(X)	2.3	1710	YARD OR PIECE GOODS. . . . .	57	14 765	24.8	3.1
						1711	COTTON FABRICS . . . . .	31	1 528	7.3	.3
						1712	RAYON, NYLON, ETC. . . . .	38	12 788	28.1	2.7
						1714	OTHER YARD GOODS . . . . .	13	424	8.3	.1
							OTHER COMMOITIES. . . . .	(X)	24	(X)	(Z)
	TIRES AND TUBES (SIC 5014)					1720	NOTIONS (THREADED, BUTTONS, ETC.).	473	208 173	97.3	43.4
	TOTAL . . . . .	195	136 794	(X)	100.0	1730	KNIT FABRICS, KNITTING YARNS . .	216	253 920	92.1	52.9
1220	NEW AND REBUILT PARTS. . . . .	63	4 089	11.3	3.0	1820	WOMEN'S, CHILD'S, CLOTHING . . .	7	998	22.2	.2
1240	USED AUTO PARTS, EQUIP., ACCESS.	13	802	11.1	.6		COMMOITIES N.E.C. . . . .	(X)	2 153	(X)	.4
1310	TIRES AND TUBES. . . . .	192	119 770	88.6	87.6		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
1320	RECAPPED TIRES . . . . .	95	9 297	15.1	6.8						
9930	OTHER LABOR, SERVICE RECEIPTS. .	42	1 677	6.2	1.2		TOTAL . . . . .	546	595 140	(X)	100.0
	COMMOITIES N.E.C. . . . .	(X)	1 159	(X)	.8						
	DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)										
	TOTAL . . . . .	639	796 272	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS . .	265	300 555	60.1	37.7						
1420	HEALTH PRODUCTS. . . . .	156	110 136	30.2	13.8						
1430	BEAUTY AIDS. . . . .	366	294 417	52.0	37.0						
1450	DRUGGIST SUNORIES. . . . .	153	56 608	18.9	7.1						
1610	SOAPS AND DETERGENTS . . . . .	28	1 541	4.1	.2						
1620	INDUSTRIAL CHEMICALS . . . . .	12	6 574	29.6	.8						
1720	NOTIONS (THREADED, BUTTONS, ETC.).	20	1 132	12.5	.1						
5140	SURGICAL, MED., HOSPITAL EQUIP. .	29	3 203	3.8	.4						
7110	CIGARETTES, CIGARS, TOBACCO. . .	6	1 397	66.6	.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All estab- lish- ments <sup>1</sup>					Establishments handling the line	All estab- lish- ments <sup>1</sup>
1710	YARD OR PIECE GOODS. . . . .	22	6 806	15.9	1.1		GROCERIES, GENERAL LINE (SIC 5041)				
1711	COTTON FABRICS . . . . .	16	5 825	16.6	1.0						
1713	WOOL FABRICS . . . . .	5	592	14.2	.1						
	OTHER COMMODITIES. . . . .	(X)	388	(X)	.1		TOTAL . . . . .	143	1 264 038	(X)	100.0
1810	MEN'S, BOYS' CLOTHING. . . . .	546	522 671	87.8	87.8	1610	SOAPS AND DETERGENTS . . . . .	59	50 242	4.5	4.0
1811	WORK CLOTHING, WORK GLOVES . . . . .	94	36 718	40.2	6.2						
1812	SUITS, COATS, TROUSERS . . . . .	93	72 210	42.3	12.1	2110	FROZEN FOODS . . . . .	37	66 882	7.4	5.3
1813	SHIRTS (DRESS AND SPORT) . . . . .	132	111 465	46.2	18.7	2111	FROZEN FRUITS-JUICES . . . . .	25	14 019	1.5	1.1
1814	SPORTSWEAR . . . . .	128	98 040	48.2	16.5	2112	FROZEN VEGETABLES-JUICES . . . . .	21	1 856	1.9	.1
1815	MEN'S, BOYS' UNDERWEAR . . . . .	186	136 396	62.7	22.9	2114	FROZEN FISH-SEAFOOD (PACKAGED)	21	13 106	1.4	1.0
1816	OTHER CLOTHING, FURNISHINGS. . . . .	174	67 840	64.7	11.4	2115	FROZEN MEATS (PACKAGED). . . . .	23	6 595	.7	.5
						2116	FROZEN PREPARED FOODS. . . . .	20	7 815	.8	.6
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	123	52 381	32.5	8.8	2117	OTHER PACKAGED FROZEN FOODS. . . . .	16	23 115	2.8	1.8
1821	DRESSES, SKIRTS, BLOUSES . . . . .	31	17 847	30.0	3.0		OTHER COMMODITIES. . . . .	(X)	376	(X)	(2)
1822	SUITS, COATS (EXCEPT FUR). . . . .	15	3 950	16.6	.7						
1823	CHILDREN'S INFANTS' WEAR . . . . .	25	6 369	22.4	1.1	2210	BUTTER AND CHEESE. . . . .	52	17 358	7.1	1.4
1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	64	15 592	22.2	2.6	2310	EGGS (SHELL) . . . . .	15	17 424	2.1	1.4
1825	OTHER APPAREL, ACCESSORIES . . . . .	42	8 622	31.1	1.4						
1910	SHOES, OTHER FOOTWEAR. . . . .	31	2 835	15.1	.5	2320	POULTRY. . . . .	21	15 768	1.8	1.2
7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	24	4 742	14.5	.8	2323	DRESSED POULTRY (RESALES). . . . .	19	15 731	1.8	1.2
	COMMODITIES N.E.C.. . . . .	(X)	5 705	(X)	1.0		OTHER COMMODITIES. . . . .	(X)	37	(X)	(2)
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					2410	CONFECTIONERY. . . . .	89	37 865	3.2	3.0
	TOTAL . . . . .	1 331	1 310 681	(X)	100.0	2411	CANDY (ALL KINDS). . . . .	55	22 953	2.0	1.8
1710	YARD OR PIECE GOODS. . . . .	25	5 055	2.0	.4	2412	CHEWING GUM. . . . .	23	5 732	.6	.5
1712	RAYON, NYLON, ETC. . . . .	12	890	2.8	.1	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	28	4 872	.6	.4
1714	OTHER YARD GOODS . . . . .	9	3 825	1.9	.3	2414	NUTS, OTHER CONFECTIONS. . . . .	58	4 308	2.0	.3
	OTHER COMMODITIES. . . . .	(X)	339	(X)	(2)	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	9	1 208	5.5	.1
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	17	5 750	2.2	.4	2610	MEATS, PROVISIONS. . . . .	49	181 238	21.1	14.3
1810	MEN'S, BOYS' CLOTHING. . . . .	125	62 883	18.2	4.8	2611	FRESH, FROZEN MEATS. . . . .	16	95 656	12.0	7.6
1811	WORK CLOTHING, WORK GLOVES . . . . .	17	5 264	2.6	.4	2612	SAUSAGE, MEAT LOAVES . . . . .	17	1 958	2.6	.2
1812	SUITS, COATS, TROUSERS . . . . .	28	4 448	5.1	.3	2613	CURED, BOILED, SMOKED MEATS. . . . .	29	13 410	1.6	1.1
1813	SHIRTS (DRESS AND SPORT) . . . . .	42	15 615	6.1	1.2		OTHER COMMODITIES. . . . .	(X)	70 215	(X)	5.6
1814	SPORTSWEAR . . . . .	32	8 068	3.0	.6	2710	FRESH FRUITS, VEGETABLES . . . . .	19	51 829	6.3	4.1
1815	MEN'S, BOYS' UNDERWEAR . . . . .	56	21 765	8.1	1.7	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	17	17 577	2.1	1.4
1816	OTHER CLOTHING, FURNISHINGS. . . . .	40	7 722	2.9	.6		OTHER COMMODITIES. . . . .	(X)	34 252	(X)	2.7
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	1 100	992 559	82.9	75.7	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	73	32 591	2.9	2.6
1821	DRESSES, SKIRTS, BLOUSES . . . . .	327	260 951	47.6	19.9	2820	COFFEE-GREEN . . . . .	5	975	.4	.1
1822	SUITS, COATS (EXCEPT FUR). . . . .	130	68 619	19.1	5.2	2830	TEA, SPICES. . . . .	69	14 863	1.4	1.2
1823	CHILDREN'S INFANTS' WEAR . . . . .	179	147 890	35.2	11.3	2840	BAKERY PRODUCTS. . . . .	26	23 858	3.1	1.9
1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	284	209 347	44.8	16.0	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	16	1 308	3.0	.1
1825	OTHER APPAREL, ACCESSORIES . . . . .	468	305 748	78.4	23.3	2860	CANNED-BOTTLED FOODS . . . . .	132	400 468	32.0	31.7
1830	MILLINERY, MILLINERY SUPPLIES. . . . .	114	42 072	88.8	3.2	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	112	62 761	5.1	5.0
1840	DRESSED FURS, FUR CLOTHING . . . . .	143	73 652	62.9	5.6	2862	CANNED-BOTTLED BABY FOODS. . . . .	57	24 188	2.1	1.9
1910	SHOES, OTHER FOOTWEAR. . . . .	55	28 541	10.4	2.2	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	109	116 353	9.5	9.2
3420	MAJOR APPLIANCES . . . . .	5	27 999	11.7	2.1	2864	CANNED FISH, SEAFOOD . . . . .	99	35 376	2.9	2.8
7610	STATIONERY, OFFICE SUPPLIES. . . . .	10	7 610	3.3	.6	2865	CANNED MEATS . . . . .	68	12 957	3.8	1.0
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	5	8 070	3.4	.6	2866	CANNED MILK. . . . .	64	6 185	1.8	.5
7810	CHINA, GLASSWARE, CROCKERY . . . . .	7	3 415	9.3	.3	2867	OTHER CANNED-BOTTLED FOODS . . . . .	64	142 649	13.3	11.3
7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	23	6 964	2.7	.5	2870	SUGAR-REFINED. . . . .	88	21 326	4.0	1.7
7825	OTHER LINENS, DOMESTICS. . . . .	8	6 095	2.7	.5	2890	BREAKFAST FOODS. . . . .	69	18 982	3.7	1.5
	OTHER COMMODITIES. . . . .	(X)	869	(X)	.1	2910	FLOUR, RELATED PRODUCTS. . . . .	80	22 025	2.2	1.7
7850	FLOOR COVERINGS. . . . .	7	9 337	3.9	.7	2920	MARGARINE, SHORTENINGS . . . . .	93	24 484	2.0	1.9
8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	10	5 544	2.2	.4	2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	38	2 525	1.9	.2
8630	TOYS, GAMES, FIREWORKS . . . . .	19	7 155	2.7	.5	2922	SHORTENINGS, COOKING OILS. . . . .	85	21 959	1.8	1.7
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	16	3 291	2.0	.3	2930	PET FOODS--ALL KINDS . . . . .	49	28 089	2.4	2.2
	COMMODITIES N.E.C.. . . . .	(X)	20 784	(X)	1.6	2940	DRIED, FRUITS, VEGETABLES. . . . .	53	7 119	.9	.6
	FOOTWEAR (SIC 5039)					2950	SOFT DRINKS, DRINK, WATERS . . . . .	33	33 392	3.0	2.6
	TOTAL . . . . .	176	167 628	(X)	100.0	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	52	65 289	7.2	5.2
1810	MEN'S, BOYS' CLOTHING. . . . .	5	6 828	28.2	4.1	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	16	46 010	5.4	3.6
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	8	3 108	9.5	1.9	7111	CIGARETTES . . . . .	15	44 297	5.3	3.5
1825	OTHER APPAREL, ACCESSORIES . . . . .	7	1 977	6.0	1.2		OTHER COMMODITIES. . . . .	(X)	1 713	(X)	.1
	OTHER COMMODITIES. . . . .	(X)	1 132	(X)	.7	7510	PERSONAL SERVICE PAPERS. . . . .	46	34 176	3.1	2.7
1910	SHOES, OTHER FOOTWEAR. . . . .	176	148 592	88.6	88.6	7520	INDUSTRIAL PAPERS. . . . .	33	6 429	.7	.5
1911	MEN'S, BOYS' SHOES . . . . .	93	48 961	52.8	29.2		COMMODITIES N.E.C.. . . . .	(X)	42 840	(X)	3.4
1912	WOMEN'S, MISSES' SHOES . . . . .	113	71 337	57.8	42.6		FROZEN FOODS (SIC 5042)				
1913	CHILDREN'S, INFANTS' SHOES . . . . .	59	11 736	35.3	7.0		TOTAL . . . . .	154	273 711	(X)	100.0
1914	OTHER FOOTWEAR (SLIPPERS, ETC.). . . . .	55	16 559	27.8	9.9	2110	FROZEN FOODS . . . . .	154	240 627	87.9	87.9
	COMMODITIES N.E.C.. . . . .	(X)	9 100	(X)	5.4	2111	FROZEN FRUITS-JUICES . . . . .	43	23 614	23.7	8.6
						2112	FROZEN VEGETABLES-JUICES . . . . .	34	20 451	27.0	7.5
						2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	27	12 455	15.6	4.6
						2114	FROZEN FISH-SEAFOOD (PACKAGED)	85	81 914	58.0	29.9
						2115	FROZEN MEATS (PACKAGED). . . . .	57	52 223	36.7	19.1
						2116	FROZEN PREPARED FOODS. . . . .	32	23 332	31.8	8.5
						2117	OTHER PACKAGED FROZEN FOODS. . . . .	41	26 639	26.4	9.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
2210	BUTTER AND CHEESE. . . . .	20	2 178	8.7	.8		COMMOOITIES N.E.C. . . . .	(X)	1 219	(X)	.5
2220	ICE CREAM, ICES. . . . .	6	1 611	4.4	.6						
2310	EGGS (SHELL). . . . .	7	1 832	14.5	.7						
2320	POULTRY. . . . .	10	1 327	6.8	.5		CONFECTIONERY (SIC 5045)				
2323	DRESSED POULTRY (RESALES). . . . .	10	1 325	6.8	.5						
	OTHER COMMOOITIES. . . . .	(X)	1	(X)	(Z)		TOTAL . . . . .	200	159 961	(X)	100.0
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	23	8 425	28.1	3.1	2410	CONFECTIONERY. . . . .	200	142 215	88.9	88.9
2610	MEATS, PROVISIONS. . . . .	25	9 211	29.3	3.4	2411	CANDY (ALL KINDS). . . . .	124	64 424	77.7	40.3
2611	FRESH, FROZEN MEATS. . . . .	16	8 176	32.2	3.0	2412	CHEWING GUM. . . . .	55	3 257	12.9	2.0
2612	SAUSAGE, MEAT LOAVES . . . . .	6	190	4.3	.1	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	35	5 230	19.0	3.3
2613	CURED, BOILED, SMOKED MEATS. . . . .	12	720	7.8	.3	2414	NUTS, OTHER CONFECTIONS. . . . .	123	69 304	68.2	43.3
	OTHER COMMOOITIES. . . . .	(X)	125	(X)	(Z)	2840	BAKERY PRODUCTS. . . . .	22	4 579	14.9	2.9
2710	FRESH FRUITS, VEGETABLES . . . . .	15	5 765	24.4	2.1	2940	ORIOLE FRUITS, VEGETABLES. . . . .	5	2 816	18.1	1.8
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	13	2 880	14.8	1.1	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	9	625	5.7	.4
2712	FRESH VEGETABLES . . . . .	12	2 886	21.1	1.1	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	15	2 923	19.1	1.8
2860	CANNED-BOTTLED FOODS . . . . .	14	1 051	12.9	.4	7111	CIGARETTES . . . . .	10	2 332	18.0	1.5
2920	MARGARINE, SHORTENINGS . . . . .	19	662	3.3	.2	7112	CIGARS . . . . .	10	477	5.6	.3
2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	16	324	1.6	.1		OTHER COMMODITIES. . . . .	(X)	114	(X)	.1
2922	SHORTENINGS, COOKING OILS. . . . .	11	338	2.0	.1	7510	PERSONAL SERVICE PAPERS. . . . .	8	157	7.1	.1
	COMMODITIES N.E.C. . . . .	(X)	1 022	(X)	.4		COMMODITIES N.E.C. . . . .	(X)	6 646	(X)	4.2
	DAIRY PRODUCTS (SIC 5043)						FISH AND SEAFOODS (SIC 5046)				
	TOTAL . . . . .	409	569 094	(X)	100.0		TOTAL . . . . .	169	146 010	(X)	100.0
2110	FROZEN FOODS . . . . .	15	5 784	19.6	1.0	2110	FROZEN FOODS . . . . .	22	8 760	33.8	6.0
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	8	1 209	4.6	.2	2114	FROZEN FISH-SEAFOOD (PACKAGED) OTHER COMMOOITIES. . . . .	22	8 695	33.8	6.0
2115	FROZEN MEATS (PACKAGED). . . . .	7	4 170	18.4	.7			(X)	65	(X)	(Z)
	OTHER COMMOOITIES. . . . .	(X)	406	(X)	.1	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	169	136 572	93.5	93.5
2210	BUTTER AND CHEESE. . . . .	183	194 228	57.9	34.1		COMMODITIES N.E.C. . . . .	(X)	678	(X)	.5
2220	ICE CREAM, ICES. . . . .	88	21 089	44.0	3.7		MEATS AND MEAT PRODUCTS (SIC 5047)				
2230	MILK, CREAM (FLUID). . . . .	161	197 748	62.8	34.7		TOTAL . . . . .	924	1 684 842	(X)	100.0
2240	OTHER DAIRY PRODUCTS . . . . .	157	101 268	28.8	17.8	2110	FROZEN FOODS . . . . .	85	10 015	10.9	.6
2310	EGGS (SHELL). . . . .	49	8 343	19.7	1.5	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	28	1 550	4.5	.1
2610	MEATS, PROVISIONS. . . . .	25	1 896	8.1	.3	2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	20	978	16.6	.1
2612	SAUSAGE, MEAT LOAVES . . . . .	10	515	5.8	.1	2115	FROZEN MEATS (PACKAGED). . . . .	46	5 996	9.6	.3
2613	CURED, BOILED, SMOKED MEATS. . . . .	13	1 031	10.5	.2	2117	OTHER PACKAGED FROZEN FOODS. . . . .	9	1 214	12.5	.1
2614	OTHER MEAT PRODUCTS. . . . .	6	295	11.1	.1		OTHER COMMOOITIES. . . . .	(X)	877	(X)	.1
	OTHER COMMODITIES. . . . .	(X)	56	(X)	(Z)	2210	BUTTER AND CHEESE. . . . .	83	4 329	7.1	.3
2710	FRESH FRUITS, VEGETABLES . . . . .	4	5 703	7.2	1.0	2240	OTHER DAIRY PRODUCTS . . . . .	18	18 232	31.4	1.1
2840	BAKERY PRODUCTS. . . . .	9	4 048	5.0	.7	2320	POULTRY. . . . .	142	16 815	10.5	1.0
2860	CANNED-BOTTLED FOODS . . . . .	45	8 840	10.4	1.6	2323	DRESSED POULTRY (RESALES). . . . .	130	16 241	11.3	1.0
2861	CANNED-BOTTLED JUICES/DRINKS. . . . .	24	7 682	12.6	1.3		OTHER COMMODITIES. . . . .	(X)	574	(X)	(Z)
2864	CANNED FISH, SEAFOOD . . . . .	6	347	12.5	.1	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	16	16 228	13.3	1.0
2865	CANNED MEATS . . . . .	9	357	2.4	.1	2610	MEATS, PROVISIONS. . . . .	924	1 579 383	93.7	93.7
	OTHER COMMOOITIES. . . . .	(X)	454	(X)	.1	2611	FRESH, FROZEN MEATS. . . . .	749	1 236 969	84.9	73.4
2920	MARGARINE, SHORTENINGS . . . . .	38	13 285	10.2	2.3	2612	SAUSAGE, MEAT LOAVES . . . . .	307	45 936	13.7	2.7
2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	33	11 755	9.8	2.1	2613	CURED, BOILED, SMOKED MEATS. . . . .	407	114 208	23.7	6.8
2922	SHORTENINGS, COOKING OILS. . . . .	11	1 530	15.0	.3	2614	OTHER MEAT PRODUCTS. . . . .	286	182 270	42.3	10.8
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	24	3 188	15.0	.6	2860	CANNED-BOTTLED FOODS . . . . .	63	20 712	9.6	1.2
	COMMODITIES N.E.C. . . . .	(X)	3 674	(X)	.6	2865	CANNED MEATS . . . . .	45	17 712	9.6	1.1
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					2867	OTHER CANNED-BOTTLED FOODS . . . . .	10	1 957	1.5	.1
	TOTAL . . . . .	181	237 939	(X)	100.0		OTHER COMMOOITIES. . . . .	(X)	1 043	(X)	.1
2110	FROZEN FOODS . . . . .	13	8 284	20.0	3.5		COMMODITIES N.E.C. . . . .	(X)	19 128	(X)	1.1
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	10	8 078	20.8	3.4		FRESH FRUITS AND VEGETABLES (SIC 5048)				
	OTHER COMMODITIES. . . . .	(X)	206	(X)	.1		TOTAL . . . . .	516	406 582	(X)	100.0
2210	BUTTER AND CHEESE. . . . .	67	16 130	18.5	6.8	2110	FROZEN FOODS . . . . .	48	14 651	27.9	3.6
2240	OTHER DAIRY PRODUCTS . . . . .	6	207	7.6	.1	2111	FROZEN FRUITS-JUICES . . . . .	20	2 336	7.0	.6
2310	EGGS (SHELL). . . . .	113	57 392	73.9	24.1	2112	FROZEN VEGETABLES-JUICES . . . . .	20	2 219	11.9	.5
2320	POULTRY. . . . .	85	142 336	83.2	59.8	2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	21	1 643	4.7	.4
2321	LIVE POULTRY . . . . .	18	6 714	56.0	2.8	2115	FROZEN MEATS (PACKAGED). . . . .	7	668	2.9	.2
2323	DRESSED POULTRY (RESALES). . . . .	70	135 323	83.0	56.9	2117	OTHER PACKAGED FROZEN FOODS. . . . .	13	5 559	19.7	1.4
	OTHER COMMOOITIES. . . . .	(X)	300	(X)	.1		OTHER COMMOOITIES. . . . .	(X)	2 226	(X)	.5
2610	MEATS, PROVISIONS. . . . .	21	10 975	16.9	4.6	2710	FRESH FRUITS, VEGETABLES . . . . .	516	387 544	95.3	95.3
2860	CANNED-BOTTLED FOODS . . . . .	8	794	4.9	.3	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	417	207 341	62.8	51.0
2920	MARGARINE, SHORTENINGS . . . . .	17	602	2.3	.3	2712	FRESH VEGETABLES . . . . .	326	180 203	64.8	44.3
2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	17	456	1.5	.2						
2922	SHORTENINGS, COOKING OILS. . . . .	4	146	3.4	.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
2860 2863	CANNEO-BOTTLED FOODS . . . . . CANNEO-BOTTLED FRUITS, VEGE. . OTHER COMMODITIES. . . . .  COMMODITIES N.E.C. . . . . .  GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)  TOTAL . . . . .	10 7 (X)  (X)   1 347	835 469 366  3 552   2 291 716	13.3 9.0 (X)  (X)   (X)	.2 .1 .1  .9   100.0		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)  TOTAL . . . . .	299	450 381	(X)	100.0
						3210 3220	HIDES, SKINS, PELTS. . . . . TOBACCO (LEAF) . . . . .	220 12	305 090 43 219	94.4 87.2	67.7 9.6
						3230 3231 3232	WOOL, MOHAIRS (RAW, TOPS, NOILS) RAW WOOL . . . . . WOOL TOPS, NOILS, OTHER. . . .	27 17 16	33 879 19 682 14 198	100.0 100.0 46.3	7.5 4.4 3.2
1610 1710	SOAPS AND DETERGENTS . . . . . YARO OR PIECE GOOOS. . . . .	55 5	2 419 2 631	3.4 3.5	.1 .1	3260 3270	NUTS (EDIBLE) SHELLED-UNSHELLED. OTHER INEDIBLE FARM PRODUCTS . . COMMODITIES N.E.C. . . . . .	5 38 (X)	8 882 45 175 14 136	64.5 99.0 (X)	2.0 10.0 3.1
2110 2114	FROZEN FOODS . . . . . FROZEN FISH-SEAFOOD (PACKAGED) OTHER COMMODITIES. . . . .	32 20 (X)	3 641 2 904 739	9.5 11.1 (X)	.2 .1 (Z)		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)  TOTAL . . . . .	595	550 743	(X)	100.0
2210	BUTTER AND CHEESE. . . . .	71	7 588	6.1	.3						
2410 2411 2414	CONFECTIONERY. . . . . CANOY (ALL KINDS). . . . . NUTS, OTHER CONFECTIONS. . . . OTHER COMMODITIES. . . . .	129 55 73 (X)	11 863 2 919 7 924 1 019	7.4 5.0 5.6 (X)	.5 .1 .3 (Z)	3310 3311 3312 3313 3314 3315	ELECTRICAL WIRING SUPPLIES . . . INT. WIRING, CONSTR. MAT. . . . OUTSIDE CONSTRUCTION MATERIALS LIGHTING FIXTURES. . . . . ELECTRIC LAMPS . . . . . MOTORS, INDUST. CONTROLS . . . .	555 385 229 367 323 219	472 462 221 368 55 250 90 589 47 619 57 636	88.0 52.6 18.5 23.2 13.6 25.0	85.8 40.2 10.0 16.4 8.6 10.5
2610 2611 2613 2614	MEATS, PROVISIONS. . . . . FRESH, FROZEN MEATS. . . . . CURED, BOILED, SMOKEO MEATS. . OTHER MEAT PRODUCTS. . . . . OTHER COMMODITIES. . . . .	54 20 32 20 (X)	14 373 3 214 2 420 8 388 351	13.9 3.5 5.8 30.7 (X)	.6 .1 .1 .4 (Z)	3320 3410	TELEPHONE AND SIGNAL EQUIPMENT . NON-CONSOLE RADIOIS AND PLAYERS .	55 45	11 827 10 019	17.7 11.6	2.1 1.8
2810 2820 2830 2840	COFFEE-ROASTED (INCL. SOLUBLE) . COFFEE-GREEN . . . . . TEA, SPICES. . . . . BAKERY PRODUCTS. . . . .	121 51 185 213	50 582 633 763 61 820 99 656	46.8 27.7 29.3 64.1	2.2 4.3 2.7 4.3	3420 3421 3422 3423 3425	MAJOR APPLIANCES . . . . . ELECTRIC HOME KITCHEN EQUIP. . . ELECTRIC HOME LAUNDRY EQUIP. . . TV SETS. . . . . OTHER MAJOR APPLIANCES . . . . . OTHER COMMODITIES. . . . .	54 33 38 35 29 (X)	19 983 1 144 2 350 11 090 4 577 822	100.0 8.0 16.6 83.3 26.6 (X)	3.6 .2 .4 2.0 .8 .1
2850 2851 2852 2853	FOOD, BEVERAGE BASIC MATERIALS . MALT, MALT EXTRACT . . . . . SAUSAGE CASINGS. . . . . OTHER BASIC FOOD PRODUCTS. . . .	114 28 33 55	279 599 7 141 16 329 256 129	77.7 75.0 87.5 78.3	12.2 .3 .7 11.2	3430 3440 3510 3720 3740	ELECTRIC HOUSEWARES. . . . . ROOM AIR CONDITIONERS. . . . . ELECTRONIC TUBES, PARTS ACC. . . ELEC. RESIDENTIAL SPACE HEATING. PLUMBING FIX., EQUIP., SUPPLIES.	94 29 26 47 14	15 818 4 956 832 841 2 538	13.6 50.0 2.5 1.9 16.6	2.9 .9 .2 .2 .5
2860 2861 2862 2863 2864 2865 2866 2867	CANNED-BOTTLED FOODS . . . . . CANNED-BOTTLE JUICES/ORINKS . . CANNEO-BOTTLED BABY FOODS. . . . CANNEO-BOTTLED FRUITS, VEGE. . . CANNEO FISH, SEAFOOD . . . . . CANNEO MEATS . . . . . CANNED MILK. . . . . OTHER CANNEO-BOTTLED FOODS . . .	342 167 33 176 181 96 50 129	369 911 23 412 1 674 90 069 84 717 109 478 2 803 57 758	80.5 16.6 4.7 42.8 31.3 49.4 3.7 31.2	16.1 1.0 .1 3.9 3.7 4.8 .1 2.5	3810 3813	CENTRAL AIR CONOITIONING . . . . INDUSTRIAL AND COMMERCIAL . . . OTHER COMMODITIES. . . . .	27 10 (X)	1 022 527 495	6.4 7.1 (X)	.2 .1 .1
9930	OTHER LABOR, SERVICE RECEIPTS. . COMMODITIES N.E.C. . . . . .	52 (X)	464 9 981	5.5 (X)	.1 1.8						
2870 2890 2910	SUGAR-REFINED. . . . . BREAKFAST FOODS. . . . . FLOUR, RELATED PRODUCTS. . . . .	120 63 150	29 062 21 370 47 579	25.0 20.0 24.1	1.3 .9 2.1		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)  TOTAL . . . . .	382	882 476	(X)	100.0
2920 2922	MARGARINE, SHORTENINGS . . . . . SHORTENINGS, COOKING OILS. . . . OTHER COMMOOITIES. . . . .	129 115 (X)	36 698 35 849 849	24.2 25.0 (X)	1.6 1.6 (Z)	1220 1720	NEW AND REBUILT PARTS. . . . . NOTIONS (THREAO, BUTTUNS, ETC.).	10 4	1 313 2 853	20.0 18.7	.1 .3
2930 2940 2950 2960 7510 9760	PET FOODS--ALL KINDS . . . . . ORIEO, FRUITS, VEGETABLES. . . . . SOFT ORINKS, DRINK, WATERS. . . . FOODS (EXC. AS SPECIFIED ABOVE). PERSONAL SERVICE PAPERS. . . . . MISCELLANEOUS LINES. . . . . COMMOITIES N.E.C. . . . . .	86 71 248 292 53 17 (X)	29 296 7 106 36 460 411 665 1 666 4 570 128 398	65.0 5.0 57.1 73.1 3.0 3.7 (X)	1.3 .3 1.6 18.0 .1 .2 5.6	3310 3311 3314	ELECTRICAL WIRING SUPPLIES . . . INT. WIRING, CONSTR. MAT. . . . ELECTRIC LAMPS . . . . . OTHER COMMOOITIES. . . . .	16 6 10 (X)	4 130 921 2 478 730	16.1 16.6 11.5 (X)	.5 .1 .3 .1
						3410	NON-CONSOLE RADIOIS AND PLAYERS .	85	102 356	42.9	11.6
						3420 3421 3422 3423 3424 3425	MAJOR APPLIANCES . . . . . ELECTRIC HOME KITCHEN EQUIP. . . ELECTRIC HOME LAUNDRY EQUIP. . . TV SETS. . . . . CONSOLE RADIOIS AND PLAYERS . . . OTHER MAJOR APPLIANCES . . . . .	267 107 90 109 94 139	550 868 132 525 49 898 241 311 58 129 69 006	78.6 32.5 13.8 44.0 16.4 15.2	62.4 15.0 5.7 27.3 6.6 7.8
						3430 3440	ELECTRIC HOUSEWARES. . . . . ROOM AIR CONDITIONERS. . . . .	122 69	96 955 57 734	54.1 18.5	11.0 6.5
						3510 3511 3513	ELECTRONIC TUBES, PARTS ACC. . . ELECTRONIC TUBES . . . . . ELECTRONIC PARTS . . . . . OTHER COMMOOITIES. . . . .	29 23 10 (X)	6 387 2 462 1 371 2 554	4.5 2.1 1.5 (X)	.7 .3 .2 .3
3120 6530 8730	GRAINS, BEANS, ETC. . . . . OILS, GREASES, OTHER PETROL. . . FEEO INGREGOIENTS . . . . . COMMOOITIES N.E.C. . . . . .	37 7 8 (X)	1 949 871 124 542 66 805 162 334	86.4 6.4 2.8 (X)	83.4 5.8 3.6 7.2	3610 3810 7870 8140 8610 8630	HAROWARE . . . . . CENTRAL AIR CONDITIONING . . . . KITCHEN UTENSILS, TOOLS, MISC. . WOOD MILLWORK (DOORS, ETC.). . . PHOTOGRAPHIC GOOOS . . . . . TOYS, GAMES, FIREWORKS . . . . .	10 17 21 10 12 12	1 216 11 712 10 437 702 1 433 1 703	11.1 6.7 21.8 25.0 18.1 10.0	.1 1.3 1.2 .1 .2 .2
	LIVESTOCK (SIC 5054)  TOTAL <sup>2</sup> . . . . .	  10	  5 686	  (X)	  100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
8820	JEWELRY, SILVERWARE, TROPHIES. . .	20	1 351	5.5	.2	3710	WARM-AIR HEATING-COOLING EQUIP..	239	39 544	33.6	10.5
8821	CLOCKS, WATCHES, MOVEMENTS. . .	13	1 113	3.0	.1	3720	ELEC. RESIDENTIAL SPACE HEATING.	15	1 280	37.5	.3
	OTHER COMMODITIES. . . . .	(X)	238	(X)	(Z)	3730	HYDRONICS EQUIPMENT, SUPPLIES. .	284	53 488	29.6	14.3
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	10	4 450	17.8	.5	3740	PLUMBING FIX., EQUIP., SUPPLIES.	491	244 542	75.1	65.2
9310	PHONO., RECORDS, PREREC. TAPES. .	11	6 688	10.3	.8	3810	CENTRAL AIR CONDITIONING. . . . .	55	2 254	9.2	.6
9930	OTHER LABOR, SERVICE RECEIPTS. . .	19	2 328	3.2	.3	4420	GEN. PURPOSE INDUSTRIAL MACH.. .	17	703	25.0	.2
	COMMODITIES N.E.C. . . . .	(X)	17 860	(X)	2.0	4422	COMPRESSORS, PUMPS. . . . .	16	702	25.0	.2
							OTHER COMMODITIES. . . . .	(X)	1	(X)	(Z)
	ELECTRONIC PARTS AND EQUIPMENT (SIC S065)					4610	INDUSTRIAL VALVES, FITTINGS. . .	40	3 738	13.3	1.0
	TOTAL . . . . .	604	506 550	(X)	100.0	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	11	1 748	13.5	.5
1220	NEW AND REBUILT PARTS. . . . .	7	1 340	17.6	.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS. .	14	597	8.0	.2
3310	ELECTRICAL WIRING SUPPLIES. . . .	25	3 014	13.6	.6	6250	CAST IRON SOIL PIPE, TUBING. . .	103	3 524	6.2	.9
3311	INT. WIRING, CONSTR. MAT.. . . .	12	600	9.0	.1	6260	IRON, STEEL PIPE, TUBING. . . . .	140	8 520	10.2	2.3
3314	ELECTRIC LAMPS. . . . .	8	921	20.0	.2	8420	ROOFING, SIOING, EQUIPMENT. . . .	14	563	100.0	.2
3315	MOTORS, INDUST. CONTROLS. . . . .	13	1 417	13.0	.3	8570	OTHER BUILDING MATERIALS. . . . .	7	428	25.0	.1
	OTHER COMMODITIES. . . . .	(X)	76	(X)	(Z)	9930	OTHER LABOR, SERVICE RECEIPTS. .	18	1 966	11.6	.5
							COMMODITIES N.E.C. . . . .	(X)	6 383	(X)	1.7
							AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC S077)				
							TOTAL . . . . .	215	150 061	(X)	100.0
3320	TELEPHONE AND SIGNAL EQUIPMENT. .	10	1 601	8.1	.3	3420	MAJOR APPLIANCES. . . . .	9	1 709	16.6	1.1
3410	NON-CONSOLE RADIOS AND PLAYERS. .	40	6 051	11.7	1.2	3440	ROOM AIR CONDITIONERS. . . . .	31	6 269	14.5	4.2
3420	MAJOR APPLIANCES. . . . .	54	9 375	15.5	1.9	3710	WARM-AIR HEATING-COOLING EQUIP..	31	4 509	13.2	3.0
3510	ELECTRONIC TUBES, PARTS ACC. . . .	604	473 615	93.5	93.5	3711	WARM-AIR FURNANCES (ALL FUELS)	21	1 973	6.8	1.3
3820	PARTS SUPPLIES, AND ACCESSORIES. .	4	1 397	10.3	.3	3712	CENTRAL HEATING-COOLING UNITS. .	10	812	6.7	.5
9310	PHONO., RECORDS, PREREC. TAPES. .	10	918	22.2	.2	3713	DUCTS, REGISTERS, ETC. . . . .	14	1 189	19.0	.8
9760	MISCELLANEOUS LINES. . . . .	6	1 379	7.1	.3		OTHER COMMODITIES. . . . .	(X)	534	(X)	.4
9930	OTHER LABOR, SERVICE RECEIPTS. . .	20	1 402	21.4	.3	3730	HYDRONICS EQUIPMENT, SUPPLIES. .	6	1 297	22.5	.9
	COMMODITIES N.E.C. . . . .	(X)	6 458	(X)	1.3	3740	PLUMBING FIX., EQUIP., SUPPLIES.	5	840	24.0	.6
						3810	CENTRAL AIR CONDITIONING. . . . .	124	51 806	57.0	34.5
	HARDWARE (SIC 5072)					3811	RESIDENT. AND SMALL COMMERCIAL	72	10 441	15.6	7.0
	TOTAL . . . . .	681	372 519	(X)	100.0	3812	RESIDENTIAL AND COMMERCIAL. . .	96	22 565	27.8	15.0
1220	NEW AND REBUILT PARTS. . . . .	16	973	13.0	.3	3813	INDUSTRIAL AND COMMERCIAL. . .	70	18 799	25.1	12.5
1510	PAINTS, VARNISHES, LACQUERS. . . .	104	5 235	11.2	1.4	3820	PARTS SUPPLIES, AND ACCESSORIES.	93	35 781	50.0	23.8
3310	ELECTRICAL WIRING SUPPLIES. . . .	59	2 575	11.1	.7	3910	COMMERCIAL REFRIGERATORS EQUIP..	111	42 073	53.6	28.0
3430	ELECTRIC HOUSEWARES. . . . .	30	6 331	12.7	1.7	4140	COMMERCIAL FOOD SERVICE EQUIP. .	6	578	10.8	.4
3610	HARDWARE. . . . .	655	298 074	82.6	80.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	26	2 558	20.4	1.7
3611	BUILDERS' HARDWARE. . . . .	258	77 871	44.9	20.9		COMMODITIES N.E.C. . . . .	(X)	2 641	(X)	1.8
3612	HEAVY HARDWARE. . . . .	124	17 793	34.5	4.8						
3613	KITCHEN AND SHELF HARDWARE. . . .	114	15 448	25.3	4.1		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
3614	HAND TOOLS, CUTLERY. . . . .	306	81 393	39.7	21.8		TOTAL . . . . .	569	267 895	(X)	100.0
3615	ALL OTHER HARDWARE. . . . .	365	105 570	58.9	28.3	1610	SOAPS AND DETERGENTS. . . . .	19	396	3.7	.1
3620	PAINTERS' SUPPLIES. . . . .	75	11 662	34.0	3.1	3910	COMMERCIAL REFRIGERATORS EQUIP..	15	2 227	18.1	.8
3740	PLUMBING FIX., EQUIP., SUPPLIES.	92	4 865	12.0	1.3	4110	OFFICE MACHINES AND EQUIPMENT. .	270	116 231	90.9	43.4
4310	GARDEN MACHINERY, EQUIP. SUPP. .	36	8 222	16.6	2.2	4120	INOCATING, RECORD., INSTRUMENTS	28	11 576	81.1	4.3
4420	GEN. PURPOSE INDUSTRIAL MACH.. .	5	616	6.6	.2	4130	COMMERCIAL KITCHEN EQUIPMENT. .	37	9 565	43.3	3.6
4610	INDUSTRIAL VALVES, FITTINGS. . . .	5	503	3.2	.1	4131	ELEC. COMMERCIAL KITCHEN EQUIP.	33	7 513	34.5	2.8
4840	ABRASIVES, ABRASIVE MATERIALS. . .	52	1 750	5.6	.5	4132	NON-ELEC. COMM. KITCHEN EQUIP.	22	2 052	20.5	.8
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	44	601	4.5	.2	4140	COMMERCIAL FOOD SERVICE EQUIP. .	48	7 680	40.8	2.9
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	23	971	16.6	.3	4150	CHINA, GLASSWARE, COMMERCIAL. .	56	16 456	50.4	6.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS. .	111	5 450	6.8	1.5	4160	STORE, SERVICE SHOP MACHINES. . .	83	26 444	49.5	9.9
6231	WIRE-PLAIN, COATED, BARBED. . . .	49	1 185	7.6	.3	4161	CASH REGISTERS. . . . .	41	1 386	5.5	.5
6232	NAILS, STAPLES. . . . .	92	3 412	4.4	.9	4162	COIN-OPERATED MACHINES. . . . .	28	23 651	86.2	8.8
6233	WOVEN, WELDED WIRE FENCE EOPT.	30	368	4.1	.1	4163	OTHER STORE AND SERVICE MACH..	18	1 407	62.5	.5
6234	WIRE ROPE AND STRANO. . . . .	29	401	3.8	.1	4170	SCALES, BALANCES (EX. SCIENTIFIC)	30	3 423	21.3	1.3
	OTHER COMMODITIES. . . . .	(X)	84	(X)	(Z)	4180	STORE, RESTAURANT FIXTURES. . . .	145	46 496	74.0	17.4
6240	IRON, STEEL FINISHED PRODUCTS. . .	4	565	7.6	.2	4410	FOOD PROCESSING MACHINERY EQUIP.	4	669	25.0	.2
6260	IRON, STEEL PIPE, TUBING. . . . .	35	1 174	8.1	.3	4412	OTHER FOOD PROCESSING MACH.. .	4	669	25.0	.2
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	25	3 685	17.2	2.3	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	20	1 208	13.1	.5
8570	OTHER BUILDING MATERIALS. . . . .	21	604	6.8	.2	7410	PRINTING, WRITING PAPER. . . . .	20	478	22.2	.2
8620	SPORT, ATHLETIC GOODS, BICYCLES.	9	644	2.0	.2	7510	PERSONAL SERVICE PAPERS. . . . .	17	601	22.2	.2
9760	MISCELLANEOUS LINES. . . . .	9	602	40.0	.2	7520	INDUSTRIAL PAPERS. . . . .	11	214	12.5	.1
9930	OTHER LABOR, SERVICE RECEIPTS. . .	20	354	11.1	.1	7610	STATIONERY, OFFICE SUPPLIES. . . .	55	5 537	11.6	2.1
	COMMODITIES N.E.C. . . . .	(X)	12 063	(X)	3.2	7720	OFFICE, COMM., BUS. FURNITURE. . .	39	3 440	25.0	1.3
						7870	KITCHEN UTENSILS, TOOLS, MISC. .	31	3 234	15.3	1.2
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC S074)					9930	OTHER LABOR, SERVICE RECEIPTS. .	64	3 009	20.3	1.1
	TOTAL . . . . .	626	374 930	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	9 011	(X)	3.4
3310	ELECTRICAL WIRING SUPPLIES. . . .	21	1 034	17.6	.3						
3420	MAJOR APPLIANCES. . . . .	16	1 321	12.5	.4						
3430	ELECTRIC HOUSEWARES. . . . .	8	583	50.0	.2						
3610	HARDWARE. . . . .	69	2 714	7.0	.7						
3611	BUILDERS' HARDWARE. . . . .	9	221	25.0	.1						
3614	HAND TOOLS, CUTLERY. . . . .	60	845	2.2	.2						
3615	ALL OTHER HARDWARE. . . . .	17	1 439	22.2	.4						
	OTHER COMMODITIES. . . . .	(X)	210	(X)	.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued  
New York, N.Y.—Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4470	OTHER SPECIAL INO. MACH. . . . .	275	157 746	100.0	22.7
						4471	PAPER INDUSTRIES MACHINERY . . .	28	12 144	70.8	1.7
						4472	TEXTILE INDUSTRY MACHINERY . . .	84	47 520	95.7	6.8
						4473	WOODWORKING MACHINERY. . . . .	23	5 293	88.8	.8
	TOTAL . . . . .	166	149 449	(X)	100.0	4474	OTHER SPECIAL PURPOSE MACH. . . .	148	92 789	100.0	13.4
4210	CONSTRUCTION, MINING SUPPLIES. .	166	128 873	86.2	86.2	4480	USED OR REBUILT MACH. EQUIP. . . .	126	24 035	38.8	3.5
4211	CRAWLER TRACTORS . . . . .	65	38 306	41.0	25.6	4481	USED CONSTRUCTION EQUIP. . . . .	15	3 022	100.0	.4
4212	SELF PROPELLED SCRAPERS. . . . .	25	5 286	12.1	3.5	4482	USED MACHINE TOOLS—CUTTING . . .	36	8 463	70.5	1.2
4213	TRACTOR SHOVEL LOADERS . . . . .	43	18 889	25.0	12.6	4483	OTHER USED OR REBUILT MACH. . . .	85	12 550	23.6	1.8
4214	PARTS AND ATTACHMENTS. . . . .	66	10 972	23.3	7.3	4610	INDUSTRIAL VALVES, FITTINGS. . . .	12	570	2.3	.1
4215	POWER CRANES AND PARTS . . . . .	47	17 084	42.2	11.4	4840	ABRASIVES, VARNISHES, LACQUERS. . .	18	1 130	20.0	.2
4216	BITUMINOUS MIXERS, PAVERS. . . . .	14	1 308	13.4	.9	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	34	8 927	39.3	1.3
4217	CONCRETE MIXERS, PAVERS. . . . .	25	4 174	19.5	2.8	9760	MISCELLANEOUS LINES. . . . .	14	1 195	4.2	.2
4218	GRADERS, ROLLERS, OFF HIGHWAY. .	45	7 794	11.1	5.2	9930	OTHER LABOR, SERVICE RECEIPTS. . .	91	4 184	7.8	.6
4219	OTHER CONSTRUCTION EQUIP. . . . .	91	25 059	29.2	16.8		COMMODITIES N.E.C. . . . .	(X)	22 882	(X)	3.3
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	42	7 318	15.2	4.9		INDUSTRIAL SUPPLIES (SIC 5085)				
4421	ENGINES (INCL. INT. COMBUST.). . .	12	4 825	26.6	3.2		TOTAL . . . . .	726	445 988	(X)	100.0
4422	COMPRESSORS, PUMPS . . . . .	24	1 164	5.9	.8	1220	NEW AND REBUILT PARTS. . . . .	22	757	13.3	.2
4423	CRUSHING, MACH. AND EQUIP. . . . .	12	250	5.7	.2	1510	PAINTS, VARNISHES, LACQUERS. . . .	12	392	12.5	.1
4425	OTHER GEN. INDOUST. MACHINERY . .	11	1 076	7.8	.7	3310	ELECTRICAL WIRING SUPPLIES . . . .	15	869	28.5	.2
	OTHER COMMODITIES. . . . .	(X)	3	(X)	(2)	3610	HARDWARE . . . . .	38	5 989	16.8	1.3
4440	MATERIALS HANDLING EQUIPMENT . . .	15	1 139	8.1	.8	3730	HYDROGENS EQUIPMENT, SUPPLIES. . .	6	290	5.5	.1
4442	INDUSTRIAL TRUCKS. . . . .	5	453	5.5	.3	3740	PLUMBING FIX., EQUIP., SUPPLIES. .	36	3 735	12.1	.8
4443	CRANES, OERRICKS, HOISTS . . . . .	8	542	8.8	.4	4210	CONSTRUCTION, MINING SUPPLIES. . .	7	1 407	23.0	.3
	OTHER COMMODITIES. . . . .	(X)	143	(X)	.1	4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	46	2 827	12.0	.6
4450	OIL WELL, OIL REFINING MACH. . . .	4	496	14.2	.3	4422	COMPRESSORS, PUMPS . . . . .	30	2 203	16.6	.5
4470	OTHER SPECIAL INO. MACH. . . . .	4	443	12.0	.3	4425	OTHER GEN. INDOUST. MACHINERY . .	11	420	5.8	.1
4480	USED OR REBUILT MACH. EQUIP. . . .	32	4 187	13.9	2.8		OTHER COMMODITIES. . . . .	(X)	205	(X)	(2)
4481	USED CONSTRUCTION EQUIP. . . . .	30	3 842	13.7	2.6	4430	METAL—WORKING MACHINERY. . . . .	32	3 911	21.4	.9
4483	OTHER USED OR REBUILT MACH. . . . .	5	309	4.7	.2	4431	NEW MACHINE TOOLS. . . . .	26	3 111	18.9	.7
	OTHER COMMODITIES. . . . .	(X)	36	(X)	(2)	4432	MISCELLANEOUS METALWORKING . . .	11	750	15.3	.2
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	5	776	23.8	.5	4440	MATERIALS HANDLING EQUIPMENT . . .	26	1 782	8.3	.4
9930	OTHER LABOR, SERVICE RECEIPTS. . .	38	2 496	8.0	1.7	4443	CRANES, OERRICKS, HOISTS . . . . .	18	678	6.2	.2
	COMMODITIES N.E.C. . . . .	(X)	3 721	(X)	2.5	4445	OTHER MATERIALS HANDLING EQUIP. .	12	908	8.0	.2
	FARM MACHINERY AND EQUIPMENT (SIC 5083)						OTHER COMMODITIES. . . . .	(X)	196	(X)	(2)
	TOTAL . . . . .	58	57 789	(X)	100.0	4470	OTHER SPECIAL INO. MACH. . . . .	11	1 532	17.6	.3
1220	NEW AND REBUILT PARTS. . . . .	6	431	5.0	.7	4474	OTHER SPECIAL PURPOSE MACH. . . .	7	1 463	18.7	.3
4310	GARDEN MACHINERY, EQUIP. SUPP. . .	28	22 635	71.4	39.2		OTHER COMMODITIES. . . . .	(X)	69	(X)	(2)
4320	FARM, DAIRY MACHINERY, PARTS . . .	38	27 003	90.6	46.7	4510	BEARINGS, POWER, TRANSMISSION. . .	114	58 699	66.0	13.2
	COMMODITIES N.E.C. . . . .	(X)	7 720	(X)	13.4	4511	BALL, ROLLER BEARINGS. . . . .	86	38 331	53.0	8.6
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					4512	OTHER POWER TRANSMISSION EQUIP. .	72	20 368	37.7	4.6
	TOTAL . . . . .	1 023	694 449	(X)	100.0	4610	INDUSTRIAL VALVES, FITTINGS. . . .	110	63 550	57.4	14.2
1220	NEW AND REBUILT PARTS. . . . .	19	1 967	21.4	.3	4710	WELDING EQUIPMENT, SUPPLIES. . . .	74	41 749	95.9	9.4
1620	INDUSTRIAL CHEMICALS . . . . .	8	1 454	33.3	.2	4810	RECONDITIONED DRUMS AND BARRELS. .	47	10 040	100.0	2.3
3310	ELECTRICAL WIRING SUPPLIES . . . . .	7	483	14.2	.1	4820	BOTTLES SUPPLIES. . . . .	30	28 317	98.4	6.3
3610	HARDWARE . . . . .	9	2 031	6.0	.3	4830	PRINTING, DUPLICATING INKS . . . .	13	4 473	90.9	1.0
4110	OFFICE MACHINES AND EQUIPMENT. . .	9	618	33.3	.1	4840	ABRASIVES, ABRASIVE MATERIALS. . .	122	40 928	47.9	9.2
4210	CONSTRUCTION, MINING SUPPLIES. . .	19	2 006	37.5	.3	4850	INDUSTRIAL LEATHER, LEATHER BELT .	49	3 967	23.6	.9
4214	PARTS AND ATTACHMENTS. . . . .	11	617	25.0	.1	4860	MECHANICAL RUBBER GOODS. . . . .	107	24 108	43.5	5.4
4215	POWER CRANES AND PARTS . . . . .	7	436	25.0	.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	50	18 567	66.6	4.2
4219	OTHER CONSTRUCTION EQUIP. . . . .	9	747	20.0	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	314	100 173	66.9	22.5
	OTHER COMMODITIES. . . . .	(X)	207	(X)	(2)	5420	SHIP, BOAT . . . . .	4	916	28.5	.2
4410	FOOD PROCESSING MACHINERY EQUIP. .	65	34 652	76.9	5.0	5430	AIRCRAFT, AVIATION PARTS . . . . .	5	927	13.3	.2
4411	DAIRY, MILK PROD. MACH. EQUIP. . .	18	8 696	50.0	1.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	25	651	5.2	.1
4412	OTHER FOOD PROCESSING MACH. . . .	52	25 957	71.1	3.7	6250	CAST IRON SOIL PIPE, TUBING. . . .	6	332	4.5	.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	250	103 739	73.3	14.9	6260	IRON, STEEL PIPE, TUBING . . . . .	28	7 816	19.3	1.8
4430	METAL—WORKING MACHINERY. . . . .	199	173 876	84.4	25.0	7520	INDUSTRIAL PAPERS. . . . .	10	1 182	21.4	.3
4431	NEW MACHINE TOOLS. . . . .	161	140 791	78.6	20.3	9760	MISCELLANEOUS LINES. . . . .	12	371	33.3	.1
4432	MISCELLANEOUS METALWORKING . . .	86	33 085	36.9	4.8		COMMODITIES N.E.C. . . . .	(X)	15 731	(X)	3.5
4440	MATERIALS HANDLING EQUIPMENT . . .	96	41 728	75.9	6.0		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4441	FORK LIFT TRUCKS . . . . .	35	14 758	58.3	2.1		TOTAL . . . . .	759	500 439	(X)	100.0
4442	INDUSTRIAL TRUCKS. . . . .	14	1 230	25.0	.2	1410	PHARMACEUTICALS, ANTIBIOTICS . . .	20	1 808	12.5	.4
4443	CRANES, OERRICKS, HOISTS . . . . .	28	3 970	33.3	.6	1620	INDUSTRIAL CHEMICALS . . . . .	14	1 702	13.6	.3
4444	ELEVATORS. . . . .	4	523	20.0	.1	3610	HARDWARE . . . . .	4	745	6.2	.1
4445	OTHER MATERIALS HANDLING EQUIP. .	65	21 246	56.3	3.1	5110	DENTAL EQUIPMENT, SUPPLIES . . . .	118	54 968	90.9	11.0
4450	OIL WELL, OIL REFINING MACH. . . .	22	50 379	78.4	7.3	5111	TEETH. . . . .	57	5 192	19.2	1.0
4460	PRINTING TRACES MACHINERY. . . . .	109	60 847	98.8	8.8	5112	DENTAL GOLD. . . . .	47	2 539	10.0	.5
						5113	EQUIPMENT (CHAIRS, X-RAYS) . . . .	68	14 260	38.8	2.8
						5114	SUNORY MERCHANDISE . . . . .	99	32 976	68.0	6.6
						5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	76	32 312	98.4	6.5
						5130	CHURCH EQUIPMENT, SUPPLIES . . . .	67	13 431	96.4	2.7
						5140	SURGICAL, MED., HOSPITAL EQUIP. . .	222	181 905	82.1	36.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
5150	OPHTHALMIC PRODUCTS . . . . .	200	80 828	78.2	16.2		METAL SERVICE CENTERS (SIC 5091 PT.)				
5151	PRESCRIPTION SALES . . . . .	45	8 929	75.0	1.8						
5152	OPHTHALMIC MERCHANDISE SALES . . . . .	107	37 902	92.6	7.6						
5153	OPTICAL, OPHTHALMIC INSTRU. . . . .	86	33 997	57.1	6.8						
							TOTAL . . . . .	289	1 457 384	(X)	100.0
5160	SCIENTIFIC INSTRUMENTS . . . . .	89	89 454	67.0	17.9	1620	INDUSTRIAL CHEMICALS . . . . .	11	3 345	2.1	.2
5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	63	25 481	62.1	5.1	3610	HARDWARE . . . . .	12	1 493	1.0	.1
7610	STATIONERY, OFFICE SUPPLIES. . . . .	13	1 418	30.0	.3	3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	10	10 732	20.0	.7
7720	OFFICE, COMM., BUS. FURNITURE. . . . .	7	661	9.0	.1	4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	8	4 007	2.8	.3
8610	PHOTOGRAPHIC GOODS . . . . .	5	3 956	44.4	.8	4610	INDUSTRIAL VALVES, FITTINGS. . . . .	9	4 175	15.0	.3
8630	TOYS, GAMES, FIREWORKS . . . . .	10	419	33.3	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	9	5 287	3.5	.4
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	4	850	22.2	.2	6210	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	41	69 942	10.4	4.7
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	33	1 816	8.0	.4	6211	SHEET BARS, TIN PLATE BARS . . . . .	14	6 793	25.0	.5
	COMMOIITIES N.E.C. . . . .	(X)	8 685	(X)	1.7	6212	WIRE ROOS. . . . .	20	25 816	8.2	1.8
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					6213	ROUGH CASTINGS, FOUNRY PROO. . . . .	8	1 531	5.2	.1
						6214	FORGINGS . . . . .	5	742	6.6	.1
						6215	PIG IRON, FERRO ALLOYS . . . . .	8	20 093	25.0	1.4
	TOTAL . . . . .	662	279 762	(X)	100.0	6216	OTHERS SEMI-FINISHEO IRON. . . . .	8	14 967	4.6	1.0
1430	BEAUTY AIOS. . . . .	16	647	12.5	.2	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	121	366 464	53.8	24.9
1510	PAINTS, VARNISHES, LACQUERS. . . . .	4	318	3.3	.1	6221	PLATES . . . . .	49	29 952	7.9	2.0
1610	SOAPS AND OETERGENTS . . . . .	22	2 666	16.1	1.0	6222	STRIP (HOT, COLO-ROLLEO) . . . . .	53	39 698	15.5	2.7
						6223	SHEETS (COLO-ROLLEO) . . . . .	62	86 655	18.1	5.9
1710	YARO OR PIECE GOOOS. . . . .	7	925	25.0	.3	6224	SHEETS (HOT-ROLLEO) . . . . .	61	82 834	17.2	5.6
1712	RAYON, NYLON, ETC. . . . .	5	630	18.1	.2	6225	BLACK PLATE. . . . .	18	5 844	12.1	.4
	OTHER COMMOIITIES. . . . .	(X)	295	(X)	.1	6226	SHEETS (GALVANIZED, ETC.). . . . .	46	45 548	10.6	3.1
						6227	TIN PLATE. . . . .	21	30 432	21.4	2.1
1720	NOTIONS (THREAO, BUTTUNS, ETC.). . . . .	15	1 368	21.7	.5	6228	FAB. AND STRUCTURAL PLATE. . . . .	10	31 726	44.8	2.2
						6229	OTHER FLAT IRON, STEEL PROO. . . . .	21	13 776	6.8	.9
5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	103	68 423	88.1	24.5	6230	IRON/STEEL WIRE, WIRE PROOUCTS . . . . .	63	69 582	18.5	4.7
5211	EQUIPMENT. . . . .	88	10 289	34.9	3.7	6231	WIRE-PLAIN, COATEO, BARBEO . . . . .	30	29 912	9.5	2.0
5212	SPRAY CAN PROOUCTS . . . . .	70	4 083	15.6	1.5	6232	NAILS, STAPLES . . . . .	29	24 685	10.0	1.7
5213	HAIR CARE PROOUCTS . . . . .	93	18 347	60.5	6.6	6233	WOVEN, WELDEO WIRE FENCE EQPT. . . . .	11	1 972	.7	.1
5214	WIGS, SWATCHES, TOUTEES. . . . .	77	15 050	45.7	5.4	6234	WIRE ROPE AND STRANO . . . . .	20	12 096	5.3	.8
5215	SUNORIES-CURLERS, PINS, CAPS . . . . .	83	20 654	54.0	7.4	6235	REINFORCEMENT MESH . . . . .	11	917	.7	.1
5220	CUSTOOIAL (JANITORS) SUPPLIES. . . . .	125	44 904	87.0	16.1	6240	IRON, STEEL FINISHEO PROOUCTS. . . . .	80	113 826	21.9	7.7
5221	MACHINES AND EQUIPMENT . . . . .	82	13 610	41.5	4.9	6241	RAILS, TIE PLATES, RAIL JOINTS . . . . .	11	9 916	9.0	.7
5222	CLEANING CHEMICALS, SUPPLIES . . . . .	108	31 294	72.2	11.2	6242	BAR, HOT ROLLEO . . . . .	50	33 110	7.5	2.2
						6243	BAR, COLO-FINISHEO. . . . .	34	15 420	6.5	1.0
5230	LAUNORY, ORY CLEANING MACHINES . . . . .	112	54 253	100.0	19.4	6244	CONCRETE REINFORCEMENT BARS. . . . .	26	12 059	6.4	.8
5231	COINOPERATEO MACHINES EQUIP. . . . .	48	16 135	63.0	5.8	6245	STRUCTURAL SHAPES. . . . .	40	24 271	6.5	1.6
5232	ALL OTHER COMMERCIAL LAUNORY . . . . .	45	12 515	47.3	4.5	6246	PILING, BEARING PILES. . . . .	11	7 183	3.4	.5
5233	SUPPLIES (FLUIDS, ETC.). . . . .	57	25 604	94.8	9.2	6247	STEEL CONTAINERS . . . . .	6	4 671	7.1	.3
						6248	OTHER FINISHEO PROOUCTS. . . . .	15	7 195	5.6	.5
5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	81	53 448	95.9	19.1	6260	IRON, STEEL PIPE, TUBING . . . . .	51	73 610	15.8	6.0
5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	59	13 693	100.0	4.9	6270	OTHER CARBON STEEL PROOUCTS. . . . .	17	9 917	7.6	.7
5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	28	9 542	97.1	3.4						
5340	MORTICIANS' GOOOS, UNOERTAKERS'. . . . .	23	2 692	100.0	1.0	6320	ALLOY STEEL. . . . .	42	62 529	20.0	4.2
						6321	BAR, HOT-ROLL OR COLO FINISH . . . . .	23	19 433	10.2	1.3
5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	52	15 312	85.9	5.5	6322	TOOL STEEL BARS. . . . .	16	12 720	16.6	.9
5351	LEATHER, SOLE AND HEEL . . . . .	24	3 922	50.0	1.4	6323	PIPE AND TUBING. . . . .	10	11 402	7.6	.8
5352	RUBBER SOLES AND HEELS . . . . .	28	6 305	46.0	2.3	6324	PLATE. . . . .	9	1 845	1.5	.1
5353	FINOINGS AND MERCHANOISE . . . . .	46	5 085	38.2	1.8	6325	OTHER ALLOY STEEL. . . . .	14	17 128	12.2	1.2
						6330	STAINLESS STEEL. . . . .	77	140 251	30.9	9.5
7510	PERSONAL SERVICE PAPERS. . . . .	12	743	37.5	.3	6331	PLATES . . . . .	19	5 985	4.3	.4
7520	INDUSTRIAL PAPERS. . . . .	8	383	5.8	.1	6332	STRIP. . . . .	26	12 838	8.1	.9
9730	LEATHER. . . . .	13	1 546	31.5	.6	6333	SHEETS . . . . .	42	27 151	11.0	1.8
9760	MISCELLANEOUS LINES. . . . .	14	1 438	26.3	.5	6334	BAR, BAR-SIZE SHAPES. . . . .	36	19 725	7.8	1.3
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	30	9 915	4.3	.3	6335	OTHER STAINLESS STEEL. . . . .	44	74 552	22.5	5.1
	COMMOIITIES N.E.C. . . . .	(X)	6 546	(X)	2.3	6410	COPPER WIRE (ELECTRICAL ONLY). . . . .	6	11 603	57.1	.8
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					6420	OTHER COPPER, BRASS MILL PROOS. . . . .	47	70 158	22.5	4.8
	TOTAL . . . . .	216	202 745	(X)	100.0	6421	FLAT PROOUCTS. . . . .	34	30 838	12.2	2.1
5410	RAILROAO TRANSPORTATION EQUIP. . . . .	18	15 389	100.0	7.6	6422	TUBULAR PROOUCTS . . . . .	28	22 034	9.3	1.5
5420	SHIP, BOAT . . . . .	98	50 647	94.6	25.0	6423	ROO, NON-ELECTRICAL WIRE . . . . .	23	17 286	26.0	1.2
						6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	65	93 002	30.5	6.3
5430	AIRCRAFT, AVIATION PARTS . . . . .	104	127 964	88.2	63.1	6440	NONFERROUS METALS. . . . .	31	262 553	62.8	17.8
5431	AIRCRAFT ENGINES, AIRFRAMES. . . . .	43	62 369	75.8	30.8	6442	NICKEL . . . . .	11	223 757	72.0	15.2
5432	AVIATION PARTS, SUPPLIES EQUIP. . . . .	85	65 595	49.9	32.4	6443	TIN, LEAO, ZINC, ETC. . . . .	14	18 186	46.1	1.2
						6444	METALLIC ORES, CONCENTRATES. . . . .	10	19 684	24.0	1.3
5440	MISCELLANEOUS TRANSPORTATION . . . . .	6	2 088	4.2	1.0		OTHER COMMOIITIES. . . . .	(X)	926	(X)	.1
	COMMOIITIES N.E.C. . . . .	(X)	6 657	(X)	3.3	9760	MISCELLANEOUS LINES. . . . .	17	37 201	10.1	2.5
	COAL (SIC 5091 PT.)					9910	RECEIPTS FROM PROCESSING . . . . .	10	1 997	1.8	.1
						9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	9	8 370	7.1	.6
	TOTAL . . . . .	45	179 395	(X)	100.0		COMMOIITIES N.E.C. . . . .	(X)	37 340	(X)	2.6
6110	COAL (BITUMINOUS AND ANTHRACITE) COMMOIITIES N.E.C. . . . .	43	173 764	96.9	96.9		METAL SALES OFFICES (SIC 5091 PT.)				
		(X)	5 631	(X)	3.1						
							TOTAL . . . . .	464	1 780 795	(X)	100.0
						1620	INDUSTRIAL CHEMICALS . . . . .	16	22 321	4.6	1.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	15	5 548	1.3	.3		WINE AND DISTILLED SPIRITS (SIC 5095 PT.)				
6210	IRON, STEEL PRODS. (SEMI-FINISH)	43	115 745	16.8	6.6		TOTAL . . . . .	145	1 271 782	(X)	100.0
6211	SHEET BARS, TIN PLATE BARS . . .	13	3 485	1.3	.2						
6212	WIRE RODS. . . . .	15	21 176	8.6	1.2		7310 WINES. . . . .	128	195 863	18.4	15.4
6216	OTHERS SEMI-FINISHED IRON. . . .	8	42 020	55.8	2.4	7320	SPIRITS. . . . .	101	1 074 714	89.3	84.5
	OTHER COMMODITIES. . . . .	(X)	49 064	(X)	2.8		COMMODITIES N.E.C. . . . .	(X)	1 205	(X)	.1
6220	IRON, STEEL PRODUCTS (FLAT). . . .	129	162 266	22.6	9.2		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	75	22 723	14.6	1.3		TOTAL . . . . .	183	586 184	(X)	100.0
6231	WIRE-PLAIN, COATED, BARBED . . .	46	15 632	13.4	.9	7410	PRINTING, WRITING PAPER. . . . .	172	390 473	91.9	66.6
6232	NAILS, STAPLES . . . . .	19	3 416	5.5	.2	7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	33	173 147	63.7	29.5
6233	WOVEN, WELDED WIRE FENCE EOPT.	10	1 213	50.0	.1	7510	PERSONAL SERVICE PAPERS. . . . .	11	9 234	16.8	1.6
6234	WIRE ROPE AND STRAND . . . . .	8	1 231	0	.1	7520	INDUSTRIAL PAPERS. . . . .	18	4 605	14.5	.8
6235	REINFORCEMENT MESH . . . . .	7	1 230	5.8	.1	7540	PAPERBOARD, BOXBOARD . . . . .	14	2 563	3.7	.4
6240	IRON, STEEL FINISHED PRODUCTS. .	98	101 590	17.1	5.8	7610	STATIONERY, OFFICE SUPPLIES. . . .	27	4 243	9.3	.7
6241	RAILS, TIE PLATES, RAIL JOINTS .	5	22 892	5.5	.1	7611	STATIONERY . . . . .	19	1 313	6.2	.2
6242	BARS, HOT ROLLED . . . . .	28	22 367	4.5	1.3	7613	LOOSELEAF BINDERS, BLANK BOOKS	6	331	8.3	.1
6243	BARS, COLD-FINISHED. . . . .	16	1 580	20.0	.1	7616	GREET., CARDS, CHRISTMAS CARDS	4	2 082	10.5	.4
6244	CONCRETE REINFORCEMENT BARS. .	32	11 169	2.2	.6		OTHER COMMODITIES. . . . .	(X)	517	(X)	.1
6245	STRUCTURAL SHAPES. . . . .	46	54 137	12.1	3.1		COMMODITIES N.E.C. . . . .	(X)	1 919	(X)	.3
6246	PILING, BEARING PILES. . . . .	5	7 188	18.1	.4		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
6248	OTHER FINISHED PRODUCTS. . . .	17	3 596	10.0	.2		TOTAL . . . . .	591	445 235	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	661	(X)	(Z)	1610	SOAPS AND DETERGENTS . . . . .	48	1 905	4.3	.4
6260	IRON, STEEL PIPE, TUBING . . . .	40	32 140	8.0	1.8	1620	INDUSTRIAL CHEMICALS . . . . .	30	2 286	10.6	.5
6270	OTHER CARBON STEEL PRODUCTS. .	12	3 352	50.0	.2	2410	CONFECTIONERY. . . . .	7	1 586	19.0	.4
6320	ALLOY STEEL. . . . .	38	8 428	15.1	.5	4180	STORE, RESTAURANT FIXTURES . . .	9	1 088	14.2	.2
6330	STAINLESS STEEL. . . . .	52	29 604	16.3	1.7	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	94	4 176	5.1	.9
6331	PLATES . . . . .	8	2 016	1.3	.1	5220	CUSTODIAL (JANITORS) SUPPLIES. .	55	3 950	6.6	.9
6332	STRIP. . . . .	14	4 506	4.2	.3	7410	PRINTING, WRITING PAPER. . . . .	24	3 952	20.4	.9
6333	SHEETS . . . . .	24	8 341	6.4	.5	7510	PERSONAL SERVICE PAPERS. . . . .	255	93 825	42.5	21.1
6334	BARS, BAR-SIZE SHAPES. . . . .	11	1 547	1.5	.1	7520	INDUSTRIAL PAPERS. . . . .	454	238 731	67.5	53.6
6335	OTHER STAINLESS STEEL. . . . .	29	13 194	7.6	.7	7530	SHIPPING ROOM SUPPLIES. . . . .	113	16 025	18.1	3.6
6410	COPPER WIRE (ELECTRICAL ONLY). .	19	61 173	43.2	3.5	7540	PAPERBOARD, BOXBOARD . . . . .	117	60 267	56.0	13.5
6420	OTHER COPPER, BRASS MILL PRODS..	84	375 513	39.9	21.3	7610	STATIONERY, OFFICE SUPPLIES. . . .	46	1 493	5.5	.3
6430	ALUMINUM SHAPES, FORMS, ETC. . .	84	100 639	38.5	5.7	7611	STATIONERY . . . . .	23	537	4.1	.1
6431	PLATE (.250 INCH AND OVER). . .	16	18 777	11.8	1.1	7615	OTHER OFFICE SUPPLIES. . . . .	20	551	3.5	.1
6432	SHEET, COIL (.006 TO .249 IN). .	40	35 546	16.8	2.0		OTHER COMMODITIES. . . . .	(X)	406	(X)	.1
6433	ROD, BAR, AND WIRE-ROLLED. . . .	34	8 315	4.7	.5	7870	KITCHEN UTENSILS, TOOLS, MISC. .	18	2 283	15.1	.5
6434	PIPE AND TUBING. . . . .	18	2 035	3.8	.1	8530	ADHESIVES, MASTICS . . . . .	16	1 048	4.4	.2
6435	EXTRUDED SHAPES. . . . .	32	17 997	10.2	1.0	9760	MISCELLANEOUS LINES. . . . .	16	3 359	30.7	.8
6436	FOILS. . . . .	17	17 970	11.3	1.0		COMMODITIES N.E.C. . . . .	(X)	9 261	(X)	2.1
6440	NONFERROUS METALS. . . . .	85	644 566	53.9	35.6		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
9760	MISCELLANEOUS LINES. . . . .	13	40 319	8.0	2.3		TOTAL . . . . .	696	356 206	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	54 868	(X)	3.1	1820	WOMEN'S, CHILD'S, CLOTHING. . .	4	2 043	12.7	.6
	TOBACCO AND ITS PRODUCTS (SIC 5094)					4110	OFFICE MACHINES AND EQUIPMENT. .	84	3 255	15.5	.9
	TOTAL . . . . .	188	(D)	(X)	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES. . .	32	888	11.1	.2
1410	PHARMACEUTICALS, ANTIBIOTICS . .	11	(D)	1.2	.1	7410	PRINTING, WRITING PAPER. . . . .	92	5 037	15.5	1.4
1420	HEALTH PRODUCTS. . . . .	14	(D)	8.9	.8	7520	INDUSTRIAL PAPERS. . . . .	28	1 130	8.8	.3
1430	BEAUTY AIDS. . . . .	17	(D)	3.2	.2	7610	STATIONERY, OFFICE SUPPLIES. . . .	695	311 812	87.5	87.5
2410	CONFECTIONERY. . . . .	129	(D)	12.7	7.5	7720	OFFICE, COMM., BUS. FURNITURE. .	84	12 192	27.6	3.4
2411	CANDY (ALL KINDS). . . . .	128	(D)	10.0	5.8	8630	TOYS, GAMES, FIREWORKS. . . . .	24	1 455	22.2	.4
2412	CHEWING GUM. . . . .	76	(D)	2.8	1.0	8680	BOOKS, MAGAZINES. . . . .	25	808	14.2	.2
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	35	(D)	2.6	.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	23	2 458	17.5	.7
2414	NUTS, OTHER CONFECTIONS. . . .	38	(D)	1.8	.3	9760	MISCELLANEOUS LINES. . . . .	12	7 358	28.7	2.1
3430	ELECTRIC HOUSEWARES. . . . .	5	(D)	10.0	.2	9930	OTHER LABOR, SERVICE RECEIPTS. .	19	1 114	17.6	.3
7110	CIGARETTES, CIGARS, TOBACCO. . .	188	(D)	89.0	89.0		COMMODITIES N.E.C. . . . .	(X)	6 656	(X)	1.9
7111	CIGARETTES . . . . .	165	(D)	78.7	73.1		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
7112	CIGARS . . . . .	148	(D)	16.0	12.8		TOTAL . . . . .	461	261 475	(X)	100.0
7113	OTHER TOBACCO. . . . .	106	(D)	5.1	3.1	3420	MAJOR APPLIANCES . . . . .	14	1 517	13.9	.6
7320	SPIRITS. . . . .	3	(D)	13.3	.4	4110	OFFICE MACHINES AND EQUIPMENT. .	13	553	13.3	.2
7510	PERSONAL SERVICE PAPERS. . . . .	14	(D)	1.6	.1	5120	SCHOOL EQUIPMENT, SUPPLIES. . .	6	1 268	50.0	.5
9750	SMOKERS' SUPPLIES AND PIPES. . .	23	(D)	4.1	.5	7610	STATIONERY, OFFICE SUPPLIES. . .	15	1 910	30.4	.7
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	237	125 633	88.0	48.0
	BEER AND ALE (SIC 5095 PT.)										
	TOTAL . . . . .	169	230 769	(X)	100.0						
2950	SOFT DRINKS, ORINK, WATERS . . .	76	5 740	13.4	2.5						
7210	BEER, ALE, PORTER, STOUT, ETC. .	169	223 985	97.1	97.1						
	COMMODITIES N.E.C. . . . .	(X)	1 044	(X)	.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
7720	OFFICE, COMM., BUS. FURNITURE. . .	246	118 542	88.3	45.3	8120	PLYWOOD (INCL. CLIPBOARD ETC.) .	177	80 462	35.4	17.5
7721	OFFICE FURN. (WOODEN, METAL) . .	192	97 503	82.1	37.3	8121	HARWOOD . . . . .	107	42 049	36.9	9.1
7722	PUBLIC BUILDING FURNITURE. . .	36	6 338	42.1	2.4	8122	SOFTWOOD . . . . .	127	38 413	21.6	8.3
7723	STORE, RESTAURANT FURNITURE. . .	13	1 198	31.2	.5	8130	WOOD SHINGLES. . . . .	34	2 632	4.7	.6
7724	PROFESSIONAL FURNITURE . . . . .	19	816	12.5	.3	8140	WOOD MILLWORK (DOORS, ETC.) . .	185	85 504	48.9	18.6
7725	OTHER FURNITURE. . . . .	60	12 686	47.5	4.9	8150	METAL MILLWORK (DOORS, ETC.) . .	42	14 009	85.7	3.0
7810	CHINA, GLASSWARE, CROCKERY . . .	6	327	3.5	.1	8160	VENEER, OTHER WOOD PRODUCTS. . .	28	7 843	23.9	1.7
7840	CURTAINS, DRAPES . . . . .	13	372	2.7	.1	8310	GLASS (FLAT, BRICK, ETC.) . . . .	6	2 166	35.7	.5
7850	FLOOR COVERINGS. . . . .	36	1 745	7.1	.7	8410	INSULATION MATERIALS . . . . .	37	1 183	3.4	.3
7851	CARPETS, RUGS. . . . .	34	1 664	6.1	.6	8420	ROOFING, SIDING, EQUIPMENT . . .	33	2 317	5.8	.5
	OTHER COMMODITIES. . . . .	(X)	80	(X)	(Z)	8520	WALLBOARD, HARDBOARD . . . . .	51	3 492	8.9	.8
7870	KITCHEN UTENSILS, TOOLS, MISC. .	8	2 507	27.7	1.0		COMMODITIES N.E.C. . . . .	(X)	7 038	(X)	1.5
9760	MISCELLANEOUS LINES. . . . .	4	1 971	24.2	.8	CONSTRUCTION MATERIALS (SIC 5098 PT.)					
9930	OTHER LABOR, SERVICE RECEIPTS. .	11	204	3.8	.1	TOTAL . . . . .					
	COMMODITIES N.E.C. . . . .	(X)	4 926	(X)	1.9	SS9	319 322	(X)	100.0		
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					1510	PAINTS, VARNISHES, LACQUERS. . .	19	806	5.1	.3
	TOTAL . . . . .	917	799 959	(X)	100.0	3610	HARWARE . . . . .	18	1 409	7.5	.4
1620	INDUSTRIAL CHEMICALS . . . . .	4	745	16.6	.1	3710	WARM-AIR HEATING-COOLING EQUIP..	6	361	4.3	.1
1710	YARN OR PIECE GOODS. . . . .	18	4 279	20.8	.5	3740	PLUMBING FIX., EQUIP., SUPPLIES.	6	649	6.4	.2
1711	COTTON FABRICS . . . . .	9	1 560	20.0	.2	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	63	4 135	6.7	1.3
1712	RAYON, NYLON, ETC. . . . .	6	758	33.3	.1	6232	NAILS, STAPLES . . . . .	63	4 128	6.7	1.3
1714	OTHER YARN GOODS . . . . .	7	1 895	18.1	.2		OTHER COMMODITIES. . . . .	(X)	8	(X)	(Z)
	OTHER COMMODITIES. . . . .	(X)	66	(X)	(Z)	6240	IRON, STEEL FINISHED PRODUCTS. .	23	1 164	7.2	.4
1810	MEN'S, BOYS' CLOTHING. . . . .	18	3 388	16.6	.4	6430	ALUMINUM SHAPES, FORMS, ETC. . .	30	3 706	16.6	1.2
1820	WOMEN'S, CHILD'S, CLOTHING. . .	19	2 029	10.3	.3	7850	FLOOR COVERINGS. . . . .	13	2 326	21.8	.7
3430	ELECTRIC HOUSEWARES. . . . .	12	3 842	14.7	.5	8110	LUMBER (ROUGH, DRESSED) . . . .	15	1 185	6.5	.4
3610	HARDWARE . . . . .	22	2 799	9.6	.3	8111	SOFTWOODS (EXCEPT FLOORING) . .	9	803	8.8	.3
4150	CHINA, GLASSWARE, COMMERCIAL . .	6	1 012	25.0	.1	8113	FLOORING . . . . .	6	282	5.5	.1
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	4	585	25.0	.1		OTHER COMMODITIES. . . . .	(X)	100	(X)	(Z)
7520	INDUSTRIAL PAPERS. . . . .	9	561	25.0	.1	8120	PLYWOOD (INCL. CLIPBOARD ETC.) .	15	1 469	11.6	.5
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	9	6 234	33.3	.8	8121	HARWOOD . . . . .	12	1 179	12.1	.4
							OTHER COMMODITIES. . . . .	(X)	290	(X)	.1
7720	OFFICE, COMM., BUS. FURNITURE. .	8	1 081	12.5	.1	8130	WOOD SHINGLES. . . . .	26	3 229	9.0	1.0
7725	OTHER FURNITURE. . . . .	5	762	14.2	.1	8140	WOOD MILLWORK (DOORS, ETC.) . .	15	1 427	12.9	.4
	OTHER COMMODITIES. . . . .	(X)	319	(X)	(Z)	8150	METAL MILLWORK (DOORS, ETC.) . .	29	1 919	6.6	.6
7810	CHINA, GLASSWARE, CROCKERY . . .	191	127 130	75.7	15.9	8160	VENEER, OTHER WOOD PRODUCTS. . .	6	630	9.5	.2
7820	HOUSEHOLD LINENS, DOMESTICS. . .	171	165 272	92.4	20.7	8210	BRICK, BLOCKS, TILE, CLAY. . . .	154	57 790	64.6	18.1
7821	BEOSPREADS, BLANKETS . . . . .	88	54 408	57.6	6.8	8220	CONCRETE PROD., BUILDING STONE .	79	12 467	38.2	3.9
7822	TABLE LINENS . . . . .	105	37 013	46.0	4.6	8230	CEMENT, LIME, PLASTIC, STUCCO. .	100	25 924	37.5	8.1
7823	SHEETS, PILLOW CASES . . . . .	85	35 310	41.9	4.4	8240	SAND, GRAVEL, CRUSHED STONE. . .	86	15 878	32.0	5.0
7824	TOWELS, WASH CLOTHS. . . . .	90	28 663	33.9	3.6	8250	READY-OR-TRANSIT-MIXED CONCRETE.	4	420	20.0	.1
7825	OTHER LINENS, DOMESTICS. . . . .	62	9 879	18.7	1.2	8310	GLASS (FLAT, BRICK, ETC.) . . . .	48	26 170	100.0	8.2
7830	SHADES, VENETIAN BLINDS. . . . .	34	10 265	76.4	1.3	8410	INSULATION MATERIALS . . . . .	80	10 641	14.6	3.3
7840	CURTAINS, DRAPES . . . . .	80	30 257	57.5	3.8	8420	ROOFING, SIDING, EQUIPMENT . . .	115	51 199	59.0	16.0
7850	FLOOR COVERINGS. . . . .	223	229 452	82.2	28.7	8421	ASPHALT SHINGLES, ROOFING. . . .	100	27 575	36.1	8.6
7851	CARPETS, RUGS. . . . .	182	176 297	70.0	22.0	8422	ASBESTOS CEMENT ROOFING. . . . .	63	8 876	15.3	2.8
7852	LINOLEUM, OTHER HARD SURFACE. . .	74	39 613	51.0	5.0	8423	GALVANIZED IRON, STEEL SHEETS. . .	35	1 989	6.6	.6
7853	OTHER FLOOR COVERINGS. . . . .	40	13 542	42.5	1.7	8424	ALUMINUM SHEETS. . . . .	48	5 848	11.1	1.8
7860	MIRRORS, LAMPS, PICTURE FRAMES .	112	25 756	74.4	3.2	8425	RAIN-CARRYING EQUIPMENT. . . . .	63	5 130	8.7	1.6
7870	KITCHEN UTENSILS, TOOLS, MISC. .	222	154 669	86.1	19.3	8426	ALL OTHER TYPES. . . . .	30	1 781	6.9	.6
8630	TOYS, GAMES, FIREWORKS . . . . .	10	968	6.2	.1	8510	BUILDING AND CONSTRUCTION PAPER.	32	2 769	9.5	.9
8820	JEWELRY, SILVERWARE, TROPHIES. .	16	1 783	14.2	.2	8520	WALLBOARD, HARDBOARD . . . . .	98	30 395	35.5	9.5
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	22	7 660	31.2	1.0	8530	ADHESIVES, MASTICS . . . . .	90	10 292	22.6	3.2
9740	LUGGAGE, SADDLERY, HARNESS . . .	4	1 377	12.5	.2	8540	STRUCTURAL IRON, STEEL . . . . .	10	4 061	65.0	1.3
9760	MISCELLANEOUS LINES. . . . .	7	1 298	40.0	.2	8550	PLASTIC BUILDING MATERIALS . . .	23	3 018	17.6	.9
	COMMODITIES N.E.C. . . . .	(X)	17 517	(X)	2.2	8560	PREFABR. STRUCTURAL ASSEMBLIES .	17	4 383	66.6	1.4
	LUMBER AND MILLWORK (SIC 5098 PT.)					8570	OTHER BUILDING MATERIALS . . . .	67	25 379	61.2	7.9
	TOTAL . . . . .	456	460 645	(X)	100.0	9760	MISCELLANEOUS LINES. . . . .	19	3 248	13.1	1.0
3610	HARWARE . . . . .	23	931	5.8	.2	9930	OTHER LABOR, SERVICE RECEIPTS. .	19	2 192	21.8	.7
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	36	2 285	6.4	.5		COMMODITIES N.E.C. . . . .	(X)	8 681	(X)	2.7
6232	NAILS, STAPLES . . . . .	35	2 268	6.4	.5	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
	OTHER COMMODITIES. . . . .	(X)	18	(X)	(Z)	TOTAL . . . . .					
8110	LUMBER (ROUGH, DRESSED) . . . . .	284	250 783	75.6	54.4	875	748 487	(X)	100.0		
8111	SOFTWOODS (EXCEPT FLOORING) . .	219	195 691	69.1	42.5	1810	MEN'S, BOYS' CLOTHING. . . . .	8	8 431	28.9	1.1
8112	HARWOODS (EXCEPT FLOORING) . .	138	43 059	33.8	9.3	2930	PET FOODS--ALL KINDS . . . . .	4	4 757	17.1	.6
8113	FLOORING . . . . .	84	12 033	12.8	2.6	3420	MAJOR APPLIANCES . . . . .	5	4 401	100.0	.1
						3610	HARWARE . . . . .	7	1 898	8.5	.3
						4110	OFFICE MACHINES AND EQUIPMENT. .	5	11 495	44.1	1.5
						5120	SCHOOL EQUIPMENT, SUPPLIES . . .	13	1 365	25.0	.2
						7610	STATIONERY, OFFICE SUPPLIES. . . .	36	3 790	16.6	.5
						7810	CHINA, GLASSWARE, CROCKERY . . .	8	420	20.0	.1
						7870	KITCHEN UTENSILS, TOOLS, MISC. .	9	576	12.5	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
8610	PHOTOGRAPHIC GOODS . . . . .	261	241 907	100.0	32.3		OTHER PRODUCTS (SIC 5099 PT.)				
8611	CAMERAS, PARTS, ACC. MOUNTS. .	186	148 604	72.8	19.9						
8612	PROJECTION APPARATUS . . . . .	80	12 812	26.1	1.7						
8613	DEVELOP., PRINTING, APPARATUS. .	85	15 692	23.3	2.1		TOTAL . . . . .	1 513	(O)	(X)	100.0
8614	SENSITIZED, UNEXPOSED FILMS. . .	93	34 986	53.4	4.7						
8615	OTHER PHOTOGRAPHIC GOODS . . . .	90	29 813	41.2	4.0	1220	NEW AND REBUILT PARTS. . . . .	7	(D)	100.0	1.1
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	275	179 443	70.1	24.0	1620	INDUSTRIAL CHEMICALS . . . . .	14	(D)	1.7	.2
8621	ATHLETIC EQUIPMENT, SUPPLIES . .	136	46 554	41.8	6.2	1810	MEN'S, BOYS' CLOTHING. . . . .	42	(D)	17.6	.3
8622	ARMS AND AMMUNITION. . . . .	65	32 872	41.5	4.4	1820	WOMEN'S, CHILD'S, CLOTHING . . .	40	(D)	18.1	.4
8623	BICYCLES . . . . .	30	35 244	77.0	4.7	1824	WOMEN'S, CHILD'S UNDERWEAR . .	31	(D)	21.4	.3
8624	CAMPING EQUIPMENT. . . . .	33	3 429	8.9	.5		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1
8625	FISHING TACKLE AND EQUIPMENT . .	57	28 603	55.0	3.8	3430	ELECTRIC HOUSEWARES. . . . .	34	(D)	5.2	.1
8626	SKI EQUIPMENT, SUPPLIES. . . . .	23	9 811	27.0	1.3	5430	AIRCRAFT, AVIATION PARTS . . . .	4	(D)	50.0	.1
8627	OTHER (WATER SPORTS, ARCHERY). .	76	22 932	48.4	3.1	6530	OILS, GREASES, OTHER PETROL. . .	11	(D)	31.8	.7
8630	TOYS, GAMES, FIREWORKS . . . . .	237	182 647	75.5	24.4	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	25	(D)	9.5	.2
8640	BOATS (OUTBOARD AND ROW BOATS). .	14	8 802	100.0	1.2	7820	HOUSEHOLD LINENS, DOMESTICS. . .	32	(D)	9.0	.2
8650	BILLIARDS, POOL, BOWLING EQUIP. .	28	11 194	71.4	1.5	7850	FLOOR COVERINGS. . . . .	21	(D)	9.5	.2
8660	THEATER, STUDIO EQUIPMENT. . . .	16	6 918	37.5	.9	8760	SEEDS. . . . .	5	(D)	50.0	.1
8670	OTHER RECREATION, HOBBY GOODS. .	107	55 431	65.4	7.4	8767	FLOWER SEEDS AND BULBS . . . .	7	(D)	50.0	.1
8680	BOOKS, MAGAZINES . . . . .	6	3 036	6.7	.4		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(2)
8820	JEWELRY, SILVERWARE, TROPHIES. .	18	2 776	11.1	.4	8820	JEWELRY, SILVERWARE, TROPHIES. .	41	(D)	15.0	.3
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	21	2 487	23.0	.3	8821	CLOCKS, WATCHES, MOVEMENTS . .	22	(D)	75.0	.3
9760	MISCELLANEOUS LINES. . . . .	4	2 250	10.0	.3		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(2)
9930	OTHER LABOR, SERVICE RECEIPTS. . .	16	2 922	30.7	.4	9110	FLOWERS, FLORIST'S SUPPLIES. . .	182	(D)	100.0	2.5
	COMMODITIES N.E.C. . . . .	(X)	15 501	(X)	2.1	9111	CUT FLOWERS, POTTED PLANTS . . .	127	(D)	100.0	1.6
						9112	FLORIST'S SUPPLIES (NURSERY) . .	77	(D)	100.0	.8
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					9210	LOGS, PILES, PULPWOOD, POLES . .	58	(D)	19.3	2.3
	TOTAL . . . . .	402	383 503	(X)	100.0	9220	BARRELS, BOXES, BOX SHOOKS, ETC.	23	(D)	100.0	.2
7610	STATIONERY, OFFICE SUPPLIES. . . .	9	1 172	11.1	.3	9310	PHONO., RECORDS, PREREC. TAPES .	173	(D)	100.0	6.5
8680	BOOKS, MAGAZINES . . . . .	402	379 067	98.8	98.8	9410	MUSICAL INSTRUMENTS, SHEET MUSIC	91	(D)	100.0	2.8
9310	PHONO., RECORDS, PREREC. TAPES .	6	1 279	10.7	.3	9411	MUSICAL INSTRUMENTS. . . . .	72	(D)	100.0	2.2
	COMMODITIES N.E.C. . . . .	(X)	1 985	(X)	.5	9412	SHEET MUSIC. . . . .	24	(D)	100.0	.6
						9510	OTHER TEXTILE PRODUCTS . . . . .	103	(D)	100.0	2.6
	FARM SUPPLIES (SIC 5099 PT.)					9511	TEXTILE BAGS, BAGGING. . . . .	34	(D)	100.0	.5
	TOTAL . . . . .	176	421 159	(X)	100.0	9512	BURLAP . . . . .	49	(D)	100.0	1.4
1620	INDUSTRIAL CHEMICALS . . . . .	13	3 211	23.5	.8	9513	CANVAS PRODUCTS, FELT, ETC. . .	30	(D)	100.0	.7
4310	GARAGE MACHINERY, EQUIP. SUPP. .	11	323	50.0	.1	9610	INDUSTRIAL YARNS . . . . .	81	(D)	100.0	8.0
8710	HAY, STRAW, ALFALFA, OTHER. . . .	31	3 440	30.7	.8	9710	WALLPAPER. . . . .	61	(D)	100.0	1.3
8720	FEEDS (MIXED AND OTHER). . . . .	22	32 716	57.7	7.8	9720	VEGET. OILS (COTTONSEED, ETC.). .	29	(D)	96.7	9.0
8730	FEED INGREDIENTS . . . . .	17	62 297	71.1	14.8	9730	LEATHER. . . . .	141	(D)	100.0	3.7
8740	FERTILIZER, FERTILIZER MATERIALS	58	262 548	88.4	62.3	9740	LUGGAGE, SADDLERY, HARNESS . . .	33	(D)	100.0	.7
8750	AGRICULTURAL CHEMICALS . . . . .	71	24 324	31.6	5.8	9750	SMOKERS' SUPPLIES AND PIPES. . .	34	(D)	100.0	.7
8760	SEEDS. . . . .	49	13 129	77.5	3.1	9760	MISCELLANEOUS LINES. . . . .	254	(D)	35.2	17.4
	COMMODITIES N.E.C. . . . .	(X)	19 171	(X)	4.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	203	(D)	45.2	1.9
							COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	36.4
	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)										
	TOTAL . . . . .	1 254	897 679	(X)	100.0						
8810	PRECIOUS STONES (CUT) AND METALS	592	527 630	95.1	58.8						
8820	JEWELRY, SILVERWARE, TROPHIES. .	752	358 401	93.2	39.9						
8821	CLOCKS, WATCHES, MOVEMENTS . .	375	194 077	86.4	21.6						
8822	COSTUME JEWELRY. . . . .	282	91 538	89.4	10.2						
8823	JEWELERS' TOOLS, FININGS. . . . .	99	26 333	85.2	2.9						
8824	SILVERWARE, PLATE WARE. . . . .	133	46 453	77.6	5.2						
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	35	3 532	25.0	.4						
	COMMODITIES N.E.C. . . . .	(X)	8 116	(X)	.9						
	ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)										
	TOTAL . . . . .	684	269 470	(X)	100.0						
1810	MEN'S, BOYS' CLOTHING. . . . .	5	1 108	11.1	.4						
1820	WOMEN'S, CHILD'S, CLOTHING . . .	6	726	30.0	.3						
3430	ELECTRIC HOUSEWARES . . . . .	7	808	11.1	.3						
7510	PERSONAL SERVICE PAPERS. . . . .	6	1 677	27.2	.6						
7610	STATIONERY, OFFICE SUPPLIES. . . .	27	651	9.5	.2						
7810	CHINA, GLASSWARE, CROCKERY. . . .	16	2 982	17.7	1.1						
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	11	884	14.2	.3						
8630	TOYS, GAMES, FIREWORKS . . . . .	24	733	6.2	.3						
8820	JEWELRY, SILVERWARE, TROPHIES. .	37	4 016	34.8	1.5						
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	473	184 984	88.0	68.6						
8920	ADVERTISING SPECIALTIES. . . . .	243	65 245	93.7	24.2						
	COMMODITIES N.E.C. . . . .	(X)	5 656	(X)	2.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued  
Chicago, Ill.—Northwestern Indiana SCA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					5120 SCHOOL EQUIPMENT, SUPPLIES . . . .	10	1 227	5.8	.6	
						7510 PERSONAL SERVICE PAPERS. . . . .	7	709	2.0	.3	
	TOTAL . . . . .	128	277 889	(X)	100.0	7610 STATIONERY, OFFICE SUPPLIES. . . .	12	946	2.2	.4	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	72	176 400	94.7	63.5	7614 PENS, MECHANICAL PENCILS . . . .	8	264	.5	.1	
1111	NEW AUTOMOBILES. . . . .	20	138 481	83.5	49.8		(X)	681	(X)	.3	
1112	USED AUTOMOBILES . . . . .	57	32 263	29.2	11.6	7870 KITCHEN UTENSILS, TOOLS, MISC. .	7	4 480	14.8	2.0	
1113	OTHER PASSENGER MOTOR VEHICLES	8	5 656	100.0	2.0	8610 PHOTOGRAPHIC GOODS . . . . .	9	617	1.0	.3	
1120	TRUCKS, TRUCK TRACTORS . . . . .	63	64 051	68.4	23.0	8630 TOYS, GAMES, FIREWORKS . . . . .	9	883	3.7	.4	
1210	MACHINE SHOP SALES AND LABOR . .	20	4 007	14.4	1.4	8820 JEWELRY, SILVERWARE, TROPHIES. .	5	2 717	21.0	1.2	
1211	PARTS AND EQUIPMENT . . . . .	16	2 667	14.9	1.0	8910 GIFTS, ART GOODS, NOVELTIES, ETC.	7	548	18.1	.2	
1212	MACHINE SHOP LABOR . . . . .	15	1 340	7.8	.5		(X)	7 899	(X)	3.6	
						PAINTS AND VARNISHES (SIC 5028)					
1220	NEW AND REBUILT PARTS. . . . .	46	25 092	13.1	9.0	TOTAL . . . . .	59	32 646	(X)	100.0	
1221	MOTOR AND CHASSIS PARTS. . . . .	44	24 632	12.9	8.9	1510 PAINTS, VARNISHES, LACQUERS. . . .	59	30 530	93.5	93.5	
1225	SUPPLIES AND ACCESSORIES . . . . .	10	411	1.4	.1	3620 PAINTERS' SUPPLIES . . . . .	23	876	19.4	2.7	
	OTHER COMMODITIES. . . . .	(X)	48	(X)	(2)	9710 WALLPAPER. . . . .	14	949	46.7	2.9	
9930	OTHER LABOR, SERVICE RECEIPTS. .	37	4 560	6.5	1.6		(X)	291	(X)	.9	
	COMMOOITIES N.E.C. . . . .	(X)	3 779	(X)	1.4						
	AUTOMOTIVE EQUIPMENT (SIC 5013)					CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					
	TOTAL . . . . .	643	341 198	(X)	100.0	TOTAL . . . . .	169	153 941	(X)	100.0	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	21	910	23.0	.3	1510 PAINTS, VARNISHES, LACQUERS. . . .	6	765	19.2	.5	
1112	USED AUTOMOBILES . . . . .	21	901	23.0	.3	1610 SOAPS AND OETERGENTS . . . . .	43	6 287	22.7	4.1	
	OTHER COMMOOITIES. . . . .	(X)	9	(X)	(2)	1620 INDUSTRIAL CHEMICALS . . . . .	146	133 255	89.4	86.6	
1120	TRUCKS, TRUCK TRACTORS . . . . .	13	3 180	32.1	.9	5220 CUSTODIAL (JANITORS) SUPPLIES. .	6	322	40.0	.2	
1210	MACHINE SHOP SALES AND LABOR . .	174	17 430	20.1	5.1	8740 FERTILIZER, FERTILIZER MATERIALS	6	851	3.5	.6	
1211	PARTS AND EQUIPMENT . . . . .	139	11 739	15.1	3.4	8750 AGRICULTURAL CHEMICALS . . . . .	11	2 081	7.0	1.4	
1212	MACHINE SHOP LABOR . . . . .	154	5 690	7.3	1.7		(X)	10 380	(X)	6.7	
						PIECE GOODS (WOVEN FABRICS) (SIC 5033)					
1220	NEW AND REBUILT PARTS. . . . .	549	275 783	89.9	80.8	TOTAL . . . . .	83	81 957	(X)	100.0	
1221	MOTOR AND CHASSIS PARTS. . . . .	423	180 681	77.0	53.0	1710 YARD OR PIECE GOOOS. . . . .	83	71 897	87.7	87.7	
1222	TOOLS AND EQUIPMENT. . . . .	224	13 548	16.0	4.0	1711 COTTON FABRICS . . . . .	52	21 514	32.9	26.3	
1223	CHEMICALS, ADDITIVES ETC. . . . .	226	9 093	12.5	2.7	1712 RAYON, NYLON, ETC. . . . .	61	38 120	52.4	46.5	
1224	REFINISHING MATERIALS. . . . .	191	7 370	13.6	2.2	1713 WOOL FABRICS . . . . .	20	2 263	50.9	2.8	
1225	SUPPLIES AND ACCESSORIES . . . . .	260	65 092	53.8	19.1	1714 OTHER YARO GOOOS . . . . .	32	10 000	36.7	12.2	
1230	AUTOMOTIVE GLASS . . . . .	20	1 725	31.2	.5	1720 NOTIONS (THREAD, BUTTONS, ETC.).	9	1 000	28.5	1.2	
1240	USED AUTO PARTS, EQUIP., ACCESS.	89	20 376	57.1	6.0	1730 KNIT FABRICS, KNITTING YARNS . . .	6	654	12.3	.8	
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	14	7 333	77.7	2.1		(X)	8 406	(X)	10.3	
1310	TIRES AND TUBES . . . . .	46	1 470	3.3	.4						
3610	HARDWARE . . . . .	6	266	12.5	.1						
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	4	1 632	16.6	.5						
6500	PETROLEUM PRODUCTS . . . . .	53	1 068	7.8	.3						
6620	UNPREPARED IRON, STEEL SCRAP . .	20	509	10.0	.1						
9930	OTHER LABOR, SERVICE RECEIPTS. .	41	1 700	7.8	.5						
	COMMOOITIES N.E.C. . . . .	(X)	7 816	(X)	2.3						
	TIRES AND TUBES (SIC 5014)										
	TOTAL . . . . .	75	53 003	(X)	100.0						
1220	NEW AND REBUILT PARTS. . . . .	29	4 201	16.1	7.9	1710 YARO OR PIECE GOOOS. . . . .	5	(0)	25.7	4.3	
1221	MOTOR AND CHASSIS PARTS. . . . .	10	1 901	19.2	3.6	1711 COTTON FABRICS . . . . .	4	(0)	45.5	4.1	
1223	CHEMICALS, ADDITIVES ETC. . . . .	7	285	2.4	.5		(X)	(0)	(X)	.2	
1225	SUPPLIES AND ACCESSORIES . . . . .	20	1 759	11.0	3.3	1720 NOTIONS (THREAO, BUTTONS, ETC.).	29	(0)	85.8	75.7	
	OTHER COMMODITIES. . . . .	(X)	256	(X)	.5	1730 KNIT FABRICS, KNITTING YARNS . .	5	(0)	49.0	5.1	
1240	USED AUTO PARTS, EQUIP., ACCESS.	6	152	4.1	.3		(X)	(0)	(X)	14.9	
1310	TIRES AND TUBES. . . . .	71	43 432	83.0	81.9						
1320	RECAPPEO TIRES . . . . .	32	2 905	25.9	5.5						
6500	PETROLEUM PRODUCTS . . . . .	7	1 080	18.8	2.0						
9930	OTHER LABOR, SERVICE RECEIPTS. .	23	962	9.3	1.8						
	COMMOOITIES N.E.C. . . . .	(X)	271	(X)	.5						
	ORUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)										
	TOTAL . . . . .	126	220 443	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS . .	43	81 033	62.3	36.8						
1420	HEALTH PRODUCTS. . . . .	46	33 341	21.7	15.1						
1430	8EAUTY AIOS. . . . .	70	56 332	29.9	25.6						
1450	ORUGGIST SUNDRIES. . . . .	30	26 073	19.5	11.8						
1610	SOAPS AND DETERGENTS . . . . .	7	1 041	17.2	.5						
1720	NOTIONS (THREAO, BUTTONS, ETC.).	9	323	4.5	.1						
3430	ELECTRIC HOUSEWARES. . . . .	8	2 274	3.9	1.0						

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<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Chicago, Ill.-Northwestern Indiana SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
1910	SHOES, OTHER FOOTWEAR . . . . .	34	(D)	93.9	93.9		DAIRY PRODUCTS (SIC 5043)				
1911	MEN'S, BOYS' SHOES . . . . .	23	(D)	58.3	41.0		TOTAL . . . . .	107	212 461	(X)	100.0
1912	WOMEN'S, MISSES' SHOES . . . . .	19	(D)	55.6	25.0		2110 FROZEN FOODS . . . . .	5	3 242	4.7	1.5
1913	CHILDREN'S, INFANTS' SHOES . . . . .	14	(D)	12.7	3.2		2210 BUTTER AND CHEESE . . . . .	51	106 074	67.1	49.9
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . . . .	17	(D)	49.6	24.7		2220 ICE CREAM, ICES . . . . .	25	5 112	38.0	2.4
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	5.2		2230 MILK, CREAM (FLUID) . . . . .	59	47 531	91.8	22.4
	GROCERIES, GENERAL LINE (SIC 5041)						2240 OTHER DAIRY PRODUCTS . . . . .	51	36 693	29.1	17.3
	TOTAL . . . . .	53	857 167	(X)	100.0		2310 EGGS (SHELL) . . . . .	16	1 598	2.3	.8
1420	HEALTH PRODUCTS . . . . .	4	1 032	.3	.1	2860	CANNED-BOTTLED FOODS . . . . .	9	737	13.6	.3
1430	BEAUTY AIDS . . . . .	14	15 122	2.3	1.8	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	5	267	12.5	.1
1610	SOAPS AND DETERGENTS . . . . .	26	15 128	7.7	1.8	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	3	199	6.2	.1
2110	FROZEN FOODS . . . . .	24	115 987	16.6	13.5		OTHER COMMODITIES . . . . .	(X)	271	(X)	.1
2210	BUTTER AND CHEESE . . . . .	27	41 374	6.1	4.8		2920 MARGARINE, SHORTENINGS . . . . .	10	2 160	1.8	1.0
2240	OTHER DAIRY PRODUCTS . . . . .	11	8 629	1.8	1.0	2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	4	294	12.5	.1
2320	POULTRY . . . . .	6	1 719	2.1	.2	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	4	1 255	3.0	.6
2410	CONFECTIONERY . . . . .	41	47 972	6.1	5.6		COMMODITIES N.E.C. . . . .	(X)	2 705	(X)	1.3
2610	MEATS, PROVISIONS . . . . .	19	47 799	11.6	5.6		POULTRY AND POULTRY PRODUCTS (SIC 5044)				
2611	FRESH, FROZEN MEATS . . . . .	13	39 697	9.6	4.6		TOTAL . . . . .	98	134 396	(X)	100.0
2612	SAUSAGE, MEAT LOAVES . . . . .	9	2 024	10.0	.2	2110	FROZEN FOODS . . . . .	12	4 702	19.1	3.5
2613	CURED, BOILED, SMOKED MEATS . . . . .	11	1 802	8.6	.2	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	.7	3 069	18.8	2.3
	OTHER COMMODITIES . . . . .	(X)	4 276	(X)	.5	2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	4	171	2.0	.1
2710	FRESH FRUITS, VEGETABLES . . . . .	12	56 909	12.1	6.6	2115	FROZEN MEATS (PACKAGED) . . . . .	4	417	6.2	.3
2711	FRESH FRUITS, BERRIES, MELONS . . . . .	12	30 249	6.4	3.5	2117	OTHER PACKAGED FROZEN FOODS . . . . .	4	900	12.9	.7
2712	FRESH VEGETABLES . . . . .	11	26 661	5.6	3.1		OTHER COMMODITIES . . . . .	(X)	144	(X)	.1
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	29	20 052	4.0	2.3	2210	BUTTER AND CHEESE . . . . .	19	2 771	25.6	2.1
2830	TEA, SPICES . . . . .	29	4 324	.9	.5	2310	EGGS (SHELL) . . . . .	62	30 178	55.9	22.5
2840	BAKERY PRODUCTS . . . . .	11	5 057	1.7	.6	2320	POULTRY . . . . .	54	92 105	90.6	68.5
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	7	2 365	.7	.3	2321	LIVE POULTRY . . . . .	9	1 116	80.0	.8
2860	CANNED-BOTTLED FOODS . . . . .	39	184 771	26.5	21.6	2323	DRESSED POULTRY (RESALES) . . . . .	47	90 766	89.7	67.5
2870	SUGAR-REFINED . . . . .	34	18 991	2.4	2.2		OTHER COMMODITIES . . . . .	(X)	223	(X)	.2
2910	FLOUR, RELATED PRODUCTS . . . . .	33	29 924	3.9	3.5	2610	MEATS, PROVISIONS . . . . .	16	3 068	12.0	2.3
2920	MARGARINE, SHORTENINGS . . . . .	37	21 023	3.2	2.5	2611	FRESH, FROZEN MEATS . . . . .	12	2 490	10.7	1.9
2921	MARGARINE, BUTTER SUBSTITUTES . . . . .	26	14 284	2.2	1.7		OTHER COMMODITIES . . . . .	(X)	578	(X)	.4
2922	SHORTENINGS, COOKING OILS . . . . .	33	6 740	1.7	.8	2920	MARGARINE, SHORTENINGS . . . . .	8	702	9.8	.5
2930	PET FOODS--ALL KINDS . . . . .	19	9 845	2.3	1.1		COMMODITIES N.E.C. . . . .	(X)	870	(X)	.6
2950	SOFT DRINKS, DRINK, WATERS . . . . .	8	9 973	1.7	1.2		CONFECTIONERY (SIC 5045)				
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	20	69 107	13.5	8.1		TOTAL <sup>2</sup> . . . . .	78	150 966	(X)	100.0
7110	CIGARETTES, CIGARS, TOBACCO . . . . .	23	23 819	10.7	2.8		FISH AND SEAFOODS (SIC 5046)				
7510	PERSONAL SERVICE PAPERS . . . . .	25	13 863	3.3	1.6		TOTAL . . . . .	27	(D)	(X)	100.0
7520	INDUSTRIAL PAPERS . . . . .	17	11 481	2.9	1.3		2110 FROZEN FOODS . . . . .	39	4 221	7.6	.4
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	6	1 593	1.5	.2		2112 FROZEN VEGETABLES-JUICES . . . . .	8	639	7.1	.1
	COMMODITIES N.E.C. . . . .	(X)	79 308	(X)	9.2		2113 FROZEN POULTRY (PACKAGED ONLY) . . . . .	13	626	3.2	.1
	FROZEN FOODS (SIC 5042)						2114 FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	22	1 447	3.7	.1
	TOTAL . . . . .	59	(D)	(X)	100.0		2115 FROZEN MEATS (PACKAGED) . . . . .	17	1 394	3.8	.1
2110	FROZEN FOODS . . . . .	59	(D)	88.9	88.9		OTHER COMMODITIES . . . . .	(X)	115	(X)	(2)
2111	FROZEN FRUITS-JUICES . . . . .	13	(D)	41.5	2.2		2320 POULTRY . . . . .	55	4 934	3.2	.5
2112	FROZEN VEGETABLES-JUICES . . . . .	18	(D)	39.8	4.3		2323 DRESSED POULTRY (RESALES) . . . . .	52	4 585	3.3	.5
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	20	(D)	72.1	22.8		OTHER COMMODITIES . . . . .	(X)	349	(X)	(2)
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	38	(D)	62.2	34.1		2610 MEATS, PROVISIONS . . . . .	367	931 260	96.0	96.0
2115	FROZEN MEATS (PACKAGED) . . . . .	25	(D)	78.7	16.3		2611 FRESH, FROZEN MEATS . . . . .	312	860 208	93.7	88.7
2116	FROZEN PREPARED FOODS . . . . .	10	(D)	100.0	1.9		2612 SAUSAGE, MEAT LOAVES . . . . .	133	19 379	13.1	2.0
2117	OTHER PACKAGED FROZEN FOODS . . . . .	12	(D)	51.4	7.2		2613 CURED, BOILED, SMOKED MEATS . . . . .	130	14 358	10.8	1.5
2210	BUTTER AND CHEESE . . . . .	7	(D)	7.5	.3		2614 OTHER MEAT PRODUCTS . . . . .	88	37 314	35.1	3.8
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	11	(D)	26.7	5.6	2110	FROZEN FOODS . . . . .	39	4 221	7.6	.4
2610	MEATS, PROVISIONS . . . . .	8	(D)	13.1	1.7	2112	FROZEN VEGETABLES-JUICES . . . . .	8	639	7.1	.1
2611	FRESH, FROZEN MEATS . . . . .	6	(D)	13.1	1.6	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	13	626	3.2	.1
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.1	2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	22	1 447	3.7	.1
2710	FRESH FRUITS, VEGETABLES . . . . .	4	(D)	17.5	.7	2115	FROZEN MEATS (PACKAGED) . . . . .	17	1 394	3.8	.1
2860	CANNED-BOTTLED FOODS . . . . .	7	(D)	12.5	.4		OTHER COMMODITIES . . . . .	(X)	115	(X)	(2)
2864	CANNED FISH, SEAFOOD . . . . .	5	(D)	4.0	.1	2320	POULTRY . . . . .	55	4 934	3.2	.5
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.3	2323	DRESSED POULTRY (RESALES) . . . . .	52	4 585	3.3	.5
2920	MARGARINE, SHORTENINGS . . . . .	9	(D)	7.4	.2		OTHER COMMODITIES . . . . .	(X)	349	(X)	(2)
2922	SHORTENINGS, COOKING OILS . . . . .	8	(D)	3.8	.1	2610	MEATS, PROVISIONS . . . . .	367	931 260	96.0	96.0
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.1	2611	FRESH, FROZEN MEATS . . . . .	312	860 208	93.7	88.7
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.1	2612	SAUSAGE, MEAT LOAVES . . . . .	133	19 379	13.1	2.0
						2613	CURED, BOILED, SMOKED MEATS . . . . .	130	14 358	10.8	1.5
						2614	OTHER MEAT PRODUCTS . . . . .	88	37 314	35.1	3.8
							COMMODITIES N.E.C. . . . .	(X)	29 162	(X)	3.0

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Chicago, Ill.—Northwestern Indiana SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of—					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of—	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	FRESH FRUITS AND VEGETABLES (SIC 5048)					FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					
	TOTAL . . . . .	194	181 555	(X)	100.0	TOTAL . . . . .	22	47 033	(X)	100.0	
2110	FROZEN FOODS . . . . .	23	3 878	19.8	2.1	3210	HIDES, SKINS, PELTS . . . . .	14	34 050	79.0	72.4
2111	FROZEN FRUITS-JUICES . . . . .	9	1 069	12.0	.6		COMMODITIES N.E.C. . . . .	(X)	12 983	(X)	27.6
2112	FROZEN VEGETABLES-JUICES . . . . .	14	1 762	15.8	1.0		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
2114	FROZEN FISH-SEAFOOD (PACKAGED) OTHER COMMODITIES . . . . .	6 (X)	391 655	6.8 (X)	.2 .4		TOTAL . . . . .	220	311 745	(X)	100.0
2710	FRESH FRUITS, VEGETABLES . . . . .	194	168 909	93.0	93.0	3310	ELECTRICAL WIRING SUPPLIES . . . . .	204	256 763	86.4	82.4
2711	FRESH FRUITS, BERRIES, MELONS . . . . .	154	90 772	66.6	50.0	3311	INT. WIRING, CONSTR. MAT. . . . .	138	126 410	48.7	40.5
2712	FRESH VEGETABLES . . . . .	131	78 138	68.2	43.0	3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	93	32 134	16.7	10.3
2860	CANNED-BOTTLED FOODS . . . . .	5	523	33.3	.3	3313	LIGHTING FIXTURES . . . . .	141	35 332	15.6	11.3
	COMMODITIES N.E.C. . . . .	(X)	8 245	(X)	4.5	3314	ELECTRIC LAMPS . . . . .	132	20 129	8.5	6.5
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3315	MOTORS, INDUST. CONTROLS . . . . .	108	42 758	25.0	13.7
	TOTAL . . . . .	274	219 813	(X)	100.0	3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	21	6 602	13.4	2.1
1610	SOAPS AND DETERGENTS . . . . .	12	668	2.2	.3	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	18	5 719	9.1	1.8
2110	FROZEN FOODS . . . . .	7	475	18.1	.2	3430	ELECTRIC HOUSEWARES . . . . .	39	13 205	13.3	4.2
2210	BUTTER AND CHEESE . . . . .	16	1 455	3.9	.7	3440	ROOM AIR CONDITIONERS . . . . .	23	2 968	5.7	1.0
2320	POULTRY . . . . .	7	195	5.8	.1	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	22	4 578	7.6	1.5
2410	CONFECTIONERY . . . . .	31	1 702	3.2	.8	3511	ELECTRONIC TUBES . . . . .	13	3 617	7.4	1.2
2411	CANDY (ALL KINDS) . . . . .	17	659	1.6	.3	3515	INTERCOMMUNICATIONS . . . . .	11	402	.7	.1
2413	FOUNTAIN FRUITS, SYRUPS . . . . .	10	214	.7	.1		OTHER COMMODITIES . . . . .	(X)	559	(X)	.2
2414	NUTS, OTHER CONFECTIONS . . . . .	15	789	2.0	.4	3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	10	654	6.6	.2
	OTHER COMMODITIES . . . . .	(X)	24	(X)	(2)	3720	ELEC. RESIDENTIAL SPACE HEATING . . . . .	21	604	.8	.2
2610	MEATS, PROVISIONS . . . . .	12	910	20.0	.4	3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	8	608	11.1	.2
2612	SAUSAGE, MEAT LOAVES . . . . .	6	309	7.6	.1	3810	CENTRAL AIR CONITIONING . . . . .	16	2 147	6.8	.7
2614	OTHER MEAT PRODUCTS . . . . .	6	336	15.3	.2	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	18	1 726	10.9	.6
	OTHER COMMODITIES . . . . .	(X)	265	(X)	.1		COMMOOITIES N.E.C. . . . .	(X)	16 171	(X)	5.2
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	23	8 041	21.1	3.7		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
2830	TEA, SPICES . . . . .	30	4 105	9.6	1.9		TOTAL . . . . .	104	363 383	(X)	100.0
2840	BAKERY PRODUCTS . . . . .	39	17 078	35.6	7.8	1220	NEW AND REBUILT PARTS . . . . .	4	1 505	11.1	.4
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	35	18 212	38.9	8.3	3310	ELECTRICAL WIRING SUPPLIES . . . . .	6	4 865	19.1	1.3
						3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	29	41 557	20.1	11.4
2860	CANNEO-BOTTLED FOODS . . . . .	63	54 667	76.7	24.8	3420	MAJOR APPLIANCES . . . . .	69	224 142	77.0	61.7
2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	30	2 849	6.6	1.3	3421	ELECTRIC HOME KITCHEN EQUIP. . . . .	33	61 016	52.9	16.8
2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	30	20 136	46.7	9.2	3422	ELECTRIC HOME LAUNDRY EQUIP. . . . .	22	15 604	16.6	4.3
2864	CANNEO FISH, SEAFOOD . . . . .	24	3 613	7.4	1.6	3423	TV SETS . . . . .	37	120 561	52.2	33.2
2865	CANNEO MEATS . . . . .	25	16 351	26.9	7.4	3424	CONSOLE RADIOS AND PLAYERS . . . . .	29	11 996	7.0	3.3
2866	CANNEO MILK . . . . .	9	115	.6	.1	3425	OTHER MAJOR APPLIANCES . . . . .	30	14 967	21.0	4.1
2867	OTHER CANNEO-BOTTLED FOODS . . . . .	26	11 389	25.4	5.2						
	OTHER COMMODITIES . . . . .	(X)	212	(X)	.1	3430	ELECTRIC HOUSEWARES . . . . .	39	36 636	33.6	10.1
2870	SUGAR-REFINED . . . . .	27	34 539	46.8	15.7	3440	ROOM AIR CONITIONERS . . . . .	13	8 863	20.3	2.4
2890	BREAKFAST FOODS . . . . .	12	1 491	4.8	.7	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	18	7 158	5.1	2.0
2910	FLOUR, RELATED PROOUCTS . . . . .	34	13 901	24.8	6.3	3511	ELECTRONIC TUBES . . . . .	16	6 193	4.4	1.7
2920	MARGARINE, SHORTENINGS . . . . .	40	9 241	18.2	4.2	3513	ELECTRONIC PARTS . . . . .	5	443	.9	.1
2930	PET FOODS--ALL KINDS . . . . .	22	10 031	73.0	4.6		OTHER COMMODITIES . . . . .	(X)	522	(X)	.1
2940	ORIOE, FRUITS, VEGETABLES . . . . .	15	1 268	4.1	.6	8620	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	5	731	11.7	.2
2950	SOFT ORINKS, DRINK, WATERS . . . . .	41	7 246	94.2	3.3	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	12	963	1.3	.3
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	67	26 295	45.5	11.9		COMMODITIES N.E.C. . . . .	(X)	36 963	(X)	10.2
7510	PERSONAL SERVICE PAPERS . . . . .	8	1 177	4.0	.5		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
	COMMOOITIES N.E.C. . . . .	(X)	7 526	(X)	3.3		TOTAL . . . . .	161	103 373	(X)	100.0
	COTTON (SIC 5052)					3310	ELECTRICAL WIRING SUPPLIES . . . . .	7	819	4.9	.8
	TOTAL . . . . .	3	(D)	(X)	100.0	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	17	628	10.1	.6
	GRAIN (SIC 5053)					3420	MAJOR APPLIANCES . . . . .	16	832	17.0	.8
	TOTAL . . . . .	30	(D)	(X)	100.0	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	161	98 938	95.7	95.7
3120	GRAINS, BEANS, ETC. . . . .	30	(D)	92.1	92.1	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	12	815	19.0	.8
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	9	(D)	1.0	.2		COMMOOITIES N.E.C. . . . .	(X)	1 341	(X)	1.3
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	7.6		HAROWARE (SIC 5072)				
	LIVESTOCK (SIC 5054)						TOTAL . . . . .	209	251 068	(X)	100.0
	TOTAL . . . . .	12	38 353	(X)	100.0	1220	NEW AND REBUILT PARTS . . . . .	4	479	6.2	.2
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	12	38 215	99.6	99.6	1510	PAINTS, VARNISHES, LACOUERS . . . . .	29	6 275	5.4	2.5
3131	CATTLE, CALVES . . . . .	11	22 382	58.4	58.4	3310	ELECTRICAL WIRING SUPPLIES . . . . .	15	1 449	12.0	.6
	OTHER COMMODITIES . . . . .	(X)	15 833	(X)	41.3	3430	ELECTRIC HOUSEWARES . . . . .	8	10 041	9.5	4.0
	COMMOOITIES N.E.C. . . . .	(X)	138	(X)	.4	3610	HARDWARE . . . . .	195	148 157	60.5	59.0
						3620	PAINTERS' SUPPLIES . . . . .	77	7 993	7.1	3.2

Standard Notes: - Represents zero. U Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Chicago, Ill.—Northwestern Indiana SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
3740	PLUMBING FIX., EQUIP., SUPPLIES.	26	5 523	4.8	2.2	3810	CENTRAL AIR CONOITIONING . . . . .	33	17 703	59.9	39.2
3741	PIPE FITTINGS, VALVES. . . . .	20	2 267	2.0	.9	3811	RESIDENT. AND SMALL COMMERCIAL	23	3 869	19.3	8.6
3742	PLUMBING FIXTURES. . . . .	10	2 629	2.3	1.0	3812	RESIDENTIAL AND COMMERCIAL . .	25	6 212	35.4	13.8
3744	OTHER PLUMBING EQUIPMENT, SUPP.	11	454	5.8	.2	3813	INOUSTRIAL AND COMMERCIAL. . .	22	7 622	35.6	16.8
	OTHER COMMODITIES. . . . .	(X)	174	(X)	.1	3820	PARTS SUPPLIES, AND ACCESSORIES.	38	10 998	46.0	24.4
4310	GAROEN MACHINERY, EQUIP. SUPP. .	9	9 977	9.5	4.0	3910	COMMERCIAL REFRIGERATORS EQUIP..	35	6 456	44.4	14.3
4840	ABRASIVES, ABRASIVE MATERIALS. .	3	590	5.4	.2	4180	STORE, RESTAURANT FIXTURES . . .	6	706	20.7	1.6
4870	ROPE, COROAGE, TWINE (NOT WIRE).	4	1 077	.9	.4	9930	OTHER LABOR, SERVICE RECEIPTS. .	16	132	33.0	9.2
4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	11	1 366	13.3	.6		COMMODITIES N.E.C. . . . .	(X)	971	(X)	2.2
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	30	2 683	2.3	1.1		COMMERCIAL MACHINES AND				
6231	WIRE-PLAIN, COATEO, BARBED . . .	9	219	2.3	.1		EQUIPMENT (SIC 5081)				
6232	NAILS, STAPLES . . . . .	24	1 724	1.5	.7		TOTAL . . . . .	208	113 534	(X)	100.0
6233	WOVEN, WELDEO WIRE FENCE EOPT.	7	285	3.1	.1	3910	COMMERCIAL REFRIGERATORS EQUIP..	7	1 171	11.1	1.0
6234	WIRE ROPE AND STRAND . . . . .	12	408	3.7	.2	4110	OFFICE MACHINES AND EQUIPMENT..	99	24 682	87.8	21.7
	OTHER COMMODITIES. . . . .	(X)	47	(X)	(Z)	4130	COMMERCIAL KITCHEN EQUIPMENT . .	18	8 255	51.4	7.3
6240	IRON, STEEL FINISHED PRODUCTS. .	3	340	2.7	.1	4140	COMMERCIAL FOOD SERVICE EQUIP..	22	5 172	33.8	4.6
6260	IRON, STEEL PIPE, TUBING . . . . .	11	1 402	1.4	.6	4150	CHINA, GLASSWARE, COMMERCIAL . .	15	2 098	24.3	1.8
6262	STANDARD STEEL PIPE. . . . .	10	1 371	1.1	.5	4160	STORE, SERVICE SHOP MACHINES . .	37	21 805	85.3	19.2
	OTHER COMMODITIES. . . . .	(X)	31	(X)	(Z)	4161	CASH REGISTERS . . . . .	22	10 969	73.4	9.7
7870	KITCHEN UTENSILS, TOOLS, MISC. .	9	13 569	12.7	5.4	4162	COIN-OPERATED MACHINES . . . .	13	10 139	97.8	8.9
8150	METAL MILLWORK (DOORS, ETC.) . .	6	969	40.0	.4	4163	OTHER STORE AND SERVICE MACH..	6	697	100.0	.6
8620	SPORT, ATHLETIC GOODS, BICYCLES.	5	14 734	14.3	5.9	4180	STORE, RESTAURANT FIXTURES . . .	61	39 375	80.1	34.7
9930	OTHER LABOR, SERVICE RECEIPTS. .	10	480	5.8	.2	7510	PERSONAL SERVICE PAPERS. . . . .	8	185	8.6	.2
	COMMODITIES N.E.C. . . . .	(X)	23 944	(X)	9.5	7610	STATIONERY, OFFICE SUPPLIES. . .	34	1 577	38.8	1.4
	PLUMBING AND HEATING EOUIPMENT					7720	OFFICE, COMM., BUS. FURNITURE. .	18	1 016	24.3	.9
	AND SUPPLIES (SIC 5074)					7870	KITCHEN UTENSILS, TOOLS, MISC. .	9	696	11.1	.6
	TOTAL . . . . .	200	188 706	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	49	1 940	10.1	1.7
3310	ELECTRICAL WIRING SUPPLIES . . .	15	1 078	10.4	.5		COMMODITIES N.E.C. . . . .	(X)	5 562	(X)	4.9
3440	ROOM AIR CONDIIONERS. . . . .	9	168	3.5	.1		CONSTRUCTION, MINING MACHINERY,				
							EQUIPMENT (SIC 5082)				
3610	HARDWARE . . . . .	40	1 101	4.5	.5		TOTAL . . . . .	70	(D)	(X)	100.0
3611	BUILDERS' HARDWARE . . . . .	5	145	12.5	.1	4210	CONSTRUCTION, MINING SUPPLIES. .	70	(D)	80.5	80.5
3614	HAND TOOLS, CUTLERY. . . . .	34	596	2.0	.2	4211	CRAWLER TRACTORS . . . . .	32	(D)	35.5	25.6
3615	ALL OTHER HARDWARE . . . . .	7	329	7.6	.1	4212	SELF PROPELLED SCRAPERS. . . .	16	(D)	9.8	4.1
	OTHER COMMODITIES. . . . .	(X)	31	(X)	(Z)	4213	TRACTOR SHOVEL LOADERS . . . .	21	(D)	34.0	15.3
3710	WARM-AIR HEATING-COOLING EQUIP..	92	27 245	21.4	11.4	4214	PARTS AND ATTACHMENTS. . . . .	30	(D)	24.3	15.0
3711	WARM-AIR FURNANCES (ALL FUELS)	69	11 443	13.2	4.8	4215	POWER CRANES AND PARTS . . . .	19	(D)	28.4	5.1
3712	CENTRAL HEATING-COOLING UNITS.	26	1 179	3.9	.5	4216	BITUMINOUS MIXERS, PAVERS. . .	10	(D)	27.4	1.4
3713	DUCTS, REGISTERS, ETC. . . . .	56	10 515	14.8	4.4	4217	CONCRETE MIXERS, PAVERS. . . .	18	(D)	20.7	3.9
3714	ROOM SPACE HEATING EQUIPMENT .	32	1 579	3.8	.7	4218	GRADERS, ROLLERS, OFF HIGHWAY.	18	(D)	11.2	4.2
3715	OTHER WARM AIR SPACE HEATING .	25	2 529	10.4	1.1	4219	OTHER CONSTRUCTION EQUIP. . . .	28	(D)	68.2	5.8
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	91	21 767	25.2	9.1	4420	GEN. PURPOSE INDUSTRIAL MACH..	19	(D)	23.6	4.1
3740	PLUMBING FIX., EQUIP., SUPPLIES.	140	104 511	55.0	30.5	4422	COMPRESSORS, PUMPS . . . . .	13	(D)	6.4	.6
3741	PIPE FITTINGS, VALVES. . . . .	108	32 763	22.6	9.4	4423	CRUSHING MACH. AND EQUIP. . .	6	(D)	13.9	1.8
3742	PLUMBING FIXTURES. . . . .	113	46 694	27.8	10.6	4425	OTHER GEN. INDUST. MACHINERY .	7	(D)	13.7	1.4
3743	DRAINAGE SYSTEMS . . . . .	82	11 265	9.5	4.7		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.2
3744	OTHER PLUMBING EQUIPMENT, SUPP.	99	13 790	10.5	5.8	4480	USED OR REBUILT MACH. EQUIP. . .	20	(D)	12.2	2.3
3810	CENTRAL AIR CONDITIONING . . . .	45	8 025	8.0	3.4	4481	USED CONSTRUCTION EQUIP. . . .	19	(D)	11.1	2.1
3820	PARTS SUPPLIES, AND ACCESSORIES.	9	5 307	6.8	2.2		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.2
4420	GEN. PURPOSE INDUSTRIAL MACH..	6	641	5.7	.3	9930	OTHER LABCR, SERVICE RECEIPTS. .	30	(D)	10.1	7.7
4610	INDUSTRIAL VALVES, FITTINGS. . .	23	4 884	12.7	2.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	5.4
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	8	1 104	9.8	.5		FARM MACHINERY AND EQUIPMENT				
6210	IRON, STEEL PRODS. (SEMI-FINISH)	7	185	8.3	.1		(SIC 5083)				
6260	IRON, STEEL PIPE, TUBING . . . . .	51	13 019	11.3	5.5		TOTAL . . . . .	56	(D)	(X)	100.0
6261	TUBING (MECH. AND PRESSURE). . .	12	5 870	6.7	2.5	4310	GARDEN MACHINERY, EOUIP. SUPP. .	22	(D)	79.4	20.5
6262	STANDARD STEEL PIPE. . . . .	47	7 149	15.8	3.0	4320	FARM, DAIRY MACHINERY, PARTS . .	39	(D)	94.3	75.8
8420	ROOFING, SIDING, EQUIPMENT . . .	5	245	11.1	.1	4321	TRACTORS, EQUIPMENT (FARM) . .	6	(D)	100.0	5.2
9760	MISCELLANEOUS LINES. . . . .	5	313	3.3	.1	4322	HARVESTING MACHINERY, EQUIP. .	6	(D)	14.8	3.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	6	425	5.0	.2	4324	DAIRY FARM, BARN EQUIPMENT . .	15	(D)	69.9	17.2
	COMMODITIES N.E.C. . . . .	(X)	1 312	(X)	7.0	4325	IRRIGATION EQUIP. . . . .	5	(D)	42.1	2.7
	AIR-CONDITIONING, REFRIG.					4327	MISCELLANEOUS FARM MACHINERY .	16	(D)	81.8	37.5
	EQUIPMENT, SUPPLIES (SIC 5077)						OTHER COMMODITIES. . . . .	(X)	(D)	(X)	9.6
	TOTAL . . . . .	66	45 131	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	5	(D)	18.9	.7
3440	ROOM AIR CONDITIONERS. . . . .	12	1 878	13.7	4.2		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.0
3710	WARM-AIR HEATING-COOLING EQUIP..	19	2 287	12.0	5.1		INDUSTRIAL MACHINERY AND				
3711	WARM-AIR FURNANCES (ALL FUELS)	12	283	7.6	.6		EQUIPMENT (SIC 5084)				
3712	CENTRAL HEATING-COOLING UNITS.	8	897	6.9	2.0		TOTAL . . . . .	431	340 072	(X)	100.0
3713	DUCTS, REGISTERS, ETC. . . . .	12	1 049	11.6	2.3	1220	NEW AND REBUILT PARTS. . . . .	7	1 604	45.4	.5
	OTHER COMMODITIES. . . . .	(X)	58	(X)	.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Chicago, Ill.—Northwestern Indiana SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
1620	INDUSTRIAL CHEMICALS . . . . .	5	2 818	4.5	.8	6260	IRON, STEEL PIPE, TUBING . . . . .	21	2 808	14.8	.7
4210	CONSTRUCTION, MINING SUPPLIES . .	12	9 186	36.0	2.7	6262	STANDARD STEEL PIPE . . . . .	15	2 559	13.0	.6
4214	PARTS AND ATTACHMENTS . . . . .	6	1 042	5.2	.3		OTHER COMMODITIES . . . . .	(X)	114	(X)	(2)
4215	POWER CRANES AND PARTS . . . . .	5	2 739	21.0	.8	9930	OTHER LABOR, SERVICE RECEIPTS . .	27	695	13.3	.2
4219	OTHER CONSTRUCTION EQUIP. . . . .	8	1 569	12.1	.5		COMMODITIES N.E.C. . . . .	(X)	32 735	(X)	8.3
	OTHER COMMODITIES . . . . .	(X)	3 836	(X)	1.1						
4410	FOOD PROCESSING MACHINERY EQUIP. .	29	13 295	82.9	3.9		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4411	DAIRY, MILK PROD. MACH. EQUIP. .	9	5 973	58.0	1.8		TOTAL . . . . .	260	188 999	(X)	100.0
4412	OTHER FOOD PROCESSING MACH. . . .	20	7 273	56.7	2.1	1620	INDUSTRIAL CHEMICALS . . . . .	7	1 197	9.0	.6
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	92	47 084	52.8	13.8	5110	DENTAL EQUIPMENT, SUPPLIES . . . .	31	14 370	100.0	7.6
4430	METAL-WORKING MACHINERY . . . . .	107	77 760	85.1	22.9	5111	TEETH . . . . .	24	2 311	23.5	1.2
4431	NEW MACHINE TOOLS . . . . .	69	60 721	78.5	17.9	5112	DENTAL GOLD . . . . .	24	1 404	12.7	.7
4432	MISCELLANEOUS METALWORKING . . .	57	17 039	47.1	5.0	5113	EQUIPMENT (CHAIRS, X-RAYS) . . .	21	3 354	45.0	1.8
4440	MATERIALS HANDLING EQUIPMENT . . .	83	56 835	81.0	16.7	5114	SUNORY MERCHANDISE . . . . .	30	7 291	61.9	3.9
4441	FORK LIFT TRUCKS . . . . .	24	25 259	81.3	7.4	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	43	20 024	73.6	10.6
4442	INDUSTRIAL TRUCKS . . . . .	9	1 985	33.3	.6	5130	CHURCH EQUIPMENT, SUPPLIES . . . .	18	2 973	69.5	1.6
4443	CRANES, OERRICKS, HOISTS . . . . .	20	6 900	44.4	2.0	5140	SURGICAL, MED., HOSPITAL EQUIP. . .	71	63 333	77.5	33.5
4444	ELEVATORS . . . . .	4	1 044	42.8	.3	5150	OPHTHALMIC PRODUCTS . . . . .	52	15 630	76.8	8.3
4445	OTHER MATERIALS HANDLING EQUIP. .	53	21 647	56.6	6.4	5151	PRESCRIPTION SALES . . . . .	30	6 965	94.8	3.7
4460	PRINTING TRADES MACHINERY . . . . .	40	28 533	89.3	8.4	5152	OPHTHALMIC MERCHANDISE SALES . . .	31	4 839	89.6	2.6
4470	OTHER SPECIAL IND. MACH. . . . .	58	27 597	100.0	8.1	5153	OPTICAL, OPHTHALMIC INSTRUM. . . .	17	3 826	27.0	2.0
4474	OTHER SPECIAL PURPOSE MACH. . . . .	49	25 299	100.0	7.4	5160	SCIENTIFIC INSTRUMENTS . . . . .	27	42 664	63.3	22.6
	OTHER COMMODITIES . . . . .	(X)	2 298	(X)	.7	5170	OTHER SCIENTIFIC, PROF. EQUIP. . .	39	19 789	60.3	10.5
4480	USED OR REBUILT MACH. EQUIP. . . . .	75	25 114	50.3	7.4	7610	STATIONERY, OFFICE SUPPLIES . . . .	8	628	30.0	.3
4481	USED CONSTRUCTION EQUIP. . . . .	6	1 197	11.1	.4	7720	OFFICE, COMM., BUS. FURNITURE . . .	12	2 722	18.9	1.4
4482	USED MACHINE TOOLS-CUTTING . . . .	35	13 122	86.6	3.9	8630	TOYS, GAMES, FIREWORKS . . . . .	3	454	4.0	.2
4483	OTHER USED OR REBUILT MACH. . . . .	42	10 796	43.8	3.2	9930	OTHER LABOR, SERVICE RECEIPTS . .	25	779	3.7	.4
4610	INDUSTRIAL VALVES, FITTINGS . . . .	6	751	40.0	.2		COMMODITIES N.E.C. . . . .	(X)	4 436	(X)	2.3
4710	WELDING EQUIPMENT, SUPPLIES . . . .	6	412	14.2	.1		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
4713	RESISTANCE WELDING SUPPLIES . . . .	5	206	14.2	.1		TOTAL . . . . .	266	111 878	(X)	100.0
	OTHER COMMODITIES . . . . .	(X)	206	(X)	.1	1430	BEAUTY AIDS . . . . .	14	912	26.6	.8
4840	ABRASIVES, ABRASIVE MATERIALS . . .	11	766	10.5	.2	1610	SOAPS AND DETERGENTS . . . . .	12	545	13.8	.5
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	17	1 921	27.2	.6	5210	BEAUTY, BARBER SHOP EQUIPMENT. . .	77	30 071	100.0	26.9
9930	OTHER LABOR, SERVICE RECEIPTS . . .	58	6 398	10.6	1.9	5211	EQUIPMENT . . . . .	55	4 521	23.2	4.0
	COMMODITIES N.E.C. . . . .	(X)	39 998	(X)	11.8	5212	SPRAY CAN PRODUCTS . . . . .	43	1 727	20.2	1.5
	INDUSTRIAL SUPPLIES (SIC 5085)					5213	HAIR CARE PRODUCTS . . . . .	52	6 961	67.3	6.2
	TOTAL . . . . .	393	396 734	(X)	100.0	5214	WIGS, SWATCHES, TOUPEES . . . . .	48	10 978	47.1	9.8
1220	NEW AND REBUILT PARTS . . . . .	17	1 892	7.2	.5	5215	SUNORIES-CURLERS, PINS, CAPS . . .	39	5 885	40.1	5.3
1510	PAINTS, VARNISHES, LACQUERS . . . .	23	1 315	3.3	.3	5220	CUSTODIAL (JANITORS) SUPPLIES . . .	68	15 190	98.5	13.6
3310	ELECTRICAL WIRING SUPPLIES . . . . .	11	413	1.6	.1	5230	LAUNDRY, DRY CLEANING MACHINES . .	41	20 063	86.0	17.9
3610	HARDWARE . . . . .	27	7 068	16.5	1.8	5231	COINOPERATED MACHINES EQUIP. . . .	24	8 454	57.1	7.6
3740	PLUMBING FIX., EQUIP., SUPPLIES . . .	25	2 687	6.1	.7	5232	ALL OTHER COMMERCIAL LAUNDRY . . .	12	3 457	59.6	3.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	24	1 738	5.7	.4	5233	SUPPLIES (FLUIDS, ETC.) . . . . .	16	8 152	64.6	7.3
4421	ENGINES (INCL. INT. COMBUST.) . . . .	9	564	1.5	.1	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	16	9 345	97.6	8.4
4422	COMPRESSORS, PUMPS . . . . .	16	363	1.9	.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	29	14 215	90.7	12.7
4424	FANS, BLOWERS (INDUST. EQUIP.) . . .	9	417	1.5	.1	5330	OTHER SERVICE BUSINESS EQUIPMENT	17	8 807	91.8	7.9
	OTHER COMMODITIES . . . . .	(X)	394	(X)	.1	5340	MORTICIANS' GOODS, UNDERTAKERS' .	9	1 183	100.0	1.1
4430	METAL-WORKING MACHINERY . . . . .	33	21 930	25.0	5.5	5350	SHOE REPAIR AND RESOLE MATERIALS	11	7 548	79.7	6.7
4431	NEW MACHINE TOOLS . . . . .	22	20 477	26.5	5.2	5351	LEATHER, SOLE AND HEEL . . . . .	10	2 616	34.8	2.3
4432	MISCELLANEOUS METALWORKING . . . .	19	1 453	12.1	.4	5352	RUBBER SOLES AND HEELS . . . . .	7	1 014	24.3	.9
4440	MATERIALS HANDLING EQUIPMENT . . . .	16	2 326	8.1	.6	5353	FINDINGS AND MERCHANDISE . . . . .	11	3 918	41.6	3.5
4460	PRINTING TRADES MACHINERY . . . . .	4	1 748	13.3	.4	7510	PERSONAL SERVICE PAPERS . . . . .	12	360	7.6	.3
4470	OTHER SPECIAL IND. MACH. . . . .	15	2 419	7.3	.6	9930	OTHER LABOR, SERVICE RECEIPTS . .	15	384	11.5	.3
4510	BEARINGS, POWER, TRANSMISSION . . .	75	53 088	57.5	13.4		COMMODITIES N.E.C. . . . .	(X)	3 255	(X)	2.9
4511	BALL, ROLLER BEARINGS . . . . .	53	26 460	36.8	6.7		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
4512	OTHER POWER TRANSMISSION EQUIP. .	55	26 628	32.8	6.7		TOTAL . . . . .	41	75 409	(X)	100.0
4610	INDUSTRIAL VALVES, FITTINGS . . . . .	69	38 289	44.4	9.7	5410	RAILROAD TRANSPORTATION EQUIP. .	25	60 234	98.6	79.9
4710	WELDING EQUIPMENT, SUPPLIES . . . .	50	25 503	100.0	6.4	5430	AIRCRAFT, AVIATION PARTS . . . . .	11	12 925	90.4	17.1
4711	GAS WELDING SUPPLIES, EQUIP. . . . .	44	14 623	64.9	3.7	5432	AVIATION PARTS, SUPPLIES EQUIP. .	10	8 113	57.1	10.8
4712	ARC WELDING SUPPLIES, EQUIP. . . . .	35	8 668	50.0	2.2		OTHER COMMODITIES . . . . .	(X)	4 812	(X)	6.4
4713	RESISTANCE WELDING SUPPLIES . . . .	12	2 212	35.2	.6		COMMODITIES N.E.C. . . . .	(X)	2 250	(X)	3.0
4810	RECONDITIONED DRUMS AND BARRELS . .	10	3 122	100.0	.8						
4830	PRINTING, DUPLICATING INKS . . . . .	7	4 353	19.2	1.1						
4840	ABRASIVES, ABRASIVE MATERIALS . . .	81	14 267	17.2	3.6						
4850	INDUSTRIAL LEATHER, LEATHER BELT	26	3 491	9.6	.9						
4860	MECHANICAL RUBBER GOODS . . . . .	60	30 738	51.3	7.7						
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	30	8 657	31.8	2.2						
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	185	134 345	64.5	33.9						
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	23	1 107	10.0	.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Chicago, Ill.—Northwestern Indiana SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--		
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>	
	COAL (SIC 5091 PT.)						TOBACCO AND ITS PRODUCTS (SIC 5094)					
	TOTAL . . . . .	22	(D)	(X)	100.0		TOTAL . . . . .	50	335 247	(X)	100.0	
6110	COAL (BITUMINOUS AND ANTHRACITE)	22	(D)	98.0	98.0	1420	HEALTH PRODUCTS . . . . .	6	758	3.7	.2	
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.0	1430	BEAUTY AIDS . . . . .	8	517	2.8	.2	
	METAL SERVICE CENTERS (SIC 5091 PT.)					2410	CONFECTIONERY . . . . .	43	26 425	8.3	7.9	
	TOTAL . . . . .	206	(D)	(X)	100.0	2411	CANDY (ALL KINDS) . . . . .	41	18 301	6.4	5.5	
3610	HARDWARE . . . . .	8	(D)	8.3	.2	2412	CHEWING GUM . . . . .	32	4 274	3.3	1.3	
4420	GEN. PURPOSE INDUSTRIAL MACH..	4	(D)	4.5	.5	2413	FOUNTAIN FRUITS, SYRUPS . . . .	23	3 319	4.0	1.0	
6210	IRON, STEEL PRODS. (SEMI-FINISH)	28	(D)	18.3	2.4	2414	NUTS, OTHER CONFECTIONS . . . .	19	531	1.1	.2	
6211	SHEET BARS, TIN PLATE BARS . . .	10	(D)	6.7	.4	2860	CANNED-BOTTLED FOODS . . . . .	5	239	3.5	.1	
6213	ROUGH CASTINGS, FOUNDRY PROD..	8	(D)	7.1	.2	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	10	808	1.9	.2	
6216	OTHERS SEMI-FINISHED IRON . . .	5	(D)	21.6	1.3	7110	CIGARETTES, CIGARS, TOBACCO. . .	50	299 146	89.2	89.2	
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.4	7111	CIGARETTES . . . . .	49	277 019	82.7	82.6	
6220	IRON, STEEL PRODUCTS (FLAT) . . .	113	(D)	46.9	35.7	7112	CIGARS . . . . .	41	17 837	5.6	5.3	
6221	PLATES . . . . .	53	(D)	8.6	4.0	7113	OTHER TOBACCO . . . . .	29	4 289	1.5	1.3	
6222	STRIP (HOT, COLD-ROLLED) . . . .	53	(D)	5.6	2.8	7510	PERSONAL SERVICE PAPERS . . . . .	15	1 531	2.6	.5	
6223	SHEETS (COLD-ROLLED) . . . . .	82	(D)	22.4	14.9	7520	INDUSTRIAL PAPERS . . . . .	6	226	1.9	.1	
6224	SHEETS (HOT-ROLLED) . . . . .	80	(D)	14.0	8.6	9750	SMOKERS' SUPPLIES AND PIPES . . .	14	501	.9	.1	
6225	BLACK PLATE . . . . .	11	(D)	9.0	.4		COMMODITIES N.E.C. . . . .	(X)	5 096	(X)	1.5	
6226	SHEETS (GALVANIZED, ETC.) . . . .	49	(D)	6.3	3.0		BEER AND ALE (SIC 5095 PT.)					
6227	TIN PLATE . . . . .	19	(D)	2.5	.6		TOTAL . . . . .	119	186 025	(X)	100.0	
6228	FAB. AND STRUCTURAL PLATE . . . .	9	(D)	8.4	.6	2950	SOFT DRINKS, DRINK, WATERS . . . .	8	267	5.5	.1	
6229	OTHER FLAT IRON, STEEL PROD. . .	26	(D)	2.9	.9	7210	BEER, ALE, PORTER, STOUT, ETC. . .	119	181 127	97.4	97.4	
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	30	(D)	11.6	3.2	7211	BEER, ALE, ETC. . . . .	92	146 997	93.3	79.0	
6231	WIRE-PLAIN, COATED, BARBED . . .	15	(D)	5.8	1.4	7212	STATE, COUNTY LOCAL TAXES . . . .	52	34 130	54.1	18.3	
6232	NAILS, STAPLES . . . . .	9	(D)	15.0	.3	7310	WINES . . . . .	12	711	11.1	.4	
6233	WOVEN, WELDED WIRE FENCE EQPT.	6	(D)	11.1	.1	7320	SPIRITS . . . . .	8	2 883	13.3	1.5	
6234	WIRE ROPE AND STRAND . . . . .	8	(D)	16.1	.5		COMMODITIES N.E.C. . . . .	(X)	1 037	(X)	.6	
6235	REINFORCEMENT MESH . . . . .	10	(D)	13.7	.8		WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					
6240	IRON, STEEL FINISHED PRODUCTS . .	60	(D)	30.3	16.5		TOTAL . . . . .	69	425 739	(X)	100.0	
6242	BAR, HOT ROLLED . . . . .	36	(D)	9.5	3.5	7210	BEER, ALE, PORTER, STOUT, ETC. . .	14	8 572	8.0	2.0	
6243	BAR, COLD-FINISHED . . . . .	36	(D)	12.0	5.0	7211	BEER, ALE, ETC. . . . .	11	6 812	6.8	1.6	
6244	CONCRETE REINFORCEMENT BARS . .	15	(D)	11.5	2.6	7212	STATE, COUNTY LOCAL TAXES . . . .	8	1 760	13.7	.4	
6245	STRUCTURAL SHAPES . . . . .	24	(D)	8.9	2.6	7310	WINES . . . . .	62	67 082	15.1	15.8	
6248	OTHER FINISHED PRODUCTS . . . .	13	(D)	4.9	.8	7320	SPIRITS . . . . .	65	348 310	74.3	81.8	
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	1.9		COMMODITIES N.E.C. . . . .	(X)	1 775	(X)	.4	
6260	IRON, STEEL PIPE, TUBING . . . . .	36	(D)	15.8	7.6		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					
6261	TUBING (MECH. AND PRESSURE) . . .	28	(D)	14.1	6.0		TOTAL . . . . .	50	196 588	(X)	100.0	
6262	STANDARD STEEL PIPE . . . . .	20	(D)	6.6	1.5	7410	PRINTING, WRITING PAPER . . . . .	49	184 432	93.8	93.8	
6270	OTHER CARBON STEEL PRODUCTS . . .	9	(D)	5.8	.7	7420	ROLL NEWSPT, ROTOGRAVURE PAPER .	9	5 351	13.5	2.7	
6320	ALLOY STEEL . . . . .	43	(D)	11.0	4.2	7510	PERSONAL SERVICE PAPERS . . . . .	5	827	1.4	.4	
6321	BAR, HOT-ROLL OR COLD FINISH . .	23	(D)	5.8	1.9	7520	INDUSTRIAL PAPERS . . . . .	9	2 396	3.3	1.2	
6322	TOOL STEEL BARS . . . . .	21	(D)	4.4	1.1	7610	STATIONERY, OFFICE SUPPLIES . . . .	11	2 321	5.5	1.2	
6323	PIPE AND TUBING . . . . .	12	(D)	4.8	.6	7611	STATIONERY . . . . .	5	503	23.0	.3	
6324	PLATE . . . . .	7	(D)	1.5	.4	7615	OTHER OFFICE SUPPLIES . . . . .	7	1 262	2.9	.6	
6325	OTHER ALLOY STEEL . . . . .	11	(D)	.8	.2		OTHER COMMODITIES . . . . .	(X)	556	(X)	.3	
6330	STAINLESS STEEL . . . . .	47	(D)	17.4	8.7		COMMODITIES N.E.C. . . . .	(X)	1 261	(X)	.6	
6420	OTHER COPPER, BRASS MILL PRODS..	29	(D)	13.0	4.1		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					
6421	FLAT PRODUCTS . . . . .	25	(D)	7.9	2.2		TOTAL . . . . .	179	182 213	(X)	100.0	
6422	TUBULAR PRODUCTS . . . . .	12	(D)	5.2	.9	1610	SOAPS AND DETERGENTS . . . . .	18	1 263	3.5	.7	
6423	ROD, NON-ELECTRICAL WIRE . . . .	11	(D)	6.5	1.0	1620	INDUSTRIAL CHEMICALS . . . . .	9	608	9.3	.3	
6430	ALUMINUM SHAPES, FORMS, ETC. . .	50	(D)	12.0	6.2	1624	PLASTIC MATERIALS . . . . .	5	347	10.5	.2	
6431	PLATE (1/250 INCH AND OVER) . . .	17	(D)	1.5	.6		OTHER COMMODITIES . . . . .	(X)	261	(X)	.1	
6432	SHEET, COIL (.006 TO .249 IN) . .	33	(D)	6.1	2.8	2410	CONFECTIONERY . . . . .	8	3 590	14.8	2.0	
6433	ROD, BAR, AND WIRE-ROLLED . . . .	31	(D)	3.6	1.3	2960	FOODS (EXC. AS SPECIFIED ABOVE) .	5	486	10.0	.3	
6434	PIPE AND TUBING . . . . .	18	(D)	1.7	.6	4870	ROPE, CORDAGE, TWINE (NOT WIRE) .	32	2 128	4.1	1.2	
6435	EXTRUDED SHAPES . . . . .	21	(D)	2.0	.6	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	5	267	3.7	.1	
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.3	5220	CUSTODIAL (JANITORS) SUPPLIES . .	22	1 630	5.7	.9	
6440	NONFERROUS METALS . . . . .	15	(D)	17.3	3.4							
6443	TIN, LEAD, ZINC, ETC. . . . .	7	(D)	27.2	1.5							
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	1.9							
6610	PREPARED IRON, STEEL SCRAP . . . .	5	(D)	3.0	.3	1610	SOAPS AND DETERGENTS . . . . .	18	1 263	3.5	.7	
8570	OTHER BUILDING MATERIALS . . . .	6	(D)	16.6	.2	1620	INDUSTRIAL CHEMICALS . . . . .	9	608	9.3	.3	
9760	MISCELLANEOUS LINES . . . . .	11	(D)	11.0	1.3	1624	PLASTIC MATERIALS . . . . .	5	347	10.5	.2	
9910	RECEIPTS FROM PROCESSING . . . . .	16	(D)	2.4	.5		OTHER COMMODITIES . . . . .	(X)	261	(X)	.1	
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	4.2	2410	CONFECTIONERY . . . . .	8	3 590	14.8	2.0	
	METAL SALES OFFICES (SIC 5091 PT.)					2960	FOODS (EXC. AS SPECIFIED ABOVE) .	5	486	10.0	.3	
	TOTAL <sup>2</sup> . . . . .	122		150 545	(X)	100.0	4870	ROPE, CORDAGE, TWINE (NOT WIRE) .	32	2 128	4.1	1.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Chicago, Ill.-Northwestern Indiana SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
5230	LAUNDRY, ORY CLEANING MACHINES . . . . .	5	535	9.3	.3	7850	FLOOR COVERINGS. . . . .	74	69 170	98.0	34.7
7410	PRINTING, WRITING PAPER. . . . .	13	3 813	31.8	2.1	7851	CARPETS, RUGS. . . . .	60	46 474	71.6	23.3
7510	PERSONAL SERVICE PAPERS. . . . .	94	54 172	39.3	29.7	7852	LINOLEUM, OTHER HARO SURFACE . . . . .	38	20 159	44.6	10.1
7520	INDUSTRIAL PAPERS. . . . .	143	78 986	53.4	43.3	7853	OTHER FLOOR COVERINGS. . . . .	22	2 537	32.5	1.1
7530	SHIPPING ROOM SUPPLIES . . . . .	44	8 153	14.6	4.5	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	18	5 261	56.5	2.6
7540	PAPERBOARD, BOXBOARD . . . . .	48	19 843	33.4	10.9	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	69	42 935	63.5	21.6
7610	STATIONERY, OFFICE SUPPLIES. . . . .	14	1 775	11.6	1.0	8630	TOYS, GAMES, FIREWORKS . . . . .	5	297	7.6	.1
7611	STATIONERY . . . . .	7	579	6.6	.3	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	5	355	8.0	.2
7614	PENS, MECHANICAL PENCILS . . . . .	8	182	3.8	.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	6	910	45.4	.5
	OTHER COMMOOITIES. . . . .	(X)	1 013	(X)	.6	9760	MISCELLANEOUS LINES. . . . .	9	1 880	10.0	.9
	COMMOOITIES N.E.C. . . . .	(X)	4 964	(X)	2.7	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	12	743	50.0	.4
							COMMOOITIES N.E.C. . . . .	(X)	7 524	(X)	3.8
	STATIONERY, OFFICE SUPPLIES, GREETING CAROS (SIC 5096 PT.)						LUMBER AND MILLWORK (SIC 5098 PT.)				
	TOTAL . . . . .	230	147 631	(X)	100.0		TOTAL . . . . .	182	201 548	(X)	100.0
4110	OFFICE MACHINES ANO EQUIPMENT. . . . .	48	3 712	13.8	2.5	3610	HARWARE . . . . .	8	160	8.3	.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	26	1 766	8.7	1.2	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	12	215	1.4	.1
7410	PRINTING, WRITING PAPER. . . . .	37	3 189	11.3	2.2	6232	NAILS, STAPLES . . . . .	12	215	1.4	.1
7510	PERSONAL SERVICE PAPERS. . . . .	13	470	2.5	.3	8110	LUMBER (ROUGH, ORESSED). . . . .	101	96 789	75.0	48.0
7520	INDUSTRIAL PAPERS. . . . .	9	332	3.7	.2	8111	SOFTWOODS (EXCEPT FLOORING). . . . .	82	75 176	63.6	37.3
7530	SHIPPING ROOM SUPPLIES . . . . .	14	801	4.5	.5	8112	HARDWOODS (EXCEPT FLOORING). . . . .	49	19 190	36.1	9.5
7610	STATIONERY, OFFICE SUPPLIES. . . . .	230	112 015	75.9	75.9	8113	FLOORING . . . . .	32	2 423	6.1	1.2
7720	OFFICE, COMM., BUS. FURNITURE. . . . .	54	5 003	20.6	3.4	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	65	38 951	44.3	19.3
8630	TOYS, GAMES, FIREWORKS . . . . .	4	431	16.6	.3	8121	HARDWOOD . . . . .	40	17 228	29.2	8.5
8680	BOOKS, MAGAZINES . . . . .	15	1 048	8.2	.7	8122	SOFTWOOD . . . . .	49	21 723	30.6	10.8
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	21	570	9.7	.4	8130	WOOD SHINGLES. . . . .	6	413	6.6	.2
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	7	93	6.2	.1	8140	WOOD MILLWORK (OORS, ETC.). . . . .	83	46 223	46.7	22.9
	COMMODITIES N.E.C. . . . .	(X)	18 201	(X)	12.3	8150	METAL MILLWORK (OORS, ETC.). . . . .	20	4 073	27.7	2.0
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					8160	VENEER, OTHER WOOD PRODUCTS. . . . .	8	1 435	11.6	.7
	TOTAL . . . . .	145	101 734	(X)	100.0	8410	INSULATION MATERIALS . . . . .	17	1 989	7.4	1.0
3420	MAJOR APPLIANCES . . . . .	5	608	22.2	.6	8420	ROOFING, SIOING, EQUIPMENT . . . . .	16	2 696	10.3	1.3
3430	ELECTRIC HOUSEWARES. . . . .	4	1 652	16.1	1.6	8520	WALLBOARD, HARBOARD . . . . .	27	3 871	9.0	1.9
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	8	323	10.7	.3		COMMODITIES N.E.C. . . . .	(X)	4 733	(X)	2.3
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	6	819	26.6	.8		CONSTRUCTION MATERIALS (SIC 5098 PT.)				
7610	STATIONERY, OFFICE SUPPLIES. . . . .	9	591	5.4	.6		TOTAL . . . . .	251	182 093	(X)	100.0
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	67	42 426	86.5	41.7	1510	PAINTS, VARNISHES, LACQUERS. . . . .	7	141	12.5	.1
7711	HOUSE, PORCH, LAWN FURNITURE. . . . .	59	36 764	85.9	36.1	3610	HARWARE . . . . .	15	627	3.2	.3
7712	SLEEP EQUIPMENT. . . . .	27	5 662	27.1	5.6	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	27	1 271	6.3	.7
7720	OFFICE, COMM., BUS. FURNITURE. . . . .	87	47 128	83.4	46.3	6232	NAILS, STAPLES . . . . .	26	1 255	6.3	.7
7721	OFFICE FURN. (WOODEN, METAL) . . . . .	74	34 991	74.9	34.4		OTHER COMMOOITIES. . . . .	(X)	16	(X)	(2)
7722	PUBLIC BUILDING FURNITURE. . . . .	14	4 835	30.7	4.8	6240	IRON, STEEL FINISHEO PRODUCTS. . . . .	12	980	13.8	.5
7724	PROFESSIONAL FURNITURE . . . . .	8	549	3.8	.5	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	13	371	5.7	.2
7725	OTHER FURNITURE. . . . .	20	6 646	44.2	6.5	6520	LIOUFIEO PETROLEUM GAS. . . . .	4	295	12.5	.2
	OTHER COMMODITIES. . . . .	(X)	108	(X)	.1	7850	FLOOR COVERINGS. . . . .	7	700	5.8	.4
7840	CURTAINS, ORAPES . . . . .	6	723	6.0	.7	8110	LUMBER (ROUGH, ORESSEO). . . . .	8	5 279	25.4	2.9
7850	FLOOR COVERINGS. . . . .	20	4 308	21.7	4.2	8112	HARWOODS (EXCEPT FLOORING). . . . .	4	410	8.0	.2
7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	9	384	2.2	.4		OTHER COMMOOITIES. . . . .	(X)	4 869	(X)	2.7
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	9	687	5.1	.7	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	7	3 413	23.7	1.9
	COMMOOITIES N.E.C. . . . .	(X)	2 085	(X)	2.0	8122	SOFTWOOD . . . . .	6	2 715	18.7	1.5
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)						OTHER COMMODITIES. . . . .	(X)	698	(X)	.4
	TOTAL . . . . .	227	199 054	(X)	100.0	8140	WOOD MILLWORK (OORS, ETC.). . . . .	10	1 819	33.3	1.0
1710	YARD OR PIECE GOOOS. . . . .	8	485	7.4	.2	8150	METAL MILLWORK (DOORS, ETC.). . . . .	24	1 819	17.2	1.0
1711	COTTON FABRICS . . . . .	7	234	3.7	.1	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	87	42 300	52.9	23.2
	OTHER COMMODITIES. . . . .	(X)	251	(X)	.1	8220	CONCRETE PROO., BUILDING STONE . . . . .	36	5 566	18.9	3.1
1810	MEN'S, BOYS' CLOTHING. . . . .	6	196	11.1	.1	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	39	6 411	30.7	3.5
3610	HARWARE . . . . .	6	165	7.1	.1	8240	SANO, GRAVEL, CRUSHEO STONE. . . . .	35	8 440	35.9	4.6
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	5	374	14.2	.2	8250	READY-OR-TRANSIT-MIXEO CONCRETE. . . . .	6	2 446	31.7	1.3
7520	INDUSTRIAL PAPERS. . . . .	4	273	16.6	.1	8310	GLASS (FLAT, BRICK, ETC.). . . . .	31	17 753	76.3	9.7
7610	STATIONERY, OFFICE SUPPLIES. . . . .	5	1 664	9.8	.8	8410	INSULATION MATERIALS . . . . .	35	8 962	24.1	4.9
7720	OFFICE, COMM., BUS. FURNITURE. . . . .	5	2 299	25.0	1.2	8420	ROOFING, SIOING, EQUIPMENT . . . . .	47	21 100	54.7	11.6
7810	CHINA, GLASSWARE, CROCKERY . . . . .	48	38 889	72.7	19.5	8421	ASPHALT SHINGLES, ROOFING. . . . .	39	16 605	47.1	9.1
7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	29	19 456	68.5	9.8	8422	ASBESTOS CEMENT ROOFING. . . . .	11	256	2.5	.1
7821	BEOSPREADS, BLANKETS . . . . .	20	7 908	33.6	4.0	8424	ALUMINUM SHEETS. . . . .	14	2 691	34.8	1.5
7822	TABLE LINENS . . . . .	14	1 845	13.8	.9	8425	RAIN-CARRYING EQUIPMENT. . . . .	14	674	14.8	.4
7823	SHEETS, PILLOW CASES . . . . .	21	4 142	21.6	2.1	8426	ALL OTHER TYPES. . . . .	7	407	9.0	.2
7824	TOWELS, WASH CLOTHS. . . . .	20	4 092	24.4	2.1		OTHER COMMOOITIES. . . . .	(X)	468	(X)	.3
7825	OTHER LINENS, DOMESTICS. . . . .	8	1 470	20.0	.7	8510	BUILDING ANO CONSTRUCTION PAPER. . . . .	13	525	3.0	.3
7830	SHAOES, VENETIAN BLINDS. . . . .	13	1 900	62.5	1.0	8520	WALLBOARD, HARDBOARO . . . . .	33	14 543	38.8	8.0
7840	CURTAINS, DRAPES . . . . .	24	4 278	37.5	2.1	8530	ADHESIVES, MASTICS . . . . .	34	2 134	6.1	1.2
						8540	STRUCTURAL IRON, STEEL . . . . .	6	876	33.3	.5
						8550	PLASTIC BUILDING MATERIALS . . . . .	19	2 699	21.7	1.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Chicago, Ill.-Northwestern Indiana SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	8	13 130	91.1	7.2		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8570	OTHER BUILDING MATERIALS . . . . .	38	13 763	44.7	7.6						
9760	MISCELLANEOUS LINES. . . . .	14	734	3.1	.4						
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	18	1 356	12.5	.7		TOTAL . . . . .	148	63 369	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	2 640	(X)	1.4						
	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					3430	ELECTRIC HOUSEWARES. . . . .	5	480	13.3	.8
	TOTAL . . . . .	241	171 151	(X)	100.0	7610	STATIONERY, OFFICE SUPPLIES. . . . .	12	850	10.2	1.3
3430	ELECTRIC HOUSEWARES. . . . .	10	1 919	16.1	1.1	7810	CHINA, GLASSWARE, CROCKERY . . . . .	7	1 319	12.1	2.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	7	380	28.5	.2	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	8	2 014	11.9	3.2
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	7	219	9.0	.1	8610	PHOTOGRAPHIC GOODS . . . . .	4	255	3.1	.4
8610	PHOTOGRAPHIC GOODS . . . . .	70	56 971	83.4	33.3	8630	TOYS, GAMES, FIREWORKS . . . . .	5	1 620	20.1	2.6
8611	CAMERAS, PARTS, ACC. MOUNTS. . . . .	51	21 043	38.8	12.3	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	16	790	13.0	1.2
8612	PROJECTION APPARATUS . . . . .	34	5 619	14.2	3.3	8821	CLOCKS, WATCHES, MOVEMENTS . . . . .	11	551	12.1	.9
8613	DEVELOP., PRINTING, APPARATUS. . . . .	35	3 848	8.8	2.2	8822	COSTUME JEWELRY. . . . .	5	186	12.0	.3
8614	SENSITIZED, UNEXPOSED FILMS. . . . .	36	12 722	32.0	7.4	8824	SILVERWARE, PLATEWARE. . . . .	5	52	2.0	.1
8615	OTHER PHOTOGRAPHIC GOODS . . . . .	43	13 739	42.7	8.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	74	24 418	67.9	38.5
8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	91	54 045	82.2	31.6	9920	ADVERTISING SPECIALTIES. . . . .	89	27 820	73.5	43.9
8621	ATHLETIC EQUIPMENT, SUPPLIES . . . . .	50	8 529	24.7	5.0	9760	MISCELLANEOUS LINES. . . . .	4	814	13.2	1.3
8622	ARMS AND AMMUNITION. . . . .	21	9 347	34.8	5.5		COMMOOITIES N.E.C. . . . .	(X)	2 989	(X)	4.7
8623	BICYCLES . . . . .	10	4 091	85.7	2.4		OTHER PRODUCTS (SIC 5099 PT.)				
8624	CAMPING EQUIPMENT. . . . .	16	6 001	14.3	3.5		TOTAL . . . . .	386	369 051	(X)	100.0
8625	FISHING TACKLE AND EQUIPMENT . . . . .	37	13 770	28.6	8.0	1220	NEW AND REBUILT PARTS. . . . .	9	383	11.1	.1
8627	OTHER (WATER SPORTS, ARCHERY). . . . .	28	11 230	38.5	6.6	1510	PAINTS, VARNISHES, LACQUERS. . . . .	14	1 139	1.7	.3
	OTHER COMMOOITIES. . . . .	(X)	140	(X)	.1	1620	INDUSTRIAL CHEMICALS . . . . .	4	1 980	33.3	.5
8630	TOYS, GAMES, FIREWORKS . . . . .	62	17 364	66.8	10.1	1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	9	1 406	2.3	.4
8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	7	2 472	87.5	1.4	1810	MEN'S, BOYS' CLOTHING. . . . .	10	2 680	4.4	.7
8650	BILLIARDS, POOL, BOWLING EQUIP.. . . .	15	6 335	60.6	3.7	1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	9	7 297	12.1	2.0
8670	OTHER RECREATION, HOBBY GOODS. . . . .	41	17 508	72.8	10.2	1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	8	2 072	3.6	.6
8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	11	4 130	29.6	2.4		OTHER COMMOOITIES. . . . .	(X)	5 224	(X)	1.4
8821	CLOCKS, WATCHES, MOVEMENTS . . . . .	7	2 120	17.6	1.2	3420	MAJOR APPLIANCES . . . . .	9	4 565	14.2	1.2
8822	COSTUME JEWELRY. . . . .	10	2 004	15.3	1.2	3430	ELECTRIC HOUSEWARES. . . . .	16	845	1.1	.2
	OTHER COMMOOITIES. . . . .	(X)	6	(X)	(Z)	3610	HARDWARE . . . . .	17	1 181	1.6	.3
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	8	382	15.3	.2	4420	GEN. PURPOSE INDUSTRIAL MACH.. . . .	6	10 727	25.8	2.9
9760	MISCELLANEOUS LINES. . . . .	11	2 542	21.1	1.5	4440	MATERIALS HANDLING EQUIPMENT . . . . .	6	1 264	27.2	.3
	COMMOOITIES N.E.C. . . . .	(X)	6 884	(X)	4.0	7610	STATIONERY, OFFICE SUPPLIES. . . . .	15	3 201	5.2	.9
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	6	943	1.8	.3
	TOTAL . . . . .	109	122 099	(X)	100.0	7810	CHINA, GLASSWARE, CROCKERY . . . . .	14	1 231	1.7	.3
8680	BOOKS, MAGAZINES . . . . .	109	121 198	99.3	99.3	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	10	1 310	2.3	.4
	COMMOOITIES N.E.C. . . . .	(X)	901	(X)	.7	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	17	4 423	6.9	1.2
	FARM SUPPLIES (SIC 5099 PT.)					8610	PHOTOGRAPHIC GOODS . . . . .	12	1 081	1.7	.3
	TOTAL . . . . .	46	(D)	(X)	100.0	8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	11	561	11.7	.2
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	7	(D)	13.7	1.1	8630	TOYS, GAMES, FIREWORKS . . . . .	17	6 025	9.3	1.6
8720	FEEDS (MIXED AND OTHER) . . . . .	14	(D)	31.5	8.3	8670	OTHER RECREATION, HOBBY GOODS. . . . .	6	321	10.0	.1
8730	FEED INGREDIENTS . . . . .	11	(D)	68.2	39.9	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	21	8 779	12.0	2.4
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	15	(D)	57.6	19.2	8821	CLOCKS, WATCHES, MOVEMENTS . . . . .	18	8 272	11.2	2.2
8750	AGRICULTURAL CHEMICALS . . . . .	17	(D)	64.3	5.6	8822	COSTUME JEWELRY. . . . .	14	234	2.7	.1
8760	SEEDS. . . . .	16	(D)	59.5	13.1		OTHER COMMOOITIES. . . . .	(X)	273	(X)	.1
8765	FINE SEEDS FOR LAWN AND TURF . . . . .	9	(D)	10.7	2.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	12	2 777	4.7	.8
	OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	11.0	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	51	25 485	28.0	6.9
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	12.8	9111	CUT FLOWERS, POTTED PLANTS . . . . .	31	17 130	27.0	4.6
	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)					9112	FLORIST'S SUPPLIES (NURSERY) . . . . .	30	8 355	19.1	2.3
	TOTAL . . . . .	160	(D)	(X)	100.0	9210	LOGS, PILES, PULPWOOD, POLES . . . . .	8	1 619	100.0	.4
3420	MAJOR APPLIANCES . . . . .	7	(D)	15.3	1.5	9310	PHONO., RECORDS, PREREC. TAPES . . . . .	74	71 621	49.4	19.4
3430	ELECTRIC HOUSEWARES. . . . .	8	(D)	12.2	2.9	9410	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	28	32 841	71.2	8.9
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	6	(D)	9.0	2.2	9411	MUSICAL INSTRUMENTS. . . . .	24	28 630	71.5	7.8
8610	PHOTOGRAPHIC GOODS . . . . .	8	(D)	3.9	1.1	9412	SHEET MUSIC. . . . .	6	4 211	47.8	1.1
8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	6	(D)	6.4	1.5	9510	OTHER TEXTILE PRODUCTS . . . . .	26	11 677	86.4	3.2
8810	PRECIOUS STONES (CUT) AND METALS . . . . .	70	(D)	67.6	31.6	9710	WALLPAPER. . . . .	16	14 548	97.5	3.9
8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	130	(D)	66.4	51.0	9730	LEATHER. . . . .	13	6 276	100.0	1.7
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	17	(D)	6.7	.7	9760	MISCELLANEOUS LINES. . . . .	94	68 306	49.4	18.5
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	7.4	9910	RECEIPTS FROM PROCESSING . . . . .	4	2 902	100.0	.8
						9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	75	13 624	17.3	3.7
							COMMOOITIES N.E.C. . . . .	(X)	56 033	(X)	15.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967

## Boston SMSA

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					PIECE GOODS (WOVEN FABRICS) (SIC 5033)					
	TOTAL . . . . .	41	66 859	(X)	100.0	TOTAL . . . . .	61	\$2 570	(X)	100.0	
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	26	51 126	83.2	76.5	1710	YARD OR PIECE GOODS. . . . .	60	46 041	91.1	87.6
1111	NEW AUTOMOBILES. . . . .	10	46 610	82.8	69.7	1711	COTTON FABRICS. . . . .	38	16 839	50.3	32.0
1112	USED AUTOMOBILES. . . . .	20	4 445	8.3	6.6	1712	RAYON, NYLON, ETC. . . . .	32	14 097	45.2	26.8
	OTHER COMMODITIES. . . . .	(X)	72	(X)	.1	1713	WOOL FABRICS. . . . .	21	10 185	70.0	19.4
1120	TRUCKS, TRUCK TRACTORS. . . . .	20	6 583	89.9	9.8	1714	OTHER YARD GOODS. . . . .	17	4 921	50.8	9.4
1220	NEW AND REBUILT PARTS. . . . .	13	7 729	14.6	11.6		COMMODITIES N.E.C. . . . .	(X)	6 529	(X)	12.4
1221	MOTOR AND CHASSIS PARTS. . . . .	12	7 679	14.4	11.5		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
	OTHER COMMODITIES. . . . .	(X)	50	(X)	.1		TOTAL . . . . .	25	11 620	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	10	629	11.1	.9	1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	19	8 947	82.6	77.0
	COMMODITIES N.E.C. . . . .	(X)	792	(X)	1.2		COMMODITIES N.E.C. . . . .	(X)	2 673	(X)	23.0
	AUTOMOTIVE EQUIPMENT (SIC 5013)						MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
	TOTAL . . . . .	262	105 340	(X)	100.0		TOTAL . . . . .	39	23 556	(X)	100.0
1210	MACHINE SHOP SALES AND LABOR. . . . .	68	3 519	14.4	3.3	1810	MEN'S, BOYS' CLOTHING. . . . .	39	21 341	90.6	90.6
1211	PARTS AND EQUIPMENT. . . . .	58	2 204	9.7	2.1	1811	WORK CLOTHING, WORK GLOVES. . . . .	9	4 364	89.3	18.5
1212	MACHINE SHOP LABOR. . . . .	58	1 315	6.1	1.2	1812	SUITS, COATS, TROUSERS. . . . .	10	6 419	88.0	27.2
1220	NEW AND REBUILT PARTS. . . . .	230	89 224	88.6	84.7	1813	SHIRTS (DRESS AND SPORT). . . . .	7	594	18.1	2.5
1221	MOTOR AND CHASSIS PARTS. . . . .	180	59 567	72.1	56.6	1814	SPORTSWEAR. . . . .	8	4 121	62.2	17.5
1222	TOOLS AND EQUIPMENT. . . . .	106	4 497	10.1	4.3	1815	MEN'S, BOYS' UNDERWEAR. . . . .	11	3 379	84.6	14.3
1223	CHEMICALS, ADHESIVES, ETC. . . . .	116	4 192	8.2	4.0	1816	OTHER CLOTHING, FURNISHINGS. . . . .	15	2 464	53.5	10.5
1224	REFINISHING MATERIALS. . . . .	98	5 348	14.0	5.1	1820	WOMEN'S, CHILDREN'S, CLOTHING. . . . .	10	1 514	26.2	6.4
1225	SUPPLIES AND ACCESSORIES. . . . .	113	15 503	29.7	14.7	1823	CHILDREN'S INFANTS' WEAR. . . . .	4	319	11.2	1.4
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	17	3 076	63.0	2.9	1824	WOMEN'S, CHILDREN'S UNDERWEAR. . . . .	4	503	17.0	2.1
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	11	2 983	80.0	2.8	1825	OTHER APPAREL, ACCESSORIES. . . . .	5	629	22.5	2.7
1310	TIRES AND TUBES. . . . .	38	1 753	8.9	1.7		OTHER COMMODITIES. . . . .	(X)	63	(X)	.3
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	4	318	18.7	.3		COMMODITIES N.E.C. . . . .	(X)	701	(X)	3.0
6500	PETROLEUM PRODUCTS. . . . .	25	254	1.2	.2		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	11	785	21.2	.7		TOTAL . . . . .	77	35 268	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	3 428	(X)	3.2	1810	MEN'S, BOYS' CLOTHING. . . . .	16	3 447	33.6	10.3
	TIRES AND TUBES (SIC 5014)					1815	MEN'S, BOYS' UNDERWEAR. . . . .	10	1 882	23.1	5.6
	TOTAL . . . . .	40	37 288	(X)	100.0	1816	OTHER CLOTHING, FURNISHINGS. . . . .	6	652	25.9	2.0
1220	NEW AND REBUILT PARTS. . . . .	11	1 863	14.7	5.0		OTHER COMMODITIES. . . . .	(X)	913	(X)	2.7
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	4	71	1.7	.2	1820	WOMEN'S, CHILDREN'S, CLOTHING. . . . .	58	26 340	87.0	74.1
1310	TIRES AND TUBES. . . . .	38	30 800	84.3	82.6	1821	DRESSES, SKIRTS, BLOUSES. . . . .	23	11 901	79.3	30.7
1320	RECAPPED TIRES. . . . .	22	3 963	20.5	10.6	1822	SUITS, COATS (EXCEPT FUR). . . . .	10	1 640	31.2	4.9
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	11	344	3.8	.9	1823	CHILDREN'S INFANTS' WEAR. . . . .	14	2 073	50.4	6.2
	COMMODITIES N.E.C. . . . .	(X)	247	(X)	.7	1824	WOMEN'S, CHILDREN'S UNDERWEAR. . . . .	19	7 344	67.9	22.0
	DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)					1825	OTHER APPAREL, ACCESSORIES. . . . .	23	3 382	40.6	10.2
	TOTAL . . . . .	40	81 094	(X)	100.0	1830	MILLINERY, MILLINERY SUPPLIES. . . . .	7	1 045	91.1	3.1
1410	PHARMACEUTICALS, ANTIBIOTICS. . . . .	18	28 926	47.3	35.7	1840	DRESSED FURS, FUR CLOTHING. . . . .	13	1 890	95.0	5.0
1420	HEALTH PRODUCTS. . . . .	21	16 406	22.1	20.2	1910	SHOES, OTHER FOOTWEAR. . . . .	6	308	20.0	.9
1430	BEAUTY AIDS. . . . .	27	20 126	25.4	24.8	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	4	114	9.3	.3
1450	DRUGGIST SUPPLIES. . . . .	19	8 719	12.3	10.8		COMMODITIES N.E.C. . . . .	(X)	2 124	(X)	6.2
7610	STATIONERY, OFFICE SUPPLIES. . . . .	8	601	2.3	.7		FOOTWEAR (SIC 5039)				
	COMMODITIES N.E.C. . . . .	(X)	6 316	(X)	7.8		TOTAL . . . . .	81	95 668	(X)	100.0
	PAINTS AND VARNISHES (SIC 5028)					1910	SHOES, OTHER FOOTWEAR. . . . .	81	95 602	99.9	99.9
	TOTAL . . . . .	21	11 414	(X)	100.0	1911	MEN'S, BOYS' SHOES. . . . .	33	11 310	40.0	11.8
1510	PAINTS, VARNISHES, LACQUERS. . . . .	21	9 041	79.2	79.2	1912	WOMEN'S, MISSES' SHOES. . . . .	47	44 660	77.4	46.7
3620	PAINTERS' SUPPLIES. . . . .	9	676	24.0	5.9	1913	CHILDREN'S, INFANTS' SHOES. . . . .	20	4 562	25.8	4.8
	COMMODITIES N.E.C. . . . .	(X)	1 697	(X)	14.9	1914	OTHER FOOTWEAR (SLIPPERS, ETC.). . . . .	32	35 069	79.6	36.7
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)						COMMODITIES N.E.C. . . . .	(X)	66	(X)	.1
	TOTAL . . . . .	83	95 210	(X)	100.0		GROCERIES, GENERAL LINE (SIC 5041)				
1510	PAINTS, VARNISHES, LACQUERS. . . . .	6	2 564	16.5	2.8	1420	HEALTH PRODUCTS. . . . .	6	973	1.1	.7
1610	SOAPS AND DETERGENTS. . . . .	9	1 909	32.8	2.1	1610	SOAPS AND DETERGENTS. . . . .	15	5 385	4.2	3.7
1620	INDUSTRIAL CHEMICALS. . . . .	78	79 286	86.0	84.1						
	COMMODITIES N.E.C. . . . .	(X)	11 451	(X)	12.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Boston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of-					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of-	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
2110	FROZEN FOODS . . . . .	10	10 853	8.9	7.4		CONFECTIONERY (SIC 5045)				
2111	FROZEN FRUITS-JUICES . . . . .	10	1 777	1.4	1.2		TOTAL . . . . .	22	13 156	(X)	100.0
2112	FROZEN VEGETABLES-JUICES . . . . .	8	1 975	1.5	1.3						
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	9	1 723	1.4	1.2	2410	CONFECTIONERY. . . . .	22	12 684	96.4	96.4
2115	FROZEN MEATS (PACKAGED) . . . . .	7	1 603	1.3	1.1	2411	CANDY (ALL KINDS). . . . .	18	7 247	84.7	55.1
2116	FROZEN PREPARED FOODS. . . . .	8	1 706	5.5	1.2	2412	CHEWING GUM. . . . .	9	579	16.8	4.4
2117	OTHER PACKAGED FROZEN FOODS. . . . .	8	1 986	1.7	1.4	2414	NUTS, OTHER CONFECTIONS. . . . .	13	4 722	62.8	35.9
	OTHER COMMODITIES. . . . .	(X)	83	(X)	.1		OTHER COMMODITIES. . . . .	(X)	135	(X)	1.0
2210	BUTTER AND CHEESE. . . . .	18	3 995	3.0	2.7		COMMODITIES N.E.C. . . . .	(X)	472	(X)	3.6
2240	OTHER DAIRY PRODUCTS . . . . .	6	561	4.2	.4						
2410	CONFECTIONERY. . . . .	22	2 621	1.9	1.8		FISH AND SEAFOODS (SIC 5046)				
2610	MEATS, PROVISIONS. . . . .	6	1 045	22.5	.7		TOTAL . . . . .	72	74 484	(X)	100.0
2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	23	5 669	4.2	3.9	2110	FROZEN FOODS . . . . .	12	2 567	19.2	3.4
2830	TEA, SPICES. . . . .	22	2 652	1.9	1.8	2114	FROZEN FISH-SEAFOOD (PACKAGED)	12	2 556	19.2	3.4
2840	BAKERY PRODUCTS. . . . .	5	588	13.3	.4		OTHER COMMODITIES. . . . .	(X)	10	(X)	(2)
						2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	72	71 439	95.9	95.9
2860	CANNED-BOTTLED FOODS . . . . .	31	66 438	46.8	45.4		COMMODITIES N.E.C. . . . .	(X)	478	(X)	.6
2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	26	4 364	3.2	3.0						
2862	CANNED-BOTTLED BABY FOODS. . . . .	19	3 038	2.3	2.1		MEATS AND MEAT PRODUCTS (SIC 5047)				
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	30	7 097	5.1	4.9	2110	FROZEN FOODS . . . . .	21	4 113	20.7	1.1
2864	CANNED FISH, SEAFOOD . . . . .	26	4 895	3.5	3.3	2210	BUTTER AND CHEESE. . . . .	22	1 225	3.4	.3
2865	CANNED MEATS . . . . .	16	992	2.5	.7						
2866	CANNED MILK. . . . .	24	1 911	1.4	1.3	2320	POULTRY. . . . .	35	3 465	6.8	.9
2867	OTHER CANNED-BOTTLED FOODS . . . . .	18	44 140	36.6	30.2	2323	DRESSED POULTRY (RESALES). . . . .	32	3 278	6.6	.8
							OTHER COMMODITIES. . . . .	(X)	188	(X)	(2)
2870	SUGAR-REFINED. . . . .	26	3 721	2.6	2.5	2610	MEATS, PROVISIONS. . . . .	171	376 852	96.4	96.4
2890	BREAKFAST FOODS. . . . .	23	4 112	3.0	2.8	2611	FRESH, FROZEN MEATS. . . . .	159	347 505	91.0	88.9
2910	FLOUR, RELATED PRODUCTS. . . . .	24	6 137	4.6	4.2	2512	SAUSAGE, MEAT LOAVES . . . . .	59	6 201	8.0	1.6
2920	MARGARINE, SHORTENINGS . . . . .	26	4 294	3.1	2.9	2613	CURED, BOILED, SMOKED MEATS. . . . .	67	12 439	13.3	3.2
2930	PET FOODS--ALL KINDS . . . . .	17	4 489	3.4	3.1	2614	OTHER MEAT PRODUCTS. . . . .	36	10 709	18.0	2.7
2940	DRIED, FRUITS, VEGETABLES. . . . .	14	1 366	1.0	.9						
2950	SOFT DRINKS, DRINK, WATERS . . . . .	10	693	2.1	.5	2860	CANNED-BOTTLED FOODS . . . . .	19	1 368	3.6	.3
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	15	3 503	9.7	2.4	2865	CANNEO MEATS . . . . .	18	1 300	3.6	.3
							OTHER COMMODITIES. . . . .	(X)	68	(X)	(2)
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	10	7 085	5.7	4.8		COMMODITIES N.E.C. . . . .	(X)	3 953	(X)	1.0
7111	CIGARETTES . . . . .	9	6 931	5.7	4.7						
7112	CIGARS . . . . .	6	112	6.6	.1	2610	MEATS, PROVISIONS. . . . .	171	376 852	96.4	96.4
	OTHER COMMODITIES. . . . .	(X)	42	(X)	(2)	2611	FRESH, FROZEN MEATS. . . . .	159	347 505	91.0	88.9
7510	PERSONAL SERVICE PAPERS. . . . .	16	3 823	2.9	2.6	2512	SAUSAGE, MEAT LOAVES . . . . .	59	6 201	8.0	1.6
7520	INDUSTRIAL PAPERS. . . . .	9	1 130	1.1	.8	2613	CURED, BOILED, SMOKED MEATS. . . . .	67	12 439	13.3	3.2
	COMMODITIES N.E.C. . . . .	(X)	5 183	(X)	3.5	2614	OTHER MEAT PRODUCTS. . . . .	36	10 709	18.0	2.7
	FROZEN FOODS (SIC 5042)					2860	CANNED-BOTTLED FOODS . . . . .	19	1 368	3.6	.3
	TOTAL . . . . .	24	(D)	(X)	100.0	2865	CANNEO MEATS . . . . .	18	1 300	3.6	.3
2110	FROZEN FOODS . . . . .	24	(D)	95.8	95.8		OTHER COMMODITIES. . . . .	(X)	68	(X)	(2)
2111	FROZEN FRUITS-JUICES . . . . .	9	(D)	18.7	3.7		COMMODITIES N.E.C. . . . .	(X)	3 953	(X)	1.0
2113	FROZEN POULTRY (PACKAGE ONLY) . . . . .	6	(D)	15.4	2.6						
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	14	(D)	77.3	65.6		FRESH FRUITS AND VEGETABLES (SIC 5048)				
2115	FROZEN MEATS (PACKAGEO) . . . . .	7	(D)	50.5	14.3		TOTAL . . . . .	116	85 542	(X)	100.0
2117	OTHER PACKAGE FROZEN FOODS . . . . .	5	(D)	33.3	4.7	2710	FRESH FRUITS, VEGETABLES . . . . .	116	84 114	98.3	98.3
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	4.8	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	90	41 628	63.6	48.7
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	4	(D)	8.0	3.0	2712	FRESH VEGETABLES . . . . .	78	42 486	66.3	49.7
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.2		COMMODITIES N.E.C. . . . .	(X)	1 428	(X)	1.7
	DAIRY PRODUCTS (SIC 5043)										
	TOTAL . . . . .	25	(D)	(X)	100.0		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
2110	FROZEN FOODS . . . . .	4	(D)	15.4	3.5		TOTAL . . . . .	126	143 470	(X)	100.0
2210	BUTTER AND CHEESE. . . . .	16	(D)	34.4	32.3	2110	FROZEN FOODS . . . . .	6	1 188	6.3	.8
2220	ICE CREAM, ICES. . . . .	7	(D)	15.3	2.1	2210	BUTTER AND CHEESE. . . . .	9	2 156	9.6	1.5
2230	MILK, CREAM (FLUID). . . . .	9	(D)	34.1	15.9	2240	OTHER DAIRY PRODUCTS . . . . .	5	135	1.1	.1
2310	EGGS (SHELL) . . . . .	10	(D)	15.7	6.4						
2410	CONFECTIONERY. . . . .	3	(D)	5.8	.1	2410	CONFECTIONERY. . . . .	12	1 047	2.9	.7
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	4	(D)	6.5	2.8	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	7	620	1.8	.4
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	36.9	2414	NUTS, OTHER CONFECTIONS. . . . .	8	393	2.5	.3
	POULTRY AND POULTRY PRODUCTS (SIC 5044)						OTHER COMMODITIES. . . . .	(X)	34	(X)	(2)
	TOTAL . . . . .	31	33 999	(X)	100.0	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	14	2 031	7.6	1.4
2110	FROZEN FOODS . . . . .	5	1 956	15.0	5.8	2830	TEA, SPICES. . . . .	23	13 767	27.5	9.6
2210	BUTTER AND CHEESE. . . . .	6	188	13.6	.6	2840	BAKERY PRODUCTS. . . . .	18	8 360	90.6	5.8
2310	EGGS (SHELL) . . . . .	14	10 089	80.7	29.7	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	18	5 184	22.7	3.6
						2860	CANNEO-BOTTLED FOODS . . . . .	30	25 685	58.1	17.9
2320	POULTRY. . . . .	22	21 554	95.6	63.4	2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	15	2 261	9.6	1.6
2323	DRESSED POULTRY (RESALES). . . . .	18	21 124	95.3	62.1	2862	CANNEO-BOTTLED BABY FOODS. . . . .	6	306	1.4	.2
	OTHER COMMODITIES. . . . .	(X)	429	(X)	1.3	2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	20	16 703	55.2	11.6
	COMMODITIES N.E.C. . . . .	(X)	212	(X)	.6	2864	CANNEO FISH, SEAFOOD . . . . .	11	3 827	18.3	2.7
						2866	CANNEO MILK. . . . .	7	456	1.3	.3
						2867	OTHER CANNEO-BOTTLED FOODS . . . . .	10	1 160	53.3	.8
							OTHER COMMODITIES. . . . .	(X)	973	(X)	.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Boston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
2870	SUGAR--REFINED. . . . .	14	1 921	4.6	1.3	3510	ELECTRONIC TUBES, PARTS ACC. . .	105	(0)	94.5	94.5
2910	FLOUR, RELATED PRODUCTS. . . . .	19	13 432	34.6	9.4	9930	OTHER LABOR, SERVICE RECEIPTS. .	9	(D)	21.1	3.2
2920	MARGARINE, SHORTENINGS . . . . .	22	8 899	19.2	6.2		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.3
2921	MARGARINE, BUTTER SUBSTITUTES. .	14	5 376	14.9	3.7						
2922	SHORTENINGS, COOKING OILS. . . .	18	3 523	9.4	2.5		HARDWARE (SIC 5072)				
2930	PET FOODS--ALL KINDS . . . . .	11	4 794	34.7	3.3		TOTAL . . . . .	82	(D)	(X)	100.0
2940	DRIED, FRUITS, VEGETABLES. . . .	9	762	2.6	.5	1510	PAINTS, VARNISHES, LACQUERS. . .	14	(D)	5.0	1.6
2950	SOFT DRINKS, DRINK, WATERS . . . .	13	4 193	100.0	2.9	3310	ELECTRICAL WIRING SUPPLIES . . .	7	(D)	2.3	.6
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	27	46 994	73.7	32.8	3430	ELECTRIC HOUSEWARES. . . . .	5	(D)	3.3	.8
	COMMODITIES N.E.C. . . . .	(X)	2 922	(X)	2.0	3610	HARDWARE . . . . .	78	(D)	81.3	80.3
	COTTON (SIC 5052)					3620	PAINTERS' SUPPLIES . . . . .	10	(D)	10.7	1.4
	TOTAL . . . . .	5	(D)	(X)	100.0	3740	PLUMBING FIX., EQUIP., SUPPLIES.	8	(D)	5.8	1.7
3110	COTTON (RAW) INCL. LINTERS . . . .	5	(D)	100.0	100.0	4840	ABRASIVES, ABRASIVE MATERIALS. .	5	(D)	2.5	.4
	GRAIN (SIC 5053)					4870	ROPE, CORDAGE, TWINE (NOT WIRE).	4	(D)	1.4	.2
	TOTAL . . . . .	6	(D)	(X)	100.0	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	8	(D)	3.6	1.1
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					6232	NAILS, STAPLES . . . . .	7	(D)	3.3	.4
	TOTAL . . . . .	64	(D)	(X)	100.0		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.7
3210	HIDES, SKINS, PELTS. . . . .	9	(D)	100.0	25.9		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	11.9
3230	WOOL, MOHAIRS (RAW), TOPS, NOILS.	54	(D)	77.8	71.2		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.0		TOTAL . . . . .	140	94 993	(X)	100.0
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3310	ELECTRICAL WIRING SUPPLIES . . .	12	379	1.7	.4
	TOTAL . . . . .	116	135 565	(X)	100.0	3610	HARDWARE . . . . .	15	382	5.2	.4
3310	ELECTRICAL WIRING SUPPLIES . . . .	104	87 765	78.5	64.7	3614	HAND TOOLS, CUTLERY. . . . .	10	120	3.4	.1
3311	INT. WIRING, CONSTR. MAT. . . . .	77	35 661	43.4	26.3		OTHER COMMODITIES. . . . .	(X)	262	(X)	.3
3312	OUTSIDE CONSTRUCTION MATERIALS .	44	5 796	10.4	4.3	3710	WARM-AIR HEATING-COOLING EQUIP..	75	17 516	38.4	18.4
3313	LIGHTING FIXTURES. . . . .	78	23 509	24.5	17.3	3730	HYDRONICS EQUIPMENT, SUPPLIES. .	84	16 816	33.3	17.7
3314	ELECTRIC LAMPS . . . . .	69	5 244	6.4	3.9	3740	PLUMBING FIX., EQUIP., SUPPLIES.	94	49 490	70.5	52.1
3315	MOTORS, INOUST. CONTROLS . . . .	58	17 556	23.6	13.0	3741	PIPE FITTINGS, VALVES. . . . .	74	26 443	48.5	27.8
3320	TELEPHONE AND SIGNAL EQUIPMENT .	17	2 361	12.4	1.7	3742	PLUMBING FIXTURES. . . . .	65	11 228	34.9	11.8
3410	NON-CONSOLE RADIOS AND PLAYERS .	13	5 160	12.8	3.8	3743	ORAINAGE SYSTEMS . . . . .	48	2 909	11.7	3.1
3420	MAJOR APPLIANCES . . . . .	9	17 534	72.0	12.9	3744	OTHER PLUMBING EQUIPMENT, SUPP..	56	8 911	26.1	9.4
3421	ELECTRIC HOME KITCHEN EQUIP. . .	8	961	3.9	.7	3810	CENTRAL AIR CONOITIONING . . . .	17	2 138	17.1	2.3
3422	ELECTRIC HOME LAUNDRY EQUIP. . .	7	1 061	4.4	.8	4610	INDUSTRIAL VALVES, FITTINGS. . .	20	1 225	6.2	1.3
3423	TV SETS. . . . .	6	14 580	63.9	10.8	6250	CAST IRON SOIL PIPE, TUBING. . .	29	1 666	8.8	1.8
3424	CONSOLE RADIOS AND PLAYERS . . .	5	914	4.0	.7	6260	IRON, STEEL PIPE, TUBING . . . .	36	3 291	8.5	3.5
3425	OTHER COMMODITIES. . . . .	(X)	18	(X)	(Z)	6262	STANOARO STEEL PIPE . . . . .	34	2 996	7.8	3.2
3430	ELECTRIC HOUSEWARES. . . . .	19	10 138	18.1	7.5		OTHER COMMODITIES. . . . .	(X)	295	(X)	.3
3510	ELECTRONIC TUBES, PARTS ACC. . . .	11	941	2.6	.7	9930	OTHER LABOR, SERVICE RECEIPTS. .	5	680	4.1	.7
3710	WARM-AIR HEATING-COOLING EQUIP..	8	1 485	4.1	1.1		COMMODITIES N.E.C. . . . .	(X)	1 410	(X)	1.5
3720	ELEC. RESIDENTIAL SPACE HEATING .	13	220	.7	.2		AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
9930	OTHER LABOR, SERVICE RECEIPTS . .	15	753	2.9	.6		TOTAL . . . . .	43	(D)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	9 208	(X)	6.8	3420	MAJOR APPLIANCES . . . . .	5	(D)	23.4	9.8
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					3440	ROOM AIR CONDIIONERS. . . . .	12	(D)	11.3	7.7
	TOTAL . . . . .	31	(D)	(X)	100.0	3710	WARM-AIR HEATING-COOLING EQUIP..	8	(D)	7.7	1.7
3410	NON-CONSOLE RADIOS AND PLAYERS .	7	(D)	5.7	3.4	3712	CENTRAL HEATING-COOLING UNITS .	6	(D)	3.8	.8
3420	MAJOR APPLIANCES . . . . .	27	(D)	83.9	82.8		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.9
3421	ELECTRIC HOME KITCHEN EQUIP. . .	15	(D)	25.5	21.6	3810	CENTRAL AIR CONDITIONING . . . .	24	(D)	52.7	26.3
3422	ELECTRIC HOME LAUNORY EQUIP. . .	15	(D)	15.2	14.1	3811	RESIOENT, AND SMALL COMMERCIAL .	17	(D)	7.8	3.6
3423	TV SETS. . . . .	12	(D)	56.2	33.5	3812	RESIDENTIAL AND COMMERCIAL . .	20	(D)	30.5	14.0
3424	CONSOLE RADIOS AND PLAYERS . . .	10	(D)	4.7	2.7	3813	INDUSTRIAL AND COMMERCIAL. . . .	18	(D)	26.2	8.7
3425	OTHER MAJOR APPLIANCES . . . . .	15	(D)	12.1	10.9	3820	PARTS SUPPLIES, AND ACCESSORIES .	21	(D)	18.0	10.7
3430	ELECTRIC HOUSEWARES. . . . .	9	(D)	16.9	2.3	3910	COMMERCIAL REFRIGERATORS EQUIP..	23	(D)	50.5	22.1
3440	ROOM AIR CONDITIONERS. . . . .	8	(D)	5.0	4.1	3915	REACH-IN AND WALK-IN REFRIG. . .	15	(D)	4.1	1.1
3910	COMMERCIAL REFRIGERATORS EQUIP..	4	(D)	1.4	.9	3916	OTHER REFRIGERATION EQUIPMENT .	19	(D)	34.0	14.9
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	6.6		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	6.1
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					9930	OTHER LABOR, SERVICE RECEIPTS. .	12	(D)	7.9	3.5
	TOTAL . . . . .	105	(D)	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	18.3
							COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
							TOTAL . . . . .	96	32 633	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Boston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
4110	OFFICE MACHINES AND EQUIPMENT. . .	52	9 644	88.8	29.6	4480	USED OR REBUILT MACH. EQUIP. . .	28	6 648	35.8	5.2
4111	ADD. ACCT., COMPUTING MACH. . . . .	34	1 799	50.4	5.5	4481	USED CONSTRUCTION EQUIP. . . . .	5	660	55.5	.5
4112	DUPLICATING MACHINES . . . . .	20	3 101	47.7	9.5	4482	USED MACHINE TOOLS-CUTTING . . .	6	2 881	32.3	2.2
4113	ADDRESSING, MAILING MACHINES . . . .	8	254	26.6	.8	4483	OTHER USED OR REBUILT MACH. . . .	19	3 108	33.8	2.4
4114	TYPEWRITERS. . . . .	31	1 631	53.7	5.0	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	10	1 285	7.1	1.0
4115	OTHER OFFICE MACHINES. . . . .	25	2 857	38.4	8.8	9930	OTHER LABOR, SERVICE RECEIPTS. . .	24	666	3.5	.5
4130	COMMERCIAL KITCHEN EQUIPMENT . . .	12	2 471	30.8	7.6		COMMODITIES N.E.C. . . . .	(X)	10 503	(X)	8.2
4131	ELEC. COMMERCIAL KITCHEN EQUIP. . .	12	1 894	23.5	5.8						
4132	NON-ELEC. COMM. KITCHEN EQUIP. . . .	6	577	9.1	1.8						
4140	COMMERCIAL FOOD SERVICE EQUIP. . . .	10	882	10.8	2.7		INDUSTRIAL SUPPLIES (SIC 5085)				
4150	CHINA, GLASSWARE, COMMERCIAL . . . .	7	1 939	26.8	5.9		TOTAL . . . . .	169	100 526	(X)	100.0
4160	STORE, SERVICE SHOP MACHINES . . . .	19	6 561	72.3	20.1	1220	NEW AND REBUILT PARTS. . . . .	6	853	28.5	.8
4161	CASH REGISTERS . . . . .	9	315	22.7	1.0	1510	PAINTS, VARNISHES, LACQUERS. . . .	14	308	3.7	.3
4162	COIN-OPERATED MACHINES . . . . .	8	6 226	82.3	19.1	3610	HARDWARE . . . . .	7	1 358	12.1	1.4
	OTHER COMMODITIES. . . . .	(X)	20	(X)	.1	4210	CONSTRUCTION, MINING SUPPLIES. . .	4	729	25.9	.7
4180	STORE, RESTAURANT FIXTURES . . . . .	23	6 783	68.1	20.8	4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	14	1 281	14.1	1.3
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	10	397	10.5	1.2	4430	METAL-WORKING MACHINERY. . . . .	14	3 564	19.4	3.5
7410	PRINTING, WRITING PAPER. . . . .	7	167	31.2	.5	4431	NEW MACHINE TOOLS. . . . .	9	1 851	12.4	1.8
7610	STATIONERY, OFFICE SUPPLIES. . . . .	18	320	20.8	1.0	4432	MISCELLANEOUS METALWORKING . . .	7	1 712	51.5	1.7
7720	OFFICE, COMM., BUS. FURNITURE. . . .	8	474	10.7	1.5	4440	MATERIALS HANDLING EQUIPMENT . . .	8	205	4.1	.2
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	22	1 203	11.9	3.7	4443	CRANES, DERRICKS, HOISTS . . . . .	5	151	7.1	.2
	COMMODITIES N.E.C. . . . .	(X)	1 792	(X)	5.5		OTHER COMMOOITIES. . . . .	(X)	54	(X)	.1
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4470	OTHER SPECIAL IND. MACH. . . . .	6	608	21.4	.6
	TOTAL . . . . .	46	(D)	(X)	100.0	4510	BEARINGS, POWER, TRANSMISSION. . .	27	12 840	46.3	12.8
4210	CONSTRUCTION, MINING SUPPLIES. . . .	46	(O)	86.1	86.1	4511	BALL, ROLLER BEARINGS. . . . .	19	5 868	41.1	5.8
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	11	(D)	2.9	1.1	4512	OTHER POWER TRANSMISSION EQUIP. .	22	6 972	27.0	6.9
4422	COMPRESSORS, PUMPS . . . . .	7	(D)	7.2	.8	4610	INDUSTRIAL VALVES, FITTINGS. . . . .	22	10 150	62.7	10.1
	OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	.3	4710	WELDING EQUIPMENT, SUPPLIES. . . .	21	8 633	100.0	8.6
4440	MATERIALS HANDLING EQUIPMENT . . . .	6	(O)	4.1	1.2	4711	GA5 WELDING SUPPLIES, EQUIP. . . .	19	6 686	100.0	6.7
4480	USED OR REBUILT MACH. EQUIP. . . . .	15	(D)	11.0	6.1	4712	ARC WELDING SUPPLIES, EQUIP. . . .	16	1 536	78.9	1.5
4481	USED CONSTRUCTION EQUIP. . . . .	13	(D)	11.9	6.0	4713	RESISTANCE WELDING SUPPLIES. . . .	9	389	40.0	.4
	OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	.1	4810	RECONDITIONED DRUMS AND BARRELS. .	13	3 853	86.3	3.8
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	15	(D)	8.1	4.3	4820	BOTTLETS SUPPLIES. . . . .	6	4 056	100.0	4.0
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.2	4830	PRINTING, DUPLICATING INKS . . . . .	7	2 268	63.8	2.3
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					4840	ABRASIVES, ABRASIVE MATERIALS. . .	31	4 766	19.1	4.7
	TOTAL . . . . .	20	(O)	(X)	100.0	4850	INDUSTRIAL LEATHER, LEATHER BELT	14	320	4.4	.3
4310	GARDEN MACHINERY, EQUIP. SUPP. . . .	10	(D)	50.2	36.1	4860	MECHANICAL RUBBER GOODS. . . . .	30	10 162	50.2	10.1
4311	POWER LAWN MOWERS. . . . .	8	(D)	29.4	20.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	6	766	25.0	.8
4312	OTHER GARDEN MACHINERY . . . . .	8	(D)	25.9	15.9	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	73	29 289	59.8	29.1
4320	FARM, DAIRY MACHINERY, PARTS . . . .	15	(D)	56.5	34.7	9930	OTHER LABOR, SERVICE RECEIPTS. . .	7	146	4.3	.1
4325	IRRIGATION EQUIP. . . . .	5	(O)	25.1	5.7		COMMODITIES N.E.C. . . . .	(X)	4 371	(X)	4.3
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	28.9	5110	DENTAL EQUIPMENT, SUPPLIES . . . .	12	8 336	75.2	8.2
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	4	(D)	1.0	.4	5111	TEETH. . . . .	9	1 223	12.9	1.2
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	28.8	5112	DENTAL GOLD. . . . .	6	516	5.5	.5
	INDOUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					5113	EQUIPMENT (CHAIRS, X-RAYS) . . . .	8	2 900	28.4	2.9
	TOTAL . . . . .	158	128 249	(X)	100.0	5114	SUNORY MERCHANDISE . . . . .	10	3 697	34.2	3.6
4410	FOOD PROCESSING MACHINERY EQUIP. . .	11	5 733	95.7	4.5	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	13	9 716	70.5	9.6
4411	DAIRY, MILK PROD. MACH. EQUIP. . . .	4	1 961	75.0	1.5	5130	CHURCH EQUIPMENT, SUPPLIES . . . .	4	631	100.0	.6
4412	OTHER FOOD PROCESSING MACH. . . . .	8	3 772	82.8	2.9	5140	SURGICAL, MED., HOSPITAL EQUIP. . .	34	36 445	78.5	35.9
4420	GEN. PURPOSE INDOSTRIAL MACH. . . . .	39	17 123	72.0	13.4	5150	OPHTHALMIC PRODUCTS. . . . .	27	6 106	76.9	6.0
4430	METAL-WORKING MACHINERY. . . . .	33	33 931	84.9	26.5	5151	PRESCRIPTION SALES . . . . .	10	948	100.0	.9
4431	NEW MACHINE TOOLS. . . . .	21	19 357	74.0	15.1	5152	OPHTHALMIC MERCHANDISE SALES . . .	18	1 759	100.0	1.7
4432	MISCELLANEOUS METALWORKING . . . .	21	14 573	45.6	11.4	5153	OPTICAL, OPHTHALMIC INSTRUM. . . .	11	3 400	53.9	3.4
4440	MATERIALS HANDLING EQUIPMENT . . . .	20	26 134	89.0	20.4	5160	SCIENTIFIC INSTRUMENTS . . . . .	21	22 399	54.5	22.1
4445	OTHER MATERIALS HANDLING EQUIP. . .	13	5 004	88.6	3.9	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . .	13	10 592	47.4	10.4
	OTHER COMMOOITIES. . . . .	(X)	21 130	(X)	16.5	7720	OFFICE, COMM., BUS. FURNITURE. . . .	5	1 348	19.6	1.3
4460	PRINTING TRA0ES MACHINERY. . . . .	13	4 020	70.4	3.1	9930	OTHER LABOR, SERVICE RECEIPTS. . .	9	1 189	6.8	1.2
4470	OTHER SPECIAL IND. MACH. . . . .	37	22 206	94.5	17.3		COMMOOITIES N.E.C. . . . .	(X)	4 680	(X)	4.6
4472	TEXTILE INDUSTRY MACHINERY . . . . .	12	13 552	97.2	10.6		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
4474	OTHER SPECIAL PURPOSE MACH. . . . .	24	6 947	87.0	5.4		TOTAL . . . . .	130	63 128	(X)	100.0
	OTHER COMMOOITIES. . . . .	(X)	1 707	(X)	1.3	1430	BEAUTY AIDS. . . . .	7	299	10.4	.5
						1610	SOAPS AND DETERGENTS . . . . .	6	140	10.5	.2
						5210	BEAUTY, BARBER SHOP EQUIPMENT. . .	25	6 101	100.0	9.7

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Boston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
5220	CUSTODIAL (JANITORS) SUPPLIES. . .	21	3 972	40.1	6.3	1430	BEAUTY AIDS. . . . .	14	(D)	6.9	2.9
5221	MACHINES AND EQUIPMENT. . . . .	13	816	9.5	1.3						
5222	CLEANING CHEMICALS, SUPPLIES. . . .	19	3 032	30.5	4.8	2410	CONFECTIONERY. . . . .	31	(D)	10.3	6.5
5230	LAUNDRY, DRY CLEANING MACHINES. . .	30	13 827	97.7	21.9	2411	CANDY (ALL KINDS). . . . .	31	(D)	8.4	5.3
5310	UPHOLSTERERS' FABRICS, SUPPLIES. . .	12	9 519	67.7	15.1	2412	CHEWING GUM. . . . .	21	(O)	2.0	1.0
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	15	6 471	98.0	10.3	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	12	(D)	.8	.3
5330	OTHER SERVICE BUSINESS EQUIPMENT. .	5	2 593	89.1	4.1		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(Z)
5350	SHOE REPAIR AND RESOLE MATERIALS. . .	21	12 605	89.2	20.0	7110	CIGARETTES, CIGARS, TOBACCO. . . .	49	(D)	85.2	79.0
7510	PERSONAL SERVICE PAPERS. . . . .	5	1 430	24.7	2.3	7111	CIGARETTES. . . . .	48	(D)	76.9	71.0
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	4	125	13.3	.2	7112	CIGARS. . . . .	38	(D)	9.7	6.4
	COMMOOITIES N.E.C. . . . .	(X)	6 046	(X)	9.6	7113	OTHER TOBACCO. . . . .	28	(D)	3.2	1.6
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					7510	PERSONAL SERVICE PAPERS. . . . .	13	(D)	1.6	.4
	TOTAL . . . . .	17	(D)	(X)	100.0	7520	INDUSTRIAL PAPERS. . . . .	8	(D)	3.6	.4
5420	SHIP, BOAT . . . . .	13	(D)	68.0	59.6	7610	STATIONERY, OFFICE SUPPLIES. . . . .	3	(D)	7.4	.5
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	40.4	9750	SMOKERS' SUPPLIES AND PIPES. . . .	12	(D)	2.1	.5
	COAL (SIC 5091 PT.)						COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	8.4
	TOTAL . . . . .	6	(D)	(X)	100.0		BEER AND ALE (SIC 5095 PT.)				
	METAL SERVICE CENTERS (SIC 5091 PT.)						TOTAL . . . . .	15	27 836	(X)	100.0
	TOTAL . . . . .	62	(D)	(X)	100.0	7210	BEER, ALE, PORTER, STOUT, ETC. . .	15	25 040	90.0	90.0
3610	HARDWARE . . . . .	4	(D)	10.1	.7	7211	BEER, ALE, ETC. . . . .	13	22 425	84.3	80.6
3740	PLUMBING FIX., EQUIP., SUPPLIES. . .	4	(D)	18.3	.9	7212	STATE, COUNTY LOCAL TAXES. . . .	7	2 615	15.2	9.4
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	4	(D)	8.9	.8	7310	WINES. . . . .	6	755	4.2	2.7
6210	IRON, STEEL PRODS. (SEMI-FINISH)	5	(D)	5.1	.3		COMMODITIES N.E.C. . . . .	(X)	2 041	(X)	7.3
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	22	(D)	26.3	10.6		WINE AND OISTILLED SPIRITS (SIC 5095 PT.)				
6221	PLATES . . . . .	12	(D)	13.2	3.9	7210	BEER, ALE, PORTER, STOUT, ETC. . .	9	(D)	9.8	7.3
6222	STRIP (HOT, COLD-ROLLED) . . . . .	14	(D)	5.4	1.8	7211	BEER, ALE, ETC. . . . .	6	(D)	9.7	6.2
6223	SHEETS (COLD-ROLLED) . . . . .	8	(D)	5.3	1.2	7212	STATE, COUNTY LOCAL TAXES. . . .	6	(D)	3.4	1.0
6224	SHEETS (HOT-ROLLED) . . . . .	11	(D)	3.6	1.0	7310	WINES. . . . .	16	(D)	22.9	22.9
6226	SHEETS (GALVANIZED, ETC.). . . . .	9	(D)	7.3	1.6	7320	SPIRITS. . . . .	15	(D)	57.9	52.3
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.1		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	17.5
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . .	14	(D)	17.6	4.5		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
6231	WIRE-PLAIN, COATEO, BARBED . . . .	5	(D)	10.3	.8		TOTAL . . . . .	29	(D)	(X)	100.0
6232	NAILS, STAPLES . . . . .	4	(D)	65.6	2.1	7410	PRINTING, WRITING PAPER. . . . .	29	(D)	91.0	91.0
6235	REINFORCEMENT MESH . . . . .	5	(O)	2.0	.3	7510	PERSONAL SERVICE PAPERS. . . . .	6	(D)	4.1	2.3
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.2	7610	STATIONERY, OFFICE SUPPLIES. . . .	4	(D)	16.6	.1
6240	IRON, STEEL FINISHED PRODUCTS. . . .	23	(D)	37.6	15.7		COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	6.5
6260	IRON, STEEL PIPE, TUBING . . . . .	9	(D)	17.2	3.7		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
6261	TUBING (MECH. AND PRESSURE). . . . .	8	(D)	12.4	2.4		TOTAL . . . . .	84	82 262	(X)	100.0
6262	STANDARO STEEL PIPE. . . . .	6	(D)	6.3	1.2	1610	SOAPS AND OETERGENTS . . . . .	8	98	.5	.1
6270	OTHER CARBON STEEL PRODUCTS. . . .	4	(D)	6.0	.7	4870	ROPE, COROAGE, TWINE (NOT WIRE). .	22	746	1.7	.9
6320	ALLOY STEEL. . . . .	14	(D)	24.5	8.0	5220	CUSTODIAL (JANITORS) SUPPLIES. . .	15	1 440	7.4	1.8
6330	STAINLESS STEEL. . . . .	15	(D)	44.3	21.7	5230	LAUNORY, DRY CLEANING MACHINES. . .	5	253	2.0	.3
6331	PLATES . . . . .	7	(D)	6.8	2.5	7410	PRINTING, WRITING PAPER. . . . .	10	2 936	24.8	3.6
6332	STRIP. . . . .	7	(D)	4.2	1.7	7510	PERSONAL SERVICE PAPERS. . . . .	49	15 496	34.0	18.8
6333	SHEETS . . . . .	11	(D)	11.1	5.1	7520	INDUSTRIAL PAPERS. . . . .	72	47 034	60.6	57.2
6334	BAR, BAR-SIZE SHAPES. . . . .	10	(D)	14.6	6.6	7530	SHIPPING ROOM SUPPLIES . . . . .	18	2 864	17.6	3.5
6335	OTHER STAINLESS STEEL. . . . .	10	(D)	11.8	5.7	7540	PAPERBOARD, BOXBOARD . . . . .	16	7 322	61.8	8.9
6420	OTHER COPPER, BRASS MILL PRODS.. .	11	(D)	41.4	11.1		STATIONERY, OFFICE SUPPLIES. . . .	11	609	6.6	.7
6421	FLAT PRODUCTS. . . . .	8	(D)	25.2	5.7		COMMODITIES N.E.C. . . . .	(X)	3 464	(X)	4.2
6422	TUBULAR PRODUCTS . . . . .	6	(D)	3.1	.5		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
6423	ROO, NON-ELECTRICAL WIRE . . . . .	8	(D)	20.6	4.8		TOTAL . . . . .	95	(D)	(X)	100.0
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	22	(O)	23.8	12.6	4110	OFFICE MACHINES AND EQUIPMENT. . .	24	(D)	15.7	2.9
6440	NONFERROUS METALS. . . . .	8	(D)	20.1	5.8	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	5	(D)	4.0	.3
9910	RECEIPTS FROM PROCESSING . . . . .	5	(D)	1.0	.2	7410	PRINTING, WRITING PAPER. . . . .	18	(O)	12.6	3.0
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.0	7610	STATIONERY, OFFICE SUPPLIES. . . .	95	(O)	86.3	86.3
	METAL SALES OFFICES (SIC 5091 PT.)					7720	OFFICE, COMM., BUS. FURNITURE. . . .	19	(O)	26.2	5.2
	TOTAL <sup>2</sup> . . . . .	32	46 288	(X)	100.0		COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	2.4
	TOBACCO AND ITS PRODUCTS (SIC 5094)										
	TOTAL . . . . .	50	(D)	(X)	100.0						
1420	HEALTH PRODUCTS. . . . .	9	(D)	6.3	1.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Boston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					6220	IRON, STEEL PRODUCTS (FLAT) . . .	5	147	4.3	.2
	TOTAL . . . . .	59	48 885	(X)	100.0	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	7	247	3.4	.4
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	28	14 083	86.2	28.8	6232	NAILS, STAPLES . . . . .	7	242	3.4	.4
7711	HOUSE, PORCH, LAWN FURNITURE.	26	10 324	82.7	21.1		OTHER COMMODITIES. . . . .	(X)	5	(X)	(Z)
7712	SLEEP EQUIPMENT. . . . .	8	3 759	38.6	7.7	6240	IRON, STEEL FINISHED PRODUCTS. .	5	279	4.5	.4
7720	OFFICE, COMM., BUS. FURNITURE. .	35	23 275	63.8	47.6	6430	ALUMINUM SHAPES, FORMS, ETC. . .	7	977	19.2	1.6
7721	OFFICE FURN. (WOODEN, METAL). .	26	17 456	56.0	35.7	8150	METAL MILLWORK (DOORS, ETC.) . .	6	146	5.7	.2
7722	PUBLIC BUILDING FURNITURE. . . .	8	2 300	25.6	4.7	8210	BRICK, BLOCKS, TILE, CLAY. . . .	27	12 244	55.6	18.2
7725	OTHER FURNITURE. . . . .	7	3 415	46.3	7.0	8220	CONCRETE PHOD., BUILDING STONE .	7	574	7.2	.9
	OTHER COMMODITIES. . . . .	(X)	104	(X)	.2	8230	CEMENT, LIME, PLASTIC, STUCCO. .	20	4 675	27.9	7.5
7840	CURTAINS, DRAPES . . . . .	6	604	3.1	1.2	8240	SAND, GRAVEL, CRUSHED STONE. . .	12	1 282	18.9	2.1
7850	FLOOR COVERINGS. . . . .	12	2 149	9.7	4.4	8310	GLASS (FLAT, BRICK, ETC.). . . .	15	8 772	85.9	14.1
7851	CARPETS, RUGS. . . . .	12	2 149	9.7	4.4	8410	INSULATION MATERIALS . . . . .	18	4 393	27.8	7.1
	COMMODITIES N.E.C. . . . .	(X)	8 774	(X)	17.9	8420	ROOFING, SIDING, EQUIPMENT . . .	15	4 864	38.0	7.8
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					8421	ASPHALT SHINGLES, ROOFING. . . .	14	3 722	29.8	6.0
	TOTAL . . . . .	81	73 959	(X)	100.0	8425	RAIN-CARRYING EQUIPMENT. . . . .	7	327	3.8	.5
1710	YARD OR PIECE GOODS. . . . .	4	233	7.1	.3		OTHER COMMODITIES. . . . .	(X)	814	(X)	1.3
1711	COTTON FABRICS . . . . .	4	100	2.3	.1	8510	BUILDING AND CONSTRUCTION PAPER.	9	815	8.7	1.3
	OTHER COMMODITIES. . . . .	(X)	133	(X)	.2	8520	WALLBOARD, HARDBOARD . . . . .	10	3 563	31.8	5.7
7810	CHINA, GLASSWARE, CROCKERY . . .	12	3 432	76.6	4.6	8550	PLASTIC BUILDING MATERIALS . . . .	9	752	21.8	1.2
7820	HOUSEHOLD LINENS, DOMESTICS. . .	17	10 979	93.0	14.8	8560	PREFABR. STRUCTURAL ASSEMBLIES .	4	1 776	100.0	2.9
7821	BEDSPREADS, BLANKETS . . . . .	12	1 648	23.9	2.2	8570	OTHER BUILDING MATERIALS . . . . .	10	4 202	49.2	6.8
7822	TABLE LINENS . . . . .	10	882	10.6	1.2		COMMODITIES N.E.C. . . . .	(X)	13 464	(X)	21.2
7823	SHEETS, PILLOW CASES . . . . .	12	2 503	29.5	3.4		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
7824	TOWELS, WASH CLOTHS. . . . .	9	2 416	31.1	3.3		TOTAL . . . . .	99	58 274	(X)	100.0
7825	OTHER LINENS, DOMESTICS. . . . .	10	3 530	38.4	4.8	8610	PHOTOGRAPHIC GOODS . . . . .	20	11 987	99.5	20.7
7830	SHADES, VENETIAN BLINDS. . . . .	7	3 354	83.3	4.5	8611	CAMERAS, PARTS, ACC. MOUNTS. . .	14	3 155	41.6	5.5
7840	CURTAINS, DRAPES . . . . .	9	5 071	100.0	6.9	8612	PROJECTION APPARATUS . . . . .	10	1 457	22.5	2.5
7850	FLOOR COVERINGS. . . . .	30	36 149	92.0	48.9	8613	DEVELOP., PRINTING, APPARATUS. .	9	1 290	12.2	2.2
7851	CARPETS, RUGS. . . . .	26	23 581	63.9	31.9	8614	SENSITIZED, UNEXPOSED FILMS. . .	15	2 951	39.2	5.1
7852	LINOLEUM, OTHER HARD SURFACE . .	18	10 370	33.8	14.0	8615	OTHER PHOTOGRAPHIC GOODS . . . .	17	3 134	25.9	5.4
7853	OTHER FLOOR COVERINGS. . . . .	10	2 198	12.0	3.0	8620	SPORT, ATHLETIC GOODS, BICYCLES.	40	24 721	83.3	42.0
7860	MIRRORS, LAMPS, PICTURE FRAMES .	5	600	21.6	.8	8621	ATHLETIC EQUIPMENT, SUPPLIES . .	15	3 409	41.2	5.9
7870	KITCHEN UTENSILS, TOOLS, MISC. .	16	10 632	85.7	14.4	8623	BICYCLES . . . . .	6	8 533	64.0	14.1
	COMMODITIES N.E.C. . . . .	(X)	3 509	(X)	4.7	8625	FISHING TACKLE AND EQUIPMENT . .	12	1 624	36.8	2.8
	LUMBER AND MILLWORK (SIC 5098 PT.)					8626	SKI EQUIPMENT, SUPPLIES. . . . .	7	5 492	76.0	9.5
	TOTAL . . . . .	100	138 113	(X)	100.0	8627	OTHER (WATER SPORTS, ARCHERY). .	14	3 163	31.6	5.5
3610	HARDWARE . . . . .	5	268	13.3	.2		OTHER COMMODITIES. . . . .	(X)	2 499	(X)	4.3
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	8	124	1.2	.1	8630	TOYS, GAMES, FIREWORKS. . . . .	24	10 721	70.6	18.5
6232	NAILS, STAPLES . . . . .	8	124	1.2	.1	8640	BOATS (OUTBOARD AND ROW BOATS) .	6	2 179	80.8	3.8
8110	LUMBER (ROUGH, DRESSED). . . . .	64	83 673	77.8	59.8	8660	THEATER, STUDIO EQUIPMENT. . . .	4	1 014	90.0	1.8
8111	SOFTWOODS (EXCEPT FLOORING). .	57	68 170	65.5	48.3	8670	OTHER RECREATION, HOBBY GOODS. .	8	2 483	100.0	4.3
8112	HARDWOODS (EXCEPT FLOORING). .	33	10 626	22.1	7.9	9930	OTHER LABOR, SERVICE RECEIPTS. .	5	258	7.6	.4
8113	FLOORING . . . . .	33	4 877	5.5	3.6		COMMODITIES N.E.C. . . . .	(X)	4 475	(X)	8.4
8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	35	17 273	21.0	12.8		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
8121	HARDWOOD . . . . .	20	7 631	11.3	5.6		TOTAL . . . . .	49	52 684	(X)	100.0
8122	SOFTWOOD . . . . .	29	9 641	20.9	7.1	8680	BOOKS, MAGAZINES . . . . .	49	52 388	99.4	99.4
8130	WOOD SHINGLES. . . . .	16	2 559	6.2	1.9		COMMODITIES N.E.C. . . . .	(X)	296	(X)	.6
8140	WOOD MILLWORK (DOORS, ETC.). . .	42	24 785	44.5	18.3		FARM SUPPLIES (SIC 5099 PT.)				
8150	METAL MILLWORK (DOORS, ETC.). . .	8	2 254	94.4	1.7		TOTAL . . . . .	10	(D)	(X)	100.0
8410	INSULATION MATERIALS . . . . .	12	1 305	6.7	1.0		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
8420	ROOFING, SIDING, EQUIPMENT . . . .	8	241	5.0	.2		TOTAL . . . . .	74	(D)	(X)	100.0
8421	ASPHALT SHINGLES, ROOFING. . . .	7	197	3.5	.1	8810	PRECIOUS STONES (CUT) AND METALS	30	(D)	66.9	37.8
	OTHER COMMODITIES. . . . .	(X)	44	(X)	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES. .	59	(D)	74.8	59.2
8520	WALLBOARD, HARDBOARD . . . . .	16	629	3.4	.5	8821	CLOCKS, WATCHES, MOVEMENTS . .	27	(D)	26.7	13.3
	COMMODITIES N.E.C. . . . .	(X)	5 002	(X)	3.5	8822	COSTUME JEWELRY. . . . .	28	(D)	62.1	35.4
	CONSTRUCTION MATERIALS (SIC 5098 PT.)					8823	JEWELERS' TOOLS, FINDINGS. . . .	10	(D)	81.1	4.3
	TOTAL . . . . .	84	63 432	(X)	100.0	8824	SILVERWARE, PLATED WARE. . . . .	15	(D)	23.1	6.3
3610	HARDWARE . . . . .	6	260	5.1	.4		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.0
							ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
							TOTAL . . . . .	45	(D)	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

MA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Boston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
8820	JEWELRY, SILVERWARE, TROPHIES, . .	5	(D)	35.0	.7	9410	MUSICAL INSTRUMENTS, SHEET MUSIC	5	2 863	78.1	2.5
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	28	(O)	77.4	64.7	9411	MUSICAL INSTRUMENTS. . . . .	4	2 334	80.7	2.1
8920	ADVERTISING SPECIALTIES, . . . . .	17	(D)	96.8	15.5		OTHER COMMODITIES. . . . .	(X)	529	(X)	.5
	COMMOITIES N.E.C. . . . .	(X)	(O)	(X)	19.1	9510	OTHER TEXTILE PRODUCTS . . . . .	19	5 172	100.0	4.6
	OTHER PRODUCTS (SIC 5099 FT.)					9511	TEXTILE BAGS, BAGGING. . . . .	7	420	66.6	.4
						9512	BURLAP . . . . .	6	601	100.0	.5
						9513	CANVAS PRODUCTS, FELT, ETC.. .	12	4 151	88.0	3.7
	TOTAL . . . . .	193	112 719	(X)	100.0	9610	INOUSTRIAL YARNS . . . . .	6	4 011	100.0	3.6
1620	INOUSTRIAL CHEMICALS . . . . .	4	561	10.6	.5	9710	WALLPAPER. . . . .	13	7 461	88.0	6.6
9110	FLOWERS, FLORIST'S SUPPLIES, . .	34	10 627	94.0	9.4	9730	LEATHER. . . . .	38	25 779	86.7	22.9
9111	CUT FLOWERS, POTTED PLANTS . .	29	7 911	81.3	7.0	9760	MISCELLANEOUS LINES. . . . .	26	10 072	85.5	8.9
9112	FLORIST'S SUPPLIES (NURSERY) . .	16	2 716	61.5	2.4	9930	OTHER LABOR, SERVICE RECEIPTS. .	20	920	25.8	.8
							COMMOITIES N.E.C. . . . .	(X)	8 098	(X)	7.2
9310	PHONO., RECORDS, PREREC. TAPES .	24	37 155	100.0	33.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967

## Dallas SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
	TOTAL . . . . .	29	46 486	(X)	100.0		TOTAL . . . . .	26	(D)	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	17	27 052	81.2	58.2	1710	YARO OR PIECE GOODS. . . . .	26	(D)	86.7	86.7
1111	NEW AUTOMOBILES. . . . .	4	12 179	72.9	26.2		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	13.3
1112	USEO AUTOMOBILES. . . . .	14	14 553	44.3	31.3						
	OTHER COMMODITIES. . . . .	(X)	320	(X)	.7		NOTIONS AND OTHER ORY GOOOS (SIC 5034)				
1120	TRUCKS, TRUCK TRACTORS . . . . .	15	14 614	49.6	31.4		TOTAL . . . . .	14	(D)	(X)	100.0
1220	NEW AND REBUILT PARTS. . . . .	9	3 494	14.8	7.5	1720	NOTIONS (THREAD, BUTTONS, ETC.).	13	(D)	95.6	95.6
1221	MOTOR AND CHASSIS PARTS. . . . .	9	3 289	14.0	7.1		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	4.4
	OTHER COMMODITIES. . . . .	(X)	205	(X)	.4						
9930	OTHER LABOR, SERVICE RECEIPTS. .	6	675	7.2	1.5		' MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
	COMMODITIES N.E.C. . . . .	(X)	651	(X)	1.4		TOTAL <sup>2</sup> . . . . .	10	10 873	(X)	100.0
	AUTOMOTIVE EQUIPMENT (SIC 5013)						WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
	TOTAL . . . . .	231	117 590	(X)	100.0		TOTAL . . . . .	46	23 799	(X)	100.0
1120	TRUCKS, TRUCK TRACTORS . . . . .	4	1 930	59.2	1.6	1810	MEN'S, BOYS' CLOTHING. . . . .	9	746	100.0	3.1
1210	MACHINE SHOP SALES AND LABOR . .	58	3 969	26.9	3.4	1820	WOMEN'S, CHILD'S, CLOTHING . . .	36	19 016	96.7	79.9
1211	PARTS AND EQUIPMENT. . . . .	43	3 022	24.2	2.5	1821	DRESSES, SKIRTS, BLOUSES . . .	20	6 865	71.6	28.8
1212	MACHINE SHOP LABOR . . . . .	50	948	7.1	.8	1822	SUITS, COATS (EXCEPT FUR). . .	9	2 474	29.0	10.4
1220	NEW AND REBUILT PARTS. . . . .	182	90 150	98.5	76.7	1825	OTHER APPAREL, ACCESSORIES . .	14	6 766	78.2	28.4
1230	AUTOMOTIVE GLASS . . . . .	5	2 095	75.0	1.8		OTHER COMMODITIES. . . . .	(X)	2 911	(X)	12.2
1240	USEO AUTO PARTS, EQUIP., ACCESS.	38	5 133	84.6	4.4	1830	MILLINERY, MILLINERY SUPPLIES. .	6	805	80.9	3.4
1250	PETROLEUM PRODUCTS MKT. EQUIP.	9	10 708	70.5	9.1	1840	DRESSEO FURS, FUR CLOTHING . .	7	2 565	77.1	10.8
1310	TIRES AND TUBES. . . . .	9	290	5.8	.2		COMMODITIES N.E.C. . . . .	(X)	667	(X)	2.8
6500	PETROLEUM PRODUCTS . . . . .	8	407	10.3	.3						
9930	OTHER LABOR, SERVICE RECEIPTS. .	13	792	9.2	.7		FOOTWEAR (SIC 5039)				
	COMMOOTIES N.E.C. . . . .	(X)	2 116	(X)	1.8		TOTAL . . . . .	8	(D)	(X)	100.0
	TIRES AND TUBES (SIC 5014)					1910	SHOES, OTHER FOOTWEAR. . . . .	8	(D)	99.8	99.8
	TOTAL <sup>2</sup> . . . . .	25	11 099	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.2
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)						GROCERIES, GENERAL LINE (SIC 5041)				
	TOTAL . . . . .	29	54 837	(X)	100.0		TOTAL . . . . .	11	(D)	(X)	100.0
1410	PHARMACEUTICALS, ANTIBIOTICS . .	8	21 364	64.4	39.0		FROZEN FOODS (SIC 5042)				
1420	HEALTH PRODUCTS. . . . .	17	9 458	19.9	17.2		TOTAL <sup>2</sup> . . . . .	8	13 634	(X)	100.0
1430	BEAUTY AIDS. . . . .	20	12 711	24.8	23.2		DAIRY PRODUCTS (SIC 5043)				
1450	DRUGGIST SUNDRIES. . . . .	10	5 072	13.7	9.2		TOTAL . . . . .	10	(D)	(X)	100.0
7610	STATIONERY, OFFICE SUPPLIES. . .	6	339	2.8	.6	2210	BUTTER AND CHEESE. . . . .	5	(D)	12.3	12.0
7870	KITCHEN UTENSILS, TOOLS, MISC. .	6	2 054	17.5	3.7	2230	MILK, CREAM (FLUID). . . . .	7	(D)	100.0	10.1
8630	TOYS, GAMES, FIREWORKS . . . . .	5	535	4.7	1.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	77.9
	COMMOOTIES N.E.C. . . . .	(X)	3 304	(X)	6.0		POULTRY AND POULTRY PRODUCTS (SIC 5044)				
	PAINTS AND VARNISHES (SIC 5028)						TOTAL . . . . .	12	22 935	(X)	100.0
	TOTAL . . . . .	14	5 683	(X)	100.0	2310	EGGS (SHELL) . . . . .	10	6 230	27.8	27.2
1510	PAINTS, VARNISHES, LACQUERS. . .	14	5 229	92.0	92.0	2320	POULTRY. . . . .	8	6 151	31.7	26.8
3620	PAINTERS' SUPPLIES . . . . .	6	159	12.2	2.8		COMMODITIES N.E.C. . . . .	(X)	10 554	(X)	46.0
	COMMODITIES N.E.C. . . . .	(X)	295	(X)	5.2		CONFECTIONERY (SIC 5045)				
	CHEMICALS AND ALLIEO PRODUCTS, N.E.C. (SIC 5029)						TOTAL . . . . .	13	3 986	(X)	100.0
	TOTAL . . . . .	34	35 669	(X)	100.0	2410	CONFECTIONERY. . . . .	13	3 619	90.8	90.8
1610	SOAPS AND DETERGENTS . . . . .	8	2 458	20.9	6.9		COMMODITIES N.E.C. . . . .	(X)	367	(X)	9.2
1620	INDUSTRIAL CHEMICALS . . . . .	30	24 373	72.5	68.3						
1624	PLASTIC MATERIALS. . . . .	13	4 559	26.2	12.8						
	OTHER COMMODITIES. . . . .	(X)	19 813	(X)	55.5						
8750	AGRICULTURAL CHEMICALS . . . . .	5	568	2.6	1.6						
	COMMODITIES N.E.C. . . . .	(X)	8 270	(X)	23.2						

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Dallas SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	FISH AND SEAFOODS (SIC 5046)						COTTON (SIC 5052)				
	TOTAL . . . . .	1	(0)	(X)	100.0		TOTAL . . . . .	32	298 185	(X)	100.0
	MEATS AND MEAT PRODUCTS (SIC 5047)					3110	COTTON (RAW) INCL. LINTERS . . .	32	297 810	99.9	99.9
	TOTAL . . . . .	38	49 078	(X)	100.0		COMMOITIES N.E.C. . . . .	(X)	375	(X)	.1
2320	POULTRY. . . . .	6	122	2.4	.2		GRAIN (SIC 5053)				
2610	MEATS, PROVISIONS. . . . .	38	48 447	98.7	98.7		TOTAL <sup>2</sup> . . . . .	13	10 211	(X)	100.0
2611	FRESH, FROZEN MEATS. . . . .	35	33 882	76.7	69.0		LIVESTOCK (SIC 5054)				
2612	SAUSAGE, MEAT LOAVES . . . . .	17	5 785	26.5	11.8		TOTAL . . . . .	5	(0)	(X)	100.0
2613	CURED, BOILED, SMOKED MEATS. . . . .	22	7 221	23.6	14.7		LIVESTOCK (EXCEPT HORSES, MULES)	5	(0)	98.7	98.7
2614	OTHER MEAT PRODUCTS. . . . .	12	1 559	11.3	3.2		COMMOITIES N.E.C. . . . .	(X)	(0)	(X)	1.3
2920	MARGARINE, SHORTENINGS . . . . .	5	111	2.4	.2	3130	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
2921	MARGARINE, BUTTER SUBSTITUTES. OTHER COMMOITIES. . . . .	5 (X)	62 49	1.2 (X)	.1 .1		TOTAL . . . . .	3	(0)	(X)	100.0
	COMMOITIES N.E.C. . . . .	(X)	398	(X)	.8		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
	FRESH FRUITS AND VEGETABLES (SIC 5048)						TOTAL . . . . .	57	69 792	(X)	100.0
	TOTAL . . . . .	33	47 223	(X)	100.0	3310	ELECTRICAL WIRING SUPPLIES . . .	54	54 002	78.9	77.4
2110	FROZEN FOODS . . . . .	7	3 844	18.9	8.1	3311	INT. WIRING, CONSTR. MAT. . . .	36	20 824	38.2	29.8
2111	FROZEN FRUITS-JUICES . . . . .	5	418	2.8	.9	3312	OUTSIDE CONSTRUCTION MATERIALS	25	8 168	18.9	11.7
2113	FROZEN POULTRY (PACKAGE ONLY)	3	230	1.6	.5	3313	LIGHTING FIXTURES. . . . .	40	12 384	20.0	17.7
2114	FROZEN FISH-SEAFOOD (PACKAGE)	7	1 448	7.2	3.1	3314	ELECTRIC LAMPS . . . . .	34	3 253	5.7	4.7
2115	FROZEN MEATS (PACKAGE). . . . .	3	766	7.0	1.6	3315	MOTORS, INOUST. CONTROLS . . .	24	9 226	20.1	13.2
	OTHER COMMOITIES. . . . .	(X)	983	(X)	2.1	3320	TELEPHONE AND SIGNAL EQUIPMENT .	8	5 307	25.8	7.6
2710	FRESH FRUITS, VEGETABLES . . . . .	33	41 156	87.2	87.2	3410	NON-CONSOLE RADIOS AND PLAYERS .	7	1 595	5.6	2.3
2711	FRESH FRUITS, BERRIES, MELONS . . . . .	27	22 279	52.3	47.2	3420	MAJOR APPLIANCES . . . . .	7	1 681	57.1	2.4
2712	FRESH VEGETABLES . . . . .	25	18 877	54.5	40.0	3430	ELECTRIC HOUSEWARES. . . . .	11	3 498	10.9	5.0
2860	CANNEO-BOTTLED FOODS . . . . .	5	429	3.4	.9		COMMOITIES N.E.C. . . . .	(X)	3 709	(X)	5.3
2863	CANNEO-BOTTLED FRUITS, VEGE. OTHER COMMODITIES. . . . .	3 (X)	161 268	1.5 (X)	.3 .6		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
2920	MARGARINE, SHORTENINGS . . . . .	3	258	2.5	.5	3410	NON-CONSOLE RADIOS AND PLAYERS .	9	1 114	3.0	1.7
	COMMOITIES N.E.C. . . . .	(X)	1 536	(X)	3.3	3420	MAJOR APPLIANCES . . . . .	20	51 136	78.3	76.9
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3421	ELECTRIC HOME KITCHEN EQUIP. .	11	13 006	32.3	19.5
	TOTAL . . . . .	50	67 072	(X)	100.0	3422	ELECTRIC HOME LAUNDRY EQUIP. .	11	4 548	10.8	6.8
1610	SOAPS AND DETERGENTS . . . . .	9	432	1.0	.6	3423	TV SETS. . . . .	14	26 645	45.7	40.0
2210	BUTTER AND CHEESE. . . . .	6	683	3.5	1.0	3424	CONSOLE RADIOS AND PLAYERS . .	11	4 318	10.1	6.5
2410	CONFECTIONERY. . . . .	11	931	2.7	1.4	3425	OTHER MAJOR APPLIANCES . . . .	15	2 620	6.2	3.9
2411	CANDY (ALL KINDS). . . . .	9	439	1.3	.7	3430	ELECTRIC HOUSEWARES. . . . .	9	2 018	5.8	3.0
2414	NUTS, OTHER CONFECTIONS. . . . .	6	219	.6	.3	3440	ROOM AIR CONOITIONERS. . . . .	10	3 802	8.5	5.7
	OTHER COMMOITIES. . . . .	(X)	273	(X)	.4	3510	ELECTRONIC TUBES, PARTS ACC. . .	8	357	.7	.5
2830	TEA, SPICES. . . . .	11	1 309	4.0	2.0	3511	ELECTRONIC TUBES . . . . .	5	240	1.4	.4
2840	BAKERY PRODUCTS. . . . .	10	1 924	11.5	2.9		OTHER COMMOITIES. . . . .	(X)	117	(X)	.2
2850	FOOD, BEVERAGE BASIC MATERIALS .	6	2 060	6.3	3.1	3820	PARTS SUPPLIES, AND ACCESSORIES.	4	77	.7	.1
2860	CANNEO-BOTTLED FOODS . . . . .	19	15 239	62.3	22.7	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	4	188	1.5	.3
2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	13	1 256	7.4	1.9		COMMOITIES N.E.C. . . . .	(X)	7 838	(X)	11.8
2862	CANNEO-BOTTLED BABY FOODS. . . . .	5	93	1.5	.1		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	12	6 490	31.9	9.7	3410	NON-CONSOLE RADIOS AND PLAYERS .	8	480	5.6	.9
2864	CANNEO FISH, SEAFOOD . . . . .	9	1 264	8.4	1.9	3420	MAJOR APPLIANCES . . . . .	18	1 064	10.2	2.1
2865	CANNEO MEATS . . . . .	8	2 027	12.0	3.0	3423	TV SETS. . . . .	17	427	3.9	.8
2866	CANNEO MILK. . . . .	9	1 440	8.2	2.1	3424	CONSOLE RADIOS AND PLAYERS . .	9	467	5.9	.9
	OTHER COMMOITIES. . . . .	(X)	2 670	(X)	4.0		OTHER COMMOITIES. . . . .	(X)	170	(X)	.3
2870	SUGAR-REFINED. . . . .	11	1 671	4.4	2.5						
2890	BREAKFAST FOODS. . . . .	6	120	.9	.2						
2910	FLOUR, RELATED PRODUCTS. . . . .	13	829	2.2	1.2						
2920	MARGARINE, SHORTENINGS . . . . .	13	641	3.0	1.0						
2921	MARGARINE, BUTTER SUBSTITUTES.	6	93	2.5	.1						
2922	SHORTENINGS, COOKING OILS. . . . .	11	548	2.4	.8						
2930	PET FOODS--ALL KINDS . . . . .	7	496	2.7	.7						
2960	FOODS (EXC. AS SPECIFIED ABOVE).	17	5 852	16.7	8.7						
7510	PERSONAL SERVICE PAPERS. . . . .	9	848	4.4	1.3						
7520	INDUSTRIAL PAPERS. . . . .	7	872	3.8	1.3						
	COMMOITIES N.E.C. . . . .	(X)	33 165	(X)	49.4						

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Dallas SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
3510	ELECTRONIC TUBES, PARTS ACC. . . .	71	47 455	93.4	93.4	4110	OFFICE MACHINES AND EQUIPMENT. .	40	6 562	90.5	28.8
3511	ELECTRONIC TUBES . . . . .	48	7 794	50.8	15.3	4111	ACC. ACCT., COMPUTING MACH. . .	29	2 137	41.5	9.4
3512	TRANS. AND/OR SEMICONDUCTORS . .	28	3 302	36.9	6.5	4112	DUPPLICATING MACHINES . . . . .	8	498	68.7	2.2
3513	ELECTRONIC PARTS . . . . .	39	6 823	38.6	13.4	4113	ADDRESSING, MAILING MACHINES . .	4	68	12.0	.3
3514	ACCESSORIES . . . . .	29	1 103	8.2	2.2	4114	TYPEWRITERS . . . . .	24	1 994	41.3	8.8
3515	INTERCOMMUNICATIONS . . . . .	31	17 566	58.5	34.6	4115	OTHER OFFICE MACHINES. . . . .	17	1 862	71.9	8.2
3516	COMMERCIAL, INDUSTRIAL ELEC. . .	36	10 867	46.2	21.4	4160	STORE, SERVICE SHOP MACHINES . .	21	4 988	61.6	21.9
9930	OTHER LABOR, SERVICE RECEIPTS. . .	8	1 153	20.5	2.3	4161	CASH REGISTERS . . . . .	10	395	56.6	1.7
	COMMODITIES N.E.C. . . . .	(X)	636	(X)	1.3	4162	COIN-OPERATED MACHINES . . . . .	10	4 557	61.7	20.0
							OTHER COMMODITIES. . . . .	(X)	35	(X)	.2
	HARDWARE (SIC 5072)					4180	STORE, RESTAURANT FIXTURES . . .	9	4 613	93.5	20.3
						7610	STATIONERY, OFFICE SUPPLIES. . .	9	225	38.4	1.0
	TOTAL . . . . .	40	61 333	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	17	466	5.0	2.0
							COMMODITIES N.E.C. . . . .	(X)	5 911	(X)	26.0
1510	PAINTS, VARNISHES, LACQUERS. . .	6	537	3.8	.9		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
3610	HARDWARE . . . . .	36	35 788	58.9	58.4		TOTAL . . . . .	46	52 341	(X)	100.0
3611	BUILDERS' HARDWARE . . . . .	15	5 639	18.5	9.2	4210	CONSTRUCTION, MINING SUPPLIES. .	46	43 136	82.4	82.4
3614	HAND TOOLS, CUTLERY . . . . .	14	20 264	39.8	33.0	4211	CRAWLER TRACTORS . . . . .	29	9 317	21.0	17.8
3615	ALL OTHER HARDWARE . . . . .	18	8 311	29.6	13.6	4212	SELF PROPELLED SCRAPERS. . . . .	16	3 544	8.8	6.8
	OTHER COMMODITIES . . . . .	(X)	1 574	(X)	2.6	4213	TRACTOR SHOVEL LOADERS . . . . .	20	4 824	11.7	9.2
3620	PAINTERS' SUPPLIES . . . . .	8	1 550	6.7	2.5	4214	PARTS AND ATTACHMENTS. . . . .	26	8 471	19.8	16.2
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	4	487	2.2	.8	4215	POWER CRANES AND PARTS . . . . .	14	2 922	19.7	5.6
4310	GARDEN MACHINERY, EQUIP., SUPP. .	3	2 273	7.2	3.7	4216	SITUMINOUS MIXERS, PAVERS. . . .	9	1 056	5.4	2.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	5	443	3.0	.7	4217	CONCRETE MIXERS, PAVERS. . . . .	12	1 557	8.4	3.0
7870	KITCHEN UTENSILS, TOOLS, MISC. .	4	5 233	16.6	8.5	4218	GRADERS, ROLLERS, OFF HIGHWAY. .	19	3 760	8.8	7.2
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	3	3 798	12.0	6.2	4219	OTHER CONSTRUCTION EQUIP. . . . .	26	7 685	26.8	14.7
	COMMODITIES N.E.C. . . . .	(X)	11 224	(X)	18.3	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	12	2 209	10.7	4.2
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					4440	MATERIALS HANDLING EQUIPMENT . .	10	645	6.7	1.2
	TOTAL . . . . .	56	44 321	(X)	100.0	4441	FORK LIFT TRUCKS . . . . .	5	274	4.3	.5
3610	HARDWARE . . . . .	10	322	4.0	.7	4445	OTHER MATERIALS HANDLING EQUIP.]	6	314	4.2	.6
							OTHER COMMODITIES. . . . .	(X)	57	(X)	.1
3710	WARM-AIR HEATING-COOLING EQUIP. .	36	7 026	30.2	15.9	4480	USED OR REBUILT MACH. EQUIP. . .	14	4 147	22.5	7.9
3711	WARM-AIR FURNANCES (ALL FUELS)	23	1 761	10.3	4.0	4481	USED CONSTRUCTION EQUIP. . . . .	14	3 285	17.9	6.3
3712	CENTRAL HEATING-COOLING UNITS. .	11	1 120	11.4	2.5		OTHER COMMODITIES. . . . .	(X)	861	(X)	1.6
3713	DUCTS, REGISTERS, ETC. . . . .	21	3 673	22.8	8.3	9930	OTHER LABOR, SERVICE RECEIPTS. .	19	1 877	5.0	3.6
3714	ROOM SPACE HEATING EQUIPMENT . .	7	158	22.2	.4		COMMODITIES N.E.C. . . . .	(X)	327	(X)	.6
3715	OTHER WARM AIR SPACE HEATING . .	7	315	8.9	.7		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	10	2 602	30.7	5.9		TOTAL . . . . .	14	11 241	(X)	100.0
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	38	28 602	82.0	64.5	4310	GARDEN MACHINERY, EQUIP., SUPP. .	7	2 458	51.5	21.9
3810	CENTRAL AIR CONDITIONING . . . . .	16	2 952	19.7	6.7	4320	FARM, DAIRY MACHINERY, PARTS . .	9	6 816	85.8	60.6
4610	INDUSTRIAL VALVES, FITTINGS. . . .	6	807	9.3	1.8	4327	MISCELLANEOUS FARM MACHINERY .	5	2 610	45.6	23.2
6250	CAST IRON SOIL PIPE, TUBING. . . .	6	272	16.6	.6		OTHER COMMODITIES. . . . .	(X)	4 207	(X)	37.4
6260	IRON, STEEL PIPE, TUBING . . . . .	9	753	13.8	1.7		COMMODITIES N.E.C. . . . .	(X)	1 967	(X)	17.5
6262	STANDARD STEEL PIPE. . . . .	9	731	13.0	1.6		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
	OTHER COMMODITIES. . . . .	(X)	22	(X)	(2)		TOTAL . . . . .	121	120 986	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	985	(X)	2.2	4410	CONSTRUCTION, MINING SUPPLIES. .	5	1 778	100.0	1.6
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4411	FOOD PROCESSING MACHINERY EQUIP.	5	2 572	82.1	2.3
	TOTAL . . . . .	36	22 915	(X)	100.0	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	31	13 890	86.2	12.5
3710	WARM-AIR HEATING-COOLING EQUIP. .	12	1 857	13.8	8.1	4430	METAL-WORKING MACHINERY. . . . .	14	17 805	77.4	14.1
3711	WARM-AIR FURNANCES (ALL FUELS)	7	1 434	11.5	6.3	4431	NEW MACHINE TOOLS. . . . .	11	11 408	60.2	8.7
3713	DUCTS, REGISTERS, ETC. . . . .	7	183	16.6	.8	4432	MISCELLANEOUS METALWORKING . .	9	6 397	32.7	5.4
	OTHER COMMODITIES. . . . .	(X)	239	(X)	1.0	4440	MATERIALS HANDLING EQUIPMENT . .	20	14 572	78.5	11.7
3810	CENTRAL AIR CONDITIONING . . . . .	19	9 857	61.4	43.0	4441	FORK LIFT TRUCKS . . . . .	10	6 432	58.0	4.8
3811	RESIDENT. AND SMALL COMMERCIAL	13	4 403	32.3	19.2	4442	INDUSTRIAL TRUCKS. . . . .	7	1 035	11.1	.9
3812	RESIDENTIAL AND COMMERCIAL . . .	11	3 096	25.2	13.5	4443	CRANES, DERRICKS, HOISTS . . . .	5	3 473	67.3	2.9
	OTHER COMMODITIES. . . . .	(X)	2 358	(X)	10.3	4445	OTHER MATERIALS HANDLING EQUIP.	10	3 595	39.5	2.9
3820	PARTS SUPPLIES, AND ACCESSORIES. .	21	4 602	52.0	20.1		OTHER COMMODITIES. . . . .	(X)	37	(X)	(2)
3910	COMMERCIAL REFRIGERATORS EQUIP. .	16	4 636	39.2	20.2	4450	OIL WELL, OIL REFINING MACH. . .	19	13 534	100.0	10.7
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	365	3.3	1.6	4460	PRINTING TRADES MACHINERY. . . .	6	1 026	60.0	.9
	COMMODITIES N.E.C. . . . .	(X)	1 598	(X)	7.0	4470	OTHER SPECIAL IND. MACH. . . . .	20	23 263	59.1	18.6
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					4474	OTHER SPECIAL PURPOSE MACH. . .	14	19 570	56.5	15.3
	TOTAL . . . . .	66	22 765	(X)	100.0		OTHER COMMODITIES. . . . .	(X)	3 693	(X)	3.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Dallas SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
4480	USED OR REBUILT MACH. EQUIP. . .	22	3 630	18.5	3.3		TRANSPORTATION EQUIPMENT EXC.				
4482	USEO MACHINE TOOLS-CUTTING . .	7	1 390	23.6	1.3		MOTOR VEHICLES (SIC 5088)				
4483	OTHER USED OR REBUILT MACH. . .	16	1 830	11.8	1.7						
	OTHER COMMODITIES. . . . .	(X)	410	(X)	.4		TOTAL . . . . .	53	37 834	(X)	100.0
4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	8	2 109	39.5	1.9	5430	AIRCRAFT, AVIATION PARTS . . . .	47	29 589	89.6	78.2
9760	MISCELLANEOUS LINES. . . . .	5	510	25.0	.5	5431	AIRCRAFT ENGINES, AIRFRAMES. .	16	8 697	85.8	23.0
9930	OTHER LABOR, SERVICE RECEIPTS. .	28	2 307	11.9	2.1	5432	AVIATION PARTS,SUPPLIES EQUIP.	40	20 893	69.1	55.2
	COMMODITIES N.E.C. . . . .	(X)	23 990	(X)	19.8	9930	OTHER LABOR, SERVICE RECEIPTS. .	7	1 279	20.3	3.4
							COMMODITIES N.E.C. . . . .	(X)	6 966	(X)	18.4
	INDUSTRIAL SUPPLIES (SIC 5085)						METAL SERVICE CENTERS (SIC 5091 PT.)				
	TOTAL . . . . .	73	58 229	(X)	100.0		TOTAL . . . . .	39	(D)	(X)	100.0
4440	MATERIALS HANDLING EQUIPMENT . .	6	2 895	13.2	5.0	6210	IRON, STEEL PRODS. (SEMI-FINISH)	5	(D)	14.1	1.3
4445	OTHER MATERIALS HANDLING EQUIP.	5	1 499	6.8	2.6	6220	IRON, STEEL PRODUCTS (FLAT) . .	24	(D)	26.4	19.3
	OTHER COMMOOITIES. . . . .	(X)	1 396	(X)	2.4	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	7	(D)	8.7	1.3
4510	BEARINGS, POWER, TRANSMISSION. .	14	11 853	37.7	20.4	6240	IRON, STEEL FINISHED PRODUCTS. .	18	(D)	16.6	10.0
4511	BALL, ROLLER BEARINGS. . . . .	11	5 738	34.8	9.9	6242	BAR, HOT ROLLED . . . . .	11	(D)	4.8	2.3
4512	OTHER POWER TRANSMISSION EQUIP.	12	6 115	19.8	10.5	6243	BAR, COLD-FINISHED. . . . .	10	(D)	5.3	2.4
4610	INOUSTRIAL VALVES, FITTINGS. . .	17	6 791	28.6	11.7	6245	STRUCTURAL SHAPES. . . . .	13	(D)	6.4	2.6
4710	WELDING EQUIPMENT, SUPPLIES. . .	14	6 030	100.0	10.4	6248	OTHER FINISHED PRODUCTS. . . .	4	(D)	3.0	.6
4711	GAS WELDING SUPPLIES, EQUIP. .	12	2 864	63.6	4.9		OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	2.1
4712	ARC WELDING SUPPLIES, EQUIP. .	11	2 429	50.6	4.2	6260	IRON, STEEL PIPE, TUBING . . . .	19	(D)	15.0	8.8
	OTHER COMMODITIES. . . . .	(X)	737	(X)	1.3	6270	OTHER CARBON STEEL PRODUCTS. . .	4	(D)	4.1	.9
4810	RECONDITIONED DRUMS AND BARRELS.	5	889	93.7	1.5	6320	ALLOY STEEL. . . . .	15	(D)	13.8	6.5
4820	BOTTLERS SUPPLIES. . . . .	4	1 890	91.4	3.2	6321	BAR, HOT-ROLL OR COLD FINISH	11	(D)	5.8	2.4
4840	ABRASIVES, ABRASIVE MATERIALS. .	10	554	4.5	1.0	6323	PIPE AND TUBING. . . . .	8	(D)	9.7	2.1
4860	MECHANICAL RUBBER GOODS. . . . .	14	3 570	15.9	6.1	6324	PLATE. . . . .	4	(D)	1.5	.2
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	26	11 594	62.3	19.9		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	197	1.2	.3	6330	STAINLESS STEEL. . . . .	21	(D)	26.6	14.7
	COMMODITIES N.E.C. . . . .	(X)	11 966	(X)	20.5	6420	OTHER COPPER, BRASS MILL PROOS..	13	(D)	14.0	3.1
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					6430	ALUMINUM SHAPES, FORMS, ETC. . .	23	(D)	34.2	18.0
	TOTAL . . . . .	55	39 365	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	16.1
S110	DENTAL EQUIPMENT, SUPPLIES . . .	10	2 891	97.3	7.3		METAL SALES OFFICES (SIC 5091 PT.)				
S111	TEETH. . . . .	7	266	10.7	.7		TOTAL . . . . .	27	(D)	(X)	100.0
S112	DENTAL GOLD. . . . .	7	346	13.8	.9		TOBACCO AND ITS PRODUCTS (SIC 5094)				
S113	EQUIPMENT (CHAIRS, X-RAYS) . .	10	931	32.0	2.4		TOTAL . . . . .	14	(D)	(X)	100.0
S114	SUNORY MERCHANDISE . . . . .	8	1 348	52.3	3.4	2410	CONFECTIONERY. . . . .	10	(D)	20.2	11.3
S140	SURGICAL, MED., HOSPITAL EQUIP..	12	12 905	76.4	32.8	2411	CANDY (ALL KINDS). . . . .	10	(D)	15.2	8.5
S150	OPHTHALMIC PRODUCTS. . . . .	13	6 303	48.1	16.0	2412	CHEWING GUM. . . . .	8	(D)	5.3	2.0
S151	PRESCRIPTION SALES . . . . .	8	4 509	70.5	11.5		OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	.8
S152	OPHTHALMIC MERCHANDISE SALES .	6	1 062	24.5	2.7	7110	CIGARETTES, CIGARS, TOBACCO. . .	14	(D)	84.4	84.4
S153	OPTICAL, OPHTHALMIC INSTRU..	4	732	8.4	1.9	7111	CIGARETTES . . . . .	12	(D)	76.7	64.1
S160	SCIENTIFIC INSTRUMENTS . . . . .	9	5 315	36.7	13.5	7112	CIGARS . . . . .	9	(D)	32.5	18.8
S170	OTHER SCIENTIFIC, PROF. EQUIP. .	9	4 053	36.2	10.3	7113	OTHER TOBACCO. . . . .	7	(D)	3.3	1.4
	COMMODITIES N.E.C. . . . .	(X)	7 898	(X)	20.1	9750	SMOKERS' SUPPLIES AND PIPES. . .	5	(D)	1.8	.7
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)						COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	3.7
	TOTAL . . . . .	76	35 390	(X)	100.0		BEER AND ALE (SIC 5095 PT.)				
1610	SOAPS AND OETERGENTS . . . . .	7	609	19.3	1.7		TOTAL . . . . .	15	(D)	(X)	100.0
5210	BEAUTY, BARBER SHOP EQUIPMENT. .	21	12 889	96.8	36.4	7210	BEER, ALE, PORTER, STOUT, ETC. .	15	(D)	99.9	99.9
5211	EQUIPMENT. . . . .	12	1 968	62.2	5.6		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.1
5212	SPRAY CAN PRODUCTS . . . . .	9	470	39.3	1.3		WINE AND OISTILLED SPIRITS (SIC 5095 PT.)				
5213	HAIR CARE PRODUCTS . . . . .	11	2 069	100.0	5.8		TOTAL . . . . .	7	(D)	(X)	100.0
5214	WIGS, SWATCHES, TOUPEES. . . .	11	7 698	75.9	21.8	7310	WINES. . . . .	7	(D)	6.7	6.7
5215	SUNORIES-CURLERS, PINS, CAPS . .	6	684	63.3	1.9	7320	SPIRITS. . . . .	7	(D)	92.4	92.4
5220	CUSTOOIAL (JANITORS) SUPPLIES. .	24	8 252	89.2	23.3		COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	.9
5230	LAUNDRY, ORY CLEANING MACHINES .	14	7 183	98.0	20.3		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
5231	COINOPERATEO MACHINES EQUIP. .	8	4 135	74.5	11.7		TOTAL . . . . .	16	(D)	(X)	100.0
5232	ALL OTHER COMMERCIAL LAUNORY .	5	1 370	37.5	3.9						
5233	SUPPLIES (FLUIOS, ETC.). . . . .	9	1 678	30.7	4.7						
5350	SHOE REPAIR AND RESOLE MATERIALS	4	757	100.0	2.1						
5351	LEATHER, SOLE AND HEEL . . . .	4	225	28.5	.6						
5352	RUBBER SOLES AND HEELS . . . .	4	294	38.0	.8						
	OTHER COMMOOITIES. . . . .	(X)	239	(X)	.7						
9930	OTHER LABOR, SERVICE RECEIPTS. .	5	111	3.4	.3						
	COMMOOITIES N.E.C. . . . .	(X)	5 589	(X)	15.8						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Dallas SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
7410 7510 7520	PRINTING, WRITING PAPER. . . . . PERSONAL SERVICE PAPERS. . . . . INDUSTRIAL PAPERS. . . . . COMMODITIES N.E.C. . . . .	16 4 4 (X)	(D) (D) (D) (D)	87.7 4.4 6.7 (X)	87.7 2.5 4.4 5.3		LUMBER AND MILLWORK (SIC 5098 PT.)				
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					1510 3610	PAINTS, VARNISHES, LACQUERS. . . . HARDWARE . . . . .	5 9	101 538	3.4 7.3	.2 .9
	TOTAL . . . . .	28	18 137	(X)	100.0	6230 6232	IRON/STEEL WIRE, WIRE PRODUCTS . NAILS, STAPLES . . . . . OTHER COMMODITIES. . . . .	8 8 (X)	746 745 1	6.2 6.2 (X)	1.3 1.3 (2)
1610 5220 7510 7520 7530 7540 7610	SOAPS AND DETERGENTS . . . . . CUSTODIAL (JANITORS) SUPPLIES. . . . . PERSONAL SERVICE PAPERS. . . . . INDUSTRIAL PAPERS. . . . . SHIPPING ROOM SUPPLIES . . . . . PAPERBOARD, BOXBOARD . . . . . STATIONERY, OFFICE SUPPLIES. . . . . COMMODITIES N.E.C. . . . .	4 5 18 21 5 6 6 (X)	32 185 5 667 7 643 385 764 549 2 912	1.4 4.2 40.8 50.1 8.7 11.2 14.3 (X)	.2 1.0 31.2 42.1 2.1 4.2 3.0 16.1	8110 8120 8121 8122 8130 8140 8150 8310 8410 8420 8520 8550	LUMBER (ROUGH, DRESSED). . . . . PLYWOOD (INCL. CLIPBOARD ETC.). . HARDWOOD . . . . . SOFTWOOD . . . . . WOOD SHINGLES. . . . . WOOD MILLWORK (DOORS, ETC.). . . METAL MILLWORK (DOORS, ETC.). . . GLASS (FLAT, BRICK, ETC.). . . . . INSULATION MATERIALS . . . . . ROOFING, SIDING, EQUIPMENT . . . . WALLBOARD, HARDBOARD . . . . . PLASTIC BUILDING MATERIALS . . . . COMMODITIES N.E.C. . . . .	39 26 17 19 11 26 13 7 9 12 15 5 (X)	31 784 7 302 3 840 3 462 1 283 8 326 2 096 322 520 1 465 1 294 180 2 126	60.9 19.0 22.6 11.8 7.4 33.1 20.8 4.3 4.1 9.0 2.7 (X)	54.7 12.6 6.6 6.0 2.2 14.3 3.6 .6 .9 2.5 2.2 3.7
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)						CONSTRUCTION MATERIALS (SIC 5098 PT.)				
	TOTAL . . . . .	42	(D)	(X)	100.0		TOTAL . . . . .	73	35 677	(X)	100.0
4110 7410 7610 7720	OFFICE MACHINES AND EQUIPMENT. . PRINTING, WRITING PAPER. . . . . STATIONERY, OFFICE SUPPLIES. . . . OFFICE, COMM., BUS. FURNITURE. . . COMMODITIES N.E.C. . . . .	11 8 42 15 (X)	(D) (D) (D) (D) (D)	17.5 22.2 83.0 30.4 (X)	1.0 1.2 83.0 5.0 9.8		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
	TOTAL . . . . .	46	27 267	(X)	100.0						
7610 7710 7711	STATIONERY, OFFICE SUPPLIES. . . . HOUSEHOLD FURNITURE, SLEEP EQUIP. HOUSE, PORCH, LAWN FURNITURE. OTHER COMMODITIES. . . . .	6 22 20 (X)	2 017 10 595 9 860 735	26.3 87.6 89.6 (X)	7.4 38.9 36.2 2.7		TOTAL . . . . .				
7720 7721 7723 7725	OFFICE, COMM., BUS. FURNITURE. . . OFFICE FURN. (WOODEN, METAL). . . STORE, RESTAURANT FURNITURE. . . . OTHER FURNITURE. . . . . OTHER COMMODITIES. . . . .	26 18 4 6 (X)	12 454 7 206 2 969 1 653 626	74.7 72.5 59.5 74.3 (X)	45.7 26.4 10.9 6.1 2.3		IRON, STEEL PRODUCTS (FLAT). . . . METAL MILLWORK (DOORS, ETC.). . . BRICK, BLOCKS, TILE, CLAY. . . . . CONCRETE PROD., BUILDING STONE. . CEMENT, LIME, PLASTIC, STUCCO. . . SAND, GRAVEL, CRUSHED STONE. . . . GLASS (FLAT, BRICK, ETC.). . . . . INSULATION MATERIALS . . . . .	4 8 21 8 8 8 8 10	652 773 6 507 1 308 1 431 1 226 4 790 2 504	16.6 9.8 60.6 60.6 27.0 21.6 70.1 38.4	1.8 2.2 18.2 3.7 4.0 3.4 13.4 7.0
7840 7850 7851	CURTAINS, DRAPES . . . . . FLOOR COVERINGS. . . . . CARPETS, RUGS. . . . . OTHER COMMODITIES. . . . .	5 8 8 (X)	105 789 772 16	6.0 24.5 23.7 (X)	.4 2.9 2.8 .1		ROOFING, SIDING, EQUIPMENT . . . . ASPHALT SHINGLES, ROOFING. . . . . OTHER COMMODITIES. . . . .	11 9 (X)	3 562 2 318 1 243	90.9 63.7 (X)	10.0 6.5 3.5
9930	OTHER LABOR, SERVICE RECEIPTS. . . COMMODITIES N.E.C. . . . .	4 (X)	87 1 220	7.8 (X)	.3 4.5		ADHESIVES, MASTICS . . . . . PLASTIC BUILDING MATERIALS . . . . OTHER BUILDING MATERIALS . . . . . MISCELLANEOUS LINES. . . . . OTHER LABOR, SERVICE RECEIPTS. . . COMMODITIES N.E.C. . . . .	12 5 12 4 6 (X)	192 1 200 1 971 345 141 9 075	5.1 25.1 96.4 8.6 6.3 (X)	.5 3.4 5.5 1.0 4.4 25.4
	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)						TOTAL . . . . .	61	38 017	(X)	100.0
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					7870 8610 8620 8630	KITCHEN UTENSILS, TOOLS, MISC. . . PHOTOGRAPHIC GOODS . . . . . SPORT, ATHLETIC GOODS, BICYCLES. . TOYS, GAMES, FIREWORKS . . . . . COMMODITIES N.E.C. . . . .	4 18 21 19 (X)	373 10 398 9 879 5 554 11 813	7.8 94.1 52.6 45.4 (X)	1.0 27.4 26.0 14.6 31.1
1710 1711	YARD OR PIECE GOODS. . . . . COTTON FABRICS . . . . . OTHER COMMODITIES. . . . .	4 4 (X)	292 250 42	13.0 10.8 (X)	.6 .5 .1		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
7810 7820 7821 7825	CHINA, GLASSWARE, CROCKERY . . . HOUSEHOLD LINENS, DOMESTICS. . . . BEDSPREADS, BLANKETS . . . . . OTHER LINENS, DOMESTICS. . . . . OTHER COMMODITIES. . . . .	14 9 7 6 (X)	3 611 3 537 380 915 2 242	100.0 80.0 14.0 21.3 (X)	7.4 7.2 .8 1.9 4.6		TOTAL . . . . .	21	13 878	(X)	100.0
7830 7840	SHADES, VENETIAN BLINDS. . . . . CURTAINS, DRAPES . . . . .	6 5	865 747	12.2 51.7	1.8 1.5		BOOKS, MAGAZINES . . . . . COMMODITIES N.E.C. . . . .	21 (X)	13 605 273	98.0 (X)	98.0 2.0
7850 7851 7852 7853	FLOOR COVERINGS. . . . . CARPETS, RUGS. . . . . LINOLEUM, OTHER HARD SURFACE . . . OTHER FLOOR COVERINGS. . . . .	21 17 13 7	25 606 13 321 10 153 2 132	85.7 49.6 43.5 19.1	52.2 27.2 20.7 4.3		FARM SUPPLIES (SIC 5099 PT.)				
	TOTAL . . . . .	18	18 597	(X)	100.0	8740	FERTILIZER, FERTILIZER MATERIALS . .	7	885	20.7	4.8
7860 7870 8620	MIRRORS, LAMPS, PICTURE FRAMES . KITCHEN UTENSILS, TOOLS, MISC. . . SPORT, ATHLETIC GOODS, BICYCLES. COMMODITIES N.E.C. . . . .	7 17 5 (X)	602 9 434 322 4 013	70.5 85.3 28.0 (X)	1.2 19.2 .7 8.2	8750 8751 8752	AGRICULTURAL CHEMICALS . . . . . WEED KILL., SOIL CONDITIONERS. . . INSECT., FUNGICIDES, PESTICIDE . .	10 7 8	3 343 766 2 577	56.9 22.9 49.8	18.0 4.1 13.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Dallas SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
8760	SEEDS. . . . .	9	4 710	64.0	25.3		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8761	SORGHUM SEEDS. . . . .	7	1 477	24.0	7.9						
8762	SEED CORN. . . . .	6	46	.5	.2						
8763	CEREAL GRAIN SEEDS. . . . .	6	544	8.1	2.9		TOTAL . . . . .	28	12 169	(X)	100.0
8764	FIELD SEED FOR FORAGE/PASTURE.	6	2 161	35.2	11.6						
8766	VEGETABLE SEEDS. . . . .	5	242	4.4	1.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	20	7 803	83.6	64.1
	OTHER COMMODITIES. . . . .	(X)	240	(X)	1.3	8920	ADVERTISING SPECIALTIES. . . . .	12	3 813	100.0	31.3
	COMMOOITIES N.E.C. . . . .	(X)	9 659	(X)	51.9		COMMOOITIES N.E.C. . . . .	(X)	553	(X)	4.5
	JEWELRY, DIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)						OTHER PRODUCTS (SIC 5099 PT.)				
	TOTAL . . . . .	22	20 291	(X)	100.0		TOTAL . . . . .	68	66 275	(X)	100.0
8810	PRECIOUS STONES (CUT) AND METALS	8	3 527	53.5	17.4	3420	MAJOR APPLIANCES . . . . .	5	472	20.5	.7
8820	JEWELRY, SILVERWARE, TROPHIES. .	18	13 532	73.9	66.7	9110	FLOWERS, FLORIST'S SUPPLIES. . .	11	6 856	100.0	10.3
8821	CLOCKS, WATCHES, MOVEMENTS . .	10	2 516	31.3	12.4	9111	CUT FLOWERS, POTTEE PLANTS . .	10	5 418	100.0	8.2
8822	COSTUME JEWELRY. . . . .	9	4 569	82.4	22.5		OTHER COMMOOITIES. . . . .	(X)	1 438	(X)	2.2
8824	SILVERWARE, PLATEO WARE. . . . .	7	5 646	51.2	27.8	9310	PHONO, RECOROS, PREREC. TAPES .	11	12 714	64.4	19.2
	OTHER COMMOOITIES. . . . .	(X)	800	(X)	3.9	9710	WALLPAPER. . . . .	6	3 093	81.0	4.7
	COMMOOITIES N.E.C. . . . .	(X)	3 232	(X)	15.9	9760	MISCELLANEOUS LINES. . . . .	20	27 702	80.8	41.8
						9930	OTHER LABOR, SERVICE RECEIPTS. .	16	3 236	100.0	4.9
							COMMOOITIES N.E.C. . . . .	(X)	12 202	(X)	18.4

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<sup>1</sup> Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Detroit SMSA

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					
	TOTAL . . . . .	75	84 055	(X)	100.0		TOTAL . . . . .	70	56 458	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	55	50 401	84.3	60.0	1610	SOAPS AND DETERGENTS . . . . .	14	2 077	12.8	3.7
1111	NEW AUTOMOBILES. . . . .	17	22 268	93.3	26.5	1620	INDUSTRIAL CHEMICALS . . . . .	62	50 339	92.6	89.2
1112	USED AUTOMOBILES . . . . .	44	25 126	81.6	29.9	B750	AGRICULTURAL CHEMICALS . . . . .	6	397	2.0	.7
1113	OTHER PASSENGER MOTOR VEHICLES	6	3 008	34.2	3.6		COMMODITIES N.E.C. . . . .	(X)	3 645	(X)	6.5
1120	TRUCKS, TRUCK TRACTORS . . . . .	25	21 504	77.5	25.6		PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
1210	MACHINE SHOP SALES AND LABOR . .	11	1 002	15.5	1.2		TOTAL . . . . .	16	12 153	(X)	100.0
1211	PARTS AND EQUIPMENT. . . . .	9	666	11.2	.8	1710	YARD OR PIECE GOODS. . . . .	16	10 895	89.6	89.6
1212	MACHINE SHOP LABOR . . . . .	8	336	11.4	.4		COMMODITIES N.E.C. . . . .	(X)	1 258	(X)	10.4
1220	NEW AND REBUILT PARTS. . . . .	19	9 320	25.6	11.1		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
1221	MOTOR AND CHASSIS PARTS. . . . .	18	9 121	25.5	10.9		TOTAL . . . . .	8	(D)	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	198	(X)	.2		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
9930	OTHER LABOR, SERVICE RECEIPTS. .	15	1 387	7.7	1.7		TOTAL . . . . .	16	(D)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	441	(X)	.5						
	AUTOMOTIVE EQUIPMENT (SIC 5013)										
	TOTAL . . . . .	397	(D)	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	14	(D)	30.7	.4	1810	MEN'S, BOYS' CLOTHING. . . . .	16	(D)	84.6	84.6
1112	USED AUTOMOBILES . . . . .	14	(D)	23.0	.3						
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(2)	1820	WOMEN'S, CHILDREN'S, CLOTHING . . .	7	(D)	19.4	12.6
1120	TRUCKS, TRUCK TRACTORS . . . . .	6	(D)	21.4	.3	1823	CHILDREN'S INFANTS' WEAR . . .	4	(D)	7.6	4.1
1210	MACHINE SHOP SALES AND LABOR . .	88	(D)	21.9	3.8	1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	5	(D)	15.3	5.6
1211	PARTS AND EQUIPMENT. . . . .	59	(D)	18.7	2.6		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	2.9
1212	MACHINE SHOP LABOR . . . . .	78	(D)	8.1	1.2		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.7
1220	NEW AND REBUILT PARTS. . . . .	345	(D)	91.6	86.1		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
1230	AUTOMOTIVE GLASS . . . . .	12	(D)	73.3	1.1		TOTAL . . . . .	26	17 443	(X)	100.0
1240	USED AUTO PARTS, EQUIP., ACCESS.	51	(D)	54.6	3.5	1810	MEN'S, BOYS' CLOTHING. . . . .	8	2 187	34.1	12.5
1250	PETROLEUM PRODUCTS MKT. EQUIP.	7	(D)	90.9	1.0	1815	MEN'S, BOYS' UNDERWEAR . . . . .	7	1 090	16.9	6.2
1310	TIRES AND TUBES. . . . .	20	(D)	25.9	.7		OTHER COMMODITIES. . . . .	(X)	1 097	(X)	6.3
6500	PETROLEUM PRODUCTS . . . . .	32	(D)	10.1	.8	1820	WOMEN'S, CHILDREN'S, CLOTHING . . .	20	10 821	71.4	62.0
6620	UNPREPARED IRON, STEEL SCRAP . .	9	(D)	33.3	.1	1821	DRESSES, SKIRTS, BLOUSES . . .	8	3 541	35.8	20.3
9930	OTHER LABOR, SERVICE RECEIPTS. .	34	(D)	13.5	.8	1823	CHILDREN'S INFANTS' WEAR . . .	5	1 919	24.0	11.0
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.6	1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	10	3 753	32.0	21.5
	TIRES AND TUBES (SIC 5014)					1825	OTHER APPAREL, ACCESSORIES . . .	7	1 076	16.3	6.2
	TOTAL . . . . .	45	(D)	(X)	100.0		OTHER COMMODITIES. . . . .	(X)	532	(X)	3.0
1220	NEW AND REBUILT PARTS. . . . .	11	(D)	13.8	3.9	1840	DRESSED FURS, FUR CLOTHING . . .	4	1 870	96.3	10.7
1310	TIRES AND TUBES. . . . .	41	(D)	87.5	85.9	1910	SHOES, OTHER FOOTWEAR. . . . .	4	1 142	3.1	.8
1320	RECAPPED TIRES . . . . .	21	(D)	29.2	6.7		COMMODITIES N.E.C. . . . .	(X)	2 423	(X)	13.9
9930	OTHER LABOR, SERVICE RECEIPTS. .	16	(D)	4.1	1.7		FOOTWEAR (SIC 5039)				
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.8		TOTAL . . . . .	3	(D)	(X)	100.0
	DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)										
	TOTAL . . . . .	51	(D)	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS . .	25	(D)	56.7	41.7		GROCERIES, GENERAL LINE (SIC 5041)				
1420	HEALTH PRODUCTS. . . . .	20	(D)	22.9	15.4		TOTAL . . . . .	43	292 200	(X)	100.0
1430	BEAUTY AIDS. . . . .	22	(D)	26.1	17.2	1430	BEAUTY AIDS. . . . .	11	392	1.0	.1
1450	DRUGGIST SUNDRIES. . . . .	13	(D)	20.5	17.0	1610	SOAPS AND DETERGENTS . . . . .	23	10 458	4.0	3.6
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	6	(D)	2.1	.2	2110	FROZEN FOODS . . . . .	23	8 044	21.0	2.8
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	5	(D)	14.8	.4	2111	FROZEN FRUITS-JUICES . . . . .	16	2 159	7.6	.7
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	8.2	2112	FROZEN VEGETABLES-JUICES . . .	15	2 702	9.1	.9
	PAINTS AND VARNISHES (SIC 502B)					2114	FROZEN FISH-SEAFOOD (PACKAGED)	13	832	3.5	.3
	TOTAL . . . . .	34	(D)	(X)	100.0	2115	FROZEN MEATS (PACKAGED). . . .	14	451	2.1	.2
1510	PAINTS, VARNISHES, LACQUERS. . .	34	(D)	89.8	89.8	2116	FROZEN PREPARED FOODS. . . . .	13	492	1.8	.2
3620	PAINTERS' SUPPLIES . . . . .	12	(D)	10.5	4.6		OTHER COMMODITIES. . . . .	(X)	1 409	(X)	.5
9710	WALLPAPER. . . . .	11	(D)	40.4	4.0	2210	BUTTER AND CHEESE. . . . .	23	5 626	14.1	1.9
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.7	2240	OTHER DAIRY PRODUCTS . . . . .	7	1 125	5.2	.4
						2320	POULTRY. . . . .	5	265	6.6	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Detroit SMSA—Continued											
Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
2410	CONFECTIONERY. . . . .	35	14 255	5.1	4.9	2210	BUTTER AND CHEESE. . . . .	14	(D)	19.9	6.2
2411	CANDY (ALL KINDS). . . . .	25	12 489	4.5	4.3	2310	EGGS (SHELL). . . . .	25	(O)	74.2	29.7
2412	CHEWING GUM. . . . .	15	270	2.7	.1						
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	18	559	4.8	.2	2320	POULTRY. . . . .	13	(O)	86.1	54.3
2414	NUTS, OTHER CONFECTIONS. . . . .	22	936	4.1	.3	2323	ORESSEO POULTRY (RESALES). . . . .	11	(D)	84.1	51.5
							OTHER COMMOOTITIES. . . . .	(X)	(D)	(X)	2.9
2610	MEATS, PROVISIONS. . . . .	13	3 150	18.6	1.1						
2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	23	15 718	6.0	5.4	2920	MARGARINE, SHORTENINGS. . . . .	6	(D)	1.9	.3
2830	TEA, SPICES. . . . .	25	903	1.5	.3	2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	5	(D)	1.0	.1
2840	BAKERY PRODUCTS. . . . .	9	3 089	1.3	1.1		OTHER COMMOOTITIES. . . . .	(X)	(D)	(X)	.2
2850	FOOD, BEVERAGE BASIC MATERIALS. . . . .	7	419	1.9	.1		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	9.5
2860	CANNEO-BOTTLEO FOODS. . . . .	37	38 927	51.3	13.3						
2861	CANNEO-BOTTLED JUICES/DRINKS. . . . .	32	5 762	8.8	2.0		CONFECTIONERY (SIC 5045)				
2862	CANNEO-BOTTLEO BABY FOODS. . . . .	16	675	2.4	.2		TOTAL <sup>2</sup> . . . . .	24	10 337	(X)	100.0
2863	CANNEO-BOTTLEO FRUITS, VEGE. . . . .	34	19 079	26.2	6.5						
2864	CANNEO FISH, SEAFOOD. . . . .	28	3 808	6.0	1.3		FISH AND SEAFOODS (SIC 5046)				
2865	CANNEO MEATS. . . . .	24	1 907	3.4	.7		TOTAL. . . . .	20	25 093	(X)	100.0
2866	CANNEO MILK. . . . .	18	565	2.5	.2	2110	FROZEN FOODS. . . . .	7	1 407	19.4	5.6
2867	OTHER CANNEO-BOTTLEO FOODS. . . . .	27	7 131	13.1	2.4	2114	FROZEN FISH-SEAFOOD (PACKAGE). . . . .	6	1 320	20.2	5.3
							OTHER COMMODITIES. . . . .	(X)	87	(X)	.3
2870	SUGAR-REFINED. . . . .	28	8 118	3.0	2.8	2510	FISH, SEAFOOD (FRESH FROZEN). . . . .	20	23 596	94.0	94.0
2890	BREAKFAST FOODS. . . . .	26	3 395	5.7	1.2		COMMOOTITIES N.E.C. . . . .	(X)	90	(X)	.4
2910	FLOUR, RELATED PRODUCTS. . . . .	27	3 194	7.0	1.1		MEATS AND MEAT PRODUCTS (SIC 5047)				
2920	MARGARINE, SHORTENINGS. . . . .	37	8 299	2.8	2.8		TOTAL. . . . .	120	288 307	(X)	100.0
2930	PET FOODS--ALL KINDS. . . . .	13	589	8.0	.2	2110	FROZEN FOODS. . . . .	17	2 332	3.2	.8
2940	ORIEO, FRUITS, VEGETABLES. . . . .	20	1 008	1.9	.3	2114	FROZEN FISH-SEAFOOD (PACKAGE). . . . .	11	328	1.9	.1
2950	SOFT ORINKS, ORINK, WATERS. . . . .	9	252	5.2	.1	2115	FROZEN MEATS (PACKAGE). . . . .	9	1 244	9.3	.4
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	17	150 183	67.7	51.4		OTHER COMMOOTITIES. . . . .	(X)	760	(X)	.3
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	17	6 203	2.7	2.1	2610	MEATS, PROVISIONS. . . . .	120	275 740	95.6	95.6
7111	CIGARETTES. . . . .	15	5 751	2.6	2.0	2611	FRESH, FROZEN MEATS. . . . .	101	241 857	87.8	83.9
7112	CIGARS. . . . .	11	188	8.3	.1	2612	SAUSAGE, MEAT LOAVES. . . . .	56	11 548	10.8	4.0
7113	OTHER TOBACCO. . . . .	11	264	4.5	.1	2613	CUREO, BOILEO, SMOKEO MEATS. . . . .	61	13 973	12.4	4.8
7510	PERSONAL SERVICE PAPERS. . . . .	23	4 561	9.7	1.6	2614	OTHER MEAT PRODUCTS. . . . .	41	8 361	18.3	2.9
7520	INOUSTRIAL PAPERS. . . . .	18	1 334	3.7	.5	2860	CANNED-BOTTLEO FOODS. . . . .	14	1 229	8.6	.4
	COMMOOTITIES N.E.C. . . . .	(X)	2 693	(X)	.9		COMMODITIES N.E.C. . . . .	(X)	9 006	(X)	3.1
	FROZEN FOODS (SIC 5042)						FRESH FRUITS AND VEGETABLES (SIC 5048)				
	TOTAL. . . . .	26	32 265	(X)	100.0		TOTAL. . . . .	82	76 136	(X)	100.0
2110	FROZEN FOODS. . . . .	26	23 711	73.5	73.5	2110	FROZEN FOODS. . . . .	10	1 181	20.7	1.6
2111	FROZEN FRUITS-JUICES. . . . .	8	892	12.1	2.8	2111	FROZEN FRUITS-JUICES. . . . .	4	151	11.1	.2
2112	FROZEN VEGETABLES-JUICES. . . . .	9	2 893	21.6	9.0	2112	FROZEN VEGETABLES-JUICES. . . . .	5	896	21.0	1.2
2114	FROZEN FISH-SEAFOOD (PACKAGE). . . . .	15	3 908	27.2	12.1		OTHER COMMOOTITIES. . . . .	(X)	134	(X)	.2
2115	FROZEN MEATS (PACKAGE). . . . .	15	4 301	24.4	13.3	2710	FRESH FRUITS, VEGETABLES. . . . .	82	74 722	98.1	98.1
2116	FROZEN PREPAREO FOODS. . . . .	8	1 525	11.3	4.7	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	75	39 950	53.6	52.5
	OTHER COMMOOTITIES. . . . .	(X)	10 193	(X)	31.6	2712	FRESH VEGETABLES. . . . .	60	34 772	58.2	45.7
2210	BUTTER AND CHEESE. . . . .	6	285	4.1	.9		COMMODITIES N.E.C. . . . .	(X)	233	(X)	.3
2310	EGGS (SHELL). . . . .	4	93	1.8	.3		GROCERIES AND RELATEO PRODUCTS, N.E.C. (SIC 5049)				
2510	FISH, SEAFOOD (FRESH FROZEN). . . . .	4	432	10.0	1.3		TOTAL <sup>2</sup> . . . . .	92	96 837	(X)	100.0
2610	MEATS, PROVISIONS. . . . .	6	552	7.2	1.7		GRAIN (SIC 5053)				
2614	OTHER MEAT PRODUCTS. . . . .	3	81	1.9	.3		TOTAL. . . . .	1	(D)	(X)	100.0
	OTHER COMMOOTITIES. . . . .	(X)	472	(X)	1.5		LIVESTOCK (SIC 5054)				
2860	CANNEO-BOTTLED FOODS. . . . .	8	858	6.4	2.7		TOTAL. . . . .	4	(D)	(X)	100.0
2861	CANNEO-BOTTLEO JUICES/ORINKS. . . . .	4	108	1.8	.3						
2863	CANNED-BOTTLEO FRUITS, VEGE. . . . .	4	162	2.6	.5						
2865	CANNEO MEATS. . . . .	4	87	2.0	.3						
	OTHER COMMOOTITIES. . . . .	(X)	501	(X)	1.6						
2920	MARGARINE, SHORTENINGS. . . . .	5	213	3.2	.7						
2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	4	88	1.4	.3						
2922	SHORTENINGS, COOKING OILS. . . . .	5	125	1.8	.4						
	COMMOOTITIES N.E.C. . . . .	(X)	6 121	(X)	19.0						
	DAIRY PRODUCTS (SIC 5043)										
	TOTAL. . . . .	53	(D)	(X)	100.0						
2210	BUTTER AND CHEESE. . . . .	19	(D)	21.3	2.8						
2220	ICE CREAM, ICES. . . . .	18	(D)	30.6	5.8						
2230	MILK, CREAM (FLUID). . . . .	29	(D)	87.8	29.7						
2240	OTHER DAIRY PRODUCTS. . . . .	22	(O)	46.7	37.9						
2310	EGGS (SHELL). . . . .	11	(D)	2.9	.4						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	23.3						
	POULTRY AND POULTRY PRODUCTS (SIC 5044)										
	TOTAL. . . . .	36	(D)	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.  
<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Detroit SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)						PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
	TOTAL . . . . .	7	(D)	(X)	100.0		TOTAL . . . . .	105	104 823	(X)	100.0
3210	HIDES, SKINS, PELTS . . . . .	4	(D)	100.0	66.8	3610	BARWARE . . . . .	18	1 554	6.1	1.5
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	33.2	3614	HAND TOOLS, CUTLERY . . . . .	15	523	3.4	.5
							OTHER COMMODITIES . . . . .	(X)	1 031	(X)	1.0
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3710	WARM-AIR HEATING-COOLING EQUIP..	58	23 043	51.0	22.0
	TOTAL . . . . .	104	125 665	(X)	100.0	3711	WARM-AIR FURNANCES (ALL FUELS)	40	11 457	42.2	10.9
3310	ELECTRICAL WIRING SUPPLIES . . .	93	110 361	88.5	87.8	3712	CENTRAL HEATING-COOLING UNITS.	14	1 138	18.0	1.1
3311	INT. WIRING, CONSTR. MAT.. . .	67	54 130	46.7	43.1	3713	DUCTS, REGISTERS, ETC. . . . .	37	7 828	24.6	7.5
3312	OUTSIDE CONSTRUCTION MATERIALS	48	10 707	10.3	8.5	3714	ROOM SPACE HEATING EQUIPMENT .	13	533	6.6	.5
3313	LIGHTING FIXTURES . . . . .	64	22 741	20.8	18.1	3715	OTHER WARM AIR SPACE HEATING .	15	2 086	21.5	2.0
3314	ELECTRIC LAMPS . . . . .	56	7 162	8.9	5.7	3720	ELEC. RESIDENTIAL SPACE HEATING.	4	124	4.0	.1
3315	MOTORS, INDUST. CONTROLS . . .	46	15 621	27.3	12.4	3730	HYDRONICS EQUIPMENT, SUPPLIES..	39	13 892	35.2	13.3
3320	TELEPHONE AND SIGNAL EQUIPMENT .	10	806	4.8	.6	3740	PLUMBING FIX., EQUIP., SUPPLIES.	62	49 336	73.8	47.1
3410	NON-CONSOLE RADIOS AND PLAYERS .	11	2 825	9.7	2.2	3741	PIPE FITTINGS, VALVES . . . . .	51	15 692	27.0	15.0
3420	MAJOR APPLIANCES . . . . .	11	482	22.2	.4	3742	PLUMBING FIXTURES . . . . .	48	16 229	27.6	15.5
3430	ELECTRIC HOUSEWARES . . . . .	19	7 949	17.5	6.3	3743	DRAINAGE SYSTEMS . . . . .	41	6 956	13.3	6.6
3510	ELECTRONIC TUBES, PARTS ACC. . .	10	237	1.6	.2	3744	OTHER PLUMBING EQUIPMENT, SUPP.	43	10 459	21.1	10.0
3720	ELEC. RESIDENTIAL SPACE HEATING.	9	729	2.2	.6	3810	CENTRAL AIR CONOITIONING . . . .	23	4 702	17.6	4.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	13	367	20.0	.3	3811	RESIDENT. AND SMALL COMMERCIAL	20	2 708	11.1	2.6
	COMMOOITIES N.E.C. . . . .	(X)	1 909	(X)	1.5	3812	RESIDENTIAL AND COMMERCIAL . .	10	969	4.6	.9
						3813	INDUSTRIAL AND COMMERCIAL. . .	5	1 025	7.6	1.0
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					4610	INDUSTRIAL VALVES, FITTINGS. . .	12	1 611	12.5	1.5
	TOTAL . . . . .	44	169 181	(X)	100.0	6250	CAST IRON SOIL PIPE, TUBING. . .	11	1 912	16.0	1.8
3410	NON-CONSOLE RADIOS AND PLAYERS .	11	4 221	6.5	2.5	6260	IRON, STEEL PIPE, TUBING . . . .	17	2 762	13.2	2.6
3420	MAJOR APPLIANCES . . . . .	31	125 532	79.1	74.2	6262	STANDARO STEEL PIPE . . . . .	16	2 452	11.7	2.3
3421	ELECTRIC HOME KITCHEN EQUIP..	16	39 948	34.7	23.6		OTHER COMMOOITIES . . . . .	(X)	310	(X)	.3
3422	ELECTRIC HOME LAUNDRY EQUIP..	13	9 897	12.5	5.8	8420	ROOFING, SIDING, EQUIPMENT . . .	6	796	5.7	.8
3423	TV SETS. . . . .	20	60 543	45.4	35.8	9760	MISCELLANEOUS LINES . . . . .	4	856	15.0	.8
3424	CONSOLE RADIOS AND PLAYERS . . .	18	6 976	5.2	4.1		COMMODITIES N.E.C. . . . .	(X)	4 235	(X)	4.0
3425	OTHER MAJOR APPLIANCES . . . . .	15	8 169	19.8	4.8		AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
3430	ELECTRIC HOUSEWARES. . . . .	19	10 668	30.4	6.3		TOTAL . . . . .	33	16 675	(X)	100.0
3440	ROOM AIR CONDITIONERS. . . . .	10	6 720	8.9	4.0	3440	ROOM AIR CONDITIONERS. . . . .	8	1 279	16.4	7.7
3510	ELECTRONIC TUBES, PARTS ACC. . .	7	1 511	2.7	.9	3710	WARM-AIR HEATING-COOLING EQUIP..	10	498	6.6	3.0
3511	ELECTRONIC TUBES . . . . .	7	765	1.5	.5	3711	WARM-AIR FURNANCES (ALL FUELS)	7	150	2.0	.9
	OTHER COMMODITIES. . . . .	(X)	746	(X)	.4		OTHER COMMODITIES . . . . .	(X)	348	(X)	2.1
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	667	1.3	.4	3810	CENTRAL AIR CONDITIONING . . . .	14	3 454	39.5	20.7
	COMMODITIES N.E.C. . . . .	(X)	19 862	(X)	11.7	3811	RESIDENT. AND SMALL COMMERCIAL	11	535	7.1	3.2
						3813	INDUSTRIAL AND COMMERCIAL. . .	9	1 643	18.9	9.9
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						OTHER COMMOOITIES . . . . .	(X)	1 277	(X)	7.7
	TOTAL . . . . .	62	39 120	(X)	100.0	3820	PARTS SUPPLIES, AND ACCESSORIES.	14	3 799	41.9	22.8
3310	ELECTRICAL WIRING SUPPLIES . . .	4	339	3.3	.9	3910	COMMERCIAL REFRIGERATORS EQUIP..	20	4 797	49.6	28.8
3410	NON-CONSOLE RADIOS AND PLAYERS .	7	654	8.2	1.7	3914	ICE MAKING MACHINES. . . . .	11	482	6.6	2.9
3420	MAJOR APPLIANCES . . . . .	10	456	5.5	1.2	3916	OTHER REFRIGERATION EQUIPMENT.	13	3 059	74.0	18.3
3510	ELECTRONIC TUBES, PARTS ACC. . .	62	36 234	92.6	92.6		OTHER COMMOOITIES . . . . .	(X)	1 255	(X)	7.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	6	586	22.0	1.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	10	1 613	37.4	9.7
	COMMOOITIES N.E.C. . . . .	(X)	851	(X)	2.2		COMMOOITIES N.E.C. . . . .	(X)	1 235	(X)	7.4
	HAROWARE (SIC 5072)						COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
	TOTAL . . . . .	83	60 155	(X)	100.0		TOTAL . . . . .	90	40 693	(X)	100.0
1510	PAINTS, VARNISHES, LACQUERS. . .	6	169	13.6	.3	4110	OFFICE MACHINES AND EQUIPMENT. .	45	8 432	84.1	20.7
3310	ELECTRICAL WIRING SUPPLIES . . .	4	138	2.5	.2	4120	INDICATING, RECORO., INSTRUMENTS	6	2 680	84.6	6.6
3610	HAROWARE . . . . .	80	51 664	86.3	85.9	4130	COMMERCIAL KITCHEN EQUIPMENT . .	11	4 162	36.2	10.2
3620	PAINTERS' SUPPLIES . . . . .	9	960	11.2	1.6	4140	COMMERCIAL FOOD SERVICE EQUIP..	14	2 494	19.4	6.1
3740	PLUMBING FIX., EQUIP., SUPPLIES.	5	258	7.8	.4	4150	CHINA, GLASSWARE, COMMERCIAL . .	10	1 462	13.0	3.6
3741	PIPE FITTINGS, VALVES. . . . .	5	180	5.8	.3	4160	STORE, SERVICE SHOP MACHINES . .	20	6 239	60.0	15.3
	OTHER COMMOOITIES. . . . .	(X)	77	(X)	.1	4161	CASH REGISTERS . . . . .	10	260	12.5	.6
6230	IRON/STEEL WIRE, WIRE PROOUCTS .	11	629	6.2	1.0	4162	COIN-OPERATED MACHINES . . . . .	8	5 717	70.7	14.0
6232	NAILS, STAPLES . . . . .	9	279	6.1	.5		OTHER COMMOOITIES. . . . .	(X)	262	(X)	.6
	OTHER COMMOOITIES. . . . .	(X)	350	(X)	.6	4180	STORE, RESTAURANT FIXTURES . . .	19	6 926	55.7	17.0
8140	WOOD MILLWORK (DOORS, ETC.) . . .	3	224	18.1	.4	4410	FOOD PROCESSING MACHINERY EQUIP.	4	1 417	15.0	3.5
	COMMOOITIES N.E.C. . . . .	(X)	6 113	(X)	10.2	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	6	433	36.6	1.1
						7510	PERSONAL SERVICE PAPERS. . . . .	6	167	2.5	.4
						7610	STATIONERY, OFFICE SUPPLIES. . . .	19	582	18.6	1.4
						7720	OFFICE, COMM., BUS. FURNITURE. . .	12	696	9.7	1.7
						7870	KITCHEN UTENSILS, TOOLS, MISC. .	7	454	4.2	1.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Detroit SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
9930	OTHER LABOR, SERVICE RECEIPTS. . . COMMODITIES N.E.C. . . . .	26 (X)	1 333 3 216	9.2 (X)	3.3 7.9		INDUSTRIAL SUPPLIES (SIC 5085)				
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)						TOTAL . . . . .	246	203 036	(X)	100.0
	TOTAL . . . . .	43	54 400	(X)	100.0	1620	INDUSTRIAL CHEMICALS . . . . .	5	1 035	12.1	.5
4210	CONSTRUCTION, MINING SUPPLIES. . .	43	45 715	84.0	84.0	3610	HARDWARE . . . . .	16	1 625	57.1	.8
4211	CRAWLER TRACTORS . . . . .	24	10 385	23.1	19.1	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	18	587	11.1	.3
4212	SELF PROPELLED SCRAPERS. . . . .	13	2 102	8.4	3.9	4430	METAL-WORKING MACHINERY. . . . .	20	3 346	40.0	1.6
4213	TRACTOR SHOVEL LOADERS . . . . .	19	6 940	16.6	12.8	4431	NEW MACHINE TOOLS. . . . .	12	1 308	23.0	.6
4214	PARTS AND ATTACHMENTS. . . . .	25	10 402	23.8	19.1	4432	MISCELLANEOUS METALWORKING . .	12	2 038	55.5	1.0
4215	POWER CRANES AND PARTS . . . . .	18	8 143	28.1	15.0	4440	MATERIALS HANDLING EQUIPMENT . .	12	385	8.0	.2
4216	BITUMINOUS MIXERS, PAVERS. . . . .	8	850	15.0	1.6	4510	BEARINGS, POWER, TRANSMISSION. .	46	28 278	51.8	13.9
4217	CONCRETE MIXERS, PAVERS. . . . .	10	1 115	9.7	2.0	4511	BALL, ROLLER BEARINGS. . . . .	27	17 569	42.6	8.7
4218	GRADERS, ROLLERS, OFF HIGHWAY. . .	14	1 951	7.2	3.6	4512	OTHER POWER TRANSMISSION EQUIP.	28	10 709	61.6	5.3
4219	OTHER CONSTRUCTION EQUIP. . . . .	20	3 828	11.4	7.0	4610	INDUSTRIAL VALVES, FITTINGS. . .	44	28 525	67.9	14.0
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	17	2 644	8.2	4.9	4710	WELDING EQUIPMENT, SUPPLIES. . .	34	14 733	91.2	7.3
4421	ENGINES (INCL. INT. COMBUST.). . . .	5	714	3.6	1.3	4711	GAS WELDING SUPPLIES, EQUIP. . .	31	7 417	61.6	3.7
4422	COMPRESSORS, PUMPS . . . . .	12	882	4.6	1.6	4712	ARC WELDING SUPPLIES, EQUIP. . .	22	6 361	59.6	3.1
4423	CRUSHING, MACH. AND EQUIP. . . . .	6	509	4.4	.9	4713	RESISTANCE WELDING SUPPLIES. . .	8	955	25.0	.5
4425	OTHER GEN. INDUST. MACHINERY . . .	6	537	7.0	1.0	4810	RECONDITIONED DRUMS AND BARRELS.	13	5 910	90.6	2.9
	OTHER COMMODITIES. . . . .	(X)	1	(X)	(2)	4820	BOTTLED SUPPLIES. . . . .	5	9 314	88.4	4.6
4440	MATERIALS HANDLING EQUIPMENT . . .	10	926	7.0	1.7	4840	ABRASIVES, ABRASIVE MATERIALS. .	59	13 372	37.0	6.6
4480	USED OR REBUILT MACH. EQUIP. . . . .	17	2 830	8.5	5.2	4860	MECHANICAL RUBBER GOODS. . . . .	37	19 506	58.5	9.6
4481	USED CONSTRUCTION EQUIP. . . . .	16	2 751	8.6	5.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	15	1 476	20.0	.7
4483	OTHER USED OR REBUILT MACH. . . . .	4	76	.9	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	112	62 745	70.3	30.9
	OTHER COMMODITIES. . . . .	(X)	2	(X)	(2)	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	16	1 377	18.9	.7
9930	OTHER LABOR, SERVICE RECEIPTS. . .	17	1 530	7.0	2.8	6260	IRON, STEEL PIPE, TUBING . . . . .	11	2 239	28.2	1.1
	COMMODITIES N.E.C. . . . .	(X)	755	(X)	1.4	9930	OTHER LABOR, SERVICE RECEIPTS. .	23	573	9.6	.3
	FARM MACHINERY AND EQUIPMENT (SIC 5083)						COMMODITIES N.E.C. . . . .	(X)	8 010	(X)	3.9
	TOTAL . . . . .	10	(0)	(X)	100.0		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4310	GARDEN MACHINERY, EQUIP. SUPP. . .	6	(0)	69.6	53.7		TOTAL . . . . .	100	66 519	(X)	100.0
4311	POWER LAWN MOWERS. . . . .	6	(0)	60.1	46.4	5110	DENTAL EQUIPMENT, SUPPLIES . . . .	14	11 207	100.0	16.8
	OTHER COMMODITIES. . . . .	(X)	(0)	(X)	7.3	5111	TEETH. . . . .	11	1 143	18.2	1.7
4320	FARM, DAIRY MACHINERY, PARTS . . .	6	(0)	54.2	35.2	5112	DENTAL GOLD. . . . .	10	918	15.0	1.4
	COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	11.1	5113	EQUIPMENT (CHAIRS, X-RAYS) . . . .	12	5 613	56.3	8.4
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					5114	SUNDRY MERCHANDISE . . . . .	11	3 534	56.9	5.3
	TOTAL . . . . .	270	152 211	(X)	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	15	3 222	73.8	4.8
4410	FOOD PROCESSING MACHINERY EQUIP.	8	2 876	63.3	1.9	5121	EQUIPMENT (INCL. FURNITURE). . .	9	2 617	82.9	3.9
4411	DAIRY, MILK PROD. MACH. EQUIP. . .	4	2 041	44.8	1.3	5122	SUPPLIES . . . . .	9	606	45.0	.9
4412	OTHER FOOD PROCESSING MACH. . . . .	5	828	25.0	.5	5130	CHURCH EQUIPMENT, SUPPLIES . . . .	8	658	100.0	1.0
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	69	22 787	75.3	15.0	5140	SURGICAL, MED., HOSPITAL EQUIP. .	32	28 510	70.6	42.9
4421	ENGINES (INCL. INT. COMBUST.). . . .	12	7 023	75.4	4.6	5150	OPHTHALMIC PRODUCTS. . . . .	18	4 675	62.5	7.0
4422	COMPRESSORS, PUMPS . . . . .	26	4 771	68.8	3.1	5151	PRESCRIPTION SALES . . . . .	11	1 985	76.9	3.0
4424	FANS, BLOWERS (INDUST. EQUIP.). . . .	6	338	10.5	.2	5152	OPHTHALMIC MERCHANDISE SALES . .	9	1 421	45.6	2.1
4425	OTHER GEN. INDUST. MACHINERY . . . .	35	8 983	65.5	5.9	5153	OPTICAL, OPHTHALMIC INSTRU. . . .	8	1 268	21.3	1.9
	OTHER COMMODITIES. . . . .	(X)	1 672	(X)	1.1	5160	SCIENTIFIC INSTRUMENTS . . . . .	12	11 107	44.5	16.7
4430	METAL-WORKING MACHINERY. . . . .	89	54 639	75.8	35.9	5170	OTHER SCIENTIFIC, PROF. EQUIP. . .	15	4 111	63.2	6.2
4431	NEW MACHINE TOOLS. . . . .	63	38 423	68.4	25.2	7720	OFFICE, COMM., BUS. FURNITURE. . .	8	1 188	22.7	1.8
4432	MISCELLANEOUS METALWORKING . . . .	41	16 216	58.7	10.7	9930	OTHER LABOR, SERVICE RECEIPTS. . .	10	369	3.6	.6
4440	MATERIALS HANDLING EQUIPMENT . . .	51	18 241	69.3	12.0		COMMODITIES N.E.C. . . . .	(X)	1 472	(X)	2.2
4441	FORK LIFT TRUCKS . . . . .	18	5 823	60.3	3.8		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
4442	INDUSTRIAL TRUCKS. . . . .	9	1 441	19.1	.9		TOTAL . . . . .	115	(0)	(X)	100.0
4443	CRANES, DERRICKS, HOISTS . . . . .	18	4 156	43.5	2.7	1610	SOAPS AND DETERGENTS . . . . .	5	(0)	21.4	.3
4445	OTHER MATERIALS HANDLING EQUIP. . .	30	6 651	50.0	4.4	5210	BEAUTY, BARBER SHOP EQUIPMENT. .	25	(0)	98.9	28.7
	OTHER COMMODITIES. . . . .	(X)	169	(X)	.1	5220	CUSTODIAL (JANITORS) SUPPLIES. . .	31	(0)	90.4	20.8
4470	OTHER SPECIAL IND. MACH. . . . .	32	13 038	48.3	8.6	5221	MACHINES AND EQUIPMENT . . . . .	23	(0)	26.1	5.2
4480	USED OR REBUILT MACH. EQUIP. . . . .	60	20 332	50.0	13.4	5222	CLEANING CHEMICALS, SUPPLIES . .	29	(0)	70.5	15.6
4482	USED MACHINE TOOLS-CUTTING . . . .	31	9 213	32.2	6.1	5230	LAUNDRY, DRY CLEANING MACHINES .	22	(0)	92.3	24.3
4483	OTHER USED OR REBUILT MACH. . . . .	33	10 816	68.2	7.1	5231	COINOPERATED MACHINES EQUIP. . .	11	(0)	79.4	12.0
	OTHER COMMODITIES. . . . .	(X)	304	(X)	.2	5232	ALL OTHER COMMERCIAL LAUNDRY . .	10	(0)	81.0	8.1
4510	BEARINGS, POWER, TRANSMISSION. . .	6	125	10.0	.1	5233	SUPPLIES (FLUIDS, ETC.). . . . .	7	(0)	100.0	4.2
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	7	1 772	21.4	1.2	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	8	(0)	100.0	6.4
4840	ABRASIVES, ABRASIVE MATERIALS. . . .	12	1 407	11.5	.9	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	15	(0)	94.8	7.3
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . .	12	1 565	18.5	1.0	5330	OTHER SERVICE BUSINESS EQUIPMENT	6	(0)	100.0	4.2
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	29	1 921	11.1	1.3						
	COMMODITIES N.E.C. . . . .	(X)	13 508	(X)	8.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Detroit SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
5350	SHOE REPAIR AND RESOLE MATERIALS	5	(D)	100.0	2.2	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	28	(D)	12.2	3.7
5351	LEATHER, SOLE AND HEEL . . . . .	5	(D)	25.0	.5	6431	PLATE (.250 INCH AND OVER) . . . .	11	(D)	3.6	.6
5353	FININGS AND MERCHANDISE . . . . .	5	(D)	70.0	1.4	6432	SHEET, COIL (.006 TO .249 IN.) . . .	17	(D)	7.9	1.7
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.4	6433	ROD, BAR, AND WIRE-ROLLED. . . . .	16	(D)	3.3	.6
9930	OTHER LABOR, SERVICE RECEIPTS. . .	10	(D)	6.6	.8	6434	PIPE AND TUBING. . . . .	13	(D)	1.7	.3
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	5.0	6435	EXTRUDED SHAPES. . . . .	15	(D)	2.6	.4
							OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 508B)					6440	NONFERROUS METALS. . . . .	10	(D)	6.5	1.9
						6443	TIN, LEAD, ZINC, ETC.. . . . .	6	(D)	6.7	.5
						6444	METALLIC ORES, CONCENTRATES. . . .	5	(D)	1.9	.4
							OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.0
	TOTAL . . . . .	27	(D)	(X)	100.0	6610	PREPARED IRON, STEEL SCRAP . . . .	4	(D)	1.7	.1
5430	AIRCRAFT, AVIATION PARTS . . . . .	15	(D)	88.8	70.9	8570	OTHER BUILDING MATERIALS . . . . .	4	(D)	17.8	.5
5431	AIRCRAFT ENGINES, AIRFRAMES. . . .	11	(D)	87.7	44.3	9760	MISCELLANEOUS LINES. . . . .	6	(D)	3.0	.6
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	26.5	9910	RECEIPTS FROM PROCESSING . . . . .	16	(D)	2.5	.8
9930	OTHER LABOR, SERVICE RECEIPTS. . .	8	(D)	6.5	2.8		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.2
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	26.3						
	COAL (SIC 5091 PT.)						METAL SALES OFFICES (SIC 5091 PT.)				
	TOTAL . . . . .	12	(D)	(X)	100.0		TOTAL <sup>2</sup> . . . . .	88	187 982	(X)	100.0
	METAL SERVICE CENTERS (SIC 5091 PT.)						TOBACCO AND ITS PRODUCTS (SIC 5094)				
	TOTAL . . . . .	114	(D)	(X)	100.0		TOTAL . . . . .	48	(D)	(X)	100.0
3610	BARWARE . . . . .	6	(D)	1.6	.1	1420	HEALTH PRODUCTS. . . . .	14	(D)	4.1	1.9
3740	PLUMBING FIX., EQUIP., SUPPLIES. . .	5	(D)	6.8	.4	1430	BEAUTY AIDS. . . . .	9	(D)	6.0	1.5
4420	GEN. PURPOSE INDUSTRIAL MACH.. . .	4	(D)	1.4	.3	2410	CONFECTIONERY. . . . .	37	(D)	19.4	17.5
6210	IRON, STEEL PRODS. (SEMI-FINISH)	17	(D)	16.6	4.1	2411	CANDY (ALL KINDS) . . . . .	37	(D)	14.3	12.9
6211	SHEET BARS, TIN PLATE BARS . . . .	5	(D)	36.6	1.1	2412	CHEWING GUM. . . . .	24	(D)	5.2	2.4
6212	WIRE RODS. . . . .	4	(D)	8.3	.1	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	13	(D)	2.1	.7
6216	OTHERS SEMI-FINISHED IRON. . . . .	4	(D)	14.9	2.5	2414	NUTS, OTHER CONFECTIONS. . . . .	11	(D)	5.1	1.4
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.4	2860	CANNED-BOTTLED FOODS . . . . .	8	(D)	4.5	.6
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	62	(D)	53.0	39.4	2861	CANNED-BOTTLED JUICES/DRINKS . . .	7	(D)	2.2	.3
6221	PLATES . . . . .	26	(D)	14.8	3.9		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.3
6222	STRIP (HOT, COLD-ROLLED) . . . . .	25	(D)	16.9	4.8	3430	ELECTRIC HOUSEWARES. . . . .	4	(D)	2.8	.5
6223	SHEETS (COLD-ROLLED) . . . . .	44	(D)	32.4	15.3	5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	14	(D)	2.0	.8
6224	SHEETS (HOT-ROLLED) . . . . .	43	(D)	25.9	12.6	7110	CIGARETTES, CIGARS, TOBACCO. . . .	48	(D)	70.7	70.7
6226	SHEETS (GALVANIZED, ETC.). . . . .	26	(D)	6.5	1.8	7111	CIGARETTES . . . . .	46	(D)	59.0	59.0
6227	TIN PLATE. . . . .	6	(D)	3.0	.2	7112	CIGARS . . . . .	36	(D)	11.0	9.1
6228	FAB. AND STRUCTURAL PLATE. . . . .	6	(D)	1.7	.3	7113	OTHER TOBACCO. . . . .	27	(D)	5.2	2.6
6229	OTHER FLAT IRON, STEEL PROD. . . .	7	(D)	4.0	.4	7510	PERSONAL SERVICE PAPERS. . . . .	10	(D)	3.0	.5
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1	7520	INDUSTRIAL PAPERS. . . . .	13	(D)	2.2	.5
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	15	(D)	13.9	2.1	9750	SMOKERS' SUPPLIES AND PIPES. . . .	12	(D)	3.1	.8
6231	WIRE-PLAIN, COATED, BARBED . . . .	6	(D)	13.7	.8	9760	MISCELLANEOUS LINES. . . . .	8	(D)	3.5	.7
6235	REINFORCEMENT MESH . . . . .	6	(D)	8.0	.7		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.9
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.6						
6240	IRON, STEEL FINISHED PRODUCTS. . .	33	(D)	30.3	13.8		BEER AND ALE (SIC 5095 PT.)				
6242	BAR, HOT ROLLED . . . . .	22	(D)	12.1	4.8		TOTAL . . . . .	43	(D)	(X)	100.0
6243	BAR, COLD-FINISHED. . . . .	19	(D)	11.2	3.9	7210	BEER, ALE, PORTER, STOUT, ETC. . .	43	(D)	98.9	98.9
6244	CONCRETE REINFORCEMENT BARS. . . .	10	(D)	6.0	.9	7211	BEER, ALE, ETC.. . . . .	29	(D)	99.0	70.9
6245	STRUCTURAL SHAPES. . . . .	19	(D)	18.0	3.6	7212	STATE, COUNTY LOCAL TAXES. . . . .	23	(D)	59.6	27.9
6248	OTHER FINISHED PRODUCTS. . . . .	9	(D)	1.3	.4	7310	WINES. . . . .	6	(D)	7.2	.5
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.2		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.7
6260	IRON, STEEL PIPE, TUBING . . . . .	21	(D)	28.2	5.9		WINE AND DISTILLED SPIRITS (SIC 5095 PT.)				
6261	TUBING (MECH. AND PRESSURE) . . . .	16	(D)	29.1	4.9		TOTAL . . . . .	38	(D)	(X)	100.0
6262	STANDARD STEEL PIPE. . . . .	11	(D)	9.0	1.0	7310	WINES. . . . .	37	(D)	7.1	7.1
6270	OTHER CARBON STEEL PRODUCTS. . . .	4	(D)	87.5	.7		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	92.9
6320	ALLOY STEEL. . . . .	27	(D)	26.4	10.4		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
6321	BAR, HOT-ROLL OR COLD FINISH . . . .	15	(D)	17.2	5.3		TOTAL . . . . .	15	(D)	(X)	100.0
6322	TOOL STEEL BARS. . . . .	13	(D)	11.3	3.2	7410	PRINTING, WRITING PAPER. . . . .	15	(D)	80.7	80.7
6323	PIPE AND TUBING. . . . .	7	(D)	6.7	.8	7520	INDUSTRIAL PAPERS. . . . .	5	(D)	21.3	9.1
6324	PLATE. . . . .	8	(D)	2.1	.3		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	10.2
6325	OTHER ALLOY STEEL. . . . .	8	(D)	3.0	.8						
6330	STAINLESS STEEL. . . . .	27	(D)	23.3	10.1						
6331	PLATES . . . . .	10	(D)	5.1	.7						
6332	STRIP. . . . .	8	(D)	6.0	1.5						
6333	SHEETS . . . . .	17	(D)	13.9	5.5						
6334	BAR, BAR-SIZE SHAPES. . . . .	17	(D)	4.0	1.4						
6335	OTHER STAINLESS STEEL. . . . .	14	(D)	2.8	.9						
6420	OTHER COPPER, BRASS MILL PRODS.. .	12	(D)	34.1	2.9						
6421	FLAT PRODUCTS. . . . .	11	(D)	15.2	1.3						
6422	TUBULAR PRODUCTS . . . . .	5	(D)	10.9	.6						
6423	ROD, NON-ELECTRICAL WIRE . . . . .	7	(D)	12.6	1.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Detroit SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	11	1 875	10.9	2.0
						6232	NAILS, STAPLES . . . . .	11	1 870	10.9	2.0
							OTHER COMMODITIES . . . . .	(X)	5	(X)	(Z)
	TOTAL . . . . .	31	31 056	(X)	100.0	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	8	548	6.8	.6
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	6	156	5.2	.5	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	6	638	9.8	.7
7510	PERSONAL SERVICE PAPERS . . . . .	19	9 985	38.7	32.2	8150	METAL MILLWORK (DOORS, ETC.) . . . . .	12	1 151	15.8	1.3
7520	INDUSTRIAL PAPERS . . . . .	26	12 579	58.1	40.5	8210	BRICK, BLOCKS, TILE, CLAY . . . . .	42	18 856	60.8	20.5
7530	SHIPPING ROOM SUPPLIES . . . . .	7	482	16.1	1.6	8220	CONCRETE BLOCK, BUILDING STONE . . . . .	14	1 961	40.3	2.1
7540	PAPERBOARD, BOXBOARD . . . . .	7	2 881	55.0	9.3	8230	CEMENT, LIME, PLASTIC, STUCCO . . . . .	21	4 627	31.2	5.0
	COMMODITIES N.E.C. . . . .	(X)	4 973	(X)	16.0	8240	SAND, GRAVEL, CRUSHED STONE . . . . .	25	8 316	43.2	9.0
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					8250	READY-OR-TRANSIT-MIXED CONCRETE . . . . .	4	209	6.2	.2
						8310	GLASS (FLAT, BRICK, ETC.) . . . . .	15	6 247	68.0	6.8
						8410	INSULATION MATERIALS . . . . .	17	2 743	20.2	3.0
	TOTAL . . . . .	67	(D)	(X)	100.0	8420	ROOFING, SIOING, EQUIPMENT . . . . .	25	16 850	71.2	18.3
						8421	ASPHALT SHINGLES, ROOFING . . . . .	20	10 917	50.8	11.9
4110	OFFICE MACHINES AND EQUIPMENT . . . . .	16	(O)	15.3	1.4	8422	ASBESTOS CEMENT ROOFING . . . . .	11	1 100	6.8	1.2
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	8	(D)	3.2	1.2	8424	ALUMINUM SHEETS . . . . .	8	2 158	35.3	2.3
7410	PRINTING, WRITING PAPER . . . . .	12	(D)	16.9	1.9	8425	RAIN-CARRYING EQUIPMENT . . . . .	12	2 289	16.5	2.5
7610	STATIONERY, OFFICE SUPPLIES . . . . .	67	(O)	79.4	79.4	8426	ALL OTHER TYPES . . . . .	4	202	4.6	.2
7720	OFFICE, COMM., BUS. FURNITURE . . . . .	18	(D)	21.0	10.5		OTHER COMMODITIES . . . . .	(X)	185	(X)	.2
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	5.6	8510	BUILDING AND CONSTRUCTION PAPER . . . . .	5	398	8.3	.4
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					8520	WALLBOARD, HARDBOARD . . . . .	17	6 663	45.2	7.2
						8530	ADHESIVES, MASTICS . . . . .	19	1 199	8.9	1.3
						8550	PLASTIC BUILDING MATERIALS . . . . .	10	2 961	38.0	3.2
						8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	10	2 753	100.0	3.0
						8570	OTHER BUILDING MATERIALS . . . . .	22	7 274	61.2	7.9
	TOTAL . . . . .	36	28 470	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	9	1 261	16.4	1.4
4110	OFFICE MACHINES AND EQUIPMENT . . . . .	5	193	8.1	.7		COMMODITIES N.E.C. . . . .	(X)	5 228	(X)	5.7
							AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	16	11 288	74.4	39.6		TOTAL . . . . .	74	48 949	(X)	100.0
7711	HOUSE, PORCH, LAWN FURNITURE . . . . .	14	5 550	97.5	19.5	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	4	641	11.5	1.3
7712	SLEEP EQUIPMENT . . . . .	8	5 738	50.5	20.2	8610	PHOTOGRAPHIC GOODS . . . . .	17	15 097	81.2	30.8
7720	OFFICE, COMM., BUS. FURNITURE . . . . .	23	13 332	78.7	46.8	8611	CAMERAS, PARTS, ACC. MOUNTS . . . . .	12	1 818	12.5	3.7
7850	FLOOR COVERINGS . . . . .	6	569	12.4	2.0	8612	PROJECTION APPARATUS . . . . .	8	1 329	10.2	2.7
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	4	170	3.4	.6	8613	OVERLAP, PRINTING, APPARATUS . . . . .	10	2 041	15.5	4.2
	COMMODITIES N.E.C. . . . .	(X)	2 918	(X)	10.2	8614	SENSITIZED, UNEXPOSED FILMS . . . . .	11	4 548	30.0	9.3
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					8615	OTHER PHOTOGRAPHIC GOODS . . . . .	11	5 361	42.6	11.0
						8620	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	28	10 247	99.0	20.9
	TOTAL . . . . .	65	77 112	(X)	100.0	8621	ATHLETIC EQUIPMENT, SUPPLIES . . . . .	14	3 531	83.7	7.2
7810	CHINA, GLASSWARE, CROCKERY . . . . .	8	5 024	69.1	6.5	8625	FISHING TACKLE AND EQUIPMENT . . . . .	10	1 578	47.7	3.2
7840	CURTAINS, DRAPES . . . . .	5	1 554	48.7	2.0		OTHER COMMODITIES . . . . .	(X)	5 125	(X)	10.5
7850	FLOOR COVERINGS . . . . .	31	38 399	86.7	49.8	8630	TOYS, GAMES, FIREWORKS . . . . .	16	11 580	76.4	23.7
7851	CARPETS, RUGS . . . . .	27	25 213	59.7	32.7	8670	OTHER RECREATION, HOBBY GOODS . . . . .	12	4 443	90.0	9.1
7852	LINOLEUM, OTHER HARD SURFACE . . . . .	18	11 839	40.5	15.4		COMMODITIES N.E.C. . . . .	(X)	6 941	(X)	14.2
7853	OTHER FLOOR COVERINGS . . . . .	11	1 347	6.1	1.7		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	18	12 897	78.7	16.7		TOTAL . . . . .	24	20 255	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	19 238	(X)	24.9	8680	BOOKS, MAGAZINES . . . . .	24	19 476	96.2	96.2
	LUMBER AND MILLWORK (SIC 5098 PT.)						COMMODITIES N.E.C. . . . .	(X)	779	(X)	3.8
							FARM SUPPLIES (SIC 5099 PT.)				
	TOTAL . . . . .	99	111 107	(X)	100.0		TOTAL . . . . .	12	7 761	(X)	100.0
8110	LUMBER (ROUGH, DRESSED) . . . . .	53	54 693	65.1	49.2	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	6	2 734	40.2	35.2
8111	SOFTWOODS (EXCEPT FLOORING) . . . . .	47	44 911	54.5	40.4	8750	AGRICULTURAL CHEMICALS . . . . .	7	1 401	20.6	18.1
8112	HARDWOODS (EXCEPT FLOORING) . . . . .	28	7 676	28.1	6.9	8751	WEED KILL., SOIL CONDITIONERS, OTHER COMMODITIES . . . . .	6	937	13.8	12.1
8113	FLOORING . . . . .	17	2 107	3.9	1.9			(X)	464	(X)	6.0
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	36	14 916	21.7	13.4	8760	SEEDS . . . . .	7	937	19.6	12.1
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	48	21 698	33.3	19.5	8765	FINE SEEDS FOR LAWN AND TURF . . . . .	5	480	10.0	6.2
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	12	5 372	87.2	4.8		OTHER COMMODITIES . . . . .	(X)	457	(X)	5.9
8160	VENEER, OTHER WOOD PRODUCTS . . . . .	8	1 917	16.1	1.7		COMMODITIES N.E.C. . . . .	(X)	2 689	(X)	34.6
8410	INSULATION MATERIALS . . . . .	12	4 156	9.9	3.7		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
8420	ROOFING, SIOING, EQUIPMENT . . . . .	7	245	2.3	.2		TOTAL . . . . .	41	(O)	(X)	100.0
8520	WALLBOARD, HARDBOARD . . . . .	15	3 102	8.3	2.8	3420	MAJOR APPLIANCES . . . . .	4	(D)	6.2	1.3
8550	PLASTIC BUILDING MATERIALS . . . . .	5	451	3.4	.4	3430	ELECTRIC HOUSEWARES . . . . .	6	(D)	11.3	4.5
8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	3	1 372	7.2	1.2						
8570	OTHER BUILDING MATERIALS . . . . .	4	546	7.4	.5						
	COMMODITIES N.E.C. . . . .	(X)	2 639	(X)	2.4						
	CONSTRUCTION MATERIALS (SIC 5098 PT.)										
	TOTAL . . . . .	142	92 049	(X)	100.0						
3610	HAORWARE . . . . .	10	291	3.6	.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Detroit SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
8610	PHOTOGRAPHIC GOODS . . . . .	5	(0)	4.2	.9		OTHER PRODUCTS (SIC 5099 PT.)				
8611	CAMERAS, PARTS, ACC. MOUNTS. .	5	(0)	2.8	.6						
	OTHER COMMOOITIES. . . . .	(X)	(0)	(X)	.3		TOTAL . . . . .	121	120 154	(X)	100.0
8620	SPORT, ATHLETIC GOODS, BICYCLES.	4	(0)	2.6	.5	1220	NEW AND REBUILT PARTS. . . . .	4	610	21.7	.5
8810	PRECIOUS STONES (CUT) AND METALS	17	(0)	51.1	24.1	1510	PAINTS, VARNISHES, LACQUERS. . .	5	465	22.2	.4
8820	JEWELRY, SILVERWARE, TROPHIES. .	35	(0)	62.7	58.4	9110	FLOWERS, FLORIST'S SUPPLIES. . .	19	17 104	88.7	14.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	8	(0)	9.8	2.6	9210	LOGS, PILES, PULPWOOD, POLES. .	3	271	0	.2
	COMMOOITIES N.E.C. . . . .	(X)	(0)	(X)	7.8	9220	BARRELS, BOXES, BOX SHOOKS, ETC.	3	217	100.0	.2
						9310	PHONO., RECORDS, PREREC. TAPES .	18	42 118	70.4	35.1
	ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)					9410	MUSICAL INSTRUMENTS, SHEET MUSIC	5	1 959	80.0	1.6
						9411	MUSICAL INSTRUMENTS. . . . .	4	1 609	81.2	1.3
	TOTAL . . . . .	40	(0)	(X)	100.0		OTHER COMMOOITIES. . . . .	(X)	350	(X)	.3
8630	TOYS, GAMES, FIREWORKS . . . . .	3	(0)	16.4	7.4	9510	OTHER TEXTILE PRODUCTS . . . . .	10	14 553	85.8	12.1
8820	JEWELRY, SILVERWARE, TROPHIES. .	8	(0)	18.5	5.1	9511	TEXTILE BAGS, BAGGING. . . . .	7	12 218	72.8	10.2
8821	CLOCKS, WATCHES, MOVEMENTS . .	7	(0)	18.2	4.9		OTHER COMMOOITIES. . . . .	(X)	2 335	(X)	1.9
	OTHER COMMOOITIES. . . . .	(X)	(0)	(X)	.2	9710	WALLPAPER. . . . .	6	2 919	100.0	2.4
						9730	LEATHER. . . . .	6	1 354	100.0	1.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	19	(0)	47.3	35.1	9760	MISCELLANEOUS LINES. . . . .	28	18 204	65.5	15.2
8920	ADVERTISING SPECIALTIES. . . . .	29	(0)	78.8	32.8	9930	OTHER LABOR, SERVICE RECEIPTS.	25	4 429	97.3	3.7
	COMMOOITIES N.E.C. . . . .	(X)	(0)	(X)	19.7		COMMOOITIES N.E.C. . . . .	(X)	15 951	(X)	13.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
 Detail may not add to total due to rounding.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Houston SMSA

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)				
	TOTAL . . . . .	31	49 545	(X)	100.0		TOTAL . . . . .	52	36 193	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	15	32 069	86.6	64.7	1610	SOAPS AND DETERGENTS . . . . .	11	5 404	38.3	14.9
1111	NEW AUTOMOBILES . . . . .	6	28 213	81.1	56.9	1620	INDUSTRIAL CHEMICALS . . . . .	46	25 080	87.5	69.3
1112	USED AUTOMOBILES . . . . .	12	3 512	20.4	7.1		COMMODITIES N.E.C. . . . .	(X)	5 709	(X)	15.8
	OTHER COMMODITIES . . . . .	(X)	343	(X)	.7		PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
1120	TRUCKS, TRUCK TRACTORS . . . . .	20	9 906	38.5	20.0		TOTAL . . . . .	9	(D)	(X)	100.0
1210	MACHINE SHOP SALES AND LABOR . . . . .	10	1 580	6.6	3.2		YARD OR PIECE GOODS . . . . .	9	(D)	71.8	71.8
1211	PARTS AND EQUIPMENT . . . . .	6	395	4.3	.8	1710	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	28.2
1212	MACHINE SHOP LABOR . . . . .	9	1 186	5.2	2.4		NOTIONS AND OTHER ORY GOODS (SIC 5034)				
1220	NEW AND REBUILT PARTS . . . . .	14	4 247	9.8	8.6		TOTAL <sup>2</sup> . . . . .	7	4 967	(X)	100.0
1221	MOTOR AND CHASSIS PARTS . . . . .	14	3 612	8.3	7.3		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
	OTHER COMMODITIES . . . . .	(X)	635	(X)	1.3		TOTAL . . . . .	6	4 212	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	7	519	4.9	1.0		MEN'S, BOYS' CLOTHING . . . . .	6	2 242	54.6	53.2
	COMMODITIES N.E.C. . . . .	(X)	1 224	(X)	2.5		COMMODITIES N.E.C. . . . .	(X)	1 970	(X)	46.8
	AUTOMOTIVE EQUIPMENT (SIC 5013)						WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
	TOTAL . . . . .	221	108 594	(X)	100.0		TOTAL . . . . .	6	(D)	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	5	76	33.3	.1	1810	FOOTWEAR (SIC 5039)				
1112	USED AUTOMOBILES . . . . .	5	76	33.3	.1		TOTAL . . . . .	1	(D)	(X)	100.0
1120	TRUCKS, TRUCK TRACTORS . . . . .	4	692	33.3	.6		GROCERIES, GENERAL LINE (SIC 5041)				
1210	MACHINE SHOP SALES AND LABOR . . . . .	40	3 328	28.1	3.1		TOTAL . . . . .	18	(D)	(X)	100.0
1211	PARTS AND EQUIPMENT . . . . .	29	2 291	25.3	2.1	2210	BUTTER AND CHEESE . . . . .	12	(D)	3.0	2.9
1212	MACHINE SHOP LABOR . . . . .	37	1 037	9.7	1.0	2410	CONFECTIONERY . . . . .	14	(D)	2.6	2.6
1220	NEW AND REBUILT PARTS . . . . .	187	88 825	94.6	81.8	2860	CANNED-BOTTLED FOODS . . . . .	17	(D)	25.4	25.2
1230	AUTOMOTIVE GLASS . . . . .	6	1 140	41.6	1.0	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	15	(D)	3.5	3.5
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	24	3 702	68.0	3.4	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	14	(D)	15.5	15.2
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	8	5 163	78.6	4.8	2864	CANNED FISH, SEAFOOD . . . . .	14	(D)	1.2	1.2
1310	TIRES AND TUBES . . . . .	14	2 486	14.7	2.3	2865	CANNED MEATS . . . . .	11	(D)	1.1	.8
3610	HARDWARE . . . . .	4	164	33.3	.2	2866	CANNEO MILK . . . . .	13	(D)	1.3	1.3
6500	PETROLEUM PRODUCTS . . . . .	16	450	4.7	.4	2867	OTHER CANNED-BOTTLED FOODS . . . . .	9	(D)	.9	.9
6620	UNPREPARED IRON, STEEL SCRAP . . . . .	7	83	12.5	.1		OTHER COMMODITIES . . . . .	(X)	(D)	(X)	2.4
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	13	619	10.1	.6	2910	FLOUR, RELATED PRODUCTS . . . . .	12	(D)	1.7	1.7
	COMMODITIES N.E.C. . . . .	(X)	1 866	(X)	1.7	2920	MARGARINE, SHORTENINGS . . . . .	16	(D)	3.6	3.6
	TIRES AND TUBES (SIC 5014)					2922	SHORTENINGS, COOKING OILS . . . . .	14	(D)	2.1	2.1
	TOTAL . . . . .	25	(D)	(X)	100.0		OTHER COMMODITIES . . . . .	(X)	(D)	(X)	1.5
1220	NEW AND REBUILT PARTS . . . . .	7	(D)	18.2	4.2	2940	DRIED, FRUITS, VEGETABLES . . . . .	11	(D)	.4	.4
1225	SUPPLIES AND ACCESSORIES . . . . .	5	(D)	17.4	3.4	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	8	(D)	1.3	.9
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.7		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	62.6
1310	TIRES AND TUBES . . . . .	24	(D)	87.2	86.0		FROZEN FOODS (SIC 5042)				
1320	RECAPPED TIRES . . . . .	12	(D)	17.5	5.2		TOTAL . . . . .	9	(D)	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	7	(D)	8.0	1.8	2110	FROZEN FOODS . . . . .	9	(D)	95.0	95.0
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.9	2115	FROZEN MEATS (PACKAGED) . . . . .	5	(D)	32.7	24.6
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)						OTHER COMMODITIES . . . . .	(X)	(D)	(X)	70.4
	TOTAL . . . . .	34	(D)	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	5.0
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	16	(D)	57.1	54.1		DAIRY PRODUCTS (SIC 5043)				
1420	HEALTH PRODUCTS . . . . .	18	(D)	18.0	14.3		TOTAL . . . . .	25	9 424	(X)	100.0
1430	BEAUTY AIDS . . . . .	19	(D)	12.5	10.6	2210	BUTTER AND CHEESE . . . . .	8	728	22.6	7.7
1450	DRUGGIST SUNDRIES . . . . .	12	(D)	13.4	12.1						
7610	STATIONERY, OFFICE SUPPLIES . . . . .	6	(D)	6.9	1.1						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	7.8						
	PAINTS AND VARNISHES (SIC 5028)										
	TOTAL . . . . .	12	(D)	(X)	100.0						
1510	PAINTS, VARNISHES, LACQUERS . . . . .	12	(D)	88.7	88.7						
3620	PAINTERS' SUPPLIES . . . . .	7	(D)	18.8	9.8						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Houston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
2230	MILK, CREAM (FLUID) . . . . .	20	6 885	93.1	73.1	2860	CANNED-BOTTLED FOODS . . . . .	22	20 414	49.6	31.0
2240	OTHER DAIRY PRODUCTS . . . . .	12	597	9.2	6.3	2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	15	3 169	29.4	4.8
	COMMOOITIES N.E.C. . . . .	(X)	1 214	(X)	12.9	2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	17	8 172	23.3	12.4
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					2864	CANNEO FISH, SEAFOOD . . . . .	13	1 204	3.4	1.8
	TOTAL . . . . .	19	14 370	(X)	100.0	2865	CANNED MEATS . . . . .	13	4 416	11.9	6.7
2310	EGGS (SHELL) . . . . .	17	6 264	44.5	43.6	2866	CANNEO MILK . . . . .	8	138	5.8	.2
2320	POULTRY . . . . .	10	6 630	86.6	46.1	2867	OTHER CANNEO-BOTTLED FOODS . . . . .	10	2 374	7.2	3.6
2323	DRESSED POULTRY (RESALES) . . . . .	9	5 950	77.8	41.4		OTHER COMMOOITIES . . . . .	(X)	940	(X)	1.4
	OTHER COMMOOITIES . . . . .	(X)	680	(X)	4.7	2870	SUGAR-REFINED . . . . .	12	880	2.4	1.3
	COMMOOITIES N.E.C. . . . .	(X)	1 476	(X)	10.3	2910	FLOUR, RELATED PRODUCTS . . . . .	9	431	1.6	.7
	CONFECTIONERY (SIC 5045)					2920	MARGARINE, SHORTENINGS . . . . .	12	681	2.0	1.0
	TOTAL . . . . .	13	(D)	(X)	100.0	2922	SHORTENINGS, COOKING OILS . . . . .	11	627	2.0	1.0
1430	BEAUTY AIDS . . . . .	3	(D)	12.3	6.2		OTHER COMMOOITIES . . . . .	(X)	54	(X)	.1
2410	CONFECTIONERY . . . . .	13	(D)	73.6	73.6	2930	PET FOODS--ALL KINDS . . . . .	7	1 683	6.5	2.6
2411	CANDY (ALL KINDS) . . . . .	10	(D)	48.9	46.9	2940	ORIO, FRUITS, VEGETABLES . . . . .	7	1 229	18.2	1.9
2412	CHEWING GUM . . . . .	7	(D)	12.2	10.5	2950	SOFT DRINKS, DRINK, WATERS . . . . .	7	724	61.1	1.1
2414	NUTS, OTHER CONFECTIONS . . . . .	6	(D)	47.3	13.4	2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	21	16 077	37.0	24.4
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	2.9	7510	PERSONAL SERVICE PAPERS . . . . .	11	453	1.4	.7
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	5	(D)	13.8	9.5		COMMODITIES N.E.C. . . . .	(X)	15 067	(X)	22.9
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	10.7		COTTON (SIC 5052)				
	FISH AND SEAFOODS (SIC 5046)						TOTAL . . . . .	6	(D)	(X)	100.0
	TOTAL . . . . .	10	(D)	(X)	100.0	3110	COTTON (RAW) INCL. LINTERS . . . . .	6	(D)	99.9	99.9
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	10	(D)	89.2	89.2		COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	.1
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	10.8		GRAIN (SIC 5053)				
	MEATS AND MEAT PRODUCTS (SIC 5047)						TOTAL . . . . .	8	(D)	(X)	100.0
	TOTAL . . . . .	49	42 140	(X)	100.0	3120	GRAINS, BEANS, ETC. . . . .	8	(D)	99.1	99.1
2110	FROZEN FOODS . . . . .	9	484	6.5	1.1		COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	.9
2115	FROZEN MEATS (PACKAGED) . . . . .	6	338	6.5	.8		LIVESTOCK (SIC 5054)				
	OTHER COMMODITIES . . . . .	(X)	146	(X)	.3		TOTAL <sup>2</sup> . . . . .	3	2 591	(X)	100.0
2210	BUTTER AND CHEESE . . . . .	11	146	2.4	.3		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
2320	POULTRY . . . . .	11	187	3.5	.4		TOTAL <sup>2</sup> . . . . .	5	38 177	(X)	100.0
2610	MEATS, PROVISIONS . . . . .	49	40 884	97.0	97.0		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
2860	CANNEO-BOTTLED FOODS . . . . .	6	61	2.9	.1		TOTAL . . . . .	64	101 217	(X)	100.0
2920	MARGARINE, SHORTENINGS . . . . .	9	90	1.6	.2	3310	ELECTRICAL WIRING SUPPLIES . . . . .	58	87 101	87.5	86.1
2921	MARGARINE, BUTTER SUBSTITUTES, OTHER COMMOOITIES . . . . .	8	60	.8	.1	3311	INT. WIRING, CONSTR. MAT. . . . .	35	37 872	42.2	37.4
	COMMOOITIES N.E.C. . . . .	(X)	288	(X)	.7	3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	28	11 349	13.3	11.2
	FRESH FRUITS AND VEGETABLES (SIC 5048)					3313	LIGHTING FIXTURES . . . . .	33	14 095	16.0	13.9
	TOTAL . . . . .	47	37 637	(X)	100.0	3314	ELECTRIC LAMPS . . . . .	29	7 609	9.2	7.5
2710	FRESH FRUITS, VEGETABLES . . . . .	47	36 767	97.7	97.7	3315	MOTORS, INDUST. CONTROLS . . . . .	28	13 231	22.8	13.1
	COMMODITIES N.E.C. . . . .	(X)	870	(X)	2.3	3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	5	948	10.2	.9
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	8	1 815	4.9	1.8
	TOTAL . . . . .	55	65 870	(X)	100.0	3420	MAJOR APPLIANCES . . . . .	6	523	7.6	.5
2110	FROZEN FOODS . . . . .	5	644	2.3	1.0	3430	ELECTRIC HOUSEWARES . . . . .	12	6 042	12.7	6.0
2210	BUTTER AND CHEESE . . . . .	6	438	1.5	.7	3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	5	206	2.6	.2
2410	CONFECTIONERY . . . . .	12	986	3.5	1.5	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	11	2 451	100.0	2.4
2411	CANDY (ALL KINDS) . . . . .	8	714	2.6	1.1		COMMODITIES N.E.C. . . . .	(X)	2 131	(X)	2.1
2414	NUTS, OTHER CONFECTIONS . . . . .	7	209	15.7	.3		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
	OTHER COMMODITIES . . . . .	(X)	63	(X)	.1		TOTAL . . . . .	29	79 189	(X)	100.0
2830	TEA, SPICES . . . . .	9	209	3.6	.3	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	11	1 073	3.3	1.4
2840	BAKERY PRODUCTS . . . . .	11	5 954	100.0	9.0	3420	MAJOR APPLIANCES . . . . .	27	56 608	71.7	71.5
						3421	ELECTRIC HOME KITCHEN EQUIP. . . . .	18	15 314	23.9	19.3
						3422	ELECTRIC HOME LAUNDRY EQUIP. . . . .	16	5 756	8.1	7.3
						3423	TV SETS . . . . .	18	30 229	44.3	38.2
						3424	CONSOLE RADIOS AND PLAYERS . . . . .	14	2 920	4.5	3.7
						3425	OTHER MAJOR APPLIANCES . . . . .	16	2 389	4.1	3.0
						3430	ELECTRIC HOUSEWARES . . . . .	7	581	2.2	.7
						3440	ROOM AIR CONDITIONERS . . . . .	12	5 052	8.4	6.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Houston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
3S10	ELECTRONIC TUBES, PARTS ACC. . .	7	1 014	2.3	1.3		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
3S11	ELECTRONIC TUBES . . . . .	6	S71	1.2	.7						
	OTHER COMMOOITIES. . . . .	(X)	443	(X)	.6						
3810	CENTRAL AIR CONOITIONING . . . .	5	6 619	21.9	8.4		TOTAL . . . . .	41	68 173	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS. .	6	616	1.5	.8	4210	CONSTRUCTION, MINING SUPPLIES. .	41	S1 209	75.1	75.1
	COMMOOITIES N.E.C. . . . .	(X)	7 626	(X)	9.6	4211	CRAWLER TRACTORS . . . . .	24	10 819	20.9	15.9
						4212	SELF PROPELLED SCRAPERS. . . . .	12	2 295	S.1	3.4
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					4213	TRACTOR SHOVEL LOADERS . . . . .	18	2 497	S.0	3.7
	TOTAL . . . . .	50	29 756	(X)	100.0	4214	PARTS AND ATTACHMENTS. . . . .	21	9 764	19.3	14.3
3310	ELECTRICAL WIRING SUPPLIES . . .	8	1 128	11.8	3.8	4215	POWER CRANES AND PARTS . . . . .	14	12 642	32.8	18.5
3311	INT. WIRING, CONSTR. MAT. . . .	5	382	9.5	1.3	4217	CONCRETE MIXERS, PAVERS. . . . .	11	2 493	12.1	3.7
	OTHER COMMOOITIES. . . . .	(X)	745	(X)	2.5	4218	GRAOERS, ROLLERS, OFF HIGHWAY. .	18	3 443	6.1	S.1
3S10	ELECTRONIC TUBES, PARTS ACC. . .	50	27 192	91.4	91.4	4219	OTHER CONSTRUCTION EQUIP. . . .	26	S 309	10.3	7.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	6	349	41.3	1.2		OTHER COMMOOITIES. . . . .	(X)	1 947	(X)	2.9
	COMMOOITIES N.E.C. . . . .	(X)	1 087	(X)	3.7	4420	GEN. PURPOSE INOUSTRIAL MACH. . .	1S	4 S12	10.4	6.6
						4421	ENGINES (INCL. INT. COMBUST.). .	9	2 636	8.2	3.9
	HAROWARE (SIC 5072)					4422	COMPRESSORS, PUMPS . . . . .	9	726	4.9	1.1
	TOTAL . . . . .	41	S9 681	(X)	100.0	4423	CRUSHING, MACH. AND EQUIP. . . .	4	490	4.0	.7
						4425	OTHER GEN. INOUST. MACHINERY . .	4	655	4.8	1.0
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)						OTHER COMMOOITIES. . . . .	(X)	4	(X)	(2)
	TOTAL . . . . .	62	44 169	(X)	100.0	4430	METAL-WORKING MACHINERY. . . . .	4	325	17.8	.S
3610	HAROWARE . . . . .	9	565	7.6	1.3	4440	MATERIALS HANOLING EQUIPMENT . .	10	1 864	8.4	2.7
3710	WARM-AIR HEATING-COOLING EQUIP. .	28	5 415	44.2	12.3	4443	CRANES, OERRICKS, HOISTS . . . .	6	1 354	10.7	2.0
3711	WARM-AIR FURNANCES (ALL FUELS)	16	980	12.0	2.2		OTHER COMMOOITIES. . . . .	(X)	511	(X)	.7
3713	DUCTS, REGISTERS, ETC. . . . .	19	2 784	32.3	6.3	4480	USEO OR REBUILT MACH. EQUIP. . .	14	3 723	8.6	5.5
3715	OTHER WARM AIR SPACE HEATING . .	8	370	12.1	.8	4481	USEO CONSTRUCTION EQUIP. . . . .	14	3 684	8.4	S.4
	OTHER COMMOOITIES. . . . .	(X)	1 281	(X)	2.9		OTHER COMMOOITIES. . . . .	(X)	39	(X)	.1
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	10	944	12.7	2.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	19	4 591	8.6	6.7
3740	PLUMBING FIX., EQUIP., SUPPLIES.	52	33 610	79.6	76.1		COMMOOITIES N.E.C. . . . .	(X)	1 949	(X)	2.9
3810	CENTRAL AIR CONOITIONING . . . .	13	1 220	17.0	2.8						
6260	IRON, STEEL PIPE, TUBING . . . .	10	S79	17.8	1.3		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
	COMMODITIES N.E.C. . . . .	(X)	1 836	(X)	4.2		TOTAL . . . . .	14	(O)	(X)	100.0
						4310	GAROEN MACHINERY, EQUIP. SUPP. .	9	(O)	39.7	39.2
	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4320	FARM, OAIRY MACHINERY, PARTS . .	9	(O)	73.9	47.4
	TOTAL . . . . .	41	21 038	(X)	100.0		COMMOOITIES N.E.C. . . . .	(X)	(O)	(X)	13.3
3710	WARM-AIR HEATING-COOLING EQUIP. .	18	3 665	31.5	17.4		INOUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3711	WARM-AIR FURNANCES (ALL FUELS)	11	2 848	26.8	13.5		TOTAL . . . . .	225	40S 098	(X)	100.0
3712	CENTRAL HEATING-COOLING UNITS.	9	194	S.7	.9	1620	INOUSTRIAL CHEMICALS . . . . .	6	221	3.5	.1
3713	DUCTS, REGISTERS, ETC. . . . .	11	S48	13.0	2.6	3610	HAROWARE . . . . .	6	277	2.0	.1
	OTHER COMMOOITIES. . . . .	(X)	74	(X)	.4	4410	FOOD PROCESSING MACHINERY EQUIP.	4	961	100.0	.3
3810	CENTRAL AIR CONOITIONING . . . .	20	7 726	61.8	36.7	4420	GEN. PURPOSE INOUSTRIAL MACH. . .	50	59 482	100.0	14.6
3811	RESIOENT. AND SMALL COMMERCIAL . .	17	5 641	45.1	26.8	4430	METAL-WORKING MACHINERY. . . . .	20	13 429	62.0	3.6
3812	RESIOENTIAL AND COMMERCIAL . . .	14	1 404	12.3	6.7	4431	NEW MACHINE TOOLS. . . . .	18	10 662	S0.0	2.8
	OTHER COMMOOITIES. . . . .	(X)	681	(X)	3.2	4432	MISCELLANEOUS METALWORKING . .	12	2 768	30.4	.7
3820	PARTS SUPPLIES, AND ACCESSORIES. .	21	2 358	25.9	11.2	4440	MATERIALS HANOLING EQUIPMENT . .	23	14 480	S0.6	3.8
3910	COMMERCIAL REFRIGERATOKS EQUIP. .	19	4 778	65.6	22.7	4450	OIL WELL, OIL REFINING MACH. . .	93	228 870	85.8	S5.0
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	223	9.0	1.1	4470	OTHER SPECIAL INO. MACH. . . . .	24	S 781	40.5	1.5
	COMMOOITIES N.E.C. . . . .	(X)	2 288	(X)	10.9	4480	USEO OR REBUILT MACH. EQUIP. . .	41	16 252	32.0	4.3
						4610	INOUSTRIAL VALVES, FITTINGS. . .	8	2 060	8.9	.5
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					4860	MECHANICAL RUBBER GOOOS. . . . .	9	257	5.8	.1
	TOTAL . . . . .	70	23 253	(X)	100.0	4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	9	1 751	11.9	.S
4110	OFFICE MACHINES AND EQUIPMENT. .	42	7 184	91.6	30.9	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	10	397	1.3	.1
4120	INOICATING, RECORO., INSTRUMENTS	5	1 364	71.0	5.9	6260	IRON, STEEL PIPE, TUBING . . . .	19	11 163	32.2	3.0
4140	COMMERCIAL FOOD SERVICE EQUIP. .	7	3 483	79.3	15.0	9760	MISCELLANEOUS LINES. . . . .	9	1 108	S.1	.3
4160	STORE, SERVICE SHOP MACHINES . .	14	3 225	84.7	13.9	9930	OTHER LABOR, SERVICE RECEIPTS. .	35	S 176	8.0	1.4
4161	CASH REGISTERS . . . . .	9	165	24.1	.7		COMMOOITIES N.E.C. . . . .	(X)	43 433	(X)	10.8
	OTHER COMMOOITIES. . . . .	(X)	3 060	(X)	13.2						
4180	STORE, RESTAURANT FIXTURES . . .	11	4 141	82.7	17.8		INOUSTRIAL SUPPLIES (SIC 5085)				
7610	STATIONERY, OFFICE SUPPLIES. . .	11	447	39.5	1.9		TOTAL . . . . .	151	116 322	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS. .	20	433	20.2	1.9	1220	NEW AND REBUILT PARTS. . . . .	5	64	7.6	.1
	COMMOOITIES N.E.C. . . . .	(X)	2 976	(X)	12.8	3610	HAROWARE . . . . .	6	948	12.3	.8
						3740	PLUMBING FIX., EQUIP., SUPPLIES.	11	1 679	19.7	1.4
						4420	GEN. PURPOSE INOUSTRIAL MACH. . .	14	692	5.8	.6
						4422	COMPRESSORS, PUMPS . . . . .	12	511	3.9	.4
							OTHER COMMOOITIES. . . . .	(X)	181	(X)	.2
						4430	METAL-WORKING MACHINERY. . . . .	13	4 903	26.0	4.2
						4431	NEW MACHINE TOOLS. . . . .	11	4 575	24.6	3.9
							OTHER COMMOOITIES. . . . .	(X)	328	(X)	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Houston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
4440	MATERIALS HANDLING EQUIPMENT . . .	11	2 721	18.4	2.3		COAL (SIC 5091 PT.)				
4443	CRANES, OERRICKS, HOISTS . . . . .	7	556	4.2	.5						
4445	OTHER MATERIALS HANDLING EQUIP. . .	6	504	4.8	.4						
	OTHER COMMODITIES . . . . .	(X)	1 660	(X)	1.4		TOTAL . . . . .	1	(D)	(X)	100.0
4470	OTHER SPECIAL IND. MACH. . . . .	8	387	3.0	.3		METAL SERVICE CENTERS (SIC 5091 PT.)				
4480	USED OR REBUILT MACH. EQUIP. . . . .	5	808	5.4	.7						
4510	BEARINGS, POWER, TRANSMISSION. . .	28	12 175	38.8	10.5		TOTAL . . . . .	72	(D)	(X)	100.0
4511	BALL, ROLLER BEARINGS. . . . .	24	5 781	26.5	5.0						
4512	OTHER POWER TRANSMISSION EQUIP. .	23	6 394	24.4	5.5						
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	56	29 211	45.3	25.1	3610	HARWARE . . . . .	8	(D)	6.8	.5
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	30	12 390	95.5	10.7	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	5	(D)	4.6	1.0
4711	GAS WELDING SUPPLIES, EQUIP. . . . .	30	7 550	58.0	6.5	4450	OIL WELL, OIL REFINING MACH. . . .	7	(D)	29.7	2.5
4712	ARC WELDING SUPPLIES, EQUIP. . . . .	20	4 503	58.2	3.9	4610	INDUSTRIAL VALVES, FITTINGS. . . .	13	(D)	11.1	1.5
4713	RESISTANCE WELDING SUPPLIES. . . . .	6	336	11.5	.3	6210	IRON, STEEL PRODS. (SEMI-FINISH). .	10	(D)	12.0	2.2
4840	ABRASIVES, ABRASIVE MATERIALS. . .	25	3 442	8.5	3.0	6212	WIRE RODS. . . . .	7	(D)	3.8	.7
4850	INDUSTRIAL LEATHER, LEATHER BELT .	11	953	16.0	.8		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.5
4860	MECHANICAL RUBBER GOODS. . . . .	28	5 296	15.2	4.6	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	38	(D)	33.2	16.2
4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	15	2 917	11.7	2.5	6221	PLATES . . . . .	27	(D)	15.6	5.6
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	57	23 059	42.1	19.8	6222	STRIP (HOT, COLD-ROLLED) . . . . .	17	(D)	3.5	.9
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	9	363	2.3	.3	6223	SHEETS (COLD-ROLLED) . . . . .	21	(D)	5.7	2.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . .	17	802	3.4	.7	6224	SHEETS (HOT-ROLLED). . . . .	26	(D)	7.3	2.9
6260	IRON, STEEL PIPE, TUBING . . . . .	22	6 063	14.0	5.2	6225	BLACK PLATE. . . . .	4	(D)	13.7	.4
6330	STAINLESS STEEL. . . . .	6	653	4.2	.6	6226	SHEETS (GALVANIZED, ETC.). . . . .	22	(D)	11.0	3.5
9930	OTHER LABOR, SERVICE RECEIPTS. . .	11	386	3.5	.3	6229	OTHER FLAT IRON, STEEL PROO. . . .	7	(D)	5.6	.4
	COMMODITIES N.E.C. . . . .	(X)	6 410	(X)	5.5		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.5
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	22	(D)	12.8	3.1
	TOTAL . . . . .	57	41 026	(X)	100.0	6231	WIRE-PLAIN, COATED, BARBED . . . .	6	(D)	7.6	.6
S110	DENTAL EQUIPMENT, SUPPLIES . . . . .	8	3 573	100.0	8.7	6232	NAILS, STAPLES . . . . .	11	(D)	5.2	1.0
S111	TEETH. . . . .	5	538	15.8	1.3	6234	WIRE ROPE AND STRANO . . . . .	9	(D)	10.2	.9
S112	DENTAL GOLD. . . . .	5	326	9.7	.8	6235	REINFORCEMENT MESH . . . . .	7	(D)	5.2	.2
S113	EQUIPMENT (CHAIRS, X-RAYS) . . . . .	8	1 069	29.8	2.6		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.3
S114	SUNORY MERCHANIOSE . . . . .	8	1 639	45.9	4.0	6240	IRON, STEEL FINISHED PROOUCTS. . .	38	(D)	30.0	16.2
S120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	4	565	93.3	1.4	6241	RAILS, TIE PLATES, RAIL JOINTS . . .	4	(D)	6.0	.5
S140	SURGICAL, MED., HOSPITAL EQUIP. . .	21	12 640	93.6	30.8	6242	BAR, HOT ROLLEO . . . . .	16	(D)	10.5	2.0
S150	OPHTHALMIC PRODUCTS. . . . .	6	1 965	100.0	4.8	6243	BAR, COLD-FINISHED. . . . .	10	(D)	10.0	1.3
S160	SCIENTIFIC INSTRUMENTS . . . . .	11	9 713	52.2	23.7	6244	CONCRETE REINFORCEMENT BARS. . . .	17	(D)	13.9	3.3
S170	OTHER SCIENTIFIC, PROF. EQUIP. . . .	11	9 811	60.0	23.9	6245	STRUCTURAL SHAPES. . . . .	29	(D)	15.1	6.9
	COMMODITIES N.E.C. . . . .	(X)	2 759	(X)	6.7	6248	OTHER FINISHED PROOUCTS. . . . .	7	(D)	4.9	.3
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)						OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.8
	TOTAL . . . . .	74	(D)	(X)	100.0	6250	CAST IRON SOIL PIPE, TUBING. . . . .	5	(D)	6.9	.3
S210	BEAUTY, BARBER SHOP EQUIPMENT. . .	18	(D)	100.0	19.4	6260	IRON, STEEL PIPE, TUBING . . . . .	42	(D)	41.4	26.8
S211	EQUIPMENT. . . . .	14	(D)	37.2	6.0	6261	TUBING (MECH. AND PRESSURE). . . .	28	(D)	18.6	9.6
S212	SPRAY CAN PRODUCTS . . . . .	14	(D)	13.2	1.8	6262	STANOARD STEEL PIPE. . . . .	30	(D)	36.9	17.2
S213	HAIR CARE PRODUCTS . . . . .	14	(D)	56.2	7.6	6320	ALLOY STEEL. . . . .	15	(D)	21.7	3.4
S214	WIGS, SWATCHES, TOUPEES. . . . .	11	(D)	20.1	2.4	6321	BAR, HOT-ROLL OR COLO FINISH . . .	9	(D)	10.8	1.3
S215	SUNORIES-CURLERS, PINS, CAPS . . . .	10	(D)	14.0	1.7	6322	TOOL STEEL BARS. . . . .	5	(D)	2.3	.2
S220	CUSTODIAL (JANITORS) SUPPLIES. . . .	19	(D)	89.0	15.5	6323	PIPE AND TUBING. . . . .	12	(D)	12.0	1.4
S221	MACHINES AND EQUIPMENT . . . . .	13	(D)	22.6	2.7	6324	PLATE. . . . .	5	(D)	1.5	.1
S222	CLEANING CHEMICALS, SUPPLIES . . . .	17	(D)	78.8	12.7		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.5
S230	LAUNDRY, ORY CLEANING MACHINES . . .	16	(D)	86.1	32.9	6330	STAINLESS STEEL. . . . .	27	(D)	18.7	5.7
S310	UPHOLSTERERS' FABRICS, SUPPLIES. . .	6	(D)	89.4	11.9	6420	OTHER COPPER, BRASS MILL PROOS. .	13	(D)	9.9	1.4
S320	MUNICIPALITY SUPPLIES, EQUIPMENT . .	8	(D)	100.0	10.4	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	22	(D)	9.4	2.7
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	6	(D)	12.1	1.6	6431	PLATE (.250 INCH AND OVER) . . . .	13	(D)	2.8	.4
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	8.3	6432	SHEET, COIL (.006 TO .249 IN). . . .	18	(D)	6.7	1.4
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					6433	ROO, BAR, AND WIRE-ROLLEO. . . . .	16	(D)	1.6	.3
	TOTAL . . . . .	24	27 389	(X)	100.0	6434	PIPE AND TUBING. . . . .	9	(D)	2.5	.4
S430	AIRCRAFT, AVIATION PARTS . . . . .	12	13 546	95.3	49.5	6435	EXTRUOD SHAPES. . . . .	10	(D)	1.9	.2
S431	AIRCRAFT ENGINES, AIRFRAMES. . . . .	4	8 860	78.7	32.3		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(Z)
S432	AVIATION PARTS,SUPPLIES EQUIP. . . .	12	4 686	32.9	17.1	8570	OTHER BUILDING MATERIALS . . . . .	4	(D)	9.3	.4
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	4	1 008	9.4	3.7	9760	MISCELLANEOUS LINES. . . . .	6	(D)	12.2	1.6
	COMMODITIES N.E.C. . . . .	(X)	5 292	(X)	19.3		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	14.6
							METAL SALES OFFICES (SIC 5091 PT.)				
							TOTAL . . . . .	72	(D)	(X)	100.0
S430	AIRCRAFT, AVIATION PARTS . . . . .	12	13 546	95.3	49.5	4450	OIL WELL, OIL REFINING MACH. . . .	16	(D)	41.5	4.2
S431	AIRCRAFT ENGINES, AIRFRAMES. . . . .	4	8 860	78.7	32.3	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	18	(D)	9.9	6.6
S432	AVIATION PARTS,SUPPLIES EQUIP. . . .	12	4 686	32.9	17.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	14	(D)	28.0	2.5
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	4	1 008	9.4	3.7	6240	IRON, STEEL FINISHEO PROOUCTS. . .	18	(D)	49.8	12.7
	COMMODITIES N.E.C. . . . .	(X)	5 292	(X)	19.3	6242	BAR, HOT ROLLEO . . . . .	9	(D)	21.0	2.7
						6245	STRUCTURAL SHAPES. . . . .	6	(D)	78.4	9.1
							OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Houston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--		
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>	
6260 6261 6262	IRON, STEEL PIPE, TUBING . . . . TUBING (MECH. AND PRESSURE) . . STANDARD STEEL PIPE . . . . .	32 14 25	(D) (D) (D)	86.0 64.2 86.5	58.6 4.5 54.1		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					
	TOTAL . . . . .	44						12 319	(X)	100.0		
6320 6321 6323 6325	ALLOY STEEL . . . . . BARS, HOT-ROLL OR COLD FINISH PIPE AND TUBING . . . . . OTHER ALLOY STEEL . . . . . OTHER COMMODITIES . . . . .	8 4 5 4 (X)	(D) (D) (D) (D) (D)	22.5 9.0 8.5 15.6 (X)	2.3 .6 .3 1.0 .5	4110 5120 7410 7520 7610 7720	OFFICE MACHINES AND EQUIPMENT . SCHOOL EQUIPMENT, SUPPLIES . . . PRINTING, WRITING PAPER . . . . . INDUSTRIAL PAPERS . . . . . STATIONERY, OFFICE SUPPLIES . . . OFFICE, COMM., BUS. FURNITURE . . COMMODITIES N.E.C. . . . .	13 5 13 4 44 12 (X)	405 116 412 119 10 194 580 493	19.7 10.2 7.0 3.8 82.8 25.9 (X)	3.3 .9 3.3 1.0 82.8 4.7 4.0	
6330 6335	STAINLESS STEEL . . . . . OTHER STAINLESS STEEL . . . . . OTHER COMMODITIES . . . . .	7 5 (X)	(D) (D) (D)	32.1 21.2 (X)	2.7 1.7 1.0							
6440	NONFERROUS METALS . . . . . COMMODITIES N.E.C. . . . .	10 (X)	(D) (D)	100.0 (X)	4.0 6.3		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					
	TOTAL . . . . .	33						24 340	(X)	100.0		
	TOBACCO AND ITS PRODUCTS (SIC 5094)					7710 7711 7712	HOUSEHOLD FURNITURE, SLEEP EQUIP. HOUSE, PORCH, LAWN FURNITURE . SLEEP EQUIPMENT . . . . .	17 15 10	8 653 6 475 2 178	91.9 85.5 24.5	35.6 26.6 8.9	
2410 2411	CONFECTIONERY . . . . . CANDY (ALL KINDS) . . . . . OTHER COMMODITIES . . . . .	7 7 (X)		2 749 2 376 373	8.8 7.6 (X)	7.2 6.2 1.0	7720 7850 9930	OFFICE, COMM., BUS. FURNITURE . . FLOOR COVERINGS . . . . . OTHER LABOR, SERVICE RECEIPTS . . COMMODITIES N.E.C. . . . .	17 4 3 (X)	11 669 599 276 3 143	63.9 10.7 3.5 (X)	47.9 2.5 1.1 12.9
7110 7111 7112	CIGARETTES, CIGARS, TOBACCO . . . CIGARETTES . . . . . CIGARS . . . . . OTHER COMMODITIES . . . . .	8 8 6 (X)		33 716 25 445 7 330 941	88.2 66.5 22.3 (X)	88.2 66.5 19.2 2.5		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
9750	SMOKERS' SUPPLIES AND PIPES . . . COMMODITIES N.E.C. . . . .	5 (X)		399 1 373	1.3 (X)	1.0 3.6		TOTAL . . . . .	44	29 314	(X)	100.0
	BEER AND ALE (SIC 5095 PT.)					7810 7850 7851 7852 7853	CHINA, GLASSWARE, CROCKERY . . . FLOOR COVERINGS . . . . . CARPETS, RUGS . . . . . LINOLEUM, OTHER HARD SURFACE . . OTHER FLOOR COVERINGS . . . . .	5 25 20 20 9	936 22 043 10 083 7 049 4 910	34.4 90.4 42.5 28.9 29.2	3.2 75.2 34.4 24.0 16.7	
7210 7211 7212	BEER, ALE, PORTER, STOUT, ETC. . . BEER, ALE, ETC. . . . . STATE, COUNTY LOCAL TAXES . . .	52 34 29	(D) (D) (D)	99.5 96.7 47.8	99.5 75.5 24.0	7870	KITCHEN UTENSILS, TOOLS, MISC. . . COMMODITIES N.E.C. . . . .	9 (X)	2 105 4 230	62.0 (X)	7.2 14.4	
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.5		LUMBER AND MILLWORK (SIC 5098 PT.)					
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)						TOTAL . . . . .	65	78 974	(X)	100.0	
	TOTAL . . . . .	8	(D)	(X)	100.0	3610	HARDWARE . . . . .	6	355	3.8	.4	
7310 7320	WINES . . . . . SPIRITS . . . . . COMMODITIES N.E.C. . . . .	8 8 (X)	(D) (D) (D)	12.0 87.0 (X)	12.0 87.0 1.0	6230 6232	IRON/STEEL WIRE, WIRE PRODUCTS . . NAILS, STAPLES . . . . . OTHER COMMODITIES . . . . .	10 10 (X)	800 799 1	3.8 3.8 (X)	1.0 1.0 (2)	
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					8110 8120 8121 8122	LUMBER (ROUGH, DRESSED) . . . . . PLYWOOD (INCL. CLIPBOARD ETC.) . . HARDWOOD . . . . . SOFTWOOD . . . . .	51 30 18 24	44 661 11 342 5 131 6 211	73.6 20.6 11.8 14.1	56.6 14.4 6.5 7.9	
	TOTAL . . . . .	10		18 555	(X)	100.0	8130 8140 8150	WOOD SHINGLES . . . . . WOOD MILLWORK (DOORS, ETC.) . . . METAL MILLWORK (DOORS, ETC.) . . .	17 21 12	2 554 7 911 4 355	8.6 21.3 26.6	3.2 10.0 5.5
7410 7420 7510 7520 7540	PRINTING, WRITING PAPER . . . . . ROLL NEWSPRINT, ROTOGRAVURE PAPER . PERSONAL SERVICE PAPERS . . . . . INDUSTRIAL PAPERS . . . . . PAPERBOARD, BOXBOARD . . . . .	9 4 3 5 3		14 208 745 415 1 967 247	77.6 7.4 4.2 10.6 3.8	76.6 4.0 2.2 10.6 1.3	8420 8421	ROOFING, SIDING, EQUIPMENT . . . ASPHALT SHINGLES, ROOFING . . . OTHER COMMODITIES . . . . .	10 9 (X)	673 575 98	3.9 3.0 (X)	.9 .7 .1
7610 7611	STATIONERY, OFFICE SUPPLIES . . . STATIONERY . . . . . OTHER COMMODITIES . . . . .	5 4 (X)		478 238 240	4.1 2.1 (X)	2.6 1.3 1.3	8520 9210 9760	WALLBOARD, HARDBOARD . . . . . LOGS, PILES, PULPWOOD, POLES . . . MISCELLANEOUS LINES . . . . . COMMODITIES N.E.C. . . . .	9 5 4 (X)	1 582 74 306 4 361	6.8 1.8 1.6 (X)	2.0 .1 .4 5.5
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)						CONSTRUCTION MATERIALS (SIC 5098 PT.)					
	TOTAL . . . . .	17		15 745	(X)	100.0	TOTAL . . . . .	85	37 694	(X)	100.0	
4870 7510 7520 7530 7540	ROPE, CORDAGE, TWINE (NOT WIRE) . PERSONAL SERVICE PAPERS . . . . . INDUSTRIAL PAPERS . . . . . SHIPPING ROOM SUPPLIES . . . . . PAPERBOARD, BOXBOARD . . . . . COMMODITIES N.E.C. . . . .	3 12 12 6 4 (X)		20 5 745 6 662 123 445 2 750	1.0 37.6 43.1 7.6 14.4 (X)	.1 36.5 42.3 .8 2.8 17.5	3740 6230 6232	PLUMBING FIX., EQUIP., SUPPLIES . . IRON/STEEL WIRE, WIRE PRODUCTS . . NAILS, STAPLES . . . . . OTHER COMMODITIES . . . . .	4 8 8 (X)	330 896 885 11	8.5 11.0 10.5 (X)	.9 2.4 2.3 (2)
						6240 6430 8150 8210 8220	IRON, STEEL FINISHED PRODUCTS . . ALUMINUM SHAPES, FORMS, ETC. . . METAL MILLWORK (DOORS, ETC.) . . . BRICK, BLOCKS, TILE, CLAY . . . . CONCRETE PROD., BUILDING STONE . .	4 5 8 24 5	332 212 353 9 790 740	9.4 21.4 9.0 62.3 48.7	.9 .6 .9 26.0 2.0	

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 \*Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Houston SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
8230	CEMENT, LIME, PLASTIC, STUCCO. . .	10	2 081	42.6	5.5	8740	FERTILIZER, FERTILIZER MATERIALS	8	622	26.4	3.1
8240	SAND, GRAVEL, CRUSHED STONE. . .	14	1 990	36.5	5.3	8750	AGRICULTURAL CHEMICALS . . . . .	12	1 819	47.1	9.2
8310	GLASS (FLAT, BRICK, ETC.). . . . .	10	1 132	75.0	3.0	8760	SEEDS. . . . .	8	952	52.1	4.8
8410	INSULATION MATERIALS . . . . .	10	1 325	13.6	3.5		COMMODITIES N.E.C. . . . .	(X)	1 216	(X)	6.1
8420	ROOFING, SIDING, EQUIPMENT . . . .	14	2 155	35.1	5.7		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
8421	ASPHALT SHINGLES, ROOFING. . . .	9	1 665	27.6	4.4		TOTAL . . . . .	20	(D)	(X)	100.0
8425	RAIN-CARRYING EQUIPMENT. . . . .	7	90	3.6	.2	8820	JEWELRY, SILVERWARE, TROPHIES. .	15	(D)	91.0	41.8
	OTHER COMMODITIES. . . . .	(X)	399	(X)	1.1		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	58.2
8530	ADHESIVES, MASTICS . . . . .	11	939	15.2	2.5		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8540	STRUCTURAL IRON, STEEL . . . . .	5	2 061	56.7	5.5		TOTAL . . . . .	25	(D)	(X)	100.0
8550	PLASTIC BUILDING MATERIALS . . . .	6	313	6.4	.8		OTHER PRODUCTS (SIC 5099 PT.)				
8570	OTHER BUILDING MATERIALS . . . . .	17	5 034	81.7	13.4		TOTAL . . . . .	80	53 861	(X)	100.0
9760	MISCELLANEOUS LINES. . . . .	5	353	4.8	.9	9110	FLOWERS, FLORIST'S SUPPLIES. . .	10	3 944	100.0	7.3
9930	OTHER LABOR, SERVICE RECEIPTS. .	6	564	11.7	1.5	9111	CUT FLOWERS, POTTED PLANTS . .	9	3 141	86.5	5.8
	COMMODITIES N.E.C. . . . .	(X)	7 094	(X)	18.8	9112	FLORIST'S SUPPLIES (NURSERY). .	6	803	27.7	1.5
	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					9210	LOGS, PILES, PULPWOOD, POLES . .	4	1 013	86.3	1.9
	TOTAL . . . . .	48	24 034	(X)	100.0	9310	PHONO., RECORDS, PREREC. TAPES .	14	8 406	100.0	15.6
3610	BARWARE . . . . .	5	358	12.7	1.5	9510	OTHER TEXTILE PRODUCTS . . . . .	8	2 986	68.7	5.5
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	4	271	9.9	1.1	9511	TEXTILE BAGS, BAGGING. . . . .	6	2 872	67.0	5.3
8610	PHOTOGRAPHIC GOODS . . . . .	15	5 301	92.4	22.1		OTHER COMMODITIES. . . . .	(X)	114	(X)	.2
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	19	9 988	64.5	41.6	9710	WALLPAPER. . . . .	4	1 766	97.0	3.3
8630	TOYS, GAMES, FIREWORKS . . . . .	9	2 779	85.9	11.6	9760	MISCELLANEOUS LINES. . . . .	17	16 232	93.7	30.1
8670	OTHER RECREATION, HOBBY GOODS. .	6	1 354	76.7	5.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	21	7 012	53.2	13.0
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	4	337	12.6	1.4		COMMODITIES N.E.C. . . . .	(X)	12 502	(X)	23.2
	COMMODITIES N.E.C. . . . .	(X)	3 646	(X)	15.2						
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)										
	TOTAL <sup>2</sup> . . . . .	27	9 613	(X)	100.0						
	FARM SUPPLIES (SIC 5099 PT.)										
	TOTAL . . . . .	19	19 774	(X)	100.0						
3120	GRAINS, BEANS, ETC. . . . .	4	614	13.1	3.1						
8730	FEED INGREDIENTS . . . . .	5	14 551	91.5	73.6						

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<sup>1</sup> Detail may not add to total due to rounding.

<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Kansas City, Mo.-Kans., SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						NOTIONS AND OTHER DRY GOODS (SIC 5034)				
	TOTAL . . . . .	22	(D)	(X)	100.0		TOTAL <sup>2</sup> . . . . .	6	3 975	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	13	(D)	78.0	33.8		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
1111	NEW AUTOMOBILES. . . . .	5	(D)	64.8	18.1		TOTAL . . . . .	11	(D)	(X)	100.0
1112	USED AUTOMOBILES. . . . .	11	(D)	39.5	13.4		1810 MEN'S, BOYS' CLOTHING. . . . .	11	(D)	53.5	53.5
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	2.3		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	46.5
1120	TRUCKS, TRUCK TRACTORS . . . . .	10	(D)	77.6	47.3		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
1210	MACHINE SHOP SALES AND LABOR . .	5	(D)	14.2	4.8		TOTAL . . . . .	18	(D)	(X)	100.0
1211	PARTS AND EQUIPMENT. . . . .	4	(D)	6.8	2.3		1810 MEN'S, BOYS' CLOTHING. . . . .	5	(D)	15.8	5.8
1212	MACHINE SHOP LABOR . . . . .	4	(D)	7.4	2.5		1820 WOMEN'S, CHILD'S, CLOTHING . . .	17	(D)	85.5	85.5
1220	NEW AND REBUILT PARTS. . . . .	10	(D)	11.1	8.2		1821 DRESSES, SKIRTS, BLOUSES . . .	9	(D)	47.6	29.8
1221	MOTOR AND CHASSIS PARTS. . . . .	7	(D)	12.1	7.1		1823 CHILDREN'S INFANTS' WEAR . . .	6	(D)	31.0	9.0
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.1		1824 WOMEN'S, CHILD'S UNDERWEAR . .	8	(D)	46.5	22.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	(D)	5.9	2.7		1825 OTHER APPAREL, ACCESSORIES . .	7	(D)	78.7	22.2
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.2		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.6
	AUTOMOTIVE EQUIPMENT (SIC 5013)						COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	8.7
	TOTAL . . . . .	170	74 012	(X)	100.0		FOOTWEAR (SIC 5039)				
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	9	544	12.9	.7		TOTAL . . . . .	3	(D)	(X)	100.0
1112	USED AUTOMOBILES. . . . .	8	247	60.0	.3		GROCERIES, GENERAL LINE (SIC 5041)				
	OTHER COMMODITIES. . . . .	(X)	297	(X)	.4		TOTAL . . . . .	10	(D)	(X)	100.0
1120	TRUCKS, TRUCK TRACTORS . . . . .	5	447	28.5	.6		FROZEN FOODS (SIC 5042)				
1210	MACHINE SHOP SALES AND LABOR . .	37	3 423	27.5	4.6		TOTAL . . . . .	7	(D)	(X)	100.0
1220	NEW AND REBUILT PARTS. . . . .	146	59 177	86.1	80.0		2110 FROZEN FOODS . . . . .	7	(D)	82.1	82.1
1240	USED AUTO PARTS, EQUIP., ACCESS.	25	3 550	100.0	4.8		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	17.9
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	5	2 027	87.0	2.7		DAIRY PRODUCTS (SIC 5043)				
1310	TIRES AND TUBES. . . . .	15	173	1.2	.2		TOTAL . . . . .	12	4 264	(X)	100.0
6500	PETROLEUM PRODUCTS . . . . .	8	76	1.0	.1		2210 BUTTER AND CHEESE. . . . .	7	1 032	53.5	24.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	13	396	9.8	.5		2220 ICE CREAM, ICES. . . . .	5	314	33.1	7.4
	COMMODITIES N.E.C. . . . .	(X)	4 199	(X)	5.7		2240 OTHER DAIRY PRODUCTS . . . . .	7	1 792	66.0	42.0
	TIRES AND TUBES (SIC 5014)						COMMODITIES N.E.C. . . . .	(X)	1 126	(X)	26.4
	TOTAL . . . . .	19	(D)	(X)	100.0		POULTRY AND POULTRY PRODUCTS (SIC 5044)				
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)						TOTAL . . . . .	14	(D)	(X)	100.0
	TOTAL . . . . .	33	68 789	(X)	100.0		2310 EGGS (SHELL) . . . . .	12	(D)	47.9	47.9
	PAINTS AND VARNISHES (SIC 5028)						2320 POULTRY. . . . .	9	(D)	49.9	38.3
	TOTAL . . . . .	11	1 721	(X)	100.0		2323 DRESSED POULTRY (RESALES). . .	5	(D)	58.2	29.7
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)						OTHER COMMODITIES. . . . .	(X)	(D)	(X)	8.6
	TOTAL . . . . .	27	12 002	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	13.7
1610	SOAPS AND DETERGENTS . . . . .	7	418	100.0	3.5		CONFECTIONERY (SIC 5045)				
1620	INDUSTRIAL CHEMICALS . . . . .	23	9 692	82.7	80.8		TOTAL . . . . .	7	2 338	(X)	100.0
1622	EXPLOSIVES . . . . .	7	3 187	74.3	26.6		2410 CONFECTIONERY. . . . .	7	1 523	65.1	65.1
1627	OTHER INDUSTRIAL ORGANIC CHEM. .	8	1 722	29.7	14.3		COMMODITIES N.E.C. . . . .	(X)	815	(X)	34.9
1628	OTHER IND. INORGANIC CHEM. . . .	8	2 174	35.9	18.1		FISH AND SEAFOODS (SIC 5046)				
	OTHER COMMODITIES. . . . .	(X)	2 609	(X)	21.7		TOTAL . . . . .	1	(D)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	1 892	(X)	15.8						
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)										
	TOTAL . . . . .	10	(D)	(X)	100.0						
1710	YARD OR PIECE GOODS. . . . .	10	(D)	81.4	81.4						
1711	COTTON FABRICS . . . . .	8	(D)	37.4	35.1						
1712	RAYON, NYLON, ETC. . . . .	8	(D)	22.6	21.2						
1713	WOOL FABRICS . . . . .	4	(D)	9.6	8.6						
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	16.5						
	COMMODITIES N.E.C. . . . .	(X)	(Q)	(X)	18.6						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

Kansas City, Mo.-Kans., SMSA—Continued

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent  
Detail may not add to total due to rounding.

<sup>1</sup>Detail may not add to total due to rounding.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Kansas City, Mo.-Kans., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments	Sales of specified commodity lines		
			Amount <sup>1</sup>	As percent of total sales of--					Amount <sup>1</sup>	As percent of total sales of--	
				(number)	(\$1,000)					Establishments handling the line	All establishments <sup>1</sup>
3710	WARM-AIR HEATING-COOLING EQUIP..	39	7 730	29.0	19.0	4440	MATERIALS HANOLING EQUIPMENT . .	6	4 260	22.4	8.7
3711	WARM-AIR FURNANCES (ALL FUELS)	31	3 284	15.2	8.1	4441	FORK LIFT TRUCKS . . . . .	5	3 051	19.7	6.2
3712	CENTRAL HEATING-COOLING UNITS.	12	395	10.6	1.0	(X)	OTHER COMMOOITIES. . . . .	1 209	(X)	2.5	2.5
3713	DUCTS, REGISTERS, ETC. . . . .	23	1 856	25.0	4.6	4480	USEO OR REBUILT MACH. EQUIP. . . .	11	2 487	10.1	5.1
3714	ROOM SPACE HEATING EQUIPMENT .	10	1 144	22.4	2.8	4481	USEO CONSTRUCTION EQUIP. . . . .	11	2 323	9.3	4.7
3715	OTHER WARM AIR SPACE HEATING .	10	1 051	21.8	2.6	(X)	OTHER COMMOOITIES. . . . .	164	(X)	.3	.3
3730	HYORONICS EQUIPMENT, SUPPLIES. .	24	1 728	9.2	4.3	9930	OTHER LABOR, SERVICE RECEIPTS. .	13	2 380	10.2	4.8
3740	PLUMBING FIX., EQUIP., SUPPLIES.	31	23 668	69.9	58.3	(X)	COMMOOITIES N.E.C. . . . .	276	(X)	.6	.6
3741	PIPE FITTINGS, VALVES. . . . .	28	8 486	27.0	20.9		FARM MACHINERY AND EQUIPMENT				
3742	PLUMBING FIXTURES. . . . .	25	6 207	22.2	15.3		(SIC 5083)				
3743	DRAINAGE SYSTEMS . . . . .	20	2 201	10.5	5.4		TOTAL . . . . .	17	(D)	(X)	100.0
3744	OTHER PLUMBING EQUIPMENT, SUPP.	25	6 774	29.4	16.7	4310	GAROEN MACHINERY, EQUIP. SUPP. .	10	(O)	38.0	28.2
3810	CENTRAL AIR CONOITIONING . . . .	21	1 807	10.4	4.5	4320	FARM, OAIRY MACHINERY, PARTS . .	11	(D)	72.2	59.2
3811	RESIDENT. AND SMALL COMMERCIAL	18	1 176	7.2	2.9	4327	MISCELLANEOUS FARM MACHINERY .	6	(D)	42.6	24.3
3812	RESIDENTIAL AND COMMERCIAL . .	8	407	3.5	1.0	(X)	OTHER COMMOOITIES. . . . .	(D)	(X)	34.8	34.8
	OTHER COMMOOITIES. . . . .	(X)	223	(X)	.5		COMMODITIES N.E.C. . . . .	(X)	(O)	(X)	12.6
3820	PARTS SUPPLIES, AND ACCESSORIES.	8	535	7.3	1.3		INDUSTRIAL MACHINERY AND				
4420	GEN. PURPOSE INOUSTRIAL MACH..	5	100	3.5	.2		EQUIPMENT (SIC 5084)				
4610	INDUSTRIAL VALVES, FITTINGS. . .	4	807	11.1	2.0	4410	FOOD PROCESSING MACHINERY EQUIP.	8	4 344	66.9	6.9
6250	CAST IRON SOIL PIPE, TUBING. . .	11	320	3.7	.8	4420	GEN. PURPOSE INOUSTRIAL MACH..	19	16 564	83.5	26.4
6260	IRON, STEEL PIPE, TUBING . . . .	19	1 963	11.1	4.8	4421	ENGINES (INCL. INT. COMBUST.).	6	5 963	48.2	9.5
6262	STANOARD STEEL PIPE. . . . .	17	1 647	9.5	4.1	4422	COMPRESSORS, PUMPS . . . . .	11	2 817	22.7	4.5
	OTHER COMMOOITIES. . . . .	(X)	316	(X)	.8	4425	OTHER GEN. INDUST. MACHINERY .	10	6 332	46.1	10.1
	COMMOOITIES N.E.C. . . . .	(X)	1 415	(X)	3.5		OTHER COMMOOITIES. . . . .	(X)	1 451	(X)	2.3
	AIR-CONOITIONING, REFRIG.					4430	METAL-WORKING MACHINERY. . . . .	4	4 254	47.2	6.8
	EQUIPMENT, SUPPLIES (SIC 5077)					4431	NEW MACHINE TOOLS. . . . .	4	3 232	36.1	5.2
	TOTAL . . . . .	19	10 105	(X)	100.0		OTHER COMMOOITIES. . . . .	(X)	1 022	(X)	1.6
3710	WARM-AIR HEATING-COOLING EQUIP..	5	776	18.7	7.7	4440	MATERIALS HANOLING EQUIPMENT . .	12	4 587	36.6	7.3
3711	WARM-AIR FURNANCES (ALL FUELS)	4	347	9.0	3.4	4445	OTHER MATERIALS HANOLING EQUIP.	9	2 034	42.1	3.2
3712	CENTRAL HEATING-COOLING UNITS.	4	218	5.8	2.2	(X)	OTHER COMMOOITIES. . . . .	2 553	(X)	4.1	4.1
3715	OTHER WARM AIR SPACE HEATING .	3	112	3.8	1.1	4460	PRINTING TRAOCES MACHINERY. . . .	9	8 097	67.5	12.9
	OTHER COMMOOITIES. . . . .	(X)	100	(X)	1.0	4470	OTHER SPECIAL IND. MACH. . . . .	8	5 776	85.9	9.2
3810	CENTRAL AIR CONOITIONING . . . .	8	3 399	65.2	33.6	4480	USED OR REBUILT MACH. EQUIP. . .	8	1 806	22.1	2.9
3811	RESIDENT. AND SMALL COMMERCIAL	6	1 666	40.7	16.5	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	5	1 604	20.8	2.6
3812	RESIDENTIAL AND COMMERCIAL . .	5	625	17.0	6.2	9930	OTHER LABOR, SERVICE RECEIPTS. .	12	2 830	21.8	4.5
3813	INDUSTRIAL AND COMMERCIAL . .	5	1 107	43.8	11.0		COMMOOITIES N.E.C. . . . .	(X)	12 778	(X)	20.4
3820	PARTS SUPPLIES, AND ACCESSORIES.	9	2 915	56.8	28.8		INDUSTRIAL SUPPLIES				
3910	COMMERCIAL REFRIGERATORS EQUIP..	11	2 615	61.5	25.9		(SIC 5085)				
3912	DISPLAY CASES. . . . .	4	153	21.1	1.5	4430	METAL-WORKING MACHINERY. . . . .	10	1 876	28.0	3.5
3914	ICE MAKING MACHINES. . . . .	6	752	29.2	7.4	4431	NEW MACHINE TOOLS. . . . .	8	1 837	27.6	3.4
3915	REACH-IN AND WALK-IN REFRIG..	6	384	23.8	3.8		OTHER COMMOOITIES. . . . .	(X)	39	(X)	.1
3916	OTHER REFRIGERATION EQUIPMENT.	6	657	29.6	6.5	4440	MATERIALS HANDLING EQUIPMENT . .	8	781	18.6	1.4
	OTHER COMMOOITIES. . . . .	(X)	669	(X)	6.6	4510	BEARINGS, POWER, TRANSMISSION. .	16	11 114	71.0	20.6
4180	STORE, RESTAURANT FIXTURES . . .	3	90	12.6	.9	4511	BALL, ROLLER BEARINGS. . . . .	11	7 509	62.3	13.9
	COMMOOITIES N.E.C. . . . .	(X)	310	(X)	3.1	4512	OTHER POWER TRANSMISSION EQUIP.	12	3 601	31.9	6.7
	COMMERCIAL MACHINES AND					4610	INOUSTRIAL VALVES, FITTINGS. . .	15	3 663	38.8	6.8
	EQUIPMENT (SIC 5081)					4710	WELDING EQUIPMENT, SUPPLIES. . .	12	6 580	93.1	12.2
	TOTAL . . . . .	46	20 995	(X)	100.0	4711	GAS WELDING SUPPLIES, EQUIP. . .	10	3 817	54.1	7.1
4110	OFFICE MACHINES AND EQUIPMENT. .	27	3 962	38.1	18.9	4712	ARC WELDING SUPPLIES, EQUIP. . .	10	2 647	37.4	4.9
4130	COMMERCIAL KITCHEN EQUIPMENT . .	5	700	16.8	3.3		OTHER COMMOOITIES. . . . .	(X)	69	(X)	.1
4160	STORE, SERVICE SHOP MACHINES . .	10	5 199	100.0	24.8	4810	RECONDITIOENED ORUMS AND BARRELS.	4	406	100.0	.8
4180	STORE, RESTAURANT FIXTURES . . .	12	7 657	70.3	36.5	4840	ABRASIVES, ABRASIVE MATERIALS. .	13	886	12.2	1.6
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	5	565	11.9	2.7	4850	INDUSTRIAL LEATHER, LEATHER BELT	6	192	7.2	.4
7610	STATIONERY, OFFICE SUPPLIES. . .	12	501	23.0	2.4	4860	MECHANICAL RUBBER GOODS. . . . .	14	2 500	40.7	4.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	15	448	5.3	2.1	4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	29	15 955	71.1	29.6
	COMMOOITIES N.E.C. . . . .	(X)	1 963	(X)	9.3	6260	IRON, STEEL PIPE, TUBING . . . .	6	674	11.4	1.3
	CONSTRUCTION, MINING MACHINERY,					9930	OTHER LABOR, SERVICE RECEIPTS. .	8	124	9.0	.2
	EQUIPMENT (SIC 5082)						COMMODITIES N.E.C. . . . .	(X)	9 159	(X)	17.0
	TOTAL . . . . .	25	49 220	(X)	100.0		PROFESSIONAL EQUIPMENT AND				
							SUPPLIES (SIC 5086)				
4210	CONSTRUCTION, MINING SUPPLIES. .	25	36 856	74.9	74.9		TOTAL . . . . .	47	38 968	(X)	100.0
4211	CRAWLER TRACTORS . . . . .	14	12 613	40.8	25.6						
4213	TRACTOR SHOVEL LOADERS . . . .	9	3 516	13.7	7.1						
4214	PARTS AND ATTACHMENTS. . . . .	13	4 686	15.2	9.5						
4215	POWER CRANES AND PARTS . . . .	10	4 093	17.0	8.3						
4217	CONCRETE MIXERS, PAVERS. . . . .	6	1 152	7.5	2.3						
4218	GRADERS, ROLLERS, OFF HIGHWAY.	8	1 006	11.0	2.0						
4219	OTHER CONSTRUCTION EQUIP. . . .	13	4 057	18.4	8.2						
	OTHER COMMOOITIES. . . . .	(X)	5 734	(X)	11.6						
4420	GEN. PURPOSE INDUSTRIAL MACH..	9	2 961	14.8	6.0						

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<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Kansas City, Mo.-Kans., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
4110	OFFICE MACHINES AND EQUIPMENT. .	4	407	5.8	1.0	6320	ALLOY STEEL. . . . .	5	(D)	3.7	.9
5110	DENTAL EQUIPMENT, SUPPLIES . . . .	6	3 177	100.0	8.2	6322	TOOL STEEL BARS. . . . .	4	(D)	.8	.2
5114	SUNORY MERCHANDISE . . . . .	6	1 557	64.5	4.0		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.7
	OTHER COMMODITIES. . . . .	(X)	1 620	(X)	4.2	6330	STAINLESS STEEL. . . . .	8	(D)	18.8	7.8
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	10	7 833	76.1	20.1	6420	OTHER COPPER, BRASS MILL PRODS..	5	(D)	24.0	4.9
5140	SURGICAL, MED., HOSPITAL EQUIP..	16	15 715	75.1	40.3	6421	FLAT PRODUCTS. . . . .	5	(D)	5.8	1.2
							OTHER COMMODITIES. . . . .	(X)	(D)	(X)	3.6
5150	OPHTHALMIC PRODUCTS. . . . .	8	3 203	95.3	8.2	6430	ALUMINUM SHAPES, FORMS, ETC. . .	10	(D)	15.7	9.1
5151	PRESCRIPTION SALES . . . . .	7	2 192	78.8	5.6	6440	NONFERROUS METALS. . . . .	4	(O)	10.4	3.2
5152	OPHTHALMIC MERCHANDISE SALES . .	5	987	32.4	2.5	9760	MISCELLANEOUS LINES. . . . .	6	(O)	8.8	2.8
	OTHER COMMODITIES. . . . .	(X)	23	(X)	.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	3	(D)	.7	.1
5160	SCIENTIFIC INSTRUMENTS . . . . .	6	5 836	45.0	15.0		COMMODITIES N.E.C.. . . . .	(X)	(D)	(X)	19.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	194	4.9	.5						
	COMMODITIES N.E.C.. . . . .	(X)	2 604	(X)	6.7		METAL SALES OFFICES (SIC 5091 PT.)				
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)						TOTAL . . . . .	16	7 178	(X)	100.0
	TOTAL . . . . .	44	(D)	(X)	100.0	6240	IRON, STEEL FINISHED PRODUCTS. .	5	463	78.3	6.5
5210	BEAUTY, BARBER SHOP EQUIPMENT. .	11	(D)	93.8	16.7		COMMODITIES N.E.C.. . . . .	(X)	6 715	(X)	93.5
5211	EQUIPMENT. . . . .	8	(D)	13.5	2.2						
5212	SPRAY CAN PRODUCTS . . . . .	7	(D)	12.9	2.0		TOBACCO AND ITS PRODUCTS (SIC 5094)				
5213	HAIR CARE PRODUCTS . . . . .	9	(D)	52.4	8.5		TOTAL . . . . .	12	44 078	(X)	100.0
5214	WIGS, SWATCHES, TOUPEES. . . . .	7	(D)	16.8	1.5	2410	CONFECTIONERY. . . . .	10	3 787	12.9	8.6
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	2.6	2411	CANDY (ALL KINDS). . . . .	10	2 480	8.4	5.6
5220	CUSTODIAL (JANITORS) SUPPLIES. .	14	(D)	51.4	7.2	2412	CHEWING GUM. . . . .	8	420	1.6	1.0
5221	MACHINES AND EQUIPMENT . . . . .	12	(D)	11.3	1.5	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	5	694	4.0	1.6
5222	CLEANING CHEMICALS, SUPPLIES..	14	(D)	40.0	5.6	2414	NUTS, OTHER CONFECTIONS. . . . .	5	193	.7	.4
5230	LAUNDRY, DRY CLEANING MACHINES .	9	(D)	100.0	16.5	7110	CIGARETTES, CIGARS, TOBACCO. . .	12	36 283	82.3	82.3
5231	COINOPERATED MACHINES EQUIP. . .	6	(D)	23.5	2.0	7111	CIGARETTES. . . . .	11	29 189	84.7	66.2
5232	ALL OTHER COMMERCIAL LAUNDRY..	6	(D)	59.4	8.5	7112	CIGARS . . . . .	9	6 159	16.8	14.0
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	5.9	7113	OTHER TOBACCO. . . . .	7	935	3.1	2.1
5330	OTHER SERVICE BUSINESS EQUIPMENT	4	(O)	86.5	5.8	7510	PERSONAL SERVICE PAPERS. . . . .	5	402	2.3	.9
9930	OTHER LABOR, SERVICE RECEIPTS. .	4	(D)	.4	.2		COMMODITIES N.E.C.. . . . .	(X)	3 606	(X)	8.2
	COMMODITIES N.E.C.. . . . .	(X)	(D)	(X)	53.7						
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)						BEER AND ALE (SIC 5095 PT.)				
	TOTAL . . . . .	16	(D)	(X)	100.0		TOTAL . . . . .	22	(D)	(X)	100.0
5430	AIRCRAFT, AVIATION PARTS . . . . .	11	(D)	72.4	71.3	7210	BEER, ALE, PORTER, STOUT, ETC. .	22	(D)	99.6	99.6
5432	AVIATION PARTS, SUPPLIES EQUIP.	11	(D)	41.0	40.4	7211	BEER, ALE, ETC.. . . . .	17	(D)	100.0	75.4
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	30.9	7212	STATE, COUNTY LOCAL TAXES. . .	11	(O)	48.4	24.2
	COMMODITIES N.E.C.. . . . .	(X)	(O)	(X)	28.7		COMMODITIES N.E.C.. . . . .	(X)	(O)	(X)	.4
	COAL (SIC 5091 PT.)						WINE AND DISTILLED SPIRITS (SIC 5095 PT.)				
	TOTAL . . . . .	1	(D)	(X)	100.0		TOTAL . . . . .	14	(D)	(X)	100.0
	METAL SERVICE CENTERS (SIC 5091 PT.)					7310	WINES. . . . .	11	(O)	25.5	20.9
	TOTAL . . . . .	24	(D)	(X)	100.0	7320	SPIRITS. . . . .	13	(D)	85.3	78.9
							COMMODITIES N.E.C.. . . . .	(X)	(D)	(X)	.2
4610	INDUSTRIAL VALVES, FITTINGS. . .	5	(D)	6.2	1.4		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
6220	IRON, STEEL PRODUCTS (FLAT). . .	12	(D)	26.4	16.6		TOTAL . . . . .	10	31 935	(X)	100.0
6221	PLATES . . . . .	7	(D)	6.1	3.0	7410	PRINTING, WRITING PAPER. . . . .	10	23 128	72.4	72.4
6222	STRIP (HOT, COLD-ROLLED). . . .	6	(O)	2.3	1.0	7510	PERSONAL SERVICE PAPERS. . . . .	5	1 920	12.8	6.0
6223	SHEETS (COLD-ROLLED). . . . .	10	(O)	7.2	4.0	7520	INDUSTRIAL PAPERS. . . . .	5	3 629	17.8	11.4
6224	SHEETS (HOT-ROLLED). . . . .	11	(D)	5.7	3.6		COMMODITIES N.E.C.. . . . .	(X)	3 258	(X)	10.2
6226	SHEETS (GALVANIZED, ETC.). . . .	8	(O)	8.4	3.6						
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.4		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	8	(D)	13.5	4.8		TOTAL . . . . .	19	15 660	(X)	100.0
6240	IRON, STEEL FINISHED PRODUCTS. .	14	1 (D)	31.5	19.8	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	6	72	2.2	.5
6242	BAR, HOT ROLLED. . . . .	6	(D)	8.7	3.8	7410	PRINTING, WRITING PAPER. . . . .	5	1 119	33.8	7.1
6243	BAR, COLD-FINISHED. . . . .	8	(D)	5.5	2.2	7510	PERSONAL SERVICE PAPERS. . . . .	11	6 241	43.6	39.9
6244	CONCRETE REINFORCEMENT BARS..	7	(O)	18.5	6.2	7520	INDUSTRIAL PAPERS. . . . .	18	6 055	38.7	38.7
6245	STRUCTURAL SHAPES. . . . .	7	(D)	10.4	4.6	7530	SHIPPING ROOM SUPPLIES. . . . .	4	319	8.7	2.0
6248	OTHER FINISHED PRODUCTS. . . . .	6	(D)	8.5	2.6	7540	PAPERBOARD, BOXBOARD. . . . .	5	226	22.5	1.4
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.5		COMMODITIES N.E.C.. . . . .	(X)	1 628	(X)	10.4
6260	IRON, STEEL PIPE, TUBING . . . . .	12	(D)	15.2	9.3						
6261	TUBING (MECH. AND PRESSURE)..	5	(D)	12.9	3.8						
6262	STANDARD STEEL PIPE. . . . .	8	(D)	9.1	4.8						

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TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Kansas City, Mo.-Kans., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					6230	IRON/STEEL WIRE, WIRE PRODUCTS .	10	275	3.0	1.0
						6232	NAILS, STAPLES . . . . .	10	264	3.0	1.0
							OTHER COMMODITIES. . . . .	(X)	11	(X)	(Z)
	TOTAL . . . . .	31	11 986	(X)	100.0						
4110	OFFICE MACHINES AND EQUIPMENT . .	8	347	26.6	2.9	6240	IRON, STEEL FINISHED PRODUCTS. .	4	168	11.1	.6
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	5	180	15.1	1.5	6430	ALUMINUM SHAPES, FORMS, ETC. . .	7	483	11.4	1.8
7410	PRINTING, WRITING PAPER. . . . .	6	172	3.8	1.4	8150	METAL MILLWORK (DOORS, ETC.) . .	5	278	9.1	1.0
7610	STATIONERY, OFFICE SUPPLIES. . . . .	31	9 943	83.0	83.0	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	14	3 753	66.1	14.1
7720	OFFICE, COMM., BUS. FURNITURE. . .	11	997	20.8	8.3	8220	CONCRETE PROD., BUILDING STONE . .	4	363	73.6	1.4
9930	OTHER LABOR, SERVICE RECEIPTS. . .	4	64	5.3	.5	8230	CEMENT, LIME, PLASTIC, STUCCO. . .	11	1 117	26.7	4.2
	COMMODITIES N.E.C. . . . .	(X)	283	(X)	2.4	8240	SAND, GRAVEL, CRUSHED STONE. . . .	7	319	37.5	1.2
						8310	GLASS (FLAT, BRICK, ETC.). . . . .	8	1 643	51.2	6.2
						8410	INSULATION MATERIALS . . . . .	13	1 827	17.5	6.8
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					8420	ROOFING, SIDING, EQUIPMENT . . . .	14	4 030	62.6	15.1
						8421	ASPHALT SHINGLES, ROOFING. . . . .	7	2 164	75.7	8.1
							OTHER COMMODITIES. . . . .	(X)	1 866	(X)	7.0
	TOTAL . . . . .	17	9 257	(X)	100.0						
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	7	3 987	80.7	43.1	8520	WALLBOARD, HARDBOARD . . . . .	6	2 660	53.4	10.0
7711	HOUSE, PORCH, LAWN FURNITURE. . .	6	3 102	62.7	33.5	8530	ADHESIVES, MASTICS . . . . .	11	442	4.0	1.7
7712	SLEEP EQUIPMENT. . . . .	5	885	22.2	9.6	8570	OTHER BUILDING MATERIALS . . . . .	8	4 175	74.6	15.6
7720	OFFICE, COMM., BUS. FURNITURE. . .	12	4 539	74.6	49.0	9930	OTHER LABOR, SERVICE RECEIPTS. . .	(X)	4 411	(X)	16.5
7721	OFFICE FURN. (WOODEN, METAL). . . .	11	4 479	74.4	48.4						
	OTHER COMMODITIES. . . . .	(X)	60	(X)	.6		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
7850	FLOOR COVERINGS. . . . .	5	270	8.1	2.9		TOTAL . . . . .	52	26 229	(X)	100.0
7851	CARPETS, RUGS. . . . .	4	220	8.8	2.4	8610	PHOTOGRAPHIC GOODS . . . . .	7	3 098	60.2	11.8
	OTHER COMMODITIES. . . . .	(X)	50	(X)	.5	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	15	9 032	100.0	34.4
9930	OTHER LABOR, SERVICE RECEIPTS. . .	3	61	5.2	.7	8630	TOYS, GAMES, FIREWORKS . . . . .	19	4 203	66.1	16.0
	COMMODITIES N.E.C. . . . .	(X)	400	(X)	4.3	8670	OTHER RECREATION, HOBBY GOODS. . .	10	5 888	65.8	22.4
							COMMODITIES N.E.C. . . . .	(X)	4 008	(X)	15.3
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)										
	TOTAL . . . . .	43	49 387	(X)	100.0		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
7810	CHINA, GLASSWARE, CROCKERY . . . .	10	2 215	83.3	4.5		TOTAL . . . . .	14	8 248	(X)	100.0
7820	HOUSEHOLD LINENS, DOMESTICS. . . .	6	4 183	93.4	8.5	8680	BOOKS, MAGAZINES . . . . .	14	7 749	94.0	94.0
7850	FLOOR COVERINGS. . . . .	19	21 246	83.0	43.0		COMMODITIES N.E.C. . . . .	(X)	499	(X)	6.0
7851	CARPETS, RUGS. . . . .	15	13 809	64.6	28.0						
7852	LINOLEUM, OTHER HARD SURFACE. . . .	10	5 680	34.0	11.5		FARM SUPPLIES (SIC 5099 PT.)				
7853	OTHER FLOOR COVERINGS. . . . .	6	1 756	22.7	3.6		TOTAL . . . . .	20	59 032	(X)	100.0
7870	KITCHEN UTENSILS, TOOLS, MISC. . . .	11	4 520	23.8	9.2	8730	FEED INGREDIENTS . . . . .	8	37 149	88.9	62.9
	COMMODITIES N.E.C. . . . .	(X)	17 223	(X)	34.9	8740	FERTILIZER, FERTILIZER MATERIALS .	5	455	14.2	.8
	LUMBER AND MILLWORK (SIC 5098 PT.)					8750	AGRICULTURAL CHEMICALS . . . . .	10	4 694	24.1	8.0
						8751	WEED KILL., SOIL CONDITIONERS. . .	9	3 322	16.9	5.6
	TOTAL . . . . .	46	64 778	(X)	100.0	8752	INSECT., FUNGICIDES, PESTICIDE . .	8	1 373	28.0	2.3
3610	HARDWARE . . . . .	4	294	4.6	.5		COMMODITIES N.E.C. . . . .	(X)	16 734	(X)	28.3
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	5	1 299	8.4	2.0						
6232	NAILS, STAPLES . . . . .	5	1 295	8.4	2.0		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
	OTHER COMMODITIES. . . . .	(X)	4	(X)	(Z)		TOTAL . . . . .	20	(D)	(X)	100.0
8110	LUMBER (ROUGH, DRESSED). . . . .	32	31 767	56.2	49.0	8810	PRECIOUS STONES (CUT) AND METALS	7	(D)	85.6	34.5
8111	SOFTWOODS (EXCEPT FLOORING). . . .	30	25 587	45.3	39.5	8820	JEWELRY, SILVERWARE, TROPHIES. . .	17	(D)	94.6	64.1
8112	HARDWOODS (EXCEPT FLOORING). . . .	15	5 799	19.8	9.0	8821	CLOCKS, WATCHES, MOVEMENTS . . .	8	(D)	40.2	5.4
8113	FLOORING . . . . .	8	381	2.2	.6	8822	COSTUME JEWELRY. . . . .	11	(D)	94.6	53.6
8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . .	27	10 999	21.3	17.0		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	5.1
8130	WOOD SHINGLES. . . . .	9	856	4.0	1.3		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.4
8140	WOOD MILLWORK (DOORS, ETC.). . . . .	23	12 542	30.2	19.4						
8150	METAL MILLWORK (DOORS, ETC.). . . . .	7	654	6.8	1.0		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8160	VENEER, OTHER WOOD PRODUCTS. . . . .	3	364	3.9	.6		TOTAL . . . . .	25	6 175	(X)	100.0
8310	GLASS (FLAT, BRICK, ETC.). . . . .	4	68	.4	.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	12	3 086	76.8	50.0
8410	INSULATION MATERIALS . . . . .	8	726	5.2	1.1	8920	ADVERTISING SPECIALTIES. . . . .	16	2 927	95.9	47.4
8420	ROOFING, SIDING, EQUIPMENT . . . .	6	992	5.4	1.5		COMMODITIES N.E.C. . . . .	(X)	162	(X)	2.6
8421	ASPHALT SHINGLES, ROOFING. . . . .	5	494	3.8	.8						
	OTHER COMMODITIES. . . . .	(X)	498	(X)	.8		OTHER PRODUCTS (SIC 5099 PT.)				
8520	WALLBOARD, HARDBOARD . . . . .	13	1 658	5.0	2.6		TOTAL <sup>2</sup> . . . . .	69	52 140	(X)	100.0
9760	MISCELLANEOUS LINES. . . . .	3	43	.5	.1						
	COMMODITIES N.E.C. . . . .	(X)	2 516	(X)	3.9						
	CONSTRUCTION MATERIALS (SIC 5098 PT.)										
	TOTAL . . . . .	55	26 699	(X)	100.0						
3610	HARDWARE . . . . .	5	389	8.7	1.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Los Angeles-Long Beach SMSA

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					5120 SCHOOL EQUIPMENT, SUPPLIES . . .	8	1 009	3.5	.4	
						5140 SURGICAL, MED., HOSPITAL EQUIP..	8	777	12.0	.3	
						7610 STATIONERY, OFFICE SUPPLIES. . .	20	2 770	4.6	1.0	
						8610 PHOTOGRAPHIC GOODS . . . . .	8	2 064	7.6	.8	
						8630 TOYS, GAMES, FIREWORKS . . . . .	10	1 465	3.8	.5	
						9760 MISCELLANEOUS LINES. . . . .	5	3 543	15.2	1.3	
	TOTAL . . . . .	160	451 482	(X)	100.0	COMMODITIES N.E.C. . . . .	(X)	15 415	(X)	5.6	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	110	354 591	87.6	78.5		PAINTS AND VARNISHES (SIC 5028)				
1111	NEW AUTOMOBILES. . . . .	36	202 076	88.8	44.8						
1112	USED AUTOMOBILES . . . . .	79	48 984	34.7	10.8		TOTAL . . . . .	55	23 921	(X)	100.0
1113	OTHER PASSENGER MOTOR VEHICLES	16	103 531	87.0	22.9						
1120	TRUCKS, TRUCK TRACTORS . . . . .	74	59 265	64.8	13.1	1510	PAINTS, VARNISHES, LACQUERS. . .	55	19 829	82.9	82.9
1210	MACHINE SHOP SALES AND LABOR . .	34	4 955	5.2	1.1	3620	PAINTERS' SUPPLIES . . . . .	19	2 913	30.2	12.2
1211	PARTS AND EQUIPMENT. . . . .	23	2 283	5.8	.5	4840	ABRASIVES, ABRASIVE MATERIALS. .	4	350	23.4	1.5
1212	MACHINE SHOP LABOR . . . . .	30	2 673	2.9	.5		COMMODITIES N.E.C. . . . .	(X)	829	(X)	3.5
1220	NEW AND REBUILT PARTS. . . . .	58	27 123	9.1	6.0		CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)				
1221	MOTOR AND CHASSIS PARTS. . . . .	56	26 518	9.0	5.9						
1225	SUPPLIES AND ACCESSORIES . . . . .	11	432	1.3	.1		TOTAL . . . . .	158	126 657	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	173	(X)	(Z)						
9930	OTHER LABOR, SERVICE RECEIPTS. .	32	2 714	4.1	.6	1610	SOAPS AND DETERGENTS . . . . .	22	5 145	27.8	4.1
	COMMODITIES N.E.C. . . . .	(X)	2 834	(X)	.6						
	AUTOMOTIVE EQUIPMENT (SIC 5013)					1620	INDUSTRIAL CHEMICALS . . . . .	148	99 757	82.4	78.8
						1621	NAVAL STORES . . . . .	15	3 177	38.4	2.5
	TOTAL . . . . .	815	424 102	(X)	100.0	1623	ALKALIES AND CHLORINES . . . . .	25	7 221	32.9	5.7
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	23	771	25.0	.2	1624	PLASTIC MATERIALS. . . . .	54	23 788	56.9	18.8
1112	USED AUTOMOBILES . . . . .	17	323	16.6	.1	1626	MAN-MADE FIBERS. . . . .	19	5 248	61.1	4.1
1113	OTHER PASSENGER MOTOR VEHICLES	4	254	100.0	.1	1627	OTHER INDUSTRIAL ORGANIC CHEM.	49	17 517	45.0	13.8
	OTHER COMMODITIES. . . . .	(X)	194	(X)	(Z)	1628	OTHER INO. INORGANIC CHEM. . .	54	40 255	53.1	31.8
1120	TRUCKS, TRUCK TRACTORS . . . . .	13	3 405	50.0	.8		OTHER COMMODITIES. . . . .	(X)	2 551	(X)	2.0
1210	MACHINE SHOP SALES AND LABOR . .	236	23 195	19.5	5.5	7510	PERSONAL SERVICE PAPERS. . . . .	6	487	36.3	.4
1211	PARTS AND EQUIPMENT. . . . .	114	16 065	20.6	3.8		COMMODITIES N.E.C. . . . .	(X)	21 268	(X)	16.8
1212	MACHINE SHOP LABOR . . . . .	212	7 130	7.8	1.7		PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
1220	NEW AND REBUILT PARTS. . . . .	696	346 348	88.2	81.7						
1221	MOTOR AND CHASSIS PARTS. . . . .	541	240 048	77.2	56.6		TOTAL . . . . .	157	150 334	(X)	100.0
1222	TOOLS AND EQUIPMENT. . . . .	243	16 541	13.0	3.9	1710	YARD OR PIECE GOODS. . . . .	156	142 345	96.1	94.7
1223	CHEMICALS, ADJUTIVES ETC. . . . .	241	15 572	13.1	3.7	1720	NOTIONS (THREAD, BUTTONS, ETC.).	10	996	13.7	.7
1224	REFINISHING MATERIALS. . . . .	173	6 834	7.6	1.6	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	7	1 207	27.5	.8
1225	SUPPLIES AND ACCESSORIES . . . . .	294	67 351	46.3	15.9	7820	HOUSEHOLD LINENS, DOMESTICS. . .	5	292	10.0	.2
1230	AUTOMOTIVE GLASS . . . . .	19	3 983	64.2	.9		COMMODITIES N.E.C. . . . .	(X)	5 494	(X)	3.7
1240	USED AUTO PARTS, EQUIP., ACCESS.	114	26 662	92.6	6.3		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
1250	PETROLEUM PRODUCTS MKT. EQUIP..	7	3 510	61.5	.8						
1310	TIRES AND TUBES. . . . .	51	4 666	17.1	1.1		TOTAL . . . . .	49	23 744	(X)	100.0
3610	HARDWARE . . . . .	7	309	7.1	.1	1720	NOTIONS (THREAD, BUTTONS, ETC.).	42	18 365	90.5	77.3
6620	UNPREPARED IRON, STEEL SCRAP. . .	32	601	11.1	.1	1730	KNIT FABRICS, KNITTING YARNS . .	8	3 617	100.0	15.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	51	1 717	5.6	.4		COMMODITIES N.E.C. . . . .	(X)	1 762	(X)	7.4
	COMMODITIES N.E.C. . . . .	(X)	8 935	(X)	2.1		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
	TIRES AND TUBES (SIC 5014)										
	TOTAL . . . . .	136	79 617	(X)	100.0		TOTAL . . . . .	88	72 785	(X)	100.0
1220	NEW AND REBUILT PARTS. . . . .	33	3 130	17.1	3.9	1810	MEN'S, BOYS' CLOTHING. . . . .	88	68 393	94.0	94.0
1221	MOTOR AND CHASSIS PARTS. . . . .	15	674	6.3	.8	1811	WORK CLOTHING, WORK GLOVES . .	28	11 740	55.9	16.1
1222	TOOLS AND EQUIPMENT. . . . .	7	155	3.3	.2	1812	SUITS, COATS, TROUSERS . . . .	21	13 153	79.3	18.1
1225	SUPPLIES AND ACCESSORIES . . . . .	25	2 121	16.6	2.7	1813	SHIRTS (DRESS AND SPORT) . . .	26	13 685	38.6	18.8
	OTHER COMMODITIES. . . . .	(X)	180	(X)	.2	1814	SPORTSWEAR . . . . .	19	10 515	43.5	14.4
1240	USED AUTO PARTS, EQUIP., ACCESS.	10	758	17.5	1.0	1815	MEN'S, BOYS' UNDERWEAR . . .	22	10 819	58.8	14.9
1310	TIRES AND TUBES. . . . .	130	55 113	69.5	69.2	1816	OTHER CLOTHING, FURNISHINGS. .	34	8 480	31.8	11.7
1320	RECAPPEO TIRES . . . . .	75	9 488	28.9	11.9		WOMEN'S, CHILDREN'S CLOTHING . .	16	1 454	12.1	2.0
6500	PETROLEUM PRODUCTS . . . . .	6	521	14.5	.7	1821	DRESSES, SKIRTS, BLOUSES . . .	7	482	9.2	.7
9930	OTHER LABOR, SERVICE RECEIPTS. .	47	1 436	6.3	.1	1824	WOMEN'S, CHILDREN'S UNDERWEAR	7	353	15.6	.5
	COMMODITIES N.E.C. . . . .	(X)	9 171	(X)	11.5	1825	OTHER APPAREL, ACCESSORIES . .	6	180	5.0	.2
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)						OTHER COMMODITIES. . . . .	(X)	440	(X)	.6
	TOTAL . . . . .	179	273 472	(X)	100.0	1910	SHOES, OTHER FOOTWEAR. . . . .	6	366	9.6	.3
1410	PHARMACEUTICALS, ANTIBIOTICS . .	86	98 872	62.7	36.2		COMMODITIES N.E.C. . . . .	(X)	2 572	(X)	3.5
1420	HEALTH PRODUCTS. . . . .	81	50 580	27.1	18.5		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
1430	BEAUTY AIDS. . . . .	93	68 203	34.7	24.9						
1450	DRUGGIST SUNDRIES. . . . .	46	22 239	15.0	8.1		TOTAL . . . . .	194	144 680	(X)	100.0
1610	SOAPS AND DETERGENTS . . . . .	10	355	2.0	.1						
1720	NOTIONS (THREAD, BUTTONS, ETC.).	9	471	2.7	.2						
2410	CONFECTIONERY. . . . .	5	4 271	13.0	1.6						
3610	HARDWARE . . . . .	6	1 438	4.2	.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Los Angeles-Long Beach SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
1810	MEN'S, BOYS' CLOTHING. . . . .	21	1 384	14.0	1.0	2610	MEATS, PROVISIONS. . . . .	6	1 323	18.1	2.1
1813	SHIRTS (DRESS AND SPORT) . . . .	10	219	3.3	.2	2612	SAUSAGE, MEAT LOAVES . . . . .	4	134	1.8	.2
1815	MEN'S, BOYS' UNDERWEAR . . . .	16	590	6.0	.4	2613	CURED, BOILED, SMOKED MEATS. .	4	193	2.9	.3
1816	OTHER CLOTHING, FURNISHINGS. .	7	211	8.3	.1	2614	OTHER MEAT PRODUCTS. . . . .	5	103	1.7	.2
	OTHER COMMODITIES. . . . .	(X)	363	(X)	.3		OTHER COMMODITIES. . . . .	(X)	893	(X)	1.4
1820	WOMEN'S, CHILD'S, CLOTHING . . .	164	130 198	95.9	90.0	2920	MARGARINE, SHORTENINGS . . . . .	5	265	5.1	.4
1821	DRESSES, SKIRTS, BLOUSES . . . .	78	54 239	68.0	37.5		COMMODITIES N.E.C. . . . .	(X)	3 742	(X)	5.9
1822	SUITS, COATS (EXCEPT FUR) . . .	37	12 319	44.0	8.5						
1823	CHILDREN'S INFANTS' WEAR . . . .	36	19 186	70.7	13.3		DAIRY PRODUCTS				
1824	WOMEN'S, CHILD'S UNDERWEAR . .	43	16 573	62.1	11.5		(SIC 5043)				
1825	OTHER APPAREL, ACCESSORIES . . .	60	27 881	62.8	19.3		TOTAL . . . . .	44	77 338	(X)	100.0
1830	MILLINERY, MILLINERY SUPPLIES. .	11	1 674	20.6	1.2	2210	BUTTER AND CHEESE. . . . .	26	44 295	61.6	57.3
1840	DRESSED FURS, FUR CLOTHING . . .	26	8 211	100.0	5.7	2220	ICE CREAM, ICES. . . . .	21	3 701	78.6	4.8
1910	SHOES, OTHER FOOTWEAR. . . . .	18	1 089	6.6	.8	2230	MILK, CREAM (FLUID). . . . .	13	3 675	100.0	4.8
1913	CHILDREN'S, INFANTS' SHOES . . . .	8	321	2.8	.2	2240	OTHER DAIRY PRODUCTS . . . . .	11	1 116	10.6	1.4
1914	OTHER FOOTWEAR (SLIPPERS,ETC.) .	11	626	4.8	.4		COMMODITIES N.E.C. . . . .	(X)	24 551	(X)	31.7
	OTHER COMMODITIES. . . . .	(X)	142	(X)	.1						
8630	TOYS, GAMES, FIREWORKS . . . . .	6	407	13.6	.3		POULTRY AND POULTRY PRODUCTS				
	COMMODITIES N.E.C. . . . .	(X)	1 717	(X)	1.2		(SIC 5044)				
							TOTAL . . . . .	35	108 296	(X)	100.0
	FOOTWEAR					2310	EGGS (SHELL) . . . . .	22	27 624	82.7	25.5
	(SIC 5039)					2320	POULTRY. . . . .	18	62 798	77.5	58.0
	TOTAL . . . . .	34	28 543	(X)	100.0	2323	DRESSED POULTRY (RESALES). . . .	16	60 835	76.1	56.2
1810	MEN'S, BOYS' CLOTHING. . . . .	4	132	6.1	.5		OTHER COMMODITIES. . . . .	(X)	1 963	(X)	1.8
1910	SHOES, OTHER FOOTWEAR. . . . .	34	27 948	97.9	97.9		COMMODITIES N.E.C. . . . .	(X)	17 874	(X)	16.5
1911	MEN'S, BOYS' SHOES . . . . .	22	4 133	29.8	14.5						
1912	WOMEN'S, MISSES' SHOES . . . . .	29	18 321	69.4	64.2		CONFECTIONERY				
1913	CHILDREN'S, INFANTS' SHOES . . . .	19	2 105	21.2	7.4		(SIC 5045)				
1914	OTHER FOOTWEAR (SLIPPERS,ETC.) .	18	3 389	32.2	11.9		TOTAL . . . . .	43	33 726	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	463	(X)	1.6	2410	CONFECTIONERY. . . . .	43	28 343	84.0	84.0
						2860	CANNEO-BOTTLED FOODS . . . . .	5	1 064	20.0	3.2
	GROCERIES, GENERAL LINE					7110	CIGARETTES, CIGARS, TOBACCO. . .	6	441	5.2	1.3
	(SIC 5041)						COMMODITIES N.E.C. . . . .	(X)	3 878	(X)	11.5
	TOTAL . . . . .	58	551 184	(X)	100.0						
2210	BUTTER AND CHEESE. . . . .	16	2 443	7.4	.4		FISH AND SEAFOODS				
2230	MILK, CREAM (FLUID). . . . .	6	1 242	11.7	.2		(SIC 5046)				
2410	CONFECTIONERY. . . . .	46	11 723	2.3	2.1		TOTAL . . . . .	40	33 161	(X)	100.0
2610	MEATS, PROVISIONS. . . . .	11	1 835	2.6	.3	2110	FROZEN FOODS . . . . .	7	869	36.1	2.6
2611	FRESH, FROZEN MEATS. . . . .	5	1 183	2.2	.2	2112	FROZEN VEGETABLES-JUICES . . . .	4	25	1.5	.1
	OTHER COMMODITIES. . . . .	(X)	652	(X)	.1	2114	FROZEN FISH-SEAFOOD (PACKAGEO)	7	743	30.5	2.2
2830	TEA, SPICES. . . . .	28	3 358	.8	.6		OTHER COMMODITIES. . . . .	(X)	101	(X)	.3
2840	BAKERY PRODUCTS. . . . .	14	1 898	3.0	.3	2510	FISH, SEAFOOD (FRESH FROZEN) . .	40	31 828	96.0	96.0
2850	FOOD, BEVERAGE BASIC MATERIALS .	7	520	3.2	.1		COMMODITIES N.E.C. . . . .	(X)	464	(X)	1.4
2860	CANNEO-BOTTLED FOODS . . . . .	47	178 672	36.2	32.4						
2861	CANNEO-BOTTLED JUICES/DRINKS . .	38	22 040	4.5	4.0		MEATS AND MEAT PRODUCTS				
2863	CANNEO-BOTTLED FRUITS, VEGE. . .	39	72 829	15.0	13.2		(SIC 5047)				
2864	CANNEO FISH, SEAFOOD . . . . .	38	13 831	2.8	2.5		TOTAL . . . . .	266	520 539	(X)	100.0
2865	CANNEO MEATS . . . . .	18	1 693	2.7	.3	2110	FROZEN FOODS . . . . .	34	6 047	8.9	1.2
	OTHER COMMODITIES. . . . .	(X)	68 279	(X)	12.4	2113	FROZEN POULTRY (PACKAGEO ONLY)	11	1 624	4.1	.3
2870	SUGAR-REFINED. . . . .	33	9 865	2.2	1.8	2114	FROZEN FISH-SEAFOOD (PACKAGEO)	16	2 163	4.7	.4
2910	FLOUR, RELATED PRODUCTS. . . . .	33	12 031	3.2	2.2	2115	FROZEN MEATS (PACKAGEO). . . . .	21	1 744	3.3	.3
2920	MARGARINE, SHORTENINGS . . . . .	41	25 794	5.3	4.7		OTHER COMMODITIES. . . . .	(X)	516	(X)	.1
2940	ORIEO, FRUITS, VEGETABLES. . . .	18	3 881	1.0	.7	2210	BUTTER AND CHEESE. . . . .	24	1 209	1.7	.2
2950	SOFT DRINKS, ORINK, WATERS . . . .	13	1 745	2.0	.3	2320	POULTRY. . . . .	46	12 947	11.1	2.5
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	34	83 295	21.9	15.1	2323	DRESSED POULTRY (RESALES). . . .	45	12 456	10.7	2.4
7510	PERSONAL SERVICE PAPERS. . . . .	29	23 817	5.6	4.3		OTHER COMMODITIES. . . . .	(X)	491	(X)	.1
7520	INDUSTRIAL PAPERS. . . . .	21	2 596	3.0	.5	2610	MEATS, PROVISIONS. . . . .	266	491 797	94.5	94.5
9930	OTHER LABOR, SERVICE RECEIPTS. . .	6	355	5.0	.1	2611	FRESH, FROZEN MEATS. . . . .	243	437 453	87.5	84.0
	COMMODITIES N.E.C. . . . .	(X)	186 114	(X)	33.8	2612	SAUSAGE, MEAT LOAVES . . . . .	110	12 946	7.3	2.5
						2613	CURED, BOILED, SMOKEO MEATS. .	132	28 378	11.7	5.5
	FROZEN FOODS					2614	OTHER MEAT PRODUCTS. . . . .	83	13 020	9.1	2.5
	(SIC 5042)					2860	CANNEO-BOTTLED FOODS . . . . .	20	1 782	6.0	.3
	TOTAL . . . . .	41	63 249	(X)	100.0	2865	CANNEO MEATS . . . . .	14	1 381	6.6	.3
2110	FROZEN FOODS . . . . .	41	57 919	91.6	91.6		OTHER COMMODITIES. . . . .	(X)	401	(X)	.1
2111	FROZEN FRUITS-JUICES . . . . .	16	7 623	19.5	12.1	2920	MARGARINE, SHORTENINGS . . . . .	13	1 452	4.0	.3
2112	FROZEN VEGETABLES-JUICES . . . .	14	6 773	19.2	10.7	2921	MARGARINE, BUTTER SUBSTITUTES. .	8	288	1.8	.1
2113	FROZEN POULTRY (PACKAGEO ONLY)	13	3 343	9.5	5.3	2922	SHORTENINGS, COOKING OILS. . . .	12	1 164	2.8	.2
2114	FROZEN FISH-SEAFOOD (PACKAGEO)	24	19 675	49.3	31.1						
2115	FROZEN MEATS (PACKAGEO). . . . .	16	15 506	67.1	24.5						
2116	FROZEN PREPARED FOODS. . . . .	13	3 788	13.8	6.0						
2117	OTHER PACKAGED FROZEN FOODS. . .	9	1 209	14.7	1.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Los Angeles-Long Beach SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	COMMOODITIES N.E.C. . . . .	(X)	5 30S	(X)	1.0	3310	ELECTRICAL WIRING SUPPLIES . . .	197	211 868	81.9	81.3
	FRESH FRUITS AND VEGETABLES (SIC 5048)					3311	INT. WIRING, CONSTR. MAT. . . .	117	90 411	43.8	34.7
	TOTAL . . . . .	213	221 542	(X)	100.0	3312	OUTSIDE CONSTRUCTION MATERIALS	79	29 399	16.4	11.3
2110	FROZEN FOODS . . . . .	22	2 505	11.9	1.1	3313	LIGHTING FIXTURES. . . . .	114	38 123	18.3	14.6
2111	FROZEN FRUITS-JUICES . . . . .	7	827	20.0	.4	3314	ELECTRIC LAMPS . . . . .	110	14 369	7.3	5.5
2112	FROZEN VEGETABLES-JUICES . . . . .	11	536	10.5	.2	3315	MOTORS, INOUST. CONTROLS . . .	101	39 566	22.7	15.2
2114	FROZEN FISH-SEAFOOD (PACKAGE)	8	418	3.4	.2	3320	TELEPHONE AND SIGNAL EQUIPMENT .	27	12 393	22.6	4.8
2117	OTHER PACKAGE FROZEN FOODS. . .	5	618	14.2	.3	3410	NON-CONSOLE RADIOS AND PLAYERS .	18	3 850	5.4	1.5
	OTHER COMMOODITIES. . . . .	(X)	106	(X)	(Z)	3420	MAJOR APPLIANCES . . . . .	11	1 068	3.0	.4
2710	FRESH FRUITS, VEGETABLES . . . . .	213	212 991	96.1	96.1	3430	ELECTRIC HOUSEWARES. . . . .	32	23 139	30.1	8.9
2711	FRESH FRUITS, BERRIES, MELONS. .	152	105 297	71.1	47.5	3510	ELECTRONIC TUBES, PARTS ACC. . .	25	2 266	3.6	.9
2712	FRESH VEGETABLES . . . . .	142	107 694	70.1	48.6	3511	ELECTRONIC TUBES . . . . .	14	834	1.2	.3
	COMMOODITIES N.E.C. . . . .	(X)	6 046	(X)	2.7	3515	INTERCOMMUNICATIONS. . . . .	14	349	.6	.1
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3516	COMMERCIAL, INDUSTRIAL ELEC. . .	7	920	5.7	.4
	TOTAL . . . . .	191	173 800	(X)	100.0		OTHER COMMOODITIES. . . . .	(X)	163	(X)	.1
						3720	ELEC. RESIDENTIAL SPACE HEATING.	18	365	.4	.1
						9760	MISCELLANEOUS LINES. . . . .	6	1 307	14.7	.5
							COMMOODITIES N.E.C. . . . .	(X)	4 472	(X)	1.7
							ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
	TOTAL . . . . .	150	382 774	(X)	100.0						
1610	SOAPS AND DETERGENTS . . . . .	16	300	2.4	.2	3410	NON-CONSOLE RADIOS AND PLAYERS .	41	28 238	15.0	7.4
2110	FROZEN FOODS . . . . .	11	745	8.6	.4	3420	MAJOR APPLIANCES . . . . .	110	278 754	83.6	72.8
2210	BUTTER AND CHEESE. . . . .	6	184	9.0	.1	3421	ELECTRIC HOME KITCHEN EQUIP. .	53	80 800	32.5	21.1
2240	OTHER DAIRY PRODUCTS . . . . .	6	216	1.7	.1	3422	ELECTRIC HOME LAUNDRY EQUIP. .	48	23 542	9.5	6.2
2410	CONFECTIONERY. . . . .	26	2 224	7.7	1.3	3423	TV SETS. . . . .	61	135 099	51.3	35.3
2411	CANDY (ALL KINDS) . . . . .	17	493	2.6	.3	3424	CONSOLE RADIOS AND PLAYERS . .	41	15 639	6.6	4.1
2412	CHEWING GUM. . . . .	11	137	1.2	.1	3425	OTHER MAJOR APPLIANCES . . . .	53	23 673	9.4	6.2
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	16	844	3.4	.5	3430	ELECTRIC HOUSEWARES. . . . .	42	25 044	21.3	6.5
2414	NUTS, OTHER CONFECTIONS. . . . .	15	751	3.9	.4	3440	ROOM AIR CONITIONERS. . . . .	21	8 649	4.7	2.3
2610	MEATS, PROVISIONS. . . . .	9	567	9.3	.3	3510	ELECTRONIC TUBES, PARTS ACC. . .	12	5 218	4.1	1.4
2611	FRESH, FROZEN MEATS. . . . .	7	465	10.0	.3	3511	ELECTRONIC TUBES . . . . .	10	1 571	1.2	.4
	OTHER COMMOODITIES. . . . .	(X)	102	(X)	.1	3513	ELECTRONIC PARTS . . . . .	7	1 874	1.6	.5
2710	FRESH FRUITS, VEGETABLES . . . . .	10	267	4.2	.2		OTHER COMMOODITIES. . . . .	(X)	1 772	(X)	.5
2810	COFFEE-ROASTED (INCL. SOLUBLE) .	9	22 355	70.1	12.9	3610	HARDWARE . . . . .	8	2 324	21.4	.6
2830	TEA, SPICES. . . . .	28	3 457	8.2	2.0	3810	CENTRAL AIR CONITIONING . . . .	7	2 194	4.5	.6
2840	BAKERY PRODUCTS. . . . .	29	7 225	33.0	4.2	3910	COMMERCIAL REFRIGERATORS EQUIP.	5	4 289	10.5	1.1
2850	FOOD, BEVERAGE BASIC MATERIALS .	34	19 955	44.5	11.5	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	8	665	8.6	.2
2860	CANNED-BOTTLED FOODS . . . . .	47	25 330	61.8	14.6	7870	KITCHEN UTENSILS, TOOLS, MISC. .	7	1 836	16.6	.5
2910	FLOUR, RELATED PRODUCTS. . . . .	17	7 070	29.9	4.1	8820	JEWELRY, SILVERWARE, TROPHIES .	9	817	20.0	.2
2920	MARGARINE, SHORTENINGS . . . . .	22	5 190	11.8	3.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	18	4 745	4.3	1.2
2930	PET FOODS--ALL KINDS . . . . .	14	13 368	82.7	7.7		COMMOODITIES N.E.C. . . . .	(X)	20 001	(X)	5.2
2940	ORIO, FRUITS, VEGETABLES. . . . .	11	1 043	13.0	.6		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
2950	SOFT DRINKS, ORINK, WATERS . . . .	17	9 447	40.0	5.4		TOTAL . . . . .	253	213 542	(X)	100.0
2960	FOODS (EXC. AS SPECIFIED ABOVE)	74	23 508	55.5	13.5	3310	ELECTRICAL WIRING SUPPLIES . . .	15	1 877	7.9	.9
7110	CIGARETTES, CIGARS, TOBACCO . . .	15	1 537	10.3	.9	3311	INT. WIRING, CONSTR. MAT. . . .	11	765	5.8	.4
7510	PERSONAL SERVICE PAPERS. . . . .	21	1 826	14.4	1.1	3315	MOTORS, INOUST. CONTROLS . . .	8	1 013	5.1	.5
7520	INDUSTRIAL PAPERS. . . . .	14	1 331	7.7	.8		OTHER COMMOODITIES. . . . .	(X)	99	(X)	(Z)
	COMMOODITIES N.E.C. . . . .	(X)	26 655	(X)	15.3	3320	TELEPHONE AND SIGNAL EQUIPMENT .	8	572	23.0	.3
	COTTON (SIC 5052)					3410	NON-CONSOLE RADIOS AND PLAYERS	24	2 523	24.4	1.2
	TOTAL . . . . .	3	(0)	(X)	100.0	3420	MAJOR APPLIANCES . . . . .	20	1 026	7.5	.5
	GRAIN (SIC 5053)					3423	TV SETS. . . . .	15	189	12.5	.1
	TOTAL <sup>2</sup> . . . . .	9	27 637	(X)	100.0	3424	CONSOLE RADIOS AND PLAYERS . .	9	805	6.5	.4
	LIVESTOCK (SIC 5054)						OTHER COMMOODITIES. . . . .	(X)	31	(X)	(Z)
	TOTAL <sup>2</sup> . . . . .	8	5 054	(X)	100.0	3510	ELECTRONIC TUBES, PARTS ACC. . .	253	203 800	95.4	95.4
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					3511	ELECTRONIC TUBES . . . . .	126	23 705	27.2	11.1
	TOTAL . . . . .	17	20 558	(X)	100.0	3512	TRANS. AND/OR SEMICONDUCTORS .	116	40 625	29.8	19.0
3210	HIDES, SKINS, PELTS. . . . .	8	11 475	93.7	55.8	3513	ELECTRONIC PARTS . . . . .	131	41 077	44.1	19.2
3260	NUTS (EDIBLE) SHELLED-UNSHELLED .	5	1 197	100.0	5.8	3514	ACCESSORIES. . . . .	100	9 552	16.3	4.5
	COMMOODITIES N.E.C. . . . .	(X)	7 886	(X)	38.4	3515	INTERCOMMUNICATIONS. . . . .	96	26 173	41.2	12.3
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3516	COMMERCIAL, INDUSTRIAL ELEC. .	114	62 669	46.8	29.3
	TOTAL . . . . .	217	260 728	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	18	993	4.8	.5
							COMMOODITIES N.E.C. . . . .	(X)	2 751	(X)	1.3
							HAROWARE (SIC 5072)				
							TOTAL . . . . .	221	181 480	(X)	100.0
						1220	NEW AND REBUILT PARTS. . . . .	5	1 093	21.4	.6
						1510	PAINTS, VARNISHES, LACQUERS. . .	16	1 860	3.7	1.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Los Angeles-Long Beach SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
3310	ELECTRICAL WIRING SUPPLIES . . . .	21	1 931	3.5	1.1		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
3430	ELECTRIC HOUSEWARES. . . . .	9	2 161	5.9	1.2						
3610	HARDWARE . . . . .	213	144 404	80.4	79.6						
3620	PAINTERS' SUPPLIES . . . . .	20	2 848	5.3	1.6		TOTAL . . . . .	62	94 246	(X)	100.0
3740	PLUMBING FIX., EQUIP., SUPPLIES.	18	1 865	2.8	1.0	4210	CONSTRUCTION, MINING SUPPLIES. .	62	76 293	81.0	81.0
3741	PIPE FITTINGS, VALVES. . . . .	12	1 266	2.2	.7	4211	CRAWLER TRACTORS . . . . .	24	10 361	41.1	11.0
3744	OTHER PLUMBING EQUIPMENT, SUPP.	8	439	.7	.2	4212	SELF PROPELLED SCRAPERS. . . .	17	15 076	25.1	16.0
	OTHER COMMODITIES. . . . .	(X)	159	(X)	.1	4213	TRACTOR SHOVEL LOADERS . . . . .	15	3 150	13.1	3.3
4310	GARDEN MACHINERY, EQUIP. SUPP. .	9	2 201	5.1	1.2	4214	PARTS AND ATTACHMENTS. . . . .	29	19 259	27.5	20.4
4840	ABRASIVES, ABRASIVE MATERIALS. .	21	1 222	3.0	.7	4215	POWER CRANES AND PARTS . . . .	19	12 106	40.8	12.8
4870	ROPE, COROAGE, TWINE (NOT WIRE). .	13	1 625	4.0	.9	4218	GRADEERS, ROLLERS, OFF HIGHWAY.	13	2 711	9.5	2.9
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	7	2 571	7.7	1.4	4219	OTHER CONSTRUCTION EQUIP. . . .	28	10 708	41.4	11.4
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	28	1 809	3.8	1.0		OTHER COMMODITIES. . . . .	(X)	2 923	(X)	3.1
7870	KITCHEN UTENSILS, TOOLS, MISC. .	8	2 696	6.2	1.5	4440	MATERIALS HANDLING EQUIPMENT . .	6	2 297	22.8	2.4
8570	OTHER BUILDING MATERIALS . . . .	5	156	11.1	.1	4480	USED OR REBUILT MACH. EQUIP. . .	13	5 277	12.5	5.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	8	259	8.3	.1	4481	USED CONSTRUCTION EQUIP. . . .	12	5 118	12.0	5.4
	COMMODITIES N.E.C. . . . .	(X)	12 779	(X)	7.0		OTHER COMMODITIES. . . . .	(X)	159	(X)	.2
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					9930	OTHER LABOR, SERVICE RECEIPTS. .	22	5 678	9.3	6.0
	TOTAL . . . . .	172	151 726	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	4 701	(X)	5.0
3310	ELECTRICAL WIRING SUPPLIES . . . .	4	286	2.3	.2		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
3610	HARDWARE . . . . .	35	1 273	2.7	.8		TOTAL . . . . .	40	35 185	(X)	100.0
3614	HAND TOOLS, CUTLERY. . . . .	32	842	2.5	.6	4310	GARDEN MACHINERY, EQUIP. SUPP. .	18	7 452	69.5	21.2
	OTHER COMMODITIES. . . . .	(X)	431	(X)	.3	4320	FARM, DAIRY MACHINERY, PARTS . .	29	25 673	74.3	73.0
3710	WARM-AIR HEATING-COOLING EQUIP..	80	21 494	30.1	14.2	4321	TRACTORS, EQUIPMENT (FARM) . .	10	1 896	73.9	5.4
3730	HYDRONICS EQUIPMENT, SUPPLIES..	28	3 814	15.9	2.5	4325	IRRIGATION EQUIP. . . . .	16	22 343	71.1	63.5
3740	PLUMBING FIX., EQUIP., SUPPLIES.	140	104 568	81.0	68.9	4326	LIGHT INDUSTRIAL EQUIPMENT . .	6	425	33.3	1.2
3741	PIPE FITTINGS, VALVES. . . . .	108	43 278	39.9	28.5	4327	MISCELLANEOUS FARM MACHINERY .	6	646	24.6	1.8
3742	PLUMBING FIXTURES. . . . .	105	27 441	27.3	18.1		OTHER COMMODITIES. . . . .	(X)	363	(X)	1.0
3743	DRAINAGE SYSTEMS . . . . .	75	10 659	13.6	7.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	8	190	3.1	.5
3744	OTHER PLUMBING EQUIPMENT, SUPP.	100	23 191	23.7	15.3		COMMODITIES N.E.C. . . . .	(X)	1 870	(X)	5.3
3810	CENTRAL AIR CONOITIONING . . . .	21	2 476	9.5	1.6		INDOUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3811	RESIDENT. AND SMALL COMMERCIAL	13	1 013	9.7	.7		TOTAL . . . . .	436	317 606	(X)	100.0
3812	RESIDENTIAL AND COMMERCIAL . .	9	318	2.6	.2	1120	TRUCKS, TRUCK TRACTORS . . . . .	5	1 132	40.0	.4
3813	INDOUSTRIAL AND COMMERCIAL. . . .	8	1 145	7.0	.8	1220	NEW AND REBUILT PARTS. . . . .	4	186	25.0	.1
4610	INDOUSTRIAL VALVES, FITTINGS. . . .	23	2 000	8.2	1.3	1620	INDOUSTRIAL CHEMICALS . . . . .	10	784	3.1	.2
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	6	423	4.8	.3	4210	CONSTRUCTION, MINING SUPPLIES. .	13	2 910	100.0	.9
6250	CAST IRON SOIL PIPE, TUBING. . . .	24	2 331	6.6	1.5	4410	FOOD PROCESSING MACHINERY EQUIP.	22	9 032	100.0	2.8
6260	IRON, STEEL PIPE, TUBING . . . . .	39	7 567	14.5	5.0	4420	GEN. PURPOSE INDOSTRIAL MACH..	97	38 695	87.1	12.2
	COMMODITIES N.E.C. . . . .	(X)	5 494	(X)	3.6	4421	ENGINES (INCL. INT. COMBUST.) . .	20	12 060	100.0	3.8
	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4422	COMPRESSORS, PUMPS . . . . .	59	13 782	61.4	4.3
	TOTAL . . . . .	75	42 560	(X)	100.0	4424	FANS, BLOWERS (INDOUST. EQUIP.) .	13	728	12.5	.2
3440	ROOM AIR CONOITIONERS. . . . .	16	1 250	10.3	2.9	4425	OTHER GEN. INDOST. MACHINERY .	43	11 623	61.6	3.7
3710	WARM-AIR HEATING-COOLING EQUIP..	19	3 875	20.4	9.1		OTHER COMMODITIES. . . . .	(X)	502	(X)	.2
3711	WARM-AIR FURNANCES (ALL FUELS).	18	748	4.0	1.8	4430	METAL-WORKING MACHINERY. . . . .	113	120 374	79.7	37.9
3712	CENTRAL HEATING-COOLING UNITS.	17	2 000	12.3	4.7	4431	NEW MACHINE TOOLS. . . . .	79	100 354	75.2	31.6
3713	BOILERS, REGISTERS, ETC. . . . .	9	540	7.4	1.3	4432	MISCELLANEOUS METALWORKING . .	56	20 020	37.9	6.3
	OTHER COMMODITIES. . . . .	(X)	587	(X)	1.4	4440	MATERIALS HANDLING EQUIPMENT . .	59	28 335	88.1	8.9
3740	PLUMBING FIX., EQUIP., SUPPLIES.	6	808	16.8	1.9	4441	FORK LIFT TRUCKS . . . . .	28	12 839	67.7	4.0
3741	PIPE FITTINGS, VALVES. . . . .	5	373	16.6	.9	4442	INDOUSTRIAL TRUCKS. . . . .	9	1 737	16.1	.5
	OTHER COMMODITIES. . . . .	(X)	435	(X)	1.0	4443	CRANES, OERRICKS, HOISTS . . . .	18	4 223	32.5	1.3
3810	CENTRAL AIR CONOITIONING . . . .	33	9 739	48.6	22.9	4445	OTERMATERIALS HANDLING EQUIP.	29	9 536	63.8	3.0
3820	PARTS SUPPLIES, AND ACCESSORIES.	41	10 417	36.4	24.5		OTHER COMMODITIES. . . . .	(X)	0	(X)	(2)
3910	COMMERCIAL REFRIGERATORS EQUIP..	51	14 047	45.0	33.0	4450	OIL WELL, OIL REFINING MACH. . .	40	38 894	80.7	12.2
3911	BEVERAGE, DRINK, WATER COOLERS	5	1 175	32.1	2.8	4460	PRINTING TRADES MACHINERY. . . .	24	8 132	86.6	2.6
3912	DISPLAY CASES. . . . .	13	1 066	25.5	2.5	4470	OTHER SPECIAL IND. MACH. . . . .	72	24 741	66.1	7.8
3913	ICE CREAM CABINETS . . . . .	8	199	6.3	.5	4480	USED OR REBUILT MACH. EQUIP. . .	88	13 406	16.6	4.2
3914	ICE MAKING MACHINES. . . . .	18	1 354	12.4	3.2	4481	USED CONSTRUCTION EQUIP. . . .	9	2 130	70.0	.7
3915	REACH-IN AND WALK-IN REFRIG. . .	17	1 932	35.4	4.5	4482	USED MACHINE TOOLS-CUTTING . .	32	5 601	17.1	1.8
3916	OTHER REFRIGERATION EQUIPMENT.	32	8 321	45.4	19.6	4483	OTHER USED OR REBUILT MACH..	55	5 676	12.1	1.8
4140	COMMERCIAL FOOD SERVICE EQUIP. .	6	949	23.4	2.2	4510	BEARINGS, POWER, TRANSMISSION. .	8	682	11.1	.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	16	841	12.8	2.0	4610	INDOUSTRIAL VALVES, FITTINGS. . .	14	1 127	19.0	.4
	COMMODITIES N.E.C. . . . .	(X)	634	(X)	1.5	4710	WELOING EQUIPMENT, SUPPLIES. . .	11	860	11.5	.3
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					4840	ABRASIVES, ABRASIVE MATERIALS. .	15	1 913	11.5	.6
	TOTAL <sup>2</sup> . . . . .	260	103 028	(X)	100.0	4860	MECHANICAL RUBBER GOODS. . . .	6	187	10.0	.1
						4910	OTHER INDOSTRIAL EQUIPMENT SUPP.	21	3 006	11.8	.9
						6230	IRON/STEEL WIRE, WIRE PRODUCTS .	13	981	2.6	.3
						6260	IRON, STEEL PIPE, TUBING . . . . .	10	8 777	29.1	2.8
						9930	OTHER LABOR, SERVICE RECEIPTS. .	85	4 170	12.0	1.3
							COMMODITIES N.E.C. . . . .	(X)	9 282	(X)	2.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Los Angeles-Long Beach SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	INDUSTRIAL SUPPLIES (SIC 5085)										
	TOTAL . . . . .	367	271 852	(X)	100.0						
1220	NEW AND REBUILT PARTS . . . . .	13	508	10.5	.2	5210	BEAUTY, BARBER SHOP EQUIPMENT. .	92	40 048	96.6	28.7
1510	PAINTS, VARNISHES, LACQUERS. . .	25	605	1.6	.2	5211	EQUIPMENT. . . . .	51	6 507	28.6	4.7
1620	INDUSTRIAL CHEMICALS . . . . .	10	1 397	3.7	.5	5212	SPRAY CAN PRODUCTS . . . . .	50	4 046	19.2	2.9
3310	ELECTRICAL WIRING SUPPLIES . . .	10	391	4.3	.1	5213	HAIR CARE PRODUCTS . . . . .	55	10 551	47.2	7.6
3610	HARDWARE . . . . .	14	1 087	10.0	.4	5214	WIGS, SWATCHES, TOUPEES. . . .	65	15 082	47.7	10.8
3740	PLUMBING FIX., EQUIP., SUPPLIES.	7	768	8.1	.3	5215	SUNDRIES—CURLERS, PINS, CAPS . .	49	3 862	17.7	2.8
4210	CONSTRUCTION, MINING SUPPLIES. .	9	625	2.1	.2	5220	CUSTODIAL (JANITORS) SUPPLIES. .	47	17 870	93.4	12.8
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	25	1 693	4.9	.6	5221	MACHINES AND EQUIPMENT . . . .	40	4 015	24.7	2.9
4422	COMPRESSORS, PUMPS . . . . .	11	152	4.1	.1	5222	CLEANING CHEMICALS, SUPPLIES . .	43	13 855	74.4	9.9
4425	OTHER GEN. INDUST. MACHINERY . .	10	838	3.0	.3	5230	LAUNDRY, DRY CLEANING MACHINES .	46	24 147	93.5	17.3
	OTHER COMMODITIES. . . . .	(X)	704	(X)	.3	5231	COINOPERATED MACHINES EQUIP. . .	23	10 082	94.7	7.2
4430	METAL-WORKING MACHINERY. . . . .	18	7 923	26.8	2.9	5232	ALL OTHER COMMERCIAL LAUNRY . .	16	2 898	32.8	2.1
4431	NEW MACHINE TOOLS. . . . .	11	1 057	4.0	.4	5233	SUPPLIES (FLUIDS, ETC.). . . . .	18	11 167	80.8	8.0
4432	MISCELLANEOUS METALWORKING . . .	13	6 866	25.0	2.5	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	34	23 348	76.9	16.7
4440	MATERIALS HANDLING EQUIPMENT . .	18	855	2.5	.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	36	13 224	85.5	9.5
4443	CRANES, DERRICKS, HOISTS . . . .	9	170	1.2	.1	5330	OTHER SERVICE BUSINESSES EQUIPMENT	14	1 564	84.6	1.1
4445	OTHER MATERIALS HANDLING EQUIP.	12	415	2.0	.2	5350	SHOE REPAIR AND RESOLE MATERIALS	15	3 870	71.7	2.8
	OTHER COMMODITIES. . . . .	(X)	270	(X)	.1	5351	LEATHER, SOLE AND HEEL . . . .	13	1 297	24.3	.9
4450	OIL WELL, OIL REFINING MACH. . . .	4	623	10.0	.2	5352	RUBBER SOLES AND HEELS . . . .	14	1 652	30.7	1.2
4470	OTHER SPECIAL IND. MACH. . . . .	12	1 578	7.0	.6	5353	FINDINGS AND MERCHANDISE . . . .	12	921	19.4	.7
4474	OTHER SPECIAL PURPOSE MACH. . . .	9	1 525	7.0	.6	7510	PERSONAL SERVICE PAPERS. . . . .	15	1 763	37.1	1.3
	OTHER COMMODITIES. . . . .	(X)	53	(X)	(Z)	7520	INDUSTRIAL PAPERS. . . . .	5	291	20.0	.2
4510	BEARINGS, POWER, TRANSMISSION. .	66	26 697	48.2	9.8	9930	OTHER LABOR, SERVICE RECEIPTS. .	15	246	6.6	.2
4511	BALL, ROLLER BEARINGS. . . . .	48	14 899	32.7	5.5		COMMODITIES N.E.C. . . . .	(X)	7 466	(X)	5.4
4512	OTHER POWER TRANSMISSION EQUIP.	48	11 697	23.8	4.3		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
	TOTAL . . . . .	274	203 214	(X)	100.0						
4610	INDUSTRIAL VALVES, FITTINGS. . . .	68	42 206	51.8	15.5	4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	6	261	10.0	.1
4710	WELDING EQUIPMENT, SUPPLIES. . . .	57	22 757	52.8	8.4	5420	SHIP, BOAT . . . . .	29	9 723	78.6	4.8
4810	RECONDITIONED DRUMS AND BARRELS .	14	4 919	100.0	1.8	5430	AIRCRAFT, AVIATION PARTS . . . .	239	173 531	89.8	85.4
4820	BOTTLES SUPPLIES. . . . .	17	20 807	84.6	7.7	5431	AIRCRAFT ENGINES, AIRFRAMES. . .	89	48 976	79.0	24.1
4830	PRINTING, DUPLICATING INKS . . . .	5	1 283	62.5	.5	5432	AVIATION PARTS, SUPPLIES EQUIP. .	187	124 555	74.0	61.3
4840	ABRASIVES, ABRASIVE MATERIALS. . .	67	11 412	19.0	4.2	5440	MISCELLANEOUS TRANSPORTATION . .	9	8 368	100.0	4.1
4850	INDUSTRIAL LEATHER, LEATHER BELT .	15	729	3.2	.3	9930	OTHER LABOR, SERVICE RECEIPTS. .	12	1 303	10.9	.6
4860	MECHANICAL RUBBER GOODS. . . . .	56	12 806	25.6	4.7		COMMODITIES N.E.C. . . . .	(X)	10 028	(X)	4.9
4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	24	5 067	48.7	1.9		COAL (SIC 5091 PT.)				
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	142	86 764	68.1	31.9		TOTAL . . . . .	3	(D)	(X)	100.0
6220	IRON, STEEL PRODUCTS (FLAT). . . .	8	1 926	41.1	.7		METAL SERVICE CENTERS (SIC 5091 PT.)				
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	15	675	2.0	.2		TOTAL . . . . .	160	597 705	(X)	100.0
6240	IRON, STEEL FINISHED PRODUCTS. . .	5	425	2.5	.2	1620	INDUSTRIAL CHEMICALS . . . . .	9	3 247	3.2	.5
6260	IRON, STEEL PIPE, TUBING . . . . .	14	3 066	17.1	1.1	3610	HARDWARE . . . . .	15	1 988	7.5	.3
9760	MISCELLANEOUS LINES. . . . .	6	2 854	100.0	1.0	3740	PLUMBING FIX., EQUIP., SUPPLIES .	11	3 700	27.2	.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	27	900	2.7	.3	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	11	3 423	4.3	.6
	COMMODITIES N.E.C. . . . .	(X)	8 506	(X)	3.1	4610	INDUSTRIAL VALVES, FITTINGS. . .	8	2 866	17.2	.5
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	16	5 764	10.7	1.0
	TOTAL . . . . .	213	123 109	(X)	100.0	6210	IRON, STEEL PRODS. (SEMI-FINISH) .	22	13 980	12.9	2.3
5110	DENTAL EQUIPMENT, SUPPLIES . . . .	28	13 008	85.4	10.6	6211	SHEET BARS, TIN PLATE BARS . . .	9	7 449	16.6	1.2
5111	TEETH. . . . .	21	3 047	21.3	2.5	6212	WIRE RODS. . . . .	8	1 425	1.6	.2
5112	DENTAL GOLD. . . . .	20	899	6.3	.7		OTHER COMMODITIES. . . . .	(X)	5 106	(X)	.9
5113	EQUIPMENT (CHAIRS, X-RAYS) . . . .	21	3 586	26.3	2.9	6220	IRON, STEEL PRODUCTS (FLAT) . . .	70	118 597	33.5	19.8
5114	SUNDRY MERCHANDISE . . . . .	21	5 476	44.0	4.4	6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	29	16 091	20.0	2.7
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	14	6 438	89.6	5.2	6231	WIRE—PLAIN, COATED, BARBED . .	15	4 437	10.4	.7
5130	CHURCH EQUIPMENT, SUPPLIES . . . .	9	858	100.0	.7	6232	NAILS, STAPLES . . . . .	13	4 919	10.9	.8
5140	SURGICAL, MED., HOSPITAL EQUIP. . .	71	50 949	83.9	41.4	6233	WOVEN, WELDED WIRE FENCE EQPT. .	8	954	4.1	.2
5150	OPHTHALMIC PRODUCTS. . . . .	56	21 251	96.1	17.3	6234	WIRE ROPE AND STRAND . . . . .	8	4 604	66.6	.8
5151	PRESCRIPTION SALES . . . . .	22	3 550	85.2	2.9	6235	REINFORCEMENT MESH . . . . .	10	1 176	2.2	.2
5152	OPHTHALMIC MERCHANDISE SALES . . .	40	14 527	76.6	11.8	6240	IRON, STEEL FINISHED PRODUCTS. .	51	56 598	25.7	9.5
5153	OPTICAL, OPHTHALMIC INSTRU. . . .	18	3 173	41.9	2.6	6242	BAR, HOT ROLLED . . . . .	31	12 411	8.3	2.1
5160	SCIENTIFIC INSTRUMENTS . . . . .	23	15 353	57.0	12.5	6243	BAR, COLD-FINISHED. . . . .	22	14 421	11.5	2.4
5170	OTHER SCIENTIFIC, PROF. EQUIP. . .	24	8 949	100.0	7.3	6244	CONCRETE REINFORCEMENT BARS . .	22	9 000	18.0	1.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	27	1 062	5.3	.9	6245	STRUCTURAL SHAPES. . . . .	35	13 512	8.1	2.3
	COMMODITIES N.E.C. . . . .	(X)	5 241	(X)	4.3	6248	OTHER FINISHED PRODUCTS. . . .	11	1 980	2.4	.3
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)						OTHER COMMODITIES. . . . .	(X)	5 275	(X)	.9
	TOTAL . . . . .	285	139 518	(X)	100.0	6250	CAST IRON SOIL PIPE, TUBING. . .	7	2 517	6.8	.4
1430	BEAUTY AIDS. . . . .	14	1 091	16.3	.8	6260	IRON, STEEL PIPE, TUBING . . . .	56	62 067	22.3	10.4
1610	SOAPS AND DETERGENTS . . . . .	12	2 081	22.3	1.5	6270	OTHER CARBON STEEL PRODUCTS. . .	6	2 422	3.7	.4
1710	YARD OR PIECE GOODS . . . . .	4	1 769	14.6	1.3	6320	ALLOY STEEL. . . . .	31	36 815	18.6	6.2
1720	NOTIONS (THREAD, BUTTONS, ETC.). .	7	740	9.2	.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Los Angeles-Long Beach SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
6330	STAINLESS STEEL . . . . .	52	87 498	28.0	14.6		COMMOOITIES N.E.C. . . . .	(X)	48 683	(X)	33.8
6331	PLATES . . . . .	16	6 826	6.0	1.1						
6332	STRIP . . . . .	11	6 362	8.6	1.1						
6333	SHEETS . . . . .	29	16 689	9.3	2.8		INOUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
6334	BAR, BAR-SIZE SHAPES . . . . .	30	28 690	15.9	4.8						
6335	OTHER STAINLESS STEEL . . . . .	22	28 932	16.0	4.8						
6410	COPPER WIRE (ELECTRICAL ONLY) . . . . .	6	11 472	73.0	1.9		TOTAL . . . . .	126	121 488	(X)	100.0
6420	OTHER COPPER, BRASS MILL PRODS. . . . .	22	12 168	14.3	2.0	1610	SOAPS AND OETERGENTS . . . . .	12	419	2.0	.3
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	51	74 031	31.0	12.4	2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	5	279	7.4	.2
6431	PLATE (.250 INCH AND OVER) . . . . .	23	10 065	11.8	1.7	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	23	900	2.2	.7
6432	SHEET, COIL (.006 TO .249 IN) . . . . .	29	29 064	17.6	4.9	5220	CUSTOOTIAL (JANITORS) SUPPLIES . . . . .	19	791	6.3	.7
6433	ROOF, BAR, AND WIRE-ROLLED . . . . .	30	16 814	11.0	2.8	7410	PRINTING, WRITING PAPER . . . . .	12	1 342	6.6	1.1
6434	PIPE AND TUBING . . . . .	26	7 620	6.0	1.3	7510	PERSONAL SERVICE PAPERS . . . . .	59	27 080	39.3	22.3
6435	EXTRUDED SHAPES . . . . .	17	10 023	17.3	1.7	7520	INDUSTRIAL PAPERS . . . . .	95	72 121	73.6	59.4
	OTHER COMMOOITIES . . . . .	(X)	445	(X)	.1	7530	SHIPPING ROOM SUPPLIES . . . . .	34	2 431	6.1	2.0
6440	NONFERROUS METALS . . . . .	21	24 905	22.9	4.2	7540	PAPERBOARD, BOXBOARD . . . . .	35	7 877	23.0	6.5
6443	TIN, LEAD, ZINC, ETC. . . . .	7	1 579	21.4	.3	7610	STATIONERY, OFFICE SUPPLIES . . . . .	18	2 247	11.1	1.8
6444	METALLIC ORES, CONCENTRATES . . . . .	9	12 602	24.4	2.1	8530	ADHESIVES, MASTICS . . . . .	8	480	6.7	.4
	OTHER COMMOOITIES . . . . .	(X)	10 725	(X)	1.8	9760	MISCELLANEOUS LINES . . . . .	5	319	6.5	.3
6620	UNPREPARED IRON, STEEL SCRAP . . . . .	6	838	1.1	.1		COMMOOITIES N.E.C. . . . .	(X)	5 202	(X)	4.3
6630	ALLOY STEEL SCRAP . . . . .	4	3 703	31.5	.6		STATIONERY, OFFICE SUPPLIES, GREETING CAROS (SIC 5096 PT.)				
8570	OTHER BUILDING MATERIALS . . . . .	6	1 963	9.3	.3						
9760	MISCELLANEOUS LINES . . . . .	14	8 591	16.8	1.4		TOTAL . . . . .	191	79 707	(X)	100.0
9910	RECEIPTS FROM PROCESSING . . . . .	14	2 377	2.0	.4	4110	OFFICE MACHINES AND EQUIPMENT . . . . .	52	2 023	10.6	2.5
	COMMOOITIES N.E.C. . . . .	(X)	40 084	(X)	6.7	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	14	719	10.4	.9
	METAL SALES OFFICES (SIC 5091 PT.)					5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	4	454	42.8	.6
	TOTAL <sup>2</sup> . . . . .	135	247 902	(X)	100.0	7410	PRINTING, WRITING PAPER . . . . .	35	1 793	12.3	2.2
	TOBACCO AND ITS PROOUCTS (SIC 5094)					7610	STATIONERY, OFFICE SUPPLIES . . . . .	190	68 644	86.2	86.1
	TOTAL . . . . .	64	219 604	(X)	100.0	7720	OFFICE, COMM., BUS. FURNITURE . . . . .	47	3 281	18.5	4.1
2410	CONFECTIONERY . . . . .	61	22 657	10.7	10.3	8610	PHOTOGRAPHIC GOODS . . . . .	4	77	25.0	.1
2411	CANDY (ALL KINDS) . . . . .	61	17 656	8.3	8.0	8680	BOOKS, MAGAZINES . . . . .	10	722	12.0	.9
2412	CHEWING GUM . . . . .	57	2 571	1.9	1.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	11	379	20.8	.5
2414	NUTS, OTHER CONFECTIONS . . . . .	54	1 124	.9	.5	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	11	268	7.8	.3
	OTHER COMMOOITIES . . . . .	(X)	1 307	(X)	.6		COMMOOITIES N.E.C. . . . .	(X)	1 347	(X)	1.7
7110	CIGARETTES, CIGARS, TOBACCO . . . . .	64	163 070	74.3	74.3		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
7111	CIGARETTES . . . . .	63	148 320	68.8	67.5	3420	MAJOR APPLIANCES . . . . .	7	211	16.6	.2
7112	CIGARS . . . . .	58	7 633	4.4	3.5	4110	OFFICE MACHINES AND EQUIPMENT . . . . .	14	1 012	22.2	1.0
7113	OTHER TOBACCO . . . . .	59	7 116	5.5	3.2	7610	STATIONERY, OFFICE SUPPLIES . . . . .	11	2 347	38.9	2.3
9750	SMOKERS' SUPPLIES AND PIPES . . . . .	6	221	.8	.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	99	45 450	100.0	44.9
	COMMOOITIES N.E.C. . . . .	(X)	33 656	(X)	15.3	7711	HOUSE, PORCH, LAWN FURNITURE . . . . .	91	43 109	100.0	42.6
	BEER AND ALE (SIC 5095 PT.)					7712	SLEEP EQUIPMENT . . . . .	32	2 341	14.2	2.3
	TOTAL . . . . .	77	161 783	(X)	100.0	7720	OFFICE, COMM., BUS. FURNITURE . . . . .	98	44 592	65.4	44.0
2950	SOFT ORINKS, ORINK, WATERS . . . . .	11	1 209	4.7	.7	7820	HOUSEHOLD LINENS, OOMEESTICS . . . . .	6	834	13.3	.8
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	77	157 790	97.5	97.5	7821	BEDSPREADS, BLANKETS . . . . .	6	452	6.6	.4
7211	BEER, ALE, ETC. . . . .	55	104 505	98.1	64.6		OTHER COMMOOITIES . . . . .	(X)	382	(X)	.4
7212	STATE, COUNTY LOCAL TAXES . . . . .	34	53 285	70.2	32.9	7840	CURTAINS, ORAPES . . . . .	12	733	11.6	.7
7310	WINES . . . . .	18	2 041	12.3	1.3	7850	FLOOR COVERINGS . . . . .	26	2 079	11.1	2.1
7320	SPIRITS . . . . .	3	344	8.0	.2	7851	CARPETS, RUGS . . . . .	25	2 057	10.6	2.0
	COMMOOITIES N.E.C. . . . .	(X)	399	(X)	.2		OTHER COMMOOITIES . . . . .	(X)	22	(X)	(Z)
	WINE AND OISTILLED SPIRITS (SIC 5095 PT.)					9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	16	1 373	7.2	1.4
	TOTAL . . . . .	52	371 578	(X)	100.0		COMMOOITIES N.E.C. . . . .	(X)	2 613	(X)	2.6
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	23	5 965	3.1	1.6		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
7310	WINES . . . . .	42	66 435	20.2	17.9		TOTAL . . . . .	223	193 669	(X)	100.0
7320	SPIRITS . . . . .	44	297 542	87.2	80.1	1710	YARO OR PIECE GOODS . . . . .	8	607	10.7	.3
	COMMOOITIES N.E.C. . . . .	(X)	1 636	(X)	.4	3430	ELECTRIC HOUSEWARES . . . . .	9	4 569	14.0	2.4
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	14	3 626	18.0	1.9
	TOTAL . . . . .	33	144 131	(X)	100.0	7711	HOUSE, PORCH, LAWN FURNITURE . . . . .	14	3 553	17.1	1.8
7410	PRINTING, WRITING PAPER . . . . .	32	68 675	47.6	47.6		OTHER COMMOOITIES . . . . .	(X)	72	(X)	(Z)
7520	INDUSTRIAL PAPERS . . . . .	9	26 051	20.2	18.1	7810	CHINA, GLASSWARE, CROCKERY . . . . .	65	31 673	66.1	16.4
7540	PAPERBOARD, BOXBOARD . . . . .	5	722	.8	.5	7820	HOUSEHOLD LINENS, OOMEESTICS . . . . .	30	28 954	87.7	15.0
						7821	BEDSPREADS, BLANKETS . . . . .	18	2 675	25.4	1.4
						7822	TABLE LINENS . . . . .	11	895	11.6	.5
						7823	SHEETS, PILLOW CASES . . . . .	18	5 263	20.9	2.7
						7824	TOWELS, WASH CLOTHS . . . . .	18	17 164	67.4	8.9
						7825	OTHER LINENS, OOMEESTICS . . . . .	11	2 958	31.9	1.5
						7830	SHAOES, VENETIAN BLINOS . . . . .	16	2 876	13.0	1.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Los Angeles-Long Beach SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
7840	CURTAINS, DRAPES . . . . .	23	3 931	20.2	2.0		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
7850	FLOOR COVERINGS . . . . .	68	81 114	95.2	41.9		TOTAL . . . . .	319	238 388	(X)	100.0
7851	CARPETS, RUGS . . . . .	58	54 312	70.3	28.0	3610	HARWARE . . . . .	5	722	13.0	.3
7852	LINOLEUM, OTHER HARD SURFACE . . . . .	34	21 105	37.2	10.9	4110	OFFICE MACHINES AND EQUIPMENT . . . . .	7	6 037	47.1	2.5
7853	OTHER FLOOR COVERINGS . . . . .	14	5 697	25.2	2.9	7610	STATIONERY, OFFICE SUPPLIES . . . . .	6	1 771	17.5	.7
7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	26	3 126	21.0	1.6	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	9	1 582	8.8	.7
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	42	21 798	60.1	11.3	8610	PHOTOGRAPHIC GOODS . . . . .	78	49 780	90.0	20.9
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	11	2 507	23.2	1.3	8611	CAMERAS, PARTS, ACC. MOUNTS . . . . .	65	25 017	48.8	10.5
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	7	192	12.5	.1	8612	PROJECTION APPARATUS . . . . .	34	2 628	16.6	1.1
	COMMODITIES N.E.C. . . . .	(X)	8 696	(X)	4.5	8613	OVERLAP, PRINTING, APPARATUS . . . . .	33	3 715	22.8	1.6
	LUMBER AND MILLWORK (SIC 5098 PT.)					8614	SENSITIZED, UNEXPOSED FILMS . . . . .	32	5 520	27.0	2.3
	TOTAL . . . . .	207	255 500	(X)	100.0	8615	OTHER PHOTOGRAPHIC GOODS . . . . .	35	12 901	72.9	5.4
3610	HARWARE . . . . .	23	1 028	6.8	.4	8620	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	132	67 054	86.4	28.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	18	261	2.5	.1	8621	ATHLETIC EQUIPMENT, SUPPLIES . . . . .	45	12 945	51.4	5.4
6232	NAILS, STAPLES . . . . .	18	250	2.5	.1	8622	ARMS AND AMMUNITION . . . . .	29	17 802	66.9	7.5
	OTHER COMMODITIES . . . . .	(X)	11	(X)	(Z)	8623	BICYCLES . . . . .	14	5 541	46.0	2.3
7850	FLOOR COVERINGS . . . . .	5	604	18.1	.2	8624	CAMPING EQUIPMENT . . . . .	19	3 728	29.0	1.6
8110	LUMBER (ROUGH, DRESSED) . . . . .	137	140 361	87.0	54.9	8625	FISHING TACKLE AND EQUIPMENT . . . . .	29	8 133	40.9	3.4
8111	SOFTWOODS (EXCEPT FLOORING) . . . . .	111	116 480	82.7	45.6	8626	SKI EQUIPMENT, SUPPLIES . . . . .	12	2 131	37.5	.9
8112	HARDWOODS (EXCEPT FLOORING) . . . . .	51	21 993	34.5	8.6	8627	OTHER (WATER SPORTS, ARCHERY) . . . . .	52	16 774	42.1	7.0
8113	FLOORING . . . . .	15	1 888	36.8	.7	8630	TOYS, GAMES, FIREWORKS . . . . .	68	61 969	83.3	26.0
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	84	84 407	61.2	33.0	8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	8	2 581	100.0	1.1
8121	HARDWOOD . . . . .	59	57 594	54.2	22.5	8650	BILLIARDS, POOL, BOWLING EQUIP. . . . .	7	1 301	100.0	.5
8122	SOFTWOOD . . . . .	63	26 813	36.3	10.5	8660	THEATER, STUDIO EQUIPMENT . . . . .	5	1 951	44.4	.8
8130	WOOD SHINGLES . . . . .	15	1 813	16.6	.7	8670	OTHER RECREATION, HOBBY GOODS . . . . .	39	30 566	82.5	12.8
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	55	9 984	19.8	3.9	8820	JEWELRY, SILVERWARE, TROPHIES . . . . .	8	4 401	27.6	1.8
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	25	6 018	53.3	2.4	8821	CLOCKS, WATCHES, MOVEMENTS . . . . .	7	4 059	29.3	1.7
8160	VENEER, OTHER WOOD PRODUCTS . . . . .	10	3 624	29.1	1.4		OTHER COMMODITIES . . . . .	(X)	342	(X)	.1
8410	INSULATION MATERIALS . . . . .	8	170	7.6	.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	6	316	7.6	.1
8420	ROOFING, SIDING, EQUIPMENT . . . . .	25	893	4.8	.3	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	11	437	9.5	.2
8421	ASPHALT SHINGLES, ROOFING . . . . .	22	778	5.8	.3		COMMODITIES N.E.C. . . . .	(X)	7 920	(X)	3.3
	OTHER COMMODITIES . . . . .	(X)	115	(X)	(Z)		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
8520	WALLBOARD, HARDBOARD . . . . .	29	1 462	6.0	.6		TOTAL . . . . .	121	71 202	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	4 875	(X)	1.9	8680	BOOKS, MAGAZINES . . . . .	121	68 762	96.6	96.6
	CONSTRUCTION MATERIALS (SIC 5098 PT.)						COMMODITIES N.E.C. . . . .	(X)	2 440	(X)	3.4
	TOTAL . . . . .	196	118 650	(X)	100.0		FARM SUPPLIES (SIC 5099 PT.)				
3310	ELECTRICAL WIRING SUPPLIES . . . . .	4	1 117	12.5	.9		TOTAL . . . . .	42	39 010	(X)	100.0
3610	HARDWARE . . . . .	19	1 110	11.2	.9	8710	HAY, STRAW, ALFALFA, OTHER . . . . .	5	3 479	66.9	8.9
3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	6	318	15.0	.3	8730	FEED INGREDIENTS . . . . .	7	12 820	70.4	32.9
6220	IRON, STEEL PRODUCTS (FLAT) . . . . .	8	724	7.1	.6	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	18	3 620	22.5	9.3
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	39	2 141	6.9	1.8	8750	AGRICULTURAL CHEMICALS . . . . .	16	4 893	26.2	12.5
6232	NAILS, STAPLES . . . . .	39	2 091	6.9	1.8	8751	WEED KILL, SOIL CONDITIONERS . . . . .	15	2 067	11.1	5.3
	OTHER COMMODITIES . . . . .	(X)	51	(X)	(Z)		OTHER COMMODITIES . . . . .	(X)	2 825	(X)	7.2
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	10	612	9.6	.5	8760	SEEDS . . . . .	13	6 804	87.8	17.4
7850	FLOOR COVERINGS . . . . .	8	1 449	35.2	1.2		COMMODITIES N.E.C. . . . .	(X)	7 394	(X)	19.0
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	8	2 798	16.3	2.4		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
8121	HARDWOOD . . . . .	7	1 199	7.1	1.0		TOTAL . . . . .	167	86 433	(X)	100.0
	OTHER COMMODITIES . . . . .	(X)	1 599	(X)	1.3	3430	ELECTRIC HOUSEWARES . . . . .	5	344	15.3	.4
8130	WOOD SHINGLES . . . . .	10	1 943	12.1	1.6	8610	PHOTOGRAPHIC GOODS . . . . .	6	1 845	18.7	2.1
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	8	427	100.0	.4	8810	PRECIOUS STONES (CUT) AND METALS . . . . .	73	27 932	68.8	32.3
8210	BRICK, BLOCKS, TILE, CLAY . . . . .	42	6 080	42.8	5.1	8820	JEWELRY, SILVERWARE, TROPHIES . . . . .	129	50 744	74.1	58.7
8220	CONCRETE PROD., BUILDING STONE . . . . .	35	5 858	30.8	4.9	8821	CLOCKS, WATCHES, MOVEMENTS . . . . .	69	18 278	42.2	21.1
8230	CEMENT, LIME, PLASTIC, STUCCO . . . . .	53	8 087	35.9	6.8	8822	COSTUME JEWELRY . . . . .	64	21 848	59.2	25.3
8240	SAND, GRAVEL, CRUSHED STONE . . . . .	46	3 358	12.3	2.8	8823	JEWELERS' TOOLS, FINDINGS . . . . .	19	3 065	37.2	3.5
8310	GLASS (FLAT, BRICK, ETC.) . . . . .	30	17 503	73.2	14.8	8824	SILVERWARE, PLATED WARE . . . . .	32	7 554	37.1	8.7
8410	INSULATION MATERIALS . . . . .	35	6 138	20.3	5.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	12	558	8.5	.6
8420	ROOFING, SIDING, EQUIPMENT . . . . .	39	14 643	52.7	12.3		COMMODITIES N.E.C. . . . .	(X)	5 010	(X)	5.8
8510	BUILDING AND CONSTRUCTION PAPER . . . . .	27	677	3.1	.6		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8520	WALLBOARD, HARDBOARD . . . . .	39	7 648	21.6	6.4		TOTAL . . . . .	193	84 303	(X)	100.0
8530	ADHESIVES, MASTICS . . . . .	28	1 676	5.7	1.4	7810	CHINA, GLASSWARE, CROCKERY . . . . .	15	560	8.3	.7
8540	STRUCTURAL IRON, STEEL . . . . .	7	168	4.3	.1						
8550	PLASTIC BUILDING MATERIALS . . . . .	15	9 689	41.6	8.2						
8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	10	4 993	100.0	4.2						
8570	OTHER BUILDING MATERIALS . . . . .	37	11 900	39.2	10.0						
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	11	468	16.0	.4						
	COMMODITIES N.E.C. . . . .	(X)	7 125	(X)	6.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
1 Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Los Angeles-Long Beach SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	8	291	4.1	.3	3510	ELECTRONIC TUBES, PARTS ACC. . .	5	552	50.0	.2
8630	TOYS, GAMES, FIREWORKS . . . . .	10	542	9.3	.6	4470	OTHER SPECIAL INO. MACH. . . . .	4	333	20.0	.1
8820	JEWELRY, SILVERWARE, TROPHIES. .	13	1 351	21.6	1.6	8820	JEWELRY, SILVERWARE, TROPHIES. .	12	1 197	37.5	.3
8821	CLOCKS, WATCHES, MOVEMENTS . .	7	816	25.6	1.0	9110	FLOWERS, FLORIST'S SUPPLIES. . .	73	24 933	94.5	6.9
8822	COSTUME JEWELRY. . . . .	9	456	9.6	.5	9210	LOGS, FILES, PULPWOOD, POLES . .	9	23 814	37.5	6.6
8824	SILVERWARE, PLATED WARE. . . . .	5	53	8.3	.1	9220	BARRELS, BOXES, BOX SHOOKS, ETC.	5	900	100.0	.2
	OTHER COMMODITIES. . . . .	(X)	26	(X)	(Z)	9310	PHONO., RECORDS, PREREC. TAPES .	96	120 822	85.2	33.4
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	163	62 169	87.0	73.7	9410	MUSICAL INSTRUMENTS, SHEET MUSIC	26	16 487	88.4	4.6
8920	ADVERTISING SPECIALTIES. . . . .	44	15 315	86.6	18.2	9411	MUSICAL INSTRUMENTS. . . . .	19	13 123	87.8	3.6
9760	MISCELLANEOUS LINES. . . . .	4	675	40.0	.8	9412	SHEET MUSIC. . . . .	8	3 364	90.0	.9
	COMMODITIES N.E.C. . . . .	(X)	3 400	(X)	4.0	9510	OTHER TEXTILE PRODUCTS . . . . .	31	14 230	100.0	3.9
						9710	WALLPAPER. . . . .	14	7 210	86.9	2.0
						9730	LEATHER. . . . .	7	2 595	100.0	.7
						9740	LUGGAGE, SADDLERY, HARNESS . . .	5	1 943	100.0	.5
						9760	MISCELLANEOUS LINES. . . . .	76	65 489	80.4	18.1
						9930	OTHER LABOR, SERVICE RECEIPTS. .	93	15 478	53.0	4.3
							COMMODITIES N.E.C. . . . .	(X)	66 190	(X)	18.3
	OTHER PRODUCTS (SIC 5099 PT.)										
	TOTAL . . . . .	437	362 173	(X)	100.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

Minneapolis-St. Paul SMSA

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Minneapolis-St. Paul SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
2410	CONFECTIONERY. . . . .	15	10 412	5.6	3.2	2320	POULTRY. . . . .	10	715	15.9	.7
2411	CANDY (ALL KINDS). . . . .	10	3 986	2.3	1.2	2323	RESERVED POULTRY (RESALES). . . . .	9	696	15.9	.7
2412	CHEWING GUM. . . . .	8	3 020	1.7	.9		OTHER COMMODITIES. . . . .	(X)	19	(X)	(2)
2414	NUTS, OTHER CONFECTIONS. . . . .	11	1 568	.9	.5						
	OTHER COMMODITIES. . . . .	(X)	1 837	(X)	.6	2610	MEATS, PROVISIONS. . . . .	47	93 864	97.5	97.5
2610	MEATS, PROVISIONS. . . . .	8	61 984	21.2	19.1	2611	FRESH, FROZEN MEATS. . . . .	43	83 891	91.2	87.1
2710	FRESH FRUITS, VEGETABLES. . . . .	9	20 725	7.3	6.4	2612	SAUSAGE, MEAT LOAVES. . . . .	22	2 573	12.3	2.7
2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	11	4 650	2.7	1.4	2613	CURED, BOILED, SMOKE MEATS. . . . .	21	2 823	12.9	2.9
2830	TEA, SPICES. . . . .	12	2 222	1.2	.7	2614	OTHER MEAT PRODUCTS. . . . .	20	4 578	11.8	4.8
2840	BAKERY PRODUCTS. . . . .	6	2 710	1.2	.8	2860	CANNEO-BOTTLED FOODS. . . . .	5	388	11.4	.4
2860	CANNEO-BOTTLED FOODS. . . . .	22	120 606	37.2	37.2		COMMODITIES N.E.C. . . . .	(X)	740	(X)	.8
2870	SUGAR-REFINED. . . . .	16	6 368	2.7	2.0						
2890	BREAKFAST FOODS. . . . .	11	7 377	4.2	2.3		FRESH FRUITS AND VEGETABLES (SIC 5048)				
2910	FLOUR, RELATED PRODUCTS. . . . .	13	8 445	4.6	2.6		TOTAL. . . . .	34	41 735	(X)	100.0
2920	MARGARINE, SHORTENINGS. . . . .	16	8 082	4.3	2.5	2710	FRESH FRUITS, VEGETABLES. . . . .	34	38 424	92.1	92.1
2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	10	3 024	1.8	.9	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	29	22 593	57.6	54.1
2922	SHORTENINGS, COOKING OILS. . . . .	13	5 058	2.8	1.6	2712	FRESH VEGETABLES. . . . .	25	15 831	45.8	37.9
2930	PET FOODS--ALL KINDS. . . . .	9	3 738	2.3	1.2		COMMODITIES N.E.C. . . . .	(X)	3 311	(X)	7.9
2940	DRIED, FRUITS, VEGETABLES. . . . .	10	986	.7	.3		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	7	5 639	11.1	1.7		TOTAL. . . . .	48	51 627	(X)	100.0
7111	CIGARETTES. . . . .	7	5 474	11.1	1.7	2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	6	743	58.3	1.4
	OTHER COMMODITIES. . . . .	(X)	165	(X)	.1	2830	TEA, SPICES. . . . .	8	60	4.0	.1
7510	PERSONAL SERVICE PAPERS. . . . .	8	1 874	7.5	.6	2840	BAKERY PRODUCTS. . . . .	8	4 170	100.0	8.1
7520	INDUSTRIAL PAPERS. . . . .	7	1 456	.8	.4	2860	CANNEO-BOTTLED FOODS. . . . .	12	8 054	100.0	15.6
	COMMODITIES N.E.C. . . . .	(X)	29 103	(X)	9.0	2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	8	5 666	87.3	11.0
	FROZEN FOODS (SIC 5042)						OTHER COMMODITIES. . . . .	(X)	2 388	(X)	4.6
	TOTAL. . . . .	12	(0)	(X)	100.0	2910	FLOUR, RELATED PRODUCTS. . . . .	7	689	86.6	1.3
	DAIRY PRODUCTS (SIC 5043)					2930	PET FOODS--ALL KINDS. . . . .	5	2 579	90.9	5.0
	TOTAL. . . . .	22	226 236	(X)	100.0	2960	FOODS (EXC. AS SPECIFIED ABOVE). COMMODITIES N.E.C. . . . .	12	8 374	41.2	16.2
2210	BUTTER AND CHEESE. . . . .	16	89 580	40.3	39.6			(X)	26 958	(X)	52.2
2230	MILK, CREAM (FLUID). . . . .	13	11 975	8.6	5.3		GRAIN (SIC 5053)				
	COMMODITIES N.E.C. . . . .	(X)	124 681	(X)	55.1		TOTAL. . . . .	46	472 964	(X)	100.0
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					3120	GRAINS, BEANS, ETC. . . . .	46	460 836	97.4	97.4
	TOTAL. . . . .	10	(0)	(X)	100.0	9920	COMMODITY CREDIT RECEIPTS. . . . .	26	2 715	1.3	.6
2320	POULTRY. . . . .	9	(0)	91.9	91.9	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	16	1 616	.5	.3
2323	RESERVED POULTRY (RESALES). . . . .	7	(0)	91.0	91.0		COMMODITIES N.E.C. . . . .	(X)	7 797	(X)	1.6
	OTHER COMMODITIES. . . . .	(X)	(0)	(X)	.9		LIVESTOCK (SIC 5054)				
	COMMODITIES N.E.C. . . . .	(X)	800	(X)	8.1		TOTAL. . . . .	3	(0)	(X)	100.0
	CONFECTIONERY (SIC 5045)						FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
	TOTAL. . . . .	15	18 186	(X)	100.0		TOTAL. . . . .	3	(0)	(X)	100.0
2410	CONFECTIONERY. . . . .	15	16 300	89.6	89.6						
2411	CANDY (ALL KINDS). . . . .	9	13 742	77.0	75.6	3310	ELECTRICAL WIRING SUPPLIES. . . . .	50	(0)	75.3	75.3
2412	CHEWING GUM. . . . .	5	1 161	7.2	6.4	3311	INT. WIRING, CONSTR. MAT. . . . .	33	(0)	42.3	35.4
2414	NUTS, OTHER CONFECTIONS. . . . .	10	1 128	7.5	6.2	3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	21	(0)	9.3	6.1
	OTHER COMMODITIES. . . . .	(X)	269	(X)	1.5	3313	LIGHTING FIXTURES. . . . .	37	(0)	14.3	12.3
	COMMODITIES N.E.C. . . . .	(X)	1 886	(X)	10.4	3314	ELECTRIC LAMPS. . . . .	32	(0)	5.5	4.6
	FISH AND SEAFOODS (SIC 5046)					3315	MOTORS, INDUST. CONTROLS. . . . .	28	(0)	21.1	17.0
	TOTAL. . . . .	1	(0)	(X)	100.0	3430	ELECTRIC HOUSEWARES. . . . .	13	(0)	11.4	5.7
	MEATS AND MEAT PRODUCTS (SIC 5047)					3440	ROOM AIR CONDITIONERS. . . . .	9	(0)	2.2	.8
	TOTAL. . . . .	47	96 303	(X)	100.0	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	6	(0)	1.1	.3
2110	FROZEN FOODS. . . . .	8	596	3.4	.6	3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	4	(0)	3.2	.2
2114	FROZEN FISH-SEAFOOD (PACKAGED). . . . .	6	92	3.8	.1	3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	6	(0)	1.9	.7
	OTHER COMMODITIES. . . . .	(X)	504	(X)	.5	3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	5	(0)	9.6	.3
						3810	CENTRAL AIR CONDITIONING. . . . .	7	(0)	4.0	.5
							COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	16.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Minneapolis-St. Paul SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					3740	PLUMBING FIX., EQUIP., SUPPLIES.	35	41 898	58.2	50.0
						3741	PIPE FITTINGS, VALVES. . . . .	31	17 634	25.7	21.0
	TOTAL . . . . .	30	82 161	(X)	100.0	3742	PLUMBING FIXTURES. . . . .	30	10 961	15.7	13.1
3410	NON-CONSOLE RADIOS AND PLAYERS .	5	1 600	4.3	1.9	3743	DRAINAGE SYSTEMS. . . . .	24	5 595	9.3	6.7
3420	MAJOR APPLIANCES . . . . .	27	70 859	88.0	86.2	3744	OTHER PLUMBING EQUIPMENT, SUPP.	31	7 707	10.9	9.2
3421	ELECTRIC HOME KITCHEN EQUIP. .	15	14 096	21.0	17.2	3810	CENTRAL AIR CONDITIONING . . . .	19	865	3.2	1.0
3422	ELECTRIC HOME LAUNDRY EQUIP. .	15	8 484	11.1	10.3	3811	RESIDENT. AND SMALL COMMERCIAL	13	457	2.5	.5
3423	TV SETS. . . . .	14	40 714	63.6	49.6	3812	RESIDENTIAL AND COMMERCIAL . .	10	202	.8	.2
3424	CONSOLE RADIOS AND PLAYERS . .	9	1 640	10.9	2.0	3813	INDUSTRIAL AND COMMERCIAL . . .	4	206	6.2	.2
3425	OTHER MAJOR APPLIANCES . . . . .	15	5 924	19.8	7.2	3820	PARTS SUPPLIES, AND ACCESSORIES.	5	537	4.2	.6
3430	ELECTRIC HOUSEWARES. . . . .	10	3 039	5.9	3.7	3910	COMMERCIAL REFRIGERATORS EQUIP..	5	119	.5	.1
3440	ROOM AIR CONDITIONERS. . . . .	8	2 902	5.5	3.5	4420	GEN. PURPOSE INDUSTRIAL MACH..	6	402	3.2	.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	4	156	1.6	.2	4610	INDUSTRIAL VALVES, FITTINGS. . .	7	2 764	8.6	3.3
	COMMODITIES N.E.C. . . . .	(X)	3 605	(X)	4.4	6250	CAST IRON SOIL PIPE, TUBING. . .	13	1 425	6.6	1.7
						6260	IRON, STEEL PIPE, TUBING . . . . .	19	4 804	16.5	5.7
						6261	TUBING (MECH. AND PRESSURE). . .	7	1 065	5.9	1.3
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					6262	STANDARD STEEL PIPE. . . . .	14	3 739	17.3	4.5
							COMMODITIES N.E.C. . . . .	(X)	8 856	(X)	10.6
	TOTAL . . . . .	55	(D)	(X)	100.0		AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
3410	NON-CONSOLE RADIOS AND PLAYERS .	16	(D)	8.1	5.6		TOTAL . . . . .	17	(D)	(X)	100.0
3420	MAJOR APPLIANCES . . . . .	17	(D)	11.3	7.8	3440	ROOM AIR CONDITIONERS. . . . .	3	(D)	3.9	2.0
3423	TV SETS. . . . .	14	(D)	10.2	6.9	3710	WARM-AIR HEATING-COOLING EQUIP..	6	(D)	6.8	4.0
3424	CONSOLE RADIOS AND PLAYERS . .	13	(D)	1.5	.9	3810	CENTRAL AIR CONDITIONING . . . .	7	(D)	38.8	26.0
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(Z)	3820	PARTS SUPPLIES, AND ACCESSORIES.	10	(D)	29.5	24.3
3510	ELECTRONIC TUBES, PARTS ACC. . .	55	(D)	81.9	81.9	3910	COMMERCIAL REFRIGERATORS EQUIP..	13	(D)	38.5	29.6
3511	ELECTRONIC TUBES . . . . .	33	(D)	18.3	16.3	3914	ICE MAKING MACHINES. . . . .	7	(D)	11.7	4.0
3512	TRANS. AND/OR SEMICONDUCTORS .	31	(D)	9.8	7.8	3915	REACH-IN AND WALK-IN REFRIG. . .	5	(D)	19.5	5.2
3513	ELECTRONIC PARTS . . . . .	32	(D)	38.4	34.1	3916	OTHER REFRIGERATION EQUIPMENT.	6	(D)	8.9	5.3
3514	ACCESSORIES. . . . .	26	(D)	3.0	2.6		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	15.0
3515	INTERCOMMUNICATIONS. . . . .	31	(D)	12.6	11.4		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	14.1
3516	COMMERCIAL, INDUSTRIAL ELEC. .	24	(D)	18.7	9.7						
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	(D)	6.6	.8		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.9		TOTAL . . . . .	64	32 381	(X)	100.0
	HARDWARE (SIC 5072)					4110	OFFICE MACHINES AND EQUIPMENT. .	36	4 617	47.9	14.3
						4111	ADD. ACCT., COMPUTING MACH. . .	24	1 464	19.6	4.5
	TOTAL . . . . .	42	(D)	(X)	100.0	4112	DUPLICATING MACHINES . . . . .	10	931	90.6	2.9
1220	NEW AND REBUILT PARTS. . . . .	6	(D)	7.9	5.2	4114	TYPEWRITERS. . . . .	21	910	13.9	2.8
1310	TIRES AND TUBES. . . . .	3	(D)	1.8	1.2	4115	OTHER OFFICE MACHINES. . . . .	14	1 288	68.9	4.0
1510	PAINTS, VARNISHES, LACQUERS. . .	8	(D)	6.7	4.9		OTHER COMMODITIES. . . . .	(X)	24	(X)	.1
3310	ELECTRICAL WIRING SUPPLIES . . .	5	(D)	5.4	3.0	4120	INDICATING, RECORD., INSTRUMENTS	4	345	50.0	1.1
3420	MAJOR APPLIANCES . . . . .	5	(D)	11.5	10.0	4130	COMMERCIAL KITCHEN EQUIPMENT . .	5	591	11.1	1.8
3430	ELECTRIC HOUSEWARES. . . . .	5	(D)	4.3	2.4	4140	COMMERCIAL FOOD SERVICE EQUIP..	4	714	10.7	2.2
3610	HARDWARE . . . . .	41	(D)	26.4	26.4	4150	CHINA, GLASSWARE, COMMERCIAL . .	5	1 253	13.6	3.9
3620	PAINTERS' SUPPLIES . . . . .	5	(D)	2.2	.9	4160	STORE, SERVICE SHOP MACHINES . .	18	11 618	86.9	35.9
3740	PLUMBING FIX., EQUIP., SUPPLIES.	8	(D)	4.5	3.9	4161	CASH REGISTERS . . . . .	7	611	57.5	1.9
3741	PIPE FITTINGS, VALVES. . . . .	6	(D)	1.8	1.2	4162	COIN-OPERATED MACHINES . . . . .	11	10 972	89.4	33.9
3742	PLUMBING FIXTURES. . . . .	4	(D)	1.5	1.3		OTHER COMMODITIES. . . . .	(X)	35	(X)	.1
3744	OTHER PLUMBING EQUIPMENT, SUPP.	6	(D)	1.7	1.1	4180	STORE, RESTAURANT FIXTURES . . .	11	6 039	49.3	18.6
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.3	7410	PRINTING, WRITING PAPER. . . . .	6	155	35.7	.5
4180	STORE, RESTAURANT FIXTURES . . .	3	(D)	1.3	1.0	7610	STATIONERY, OFFICE SUPPLIES. . . .	17	1 404	41.3	4.3
4310	GARDEN MACHINERY, EQUIP. SUPP.	5	(D)	8.3	6.0	7720	OFFICE, COMM., BUS. FURNITURE. .	7	248	5.8	.8
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	5	(D)	2.4	.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	20	576	6.8	1.8
6232	NAILS, STAPLES . . . . .	5	(D)	1.4	.3		COMMODITIES N.E.C. . . . .	(X)	4 821	(X)	14.9
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.2						
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	4	(D)	3.8	2.5		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
7850	FLOOR COVERINGS. . . . .	6	(D)	4.5	2.5		TOTAL . . . . .	36	(D)	(X)	100.0
7870	KITCHEN UTENSILS, TOOLS, MISC. .	5	(D)	15.6	13.4	4210	CONSTRUCTION, MINING SUPPLIES. .	36	(D)	78.8	78.8
8150	METAL MILLWORK (DOORS, ETC.) . .	6	(D)	1.1	.4	4211	CRAWLER TRACTORS . . . . .	17	(D)	26.5	14.9
8620	SPORT, ATHLETIC GOODS, BICYCLES.	4	(D)	12.9	9.3	4212	SELF PROPELLED SCRAPERS. . . . .	11	(D)	16.0	7.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	4	(D)	14.2	.1	4213	TRACTOR SHOVEL LOADERS . . . . .	12	(D)	14.8	7.7
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	6.3	4214	PARTS AND ATTACHMENTS. . . . .	18	(D)	22.8	15.7
						4215	POWER CRANES AND PARTS . . . . .	15	(D)	26.7	12.4
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					4216	BITUMINOUS MIXERS, PAVERS. . . .	9	(D)	6.9	2.4
						4217	CONCRETE MIXERS, PAVERS. . . . .	9	(D)	6.0	2.0
	TOTAL . . . . .	61	83 816	(X)	100.0	4218	GRADERS, ROLLERS, OFF HIGHWAY.	10	(D)	8.7	2.1
3610	HARDWARE . . . . .	18	1 724	4.3	2.1	4219	OTHER CONSTRUCTION EQUIP.. . . .	21	(D)	16.2	13.9
3710	WARM-AIR HEATING-COOLING EQUIP..	40	10 433	18.2	12.4						
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	36	9 989	15.5	11.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Minneapolis-St. Paul SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
4420	GEN. PURPOSE INOUSTRIAL MACH...	15	(D)	3.9	2.8	4610	INOUSTRIAL VALVES, FITTINGS. . .	15	2 801	31.4	4.5
4421	ENGINES (INCL. INT. COMBUST.)	6	(O)	1.7	.7						
4422	COMPRESSORS, PUMPS . . . . .	9	(D)	2.3	.7	4710	WELDING EQUIPMENT, SUPPLIES. . .	22	8 154	78.4	13.1
4425	OTHER GEN. INDUST. MACHINERY .	4	(O)	2.6	.2	4711	GAS WELDING SUPPLIES, EQUIP. . .	19	4 463	43.6	7.2
	OTHER COMMODITIES. . . . .	(X)	(O)	(X)	1.2	4712	ARC WELDING SUPPLIES, EQUIP. . .	17	3 402	35.4	5.5
4440	MATERIALS HANOLING EQUIPMENT . .	6	(D)	14.4	1.0	4713	RESISTANCE WELDING SUPPLIES. .	5	167	10.0	.3
4480	USED OR REBUILT MACH. EQUIP. . . .	19	(D)	15.0	12.4	4840	ABRASIVES, ABRASIVE MATERIALS. .	14	3 749	30.0	6.0
4481	USEO CONSTRUCTION EQUIP. . . . .	19	(D)	14.9	12.3	4860	MECHANICAL RUBBER GOODS. . . . .	10	3 117	33.3	5.0
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	35	13 932	70.4	22.4
9930	OTHER LABOR, SERVICE RECEIPTS. .	20	(D)	4.6	4.0		COMMODITIES N.E.C. . . . .	(X)	18 468	(X)	29.6
	COMMOOTIES N.E.C. . . . .	(X)	(D)	(X)	1.0		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
	FARM MACHINERY AND EQUIPMENT (SIC 5083)						TOTAL . . . . .	77	71 756	(X)	100.0
	TOTAL . . . . .	18	(D)	(X)	100.0	5110	DENTAL EQUIPMENT, SUPPLIES . . . .	13	5 520	81.9	7.7
4320	FARM, OAIRY MACHINERY, PARTS . .	16	(D)	86.2	85.5	5112	DENTAL GOLO. . . . .	10	461	6.4	.6
4321	TRACTORS, EQUIPMENT (FARM) . . .	9	(D)	31.5	22.6	5113	EQUIPMENT (CHAIRS, X-RAYS) . . .	11	1 732	25.5	2.4
4327	MISCELLANEOUS FARM MACHINERY .	8	(O)	27.2	18.7	5114	SUNDRY MERCHANDISE . . . . .	11	2 856	43.0	4.0
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	44.2		OTHER COMMOOTIES. . . . .	(X)	471	(X)	.7
	COMMOOTIES N.E.C. . . . .	(X)	(O)	(X)	14.5	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	15	9 626	64.7	13.4
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					5130	CHURCH EQUIPMENT, SUPPLIES . . . .	9	2 370	26.8	3.3
	TOTAL . . . . .	109	92 909	(X)	100.0	5140	SURGICAL, MED., HOSPITAL EQUIP..	24	24 274	73.0	33.8
1220	NEW AND REBUILT PARTS. . . . .	5	444	31.2	.5	5150	OPHTHALMIC PRODUCTS. . . . .	10	5 335	100.0	7.4
4210	CONSTRUCTION, MINING SUPPLIES. .	5	1 445	47.0	1.6	5151	PRESCRIPTION SALES . . . . .	7	2 064	100.0	2.9
4410	FOOD PROCESSING MACHINERY EQUIP.	9	7 075	70.3	7.6	5152	OPHTHALMIC MERCHANOISE SALES . .	6	619	33.3	.9
4412	OTHER FOOD PROCESSING MACH...	8	4 416	54.5	4.8		OTHER COMMOOTIES. . . . .	(X)	2 651	(X)	3.7
	OTHER COMMODITIES. . . . .	(X)	2 659	(X)	2.9	5160	SCIENTIFIC INSTRUMENTS . . . . .	8	10 509	42.6	14.6
4420	GEN. PURPOSE INOUSTRIAL MACH...	36	12 850	36.6	13.8	5170	OTHER SCIENTIFIC, PROF. EQUIP. . .	8	5 176	69.9	7.2
4421	ENGINES (INCL. INT. COMBUST.)	11	2 127	100.0	2.3	9930	OTHER LABOR, SERVICE RECEIPTS. . .	9	250	3.3	.3
4422	COMPRESSORS, PUMPS . . . . .	20	1 750	7.7	1.9		COMMODITIES N.E.C. . . . .	(X)	8 696	(X)	12.1
4424	FANS, BLOWERS (INOUST. EQUIP.)	4	58	5.2	.1		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
4425	OTHER GEN. INOUST. MACHINERY .	20	7 701	59.7	8.3		TOTAL . . . . .	84	29 577	(X)	100.0
	OTHER COMMOOTIES. . . . .	(X)	1 214	(X)	1.3	5210	BEAUTY, BARBER SHOP EQUIPMENT. . .	25	6 724	100.0	22.7
4430	METAL-WORKING MACHINERY. . . . .	25	22 378	54.1	24.1	5211	EQUIPMENT. . . . .	22	3 299	59.2	11.2
4431	NEW MACHINE TOOLS. . . . .	23	17 478	48.4	18.8	5212	SPRAY CAN PRODUCTS . . . . .	17	490	11.5	1.7
4432	MISCELLANEOUS METALWORKING . .	12	4 900	16.6	5.3	5213	HAIR CARE PRODUCTS . . . . .	20	1 947	35.4	6.6
4440	MATERIALS HANDLING EQUIPMENT . .	28	14 877	40.4	16.0	5214	WIGS, SWATCHES, TOUPEES. . . . .	11	470	13.0	1.6
4441	FORK LIFT TRUCKS . . . . .	10	8 006	66.1	8.6	5215	SUNDRIES-CURLERS, PINS, CAPS . . .	14	518	10.5	1.8
4443	CRANES, DERRICKS, HOISTS . . . .	11	1 017	4.8	1.1	5220	CUSTODIAL (JANITORS) SUPPLIES. . .	18	6 138	83.2	20.8
4445	OTHER MATERIALS HANDLING EQUIP.	18	4 940	33.5	5.3	5221	MACHINES AND EQUIPMENT . . . . .	14	751	23.3	2.5
	OTHER COMMODITIES. . . . .	(X)	914	(X)	1.0	5222	CLEANING CHEMICALS, SUPPLIES . .	18	5 387	72.8	18.2
4460	PRINTING TRADES MACHINERY. . . .	11	4 759	94.4	5.1	5230	LAUNDRY, DRY CLEANING MACHINES . .	12	4 766	100.0	16.1
4470	OTHER SPECIAL IND. MACH. . . . .	16	8 922	30.2	9.6	5310	UPHOLSTERERS' FABRICS, SUPPLIES. .	7	3 984	75.4	13.5
4473	WOODWORKING MACHINERY. . . . .	9	2 747	12.7	3.0	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	11	3 626	67.8	12.3
4474	OTHER SPECIAL PURPOSE MACH...	9	6 130	77.6	6.6	5330	OTHER SERVICE BUSINESS EQUIPMENT	5	1 775	84.5	6.0
	OTHER COMMODITIES. . . . .	(X)	46	(X)	(Z)		COMMODITIES N.E.C. . . . .	(X)	2 564	(X)	8.7
4480	USEO OR REBUILT MACH. EQUIP. . . .	17	2 732	10.6	2.9		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
4481	USEO CONSTRUCTION EQUIP. . . . .	6	699	23.5	.8		TOTAL . . . . .	9	(D)	(X)	100.0
4482	USEO MACHINE TOOLS-CUTTING . . .	5	1 513	8.9	1.6	5430	AIRCRAFT, AVIATION PARTS . . . . .	8	(D)	98.4	65.1
4483	OTHER USED OR REBUILT MACH...	13	520	6.0	.6	5431	AIRCRAFT ENGINES, AIRFRAMES. . .	4	(D)	93.5	49.3
4510	BEARINGS, POWER, TRANSMISSION. .	4	196	4.7	.2	5432	AVIATION PARTS, SUPPLIES EQUIP.	5	(D)	58.3	15.8
4512	OTHER POWER TRANSMISSION EQUIP.	3	180	4.8	.2		COMMODITIES N.E.C. . . . .	(X)	(O)	(X)	34.9
	OTHER COMMODITIES. . . . .	(X)	9	(X)	(Z)		COAL (SIC 5091 PT.)				
4610	INDUSTRIAL VALVES, FITTINGS. . . .	7	750	15.6	.8		TOTAL . . . . .	2	(D)	(X)	100.0
4840	ABRASIVES, ABRASIVE MATERIALS. .	6	375	2.1	.4		METAL SERVICE CENTERS (SIC 5091 PT.)				
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	9	6 579	33.3	7.1		TOTAL . . . . .	31	(D)	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS. .	22	2 641	12.3	2.8		TOTAL . . . . .	3	(O)	9.6	.3
	COMMOOTIES N.E.C. . . . .	(X)	6 886	(X)	7.4	3610	HAROWARE . . . . .				
	INOUSTRIAL SUPPLIES (SIC 5085)										
	TOTAL . . . . .	85	62 306	(X)	100.0						
1220	NEW AND REBUILT PARTS. . . . .	4	237	11.7	.4						
4420	GEN. PURPOSE INOUSTRIAL MACH...	7	385	6.1	.6						
4510	BEARINGS, POWER, TRANSMISSION. .	15	11 463	75.4	18.4						
4511	BALL, ROLLER BEARINGS. . . . .	10	5 884	63.9	9.4						
4512	OTHER POWER TRANSMISSION EQUIP.	11	5 535	44.2	8.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Minneapolis-St. Paul SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
6220	IRON, STEEL PRODUCTS (FLAT) . . .	17	(D)	36.5	22.9	7310	WINES . . . . .	10	(D)	5.3	5.3
6221	PLATES . . . . .	7	(D)	8.8	3.0	7320	SPIRITS . . . . .	10	(D)	94.6	94.6
6222	STRIP (HOT, COLD-ROLLED) . . .	8	(D)	1.6	.6		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.1
6223	SHEETS (COLD-ROLLED) . . . . .	11	(D)	18.7	9.9		PRINTING AND WRITING (FINE)				
6224	SHEETS (HOT-ROLLED) . . . . .	12	(D)	10.8	5.4		PAPER (SIC 5096 PT.)				
6226	SHEETS (GALVANIZED, ETC.) . . .	11	(D)	7.1	2.9		TOTAL . . . . .	18	(D)	(X)	100.0
6229	OTHER FLAT IRON, STEEL PROD. .	4	(D)	1.9	.3						
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.8	7410	PRINTING, WRITING PAPER . . . . .	18	(D)	86.7	86.7
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	7	(D)	5.6	1.2	7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	8	(D)	3.1	2.2
6235	REINFORCEMENT MESH . . . . .	4	(D)	2.4	.4	7510	PERSONAL SERVICE PAPERS . . . . .	8	(D)	4.3	2.5
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.7	7520	INDUSTRIAL PAPERS . . . . .	10	(D)	8.2	6.9
6240	IRON, STEEL FINISHED PRODUCTS . .	18	(D)	24.2	16.7	7610	STATIONERY, OFFICE SUPPLIES . . .	5	(D)	2.2	.7
6242	BAR, HOT ROLLED . . . . .	8	(D)	6.5	3.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.1
6243	BAR, COLD-FINISHED . . . . .	10	(D)	4.7	2.7		INDUSTRIAL AND PERSONAL SERVICE				
6245	STRUCTURAL SHAPES . . . . .	6	(D)	8.9	1.8		PAPERS (SIC 5096 PT.)				
6248	OTHER FINISHED PRODUCTS . . . .	5	(D)	5.3	1.4		TOTAL . . . . .	29	(D)	(X)	100.0
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	7.9	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	6	(D)	3.7	.4
6260	IRON, STEEL PIPE, TUBING . . . . .	9	(D)	12.9	7.0	7410	PRINTING, WRITING PAPER . . . . .	7	(D)	34.5	23.0
6261	TUBING (MECH. AND PRESSURE) . .	7	(D)	8.8	4.8	7510	PERSONAL SERVICE PAPERS . . . . .	16	(D)	33.3	15.7
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.6	7520	INDUSTRIAL PAPERS . . . . .	25	(D)	49.4	46.2
6320	ALLOY STEEL . . . . .	5	(D)	8.6	2.8	7530	SHIPPING ROOM SUPPLIES . . . . .	7	(D)	6.4	1.9
6321	BAR, HOT-ROLL OR COLO FINISH .	3	(D)	5.8	1.6	7610	STATIONERY, OFFICE SUPPLIES . . .	7	(D)	4.7	2.4
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	1.2		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	10.5
6330	STAINLESS STEEL . . . . .	10	(D)	21.6	10.3		STATIONERY, OFFICE SUPPLIES,				
6331	PLATES . . . . .	5	(D)	2.4	.7		GREETING CARDS (SIC 5096 PT.)				
6333	SHEETS . . . . .	9	(D)	10.6	4.7		TOTAL . . . . .	43	(D)	(X)	100.0
6334	BAR, BAR-SIZE SHAPES . . . . .	7	(D)	4.9	2.1	4110	OFFICE MACHINES AND EQUIPMENT . .	11	(D)	18.2	2.3
6335	OTHER STAINLESS STEEL . . . . .	4	(D)	8.0	1.9	7410	PRINTING, WRITING PAPER . . . . .	7	(D)	5.2	.7
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.8	7610	STATIONERY, OFFICE SUPPLIES . . .	43	(D)	81.4	81.4
6420	OTHER COPPER, BRASS MILL PRODS..	5	(D)	61.9	15.3	7720	OFFICE, COMM., BUS. FURNITURE . .	18	(D)	20.3	5.2
6421	FLAT PRODUCTS . . . . .	4	(D)	14.7	3.6	9930	OTHER LABOR, SERVICE RECEIPTS . .	6	(D)	12.5	.7
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	11.7		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	9.7
6430	ALUMINUM SHAPES, FORMS, ETC. . .	11	(D)	18.3	10.2		FURNITURE (HOUSEHOLD, OFFICE)				
6432	SHEET, COIL (.006 TO .249 IN.) .	10	(D)	13.9	7.2		(SIC 5097 PT.)				
6433	ROD, BAR, AND WIRE-ROLLED . . .	7	(D)	3.4	1.4		TOTAL . . . . .	36	32 889	(X)	100.0
6434	PIPE AND TUBING . . . . .	5	(D)	2.0	.5	3420	MAJOR APPLIANCES . . . . .	3	190	9.6	.6
6435	EXTRUDED SHAPES . . . . .	5	(D)	3.4	.8	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	18	12 219	71.2	37.2
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.3	7711	HOUSE, PORCH, LAWN FURNITURE .	13	4 406	85.8	13.4
6440	NONFERROUS METALS . . . . .	3	(D)	3.4	.8	7712	SLEEP EQUIPMENT . . . . .	14	7 812	47.8	23.8
9760	MISCELLANEOUS LINES . . . . .	5	(D)	7.3	.5	7720	OFFICE, COMM., BUS. FURNITURE . .	21	14 633	80.3	44.5
9910	RECEIPTS FROM PROCESSING . . .	6	(D)	1.8	.6	7850	FLOOR COVERINGS . . . . .	5	1 245	17.4	3.8
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	11.4	7851	CARPETS, RUGS . . . . .	5	1 236	17.4	3.8
	METAL SALES OFFICES						OTHER COMMODITIES . . . . .	(X)	8	(X)	(2)
	(SIC 5091 PT.)						COMMODITIES N.E.C. . . . .	(X)	4 602	(X)	14.0
	TOTAL . . . . .	20	(D)	(X)	100.0		HOME FURNISHINGS AND FLOOR				
	TOBACCO AND ITS PRODUCTS						COVERINGS (SIC 5097 PT.)				
	(SIC 5094)						TOTAL . . . . .	42	49 623	(X)	100.0
	TOTAL . . . . .	16	53 998	(X)	100.0	1710	YARD OR PIECE GOODS . . . . .	3	367	6.7	.7
2410	CONFECTIONERY . . . . .	13	7 345	17.8	13.6	7810	CHINA, GLASSWARE, CROCKERY . . .	5	5 362	67.0	10.8
7110	CIGARETTES, CIGARS, TOBACCO . . .	16	43 862	81.2	81.2	7850	FLOOR COVERINGS . . . . .	22	30 705	90.1	61.9
7111	CIGARETTES . . . . .	16	35 600	69.2	65.9	7851	CARPETS, RUGS . . . . .	17	18 187	63.7	36.7
7112	CIGARS . . . . .	12	5 053	15.1	9.4	7852	LINOLEUM, OTHER HARD SURFACE .	13	9 720	36.1	19.6
7113	OTHER TOBACCO . . . . .	10	3 209	11.5	5.9	7853	OTHER FLOOR COVERINGS . . . . .	6	2 799	22.2	5.6
9750	SMOKERS' SUPPLIES AND PIPES . . .	4	1 619	12.0	3.0	7860	MIRRORS, LAMPS, PICTURE FRAMES .	5	1 498	93.7	3.0
	COMMODITIES N.E.C. . . . .	(X)	1 172	(X)	2.2	7870	KITCHEN UTENSILS, TOOLS, MISC. .	10	4 814	53.8	9.7
	BEER AND ALE						COMMODITIES N.E.C. . . . .	(X)	6 877	(X)	13.9
	(SIC 5095 PT.)						LUMBER AND MILLWORK				
	TOTAL . . . . .	43	(D)	(X)	100.0		(SIC 5098 PT.)				
2950	SOFT DRINKS, DRINK, WATERS . . .	8	(D)	7.4	1.5		TOTAL . . . . .	51	93 655	(X)	100.0
7210	BEER, ALE, PORTER, STOUT, ETC. .	43	(D)	98.1	98.1	3610	HARDWARE . . . . .	5	488	6.9	.5
7211	BEER, ALE, ETC. . . . .	35	(D)	97.1	79.0						
7212	STATE, COUNTY LOCAL TAXES . . .	15	(D)	50.5	19.1						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.4						
	WINE AND DISTILLED SPIRITS										
	(SIC 5095 PT.)										
	TOTAL . . . . .	10	(D)	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Minneapolis-St. Paul SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
8110	LUMBER (ROUGH, DRESSED) . . . . .	37	60 834	76.0	65.0	8720	FEEDS (MIXED AND OTHER) . . . . .	8	7 025	62.0	3.6
8111	SOFTWOODS (EXCEPT FLOORING) . . . . .	33	55 247	71.7	59.0	8722	FEEDS BOUGHT AND SOLD . . . . .	7	6 154	78.0	3.2
8112	HARDWOODS (EXCEPT FLOORING) . . . . .	16	4 759	40.8	5.1		OTHER COMMODITIES . . . . .	(X)	872	(X)	.5
8113	FLOORING . . . . .	10	829	10.1	.9	8730	FEED INGREDIENTS . . . . .	10	149 436	93.2	77.5
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	26	12 373	17.8	13.2	8740	FERTILIZER, FERTILIZER MATERIALS	7	14 272	56.4	7.4
8121	HARDWOOD . . . . .	16	3 697	6.5	3.9	8750	AGRICULTURAL CHEMICALS . . . . .	10	8 083	56.0	4.2
8122	SOFTWOOD . . . . .	23	8 675	12.8	9.3	8751	WEED KILL, SOIL CONOITIONERS.	6	5 938	72.0	3.1
8130	WOOD SHINGLES . . . . .	5	535	2.1	.6	8752	INSECT, FUNGICIDES, PESTICIDE	9	2 145	18.0	1.1
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	22	12 483	47.8	13.3	8760	SEEDS . . . . .	6	9 264	100.0	4.8
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	5	773	14.5	.8	8762	SEEO CORN . . . . .	4	2 374	34.2	1.2
8520	WALLBOARD, HARBOBOARD . . . . .	8	441	8.7	.5	8763	CEREAL GRAIN SEEO5 . . . . .	4	924	15.1	.5
8550	PLASTIC BUILDING MATERIALS . . . . .	5	1 426	14.7	1.5	8764	FIELD SEED FOR FORAGE/PASTURE.	5	4 191	66.6	2.2
	COMMOOITIES N.E.C. . . . .	(X)	4 302	(X)	4.6		OTHER COMMODITIES . . . . .	(X)	1 775	(X)	.9
	CONSTRUCTION MATERIALS (SIC 5098 PT.)						COMMOOITIES N.E.C. . . . .	(X)	4 623	(X)	2.4
	TOTAL . . . . .	77	76 861	(X)	100.0		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
6230	IRON/STEEL WIRE, WIRE PROOUCTS . . . . .	14	1 494	8.0	1.9		TOTAL . . . . .	29	(0)	(X)	100.0
6232	NAILS, STAPLES . . . . .	14	1 482	8.0	1.9	8810	PRECIOUS STONES (CUT) AND METALS	14	(0)	47.5	31.3
	OTHER COMMOOITIES . . . . .	(X)	12	(X)	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . .	24	(0)	83.0	67.7
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	8	1 007	8.1	1.3	8821	CLOCKS, WATCHES, MOVEMENTS . .	17	(0)	34.8	24.0
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	7	1 332	13.4	1.7	8822	COSTUME JEWELRY . . . . .	15	(0)	40.0	23.1
8122	SOFTWOOD . . . . .	7	983	10.3	1.3	8823	JEWELERS' TOOLS, FINDINGS . . . .	7	(0)	16.5	8.4
	OTHER COMMODITIES . . . . .	(X)	349	(X)	.5	8824	SILVERWARE, PLATEO WARE . . . . .	5	(0)	30.8	12.1
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	5	680	7.6	.9		COMMOOITIES N.E.C. . . . .	(X)	(0)	(X)	1.0
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	6	503	31.8	.7		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8210	BRICK, BLOCKS, TILE, CLAY . . . . .	14	3 985	46.4	5.2		TOTAL . . . . .	28	(0)	(X)	100.0
8220	CONCRETE PROD., BUILDING STONE . . . . .	7	2 142	36.8	2.8		OTHER PRODUCTS (SIC 5099 PT.)				
8230	CEMENT, LIME, PLASTIC, STUCCO . . . . .	12	7 985	68.8	10.4		TOTAL . . . . .	75	(0)	(X)	100.0
8240	SAND, GRAVEL, CRUSHEO STONE . . . . .	7	1 705	56.4	2.2						
8310	GLASS (FLAT, BRICK, ETC.) . . . . .	8	3 846	56.1	5.0						
8410	INSULATION MATERIALS . . . . .	19	23 529	53.7	30.6						
8420	ROOFING, SIOING, EQUIPMENT . . . . .	18	9 856	46.5	12.8						
8421	ASPHALT SHINGLES, ROOFING . . . . .	12	4 278	30.7	5.6						
8422	ASBESTOS CEMENT ROOFING . . . . .	8	707	5.3	.9						
8423	GALVANIZED IRON, STEEL SHEETS . . . . .	7	2 770	22.0	3.6						
8424	ALUMINUM SHEETS . . . . .	5	1 447	23.1	1.9						
8425	RAIN-CARRYING EQUIPMENT . . . . .	6	326	2.8	.4						
	OTHER COMMOOITIES . . . . .	(X)	328	(X)	.4						
8520	WALLBOARD, HAROBOARD . . . . .	7	2 083	16.8	2.7						
8530	ADHESIVES, MASTICS . . . . .	13	666	3.8	.9						
8550	PLASTIC BUILDING MATERIALS . . . . .	11	2 099	17.8	2.7						
8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	7	4 561	100.0	5.9						
8570	OTHER BUILDING MATERIALS . . . . .	16	4 057	100.0	5.3						
	COMMOOITIES N.E.C. . . . .	(X)	5 331	(X)	6.9						
	AMUSEMENT AND SPORTING GOOOS (SIC 5099 PT.)										
	TOTAL . . . . .	70	(0)	(X)	100.0						
8610	PHOTOGRAPHIC GOOOS . . . . .	16	(0)	87.8	34.6						
8620	SPORT. ATHLETIC GOOOS, BICYCLES.	35	(0)	96.2	35.5						
8621	ATHLETIC EQUIPMENT, SUPPLIES . . . . .	18	(0)	94.6	10.7						
8623	BICYCLES . . . . .	6	(0)	41.3	5.0						
8625	FISHING TACKLE AND EQUIPMENT . . . . .	15	(0)	49.7	10.3						
	OTHER COMMOOITIES . . . . .	(X)	(0)	(X)	9.5						
8630	TOYS, GAMES, FIREWORKS . . . . .	13	(0)	73.2	8.5						
8650	BILLIARDS, POOL, BOWLING EQUIP..	4	(0)	32.2	1.0						
8670	OTHER RECREATION, HOBBY GOOOS . . . . .	7	(0)	41.6	3.5						
	COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	16.9						
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)										
	TOTAL . . . . .	16	9 701	(X)	100.0						
8680	BOOKS, MAGAZINES . . . . .	16	9 642	99.4	99.4						
	COMMODITIES N.E.C. . . . .	(X)	59	(X)	.6						
	FARM SUPPLIES (SIC 5099 PT.)										
	TOTAL . . . . .	29	192 703	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Newark SMSA											
Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.5	
	TOTAL <sup>2</sup> . . . . .	43	46 592	(X)	100.0	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					
	AUTOMOTIVE EQUIPMENT (SIC 5013)					TOTAL . . . . .	17	(D)	(X)	100.0	
	TOTAL . . . . .	171	(D)	(X)	100.0	1810 MEN'S, BOYS' CLOTHING . . . . .	17	(D)	65.0	65.0	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	5	(D)	20.0	.1	1820 WOMEN'S, CHILDREN'S, CLOTHING . . . . .	7	(D)	33.9	21.9	
1210	MACHINE SHOP SALES AND LABOR . .	40	(D)	27.6	3.4	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	13.0	
1211	PARTS AND EQUIPMENT . . . . .	33	(D)	22.4	2.6	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					
1212	MACHINE SHOP LABOR . . . . .	32	(D)	9.4	.8	TOTAL . . . . .	22	(D)	(X)	100.0	
1220	NEW AND REBUILT PARTS . . . . .	143	(D)	84.6	76.9	FOOTWEAR (SIC 5039)					
1221	MOTOR AND CHASSIS PARTS . . . . .	114	(D)	69.8	55.1	TOTAL . . . . .	5	(D)	(X)	100.0	
1222	TOOLS AND EQUIPMENT . . . . .	57	(D)	11.4	3.4	SHOES, OTHER FOOTWEAR . . . . .	5	(D)	96.3	96.3	
1223	CHEMICALS, ADHESIVES ETC. . . . .	62	(D)	7.3	3.2	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.7	
1224	REFINISHING MATERIALS . . . . .	50	(D)	8.8	2.4	GROCERIES, GENERAL LINE (SIC 5041)					
1225	SUPPLIES AND ACCESSORIES . . . . .	61	(D)	45.0	12.7	TOTAL . . . . .	18	(D)	(X)	100.0	
1240	USED AUTO PARTS, EQUIP., ACCESS.	23	(D)	66.2	5.3	2870 SUGAR-REFINED . . . . .	13	(D)	2.2	.3	
1310	TIRES AND TUBES . . . . .	11	(D)	8.9	.5	2920 MARGARINE, SHORTENINGS . . . . .	12	(D)	1.2	1.2	
6500	PETROLEUM PRODUCTS . . . . .	12	(D)	7.6	.2	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	98.5	
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	13.5	FROZEN FOODS (SIC 5042)					
	TIRES AND TUBES (SIC 5014)					TOTAL . . . . .	9	(D)	(X)	100.0	
	TOTAL . . . . .	26	(D)	(X)	100.0	2220 ICE CREAM, ICES . . . . .	36	94 215	(X)	100.0	
1220	NEW AND REBUILT PARTS . . . . .	10	(D)	6.8	3.8	2230 MILK, CREAM (FLUID) . . . . .	10	3 702	100.0	3.9	
1221	MOTOR AND CHASSIS PARTS . . . . .	4	(D)	4.1	.8	2240 OTHER DAIRY PRODUCTS . . . . .	14	17 991	21.4	19.1	
1225	SUPPLIES AND ACCESSORIES . . . . .	7	(D)	6.4	2.6	COMMODITIES N.E.C. . . . .	11	5 750	7.9	6.1	
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.5		(X)	66 772	(X)	70.9	
1310	TIRES AND TUBES . . . . .	26	(D)	86.5	86.2	POULTRY AND POULTRY PRODUCTS (SIC 5044)					
1320	RECAPPED TIRES . . . . .	9	(D)	22.2	6.8	TOTAL . . . . .	19	(D)	(X)	100.0	
9930	OTHER LABOR, SERVICE RECEIPTS . .	4	(D)	14.5	2.5	2110 FROZEN FOODS . . . . .	3	(D)	9.7	4.7	
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.6	2210 BUTTER AND CHEESE . . . . .	6	(D)	3.0	1.1	
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					2310 EGGS (SHELL) . . . . .	9	(D)	97.7	12.9	
	TOTAL . . . . .	52	99 960	(X)	100.0	2320 POULTRY . . . . .	13	(D)	74.0	69.3	
1410	PHARMACEUTICALS, ANTIBIOTICS . .	27	32 759	35.4	32.8	2323 RESERVED POULTRY (RESALES) . . . . .	10	(D)	72.6	63.0	
1420	HEALTH PRODUCTS . . . . .	16	28 594	34.9	28.6	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	6.3	
1430	BEAUTY AIDS . . . . .	28	23 276	25.9	23.3	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	11.9	
1450	DRUGGIST SUPPLIES . . . . .	16	11 583	16.4	11.6	CONFECTIONERY (SIC 5045)					
8630	TOYS, GAMES, FIREWORKS . . . . .	4	195	25.0	.2	TOTAL . . . . .	21	19 052	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	3 553	(X)	3.6	2410 CONFECTIONERY . . . . .	21	16 890	88.7	88.7	
	PAINTS AND VARNISHES (SIC 5028)					2840 BAKERY PRODUCTS . . . . .	3	492	18.8	2.6	
	TOTAL . . . . .	26	13 619	(X)	100.0	2960 FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	3	366	9.1	1.9	
1510	PAINTS, VARNISHES, LACQUERS . .	26	9 976	73.3	73.3	COMMODITIES N.E.C. . . . .	(X)	1 304	(X)	6.8	
	COMMODITIES N.E.C. . . . .	(X)	3 643	(X)	26.7	FISH AND SEAFOODS (SIC 5046)					
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					TOTAL . . . . .	12	(D)	(X)	100.0	
	TOTAL . . . . .	62	47 348	(X)	100.0	2510 FISH, SEAFOOD (FRESH FROZEN) . .	12	(D)	80.7	80.7	
1610	SOAPS AND DETERGENTS . . . . .	9	1 626	32.0	3.4	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	19.3	
1620	INDUSTRIAL CHEMICALS . . . . .	56	44 100	95.2	93.1						
	COMMODITIES N.E.C. . . . .	(X)	1 622	(X)	3.4						
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)										
	TOTAL . . . . .	18	(D)	(X)	100.0						
	NOTIONS AND OTHER DRY GOODS (SIC 5034)										
	TOTAL . . . . .	17	(D)	(X)	100.0						
1720	NOTIONS (THREAD, BUTTONS, ETC.) .	12	(D)	84.1	58.6						
1730	KNIT FABRICS, KNITTING YARNS . .	5	(D)	100.0	37.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Newark SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	MEATS AND MEAT PRODUCTS (SIC 5047)					3310	ELECTRICAL WIRING SUPPLIES . . .	62	53 070	85.8	69.8
	TOTAL . . . . .	105	143 327	(X)	100.0	3311	INT. WIRING, CONSTR. MAT. . . .	52	24 927	43.3	32.8
2110	FROZEN FOODS . . . . .	9	817	9.3	.6	3312	OUTSIDE CONSTRUCTION MATERIALS	29	6 473	15.8	8.5
2115	FROZEN MEATS (PACKAGEO) . . . .	5	443	6.8	.3	3313	LIGHTING FIXTURES . . . . .	43	9 151	17.6	12.0
	OTHER COMMOOTIES . . . . .	(X)	374	(X)	.3	3314	ELECTRIC LAMPS . . . . .	40	5 364	10.8	7.1
2210	BUTTER AND CHEESE. . . . .	14	676	4.3	.5	3315	MOTORS, INOUST. CONTROLS . . .	30	7 154	17.7	9.4
2240	OTHER DAIRY PRODUCTS . . . . .	4	536	16.6	.4	3320	TELEPHONE AND SIGNAL EQUIPMENT .	12	4 185	31.2	5.5
2320	POULTRY. . . . .	18	2 280	9.6	1.6	3410	NON-CONSOLE RADIOS AND PLAYERS .	7	2 522	8.8	3.3
2610	MEATS, PROVISIONS. . . . .	105	132 299	92.3	92.3	3420	MAJOR APPLIANCES . . . . .	8	9 080	66.4	11.9
2611	FRESH, FROZEN MEATS. . . . .	93	91 911	72.5	64.1	3421	ELECTRIC HOME KITCHEN EQUIP. .	6	279	2.7	.4
2612	SAUSAGE, MEAT LOAVES . . . . .	35	4 884	15.1	3.4	3425	OTHER MAJOR APPLIANCES . . . .	6	2 744	20.1	3.6
2613	CURED, BOILED, SMOKEO MEATS. . .	50	17 938	25.6	12.5		OTHER COMMOOTIES. . . . .	(X)	6 057	(X)	8.0
2614	OTHER MEAT PRODUCTS. . . . .	35	17 567	35.7	12.3	3430	ELECTRIC HOUSEWARES. . . . .	14	3 262	11.7	4.3
							COMMOOTIES N.E.C. . . . .	(X)	3 960	(X)	5.2
2860	CANNEO-BOTTLEO FOODS . . . . .	12	4 878	18.4	3.4		ELECTRICAL APPLIANCES, TV AND				
	COMMOOTIES N.E.C. . . . .	(X)	1 841	(X)	1.3		RADIO SETS (SIC 5064)				
	FRESH FRUITS AND VEGETABLES (SIC 5048)						TOTAL . . . . .	32	184 103	(X)	100.0
	TOTAL . . . . .	57	42 552	(X)	100.0	3410	NON-CONSOLE RADIOS AND PLAYERS .	7	6 512	17.2	3.5
2710	FRESH FRUITS, VEGETABLES . . . .	57	40 919	96.2	96.2	3420	MAJOR APPLIANCES . . . . .	19	118 196	85.8	64.2
2711	FRESH FRUITS, BERRIES, MELONS. .	47	22 446	72.7	52.7	3421	ELECTRIC HOME KITCHEN EQUIP. .	11	31 418	25.0	17.1
2712	FRESH VEGETABLES . . . . .	37	18 473	79.7	43.4	3422	ELECTRIC HOME LAUNDRY EQUIP. .	8	13 166	11.0	7.2
	COMMOOTIES N.E.C. . . . .	(X)	1 633	(X)	3.8	3423	TV SETS. . . . .	10	53 140	45.0	28.9
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3425	OTHER MAJOR APPLIANCES . . . .	12	13 731	11.5	7.5
	TOTAL . . . . .	76	222 079	(X)	100.0		OTHER COMMOOTIES. . . . .	(X)	6 740	(X)	3.7
1610	SOAPS AND DETERGENTS . . . . .	6	126	5.2	.1	3430	ELECTRIC HOUSEWARES. . . . .	13	30 168	43.6	16.4
2110	FROZEN FOODS . . . . .	4	118	6.6	.1	3440	ROOM AIR CONOITIONERS. . . . .	9	14 090	17.5	7.7
2210	BUTTER AND CHEESE. . . . .	4	265	1.1	.1		COMMOOTIES N.E.C. . . . .	(X)	15 137	(X)	8.2
2410	CONFECTIONERY. . . . .	11	268	3.7	.1		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
2414	NUTS, OTHER CONFECTIONS. . . .	8	129	4.7	.1		TOTAL . . . . .	61	33 012	(X)	100.0
	OTHER COMMOOTIES. . . . .	(X)	139	(X)	.1	3420	MAJOR APPLIANCES . . . . .	8	547	12.4	1.7
2810	COFFEE-ROASTED (INCL. SOLUBLE) .	11	1 427	27.2	.6	3510	ELECTRONIC TUBES, PARTS ACC. . .	61	31 072	94.1	94.1
2830	TEA, SPICES. . . . .	12	303	5.5	.1	3511	ELECTRONIC TUBES . . . . .	32	5 762	23.6	17.5
2840	BAKERY PRODUCTS . . . . .	18	20 151	86.6	9.1	3512	TRANS. AND/OR SEMICONDUCTORS .	23	3 786	19.2	11.5
2850	FOOD, BEVERAGE BASIC MATERIALS .	6	1 721	88.8	.8	3513	ELECTRONIC PARTS . . . . .	24	7 691	36.1	23.3
						3514	ACCESSORIES. . . . .	23	3 016	14.7	9.1
2860	CANNEO-BOTTLEO FOODS . . . . .	26	25 555	67.6	11.5	3515	INTERCOMMUNICATIONS. . . . .	28	5 481	51.7	16.6
2861	CANNEO-BOTTLEO JUICES/ORINKS . .	18	2 410	13.9	1.1	3516	COMMERCIAL, INOUSTRIAL ELEC. .	19	5 337	29.7	16.2
2863	CANNEO-BOTTLEO FRUITS, VEGE. . .	14	6 755	53.5	3.0		COMMOOTIES N.E.C. . . . .	(X)	1 393	(X)	4.2
2864	CANNEO FISH, SEAFOOD . . . . .	13	2 390	18.6	1.1		HAROWARE (SIC 5072)				
2867	OTHER CANNEO-BOTTLEO FOODS . . .	9	1 797	22.8	.8		TOTAL . . . . .	58	30 193	(X)	100.0
	OTHER COMMOOTIES. . . . .	(X)	12 203	(X)	5.5	1510	PAINTS, VARNISHES, LACQUERS. . .	14	1 572	14.2	5.2
2870	SUGAR-REFINEO. . . . .	8	1 089	18.5	.5	3310	ELECTRICAL WIRING SUPPLIES . . .	9	292	6.4	1.0
2910	FLOUR, RELATED PRODUCTS . . . .	11	1 990	28.1	.9	3430	ELECTRIC HOUSEWARES. . . . .	4	946	20.5	3.1
2920	MARGARINE, SHORTENINGS . . . . .	7	297	5.0	.1	3610	HARWARE . . . . .	56	21 631	82.0	71.6
2930	PET FOODS--ALL KINOS . . . . .	5	1 350	66.6	.6	3611	BUILDERS' HARWARE . . . . .	22	4 408	57.4	14.6
2940	ORIO, FRUITS, VEGETABLES. . . .	10	770	5.1	.3	3612	HEAVY HARWARE . . . . .	16	2 145	24.3	7.1
2950	SOFT ORINKS, ORINK, WATERS . . .	11	4 207	73.0	1.9	3613	KITCHEN AND SHELF HARWARE . .	10	1 750	25.7	5.8
	COMMOOTIES N.E.C. . . . .	(X)	162 442	(X)	73.1	3614	HANO TOOLS, CUTLERY. . . . .	25	4 192	42.2	13.9
	GRAIN (SIC 5053)					3615	ALL OTHER HARWARE . . . . .	32	9 135	53.4	30.3
	TOTAL . . . . .	1	(O)	(X)	100.0	3620	PAINTERS' SUPPLIES . . . . .	10	2 560	31.1	8.5
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					3740	PLUMBING FIX., EQUIP., SUPPLIES.	11	320	6.9	1.1
	TOTAL . . . . .	9	(O)	(X)	100.0	3741	PIPE FITTINGS, VALVES. . . . .	8	220	11.2	.7
3210	HIOES, SKINS, PELTS. . . . .	5	(O)	98.7	70.9		OTHER COMMOOTIES. . . . .	(X)	101	(X)	.3
	COMMOOTIES N.E.C. . . . .	(X)	(O)	(X)	29.1	4310	GAROEN MACHINERY, EQUIP. SUPP. .	5	114	6.1	.4
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					4840	ABRASIVES, ABRASIVE MATERIALS. .	7	112	3.0	.4
	TOTAL . . . . .	71	76 079	(X)	100.0	4870	ROPE, COROAGE, TWINE (NOT WIRE).	4	17	3.3	.1
						4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	4	188	12.2	.6
						6230	IRON/STEEL WIRE, WIRE PRODUCTS .	11	398	5.7	1.3
						6232	NAILS, STAPLES . . . . .	8	297	6.0	1.0
							OTHER COMMOOTIES. . . . .	(X)	100	(X)	.3
						6260	IRON, STEEL PIPE, TUBING . . . .	5	205	12.7	.7
							COMMOOTIES N.E.C. . . . .	(X)	1 838	(X)	6.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Newark SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					4310	GARDEN MACHINERY, EQUIP. SUPP. . .	7	(D)	77.6	61.8
						4320	FARM, DAIRY MACHINERY, PARTS . .	4	(D)	100.0	23.5
	TOTAL . . . . .	85	40 415	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	14.7
3610	HARDWARE . . . . .	8	119	7.6	.3		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3614	HAND TOOLS, CUTLERY . . . . .	7	54	2.5	.1						
	OTHER COMMODITIES . . . . .	(X)	65	(X)	.2		TOTAL . . . . .	152	88 070	(X)	100.0
3710	WARM-AIR HEATING-COOLING EQUIP..	43	6 941	38.6	17.2	4210	CONSTRUCTION, MINING SUPPLIES. .	5	225	27.2	.3
3711	WARM-AIR FURNANCES (ALL FUELS)	27	1 708	15.0	4.2						
3712	CENTRAL HEATING-COOLING UNITS.	9	538	24.0	1.3	4420	GEN. PURPOSE INDUSTRIAL MACH.. .	44	18 066	69.9	20.5
3713	DUCTS, REGISTERS, ETC. . . . .	22	3 499	47.5	8.7	4421	ENGINES (INCL. INT. COMBUST.). .	8	4 767	80.5	5.4
3714	ROOM SPACE HEATING EQUIPMENT .	9	309	28.5	.8	4422	COMPRESSORS, PUMPS . . . . .	20	4 209	54.5	4.8
3715	OTHER WARM AIR SPACE HEATING .	12	887	17.1	2.2	4424	FANS, BLOWERS (INDUST. EQUIP.).	7	678	38.0	.8
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	47	7 694	32.3	19.0	4425	OTHER GEN. INDUST. MACHINERY .	19	8 015	74.5	9.1
3740	PLUMBING FIX., EQUIP., SUPPLIES.	56	21 930	71.8	54.3		OTHER COMMOOTITIES. . . . .	(X)	398	(X)	.5
3810	CENTRAL AIR CONDITIONING . . . .	8	407	9.4	1.0	4430	METAL-WORKING MACHINERY. . . . .	40	24 982	87.3	28.4
6250	CAST IRON SOIL PIPE, TUBING. . .	13	431	6.3	1.1	4440	MATERIALS HANDLING EQUIPMENT . .	23	11 273	77.1	12.8
6260	IRON, STEEL PIPE, TUBING . . . .	18	622	7.0	1.5	4441	FORK LIFT TRUCKS . . . . .	5	4 240	92.3	4.8
	COMMODITIES N.E.C. . . . .	(X)	2 271	(X)	5.6	4442	INDUSTRIAL TRUCKS. . . . .	4	643	17.9	.7
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4443	CRANES, OERRICKS, HOISTS . . . .	9	2 045	25.2	2.3
	TOTAL . . . . .	32	18 904	(X)	100.0	4445	OTHER MATERIALS HANDLING EQUIP.	15	4 236	47.0	4.8
							OTHER COMMOOTITIES. . . . .	(X)	109	(X)	.1
3710	WARM-AIR HEATING-COOLING EQUIP..	9	541	9.5	2.9	4460	PRINTING TRADES MACHINERY. . . .	11	4 217	90.5	4.8
3711	WARM-AIR FURNANCES (ALL FUELS)	5	191	9.8	1.0	4470	OTHER SPECIAL INDU. MACH. . . . .	30	13 880	100.0	15.8
	OTHER COMMOOTITIES. . . . .	(X)	350	(X)	1.9	4474	OTHER SPECIAL PURPOSE MACH. . .	20	11 404	100.0	12.9
3810	CENTRAL AIR CONDITIONING . . . .	20	4 658	46.5	24.5		OTHER COMMODITIES. . . . .	(X)	2 475	(X)	2.8
3811	RESIDENT. AND SMALL COMMERCIAL	13	907	11.1	4.8	4480	USED OR REBUILT MACH. EQUIP. . .	21	6 466	56.5	7.3
3812	RESIDENTIAL AND COMMERCIAL . .	16	1 576	17.0	8.3	4482	USED MACHINE TOOLS-CUTTING . .	10	3 378	42.6	3.8
3813	INOUSTRIAL AND COMMERCIAL. . .	10	2 175	29.2	11.5	4483	OTHER USED OR REBUILT MACH.. .	12	2 575	36.2	2.9
3820	PARTS SUPPLIES, AND ACCESSORIES.	14	5 488	55.6	29.0		OTHER COMMOOTITIES. . . . .	(X)	513	(X)	.6
3910	COMMERCIAL REFRIGERATORS EQUIP..	18	5 890	45.6	31.2	4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	5	1 452	28.0	1.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	4	955	15.7	5.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	14	478	6.0	.5
	COMMODITIES N.E.C. . . . .	(X)	1 372	(X)	7.3		COMMODITIES N.E.C. . . . .	(X)	7 031	(X)	8.0
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)						INDUSTRIAL SUPPLIES (SIC 5085)				
	TOTAL . . . . .	66	21 662	(X)	100.0		TOTAL . . . . .	130	88 880	(X)	100.0
4110	OFFICE MACHINES AND EQUIPMENT. .	34	4 558	99.0	21.0	3610	HARDWARE . . . . .	6	567	11.1	.6
4111	ADD. ACCT., COMPUTING MACH. . .	23	2 274	71.4	10.5	3740	PLUMBING FIX., EQUIP., SUPPLIES.	7	1 493	11.1	1.7
4112	DUPICATING MACHINES . . . . .	9	448	47.7	2.1	4420	GEN. PURPOSE INOUSTRIAL MACH.. .	9	737	9.1	.8
4114	TYPEWRITERS. . . . .	19	1 009	70.1	4.7						
4115	OTHER OFFICE MACHINES. . . . .	17	589	19.8	2.7	4430	METAL-WORKING MACHINERY. . . . .	6	690	17.0	.8
	OTHER COMMODITIES. . . . .	(X)	238	(X)	1.1	4431	NEW MACHINE TOOLS. . . . .	5	623	14.8	.7
4120	INOICATING, RECORO., INSTRUMENTS	4	562	100.0	2.6		OTHER COMMOOTITIES. . . . .	(X)	47	(X)	.1
4160	STORE, SERVICE SHOP MACHINES . .	12	6 974	70.1	32.2	4510	BEARINGS, POWER, TRANSMISSION. .	26	14 990	55.4	16.9
4161	CASH REGISTERS . . . . .	5	61	6.9	.3	4511	BALL, ROLLER BEARINGS. . . . .	19	7 552	38.4	8.5
4162	COIN-OPERATED MACHINES . . . .	5	6 420	77.6	29.6	4512	OTHER POWER TRANSMISSION EQUIP.	17	7 438	34.5	8.4
	OTHER COMMODITIES. . . . .	(X)	492	(X)	2.3	4610	INDUSTRIAL VALVES, FITTINGS. . .	30	19 362	49.8	21.8
4180	STORE, RESTAURANT FIXTURES . . .	14	3 934	76.7	18.2	4710	WELOING EQUIPMENT, SUPPLIES. . .	17	7 044	100.0	7.9
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	4	50	11.1	.2	4810	RECONDITIONED DRUMS AND BARRELS.	11	3 917	89.7	4.4
7410	PRINTING, WRITING PAPER. . . . .	5	42	7.6	.2	4840	ABRASIVES, ABRASIVE MATERIALS. .	22	5 526	26.2	6.2
7610	STATIONERY, OFFICE SUPPLIES. . .	10	283	22.8	1.3	4850	INDUSTRIAL LEATHER, LEATHER BELT	10	461	18.5	.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	9	527	29.6	2.4	4860	MECHANICAL RUBBER GOODS. . . .	18	5 252	29.6	5.9
	COMMODITIES N.E.C. . . . .	(X)	4 732	(X)	21.8	4870	ROPE, COROAGE, TWINE (NOT WIRE).	6	668	20.5	.8
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	55	18 023	56.2	20.3
	TOTAL . . . . .	30	27 033	(X)	100.0	6260	IRON, STEEL PIPE, TUBING . . . .	6	3 655	30.3	4.1
4210	CONSTRUCTION, MINING SUPPLIES. .	30	23 869	88.3	88.3		COMMODITIES N.E.C. . . . .	(X)	6 495	(X)	7.3
4211	CRAWLER TRACTORS . . . . .	13	8 431	49.1	31.2		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4215	POWER CRANES AND PARTS . . . .	11	6 576	45.5	24.3		TOTAL . . . . .	67	67 784	(X)	100.0
4218	GRADERS, ROLLERS, OFF HIGHWAY.	9	1 182	10.7	4.4	5110	DENTAL EQUIPMENT, SUPPLIES . . .	13	4 637	55.7	6.8
4219	OTHER CONSTRUCTION EQUIP.. . .	16	4 434	82.8	16.4	5111	TEETH. . . . .	8	635	16.9	.9
	OTHER COMMODITIES. . . . .	(X)	3 247	(X)	12.0	5112	DENTAL GOLD. . . . .	7	247	7.1	.4
4420	GEN. PURPOSE INDUSTRIAL MACH.. .	7	475	5.0	1.8	5113	EQUIPMENT (CHAIRS, X-RAYS) . . .	9	1 055	26.6	1.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	8	410	6.4	1.5	5114	SUNDRY MERCHANDISE . . . . .	13	2 700	32.7	4.0
	COMMODITIES N.E.C. . . . .	(X)	2 279	(X)	8.4	5130	CHURCH EQUIPMENT, SUPPLIES . . .	4	1 462	100.0	2.2
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					5140	SURGICAL, MED., HOSPITAL EQUIP..	17	12 662	84.6	18.7
	TOTAL . . . . .	10	11 463	(X)	100.0	5150	OPHTHALMIC PRODUCTS. . . . .	16	3 080	28.8	4.5
						5151	PRESCRIPTION SALES . . . . .	5	465	87.5	.7
						5152	OPHTHALMIC MERCHANDISE SALES . .	8	1 447	100.0	2.1
						5153	OPTICAL, OPHTHALMIC INSTRU.. .	7	1 168	12.9	1.7

Standard Notes: Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Newark SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
5160	SCIENTIFIC INSTRUMENTS . . . . .	10	28 304	73.4	41.8		WINE AND DISTILLED SPIRITS (SIC 5095 PT.)				
5170	OTHER SCIENTIFIC, PROF. EQUIP. . .	9	10 994	51.9	16.2						
9930	OTHER LABOR, SERVICE RECEIPTS. .	8	500	5.8	.7						
	COMMODITIES N.E.C. . . . .	(X)	6 145	(X)	9.1		TOTAL . . . . .	20	(D)	(X)	100.0
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					7310	WINES. . . . .	17	(D)	23.4	23.2
						7320	SPIRITS. . . . .	17	(D)	89.6	76.4
							COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.4
	TOTAL . . . . .	70	25 102	(X)	100.0		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
1610	SOAPS AND DETERGENTS . . . . .	4	86	14.2	.3			12	(D)	(X)	100.0
5210	BEAUTY, BARBER SHOP EQUIPMENT. .	16	5 525	82.0	22.0						
5212	SPRAY CAN PRODUCTS . . . . .	6	183	12.9	.7						
5213	HAIR CARE PRODUCTS . . . . .	9	1 135	72.5	4.5	7410	PRINTING, WRITING PAPER. . . . .	12	(D)	89.7	89.7
5214	WIGS, SWATCHES, TOUPEES. . . .	7	1 227	46.6	4.9		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	10.3
5215	SUNDRIES-CURLERS, PINS, CAPS. .	8	785	43.6	3.1						
	OTHER COMMODITIES. . . . .	(X)	2 196	(X)	8.7		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
5220	CUSTODIAL (JANITORS) SUPPLIES. .	12	1 413	87.5	5.6			37	(D)	(X)	100.0
5230	LAUNDRY, DRY CLEANING MACHINES. .	17	9 107	100.0	36.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	8	(D)	4.5	1.3
5310	UPHOLSTERERS' FABRICS, SUPPLIES. .	6	1 262	100.0	5.0	5220	CUSTODIAL (JANITORS) SUPPLIES. .	5	(D)	10.9	.8
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	11	4 203	75.5	16.7	7510	PERSONAL SERVICE PAPERS. . . . .	20	(D)	40.8	29.2
5350	SHOE REPAIR AND RESOLE MATERIALS	4	469	100.0	1.9	7520	INDUSTRIAL PAPERS. . . . .	28	(D)	60.3	51.4
5353	FINDINGS AND MERCHANDISE . . . .	4	282	68.7	1.1	7530	SHIPPING ROOM SUPPLIES . . . . .	13	(D)	11.8	4.5
	OTHER COMMODITIES. . . . .	(X)	188	(X)	.7	7540	PAPERBOARD, BOXBOARD . . . . .	9	(D)	38.9	7.4
	COMMODITIES N.E.C. . . . .	(X)	3 037	(X)	12.1		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	5.4
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)						STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
								50	23 869	(X)	100.0
	TOTAL . . . . .	22	(D)	(X)	100.0						
5420	SHIP, BOAT . . . . .	4	(D)	100.0	1.6	4110	OFFICE MACHINES AND EQUIPMENT. .	7	237	8.1	1.0
5430	AIRCRAFT, AVIATION PARTS . . . .	13	(D)	96.9	86.2	7410	PRINTING, WRITING PAPER. . . . .	7	284	14.8	1.2
5431	AIRCRAFT ENGINES, AIRFRAMES. . .	6	(D)	100.0	26.0	7610	STATIONERY, OFFICE SUPPLIES. . .	50	22 186	92.9	92.9
5432	AVIATION PARTS, SUPPLIES EQUIP.	10	(D)	69.4	60.1		COMMODITIES N.E.C. . . . .	(X)	1 162	(X)	4.9
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	12.2		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
	COAL (SIC 5091 PT.)							32	22 216	(X)	100.0
	TOTAL . . . . .	8	(D)	(X)	100.0	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP	11	5 088	100.0	22.9
	METAL SERVICE CENTERS (SIC 5091 PT.)					7711	HOUSE, PORCH, LAWN FURNITURE, OTHER COMMODITIES. . . . .	10	4 806	100.0	21.6
								(X)	282	(X)	1.3
	TOTAL . . . . .	45	(D)	(X)	100.0	7720	OFFICE, COMM., BUS. FURNITURE. .	21	15 893	88.7	71.5
	METAL SALES OFFICES (SIC 5091 PT.)					7721	OFFICE FURN. (WOODEN, METAL). .	19	12 696	71.3	57.1
							OTHER COMMODITIES. . . . .	(X)	3 197	(X)	14.4
	TOTAL <sup>2</sup> . . . . .	39	34 016	(X)	100.0	7850	FLOOR COVERINGS. . . . .	4	206	5.2	.9
	TOBACCO AND ITS PRODUCTS (SIC 5094)					7851	CARPETS, RUGS. . . . .	4	203	5.2	.9
							OTHER COMMODITIES. . . . .	(X)	3	(X)	(Z)
							COMMODITIES N.E.C. . . . .	(X)	1 029	(X)	4.6
	TOTAL . . . . .	28	(D)	(X)	100.0		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
								36	50 399	(X)	100.0
2410	CONFECTIONERY. . . . .	20	(D)	14.2	9.4	7820	HOUSEHOLD LINENS, DOMESTICS. . .	6	5 031	100.0	10.0
2411	CANDY (ALL KINDS). . . . .	20	(D)	10.5	7.0	7840	CURTAINS, DRAPES . . . . .	6	1 724	100.0	3.4
2412	CHEWING GUM. . . . .	14	(D)	3.5	1.6						
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	8	(D)	1.5	.5	7850	FLOOR COVERINGS. . . . .	14	25 766	80.7	51.1
2414	NUTS, OTHER CONFECTIONS. . . . .	7	(D)	.9	.3	7851	CARPETS, RUGS. . . . .	13	21 838	68.4	43.3
7110	CIGARETTES, CIGARS, TOBACCO. . .	28	(D)	84.7	84.7	7852	LINOLEUM, OTHER HARD SURFACE . .	6	3 813	30.4	7.6
7111	CIGARETTES . . . . .	26	(D)	64.8	62.3		OTHER COMMODITIES. . . . .	(X)	115	(X)	.2
7112	CIGARS . . . . .	22	(D)	20.9	20.2	7870	KITCHEN UTENSILS, TOOLS, MISC. .	7	10 258	65.5	20.4
7113	OTHER TOBACCO. . . . .	16	(D)	3.0	2.2		COMMODITIES N.E.C. . . . .	(X)	7 620	(X)	15.1
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	5.9		LUMBER AND MILLWORK (SIC 5098 PT.)				
								72	(D)	(X)	100.0
	BEER AND ALE (SIC 5095 PT.)					3610	BARWARE . . . . .	5	(D)	2.5	.2
2950	SOFT DRINKS, DRINK, WATERS . . .	5	(D)	6.4	1.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	8	(D)	1.0	.2
7210	BEER, ALE, PORTER, STOUT, ETC. .	17	(D)	97.4	97.4	6232	NAILS, STAPLES . . . . .	8	(D)	1.0	.2
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.5		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(Z)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Newark SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
8110	LUMBER (ROUGH, DRESSED) . . . . .	49	(0)	70.3	56.0	8610	PHOTOGRAPHIC GOODS . . . . .	16	15 399	59.9	33.4
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . .	33	(0)	32.0	22.6	8611	CAMERAS, PARTS, ACC. MOUNTS. . .	11	13 133	51.8	28.5
8121	HARWOOD . . . . .	21	(0)	24.9	9.9	8612	PROJECTION APPARATUS . . . . .	6	733	39.0	1.6
8122	SOFTWOOD . . . . .	24	(0)	22.0	12.7		OTHER COMMOOITIES. . . . .	(X)	1 533	(X)	3.3
8130	WOOD SHINGLES. . . . .	10	(0)	4.6	1.2	8620	SPORT. ATHLETIC GOODS; BICYCLES. 11	21	7 628	100.0	16.5
8140	WOOD MILLWORK (DOORS, ETC.). . .	36	(0)	23.2	13.1	8621	ATHLETIC EQUIPMENT; SUPPLIES. . .	10	1 546	100.0	3.4
8150	METAL MILLWORK (DOORS, ETC.). . .	7	(0)	66.6	4.0	8627	OTHER (WATER SPORTS, ARCHERY). . .	6	4 200	93.8	9.1
8410	INSULATION MATERIALS . . . . .	8	(0)	1.6	.4		OTHER COMMODITIES. . . . .	(X)	1 882	(X)	4.1
8420	ROOFING, SIDING, EQUIPMENT . . . .	9	(0)	2.4	.6	8630	TOYS, GAMES, FIREWORKS . . . . .	11	8 062	86.2	17.5
8520	WALLBOARD, HARDBOARD . . . . .	7	(0)	3.2	.4	8670	OTHER RECREATION, HOBBY GOODS. . .	10	3 315	100.0	7.2
	COMMOOITIES N.E.C. . . . .	(X)	(0)	(X)	1.5		COMMODITIES N.E.C. . . . .	(X)	11 092	(X)	24.1
	CONSTRUCTION MATERIALS (SIC 5098 PT.)						BOOKS, PERIOOICALS, AND NEWSPAPERS (SIC 5099 PT.)				
	TOTAL . . . . .	71	(0)	(X)	100.0		TOTAL . . . . .	22	(0)	(X)	100.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	8	(0)	5.0	1.1	8680	BOOKS, MAGAZINES . . . . .	22	(0)	99.3	99.3
6232	NAILS, STAPLES . . . . .	8	(0)	5.0	1.1		COMMOOITIES N.E.C. . . . .	(X)	(0)	(X)	.7
	OTHER COMMODITIES. . . . .	(X)	(0)	(X)	(2)		FARM SUPPLIES (SIC 5099 PT.)				
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	6	(0)	26.0	3.9		TOTAL . . . . .	15	(0)	(X)	100.0
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	23	(0)	71.3	25.7		JEWELRY, OIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)				
8220	CONCRETE PROO., BUILDING STONE . .	13	(0)	29.0	4.1		TOTAL . . . . .	32	(0)	(X)	100.0
8230	CEMENT, LIME, PLASTIC, STUCCO. . .	13	(0)	36.6	8.0		ART GOODS AND AOVERTISING SPECIALTIES (SIC 5099 PT.)				
8240	SAND, GRAVEL, CRUSHEO STONE. . . .	7	(0)	15.6	1.5		TOTAL . . . . .	22	(0)	(X)	100.0
8310	GLASS (FLAT, BRICK, ETC.). . . . .	6	(0)	100.0	3.4	8820	JEWELRY, SILVERWARE, TROPHIES. . .	3	(0)	14.5	.7
8410	INSULATION MATERIALS . . . . .	8	(0)	4.1	1.0	8821	CLOCKS, WATCHES, MOVEMENTS . . .	3	(0)	4.1	.2
8420	ROOFING, SIDING, EQUIPMENT . . . .	17	(0)	52.4	20.4		OTHER COMMOOITIES. . . . .	(X)	(0)	(X)	.5
8421	ASPHALT SHINGLES, ROOFING. . . . .	14	(0)	31.0	8.2	8910	GIFTS, ART GOOOS, NOVELTIES, ETC.	12	(0)	81.2	68.9
8422	ASBESTOS CEMENT ROOFING. . . . .	7	(0)	13.2	2.5	8920	AOVERTISING SPECIALTIES. . . . .	13	(0)	96.8	21.2
8424	ALUMINUM SHEETS. . . . .	7	(0)	32.2	5.9		COMMOOITIES N.E.C. . . . .	(X)	(0)	(X)	9.2
8425	RAIN-CARRYING EQUIPMENT. . . . .	10	(0)	8.8	2.8		OTHER PRODUCTS (SIC 5099 PT.)				
	OTHER COMMOOITIES. . . . .	(X)	(0)	(X)	1.0		TOTAL <sup>2</sup> . . . . .	104	54 111	(X)	100.0
8520	WALLBOARD, HARDBOARD . . . . .	8	(0)	27.6	4.9						
8530	ADHESIVES, MASTICS . . . . .	13	(0)	24.6	5.1						
8570	OTHER BUILDING MATERIALS . . . . .	9	(0)	36.4	8.2						
9760	MISCELLANEOUS LINES. . . . .	4	(0)	11.7	1.3						
	COMMOOITIES N.E.C. . . . .	(X)	(0)	(X)	11.5						
	AMUSEMENT AND SPORTING GOOOS (SIC 5099 PT.)										
	TOTAL . . . . .	60	46 105	(X)	100.0						
7610	STATIONERY, OFFICE SUPPLIES. . . .	5	609	15.6	1.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Philadelphia, Pa.-N.J., SMSA

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						COMMODITIES N.E.C. . . . .	(X)	1 677	(X)	10.6
	TOTAL . . . . .	79	123 295	(X)	100.0		CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)				
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	41	70 116	73.3	56.9		TOTAL . . . . .	96	(0)	(X)	100.0
1120	TRUCKS, TRUCK TRACTORS . . . . .	49	34 696	36.3	28.1						
1210	MACHINE SHOP SALES AND LABOR . .	17	3 507	18.6	2.8	1510	PAINTS, VARNISHES, LACQUERS. . .	4	(0)	18.7	.6
1211	PARTS AND EQUIPMENT. . . . .	14	2 106	13.1	1.7	1610	SOAPS AND OETERGENTS . . . . .	15	(0)	59.2	6.1
1212	MACHINE SHOP LABOR . . . . .	11	1 401	23.9	1.1	1620	INDUSTRIAL CHEMICALS . . . . .	84	(0)	91.6	86.3
1220	NEW AND REBUILT PARTS. . . . .	35	11 042	12.9	9.0	8750	AGRICULTURAL CHEMICALS . . . . .	4	(0)	4.5	.4
1221	MOTOR AND CHASSIS PARTS. . . . .	33	8 799	10.5	7.1		COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	6.5
	OTHER COMMODITIES. . . . .	(X)	2 243	(X)	1.8						
6500	PETROLEUM PRODUCTS . . . . .	13	143	1.3	.1		PIECE GOOOS (WOVEN FABRICS) (SIC 5033)				
9930	OTHER LABOR, SERVICE RECEIPTS. .	22	1 964	12.5	1.6		TOTAL . . . . .	49	(0)	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	1 827	(X)	1.5	1710	YARO OR PIECE GOOOS. . . . .	48	(0)	97.9	88.9
	AUTOMOTIVE EQUIPMENT (SIC 5013)					1711	COTTON FABRICS . . . . .	29	(0)	73.0	55.0
	TOTAL . . . . .	390	176 816	(X)	100.0	1712	RAYON, NYLON, ETC. . . . .	30	(0)	39.1	20.8
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	7	330	100.0	.2	1713	WOOL FABRICS . . . . .	13	(0)	60.6	8.8
1112	USEO AUTOMOBILES . . . . .	7	310	100.0	.2	1714	OTHER YARO GOOOS . . . . .	14	(0)	49.4	4.3
	OTHER COMMODITIES. . . . .	(X)	19	(X)	(2)	1730	KNIT FABRICS, KNITTING YARNS . .	3	(0)	5.0	.4
1120	TRUCKS, TRUCK TRACTORS . . . . .	7	502	27.2	.3		COMMOOITIES N.E.C. . . . .	(X)	(0)	(X)	10.7
1210	MACHINE SHOP SALES AND LABOR . .	114	5 313	15.1	3.0		NOTIONS AND OTHER ORY GOOOS (SIC 5034)				
1211	PARTS AND EQUIPMENT. . . . .	75	3 016	12.4	1.7		TOTAL . . . . .	39	(0)	(X)	100.0
1212	MACHINE SHOP LABOR . . . . .	99	2 297	7.3	1.3	1720	NOTIONS (THREAD, BUTTONS, ETC.).	22	(0)	94.4	56.5
1220	NEW AND REBUILT PARTS. . . . .	332	150 070	88.9	84.9	1730	KNIT FABRICS, KNITTING YARNS . .	18	(0)	100.0	41.3
1221	MOTOR AND CHASSIS PARTS. . . . .	265	100 490	72.3	56.8		COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	2.2
1222	TOOLS AND EQUIPMENT. . . . .	151	9 970	10.4	5.6						
1223	CHEMICALS, AOOITIVES ETC. . . . .	141	5 377	7.3	3.0		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
1224	REFINISHING MATERIALS. . . . .	116	4 374	5.6	2.5		TOTAL . . . . .	65	35 325	(X)	100.0
1225	SUPPLIES AND ACCESSORIES . . . . .	162	29 859	37.3	16.9	1810	MEN'S, BOYS' CLOTHING. . . . .	65	31 581	89.4	89.4
1230	AUTOMOTIVE GLASS . . . . .	8	1 350	88.8	.8	1811	WORK CLOTHING, WORK GLOVES . .	18	6 470	56.8	18.3
1240	USEO AUTO PARTS, EQUIP., ACCESS. .	50	6 195	100.0	3.5	1812	SUITS, COATS, TROUSERS . . . . .	12	2 062	53.2	5.8
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	9	2 393	100.0	1.4	1813	SHIRTS (ORESS AND SPORT) . . . .	19	2 704	42.0	7.7
1310	TIRES AND TUBES. . . . .	33	1 360	17.3	.8	1814	SPORTSWEAR . . . . .	15	10 017	64.1	28.4
6500	PETROLEUM PRODUCTS . . . . .	31	1 235	10.6	.7	1815	MEN'S, BOYS' UNDERWEAR . . . .	27	7 025	63.9	19.9
6620	UNPREPAREO IRON, STEEL SCRAP . . .	10	201	50.0	.1	1816	OTHER CLOTHING, FURNISHINGS. .	22	3 302	39.2	9.3
	COMMOOITIES N.E.C. . . . .	(X)	7 867	(X)	4.4	1820	WOMEN'S, CHILD'S, CLOTHING . . .	11	2 153	38.3	6.1
	TIRES AND TUBES (SIC 5014)					1821	ORESSES, SKIRTS, BLOUSES . . . .	4	390	22.0	1.1
	TOTAL . . . . .	53	42 148	(X)	100.0	1824	WOMEN'S, CHILD'S UNDERWEAR . .	8	1 123	30.1	3.2
1220	NEW AND REBUILT PARTS. . . . .	14	1 155	17.7	2.7	1825	OTHER APPAREL, ACCESSORIES . . .	5	461	10.8	1.3
1223	CHEMICALS, AOOITIVES ETC. . . . .	4	149	8.3	.4		OTHER COMMOOITIES. . . . .	(X)	180	(X)	.5
1225	SUPPLIES AND ACCESSORIES . . . . .	10	802	21.5	1.9		COMMOOITIES N.E.C. . . . .	(X)	1 591	(X)	4.5
	OTHER COMMODITIES. . . . .	(X)	204	(X)	.5						
1310	TIRES AND TUBES. . . . .	49	34 485	86.8	81.8		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
1320	RECAPPEO TIRES . . . . .	29	5 757	23.1	13.7		TOTAL . . . . .	79	(0)	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS. . .	7	407	11.1	1.0	1720	NOTIONS (THREAO, BUTTONS, ETC.).	3	(0)	7.1	.2
	COMMOOITIES N.E.C. . . . .	(X)	344	(X)	.8	1810	MEN'S, BOYS' CLOTHING. . . . .	11	(0)	27.1	6.2
	ORUGS, PROPRIETARIES, ANDO SUNORIES (SIC 5022)					1811	WORK CLOTHING, WORK GLOVES . .	5	(0)	8.6	.7
	TOTAL . . . . .	86	(0)	(X)	100.0	1813	SHIRTS (ORESS AND SPORT) . . . .	5	(0)	5.9	1.0
1410	PHARMACEUTICALS, ANTIBIOTICS . . .	42	(0)	56.7	43.0	1815	MEN'S, BOYS' UNDERWEAR . . . .	7	(0)	23.6	3.4
1420	HEALTH PRODUCTS. . . . .	31	(0)	28.4	23.7		OTHER COMMOOITIES. . . . .	(X)	(0)	(X)	1.1
1430	BEAUTY AIOOS. . . . .	48	(0)	30.2	22.3	1820	WOMEN'S, CHILD'S, CLOTHING . . .	69	(0)	85.6	80.9
1450	DRUGIST SUNDRIES. . . . .	23	(0)	12.4	6.8	1821	ORESSES, SKIRTS, BLOUSES . . . .	22	(0)	66.7	22.5
1720	NOTIONS (THREAO, 2 BUTTONS, ETC.).	5	(0)	2.2	.1	1822	SUITS, COATS (EXCEPT FUR). . . .	7	(0)	29.8	3.7
5140	SURGICAL, MED., HOSPITAL EQUIP. .	8	(0)	12.5	.1	1823	CHILDREN'S INFANTS' WEAR . . . .	15	(0)	38.1	10.1
7110	CIGARETTES, CIGARS, TOBACCO. . . .	3	(0)	17.7	.8	1824	WOMEN'S, CHILD'S UNDERWEAR . .	35	(0)	57.9	22.6
7610	STATIONERY, OFFICE SUPPLIES. . . .	8	(0)	6.2	.5	1825	OTHER APPAREL, ACCESSORIES . . .	22	(0)	65.5	22.1
	COMMOOITIES N.E.C. . . . .	(X)	(0)	(X)	2.7	1830	MILLINERY, MILLINERY SUPPLIES. .	7	(0)	51.1	2.3
	PAINTS AND VARNISHES (SIC 5028)					1840	ORESSEO FURS, FUR CLOTHING . . .	7	(0)	100.0	5.5
	TOTAL . . . . .	39	15 773	(X)	100.0	1910	SHOES, OTHER FOOTWEAR. . . . .	6	(0)	12.6	1.0
1510	PAINTS, VARNISHES, LACQUERS. . . .	39	13 468	85.4	85.4	1914	OTHER FOOTWEAR (SLIPPERS,ETC.)	4	(0)	18.9	.7
3620	PAINTERS' SUPPLIES . . . . .	9	628	43.4	4.0		OTHER COMMOOITIES. . . . .	(X)	(0)	(X)	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Philadelphia, Pa.-N.J., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
7820 7824	HOUSEHOLD LINENS, DOMESTICS. . . . . TOWELS, WASH CLOTHS. . . . . OTHER COMMODITIES. . . . .  COMMODITIES N.E.C. . . . .  FOOTWEAR (SIC 5039)  TOTAL . . . . .	5 4 (X)  (X)  40	(O) (D) (D)  (D)  (O)	11.2 3.5 (X)  (X)  (X)	.8 .1 .7  3.1  100.0	2230 2240 2310  2610 2613  2860 2865	MILK, CREAM (FLUID). . . . . OTHER DAIRY PRODUCTS . . . . . EGGS (SHELL) . . . . .  MEATS, PROVISIONS. . . . . CURED, BOILED, SMOKE MEATS. . OTHER COMMODITIES. . . . .  CANNED-BOTTLED FOODS . . . . . CANNED MEATS . . . . . OTHER COMMODITIES. . . . .	11 12 8  7 5 (X)  7 4 (X)	16 815 3 754 2 707  630 354 276  384 162 222	73.0 10.2 19.8  25.9 28.5 (X)  5.2 14.2 (X)	19.5 4.4 3.1  .7 .4 .3  .4 .2 .3
1910	SHOES, OTHER FOOTWEAR. . . . . COMMODITIES N.E.C. . . . .  GROCERIES, GENERAL LINE (SIC 5041)  TOTAL . . . . .	40 (X)  41	(D) (D)  (X)	98.8 (X)  (X)	98.8 1.2  100.0	2920 2921  					

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## Philadelphia, Pa.-N.J., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
2610	MEATS, PROVISIONS. . . . .	167	293 075	93.6	93.6	3310	ELECTRICAL WIRING SUPPLIES . . .	111	124 466	86.1	83.4
2611	FRESH, FROZEN MEATS. . . . .	140	244 013	81.8	77.9	3311	INT. WIRING, CONSTR. MAT. . . .	84	65 127	51.2	43.6
2612	SAUSAGE, MEAT LOAVES. . . . .	72	11 134	7.6	3.6	3312	OUTSIDE CONSTRUCTION MATERIALS	54	9 919	12.0	6.6
2613	CURED, BOILED, SMOKEO MEATS. .	92	18 777	10.7	6.0	3313	LIGHTING FIXTURES. . . . .	80	22 360	20.3	15.5
2614	OTHER MEAT PRODUCTS. . . . .	55	19 151	12.2	6.1	3314	ELECTRIC LAMPS. . . . .	71	9 614	9.0	6.4
						3315	MOTORS, INOUST. CONTROLS. . . .	46	17 446	24.5	11.7
2860	CANNEO-BOTTLEO FO00S. . . . .	24	4 175	4.3	1.3	3420	TELEPHONE AND SIGNAL EQUIPMENT .	9	1 860	8.4	1.2
2865	CANNEO MEATS. . . . .	18	3 670	4.1	1.2	3410	NON-CONSOLE RADIO5 AND PLAYERS .	8	2 987	8.4	2.0
2867	OTHER CANNEO-BOTTLEO FO00S. . .	6	326	6.2	.1	3420	MAJOR APPLIANCES. . . . .	11	6 739	37.5	4.5
	OTHER COMMOOITIES. . . . .	(X)	179	(X)	.1	3430	ELECTRIC HOUSEWARES. . . . .	17	6 357	14.7	4.3
	COMMOOITIES N.E.C. . . . .	(X)	3 803	(X)	1.2	3510	ELECTRONIC TUBES, PARTS ACC. . .	6	1 214	5.5	.8
						3720	ELEC. RESIOENTIAL SPACE HEATING. COMMOOITIES N.E.C. . . . .	8	181	.9	.1
								(X)	5 439	(X)	3.6
	FRESH FRUITS AND VEGETABLE5 (SIC 5048)						ELECTRICAL APPLIANCES, TV AND RADIO SET5 (SIC 5064)				
	TOTAL. . . . .	124	100 181	(X)	100.0		TOTAL. . . . .	40	186 562	(X)	100.0
2110	FROZEN FO005. . . . .	15	3 605	23.0	3.6	3410	NON-CONSOLE RADIO5 AND PLAYERS .	10	4 880	4.7	2.6
2111	FROZEN FRUITS-JUICES. . . . .	5	965	16.3	1.0						
2112	FROZEN VEGETABLES-JUICES. . . .	9	1 282	15.2	1.3	3420	MAJOR APPLIANCES. . . . .	31	132 036	76.1	70.8
	OTHER COMMOOITIES. . . . .	(X)	1 359	(X)	1.4	3421	ELECTRIC HOME KITCHEN EQUIP. .	17	43 243	27.8	23.2
2710	FRESH FRUITS, VEGETABLE5. . . . .	124	95 179	95.0	95.0	3422	ELECTRIC HOME LAUNORY EQUIP. .	16	16 921	10.0	9.1
2711	FRESH FRUITS, BERRIES, MELONS. .	97	49 433	68.7	49.3	3423	TV SET5. . . . .	13	57 820	41.9	31.0
2712	FRESH VEGETABLE5. . . . .	89	45 746	74.6	45.7	3424	CONSOLE RADIO5 AND PLAYERS5 . .	10	4 450	4.1	2.4
2860	CANNEO-BOTTLEO FO00S. . . . .	6	207	5.5	.2	3425	OTHER MAJOR APPLIANCES. . . . .	22	9 602	5.8	5.1
	COMMOOITIES N.E.C. . . . .	(X)	1 190	(X)	1.2	3430	ELECTRIC HOUSEWARE5. . . . .	12	6 577	14.2	3.5
						3440	ROOM AIR CONOITIONERS5. . . . .	14	19 507	11.4	10.5
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3810	CENTRAL AIR CONOITIONING. . . . .	6	6 222	8.6	3.3
	TOTAL. . . . .	181	137 911	(X)	100.0	3811	RESIOENT. AND SMALL COMMERCIAL	5	2 320	3.1	1.2
						3812	RESIDENTIAL AND COMMERCIAL . .	5	3 405	4.7	1.8
1610	SOAPS AND OETERGENTS. . . . .	8	167	2.7	.1		OTHER COMMOOITIES. . . . .	(X)	497	(X)	.3
2410	CONFECTIONERY. . . . .	18	1 567	7.2	1.1	7870	KITCHEN UTENSIL5, TOOL5, MIS. . .	4	659	10.2	.4
2610	MEATS, PROVISION5. . . . .	7	3 708	14.8	2.7	8610	PHOTOGRAPHIC GOO05. . . . .	3	148	9.0	.1
2612	SAUSAGE, MEAT LOAVES. . . . .	4	142	4.5	.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	9	2 695	2.5	1.4
2613	CURED, BOILED, SMOKEO MEAT5. .	6	1 206	5.0	.9		COMMOOITIES N.E.C. . . . .	(X)	13 838	(X)	7.4
2614	OTHER MEAT PRODUCTS. . . . .	4	399	1.7	.3						
	OTHER COMMOOITIES. . . . .	(X)	1 962	(X)	1.4		ELECTRONIC PART5 AND EQUIPMENT (SIC 5065)				
2810	COFFEE-ROASTEO (INCL. SOLUBLE) .	19	7 188	43.3	5.2		TOTAL. . . . .	118	79 467	(X)	100.0
2830	TEA, SPICE5. . . . .	25	3 371	14.4	2.4	3310	ELECTRICAL WIRING SUPPLIE5 . . .	9	400	3.8	.5
2840	BAKERY PRODUCTS. . . . .	48	14 952	92.3	10.8	3311	INT. WIRING, CONSTR. MAT. . . .	7	162	1.5	.2
2850	FOOO, BEVERAGE BASIC MATERIAL5 .	14	11 200	100.0	8.1	3315	MOTORS, INOUST. CONTROLS. . . .	7	130	1.6	.2
2860	CANNEO-BOTTLEO FO00S. . . . .	46	30 091	55.0	21.8		OTHER COMMOOITIES. . . . .	(X)	108	(X)	.1
2870	SUGAR-REFINED. . . . .	23	2 327	8.0	1.7	3410	NON-CONSOLE RADIO5 AND PLAYERS5 .	15	929	8.9	1.2
2890	BREAKFAST FOOD5. . . . .	13	758	4.7	.5	3420	MAJOR APPLIANCES. . . . .	21	1 333	10.9	1.7
2910	FLOUR, RELATEO PRODUCTS. . . . .	27	15 159	41.8	11.0	3423	TV SET5. . . . .	17	253	2.0	.3
2920	MARGARINE, SHORTENINGS. . . . .	23	2 151	4.5	1.6	3424	CONSOLE RADIO5 AND PLAYERS5 . .	18	403	3.3	.5
2921	MARGARINE, BUTTER SUBSTITUTES. .	9	475	1.3	.3	3425	OTHER MAJOR APPLIANCES. . . . .	7	524	5.5	.7
2922	SHORTENINGS, COOKING OIL5. . . .	21	1 675	7.8	1.2		OTHER COMMOOITIE5. . . . .	(X)	153	(X)	.2
2930	PET FO005--ALL KINOS. . . . .	16	4 493	60.0	3.3	3510	ELECTRONIC TUBES, PARTS ACC. . .	118	75 973	95.6	95.6
2940	ORIOE, FRUIT5, VEGETABLE5. . . .	8	799	22.2	.6	3511	ELECTRONIC TUBES. . . . .	73	13 448	30.1	16.9
2950	SOFT ORINKS, ORINK, WATER5. . . .	24	4 583	67.3	3.3	3512	TRANS. AND/OR SEMICONDUCTORS .	63	19 451	29.2	24.5
2960	FO005 (EXC. AS SPECIFIED ABOVE). .	39	21 689	83.0	15.7	3513	ELECTRONIC PART5. . . . .	52	18 355	48.2	23.1
7510	PERSONAL SERVICE PAPERS. . . . .	11	296	3.2	.2	3514	ACCESSORIES. . . . .	39	6 471	16.4	8.1
	COMMOOITIES N.E.C. . . . .	(X)	13 412	(X)	9.7	3515	INTERCOMMUNICATION5. . . . .	39	6 488	30.3	8.2
						3516	COMMERCIAL, INOUSTRIAL ELEC. . .	45	11 760	31.1	14.8
	GRAIN (SIC 5053)						COMMOOITIES N.E.C. . . . .	(X)	832	(X)	1.0
	TOTAL. . . . .	3	(D)	(X)	100.0						
	FARM PRODUCTS--RAW MATERIAL5, N.E.C. (SIC 5059)						HAROWARE (SIC 5072)				
	TOTAL. . . . .	22	(D)	(X)	100.0		TOTAL. . . . .	124	90 035	(X)	100.0
3210	HIOES, SKIN5, PELT5. . . . .	6	(D)	71.4	17.8	1510	PAINT5, VARNISHES, LACOURE5. . .	20	652	7.7	.7
3230	WOOL, MOHAIR5 (RAW, TOP5, NOIL5)	12	(D)	100.0	64.0	3310	ELECTRICAL WIRING SUPPLIE5 . . .	9	971	4.3	1.1
3231	RAW WOOL. . . . .	10	(D)	100.0	51.3	3430	ELECTRIC HOUSEWARE5. . . . .	5	1 952	9.0	2.2
	OTHER COMMOOITIES. . . . .	(X)	(D)	(X)	12.7	3610	HAROWARE. . . . .	121	67 211	74.8	74.6
	COMMOOITIES N.E.C. . . . .	(X)	(D)	(X)	18.1	3611	BUILDERS' HAROWARE. . . . .	58	18 655	33.4	20.7
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIE5 (SIC 5063)					3612	HEAVY HAROWARE. . . . .	24	6 487	18.2	7.2
						3613	KITCHEN AND SHELF HAROWARE. . .	22	2 263	17.3	2.5
	TOTAL. . . . .	120	149 243	(X)	100.0	3614	HAND TOOL5, CUTLERY. . . . .	59	16 673	28.2	18.5
						3615	ALL OTHER HAROWARE. . . . .	64	23 132	68.9	25.7
						3620	PAINTERS' SUPPLIE5. . . . .	10	744	16.6	.8
						3740	PLUMBING FIX., EQUIP., SUPPLIE5.	18	1 014	3.8	1.1
						4310	GARDEN MACHINERY, EQUIP. SUPP. .	10	2 452	10.5	2.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Philadelphia, Pa.-N.J., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
4840	ABRASIVES, ABRASIVE MATERIALS. . .	11	565	6.1	.6		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	9	314	1.1	.3						
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	8	1 554	20.4	1.7		TOTAL . . . . .	124	43 919	(X)	100.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	24	1 013	7.0	1.1	4110	OFFICE MACHINES AND EQUIPMENT. .	60	11 825	100.0	26.9
6231	WIRE-PLAIN, COATED, BARBED . . . .	9	148	6.6	.2	4120	INDICATING, RECORD., INSTRUMENTS	7	2 498	81.4	5.7
6232	NAILS, STAPLES . . . . .	21	515	4.1	.6	4140	COMMERCIAL FOOD SERVICE EQUIP. .	7	5 336	61.7	12.1
6233	WOVEN, WELDED WIRE FENCE EGPT. .	6	58	4.3	.1	4150	CHINA, GLASSWARE, COMMERCIAL . .	10	3 680	69.4	8.4
6234	WIRE ROPE AND STRAND . . . . .	8	281	4.8	.3	4160	STORE, SERVICE SHOP MACHINES . .	23	5 234	60.4	11.9
	OTHER COMMODITIES. . . . .	(X)	11	(X)	(2)	4161	CASH REGISTERS . . . . .	14	483	20.0	1.1
6260	IRON, STEEL PIPE, TUBING . . . . .	4	264	1.3	.3	4162	COIN-OPERATED MACHINES . . . . .	7	4 634	76.8	10.6
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	7	2 956	13.2	3.3		OTHER COMMODITIES. . . . .	(X)	117	(X)	.3
8570	OTHER BUILDING MATERIALS . . . . .	5	248	6.9	.3	4170	SCALES, BALANCES (EX. SCIENTIFIC)	6	377	34.6	.9
9930	OTHER LABOR, SERVICE RECEIPTS. . .	4	91	11.1	.1	4180	STORE, RESTAURANT FIXTURES . . .	27	8 573	96.5	19.5
	COMMODITIES N.E.C. . . . .	(X)	8 034	(X)	8.9	7410	PRINTING, WRITING PAPER. . . . .	6	156	16.6	.4
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					7610	STATIONERY, OFFICE SUPPLIES. . .	19	1 031	27.0	2.3
	TOTAL . . . . .	177	111 323	(X)	100.0	7720	OFFICE, COMM., BUS. FURNITURE. .	8	1 220	16.2	2.8
3310	ELECTRICAL WIRING SUPPLIES . . . .	7	230	4.0	.2	7870	KITCHEN UTENSILS, TOOLS, MISC. .	7	208	71.4	.5
3610	HARDWARE . . . . .	30	2 527	10.7	2.3	9930	OTHER LABOR, SERVICE RECEIPTS. .	21	909	11.8	2.1
3611	BUILDERS' HARDWARE . . . . .	4	502	10.6	.5		COMMODITIES N.E.C. . . . .	(X)	2 872	(X)	6.5
3614	HAND TOOLS, CUTLERY . . . . .	22	299	2.7	.3		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
3615	ALL OTHER HARDWARE . . . . .	10	1 469	15.1	1.3		TOTAL . . . . .	56	(0)	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	257	(X)	.2	4210	CONSTRUCTION, MINING SUPPLIES. .	56	(0)	79.5	79.5
3710	WARM-AIR HEATING-COOLING EQUIP. .	94	13 267	20.8	11.9	4211	CRAWLER TRACTORS . . . . .	19	(0)	22.9	13.9
3711	WARM-AIR FURNANCES (ALL FUELS) .	75	5 005	9.0	4.5	4212	SELF PROPELLED SCRAPERS. . . . .	8	(0)	18.5	7.4
3712	CENTRAL HEATING-COOLING UNITS. .	28	1 558	9.1	1.4	4213	TRACTOR SHOVEL LOADERS . . . . .	12	(0)	14.8	6.4
3713	DUCTS, REGISTERS, ETC. . . . .	60	3 409	11.5	3.1	4214	PARTS AND ATTACHMENTS. . . . .	21	(0)	13.0	9.4
3714	ROOM SPACE HEATING EQUIPMENT . .	19	771	5.7	.7	4215	POWER CRANES AND PARTS . . . . .	19	(0)	47.5	20.5
3715	OTHER WARM AIR SPACE HEATING . .	21	2 523	15.6	2.3	4216	BITUMINOUS MIXERS, PAVERS. . . .	7	(0)	18.3	2.2
3720	ELEC. RESIDENTIAL SPACE HEATING. .	5	93	6.2	.1	4218	GRADERS, ROLLERS, OFF HIGHWAY. .	15	(0)	9.6	3.9
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	75	12 024	24.4	10.8	4219	OTHER CONSTRUCTION EQUIP. . . .	28	(0)	44.8	15.4
							OTHER COMMODITIES. . . . .	(X)	(0)	(X)	.6
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	142	63 815	68.0	57.3	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	12	(0)	7.6	4.2
3741	PIPE FITTINGS, VALVES. . . . .	116	23 256	32.4	20.9	4421	ENGINES (INCL. INT. COMBUST.). .	6	(0)	3.4	1.5
3742	PLUMBING FIXTURES. . . . .	108	19 158	28.7	17.2	4422	COMPRESSORS, PUMPS . . . . .	8	(0)	6.7	2.2
3743	DRAINAGE SYSTEMS . . . . .	88	5 819	10.6	5.2		OTHER COMMODITIES. . . . .	(X)	(0)	(X)	.5
3744	OTHER PLUMBING EQUIPMENT, SUPP. .	100	15 582	23.6	14.0	4440	MATERIALS HANDLING EQUIPMENT . .	6	(0)	7.8	2.1
3810	CENTRAL AIR CONDITIONING . . . . .	30	3 110	10.2	2.8	4445	OTHER MATERIALS HANDLING EQUIP. .	4	(0)	.7	.2
3811	RESIDENT. AND SMALL COMMERCIAL . .	27	1 707	5.6	1.5		OTHER COMMODITIES. . . . .	(X)	(0)	(X)	1.9
3812	RESIDENTIAL AND COMMERCIAL . . . .	9	1 333	15.5	1.2	4480	USED OR REBUILT MACH. EQUIP. . .	15	(0)	8.6	4.5
	OTHER COMMODITIES. . . . .	(X)	71	(X)	.1	4481	USED CONSTRUCTION EQUIP. . . . .	14	(0)	8.4	4.4
4610	INDUSTRIAL VALVES, FITTINGS. . . .	17	3 704	28.6	3.3		OTHER COMMODITIES. . . . .	(X)	(0)	(X)	(2)
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	10	554	5.9	.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	20	(0)	7.5	3.9
6232	NAILS, STAPLES . . . . .	9	218	2.3	.2		COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	5.8
	OTHER COMMODITIES. . . . .	(X)	336	(X)	.3		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
6250	CAST IRON SOIL PIPE, TUBING. . . .	47	2 695	7.3	2.4		TOTAL . . . . .	20	(0)	(X)	100.0
6260	IRON, STEEL PIPE, TUBING . . . . .	56	5 502	11.4	4.9	4310	GARDEN MACHINERY, EQUIP. SUPP. .	10	(0)	77.4	57.3
8420	ROOFING, SIDING, EQUIPMENT . . . .	14	1 511	14.5	1.4	4320	FARM, DAIRY MACHINERY, PARTS . .	11	(0)	100.0	28.6
8570	OTHER BUILDING MATERIALS . . . . .	4	66	6.6	.1		COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	14.1
9930	OTHER LABOR, SERVICE RECEIPTS. . .	5	540	10.2	.5		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
	COMMODITIES N.E.C. . . . .	(X)	1 685	(X)	1.5		TOTAL . . . . .	239	159 183	(X)	100.0
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4210	CONSTRUCTION, MINING SUPPLIES. .	6	1 981	20.0	1.2
	TOTAL . . . . .	43	28 277	(X)	100.0	4410	FOOD PROCESSING MACHINERY EQUIP. .	17	12 078	61.7	7.6
3440	ROOM AIR CONDITIONERS. . . . .	7	646	11.1	2.3	4411	DAIRY, MILK PROO. MACH. EQUIP. .	4	1 498	50.0	.9
3710	WARM-AIR HEATING-COOLING EQUIP. .	7	2 338	23.3	8.3	4412	OTHER FOOD PROCESSING MACH. . .	15	10 580	55.9	6.6
3810	CENTRAL AIR CONDITIONING . . . . .	21	6 425	55.7	22.7	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	75	23 126	68.3	14.5
3811	RESIDENT. AND SMALL COMMERCIAL . .	13	1 102	16.2	3.9	4421	ENGINES (INCL. INT. COMBUST.). .	14	5 469	45.3	3.4
3812	RESIDENTIAL AND COMMERCIAL . . . .	17	3 966	38.0	14.0	4422	COMPRESSORS, PUMPS . . . . .	39	8 617	54.0	5.4
3813	INDUSTRIAL AND COMMERCIAL . . . .	10	1 357	26.8	4.8	4423	CRUSHING, MACH. AND EQUIP. . . .	5	1 331	21.0	.8
3820	PARTS SUPPLIES, AND ACCESSORIES. .	21	8 106	45.5	28.7	4424	FANS, BLOWERS (INDUST. EQUIP.). .	15	968	27.2	.6
3910	COMMERCIAL REFRIGERATORS EQUIP. .	26	9 737	67.9	34.4	4425	OTHER GEN. INDUST. MACHINERY . .	34	6 741	84.0	4.2
3912	DISPLAY CASES. . . . .	12	1 252	26.9	4.4	4430	METAL-WORKING MACHINERY. . . . .	51	49 542	89.8	31.1
3913	ICE CREAM CABINETS . . . . .	8	645	31.5	2.3	4431	NEW MACHINE TOOLS. . . . .	37	44 001	85.1	27.6
3914	ICE MAKING MACHINES. . . . .	12	1 955	52.6	6.9	4432	MISCELLANEOUS METALWORKING . .	26	5 542	42.6	3.5
3915	REACH-IN AND WALK-IN REFRIG. . . .	14	4 115	40.8	14.6						
3916	OTHER REFRIGERATION EQUIPMENT. .	16	1 598	20.8	5.7						
	OTHER COMMODITIES. . . . .	(X)	171	(X)	.6						
9930	OTHER LABOR, SERVICE RECEIPTS. . .	6	392	46.6	1.4						
	COMMODITIES N.E.C. . . . .	(X)	633	(X)	2.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Philadelphia, Pa.-N.J., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
4440	MATERIALS HANDLING EQUIPMENT . . .	38	28 016	78.9	17.6		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
4441	FORK LIFT TRUCKS . . . . .	16	11 396	66.0	7.2						
4442	INDUSTRIAL TRUCKS . . . . .	10	1 163	8.8	.7						
4443	CRANES, DERRICKS, HOISTS . . . . .	14	2 285	15.9	1.4		TOTAL . . . . .	160	54 182	(X)	100.0
4445	OTHER MATERIALS HANDLING EQUIP. . .	25	13 132	52.9	8.2						
	OTHER COMMODITIES . . . . .	(X)	40	(X)	(2)	1430	BEAUTY AIDS . . . . .	9	187	9.6	.3
4460	PRINTING TRADES MACHINERY . . . . .	17	6 170	86.6	3.9	1610	SOAPS AND DETERGENTS . . . . .	5	366	10.7	.7
4470	OTHER SPECIAL IND. MACH. . . . .	53	18 686	95.1	11.7	5210	BEAUTY, BARBER SHOP EQUIPMENT . .	45	10 683	100.0	19.7
4480	USED OR REBUILT MACH. EQUIP. . . . .	34	7 732	44.1	4.9	5211	EQUIPMENT . . . . .	30	1 161	19.8	2.1
4481	USED CONSTRUCTION EQUIP. . . . .	7	1 268	20.0	.8	5212	SPRAY CAN PRODUCTS . . . . .	24	1 130	22.8	2.1
4482	USED MACHINE TOOLS-CUTTING . . . .	14	2 089	43.3	1.3	5213	HAIR CARE PRODUCTS . . . . .	33	5 142	58.6	9.5
4483	OTHER USED OR REBUILT MACH. . . . .	17	4 375	40.2	2.7	5214	WIGS, SWATCHES, TOUPEES . . . .	19	1 831	55.7	3.4
						5215	SUNDRIES-CURLERS, PINS, CAPS . .	23	1 419	30.5	2.6
4610	INDUSTRIAL VALVES, FITTINGS . . . . .	5	163	16.6	.1	5220	CUSTODIAL (JANITORS) SUPPLIES . .	30	9 830	75.7	18.1
4840	ABRASIVES, ABRASIVE MATERIALS . . .	8	606	7.1	.4	5221	MACHINES AND EQUIPMENT . . . . .	22	2 410	22.3	4.4
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . .	9	1 752	15.7	1.1	5222	CLEANING CHEMICALS, SUPPLIES . .	28	7 420	57.8	13.7
9930	OTHER LABOR, SERVICE RECEIPTS . . .	25	2 626	11.1	1.6						
	COMMODITIES N.E.C. . . . .	(X)	6 705	(X)	4.2	5230	LAUNDRY, DRY CLEANING MACHINES .	27	13 085	97.1	24.2
	INDUSTRIAL SUPPLIES (SIC 5085)					5231	COINOPERATED MACHINES EQUIP. . .	10	2 159	71.4	4.0
	TOTAL . . . . .	221	145 492	(X)	100.0	5232	ALL OTHER COMMERCIAL LAUNDRY . .	11	3 002	67.0	5.5
1220	NEW AND REBUILT PARTS . . . . .	7	749	9.2	.5	5233	SUPPLIES (FLUIDS, ETC.) . . . . .	13	7 924	87.9	14.6
3610	HAIRWARE . . . . .	11	799	50.0	.5	5310	UPHOLSTERERS' FABRICS, SUPPLIES .	13	5 371	100.0	9.9
3740	PLUMBING FIX., EQUIP., SUPPLIES . .	10	1 410	27.0	1.0	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	18	5 714	71.4	10.5
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	12	476	15.0	.3	5330	OTHER SERVICE BUSINESS EQUIPMENT	7	1 443	100.0	2.7
4422	COMPRESSORS, PUMPS . . . . .	8	348	11.7	.2	5340	MORTICIANS' GOODS, UNDERTAKERS' .	12	1 469	96.4	2.7
	OTHER COMMODITIES . . . . .	(X)	128	(X)	.1	5350	SHOE REPAIR AND RESOLE MATERIALS	8	1 650	100.0	3.0
4430	METAL-WORKING MACHINERY . . . . .	12	1 120	24.2	.8	7510	PERSONAL SERVICE PAPERS . . . . .	6	1 483	30.6	2.7
4431	NEW MACHINE TOOLS . . . . .	8	968	58.3	.7	9930	OTHER LABOR, SERVICE RECEIPTS . .	9	342	12.0	.6
4432	MISCELLANEOUS METALWORKING . . . .	6	142	4.7	.1		COMMODITIES N.E.C. . . . .	(X)	2 559	(X)	4.7
4440	MATERIALS HANDLING EQUIPMENT . . .	8	1 260	21.9	.9		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
4510	BEARINGS, POWER, TRANSMISSION . . .	38	18 773	81.6	12.9		TOTAL . . . . .	18	(0)	(X)	100.0
4511	BALL, ROLLER BEARINGS . . . . .	29	9 596	52.3	6.6	5420	SHIP, BOAT . . . . .	8	(0)	100.0	33.3
4512	OTHER POWER TRANSMISSION EQUIP. . .	27	9 177	53.3	6.3	5430	AIRCRAFT, AVIATION PARTS . . . . .	6	(0)	79.1	45.6
4610	INDUSTRIAL VALVES, FITTINGS . . . . .	39	18 274	56.7	12.6	5432	AVIATION PARTS, SUPPLIES EQUIP. .	7	(0)	11.6	6.7
4710	WELDING EQUIPMENT, SUPPLIES . . . .	33	14 203	100.0	9.8		OTHER COMMODITIES . . . . .	(X)	(0)	(X)	38.9
4711	GAS WELDING SUPPLIES, EQUIP. . . . .	33	8 798	63.8	6.0		COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	21.1
4712	ARC WELDING SUPPLIES, EQUIP. . . . .	28	5 032	39.3	3.5		COAL (SIC 5091 PT.)				
4713	RESISTANCE WELDING SUPPLIES . . . .	8	373	13.6	.3		TOTAL . . . . .	14	30 881	(X)	100.0
4810	RECONOITIONEO DRUMS AND BARRELS .	16	4 823	89.1	3.3	6110	COAL (BITUMINOUS AND ANTHRACITE)	14	29 664	96.1	96.1
4830	PRINTING, DUPLICATING INKS . . . . .	5	340	11.7	.2		COMMODITIES N.E.C. . . . .	(X)	1 217	(X)	3.9
4840	ABRASIVES, ABRASIVE MATERIALS . . .	29	3 593	35.2	2.5		METAL SERVICE CENTERS (SIC 5091 PT.)				
4850	INDUSTRIAL LEATHER, LEATHER BELT . .	12	751	11.3	.5		TOTAL . . . . .	95	258 255	(X)	100.0
4860	MECHANICAL RUBBER GOODS . . . . .	30	7 862	46.9	5.4	1620	INDUSTRIAL CHEMICALS . . . . .	3	506	2.8	.2
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	17	8 137	44.4	5.6	4610	INDUSTRIAL VALVES, FITTINGS . . .	5	5 160	14.4	2.0
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . .	95	33 167	68.4	22.8	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	214	1.9	.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	10	427	4.6	.3	6210	IRON, STEEL PRODS. (SEMI-FINISH)	8	4 275	7.2	1.7
9760	MISCELLANEOUS LINES . . . . .	7	1 246	14.5	.9	6220	IRON, STEEL PRODUCTS (FLAT) . . .	41	63 484	41.9	24.6
	COMMODITIES N.E.C. . . . .	(X)	28 082	(X)	19.3	6221	PLATES . . . . .	27	9 995	8.7	3.9
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					6222	STRIP (HOT, COLO-ROLLED) . . . .	19	3 936	6.7	1.5
	TOTAL . . . . .	143	90 898	(X)	100.0	6223	SHEETS (COLO-ROLLED) . . . . .	24	26 914	21.6	10.4
1620	INDUSTRIAL CHEMICALS . . . . .	4	2 401	8.8	2.6	6224	SHEETS (HOT-ROLLED) . . . . .	29	16 030	15.1	6.2
5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	28	16 158	95.6	17.8	6225	BLACK PLATE . . . . .	6	469	1.7	.2
5111	TEETH . . . . .	20	3 268	21.8	3.6	6226	SHEETS (GALVANIZED, ETC.) . . . .	18	3 139	3.5	1.2
5112	DENTAL GOLD . . . . .	14	808	7.0	.9	6228	FAB. AND STRUCTURAL PLATE . . . .	7	1 326	3.3	.5
5113	EQUIPMENT (CHAIRS, X-RAYS) . . . . .	17	3 432	29.2	3.8	6229	OTHER FLAT IRON, STEEL PRODS. . .	10	959	3.2	.4
5114	SUNDRY MERCHANDISE . . . . .	20	8 651	64.6	9.5		OTHER COMMODITIES . . . . .	(X)	716	(X)	.3
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	13	8 135	57.7	8.9	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	16	2 444	2.8	.9
5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	12	2 287	78.1	2.5	6231	WIRE-PLAIN, COATED, BARBED . . .	8	901	1.5	.3
5140	SURGICAL, MED., HOSPITAL EQUIP. . .	47	23 886	99.6	26.3	6233	WOVEN, WELDED WIRE FENCE EOPT.	5	745	60.0	.3
5150	OPHTHALMIC PRODUCTS . . . . .	37	8 742	84.9	9.6		OTHER COMMODITIES . . . . .	(X)	798	(X)	.3
5151	PRESCRIPTION SALES . . . . .	15	1 701	73.0	1.9	6240	IRON, STEEL FINISHED PRODUCTS . .	32	38 992	26.9	15.1
5152	OPHTHALMIC MERCHANDISE SALES . . .	20	3 210	81.3	3.5	6242	BAR, HOT ROLLED . . . . .	17	6 762	6.4	2.6
5153	OPTICAL, OPHTHALMIC INSTRU. . . . .	13	3 931	56.7	4.2	6243	BAR, COLO-FINISHED . . . . .	18	6 653	6.0	2.6
5160	SCIENTIFIC INSTRUMENTS . . . . .	11	22 364	78.5	24.6	6244	CONCRETE REINFORCEMENT BARS . .	10	4 941	13.5	1.9
5170	OTHER SCIENTIFIC, PROF. EQUIP. . . .	6	875	100.0	1.0	6245	STRUCTURAL SHAPES . . . . .	18	7 720	12.7	3.0
9930	OTHER LABOR, SERVICE RECEIPTS . . .	12	621	5.3	.7	6248	OTHER FINISHED PRODUCTS . . . .	7	1 771	3.7	.7
	COMMODITIES N.E.C. . . . .	(X)	5 429	(X)	6.0		OTHER COMMODITIES . . . . .	(X)	11 146	(X)	4.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent. Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Philadelphia, Pa.-N.J., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
6260	IRON, STEEL PIPE, TUBING . . . . .	21	23 580	19.3	9.1	7410	PRINTING, WRITING PAPER. . . . .	38	(D)	81.8	76.9
6261	TUBING (MECH. AND PRESSURE). . . . .	17	12 188	11.4	4.7	7420	ROLL NEWSPT., ROTOGRAVURE PAPER. . . . .	10	(D)	21.8	7.8
6262	STANDARD STEEL PIPE. . . . .	11	11 391	20.0	4.4	7510	PERSONAL SERVICE PAPERS. . . . .	5	(D)	6.7	1.4
6270	OTHER CARBON STEEL PRODUCTS. . . . .	4	1 555	3.8	.6	7520	INDUSTRIAL PAPERS. . . . .	12	(D)	17.0	9.2
6320	ALLOY STEEL. . . . .	15	11 393	9.5	4.4	7610	STATIONERY, OFFICE SUPPLIES. . . . .	6	(D)	7.0	1.1
6321	BAR, HOT-ROLL OR COLD FINISH . . . . .	7	3 827	6.3	1.5		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.6
6322	TOOL STEEL BARS. . . . .	8	3 482	3.6	1.3		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
6323	PIPE AND TUBING. . . . .	4	1 378	4.2	.5		TOTAL . . . . .	103	70 857	(X)	100.0
6325	OTHER ALLOY STEEL. . . . .	5	2 157	4.4	.8						
	OTHER COMMODITIES. . . . .	(X)	550	(X)	.2						
6330	STAINLESS STEEL. . . . .	25	39 425	26.8	15.3	1610	SOAPS AND DETERGENTS . . . . .	6	205	9.6	.3
6331	PLATES . . . . .	10	3 245	3.9	1.3	1620	INDUSTRIAL CHEMICALS . . . . .	7	1 212	25.3	1.7
6332	STRIP. . . . .	5	1 921	4.4	.7	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	13	448	3.1	.6
6333	SHEETS . . . . .	19	11 796	8.8	4.6	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	12	489	8.9	.7
6334	BAR, 8AR-SIZE SHAPES. . . . .	16	10 714	8.4	4.1	7410	PRINTING, WRITING PAPER. . . . .	5	671	10.2	.9
6335	OTHER STAINLESS STEEL. . . . .	14	11 749	9.1	4.5	7510	PERSONAL SERVICE PAPERS. . . . .	50	14 793	38.1	20.9
6420	OTHER COPPER, BRASS MILL PRODS.. . . .	20	17 327	19.0	6.7	7520	INDUSTRIAL PAPERS. . . . .	79	38 920	68.7	54.9
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	36	24 417	17.8	9.5	7530	SHIPPING ROOM SUPPLIES . . . . .	25	3 172	13.1	4.5
6431	PLATE (1/250 INCH AND OVER) . . . . .	16	4 058	6.6	1.6	7540	PAPERBOARD, BOXBOARD . . . . .	22	6 969	45.7	9.8
6432	SHEET, COIL (.006 TO .249 IN). . . . .	22	11 725	10.0	4.5	7610	STATIONERY, OFFICE SUPPLIES. . . . .	8	470	8.9	.7
6433	ROD, BAR, AND WIRE-ROLLED. . . . .	23	4 368	3.9	1.7		COMMODITIES N.E.C. . . . .	(X)	3 508	(X)	5.0
6434	PIPE AND TUBING. . . . .	20	2 185	1.7	.8		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
6435	EXTRUDED SHAPES. . . . .	14	2 081	3.8	.8		TOTAL . . . . .	117	(D)	(X)	100.0
6440	NONFERROUS METALS. . . . .	7	12 638	30.8	4.9	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	18	(D)	9.0	1.3
	COMMODITIES N.E.C. . . . .	(X)	12 845	(X)	5.0	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	6	(D)	4.7	.8
	METAL SALES OFFICES (SIC 5091 PT.)					7410	PRINTING, WRITING PAPER. . . . .	14	(D)	12.5	1.6
	TOTAL <sup>2</sup> . . . . .	50	33 848	(X)	100.0	7520	INDUSTRIAL PAPERS. . . . .	4	(D)	20.0	.1
	TOBACCO AND ITS PRODUCTS (SIC 5094)					7610	STATIONERY, OFFICE SUPPLIES. . . . .	117	(D)	86.3	86.3
	TOTAL . . . . .	68	(D)	(X)	100.0	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	28	(D)	27.6	5.4
1420	HEALTH PRODUCTS. . . . .	21	(D)	2.5	1.5	8680	BOOKS, MAGAZINES. . . . .	7	(D)	13.2	1.3
1430	BEAUTY AIDS. . . . .	20	(D)	4.7	1.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	8	(D)	14.7	.5
2410	CONFECTIONERY. . . . .	49	(D)	9.8	8.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	5	(D)	10.5	.2
2411	CANDY (ALL KINDS). . . . .	48	(D)	8.5	7.1		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.5
2412	CHEWING GUM. . . . .	31	(D)	2.3	.8		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	10	(D)	4.6	.2		TOTAL . . . . .	74	34 267	(X)	100.0
2414	NUTS, OTHER CONFECTIONS. . . . .	13	(D)	1.5	.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	31	10 999	100.0	32.1
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	68	(D)	85.0	85.0	7711	HOUSE, PORCH, LAWN FURNITURE. . . . .	29	10 223	100.0	29.8
7111	CIGARETTES . . . . .	64	(D)	76.5	75.6	7712	SLEEP EQUIPMENT. . . . .	12	776	11.5	2.3
7112	CIGARS . . . . .	55	(D)	7.8	6.9	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	48	17 115	61.6	49.9
7113	OTHER TOBACCO. . . . .	44	(D)	3.9	2.5	7721	OFFICE FURN. (WOODEN, METAL). . . . .	38	13 693	53.4	40.0
7510	PERSONAL SERVICE PAPERS. . . . .	10	(D)	2.0	.3	7722	PUBLIC BUILDING FURNITURE. . . . .	6	929	64.2	2.7
9750	SMOKERS' SUPPLIES AND PIPES. . . . .	12	(D)	.9	.2	7724	PROFESSIONAL FURNITURE . . . . .	6	180	8.4	.5
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.6	7725	OTHER FURNITURE. . . . .	15	2 165	48.4	6.3
	BEER AND ALE (SIC 5095 PT.)						OTHER COMMODITIES. . . . .	(X)	148	(X)	.4
	TOTAL . . . . .	232	(D)	(X)	100.0	7850	FLOOR COVERINGS. . . . .	6	261	8.0	.8
2950	SOFT DRINKS, DRINK, WATERS . . . . .	113	(D)	3.8	1.5	7851	CARPETS, RUGS. . . . .	6	255	7.0	.7
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	232	(D)	98.1	98.1		OTHER COMMODITIES. . . . .	(X)	7	(X)	(2)
7211	BEER, ALE, ETC. . . . .	181	(D)	93.6	82.4	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	5	386	8.2	1.1
7212	STATE, COUNTY LOCAL TAXES. . . . .	97	(D)	30.0	15.7		COMMODITIES N.E.C. . . . .	(X)	5 506	(X)	16.1
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.5		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)						TOTAL . . . . .	119	74 541	(X)	100.0
	TOTAL . . . . .	34	(D)	(X)	100.0	3610	BARWARE . . . . .	4	212	12.0	.3
7310	WINES. . . . .	29	(D)	23.2	19.4	7810	CHINA, GLASSWARE, CROCKERY . . . . .	16	4 834	61.9	6.5
7320	SPIRITS. . . . .	27	(D)	87.5	79.0	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	15	6 722	90.0	9.0
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.6	7821	BEDSPREADS, BLANKETS . . . . .	11	2 115	28.5	2.8
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					7822	TABLE LINENS . . . . .	10	763	11.1	1.0
	TOTAL . . . . .	40	(D)	(X)	100.0	7823	SHEETS, PILLOW CASES . . . . .	10	2 283	32.2	3.1
						7824	TOWELS, WASH CLOTHS. . . . .	12	1 025	14.2	1.4
						7825	OTHER LINENS, DOMESTICS. . . . .	7	537	13.4	.7
						7840	CURTAINS, DRAPES . . . . .	10	1 635	37.9	2.2
						7850	FLOOR COVERINGS. . . . .	43	43 816	92.3	58.8
						7851	CARPETS, RUGS. . . . .	31	33 041	80.5	44.3
						7852	LINOLEUM, OTHER HARD SURFACE . . . . .	20	8 172	66.2	11.0
						7853	OTHER FLOOR COVERINGS. . . . .	11	2 603	41.1	3.5
						7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	18	2 381	53.3	3.2
						7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	28	8 512	100.0	11.4
						8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	4	118	4.0	.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>2</sup>Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Philadelphia, Pa.-N.J., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All estab- lish- ments <sup>1</sup>					Establishments handling the line	All estab- lish- ments <sup>1</sup>
	COMMODITIES N.E.C. . . . .	(X)	6 311	(X)	8.5		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
	LUMBER AND MILLWORK (SIC 5098 PT.)						TOTAL <sup>2</sup> . . . . .	51	39 409	(X)	100.0
	TOTAL . . . . .	112	138 034	(X)	100.0		FARM SUPPLIES (SIC 5099 PT.)				
3610	HARDWARE . . . . .	8	270	4.4	+2		TOTAL . . . . .	34	82 185	(X)	100.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	11	1 275	8.9	+9		8750 AGRICULTURAL CHEMICALS . . . . .	13	1 263	62.5	1.5
6232	NAILS, STAPLES . . . . .	10	1 159	8.4	+8		COMMODITIES N.E.C. . . . .	(X)	80 922	(X)	98.5
	OTHER COMMODITIES . . . . .	(X)	116	(X)	+1						
8110	LUMBER (ROUGH, DRESSED) . . . . .	71	70 508	70.2	51.1		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
8111	SOFTWOODS (EXCEPT FLOORING) . .	52	49 439	68.5	35.8		TOTAL . . . . .	78	(D)	(X)	100.0
8112	HARDWOODS (EXCEPT FLOORING) . .	34	15 823	37.3	11.5		8810 PRECIOUS STONES (CUT) AND METALS	33	(D)	69.9	28.4
8113	FLOORING . . . . .	23	5 246	14.2	3.8		8820 JEWELRY, SILVERWARE, TROPHIES . .	62	(D)	75.7	66.9
8120	PLYWOOD (INCL. CLIPBOARD ETC.) .	33	15 935	31.1	11.5		8821 CLOCKS, WATCHES, MOVEMENTS . .	29	(D)	57.2	24.6
8121	HARDWOOD . . . . .	21	6 325	14.7	4.6		8822 COSTUME JEWELRY . . . . .	29	(D)	65.2	31.7
8122	SOFTWOOD . . . . .	26	9 610	20.5	7.0		8823 JEWELERS' TOOLS, FINDINGS . . .	13	(D)	62.3	5.3
8130	WOOD SHINGLES . . . . .	8	323	2.2	+2		8824 SILVERWARE, PLATED WARE . . .	11	(D)	24.0	5.2
8140	WOOD MILLWORK (DOORS, ETC.) . . .	45	32 413	51.9	23.5		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	4.7
8150	METAL MILLWORK (DOORS, ETC.) . . .	14	6 413	63.0	4.6		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8160	VENEER, OTHER WOOD PRODUCTS . . .	11	2 811	23.2	2.0		TOTAL . . . . .	65	(D)	(X)	100.0
8410	INSULATION MATERIALS . . . . .	11	963	4.5	+7		7810 CHINA, GLASSWARE, CROCKERY . . .	3	(D)	9.3	+4
8420	ROOFING, SIDING, EQUIPMENT . . . .	10	1 139	8.6	+8		7870 KITCHEN UTENSILS, TOOLS, MISC. .	3	(D)	8.8	+4
8520	WALLBOARD, HARDBOARD . . . . .	18	2 546	6.4	1.8		8820 JEWELRY, SILVERWARE, TROPHIES . .	5	(D)	13.6	+9
8550	PLASTIC BUILDING MATERIALS . . . .	4	281	1.9	+2		8910 GIFTS, ART GOODS, NOVELTIES, ETC.	33	(D)	100.0	42.7
	COMMODITIES N.E.C. . . . .	(X)	3 157	(X)	2.3		8920 ADVERTISING SPECIALTIES . . . . .	34	(D)	82.8	52.8
	CONSTRUCTION MATERIALS (SIC 5098 PT.)						COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.9
	TOTAL . . . . .	140	72 019	(X)	100.0		OTHER PRODUCTS (SIC 5099 PT.)				
3610	HARDWARE . . . . .	8	426	5.2	+6		TOTAL <sup>2</sup> . . . . .	199	98 140	(X)	100.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	17	632	5.6	+9						
6232	NAILS, STAPLES . . . . .	17	631	5.6	+9						
	OTHER COMMODITIES . . . . .	(X)	1	(X)	(Z)						
6240	IRON, STEEL FINISHED PRODUCTS . .	5	237	3.4	+3						
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	10	837	24.0	1.2						
8150	METAL MILLWORK (DOORS, ETC.) . . .	8	614	14.2	+9						
8210	BRICK, BLOCKS, TILE, CLAY . . . . .	29	16 052	53.3	22.3						
8220	CONCRETE PROD., BUILDING STONE . .	21	3 692	20.9	5.1						
8230	CEMENT, LIME, PLASTER, STUCCO . .	19	3 682	19.3	5.1						
8240	SAND, GRAVEL, CRUSHED STONE . . . .	9	1 013	10.8	1.4						
8310	GLASS (FLAT, BRICK, ETC.) . . . . .	29	7 123	98.0	9.9						
8410	INSULATION MATERIALS . . . . .	24	4 312	18.8	6.0						
8420	ROOFING, SIDING, EQUIPMENT . . . .	35	11 224	66.1	15.6						
8421	ASPHALT SHINGLES, ROOFING . . . .	29	7 127	45.2	9.9						
8422	ASBESTOS CEMENT ROOFING . . . . .	18	1 882	15.7	2.6						
8423	GALVANIZED IRON, STEEL SHEETS . . .	7	196	11.1	+3						
8424	ALUMINUM SHEETS . . . . .	15	837	11.1	1.2						
8425	RAIN-CARRYING EQUIPMENT . . . . .	19	766	6.5	1.1						
8426	ALL OTHER TYPES . . . . .	8	416	26.0	+6						
8510	BUILDING AND CONSTRUCTION PAPER .	10	495	4.8	+7						
8520	WALLBOARD, HARDBOARD . . . . .	23	7 332	37.6	10.2						
8530	ADHESIVES, MASTICS . . . . .	17	1 013	12.0	1.4						
8550	PLASTIC BUILDING MATERIALS . . . .	10	1 784	22.9	2.5						
8570	OTHER BUILDING MATERIALS . . . . .	19	6 439	64.9	8.9						
9760	MISCELLANEOUS LINES . . . . .	4	514	10.2	+7						
	COMMODITIES N.E.C. . . . .	(X)	4 598	(X)	6.4						
	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)										
	TOTAL . . . . .	90	65 338	(X)	100.0						
8610	PHOTOGRAPHIC GOODS . . . . .	14	9 162	86.4	14.0						
8611	CAMERAS, PARTS, ACC. MOUNTS . . .	11	2 994	29.2	4.6						
8612	PROJECTION APPARATUS . . . . .	6	1 466	14.6	2.2						
8613	DEVELOP., PRINTING, APPARATUS . . .	7	806	8.0	1.2						
8614	SENSITIZED, UNEXPOSED FILMS . . . .	6	1 886	19.3	2.9						
8615	OTHER PHOTOGRAPHIC GOODS . . . . .	6	2 010	23.1	3.1						
8620	SPORT, ATHLETIC GOODS, BICYCLES . .	37	12 104	58.5	18.5						
8630	TOYS, GAMES, FIREWORKS . . . . .	24	19 241	57.3	29.4						
8640	BOATS (OUTBOARD AND ROW BOATS) . .	5	3 090	87.0	4.7						
8670	OTHER RECREATION, HOBBY GOODS . . .	16	11 949	100.0	18.3						
	COMMODITIES N.E.C. . . . .	(X)	9 792	(X)	15.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## St. Louis, Mo.-III., SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					1610	SOAPS AND DETERGENTS . . . . .	10	2 933	27.8	6.5
	TOTAL . . . . .	43	70 348	(X)	100.0	1620	INDUSTRIAL CHEMICALS . . . . .	36	37 658	90.3	84.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	28	52 504	86.0	74.6	1621	NAVAL STORES . . . . .	5	262	2.1	.6
1111	NEW AUTOMOBILES . . . . .	6	42 218	79.2	60.0	1623	ALKALIES AND CHLORINES . . . . .	10	3 265	12.9	7.3
1112	USED AUTOMOBILES . . . . .	24	8 517	58.7	12.1	1624	PLASTIC MATERIALS . . . . .	7	7 143	77.1	15.9
1113	OTHER PASSENGER MOTOR VEHICLES	5	1 769	69.4	2.5	1627	OTHER INDUSTRIAL ORGANIC CHEM.	13	13 405	54.9	29.9
1120	TRUCKS, TRUCK TRACTORS . . . . .	22	7 376	54.6	10.5	1628	OTHER IND. INORGANIC CHEM. . . .	13	6 149	25.1	13.7
1210	MACHINE SHOP SALES AND LABOR . .	9	1 469	27.2	2.1		OTHER COMMODITIES . . . . .	(X)	7 435	(X)	16.6
1211	PARTS AND EQUIPMENT . . . . .	7	1 080	20.2	1.5	8750	AGRICULTURAL CHEMICALS . . . . .	5	660	5.9	1.5
1212	MACHINE SHOP LABOR . . . . .	5	389	17.6	.6		COMMODITIES N.E.C. . . . .	(X)	3 589	(X)	8.0
1220	NEW AND REBUILT PARTS . . . . .	16	7 737	13.6	11.0		PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
9930	OTHER LABOR, SERVICE RECEIPTS, .	13	649	9.6	.9		TOTAL . . . . .	23	(D)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	613	(X)	.9	1710	YARD OR PIECE GOODS . . . . .	23	(D)	84.6	84.6
	AUTOMOTIVE EQUIPMENT (SIC 5013)					1711	COTTON FABRICS . . . . .	17	(D)	36.4	29.4
	TOTAL . . . . .	217	110 039	(X)	100.0	1712	RAYON, NYLON, ETC. . . . .	13	(D)	41.7	26.2
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	8	146	12.5	.1	1713	WOOL FABRICS . . . . .	7	(D)	8.3	4.3
1112	USED AUTOMOBILES . . . . .	7	142	12.5	.1	1714	OTHER YARD GOODS . . . . .	11	(D)	32.0	24.6
	OTHER COMMODITIES . . . . .	(X)	4	(X)	(2)		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	15.4
1210	MACHINE SHOP SALES AND LABOR . .	64	3 407	10.6	3.1		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
1211	PARTS AND EQUIPMENT . . . . .	50	2 065	7.2	1.9		TOTAL . . . . .	7	(D)	(X)	100.0
1212	MACHINE SHOP LABOR . . . . .	57	1 342	4.8	1.2	1720	NOTIONS (THREAD, BUTTONS, ETC.), COMMODITIES N.E.C. . . . .	6	(D)	98.6	98.6
1220	NEW AND REBUILT PARTS . . . . .	191	93 671	88.0	85.1			(X)	(D)	(X)	1.4
1221	MOTOR AND CHASSIS PARTS . . . . .	164	69 856	75.8	63.5		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
1222	TOOLS AND EQUIPMENT . . . . .	72	7 015	25.9	6.4		TOTAL . . . . .	21	(D)	(X)	100.0
1223	CHEMICALS, ADDITIVES ETC. . . . .	88	2 663	5.4	2.4		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
1224	REFINISHING MATERIALS . . . . .	85	2 636	7.7	2.4		TOTAL . . . . .	41	(D)	(X)	100.0
1225	SUPPLIES AND ACCESSORIES . . . . .	83	11 478	24.0	10.4	1810	MEN'S, BOYS' CLOTHING . . . . .	9	(D)	25.2	6.7
1230	AUTOMOTIVE GLASS . . . . .	14	1 196	68.7	1.1	1820	WOMEN'S, CHILD'S, CLOTHING . . .	36	(D)	91.3	82.5
1240	USED AUTO PARTS, EQUIP., ACCESS.	29	3 349	31.9	3.0	1821	DRESSES, SKIRTS, BLOUSES . . .	13	(D)	68.5	13.5
1310	TIRES AND TUBES . . . . .	18	638	18.7	.6	1823	CHILDREN'S INFANTS' WEAR . . .	10	(D)	53.8	12.0
6500	PETROLEUM PRODUCTS . . . . .	13	153	3.3	.1	1824	WOMEN'S, CHILD'S UNDERWEAR . .	12	(D)	62.3	29.3
9930	OTHER LABOR, SERVICE RECEIPTS, .	24	2 111	10.2	1.9	1825	OTHER APPAREL, ACCESSORIES . .	17	(D)	92.7	24.3
	COMMODITIES N.E.C. . . . .	(X)	5 368	(X)	4.9		OTHER COMMODITIES . . . . .	(X)	(D)	(X)	3.4
	TIRES AND TUBES (SIC 5014)					1830	MILLINERY, MILLINERY SUPPLIES . .	4	(D)	83.3	3.0
	TOTAL . . . . .	30	25 990	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	7.8
1220	NEW AND REBUILT PARTS . . . . .	5	222	8.0	.9		FOOTWEAR (SIC 5039)				
1225	SUPPLIES AND ACCESSORIES . . . . .	4	144	6.0	.6		TOTAL . . . . .	24	(D)	(X)	100.0
	OTHER COMMODITIES . . . . .	(X)	78	(X)	.3	1810	MEN'S, BOYS' CLOTHING . . . . .	4	(D)	10.1	2.3
1310	TIRES AND TUBES . . . . .	28	24 020	92.7	92.4	1910	SHOES, OTHER FOOTWEAR . . . . .	24	(D)	94.5	94.5
1320	RECAPPED TIRES . . . . .	16	1 208	13.8	4.6	1911	MEN'S, BOYS' SHOES . . . . .	12	(D)	37.2	26.4
9930	OTHER LABOR, SERVICE RECEIPTS, .	12	324	4.7	1.2	1912	WOMEN'S, MISSES' SHOES . . . .	20	(D)	57.7	56.0
	COMMODITIES N.E.C. . . . .	(X)	216	(X)	.8	1913	CHILDREN'S, INFANTS' SHOES . .	10	(D)	25.7	9.8
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	10	(D)	12.6	2.4
	TOTAL . . . . .	46	64 958	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.2
1410	PHARMACEUTICALS, ANTIBIOTICS . .	27	32 351	56.7	49.8		GROCERIES, GENERAL LINE (SIC 5041)				
1420	HEALTH PRODUCTS . . . . .	13	8 443	16.9	13.0		TOTAL . . . . .	16	272 172	(X)	100.0
1430	BEAUTY AIDS . . . . .	24	12 326	22.2	19.0	1610	SOAPS AND DETERGENTS . . . . .	10	10 851	7.2	4.0
1450	DRUGGIST SUNDRIES . . . . .	11	5 712	10.5	8.8	2110	FROZEN FOODS . . . . .	10	18 656	7.2	6.9
1720	NOTIONS (THREAD, BUTTONS, ETC.)	4	88	2.1	.1	2210	BUTTER AND CHEESE . . . . .	5	3 091	2.1	1.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	8	949	3.3	1.5	2320	POULTRY . . . . .	3	298	.6	.1
7610	STATIONERY, OFFICE SUPPLIES . . .	6	748	2.8	1.2		CONFECTIONERY . . . . .	11	5 434	3.6	2.0
8610	PHOTOGRAPHIC GOODS . . . . .	5	781	4.3	1.2	2411	CANDY (ALL KINDS) . . . . .	9	3 003	2.1	1.1
	COMMODITIES N.E.C. . . . .	(X)	3 560	(X)	5.5	2412	CHEWING GUM . . . . .	7	385	.1	.1
	PAINTS AND VARNISHES (SIC 5028)					2413	FOUNTAIN FRUITS, SYRUPS . . . .	5	551	.4	.2
	TOTAL <sup>2</sup> . . . . .	18	6 753	(X)	100.0	2414	NUTS, OTHER CONFECTIONS . . . .	10	1 495	.9	.5
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)										
	TOTAL . . . . .	41	44 840	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## St. Louis, Mo.-III, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
2710	FRESH FRUITS, VEGETABLES . . . . .	5	14 440	6.7	5.3		FISH AND SEAFOODS (SIC 5046)				
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	10	11 572	8.1	4.3						
2830	TEA, SPICES . . . . .	10	2 383	1.6	.9						
2860	CANNED-BOTTLED FOODS . . . . .	13	63 933	43.4	23.5		TOTAL . . . . .	6	(D)	(X)	100.0
2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	12	12 425	8.5	4.6						
2862	CANNED-BOTTLED BABY FOODS . . . . .	9	5 268	3.6	1.9		MEATS AND MEAT PRODUCTS (SIC 5047)				
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	12	25 170	17.1	9.2						
2864	CANNED FISH, SEAFOOD . . . . .	10	5 331	3.7	2.0		TOTAL . . . . .	61	(D)	(X)	100.0
2865	CANNED MEATS . . . . .	7	5 325	3.9	2.0						
2866	CANNED MILK . . . . .	8	3 253	2.3	1.2		2110 FROZEN FOODS . . . . .	7	(D)	19.0	1.2
2867	OTHER CANNED-BOTTLED FOODS . . . . .	10	7 162	4.9	2.6		2320 POULTRY . . . . .	12	(D)	2.6	.4
2870	SUGAR-REFINED . . . . .	12	8 771	5.8	3.2		2610 MEATS, PROVISIONS . . . . .	61	(D)	95.6	95.6
2890	BREAKFAST FOODS . . . . .	10	5 960	4.1	2.2		2611 FRESH, FROZEN MEATS . . . . .	55	(D)	86.0	82.0
2910	FLOUR, RELATED PRODUCTS . . . . .	10	6 280	4.2	2.3		2612 SAUSAGE, MEAT LOAVES . . . . .	33	(D)	7.8	3.4
2920	MARGARINE, SHORTENINGS . . . . .	13	7 906	5.2	2.9		2613 CURED, BOILED, SMOKED MEATS . . . . .	31	(D)	18.4	8.6
2930	PET FOODS--ALL KINDS . . . . .	6	5 416	3.9	2.0		2614 OTHER MEAT PRODUCTS . . . . .	18	(D)	5.9	1.7
2940	DRIED, FRUITS, VEGETABLES . . . . .	8	1 308	.9	.5						
7110	CIGARETTES, CIGARS, TOBACCO . . . . .	5	12 534	12.7	4.6		2920 MARGARINE, SHORTENINGS . . . . .	5	(D)	1.3	.2
7510	PERSONAL SERVICE PAPERS . . . . .	6	1 569	12.0	.6		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.6
7520	INDUSTRIAL PAPERS . . . . .	5	3 714	24.1	1.4						
	COMMODITIES N.E.C. . . . .	(X)	88 056	(X)	32.4		FRESH FRUITS AND VEGETABLES (SIC 5048)				
	FROZEN FOODS (SIC 5042)						TOTAL . . . . .	65	(D)	(X)	100.0
	TOTAL . . . . .	18	(D)	(X)	100.0		2110 FROZEN FOODS . . . . .	8	(D)	20.1	2.6
2110	FROZEN FOODS . . . . .	18	(D)	78.8	78.8		2710 FRESH FRUITS, VEGETABLES . . . . .	65	(D)	91.8	91.8
2111	FROZEN FRUITS-JUICES . . . . .	11	(D)	12.7	12.4		2711 FRESH FRUITS, BERRIES, MELONS . . . . .	55	(D)	56.3	49.9
2112	FROZEN VEGETABLES-JUICES . . . . .	10	(D)	8.7	7.8		2712 FRESH VEGETABLES . . . . .	48	(D)	56.2	41.9
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	7	(D)	22.9	3.7		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	5.6
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	11	(D)	38.7	35.7						
2116	FROZEN PREPARED FOODS . . . . .	7	(D)	9.5	6.2		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	13.0		TOTAL . . . . .	74	37 723	(X)	100.0
2210	BUTTER AND CHEESE . . . . .	4	(D)	3.5	.5		1610 SOAPS AND DETERGENTS . . . . .	5	37	1.9	.1
2710	FRESH FRUITS, VEGETABLES . . . . .	5	(D)	32.5	7.4		2110 FROZEN FOODS . . . . .	6	316	11.9	.8
2860	CANNED-BOTTLED FOODS . . . . .	4	(D)	8.0	5.2		2210 BUTTER AND CHEESE . . . . .	4	231	8.8	.6
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	8.2		2410 CONFECTIONERY . . . . .	9	623	12.0	1.7
	DAIRY PRODUCTS (SIC 5043)						2610 MEATS, PROVISIONS . . . . .	6	331	13.4	.9
	TOTAL . . . . .	39	16 875	(X)	100.0		2830 TEA, SPICES . . . . .	8	625	6.5	1.7
2210	BUTTER AND CHEESE . . . . .	23	4 731	39.1	28.0		2840 BAKERY PRODUCTS . . . . .	12	4 596	100.0	12.2
2220	ICE CREAM, ICES . . . . .	16	2 943	32.3	17.4		2850 FOOD, BEVERAGE BASIC MATERIALS . . . . .	14	3 739	100.0	9.9
2230	MILK, CREAM (FLUID) . . . . .	23	6 561	57.7	38.9		2860 CANNED-BOTTLED FOODS . . . . .	18	5 877	57.5	15.6
2240	OTHER DAIRY PRODUCTS . . . . .	16	1 903	49.3	11.3		2861 CANNED-BOTTLED JUICES/DRINKS . . . . .	11	446	9.6	1.2
	COMMODITIES N.E.C. . . . .	(X)	737	(X)	4.4		2863 CANNED-BOTTLED FRUITS, VEGE. . . . .	12	3 439	42.3	9.1
	POULTRY AND POULTRY PRODUCTS (SIC 5044)						2864 CANNED FISH, SEAFOOD . . . . .	9	199	3.1	.5
	TOTAL . . . . .	23	18 007	(X)	100.0		2865 CANNED MEATS . . . . .	6	119	3.0	.3
2110	FROZEN FOODS . . . . .	4	1 315	16.1	7.3		2866 CANNED MILK . . . . .	7	845	17.4	2.2
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	3	231	2.8	1.3		2867 OTHER CANNED-BOTTLED FOODS . . . . .	5	745	33.8	2.0
	OTHER COMMODITIES . . . . .	(X)	1 084	(X)	6.0		OTHER COMMODITIES . . . . .	(X)	83	(X)	.2
2310	EGGS (SHELL) . . . . .	19	3 841	29.1	21.3		2870 SUGAR-REFINED . . . . .	7	2 517	22.4	6.7
2320	POULTRY . . . . .	17	12 246	74.3	68.0		2910 FLOUR, RELATED PRODUCTS . . . . .	9	3 467	36.8	9.2
2321	LIVE POULTRY . . . . .	6	373	61.7	2.1		2920 MARGARINE, SHORTENINGS . . . . .	10	1 608	16.7	4.3
2323	DRESSED POULTRY (RESALES) . . . . .	11	11 831	74.8	65.7		2930 PET FOODS--ALL KINDS . . . . .	4	1 175	40.2	3.1
	OTHER COMMODITIES . . . . .	(X)	42	(X)	.2		2940 DRIED, FRUITS, VEGETABLES . . . . .	6	561	15.0	1.5
	COMMODITIES N.E.C. . . . .	(X)	605	(X)	3.4		2950 SOFT DRINKS, DRINK, WATERS . . . . .	11	3 690	59.3	9.8
	CONFECTIONERY (SIC 5045)						2960 FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	18	2 685	55.9	7.1
	TOTAL . . . . .	14	5 612	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	5 645	(X)	15.0
2410	CONFECTIONERY . . . . .	14	4 487	80.0	80.0		GRAIN (SIC 5053)				
2411	CANDY (ALL KINDS) . . . . .	11	3 781	71.4	67.4		TOTAL . . . . .	18	266 774	(X)	100.0
2412	CHEWING GUM . . . . .	6	136	4.2	2.4		3120 GRAINS, BEANS, ETC. . . . .	18	257 490	96.5	96.5
2413	FOUNTAIN FRUITS, SYRUPS . . . . .	4	41	1.3	.7		COMMODITIES N.E.C. . . . .	(X)	9 284	(X)	3.5
2414	NUTS, OTHER CONFECTIONS . . . . .	11	529	14.5	9.4						
	COMMODITIES N.E.C. . . . .	(X)	1 125	(X)	20.0		LIVESTOCK (SIC 5054)				
							TOTAL <sup>2</sup> . . . . .	5	5 557	(X)	100.0
							FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
							TOTAL <sup>2</sup> . . . . .	7	7 690	(X)	100.0

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

St. Louis, Mo.-III., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3710	WARM-AIR HEATING-COOLING EQUIP..	41	(O)	38.8	17.1
	TOTAL . . . . .	49	81 924	(X)	100.0	3711	WARM-AIR FURNANCES (ALL FUELS)	34	(D)	15.4	6.2
3310	ELECTRICAL WIRING SUPPLIES . . .	41	62 145	85.7	74.2	3712	CENTRAL HEATING-COOLING UNITS,	17	(D)	13.4	3.5
3311	INT. WIRING, CONSTR. MAT. . . .	30	25 997	42.1	35.2	3713	DUCTS, REGISTERS, ETC. . . . .	30	(D)	16.9	5.9
3312	OUTSIDE CONSTRUCTION MATERIALS	18	7 098	21.9	9.6	3715	OTHER WARM AIR SPACE HEATING .	9	(O)	5.5	.9
3313	LIGHTING FIXTURES. . . . .	32	9 876	16.7	13.4		OTHER COMMOITIES. . . . .	(X)	(D)	(X)	.6
3314	ELECTRIC LAMPS . . . . .	28	4 066	7.6	5.5	3730	HYRONICS EQUIPMENT, SUPPLIES. .	27	(O)	21.1	6.8
3315	MOTORS, INDUST. CONTROLS . . . .	25	15 107	23.0	20.5	3740	PLUMBING FIX., EQUIP., SUPPLIES.	44	(D)	65.9	51.9
3320	TELEPHONE AND SIGNAL EQUIPMENT .	5	1 144	6.7	1.5	3741	PIPE FITTINGS, VALVES. . . . .	39	(D)	25.5	19.6
3430	ELECTRIC HOUSEWARES. . . . .	7	2 956	12.8	4.0	3742	PLUMBING FIXTURES. . . . .	36	(D)	22.6	15.5
3440	ROOM AIR CONDITIONERS. . . . .	8	597	2.4	.8	3743	ORAINAGE SYSTEMS . . . . .	27	(O)	10.0	6.0
3710	WARM-AIR HEATING-COOLING EQUIP..	4	569	8.1	.8	3744	OTHER PLUMBING EQUIPMENT, SUPP.	34	(D)	16.6	10.8
3810	CENTRAL AIR CONOITIONING . . . .	6	326	3.8	.4	3810	CENTRAL AIR CONDITIONING . . . .	21	(D)	13.9	3.0
	COMMODITIES N.E.C. . . . .	(X)	14 186	(X)	18.0	3811	RESIOENT. AND SMALL COMMERCIAL	16	(O)	7.3	1.3
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					3812	RESIOENTIAL AND COMMERCIAL . .	12	(D)	19.0	1.2
	TOTAL . . . . .	32	(D)	(X)	100.0	3813	INDUSTRIAL AND COMMERCIAL. . .	4	(D)	15.1	.5
3410	NON-CONSOLE RADIOS AND PLAYERS .	8	(D)	4.4	2.5	3820	PARTS SUPPLIES, AND ACCESSORIES.	5	(D)	20.0	.4
3420	MAJOR APPLIANCES . . . . .	28	(D)	76.7	75.1	4610	INDUSTRIAL VALVES, FITTINGS. . .	6	(O)	7.0	1.6
3421	ELECTRIC HOME KITCHEN EQUIP. . .	16	(D)	25.6	22.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	5	(O)	13.4	2.2
3422	ELECTRIC HOME LAUNDRY EQUIP. . .	13	(D)	8.1	6.4	6250	CAST IRON SOIL PIPE, TUBING. . .	12	(D)	4.0	1.6
3423	TV SETS. . . . .	15	(D)	42.3	34.7	6260	IRON, STEEL PIPE, TUBING . . . .	22	(D)	12.7	6.1
3424	CONSOLE RADIOS AND PLAYERS . . .	15	(D)	5.4	4.5	6261	TUBING (MECH. AND PRESSURE) . .	6	(D)	22.3	2.1
3425	OTHER MAJOR APPLIANCES . . . . .	17	(D)	7.9	7.4	6262	STANDARO STEEL PIPE. . . . .	17	(D)	8.8	4.0
3430	ELECTRIC HOUSEWARES. . . . .	8	(D)	13.3	6.4		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	7.6
3440	ROOM AIR CONOITIONERS. . . . .	9	(D)	8.1	6.3		AIR-CONOITIONING, REFRIG.				
3510	ELECTRONIC TUBES, PARTS ACC. . . .	4	(D)	.9	.4		EQUIPMENT, SUPPLIES (SIC 5077)				
8140	WOOD MILLWORK (DOORS, ETC.) . . .	4	(D)	6.9	.3		TOTAL . . . . .	27	25 614	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS. .	6	(D)	3.6	1.2	3440	ROOM AIR CONDITIONERS. . . . .	4	931	9.6	3.6
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	7.8	3710	WARM-AIR HEATING-COOLING EQUIP..	6	2 029	16.2	7.9
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					3711	WARM-AIR FURNANCES (ALL FUELS)	6	1 222	9.8	4.8
	TOTAL . . . . .	54	(D)	(X)	100.0		OTHER COMMOITIES. . . . .	(X)	807	(X)	3.2
3310	ELECTRICAL WIRING SUPPLIES . . .	7	(D)	1.9	.5	3810	CENTRAL AIR CONDITIONING . . . .	14	9 241	48.5	36.1
3410	NON-CONSOLE RADIOS AND PLAYERS .	15	(O)	8.5	1.9	3820	PARTS SUPPLIES, AND ACCESSORIES.	9	2 326	19.0	9.1
3420	MAJOR APPLIANCES . . . . .	15	(O)	14.6	3.3	3910	COMMERCIAL REFRIGERATORS EQUIP..	21	8 373	39.1	32.7
3510	ELECTRONIC TUBES, PARTS ACC. . . .	54	(D)	91.7	91.7	3911	BEVERAGE, ORINK, WATER COOLERS	7	1 221	19.0	4.8
3511	ELECTRONIC TUBES . . . . .	29	(D)	33.4	14.7	3912	DISPLAY CASES. . . . .	8	1 324	27.3	5.2
3512	TRANS. AND/OR SEMICONDUCTORS . .	26	(D)	15.0	7.7	3913	ICE CREAM CABINETS . . . . .	4	555	48.8	2.2
3513	ELECTRONIC PARTS . . . . .	25	(D)	47.5	17.7	3914	ICE MAKING MACHINES. . . . .	7	550	6.1	2.1
3514	ACCESSORIES. . . . .	22	(D)	8.3	3.0	3915	REACH-IN AND WALK-IN REFRIG. . .	10	2 742	33.3	10.7
3515	INTERCOMMUNICATIONS . . . . .	28	(D)	43.5	15.6	3916	OTHER REFRIGERATION EQUIPMENT.	8	1 980	37.7	7.7
3516	COMMERCIAL, INDUSTRIAL ELEC. . . .	28	(D)	43.6	32.9	9930	OTHER LABOR, SERVICE RECEIPTS. .	7	862	20.4	3.4
9930	OTHER LABOR, SERVICE RECEIPTS. .	8	(O)	20.5	1.6		COMMODITIES N.E.C. . . . .	(X)	1 852	(X)	7.2
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.0		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
	HARDWARE (SIC 5072)						TOTAL . . . . .	79	33 648	(X)	100.0
	TOTAL . . . . .	40	(D)	(X)	100.0	4110	OFFICE MACHINES AND EQUIPMENT. .	34	5 222	67.6	15.5
1510	PAINTS, VARNISHES, LACQUERS. . .	5	(O)	9.7	1.6	4111	ADD. ACCT., COMPUTING MACH. . .	21	1 693	25.1	5.0
3310	ELECTRICAL WIRING SUPPLIES . . .	4	(O)	5.0	.7	4114	TYPEWRITERS. . . . .	20	1 593	23.6	4.7
3430	ELECTRIC HOUSEWARES. . . . .	3	(D)	5.2	1.2	4115	OTHER OFFICE MACHINES. . . . .	19	1 383	24.4	4.1
3610	HARDWARE . . . . .	38	(D)	77.0	75.7		OTHER COMMODITIES. . . . .	(X)	553	(X)	1.6
3620	PAINTERS' SUPPLIES . . . . .	5	(D)	16.0	1.2	4130	COMMERCIAL KITCHEN EQUIPMENT . .	5	1 633	28.8	4.9
3740	PLUMBING FIX., EQUIP., SUPPLIES.	4	(D)	12.5	.8	4131	ELEC. COMMERCIAL KITCHEN EQUIP.	5	691	12.3	2.1
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	5	(O)	8.6	1.0		OTHER COMMODITIES. . . . .	(X)	941	(X)	2.8
6232	NAILS, STAPLES . . . . .	5	(D)	3.4	.4	4140	COMMERCIAL FOOD SERVICE EQUIP. .	6	1 299	22.2	3.9
	OTHER COMMODITIES. . . . .	(X)	(O)	(X)	.6	4141	ELECTRICAL FOOD SERVICE. . . . .	4	1 136	19.4	3.4
9930	OTHER LABOR, SERVICE RECEIPTS. .	4	(D)	39.5	1.9		OTHER COMMODITIES. . . . .	(X)	54	(X)	.2
	COMMOITIES N.E.C. . . . .	(X)	(O)	(X)	15.7	4150	CHINA, GLASSWARE, COMMERCIAL . .	6	2 239	28.7	6.7
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					4160	STORE, SERVICE SHOP MACHINES . .	21	8 307	99.5	24.7
	TOTAL . . . . .	72	(O)	(X)	100.0	4161	CASH REGISTERS . . . . .	8	478	45.1	1.4
3310	ELECTRICAL WIRING SUPPLIES . . .	4	(O)	12.1	1.7	4162	COIN-OPERATED MACHINES . . . .	11	7 085	100.0	21.1
							OTHER COMMOITIES. . . . .	(X)	744	(X)	2.2
						4170	SCALES, BALANCES (EX. SCIENTFIC)	4	263	38.0	.8
						4180	STORE, RESTAURANT FIXTURES . . .	23	9 382	68.8	27.9
						7610	STATIONERY, OFFICE SUPPLIES. . .	14	780	19.8	2.3
						7720	OFFICE, COMM., BUS. FURNITURE. .	7	999	18.1	3.0
						7870	KITCHEN UTENSILS, TOOLS, MISC. .	4	634	11.1	1.9
						9930	OTHER LABOR, SERVICE RECEIPTS. .	15	339	14.0	1.0
							COMMOITIES N.E.C. . . . .	(X)	2 551	(X)	7.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

St. Louis, Mo.-III., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4430	METAL-WORKING MACHINERY. . . . .	9	1 633	24.5	1.5
						4431	NEW MACHINE TOOLS. . . . .	7	1 303	24.0	1.2
						4432	MISCELLANEOUS METALWORKING . . . . .	6	331	5.5	.3
	TOTAL . . . . .	39	(D)	(X)	100.0	4440	MATERIALS HANDLING EQUIPMENT . . . . .	8	603	10.1	.6
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	39	(D)	71.5	71.5	4445	OTHER MATERIALS HANDLING EQUIP. . . . .	5	275	5.2	.3
4211	CRAWLER TRACTORS . . . . .	18	(D)	27.3	18.6		OTHER COMMODITIES. . . . .	(X)	327	(X)	.3
4213	TRACTOR SHOVEL LOADERS . . . . .	12	(D)	7.8	4.4	4510	BEARINGS, POWER, TRANSMISSION. . . . .	15	6 874	71.1	6.4
4214	PARTS AND ATTACHMENTS. . . . .	20	(D)	21.8	14.9	4511	BALL, ROLLER BEARINGS. . . . .	8	2 671	41.6	2.5
4215	POWER CRANES AND PARTS . . . . .	13	(D)	46.1	14.5	4512	OTHER POWER TRANSMISSION EQUIP. . . . .	12	4 196	48.1	3.9
4216	BITUMINOUS MIXERS, PAVERS. . . . .	8	(D)	7.0	1.3	4610	INDUSTRIAL VALVES, FITTINGS. . . . .	24	12 838	39.4	12.0
4217	CONCRETE MIXERS, PAVERS. . . . .	10	(D)	7.7	1.3	4710	WELDING EQUIPMENT, SUPPLIES. . . . .	13	7 658	64.2	7.2
4218	GRADERS, ROLLERS, OFF HIGHWAY. . . . .	14	(D)	5.2	3.8	4711	GAS WELDING SUPPLIES, EQUIP. . . . .	11	5 555	78.7	5.2
4219	OTHER CONSTRUCTION EQUIP. . . . .	18	(D)	30.4	8.2	4712	ARC WELDING SUPPLIES, EQUIP. . . . .	7	1 861	51.5	1.7
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	4.5		OTHER COMMODITIES. . . . .	(X)	141	(X)	.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	15	(D)	13.1	10.2	4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	18	2 509	9.1	2.3
4421	ENGINES (INCL. INT. COMBUST.). . . . .	8	(D)	5.5	3.2	4860	MECHANICAL RUBBER GOODS. . . . .	18	8 089	57.1	7.6
4422	COMPRESSORS, PUMPS . . . . .	8	(D)	16.1	3.8	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	5	1 759	31.3	1.6
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	3.2	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	45	28 684	74.2	26.8
4480	USED OR REBUILT MACH. EQUIP. . . . .	16	(D)	17.4	13.5	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	13	1 168	12.2	1.1
4481	USED CONSTRUCTION EQUIP. . . . .	16	(D)	17.4	13.5		COMMODITIES N.E.C. . . . .	(X)	33 805	(X)	31.6
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	(Z)		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	17	(D)	3.9	3.1		TOTAL . . . . .	53	(D)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	1.7	5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	9	(D)	100.0	13.0
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					5111	TEETH. . . . .	5	(D)	38.1	2.9
	TOTAL . . . . .	15	9 151	(X)	100.0	5112	DENTAL GOLD. . . . .	6	(D)	13.1	1.0
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	8	3 516	61.9	38.4	5113	EQUIPMENT (CHAIRS, X-RAYS) . . . . .	7	(D)	47.3	5.3
4311	POWER LAWN MOWERS. . . . .	7	3 333	58.7	36.4	5114	SUNDRY MERCHANDISE . . . . .	6	(D)	100.0	3.8
	OTHER COMMODITIES. . . . .	(X)	183	(X)	2.0	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	12	(D)	100.0	5.5
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	9	4 592	100.0	50.2	5122	SUPPLIES . . . . .	9	(D)	89.1	4.1
4327	MISCELLANEOUS FARM MACHINERY . . . . .	5	1 725	45.5	18.9		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.4
	OTHER COMMODITIES. . . . .	(X)	2 867	(X)	31.3	5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	14	(D)	77.7	43.7
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	6	93	2.8	1.0	5150	OPHTHALMIC PRODUCTS. . . . .	9	(D)	100.0	6.6
	COMMODITIES N.E.C. . . . .	(X)	950	(X)	10.4	5151	PRESCRIPTION SALES . . . . .	8	(D)	75.8	4.7
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					5152	OPHTHALMIC MERCHANDISE SALES . . . . .	7	(D)	36.8	1.4
	TOTAL . . . . .	98	55 412	(X)	100.0		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	.6
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	5	3 434	79.4	6.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	6	(D)	5.6	.7
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	29	5 000	67.6	9.0		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	30.5
4422	COMPRESSORS, PUMPS . . . . .	17	2 032	60.6	3.7		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
4425	OTHER GEN. INDUST. MACHINERY . . . . .	15	2 330	52.5	4.2		TOTAL . . . . .	96	28 374	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	638	(X)	1.2	1610	SOAPS AND DETERGENTS . . . . .	8	304	11.9	1.1
4430	METAL-WORKING MACHINERY. . . . .	19	6 422	80.0	11.6	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	17	6 548	84.0	23.1
4431	NEW MACHINE TOOLS. . . . .	13	5 090	73.6	9.2	5211	EQUIPMENT. . . . .	15	1 754	26.4	6.2
4432	MISCELLANEOUS METALWORKING . . . . .	13	1 332	26.0	2.4	5212	SPRAY CAN PRODUCTS . . . . .	10	713	16.6	2.5
4440	MATERIALS HANDLING EQUIPMENT . . . . .	29	14 733	88.9	26.6	5213	HAIR CARE PRODUCTS . . . . .	13	3 190	51.8	11.2
4441	FORK LIFT TRUCKS. . . . .	10	5 461	62.2	9.9	5214	WIGS, SWATCHES, TOUPEES. . . . .	8	344	7.8	1.2
4442	INDUSTRIAL TRUCKS. . . . .	7	1 816	29.4	3.3	5215	SUNDRIES-CURLERS, PINS, CAPS. . . . .	8	546	18.0	1.9
4443	CRANES, DERRICKS, HOISTS . . . . .	8	694	27.0	1.3	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	28	6 189	90.4	21.8
4444	OTHER MATERIALS HANDLING EQUIP. . . . .	21	6 488	48.7	11.7	5221	MACHINES AND EQUIPMENT . . . . .	17	1 510	35.5	5.3
	OTHER COMMODITIES. . . . .	(X)	274	(X)	.5	5222	CLEANING CHEMICALS, SUPPLIES . . . . .	26	4 679	69.0	16.5
4470	OTHER SPECIAL IND. MACH. . . . .	13	12 698	67.7	22.9	5230	LAUNDRY, DRY CLEANING MACHINES . . . . .	22	6 857	100.0	24.2
4480	USED OR REBUILT MACH. EQUIP. . . . .	17	2 776	48.0	5.0	5231	COINOPERATED MACHINES EQUIP. . . . .	13	2 556	97.8	9.0
4483	OTHER USED OR REBUILT MACH. . . . .	12	1 092	27.7	2.0	5232	ALL OTHER COMMERCIAL LAUNDRY. . . . .	9	1 462	70.2	5.2
	OTHER COMMODITIES. . . . .	(X)	1 685	(X)	3.0	5233	SUPPLIES (FLUIDS, ETC.). . . . .	7	2 838	97.0	10.0
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	4	383	16.2	.7	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	10	2 003	91.0	7.1
4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	4	57	16.6	.1	5330	OTHER SERVICE BUSINESS EQUIPMENT	7	479	94.4	1.7
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	5	319	75.0	.6	5340	MORTICIANS, GOODS, UNDERTAKERS. . . . .	7	2 047	86.7	7.2
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	16	1 575	21.5	2.8	5350	SHOE REPAIR AND RESOLE MATERIALS	6	1 891	79.7	6.7
	COMMODITIES N.E.C. . . . .	(X)	8 015	(X)	14.5	5352	RUBBER SOLES AND HEELS . . . . .	5	1 082	45.2	3.8
	INDUSTRIAL SUPPLIES (SIC 5085)						OTHER COMMODITIES. . . . .	(X)	809	(X)	2.9
	TOTAL . . . . .	104	106 988	(X)	100.0	7517	PERSONAL SERVICE PAPERS. . . . .	8	438	11.4	1.5
1620	INDUSTRIAL CHEMICALS . . . . .	4	459	6.7	.4	8750	AGRICULTURAL CHEMICALS . . . . .	3	67	2.8	.2
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	11	909	9.5	.8	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	9	217	10.6	.8
4422	COMPRESSORS, PUMPS . . . . .	9	537	6.3	.5		COMMODITIES N.E.C. . . . .	(X)	1 334	(X)	4.7
	OTHER COMMODITIES. . . . .	(X)	372	(X)	.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

St. Louis, Mo.-Ill., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					
	TOTAL . . . . .	17	(D)	(X)	100.0	TOTAL . . . . .	23	(D)	(X)	100.0	
5430	AIRCRAFT, AVIATION PARTS . . . . .	9	(D)	93.2	82.9	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	10	(D)	4.4	2.0
5432	AVIATION PARTS, SUPPLIES EQUIP. OTHER COMMODITIES. . . . .	7 (X)	(D) (D)	58.0 (X)	35.0 47.9	7211	BEER, ALE, ETC. . . . . OTHER COMMODITIES. . . . .	5 (X)	(D) (D)	4.0 (X)	.7 1.2
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	17.1	7310	WINES. . . . .	21	(D)	16.0	15.8
	COAL (SIC 5091 PT.)					7320	SPIRITS. . . . . COMMODITIES N.E.C. . . . .	22 (X)	(D) (D)	82.8 (X)	82.2 (Z)
	TOTAL . . . . .	10	(D)	(X)	100.0		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
	METAL SERVICE CENTERS (SIC 5091 PT.)						TOTAL . . . . .	14	(D)	(X)	100.0
	TOTAL . . . . .	49	(D)	(X)	100.0	7410	PRINTING, WRITING PAPER. . . . .	13	(D)	91.7	90.6
3610	HARDWARE . . . . .	6	(D)	3.6	.5	7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	7	(D)	4.0	3.4
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	5	(D)	5.7	1.6	7520	INDUSTRIAL PAPERS. . . . .	5	(D)	4.7	2.9
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	21	(D)	32.1	17.4	7540	PAPERBOARD, BOXBOARD . . . . .	3	(D)	2.2	.8
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	6	(D)	4.5	.8	7610	STATIONERY, OFFICE SUPPLIES. . . . .	4	(D)	1.1	.3
							COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	2.1
6240	IRON, STEEL FINISHED PRODUCTS. . . . .	20	(D)	19.3	9.9		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
6242	BAR, HOT ROLLED . . . . .	8	(D)	8.8	2.2		TOTAL . . . . .	37	51 962	(X)	100.0
6243	BAR, COLD-FINISHED. . . . .	9	(D)	6.1	1.8	7510	PERSONAL SERVICE PAPERS. . . . .	20	9 936	22.7	19.1
6245	STRUCTURAL SHAPES. . . . .	10	(D)	7.7	2.9	7520	INDUSTRIAL PAPERS. . . . .	31	25 230	54.2	48.6
6248	OTHER FINISHED PRODUCTS. . . . .	4	(D)	4.4	.8	7530	SHIPPING ROOM SUPPLIES . . . . .	10	1 707	6.2	3.3
	OTHER COMMODITIES. . . . .	(X)	(D)	(X)	2.2	7540	PAPERBOARD, BOXBOARD . . . . .	9	4 115	13.5	7.9
6260	IRON, STEEL PIPE, TUBING . . . . .	16	(D)	30.0	15.5		COMMODITIES N.E.C. . . . .	(X)	10 974	(X)	21.1
6270	OTHER CARBON STEEL PRODUCTS. . . . .	4	(D)	6.7	.8		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
6320	ALLOY STEEL. . . . .	10	(D)	18.1	5.4		TOTAL . . . . .	63	(D)	(X)	100.0
6330	STAINLESS STEEL. . . . .	15	(D)	24.3	10.8	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	19	(D)	23.8	4.3
6420	OTHER COPPER, BRASS MILL PRODS. . . . .	12	(D)	39.0	15.6	7410	PRINTING, WRITING PAPER. . . . .	12	(D)	12.5	1.1
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	18	(D)	26.2	12.1	7610	STATIONERY, OFFICE SUPPLIES. . . . .	63	(D)	75.8	75.8
6440	NONFERROUS METALS. . . . .	7	(D)	8.6	3.5	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	17	(D)	6.6	2.3
6610	PREPARED IRON, STEEL SCRAP . . . . .	3	(D)	1.6	.1	8680	BOOKS, MAGAZINES . . . . .	6	(D)	5.1	1.0
9760	MISCELLANEOUS LINES. . . . .	8	(D)	7.5	1.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	6	(D)	3.6	.2
9910	RECEIPTS FROM PROCESSING . . . . .	5	(D)	1.4	.4		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	15.3
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	3	(D)	8.4	.5		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	3.8		TOTAL . . . . .	31	(D)	(X)	100.0
	METAL SALES OFFICES (SIC 5091 PT.)					7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	12	(D)	67.0	26.1
	TOTAL . . . . .	35	(D)	(X)	100.0	7711	HOUSE., PORCH, LAWN FURNITURE.	10	(D)	64.7	23.1
	TOBACCO AND ITS PRODUCTS (SIC 5094)					7712	SLEEP EQUIPMENT. . . . .	9	(D)	9.4	3.1
	TOTAL . . . . .	27	(D)	(X)	100.0	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	21	(D)	89.9	58.3
1430	BEAUTY AIDS. . . . .	5	(D)	3.4	.6	7721	OFFICE FURN. (WOODEN, METAL) . . . . .	16	(D)	92.2	39.2
2410	CONFECTIONERY. . . . .	17	(D)	20.2	7.5	7725	OTHER FURNITURE. . . . .	7	(D)	69.6	17.7
2411	CANDY (ALL KINDS) . . . . .	17	(D)	15.4	5.7		OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.4
2412	CHEWING GUM. . . . .	14	(D)	4.4	1.3		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	15.5
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	6	(D)	1.9	.2		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
2414	NUTS, OTHER CONFECTIONS. . . . .	8	(D)	1.4	.3		TOTAL . . . . .	58	(D)	(X)	100.0
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	27	(D)	86.8	86.8	7810	CHINA, GLASSWARE, CROCKERY . . . . .	7	(D)	21.5	1.1
7111	CIGARETTES . . . . .	24	(D)	82.0	75.8	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	9	(D)	59.4	12.9
7112	CIGARS . . . . .	18	(D)	22.4	9.3	7821	BEDSPREADS, BLANKETS . . . . .	7	(D)	16.0	2.7
7113	OTHER TOBACCO. . . . .	12	(D)	6.7	1.6	7822	TABLE LINENS . . . . .	6	(D)	10.8	1.2
7510	PERSONAL SERVICE PAPERS. . . . .	6	(D)	2.3	.4	7823	SHEETS, PILLOW CASES . . . . .	8	(D)	22.5	4.9
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	4.7	7824	TOWELS, WASH CLOTHS. . . . .	8	(D)	14.2	3.1
	BEER AND ALE (SIC 5095 PT.)						OTHER COMMODITIES. . . . .	(X)	(D)	(X)	1.0
	TOTAL . . . . .	34	(D)	(X)	100.0	7830	SHADES, VENETIAN BLINDS. . . . .	4	(D)	66.6	.4
7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	34	(D)	99.6	99.6	7840	CURTAINS, DRAPES . . . . .	6	(D)	24.4	2.4
7211	BEER, ALE, ETC. . . . .	26	(D)	95.9	89.4	7850	FLOOR COVERINGS. . . . .	29	(D)	98.8	68.1
7212	STATE, COUNTY LOCAL TAXES. . . . .	18	(D)	16.8	10.2	7851	CARPETS, RUGS. . . . .	25	(D)	77.0	49.3
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.4	7852	LINOLEUM, OTHER HARD SURFACE . . . . .	14	(D)	50.3	16.0
						7853	OTHER FLOOR COVERINGS. . . . .	10	(D)	20.3	2.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure. Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

St. Louis, Mo.-III., SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	4	(D)	100.0	.8		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	9	(D)	72.9	5.4						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	8.9						
	LUMBER AND MILLWORK (SIC 5098 PT.)					8680	BOOKS, MAGAZINES . . . . .	20	11 098	(X)	100.0
	TOTAL . . . . .	60	(D)	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	10 953 145	98.7 (X)	98.7 1.3
3610	HARDWARE . . . . .	6	(D)	2.2	.2		FARM SUPPLIES (SIC 5099 PT.)				
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	8	(D)	6.0	.6		TOTAL <sup>2</sup> . . . . .	23	14 684	(X)	100.0
6232	NAILS, STAPLES . . . . .	8	(D)	6.0	.6						
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	(Z)		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
8110	LUMBER (ROUGH, DRESSED) . . . . .	38	(D)	81.2	49.1		TOTAL . . . . .	28	(D)	(X)	100.0
8111	SOFTWOODS (EXCEPT FLOORING) . . . . .	32	(D)	63.8	34.9						
8112	HARDWOODS (EXCEPT FLOORING) . . . . .	23	(D)	36.2	13.6		8810	PRECIOUS STONES (CUT) AND METALS	8	(D)	84.2 15.5
8113	FLOORING . . . . .	14	(D)	3.0	.6						
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	26	(D)	27.5	14.0		8820	JEWELRY, SILVERWARE, TROPHIES . . . . .	26	(D)	77.9 76.9
8130	WOOD SHINGLES . . . . .	8	(D)	2.5	.6		8821	CLOCKS, WATCHES, MOVEMENTS . . . . .	17	(D)	57.4 36.3
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	27	(D)	52.3	22.2		8822	COSTUME JEWELRY . . . . .	14	(D)	93.6 16.3
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	11	(D)	22.6	6.1		8824	SILVERWARE, PLATED WARE . . . . .	6	(D)	51.5 19.8
8410	INSULATION MATERIALS . . . . .	8	(D)	2.6	.3			OTHER COMMODITIES . . . . .	(X)	(D)	(X) 4.5
8420	ROOFING, SIDING, EQUIPMENT . . . . .	11	(D)	4.3	1.1		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	7.6
8421	ASPHALT SHINGLES, ROOFING . . . . .	9	(D)	5.4	.7						
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	.4		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8520	WALLBOARD, HARDBOARD . . . . .	12	(D)	7.5	1.2		TOTAL . . . . .	34	(D)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	4.5		8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	16	(D)	82.6 43.9
	CONSTRUCTION MATERIALS (SIC 5098 PT.)						8920	ADVERTISING SPECIALTIES . . . . .	20	(D)	100.0 51.2
	TOTAL . . . . .	88	(D)	(X)	100.0			COMMODITIES N.E.C. . . . .	(X)	(D)	(X) 4.9
3610	HARDWARE . . . . .	9	(D)	4.7	.9		OTHER PRODUCTS (SIC 5099 PT.)				
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	15	(D)	4.3	1.2		TOTAL . . . . .	107	(D)	(X)	100.0
6232	NAILS, STAPLES . . . . .	15	(D)	4.3	1.2						
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	(Z)		7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	4	(D)	18.1 .6
6240	IRON, STEEL FINISHED PRODUCTS . . . . .	6	(D)	11.4	.7		8630	TOYS, GAMES, FIREWORKS . . . . .	5	(D)	30.3 1.0
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	7	(D)	2.8	.4		8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	5	(D)	13.8 .5
7850	FLOOR COVERINGS . . . . .	8	(D)	5.0	1.1		9110	FLOWERS, FLORIST'S SUPPLIES . . . . .	8	(D)	83.6 5.1
8110	LUMBER (ROUGH, DRESSED) . . . . .	6	(D)	12.0	1.5		9111	CUT FLOWERS, POTTED PLANTS . . . . .	7	(D)	63.7 3.7
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	8	(D)	13.1	2.7		9112	FLORIST'S SUPPLIES (NURSERY) . . . . .	4	(D)	50.0 1.4
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	7	(D)	6.1	1.4		9310	PHONO, RECORDS, PREREC. TAPES . . . . .	17	(D)	77.9 30.1
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	11	(D)	10.0	2.1		9410	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	9	(D)	28.8 6.9
8210	BRICK, BLOCKS, TILE, CLAY . . . . .	21	(D)	65.9	12.0		9412	SHEET MUSIC . . . . .	6	(D)	11.1 1.7
8230	CEMENT, LIME, PLASTIC, STUCCO . . . . .	17	(D)	35.2	6.1			OTHER COMMODITIES . . . . .	(X)	(D)	(X) 5.2
8240	SAND, GRAVEL, CRUSHED STONE . . . . .	15	(D)	33.9	3.7		9510	OTHER TEXTILE PRODUCTS . . . . .	18	(D)	100.0 6.5
8310	GLASS (FLAT, BRICK, ETC.) . . . . .	12	(D)	100.0	6.6		9730	LEATHER . . . . .	5	(D)	53.3 2.4
8410	INSULATION MATERIALS . . . . .	21	(D)	24.0	10.6		9760	MISCELLANEOUS LINES . . . . .	22	(D)	100.0 18.7
8420	ROOFING, SIDING, EQUIPMENT . . . . .	19	(D)	40.6	12.4		9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	22	(D)	42.7 4.1
8421	ASPHALT SHINGLES, ROOFING . . . . .	16	(D)	33.2	8.6			COMMODITIES N.E.C. . . . .	(X)	(D)	(X) 24.0
8422	ASBESTOS CEMENT ROOFING . . . . .	6	(D)	3.7	.6						
8423	GALVANIZED IRON, STEEL SHEETS . . . . .	6	(D)	5.4	.9						
8425	RAIN-CARRYING EQUIPMENT . . . . .	5	(D)	5.0	.4						
	OTHER COMMODITIES . . . . .	(X)	(D)	(X)	1.9						
8510	BUILDING AND CONSTRUCTION PAPER . . . . .	5	(D)	2.6	.3						
8520	WALLBOARD, HARDBOARD . . . . .	14	(D)	19.9	6.7						
8530	ADHESIVES, MASTICS . . . . .	16	(D)	3.5	1.0						
8550	PLASTIC BUILDING MATERIALS . . . . .	10	(D)	13.7	3.1						
8570	OTHER BUILDING MATERIALS . . . . .	19	(D)	69.9	15.8						
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	9.7						
	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)										
	TOTAL . . . . .	60	124 989	(X)	100.0						
8610	PHOTOGRAPHIC GOODS . . . . .	8	5 781	44.6	4.6						
8620	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	31	61 443	61.6	49.2						
8621	ATHLETIC EQUIPMENT, SUPPLIES . . . . .	16	22 505	53.7	18.0						
8624	CAMPING EQUIPMENT . . . . .	8	4 935	7.5	3.9						
8625	FISHING TACKLE AND EQUIPMENT . . . . .	12	1 840	3.3	1.5						
8627	OTHER (WATER SPORTS, ARCHERY) . . . . .	11	1 542	3.1	1.2						
	OTHER COMMODITIES . . . . .	(X)	30 621	(X)	24.5						
8630	TOYS, GAMES, FIREWORKS . . . . .	14	31 678	100.0	25.3						
8670	OTHER RECREATION, HOBBY GOODS . . . . .	8	2 207	100.0	1.8						
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	4	785	6.9	.6						
	COMMODITIES N.E.C. . . . .	(X)	23 095	(X)	18.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

\* Detail may not add to total due to rounding.

\* Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## San Francisco-Oakland SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					
	TOTAL . . . . .	46	125 541	(X)	100.0		TOTAL . . . . .	67	54 855	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	32	87 132	82.5	69.4	1610	SOAPS AND DETERGENTS . . . . .	12	1 723	31.6	3.1
1111	NEW AUTOMOBILES. . . . .	10	72 228	80.7	57.5	1620	INDUSTRIAL CHEMICALS . . . . .	62	41 192	77.5	75.1
1112	USED AUTOMOBILES . . . . .	20	11 873	89.6	9.5	8750	AGRICULTURAL CHEMICALS . . . . .	5	391	12.7	.7
1113	OTHER PASSENGER MOTOR VEHICLES	5	3 026	92.3	2.4		COMMODITIES N.E.C. . . . .	(X)	11 549	(X)	21.1
1120	TRUCKS, TRUCK TRACTORS . . . . .	19	21 951	74.1	17.5		PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
1210	MACHINE SHOP SALES AND LABOR . .	12	2 021	10.8	1.6		TOTAL . . . . .	26	11 636	(X)	100.0
1211	PARTS AND EQUIPMENT. . . . .	10	890	4.7	.7	1710	YARD OR PIECE GOODS. . . . .	26	11 214	96.4	96.4
1212	MACHINE SHOP LABOR . . . . .	11	1 130	6.7	.9		COMMODITIES N.E.C. . . . .	(X)	422	(X)	3.6
1220	NEW AND REBUILT PARTS. . . . .	20	13 235	14.4	10.5		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
1221	MOTOR AND CHASSIS PARTS. . . . .	20	13 114	14.3	10.4		TOTAL <sup>2</sup> . . . . .	16	7 470	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	121	(X)	.1		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	797	9.5	.6		TOTAL . . . . .	36	23 448	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	405	(X)	.3						
	AUTOMOTIVE EQUIPMENT (SIC 5013)										
	TOTAL . . . . .	304	159 830	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	10	387	8.0	.2	1810	MEN'S, BOYS' CLOTHING. . . . .	36	21 147	90.2	90.2
1112	USED AUTOMOBILES . . . . .	6	143	20.0	.1	1811	WORK CLOTHING, WORK GLOVES . .	12	3 714	42.5	15.8
	OTHER COMMODITIES. . . . .	(X)	239	(X)	.1	1812	SUITS, COATS, TROUSERS . . . . .	7	1 788	32.4	7.6
1210	MACHINE SHOP SALES AND LABOR . .	94	4 589	16.2	2.9	1813	SHIRTS (DRESS AND SPORT) . . . .	15	4 011	38.0	17.1
1211	PARTS AND EQUIPMENT. . . . .	58	2 699	12.8	1.7	1814	SPORTSWEAR . . . . .	15	5 151	44.7	22.0
1212	MACHINE SHOP LABOR . . . . .	86	1 891	7.1	1.2	1815	MEN'S, BOYS' UNDERWEAR . . . .	14	2 460	33.2	10.5
1220	NEW AND REBUILT PARTS. . . . .	272	137 610	89.4	86.1	1816	OTHER CLOTHING, FURNISHINGS. .	14	4 024	39.3	17.2
1221	MOTOR AND CHASSIS PARTS. . . . .	217	96 721	78.8	60.5	1820	WOMEN'S, CHILDREN'S, CLOTHING . .	6	449	12.5	1.9
1222	TOOLS AND EQUIPMENT. . . . .	116	6 263	9.8	3.9	1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	4	94	8.8	.4
1223	CHEMICALS, ADHESIVES ETC. . . . .	115	4 006	5.0	2.5		OTHER COMMODITIES. . . . .	(X)	355	(X)	1.5
1224	REFINISHING MATERIALS. . . . .	79	2 185	4.3	1.4		COMMODITIES N.E.C. . . . .	(X)	1 852	(X)	7.9
1225	SUPPLIES AND ACCESSORIES . . . . .	128	28 433	32.7	17.8		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
1240	USED AUTO PARTS, EQUIP., ACCESS.	36	5 825	83.7	3.6		TOTAL . . . . .	59	32 019	(X)	100.0
1310	TIRES AND TUBES. . . . .	23	1 194	7.4	.7	1810	MEN'S, BOYS' CLOTHING. . . . .	9	954	17.4	3.0
6620	UNPREPARED IRON, STEEL SCRAP . .	8	124	33.3	.1	1815	MEN'S, BOYS' UNDERWEAR . . . .	7	588	11.7	1.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	18	357	4.5	.2		OTHER COMMODITIES. . . . .	(X)	366	(X)	1.1
	COMMODITIES N.E.C. . . . .	(X)	9 744	(X)	6.1						
	TIRES AND TUBES (SIC 5014)					1820	WOMEN'S, CHILDREN'S, CLOTHING . .	49	24 566	91.7	76.7
	TOTAL . . . . .	50	35 239	(X)	100.0	1821	DRESSES, SKIRTS, BLOUSES . . . .	17	5 402	77.1	16.9
1220	NEW AND REBUILT PARTS. . . . .	14	2 594	15.1	7.4	1822	SUITS, COATS (EXCEPT FUR) . . . .	11	2 653	27.7	8.3
1310	TIRES AND TUBES. . . . .	50	26 667	75.6	75.7	1823	CHILDREN'S INFANTS' WEAR . . . .	13	5 886	50.9	18.4
1320	RECAPPED TIRES . . . . .	28	2 807	24.3	8.0	1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	11	2 436	27.1	7.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	20	491	8.0	1.4	1825	OTHER APPAREL, ACCESSORIES . . . .	22	8 191	72.9	25.6
	COMMODITIES N.E.C. . . . .	(X)	2 680	(X)	7.6	1840	DRESSES FURS, FUR CLOTHING . . . .	10	4 870	88.8	15.2
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					1910	SHOES, OTHER FOOTWEAR. . . . .	8	1 020	19.2	3.2
	TOTAL . . . . .	71	162 403	(X)	100.0	1913	CHILDREN'S, INFANTS' SHOES . . . .	7	110	1.8	.3
1410	PHARMACEUTICALS, ANTIBIOTICS . .	30	37 715	62.8	23.2	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) .	5	779	19.8	2.4
1420	HEALTH PRODUCTS. . . . .	31	18 195	17.3	11.2		OTHER COMMODITIES. . . . .	(X)	131	(X)	.4
1430	BEAUTY AIDS. . . . .	43	57 711	40.7	35.5		COMMODITIES N.E.C. . . . .	(X)	607	(X)	1.9
1450	DRUGGIST SUNDRIES. . . . .	21	25 584	33.1	15.8		FOOTWEAR (SIC 5039)				
1610	SOAPS AND DETERGENTS . . . . .	8	342	1.1	.2		TOTAL . . . . .	8	4 335	(X)	100.0
2410	CONFECTIONERY. . . . .	4	1 481	5.2	.9	1820	WOMEN'S, CHILDREN'S, CLOTHING . .	3	239	16.8	5.5
5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	6	2 096	4.5	1.3	1910	SHOES, OTHER FOOTWEAR. . . . .	8	4 067	93.8	93.8
5140	SURGICAL, MED., HOSPITAL EQUIP. .	4	114	11.1	.1	1911	MEN'S, BOYS' SHOES . . . . .	6	874	20.6	20.2
7610	STATIONERY, OFFICE SUPPLIES. . . .	14	1 692	2.1	1.0	1912	WOMEN'S, MISSES' SHOES . . . . .	7	2 122	49.0	49.0
8610	PHOTOGRAPHIC GOODS . . . . .	4	466	1.4	.3	1913	CHILDREN'S, INFANTS' SHOES . . . .	7	309	7.1	7.1
8630	TOYS, GAMES, FIREWORKS . . . . .	7	648	4.2	.4	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) .	5	762	24.8	17.6
	COMMODITIES N.E.C. . . . .	(X)	16 359	(X)	10.1		COMMODITIES N.E.C. . . . .	(X)	29	(X)	.7
	PAINTS AND VARNISHES (SIC 5028)						GROCERIES, GENERAL LINE (SIC 5041)				
	TOTAL <sup>2</sup> . . . . .	23	5 445	(X)	100.0		TOTAL . . . . .	31	294 681	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## San Francisco-Oakland SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
1610	SOAPS AND DETERGENTS . . . . .	19	14 596	5.7	5.0	2320	POULTRY . . . . .	17	24 678	84.9	73.0
2110	FROZEN FOODS . . . . .	14	12 686	5.8	4.3	2323	RESERVED POULTRY (RESALES) . . . . .	14	21 322	88.8	63.1
2210	BUTTER AND CHEESE . . . . .	13	5 772	2.5	2.0		OTHER COMMODITIES . . . . .	(X)	3 356	(X)	9.9
2410	CONFECTIONERY . . . . .	23	7 778	2.9	2.6		COMMODITIES N.E.C. . . . .	(X)	1 703	(X)	5.0
2610	MEATS, PROVISIONS . . . . .	8	5 498	6.9	1.9						
2611	FRESH, FROZEN MEATS . . . . .	6	4 248	5.1	1.4		CONFECTIONERY (SIC 5045)				
2612	SAUSAGE, MEAT LOAVES . . . . .	4	190	5.2	.1		TOTAL . . . . .	30	17 018	(X)	100.0
2614	OTHER MEAT PRODUCTS . . . . .	4	830	1.4	.3	2410	CONFECTIONERY . . . . .	30	13 868	81.5	81.5
	OTHER COMMODITIES . . . . .	(X)	229	(X)	.1	2411	CANDY (ALL KINDS) . . . . .	22	8 335	63.6	49.0
2710	FRESH FRUITS, VEGETABLES . . . . .	6	2 473	3.2	.8	2412	CHEWING GUM . . . . .	7	618	19.3	3.6
2711	FRESH FRUITS, BERRIES, MELONS . . . . .	5	1 314	1.6	.4	2414	NUTS, OTHER CONFECTIONS . . . . .	13	3 164	45.8	18.6
2712	FRESH VEGETABLES . . . . .	5	1 160	1.6	.4		OTHER COMMODITIES . . . . .	(X)	1 751	(X)	10.3
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	17	9 331	3.8	3.2		COMMODITIES N.E.C. . . . .	(X)	3 150	(X)	18.5
2830	TEA, SPICES . . . . .	16	2 045	1.5	.7		FISH AND SEAFOODS (SIC 5046)				
2840	BAKERY PRODUCTS . . . . .	10	2 861	2.3	1.0		TOTAL . . . . .	26	18 891	(X)	100.0
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	9	3 279	1.9	1.1	2110	FROZEN FOODS . . . . .	8	2 402	20.1	12.7
2860	CANNED-BOTTLED FOODS . . . . .	29	101 425	34.5	34.4	2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	7	1 829	17.1	9.7
2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	22	9 406	4.5	3.2		OTHER COMMODITIES . . . . .	(X)	573	(X)	3.0
2862	CANNED-BOTTLED BABY FOODS . . . . .	16	7 506	3.0	2.5	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	26	16 308	86.3	86.3
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	25	46 628	17.2	15.8		COMMODITIES N.E.C. . . . .	(X)	181	(X)	1.0
2864	CANNED FISH, SEAFOOD . . . . .	24	8 147	3.9	2.8		MEATS AND MEAT PRODUCTS (SIC 5047)				
2865	CANNED MEATS . . . . .	13	9 345	6.4	3.2		TOTAL . . . . .	93	141 417	(X)	100.0
2866	CANNED MILK . . . . .	17	4 473	1.8	1.5	2110	FROZEN FOODS . . . . .	9	890	5.1	.6
2867	OTHER CANNED-BOTTLED FOODS . . . . .	18	15 920	8.1	5.4	2210	BUTTER AND CHEESE . . . . .	5	221	7.4	.2
2870	SUGAR-REFINED . . . . .	21	9 258	3.4	3.1	2320	POULTRY . . . . .	8	447	3.9	.3
2890	BREAKFAST FOODS . . . . .	17	13 426	5.4	4.6	2323	RESERVED POULTRY (RESALES) . . . . .	8	432	3.9	.3
2910	FLOUR, RELATED PRODUCTS . . . . .	21	10 248	3.8	3.5		OTHER COMMODITIES . . . . .	(X)	16	(X)	(2)
2920	MARGARINE, SHORTENINGS . . . . .	23	7 768	2.7	2.6	2610	MEATS, PROVISIONS . . . . .	93	135 676	95.9	95.9
2930	PET FOODS--ALL KINDS . . . . .	13	9 237	3.9	3.1	2611	FRESH, FROZEN MEATS . . . . .	81	112 649	88.4	79.7
2940	ORIOLE, FRUITS, VEGETABLES . . . . .	12	7 610	9.9	2.6	2612	SAUSAGE, MEAT LOAVES . . . . .	33	5 255	12.0	3.7
2950	SOFT DRINKS, ORINK, WATERS . . . . .	15	3 643	1.4	1.2	2613	CURED, BOILED, SMOKE MEATS . . . . .	45	14 891	22.3	10.5
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	16	14 853	14.7	5.0	2614	OTHER MEAT PRODUCTS . . . . .	21	2 881	14.7	2.0
7110	CIGARETTES, CIGARS, TOBACCO . . . . .	16	24 829	10.1	8.4	2860	CANNED-BOTTLED FOODS . . . . .	12	3 800	8.9	2.7
7510	PERSONAL SERVICE PAPERS . . . . .	18	10 741	5.1	3.6	2865	CANNED MEATS . . . . .	9	2 299	6.9	1.6
7520	INDUSTRIAL PAPERS . . . . .	7	695	5.1	.2		OTHER COMMODITIES . . . . .	(X)	1 501	(X)	1.1
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	6	1 126	3.2	.4		COMMODITIES N.E.C. . . . .	(X)	383	(X)	.3
	COMMODITIES N.E.C. . . . .	(X)	13 503	(X)	4.6		FRESH FRUITS AND VEGETABLES (SIC 5048)				
	FROZEN FOODS (SIC 5042)						TOTAL . . . . .	101	113 828	(X)	100.0
	TOTAL . . . . .	43	130 523	(X)	100.0	2110	FROZEN FOODS . . . . .	8	2 769	26.3	2.4
2110	FROZEN FOODS . . . . .	43	112 876	86.5	86.5	2112	FROZEN VEGETABLES-JUICES . . . . .	5	655	11.7	.6
2111	FROZEN FRUITS-JUICES . . . . .	19	14 323	19.3	11.0		OTHER COMMODITIES . . . . .	(X)	2 115	(X)	1.9
2112	FROZEN VEGETABLES-JUICES . . . . .	17	23 428	34.2	17.9	2710	FRESH FRUITS, VEGETABLES . . . . .	101	109 075	95.8	95.8
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	18	11 411	13.3	8.7	2711	FRESH FRUITS, BERRIES, MELONS . . . . .	79	59 108	61.0	51.9
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	25	22 938	28.5	17.6	2712	FRESH VEGETABLES . . . . .	71	49 967	54.3	43.9
2115	FROZEN MEATS (PACKAGED) . . . . .	19	22 963	30.9	17.6		COMMODITIES N.E.C. . . . .	(X)	1 984	(X)	1.7
2116	FROZEN PREPARED FOODS . . . . .	9	11 126	22.1	8.5		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
2117	OTHER PACKAGED FROZEN FOODS . . . . .	10	6 686	15.0	5.1		TOTAL . . . . .	176	314 408	(X)	100.0
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	5	2 117	10.2	1.6	1610	SOAPS AND DETERGENTS . . . . .	14	696	2.1	.2
2610	MEATS, PROVISIONS . . . . .	6	1 449	5.4	1.1	2110	FROZEN FOODS . . . . .	10	2 565	13.1	.8
2611	FRESH, FROZEN MEATS . . . . .	4	996	5.0	.8	2410	CONFECTIONERY . . . . .	30	2 003	6.4	.6
	OTHER COMMODITIES . . . . .	(X)	453	(X)	.3	2411	CANDY (ALL KINDS) . . . . .	14	610	5.7	.2
	COMMODITIES N.E.C. . . . .	(X)	14 081	(X)	10.8	2413	FOUNTAIN FRUITS, SYRUPS . . . . .	12	652	3.5	.2
	DAIRY PRODUCTS (SIC 5043)					2414	NUTS, OTHER CONFECTIONS . . . . .	14	695	4.3	.2
	TOTAL . . . . .	33	68 410	(X)	100.0		OTHER COMMODITIES . . . . .	(X)	47	(X)	(2)
2210	BUTTER AND CHEESE . . . . .	21	29 226	57.3	42.7						
2220	ICE CREAM, ICES . . . . .	15	2 897	42.0	4.2						
2230	MILK, CREAM (FLUID) . . . . .	12	5 185	79.1	7.6						
	COMMODITIES N.E.C. . . . .	(X)	31 102	(X)	45.5						
	POULTRY AND POULTRY PRODUCTS (SIC 5044)										
	TOTAL . . . . .	29	33 784	(X)	100.0						
2110	FROZEN FOODS . . . . .	7	2 088	15.7	6.2						
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	6	1 866	16.4	5.5						
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	4	164	2.0	.5						
	OTHER COMMODITIES . . . . .	(X)	58	(X)	.2						
2310	EGGS (SHELL) . . . . .	19	5 315	28.8	15.7						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

San Francisco-Oakland SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
2610	MEATS, PROVISIONS. . . . .	10	667	11.7	.2		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
2611	FRESH, FROZEN MEATS. . . . .	5	348	7.6	.1		TOTAL . . . . .	45	142 161	(X)	100.0
	OTHER COMMOOITIES. . . . .	(X)	319	(X)	.1						
2710	FRESH FRUITS, VEGETABLES . . . . .	7	646	6.2	.2		NON-CONSOLE RADIOS AND PLAYERS . . . . .	13	5 565	12.0	3.9
2820	COFFEE—GREEN . . . . .	7	51 562	100.0	16.4	3410	MAJOR APPLIANCES . . . . .	37	113 564	82.8	79.9
2830	TEA, SPICES. . . . .	26	50 318	64.0	16.0	3421	ELECTRIC HOME KITCHEN EQUIP. . . . .	20	33 358	36.8	23.5
2840	BAKERY PRODUCTS. . . . .	24	3 089	47.6	1.0	3422	ELECTRIC HOME LAUNDRY EQUIP. . . . .	22	13 211	10.0	9.3
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	19	23 459	32.6	7.5	3423	TV SETS. . . . .	25	57 534	47.3	40.5
2860	CANNEO-BOTTLEO FOODS . . . . .	64	52 729	61.5	16.8	3424	CONSOLE RADIOS AND PLAYERS . . . . .	18	6 672	6.2	4.7
2861	CANNEO-BOTTLEO JUICES/ORINKS . . . . .	25	2 543	7.1	.8	3425	OTHER MAJOR APPLIANCES . . . . .	20	2 789	3.3	2.0
2862	CANNEO-BOTTLEO BABY FOODS. . . . .	4	193	2.3	.1	3430	ELECTRIC HOUSEWARES. . . . .	15	6 033	13.0	4.2
2863	CANNEO-BOTTLEO FRUITS, VEGE. . . . .	39	29 195	48.9	9.3	3440	ROOM AIR COONITIONERS. . . . .	10	2 059	2.4	1.4
2864	CANNEO FISH, SEAFOOD . . . . .	29	7 269	15.3	2.3	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	7	526	1.0	.4
2865	CANNEO MEATS . . . . .	17	4 916	18.1	1.6	3511	ELECTRONIC TUBES . . . . .	6	283	.5	.2
2866	CANNEO MILK. . . . .	11	4 218	18.0	1.3		OTHER COMMOOITIES. . . . .	(X)	243	(X)	.2
2867	OTHER CANNEO-BOTTLEO FOODS . . . . .	20	4 394	16.4	1.4	3810	CENTRAL AIR COONITIONING . . . . .	6	1 849	2.1	1.3
2870	SUGAR-REFINEO. . . . .	13	7 975	29.0	2.5	9310	PHONO., RECOCOS, PREREC. TAPES . . . . .	5	6 696	10.9	4.7
2910	FLOUR, RELATEO PROOCOTS. . . . .	21	6 939	19.8	2.2		COMMOOITIES N.E.C. . . . .	(X)	5 869	(X)	4.1
2920	MARGARINE, SHORTENINGS . . . . .	15	1 582	5.7	.5						
2922	SHORTENINGS, COOKING OILS. . . . .	14	1 460	5.7	.5		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
	OTHER COMMOOITIES. . . . .	(X)	121	(X)	(2)		TOTAL . . . . .	78	46 298	(X)	100.0
2930	PET FOODS--ALL KINOS . . . . .	12	2 430	61.5	.8		ELECTRICAL WIRING SUPPLIES . . . . .	6	330	8.1	.7
2940	ORIEO, FRUITS, VEGETABLES. . . . .	17	11 941	29.9	3.8	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	8	240	8.4	.5
2950	SOFT ORINKS, ORINK, WATERS . . . . .	17	4 069	52.0	1.3	3420	MAJOR APPLIANCES . . . . .	7	295	6.9	.6
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	66	42 001	47.6	13.4	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	78	42 483	91.8	91.8
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	6	4 284	6.5	1.4		COMMOOITIES N.E.C. . . . .	(X)	2 950	(X)	6.4
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	6	299	9.0	.1						
7510	PERSONAL SERVICE PAPERS. . . . .	16	1 192	4.1	.4		HAROWARE (SIC 5072)				
7520	INDUSTRIAL PAPERS. . . . .	8	1 151	7.1	.4		TOTAL . . . . .	101	74 110	(X)	100.0
9760	MISCELLANEOUS LINES. . . . .	5	859	8.3	.3	1510	PAINTS, VARNISHES, LACQUERS. . . . .	13	1 179	4.4	1.6
	COMMOOITIES N.E.C. . . . .	(X)	41 952	(X)	13.3	3310	ELECTRICAL WIRING SUPPLIES . . . . .	10	1 247	5.6	1.7
						3610	HAROWARE . . . . .	96	52 346	71.8	70.6
						3620	PAINTERS' SUPPLIES . . . . .	9	1 032	17.7	1.4
						3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	8	1 274	5.4	1.7
						4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	8	1 221	5.5	1.6
						4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	18	809	4.8	1.1
						4870	ROPE, COROAGE, TWINE (NOT WIRE). . . . .	15	367	2.1	.5
						4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	6	376	11.6	.5
						6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	21	1 527	4.8	2.1
						6231	WIRE-PLAIN, COATEO, BARBEO . . . . .	8	490	2.0	.7
						6232	NAILS, STAPLES. . . . .	17	722	5.1	1.0
							OTHER COMMOOITIES. . . . .	(X)	315	(X)	.4
						7850	FLOOR COVERINGS. . . . .	4	658	10.4	.9
						8620	SPORT, ATHLETIC GOOODS, BICYCLES. . . . .	4	752	4.3	1.0
						9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	7	186	15.7	.3
							COMMOOITIES N.E.C. . . . .	(X)	11 136	(X)	15.0
							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
							TOTAL . . . . .	82	78 579	(X)	100.0
						3610	HAROWARE . . . . .	15	598	4.4	.8
						3611	BUILOERS' HAROWARE . . . . .	4	152	5.1	.2
						3614	HANO TOOLS, CUTLERY. . . . .	15	247	1.6	.3
							OTHER COMMOOITIES. . . . .	(X)	199	(X)	.3
						3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	40	8 949	21.4	11.4
						3711	WARM-AIR FURNANCES (ALL FUELS) . . . . .	30	2 784	7.4	3.5
						3712	CENTRAL HEATING-COOLING UNITS. . . . .	19	1 744	5.8	2.2
						3713	OCUTS, REGISTERS, ETC. . . . .	26	3 293	10.6	4.2
						3714	ROOM SPACE HEATING EQUIPMENT . . . . .	21	679	2.9	.9
						3715	OTHER WARM AIR SPACE HEATING . . . . .	11	448	3.5	.6
						3730	HYORONICS EQUIPMENT, SUPPLIES. . . . .	27	4 693	16.1	6.0
						3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	59	53 467	77.7	68.0
						3741	PIPE FITTINGS, VALVES. . . . .	49	21 468	36.4	27.3
						3742	PLUMBING FIXTURES. . . . .	47	12 337	21.1	15.7
						3743	ORAINAGE SYSTEMS . . . . .	39	10 092	17.8	12.8
						3744	OTHER PLUMBING EQUIPMENT, SUPP. . . . .	44	9 570	15.0	12.2
3310	ELECTRICAL WIRING SUPPLIES . . . . .	83	107 929	81.5	81.5						
3311	INT. WIRING, CONSTR. MAT. . . . .	51	41 806	40.3	31.6						
3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	41	20 665	21.5	15.6						
3313	LIGHTING FIXTURES. . . . .	50	17 762	17.5	13.4						
3314	ELECTRIC LAMPS . . . . .	48	7 056	7.2	5.3						
3315	MOTORS, INDOUST. CONTROLS . . . . .	43	20 640	22.5	15.6						
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	14	5 268	15.6	4.0						
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	11	2 399	5.9	1.8						
3430	ELECTRIC HOUSEWARES. . . . .	21	11 261	21.5	8.5						
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	13	1 196	3.9	.9						
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	6	201	2.2	.2						
3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	9	263	.8	.2						
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	4	391	9.6	.3						
	COMMOOITIES N.E.C. . . . .	(X)	3 568	(X)	2.7						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## San Francisco-Oakland SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
3810	CENTRAL AIR CONOITIONING . . . . .	10	1 304	15.1	1.7	4430	METAL-WORKING MACHINERY. . . . .	37	24 663	71.4	24.3
3811	RESIDENT. AND SMALL COMMERCIAL OTHER COMMOOTITIES. . . . .	8 (X)	407 897	5.8 (X)	.5 1.1	4431	NEW MACHINE TOOLS. . . . .	30	19 450	60.8	19.1
4420	GEN. PURPOSE INOUSTRIAL MACH... .	5	461	14.6	.6	4432	MISCELLANEOUS METALWORKING . . . . .	22	5 213	26.8	5.1
4610	INOUSTRIAL VALVES, FITTINGS. . . . .	12	2 182	15.8	2.8	4440	MATERIALS HANOLING EQUIPMENT . . . . .	31	10 557	61.9	10.4
6250	CAST IRON SOIL PIPE, TUBING. . . . .	15	1 241	7.4	1.6	4441	FORK LIFT TRUCKS . . . . .	13	5 485	60.6	5.4
6260	IRON, STEEL PIPE, TUBING . . . . .	23	3 584	12.9	4.6	4442	INOUSTRIAL TRUCKS. . . . .	6	1 537	44.1	1.5
6262	STANOARO STEEL PIPE. . . . .	22	3 409	12.1	4.3	4443	CRANES, OERRICKS, HOISTS . . . . .	5	594	31.5	.6
	OTHER COMMOOTITIES. . . . .	(X)	175	(X)	.2	4445	OTHER MATERIALS HANOLING EQUIP. OTHER COMMOOTITIES. . . . .	18 (X)	2 941 0	35.8 (X)	2.9 (Z)
	COMMOOTITIES N.E.C. . . . .	(X)	2 100	(X)	2.7	4450	OIL WELL, OIL REFINING MACH. . . . .	5	1 656	59.2	1.6
						4460	PRINTING TRADES MACHINERY. . . . .	12	4 399	82.6	4.3
	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4470	OTHER SPECIAL INO. MACH. . . . .	29	8 484	94.3	8.3
	TOTAL <sup>2</sup> . . . . .	46	19 223	(X)	100.0	4473	WOODWORKING MACHINERY. . . . .	9	1 901	100.0	1.9
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					4474	OTHER SPECIAL PURPOSE MACH. . . . .	17 (X)	5 648 935	88.8 (X)	5.6 .9
	TOTAL <sup>2</sup> . . . . .	129	55 850	(X)	100.0	4480	USED OR REBUILT MACH. EQUIP. . . . .	37	4 887	38.7	4.8
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4510	BEARINGS, POWER, TRANSMISSION. . . . .	10	378	7.4	.4
	TOTAL . . . . .	57	79 296	(X)	100.0	4610	INOUSTRIAL VALVES, FITTINGS. . . . .	9	327	16.0	.9
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	57	65 364	82.4	82.4	4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	7	265	7.8	.3
4211	CRAWLER TRACTORS . . . . .	23	12 725	29.9	16.0	4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	12	1 066	25.6	1.0
4212	SELF PROPELLED SCRAPERS. . . . .	12	4 315	11.6	5.4	6230	IRON/STEEL WIRE, WIRE PROOUCTS . . . . .	5	162	22.2	.2
4213	TRACTOR SHOVEL LOAOERS. . . . .	15	5 474	14.1	6.9	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	36 (X)	2 206 7 956	15.0 (X)	2.2 7.8
4214	PARTS AND ATTACHMENTS. . . . .	23	13 383	31.8	16.9		INOUSTRIAL SUPPLIES (SIC 5085)				
4215	POWER CRANES AND PARTS . . . . .	19	9 920	32.2	12.5		TOTAL . . . . .	172	106 469	(X)	100.0
4216	BITUMINOUS MIXERS, PAVERS. . . . .	9	600	6.0	.8	1220	NEW AND REBUILT PARTS. . . . .	7	546	33.3	.5
4217	CONCRETE MIXERS, PAVERS. . . . .	11	2 031	12.5	2.6	1510	PAINTS, VARNISHES, LACQUERS. . . . .	11	252	18.1	.2
4218	GRAOERS, ROLLERS, OFF HIGHWAY.	13	2 273	19.5	2.9	3610	HARWARE . . . . .	10	786	17.5	.7
4219	OTHER CONSTRUCTION EQUIP. . . . .	29	14 644	43.8	18.5	3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	5	155	5.5	.1
4420	GEN. PURPOSE INOUSTRIAL MACH... .	18	5 466	11.6	6.9	4210	CONSTRUCTION, MINING SUPPLIES. . . . .	7	548	15.6	.5
4421	ENGINES (INCL. INT. COMBUST.). . . . .	11	506	1.7	.6	4420	GEN. PURPOSE INOUSTRIAL MACH... .	19	956	12.8	.9
4422	COMPRESSORS, PUMPS . . . . .	11	2 233	16.0	2.8	4424	FANS, BLOWERS (INOUST. EQUIP.) . . . . .	6	72	4.1	.1
	OTHER COMMOOTITIES. . . . .	(X)	2 727	(X)	3.4	4425	OTHER GEN. INOUST. MACHINERY . . . . .	8 (X)	645 240	19.3 (X)	.6 .2
4440	MATERIALS HANOLING EQUIPMENT . . . . .	6	1 300	22.2	1.6	4430	METAL-WORKING MACHINERY. . . . .	10	962	26.4	.9
4480	USED OR REBUILT MACH. EQUIP. . . . .	15	1 761	11.2	2.2	4431	NEW MACHINE TOOLS. . . . .	6 (X)	201 761	8.3 (X)	.2 .7
4481	USED CONSTRUCTION EQUIP. . . . .	14	1 679	10.7	2.1	4470	OTHER SPECIAL INO. MACH. . . . .	8	993	25.0	.9
	OTHER COMMOOTITIES. . . . .	(X)	82	(X)	.1	4510	BEARINGS, POWER, TRANSMISSION. . . . .	36	11 846	67.2	11.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	19	4 240	10.7	5.3	4610	INOUSTRIAL VALVES, FITTINGS. . . . .	39	18 244	49.1	17.1
	COMMOOTITIES N.E.C. . . . .	(X)	1 165	(X)	1.5	4710	WELDING EQUIPMENT, SUPPLIES. . . . .	26	9 595	76.2	9.0
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					4820	BOTTLERS SUPPLIES. . . . .	8	6 908	78.3	6.5
	TOTAL . . . . .	26	9 646	(X)	100.0	4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	30	2 967	20.5	2.8
4310	GAROEN MACHINERY, EQUIP. SUPP. . . . .	14	3 870	58.7	40.1	4850	INOUSTRIAL LEATHER, LEATHER BELT . . . . .	8	660	42.8	.6
4320	FARM, OAIKY MACHINERY, PARTS . . . . .	15	4 187	75.8	43.4	4860	MECHANICAL RUBBER GOODS. . . . .	27	7 153	34.3	6.7
	COMMOOTITIES N.E.C. . . . .	(X)	1 589	(X)	16.5	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	14	2 391	37.2	2.2
	INOUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	67	25 487	74.6	23.9
	TOTAL . . . . .	177	101 634	(X)	100.0	6230	IRON/STEEL WIRE, WIRE PROOUCTS . . . . .	8	282	14.2	.3
3310	ELECTRICAL WIRING SUPPLIES . . . . .	7	559	15.7	.6	6260	IRON, STEEL PIPE, TUBING . . . . .	5	1 437	10.0	1.3
3610	HARWARE . . . . .	4	81	11.1	.1	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	16 (X)	474 13 827	6.8 (X)	.4 13.0
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	12	1 446	24.1	1.4		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4211	CRAWLER TRACTORS . . . . .	4	262	12.0	.3		TOTAL . . . . .	124	105 066	(X)	100.0
4219	OTHER CONSTRUCTION EQUIP. . . . .	5	612	33.3	.6	5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	27	11 499	78.9	10.9
	OTHER COMMOOTITIES. . . . .	(X)	571	(X)	.6	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	12	6 315	51.7	6.0
4410	FOOD PROCESSING MACHINERY EQUIP.	12	5 608	100.0	5.5	5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	6	659	66.6	.6
4411	OAIKY, MILK PROO. MACH. EQUIP. . . . .	5	1 356	59.0	1.3	5140	SURGICAL, MEO., HOSPITAL EQUIP.. . . .	35	50 112	89.4	47.7
4412	OTHER FOOD PROCESSING MACH. . . . .	10	4 252	100.0	4.2	5150	OPHTHALMIC PRODUCTS. . . . .	27	8 310	90.8	7.9
4420	GEN. PURPOSE INOUSTRIAL MACH... .	56	26 334	74.2	25.9	5151	PRESCRIPTION SALES . . . . .	13	2 975	50.9	2.8
4421	ENGINES (INCL. INT. COMBUST.). . . . .	13	8 896	75.8	8.8	5152	OPHTHALMIC MERCHANDISE SALES . . . . .	20	3 898	63.7	3.7
4422	COMPRESSORS, PUMPS . . . . .	34	7 567	57.3	7.4	5153	OPTICAL, OPHTHALMIC INSTRU... . .	8	1 437	51.8	1.4
4423	CRUSHING, MACH. AND EQUIP. . . . .	4	105	5.5	.1	5160	SCIENTIFIC INSTRUMENTS . . . . .	18	17 556	39.1	16.7
4424	FANS, BLOWERS (INOUST. EQUIP.) . . . . .	6	250	16.6	.2	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	14	6 217	51.7	5.9
4425	OTHER GEN. INOUST. MACHINERY . . . . .	24	9 515	59.4	9.4	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	21	1 071	5.2	1.0
							COMMOOTITIES N.E.C. . . . .	(X)	3 327	(X)	3.2
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)										
	TOTAL . . . . .	127	61 207	(X)	100.0						
1430	BEAUTY AIDS. . . . .	5	212	8.3	.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

Detail may not add to total due to rounding.

Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## San Francisco-Oakland SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
161D	SOAPS AND DETERGENTS . . . . .	9	1 931	17.9	3.2	6320	ALLOY STEEL . . . . .	10	5 710	13.1	2.9
172D	NOTIONS (THREAD, BUTTONS, ETC.).	5	268	9.3	.4	6321	BAR, HOT-ROLL DR COLD FINISH	6	2 438	6.5	1.2
5210	BEAUTY, BARBER SHOP EQUIPMENT . .	25	11 688	100.0	19.1	6322	TOL STEEL BARS . . . . .	4	284	.5	.1
5211	EQUIPMENT . . . . .	18	3 492	34.7	5.7	6323	PIPE AND TUBING . . . . .	5	1 478	7.2	.8
5212	SPRAY CAN PRODUCTS . . . . .	14	1 496	17.5	2.4	(X)	OTHER COMMODITIES . . . . .	(X)	1 509	(X)	.8
5213	HAIR CARE PRODUCTS . . . . .	16	4 046	47.8	6.6	6330	STAINLESS STEEL . . . . .	15	11 726	16.0	6.0
5214	WIGS, SWATCHES, TOWELS, CAPS . . .	14	1 649	27.0	2.7	6420	OTHER COPPER, BRASS MILL PRODS..	8	6 823	12.1	3.5
5215	SUNDRIES—CURLERS, PINS, CAPS . . .	13	1 004	17.9	1.6	6422	TUBULAR PRODUCTS . . . . .	7	2 363	4.1	1.2
5220	CUSTODIAL (JANITORS) SUPPLIES . . .	36	16 814	76.1	27.5	(X)	OTHER COMMODITIES . . . . .	(X)	4 460	(X)	2.3
5230	LAUNDRY, DRY CLEANING MACHINES . .	29	14 180	100.0	23.2	6430	ALUMINUM SHAPES, FORMS, ETC. . .	13	11 347	16.6	5.8
5231	COINOPERATED MACHINES EQUIP. . . .	11	3 712	100.0	6.1	6440	NONFERROUS METALS . . . . .	10	15 314	18.9	7.8
5232	ALL OTHER COMMERCIAL LAUNDRY . . .	14	2 681	57.8	4.4	9760	MISCELLANEOUS LINES . . . . .	5	6 614	10.5	3.4
5233	SUPPLIES (FLUIDS, ETC.) . . . . .	15	7 786	87.5	12.7	(X)	COMMODITIES N.E.C. . . . .	(X)	20 361	(X)	10.4
5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	9	2 706	70.9	4.4	METAL SALES OFFICES (SIC 5091 PT.)					
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	11	4 832	83.1	7.9	TOTAL . . . . .					
5330	OTHER SERVICE BUSINESS EQUIPMENT	6	351	100.0	.6	48	48 006	(X)	100.0		
5350	SHOE REPAIR AND RESOLE MATERIALS	8	2 502	60.2	4.1	6220	IRON, STEEL PRODUCTS (FLAT) . . .	16	13 379	57.6	27.9
5351	LEATHER, SOLE AND HEEL . . . . .	7	764	18.1	1.2	6223	SHEETS (COLD-ROLLED) . . . . .	6	536	5.1	1.1
5352	RUBBER SOLES AND HEELS . . . . .	6	662	25.0	1.1	6224	SHEETS (HOT-ROLLED) . . . . .	6	3 171	22.9	6.6
5353	FINDINGS AND MERCHANDISE . . . . .	8	1 076	26.4	1.8	6226	SHEETS (GALVANIZED, ETC.) . . .	8	2 760	19.7	5.7
751D	PERSONAL SERVICE PAPERS . . . . .	10	1 872	38.2	3.1	(X)	OTHER COMMODITIES . . . . .	(X)	6 912	(X)	14.4
9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	145	8.6	.2	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	13	4 915	41.6	10.2
	COMMODITIES N.E.C. . . . .	(X)	3 706	(X)	6.1	6231	WIRE—PLAIN, COATED, BARBED . .	7	1 531	18.3	3.2
TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)						6234	WIRE ROPE AND STRAND . . . . .	5	1 830	40.8	3.8
TOTAL . . . . .						(X)	OTHER COMMODITIES . . . . .	(X)	1 554	(X)	3.2
1510	PAINTS, VARNISHES, LACQUERS . . . .	6	745	7.3	1.7	6240	IRON, STEEL FINISHED PRODUCTS . .	15	6 855	32.6	14.3
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	6	837	8.6	1.9	6242	BAR, HOT ROLLED . . . . .	9	2 398	12.9	5.0
5420	SHIP, BOAT . . . . .	31	14 714	63.3	33.4	6245	STRUCTURAL SHAPES . . . . .	6	2 408	20.4	5.0
5430	AIRCRAFT, AVIATION PARTS . . . . .	32	19 860	80.9	45.1	6248	OTHER FINISHED PRODUCTS . . . .	5	548	5.9	1.1
5431	AIRCRAFT ENGINES, AIRFRAMES . . . .	16	9 896	73.7	22.5	(X)	OTHER COMMODITIES . . . . .	(X)	1 501	(X)	3.1
5432	AVIATION PARTS, SUPPLIES/EQUIP. . .	23	9 964	73.1	22.6	6260	IRON, STEEL PIPE, TUBING . . . . .	12	5 976	36.7	12.4
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . .	4	433	5.7	1.0	6270	OTHER CARBON STEEL PRODUCTS . .	4	337	3.5	.7
9760	MISCELLANEOUS LINES . . . . .	4	269	10.0	.6	6330	STAINLESS STEEL . . . . .	9	3 627	26.2	7.6
	COMMODITIES N.E.C. . . . .	(X)	7 197	(X)	16.3	6333	SHEETS . . . . .	5	1 026	8.5	2.1
CDAL (SIC 5091 PT.)						6335	OTHER STAINLESS STEEL . . . . .	5	1 417	21.4	3.0
TOTAL . . . . .						(X)	OTHER COMMODITIES . . . . .	(X)	1 184	(X)	2.5
METAL SERVICE CENTERS (SIC 5091 PT.)						6430	ALUMINUM SHAPES, FORMS, ETC. . .	10	948	10.3	2.0
TOTAL . . . . .						(X)	NONFERROUS METALS . . . . .	5	1 906	43.9	4.0
TOTAL . . . . .						(X)	COMMODITIES N.E.C. . . . .	(X)	10 063	(X)	21.0
TOTAL . . . . .						TOBACCO AND ITS PRODUCTS (SIC 5094)					
TOTAL . . . . .						1430	BEAUTY AIDS . . . . .	7	383	1.1	.5
1620	INDUSTRIAL CHEMICALS . . . . .	5	1 500	3.8	.8	2410	CONFECTIONERY . . . . .	21	11 111	13.6	13.6
3610	BARWARE . . . . .	5	344	7.4	.2	2411	CANDY (ALL KINDS) . . . . .	21	9 052	11.1	11.1
3740	PLUMBING FIX., EQUIP., SUPPLIES . . .	4	623	4.4	.3	2412	CHEWING GUM . . . . .	19	1 347	1.7	1.7
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	8	3 753	4.6	1.9	2414	NUTS, OTHER CONFECTIONS . . . .	11	469	1.0	.6
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . .	6	1 153	6.2	.6	(X)	OTHER COMMODITIES . . . . .	(X)	244	(X)	.3
6210	IRON, STEEL PRODS. (SEMI-FINISH) . . .	9	11 248	14.3	5.7	7110	CIGARETTES, CIGARS, TOBACCO . . .	22	66 063	81.1	81.1
6220	IRON, STEEL PRODUCTS (FLAT) . . . . .	30	36 427	24.0	18.5	7111	CIGARETTES . . . . .	22	58 295	71.5	71.5
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . .	22	14 390	13.3	7.3	7112	CIGARS . . . . .	19	5 120	7.9	6.3
6231	WIRE—PLAIN, COATED, BARBED . . . .	11	2 569	2.9	1.3	7113	OTHER TOBACCO . . . . .	17	2 647	4.0	3.2
6232	NAILS, STAPLES . . . . .	11	6 358	7.6	3.2	7510	PERSONAL SERVICE PAPERS . . . . .	7	278	1.7	.3
6233	WOVEN, WELDED WIRE FENCE EQUIP. . .	8	1 930	2.8	1.0	9750	SMOKERS' SUPPLIES AND PIPES . . .	4	1 236	2.0	1.5
6234	WIRE ROPE AND STRAND . . . . .	8	2 840	4.9	1.4	(X)	COMMODITIES N.E.C. . . . .	(X)	2 406	(X)	3.0
6235	REINFORCEMENT MESH . . . . .	10	692	1.7	.4	BEER AND ALE (SIC 5095 PT.)					
6240	IRON, STEEL FINISHED PRODUCTS . . . .	32	27 502	19.2	14.0	TOTAL . . . . .					
6242	BAR, HOT ROLLED . . . . .	19	5 401	5.1	2.7	47	69 717	(X)	100.0		
6243	BAR, COLD-FINISHED . . . . .	15	4 251	3.9	2.2	2950	SOFT DRINKS, DRINK, WATERS . . .	9	379	4.7	.5
6244	CONCRETE REINFORCEMENT BARS . . . .	15	6 417	7.5	3.3	7210	BEER, ALE, PORTER, STOUT, ETC. .	47	64 418	92.4	92.4
6245	STRUCTURAL SHAPES . . . . .	18	5 664	5.2	2.9	7211	BEER, ALE, ETC. . . . .	34	40 383	93.3	57.9
6248	OTHER FINISHED PRODUCTS . . . . .	5	656	.9	.3	7212	STATE, COUNTY LOCAL TAXES . . .	20	24 034	72.0	34.5
	OTHER COMMODITIES . . . . .	(X)	5 113	(X)	2.6	COMMODITIES N.E.C. . . . .					
6260	IRON, STEEL PIPE, TUBING . . . . .	22	20 191	15.6	10.3	(X)	4 920	(X)	7.1		
6261	TUBING (MECH. AND PRESSURE) . . . .	14	9 058	16.6	4.6						
6262	STANDARD STEEL PIPE . . . . .	17	11 132	10.2	5.7						
6270	OTHER CARBON STEEL PRODUCTS . . . .	5	1 385	3.9	.7						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## San Francisco-Oakland SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					
	TOTAL . . . . .	50	221 870	(X)	100.0	TOTAL . . . . .	95	86 103	(X)	100.0	
7210	BEER, ALE, PORTER, STOUT, ETC. .	15	3 003	4.8	1.4	1710	YARD OR PIECE GOODS. . . . .	4	281	7.3	.3
7211	BEER, ALE, ETC. . . . .	10	2 819	8.4	1.3	1711	COTTON FABRICS . . . . .	4	198	4.8	.2
7212	STATE, COUNTY LOCAL TAXES. . .	8	184	.6	.1		OTHER COMMODITIES. . . . .	(X)	83	(X)	.1
7310	WINES. . . . .	46	49 040	23.3	22.1	3430	ELECTRIC HOUSEWARES. . . . .	4	1 573	18.5	1.8
7320	SPIRITS. . . . .	41	162 299	88.8	73.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	6	1 447	11.8	1.7
	COMMODITIES N.E.C. . . . .	(X)	7 528	(X)	3.4	7711	HOUSE, PORCH, LAWN FURNITURE, OTHER COMMODITIES. . . . .	6	1 376	11.1	1.6
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)						OTHER COMMODITIES. . . . .	(X)	71	(X)	.1
	TOTAL . . . . .	25	83 682	(X)	100.0	7810	CHINA, GLASSWARE, CROCKERY . . .	17	5 386	33.8	6.3
7410	PRINTING, WRITING PAPER. . . . .	25	47 055	56.2	56.2	7820	HOUSEHOLD LINENS, DOMESTICS. . .	13	9 481	78.5	11.0
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER, COMMODITIES N.E.C. . . . .	7	4 992	7.6	6.0	7821	BEDSPREADS, BLANKETS . . . . .	11	3 797	31.4	4.4
		(X)	31 635	(X)	37.8	7822	TABLE LINENS . . . . .	6	687	7.8	.8
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					7823	SHEETS, PILLOW CASES . . . . .	9	2 086	18.7	2.4
	TOTAL . . . . .	42	41 434	(X)	100.0	7824	TOWELS, WASH CLOTHS. . . . .	8	2 092	17.7	2.4
1610	SOAPS AND DETERGENTS . . . . .	7	117	1.7	.3		OTHER COMMODITIES. . . . .	(X)	819	(X)	1.0
1620	INDUSTRIAL CHEMICALS . . . . .	5	131	2.8	.3	7830	SHADES, VENETIAN BLINDS. . . . .	6	1 021	10.0	1.2
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	13	326	2.7	.8	7840	CURTAINS, DRAPES . . . . .	8	796	64.2	.9
5220	CUSTODIAL (JANITORS) SUPPLIES. .	13	383	3.3	.9	7850	FLOOR COVERINGS. . . . .	36	47 429	97.6	55.1
7410	PRINTING, WRITING PAPER. . . . .	10	2 179	15.8	5.3	7851	CARPETS, RUGS. . . . .	33	32 578	68.3	37.8
7510	PERSONAL SERVICE PAPERS. . . . .	25	7 462	29.3	18.0	7852	LINOLEUM, OTHER HARD SURFACE.	18	12 264	43.4	14.2
7520	INDUSTRIAL PAPERS. . . . .	33	16 401	43.1	39.6	7853	OTHER FLOOR COVERINGS. . . . .	8	2 587	40.0	3.0
7530	SHIPPING ROOM SUPPLIES . . . . .	17	1 056	5.9	2.5	7860	MIRRORS, LAMPS, PICTURE FRAMES .	9	637	100.0	.7
7540	PAPERBOARD, BOXBOARD . . . . .	8	7 237	39.0	17.5	7870	KITCHEN UTENSILS, TOOLS, MISC. .	25	14 437	61.9	16.8
						8910	GIFTS, ART GOODS, NOVELTIES, ETC.	5	713	36.3	.8
							COMMODITIES N.E.C. . . . .	(X)	2 902	(X)	3.4
	STATIONERY, OFFICE SUPPLIES. . .	12	932	6.1	2.2		LUMBER AND MILLWORK (SIC 5098 PT.)				
7611	STATIONERY . . . . .	8	228	2.6	.6		TOTAL . . . . .	120	143 864	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	704	(X)	1.7	1510	PAINTS, VARNISHES, LACQUERS. . .	6	138	3.4	.1
8510	BUILDING AND CONSTRUCTION PAPER.	3	22	.7	.1	3610	HARDWARE . . . . .	10	261	5.0	.2
8530	ADHESIVES, MASTICS . . . . .	6	320	4.0	.8	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	9	751	1.9	.5
	COMMODITIES N.E.C. . . . .	(X)	4 868	(X)	11.7	6232	NAILS, STAPLES . . . . .	8	169	2.7	.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)						OTHER COMMODITIES. . . . .	(X)	582	(X)	.4
	TOTAL . . . . .	82	33 680	(X)	100.0	8110	LUMBER (ROUGH, DRESSED). . . . .	92	92 470	70.6	64.3
4110	OFFICE MACHINES AND EQUIPMENT. .	20	774	15.7	2.3	8111	SOFTWOODS (EXCEPT FLOORING). .	79	84 869	67.8	59.0
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	7	2 001	16.5	5.9	8112	HARDWOODS (EXCEPT FLOORING). .	28	6 187	26.7	4.3
7410	PRINTING, WRITING PAPER. . . . .	13	381	4.9	1.1	8113	FLOORING . . . . .	10	1 414	16.9	1.0
7510	PERSONAL SERVICE PAPERS. . . . .	4	82	1.1	.2	8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	54	22 907	23.0	15.9
7610	STATIONERY, OFFICE SUPPLIES. . .	82	26 549	78.8	78.8	8121	HARDWOOD . . . . .	29	6 044	26.9	4.2
7720	OFFICE, COMM., BUS. FURNITURE. .	16	1 207	11.0	3.6	8122	SOFTWOOD . . . . .	44	16 853	18.5	11.7
8680	BOOKS, MAGAZINES . . . . .	8	729	8.6	2.2	8130	WOOD SHINGLES. . . . .	7	782	9.6	.5
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	7	731	9.3	2.2	8140	WOOD MILLWORK (DOORS, ETC.). . .	35	17 239	23.4	12.0
	COMMODITIES N.E.C. . . . .	(X)	1 226	(X)	3.6	8150	METAL MILLWORK (DOORS, ETC.). . .	10	1 514	29.7	1.1
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					8160	VENEER, OTHER WOOD PRODUCTS. .	4	790	23.8	.5
	TOTAL . . . . .	91	48 620	(X)	100.0	8410	INSULATION MATERIALS . . . . .	5	76	11.1	.1
3420	MAJOR APPLIANCES . . . . .	6	293	3.3	.6	8420	ROOFING, SIDING, EQUIPMENT . . .	9	482	8.3	.3
4110	OFFICE MACHINES AND EQUIPMENT. .	10	618	9.1	1.3	8520	WALLBOARD, HARDBOARD . . . . .	17	1 118	4.7	.8
7610	STATIONERY, OFFICE SUPPLIES. . .	7	1 401	47.5	2.9		COMMODITIES N.E.C. . . . .	(X)	5 336	(X)	3.7
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	45	13 385	61.2	27.5		CONSTRUCTION MATERIALS (SIC 5098 PT.)				
							TOTAL . . . . .	91	86 160	(X)	100.0
7720	OFFICE, COMM., BUS. FURNITURE. .	58	26 853	68.4	55.2	1510	PAINTS, VARNISHES, LACQUERS. . .	8	320	4.3	.4
7721	OFFICE FURN. (WOODEN, METAL). .	45	18 145	67.0	37.3	3610	HARDWARE . . . . .	10	1 642	15.5	1.9
7722	PUBLIC BUILDING FURNITURE. . . . .	7	2 615	62.7	5.4	3740	PLUMBING FIX., EQUIP., SUPPLIES.	4	163	4.1	.2
7723	STORE, RESTAURANT FURNITURE. . .	6	2 321	23.3	4.8	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	21	947	1.6	1.1
7725	OTHER FURNITURE. . . . .	17	3 481	26.5	7.2	6232	NAILS, STAPLES . . . . .	21	939	1.6	1.1
	OTHER COMMODITIES. . . . .	(X)	291	(X)	.6		OTHER COMMODITIES. . . . .	(X)	8	(X)	(2)
7820	HOUSEHOLD LINENS, DOMESTICS. . .	5	733	8.0	1.5	6240	IRON, STEEL FINISHED PRODUCTS. .	4	421	8.9	.5
7840	CURTAINS, DRAPES . . . . .	6	602	10.3	1.2	6430	ALUMINUM SHAPES, FORMS, ETC. . .	9	876	16.6	1.0
7850	FLOOR COVERINGS. . . . .	23	2 290	10.9	4.7	7850	FLOOR COVERINGS. . . . .	7	978	12.5	1.1
7860	MIRRORS, LAMPS, PICTURE FRAMES .	4	342	5.5	.7	8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	6	701	1.5	.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	11	357	8.9	.7	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	22	3 486	6.9	4.0
	COMMODITIES N.E.C. . . . .	(X)	1 746	(X)	3.6	8220	CONCRETE PROD., BUILDING STONE .	15	1 008	41.3	1.2
						8230	CEMENT, LIME, PLASTIC, STUCCO. .	25	11 900	21.5	13.8
						8310	GLASS (FLAT, BRICK, ETC.). . . . .	17	6 953	100.0	8.1
						8410	INSULATION MATERIALS . . . . .	21	2 826	4.5	3.3
						8420	ROOFING, SIDING, EQUIPMENT . . .	20	6 301	29.6	7.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

## San Francisco-Oakland SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-		
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>	
8510	BUILDING AND CONSTRUCTION PAPER.	11	535	.9	.6	8740	FERTILIZER, FERTILIZER MATERIALS	10	1 521	23.8	7.5	
8520	WALLBOARD, HARDBOARD . . . . .	20	4 359	7.8	5.1	8750	AGRICULTURAL CHEMICALS . . . . .	15	7 797	56.9	38.4	
8530	ADHESIVES, MASTICS . . . . .	10	557	5.0	.6	8760	SEEDS . . . . .	10	1 685	26.1	8.3	
8540	STRUCTURAL IRON, STEEL . . . . .	4	334	.7	.4	8765	FINE SEEDS FOR LAWN AND TURF . . . . .	7	543	9.2	2.7	
8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	6	2 018	48.9	2.3	8767	FLOWER SEEDS AND BULBS . . . . .	5	252	9.1	1.2	
8561	STRUCTURAL ASSEMBLIES . . . . .	6	1 921	46.8	2.2		OTHER COMMOOITIES . . . . .	(X)	890	(X)	4.4	
	OTHER COMMOOITIES . . . . .	(X)	97	(X)	.1		COMMOOITIES N.E.C. . . . .	(X)	8 185	(X)	40.3	
8570	OTHER BUILDING MATERIALS . . . . .	15	3 483	6.9	4.0		JEWELRY, DIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)					
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	7	572	35.0	.7		TOTAL . . . . .	54	20 805	(X)	100.0	
	COMMOOITIES N.E.C. . . . .	(X)	35 780	(X)	41.5		8810	PRECIOUS STONES (CUT) AND METALS	23	8 000	69.3	38.5
	AMUSEMENT AND SPORTING GOOOS (SIC 5099 PT.)					8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	40	11 692	90.4	56.2	
	TOTAL . . . . .	137	123 716	(X)	100.0	8821	CLOCKS, WATCHES, MOVEMENTS . . . . .	16	1 720	44.1	8.3	
8610	PHOTOGRAPHIC GOOOS . . . . .	29	16 345	40.0	13.2	8822	COSTUME JEWELRY. . . . .	20	5 959	70.4	28.6	
8611	CAMERAS, PARTS, ACC. MOUNTS. . . . .	26	6 785	16.6	5.5	8823	JEWELERS' TOOLS, FINOINGS. . . . .	7	1 119	72.0	5.4	
8612	PROJECTION APPARATUS . . . . .	15	874	8.1	.7	8824	SILVERWARE, PLATEO WARE. . . . .	11	2 893	57.4	13.9	
8613	OEVELOP., PRINTING, APPARATUS. . . . .	14	1 142	10.4	.9	8910	GIFTS, ART GOOOS, NOVELTIES,ETC. . . . .	5	175	22.2	.8	
8614	SENSITIZED, UNEXPOSED FILMS. . . . .	15	3 101	8.2	2.5		COMMOOITIES N.E.C. . . . .	(X)	938	(X)	4.5	
	OTHER COMMOOITIES. . . . .	(X)	4 442	(X)	3.6		ART GOOOS AND AOVERTISING SPECIALTIES (SIC 5099 PT.)					
8620	SPORT, ATHLETIC GOOOS, BICYCLES. . . . .	59	37 562	46.9	30.4		TOTAL . . . . .	74	28 582	(X)	100.0	
8621	ATHLETIC EQUIPMENT, SUPPLIES . . . . .	21	9 744	19.7	7.9	7610	STATIONERY, OFFICE SUPPLIES. . . . .	6	163	8.3	.6	
8622	ARMS AND AMMUNITION. . . . .	13	7 989	19.4	6.5	7810	CHINA, GLASSWARE, CROCKERY . . . . .	6	499	18.4	1.7	
8624	CAMPING EQUIPMENT. . . . .	13	1 230	3.0	1.0	8630	TOYS, GAMES, FIREWORKS . . . . .	8	1 142	25.6	4.0	
8625	FISHING TACKLE AND EQUIPMENT . . . . .	16	8 242	19.5	6.7	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	5	341	20.3	1.2	
8626	SKI EQUIPMENT, SUPPLIES. . . . .	13	2 465	10.8	2.0	8910	GIFTS, ART GOOOS, NOVELTIES,ETC. . . . .	62	21 097	85.6	73.8	
8627	OTHER (WATER SPORTS, ARCHERY). . . . .	22	5 661	12.1	4.6	8920	AOVERTISING SPECIALTIES. . . . .	14	3 771	89.7	13.2	
	OTHER COMMOOITIES. . . . .	(X)	2 231	(X)	1.8		COMMOOITIES N.E.C. . . . .	(X)	1 569	(X)	5.5	
8630	TOYS, GAMES, FIREWORKS . . . . .	29	27 949	47.3	22.6		OTHER PRODUCTS (SIC 5099 PT.)					
8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	6	1 986	17.9	1.6		TOTAL . . . . .	173	113 075	(X)	100.0	
8650	BILLIAROS, POOL, BOWLING EQUIP. . . . .	6	969	44.4	.8	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	44	24 122	100.0	21.3	
8670	OTHER RECREATION, HOBBY GOOOS. . . . .	24	11 186	30.2	9.0	9210	LOGS, PILES, PULPWOOD, POLES . . . . .	6	2 742	82.7	2.4	
8910	GIFTS, ART GOOOS, NOVELTIES,ETC. . . . .	7	698	11.1	.6	9310	PHONO., RECORDS, PREREC. TAPES . . . . .	10	16 565	66.3	14.6	
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	6	365	30.0	.3	9410	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	6	5 520	100.0	4.9	
	COMMOOITIES N.E.C. . . . .	(X)	26 656	(X)	21.5	9412	SHEET MUSIC. . . . .	4	1 627	87.5	1.4	
	BOOKS, PERIOOICALS, AND NEWSPAPERS (SIC 5099 PT.)						OTHER COMMOOITIES. . . . .	(X)	3 893	(X)	3.4	
	TOTAL . . . . .	37	32 684	(X)	100.0	9510	OTHER TEXTILE PROOUCTS . . . . .	11	2 609	100.0	2.3	
7610	STATIONERY, OFFICE SUPPLIES. . . . .	5	1 355	33.8	4.1	9512	BURLAP . . . . .	6	691	42.8	.6	
8680	BOOKS, MAGAZINES . . . . .	37	31 037	95.0	95.0		OTHER COMMOOITIES. . . . .	(X)	1 918	(X)	1.7	
	COMMOOITIES N.E.C. . . . .	(X)	292	(X)	.9	9710	WALLPAPER. . . . .	6	2 924	100.0	2.6	
	FARM SUPPLIES (SIC 5099 PT.)					9730	LEATHER. . . . .	6	1 848	40.0	1.6	
	TOTAL . . . . .	30	20 318	(X)	100.0	9760	MISCELLANEOUS LINES. . . . .	34	28 289	99.2	25.0	
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	6	1 130	12.3	5.6	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	40	7 911	63.0	7.0	
4311	POWER LAWN MOWERS . . . . .	6	514	5.4	2.5		COMMOOITIES N.E.C. . . . .	(X)	20 545	(X)	18.2	
	OTHER COMMOOITIES. . . . .	(X)	616	(X)	3.0							

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 2A. Merchant Wholesalers—United States, by Broad Commodity Line: 1967

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>
UNITED STATES					UNITED STATES--CONTINUED				
000	TOTAL . . . . .	201 538	193 638 640	100.0	431	GARAGE MACHINERY, EQUIP. SUPP. . . . .	1 428	430 578	.2
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	2 662	3 091 138	1.6	432	FARM, DAIRY MACHINERY, PARTS . . . . .	1 622	756 416	.4
112	TRUCKS, TRUCK TRACTORS . . . . .	2 823	1 566 907	.8	441	FOOD PROCESSING MACHINERY EQUIP. . . . .	540	218 348	.1
121	MACHINE SHOP SALES AND LABOR . . . . .	7 522	526 241	.3	442	GEN. PURPOSE INDUSTRIAL MACH. . . . .	4 723	1 218 250	.6
122	NEW AND REBUILT PARTS . . . . .	23 159	6 804 941	3.4	443	METAL-WORKING MACHINERY . . . . .	2 128	1 154 669	.6
123	AUTOMOTIVE GLASS . . . . .	1 063	57 929	(Z)	444	MATERIALS HANDLING EQUIPMENT . . . . .	2 347	759 653	.4
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	2 704	280 837	.1	445	OIL WELL, OIL REFINING MACH. . . . .	1 741	1 044 049	.5
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	601	178 633	.1	446	PRINTING TRADES MACHINERY . . . . .	481	192 617	.1
131	TIRES AND TUBES . . . . .	5 360	1 147 576	.6	447	OTHER SPECIAL IND. MACH. . . . .	1 784	766 935	.4
132	RECAPPED TIRES . . . . .	1 721	181 220	.1	448	USED OR REBUILT MACH. EQUIP. . . . .	2 702	553 410	.3
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	1 731	1 953 457	1.0	451	BEARINGS, POWER, TRANSMISSION. . . . .	1 969	743 722	.4
142	HEALTH PRODUCTS . . . . .	2 562	915 398	.5	461	INDUSTRIAL VALVES, FITTINGS . . . . .	3 103	804 912	.4
143	BEAUTY AIDS . . . . .	3 879	1 418 703	.7	471	WEAVING EQUIPMENT, SUPPLIES . . . . .	1 725	610 497	.3
145	DRUGGIST SUPPLIES . . . . .	1 023	492 334	.2	481	RECONDITIONED DRUMS AND BARRELS . . . . .	275	73 319	(Z)
151	PAINTS, VARNISHES, LACQUERS . . . . .	3 303	483 698	.2	482	BOTTLE SUPPLIES . . . . .	234	221 465	.1
161	SOAPS AND DETERGENTS . . . . .	3 935	851 516	.4	483	PRINTING, DUPLICATING INKS . . . . .	240	24 819	(Z)
162	INDUSTRIAL CHEMICALS . . . . .	4 189	2 383 285	1.2	484	ABRASIVES, ABRASIVE MATERIALS . . . . .	2 345	289 719	.1
171	YARN OR PIECE GOODS . . . . .	3 449	3 723 920	1.9	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	588	33 363	(Z)
172	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	1 801	464 300	.2	486	MECHANICAL RUBBER GOODS . . . . .	1 789	350 005	.2
173	KNIT FABRICS, KNITTING YARNS . . . . .	595	379 791	.2	487	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	1 648	144 231	.1
181	MEN'S, BOYS' CLOTHING . . . . .	2 402	1 388 923	.7	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	4 383	1 555 591	.8
182	WOMEN'S, CHILD'S CLOTHING . . . . .	3 064	1 970 993	1.0	511	DENTAL EQUIPMENT, SUPPLIES . . . . .	702	315 854	.2
183	MILLINERY, MILLINERY SUPPLIES . . . . .	244	62 810	(Z)	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	3 319	479 006	.2
184	ORFÈVRE FURS, FUR CLOTHING . . . . .	260	110 890	.1	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	302	41 503	(Z)
191	SHOES, OTHER FOOTWEAR . . . . .	1 279	728 241	.4	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	1 489	1 080 213	.5
211	FROZEN FOODS . . . . .	4 948	2 886 426	1.5	515	OPHTHALMIC PRODUCTS . . . . .	1 018	303 720	.2
221	BUTTER AND CHEESE . . . . .	4 309	1 349 616	.7	516	SCIENTIFIC INSTRUMENTS . . . . .	563	457 047	.2
222	ICE CREAM, ICES . . . . .	1 029	183 839	.1	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	589	198 840	.1
223	MILK, CREAM (FLUID) . . . . .	1 895	1 034 248	.5	521	BEAUTY, BARBER SHOP EQUIPMENT . . . . .	1 555	478 485	.2
224	OTHER DAIRY PRODUCTS . . . . .	1 619	578 167	.3	522	CUSTODIAL (JANITORS) SUPPLIES . . . . .	2 173	388 829	.2
231	EGGS (SHELL) . . . . .	2 177	803 926	.4	523	LAUNDRY, DRY CLEANING MACHINES . . . . .	1 166	419 452	.2
232	POULTRY . . . . .	2 848	1 411 925	.7	531	UPHOLSTERERS' FABRICS, SUPPLIES . . . . .	524	238 406	.1
241	CONFECTIONERY . . . . .	7 389	2 024 686	1.0	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	711	175 061	.1
251	FISH, SEAFOOD (FRESH FROZEN) . . . . .	2 005	873 487	.4	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	266	59 903	(Z)
261	MEATS, PROVISIONS . . . . .	7 006	8 431 983	4.3	534	MORTICIANS' GOODS, UNDERTAKERS' . . . . .	176	29 694	(Z)
271	FRESH FRUITS, VEGETABLES . . . . .	6 251	4 359 490	2.2	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	363	85 395	(Z)
281	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	2 649	739 924	.4	541	RAILROAD TRANSPORTATION EQUIP. . . . .	96	109 188	.1
282	COFFEE-GREEN . . . . .	118	797 238	.4	542	SHIP, BOAT . . . . .	656	256 047	.1
283	TEA, SPICES . . . . .	2 545	328 487	.2	543	AIRCRAFT, AVIATION PARTS . . . . .	1 037	900 036	.5
284	BAKERY PRODUCTS . . . . .	1 968	526 309	.3	544	MISCELLANEOUS TRANSPORTATION . . . . .	67	35 586	(Z)
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	1 221	741 927	.4	611	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	448	569 066	.3
286	CANNED-BOTTLED FOODS . . . . .	5 983	5 583 340	2.8	612	COKE . . . . .	12	6 630	(Z)
287	SUGAR-REFINED . . . . .	2 972	619 003	.3	621	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	537	250 307	.1
289	BREAKFAST FOODS . . . . .	2 050	408 430	.2	622	IRON, STEEL PRODUCTS (FLAT) . . . . .	1 804	2 229 037	1.1
291	FLOUR, RELATED PRODUCTS . . . . .	2 769	633 930	.3	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	4 179	544 725	.3
292	MARGARINE, SHORTENINGS . . . . .	4 204	708 056	.4	624	IRON, STEEL FINISHED PRODUCTS . . . . .	1 638	1 145 306	.6
293	PET FOODS--ALL KINDS . . . . .	2 092	488 922	.2	625	CAST IRON SOIL PIPE, TUBING . . . . .	1 318	150 305	.1
294	ORIOLE, FRUITS, VEGETABLES . . . . .	1 619	198 860	.1	626	IRON, STEEL PIPE, TUBING . . . . .	3 895	1 229 334	.6
295	SOFT DRINKS, DRINK, WATERS . . . . .	2 840	396 491	.2	627	OTHER CARBON STEEL PRODUCTS . . . . .	161	104 214	.1
296	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	3 351	2 697 050	1.4	632	ALLOY STEEL . . . . .	511	367 495	.2
311	COTTON (RAW) INCL. LINTERS . . . . .	321	1 956 135	1.0	633	STAINLESS STEEL . . . . .	817	765 847	.4
312	GRAINS, BEANS, ETC. . . . .	2 335	10 894 111	5.5	641	COPPER WIRE (ELECTRICAL ONLY) . . . . .	32	38 576	.1
313	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	586	809 474	.4	642	OTHER COPPER, BRASS MILL PRODS. . . . .	532	363 844	.2
321	HIDES, SKINS, PELTS . . . . .	531	616 392	.3	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	1 305	685 123	.3
322	TOBACCO (LEAF) . . . . .	166	558 647	.3	644	NONFERROUS METALS . . . . .	273	467 184	.2
323	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	202	300 641	.2					
324	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	44	36 610	(Z)					
325	PEANUTS, UNROASTED . . . . .	42	73 019	(Z)					
326	NUTS (EDIBLE) SHELLED-UNSHELLED . . . . .	88	81 591	(Z)					
327	OTHER EDIBLE FARM PRODUCTS . . . . .	154	148 660	.1					
331	ELECTRICAL WIRING SUPPLIES . . . . .	6 228	4 855 892	2.5					
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	625	189 501	.1					
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	1 993	431 328	.2					
342	MAJOR APPLIANCES . . . . .	3 988	4 528 544	2.3					
343	ELECTRIC HOUSEWARES . . . . .	3 268	831 128	.4					
344	ROOM AIR CONDITIONERS . . . . .	1 539	328 803	.2	711	CIGARETTES, CIGARS, TOBACCO . . . . .	4 632	5 423 193	2.7
351	ELECTRONIC TUBES, PARTS ACC. . . . .	5 261	2 206 812	1.1	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	5 900	4 342 828	2.2
361	HARDWARE . . . . .	7 962	2 372 445	1.2	731	WINES . . . . .	2 026	1 022 061	.5
362	PAINTERS' SUPPLIES . . . . .	1 097	92 981	(Z)	732	SPIRITS . . . . .	1 435	4 989 963	2.5
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	4 586	785 288	.4	741	PRINTING, WRITING PAPER . . . . .	2 644	1 851 407	.9
372	ELEC. RESIDENTIAL SPACE HEATING . . . . .	851	27 767	(Z)	742	ROLL NEWSPT: ROTOGRAVURE PAPER . . . . .	293	399 859	.2
373	HYDRONICS EQUIPMENT, SUPPLIES . . . . .	2 446	364 116	.2	751	PERSONAL SERVICE PAPERS . . . . .	5 426	1 095 725	.6
374	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	5 856	2 651 640	1.3	752	INDUSTRIAL PAPERS . . . . .	4 729	1 581 659	.8
381	CENTRAL AIR CONDITIONING . . . . .	3 081	593 487	.3	753	SHIPPING ROOM SUPPLIES . . . . .	799	75 593	(Z)
382	PARTS SUPPLIES, AND ACCESSORIES . . . . .	1 564	263 384	.1	754	PAPERBOARD, BOXBOARD . . . . .	590	196 574	.1
391	COMMERCIAL REFRIGERATORS EQUIP. . . . .	1 865	357 577	.2	761	STATIONERY, OFFICE SUPPLIES . . . . .	7 813	1 575 885	.8
411	OFFICE MACHINES AND EQUIPMENT . . . . .	5 170	668 953	.3	771	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	1 477	692 559	.3
412	INDICATING, RECORD., INSTRUMENTS . . . . .	295	53 980	(Z)	772	OFFICE, COMM., BUS. FURNITURE . . . . .	3 694	832 169	.4
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	645	157 150	.1	781	CHINA, GLASSWARE, CROCKERY . . . . .	996	343 482	.2
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	742	102 832	.1	782	HOUSEHOLD LINENS, DOMESTICS . . . . .	1 001	436 085	.2
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	559	92 546	(Z)	783	SHADES, VENETIAN BLINDS . . . . .	159	30 591	0
416	STORE, SERVICE SHOP MACHINES . . . . .	1 173	257 428	.1	784	CURTAINS, DRAPES . . . . .	501	94 661	0
417	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	224	18 403	(Z)	785	FLOOR COVERINGS . . . . .	2 635	1 467 884	.7
418	STORE, RESTAURANT FIXTURES . . . . .	1 474	422 945	.2	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	453	76 902	0
421	CONSTRUCTION, MINING SUPPLIES . . . . .	3 734	3 152 788	1.6	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	2 528	831 649	.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
 1 Detail may not add to total due to rounding.

TABLE 2A. Merchant Wholesalers—United States, by Broad Commodity Line: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>	Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>
UNITED STATES--CONTINUED					UNITED STATES--CONTINUED				
811	LUMBER (ROUGH, DRESSED), . . . . .	3 890	3 291 052	1.7	872	FEEDS (MIXED AND OTHER), . . . . .	1 429	420 075	.2
812	PLYWOOD (INCL. CLIPBOARD ETC.), . . . . .	2 479	1 024 985	.5	873	FEED INGREDIENTS, . . . . .	650	898 121	.5
813	WOOD SHINGLES, . . . . .	667	62 771	(Z)	874	FERTILIZER, FERTILIZER MATERIALS, . . . . .	1 345	669 991	.3
814	WOOD MILLWORK (DOORS, ETC.), . . . . .	2 534	874 701	.4	875	AGRICULTURAL CHEMICALS, . . . . .	1 445	351 866	.2
815	METAL MILLWORK (DOORS, ETC.), . . . . .	1 466	198 391	.1	876	SEEDS, . . . . .	957	463 822	.2
816	VENEER, OTHER WOOD PRODUCTS, . . . . .	307	63 626	(Z)	881	PRECIOUS STONES (CUT) AND METALS, . . . . .	1 209	727 988	.4
821	BRICK, BLOCKS, TILE, CLAY, . . . . .	1 612	470 391	.2	882	JEWELRY, SILVERWARE, TROPHIES, . . . . .	2 783	898 718	.5
822	CONCRETE PRD., BUILDING STONE, . . . . .	664	106 290	.1	891	GIFTS, ART GOODS, NOVELTIES, ETC., . . . . .	2 535	549 348	.3
823	CEMENT, LIME, PLASTIC, STUCCO, . . . . .	1 104	235 176	.1	892	ADVERTISING SPECIALTIES, . . . . .	1 182	256 800	.1
824	SAND, GRAVEL, CRUSHED STONE, . . . . .	882	145 349	.1	911	FLOWERS, FLORIST'S SUPPLIES, . . . . .	1 363	419 238	.2
825	READY-DR-TRANSIT-MIXED CONCRETE, . . . . .	84	39 494	(Z)	921	LOGS, PILES, PULPWOOD, POLES, . . . . .	1 358	595 274	.3
831	GLASS (FLAT, BRICK, ETC.), . . . . .	1 047	294 413	.1	922	BARRELS, BOXES, BOX SHEDS, ETC., . . . . .	147	69 061	(Z)
841	INSULATION MATERIALS, . . . . .	1 654	216 145	.1	931	PHONOS, RECORDS, PREREC. TAPES, . . . . .	1 146	875 327	.4
842	ROOFING, SIDING, EQUIPMENT, . . . . .	2 455	571 678	.3	941	MUSICAL INSTRUMENTS, SHEET MUSIC, . . . . .	363	205 681	.1
851	BUILDING AND CONSTRUCTION PAPER, . . . . .	453	21 143	(Z)	951	OTHER TEXTILE PRODUCTS, . . . . .	603	221 822	.1
852	WALLBOARD, HARDBOARD, . . . . .	1 804	306 219	.2	961	INDUSTRIAL YARNS, . . . . .	164	292 827	.1
853	ADHESIVES, MASTICS, . . . . .	1 096	68 624	(Z)	971	WALLPAPER, . . . . .	523	148 789	.1
854	STRUCTURAL IRON, STEEL, . . . . .	181	46 692	(Z)	972	VEGET. OILS (COTTONSEED, ETC.), . . . . .	48	221 424	.1
855	PLASTIC BUILDING MATERIALS, . . . . .	658	86 526	(Z)	973	LEATHER, . . . . .	453	177 213	.1
856	PREFABR. STRUCTURAL ASSEMBLIES, . . . . .	293	144 319	.1	974	LUGGAGE, SADDLERY, HARNESS, . . . . .	131	34 896	(Z)
857	OTHER BUILDING MATERIALS, . . . . .	1 502	417 819	.2	975	SMDKERS' SUPPLIES AND PIPES, . . . . .	848	79 259	(Z)
861	PHOTOGRAPHIC GOODS, . . . . .	1 795	766 498	.4	976	MISCELLANEOUS LINES, . . . . .	3 679	1 590 567	.8
862	SPORT, ATHLETIC GOODS, BICYCLES, . . . . .	2 759	1 238 664	.6	991	RECEIPTS FROM PROCESSING, . . . . .	184	28 683	(Z)
863	TOYS, GAMES, FIREWORKS, . . . . .	2 237	814 933	.4	992	COMMODITY CREDIT RECEIPTS, . . . . .	499	41 685	(Z)
864	BOATS (OUTBOARD AND ROW BOATS), . . . . .	331	115 867	.1	993	OTHER LABOR, SERVICE RECEIPTS, . . . . .	15 164	1 183 039	.6
865	BILLIARDS, POOL, BOWLING EQUIP., . . . . .	211	49 339	(Z)		COMMODITIES N.E.C., . . . . .	(X)	3 249 145	(X)
866	THEATER, STUDIO EQUIPMENT, . . . . .	82	23 227	(Z)					
867	OTHER RECREATION, HOBBY GOODS, . . . . .	626	234 078	.1					
868	BOOKS, MAGAZINES, . . . . .	2 510	1 411 437	.7					
871	HAY, STRAW, ALFALFA, OTHER, . . . . .	351	129 441	.1					

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.



TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
NEW ENGLAND					NEW ENGLAND--CONTINUED				
000	TOTAL . . . . .	12 121	10 502 523	100.0	446	PRINTING TRADES MACHINERY . . . . .	25	6 499	.1
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	163	113 119	1.1	447	OTHER SPECIAL INO. MACH. . . . .	127	56 481	.5
112	TRUCKS, TRUCK TRACTORS . . . . .	157	58 316	.6	448	USEO OR REBUILT MACH. EQUIP. . . . .	166	31 900	.3
121	MACHINE SHOP SALES AND LABOR . . . . .	376	21 507	.2	451	BEARINGS, POWER, TRANSMISSION. . . . .	105	38 738	.4
122	NEW AND REBUILT PARTS . . . . .	1 171	323 836	3.1	461	INDUSTRIAL VALVES, FITTINGS. . . . .	170	45 413	.4
123	AUTOMOTIVE GLASS . . . . .	6	29	(Z)	471	WELDING EQUIPMENT, SUPPLIES. . . . .	72	25 920	.2
124	USEO AUTO PARTS, EQUIP., ACCESS. . . . .	113	10 490	.1	481	RECONOITIONEOR DRUMS AND BARRELS. . . . .	22	5 020	(Z)
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	31	6 141	.1	482	BOTTLETS SUPPLIES. . . . .	14	17 515	.2
131	TIRES AND TUBES . . . . .	303	78 061	.7	483	PRINTING, DUPLICATING INKS . . . . .	17	2 939	(Z)
132	RECAPPEO TIRES . . . . .	108	17 341	.2	484	ABRASIVES, ABRASIVE MATERIALS. . . . .	154	24 539	.2
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	67	105 801	1.0	485	INOUSTRIAL LEATHER, LEATHER BELT . . . . .	52	1 056	(Z)
142	HEALTH PRODUCTS . . . . .	141	58 657	.6	486	MECHANICAL RUBBER GOODS. . . . .	94	17 700	.2
143	BEAUTY AIOS. . . . .	168	76 420	.7	487	ROPE, COROAGE, TWINE (NOT WIRE). . . . .	127	6 384	.1
145	ORUGIST SUNDRIES. . . . .	62	21 972	.2	491	OTHER INOUSTRIAL EQUIPMENT SUPP. . . . .	294	94 638	.9
151	PAINTS, VARNISHES, LACOUERS. . . . .	244	31 658	.3	511	ONENTIAL EQUIPMENT, SUPPLIES . . . . .	36	20 369	.2
161	SOAPS AND OETERGENTS . . . . .	181	33 472	.3	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	126	17 303	.2
162	INOUSTRIAL CHEMICALS . . . . .	287	216 783	2.1	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	20	2 175	(Z)
171	YARO OR PIECE GOODS. . . . .	136	114 843	1.1	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	82	61 977	.6
172	NOTIONS (THREAO, BUTTONS, ETC.). . . . .	87	31 129	.3	515	OPHTHALMIC PRODUCTS. . . . .	53	13 451	.1
173	KNIT FABRICS, KNITTING YARNS . . . . .	33	11 544	.1	516	SCIENTIFIC INSTRUMENTS . . . . .	43	30 290	.3
181	MEN'S, BOYS' CLOTHING . . . . .	127	79 219	.8	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	26	14 468	.1
182	WOMEN'S, CHILD'S CLOTHING . . . . .	129	79 480	.8	521	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	75	18 306	.2
183	MILLINERY, MILLINERY SUPPLIES. . . . .	10	1 357	(Z)	522	CUSTOOTAL (JANITORS) SUPPLIES. . . . .	148	16 617	.2
184	ORRESO FURS, FUR CLOTHING . . . . .	16	2 302	(Z)	523	LAUNORY, ORY CLEANING MACHINES. . . . .	80	22 970	.2
191	SHOES, OTHER FOOTWEAR. . . . .	141	146 074	1.4	531	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	22	11 915	.1
211	FROZEN FOODS . . . . .	334	196 305	1.9	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	36	12 637	.1
221	BUTTER AND CHEESE. . . . .	284	58 256	.6	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	8	2 912	(Z)
222	ICE CREAM, ICES. . . . .	50	11 077	.1	534	MORTICIANS' GOODS, UNOERTAKERS'. . . . .	11	1 368	(Z)
223	MILK, CREAM (FLUTO). . . . .	74	38 298	.4	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	49	16 462	.2
224	OTHER OAIKY PRODUCTS . . . . .	77	16 859	.2	542	SHIP, BOAT . . . . .	40	12 747	.1
231	EGGS (SHELL) . . . . .	95	26 858	.3	543	AIRCRAFT, AVIATION PARTS . . . . .	15	8 832	.1
232	POULTRY. . . . .	203	79 669	.8	611	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	15	25 850	.2
241	CONFECTIONERY. . . . .	430	104 786	1.0	621	IRON, STEEL PROOS. (SEMI-FINISH) . . . . .	16	1 812	(Z)
251	FISH, SEAFOOD (FRESH FROZEN) . . . . .	312	166 243	1.6	622	IRON, STEEL PROOOTS (FLAT). . . . .	89	71 478	.7
261	MEATS, PROVISIONS. . . . .	447	727 606	6.9	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	186	24 548	.2
271	FRESH FRUITS, VEGETABLES. . . . .	450	245 098	2.3	624	IRON, STEEL FINISHEO PRODUCTS. . . . .	81	57 544	.5
281	COFFEE-ROASTEO (INCL. SOLUBLE) . . . . .	161	33 454	.3	625	CAST IRON SOIL PIPE, TUBING. . . . .	113	8 565	.1
283	TEA, SPICES. . . . .	152	39 784	.4	626	IRON, STEEL PIPE, TUBING . . . . .	169	21 720	.2
284	BAKERY PRODUCTS. . . . .	117	35 695	.3	627	OTHER CARBON STEEL PROOOTS. . . . .	11	4 494	(Z)
285	FOOO, BEVERAGE BASIC MATERIALS . . . . .	62	20 795	.2	632	ALLOY STEEL. . . . .	32	27 721	.3
286	CANNEO-BOTTLEO FOBOOS . . . . .	349	365 125	3.5	633	STAINLESS STEEL. . . . .	51	62 127	.6
287	SUGAR-REFINEO. . . . .	145	22 951	.2	642	OTHER COPPER, BRASS MILL PROOS. . . . .	42	42 925	.4
289	BREAKFAST FOODS. . . . .	103	16 696	.2	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	81	80 658	.8
291	FLOUR, RELATED PROOOTS. . . . .	154	42 987	.4	644	NONFERROUS METALS. . . . .	16	17 161	.2
292	MARGARINE, SHORTEINGS . . . . .	223	33 372	.3	650	PETROLEUM PRODUCTS . . . . .	154	2 299	(Z)
293	PET FOODS--ALL KINS. . . . .	112	30 388	.3	651	GASOLINE, KEROSENE . . . . .	8	1 407	(Z)
294	ORIEO, FRUITS, VEGETABLES. . . . .	86	7 187	.1	652	LIOUFIEO PETROLEUM GAS. . . . .	8	2 765	(Z)
295	SOOT ORINKS, ORINK, WATERS . . . . .	147	21 279	.2	653	OILS, GREASES, OTHER PETROL. . . . .	11	3 973	(Z)
296	FOOODS (EXC. AS SPECIFIEO ABOVE). . . . .	157	101 672	1.0	662	UNPREPAREO IRON, STEEL SCRAP . . . . .	20	312	(Z)
311	COTTON (RAW) INCL. LINTERS . . . . .	8	20 724	.2	711	CIGARETTES, CIGARS, TOBACCO. . . . .	278	403 687	3.8
312	GRAINS, BEANS, ETC.. . . .	5	70	(Z)	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	220	241 892	2.3
313	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	11	4 888	(Z)	731	WINES. . . . .	121	88 776	.8
321	HIOES, SKINS, PELTS. . . . .	18	61 668	.6	732	SPIRITS. . . . .	87	283 069	2.7
323	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	70	203 084	1.9	741	PRINTING, WRITING PAPER. . . . .	192	92 837	.9
331	ELECTRICAL WIRING SUPPLIES . . . . .	428	279 673	2.7	742	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	11	1 480	(Z)
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	50	9 629	.1	751	PERSONAL SERVICE PAPERS. . . . .	368	78 067	.7
341	NON-CONSOLE RADIOO AND PLAYERS . . . . .	96	14 816	.1	752	INOUSTRIAL PAPERS. . . . .	329	119 781	1.1
342	MAJOR APPLIANCES . . . . .	195	218 927	2.1	753	SHIPPING ROOM SUPPLIES . . . . .	60	6 799	.1
343	ELECTRIC HOUSEWARES. . . . .	168	32 565	.3	754	PAPERBOARD, BOXBOARD . . . . .	39	14 743	.1
344	ROOM AIR CONOITIONERS. . . . .	62	11 191	.1	761	STATIONERY, OFFICE SUPPLIES. . . . .	490	82 768	.8
351	ELECTRONIC TUBES, PARTS ACC. . . . .	311	137 789	1.3	771	HOUSEHOLO FURNITURE, SLEEP EQUIP. . . . .	78	38 918	.4
361	HAROWARE . . . . .	414	140 185	1.3	772	OFFICE, COMM., BUS. FURNITURE. . . . .	210	52 002	.5
362	PAINTERO SUPPLIES . . . . .	65	5 685	.1	781	CHINA, GLASSWARE, CROCKERY . . . . .	42	10 626	.1
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	321	44 510	.4	782	HOUSEHOLO LINENS, OOMESTICS. . . . .	42	16 514	.2
372	ELEC. RESIOENTIAL SPACE HEATING. . . . .	63	2 170	(Z)	783	SHAOES, VENETIAN BLINOS. . . . .	9	3 750	(Z)
373	HYORONICS EQUIPMENT, SUPPLIES. . . . .	289	54 949	.5	784	CURTAINS, GRAPES . . . . .	26	9 694	.1
374	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	390	154 108	1.5	785	FLOOR COVERINGS. . . . .	109	69 442	.7
381	CENTRAL AIR CONOITIONING. . . . .	124	23 752	.2	786	MIRRORO, LAMP, PICTURE FRAMES . . . . .	23	1 528	(Z)
382	PARTS SUPPLIES, AND ACCESSORIES. . . . .	60	8 790	.1	787	KITCHEN UTENSILS, TOOL, MISC. . . . .	110	45 321	.4
391	COMMERCIAL REFRIGERATORO EQUIP. . . . .	114	25 673	.2	811	LUMBER (ROUGH, ORESSEO). . . . .	216	191 382	1.8
411	OFFICE MACHINES AND EQUIPMENT. . . . .	298	33 602	.3	812	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	151	46 693	.4
412	INOICATING, RECORO, INSTRUMENTS . . . . .	18	1 417	(Z)	813	WOOD SHINGLES. . . . .	66	5 910	.1
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	37	4 769	(Z)	814	WOOD MILLWORK (DOORO, ETC.). . . . .	140	67 230	.6
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	40	5 660	.1	815	METAL MILLWORK (DOORO, ETC.). . . . .	56	6 219	.1
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	27	3 858	(Z)	816	VENEER, OTHER WOOD PROOOTS. . . . .	13	1 603	(Z)
416	STORE, SERVICE SHOP MACHINES . . . . .	72	10 284	.1	821	BRICK, BLOCKS, TILE, CLAY. . . . .	121	33 794	.3
417	SCALEO, BALANCEO (EX. SCIENTIFIC) . . . . .	14	552	(Z)	822	CONCRETE PROO., BUILDING STONE . . . . .	41	6 077	.1
418	STORE, RESTAURANT FIXTUREO . . . . .	87	21 409	.2	823	CEMENT, LIME, PLASTIC, STUCCO. . . . .	82	20 117	.2
421	CONSTRUCTION, MINING SUPPLIES. . . . .	216	143 129	1.4	824	SANO, GRAVEL, CRUSHEO STONE. . . . .	48	7 684	.1
431	GAROEN MACHINERY, EQUIP. SUPP. . . . .	65	21 344	.2	831	GLASS (FLAT, BRICK, ETC.). . . . .	46	21 953	.2
432	FARM, OAIKY MACHINERY, PARTS . . . . .	53	14 693	.1	841	INSULATION MATERIALS . . . . .	105	12 854	.1
441	FOOO PROCESSING MACHINERY EQUIP. . . . .	31	8 786	.1	842	ROOFING, STING, EQUIPMENT . . . . .	126	25 441	.2
442	GEN. PURPOSE INOUSTRIAL MACH. . . . .	252	56 739	.5	851	BUILDING AND CONSTRUCTION PAPER. . . . .	40	1 795	(Z)
443	METAL-WORKING MACHINERY. . . . .	160	91 156	.9	852	WALLBOARD, HAROBOARD . . . . .	106	15 887	.2
444	MATERIALS HANOLING EQUIPMENT . . . . .	130	58 628	.6	853	ADHESIVES, MASTICS . . . . .	63	15 070	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

Detail may not add to total due to rounding.

TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of total sales <sup>1</sup>
NEW ENGLAND--CONTINUED					NEW ENGLAND--CONTINUED				
855	PLASTIC BUILDING MATERIALS . . . . .	34	2 242	(Z)	892	ADVERTISING SPECIALTIES . . . . .	59	11 758	.1
856	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	9	5 020	(Z)	911	FLOWERS, FLORIST'S SUPPLIES . . . . .	102	27 261	.3
857	OTHER BUILDING MATERIALS . . . . .	42	16 427	.2	921	LOGS, PILES, PULPWOOD, POLES . . . . .	66	11 009	.1
861	PHOTOGRAPHIC GOODS . . . . .	80	27 234	.3	922	BARRELS, BOXES, BOX SHOOKS, ETC. . . . .	14	2 190	(Z)
862	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	149	66 839	.6	931	PHONO, RECORDS, PREREC. TAPES . . . . .	46	76 781	.7
863	TOYS, GAMES, FIREWORKS . . . . .	113	45 316	.4	941	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	8	4 094	(Z)
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	14	8 328	.1	951	OTHER TEXTILE PRODUCTS . . . . .	48	21 925	.2
865	BILLIARDS, POOL, BOWLING EQUIP. . . . .	10	1 644	(Z)	961	INDUSTRIAL YARNS . . . . .	26	20 825	.2
866	THEATER, STUDIO EQUIPMENT . . . . .	6	1 279	(Z)	971	WALLPAPER . . . . .	46	12 100	.1
867	OTHER RECREATION, HOBBY GOODS . . . . .	25	6 365	.1	973	LEATHER . . . . .	62	36 373	.3
868	BOOKS, MAGAZINES . . . . .	190	131 941	1.3	974	LUGGAGE, SADDLERY, HARNESS . . . . .	8	589	(Z)
871	HAY, STRAW, ALFALFA, OTHER . . . . .	21	5 061	(Z)	975	SMOKERS' SUPPLIES AND PIPES . . . . .	58	2 631	(Z)
872	FEEDS (MIXED AND OTHER) . . . . .	9	2 154	(Z)	976	MISCELLANEOUS LINES . . . . .	122	45 072	.4
873	FEED INGREDIENTS . . . . .	9	7 194	.1	991	RECEIPTS FROM PROCESSING . . . . .	16	1 248	(Z)
874	FERTILIZER, FERTILIZER MATERIALS . . . . .	10	3 936	(Z)	993	OTHER LABOR, SERVICE RECEIPTS . . . . .	740	47 932	.5
875	AGRICULTURAL CHEMICALS . . . . .	13	947	(Z)		COMMODITIES N.E.C. . . . .	(X)	445 155	(X)
876	SEEDS . . . . .	14	4 087	(Z)					
881	PRECIOUS STONES (CUT) AND METALS . . . . .	53	21 654	.2					
882	JEWELRY, SILVERWARE, TROPHIES . . . . .	183	79 682	.8					
891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	111	27 064	.3					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
MIDDLE ATLANTIC					MIDDLE ATLANTIC--CONTINUED				
000	TOTAL . . . . .	48 699	53 340 041	100.0	442	GEN. PURPOSE INDUSTRIAL MACH. . . . .	818	223 438	.4
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	491	1 092 113	2.0	443	METAL-WORKING MACHINERY. . . . .	451	314 436	.6
112	TRUCKS, TRUCK TRACTORS . . . . .	499	297 467	.6	444	MATERIALS HANDLING EQUIPMENT . . . . .	347	136 704	.3
121	MACHINE SHOP SALES AND LABDR . . . . .	1 073	81 854	.2	445	OIL WELL, OIL REFINING MACH. . . . .	50	62 620	.1
122	NEW AND REBUILT PARTS. . . . .	3 461	1 130 568	2.1	446	PRINTING TRADES MACHINERY. . . . .	149	72 662	.1
123	AUTOMOTIVE GLASS . . . . .	77	7 145	(Z)	447	OTHER SPECIAL IND. MACH. . . . .	452	278 935	.5
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	403	39 918	.1	448	USED DR REBUILT MACH. EQUIP. . . . .	365	72 769	.1
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	56	19 326	(Z)	451	BEARINGS, POWER, TRANSMISSION. . . . .	278	135 090	.3
131	TIRES AND TUBES. . . . .	909	251 357	.5	461	INDUSTRIAL VALVES, FITTINGS. . . . .	489	161 996	.3
132	RECAPPED TIRES . . . . .	329	34 503	.1	471	WELDING EQUIPMENT, SUPPLIES. . . . .	229	98 689	.2
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	469	470 177	.9	481	RECONDITIONED DRUMS AND BARRELS. . . . .	92	20 912	(Z)
142	HEALTH PRODUCTS. . . . .	344	198 567	.4	482	BOTTLES, SUPPLIES. . . . .	58	60 790	.1
143	BEAUTY AIDS. . . . .	725	420 735	.8	483	PRINTING, DUPLICATING INKS. . . . .	28	6 148	(Z)
145	DRUGGIST SUNDRIES. . . . .	229	103 116	.2	484	ABRASIVES, ABRASIVE MATERIALS. . . . .	415	73 063	.1
146	PAINTS, VARNISHES, LACQUERS. . . . .	645	112 826	.2	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	99	7 322	(Z)
161	SOAPS AND DETERGENTS . . . . .	702	168 356	.3	486	MECHANICAL RUBBER GOODS. . . . .	252	57 745	.1
162	INDUSTRIAL CHEMICALS . . . . .	1 094	925 190	1.7	487	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	358	39 290	.1
171	YARD OR PIECE GOODS. . . . .	2 323	3 027 459	5.7	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	827	268 801	.5
172	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	660	239 318	.4	511	DENTAL EQUIPMENT, SUPPLIES . . . . .	195	87 132	.2
173	KNIT FABRICS, KNITTING YARNS . . . . .	326	323 069	.6	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	286	70 205	.1
181	MEN'S, BOYS' CLOTHING. . . . .	969	710 873	1.3	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	98	17 666	(Z)
182	WOMEN'S, CHILD'S, CLOTHING . . . . .	1 501	1 148 039	2.2	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	406	255 877	.5
183	MILLINERY, MILLINERY SUPPLIES. . . . .	127	44 564	.1	515	OPHTHALMIC PRODUCTS. . . . .	313	105 638	.2
184	DRESSED FURS, FUR CLOTHING . . . . .	154	77 514	.1	516	SCIENTIFIC INSTRUMENTS . . . . .	155	157 402	.3
191	SHOES, OTHER FOOTWEAR. . . . .	367	270 235	.5	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	103	40 786	.1
211	FROZEN FOODS . . . . .	904	619 679	1.2	521	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	338	106 319	.2
221	BUTTER AND CHEESE. . . . .	969	381 349	.7	522	CUSTODIAL (JANITORS) SUPPLIES. . . . .	414	85 612	.2
222	ICE CREAM, ICES. . . . .	171	57 111	.1	523	LAUNDRY, DRY CLEANING MACHINES . . . . .	179	87 140	.2
223	MILK, CREAM (FLUID). . . . .	269	302 924	.6	531	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	158	75 375	.1
224	OTHER DAIRY PRODUCTS . . . . .	289	145 712	.3	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	140	32 053	.1
231	EGGS (SHELL) . . . . .	373	174 940	.3	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	43	12 203	(Z)
232	POULTRY. . . . .	533	311 342	.6	534	MORTICIANS' GOODS, UNDERTAKERS'. . . . .	54	7 222	(Z)
241	CONFECTIONERY. . . . .	1 317	420 254	.8	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	85	20 511	(Z)
251	FISH, SEAFOOD (FRESH FROZEN). . . . .	393	217 591	.4	541	RAILROAD TRANSPORTATION EQUIP. . . . .	27	17 344	(Z)
261	MEATS, PROVISIONS. . . . .	1 821	2 568 599	4.8	542	SHIP, BOAT . . . . .	140	63 100	.1
271	FRESH FRUITS, VEGETABLES . . . . .	1 168	820 436	1.5	543	AIRCRAFT, AVIATION PARTS . . . . .	150	161 582	.3
281	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	440	135 114	.3	544	MISCELLANEOUS TRANSPORTATION . . . . .	8	3 149	(Z)
282	COFFEE-GREEN . . . . .	68	641 606	1.2	611	COAL (BITUMINOUS AND ANTHRACITE). . . . .	138	252 033	.5
283	TEA, SPICES. . . . .	499	94 392	.2	621	IRON, STEEL PRODS. (SEMI-FINISH). . . . .	150	221 221	.4
284	BAKERY PRODUCTS. . . . .	513	196 222	.4	622	IRON, STEEL PRODUCTS (FLAT). . . . .	427	679 883	1.3
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	214	304 758	.6	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	826	159 781	.3
286	CANNED-BOTTLED FOODS . . . . .	1 218	1 285 824	2.4	624	IRON, STEEL FINISHED PRODUCTS. . . . .	425	330 809	.6
287	SUGAR-REFINED. . . . .	467	95 558	.2	625	CAST IRON SOIL PIPE, TUBING. . . . .	294	13 819	(Z)
289	BREAKFAST FOODS. . . . .	331	69 981	.1	626	IRON, STEEL PIPE, TUBING . . . . .	693	222 483	.4
291	FLOUR, RELATED PRODUCTS. . . . .	501	131 678	.2	627	OTHER CARBON STEEL PRODUCTS. . . . .	45	20 465	(Z)
292	MARGARINE, SHORTENINGS . . . . .	654	127 711	.2	632	ALLOY STEEL. . . . .	143	104 104	.2
293	PET FOODS--ALL KINDS . . . . .	320	95 544	.2	633	STAINLESS STEEL. . . . .	230	258 171	.5
294	DRIED, FRUITS, VEGETABLES. . . . .	295	29 367	.1	641	COPPER WIRE (ELECTRICAL ONLY). . . . .	35	78 813	.1
295	SOFT DRINKS, DRINK, WATERS . . . . .	1 096	119 482	.2	642	OTHER COPPER, BRASS MILL PRODS. . . . .	210	492 811	.9
296	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	686	717 807	1.3	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	346	253 148	.5
311	COTTON (RAW) INCL. LINTERS . . . . .	8	23 484	(Z)	644	NONFERROUS METALS. . . . .	156	955 747	1.8
312	GRAINS, BEANS, ETC. . . . .	92	2 440 028	4.6	650	PETROLEUM PRODUCTS . . . . .	473	8 364	(Z)
321	HIDES, SKINS, PELTS. . . . .	256	337 501	.6	651	GASOLINE, KEROSENE . . . . .	12	2 765	(Z)
322	TOBACCO (LEAF) . . . . .	14	43 902	.1	653	OILS, GREASES, OTHER PETROL. . . . .	27	141 347	.3
323	WOOL, MOHARS (RAW, TOPS, NOILS) . . . . .	46	58 633	.1	661	PREPARED IRON, STEEL SCRAP . . . . .	8	141	(Z)
326	NUTS (EDIBLE) SHELLED-UNSHELLED . . . . .	6	9 214	(Z)	662	UNPREPARED IRON, STEEL SCRAP . . . . .	63	1 997	(Z)
327	OTHER INEDIBLE FARM PRODUCTS . . . . .	45	50 475	.1	676	SCRAP COPPER, COPPER BASE ALLOY. . . . .	5	153	(Z)
331	ELECTRICAL WIRING SUPPLIES . . . . .	1 312	929 488	1.7	711	CIGARETTES, CIGARS, TOBACCO. . . . .	714	986 517	1.8
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	127	25 751	(Z)	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	1 284	783 606	1.5
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	363	157 180	.3	731	WINES. . . . .	259	258 358	.5
342	MAJOR APPLIANCES . . . . .	830	1 083 484	2.0	732	SPIRITS. . . . .	231	1 360 934	2.6
343	ELECTRIC HOUSEWARES. . . . .	598	202 881	.4	741	PRINTING, WRITING PAPER. . . . .	532	559 142	1.0
344	ROOM AIR CONDITIONERS. . . . .	257	107 363	.2	742	ROLL NEWSPPR, ROTOGRAVURE PAPER. . . . .	70	185 065	.3
351	ELECTRONIC TUBES, PARTS ACC. . . . .	1 177	690 522	1.3	751	PERSONAL SERVICE PAPERS. . . . .	916	226 228	.4
361	HARDWARE . . . . .	1 585	540 196	1.0	752	INDUSTRIAL PAPERS. . . . .	1 005	405 803	.8
362	PAINTERS' SUPPLIES . . . . .	216	22 042	(Z)	753	SHIPPING ROOM SUPPLIES . . . . .	194	23 106	(Z)
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	773	111 444	.2	754	PAPERBOARD, BOXBOARD . . . . .	201	78 993	.1
372	ELEC. RESIDENTIAL SPACE HEATING. . . . .	151	4 865	(Z)	761	STATIONERY, OFFICE SUPPLIES. . . . .	1 609	473 410	.9
373	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	676	112 824	.2	771	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	375	192 957	.4
374	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	1 315	522 850	1.0	772	OFFICE, COMM., BUS. FURNITURE. . . . .	726	214 440	.4
381	CENTRAL AIR CONDITIONING . . . . .	524	112 560	.2	781	CHINA, GLASSWARE, CROCKERY . . . . .	330	152 987	.3
382	PARTS SUPPLIES, AND ACCESSORIES. . . . .	193	54 793	.1	782	HOUSEHOLD LINENS, DOMESTICS. . . . .	336	211 715	.4
391	COMMERCIAL REFRIGERATORS EQUIP. . . . .	277	72 651	.1	783	SHADES, VENETIAN BLINDS. . . . .	43	11 813	(Z)
411	OFFICE MACHINES AND EQUIPMENT. . . . .	782	176 947	.3	784	CURTAINS, DRAPES . . . . .	136	41 367	.1
412	INDICATING, RECORD, INSTRUMENTS . . . . .	56	18 488	(Z)	785	FLOOR COVERINGS. . . . .	527	376 355	.7
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	87	20 723	(Z)	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	146	30 838	.1
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	123	20 182	(Z)	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	547	237 863	.4
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	122	28 490	.1	811	LUMBER (ROUGH, DRESSED). . . . .	660	521 136	1.0
416	STORE, SERVICE SHOP MACHINES . . . . .	182	40 250	.1	812	PLYWOOD (INCL. CLIPBOARD ETC.). . . . .	401	143 649	.3
417	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	64	4 941	(Z)	813	WOOD SHINGLES. . . . .	127	9 508	(Z)
418	STORE, RESTAURANT FIXTURES . . . . .	303	90 389	.2	814	WOOD MILLWORK (DOORS, ETC.). . . . .	461	183 990	.3
421	CONSTRUCTION, MINING SUPPLIES. . . . .	553	488 030	.9	815	METAL MILLWORK (DOORS, ETC.). . . . .	186	31 666	.1
431	GARDEN MACHINERY, EQUIP., SUPP. . . . .	197	81 336	.2	816	VENEER, OTHER WOOD PRODUCTS. . . . .	73	13 947	(Z)
432	FARM, DAIRY MACHINERY, PARTS . . . . .	161	98 496	.2	821	BRICK, BLOCKS, TILE, CLAY. . . . .	307	107 190	.2
441	FOOD PROCESSING MACHINERY EQUIP. . . . .	131	62 169	.1	822	CONCRETE PROD., BUILDING STONE . . . . .	160	27 333	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
 \*Detail may not add to total due to rounding.

TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967--Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED					MIDDLE ATLANTIC--CONTINUED				
823	CEMENT, LIME, PLASTIC, STUCCO . . . . .	184	41 715	.1	874	FERTILIZER, FERTILIZER MATERIALS . . . . .	131	346 775	.7
824	SAND, GRAVEL, CRUSHER STONE . . . . .	158	24 958	(Z)	875	AGRICULTURAL CHEMICALS . . . . .	198	43 317	.1
825	READY-OR-TRANSIT-MIXED CONCRETE . . . . .	9	2 301	(Z)	876	SEEDS . . . . .	122	43 782	.1
831	GLASS (FLAT, BRICK, ETC.) . . . . .	147	53 673	.1	881	PRECIOUS STONES (CUT) AND METALS . . . . .	676	562 333	1.1
841	INSULATION MATERIALS . . . . .	301	31 544	.1	882	JEWELRY, SILVERWARE, TROPHIES . . . . .	1 092	423 134	.8
842	ROOFING, SIDING, EQUIPMENT . . . . .	437	127 107	.2	891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	783	237 286	.4
851	BUILDING AND CONSTRUCTION PAPER . . . . .	87	5 430	(Z)	892	ADVERTISING SPECIALTIES . . . . .	331	89 379	.2
852	WALLBOARD, HARDBOARD . . . . .	335	70 407	.1	911	FLOWERS, FLORIST'S SUPPLIES . . . . .	298	79 362	.1
853	ADHESIVES, MASTICS . . . . .	228	18 089	(Z)	921	LOGS, PILES, PULPWOOD, POLES . . . . .	89	58 782	.1
854	STRUCTURAL IRON, STEEL . . . . .	21	8 409	(Z)	922	BARRELS, BOXES, BOX SHOOKS, ETC. . . . .	36	8 085	(Z)
855	PLASTIC BUILDING MATERIALS . . . . .	90	12 227	(Z)	931	PHONO, RECORDS, PRERECS, TAPES . . . . .	287	218 672	.4
856	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	38	10 505	(Z)	941	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	116	70 716	.1
857	OTHER BUILDING MATERIALS . . . . .	242	76 264	.1	951	OTHER TEXTILE PRODUCTS . . . . .	147	69 589	.1
861	PHOTOGRAPHIC GOODS . . . . .	415	296 366	.6	961	INDUSTRIAL YARNS . . . . .	100	200 793	.4
862	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	505	267 656	.5	971	WALLPAPER . . . . .	150	35 346	.1
863	TOYS, GAMES, FIREWORKS . . . . .	512	261 174	.5	972	VEGET. OILS (COTTONSEED, ETC.) . . . . .	32	203 046	.4
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	38	20 289	(Z)	973	LEATHER . . . . .	210	95 406	.2
865	BILLIARDS, POOL, BOWLING EQUIP. . . . .	40	13 770	(Z)	974	LUGGAGE, SADDLERY, HARNESS . . . . .	48	17 033	(Z)
866	THEATER, STUDIO EQUIPMENT . . . . .	22	8 243	(Z)	975	SMOKERS' SUPPLIES AND PIPES . . . . .	145	22 903	(Z)
867	OTHER RECREATION, HOBBY GOODS . . . . .	160	79 009	.1	976	MISCELLANEOUS LINES . . . . .	695	563 539	1.1
868	BOOKS, MAGAZINES . . . . .	686	518 582	1.0	991	RECEIPTS FROM PROCESSING . . . . .	25	3 970	(Z)
871	HAY, STRAW, ALFALFA, OTHER . . . . .	51	4 401	(Z)	992	COMMODITY CREDIT RECEIPTS . . . . .	14	6 014	(Z)
872	FEEDS (MIXED AND OTHER) . . . . .	60	49 416	.1	993	OTHER LABOR, SERVICE RECEIPTS . . . . .	1 858	176 773	.3
873	FEED INGREDIENTS . . . . .	61	218 117	.4		COMMODITIES N.E.C. . . . .	(X)	1 894 815	(X)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.



TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
EAST NORTH CENTRAL					EAST NORTH CENTRAL--CONTINUED				
000	TOTAL . . . . .	35 434	37 385 359	100.0	447	OTHER SPECIAL INO. MACH. . . . .	262	90 707	+2
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	513	493 856	1.3	448	USEO OR REBUILT MACH. EQUIP. . . . .	521	118 634	+3
112	TRUCKS, TRUCK TRACTORS . . . . .	618	327 678	.9	451	BEARINGS, POWER, TRANSMISSION. . . . .	431	212 496	+6
121	MACHINE SHOP SALES AND LABOR . . . . .	1 577	115 584	.3	461	INDUSTRIAL VALVES, FITTINGS. . . . .	582	187 959	+5
122	NEW AND REBUILT PARTS. . . . .	4 190	1 384 298	3.7	471	WELDING EQUIPMENT, SUPPLIES. . . . .	360	148 634	+4
123	AUTOMOTIVE GLASS . . . . .	225	8 090	(Z)	481	RECONITIONEIO DRUMS AND BARRELS. . . . .	64	19 453	+1
124	USEO AUTO PARTS, EQUIP., ACCESS. . . . .	553	63 477	.2	482	BOTTLETS SUPPLIES. . . . .	40	46 094	+1
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	77	19 690	.1	483	PRINTING, DUPLICATING INKS . . . . .	34	6 760	(Z)
131	TIRES AND TUBES. . . . .	876	198 600	.5	484	ABRASIVES, ABRASIVE MATERIALS. . . . .	515	90 679	+2
132	RECAPPEO TIRES . . . . .	280	24 443	.1	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	126	8 250	(Z)
141	PHARMACEUTICALS, ANTI8IOTICS . . . . .	234	323 878	.9	486	MECHANICAL RUBBER GOOOS. . . . .	326	117 734	+3
142	HEALTH PRODUCTS. . . . .	342	155 216	.4	487	ROPE, COROAGE, TWINE (NOT WIRE). . . . .	243	26 687	+1
143	BEAUTY AIOS. . . . .	543	201 084	.5	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	1 027	482 064	1.3
145	ORUGIST, VARNISHES, LACQUERS. . . . .	178	106 477	.3	511	QENTAL EQUIPMENT, SUPPLIES . . . . .	116	50 817	+1
151	PAINTS, SUNERIES, LACQUERS. . . . .	569	102 338	.3	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	621	117 762	+3
161	SOAPS AND OTERGENTS . . . . .	565	154 277	.4	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	65	8 502	(Z)
162	INDUSTRIAL CHEMICALS . . . . .	658	421 799	1.1	514	SURGICAL, MED., HOSPITAL EQUIP.. . . .	248	201 104	+5
171	YARO OR PIECE GOOOS. . . . .	184	114 769	.3	515	OPHTHALMIC PRODUCTS. . . . .	197	51 755	+1
172	NOTIONS (THREAO, BUTTONS, ETC.). . . . .	213	39 912	.1	516	SCIENTIFIC INSTRUMENTS . . . . .	76	85 020	+2
173	KNIT FABRICS, KNITTING YARNS . . . . .	26	12 197	(Z)	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	117	40 684	+1
181	MEN'S, BOYS' CLOTHING. . . . .	135	29 341	.1	521	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	269	95 768	+3
182	WOMEN'S, CHILO'S, CLOTHING . . . . .	251	170 266	.5	522	CUSTODIAL (JANITORS) SUPPLIES. . . . .	392	69 732	+2
183	MILLINERY, MILLINERY SUPPLIES. . . . .	29	7 331	(Z)	523	LAUNORY, ORY CLEANING MACHINES . . . . .	198	75 719	+2
184	ORRESO FURS, FUR CLOTHING . . . . .	33	10 769	(Z)	531	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	66	30 234	+1
191	SHOES, OTHER FOOTWEAR. . . . .	141	62 573	.2	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	141	37 118	+1
211	FROZEN FOOS . . . . .	876	621 156	1.7	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	57	17 218	(Z)
221	BUTTER AND CHEESE. . . . .	741	419 428	1.1	534	MORTICIANS' GOOOS, UNOERTAKERS'. . . . .	34	6 171	(Z)
222	ICE CREAM, ICES. . . . .	203	40 146	.1	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	57	13 562	(Z)
223	MILK, CREAM (FLUID). . . . .	365	205 499	.5	541	RAILROAD TRANSPORTATION EQUIP. . . . .	39	63 884	+2
224	OTHER DAIRY PRODUCTS . . . . .	348	167 229	.4	542	SHIP, BOAT . . . . .	62	20 526	+1
231	EGGS (SHELL). . . . .	399	126 769	.3	543	AIRCRAFT, AVIATION PARTS . . . . .	71	91 533	+2
232	POULTRY. . . . .	514	291 793	.8	544	MISCELLANEOUS TRANSPORTATION . . . . .	5	2 477	(Z)
241	CONFECTIONERY. . . . .	1 263	462 568	1.2	611	COAL (BITUMINOUS AND ANTHRACITE). . . . .	11	142 197	+4
251	FISH, SEAFOO (FRESH FROZEN). . . . .	184	81 977	.2	621	IRON, STEEL PROOS. (SEMI-FINISH). . . . .	117	69 477	+2
261	MEATS, PROVISIONS. . . . .	1 256	2 025 451	5.4	622	IRON, STEEL PRODUCTS (FLAT). . . . .	420	854 499	2.3
271	FRESH FRUITS, VEGETABLES . . . . .	911	779 556	2.1	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	640	108 547	+3
281	COFFEE-ROASTEO (INCL. SOLUBLE). . . . .	358	148 545	.4	624	IRON, STEEL FINISHED PRODUCTS. . . . .	324	391 598	1.0
282	COFFEE-GREEN . . . . .	10	4 784	(Z)	625	CAST IRON SOIL PIPE, TUBING. . . . .	217	57 508	+2
283	TEA, SPICES. . . . .	351	35 707	.1	626	IRON, STEEL PIPE, TUBING . . . . .	645	254 503	+7
284	BAKERY PRODUCTS . . . . .	271	103 905	.3	627	OTHER CARBON STEEL PRODUCTS. . . . .	36	21 682	+1
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	183	57 716	.2	632	ALLOY STEEL. . . . .	155	147 272	+4
286	CANNEO-BOTTLEO FOOS . . . . .	994	842 189	2.3	633	STAINLESS STEEL. . . . .	177	210 773	+6
287	SUGAR-REFINEO . . . . .	412	137 554	.4	641	COPPER WIRE (ELECTRICAL ONLY). . . . .	6	4 828	(Z)
289	BREAKFAST FOOS. . . . .	309	104 879	.3	642	OTHER COPPER, BRASS MILL PROOS. . . . .	103	98 211	+3
291	FLOUR, RELATED PRODUCTS. . . . .	397	130 971	.4	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	278	140 460	+4
292	MARGARINE, SHORTENINGS . . . . .	616	125 278	.3	644	NONFERROUS METALS. . . . .	66	67 090	+2
293	PET FOOS--ALL KINOS . . . . .	291	73 766	.2	650	PETROLEUM PRODUCTS . . . . .	671	16 612	(Z)
294	DRIED, FRUITS, VEGETABLES. . . . .	213	25 024	.1	651	GASOLINE, KEROSENE . . . . .	25	4 459	(Z)
295	SOFT DRINKS, ORINK, WATERS . . . . .	391	61 325	.2	652	LITQUIFIED PETROLEUM GAS. . . . .	16	2 344	(Z)
296	FOOS (EXC. AS SPECIFIED ABOVE). . . . .	532	677 019	1.8	653	OILS, GREASES, OTHER PETROL. . . . .	5	1 141	(Z)
312	GRAINS, BEANS, ETC.. . . . .	521	2 079 585	5.6	661	PREPAREO IRON, STEEL SCRAP . . . . .	29	6 231	(Z)
313	LIVESTOCK (EXCEPT HORSES, MULES). . . . .	87	197 833	.5	662	UNPREPAREO IRON, STEEL SCRAP . . . . .	127	2 340	(Z)
321	ELECTRICAL WIRING SUPPLIES . . . . .	1 077	1 033 268	2.8	676	SCRAP COPPER, COPPER BASE ALLOY. . . . .	25	166	(Z)
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	98	25 095	.1	711	CIGARETTES, CIGARS, TOBACCO. . . . .	746	1 127 621	3.0
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	357	96 146	.3	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	1 238	931 830	2.5
342	MAJOR APPLIANCES . . . . .	639	877 794	2.3	731	WINES. . . . .	559	194 564	+5
343	ELECTRIC HOUSEWARES. . . . .	662	195 690	.5	732	SPIRITS. . . . .	391	927 925	2.5
344	ROOM AIR CONDITIONERS. . . . .	358	51 237	.1	741	PRINTING, WRITING PAPER. . . . .	453	488 025	1.3
351	ELECTRONIC TUBES, PARTS ACC. . . . .	918	335 087	.9	742	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	17	1 778	(Z)
361	HARDWARE . . . . .	1 326	497 746	1.3	751	PERSONAL SERVICE PAPERS. . . . .	927	243 204	.7
362	PAINTERS' SUPPLIES . . . . .	179	18 465	(Z)	752	INDUSTRIAL PAPERS. . . . .	783	325 649	.9
371	WARM-AIR HEATING-COOLING EQUIP.. . . .	879	180 769	.5	753	SHIPPING ROOM SUPPLIES . . . . .	159	14 374	(Z)
372	ELEC. RESIDENTIAL SPACE HEATING. . . . .	151	4 771	(Z)	754	PAPERBOARD, BOXBOARD . . . . .	93	57 105	+2
373	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	528	88 390	.2	761	STATIONERY, OFFICE SUPPLIES. . . . .	1 421	302 194	.8
374	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	1 042	545 206	1.5	771	HOUSEHOLD FURNITURE, SLEEP EQUIP.. . . .	185	95 467	+3
381	CENTRAL AIR CONDITIONING . . . . .	609	89 597	.2	772	OFFICE, COMM., BUS. FURNITURE. . . . .	730	176 698	+5
382	PARTS SUPPLIES, AND ACCESSORIES. . . . .	250	50 624	.1	781	CHINA, GLASSWARE, CROCKERY . . . . .	145	63 776	+2
391	COMMERCIAL REFRIGERATORS EQUIP.. . . .	284	47 946	.1	782	HOUSEHOLD LINENS, OOMESTICS. . . . .	97	46 847	+1
411	OFFICE MACHINES AND EQUIPMENT. . . . .	903	106 015	.3	783	SHAOES, VENETIAN BLINDS. . . . .	22	4 147	(Z)
412	INDICATING, RECORD., INSTRUMENTS . . . . .	38	8 599	(Z)	784	CURTAINS, DRAPEES . . . . .	77	13 036	(Z)
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	126	37 024	.1	785	FLOOR COVERINGS. . . . .	459	279 594	.7
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	142	18 155	(Z)	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	70	8 524	(Z)
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	93	13 315	(Z)	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	427	162 225	.4
416	STORE, SERVICE SHOP MACHINES . . . . .	186	54 315	.1	811	LUMBER (ROUGH, ORESSEO). . . . .	621	501 317	1.3
417	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	28	3 407	(Z)	812	PLYWOOD (INCL. CLIPBOARD ETC.). . . . .	410	173 226	.5
418	STORE, RESTAURANT FIXTURES . . . . .	259	95 927	.3	813	WOOD SHINGLES. . . . .	66	3 214	(Z)
421	CONSTRUCTION, MINING SUPPLIES. . . . .	533	443 904	1.2	814	WOOD MILLWORK (DOORS, ETC.). . . . .	511	205 238	+5
431	GARDEN MACHINERY, EQUIP., SUPP. . . . .	271	115 484	.3	815	METAL MILLWORK (DOORS, ETC.). . . . .	299	39 038	.1
432	FARM, DAIRY MACHINERY, PARTS . . . . .	324	168 826	.5	821	VENEER, OTHER WOOD PRODUCTS. . . . .	60	10 404	(Z)
441	FOOD PROCESSING MACHINERY EQUIP. . . . .	116	50 115	.1	826	BRICK, BLOCKS, TILE, CLAY. . . . .	354	142 298	.4
442	GEN. PURPOSE INDUSTRIAL MACH.. . . .	883	244 740	.7	822	CONCRETE PROD., BUILDING STONE . . . . .	154	25 573	+1
443	METAL-WORKING MACHINERY. . . . .	584	321 103	.9	823	CEMENT, LIME, PLASTIC, STUCCO. . . . .	223	48 995	+1
444	MATERIALS HANDLING EQUIPMENT . . . . .	564	199 073	.5	824	SAND, GRAVEL, CRUSHEO STONE. . . . .	42	117	+1
445	OIL WELL, OIL REFINING MACH. . . . .	93	43 918	.1	825	READY-OR-TRANSIT-MIXEO CONCRETE. . . . .	34	8 943	(Z)
446	PRINTING TRADES MACHINERY. . . . .	116	56 044	.1	831	GLASS (FLAT, BRICK, ETC.). . . . .	156	58 002	+2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.

TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>2</sup>	Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>2</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
EAST NORTH CENTRAL--CONTINUED					EAST NORTH CENTRAL--CONTINUED				
841	INSULATION MATERIALS . . . . .	325	51 170	.1	876	SEEDS . . . . .	170	118 807	.3
842	ROOFING, SIOING, EQUIPMENT . . . . .	495	137 192	.4	881	PRECIOUS STONES (CUT) AND METALS . . . . .	144	52 515	.1
851	BUILDING AND CONSTRUCTION PAPER . . . . .	70	4 930	(Z)	882	JEWELRY, SILVERWARE, TROPHIES . . . . .	458	141 128	.4
852	WALLBOARD, HAKOBOARD . . . . .	358	67 846	.2	891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	385	62 272	.2
853	ADHESIVES, MASTICS . . . . .	187	12 890	(Z)	892	ADVERTISING SPECIALTIES . . . . .	277	54 551	.1
854	STRUCTURAL IRON, STEEL . . . . .	49	8 755	(Z)	911	FLOWERS, FLORIST'S SUPPLIES . . . . .	221	85 127	.2
855	PLASTIC BUILDING MATERIALS . . . . .	161	17 815	(Z)	921	LOGS, PILES, PULPWOOD, POLES . . . . .	120	35 623	.1
856	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	67	36 488	.1	922	BARRELS, BOXES, BOX SHOOKS, ETC. . . . .	22	7 906	(Z)
857	OTHER BUILDING MATERIALS . . . . .	269	81 543	.2	931	PHONO., RECORDS, PREREC. TAPES . . . . .	192	156 842	.4
861	PHOTOGRAPHIC GOODS . . . . .	296	123 709	.3	941	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	66	46 285	.1
862	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	456	194 502	.5	951	OTHER TEXTILE PRODUCTS . . . . .	79	34 501	.1
863	TOYS, GAMES, FIREWORKS . . . . .	373	111 027	.3	971	WALLPAPER . . . . .	112	29 421	.1
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	45	14 103	(Z)	972	VEGET. OILS (COTTONSEED, ETC.) . . . . .	5	12 267	(Z)
865	BILLIARDS, POOL, BOWLING EQUIP. . . . .	48	12 590	(Z)	973	LEATHER . . . . .	35	12 449	(Z)
866	THEATER, STUDIO EQUIPMENT . . . . .	4	1 130	(Z)	974	LUGGAGE, SADDLERY, HARNESS . . . . .	16	6 058	(Z)
867	OTHER RECREATION, HOBBY GOODS . . . . .	121	44 258	.1	975	SMOKERS' SUPPLIES AND PIPES . . . . .	176	14 634	(Z)
868	BOOKS, MAGAZINES . . . . .	455	266 285	.7	976	MISCELLANEOUS LINES . . . . .	676	272 241	.7
871	HAY, STRAW, ALFALFA, OTHER . . . . .	59	16 386	(Z)	991	RECEIPTS FROM PROCESSING . . . . .	73	14 769	(Z)
872	FEEDS (MIXED AND OTHER) . . . . .	233	112 340	.3	993	OTHER LABOR, SERVICE RECEIPTS . . . . .	3 012	245 309	.7
873	FEED INGREDIENTS . . . . .	158	139 331	.4		COMMODITIES N.E.C. . . . .	(X)	1 729 023	(X)
874	FERTILIZER, FERTILIZER MATERIALS . . . . .	279	56 950	.2					
875	AGRICULTURAL CHEMICALS . . . . .	254	84 468	.2					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.



TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
WEST NORTH CENTRAL					WEST NORTH CENTRAL--CONTINUED				
000	TOTAL . . . . .	15 579	16 875 866	100.0	443	METAL-WORKING MACHINERY . . . . .	143	56 137	.3
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	211	145 461	.9	444	MATERIALS HANDLING EQUIPMENT . . . . .	198	69 179	.4
112	TRUCKS, TRUCK TRACTORS . . . . .	230	117 387	.7	445	OIL WELL, OIL REFINING MACH. . . . .	119	38 993	.2
121	MACHINE SHOP SALES AND LABOR . . . . .	740	46 705	.3	446	PRINTING TRADES MACHINERY . . . . .	48	18 687	.1
122	NEW AND REBUILT PARTS . . . . .	2 227	612 772	3.6	447	OTHER SPECIAL INO. MACH. . . . .	88	37 235	.2
123	AUTOMOTIVE GLASS . . . . .	272	11 490	.1	448	USED OR REBUILT MACH. EQUIP. . . . .	229	53 838	.3
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	235	20 443	.1	451	BEARINGS, POWER, TRANSMISSION. . . . .	118	48 204	.3
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	57	19 434	.1	461	INDUSTRIAL VALVES, FITTINGS. . . . .	221	40 394	.2
131	TIRES AND TUBES . . . . .	573	135 577	.8	471	WELDING EQUIPMENT, SUPPLIES. . . . .	166	55 754	.3
132	RECAPPEO TIRES . . . . .	125	9 229	.1	481	RECONITIONED DRUMS AND BARRELS. . . . .	15	4 944	(2)
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	143	174 757	1.0	482	BOTTLERS SUPPLIES. . . . .	12	36 663	.2
142	HEALTH PRODUCTS . . . . .	109	63 744	.4	483	PRINTING, DUPLICATING INKS . . . . .	29	2 531	(2)
143	BEAUTY AIDS . . . . .	220	98 267	.6	484	ABRASIVES, ABRASIVE MATERIALS. . . . .	140	13 185	.1
145	DRUGGIST SUNDRIES . . . . .	58	26 562	.2	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	42	1 851	(2)
151	PAINTS, VARNISHES, LACQUERS . . . . .	107	18 684	.1	486	MECHANICAL RUBBER GOODS. . . . .	94	21 392	.1
161	SOAPS AND DETERGENTS . . . . .	270	79 613	.5	487	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	84	18 283	.1
162	INDUSTRIAL CHEMICALS . . . . .	228	115 303	.7	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	284	106 545	.6
171	YARD OR PIECE GOODS . . . . .	77	47 131	.3	511	DENTAL EQUIPMENT, SUPPLIES . . . . .	56	24 504	.1
172	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	86	14 828	.1	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	269	57 529	.3
173	KNIT FABRICS, KNITTING YARNS . . . . .	26	2 834	(2)	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	25	4 354	(2)
181	MEN'S, BOYS' CLOTHING . . . . .	126	66 733	.4	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	112	84 442	.5
182	WOMEN'S, CHILD'S, CLOTHING . . . . .	141	69 663	.4	515	OPHTHALMIC PRODUCTS . . . . .	70	20 462	.1
183	MILLINERY, MILLINERY SUPPLIES . . . . .	8	1 072	(2)	516	SCIENTIFIC INSTRUMENTS . . . . .	36	32 268	.2
184	DRESSES FURS, FUR CLOTHING . . . . .	5	2 369	(2)	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	47	12 967	.1
191	SHOES, OTHER FOOTWEAR . . . . .	81	59 922	.4	521	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	106	33 230	.2
211	FROZEN FOODS . . . . .	441	257 111	1.5	522	CUSTOMTAIL (JANITORS) SUPPLIES. . . . .	152	27 048	.2
221	BUTTER AND CHEESE . . . . .	327	174 098	1.0	523	LAUNDRY, DRY CLEANING MACHINES . . . . .	94	25 400	.2
222	ICE CREAM, ICES . . . . .	135	21 315	.1	531	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	22	6 297	(2)
223	MILK, CREAM (FLUID) . . . . .	241	66 547	.4	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	58	11 726	.1
224	OTHER DAIRY PRODUCTS . . . . .	183	141 893	.8	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	28	4 954	(2)
231	EGGS (SHELL) . . . . .	219	85 783	.5	534	MORTICIAN'S GOODS, UNDERTAKERS'. . . . .	17	3 225	(2)
232	POULTRY . . . . .	325	108 384	.6	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	28	4 431	(2)
241	CONFECTIONERY . . . . .	560	176 195	1.0	543	AIRCRAFT, AVIATION PARTS . . . . .	53	58 103	.3
251	FISH, SEAFOOD (FRESH FROZEN) . . . . .	72	17 069	.1	544	MISCELLANEOUS TRANSPORTATION . . . . .	10	491	(2)
261	MEATS, PROVISIONS . . . . .	445	561 978	3.3	621	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	36	7 410	(2)
271	FRESH FRUITS, VEGETABLES . . . . .	429	343 628	2.0	622	IRON, STEEL PRODUCTS (FLAT) . . . . .	114	81 286	.5
281	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	192	77 889	.5	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	285	33 763	.2
282	COFFEE-GREEN . . . . .	6	538	(2)	624	IRON, STEEL FINISHED PRODUCTS. . . . .	130	61 369	.4
283	TEA, SPICES . . . . .	168	15 016	.1	625	CAST IRON SOIL PIPE, TUBING. . . . .	113	7 468	(2)
284	BAKERY PRODUCTS . . . . .	118	37 765	.2	626	IRON, STEEL PIPE, TUBING . . . . .	375	81 400	.5
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	109	61 574	.4	627	OTHER CARBON STEEL PRODUCTS. . . . .	10	7 386	(2)
286	CANNED-BOTTLED FOODS . . . . .	375	531 289	3.1	632	ALLOY STEEL. . . . .	28	12 452	.1
287	SUGAR-REFINED . . . . .	241	61 342	.4	633	STAINLESS STEEL. . . . .	41	33 162	.2
289	BREAKFAST FOODS . . . . .	171	48 769	.3	642	OTHER COPPER, BRASS MILL PRODS. . . . .	38	41 967	.2
291	FLOUR, RELATED PRODUCTS . . . . .	175	61 041	.4	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	102	43 535	.3
292	MARGARINE, SHORTENINGS . . . . .	293	77 166	.5	644	NONFERROUS METALS. . . . .	24	8 912	.1
293	PET FOODS--ALL KINDS . . . . .	171	45 046	.3	650	PETROLEUM PRODUCTS . . . . .	244	4 179	(2)
294	DRIED, FRUITS, VEGETABLES . . . . .	134	19 290	.1	661	PREPARED IRON, STEEL SCRAP . . . . .	25	1 642	(2)
295	SOFT DRINKS, DRINK, WATERS . . . . .	207	19 640	.1	662	UNPREPARED IRON, STEEL SCRAP . . . . .	42	342	(2)
296	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	231	201 178	1.2	678	OTHER NONFERROUS METALLIC SCRAP. . . . .	8	124	(2)
312	GRAINS, BEANS, ETC. . . . .	742	2 942 300	17.4	711	CIGARETTES, CIGARS, TOBACCO. . . . .	384	461 995	2.7
313	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	167	222 950	1.3	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	632	313 146	1.9
321	HIDES, SKINS, PELTS . . . . .	55	35 319	.2	731	WINES . . . . .	100	43 761	.3
323	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	28	11 474	.1	732	SPIRITS . . . . .	111	332 735	2.0
324	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	10	6 298	(2)	741	PRINTING, WRITING PAPER. . . . .	244	135 701	.8
327	OTHER INEDIBLE FARM PRODUCTS . . . . .	29	7 429	(2)	742	ROLL NEWSPRIT, ROTOGRAVURE PAPER. . . . .	35	5 071	(2)
331	ELECTRICAL WIRING SUPPLIES . . . . .	425	367 324	2.2	751	PERSONAL SERVICE PAPERS. . . . .	402	64 881	.4
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	35	12 343	.1	752	INDUSTRIAL PAPERS. . . . .	366	118 620	.7
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	189	21 281	.1	753	SHIPPING ROOM SUPPLIES . . . . .	43	4 171	(2)
342	MAJOR APPLIANCES . . . . .	342	362 778	2.1	754	PAPERBOARD, BOXBOARD . . . . .	36	6 741	(2)
343	ELECTRIC HOUSEWARES . . . . .	239	54 843	.3	761	STATIONERY, OFFICE SUPPLIES. . . . .	633	91 350	.5
344	ROOM AIR CONDITIONERS . . . . .	156	24 568	.1	771	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	81	52 718	.3
351	ELECTRONIC TUBES, PARTS ACC. . . . .	353	115 941	.7	772	OFFICE, COMM., BUS. FURNITURE. . . . .	313	58 493	.3
361	HARDWARE . . . . .	544	148 659	.9	781	CHINA, GLASSWARE, CROCKERY . . . . .	48	11 399	.1
362	PAINTERS' SUPPLIES . . . . .	27	3 089	(2)	782	HOUSEHOLD LINENS, DOMESTICS . . . . .	61	25 214	.1
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	439	76 089	.5	783	SHADES, VENETIAN BLINDS. . . . .	10	1 353	(2)
372	ELEC. RESIDENTIAL SPACE HEATING. . . . .	53	1 840	(2)	784	CURTAINS, DRAPES . . . . .	19	2 552	(2)
373	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	226	27 318	.2	785	FLOOR COVERINGS. . . . .	203	131 282	.8
374	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	419	210 743	1.2	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	27	3 627	(2)
381	CENTRAL AIR CONDITIONING . . . . .	424	46 234	.3	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	163	62 509	.4
382	PARTS SUPPLIES, AND ACCESSORIES. . . . .	151	18 727	.1	811	LUMBER (ROUGH, DRESSED). . . . .	279	241 186	1.4
391	COMMERCIAL REFRIGERATORS EQUIP. . . . .	176	30 897	.2	812	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	245	81 099	.5
411	OFFICE MACHINES AND EQUIPMENT. . . . .	464	47 880	.3	813	WOOD SHINGLES . . . . .	72	4 626	(2)
412	INDICATING, RECORD., INSTRUMENTS . . . . .	18	1 095	(2)	814	WOOD MILLWORK (DOORS, ETC.) . . . . .	230	76 392	.5
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	45	6 821	(2)	815	METAL MILLWORK (DOORS, ETC.) . . . . .	139	14 689	.1
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	55	6 147	(2)	816	VENEER, OTHER WOOD PRODUCTS. . . . .	19	1 626	(2)
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	56	7 965	(2)	821	BRICK, BLOCKS, TILE, CLAY. . . . .	81	24 436	.1
416	STORE, SERVICE SHOP MACHINES . . . . .	116	39 108	.2	822	CONCRETE PROD., BUILDING STONE . . . . .	30	4 211	(2)
417	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	12	673	(2)	823	CEMENT, LIME, PLASTIC, STUCCO. . . . .	68	16 999	.1
418	STORE, RESTAURANT FIXTURES . . . . .	121	42 031	.2	824	SAND, GRAVEL, CRUSHED STONE. . . . .	59	7 212	(2)
421	CONSTRUCTION, MINING SUPPLIES. . . . .	310	326 839	1.9	831	GLASS (FLAT, BRICK, ETC.) . . . . .	98	19 784	.1
431	GARDEN MACHINERY, EQUIP. SUPP. . . . .	99	33 370	.2	841	INSULATION MATERIALS . . . . .	188	49 362	.3
432	FARM, DAIRY MACHINERY, PARTS . . . . .	281	155 623	.9	842	ROOFING, SIDING, EQUIPMENT . . . . .	213	49 346	.3
441	FOOD PROCESSING MACHINERY EQUIP. . . . .	40	20 975	.1	851	BUILDING AND CONSTRUCTION PAPER. . . . .	35	1 956	(2)
442	GEN. PURPOSE INDUSTRIAL MACH. . . . .	399	103 368	.6	852	WALLBOARD, HARDBOARD . . . . .	151	19 592	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
WEST NORTH CENTRAL--CONTINUED					WEST NORTH CENTRAL--CONTINUED				
853	ADHESIVES, MASTICS . . . . .	104	4 116	(Z)	882	JEWELRY, SILVERWARE, TROPHIES . . . . .	109	34 883	.2
854	STRUCTURAL IRON, STEEL . . . . .	9	2 577	(Z)	891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	144	21 163	.1
855	PLASTIC BUILDING MATERIALS . . . . .	87	8 672	.1	892	ADVERTISING SPECIALTIES . . . . .	109	29 548	.2
856	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	26	16 334	.1	921	LOGS, PILES, PULPWOOD, POLES . . . . .	56	6 977	(Z)
857	OTHER BUILDING MATERIALS . . . . .	159	36 127	.2	931	PHONO., RECORDS, PREREC. TAPES . . . . .	10	4 071	(Z)
861	PHOTOGRAPHIC GOODS . . . . .	98	36 311	.2	971	WALLPAPER . . . . .	5	340	(Z)
862	SPORT. ATHLETIC GOODS, BICYCLES . . . . .	246	154 218	.9	973	LEATHER . . . . .	6	104	(Z)
863	TOYS, GAMES, FIREWORKS . . . . .	147	60 815	.4	975	SMOKERS' SUPPLIES AND PIPES . . . . .	57	5 942	(Z)
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	31	13 619	.1	976	MISCELLANEOUS LINES . . . . .	220	39 560	.2
865	BILLIARDS, POOL, BOWLING EQUIP. . . . .	21	8 216	(Z)	991	RECEIPTS FROM PROCESSING . . . . .	16	1 239	(Z)
866	THEATER, STUDIO EQUIPMENT . . . . .	5	1 159	(Z)	992	COMMODITY CREDIT RECEIPTS . . . . .	275	13 847	.1
867	OTHER RECREATION, HOBBY GOODS . . . . .	39	11 386	.1	993	OTHER LABOR, SERVICE RECEIPTS . . . . .	1 511	106 750	.6
868	BOOKS, MAGAZINES . . . . .	159	65 928	.4		COMMODITIES N.E.C. . . . .	(X)	888 941	(X)
871	HAY, STRAW, ALFALFA, OTHER . . . . .	43	7 424	(Z)					
872	FEEDS (MIXED AND OTHER) . . . . .	327	86 277	.5					
873	FEED INGREDIENTS . . . . .	163	285 950	1.7					
874	FERTILIZER, FERTILIZER MATERIALS . . . . .	296	53 909	.3					
875	AGRICULTURAL CHEMICALS . . . . .	233	56 683	.3					
876	SEEDS . . . . .	136	89 424	.5					
881	PRECIOUS STONES (CUT) AND METALS . . . . .	39	11 965	.1					

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
 Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Establishments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
SOUTH ATLANTIC					SOUTH ATLANTIC--CONTINUED				
000	TOTAL . . . . .	25 232	20 793 632	100.0	461	INDUSTRIAL VALVES, FITTINGS . . . . .	393	84 572	.4
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	383	321 059	1.5	471	WELDING EQUIPMENT, SUPPLIES . . . . .	208	62 051	.3
112	TRUCKS, TRUCK TRACTORS . . . . .	406	250 803	1.2	481	RECONDITIONED DRUMS AND BARRELS . . . . .	31	9 723	(2)
121	MACHINE SHOP SALES AND LABOR . . . . .	1 082	85 440	.4	482	BOTTLERS SUPPLIES . . . . .	21	13 062	.1
122	NEW AND REBUILT PARTS . . . . .	3 521	897 460	4.3	483	PRINTING, DUPLICATING INKS . . . . .	48	1 003	(2)
123	AUTOMOTIVE GLASS . . . . .	151	7 922	(2)	484	ABRASIVES, ABRASIVE MATERIALS . . . . .	319	23 314	.1
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	361	32 019	.2	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	94	6 546	(2)
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	65	28 686	.1	486	MECHANICAL RUBBER GOODS . . . . .	258	39 686	.2
131	TIRES AND TUBES . . . . .	760	127 756	.6	487	ROPE, COROAGE, TWINE (NOT WIRE) . . . . .	216	11 127	.1
132	RECAPPEO TIRES . . . . .	265	33 585	.2	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	549	172 499	.8
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	234	244 674	1.2	511	DENTAL EQUIPMENT, SUPPLIES . . . . .	73	32 948	.2
142	HEALTH PRODUCTS, CLOTHING . . . . .	581	119 267	.6	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	677	53 874	.3
143	BEAUTY AIDS . . . . .	720	157 790	.8	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	23	2 965	(2)
145	DRUGGIST SUPPLIES . . . . .	125	77 180	.4	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	177	135 199	.7
151	PAINTS, VARNISHES, LACQUERS . . . . .	605	71 748	.3	515	OPHTHALMIC PRODUCTS . . . . .	107	38 343	.2
161	SOAPS AND DETERGENTS . . . . .	700	83 592	.4	516	SCIENTIFIC INSTRUMENTS . . . . .	74	54 609	.3
162	INDUSTRIAL CHEMICALS . . . . .	455	222 470	1.1	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	51	16 280	.1
171	YARN OR PIECE GOODS . . . . .	244	160 137	.8	521	BEAUTY, BARBER SHOP EQUIPMENT . . . . .	204	65 952	.3
172	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	203	29 840	.1	522	CUSTODIAL (JANITORS) SUPPLIES . . . . .	343	53 724	.3
173	KNIT FABRICS, KNITTING YARNS . . . . .	52	9 289	(2)	523	LAUNDRY, DRY CLEANING MACHINES . . . . .	206	75 610	.4
181	MEN'S, BOYS' CLOTHING . . . . .	281	136 432	.7	531	UPHOLSTERERS' FABRICS, SUPPLIES . . . . .	73	37 544	.2
182	WOMEN'S, CHILD'S CLOTHING . . . . .	331	153 629	.7	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	83	14 196	.1
183	MILLINERY, MILLINERY SUPPLIES . . . . .	16	3 134	(2)	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	35	5 136	(2)
191	SHOES, OTHER FOOTWEAR . . . . .	167	77 219	.4	534	MORTICIANS' GOODS, UNDERTAKERS' . . . . .	22	4 768	(2)
211	FROZEN FOODS . . . . .	666	279 485	1.3	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	34	6 712	(2)
221	BUTTER AND CHEESE . . . . .	504	44 574	.2	542	SHIP, BOAT . . . . .	129	46 919	.2
222	ICE CREAM, ICES . . . . .	5	470	(2)	543	AIRCRAFT, AVIATION PARTS . . . . .	176	169 677	.8
224	OTHER DAIRY PRODUCTS . . . . .	74	10 873	.1	611	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	66	79 318	.4
231	EGGS (SHELL) . . . . .	229	104 419	.5	621	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	60	15 413	.1
232	POULTRY . . . . .	370	189 494	.9	622	IRON, STEEL PRODUCTS (FLAT) . . . . .	207	83 980	.4
241	CONFECTIONERY . . . . .	1 231	263 157	1.3	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	577	54 500	.3
251	FISH, SEAFOOD (FRESH FROZEN) . . . . .	499	163 117	.8	624	IRON, STEEL FINISHED PRODUCTS . . . . .	188	99 046	.5
261	MEATS, PROVISIONS . . . . .	838	538 424	2.6	625	CAST IRON SOIL PIPE, TUBING . . . . .	159	13 582	.1
271	FRESH FRUITS, VEGETABLES . . . . .	928	537 879	2.6	626	IRON, STEEL PIPE, TUBING . . . . .	448	92 773	.4
281	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	533	71 967	.3	627	OTHER CARBON STEEL PRODUCTS . . . . .	11	3 688	(2)
283	TEA, SPICES . . . . .	451	25 371	.1	632	ALLOY STEEL . . . . .	35	5 836	(2)
284	BAKERY PRODUCTS . . . . .	287	49 869	.2	633	STAINLESS STEEL . . . . .	85	45 129	.2
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	142	80 158	.4	642	OTHER COPPER, BRASS MILL PRODS. . . . .	64	23 221	.1
286	CANNED-BOTTLED FOODS . . . . .	960	640 228	3.1	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	171	73 135	.4
287	SUGAR-REFINED . . . . .	544	62 491	.3	644	NONFERROUS METALS . . . . .	23	7 821	(2)
289	BREAKFAST FOODS . . . . .	387	34 253	.2	650	PETROLEUM PRODUCTS . . . . .	451	11 503	.1
291	FLOUR, RELATED PRODUCTS . . . . .	554	72 250	.3	653	OILS, GREASES, OTHER PETROL. . . . .	10	5 563	(2)
292	MARGARINE, SHORTENINGS . . . . .	720	84 888	.4	651	PREPARED IRON, STEEL SCRAP . . . . .	5	1 211	(2)
293	PET FOODS--ALL KINDS . . . . .	418	62 139	.3	662	UNPREPARED IRON, STEEL SCRAP . . . . .	33	517	(2)
294	ORIO, FRUITS, VEGETABLES . . . . .	259	9 850	(2)	711	CIGARETTES, CIGARS, TOBACCO . . . . .	837	756 302	3.6
295	SOFT DRINKS, DRINK, WATERS . . . . .	180	22 892	.1	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	658	649 403	3.1
296	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	488	244 945	1.2	731	WINE . . . . .	281	148 787	.7
311	COTTON (RAW) INCL. LINTERS . . . . .	78	261 977	1.3	732	SPIRITS . . . . .	142	714 707	3.4
312	GRAINS, BEANS, ETC. . . . .	179	244 757	1.2	741	PRINTING, WRITING PAPER . . . . .	362	210 427	1.0
331	ELECTRICAL WIRING SUPPLIES . . . . .	962	704 729	3.4	742	ROLL NEWSPT: ROTOGRAVURE PAPER . . . . .	22	8 931	(2)
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	83	30 462	.1	751	PERSONAL SERVICE PAPERS . . . . .	908	144 535	.7
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	334	37 469	.2	752	INDUSTRIAL PAPERS . . . . .	682	154 606	.7
342	MAJOR APPLIANCES . . . . .	571	596 789	2.9	753	SHIPPING ROOM SUPPLIES . . . . .	102	6 094	(2)
343	ELECTRIC HOUSEWARES . . . . .	523	86 285	.4	754	PAPERBOARD, BOXBOARD . . . . .	42	5 533	(2)
344	ROOM AIR CONDITIONERS . . . . .	268	51 284	.2	761	STATIONERY, OFFICE SUPPLIES . . . . .	1 042	165 022	.8
351	ELECTRONIC TUBES, PARTS ACC. . . . .	755	236 596	1.1	771	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	189	110 788	.5
361	HARDWARE . . . . .	1 135	248 108	1.2	772	OFFICE, COMM., BUS. FURNITURE . . . . .	493	84 283	.4
362	PAINTERS' SUPPLIES . . . . .	213	12 729	.1	781	CHINA, GLASSWARE, CROCKERY . . . . .	94	10 981	.1
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	758	134 458	.6	782	HOUSEHOLD LINENS, DOMESTICS . . . . .	146	36 426	.2
372	ELEC. RESIDENTIAL SPACE HEATING . . . . .	238	7 169	(2)	783	SHAWLS, VENETIAN BLINDS . . . . .	10	2 597	(2)
373	HYDRONICS EQUIPMENT, SUPPLIES . . . . .	310	36 098	.2	784	CURTAINS, ORAPES . . . . .	57	4 263	(2)
374	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	839	359 380	1.7	785	FLOOR COVERINGS . . . . .	417	163 530	.8
381	CENTRAL AIR CONDITIONING . . . . .	502	116 913	.6	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	58	7 140	(2)
382	PARTS SUPPLIES, AND ACCESSORIES . . . . .	339	48 709	.2	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	320	60 855	.3
391	COMMERCIAL REFRIGERATORS EQUIP. . . . .	291	32 091	.2	811	LUMBER (ROUGH, DRESSED) . . . . .	613	426 565	2.1
411	OFFICE MACHINES AND EQUIPMENT . . . . .	784	87 393	.4	812	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	329	116 603	.6
412	INDICATING, RECORD, INSTRUMENTS . . . . .	41	1 845	(2)	813	WOOD SHINGLES . . . . .	50	2 130	(2)
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	112	19 030	.1	814	WOOD MILLWORK (DOORS, ETC.) . . . . .	355	122 750	.6
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	113	18 106	.1	815	METAL MILLWORK (DOORS, ETC.) . . . . .	213	32 809	.2
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	65	5 559	(2)	816	VENEER, OTHER WOOD PRODUCTS . . . . .	37	4 066	(2)
416	STORE, SERVICE SHOP MACHINES . . . . .	174	44 714	.2	821	BRICK, BLOCKS, TILE, CLAY . . . . .	264	63 982	.3
417	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	34	2 861	(2)	822	CONCRETE PRODS., BUILDING STONE . . . . .	75	16 118	.1
418	STORE, RESTAURANT FIXTURES . . . . .	212	55 829	.3	823	CEMENT, LIME, PLASTIC, STUCCO . . . . .	167	32 849	.2
421	CONSTRUCTION, MINING SUPPLIES . . . . .	542	474 272	2.3	824	SAND, GRAVEL, CRUSHED STONE . . . . .	113	17 736	.1
431	GARDEN MACHINERY, EQUIP., SUPP. . . . .	197	41 267	.2	825	READY-OR-TRANSIT-MIXED CONCRETE . . . . .	8	4 827	(2)
432	FARM, DAIRY MACHINERY, PARTS . . . . .	198	78 917	.4	831	GLASS (FLAT, BRICK, ETC.) . . . . .	127	29 285	.1
441	FOOD PROCESSING MACHINERY EQUIP. . . . .	48	21 132	.1	841	INSULATION MATERIALS . . . . .	231	20 830	.1
442	GEN. PURPOSE INDUSTRIAL MACH. . . . .	651	102 559	.5	842	ROOFING, SIDING, EQUIPMENT . . . . .	375	88 054	.4
443	METAL-WORKING MACHINERY . . . . .	191	54 435	.3	851	BUILDING AND CONSTRUCTION PAPER . . . . .	61	1 625	(2)
444	MATERIALS HANDLING EQUIPMENT . . . . .	330	78 128	.4	852	WALLBOARD, HARDBOARD . . . . .	204	42 985	.2
445	OIL WELL, OIL REFINING MACH. . . . .	21	8 817	(2)	853	ADHESIVES, MASTICS . . . . .	159	5 478	(2)
446	PRINTING TRADES MACHINERY . . . . .	26	5 266	(2)	854	STRUCTURAL IRON, STEEL . . . . .	29	6 659	(2)
447	OTHER SPECIAL IND. MACH. . . . .	308	136 395	.7	855	PLASTIC BUILDING MATERIALS . . . . .	93	16 448	.1
448	USED OR REBUILT MACH. EQUIP. . . . .	286	72 039	.3	856	PREFAB. STRUCTURAL ASSEMBLIES . . . . .	41	20 375	.1
451	BEARINGS, POWER, TRANSMISSION . . . . .	322	95 180	.5	857	OTHER BUILDING MATERIALS . . . . .	238	75 669	.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales¹  (\$1,000)	Percent of total sales¹	Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales¹  (\$1,000)	Percent of total sales¹
SOUTH ATLANTIC--CONTINUED					SOUTH ATLANTIC--CONTINUED				
861	PHOTOGRAPHIC GOODS . . . . .	235	58 302	.3	922	BARRELS, BOXES, BOX SHOOKS, ETC. . . . .	22	3 739	(Z)
862	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	366	124 533	.6	931	PHONO., RECORDS, PREREC. TAPES . . . . .	124	65 845	.3
863	TOYS, GAMES, FIREWORKS . . . . .	319	69 171	.3	941	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	42	19 648	.1
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	69	19 794	.1	951	OTHER TEXTILE PRODUCTS . . . . .	79	27 738	.1
865	BILLIARDS, POOL, BOWLING EQUIP. . . . .	18	2 583	(Z)	961	INDUSTRIAL YARNS . . . . .	29	67 464	.3
866	THEATER, STUDIO EQUIPMENT. . . . .	12	2 657	(Z)	971	WALLPAPER. . . . .	58	32 130	.2
867	OTHER RECREATION, HOBBY GOODS. . . . .	63	16 750	.1	973	LEATHER. . . . .	37	6 637	(Z)
868	BOOKS, MAGAZINES . . . . .	261	101 727	.5	974	LUGGAGE, SADDLERY, HARNESS . . . . .	7	669	(Z)
871	HAY, STRAW, ALFALFA, OTHER . . . . .	60	14 233	.1	975	SMOKERS' SUPPLIES AND PIPES. . . . .	123	14 756	.1
872	FEEDS (MIXED AND OTHER). . . . .	278	39 292	.2	976	MISCELLANEOUS LINES. . . . .	439	132 777	.6
873	FEED INGREDIENTS . . . . .	70	52 215	.3	991	RECEIPTS FROM PROCESSING . . . . .	14	1 457	(Z)
874	FERTILIZER, FERTILIZER MATERIALS . . . . .	137	46 551	.2	992	COMMODITY CREDIT RECEIPTS. . . . .	10	1 671	(Z)
875	AGRICULTURAL CHEMICALS . . . . .	165	26 200	.1	993	OTHER LABOR, SERVICE RECEIPTS. . . . .	2 032	150 508	.7
876	SEEDS. . . . .	110	31 787	.2		COMMODITIES N.E.C. . . . .	(X)	1 327 391	(X)
881	PRECIOUS STONES (CUT) AND METALS . . . . .	63	8 708	(Z)					
882	JEWELRY, SILVERWARE, TROPHIES. . . . .	275	55 413	.3					
891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	262	39 373	.2					
892	ADVERTISING SPECIALTIES. . . . .	131	14 295	.1					
911	FLOWERS, FLORIST'S SUPPLIES. . . . .	180	45 833	.2					
921	LOGS, PILES, PULPWOOD, POLES . . . . .	423	155 386	.7					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
EAST SOUTH CENTRAL					EAST SOUTH CENTRAL--CONTINUED				
000	TOTAL . . . . .	10 264	9 439 402	100.0	444	MATERIALS HANDLING EQUIPMENT . . . . .	114	40 871	.4
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	221	87 499	.9	445	OIL WELL, OIL REFINING MACH. . . . .	55	21 695	.2
112	TRUCKS, TRUCK TRACTORS . . . . .	134	83 715	.9	446	PRINTING TRADES MACHINERY . . . . .	9	3 116	(2)
121	MACHINE SHOP SALES AND LABOR . . . . .	527	29 413	.3	447	OTHER SPECIAL IND. MACH. . . . .	67	31 529	.3
122	NEW AND REBUILT PARTS . . . . .	1 682	425 612	4.5	448	USED OR REBUILT MACH. EQUIP. . . . .	132	39 193	.4
123	AUTOMOTIVE GLASS . . . . .	130	2 210	(2)	451	BEARINGS, POWER, TRANSMISSION . . . . .	118	38 783	.4
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	196	22 816	.2	461	INDUSTRIAL VALVES, FITTINGS . . . . .	193	40 378	.4
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	32	13 611	.1	471	WELDING EQUIPMENT, SUPPLIES . . . . .	107	38 915	.4
131	TIRES AND TUBES . . . . .	419	56 850	.6	481	RECONDITIONED DRUMS AND BARRELS . . . . .	5	388	0
132	RECAPPEO TIRES . . . . .	99	7 703	.1	482	BOTTLE SUPPLIES . . . . .	6	2 897	0
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	100	101 968	1.1	483	PRINTING, DUPLICATING INKS . . . . .	9	149	(2)
142	HEALTH PRODUCTS . . . . .	326	63 136	.7	484	ABRASIVES, ABRASIVE MATERIALS . . . . .	153	13 909	.1
143	BEAUTY AIDS . . . . .	380	80 320	.9	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	45	2 093	(2)
145	DRUGGIST SUPPLIES . . . . .	61	19 730	.2	486	MECHANICAL RUBBER GOODS . . . . .	122	13 069	.1
151	PAINTS, VARNISHES, LACQUERS . . . . .	142	9 889	.1	487	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	122	3 972	(2)
161	SOAPS AND DETERGENTS . . . . .	336	76 432	.8	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	199	56 881	.6
162	INDUSTRIAL CHEMICALS . . . . .	35	54 943	.6	511	DENTAL EQUIPMENT, SUPPLIES . . . . .	36	13 897	.1
171	YARN OR PIECE GOODS . . . . .	27	2 685	(2)	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	408	36 389	.4
172	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	86	8 715	.1	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	16	1 175	(2)
173	KNIT FABRICS, KNITTING YARNS . . . . .	22	872	(2)	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	53	48 072	.5
181	MEN'S, BOYS' CLOTHING . . . . .	104	41 312	.4	515	OPHTHALMIC PRODUCTS . . . . .	37	9 859	.1
182	WOMEN'S, CHILD'S, CLOTHING . . . . .	81	38 179	.4	516	SCIENTIFIC INSTRUMENTS . . . . .	17	6 019	.1
183	MILLINERY, MILLINERY SUPPLIES . . . . .	7	1 319	(2)	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	40	10 647	.1
191	SHOES, OTHER FOOTWEAR . . . . .	63	12 108	.1	521	BEAUTY, BARBER SHOP EQUIPMENT . . . . .	81	21 173	.2
211	FROZEN FOODS . . . . .	300	113 468	1.2	522	CUSTODIAL (JANITORS) SUPPLIES . . . . .	130	19 619	.2
221	BUTTER AND CHEESE . . . . .	317	15 100	.2	523	LAUNDRY, DRY CLEANING MACHINES . . . . .	79	24 811	.3
222	ICE CREAM, ICES . . . . .	65	8 514	.1	531	UPHOLSTERERS' FABRICS, SUPPLIES . . . . .	18	8 617	.1
223	MILK, CREAM (FLUID) . . . . .	193	89 938	1.0	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	20	2 460	(2)
224	OTHER DAIRY PRODUCTS . . . . .	125	13 828	.1	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	12	5 409	.1
231	EGGS (SHELL) . . . . .	190	45 491	.5	534	MORTICIANS' GOODS, UNDERTAKERS' . . . . .	16	4 184	(2)
232	POULTRY . . . . .	213	65 319	.7	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	20	5 104	.1
241	CONFECTIONERY . . . . .	590	115 197	1.2	542	SHIP, BOAT . . . . .	11	2 120	(2)
251	FISH, SEAFOOD (FRESH FROZEN) . . . . .	44	2 249	(2)	543	AIRCRAFT, AVIATION PARTS . . . . .	18	25 169	.3
261	MEATS, PROVISIONS . . . . .	390	221 220	2.3	611	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	60	37 695	.4
271	FRESH FRUITS, VEGETABLES . . . . .	401	201 497	2.1	621	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	21	9 700	.1
281	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	274	53 799	.6	622	IRON, STEEL PRODUCTS (FLAT) . . . . .	97	60 303	.6
283	TEA, SPICES . . . . .	251	14 560	.2	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	266	31 382	.3
284	BAKERY PRODUCTS . . . . .	158	19 188	.2	624	IRON, STEEL FINISHED PRODUCTS . . . . .	99	38 873	.4
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	66	43 527	.5	625	CAST IRON SOIL PIPE, TUBING . . . . .	101	10 321	.1
286	CANNED-BOTTLED FOODS . . . . .	461	370 762	3.9	626	IRON, STEEL PIPE, TUBING . . . . .	237	39 796	.4
287	SUGAR-REFINED . . . . .	281	37 568	.4	627	OTHER CARBON STEEL PRODUCTS . . . . .	8	3 858	(2)
289	BREAKFAST FOODS . . . . .	219	22 752	.2	632	ALLOY STEEL . . . . .	13	2 154	(2)
291	FLOUR, RELATED PRODUCTS . . . . .	268	38 343	.4	633	STAINLESS STEEL . . . . .	35	12 719	.1
292	MARGARINE, SHORTENINGS . . . . .	368	47 829	.5	642	OTHER COPPER, BRASS MILL PRODS. . . . .	24	7 658	.1
293	PET FOODS--ALL KINDS . . . . .	202	25 085	.3	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	63	12 901	.1
294	ORIOLE, FRUITS, VEGETABLES . . . . .	152	10 521	.1	644	NONFERROUS METALS . . . . .	10	1 990	(2)
295	SOFT DRINKS, DRINK, WATERS . . . . .	88	25 354	.3	650	PETROLEUM PRODUCTS . . . . .	176	2 568	(2)
296	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	223	107 783	1.1	651	GASOLINE, KEROSENE . . . . .	7	2 057	(2)
311	COTTON (RAW) INCL. LINTERS . . . . .	99	881 691	9.3	653	OILS, GREASES, OTHER PETROL. . . . .	12	717	(2)
312	GRAINS, BEANS, ETC. . . . .	111	528 883	5.6	661	PREPARED IRON, STEEL SCRAP . . . . .	7	1 028	(2)
313	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	44	60 836	.6	662	UNPREPARED IRON, STEEL SCRAP . . . . .	27	311	(2)
321	HIDES, SKINS, PELTS . . . . .	19	13 593	.1	711	CIGARETTES, CIGARS, TOBACCO . . . . .	439	361 651	3.8
322	TOBACCO (LEAF) . . . . .	43	87 406	.9	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	247	203 183	2.2
326	NUTS (EDIBLE) SHELLED-UNSHELLED . . . . .	14	4 392	(2)	731	WINES . . . . .	56	18 427	.2
327	OTHER EDIBLE FARM PRODUCTS . . . . .	16	3 777	(2)	732	SPIRITS . . . . .	56	130 817	1.4
331	ELECTRICAL WIRING SUPPLIES . . . . .	361	249 649	2.6	741	PRINTING, WRITING PAPER . . . . .	144	50 785	.5
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	47	8 276	.1	742	ROLL NEWSPR, ROTOGRAVURE PAPER . . . . .	12	1 690	(2)
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	116	13 449	.1	751	PERSONAL SERVICE PAPERS . . . . .	412	41 437	.4
342	MAJOR APPLIANCES . . . . .	264	219 887	2.3	752	INDUSTRIAL PAPERS . . . . .	326	55 648	.6
343	ELECTRIC HOUSEWARES . . . . .	148	19 749	.2	753	SHIPPING ROOM SUPPLIES . . . . .	49	5 543	.1
344	ROOM AIR CONDITIONERS . . . . .	110	18 693	.2	754	PAPERBOARD, BOXBOARD . . . . .	23	2 924	(2)
351	ELECTRONIC TUBES, PARTS ACC. . . . .	283	55 050	.6	761	STATIONERY, OFFICE SUPPLIES . . . . .	419	53 978	.6
361	HARDWARE . . . . .	494	128 905	1.4	771	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	74	29 195	.3
362	PAINTERS' SUPPLIES . . . . .	39	1 891	(2)	772	OFFICE, COMM., BUS, FURNITURE . . . . .	185	27 709	.3
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	269	42 868	.5	781	CHINA, GLASSWARE, CROCKERY . . . . .	20	4 153	(2)
372	ELEC. RESIDENTIAL SPACE HEATING . . . . .	1	1 703	(2)	782	HOUSEHOLD LINENS, DOMESTICS . . . . .	43	6 489	.1
373	HYDROGENS EQUIPMENT, SUPPLIES . . . . .	59	4 689	(2)	784	CURTAINS, DRAPES . . . . .	12	3 771	0
374	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	364	147 280	1.6	785	FLOOR COVERINGS . . . . .	131	51 626	.5
381	CENTRAL AIR CONDITIONING . . . . .	204	47 702	.5	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	7	520	(2)
382	PARTS SUPPLIES, AND ACCESSORIES . . . . .	111	16 473	.2	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	137	28 327	.3
391	COMMERCIAL REFRIGERATORS EQUIP. . . . .	125	28 188	.3	811	LUMBER (ROUGH, DRESSED) . . . . .	303	191 953	2.0
411	OFFICE MACHINES AND EQUIPMENT . . . . .	297	31 053	.3	812	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	173	46 174	.5
412	INDICATING, RECORD, INSTRUMENTS . . . . .	9	666	(2)	813	WOOD SHINGLES . . . . .	12	317	(2)
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	33	7 502	.1	814	WOOD MILLWORK (DOORS, ETC.) . . . . .	181	60 671	.6
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	31	4 736	.1	815	METAL MILLWORK (DOORS, ETC.) . . . . .	112	12 680	.1
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	36	3 621	(2)	816	VENEER, OTHER WOOD PRODUCTS . . . . .	16	7 023	.1
416	STORE, SERVICE SHOP MACHINES . . . . .	85	7 304	.1	821	BRICK, BLOCKS, TILE, CLAY . . . . .	90	18 347	.2
417	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	16	613	(2)	822	CONCRETE PROD., BUILDING STONE . . . . .	21	4 516	(2)
418	STORE, RESTAURANT FIXTURES . . . . .	73	24 408	.3	823	CEMENT, LIME, PLASTIC, STUCCO . . . . .	50	14 178	.2
421	CONSTRUCTION, MINING SUPPLIES . . . . .	243	240 519	2.5	824	SAND, GRAVEL, CRUSHED STONE . . . . .	31	4 875	.1
431	GARDEN MACHINERY, EQUIP. SUPP. . . . .	81	29 200	.3	825	READY-OR-TRANSIT-MIXED CONCRETE . . . . .	7	3 689	(2)
432	FARM, DAIRY MACHINERY, PARTS . . . . .	81	30 635	.3	831	GLASS (FLAT, BRICK, ETC.) . . . . .	82	14 325	.2
441	FOOD PROCESSING MACHINERY EQUIP. . . . .	18	9 255	.1	841	INSULATION MATERIALS . . . . .	94	6 465	.1
442	GEN. PURPOSE INDUSTRIAL MACH. . . . .	249	46 974	.5	842	ROOFING, SIOING, EQUIPMENT . . . . .	163	22 831	.2
443	METAL-WORKING MACHINERY . . . . .	80	22 382	.2	851	BUILDING AND CONSTRUCTION PAPER . . . . .	21	533	(2)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
EAST SOUTH CENTRAL--CONTINUED					EAST SOUTH CENTRAL--CONTINUED				
852	WALLBOARD, HARDBOARD . . . . .	125	13 419	.1	881	PRECIOUS STONES (CUT) AND METALS . . . . .	34	9 437	.1
853	ADHESIVES, MASTICS . . . . .	34	1 024	(Z)	882	JEWELRY, SILVERWARE, TROPHIES . . . . .	79	12 065	.1
854	STRUCTURAL IRON, STEEL . . . . .	9	6 009	.1	891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	34	3 220	(Z)
855	PLASTIC BUILDING MATERIALS . . . . .	35	3 297	(Z)	911	FLOWERS, FLORIST'S SUPPLIES . . . . .	80	26 423	.3
856	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	9	1 967	(Z)	921	LOGS, PILES, PULPWOOD, POLES . . . . .	241	83 358	.9
857	OTHER BUILDING MATERIALS . . . . .	93	20 330	.2	931	PHONO., RECORDS, PREREC. TAPES . . . . .	35	22 540	.2
861	PHOTOGRAPHIC GOODS . . . . .	91	32 411	.3	941	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	7	982	(Z)
862	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	165	48 135	.5	951	OTHER TEXTILE PRODUCTS . . . . .	19	2 587	(Z)
863	TOYS, GAMES, FIREWORKS . . . . .	153	24 934	.3	971	WALLPAPER . . . . .	7	3 602	(Z)
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	20	3 468	(Z)	975	SMOKERS' SUPPLIES AND PIPES . . . . .	71	2 271	(Z)
865	BILLIARDS, POOL, BOWLING EQUIP. . . . .	5	305	(Z)	976	MISCELLANEOUS LINES . . . . .	160	36 518	.4
866	THEATER, STUDIO EQUIPMENT . . . . .	6	623	(Z)	991	RECEIPTS FROM PROCESSING . . . . .	8	666	(Z)
867	OTHER RECREATION, HOBBY GOODS . . . . .	15	2 562	(Z)	993	OTHER LABOR, SERVICE RECEIPTS . . . . .	730	54 517	.6
868	BOOKS, MAGAZINES . . . . .	78	33 329	.4		COMMODITIES N.E.C. . . . .	(X)	462 768	(X)
871	HAY, STRAW, ALFALFA, OTHER . . . . .	19	6 015	.1					
872	FEEDS (MIXED AND OTHER) . . . . .	163	29 785	.3					
873	FEED INGREDIENTS . . . . .	30	47 432	.5					
874	FERTILIZER, FERTILIZER MATERIALS . . . . .	42	25 179	.3					
875	AGRICULTURAL CHEMICALS . . . . .	92	36 316	.4					
876	SEEDS . . . . .	55	37 521	.4					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
WEST SOUTH CENTRAL					WEST SOUTH CENTRAL--CONTINUED				
000	TOTAL . . . . .	20 028	17 775 157	100.0	445	OIL WELL, OIL REFINING MACH. . . . .	1 156	744 688	4.2
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	203	206 898	1.2	446	PRINTING TRADES MACHINERY. . . . .	33	7 508	(Z)
112	TRUCKS, TRUCK TRACTORS . . . . .	257	129 337	.7	447	OTHER SPECIAL INO. MACH. . . . .	146	49 168	.3
121	MACHINE SHOP SALES AND LABOR . . . . .	739	39 489	.2	448	USEO OR REBUILT MACH. EQUIP. . . . .	435	72 460	.4
122	NEW AND REBUILT PARTS. . . . .	2 678	701 342	3.9	451	BEARINGS, POWER, TRANSMISSION. . . . .	190	63 184	.4
123	AUTOMOTIVE GLASS . . . . .	76	5 838	(Z)	461	INDUSTRIAL VALVES, FITTINGS. . . . .	534	119 758	.7
124	USEO AUTO PARTS, EQUIP., ACCESS. . . . .	323	21 979	.1	471	WELDING EQUIPMENT, SUPPLIES. . . . .	260	85 708	.5
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	161	50 877	.3	481	RECONITIONEOR DRUMS AND BARRELS . . . . .	18	2 800	(Z)
131	TIRES AND TUBES . . . . .	542	75 392	.4	482	BOTTLE SUPPLIES. . . . .	20	4 367	(Z)
132	RECAPPEO TIRES . . . . .	120	8 112	(Z)	483	PRINTING, DUPLICATING INKS . . . . .	28	1 579	(Z)
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	182	198 483	1.1	484	ABRASIVES, ABRASIVE MATERIALS. . . . .	184	12 340	.1
142	HEALTH PRODUCTS . . . . .	405	103 087	.6	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	60	2 952	(Z)
143	BEAUTY AIDS. . . . .	480	125 580	.7	486	MECHANICAL RUBBER GOODS. . . . .	322	25 940	.1
145	ORUGGIST SUPPLIES. . . . .	98	33 478	.2	487	ROPE, COROAGE, TWINE (NOT WIRE). . . . .	151	7 743	(Z)
151	PAINTS, VARNISHES, LACQUERS. . . . .	250	25 520	.1	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	428	120 688	.7
161	SOAPS AND OTERGENTS . . . . .	445	112 219	.6	511	DENTAL EQUIPMENT, SUPPLIES . . . . .	55	20 452	.1
162	INDUSTRIAL CHEMICALS . . . . .	541	158 814	.9	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	453	43 280	.2
171	YARO OR PIECE GOODS. . . . .	116	38 024	.2	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	15	1 412	(Z)
172	NOTIONS (THREAO, BUTTUNS, ETC.) . . . . .	160	19 057	.1	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	124	86 377	.5
173	KNIT FABRICS, KNITTING YARNS . . . . .	29	2 826	(Z)	515	OPHTHALMIC PRODUCTS. . . . .	64	16 786	.1
181	MEN'S, BOYS' CLOTHING. . . . .	109	36 417	.2	516	SCIENTIFIC INSTRUMENTS . . . . .	55	30 120	.2
182	WOMEN'S, CHILO'S, CLOTHING . . . . .	127	54 131	.3	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	71	27 703	.2
183	MILLINERY, MILLINERY SUPPLIES. . . . .	13	1 049	(Z)	521	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	182	47 788	.3
184	ORESSEO FURS, FUR CLOTHING . . . . .	9	2 760	(Z)	522	CUSTODIAL (JANITORS) SUPPLIES. . . . .	237	38 454	.2
191	SHOES, OTHER FOOTWEAR. . . . .	468	31 499	.2	523	LAUNORY, ORY CLEANING MACHINES . . . . .	136	39 233	.2
211	FROZEN FOODS . . . . .	468	252 947	1.4	531	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	38	12 111	.1
221	BUTTER AND CHEESE. . . . .	773	81 569	.5	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	68	22 806	.1
222	ICE CREAM, ICES. . . . .	73	7 102	(Z)	533	OTHER SERVICE BUSINES, EQUIPMENT . . . . .	27	2 888	(Z)
223	MILK, CREAM (FLUIDO). . . . .	249	115 805	.7	534	MORTICIANS' GOODS, UNDERTAKERS' . . . . .	6	790	(Z)
224	OTHER DAIRY PRODUCTS . . . . .	145	15 799	.1	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	22	4 665	(Z)
231	EGGS (SHELL) . . . . .	302	82 853	.5	542	SHIP, BOAT . . . . .	81	36 184	.2
232	POULTRY. . . . .	333	153 599	.9	543	AIRCRAFT, AVIATION PARTS . . . . .	176	118 902	.7
241	CONFECTIONERY. . . . .	824	183 720	1.0	544	MISCELLANEOUS TRANSPORTATION . . . . .	11	11 562	.1
251	FISH, SEAFOOD (FRESH FROZEN) . . . . .	186	73 998	.4	621	IRON, STEEL PROOS. (SEMI-FINISH) . . . . .	43	17 594	.1
261	MEATS, PROVISIONS. . . . .	637	477 852	2.7	622	IRON, STEEL PRODUCTS (FLAT). . . . .	272	164 402	.9
271	FRESH FRUITS, VEGETABLES . . . . .	659	368 325	2.1	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	710	71 303	.4
281	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	318	102 449	.6	624	IRON, STEEL FINISHED PRODUCTS . . . . .	273	142 931	.8
282	COFFEE-GREEN . . . . .	12	93 770	.5	625	CAST IRON SOIL PIPE, TUBING. . . . .	144	18 316	.1
283	TEA, SPICES. . . . .	310	26 844	.2	626	IRON, STEEL PIPE, TUBING . . . . .	908	515 670	2.9
284	BAKERY PRODUCTS . . . . .	162	26 806	.2	627	OTHER CARBON STEEL PROOUCTS. . . . .	33	40 562	.2
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	127	45 484	.3	632	ALLOY STEEL. . . . .	83	32 872	.2
286	CANNEO-BOTTLEO FOODS . . . . .	608	502 800	2.8	633	STAINLESS STEEL. . . . .	125	67 343	.4
287	SUGAR-REFINEO . . . . .	357	94 500	.5	642	OTHER COPPER, BRASS MILL PROOS. . . . .	65	15 883	.1
289	BREAKFAST FOODS. . . . .	300	37 487	.2	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	175	69 833	.4
291	FLOUR, RELATEO PRODUCTS. . . . .	336	50 055	.3	644	NONFERROUS METALS. . . . .	50	49 614	.3
292	MARGARINE, SHORTENINGS . . . . .	579	91 761	.5	650	PETROLEUM PRODUCTS . . . . .	172	3 065	(Z)
293	PET FOODS--ALL KINGS . . . . .	277	45 574	.3	651	GASOLINE, KEROSENE . . . . .	11	260	(Z)
294	ORIEO, FRUITS, VEGETABLES. . . . .	228	26 366	.1	653	OILS, GREASES, OTHER PETROL. . . . .	6	333	(Z)
295	SOFT ORINKS, ORINK, WATERS . . . . .	217	32 924	.2	661	PREPAREO IRON, STEEL SCRAP . . . . .	14	3 158	(Z)
296	FOODS (EXC. AS SPECIFEO ABOVE). . . . .	333	241 406	1.4	662	UNPREPAREO IRON, STEEL SCRAP . . . . .	36	435	(Z)
311	COTTON (RAW) INCL. LINTERS . . . . .	105	544 718	3.1	711	CIGARETTES, CIGARS, TOBACCO. . . . .	546	512 585	2.9
312	GRAINS, BEANS, ETC. . . . .	370	1 371 240	7.7	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	634	473 373	2.7
313	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	84	124 024	.7	731	WINES. . . . .	148	53 561	.3
324	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	8	3 067	(Z)	732	SPIRITS. . . . .	123	385 658	2.2
331	ELECTRICAL WIRING SUPPLIES . . . . .	603	462 834	2.6	741	PRINTING, WRITING PAPER. . . . .	289	104 958	.6
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	52	10 491	.1	742	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	30	4 080	(Z)
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	185	19 735	.1	751	PERSONAL SERVICE PAPERS. . . . .	607	89 420	.5
342	MAJOR APPLIANCES . . . . .	394	348 456	2.0	752	INDUSTRIAL PAPERS. . . . .	466	111 846	.6
343	ELECTRIC HOUSEWARES. . . . .	245	51 271	.3	753	SHIPPING ROOM SUPPLIES . . . . .	47	2 389	(Z)
344	ROOM AIR CONDITIONERS. . . . .	127	41 421	.2	754	PAPERBOARD, BOXBOARD . . . . .	46	5 247	(Z)
351	ELECTRONIC TUBES, PARTS ACC. . . . .	427	149 029	.8	761	STATIONERY, OFFICE SUPPLIES. . . . .	739	108 950	.6
361	HARDWARE . . . . .	938	221 704	1.2	771	HOUSEHOLO FURNITURE, SLEEP EQUIP. . . . .	141	59 377	.3
362	PAINTERS' SUPPLIES . . . . .	113	8 455	(Z)	772	OFFICE, COMM., BUS. FURNITURE. . . . .	352	71 093	.4
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	516	75 987	.4	781	CHINA, GLASSWARE, CROCKERY . . . . .	56	17 923	.1
372	ELEC. RESIDENTIAL SPACE HEATING . . . . .	13	811	(Z)	782	HOUSEHOLD LINENS, OOMESTICS. . . . .	76	15 775	.1
373	HYORONICS EQUIPMENT, SUPPLIES . . . . .	99	8 398	(Z)	783	SHADES, VENETIAN BLINDS. . . . .	18	1 530	(Z)
374	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	580	245 394	1.4	784	CURTAINS, DRAPES . . . . .	43	3 063	(Z)
381	CENTRAL AIR CONOITIONING . . . . .	353	89 668	.5	785	FLOOR COVERINGS. . . . .	225	101 927	.6
382	PARTS SUPPLIES, AND ACCESSORIES. . . . .	213	24 749	.1	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	29	2 827	0
391	COMMERCIAL REFRIGERATORS EQUIP. . . . .	234	50 404	.3	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	229	48 767	.3
411	OFFICE MACHINES AND EQUIPMENT. . . . .	543	54 703	.3	811	LUMBER (ROUGH, DRESSEO). . . . .	383	222 533	1.3
412	INDICATING, RECORD., INSTRUMENTS . . . . .	28	5 228	(Z)	812	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	252	74 293	.4
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	43	6 729	(Z)	813	WOOD SHINGLES. . . . .	113	10 030	.1
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	87	10 586	.1	814	WOOD MILLWORK (DOORS, ETC.). . . . .	247	60 972	.3
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	42	6 470	(Z)	815	METAL MILLWORK (DOORS, ETC.) . . . . .	231	32 787	.2
416	STORE, SERVICE SHOP MACHINES . . . . .	133	20 950	.1	816	VENEER, OTHER WOOD PROOUCTS. . . . .	27	1 559	(Z)
417	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	9	174	(Z)	821	BRICK, BLOCKS, TILE, CLAY. . . . .	194	42 408	.2
418	STORE, RESTAURANT FIXTURES . . . . .	112	22 342	.1	822	CONCRETE PROO., BUILDING STONE . . . . .	39	4 442	(Z)
421	CONSTRUCTION, MINING SUPPLIES. . . . .	419	374 593	2.1	823	CEMENT, LIME, PLASTIC, STUCCO. . . . .	87	10 034	.1
431	GARDEN MACHINERY, EQUIP. SUPP. . . . .	146	31 196	.2	824	SAND, GRAVEL, CRUSHEO STONE. . . . .	82	8 886	(Z)
432	FARM, DAIRY MACHINERY, PARTS . . . . .	173	51 891	.3	831	GLASS (FLAT, BRICK, ETC.). . . . .	143	19 976	.1
441	FOOD PROCESSING MACHINERY EQUIP. . . . .	38	17 426	.1	841	INSULATION MATERIALS . . . . .	147	18 164	.1
442	GEN. PURPOSE INDUSTRIAL MACH. . . . .	561	220 248	1.2	842	ROOFING, SIDING, EQUIPMENT . . . . .	230	35 587	.2
443	METAL-WORKING MACHINERY. . . . .	161	69 516	.4	851	BUILDING AND CONSTRUCTION PAPER. . . . .	20	530	(Z)
444	MATERIALS HANDLING EQUIPMENT . . . . .	251	68 119	.4	852	WALLBOARD, HAROBOARD . . . . .	171	15 632	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
WEST SOUTH CENTRAL--CONTINUED					WEST SOUTH CENTRAL--CONTINUED				
853	ADHESIVES, MASTICS . . . . .	132	4 389	(Z)	882	JEWELRY, SILVERWARE, TROPHIES. . . . .	127	36 515	.2
854	STRUCTURAL IRON, STEEL . . . . .	25	7 229	(Z)	891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	172	20 804	.1
855	PLASTIC BUILDING MATERIALS . . . . .	75	4 719	(Z)	892	ADVERTISING SPECIALTIES, . . . . .	97	19 531	.1
856	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	34	13 207	.1	921	LOGS, PILES, PULPWOOD, POLES . . . . .	26	1 892	(Z)
857	OTHER BUILDING MATERIALS . . . . .	186	41 705	.2	931	PHONO., RECORDS, PREREC. TAPES . . . . .	30	6 418	(Z)
861	PHOTOGRAPHIC GOODS . . . . .	166	43 165	.2	971	WALLPAPER, . . . . .	9	290	(Z)
862	SPORT, ATHLETIC GOODS, BICYCLES, . . . . .	233	81 664	.5	974	LUGGAGE, SADDLERY, HARNESS . . . . .	5	178	(Z)
863	TOYS, GAMES, FIREWORKS . . . . .	153	31 735	.2	975	SMOKERS' SUPPLIES AND PIPES. . . . .	99	3 037	(Z)
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	35	16 516	.1	976	MISCELLANEOUS LINES. . . . .	315	45 978	.3
865	BILLIARDS, POOL, BOWLING EQUIP. . . . .	16	1 769	(Z)	991	RECEIPTS FROM PROCESSING . . . . .	6	361	(Z)
866	THEATER, STUDIO EQUIPMENT. . . . .	8	4 162	0	992	COMMODITY CREDIT RECEIPTS. . . . .	120	7 221	(Z)
867	OTHER RECREATION, HOBBY GOODS. . . . .	37	10 950	.1	993	OTHER LABOR, SERVICE RECEIPTS. . . . .	1 668	116 214	.7
868	BOOKS, MAGAZINES . . . . .	183	68 509	.4		COMMODITIES N.E.C. . . . .	(X)	872 104	(X)
871	HAY, STRAW, ALFALFA, OTHER . . . . .	25	6 392	(Z)					
872	FEEDS (MIXED AND OTHER). . . . .	208	37 612	.2					
873	FEED INGREDIENTS . . . . .	54	63 255	.4					
874	FERTILIZER, FERTILIZER MATERIALS . . . . .	190	41 138	.2					
875	AGRICULTURAL CHEMICALS . . . . .	208	38 564	.2					
876	SEEDS. . . . .	166	58 783	.3					
881	PRECIOUS STONES (CUT) AND METALS . . . . .	38	14 968	.1					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales¹	Percent of total sales¹	Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales¹	Percent of total sales¹
		(number)	(\$1,000)				(number)	(\$1,000)	
MOUNTAIN					MOUNTAIN--CONTINUED				
000	TOTAL . . . . .	7 800	5 561 366	100.0	451	BEARINGS, POWER, TRANSMISSION . . . . .	81	20 772	.4
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	114	56 151	1.0	461	INDUSTRIAL VALVES, FITTINGS . . . . .	154	18 365	.3
112	TRUCKS, TRUCK TRACTORS . . . . .	135	81 128	1.5	471	WELDING EQUIPMENT, SUPPLIES . . . . .	72	17 988	.3
121	MACHINE SHOP SALES AND LABOR . . . . .	326	23 425	.4	482	BOTTLERS SUPPLIES . . . . .	7	2 215	(Z)
122	NEW AND REBUILT PARTS . . . . .	1 193	272 954	4.9	483	PRINTING, DUPLICATING INKS . . . . .	13	362	(Z)
123	AUTOMOTIVE GLASS . . . . .	58	2 942	.1	484	ABRASIVES, ABRASIVE MATERIALS . . . . .	133	6 415	.1
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	178	14 167	.3	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	14	382	(Z)
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	30	4 989	.1	486	MECHANICAL RUBBER GOODS . . . . .	92	7 991	.1
131	TIRES AND TUBES . . . . .	322	49 935	.9	487	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	43	2 451	0
132	RECAPED TIRES . . . . .	120	10 986	.2	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	140	37 485	.7
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	80	65 034	1.2	511	DENTAL EQUIPMENT, SUPPLIES . . . . .	29	12 379	.2
142	HEALTH PRODUCTS . . . . .	85	27 900	.5	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	154	30 731	.6
143	BEAUTY AIDS . . . . .	124	35 057	.6	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	11	651	(Z)
145	DRUGGIST SUNDRIES . . . . .	37	13 646	.2	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	48	30 940	.6
151	PAINTS, VARNISHES, LACQUERS . . . . .	81	3 931	.1	515	OPHTHALMIC PRODUCTS . . . . .	24	5 092	.1
161	SOAPS AND DETERGENTS . . . . .	160	35 081	.6	516	SCIENTIFIC INSTRUMENTS . . . . .	19	3 659	.1
162	INDUSTRIAL CHEMICALS . . . . .	158	40 066	.7	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	25	3 511	.1
171	YARD OR PIECE GOODS . . . . .	21	6 583	.1	521	BEAUTY, BARBER SHOP EQUIPMENT . . . . .	59	11 916	.2
172	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	43	2 952	.1	522	CUSTODIAL (JANITORS) SUPPLIES . . . . .	79	16 633	.3
173	KNIT FABRICS, KNITTING YARNS . . . . .	14	1 960	(Z)	523	LAUNDRY, DRY CLEANING MACHINES . . . . .	57	11 740	.2
181	MEN'S, BOYS' CLOTHING . . . . .	32	17 958	.3	531	UPHOLSTERERS' FABRICS, SUPPLIES . . . . .	11	5 744	.1
182	WOMEN'S, CHILD'S CLOTHING . . . . .	34	13 131	.2	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	28	4 623	.1
191	SHOES, OTHER FOOTWEAR . . . . .	24	5 787	.1	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	7	1 673	(Z)
211	FROZEN FOODS . . . . .	235	84 274	1.5	534	MORTICIANS' GOODS, UNDERTAKERS' . . . . .	11	1 029	(Z)
221	BUTTER AND CHEESE . . . . .	111	12 870	.2	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	10	1 666	(Z)
222	ICE CREAM, ICES . . . . .	4	2 196	(Z)	542	SHIP, BOAT . . . . .	11	3 592	.1
223	MILK, CREAM (FLUID) . . . . .	9	3 475	.1	543	AIRCRAFT, AVIATION PARTS . . . . .	32	32 121	.6
224	OTHER DAIRY PRODUCTS . . . . .	7	959	(Z)	621	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	58	7 934	.1
231	EGGS (SHELL) . . . . .	86	34 252	.6	622	IRON, STEEL PRODUCTS (FLAT) . . . . .	97	21 825	.4
232	POULTRY . . . . .	119	49 292	.9	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	259	20 774	.4
241	CONFECTIONERY . . . . .	319	73 153	1.3	624	IRON, STEEL FINISHED PRODUCTS . . . . .	126	33 181	.6
251	FISH, SEAFOOD (FRESH FROZEN) . . . . .	15	1 734	(Z)	625	CAST IRON SOIL PIPE, TUBING . . . . .	66	5 117	.1
261	MEATS, PROVISIONS . . . . .	246	231 869	4.2	626	IRON, STEEL PIPE, TUBING . . . . .	276	56 013	1.0
271	FRESH FRUITS, VEGETABLES . . . . .	291	205 730	3.7	627	OTHER CARBON STEEL PRODUCTS . . . . .	10	433	(Z)
281	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	98	28 086	.5	632	ALLOY STEEL . . . . .	26	2 461	(Z)
283	TEA, SPICES . . . . .	99	6 505	.1	633	STAINLESS STEEL . . . . .	30	6 100	.1
284	BAKERY PRODUCTS . . . . .	92	17 427	.3	642	OTHER COPPER, BRASS MILL PRODS. . . . .	24	3 527	.1
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	79	14 188	.3	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	63	13 009	.2
286	CANNED-BOTTLED FOODS . . . . .	222	194 695	3.5	644	NONFERROUS METALS . . . . .	9	1 740	(Z)
287	SUGAR-REFINED . . . . .	144	23 991	.4	650	PETROLEUM PRODUCTS . . . . .	108	2 608	(Z)
289	BREAKFAST FOODS . . . . .	86	19 587	.4	661	PREPARED IRON, STEEL SCRAP . . . . .	17	387	0
291	FLOUR, RELATED PRODUCTS . . . . .	114	25 989	.5	662	UNPREPARED IRON, STEEL SCRAP . . . . .	25	599	0
292	MARGARINE, SHORTENINGS . . . . .	180	22 296	.4	676	SCRAP COPPER, COPPER BASE ALLOY . . . . .	6	56	(Z)
293	PET FOODS--ALL KINDS . . . . .	89	18 881	.3	678	OTHER NONFERROUS METALLIC SCRAP . . . . .	5	86	(Z)
294	ORIO, FRUITS, VEGETABLES . . . . .	75	18 793	.3	711	CIGARETTES, CIGARS, TOBACCO . . . . .	204	196 434	3.5
295	SOFT DRINKS, ORINK, WATERS . . . . .	145	19 461	.3	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	317	179 942	3.2
296	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	145	61 600	1.1	731	WINES . . . . .	103	27 604	.5
312	GRAINS, BEANS, ETC. . . . .	101	199 667	3.6	732	SPIRITS . . . . .	90	157 918	2.8
313	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	26	37 148	.7	741	PRINTING, WRITING PAPER . . . . .	103	31 936	.6
321	HIDES, SKINS, PELTS . . . . .	5	111	(Z)	742	ROLL NEWSPT, ROTOGRAVURE PAPER . . . . .	17	2 896	.1
331	ELECTRICAL WIRING SUPPLIES . . . . .	235	151 896	2.7	751	PERSONAL SERVICE PAPERS . . . . .	175	28 480	.5
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	23	2 808	.1	752	INDUSTRIAL PAPERS . . . . .	160	36 299	.7
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	85	8 107	.1	753	SHIPPING ROOM SUPPLIES . . . . .	22	2 602	(Z)
342	MAJOR APPLIANCES . . . . .	146	139 667	2.5	754	PAPERBOARD, BOXBOARD . . . . .	17	2 023	(Z)
343	ELECTRIC HOUSEWARES . . . . .	130	19 236	.3	761	STATIONERY, OFFICE SUPPLIES . . . . .	344	46 747	.8
344	ROOM AIR CONDITIONERS . . . . .	48	3 209	.1	771	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	35	9 266	.2
351	ELECTRONIC TUBES, PARTS ACC. . . . .	216	55 199	1.0	772	OFFICE, COMM., BUS. FURNITURE . . . . .	135	21 242	.4
361	HARDWARE . . . . .	319	47 715	.9	781	CHINA, GLASSWARE, CROCKERY . . . . .	9	941	(Z)
362	PAINTERS' SUPPLIES . . . . .	9	369	(Z)	782	HOUSEHOLD LINENS, DOMESTICS . . . . .	22	7 083	.1
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	196	26 995	.5	783	SHADES, VENETIAN BLINDS . . . . .	8	415	(Z)
372	ELEC. RESIDENTIAL SPACE HEATING . . . . .	24	337	(Z)	784	CURTAINS, GRAPES . . . . .	12	759	(Z)
373	HYDRONICS EQUIPMENT, SUPPLIES . . . . .	91	9 163	.2	785	FLOOR COVERINGS . . . . .	108	52 055	.9
374	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	235	95 773	1.7	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	9	11 893	.2
381	CENTRAL AIR CONDITIONING . . . . .	132	16 142	.3	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	88	16 157	.3
382	PARTS SUPPLIES, AND ACCESSORIES . . . . .	77	8 006	.1	811	LUMBER (ROUGH, DRESSED) . . . . .	143	90 526	1.6
391	COMMERCIAL REFRIGERATORS EQUIP. . . . .	75	16 422	.3	812	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	110	22 706	.4
411	OFFICE MACHINES AND EQUIPMENT . . . . .	278	26 086	.5	813	WOOD SHINGLES . . . . .	36	3 040	.1
412	INCOATING, RECORD, INSTRUMENTS . . . . .	12	885	(Z)	814	WOOD MILLWORK (DOORS, ETC.) . . . . .	111	24 117	.4
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	30	2 967	.1	815	METAL MILLWORK (DOORS, ETC.) . . . . .	85	6 847	.1
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	37	2 687	(Z)	816	VENEER, OTHER WOOD PRODUCTS . . . . .	23	1 179	(Z)
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	23	3 231	.1	821	BRICK, BLOCKS, TILE, CLAY . . . . .	46	8 776	.2
416	STORE, SERVICE SHOP MACHINES . . . . .	62	7 364	.1	822	CONCRETE PROD., BUILDING STONE . . . . .	23	3 457	.1
417	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	5	337	(Z)	823	CEMENT, LIME, PLASTIC, STUCCO . . . . .	56	8 061	.1
418	STORE, RESTAURANT FIXTURES . . . . .	72	12 899	.2	824	SAND, GRAVEL, CRUSHED STONE . . . . .	38	2 033	(Z)
421	CONSTRUCTION, MINING SUPPLIES . . . . .	295	213 213	3.8	825	READY-OR-FRANSIT-MIXED CONCRETE . . . . .	7	351	(Z)
431	GARAGE MACHINERY, EQUIP., SUPP. . . . .	53	9 998	.2	831	GLASS (FLAT, BRICK, ETC.) . . . . .	55	5 753	.1
432	FARM, DAIRY MACHINERY, PARTS . . . . .	94	29 540	.5	841	INSULATION MATERIALS . . . . .	83	7 766	.1
441	FOOD PROCESSING MACHINERY EQUIP. . . . .	21	4 645	.1	842	ROOFING, STING, EQUIPMENT . . . . .	119	19 648	.4
442	GEN. PURPOSE INDUSTRIAL MACH. . . . .	247	43 133	.8	851	BUILDING AND CONSTRUCTION PAPER . . . . .	13	350	(Z)
443	METAL-WORKING MACHINERY . . . . .	70	18 962	.3	852	WALLBOARD, HARDBOARD . . . . .	87	12 785	.2
444	MATERIALS HANDLING EQUIPMENT . . . . .	97	15 219	.3	853	ADHESIVES, MASTICS . . . . .	33	641	(Z)
445	OIL WELL, OIL REFINING MACH. . . . .	169	73 325	1.3	854	STRUCTURAL IRON, STEEL . . . . .	9	1 400	(Z)
446	PRINTING TRADES MACHINERY . . . . .	18	5 455	.1	855	PLASTIC BUILDING MATERIALS . . . . .	9	3 102	.1
447	OTHER SPECIAL IND. MACH. . . . .	22	4 769	.1	856	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	22	4 081	.1
448	USED OR REBUILT MACH. EQUIP. . . . .	181	25 346	.5	857	OTHER BUILDING MATERIALS . . . . .	50	20 667	.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

¹Detail may not add to total due to rounding.

TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967—Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of total sales <sup>1</sup>
MOUNTAIN--CONTINUED					MOUNTAIN--CONTINUED				
861	PHOTOGRAPHIC GOODS . . . . .	39	3 864	.1	891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	78	6 070	.1
862	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	24	5 050	.1	892	ADVERTISING SPECIALTIES, . . . . .	31	5 051	.1
863	TOYS, GAMES, FIREWORKS . . . . .	49	4 042	.1	911	FLOWERS, FLORIST'S SUPPLIES. . . . .	49	17 630	.3
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	9	2 399	(Z)	921	LOGS, PILES, PULPWOOD, POLES . . . . .	26	1 806	(Z)
868	BOOKS, MAGAZINES . . . . .	101	43 259	.8	922	BARRELS, BOXES, BOX SHOOKS, ETC. . . . .	7	8 301	.1
871	HAY, STRAW, ALFALFA, OTHER . . . . .	18	7 035	.1	931	PHONO, RECORDS, PREREC. TAPES . . . . .	49	14 943	.3
872	FEEDS (MIXED AND OTHER). . . . .	47	18 186	.3	941	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	10	4 897	.1
873	FEED INGREDIENTS . . . . .	35	14 561	.3	951	OTHER TEXTILE PRODUCTS . . . . .	25	5 267	.1
874	FERTILIZER, FERTILIZER MATERIALS . . . . .	80	17 297	.3	975	SMOKERS' SUPPLIES AND PIPES. . . . .	44	997	(Z)
875	AGRICULTURAL CHEMICALS . . . . .	72	9 809	.2	976	MISCELLANEOUS LINES. . . . .	205	51 370	.9
876	SEEDS. . . . .	40	15 086	.3	992	COMMODITY CREDIT RECEIPTS. . . . .	13	1 401	(Z)
881	PRECIOUS STONES (CUT) AND METALS . . . . .	30	4 137	.1	993	OTHER LABOR, SERVICE RECEIPTS. . . . .	882	47 925	.9
882	JEWELRY, SILVERWARE, TROPHIES. . . . .	57	9 893	.2		COMMODITIES N.E.C. . . . .	(X)	398 039	(X)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.



TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
PACIFIC					PACIFIC--CONTINUED				
000	TOTAL . . . . .	26 384	26 420 537	100.0	446	PRINTING TRADES MACHINERY . . . . .	55	15 934	.1
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	342	568 325	2.2	447	OTHER SPECIAL INO. MACH. . . . .	255	67 649	.3
112	TRUCKS, TRUCK TRACTORS . . . . .	344	209 018	.8	448	USED OR REBUILT MACH. EQUIP. . . . .	360	64 392	.2
121	MACHINE SHOP SALES AND LABOR . . . . .	1 078	81 167	.3	451	BEARINGS, POWER, TRANSMISSION. . . . .	312	86 329	.3
122	NEW AND REBUILT PARTS. . . . .	2 978	1 045 960	4.0	461	INDUSTRIAL VALVES, FITTINGS. . . . .	400	109 579	.4
123	AUTOMOTIVE GLASS . . . . .	64	11 688	(2)	471	WELDING EQUIPMENT, SUPPLIES. . . . .	235	70 907	.3
124	USEO AUTO PARTS, EQUIP., ACCESS. . . . .	339	55 527	.2	481	RECONDITIONED DRUMS AND BARRELS. . . . .	27	10 078	(2)
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	69	14 289	.1	482	BOTTLE SUPPLIES. . . . .	47	32 696	.1
131	TIRES AND TUBES. . . . .	627	165 744	.6	483	PRINTING, DUPLICATING INKS . . . . .	11	2 359	(2)
132	RECAPPED TIRES . . . . .	275	35 318	.1	484	ABRASIVES, ABRASIVE MATERIALS. . . . .	333	32 276	.1
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	213	265 838	1.0	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	55	2 781	(2)
142	HEALTH PRODUCTS. . . . .	216	115 651	.4	486	MECHANICAL RUBBER GOODS. . . . .	217	39 798	.2
143	BEAUTY AIDS. . . . .	472	201 680	.8	487	ROPE, COROAGE, TWINE (NOT WIRE). . . . .	253	20 982	.1
145	ORUGGIST SUPPLIES. . . . .	133	74 606	.3	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	586	201 152	.8
151	PAINTS, VARNISHES, LACQUERS. . . . .	440	55 934	.2	511	DENTAL EQUIPMENT, SUPPLIES . . . . .	106	49 356	.2
161	SOAPS AND DETERGENTS . . . . .	435	94 986	.4	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	156	35 201	.1
162	INDUSTRIAL CHEMICALS . . . . .	538	231 451	.9	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	30	2 603	(2)
171	YARO OR PIECE GOODS. . . . .	236	180 058	.7	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	231	173 498	.2
172	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	159	48 669	.2	515	OPHTHALMIC PRODUCTS. . . . .	148	41 213	.2
173	KNIT FABRICS, KNITTING YARNS . . . . .	25	9 416	(2)	516	SCIENTIFIC INSTRUMENTS . . . . .	83	54 680	.2
181	MEN'S, BOYS' CLOTHING. . . . .	246	121 112	.5	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	97	29 030	.1
182	WOMEN'S, CHILO'S, CLOTHING . . . . .	322	183 716	.7	521	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	227	74 586	.3
183	MILLINERY, MILLINERY SUPPLIES. . . . .	15	1 851	(2)	522	CUSTOIAL (JANITORS) SUPPLIES. . . . .	266	59 412	.2
184	ORRESO FUR, FUR CLOTHING . . . . .	39	13 951	.1	523	LAUNDRY, ORY CLEANING MACHINES. . . . .	137	56 830	.2
191	SHOES, OTHER FOOTWEAR. . . . .	107	43 343	.2	531	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	91	41 882	.2
211	FROZEN FOODS . . . . .	665	457 117	1.7	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	102	32 129	.1
221	BUTTER AND CHEESE. . . . .	404	132 264	.5	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	44	5 863	(2)
222	ICE CREAM, ICES. . . . .	157	19 260	.1	534	MORTICIANS' GOODS, UNDERTAKERS'. . . . .	6	935	(2)
223	MILK, CREAM (FLUID). . . . .	169	85 923	.3	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	38	8 893	(2)
224	OTHER DAIRY PRODUCTS . . . . .	164	35 131	.1	541	RAILROAD TRANSPORTATION EQUIP. . . . .	12	10 173	(2)
231	EGGS (SHELL) . . . . .	213	115 504	.4	542	SHIP, BOAT . . . . .	128	55 773	.2
232	POULTRY. . . . .	237	162 741	.6	543	AIRCRAFT, AVIATION PARTS . . . . .	330	225 843	.9
241	CONFECTIONERY. . . . .	814	217 893	.8	544	MISCELLANEOUS TRANSPORTATION . . . . .	18	11 866	(2)
251	FISH, SEAFOOD (FRESH FROZEN) . . . . .	207	118 854	.4	611	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	4	4 205	(2)
261	MEATS, PROVISIONS. . . . .	901	1 075 070	4.1	612	COKE . . . . .	5	4 638	(2)
271	FRESH FRUITS, VEGETABLES . . . . .	1 000	855 064	3.2	621	IRON, STEEL PROOS. (SEMI-FINISH) . . . . .	70	33 312	.1
281	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	273	88 621	.3	622	IRON, STEEL PRODUCTS (FLAT). . . . .	272	243 163	.9
282	COFFEE-GREEN . . . . .	12	54 307	.2	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	608	73 354	.3
283	TEA, SPICES. . . . .	258	69 954	.3	624	IRON, STEEL FINISHED PRODUCTS . . . . .	219	139 470	.5
284	BAKERY PRODUCTS. . . . .	218	35 837	.1	625	CAST IRON SOIL PIPE, TUBING. . . . .	111	13 114	(2)
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	205	89 967	.3	626	IRON, STEEL PIPE, TUBING . . . . .	386	161 666	.6
286	CANNEO-BOTTLE FDOOS . . . . .	604	795 224	3.0	627	OTHER CARBON STEEL PRODUCTS. . . . .	23	9 128	(2)
287	SUGAR-REFINED. . . . .	379	83 048	.3	632	ALLOY STEEL. . . . .	74	48 804	.2
289	BREAKFAST FOODS. . . . .	143	54 028	.2	633	STAINLESS STEEL. . . . .	116	111 326	.4
291	FLOUR, RELATEO PRODUCTS. . . . .	268	80 617	.3	641	COPPER WIRE (ELECTRICAL ONLY). . . . .	9	14 998	.1
292	MARGARINE, SHORTENINGS . . . . .	520	95 046	.4	642	OTHER COPPER, BRASS MILL PROOS. . . . .	65	23 637	.1
293	PET FOODS--ALL KINGS . . . . .	191	88 487	.3	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	159	117 796	.4
294	ORIEO, FRUITS, VEGETABLES. . . . .	176	52 462	.2	644	NONFERROUS METALS. . . . .	53	47 742	.2
295	SOFT DRINKS, ORINK, WATERS . . . . .	266	69 631	.3	650	PETROLEUM PRODUCTS . . . . .	14	913	(2)
296	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	472	324 284	1.2	661	PREPAREO IRON, STEEL SCRAP . . . . .	14	9 489	(2)
311	COTTON (RAW) INCL. LINTERS . . . . .	17	191 205	.7	662	UNPREPAREO IRON, STEEL SCRAP . . . . .	108	4 096	(2)
312	GRAINS, BEANS, ETC. . . . .	197	1 074 441	4.1	663	ALLOY STEEL SCRAP. . . . .	5	4 281	(2)
321	HIOES, SKINS, PELTS. . . . .	36	37 253	.1	676	SCRAP COPPER, COPPER BASE ALLOY. . . . .	6	372	(2)
326	NUTS (COIBLE) SHELLEO-UNSHELLEO. . . . .	8	3 302	(2)	711	CIGARETTES, CIGARS, TOBACCO. . . . .	464	604 548	2.3
327	OTHER INEDIBLE FARM PRODUCTS . . . . .	11	6 211	(2)	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	665	565 780	2.1
331	ELECTRICAL WIRING SUPPLIES . . . . .	791	668 609	2.5	731	WINES. . . . .	398	188 225	.7
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	110	34 646	.1	732	SPIRITS. . . . .	194	689 679	2.6
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	247	57 566	.2	741	PRINTING, WRITING PAPER. . . . .	259	175 546	.7
342	MAJOR APPLIANCES . . . . .	461	645 980	2.4	742	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	18	14 092	.1
343	ELECTRIC HOUSEWARES. . . . .	331	131 786	.5	751	PERSONAL SERVICE PAPERS. . . . .	643	149 472	.6
344	ROOM AIR CONOITIONERS. . . . .	135	17 086	.1	752	INDUSTRIAL PAPERS. . . . .	562	233 623	.9
351	ELECTRONIC TUBES, PARTS ACC. . . . .	765	407 648	1.5	753	SHIPPING ROOM SUPPLIES . . . . .	109	7 865	(2)
361	HARWARE . . . . .	1 063	365 772	1.4	754	PAPERBOARD, BOXBOARD . . . . .	86	20 730	.1
362	PAINTERS' SUPPLIES . . . . .	131	12 779	(2)	761	STATIONERY, OFFICE SUPPLIES. . . . .	809	201 185	.8
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	383	78 949	.3	771	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	251	90 776	.3
372	ELEC. RESIDENTIAL SPACE HEATING. . . . .	89	4 101	(2)	772	OFFICE, COMM., BUS. FURNITURE. . . . .	440	118 711	.4
373	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	155	20 828	.1	781	CHINA, GLASSWARE, CROCKERY . . . . .	147	45 192	.2
374	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	615	354 633	1.3	782	HOUSEHOLD LINENS, OONESTICS. . . . .	90	48 722	.2
381	CENTRAL AIR CONOITIONING . . . . .	241	42 541	.2	783	SHAOES, VENETIAN BLINOS. . . . .	37	4 934	(2)
382	PARTS SUPPLIES, AND ACCESSORIES. . . . .	151	28 451	.1	784	CURTAINS, ORAPES . . . . .	98	8 452	(2)
391	COMMERCIAL REFRIGERATORS EQUIP. . . . .	194	45 578	.2	785	FLOOR COVERINGS. . . . .	366	224 078	.8
411	OFFICE MACHINES AND EQUIPMENT . . . . .	249	20 415	.1	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	54	4 999	(2)
412	INOICATING, RECORD, INSTRUMENTS . . . . .	12	5 599	(2)	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	272	110 510	.4
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	23	2 063	(2)	811	LUMBER (ROUGH, ORESSEO). . . . .	639	891 835	3.4
415	CHINA, GLASSWARE, COMMERCIAL . . . . .	7	1 564	(2)	812	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	404	320 201	1.2
417	SCALES, BALANCES (EX. SCIENTIFIC). . . . .	9	724	(2)	813	WOOD SHINGLES. . . . .	121	23 825	.1
418	STORE, RESTAURANT FIXTURES . . . . .	31	1 818	(2)	814	WOOD MILLWORK (DOORS, ETC.). . . . .	274	69 434	.3
421	CONSTRUCTION, MINING SUPPLIES. . . . .	565	432 413	1.6	815	METAL MILLWORK (DOORS, ETC.). . . . .	137	20 116	.1
431	GARDEN MACHINERY, EQUIP. SUPP. . . . .	149	37 185	.1	816	VENEER, OTHER WOOD PRODUCTS. . . . .	35	20 983	.1
432	FARM, DAIRY MACHINERY, PARTS . . . . .	216	119 576	.5	821	BRICK, BLOCKS, TILE, CLAY. . . . .	153	28 902	.1
441	FOOD PROCESSING MACHINERY EQUIP. . . . .	63	20 696	.1	822	CONCRETE PROO., BUILDING STONE . . . . .	119	13 675	.1
442	GEN. PURPOSE INDUSTRIAL MACH. . . . .	613	155 732	.6	823	CEMENT, LIME, PLASTIC, STUCCO. . . . .	186	42 227	.2
443	METAL-WORKING MACHINERY. . . . .	275	200 495	.8	824	SAND, GRAVEL, CRUSHEO STONE. . . . .	167	29 848	.1
444	MATERIALS HANOLING EQUIPMENT . . . . .	285	83 641	.3	825	READY-OR-TRANSIT-MIXEO CONCRETE. . . . .	13	17 601	.1
445	OIL WELL, OIL REFINING MACH. . . . .	150	80 387	.3	831	GLASS (FLAT, BRICK, ETC.). . . . .	152	60 574	.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 2B. Merchant Wholesalers-Geographic Divisions, by Broad Commodity Line: 1967-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of total sales <sup>1</sup>
PACIFIC--CONTINUED					PACIFIC--CONTINUED				
841	INSULATION MATERIALS . . . . .	180	17 990	.1	874	FERTILIZER, FERTILIZER MATERIALS . . . . .	168	59 687	.2
842	ROOFING, SIDING, EQUIPMENT . . . . .	272	61 026	.2	875	AGRICULTURAL CHEMICALS . . . . .	191	53 775	.2
851	BUILDING AND CONSTRUCTION PAPER . . . . .	89	2 685	(Z)	876	SEEDS . . . . .	121	58 179	.2
852	WALLBOARD, HARDBOARD . . . . .	267	47 157	.2	881	PRECIOUS STONES (CUT) AND METALS . . . . .	127	40 419	.2
853	ADHESIVES, MASTICS . . . . .	142	6 628	(Z)	882	JEWELRY, SILVERWARE, TROPHIES . . . . .	304	91 815	.3
854	STRUCTURAL IRON, STEEL . . . . .	21	711	(Z)	891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	433	104 901	.4
855	PLASTIC BUILDING MATERIALS . . . . .	71	17 614	.1	892	ADVERTISING SPECIALTIES . . . . .	96	22 973	.1
856	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	45	34 574	.1	911	FLOWERS, FLORIST'S SUPPLIES . . . . .	20	1 773	(Z)
857	OTHER BUILDING MATERIALS . . . . .	183	42 795	.2	921	LOGS, PILES, PULPWOOD, POLES . . . . .	36	33 665	.1
861	PHOTOGRAPHIC GOODS . . . . .	254	103 677	.4	931	PHONO., RECORDS, PREREC. TAPES . . . . .	44	24 860	.1
862	SPORT. ATHLETIC GOODS, BICYCLES . . . . .	403	178 360	.7	971	WALLPAPER . . . . .	17	541	(Z)
863	TOYS, GAMES, FIREWORKS . . . . .	230	127 790	.5	973	LEATHER . . . . .	12	1 598	(Z)
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	57	13 363	.1	975	SMOKERS' SUPPLIES AND PIPES . . . . .	57	5 464	(Z)
865	BILLIARDS, POOL, BOWLING EQUIP. . . . .	23	3 597	(Z)	976	MISCELLANEOUS LINES . . . . .	298	100 272	.4
866	THEATER, STUDIO EQUIPMENT . . . . .	11	3 318	(Z)	991	RECEIPTS FROM PROCESSING . . . . .	23	3 514	(Z)
867	OTHER RECREATION, HOBBY GOODS . . . . .	118	55 337	.2	992	COMMODITY CREDIT RECEIPTS . . . . .	21	3 761	(Z)
868	BOOKS, MAGAZINES . . . . .	350	173 409	.7	993	OTHER LABOR, SERVICE RECEIPTS . . . . .	1 812	117 135	.4
871	HAY, STRAW, ALFALFA, OTHER . . . . .	46	36 647	.1		COMMODITIES N.E.C. . . . .	(X)	2 361 665	(X)
872	FEEDS (MIXED AND OTHER) . . . . .	71	31 648	.1					
873	FEED INGREDIENTS . . . . .	62	60 187	.2					

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.



TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967

New York, N.Y.-Northwestern New Jersey SCA

Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
0000	TOTAL . . . . .	29 746	38 123 853	100.0	4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	395	127 220	.3
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	224	955 227	2.5	4430	METAL-WORKING MACHINERY. . . . .	231	177 787	.5
1120	TRUCKS, TRUCK TRACTORS . . . . .	167	136 204	.4	4440	MATERIALS HANDLING EQUIPMENT . . . . .	139	44 649	.1
1210	MACHINE SHOP SALES AND LABOR . . . . .	315	33 291	.1	4450	OIL WELL, OIL REFINING MACH. . . . .	26	50 875	.1
1220	NEW AND REBUILT PARTS. . . . .	1 344	557 572	1.5	4460	PRINTING TRADES MACHINERY. . . . .	109	60 847	.2
1230	AUTOMOTIVE GLASS . . . . .	28	4 108	(2)	4470	OTHER SPECIAL IND. MACH. . . . .	290	159 721	.4
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	169	19 799	.1	4480	USED OR REBUILT MACH. EQUIP. . . . .	158	28 222	.1
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	25	10 274	(2)	4510	BEARINGS, POWER, TRANSMISSION. . . . .	119	58 948	.2
1310	TIRES AND TUBES. . . . .	275	125 484	.3	4610	INDUSTRIAL VALVES, FITTINGS. . . . .	180	73 843	.2
1320	RECAPPED TIRES . . . . .	95	9 297	(2)	4710	WELDING EQUIPMENT, SUPPLIES. . . . .	74	41 749	.1
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	315	307 387	.8	4810	RECONDITIONED DRUMS AND BARRELS. . . . .	47	10 040	(2)
1420	HEALTH PRODUCTS. . . . .	170	113 978	.3	4820	BOTTLERS SUPPLIES. . . . .	30	28 317	.1
1430	BEAUTY AIDS. . . . .	404	301 609	.8	4830	PRINTING, DUPLICATING INKS . . . . .	13	4 473	(2)
1450	DRUGGIST SUNDRIES. . . . .	153	56 608	.1	4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	192	43 808	.1
1510	PAINTS, VARNISHES, LACQUERS. . . . .	340	70 201	.2	4850	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	49	3 967	(2)
1610	SOAPS AND DETERGENTS . . . . .	322	100 719	.3	4860	MECHANICAL RUBBER GOODS. . . . .	107	24 108	.1
1620	INDUSTRIAL CHEMICALS . . . . .	742	744 119	2.0	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	188	23 344	.1
1710	YARD OR PIECE GOODS. . . . .	2 160	2 914 813	7.6	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	396	117 882	.3
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	540	219 622	.6	5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	118	54 968	.1
1730	KNIT FABRICS, KNITTING YARNS . . . . .	288	309 463	.8	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	147	37 041	.1
1810	MEN'S, BOYS' CLOTHING. . . . .	764	616 009	1.6	5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	67	13 431	(2)
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	1 307	1 061 776	2.8	5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	251	185 108	.5
1830	MILLINERY, MILLINERY SUPPLIES. . . . .	114	42 072	.1	5150	OPHTHALMIC PRODUCTS. . . . .	200	80 828	.2
1840	DRESSED FURS, FUR CLOTHING . . . . .	143	73 652	.2	5160	SCIENTIFIC INSTRUMENTS . . . . .	89	89 454	.2
1910	SHOES, OTHER FOOTWEAR. . . . .	262	179 968	.5	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	63	25 481	.1
2110	FROZEN FOODS . . . . .	406	358 644	.9	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	183	68 423	.2
2210	BUTTER AND CHEESE. . . . .	476	241 811	.6	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	180	48 854	.1
2220	ICE CREAM, ICES. . . . .	94	22 700	.1	5230	LAUNDRY, DRY CLEANING MACHINES . . . . .	112	54 253	.1
2230	MILK, CREAM (FLUID). . . . .	161	197 748	.5	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	116	62 169	.2
2240	OTHER DAIRY PRODUCTS . . . . .	181	119 707	.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	59	13 693	(2)
2310	EGGS (SHELL) . . . . .	184	84 991	.2	5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	28	9 542	(2)
2320	POULTRY. . . . .	258	176 246	.5	5340	MORTICIANS' GOODS, UNDERTAKERS'. . . . .	23	2 692	(2)
2410	CONFECTIONERY. . . . .	554	228 374	.6	5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	52	15 312	(2)
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	217	162 433	.4	5410	RAILROAD TRANSPORTATION EQUIP. . . . .	18	15 389	(2)
2610	MEATS, PROVISIONS. . . . .	1 098	1 797 076	4.7	5420	SHIP, BOAT . . . . .	102	51 563	.1
2710	FRESH FRUITS, VEGETABLES . . . . .	554	450 841	1.2	5430	AIRCRAFT, AVIATION PARTS . . . . .	113	131 581	.3
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	194	83 173	.2	5440	MISCELLANEOUS TRANSPORTATION . . . . .	6	2 088	(2)
2820	COFFEE-GREEN . . . . .	56	634 738	1.7	6110	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	43	173 764	.5
2830	TEA, SPICES. . . . .	254	76 683	.2	6210	IRON, STEEL PRODUCTS (SEMI-FINISH) . . . . .	84	185 687	.5
2840	BAKERY PRODUCTS . . . . .	280	132 141	.3	6220	IRON, STEEL PRODUCTS (FLAT) . . . . .	250	528 730	1.4
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	130	280 907	.7	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	394	120 159	.3
2860	CANNED-BOTTLED FOODS . . . . .	614	802 611	2.1	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	205	217 145	.6
2870	SUGAR-REFINED. . . . .	208	50 388	.1	6250	CAST IRON SOIL PIPE, TUBING. . . . .	109	3 856	(2)
2890	BREAKFAST FOODS. . . . .	132	40 352	.1	6260	IRON, STEEL PIPE, TUBING . . . . .	294	123 260	.3
2910	FLOUR, RELATED PRODUCTS. . . . .	230	69 604	.2	6270	OTHER CARBON STEEL PRODUCTS. . . . .	69	13 269	(2)
2920	MARGARINE, SHORTENINGS . . . . .	296	75 731	.2	6320	ALLOY STEEL. . . . .	80	70 957	.2
2930	PET FOODS-ALL KINDS . . . . .	139	62 142	.2	6330	STAINLESS STEEL. . . . .	129	169 855	.4
2940	ORIED, FRUITS, VEGETABLES. . . . .	129	17 041	(2)	6410	COPPER WIRE (ELECTRICAL ONLY) . . . . .	25	72 776	.2
2950	SOFT DRINKS, DRINK, WATERS . . . . .	357	75 592	.2	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	131	445 671	1.2
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	386	480 894	1.3	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	179	197 347	.5
3110	COTTON (RAW) INCL. LINTERS . . . . .	8	23 484	.1	6440	NONFERROUS METALS. . . . .	116	907 119	2.4
3120	GRAINS, BEANS, ETC. . . . .	37	2 249 871	5.9	6500	PETROLEUM PRODUCTS . . . . .	102	2 253	(2)
3210	HIDES, SKINS, PELTS. . . . .	220	305 090	.8	6530	OILS, GREASES, OTHER PETROL. . . . .	18	139 279	.4
3220	TOBACCO (LEAF) . . . . .	12	43 219	.1	6610	PREPARED IRON, STEEL SCRAP . . . . .	4	91	(2)
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	27	33 879	.1	6620	UNPREPARED IRON, STEEL SCRAP . . . . .	19	256	(2)
3260	NUTS (EDIBLE) SHELLED-UNSHELLED. . . . .	5	8 882	(2)	6760	SCRAP COPPER, COPPER BASE ALLOY. . . . .	4	122	(2)
3270	OTHER INEDIBLE FARM PRODUCTS . . . . .	38	45 175	.1	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	242	465 254	1.2
3310	ELECTRICAL WIRING SUPPLIES . . . . .	698	484 567	1.3	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	169	223 985	.6
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	65	13 428	(2)	7310	WINES. . . . .	128	195 863	.5
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	170	118 426	.3	7320	SPIRITS. . . . .	104	1 076 644	2.8
3420	MAJOR APPLIANCES . . . . .	424	613 173	1.6	7410	PRINTING, WRITING PAPER. . . . .	308	399 940	1.0
3430	ELECTRIC HOUSEWARES. . . . .	319	128 384	.3	7420	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	33	173 147	.5
3440	ROOM AIR CONDITIONERS. . . . .	129	68 959	.2	7510	PERSONAL SERVICE PAPERS. . . . .	422	142 714	.4
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	659	480 834	1.3	7520	INDUSTRIAL PAPERS. . . . .	571	253 235	.7
3610	HARDWARE . . . . .	910	324 533	.9	7530	SHIPPING ROOM SUPPLIES . . . . .	113	16 025	(2)
3620	PAINTERS' SUPPLIES . . . . .	116	15 361	(2)	7540	PAPERBOARD, BOXBOARD . . . . .	131	62 830	.2
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	276	44 414	.1	7610	STATIONERY, OFFICE SUPPLIES. . . . .	964	342 367	.9
3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	62	2 121	(2)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	276	143 267	.4
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	296	55 075	.1	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	384	135 916	.4
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	654	267 901	.7	7810	CHINA, GLASSWARE, CROCKERY . . . . .	228	134 274	.4
3810	CENTRAL AIR CONDITIONING . . . . .	223	66 794	.2	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	272	194 761	.5
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	97	37 178	.1	7830	SHADES, VENETIAN BLINDS. . . . .	34	10 265	(2)
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	126	44 300	.1	7840	CURTAINS, DRAPES . . . . .	93	30 629	.1
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	381	132 152	.3	7850	FLOOR COVERINGS. . . . .	300	246 253	.6
4120	INDICATING, RECORD., INSTRUMENTS . . . . .	28	11 576	(2)	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	112	25 756	.1
4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	37	9 565	(2)	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	345	183 275	.5
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	54	8 258	(2)	8110	LUMBER (ROUGH, DRESSED). . . . .	305	252 827	.7
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	62	17 468	(2)	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	196	82 338	.2
4160	STORE, SERVICE SHOP MACHINES . . . . .	83	26 444	.1	8130	WOOD SHINGLES. . . . .	60	5 861	(2)
4170	SCALES, BALANCES (EX. SCIENTIFIC). . . . .	30	3 423	(2)	8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	210	87 633	.2
4180	STORE, RESTAURANT FIXTURES . . . . .	154	47 584	.1	8150	METAL MILLWORK (DOORS, ETC.) . . . . .	71	15 928	(2)
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	192	132 286	.3	8160	VEENER, OTHER WOOD PRODUCTS. . . . .	34	8 473	(2)
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	75	31 180	.1	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	154	57 790	.2
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	38	27 003	.1	8220	CONCRETE PROD., BUILDING STONE . . . . .	79	12 467	(2)
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	69	35 321	.1	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	100	25 924	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967—Continued

New York, N.Y.-Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
8240	SAND, GRAVEL, CRUSHED STONE. . . . .	86	15 878	(Z)	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	182	52 919	.1
8250	READY-OR-TRANSIT-MIXED CONCRETE. . . . .	4	420	(Z)	9210	LOGS, PILES, PULPWOOD, POLES. . . . .	58	48 923	.1
8310	GLASS (FLAT, BRICK, ETC.). . . . .	54	28 336	.1	9220	BARRELS, BOXES, BOX SHOOKS, ETC. . . . .	23	4 618	(Z)
8410	INSULATION MATERIALS. . . . .	117	11 824	(Z)	9310	PHONO., RECORDS, PREREC. TAPES. . . . .	200	148 983	.4
8420	ROOFING, SIDING, EQUIPMENT. . . . .	162	54 079	.1	9410	MUSICAL INSTRUMENTS, SHEET MUSIC. . . . .	91	60 302	.2
8510	BUILDING AND CONSTRUCTION PAPER. . . . .	32	2 769	(Z)	9510	OTHER TEXTILE PRODUCTS. . . . .	103	56 508	.1
8520	WALLBOARD, HARDBOARD. . . . .	149	33 887	.1	9610	INDUSTRIAL YARNS. . . . .	81	172 623	.5
8530	ADHESIVES, MASTICS. . . . .	115	11 813	(Z)	9710	WALLPAPER. . . . .	87	28 911	.1
8540	STRUCTURAL IRON, STEEL. . . . .	10	4 061	(Z)	9720	VEGET. OILS (COTTONSEED, ETC.). . . . .	29	193 283	.5
8550	PLASTIC BUILDING MATERIALS. . . . .	23	3 018	(Z)	9730	LEATHER. . . . .	154	81 277	.2
8560	PREFABR. STRUCTURAL ASSEMBLIES. . . . .	17	4 383	(Z)	9740	LUGGAGE, SADDLERY, HARNESS. . . . .	37	15 478	(Z)
8570	OTHER BUILDING MATERIALS. . . . .	95	26 411	.1	9750	SMOKERS' SUPPLIES AND PIPES. . . . .	57	17 683	(Z)
8610	PHOTOGRAPHIC GOODS. . . . .	296	250 824	.7	9760	MISCELLANEOUS LINES. . . . .	425	480 900	1.3
8620	SPORT. ATHLETIC GOODS, BICYCLES. . . . .	294	185 631	.5	9910	RECEIPTS FROM PROCESSING. . . . .	10	1 997	(Z)
8630	TOYS, GAMES, FIREWORKS. . . . .	356	196 290	.5	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	802	88 029	.2
8640	BOATS (OUTBOARD AND ROW BOATS). . . . .	14	8 802	(Z)		COMMODITIES N.E.C. . . . .	(X)	1 651 775	(X)
8650	BILLIARDS, POOL, BOWLING EQUIP. . . . .	28	11 194	(Z)					
8660	THEATER, STUDIO EQUIPMENT. . . . .	16	6 918	(Z)					
8670	OTHER RECREATION, HOBBY GOODS. . . . .	107	55 431	.1					
8680	BOOKS, MAGAZINES. . . . .	433	382 911	1.0					
8710	HAY, STRAW, ALFALFA, OTHER. . . . .	31	3 440	(Z)					
8720	FEEDS (MIXED AND OTHER). . . . .	22	32 716	.1					
8730	FEED INGREDIENTS. . . . .	25	129 102	.3					
8740	FERTILIZER, FERTILIZER MATERIALS. . . . .	70	273 493	.7					
8750	AGRICULTURAL CHEMICALS. . . . .	93	30 710	.1					
8760	SEEDS. . . . .	58	15 214	(Z)					
8810	PRECIOUS STONES (CUT) AND METALS. . . . .	592	527 630	1.4					
8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	884	375 457	1.0					
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	604	209 712	.6					
8920	ADVERTISING SPECIALTIES. . . . .	243	65 245	.2					

Standard Notes: • Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

Chicago, Ill.-Northwestern Indiana SCA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
0000	TOTAL . . . . .	8 514	11 673 046	100.0	4810	RECONDITIONED DRUMS AND BARRELS. . . . .	10	3 122	(2)
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	93	177 310	1.5	4830	PRINTING, DUPLICATING INKS . . . . .	7	4 353	(2)
1120	TRUCKS, TRUCK TRACTORS . . . . .	76	67 231	.6	4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	95	15 623	.1
1210	MACHINE SHOP SALES AND LABOR . . . . .	194	21 437	.2	4850	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	26	3 491	(2)
1220	NEW AND REBUILT PARTS. . . . .	665	310 939	2.7	4860	MECHANICAL RUBBER GOODS. . . . .	60	30 738	.3
1230	AUTOMOTIVE GLASS . . . . .	20	1 725	(2)	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	66	11 862	.1
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	103	20 644	.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	221	138 756	1.2
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	14	7 333	.1	5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	31	10 370	.1
1310	TIRES AND TUBES. . . . .	117	44 902	.4	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	121	25 842	.2
1320	RECAPPED TIRES . . . . .	32	2 905	(2)	5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	18	2 973	(2)
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	43	81 033	.7	5140	SURGICAL, MED., HOSPITAL EQUIP.. . . .	71	63 333	.5
1420	HEALTH PRODUCTS. . . . .	56	35 131	.3	5150	OPHTHALMIC PRODUCTS. . . . .	52	15 630	.1
1430	BEAUTY AIDS. . . . .	106	72 883	.6	5160	SCIENTIFIC INSTRUMENTS . . . . .	27	42 664	.4
1450	DRUGGIST SUNDRIES. . . . .	30	26 073	.2	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	39	19 789	.2
1510	PAINTS, VARNISHES, LACQUERS. . . . .	138	40 165	.3	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	77	30 071	.3
1610	SOAPS AND DETERGENTS . . . . .	118	24 932	.2	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	96	17 142	.1
1620	INDUSTRIAL CHEMICALS . . . . .	171	139 858	1.2	5230	LAUNDRY, DRY CLEANING MACHINES. . . . .	46	20 598	.2
1710	YARD OR PIECE GOODS. . . . .	96	73 458	.6	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	16	9 345	.1
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	56	21 640	.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	29	14 215	.1
1730	KNIT FABRICS, KNITTING YARNS . . . . .	11	1 918	(2)	5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	17	8 807	.1
1810	MEN'S, BOYS' CLOTHING. . . . .	21	3 038	(2)	5340	MORTICIANS' GOODS, UNDERTAKERS'. . . . .	9	1 183	(2)
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	14	7 378	.1	5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	7	7 548	.1
1910	SHOES, OTHER FOOTWEAR. . . . .	34	17 025	.1	5410	RAILROAD TRANSPORTATION EQUIP. . . . .	25	60 234	.5
2110	FROZEN FOODS . . . . .	169	224 326	1.9	5430	AIRCRAFT, AVIATION PARTS . . . . .	11	12 925	.1
2210	BUTTER AND CHEESE. . . . .	120	152 034	1.3	6110	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	22	21 075	.2
2220	ICE CREAM, ICES. . . . .	25	5 112	(2)	6210	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	35	24 183	.2
2230	MILK, CREAM (FLUID). . . . .	59	47 531	.4	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	113	357 410	3.1
2240	OTHER DAIRY PRODUCTS . . . . .	62	45 322	.4	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	122	37 098	.3
2310	EGGS (SHELL). . . . .	78	31 776	.3	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	75	166 687	1.4
2320	POULTRY. . . . .	125	101 733	.9	6250	CAST IRON SOIL PIPE, TUBING. . . . .	7	149	(2)
2410	CONFECTIONERY. . . . .	123	79 689	.7	6260	IRON, STEEL PIPE, TUBING . . . . .	119	93 216	.8
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	11	5 795	(2)	6270	OTHER CARBON STEEL PRODUCTS. . . . .	9	7 334	.1
2610	MEATS, PROVISIONS. . . . .	426	987 099	8.5	6320	ALLOY STEEL. . . . .	43	42 347	.4
2710	FRESH FRUITS, VEGETABLES . . . . .	210	226 578	1.9	6330	STAINLESS STEEL. . . . .	47	87 506	.7
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	52	28 093	.2	6420	OTHER COPPER, BRASS MILL PRODS.. . . .	29	41 068	.4
2830	TEA, SPICES. . . . .	59	8 429	.1	6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	63	62 741	.5
2840	BAKERY PRODUCTS. . . . .	50	22 135	.2	6440	NONFERROUS METALS. . . . .	15	34 281	.3
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	42	20 577	.2	6500	PETROLEUM PRODUCTS . . . . .	60	2 148	(2)
2860	CANNED-BOTTLED FOODS . . . . .	128	241 313	2.1	6520	LIQUIFIED PETROLEUM GAS. . . . .	4	295	(2)
2870	SUGAR-REFINED. . . . .	61	53 530	.5	6610	PREPARED IRON, STEEL SCRAP . . . . .	5	2 975	(2)
2890	BREAKFAST FOODS. . . . .	12	1 491	(2)	6620	UNPREPARED IRON, STEEL SCRAP . . . . .	20	509	(2)
2910	FLOUR, RELATED PRODUCTS. . . . .	67	43 825	.4	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	73	322 965	2.8
2920	MARGARINE, SHORTENINGS . . . . .	104	33 352	.3	7210	BEER, ALE, PORTER, STOUT, ETC.. . . .	133	189 699	1.6
2930	PET FOODS--ALL KINDS . . . . .	41	19 926	.2	7310	WINES. . . . .	74	67 793	.6
2940	DRIED, FRUITS, VEGETABLES. . . . .	15	1 268	(2)	7320	SPIRITS. . . . .	73	351 193	3.0
2950	SOFT DRINKS, DRINK, WATERS . . . . .	57	17 486	.1	7410	PRINTING, WRITING PAPER. . . . .	99	191 434	1.6
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	96	96 182	.8	7420	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	9	5 351	(2)
3120	GRAINS, BEANS, ETC.. . . .	30	386 143	3.3	7510	PERSONAL SERVICE PAPERS. . . . .	187	73 294	.6
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	12	38 215	.3	7520	INDUSTRIAL PAPERS. . . . .	188	93 694	.8
3210	HIDES, SKINS, PELTS. . . . .	14	34 050	.3	7530	SHIPPING ROOM SUPPLIES . . . . .	58	8 954	.1
3310	ELECTRICAL WIRING SUPPLIES . . . . .	258	265 387	2.3	7540	PAPERBOARD, BOXBOARD . . . . .	48	19 843	.2
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	21	6 602	.1	7610	STATIONERY, OFFICE SUPPLIES. . . . .	350	125 568	1.1
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	64	47 904	.4	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.. . . .	73	43 369	.4
3420	MAJOR APPLIANCES . . . . .	106	231 902	2.0	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	176	58 168	.5
3430	ELECTRIC HOUSEWARES. . . . .	137	70 406	.6	7810	CHINA, GLASSWARE, CROCKERY . . . . .	69	41 439	.4
3440	ROOM AIR CONDITIONERS. . . . .	57	13 877	.1	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	39	20 766	.2
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	201	110 674	.9	7830	SHADES, VENETIAN BLINDS. . . . .	13	1 900	(2)
3610	HARDWARE . . . . .	322	160 251	1.4	7840	CURTAINS, DRAPES . . . . .	30	5 001	(2)
3620	PAINTERS' SUPPLIES . . . . .	50	8 869	.1	7850	FLOOR COVERINGS. . . . .	101	74 178	.6
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	121	30 186	.3	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	27	5 645	(2)
3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	21	604	(2)	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	132	70 804	.6
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	91	21 767	.2	8110	LUMBER (ROUGH, DRESSED). . . . .	109	102 068	.9
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	199	113 329	1.0	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	72	42 364	.4
3810	CENTRAL AIR CONDITIONING . . . . .	94	27 875	.2	8130	WOOD SHINGLES. . . . .	6	413	(2)
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	47	16 305	.1	8140	WOOD MILLWORK (DOORS, ETC.). . . . .	93	48 042	.4
3910	COMMERCIAL REFRIGERATORS EQUIP.. . . .	42	7 627	.1	8150	METAL MILLWORK (DOORS, ETC.). . . . .	50	6 861	.1
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	158	28 749	.2	8160	VENEER, OTHER WOOD PRODUCTS. . . . .	8	1 435	(2)
4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	18	8 255	.1	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	87	42 300	.4
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	22	5 172	(2)	8220	CONCRETE PROD., BUILDING STONE . . . . .	36	5 566	(2)
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	15	2 098	(2)	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	39	6 411	.1
4160	STORE, SERVICE SHOP MACHINES . . . . .	37	21 805	.2	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	35	8 440	.1
4180	STORE, RESTAURANT FIXTURES . . . . .	67	40 081	.3	8250	READY-OR-TRANSIT-MIXED CONCRETE. . . . .	6	2 446	(2)
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	82	73 703	.6	8310	GLASS (FLAT, BRICK, ETC.). . . . .	31	17 753	.2
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	38	25 211	.2	8410	INSULATION MATERIALS . . . . .	52	10 951	.1
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	39	53 980	.5	8420	ROOFING, SIOING, EQUIPMENT . . . . .	68	24 041	.2
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	29	13 295	.1	8510	BUILDING AND CONSTRUCTION PAPER. . . . .	13	525	(2)
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	155	69 884	.6	8520	WALLBOARD, HARDBOARD . . . . .	60	18 414	.2
4430	METAL-WORKING MACHINERY. . . . .	140	99 690	.9	8530	ADHESIVES, MASTICS . . . . .	34	2 134	(2)
4440	MATERIALS HANDLING EQUIPMENT . . . . .	105	60 425	.5	8540	STRUCTURAL IRON, STEEL . . . . .	6	876	(2)
4460	PRINTING TRADES MACHINERY. . . . .	44	30 281	.3	8550	PLASTIC BUILDING MATERIALS . . . . .	19	2 699	(2)
4470	OTHER SPECIAL INO. MACH. . . . .	73	30 016	.3	8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	8	13 130	.1
4480	USED OR REBUILT MACH. EQUIP. . . . .	95	26 974	.2	8570	OTHER BUILDING MATERIALS . . . . .	43	15 371	.1
4510	BEARINGS, POWER, TRANSMISSION. . . . .	75	53 088	.5	8610	PHOTOGRAPHIC GOODS . . . . .	103	60 169	.5
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	98	43 924	.4	8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	118	71 771	.6
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	56	25 915	.2	8630	TOYS, GAMES, FIREWORKS . . . . .	105	27 074	.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.

TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

## Chicago, Ill.-Northwestern Indiana SCA-Continued

Commodity line code	Kind of business and commodity line	Estab-lish-ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	7	2 472	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIP. . . . .	15	6 335	.1
8670	OTHER RECREATION, HOBBY GOODS. . . . .	47	17 329	.2
8680	BOOKS, MAGAZINES . . . . .	124	122 246	1.0
8720	FEEDS (MIXED AND OTHER) . . . . .	14	4 531	(Z)
8730	FEED INGREDIENTS . . . . .	11	21 657	.2
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	21	11 262	.1
8750	AGRICULTURAL CHEMICALS . . . . .	28	5 121	(Z)
8760	SEEDS. . . . .	16	7 089	.1
8810	PRECIOUS STONES (CUT) AND METALS . . . . .	70	36 216	.3
8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	188	75 211	.6
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	145	30 434	.3
8920	ADVERTISING SPECIALTIES <sup>1</sup> . . . . .	89	27 820	.2
9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	51	25 485	.2
9210	LOGS, PILES, PULPWOOD, POLES . . . . .	8	1 619	(Z)
9310	PHONO., RECORDS, PREREC. TAPES . . . . .	74	71 621	.6
9410	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	28	32 841	.3
9510	OTHER TEXTILE PRODUCTS . . . . .	26	11 677	.1
9710	WALLPAPER. . . . .	30	15 497	.1
9730	LEATHER. . . . .	13	6 276	.1
9750	SMOKERS' SUPPLIES AND PIPES. . . . .	14	501	(Z)
9760	MISCELLANEOUS LINES. . . . .	148	68 003	.8
9910	RECEIPTS FROM PROCESSING . . . . .	20	8 347	.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	524	52 971	.5
	COMMODITIES N.E.C. . . . .	(X)	1 143 958	(X)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available.  
 X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

## Boston SMSA

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
0000	TOTAL . . . . .	3 916	4 079 995	100.0	4810	RECONDITIONED DRUMS AND BARRELS. . . . .	13	3 853	.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	26	51 126	1.3	4820	BOTTLERS SUPPLIES. . . . .	6	4 056	.1
1120	TRUCKS, TRUCK TRACTORS . . . . .	20	6 583	.2	4830	PRINTING, DUPLICATING INKS . . . . .	7	2 268	.1
1210	MACHINE SHDP SALES AND LABOR . . . . .	68	3 519	.1	4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	36	4 986	.1
1220	NEW AND REBUILT PARTS. . . . .	260	99 669	2.4	4850	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	14	320	(2)
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	21	3 147	.1	4860	MECHANICAL RUBBER GOODS. . . . .	30	10 162	.2
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	11	2 983	.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	32	1 604	(2)
1310	TIRES AND TUBES. . . . .	76	32 553	.8	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	83	30 574	.7
1320	RECAPPED TIRES . . . . .	22	3 963	.1	5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	12	8 336	.2
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	18	28 926	.7	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	28	10 209	.3
1420	HEALTH PRODUCTS. . . . .	36	18 750	.5	5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	4	631	(2)
1430	BEAUTY AIDS. . . . .	48	23 527	.6	5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	34	36 445	.9
1450	DRUGGIST SUNDRIES. . . . .	19	8 719	.2	5150	OPHTHALMIC PRODUCTS. . . . .	27	6 106	.1
1510	PAINTS, VARNISHED, LACQUERS. . . . .	55	12 815	.3	5160	SCIENTIFIC INSTRUMENTS . . . . .	21	22 399	.5
1610	SOAPS AND DETERGENTS . . . . .	32	7 532	.2	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	13	10 592	.3
1620	INDUSTRIAL CHEMICALS . . . . .	64	46 274	1.1	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	25	6 101	.1
1710	YARD OR PIECE GOODS. . . . .	19	8 947	.2	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	36	5 412	.1
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	55	24 788	.6	5230	LAUNDRY, DRY CLEANING MACHINES. . . . .	35	14 080	.3
1810	MEN'S, BOYS' CLOTHING. . . . .	68	27 854	.7	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	12	9 519	.2
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	7	1 045	(2)	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	15	6 471	.2
1830	MILLINERY, MILLINERY SUPPLIES. . . . .	13	1 890	(2)	5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	5	2 593	.1
1840	DRESSED FURS, FUR CLOTHING . . . . .	87	95 910	2.4	5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	21	12 605	.3
1910	SHOES, OTHER FOOTWEAR. . . . .	82	64 876	1.6	5420	SHIP, BOAT . . . . .	13	6 094	(2)
2110	FROZEN FOODS . . . . .	71	16 214	.4	6210	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	6	618	(2)
2210	BUTTER AND CHEESE. . . . .	7	549	(2)	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	27	17 932	.4
2220	ICE CREAM, ICES. . . . .	9	4 250	.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	37	8 523	.2
2230	MILK, CREAM (FLUID). . . . .	11	696	(2)	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	28	26 666	.7
2240	OTHER DAIRY PRODUCTS . . . . .	24	11 792	.3	6250	CAST IRON SOIL PIPE, TUBING. . . . .	29	1 666	(2)
2310	EGGS (SHELL) . . . . .	57	25 019	.6	6260	IRON, STEEL PIPE, TUBING . . . . .	45	9 450	.2
2320	POULTRY. . . . .	90	23 292	.6	6270	OTHER CARBON STEEL PRODUCTS. . . . .	4	1 106	(2)
2410	CONFECTIONERY. . . . .	76	72 809	1.8	6320	ALLOY STEEL. . . . .	14	13 481	.3
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	177	377 897	9.3	6330	STAINLESS STEEL. . . . .	15	36 455	.9
2610	MEATS, PROVISIONS. . . . .	116	84 114	2.1	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	11	18 597	.5
2710	FRESH FRUITS, VEGETABLES . . . . .	37	7 700	.2	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	29	22 160	.5
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	45	16 419	.4	6440	NONFERROUS METALS. . . . .	8	9 834	.2
2830	TEA, SPICES. . . . .	23	8 948	.2	6500	PETROLEUM PRODUCTS . . . . .	25	254	(2)
2840	BAKERY PRODUCTS. . . . .	18	5 184	.1	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	59	90 559	2.2
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	80	93 491	2.3	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	24	35 220	.9
2860	CANNED-BOTTLED FOODS . . . . .	40	5 642	.1	7310	WINES. . . . .	22	32 929	.8
2870	SUGAR-REFINED. . . . .	23	4 112	.1	7320	SPIRITS. . . . .	15	73 392	1.8
2890	BREAKFAST FOODS. . . . .	43	19 569	.5	7410	PRINTING, WRITING PAPER. . . . .	64	47 106	1.2
2910	FLOUR, RELATED PRODUCTS. . . . .	48	13 193	.3	7510	PERSONAL SERVICE PAPERS. . . . .	89	22 292	.5
2920	MARGARINE, SHORTENINGS . . . . .	28	2 128	.2	7520	INDUSTRIAL PAPERS. . . . .	89	48 594	1.2
2930	PET FOODS--ALL KINDS . . . . .	23	4 886	.1	7530	SHIPPING ROOM SUPPLIES . . . . .	18	2 864	.1
2940	DRIED, FRUITS, VEGETABLES. . . . .	46	51 257	1.3	7540	PAPERBOARD, BOXBOARD . . . . .	16	7 322	.2
2950	SOFT DRINKS, DRINK, WATERS . . . . .	5	20 231	.5	7610	STATIONERY, OFFICE SUPPLIES . . . . .	139	33 702	.8
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	9	59 052	1.4	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	68	14 083	.3
3110	COTTON (RAW) INCL. LINTERS . . . . .	5	59 052	1.4	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	27	27 004	.7
3210	HIDES, SKINS, PELTS. . . . .	54	162 320	4.0	7810	CHINA, GLASSWARE, CROCKERY . . . . .	12	3 432	.1
3230	WOOL, MOHAIRS (RAW, TOPS, NDLIS) . . . . .	17	2 361	.1	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	21	11 093	.3
3310	ELECTRICAL WIRING SUPPLIES . . . . .	20	7 844	.2	7830	SHADES, VENETIAN BLINDS. . . . .	7	3 354	.1
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	41	86 804	2.1	7840	CURTAINS, DRAPES . . . . .	15	5 675	.1
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	33	12 435	.3	7850	FLOOR COVERINGS. . . . .	42	38 298	.9
3420	MAJOR APPLIANCES . . . . .	20	5 718	.1	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	5	6 600	(2)
3430	ELECTRIC HOUSEWARES. . . . .	116	67 858	1.7	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	16	10 632	.3
3440	ROOM AIR CONDITIONERS. . . . .	115	49 620	1.2	8110	LUMBER (ROUGH, DRESSED). . . . .	64	83 673	2.1
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	19	1 477	(2)	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	35	17 273	.4
3610	HARDWARE . . . . .	91	19 533	.5	8130	WOOD SHINGLES. . . . .	16	2 559	.1
3620	PAINTERS' SUPPLIES . . . . .	13	220	(2)	8140	WOOD MILLWORK (DOORS, ETC.). . . . .	42	24 785	.6
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	84	16 816	.4	8150	METAL MILLWORK (DOORS, ETC.). . . . .	14	2 400	.1
3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	106	51 947	1.3	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	27	12 244	.3
3730	HYDROCNICS EQUIPMENT, SUPPLIES. . . . .	41	10 440	.3	8220	CONCRETE PROD., BUILDING STONE . . . . .	7	574	(2)
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	21	3 381	.1	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	20	4 675	.1
3810	CENTRAL AIR CONDITIONING . . . . .	27	7 667	.2	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	12	1 282	(2)
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	12	2 471	.1	8310	GLASS (FLAT, BRICK, ETC.). . . . .	15	8 772	.2
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	76	10 695	.3	8410	INSULATION MATERIALS . . . . .	30	5 698	.1
4110	OFFICE MACHINES AND EQUIPMENT . . . . .	10	1 939	(2)	8420	ROOFING, SIDING, EQUIPMENT . . . . .	23	5 105	.1
4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	19	6 561	.2	8510	BUILDING AND CONSTRUCTION PAPER. . . . .	9	815	(2)
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	23	6 783	.2	8520	WALLBOARD, HARDBOARD . . . . .	26	4 192	.1
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	50	38 096	.9	8550	PLASTIC BUILDING MATERIALS . . . . .	9	752	(2)
4160	STORE, SERVICE SHOP MACHINES . . . . .	10	7 277	.2	8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	4	1 776	(2)
4180	STORE, RESTAURANT FIXTURES . . . . .	15	6 977	.2	8570	OTHER BUILDING MATERIALS . . . . .	10	4 202	.1
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	11	5 733	.1	8610	SPORT. ATHLETIC GOODS, BICYCLES. . . . .	20	11 987	.3
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	68	19 221	.5	8620	TOYS, GAMES, FIREWORKS . . . . .	40	24 721	.6
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	47	37 495	.9	8630	BOATS (OUTBOARD AND ROW BOATS) . . . . .	24	10 721	.3
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	34	26 852	.7	8640	THEATER, STUDIO EQUIPMENT. . . . .	6	2 179	(2)
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	13	4 020	.1	8660	OTHER RECREATION, HOBBY GOODS. . . . .	8	2 483	.1
4430	METAL-WORKING MACHINERY. . . . .	43	22 814	.6	8670	BOOKS, MAGAZINES . . . . .	49	52 388	1.3
4440	MATERIALS HANDLING EQUIPMENT . . . . .	43	9 296	.2	8810	PRECIOUS STONES (CUT) AND METALS . . . . .	30	12 904	.3
4460	PRINTING TRADES MACHINERY. . . . .	27	12 840	.3	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	64	20 393	.5
4470	OTHER SPECIAL IND. MACH. . . . .	46	12 699	.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	28	15 851	.4
4480	USED OR REBUILT MACH. EQUIP. . . . .	21	8 633	.2	8920	ADVERTISING SPECIALTIES . . . . .	17	3 812	.1
4510	BEARINGS, POWER, TRANSMISSION. . . . .	46	12 699	.3	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	34	10 627	.3
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	21	8 633	.2	9310	PHONO., RECORDS, PREREC. TAPES . . . . .	24	37 155	.9
4710	WELDING EQUIPMENT, SUPPLIES. . . . .								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
 \* Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967—Continued

Boston SMSA—Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)	
9410	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	5	2 863	.1
9510	OTHER TEXTILE PRODUCTS . . . . .	19	5 172	.1
9610	INDUSTRIAL YARNS . . . . .	6	4 011	.1
9710	WALLPAPER . . . . .	13	7 461	.2
9730	LEATHER . . . . .	38	25 779	.6
9750	SMOKERS' SUPPLIES AND PIPES . . . . .	12	542	(z)
9760	MISCELLANEOUS LINES . . . . .	26	10 072	.2
9910	RECEIPTS FROM PROCESSING . . . . .	5	261	(z)
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	183	12 988	.3
	COMMODITIES N.E.C. . . . .	(x)	304 433	(x)

Standard Notes: - Represents zero, D Withheld to avoid disclosure, NA Not available.  
 X Not applicable, Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.



TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

## Dallas SMSA

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
0000	TOTAL. . . . .	2 121	2 445 645	100.0	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	21	12 889	.5
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	17	27 052	1.1	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	29	8 437	.3
1120	TRUCKS, TRUCK TRACTORS. . . . .	19	16 544	.7	5230	LAUNDRY, DRY CLEANING MACHINES. . . . .	14	7 183	.3
1210	MACHINE SHOP SALES AND LABOR. . . . .	58	3 969	.2	5350	SHOE REPAIR AND RESOLE MATERIALS. . . . .	4	757	(2)
1220	NEW AND REBUILT PARTS. . . . .	191	93 644	3.8	5430	AIRCRAFT, AVIATION PARTS. . . . .	47	29 589	1.2
1230	AUTOMOTIVE GLASS. . . . .	5	2 095	.1	6210	IRON, STEEL PRODS. (SEMI-FINISH). . . . .	5	1 937	.1
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	38	5 133	.2	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	28	29 814	1.2
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	9	10 708	.4	6230	IRON/STEEL WIRE, WIRE PRODUCTS. . . . .	20	3 186	.1
1310	TIRES AND TUBES. . . . .	9	290	(2)	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	18	15 008	.6
1410	PHARMACEUTICALS, ANTIBIOTICS. . . . .	8	21 364	.9	6250	CAST IRON SOIL PIPE, TUBING. . . . .	6	272	(2)
1420	HEALTH PRODUCTS. . . . .	17	9 458	.4	6260	IRON, STEEL PIPE, TUBING. . . . .	28	14 088	.6
1430	BEAUTY AIDS. . . . .	20	12 711	.5	6270	OTHER CARBON STEEL PRODUCTS. . . . .	4	1 426	.1
1450	DRUGGIST SUNDRIES. . . . .	10	5 072	.2	6320	ALLOY STEEL. . . . .	15	9 734	.4
1510	PAINTS, VARNISHES, LACQUERS. . . . .	25	5 867	.2	6330	STAINLESS STEEL. . . . .	21	22 135	.9
1610	SOAPS AND DETERGENTS. . . . .	28	3 531	.1	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	13	4 742	.2
1620	INDUSTRIAL CHEMICALS. . . . .	30	24 373	1.0	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	23	27 100	1.1
1710	YARD OR PIECE GOODS. . . . .	30	14 787	.6	6500	PETROLEUM PRODUCTS. . . . .	8	407	(2)
1720	NOTIONS (THREAID, BUTTONS, ETC.). . . . .	13	8 010	.3	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	14	31 852	1.3
1810	MEN'S, BOYS' CLOTHING. . . . .	9	746	(2)	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	15	51 839	2.1
1820	WOMEN'S, CHILD'S, CLOTHING. . . . .	36	19 016	.8	7310	WINES. . . . .	7	2 643	.1
1830	MILLINERY, MILLINERY SUPPLIES. . . . .	6	805	(2)	7320	SPIRITS. . . . .	7	36 432	1.5
1840	DRESSED FURS, FUR CLOTHING. . . . .	7	2 565	.1	7410	PRINTING, WRITING PAPER. . . . .	24	25 816	1.1
1910	SHOES, OTHER FOOTWEAR. . . . .	8	8 583	.4	7510	PERSONAL SERVICE PAPERS. . . . .	31	7 244	.3
2110	FROZEN FOODS. . . . .	7	3 844	.2	7520	INDUSTRIAL PAPERS. . . . .	32	9 809	.4
2210	BUTTER AND CHEESE. . . . .	11	1 733	.1	7530	SHIPPING ROOM SUPPLIES. . . . .	5	385	(2)
2230	MILK, CREAM (FLUID). . . . .	7	890	(2)	7540	PAPERBOARD, BOXBOARD. . . . .	6	764	(2)
2310	EGGS (SHELL). . . . .	10	6 230	.3	7610	STATIONERY, OFFICE SUPPLIES. . . . .	69	17 237	.7
2320	POULTRY. . . . .	14	6 273	.3	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	26	10 783	.4
2410	CONFECTIONERY. . . . .	34	8 799	.4	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	41	13 306	.5
2610	MEATS, PROVISIONS. . . . .	38	48 447	2.0	7810	CHINA, GLASSWARE, CROCKERY. . . . .	14	3 611	.1
2710	FRESH FRUITS, VEGETABLES. . . . .	33	41 156	1.7	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	9	3 537	.1
2830	TEA, SPICES. . . . .	11	1 309	.1	7830	SHADES, VENETIAN BLINDS. . . . .	6	865	(2)
2840	BAKERY PRODUCTS. . . . .	10	1 924	.1	7840	CURTAINS, ORAPES. . . . .	10	852	(2)
2850	FOOD, BEVERAGE BASIC MATERIALS. . . . .	6	2 060	.1	7850	FLOOR COVERINGS. . . . .	29	26 395	1.1
2860	CANNED-BOTTLED FOODS. . . . .	24	15 668	.6	7860	MIRRORS, LAMPS, PICTURE FRAMES. . . . .	7	602	(2)
2870	SUGAR-REFINED. . . . .	11	1 671	.1	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	31	17 094	.7
2890	BREAKFAST FOODS. . . . .	6	120	(2)	8110	LUMBER (ROUGH, DRESSED). . . . .	39	31 784	1.3
2910	FLUID, RELATED PRODUCTS. . . . .	13	829	(2)	8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . . .	26	7 302	.3
2920	MARGARINE, SHORTENINGS. . . . .	21	1 010	(2)	8130	WOOD SHINGLES. . . . .	11	1 283	.1
2930	PET FOODS--ALL KINDS. . . . .	7	496	(2)	8140	WOOD MILLWORK (DOORS, ETC.). . . . .	26	8 326	.3
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	17	5 852	.2	8150	METAL MILLWORK (DOORS, ETC.). . . . .	21	2 869	.1
3110	COTTON (RAW) INCL. LINTERS. . . . .	32	297 810	12.2	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	21	6 507	.3
3130	LIVESTOCK (EXCEPT HORSES, MULES). . . . .	5	2 715	.1	8220	CONCRETE PRODS., BUILDING STONE. . . . .	8	1 308	.1
3310	ELECTRICAL WIRING SUPPLIES. . . . .	54	54 002	2.2	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	8	1 431	.1
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . . .	8	5 307	.2	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	8	1 226	.1
3410	NON-CONSULE RADIOS AND PLAYERS. . . . .	24	3 189	.1	8310	GLASS (FLAT, BRICK, ETC.). . . . .	16	5 112	.2
3420	MAJOR APPLIANCES. . . . .	50	54 353	2.2	8410	INSULATION MATERIALS. . . . .	19	3 024	.1
3430	ELECTRIC HOUSEWARES. . . . .	20	5 516	.2	8420	ROOFING, SIDING, EQUIPMENT. . . . .	23	5 027	.2
3440	ROOM AIR CONDITIONERS. . . . .	10	3 802	.2	8520	WALLBOARD, HARDBOARD. . . . .	15	1 294	.1
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	79	47 812	2.0	8530	ADHESIVES, MASTICS. . . . .	12	192	(2)
3610	HARDWARE. . . . .	55	36 648	1.5	8550	PLASTIC BUILDING MATERIALS. . . . .	10	1 380	.1
3620	PAINTERS' SUPPLIES. . . . .	14	1 709	.1	8570	OTHER BUILDING MATERIALS. . . . .	12	1 971	.1
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	48	8 883	.4	8610	PHOTOGRAPHIC GOODS. . . . .	18	10 398	.4
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	10	2 602	.1	8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	29	13 999	.6
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	42	29 089	1.2	8630	TOYS, GAMES, FIREWORKS. . . . .	24	6 089	.2
3810	CENTRAL AIR CONDITIONING. . . . .	35	12 809	.5	8680	BOOKS, MAGAZINES. . . . .	21	13 605	.6
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	25	4 679	.2	8740	FERTILIZER, FERTILIZER MATERIALS. . . . .	7	885	(2)
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	16	4 636	.2	8750	AGRICULTURAL CHEMICALS. . . . .	15	3 911	.2
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	51	6 733	.3	8760	SEEDS. . . . .	9	4 710	.2
4160	STORE, SERVICE SHOP MACHINES. . . . .	21	4 988	.2	8810	PRECIOUS STONES (CUT) AND METALS. . . . .	8	3 527	.1
4180	STORE, RESTAURANT FIXTURES. . . . .	9	4 613	.2	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	18	13 532	.6
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	51	44 914	1.8	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	20	7 803	.3
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	10	4 731	.2	8920	ADVERTISING SPECIALTIES. . . . .	12	3 813	.2
4320	FARM, DAIRY MACHINERY, PARTS. . . . .	9	6 816	.3	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	11	6 856	.3
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	5	2 572	.1	9310	PHONO., RECORDS, PREREC. TAPES. . . . .	11	12 714	.5
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	43	16 099	.7	9710	WALLPAPER. . . . .	6	3 093	.1
4430	METAL-WORKING MACHINERY. . . . .	14	17 805	.7	9750	SMOKERS' SUPPLIES AND PIPES. . . . .	5	256	(2)
4440	MATERIALS HANDLING EQUIPMENT. . . . .	36	19 112	.7	9760	MISCELLANEOUS LINES. . . . .	29	28 557	1.2
4450	OIL WELL, OIL REFINING MACH. . . . .	19	13 534	.6	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	143	12 686	.5
4460	PRINTING TRADES MACHINERY. . . . .	6	1 026	(2)		COMMODITIES N.E.C. . . . .	(X)	498 673	(X)
4470	OTHER SPECIAL IND. MACH. . . . .	20	23 263	1.0					
4480	USED OR REBUILT MACH. EQUIP. . . . .	36	7 777	.3					
4510	BEARINGS, POWER, TRANSMISSION. . . . .	14	11 853	.5					
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	23	7 598	.3					
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	14	6 030	.2					
4810	RECONDITIONED DRUMS AND BARRELS. . . . .	5	889	(2)					
4820	BOTTLES SUPPLIES. . . . .	4	1 890	.1					
4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	10	554	(2)					
4860	MECHANICAL RUBBER GOODS. . . . .	14	3 570	.1					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	34	13 703	.6					
S110	DENTAL EQUIPMENT, SUPPLIES. . . . .	10	2 891	.1					
S140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	12	12 905	.5					
S150	OPHTHALMIC PRODUCTS. . . . .	13	6 303	.3					
S160	SCIENTIFIC INSTRUMENTS. . . . .	9	5 315	.2					
S170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	9	4 053	.2					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

\* Detail may not add to total due to rounding.

TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

## Detroit SMSA

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
0000	TOTAL . . . . .	3 691	4 303 193	100.0	4860	MECHANICAL RUBBER GOODS. . . . .	37	19 506	.5
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	69	51 073	1.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	21	1 632	(Z)
1120	TRUCKS, TRUCK TRACTORS . . . . .	31	22 113	.5	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	124	64 310	1.5
1210	MACHINE SHOP SALES AND LABOR . . . . .	99	8 189	.2	5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	14	11 207	.3
1220	NEW AND REBUILT PARTS. . . . .	379	171 975	4.0	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	53	5 867	.1
1230	AUTOMOTIVE GLASS . . . . .	12	1 969	(Z)	5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	8	658	(Z)
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	51	6 493	.2	5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	32	28 510	.7
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	7	1 831	(Z)	5150	OPHTHALMIC PRODUCTS. . . . .	18	4 675	.1
1310	TIRES AND TUBES. . . . .	61	17 855	.4	5160	SCIENTIFIC INSTRUMENTS . . . . .	12	11 107	.3
1320	RECAPPED TIRES . . . . .	21	1 293	(Z)	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	15	4 111	.1
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	25	47 084	1.1	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	25	13 565	.3
1420	HEALTH PRODUCTS. . . . .	34	19 770	.5	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	31	9 824	.2
1430	BEAUTY AIDS. . . . .	42	21 683	.5	5230	LAUNDRY, DRY CLEANING MACHINES. . . . .	22	11 485	.3
1450	DRUGGIST SUNDRIES. . . . .	13	19 150	.4	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	8	3 052	.1
1510	PAINT, VARNISHES, LACQUERS . . . . .	45	11 942	.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	15	3 458	.1
1610	SOAPS, AND DETERGENTS. . . . .	42	12 678	.3	5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	6	1 980	(Z)
1620	INDUSTRIAL CHEMICALS . . . . .	67	51 374	1.2	5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	5	1 065	(Z)
1710	YARD OR PIECE GOODS. . . . .	16	10 895	.3	5430	AIRCRAFT, AVIATION PARTS . . . . .	15	12 039	.3
1810	MEN'S, BOYS' CLOTHING. . . . .	24	9 748	.2	6210	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	17	17 519	.4
1820	WOMEN'S, CHILD'S CLOTHING. . . . .	27	11 949	.3	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	62	166 809	3.9
1840	DRESSED FURS, FUR CLOTHING . . . . .	4	1 870	(Z)	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	53	12 926	.3
1910	SHOES, OTHER FOOTWEAR. . . . .	4	142	(Z)	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	33	58 479	1.4
2110	FROZEN FOODS . . . . .	83	36 675	.9	6250	CAST IRON SOIL PIPE, TUBING. . . . .	11	1 912	(Z)
2210	BUTTER AND CHEESE. . . . .	62	11 485	.3	6260	IRON, STEEL PIPE, TUBING . . . . .	49	29 852	.7
2220	ICE CREAM, ICES. . . . .	18	4 054	.1	6270	OTHER CARBON STEEL PRODUCTS. . . . .	4	3 151	.1
2230	MILK, CREAM (FLUID). . . . .	29	20 740	.5	6320	ALLOY STEEL. . . . .	27	44 288	1.0
2240	OTHER DAIRY PRODUCTS . . . . .	29	27 622	.6	6330	STAINLESS STEEL. . . . .	27	42 672	1.0
2310	EGGS (SHELL) . . . . .	40	17 603	.4	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	12	12 158	.3
2320	POULTRY. . . . .	18	31 799	.7	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	36	16 271	.4
2410	CONFECTIONERY. . . . .	72	36 005	.8	6440	NONFERROUS METALS. . . . .	10	7 914	.2
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	24	24 028	.6	6500	PETROLEUM PRODUCTS . . . . .	32	1 471	(Z)
2610	MEATS, PROVISIONS. . . . .	139	279 442	6.5	6610	PREPARED IRON, STEEL SCRAP . . . . .	4	511	(Z)
2710	FRESH FRUITS, VEGETABLES . . . . .	82	74 722	1.7	6620	UNPREPARED IRON, STEEL SCRAP . . . . .	9	164	(Z)
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	23	15 718	.4	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	65	94 228	2.2
2830	TEA, SPICES . . . . .	25	903	(Z)	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	43	105 593	2.5
2840	BAKERY PRODUCTS. . . . .	9	3 089	.1	7310	WINES. . . . .	43	13 130	.3
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	7	419	(Z)	7410	PRINTING, WRITING PAPER. . . . .	27	58 691	1.4
2860	CANNED-BOTTLED FOODS . . . . .	67	41 772	1.0	7510	PERSONAL SERVICE PAPERS. . . . .	58	15 327	.4
2870	SUGAR-REFINED. . . . .	28	8 118	.2	7520	INDUSTRIAL PAPERS. . . . .	62	21 125	.5
2890	BREAKFAST FOODS. . . . .	26	3 395	.1	7530	SHIPPING ROOM SUPPLIES . . . . .	7	482	(Z)
2910	FLOUR, RELATED PRODUCTS. . . . .	27	3 194	.1	7540	PAPERBOARD, BOXBOARD . . . . .	7	2 881	.1
2920	MARGARINE, SHORTENINGS . . . . .	48	8 693	.2	7610	STATIONERY, OFFICE SUPPLIES. . . . .	86	22 780	.5
2930	PET FOODS-ALL KINDS . . . . .	13	589	(Z)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	16	11 288	.3
2940	DRIED, FRUITS, VEGETABLES. . . . .	20	1 008	(Z)	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	61	18 160	.4
2950	SOFT DRINKS, DRINK, WATERS . . . . .	9	252	(Z)	7810	CHINA, GLASSWARE, CROCKERY . . . . .	8	5 024	.1
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	17	150 183	3.5	7840	CURTAINS, DRAPES . . . . .	5	1 554	.1
3210	HIDES, SKINS, PELTS. . . . .	4	2 393	.1	7850	FLOOR COVERINGS. . . . .	37	38 968	.9
3310	ELECTRICAL WIRING SUPPLIES . . . . .	101	110 838	2.6	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	25	13 351	.3
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	10	806	(Z)	8110	LUMBER (ROUGH, DRESSED). . . . .	53	54 693	1.3
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	29	7 700	.2	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	42	15 554	.4
3420	MAJOR APPLIANCES . . . . .	56	126 734	2.9	8140	WOOD MILLWORK (DOORS, ETC.). . . . .	51	21 922	.5
3430	ELECTRIC HOUSEWARES. . . . .	48	20 193	.5	8150	METAL MILLWORK (DOORS, ETC.). . . . .	24	6 523	.2
3440	ROOM AIR CONDITIONERS. . . . .	18	7 999	.2	8160	VENEER, OTHER WOOD PRODUCTS. . . . .	8	1 917	(Z)
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	79	37 982	.9	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	42	18 856	.4
3610	HARDWARE . . . . .	130	55 734	1.3	8220	CONCRETE PROD., BUILDING STONE . . . . .	14	1 961	(Z)
3620	PAINTERS' SUPPLIES . . . . .	21	1 535	(Z)	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	21	4 627	.1
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	68	23 541	.5	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	25	8 316	.2
3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	13	853	(Z)	8250	READY-OR-TRANSIT-MIXED CONCRETE. . . . .	4	209	(Z)
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	39	13 892	.3	8310	GLASS (FLAT, BRICK, ETC.). . . . .	15	6 247	.1
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	72	51 436	1.2	8410	INSULATION MATERIALS . . . . .	29	6 899	.2
3810	CENTRAL AIR CONDITIONING . . . . .	37	8 156	.2	8420	ROOFING, SIDING, EQUIPMENT . . . . .	38	17 891	.4
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	14	3 799	.1	8510	BUILDING AND CONSTRUCTION PAPER. . . . .	5	398	(Z)
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	20	4 797	.1	8520	WALLBOARD, HARDBOARD . . . . .	32	9 765	.2
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	66	9 018	.2	8530	ADHESIVES, MASTICS . . . . .	19	1 199	(Z)
4120	INDICATING, RECORD., INSTRUMENTS . . . . .	6	2 680	.1	8550	PLASTIC BUILDING MATERIALS . . . . .	15	3 412	.1
4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	11	4 162	.1	8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	13	4 125	.1
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	14	2 494	.1	8570	OTHER BUILDING MATERIALS . . . . .	30	9 875	.2
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	10	1 462	(Z)	8610	PHOTOGRAPHIC GOODS . . . . .	22	15 279	.4
4160	STORE, SERVICE SHOP MACHINES . . . . .	20	6 239	.1	8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	32	10 341	.2
4180	STORE, RESTAURANT FIXTURES . . . . .	19	6 926	.2	8630	TOYS, GAMES, FIREWORKS . . . . .	19	12 941	.3
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	43	45 715	1.1	8670	OTHER RECREATION, HOBBY GOODS. . . . .	12	4 443	.1
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	6	5 800	.1	8680	BOOKS, MAGAZINES . . . . .	24	19 476	.5
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	6	3 807	.1	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	6	2 734	.1
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	12	4 293	.1	8750	AGRICULTURAL CHEMICALS . . . . .	13	1 798	(Z)
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	108	27 396	.6	8760	SEEDS. . . . .	7	937	(Z)
4430	METAL-WORKING MACHINERY. . . . .	109	57 985	1.3	8810	PRECIOUS STONES (CUT) AND METALS . . . . .	17	4 996	.1
4440	MATERIALS HANDLING EQUIPMENT . . . . .	73	19 552	.5	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	43	13 019	.3
4470	OTHER SPECIAL IND. MACH. . . . .	32	13 038	.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	32	7 399	.2
4480	USED OR REBUILT MACH. EQUIP. . . . .	77	23 162	.5	8920	ADVERTISING SPECIALTIES. . . . .	29	5 999	.1
4510	BEARINGS, POWER, TRANSMISSION . . . . .	52	28 403	.7	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	19	17 104	.4
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	56	30 136	.7	9210	LOGS, PILES, PULPWOOD, POLES . . . . .	3	271	(Z)
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	41	16 505	.4	9220	BARRELS, BOXES, BOX SHOOKS, ETC. . . . .	3	217	(Z)
4810	RECONDITIONED DRUMS AND BARRELS . . . . .	13	5 910	.1	9310	PHONO., RECORDS, PREREC. TAPES . . . . .	18	42 118	1.0
4820	BOTTLE SUPPLIES. . . . .	5	9 314	.2	9410	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	5	1 959	(Z)
4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	71	14 779	.3	9510	OTHER TEXTILE PRODUCTS . . . . .	10	14 553	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967—Continued

## Detroit SMSA—Continued

Commodity line code	Kind of business and commodity line	Estab-	Sales <sup>1</sup>	Percent
		lish- ments (number)	(\$1,000)	of total sales <sup>1</sup>
9710	WALLPAPER. . . . .	17	3 423	.1
9730	LEATHER. . . . .	6	1 354	(2)
9750	SMOKERS' SUPPLIES AND PIPES. . . . .	12	1 048	(2)
9760	MISCELLANEOUS LINES. . . . .	46	22 306	.5
9910	RECEIPTS FROM PROCESSING. . . . .	16	3 187	.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	262	18 879	.4
	COMMODITIES N.E.C. . . . .	(x)	716 545	(x)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available.  
 X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.

TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

## Houston SMSA

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
0000	TOTAL . . . . .	2 347	2 966 663	100.0	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	18	3 590	.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	20	32 145	1.1	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	19	2 856	.1
1120	TRUCKS, TRUCK TRACTORS. . . . .	24	10 598	.4	5230	LAUNDRY, DRY CLEANING MACHINES. . . . .	16	6 075	.2
1210	MACHINE SHOP SALES AND LABOR. . . . .	50	4 908	.2	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	6	2 189	.1
1220	NEW AND REBUILT PARTS. . . . .	213	93 691	3.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . . . .	8	1 924	.1
1230	AUTOMOTIVE GLASS. . . . .	6	1 140	(2)	5420	SHIP, BOAT. . . . .	10	7 468	.3
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	24	3 702	.1	5430	AIRCRAFT, AVIATION PARTS. . . . .	12	13 546	.5
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	8	5 163	.2	6210	IRON, STEEL PRODS. (SEMI-FINISH). . . . .	10	8 521	.3
1310	TIRES AND TUBES. . . . .	38	13 922	.5	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	65	71 226	2.4
1320	RECAPPED TIRES. . . . .	12	690	(2)	6230	IRON/STEEL WIRE, WIRE PRODUCTS. . . . .	81	17 898	.6
1410	PHARMACEUTICALS, ANTIBIOTICS. . . . .	16	25 559	.9	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	60	78 513	2.6
1420	HEALTH PRODUCTS. . . . .	18	6 755	.2	6250	CAST IRON SOIL PIPE, TUBING. . . . .	5	1 254	(2)
1430	BEAUTY AIDS. . . . .	22	5 538	.2	6260	IRON, STEEL PIPE, TUBING. . . . .	125	193 056	6.5
1450	DRUGGIST SUNDRIES. . . . .	12	5 744	.2	6320	ALLOY STEEL. . . . .	23	15 998	.5
1510	PAINTS, VARNISHES, LACQUERS. . . . .	16	2 047	.1	6330	STAINLESS STEEL. . . . .	40	26 154	.9
1610	SOAPS AND DETERGENTS. . . . .	11	5 404	.2	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	13	5 241	.2
1620	INDUSTRIAL CHEMICALS. . . . .	52	25 301	.9	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	27	10 809	.4
1710	YARD OR FENCE GOODS. . . . .	9	4 236	.1	6440	NONFERROUS METALS. . . . .	10	4 835	.2
1810	MEN'S, BOYS' CLOTHING. . . . .	6	2 282	.1	6500	PETROLEUM PRODUCTS. . . . .	16	4 835	(2)
2110	FROZEN FOODS. . . . .	23	11 417	.4	6620	UNPREPARED IRON, STEEL SCRAP. . . . .	7	83	(2)
2210	BUTTER AND CHEESE. . . . .	37	8 769	.3	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	8	33 716	1.1
2230	MILK, CREAM (FLUID). . . . .	20	6 885	.2	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	52	71 509	2.4
2240	OTHER DAIRY PRODUCTS. . . . .	12	597	(2)	7310	WINES. . . . .	8	8 545	.3
2310	EGGS (SHELL). . . . .	17	6 264	.2	7320	SPIRITS. . . . .	8	61 888	2.1
2320	POULTRY. . . . .	21	6 817	.2	7410	PRINTING, WRITING PAPER. . . . .	22	14 620	.5
2410	CONFECTIONERY. . . . .	46	16 535	.6	7420	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	4	745	(2)
2510	FISH, SEAFOOD (FRESH FROZEN). . . . .	10	12 578	.4	7510	PERSONAL SERVICE PAPERS. . . . .	26	6 613	.2
2610	MEATS, PROVISIONS. . . . .	49	40 884	1.4	7520	INDUSTRIAL PAPERS. . . . .	21	8 748	.3
2710	FRESH FRUITS, VEGETABLES. . . . .	47	36 767	1.2	7530	SHIPPING ROOM SUPPLIES. . . . .	6	123	(2)
2830	TEA, SPICES. . . . .	9	209	(2)	7540	PAPERBOARD, BOXBOARD. . . . .	7	692	(2)
2840	BAKERY PRODUCTS. . . . .	11	5 954	.2	7610	STATIONERY, OFFICE SUPPLIES. . . . .	66	11 637	.4
2860	CANNED-BOTTLED FOODS. . . . .	45	85 280	2.9	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	17	8 653	.3
2870	SUGAR-REFINED. . . . .	12	880	(2)	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	29	12 249	.4
2910	FLOUR, RELATED PRODUCTS. . . . .	21	4 863	.2	7810	CHINA, GLASSWARE, CROCKERY. . . . .	5	936	(2)
2920	MARGARINE, SHORTENINGS. . . . .	37	10 016	.3	7850	FLOOR COVERINGS. . . . .	29	22 642	.8
2930	PET FOODS--ALL KINDS. . . . .	7	1 683	.1	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	9	2 105	.1
2940	DRIED, FRUITS, VEGETABLES. . . . .	18	2 307	.1	8110	LUMBER (ROUGH, DRESSED). . . . .	51	44 661	1.5
2950	SOFT DRINKS, DRINK, WATERS. . . . .	7	724	(2)	8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . . .	30	11 342	.4
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	29	18 445	.6	8130	WOOD SHINGLES. . . . .	17	2 554	.1
3110	COTTON (RAW) INCL. LINTERS. . . . .	6	22 859	.8	8140	WOOD MILLWORK (DOORS, ETC.). . . . .	21	7 911	.3
3120	GRAINS, BEANS, ETC.. . . .	12	127 553	4.3	8150	METAL MILLWORK (DOORS, ETC.). . . . .	20	4 708	.2
3310	ELECTRICAL WIRING SUPPLIES. . . . .	66	88 229	3.0	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	24	9 750	.3
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . . .	5	948	(2)	8220	CONCRETE PROD., BUILDING STONE. . . . .	5	740	(2)
3410	NON-CONSOLE RADIOS AND PLAYERS. . . . .	19	2 888	.1	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	10	2 081	.1
3430	MAJOR APPLIANCES. . . . .	33	57 131	1.9	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	14	1 990	.1
3430	ELECTRIC HOUSEWARES. . . . .	19	6 622	.2	8310	GLASS (FLAT, BRICK, ETC.). . . . .	10	1 132	(2)
3440	ROOM AIR CONDITIONERS. . . . .	12	5 052	.2	8410	INSULATION MATERIALS. . . . .	10	1 325	(2)
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	57	28 206	1.0	8420	ROOFING, SIDING, EQUIPMENT. . . . .	24	2 828	.1
3610	HARDWARE. . . . .	44	4 487	.2	8520	WALLBOARD, HARDBOARD. . . . .	9	1 582	.1
3620	PAINTERS' SUPPLIES. . . . .	7	217	(2)	8530	ADHESIVES, MASTICS. . . . .	11	939	(2)
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	51	9 286	.3	8540	STRUCTURAL IRON, STEEL. . . . .	5	2 061	.1
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	10	944	0	8550	PLASTIC BUILDING MATERIALS. . . . .	6	313	(2)
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	67	35 619	1.2	8570	OTHER BUILDING MATERIALS. . . . .	21	6 738	.2
3810	CENTRAL AIR CONDITIONING. . . . .	38	15 565	.5	8610	PHOTOGRAPHIC GOODS. . . . .	15	5 301	.2
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	21	2 358	.1	8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	19	9 988	.3
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	19	4 778	.2	8630	TOYS, GAMES, FIREWORKS. . . . .	9	2 779	.1
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	55	7 589	.3	8670	OTHER RECREATION, HOBBY GOODS. . . . .	6	1 354	(2)
4120	INDICATING, RECORD, INSTRUMENTS. . . . .	5	1 364	(2)	8730	FEED INGREDIENTS. . . . .	5	14 551	.5
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	7	3 483	.1	8740	FERTILIZER, FERTILIZER MATERIALS. . . . .	8	622	(2)
4160	STORE, SERVICE SHOP MACHINES. . . . .	14	3 225	.1	8750	AGRICULTURAL CHEMICALS. . . . .	12	1 819	.1
4180	STORE, RESTAURANT FIXTURES. . . . .	11	4 141	.1	8760	SEEDS. . . . .	8	952	(2)
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	41	51 209	1.7	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	15	3 207	.1
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	9	2 395	.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.. . . .	4	337	(2)
4320	FARM, DAIRY MACHINERY, PARTS. . . . .	9	2 895	.1	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	10	3 944	.1
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	4	961	(2)	9210	LOGS, PILES, PULPWOOD, POLES. . . . .	9	1 087	(2)
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	84	68 407	2.3	9310	PHONO., RECORDS, PREREC. TAPES. . . . .	14	8 406	.3
4430	METAL-WORKING MACHINERY. . . . .	37	18 657	.6	9510	OTHER TEXTILE PRODUCTS. . . . .	8	2 986	.1
4440	MATERIALS HANDLING EQUIPMENT. . . . .	44	19 065	.6	9710	WALLPAPER. . . . .	4	1 766	.1
4450	OIL WELL, OIL REFINING MACH. . . . .	116	243 531	8.2	9750	SMOKERS' SUPPLIES AND PIPES. . . . .	5	399	(2)
4470	OTHER SPECIAL IND. MACH. . . . .	32	6 168	.2	9760	MISCELLANEOUS LINES. . . . .	41	24 155	.8
4480	USED OR REBUILT MACH. EQUIP. . . . .	60	20 783	.7	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	182	24 760	.8
4510	BEARINGS, POWER, TRANSMISSION. . . . .	28	12 175	.4		COMMODITIES N.E.C.. . . .	(X)	486 223	(X)
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	77	37 221	1.3					
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	30	12 390	.4					
4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	25	3 442	.1					
4850	INDUSTRIAL LEATHER, LEATHER BELT. . . . .	11	953	(2)					
4860	MECHANICAL RUBBER GOODS. . . . .	37	5 553	.2					
4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	18	2 937	.1					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	66	24 810	.8					
5110	DENTAL EQUIPMENT, SUPPLIES. . . . .	8	3 573	.1					
5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	22	1 767	.1					
5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	21	12 640	.4					
5150	OPHTHALMIC PRODUCTS. . . . .	6	1 965	.1					
5160	SCIENTIFIC INSTRUMENTS. . . . .	11	9 713	.3					
5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	11	9 811	.3					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.



TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

Kansas City, Mo.-Kans., SMSA

Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab-lish-ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
0000	TOTAL . . . . .	1 578	2 408 191	100.0	6320	ALLOY STEEL . . . . .	5	669	(2)
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	22	12 910	.5	6330	STAINLESS STEEL . . . . .	8	5 756	.2
1120	TRUCKS, TRUCK TRACTORS . . . . .	15	17 733	.7	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	5	3 585	.1
1210	MACHINE SHOP SALES AND LABOR . . . . .	42	5 182	.2	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	17	7 195	.3
1220	NEW AND REBUILT PARTS. . . . .	156	62 177	2.6	6440	NONFERROUS METALS. . . . .	4	2 355	.1
1240	USEO AUTO PARTS, EQUIP., ACCESS. . . . .	25	3 550	.1	6500	PETROLEUM PRODUCTS . . . . .	8	76	(2)
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	5	2 027	.1	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	12	36 283	1.5
1310	TIRES AND TUBES. . . . .	15	173	(2)	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	22	24 961	1.0
1510	PAINTS, VARNISHES, LACOUERS. . . . .	7	1 443	.1	7310	WINES. . . . .	11	8 149	.3
1610	SOAPS AND DETERGENTS . . . . .	7	418	(2)	7320	SPIRITS. . . . .	13	30 820	1.3
1620	INDUSTRIAL CHEMICALS . . . . .	23	9 692	.4	7410	PRINTING, WRITING PAPER. . . . .	21	24 419	1.0
1710	YARO OR PIECE GOODS. . . . .	10	16 432	.7	7510	PERSONAL SERVICE PAPERS. . . . .	21	8 563	.4
1810	MEN'S, BOYS' CLOTHING. . . . .	16	8 060	.3	7520	INDUSTRIAL PAPERS. . . . .	26	9 704	.4
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	17	11 241	.5	7530	SHIPPING ROOM SUPPLIES . . . . .	4	319	(2)
2110	FROZEN FOODS . . . . .	7	9 191	.4	7540	PAPERBOARD, BOXBOARD . . . . .	5	226	(2)
2210	BUTTER AND CHEESE. . . . .	7	1 032	(2)	7610	STATIONERY, OFFICE SUPPLIES. . . . .	43	10 444	.4
2220	ICE CREAM, ICES. . . . .	5	314	(2)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	7	3 987	.2
2240	OTHER DAIRY PRODUCTS . . . . .	7	1 792	.1	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	23	5 536	.2
2310	EGGS (SHELL) . . . . .	12	4 447	.2	7810	CHINA, GLASSWARE, CROCKERY . . . . .	10	2 215	.1
2320	POULTRY . . . . .	18	3 692	.2	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	6	4 183	.2
2410	CONFECTIONERY. . . . .	24	5 640	.2	7850	FLOOR COVERINGS. . . . .	24	21 516	.9
2610	MEATS, PROVISIONS. . . . .	35	23 906	1.0	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	11	4 520	.2
2710	FRESH FRUITS, VEGETABLES . . . . .	37	39 864	1.7	8110	LUMBER (ROUGH, DRESSED). . . . .	32	31 767	1.3
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	7	2 698	.1	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	27	10 999	.5
2830	TEA, SPICES. . . . .	6	414	(2)	8130	WOOD SHINGLES. . . . .	9	856	(2)
2860	CANNED-BOTTLED FOODS . . . . .	23	5 352	.2	8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	23	12 542	.5
2870	SUGAR-REFINED. . . . .	6	199	(2)	8150	METAL MILLWORK (DOORS, ETC.) . . . . .	12	932	(2)
2890	BREAKFAST FOODS. . . . .	4	32	(2)	8160	VENEER, OTHER WOOD PRODUCTS. . . . .	3	364	(2)
2910	FLOUR, RELATED PRODUCTS. . . . .	7	1 079	(2)	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	14	3 753	.2
2920	MARGARINE, SHORTENINGS . . . . .	10	273	(2)	8220	CONCRETE PROD., BUILDING STONE . . . . .	4	363	(2)
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	10	2 393	.1	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	11	1 117	(2)
3120	GRAINS, BEANS, ETC. . . . .	32	702 712	29.2	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	7	319	(2)
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	8	13 483	.6	8310	GLASS (FLAT, BRICK, ETC.) . . . . .	12	1 711	.1
3310	ELECTRICAL WIRING SUPPLIES . . . . .	44	41 401	1.7	8410	INSULATION MATERIALS . . . . .	21	2 553	.1
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	5	824	(2)	8420	ROOFING, SIOING, EQUIPMENT . . . . .	20	5 022	.2
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	7	966	(2)	8520	WALLBOARD, HARDBOARD . . . . .	19	4 318	.2
3420	MAJOR APPLIANCES . . . . .	35	53 314	2.2	8530	ADHESIVES, MASTICS . . . . .	11	442	(2)
3430	ELECTRIC HOUSEWARES. . . . .	11	4 545	.2	8570	OTHER BUILDING MATERIALS . . . . .	8	4 175	.2
3440	ROOM AIR CONDITIONERS. . . . .	9	4 089	.2	8610	PHOTOGRAPHIC GOODS . . . . .	7	3 098	.1
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	38	20 505	.9	8620	SPORT. ATHLETIC GOODS, BICYCLES. . . . .	15	9 032	.4
3610	HARDWARE . . . . .	55	24 476	1.0	8630	TOYS, GAMES, FIREWORKS . . . . .	19	4 203	.2
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	44	8 506	.4	8670	OTHER RECREATION, HOBBY GOODS. . . . .	10	5 888	.2
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	24	1 728	.1	8680	BOOKS, MAGAZINES . . . . .	14	7 749	.3
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	31	23 668	1.0	8730	FEEO INGREDIENTS . . . . .	8	37 149	1.5
3810	CENTRAL AIR CONDITIONING . . . . .	29	5 206	.2	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	5	455	(2)
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	17	3 450	.1	8750	AGRICULTURAL CHEMICALS . . . . .	10	4 694	.2
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	11	2 615	.1	8810	PRECIOUS STONES (CUT) AND METALS . . . . .	7	4 892	.2
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	39	4 716	.2	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	17	9 080	.4
4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	5	700	(2)	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	12	3 086	.1
4160	STORE, SERVICE SHOP MACHINES . . . . .	10	5 199	.2	8920	ADVERTISING SPECIALTIES. . . . .	16	2 927	.1
4180	STORE, RESTAURANT FIXTURES . . . . .	15	7 747	.3	9760	MISCELLANEOUS LINES. . . . .	9	2 118	.1
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	25	36 856	1.5	9920	COMMOITY CREDIT RECEIPTS. . . . .	13	1 493	.1
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	10	3 895	.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	115	9 857	.4
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	11	4 164	.3		COMMOITYTES N.E.C. . . . .	(X)	571 291	(X)
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	8	4 344	.4					
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	33	19 625	.8					
4430	METAL-WORKING MACHINERY. . . . .	14	6 130	.3					
4440	MATERIALS HANDLING EQUIPMENT . . . . .	26	9 628	.4					
4460	PRINTING TRADES MACHINERY. . . . .	9	8 097	.3					
4470	OTHER SPECIAL IND. MACH. . . . .	8	5 776	.2					
4480	USEO OR REBUILT MACH. EQUIP. . . . .	19	4 293	.2					
4510	BEARINGS, POWER, TRANSMISSION. . . . .	16	11 114	.5					
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	24	5 518	.2					
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	12	6 580	.3					
4810	RECONITIONEO DRUMS AND BARRELS. . . . .	4	406	(2)					
4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	16	981	(2)					
4850	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	6	192	(2)					
4860	MECHANICAL RUBBER GOODS. . . . .	14	2 500	.1					
4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	6	72	(2)					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	34	17 559	.7					
5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	6	3 177	.1					
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	20	8 578	.4					
5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	16	15 715	.7					
5150	OPHTHALMIC PRODUCTS. . . . .	8	3 203	.1					
5160	SCIENTIFIC INSTRUMENTS . . . . .	6	5 836	.2					
5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	11	4 693	.2					
5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	14	2 010	.1					
5230	LAUNDRY, DRY CLEANING MACHINES . . . . .	9	4 610	.2					
5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	4	1 615	.1					
5430	AIRCRAFT, AVIATION PARTS. . . . .	11	7 833	.3					
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	12	12 171	.5					
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	23	5 107	.2					
6240	IRON, STEEL FINISHED PRODUCTS. . . . .	23	15 196	.6					
6250	CAST IRON SOIL PIPE, TUBING. . . . .	11	320	(2)					
6260	IRON, STEEL PIPE, TUBING . . . . .	37	9 465	.4					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than .005 percent.  
<sup>1</sup> Detail may not add to total due to rounding.

TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

## Los Angeles-Long Beach SMSA

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
0000	TOTAL . . . . .	8 942	9 669 966	100.0	4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	107	14 897	.2
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	133	355 362	3.7	4850	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	15	729	(Z)
1120	TRUCKS, TRUCK TRACTORS . . . . .	92	63 802	.7	4860	MECHANICAL RUBBER GOODS. . . . .	62	12 993	.1
1210	MACHINE SHOP SALES AND LABOR . . . . .	270	28 150	.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	74	7 936	.1
1220	NEW AND REBUILT PARTS. . . . .	809	378 388	3.9	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	192	98 528	1.0
1230	AUTOMOTIVE GLASS . . . . .	19	3 983	(Z)	5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	28	13 008	.1
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	124	27 420	.3	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	36	8 166	.1
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	7	3 510	(Z)	5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	9	858	(Z)
1310	TIRES AND TUBES. . . . .	181	59 779	.6	5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	79	51 726	.5
1320	RECAPPED TIRES . . . . .	75	9 488	.1	5150	OPHTHALMIC PRODUCTS. . . . .	56	21 251	.2
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	86	98 872	1.0	5160	SCIENTIFIC INSTRUMENTS . . . . .	23	15 353	.2
1420	HEALTH PRODUCTS. . . . .	81	50 580	.5	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	28	9 403	.1
1430	BEAUTY AIDS. . . . .	107	69 294	.7	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	92	40 048	.4
1450	DRUGGIST SUNDRIES. . . . .	46	22 239	.2	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	66	18 661	.2
1510	PAINTS, VARNISHES, LACQUERS. . . . .	105	22 405	.2	5230	LAUNDRY, DRY CLEANING MACHINES. . . . .	46	24 147	.2
1610	SOAPS AND DETERGENTS . . . . .	72	8 300	.1	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	41	24 555	.3
1620	INDUSTRIAL CHEMICALS . . . . .	177	105 185	1.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . . . .	36	13 224	.1
1710	YARO OR PIECE GOODS. . . . .	168	144 721	1.5	5330	OTHER SERVICE BUSINESS EQUIPMENT. . . . .	14	1 564	(Z)
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	68	20 572	.2	5350	SHOE REPAIR AND RESOLE MATERIALS. . . . .	15	3 870	(Z)
1730	KNIT FABRICS, KNITTING YARNS . . . . .	8	3 617	(Z)	5420	SHIP, BOAT . . . . .	29	9 723	.1
1810	MEN'S, BOYS' CLOTHING. . . . .	113	69 909	.7	5430	AIRCRAFT, AVIATION PARTS . . . . .	239	173 531	1.8
1820	WOMEN'S, CHILD'S, CLOTHING. . . . .	180	131 652	1.4	5440	ISCELLANEOUS TRANSPORTATION . . . . .	9	8 368	.1
1830	MILLINERY, MILLINERY SUPPLIES. . . . .	11	1 674	(Z)	6210	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	22	13 980	.1
1840	DRESSED FURS, FUR CLOTHING . . . . .	26	8 211	.1	6220	IRON, STEEL PRODUCTS (FLAT) . . . . .	86	121 247	1.3
1910	SHOES, OTHER FOOTWEAR. . . . .	58	29 403	.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	142	21 958	.2
2110	FROZEN FOODS . . . . .	115	68 085	.7	6240	IRON, STEEL FINISHED PRODUCTS . . . . .	57	57 023	.6
2210	BUTTER AND CHEESE . . . . .	72	48 131	.5	6250	CAST IRON SOIL PIPE, TUBING. . . . .	31	4 848	.1
2220	ICE CREAM, ICES. . . . .	21	3 701	(Z)	6260	IRON, STEEL PIPE, TUBING. . . . .	119	81 477	.8
2230	MILK, CREAM (FLUID). . . . .	19	4 917	.1	6270	OTHER CARBON STEEL PRODUCTS. . . . .	6	2 422	(Z)
2240	OTHER DAIRY PRODUCTS . . . . .	17	1 332	(Z)	6320	ALLOY STEEL. . . . .	31	36 815	.4
2310	EGGS (SHELL) . . . . .	22	27 624	.3	6330	STAINLESS STEEL. . . . .	56	87 593	.9
2320	POULTRY. . . . .	64	75 745	.8	6410	COPPER WIRE (ELECTRICAL ONLY). . . . .	6	11 472	.1
2410	CONFECTIONERY. . . . .	181	69 218	.7	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	22	12 168	.1
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	40	31 828	.3	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	61	74 643	.8
2610	MEATS, PROVISIONS. . . . .	292	495 522	5.1	6440	NONFERREROUS METALS. . . . .	21	24 905	.3
2710	FRESH FRUITS, VEGETABLES . . . . .	232	213 519	2.2	6500	PETROLEUM PRODUCTS . . . . .	6	521	(Z)
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	9	22 355	.2	6620	UNPREPARED IRON, STEEL SCRAP . . . . .	38	1 439	(Z)
2830	TEA, SPICES. . . . .	56	6 815	.1	6630	ALLOY STEEL SCRAP. . . . .	4	3 703	(Z)
2840	BAKERY PRODUCTS. . . . .	43	9 123	.1	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	85	165 048	1.7
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	41	20 475	.2	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	100	163 755	1.7
2860	CANNED-BOTTLED FOODS . . . . .	119	206 848	2.1	7310	WINES. . . . .	60	68 476	.7
2870	SUGAR-REFINED. . . . .	33	9 865	.1	7320	SPIRITS. . . . .	47	297 886	3.1
2910	FLOUR, RELATED PRODUCTS. . . . .	50	19 101	.2	7410	PRINTING, WRITING PAPER. . . . .	79	71 810	.7
2920	MARGARINE, SHORTENINGS . . . . .	81	32 701	.3	7510	PERSONAL SERVICE PAPERS. . . . .	130	54 973	.6
2930	PET FOODS--ALL KINDS . . . . .	14	13 368	.1	7520	INDUSTRIAL PAPERS. . . . .	144	102 390	1.1
2940	DRIED, FRUITS, VEGETABLES. . . . .	29	4 924	.1	7530	SHIPPING ROOM SUPPLIES . . . . .	34	2 431	(Z)
2950	SOFT DRINKS, DRINK, WATERS . . . . .	41	12 401	.1	7540	PAPERBOARD, BOXBOARD . . . . .	40	8 599	.1
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	113	107 082	1.1	7610	STATIONERY, OFFICE SUPPLIES. . . . .	245	77 779	.8
3210	HIDES, SKINS, PELTS. . . . .	8	11 475	.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	121	49 741	.5
3260	NUTS (EDIBLE) SHELLED-UNSHELLED. . . . .	5	1 197	(Z)	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	145	47 873	.5
3310	ELECTRICAL WIRING SUPPLIES . . . . .	251	217 470	2.2	7810	CHINA, GLASSWARE, CROCKERY . . . . .	80	32 233	.3
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	35	12 965	.1	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	41	30 080	.3
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	83	34 611	.4	7830	SHADES, VENETIAN BLINDS. . . . .	16	2 876	(Z)
3420	MAJOR APPLIANCES . . . . .	148	281 059	2.9	7840	CURTAINS, DRAPES . . . . .	35	4 664	(Z)
3430	ELECTRIC HOUSEWARES. . . . .	97	55 257	.6	7850	FLOOR COVERINGS. . . . .	107	85 246	.9
3440	ROOM AIR CONDITIONERS. . . . .	37	9 899	.1	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	26	3 126	(Z)
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	295	211 836	2.2	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	74	28 203	.3
3610	HARDWARE . . . . .	345	155 683	1.6	8110	LUMBER (ROUGH, DRESSED). . . . .	137	140 361	1.5
3620	PAINTERS' SUPPLIES . . . . .	39	5 761	.1	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	92	87 205	.9
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	99	25 369	.3	8130	WOOD SHINGLES. . . . .	25	3 756	(Z)
3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	18	3 65	(Z)	8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	55	9 984	.1
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	28	3 814	(Z)	8150	METAL MILLWORK (DOORS, ETC.) . . . . .	33	6 445	.1
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	193	112 122	1.2	8160	VENEER, OTHER WOOD PRODUCTS. . . . .	10	3 624	(Z)
3810	CENTRAL AIR CONDITIONING . . . . .	61	14 409	.1	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	42	6 080	.1
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	41	10 417	.1	8220	CONCRETE PROD., BUILDING STONE . . . . .	35	5 858	.1
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	56	18 336	.2	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	53	8 087	.1
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	79	9 226	.1	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	46	3 358	(Z)
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	6	949	(Z)	8310	GLASS (FLAT, BRICK, ETC.) . . . . .	35	17 598	.2
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	84	79 828	.8	8410	INSULATION MATERIALS . . . . .	43	6 308	.1
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	27	9 653	.1	8420	ROOFING, SIDING, EQUIPMENT . . . . .	64	15 536	.2
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	29	25 673	.3	8510	BUILDING AND CONSTRUCTION PAPER. . . . .	27	677	(Z)
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	22	9 032	.1	8520	WALLBOARD, HARDBOARD . . . . .	68	9 110	.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	133	43 811	.5	8530	ADHESIVES, MASTICS . . . . .	36	2 156	(Z)
4430	METAL-WORKING MACHINERY. . . . .	131	128 297	1.3	8540	STRUCTURAL IRON, STEEL . . . . .	7	1 688	(Z)
4440	MATERIALS HANDLING EQUIPMENT . . . . .	83	31 487	.3	8550	PLASTIC BUILDING MATERIALS . . . . .	19	9 689	.1
4450	OIL WELL, OIL REFINING MACH. . . . .	44	39 517	.4	8560	PREPAB, STRUCTURAL ASSEMBLIES . . . . .	10	4 993	.1
4460	PRINTING TRADES MACHINERY. . . . .	24	8 132	.1	8570	OTHER BUILDING MATERIALS . . . . .	48	14 019	.1
4470	OTHER SPECIAL INO. MACH. . . . .	88	26 652	.3	8610	PHOTOGRAPHIC GOODS . . . . .	96	53 766	.6
4480	USED OR REBUILT MACH. EQUIP. . . . .	101	18 683	.2	8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	132	67 054	.7
4510	BEARINGS, POWER, TRANSMISSION. . . . .	74	27 379	.3	8630	TOYS, GAMES, FIREWORKS . . . . .	94	64 383	.7
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	113	48 199	.5	8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	8	2 581	(Z)
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	68	23 617	.2	8650	BILLIARDS, POOL, BOWLING EQUIP. . . . .	1	1 301	(Z)
4810	RECONDITIONED DRUMS AND BARRELS. . . . .	14	4 919	.1	8660	THEATER, STUDIO EQUIPMENT. . . . .	5	1 951	(Z)
4820	BOTTLES SUPPLIES. . . . .	17	20 807	.2	8670	OTHER RECREATION, HOBBY GOODS. . . . .	39	30 566	.3
4830	PRINTING, DUPLICATING INKS . . . . .	5	1 283	(Z)	8680	BOOKS, MAGAZINES . . . . .	131	69 484	.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

Los Angeles-Long Beach SMSA-Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of total sales <sup>1</sup>
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	5	3 479	(2)	9310	PHONO., RECORDS, PREREC. TAPES . . . . .	96	120 822	1.2
8730	FEEF INGREDIENTS . . . . .	7	12 820	.1	9410	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	26	16 487	.2
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	18	3 620	(2)	9510	OTHER TEXTILE PRODUCTS . . . . .	31	14 230	.1
8750	AGRICULTURAL CHEMICALS . . . . .	16	4 893	.1	9710	WALLPAPER . . . . .	14	7 210	.1
8760	SEEDS . . . . .	13	6 804	.1	9730	LEATHER . . . . .	7	2 595	(2)
8810	PRECIOUS STONES (CUT) AND METALS . . . . .	73	27 932	.3	9740	LUGGAGE, SADDLERY, HARNESS . . . . .	5	1 943	(2)
8820	JEWELRY, SILVERWARE, TROPHIES . . . . .	171	58 510	.6	9750	SMOKERS' SUPPLIES AND PIPES . . . . .	6	221	(2)
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	203	65 929	.7	9760	MISCELLANEOUS LINES . . . . .	116	82 778	.9
8920	ADVERTISING SPECIALTIES . . . . .	44	15 315	.2	9910	RECEIPTS FROM PROCESSING . . . . .	14	2 377	(2)
9110	FLOWERS, FLORIST'S SUPPLIES . . . . .	73	24 933	.3	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	541	44 825	.5
9210	LOGS, PILES, PULPWOOD, POLES . . . . .	9	23 814	.2		COMMOOTIES N.E.C. . . . .	(X)	1 095 104	(X)
9220	BARRELS, BOXES, BOX SHOOKS, ETC. . . . .	5	900	(2)					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

## Minneapolis-St. Paul SMSA

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
0000	TOTAL . . . . .	2 052	3 549 793	100.0	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	8	5 176	.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	17	31 649	.9	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	25	6 724	.2
1120	TRUCKS, TRUCK TRACTORS . . . . .	19	19 116	.5	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	18	6 138	.2
1210	MACHINE SHOP SALES AND LABOR . . . . .	61	4 993	.1	5230	LAUNDRY, DRY CLEANING MACHINES. . . . .	12	4 766	.1
1220	NEW AND REBUILT PARTS. . . . .	196	88 358	2.5	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	7	3 984	.1
1230	AUTOMOTIVE GLASS . . . . .	13	1 088	(2)	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . . . .	11	3 626	.1
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	15	1 325	(2)	5330	OTHER SERVICE BUSINESS EQUIPMENT. . . . .	5	1 775	.1
1310	TIRES AND TUBES. . . . .	47	14 688	.4	5430	AIRCRAFT, AVIATION PARTS . . . . .	8	9 001	.3
1320	RECAPPED TIRES . . . . .	13	886	(2)	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	17	17 791	.5
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	13	29 648	.8	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	26	3 184	.1
1420	HEALTH PRODUCTS. . . . .	14	11 284	.3	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	18	13 000	.4
1430	BEAUTY AIDS. . . . .	18	16 333	.5	6250	CAST IRON SOIL PIPE, TUBING. . . . .	13	1 425	(2)
1510	PAINTS, VARNISHES, LACQUERS. . . . .	8	7 255	.2	6260	IRON, STEEL PIPE, TUBING . . . . .	28	10 222	.3
1610	SOAPS AND DETERGENTS . . . . .	19	5 164	.1	6320	ALLOY STEEL. . . . .	5	2 176	.1
1620	INDUSTRIAL CHEMICALS . . . . .	28	24 349	.7	6330	STAINLESS STEEL. . . . .	10	8 002	.2
1710	YARD OR PIECE GOODS. . . . .	17	7 102	.2	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	5	11 935	.3
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	8	3 190	.1	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	19	8 978	.3
1810	MEN'S, BOYS' CLOTHING. . . . .	22	20 137	.6	6440	NONFERROUS METALS. . . . .	3	585	(2)
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	26	17 061	.5	6500	PETROLEUM PRODUCTS . . . . .	13	210	(2)
1910	SHOES, OTHER FOOTWEAR. . . . .	12	7 266	.2	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	23	49 501	1.4
2110	FROZEN FOODS . . . . .	21	18 944	.5	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	43	33 496	.9
2210	BUTTER AND CHEESE. . . . .	23	93 055	2.6	7310	WINES. . . . .	10	6 515	.2
2230	MILK, CREAM (FLUID). . . . .	13	11 975	.3	7320	SPIRITS. . . . .	10	116 044	3.3
2320	POULTRY. . . . .	24	13 306	.4	7410	PRINTING, WRITING PAPER. . . . .	38	34 983	1.0
2410	CONFECTIONERY. . . . .	43	34 059	1.0	7420	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	8	626	(2)
2610	MEATS, PROVISIONS. . . . .	55	155 848	4.4	7510	PERSONAL SERVICE PAPERS. . . . .	32	9 349	.3
2710	FRESH FRUITS, VEGETABLES . . . . .	43	59 149	1.7	7520	INDUSTRIAL PAPERS. . . . .	42	23 240	.7
2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	17	5 393	.2	7530	SHIPPING ROOM SUPPLIES . . . . .	7	795	(2)
2830	TEA, SPICES. . . . .	20	2 282	.1	7610	STATIONERY, OFFICE SUPPLIES. . . . .	80	11 126	.3
2840	BAKERY PRODUCTS. . . . .	14	6 880	.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	22	15 921	.4
2860	CANNED-BOTTLED FOODS . . . . .	39	129 048	3.6	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	46	15 362	.4
2870	SUGAR-REFINED. . . . .	16	6 368	.2	7810	CHINA, GLASSWARE, CROCKERY . . . . .	5	5 362	.2
2890	BREAKFAST FOODS. . . . .	11	7 377	.2	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	4	1 947	.1
2910	FLOUR, RELATED PRODUCTS. . . . .	20	9 134	.3	7850	FLOOR COVERINGS. . . . .	33	35 602	1.0
2920	MARGARINE, SHORTENINGS . . . . .	16	8 082	.2	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	5	1 498	(2)
2930	PET FOODS--ALL KINDS . . . . .	14	6 317	.2	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	15	24 668	.7
2940	DRIED, FRUITS, VEGETABLES . . . . .	10	986	(2)	8110	LUMBER (ROUGH, DRESSED). . . . .	37	60 834	1.7
2950	SOFT DRINKS, DRINK, WATERS . . . . .	8	527	(2)	8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . . .	33	13 705	.4
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	12	8 374	.2	8130	WOOD SHINGLES. . . . .	5	535	(2)
3120	GRAINS, BEANS, ETC.. . . .	46	460 836	13.0	8140	WOOD MILLWORK (DOORS, ETC.). . . . .	27	13 163	.4
3310	ELECTRICAL WIRING SUPPLIES . . . . .	55	70 774	2.0	8150	METAL MILLWORK (DOORS, ETC.). . . . .	17	1 908	.1
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	21	3 535	.1	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	14	3 985	.1
3420	MAJOR APPLIANCES . . . . .	52	88 649	2.5	8220	CONCRETE PROD., BUILDING STONE . . . . .	7	2 142	.1
3430	ELECTRIC HOUSEWARES. . . . .	28	11 627	.3	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	12	7 985	.2
3440	ROOM AIR CONDITIONERS. . . . .	20	3 817	.1	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	7	1 705	(2)
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	61	28 729	.8	8310	GLASS (FLAT, BRICK, ETC.). . . . .	8	3 846	.1
3610	HARDWARE . . . . .	67	41 632	1.2	8410	INSULATION MATERIALS . . . . .	19	23 529	.7
3620	PAINTERS' SUPPLIES . . . . .	5	1 336	(2)	8420	ROOFING, SIDING, EQUIPMENT . . . . .	18	9 856	.3
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	50	11 042	.3	8520	WALLBOARD, HARDBOARD . . . . .	15	2 524	.1
3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	6	585	(2)	8530	ADHESIVES, MASTICS . . . . .	13	666	(2)
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	36	9 989	.3	8550	PLASTIC BUILDING MATERIALS . . . . .	16	3 525	.1
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	48	47 978	1.4	8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	7	4 561	.1
3810	CENTRAL AIR CONDITIONING . . . . .	33	4 360	.1	8570	OTHER BUILDING MATERIALS . . . . .	16	4 057	.1
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	15	3 377	.1	8610	PHOTOGRAPHIC GOODS . . . . .	16	11 049	.3
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	18	3 583	.1	8620	SPORT. ATHLETIC GOODS, BICYCLES. . . . .	39	25 100	.7
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	47	4 831	.1	8630	TOYS, GAMES, FIREWORKS . . . . .	13	2 724	.1
4120	INDICATING, RECORD., INSTRUMENTS . . . . .	4	345	(2)	8650	BILLIARDS, POOL, BOWLING EQUIP. . . . .	4	328	(2)
4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	5	591	(2)	8670	OTHER RECREATION, HOBBY GOODS. . . . .	7	1 104	(2)
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	4	714	(2)	8680	BOOKS, MAGAZINES . . . . .	16	9 642	.3
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	5	1 253	(2)	8720	FEEDS (MIXED AND OTHER). . . . .	8	7 025	.2
4160	STORE, SERVICE SHOP MACHINES . . . . .	18	11 618	.3	8730	FEED INGREDIENTS . . . . .	10	149 436	4.2
4180	STORE, RESTAURANT FIXTURES . . . . .	14	7 474	.2	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	7	14 272	.4
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	41	47 194	1.3	8750	AGRICULTURAL CHEMICALS . . . . .	10	8 083	.2
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	5	8 833	.2	8760	SEEDS. . . . .	6	9 264	.3
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	16	23 305	.7	8810	PRECIOUS STONES (CUT) AND METALS . . . . .	14	4 003	.1
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	9	7 075	.2	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	24	8 647	.2
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	64	15 274	.4	9750	SMOKERS' SUPPLIES AND PIPES. . . . .	4	1 619	(2)
4430	METAL-WORKING MACHINERY. . . . .	25	22 378	.6	9760	MISCELLANEOUS LINES. . . . .	5	359	(2)
4440	MATERIALS HANDLING EQUIPMENT . . . . .	34	15 441	.4	9910	RECEIPTS FROM PROCESSING . . . . .	6	503	(2)
4460	PRINTING TRADES MACHINERY. . . . .	11	4 759	.1	9920	COMMODITY CREDIT RECEIPTS. . . . .	26	2 715	.1
4470	OTHER SPECIAL IND. MACH. . . . .	16	8 922	.3	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	134	9 071	.3
4480	USED OR REBUILT MACH. EQUIP. . . . .	36	9 940	.3		COMMODITIES N.E.C. . . . .	(x)	640 053	(x)
4510	BEARINGS, POWER, TRANSMISSION. . . . .	19	11 659	.3					
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	29	6 315	.2					
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	22	8 154	.2					
4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	20	4 124	.1					
4860	MECHANICAL RUBBER GOODS. . . . .	10	3 117	.1					
4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	6	1 173	(2)					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	44	20 511	.6					
5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	13	5 520	.2					
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	15	9 626	.3					
5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	9	2 370	.1					
5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	24	24 274	.7					
5150	OPHTHALMIC PRODUCTS. . . . .	10	5 335	.2					
5160	SCIENTIFIC INSTRUMENTS . . . . .	8	10 509	.3					

Standard Notes: \* Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

## Newark SMSA

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)				(number)	(\$1,000)	
0000	TOTAL. . . . .	2 430	3 360 972	100.0	5150	OPHTHALMIC PRODUCTS. . . . .	16	3 080	.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	5	130	(2)	5160	SCIENTIFIC INSTRUMENTS. . . . .	10	28 304	.8
1210	MACHINE SHDP. SALES AND LABDR. . . . .	40	3 033	.1	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	9	10 994	.3
1220	NEW AND REBUILT PARTS. . . . .	153	69 802	2.1	5210	BEAUTY, BARBER SHDP. EQUIPMENT. . . . .	16	5 525	.2
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	23	4 774	.1	5220	CUSTODIAL (JANITORS) SUPPLIES. . . . .	17	1 688	.1
1310	TIRES AND TUBES. . . . .	37	12 717	.4	5230	LAUNDRY, DRY CLEANING MACHINES. . . . .	17	9 107	.3
1320	RECAPPED TIRES. . . . .	9	970	(2)	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	6	1 262	(2)
1410	PHARMACEUTICALS, ANTIBIOTICS. . . . .	27	32 759	1.0	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . . . .	11	4 203	.1
1420	HEALTH PRODUCTS. . . . .	16	28 594	.9	5350	SHOE REPAIR AND RESOLE MATERIALS. . . . .	4	469	(2)
1430	BEAUTY AIDS. . . . .	28	23 276	.7	5420	SHIP, BOAT. . . . .	4	284	(2)
1450	DRUGGIST SUNDRIES. . . . .	16	11 583	.3	5430	AIRCRAFT, AVIATION PARTS. . . . .	13	15 038	.4
1510	PAINTS, VARNISHES, LACQUERS. . . . .	40	11 548	.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS. . . . .	27	1 020	(2)
1610	SDAPS AND DETERGENTS. . . . .	19	1 838	.1	6250	CAST IRDN SOIL PIPE, TUBING. . . . .	13	431	(2)
1620	INDUSTRIAL CHEMICALS. . . . .	56	44 100	1.3	6260	IRON, STEEL PIPE, TUBING. . . . .	29	4 482	.1
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . . .	12	5 282	.2	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	6	1 729	.1
1730	KNIT FABRICS, KNITTING YARNS. . . . .	5	3 411	.1	6500	PETROLEUM PRODUCTS. . . . .	12	184	(2)
1810	MEN'S, BOYS' CLOTHING. . . . .	17	8 311	.2	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	28	57 991	1.7
1820	WOMEN'S, CHILD'S, CLOTHING. . . . .	7	2 800	.1	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	17	14 333	.4
1910	SHOES, OTHER FDDTWEAR. . . . .	5	2 876	.1	7310	WINES. . . . .	17	44 604	1.3
2110	FROZEN FDDDS. . . . .	16	2 665	.1	7320	SPIRITS. . . . .	17	147 200	4.4
2210	BUTTER AND CHEESE. . . . .	24	1 360	(2)	7410	PRINTING, WRITING PAPER. . . . .	24	14 407	.4
2220	ICE CREAM, ICES. . . . .	10	3 702	.1	7510	PERSONAL SERVICE PAPERS. . . . .	26	9 917	.3
2230	MILK, CREAM (FLUID). . . . .	14	17 991	.5	7520	INDUSTRIAL PAPERS. . . . .	28	17 351	.5
2240	OTHER DAIRY PRODUCTS. . . . .	15	6 286	.2	7530	SHIPPING RDM SUPPLIES. . . . .	13	1 514	(2)
2310	EGGS (SHELL). . . . .	9	4 722	.1	7540	PAPERBOARD, BDBDARD. . . . .	9	2 508	.1
2320	PDLTRY. . . . .	31	27 699	.8	7610	STATIONERY, OFFICE SUPPLIES. . . . .	65	23 078	.7
2410	CONFECTIONERY. . . . .	52	23 577	.7	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	11	5 088	.2
2510	FISH, SEAFOOD (FRESH FROZEN). . . . .	12	3 865	.1	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	21	15 893	.5
2610	MEATS, PROVISIONS. . . . .	105	132 299	3.9	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	6	5 031	.1
2710	FRESH FRUITS, VEGETABLES. . . . .	57	40 919	1.2	7840	CURTAINS, DRAPES. . . . .	6	1 724	.1
2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	11	1 427	(2)	7850	FLOOR COVERINGS. . . . .	18	25 972	.8
2830	TEA, SPICES. . . . .	12	303	(2)	7870	KITCHEN UTENSILS, TDDLS, MISC. . . . .	7	10 258	.3
2840	BAKERY PRODUCTS. . . . .	21	20 643	.6	8110	LUMBER (ROUGH, DRESSED). . . . .	49	36 001	1.1
2850	FDD, BEVERAGE BASIC MATERIALS. . . . .	6	1 721	.1	8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . . .	33	14 544	.4
2860	CANNED-BOTTLED FDDDS. . . . .	38	30 433	.9	8130	WOOD SHINGLES. . . . .	10	752	(2)
2870	SUGAR-REFINED. . . . .	21	3 199	.1	8140	WOOD MILLWORK (DDRS, ETC.). . . . .	36	8 404	.3
2890	BREAKFAST FDDDS. . . . .	5	105	(2)	8150	METAL MILLWORK (DDRS, ETC.). . . . .	7	2 571	.1
2910	FLOUR, RELATED PRODUCTS. . . . .	11	1 990	.1	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	23	11 514	.3
2920	MARGARINE, SHORTENINGS. . . . .	19	8 662	.3	8220	CONCRETE PRDD., BUILDING STONE. . . . .	13	1 851	.1
2930	PET FDDDS--ALL KINDS. . . . .	5	1 350	(2)	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	13	3 583	.1
2940	DRIED, FRUITS, VEGETABLES. . . . .	10	770	(2)	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	7	695	(2)
2950	SOFT DRINKS, DRINK, WATERS. . . . .	16	4 372	.1	8310	GLASS (FLAT, BRICK, ETC.). . . . .	6	1 531	(2)
2960	FDDDS (EXC. AS SPECIFIED ABVDE). . . . .	3	366	(2)	8410	INSULATION MATERIALS. . . . .	16	717	(2)
3010	HIDES, SKINS, PELTS. . . . .	5	6 959	.2	8420	ROOFING, SIDING, EQUIPMENT. . . . .	26	9 486	.3
3310	ELECTRICAL WIRING SUPPLIES. . . . .	71	53 362	1.6	8520	WALLBOARD, HARDBOARD. . . . .	15	2 413	.1
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . . .	12	4 185	.1	8530	ADHESIVES, MASTICS. . . . .	23	2 275	.1
3410	NON-CONDENSED RADIOS AND PLAYERS. . . . .	14	9 034	.3	8570	OTHER BUILDING MATERIALS. . . . .	9	3 680	.1
3420	MAJOR APPLIANCES. . . . .	35	127 823	3.8	8610	PHOTOGRAPHIC GDDDS. . . . .	16	15 399	.5
3430	ELECTRIC HOUSEWARES. . . . .	31	34 376	1.0	8620	SPORT. ATHLETIC GDDDS, BICYCLES. . . . .	21	7 628	.2
3440	RDM AIR CONDITIONERS. . . . .	9	14 090	.4	8630	TOYS, GAMES, FIREWORKS. . . . .	15	8 257	.2
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	61	31 072	.9	8670	OTHER RECREATION, HDBY GDDDS. . . . .	10	3 315	.1
3510	HARDWARE. . . . .	75	22 448	.7	8680	BOOKS, MAGAZINES. . . . .	22	37 760	1.1
3620	PAINTERS' SUPPLIES. . . . .	10	2 560	.1	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	3	58	(2)
3710	WARM-AIR HEATING-CODLING EQUIP. . . . .	52	7 482	.2	8910	GIFTS, ART GDDDS, NOVELTIES, ETC. . . . .	12	5 796	.2
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	47	7 694	.2	8920	ADVERTISING SPECIALTIES. . . . .	13	1 786	.1
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	74	23 743	.7	9760	MISCELLANEDUS LINES. . . . .	4	572	(2)
3810	CENTRAL AIR CONDITIONING. . . . .	28	5 065	.2	9930	OTHER LABDR, SERVICE RECEIPTS. . . . .	47	3 221	.1
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	14	5 488	.2		COMMODITIES N.E.C. . . . .	(x)	1 495 697	(x)
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	18	5 890	.2					
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	41	4 795	.1					
4120	INDICATING, RECDRD., INSTRUMENTS. . . . .	4	562	(2)					
4160	STORE, SERVICE SHOP MACHINES. . . . .	12	6 974	.2					
4180	STORE, RESTAURANT FIXTURES. . . . .	14	3 934	.1					
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	35	24 094	.7					
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	12	7 196	.2					
4320	FARM, DAIRY MACHINERY, PARTS. . . . .	4	2 699	.1					
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	60	19 278	.6					
4430	METAL-WORKING MACHINERY. . . . .	46	25 672	.8					
4440	MATERIALS HANDLING EQUIPMENT. . . . .	23	11 273	.3					
4460	PRINTING TRADES MACHINERY. . . . .	11	4 217	.1					
4470	OTHER SPECIAL IND. MACH. . . . .	30	13 880	.4					
4480	USED OR REBUILT MACH. EQUIP. . . . .	21	6 466	.2					
4510	BEARINGS, POWER, TRANSMISSION. . . . .	26	14 990	.4					
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	30	19 392	.6					
4710	WELDING EQUIPMENT, SUPPLIES. . . . .	17	7 044	.2					
4810	RECONDITIONED DRUMS AND BARRELS. . . . .	11	3 917	.1					
4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	29	5 638	.2					
4850	INDUSTRIAL LEATHER, LEATHER BELT. . . . .	10	461	(2)					
4860	MECHANICAL RUBBER GDDDS. . . . .	18	5 252	.2					
4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	18	1 118	(2)					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	64	19 663	.6					
5110	DENTAL EQUIPMENT, SUPPLIES. . . . .	13	4 637	.1					
5120	SCHOOL EQUIPMENT, SUPPLIES. . . . .	4	50	(2)					
5130	CHURCH EQUIPMENT, SUPPLIES. . . . .	4	1 462	(2)					
5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	17	12 662	.4					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.

TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

Philadelphia, Pa.-N.J., SMSA

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
0000	TOTAL . . . . .	5 066	4 757 953	100.0	4610	INDUSTRIAL VALVES, FITTINGS. . . . .	66	27 301	.6
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	48	70 446	1.5	4710	WELDING EQUIPMENT, SUPPLIES. . . . .	33	14 203	.3
1120	TRUCKS, TRUCK TRACTORS . . . . .	56	35 198	.7	4810	RECONDITIONED DRUMS AND BARRELS. . . . .	16	4 823	.1
1210	MACHINE SHOP SALES AND LABOR . . . . .	131	8 820	.2	4830	PRINTING, DUPLICATING INKS. . . . .	5	340	(2)
1220	NEW AND REBUILT PARTS. . . . .	388	163 016	3.4	4840	ABRASIVES, ABRASIVE MATERIALS. . . . .	48	4 764	.1
1230	AUTOMOTIVE GLASS . . . . .	8	1 350	(2)	4850	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	12	7 751	(2)
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	50	6 195	.1	4860	MECHANICAL RUBBER GOODS. . . . .	30	7 862	.2
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	9	2 393	.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . . .	39	8 899	.2
1310	TIRES AND TUBES. . . . .	82	35 845	.8	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	106	36 687	.8
1320	RECAPPEO TIRES . . . . .	29	5 757	.1	5110	ONENTIAL EQUIPMENT, SUPPLIES . . . . .	28	16 158	.3
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	42	54 907	1.2	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	19	8 531	.2
1420	HEALTH PRODUCTS. . . . .	52	32 562	.7	5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	12	2 287	(2)
1430	BEAUTY AIOs. . . . .	84	30 774	.6	5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	55	24 035	.5
1450	DRUGGIST SUNORIES. . . . .	23	8 669	.2	5150	OPHTHALMIC PRODUCTS. . . . .	37	8 742	.2
1510	PAINTS, VARNISHES, LACQUERS. . . . .	63	14 643	.3	5160	SCIENTIFIC INSTRUMENTS . . . . .	11	22 364	.5
1610	SOAPS AND DETERGENTS . . . . .	34	5 805	.1	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	6	875	(2)
1620	INDUSTRIAL CHEMICALS . . . . .	98	75 868	1.6	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . . .	45	10 683	.2
1710	YARD OR PIECE GOODS. . . . .	48	50 296	1.1	5220	CUSTOMAL (JANITORS) SUPPLIES. . . . .	42	10 319	.2
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	30	10 668	.2	5230	LAUNDRY, ORY CLEANING MACHINES. . . . .	27	13 085	.3
1730	KNIT FABRICS, KNITTING YARNS . . . . .	21	7 890	.2	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . . .	13	5 371	.1
1810	MEN'S, BOYS' CLOTHING. . . . .	76	34 690	.7	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	18	5 714	.1
1820	WOMEN'S, CHILD'S, CLOTHING. . . . .	80	42 422	.9	5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	7	1 463	(2)
1830	MILLINERY, MILLINERY SUPPLIES. . . . .	7	1 135	(2)	5340	MORTICIANS' GOODS, UNDERTAKERS'. . . . .	12	1 449	.3
1840	DRESSED FURS, FUR CLOTHING . . . . .	7	2 739	.1	5350	SHOE REPAIR AND RESOLE MATERIALS. . . . .	8	1 650	(2)
1910	SHOES, OTHER FOOTWEAR. . . . .	46	37 133	.8	5420	SHIP, BOAT . . . . .	8	5 879	.1
2110	FROZEN FOODS . . . . .	116	87 468	1.8	5430	AIRCRAFT, AVIATION PARTS . . . . .	8	8 044	.2
2210	BUTTER AND CHEESE. . . . .	85	57 718	1.2	6110	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	14	29 664	.6
2220	ICE CREAM, ICES. . . . .	14	9 636	.2	6210	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	8	4 275	.1
2230	MILK, CREAM (FLUID). . . . .	11	16 815	.4	6220	IRON, STEEL PRODUCTS (FLAT). . . . .	41	63 484	1.3
2240	OTHER DAIRY PRODUCTS . . . . .	12	3 754	.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	88	6 345	.1
2310	EGGS (SHELL) . . . . .	37	15 830	.3	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	37	39 229	.8
2320	POULTRY. . . . .	62	43 530	.9	6250	CAST IRON SOIL PIPE, TUBING. . . . .	47	2 695	.1
2410	CONFECTIONERY. . . . .	125	36 774	.8	6260	IRON, STEEL PIPE, TUBING . . . . .	81	29 346	.6
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	32	14 570	.3	6270	OTHER CARBON STEEL PRODUCTS. . . . .	4	1 555	(2)
2610	MEATS, PROVISIONS. . . . .	204	310 905	6.5	6320	ALLOY STEEL. . . . .	15	11 393	.2
2710	FRESH FRUITS, VEGETABLES . . . . .	132	99 217	2.1	6330	STAINLESS STEEL. . . . .	25	39 425	.8
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	41	12 747	.3	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	20	17 327	.4
2830	TEA, SPICES. . . . .	47	4 522	.1	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	46	25 254	.5
2840	BAKERY PRODUCTS. . . . .	58	17 353	.4	6440	NONFERROUS METALS. . . . .	7	12 638	.3
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	20	11 392	.2	6500	PETROLEUM PRODUCTS . . . . .	44	1 378	(2)
2860	CANNEO-BOTTLE FOODS . . . . .	125	162 791	3.4	6620	UNPREPARED IRON, STEEL SCRAP . . . . .	10	201	(2)
2870	SUGAR-REFINED. . . . .	52	12 318	.3	7110	CIGARETTES, CIGARS, TOBACCO. . . . .	87	132 341	2.8
2890	BREAKFAST FOODS. . . . .	34	2 090	(2)	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	232	154 900	3.3
2910	FLOUR, RELATED PRODUCTS. . . . .	49	21 566	.5	7310	WINES. . . . .	29	13 887	.3
2920	MARGARINE, SHORTENINGS . . . . .	62	10 466	.2	7320	SPRITS. . . . .	27	56 491	1.2
2930	PET FOODS--ALL KINDS . . . . .	28	5 691	.1	7410	PRINTING, WRITING PAPER. . . . .	63	78 374	1.6
2940	DRIED, FRUITS, VEGETABLES. . . . .	31	2 703	.1	7420	ROLL NEWSPT, ROTOGRAVURE PAPER. . . . .	10	7 776	.2
2950	SOFT DRINKS, DRINK, WATERS . . . . .	149	7 670	.2	7510	PERSONAL SERVICE PAPERS. . . . .	101	19 636	.4
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	50	35 551	.7	7520	INDUSTRIAL PAPERS. . . . .	95	48 154	1.0
3110	HIDES, SKINS, PELTS. . . . .	6	6 513	.1	7530	SHIPPING ROOM SUPPLIES . . . . .	25	3 172	.1
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	12	23 368	.5	7540	PAPERBOARD, BOXBOARD . . . . .	22	6 969	.1
3310	ELECTRICAL WIRING SUPPLIES . . . . .	136	126 067	2.6	7610	STATIONERY, OFFICE SUPPLIES. . . . .	158	44 226	.9
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	9	1 860	(2)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	31	10 999	.2
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	33	8 796	.2	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	84	20 901	.4
3420	MAJOR APPLIANCES . . . . .	63	140 108	2.9	7810	CHINA, GLASSWARE, CROCKERY . . . . .	19	4 915	.1
3430	ELECTRIC HOUSEWARES. . . . .	34	14 886	.3	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	20	7 110	.1
3440	ROOM AIR CONDITIONERS. . . . .	21	20 153	.4	7840	CURTAINS, DRAPES . . . . .	10	1 635	(2)
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	124	77 187	1.6	7850	FLOOR COVERINGS. . . . .	49	44 377	.9
3610	HARDWARE . . . . .	182	71 445	1.5	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	18	2 381	.1
3620	PAINTERS' SUPPLIES . . . . .	19	1 372	(2)	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	49	12 409	.3
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	101	15 605	.3	8110	LUMBER (ROUGH, DRESSED). . . . .	71	70 508	1.5
3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	13	274	(2)	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	33	15 935	.3
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . . .	75	12 024	.3	8130	WOOD SHINGLES. . . . .	8	323	(2)
3740	PLUMBING FIX., EQUIP., SUPPLIES. . . . .	170	66 239	1.4	8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	45	32 413	.7
3810	CENTRAL AIR CONDITIONING . . . . .	57	15 757	.3	8150	METAL MILLWORK (DOORS, ETC.) . . . . .	22	7 027	.1
3820	PARTS SUPPLIES, AND ACCESSORIES. . . . .	21	8 106	.2	8160	VENEER, OTHER WOOD PRODUCTS. . . . .	11	2 811	.1
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	26	9 737	.2	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	29	16 052	.3
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	78	12 432	.3	8220	CONCRETE PROO., BUILDING STONE . . . . .	21	3 692	.1
4120	INDICATING, RECORD., INSTRUMENTS . . . . .	7	2 498	.1	8230	CEMENT, LIME, PLASTIC, STUCCO. . . . .	19	3 682	.1
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	7	5 336	.1	8240	SAND, GRAVEL, CRUSHED STONE. . . . .	9	1 013	(2)
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	10	3 680	.1	8310	GLASS (FLAT, BRICK, ETC.) . . . . .	29	7 123	.1
4160	STORE, SERVICE SHOP MACHINES . . . . .	23	5 234	.1	8410	INSULATION MATERIALS . . . . .	35	5 275	.1
4170	SCALES, BALANCES (EX. SCIENTIFIC). . . . .	6	377	(2)	8420	RODING, SIOING, EQUIPMENT . . . . .	59	13 874	.3
4180	STORE, RESTAURANT FIXTURES . . . . .	27	8 573	.2	8510	BUILDING AND CONSTRUCTION PAPER. . . . .	10	495	(2)
4210	CONSTRUCTION, MINING SUPPLIES. . . . .	62	70 687	1.5	8520	WALLBOARD, HARDBOARD . . . . .	41	9 878	.2
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	20	20 008	.4	8530	ADHESIVES, MASTICS . . . . .	17	1 013	(2)
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	11	8 760	.2	8550	PLASTIC BUILDING MATERIALS . . . . .	14	2 065	(2)
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	17	12 078	.3	8570	OTHER BUILDING MATERIALS . . . . .	28	6 753	.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	99	27 245	.6	8610	PHOTOGRAPHIC GOODS . . . . .	17	9 310	.2
4430	METAL-WORKING MACHINERY. . . . .	63	50 662	1.1	8620	SPORT. ATHLETIC GOODS, BICYCLES. . . . .	37	12 104	.3
4440	MATERIALS HANDLING EQUIPMENT . . . . .	52	31 084	.7	8630	TOYS, GAMES, FIREWORKS . . . . .	24	19 241	.4
4460	PRINTING TRADES MACHINERY. . . . .	17	6 170	.1	8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	5	3 090	.1
4470	OTHER SPECIAL INO. MACH. . . . .	53	18 686	.4	8670	OTHER RECREATION, HOBBY GOODS. . . . .	16	11 949	.3
4480	USED OR REBUILT MACH. EQUIP. . . . .	49	11 605	.2	8680	BOOKS, MAGAZINES . . . . .	7	596	(2)
4510	BEARINGS, POWER, TRANSMISSION. . . . .	38	18 773	.4	8750	AGRICULTURAL CHEMICALS . . . . .	17	1 633	(2)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 2C. **Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967**—Continued

## Philadelphia, Pa.-N.J., SMSA—Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)	
8810	PRECIOUS STONES (CUT) AND METALS . . . . .	33	8 992	.2
8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	71	21 464	.5
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	41	9 024	.2
8920	ADVERTISING SPECIALTIES. . . . .	34	10 853	.2
9750	SMOKERS' SUPPLIES AND PIPES. . . . .	12	365	(Z)
9760	MISCELLANEOUS LINES. . . . .	11	1 760	(Z)
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	150	14 455	.3
	COMMODITIES N.E.C. . . . .	(X)	550 661	(X)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available.  
 X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.

TABLE 2C. Merchant Wholesalers-Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967-Continued

## St. Louis, Mo.-Ill., SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
0000	TOTAL . . . . .	2 433	2 856 308	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	20	3 523	.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	36	52 650	1.8	5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	14	20 271	.7
1120	TRUCKS, TRUCK TRACTORS . . . . .	22	7 376	.3	5150	OPHTHALMIC PRODUCTS . . . . .	9	3 062	.1
1210	MACHINE SHOP SALES AND LABOR . . . . .	73	4 876	.2	5210	BEAUTY, BARBER SHOP EQUIPMENT . . . . .	17	6 548	.2
1220	NEW AND REBUILT PARTS . . . . .	212	101 630	3.6	5220	CUSTODIAL (JANITORS) SUPPLIES . . . . .	28	6 189	.2
1230	AUTOMOTIVE GLASS . . . . .	14	1 196	(Z)	5230	LAUNDRY, DRY CLEANING MACHINES . . . . .	22	6 857	.2
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	29	3 349	.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	10	2 003	.1
1310	TIRES AND TUBES . . . . .	49	24 669	.9	5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	7	479	(Z)
1320	RECAPPED TIRES . . . . .	16	1 208	(Z)	5340	MORTICIANS' GOODS, UNDERTAKERS' . . . . .	7	2 047	.1
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	27	32 351	1.1	5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	6	1 891	.1
1420	HEALTH PRODUCTS . . . . .	13	8 443	.3	5430	AIRCRAFT, AVIATION PARTS . . . . .	9	14 375	.5
1430	BEAUTY AIDS . . . . .	29	12 987	.5	6220	IRON, STEEL PRODUCTS (FLAT) . . . . .	21	28 095	1.0
1450	DRUGGIST SUPPLIES . . . . .	11	5 712	.2	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	34	2 488	.1
1510	PAINTS, VARNISHES, LACQUERS . . . . .	5	479	(Z)	6240	IRON, STEEL FINISHED PRODUCTS . . . . .	26	16 318	.6
1610	SOAPS AND DETERGENTS . . . . .	33	14 125	.5	6250	CAST IRON SOIL PIPE, TUBING . . . . .	12	1 021	(Z)
1620	INDUSTRIAL CHEMICALS . . . . .	40	38 117	1.3	6260	IRON, STEEL PIPE, TUBING . . . . .	38	29 040	1.0
1710	YARD OR PIECE GOODS . . . . .	23	14 501	.5	6270	OTHER CARBON STEEL PRODUCTS . . . . .	4	1 343	(Z)
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	10	1 430	.1	6320	ALLOY STEEL . . . . .	10	8 783	.3
1810	MEN'S, BOYS' CLOTHING . . . . .	13	2 650	.1	6330	STAINLESS STEEL . . . . .	15	17 498	.6
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	36	21 234	.7	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	12	25 311	.9
1830	MILLINERY, MILLINERY SUPPLIES . . . . .	4	772	(Z)	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	25	19 690	.7
1910	SHOES, OTHER FOOTWEAR . . . . .	24	37 147	1.3	6440	NONFERROUS METALS . . . . .	7	5 652	.2
2110	FROZEN FOODS . . . . .	53	45 450	1.6	6500	PETROLEUM PRODUCTS . . . . .	13	153	(Z)
2210	BUTTER AND CHEESE . . . . .	36	8 207	.3	6610	PREPARED IRON, STEEL SCRAP . . . . .	3	180	(Z)
2220	ICE CREAM, ICES . . . . .	16	2 943	.1	6620	UNPREPARED IRON, STEEL SCRAP . . . . .	6	48	(Z)
2230	MILK, CREAM (FLUID) . . . . .	23	6 561	.2	7110	CIGARETTES, CIGARS, TOBACCO . . . . .	32	102 342	3.6
2240	OTHER DAIRY PRODUCTS . . . . .	16	1 903	.1	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	44	51 042	1.8
2310	EGGS (SHELL) . . . . .	19	3 841	.1	7310	WINES . . . . .	21	14 313	.5
2320	POULTRY . . . . .	32	12 837	.4	7320	SPIRITS . . . . .	22	74 519	2.6
2410	CONFECTIONERY . . . . .	51	18 270	.6	7410	PRINTING, WRITING PAPER . . . . .	25	30 229	1.1
2610	MEATS, PROVISIONS . . . . .	67	70 270	2.5	7420	ROLL NEWSPT, RDTGRAVURE PAPER . . . . .	7	1 122	(Z)
2710	FRESH FRUITS, VEGETABLES . . . . .	75	59 022	2.1	7510	PERSONAL SERVICE PAPERS . . . . .	40	12 340	.4
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	10	11 572	.4	7520	INDUSTRIAL PAPERS . . . . .	41	29 901	1.0
2830	TEA, SPICES . . . . .	18	3 008	.1	7530	SHIPPING ROOM SUPPLIES . . . . .	10	1 707	.1
2840	BAKERY PRODUCTS . . . . .	12	4 596	.2	7540	PAPERBOARD, BOXBOARD . . . . .	12	4 366	.2
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	14	3 739	.1	7610	STATIONERY, OFFICE SUPPLIES . . . . .	87	21 819	.8
2860	CANNED-BOTTLED FOODS . . . . .	35	71 318	2.5	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	12	5 431	.2
2870	SUGAR-REFINED . . . . .	19	11 888	.4	7720	OFFICE, COMM., BUS. FURNITURE . . . . .	45	13 752	.5
2890	BREAKFAST FOODS . . . . .	10	5 960	.2	7810	CHINA, GLASSWARE, CROCKERY . . . . .	7	673	(Z)
2910	FLOUR, RELATED PRODUCTS . . . . .	19	9 747	.3	7820	HOUSEHOLD LINENS, DOMESTICS . . . . .	9	7 599	.3
2920	MARGARINE, SHORTENINGS . . . . .	28	9 639	.3	7830	SHADES, VENETIAN BLINDS . . . . .	4	254	(Z)
2930	PET FOODS--ALL KINDS . . . . .	10	6 591	.2	7840	CURTAINS, DRAPES . . . . .	6	1 398	(Z)
2940	DRIED, FRUITS, VEGETABLES . . . . .	14	1 869	.1	7850	FLOOR COVERINGS . . . . .	37	40 497	1.4
2950	SOFT DRINKS, DRINK, WATERS . . . . .	11	3 690	.1	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	4	453	(Z)
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	18	2 685	.1	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	17	4 189	.1
3120	GRAINS, BEANS, ETC. . . . .	18	257 490	9.0	8110	LUMBER (ROUGH, DRESSED) . . . . .	44	27 219	1.0
3310	ELECTRICAL WIRING SUPPLIES . . . . .	56	63 501	2.2	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	34	8 806	.3
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	5	1 144	(Z)	8130	WOOD SHINGLES . . . . .	8	350	(Z)
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	23	3 136	.1	8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	38	12 940	.5
3420	MAJOR APPLIANCES . . . . .	43	85 640	3.0	8150	METAL MILLWORK (DOORS, ETC.) . . . . .	22	4 285	.2
3430	ELECTRIC HOUSEWARES . . . . .	18	10 515	.4	8210	BRICK, BLOCKS, TILE, CLAY . . . . .	21	5 595	.2
3440	ROOM AIR CONDITIONERS . . . . .	21	8 610	.3	8230	CEMENT, LIME, PLASTIC, STUCCO . . . . .	17	2 836	.1
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	58	15 261	.5	8240	SAND, GRAVEL, CRUSHED STONE . . . . .	15	1 721	.1
3610	HARDWARE . . . . .	59	23 602	.8	8310	GLASS (FLAT, BRICK, ETC.) . . . . .	12	3 056	.1
3620	PAINTERS' SUPPLIES . . . . .	5	347	(Z)	8410	INSULATION MATERIALS . . . . .	29	5 084	.2
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	51	13 530	.5	8420	ROOFING, SIDING, EQUIPMENT . . . . .	30	6 344	.2
3730	HYDRONICS EQUIPMENT, SUPPLIES . . . . .	27	4 365	.2	8510	BUILDING AND CONSTRUCTION PAPER . . . . .	5	135	(Z)
3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	48	33 394	1.2	8520	WALLBOARD, HARDBOARD . . . . .	26	3 778	.1
3810	CENTRAL AIR CONDITIONING . . . . .	41	11 478	.4	8530	ADHESIVES, MASTICS . . . . .	16	460	(Z)
3820	PARTS SUPPLIES, AND ACCESSORIES . . . . .	14	2 596	.1	8550	PLASTIC BUILDING MATERIALS . . . . .	10	1 439	.1
3910	COMMERCIAL REFRIGERATORS EQUIP. . . . .	21	8 373	.3	8570	OTHER BUILDING MATERIALS . . . . .	19	7 348	.3
4110	OFFICE MACHINES AND EQUIPMENT . . . . .	53	6 374	.2	8610	PHOTOGRAPHIC GOODS . . . . .	13	6 562	.2
4130	COMMERCIAL KITCHEN EQUIPMENT . . . . .	5	1 633	.1	8620	SPORT. ATHLETIC GOODS, BICYCLES . . . . .	31	61 443	2.2
4140	COMMERCIAL FOOD SERVICE EQUIP. . . . .	6	1 299	(Z)	8630	TOYS, GAMES, FIREWORKS . . . . .	19	32 308	1.1
4150	CHINA, GLASSWARE, COMMERCIAL . . . . .	6	2 239	.1	8670	OTHER RECREATION, HOBBY GOODS . . . . .	8	2 207	.1
4160	STORE, SERVICE SHOP MACHINES . . . . .	21	8 307	.3	8680	BOOKS, MAGAZINES . . . . .	26	11 208	.4
4170	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	4	263	(Z)	8750	AGRICULTURAL CHEMICALS . . . . .	8	727	(Z)
4180	STORE, RESTAURANT FIXTURES . . . . .	23	9 382	.3	8810	PRECIOUS STONES (CUT) AND METALS . . . . .	8	2 461	.1
4210	CONSTRUCTION, MINING SUPPLIES . . . . .	39	43 375	1.5	8820	JEWELRY, SILVERWARE, TROPHIES . . . . .	26	12 189	.4
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	8	3 516	.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	21	3 906	.1
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	9	4 592	.2	8920	ADVERTISING SPECIALTIES . . . . .	20	4 232	.1
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	5	3 434	.1	9110	FLOWERS, FLORIST'S SUPPLIES . . . . .	8	3 214	.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	55	12 112	.4	9310	PHONO., RECORDS, PREREC. TAPES . . . . .	17	18 963	.7
4430	METAL-WORKING MACHINERY . . . . .	28	8 055	.3	9410	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	9	4 327	.2
4440	MATERIALS HANDLING EQUIPMENT . . . . .	37	15 336	.5	9510	OTHER TEXTILE PRODUCTS . . . . .	18	4 100	.1
4470	OTHER SPECIAL IND. MACH. . . . .	13	12 698	.4	9730	LEATHER . . . . .	5	1 521	.1
4480	USED OR REBUILT MACH. EQUIP. . . . .	33	10 964	.4	9760	MISCELLANEOUS LINES . . . . .	30	13 746	.5
4510	BEARINGS, POWER, TRANSMISSION . . . . .	15	6 874	.2	9910	RECEIPTS FROM PROCESSING . . . . .	5	603	(Z)
4610	INDUSTRIAL VALVES, FITTINGS . . . . .	39	16 840	.6	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	191	16 027	.6
4710	WELDING EQUIPMENT, SUPPLIES . . . . .	13	7 658	.3		COMMODITIES N.E.C. . . . .	(X)	395 761	(X)
4840	ABRASIVES, ABRASIVE MATERIALS . . . . .	22	2 566	.1					
4860	MECHANICAL RUBBER GOODS . . . . .	18	8 089	.3					
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	5	1 759	.1					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	55	30 405	1.1					
5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	9	6 040	.2					

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

1 Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 2C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967—Continued

## San Francisco-Oakland SMSA

Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of total sales <sup>1</sup>
0000	TOTAL . . . . .	3 896	4 402 222	100.0	5130	CHURCH EQUIPMENT, SUPPLIES . . . . .	6	659	(Z)
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	42	87 519	2.0	5140	SURGICAL, MED., HOSPITAL EQUIP. . . . .	39	50 226	1.1
1120	TRUCKS, TRUCK TRACTORS . . . . .	19	21 951	.5	5150	OPHTHALMIC PRODUCTS . . . . .	27	8 310	.2
1210	MACHINE SHOP SALES AND LABOR . . . . .	106	6 610	.2	5160	SCIENTIFIC INSTRUMENTS . . . . .	18	17 556	.4
1220	NEW AND REBUILT PARTS . . . . .	317	154 028	3.5	5170	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	14	6 217	.1
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	36	5 825	.1	5210	BEAUTY, BARBER SHOP EQUIPMENT . . . . .	25	11 688	.3
1310	TIRES AND TUBES . . . . .	73	27 861	.6	5220	CUSTODIAL (JANITORS) SUPPLIES . . . . .	49	17 197	.4
1320	RECAPPEO TIRES . . . . .	28	2 807	.1	5230	LAUNDRY, DRY CLEANING MACHINES . . . . .	29	14 180	.3
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	30	37 715	.9	5310	UPHOLSTERERS' FABRICS, SUPPLIES . . . . .	9	2 706	.1
1420	HEALTH PRODUCTS . . . . .	31	18 195	.4	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	11	4 832	.1
1430	BEAUTY AIDS . . . . .	55	58 306	1.3	5330	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	6	351	(Z)
1450	DRUGGIST SUNDRIES . . . . .	21	25 584	.6	5350	SHOE REPAIR AND RESOLE MATERIALS . . . . .	8	2 502	.1
1510	PAINTS, VARNISHES, LACQUERS . . . . .	44	2 634	.1	5420	SHIP, BOAT . . . . .	31	14 714	.3
1610	SOAPS AND DETERGENTS . . . . .	69	19 405	.4	5430	AIRCRAFT, AVIATION PARTS . . . . .	32	19 860	.5
1620	INDUSTRIAL CHEMICALS . . . . .	72	42 823	1.0	6210	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	9	11 248	.3
1710	YARN OR PIECE GOODS . . . . .	30	11 495	.3	6220	IRON, STEEL PRODUCTS (FLAT) . . . . .	46	49 806	1.1
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	11	343	(Z)	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	103	23 407	.5
1810	MEN'S, BOYS' CLOTHING . . . . .	45	22 101	.5	6240	IRON, STEEL FINISHED PRODUCTS . . . . .	51	34 778	.8
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	58	25 256	.6	6250	CAST IRON SOIL PIPE, TUBING . . . . .	15	1 241	(Z)
1840	ORSESSO FURS, FUR CLOTHING . . . . .	10	4 870	.1	6260	IRON, STEEL PIPE, TUBING . . . . .	62	31 188	.7
1910	SHOES, OTHER FOOTWEAR . . . . .	16	5 087	.1	6270	OTHER CARBON STEEL PRODUCTS . . . . .	9	1 722	(Z)
2110	FROZEN FOODS . . . . .	99	136 276	3.1	6320	ALLOY STEEL . . . . .	10	5 710	.1
2210	BUTTER AND CHEESE . . . . .	44	35 370	.8	6330	STAINLESS STEEL . . . . .	24	15 353	.3
2220	ICE CREAM, ICES . . . . .	15	2 897	.1	6420	OTHER COPPER, BRASS MILL PRODS. . . . .	8	6 823	.2
2230	MILK, CREAM (FLUID) . . . . .	12	5 185	.1	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	32	13 171	.3
2310	EGGS (SHELL) . . . . .	19	5 315	.1	6440	NONFERROUS METALS . . . . .	15	17 220	.4
2320	POULTRY . . . . .	25	25 125	.6	6620	UNPREPARED IRON, STEEL SCRAP . . . . .	8	124	(Z)
2410	CONFECTIONERY . . . . .	108	36 241	.8	7110	CIGARETTES, CIGARS, TOBACCO . . . . .	44	91 191	2.1
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	31	18 425	.4	7210	BEER, ALE, PORTER, STOUT, ETC. . . . .	62	67 421	1.5
2610	MEATS, PROVISIONS . . . . .	117	143 290	3.3	7310	WINES . . . . .	41	49 040	1.1
2710	FRESH FRUITS, VEGETABLES . . . . .	114	112 194	2.5	7320	SPIRITS . . . . .	41	162 299	3.7
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	17	9 331	.2	7410	PRINTING, WRITING PAPER . . . . .	48	49 615	1.1
2820	COFFEE-GREEN . . . . .	7	51 562	1.2	7420	ROLL NEWSPT, ROTOGRAVURE PAPER . . . . .	7	4 992	.1
2830	TEA, SPICES . . . . .	42	52 363	1.2	7510	PERSONAL SERVICE PAPERS . . . . .	80	21 627	.5
2840	BAKERY PRODUCTS . . . . .	34	5 950	.1	7520	INDUSTRIAL PAPERS . . . . .	48	18 247	.4
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	28	26 738	.6	7530	SHIPPING ROOM SUPPLIES . . . . .	17	1 056	(Z)
2860	CANNED-BOTTLED FOODS . . . . .	105	157 954	3.6	7540	PAPERBOARD, BOXBOARD . . . . .	8	7 237	.2
2870	SUGAR-REFINED . . . . .	34	17 233	.4	7610	STATIONERY, OFFICE SUPPLIES . . . . .	126	32 092	.7
2890	BREAKFAST FOODS . . . . .	17	13 426	.3	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	51	14 832	.3
2910	FLOUR, RELATED PRODUCTS . . . . .	42	17 187	.4	7720	OFFICE, COMM., BUS. FURNITURE . . . . .	74	28 060	.6
2920	MARGARINE, SHORTENINGS . . . . .	38	9 350	.2	7810	CHINA, GLASSWARE, CROCKERY . . . . .	23	5 885	.1
2930	PET FOODS--ALL KINDS . . . . .	25	11 667	.3	7820	HOUSEHOLD LINENS, DOMESTICS . . . . .	18	10 214	.2
2940	DRIED, FRUITS, VEGETABLES . . . . .	29	19 551	.4	7830	SHADES, VENETIAN BLINDS . . . . .	6	1 021	(Z)
2950	SOFT DRINKS, DRINK, WATERS . . . . .	41	8 091	.2	7840	CURTAINS, ORAPES . . . . .	14	1 398	(Z)
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	82	56 854	1.3	7850	FLOOR COVERINGS . . . . .	70	51 355	1.2
3110	COTTON (RAW) INCL. LINTERS . . . . .	4	7 317	.2	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	13	9 579	(Z)
3120	GRAINS, BEANS, ETC. . . . .	13	46 678	1.1	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	31	15 963	.4
3210	HIDES, SKINS, PELTS . . . . .	4	8 569	.2	8110	LUMBER (ROUGH, DRESSED) . . . . .	92	92 470	2.1
3310	ELECTRICAL WIRING SUPPLIES . . . . .	106	110 065	2.5	8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	60	23 608	.5
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	14	5 268	.1	8130	WOOD SHINGLES . . . . .	7	782	(Z)
3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	32	8 204	.2	8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	35	17 239	.4
3420	MAJOR APPLIANCES . . . . .	50	114 152	2.6	8150	METAL MILLWORK (DOORS, ETC.) . . . . .	10	1 514	(Z)
3430	ELECTRIC HOUSEWARES . . . . .	40	18 867	.4	8160	VENEER, OTHER WOOD PRODUCTS . . . . .	4	790	(Z)
3440	ROOM AIR CONDITIONERS . . . . .	10	2 059	(Z)	8210	BRICK, BLOCKS, TILE, CLAY . . . . .	22	3 486	.1
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	98	44 205	1.0	8220	CONCRETE PROD., BUILDING STONE . . . . .	15	1 008	(Z)
3610	HARDWARE . . . . .	150	56 058	1.3	8230	CEMENT, LIME, PLASTIC, STUCCO . . . . .	25	11 900	.3
3620	PAINTERS' SUPPLIES . . . . .	9	1 032	(Z)	8310	GLASS (FLAT, BRICK, ETC.) . . . . .	17	6 953	.2
3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	46	9 150	.2	8410	INSULATION MATERIALS . . . . .	26	2 902	.1
3720	ELEC. RESIDENTIAL SPACE HEATING . . . . .	9	263	(Z)	8420	ROOFING, SIDING, EQUIPMENT . . . . .	29	6 783	.2
3730	HYDRONICS EQUIPMENT, SUPPLIES . . . . .	27	4 693	.1	8510	BUILDING AND CONSTRUCTION PAPER . . . . .	14	557	(Z)
3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	84	56 073	1.3	8520	WALLBOARD, HARDBOARD . . . . .	37	5 477	.1
3810	CENTRAL AIR CONDITIONING . . . . .	16	3 153	.1	8530	ADHESIVES, MASTICS . . . . .	16	877	(Z)
4110	OFFICE MACHINES AND EQUIPMENT . . . . .	30	1 392	(Z)	8540	STRUCTURAL IRON, STEEL . . . . .	4	334	(Z)
4210	CONSTRUCTION, MINING SUPPLIES . . . . .	76	67 358	1.5	8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	6	2 018	(Z)
4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	28	6 221	.1	8570	OTHER BUILDING MATERIALS . . . . .	15	3 483	.1
4320	FARM, DAIRY MACHINERY, PARTS . . . . .	15	4 187	.1	8610	PHOTOGRAPHIC GOODS . . . . .	33	16 811	.4
4410	FOOD PROCESSING MACHINERY EQUIP. . . . .	12	5 608	.1	8620	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	63	38 314	.9
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	112	41 254	.9	8630	TOYS, GAMES, FIREWORKS . . . . .	44	29 739	.7
4430	METAL-WORKING MACHINERY . . . . .	47	25 625	.6	8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	6	1 986	(Z)
4440	MATERIALS HANDLING EQUIPMENT . . . . .	37	11 857	.3	8650	BILLIARDS, POOL, BOWLING EQUIP. . . . .	6	969	(Z)
4450	OIL WELL, OIL REFINING MACH. . . . .	5	1 656	(Z)	8670	OTHER RECREATION, HOBBY GOODS . . . . .	24	11 186	.3
4460	PRINTING TRADES MACHINERY . . . . .	12	4 399	.1	8680	BOOKS, MAGAZINES . . . . .	45	31 766	.7
4470	OTHER SPECIAL IND. MACH. . . . .	37	9 477	.2	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	10	1 521	(Z)
4480	USED OR REBUILT MACH. EQUIP. . . . .	52	6 648	.2	8750	AGRICULTURAL CHEMICALS . . . . .	20	8 188	.2
4510	BEARINGS, POWER, TRANSMISSION . . . . .	46	12 224	.3	8760	SEEDS . . . . .	10	1 685	(Z)
4610	INDUSTRIAL VALVES, FITTINGS . . . . .	60	21 353	.5	8810	PRECIOUS STONES (CUT) AND METALS . . . . .	23	8 000	.2
4710	WELDING EQUIPMENT, SUPPLIES . . . . .	26	9 595	.2	8820	JEWELRY, SILVERWARE, TROPHIES . . . . .	45	12 033	.3
4820	BOTTLED SUPPLIES . . . . .	8	6 908	.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	86	23 414	.5
4840	ABRASIVES, ABRASIVE MATERIALS . . . . .	55	4 041	.1	8920	ADVERTISING SPECIALTIES . . . . .	14	3 771	.1
4850	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	8	660	(Z)	9110	FLOWERS, FLORIST'S SUPPLIES . . . . .	44	24 122	.5
4860	MECHANICAL RUBBER GOODS . . . . .	27	7 153	.2	9210	LOGS, PILES, PULPWOOD, POLES . . . . .	6	2 742	.1
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	48	3 921	.1	9310	PHONO, RECORDS, PREREC. TAPES . . . . .	15	23 261	.5
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	91	28 082	.6	9410	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	6	5 520	.1
5110	DENTAL EQUIPMENT, SUPPLIES . . . . .	27	11 499	.3	9510	OTHER TEXTILE PRODUCTS . . . . .	11	2 609	.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	25	10 412	.2	9710	WALLPAPER . . . . .	6	2 924	.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 2C. Merchant Wholesalers—Standard Consolidated Areas and Selected Standard Metropolitan Statistical Areas, by Broad Commodity Line: 1967—Continued

## San Francisco-Oakland SMSA—Continued

Commodity line code	Kind of business and commodity line	Estab- lish- ments	Sales <sup>1</sup>	Percent of total sales <sup>1</sup>
		(number)	(\$1,000)	
9730	LEATHER. . . . .	6	1 848	(Z)
9750	SMOKERS' SUPPLIES AND PIPES. . . . .	8	1 236	(Z)
9760	MISCELLANEOUS LINES. . . . .	48	36 031	.8
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	216	19 172	.4
	COMMODITIES N.E.C. . . . .	(X)	630 640	(X)

Standard Notes: Represents zero. D Withheld to avoid disclosure. NA Not available.  
 X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 3A. Manufacturers' Sales Branches and Sales Offices--United States, by Broad Commodity Line: 1967

Product line key	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>	Product line key	Kind of business and commodity line	Estab- lish- ments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>
UNITED STATES					UNITED STATES--CONTINUED				
000	TOTAL. . . . .	30 347	153 020 683	100.0	116	COMBINATION OF FILAMENT (GRAY) . . . . .	25	68 098	(Z)
001	FRESH BEEF . . . . .	552	1 172 431	.8	117	BLANKETING, SILK, PAPER (GRAY) . . . . .	11	23 227	(Z)
002	FRESH VEAL . . . . .	429	54 599	(Z)	118	MAN-MADE FIBER OR SILK TEXTILE . . . . .	88	321 811	.2
003	FRESH LAMB, MUTTON . . . . .	452	94 172	.1	119	WOOL FABRICS, GREY GOODS . . . . .	12	55 888	(Z)
004	PROCESSED PORK . . . . .	560	354 916	.2	120	FINISHED WOOL APPAREL FABRICS . . . . .	29	364 825	.2
005	LARD . . . . .	466	23 914	(Z)	121	FINISHED WOOL YARNS, FABRICS . . . . .	12	14 297	(Z)
006	SAUSAGE, OTHER PREPARED MEATS . . . . .	546	265 878	.2	122	WOOL AND CHIEFLY WOOL BLANKETS . . . . .	10	13 705	(Z)
007	CANNED MEATS, EXC. DOG FOOD . . . . .	534	153 677	.1	123	WOVEN BRAIDED NARROW FABRICS . . . . .	26	52 271	(Z)
010	OTHER MEAT PACKING PRODUCTS . . . . .	351	104 980	.1	124	WOMEN'S HOSIERY, SEAMLESS . . . . .	27	124 083	.1
011	DRESSED POULTRY, SMALL GAME . . . . .	507	217 218	.1	125	HOSIERY, EXCEPT WOMEN'S . . . . .	24	63 549	(Z)
012	EGGS, LIQUID, DRIED, FROZEN . . . . .	18	8 704	(Z)	126	KNIT OUTERWEAR . . . . .	38	64 914	(Z)
013	CREAMERY BUTTER . . . . .	1 047	220 366	.1	127	KNIT UNDERWEAR AND NIGHT WEAR . . . . .	26	121 610	.1
014	NATURAL CHEESE, PROCESSED CHEESE . . . . .	1 070	641 597	.4	128	KNIT FABRICS, GLOVES, OTHER KNIT . . . . .	48	95 102	.1
015	ORY MILK PRODUCTS . . . . .	157	84 950	.1	129	WOVEN, TUFTED CARPETS, RUGS . . . . .	137	480 521	.3
016	CANNEO MILK, BULK EVAPORATED . . . . .	116	228 855	.1	130	FINISHED COTTON BROADWOVEN . . . . .	37	347 321	.2
017	ICE CREAM, ICE MILK MIXES . . . . .	410	33 620	(Z)	131	FINISHED MAN-MADE FIBER . . . . .	63	598 540	.4
018	ICE CREAM, ICES, OTHER FROZEN . . . . .	595	257 762	.2	132	YARNS, EXCEPT WOOL . . . . .	9	323 916	.2
019	BULK FLUID MILK, CREAM . . . . .	156	123 245	.1	133	WOOL YARNS . . . . .	9	25 542	(Z)
020	BOTTLED MILK, CREAM . . . . .	598	561 281	.4	134	THREAD . . . . .	55	97 589	.1
021	COTTAGE CHEESE, BUTTERMILK . . . . .	626	103 848	.1	135	FELT GOODS . . . . .	60	19 867	(Z)
022	CANNED, CURED SEAFOODS . . . . .	131	38 905	(Z)	136	LACE GOODS . . . . .	3	13 569	(Z)
023	CANNED BABY FOOD (EXC. MEAT) . . . . .	83	191 509	.1	138	COATED FABRICS, NOT RUBBERIZED . . . . .	4	27 079	(Z)
025	CANNED FRUITS . . . . .	283	279 315	.2	139	TIRE CORO AND FABRIC . . . . .	10	13 686	(Z)
026	CANNED VEGETABLES . . . . .	196	209 989	.1	140	CORAGO AND TWINE . . . . .	16	9 853	(Z)
027	CANNED FRUIT JUICES . . . . .	250	77 952	.1	141	TEXTILE GOODS, N.E.C. . . . .	66	85 755	.1
029	OTHER CANNED SPECIALTIES . . . . .	221	169 648	.1	142	MEN'S, BOYS' SUITS AND COATS . . . . .	20	60 438	(Z)
030	DRIED, DEHYDRATED FRUITS, VEG. . . . .	290	99 564	.1	143	MEN'S, BOYS' DRESS SHIRTS . . . . .	82	352 436	.2
031	PICKLES, SAUCES . . . . .	541	404 342	.3	144	MEN'S BOYS' SEPARATE TROUSERS . . . . .	60	183 348	.1
032	FROZEN PACKAGED SEAFOOD . . . . .	20	18 134	(Z)	145	WORK CLOTHING . . . . .	70	295 025	.2
033	FROZEN FRUITS, JUICES, ADES. . . . .	23	19 458	(Z)	146	MEN'S, BOYS' NECKWEAR, CLOTHING . . . . .	57	100 665	.1
034	FROZEN VEGETABLES . . . . .	14	40 903	(Z)	147	BLOUSES . . . . .	56	51 937	(Z)
035	FROZEN PREPARED FOODS . . . . .	94	194 459	.1	148	WOMEN'S, MISSES DRESSES . . . . .	45	69 631	(Z)
036	WHEAT FLOUR EXCEPT BLENDED . . . . .	134	278 915	.2	149	WOMEN'S, MISSES SUITS . . . . .	42	112 668	.1
038	SELF RISING, PREPARED FLOUR . . . . .	202	297 824	.2	150	WOMEN'S, MISSES OUTERWEAR . . . . .	58	125 027	.1
039	DRY CORN MILLING PRODUCTS . . . . .	46	49 294	.1	151	WOMEN'S, CHILDREN'S UNDERWEAR . . . . .	56	137 860	.1
040	POULTRY FEEDS . . . . .	79	125 732	.1	152	CORSETS, ALLIED GARMENTS . . . . .	27	319 452	.2
041	LIVESTOCK FEEDS . . . . .	70	86 085	.1	156	OTHER APPAREL (FUR GOODS, ROBES) . . . . .	31	60 753	(Z)
042	DOG AND CAT FOOD . . . . .	167	256 006	.2	157	CURTAINS, DRAPERIES (EXC. LACE) . . . . .	41	108 320	.1
043	OTHER PREPARED ANIMAL FEEDS . . . . .	50	39 807	(Z)	158	BEDSPREADS, OTHER HOUSE FURN. . . . .	72	123 065	.1
044	CEREAL BREAKFAST FOODS . . . . .	207	563 186	.4	159	TEXTILE BAGS . . . . .	6	6 257	(Z)
045	MILLED RICE, BY-PRODUCTS . . . . .	22	60 192	(Z)	202	ROUGH LUMBER AND SAWED TIES . . . . .	205	60 481	(Z)
046	WET CORN MILLING PRODUCTS . . . . .	132	393 333	.3	203	DRESSED LUMBER . . . . .	363	323 170	.2
047	BREAD, BREAD-TYPE ROLLS . . . . .	598	376 958	.2	204	SOFTWOOD CUT STOCK, FLOORING . . . . .	40	9 632	(Z)
048	SWEET YEAST GOODS . . . . .	400	31 355	(Z)	205	HARDWOOD DIMENSIONAL AND FLOORING . . . . .	20	5 456	(Z)
049	SOFT CAKE . . . . .	532	98 935	.1	206	SHINGLES, COOPERAGE STOCK . . . . .	95	10 797	(Z)
050	PIES, PASTRIES, DONUTS, COOKIES . . . . .	577	98 038	.1	207	MILLWORK . . . . .	436	116 305	.1
051	BISCUITS, CRACKERS, PRETZELS . . . . .	547	437 706	.3	208	HARDWOOD PLYWOOD . . . . .	384	214 253	.1
052	OTHER DRY BAKERY PRODUCTS . . . . .	678	428 497	.3	209	SOFTWOOD PLYWOOD, INTERIOR TYPE . . . . .	389	234 195	.2
053	REFINED CANE SUGAR, BY-PRODUCTS . . . . .	17	526 969	.3	210	SOFTWOOD PLYWOOD, EXTERIOR TYPE . . . . .	392	361 515	.2
054	REFINED BEET SUGAR, BY-PRODUCTS . . . . .	4	73 235	(Z)	211	VENEER AND PLYWOOD, N.E.C. . . . .	126	36 474	(Z)
055	CONFECTIONERY PRODUCTS . . . . .	502	275 982	.2	212	PREFABRICATED WOODEN BUILDINGS . . . . .	56	25 265	(Z)
056	CHOCOLATE COATINGS . . . . .	54	11 369	(Z)	213	WOODEN BOXES AND SHOOK, COOP. . . . .	7	28 326	(Z)
057	CONFECTIONERY-TYPE CHOCOLATE . . . . .	5	43 167	(Z)	216	HARDPRESSE WOOD FIBER BOARD . . . . .	466	101 540	.1
058	OTHER CHOCOLATE, COCOA PRODUCTS . . . . .	160	56 400	(Z)	217	WOOD PRODUCTS, N.E.C. . . . .	284	144 901	.1
060	MALT LIQUORS, BREWING BY-PRODUCT . . . . .	92	571 998	.4	218	WOOD HOUSEHOLD FURNITURE . . . . .	29	53 082	(Z)
062	WINE, BRANDY, BRANDY SPIRITS . . . . .	77	149 124	.1	219	WOOD FURNITURE, UPHOLSTERED . . . . .	26	46 561	(Z)
064	BOTTLED LIQUORS . . . . .	191	2 159 186	1.4	220	MATTRESSES, BEDSPRINGS . . . . .	93	84 690	.1
065	BOTTLED, CANNED SOFT DRINKS . . . . .	232	161 612	.1	221	HOUSEHOLD FURNITURE, N.E.C. . . . .	42	42 383	(Z)
066	FLAVORINGS . . . . .	139	130 030	.1	222	METAL OFFICE FURNITURE . . . . .	254	132 122	.1
067	COTTONSEED OIL MILL PRODUCTS . . . . .	7	9 981	(Z)	223	PUBLIC BUILDING FURNITURE . . . . .	56	35 049	(Z)
068	PRODUCTS OF OTHER VEGETABLE OIL . . . . .	7	15 532	(Z)	224	WOOD PARTITIONS AND FIXTURES . . . . .	6	1 520	(Z)
070	ROASTED COFFEE . . . . .	293	581 676	.4	225	METAL PARTITIONS AND FIXTURES . . . . .	89	40 237	(Z)
072	SHORTENINGS, COOKING OILS . . . . .	210	105 594	.1	226	VENETIAN BLINDS AND SHADES . . . . .	76	64 399	(Z)
073	MARGERINES . . . . .	985	190 183	.1	227	FURNITURE, FIXTURES, N.E.C. . . . .	20	13 540	(Z)
075	MACARONI, NOODLE PRODUCTS . . . . .	191	64 291	(Z)	251	WOOD PULP, PULP MILL PRODUCTS . . . . .	33	313 550	.2
076	DESSERTS, READY-TO-MIX . . . . .	303	201 274	.1	252	NEWSPRINT . . . . .	14	313 672	.2
077	CHIPS, POTATO, CORN, ETC. . . . .	437	132 918	.1	253	GROUNDWOOD PAPER, UNCOATED . . . . .	32	141 779	.1
078	SWEETENINGS, SYRUPS, MOLASSES . . . . .	386	78 501	.1	254	PAPER-MACHINE COATED PAPER . . . . .	64	406 066	.3
079	OTHER FOOD PRODUCTS . . . . .	822	564 192	.4	255	BOOK PAPER, UNCOATED . . . . .	63	255 896	.2
081	CIGARS . . . . .	44	92 080	.1	256	FINE PAPER, INC THIN PAPER . . . . .	71	225 982	.1
101	GREY GOODS-COTTON DUCK . . . . .	55	141 718	.1	257	COARSE PAPER . . . . .	156	281 801	.2
102	COTTON SHEETING, ALLIED FABRICS . . . . .	57	163 870	.1	258	SPECIAL INDUSTRIAL PAPER . . . . .	109	142 327	.1
103	COTTON PRINT CLOTH YARN FABRICS . . . . .	69	121 461	.1	259	SANITARY TISSUE STOCK . . . . .	45	32 702	(Z)
104	COTTON COLORED YARN FABRICS . . . . .	45	98 862	.1	260	CONTAINER BOARD . . . . .	52	274 285	.2
105	FINE COTTON GOODS . . . . .	42	94 402	.1	261	SPECIAL FOOD BOARD . . . . .	42	81 732	.1
106	OTHER BROAD WOVEN COTTON FABRICS . . . . .	25	111 858	.1	262	FOLDING BOXBOARD STOCK . . . . .	62	76 387	(Z)
107	FINISHED COTTON, BROAD WOVEN . . . . .	71	394 669	.3	263	OTHER PAPERBOARD MILL PRODUCTS . . . . .	27	66 901	(Z)
108	COTTON SHEETS, PILLOW CASES . . . . .	112	393 356	.3	264	OFF-MACHINE COATED PAPER . . . . .	65	62 812	(Z)
109	COTTON TOWELS, WASH CLOTHS . . . . .	90	277 548	.2	265	OILED, WAXED, WAX LAMINAT PAPER . . . . .	56	41 647	(Z)
110	OTHER FABRICATED COTTON TEXTILE . . . . .	94	288 903	.2	266	GUMMED PRODUCTS . . . . .	61	42 545	(Z)
111	100% FILAMENT RAYON (GRAY) . . . . .	35	108 608	.1	267	PRESSURE SENSITIVE TAPE . . . . .	103	165 212	.1
112	100% FILAMENT FABRIC EXC. RAYON . . . . .	17	64 041	(Z)	268	LAMINATED OR COATED WRAPPERS . . . . .	65	54 901	(Z)
113	100% SPUN RAYON (GRAY) . . . . .	27	62 248	(Z)	269	OTHER COATED AND PROCESS PAPER . . . . .	85	59 778	(Z)
114	100% SPUN POLYESTER BLENDS . . . . .	24	45 937	(Z)	270	ENVELOPES . . . . .	25	63 813	(Z)
115	ALL OTHER 100% SPUN FABRICS . . . . .	19	24 547	(Z)	271	GROCERS' VARIETY BAGS . . . . .	90	115 023	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States, by Broad Commodity Line: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>	Product line key	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>
UNITED STATES--CONTINUED					UNITED STATES--CONTINUED				
272	SPECIALTY BAGS, LINERS . . . . .	91	68 299	(2)	387	LIQUID ASPHALT PAVING MIXTURES . . . . .	12	26 511	(2)
273	SHIPPING SACKS, MULTIWALL BAGS . . . . .	85	152 170	(2)	388	ASPHALT, FELTS, COATINGS . . . . .	137	192 853	.1
274	WALLPAPER . . . . .	408	18 059	(2)	401	PASSENGER CAR TIRES . . . . .	278	804 763	.5
275	DIE CUT PAPER AND BOARD . . . . .	494	96 173	.1	402	TRUCK, BUS TIRES . . . . .	277	466 459	.3
277	SANITARY NAPKINS, TAMPONS . . . . .	5	75 162	(2)	403	OTHER PNEUMATIC TIRES . . . . .	201	119 038	.1
278	SANITARY TISSUE HEALTH PRODUCTS . . . . .	44	239 940	.2	404	INNER TUBES, TREAD RUBBER . . . . .	220	85 953	.1
279	STATIONERY, TABLETS . . . . .	39	29 114	(2)	405	RUBBER FOOTWEAR . . . . .	41	91 103	.1
280	WRAPPING PRODUCTS . . . . .	31	6 521	(2)	406	RUBBER BELTS, BELTING . . . . .	79	66 643	(2)
281	OTHER CONVERTED PAPER . . . . .	28	66 067	(2)	407	RUBBER HOSE, TUBING . . . . .	81	83 125	.1
282	PAPERBOARD BOXES, CARTONS . . . . .	132	267 244	.2	408	SPONGE, FOAM RUBBER GOODS . . . . .	36	21 181	(2)
283	CORRUGATED, SOLID FIBER BOXES . . . . .	163	454 014	.3	412	MECHANICAL RUBBER GOODS, N.E.C. . . . .	156	107 080	.1
284	MILK AND OTHER BEVERAGE CARTONS . . . . .	19	38 246	(2)	413	DRUGGIST, MEDICAL SUNDRIES . . . . .	15	31 362	(2)
285	CUPS LIQ-TIGHT FOOD CONTAINERS . . . . .	20	41 949	(2)	414	OTHER RUBBER GOODS, N.E.C. . . . .	78	74 581	(2)
286	OTHER SANITARY FOOD CONTAINERS . . . . .	8	9 229	(2)	415	INDUSTRIAL PLASTIC PRODUCTS . . . . .	85	33 834	(2)
287	FIBER CANS, TUBES, DRUMS, ETC. . . . .	30	67 269	(2)	416	PLASTIC PRODUCT, N.E.C. . . . .	350	479 579	.3
288	BUILDING PAPER AND BOARD . . . . .	209	236 704	.2	417	TANNED, FINISHED LEATHER . . . . .	16	73 922	(2)
289	NEWSPAPERS, MAGAZINES . . . . .	99	171 279	.1	421	FOOTWEAR, EXCEPT RUBBER . . . . .	45	353 554	.2
290	BOOKS . . . . .	103	370 009	.2	424	LADIES', CHILDREN'S HANDBAGS . . . . .	8	27 530	(2)
291	MISCELLANEOUS PUBLISHING . . . . .	32	25 285	(2)	425	SADDLERY, OTHER LEATHER GOODS . . . . .	4	5 013	(2)
292	PRODUCTS OF COMMERCIAL PRINT . . . . .	369	241 068	.2	426	FLAT GLASS . . . . .	207	163 898	.1
293	MANIFOLD BUSINESS FORMS . . . . .	488	460 501	.3	427	LAMINATED GLASS, INC. SAFETY . . . . .	207	252 192	.2
294	GREETING CARDS . . . . .	50	127 922	.1	428	GLASS CONTAINERS . . . . .	162	819 211	.5
295	BLANKBOOKS LOOSELEAF BINDERS . . . . .	107	35 317	(2)	431	TABLE, KITCHEN, ART, NOVELTY . . . . .	71	143 908	.1
301	ALKALIES, SODA ASH, CAUSTIC SODA . . . . .	129	429 048	.3	434	GLASS FIBER, PRESSED . . . . .	253	182 621	.1
302	INDUSTRIAL GASES . . . . .	248	279 807	.2	435	CEMENT, HYDRAULIC . . . . .	228	942 884	.6
303	CYCLIC CRUDES AND COAL TAR . . . . .	346	716 093	.5	436	BRICK AND STRUCTURAL HOLLOW TILE . . . . .	23	17 746	(2)
304	INORGANIC COLOR PIGMENTS . . . . .	120	191 423	.1	437	CLAY WALL AND FLOOR TILE . . . . .	86	23 802	(2)
305	MISCELLANEOUS CYCLIC CHEMICAL . . . . .	236	166 399	.1	438	CLAY REFRACTORIES . . . . .	123	130 389	.1
306	MISCELLANEOUS ACYCLIC CHEMICALS . . . . .	300	1 525 582	1.0	441	STRUCTURAL CLAY PRODUCTS, N.E.C. . . . .	38	12 726	(2)
307	SYNTHETIC ORGANIC CHEMICALS . . . . .	227	407 617	.3	442	POTRY, RELATED PRODUCTS . . . . .	21	14 720	(2)
308	PESTICIDES . . . . .	72	116 B17	.1	443	CONCRETE BRICK AND BLOCK . . . . .	7	12 144	(2)
311	ETHYL ALCOHOL . . . . .	161	121 170	.1	444	CONCRETE PRODUCTS, EXC. BRICK . . . . .	23	33 302	(2)
312	SYNTHETIC AMMONIA, NITRIC ACID . . . . .	210	236 B14	.2	445	GYPSUM PRODUCTS . . . . .	328	371 049	.2
313	CHLORINE, OTHER BLEACHING COMP. . . . .	71	40 078	(2)	446	CUT STONE PRODUCTS - GRANITE . . . . .	34	27 367	(2)
314	SULFURIC ACID . . . . .	86	108 873	.1	447	ABRASIVE PRODUCTS . . . . .	105	253 841	.2
315	INORGANIC ACIDS, EXCEPT NITRIC . . . . .	134	84 866	.1	448	ASBESTOS PRODUCTS . . . . .	276	353 750	.2
316	POTASSIUM, SODIUM COMPOUNDS . . . . .	143	193 409	.1	451	GASKETS, PACKING, ASBESTOS . . . . .	85	59 788	(2)
321	CHEMICAL CATALYTIC PREPARATIONS . . . . .	121	141 913	.1	452	MINERALS, EARTHS, GROUND TREATED . . . . .	28	70 810	(2)
322	OTHER INORGANIC CHEMICALS . . . . .	182	436 162	.3	453	MINERAL WOOL . . . . .	274	296 112	.2
323	REGENERATED CELLULOSIC PRODUCTS . . . . .	71	316 592	.2	454	NONCLAY REFRACTORIES . . . . .	104	128 888	.1
324	THERMO PLASTIC RESINS . . . . .	201	833 732	.5	455	OTHER NONMETAL MINERAL PROO. . . . .	85	49 155	(2)
325	THERMOSETTING RESINS . . . . .	137	140 461	.1	501	IRON AND STEEL PRODUCTS . . . . .	227	706 479	.5
326	SYNTHETIC RESINS FOR COATINGS . . . . .	181	246 226	.2	502	IRON AND STEEL PRODUCTS (FLAT) . . . . .	388	5 567 361	3.6
327	OTHER PLASTIC MATERIALS . . . . .	383	609 089	.4	503	IRON AND STEEL WIRE, WIRE PROO. . . . .	247	442 889	.3
328	SYNTHETIC RUBBER . . . . .	57	404 833	.3	504	IRON AND STEEL FINISHED PRODUCTS . . . . .	226	1 494 649	1.0
331	ACETATE YARNS . . . . .	39	152 483	.1	505	CAST IRON SOIL PIPE, TUBING . . . . .	12	26 415	(2)
332	RAYON YARNS, VISCOSE . . . . .	11	101 601	.1	506	IRON AND STEEL PIPE, TUBING . . . . .	336	1 217 661	.8
334	OTHER NONCELLULOSIC SYNTHETIC . . . . .	50	757 630	.5	507	OTHER CARBON STEEL PRODUCTS . . . . .	173	221 376	.1
335	BIOLOG PRODUCTS FOR HUMAN USE . . . . .	98	17 811	(2)	508	ALLOY STEEL . . . . .	373	1 191 346	.8
336	BIOLOGICAL PRODUCTS FOR VET USE . . . . .	117	8 514	(2)	511	STAINLESS STEEL . . . . .	252	517 497	.3
337	MEDICINALS, CHEMICALS BOTANICALS . . . . .	71	155 535	.1	512	COPPER WIRE (ELECTRICAL ONLY) . . . . .	31	41 476	(2)
338	VITAMINS, NUTRIENT PREPARATIONS . . . . .	190	124 189	.1	513	OTHER COPPER AND BRASS MILL PROO. . . . .	256	749 883	.5
341	PHARMACEUTICAL . . . . .	275	1 673 379	1.1	514	ALUMINUM SHAPES, FORMS, ETC. . . . .	415	2 380 317	1.6
342	PHARMACEUTICAL FOR VET USE . . . . .	209	85 426	.1	515	NONFERROUS METALS . . . . .	140	608 391	.4
343	SOAP, DETERGENTS, HOUSEHOLD . . . . .	186	1 439 020	.9	551	METAL CANS . . . . .	109	1 303 488	.9
344	SOAP, OTHER DETERGENTS . . . . .	249	186 228	.1	552	CUTLERY . . . . .	34	138 751	.1
345	HOUSEHOLD INSECTICIDES . . . . .	92	39 212	(2)	553	MECHANICS, HAND SERVICE TOOLS . . . . .	94	78 782	.1
346	SPECIALTY CLEANING SANITATION . . . . .	287	321 489	.2	554	HAND SAWS, SAW BLADES . . . . .	32	34 010	(2)
347	SURFACE ACTIVE FINISHING AGENTS . . . . .	140	88 243	.1	555	BUILDERS' HARDWARE . . . . .	91	58 229	(2)
348	SHAVING PREPARATIONS . . . . .	66	96 799	.1	556	OTHER HARDWARE . . . . .	111	55 195	(2)
351	PERFUMES, TOILET WATER, COLOGNES . . . . .	85	251 588	.2	557	METAL PLUMBING FIXTURES . . . . .	71	95 540	.1
352	HAIR PREPARATIONS . . . . .	150	307 096	.2	558	PLUMBING FIXTURE FITTINGS, TRIM . . . . .	79	75 738	(2)
353	DENTIFRICES . . . . .	138	226 839	.1	561	NONELECTRIC HEATING EQUIPMENT . . . . .	242	105 497	.1
354	OTHER TOILET PREPARATIONS . . . . .	174	486 582	.3	562	FABRICATED METAL . . . . .	238	576 522	.4
355	PAINTS, VARNISHES, LACQUERS . . . . .	956	456 523	.3	563	METAL DOORS, SASH, TRIM . . . . .	130	70 646	(2)
356	INDUSTRIAL PRODUCT FINISHES . . . . .	582	201 967	.1	564	FABRICATED PLATE WORK . . . . .	116	774 076	.5
357	MISCELLANEOUS PAINT PRODUCTS . . . . .	770	40 948	(2)	565	SHEET METAL WORK . . . . .	146	107 889	.1
358	PUTTY, CAULKING COMPOUNDS . . . . .	712	29 816	(2)	567	PREFABRICATED, BLDG. PARTS . . . . .	111	125 336	.1
361	GUM, WOOD CHEMICALS . . . . .	19	43 439	(2)	568	BOLTS, NUTS, WASHERS, RIVETS . . . . .	111	152 475	.1
362	SUPER PHOSPHATE, OTHER PHOSPATIC . . . . .	249	156 001	.1	571	METAL STAMPINGS . . . . .	115	168 758	.1
363	MIXED FERTILIZERS . . . . .	259	263 184	.2	572	METAL PLATING, POLISHING . . . . .	11	15 070	(2)
364	AGRICULTURAL PESTICIDES . . . . .	465	637 640	.4	573	FABRICATED WIRE PRODUCTS, N.E.C. . . . .	83	65 143	(2)
365	GLUE AND GELATIN . . . . .	193	83 481	.1	574	METAL BARRELS, DRUMS, PAILS . . . . .	9	2 847	(2)
366	EXPLOSIVES . . . . .	38	152 789	.1	577	VALVES FOR PIPING SYSTEM . . . . .	69	36 115	(2)
367	PRINTING INK . . . . .	65	70 183	(2)	581	FITTINGS, UNIONS FOR PIPING . . . . .	81	76 378	(2)
368	CARBON BLACK . . . . .	29	105 614	.1	581	OTHER VALVES, FITTINGS . . . . .	178	201 420	.1
371	SALT . . . . .	60	182 599	.1	582	METAL FOIL AND LEAF . . . . .	176	190 577	.1
372	FATTY ACIDS . . . . .	38	39 653	(2)	584	FABRICATED METAL PRODUCTS, N.E.C. . . . .	408	299 481	.2
373	CHEMICAL PREPARATIONS, N.E.C. . . . .	297	414 006	.3	601	STEAM ENGINES, GAS HYDR. TURBINE . . . . .	107	256 344	.2
374	COAL, BITUMINOUS . . . . .	86	650 256	.4	603	DIESEL, SEMI-DIESEL ENGINES . . . . .	45	118 929	.1
376	GASOLINE, JET FUEL . . . . .	9	64 658	(2)	604	DIESEL, AUTOMOTIVE TYPE . . . . .	43	45 385	(2)
378	DISTILLATE FUEL OIL . . . . .	9	16 509	(2)	606	PARTS, ACCESSORIES FOR INTERNAL . . . . .	125	162 044	.1
382	LIQUEFIED PETROLEUM GASES . . . . .	9	17 078	(2)	607	OTHER INTERNAL COMBUSTION ENGINES . . . . .	55	134 252	.1
383	LUBRICATING AND SIMILAR OILS . . . . .	51	68 800	(2)	608	WHEEL TRACTORS, PARTS, ATTACH . . . . .	162	1 084 490	.7
386	OTHER FINISHED PETROLEUM PROD. . . . .	48	80 389	.1	611	PLANTING, SEEDING, MACHINERY . . . . .	181	175 819	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States, by Broad Commodity Line: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>2</sup>	Product line key	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>2</sup>
UNITED STATES--CONTINUED					UNITED STATES--CONTINUED				
612	PLOWS, LISTERS, HARROWS, ROLLERS . . . . .	146	160 104	.1	752	STORAGE BATTERIES . . . . .	97	87 687	.1
613	HARVESTING MACHINERY . . . . .	189	518 507	.3	753	PRIMARY BATTERIES, DRY AND WET . . . . .	95	47 298	(Z)
614	HAYING MACHINERY . . . . .	148	147 328	.1	754	X-RAY, THERAPEUTIC APPARATUS . . . . .	58	37 772	(Z)
615	LAWN MOWERS, PARTS . . . . .	84	32 132	(Z)	755	ENGINE ELECTRICAL EQUIPMENT . . . . .	9	1 742	(Z)
616	PARTS FOR FARM MACHINERY . . . . .	158	331 852	.2	758	COPPER, COPPER-BASE ALLOY WIRE . . . . .	198	66 644	(Z)
617	ALL OTHER FARM MACHINERY . . . . .	180	185 699	.1	761	COMMUNICATION WIRE, CABLE . . . . .	205	472 591	.3
618	TRACKLAYING TRACTORS . . . . .	147	167 055	.1	762	MAGNET WIRE . . . . .	188	156 008	.1
621	PARTS, ATTACHMENTS FOR TRACK . . . . .	134	183 805	.1	763	POWER WIRE, CABLE . . . . .	220	158 291	.1
622	POWER CRANES, DRAGLINES, SHOVELS . . . . .	47	198 474	.1	764	OTHER DRAWN, INSUL NONFER WIRE . . . . .	286	288 070	.2
623	MIXERS, PAVERS, RELATED EQUIP. . . . .	14	21 805	(Z)	801	TRUCK, BUS BODIES . . . . .	117	53 197	(Z)
624	TRACTOR SHOVEL LOADERS . . . . .	30	22 099	(Z)	802	TRUCK TRAILERS, CHASSIS . . . . .	186	329 538	.2
625	SCRAPERS, GRADERS, ROLLERS . . . . .	108	67 104	(Z)	803	PASSENGER CARS . . . . .	345	20 474 685	13.4
626	OTHER CONSTRUCTION MACHINERY . . . . .	198	119 501	.1	804	TRUCK TRACTORS, CHASSIS, TRUCKS . . . . .	453	3 373 165	2.2
627	MINING MACHINERY, EQUIPMENT . . . . .	214	199 793	.1	805	PARTS, ACCESS FOR PASS. CAR. . . . .	1 151	3 621 626	2.4
628	OIL GAS FIELD DRILLING MACH. . . . .	49	110 475	.1	806	AIRCRAFT, ENGINES, PARTS . . . . .	24	16 665	(Z)
631	OIL, GAS FIELD PRODUCTION MACH. . . . .	18	12 659	(Z)	807	AIRCRAFT EQUIPMENT, N.E.C. . . . .	73	240 246	.2
632	OTHER OIL, GAS FIELD MACHINERY . . . . .	49	29 964	(Z)	808	BOATS, SHIPS . . . . .	16	58 533	(Z)
634	ELEVATORS, MOVING STAIRWAYS . . . . .	11	19 038	(Z)	811	LOCOMOTIVES AND PARTS . . . . .	23	87 071	.1
635	CONVEYORS, PARTS, ATTACHMENTS . . . . .	158	160 166	.1	812	RAILROAD, STREET CARS . . . . .	8	204 397	.1
636	HOISTS, CRANES, MONORAILS . . . . .	131	104 150	.1	815	OTHER TRANSPORTATION EQUIPMENT . . . . .	14	13 194	(Z)
637	INDUSTRIAL TRUCKS, TRACTORS . . . . .	61	129 201	.1	851	AIRCRAFT FLIGHT INSTRUMENTS . . . . .	22	26 644	(Z)
638	METAL-CUTTING, BORING, DRILLING . . . . .	127	363 552	.3	852	LABORATORY, SCIENTIFIC INSTR. . . . .	84	29 210	(Z)
641	METAL PUNCHING, PRESSING . . . . .	49	59 123	(Z)	853	SURVEYING DRAFTING INSTRUMENTS . . . . .	121	22 600	(Z)
642	SPECIAL DIE, TOOLS . . . . .	40	15 178	(Z)	854	INTEGRATING METERS, NONELECT. . . . .	60	58 048	(Z)
643	SMALL CUTTING TOOLS . . . . .	109	178 151	.1	855	INDUSTRIAL PROCESS INSTRUMENTS . . . . .	191	166 175	.1
644	METALWORKING MACHINERY, N.E.C. . . . .	418	209 451	.1	857	OTHER MECH. CONTROL INSTRU. . . . .	103	85 887	.1
645	FOOD PRODUCTS MACHINERY . . . . .	107	51 266	(Z)	858	AUTOMATIC TEMPERATURE CONTROLS . . . . .	66	109 677	.1
646	TEXTILE MACHINERY, PARTS . . . . .	29	111 802	.1	861	OPTICAL INSTRUMENTS AND LENSES . . . . .	75	51 047	(Z)
647	WOODWORKING MACHINERY, PARTS . . . . .	51	61 491	(Z)	862	SURGICAL, MEDICAL INSTRU. . . . .	108	91 339	.1
648	PAPER INDUSTRIES MACHINERY, PTS. . . . .	32	36 078	(Z)	863	SURGICAL, ORTHOPEDIC . . . . .	67	92 353	.1
651	PRINTING TRADES MACHINERY . . . . .	119	245 412	.2	864	PERSONAL AND SAFETY DEVICES . . . . .	40	36 011	(Z)
652	CHEMICAL MANUFACTURING MACHINERY . . . . .	41	31 428	(Z)	866	OPHTHALMIC GOODS . . . . .	516	164 164	.1
653	FOUNDRY MACHINERY, EQUIPMENT . . . . .	36	33 561	(Z)	868	PHOTOCOPYING, MICROFILMING . . . . .	299	614 427	.4
654	PLASTICS-WORKING MACHINERY . . . . .	22	28 840	(Z)	869	MOTION PICTURE EQUIPMENT . . . . .	23	95 920	.1
655	OTHER SPECIAL INDUSTRIAL MACH. . . . .	171	243 087	.2	872	SENSITIZED PHOTO PAPER, CLOTH. . . . .	319	257 307	.2
656	PUMPS, COMPRESSORS, PARTS . . . . .	510	609 898	.4	874	WATCHES, CLOCKS, WATCHCASES . . . . .	77	155 103	.1
657	BALL, ROLLER BEARINGS . . . . .	186	406 432	.3	875	JEWELRY, SILVER, PLATED WARE . . . . .	13	47 169	(Z)
658	PARTS, ROLLER BEARINGS . . . . .	26	11 958	(Z)	876	PIANOS, ORGANS . . . . .	15	103 697	.1
661	BLOWERS AND FANS . . . . .	213	80 777	.1	877	GAMES, TOYS . . . . .	17	96 417	.1
662	POWER TRANSMISSION EQUIPMENT . . . . .	403	494 864	.3	878	DOLLS, STUFFED TOY ANIMALS . . . . .	17	24 034	(Z)
663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	521	358 632	.2	881	SPORTING, ATHLETIC GOODS . . . . .	56	202 121	.1
664	ELECT. DATA PROCESSING MACHIN. . . . .	720	3 358 360	2.2	882	PENS, MECHANICAL PENCILS . . . . .	5	19 564	(Z)
665	PARTS FOR ELECTRONIC DATA . . . . .	599	73 526	(Z)	883	LEAD PENCILS, ART GOODS . . . . .	22	26 413	(Z)
666	COMPUTING, ACCOUNTING MACHINES . . . . .	1 428	789 605	.5	884	CARBON PAPER, INK RIBBONS . . . . .	684	94 458	.1
668	TYPEWRITERS, PARTS . . . . .	701	467 591	.3	885	COSTUME JEWELRY, NOVELTIES . . . . .	27	75 371	(Z)
672	ADDRESSING, DICTATING, DUPLICAT. . . . .	1 477	344 306	.2	887	NECKLACES, PINS, FASTENERS . . . . .	38	74 728	(Z)
674	PARTS, ATTACH FOR ADDRESS MACH. . . . .	817	60 228	(Z)	888	BROOMS, BRUSHES . . . . .	61	24 556	(Z)
678	HEAT TRANSFER EQUIPMENT . . . . .	161	133 464	.1	891	LINOLEUM . . . . .	30	57 655	(Z)
681	AIR CONDITIONERS, ROOM . . . . .	153	222 660	.1	892	ASPHALT-FELT-BASE COVERING . . . . .	23	5 868	(Z)
682	COMMERCIAL REFRIGERATION EQUIP. . . . .	145	39 735	(Z)	893	MORTICIANS' GOODS . . . . .	52	33 154	(Z)
683	OTHER REFRIGERATION EQUIP. . . . .	189	169 978	.1	898	LAMP SHADES, CANOLES, MATCHES . . . . .	25	13 223	(Z)
684	MEASURING, DISPENSING PUMPS . . . . .	83	55 601	(Z)	899	MISC. MANUF. PROD. N.E.C. . . . .	2 703	1 010 510	.7
685	SERVICE INDUSTRY MACH. N.E.C. . . . .	183	221 871	.1	901	LIVE POULTRY . . . . .	9	5 978	(Z)
686	CARBURETORS, PISTONS . . . . .	29	20 286	(Z)	902	SHELL EGGS . . . . .	589	53 283	(Z)
701	EQUIPMENT FOR TESTING ELECT. . . . .	467	325 081	.2	904	TEA . . . . .	279	116 702	.1
702	OTHER ELECTRICAL MEASURING INSTR. . . . .	393	93 605	.1	907	MACHINE RENTAL, ROYALTIES . . . . .	1 367	327 601	.2
703	POWER, DISTRIBUTION TRANSFORMERS . . . . .	379	488 670	.3	990	PORK - FRESH, FROZEN . . . . .	560	280 480	.2
704	OTHER TRANSFORMERS . . . . .	301	114 729	.1	991	SAUSAGE, OTHER PREPARED MEATS* . . . . .	140	85 148	.1
705	SWITCH GEAR DEVICES, RELAYS . . . . .	741	395 027	.3	993	READY MIXED CONCRETE, LIME . . . . .	81	26 535	(Z)
706	CIRCUIT BREAKERS . . . . .	552	194 499	.1	994	RECIPTS FROM SERVICES . . . . .	4 918	1 407 766	.9
707	FRACTIONAL HORSEPOWER MOTORS . . . . .	448	276 498	.2	COMMODITIES N.E.C. . . . .				
708	INTEGRAL HORSEPOWER MOTORS . . . . .	555	310 418	.2	(X)	15 778 994	(X)		
711	MOTOR GENERATOR SETS . . . . .	255	354 148	.2					
712	OTHER MOTORS, GENERATORS . . . . .	433	337 798	.2					
713	PARTS, SUPPLIES FOR MOTORS . . . . .	278	28 521	(Z)					
714	GENERAL INDUSTRIAL POWER CIRCUIT . . . . .	781	638 150	.4					
715	WELDING APPARATUS . . . . .	118	137 875	.1					
717	ELECTRIC INDUSTRIAL GOODS, N.E.C. . . . .	461	505 311	.3					
722	ELECTRIC HOUSEWARES, FANS, PARTS . . . . .	32	24 526	(Z)					
726	ELECTRIC LAMPS . . . . .	192	419 501	.3					
727	RESIDENTIAL TYPE ELECT FIXTURE . . . . .	38	56 452	(Z)					
728	COMMERCIAL, ELECTRICAL FIXTURES . . . . .	225	130 431	.1					
732	OTHER ELECT., NONELECTRIC LIGHT. . . . .	215	64 834	(Z)					
733	CURRENT CARRYING WIRING DEVICES . . . . .	362	130 050	.1					
734	NONCURRENT CARRYING DEVICES . . . . .	25	133 207	.1					
735	HOUSEHOLD, AUTOMOBILE RADIOS . . . . .	326	6 539	(Z)					
737	RECORDERS, PHONOGRAPHS, RADIO . . . . .	14	2 765	(Z)					
741	PHONOGRAPH RECORDS . . . . .	40	174 693	.1					
742	TELEPHONE SWITCHING . . . . .	67	749 133	.5					
744	RADIO, TV COMMUNICATIONS EQUIP. . . . .	467	675 695	.4					
745	ELECTRON TUBES, RECEIVING TYPES . . . . .	127	184 908	.1					
746	CATHODE RAY PICTURE TUBES . . . . .	63	144 893	.1					
747	TRANSMITTING, INDUSTRIAL TUBES . . . . .	70	80 889	.1					
748	TRANSISTORS, RECTIFIERS . . . . .	343	519 949	.3					
751	ELECTRONIC COMPONENTS, N.E.C. . . . .	505	463 333	.3					

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

\* Detail may not add to total due to rounding.

TABLE 3B Manufacturers' Sales Branches and Sales Offices--United States, by Kind of Business: 1967

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	UNITED STATES										
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					416	PLASTIC PRODUCT, N.E.C. . . . .	11	4 865	16.1	.5
	TOTAL . . . . .	724	25 268 153	(X)	100.0	551	METAL CANS . . . . .	9	19 858	12.4	2.0
803	PASSENGER CARS . . . . .	345	20 474 685	89.9	81.0	555	BUILDERS' HARDWARE . . . . .	58	2 638	13.0	.3
804	TRUCK TRACTORS, CHASSIS, TRUCKS	453	3 373 165	36.3	13.3	888	BROOMS, BRUSHES. . . . .	36	5 387	3.0	.6
805	PARTS, ACCESS FOR PASS. CAR. . .	498	1 158 681	10.2	4.6	899	MISC. MANUF. PROD. N.E.C. . . . .	360	13 682	4.6	1.4
999	RECEIPTS FROM SERVICES . . . . .	312	85 207	5.2	.3		COMMOOITIES N.E.C. . . . .	(X)	19 817	(X)	2.0
	COMMODITIES N.E.C. . . . .	(X)	176 415	(X)	.7						
	AUTOMOTIVE EQUIPMENT (SIC 5013)										
	TOTAL . . . . .	774	3 119 302	(X)	100.0			1 556	13 673 740	(X)	100.0
684	MEASURING, DISPENSING PUMPS. . .	50	39 973	86.6	1.3	301	ALKALIES, SODA ASH, CAUSTIC SODA	129	429 048	14.2	3.1
686	CARBURETORS, PISTONS . . . . .	25	13 678	50.0	.4	302	INDUSTRIAL GASES . . . . .	215	264 207	15.5	1.9
801	TRUCK, BUS BODIES. . . . .	117	53 197	16.1	1.7	303	CYCLIC CRUDES AND COAL TAR . . .	273	666 929	11.9	4.9
802	TRUCK TRAILERS, CHASSIS. . . . .	186	329 538	69.7	10.6	304	INORGANIC COLOR PIGMENTS . . . .	72	34 678	1.4	.3
805	PARTS, ACCESS FOR PASS. CAR. . .	629	2 439 642	82.4	78.2	305	MISCELLANEOUS CYCLIC CHEMICAL. .	236	166 399	3.1	1.2
999	RECEIPTS FROM SERVICES . . . . .	221	41 870	7.9	1.3	306	MISCELLANEOUS ACYCLIC CHEMICALS.	300	1 525 582	22.8	11.2
	COMMOOITIES N.E.C. . . . .	(X)	201 404	(X)	6.5	307	SYNTHETIC ORGANIC CHEMICALS. . .	183	393 147	8.6	2.9
	TIRES AND TUBES (SIC 5014)					308	PESTICIDES . . . . .	72	116 817	8.2	.9
	TOTAL . . . . .	279	1 778 057	(X)	100.0	311	ETHYL ALCOHOL. . . . .	161	121 170	4.1	.9
401	PASSENGER CAR TIRES. . . . .	278	804 763	45.4	45.3	312	SYNTHETIC AMMONIA, NITRIC ACID .	168	178 560	4.8	1.3
402	TRUCK, BUS TIRES . . . . .	277	466 459	26.7	26.2	313	CHLORINE, OTHER BLEACHING COMP.	71	40 078	1.8	.3
403	OTHER PNEUMATIC TIRES. . . . .	201	119 038	7.3	6.7	314	SULFURIC ACID. . . . .	86	108 873	5.2	.8
404	INNER TUBES, TREAD RUBBER. . . .	220	85 953	5.5	4.8	315	INORGANIC ACIOS, EXCEPT NITRIC	134	84 866	2.1	.6
899	MISC. MANUF. PROD. N.E.C. . . . .	73	56 787	7.7	3.2	318	POTASSIUM, SODIUM COMPOUNOS. . .	143	193 409	6.5	1.4
	COMMODITIES N.E.C. . . . .	(X)	245 057	(X)	13.8	321	CHEMICAL CATALYTIC PREPARATIONS.	84	114 044	5.9	.8
	DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)					322	OTHER INORGANIC CHEMICALS. . . .	149	424 872	10.7	3.1
	TOTAL . . . . .	487	3 981 698	(X)	100.0	323	REGENERATED CELLULOSIC PRODUCTS.	71	316 592	12.7	2.3
015	ORY MILK PRODUCTS. . . . .	18	8 771	6.8	.2	324	THERMO PLASTIC RESINS. . . . .	201	833 732	19.3	6.1
043	OTHER PREPARED ANIMAL FEEDS. . .	14	35 511	15.7	.9	325	THERMOSETTING RESINS . . . . .	132	132 393	6.8	1.0
277	SANITARY NAPKINS, TAMPONS. . . .	5	75 162	38.7	1.9	326	SYNTHETIC RESINS FOR COATINGS. .	181	246 226	8.3	1.8
278	SANITARY TISSUE HEALTH PRODUCTS.	17	181 396	67.6	4.6	327	OTHER PLASTIC MATERIALS. . . . .	229	525 794	13.7	3.8
303	CYCLIC CRUDES AND COAL TAR . . .	45	19 771	3.7	.5	328	SYNTHETIC RUBBER . . . . .	57	404 833	31.9	3.0
304	INORGANIC COLOR PIGMENTS . . . .	15	13 473	5.1	.3	331	ACETATE YARNS. . . . .	34	107 729	5.3	.8
307	SYNTHETIC ORGANIC CHEMICALS. . .	36	8 810	2.7	.2	334	OTHER NONCELLULOSIC SYNTHETIC. .	50	757 630	25.8	5.5
327	OTHER PLASTIC MATERIALS. . . . .	14	8 937	2.8	.2	343	SOAP, DETERGENTS, HOUSEHOLO. . .	146	1 372 536	46.2	10.0
335	BIOLOG PRODUCTS FOR HUMAN USE. .	98	17 811	2.3	.4	344	SOAP, OTHER OETERGENTS . . . . .	249	186 228	6.5	1.4
336	BIOLOGICAL PRODUCTS FOR VET USE.	117	8 514	1.8	.2	345	HOUSEHOLD INSECTICIOS . . . . .	92	39 212	6.5	.3
337	MEOICINALS, CHEMICALS BOTANICALS	71	155 535	22.6	3.9	346	SPECIALTY CLEANING SANITATION. .	234	308 474	10.5	2.3
338	VITAMINS, NUTRIENT PREPARATIONS.	190	124 189	10.0	3.1	347	SURFACE ACTIVE FINISHING AGENTS.	140	88 243	2.6	.6
341	PHARMACEUTICAL . . . . .	275	1 673 379	65.5	42.0	352	HAIR PREPARATIONS. . . . .	51	85 574	5.8	.6
342	PHARMACEUTICAL FOR VET USE . . .	209	85 426	6.4	2.1	353	DENTIFRICES. . . . .	77	153 193	8.0	1.1
343	SOAP, OETERGENTS, HOUSEHOLO. . .	40	66 484	8.0	1.7	354	OTHER TOILET PREPARATIONS. . . .	60	32 947	1.8	.2
346	SPECIALTY CLEANING SANITATION. .	40	12 294	1.2	.3	361	GUH, WOOD CHEMICALS. . . . .	19	43 439	12.5	.3
348	SHAVING PREPARATIONS . . . . .	66	96 799	9.9	2.4	364	AGRICULTURAL PESTICIOS. . . . .	84	103 324	4.7	.8
351	PERFUMES, TOILET WATER, COLOGNES	85	251 588	25.0	6.3	366	EXPLOSIVES . . . . .	38	152 789	9.2	1.1
352	HAIR PREPARATIONS. . . . .	99	221 522	16.0	5.6	368	CARBON BLACK . . . . .	29	105 614	72.7	.8
353	DENTIFRICES. . . . .	61	73 646	6.7	1.8	371	SALT . . . . .	60	182 599	40.6	1.3
354	OTHER TOILET PREPARATIONS. . . .	114	453 635	33.1	11.4	372	FATTY ACIOS. . . . .	38	39 653	6.8	.3
364	AGRICULTURAL PESTICIOS. . . . .	22	11 702	5.6	.3	373	CHEMICAL PREPARATIONS, N.E.C. . .	258	394 365	11.8	2.9
373	CHEMICAL PREPARATIONS, N.E.C. . .	26	10 270	8.3	.3	383	LUBRICATING AND SIMILAR OILS . .	42	63 917	9.4	.5
386	OTHER FINISHED PETROLEUM PROD. .	6	14 288	21.0	.4	386	OTHER FINISHED PETROLEUM PROD. .	42	66 101	8.4	.5
413	ORUGIST, MEDICAL SUNORIES . . . .	15	31 362	40.0	.8	416	PLASTIC PRODUCT, N.E.C. . . . .	93	115 280	14.0	.8
552	CUTLERY. . . . .	23	104 161	92.8	2.6	899	MISC. MANUF. PROD. N.E.C. . . . .	162	61 756	6.1	.5
862	SURGICAL, MEDICAL INSTRU. . . . .	54	17 036	5.7	.4	999	RECEIPTS FROM SERVICES . . . . .	83	54 032	2.8	.4
863	SURGICAL, ORTHOPEOIC. . . . .	37	38 583	17.8	1.0		COMMOOITIES N.E.C. . . . .	(X)	1 836 856	(X)	13.4
899	MISC. MANUF. PROD. N.E.C. . . . .	26	23 663	8.1	.6						
	COMMODITIES N.E.C. . . . .	(X)	137 980	(X)	3.5						
	PAINTS AND VARNISHES (SIC 5028)										
	TOTAL . . . . .	1 008	970 546	(X)	100.0						
274	WALLPAPER. . . . .	395	3 483	4.6	.4	101	GREY GOOOS-COTTON DUCK . . . . .	41	130 485	6.6	3.2
303	CYCLIC CRUDES AND COAL TAR . . .	22	25 805	9.7	2.7	102	COTTON SHEETING, ALLIED FABRICS.	57	163 870	5.4	4.0
304	INORGANIC COLOR PIGMENTS . . . .	33	143 272	44.8	14.8	103	COTTON PRINT CLOTH YARN FABRICS.	69	121 461	5.8	3.0
322	OTHER INORGANIC CHEMICALS. . . .	16	5 577	2.4	.6	104	COTTON COLORED YARN FABRICS. . .	40	89 434	4.5	2.2
355	PAINTS, VARNISHES, LACQUERS. . .	956	456 523	62.2	47.0	105	FINE COTTON GOOOS. . . . .	42	94 402	4.4	2.3
356	INDUSTRIAL PRODUCT FINISHES. . .	582	201 967	35.8	20.8	106	OTHER BROAD WOVEN COTTON FABRICS	25	111 858	5.5	2.7
357	MISCELLANEOUS PAINT PRODUCTS . .	770	40 948	7.4	4.2	107	FINISHEO COTTON, BROAD WOVEN . .	55	381 237	19.5	9.3
358	PUTTY, CAULKING COMPOUNOS. . . .	705	23 600	4.2	2.4	108	COTTON SHEETS, PILLOW CASES. . .	56	231 781	7.5	5.7
373	CHEMICAL PREPARATIONS, N.E.C. . .	9	3 124	10.0	.3	109	COTTON TOWELS, WASH CLOTHS . . .	34	62 176	3.4	1.5
						110	OTHER FABRICATED COTTON TEXTILE.	35	52 287	2.9	1.3
						111	100% FILAMENT RAYON (GRAY) . . .	25	104 666	6.0	2.6
						112	100% FILAMENT FABRIC EXC. RAYON.	17	64 041	4.2	1.6
						113	100% SPUN RAYON (GRAY) . . . . .	27	62 248	3.7	1.5
						114	100% SPUN POLYESTER BLENDS . . .	24	45 937	2.4	1.1
						115	ALL OTHER 100% SPUN FABRICS. . .	19	24 547	1.6	.6
						116	COMBINATION OF FILAMENT (GRAY).	25	68 098	3.7	1.7
						117	BLANKETING, SILK, PAPER (GRAY).	11	23 227	5.2	.6
						118	MAN-MAE FIBER OR SILK TEXTILE.	32	193 857	9.1	4.7
						119	WOOL FABRICS, GREY GOOOS . . . .	12	55 888	11.4	1.4
						120	FINISHED WOOL APPAREL FABRICS. .	29	364 825	15.3	8.9
						121	FINISHEO WOOL YARNS, FABRICS . .	12	14 297	3.5	.4
						122	WOOL AND CHIEFLY WOOL BLANKETS.	13	13 705	2.7	.3
						123	WOVEN BRAIODE NARROW FABRICS . .	14	29 502	1.8	.7
						124	WOMEN'S HOSIERY, SEAMLESS. . . .	5	75 946	4.2	1.9
						125	HOSIERY, EXCEPT WOMEN'S. . . .	6	23 797	2.1	.6
						127	KNIT UNDERWEAR AND NIGHT WEAR.	9	61 375	7.1	1.5
						128	KNIT FABRICS, GLOVES, OTHER KNIT	30	52 722	2.2	1.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3B Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business:  
1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES											
129	WOVEN, TUFTED CARPETS, RUGS. . .	24	90 919	3.8	2.2						
130	FINISHED COTTON BROADWOVEN. . .	37	347 321	11.9	8.5						
131	FINISHED MAN-MADE FIBER. . . . .	51	596 269	20.3	14.6						
132	YARNS, EXCEPT WOOL. . . . .	21	130 919	5.6	3.2						
133	WOOL YARNS. . . . .	4	11 063	1.0	.3						
134	THREAO. . . . .	10	13 686	2.7	.3						
138	COATED FABRICS, NOT RUBBERIZED. .	4	27 079	2.4	.7						
139	TIRE CORO AND FABRIC. . . . .	10	13 686	2.7	.3						
157	CURTAINS, ORAPERIES (EXC. LACE). .	17	60 274	3.0	1.5						
158	SEOSPREADS, OTHER HOUSE FURN. . .	14	17 068	1.5	.4						
226	VENETIAN BLINDS AND SHADES. . . .	16	8 341	50.0	.2						
	COMMOOTIES N.E.C. . . . .	(X)	47 535	(X)	1.2						
NOTIONS AND OTHER ORY GOOOS (SIC 5034)											
	TOTAL. . . . .	183	1 054 581	(X)	100.0						
110	OTHER FABRICATED COTTON TEXTILE. .	37	232 794	76.2	22.1						
118	MAN-MADE FIBER OR SILK TEXTILE. .	39	125 226	43.7	11.9						
123	WOVEN BRAIDED NARROW FABRICS. . .	12	22 769	73.3	2.2						
128	KNIT FABRICS, GLOVES, OTHER KNIT	18	42 380	42.1	4.0						
134	THREAO. . . . .	35	77 801	7.4	7.4						
136	LACE GOOOS. . . . .	3	13 569	81.2	1.3						
141	TEXTILE GOOOS, N.E.C. . . . .	12	7 712	13.4	.7						
887	NEEOLES, PINS, FASTENERS. . . . .	38	74 728	63.3	7.1						
	COMMOOTIES N.E.C. . . . .	(X)	457 602	(X)	43.4						
MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)											
	TOTAL. . . . .	170	1 128 877	(X)	100.0						
125	HOSERY, EXCEPT WOMEN'S. . . . .	7	33 485	36.5	3.0						
142	MEN'S, BOYS' SUITS AND COATS. . . .	20	60 438	90.0	5.4						
143	MEN'S, BOYS' DRESS SHIRTS. . . . .	63	345 835	78.0	30.6						
144	MEN'S BOYS' SEPARATE TROUSERS. . .	60	183 348	31.3	16.2						
145	WORK CLOTHING. . . . .	70	295 025	48.0	26.1						
146	MEN'S, BOYS' NECKWEAR, CLOTHING. .	26	52 952	24.6	4.7						
147	BLOUSES. . . . .	20	11 964	9.0	1.1						
149	WOMEN'S, MISSES SUITS. . . . .	14	14 835	8.6	1.3						
150	WOMEN'S, MISSES OUTERWEAR. . . . .	24	52 738	16.4	4.7						
151	WOMEN'S, CHILDREN'S UNDERWEAR. . .	4	3 721	5.0	.3						
	COMMOOTIES N.E.C. . . . .	(X)	74 536	(X)	6.6						
WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)											
	TOTAL. . . . .	216	1 101 751	(X)	100.0						
107	FINISHED COTTON, BROAD WOVEN. . . .	6	6 023	12.8	.5						
124	WOMEN'S HOSIERY, SEAMLESS. . . . .	22	48 137	83.0	4.4						
125	HOSERY, EXCEPT WOMEN'S. . . . .	11	6 267	12.0	.6						
126	KNIT OUTERWEAR. . . . .	38	64 914	29.5	5.9						
127	KNIT UNDERWEAR AND NIGHT WEAR. . .	17	60 235	63.2	5.5						
143	MEN'S, BOYS' DRESS SHIRTS. . . . .	19	6 601	6.7	.6						
146	MEN'S, BOYS' NECKWEAR, CLOTHING. .	31	47 713	33.5	4.3						
147	BLOUSES. . . . .	36	39 973	19.0	3.6						
148	WOMEN'S, MISSES DRESSES. . . . .	45	69 651	38.6	6.3						
149	WOMEN'S, MISSES SUITS. . . . .	28	97 833	47.0	8.9						
150	WOMEN'S, MISSES OUTERWEAR. . . . .	34	72 289	48.8	6.6						
151	WOMEN'S, CHILDREN'S UNDERWEAR. . .	52	134 139	54.9	12.2						
152	CORSETS, ALLIED GARMENTS. . . . .	27	319 452	90.9	29.0						
156	OTHER APPAREL (FUR GOOOS, ROBES). .	31	60 753	37.9	5.5						
424	LAOIES', CHILDREN'S HANOBAGS. . . .	8	27 530	100.0	2.5						
	COMMOOTIES N.E.C. . . . .	(X)	40 241	(X)	3.7						
FOOTWEAR (SIC 5039)											
	TOTAL. . . . .	78	474 593	(X)	100.0						
405	RUBBER FOOTWEAR. . . . .	41	91 103	52.0	19.2						
421	FOOTWEAR, EXCEPT RUBBER. . . . .	45	353 554	93.9	74.5						
	COMMOOTIES N.E.C. . . . .	(X)	29 936	(X)	6.3						
FROZEN FOODS (SIC 5042)											
	TOTAL. . . . .	45	242 098	(X)	100.0						
032	FROZEN PACKAGE SEAFOOD. . . . .	20	18 134	51.0	7.5						
033	FROZEN FRUITS, JUICES, AOES. . . . .	16	18 793	34.9	7.8						
034	FROZEN VEGETABLES. . . . .	14	40 903	59.9	16.9						
035	FROZEN PREPARED FOODS. . . . .	31	159 599	70.1	65.9						
	COMMOOTIES N.E.C. . . . .	(X)	4 669	(X)	1.9						
UNITED STATES--CONTINUED											
DAIRY PRODUCTS (SIC 5043)											
	TOTAL. . . . .	978	2 362 216	(X)	100.0						
013	CREAMERY BUTTER. . . . .	578	182 306	16.9	7.7						
014	NATURAL CHEESE, PROCESSED CHEESE	307	492 470	35.2	20.8						
015	ORY MILK PRODUCTS. . . . .	139	76 179	7.7	3.2						
016	CANNEO MILK, BULK EVAPORATED. . . .	35	39 081	22.0	1.7						
017	ICE CREAM, ICE MILK MIXES. . . . .	410	33 620	3.6	1.4						
018	ICE CREAM, ICES, OTHER FROZEN. . . .	595	257 762	38.9	10.9						
019	BULK FLUID MILK, CREAM. . . . .	156	123 245	37.9	5.2						
020	BOTTLED MILK, CREAM. . . . .	598	561 281	62.1	23.8						
021	COTTAGE CHEESE, BUTTERMILK. . . . .	626	103 848	9.4	4.4						
025	CANNEO FRUITS. . . . .	69	12 830	1.3	.5						
026	CANNEO VEGETABLES. . . . .	5	723	.5	.2						
027	CANNEO FRUIT JUICES. . . . .	119	8 886	1.5	.4						
029	OTHER CANNEO SPECIALTIES. . . . .	78	27 695	3.4	1.2						
031	PICKLES, SAUCES. . . . .	85	135 922	16.2	5.8						
042	OOG AND CAT FOOD. . . . .	42	11 508	2.2	.5						
047	BREAD, BREAD-TYPE ROLLS. . . . .	65	32 355	4.9	1.4						
050	PIES, PASTRIES, DONUTS, COOKIES. . . .	38	10 117	2.4	.4						
051	BISCUITS, CRACKERS, PRETZELS. . . . .	69	13 988	3.3	.6						
052	OTHER ORY BAKERY PRODUCTS. . . . .	38	27 468	13.0	1.2						
055	CONFECTIONERY PRODUCTS. . . . .	79	22 484	2.8	1.0						
056	CHOCOLATE COATINGS. . . . .	49	7 008	1.3	.3						
072	SHORTENINGS, COOKING OILS. . . . .	64	19 639	2.3	.8						
073	MARGERINES. . . . .	330	47 386	3.6	2.0						
075	MACARONI, NOODLE PRODUCTS. . . . .	62	28 585	3.5	1.2						
079	OTHER FOOD PRODUCTS. . . . .	191	15 146	1.7	.6						
901	LIVE POULTRY. . . . .	9	5 978	13.0	.3						
902	SHELL EGGS. . . . .	267	6 587	1.3	.3						
999	RECEIPTS FROM SERVICES. . . . .	19	5 292	1.8	.2						
	COMMOOTIES N.E.C. . . . .	(X)	47 827	(X)	2.0						
POULTRY AND POULTRY PRODUCTS (SIC 5044)											
	TOTAL. . . . .	33	110 640	(X)	100.0						
011	DRESSED POULTRY, SMALL GAME. . . . .	13	35 959	67.9	32.5						
012	EGGS, LIQUID, ORIO, FROZEN. . . . .	18	8 704	22.8	7.9						
013	CREAMERY BUTTER. . . . .	7	677	4.1	.6						
014	NATURAL CHEESE, PROCESSED CHEESE	7	914	5.5	.8						
025	CANNEO FRUITS. . . . .	7	509	3.2	.5						
033	FROZEN FRUITS, JUICES, AOES. . . . .	7	665	3.9	.6						
035	FROZEN PREPARED FOODS. . . . .	7	6 582	20.4	5.9						
073	MARGERINES. . . . .	13	1 595	2.7	1.4						
078	SWEETENINGS, SYRUPS, MOLASSES. . . .	9	1 139	5.6	1.0						
079	OTHER FOOD PRODUCTS. . . . .	7	3 098	18.0	2.8						
902	SHELL EGGS. . . . .	13	36 622	73.7	33.1						
904	TEA. . . . .	7	924	4.7	.8						
	COMMOOTIES N.E.C. . . . .	(X)	13 252	(X)	12.0						
CONFECTIONERY (SIC 5045)											
	TOTAL. . . . .	263	841 855	(X)	100.0						
031	PICKLES, SAUCES. . . . .	18	1 905	10.5	.2						
055	CONFECTIONERY PRODUCTS. . . . .	65	171 759	41.9	20.4						
077	CHIPS, POTATO, CORN, ETC. . . . .	173	93 427	94.0	11.1						
	COMMOOTIES N.E.C. . . . .	(X)	574 764	(X)	68.3						
MEATS AND MEAT PRODUCTS (SIC 5047)											
	TOTAL. . . . .	616	2 810 813	(X)	100.0						
001	FRESH BEEF. . . . .	552	1 172 431	45.1	41.7						
002	FRESH VEAL. . . . .	429	54 599	2.5	1.9						
003	FRESH LAMB, MUTTON. . . . .	452	94 172	4.2	3.4						
004	PROCESSED PORK. . . . .	560	354 916	13.5	12.6						
005	LARD. . . . .	466									

TABLE 3B Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business:  
1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	UNITED STATES										
991	SAUSAGE, OTHER PREPARED MEATS . . . . .	140	85 148	8.9	3.0	752	STORAGE BATTERIES. . . . .	97	87 687	3.0	.8
	COMMOOITIES N.E.C. . . . .	(X)	37 574	(X)	1.3	753	PRIMARY BATTERIES, DRY AND WET . . . . .	95	47 298	1.2	.4
						758	COPPER, COPPER-BASE ALLOY WIRE . . . . .	198	66 644	1.8	.6
						761	COMMUNICATION WIRE, CABLE. . . . .	205	472 591	13.5	4.4
						762	MAGNET WIRE. . . . .	188	156 008	4.0	1.4
						763	POWER WIRE, CABLE. . . . .	220	158 291	19.4	1.5
						764	OTHER DRAWN, INSUL NONFER WIRE . . . . .	286	288 070	7.1	2.7
						899	MISC. MANUF. PROD. N.E.C.. . . . .	295	80 372	3.6	.7
						990	RECEIPTS FROM SERVICES . . . . .	339	355 490	5.4	3.3
							COMMOOITIES N.E.C. . . . .	(X)	3 035 511	(X)	28.2
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)						ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
	TOTAL . . . . .	2 348	8 676 558	(X)	100.0		TOTAL <sup>2</sup> . . . . .	384	1 923 054	(X)	100.0
007	CANNED MEATS, EXC. OOG FOOD. . . . .	146	99 561	10.4	1.1		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
014	NATURAL CHEESE, PROCESSED CHEESE . . . . .	264	104 929	13.3	1.2		TOTAL . . . . .	622	2 095 756	(X)	100.0
016	CANNED MILK, BULK EVAPORATED . . . . .	81	189 774	48.8	2.2	584	FABRICATED METAL PRODUCTS, N.E.C. . . . .	9	6 524	4.6	.3
022	CANNED, CURED SEAFOODS . . . . .	131	38 905	4.2	.4	662	POWER TRANSMISSION EQUIPMENT . . . . .	21	4 478	2.7	.2
023	CANNED BABY FOOD (EXC. MEAT) . . . . .	83	191 509	42.3	2.2	703	POWER, DISTRIBUTION TRANSFORMERS . . . . .	13	12 520	4.0	.6
025	CANNED FRUITS . . . . .	207	265 976	20.0	3.1	705	SWITCH GEAR OUCTS, RELAYS. . . . .	43	9 005	2.0	.4
026	CANNED VEGETABLES. . . . .	134	204 266	20.3	2.4	707	FRACTIONAL HORSEPOWER MOTORS . . . . .	37	18 731	4.9	.9
027	CANNED FRUIT JUICES. . . . .	131	69 066	7.2	.8	708	INTEGRAL HORSEPOWER MOTORS . . . . .	19	6 978	1.8	.3
029	OTHER CANNED SPECIALTIES . . . . .	143	141 953	7.3	1.6	712	OTHER MOTORS, GENERATORS . . . . .	35	11 992	3.3	.6
030	ORIO, DEHYDRATED FRUITS, VEG. . . . .	290	99 564	6.0	1.1	714	GENERAL INDUSTRIAL POWER CIRCUIT . . . . .	50	36 999	7.4	1.8
031	PICKLES, SAUCES. . . . .	438	266 515	7.7	3.1	717	ELECTRIC INDUSTRIAL GOOD, N.E.C. . . . .	41	15 432	3.8	.7
035	FROZEN PREPARED FOODS. . . . .	56	28 278	5.2	.3	726	ELECTRIC LAMPS . . . . .	4	18 006	8.1	.9
036	WHEAT FLOUR EXCEPT BLEND. . . . .	134	278 915	12.2	3.2	744	RADIO, TV COMMUNICATIONS EQUIP. . . . .	287	569 744	63.8	27.2
038	SELF RISING, PREPARED FLOUR . . . . .	202	297 824	10.0	3.4	745	ELECTRON TUBES, RECEIVING TYPES. . . . .	61	161 388	22.0	7.7
039	ORY CORN MILLING PRODUCTS. . . . .	46	49 294	12.2	.6	746	CATHODE RAY PICTURE TUBES. . . . .	63	144 893	18.5	6.9
042	OOG AND CAT FOOD . . . . .	125	244 498	9.9	2.8	747	TRANSMITTING, INDUSTRIAL TUBES . . . . .	70	80 889	10.5	3.9
044	CEREAL BREAKFAST FOODS . . . . .	207	663 186	22.0	7.6	748	TRANSISTORS, RECTIFIERS. . . . .	194	471 962	40.9	22.5
045	MILLED RICE, BY-PRODUCTS . . . . .	22	60 192	8.1	.7	751	ELECTRONIC COMPONENTS, N.E.C.. . . . .	248	422 822	37.6	20.2
046	WET CORN MILLING PRODUCTS. . . . .	132	393 333	50.5	4.5	851	AIRCRAFT FLIGHT INSTRUMENTS . . . . .	14	6 274	7.6	.2
047	BREAD, BREAD-TYPE ROLLS. . . . .	533	344 603	38.0	4.0	857	OTHER MECH. CONTROL INSTRUM. . . . .	21	6 344	3.9	.3
048	SWEET YEAST GOODS. . . . .	400	31 355	8.8	.4	858	AUTOMATIC TEMPERATURE CONTROLS . . . . .	9	4 502	4.7	.2
049	SOFT CAKE. . . . .	532	99 935	22.6	1.2	899	MISC. MANUF. PROD. N.E.C.. . . . .	17	10 817	22.7	.5
050	PIES, PASTRIES, DONUTS, COOKIES. . . . .	539	87 921	11.4	1.0	999	RECEIPTS FROM SERVICES . . . . .	122	43 394	9.5	2.1
051	BISCUITS, CRACKERS, PRETZELS . . . . .	478	423 718	53.8	4.9		COMMOOITIES N.E.C. . . . .	(X)	34 062	(X)	1.6
052	OTHER ORY BAKERY PRODUCTS. . . . .	640	401 029	16.6	4.6						
053	REFINED CANE SUGAR, BY-PRODUCTS . . . . .	17	526 969	92.4	6.1						
054	REFINED BEET SUGAR, BY-PRODUCTS . . . . .	4	73 235	100.0	.8						
055	CONFECTIONERY PRODUCTS . . . . .	358	81 739	7.5	.9						
056	CHOCOLATE COATINGS . . . . .	5	4 361	16.6	.1						
057	CONFECTIONERY-TYPE CHOCOLATE . . . . .	5	43 167	71.4	.5						
058	OTHER CHOCOLATE, COCOA PRODUCTS . . . . .	160	56 400	3.5	.7						
065	BOTTLED, CANNED SOFT DRINKS. . . . .	232	161 612	30.6	1.9						
066	FLAVORINGS . . . . .	139	130 030	9.6	1.5						
070	ROASTED COFFEE . . . . .	293	581 676	28.8	6.7						
072	SHORTENINGS, COOKING OILS. . . . .	146	85 955	9.8	1.0						
073	MARGERINES . . . . .	222	130 597	13.3	1.5						
075	MACARONI, NOODLE PRODUCTS . . . . .	129	35 706	4.1	.4						
076	DESSERTS, READY-TO-MIX . . . . .	303	201 274	9.8	2.3	358	PUTTY, CAULKING COMPOUNDS. . . . .	7	6 216	57.1	.8
077	CHIPS, POTATO, CORN, ETC. . . . .	264	39 491	5.1	.5	447	ABRASIVE PRODUCTS. . . . .	8	1 866	3.7	.2
078	SWEETENINGS, SYRUPS, MOLASSES. . . . .	377	77 362	2.8	.9	501	IRON AND STEEL PRODUCTS . . . . .	14	7 950	17.2	1.0
079	OTHER FOOD PRODUCTS. . . . .	624	545 948	15.3	6.3	507	OTHER CARBON STEEL PRODUCTS. . . . .	4	2 039	7.3	.3
904	TEA. . . . .	272	115 778	13.9	1.3	513	OTHER COPPER AND BRASS MILL PROD. . . . .	5	2 661	6.2	.3
	COMMOOITIES N.E.C. . . . .	(X)	709 159	(X)	8.2	552	CUTLERY. . . . .	11	34 590	77.1	4.4
						553	MECHANICS' HANO SERVICE TOOLS. . . . .	94	78 782	43.5	10.1
						554	HANO SAWS, SAW BLADES. . . . .	32	34 010	43.1	4.4
						555	BUILDERS' HARDWARE . . . . .	33	55 591	68.2	7.1
						556	OTHER HARDWARE . . . . .	90	53 468	34.6	6.9
						563	METAL OOOKS, SASH, TRIM. . . . .	18	3 890	8.4	.5
						565	SHEET METAL WORK . . . . .	13	3 607	13.8	.5
						568	BOLTS, NUTS, WASHERS, RIVETS. . . . .	111	152 475	70.1	19.5
						573	FABRICATED WIRE PRODUCTS, N.E.C. . . . .	83	65 143	47.7	8.4
						574	METAL BARRELS, DRUMS, PAILS. . . . .	9	2 847	13.7	.4
						578	FITTINGS, UNIONS FOR PIPING. . . . .	5	1 710	8.6	.2
						581	OTHER VALVES, FITTINGS . . . . .	34	3 617	7.5	.5
						584	FABRICATED METAL PRODUCTS, N.E.C. . . . .	190	178 422	63.7	22.9
						627	MINING MACHINERY, EQUIPMENT. . . . .	4	6 459	37.5	.6
						636	HOISTS, CRANES, MONORAILS. . . . .	11	8 558	13.9	1.1
						643	SMALL CUTTING TOOLS. . . . .	11	3 839	29.4	.5
						644	METALWORKING MACHINERY, N.E.C.. . . . .	57	11 881	16.4	1.5
						662	POWER TRANSMISSION EQUIPMENT . . . . .	5	1 706	14.2	.2
						663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	22	3 788	8.6	.5
						857	OTHER MECH. CONTROL INSTRUM. . . . .	8	3 394	5.4	.4
						899	MISC. MANUF. PROD. N.E.C.. . . . .	20	3 890	9.6	.5
						999	RECEIPTS FROM SERVICES . . . . .	80	14 717	12.5	1.9
							COMMOOITIES N.E.C. . . . .	(X)	34 717	(X)	4.5
							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
	TOTAL . . . . .	1 751	10 765 014	(X)	100.0		TOTAL . . . . .	181	576 465	(X)	100.0
662	POWER TRANSMISSION EQUIPMENT . . . . .	186	198 374	8.6	1.8	557	METAL PLUMBING FIXTURES. . . . .	71	95 540	34.9	16.6
701	EQUIPMENT FOR TESTING ELECT. . . . .	467	325 081	5.8	3.0	558	PLUMBING FIXTURE FITTINGS, TRIM. . . . .	79	75 738	26.2	13.1
702	OTHER ELECTRICAL MEASURING INSTR. . . . .	393	93 605	2.2	.9	561	NON-ELECTRIC HEATING EQUIPMENT. . . . .	125	89 985	38.1	15.6
703	POWER, DISTRIBUTION TRANSFORMERS . . . . .	366	476 150	10.9	4.4	564	FABRICATED PLATE WORK. . . . .	8	136 985	64.1	23.8
704	OTHER TRANSFORMERS . . . . .	301	114 729	2.7	1.1	565	SHEET METAL WORK . . . . .	5	2 457	25.0	.4
705	SWITCH GEAR OUTFITS, RELAYS. . . . .	698	386 022	7.7	3.6						
706	CIRCUIT BREAKERS . . . . .	552	194 499	4.2	1.8						
707	FRACTIONAL HORSEPOWER MOTORS . . . . .	411	257 767	5.7	2.4						
708	INTEGRAL HORSEPOWER MOTORS . . . . .	477	295 756	6.4	2.7						
711	MOTOR GENERATOR SETS . . . . .	235	346 431	8.6	3.2						
712	OTHER MOTORS, GENERATORS . . . . .	398	325 806	7.5	3.0						
713	PARTS, SUPPLIES FOR MOTORS . . . . .	278	28 521	.9	.3						
714	GENERAL INDUSTRIAL POWER CIRCUIT . . . . .	703	592 003	11.8	5.5						
717	ELECTRIC INDUSTRIAL GOOD, N.E.C. . . . .	413	489 306	11.0	4.5						
722	ELECTRIC HOUSEWARES, FANS, PARTS . . . . .	25	11 625	12.5	.1						
726	ELECTRIC LAMPS . . . . .	188	401 495	8.7	3.7						
727	RESIDENTIAL TYPE ELECT FIXTURE . . . . .	38	56 452	38.4	.5						
728	COMMERCIAL, ELECTRICAL FIXTURES. . . . .	225	130 431	3.8	1.2						
732	OTHER ELECT., NONELECTRIC LIGHT. . . . .	215	64 834	3.1	.6						
733	CURRENT CARRYING WIRING DEVICES. . . . .	354	126 985	5.4	1.2						
734	NONCURRENT CARRYING DEVICES. . . . .	325	133 207	2.9	1.2						
735	HOUSEHOLD, AUTOMOBILE RADIOS . . . . .	26	6 539	12.5	.1						
742	TELEPHONE SWITCHING. . . . .	67	749 133	23.1	7.0	557	METAL PLUMBING FIXTURES. . . . .	71	95 540	34.9	16.6
744	RADIO, TV COMMUNICATIONS EQUIP. . . . .	176	104 107	2.4	1.0	558	PLUMBING FIXTURE FITTINGS, TRIM. . . . .	79	75 738	26.2	13.1
745	ELECTRON TUBES, RECEIVING TYPES. . . . .	66	23 520	.5	.2	561	NON-ELECTRIC HEATING EQUIPMENT. . . . .	125	89 985	38.1	15.6
748	TRANSISTORS, RECTIFIERS. . . . .	149	47 987	.8	.4	564	FABRICATED PLATE WORK. . . . .	8	136 985	64.1	23.8
751	ELECTRONIC COMPONENTS, N.E.C.. . . . .	253	36 687	.5	.3	565	SHEET METAL WORK . . . . .	5	2 457	25.0	.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3B Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business:  
1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of—					Amount <sup>1</sup> (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES											
601	STEAM ENGINES, GAS HYDR. TURBINE	4	491	16.6	.1	UNITED STATES--CONTINUED					
656	PUMPS, COMPRESSORS, PARTS. . . . .	4	1 208	33.3	.2	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					
661	BLOWERS AND FANS . . . . .	9	1 224	40.0	.2	TOTAL . . . . .					
899	MISC. MANUF. PROD. N.E.C. . . . .	12	22 947	14.4	4.0	2 268	4 952 569	(X)	100.0		
999	RECEIPTS FROM SERVICES . . . . .	16	43 616	23.8	7.6						
	COMMOOITIES N.E.C. . . . .	(X)	106 274	(X)	18.4						
AIR-CONDITONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)											
TOTAL . . . . .											
224	WOOD PARTITIONS AND FIXTURES . .	6	1 520	14.2	.2						
561	NONELECTRIC HEATING EQUIPMENT. .	64	6 728	2.6	1.1						
661	BLOWERS AND FANS . . . . .	6	536	50.0	.1						
678	HEAT TRANSFER EQUIPMENT. . . . .	112	103 161	31.0	17.0						
681	AIR CONDITIONERS, ROOM . . . . .	153	222 660	52.8	36.6						
682	COMMERCIAL REFRIGERATION EQUIP. .	76	33 876	38.0	5.6						
999	RECEIPTS FROM SERVICES . . . . .	44	12 039	9.4	2.0						
	COMMOOITIES N.E.C. . . . .	(X)	66 521	(X)	10.9						
COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)											
TOTAL . . . . .											
275	OIE CUT PAPER AND BOARD. . . . .	463	84 249	3.2	1.4						
664	ELECT. DATA PROCESSING MACHINE. .	720	3 358 360	75.8	54.2						
665	PARTS FOR ELECTRONIC DATA. . . . .	599	73 526	1.8	1.2						
666	COMPUTING, ACCOUNTING MACHINES .	1 428	789 605	46.6	12.7						
668	TYPEWRITERS, PARTS . . . . .	701	467 591	15.1	7.5						
672	ADDRESSING, DICTATING, DUPLICAT. .	1 148	317 438	8.5	5.1						
674	PARTS, ATTACH FOR ADORES MACH. . .	743	57 664	11.6	.9						
884	CARBON PAPER, INK RIBBONS. . . . .	537	63 735	1.7	1.0						
899	MISC. MANUF. PROD. N.E.C. . . . .	287	37 549	1.4	.6						
907	MACHINE RENTAL, ROYALTIES . . . . .	1 110	265 308	17.0	4.3						
999	RECEIPTS FROM SERVICES . . . . .	1 977	336 200	9.3	5.4						
	COMMOOITIES N.E.C. . . . .	(X)	342 491	(X)	5.5						
CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)											
TOTAL . . . . .											
603	OIESEL, SEMI-OIESEL ENGINES. . . .	15	9 728	7.4	1.0						
606	PARTS, ACCESSORIES FOR INTERNAL. . .	29	17 035	7.5	1.8						
608	WHEEL TRACTORS, PARTS, ATTACH. . .	10	9 328	7.0	1.0						
613	HARVESTING MACHINERY . . . . .	8	6 738	5.0	.7						
616	PARTS FOR FARM MACHINERY . . . . .	7	3 240	6.9	.3						
618	TRACKLAYING TRACTORS . . . . .	21	56 874	34.8	6.0						
621	PARTS, ATTACHMENTS FOR TRACK . . . .	63	164 197	56.1	17.4						
622	POWER CRANES, DRAGLINES, SHOVELS .	36	185 949	80.7	19.7						
623	MIXERS, PAVERS, RELATEO EQUIP. . . .	14	21 805	63.8	2.3						
624	TRACTOR SHOVEL LOADERS . . . . .	30	22 099	14.8	2.3						
625	SCRAPERS, GRADERS, ROLLERS . . . . .	41	31 274	17.6	3.3						
626	OTHER CONSTRUCTION MACHINERY . . . .	134	104 799	27.1	11.1						
627	MINING MACHINERY, EQUIPMENT. . . . .	78	163 325	41.9	17.3						
628	OIL GAS FIELD ORILLING MACH. . . . .	11	3 298	15.7	.3						
635	CONVEYORS, PARTS, ATTACHMENTS. . . .	8	6 016	17.6	.6						
636	HOISTS, CRANES, MONORAILS. . . . .	28	14 502	17.2	1.5						
656	PUMPS, COMPRESSORS, PARTS. . . . .	30	8 693	5.7	.9						
685	SERVICE INDUSTRY MACH. N.E.C. . . . .	5	48 592	100.0	5.1						
907	MACHINE RENTAL, ROYALTIES . . . . .	63	13 838	6.7	1.5						
999	RECEIPTS FROM SERVICES . . . . .	48	17 213	8.6	1.8						
	COMMOOITIES N.E.C. . . . .	(X)	36 258	(X)	3.8						
INDUSTRIAL SUPPLIES (SIC 5085)											
TOTAL . . . . .											
140	CORDAGE AND TWINE. . . . .	8	8 530	100.0	.2						
217	WOOD PRODUCTS, N.E.C. . . . .	40	87 753	38.4	2.0						
267	PRESSURE SENSITIVE TAPE. . . . .	28	79 947	26.8	1.8						
302	INDUSTRIAL GASES . . . . .	17	9 704	40.0	.2						
327	OTHER PLASTIC MATERIALS. . . . .	32	9 725	4.0	.2						
367	PRINTING INK . . . . .	59	65 160	93.3	1.4						
406	RUBBER BELTS, BELTING. . . . .	70	64 599	23.3	1.4						
407	RUBBER HOSE, TUBING. . . . .	72	81 859	33.3	1.8						
408	SPONGE, FOAM RUBBER GOODS. . . . .	36	21 181	14.2	.5						
412	MECHANICAL RUBBER GOODS, N.E.C. . .	147	104 221	19.3	2.3						
414	OTHER RUBBER GOODS, N.E.C. . . . .	63	46 165	9.5	1.0						
415	INDUSTRIAL PLASTIC PRODUCTS. . . . .	76	32 258	10.9	.7						
416	PLASTIC PRODUCT, N.E.C. . . . .	175	201 533	16.7	4.5						
428	GLASS CONTAINERS . . . . .	147	802 712	70.9	17.8						
434	GLASS FIBER, PRESSED . . . . .	103	57 776	7.9	1.3						
438	CLAY REFRACTORIES. . . . .	54	51 598	27.5	1.1						
447	ABRASIVE PRODUCTS. . . . .	76	223 034	50.5	5.0						
448	ASBESTOS PRODUCTS. . . . .	32	68 206	20.2	1.5						
451	GASKETS, PACKING, ASBESTOS . . . . .	63	44 722	24.3	1.0						
452	MINERALS, EARTHS, GROUND TREATEO	28	70 810	38.0	1.6						
453	MINERAL WOOL . . . . .	100	251 347	45.1	5.6						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

Detail may not add to total due to rounding.



TABLE 3B Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business:  
1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of—					Amount <sup>1</sup> (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES											
454	NONCLAY REFRACTORIES . . . . .	64	115 984	52.0	2.6						
455	OTHER NONMETAL MINERAL PROD. . . . .	85	49 155	13.7	1.1						
571	METAL STAMPINGS . . . . .	103	162 736	27.6	3.6						
572	METAL PLATING, POLISHING . . . . .	11	15 070	100.0	.3						
577	VALVES FOR PIPING SYSTEM . . . . .	23	31 498	87.5	.7						
578	FITTINGS, UNIONS FOR PIPING . . . . .	76	74 668	60.7	1.7						
581	OTHER VALVES, FITTINGS . . . . .	144	197 803	55.0	4.4						
582	METAL FOIL AND LEAF . . . . .	23	37 042	80.0	.8						
635	CONVEYORS, PARTS, ATTACHMENTS . . . . .	53	34 010	25.8	.8						
636	HOISTS, CRANES, MONORAILS . . . . .	8	4 006	50.0	.1						
638	METAL-CUTTING, BORING, DRILLING . . . . .	11	7 822	28.5	.2						
644	METALWORKING MACHINERY, N.E.C. . . . .	15	3 241	20.0	.1						
657	BALL, ROLLER BEARINGS . . . . .	168	396 006	85.4	8.8						
658	PARTS, ROLLER BEARINGS . . . . .	26	11 938	21.4	.3						
662	POWER TRANSMISSION EQUIPMENT . . . . .	157	261 671	92.0	5.8						
663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	104	21 642	5.8	.5						
708	INTEGRAL HORSEPOWER MOTORS . . . . .	59	7 684	11.7	.2						
715	WELDING APPARATUS . . . . .	98	117 653	86.6	2.6						
899	MISC. MANUF. PROD. N.E.C. . . . .	112	32 033	5.1	.7						
999	RECEIPTS FROM SERVICES . . . . .	83	40 431	10.8	.9						
	COMMODITIES N.E.C. . . . .	(X)	495 153	(X)	11.0						
PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)											
	TOTAL . . . . .	843	668 159	(X)	100.0						
302	INDUSTRIAL GASES . . . . .	11	3 794	31.5	.6						
428	GLASS CONTAINERS . . . . .	5	1 865	20.0	.3						
434	GLASS FIBER, PRESSED . . . . .	19	90 711	90.0	13.6						
453	MINERAL WOOL . . . . .	5	16 434	22.7	2.5						
577	VALVES FOR PIPING SYSTEM . . . . .	9	1 507	5.5	.2						
754	X-RAY, THERAPEUTIC APPARATUS . . . . .	36	34 257	91.0	5.1						
755	ENGINE ELECTRICAL EQUIPMENT . . . . .	9	1 742	10.0	.3						
852	LABORATORY, SCIENTIFIC INSTR. . . . .	40	22 307	86.8	3.3						
853	SURVEYING DRAFTING INSTRUMENTS . . . . .	19	11 043	62.9	1.7						
854	INTEGRATING METERS, NONELECT. . . . .	60	58 048	88.7	8.7						
855	INDUSTRIAL PROCESS INSTRUMENTS . . . . .	15	4 199	9.3	.6						
861	OPTICAL INSTRUMENTS AND LENSES . . . . .	75	51 047	56.7	7.6						
862	SURGICAL, MEDICAL INSTRU. . . . .	54	74 303	73.5	11.1						
863	SURGICAL, ORTHOPEDIC . . . . .	30	53 770	59.7	8.0						
864	PERSONAL PROTECTIVE DEVICES . . . . .	40	36 011	60.6	5.4						
866	OPHTHALMIC GOODS . . . . .	516	164 164	80.1	24.6						
872	SENSITIZED PHOTO PAPER, CLOTH . . . . .	15	6 117	45.0	.9						
899	MISC. MANUF. PROD. N.E.C. . . . .	19	6 226	.7	.1						
	COMMODITIES N.E.C. . . . .	(X)	36 214	(X)	5.4						
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)											
	TOTAL . . . . .	252	268 734	(X)	100.0						
685	SERVICE INDUSTRY MACH. N.E.C. . . . .	178	173 279	92.6	64.5						
893	MORTICIANS GOODS . . . . .	52	33 154	99.1	12.3						
899	MISC. MANUF. PROD. N.E.C. . . . .	5	2 757	50.0	1.0						
999	RECEIPTS FROM SERVICES . . . . .	54	740	4.2	.3						
	COMMODITIES N.E.C. . . . .	(X)	58 804	(X)	21.9						
TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)											
	TOTAL . . . . .	136	711 041	(X)	100.0						
606	PARTS, ACCESSORIES FOR INTERNAL . . . . .	19	3 558	4.9	.5						
663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	12	1 739	2.8	.2						
805	PARTS, ACCESS FOR PASS. CAR. . . . .	11	6 218	5.9	.9						
806	AIRCRAFT, ENGINES, PARTS . . . . .	24	16 665	32.3	2.3						
807	AIRCRAFT EQUIPMENT, N.E.C. . . . .	73	240 246	85.7	33.8						
808	BOATS, SHIPS . . . . .	16	58 533	53.9	8.2						
811	LOCOMOTIVES AND PARTS . . . . .	23	87 071	94.5	12.2						
812	RAILROAD, STREET CARS . . . . .	8	204 397	100.0	28.7						
815	OTHER TRANSPORTATION EQUIPMENT . . . . .	14	13 194	47.5	1.9						
851	AIRCRAFT FLIGHT INSTRUMENTS . . . . .	8	22 370	46.9	3.1						
899	MISC. MANUF. PROD. N.E.C. . . . .	6	4 210	8.3	.6						
999	RECEIPTS FROM SERVICES . . . . .	12	4 124	9.8	.6						
	COMMODITIES N.E.C. . . . .	(X)	48 716	(X)	6.9						
COAL (SIC 5091 PT.)											
	TOTAL . . . . .	86	655 582	(X)	100.0						
374	COAL, BITUMINOUS . . . . .	86	650 256	99.2	99.2						
	COMMODITIES N.E.C. . . . .	(X)	5 326	(X)	.8						
UNITED STATES--CONTINUED											
METAL SALES OFFICES (SIC 5091 PT.)											
	TOTAL . . . . .	1 395	17 847 149	(X)	100.0						
321	CHEMICAL CATALYTIC PREPARATIONS . . . . .	37	27 869	5.8	.2						
327	OTHER PLASTIC MATERIALS . . . . .	89	56 437	8.8	.3						
501	IRON AND STEEL PRODUCTS . . . . .	213	698 529	7.8	4.0						
502	IRON AND STEEL PRODUCTS (FLAT) . . . . .	388	5 567 361	49.4	32.0						
503	IRON AND STEEL WIRE, WIRE PROD. . . . .	247	442 889	4.6	2.5						
504	IRON AND STEEL FINISHED PRODUCTS . . . . .	226	1 494 649	19.5	8.6						
505	CAST IRON SOIL PIPE, TUBING . . . . .	12	26 415	28.5	.2						
506	IRON AND STEEL PIPE, TUBING . . . . .	336	1 217 661	12.5	7.0						
507	OTHER CARBON STEEL PRODUCTS . . . . .	169	219 337	5.0	1.3						
508	ALLOY STEEL . . . . .	365	1 186 171	11.1	6.8						
511	STAINLESS STEEL . . . . .	252	517 497	6.3	3.0						
512	COPPER WIRE (ELECTRICAL ONLY) . . . . .	31	41 476	40.0	.2						
513	OTHER COPPER AND BRASS MILL PROD. . . . .	251	747 222	87.7	4.3						
514	ALUMINUM SHAPES, FORMS, ETC. . . . .	391	2 375 018	86.1	13.7						
515	NONFERROUS METALS . . . . .	140	608 391	45.4	3.5						
551	METAL CANS . . . . .	100	1 283 630	80.4	7.4						
562	FABRICATED METAL . . . . .	35	138 416	5.2	.8						
582	METAL FOIL AND LEAF . . . . .	153	153 535	9.4	.9						
584	FABRICATED METAL PRODUCTS, N.E.C. . . . .	134	92 127	2.5	.5						
999	RECEIPTS FROM SERVICES . . . . .	64	26 478	1.1	.2						
	COMMODITIES N.E.C. . . . .	(X)	467 457	(X)	2.7						
TOBACCO AND ITS PRODUCTS (SIC 5094)											
	TOTAL . . . . .	47	663 286	(X)	100.0						
081	CIGARS . . . . .	44	92 080	46.6	13.9						
	COMMODITIES N.E.C. . . . .	(X)	571 206	(X)	86.1						
BEER AND ALE (SIC 5095 PT.)											
	TOTAL . . . . .	96	573 175	(X)	100.0						
060	MALT LIQUORS, BREWING BY-PRODUCT . . . . .	92	571 998	100.0	99.8						
	COMMODITIES N.E.C. . . . .	(X)	1 177	(X)	.2						
WINE AND DISTILLED SPIRITS (SIC 5095 PT.)											
	TOTAL . . . . .	220	2 851 614	(X)	100.0						
062	WINES, BRANDY, BRANDY SPIRITS . . . . .	77	149 124	7.6	5.2						
064	BOTTLED LIQUORS . . . . .	191	2 159 186	98.0	75.7						
	COMMODITIES N.E.C. . . . .	(X)	543 304	(X)	19.1						
PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)											
	TOTAL . . . . .	68	1 365 260	(X)	100.0						
251	WOOD PULP, PULP MILL PRODUCTS . . . . .	5	44 223	9.8	3.2						
252	NEWSPRINT . . . . .	14	313 672	53.4	23.0						
253	GROUNDWOOD PAPER, UNCOATED . . . . .	18	115 520	19.2	8.5						
254	PAPER-MACHINE COATED PAPER . . . . .	48	363 691	39.7	26.6						
255	BOOK PAPER, UNCOATED . . . . .	44	218 946	26.0	16.0						
256	FINE PAPER, INC. THIN PAPER . . . . .	42	179 196	21.8	13.1						
257	COARSE PAPER . . . . .	13	25 202	5.5	1.8						
258	SPECIAL INDUSTRIAL PAPER . . . . .	12	12 763	4.4	.9						
261	SPECIAL FOOD BOARD . . . . .	4	2 926	6.8	.2						
262	FOLDING BOXBOARD STOCK . . . . .	17	11 951	5.2	.9						
263	OTHER PAPERBOARD MILL PRODUCTS . . . . .	9	22 399	4.9	1.6						
264	OFF-MACHINE COATED PAPER . . . . .	10	10 112	2.9	.7						
	COMMODITIES N.E.C. . . . .	(X)	44 659	(X)	3.3						
INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)											
	TOTAL . . . . .	635	3 084 323	(X)	100.0						
141	TEXTILE GOODS, N.E.C. . . . .	32	10 930	3.8	.4						
251	WOOD PULP, PULP MILL PRODUCTS . . . . .	13	27 720	9.3	.9						
253	GROUNDWOOD PAPER, UNCOATED . . . . .	14	26 259	6.9	.9						
254	PAPER-MACHINE COATED PAPER . . . . .	16	42 375	12.2	1.4						
255	BOOK PAPER, UNCOATED . . . . .	19	36 950	8.0	1.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may



TABLE 3B Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business:  
1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of—					Amount <sup>1</sup> (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES											
256	FINE PAPER, INC THIN PAPER . . . .	29	46 786	9.0	1.5	111	100% FILAMENT RAYON (GRAY) . . . .	10	3 942	5.8	.2
257	COARSE PAPER . . . . .	122	239 700	21.2	7.8	118	MAN-MADE FIBER OR SILK TEXTILE . . .	17	2 728	7.6	.2
258	SPECIAL INDUSTRIAL PAPER . . . . .	93	125 477	13.9	4.1	129	WOVEN, TUFTED CARPETS, RUGS . . . .	113	389 602	82.9	23.8
259	SANITARY TISSUE STOCK . . . . .	45	32 702	5.5	1.1	131	FINISHED MAN-MADE FIBER . . . . .	12	2 271	2.7	.1
260	CONTAINER BOARD . . . . .	52	274 285	30.2	8.9	132	YARNS, EXCEPT WOOL . . . . .	14	42 902	13.0	2.6
261	SPECIAL FOOD BOARD . . . . .	38	78 806	24.5	2.6	135	FELT GOODS . . . . .	18	2 490	6.2	.2
262	FOLDING BOXBOARD STOCK . . . . .	45	64 436	20.1	2.1	157	CURTAINS, DRAPERIES (EXC. LACE) . . .	24	48 046	20.4	2.9
263	OTHER PAPERBOARD MILL PRODUCTS .	18	44 502	26.9	1.4	158	BEDSPREADS, OTHER HOUSE FURN. . . .	58	105 997	17.4	6.5
264	OFF-MACHINE COATED PAPER . . . . .	55	52 700	25.7	1.7	226	VENETIAN BLINDS AND SHADES . . . . .	60	56 058	89.4	3.4
265	OILED, WAXED, WAX LAMINAT PAPER .	56	41 647	6.5	1.4	257	COARSE PAPER . . . . .	4	14 502	20.0	.9
266	GUMMED PRODUCTS . . . . .	61	42 545	10.5	1.4	288	BUILDING PAPER AND BOARD . . . . .	5	9 115	12.2	.6
267	PRESSURE SENSITIVE TAPE . . . . .	37	44 796	15.3	1.5	365	GLUE AND GELATIN . . . . .	4	2 469	4.4	.2
268	LAMINATED OR COATED WRAPPERS . . .	65	54 901	7.4	1.8	416	PLASTIC PRODUCT, N.E.C. . . . .	9	88 004	64.2	5.4
269	OTHER COATED AND PROCESS PAPER . .	85	59 778	5.8	1.9	428	GLASS CONTAINERS . . . . .	10	14 634	20.0	.9
271	GROCERS' VARIETY BAGS . . . . .	90	115 023	14.6	3.7	431	TABLE, KITCHEN, ART, NOVELTY . . . .	71	143 908	75.8	8.8
272	SPECIALTY BAGS, LINERS . . . . .	85	66 609	7.5	2.2	434	GLASS FIBER, PRESSED . . . . .	51	14 429	10.2	.9
273	SHIPPING SACKS, MULTI-WALL BAGS . .	85	152 170	19.8	4.9	442	POTTERY, RELATED PRODUCTS . . . . .	21	14 720	90.0	.9
275	DIE CUT PAPER AND BOARD . . . . .	18	8 995	27.2	.3	453	MINERAL WOOL . . . . .	4	7 000	8.8	.4
278	SANITARY TISSUE HEALTH PRODUCTS . .	27	58 544	15.4	1.9	565	SHEET METAL WORK . . . . .	4	2 041	20.0	.1
281	OTHER CONVERTED PAPER . . . . .	28	66 067	26.2	2.1	571	METAL STAMPINGS . . . . .	12	6 022	6.5	.4
282	PAPERBOARD BOXES, CARTONS . . . . .	113	260 541	62.2	8.4	722	ELECTRIC HOUSEWARES, FANS, PARTS . .	7	12 901	9.0	.8
283	CORRUGATED, SOLID FIBER BOXES . . .	163	454 014	51.3	14.7	888	BROOMS, BRUSHES . . . . .	25	19 169	100.0	1.2
284	MILK AND OTHER BEVERAGE CARTONS . .	19	38 246	28.5	1.2	891	LINOLEUM . . . . .	30	57 655	38.0	3.5
285	CUPS, LIT-TIGHT FOOD CONTAINERS . .	20	41 949	70.0	1.4	892	ASPHALT-FELT-BASE COVERING . . . . .	4	4 538	33.3	.3
286	OTHER SANITARY FOOD CONTAINERS . .	8	9 229	15.0	.3	898	LAMP SHADES, CANDLES, MATCHES . . .	25	13 223	100.0	.8
287	FIBER CANS, TUBES, DRUMS, ETC. . . .	30	67 269	31.8	2.2	899	MISC. MANUF. PROD. N.E.C. . . . .	6	7 800	9.8	.5
292	PRODUCTS OF COMMERCIAL PRINT . . . .	44	61 186	14.3	2.0		COMMODITIES N.E.C. . . . .	(X)	140 130	(X)	8.6
416	PLASTIC PRODUCT, N.E.C. . . . .	38	60 630	12.5	2.0	LUMBER AND MILLWORK (SIC 5098 PT.)					
899	MISC. MANUF. PROD. N.E.C. . . . .	71	22 110	5.4	.7	TOTAL . . . . .					
999	RECEIPTS FROM SERVICES . . . . .	118	10 820	4.9	.4	584		584	1 686 356	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	243 626	(X)	7.9	202	ROUGH LUMBER AND SAWED TIES . . . .	205	60 481	8.2	3.6
STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)											
TOTAL . . . . .											
135	FELT GOODS . . . . .	33	2 696	3.2	.3	203	DRESSED LUMBER . . . . .	363	323 170	24.3	19.2
257	COARSE PAPER . . . . .	17	2 397	25.0	.3	204	SOFTWOOD CUT STOCK, FLOORING . . . .	40	9 632	3.6	.6
267	PRESSURE SENSITIVE TAPE . . . . .	38	40 469	48.3	4.5	205	HARDWOOD DIMENSION AND FLOORING . .	20	5 456	3.7	.3
270	ENVELOPES . . . . .	25	63 813	92.2	7.1	206	SHINGLES, COOPERAGE STOCK . . . . .	95	10 797	2.9	.6
275	DIE CUT PAPER AND BOARD . . . . .	13	2 929	23.0	.3	207	MILLWORK . . . . .	436	116 305	10.5	6.9
279	STATIONERY, TABLETS . . . . .	39	29 114	20.9	3.2	208	HARDWOOD PLYWOOD . . . . .	384	214 253	18.6	12.7
280	WRAPPING PRODUCTS . . . . .	31	6 521	8.2	.7	209	SOFTWOOD PLYWOOD, INTERIOR TYPE . . .	389	234 195	17.4	13.9
292	PRODUCTS OF COMMERCIAL PRINT . . . .	8	3 172	6.0	.4	210	SOFTWOOD PLYWOOD, EXTERIOR TYPE . . .	392	361 515	26.4	21.4
293	MANIFOLD BUSINESS FORMS . . . . .	408	451 461	97.6	49.9	211	VENEER AND PLYWOOD, N.E.C. . . . .	126	36 474	8.1	2.2
294	GREETING CARDS . . . . .	50	127 922	91.5	14.1	216	HARDPRESSED WOOD FIBER BOARD . . . .	374	82 041	6.8	4.9
295	BLANKBOOKS, LOOSELEAF BINDERS . . .	28	33 303	62.7	3.7	217	WOOD PRODUCTS, N.E.C. . . . .	244	57 148	8.3	3.4
373	CHEMICAL PREPARATIONS, N.E.C. . . . .	4	6 247	12.0	.7	355	GLUE AND GELATIN . . . . .	137	21 897	6.7	1.3
416	PLASTIC PRODUCT, N.E.C. . . . .	5	4 493	8.0	.5	445	GYPSON PRODUCTS . . . . .	110	43 866	13.0	2.6
447	ABRASIVE PRODUCTS . . . . .	4	13 068	24.1	1.4	562	FABRICATED METAL . . . . .	9	3 181	25.0	.2
672	ADDRESSING, DICTATING, DUPLICAT. . .	227	14 781	6.7	1.6	563	METAL DOORS, SASH, TRIM . . . . .	50	51 717	73.8	3.1
744	RADIO, TV COMMUNICATIONS EQUIP. . .	4	1 844	3.4	.2	567	PREFABRICATED, BLDG. PARTS . . . . .	10	4 495	21.4	.3
751	ELECTRONIC COMPONENTS, N.E.C. . . . .	4	3 824	6.8	.4	584	FABRICATED METAL PRODUCTS, N.E.C. . .	10	6 077	23.5	.4
882	PENS, MECHANICAL PENCILS . . . . .	5	19 564	100.0	2.2	899	MISC. MANUF. PROD. N.E.C. . . . .	122	7 847	2.5	.5
883	LEAD PENCILS, ART GOODS . . . . .	22	26 413	87.8	2.9	999	RECEIPTS FROM SERVICES . . . . .	12	3 313	8.6	.2
884	CARBON PAPER, INK RIBBONS . . . . .	147	30 723	33.3	3.4		COMMODITIES N.E.C. . . . .	(X)	32 496	(X)	1.9
899	MISC. MANUF. PROD. N.E.C. . . . .	121	4 121	3.0	.5	CONSTRUCTION MATERIALS (SIC 5098 PT.)					
999	RECEIPTS FROM SERVICES . . . . .	47	2 138	3.7	.2	TOTAL . . . . .					
	COMMODITIES N.E.C. . . . .	(X)	13 608	(X)	1.5	1 367		1 367	4 516 789	(X)	100.0
FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)											
TOTAL . . . . .											
218	WOOD HOUSEHOLD FURNITURE . . . . .	29	53 082	65.0	10.4	212	PREFABRICATED WOODEN BUILDINGS . . .	56	25 265	66.6	.6
219	WOOD FURNITURE, UPHOLSTERED . . . .	26	46 561	41.1	9.1	216	HARDPRESSED WOOD FIBER BOARD . . . .	92	19 499	5.6	.4
220	MATTRESSES, BEDSPRINGS . . . . .	93	84 690	58.0	16.6	288	BUILDING PAPER AND BOARD . . . . .	204	227 589	26.7	5.0
221	HOUSEHOLD FURNITURE, N.E.C. . . . .	42	42 383	39.3	8.3	327	OTHER PLASTIC MATERIALS . . . . .	19	8 196	20.0	.2
222	METAL OFFICE FURNITURE . . . . .	254	132 122	83.0	25.9	365	GLUE AND GELATIN . . . . .	33	4 824	5.2	.1
223	PUBLIC BUILDING FURNITURE . . . . .	56	35 049	37.2	6.9	387	LIQUID ASPHALT PAVING MIXTURES . . . .	12	26 511	54.5	.6
225	METAL PARTITIONS AND FIXTURES . . . .	63	38 169	40.1	7.5	388	ASPHALT, FELTS, COATINGS . . . . .	137	192 853	38.3	4.3
227	FURNITURE, FIXTURES, N.E.C. . . . .	20	13 540	49.0	2.7	412	MECHANICAL RUBBER GOODS, N.E.C. . . .	9	2 859	14.2	.1
899	MISC. MANUF. PROD. N.E.C. . . . .	120	6 926	12.9	1.4	416	PLASTIC PRODUCT, N.E.C. . . . .	19	4 774	7.6	.1
999	RECEIPTS FROM SERVICES . . . . .	80	12 736	9.1	2.5	426	FLAT GLASS . . . . .	207	163 898	34.2	3.6
	COMMODITIES N.E.C. . . . .	(X)	45 009	(X)	8.8	427	LAMINATED GLASS, INC. SAFETY . . . . .	207	252 192	50.9	5.6
HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)											
TOTAL . . . . .											
101	GREY GOODS-COTTON DUCK . . . . .	14	11 233	12.5	.7	434	GLASS FIBER, PRESSED . . . . .	80	19 705	6.3	.4
104	COTTON COLORED YARN FABRICS . . . . .	5	9 428	2.3	.6	435	CEMENT, HYDRAULIC . . . . .	228	942 884	99.0	20.9
107	FINISHED COTTON, BROAD WOVEN . . . .	10	7 409	25.0	.5	436	BRICK AND STRUCTURAL HOLLOW TILE . .	23	17 746	57.1	.4
108	COTTON SHEETS, PILLOW CASES . . . . .	56	161 575	25.8	9.9	437	CLAY WALL AND FLOOR TILE . . . . .	86	23 802	83.3	.5
109	COTTON TOWELS, WASH CLOTHS . . . . .	56	215 372	35.1	13.2	438	CLAY REFRACTORIES . . . . .	69	78 791	58.6	1.7
110	OTHER FABRICATED COTTON TEXTILE . . .	22	3 822	5.4	.2	441	STRUCTURAL CLAY PRODUCTS, N.E.C. . . .	3	12 726	50.0	.3
						443	CONCRETE BRICK AND BLOCK . . . . .	7	12 144	100.0	.3
						444	CONCRETE PRODUCTS, EXC. BRICK . . . .	23	33 302	63.6	.7
						445	GYPSON PRODUCTS . . . . .	218	327 183	44.4	7.2
						446	CUT STONE PRODUCTS - GRANITE . . . . .	34	27 367	75.0	.6
						448	ASBESTOS PRODUCTS . . . . .	239	279 892	37.8	6.2
						451	GASKETS, PACKING, ASBESTOS . . . . .	22	15 066	11.5	.3
						453	MINERAL WOOL . . . . .	165	21 331	4.9	.5
						454	NONCLAY REFRACTORIES . . . . .	40	12 904	27.2	.3
						514	ALUMINUM SHAPES, FORMS, ETC. . . . .	24	5 299	14.2	.1
						562	FABRICATED METAL . . . . .	194	434 925	52.4	9.6
						563	METAL DOORS, SASH, TRIM . . . . .	62	15 039	13.0	.3
						564	FABRICATED PLATE WORK . . . . .	76	632 984	63.6	14.0
						565	SHEET METAL WORK . . . . .	124	99 784	33.8	2.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 3B Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business:  
1967—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
UNITED STATES											
567	PREFABRICATED, BLDG. PARTS . . . .	101	120 841	45.0	2.7	382	LIQUEFIED PETROLEUM GASES. . . .	9	17 078	4.7	1.2
584	FABRICATED METAL PRODUCTS, N.E.C. .	65	16 331	9.3	.4	383	LUBRICATING AND SIMILAR OILS . . .	9	4 883	1.1	.3
899	MISC. MANUF. PROD. N.E.C. . . . .	254	131 852	14.8	2.9	805	PARTS, ACCESS FOR PASS. CAR. . . .	9	15 697	4.3	1.1
993	READY MIXED CONCRETE, LINE . . . .	81	26 535	11.1	.6	899	MISC. MANUF. PROD. N.E.C. . . . .	17	20 892	7.2	1.5
999	RECEIPTS FROM SERVICES . . . . .	95	68 250	10.3	1.5		COMMODITIES N.E.C. . . . .	(X)	30 420	(X)	2.2
	COMMODITIES N.E.C. . . . .	(X)	211 646	(X)	4.7						
AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)											
	TOTAL . . . . .	470	2 554 918	(X)	100.0		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
							TOTAL . . . . .	80	283 103	(X)	100.0
853	SURVEYING DRAFTING INSTRUMENTS . .	102	11 557	12.8	.5	672	ADDRESSING, DICTATING, DUPLICAT.	28	2 306	28.5	.8
868	PHOTOCOPYING, MICROFILMING . . . .	299	614 427	35.5	24.0	874	WATCHES, CLOCKS, WATCHCASES. . .	40	148 759	94.9	52.5
869	MOTION PICTURE EQUIPMENT . . . . .	23	95 920	9.5	3.8	875	JEWELRY, SILVER, PLATED WARE . . .	13	47 169	92.7	16.7
872	SENSITIZED PHOTO PAPER, CLOTH. . .	304	251 190	13.6	9.8	885	COSTUME JEWELRY, NOVELTIES . . . .	27	75 371	100.0	26.6
877	GAMES, TOYS. . . . .	17	96 417	100.0	3.8	999	RECEIPTS FROM SERVICES . . . . .	28	2 211	21.0	.8
878	DOLLS, STUFFED TOY ANIMALS. . . .	17	24 034	39.1	.9		COMMODITIES N.E.C. . . . .	(X)	7 287	(X)	2.6
881	SPORTING, ATHLETIC GOODS. . . . .	56	202 121	95.1	7.9						
999	RECEIPTS FROM SERVICES . . . . .	193	36 684	3.1	1.4		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
	COMMODITIES N.E.C. . . . .	(X)	1 222 568	(X)	47.9		TOTAL <sup>2</sup> . . . . .	49	24 027	(X)	100.0
							OTHER PRODUCTS (SIC 5099 PT.)				
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)						TOTAL . . . . .	559	2 117 863	(X)	-
	TOTAL . . . . .	526	790 481	(X)	100.0						
282	PAPERBOARD BOXES, CARTONS. . . . .	19	6 703	21.6	.8	067	COTTONSEED OIL MILL PRODUCTS . . .	7	9 981	41.6	.5
289	NEWSPAPERS, MAGAZINES. . . . .	99	171 279	80.6	21.7	068	PRODUCTS OF OTHER VEGETABLE OIL.	7	15 532	58.3	.7
290	BOOKS. . . . .	103	370 009	90.3	46.8	132	YARNS, EXCEPT WOOL . . . . .	27	150 095	85.5	7.1
291	MISCELLANEOUS PUBLISHING . . . . .	32	25 285	40.5	3.2	133	WOOL YARNS . . . . .	5	14 479	77.7	.7
292	PRODUCTS OF COMMERCIAL PRINT . . .	317	176 710	78.8	22.4	134	THREAD . . . . .	10	6 102	9.6	.3
293	MANIFOLD BUSINESS FORMS. . . . .	80	9 040	15.7	1.1	135	FELT GOODS . . . . .	9	14 681	100.0	.7
295	BLANKBOOKS LOOSELEAF BINDERS . .	79	2 014	4.3	.3	140	CORDAGE AND TWINE. . . . .	8	1 323	3.7	.1
653	FOUNDRY MACHINERY, EQUIPMENT . .	23	1 853	18.1	.2	141	TEXTILE GOODS, N.E.C. . . . .	22	67 113	60.3	3.2
672	ADDRESSING, DICTATING, DUPLICAT.	74	9 781	17.9	1.2	159	TEXTILE BAGS . . . . .	6	6 257	15.0	.3
674	PARTS, ATTACH FOR ADDRESS MACH. .	74	2 564	4.4	.3	213	WOODEN BOXES AND SHOOK, COOP. . .	7	28 326	100.0	1.3
899	MISC. MANUF. PROD. N.E.C. . . . .	87	1 835	2.1	.2	251	WOOD PULP, PULP MILL PRODUCTS. .	15	241 607	95.7	11.4
999	RECEIPTS FROM SERVICES . . . . .	103	8 445	8.1	1.1	258	SPECIAL INDUSTRIAL PAPER . . . . .	4	4 087	8.0	.2
	COMMODITIES N.E.C. . . . .	(X)	4 963	(X)	.6	272	SPECIALTY BAGS, LINERS . . . . .	6	1 690	5.0	.1
						274	WALLPAPER. . . . .	13	14 576	53.8	.7
	FARM SUPPLIES (SIC 5099 PT.)					307	SYNTHETIC ORGANIC CHEMICALS. . .	8	5 660	16.6	.3
	TOTAL . . . . .	476	1 395 604	(X)	100.0	325	THERMOSETTING RESINS . . . . .	5	8 068	28.5	.4
040	POULTRY FEEDS. . . . .	79	125 732	91.8	9.0	331	ACETATE YARNS. . . . .	5	44 754	31.8	2.1
041	LIVESTOCK FEEDS. . . . .	70	86 085	22.7	6.2	332	RAYON YARNS, VISCOSE . . . . .	11	101 601	52.1	4.8
043	OTHER PREPARED ANIMAL FEEDS. . .	36	4 296	27.2	.3	365	GLUE AND GELATIN . . . . .	19	54 291	68.4	2.6
303	CYCLIC CRUDE AND COAL TAR . . . .	6	3 588	18.7	.3	414	OTHER RUBBER GOODS, N.E.C. . . .	15	28 416	68.4	1.3
312	SYNTHETIC AMMONIA, NITRIC ACID . .	42	58 254	14.7	4.2	417	TANNED, FINISHED LEATHER . . . .	16	73 922	100.0	3.5
322	OTHER INORGANIC CHEMICALS. . . . .	17	5 713	25.0	.4	425	SADDLERY, OTHER LEATHER GOODS. .	4	5 013	100.0	.2
362	SUPER PHOSPHATE, OTHER PHOSPHATIC	249	156 001	17.8	11.2	448	ASBESTOS PRODUCTS. . . . .	5	5 652	21.4	.3
363	MIXED FERTILIZERS. . . . .	259	263 184	30.7	18.9	655	OTHER SPECIAL INDUSTRIAL MACH. .	8	7 799	26.6	.4
364	AGRICULTURAL PESTICIDES. . . . .	359	522 614	43.5	37.4	737	RECORDERS, PHONOGRAPHS, RADIO. .	14	2 765	4.3	.1
376	GASOLINE, JET FUEL . . . . .	9	64 658	18.1	4.6	741	PHONOGRAPH RECORDS . . . . .	40	174 693	100.0	8.2
378	DISTILLATE FUEL OIL. . . . .	9	16 509	4.7	1.2	754	X-RAY, THERAPEUTIC APPARATUS . .	22	3 515	28.5	.2
						876	PIANOS, ORGANS . . . . .	15	103 697	100.0	4.9
						899	MISC. MANUF. PROD. N.E.C. . . . .	306	411 959	70.9	19.5
						999	RECEIPTS FROM SERVICES . . . . .	87	510 209	15.8	23.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	NEW ENGLAND						NEW ENGLAND--CONTINUED				
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					347	SURFACE ACTIVE FINISHING AGENTS.	6	3 583	11.7	.6
	TOTAL . . . . .	39	1 090 258	(X)	100.0	368	CARBON BLACK . . . . .	3	3 835	33.3	.7
803	PASSENGER CARS . . . . .	15	931 899	95.1	85.5	373	CHEMICAL PREPARATIONS, N.E.C..	13	17 305	21.0	3.1
804	TRUCK TRACTORS, CHASSIS, TRUCKS.	27	110 147	29.9	10.1	416	PLASTIC PRODUCT, N.E.C..	6	945	13.3	.2
805	PARTS, ACCESS FOR PASS. CAR. . .	30	41 706	8.2	3.8	899	MISC. MANUF. PROD. N.E.C..	8	527	1.7	.1
999	RECEIPTS FROM SERVICES . . . . .	23	4 866	4.9	.4	999	RECEIPTS FROM SERVICES..	5	568	2.8	.1
	COMMOITIES N.E.C. . . . .	(X)	1 640	(X)	.2		COMMOITIES N.E.C. . . . .	(X)	95 553	(X)	17.1
	AUTOMOTIVE EQUIPMENT (SIC 5013)						PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
	TOTAL . . . . .	31	92 035	(X)	100.0		TOTAL . . . . .	10	100 596	(X)	100.0
684	MEASURING, DISPENSING PUMPS. . .	3	1 530	68.0	1.7	101	GREY GOODS--COTTON DUCK . . . . .	5	11 189	12.6	11.1
801	TRUCK, BUS BOODIES. . . . .	5	581	7.3	.6	102	COTTON SHEETING, ALLIED FABRICS.	5	8 288	9.6	8.2
802	TRUCK TRAILERS, CHASSIS. . . . .	7	9 614	77.0	10.4	103	COTTON PRINT CLOTH YARN FABRICS.	6	5 226	5.7	5.2
805	PARTS, ACCESS FOR PASS. CAR. . .	26	76 436	87.1	83.1	104	COTTON COLORED YARN FABRICS. . .	4	2 250	2.6	2.2
999	RECEIPTS FROM SERVICES . . . . .	9	1 300	9.6	1.4		COMMOITIES N.E.C. . . . .	(X)	73 643	(X)	73.2
	COMMOITIES N.E.C. . . . .	(X)	2 574	(X)	2.8		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
	TIRES AND TUBES (SIC 5014)						TOTAL . . . . .	21	51 863	(X)	100.0
	TOTAL . . . . .	9	68 083	(X)	100.0	118	MAN-MADE FIBER OR SILK TEXTILE .	3	2 907	40.2	5.6
401	PASSENGER CAR TIRES. . . . .	9	39 674	58.3	58.3	887	NEEDLES, PINS, FASTENERS . . . .	4	4 150	19.9	8.0
402	TRUCK, BUS TIRES . . . . .	9	14 477	21.3	21.3		COMMOITIES N.E.C. . . . .	(X)	44 806	(X)	86.4
403	OTHER PNEUMATIC TIRES. . . . .	7	2 940	4.5	4.3		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
404	INNER TUBES, TREAD RUBBER. . . .	7	4 543	7.7	6.7		TOTAL . . . . .	2	(D)	(X)	100.0
	COMMOITIES N.E.C. . . . .	(X)	6 449	(X)	9.5		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
	ORUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)						TOTAL . . . . .	17	68 442	(X)	100.0
	TOTAL . . . . .	17	161 093	(X)	100.0		WOMEN'S, MISSES DRESSES. . . . .	6	7 011	30.5	10.2
335	BIOLOG PRODUCTS FOR HUMAN USE. .	4	752	2.1	.5	148	COMMOITIES N.E.C. . . . .	(X)	61 431	(X)	89.8
338	VITAMINS, NUTRIENT PREPARATIONS.	7	6 232	11.2	3.9		FOOTWEAR (SIC 5039)				
341	PHARMACEUTICAL . . . . .	11	53 165	56.3	33.0		TOTAL . . . . .	8	57 254	(X)	100.0
342	PHARMACEUTICAL FOR VET USE . . . .	8	816	1.6	.5		FOOTWEAR, EXCEPT RUBBER. . . . .	7	46 725	98.6	81.6
354	OTHER TOILET PREPARATIONS. . . .	5	15 321	28.0	9.5		COMMOITIES N.E.C. . . . .	(X)	10 539	(X)	18.4
	COMMOITIES N.E.C. . . . .	(X)	84 807	(X)	52.6		FROZEN FOODS (SIC 5042)				
	PAINTS AND VARNISHES (SIC 5028)						TOTAL . . . . .	3	(D)	(X)	100.0
	TOTAL . . . . .	40	26 113	(X)	100.0		DAIRY PRODUCTS (SIC 5043)				
355	PAINTS, VARNISHES, LACQUERS. . .	36	17 010	89.3	65.1		TOTAL . . . . .	54	144 857	(X)	100.0
356	INDUSTRIAL PRODUCT FINISHES. . .	26	1 725	30.5	6.6	014	NATURAL CHEESE, PROCESSED CHEESE	9	36 818	42.1	25.4
357	MISCELLANEOUS PAINT PRODUCTS . .	34	726	7.3	2.8	017	ICE CREAM, ICE MILK MIXES. . . .	10	519	.9	.4
358	PATTY, CAULKING COMPOUNDS. . . .	32	714	8.7	2.7	018	ICE CREAM, ICES, OTHER FROZEN. .	39	23 622	68.7	16.3
	COMMOITIES N.E.C. . . . .	(X)	5 938	(X)	22.7	019	BULK FLUID MILK, CREAM . . . . .	10	1 405	7.6	1.0
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					020	BOTTLED MILK, CREAM. . . . .	12	15 710	77.6	10.8
	TOTAL . . . . .	87	557 388	(X)	100.0	021	COTTAGE CHEESE, BUTTERMILK . . .	14	1 737	5.4	1.2
301	ALKALIES, SOOA ASH, CAUSTIC SOOA	6	8 631	13.5	1.5	047	BREAD, BREAD-TYPE ROLLS. . . . .	6	1 015	1.8	.7
302	INDUSTRIAL GASES . . . . .	11	18 727	28.8	3.4	073	MARGERINES . . . . .	11	2 319	3.1	1.6
303	CYCLIC CRUDES AND COAL TAR . . .	16	32 871	17.5	5.9	079	OTHER FOOD PRODUCTS. . . . .	9	569	.8	.4
305	MISCELLANEOUS CYCLIC CHEMICAL. .	13	9 981	7.8	1.8	902	SHELL EGGS . . . . .	9	299	.8	.2
306	MISCELLANEOUS ACYCLIC CHEMICALS.	17	31 805	14.0	5.7		COMMOITIES N.E.C. . . . .	(X)	60 844	(X)	42.0
307	SYNTHETIC ORGANIC CHEMICALS. . .	11	20 287	16.0	3.6		POULTRY AND POULTRY PRODUCTS (SIC 5044)				
311	ETHYL ALCOHOL. . . . .	8	2 860	3.3	.5		TOTAL . . . . .	1	(D)	(X)	100.0
312	SYNTHETIC AMMONIA, NITRIC ACIO .	5	782	1.0	.1		CONFECTIONERY (SIC 5045)				
315	INORGANIC ACIDS, EXCEPT NITRIC	4	783	1.0	.1		TOTAL . . . . .	14	46 039	(X)	100.0
318	POTASSIUM, SODIUM COMPOUNDS. . .	7	2 534	6.5	.5	055	CONFECTIONERY PRODUCTS . . . . .	6	18 774	42.8	40.8
321	CHEMICAL CATALYTIC PREPARATIONS.	4	1 805	12.5	.3	077	CHIPS, POTATO, CORN, ETC. . . . .	8	2 361	100.0	5.1
322	OTHER INORGANIC CHEMICALS. . . .	6	16 041	21.6	2.9						
323	REGENERATEO CELLULOSIC PRODUCTS.	4	3 090	6.3	.6						
324	THERMO PLASTIC RESINS. . . . .	17	66 997	34.2	12.0						
325	THERMOSETTING RESINS . . . . .	8	13 015	12.6	2.3						
326	SYNTHETIC RESINS FOR COATINGS. .	11	17 519	15.7	3.1						
327	OTHER PLASTIC MATERIALS. . . . .	15	34 195	21.3	6.1						
328	SYNTHETIC RUBBER . . . . .	7	43 148	57.8	7.7						
334	OTHER NONCELLULOSIC SYNTHETIC. .	3	18 543	32.0	3.3						
343	SOAP, DETERGENTS, HOUSEHOLD. . .	7	67 951	57.5	12.2						
344	SOAP, OTHER DETERGENTS . . . . .	15	8 356	5.1	1.5						
345	HOUSEHOLD INSECTICIOES . . . . .	4	2 032	7.4	.4						
346	SPECIALTY CLEANING SANITATION. .	10	13 119	10.5	2.4						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices-Geographic Divisions, by Kind of Business: 1967-Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	NEW ENGLAND--CONTINUED						NEW ENGLAND--CONTINUED				
	COMMODITIES N.E.C. . . . .	(X)	24 904	(X)	54.1	734	NONCURRENT CARRYING DEVICES. . .	16	2 486	.8	.5
						748	TRANSISTORS, RECTIFIERS. . . . .	9	2 026	.7	.4
						751	ELECTRONIC COMPONENTS, N.E.C.. .	12	1 578	.4	.3
						752	STORAGE BATTERIES. . . . .	4	2 985	1.4	.6
						753	PRIMARY BATTERIES, DRY AND WET .	6	564	.1	.1
						762	MAGNET WIRE. . . . .	10	5 199	2.3	1.1
						763	POWER WIRE, CABLE. . . . .	11	8 674	23.1	1.9
						764	OTHER DRAWN, INSUL NONFER WIRE .	14	17 045	7.3	3.6
						851	AIRCRAFT FLIGHT INSTRUMENTS. . .	4	724	2.1	.2
						899	MISC. MANUF. PROD. N.E.C.. . . .	15	3 768	4.0	.8
						999	RECEIPTS FROM SERVICES. . . . .	24	22 566	6.8	4.8
							COMMODITIES N.E.C. . . . .	(X)	201 920	(X)	43.1
	MEATS AND MEAT PRODUCTS (SIC 5047)										
	TOTAL . . . . .	77	318 225	(X)	100.0						
001	FRESH BEEF . . . . .	72	151 666	49.3	47.7						
003	FRESH LAMB, MUTTON . . . . .	70	20 418	6.6	6.4						
004	PROCESSED PORK . . . . .	73	33 085	10.6	10.4						
005	LARD . . . . .	67	1 691	.5	.5						
006	SAUSAGE, OTHER PREPARED MEATS. .	70	17 708	5.8	5.6						
007	CANNED MEATS, EXC. DOG FOOD. . .	47	2 787	2.2	.9	720	HOUSEHOLD LAUNDRY EQUIPMENT. . .	11	1 957	19.0	7.4
010	OTHER MEAT PACKING PRODUCTS. . .	54	5 066	2.4	1.6	722	ELECTRIC HOUSEWARES, FANS, PARTS	13	4 823	28.8	18.4
011	DRESSED POULTRY, SMALL GAME. . .	68	20 919	7.4	6.6	723	HOUSEHOLD VACUUM CLEANERS. . . .	11	3 923	32.8	14.9
013	CREAMERY BUTTER. . . . .	67	7 215	2.6	2.3	725	HOUSEHOLD APPLIANCES, NEC. . . .	13	3 809	17.7	14.5
014	NATURAL CHEESE, PROCESSED CHEESE	66	4 341	1.6	1.4		COMMODITIES N.E.C. . . . .	(X)	11 768	(X)	44.8
073	MARGERINES . . . . .	60	846	.3	.3						
902	SHELL EGGS . . . . .	54	800	.4	.3						
990	PORK - FRESH, FROZEN . . . . .	73	30 803	9.8	9.7						
991	SAUSAGE, OTHER PREPARED MEATS. .	11	11 112	12.0	3.5						
	COMMODITIES N.E.C. . . . .	(X)	9 768	(X)	3.1						
	GROCERIES AND RELATED PRODUCTS: N.E.C. (SIC 5049)					705	SWITCH GEAR DUCTS, RELAYS. . . .	3	204	1.7	.2
	TOTAL . . . . .	134	452 923	(X)	100.0	744	RADIO, TV COMMUNICATIONS EQUIP..	9	9 793	54.8	9.7
007	CANNED MEATS, EXC. DOG FOOD. . .	8	4 627	9.2	1.0	748	TRANSISTORS, RECTIFIERS. . . . .	12	34 388	45.7	34.1
014	NATURAL CHEESE, PROCESSED CHEESE	23	2 097	3.3	.5	751	ELECTRONIC COMPONENTS, N.E.C.. .	13	29 711	52.5	29.4
015	DRY MILK PRODUCTS. . . . .	4	409	6.6	.1	999	RECEIPTS FROM SERVICES. . . . .	5	644	13.3	.6
022	CANNED, CURED SEAFOODS . . . . .	7	2 184	6.4	.5		COMMODITIES N.E.C. . . . .	(X)	26 178	(X)	25.9
023	CANNED BABY FOOD (EXC. MEAT) . .	6	12 995	41.4	2.9						
027	CANNED FRUIT JUICES. . . . .	10	3 333	8.7	.7						
029	OTHER CANNED SPECIALTIES . . . .	7	6 105	17.3	1.3						
030	DRIED, DEHYDRATED FRUITS, VEG. .	14	4 834	7.3	1.1						
031	PICKLES, SAUCES. . . . .	27	15 681	7.8	3.5	556	OTHER HARDWARE . . . . .	5	2 178	64.0	5.7
036	WHEAT FLOUR EXCEPT BLENDED . .	8	12 744	8.8	2.8	568	BOLTS, NUTS, WASHERS, RIVETS . .	3	1 761	63.0	4.6
035	SELF-RISING, PREPARED FLOUR. . .	10	11 507	7.3	2.5	584	FABRICATED METAL PRODUCTS, N.E.C.	11	10 090	56.5	26.4
044	CEREAL BREAKFAST FOODS . . . . .	14	41 153	20.6	9.1	999	RECEIPTS FROM SERVICES. . . . .	5	2 096	21.9	5.5
046	WET CORN MILLING PRODUCTS. . . .	6	18 870	62.6	4.2		COMMODITIES N.E.C. . . . .	(X)	22 087	(X)	57.8
047	BREAD, BREAD-TYPE ROLLS. . . . .	22	17 404	36.8	3.8						
048	SWEET YEAST GOODS. . . . .	18	1 346	5.8	.3						
049	SOFT CAKE. . . . .	19	4 437	18.5	1.0						
050	PIES, PASTRIES, PANUTS, COOKIES. .	29	17 406	29.6	3.8						
051	BISCUITS, CRACKERS, PRETZELS. . .	29	33 961	58.1	7.5						
052	OTHER DRY BAKERY PRODUCTS. . . .	35	23 755	14.7	5.2						
055	CONFECTIONERY PRODUCTS . . . . .	9	2 065	8.9	.5						
058	OTHER CHOCOLATE, COCOA PRODUCTS.	8	8 744	7.0	1.9	557	METAL PLUMBING FIXTURES. . . . .	5	10 244	36.9	27.4
065	BOTTLED, CANNED SOFT DRINKS. . .	11	4 910	26.8	1.1	558	PLUMBING FIXTURE FITTINGS, TRIM.	5	5 888	22.2	15.8
066	FLAVORINGS . . . . .	7	3 915	21.4	.9	561	NONELECTRIC HEATING EQUIPMENT. .	8	10 473	43.3	28.0
070	ROASTED COFFEE . . . . .	11	37 866	28.3	8.4		COMMODITIES N.E.C. . . . .	(X)	10 770	(X)	28.8
072	SHORTENINGS, COOKING OILS. . . .	4	1 783	4.3	.4						
078	SWEETENINGS, SYRUPS, MOLASSES. .	17	6 335	4.2	1.4						
079	OTHER FOOD PRODUCTS. . . . .	28	42 624	18.4	9.4						
904	TEA. . . . .	11	4 790	7.8	1.1						
	COMMODITIES N.E.C. . . . .	(X)	105 043	(X)	23.2						
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					683	OTHER REFRIGERATION EQUIP. . . .	5	5 465	50.8	17.2
	TOTAL . . . . .	91	468 404	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	26 330	(X)	82.8
601	STEAM ENGINES, GAS HYDR. TURBINE	8	6 196	9.4	1.3						
662	POWER TRANSMISSION EQUIPMENT . .	11	3 600	4.0	.8						
663	OTHER GENERAL INDUSTRY MACHINERY	6	5 597	7.0	1.2						
701	EQUIPMENT FOR TESTING ELECT. . .	23	29 597	10.3	6.3						
702	OTHER ELECTRICAL MEASURING INSTR.	21	7 154	5.1	1.5						
703	POWER, DISTRIBUTION TRANSFORMERS	22	28 521	20.8	6.1	665	PARTS FOR ELECTRONIC DATA. . . .	40	4 005	1.5	1.1
704	OTHER TRANSFORMERS . . . . .	17	7 328	5.8	1.6	666	COMPUTING, ACCOUNTING MACHINES .	80	39 217	44.8	11.2
705	SWITCH GEAR DUCTS, RELAYS. . . .	37	15 635	9.8	3.3	668	TYPEWRITERS, PARTS . . . . .	41	26 684	17.0	7.4
706	CIRCUIT BREAKERS . . . . .	28	7 316	5.1	1.6	672	ADDRESSING, DICTATING, DUPLICAT.	61	17 767	7.5	5.1
707	FRACTIONAL HORSEPOWER MOTORS . .	23	10 111	7.6	2.2	674	PARTS, ATTACH FOR ADDRESS MACH.	42	2 937	10.0	.8
708	INTEGRAL HORSEPOWER MOTORS . . .	26	9 304	6.7	2.0	868	PHOTOCOPYING, MICROFILMING . . .	12	253	.1	.1
711	MOTOR GENERATOR SETS . . . . .	12	3 947	4.1	.8	884	CARBON PAPER, INK RIBBONS. . . .	32	3 784	1.9	1.1
713	PARTS, SUPPLIES FOR MOTORS . . . .	16	8 831	.7	.2	899	MISC. MANUF. PROD. N.E.C.. . . .	17	1 851	1.1	.5
714	GENERAL INDUSTRIAL POWER CIRCUIT	39	31 113	20.1	6.6	907	MACHINE RENTAL, ROYALTIES . . . .	65	11 656	14.9	3.3
716	CARBON AND GRAPHITE PRODUCTS . .	7	390	.7	.1	990	RECEIPTS FROM SERVICES. . . . .	106	18 693	10.9	5.4
717	ELECTRIC INDUSTRIAL GOODS, N.E.C.	20	4 726	4.7	1.0		COMMODITIES N.E.C. . . . .	(X)	222 084	(X)	63.6
726	ELECTRIC LAMPS . . . . .	10	14 155	4.8	3.0						
728	COMMERCIAL, ELECTRICAL FIXTURES.	10	2 501	2.0	.5						
732	OTHER ELECT. NON-ELECTRIC LIGHT.	7	2 210	4.1	.5						
733	CURRENT CARRYING WIRING DEVICES.	19	8 637	10.6	1.8						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

N/A Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of—					Amount <sup>1</sup> (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
626	NEW ENGLAND—CONTINUED					NEW ENGLAND—CONTINUED					
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)										
	TOTAL . . . . .	7	15 056	(X)	100.0						
	OTHER CONSTRUCTION MACHINERY, COMMODITIES N.E.C. . . . .	6 (X)	1 641 13 415	16.3 (X)	10.9 89.1		METAL SALES OFFICES (SIC 5091 PT.)				
	FARM MACHINERY AND EQUIPMENT (SIC 5083)						TOTAL . . . . .	70	500 962	(X)	100.0
	TOTAL <sup>2</sup> . . . . .	5	2 932	(X)	100.0	502 IRON AND STEEL PRODUCTS (FLAT) . . . . .	16	116 237	48.1	23.2	
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					504 IRON AND STEEL FINISHED PRODUCTS . . . . .	6	20 714	20.9	4.1	
	TOTAL . . . . .	111	206 077	(X)	100.0	506 IRON AND STEEL PIPE, TUBING . . . . .	9	19 765	9.8	3.9	
601	STEAM ENGINES, GAS HYDR. TURBINE PARTS, ACCESSORIES FOR INTERNAL . . . . .	5	2 581	18.8	1.3	507 OTHER CARBON STEEL PRODUCTS . . . . .	9	4 548	3.7	.9	
606	MINING MACHINERY, EQUIPMENT . . . . .	3	2 216	29.7	1.1	508 ALLOY STEEL . . . . .	18	38 867	16.0	7.8	
627	CONVEYORS, PARTS, ATTACHMENTS . . . . .	6	1 300	3.4	.6	511 STAINLESS STEEL . . . . .	13	27 754	12.3	5.5	
635	HOISTS, CRANES, MONDRAILS . . . . .	4	1 633	100.0	.8	513 OTHER COPPER AND BRASS MILL PROD. . . . .	20	82 980	81.7	16.6	
636	METAL-CUTTING, BORING, DRILLING . . . . .	7	13 156	76.1	6.4	514 ALUMINUM SHAPES, FORMS, ETC. . . . .	21	78 953	73.8	15.8	
641	METAL PUNCHING, PRESSING . . . . .	3	1 372	21.2	.7	515 NONFERROUS METALS . . . . .	12	10 657	18.7	2.1	
643	SMALL CUTTING TOOLS . . . . .	6	7 810	69.0	3.8	551 METAL CANS . . . . .	5	38 646	97.4	7.7	
644	METALWORKING MACHINERY, N.E.C. . . . .	20	7 200	20.2	3.5	584 FABRICATED METAL PRODUCTS, N.E.C. . . . .	9	1 262	1.3	.3	
645	FOOD PRODUCTS MACHINERY . . . . .	5	1 894	52.9	.9	COMMODITIES N.E.C. . . . .	(X)	60 579	(X)	12.1	
651	PRINTING TRADES MACHINERY . . . . .	7	10 584	100.0	5.1						
655	OTHER SPECIAL INDUSTRIAL MACH. . . . .	6	8 987	100.0	4.4	TOBACCO AND ITS PRODUCTS (SIC 5094)					
656	PUMPS, COMPRESSORS, PARTS . . . . .	23	34 534	46.9	16.8	TOTAL . . . . .	4	(D)	(X)	100.0	
661	BLOWERS AND FANS . . . . .	9	2 794	11.8	1.4	081 CIGARS . . . . .	4	(D)	99.5	99.5	
663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	24	23 868	33.2	11.6	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.5	
855	INDUSTRIAL PROCESS INSTRUMENTS . . . . .	10	9 134	97.7	4.4						
899	MISC. MANUF. PROD. N.E.C. . . . .	16	8 943	24.2	4.3	BEER AND ALE (SIC 5095 PT.)					
999	RECEIPTS FROM SERVICES . . . . .	35	5 910	8.0	2.9	TOTAL . . . . .	10	53 521	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	61 498	(X)	29.8	060 MALT LIQUORS, BREWING BY-PRODUCT . . . . .	10	53 482	99.9	99.9	
	INDUSTRIAL SUPPLIES (SIC 5085)					COMMODITIES N.E.C. . . . .	(X)	39	(X)	.1	
	TOTAL . . . . .	66	191 512	(X)	100.0						
412	MECHANICAL RUBBER GOODS, N.E.C. . . . .	6	3 495	15.9	1.8	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					
416	PLASTIC PRODUCT, N.E.C. . . . .	9	9 477	13.3	4.9	TOTAL . . . . .	11	80 469	(X)	100.0	
428	GLASS CONTAINERS . . . . .	8	26 202	55.4	13.7	064 BOTTLED LIQUORS . . . . .	11	78 238	97.2	97.2	
434	GLASS FIBER, PRESSED . . . . .	7	4 799	11.9	2.5	COMMODITIES N.E.C. . . . .	(X)	2 231	(X)	2.8	
447	ABRASIVE PRODUCTS . . . . .	8	30 500	55.2	15.9						
451	GASKETS, PACKING, ASBESTOS . . . . .	3	541	27.2	.3	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					
455	OTHER NONMETAL MINERAL PROD. . . . .	4	523	3.2	.3	TOTAL <sup>2</sup> . . . . .	7	36 112	(X)	100.0	
571	METAL STAMPINGS . . . . .	5	3 383	15.3	1.8						
578	FITTINGS, UNIONS FOR PIPING . . . . .	5	3 800	74.0	2.0	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					
581	OTHER VALVES, FITTINGS . . . . .	9	11 606	52.1	6.1	TOTAL . . . . .	37	114 307	(X)	100.0	
657	BALL, ROLLER BEARINGS . . . . .	7	11 097	73.4	5.8	257 COARSE PAPER . . . . .	7	3 656	41.5	3.2	
662	POWER TRANSMISSION EQUIPMENT . . . . .	9	7 665	80.0	4.0	258 SPECIAL INDUSTRIAL PAPER . . . . .	5	6 019	32.9	5.3	
663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	5	413	1.7	.2	282 PAPERBOARD BOXES, CARTONS . . . . .	7	8 807	52.7	7.7	
	COMMODITIES N.E.C. . . . .	(X)	78 011	(X)	40.7	283 CORRUGATED, SOLID FIBER BOXES . . . . .	8	20 042	97.7	17.5	
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					732 SPEAKER SYSTEMS, MICROPHONES . . . . .	3	350	7.6	.3	
	TOTAL . . . . .	51	42 349	(X)	100.0	895 MISC. MANUF. PROD. N.E.C. . . . .	5	211	.8	.2	
863	SURGICAL, ORTHOPEDIC . . . . .	3	7 275	100.0	17.2	995 RECEIPTS FROM SERVICES . . . . .	9	608	1.5	.5	
	COMMODITIES N.E.C. . . . .	(X)	35 074	(X)	82.8	COMMODITIES N.E.C. . . . .	(X)	74 614	(X)	65.3	
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)										
	TOTAL . . . . .	16	13 588	(X)	100.0	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					
685	SERVICE INDUSTRY MACH. N.E.C. . . . .	11	10 373	97.8	76.3	TOTAL . . . . .	43	67 433	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	3 215	(X)	23.7	293 MANIFOLD BUSINESS FORMS . . . . .	28	26 494	98.7	39.3	
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					294 GREETING CARDS . . . . .	3	5 445	96.4	8.1	
	TOTAL <sup>2</sup> . . . . .	5	8 391	(X)	100.0	672 ADDRESSING, DICTATING, DUPLICAT. . . . .	15	1 039	7.3	1.5	
	COAL (SIC 5091 PT.)					684 CARBON PAPER, INK RIBBONS . . . . .	7	1 169	73.9	1.7	
	TOTAL . . . . .	-	-	(X)	-	899 MISC. MANUF. PROD. N.E.C. . . . .	7	239	6.7	.8	
						COMMODITIES N.E.C. . . . .	(X)	33 047	(X)	49.0	
						FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					
						TOTAL . . . . .	30	22 994	(X)	100.0	
						220 MATTRESSES, BEDSPRINGS . . . . .	6	6 882	89.2	29.9	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than .05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	NEW ENGLAND--CONTINUED						NEW ENGLAND--CONTINUED				
222	METAL OFFICE FURNITURE . . . . .	20	10 589	82.7	46.1		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
223	PUBLIC BUILDING FURNITURE. . . . .	5	1 153	13.7	5.0		TOTAL . . . . .	25	86 247	(X)	100.0
225	METAL PARTITIONS AND FIXTURES. . . . .	5	1 104	12.9	4.8		868 PHOTOCOPYING, MICROFILMING . . . . .	15	33 462	74.3	38.8
999	RECEIPTS FROM SERVICES . . . . .	7	1 480	9.6	6.4		871 PHOTO SENSITIZED FILM, PLATES. . . . .	4	4 861	58.9	5.6
	COMMODITIES N.E.C. . . . .	(X)	1 786	(X)	7.8		872 SENSITIZED PHOTO PAPER, CLOTH. . . . .	14	5 608	12.7	6.5
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)						873 PREPARED PHOTOGRAPHIC CHEMICALS. . . . .	5	235	3.4	.3
	TOTAL . . . . .	28	57 724	(X)	100.0		881 SPORTING, ATHLETIC GOODS. . . . .	6	34 248	100.0	39.7
129	WOVEN, TUFTED CARPETS, RUGS. . . . .	6	16 210	75.3	28.1		COMMODITIES N.E.C. . . . .	(X)	7 833	(X)	9.1
158	BEDSPREADS, OTHER HOUSE FURN. . . . .	6	7 606	47.1	13.2		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
	COMMODITIES N.E.C. . . . .	(X)	33 908	(X)	58.7		TOTAL <sup>2</sup> . . . . .	37	63 863	(X)	100.0
	LUMBER AND MILLWORK (SIC 5098 PT.)						FARM SUPPLIES (SIC 5099 PT.)				
	TOTAL . . . . .	29	68 933	(X)	100.0		TOTAL . . . . .	6	6 858	(X)	100.0
202	ROUGH LUMBER AND SAWED TIES. . . . .	8	3 592	13.7	5.2		364 AGRICULTURAL PESTICIDES. . . . .	5	3 710	55.3	54.1
203	DRESSED LUMBER . . . . .	19	18 092	34.8	26.2		COMMODITIES N.E.C. . . . .	(X)	3 148	(X)	45.9
204	SOFTWOOD CUT STOCK, FLOORING . . . . .	4	1 106	5.7	1.6		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
206	SHINGLES, COOPERAGE STOCK. . . . .	6	1 560	7.4	2.3		TOTAL . . . . .	22	43 548	(X)	100.0
207	MILLWORK . . . . .	23	5 317	8.4	7.7		874 WATCHES, CLOCKS, WATCHCASES. . . . .	14	2 701	46.6	6.2
208	HARDWOOD PLYWOOD . . . . .	22	9 207	15.2	13.4		COMMODITIES N.E.C. . . . .	(X)	40 847	(X)	93.8
209	SOFTWOOD PLYWOOD, INTERIOR TYPE. . . . .	23	8 024	12.8	11.6		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
210	SOFTWOOD PLYWOOD, EXTERIOR TYPE. . . . .	23	11 408	18.2	16.5		TOTAL . . . . .	1	(D)	(X)	100.0
211	VENEER AND PLYWOOD, N.E.C. . . . .	10	1 435	4.7	2.1		OTHER PRODUCTS (SIC 5099 PT.)				
212	PREFABRICATED WOODEN BUILDINGS . . . . .	4	502	3.8	.7		TOTAL . . . . .	38	167 364	(X)	100.0
216	HARDPRESSED WOOD FIBER BOARD . . . . .	21	2 658	4.5	3.9		132 YARNS, EXCEPT WOOL . . . . .	3	23 884	57.6	14.3
445	GYPSON PRODUCTS. . . . .	4	349	2.5	.5		417 TANNED, FINISHED LEATHER . . . . .	5	38 911	94.3	23.2
	COMMODITIES N.E.C. . . . .	(X)	5 683	(X)	8.2		899 MISC. MANUF. PROD. N.E.C. . . . .	14	12 337	88.0	7.4
	CONSTRUCTION MATERIALS (SIC 5098 PT.)						RECEIPTS FROM SERVICES . . . . .	5	1 039	54.5	.6
	TOTAL . . . . .	72	143 206	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	91 193	(X)	54.5
216	HARDPRESSED WOOD FIBER BOARD . . . . .	6	365	2.7	.3						
288	BUILDING PAPER AND BOARD . . . . .	11	1 331	3.2	.9						
388	ASPHALT, FELTS, COATINGS . . . . .	9	12 460	31.9	8.7						
426	FLAT GLASS . . . . .	15	7 160	53.1	5.0						
427	LAMINATED GLASS, INC. SAFETY . . . . .	15	3 643	26.5	2.5						
433	MIRRORS. . . . .	14	419	3.7	.3						
435	CEMENT, HYDRAULIC. . . . .	9	29 245	100.0	20.4						
438	CLAY REFRACTORIES. . . . .	7	1 966	35.8	1.4						
453	MINERAL WOOL . . . . .	10	329	1.0	.2						
562	FABRICATED METAL . . . . .	10	4 339	19.3	3.0						
564	FABRICATED PLATE WORK. . . . .	5	13 759	94.1	9.6						
565	SHEET METAL WORK . . . . .	10	5 115	43.3	3.6						
567	PREFABRICATED, BLOC. PARTS . . . . .	4	4 033	52.8	2.8						
899	MISC. MANUF. PROD. N.E.C. . . . .	17	5 684	21.9	4.0						
993	READY MIXED CONCRETE, LIME . . . . .	5	470	3.3	.3						
	COMMODITIES N.E.C. . . . .	(X)	52 888	(X)	36.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices-Geographic Divisions, by Kind of Business: 1967-Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC											
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)										
	TOTAL . . . . .	121	5 219 664	(X)	100.0						
803	PASSENGER CARS . . . . .	56	4 046 170	87.1	77.5						
804	TRUCK TRACTORS, CHASSIS, TRUCKS . . . . .	80	768 023	31.5	14.7						
805	PARTS, ACCESS FOR PASS. CAR. . . . .	86	252 610	9.1	4.8						
999	RECEIPTS FROM SERVICES . . . . .	55	14 275	4.8	.3						
	COMMOOITIES N.E.C. . . . .	(X)	138 586	(X)	2.7						
AUTOMOTIVE EQUIPMENT (SIC 5013)											
	TOTAL . . . . .	111	586 688	(X)	100.0						
684	MEASURING, DISPENSING PUMPS . . . . .	6	5 073	64.2	.9						
686	CARBURETORS, PISTONS . . . . .	4	3 467	20.6	.6						
801	TRUCK, BUS BOOIES . . . . .	15	17 475	15.0	3.0						
802	TRUCK TRAILERS, CHASSIS . . . . .	32	103 608	57.2	17.7						
805	PARTS, ACCESS FOR PASS. CAR. . . . .	94	433 610	76.5	73.9						
999	RECEIPTS FROM SERVICES . . . . .	40	9 082	5.9	1.5						
	COMMOOITIES N.E.C. . . . .	(X)	14 373	(X)	2.4						
TIRES AND TUBES (SIC 5014)											
	TOTAL . . . . .	48	307 405	(X)	100.0						
401	PASSENGER CAR TIRES . . . . .	48	156 314	50.8	50.8						
402	TRUCK, BUS TIRES . . . . .	48	80 764	27.0	26.3						
403	OTHER PNEUMATIC TIRES . . . . .	30	17 373	6.7	5.7						
404	INNER TUBES, TREAD RUBBER . . . . .	37	12 986	4.9	4.2						
725	HOUSEHOLD APPLIANCES, NEC. . . . .	16	5 114	3.8	1.7						
805	PARTS, ACCESS FOR PASS. CAR. . . . .	16	2 989	2.3	1.0						
899	MISC. MANUF. PROO. N.E.C. . . . .	9	4 750	6.1	1.5						
	COMMOOITIES N.E.C. . . . .	(X)	27 115	(X)	8.8						
DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)											
	TOTAL . . . . .	113	932 533	(X)	100.0						
303	CYCLIC CRUOES AND COAL TAR . . . . .	11	8 236	5.2	.9						
307	SYNTHETIC ORGANIC CHEMICALS . . . . .	9	2 425	3.4	.3						
335	BIOLOG PRODUCTS FOR HUMAN USE . . . . .	22	2 730	2.2	.3						
336	BIOLOGICAL PRODUCTS FOR VET USE . . . . .	21	728	.8	.1						
337	MEDICINALS, CHEMICALS BOTANICALS . . . . .	17	67 635	35.7	7.3						
338	VITAMINS, NUTRIENT PREPARATIONS . . . . .	43	28 304	10.1	3.0						
341	PHARMACEUTICAL . . . . .	63	389 892	65.9	41.8						
342	PHARMACEUTICAL FOR VET USE . . . . .	41	18 631	5.7	2.0						
343	SOAP, DETERGENTS, HOUSEHOLD . . . . .	10	20 538	13.5	2.2						
346	SPECIALTY CLEANING SANITATION . . . . .	8	2 012	1.2	.2						
348	SHAVING PREPARATIONS . . . . .	16	33 388	16.4	3.6						
351	PERFUMES, TOILET WATER, COLOGNES . . . . .	23	63 922	25.0	6.9						
352	HAIR PREPARATIONS . . . . .	24	40 573	18.1	4.4						
353	OEINTIFICES . . . . .	12	14 320	8.1	1.5						
354	OTHER TOILET PREPARATIONS . . . . .	27	86 625	35.3	9.3						
373	CHEMICAL PREPARATIONS, N.E.C. . . . .	6	3 148	8.1	.3						
552	CUTLERY . . . . .	5	18 766	100.0	2.0						
B62	SURGICAL, MEDICAL INSTRU. . . . .	10	3 722	7.5	.4						
B63	SURGICAL, ORTHOEPEIC . . . . .	9	7 311	16.6	.8						
	COMMOOITIES N.E.C. . . . .	(X)	119 627	(X)	12.8						
PIECE GOOOS (WOVEN FABRICS) (SIC 5033)											
	TOTAL . . . . .	68	3 022 543	(X)	100.0						
101	GREY GOOOS-COTTON OUCK . . . . .	11	75 430	5.4	2.5						
102	COTTON SHEETING, ALLIED FABRICS . . . . .	16	108 739	4.9	3.6						
103	COTTON PRINT CLOTH YARN FABRICS . . . . .	22	79 149	5.2	2.6						
104	COTTON COLORED YARN FABRICS . . . . .	11	49 785	3.4	1.6						
105	FINE COTTON GOOOS . . . . .	14	61 817	4.2	2.0						
106	OTHER BROAD WOVEN COTTON FABRICS . . . . .	7	75 722	5.2	2.5						
107	FINISHED COTTON, BROAD WOVEN . . . . .	17	249 653	19.9	8.3						
108	COTTON SHEETS, PILLOW CASES . . . . .	16	155 995	6.9	5.2						
109	COTTON TOWELS, WASH CLOTHS . . . . .	9	32 408	2.9	1.1						
110	OTHER FABRICATED COTTON TEXTILE . . . . .	9	27 658	2.5	.9						
111	100% FILAMENT RAYON (GRAY) . . . . .	8	85 123	6.3	2.8						
112	100% FILAMENT FABRIC EXC. RAYON . . . . .	5	45 495	4.0	1.5						
113	100% SPUN RAYON (GRAY) . . . . .	6	39 546	3.3	1.3						
114	100% SPUN POLYESTER BLENOS . . . . .	5	25 275	1.8	.8						
116	COMBINATION OF FILAMENT (GRAY) . . . . .	9	41 621	3.2	1.4						
118	MAN-MAOE FIBER OR SILK TEXTILE . . . . .	9	172 933	12.0	5.7						
120	FINISHEO WOOL APPAREL FABRICS . . . . .	9	318 728	17.1	10.5						
128	KNIT FABRICS, GLOVES, OTHER KNIT . . . . .	9	40 018	1.8	1.3						
129	WOVEN, TUFTEO CARPETS, RUGS . . . . .	6	73 134	3.5	2.4						
130	FINISHEO COTTON BROADWOVEN . . . . .	14	287 431	12.6	9.5						
131	FINISHED MAN-MAOE FIBER . . . . .	18	485 502	21.6	16.1						
132	YARNS, EXCEPT WOOL . . . . .	6	116 281	5.9	3.8						
157	CURTAINS, ORAPERIES (EXC. LACE) . . . . .	5	48 139	2.6	1.6						
158	BEOSPREAOS, OTHER HOUSE FURN. . . . .	4	16 502	1.6	.5						
226	VENETIAN BLINOS AND SHADES . . . . .	6	4 138	50.0	.1						
	COMMOOITIES N.E.C. . . . .	(X)	306 321	(X)	10.1						
NOTIONS AND OTHER DRY GOOOS (SIC 5034)											
	TOTAL . . . . .	67	720 515	(X)	100.0						
110	OTHER FABRICATED COTTON TEXTILE . . . . .	11	171 147	76.0	23.8						
118	MAN-MAOE FIBER OR SILK TEXTILE . . . . .	11	81 683	48.2	11.3						
123	WOVEN BRAIOEO NARROW FABRICS . . . . .	6	18 106	65.7	2.5						
134	THREAO . . . . .	12	20 745	78.3	2.9						
136	LACE GOOOS . . . . .	3	13 460	79.1	1.9						
CHEMICALS AND ALLIEO PRODUCTS, N.E.C. (SIC 5029)											
	TOTAL . . . . .	305	4 305 529	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	MIDDLE ATLANTIC--CONTINUED						MIDDLE ATLANTIC--CONTINUED				
141	TEXTILE GOODS, N.E.C.	4	5 661	13.3	.8		MEATS AND MEAT PRODUCTS (SIC 5047)				
887	NEEDLES, PINS, FASTENERS	10	25 220	100.0	3.9		TOTAL	101	632 057	(X)	100.0
	COMMODITIES N.E.C.	(X)	384 293	(X)	53.3		001 FRESH BEEF	96	306 343	49.5	48.5
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)						003 FRESH LAMB, MUTTON	91	39 144	6.5	6.2
	TOTAL	70	541 373	(X)	100.0		004 PROCESSED PORK	96	53 558	8.6	8.5
125	HOSERY, EXCEPT WOMEN'S	4	20 755	77.5	3.8		005 LARD	71	1 805	.3	.3
142	MEN'S, BOYS' SUITS AND COATS	7	43 430	86.0	8.0		006 SAUSAGE, OTHER PREPARED MEATS	91	45 455	7.5	7.2
143	MEN'S, BOYS' DRESS SHIRTS	32	198 221	78.0	36.6		010 OTHER MEAT PACKING PRODUCTS	66	5 753	1.4	.9
144	MEN'S, BOYS' SEPARATE TROUSERS	20	60 678	27.1	11.2		011 DRESSED POULTRY, SMALL GAME	92	53 271	8.8	8.4
145	WORK CLOTHING	19	102 604	45.4	19.0		013 CREAMERY BUTTER	86	7 953	1.4	1.3
146	MEN'S, BOYS' NECKWEAR, CLOTHING	11	32 270	23.7	6.0		014 NATURAL CHEESE, PROCESSED CHEESE	87	7 669	1.3	1.2
147	SLACKS	6	5 335	8.1	1.0		073 MARGERINES	67	507	.1	.1
149	WOMEN'S, MISSES SUITS	6	11 463	8.3	2.1		902 SHELL EGGS	67	2 676	.5	.4
150	WOMEN'S, MISSES OUTERWEAR	9	36 698	16.8	6.8		990 PORK - FRESH, FROZEN	94	62 042	10.1	9.8
	COMMODITIES N.E.C.	(X)	29 919	(X)	5.5		991 SAUSAGE, OTHER PREPARED MEATS	26	16 198	7.3	2.6
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)						COMMODITIES N.E.C.	(X)	29 683	(X)	4.7
	TOTAL <sup>2</sup>	114	761 265	(X)	100.0		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
	FOOTWEAR (SIC 5039)						TOTAL	335	1 732 129	(X)	100.0
	TOTAL	19	67 506	(X)	100.0		007 CANNED MEATS, EXC. DOG FOOD	22	11 812	6.4	.7
405	RUBBER FOOTWEAR	11	18 475	36.2	27.4		014 NATURAL CHEESE, PROCESSED CHEESE	46	2 260	1.6	.1
421	FOOTWEAR, EXCEPT RUBBER	11	39 969	95.1	59.2		016 CANNED MILK, BULK EVAPORATED	12	26 748	48.3	1.5
	COMMODITIES N.E.C.	(X)	9 062	(X)	13.4		022 CANNED, CURED SEAFOODS	14	5 280	4.1	.3
	FROZEN FOODS (SIC 5042)						023 CANNED BABY FOOD (EXC. MEAT)	15	55 779	43.2	3.2
	TOTAL	15	29 222	(X)	100.0		025 CANNED FRUITS	15	54 103	36.4	3.1
035	FROZEN PREPARED FOODS	10	19 182	83.3	65.6		026 CANNED VEGETABLES	16	35 725	28.7	2.1
	COMMODITIES N.E.C.	(X)	10 040	(X)	34.4		027 CANNED FRUIT JUICES	14	8 583	6.0	.5
	DAIRY PRODUCTS (SIC 5043)						029 OTHER CANNED SPECIALTIES	16	23 877	7.3	1.4
	TOTAL	155	519 371	(X)	100.0		030 DRIED, DEHYDRATED FRUITS, VEG.	42	24 788	8.2	1.4
013	CREAMERY BUTTER	64	45 464	21.5	8.8		031 PICKLES, SAUCES	50	47 184	8.1	2.7
014	NATURAL CHEESE, PROCESSED CHEESE	28	128 293	47.5	24.7		036 WHEAT FLOUR EXCEPT BLENDED	22	36 905	10.5	2.1
015	DRY MILK PRODUCTS	18	7 856	2.9	1.5		038 SELF RISING, PREPARED FLOUR	32	54 051	10.0	3.1
016	CANNED MILK, BULK EVAPORATED	4	3 663	20.5	.7		042 DOG AND CAT FOOD	17	49 075	11.1	2.8
017	ICE CREAM, ICE MILK MIXES	33	5 943	3.2	1.1		044 CEREAL BREAKFAST FOODS	34	171 043	28.6	9.9
018	ICE CREAM, ICES, OTHER FROZEN	96	62 770	59.0	12.1		046 WET CORN MILLING PRODUCTS	20	103 740	61.8	6.0
019	BULK FLUID MILK, CREAM	19	51 828	46.9	10.0		047 BREAD, BREAD-TYPE ROLLS	68	70 656	40.5	4.1
020	BOTTLED MILK, CREAM	70	109 716	66.1	21.1		048 SWEET YEAST GOODS	51	6 173	8.3	.4
021	COTTAGE CHEESE, BUTTERMILK	72	18 092	10.6	3.5		049 SOFT CAKE	62	20 371	21.8	1.2
025	CANNED FRUITS	8	2 061	1.2	.4		050 PIES, PASTRIES, DONUTS, COOKIES	60	14 568	8.6	.8
031	PICKLES, SAUCES	9	23 374	14.1	4.5		051 BISCUITS, CRACKERS, PRETZELS	79	87 461	53.7	5.0
047	BREAD, BREAD-TYPE ROLLS	11	3 119	1.6	.7		052 OTHER DRY BAKERY PRODUCTS	99	80 198	20.3	4.6
055	CONFECTIONERY PRODUCTS	18	3 714	1.8	.7		055 CONFECTIONERY PRODUCTS	35	17 832	12.8	1.0
073	MARGERINES	31	8 354	4.0	1.6		058 OTHER CHOCOLATE, COCOA PRODUCTS	17	3 665	4.0	.2
075	MACARONI, NOODLE PRODUCTS	8	3 923	2.5	.8		065 BOTTLED, CANNED SOFT DRINKS	40	35 360	45.4	2.0
079	OTHER FOOD PRODUCTS	25	2 517	1.2	.5		066 FLAVORINGS	22	23 484	8.1	1.4
902	SHELL EGGS	27	968	1.7	.2		075 MACARONI, NOODLE PRODUCTS	10	14 633	19.5	.8
	COMMODITIES N.E.C.	(X)	37 716	(X)	7.3		078 SWEETENINGS, SYRUPS, MOLASSES	44	10 233	2.5	.6
	POULTRY AND POULTRY PRODUCTS (SIC 5044)						079 OTHER FOOD PRODUCTS	77	104 943	17.0	6.1
	TOTAL <sup>2</sup>	6	32 105	(X)	100.0		904 TEA	30	26 848	14.5	1.6
	CONFECTIONERY (SIC 5045)						COMMODITIES N.E.C.	(X)	504 751	(X)	29.1
	TOTAL	33	179 944	(X)	100.0		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
055	CONFECTIONERY PRODUCTS	11	17 797	22.0	9.9		TOTAL	323	2 563 796	(X)	100.0
	COMMODITIES N.E.C.	(X)	162 147	(X)	90.1		701 EQUIPMENT FOR TESTING ELECT.	75	78 554	6.5	3.1
							702 OTHER ELECTRICAL MEASURING INSTR.	62	27 224	2.3	1.1
							703 POWER, DISTRIBUTION TRANSFORMERS	51	106 965	8.9	4.2
							704 OTHER TRANSFORMERS	39	29 472	2.3	1.1
							705 SWITCH GEAR DUCTS, RELAYS	113	94 448	7.2	3.7
							706 CIRCUIT BREAKERS	78	36 723	2.8	1.4
							707 FRACTIONAL HORSEPOWER MOTORS	66	38 903	3.0	1.5
							708 INTEGRAL HORSEPOWER MOTORS	73	81 008	6.5	3.2
							711 MOTOR GENERATOR SETS	38	55 163	4.6	2.2
							712 OTHER MOTORS, GENERATORS	65	146 027	11.7	5.7
							714 GENERAL INDUSTRIAL POWER CIRCUIT	118	135 809	10.1	5.3
							717 ELECTRIC INDUSTRIAL GOODS, N.E.C.	61	60 491	5.0	2.4
							722 ELECTRIC HOUSEWARES, FANS, PARTS	8	4 777	16.6	.2
							726 ELECTRIC LAMPS	43	96 951	7.6	3.8
							727 RESIDENTIAL TYPE ELECT FIXTURE	15	21 660	29.6	.8
							728 COMMERCIAL, ELECTRICAL FIXTURES	45	60 809	7.9	2.4
							732 OTHER ELECT., NONELECTRIC LIGHT	35	17 746	2.3	.7
							733 CURRENT CARRYING WIRING DEVICES	63	39 924	4.0	1.6
							734 NONCURRENT CARRYING DEVICES	66	47 951	4.1	1.9
							735 HOUSEHOLD, AUTOMOBILE RADIOS	8	2 790	8.3	.1
							744 RAD., TV COMMUNICATIONS EQUIP.	37	26 508	1.9	1.0
							745 ELECTRON TUBES, RECEIVING TYPES	13	6 043	.4	.2
							748 TRANSISTORS, RECTIFIERS	26	14 077	.9	.5
							751 ELECTRONIC COMPONENTS, N.E.C.	51	11 899	.8	.5
							752 STORAGE BATTERIES	18	25 658	4.4	1.0
							753 PRIMARY BATTERIES, DRY AND WET	20	11 308	1.2	.4
							758 COPPER, COPPER-BASE ALLOY WIRE	30	20 863	3.0	.8
							761 COMMUNICATION WIRE, CABLE	34	66 417	9.8	2.6

Standard Notes: - Represents zero. 0 Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices--Geographic Divisions, by Kind of Business: 1967--Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
MIDDLE ATLANTIC--CONTINUED											
762	MAGNET WIRE . . . . .	37	23 634	2.5	.9						
763	POWER WIRE, CABLE. . . . .	36	41 207	15.3	1.6						
764	OTHER DRAWN, INSUL NONFER WIRE . . . . .	54	56 009	4.6	2.2						
899	MISC. MANUF. PROD. N.E.C.. . . . .	49	15 495	2.2	.6						
999	RECEIPTS FROM SERVICES . . . . .	58	72 410	4.4	2.8						
	COMMOITIES N.E.C. . . . .	(X)	988 873	(X)	38.6	678	HEAT TRANSFER EQUIPMENT. . . . .	19	18 382	30.3	16.0
						682	COMMERCIAL REFRIGERATION EQUIP.. . . .	15	4 630	60.6	4.0
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					683	OTHER REFRIGERATION EQUIP. . . . .	22	43 589	57.8	37.9
							COMMOITIES N.E.C. . . . .	(X)	48 506	(X)	42.1
	TOTAL . . . . .	93	425 276	(X)	100.0		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
561	NONELECTRIC HEATING EQUIPMENT. . . . .	4	2 260	10.6	.5		TOTAL . . . . .	505	1 382 617	(X)	100.0
681	AIR CONOITIONERS, ROOM . . . . .	5	4 594	22.4	1.1	275	DIE CUT PAPER AND BOARD. . . . .	82	15 005	3.5	1.1
718	HOUSEHOLD COOKING EQUIPMENT. . . . .	12	6 805	3.6	1.6	664	ELECT. DATA PROCESSING MACHINE . . . . .	114	786 865	74.8	56.9
719	HOUSE REFRIGERATORS, FREEZERS. . . . .	10	29 513	16.2	6.9	665	PARTS FOR ELECTRONIC DATA. . . . .	93	18 826	2.0	1.4
720	HOUSEHOLD LAUNRY EQUIPMENT. . . . .	55	54 984	23.4	12.9	666	COMPUTING, ACCOUNTING MACHINES . . . . .	241	174 011	49.8	12.6
722	ELECTRIC HOUSEWARES, FANS, PARTS . . . . .	59	36 613	43.6	8.6	668	TYPEWRITERS, PARTS . . . . .	126	100 714	14.7	7.3
723	HOUSEHOLD VACUUM CLEANERS. . . . .	48	21 928	45.6	5.2	671	SCALES, BALANCES . . . . .	14	3 801	100.0	.3
724	SEWING MACHINES. . . . .	9	17 668	89.3	4.2	672	ADDRESSING, DICTATING, DUPLICAT. . . . .	194	65 661	7.0	4.7
725	HOUSEHOLD APPLIANCES, NEC. . . . .	64	60 824	19.0	14.3	674	PARTS, ATTACH FOR ADDRESS MACH. . . . .	121	13 594	13.1	1.0
735	HOUSEHOLD, AUTOMOBILE RADIOS . . . . .	10	17 737	7.2	4.2	676	AUTO, VENDING MACHINES, PARTS. . . . .	4	8 484	100.0	.6
736	HOUSEHOLD TV RECEIVERS . . . . .	10	97 775	39.5	23.0	884	CARBON PAPER, INK RIBBONS. . . . .	84	11 791	1.4	.9
737	RECORDERS, PHONOGRAPHS, RADIO. . . . .	11	24 461	9.8	5.8	907	MACHINE RENTAL, ROYALTIES . . . . .	180	47 505	15.1	3.4
738	SPEAKER SYSTEMS, MICROPHONES . . . . .	4	1 932	7.1	.5	999	RECEIPTS FROM SERVICES . . . . .	332	68 011	8.4	4.9
751	ELECTRONIC COMPONENTS, N.E.C.. . . . .	3	3 760	4.6	.9		COMMOITIES N.E.C. . . . .	(X)	68 349	(X)	4.9
874	WATCHES, CLOCKS, WATCHCASES. . . . .	7	2 447	9.3	.6						
999	RECEIPTS FROM SERVICES . . . . .	19	10 513	5.6	2.5		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
	COMMOITIES N.E.C. . . . .	(X)	31 462	(X)	7.4		TOTAL . . . . .	39	191 769	(X)	100.0
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					606	PARTS, ACCESSORIES FOR INTERNAL. . . . .	4	2 905	11.7	1.5
	TOTAL . . . . .	113	480 973	(X)	100.0	621	PARTS, ATTACHMENTS FOR TRACK . . . . .	10	20 489	44.9	10.7
703	POWER, OISTRIBUTION TRANSFORMERS . . . . .	3	272	1.1	.1	622	POWER CRANES, DRAGLINES, SHOVELS . . . . .	6	50 238	72.3	26.2
708	INTEGRAL HORSEPOWER MOTORS . . . . .	5	1 027	1.4	.2	624	TRACTOR SHOVEL LOADERS . . . . .	4	4 564	53.3	2.4
712	OTHER MOTORS, GENERATORS . . . . .	7	899	1.1	.2	626	OTHER CONSTRUCTION MACHINERY . . . . .	19	21 885	54.2	11.4
714	GENERAL INDUSTRIAL POWER CIRCUIT . . . . .	10	3 282	3.7	.7	627	MINING MACHINERY, EQUIPMENT . . . . .	14	45 282	40.6	23.6
744	RADIO, TV COMMUNICATIONS EQUIP. . . . .	50	95 853	50.0	19.9	636	HOISTS, CRANES, MONORAILS. . . . .	4	4 146	20.3	2.2
745	ELECTRON TUBES, RECEIVING TYPES. . . . .	12	27 760	17.3	5.8	656	PUMPS, COMPRESSORS, PARTS. . . . .	4	992	8.9	.5
747	TRANSMITTING, INDUSTRIAL TUBES . . . . .	15	14 900	7.9	3.1	907	MACHINE RENTAL, ROYALTIES . . . . .	8	2 197	4.7	1.1
748	TRANSISTORS, RECTIFIERS. . . . .	38	143 738	48.8	29.9	999	RECEIPTS FROM SERVICES . . . . .	1	1 905	15.1	1.0
751	ELECTRONIC COMPONENTS, N.E.C.. . . . .	50	98 663	31.9	20.5		COMMOITIES N.E.C. . . . .	(X)	37 166	(X)	19.4
858	AUTOMATIC TEMPERATURE CONTROLS . . . . .	3	262	1.1	.1						
999	RECEIPTS FROM SERVICES . . . . .	16	9 210	18.8	1.9		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
	COMMOITIES N.E.C. . . . .	(X)	85 107	(X)	17.7		TOTAL . . . . .	15	180 706	(X)	100.0
	HARWARE (SIC 5072)					608	WHEEL TRACTORS, PARTS, ATTACH. . . . .	9	59 691	37.0	33.0
	TOTAL . . . . .	98	183 920	(X)	100.0	611	PLANTING, SEEDING, MACHINERY . . . . .	12	6 242	3.5	3.5
553	MECHANICS, HANO SERVICE TOOLS. . . . .	20	20 566	46.2	11.2	612	PLOWS, LISTERS, HARROWS, ROLLERS . . . . .	11	7 558	4.5	4.2
554	HANO SAWS, SAW BLAODES. . . . .	8	12 871	43.2	7.0	613	HARVESTING MACHINERY . . . . .	12	18 033	10.1	10.0
555	BUILDERS' HARWARE . . . . .	7	12 732	100.0	6.9	614	HAYING MACHINERY . . . . .	12	14 388	8.1	8.0
556	OTHER HARWARE . . . . .	18	12 467	34.6	6.8	615	LAWN MOWERS, PARTS . . . . .	4	6 506	11.6	3.6
568	BOLTS, NUTS, WASHERS, RIVETS . . . . .	17	16 063	51.7	8.7	616	PARTS FOR FARM MACHINERY . . . . .	9	18 330	13.3	10.1
573	FABRICATED WIRE PRODUCTS, N.E.C.. . . . .	24	19 938	42.3	10.8	617	ALL OTHER FARM MACHINERY . . . . .	13	18 278	12.0	10.1
581	OTHER VALVES, FITTINGS . . . . .	4	341	11.1	.2	618	TRACKLAYING TRACTORS . . . . .	9	14 628	9.1	8.1
584	FABRICATED METAL PRODUCTS, N.E.C.. . . . .	36	48 940	70.7	26.6		COMMOITIES N.E.C. . . . .	(X)	17 052	(X)	9.4
644	METALWORKING MACHINERY, N.E.C. . . . .	10	1 477	18.1	.8						
663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	4	4 407	4.7	.2		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
899	MISC. MANUF. PROD. N.E.C.. . . . .	5	1 756	16.3	1.0		TOTAL . . . . .	438	1 052 777	(X)	100.0
999	RECEIPTS FROM SERVICES . . . . .	24	5 649	18.2	3.1	447	ABRASIVE PRODUCTS. . . . .	4	2 493	18.1	.2
	COMMOITIES N.E.C. . . . .	(X)	30 713	(X)	16.7	561	NONELECTRIC HEATING EQUIPMENT. . . . .	10	2 049	4.4	.2
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					564	FABRICATED PLATE WORK. . . . .	8	764	12.5	.1
	TOTAL . . . . .	46	125 204	(X)	100.0	577	VALVES FOR PIPING SYSTEM . . . . .	10	728	10.0	.1
217	WOOD PRODUCTS, N.E.C.. . . . .	5	481	1.4	.4	601	STEAM ENGINES, GAS HYDR. TURBINE . . . . .	20	32 785	19.6	3.1
442	POTTERY, RELATED PRODUCTS. . . . .	8	11 157	26.9	8.9	604	DIESEL, AUTOMOTIVE TYPE. . . . .	5	4 227	20.0	.4
557	METAL PLUMBING FIXTURES. . . . .	13	18 361	32.0	14.7	606	PARTS, ACCESSORIES FOR INTERNAL. . . . .	10	8 772	61.5	.8
558	PLUMBING FIXTURE FITTINGS, TRIM. . . . .	16	17 754	26.8	14.2	607	OTHER INTERNAL COMBUSTION ENGINES . . . . .	9	8 607	12.1	.8
561	NONELECTRIC HEATING EQUIPMENT. . . . .	34	33 506	50.5	26.8	626	OTHER CONSTRUCTION MACHINERY . . . . .	13	3 848	4.7	.4
571	METAL STAMPINGS. . . . .	4	2 515	20.8	2.0	627	MINING MACHINERY, EQUIPMENT . . . . .	20	6 738	4.3	.6
581	OTHER VALVES, FITTINGS . . . . .	4	140	1.0	.1	632	OTHER OIL, GAS FIELD MACHINERY . . . . .	6	2 498	9.5	.2
607	OTHER INTERNAL COMBUSTION ENGINES . . . . .	4	411	3.1	.3	634	ELEVATORS, MOVING STAIRWAYS. . . . .	3	2 669	100.0	.3
711	MOTOR GENERATOR SETS . . . . .	4	1 866	15.6	1.5	635	CONVEYORS, PARTS, ATTACHMENTS. . . . .	20	33 440	84.2	3.2
713	PARTS, SUPPLIES FOR MOTORS . . . . .	4	227	2.0	.2	636	HOISTS, CRANES, MONORAILS. . . . .	17	29 588	31.4	2.8
899	MISC. MANUF. PROD. N.E.C.. . . . .	5	4 286	11.9	3.4	637	INDUSTRIAL TRUCKS, TRACTORS. . . . .	37	33 928	84.2	3.2
999	RECEIPTS FROM SERVICES . . . . .	4	2 226	46.1	1.8	638	METAL-CUTTING, BORING, DRILLING. . . . .	12	80 655	80.2	7.7
	COMMOITIES N.E.C. . . . .	(X)	32 274	(X)	25.8	641	METAL PUNCHING, PRESSING . . . . .	12	14 015	36.1	1.3
						642	SPECIAL DIES, TOOLS . . . . .	9	3 896	21.0	.4
						643	SMALL CUTTING TOOLS. . . . .	20	33 186	58.1	3.2
						644	METALWORKING MACHINERY, N.E.C.. . . . .	58	39 958	32.7	3.6
						645	FOOD PRODUCTS MACHINERY. . . . .	21	15 731	55.5	1.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices-Geographic Divisions, by Kind of Business: 1967-Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
647	WOODWORKING MACHINERY, PARTS . . .	7	6 910	100.0	.7	447	ABRASIVE PRODUCTS. . . . .	6	168	18.7	.3
648	PAPER INDUSTRIES MACHINERY, PTS. . .	5	5 677	38.4	.5	685	SERVICE INDUSTRY MACH. N.E.C. . . .	29	26 051	100.0	48.2
651	PRINTING TRADES MACHINERY. . . . .	25	82 681	96.3	7.9	855	INDUSTRIAL PROCESS INSTRUMENTS . .	4	126	7.4	.2
652	CHEMICAL MANUFACTURING MACHINERY . .	10	10 264	38.4	1.0	893	MORTICIANS GOODS. . . . .	22	18 394	87.4	34.0
654	PLASTICS-WORKING MACHINERY . . . . .	4	5 082	71.4	.5	994	RECEIPTS FROM SERVICES . . . . .	14	117	1.1	.2
655	OTHER SPECIAL INDUSTRIAL MACH. . . .	36	48 698	83.6	4.6		COMMOOITIES N.E.C. . . . .	(X)	9 205	(X)	17.0
656	PUMPS, COMPRESSORS, PARTS. . . . .	87	124 771	48.5	11.9						
661	BLOWERS AND FANS . . . . .	34	16 957	17.9	1.6						
662	POWER TRANSMISSION EQUIPMENT . . . .	5	5 449	31.2	.5		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
663	OTHER GENERAL INDUSTRY MACHINERY . .	80	116 351	33.6	11.1		TOTAL . . . . .	24	213 318	(X)	100.0
671	SCALES, BALANCES . . . . .	6	1 064	33.3	.1						
678	HEAT TRANSFER EQUIPMENT. . . . .	7	8 388	17.7	.8						
682	COMMERCIAL REFRIGERATION EQUIP. . . .	4	906	50.0	.1	807	AIRCRAFT EQUIPMENT, N.E.C. . . . .	8	65 544	77.9	30.7
703	POWER, DISTRIBUTION TRANSFORMERS . .	3	4 925	7.3	.5		COMMOOITIES N.E.C. . . . .	(X)	147 774	(X)	69.3
705	SWITCH GEAR OUTCUTS, RELAYS. . . . .	3	3 174	4.4	.3						
706	CIRCUIT BREAKERS . . . . .	3	1 459	1.4	.1						
711	MOTOR GENERATOR SETS . . . . .	3	844	1.4	.1		COAL (SIC 5091 PT.)				
715	WELOING APPARATUS. . . . .	5	5 017	23.8	.5		TOTAL . . . . .	27	240 837	(X)	100.0
852	LABORATORY, SCIENTIFIC INSTR. . . . .	8	1 872	11.1	.2						
855	INDUSTRIAL PROCESS INSTRUMENTS . . . .	38	47 275	90.0	4.5						
857	OTHER MECH. CONTROL INSTRU. . . . .	16	13 188	50.0	1.3	374	COAL, BITUMINOUS . . . . .	27	236 220	98.1	98.1
858	AUTOMATIC TEMPERATURE CONTROLS . . .	12	22 731	100.0	2.2		COMMOOITIES N.E.C. . . . .	(X)	4 617	(X)	1.9
874	WATCHES, CLOCKS, WATCHCASES. . . .	9	545	11.1	.1						
899	MISC. MANUF. PROD. N.E.C. . . . .	40	10 267	8.1	1.0						
907	MACHINE RENTAL, ROYALTIES . . . . .	44	9 238	8.1	.9						
999	RECEIPTS FROM SERVICES . . . . .	125	24 998	7.1	2.4						
	COMMOOITIES N.E.C. . . . .	(X)	113 471	(X)	10.8						
INDUSTRIAL SUPPLIES (SIC 5085)											
	TOTAL . . . . .	261	1 136 040	(X)	100.0		METAL SALES OFFICES (SIC 5091 PT.)				
217	WOOD PRODUCTS, N.E.C. . . . .	5	19 543	80.9	1.7		TOTAL . . . . .	278	4 680 262	(X)	100.0
367	PRINTING INK . . . . .	9	13 699	100.0	1.2						
406	RUBBER BELTS, BELTING. . . . .	11	13 077	20.0	1.2						
407	RUBBER HOSE, TUBING. . . . .	11	14 836	33.3	1.3	321	CHEMICAL CATALYTIC PREPARATIONS. . .	9	8 921	4.8	.2
408	SPONGE, FOAM RUBBER GOODS. . . . .	4	2 548	18.1	.2	327	OTHER PLASTIC MATERIALS. . . . .	14	10 730	13.3	.2
412	MECHANICAL RUBBER GOODS, N.E.C. . . .	22	26 099	24.7	2.3	501	IRON AND STEEL PRODUCTS. . . . .	55	234 341	9.4	5.0
414	OTHER RUBBER GOODS, N.E.C. . . . .	9	6 020	6.9	.5	502	IRON AND STEEL PRODUCTS (FLAT) . . .	64	1 478 257	51.1	31.6
415	INDUSTRIAL PLASTIC PRODUCTS. . . . .	14	9 734	12.1	.9	503	IRON AND STEEL WIRE, WIRE PROD. . .	39	73 981	3.3	1.6
416	PLASTIC PRODUCT, N.E.C. . . . .	36	47 855	15.6	4.2	504	IRON AND STEEL FINISHED PRODUCTS . .	37	302 514	19.6	6.5
428	GLASS CONTAINERS . . . . .	29	295 299	80.2	26.0	506	IRON AND STEEL PIPE, TUBING. . . . .	60	219 927	9.1	4.7
434	GLASS FIBER, PRESSEO . . . . .	16	8 982	3.5	.8	507	OTHER CARBON STEEL PRODUCTS. . . .	38	55 756	4.0	1.2
438	CLAY REFRACTORIES. . . . .	15	21 039	24.0	1.9	508	ALLOY STEEL. . . . .	80	288 032	9.9	6.2
447	ABRASIVE PRODUCTS. . . . .	18	45 916	53.3	4.0	511	STAINLESS STEEL. . . . .	57	161 793	7.5	3.5
448	ASBESTOS PRODUCTS. . . . .	5	19 123	26.1	1.7	513	OTHER COPPER AND BRASS MILL PROD. .	53	235 528	83.3	5.0
451	GASKETS, PACKING, ASBESTOS . . . . .	15	17 767	20.5	1.6	514	ALUMINUM SHAPES, FORMS, ETC. . . .	74	609 554	91.5	13.0
452	MINERALS, EARTHS, GROUND TREATED . .	10	54 696	45.7	4.8	515	NONFERROUS METALS. . . . .	38	396 754	70.8	8.5
453	MINERAL WOOL . . . . .	11	28 315	38.4	2.5	551	METAL CANS . . . . .	16	301 475	96.9	6.4
454	NONCLAY REFRACTORIES . . . . .	18	33 928	36.1	3.0	582	METAL FOIL AND LEAF. . . . .	28	34 535	8.0	.7
455	OTHER NONMETAL MINERAL PROD. . . . .	10	3 033	6.9	.3		COMMOOITIES N.E.C. . . . .	(X)	268 164	(X)	5.7
571	METAL STAMPINGS. . . . .	22	42 685	19.8	3.8						
578	FITTINGS, UNIONS FOR PIPING. . . . .	16	19 128	70.8	1.7		TOBACCO AND ITS PROOUCTS (SIC 5094)				
581	OTHER VALVES, FITTINGS . . . . .	33	57 636	57.9	5.1		TOTAL . . . . .	28	591 121	(X)	100.0
582	METAL FOIL AND LEAF. . . . .	5	13 209	80.0	1.2						
635	CONVEYORS, PARTS, ATTACHMENTS. . . .	7	6 831	30.0	.6						
657	BALL, ROLLER BEARINGS. . . . .	31	73 304	80.2	6.5						
658	PARTS, ROLLER BEARINGS . . . . .	7	2 460	16.6	.2						
662	POWER TRANSMISSION EQUIPMENT . . . .	27	40 019	79.5	3.5	081	CIGARS . . . . .	26	51 829	33.2	8.8
663	OTHER GENERAL INDUSTRY MACHINERY . .	14	4 525	8.5	.4		COMMOOITIES N.E.C. . . . .	(X)	539 292	(X)	91.2
708	INTEGRAL HORSEPOWER MOTORS . . . . .	7	1 124	9.0	.1						
715	WELOING APPARATUS. . . . .	12	20 096	100.0	1.8		BEER AND ALE (SIC 5095 PT.)				
899	MISC. MANUF. PROD. N.E.C. . . . .	13	2 296	3.5	.2		TOTAL . . . . .	37	271 488	(X)	100.0
999	RECEIPTS FROM SERVICES . . . . .	13	7 147	9.6	.6						
	COMMOOITIES N.E.C. . . . .	(X)	164 071	(X)	14.4						
PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)											
	TOTAL . . . . .	127	177 177	(X)	100.0	060	MALT LIQUORS, BREWING BY-PROOUCT COMMOOITIES N.E.C. . . . .	37	271 465 23	100.0 (X)	100.0 (2)
754	X-RAY, THERAPEUTIC APPARATUS . . . .	5	6 967	100.0	3.9						
852	LABORATORY, SCIENTIFIC INSTR. . . . .	9	12 152	88.4	6.9		WINE AND OISTILLEO SPIRITS (SIC 5095 PT.)				
853	SURVEYING DRAFTING INSTRUMENTS . . . .	4	4 122	56.0	2.3		TOTAL . . . . .	54	1 154 625	(X)	100.0
854	INTEGRATING METERS, NONELECT. . . . .	10	14 447	93.1	8.2						
855	INDUSTRIAL PROCESS INSTRUMENTS . . . .	4	696	5.3	.4	062	WINES, BRANDY, BRANDY SPIRITS. . . .	12	38 795	6.0	3.4
861	OPTICAL INSTRUMENTS AND LENSES . . . .	15	9 928	52.3	5.6	064	BOTTLEO LIQOORS. . . . .	47	776 152	97.9	67.2
862	SURGICAL, MEDICAL INSTRU. . . . .	9	10 879	100.0	6.1		COMMOOITIES N.E.C. . . . .	(X)	339 678	(X)	29.4
863	SURGICAL, ORTHOPEOIC. . . . .	9	8 126	93.8	4.6						
864	PERSONAL AND SAFETY DEVICES. . . . .	7	7 061	58.8	4.0		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
866	OPHTHALMIC GOODS . . . . .	64	24 328	80.5	13.7		TOTAL . . . . .	16	636 657	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	78 471	(X)	44.3	253	GROUNDWOOD PAPER, UNCOATED . . . .	5	72 355	22.5	11.4
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)											
	TOTAL . . . . .	56	54 061	(X)	100.0	254	PAPER-MACHINE COATEO PAPER . . . .	12	207 478	37.1	32.6
						255	BOOK PAPER, UNCOATED . . . . .	10	84 807	28.6	13.3
						256	FINE PAPER, INC THIN PAPER . . . . .	9	62 159	21.3	9.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices--Geographic Divisions, by Kind of Business: 1967--Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
2620	FOLDING BOXBOARD STOCK . . . . .	5	1 382	1.3	.2		MIDDLE ATLANTIC--CONTINUED				
	COMMODITIES N.E.C. . . . .	(X)	208 476	(X)	32.7		LUMBER AND MILLWORK (SIC 5098 PT.)				
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)						TOTAL . . . . .	87	227 400	(X)	100.0
	TOTAL . . . . .	132	943 103	(X)	100.0	202	ROUGH LUMBER AND SAWED TIES. . .	31	12 861	12.8	5.7
141	TEXTILE GOODS, N.E.C. . . . .	5	713	1.0	.1	203	DRESSED LUMBER . . . . .	56	54 139	30.5	23.8
255	BOOK PAPER, UNCOATED . . . . .	3	1 546	2.4	.2	204	SOFTWOOD CUT STOCK, FLOORING . .	6	1 477	2.7	.6
256	FINE PAPER, INC. THIN PAPER . . .	5	2 455	5.0	.3	206	SHINGLES, COOPERAGE STOCK. . . .	12	748	1.4	.3
257	COARSE PAPER . . . . .	21	81 799	19.4	8.7	207	MILLWORK . . . . .	61	18 924	11.4	8.3
258	SPECIAL INDUSTRIAL PAPER . . . .	20	55 738	20.3	5.9	208	HARDWOOD PLYWOOD . . . . .	57	27 827	17.1	12.2
259	SANITARY TISSUE STOCK . . . . .	6	2 262	3.2	.2	209	SOFTWOOD PLYWOOD, INTERIOR TYPE.	56	27 448	17.0	12.1
260	CONTAINER BOARD . . . . .	14	165 317	38.8	17.5	210	SOFTWOOD PLYWOOD, EXTERIOR TYPE.	56	31 874	19.7	14.0
262	FOLDING BOXBOARD STOCK . . . . .	8	26 012	41.7	2.8	211	VENEER AND PLYWOOD, N.E.C. . . .	22	2 793	3.9	1.2
265	OILED, WAXED, WAX LAMINAT PAPER.	11	10 165	12.0	1.1	216	HARDRESSED WOOD FIBER BOARD . . .	55	19 896	11.8	8.7
266	GUMMED PRODUCTS . . . . .	12	8 472	100.0	.9	445	GYPSPUM PRODUCTS . . . . .	13	2 738	7.5	1.2
268	LAMINATED OR COATED WRAPPERS . .	13	18 085	10.4	1.9	563	METAL ODDS, SASH, TRIM. . . . .	9	5 297	95.8	2.3
269	OTHER COATED AND PROCESS PAPER .	21	12 637	3.8	1.3	899	MISC. MANUF. PROD. N.E.C. . . . .	14	380	1.3	.2
271	GROCERS' VARIETY BAGS. . . . .	15	54 548	26.2	5.8		COMMODITIES N.E.C. . . . .	(X)	20 998	(X)	9.2
272	SPECIALTY BAGS, LINERS . . . . .	15	23 642	10.8	2.5	CONSTRUCTION MATERIALS (SIC 5098 PT.)					
273	SHIPPING SACKS, MULTIWALL BAGS.	15	62 410	31.4	6.6		TOTAL . . . . .	255	913 555	(X)	100.0
275	DIE CUT PAPER AND BOARD . . . .	4	1 123	10.0	.1	207	MILLWORK . . . . .	18	1 510	13.3	.2
282	PAPERBOARD BOXES, CARTONS. . . .	27	93 570	75.0	9.9	212	PREFABRICATED WOODEN BUILDINGS .	12	2 944	37.5	.3
283	CORRUGATED, SOLID FIBER BOXES.	27	70 590	34.5	7.5	216	HARDRESSED WOOD FIBER BOARD . . .	12	2 557	5.2	.3
285	CUPS LID-TIGHT FOOD CONTAINERS .	4	7 320	57.1	.8	288	BUILDING PAPER AND BOARD . . . .	34	32 050	21.8	3.5
292	PRODUCTS OF COMMERCIAL PRINT . .	8	20 228	16.0	2.1	387	LIQUID ASPHALT PAVING MIXTURES .	4	13 369	53.5	1.5
416	PLASTIC PRODUCT, N.E.C. . . . .	6	14 788	13.4	1.6	388	ASPHALT, FELTS, COATINGS . . . .	25	37 352	35.0	4.1
899	MISC. MANUF. PROD. N.E.C. . . . .	16	9 819	9.2	1.0	426	FLAT GLASS . . . . .	30	24 105	56.5	2.6
999	RECEIPTS FROM SERVICES . . . . .	22	2 874	6.0	.3	427	LAMINATED GLASS, INC. SAFETY . .	30	31 127	46.5	3.4
	COMMODITIES N.E.C. . . . .	(X)	196 990	(X)	20.9	433	MIRRORS . . . . .	26	693	2.6	.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					434	GLASS FIBER, PRESSED . . . . .	15	5 105	8.6	.6
	TOTAL . . . . .	130	224 053	(X)	100.0	435	CEMENT, HYDRAULIC . . . . .	39	133 479	97.9	14.6
135	FELT GOODS . . . . .	6	383	3.1	.2	436	BRICK AND STRUCTURAL HOLLOW TILE	8	6 271	63.6	.7
267	PRESSURE SENSITIVE TAPE. . . . .	10	11 287	53.7	5.0	437	CLAY WALL AND FLOOR TILE . . . .	7	1 968	100.0	.2
280	WRAPPING PRODUCTS . . . . .	5	1 091	9.4	.5	438	CLAY REFRACTORIES . . . . .	18	19 019	56.7	2.1
293	MANIFOLD BUSINESS FORMS. . . . .	77	100 620	98.8	44.9	441	STRUCTURAL CLAY PRODUCTS, N.E.C.	10	5 291	50.0	.6
294	GREETING CARDS . . . . .	10	33 068	91.9	14.8	444	CONCRETE PRODUCTS, EXC. BRICK. .	7	7 551	66.6	.8
295	BLANKBOOKS, LOOSELEAF BINDERS .	7	21 403	72.1	9.6	445	GYPSPUM PRODUCTS . . . . .	42	69 384	42.9	7.6
672	ADDRESSING, DICTATING, DUPLICAT.	37	3 582	8.6	1.6	446	CUT STONE PRODUCTS - GRANITE . .	11	9 500	71.4	1.0
883	LEAD PENCILS, ART GOODS. . . . .	4	5 922	86.6	2.6	448	ASBESTOS PRODUCTS . . . . .	47	53 790	34.1	5.9
884	CARBON PAPER, INK RUBBONS. . . .	19	10 390	68.6	4.6	451	GASKETS, PACKING, ASBESTOS . . .	5	3 542	14.2	.4
899	MISC. MANUF. PROD. N.E.C. . . . .	17	805	4.5	.4	453	MINERAL WOOL . . . . .	28	4 679	5.5	.5
999	RECEIPTS FROM SERVICES . . . . .	8	395	4.7	.2	454	NONCLAY REFRACTORIES . . . . .	9	3 267	22.2	.4
	COMMODITIES N.E.C. . . . .	(X)	35 107	(X)	15.7	514	ALUMINUM SHAPES, FORMS, ETC. . .	8	2 159	7.6	.2
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					562	FABRICATED METAL . . . . .	35	154 955	66.6	17.0
	TOTAL . . . . .	110	169 298	(X)	100.0	563	METAL DOORS, SASH, TRIM. . . . .	16	2 238	9.0	.2
219	WOOD FURNITURE, UPHOLSTERED. . .	7	10 137	15.0	6.0	564	FABRICATED PLATE WORK. . . . .	18	162 516	53.6	17.8
220	MATTRESSES, BEDSPRINGS . . . . .	19	22 517	29.6	13.3	565	SHEET METAL WORK . . . . .	29	23 555	34.6	2.6
221	HOUSEHOLD FURNITURE, N.E.C. . . .	7	6 022	10.3	3.6	567	PREFABRICATED, BLDG. PARTS . . .	17	15 005	41.0	1.6
222	METAL OFFICE FURNITURE . . . . .	64	38 534	82.3	22.8	584	FABRICATED METAL PRODUCTS, N.E.C.	14	5 321	13.9	.6
223	PUBLIC BUILDING FURNITURE. . . . .	16	12 952	29.1	7.7	899	MISC. MANUF. PROD. N.E.C. . . . .	39	11 684	13.0	1.3
225	METAL PARTITIONS AND FIXTURES. .	19	10 369	32.6	6.1	993	READY MIXED CONCRETE, LIME . . .	17	6 462	11.6	.7
227	FURNITURE, FIXTURES, N.E.C. . . .	8	6 609	31.9	3.9	999	RECEIPTS FROM SERVICES . . . . .	19	20 011	16.2	2.2
293	MANIFOLD BUSINESS FORMS. . . . .	26	3 434	31.7	2.0		COMMODITIES N.E.C. . . . .	(X)	41 096	(X)	4.5
899	MISC. MANUF. PROD. N.E.C. . . . .	27	2 145	14.7	1.3	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
999	RECEIPTS FROM SERVICES . . . . .	20	4 192	9.9	2.5		TOTAL . . . . .	89	757 234	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	52 387	(X)	30.9	853	SURVEYING DRAFTING INSTRUMENTS .	14	521	4.5	.1
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					864	PHOTOCOPYING, MICROFILMING . . .	56	165 674	29.9	21.9
	TOTAL . . . . .	97	776 895	(X)	100.0	872	SENSITIZED PHOTO PAPER, CLOTH. .	54	72 646	12.5	9.6
104	COTTON COLORED YARN FABRICS. . .	3	8 620	2.1	1.1	877	GAMES, TOYS. . . . .	7	49 125	75.5	6.5
108	COTTON SHEETS, PILLOW CASES. . .	11	76 449	18.5	9.8	878	DOLLS, STUFFED TOY ANIMALS. . . .	7	14 849	30.3	2.0
129	WOVEN, TUFTED CARPETS, RUGS. . .	27	148 153	72.3	19.1	881	SPORTING, ATHLETIC GOODS. . . . .	12	41 145	59.3	5.4
157	CURTAINS, DRAPERIES (EXC. LACE). .	8	27 056	16.0	3.5	999	RECEIPTS FROM SERVICES . . . . .	35	11 200	2.8	1.5
158	BEDSPREADS, OTHER HOUSE FURN. . .	13	55 485	13.6	7.1		COMMODITIES N.E.C. . . . .	(X)	402 074	(X)	53.1
226	VENETIAN BLINDS AND SHADES . . .	11	15 777	90.9	2.0	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					
416	PLASTIC PRODUCT, N.E.C. . . . .	4	16 951	24.1	2.2		TOTAL . . . . .	102	273 551	(X)	100.0
431	TABLE, KITCHEN, ART, NOVELTY . .	13	43 298	84.8	5.6	285	NEWSPAPERS, MAGAZINES. . . . .	20	55 772	60.0	20.4
442	POTTERY, RELATED PRODUCTS. . . .	5	4 736	85.7	.6	290	BOOKS . . . . .	21	146 176	92.8	53.4
891	LINOLEUM . . . . .	10	19 419	19.3	2.5	291	MISCELLANEOUS PUBLISHING . . . .	10	14 878	50.0	5.4
	COMMODITIES N.E.C. . . . .	(X)	360 951	(X)	46.5	292	PRODUCTS OF COMMERCIAL PRINT . .	58	45 033	87.3	16.5
						293	MANIFOLD BUSINESS FORMS. . . . .	16	2 211	15.3	.8
						295	BLANKBOOKS, LOOSELEAF BINDERS .	15	679	4.0	.2
						653	FOUNDRY MACHINERY, EQUIPMENT . .	5	610	18.1	.2
						672	ADDRESSING, DICTATING, DUPLICAT.	15	2 456	18.3	.9
						674	PARTS, ATTACH FOR ADDRESS MACH.	15	645	4.0	.2
						899	MISC. MANUF. PROD. N.E.C. . . . .	18	224	2.0	.1
						999	RECEIPTS FROM SERVICES . . . . .	21	2 430	9.1	.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices--Geographic Divisions, by Kind of Business: 1967--Continued

Product line key	Kind of business and commodity line	Establish- ments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establish- ments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	MIDDLE ATLANTIC--CONTINUED					MIDDLE-ATLANTIC--CONTINUED					
	COMMOITIES N.E.C. . . . .	(X)	2 437	(X)	.9	OTHER PRODUCTS (SIC 5099 PT.)					
	FARM SUPPLIES (SIC 5099 PT.)					TOTAL . . . . .	158	841 359	(X)	100.0	
	TOTAL . . . . .	26	172 046	(X)	100.0	067 COTTONSEED OIL MILL PRODUCTS . .	4	5 222	40.0	.6	
						068 PRODUCTS OF OTHER VEGETABLE OIL .	4	6 676	53.3	.8	
362	SUPER PHOSPHATE, OTHER PHOSPHATIC	12	7 009	39.8	4.1	132 YARNS, EXCEPT WOOL . . . . .	10	54 848	90.2	6.5	
363	MIXED FERTILIZERS . . . . .	9	5 803	77.2	3.4	135 FELT GOODS . . . . .	5	12 112	82.3	1.4	
	COMMOITIES N.E.C. . . . .	(X)	159 234	(X)	92.6	141 TEXTILE GOODS, N.E.C. . . . .	8	35 540	43.7	4.2	
						414 OTHER RUBBER GOODS, N.E.C. . . .	4	7 682	100.0	.9	
						417 TANNED, FINISHED LEATHER . . . .	4	14 593	100.0	1.7	
	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)					741 PHONOGRAPH RECORDS . . . . .	10	63 895	100.0	7.6	
						754 X-RAY, THERAPEUTIC APPARATUS . .	7	1 642	22.2	.2	
	TOTAL . . . . .	22	157 395	(X)	100.0	899 MISC. MANUF. PROD. N.E.C. . . . .	90	176 987	65.8	21.0	
874	WATCHES, CLOCKS, WATCHCASES . .	12	126 536	91.4	80.4	999 RECEIPTS FROM SERVICES . . . . .	17	5 836	36.8	.7	
885	COSTUME JEWELRY, NOVELTIES . . .	8	22 765	100.0	14.5	COMMOITIES N.E.C. . . . .	(X)	456 326	(X)	54.2	
	COMMOITIES N.E.C. . . . .	(X)	8 094	(X)	5.1						
	ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)										
	TOTAL <sup>2</sup> . . . . .	8	2 868	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 3C. **Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued**

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of—					Amount <sup>2</sup> (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST NORTH CENTRAL--CONTINUED										
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)										
	TOTAL . . . . .	146	5 916 815	(X)	100.0						
803	PASSENGER CARS . . . . .	72	5 091 345	93.7	86.0	305	MISCELLANEOUS CYCLIC CHEMICALS . .	50	28 833	2.7	.9
804	TRUCK TRACTORS, CHASSIS, TRUCKS .	87	616 519	41.1	10.4	306	MISCELLANEOUS ACYCLIC CHEMICALS .	72	334 566	21.4	10.0
805	PARTS, ACCESS FOR PASS. CAR. . . .	97	183 631	8.3	3.1	307	SYNTHETIC ORGANIC CHEMICALS . . .	40	108 082	11.8	3.2
999	RECEIPTS FROM SERVICES . . . . .	60	17 207	6.3	.3	308	PESTICIDES . . . . .	15	24 431	4.1	.6
	COMMOOITIES N.E.C. . . . .	(X)	8 113	(X)	.1	311	ETHYL ALCOHOL . . . . .	42	36 005	5.9	1.4
						312	SYNTHETIC AMMONIA, NITRIC ACIO .	33	36 163	4.2	1.1
						313	CHLORINE, OTHER BLEACHING COMP. .	16	8 635	2.4	.3
						314	SULFURIC ACID . . . . .	21	31 091	6.2	.9
						315	INORGANIC ACIDS, EXCEPT NITRIC	32	22 355	2.6	.7
						318	POTASSIUM, SODIUM COMPOUNDS . .	35	92 901	13.0	2.8
						321	CHEMICAL CATALYTIC PREPARATIONS .	20	40 815	11.0	1.2
						322	OTHER INORGANIC CHEMICALS . . .	33	90 819	13.1	2.7
						323	REGENERATED CELLULOSIC PRODUCTS .	19	92 502	17.6	2.8
						324	THERMO PLASTIC RESINS . . . . .	52	256 883	26.1	7.7
						325	THERMOSETTING RESINS . . . . .	29	31 804	5.5	1.0
						326	SYNTHETIC RESINS FOR COATINGS . .	38	63 507	9.2	1.9
						327	OTHER PLASTIC MATERIALS . . . .	57	170 756	19.2	5.1
						328	SYNTHETIC RUBBER . . . . .	20	158 848	48.0	4.8
						331	ACETATE YARNS . . . . .	6	6 856	22.2	.2
						333	POLYAMIDE FIBERS NYLON . . . . .	3	164 984	93.2	5.5
						334	OTHER NONCELLULOSIC SYNTHETIC . .	7	39 447	26.6	1.2
						343	SOAP, DETERGENTS, HOUSEHOLD . .	26	309 094	59.2	9.3
						344	SOAP, OTHER DETERGENTS . . . . .	55	51 560	7.2	1.5
						345	HOUSEHOLD INSECTICIDES . . . . .	19	10 870	5.8	.3
						346	SPECIALTY CLEANING SANITATION . .	49	72 666	12.5	2.2
						347	SURFACE ACTIVE FINISHING AGENTS .	31	18 611	2.8	.6
						352	HAIR PREPARATIONS . . . . .	8	16 292	5.7	.5
						353	DENTIFRICES . . . . .	12	26 595	6.5	.8
						354	OTHER TOILET PREPARATIONS . . . .	8	5 401	2.2	.2
						361	GUM, WOOD CHEMICALS . . . . .	4	7 456	11.7	.2
						364	AGRICULTURAL PESTICIDES . . . . .	15	21 418	4.2	.6
						366	EXPLOSIVES . . . . .	9	29 037	9.5	.9
						368	CARBON BLACK . . . . .	9	60 157	69.2	1.8
						371	SALT . . . . .	13	64 707	86.3	1.9
						372	FATTY ACIDS . . . . .	10	7 079	5.5	.2
						373	CHEMICAL PREPARATIONS, N.E.C. . .	65	119 928	15.0	3.6
						383	LUBRICATING AND SIMILAR OILS . .	10	21 469	13.0	.6
						386	OTHER FINISHED PETROLEUM PROD. .	9	17 967	9.8	.5
						416	PLASTIC PRODUCT, N.E.C. . . . .	21	70 688	25.6	2.1
						899	MISC. MANUF. PROD. N.E.C. . . . .	39	6 168	2.7	.2
						999	RECEIPTS FROM SERVICES . . . . .	13	10 768	4.0	.3
							COMMOOITIES N.E.C. . . . .	(X)	201 145	(X)	6.0
	ORUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)										
	TOTAL . . . . .	81	977 468	(X)	100.0						
							PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
							TOTAL . . . . .	25	280 759	(X)	100.0
278	SANITARY TISSUE HEALTH PRODUCTS .	4	24 709	100.0	2.5	101	GREY GOODS-COTTON DUCK . . . . .	9	20 788	13.6	7.4
303	CYCLIC CRUDES AND COAL TAR . . .	7	5 192	4.6	.5	102	COTTON SHEETING, ALLIED FABRICS .	11	21 358	9.5	7.6
307	SYNTHETIC ORGANIC CHEMICALS . . .	5	1 300	2.3	.1	103	COTTON PRINT CLOTH YARN FABRICS .	15	11 031	6.7	3.9
335	BIOLGO PRODUCTS FOR HUMAN USE . .	15	5 445	4.5	.6	104	COTTON COLORED YARN FABRICS . . .	7	9 811	6.8	3.5
336	BIOLOGICAL PRODUCTS FOR VET USE .	14	972	1.4	.1	107	FINISHEO COTTON, BROAD WOVEN . .	8	30 736	18.3	10.9
337	MEIOICINALS, CHEMICALS BOTANICALS	14	36 681	22.8	3.8	108	COTTON SHEETS, FILLOW CASES . . .	9	16 479	8.2	5.9
338	VITAMINS, NUTRIENT PREPARATIONS .	26	23 797	9.1	2.4	109	OTHER FABRICATED COTTON TEXTILE .	8	8 394	4.4	3.0
341	PHARMACEUTICAL . . . . .	47	403 442	64.5	41.3	130	FINISHED COTTON BROADWOVEN . . .	6	14 375	7.3	5.1
342	PHARMACEUTICAL FOR VET USE . . . .	29	16 256	5.9	1.7	131	FINISHED MAN-MADE FIBER . . . . .	7	31 689	17.1	11.3
343	SOAP, DETERGENTS, HOUSEHOLD . . .	8	13 540	5.5	1.4		COMMOOITIES N.E.C. . . . .	(X)	116 098	(X)	41.4
346	SPECIALTY CLEANING SANITATION . . .	7	2 863	.9	.3						
348	SHAVING PREPARATIONS . . . . .	11	20 027	7.8	2.0						
351	PERFUMES, TOILET WATER, COLOGNES	18	62 116	24.0	6.4						
352	HAIR PREPARATIONS . . . . .	19	116 489	27.1	11.9						
353	DENTIFRICES . . . . .	11	26 800	9.8	2.7						
354	OTHER TOILET PREPARATIONS . . . . .	21	118 238	29.1	12.1						
364	AGRICULTURAL PESTICIDES . . . . .	4	1 828	2.4	.2						
373	CHEMICAL PREPARATIONS, N.E.C. . . .	5	2 379	5.1	.2						
552	CUTLERY . . . . .	4	21 098	100.0	2.2						
862	SURGICAL, MEDICAL INSTRU. . . . .	5	2 647	7.6	.3						
863	SURGICAL, ORTHOPEIDIC . . . . .	7	9 582	18.5	1.0						
	COMMODITIES N.E.C. . . . .	(X)	62 067	(X)	6.3						
	PAINTS AND VARNISHES (SIC 5028)										
	TOTAL . . . . .	173	295 816	(X)	100.0						
355	PAINTS, VARNISHES, LACQUERS . . . .	161	108 160	57.0	36.6						
357	MISCELLANEOUS PAINT PRODUCTS . . .	141	8 197	5.0	2.8						
358	PATTY, CAULKING COMPOUNDS . . . . .	116	4 756	2.9	1.6	142	MEN'S, BOYS' SUITS AND COATS . . .	4	3 552	85.1	2.3
	COMMOOITIES N.E.C. . . . .	(X)	174 703	(X)	59.1	143	MEN'S BOYS' SEPARATE TROUSERS . .	9	26 425	38.4	17.2
						145	WORK CLOTHING . . . . .	9	33 261	48.5	21.7
							COMMOOITIES N.E.C. . . . .	(X)	89 994	(X)	58.7
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)										
	TOTAL . . . . .	345	3 335 308	(X)	100.0						
							WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
038	SELF RISING, PREPARED FLOUR . . . .	5	11 735	4.6	.4						
072	SHORTENINGS, COOKING OILS . . . . .	9	44 628	10.7	1.3						
301	ALKALIES, SODA ASH, CAUSTIC SODA .	28	85 105	15.9	2.6	147	BLOUSES . . . . .	5	2 388	8.2	3.0
302	INDUS'TRIAL GASES . . . . .	37	40 524	11.7	1.2	148	WOMEN'S, MISSES DRESSES . . . . .	4	6 075	26.6	7.8
303	CYCLIC CRUDES AND COAL TAR . . . .	67	132 879	10.2	4.0		COMMOOITIES N.E.C. . . . .	(X)	69 837	(X)	89.2
304	INORGANIC COLOR PIGMENTS . . . . .	21	10 678	1.8	.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
 † Detail may not add to total due to rounding.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	EAST NORTH CENTRAL--CONTINUED FOOTWEAR (SIC 5039)					EAST NORTH CENTRAL--CONTINUED					
	TOTAL . . . . .	11	125 594	(X)	100.0						
421	FOOTWEAR, EXCEPT RUBBER. . . . .	7	81 012	83.4	64.5		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
	COMMODITIES N.E.C. . . . .	(X)	44 582	(X)	35.5		TOTAL . . . . .	479	1 780 490	(X) 100.0	
	FROZEN FOODS (SIC 5042)					007	CANNED MEATS, EXC. DOG FOOD. . . . .	29	17 516	10.8 1.0	
	TOTAL . . . . .	7	44 613	(X)	100.0	014	NATURAL CHEESE, PROCESSED CHEESE	49	27 687	19.0 1.6	
035	FROZEN PREPARED FOODS. . . . .	6	7 558	16.9	16.9	016	CANNED MILK, BULK EVAPORATED . . . . .	14	25 834	45.4 1.5	
	COMMODITIES N.E.C. . . . .	(X)	37 055	(X)	83.1	022	CANNED, CURED SEAFOODS . . . . .	23	7 031	5.4 .4	
	DAIRY PRODUCTS (SIC 5043)					023	CANNED BABY FOOD (EXC. MEAT) . . . . .	16	30 844	34.6 1.7	
	TOTAL . . . . .	155	474 173	(X)	100.0	025	CANNED FRUITS. . . . .	35	27 615	12.5 1.6	
013	CREAMERY BUTTER. . . . .	93	26 130	14.1	5.5	026	CANNED VEGETABLES. . . . .	25	44 485	27.4 2.5	
014	NATURAL CHEESE, PROCESSED CHEESE	49	103 395	38.8	21.8	027	CANNED FRUIT JUICES. . . . .	22	10 223	8.1 .6	
015	DRY MILK PRODUCTS. . . . .	18	25 106	31.9	5.3	029	OTHER CANNED SPECIALTIES . . . . .	25	25 414	6.0 1.4	
017	ICE CREAM, ICE MILK MIXES. . . . .	71	2 759	2.2	.6	030	DRIED, DEHYDRATED FRUITS, VEG. . . . .	47	18 504	5.9 1.0	
018	ICE CREAM, ICES, OTHER FROZEN. . . . .	88	44 933	45.2	9.5	031	PICKLES, SAUCES. . . . .	81	59 772	7.7 3.4	
019	BULK FLUID MILK, CREAM . . . . .	25	19 125	47.0	4.0	035	FROZEN PREPARED FOODS. . . . .	13	7 568	6.3 .4	
020	BOTTLED MILK, CREAM. . . . .	81	104 973	71.7	22.1	036	WHEAT FLOUR EXCEPT BLENDED. . . . .	26	33 806	6.1 1.9	
021	COTTAGE CHEESE, BUTTERMILK	92	20 185	12.1	4.3	038	SELF RISING, PREPARED FLOUR. . . . .	35	69 433	10.8 3.9	
027	CANNED FRUIT JUICES. . . . .	23	521	.8	.1	042	DOG AND CAT FOOD . . . . .	20	49 602	9.5 2.8	
029	OTHER CANNED SPECIALTIES . . . . .	10	4 772	2.6	1.0	044	CEREAL BREAKFAST FOODS . . . . .	38	143 212	22.0 8.0	
031	PICKLES, SAUCES. . . . .	11	31 895	17.3	6.7	046	WET CORN MILLING PRODUCTS. . . . .	27	87 555	49.0 4.9	
051	BISCUITS, CRACKERS, PRETZELS . . . . .	11	385	5.8	.1	047	BREAD, BREAD-TYPE ROLLS. . . . .	119	75 479	34.4 4.2	
072	SHORTENINGS, COOKING OILS. . . . .	10	4 052	2.3	.9	048	SWEET YEAST GOODS. . . . .	76	4 836	8.1 .3	
073	MARGERINES . . . . .	55	9 920	3.8	2.1	049	SOFT CAKE. . . . .	150	20 748	24.0 1.2	
079	OTHER FOOD PRODUCTS. . . . .	23	3 835	2.0	.8	050	PIES, PASTRIES, DONUTS, COOKIES. . . . .	143	17 182	12.3 1.0	
902	SHELL EGGS . . . . .	34	1 750	2.3	.4	051	BISCUITS, CRACKERS, PRETZELS . . . . .	95	69 359	49.3 3.9	
999	RECEIPTS FROM SERVICES. . . . .	6	799	2.6	.2	052	OTHER DRY BAKERY PRODUCTS. . . . .	154	80 664	15.3 4.5	
	COMMODITIES N.E.C. . . . .	(X)	69 638	(X)	14.7	055	CONFECTIONERY PRODUCTS . . . . .	68	17 440	6.8 1.0	
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					058	OTHER CHOCOLATE, COCOA PRODUCTS. . . . .	28	22 476	4.8 1.3	
	TOTAL . . . . .	9	51 227	(X)	100.0	065	BOTTLED, CANNED SOFT DRINKS. . . . .	28	13 598	34.7 .8	
011	DRESSED POULTRY, SMALL GAME. . . . .	5	16 060	57.9	31.4	066	FLAVORINGS . . . . .	26	55 453	12.6 3.1	
	COMMODITIES N.E.C. . . . .	(X)	35 167	(X)	68.6	070	ROASTED COFFEE . . . . .	44	165 861	32.1 9.3	
	CONFECTIONERY (SIC 5045)					072	SHORTENINGS, COOKING OILS. . . . .	26	19 582	8.7 1.1	
	TOTAL . . . . .	50	195 178	(X)	100.0	073	MARGERINES . . . . .	42	24 630	12.0 1.4	
055	CONFECTIONERY PRODUCTS . . . . .	14	39 332	43.4	20.2	076	DESSERTS, READY-TO-MIX . . . . .	42	51 835	10.6 2.9	
077	CHIPS, POTATO, CORN, ETC. . . . .	30	19 709	97.1	10.1	078	SWEETENINGS, SYRUPS, MOLASSES. . . . .	62	17 276	2.9 1.0	
	COMMODITIES N.E.C. . . . .	(X)	136 137	(X)	69.8	079	OTHER FOOD PRODUCTS. . . . .	111	103 993	12.2 5.8	
	MEATS AND MEAT PRODUCTS (SIC 5047)					904	TEA. . . . .	39	23 044	13.0 1.3	
	TOTAL . . . . .	115	462 611	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	310 933	(X) 17.5	
001	FRESH BEEF . . . . .	81	143 042	44.5	30.9	662	POWER TRANSMISSION EQUIPMENT . . . . .	41	11 378	2.2 .4	
003	FRESH LAMB, MUTTON . . . . .	63	15 987	6.2	3.5	663	OTHER GENERAL INDUSTRY MACHINERY	24	6 747	1.8 .3	
004	PROCESSED PORK . . . . .	81	50 370	16.2	10.9	678	HEAT TRANSFER EQUIPMENT. . . . .	4	3 104	2.7 .1	
005	LARD . . . . .	69	1 704	.6	.4	701	EQUIPMENT FOR TESTING ELECT. . . . .	96	40 878	3.5 1.6	
006	SAUSAGE, OTHER PREPARED MEATS. . . . .	98	80 957	23.6	17.5	702	OTHER ELECTRICAL MEASURING INSTR.	85	19 692	2.2 .8	
007	CANNED MEATS, EXC. DOG FOOD. . . . .	60	4 865	2.7	1.1	703	POWER, DISTRIBUTION TRANSFORMERS	83	96 810	9.9 3.8	
011	DRESSED POULTRY, SMALL GAME. . . . .	59	18 150	8.0	3.9	704	OTHER TRANSFORMERS . . . . .	73	33 031	3.4 1.3	
013	CREAMERY BUTTER. . . . .	56	4 117	1.9	.9	705	SWITCH GEAR DUCTS, RELAYS. . . . .	156	117 035	9.0 4.6	
014	NATURAL CHEESE, PROCESSED CHEESE	62	3 513	1.5	.8	706	CIRCUIT BREAKERS . . . . .	123	49 947	4.7 1.9	
072	SHORTENINGS, COOKING OILS. . . . .	42	1 006	.9	.2	707	FRACTIONAL HORSEPOWER MOTORS	100	108 977	10.0 4.2	
073	MARGERINES . . . . .	45	568	.2	.1	708	INTEGRAL HORSEPOWER MOTORS . . . . .	112	68 644	6.5 2.7	
902	SHELL EGGS . . . . .	30	746	.8	.2	712	OTHER MOTORS, GENERATORS . . . . .	91	80 659	7.8 3.1	
990	PORK - FRESH, FROZEN . . . . .	82	57 772	17.9	12.5	713	PARTS, SUPPLIES FOR MOTORS . . . . .	71	8 108	1.0 .3	
991	SAUSAGE, OTHER PREPARED MEATS . . . . .	9	6 176	15.2	1.3	714	GENERAL INDUSTRIAL POWER CIRCUIT	165	205 131	15.5 8.0	
	COMMODITIES N.E.C. . . . .	(X)	73 638	(X)	15.9	717	ELECTRIC INDUSTRIAL GOODS, N.E.C.	99	65 477	6.6 2.6	
						722	ELECTRIC HOUSEWARES, FANS, PARTS	5	3 612	11.1 .1	
						727	RESIDENTIAL TYPE ELECT FIXTURE	8	19 007	63.6 .7	
						728	COMMERCIAL, ELECTRICAL FIXTURES.	50	18 900	2.2 .7	
						732	OTHER ELECT., NONELECTRIC LIGHT.	48	14 430	3.2 .6	
						733	CURRENT CARRYING WIRING DEVICES.	80	39 014	7.2 1.5	
						734	NONCURRENT CARRYING DEVICES. . . . .	57	18 483	1.9 .7	
						735	HOUSEHOLD, AUTOMOBILE RADIOS . . . . .	5	2 095	11.1 .1	
						742	TELEPHONE SWITCHING. . . . .	12	186 613	26.0 7.3	
						744	RADIO, TV COMMUNICATIONS EQUIP..	32	17 894	2.1 .7	
						745	ELECTRON TUBES, RECEIVING TYPES. . . . .	11	3 271	.3 .1	
						748	TRANSISTORS, RECTIFIERS. . . . .	28	13 915	1.3 .5	
						751	ELECTRONIC COMPONENTS, N.E.C.. . . . .	55	6 716	.6 .3	
						758	COPPER, COPPER-BASE ALLOY WIRE . . . . .	38	17 310	2.3 .7	
						761	COMMUNICATION WIRE, CABLE. . . . .	44	105 980	14.0 4.1	
						762	MAGNET WIRE. . . . .	45	77 832	9.3 3.0	
						763	POWER WIRE, CABLE. . . . .	41	42 601	20.9 1.7	
						764	OTHER DRAWN, INSUL NONFER WIRE . . . . .	55	61 621	8.1 2.4	
						899	MISC. MANUF. PROD. N.E.C.. . . . .	58	15 385	3.3 .6	
						999	RECEIPTS FROM SERVICES . . . . .	70	84 724	6.5 3.3	
							COMMODITIES N.E.C. . . . .	(X)	899 759	(X) 35.1	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	EAST NORTH CENTRAL--CONTINUED ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					EAST NORTH CENTRAL--CONTINUED CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					
	TOTAL <sup>2</sup> . . . . .	84	1 055 446	(X)	100.0	TOTAL <sup>2</sup> . . . . .	38	310 256	(X)	100.0	
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					FARM MACHINERY AND EQUIPMENT (SIC 5083)					
	TOTAL . . . . .	107	500 133	(X)	100.0	TOTAL . . . . .	57	745 652	(X)	100.0	
705	SWITCH GEAR OUCTS, RELAYS. . . .	8	1 553	1.8	.3	608	WHEEL TRACTORS, PARTS, ATTACH. .	31	266 292	40.1	35.7
708	INTEGRAL HORSEPOWER MOTORS . . .	4	417	.6	.1	611	PLANTING, SEEDING, MACHINERY . .	40	36 114	4.9	4.8
712	OTHER MOTORS, GENERATORS . . . .	5	883	1.7	.2	612	PLOWS, LISTERS, HARROWS, ROLLERS	35	42 555	6.2	5.7
714	GENERAL INDUSTRIAL POWER CIRCUIT	9	10 630	9.9	2.1	613	HARVESTING MACHINERY . . . . .	40	136 265	19.6	18.3
717	ELECTRIC INDUSTRIAL GOODS, N.E.C.	7	4 886	6.6	1.0	614	HAYING MACHINERY . . . . .	35	37 589	5.3	5.0
744	RADIO, TV COMMUNICATIONS EQUIP..	56	121 499	56.1	24.3	615	LAWN MOWERS, PARTS . . . . .	15	9 744	4.3	1.3
745	ELECTRON TUBES, RECEIVING TYPES.	13	83 283	40.9	16.7	616	PARTS "OR FARM MACHINERY . . . .	33	65 359	11.3	8.8
746	CATHODE RAY PICTURE TUBES. . . .	13	43 924	20.2	8.8	617	ALL OTHER FARM MACHINERY . . . .	45	72 824	12.4	9.8
747	TRANSMITTING, INDUSTRIAL TUBES .	11	15 986	9.4	3.2	618	TRACKLAYING TRACTORS . . . . .	29	36 269	5.5	4.9
748	TRANSISTORS, RECTIFIERS. . . . .	37	88 030	35.3	17.6	621	PARTS, ATTACHMENTS FOR TRACK . .	16	5 087	1.3	.7
751	ELECTRONIC COMPONENTS, N.E.C.. .	38	79 484	32.2	15.9	625	SCRAPERS, GRAOERS, ROLLERS . . .	14	7 563	1.6	1.0
857	OTHER MECH. CONTROL INSTRU.. . .	4	342	.9	.1		COMMOOTIES N.E.C. . . . .	(X)	29 991	(X)	4.0
999	RECEIPTS FROM SERVICES . . . . .	18	9 391	14.3	1.9						
	COMMOOTIES N.E.C. . . . .	(X)	39 825	(X)	8.0						
	HAROWARE (SIC 5072)						INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
	TOTAL . . . . .	129	248 647	(X)	100.0		TOTAL . . . . .	548	1 595 772	(X)	100.0
358	PUTTY, CAULKING COMPOUNDS. . . .	4	4 107	47.2	1.7	225	METAL PARTITIONS AND FIXTURES. .	8	905	50.0	.1
501	IRON AND STEEL PRODUCTS. . . . .	4	2 497	18.1	1.0	447	ABRASIVE PRODUCTS. . . . .	8	9 653	11.1	.6
553	MECHANICS' HAND SERVICE TOOLS. .	20	23 055	51.0	9.3	561	NONELECTRIC HEATING EQUIPMENT. .	10	1 656	3.1	.1
554	HAND SAWS, SAW BLADES. . . . .	7	11 069	49.4	4.5	564	FABRICATED PLATE WORK. . . . .	7	1 550	20.0	.1
555	BUILDERS' HARWARE . . . . .	8	9 294	68.5	3.7	601	STEAM ENGINES, GAS HYDR. TURBINE	17	25 962	34.7	1.6
556	OTHER HARWARE . . . . .	19	18 321	46.5	7.4	607	OTHER INTERNAL COMBUSTION ENGINES	10	99 155	55.3	6.2
563	METAL DOORS, SASH, TRIM. . . . .	4	398	10.5	.2	622	POWER CRANES, ORAGLINES, SHOVELS	3	3 800	13.3	.2
568	BOLTS, NUTS, WASHERS, RIVETS. . .	33	91 456	81.7	36.8	626	OTHER CONSTRUCTION MACHINERY . .	14	2 765	3.9	.2
573	FABRICATED WIRE PRODUCTS, N.E.C..	18	15 670	52.0	6.3	627	MINING MACHINERY, EQUIPMENT. . .	33	4 977	2.6	.3
581	OTHER VALVES, FITTINGS. . . . .	6	442	4.7	.2	632	OTHER OIL, GAS FIELO MACHINERY . .	11	1 244	7.6	.1
584	FABRICATED METAL PRODUCTS, N.E.C.	51	36 926	57.5	14.9	635	CONVEYORS, PARTS, ATTACHMENTS. .	31	46 713	74.3	2.9
999	RECEIPTS FROM SERVICES . . . . .	15	2 490	10.4	1.0	636	HOISTS, CRANES, MONORAILS. . . .	22	30 119	27.9	1.9
	COMMOOTIES N.E.C. . . . .	(X)	32 922	(X)	13.2	637	INDUSTRIAL TRUCKS, TRACTORS. . .	17	43 501	90.0	2.7
						638	METAL-CUTTING, BORING, DRILLING.	49	219 370	84.0	13.7
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					641	METAL PUNCHING, PRESSING. . . . .	22	38 935	25.8	2.4
	TOTAL . . . . .	51	190 763	(X)	100.0	642	SPECIAL DIES, TOOLS. . . . .	21	9 458	15.7	.6
217	WOOD PRODUCTS, N.E.C. . . . .	5	423	1.8	.2	643	SMALL CUTTING TOOLS. . . . .	40	94 779	63.4	5.9
557	METAL PLUMBING FIXTURES. . . . .	13	13 444	32.4	7.0	644	METALWORKING MACHINERY, N.E.C..	87	66 516	41.5	4.2
558	PLUMBING FICTURE FITTINGS, TRIM.	17	17 154	34.2	9.0	645	FOOD PRODUCTS MACHINERY. . . . .	26	10 376	53.8	.7
561	NONELECTRIC HEATING EQUIPMENT. .	38	18 931	41.4	9.9	646	TEXTILE MACHINERY, PARTS . . . .	5	9 378	100.0	.6
725	HOUSEHOLD APPLIANCES, NEC. . . . .	7	225	.7	.1	647	WOODWORKING MACHINERY, PARTS .	9	8 550	100.0	.5
	COMMOOTIES N.E.C. . . . .	(X)	140 586	(X)	73.7	648	PAPER INDUSTRIES MACHINERY, PTS..	10	12 251	29.6	.8
						651	PRINTING TRADES MACHINERY. . . .	28	69 511	100.0	4.4
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					652	CHEMICAL MANUFACTURING MACHINERY	11	6 878	50.0	.4
	TOTAL . . . . .	50	146 464	(X)	100.0	653	FOUNDRY MACHINERY, EQUIPMENT . .	4	14 794	60.0	.9
561	NONELECTRIC HEATING EQUIPMENT. .	10	489	1.0	.3	654	PLASTICS-WORKING MACHINERY . . .	6	11 091	38.8	.7
678	HEAT TRANSFER EQUIPMENT. . . . .	19	17 346	27.1	11.8	655	OTHER SPECIAL INDUSTRIAL MACH.	40	71 920	51.1	4.5
681	AIR CONDITIONERS, ROOM . . . . .	26	54 466	48.0	37.2	656	PUMPS, COMPRESSORS, PARTS. . . .	96	125 951	45.4	7.9
682	COMMERCIAL REFRIGERATION EQUIP..	15	11 454	26.0	7.8	657	BALL, ROLLER BEARINGS. . . . .	4	4 446	16.6	.3
683	OTHER REFRIGERATION EQUIP. . . .	24	32 350	51.2	22.1	661	BLOWERS AND FANS . . . . .	50	20 800	19.4	1.3
999	RECEIPTS FROM SERVICES . . . . .	8	3 030	9.8	2.1	662	POWER TRANSMISSION EQUIPMENT . .	10	9 915	14.6	.6
	COMMOOTIES N.E.C. . . . .	(X)	27 329	(X)	18.7	663	OTHER GENERAL INDUSTRY MACHINERY	90	97 931	32.7	6.1
						678	HEAT TRANSFER EQUIPMENT. . . . .	13	4 507	9.3	.3
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					683	OTHER REFRIGERATION EQUIP. . . .	10	1 594	1.9	.1
	TOTAL . . . . .	566	1 275 001	(X)	100.0	714	GENERAL INDUSTRIAL POWER CIRCUIT	5	940	5.5	.1
275	DIE CUT PAPER AND BOARD. . . . .	95	15 353	3.0	1.2	715	WELDING APPARATUS. . . . .	11	12 116	28.5	.8
664	ELECT. DATA PROCESSING MACHINE .	127	700 490	77.6	54.9	733	CURRENT CARRYING WIRING DEVICES.	3	1 546	5.5	.1
665	PARTS FOR ELECTRONIC DATA. . . .	114	17 025	1.8	1.3	852	LABORATORY, SCIENTIFIC INSTR..	11	1 627	11.1	.1
666	COMPUTING, ACCOUNTING MACHINES .	251	143 418	45.7	11.2	855	INDUSTRIAL PROCESS INSTRUMENTS .	40	33 188	67.7	2.1
668	TYPEWRITERS, PARTS . . . . .	145	90 920	13.2	7.1	857	OTHER MECH. CONTROL INSTRU.. . .	13	13 550	88.8	.8
672	ADDRESSING, DICTATING, DUPLICAT.	209	57 991	7.6	4.5	858	AUTOMATIC TEMPERATURE CONTROLS .	13	37 095	100.0	2.3
674	PARTS, ATTACH FOR ADDRESS MACH..	134	14 231	15.0	1.1	899	MISC. MANUF. PROD. N.E.C. . . . .	50	11 802	7.0	.7
751	ELECTRONIC COMPONENTS, N.E.C.. .	36	2 638	.4	.2	907	MACHINE RENTAL, ROYALTIES . . . .	44	8 735	5.7	.5
884	CARBON PAPER, INK RIBBONS. . . .	109	12 037	1.5	.9	999	RECEIPTS FROM SERVICES . . . . .	150	44 406	10.4	2.8
899	MISC. MANUF. PROD. N.E.C. . . . .	57	5 343	1.0	.4		COMMOOTIES N.E.C. . . . .	(X)	249 816	(X)	15.7
907	MACHINE RENTAL, ROYALTIES . . . .	199	44 301	14.5	3.5						
999	RECEIPTS FROM SERVICES . . . . .	379	68 182	9.4	5.3						
	COMMOOTIES N.E.C. . . . .	(X)	103 072	(X)	8.1						
							INDUSTRIAL SUPPLIES (SIC 5085)				
	TOTAL . . . . .						TOTAL . . . . .	338	1 417 471	(X)	100.0
217	WOOD PRODUCTS, N.E.C. . . . .	10	27 635	27.5	1.9	217	WOOD PRODUCTS, N.E.C. . . . .	10	27 635	27.5	1.9
267	PRESSURE SENSITIVE TAPE. . . . .	6	13 800	27.7	1.0	267	PRODUCTS OF COMMERCIAL PRINT . .	4	4 341	15.0	.3
292	PRODUCTS OF COMMERCIAL PRINT . .	4	4 341	15.0	.3	327	OTHER PLASTIC MATERIALS. . . . .	9	1 876	14.2	.1
406	RUBBER BELTS, BELTING. . . . .	13	20 122	24.1	1.4	406	RUBBER BELTS, BELTING. . . . .	13	20 122	24.1	1.4
407	RUBBER HOSE, TUBING. . . . .	15	25 649	30.5	1.8	408	RUBBER HOSE, TUBING. . . . .	15	25 649	30.5	1.8
408	SPONGE, FOAM RUBBER GOODS. . . .	10	9 153	9.5	.6	412	MECHANICAL RUBBER GOODS, N.E.C..	33	34 940	17.3	2.5
412	MECHANICAL RUBBER GOODS, N.E.C..	33	34 940	17.3	2.5	414	OTHER RUBBER GOODS, N.E.C. . . .	12	11 190	9.0	.8
414	OTHER RUBBER GOODS, N.E.C. . . .	12	11 190	9.0	.8	415	INDUSTRIAL PLASTIC PRODUCTS. . .	20	11 057	10.2	.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST NORTH CENTRAL--CONTINUEO											
416	PLASTIC PRODUCT, N.E.C. . . . .	54	68 788	17.9	4.9	506	IRON AND STEEL PIPE, TUBING. . .	84	298 097	7.9	4.9
428	GLASS CONTAINERS . . . . .	39	192 610	59.3	13.6	507	OTHER CARBON STEEL PRODUCTS. . .	54	85 936	5.0	1.4
434	GLASS FIBER, PRESSED . . . . .	26	23 972	10.7	1.7	508	ALLOY STEEL. . . . .	113	508 981	11.7	8.3
438	CLAY REFRACTORIES. . . . .	15	19 726	31.8	1.4	511	STAINLESS STEEL. . . . .	75	197 188	6.1	3.2
447	ABRASIVE PRODUCTS. . . . .	23	79 708	66.6	5.6	512	COPPER WIRE (ELECTRICAL ONLY). .	6	3 643	100.0	.1
448	ASBESTOS PRODUCTS. . . . .	9	25 993	17.4	1.8	513	OTHER COPPER AND BRASS MILL PROD.	63	199 522	91.4	3.2
451	GASKETS, PACKING, ASBESTOS . . .	15	15 815	22.4	1.1	514	ALUMINUM SHAPES, FORMS, ETC. . .	107	680 975	87.4	11.1
452	MINERALS, EARTHS, GROUND TREATED	6	1 964	3.8	.1	515	NONFERROUS METALS. . . . .	36	63 550	24.3	1.0
453	MINERAL WOOL . . . . .	23	57 144	29.8	4.0	551	METAL CANS . . . . .	22	306 482	81.9	5.0
454	NONCLAY REFRACTORIES . . . . .	20	41 400	50.8	2.9	567	PREFABRICATED, BLOC, PARTS . . .	6	18 901	2.6	.3
455	OTHER NONMETAL MINERAL PROD. . .	22	20 710	15.6	1.5	582	METAL FOIL AND LEAF. . . . .	42	42 220	10.1	.7
571	METAL STAMPINGS. . . . .	26	54 144	29.2	3.8	584	FABRICATED METAL PRODUCTS, N.E.C.	38	36 288	3.8	.6
578	FITTINGS, UNIONS FOR PIPING. . .	10	12 146	64.2	.9	999	RECEIPTS FROM SERVICES . . . . .	20	9 335	1.1	.2
581	OTHER VALVES, FITTINGS. . . . .	25	43 618	49.2	3.1		COMMOOITIES N.E.C. . . . .	(X)	122 536	(X)	2.0
582	METAL FOIL AND LEAF. . . . .	5	8 926	75.0	.6	TOBACCO AND ITS PRODUCTS (SIC 5094)					
635	CONVEYORS, PARTS, ATTACHMENTS. .	12	17 633	38.7	1.2	TOTAL <sup>2</sup> . . . . .					
657	BALL, ROLLER BEARINGS. . . . .	42	193 837	100.0	13.7	8 18 735 (X) 100.0					
658	PARTS, ROLLER BEARINGS. . . . .	7	7 172	20.0	.5	BEER AND ALE (SIC 5095 PT.)					
662	POWER TRANSMISSION EQUIPMENT . .	47	141 142	100.0	10.0	TOTAL . . . . .					
663	OTHER GENERAL INDUSTRY MACHINERY	21	9 535	8.7	.7	060	MALT LIQUORS, BREWING BY-PRODUCT	12	105 068	100.0	99.7
708	INTEGRAL HORSEPOWER MOTORS . . .	13	2 802	10.0	.2		COMMOOITIES N.E.C. . . . .	(X)	305	(X)	.3
715	WELOING APPARATUS. . . . .	17	30 203	80.7	2.1	WINE AND OISTILLED SPIRITS (SIC 5095 PT.)					
899	MISC. MANUF. PROD. N.E.C. . . . .	29	9 692	4.4	.7	TOTAL . . . . .					
999	RECEIPTS FROM SERVICES . . . . .	21	12 882	15.5	.9	062	WINES, BRANDY, BRANDY SPIRITS. .	19	49 897	10.0	7.9
	COMMOOITIES N.E.C. . . . .	(X)	166 146	(X)	11.7	064	BOTTLE LIQUORS. . . . .	37	564 415	97.4	88.8
PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)											
TOTAL . . . . . 134 132 099 (X) 100.0											
754	X-RAY, THERAPEUTIC APPARATUS . .	8	6 027	86.7	4.6	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					
852	LABORATORY, SCIENTIFIC INSTR. . .	9	4 802	87.8	3.6	TOTAL . . . . .					
854	INTEGRATING METERS, NONELECT . .	8	14 139	94.6	10.7	062	WINES, BRANDY, BRANDY SPIRITS. .	19	49 897	10.0	7.9
861	OPTICAL INSTRUMENTS AND LENSES .	16	13 833	51.4	10.5	064	BOTTLE LIQUORS. . . . .	37	564 415	97.4	88.8
862	SURGICAL, MEDICAL INSTRU. . . . .	10	11 630	72.7	8.8		COMMOOITIES N.E.C. . . . .	(X)	21 086	(X)	3.3
863	SURGICAL, ORTHOPEDIC. . . . .	5	11 158	75.6	8.4	TOTAL . . . . .					
866	OPHTHALMIC GOODS . . . . .	76	36 175	74.8	27.4	253	GROUNDWOOD PAPER, UNCOATED . . .	5	22 260	17.2	7.4
	COMMOOITIES N.E.C. . . . .	(X)	34 335	(X)	26.0	254	PAPER-MACHINE COATED PAPER . . .	16	112 224	41.5	37.3
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)											
TOTAL . . . . . 59 103 838 (X) 100.0											
685	SERVICE INDUSTRY MACH. N.E.C. . . .	44	63 787	92.6	61.4	255	BOOK PAPER, UNCOATED . . . . .	13	62 885	25.9	20.9
893	MORTICIANS GOODS. . . . .	8	4 558	100.0	4.4	256	FINE PAPER, INC THIN PAPER . . . .	12	45 887	20.5	15.2
999	RECEIPTS FROM SERVICES . . . . .	9	355	5.2	.3	257	COARSE PAPER . . . . .	4	11 766	8.2	3.9
	COMMODITIES N.E.C. . . . .	(X)	35 138	(X)	33.8	262	FOLDING BOXBOARD STOCK . . . . .	6	2 476	2.5	.8
TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)											
TOTAL . . . . . 23 97 782 (X) 100.0											
805	PARTS, ACCESS FOR PASS. CAR. . . .	4	750	1.5	.8	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					
806	AIRCRAFT, ENGINES, PARTS . . . .	6	4 032	25.3	4.1	TOTAL . . . . .					
807	AIRCRAFT EQUIPMENT, N.E.C. . . . .	13	15 111	67.3	15.5	141	TEXTILE GOODS, N.E.C. . . . .	8	2 382	2.0	.3
815	OTHER TRANSPORTATION EQUIPMENT .	5	10 370	56.9	10.6	159	TEXTILE BAGS . . . . .	4	2 191	12.5	.3
999	RECEIPTS FROM SERVICES . . . . .	4	593	4.2	.6	254	PAPER-MACHINE COATED PAPER . . .	5	17 111	12.5	2.2
	COMMOOITIES N.E.C. . . . .	(X)	66 926	(X)	68.4	256	FINE PAPER, INC THIN PAPER . . . .	9	37 395	19.2	4.8
COAL (SIC 5091 PT.)											
TOTAL . . . . . 31 232 621 (X) 100.0											
374	COAL, BITUMINOUS . . . . .	31	232 385	99.9	99.9	257	COARSE PAPER . . . . .	4	11 766	8.2	3.9
	COMMOOITIES N.E.C. . . . .	(X)	236	(X)	.1	262	FOLDING BOXBOARD STOCK . . . . .	6	2 476	2.5	.8
METAL SALES OFFICES (SIC 5091 PT.)											
TOTAL . . . . . 375 6 145 440 (X) 100.0											
327	OTHER PLASTIC MATERIALS. . . . .	21	10 786	9.0	.2	TOTAL . . . . .					
501	IRON AND STEEL PRODUCTS. . . . .	57	233 300	6.8	3.8	141	TEXTILE GOODS, N.E.C. . . . .	8	2 382	2.0	.3
502	IRON AND STEEL PRODUCTS (FLAT). .	113	2 482 823	55.1	40.4	159	TEXTILE BAGS . . . . .	4	2 191	12.5	.3
503	IRON AND STEEL WIRE, WIRE PROD..	76	161 006	4.0	2.6	254	PAPER-MACHINE COATED PAPER . . .	5	17 111	12.5	2.2
504	IRON AND STEEL FINISHEO PRODUCTS	63	668 268	19.6	10.9	256	FINE PAPER, INC THIN PAPER . . . .	9	37 395	19.2	4.8
505	CAST IRON SOIL PIPE, TUBING. . . .	5	15 603	23.0	.3	257	COARSE PAPER . . . . .	34	56 189	25.4	7.2
OTHER PLASTIC MATERIALS. . . . .											
IRON AND STEEL PRODUCTS. . . . .											
IRON AND STEEL PRODUCTS (FLAT). .											
IRON AND STEEL WIRE, WIRE PROD..											
IRON AND STEEL FINISHEO PRODUCTS											
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IRON AND STEEL PRODUCTS (FLAT). .											
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IRON AND STEEL FINISHEO PRODUCTS											
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IRON AND STEEL FINISHEO PRODUCTS											
CAST IRON SOIL PIPE, TUBING. . . .											
OTHER PLASTIC MATERIALS. . . . .											
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IRON AND STEEL PRODUCTS (FLAT). .											
IRON AND STEEL WIRE, WIRE PROD..											
IRON AND STEEL FINISHEO PRODUCTS											
CAST IRON SOIL PIPE, TUBING. . . .											
OTHER PLASTIC MATERIALS. . . . .											
IRON AND STEEL PRODUCTS. . . . .											
IRON AND STEEL PRODUCTS (FLAT). .											
IRON AND STEEL WIRE, WIRE PROD..											
IRON AND STEEL FINISHEO PRODUCTS											
CAST IRON SOIL PIPE, TUBING. . . .											
OTHER PLASTIC MATERIALS. . . . .											
IRON AND STEEL PRODUCTS. . . . .											
IRON AND STEEL PRODUCTS (FLAT). .											
IRON AND STEEL WIRE, WIRE PROD..											

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST NORTH CENTRAL--CONTINUED											
999	RECEIPTS FROM SERVICES . . . . .	31	2 868	3.6	•4	388	ASPHALT, FELTS, COATINGS . . . . .	23	37 331	48.3	3.0
	COMMODITIES N.E.C. . . . .	(X)	135 233	(X)	17.4	426	FLAT GLASS . . . . .	43	49 056	20.2	4.0
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					434	GLASS FIBER, PRESSED . . . . .	13	2 524	6.2	•4
	TOTAL . . . . .	131	197 241	(X)	100.0	435	CEMENT, HYDRAULIC . . . . .	42	228 408	96.3	18.5
135	FELT GOODS . . . . .	6	516	3.2	•3	436	BRICK AND STRUCTURAL HOLLOW TILE	7	4 682	100.0	•4
267	PRESSURE SENSITIVE TAPE . . . . .	9	13 698	44.5	6.9	438	CLAY REFRACTORIES . . . . .	18	37 508	58.8	3.0
270	ENVELOPES . . . . .	4	20 240	96.2	10.3	441	STRUCTURAL CLAY PRODUCTS, N.E.C.	5	1 065	50.0	•1
279	STATIONERY, TABLETS . . . . .	5	5 608	28.2	2.8	445	GYPSON PRODUCTS . . . . .	39	62 934	45.5	5.1
280	WRAPPING PRODUCTS . . . . .	4	1 178	5.6	•6	446	CUT STONE PRODUCTS - GRANITE . .	6	6 493	83.3	•5
283	MANIFOLD BUSINESS FORMS . . . . .	77	93 053	98.5	47.2	448	ASBESTOS PRODUCTS . . . . .	58	90 214	48.9	7.3
294	GREETING CARDS . . . . .	7	17 886	97.8	9.1	451	GASKETS, PACKING, ASBESTOS . . .	7	2 732	5.8	•2
295	BLANKBOOKS LOOSELEAF BINDERS . .	5	4 763	58.5	2.4	453	MINERAL WOOL . . . . .	33	4 037	4.4	•3
672	ADDRESSING, DICTATING, DUPLICAT.	54	4 443	6.6	2.3	454	NONCLAY REFRACTORIES . . . . .	9	2 520	25.0	•2
883	LEAD PENCILS, ART GOOOS . . . . .	5	7 495	80.8	3.8	502	IRON AND STEEL PRODUCTS (FLAT) .	3	3 515	27.2	•3
884	CARBON PAPER, INK RIBBONS . . . .	26	6 711	52.3	3.4	562	FABRICATED METAL . . . . .	45	101 197	49.1	8.2
899	MISC. MANUF. PROD. N.E.C. . . . .	19	825	3.5	•4	563	METAL DOORS, SASH, TRIM . . . .	20	7 877	15.0	•6
999	RECEIPTS FROM SERVICES . . . . .	13	769	3.7	•4	564	FABRICATED PLATE WORK . . . . .	14	70 241	62.6	5.7
	COMMOOITIES N.E.C. . . . .	(X)	20 056	(X)	10.2	565	SHEET METAL WORK . . . . .	37	38 995	35.5	3.2
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					567	PREFABRICATED, BLDG. PARTS . . .	23	52 875	48.3	4.3
	TOTAL . . . . .	89	150 250	(X)	100.0	571	METAL STAMPINGS . . . . .	3	1 424	9.0	•1
218	WOOD HOUSEHOLD FURNITURE . . . . .	8	5 075	57.6	3.4	584	FABRICATED METAL PRODUCTS, N.E.C.	12	4 005	9.0	•3
220	MATTRESSES, BEDSPRINGS . . . . .	12	20 390	78.6	13.6	809	MISC. MANUF. PROD. N.E.C. . . .	52	20 398	13.6	1.7
221	HOUSEHOLD FURNITURE, N.E.C. . . . .	12	23 715	81.0	15.8	993	READY MIXED CONCRETE, LIME . . .	19	4 520	9.0	•4
222	METAL OFFICE FURNITURE . . . . .	46	28 061	82.0	18.7	999	RECEIPTS FROM SERVICES . . . . .	24	18 029	15.9	1.5
223	PUBLIC BUILDING FURNITURE . . . . .	11	5 515	34.2	3.7		COMMOOITIES N.E.C. . . . .	(X)	240 444	(X)	19.5
999	RECEIPTS FROM SERVICES . . . . .	16	2 181	5.9	1.5		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
	COMMOOITIES N.E.C. . . . .	(X)	65 313	(X)	43.5	853	SURVEYING DRAFTING INSTRUMENTS .	28	3 447	15.0	•6
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					867	STILL PICTURE EQUIPMENT . . . . .	7	133 314	40.6	22.1
	TOTAL . . . . .	90	295 410	(X)	100.0	868	PHOTOCOPYING, MICROFILMING . . .	59	119 435	35.7	19.8
108	COTTON SHEETS, PILLOW CASES . . . .	14	35 473	41.2	12.0	869	MOTION PICTURE EQUIPMENT . . . .	5	49 233	20.4	8.1
109	COTTON TOWELS, WASH CLOTHS . . . .	15	28 429	32.7	9.6	872	SENSITIZED PHOTO PAPER, CLOTH . .	63	52 669	14.6	8.7
110	OTHER FABRICATED COTTON TEXTILE . .	8	1 189	3.8	•4	881	SPORTING, ATHLETIC GOOOS . . . .	12	48 373	100.0	8.0
129	WOVEN, TUFTED CARPETS, RUGS . . . .	21	72 315	81.3	24.5	999	RECEIPTS FROM SERVICES . . . . .	38	6 482	2.8	1.1
132	YARNS, EXCEPT WOOL . . . . .	3	1 133	6.0	•4		COMMOOITIES N.E.C. . . . .	(X)	191 471	(X)	31.7
157	CURTAINS, ORAPERIES (EXC. LACE) . .	5	5 026	18.0	1.7		BOOKS, PERIOOICALS, AND NEWSPAPERS (SIC 5099 PT.)				
158	BEDSPREADS, OTHER HOUSE FURN. . . .	11	14 118	19.1	4.8	282	PAPERBOARD BOXES, CARTONS . . . .	5	929	18.5	•5
226	VENETIAN BLINDS AND SHADES . . . .	11	11 210	95.0	3.8	289	NEWSPAPERS, MAGAZINES . . . . .	24	49 929	95.7	24.5
431	TABLE, KITCHEN, ART, NOVELTY . . . .	16	51 463	61.7	17.4	290	BOOKS . . . . .	22	94 239	92.5	46.2
434	GLASS FIBER, PRESSEO . . . . .	13	7 913	10.5	2.7	291	MISCELLANEOUS PUBLISHING . . . .	11	3 722	15.5	1.8
	COMMOOITIES N.E.C. . . . .	(X)	67 141	(X)	22.7	292	PRODUCTS OF COMMERCIAL PRINT . .	71	46 986	86.7	23.0
	LUMBER AND MILLWORK (SIC 5098 PT.)					293	MANIFOLD BUSINESS FORMS . . . . .	15	1 916	20.0	•9
	TOTAL . . . . .	112	298 053	(X)	100.0	295	BLANKBOOKS LOOSELEAF BINDERS . .	14	314	4.5	•2
202	ROUGH LUMBER AND SAWED TIES . . . .	32	8 656	6.5	2.9	672	ADRESSING, DICTATING, DUPLICAT.	13	1 919	20.4	•9
203	DRESSED LUMBER . . . . .	54	43 073	24.8	14.5	674	PARTS, ATTACH FOR ADORES MACH. .	13	503	4.5	•2
204	SOFTWOOD CUT STOCK, FLOORING . . .	8	3 119	3.4	1.0	899	MISC. MANUF. PROD. N.E.C. . . . .	16	618	5.5	•3
206	SHINGLES, COOPERAGE STOCK . . . . .	20	2 224	3.4	•7	999	RECEIPTS FROM SERVICES . . . . .	19	2 313	8.6	1.1
207	MILLWORK . . . . .	80	31 607	15.7	10.6		COMMOOITIES N.E.C. . . . .	(X)	627	(X)	•3
208	HARWOOD PLYWOOD . . . . .	68	36 287	19.8	12.2		FARM SUPPLIES (SIC 5099 PT.)				
209	SOFTWOOD PLYWOOD, INTERIOR TYPE . .	67	38 778	18.3	13.0		TOTAL <sup>2</sup> . . . . .	57	292 255	(X)	100.0
210	SOFTWOOD PLYWOOD, EXTERIOR TYPE . .	68	47 128	22.0	15.8		JEWELRY, DIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)				
211	VENEER AND PLYWOOD, N.E.C. . . . .	26	15 635	19.3	5.2		TOTAL <sup>2</sup> . . . . .	8	28 154	(X)	100.0
216	HAROPRESSED WOOD FIBER BOARD . . . .	68	16 222	8.9	5.4		ART GOOOS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
217	WOOD PRODUCTS, N.E.C. . . . .	43	10 972	9.5	3.7		TOTAL <sup>2</sup> . . . . .	6	2 839	(X)	100.0
365	GLUE AND GELATIN . . . . .	24	4 044	6.7	1.4		OTHER PRODUCTS (SIC 5099 PT.)				
445	GYPSON PRODUCTS . . . . .	20	7 802	13.6	2.6	251	WOOD PULP, PULP MILL PRODUCTS . .	4	26 786	100.0	4.2
563	METAL DOORS, SASH, TRIM . . . . .	15	18 062	77.2	6.1	365	GLUE AND GELATIN . . . . .	6	12 487	63.3	1.9
567	PREFABRICATED, BLDG. PARTS . . . .	4	916	14.2	•3	741	PHONOGRAPH RECORDS . . . . .	10	43 876	100.0	6.8
584	FABRICATED METAL PRODUCTS, N.E.C.	5	1 197	10.8	•4	876	PIANOS, ORGANS . . . . .	6	86 238	95.0	13.4
899	MISC. MANUF. PROD. N.E.C. . . . .	25	1 980	3.2	•7	899	MISC. MANUF. PROD. N.E.C. . . . .	66	100 963	66.2	15.7
	COMMODITIES N.E.C. . . . .	(X)	10 351	(X)	3.5		COMMOOITIES N.E.C. . . . .	(X)	372 796	(X)	58.0
	CONSTRUCTION MATERIALS (SIC 5098 PT.)										
	TOTAL . . . . .	294	1 233 492	(X)	100.0						
212	PREFABRICATED WOODEN BUILDINGS . .	13	4 197	37.5	•3						
216	HARDPRESSED WOOD FIBER BOARD . . .	17	6 016	8.9	•5						
288	BUILDING PAPER AND BOARD . . . . .	37	119 913	50.7	9.7						
365	GLUE AND GELATIN . . . . .	10	1 264	5.0	•1						
387	LIQUID ASPHALT PAVING MIXTURES . .	4	9 078	63.6	•7						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	WEST NORTH CENTRAL					WEST NORTH CENTRAL--CONTINUEO					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					327 OTHER PLASTIC MATERIALS. . . . .	19	28 417	15.9	4.5	
	TOTAL . . . . .	93	2 568 039	(X)	100.0	331 ACETATE YARNS. . . . .	3	793	16.6	.1	
803	PASSENGER CARS . . . . .	42	2 011 485	87.5	78.3	334 OTHER NONCELLULOSIC SYNTHETIC. . . . .	3	2 166	50.0	.3	
804	TRUCK TRACTORS, CHASSIS, TRUCKS. . . . .	60	365 108	34.8	14.2	343 SOAP, DETERGENTS, HOUSEHOLD. . . . .	16	139 644	54.7	22.1	
805	PARTS, ACCESS FOR PASS. CAR. . . . .	63	178 180	14.5	6.9	344 SOAP, OTHER DETERGENTS. . . . .	26	13 895	5.0	2.2	
999	RECEIPTS FROM SERVICES. . . . .	40	11 301	8.6	.4	345 HOUSEHOLD INSECTICIDES. . . . .	9	2 847	6.3	.5	
	COMMODITIES N.E.C. . . . .	(X)	1 965	(X)	.1	346 SPECIALTY CLEANING SANITATION. . . . .	24	21 264	8.6	3.4	
	AUTOMOTIVE EQUIPMENT (SIC 5013)					347 SURFACE ACTIVE FINISHING AGENTS. . . . .	7	1 139	1.3	.2	
	TOTAL . . . . .	71	185 649	(X)	100.0	354 OTHER TOILET PREPARATIONS. . . . .	6	2 987	2.2	.5	
684	MEASURING, DISPENSING PUMPS. . . . .	5	3 680	100.0	2.0	371 SALT. . . . .	12	20 217	37.2	3.2	
802	TRUCK TRAILERS, CHASSIS. . . . .	19	30 176	73.0	16.3	373 CHEMICAL PREPARATIONS, N.E.C.. . . . .	13	8 623	10.2	1.4	
805	PARTS, ACCESS FOR PASS. CAR. . . . .	60	144 346	81.0	77.8	899 MISC. MANUF. PROD. N.E.C.. . . . .	15	649	.9	.1	
999	RECEIPTS FROM SERVICES. . . . .	22	4 206	9.9	2.3	999 RECEIPTS FROM SERVICES. . . . .	6	821	.8	.1	
	COMMODITIES N.E.C. . . . .	(X)	3 241	(X)	1.7	COMMODITIES N.E.C. . . . .	(X)	169 804	(X)	26.9	
	TIRES AND TUBES (SIC 5014)					PIECE GOODS (WOVEN FABRICS) (SIC 5033)					
	TOTAL . . . . .	33	189 917	(X)	100.0	TOTAL . . . . .	12	73 007	(X)	100.0	
401	PASSENGER CAR TIRES. . . . .	33	73 421	38.7	38.7	102 COTTON SHEETING, ALLIED FABRICS. . . . .	4	4 274	9.1	5.9	
402	TRUCK, BUS TIRES. . . . .	33	54 423	28.7	28.7	103 COTTON PRINT CLOTH YARN FABRICS. . . . .	5	4 802	13.1	6.6	
403	OTHER PNEUMATIC TIRES. . . . .	25	18 624	10.6	9.0	104 COTTON COLORED YARN FABRICS. . . . .	3	2 795	6.9	3.8	
404	INNER TUBES, TREAD RUBBER. . . . .	29	7 981	4.9	4.2	107 FINISHEO COTTON, BROAD WOVEN. . . . .	4	10 414	22.1	14.3	
899	MISC. MANUF. PROD. N.E.C.. . . . .	10	7 776	9.1	4.1	108 COTTON SHEETS, PILLOW CASES. . . . .	4	7 681	13.5	10.5	
	COMMODITIES N.E.C. . . . .	(X)	27 692	(X)	14.6	131 FINISHED MAN-MADE FIBER. . . . .	3	6 265	11.4	8.6	
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					COMMOOTIES N.E.C. . . . .	(X)	36 776	(X)	50.4	
	TOTAL . . . . .	50	328 492	(X)	100.0	NOTIONS AND OTHER ORY GOOOS (SIC 5034)					
303	CYCLIC CRUDES AND COAL TAR. . . . .	6	330	.4	.1	TOTAL . . . . .	13	25 041	(X)	100.0	
307	SYNTHETIC ORGANIC CHEMICALS. . . . .	5	2 346	3.5	.7	887 NEEDLES, PINS, FASTENERS. . . . .	5	6 472	94.8	25.8	
335	BIOLOG PRODUCTS FOR HUMAN USE. . . . .	11	1 612	2.4	.5	COMMODITIES N.E.C. . . . .	(X)	18 569	(X)	74.2	
336	BIOLOGICAL PRODUCTS FOR VET USE. . . . .	21	2 184	2.8	.7	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					
338	VITAMINS, NUTRIENT PREPARATIONS. . . . .	19	11 337	10.7	3.5	TOTAL . . . . .	12	49 652	(X)	100.0	
341	PHARMACEUTICAL. . . . .	27	121 606	53.6	37.0	145 WORK CLOTHING. . . . .	6	21 328	73.5	43.0	
342	PHARMACEUTICAL FOR VET USE. . . . .	30	12 222	7.5	3.7	COMMODITIES N.E.C. . . . .	(X)	28 324	(X)	57.0	
348	SHAVING PREPARATIONS. . . . .	6	7 396	8.1	2.3	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					
352	HAIR PREPARATIONS. . . . .	8	8 247	6.6	2.5	TOTAL . . . . .	2	(D)	(X)	100.0	
353	ORIENTIFRICES. . . . .	6	1 051	.8	.3	FOOTWEAR (SIC 5039)					
	COMMODITIES N.E.C. . . . .	(X)	160 161	(X)	48.8	TOTAL . . . . .	19	185 590	(X)	100.0	
	PAINTS AND VARNISHES (SIC 5028)					405 RUBBER FOOTWEAR. . . . .	6	8 590	35.9	4.6	
	TOTAL . . . . .	73	43 537	(X)	100.0	COMMOOTIES N.E.C. . . . .	(X)	177 000	(X)	95.4	
355	PAINTS, VARNISHES, LACQUERS. . . . .	70	29 555	75.1	67.9	FROZEN FOODS (SIC 5042)					
356	INDUSTRIAL PRODUCT FINISHES. . . . .	42	7 476	34.0	17.2	TOTAL . . . . .	4	(D)	(X)	100.0	
357	MISCELLANEOUS PAINT PRODUCTS. . . . .	61	1 841	5.8	4.2	DAIRY PRODUCTS (SIC 5043)					
358	PUTTY, CAULKING COMPOUNOS. . . . .	52	1 103	3.2	2.5	TOTAL . . . . .	62	150 609	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	3 562	(X)	8.2	014 NATURAL CHEESE, PROCESSED CHEESE. . . . .	19	22 708	28.5	15.1	
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					015 DRY MILK PRODUCTS. . . . .	11	9 128	11.3	6.1	
	TOTAL . . . . .	121	631 450	(X)	100.0	017 ICE CREAM, ICE MILK MIXES. . . . .	30	768	3.1	.5	
301	ALKALIES, SODA ASH, CAUSTIC SODA. . . . .	11	13 256	11.2	2.1	018 ICE CREAM, ICES, OTHER FROZEN. . . . .	35	14 867	51.0	9.9	
302	INDUSTRIAL GASES. . . . .	12	10 715	14.6	1.7	020 BOTTLED MILK, CREAM. . . . .	41	17 862	66.1	11.9	
303	CYCLIC CRUDES AND COAL TAR. . . . .	14	15 505	9.5	2.5	021 COTTAGE CHEESE, BUTTERMILK. . . . .	40	2 348	7.5	1.6	
305	MISCELLANEOUS CYCLIC CHEMICAL. . . . .	15	3 149	1.9	.5	COMMODITIES N.E.C. . . . .	(X)	82 928	(X)	55.1	
306	MISCELLANEOUS ACYCLIC CHEMICALS. . . . .	16	29 160	16.2	4.6	POULTRY AND POULTRY PRODUCTS (SIC 5044)					
307	SYNTHETIC ORGANIC CHEMICALS. . . . .	13	8 269	5.7	1.3	TOTAL <sup>2</sup> . . . . .	5	9 655	(X)	100.0	
308	PESTICIDES. . . . .	6	5 513	4.3	.9						
311	ETHYL ALCOHOL. . . . .	14	6 505	6.1	1.0						
312	SYNTHETIC AMMONIA, NITRIC ACID. . . . .	16	15 537	9.0	2.5						
313	CHLORINE, OTHER BLEACHING COMP.. . . .	7	4 481	4.4	.7						
314	SULFURIC ACID. . . . .	8	3 941	4.3	.6						
315	INORGANIC ACIDS, EXCEPT NITRIC. . . . .	11	3 681	2.8	.6						
318	POTASSIUM, SOOIUM COMPOUNDS. . . . .	12	9 165	7.5	1.5						
321	CHEMICAL CATALYTIC PREPARATIONS. . . . .	6	2 501	4.0	.4						
322	OTHER INORGANIC CHEMICALS. . . . .	12	37 198	21.6	5.9						
324	THERMO PLASTIC RESINS. . . . .	16	28 847	21.1	4.6						
325	THERMOSETTING RESINS. . . . .	8	2 877	6.3	.5						
326	SYNTHETIC RESINS FOR COATINGS. . . . .	17	17 884	18.4	2.8						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
077	WEST NORTH CENTRAL--CONTINUED CONFECTIONERY (SIC 5045)					762	MAGNET WIRE. . . . .	18	23 365	6.7	2.6
						763	POWER WIRE, CABLE. . . . .	26	7 141	11.1	.8
						764	OTHER DRAWN, INSUL NONFER WIRE. . . . .	26	23 822	6.5	2.6
	TOTAL . . . . .	15	41 864	(X)	100.0	899	MISC. MANUF. PROD. N.E.C. . . . .	32	4 264	5.3	.5
	CHIPS, POTATO, CORN, ETC. . . . .	11	2 592	89.8	6.2		COMMODITIES N.E.C. . . . .	(X)	460 193	(X)	51.0
	COMMODITIES N.E.C. . . . .	(X)	39 272	(X)	93.8						
	MEATS AND MEAT PRODUCTS (SIC 5047)						ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
	TOTAL . . . . .	33	150 491	(X)	100.0	718	HOUSEHOLD COOKING EQUIPMENT. . . . .	4	2 383	8.4	2.9
	FRESH BEEF . . . . .	30	71 955	49.6	47.8	719	HOUSE REFRIGERATORS, FREEZERS. . . . .	4	5 741	57.0	6.9
	FRESH VEAL . . . . .	20	1 523	1.3	1.0	720	HOUSEHOLD LAUNDRY EQUIPMENT. . . . .	21	26 806	59.6	32.4
FRESH LAMB, MUTTON . . . . .	26	1 810	1.3	1.2	722	ELECTRIC HOUSEWARES, FANS, PARTS . . . . .	23	12 077	25.8	14.6	
PROCESSED PORK . . . . .	30	17 543	12.0	11.7	723	HOUSEHOLD VACUUM CLEANERS. . . . .	19	7 468	41.0	9.0	
LARD . . . . .	27	926	.6	.6	725	HOUSEHOLD APPLIANCES, NEC. . . . .	21	3 415	15.0	4.1	
SAUSAGE, OTHER PREPARED MEATS. . . . .	30	23 019	15.7	15.3	874	WATCHES, CLOCKS, WATCHCASES. . . . .	4	660	8.8	.8	
CANNED MEATS, EXC. OOG FOOD. . . . .	24	3 580	2.9	2.4	999	RECEIPTS FROM SERVICES . . . . .	8	249	.5	.3	
OTHER MEAT PACKING PRODUCTS. . . . .	16	1 352	1.2	.9		COMMODITIES N.E.C. . . . .	(X)	23 918	(X)	28.9	
OTHER MEAT PACKING PRODUCTS. . . . .	24	5 268	5.4	3.5							
CREAMERY BUTTER. . . . .	18	606	.7	.4		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					
NATURAL CHEESE, PROCESSED CHEESE . . . . .	25	780	.5	.5		TOTAL . . . . .	59	243 766	(X)	100.0	
FROZEN PREPARED FOODS. . . . .	8	321	1.1	.2	707	FRACTIONAL HORSEPOWER MOTORS. . . . .	5	1 184	.7	.5	
SHORTENINGS, COOKING OILS. . . . .	16	407	.6	.3	714	GENERAL INDUSTRIAL POWER CIRCUIT . . . . .	5	1 381	.8	.6	
MARGERINES . . . . .	11	110	.4	.1	745	ELECTRON TUBES, RECEIVING TYPES. . . . .	6	5 986	3.5	2.5	
SHELL EGGS . . . . .	7	81	.4	.1	746	CATHODE RAY PICTURE TUBES. . . . .	6	6 652	3.8	2.7	
PORK - FRESH, FROZEN . . . . .	31	19 733	13.2	13.1	747	TRANSMITTING, INDUSTRIAL TUBES. . . . .	6	2 990	1.7	1.2	
SAUSAGE, OTHER PREPARED MEATS . . . . .	4	937	10.3	.6	748	TRANSISTORS, RECTIFIERS. . . . .	20	37 940	18.6	15.6	
COMMODITIES N.E.C. . . . .	(X)	540	(X)	.4	751	ELECTRONIC COMPONENTS, N.E.C. . . . .	22	25 110	53.0	10.3	
GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					999	RECEIPTS FROM SERVICES . . . . .	10	1 493	.8	.6	
TOTAL . . . . .	225	829 460	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	161 030	(X)	66.1	
CANNED MEATS, EXC. OOG FOOD. . . . .	12	3 559	4.9	.4		HARDWARE (SIC 5072)					
CANNED MILK, BULK EVAPORATED. . . . .	9	26 450	43.8	3.2		TOTAL . . . . .	32	28 792	(X)	100.0	
CANNED FRUITS. . . . .	31	17 504	12.8	2.1	556	OTHER HARDWARE. . . . .	5	2 691	93.9	9.3	
CANNED FRUIT JUICES. . . . .	14	4 522	5.4	.5	568	BOLTS, NUTS, WASHERS, RIVETS. . . . .	6	3 503	97.6	12.2	
OTHER CANNED SPECIALTIES. . . . .	16	12 273	6.5	1.5	573	FABRICATED WIRE PRODUCTS, N.E.C. . . . .	4	1 341	88.6	4.7	
ORIO, DEHYDRATED FRUITS, VEG. . . . .	30	6 395	4.8	.8	584	FABRICATED METAL PRODUCTS, N.E.C. . . . .	16	15 042	72.3	52.2	
PICKLES, SAUCES. . . . .	53	23 724	6.9	2.9		COMMODITIES N.E.C. . . . .	(X)	6 215	(X)	21.6	
SELF RISING, PREPARED FLOUR. . . . .	21	47 414	13.9	5.7							
ORY CORN MILLING PRODUCTS. . . . .	5	13 388	15.0	1.6		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					
OOG AND CAT FOOD. . . . .	12	18 490	8.3	2.2	557	METAL PLUMBING FIXTURES. . . . .	8	10 786	34.4	30.7	
CEREAL BREAKFAST FOODS. . . . .	21	62 986	25.8	7.6	561	NON-ELECTRIC HEATING EQUIPMENT. . . . .	11	5 493	32.3	15.7	
MILLED RICE, 8Y-PRODUCTS. . . . .	3	6 769	8.8	.8		COMMODITIES N.E.C. . . . .	(X)	18 806	(X)	53.6	
BISCUITS, CRACKERS, PRETZELS. . . . .	45	27 225	51.5	3.3		AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					
OTHER ORY BAKERY PRODUCTS. . . . .	66	24 751	15.0	3.0		TOTAL . . . . .	16	35 085	(X)	100.0	
CONFECTIONERY PRODUCTS. . . . .	43	7 281	4.5	.9	557	METAL PLUMBING FIXTURES. . . . .	8	10 786	34.4	30.7	
OTHER CHOCOLATE, COCOA PRODUCTS. . . . .	14	5 302	3.5	.6	561	NON-ELECTRIC HEATING EQUIPMENT. . . . .	11	5 493	32.3	15.7	
BOTTLED, CANNED SOFT DRINKS. . . . .	19	26 157	59.2	3.2		COMMODITIES N.E.C. . . . .	(X)	18 806	(X)	53.6	
FLAVORINGS. . . . .	15	13 680	13.1	1.6		AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					
ROASTED COFFEE. . . . .	30	47 939	28.5	5.8		TOTAL . . . . .	29	39 689	(X)	100.0	
SHORTENINGS, COOKING OILS. . . . .	23	1 660	1.3	.2	678	HEAT TRANSFER EQUIPMENT. . . . .	13	9 733	34.9	24.5	
MARGERINES . . . . .	31	17 182	13.7	2.1	681	AIR CONDITIONERS, ROOM. . . . .	16	15 169	56.5	38.2	
MACARONI, NOODLE PRODUCTS. . . . .	21	4 082	3.4	.5	682	COMMERCIAL REFRIGERATION EQUIP. . . . .	8	2 261	47.8	5.7	
DESSERTS, READY-TO-MIX. . . . .	30	23 894	13.7	2.9	683	OTHER REFRIGERATION EQUIP. . . . .	11	7 258	35.8	18.3	
SWEETENINGS, SYRUPS, MOLASSES. . . . .	33	8 598	3.2	1.0	899	MISC. MANUF. PROD. N.E.C. . . . .	7	2 578	14.1	6.5	
OTHER FOOD PRODUCTS. . . . .	71	42 777	11.8	5.2		COMMODITIES N.E.C. . . . .	(X)	2 690	(X)	6.8	
TEA. . . . .	22	4 763	9.6	.6							
COMMODITIES N.E.C. . . . .	(X)	330 635	(X)	39.9							
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)											
TOTAL . . . . .	161	902 802	(X)	100.0							
POWER TRANSMISSION EQUIPMENT. . . . .	16	4 130	4.2	.5		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					
EQUIPMENT FOR TESTING ELECT. . . . .	36	12 499	3.0	1.4		TOTAL . . . . .	282	447 605	(X)	100.0	
OTHER ELECTRICAL MEASURING INSTR. . . . .	31	7 103	2.5	.8	275	OIE CUT PAPER AND BOARD. . . . .	37	6 891	2.6	1.5	
POWER, DISTRIBUTION TRANSFORMERS. . . . .	32	37 548	13.1	4.2	665	PARTS FOR ELECTRONIC DATA. . . . .	60	5 251	1.7	1.2	
SWITCH GEAR OUTFITS, RELAYS. . . . .	62	24 182	7.4	2.7	666	COMPUTING, ACCOUNTING MACHINES. . . . .	133	59 713	46.1	13.3	
CIRCUIT BREAKERS. . . . .	48	17 595	5.5	1.9	668	TYPEWRITERS, PARTS. . . . .	55	36 219	15.1	8.1	
INTEGRAL HORSEPOWER MOTORS. . . . .	41	21 287	7.1	2.4	672	ADDRESSING, DICTATING, DUPLICAT. . . . .	96	22 949	9.1	5.1	
MOTOR GENERATOR SETS. . . . .	22	22 770	8.2	2.5	674	PARTS, ATTACH FOR ADDRESS MACH. . . . .	63	4 380	12.6	1.0	
GENERAL INDUSTRIAL POWER CIRCUIT . . . . .	66	33 908	10.1	3.8	868	PHOTOCOPYING, MICROFILMING. . . . .	13	272	.2	.1	
ELECTRIC INDUSTRIAL GOODS, N.E.C. . . . .	38	10 770	3.5	1.2	884	CARBON PAPER, INK RIBBONS. . . . .	46	5 034	2.0	1.1	
OTHER ELECT., NON-ELECTRIC LIGHT. . . . .	21	3 610	2.6	.4	899	MISC. MANUF. PROD. N.E.C. . . . .	21	1 422	.6	.3	
CURRENT CARRYING WIRING DEVICES. . . . .	29	5 159	4.4	.6	907	MACHINE RENTAL, ROYALTIES. . . . .	97	14 923	13.9	3.3	
NONCURRENT CARRYING DEVICES. . . . .	31	8 232	1.9	.9	999	RECEIPTS FROM SERVICES . . . . .	177	30 928	11.2	6.9	
TELEPHONE SWITCHING. . . . .	10	98 596	27.4	10.9		COMMODITIES N.E.C. . . . .	(X)	259 623	(X)	58.0	
RADIO, TV COMMUNICATIONS EQUIP. . . . .	18	12 245	3.1	1.4							
TRANSISTORS, RECTIFIERS. . . . .	13	6 921	1.6	.8							
ELECTRONIC COMPONENTS, N.E.C. . . . .	26	1 935	.3	.2							
PRIMARY BATTERIES, DRY AND WET . . . . .	10	943	.2	.1							
COMMUNICATION WIRE, CABLE. . . . .	20	54 584	15.3	6.0							

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--		
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>	
	WEST NORTH CENTRAL--CONTINUED CDNSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)						WEST NORTH CENTRAL--CONTINUED PRDFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					
	TOTAL . . . . .	26	51 419	(X)	10D.0		TOTAL . . . . .	100	45 156	(X)	10D.0	
626	OTHER CDNSTRUCTION MACHINERY . .	12	4 495	22.3	8.7	854	INTEGRATING METERS, NONELECT . .	6	3 900	100.0	8.6	
627	MINING MACHINERY, EQUIPMENT, . .	13	17 205	53.1	33.5	861	OPTICAL INSTRUMENTS AND LENSES .	10	3 722	64.5	8.2	
907	MACHINE RENTAL, RDYALITIES . . . .	7	441	2.4	.9	866	DPHTHALMIC GDODS . . . . .	74	15 710	76.3	34.8	
	CDMMDDITIES N.E.C. . . . .	(X)	29 278	(X)	56.9		CDMMDDITIES N.E.C. . . . .	(X)	21 824	(X)	48.3	
	FARM MACHINERY AND EQUIPMENT (SIC 5083)						SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
	TOTAL . . . . .	54	1 058 625	(X)	10D.0		TOTAL . . . . .	23	25 600	(X)	10D.0	
608	WHEEL TRACTORS, PARTS, ATTACH. .	39	410 025	40.5	38.7	447	ABRASIVE PRDDUCTS . . . . .	6	113	19.0	.4	
611	PLANTING, SEEDING, MACHINERY . .	45	73 666	7.0	7.0	685	SERVICE INDUSTRY MACH. N.E.C. . .	20	18 253	78.1	71.3	
612	PLDWS, LISTERS, HARROWS, ROLLERS	37	73 209	7.6	6.9	999	RECEIPTS FROM SERVICES . . . . .	6	31	4.7	.1	
613	HARVESTING MACHINERY . . . . .	46	229 537	22.9	21.7		CDMMDDITIES N.E.C. . . . .	(X)	7 203	(X)	28.1	
614	HAYING MACHINERY . . . . .	38	49 809	5.0	4.7							
615	LAWN MOWERS, PARTS . . . . .	21	7 376	2.3	.7		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					
616	PARTS FOR FARM MACHINERY . . . .	40	115 632	12.7	10.9		TOTAL . . . . .	9	32 971	(X)	10D.0	
617	ALL OTHER FARM MACHINERY . . . .	34	43 772	5.3	4.1		807	AIRCRAFT EQUIPMENT, N.E.C. . . .	4	11 199	93.9	34.0
618	TRACKLAYING TRACTORS . . . . .	33	20 862	2.5	2.0		CDMMDDITIES N.E.C. . . . .	(X)	21 772	(X)	66.0	
621	PARTS, ATTACHMENTS FOR TRACK . .	22	4 610	.7	.4							
	CDMMDDITIES N.E.C. . . . .	(X)	30 127	(X)	2.8		COAL (SIC 5091 PT.)					
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)						TOTAL . . . . .	10	43 360	(X)	10D.0	
	TOTAL . . . . .	155	245 725	(X)	10D.0		374	COAL, BITUMINOUS . . . . .	10	43 220	99.7	99.7
561	NONELECTRIC HEATING EQUIPMENT. .	8	1 075	5.7	.4		CDMMDDITIES N.E.C. . . . .	(X)	140	(X)	.3	
601	STEAM ENGINES, GAS HYDR. TURBINE	8	9 946	35.3	4.0							
603	DIESEL, SEMI-DIESEL ENGINES. . .	3	2 510	43.4	1.0		METAL SALES OFFICES (SIC 5091 PT.)					
606	PARTS, ACCESSORIES FOR INTERNAL.	8	3 330	41.1	1.4		TOTAL . . . . .	124	1 317 382	(X)	100.0	
607	OTHER INTERNAL COMBUSTION ENGINES	7	631	3.9	.3		327	OTHER PLASTIC MATERIALS. . . . .	8	4 163	4.5	.3
627	MINING MACHINERY, EQUIPMENT, . .	12	3 162	6.3	1.3		501	IRON AND STEEL PRDDUCTS. . . . .	21	58 485	11.9	4.4
632	OTHER OIL, GAS FELD MACHINERY . .	5	2 975	37.5	1.2		502	IRDN AND STEEL PRODUCTS (FLAT) .	46	368 727	48.7	28.0
635	CONVEYORS, PARTS, ATTACHMENTS. .	6	4 430	47.3	1.8		503	IRON AND STEEL WIRE, WIRE PROO..	30	46 993	7.6	3.6
636	HOISTS, CRANES, MONORAILS. . . .	6	1 269	4.7	.5		504	IRON AND STEEL FINISHED PRODUCTS	32	141 095	23.8	10.7
644	METALWORKING MACHINERY, N.E.C. .	26	11 846	24.6	4.8		506	IRON AND STEEL PIPE, TUBING. . .	37	64 930	11.6	4.9
645	FOOD PRODUCTS MACHINERY. . . . .	9	3 649	44.1	1.5		507	OTHER CARBON STEEL PRODUCTS. . .	20	14 381	5.4	1.1
651	PRINTING TRADES MACHINERY. . . .	8	14 343	100.0	5.8		508	ALLOY STEEL. . . . .	34	63 493	10.2	4.8
655	OTHER SPECIAL INDUSTRIAL MACH. . .	9	14 766	85.7	6.0		511	STAINLESS STEEL. . . . .	20	23 061	5.4	1.8
656	PUMPS, COMPRESSORS, PARTS. . . .	39	29 557	37.8	12.0		512	COPPER WIRE (ELECTRICAL DNLY). .	3	1 319	20.0	.1
661	BLOWERS AND FANS . . . . .	24	4 233	11.7	1.7		513	OTHER COPPER AND BRASS MILL PROO.	24	56 399	87.7	4.3
663	OTHER GENERAL INDUSTRY MACHINERY	28	9 566	14.0	3.9		514	ALUMINUM SHAPES, FORMS, ETC. . .	36	166 048	67.7	12.6
684	MEASURING, DISPENSING PUMPS. . .	4	892	5.9	.4		515	NONFERROUS METALS. . . . .	9	60 678	44.2	4.6
852	LABORATORY, SCIENTIFIC INSTR. . .	4	635	11.5	.3		551	METAL CANS . . . . .	10	177 634	78.4	13.5
855	INDUSTRIAL PROCESS INSTRUMENTS. .	13	13 610	94.8	5.5		582	METAL FOIL AND LEAF. . . . .	13	18 143	12.2	1.4
857	OTHER MECH. CONTROL INSTRUM. . .	5	4 637	79.1	1.9		584	FABRICATED METAL PRDDUCTS, N.E.C.	13	5 124	3.2	.4
899	MISC. MANUF. PROO. N.E.C. . . . .	13	1 888	10.8	.8		CDMMDDITIES N.E.C. . . . .	(X)	46 709	(X)	3.5	
907	MACHINE RENTAL, ROYALTIES . . . .	13	5 846	18.6	2.4							
999	RECEIPTS FROM SERVICES . . . . .	48	5 839	7.8	2.4							
	CDMMDDITIES N.E.C. . . . .	(X)	95 090	(X)	38.7							
	INDOUSTRIAL SUPPLIES (SIC 5085)						TOBACCO AND ITS PRODUCTS (SIC 5094)					
	TOTAL . . . . .	93	300 353	(X)	100.0		TOTAL . . . . .	1	(0)	(X)	100.0	
141	TEXTILE GOODS, N.E.C. . . . .	3	379	.4	.1							
217	WOOD PRODUCTS, N.E.C. . . . .	3	3 704	16.9	1.2							
275	OIE CUT PAPER AND BOARD. . . . .	4	988	2.7	.3							
406	RUBBER BELTS, BELTING. . . . .	8	6 831	31.0	2.3							
407	RUBBER HOSE, TUBING. . . . .	7	5 500	31.5	1.8							
408	SPONGE, FDM RUBBER GOODS. . . .	3	995	8.8	.3		BEER AND ALE (SIC 5095 PT.)					
412	MECHANICAL RUBBER GDODS, N.E.C..	13	5 142	12.0	1.7		TOTAL . . . . .	4	(0)	(X)	100.0	
414	OTHER RUBBER GDODS, N.E.C. . . . .	9	6 811	8.0	2.3							
416	PLASTIC PRODUCT, N.E.C. . . . .	12	15 839	13.6	5.3							
428	GLASS CONTAINERS . . . . .	10	41 792	66.1	13.9							
431	TABLE, KITCHEN, ART, NOVELTY . .	3	2 420	17.0	.8							
438	CLAY REFRACTORIES. . . . .	3	3 338	44.0	1.1							
451	GASKETS, PACKING, ASBESTOS . . . .	6	1 338	23.5	.4							
454	NDNCLAY REFRACTORIES . . . . .	3	4 729	64.0	1.6							
455	OTHER NONMETAL MINERAL PROD. . . .	9	3 863	12.8	1.3							
571	METAL STAMPINGS. . . . .	7	6 409	28.3	2.1							
578	FITTINGS, UNIONS FOR PIPING. . . .	5	4 668	66.6	1.6							
581	OTHER VALVES, FITTINGS . . . . .	5	5 449	46.1	1.8	062	WINES, BRANDY, BRANDY SPIRITS. . .	5	1 806	7.4	3.5	
657	BALL, ROLLER BEARINGS. . . . .	16	20 426	55.2	6.8	064	BOTTLE LIQUORS. . . . .	18	44 265	97.7	85.3	
662	POWER TRANSMISSION EQUIPMENT . .	12	15 246	68.9	5.1		CDMMDDITIES N.E.C. . . . .	(X)	5 852	(X)	11.3	
663	OTHER GENERAL INDUSTRY MACHINERY	8	1 619	3.8	.5							
715	WELOING APPARATUS. . . . .	8	10 299	68.0	3.4		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					
	CDMMDDITIES N.E.C. . . . .	(X)	132 568	(X)	44.1		TOTAL . . . . .	3	(0)	(X)	100.0	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices--Geographic Divisions, by Kind of Business: 1967--Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST NORTH CENTRAL--CONTINUED						WEST NORTH CENTRAL--CONTINUED				
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					999	RECEIPTS FROM SERVICES . . . . .	9	1 438	8.6	.4
	TOTAL . . . . .	45	158 415	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	58 276	(X)	17.1
							AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
257	COARSE PAPER . . . . .	9	12 710	22.3	8.0		TOTAL . . . . .	34	58 591	(X)	100.0
266	GUMMED PRODUCTS . . . . .	7	3 227	8.4	2.0						
268	LAMINATED OR COATED WRAPPERS . . . . .	6	2 200	4.7	1.4						
269	OTHER COATED AND PROCESS PAPER . . . . .	6	5 329	13.3	3.4						
271	GROCERS' VARIETY BAGS . . . . .	14	11 304	14.3	7.1	853	SURVEYING DRAFTING INSTRUMENTS . . . . .	8	594	10.2	1.0
282	PAPERBOARD BOXES, CARTONS . . . . .	11	16 074	66.8	10.1	868	PHOTOCOPYING, MICROFILMING . . . . .	24	38 495	74.8	65.7
292	PRODUCTS OF COMMERCIAL PRINT . . . . .	6	2 829	6.6	1.8	871	PHOTO SENSITIZED FILM, PLATES . . . . .	8	2 597	35.2	4.4
899	MISC. MANUF. PROD. N.E.C. . . . .	5	4 185	12.5	2.6	872	SENSITIZED PHOTO PAPER, CLOTH . . . . .	26	6 010	11.6	10.3
	COMMODITIES N.E.C. . . . .	(X)	100 557	(X)	63.5	873	PREPARED PHOTOGRAPHIC CHEMICALS . . . . .	8	206	2.7	.4
						999	RECEIPTS FROM SERVICES . . . . .	17	2 782	18.8	4.7
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)						COMMODITIES N.E.C. . . . .	(X)	7 907	(X)	13.5
	TOTAL . . . . .	53	50 766	(X)	100.0		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
293	MANIFOLD BUSINESS FORMS . . . . .	28	32 902	92.3	64.8		TOTAL . . . . .	38	29 309	(X)	100.0
295	BLANKBOOKS LOOSELEAF BINDERS . . . . .	6	1 279	100.0	2.5	289	NEWSPAPERS, MAGAZINES . . . . .	8	8 725	89.2	29.8
672	ADDRESSING, DICTATING, DUPLICAT. . . . .	18	888	5.5	1.7	290	BOOKS . . . . .	5	8 064	100.0	27.5
884	CARBON PAPER, INK RIBBONS . . . . .	14	2 015	26.1	4.0	292	PRODUCTS OF COMMERCIAL PRINT . . . . .	25	8 686	63.1	29.6
899	MISC. MANUF. PROD. N.E.C. . . . .	10	184	2.7	.4	293	MANIFOLD BUSINESS FORMS . . . . .	6	652	14.1	2.2
999	RECEIPTS FROM SERVICES . . . . .	4	110	1.8	.2	295	BLANKBOOKS LOOSELEAF BINDERS . . . . .	6	115	2.5	.4
	COMMODITIES N.E.C. . . . .	(X)	13 388	(X)	26.4	672	ADDRESSING, DICTATING, DUPLICAT. . . . .	5	648	16.9	2.2
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					674	PARTS, ATTACH FOR ADDRESS MACH. . . . .	5	169	4.6	.6
	TOTAL . . . . .	28	28 104	(X)	100.0	899	MISC. MANUF. PROD. N.E.C. . . . .	6	54	1.5	.2
222	METAL OFFICE FURNITURE . . . . .	16	4 819	94.4	17.1	999	RECEIPTS FROM SERVICES . . . . .	9	506	7.4	1.7
293	MANIFOLD BUSINESS FORMS . . . . .	8	718	38.2	2.6		COMMODITIES N.E.C. . . . .	(X)	1 690	(X)	5.8
899	MISC. MANUF. PROD. N.E.C. . . . .	8	256	13.2	.9		FARM SUPPLIES (SIC 5099 PT.)				
999	RECEIPTS FROM SERVICES . . . . .	4	453	22.5	1.6		TOTAL . . . . .	73	367 534	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	21 858	(X)	77.8	362	SUPER PHOSPHATE, OTHER PHOSPATIC . . . . .	45	54 004	16.8	14.7
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					363	MIXED FERTILIZERS . . . . .	46	41 110	12.8	11.2
	TOTAL . . . . .	27	42 017	(X)	100.0	364	AGRICULTURAL PESTICIDES . . . . .	56	65 834	19.5	17.9
431	TABLE, KITCHEN, ART, NOVELTY . . . . .	6	2 986	100.0	7.1		COMMODITIES N.E.C. . . . .	(X)	206 586	(X)	56.2
434	GLASS FIBER, PRESSED . . . . .	6	96	2.9	.2		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
	COMMODITIES N.E.C. . . . .	(X)	38 935	(X)	92.7		TOTAL . . . . .	3	(D)	(X)	100.0
	LUMBER AND MILLWORK (SIC 5098 PT.)						OTHER PRODUCTS (SIC 5099 PT.)				
	TOTAL . . . . .	40	105 622	(X)	100.0		TOTAL . . . . .	37	47 254	(X)	100.0
203	DRESSED LUMBER . . . . .	21	21 791	28.8	20.6	899	MISC. MANUF. PROD. N.E.C. . . . .	24	19 924	84.9	42.2
206	SHINGLES, COOPERAGE STOCK . . . . .	13	1 143	2.0	1.1	999	RECEIPTS FROM SERVICES . . . . .	11	1 097	28.0	2.3
207	MILLWORK . . . . .	27	6 689	7.4	6.3		COMMODITIES N.E.C. . . . .	(X)	26 233	(X)	55.5
208	HARDWOOD PLYWOOD . . . . .	26	14 048	15.0	13.3						
209	SOFTWOOD PLYWOOD, INTERIOR TYPE . . . . .	26	10 997	11.8	10.4						
210	SOFTWOOD PLYWOOD, EXTERIOR TYPE . . . . .	26	19 141	20.5	18.1						
211	VENEER AND PLYWOOD, N.E.C. . . . .	10	1 266	2.7	1.2						
216	HAROPRESSE WOOD FIBER BOARD . . . . .	24	5 290	5.9	5.0						
217	WOOD PRODUCTS, N.E.C. . . . .	19	3 743	5.6	3.5						
365	GLUE AND GELATIN . . . . .	8	918	5.4	.9						
445	GYPSON PRODUCTS . . . . .	6	3 597	15.3	3.4						
563	METAL DOORS, SASH, TRIM . . . . .	6	8 161	88.5	7.7						
899	MISC. MANUF. PROD. N.E.C. . . . .	7	147	.4	.1						
	COMMODITIES N.E.C. . . . .	(X)	8 691	(X)	8.2						
	CONSTRUCTION MATERIALS (SIC 5098 PT.)										
	TOTAL . . . . .	118	339 998	(X)	100.0						
216	HAROPRESSE WOOD FIBER BOARD . . . . .	10	2 623	5.4	.8						
288	BUILDING PAPER AND BOARD . . . . .	19	10 800	12.9	3.2						
388	ASPHALT, FELTS, COATINGS . . . . .	14	25 495	36.5	7.5						
426	FLAT GLASS . . . . .	24	14 547	53.0	4.3						
435	CEMENT, HYDRAULIC . . . . .	27	115 285	98.8	33.9						
445	GYPSON PRODUCTS . . . . .	17	26 276	36.8	7.7						
448	ASBESTOS PRODUCTS . . . . .	19	12 197	19.5	3.6						
453	MINERAL WOOL . . . . .	14	2 043	3.5	.6						
562	FABRICATED METAL . . . . .	17	39 402	54.7	11.6						
564	FABRICATED PLATE WORK . . . . .	5	8 717	26.8	2.6						
565	SHEET METAL WORK . . . . .	9	3 968	16.2	1.2						
567	PREFABRICATED BLDG. PARTS . . . . .	10	11 508	35.0	3.4						
899	MISC. MANUF. PROD. N.E.C. . . . .	28	6 903	13.4	2.0						
993	READY MIXED CONCRETE, LIME . . . . .	7	520	3.9	.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	SOUTH ATLANTIC						SOUTH ATLANTIC--CONTINUED				
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					311	ETHYL ALCOHOL . . . . .	17	6 594	.8	.3
	TOTAL . . . . .	97	3 706 826	(X)	100.0	312	SYNTHETIC AMMONIA, NITRIC ACID . . . . .	20	25 855	3.5	1.3
803	PASSENGER CARS . . . . .	50	2 913 945	86.0	78.6	313	CHLORINE, OTHER BLEACHING COMP. . . . .	10	5 075	.6	.2
804	TRUCK TRACTORS, CHASSIS, TRUCKS . . . . .	58	574 471	40.2	15.5	314	SULFURIC ACID . . . . .	11	2 417	1.3	.1
805	PARTS, ACCESS FOR PASS. CAR. . . . .	64	195 355	10.7	5.3	315	INORGANIC ACIDS, EXCEPT NITRIC . . . . .	18	7 335	1.1	.4
999	RECEIPTS FROM SERVICES . . . . .	38	10 293	6.3	.3	318	POTASSIUM, SODIUM COMPOUNDS . . . . .	20	19 107	2.7	.9
	COMMODITIES N.E.C. . . . .	(X)	12 762	(X)	.3	321	CHEMICAL CATALYTIC PREPARATIONS . . . . .	8	3 854	.8	.2
	AUTOMOTIVE EQUIPMENT (SIC 5013)					322	OTHER INORGANIC CHEMICALS . . . . .	16	20 058	2.7	1.0
	TOTAL . . . . .	97	296 902	(X)	100.0	323	REGENERATED CELLULOSIC PRODUCTS . . . . .	9	52 822	10.7	2.6
684	MEASURING, DISPENSING PUMPS . . . . .	9	5 980	83.3	2.0	324	THERMO PLASTIC RESINS . . . . .	25	109 761	13.8	5.3
801	TRUCK, BUS BOOIES . . . . .	15	7 829	23.0	2.6	325	THERMOSETTING RESINS . . . . .	11	7 208	2.6	.3
802	TRUCK TRAILERS, CHASSIS . . . . .	22	31 529	72.1	10.6	326	SYNTHETIC RESINS FOR COATINGS . . . . .	22	28 296	10.5	1.4
805	PARTS, ACCESS FOR PASS. CAR. . . . .	81	242 222	84.8	81.6	327	OTHER PLASTIC MATERIALS . . . . .	31	68 141	8.5	3.3
999	RECEIPTS FROM SERVICES . . . . .	27	3 848	8.0	1.3	334	OTHER NONCELLULOSIC SYNTHETIC . . . . .	13	342 825	31.5	16.6
	COMMODITIES N.E.C. . . . .	(X)	5 494	(X)	1.9	343	SOAP, DETERGENTS, HOUSEHOLD . . . . .	22	192 189	23.0	9.3
	TIRES AND TUBES (SIC 5014)					344	SOAP, OTHER DETERGENTS . . . . .	33	24 081	6.3	1.2
	TOTAL . . . . .	35	254 517	(X)	100.0	345	HOUSEHOLD INSECTICIDES . . . . .	13	7 250	10.2	.4
401	PASSENGER CAR TIRES . . . . .	35	102 586	40.3	40.3	346	SPECIALTY CLEANING SANITATION . . . . .	31	50 371	6.3	2.4
402	TRUCK, BUS TIRES . . . . .	35	57 862	24.3	22.7	347	SURFACE ACTIVE FINISHING AGENTS . . . . .	20	14 594	1.9	.7
403	OTHER PNEUMATIC TIRES . . . . .	25	10 491	4.6	4.1	364	AGRICULTURAL PESTICIDES . . . . .	7	11 140	1.8	.5
404	INNER TUBES, TREAD RUBBER . . . . .	28	18 022	8.1	7.1	366	EXPLOSIVES . . . . .	6	18 141	3.2	.9
899	MISC. MANUF. PROD. N.E.C. . . . .	14	15 362	11.8	6.0	371	SALT . . . . .	5	17 798	100.0	.9
	COMMODITIES N.E.C. . . . .	(X)	50 194	(X)	19.7	373	CHEMICAL PREPARATIONS, N.E.C. . . . .	29	45 321	5.9	2.2
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					383	LUBRICATING AND SIMILAR OILS . . . . .	6	2 462	1.6	.1
	TOTAL . . . . .	63	620 979	(X)	100.0	416	PLASTIC PRODUCT, N.E.C. . . . .	18	9 764	5.6	.5
303	CYCLIC CRUDES AND COAL TAR . . . . .	5	929	1.0	.1		COMMODITIES N.E.C. . . . .	(X)	487 238	(X)	23.6
307	SYNTHETIC ORGANIC CHEMICALS . . . . .	5	1 004	3.6	.2		PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
335	BIOLOG PRODUCTS FOR HUMAN USE . . . . .	12	2 595	2.2	.4		TOTAL . . . . .	27	261 597	(X)	100.0
336	BIOLOGICAL PRODUCTS FOR VET USE . . . . .	17	1 677	3.0	.3	101	GREY GOODS--COTTON DUCK . . . . .	6	13 926	9.8	5.3
337	MEDICINALS, CHEMICALS BOTANICALS . . . . .	10	7 208	8.6	1.2	102	COTTON SHEETING, ALLIED FABRICS . . . . .	9	11 725	6.2	4.5
338	VITAMINS, NUTRIENT PREPARATIONS . . . . .	24	17 142	9.3	2.8	103	COTTON PRINT CLOTH YARN FABRICS . . . . .	12	14 328	9.3	5.5
341	PHARMACEUTICAL . . . . .	37	267 669	67.4	43.1	104	COTTON COLORED YARN FABRICS . . . . .	5	11 593	8.3	4.4
342	PHARMACEUTICAL FOR VET USE . . . . .	29	22 928	12.2	3.7	105	FINE COTTON GOODS . . . . .	6	13 506	8.5	5.2
346	SPECIALTY CLEANING SANITATION . . . . .	5	1 891	.9	.3	107	FINISHED COTTON, BROAD WOVEN . . . . .	11	33 840	23.9	12.9
348	SHAVING PREPARATIONS . . . . .	10	15 353	7.0	2.5	108	COTTON SHEETS, PILLOW CASES . . . . .	11	17 007	8.5	6.5
352	HAIR PREPARATIONS . . . . .	13	23 918	8.5	3.9	110	OTHER FABRICATED COTTON TEXTILE . . . . .	5	5 097	3.1	1.9
353	DEODORIFERS . . . . .	11	14 456	5.3	2.3	118	MAN-MADE FIBER OR SILK TEXTILE . . . . .	4	3 618	2.5	1.4
354	OTHER TOILET PREPARATIONS . . . . .	17	96 958	33.6	15.6	120	FINISHED WOOL APPAREL FABRICS . . . . .	4	9 170	7.6	3.5
862	SURGICAL, MEDICAL INSTRU. . . . .	5	2 689	5.7	.4	128	KNIT FABRICS, GLOVES, OTHER KNIT WOVEN, TUFTED CARPETS, RUGS . . . . .	4	1 262	1.9	.5
863	SURGICAL, ORTHOPEDIC . . . . .	5	5 720	14.5	.9	129	FINISHED MAN-MADE FIBER . . . . .	9	1 595	1.7	.6
899	MISC. MANUF. PROD. N.E.C. . . . .	6	4 120	9.3	.7	131	YARNS, EXCEPT WOOL . . . . .	4	25 598	19.1	9.8
	COMMODITIES N.E.C. . . . .	(X)	134 722	(X)	21.7	132	COMMODITIES N.E.C. . . . .	(X)	2 920	3.0	1.1
	PAINTS AND VARNISHES (SIC 5028)						COMMODITIES N.E.C. . . . .	(X)	96 412	(X)	36.9
	TOTAL . . . . .	154	91 449	(X)	100.0		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
303	CYCLIC CRUDES AND COAL TAR . . . . .	3	1 656	5.7	1.8		TOTAL . . . . .	14	99 262	(X)	100.0
304	INORGANIC COLOR PIGMENTS . . . . .	3	10 794	37.5	11.8	887	NEEDLES, PINS, FASTENERS . . . . .	6	19 119	42.7	19.3
355	PAINTS, VARNISHES, LACQUERS . . . . .	149	50 595	67.0	55.3		COMMODITIES N.E.C. . . . .	(X)	80 143	(X)	80.7
356	INDUSTRIAL PRODUCT FINISHES . . . . .	92	14 630	28.4	16.0		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
357	MISCELLANEOUS PAINT PRODUCTS . . . . .	121	4 194	6.3	4.6		TOTAL . . . . .	12	84 686	(X)	100.0
358	PUTTY, CAULKING COMPOUNDS . . . . .	122	3 250	4.7	3.6	144	MEN'S BOYS' SEPARATE TROUSERS . . . . .	5	24 317	48.7	28.7
	COMMODITIES N.E.C. . . . .	(X)	6 330	(X)	6.9	145	WORK CLOTHING . . . . .	7	27 160	48.7	32.1
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)						COMMODITIES N.E.C. . . . .	(X)	33 209	(X)	39.2
	TOTAL . . . . .	200	2 066 367	(X)	100.0		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
278	SANITARY TISSUE HEALTH PRODUCTS . . . . .	3	1 358	1.6	.1		TOTAL . . . . .	17	66 353	(X)	100.0
301	ALKALIES, SODA ASH, CAUSTIC SODA . . . . .	15	61 362	20.2	3.0	126	KNIT OUTERWEAR . . . . .	5	10 084	27.0	15.2
302	INDUSTRIAL GASES . . . . .	37	11 873	6.5	.6		COMMODITIES N.E.C. . . . .	(X)	56 269	(X)	84.8
303	CYCLIC CRUDES AND COAL TAR . . . . .	41	143 993	14.4	7.0		FOOTWEAR (SIC 5039)				
304	INORGANIC COLOR PIGMENTS . . . . .	10	5 429	1.0	.3		TOTAL . . . . .	6	7 167	(X)	100.0
305	MISCELLANEOUS CYCLIC CHEMICAL . . . . .	25	23 869	3.1	1.2	405	RUBBER FOOTWEAR . . . . .	6	5 583	77.9	77.9
306	MISCELLANEOUS ACYCLIC CHEMICALS . . . . .	34	162 375	14.4	7.9		COMMODITIES N.E.C. . . . .	(X)	1 584	(X)	22.1
307	SYNTHETIC ORGANIC CHEMICALS . . . . .	24	52 975	6.5	2.6		FROZEN FOODS (SIC 5042)				
308	PESTICIDES . . . . .	9	23 436	3.8	1.1		TOTAL <sup>2</sup> . . . . .	5	9 373	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	SOUTH ATLANTIC--CONTINUEO						SOUTH ATLANTIC--CONTINUEO				
	DAIRY PRODUCTS (SIC 5043)					042	OOG AND CAT FOOD . . . . .	24	47 304	10.7	4.1
	TOTAL . . . . .	268	425 751	(X)	100.0	044	CEREAL BREAKFAST FOODS . . . . .	30	83 968	17.5	7.2
013	CREAMERY BUTTER . . . . .	161	17 790	8.7	4.2	046	WET CORN MILLING PRODUCTS . . . . .	18	78 921	81.9	6.8
014	NATURAL CHEESE, PROCESSEO CHEESE . . . . .	50	62 536	39.5	14.7	047	BREAO, BREAO-TYPE ROLLS. . . . .	88	50 147	41.7	4.3
015	ORY MILK PRODUCTS. . . . .	26	12 799	8.5	3.0	048	SWEET YEAST GOOOS. . . . .	38	3 950	8.3	.3
017	ICE CREAM, ICE MILK MIXES. . . . .	102	8 414	5.0	2.0	049	SOFT CAKE. . . . .	77	13 739	19.3	1.2
018	ICE CREAM, ICES, OTHER FROZEN. . . . .	158	63 620	34.8	14.9	050	PIES, PASTRIES, OONUTS, COOKIES. . . . .	71	10 426	10.0	.9
019	BULK FLUID MILK, CREAM . . . . .	53	30 623	35.8	7.2	051	BISCUITS, CRACKERS, PRETZELS . . . . .	83	71 897	49.6	6.2
020	BOTTLED MILK, CREAM. . . . .	190	119 476	52.4	28.1	052	OTHER ORY BAKERY PRODUCTS. . . . .	99	69 279	14.1	6.0
021	COTTAGE CHEESE, BUTTERMILK . . . . .	186	24 638	10.7	5.8	055	CONFECTIONERY PRODUCTS . . . . .	66	5 346	4.5	.5
025	CANNEO FRUITS. . . . .	14	1 769	1.3	.4	065	BOTTLEO, CANNEO SOFT ORINKS. . . . .	38	17 223	15.7	1.5
026	CANNEO VEGETABLES. . . . .	13	415	.3	.1	072	SHORTENINGS, COOKING OILS. . . . .	13	5 455	5.9	.5
027	CANNEO FRUIT JUICES. . . . .	19	1 485	1.2	.3	073	MARGERINES . . . . .	29	16 942	12.7	1.5
029	OTHER CANNEO SPECIALTIES . . . . .	15	4 121	3.7	1.0	075	MACARONI, NOOOLE PRODUCTS. . . . .	14	3 760	2.8	.3
031	PICKLES, SAUCES. . . . .	20	19 366	15.4	4.5	078	SWEETENINGS, SYRUPS, MOLASSES. . . . .	68	14 352	2.8	1.2
042	OOG AND CAT FOOD . . . . .	8	2 029	2.5	.5	079	OTHER FOOD PRODUCTS. . . . .	82	71 619	13.6	6.2
047	BREAO, BREAO-TYPE ROLLS. . . . .	15	3 600	4.6	.8	904	TEA. . . . .	37	18 822	17.2	1.6
050	PIES, PASTRIES, OONUTS, COOKIES. . . . .	9	1 545	2.8	.4		COMMOOITIES N.E.C. . . . .	(X)	317 988	(X)	27.4
051	BISCUITS, CRACKERS, PRETZELS . . . . .	18	4 187	6.7	1.0		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
055	CONFECTIONERY PRODUCTS . . . . .	17	2 775	2.4	.7		TOTAL . . . . .	253	1 744 447	(X)	100.0
056	CHOCOLATE COATINGS . . . . .	10	531	.6	.1	662	POWER TRANSMISSION EQUIPMENT . . . . .	27	3 731	2.2	.2
072	SHORTENINGS, COOKING OILS. . . . .	13	2 942	2.6	.7	701	EQUIPMENT FOR TESTING ELECT. . . . .	81	48 840	4.4	2.8
073	MARGERINES . . . . .	89	7 033	3.4	1.7	702	OTHER ELECTRICAL MEASURING INSTR. . . . .	66	9 015	1.0	.5
075	MACARONI, NOODLE PRODUCTS. . . . .	13	3 881	3.4	.9	703	POWER, OISTRIBUTION TRANSFORMERS . . . . .	59	79 939	9.4	4.6
079	OTHER FOOD PRODUCTS. . . . .	77	2 850	1.4	.7	705	SWITCH GEAR DUCTS, RELAYS. . . . .	107	47 495	5.2	2.7
902	SHELL EGGS . . . . .	76	798	.8	.2	706	CIRCUIT BREAKERS . . . . .	91	24 151	2.7	1.4
	COMMOOITIES N.E.C. . . . .	(X)	26 528	(X)	6.2	707	FRACTIONAL HORSEPOWER MOTORS . . . . .	60	12 244	1.4	.7
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					708	INTEGRAL HORSEPOWER MOTORS . . . . .	72	44 487	5.2	2.6
	TOTAL . . . . .	4	(0)	(X)	100.0	712	OTHER MOTORS, GENERATORS . . . . .	66	22 062	2.6	1.3
	CONFECTIONERY (SIC 5045)					713	PARTS, SUPPLIES FOR MOTORS . . . . .	40	1 450	.2	.1
	TOTAL . . . . .	22	106 679	(X)	100.0	714	GENERAL INDUSTRIAL POWER CIRCUIT COMMERCIAL, ELECTRICAL FIXTURES. . . . .	106	62 389	7.0	3.6
055	CONFECTIONERY PRODUCTS . . . . .	10	27 487	44.0	25.8	728	OTHER ELECT., NONELECTRIC LIGHT. . . . .	31	8 386	1.2	.5
	COMMOOITIES N.E.C. . . . .	(X)	79 192	(X)	74.2	732	OTHER ELECT., NONELECTRIC LIGHT. . . . .	29	7 623	5.0	.4
	MEATS AND MEAT PRODUCTS (SIC 5047)					733	CURRENT CARRYING WIRING OEVICES. . . . .	50	12 762	7.9	.7
	TOTAL . . . . .	131	605 956	(X)	100.0	734	NONCURRENT CARRYING OEVICES. . . . .	45	15 050	3.4	.9
001	FRESH BEEF . . . . .	125	270 177	46.3	44.6	742	TELEPHONE SWITCHING. . . . .	10	132 583	24.9	7.6
003	FRESH LAMB, MUTTON . . . . .	95	8 481	1.7	1.4	748	TRANSISTORS, RECTIFIERS. . . . .	32	4 197	.3	.2
004	PROCESSED PORK . . . . .	125	83 472	14.3	13.8	751	ELECTRONIC COMPONENTS, N.E.C.. . . . .	36	5 140	.5	.3
005	LARO . . . . .	103	7 813	1.4	1.3	753	PRIMARY BATTERIES, ORY AND WET . . . . .	13	5 701	1.0	.3
006	SAUSAGE, OTHER PREPAREO MEATS. . . . .	112	37 281	6.9	6.2	758	COPPER, COPPER-BASE ALLOY WIRE . . . . .	30	5 247	.8	.3
007	CANNEO MEATS, EXC. OOG FOOD. . . . .	88	13 009	3.8	2.1	762	MAGNET WIRE. . . . .	25	8 469	1.6	.5
010	OTHER MEAT PACKING PRODUCTS. . . . .	79	19 641	5.2	3.2	763	POWER WIRE, CABLE. . . . .	34	24 796	26.4	1.4
011	DRESSED POULTRY, SMALL GAME. . . . .	117	43 766	7.8	7.2	764	OTHER ORAWN, INSUL NONFER WIRE . . . . .	43	43 187	7.7	2.5
013	CREAMERY BUTTER. . . . .	117	9 509	1.7	1.6	999	RECEIPTS FROM SERVICES . . . . .	51	46 378	3.6	2.7
014	NATURAL CHEESE, PROCESSED CHEESE . . . . .	117	15 142	2.7	2.5		COMMOOITIES N.E.C. . . . .	(X)	1 069 125	(X)	61.3
073	MARGERINES . . . . .	112	3 028	.5	.5		ELECTRICAL APPLIANCES, TV AND RAOIO SETS (SIC 5064)				
990	PORK - FRESH, FROZEN . . . . .	126	45 231	7.7	7.5		TOTAL . . . . .	40	95 047	(X)	100.0
991	SAUSAGE, OTHER PREPAREO MEATS. . . . .	52	28 433	8.5	4.7	681	AIR CONOOITIONERS, ROOM . . . . .	4	4 751	22.9	5.0
	COMMOOITIES N.E.C. . . . .	(X)	20 973	(X)	3.5	718	HOUSEHOO COOKING EQUIPMENT. . . . .	7	3 237	11.5	3.4
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					719	HOUSE REFRIGERATORS, FREEZERS. . . . .	7	9 395	35.7	9.9
	TOTAL . . . . .	350	1 161 843	(X)	100.0	720	HOUSEHOO LAUNORY EQUIPMENT. . . . .	25	25 730	46.9	27.1
016	CANNEO MILK, BULK EVAPORATEO . . . . .	10	35 592	63.2	3.1	722	ELECTRIC HOUSEWARES, FANS, PARTS . . . . .	25	12 528	37.6	13.2
022	CANNEO, CUREO SEAFOODS . . . . .	21	3 268	2.7	.3	723	HOUSEHOO VACUUM CLEANERS. . . . .	22	7 931	31.3	8.3
023	CANNEO BABY FOOD (EXC. MEAT) . . . . .	11	27 349	50.0	2.4	725	HOUSEHOO APPLIANCES, NEC. . . . .	28	11 075	22.4	11.7
025	CANNEO FRUITS. . . . .	22	15 338	11.0	1.3	874	WATCHES, CLOCKS, WATCHCASES. . . . .	4	655	7.3	.7
026	CANNEO VEGETABLES. . . . .	22	23 257	19.2	2.0	999	RECEIPTS FROM SERVICES . . . . .	7	670	6.9	.7
027	CANNEO FRUIT JUICES. . . . .	22	5 687	4.4	.5		COMMOOITIES N.E.C. . . . .	(X)	19 075	(X)	20.1
029	OTHER CANNEO SPECIALTIES . . . . .	24	28 550	7.2	2.5	705	SWITCH GEAR DUCTS, RELAYS. . . . .	4	306	2.3	.1
030	ORIOO, OEHYDRATEO FRUITS, VEG. . . . .	49	9 986	4.8	.9	707	FRACTIONAL HORSEPOWER MOTORS . . . . .	4	1 474	16.2	.7
031	PICKLES, SAUCES. . . . .	67	28 125	5.6	2.4	712	OTHER MOTORS, GENERATORS . . . . .	6	366	2.9	.2
035	FROZEN PREPAREO FOODS. . . . .	9	3 624	4.1	.3	714	GENERAL INDUSTRIAL POWER CIRCUIT ELECTRIC INDUSTRIAL GOODS, N.E.C. . . . .	5	1 564	10.7	.7
036	WHEAT FLOUR EXCEPT BLENOED . . . . .	17	19 402	5.5	1.7	717	RADIO, TV COMMUNICATIONS EQUIP. . . . .	5	432	4.5	.2
038	SELF RISING, PREPAREO FLOUR. . . . .	36	51 835	10.8	4.5	744	RADIO, TV COMMUNICATIONS EQUIP. . . . .	45	84 514	75.8	39.7
039	ORY CORN MILLING PRODUCTS. . . . .	10	8 692	11.2	.7	745	ELECTRON TUBES, RECEIVING TYPES. . . . .	11	12 043	23.9	5.5
						746	CATHODE RAY PICTURE TUBES. . . . .	9	10 887	24.3	5.0
						747	TRANSMITTING, INDUSTRIAL TUBES . . . . .	13	9 373	17.1	4.3
						748	TRANSISTORS, RECTIFIERS. . . . .	22	37 782	48.4	17.3
						751	ELECTRONIC COMPONENTS, N.E.C.. . . . .	33	38 504	27.8	17.6
						899	MISC. MANUF. PROO, N.E.C.. . . . .	4	5 134	17.2	2.4
						999	RECEIPTS FROM SERVICES . . . . .	20	8 764	15.6	4.0
							COMMOOITIES N.E.C. . . . .	(X)	7 285	(X)	3.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	SOUTH ATLANTIC--CONTINUED										
	HARDWARE (SIC 5072)						COMMODITIES N.E.C. . . . .	(X)	22 872	(X)	8.6
	TOTAL . . . . .	59	67 933	(X)	100.0		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
553	MECHANICS, HAND SERVICE TOOLS. .	9	3 839	26.2	5.7		TOTAL . . . . .	247	465 926	(X)	100.0
556	OTHER HARDWARE . . . . .	14	5 594	27.7	8.2	577	VALVES FOR PIPING SYSTEM . . . .	6	489	6.2	.1
563	METAL DOORS, SASH, TRIM. . . . .	3	535	6.6	.8	601	STEAM ENGINES, GAS HYDR. TURBINE	8	21 274	29.2	4.6
568	BOLTS, NUTS, WASHERS, RIVETS . .	14	9 669	61.7	14.2	606	PARTS, ACCESSORIES FOR INTERNAL	16	13 765	37.5	3.0
573	FABRICATED WIRE PRODUCTS, N.E.C.	12	9 081	48.5	13.4	627	MINING MACHINERY, EQUIP. . . .	12	3 158	4.0	.7
584	FABRICATED METAL PRODUCTS, N.E.C.	25	21 724	61.8	32.0	634	ELEVATORS, MOVING STAIRWAYS. . .	3	1 236	100.0	.3
644	METALWORKING MACHINERY, N.E.C.	7	820	14.1	1.2	635	CONVEYORS, PARTS, ATTACHMENTS. .	14	14 961	61.5	3.2
999	RECEIPTS FROM SERVICES . . . . .	16	2 611	12.9	3.8	636	HOISTS, CRANES, MONORAILS. . . .	8	2 391	6.5	.5
	COMMODITIES N.E.C. . . . .	(X)	14 060	(X)	20.7	637	INDUSTRIAL TRUCKS, TRACTORS. . .	5	5 405	100.0	1.2
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					638	METAL-CUTTING, BORING, DRILLING. .	4	2 830	24.0	.6
	TOTAL . . . . .	17	90 380	(X)	100.0	644	METALWORKING MACHINERY, N.E.C.	38	16 621	28.8	3.6
557	METAL PLUMBING FIXTURES. . . . .	11	18 176	36.4	20.1	645	FOOD PRODUCTS MACHINERY. . . . .	11	3 815	66.6	.8
558	PLUMBING FIXTURE FITTINGS, TRIM. .	10	11 356	23.5	12.6	646	TEXTILE MACHINERY, PARTS . . . .	15	75 996	86.2	16.3
561	NONELECTRIC HEATING EQUIPMENT. . .	11	4 326	13.6	4.8	647	WOODWORKING MACHINERY, PARTS . .	8	8 848	76.0	1.9
	COMMODITIES N.E.C. . . . .	(X)	56 522	(X)	62.5	648	PAPER INDUSTRIES MACHINERY, PTS.	5	4 888	38.4	1.0
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					651	PRINTING TRADES MACHINERY. . . .	13	22 025	100.0	4.7
	TOTAL . . . . .	47	100 506	(X)	100.0	652	CHEMICAL MANUFACTURING MACHINERY	4	4 265	75.0	.9
561	NONELECTRIC HEATING EQUIPMENT. . .	15	2 606	4.7	2.6	655	OTHER SPECIAL INDUSTRIAL MACH.	16	26 944	100.0	5.8
678	HEAT TRANSFER EQUIPMENT. . . . .	23	14 558	26.9	14.5	656	PUMPS, COMPRESSORS, PARTS. . . .	46	62 140	48.0	13.3
681	AIR CONDITIONERS, ROOM . . . . .	34	44 230	59.6	44.0	661	BLOWERS AND FANS . . . . .	26	6 478	15.2	1.4
682	COMMERCIAL REFRIGERATION EQUIP. .	4	1 592	47.0	1.6	662	POWER TRANSMISSION EQUIPMENT. . .	6	4 918	24.4	1.1
999	RECEIPTS FROM SERVICES . . . . .	9	748	2.6	.7	663	OTHER GENERAL INDUSTRY MACHINERY	42	27 442	18.4	5.9
	COMMODITIES N.E.C. . . . .	(X)	36 772	(X)	36.6	678	HEAT TRANSFER EQUIPMENT. . . . .	8	2 095	9.7	.4
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					852	LABORATORY, SCIENTIFIC INSTR. . .	5	6 773	11.1	.1
	TOTAL . . . . .	502	888 620	(X)	100.0	855	INDUSTRIAL PROCESS INSTRUMENTS . .	20	19 645	100.0	4.2
275	OIE CUT PAPER AND BOARD. . . . .	79	15 987	3.5	1.8	857	OTHER MECH. CONTROL INSTRU. . . .	7	8 888	86.3	1.9
664	ELECT. DATA PROCESSING MACHINE . .	113	449 156	74.1	50.5	858	AUTOMATIC TEMPERATURE CONTROLS .	7	7 289	100.0	1.6
665	PARTS FOR ELECTRONIC DATA. . . . .	93	8 056	1.5	.9	874	WATCHES, CLOCKS, WATCHCASES. . .	6	4 429	6.2	.1
666	COMPUTING, ACCOUNTING MACHINES . .	232	125 909	49.3	14.2	899	MISC. MANUF. PROD. N.E.C. . . . .	22	2 889	10.0	.6
668	TYPEWRITERS, PARTS . . . . .	104	68 463	19.5	7.7	907	MACHINE RENTAL, ROYALTIES . . . .	16	3 119	10.6	.7
672	ADDRESSING, DICTATING, DUPLICAT. .	194	46 227	10.1	5.2	999	RECEIPTS FROM SERVICES . . . . .	71	14 068	9.4	3.0
674	PARTS, ATTACH FOR ADDRESS MACH. . .	127	6 755	10.9	.8		COMMODITIES N.E.C. . . . .	(X)	76 942	(X)	16.5
686	PHOTOCOPYING, MICROFILMING . . . .	26	497	.2	.1		INDUSTRIAL SUPPLIES (SIC 5085)				
884	CARBON PAPER, INK RIBBONS. . . . .	83	9 237	1.7	1.0		TOTAL . . . . .	149	430 577	(X)	100.0
907	MACHINE RENTAL, ROYALTIES . . . . .	184	43 751	18.6	4.9	327	OTHER PLASTIC MATERIALS. . . . .	4	743	2.5	.2
999	RECEIPTS FROM SERVICES . . . . .	334	53 330	8.7	6.0	406	RUBBER BELTS, BELTING. . . . .	5	5 819	32.5	1.4
	COMMODITIES N.E.C. . . . .	(X)	61 252	(X)	6.9	407	RUBBER HOSE, TUBING. . . . .	5	5 687	30.2	1.3
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					412	MECHANICAL RUBBER GOODS, N.E.C.	16	14 544	25.9	3.4
	TOTAL . . . . .	35	104 446	(X)	100.0	414	OTHER RUBBER GOODS, N.E.C. . . . .	6	6 594	14.1	1.5
618	TRACKLAYING TRACTORS . . . . .	4	5 447	41.6	5.2	415	INDUSTRIAL PLASTIC PRODUCTS. . . .	5	3 345	6.6	.1
621	PARTS, ATTACHMENTS FOR TRACK . . .	14	15 871	38.2	15.2	416	PLASTIC PRODUCT, N.E.C. . . . .	16	19 229	16.9	4.5
622	POWER CRANES, DRAGLINES, SHOVELS	7	20 120	81.0	19.3	428	GLASS CONTAINERS . . . . .	19	76 181	64.5	17.7
624	TRACTOR SHOVEL LOADERS . . . . .	5	1 214	24.0	1.2	447	ABRASIVE PRODUCTS. . . . .	6	20 195	40.8	4.7
625	SCRAPERS, GRADERS, ROLLERS . . . .	7	2 687	33.3	2.6	448	ASBESTOS PRODUCTS. . . . .	4	9 428	21.1	2.2
626	OTHER CONSTRUCTION MACHINERY . . .	10	7 409	26.2	7.1	455	OTHER NONMETAL MINERAL PROD. . . .	11	10 704	22.7	2.5
627	MINING MACHINERY, EQUIPMENT. . . .	10	29 666	62.2	28.4	571	METAL STAMPINGS. . . . .	13	16 757	27.4	3.9
907	MACHINE RENTAL, ROYALTIES . . . . .	8	1 199	4.0	1.1	578	FITTINGS, UNIONS FOR PIPING. . . .	9	12 525	64.4	2.9
999	RECEIPTS FROM SERVICES . . . . .	11	2 325	14.2	2.2	581	OTHER VALVES, FITTINGS . . . . .	13	16 807	55.7	3.9
	COMMODITIES N.E.C. . . . .	(X)	18 508	(X)	17.7	635	CONVEYORS, PARTS, ATTACHMENTS. .	7	2 011	17.2	.5
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					657	BALL, ROLLER BEARINGS. . . . .	15	25 389	65.5	5.9
	TOTAL . . . . .	29	266 163	(X)	100.0	662	POWER TRANSMISSION EQUIPMENT . .	17	16 771	73.5	3.9
608	WHEEL TRACTORS, PARTS, ATTACH. . .	19	100 781	40.6	37.9	663	OTHER GENERAL INDUSTRY MACHINERY	16	1 809	3.2	.4
611	PLANTING, SEEDING, MACHINERY . . .	20	23 030	8.9	8.7	708	INTEGRAL HORSEPOWER MOTORS . . . .	10	887	10.5	.2
612	PLOWS, LISTERS, HARROWS, ROLLERS	16	7 662	4.1	2.9	715	WELDING APPARATUS. . . . .	15	18 402	79.6	4.3
613	HARVESTING MACHINERY . . . . .	18	28 578	14.8	10.7	899	MISC. MANUF. PROD. N.E.C. . . . .	18	4 527	5.2	1.1
614	HAYING MACHINERY . . . . .	17	9 145	4.7	3.4	999	RECEIPTS FROM SERVICES . . . . .	10	3 341	9.6	.8
615	LAWN MOWERS, PARTS . . . . .	12	4 483	3.7	1.7		COMMODITIES N.E.C. . . . .	(X)	141 882	(X)	33.0
616	PARTS FOR FARM MACHINERY . . . . .	17	35 091	17.0	13.2		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
617	ALL OTHER FARM MACHINERY . . . . .	19	15 175	7.9	5.7		TOTAL . . . . .	136	79 847	(X)	100.0
618	TRACKLAYING TRACTORS . . . . .	14	13 873	7.6	5.2	754	X-RAY, THERAPEUTIC APPARATUS . . .	9	6 405	80.0	8.0
621	PARTS, ATTACHMENTS FOR TRACK . . .	9	3 047	3.1	1.1	852	LABORATORY, SCIENTIFIC INSTR. . .	6	1 394	85.0	1.7
625	SCRAPERS, GRADERS, ROLLERS . . . .	7	2 426	1.7	.9	854	INTEGRATING METERS, NONELECT . .	8	5 368	84.5	7.1
						861	OPTICAL INSTRUMENTS AND LENSES . .	8	5 931	60.6	7.4
						862	SURGICAL, MEDICAL INSTRU. . . . .	11	10 220	65.6	12.8
						864	PERSONAL INO SAFETY DEVICES. . . .	7	5 324	71.2	6.7
						866	OPHTHALMIC GOODS . . . . .	82	21 670	76.3	27.1
							COMMODITIES N.E.C. . . . .	(X)	23 265	(X)	29.1
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)										
	TOTAL . . . . .	35	20 177	(X)	100.0						
685	SERVICE INDUSTRY MACH. N.E.C. . . .	27	14 352	91.3	71.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	SOUTH ATLANTIC--CONTINUED						SOUTH ATLANTIC--CONTINUED				
893	MORTICIANS GOODS . . . . .	7	3 521	91.6	17.5	254	PAPER-MACHINE COATED PAPER . . . .	4	3 654	12.0	1.7
999	RECEIPTS FROM SERVICES . . . . .	8	44	4.0	+2	257	COARSE PAPER . . . . .	10	11 521	33.5	5.3
	COMMOOITIES N.E.C. . . . .	(X)	2 260	(X)	11.2	258	SPECIAL INOUSTRIAL PAPER . . . . .	6	5 162	42.1	2.4
						260	CONTAINER BOARD. . . . .	7	10 296	27.1	4.4
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					261	SPECIAL FOOD BOARD . . . . .	5	3 999	13.0	1.8
	TOTAL . . . . .	23	128 690	(X)	100.0	262	FOLOING BOXBOARD STOCK . . . . .	5	916	2.9	.4
807	AIRCRAFT EQUIPMENT, N.E.C. . . . .	13	47 038	95.0	36.6	264	OFF-MACHINE COATED PAPER . . . . .	9	6 975	21.4	3.2
	COMMOOITIES N.E.C. . . . .	(X)	81 652	(X)	63.4	266	GUMMEO PRODUCTS. . . . .	6	2 097	13.5	1.0
						269	OTHER COATEO ANDO PROCESS PAPER . .	4	981	3.7	.4
	COAL (SIC 5091 PT.)					271	GROCERS' VARIETY BAGS. . . . .	8	6 164	31.1	2.8
	TOTAL . . . . .	8	87 266	(X)	100.0	273	SHIPPING SACKS MULTIWALL BAGS. . . .	5	3 543	45.7	1.6
374	COAL, BITUMINOUS . . . . .	8	87 238	100.0	100.0	281	OTHER CONVERTEO PAPER. . . . .	3	4 793	57.8	2.2
	COMMOOITIES N.E.C. . . . .	(X)	28	(X)	(Z)	282	PAPERBOARD BOXES, CARTONS. . . . .	10	16 137	91.3	7.4
						283	CORRUGATEO, SOLIO FIBER BOXES. . . .	21	85 069	83.2	38.9
	METAL SALES OFFICES (SIC 5091 PT.)					416	PLASTIC PRODUCT, N.E.C.. . . . .	4	2 938	10.8	1.3
	TOTAL . . . . .	130	1 277 543	(X)	100.0	672	ADDRESSING, OICTATING, DUPLICAT. . . .	8	2 136	26.3	1.0
321	CHEMICAL CATALYTIC PREPARATIONS. . . .	5	3 578	5.8	.3	738	SPEAKER SYSTEMS, MICROPHONES . . . .	6	372	12.5	.2
327	OTHER PLASTIC MATERIALS. . . . .	14	11 932	7.7	.9	899	MISC. MANUF. PROD. N.E.C.. . . . .	5	1 518	7.5	.7
501	IRON AND STEEL PRODUCTS. . . . .	15	26 908	4.7	2.1	999	RECEIPTS FROM SERVICES . . . . .	16	1 487	4.4	.7
502	IRON AND STEEL PRODUCTS (FLAT). . . . .	34	326 146	44.6	25.5		COMMOOITIES N.E.C. . . . .	(X)	48 797	(X)	22.3
503	IRON AND STEEL WIRE, WIRE PROD.. . . .	19	32 326	5.1	2.5		STATIONERY, OFFICE SUPPLIES; GREETING CAROS (SIC 5096 PT.)				
504	IRON AND STEEL FINISHEO PRODUCTS . . . .	16	75 318	20.3	5.9		TOTAL . . . . .	96	108 878	(X)	100.0
506	IRON AND STEEL PIPE, TUBING. . . . .	27	99 370	14.2	7.8	135	FELT GOODS . . . . .	7	333	2.7	.3
508	ALLOY STEEL. . . . .	31	68 193	9.6	5.3	267	PRESSURE SENSITIVE TAPE. . . . .	7	9 286	32.6	8.5
511	STAINLESS STEEL. . . . .	22	32 517	5.0	2.5	279	STATIONERY, TABLETS. . . . .	7	4 707	34.6	4.3
513	OTHER COPPER ANDO BRASS MILL PROD . . . .	25	50 646	100.0	4.0	280	WRAPPING PRODUCTS. . . . .	5	754	8.6	.7
514	ALUMINUM SHAPES, FORMS, ETC. . . . .	44	255 162	88.1	20.0	293	MANIFOLO BUSINESS FORMS. . . . .	56	48 843	99.5	44.9
515	NONFERROUS METALS. . . . .	16	45 699	30.2	3.6	294	GREETING CAROS . . . . .	7	10 656	98.9	9.8
551	METAL CANS . . . . .	18	127 920	54.9	10.0	295	BLANKBOOKS LOOSELEAF BINDERS . . . .	4	2 124	54.0	2.0
582	METAL FOIL ANDO LEAF. . . . .	21	19 382	8.5	1.5	672	ADDRESSING, OICTATING, DUPLICAT. . . .	30	1 897	8.5	1.7
584	FABRICATEO METAL PRODUCTS, N.E.C.. . . . .	20	11 131	2.3	.9	883	LEAO PENCILS, ART GOODS. . . . .	4	3 221	100.0	3.0
	COMMOOITIES N.E.C. . . . .	(X)	91 315	(X)	7.1	884	CARBON PAPER, INK RIBBONS. . . . .	28	3 796	21.0	3.5
	TOBACCO ANDO ITS PROOUCTS (SIC 5094)					899	MISC. MANUF. PROD. N.E.C.. . . . .	28	1 003	3.2	.9
	TOTAL . . . . .	2	(0)	(X)	100.0	999	RECEIPTS FROM SERVICES . . . . .	8	335	4.4	.3
	BEER ANDO ALE (SIC 5095 PT.)						COMMOOITIES N.E.C. . . . .	(X)	21 923	(X)	20.1
	TOTAL . . . . .	12	60 291	(X)	100.0		FURNITURE (HOUSEHOLO, OFFICE) (SIC 5097 PT.)				
060	MALT LIQUORS, BREWING BY-PRODUCT COMMOOITIES N.E.C. . . . .	12	60 276	100.0	100.0		TOTAL . . . . .	75	63 412	(X)	100.0
	WINE ANDO OISTILLEO SPIRITS (SIC 5095 PT.)					218	WOOD HOUSEHOLD FURNITURE . . . . .	3	1 052	65.3	1.7
	TOTAL . . . . .	31	279 862	(X)	100.0	220	MATTRESSES, BEOSPRINGS . . . . .	23	13 733	96.0	21.7
062	WINES, BRANOY, BRANOY SPIRITS. . . . .	13	8 767	3.8	3.1	221	HOUSEHOLD FURNITURE, N.E.C.. . . . .	9	4 410	53.8	7.0
064	BOTTLE LIQUORS. . . . .	28	264 526	97.6	94.5	222	METAL OFFICE FURNITURE . . . . .	37	22 435	79.9	35.4
	COMMOOITIES N.E.C. . . . .	(X)	6 569	(X)	2.3	225	METAL PARTITIONS ANDO FIXTURES. . . .	7	2 545	45.9	4.0
	PRINTING ANDO WRITING (FINE) PAPER (SIC 5096 PT.)					899	MISC. MANUF. PROD. N.E.C.. . . . .	19	1 111	9.6	1.8
	TOTAL . . . . .	7	134 048	(X)	100.0	999	RECEIPTS FROM SERVICES . . . . .	11	1 918	9.0	3.0
254	PAPER-MACHINE COATED PAPER . . . . .	4	9 124	45.0	6.8		COMMOOITIES N.E.C. . . . .	(X)	16 208	(X)	25.6
255	BOOK PAPER, UNCOATEO . . . . .	6	20 841	30.5	15.5		HOME FURNISHINGS ANDO FLOOR COVERINGS (SIC 5097 PT.)				
256	FINE PAPER, INC THIN PAPER . . . . .	6	24 686	36.2	18.4		TOTAL . . . . .	59	161 122	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	79 397	(X)	59.2	108	COTTON SHEETS, PILLOW CASES. . . . .	8	9 866	44.2	6.1
	INOUSTRIAL ANDO PERSONAL SERVICE PAPERS (SIC 5096 PT.)					109	COTTON TOWELS, WASH CLOTHS . . . . .	9	11 044	48.2	6.9
	TOTAL . . . . .	69	218 555	(X)	100.0	129	WOVEN, TUFTEO CARPETS, RUGS. . . . .	9	23 728	89.6	14.7
						158	BEOSPREAO, OTHER HOUSE FURN. . . . .	7	9 282	33.7	5.8
						226	VENETIAN BLINOS ANDO SHAOES . . . . .	11	8 744	80.5	5.4
						428	GLASS CONTAINERS . . . . .	3	227	9.0	.1
						431	TABLE, KITCHEN, ART, NOVELTY . . . . .	16	17 694	100.0	11.0
						434	GLASS FIBER, PRESSEO . . . . .	12	269	2.2	.2
						571	METAL STAMPINGS. . . . .	3	99	9.0	.1
							COMMOOITIES N.E.C. . . . .	(X)	80 169	(X)	49.8
							LUMBER ANDO MILLWORK (SIC 5098 PT.)				
							TOTAL . . . . .	105	276 292	(X)	100.0
						202	ROUGH LUMBER ANDO SAWEO TIES. . . .	32	6 926	6.9	2.5
						203	ORESSEO LUMBER . . . . .	60	54 257	25.5	19.6
						204	SOFTWOOD CUT STOCK, FLOORING. . . .	8	1 258	10.6	.5
						205	HARWOOD OIMENTION ANDO FLOORING. . . .	5	609	4.4	.2
						206	SHINGLES, COOPERAGE STOCK. . . . .	13	892	1.7	.3
						207	MILLWORK . . . . .	81	18 352	9.4	6.6
						208	HARWOODO PLYWOOD . . . . .	68	44 497	18.3	16.1
						209	SOFTWOODO PLYWOOD, INTERIOR TYPE. . . .	68	32 810	16.3	11.9
						210	SOFTWOODO PLYWOOD, EXTERIOR TYPE. . . .	69	63 565	25.7	23.0
						211	VENEER ANDO PLYWOOD, N.E.C.. . . . .	24	6 041	6.0	2.2
						216	HAROPRESSEO WOOD FIBER BOARD . . . .	64	10 076	5.3	3.6
						217	WOODO PRODUCTS, N.E.C.. . . . .	40	9 028	7.6	3.3
						445	GYPSON PRODUCTS. . . . .	17	6 292	10.5	2.3

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<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices--Geographic Divisions, by Kind of Business: 1967--Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED											
563	METAL DOORS, SASH, TRIM. . . . .	5	6 955	58.1	2.5	SOUTH ATLANTIC--CONTINUED BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)  TOTAL . . . . . 68 68 874 (X) 100.0					
899	MISC. MANUF. PROD. N.E.C. . . . .	22	734	1.3	.3						
	COMMODITIES N.E.C. . . . .	(X)	14 000	(X)	5.1						
CONSTRUCTION MATERIALS (SIC 5098 PT.)											
TOTAL . . . . . 198 575 035 (X) 100.0											
288	BUILDING PAPER AND BOARD . . . . .	33	24 216	18.6	4.2	289	NEWSPAPERS, MAGAZINES. . . . .	11	13 720	100.0	19.9
388	ASPHALT, FELTS, COATINGS . . . . .	18	30 369	34.8	5.3	290	BOOKS. . . . .	15	28 528	75.1	41.4
426	FLAT GLASS . . . . .	35	30 952	62.0	5.4	292	PRODUCTS OF COMMERCIAL PRINT . .	43	19 721	77.9	28.6
427	LAMINATED GLASS, INC. SAFETY . .	36	13 428	26.7	2.3	293	MANIFOLD BUSINESS FORMS. . . . .	9	662	12.9	1.0
434	GLASS FIBER, PRESSES . . . . .	12	2 578	4.9	.4	295	BLANKBOOKS LOOSELEAF BINDERS . .	9	207	3.8	.3
435	CEMENT, HYDRAULIC. . . . .	41	166 341	100.0	28.9	672	ADDRESSING, DICTATING, DUPLICAT.	9	975	18.1	1.4
437	CLAY WALL AND FLOOR TILE . . . .	17	4 573	100.0	.8	674	PARTS, ATTACH FOR ADDRESS MACH. .	9	255	5.1	.4
438	CLAY REFRACTORIES. . . . .	6	2 058	100.0	.4	899	MISC. MANUF. PROD. N.E.C. . . . .	12	178	1.5	.3
441	STRUCTURAL CLAY PRODUCTS, N.E.C.	4	1 482	100.0	.3	999	RECEIPTS FROM SERVICES . . . . .	11	497	4.4	.7
445	GYPSUM PRODUCTS. . . . .	36	57 262	40.9	10.0	COMMODITIES N.E.C. . . . . (X) 4 131 (X) 6.0					
446	CUT STONE PRODUCTS - GRANITE . .	4	3 976	87.5	.7	FARM SUPPLIES (SIC 5099 PT.)					
448	ASBESTOS PRODUCTS. . . . .	35	12 249	11.5	2.1	TOTAL . . . . . 139 192 960 (X) 100.0					
453	MINERAL WOOL . . . . .	26	4 602	5.5	.8	040	POULTRY FEEDS. . . . .	28	10 301	72.6	5.3
454	NONCLAY REFRACTORIES . . . . .	5	448	25.0	.1	041	LIVESTOCK FEEDS. . . . .	26	7 492	88.6	3.9
562	FABRICATED METAL . . . . .	29	37 116	43.0	6.5	043	OTHER PREPARED ANIMAL FEEDS. . .	12	394	11.7	.2
565	SHEET METAL WORK . . . . .	16	11 902	38.1	2.1	362	SUPER PHOSPHATE, OTHER PHOSPHATIC	71	23 402	16.3	12.1
567	PREFABRICATED, BLDG. PARTS . . .	15	6 955	26.0	1.2	363	MIXED FERTILIZERS. . . . .	74	69 620	52.9	36.1
584	FABRICATED METAL PRODUCTS, N.E.C.	11	2 119	7.2	.4	364	AGRICULTURAL PESTICIDES. . . . .	101	67 076	43.1	34.8
899	MISC. MANUF. PROD. N.E.C. . . . .	39	27 775	16.0	4.8	COMMODITIES N.E.C. . . . . (X) 14 675 (X) 7.6					
999	RECEIPTS FROM SERVICES . . . . .	10	8 530	7.2	1.5						
	COMMODITIES N.E.C. . . . .	(X)	126 104	(X)	21.9						
AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)											
TOTAL . . . . . 67 256 121 (X) 100.0											
853	SURVEYING DRAFTING INSTRUMENTS .	13	1 574	15.0	.6	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)  TOTAL . . . . . 4 (D) (X) 100.0					
868	PHOTOCOPYING, MICROFILMING . . .	43	75 825	43.5	29.6						
869	MOTION PICTURE EQUIPMENT . . . .	3	5 788	7.3	2.3						
871	PHOTO SENSITIZED FILM, PLATES. .	17	60 349	53.6	23.6	OTHER PRODUCTS (SIC 5099 PT.)					
872	SENSITIZED PHOTO PAPER, CLOTH. .	45	33 091	16.8	12.9	TOTAL . . . . . 65 138 505 (X) 100.0					
873	PREPARED PHOTOGRAPHIC CHEMICALS.	15	5 312	5.1	2.1	132	YARNS, EXCEPT WOOL . . . . .	6	40 166	90.3	29.0
999	RECEIPTS FROM SERVICES . . . . .	28	4 913	4.8	1.9	899	MISC. MANUF. PROD. N.E.C. . . . .	35	30 214	81.9	21.8
	COMMODITIES N.E.C. . . . .	(X)	69 269	(X)	27.0	999	RECEIPTS FROM SERVICES . . . . .	12	2 111	24.1	1.5
COMMODITIES N.E.C. . . . . (X) 66 014 (X) 47.7											

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<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST SOUTH CENTRAL						EAST SOUTH CENTRAL--CONTINUED				
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						NOTIONS AND OTHER DRY GOODS (SIC 5034)				
	TOTAL . . . . .	31	974 291	(X)	100.0		TOTAL . . . . .	4	(D)	(X)	100.0
803	PASSENGER CARS . . . . .	15	775 967	91.9	79.6		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
804	TRUCK TRACTORS, CHASSIS, TRUCKS . . . . .	19	152 401	42.2	15.6		TOTAL . . . . .	4	(O)	(X)	100.0
805	PARTS, ACCESS FOR PASS. CAR. . . . .	22	40 634	8.2	4.2		145 WORK CLOTHING . . . . .	4	(O)	19.8	19.8
999	RECEIPTS FROM SERVICES . . . . .	14	3 254	3.4	.3	150	WOMEN'S, MISSES OUTERWEAR. . . . .	3	(O)	3.3	3.2
	COMMODITIES N.E.C. . . . .	(X)	2 035	(X)	.2		COMMOITIIES N.E.C. . . . .	(X)	(O)	(X)	77.0
	AUTOMOTIVE EQUIPMENT (SIC 5013)						WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
	TOTAL . . . . .	52	123 617	(X)	100.0		TOTAL . . . . .	1	(O)	(X)	100.0
801	TRUCK, BUS BODIES . . . . .	8	302	2.2	.2		FOOTWEAR (SIC 5039)				
802	TRUCK TRAILERS, CHASSIS. . . . .	13	13 615	75.8	11.0		TOTAL . . . . .	1	(D)	(X)	100.0
805	PARTS, ACCESS FOR PASS. CAR. . . . .	43	88 840	75.2	71.9		FROZEN FOODS (SIC 5042)				
999	RECEIPTS FROM SERVICES . . . . .	15	2 063	10.6	1.7		TOTAL . . . . .	1	(D)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	18 797	(X)	15.2		DAIRY PRODUCTS (SIC 5043)				
	TIRES AND TUBES (SIC 5014)						TOTAL . . . . .	40	71 556	(X)	100.0
	TOTAL . . . . .	12	74 725	(X)	100.0		013 CREAMERY BUTTER. . . . .	27	1 417	4.3	2.0
401	PASSENGER CAR TIRES. . . . .	12	28 249	37.8	37.8		014 NATUFAL CHEESE, PROCESSEO CHEESE . . . . .	8	12 797	35.3	17.9
402	TRUCK, BUS TIRES . . . . .	12	21 553	28.8	28.8		017 ICE CREAM, ICE MILK MIXES. . . . .	22	1 469	5.2	2.1
403	OTHER PNEUMATIC TIRES. . . . .	9	5 391	7.4	7.2		018 ICE CREAM, ICES, OTHER FROZEN. . . . .	21	5 947	36.4	8.3
404	INNER TUBES, TREAD RUBBER. . . . .	9	3 861	5.7	5.2		019 BULK FLUID MILK, CREAM . . . . .	7	1 987	28.8	2.8
	COMMODITIES N.E.C. . . . .	(X)	15 671	(X)	21.0		020 BOTTLED MILK, CREAM. . . . .	28	21 720	64.0	30.4
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)						021 COTTAGE CHEESE, BUTTERMILK . . . . .	29	3 620	10.5	5.1
	TOTAL . . . . .	18	127 190	(X)	100.0		025 CANNEO FRUITS. . . . .	4	394	1.2	.6
335	BIOLOG PRODUCTS FOR HUMAN USE. . . . .	4	593	2.6	.5		027 CANNEO FRUIT JUICES. . . . .	6	298	1.6	.4
338	VITAMINS, NUTRIENT PREPARATIONS. . . . .	9	2 603	7.5	2.0		029 OTHER CANNEO SPECIALTIES . . . . .	4	1 106	3.0	1.5
341	PHARMACEUTICAL . . . . .	9	28 520	76.7	22.4		031 PICKLES, SAUCES. . . . .	4	4 947	14.1	6.9
342	PHARMACEUTICAL FOR VET USE . . . . .	9	678	2.8	.5		051 BISCUITS, CRACKERS, PRETZELS . . . . .	8	162	1.5	.2
	COMMODITIES N.E.C. . . . .	(X)	94 796	(X)	74.5		072 SHORTENINGS, COOKING OILS. . . . .	4	696	2.0	1.0
	PAINTS AND VARNISHES (SIC 5028)						073 MARGERINES . . . . .	17	2 739	5.7	3.8
	TOTAL . . . . .	73	20 640	(X)	100.0		075 MACARONI, NOODLE PRODUCTS. . . . .	4	1 305	3.6	1.8
355	PAINTS, VARNISHES, LACQUERS. . . . .	73	15 022	72.8	72.8		079 OTHER FOOD PRODUCTS. . . . .	20	704	1.9	1.0
356	INDUSTRIAL PRODUCT FINISHES. . . . .	31	1 395	16.4	6.8		902 SHELL EGGS . . . . .	12	166	.9	.2
357	MISCELLANEOUS PAINT PRODUCTS . . . . .	55	1 174	7.3	5.7		COMMOITIIES N.E.C. . . . .	(X)	10 082	(X)	14.1
358	PUTTY, CAULKING COMPOUNDS. . . . .	50	963	6.3	4.7		CONFECTIONERY (SIC 5045)				
	COMMODITIES N.E.C. . . . .	(X)	2 086	(X)	10.1		TOTAL <sup>2</sup> . . . . .	17	8 923	(X)	100.0
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)						MEATS AND MEAT PRODUCTS (SIC 5047)				
	TOTAL . . . . .	64	485 637	(X)	100.0		TOTAL . . . . .	42	150 104	(X)	100.0
302	INDUSTRIAL GASES . . . . .	16	6 156	18.3	1.3		001 FRESH BEEF . . . . .	42	61 622	41.1	41.1
303	CYCLIC CRUDES AND COAL TAR . . . . .	9	32 391	11.8	6.7		004 PROCESSED PORK . . . . .	42	25 663	17.1	17.1
305	MISCELLANEOUS CYCLIC CHEMICAL . . . . .	8	10 329	3.7	2.1		005 LARO . . . . .	35	2 197	1.5	1.5
308	PESTICIDES . . . . .	3	501	5.0	.1		006 SAUSAGE, OTHER PREPAREO MEATS. . . . .	40	11 276	7.7	7.5
311	ETHYL ALCOHOL . . . . .	8	3 596	21.8	.7		011 DRESSEO POULTRY, SMALL GAME. . . . .	40	10 576	7.5	7.0
314	SULFURIC ACTO . . . . .	6	565	3.8	.1		013 CREAMERY BUTTER. . . . .	40	2 426	1.6	1.6
318	POTASSIUM, SODIUM COMPOUNDS. . . . .	7	1 659	6.0	.3		014 NATURAL CHEESE, PROCESSEO CHEESE . . . . .	40	3 991	2.8	2.7
322	OTHER INORGANIC CHEMICALS. . . . .	4	3 477	1.3	.9		073 MARGERINES . . . . .	40	1 833	1.2	1.2
344	SOAP, OTHER DETERGENTS . . . . .	11	4 280	6.0	.9		902 SHELL EGGS . . . . .	26	1 306	1.1	.9
346	SPECIALTY CLEANING SANITATION. . . . .	8	9 518	19.0	2.0		990 PORK - FRESH, FROZEN . . . . .	42	8 266	5.5	5.5
366	EXPLOSIVES . . . . .	3	24 827	98.0	5.1		991 SAUSAGE, OTHER PREPAREO MEATS. . . . .	13	3 246	5.3	2.2
899	MISC. MANUF. PROD. N.E.C.. . . . .	9	395	3.5	.1		COMMOITIIES N.E.C. . . . .	(X)	17 702	(X)	11.8
	COMMOITIIES N.E.C. . . . .	(X)	387 943	(X)	79.9		GROCERIES AND RELATEO PRODUCTS, N.E.C. (SIC 5049)				
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)						TOTAL . . . . .	124	287 318	(X)	100.0
	TOTAL . . . . .	3	(O)	(X)	100.0		012 EGGS, LIQUID, DRIED, FROZEN. . . . .	22	1 150	1.8	.4
							022 CANNED, CUREO SEAFODOS . . . . .	9	813	1.2	.3
							025 CANNEO FRUITS. . . . .	19	3 313	4.0	1.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices--Geographic Divisions, by Kind of Business: 1967--Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST SOUTH CENTRAL--CONTINUED						EAST SOUTH CENTRAL--CONTINUED				
027	CANNED FRUIT JUICES. . . . .	9	2 013	3.0	.7		AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
029	OTHER CANNED SPECIALTIES. . . . .	10	4 632	4.2	1.6		TOTAL . . . . .	9	22 899	(X)	100.0
030	DRIED, DEHYDRATED FRUITS, VEG. . . . .	25	2 054	2.2	.7						
031	PICKLES, SAUCES. . . . .	29	11 866	7.8	4.1		HEAT TRANSFER EQUIPMENT. . . . .	7	4 267	19.5	18.6
035	FROZEN PREPARED FOODS. . . . .	4	277	1.2	.1	681	AIR CONDITIONERS, ROOM . . . . .	8	9 518	43.1	41.6
036	WHEAT FLOUR EXCEPT BLENDED . . . . .	8	3 417	4.8	1.2		COMMODITIES N.E.C. . . . .	(X)	9 114	(X)	39.8
038	SELF RISING, PREPARED FLOUR. . . . .	16	7 843	6.0	2.7		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
042	DOG AND CAT FOOD . . . . .	8	7 759	8.9	2.7		TOTAL . . . . .	190	226 564	(X)	100.0
044	CEREAL BREAKFAST FOODS . . . . .	10	23 179	23.3	8.1						
047	BREAD, BREAD-TYPE ROLLS. . . . .	20	7 150	27.4	2.5	275	DIE CUT PAPER AND BOARD. . . . .	28	3 636	2.7	1.6
051	BISCUITS, CRACKERS, PRETZELS . . . . .	33	25 094	52.4	8.7	575	SAFES AND VAULTS . . . . .	4	2 099	100.0	.9
052	OTHER DRY BAKERY PRODUCTS. . . . .	41	34 298	24.1	11.9	664	ELECT. DATA PROCESSING MACHINE . . . . .	41	117 957	73.6	52.1
055	CONFECTIONERY PRODUCTS . . . . .	33	2 582	3.2	.9	665	PARTS FOR ELECTRONIC DATA. . . . .	36	2 803	1.7	1.2
058	OTHER CHOCOLATE, COCOA PRODUCTS. . . . .	17	149	.3	.1	666	COMPUTING, ACCOUNTING MACHINES . . . . .	89	29 712	45.4	13.1
065	BOTTLED, CANNED SOFT DRINKS. . . . .	16	15 429	23.3	5.4	668	TYPEWRITERS, PARTS . . . . .	41	20 654	14.9	9.1
078	SWEETENERS, SYRUPS, MOLASSES. . . . .	32	3 895	2.9	1.4	671	SCALES, BALANCES . . . . .	7	1 310	100.0	.6
079	OTHER FOOD PRODUCTS. . . . .	34	16 786	17.9	5.8	672	ADDRESSING, DICTATING, DUPLICAT. PARTS, ATTACH FOR ADDRESS MACH. ELECTRONIC COMPONENTS, N.E.C. . . . .	72	14 717	9.9	6.5
	COMMODITIES N.E.C. . . . .	(X)	113 619	(X)	39.5	674	PHOTOCOPYING, MICROFILMING . . . . .	48	1 720	8.6	.8
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					751	CARBON PAPER, INK RIBBONS. . . . .	13	607	.5	.3
	TOTAL . . . . .	79	208 968	(X)	100.0	868	MISC. MANUF. PROD. N.E.C. . . . .	9	202	.2	.1
601	STEAM ENGINES, GAS HYDR. TURBINE . . . . .	9	4 394	16.0	2.1	884	RECEIPTS FROM SERVICES . . . . .	38	3 378	2.3	1.5
662	POWER TRANSMISSION EQUIPMENT . . . . .	11	1 147	4.4	.5	899	COMMODITIES N.E.C. . . . .	23	1 795	1.3	.8
663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	6	721	4.5	.3	907		70	4 676	8.2	2.1
701	EQUIPMENT FOR TESTING ELECT. . . . .	28	4 390	3.3	2.1	999	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)	121	15 498	12.8	6.8
702	OTHER ELECTRICAL MEASURING INSTR. . . . .	20	1 713	1.9	.8		TOTAL . . . . .	(X)	5 800	(X)	2.6
704	OTHER TRANSFORMERS . . . . .	19	1 747	1.9	.8						
705	SWITCH GEAR DUCTS, RELAYS. . . . .	42	11 259	11.1	5.4	626	OTHER CONSTRUCTION MACHINERY . . . . .	4	3 338	46.8	37.6
706	CIRCUIT BREAKERS . . . . .	37	5 669	5.6	2.7		COMMODITIES N.E.C. . . . .	(X)	5 532	(X)	62.4
707	FRACTIONAL HORSEPOWER MOTORS . . . . .	26	4 508	4.9	2.2		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
708	INTEGRAL HORSEPOWER MOTORS . . . . .	31	9 877	10.2	4.7		TOTAL . . . . .	20	199 393	(X)	100.0
712	OTHER MOTORS, GENERATORS . . . . .	25	5 182	6.2	2.5	608	WHEEL TRACTORS, PARTS, ATTACH. . . . .	11	85 254	45.5	42.8
713	PARTS, SUPPLIES FOR MOTORS . . . . .	15	185	.8	.1	611	PLANTING, SEEDING, MACHINERY . . . . .	14	13 269	6.8	6.7
714	GENERAL INDUSTRIAL POWER CIRCUIT . . . . .	42	14 154	13.6	6.8	612	PLOWS, LISTERS, HARROWS, ROLLERS . . . . .	10	9 072	5.7	4.5
716	CARBON AND GRAPHITE PRODUCTS . . . . .	6	121	1.2	.1	613	HAYING MACHINERY . . . . .	13	34 254	20.4	17.2
717	ELECTRIC INDUSTRIAL GOODS, N.E.C. . . . .	25	2 912	3.1	1.4	614	HAYING MACHINERY . . . . .	9	6 727	4.2	3.4
726	ELECTRIC LAMPS . . . . .	6	5 871	7.6	2.8	615	LAWN MOWERS, PARTS . . . . .	5	1 088	1.2	.5
728	COMMERCIAL, ELECTRICAL FIXTURES. . . . .	12	1 103	1.6	.5	616	PARTS FOR FARM MACHINERY . . . . .	10	25 847	18.4	13.0
732	OTHER ELECT., NONELECTRIC LIGHT. . . . .	12	1 949	6.1	.9	617	ALL OTHER FARM MACHINERY . . . . .	17	9 965	6.0	5.0
733	CURRENT CARRYING WIRING DEVICES. . . . .	19	1 205	4.8	.6	618	TRACKLAYING TRACTORS . . . . .	8	4 303	2.8	2.2
734	NONCURRENT CARRYING DEVICES. . . . .	14	1 850	2.3	.9	621	PARTS, ATTACHMENTS FOR TRACK . . . . .	4	709	1.6	.4
748	TRANSISTORS, RECTIFIERS. . . . .	8	401	.4	.2		COMMODITIES N.E.C. . . . .	(X)	8 905	(X)	4.5
751	ELECTRONIC COMPONENTS, N.E.C. . . . .	7	233	.3	.1		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
758	COPPER, COPPER-BASE ALLOY WIRE . . . . .	11	1 634	2.0	.8		TOTAL . . . . .	72	164 549	(X)	100.0
761	COMMUNICATION WIRE, CABLE. . . . .	10	12 414	15.6	5.9	636	HOISTS, CRANES, MONORAILS. . . . .	6	2 273	17.9	1.4
762	MAGNET WIRE. . . . .	8	2 162	2.7	1.0	644	METALWORKING MACHINERY, N.E.C. . . . .	14	5 003	31.9	3.0
763	POWER WIRE, CABLE. . . . .	10	2 217	15.9	1.1	652	CHEMICAL MANUFACTURING MACHINERY . . . . .	4	1 508	37.5	.9
764	OTHER DRAWN, INSUL NONFER WIRE . . . . .	13	6 892	8.5	3.3	655	OTHER SPECIAL INDUSTRIAL MACH. . . . .	8	11 455	75.2	7.0
899	MISC. MANUF. PROD. N.E.C. . . . .	14	1 101	2.1	.5	656	PUMPS, COMPRESSORS, PARTS. . . . .	6	6 453	40.2	3.9
999	RECEIPTS FROM SERVICES . . . . .	17	7 243	6.8	3.5	661	BLOWERS AND FANS . . . . .	10	1 333	8.4	.8
	COMMODITIES N.E.C. . . . .	(X)	94 714	(X)	45.3	663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	13	6 861	9.2	4.2
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					899	MISC. MANUF. PROD. N.E.C. . . . .	8	1 840	4.6	1.1
	TOTAL <sup>2</sup> . . . . .	12	23 154	(X)	100.0	907	MACHINE RENTAL, ROYALTIES . . . . .	7	3 122	22.6	1.9
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					999	RECEIPTS FROM SERVICES . . . . .	28	3 991	3.6	2.4
	TOTAL . . . . .	23	27 289	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	120 710	(X)	73.4
744	RADIO, TV COMMUNICATIONS EQUIP. . . . .	10	10 102	83.9	37.0		INDUSTRIAL SUPPLIES (SIC 5085)				
748	TRANSISTORS, RECTIFIERS. . . . .	7	5 424	90.0	19.9		TOTAL . . . . .	52	115 025	(X)	100.0
751	ELECTRONIC COMPONENTS, N.E.C. . . . .	8	7 206	66.0	26.4	412	MECHANICAL RUBBER GOODS, N.E.C. . . . .	4	230	22.2	.2
999	RECEIPTS FROM SERVICES . . . . .	6	1 100	11.2	4.0	415	INDUSTRIAL PLASTIC PRODUCTS. . . . .	4	133	2.9	.1
	COMMODITIES N.E.C. . . . .	(X)	3 457	(X)	12.7	416	PLASTIC PRODUCT, N.E.C. . . . .	7	2 854	26.0	2.5
	HARDWARE (SIC 5072)					438	CLAY REFRACTORIES. . . . .	3	686	42.8	.6
	TOTAL . . . . .	14	17 292	(X)	100.0	657	BALL, ROLLER BEARINGS. . . . .	6	4 492	60.9	3.9
568	BDLTS, NUTS, WASHERS, RIVETS . . . . .	3	3 662	99.5	21.2	662	POWER TRANSMISSION EQUIPMENT . . . . .	4	3 057	64.2	2.7
	COMMODITIES N.E.C. . . . .	(X)	13 630	(X)	78.8	715	WELOING APPARATUS. . . . .	7	5 768	100.0	5.0
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					999	RECEIPTS FROM SERVICES . . . . .	4	2 479	24.1	2.2
	TOTAL . . . . .	2	(D)	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	95 326	(X)	82.9

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<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
866	EAST SOUTH CENTRAL--CONTINUED PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					293	EAST SOUTH CENTRAL--CONTINUED MANIFOLO BUSINESS FORMS. . . . .	19	19 224	92.2	73.1
						672	ADDRESSING, DICTATING, DUPLICAT. CARBON PAPER, INK RIBBONS. . . . .	11	294	4.3	1.1
	TOTAL . . . . .	36	11 036	(X)	100.0	884	COMMOOTITIES N.E.C. . . . .	10	570	6.4	2.2
	OPHTHALMIC GOODS . . . . .	27	4 968	100.0	45.0		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)	(X)	6 220	(X)	23.6
	COMMOOTITIES N.E.C. . . . .	(X)	6 068	(X)	55.0		TOTAL . . . . .	20	5 149	(X)	100.0
685	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					222	METAL OFFICE FURNITURE . . . . .	10	1 061	100.0	20.6
						293	MANIFOLO BUSINESS FORMS. . . . .	6	161	38.2	3.1
	TOTAL . . . . .	7	2 103	(X)	100.0	899	MISC. MANUF. PROD. N.E.C. . . . .	6	80	19.7	1.6
	SERVICE INDUSTRY MACH. N.E.C. . . . .	5	1 157	100.0	55.0		COMMOOTITIES N.E.C. . . . .	(X)	3 847	(X)	74.7
	COMMOOTITIES N.E.C. . . . .	(X)	946	(X)	45.0		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)						TOTAL <sup>2</sup> . . . . .	9	8 732	(X)	100.0
							LUMBER AND MILLWORK (SIC 5098 PT.)				
	TOTAL . . . . .	3	(0)	(X)	100.0		TOTAL . . . . .	37	80 376	(X)	100.0
	COAL (SIC 5091 PT.)					202	ROUGH LUMBER AND SAWED TIES. . . . .	13	2 037	4.5	2.5
	TOTAL . . . . .	4	(0)	(X)	100.0	203	DRESSED LUMBER . . . . .	24	10 181	15.2	12.7
	METAL SALES OFFICES (SIC 5091 PT.)					207	MILLWORK . . . . .	33	7 239	9.8	9.0
						208	HARDWOOD PLYWOOD. . . . .	25	12 678	18.1	15.8
	TOTAL . . . . .	54	513 684	(X)	100.0	209	SOFTWOOD PLYWOOD, INTERIOR TYPE. . . . .	25	10 330	14.7	12.9
	OTHER PLASTIC MATERIALS. . . . .	5	605	2.0	.1	210	SOFTWOOD PLYWOOD, EXTERIOR TYPE. . . . .	25	14 230	20.2	17.7
	IRON AND STEEL PRODUCTS (FLAT). . . . .	17	171 487	51.0	33.4	216	HAROPRESSED WOOD FIBER BOARD. . . . .	25	4 909	6.9	6.1
327	IRON AND STEEL WIRE, WIRE PROD. . . . .	13	14 215	4.4	2.8	899	MISC. MANUF. PROD. N.E.C. . . . .	7	419	2.0	.5
	IRON AND STEEL FINISHED PRODUCTS . . . . .	13	70 387	20.9	13.7		COMMOOTITIES N.E.C. . . . .	(X)	18 353	(X)	22.8
	IRON AND STEEL PIPE, TUBING. . . . .	14	60 968	18.7	11.9		CONSTRUCTION MATERIALS (SIC 5098 PT.)				
	ALLOY STEEL. . . . .	11	5 567	4.0	1.1		TOTAL . . . . .	62	149 418	(X)	100.0
	STAINLESS STEEL. . . . .	10	8 405	2.8	1.6	216	HAROPRESSED WOOD FIBER BOARD. . . . .	4	221	1.7	.1
511	OTHER COPPER AND BRASS MILL PROD. . . . .	13	25 615	98.0	5.0	288	BUILDING PAPER AND BOARD. . . . .	9	7 706	25.4	5.2
	ALUMINUM SHAPES, FORMS, ETC. . . . .	21	71 295	78.5	13.9	426	FLAT GLASS. . . . .	11	4 288	36.7	2.9
	METAL FOIL AND LEAF. . . . .	6	3 482	14.2	.7	435	CEMENT, HYDRAULIC. . . . .	16	63 730	92.6	42.7
	COMMOOTITIES N.E.C. . . . .	(X)	76 226	(X)	14.8	448	ASBESTOS PRODUCTS. . . . .	10	4 786	33.6	3.2
	TOBACCO AND ITS PRODUCTS (SIC 5094)					453	MINERAL WOOL. . . . .	5	321	3.5	.2
	TOTAL . . . . .	1	(0)	(X)	100.0	562	FABRICATED METAL. . . . .	8	19 895	64.2	13.3
	BEER AND ALE (SIC 5095 PT.)					899	MISC. MANUF. PROD. N.E.C. . . . .	12	2 596	12.1	1.7
						993	READY MIXED CONCRETE, LIME. . . . .	3	137	1.7	.1
	TOTAL . . . . .	-	-	(X)	-		COMMOOTITIES N.E.C. . . . .	(X)	45 738	(X)	30.6
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)						AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
	TOTAL <sup>2</sup> . . . . .	6	150 201	(X)	100.0		TOTAL . . . . .	14	26 634	(X)	100.0
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					872	SENSITIZED PHOTO PAPER, CLOTH. . . . .	11	1 791	7.3	6.7
							COMMOOTITIES N.E.C. . . . .	(X)	24 843	(X)	93.3
	TOTAL . . . . .	5	39 914	(X)	100.0		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)						TOTAL . . . . .	14	4 759	(X)	100.0
282	TOTAL . . . . .	14	27 290	(X)	100.0	292	PRODUCTS OF COMMERCIAL PRINT . . . . .	13	2 964	64.0	62.3
	PAPERBOARD BOXES, CARTONS. . . . .	4	3 075	89.6	11.3		COMMOOTITIES N.E.C. . . . .	(X)	1 795	(X)	37.7
	COMMOOTITIES N.E.C. . . . .	(X)	24 215	(X)	88.7		FARM SUPPLIES (SIC 5099 PT.)				
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)						TOTAL . . . . .	30	77 895	(X)	100.0
	TOTAL . . . . .	26	26 308	(X)	100.0	040	POULTRY FEEDS. . . . .	5	15 499	72.1	19.9
						362	SUPER PHOSPHATE, OTHER PHOSPHATIC	15	4 701	12.1	6.0
						363	MIXED FERTILIZERS. . . . .	17	23 947	59.6	30.7
						364	AGRICULTURAL PESTICIDES. . . . .	23	24 685	45.6	31.7
							COMMOOTITIES N.E.C. . . . .	(X)	9 063	(X)	11.6
							JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
	TOTAL . . . . .	-	-	(X)	-		TOTAL . . . . .	-	-	(X)	-

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices--Geographic Divisions, by Kind of Business: 1967--Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>
	EAST SOUTH CENTRAL--CONTINUED OTHER PRODUCTS (SIC 5099 PT.)				
	TOTAL . . . . .	22	52 885	(X)	100.0
899	MISC. MANUF. PROD. N.E.C. . . . .	9	4 352	71.3	8.2
	COMMODITIES N.E.C. . . . .	(X)	48 533	(X)	91.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available.  
 X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST SOUTH CENTRAL						WEST SOUTH CENTRAL--CONTINUED				
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						318 POTASSIUM, SODIUM COMPOUNDS. . . . .	16	9 957	4.4	1.0
	TOTAL . . . . .	77	2 112 217	(X)	100.0		321 CHEMICAL CATALYTIC PREPARATIONS. . . . .	12	5 044	2.5	.5
803	PASSENGER CARS . . . . .	31	1 665 706	90.0	78.9		322 OTHER INORGANIC CHEMICALS. . . . .	17	29 359	12.7	3.0
804	TRUCK TRACTORS, CHASSIS, TRUCKS. . . . .	53	311 400	39.6	14.7		323 REGENERATED CELLULOSIC PRODUCTS. . . . .	5	4 130	66.6	.4
805	PARTS, ACCESS FOR PASS. CAR. . . . .	58	121 339	11.7	5.7		324 THERMO PLASTIC RESINS. . . . .	15	19 482	11.1	2.0
999	RECEIPTS FROM SERVICES . . . . .	37	10 842	6.3	.5		325 THERMOSETTING RESINS. . . . .	19	10 059	5.3	1.0
	COMMOITIES N.E.C. . . . .	(X)	2 930	(X)	.1		326 SYNTHETIC RESINS FOR COATINGS. . . . .	18	10 085	5.3	1.0
	AUTOMOTIVE EQUIPMENT (SIC 5013)						327 OTHER PLASTIC MATERIALS. . . . .	22	59 082	20.6	6.0
	TOTAL . . . . .	104	254 596	(X)	100.0		343 SOAP, OETERGENTS, HOUSEHOLD. . . . .	15	142 855	53.5	14.4
684	MEASURING, DISPENSING PUMPS. . . . .	8	7 089	100.0	2.8		344 SOAP, OTHER OETERGENTS . . . . .	27	13 613	4.5	1.4
686	CARBURETORS, PISTONS . . . . .	4	1 551	60.0	.6		345 HOUSEHOLD INSECTICIDES . . . . .	9	2 732	4.2	.3
802	TRUCK TRAILERS, CHASSIS. . . . .	28	23 936	63.0	9.4		346 SPECIALTY CLEANING SANITATION. . . . .	26	22 749	8.7	2.3
805	PARTS, ACCESS FOR PASS. CAR. . . . .	72	192 945	89.7	75.8		353 OENTIFRICES. . . . .	9	21 034	9.9	2.1
999	RECEIPTS FROM SERVICES . . . . .	32	4 995	9.4	2.0		354 OTHER TOILET PREPARATIONS. . . . .	7	4 168	2.2	.4
	COMMOITIES N.E.C. . . . .	(X)	24 080	(X)	9.5		364 AGRICULTURAL PESTICIDES. . . . .	9	12 630	6.5	1.3
	TIRES AND TUBES (SIC 5014)						368 CARBON BLACK . . . . .	5	23 103	71.8	2.3
	TOTAL . . . . .	28	189 108	(X)	100.0		371 SALT . . . . .	6	15 892	100.0	1.6
401	PASSENGER CAR TIRES. . . . .	27	72 399	39.4	38.3		372 FATTY ACIDS. . . . .	7	6 135	9.0	.6
402	TRUCK, BUS TIRES . . . . .	28	53 190	28.1	28.1		373 CHEMICAL PREPARATIONS, N.E.C.. . . . .	33	26 700	11.6	2.7
403	OTHER PNEUMATIC TIRES. . . . .	23	13 135	7.2	6.9		386 OTHER FINISHED PETROLEUM PROD. . . . .	9	5 906	7.3	.6
404	INNER TUBES, TREAD RUBBER. . . . .	23	6 340	3.7	3.4		416 PLASTIC PRODUCT, N.E.C.. . . . .	6	7 715	25.0	.1
899	MISC. MANUF. PROD. N.E.C.. . . . .	5	5 606	15.5	3.0		515 NONFERROUS METALS. . . . .	4	2 144	1.8	.2
	COMMOITIES N.E.C. . . . .	(X)	38 438	(X)	20.3		899 MISC. MANUF. PROD. N.E.C.. . . . .	18	1 616	3.2	.2
	DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)						999 RECEIPTS FROM SERVICES . . . . .	9	2 268	2.3	.2
	TOTAL . . . . .	37	236 494	(X)	100.0		COMMOITIES N.E.C. . . . .	(X)	126 653	(X)	12.8
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)										
	TOTAL . . . . .	8	126 244	(X)	100.0						
102	COTTON SHEETING, ALLIED FABRICS. . . . .	5	3 078	2.6	2.4		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
107	FINISHEO COTTON, BROAD WOVEN . . . . .	3	10 580	12.6	8.4		TOTAL <sup>2</sup> . . . . .	8	28 970	(X)	100.0
108	COTTON SHEETS, PILLOW CASES. . . . .	4	9 997	8.7	7.9						
109	COTTON TOWELS, WASH CLOTHS . . . . .	3	4 732	5.1	3.7		144 MEN'S BOYS' SEPARATE TROUSERS. . . . .	4	12 312	34.1	20.5
118	MAN-MAOE FIBER OR SILK TEXTILE . . . . .	4	2 278	2.5	1.8		145 WORK CLOTHING. . . . .	7	24 102	61.6	40.1
	COMMOITIES N.E.C. . . . .	(X)	95 579	(X)	75.7		COMMOITIES N.E.C. . . . .	(X)	23 653	(X)	39.4
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)										
	TOTAL . . . . .	13	23 879	(X)	100.0						
148	WOMEN'S, MISSES DRESSES. . . . .	4	4 059	42.7	17.0						
151	WOMEN'S, CHILDREN'S UNDERWEAR. . . . .	4	7 134	97.0	29.9						
	COMMOITIES N.E.C. . . . .	(X)	12 686	(X)	53.1						
	FOOTWEAR (SIC 5039)										
	TOTAL . . . . .	3	(0)	(X)	100.0						
	FROZEN FOODS (SIC 5042)										
	TOTAL . . . . .	2	(0)	(X)	100.0						
	DAIRY PRODUCTS (SIC 5043)										
	TOTAL . . . . .	73	126 253	(X)	100.0						
013	CREAMERY BUTTER. . . . .	47	2 067	3.5	1.6						
015	ORY MILK PRODUCTS. . . . .	13	2 200	2.6	1.7						
017	ICE CREAM, ICE MILK MIXES. . . . .	33	1 416	4.7	1.1						
018	ICE CREAM, ICES, OTHER FROZEN. . . . .	44	8 895	26.0	7.0						
019	BULK FLUID MILK, CREAM . . . . .	12	2 702	35.0	2.1						
020	BOTTLED MILK, CREAM. . . . .	49	26 188	61.2	20.7						
021	COTTAGE CHEESE, BUTTERMILK . . . . .	51	5 924	8.4	4.7						
051	BISCUITS, CRACKERS, PRETZELS . . . . .	5	135	2.1	.1						
079	OTHER FOOD PRODUCTS. . . . .	10	294	1.2	.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
902	WEST SOUTH CENTRAL--CONTINUED					WEST SOUTH CENTRAL--CONTINUED					
	SHELL EGGS . . . . .	17	147	.9	.1	748 TRANSISTORS, RECTIFIERS. . . . .	9	1 689	.7	.3	
	COMMODITIES N.E.C. . . . .	(X)	76 285	(X)	60.4	751 ELECTRONIC COMPONENTS, N.E.C. . . . .	19	1 180	.3	.2	
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					752 STORAGE BATTERIES. . . . .	11	5 554	2.6	.9	
	TOTAL . . . . .	3	(D)	(X)	100.0	753 PRIMARY BATTERIES, DRY AND WET. . . . .	6	398	.2	.1	
	CONFECTIONERY (SIC 5045)					758 COPPER, COPPER-BASE ALLOY WIRE. . . . .	22	1 984	.7	.3	
	TOTAL . . . . .	27	78 689	(X)	100.0	762 MAGNET WIRE. . . . .	15	4 837	2.1	.8	
	CONFECTIONERY PRODUCTS . . . . .	6	15 793	40.6	20.1	763 POWER WIRE, CABLE. . . . .	25	11 241	23.3	1.8	
	COMMODITIES N.E.C. . . . .	(X)	62 896	(X)	79.9	764 OTHER DRAWN, INSUL NONFER WIRE. . . . .	29	25 907	9.5	4.0	
	MEATS AND MEAT PRODUCTS (SIC 5047)					899 MISC. MANUF. PRD. N.E.C. . . . .	34	3 938	7.6	.6	
TOTAL . . . . .	59	263 372	(X)	100.0	999 RECEIPTS FROM SERVICES . . . . .	26	20 733	4.9	3.2		
055	COMMODITIES N.E.C. . . . .	(X)				COMMODITIES N.E.C. . . . .	(X)	360 198	(X)	56.2	
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					718 HOUSEHOLD COOKING EQUIPMENT. . . . .	8	2 881	9.9	4.2	
	TOTAL . . . . .	33	69 394	(X)	100.0	720 HOUSEHOLD LAUNDRY EQUIPMENT. . . . .	22	17 729	40.4	25.5	
	HOUSEHOLD COOKING EQUIPMENT. . . . .	8	2 881	9.9	4.2	722 ELECTRIC HOUSEWARES, FANS, PARTS . . . . .	20	6 065	24.5	8.7	
	HOUSEHOLD LAUNDRY EQUIPMENT. . . . .	22	17 729	40.4	25.5	725 HOUSEHOLD APPLIANCES, NEC. . . . .	27	13 300	25.1	19.2	
	ELECTRIC HOUSEWARES, FANS, PARTS . . . . .	20	6 065	24.5	8.7	999 RECEIPTS FROM SERVICES . . . . .	4	95	1.1	.1	
	HOUSEHOLD APPLIANCES, NEC. . . . .	27	13 300	25.1	19.2	COMMODITIES N.E.C. . . . .	(X)	29 324	(X)	42.3	
	RECEIPTS FROM SERVICES . . . . .	4	95	1.1	.1	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					
	COMMODITIES N.E.C. . . . .	(X)	29 324	(X)	42.3	TOTAL . . . . .	62	134 151	(X)	100.0	
	RAIO, TV COMMUNICATIONS EQUIP. . . . .	36	45 457	73.5	33.9	744 RADIO, TV COMMUNICATIONS EQUIP. . . . .	36	45 457	73.5	33.9	
001	FRESH BEEF . . . . .	54	81 425	32.0	30.9	745 ELECTRON TUBES, RECEIVING TYPES. . . . .	4	7 788	23.2	5.8	
	FRESH VEAL . . . . .	34	8 674	6.7	3.3	748 TRANSISTORS, RECTIFIERS. . . . .	12	12 901	30.8	9.6	
	FRESH LAMB, MUTTON . . . . .	38	2 086	1.2	.8	751 ELECTRONIC COMPONENTS, N.E.C. . . . .	20	21 549	28.0	16.1	
	PROCESSED PORK . . . . .	57	59 952	23.0	22.8	999 RECEIPTS FROM SERVICES . . . . .	20	5 686	14.3	4.2	
	LARD . . . . .	49	6 018	2.3	2.3	COMMODITIES N.E.C. . . . .	(X)	40 770	(X)	30.4	
	SAUSAGE, OTHER PREPARED MEATS. . . . .	53	22 860	10.3	8.7	HARDWARE (SIC 5072)					
	OTHER MEAT PACKING PRODUCTS. . . . .	35	4 229	2.5	1.6	TOTAL . . . . .	38	46 870	(X)	100.0	
	DRESSED POULTRY, SMALL GAME. . . . .	49	12 861	5.7	4.9	553 MECHANICS, HAND SERVICE TOOLS. . . . .	12	8 431	39.2	18.0	
	CREAMERY BUTTER. . . . .	44	2 947	1.5	1.1	554 HAND SAWS, SAW BLADES. . . . .	3	2 019	33.8	4.3	
	NATURAL CHEESE, PROCESSED CHEESE . . . . .	52	4 474	1.7	1.7	556 OTHER HARDWARE . . . . .	10	3 779	23.4	8.1	
073	MARGERINES . . . . .	50	3 088	1.2	1.2	568 BOLTS, NUTS, WASHERS, RIVETS. . . . .	6	4 340	36.4	9.3	
	SHELL EGGS . . . . .	27	739	.6	.3	573 FABRICATED WIRE PRODUCTS, N.E.C. . . . .	5	4 726	65.1	10.1	
	PORK - FRESH, FROZEN . . . . .	57	22 930	8.7	8.7	584 OTHER VALVES, FITTINGS. . . . .	6	6 648	5.0	1.4	
	SAUSAGE, OTHER PREPARED MEATS . . . . .	19	15 011	11.1	5.7	644 FABRICATED METAL PRODUCTS, N.E.C. . . . .	18	12 543	51.4	26.8	
	COMMODITIES N.E.C. . . . .	(X)	16 078	(X)	6.1	999 METALWORKING MACHINERY, N.E.C. . . . .	5	744	16.8	1.6	
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					RECEIPTS FROM SERVICES . . . . .	6	676	10.1	1.4	
	TOTAL . . . . .	252	651 267	(X)	100.0	COMMODITIES N.E.C. . . . .	(X)	8 964	(X)	19.1	
	CANNED MILK, BULK EVAPORATED . . . . .	10	19 833	46.8	3.0	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					
	CANNED, CURED SEAFOODS . . . . .	17	2 580	2.4	.4	TOTAL <sup>2</sup> . . . . .	11	41 086	(X)	100.0	
	CANNED FRUITS. . . . .	31	10 179	6.9	1.6	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					
CANNED FRUIT JUICES. . . . .	17	3 815	3.7	.6	TOTAL . . . . .	31	75 025	(X)	100.0		
OTHER CANNED SPECIALTIES . . . . .	17	7 978	8.1	1.2	678 HEAT TRANSFER EQUIPMENT. . . . .	15	15 481	31.7	20.6		
ORIOLE, DEHYDRATED FRUITS, VEG. . . . .	36	6 226	4.1	1.0	681 AIR CONDITIONERS, ROOM . . . . .	20	31 148	59.7	41.5		
PICKLES, SAUCES. . . . .	50	23 766	9.1	3.6	682 COMMERCIAL REFRIGERATION EQUIP. . . . .	9	1 441	30.6	1.9		
WHEAT FLOUR EXCEPT BLEND. . . . .	14	14 976	10.7	2.3	683 OTHER REFRIGERATION EQUIP. . . . .	12	20 023	42.3	26.7		
SELF RISING, PREPARED FLOUR. . . . .	21	22 322	10.3	3.4	999 RECEIPTS FROM SERVICES . . . . .	5	780	5.4	1.0		
DOG AND CAT FOOD . . . . .	14	17 566	9.3	2.7	COMMODITIES N.E.C. . . . .	(X)	6 152	(X)	8.2		
CEREAL BREAKFAST FOODS . . . . .	18	30 338	17.9	4.7	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)						
BISCUITS, CRACKERS, PRETZELS . . . . .	51	45 011	60.0	6.9	TOTAL . . . . .	320	524 033	(X)	100.0		
OTHER DRY BAKERY PRODUCTS. . . . .	65	39 514	19.0	6.1	275 ONE CUT PAPER AND BOARD. . . . .	49	7 579	2.7	1.4		
CONFECTIONERY PRODUCTS . . . . .	49	8 765	8.3	1.3	575 SAFES AND VAULTS . . . . .	7	2 567	100.0	.5		
BOTTLED, CANNED SOFT DRINKS. . . . .	40	12 315	14.0	1.9	665 PARTS FOR ELECTRONIC DATA. . . . .	67	5 484	1.5	1.0		
ROASTED COFFEE . . . . .	37	35 052	30.1	5.4	666 COMPUTING, ACCOUNTING MACHINES . . . . .	151	71 623	48.9	13.7		
SHORTENINGS, COOKING OILS. . . . .	23	2 329	2.3	.4	668 TYPEWRITERS, PARTS . . . . .	68	37 647	14.2	7.2		
MARGERINES . . . . .	35	11 863	11.3	1.8	672 ADDRESSING, DICTATING, DUPLICAT. . . . .	116	23 633	7.3	4.5		
DESSERTS, READY-TO-MIX . . . . .	38	13 075	8.5	2.0	674 PARTS, ATTACH FOR ADDRESS MACH. . . . .	80	3 362	6.8	.6		
SWEETENINGS, SYRUPS, MOLASSES. . . . .	48	6 566	3.2	1.0	868 PHOTOCOPYING, MICROFILMING . . . . .	17	334	1.2	.1		
OTHER FOOD PRODUCTS. . . . .	78	29 128	12.2	4.5	884 CARBON PAPER, INK RIBBONS. . . . .	44	5 625	1.8	1.1		
COMMODITIES N.E.C. . . . .	(X)	288 070	(X)	44.2	899 MISC. MANUF. PRD. N.E.C. . . . .	32	2 577	1.0	.5		
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					907 MACHINE RENTAL, ROYALTIES . . . . .	119	31 990	22.6	6.1		
TOTAL . . . . .	160	640 461	(X)	100.0	999 RECEIPTS FROM SERVICES . . . . .	200	28 880	10.2	5.1		
POWER TRANSMISSION EQUIPMENT . . . . .	21	1 995	1.0	.3							
EQUIPMENT FOR TESTING ELECT. . . . .	48	24 309	5.5	3.8							
OTHER ELECTRICAL MEASURING INSTR. . . . .	31	4 951	2.1	.8							
POWER, DISTRIBUTION TRANSFORMERS . . . . .	36	34 824	14.0	5.4							
OTHER TRANSFORMERS . . . . .	31	5 473	2.3	.9							
SWITCH GEAR OUTCUTS, RELAYS. . . . .	67	22 964	8.4	3.6							
CIRCUIT BREAKERS . . . . .	57	14 714	5.5	2.3							
FRACTIONAL HORSEPOWER MOTORS . . . . .	34	8 716	4.4	1.4							
INTEGRAL HORSEPOWER MOTORS . . . . .	46	12 544	5.6	2.0							
OTHER MOTORS, GENERATORS . . . . .	31	14 939	6.9	2.3							
PARTS, SUPPLIES FOR MOTORS . . . . .	23	1 082	.9	.2							
GENERAL INDUSTRIAL POWER CIRCUIT . . . . .	66	25 049	9.3	3.9							
ELECTRIC INDUSTRIAL GOODS, N.E.C. . . . .	42	6 701	2.5	1.0							
COMMERCIAL, ELECTRICAL FIXTURES. . . . .	15	3 858	1.8	.6							
OTHER ELECT., NONELECTRIC LIGHT. . . . .	20	3 352	3.1	.5							
CURRENT CARRYING WIRING DEVICES. . . . .	34	5 938	3.7	.9							
NONCURRENT CARRYING DEVICES. . . . .	31	11 393	3.6	1.8							

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices--Geographic Divisions, by Kind of Business: 1967--Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--		
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>	
	WEST SOUTH CENTRAL--CONTINUED						WEST SOUTH CENTRAL--CONTINUED					
	COMMODITIES N.E.C. . . . .	(X)	302 732	(X)	57.8	715	WELDING APPARATUS. . . . .	9	8 973	100.0	2.9	
						899	MISC. MANUF. PRDO. N.E.C.. . . . .	10	1 056	2.9	.3	
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					999	RECEIPTS FROM SERVICES . . . . .	8	3 711	22.6	1.2	
							COMMODITIES N.E.C. . . . .	(X)	98 405	(X)	32.3	
	TOTAL . . . . .	16	35 823	(X)	100.0		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					
626	OTHER CONSTRUCTION MACHINERY . . . . .	12	6 679	25.7	18.6		TOTAL . . . . .	100	55 334	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	29 144	(X)	81.4	861	OPTICAL INSTRUMENTS AND LENSES . . . . .	7	4 378	66.9	7.9	
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					863	SURGICAL, DRTHEDPEDI. . . . .	4	5 892	87.6	10.6	
						866	DPHTHALMIC GOODS . . . . .	66	21 576	94.4	39.0	
							COMMODITIES N.E.C. . . . .	(X)	23 488	(X)	42.4	
	TOTAL . . . . .	28	189 028	(X)	100.0		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
608	WHEEL TRACTORS, PARTS, ATTACH. . . . .	18	85 109	47.4	45.0		TOTAL . . . . .	22	30 501	(X)	100.0	
611	PLANTING, SEEDING, MACHINERY . . . . .	18	11 645	6.7	6.2		685	SERVICE INDUSTRY MACH. N.E.C.. . . . .	16	27 643	97.8	90.6
612	PLOWS, LISTERS, HARROWS, ROLLERS . . . . .	14	9 305	6.7	4.9		COMMODITIES N.E.C. . . . .	(X)	2 858	(X)	9.4	
613	HARVESTING MACHINERY . . . . .	20	26 105	18.0	13.8		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					
614	HAYING MACHINERY . . . . .	14	6 025	4.4	3.2		TOTAL . . . . .	11	28 719	(X)	100.0	
615	LAWN MOWERS, PARTS . . . . .	9	1 092	1.4	.6		807	AIRCRAFT EQUIPMENT, N.E.C. . . . .	7	16 683	95.7	58.1
616	PARTS FOR FARM MACHINERY . . . . .	17	24 057	14.8	12.7		COMMODITIES N.E.C. . . . .	(X)	12 036	(X)	41.9	
617	ALL OTHER FARM MACHINERY . . . . .	17	9 835	9.3	5.2		METAL SALES OFFICES (SIC 5091 PT.)					
618	TRACKLAYING TRACTORS . . . . .	16	7 250	5.1	3.8		TOTAL . . . . .	118	1 087 508	(X)	100.0	
621	PARTS, ATTACHMENTS FOR TRACK . . . . .	9	2 009	2.1	1.1	501	IRON AND STEEL PRODUCTS. . . . .	22	48 145	8.0	4.4	
625	SCRAPERS, GRADERS, ROLLERS . . . . .	6	1 487	1.6	.8	502	IRON AND STEEL PRODUCTS (FLAT). . . . .	48	187 159	23.4	17.2	
	COMMODITIES N.E.C. . . . .	(X)	5 109	(X)	2.7	503	IRON AND STEEL WIRE, WIRE PROD.. . . . .	27	29 371	4.4	2.7	
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					504	IRON AND STEEL FINISHED PRODUCTS . . . . .	28	72 472	11.8	6.7	
	TOTAL . . . . .	280	578 997	(X)	100.0	506	IRON AND STEEL PIPE, TUBING. . . . .	45	327 397	42.2	30.1	
564	FABRICATED PLATE WORK. . . . .	4	367	12.5	.1	507	OTHER CARBON STEEL PRODUCTS. . . . .	16	14 582	6.5	1.3	
577	VALVES FOR PIPING SYSTEM . . . . .	5	342	10.0	.1	508	ALLOY STEEL. . . . .	36	123 373	16.7	11.3	
601	STEAM ENGINES, GAS HYDR. TURBINE . . . . .	23	73 333	38.2	12.7	511	STAINLESS STEEL. . . . .	22	18 524	3.1	1.7	
603	DIESEL, SEMI-DIESEL ENGINES. . . . .	6	27 464	51.6	4.7	513	OTHER COPPER AND BRASS MILL PROD. . . . .	14	25 663	100.0	2.4	
604	DIESEL, AUTOMOTIVE TYPE. . . . .	3	3 141	8.6	.5	514	ALUMINUM SHAPES, FORMS, ETC. . . . .	29	129 872	92.2	11.9	
606	PARTS, ACCESSORIES FOR INTERNAL. . . . .	18	6 569	21.5	1.1	515	NONFERROUS METALS. . . . .	9	7 512	18.9	.7	
607	OTHER INTERNAL COMBUSTION ENGINES . . . . .	7	1 032	2.7	.2	551	METAL CANS . . . . .	9	59 591	84.6	5.5	
627	MINING MACHINERY, EQUIPMENT. . . . .	20	4 352	4.1	.8	582	METAL FOIL AND LEAF. . . . .	11	7 990	8.1	.7	
628	OIL GAS FIELD DRILLING MACH. . . . .	26	64 554	100.0	11.1		COMMODITIES N.E.C. . . . .	(X)	35 857	(X)	3.3	
631	OIL, GAS FIELD PRODUCTION MACH. . . . .	10	8 708	100.0	1.5		TOBACCO AND ITS PRODUCTS (SIC 5094)					
632	OTHER OIL, GAS FIELD MACHINERY . . . . .	18	18 810	100.0	3.2		TOTAL . . . . .	1	(0)	(X)	100.0	
635	CONVEYORS, PARTS, ATTACHMENTS. . . . .	6	4 297	70.0	.7		BEER AND ALE (SIC 5095 PT.)					
636	HOISTS, CRANES, MONDRAILS. . . . .	11	6 523	9.0	1.1		TOTAL <sup>2</sup> . . . . .	5	20 869	(X)	100.0	
637	INDUSTRIAL TRUCKS, TRACTORS. . . . .	4	5 580	90.9	1.0		WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					
638	METAL-CUTTING, BORING, DRILLING. . . . .	6	10 802	86.3	1.9		TOTAL . . . . .	13	132 724	(X)	100.0	
643	SMALL CUTTING TOOLS. . . . .	6	10 044	85.0	1.7	062	WINES, BRANDY, BRANDY SPIRITS. . . . .	6	7 081	7.3	5.3	
644	METALWORKING MACHINERY, N.E.C. . . . .	34	16 274	17.3	2.8	064	BOTTLED LIQUORS. . . . .	10	108 446	99.1	81.7	
645	FOOD PRODUCTS MACHINERY. . . . .	9	2 497	36.3	.4		COMMODITIES N.E.C. . . . .	(X)	17 197	(X)	13.0	
647	WOODWORKING MACHINERY, PARTS . . . . .	5	3 673	75.0	.6		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					
651	PRINTING TRADES MACHINERY. . . . .	7	11 467	100.0	2.0		TOTAL . . . . .	2	(0)	(X)	100.0	
652	CHEMICAL MANUFACTURING MACHINERY . . . . .	5	3 716	75.0	.6		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					
655	OTHER SPECIAL INDUSTRIAL MACH. . . . .	13	20 882	90.0	3.6		TOTAL . . . . .	47	133 095	(X)	100.0	
656	PUMPS, COMPRESSORS, PARTS. . . . .	84	129 867	55.0	22.4	257	COARSE PAPER . . . . .	11	5 642	12.1	4.2	
661	BLOWERS AND FANS . . . . .	17	4 830	6.8	.8	258	SPECIAL INDUSTRIAL PAPER . . . . .	8	3 173	7.1	2.4	
663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	49	23 202	9.7	4.0	267	PRESSURE SENSITIVE TAPE. . . . .	4	81	.6	.1	
684	MEASURING, DISPENSING PUMPS. . . . .	7	3 553	7.8	.6							
852	LABORATORY, SCIENTIFIC INSTR. . . . .	5	589	10.0	.1							
855	INDUSTRIAL PROCESS INSTRUMENTS . . . . .	19	15 205	86.6	2.6							
857	OTHER MECH. CONTROL INSTRUM. . . . .	8	4 620	57.1	.8							
899	MISC. MANUF. PROD. N.E.C.. . . . .	25	2 300	2.7	.4							
907	MACHINE RENTAL, ROYALTIES. . . . .	19	1 710	12.5	.3							
999	RECEIPTS FROM SERVICES . . . . .	80	14 503	6.5	2.5							
	COMMODITIES N.E.C. . . . .	(X)	74 191	(X)	12.8							
	INDUSTRIAL SUPPLIES (SIC 5085)											
	TOTAL . . . . .	172	304 967	(X)	100.0							
406	RUBBER BELTS, BELTING. . . . .	10	5 633	20.4	1.8							
407	RUBBER HOSE, TUBING. . . . .	11	12 081	45.4	4.0							
412	MECHANICAL RUBBER GOODS, N.E.C.. . . . .	18	5 036	16.0	1.7							
415	INDUSTRIAL PLASTIC PRODUCTS. . . . .	8	597	5.1	.2							
416	PLASTIC PRODUCT, N.E.C. . . . .	17	7 109	38.9	2.3							
428	GLASS CONTAINERS . . . . .	17	37 176	85.3	12.2							
438	CLAY REFRACTORIES. . . . .	5	2 180	41.1	.7							
454	NONCLAY REFRACTORIES . . . . .	5	3 419	64.7	1.1							
571	METAL STAMPINGS. . . . .	10	9 266	40.0	3.0							
577	VALVES FOR PIPING SYSTEM . . . . .	7	18 207	96.7	6.0							
578	FITTINGS, UNIONS FOR PIPING. . . . .	12	12 397	58.5	4.1							
581	OTHER VALVES, FITTINGS . . . . .	32	39 364	59.4	12.9							
635	CONVEYORS, PARTS, ATTACHMENTS. . . . .	7	1 408	10.0	.5							
657	BALL, ROLLER BEARINGS. . . . .	19	22 813	65.2	7.5							
662	POWER TRANSMISSION EQUIPMENT . . . . .	19	14 783	63.1	4.8							
663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	13	1 353	3.3	.4							

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST SOUTH CENTRAL--CONTINUED						WEST SOUTH CENTRAL--CONTINUED				
271	GROCERS' VARIETY BAGS . . . . .	11	5 969	9.1	4.5		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
272	SPECIALTY BAGS, LINERS . . . . .	10	5 977	9.2	4.5		TOTAL . . . . .	40	197 119	(X)	100.0
273	SHIPPING BAGS, MULTI-WALL BAGS, COMMOOITIES N.E.C. . . . .	13 (X)	12 871 99 382	19.6 (X)	9.7 74.7		868 PHOTOCOPYING, MICROFILMING . . . . .	30	46 750	35.5	23.7
	STATIONERY, OFFICE SUPPLIES, GREETING CAROS (SIC 5096 PT.)						872 SENSITIZED PHOTO PAPER, CLOTH. . . . .	31	24 048	16.5	12.2
	TOTAL . . . . .	76	56 325	(X)	100.0		873 PREPAREO PHOTOGRAPHIC CHEMICALS. COMMOOITIES N.E.C. . . . .	12 (X)	4 865 121 456	5.0 (X)	2.5 61.6
279	STATIONERY, TABLETS . . . . .	5	1 268	16.4	2.3		BOOKS, PERIOICALS, AND NEWSPAPERS (SIC 5099 PT.)				
280	WRAPPING PRODUCTS . . . . .	5	548	7.9	1.0		TOTAL . . . . .	51	45 350	(X)	100.0
293	MANIFOLO BUSINESS FORMS . . . . .	45	36 654	89.7	65.1		289 NEWSPAPERS, MAGAZINES . . . . .	9	6 051	100.0	13.3
294	GREETING CAROS . . . . .	6	8 166	88.9	14.5		290 BOOKS . . . . .	12	21 828	84.0	48.1
672	ADDOESSING, OICATING, OULICAT. CARBON PAPER, INK RIBBONS . . . . .	23	892	6.3	1.6		292 PROOCTS OF COMMERCIAL PRINT . . . . .	30	11 498	64.3	25.4
884	MISC. MANUF. PROO. N.E.C. . . . .	28	2 948	10.6	5.2		293 MANIFOLO BUSINESS FORMS . . . . .	7	568	12.8	1.3
899	MISC. MANUF. PROO. N.E.C. . . . .	22	595	1.9	1.1		999 RECEIPTS FROM SERVICES . . . . .	9	837	8.0	1.8
	COMMOOITIES N.E.C. . . . .	(X)	5 254	(X)	9.3		COMMOOITIES N.E.C. . . . .	(X)	4 568	(X)	10.1
	FURNITURE (HOUSEHOLO, OFFICE) (SIC 5097 PT.)						FARM SUPPLIES (SIC 5099 PT.)				
	TOTAL . . . . .	46	23 451	(X)	100.0		TOTAL . . . . .	71	157 109	(X)	100.0
222	METAL OFFICE FURNITURE . . . . .	23	7 197	92.1	30.7		040 POULTRY FEEOS. . . . .	11	8 445	98.1	5.4
225	METAL PARTITIONS AND FIXTURES . . . . .	5	1 616	79.3	6.9		041 LIVESTOCK FEEOS. . . . .	12	18 380	37.0	11.7
293	MANIFOLO BUSINESS FORMS . . . . .	11	615	31.3	2.6		043 OTHER PREPAREO ANIMAL FEEOS. . . . .	9	2 953	54.2	1.9
899	MISC. MANUF. PROO. N.E.C. . . . .	12	457	11.3	1.9		312 SYNTHETIC AMMONIA, NITRIC ACIO . . . . .	7	4 747	8.8	3.0
999	RECEIPTS FROM SERVICES . . . . .	9	951	13.7	4.1		362 SUPER PHOSPHATE, OTHER PHOSPATIC MIXEO FERTILIZERS . . . . .	32	24 441	22.7	15.6
	COMMOOITIES N.E.C. . . . .	(X)	12 615	(X)	53.8		363 AGRICULTURAL PESTICIOES. . . . .	34	17 897	17.7	11.4
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)						364 COMMOOITIES N.E.C. . . . .	52 (X)	59 056 21 190	41.3 (X)	37.6 13.5
	TOTAL . . . . .	38	94 454	(X)	100.0		JEWELRY, OIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)				
108	COTTON SHEETS, PILLOW CASES. . . . .	5	10 909	40.7	11.5		TOTAL . . . . .	4	(0)	(X)	100.0
109	COTTON TOWELS, WASH CLOTHS. . . . .	4	7 457	44.1	7.9		ART GOOOS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
129	WOVEN, TUFTEO CARPETS, RUGS. . . . .	11	34 867	100.0	36.9		TOTAL . . . . .	2	(0)	(X)	100.0
158	BEOSPREADS, OTHER HOUSE FURN. . . . .	5	5 588	30.5	5.9		OTHER PROOCTS (SIC 5099 PT.)				
226	VENETIAN BLINOS AND SHAOES . . . . .	7	4 890	70.2	5.2		TOTAL . . . . .	48	69 083	(X)	100.0
434	GLASS FIBER, PRESSEO . . . . .	5	128	.8	.1		899 MISC. MANUF. PROO. N.E.C. . . . .	28	29 633	66.2	42.9
	COMMOOITIES N.E.C. . . . .	(X)	30 615	(X)	32.4		COMMOOITIES N.E.C. . . . .	(X)	39 450	(X)	57.1
	LUMBER AND MILLWORK (SIC 5098 PT.)										
	TOTAL . . . . .	53	109 903	(X)	100.0						
202	ROUGH LUMBER AND SAWEO TIES. . . . .	17	3 201	5.8	2.9						
203	ORRESO LUMBER . . . . .	33	11 060	12.3	10.1						
206	SHINGLES, COOPERAGE STOCK. . . . .	6	700	3.3	.6						
207	MILLWORK . . . . .	42	8 481	8.8	7.7						
209	SOFTWOOD PLYWOOD, INTERIOR TYPE. . . . .	36	14 793	15.9	13.5						
210	SOFTWOOD PLYWOOD, EXTERIOR TYPE. . . . .	36	19 171	20.5	17.4						
211	VENEER AND PLYWOOD, N.E.C. . . . .	4	401	3.1	.4						
216	HAROPRESSEO WOOD FIBER BOARO . . . . .	37	7 032	8.0	6.4						
562	FABRICATEO METAL . . . . .	4	1 579	20.8	1.4						
563	METAL OOOKS, SASH, TRIM. . . . .	7	3 590	56.8	3.3						
899	MISC. MANUF. PROO. N.E.C. . . . .	13	457	1.0	.4						
	COMMOOITIES N.E.C. . . . .	(X)	39 438	(X)	35.9						
	CONSTRUCTION MATERIALS (SIC 5098 PT.)										
	TOTAL . . . . .	145	457 934	(X)	100.0						
216	HAROPRESSEO WOOD FIBER BOARO . . . . .	9	1 002	3.8	.2						
288	BUILDING PAPER AND BOARO . . . . .	25	17 508	20.9	3.8						
355	PAINTS, VARNISHES, LACQUERS. . . . .	7	2 077	15.6	.5						
388	ASPHALT, FELTS, COATINGS . . . . .	14	15 964	38.8	3.5						
426	FLAT GLASS . . . . .	26	12 800	45.9	2.8						
427	LAMINATEO GLASS, INC. SAFETY . . . . .	25	6 330	23.3	1.4						
434	GLASS FIBER, PRESSEO . . . . .	9	2 542	9.6	.6						
435	CEMENT, HYORAUIC. . . . .	22	87 903	100.0	19.2						
437	CLAY WALL AND FLOOR TILE . . . . .	11	2 412	83.3	.5						
438	CLAY REFRACTORIES. . . . .	8	6 112	86.6	1.3						
441	STRUCTURAL CLAY PROOCTS, N.E.C. . . . .	5	840	100.0	.2						
445	GYPSON PROOCTS. . . . .	24	28 786	43.1	6.3						
448	ASBESTOS PROOCTS. . . . .	27	25 046	39.5	5.5						
453	MINERAL WOOL . . . . .	19	3 302	7.8	.7						
562	FABRICATEO METAL . . . . .	20	7 305	19.0	1.6						
565	SHEET METAL WORK . . . . .	9	3 270	25.9	.7						
567	PREFABRICATEO, BLOG. PARTS . . . . .	10	11 676	47.1	2.5						
999	RECEIPTS FROM SERVICES . . . . .	15	6 984	4.0	1.5						
	COMMOOITIES N.E.C. . . . .	(X)	216 075	(X)	47.2						

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NA Not available.

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Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	MOUNTAIN						MOUNTAIN--CONTINUED				
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
	TOTAL . . . . .	38	702 B10	(X)	100.0		TOTAL . . . . .	4	(0)	(X)	100.0
803	PASSENGER CARS . . . . .	21	555 733	88.9	79.1		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
804	TRUCK TRACTORS, CHASSIS, TRUCKS . . . . .	24	117 531	38.5	16.7		TOTAL . . . . .	2	(0)	(X)	100.0
805	PARTS, ACCESS FOR PASS. CAR. . . . .	26	25 785	8.0	3.7		FOOTWEAR (SIC 5039)				
999	RECEIPTS FROM SERVICES . . . . .	13	3 201	7.0	.5		TOTAL . . . . .	1	(0)	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	560	(X)	.1		FROZEN FOODS (SIC 5042)				
	AUTOMOTIVE EQUIPMENT (SIC 5013)						TOTAL . . . . .	3	(0)	(X)	100.0
	TOTAL . . . . .	36	60 910	(X)	100.0		DAIRY PRODUCTS (SIC 5043)				
802	TRUCK TRAILERS, CHASSIS. . . . .	8	9 533	71.3	15.7		TOTAL . . . . .	41	98 426	(X)	100.0
805	PARTS, ACCESS FOR PASS. CAR. . . . .	33	48 288	80.2	79.3		CREAMERY BUTTER. . . . .	29	1 376	2.6	1.4
999	RECEIPTS FROM SERVICES . . . . .	9	1 340	9.8	2.2		DRY MILK PRODUCTS. . . . .	12	677	1.4	.7
	COMMOOITIES N.E.C. . . . .	(X)	1 749	(X)	2.9		ICE CREAM, ICE MILK MIXES. . . . .	30	1 524	2.1	1.5
	TIRES AND TUBES (SIC 5014)						ICE CREAM, ICES, OTHER FROZEN. . . . .	29	2 936	13.8	3.0
	TOTAL . . . . .	17	72 B44	(X)	100.0		BULK FLUID MILK, CREAM . . . . .	4	176	10.5	.2
401	PASSENGER CAR TIRES. . . . .	17	27 371	37.6	37.6	013	BOTTLED MILK, CREAM. . . . .	29	35 583	69.6	36.2
402	TRUCK, BUS TIRES . . . . .	16	29 205	41.3	40.1	015	COTTAGE CHEESE, BUTTERMILK . . . . .	32	9 802	14.0	10.0
403	OTHER PNEUMATIC TIRES. . . . .	13	3 041	5.1	4.2	018	SHELL EGGS . . . . .	16	229	.4	.2
404	INNER TUBES, TREAD RUBBER. . . . .	13	3 913	6.8	5.4	019	COMMOOITIES N.E.C. . . . .	(X)	46 123	(X)	46.9
899	MISC. MANUF. PROD. N.E.C. . . . .	7	2 470	7.5	3.4	020	CONFECTIONERY (SIC 5045)				
	COMMOOITIES N.E.C. . . . .	(X)	6 844	(X)	9.4	021	TOTAL <sup>2</sup> . . . . .	11	14 508	(X)	100.0
	DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)					902	MEATS AND MEAT PRODUCTS (SIC 5047)				
	TOTAL . . . . .	16	31 599	(X)	100.0		TOTAL . . . . .	18	55 387	(X)	100.0
336	BIOLOGICAL PRODUCTS FOR VET USE. . . . .	7	695	12.6	2.2	001	FRESH BEEF . . . . .	16	23 059	44.3	41.6
338	VITAMINS, NUTRIENT PREPARATIONS . . . . .	5	1 868	10.6	5.9	004	PROCESSED PORK . . . . .	17	6 830	14.0	12.3
341	PHARMACEUTICAL . . . . .	7	16 025	75.2	50.7	005	LARD . . . . .	15	602	1.1	1.1
342	PHARMACEUTICAL FOR VET USE . . . . .	10	1 397	9.6	4.4	006	SAUSAGE, OTHER PREPARED MEATS. . . . .	17	\$ 843	11.9	10.5
	COMMOOITIES N.E.C. . . . .	(X)	11 614	(X)	36.8	073	MARGERINES . . . . .	10	126	.4	.2
	PAINTS AND VARNISHES (SIC 5028)					990	PORK - FRESH, FROZEN . . . . .	17	5 698	10.5	10.3
	TOTAL . . . . .	45	15 179	(X)	100.0		COMMOOITIES N.E.C. . . . .	(X)	13 229	(X)	23.9
355	PAINTS, VARNISHES, LACQUERS. . . . .	45	9 558	63.0	63.0		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
356	INDUSTRIAL PRODUCT FINISHES. . . . .	28	1 201	12.9	7.9		TOTAL . . . . .	107	175 608	(X)	100.0
357	MISCELLANEOUS PAINT PRODUCTS . . . . .	33	2 449	21.2	16.1	014	NATURAL CHEESE, PROCESSED CHEESE	10	283	2.8	.2
358	PATTY, CAULKING COMPOUNDS. . . . .	36	811	8.8	5.3	024	CANNED, FROZEN SOUPS. . . . .	6	1 330	7.6	.8
888	BROOMS, BRUSHES. . . . .	3	34	5.4	.2	025	CANNED FRUITS. . . . .	17	6 083	15.2	3.5
	COMMOOITIES N.E.C. . . . .	(X)	1 126	(X)	7.4	029	OTHER CANNED SPECIALTIES . . . . .	7	1 850	10.6	1.1
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					030	ORIO, DEHYDRATED FRUITS, VEG. . . . .	12	2 524	8.0	1.4
	TOTAL . . . . .	42	117 445	(X)	100.0	031	PICKLES, SAUCES. . . . .	24	4 201	9.3	2.4
302	INDUSTRIAL GASES . . . . .	11	5 832	22.2	5.0	036	WHEAT FLOUR EXCEPT BLENDING . . . . .	5	1 238	4.3	.7
306	MISCELLANEOUS ACRYLIC CHEMICALS. . . . .	3	9 175	30.9	7.8	038	SELF RISING, PREPARED FLOUR. . . . .	6	1 212	4.5	.7
312	SYNTHETIC AMMONIA, NITRIC ACIO . . . . .	7	567	2.2	.5	040	DOG AND CAT FOOD . . . . .	6	7 821	20.2	4.5
322	OTHER INORGANIC CHEMICALS. . . . .	6	2 814	10.3	2.4	042	CEREAL BREAKFAST FOODS . . . . .	7	5 122	13.9	2.9
326	SYNTHETIC RESINS FOR COATINGS . . . . .	5	2 126	9.5	1.8	044	WET CORN MILLING PRODUCTS. . . . .	5	1 870	32.3	1.1
327	OTHER PLASTIC MATERIALS. . . . .	3	3 193	10.7	2.7	046	BREAD, BREAD-TYPE ROLLS. . . . .	24	14 858	62.9	8.5
343	SOAP, DETERGENTS, HOUSEHOLD. . . . .	3	35 313	64.8	30.1	051	BISCUITS, CRACKERS, PRETZELS . . . . .	21	13 034	48.3	7.4
344	SOAP, OTHER DETERGENTS. . . . .	7	2 870	4.9	2.4	055	CONFECTIONERY PRODUCTS . . . . .	25	2 160	6.9	1.2
346	SPECIALTY CLEANING SANITATION. . . . .	7	4 970	8.3	4.2	065	BOTTLED, CANNED SOFT DRINKS. . . . .	6	1 822	14.4	1.0
899	MISC. MANUF. PROD. N.E.C. . . . .	3	137	2.0	.1	070	ROASTED COFFEE . . . . .	30	16 414	45.5	9.3
999	RECEIPTS FROM SERVICES . . . . .	10	292	1.0	.2	072	SHORTENINGS, COOKING OILS. . . . .	12	255	3.0	.1
	COMMOOITIES N.E.C. . . . .	(X)	50 156	(X)	42.7	073	MARGERINES . . . . .	11	518	6.8	.3
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)					075	MACARONI, NOODLE PRODUCTS. . . . .	6	225	4.3	.1
	TOTAL . . . . .	1	(0)	(X)	100.0	078	SWEETENINGS, SYRUPS, MOLASSES. . . . .	21	1 340	3.3	.8
						079	OTHER FOOD PRODUCTS. . . . .	40	8 994	17.0	5.1
							COMMOOITIES N.E.C. . . . .	(X)	82 454	(X)	47.0

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<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	MOUNTAIN--CONTINUED						MOUNTAIN--CONTINUED				
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					275	DIE CUT PAPER AND BOARD. . . . .	18	2 253	3.7	1.3
	TOTAL . . . . .	86	254 182	(X)	100.0	664	ELECT. DATA PROCESSING MACHINE . . . . .	38	78 757	65.4	44.5
601	STEAM ENGINES, GAS HYDR. TURBINE	7	1 064	7.1	.4	664	PARTS FOR ELECTRONIC DATA. . . . .	27	1 981	1.7	1.1
662	POWER TRANSMISSION EQUIPMENT . . . . .	11	1 352	7.6	.5	666	COMPUTING, ACCOUNTING MACHINES . . . . .	75	32 083	46.4	18.1
701	EQUIPMENT FOR TESTING ELECT. . . . .	28	17 577	9.4	6.9	668	TYPEWRITERS, PARTS . . . . .	29	15 142	16.6	8.5
702	OTHER ELECTRICAL MEASURING INSTR.	23	4 035	7.3	1.6	672	ADDRESSING, DICTATING, DUPLICAT.	49	9 062	9.0	5.1
703	POWER, DISTRIBUTION TRANSFORMERS	23	13 376	27.3	5.3	674	PARTS, ATTACH FOR ADDRES MACH.	29	1 442	11.2	.8
704	OTHER TRANSFORMERS . . . . .	18	1 883	3.8	.7	751	ELECTRONIC COMPONENTS, N.E.C.. . . .	9	409	.6	.2
705	SWITCH GEAR DUCTS, RELAYS. . . . .	32	7 929	14.4	3.1	868	PHOTOCOPYING, MICROFILMING . . . . .	7	115	.3	.1
706	CIRCUIT BREAKERS . . . . .	27	3 996	8.2	1.6	884	CARBON PAPER, INK RIBBONS . . . . .	26	2 916	2.7	1.6
707	FRACTIONAL HORSEPOWER MOTORS . . . . .	22	2 706	5.7	1.1	899	MISC. MANUF. PROD. N.E.C.. . . .	14	288	.5	.2
708	INTEGRAL HORSEPOWER MOTORS . . . . .	26	4 566	8.9	1.8	907	MACHINE RENTAL, ROYALTIES . . . . .	50	14 051	22.7	7.9
711	MOTOR GENERATOR SETS . . . . .	13	3 711	8.6	1.5	999	RECEIPTS FROM SERVICES . . . . .	88	12 784	17.4	7.2
712	OTHER MOTORS, GENERATORS . . . . .	21	3 232	6.7	1.3		COMMODITIES N.E.C.. . . . .	(X)	5 889	(X)	3.3
713	PARTS, SUPPLIES FOR MOTORS . . . . .	14	201	1.4	.1		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
714	GENERAL INDUSTRIAL POWER CIRCUIT	31	9 383	17.6	3.7		TOTAL . . . . .	23	99 729	(X)	100.0
716	CARBON AND GRAPHITE PRODUCTS . . . . .	5	171	2.8	.1	626	OTHER CONSTRUCTION MACHINERY . . . . .	14	12 045	14.3	12.1
717	ELECTRIC INDUSTRIAL GOODS, N.E.C.	20	2 626	5.7	1.0	627	MINING MACHINERY, EQUIPMENT. . . . .	13	13 482	66.1	13.5
726	ELECTRIC LAMPS . . . . .	8	5 723	3.8	2.3	628	OIL GAS FIELD DRILLING MACH. . . . .	3	246	4.8	.2
728	COMMERCIAL, ELECTRICAL FIXTURES . . . . .	12	1 956	6.4	.8	636	HOISTS, CRANES, MONORAILS. . . . .	6	1 034	10.1	1.0
732	OTHER ELECT., NONELECTRIC LIGHT.	15	979	2.8	.4	656	PUMPS, COMPRESSORS, PARTS. . . . .	7	1 118	10.1	1.1
733	CURRENT CARRYING WIRING DEVICES. . . . .	20	1 265	6.6	.5	907	MACHINE RENTAL, ROYALTIES . . . . .	8	717	6.4	.7
734	NONCURRENT CARRYING DEVICES. . . . .	17	2 701	1.7	1.1		COMMODITIES N.E.C.. . . . .	(X)	71 087	(X)	71.3
745	ELECTRON TUBES, RECEIVING TYPES. . . . .	4	612	.3	.2		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
748	TRANSISTORS, RECTIFIERS. . . . .	9	889	.4	.3		TOTAL . . . . .	15	54 427	(X)	100.0
751	ELECTRONIC COMPONENTS, N.E.C.. . . .	17	1 511	.8	.6	608	WHEEL TRACTORS, PARTS, ATTACH. . . . .	9	14 864	36.1	27.3
752	STORAGE BATTERIES. . . . .	5	1 161	.8	.5	611	PLANTING, SEEDING, MACHINERY . . . . .	12	2 646	5.2	4.9
753	PRIMARY BATTERIES, DRY AND WET . . . . .	5	293	.1	.1	612	PLOWS, LISTERS, HARROWS, ROLLERS . . . . .	8	2 469	6.7	4.5
758	COPPER, COPPER-BASE ALLOY WIRE . . . . .	12	1 004	.6	.4	613	HARVESTING MACHINERY . . . . .	12	9 330	18.9	17.1
762	MAGNET WIRE. . . . .	10	2 050	1.2	.8	615	LAWN MOWERS, PARTS . . . . .	5	178	.8	.3
763	POWER WIRE, CABLE. . . . .	12	2 722	19.2	1.1	616	PARTS FOR FARM MACHINERY . . . . .	10	8 267	17.5	15.2
764	OTHER DRAWN, INSUL NONFER WIRE . . . . .	16	9 286	5.8	3.7	617	ALL OTHER FARM MACHINERY . . . . .	12	1 963	4.8	3.6
899	MISC. MANUF. PROD. N.E.C.. . . .	15	3 603	13.8	1.4	618	TRACKLAYING TRACTORS . . . . .	6	1 832	5.7	3.4
999	RECEIPTS FROM SERVICES . . . . .	22	14 275	8.1	5.6		COMMODITIES N.E.C.. . . . .	(X)	12 878	(X)	23.7
	COMMODITIES N.E.C.. . . . .	(X)	126 344	(X)	49.7		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)						TOTAL . . . . .	74	67 418	(X)	100.0
	TOTAL <sup>2</sup> . . . . .	13	22 224	(X)	100.0	627	MINING MACHINERY, EQUIPMENT. . . . .	6	2 005	12.3	3.0
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					628	OIL GAS FIELD DRILLING MACH. . . . .	6	15 103	100.0	22.4
	TOTAL . . . . .	35	35 341	(X)	100.0	631	OIL, GAS FIELD PRODUCTION MACH.. . . .	5	2 264	100.0	3.4
744	RADIO, TV COMMUNICATIONS EQUIP..	14	7 193	100.0	20.4	644	METALWORKING MACHINERY, N.E.C.. . . .	17	3 423	21.1	5.1
748	TRANSISTORS, RECTIFIERS. . . . .	10	10 380	52.9	29.4	647	WOODWORKING MACHINERY, PARTS . . . . .	4	706	41.6	1.0
751	ELECTRONIC COMPONENTS, N.E.C.. . . .	15	9 138	47.6	25.9	656	PUMPS, COMPRESSORS, PARTS. . . . .	18	10 884	42.0	16.1
999	RECEIPTS FROM SERVICES . . . . .	9	768	13.5	2.2	663	OTHER GENERAL INDUSTRY MACHINERY . . . . .	11	1 458	8.3	2.2
	COMMODITIES N.E.C.. . . . .	(X)	7 862	(X)	22.2	855	INDUSTRIAL PROCESS INSTRUMENTS . . . . .	5	2 624	62.9	3.9
	HARDWARE (SIC 5072)					857	OTHER MECH. CONTROL INSTRU.. . . .	4	396	18.1	.6
	TOTAL . . . . .	11	6 593	(X)	100.0	899	MISC. MANUF. PROD. N.E.C.. . . .	5	174	6.9	.3
568	BOLTS, NUTS, WASHERS, RIVETS . . . . .	4	771	24.9	11.7	907	MACHINE RENTAL, ROYALTIES . . . . .	5	271	15.3	.4
584	FABRICATED METAL PRODUCTS, N.E.C.	5	1 638	52.8	24.8	999	RECEIPTS FROM SERVICES . . . . .	26	1 393	4.1	2.1
	COMMODITIES N.E.C.. . . . .	(X)	4 184	(X)	63.5		COMMODITIES N.E.C.. . . . .	(X)	26 717	(X)	39.6
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)						INDUSTRIAL SUPPLIES (SIC 5085)				
	TOTAL . . . . .	9	10 317	(X)	100.0	407	RUBBER HOSE, TUBING. . . . .	6	5 052	32.7	10.7
557	METAL PLUMBING FIXTURES. . . . .	6	3 952	44.9	38.3	412	MECHANICAL RUBBER GOODS, N.E.C.. . . .	9	1 896	11.5	4.0
561	NONELECTRIC HEATING EQUIPMENT. . . . .	6	2 011	28.5	19.5	414	OTHER RUBBER GOODS, N.E.C.. . . .	3	834	12.5	1.8
	COMMODITIES N.E.C.. . . . .	(X)	4 354	(X)	42.2	415	INDUSTRIAL PLASTIC PRODUCTS. . . . .	4	278	6.8	.6
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					416	PLASTIC PRODUCT, N.E.C.. . . .	3	212	3.0	.5
	TOTAL . . . . .	7	8 107	(X)	100.0	657	BALL, ROLLER BEARINGS. . . . .	5	1 611	42.5	3.4
683	OTHER REFRIGERATION EQUIP. . . . .	4	1 349	23.5	16.6	662	POWER TRANSMISSION EQUIPMENT . . . . .	5	3 743	72.0	8.0
	COMMODITIES N.E.C.. . . . .	(X)	6 758	(X)	83.4	715	WELDING APPARATUS. . . . .	4	4 670	100.0	9.9
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)						COMMODITIES N.E.C.. . . . .	(X)	28 772	(X)	61.1
	TOTAL . . . . .	146	177 172	(X)	100.0		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
						864	PERSONAL IND SAFETY DEVICES. . . . .	4	1 849	52.7	14.5
						866	OPHTHALMIC GOODS . . . . .	33	5 912	85.7	46.4
							COMMODITIES N.E.C.. . . . .	(X)	4 987	(X)	39.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices--Geographic Divisions, by Kind of Business: 1967--Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	MOUNTAIN--CONTINUED						MOUNTAIN--CONTINUED				
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)						LUMBER AND MILLWORK (SIC 5098 PT.)				
	TOTAL . . . . .	4	(0)	(X)	100.0		TOTAL . . . . .	24	35 530	(X)	100.0
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					203	DRESSED LUMBER . . . . .	20	4 402	12.9	12.4
	TOTAL . . . . .	4	(0)	(X)	100.0	207	MILLWORK . . . . .	22	3 379	9.7	9.5
	COAL (SIC 5091 PT.)					209	SOFTWOOD PLYWOOD, INTERIOR TYPE.	20	5 541	16.2	15.6
	TOTAL . . . . .	4	(0)	(X)	100.0	210	SOFTWOOD PLYWOOD, EXTERIOR TYPE.	20	6 551	19.1	18.4
	METAL SALES OFFICES (SIC 5091 PT.)						COMMODITIES N.E.C. . . . .	(X)	15 657	(X)	44.1
	TOTAL . . . . .	4	(0)	(X)	100.0		CONSTRUCTION MATERIALS (SIC 5098 PT.)				
	IRON AND STEEL PRODUCTS (FLAT) .	15	30 276	19.1	14.6	216	HAROPRESSED WOOD FIBER BOARD . .	6	976	7.5	1.0
502	IRON AND STEEL PIPE, TUBING. . .	19	28 594	17.4	13.8	288	BUILDING PAPER AND BOARD . . . .	10	5 426	18.1	5.7
506	ALLOY STEEL. . . . .	10	7 040	10.1	3.4	355	PAINTS, VARNISHES, LACQUERS. . .	5	1 500	14.8	1.6
508	STAINLESS STEEL. . . . .	7	1 204	2.0	.6	388	ASPHALT, FELTS, COATINGS . . . .	9	5 508	20.3	5.8
511	OTHER COPPER AND BRASS MILL PROD.	6	2 131	50.0	1.0	434	GLASS FIBER, PRESSES . . . . .	4	873	6.6	.9
513	ALUMINUM SHAPES, FORMS, ETC. . .	11	13 002	71.5	6.3	435	CEMENT, HYDRAULIC. . . . .	7	29 896	100.0	31.6
514	NONFERROUS METALS. . . . .	3	533	8.3	.3	437	CLAY WALL AND FLOOR TILE . . . .	7	1 703	72.0	1.8
515	COMMODITIES N.E.C. . . . .	(X)	124 404	(X)	60.0	441	STRUCTURAL CLAY PRODUCTS, N.E.C.	4	836	47.3	.9
	BEER AND ALE (SIC 5095 PT.)					445	GYPSON PRODUCTS. . . . .	10	10 365	41.0	11.0
	TOTAL <sup>2</sup> . . . . .	5	18 052	(X)	100.0	448	ASBESTOS PRODUCTS. . . . .	7	4 143	17.9	4.4
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					453	MINERAL WOOL . . . . .	5	496	2.1	.5
	TOTAL . . . . .	3	(0)	(X)	100.0	562	FABRICATED METAL . . . . .	13	1 337	12.9	1.4
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					899	MISC. MANUF. PROD. N.E.C.	(X)	2 682	10.1	2.8
	TOTAL . . . . .	1	(0)	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	28 811	(X)	30.5
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)						AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
	TOTAL <sup>2</sup> . . . . .	20	52 832	(X)	100.0		TOTAL . . . . .	15	29 352	(X)	100.0
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					871	PHOTO SENSITIZED FILM, PLATES. .	4	1 243	39.2	4.2
	TOTAL . . . . .	21	14 905	(X)	100.0	872	SENSITIZED PHOTO PAPER, CLOTH. .	10	2 626	13.0	8.9
293	MANUFACTURE BUSINESS FORMS. . . .	15	13 486	97.8	90.5		COMMODITIES N.E.C. . . . .	(X)	25 483	(X)	86.8
	COMMODITIES N.E.C.	(X)	1 419	(X)	9.5		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)						TOTAL . . . . .	14	4 307	(X)	100.0
	TOTAL . . . . .	13	5 842	(X)	100.0	292	PRODUCTS OF COMMERCIAL PRINT . .	10	1 612	63.8	37.4
222	METAL OFFICE FURNITURE . . . . .	6	1 773	83.4	30.3		COMMODITIES N.E.C. . . . .	(X)	2 695	(X)	62.6
	COMMODITIES N.E.C.	(X)	4 069	(X)	69.7		FARM SUPPLIES (SIC 5099 PT.)				
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)						TOTAL . . . . .	14	24 610	(X)	100.0
	TOTAL . . . . .	13	24 569	(X)	100.0	362	SUPER PHOSPHATE, OTHER PHOSPHATIC	11	2 887	12.6	11.7
129	WOVEN, TUFTED CARPETS, RUGS. . .	4	12 848	81.2	52.3	363	MIXED FERTILIZERS. . . . .	11	5 769	25.2	23.4
	COMMODITIES N.E.C. . . . .	(X)	11 721	(X)	47.7	364	AGRICULTURAL PESTICIDES. . . . .	13	11 816	48.0	48.0
							COMMODITIES N.E.C. . . . .	(X)	4 138	(X)	16.8
							JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
							TOTAL <sup>2</sup> . . . . .	8	8 299	(X)	100.0
							ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
							TOTAL . . . . .	3	(0)	(X)	100.0
							OTHER PRODUCTS (SIC 5099 PT.)				
							TOTAL <sup>2</sup> . . . . .	7	5 883	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of:-					Amount <sup>1</sup> (\$1,000)	As percent of total sales of:-	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	PACIFIC						PACIFIC--CONTINUED				
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					303	CYCLIC CRUDES AND COAL TAR . . . .	41	34 522	9.7	2.9
	TOTAL . . . . .	82	2 977 233	(X)	100.0	304	INORGANIC COLOR PIGMENTS . . . .	9	1 692	1.1	.1
803	PASSENGER CARS . . . . .	44	2 482 435	91.7	83.4	305	MISCELLANEOUS CYCLIC CHEMICALS . .	37	8 624	2.6	.7
804	TRUCK TRACTORS, CHASSIS, TRUCKS .	46	357 565	34.4	12.0	306	MISCELLANEOUS ACYCLIC CHEMICALS .	49	120 414	30.3	10.2
805	PARTS, ACCESS FOR PASS. CAR. . . .	52	119 442	11.7	4.0	307	SYNTHETIC ORGANIC CHEMICALS . . .	22	19 595	7.6	1.7
999	RECEIPTS FROM SERVICES . . . . .	32	9 968	5.2	.3	308	PESTICIDES . . . . .	11	13 536	7.1	1.1
	COMMODITIES N.E.C. . . . .	(X)	7 823	(X)	.3	311	ETHYL ALCOHOL . . . . .	21	25 147	11.4	2.1
	AUTOMOTIVE EQUIPMENT (SIC 5013)					312	SYNTHETIC AMMONIA, NITRIC ACID . .	29	45 654	27.4	3.9
	TOTAL . . . . .	108	336 102	(X)	100.0	313	CHLORINE, OTHER BLEACHING COMP. .	14	4 727	4.3	.4
684	MEASURING, DISPENSING PUMPS. . . .	9	6 240	100.0	1.9	314	SULFURIC ACID. . . . .	9	7 991	11.8	.7
802	TRUCK TRAILERS, CHASSIS. . . . .	17	22 499	71.2	6.7	315	INORGANIC ACIDS, EXCEPT NITRIC .	14	5 675	3.2	.5
805	PARTS, ACCESS FOR PASS. CAR. . . .	90	291 596	88.4	86.8	318	POTASSIUM, SODIUM COMPOUNDS. . .	18	18 773	12.1	1.6
999	RECEIPTS FROM SERVICES . . . . .	23	4 107	7.6	1.2	321	CHEMICAL CATALYTIC PREPARATIONS. .	7	5 458	9.4	.5
	COMMOOITIES N.E.C. . . . .	(X)	11 660	(X)	3.5	322	OTHER INORGANIC CHEMICALS. . . .	25	62 084	25.0	5.2
	TIRES AND TUBES (SIC 5014)					323	REGENERATED CELLULOSIC PRODUCTS. .	8	17 464	24.5	1.5
	TOTAL . . . . .	53	216 259	(X)	100.0	324	THERMO PLASTIC RESINS. . . . .	29	62 596	23.1	5.3
401	PASSENGER CAR TIRES. . . . .	53	97 220	45.0	45.0	325	THERMOSETTING RESINS. . . . .	25	26 384	11.1	2.2
402	TRUCK, BUS TIRES . . . . .	52	68 445	32.3	31.6	326	SYNTHETIC RESINS FOR COATINGS. . .	30	21 136	8.9	1.8
403	OTHER PNEUMATIC TIRES. . . . .	37	14 448	7.3	6.7	327	OTHER PLASTIC MATERIALS. . . . .	34	44 662	15.2	3.8
404	INNER TUBES, TREAD RUBBER. . . . .	37	12 289	7.5	5.7	328	SYNTHETIC RUBBER . . . . .	9	43 475	61.6	3.7
406	RUBBER BELTS, BELTING. . . . .	4	3 091	5.6	1.4	343	SOAP, OETERGENTS, HOUSEHOLO. . . .	23	168 011	58.9	14.2
412	MECHANICAL RUBBER GOOOS, N.E.C.. .	4	621	4.1	.3	344	SOAP, OTHER OETERGENTS . . . . .	35	23 090	6.8	1.9
725	HOUSEHOLD APPLIANCES, NEC. . . . .	13	4 570	4.2	2.1	345	HOUSEHOLD INSECTICIOES . . . . .	18	3 357	5.6	.3
899	MISC. MANUF. PROO, N.E.C.. . . . .	8	3 471	5.2	1.6	346	SPECIALTY CLEANING SANITATION. . .	40	48 252	13.8	4.1
	COMMOOITIES N.E.C. . . . .	(X)	12 104	(X)	5.6	347	SURFACE ACTIVE FINISHING AGENTS. .	21	3 398	1.7	.3
	ORUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					354	OTHER TOILET PREPARATIONS. . . . .	8	4 465	2.8	.4
	TOTAL . . . . .	92	565 850	(X)	100.0	364	AGRICULTURAL PESTICIDES. . . . .	19	20 805	9.7	1.8
303	CYCLIC CRUDES AND COAL TAR . . . .	8	2 104	3.8	.4	366	EXPLOSIVES . . . . .	7	18 476	20.2	1.6
307	SYNTHETIC ORGANIC CHEMICALS. . . .	6	965	3.3	.2	368	CARBON BLACK . . . . .	6	8 265	46.6	.7
327	OTHER PLASTIC MATERIALS. . . . .	4	802	1.0	.1	371	SALT . . . . .	4	9 299	100.0	.8
335	BIOLOG PRODUCTS FOR HUMAN USE. . .	17	2 341	2.0	.4	372	FATTY ACIOES. . . . .	5	9 343	8.6	.8
336	BIOLOGICAL PRODUCTS FOR VET USE. . .	18	794	1.3	.1	373	CHEMICAL PREPARATIONS, N.E.C.. . .	37	55 358	26.7	4.7
337	MEDICINALS, CHEMICALS BOTANICALS .	13	6 367	7.1	1.1	383	LUBRICATING AND SIMILAR OILS . . . .	9	1 086	5.2	.1
338	VITAMINS, NUTRIENT PREPARATIONS. . .	43	24 217	12.6	4.3	386	OTHER FINISHED PETROLEUM PROO. . .	8	5 959	16.6	.5
341	PHARMACEUTICAL . . . . .	53	254 576	68.8	45.0	416	PLASTIC PRODUCT, N.E.C.. . . . .	15	7 413	7.2	.6
342	PHARMACEUTICAL FOR VET USE . . . .	35	5 563	3.7	1.0	899	MISC. MANUF. PROO, N.E.C.. . . . .	23	1 876	2.4	.2
343	SOAP, DETERGENTS, HOUSEHOLO. . . .	7	6 095	5.0	1.1		COMMOOITIES N.E.C. . . . .	(X)	140 664	(X)	11.9
348	SHAVING PREPARATIONS . . . . .	13	14 705	9.7	2.6		PIECE GOOOS (WOVEN FABRICS) (SIC 5033)				
351	PERFUMES, TOILET WATER, COLOGNES .	16	40 115	26.4	7.1		TOTAL . . . . .	22	203 880	(X)	100.0
352	HAIR PREPARATIONS. . . . .	20	22 746	10.2	4.0	101	GREY GOOOS-COTTON DUCK . . . . .	5	5 649	5.8	2.8
354	OTHER TOILET PREPARATIONS. . . . .	23	67 058	34.0	11.9	102	COTTON SHEETING, ALLIED FABRICS. .	8	6 408	3.9	3.1
863	SURGICAL, ORTHEOPEOIC. . . . .	6	4 548	19.5	.8	103	COTTON PRINT CLOTH YARN FABRICS. .	7	4 797	4.9	2.4
899	MISC. MANUF. PROO, N.E.C.. . . . .	4	2 566	3.2	.5	104	COTTON COLORED YARN FABRICS. . . .	5	6 792	6.4	3.3
	COMMOOITIES N.E.C. . . . .	(X)	110 288	(X)	19.5	105	FINE COTTON GOOOS. . . . .	5	5 795	4.0	2.8
	PAINTS AND VARNISHES (SIC 5028)					107	FINISHEO COTTON, BROAO WOVEN . . .	8	31 012	21.6	15.2
	TOTAL . . . . .	219	179 247	(X)	100.0	108	COTTON SHEETS, PILLOW CASES. . . .	9	19 674	11.3	9.6
274	WALLPAPER. . . . .	51	671	4.2	.4	109	COTTON TOWELS, WASH CLOTHS. . . .	5	6 596	5.4	3.2
303	CYCLIC CRUDES AND COAL TAR . . . .	4	3 993	8.5	2.2	113	100% SPUN RAYON (GRAY) . . . . .	4	5 791	6.4	2.8
304	INORGANIC COLOR PIGMENTS . . . .	9	29 468	43.9	16.4	118	MAN-MAOE FIBER OR SILK TEXTILE . .	4	4 903	3.6	2.4
355	PAINTS, VARNISHES, LACQUERS. . . .	206	84 729	58.9	47.3	120	FINISHEO WOOL APPAREL FABRICS. . .	5	9 944	9.4	4.9
356	INDUSTRIAL PRODUCT FINISHES. . . .	114	25 873	29.5	14.4	130	FINISHEO COTTON BROAOWOVEN . . . .	5	9 393	6.6	4.6
357	MISCELLANEOUS PAINT PRODUCTS . . .	143	9 866	11.0	5.5		COMMOOITIES N.E.C. . . . .	(X)	87 126	(X)	42.7
358	PUTTY, CAULKING COMPOUNDS. . . . .	124	6 091	6.2	3.4		NOTIONS AND OTHER ORY GOOOS (SIC 5034)				
416	PLASTIC PRODUCT, N.E.C.. . . . .	4	1 189	8.4	.7		TOTAL . . . . .	31	53 917	(X)	100.0
555	BUILDERS' HARWARE . . . . .	13	515	7.3	.3	118	MAN-MAOE FIBER OR SILK TEXTILE . .	10	8 398	52.1	15.6
888	BROOMS, BRUSHES. . . . .	21	1 211	3.5	.7	123	WOVEN BRAIOEO NARROW FABRICS . .	3	1 992	88.0	3.7
899	MISC. MANUF. PROO, N.E.C.. . . . .	67	3 717	5.6	2.1	160	OTHER FABRICATED TEXTILE PROO. . .	4	2 759	91.0	5.1
	COMMOOITIES N.E.C. . . . .	(X)	11 924	(X)	6.7	899	MISC. MANUF. PROO, N.E.C.. . . . .	3	394	21.2	.7
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)						COMMOOITIES N.E.C. . . . .	(X)	40 374	(X)	74.9
	TOTAL . . . . .	224	1 184 577	(X)	100.0		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
072	SHORTENINGS, COOKING OILS. . . . .	5	7 853	9.4	.7		TOTAL . . . . .	28	138 238	(X)	100.0
301	ALKALIES, SOOA ASH, CAUSTIC SOOA .	14	16 608	11.5	1.4	143	MEN'S, BOYS' DRESS SHIRTS. . . .	7	30 305	97.7	21.9
302	INDUSTRIAL GASES . . . . .	22	41 390	26.7	3.5	144	MEN'S BOYS' SEPARATE TROUSERS. .	13	30 933	30.8	22.4
						145	WORK CLOTHING. . . . .	15	58 268	64.1	42.2
						146	MEN'S, BOYS' NECKWEAR, CLOTHING. .	5	1 958	13.0	1.4
							COMMOOITIES N.E.C. . . . .	(X)	16 774	(X)	12.1
							WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
							TOTAL . . . . .	32	96 987	(X)	100.0
						126	KNIT OUTERWEAR . . . . .	4	3 554	22.6	3.7
						147	BLOUSES. . . . .	5	1 605	11.2	1.7
						148	WOMEN'S, MISSES DRESSES. . . . .	4	6 760	46.6	7.0
						150	WOMEN'S, MISSES OUTERWEAR. . . .	6	11 397	48.7	11.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3C. Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	PACIFIC--CONTINUED						PACIFIC--CONTINUED				
151	WOMEN'S, CHILDREN'S UNDERWEAR. . .	11	19 836	46.9	20.5	072	SHORTENINGS, COOKING OILS. . . .	25	1 134	1.0	.7
152	CORSETS, ALLIED GARMENTS. . . . .	7	23 869	99.1	24.6	073	MARGERINES . . . . .	26	500	.3	.3
156	OTHER APPAREL (FUR GOODS, ROBES). .	4	2 930	31.2	3.0	902	SHELL EGGS . . . . .	14	329	.5	.2
	COMMODITIES N.E.C. . . . .	(X)	27 036	(X)	27.9	990	PORK - FRESH, FROZEN . . . . .	38	28 005	16.3	16.2
						991	SAUSAGE, OTHER PREPARED MEATS* .	6	4 029	13.6	2.3
							COMMOOIITIES N.E.C. . . . .	(X)	1 588	(X)	.9
	FOOTWEAR (SIC 5039)										
	TOTAL . . . . .	10	17 959	(X)	100.0						
421	FOOTWEAR, EXCEPT RUBBER. . . . .	5	6 035	100.0	33.6						
	COMMODITIES N.E.C. . . . .	(X)	11 924	(X)	66.4						
	FROZEN FOODS (SIC 5042)						GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
	TOTAL <sup>2</sup> . . . . .	5	15 587	(X)	100.0		TOTAL . . . . .	342	1 605 580	(X)	100.0
	DAIRY PRODUCTS (SIC 5043)					007	CANNEO MEATS, EXC. OOG FOOD. . .	23	29 210	18.1	1.8
013	CREAMERY BUTTER. . . . .	100	19 168	9.1	5.5	014	NATURAL CHEESE, PROCESSEO CHEESE	24	2 292	1.8	.1
014	NATURAL CHEESE, PROCESSEO CHEESE	101	69 719	22.0	19.9	016	CANNEO MILK, BULK EVAPORATED . .	14	31 277	40.4	1.9
015	DRY MILK PRODUCTS. . . . .	27	8 442	5.8	2.4	022	CANNEO, CURED SEAFOODS . . . . .	20	11 759	8.0	.7
016	CANNEO MILK, BULK EVAPORATEO . . .	14	4 065	8.6	1.2	023	CANNEO BABY FOOD (EXC. MEAT) . .	12	29 713	50.0	1.9
017	ICE CREAM, ICE MILK MIXES. . . . .	79	10 808	4.6	3.1	025	CANNEO FRUITS. . . . .	32	126 779	31.9	7.9
018	ICE CREAM, ICES, OTHER FROZEN. . .	82	30 170	20.3	8.6	026	CANNEO VEGETABLES. . . . .	19	46 903	16.0	2.9
019	BULK FLUID MILK, CREAM . . . . .	24	14 191	26.1	4.0	027	CANNEO FRUIT JUICES. . . . .	18	29 132	11.4	1.8
020	BOTTLED MILK, CREAM. . . . .	97	110 052	53.9	31.3	028	CANNEO VEGETABLE JUICES. . . . .	8	3 846	1.5	.2
021	COTTAGE CHEESE, BUTTERMILK . . . .	111	17 504	5.7	5.0	029	OTHER CANNED SPECIALTIES . . . .	21	31 274	10.1	1.9
025	CANNEO FRUITS. . . . .	9	837	.6	.2	030	DRIED, DEHYDRATEO FRUITS, VEG. .	36	24 254	8.3	1.5
026	CANNEO VEGETABLES. . . . .	8	247	.3	.1	031	PICKLES, SAUCES. . . . .	60	52 195	8.5	3.3
029	OTHER CANNED SPECIALTIES . . . . .	13	2 164	1.8	.6	035	FROZEN PREPAREO FOODS. . . . .	9	3 865	6.6	.2
031	PICKLES, SAUCES. . . . .	14	18 444	16.5	5.3	036	WHEAT FLOUR EXCEPT BLENDEO . .	16	43 623	13.3	2.7
042	DOG AND CAT FOOD . . . . .	5	1 928	2.2	.5	038	SELF RISING, PREPAREO FLOUR. . .	26	32 207	7.4	2.0
047	BREAD, BREAD-TYPE RDLLS. . . . .	10	2 155	1.9	.6	042	DOG AND CAT FOOD . . . . .	22	34 866	9.4	2.2
051	BISCUITS, CRACKERS, PRETZELS . . . .	9	3 812	3.8	1.1	044	CEREAL BREAKFAST FOODS . . . . .	35	102 186	20.0	6.4
055	CONFECTIONERY PRODUCTS . . . . .	9	3 484	3.1	1.0	046	WET CORN MILLING PRODUCTS. . . .	21	36 180	24.4	2.3
056	CHOCOLATE COATINGS. . . . .	7	475	.3	.1	051	BISCUITS, CRACKERS, PRETZELS . .	41	50 675	64.0	3.2
072	SHORTENINGS, COOKING OILS. . . . .	8	2 009	2.1	.6	052	OTHER DRY BAKERY PRODUCTS. . . .	58	35 493	13.4	2.2
073	MARGERINES . . . . .	47	6 155	3.0	1.8	054	REFINEO BEET SUGAR, BY-PRODUCTS.	3	67 776	95.4	4.2
075	MACARONI, NOODLE PRODUCTS. . . . .	8	3 687	3.5	1.0	058	OTHER CHOCOLATE, COCOA PRODUCTS.	18	4 869	1.8	.3
079	OTHER FOOD PRODUCTS. . . . .	18	3 773	7.9	1.1	065	BOTTLEO, CANNEO SOFT ORINKS. . .	33	34 799	44.8	2.2
902	SHELL EGGS . . . . .	69	2 053	1.3	.6	066	FLAVORINGS . . . . .	18	8 170	6.0	.5
	COMMOOIITIES N.E.C. . . . .	(X)	15 878	(X)	4.5	070	ROASTEO COFFEE . . . . .	59	88 548	29.8	5.5
						076	OESSERTS, READY-TO-MIX . . . . .	61	32 913	9.2	2.0
						078	SWEETENINGS, SYRUPS, MOLASSES. .	51	8 766	1.9	.5
						079	OTHER FOODO PRODUCTS. . . . .	104	125 083	21.1	7.8
							COMMOOIITIES N.E.C. . . . .	(X)	476 907	(X)	29.7
	POULTRY AND POULTRY PRODUCTS (SIC 5044)						ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
	TOTAL <sup>2</sup> . . . . .	5	2 894	(X)	100.0	663	OTHER GENERAL INDUSTRY MACHINERY	6	10 900	7.0	.8
	CONFECTIONERY (SIC 5045)					701	EQUIPMENT FOR TESTING ELECT. . .	52	68 437	10.7	4.8
	TOTAL . . . . .	74	170 031	(X)	100.0	702	OTHER ELECTRICAL MEASURING INSTR.	53	12 718	2.4	.9
055	CONFECTIONERY PRODUCTS . . . . .	15	44 149	60.3	26.0	703	POWER, OISTRIBUTION TRANSFORMERS	40	60 540	12.5	4.3
056	CHOCOLATE COATINGS. . . . .	7	4 299	6.4	2.5	704	OTHER TRANSFORMERS . . . . .	31	13 744	2.9	1.0
059	CHEWING GUM, CHEWING GUM BASE. . .	6	21 939	60.8	12.9	705	SWITCH GEAR OUCTS, RELAYS. . . . .	83	45 076	8.2	3.2
904	TEA. . . . .	6	4 534	11.0	2.7	706	CIRCUIT BREAKERS . . . . .	63	34 388	6.5	2.4
	COMMOOIITIES N.E.C. . . . .	(X)	95 110	(X)	55.9	707	FRACTIONAL HORSEPOWER MOTORS . .	41	16 535	3.4	1.2
						708	INTEGRAL HORSEPOWER MOTORS . . . .	50	44 039	8.6	3.1
						711	MOTOR GENERATOR SETS . . . . .	27	11 317	2.3	.8
						712	OTHER MOTORS, GENERATORS . . . .	41	8 501	2.3	.6
						713	PARTS, SUPPLIES FOR MOTORS . . . .	28	1 940	.5	.1
						714	GENERAL INDUSTRIAL POWER CIRCUIT	71	75 067	14.1	5.3
						717	ELECTRIC INDUSTRIAL GOODS, N.E.C.	45	22 509	4.5	1.6
						726	ELECTRIC LAMPS . . . . .	24	57 341	8.5	4.0
						727	RESIDENTIAL TYPE ELECT FIXTURE . .	4	3 571	50.0	.3
						728	COMMERCIAL, ELECTRICAL FIXTURES.	28	14 818	3.0	1.0
						732	OTHER ELECT., NONELECTRIC LIGHT.	29	12 934	4.3	.9
						733	CURRENT CARRYING WIRING OEVICES.	41	13 081	5.0	.9
						734	NONCURRENT CARRYING DEVICES. . .	49	25 061	3.9	1.8
						742	TELEPHONE SWITCHING. . . . .	11	124 040	27.2	8.8
						745	ELECTRON TUBES, RECEIVING TYPES.	10	6 285	1.2	.4
						751	ELECTRONIC COMPONENTS, N.E.C. . .	30	6 495	1.0	.5
						758	COPPER, COPPER-BASE ALLOY WIRE . .	24	4 820	.9	.3
						762	MAGNET WIRE. . . . .	21	8 459	1.9	.6
						763	POWER WIRE, CABLE. . . . .	25	17 692	20.6	1.2
						764	OTHER ORAWN, INSUL NONFER WIRE .	36	44 301	9.5	3.1
001	FRESH BEEF . . . . .	35	63 142	40.1	36.6	899	MISC. MANUF. PROD. N.E.C. . . . .	37	7 167	1.7	.5
002	FRESH VEAL . . . . .	30	1 522	1.1	.9	999	RECEIPTS FROM SERVICES . . . . .	42	60 846	7.1	4.3
003	FRESH LAMB, MUTTON . . . . .	27	3 717	3.3	2.2		COMMOOIITIES N.E.C. . . . .	(X)	584 552	(X)	41.2
004	PROCESSEO PORK . . . . .	39	24 443	14.2	14.2						
005	LARD . . . . .	31	1 159	.8	.7						
006	SAUSAGE, OTHER PREPAREO MEATS. . .	35	21 479	13.9	12.4						
007	CANNED MEATS, EXC. OOG FOOD. . . .	27	5 262	3.9	3.0		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
010	OTHER MEAT PACKING PRODUCTS. . . .	16	2 002	2.9	1.2		TOTAL . . . . .	60	123 516	(X)	100.0
011	DRESSEO POULTRY, SMALL GAME. . . .	31	10 908	8.4	6.3						
013	CREAMERY BUTTER. . . . .	24	1 372	1.3	.8						
014	NATURAL CHEESE, PROCESSEO CHEESE	29	2 019	1.7	1.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available. X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.<sup>2</sup>Commodity line detail withheld due to insufficient reporting.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices-Geographic Divisions, by Kind of Business: 1967-Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
PACIFIC--CONTINUED											
718	HOUSEHOLD COOKING EQUIPMENT. . .	10	3 432	13.6	2.8	672	ADDRESSING, DICTATING, DUPLICAT.	157	59 430	11.5	6.4
719	HOUSE REFRIGERATORS, FREEZERS. . .	6	8 577	51.4	6.9	674	PARTS, ATTACH FOR ADDRESS MACH. .	100	9 245	12.5	1.0
720	HOUSEHOLD LAUNDRY EQUIPMENT. . .	36	28 753	46.1	23.3	751	ELECTRONIC COMPONENTS, N.E.C.. .	21	2 752	.7	.3
722	ELECTRIC HOUSEWARES, FANS, PARTS	45	20 249	36.6	16.4	868	PHOTOCOPYING, MICROFILMING . . .	19	1 229	.2	.1
723	HOUSEHOLD VACUUM CLEANERS. . . .	33	11 483	41.8	9.3	874	WATCHES, CLOCKS, WATCHCASES. . .	12	1 995	40.0	.2
724	SEWING MACHINES. . . . .	5	2 783	76.6	2.3	884	CARBON PAPER, INK RIBBONS. . . .	74	9 933	2.1	1.1
725	HOUSEHOLD APPLIANCES, NEC. . . . .	41	18 085	27.7	14.6	899	MISC. MANUF. PROD. N.E.C.. . . .	40	8 030	2.1	.9
738	SPEAKER SYSTEMS, MICROPHONES . .	3	781	18.1	.6	907	MACHINE RENTAL, ROYALTIES . . . .	146	52 455	19.7	5.7
874	WATCHES, CLOCKS, WATCHCASES. . .	4	786	5.8	.6	999	RECEIPTS FROM SERVICES . . . . .	241	39 895	7.5	4.3
999	RECEIPTS FROM SERVICES . . . . .	13	1 655	3.4	1.3		COMMODITIES N.E.C. . . . .	(X)	21 303	(X)	2.3
	COMMODITIES N.E.C. . . . .	(X)	26 932	(X)	21.8						
ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)											
TOTAL . . . . .											
		104	354 757	(X)	100.0			47	127 433	(X)	100.0
703	POWER, DISTRIBUTION TRANSFORMERS	3	688	2.4	.2	603	DIESEL, SEMI-DIESEL ENGINES. . .	4	159	1.4	.1
705	SWITCH GEAR DUCTS, RELAYS. . . .	5	566	2.4	.2	618	TRACKLAYING TRACTORS . . . . .	8	1 839	10.4	1.4
707	FRACTIONAL HORSEPOWER MOTORS . . .	4	1 331	5.3	.4	621	PARTS, ATTACHMENTS FOR TRACK . .	17	24 765	54.9	19.4
708	INTEGRAL HORSEPOWER MOTORS . . . .	4	270	1.2	.1	622	POWER CRANES, DRAGLINES, SHOVELS	6	14 942	57.6	11.7
714	GENERAL INDUSTRIAL POWER CIRCUIT	8	8 165	15.5	2.3	624	TRACTOR SHOVEL LOADERS . . . . .	12	3 575	15.6	2.8
717	ELECTRIC INDUSTRIAL GOODS, N.E.C.	7	1 232	3.5	.3	625	SCRAPERS, GRADERS, ROLLERS . . .	14	5 916	19.4	4.6
744	RADIO, TV COMMUNICATIONS EQUIP. .	43	70 268	64.0	19.8	626	OTHER CONSTRUCTION MACHINERY . .	30	15 412	25.0	12.1
745	ELECTRON TUBES, RECEIVING TYPES. .	9	15 992	23.4	4.5	627	MINING MACHINERY, EQUIPMENT. . .	11	8 556	38.7	6.7
746	CATHODE RAY PICTURE TUBES. . . .	11	16 074	20.2	4.5	656	PUMPS, COMPRESSORS, PARTS. . . .	6	1 571	19.0	1.2
747	TRANSMITTING, INDUSTRIAL TUBES . .	14	12 239	13.4	3.4	907	MACHINE RENTAL, ROYALTIES . . . .	21	5 360	11.2	4.2
748	TRANSISTORS, RECTIFIERS. . . . .	34	101 379	59.4	28.6	999	RECEIPTS FROM SERVICES . . . . .	17	3 007	9.1	2.4
751	ELECTRONIC COMPONENTS, N.E.C.. . .	48	113 457	51.0	32.0		COMMODITIES N.E.C. . . . .	(X)	42 331	(X)	33.2
851	AIRCRAFT FLIGHT INSTRUMENTS. . . .	4	238	9.0	.1	FARM MACHINERY AND EQUIPMENT (SIC 5083)					
858	AUTOMATIC TEMPERATURE CONTROLS . .	3	698	3.0	.2	TOTAL . . . . .					
899	MISC. MANUF. PROD. N.E.C.. . . .	5	1 146	17.6	.3			27	186 853	(X)	100.0
999	RECEIPTS FROM SERVICES . . . . .	18	6 339	10.2	1.8	608	WHEEL TRACTORS, PARTS, ATTACH. . .	16	53 069	32.2	28.4
	COMMODITIES N.E.C. . . . .	(X)	4 675	(X)	1.3	611	PLANTING, SEEDING, MACHINERY . . .	18	9 084	5.2	4.9
HARDWARE (SIC 5072)											
TOTAL . . . . .											
		84	141 774	(X)	100.0	612	PLOWS, LISTERS, HARROWS, ROLLERS	14	8 262	5.8	4.4
552	CUTLERY. . . . .	3	8 242	51.3	5.8	613	HARVESTING MACHINERY . . . . .	18	28 772	18.5	15.4
553	MECHANICAL HAND SERVICE TOOLS. . .	21	17 690	34.3	12.5	614	HAYING MACHINERY . . . . .	15	12 982	8.9	6.9
554	HAND SAWS, SAW BLADES. . . . .	11	6 141	29.0	4.3	615	LAWN MOWERS, PARTS . . . . .	11	1 421	2.2	.8
555	BUILDERS' HARDWARE . . . . .	11	25 710	52.6	18.1	616	PARTS FOR FARM MACHINERY . . . .	15	36 005	23.6	19.3
556	OTHER HARDWARE . . . . .	14	6 537	17.9	4.6	617	ALL OTHER FARM MACHINERY . . . .	19	12 568	9.3	6.7
563	METAL DOORS, SASH, TRIM. . . . .	4	578	12.1	.4	618	TRACKLAYING TRACTORS . . . . .	12	11 155	9.6	6.0
568	BOLTS, NUTS, WASHERS, RIVETS. . . .	23	21 252	66.0	15.0	621	PARTS, ATTACHMENTS FOR TRACK . .	6	798	1.1	.4
573	FABRICATED WIRE PRODUCTS, N.E.C.	13	10 090	46.1	7.1		COMMODITIES N.E.C. . . . .	(X)	12 737	(X)	6.8
584	FABRICATED METAL PRODUCTS, N.E.C.	20	23 428	73.6	16.5	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					
644	METALWORKING MACHINERY, N.E.C.	9	2 720	12.8	1.9	TOTAL . . . . .					
663	OTHER GENERAL INDUSTRY MACHINERY	4	842	6.2	.6			343	575 328	(X)	100.0
899	MISC. MANUF. PROD. N.E.C.. . . .	4	1 106	12.1	.8	564	FABRICATED PLATE WORK. . . . .	4	357	16.6	.1
999	RECEIPTS FROM SERVICES . . . . .	8	886	3.9	.6	601	STEAM ENGINES, GAS HYD. TURBINE	14	33 961	39.0	5.9
	COMMODITIES N.E.C. . . . .	(X)	16 552	(X)	11.7	603	DIESEL, SEMI-DIESEL ENGINES. . .	5	15 304	36.9	2.7
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)											
TOTAL . . . . .											
		16	43 521	(X)	100.0	604	DIESEL, AUTOMOTIVE TYPE. . . . .	8	15 882	38.3	2.8
557	METAL PLUMBING FIXTURES. . . . .	9	12 613	40.8	29.0	606	PARTS, ACCESSORIES FOR INTERNAL. .	10	8 912	31.9	1.5
558	PLUMBING FIXTURE FITTINGS, TRIM. .	11	8 241	26.6	18.9	607	OTHER INTERNAL COMBUSTION ENGINES	9	7 185	18.4	1.2
561	NONELECTRIC HEATING EQUIPMENT. . .	9	7 751	29.9	17.8	626	OTHER CONSTRUCTION MACHINERY . .	8	2 178	5.4	.4
	COMMODITIES N.E.C. . . . .	(X)	14 916	(X)	34.3	627	MINING MACHINERY, EQUIPMENT. . .	17	4 922	6.0	.9
AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)											
TOTAL . . . . .											
		38	68 681	(X)	100.0	632	OTHER OIL, GAS FIELD MACHINERY. .	4	1 013	13.3	.2
681	AIR CONDITIONERS, ROOM . . . . .	18	19 127	41.3	27.8	635	CONVEYORS, PARTS, ATTACHMENTS. .	10	12 785	81.4	2.2
682	COMMERCIAL REFRIGERATION EQUIP.. .	19	11 745	48.8	17.1	636	HOISTS, CRANES, MONORAILS. . . .	7	3 433	11.7	.6
683	OTHER REFRIGERATION EQUIP. . . . .	17	19 238	48.5	28.0	637	INDUSTRIAL TRUCKS, TRACTORS. . . .	15	30 258	89.8	5.3
	COMMODITIES N.E.C. . . . .	(X)	18 571	(X)	27.0	638	METAL-CUTTING, BORING, DRILLING. .	11	29 657	70.2	5.2
COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)											
TOTAL . . . . .											
		399	923 173	(X)	100.0	641	METAL PUNCHING, PRESSING . . . . .	6	2 393	11.4	.4
275	OIE CUT PAPER AND BOARD. . . . .	50	11 240	2.9	1.2	642	SPECIAL DIES, TOOLS. . . . .	4	551	6.6	.1
575	SAVES AND VAULTS . . . . .	6	4 149	80.0	.4	643	SMALL CUTTING TOOLS. . . . .	19	20 137	61.4	3.5
651	PRINTING TRADES MACHINERY. . . . .	45	2 296	.4	.2	644	METALWORKING MACHINERY, N.E.C.. .	52	27 488	35.2	4.8
664	ELECT. DATA PROCESSING MACHINE . .	87	504 057	81.3	54.6	645	FOOD PRODUCTS MACHINERY. . . . .	23	11 425	51.2	2.0
665	PARTS FOR ELECTRONIC DATA. . . . .	69	10 097	1.7	1.1	647	WOODWORKING MACHINERY, PARTS . .	10	6 638	66.6	1.2
666	COMPUTING, ACCOUNTING MACHINES . .	177	113 918	41.6	12.3	648	PAPER INDUSTRIES MACHINERY, PTS.	6	9 027	45.7	1.6
668	TYPEWRITERS, PARTS . . . . .	94	71 149	15.4	7.7	651	PRINTING TRADES MACHINERY. . . .	25	30 918	100.0	5.4
						655	OTHER SPECIAL INDUSTRIAL MACH.. .	30	30 707	82.8	5.3
						656	PUMPS, COMPRESSORS, PARTS. . . .	77	75 840	48.5	13.2
						657	BALL, ROLLER BEARINGS. . . . .	4	1 947	13.0	.3
						661	BLOWERS AND FANS . . . . .	20	21 115	35.5	3.7
						662	POWER TRANSMISSION EQUIPMENT . .	7	4 884	18.6	.8
						663	OTHER GENERAL INDUSTRY MACHINERY	49	24 785	17.6	4.3
						671	SCALES, BALANCES . . . . .	12	1 345	25.0	.2
						678	HEAT TRANSFER EQUIPMENT. . . . .	8	3 792	7.6	.7
						852	LABORATORY, SCIENTIFIC INSTRUM.	7	762	8.3	.1
						855	INDUSTRIAL PROCESS INSTRUMENTS . .	27	18 701	86.8	3.3
						857	OTHER MECH. CONTROL INSTRUM.. .	16	20 709	63.1	3.6
						858	AUTOMATIC TEMPERATURE CONTROLS .	8	10 665	100.0	1.9
						874	WATCHES, CLOCKS, WATCHCASES. . .	4	318	7.6	.1
						899	MISC. MANUF. PROD. N.E.C.. . . .	27	3 977	5.8	.7
						907	MACHINE RENTAL, ROYALTIES . . . .	34	7 167	7.9	1.2
						999	RECEIPTS FROM SERVICES . . . . .	116	13 816	6.1	2.4
							COMMODITIES N.E.C. . . . .	(X)	60 374	(X)	10.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

&lt; Not applicable.

Z Less than 0.05 percent.



TABLE 3C. **Manufacturers' Sales Branches and Sales Offices—Geographic Divisions, by Kind of Business: 1967—Continued**

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	PACIFIC--CONTINUED INDUSTRIAL SUPPLIES (SIC 5085)						PACIFIC--CONTINUED METAL SALES OFFICES (SIC 5091 PT.)				
	TOTAL . . . . .	221	557 093	(X)	100.0		TOTAL . . . . .	155	1 658 600	(X)	100.0
140	CORDAGE AND TWINE. . . . .	3	1 560	100.0	.3	327	OTHER PLASTIC MATERIALS. . . . .	7	7 152	12.5	.4
217	WOOD PRODUCTS, N.E.C. . . . .	9	16 026	58.0	2.9	501	IRON AND STEEL PRODUCTS. . . . .	17	32 786	5.5	2.0
267	PRESSURE SENSITIVE TAPE. . . . .	7	14 568	22.2	2.6	502	IRON AND STEEL PRODUCTS (FLAT). . . . .	35	406 248	54.4	24.5
275	OIE CUT PAPER AND BOARD. . . . .	5	2 763	3.1	.5	503	IRON AND STEEL WIRE, WIRE PRDD.. . . .	23	48 664	7.7	2.9
302	INDUSTRIAL GASES. . . . .	7	995	50.0	.2	504	IRON AND STEEL FINISHED PRODUCTS . . . . .	18	85 253	19.6	5.1
327	OTHER PLASTIC MATERIALS. . . . .	4	1 180	2.0	.2	506	IRON AND STEEL PIPE, TUBING. . . . .	39	98 611	14.1	5.9
367	PRINTING INK. . . . .	8	4 163	77.7	.7	507	OTHER CARBON STEEL PRODUCTS. . . . .	11	7 561	2.9	.5
406	RUBBER BELTS, BELTING. . . . .	14	7 029	23.2	1.3	508	ALLOY STEEL. . . . .	34	82 624	11.3	5.0
407	RUBBER HOSE, TUBING. . . . .	15	12 107	36.0	2.2	511	STAINLESS STEEL. . . . .	25	47 050	7.3	2.8
408	SPONGE, FOAM RUBBER GOODS. . . . .	6	3 894	16.6	.7	512	COPPER WIRE (ELECTRICAL ONLY). . . . .	7	8 754	25.0	.5
412	MECHANICAL RUBBER GOODS, N.E.C.. . . .	25	12 839	20.9	2.3	513	OTHER COPPER AND BRASS MILL PRDD.. . . .	34	68 739	77.3	4.1
414	OTHER RUBBER GOODS, N.E.C.. . . .	11	6 397	8.8	1.1	514	ALUMINUM SHAPES, FORMS, ETC.. . . .	47	370 156	77.1	22.3
415	INDUSTRIAL PLASTIC PRODUCTS. . . . .	12	4 083	8.9	.7	515	NONFERRDUS METALS. . . . .	13	19 527	18.4	1.2
416	PLASTIC PRODUCT, N.E.C.. . . .	21	30 171	16.5	5.4	551	METAL CANS. . . . .	14	249 004	66.0	15.0
428	GLASS CONTAINERS. . . . .	14	99 707	80.2	17.9	568	BOLTS, NUTS, WASHERS, RIVETS. . . . .	5	9 653	3.9	.6
434	GLASS FIBER, PRESSED. . . . .	11	6 220	8.8	1.1	582	METAL FOIL AND LEAF. . . . .	14	18 461	7.1	1.1
438	CLAY REFRACTORIES. . . . .	8	3 659	30.4	.7	584	FABRICATED METAL PRODUCTS, N.E.C.. . . .	14	8 521	2.2	.5
447	ABRASIVE PRODUCTS. . . . .	13	23 643	35.0	4.2		COMMODITIES N.E.C. . . . .	(X)	89 836	(X)	5.4
448	ASBESTOS PRDUDTS. . . . .	7	8 266	23.0	1.5						
451	GASKETS, PACKING, ASBESTOS. . . . .	10	5 800	31.2	1.0		TOBACCO AND ITS PRODUCTS (SIC 5094)				
452	MINERALS, EARTHS, GROUND TREATED. . . . .	4	4 391	28.5	.8		TOTAL . . . . .	2	(D)	(X)	100.0
453	MINERAL WOOL. . . . .	16	46 659	47.4	8.4						
454	NONCLAY REFRACTORIES. . . . .	8	10 229	78.2	1.8		BEER AND ALE (SIC 5095 PT.)				
455	OTHER NONMETAL MINERAL PROD. . . . .	12	1 336	3.0	.2		TOTAL . . . . .	9	33 416	(X)	100.0
571	METAL STAMPINGS. . . . .	16	22 386	48.7	4.0						
577	VALVES FOR PIPING SYSTEM. . . . .	5	3 930	63.6	.7						
578	FITTINGS, UNIONS FOR PIPING. . . . .	16	8 910	53.3	1.6						
581	OTHER VALVES, FITTINGS. . . . .	25	21 556	63.9	3.9						
582	METAL FOIL AND LEAF. . . . .	5	5 692	83.3	1.0						
635	CONVEYORS, PARTS, ATTACHMENTS. . . . .	6	1 502	12.0	.3						
657	BALL, ROLLER BEARINGS. . . . .	29	43 037	74.7	7.7						
658	PARTS, ROLLER BEARINGS. . . . .	5	778	12.5	.1						
662	POWER TRANSMISSION EQUIPMENT. . . . .	20	19 245	70.0	3.5	060	MALT LIQUORS, BREWING BY-PROOUCT COMMOOITIES N.E.C. . . . .	9 (X)	33 401 15	100.0 (X)	100.0 (Z)
663	OTHER GENERAL INDOUSTRY MACHINERY INTEGRAL HORSEPOWER MOTORS . . . . .	13 11	1 401 1 238	3.6 9.0	.3 .2						
708	WELDING APPARATUS. . . . .	23	16 484	85.7	3.0						
715	MISC. MANUF. PROD. N.E.C.. . . .	18	8 149	9.6	1.5						
899	RECEIPTS FROM SERVICES. . . . .	17	7 881	5.6	1.4						
999	COMMOOITIES N.E.C. . . . .	(X)	67 219	(X)	12.1						
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					062	WINES, BRANDY, BRANDY SPIRITS. . . . .	13	32 170	12.3	8.9
	TOTAL . . . . .	116	112 413	(X)	100.0	064	BOTTLE LIQUORS. . . . .	35	306 776	98.0	85.3
							COMMOOITIES N.E.C. . . . .	(X)	21 007	(X)	5.8
434	GLASS FIBER, PRESSED. . . . .	5	8 953	100.0	8.0		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
754	X-RAY, THERAPEUTIC APPARATUS . . . . .	4	4 811	87.7	4.3		TOTAL . . . . .	6	181 266	(X)	100.0
854	INTEGRATING METERS, NONELECT. . . . .	14	9 999	90.8	8.9						
863	SURGICAL, ORTHOPEDIC. . . . .	4	15 140	35.5	13.5						
866	OPHTHALMIC GOODS. . . . .	60	21 751	78.7	19.3	254	PAPER-MACHINE COATED PAPER . . . . .	5	13 882	65.8	7.7
899	MISC. MANUF. PROD. N.E.C.. . . .	5	218	4.1	.2		COMMODITIES N.E.C. . . . .	(X)	167 384	(X)	92.3
	COMMOOITIES N.E.C. . . . .	(X)	51 541	(X)	45.8						
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)						INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
	TOTAL . . . . .	30	18 369	(X)	100.0		TOTAL . . . . .	105	659 176	(X)	100.0
685	SERVICE INDUSTRY MACH. N.E.C.. . . .	24	11 329	90.2	61.7	141	TEXTILE GOODS, N.E.C.. . . . .	6	2 393	4.8	.4
999	RECIPTS FROM SERVICES. . . . .	5	12	2.8	.1	159	TEXTILE BAGS. . . . .	4	2 560	12.5	.4
	COMMOOITIES N.E.C. . . . .	(X)	7 028	(X)	38.3	255	BOOK PAPER, UNCOATED. . . . .	6	13 157	6.5	2.0
						256	FINE PAPER, INC THIN PAPER. . . . .	7	3 222	1.8	.5
						257	COARSE PAPER. . . . .	24	63 771	20.4	9.7
						258	SPECIAL INDUSTRIAL PAPER. . . . .	16	15 060	5.4	2.3
						259	SANITARY TISSUE STOCK. . . . .	12	12 478	4.2	1.9
						260	CONTAINER BOARD. . . . .	10	69 395	24.8	10.5
						261	SPECIAL FOOD BOARD. . . . .	8	12 148	21.4	1.8
						262	FOLOING BDXBOARD STOCK. . . . .	9	5 696	15.2	.9
						263	OTHER PAPERBOARD MILL PRODUCTS . . . . .	8	14 777	51.1	2.2
						267	PRESSURE SENSITIVE TAPE. . . . .	7	4 515	13.7	.7
						268	LAMINATED OR COATED WRAPPERS. . . . .	13	6 583	2.2	1.0
						269	OTHER COATED AND PROCESS PAPER. . . . .	16	19 623	8.4	3.0
						271	GROCERS' VARIETY BAGS. . . . .	11	15 505	6.1	2.4
						272	SPECIALTY BAGS, LINERS. . . . .	16	16 942	5.2	2.6
						273	OTHER CONVERTED PAPER. . . . .	10	30 510	11.2	4.6
						281	PAPERBOARD BOXES, CARTONS. . . . .	6	3 195	3.2	.5
						282	CORRUGATED, SOLIO FIBER BOXES. . . . .	20	47 405	45.2	7.2
						283	FIBER CANS, TUBES, DRUMS, ETC.. . . .	27	90 348	38.9	13.7
						292	PRODUCTS OF COMMERCIAL PRINT. . . . .	6	9 265	8.3	1.4
						416	PLASTIC PROOUCT, N.E.C.. . . .	5	1 761	5.5	.3
						672	ADORESSING, OICITATING, DUPLICAT.. . . .	9	12 567	10.9	1.9
						738	SPEAKER SYSTEMS, MICROPHONES. . . . .	12	3 204	27.7	.5
						899	MISC. MANUF. PROD. N.E.C.. . . .	10	747	7.1	.1
						999	RECEIPTS FROM SERVICES. . . . .	13	2 424	2.0	.4
							COMMOOITIES N.E.C. . . . .	19	1 653	7.8	.3
								(X)	178 272	(X)	27.3
	COAL (SIC 5091 PT.)										
	TOTAL . . . . .	2	(O)	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches and Sales Offices-Geographic Divisions, by Kind of Business: 1967-Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	PACIFIC--CONTINUEO						PACIFIC--CONTINUEO				
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					565	SHEET METAL WORK . . . . .	10	7 310	54.5	1.2
	TOTAL . . . . .	106	158 712	(X)	100.0	567	PREFABRICATED, BLOC. PARTS . . . . .	15	13 250	61.1	2.2
270	ENVELOPES, . . . . .	10	3 433	100.0	2.2	584	FABRICATED METAL PRODUCTS, N.E.C. . . . .	10	1 136	3.9	.2
279	STATIONERY, TABLETS, . . . . .	9	2 613	7.4	1.6	899	MISC. MANUF. PROD. N.E.C. . . . .	22	23 057	15.8	3.8
293	MANIFOLD BUSINESS FORMS, . . . . .	63	80 183	98.0	50.5	999	RECEIPTS FROM SERVICES . . . . .	12	12 142	12.5	2.0
294	GREETING CARDS . . . . .	12	49 818	89.4	31.4		COMMOOITIES N.E.C. . . . .	(X)	74 734	(X)	12.3
672	ADDRESSING, DICTATING, DUPLICAT. . . . .	32	1 558	5.6	1.0		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
883	LEAD PENCILS, ART GOODS, . . . . .	5	5 636	87.8	3.6		TOTAL . . . . .	87	539 196	(X)	100.0
884	CARBON PAPER, INK RIBBONS, . . . . .	13	2 819	48.6	1.8	853	SURVEYING DRAFTING INSTRUMENTS . . . . .	16	3 882	14.5	.7
899	MISC. MANUF. PROD. N.E.C. . . . .	10	242	1.0	.2	872	SENSITIZED PHOTO PAPER, CLOTH. . . . .	52	52 702	12.5	9.8
	COMMOOITIES N.E.C. . . . .	(X)	12 410	(X)	7.8	881	SPORTING, ATHLETIC GOODS, . . . . .	12	41 565	100.0	7.7
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					999	RECEIPTS FROM SERVICES . . . . .	30	4 291	1.5	.8
	TOTAL . . . . .	59	41 767	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	436 756	(X)	81.0
218	WOOD HOUSEHOLD FURNITURE . . . . .	4	616	40.5	1.5		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
219	WOOD FURNITURE, UPHOLSTERED, . . . . .	5	681	38.0	1.6		TOTAL . . . . .	79	96 453	(X)	100.0
221	HOUSEHOLD FURNITURE, N.E.C. . . . .	5	2 041	65.3	4.9	289	NEWSPAPERS, MAGAZINES, . . . . .	16	24 825	97.7	25.7
222	METAL OFFICE FURNITURE . . . . .	34	17 651	82.6	42.3	290	BOOKS, . . . . .	20	38 608	89.2	40.0
224	WOOD PARTITIONS AND FIXTURES . . . . .	3	619	33.3	1.5	291	MISCELLANEOUS PUBLISHING . . . . .	5	1 112	40.0	1.2
225	METAL PARTITIONS AND FIXTURES . . . . .	8	2 058	30.2	4.9	292	PRODUCTS OF COMMERCIAL PRINT . . . . .	43	25 746	75.8	26.7
999	RECEIPTS FROM SERVICES . . . . .	10	1 499	11.3	3.6	295	BLANKBOOKS LOOSELEAF BINDERS . . . . .	14	168	2.4	.2
	COMMOOITIES N.E.C. . . . .	(X)	16 602	(X)	39.7	672	ADDRESSING, DICTATING, DUPLICAT. . . . .	12	1 039	15.4	1.1
	HOME FURNISHINGS AND FLDDR COVERINGS (SIC 5097 PT.)					674	PARTS, ATTACH FOR AORES MACH. . . . .	12	271	4.2	.3
	TOTAL . . . . .	77	174 212	(X)	100.0	899	MISC. MANUF. PROD. N.E.C. . . . .	15	239	2.0	.2
108	COTTON SHEETS, PILLOW CASES, . . . . .	10	15 724	33.7	9.0	999	RECEIPTS FROM SERVICES . . . . .	19	922	6.7	1.0
109	COTTON TOWELS, WASH CLOTHS, . . . . .	10	19 202	41.1	11.0		COMMODITIES N.E.C. . . . .	(X)	3 523	(X)	3.7
110	OTHER FABRICATED COTTON TEXTILE, . . . . .	4	532	4.2	.3		FARM SUPPLIES (SIC 5099 PT.)				
129	WOVEN, TUFTED CARPETS, RUGS, . . . . .	30	66 331	98.9	38.1		TOTAL . . . . .	60	104 337	(X)	100.0
131	FINISHED MAN-MADE FIBER, . . . . .	4	361	2.5	.2	312	SYNTHETIC AMMDNIA, NITRIC ACID . . . . .	7	3 399	40.7	3.3
132	YARNS, EXCEPT WOOL . . . . .	4	1 020	13.3	.6	362	SUPER PHOSPHATE, OTHER PHDSPATIC . . . . .	25	6 517	22.8	6.2
135	FELT GOODS . . . . .	5	560	7.6	.3	363	MIXED FERTILIZERS, . . . . .	35	17 894	28.0	17.2
157	CURTAINS, DRAPERIES (EXC. LACE), . . . . .	4	3 538	40.0	2.0	364	AGRICULTURAL PESTICIDES, . . . . .	49	60 025	62.5	57.5
158	BEOSPREADS, OTHER HOUSE FURN. . . . .	10	9 257	23.0	5.3		COMMOOITIES N.E.C. . . . .	(X)	16 502	(X)	15.8
226	VENETIAN BLINDS AND SHADES . . . . .	9	8 229	82.4	4.7		JEWELRY, DIAMONOS, AND PRECIDUS STONES (SIC 5099 PT.)				
431	TABLE, KITCHEN, ART, NOVELTY . . . . .	7	15 744	70.3	9.0		TOTAL . . . . .	12	22 432	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	33 714	(X)	19.4	885	CDSTUME JEWELRY, NOVELTIES . . . . .	5	10 431	96.6	46.5
	LUMBER AND MILLWDRK (SIC 5098 PT.)						COMMODITIES N.E.C. . . . .	(X)	12 001	(X)	53.5
	TOTAL . . . . .	97	484 247	(X)	100.0		ART GDDOS AND AOVERTISING SPECIALTIES (SIC 5099 PT.)				
202	RDUGH LUMBER AND SAWED TIES, . . . . .	46	17 839	9.2	3.7		TOTAL <sup>2</sup> . . . . .	26	12 537	(X)	100.0
203	DRESSEO LUMBER . . . . .	74	106 176	24.3	21.9	894	SIGNS, ADVERTISING DISPLAYS, . . . . .	26	9 707	77.4	77.4
204	SOFTWDDO CUT STDCK, FLOORING . . . . .	7	1 080	1.7	.2	999	RECEIPTS FROM SERVICES . . . . .	14	2 830	35.2	22.6
206	SHINGLES, CDDPERAGE STOCK, . . . . .	16	2 863	4.0	.6		OTHER PRODUCTS (SIC 5099 PT.)				
207	MILLWORK . . . . .	66	16 318	8.3	3.4		TOTAL . . . . .	72	152 384	(X)	100.0
208	HAROWDD PLYWOOD . . . . .	63	44 217	20.3	9.1	741	PHONDGRAPH RECDDRS . . . . .	9	42 339	92.0	27.8
209	SOFTWDDO PLYWOOD, INTERIOR TYPE, . . . . .	68	85 473	20.7	17.7	899	MISC. MANUF. PROD. N.E.C. . . . .	37	37 122	82.4	24.4
210	SOFTWDDO PLYWOOD, EXTERIOR TYPE, . . . . .	68	148 446	38.1	30.7		RECEIPTS FROM SERVICES . . . . .	12	2 108	22.5	1.4
211	VENEER AND PLYWOOD, N.E.C. . . . .	20	3 522	3.8	.7		COMMOOITIES N.E.C. . . . .	(X)	70 815	(X)	46.5
216	HARDPRESSEO WOOD FIBER BDARO . . . . .	61	14 216	4.1	2.9						
217	WDDO PRODUCTS, N.E.C. . . . .	38	6 543	5.4	1.4						
365	GLUE AND GELATIN . . . . .	19	1 705	5.7	.4						
563	METAL DDDRS, SASH, TRIM, . . . . .	8	9 082	57.5	1.9						
	COMMOOITIES N.E.C. . . . .	(X)	26 767	(X)	5.5						
	CONSTRUCTION MATERIALS (SIC 5098 PT.)										
	TOTAL . . . . .	172	609 599	(X)	100.0						
288	BUILDING PAPER AND BDARO . . . . .	26	8 640	13.4	1.4						
388	ASPHALT, FELTS, COATINGS . . . . .	22	19 322	37.6	3.2						
416	PLASTIC PRODUCT, N.E.C. . . . .	4	1 896	4.6	.3						
426	FLAT GLASS . . . . .	13	15 787	38.8	2.6						
434	GLASS FIBER, PRESSEO . . . . .	14	1 953	4.4	.3						
435	CEMENT, HYORAUIC, . . . . .	26	88 597	96.6	14.5						
437	CLAY WALL AND FLOOR TILE . . . . .	19	5 351	81.8	.9						
438	CLAY REFRACTORIES, . . . . .	6	6 015	43.4	1.0						
441	STRUCTURAL CLAY PRODUCTS, N.E.C. . . . .	4	321	100.0	.1						
445	GYPSUM PRODUCTS, . . . . .	35	48 013	53.3	7.9						
446	CUT STONE PRODUCTS - GRANITE . . . . .	4	2 536	30.7	.4						
448	ASBESTOS PRODUCTS, . . . . .	23	66 763	70.5	11.0						
453	MINERAL WDDL . . . . .	23	1 522	2.2	.2						
454	NONCLAY REFRACTORIES . . . . .	5	641	16.6	.1						
562	FABRICATEO METAL . . . . .	26	69 379	54.0	11.4						
564	FABRICATED PLATE WRKR, . . . . .	14	141 234	62.0	23.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 3D. Manufacturers' Sales Branches and Sales Offices—Standard Consolidated Areas,  
by Kind of Business: 1967

New York, N.Y.-Northwestern New Jersey SCA

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)										
	TOTAL . . . . .	46	3 029 689	(X)	100.0						
803	PASSENGER CARS . . . . .	26	2 275 625	83.5	75.1	324	THERMO PLASTIC RESINS . . . . .	21	176 752	15.1	6.3
804	TRUCK TRACTORS, CHASSIS, TRUCKS . . . . .	29	457 202	28.9	15.1	325	THERMOSETTING RESINS . . . . .	12	26 762	9.9	1.0
805	PARTS, ACCESS FOR PASS. CAR. . . . .	31	174 437	9.9	5.8	326	SYNTHETIC RESINS FOR COATINGS . . . . .	18	52 999	5.1	1.9
999	RECEIPTS FROM SERVICES . . . . .	16	5 231	3.8	.2	327	OTHER PLASTIC MATERIALS . . . . .	24	87 971	14.0	3.1
	COMMOIITIES N.E.C. . . . .	(X)	117 194	(X)	3.9	328	SYNTHETIC RUBBER . . . . .	7	51 383	30.5	1.8
						334	OTHER NONCELLULOSIC SYNTHETIC . . . . .	9	223 911	26.7	8.0
						343	SOAP, DETERGENTS, HOUSEHOLD . . . . .	10	150 955	56.8	5.4
						344	SOAP, OTHER DETERGENTS . . . . .	16	22 553	6.7	.8
						345	HOUSEHOLD INSECTICIOES . . . . .	5	5 056	5.5	.2
						346	SPECIALTY CLEANING SANITATION . . . . .	15	40 567	17.9	1.4
						347	SURFACE ACTIVE FINISHING AGENTS . . . . .	16	24 754	3.5	.9
						352	HAIR PREPARATIONS . . . . .	6	10 689	6.8	.4
						353	DENTIFRICES . . . . .	6	28 030	13.6	1.0
						354	OTHER TOILET PREPARATIONS . . . . .	8	4 862	3.3	.2
						361	GUM, WOOD CHEMICALS . . . . .	5	19 395	20.5	.7
						364	AGRICULTURAL PESTICIOES . . . . .	10	15 828	3.9	.6
						371	SALT . . . . .	6	22 785	20.5	.8
						372	FATTY ACIOES . . . . .	6	13 733	9.8	.5
						373	CHEMICAL PREPARATIONS, N.E.C. . . . .	27	83 882	10.3	3.0
						386	OTHER FINISHED PETROLEUM PROD. . . . .	10	34 834	8.1	1.2
						999	RECEIPTS FROM SERVICES . . . . .	12	3 701	.3	.1
							COMMODITIES N.E.C. . . . .	(X)	454 854	(X)	16.2
							PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
							TOTAL . . . . .	56	2 990 374	(X)	100.0
401	PASSENGER CAR TIRES . . . . .	15	64 601	52.5	52.5	101	GREY GOODS-COTTON DUCK . . . . .	9	72 602	5.2	2.4
402	TRUCK, BUS TIRES . . . . .	15	31 521	27.3	25.6	102	COTTON SHEETING, ALLIED FABRICS . . . . .	11	104 170	4.8	3.5
403	OTHER PNEUMATIC TIRES . . . . .	10	7 640	7.2	6.2	103	COTTON PRINT CLOTH YARN FABRICS . . . . .	14	75 624	5.0	2.5
404	INNER TUBES, TREAD RUBBER . . . . .	13	4 155	4.1	3.4	104	COTTON COLORED YARN FABRICS . . . . .	9	48 644	3.4	1.6
725	HOUSEHOLD APPLIANCES, NEC. . . . .	4	1 197	3.0	1.0	105	FINE COTTON GOODS . . . . .	12	61 176	4.2	2.0
805	PARTS, ACCESS FOR PASS. CAR. . . . .	4	453	1.5	.4	106	OTHER BROAD WOVEN COTTON FABRICS . . . . .	5	74 603	5.2	2.5
899	MISC. MANUF. PROD. N.E.C. . . . .	4	1 032	3.0	.8	107	FINISHEO COTTON, BROAD WOVEN . . . . .	13	243 397	19.3	8.1
	COMMOIITIES N.E.C. . . . .	(X)	12 373	(X)	10.1	108	COTTON SHEETS, PILLOW CASES . . . . .	12	151 549	6.7	5.1
						109	COTTON TOWELS, WASH CLOTHS . . . . .	6	30 329	2.7	1.0
						110	OTHER FABRICATED COTTON TEXTILE . . . . .	7	27 403	2.5	.9
						111	100% FILAMENT RAYON (GRAY) . . . . .	7	85 098	6.2	2.8
						112	100% FILAMENT FABRIC EXC. RAYON . . . . .	5	45 480	3.9	1.5
						113	100% SPUN RAYON (GRAY) . . . . .	5	39 531	3.2	1.3
						116	COMBINATION OF FILAMENT (GRAY) . . . . .	7	40 068	3.0	1.3
						118	MAN-MADE FIBER OR SILK TEXTILE . . . . .	8	172 728	12.1	5.8
						120	FINISHED WOOL APPAREL FABRICS . . . . .	9	318 640	17.2	10.7
						128	KNIT FABRICS, GLOVES, OTHER KNIT . . . . .	8	39 494	1.8	1.3
						129	WOVEN, TUFTED CARPETS, RUGS . . . . .	5	73 045	3.5	2.4
						130	FINISHED COTTON BROADWOVEN . . . . .	13	287 347	12.6	9.6
						131	FINISHEO MAN-MADE FIBER . . . . .	18	485 358	21.5	16.2
						132	YARNS, EXCEPT WOOL . . . . .	6	116 249	6.0	3.9
						157	CURTAINS, DRAPERIES (EXC. LACE) . . . . .	5	48 125	2.3	1.6
							COMMODITIES N.E.C. . . . .	(X)	349 714	(X)	11.7
							NOTIONS AND OTHER DRY GOODS (SIC 5034)				
							TOTAL . . . . .	50	677 092	(X)	100.0
274	WALLPAPER . . . . .	10	87	6.2	.1	110	OTHER FABRICATED COTTON TEXTILE . . . . .	8	168 024	82.3	24.8
304	INORGANIC COLOR PIGMENTS . . . . .	3	23 487	62.5	23.5	118	MAN-MADE FIBER OR SILK TEXTILE . . . . .	8	79 436	48.9	11.7
355	PAINTS, VARNISHES, LACQUERS . . . . .	32	46 542	64.9	46.6	123	WOVEN BRAIDED NARROW FABRICS . . . . .	6	18 086	67.5	2.7
356	INDUSTRIAL PRODUCT FINISHES . . . . .	22	12 687	26.2	12.7	134	THREAD . . . . .	6	16 474	72.7	2.4
357	MISCELLANEOUS PAINT PRODUCTS . . . . .	24	5 277	12.8	5.3	136	LACE GOODS . . . . .	3	13 448	76.9	2.0
358	PUTTY, CAULKING COMPOUNDS . . . . .	21	1 529	3.8	1.5	141	TEXTILE GOODS, N.E.C. . . . .	4	5 854	14.0	.9
899	MISC. MANUF. PROD. N.E.C. . . . .	9	793	3.5	.8	887	NEEDLES, PINS, FASTENERS . . . . .	6	22 594	100.0	3.3
	COMMODITIES N.E.C. . . . .	(X)	9 564	(X)	9.6		COMMODITIES N.E.C. . . . .	(X)	353 176	(X)	52.2
							MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
							TOTAL . . . . .	64	533 069	(X)	100.0
072	SHORTENINGS, COOKING OILS . . . . .	4	22 516	18.1	.8	125	HOSERY, EXCEPT WOMEN'S . . . . .	4	20 708	79.5	3.9
079	OTHER FOOD PRODUCTS . . . . .	4	1 994	2.2	.1	142	MEN'S, BOYS' SUITS AND COATS . . . . .	7	43 346	86.1	8.1
301	ALKALIES, SODA ASH, CAUSTIC SODA . . . . .	13	106 417	10.4	3.8	143	MEN'S, BOYS' DRESS SHIRTS . . . . .	28	191 915	78.0	36.0
302	INDUSTRIAL GASES . . . . .	16	45 289	14.2	1.6	144	MEN'S BOYS' SEPARATE TROUSERS . . . . .	19	60 421	26.9	11.3
303	CYCLIC CRUDES AND COAL TAR . . . . .	30	181 625	12.8	6.5	145	WORK CLOTHING . . . . .	17	102 190	45.1	19.2
304	INORGANIC COLOR PIGMENTS . . . . .	9	6 386	6.6	.2	146	MEN'S, BOYS' NECKWEAR, CLOTHING . . . . .	11	32 195	28.1	6.0
305	MISCELLANEOUS CYCLIC CHEMICALS . . . . .	32	47 120	3.1	1.7	149	WOMEN'S, MISSES SUITS . . . . .	6	11 442	8.2	2.1
306	MISCELLANEOUS ACYCLIC CHEMICALS . . . . .	37	414 173	24.7	14.7	150	WOMEN'S, MISSES OUTERWEAR . . . . .	9	36 624	16.8	6.9
307	SYNTHETIC ORGANIC CHEMICALS . . . . .	24	127 854	9.4	4.5		COMMODITIES N.E.C. . . . .	(X)	34 228	(X)	6.4
311	ETHYL ALCOHOL . . . . .	19	28 671	3.5	1.0						
312	SYNTHETIC AMMONIA, NITRIC ACID . . . . .	13	16 523	1.9	.6						
313	CHLORINE, OTHER BLEACHING COMP. . . . .	5	7 671	1.1	.3						
314	SULFURIC ACID . . . . .	8	13 564	1.5	.5						
315	INORGANIC ACIDS, EXCEPT NITRIC . . . . .	14	24 322	2.3	.9						
318	POTASSIUM, SODIUM COMPOUNDS . . . . .	12	21 420	3.2	.8						
321	CHEMICAL CATALYTIC PREPARATIONS . . . . .	17	22 052	5.1	.8						
322	OTHER INORGANIC CHEMICALS . . . . .	15	110 821	10.3	3.9						
323	REGENERATED CELLULOSIC PRODUCTS . . . . .	6	59 492	8.3	2.1						
							WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
							TOTAL <sup>2</sup> . . . . .	103	691 991	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 3D. Manufacturers' Sales Branches and Sales Offices-Standard Consolidated Areas,  
by Kind of Business: 1967-Continued

New York, N.Y.-Northwestern New Jersey SCA -Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
421	FOOTWEAR (SIC 5039)					058	OTHER CHOCOLATE, COCOA PRODUCTS.	5	1 570	20.0	.2
						065	BOTTLED, CANNEO SOFT DRINKS. . . .	16	23 244	52.0	2.5
	TOTAL . . . . .	8	15 330	(X)	100.0	066	FLAVORINGS . . . . .	11	16 729	9.5	1.8
	FOOTWEAR, EXCEPT RUBBER. . . . .	5	9 144	100.0	59.6	078	SWEETENINGS, SYRUPS, MOLASSES. . .	17	4 547	1.9	.5
	COMMOITIES N.E.C. . . . .	(X)	6 186	(X)	40.4	079	OTHER FOOD PRODUCTS. . . . .	23	55 594	18.0	5.9
						904	TEA. . . . .	11	18 825	19.8	2.0
							COMMODITIES N.E.C. . . . .	(X)	307 631	(X)	32.5
	FROZEN FOODS (SIC 5042)						ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
	TOTAL <sup>2</sup> . . . . .	9	11 899	(X)	100.0		TOTAL . . . . .	117	1 509 262	(X)	100.0
	DAIRY PRODUCTS (SIC 5043)					701	EQUIPMENT FOR TESTING ELECT. . . .	21	28 464	4.1	1.9
013						702	OTHER ELECTRICAL MEASURING INSTR.	19	15 867	2.0	1.1
	TOTAL . . . . .	29	195 864	(X)	100.0	704	OTHER TRANSFORMERS . . . . .	12	12 329	1.5	.8
	CREAMERY BUTTER. . . . .	11	15 096	28.7	7.7	705	SWITCH GEAR OUCTS, RELAYS. . . . .	29	43 589	5.3	2.9
	ICE CREAM, ICES, OTHER FROZEN. . . .	10	22 429	100.0	11.5	706	CIRCUIT BREAKERS . . . . .	19	20 219	2.4	1.3
	BULK FLUID MILK, CREAM . . . . .	5	3 273	10.0	1.7	707	FRACTIONAL HORSEPOWER MOTORS . . .	21	14 834	1.8	1.0
	BOTTLEO MILK, CREAM. . . . .	13	49 981	62.1	25.5	708	INTEGRAL HORSEPOWER MOTORS . . . .	22	41 729	5.1	2.8
	COTTAGE CHEESE, BUTTERMILK . . . . .	15	8 799	10.6	4.5	714	GENERAL INDUSTRIAL POWER CIRCUIT	34	60 811	7.1	4.0
	CONFECTIONERY PRODUCTS . . . . .	4	1 443	1.6	.7	716	CARBON AND GRAPHITE PRODUCTS . . .	6	1 592	.3	.1
	SHELL EGGS . . . . .	5	219	1.9	.1	726	ELECTRIC LAMPS . . . . .	19	59 331	6.6	3.9
	COMMOITIES N.E.C. . . . .	(X)	94 624	(X)	48.3	727	RESIOENTIAL TYPE ELECT FIXTURE	6	12 875	30.0	.9
018						728	COMMERCIAL, ELECTRICAL FIXTURES.	15	52 463	13.8	3.5
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					732	OTHER ELECT., NONELECTRIC LIGHT.	15	12 666	2.2	.8
						733	CURRENT CARRYING WIRING DEVICES.	18	13 060	2.1	.9
	TOTAL . . . . .	4	(D)	(X)	100.0	734	NONCURRENT CARRYING DEVICES. . . .	21	14 736	2.5	1.0
	CONFECTIONERY (SIC 5045)					748	TRANSISTORS, RECTIFIERS. . . . .	12	11 282	1.0	.7
						751	ELECTRONIC COMPONENTS, N.E.C..	19	4 703	.4	.3
	TOTAL . . . . .	10	70 540	(X)	100.0	752	STORAGE BATTERIES. . . . .	8	13 484	3.7	.9
	CONFECTIONERY PRODUCTS . . . . .	4	6 629	32.8	9.4	753	PRIMARY BATTERIES, DRY AND WET	9	9 196	1.8	.6
	COMMOITIES N.E.C. . . . .	(X)	63 911	(X)	90.6	762	MAGNET WIRE. . . . .	16	9 573	1.7	.6
						763	POWER WIRE, CABLE. . . . .	14	23 001	12.6	1.5
055						764	OTHER ORAWN, INSUL NONFER WIRE	21	28 796	3.2	1.9
	FISH AND SEAFOODS (SIC 5046)					899	MISC. MANUF. PROD. N.E.C..	22	6 590	1.5	.4
						999	RECEIPTS FROM SERVICES . . . . .	21	48 041	4.1	3.2
	TOTAL <sup>2</sup> . . . . .	2	1 397	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	950 031	(X)	62.9
	MEATS AND MEAT PRODUCTS (SIC 5047)						ELECTRICAL APPLIANCES, TV AND RAADIO SETS (SIC 5064)				
							TOTAL . . . . .	42	204 727	(X)	100.0
	TOTAL . . . . .	31	271 443	(X)	100.0	561	NONELECTRIC HEATING EQUIPMENT. . .	3	1 893	8.7	.9
	FRESH BEEF . . . . .	29	119 557	45.9	44.0	681	AIR CONOITIONERS, ROOM . . . . .	4	3 900	17.9	1.9
	FRESH LAMB, MUTTON . . . . .	27	27 095	10.6	10.0	718	HOUSEHOLD COOKING EQUIPMENT. . . .	4	2 385	12.1	1.2
	PROCESSEO PORK . . . . .	29	13 220	5.0	4.9	719	HOUSE REFRIGERATORS, FREEZERS. . .	4	9 585	51.0	4.7
006	SAUSAGE, OTHER PREPAREO MEATS. . . .	28	20 615	8.0	7.6	720	HOUSEHOLD LAUNORY EQUIPMENT. . . .	19	31 108	62.8	15.2
	OTHER MEAT PACKING PRODUCTS. . . . .	20	1 721	1.3	.6	722	ELECTRIC HOUSEWARES, FANS, PARTS	20	16 703	36.9	8.2
	CREAMERY BUTTER. . . . .	24	1 491	.5	.5	723	HOUSEHOLD VACUUM CLEANERS. . . . .	16	10 289	41.6	5.0
	NATURAL CHEESE, PROCESSEO CHEESE	24	1 436	.6	.5	724	SEWING MACHINES. . . . .	5	9 443	83.6	4.6
	SHELL EGGS . . . . .	24	934	.3	.3	725	HOUSEHOLD APPLIANCES, NEC. . . . .	24	38 916	31.3	19.0
	PORK - FRESH, FROZEN . . . . .	27	30 667	12.1	11.3	735	HOUSEHOLD, AUTOMOBILE RADIOS . . . .	6	8 179	9.7	4.0
	COMMOITIES N.E.C. . . . .	(X)	54 707	(X)	20.2	736	HOUSEHOLD TV RECEIVERS . . . . .	6	46 033	55.0	22.5
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					999	RECEIPTS FROM SERVICES . . . . .	10	1 375	4.5	.7
							COMMODITIES N.E.C. . . . .	(X)	24 918	(X)	12.2
	TOTAL . . . . .	122	946 938	(X)	100.0		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
007							TOTAL . . . . .	52	290 896	(X)	100.0
	CANNEO MEATS, EXC. OOG FOOD. . . . .	9	7 066	6.4	.7	707	FRACTIONAL HORSEPOWER MOTORS . . .	4	1 890	4.0	.6
	NATURAL CHEESE, PROCESSEO CHEESE	17	1 174	1.7	.1	714	GENERAL INDUSTRIAL POWER CIRCUIT	4	1 218	2.6	.4
	CANNEO MILK, BULK EVAPORATEO . . . .	7	14 782	59.2	1.6	744	RADIO, TV COMMUNICATIONS EQUIP..	28	79 407	55.2	27.3
	CANNEO, CUREO SEAFOODS . . . . .	6	3 784	5.0	.4	745	ELECTRON TUBES, RECEIVING TYPES.	6	17 261	15.6	5.9
	CANNEO BABY FOOD (EXC. MEAT) . . . . .	6	34 943	49.3	3.7	747	TRANSMITTING, INDUSTRIAL TUBES . .	7	9 138	7.4	3.1
	CANNEO FRUITS. . . . .	6	13 599	19.7	1.4	748	TRANSISTORS, RECTIFIERS. . . . .	14	49 316	34.9	17.0
	CANNEO FRUIT JUICES. . . . .	5	5 950	7.5	.6	751	ELECTRONIC COMPONENTS, N.E.C..	25	68 181	31.5	23.4
	OTHER CANNEO SPECIALTIES . . . . .	7	11 040	6.0	1.2	858	AUTOMATIC TEMPERATURE CONTROLS . .	3	232	.6	.1
	ORIEO, DEHYORATEO FRUITS, VEG. . . . .	13	16 712	11.9	1.8	999	RECEIPTS FROM SERVICES . . . . .	8	8 140	18.9	2.8
031	PICKLES, SAUCES. . . . .	17	26 864	8.1	2.8		COMMODITIES N.E.C. . . . .	(X)	56 113	(X)	19.3
	WHEAT FLOUR EXCEPT BLENEO . . . . .	9	21 146	10.0	2.2	553	MECHANICS' HANO SERVICE TOOLS. . .	11	16 118	44.0	12.6
	SELF RISING, PREPAREO FLOUR. . . . .	14	40 281	11.7	4.3	554	HAND SAWS, SAW BLADES. . . . .	7	12 480	42.6	9.8
	OOG AND CAT FOOD . . . . .	8	34 920	12.7	3.7	555	BUILDERS' HARDWARE . . . . .	5	11 710	98.9	9.2
	CEREAL BREAKFAST FOODS . . . . .	15	106 281	29.6	11.2	556	OTHER HARDWARE . . . . .	10	7 192	34.5	5.6
	WET CORN MILLING PRODUCTS. . . . .	9	68 800	59.3	7.3	568	BOLTS, NUTS, WASHERS, RIVETS . . . .	9	11 076	58.3	8.7
	BREAO, BREAO-TYPE ROLLS. . . . .	17	25 650	36.9	2.7	573	FABRICATED WIRE PRODUCTS, N.E.C.	11	10 163	35.8	8.0
	PIES, PASTRIES, OONUTS, COOKIES.	14	5 110	7.4	.5	584	FABRICATEO METAL PRODUCTS, N.E.C.	16	25 559	71.1	20.0
	BISCUITS, CRACKERS, PRETZELS . . . . .	26	39 500	51.2	4.2	999	RECEIPTS FROM SERVICES . . . . .	11	3 442	16.2	2.7
	OTHER ORY BAKERY PRODUCTS. . . . .	32	41 196	18.5	4.4		COMMODITIES N.E.C. . . . .	(X)	29 746	(X)	23.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3D. Manufacturers' Sales Branches and Sales Offices—Standard Consolidated Areas,  
by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA —Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					INDUSTRIAL SUPPLIES (SIC 5085)					
	TOTAL . . . . .	23	63 434	(X)	100.0		TOTAL . . . . .	94	563 149	(X)	100.0
557	METAL PLUMBING FIXTURES. . . . .	7	11 055	28.9	17.4	217	WOOD PRODUCTS, N.E.C.. . . . .	3	10 469	86.3	1.9
558	PLUMBING FIXTURE FITTINGS, TRIM. . . . .	11	12 630	27.0	19.9	406	RUBBER BELTS, BELTING. . . . .	6	9 766	26.1	1.7
561	NONELECTRIC HEATING EQUIPMENT. . . . .	15	22 281	50.7	35.1	407	RUBBER HOSE, TUBING. . . . .	6	11 756	35.5	2.1
999	RECEIPTS FROM SERVICES. . . . .	4	1 188	26.0	1.9	412	MECHANICAL RUBBER GOODS, N.E.C.. . . . .	8	4 180	5.9	.7
	COMMOOITIES N.E.C.. . . . .	(X)	16 280	(X)	25.7	414	OTHER RUBBER GOODS, N.E.C.. . . . .	5	4 448	6.2	.8
	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					416	PLASTIC PKOUCT, N.E.C.. . . . .	17	31 344	14.6	5.6
	TOTAL . . . . .	19	65 042	(X)	100.0	428	GLASS CONTAINERS. . . . .	8	182 205	80.0	32.4
678	HEAT TRANSFER EQUIPMENT. . . . .	8	10 656	31.4	16.4	434	GLASS FIBER, PRESSEO. . . . .	6	3 349	1.8	.6
682	COMMERICAL REFRIGERATION EQUIP.. . . .	4	2 435	60.6	3.7	455	OTHER NONMETAL MINERAL PROO. . . . .	4	879	5.4	.2
683	OTHER REFRIGERATION EQUIP.. . . .	8	20 914	57.8	32.2	571	METAL STAMPINGS. . . . .	11	26 641	15.6	4.7
	COMMOOITIES N.E.C.. . . . .	(X)	31 037	(X)	47.7	578	FITTINGS, UNIONS FOR PIPING. . . . .	6	9 300	77.2	1.7
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					581	OTHER VALVES, FITTINGS. . . . .	12	25 886	69.6	4.6
	TOTAL . . . . .	182	771 315	(X)	100.0	657	BALL, ROLLER BEARINGS. . . . .	10	24 014	95.5	4.3
275	OIE CUT PAPER AND BOARO. . . . .	25	5 446	6.6	.7	662	POWER TRANSMISSION EQUIPMENT. . . . .	9	12 376	100.0	2.2
665	PARTS FOR ELECTRONIC DATA. . . . .	31	12 102	2.2	1.6	663	OTHER GENERAL INDUSTRY MACHINERY	4	477	10.0	.1
666	COMPUTING, ACCOUNTING MACHINES. . . . .	81	102 303	52.3	13.3	715	WELOING APPARATUS. . . . .	6	7 008	92.3	1.2
668	TYPEWRITERS, PARTS. . . . .	48	55 434	12.5	7.2	999	RECEIPTS FROM SERVICES. . . . .	6	3 067	5.8	.5
672	ADDRESSING, DICTATING, DUPLICAT. PARTS, ATTACH FOR AODRES MACH. . . . .	75	35 732	6.7	4.6		COMMOOITIES N.E.C.. . . . .	(X)	195 984	(X)	34.8
674	CARBON PAPER, INK RIBBONS. . . . .	32	5 907	1.2	.8		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
907	MACHINE RENTAL, ROYALTIES. . . . .	63	28 187	16.3	3.7		TOTAL . . . . .	45	122 105	(X)	100.0
999	RECEIPTS FROM SERVICES. . . . .	108	35 257	11.1	4.6	852	LABORATORY, SCIENTIFIC INSTR.. . . .	5	10 975	90.0	9.0
	COMMODITIES N.E.C.. . . . .	(X)	475 533	(X)	61.7	853	SURVEYING DRAFTING INSTRUMENTS. . . . .	4	4 067	54.0	3.3
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					861	OPTICAL INSTRUMENTS AND LENSES. . . . .	3	3 007	52.0	2.5
	TOTAL . . . . .	14	54 121	(X)	100.0	862	SJRGICAL, MEDICAL INSTRU.. . . .	4	6 583	100.0	5.4
621	PARTS, ATTACHMENTS FOR TRACK. . . . .	4	1 759	37.0	3.3	863	SURGICAL, ORTHOEPOEIO.. . . .	6	4 918	95.2	4.0
622	POWER CRANES, ORAGLINES, SHOVELS. . . . .	4	26 125	77.6	48.3	866	OPHTHALMIC GOODS. . . . .	14	8 465	78.4	6.9
626	OTHER CONSTRUCTION MACHINERY. . . . .	6	7 630	61.8	14.1		COMMOOITIES N.E.C.. . . . .	(X)	84 090	(X)	68.9
627	MINING MACHINERY, EQUIPMENT. . . . .	5	8 181	25.7	15.1		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
	COMMODITIES N.E.C.. . . . .	(X)	10 426	(X)	19.3		TOTAL . . . . .	28	35 827	(X)	100.0
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					685	SERVICE INDUSTRY MACH. N.E.C.. . . .	16	21 538	100.0	60.1
	TOTAL . . . . .	203	572 182	(X)	100.0	893	MORTICIANS GOODS. . . . .	11	9 905	88.4	27.6
561	NONELECTRIC HEATING EQUIPMENT. . . . .	4	920	5.2	.2	999	RECEIPTS FROM SERVICES. . . . .	7	98	1.7	.3
577	VALVES FOR PIPING SYSTEM. . . . .	4	351	12.5	.1		COMMOOITIES N.E.C.. . . . .	(X)	4 286	(X)	12.0
601	STEAM ENGINES, GAS HYOR, TURBINE PARTS, ACCESSORIES FOR INTERNAL. . . . .	9	18 417	21.9	3.2		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
606	OTHER INTERNAL COMBUSION ENGINES. . . . .	7	5 738	52.6	1.0		TOTAL . . . . .	14	137 128	(X)	100.0
607	OTHER CONSTRUCTION MACHINERY. . . . .	5	7 201	19.6	1.3	807	AIRCRAFT EQUIPMENT, N.E.C.. . . .	6	58 579	78.9	42.7
626	MINING MACHINERY, EQUIPMENT. . . . .	7	4 011	5.9	.7	808	BOATS, SHIPS. . . . .	4	5 148	58.4	3.8
632	OTHER OIL, GAS FIELD MACHINERY. . . . .	3	1 477	13.6	.3		COMMOOITIES N.E.C.. . . . .	(X)	73 401	(X)	53.5
635	CONVEYORS, PARTS, ATTACHMENTS. . . . .	9	18 695	82.5	3.3		COAL (SIC 5091 PT.)				
636	HOISTS, CRANES, MONORATLS. . . . .	5	6 025	19.6	1.1		TOTAL . . . . .	10	112 500	(X)	100.0
637	INDUSTRIAL TRUCKS, TRACTORS. . . . .	6	19 278	97.1	3.4	374	COAL, BITUMINOUS. . . . .	10	112 498	100.0	100.0
638	METAL-CUTTING, BORING, ORILLING. . . . .	11	33 838	77.6	5.9		COMMOOITIES N.E.C.. . . . .	(X)	2	(X)	(Z)
641	METAL PUNCHING, PRESSING. . . . .	3	7 170	92.8	1.3		METAL SALES OFFICES (SIC 5091 PT.)				
642	SPECIAL DIES, TOOLS. . . . .	4	1 769	17.6	.3		TOTAL . . . . .	112	2 391 598	(X)	100.0
643	SMALL CUTTING TOOLS. . . . .	12	22 126	73.5	3.9	501	IRON AND STEEL PRODUCTS. . . . .	17	80 588	8.3	3.4
644	METALWORKING MACHINERY, N.E.C.. . . .	21	15 116	28.8	2.6	502	IRON AND STEEL PRODUCTS (FLAT). . . . .	21	723 130	58.0	30.2
645	FOOD PRODUCTS MACHINERY. . . . .	11	10 951	61.2	1.9	503	IRON AND STEEL WIRE, WIRE PROD.. . . .	15	39 728	4.3	1.7
651	PRINTING TRADES MACHINERY. . . . .	18	67 400	87.4	11.8	504	IRON AND STEEL FINISHED PRODUCTS. . . . .	14	66 431	9.8	2.8
652	CHEMICAL MANUFACTURING MACHINERY. . . . .	4	6 507	36.6	1.1	506	IRON AND STEEL PIPE, TUBING. . . . .	21	92 336	9.3	3.9
655	OTHER SPECIAL INDUSTRIAL MACH.. . . .	17	32 722	75.0	5.7	507	OTHER CARBON STEEL PRODUCTS. . . . .	16	29 893	3.8	1.2
656	PUMPS, COMPRESSORS, PARTS. . . . .	41	67 572	49.5	11.8	508	ALLOY STEEL. . . . .	28	114 651	9.0	4.8
661	BLOWERS AND FANS. . . . .	16	9 334	18.6	1.6	511	STAINLESS STEEL. . . . .	22	72 565	8.3	3.0
662	POWER TRANSMISSION EQUIPMENT. . . . .	4	5 103	33.3	.9	513	OTHER COPPER AND BRASS MILL PROD.. . . .	18	114 818	78.6	4.8
663	OTHER GENERAL INDUSTRY MACHINERY. . . . .	33	49 749	30.7	8.7	514	ALUMINUM SHAPES, FORMS, ETC.. . . .	29	352 016	100.0	14.7
671	SCALES, BALANCES. . . . .	4	551	50.0	.1	515	NONFERROUS METALS. . . . .	16	371 876	74.8	15.5
678	HEAT TRANSFER EQUIPMENT. . . . .	5	4 812	18.1	.8	551	METAL CANS. . . . .	7	199 914	90.3	8.4
855	INDUSTRIAL PROCESS INSTRUMENTS. . . . .	15	14 955	100.0	2.6						
857	OTHER MECH. CONTROL INSTRU.. . . .	8	9 375	69.5	1.6						
858	AUTOMATIC TEMPERATURE CONTROLS. . . . .	5	8 205	100.0	1.4						
899	MISC. MANUF. PROD. N.E.C.. . . . .	15	4 148	7.2	.7						
907	MACHINE RENTAL, ROYALTIES. . . . .	18	4 106	6.4	.7						
999	RECEIPTS FROM SERVICES. . . . .	52	12 954	7.4	2.3						
	COMMODITIES N.E.C.. . . . .	(X)	100 239	(X)	17.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 3D. Manufacturers' Sales Branches and Sales Offices—Standard Consolidated Areas,  
by Kind of Business: 1967—Continued

New York, N.Y.—Northwestern New Jersey SCA—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
582	METAL FOIL AND LEAF. . . . . COMMODITIES N.E.C. . . . .	9 (X)	17 639 116 013	7.0 (X)	.7 4.9		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
	TOBACCO AND ITS PRODUCTS (SIC 5094)						TOTAL . . . . .	49	120 580	(X)	100.0
	TOTAL . . . . .	16	555 842	(X)	100.0	219	WOOD FURNITURE, UPHOLSTERED. . .	6	9 973	15.1	8.3
081	CIGARS . . . . . COMMODITIES N.E.C. . . . .	14 (X)	36 513 519 329	30.2 (X)	6.6 93.4	220	MATTRESSES, BEDSPRINGS . . . . .	8	11 222	17.8	9.3
	BEER AND ALE (SIC 5095 PT.)					221	HOUSEHOLD FURNITURE, N.E.C.. . .	5	4 734	8.7	3.9
	TOTAL . . . . .	15	184 591	(X)	100.0	222	METAL OFFICE FURNITURE . . . . .	26	24 751	77.9	20.5
060	MALT LIQUORS, BREWING BY-PRODUCT COMMODITIES N.E.C. . . . .	15 (X)	184 584 7	100.0 (X)	100.0 (Z)	223	PUBLIC BUILDING FURNITURE. . . . .	8	6 636	22.2	5.5
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					225	METAL PARTITIONS AND FIXTURES. . .	9	5 018	26.7	4.2
	TOTAL . . . . .	32	909 198	(X)	100.0	899	MISC. MANUF. PROD. N.E.C.. . . .	11	871	12.2	.7
062	WINES, BRANDY, BRANDY SPIRITS. .	9	37 006	6.6	4.1	999	RECEIPTS FROM SERVICES . . . . .	7	1 059	6.2	.9
064	BOTTLED LIQUORS. . . . . COMMODITIES N.E.C. . . . .	26 (X)	537 562 334 630	98.1 (X)	59.1 36.8		COMMODITIES N.E.C. . . . .	(X)	56 316	(X)	46.7
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)						HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
	TOTAL . . . . .	14	630 616	(X)	100.0		TOTAL . . . . .	65	685 951	(X)	100.0
253	GROUNDWOOD PAPER, UNCOATED . . .	5	72 355	22.5	11.5	104	COTTON COLORED YARN FABRICS. . .	3	8 555	2.0	1.2
254	PAPER-MACHINE COATED PAPER . . .	10	203 657	36.8	32.3	108	COTTON SHEETS, PILLOW CASES. . .	8	71 670	17.6	10.4
255	BOOK PAPER, UNCOATED . . . . .	8	83 037	28.6	13.2	129	WOVEN, TUFTED CARPETS, RUGS. . .	17	120 524	69.2	17.6
256	FINE PAPER, INC THIN PAPER . . . .	7	61 714	21.5	9.8	157	CURTAINS, DRAPERIES (EXC. LACE). .	8	26 806	15.7	3.9
	COMMODITIES N.E.C. . . . .	(X)	209 853	(X)	33.3	158	BEDSPREADS, OTHER HOUSE FURN.. .	9	52 976	13.2	7.7
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					226	VENETIAN BLINDS AND SHADES . . .	7	11 145	88.8	1.6
	TOTAL . . . . .	81	802 568	(X)	100.0	431	TABLE, KITCHEN, ART, NOVELTY . . .	7	38 743	83.5	5.6
255	BOOK PAPER, UNCOATED . . . . .	3	1 536	2.0	.2	891	LINOLEUM . . . . .	6	15 451	26.7	2.3
257	COARSE PAPER . . . . .	15	72 651	18.0	9.1		COMMODITIES N.E.C. . . . .	(X)	340 081	(X)	49.6
258	SPECIAL INDUSTRIAL PAPER . . . . .	12	51 651	20.4	6.4		LUMBER AND MILLWORK (SIC 5098 PT.)				
259	SANITARY TISSUE STOCK . . . . .	4	1 848	3.7	.2		TOTAL . . . . .	30	100 086	(X)	100.0
260	CONTAINER BOARD. . . . .	11	164 207	40.5	20.5	207	MILLWORK . . . . .	20	6 305	8.5	6.3
262	FOLDING BOXBOARD STOCK . . . . .	5	22 268	40.0	2.8	208	HARDWOOD PLYWOOD . . . . .	19	10 040	14.2	10.0
264	OFF-MACHINE COATED PAPER . . . . .	6	8 405	55.5	1.0	209	SOFTWOOD PLYWOOD, INTERIOR TYPE .	18	11 192	15.9	11.2
265	OILED, WAXED, WAX LAMINAT PAPER.	7	9 315	14.1	1.2	210	SOFTWOOD PLYWOOD, EXTERIOR TYPE .	18	12 124	17.2	12.1
266	GUMMED PRODUCTS. . . . .	8	7 287	100.0	.9	216	HARDPRESSED WOOD FIBER BOARD . .	20	15 365	18.2	15.4
268	LAMINATED OR COATED WRAPPERS . .	6	15 763	10.7	2.0	445	GYPSON PRODUCTS. . . . .	5	773	5.7	.8
269	OTHER COATED AND PROCESS PAPER .	16	10 754	3.4	1.3	899	MISC. MANUF. PROD. N.E.C.. . . .	4	194	2.0	.2
271	GROCERS' VARIETY BAGS. . . . .	10	52 660	27.9	6.6		COMMODITIES N.E.C. . . . .	(X)	44 093	(X)	44.1
272	SPECIALTY BAGS, LINERS . . . . .	10	20 304	10.2	2.5		CONSTRUCTION MATERIALS (SIC 5098 PT.)				
273	SHIPPING SACKS, MULTI-WALL BAGS.	11	59 801	31.6	7.5		TOTAL . . . . .	105	434 997	(X)	100.0
275	OIE CUT PAPER AND BOARD. . . . .	4	1 121	8.3	.1	207	MILLWORK . . . . .	4	329	11.1	.1
282	PAPERBOARD BOXES, CARTONS. . . .	18	80 598	72.9	10.0	212	PREFABRICATED WOODEN BUILDINGS .	4	1 444	27.2	.3
283	CORRUGATED, SOLID FIBER BOXES. .	13	22 143	15.8	2.8	288	BUILDING PAPER AND BOARD . . . .	14	21 436	31.2	4.9
285	CUPS LID-TIGHT FOOD CONTAINERS .	3	7 309	52.9	.9	387	LOUVO ASPHALT PAVING MIXTURES . .	3	9 177	42.8	2.1
292	PRODUCTS OF COMMERCIAL PRINT . . .	6	19 723	16.7	2.5	388	ASPHALT, FELTS, COATINGS . . . . .	10	20 747	44.4	4.8
674	PARTS, ATTACH FOR ADORERS MACH. .	8	868	5.2	.1	426	FLAT GLASS. . . . .	7	12 787	64.4	2.9
899	MISC. MANUF. PROD. N.E.C.. . . .	8	8 000	10.3	1.0	427	LAMINATED GLASS, INC. SAFETY . . .	7	5 166	26.6	1.2
999	RECEIPTS FROM SERVICES . . . . .	11	1 456	8.0	.2	434	GLASS FIBER, PRESSEO . . . . .	17	1 778	7.6	.4
	COMMODITIES N.E.C. . . . .	(X)	162 900	(X)	20.3	435	CEMENT, HYDRAULIC . . . . .	17	43 598	88.4	10.0
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					438	CLAY REFRACTORIES. . . . .	5	4 249	55.5	1.0
	TOTAL . . . . .	65	147 450	(X)	100.0	441	STRUCTURAL CLAY PRODUCTS, N.E.C.	4	2 018	41.6	.5
293	MANIFOLD BUSINESS FORMS. . . . .	38	54 956	100.0	37.3	445	GYPSON PRODUCTS. . . . .	18	29 098	39.6	6.7
294	GREETING CARDS. . . . .	6	24 588	91.2	16.7	446	CUT STONE PRODUCTS - GRANITE . .	8	6 615	71.4	1.5
295	BLANKBOOKS LOOSELEAF BINDERS . .	6	21 188	71.6	14.4	448	ASBESTOS PRODUCTS. . . . .	18	30 206	40.8	6.9
672	ADDRESSING, DICTATING, DUPLICAT.	18	1 912	8.0	1.3	453	MINERAL WOOL . . . . .	9	1 363	5.0	.3
883	LEAD PENCILS, ART GOODS. . . . .	3	5 751	84.7	3.9	562	FABRICATED METAL . . . . .	14	57 813	64.8	13.3
884	CARBON PAPER, INK RIBBONS. . . . .	7	6 768	73.0	4.6	563	METAL DOORS, SASH, TRIM. . . . .	6	973	12.5	.2
899	MISC. MANUF. PROD. N.E.C.. . . .	6	538	5.5	.4	564	FABRICATED PLATE WORK. . . . .	8	102 597	64.8	23.6
	COMMODITIES N.E.C. . . . .	(X)	31 749	(X)	21.5	565	SHEET METAL WORK . . . . .	14	14 778	31.1	3.4
						567	PREFABRICATED, BLOC. PARTS . . .	7	7 767	45.0	1.8
						584	FABRICATED METAL PRODUCTS, N.E.C.	5	796	6.6	.2
						899	MISC. MANUF. PROD. N.E.C.. . . .	14	4 817	11.5	1.1
						993	READY MIXED CONCRETE, LIME . . .	8	4 840	15.4	1.1
						999	RECEIPTS FROM SERVICES . . . . .	7	11 787	16.2	2.7
							COMMODITIES N.E.C. . . . .	(X)	38 818	(X)	8.9
							AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
							TOTAL . . . . .	52	463 748	(X)	100.0
						868	PHOTOCOPYING, MICROFILMING . . .	28	85 854	31.3	18.5
						869	MOTION PICTURE EQUIPMENT . . . .	3	13 343	7.7	2.9
						872	SENSITIZED PHOTO PAPER, CLOTH. . .	25	32 930	11.0	7.1
						877	GAMES, TOYS. . . . .	7	49 125	74.6	10.6
						878	DOLLS, STUFFED TOY ANIMALS. . . .	7	14 849	29.0	3.2
						881	SPORTING, ATHLETIC GOODS.. . . .	10	31 809	52.2	6.9
						999	RECEIPTS FROM SERVICES . . . . .	17	6 560	3.2	1.4
							COMMODITIES N.E.C. . . . .	(X)	229 278	(X)	49.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3D. **Manufacturers' Sales Branches and Sales Offices—Standard Consolidated Areas,**  
by Kind of Business: 1967—Continued

New York, N.Y.-Northwestern New Jersey SCA —Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					874	WATCHES, CLOCKS, WATCHCASES. . .	11	126 493	91.4	80.4
						885	COSTUME JEWELRY, NOVELTIES . . .	8	22 743	100.0	14.5
							COMMOOTIES N.E.C. . . . .	(X)	8 078	(X)	5.1
	TOTAL . . . . .	57	210 901	(X)	100.0						
289	NEWSPAPERS, MAGAZINES. . . . .	13	37 402	77.6	17.7		ART GOODS AND ADVERTISING				
290	BOOKS. . . . .	16	121 842	91.0	57.8		SPECIALTIES (SIC 5099 PT.)				
291	MISCELLANEOUS PUBLISHING . . . .	6	11 949	44.1	5.7						
292	PRODUCTS OF COMMERCIAL PRINT . . .	28	33 214	96.9	15.7		TOTAL <sup>2</sup> . . . . .	6	2 221	(X)	100.0
293	MANIFOLD BUSINESS FORMS. . . . .	7	1 099	16.1	.5						
295	BLANKBOOKS LOOSELEAF BINDERS . .	7	4 222	6.4	.2						
672	ADDRESSING, DICTATING, DUPLICAT.	7	1 321	19.3	.6		OTHER PRODUCTS				
674	PARTS, ATTACH FOR ADDRESS MACH. .	7	347	6.4	.2		(SIC 5099 PT.)				
899	MISC. MANUF. PROO. N.E.C. . . . .	8	143	3.1	.1						
999	RECEIPTS FROM SERVICES . . . . .	12	1 869	9.2	.9		TOTAL . . . . .	101	663 318	(X)	100.0
	COMMOOTIES N.E.C. . . . .	(X)	1 293	(X)	.6						
	FARM SUPPLIES (SIC 5099 PT.)					132	YARNS, EXCEPT WOOL . . . . .	7	27 340	91.1	4.1
						141	TEXTILE GOODS, N.E.C. . . . .	8	35 540	46.1	5.4
						274	WALLPAPER. . . . .	4	4 183	60.0	.6
						899	MISC. MANUF. PROO. N.E.C. . . . .	53	108 488	65.8	16.4
	TOTAL <sup>2</sup> . . . . .	8	139 498	(X)	100.0	999	RECEIPTS FROM SERVICES . . . . .	11	2 617	25.0	.4
							COMMOOTIES N.E.C. . . . .	(X)	485 150	(X)	73.1
	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)										
	TOTAL . . . . .	21	157 314	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.

<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

Chicago, Ill.-Northwestern Indiana SCA

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
 †Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 3D. Manufacturers' Sales Branches and Sales Offices—Standard Consolidated Areas,  
by Kind of Business: 1967—Continued

Chicago, Ill.-Northwestern Indiana SCA—Continued

Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
021	COTTAGE CHEESE, BUTTERMILK . . . .	18	7 850	9.9	4.8	712	OTHER MOTORS, GENERATORS . . . .	13	29 999	9.0	3.0
027	CANNED FRUIT JUICES . . . . .	7	257	1.0	.2	713	PARTS, SUPPLIES FOR MOTORS . . . .	9	2 436	1.6	.2
073	MARGERINES . . . . .	9	2 285	2.8	1.4	714	GENERAL INDUSTRIAL POWER CIRCUIT	25	65 845	12.9	6.6
079	OTHER FOOD PRODUCTS . . . . .	5	1 289	1.8	.8	717	ELECTRIC INDUSTRIAL GOODS, N.E.C.	15	18 926	5.5	1.9
902	SHELL EGGS . . . . .	7	129	.6	.1	726	ELECTRIC LAMPS . . . . .	10	37 163	15.0	3.7
	COMMOITIES N.E.C. . . . .	(X)	33 632	(X)	20.4	728	COMMERCIAL, ELECTRICAL FIXTURES.	9	14 344	4.2	1.4
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					732	OTHER ELECT., NONELECTRIC LIGHT.	6	2 185	1.9	.2
	TOTAL . . . . .	3	(0)	(X)	100.0	733	CURRENT CARRYING WIRING DEVICES.	13	19 327	14.3	1.9
011	PREPARED POULTRY, SMALL GAME . . .	3	(0)	57.7	57.7	734	NONCURRENT CARRYING DEVICES . . .	14	3 840	1.2	.4
	COMMOITIES N.E.C. . . . .	(X)	(0)	(X)	42.3	742	TELEPHONE SWITCHING . . . . .	4	130 029	36.8	12.9
	CONFECTIONERY (SIC 5045)					744	RADIO, TV COMMUNICATIONS EQUIP..	5	5 755	2.1	.6
	TOTAL . . . . .	13	72 419	(X)	100.0	751	ELECTRONIC COMPONENTS, N.E.C..	7	2 018	.6	.2
055	CONFECTIONERY PRODUCTS . . . . .	6	22 072	52.2	30.5	758	COPPER, COPPER-BASE ALLOY WIRE . .	8	5 230	1.9	.5
	COMMOITIES N.E.C. . . . .	(X)	50 347	(X)	69.5	761	COMMUNICATION WIRE, CABLE . . . .	9	37 156	13.9	3.7
	MEATS AND MEAT PRODUCTS (SIC 5047)					762	MAGNET WIRE . . . . .	11	32 777	11.4	3.3
	TOTAL . . . . .	27	203 775	(X)	100.0	763	POWER WIRE, CABLE . . . . .	10	17 969	24.3	1.8
001	FRESH BEEF . . . . .	20	67 716	54.2	33.2	764	OTHER DRAIN, INSUL NONFER WIRE . .	13	25 012	9.0	2.5
004	PROCESSED PORK . . . . .	17	13 397	12.4	6.6	899	MISC. MANUF. PROD. N.E.C..	11	7 223	5.5	.7
005	LARD . . . . .	13	303	.2	.1	999	RECEIPTS FROM SERVICES . . . . .	9	40 861	9.5	4.1
006	SAUSAGE, OTHER PREPARED MEATS . .	16	6 496	6.7	3.2		COMMOITIES N.E.C. . . . .	(X)	347 416	(X)	34.6
007	CANNED MEATS, EXC. OOG FOOD . . .	12	827	1.7	.4		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
011	PREPARED POULTRY, SMALL GAME . . .	13	4 247	4.9	2.1		TOTAL <sup>2</sup> . . . . .	30	907 036	(X)	100.0
013	CREAMERY BUTTER . . . . .	11	852	1.0	.4		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
014	NATURAL CHEESE, PROCESSED CHEESE	14	1 205	1.2	.6		TOTAL . . . . .	40	336 055	(X)	100.0
035	FROZEN PREPARED FOODS . . . . .	5	374	1.1	.2	744	RADIO, TV COMMUNICATIONS EQUIP..	21	82 509	49.6	24.6
072	SHORTENINGS, COOKING OILS . . . .	10	343	1.2	.2	745	ELECTRON TUBES, RECEIVING TYPES.	8	75 717	43.9	22.5
073	MARGERINES . . . . .	10	192	.2	.1	746	CATHODE RAY PICTURE TUBES . . . .	7	21 622	13.0	6.4
902	SHELL EGGS . . . . .	9	482	.6	.2	747	TRANSMITTING, INDUSTRIAL TUBES . .	5	12 144	10.1	3.6
	COMMOITIES N.E.C. . . . .	(X)	107 341	(X)	52.7	748	TRANSISTORS, RECTIFIERS . . . . .	15	47 253	32.7	14.1
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					751	ELECTRONIC COMPONENTS, N.E.C..	16	51 051	27.9	15.2
	TOTAL . . . . .	88	652 970	(X)	100.0	999	RECEIPTS FROM SERVICES . . . . .	5	7 236	13.4	2.2
007	CANNED MEATS, EXC. OOG FOOD . . .	8	4 740	9.3	.7		COMMOITIES N.E.C. . . . .	(X)	38 523	(X)	11.5
014	NATURAL CHEESE, PROCESSED CHEESE	7	547	4.3	.1		HARDWARE (SIC 5072)				
015	DRY MILK PRODUCTS . . . . .	4	801	3.7	.1		TOTAL . . . . .	44	110 686	(X)	100.0
022	CANNED, CURED SEAFOODS . . . . .	5	2 508	6.1	.4	553	MECHANICS, HAND SERVICE TOOLS . .	8	11 730	46.2	10.6
025	CANNED FRUITS . . . . .	5	6 292	22.7	1.0	554	HAND SAWS, SAW BLADES . . . . .	6	10 611	47.5	9.6
027	CANNED FRUIT JUICES . . . . .	4	2 520	6.2	.4	555	BUILDERS' HARDWARE . . . . .	5	7 988	64.8	7.2
029	OTHER CANNED SPECIALTIES . . . . .	5	8 861	7.0	1.4	556	OTHER HARDWARE . . . . .	9	14 212	42.1	12.8
030	DRIZZ, DEHYDRATED FRUITS, VEG. . .	10	8 054	9.7	1.2	568	BOLTS, NUTS, WASHERS, RIVETS . . .	10	22 710	72.4	20.5
031	PICKLES, SAUCES . . . . .	16	11 226	5.4	1.7	573	FABRICATED WIRE PRODUCTS, N.E.C.	7	10 878	52.9	9.8
036	WHEAT FLOUR, EXCEPT BLEND . . .	6	11 419	7.3	1.7	584	FABRICATED METAL PRODUCTS, N.E.C.	9	10 851	84.4	9.8
038	SELF-RISING, PREPARED FLOUR . . .	10	29 496	16.7	4.5		COMMOITIES N.E.C. . . . .	(X)	21 706	(X)	19.6
044	CEREAL BREAKFAST FOODS . . . . .	8	46 373	26.0	7.1		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
046	WET CORN MILLING PRODUCTS . . . .	9	56 636	47.4	8.7		TOTAL . . . . .	12	68 495	(X)	100.0
051	BISSUITS, CRACKERS, PRETZELS . . .	12	11 353	65.9	1.7	558	PLUMBING FIXTURE FITTINGS, TRIM.	5	6 880	37.8	10.0
052	OTHER DRY BAKERY PRODUCTS . . . .	25	13 760	11.6	2.1	561	NONELECTRIC HEATING EQUIPMENT . .	7	5 663	43.9	8.3
065	BOTTLED, CANNED SOFT DRINKS . . .	5	2 306	33.3	.4		COMMOITIES N.E.C. . . . .	(X)	55 952	(X)	81.7
066	FLAVORINGS . . . . .	10	40 069	23.3	6.1		AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
070	ROASTED COFFEE . . . . .	7	61 828	41.4	9.5		TOTAL . . . . .	18	86 809	(X)	100.0
071	CONCENTRATED COFFEE . . . . .	6	20 111	13.1	3.1	678	HEAT TRANSFER EQUIPMENT . . . . .	5	7 853	28.7	9.0
075	MACARONI, NOODLE PRODUCTS . . . .	4	888	1.8	.1	681	AIR CONDITIONERS, ROOM . . . . .	8	31 642	44.0	36.5
076	DESSERTS, READY-TO-MIX . . . . .	7	15 288	11.7	2.3	682	COMMERCIAL REFRIGERATION EQUIP..	9	6 450	16.3	7.4
078	SWEETENINGS, SYRUPS, MOLASSES . .	13	5 204	3.0	.8	683	OTHER REFRIGERATION EQUIP. . . . .	6	18 480	66.9	21.3
079	OTHER FOOD PRODUCTS . . . . .	26	34 694	12.7	5.3	999	RECEIPTS FROM SERVICES . . . . .	4	1 701	8.7	2.0
904	TEA . . . . .	7	9 214	12.5	1.4		COMMOITIES N.E.C. . . . .	(X)	20 683	(X)	23.8
	COMMOITIES N.E.C. . . . .	(X)	248 782	(X)	38.1		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)						TOTAL . . . . .	86	425 141	(X)	100.0
	TOTAL . . . . .	90	1 005 040	(X)	100.0	275	ONE CUT PAPER AND BOARD . . . . .	11	1 763	3.5	.4
701	EQUIPMENT FOR TESTING ELECT. . . .	14	15 719	5.3	1.6	651	PRINTING TRADES MACHINERY . . . .	11	747	.3	.2
702	OTHER ELECTRICAL MEASURING INSTR.	17	4 711	1.5	.5	664	ELECT. DATA PROCESSING MACHINE . .	18	242 814	80.8	57.1
703	POWER, DISTRIBUTION TRANSFORMERS	14	34 421	9.7	3.4	665	PARTS FOR ELECTRONIC DATA . . . .	17	4 587	1.6	1.1
704	OTHER TRANSFORMERS . . . . .	9	12 218	3.6	1.2	666	COMPUTING, ACCOUNTING MACHINES . .	35	42 321	47.6	10.0
705	SWITCH GEAR, RELAYS . . . . .	28	33 160	6.2	3.3	668	TYPEWRITERS, PARTS . . . . .	20	28 733	12.2	6.8
706	CIRCUIT BREAKERS . . . . .	17	14 412	4.0	1.4						
707	FRACTIONAL HORSEPOWER MOTORS . . .	15	23 691	6.9	2.4						
708	INTEGRAL HORSEPOWER MOTORS . . . .	19	18 301	5.1	1.8						
711	MOTOR GENERATOR SETS . . . . .	6	2 896	1.0	.3						

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 3D. Manufacturers' Sales Branches and Sales Offices—Standard Consolidated Areas, by Kind of Business: 1967—Continued

Chicago, Ill.-Northwestern Indiana SCA—Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
672	ADDRESSING, DICTATING, DUPLICAT.	31	19 377	8.5	4.6		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
674	PARTS, ATTACH FOR ADDRESS MACH. . .	21	4 856	14.6	1.1						
751	ELECTRONIC COMPONENTS, N.E.C.. . .	5	352	.2	.1						
884	CARBON PAPER, INK RIBBONS, . . . .	16	2 954	1.2	.7		TOTAL . . . . .	35	72 032	(X)	100.0
899	MISC. MANUF. PROD. N.E.C.. . . . .	8	1 369	2.6	.3						
907	MACHINE RENTAL, ROYALTIES . . . . .	24	9 445	11.4	2.2	754	X-RAY, THERAPEUTIC APPARATUS . .	3	3 133	86.0	4.3
999	RECEIPTS FROM SERVICES . . . . .	50	14 878	10.9	3.5	863	SURGICAL, ORTHOPEDIC. . . . .	3	8 994	80.1	12.5
	COMMODITIES N.E.C. . . . .	(X)	50 945	(X)	12.0	866	OPHTHALMIC GOODS . . . . .	12	21 876	66.5	30.4
							COMMODITIES N.E.C. . . . .	(X)	38 029	(X)	52.8
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)						SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
	TOTAL . . . . .	16	95 109	(X)	100.0		TOTAL . . . . .	19	35 106	(X)	100.0
626	OTHER CONSTRUCTION MACHINERY . . .	11	10 896	35.7	11.5						
627	MINING MACHINERY, EQUIPMENT . . .	4	9 445	42.3	9.9	685	SERVICE INDUSTRY MACH. N.E.C.. . .	16	25 060	82.1	71.4
907	MACHINE RENTAL, ROYALTIES . . . . .	4	1 224	4.9	1.3		COMMODITIES N.E.C. . . . .	(X)	10 046	(X)	28.6
	COMMODITIES N.E.C. . . . .	(X)	73 544	(X)	77.3						
	FARM MACHINERY AND EQUIPMENT (SIC 5083)						TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
	TOTAL <sup>2</sup> . . . . .	6	30 181	(X)	100.0		TOTAL <sup>2</sup> . . . . .	8	69 465	(X)	100.0
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)						COAL (SIC 5091 PT.)				
	TOTAL . . . . .	174	652 136	(X)	100.0		TOTAL . . . . .	5	64 456	(X)	100.0
626	OTHER CONSTRUCTION MACHINERY . . .	4	868	2.0	.1						
627	MINING MACHINERY, EQUIPMENT, . . .	11	2 112	2.5	.3		374	COAL, BITUMINOUS . . . . .	5	64 454	100.0
635	CONVEYORS, PARTS, ATTACHMENTS . . .	9	18 176	80.0	2.8		COMMODITIES N.E.C. . . . .	(X)	2	(X)	(2)
636	HOISTS, CRANES, MONORAILS, . . . .	5	11 489	31.5	1.8						
637	INDUSTRIAL TRUCKS, TRACTORS, . . . .	7	21 527	91.6	3.3						
638	METAL-CUTTING, BORING, DRILLING, . .	10	35 711	75.3	5.5						
641	METAL PUNCHING, PRESSING . . . . .	5	5 528	21.0	.8						
642	SPECIAL DIES, TOOLS, . . . . .	5	728	3.7	.1						
643	SMALL CUTTING TOOLS, . . . . .	12	30 908	77.0	4.7						
644	METALWORKING MACHINERY, N.E.C. . . .	25	21 005	36.7	3.2		METAL SALES OFFICES (SIC 5091 PT.)				
645	FOOD PRODUCTS MACHINERY, . . . . .	13	6 011	45.0	.9						
648	PAPER INDUSTRIES MACHINERY, PTS. . .	5	7 160	31.4	1.1						
651	PRINTING TRADES MACHINERY, . . . . .	15	44 819	98.5	6.9						
652	CHEMICAL MANUFACTURING MACHINERY .	4	2 590	66.6	.4						
655	OTHER SPECIAL INDUSTRIAL MACH. . . .	14	31 158	64.8	4.8						
656	PUMPS, COMPRESSORS, PARTS, . . . . .	32	59 593	51.7	9.1						
661	BLOWERS AND FANS, . . . . .	11	6 246	12.9	1.0		501	IRON AND STEEL PRODUCTS, . . . . .	12	67 393	6.4
662	POWER TRANSMISSION EQUIPMENT . . . .	4	5 130	16.6	.8		502	IRON AND STEEL PRODUCTS (FLAT) . .	21	518 885	41.5
663	OTHER GENERAL INDUSTRY MACHINERY .	29	41 408	32.8	6.3		503	IRON AND STEEL WIRE, WIRE PROO..	15	51 553	4.7
678	HEAT TRANSFER EQUIPMENT, . . . . .	4	1 938	6.5	.3		504	IRON AND STEEL FINISHED PRODUCTS	11	256 049	28.2
715	WELDING APPARATUS, . . . . .	3	3 703	22.2	.6		505	CAST IRON PIPE, TUBING, . . . . .	3	4 213	66.6
855	INDUSTRIAL PROCESS INSTRUMENTS . . .	12	13 729	43.7	2.1		506	IRON AND STEEL PIPE, TUBING, . . .	16	133 480	11.6
857	OTHER MECH. CONTROL INSTRUM. . . . .	5	8 138	92.3	1.2		507	OTHER CARBON STEEL PRODUCTS, . .	12	43 391	8.5
899	MISC. MANUF. PROD. N.E.C.. . . . .	14	4 325	6.6	.7		508	ALLOY STEEL, . . . . .	19	145 770	11.5
907	MACHINE RENTAL, ROYALTIES . . . . .	14	4 290	9.4	.7		511	STAINLESS STEEL, . . . . .	13	50 531	5.2
999	RECEIPTS FROM SERVICES . . . . .	47	25 152	15.2	3.9		513	OTHER COPPER AND BRASS MILL PROO	6	26 157	100.0
	COMMODITIES N.E.C. . . . .	(X)	238 694	(X)	36.6		514	ALUMINUM SHAPES, FORMS, ETC. . .	18	223 746	96.2
	INDUSTRIAL SUPPLIES (SIC 5085)						515	NONFERROUS METALS, . . . . .	9	27 717	47.0
	TOTAL . . . . .	104	507 012	(X)	100.0		551	METAL CANS, . . . . .	5	95 844	73.3
217	WOOD PRODUCTS, N.E.C.. . . . .	5	24 453	43.6	4.8		582	METAL FOIL AND LEAF, . . . . .	5	17 798	18.5
406	RUBBER BELTS, BELTING, . . . . .	5	8 980	25.3	1.8		584	FABRICATED METAL PRODUCTS, N.E.C.	6	17 525	4.9
407	RUBBER HOSE, TUBING, . . . . .	5	12 264	34.7	2.4			COMMODITIES N.E.C. . . . .	(X)	54 545	(X)
412	MECHANICAL RUBBER GOODS, N.E.C.. . .	9	8 765	15.4	1.7			TOBACCO AND ITS PRODUCTS (SIC 5094)			
415	INDUSTRIAL PLASTIC PRODUCTS, . . . .	6	3 659	21.2	.7			TOTAL . . . . .	3	(D)	(X)
416	PLASTIC PRODUCT, N.E.C.. . . . .	18	22 413	18.4	4.4			BEER AND ALE (SIC 5095 PT.)			
428	GLASS CONTAINERS, . . . . .	8	67 579	70.3	13.3			TOTAL . . . . .	3	(D)	(X)
434	GLASS FIBER, PRESSED, . . . . .	6	8 099	10.0	1.6						
438	CLAY REFRACTORIES, . . . . .	4	8 882	35.2	1.8		060	MALT LIQUORS, BREWING BY-PRODUCT	3	(D)	100.0
451	GASKETS, PACKING, ASBESTOS, . . . .	4	3 271	85.7	.6			WINE AND DISTILLED SPIRITS (SIC 5095 PT.)			
453	MINERAL WOOL, . . . . .	8	17 009	25.9	3.5			TOTAL . . . . .	18	352 749	(X)
454	NONCLAY REFRACTORIES, . . . . .	6	20 556	55.4	4.1						
455	OTHER NONMETAL MINERAL PROD. . . .	4	7 612	20.5	1.5		062	WINES, BRANDY, BRANDY SPIRITS, . .	8	42 833	14.5
571	METAL STAMPINGS, . . . . .	8	21 718	35.5	4.3		064	BOTTLED LIQUORS, . . . . .	14	291 627	98.1
578	FITTINGS, UNIONS FOR PIPING, . . . .	5	10 151	68.9	2.0			COMMODITIES N.E.C. . . . .	(X)	18 289	(X)
581	OTHER VALVES, FITTINGS, . . . . .	13	31 145	53.0	6.1						
582	METAL FOIL AND LEAF, . . . . .	3	7 016	70.0	1.4						
657	BALL, ROLLER BEARINGS, . . . . .	8	38 782	92.6	7.6						
662	POWER TRANSMISSION EQUIPMENT . . .	8	26 848	100.0	5.3						
715	WELDING APPARATUS, . . . . .	5	8 169	84.2	1.6						
899	MISC. MANUF. PROD. N.E.C.. . . . .	8	3 410	5.8	.7						
999	RECEIPTS FROM SERVICES . . . . .	8	5 771	12.3	1.1						
	COMMODITIES N.E.C. . . . .	(X)	139 860	(X)	27.6			PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)			
								TOTAL . . . . .	11	221 755	(X)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 3D. Manufacturers' Sales Branches and Sales Offices—Standard Consolidated Areas,  
by Kind of Business: 1967—Continued

Chicago, Ill.-Northwestern Indiana SCA —Continued

Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Product line key	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines				
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-			
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>		
253	GROUNDWOOD PAPER, UNCOATED . . . .	4	17 456	17.3	7.9	217	WOOD PRODUCTS, N.E.C. . . . .	7	2 594	9.8	2.2		
254	PAPER-MACHINE COATED PAPER . . . .	9	97 034	44.0	43.8	445	GYPSUM PRODUCTS. . . . .	5	1 240	10.6	1.1		
255	BOOK PAPER, UNCOATED . . . . .	7	44 744	24.4	20.2	563	METAL DOORS, SASH, TRIM. . . . .	7	6 546	78.8	5.6		
256	FINE PAPER, INC THIN PAPER . . . .	5	28 394	17.4	12.8	584	FABRICATED METAL PRODUCTS, N.E.C.	3	842	10.4	.7		
257	COARSE PAPER . . . . .	3	11 084	8.6	5.0	899	MISC. MANUF. PROD. N.E.C. . . . .	7	1 045	5.6	.9		
	COMMOOITIES N.E.C. . . . .	(X)	23 043	(X)	10.4		COMMOOITIES N.E.C. . . . .	(X)	15 771	(X)	13.5		
INDOUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)						CONSTRUCTION MATERIALS (SIC 5098 PT.)							
TOTAL . . . . .			57	434 959	(X)	100.0	TOTAL . . . . .			72	488 394	(X)	100.0
141	TEXTILE GOODS, N.E.C. . . . .	4	2 096	2.3	.5	388	ASPHALT, FELTS, COATINGS . . . . .	8	19 173	48.1	3.9		
256	FINE PAPER, INC THIN PAPER . . . .	4	20 292	19.2	4.7	426	FLAT GLASS . . . . .	4	14 488	71.4	3.0		
257	COARSE PAPER . . . . .	14	27 108	22.3	6.2	427	LAMINATED GLASS, INC. SAFETY . . . .	4	4 018	19.0	.8		
258	SPECIAL INDUSTRIAL PAPER . . . . .	11	18 304	15.7	4.2	435	CEMENT, HYDRAULIC. . . . .	9	77 368	96.9	15.8		
259	SANITARY TISSUE STOCK. . . . .	4	1 084	1.1	.2	445	GYPSUM PRODUCTS. . . . .	9	21 496	55.6	4.4		
260	CONTAINER BOARD. . . . .	7	18 917	24.4	4.3	448	ASBESTOS PRODUCTS. . . . .	12	47 647	64.9	9.8		
261	SPECIAL FOOD BOARD . . . . .	8	20 795	15.5	4.8	453	MINERAL WOOL . . . . .	8	1 227	5.2	.3		
262	FOLDING BOXBOARD STOCK . . . . .	7	15 464	11.6	3.6	562	FABRICATED METAL . . . . .	11	34 717	45.8	7.1		
264	OFF-MACHINE COATED PAPER . . . . .	5	5 734	5.6	1.3	563	METAL DOORS, SASH, TRIM. . . . .	4	4 319	19.5	.9		
265	OILED, WAXED, WAX LAMINAT PAPER.	5	4 426	5.4	1.0	564	FABRICATED PLATE WORK. . . . .	6	31 495	59.2	6.4		
266	GUMMED PRODUCTS. . . . .	6	4 019	8.4	.9	565	SHEET METAL WORK . . . . .	12	10 858	42.3	2.2		
268	LAMINATED OR COATED WRAPPERS . . .	6	5 899	7.6	1.4	567	PREFABRICATED, BLOC, PARTS . . . .	7	37 889	70.2	7.8		
269	OTHER COATED AND PROCESS PAPER . .	13	10 011	4.1	2.3	899	MISC. MANUF. PROD. N.E.C. . . . .	7	2 981	8.4	.6		
271	GROCERS' VARIETY BAGS. . . . .	10	9 740	13.4	2.2	999	RECEIPTS FROM SERVICES . . . . .	5	3 043	11.5	.6		
272	SPECIALTY BAGS, LINERS . . . . .	10	4 989	5.1	1.1		COMMOOITIES N.E.C. . . . .	(X)	177 675	(X)	36.4		
273	SHIPPING SACKS, MULTI-WALL BAGS.	12	18 469	24.1	4.2								
282	PAPERBOARD BOXES, CARTONS. . . .	10	44 196	55.7	10.2								
283	CORRUGATED, SOLID FIBER BOXES. . .	11	30 789	32.7	7.1		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)						
287	FIBER CANS, TUBES, DRUMS, ETC. . .	4	9 701	48.8	2.2		TOTAL . . . . .	29	426 197	(X)	100.0		
292	PRODUCTS OF COMMERCIAL PRINT . . .	5	9 600	8.5	2.2								
672	ADDRESSING, DICTATING, DUPLICAT.	5	2 171	29.4	.5								
674	PARTS, ATTACH FOR ADDRES MACH. . .	5	535	5.8	.1								
899	MISC. MANUF. PROD. N.E.C. . . . .	5	1 677	3.5	.4	867	STILL PICTURE EQUIPMENT. . . . .	5	83 896	30.5	19.7		
999	RECEIPTS FROM SERVICES. . . . .	6	740	11.7	.2	869	MOTION PICTURE EQUIPMENT . . . .	4	46 509	19.7	10.9		
	COMMOOITIES N.E.C. . . . .	(X)	148 203	(X)	34.1	872	SENSITIZED PHOTO PAPER, CLOTH. . .	13	36 597	13.7	8.6		
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					881	SPORTING, ATHLETIC GOODS. . . . .	5	34 374	100.0	8.1		
	TOTAL . . . . .	39	75 597	(X)	100.0	999	RECEIPTS FROM SERVICES . . . . .	8	1 777	.8	.4		
							COMMOOITIES N.E.C. . . . .	(X)	223 044	(X)	52.3		
293	MANIFOLO BUSINESS FORMS. . . . .	20	26 963	100.0	35.7		BOOKS, PERIOICALS, AND NEWSPAPERS (SIC 5099 PT.)						
294	GREETING CARDS . . . . .	4	9 545	91.3	12.6		TOTAL . . . . .	46	113 864	(X)	100.0		
672	ADDRESSING, DICTATING, DUPLICAT.	16	1 616	7.3	2.1	289	NEWSPAPERS, MAGAZINES. . . . .	10	28 496	92.5	25.0		
883	LEAD PENCILS, ART GOODS. . . . .	4	7 138	75.2	9.4	290	BOOKS. . . . .	13	62 944	85.8	55.3		
884	CARBON PAPER, INK RIBBONS. . . . .	6	2 255	38.4	3.0	291	MISCELLANEOUS PUBLISHING . . . .	6	2 557	11.0	2.2		
899	MISC. MANUF. PROD. N.E.C. . . . .	4	448	4.2	.6	292	PRODUCTS OF COMMERCIAL PRINT . . .	20	15 737	100.0	13.8		
	COMMOOITIES N.E.C. . . . .	(X)	27 632	(X)	36.6	293	MANIFOLO BUSINESS FORMS. . . . .	5	717	26.0	.6		
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					999	RECEIPTS FROM SERVICES . . . . .	7	1 401	7.1	1.2		
	TOTAL . . . . .	26	86 501	(X)	100.0		COMMOOITIES N.E.C. . . . .	(X)	2 012	(X)	1.8		
218	WOOD HOUSEHOLD FURNITURE . . . .	5	1 560	30.5	1.8		FARM SUPPLIES (SIC 5099 PT.)						
221	HOUSEHOLD FURNITURE, N.E.C. . . . .	7	19 484	83.3	22.5		TOTAL <sup>2</sup> . . . . .	5	171 769	(X)	100.0		
222	METAL OFFICE FURNITURE . . . . .	10	14 144	84.5	16.4								
	COMMOOITIES N.E.C. . . . .	(X)	51 313	(X)	59.3		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)						
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)						TOTAL <sup>2</sup> . . . . .	6	20 209	(X)	100.0		
	TOTAL . . . . .	36	158 660	(X)	100.0		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)						
108	COTTON SHEETS, PILLOW CASES. . . .	5	18 770	38.8	11.8		TOTAL . . . . .	2	(D)	(X)	100.0		
109	COTTON TOWELS, WASH CLOTHS . . . .	5	15 094	31.2	9.5								
129	WOVEN, TUFTED CARPETS, RUGS. . . .	10	32 850	91.1	20.7		OTHER PRODUCTS (SIC 5099 PT.)						
158	BEOSPREADS, OTHER HOUSE FURN. . . .	5	9 619	22.4	6.1		TOTAL . . . . .	38	171 569	(X)	100.0		
226	VENETIAN BLINDS AND SHADES . . . .	4	4 620	96.6	2.9								
431	TABLE, KITCHEN, ART, NOVELTY . . . .	6	29 436	51.5	18.6	365	GLUE AND GELATIN . . . . .	3	9 036	64.6	5.3		
	COMMOOITIES N.E.C. . . . .	(X)	48 271	(X)	30.4	899	MISC. MANUF. PROD. N.E.C. . . . .	20	31 237	46.1	18.2		
	LUMBER AND MILLWORK (SIC 5098 PT.)					999	RECEIPTS FROM SERVICES . . . . .	5	1 618	17.6	.9		
	TOTAL . . . . .	29	116 499	(X)	100.0		COMMOOITIES N.E.C. . . . .	(X)	129 678	(X)	75.6		
202	ROUGH LUMBER AND SAWED TIES. . . .	6	5 851	9.5	5.0								
203	DRESSED LUMBER . . . . .	11	27 186	39.4	23.3								
204	SOFTWOOD CUT STOCK, FLOORING . . . .	4	2 535	4.7	2.2								
207	MILLWORK . . . . .	15	10 607	20.8	9.1								
208	HAROWOOD PLYWOOD . . . . .	13	7 403	17.5	6.4								
209	SOFTWOOD PLYWOOD, INTERIOR TYPE. . .	13	16 694	23.3	14.3								
210	SOFTWOOD PLYWOOD, EXTERIOR TYPE. . .	13	13 179	18.4	11.3								
216	HAROPRESSED WOOD FIBER BOARD . . . .	12	5 006	12.8	4.3								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 4A. Merchandise Agents and Brokers—United States, by Broad Commodity Line: 1967

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>	Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>1</sup>
UNITED STATES					UNITED STATES--CONTINUED				
000	TOTAL . . . . .	26 068	60 662 452	100.0	432	FARM, DAIRY MACHINERY, PARTS . . . . .	79	62 928	.1
111	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	149	583 537	1.0	441	FOOD PROCESSING MACHINERY EQUIP. . . . .	201	112 101	.2
112	TRUCKS, TRUCK TRACTORS . . . . .	81	67 437	.1	442	GEN. PURPOSE INDUSTRIAL MACH. . . . .	1 177	739 586	1.2
121	MACHINE SHOP SALES AND LABOR . . . . .	62	33 976	.1	443	METAL-WORKING MACHINERY . . . . .	612	683 757	1.1
122	NEW AND REBUILT PARTS . . . . .	704	1 007 304	1.7	444	MATERIALS HANDLING EQUIPMENT . . . . .	476	299 559	.5
123	AUTOMOTIVE GLASS . . . . .	12	3 211	(2)	445	OIL WELL, OIL REFINING MACH. . . . .	162	88 216	.1
124	USEO AUTO PARTS, EQUIP., ACCESS. . . . .	27	18 508	(2)	446	PRINTING TRADES MACHINERY . . . . .	19	6 361	(2)
125	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	61	37 493	.1	447	OTHER SPECIAL IND. MACH. . . . .	520	386 254	.6
131	TIRES AND TUBES . . . . .	57	37 086	.1	448	USEO OR REBUILT MACH. EQUIP. . . . .	156	42 672	.1
132	RECAPPEO TIRES . . . . .	12	2 089	(2)	451	BEARINGS, POWER, TRANSMISSION. . . . .	230	118 234	.2
141	PHARMACEUTICALS, ANTIBIOTICS . . . . .	63	66 358	.1	461	INDUSTRIAL VALVES, FITTINGS . . . . .	509	208 088	.3
142	HEALTH PRODUCTS . . . . .	67	102 846	.2	471	WELOING EQUIPMENT, SUPPLIES . . . . .	65	38 795	.1
143	BEAUTY AIDS . . . . .	340	193 792	.3	482	BOTTLE SUPPLIES . . . . .	44	56 014	.1
145	ORUGGIST SUNDRIES . . . . .	76	122 920	.2	483	PRINTING, DUPLICATING INKS . . . . .	10	3 217	(2)
151	PAINTS, VARNISHES, LACQUERS . . . . .	160	90 427	.1	484	ABRASIVES, ABRASIVE MATERIALS . . . . .	141	41 400	.1
161	SOAPS AND OETERGENTS . . . . .	502	170 379	.3	485	INDUSTRIAL LEATHER, LEATHER BELT . . . . .	19	2 985	(2)
162	INDUSTRIAL CHEMICALS . . . . .	703	787 901	1.3	486	MECHANICAL RUBBER GOODS . . . . .	105	78 937	.1
171	YARD OR PIECE GOODS . . . . .	488	1 667 442	2.7	487	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	43	26 651	(2)
172	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	97	151 846	.3	491	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	742	420 160	.7
173	KNIT FABRICS, KNITTING YARNS . . . . .	120	222 124	.4	511	DENTAL EQUIPMENT, SUPPLIES . . . . .	12	3 682	(2)
181	MEN'S, BOYS' CLOTHING . . . . .	468	620 137	1.0	512	SCHOOL EQUIPMENT, SUPPLIES . . . . .	168	62 834	.1
182	WOMEN'S, CHILD'S CLOTHING . . . . .	814	1 184 305	2.0	513	CHURCH EQUIPMENT, SUPPLIES . . . . .	7	6 200	(2)
183	MILLINERY, MILLINERY SUPPLIES . . . . .	47	37 958	.1	514	SURGICAL, MED., HOSPITAL EQUIP. . . . .	92	53 394	.1
184	DRESSED FURS, FUR CLOTHING . . . . .	49	34 851	.1	515	OPHTHALMIC PRODUCTS . . . . .	26	20 498	(2)
191	SHOES, OTHER FOOTWEAR . . . . .	159	203 229	.3	516	SCIENTIFIC INSTRUMENTS . . . . .	61	35 409	.1
211	FROZEN FOODS . . . . .	1 203	1 810 617	3.0	517	OTHER SCIENTIFIC, PROF. EQUIP. . . . .	36	16 086	(2)
221	BUTTER AND CHEESE . . . . .	234	198 331	.3	521	BEAUTY, BARBER SHOP EQUIPMENT . . . . .	40	40 902	.1
222	ICE CREAM, ICES . . . . .	46	27 331	(2)	522	CUSTODIAL (JANITORS) SUPPLIES . . . . .	39	23 913	(2)
223	MILK, CREAM (FLUID) . . . . .	146	756 506	1.2	523	LAUNDRY, DRY CLEANING MACHINES . . . . .	26	15 302	(2)
224	OTHER DAIRY PRODUCTS . . . . .	187	162 008	.3	531	UPHOLSTERERS' FABRICS, SUPPLIES . . . . .	72	70 196	.1
231	EGGS (SHELL) . . . . .	57	81 665	.1	532	MUNICIPALITY SUPPLIES, EQUIPMENT . . . . .	91	93 329	.2
232	POULTRY . . . . .	91	143 573	.2	533	OTHER SERVICE BUSINESS EQUIPMENT . . . . .	38	21 085	(2)
241	CONFECTIONERY . . . . .	968	598 012	1.0	534	MORTICIANS' GOODS, UNDERTAKERS' . . . . .	17	13 894	.1
251	FISH, SEAFOOD (FRESH FROZEN) . . . . .	171	140 959	.2	535	SHOE REPAIR AND RESOLE MATERIALS . . . . .	26	47 975	.1
261	MEATS, PROVISIONS . . . . .	373	879 622	1.5	541	RAILROAD TRANSPORTATION EQUIP. . . . .	69	99 339	.2
271	FRESH FRUITS, VEGETABLES . . . . .	1 083	2 432 726	4.0	542	SHIP, BOAT . . . . .	58	53 595	.1
281	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	168	57 250	.1	543	AIRCRAFT, AVIATION PARTS . . . . .	164	284 606	.5
282	COFFEE-GREEN . . . . .	40	186 618	.3	544	MISCELLANEOUS TRANSPORTATION . . . . .	4	3 150	(2)
283	TEA, SPICES . . . . .	304	104 387	.2	611	COAL (BITUMINOUS AND ANTHRACITE) . . . . .	189	697 670	1.2
284	BAKERY PRODUCTS . . . . .	272	161 562	.3	612	COKE . . . . .	32	58 233	.1
285	FOOD, BEVERAGE BASIC MATERIALS . . . . .	306	393 426	.6	621	IRON, STEEL PRODS. (SEMI-FINISH) . . . . .	245	528 903	.9
286	CANNED-BOTTLED FOODS . . . . .	1 785	3 325 006	5.5	622	IRON, STEEL PRODUCTS (FLAT) . . . . .	219	326 972	.5
287	SUGAR-REFINED . . . . .	394	926 065	1.5	623	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	194	119 130	.2
289	BREAKFAST FOODS . . . . .	244	88 942	.1	624	IRON, STEEL FINISHED PRODUCTS . . . . .	270	379 669	.6
291	FLOUR, RELATED PRODUCTS . . . . .	309	121 366	.2	625	CAST IRON SOIL PIPE, TUBING . . . . .	21	14 325	(2)
292	MARGARINE, SHORTENINGS . . . . .	414	239 340	.4	626	IRON, STEEL PIPE, TUBING . . . . .	122	172 575	.3
293	PET FOODS--ALL KINDS . . . . .	661	270 833	.4	627	OTHER CARBON STEEL PRODUCTS . . . . .	18	13 031	(2)
294	DRIED, FRUITS, VEGETABLES . . . . .	386	114 983	.2	632	ALLOY STEEL . . . . .	70	59 902	.1
295	SOFT DRINKS, DRINK, WATERS . . . . .	172	71 310	.1	633	STAINLESS STEEL . . . . .	118	85 151	.1
296	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	968	1 049 848	1.7	641	COPPER WIRE (ELECTRICAL ONLY) . . . . .	16	38 277	.1
311	COTTON (RAW) INCL. LINTERS . . . . .	177	910 124	1.5	642	OTHER COPPER, BRASS MILL PRODS. . . . .	90	323 351	.5
312	GRAINS, BEANS, ETC. . . . .	270	2 596 298	4.3	643	ALUMINUM SHAPES, FORMS, ETC. . . . .	172	129 941	.2
313	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	1 740	9 474 782	15.6	644	NONFERROUS METALS . . . . .	111	211 298	.3
321	HIDES, SKINS, PELTS . . . . .	107	257 440	.4	650	PETROLEUM PRODUCTS . . . . .	5	3 003	(2)
322	TOBACCO (LEAF) . . . . .	71	1 323 009	2.2	711	CIGARETTES, CIGARS, TOBACCO . . . . .	43	53 188	.1
323	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	40	146 195	.2	721	BEER, ALE, PORTER, STOUT, ETC. . . . .	66	93 232	.2
324	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	6	4 997	(2)	731	WINES . . . . .	51	59 163	.1
325	PEANUTS, UNROASTED . . . . .	15	74 018	.1	732	SPIRITS . . . . .	56	141 016	.2
326	NUTS (EDIBLE) SHELLED-UNSHELLED . . . . .	13	81 091	.1	741	PRINTING, WRITING PAPER . . . . .	113	133 505	.2
327	OTHER INEDIBLE FARM PRODUCTS . . . . .	49	88 067	.1	742	ROLL NEWSPT, ROTOGRAVURE PAPER . . . . .	20	204 258	.3
331	ELECTRICAL WIRING SUPPLIES . . . . .	1 194	1 180 581	1.9	751	PERSONAL SERVICE PAPERS . . . . .	510	166 054	.3
332	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	82	40 139	.1	752	INDUSTRIAL PAPERS . . . . .	342	251 499	.4
341	NON-CONSOLE RADIOS AND PLAYERS . . . . .	113	48 470	.1	753	SHIPPING ROOM SUPPLIES . . . . .	32	12 711	(2)
342	MAJOR APPLIANCES . . . . .	244	237 065	.4	754	PAPERBOARD, BOXBOARD . . . . .	61	91 842	.2
343	ELECTRIC HOUSEWARES . . . . .	280	213 418	.4	761	STATIONERY, OFFICE SUPPLIES . . . . .	381	210 418	.3
344	ROOM AIR CONDITIONERS . . . . .	45	11 959	(2)	771	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	424	422 873	.7
351	ELECTRONIC TUBES, PARTS ACC. . . . .	1 437	1 913 934	3.2	772	OFFICE, COMM., BUS. FURNITURE . . . . .	326	164 885	.3
361	HARDWARE . . . . .	747	429 224	.7	781	CHINA, GLASSWARE, CROCKERY . . . . .	158	84 580	.1
362	PAINTERS' SUPPLIES . . . . .	69	19 550	(2)	782	HOUSEHOLD LINENS, DOMESTICS . . . . .	81	57 513	.1
371	WARM-AIR HEATING-COOLING EQUIP. . . . .	494	169 098	.3	784	CURTAINS, DRAPES . . . . .	38	19 805	(2)
372	ELEC. RESIDENTIAL SPACE HEATING . . . . .	44	20 257	(2)	785	FLOOR COVERINGS . . . . .	158	190 014	.3
373	HYDRONICS EQUIPMENT, SUPPLIES . . . . .	408	135 877	.2	786	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	109	40 516	.1
374	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	621	406 766	.7	787	KITCHEN UTENSILS, TOOLS, MISC. . . . .	567	290 714	.5
381	CENTRAL AIR CONDITIONING . . . . .	388	225 743	.4	811	LUMBER (ROUGH, DRESSED) . . . . .	279	410 123	.7
382	PARTS SUPPLIES, AND ACCESSORIES . . . . .	97	35 008	.1	812	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	155	117 919	.2
391	COMMERCIAL REFRIGERATORS EQUIP. . . . .	104	46 226	.1	813	WOOD SHINGLES . . . . .	35	4 753	(2)
411	OFFICE MACHINES AND EQUIPMENT . . . . .	373	65 427	.1	814	WOOD MILLWORK (DOORS, ETC.) . . . . .	154	117 957	.2
412	INDICATING, RECORD, INSTRUMENTS . . . . .	245	79 632	.1	815	METAL MILLWORK (DOORS, ETC.) . . . . .	113	54 655	.1
413	COMMERCIAL KITCHEN EQUIPMENT . . . . .	49	36 582	.1	816	VENEER, OTHER WOOD PRODUCTS . . . . .	56	41 803	.1
414	COMMERCIAL FOOD SERVICE EQUIP. . . . .	43	21 637	(2)	821	BRICK, BLOCKS, TILE, CLAY . . . . .	47	34 220	.1
416	STORE, SERVICE SHOP MACHINES . . . . .	108	22 994	(2)	822	CONCRETE PROD., BUILDING STONE . . . . .	35	24 387	(2)
417	SCALES, BALANCES (EX. SCIENTIFIC) . . . . .	43	5 654	(2)	823	CEMENT, LIME, PLASTIC, STUCCO . . . . .	11	4 347	(2)
418	STORE, RESTAURANT FIXTURES . . . . .	86	38 758	.1	824	SAND, GRAVEL, CRUSHED STONE . . . . .	24	19 757	(2)
421	CONSTRUCTION, MINING SUPPLIES . . . . .	241	178 750	.3	831	GLASS (FLAT, BRICK, ETC.) . . . . .	35	48 942	.1
431	GARDEN MACHINERY, EQUIP. SUPP. . . . .	102	63 346	.1	841	INSULATION MATERIALS . . . . .	24	13 186	(2)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.



TABLE 4A. Merchandise Agents and Brokers-United States, by Broad Commodity Line: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>2</sup>	Commodity line code	Kind of business and commodity line	Establishments (number)	Sales <sup>1</sup> (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>2</sup>
UNITED STATES--CONTINUED					UNITED STATES--CONTINUED				
842	ROOFING, SIDING, EQUIPMENT . . . . .	57	23 108	(Z)	876	SEEDS . . . . .	40	26 973	(Z)
851	BUILDING AND CONSTRUCTION PAPER . . . . .	9	1 457	(Z)	881	PRECIOUS STONES (CUT) AND METALS . . . . .	39	70 518	.1
852	WALLBOARD, HARDBOARD . . . . .	29	9 039	(Z)	882	JEWELRY, SILVERWARE, TROPHIES . . . . .	221	110 381	.2
853	ADHESIVES, MASTICS . . . . .	14	7 108	(Z)	891	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	249	109 461	.2
854	STRUCTURAL IRON, STEEL . . . . .	18	7 373	(Z)	892	ADVERTISING SPECIALTIES . . . . .	105	55 292	.1
855	PLASTIC BUILDING MATERIALS . . . . .	50	23 172	(Z)	911	FLOWERS, FLORIST'S SUPPLIES . . . . .	160	126 349	.2
856	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	44	56 022	.1	921	LOGS, PILES, PULPMOOD, POLES . . . . .	123	236 836	.4
857	OTHER BUILDING MATERIALS . . . . .	139	85 646	.1	922	BARRELS, BOXES, BOX SHOOKS, ETC. . . . .	15	29 266	(Z)
861	PHOTOGRAPHIC GOODS . . . . .	87	85 606	.1	931	PHONO., RECORDS, PREREC. TAPES . . . . .	24	23 334	(Z)
862	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	309	315 900	.5	941	MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	39	34 059	.1
863	TOYS, GAMES, FIREWORKS . . . . .	247	302 064	.5	991	OTHER TEXTILE PRODUCTS . . . . .	40	53 766	.1
864	BOATS (OUTBOARD AND ROW BOATS) . . . . .	19	35 724	.1	992	INDUSTRIAL YARNS . . . . .	140	356 324	.6
865	BILLIARDS, POOL, BOWLING EQUIP. . . . .	16	2 102	(Z)	972	VEGET. OILS (COTTONSEED, ETC.) . . . . .	54	568 012	.9
867	OTHER RECREATION, HOBBY GOODS . . . . .	55	45 175	.1	973	LEATHER . . . . .	151	229 457	.4
868	BOOKS, MAGAZINES . . . . .	119	259 039	.4	974	LUGGAGE, SADDLERY, HARNESS . . . . .	27	16 001	(Z)
871	HAY, STRAW, ALFALFA, OTHER . . . . .	42	18 435	(Z)	975	SMOKERS' SUPPLIES AND PIPES . . . . .	15	11 115	(Z)
872	FEEDS (MIXED AND OTHER) . . . . .	54	37 627	.1	976	MISCELLANEOUS LINES . . . . .	665	606 423	.3
873	FEED INGREDIENTS . . . . .	148	395 075	.7	992	COMMODITY CREDIT RECEIPTS . . . . .	27	15 591	(Z)
874	FERTILIZER, FERTILIZER MATERIALS . . . . .	46	121 205	.2	993	OTHER LABOR, SERVICE RECEIPTS . . . . .	813	167 553	.3
875	AGRICULTURAL CHEMICALS . . . . .	64	28 141	(Z)		COMMODITIES N.E.C. . . . .	(X)	2 172 497	(X)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 4B Merchandise Agents and Brokers—United States, by Kind of Business: 1967

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
UNITED STATES											
AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)											
TOTAL . . . . .		201	716 122	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	145	581 486	91.7	81.2	1510	PAINTS, VARNISHES, LACQUERS. . .	101	83 044	83.2	83.2
1111	NEW AUTOMOBILES. . . . .	40	223 774	79.7	31.2	1620	INDUSTRIAL CHEMICALS. . . . .	22	3 191	15.4	3.2
1112	USED AUTOMOBILES. . . . .	103	339 247	93.4	47.4	1624	PLASTIC MATERIALS. . . . .	10	782	12.6	.8
1113	OTHER PASSENGER MOTOR VEHICLES	15	18 465	89.6	2.6	1627	OTHER INDUSTRIAL ORGANIC CHEM.	10	1 313	10.7	1.3
1120	TRUCKS, TRUCK TRACTORS . . . . .	81	67 437	31.5	9.4		OTHER COMMOOTIES. . . . .	(X)	1 097	(X)	1.1
1210	MACHINE SHOP SALES AND LABOR . .	25	5 345	14.0	.7	3610	HARDWARE . . . . .	7	1 166	21.4	1.2
1211	PARTS AND EQUIPMENT. . . . .	22	3 845	10.8	.5	3620	PAINTERS' SUPPLIES . . . . .	13	1 336	13.2	1.3
1212	MACHINE SHOP LABOR . . . . .	18	1 500	6.2	.2	4830	PRINTING, DUPLICATING INKS . . .	5	1 767	10.4	1.8
1220	NEW AND REBUILT PARTS. . . . .	42	32 130	11.4	4.5		COMMOOTIES N.E.C. . . . .	(X)	9 292	(X)	9.3
1221	MOTOR AND CHASSIS PARTS. . . .	34	31 673	11.6	4.4	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					
1225	SUPPLIES AND ACCESSORIES. . . .	10	450	6.6	.1	TOTAL . . . . .		470	756 868	(X)	100.0
	OTHER COMMOOTIES. . . . .	(X)	7	(X)	(Z)	1510	PAINTS, VARNISHES, LACQUERS. . .	14	1 784	7.1	.2
4420	GEN. PURPOSE INDUSTRIAL MACH.. .	9	5 124	5.0	.7	1610	SOAPS AND DETERGENTS . . . . .	60	35 233	38.8	4.7
4421	ENGINES (INCL. INT. COMBUST.). .	7	4 837	5.2	.7	1620	INDUSTRIAL CHEMICALS . . . . .	431	637 533	91.3	84.2
	OTHER COMMOOTIES. . . . .	(X)	287	(X)	(Z)	1621	NAVAL STORES . . . . .	55	17 412	19.4	2.3
9760	MISCELLANEOUS LINES. . . . .	12	3 286	35.7	.5	1622	EXPLOSIVES . . . . .	16	19 738	100.0	2.6
9930	OTHER LABOR, SERVICE RECEIPTS. .	27	10 508	7.7	1.5	1623	ALKALIES AND CHLORINES . . . .	55	26 695	29.6	3.5
	COMMOOTIES N.E.C. . . . .	(X)	10 807	(X)	1.5	1624	PLASTIC MATERIALS. . . . .	108	127 628	51.3	16.9
AUTOMOTIVE EQUIPMENT (SIC 5013)											
TOTAL . . . . .		688	1 105 712	(X)	100.0	1625	COAL TAR PRODUCTS. . . . .	39	20 006	39.3	2.6
1210	MACHINE SHOP SALES AND LABOR . .	37	28 631	86.6	2.6	1626	MAN-MADE FIBERS. . . . .	67	91 105	62.1	12.0
1220	NEW AND REBUILT PARTS. . . . .	586	952 409	93.1	86.1	1627	OTHER INDUSTRIAL ORGANIC CHEM.	182	204 525	61.5	27.0
1230	AUTOMOTIVE GLASS . . . . .	12	3 211	42.8	.3	1628	OTHER IND. INORGANIC CHEM. . .	175	130 421	53.4	17.2
1240	USED AUTO PARTS, EQUIP., ACCESS.	27	18 508	100.0	1.7	2110	FROZEN FOODS . . . . .	8	2 375	15.0	.3
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	61	37 493	79.0	3.4	2850	FOOD, BEVERAGE BASIC MATERIALS .	4	1 519	14.2	.2
1310	TIRES AND TUBES. . . . .	22	2 431	7.1	.2	2860	CANNED-BOTTLED FOODS . . . . .	16	5 339	16.2	.7
3610	HARDWARE . . . . .	30	11 204	23.8	1.0	2861	CANNED-BOTTLEO JUICES/DRINKS .	6	445	7.6	.1
4310	GARDEN MACHINERY, EQUIP. SUPP. .	10	5 313	25.0	.5	2863	CANNED-BOTTLED FRUITS, VEGE. .	10	2 074	12.0	.3
4420	GEN. PURPOSE INDUSTRIAL MACH.. .	21	4 321	21.0	.4	2864	CANNED FISH, SEAFOOD . . . . .	4	491	7.6	.1
9760	MISCELLANEOUS LINES. . . . .	11	7 442	58.3	.7	2867	OTHER CANNED-BOTTLED FOODS . .	6	1 368	11.1	.2
	COMMOOTIES N.E.C. . . . .	(X)	34 749	(X)	3.1		OTHER COMMODITIES. . . . .	(X)	961	(X)	.1
TIRES AND TUBES (SIC 5014)											
TOTAL . . . . .		35	41 386	(X)	100.0	2930	PET FOODS--ALL KINOS . . . . .	8	1 747	6.0	.2
1220	NEW AND REBUILT PARTS. . . . .	9	234	4.5	.6	2960	FOODS (EXC. AS SPECIFIED ABOVE).	16	4 769	17.6	.6
1225	SUPPLIES AND ACCESSORIES. . . .	7	166	4.0	.4	3620	PAINTERS' SUPPLIES . . . . .	12	2 493	8.1	.3
	OTHER COMMOOTIES. . . . .	(X)	68	(X)	.2	4860	MECHANICAL RUBBER GOODS. . . .	4	5 164	46.6	.7
1310	TIRES AND TUBES. . . . .	35	34 655	83.7	83.7	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	5	8 606	22.9	1.1
1320	RECAPPED TIRES . . . . .	12	2 089	19.2	5.0	7510	PERSONAL SERVICE PAPERS. . . .	8	3 633	19.2	.5
6500	PETROLEUM PRODUCTS . . . . .	5	3 003	66.3	7.3	8750	AGRICULTURAL CHEMICALS. . . .	18	2 334	5.4	.3
9930	OTHER LABOR, SERVICE RECEIPTS. .	5	416	4.0	1.0	9760	MISCELLANEOUS LINES. . . . .	7	4 450	33.3	.6
	COMMODITIES N.E.C. . . . .	(X)	989	(X)	2.4		COMMOOTIES N.E.C. . . . .	(X)	39 889	(X)	5.3
DRUGS, PROPRIETARIES, AND SUNORIES (SIC 5022)											
TOTAL . . . . .		220	504 262	(X)	100.0	PIECE GOOOS (WOVEN FABRICS) (SIC 5033)					
1410	PHARMACEUTICALS, ANTIBIOTICS . .	63	66 358	45.6	13.2	TOTAL . . . . .		411	1 682 482	(X)	100.0
1420	HEALTH PRODUCTS. . . . .	67	102 846	37.6	20.4	1710	YARO OR PIECE GOOOS. . . . .	410	1 592 484	94.7	94.7
1430	BEAUTY AIDS. . . . .	136	155 755	50.9	30.9	1711	COTTON FABRICS . . . . .	234	666 124	55.0	39.6
1450	DRUGGIST SUNORIES. . . . .	76	122 920	52.8	24.4	1712	RAYON, NYLON, ETC. . . . .	215	502 583	41.9	29.9
1610	SOAPS AND OETERGENTS . . . . .	9	3 363	9.5	.7	1713	WOOL FABRICS . . . . .	143	259 666	72.3	15.4
1620	INDUSTRIAL CHEMICALS . . . . .	6	11 085	26.8	2.2	1714	OTHER YARO GOOOS . . . . .	119	164 115	26.4	9.8
1720	NOTIONS (THREAO, BUTTONS, ETC.).	10	2 205	12.5	.4	1730	KNIT FABRICS, KNITTING YARNS . .	48	44 522	12.7	2.6
2410	CONFECTIONERY. . . . .	7	1 600	15.7	.3	1731	KNIT FABRICS . . . . .	35	15 426	5.9	.9
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	14	8 779	12.8	1.7	1732	YARNS (EXCEPT INDUSTRIAL). . .	15	28 928	10.1	1.7
3430	ELECTRIC HOUSEWARES. . . . .	9	1 837	6.7	.4		OTHER COMMODITIES. . . . .	(X)	169	(X)	(2)
5140	SURGICAL, MED., HOSPITAL EQUIP..	6	2 910	11.3	.6	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	17	4 434	2.5	.3
7510	PERSONAL SERVICE PAPERS. . . .	6	1 728	7.6	.3	7820	HOUSEHOLD LINENS, DOMESTICS. . .	15	9 066	25.0	.5
7610	STATIONERY, OFFICE SUPPLIES. . .	20	2 619	7.1	.5	7821	BEDSPREADS, BLANKETS . . . . .	13	7 492	22.2	.4
7870	KITCHEN UTENSILS, TOOLS, MISC. .	14	4 936	17.8	1.0		OTHER COMMODITIES. . . . .	(X)	1 574	(X)	.1
8910	GIFTS, ART GOOOS, NOVELTIES, ETC.	7	1 343	5.2	.3	9930	OTHER LABOR, SERVICE RECEIPTS. .	9	5 332	6.5	.3
	COMMODITIES N.E.C. . . . .	(X)	13 978	(X)	2.8		COMMOOTIES N.E.C. . . . .	(X)	26 644	(X)	1.6
NOTIONS AND OTHER ORY GOOOS (SIC 5034)											
TOTAL . . . . .		156	654 570	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED											
1710	YARD OR PIECE GOODS. . . . .	21	37 436	11.3	5.7						
1711	COTTON FABRICS. . . . .	13	9 202	2.9	1.4						
1712	RAYON, NYLON, ETC. . . . .	9	14 718	4.5	2.2						
1714	OTHER YARD GOODS. . . . .	7	2 616	22.2	.4						
	OTHER COMMOOITIES. . . . .	(X)	10 900	(X)	1.7						
1720	NOTIONS (THREAO, BUTTONS, ETC.).	87	149 641	94.6	22.9	1610	SOAPS AND DETERGENTS. . . . .	22	7 033	5.3	.5
1730	KNIT FABRICS, KNITTING YARNS. . .	72	177 602	93.1	27.1	2110	FROZEN FDOOS. . . . .	365	1 257 948	81.3	81.3
1731	KNIT FABRICS. . . . .	29	65 599	91.7	10.0	2111	FROZEN FRUITS-JUICES. . . . .	167	240 736	23.4	15.6
1732	YARNS (EXCEPT INDUSTRIAL). . . .	37	99 502	87.8	15.2	2112	FROZEN VEGETABLES-JUICES. . . . .	171	385 553	38.7	24.9
1733	OTHER ORY GOODS. . . . .	10	12 502	32.2	1.9	2113	FROZEN POULTRY (PACKAGE ONLY). . .	98	98 608	29.2	6.4
1810	MEN'S, BOYS' CLOTHING. . . . .	4	3 301	29.4	.5	2114	FROZEN FISH-SEAFOOO (PACKAGEO)	230	216 832	29.6	14.0
1816	OTHER CLOTHING, FURNISHINGS. . .	4	1 040	11.7	.2	2115	FROZEN MEATS (PACKAGEO). . . . .	95	17 859	4.8	1.2
	OTHER COMMOOITIES. . . . .	(X)	2 261	(X)	.3	2116	FROZEN PREPAREO FOOOS. . . . .	162	205 340	30.5	13.3
1820	WOMEN'S, CHILO'S, CLOTHING. . . .	10	4 035	14.2	.6	2117	OTHER PACKAGEO FROZEN FODOOS. .	122	93 017	15.1	6.0
1825	OTHER APPAREL, ACCESSORIES. . . .	8	1 835	7.3	.3	2320	POULTRY. . . . .	16	8 802	9.5	.6
	OTHER COMMOOITIES. . . . .	(X)	2 200	(X)	.3	2323	DRESSEO POULTRY (RESALES). . . .	13	8 797	9.6	.6
9610	INDUSTRIAL YARNS. . . . .	6	5 230	13.7	.8						
	COMMOOITIES N.E.C. . . . .	(X)	277 325	(X)	42.4	2410	CONFECTIONERY. . . . .	46	12 925	6.1	.8
						2411	CANYO (ALL KINOS). . . . .	29	4 913	4.4	.3
						2414	NUTS, OTHER CONFECTIONS. . . . .	25	7 913	5.6	.5
							OTHER COMMOOITIES. . . . .	(X)	99	(X)	(Z)
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					2510	FISH, SEAFOOO (FRESH FROZEN). . .	24	6 855	8.6	.4
	TOTAL. . . . .	322	582 420	(X)	100.0	2610	MEATS, PROVISIONS. . . . .	46	11 336	6.4	.7
1810	MEN'S, BOYS' CLOTHING. . . . .	322	536 675	92.1	92.1	2611	FRESH, FROZEN MEATS. . . . .	27	5 932	7.2	.4
1820	WOMEN'S, CHILO'S, CLOTHING. . . .	69	33 543	29.8	5.8	2612	SAUSAGE, MEAT LOAVES. . . . .	7	1 656	9.0	.1
1821	DRESSES, SKIRTS, BLOUSES. . . . .	18	5 030	17.6	.9	2613	CUREO, BOILED, SMOKEO MEATS. . .	15	2 394	4.7	.2
1822	SUITS, COATS (EXCEPT FUR). . . .	9	712	3.3	.1	2614	OTHER MEAT PRODUCTS. . . . .	6	1 354	16.6	.1
1823	CHILDREN'S INFANTS' WEAR. . . . .	22	8 006	23.7	1.4	2710	FRESH FRUITS, VEGETABLES. . . . .	15	3 867	20.0	.3
1824	WOMEN'S, CHILO'S UNDERWEAR. . .	36	17 474	27.2	3.0	2711	FRESH FRUITS, BERRIES, MELONS. .	15	3 393	13.3	.2
1825	OTHER APPAREL, ACCESSORIES. . . .	22	2 321	6.4	.4		OTHER COMMOOITIES. . . . .	(X)	474	(X)	(Z)
1910	SHOES, OTHER FOOTWEAR. . . . .	7	1 229	14.2	.2	2840	BAKERY PRODUCTS. . . . .	18	4 226	4.6	.3
8820	JEWELRY, SILVERWARE, TROPHIES. .	6	1 921	11.5	.3	2850	FOOD, BEVERAGE BASIC MATERIALS. .	7	3 342	10.0	.2
	COMMOOITIES N.E.C. . . . .	(X)	9 052	(X)	1.6	2860	CANNEO-BOTTLEO FOOOS. . . . .	134	102 852	12.1	6.7
						2861	CANNEO-BOTTLEO JUICES/ORINKS. . .	43	19 827	7.4	1.3
						2863	CANNEO-BOTTLEO FRUITS, VEGE. . . .	68	44 442	7.9	2.9
						2864	CANNEO FISH, SEAFOOO. . . . .	46	9 917	5.2	.6
						2865	CANNEO MEATS. . . . .	49	13 914	8.2	.9
						2867	OTHER CANNEO-BOTTLEO FOOOS. . . .	40	14 152	6.0	.9
							OTHER COMMOOITIES. . . . .	(X)	600	(X)	(Z)
	TOTAL. . . . .	762	1 461 705	(X)	100.0	2920	MARGARINE, SHORTENINGS. . . . .	19	6 118	5.0	.4
1810	MEN'S, BOYS' CLOTHING. . . . .	84	58 917	24.8	4.0	2921	MARGARINE, BUTTER SUBSTITUTES. .	10	5 082	4.9	.3
1811	WORK CLOTHING, WORK GLOVES. . . .	13	1 275	5.8	.1	2922	SHORTENINGS, COOKING OILS. . . .	11	1 036	5.5	.1
1812	SUITS, COATS, TROUSERS. . . . .	26	4 361	3.6	.3	2930	PET FOODS--ALL KINOS. . . . .	51	13 660	5.9	.9
1813	SHIRTS (DRESS AND SPORT). . . . .	32	6 767	4.8	.5	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	63	39 438	13.6	2.6
1814	SPORTSWEAR. . . . .	25	13 466	11.3	.9	7510	PERSONAL SERVICE PAPERS. . . . .	37	9 372	6.8	.6
1815	MEN'S, BOYS' UNDERWEAR. . . . .	42	27 719	17.2	1.9	7520	INDUSTRIAL PAPERS. . . . .	16	4 361	4.2	.3
1816	OTHER CLOTHING, FURNISHINGS. . . .	25	5 329	11.7	.4	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	20	19 025	12.9	1.2
1820	WOMEN'S, CHILO'S, CLOTHING. . . .	680	1 38 465	94.1	77.9		COMMOOITIES N.E.C. . . . .	(X)	35 219	(X)	2.3
1830	MILLINERY, MILLINERY SUPPLIES. . .	47	37 958	41.9	2.6						
1840	DRESSEO FURS, FUR CLOTHING. . . .	49	34 851	88.8	2.4						
1910	SHOES, OTHER FOOTWEAR. . . . .	28	4 103	7.3	.3						
1912	WOMEN'S, MISSES' SHOES. . . . .	15	2 220	6.2	.2						
1914	OTHER FOOTWEAR (SLIPPERS,ETC.). .	15	1 555	3.1	.1						
	OTHER COMMOOITIES. . . . .	(X)	328	(X)	(Z)						
9760	MISCELLANEOUS LINES. . . . .	5	175 522	97.5	12.0	2210	BUTTER AND CHEESE. . . . .	93	170 387	40.9	14.9
	COMMODITIES N.E.C. . . . .	(X)	11 889	(X)	.8	2220	ICE CREAM, ICES. . . . .	46	27 331	18.6	2.4
						2230	MILK, CREAM (FLUID). . . . .	146	756 506	85.6	66.3
						2240	OTHER DAIRY PRODUCTS. . . . .	90	144 873	38.3	12.7
						2610	MEATS, PROVISIONS. . . . .	6	5 280	33.3	.5
	FOOTWEAR (SIC 5039)					2860	CANNEO-BOTTLEO FOOOS. . . . .	24	9 764	21.9	.9
	TOTAL. . . . .	79	196 278	(X)	100.0	2861	CANNED-BOTTLEO JUICES/ORINKS. . .	6	873	6.2	.1
1810	MEN'S, BOYS' CLOTHING. . . . .	8	1 874	22.7	1.0	2863	CANNEO-BOTTLEO FRUITS, VEGE. . . .	6	4 484	30.7	.4
1816	OTHER CLOTHING, FURNISHINGS. . . .	6	1 104	15.3	.6	2864	CANNEO FISH, SEAFOOO. . . . .	8	2 083	11.7	.2
	OTHER COMMOOITIES. . . . .	(X)	770	(X)	.4	2866	CANNEO MILK. . . . .	5	1 122	20.0	.1
1820	WOMEN'S, CHILO'S, CLOTHING. . . .	10	795	8.3	.4	2867	OTHER CANNED-BOTTLEO FODOOS. . .	8	820	7.1	.1
1910	SHOES, OTHER FOOTWEAR. . . . .	79	189 649	96.6	96.6		OTHER COMMOOITIES. . . . .	(X)	382	(X)	(Z)
1911	MEN'S, BOYS' SHOES. . . . .	40	29 942	34.6	15.3	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	17	3 615	7.5	.3
1912	WOMEN'S, MISSES' SHOES. . . . .	49	115 258	70.1	58.7	7510	PERSONAL SERVICE PAPERS. . . . .	7	3 736	17.6	.3
1913	CHILDREN'S, INFANTS' SHOES. . . .	19	7 428	13.1	3.8		COMMOOITIES N.E.C. . . . .	(X)	19 720	(X)	1.7
1914	OTHER FDOTWEAR (SLIPPERS,ETC.). .	21	37 021	51.9	18.9						
	COMMOOITIES N.E.C. . . . .	(X)	3 960	(X)	2.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
UNITED STATES--CONTINUED											
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					2610	MEATS, PROVISIONS. . . . .	163	824 301	96.6	96.6
	TOTAL . . . . .	101	229 972	(X)	100.0	2860	CANNED-BOTTLED FOODS . . . . .	23	8 791	19.2	1.0
2110	FROZEN FOODS . . . . .	13	9 438	29.9	4.1		COMMODITIES N.E.C. . . . .	(X)	6 906	(X)	.8
2113	FROZEN POULTRY (PACKAGED ONLY)	12	8 191	29.5	3.6	FRESH FRUITS AND VEGETABLES (SIC 5048)					
	OTHER COMMODITIES. . . . .	(X)	1 247	(X)	.5		TOTAL . . . . .	1 029	2 467 048	(X)	100.0
2310	EGGS (SHELL) . . . . .	57	81 665	74.4	35.5	2110	FROZEN FOODS . . . . .	10	5 940	16.6	.2
2320	POULTRY. . . . .	65	130 118	72.5	56.6	2710	FRESH FRUITS, VEGETABLES . . . . .	1 027	2 389 499	97.1	97.1
2610	MEATS, PROVISIONS. . . . .	7	6 424	26.6	2.8	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	788	1 565 488	75.3	63.6
2611	FRESH, FROZEN MEATS. . . . .	4	4 528	23.8	2.0	2712	FRESH VEGETABLES . . . . .	622	824 011	63.8	33.5
	OTHER COMMODITIES. . . . .	(X)	1 896	(X)	.8	2860	CANNED-BOTTLED FOODS . . . . .	47	46 588	20.8	1.9
2710	FRESH FRUITS, VEGETABLES . . . . .	6	658	16.6	.3	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	40	32 460	15.2	1.3
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	5	160	5.8	.1	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	9	12 719	31.2	.5
2712	FRESH VEGETABLES . . . . .	6	498	11.1	.2		OTHER COMMODITIES. . . . .	(X)	1 409	(X)	.1
	COMMODITIES N.E.C. . . . .	(X)	1 669	(X)	.7	2940	DRIED, FRUITS, VEGETABLES. . . . .	8	8 648	16.0	.4
	CONFECTIONERY (SIC 5045)						COMMODITIES N.E.C. . . . .	(X)	16 373	(X)	.6
	TOTAL . . . . .	288	447 743	(X)	100.0	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					
1430	BEAUTY AIDS. . . . .	12	1 429	6.1	.3		TOTAL . . . . .	2 174	9 123 366	(X)	100.0
1610	SOAPS AND DETERGENTS . . . . .	11	1 330	7.1	.3	1430	BEAUTY AIDS. . . . .	174	30 579	3.0	.3
2110	FROZEN FOODS . . . . .	17	2 838	8.0	.6	1610	SOAPS AND DETERGENTS . . . . .	388	121 040	6.2	1.3
2115	FROZEN MEATS (PACKAGED). . . . .	7	314	2.5	.1	1620	INDUSTRIAL CHEMICALS . . . . .	103	30 359	7.3	.3
2116	FROZEN PREPARED FOODS. . . . .	10	381	3.3	.1	2110	FROZEN FOODS . . . . .	746	512 903	14.5	5.6
2117	OTHER PACKAGED FROZEN FOODS. . . . .	7	324	3.3	.1	2111	FROZEN FRUITS-JUICES . . . . .	345	94 198	5.2	1.0
	OTHER COMMODITIES. . . . .	(X)	1 818	(X)	.4	2112	FROZEN VEGETABLES-JUICES . . . . .	231	97 097	7.5	1.1
2410	CONFECTIONERY. . . . .	288	399 534	89.2	89.2	2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	118	14 772	2.9	.2
2411	CANDY (ALL KINDS). . . . .	240	293 225	78.7	65.5	2114	FROZEN FISH-SEAFOOD (PACKAGED). . . . .	285	57 428	3.8	.6
2412	CHEWING GUM. . . . .	64	22 053	17.6	4.9	2115	FROZEN MEATS (PACKAGED). . . . .	132	14 275	3.0	.2
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	10	15 123	53.1	3.4	2116	FROZEN PREPARED FOODS. . . . .	369	185 932	9.1	2.0
2414	NUTS, OTHER CONFECTIONS. . . . .	83	69 131	56.0	15.4	2117	OTHER PACKAGED FROZEN FOODS. . . . .	188	49 202	4.3	.5
2610	MEATS, PROVISIONS. . . . .	15	2 876	7.8	.6	2210	BUTTER AND CHEESE. . . . .	128	25 062	5.4	.3
2613	CURED, BOILED, SMOKE MEATS. . . . .	11	1 465	4.8	.3	2240	OTHER DAIRY PRODUCTS . . . . .	97	17 135	4.6	.2
	OTHER COMMODITIES. . . . .	(X)	1 411	(X)	.3	2410	CONFECTIONERY. . . . .	602	176 639	7.5	1.9
2840	BAKERY PRODUCTS. . . . .	25	4 469	9.3	1.0	2411	CANDY (ALL KINDS). . . . .	325	71 335	5.3	.8
2850	FOOD, BEVERAGE BASIC MATERIALS. . . . .	8	1 773	19.0	.4	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	73	5 576	3.5	.1
2860	CANNED-BOTTLED FOODS . . . . .	22	3 970	7.4	.9	2414	NUTS, OTHER CONFECTIONS. . . . .	361	97 588	7.4	1.1
2920	MARGARINE, SHORTENINGS . . . . .	14	1 150	3.2	.3		OTHER COMMODITIES. . . . .	(X)	2 139	(X)	(2)
2930	PET FOODS--ALL KINDS . . . . .	12	984	4.7	.2	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	62	16 444	8.6	.2
2940	ORIED, FRUITS, VEGETABLES. . . . .	9	1 582	12.5	.4	2610	MEATS, PROVISIONS. . . . .	136	29 405	6.1	.3
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	20	5 387	10.0	1.2	2611	FRESH, FROZEN MEATS. . . . .	52	13 269	5.2	.1
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	8	1 552	8.1	.3	2613	CURED, BOILED, SMOKE MEATS. . . . .	56	10 015	4.5	.1
7111	CIGARETTES . . . . .	5	977	6.6	.2		OTHER COMMODITIES. . . . .	(X)	6 121	(X)	.1
	OTHER COMMODITIES. . . . .	(X)	575	(X)	.1	2710	FRESH FRUITS, VEGETABLES . . . . .	35	38 702	12.1	.4
	COMMODITIES N.E.C. . . . .	(X)	18 869	(X)	4.2	2711	FRESH FRUITS, BERRIES, MELONS. . . . .	21	36 112	13.3	.4
	FISH AND SEAFOODS (SIC 5046)						OTHER COMMODITIES. . . . .	(X)	2 590	(X)	(2)
	TOTAL . . . . .	87	139 132	(X)	100.0	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	168	57 250	6.4	.6
2110	FROZEN FOODS . . . . .	21	10 366	22.4	7.5	2820	COFFEE-GREEN . . . . .	40	186 618	95.2	2.0
2114	FROZEN FISH-SEAFOOD (PACKAGED)	17	6 068	15.7	4.4	2830	TEA, SPICES. . . . .	304	104 387	8.5	1.1
	OTHER COMMODITIES. . . . .	(X)	4 298	(X)	3.1	2840	BAKERY PRODUCTS. . . . .	229	152 867	25.0	1.7
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	85	117 660	84.8	84.0	2850	FOOD, BEVERAGE BASIC MATERIALS. . . . .	283	365 235	33.3	4.0
2860	CANNED-BOTTLED FOODS . . . . .	8	3 801	21.6	2.7	2860	CANNED-BOTTLED FOODS . . . . .	1 474	3 123 258	53.7	34.2
	COMMODITIES N.E.C. . . . .	(X)	7 997	(X)	5.8	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	850	442 948	11.7	4.9
	MEATS AND MEAT PRODUCTS (SIC 5047)					2862	CANNED-BOTTLED BABY FOODS. . . . .	64	22 054	4.8	.2
	TOTAL . . . . .	163	853 285	(X)	100.0	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	1 136	1 427 343	31.5	15.7
2110	FROZEN FOODS . . . . .	16	5 752	13.4	.7	2864	CANNED FISH, SEAFOOD . . . . .	806	472 729	13.3	5.2
2113	FROZEN POULTRY (PACKAGED ONLY)	10	4 092	12.8	.5	2865	CANNED MEATS . . . . .	636	275 784	10.2	3.0
2115	FROZEN MEATS (PACKAGED). . . . .	5	640	7.1	.1	2866	CANNEO MILK. . . . .	134	32 981	5.7	.4
	OTHER COMMODITIES. . . . .	(X)	1 020	(X)	.1	2867	OTHER CANNEO-BOTTLED FOODS . . . . .	614	449 428	17.5	4.9
2210	BUTTER AND CHEESE. . . . .	13	2 882	5.4	.3	2870	SUGAR-REFINED. . . . .	394	926 065	44.3	10.2
2320	POULTRY. . . . .	10	4 653	7.6	.5	2890	BREAKFAST FOODS. . . . .	244	88 942	6.2	1.0
2323	ORRESSED POULTRY (RESALES). . . . .	7	4 489	9.4	.5	2910	FLOUR, RELATED PRODUCTS. . . . .	309	121 366	9.4	1.3
	OTHER COMMODITIES. . . . .	(X)	163	(X)	(2)	2920	MARGARINE, SHORTENINGS . . . . .	381	232 072	12.1	2.5
UNITED STATES--CONTINUED											
2930	PET FOODS--ALL KINDS . . . . .	12	984	4.7	.2	2930	PET FOODS--ALL KINDS . . . . .	590	254 442	10.2	2.8
2940	ORIED, FRUITS, VEGETABLES. . . . .	9	1 582	12.5	.4	2940	ORIED, FRUITS, VEGETABLES. . . . .	369	104 753	7.3	1.1
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	20	5 387	10.0	1.2	2950	SOFT DRINKS, ORINK, WATERS . . . . .	172	71 310	9.3	.8
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	8	1 552	8.1	.3	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	811	965 318	27.6	10.6
7111	CIGARETTES . . . . .	5	977	6.6	.2	3120	GRAINS, BEANS, ETC. . . . .	117	22 078	5.3	.9
	OTHER COMMODITIES . . . . .	(X)	575	(X)	.1	7510	PERSONAL SERVICE PAPERS. . . . .	359	81 222	5.3	.9
	COMMODITIES N.E.C. . . . .	(X)	18 869	(X)	4.2	7520	INDUSTRIAL PAPERS. . . . .	117	22 078	4.4	.2
FISH AND SEAFOODS (SIC 5046)						7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	164	26 805	4.0	.3
	TOTAL . . . . .	87	139 132	(X)	100.0	9720	VEGET. OILS (COTTONSEED, ETC.) . . . . .	13	429 230	69.1	4.7
2110	FROZEN FOODS . . . . .	21	10 366	22.4	7.5	9760	MISCELLANEOUS LINES. . . . .	159	37 432	6.1	.4
2114	FROZEN FISH-SEAFOOD (PACKAGED)	17	6 068	15.7	4.4						
	OTHER COMMODITIES . . . . .	(X)	4 298	(X)	3.1						
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	85	117 660	84.8	84.0						
2860	CANNED-BOTTLED FOODS . . . . .	8	3 801	21.6	2.7						
	COMMODITIES N.E.C. . . . .	(X)	7 997	(X)	5.8						
MEATS AND MEAT PRODUCTS (SIC 5047)											
	TOTAL . . . . .	163	853 285	(X)	100.0						
2110	FROZEN FOODS . . . . .	16	5 752	13.4	.7						
2113	FROZEN POULTRY (PACKAGED ONLY)	10	4 092	12.8	.5						
2115	FROZEN MEATS (PACKAGED). . . . .	5	640	7.1	.1						
	OTHER COMMODITIES. . . . .	(X)	1 020	(X)	.1						
2210	BUTTER AND CHEESE. . . . .	13	2 882	5.4	.3						
2320	POULTRY. . . . .	10	4 653	7.6	.5						
2323	ORRESSED POULTRY (RESALES). . . . .	7	4 489	9.4	.5						
	OTHER COMMODITIES. . . . .	(X)	163	(X)	(2)						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 4B. Merchandise Agents and Brokers-United States, by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED											
	COMMODITIES N.E.C. . . . .	(X)	213 301	(X)	2.3	1910	SHOES, OTHER FOOTWEAR. . . . .	5	1 259	16.6	.3
						3310	ELECTRICAL WIRING SUPPLIES . . . . .	14	2 939	10.9	.6
						3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	65	38 353	32.0	7.8
	COTTON (SIC 5052)					3420	MAJOR APPLIANCES . . . . .	138	200 476	69.6	40.9
						3430	ELECTRIC HOUSEWARES. . . . .	140	164 404	65.8	33.5
	TOTAL . . . . .	177	928 809	(X)	100.0	3440	ROOM AIR CONDITIONERS. . . . .	20	8 505	20.4	1.7
3110	COTTON (RAW) INCL. LINTERS . . . . .	177	910 124	98.0	98.0	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	26	7 373	14.2	1.5
3120	GRAINS, BEANS, ETC., . . . . .	7	3 910	26.6	.4	3511	ELECTRONIC TUBES . . . . .	11	2 507	12.5	.5
9920	COMMODITY CREDIT RECEIPTS. . . . .	6	11 535	35.2	1.2	3513	ELECTRONIC PARTS . . . . .	11	1 437	6.0	.3
	COMMODITIES N.E.C. . . . .	(X)	3 240	(X)	.3	3514	ACCESSORIES. . . . .	7	1 852	13.3	.4
						3515	INTERCOMMUNICATIONS. . . . .	12	765	4.3	.2
						3516	COMMERCIAL, INDUSTRIAL ELEC. . . . .	4	280	4.5	.1
							OTHER COMMODITIES. . . . .	(X)	532	(X)	.1
	GRAIN (SIC 5053)					3610	HARDWARE . . . . .	26	6 360	10.4	1.3
	TOTAL . . . . .	207	1 656 190	(X)	100.0	3710	WARM-AIR HEATING-COOLING EQUIP..	13	2 026	12.9	.4
						3740	PLUMBING FIX., EQUIP., SUPPLIES.	9	2 246	25.0	.5
3120	GRAINS, BEANS, ETC.. . . . .	207	1 585 762	95.7	95.7	3810	CENTRAL AIR CONDITIONING . . . . .	12	3 648	11.8	.7
3240	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	6	4 997	4.9	.3	3811	RESIDENT, AND SMALL COMMERCIAL . . . . .	8	1 038	5.2	.2
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	12	4 652	10.3	.3		OTHER COMMODITIES. . . . .	(X)	2 610	(X)	.5
8730	FEED INGREDIENTS . . . . .	42	37 906	15.2	2.3	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	7	1 049	10.5	.2
	COMMODITIES N.E.C. . . . .	(X)	22 873	(X)	1.4	4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	10	1 895	7.5	.4
						7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	17	3 811	9.5	.8
						7810	CHINA, GLASSWARE, CROCKERY . . . . .	10	2 080	12.5	.4
	LIVESTOCK (SIC 5054)					7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	41	15 897	18.9	3.2
	TOTAL . . . . .	1 734	9 530 833	(X)	100.0	8630	TOYS, GAMES, FIREWORKS . . . . .	9	1 511	6.8	.3
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	1 734	9 472 802	99.4	99.4	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	14	3 768	13.3	.8
3131	CATTLE, CALVES . . . . .	1 582	7 135 749	80.1	74.9	9760	MISCELLANEOUS LINES. . . . .	5	1 914	14.2	.4
3132	SHEEP, LAMBS . . . . .	721	321 032	7.0	3.4		COMMODITIES N.E.C. . . . .	(X)	18 400	(X)	3.8
3133	HOGS . . . . .	1 207	1 963 133	28.9	20.6	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					
3134	OTHER LIVESTOCK. . . . .	67	52 888	24.0	.6		TOTAL . . . . .	1 315	1 977 114	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	58 031	(X)	.6	3310	ELECTRICAL WIRING SUPPLIES . . . . .	104	23 328	12.0	1.2
						3311	INT. WIRING, CONSTR. MAT.. . . . .	25	6 041	12.0	.3
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	8	1 637	9.0	.1
	TOTAL . . . . .	722	2 066 570	(X)	100.0	3314	ELECTRIC LAMPS . . . . .	12	1 548	6.6	.1
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	6	1 980	25.0	.1	3315	MOTORS, INDUST. CONTRDLS . . . . .	77	13 557	8.9	.7
3210	HIDES, SKINS, PELTS. . . . .	107	257 440	83.8	12.5		OTHER COMMODITIES. . . . .	(X)	545	(X)	(2)
3220	TOBACCO (LEAF) . . . . .	470	1 323 009	100.0	64.0	3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	14	14 218	30.4	.7
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	71	146 195	82.5	7.1	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	30	7 833	11.4	.4
3250	PEANUTS, UNROASTED . . . . .	15	74 018	100.0	3.6	3420	MAJOR APPLIANCES . . . . .	36	7 343	10.2	.4
3260	NUTS (EDIBLE) SHELLED-UNSHELLED. . . . .	13	81 091	90.6	3.9	3423	TV SETS. . . . .	20	4 661	7.6	.2
3270	OTHER EDIBLE FARM PRODUCTS . . . . .	49	88 067	81.1	4.3	3424	CONSOLE RADIOS AND PLAYERS . . . . .	24	2 273	5.5	.1
8720	FEEDS (MIXED AND OTHER) . . . . .	9	1 345	33.3	.1		OTHER COMMODITIES. . . . .	(X)	408	(X)	(2)
9920	COMMODITY CREDIT RECEIPTS. . . . .	21	4 056	6.2	.2	3430	ELECTRIC HOUSEWARES. . . . .	11	8 496	22.2	.4
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	56	9 942	8.6	.5	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	1 315	1 882 689	95.2	95.2
	COMMODITIES N.E.C. . . . .	(X)	79 427	(X)	3.8	3511	ELECTRONIC TUBES . . . . .	192	81 356	23.5	4.1
						3512	TRANS. AND/OR SEMICONDUCTORS . . . . .	323	129 227	22.1	6.5
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3513	ELECTRONIC PARTS . . . . .	708	668 013	61.0	33.8
	TOTAL . . . . .	1 030	1 241 598	(X)	100.0	3514	ACCESSORIES. . . . .	403	256 606	40.3	13.0
3310	ELECTRICAL WIRING SUPPLIES . . . . .	979	1 136 502	92.7	91.5	3515	INTERCOMMUNICATIONS. . . . .	238	113 842	34.3	5.8
3311	INT. WIRING, CONSTR. MAT.. . . . .	471	441 374	68.1	35.5	3516	COMMERCIAL, INDUSTRIAL ELEC. . . . .	651	633 653	62.2	32.0
3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	279	154 171	37.9	12.4	3610	HARDWARE . . . . .	13	4 808	16.6	.2
3313	LIGHTING FIXTURES. . . . .	332	176 400	47.1	14.2		COMMODITIES N.E.C. . . . .	(X)	28 399	(X)	1.4
3314	ELECTRIC LAMPS . . . . .	68	18 441	22.0	1.5	HARDWARE (SIC 5072)					
3315	MOTORS, INDUST. CONTROLS . . . . .	446	346 116	60.1	27.9		TOTAL . . . . .	436	461 946	(X)	100.0
3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	68	25 921	27.2	2.1	1220	NEW AND REBUILT PARTS. . . . .	13	7 529	34.7	1.6
3510	ELECTRONIC TUBES, PARTS ACC. . . . .	84	19 025	16.4	1.5	1510	PAINTS, VARNISHES, LACQUERS. . . . .	28	3 523	14.2	.8
3513	ELECTRONIC PARTS . . . . .	22	9 863	28.5	.8	1620	INDUSTRIAL CHEMICALS . . . . .	6	2 273	19.2	.5
3514	ACCESSORIES. . . . .	13	2 021	12.5	.2	3310	ELECTRICAL WIRING SUPPLIES . . . . .	12	3 074	15.2	.7
3515	INTERCOMMUNICATIONS. . . . .	13	1 045	5.2	.1	3313	LIGHTING FIXTURES. . . . .	7	1 226	30.0	.3
3516	COMMERCIAL, INDUSTRIAL ELEC. . . . .	37	5 841	14.7	.5		OTHER COMMODITIES. . . . .	(X)	1 848	(X)	.4
	OTHER COMMODITIES. . . . .	(X)	254	(X)	(2)	3610	HARDWARE . . . . .	421	358 890	79.6	77.7
3720	ELEC. RESIDENTIAL SPACE HEATING. . . . .	16	3 112	18.7	.3	3620	PAINTERS' SUPPLIES . . . . .	44	15 721	30.0	3.4
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	10	2 470	13.3	.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	19	4 144	19.5	.9
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	35	4 460	100.0	.4	4310	GARDEN MACHINERY, EQUIP. SUPP. . . . .	24	15 777	28.3	3.4
	COMMODITIES N.E.C. . . . .	(X)	50 108	(X)	4.0	4420	GEN. PURPOSE INDUSTRIAL MACH.. . . . .	12	1 583	8.5	.3
						4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . . . .	4	3 506	22.2	.8
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	18	2 446	13.8	.5
	TOTAL . . . . .	252	490 452	(X)	100.0	6210	IRON, STEEL PRODS. (SEMI-FINISH)	4	3 999	50.0	.9
1220	NEW AND REBUILT PARTS. . . . .	7	1 328	16.6	.3						
1510	PAINTS, VARNISHES, LACQUERS. . . . .	7	1 210	11.7	.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
UNITED STATES--CONTINUED											
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	27	7 068	17.4	1.5	4110	OFFICE MACHINES AND EQUIPMENT. .	327	61 920	72.1	21.5
6231	WIRE-PLAIN, COATED, BARBED . . .	13	2 135	10.4	.5	4120	INDICATING, RECORD., INSTRUMENTS	122	58 162	75.6	20.2
6232	NAILS, STAPLES . . . . .	10	1 641	21.0	.4	4130	COMMERCIAL KITCHEN EQUIPMENT . .	49	36 582	94.0	12.7
6233	WOVEN, WELDED WIRE FENCE EQPT. OTHER COMMOOTIES. . . . .	6 (X)	3 264 29	19.4 (X)	.7 (Z)	4140	COMMERCIAL FOOD SERVICE EQUIP. .	34	18 979	72.5	6.6
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	24	6 514	24.1	1.4	4160	STORE, SERVICE SHOP MACHINES . .	108	22 994	56.3	8.0
8140	WOOD MILLWORK (DOORS, ETC.) . . .	6	2 671	33.3	.6	4161	CASH REGISTERS . . . . .	71	1 656	15.0	.6
8570	OTHER BUILDING MATERIALS . . . .	9	1 245	20.0	.3	4162	COIN-OPERATED MACHINES . . . .	21	19 636	76.4	6.8
8620	SPORT, ATHLETIC GOOOS, BICYCLES.	13	2 114	6.4	.5	4163	OTHER STORE AND SERVICE MACH..	26	1 702	20.6	.6
8630	TOYS, GAMES, FIREWORKS . . . . .	9	1 052	3.4	.2	4170	SCALES, BALANCES (EX. SCIENTFIC)	29	4 559	42.1	1.6
9760	MISCELLANEOUS LINES. . . . .	9	2 238	26.3	.5	4180	STORE, RESTAURANT FIXTURES . . .	82	38 221	64.2	13.3
	COMMODITIES N.E.C. . . . .	(X)	16 579	(X)	3.6	4410	FOOD PROCESSING MACHINERY EQUIP.	21	1 486	10.2	.5
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)											
TOTAL . . . . .											
3310	ELECTRICAL WIRING SUPPLIES . . .	15	2 547	16.6	.3	4420	GEN. PURPOSE INOUSTRIAL MACH..	14	561	6.8	.2
3440	ROOM AIR CONOITIONERS. . . . .	13	2 201	23.0	.3	4422	COMPRESSORS, PUMPS . . . . .	6	191	10.0	.1
						4425	OTHER GEN. INOUST. MACHINERY .	5	350	7.6	.1
							OTHER COMMODITIES. . . . .	(X)	20	(X)	(Z)
3610	HAROWARE . . . . .	14	845	5.8	.1	4430	METAL-WORKING MACHINERY. . . . .	9	861	14.2	.3
3611	BUILDERS' HARDWARE . . . . .	6	677	25.0	.1	4431	NEW MACHINE TOOLS. . . . .	4	490	33.3	.2
	OTHER COMMODITIES. . . . .	(X)	169	(X)	(Z)	4432	MISCELLANEOUS METALWORKING . .	6	371	5.8	.1
3710	WARM-AIR HEATING-COOLING EQUIP..	337	146 388	58.0	19.9	4610	INDUSTRIAL VALVES, FITTINGS. . .	26	2 077	12.9	.7
3720	ELEC. RESOENTIAL SPACE HEATING.	28	17 145	52.2	2.3	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	35	1 714	13.6	.6
3730	HYDRONICS EQUIPMENT, SUPPLIES.	306	120 791	54.8	16.4	7410	PRINTING, WRITING PAPER. . . . .	31	694	9.0	.2
						7610	STATIONERY, OFFICE SUPPLIES. . .	124	3 625	14.9	1.3
3740	PLUMBING FIX., EQUIP., SUPPLIES.	479	384 320	86.4	52.3	7720	OFFICE, COMM., BUS. FURNITURE. .	57	7 835	33.7	2.7
3741	PIPE FITTINGS, VALVES. . . . .	238	143 504	56.1	19.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	143	5 080	14.7	1.8
3742	PLUMBING FIXTURES. . . . .	182	67 949	34.5	9.2		COMMODITIES N.E.C. . . . .	(X)	16 837	(X)	5.8
3743	DRAINAGE SYSTEMS . . . . .	149	42 001	22.4	5.7	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					
3744	OTHER PLUMBING EQUIPMENT,SUPP.	280	130 866	45.1	17.8	TOTAL . . . . .					
						170	192 489	(X)	100.0		
3810	CENTRAL AIR CONDITIONING . . . .	107	16 609	20.5	2.3	1220	NEW AND REBUILT PARTS. . . . .	6	1 763	15.7	.9
3820	PARTS SUPPLIES, AND ACCESSORIES.	21	2 245	12.5	.3	3610	HAROWARE . . . . .	6	475	7.6	.2
3910	COMMERCIAL REFRIGERATORS EQUIP..	20	1 823	10.5	.2	4210	CONSTRUCTION, MINING SUPPLIES. .	170	164 515	85.5	85.5
4120	INDICATING, RECORD., INSTRUMENTS	5	962	33.3	.1	4420	GEN. PURPOSE INDUSTRIAL MACH..	27	3 592	12.1	1.9
4420	GEN. PURPOSE INOUSTRIAL MACH..	71	9 061	19.6	1.2	4440	MATERIALS HANDLING EQUIPMENT .	25	5 978	17.6	3.1
4610	INDUSTRIAL VALVES, FITTINGS. . .	49	3 860	10.2	.5	4470	OTHER SPECIAL IND. MACH. . . . .	7	498	9.0	.3
4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	25	1 839	10.3	.3	4480	USEO OR REBUILT MACH. EQUIP. . .	27	5 478	14.5	2.8
6250	CAST IRON SOIL PIPE, TUBING. . .	6	2 385	20.0	.3	4510	BEARINGS, POWER, TRANSMISSION. .	12	1 409	14.5	.7
6260	IRON, STEEL PIPE, TUBING. . . .	17	4 793	15.9	.7	4511	BALL, ROLLER BEARINGS. . . . .	10	1 037	11.9	.5
9930	OTHER LABOR, SERVICE RECEIPTS. .	8	833	20.0	.1		OTHER COMMODITIES. . . . .	(X)	372	(X)	.2
	COMMODITIES N.E.C. . . . .	(X)	16 307	(X)	2.2	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	6	397	11.7	.2
						9760	MISCELLANEOUS LINES. . . . .	7	1 889	16.1	1.0
	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					9930	OTHER LABOR, SERVICE RECEIPTS. .	39	2 456	5.1	1.3
	TOTAL . . . . .	303	336 239	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	4 039	(X)	2.1
3440	ROOM AIR CONDITIONERS. . . . .	12	1 253	13.3	.4	FARM MACHINERY AND EQUIPMENT (SIC 5083)					
3710	WARM-AIR HEATING-COOLING EQUIP..	123	18 410	13.0	5.5	TOTAL . . . . .					
3711	WARM-AIR FURNANCES (ALL FUELS)	61	3 239	3.3	1.0	106	113 788	(X)	100.0		
3712	CENTRAL HEATING-COOLING UNITS.	64	5 474	6.4	1.6	1110	AUTOMOBILES, MOTORCYCLES, ETC. .	4	2 051	29.0	1.8
3713	DUCTS, REGISTERS, ETC. . . . .	48	5 121	16.8	1.5	3430	ELECTRIC HOUSEWARES. . . . .	4	597	9.8	.5
3714	ROOM SPACE HEATING EQUIPMENT .	16	1 236	9.3	.4	3610	HARDWARE . . . . .	9	1 220	11.2	1.1
3715	OTHER WARM AIR SPACE HEATING .	40	3 340	5.8	1.0	4210	CONSTRUCTION, MINING SUPPLIES. .	4	902	28.5	.8
3730	HYORONICS EQUIPMENT, SUPPLIES. .	81	11 635	13.2	3.5	4310	GARDEN MACHINERY, EQUIP. SUPP. .	47	35 351	58.7	31.1
3740	PLUMBING FIX., EQUIP., SUPPLIES.	20	2 155	15.7	.6	4320	FARM, DAIRY MACHINERY, PARTS . .	71	60 993	82.4	53.6
3810	CENTRAL AIR CONDITIONING . . . .	236	200 002	73.6	59.5		COMMODITIES N.E.C. . . . .	(X)	12 674	(X)	11.1
3820	PARTS SUPPLIES, AND ACCESSORIES.	76	32 763	37.8	9.7	INOUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					
3910	COMMERCIAL REFRIGERATORS EQUIP..	74	42 999	61.5	12.8	TOTAL . . . . .					
4140	COMMERCIAL FOOD SERVICE EQUIP. .	9	2 658	30.7	.8	2 193	2 482 358	(X)	100.0		
4180	STORE, RESTAURANT FIXTURES . . .	4	537	20.0	.2	1220	NEW AND REBUILT PARTS. . . . .	4	3 267	25.0	.1
4420	GEN. PURPOSE INDUSTRIAL MACH..	44	11 111	22.1	3.3	1620	INOUSTRIAL CHEMICALS . . . . .	25	9 023	5.7	.4
4610	INDUSTRIAL VALVES, FITTINGS. . .	7	1 514	21.7	.5	2850	FOOD, BEVERAGE BASIC MATERIALS .	4	21 557	16.0	.9
4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	10	911	13.0	.3	3310	ELECTRICAL WIRING SUPPLIES . . .	27	5 326	22.2	.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	20	2 103	8.6	.6	3710	WARM-AIR HEATING-COOLING EQUIP..	21	2 274	20.0	.1
	COMMODITIES N.E.C. . . . .	(X)	8 188	(X)	2.4	3740	PLUMBING FIX., EQUIP., SUPPLIES.	23	2 158	9.0	.1
						3810	CENTRAL AIR CONOITIONING . . . .	28	4 842	18.1	.2
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					4120	INDICATING, RECORD., INSTRUMENTS	79	14 772	12.7	.6
	TOTAL . . . . .	610	288 306	(X)	100.0	4210	CONSTRUCTION, MINING SUPPLIES. .	62	12 369	17.8	.5
3310	ELECTRICAL WIRING SUPPLIES . . .	6	296	14.2	.1	4211	CRAWLER TRACTORS . . . . .	6	1 360	100.0	.1
3420	MAJOR APPLIANCES . . . . .	11	1 364	8.7	.5	4214	PARTS AND ATTACHMENTS. . . . .	11	1 431	50.0	.1
3510	ELECTRONIC TUBES, PARTS ACC. . .	7	2 200	26.6	.8	4219	OTHER CONSTRUCTION EQUIP. . . .	31	5 292	10.5	.2
3515	INTERCOMMUNICATIONS. . . . .	4	354	4.1	.1		OTHER COMMODITIES. . . . .	(X)	4 285	(X)	.2
	OTHER COMMODITIES. . . . .	(X)	1 846	(X)	.6	4410	FOOD PROCESSING MACHINERY EQUIP.	167	108 549	40.0	4.4
3740	PLUMBING FIX., EQUIP., SUPPLIES.	8	855	15.0	.3	4420	GEN. PURPOSE INDUSTRIAL MACH..	803	611 409	64.0	24.6
3910	COMMERCIAL REFRIGERATORS EQUIP..	10	1 404	27.7	.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED											
4430	METAL-WORKING MACHINERY. . . . .	524	654 017	73.8	26.3	4710	WELDING EQUIPMENT, SUPPLIES. . .	49	35 421	73.9	3.4
4431	NEW MACHINE TOOLS. . . . .	409	495 965	64.9	20.0	4711	GAS WELDING SUPPLIES, EQUIP. . .	16	9 678	42.8	.9
4432	MISCELLANEOUS METALWORKING . . .	239	158 052	33.8	6.4	4712	ARC WELDING SUPPLIES, EQUIP. . .	28	13 091	48.1	1.3
						4713	RESISTANCE WELDING SUPPLIES. . .	30	12 652	50.0	1.3
4440	MATERIALS HANDLING EQUIPMENT . .	422	289 409	75.9	11.7	4820	BOTTLE SUPPLIES. . . . .	44	56 014	80.5	5.4
4441	FORK LIFT TRUCKS. . . . .	170	101 181	48.2	4.1	4840	ABRASIVES, ABRASIVE MATERIALS. .	110	38 364	49.3	3.7
4442	INDUSTRIAL TRUCKS. . . . .	107	14 296	14.2	.6	4850	INDUSTRIAL LEATHER, LEATHER BELT	19	2 985	42.8	.3
4443	CRANES, DERRICKS, HOISTS . . . .	105	30 943	33.3	1.2	4860	MECHANICAL RUBBER GOODS. . . . .	101	73 773	58.6	7.1
4445	OTHER MATERIALS HANDLING EQUIP	354	142 092	44.1	5.7	4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	34	22 363	47.8	2.2
	OTHER COMMODITIES. . . . .	(X)	898	(X)	(2)	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	527	360 891	75.9	34.8
4450	OIL WELL, OIL REFINING MACH. . .	128	83 632	79.0	3.4	6210	IRON, STEEL PRODS. (SEMI-FINISH)	11	1 668	12.5	.2
4460	PRINTING TRADES MACHINERY. . . .	19	6 361	100.0	.3	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	15	3 780	18.1	.4
						6240	IRON, STEEL FINISHED PRODUCTS. . .	4	780	20.0	.1
4470	OTHER SPECIAL IND. MACH. . . . .	461	368 209	83.6	14.8	7520	INDUSTRIAL PAPERS. . . . .	10	2 897	25.0	.3
4471	PAPER INDUSTRIES MACHINERY . . .	71	24 240	31.2	1.0	9760	MISCELLANEOUS LINES. . . . .	20	4 688	26.3	.5
4472	TEXTILE INDUSTRY MACHINERY . . .	94	88 763	94.7	3.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	68	2 419	33.3	.2
4473	WOODWORKING MACHINERY. . . . .	63	34 007	46.6	1.4		COMMODITIES N.E.C. . . . .	(X)	29 477	(X)	2.8
4474	OTHER SPECIAL PURPOSE MACH. . .	293	221 199	82.4	8.9	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					
4480	USED OR REBUILT MACH. EQUIP. . .	129	37 194	34.8	1.5	TOTAL . . . . .					
4481	USED CONSTRUCTION EQUIP. . . .	22	5 120	33.3	.2	5110	DENTAL EQUIPMENT, SUPPLIES . . .	12	3 682	59.2	1.6
4482	USED MACHINE TOOLS-CUTTING . .	58	15 791	33.3	.6	5113	EQUIPMENT (CHAIRS, X-RAYS) . . .	8	2 014	50.0	.9
4483	OTHER USED OR REBUILT MACH. . .	61	16 283	38.8	.7	5114	SUNDRY MERCHANDISE . . . . .	10	1 642	30.4	.7
							OTHER COMMODITIES. . . . .	(X)	26	(X)	(2)
4510	BEARINGS, POWER, TRANSMISSION. .	67	6 888	13.0	.3	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	89	55 903	71.0	25.0
4511	BALL, ROLLER BEARINGS. . . . .	19	1 770	14.2	.1	5130	CHURCH EQUIPMENT, SUPPLIES . . .	7	6 200	25.9	2.8
4512	OTHER POWER TRANSMISSION EQUIP.	50	5 118	12.5	.2	5140	SURGICAL, MED., HOSPITAL EQUIP. .	86	50 484	87.9	22.6
4610	INDUSTRIAL VALVES, FITTINGS. . .	121	16 941	14.0	.7	5150	OPHTHALMIC PRODUCTS. . . . .	26	20 498	63.4	9.2
4710	WELDING EQUIPMENT, SUPPLIES. . .	16	3 374	10.0	.1	5160	SCIENTIFIC INSTRUMENTS. . . . .	61	35 409	70.0	15.9
4713	RESISTANCE WELDING SUPPLIES. . .	11	2 759	12.5	.1	5170	OTHER SCIENTIFIC, PROF. EQUIP. .	36	16 086	67.9	7.2
	OTHER COMMODITIES. . . . .	(X)	616	(X)	(2)	5430	AIRCRAFT, AVIATION PARTS . . . .	5	2 078	39.1	.9
4830	PRINTING, DUPLICATING INKS. . . .	5	1 450	100.0	.1	7720	OFFICE, COMM., BUS, FURNITURE. .	18	1 652	15.6	.7
4840	ABRASIVES, ABRASIVE MATERIALS. .	31	3 036	8.3	.1	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	6	1 538	5.0	.7
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	108	22 530	23.0	.9	9930	OTHER LABOR, SERVICE RECEIPTS. .	17	1 102	8.7	.5
5430	AIRCRAFT, AVIATION PARTS . . . .	9	7 098	6.0	.3		COMMODITIES N.E.C. . . . .	(X)	28 710	(X)	12.9
6240	IRON, STEEL FINISHED PRODUCTS. .	9	45 894	15.7	1.8	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
6260	IRON, STEEL PIPE, TUBING. . . . .	5	20 606	12.3	.8	TOTAL . . . . .					
9760	MISCELLANEOUS LINES. . . . .	26	7 675	18.7	.3	1430	BEAUTY AIDS. . . . .	11	580	9.0	.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	148	11 313	10.8	.5	1620	INDUSTRIAL CHEMICALS. . . . .	4	545	40.0	.2
	COMMODITIES N.E.C. . . . .	(X)	101 185	(X)	4.1	1710	YARD OR PIECE GOODS. . . . .	6	13 960	79.5	3.9
INDUSTRIAL SUPPLIES (SIC 5085)											
TOTAL . . . . .											
		1 122	1 036 877	(X)	100.0	3730	HYDROGENS EQUIPMENT, SUPPLIES. .	10	1 262	16.6	.3
1220	NEW AND REBUILT PARTS. . . . .	21	3 641	22.2	.4	3810	CENTRAL AIR CONDITIONING. . . . .	5	642	28.5	.2
1620	INDUSTRIAL CHEMICALS. . . . .	14	3 455	13.6	.3	3811	RESIDENTIAL AND SMALL COMMERCIAL	5	276	14.2	.1
3310	ELECTRICAL WIRING SUPPLIES. . . .	37	6 569	20.6	.6		OTHER COMMODITIES. . . . .	(X)	367	(X)	.1
3510	ELECTRONIC TUBES, PARTS ACC. . .	7	2 647	42.8	.3	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	13	1 259	10.7	.3
3610	HARDWARE. . . . .	29	7 041	14.8	.7	4424	FANS, BLOWERS (INDUST. EQUIP.). .	6	632	28.5	.2
3730	HYDROGENS EQUIPMENT, SUPPLIES. .	11	2 189	25.0	.2		OTHER COMMODITIES. . . . .	(X)	626	(X)	.2
3740	PLUMBING FIX., EQUIP., SUPPLIES.	47	6 298	17.6	.6	4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	5	782	11.7	.2
4120	INDICATING, RECORD., INSTRUMENTS	39	5 736	31.5	.6	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	6	2 685	50.0	.7
4210	CONSTRUCTION, MINING SUPPLIES. .	5	964	11.1	.1	5120	SCHOOL EQUIPMENT, SUPPLIES. . .	6	836	12.5	.2
4310	GARDEN MACHINERY, EQUIP. SUPP. .	7	2 924	14.2	.3	5210	BEAUTY, BARBER SHOP EQUIPMENT. .	40	40 902	100.0	11.3
4320	FARM, DAIRY MACHINERY, PARTS. . .	8	1 935	14.2	.2	5220	CUSTODIAL (JANITORS) SUPPLIES. .	39	23 913	74.1	6.6
4410	FOOD PROCESSING MACHINERY EQUIP.	13	2 066	11.7	.2	5221	MACHINES AND EQUIPMENT. . . .	20	9 721	55.1	2.7
4412	OTHER FOOD PROCESSING MACH. . .	11	2 029	12.5	.2	5222	CLEANING CHEMICALS, SUPPLIES. .	31	14 192	63.9	3.9
	OTHER COMMODITIES. . . . .	(X)	38	(X)	(2)	5230	LAUNDRY, DRY CLEANING MACHINES .	26	15 302	91.3	4.2
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	113	11 025	13.5	1.1	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	50	64 966	96.7	17.9
4430	METAL-WORKING MACHINERY. . . . .	66	25 715	62.5	2.5	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	91	93 329	93.4	25.8
4431	NEW MACHINE TOOLS. . . . .	46	22 333	91.6	2.2	5330	OTHER SERVICE BUSINESS EQUIPMENT	38	21 085	89.2	5.8
4432	MISCELLANEOUS METALWORKING . . .	38	3 382	14.2	.3	534	MORTICIANS' GOODS, UNDERTAKERS'. .	17	13 896	97.4	3.8
4440	MATERIALS HANDLING EQUIPMENT . .	29	4 172	15.3	.4	535	SHOE REPAIR AND RESOLE MATERIALS	26	47 975	91.7	13.3
4445	OTHER MATERIALS HANDLING EQUIP.	24	3 459	13.6	.3	973	LEATHER. . . . .	6	4 638	37.1	1.3
	OTHER COMMODITIES. . . . .	(X)	713	(X)	.1	993	OTHER LABOR, SERVICE RECEIPTS. .	14	575	7.1	.2
4450	OIL WELL, OIL REFINING MACH. . .	28	4 055	23.5	.4		COMMODITIES N.E.C. . . . .	(X)	12 916	(X)	3.6
4470	OTHER SPECIAL IND. MACH. . . . .	52	17 547	68.0	1.7	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					
4472	TEXTILE INDUSTRY MACHINERY . . .	31	14 797	100.0	1.4	TOTAL . . . . .					
4474	OTHER SPECIAL PURPOSE MACH. . .	16	2 321	18.1	.2	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	6	3 772	14.0	.8
	OTHER COMMODITIES. . . . .	(X)	429	(X)	(2)	5410	RAILROAD TRANSPORTATION EQUIP. .	69	99 339	83.9	21.5
4510	BEARINGS, POWER, TRANSMISSION. .	151	109 937	64.2	10.6	5420	SHIP, BOAT. . . . .	58	53 595	100.0	11.6
4511	BALL, ROLLER BEARINGS. . . . .	71	44 784	47.7	4.3	5430	AIRCRAFT, AVIATION PARTS . . . .	150	275 430	94.6	59.7
4512	OTHER POWER TRANSMISSION EQUIP.	114	65 153	54.3	6.3	5440	MISCELLANEOUS TRANSPORTATION . .	4	3 150	18.9	.7
4610	INDUSTRIAL VALVES, FITTINGS. . .	302	183 441	70.5	17.7	9930	OTHER LABOR, SERVICE RECEIPTS. .	9	1 490	8.5	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED											
	COMMODITIES N.E.C. . . . .	(X)	24 756	(X)	5.4	6220	IRON, STEEL PRODUCTS (FLAT) . . .	177	236 378	34.7	11.8
	CDAL (SIC 5091 PT.)					6221	PLATES . . . . .	39	20 296	7.5	1.0
	TOTAL . . . . .	191	762 282	(X)	100.0	6222	STRIP (HOT, COLD-ROLLED) . . . .	47	23 943	16.9	1.2
6110	COAL (BITUMINOUS AND ANTHRACITE)	183	689 171	94.0	90.4	6223	SHEETS (COLD-ROLLED) . . . . .	55	66 281	20.0	3.3
6120	COKE . . . . .	26	45 040	27.8	5.9	6224	SHEETS (HOT-ROLLED) . . . . .	27	22 007	15.2	1.1
						6225	BLACK PLATE . . . . .	8	1 452	2.2	.1
6210	IRON, STEEL PRODS. (SEMI-FINISH)	11	13 444	26.8	1.8	6226	SHEETS (GALVANIZED, ETC.) . . . .	44	19 005	10.5	1.0
6215	PIG IRON, FERRO ALLOYS . . . . .	11	12 891	25.3	1.7	6227	TIN PLATE . . . . .	17	16 393	53.3	.8
	OTHER COMMODITIES . . . . .	(X)	554	(X)	.1	6228	FAB. AND STRUCTURAL PLATE . . . .	53	59 698	49.1	3.0
	COMMODITIES N.E.C. . . . .	(X)	14 627	(X)	1.9	6229	OTHER FLAT IRON, STEEL PROO. . .	28	7 302	7.4	.4
	METAL SERVICE CENTERS (SIC 5091 PT.)					6230	IRON/STEEL WIRE, WIRE PRODUCTS .	105	85 468	19.0	4.3
	TOTAL . . . . .	78	580 399	(X)	100.0	6240	IRON, STEEL FINISHEO PRODUCTS . .	204	214 587	34.7	10.8
1620	INDUSTRIAL CHEMICALS . . . . .	8	10 052	4.9	1.7	6250	CAST IRON SDIL PIPE, TUBING. . . .	15	11 940	17.6	.6
3740	PLUMBING FIX., EQUIP., SUPPLIES.	5	3 248	26.0	.6	6260	IRON, STEEL PIPE, TUBING . . . . .	83	112 745	26.1	5.7
6210	IRON, STEEL PROOS. (SEMI-FINISH)	17	162 562	43.6	28.0	6261	TUBING (MECH. AND PRESSURE) . . .	61	65 435	25.0	3.3
						6262	STANDARD STEEL PIPE . . . . .	29	47 310	23.3	2.4
6220	IRON, STEEL PRODUCTS (FLAT) . . .	26	70 682	31.1	12.2	6270	OTHER CARBON STEEL PRODUCTS. . .	18	13 031	26.9	.7
6221	PLATES . . . . .	9	17 880	18.2	3.1	6320	ALLOY STEEL. . . . .	62	55 996	18.6	2.8
6222	STRIP (HOT, COLD-ROLLED) . . . . .	11	9 972	12.2	1.7	6330	STAINLESS STEEL . . . . .	107	58 864	15.5	2.9
6223	SHEETS (COLO-ROLLED) . . . . .	11	9 306	13.9	1.6	6410	COPPER WIRE (ELECTRICAL ONLY) . .	10	32 290	100.0	1.6
6224	SHEETS (HOT-ROLLED) . . . . .	9	11 554	11.7	2.0	6420	OTHER COPPER, BRASS MILL PROOS..	85	311 213	51.4	15.6
6226	SHEETS (GALVANIZED, ETC.) . . . . .	12	10 440	11.3	1.8	6421	FLAT PRODUCTS. . . . .	38	25 550	22.8	1.3
6228	FAB. AND STRUCTURAL PLATE . . . . .	7	5 584	5.7	1.0	6422	TUBULAR PRODUCTS . . . . .	50	18 084	17.3	.9
6229	OTHER FLAT IRON, STEEL PROD..	9	2 019	1.5	.3	6423	RDD, NON-ELECTRICAL WIRE . . . .	36	267 580	55.3	13.4
	OTHER COMMODITIES . . . . .	(X)	3 927	(X)	.7	6430	ALUMINUM SHAPES, FORMS, ETC. . .	163	128 893	34.3	6.5
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	18	17 945	16.2	3.1	6440	NONFERROUS METALS. . . . .	94	171 733	35.8	8.6
6240	IRON, STEEL FINISHEO PRODUCTS..	21	45 916	15.5	7.9	6441	MAGNESIUM. . . . .	20	6 686	6.8	.3
6260	IRON, STEEL PIPE, TUBING . . . . .	13	33 998	30.8	5.9	6442	NICKEL . . . . .	13	9 214	71.4	.5
6261	TUBING (MECH. AND PRESSURE) . . .	9	17 041	27.6	2.9	6443	TIN, LEAD, ZINC, ETC. . . . .	50	132 635	35.6	6.6
6262	STANOARD STEEL PIPE . . . . .	7	16 957	18.4	2.9	6444	METALLIC ORES, CONCENTRATES. . .	17	23 197	27.2	1.2
6320	ALLOY STEEL. . . . .	8	3 906	6.3	.7	8570	OTHER BUILDING MATERIALS . . . . .	15	24 819	9.7	1.2
6330	STAINLESS STEEL. . . . .	11	26 287	17.1	4.5	9760	MISCELLANEOUS LINES. . . . .	27	7 068	8.6	.4
6335	OTHER STAINLESS STEEL. . . . .	5	7 833	8.8	1.3	9930	OTHER LABDR. SERVICE RECEIPTS. .	8	6 471	30.0	.3
	OTHER COMMODITIES . . . . .	(X)	18 454	(X)	3.2		COMMODITIES N.E.C. . . . .	(X)	100 652	(X)	5.0
6410	COPPER WIRE (ELECTRICAL ONLY) . .	6	5 987	71.4	1.0	TOBACCO AND ITS PRODUCTS (SIC 5094)					
6420	OTHER COPPER, BRASS MILL PRODS..	5	12 138	100.0	2.1	TOTAL . . . . .					
6422	TUBULAR PRODUCTS . . . . .	5	6 053	52.6	1.0	2410	CONFECTIONERY. . . . .	18	4 504	10.6	6.5
	OTHER COMMODITIES . . . . .	(X)	6 085	(X)	1.0	2411	CANDY (ALL KINOS). . . . .	18	3 443	8.2	5.0
6440	NONFERROUS METALS. . . . .	17	39 565	17.9	6.8	2412	CHEWING GUM. . . . .	12	482	1.6	.7
6443	TIN, LEAD, ZINC, ETC. . . . .	10	8 657	11.5	1.5	2413	FOUNTAIN FRUITS, SYRUPS. . . . .	5	264	1.9	.4
	OTHER COMMODITIES . . . . .	(X)	30 908	(X)	5.3	2414	NUTS, OTHER CONFECTIONS. . . . .	8	315	1.5	.5
9760	MISCELLANEOUS LINES. . . . .	10	18 327	7.0	3.2	7110	CIGARETTES, CIGARS, TOBACCO. . . .	35	51 636	74.9	74.9
COMMOOTIES N.E.C. . . . .	(X)	129 786	(X)	22.4		7111	CIGARETTES . . . . .	24	26 532	55.5	38.5
	METAL SALES OFFICES (SIC 5091 PT.)					7112	CIGARS . . . . .	17	17 954	34.1	26.1
	TOTAL . . . . .	746	1 995 469	(X)	100.0	7113	OTHER TOBACCO. . . . .	18	7 149	15.7	10.4
1620	INOUSTRIAL CHEMICALS . . . . .	30	7 141	14.8	.4	7510	PERSONAL SERVICE PAPERS. . . . .	5	1 108	4.2	1.6
1624	PLASTIC MATERIALS . . . . .	13	1 839	16.6	.1	9750	SMOKERS' SUPPLIES AND PIPES. . . .	8	321	.8	.5
1626	MAN-MAOE FIBERS. . . . .	16	1 773	6.6	.1		COMMODITIES N.E.C. . . . .	(X)	11 349	(X)	16.5
	OTHER COMMODITIES . . . . .	(X)	3 529	(X)	.2	BEER AND ALE (SIC 5095 PT.)					
3610	HARWARE . . . . .	38	6 742	12.5	.3	TOTAL . . . . .					
4420	GEN. PURPDSE INDUSTRIAL MACH..	32	23 739	10.2	1.2	7210	BEER, ALE, PORTER, STOUT, ETC. . .	58	91 607	99.0	99.0
4430	METAL-WORKING MACHINERY. . . . .	13	3 164	25.0	.2		COMMODITIES N.E.C. . . . .	(X)	955	(X)	1.0
4431	NEW MACHINE TOOLS. . . . .	7	1 833	33.3	.1	WINE AND OISTILLEO SPIRITS (SIC 5095 PT.)					
4432	MISCELLANEOUS METALWORKING . . .	7	1 331	25.0	.1	TOTAL . . . . .					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	21	13 613	6.8	.7	7210	BEER, ALE, PORTER, STOUT, ETC. . .	8	1 625	19.0	.8
6110	COAL (BITUMINOUS AND ANTHRACITE)	6	8 499	10.5	.4	7310	WINES. . . . .	51	59 163	43.8	29.2
6120	COKE . . . . .	6	13 193	17.9	.7	7320	SPIRITS. . . . .	56	141 016	88.1	69.7
6210	IRON, STEEL PROOS. (SEMI-FINISH)	202	347 230	53.2	17.4		COMMODITIES N.E.C. . . . .	(X)	552	(X)	.3
6211	SHEET BARS, TIN PLATE BARS . . . .	12	5 068	50.0	.3	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					
6212	WIRE ROOS. . . . .	21	23 039	15.3	1.2	TOTAL . . . . .					
6213	RDUGH CASTINGS, FOUNDRY PROO..	115	109 700	50.0	5.5	7410	PRINTING, WRITING PAPER. . . . .	43	128 341	90.6	36.0
6214	FDRGINGS . . . . .	64	62 781	35.2	3.1	7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	20	204 258	85.8	57.2
6215	PIG IRON, FERRO ALLOYS . . . . .	12	74 761	71.1	3.7		COMMODITIES N.E.C. . . . .	(X)	24 378	(X)	6.8
6216	OTHERS SEMI-FINISHED IRON. . . . .	21	71 880	59.0	3.6						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUED						UNITED STATES--CONTINUED					
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					5310	UPHOLSTERERS' FABRICS, SUPPLIES.	5	796	25.0	.1
						7510	PERSONAL SERVICE PAPERS. . . . .	5	823	14.2	.1
	TOTAL . . . . .	285	433 737	(X)	100.0	7610	STATIONERY, OFFICE SUPPLIES. . . . .	5	1 006	28.5	.2
1610	SOAPS AND DETERGENTS . . . . .	12	2 380	5.8	.5	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	35	7 815	20.0	1.2
1620	INDUSTRIAL CHEMICALS . . . . .	29	8 164	15.5	1.9	7711	HOUSE, PORCH, LAWN FURNITURE.	34	6 398	17.5	1.0
1624	PLASTIC MATERIALS. . . . .	17	3 656	16.3	.8	7712	SLEEP EQUIPMENT. . . . .	5	1 417	11.7	.2
1626	MAN-MADE FIBERS. . . . .	5	2 209	12.5	.5	7720	OFFICE, COMM., BUS. FURNITURE. . .	20	3 252	17.8	.5
1628	OTHER IND. INORGANIC CHEM. . . . .	7	1 571	7.6	.4	7810	CHINA, GLASSWARE, CROCKERY . . . .	121	78 664	60.8	11.8
	OTHER COMMODITIES. . . . .	(X)	628	(X)	.1	7820	HOUSEHOLD LINENS, DOMESTICS. . . .	66	48 447	52.8	7.3
2110	FROZEN FOODS . . . . .	7	3 057	10.7	.7	7840	CURTAINS, DRAPES . . . . .	27	19 180	52.7	2.9
2117	OTHER PACKAGE FROZEN FOODS. . . . .	5	908	3.1	.2	7850	FLOOR COVERINGS. . . . .	111	186 019	87.7	28.0
	OTHER COMMODITIES. . . . .	(X)	2 149	(X)	.5	7851	CARPETS, RUGS. . . . .	103	168 120	82.6	25.3
2410	CONFECTIONERY. . . . .	7	2 810	10.3	.6	7852	LINOLEUM, OTHER HARD SURFACE. . . .	11	8 283	32.4	1.2
2860	CANNEO-BOTTLED FOODS . . . . .	6	1 242	9.3	.3	7853	OTHER FLOOR COVERINGS. . . . .	17	9 616	31.1	1.4
2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	4	358	3.5	.1	7860	MIRRORS, LAMPS, PICTURE FRAMES . .	70	37 778	59.3	5.7
	OTHER COMMODITIES. . . . .	(X)	884	(X)	.2	7870	KITCHEN UTENSILS, TOOLS, MISC. . . .	262	206 159	65.9	31.0
2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	7	2 801	12.2	.6	8620	SPORT, ATHLETIC GOODS, BICYCLES. . .	16	3 688	13.3	.6
3610	HARDWARE . . . . .	4	2 588	13.9	.6	8630	TOYS, GAMES, FIREWORKS . . . . .	18	3 760	12.5	.6
7410	PRINTING, WRITING PAPER. . . . .	17	3 326	17.3	.8	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	39	5 877	16.6	.9
7510	PERSONAL SERVICE PAPERS. . . . .	83	64 432	44.2	14.9	9760	MISCELLANEOUS LINES. . . . .	6	2 242	23.0	.3
7520	INDUSTRIAL PAPERS. . . . .	190	216 616	77.1	49.9		COMMODITIES N.E.C. . . . .	(X)	22 637	(X)	3.4
7530	SHIPPING ROOM SUPPLIES . . . . .	32	12 711	25.4	2.9	LUMBER AND MILLWORK (SIC 5098 PT.)					
7540	PAPERBOARD, BOXBOARD . . . . .	61	91 842	85.8	21.2		TOTAL . . . . .	453	770 601	(X)	100.0
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	10	1 935	5.5	.4	3420	MAJOR APPLIANCES . . . . .	6	2 111	25.0	.3
9760	MISCELLANEOUS LINES. . . . .	11	6 368	27.2	1.5	3610	HARDWARE . . . . .	26	5 454	4.8	.7
	COMMODITIES N.E.C. . . . .	(X)	13 465	(X)	3.1	3740	PLUMBING FIX., EQUIP., SUPPLIES. . .	11	1 342	10.5	.2
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					6220	IRON, STEEL PRODUCTS (FLAT). . . . .	5	601	16.6	.1
	TOTAL . . . . .	198	215 862	(X)	100.0	6240	IRON, STEEL FINISHED PRODUCTS. . . .	12	2 380	2.2	.3
3430	ELECTRIC HOUSEWARES. . . . .	4	1 138	25.0	.5	8110	LUMBER (ROUGH, DRESSED). . . . .	248	378 092	71.1	49.1
3610	HARDWARE . . . . .	6	639	11.1	.3	8111	SOFTWOODS (EXCEPT FLOORING). . . .	196	320 776	66.9	41.6
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	25	1 511	24.1	.7	8112	HARDWOODS (EXCEPT FLOORING). . . .	88	43 739	26.1	5.7
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	22	2 077	16.9	1.0	8113	FLOORING . . . . .	56	13 577	7.2	1.8
7410	PRINTING, WRITING PAPER. . . . .	22	1 144	9.0	.5	8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . .	143	116 545	36.1	15.1
7610	STATIONERY, OFFICE SUPPLIES. . . . .	198	197 978	91.7	91.7	8121	HARDWOOD . . . . .	80	61 821	28.3	8.0
7720	OFFICE, COMM., BUS. FURNITURE. . . . .	19	3 560	20.5	1.6	8122	SOFTWOOD . . . . .	105	54 724	23.2	7.1
8630	TOYS, GAMES, FIREWORKS . . . . .	7	615	8.3	.3	8130	WOOD SHINGLES. . . . .	35	4 753	4.7	.6
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	10	726	10.3	.3	8140	WOOD MILLWORK (DOORS, ETC.). . . . .	134	114 130	39.3	14.8
	COMMODITIES N.E.C. . . . .	(X)	6 474	(X)	3.0	8150	METAL MILLWORK (DOORS, ETC.). . . . .	84	51 594	32.2	6.7
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					8160	VENEER, OTHER WOOD PRODUCTS. . . . .	56	41 803	55.1	5.4
	TOTAL . . . . .	537	583 839	(X)	100.0	8410	INSULATION MATERIALS . . . . .	12	7 400	7.4	1.0
1710	YARN OR PIECE GOODS. . . . .	11	1 692	23.0	.3	8420	ROOFING, SIDING, EQUIPMENT . . . . .	14	9 739	9.2	1.3
1711	COTTON FABRICS . . . . .	9	403	9.0	.1	8421	ASPHALT SHINGLES, ROOFING. . . . .	14	7 390	7.1	1.0
1712	RAYON, NYLON, ETC. . . . .	6	1 132	33.3	.2	8424	ALUMINUM SHEETS. . . . .	6	1 504	1.6	.2
	OTHER COMMODITIES. . . . .	(X)	156	(X)	(Z)		OTHER COMMODITIES. . . . .	(X)	845	(X)	.1
3410	NON-CONSOLE RADIOS AND PLAYERS. . . . .	9	897	28.5	.2	8520	WALLBOARD, HARDBOARD . . . . .	22	6 962	5.1	.9
3420	MAJOR APPLIANCES . . . . .	12	1 824	23.0	.3	8550	PLASTIC BUILDING MATERIALS . . . . .	17	692	6.6	.1
4110	OFFICE MACHINES AND EQUIPMENT. . . . .	9	531	14.2	.1	8570	OTHER BUILDING MATERIALS . . . . .	11	1 391	20.0	.2
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	22	703	11.1	.1	9210	LOGS, PILES, PULPWOOD, POLES. . . . .	14	5 947	5.2	.8
7610	STATIONERY, OFFICE SUPPLIES. . . . .	6	345	25.0	.1	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	4	702	7.6	.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	372	411 247	96.3	70.4		COMMODITIES N.E.C. . . . .	(X)	18 963	(X)	2.5
7720	OFFICE, COMM., BUS. FURNITURE. . . . .	212	148 586	76.2	25.4	CONSTRUCTION MATERIALS (SIC 5098 PT.)					
7840	CURTAINS, DRAPES . . . . .	11	625	9.0	.1		TOTAL . . . . .	341	342 197	(X)	100.0
7850	FLOOR COVERINGS. . . . .	47	3 995	17.5	.7	1620	INDUSTRIAL CHEMICALS . . . . .	4	180	16.6	.1
7851	CARPETS, RUGS. . . . .	38	3 612	18.1	.6	3610	HARDWARE . . . . .	33	2 852	12.5	.8
	OTHER COMMODITIES. . . . .	(X)	383	(X)	.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS . . .	20	1 945	9.3	.6
7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	34	2 173	8.1	.4	6232	NAILS, STAPLES . . . . .	17	1 687	8.7	.5
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	8	890	18.1	.2		OTHER COMMODITIES. . . . .	(X)	258	(X)	.1
8630	TOYS, GAMES, FIREWORKS . . . . .	5	1 592	30.0	.3	6240	IRON, STEEL FINISHED PRODUCTS. . . .	9	1 559	33.3	.5
	COMMODITIES N.E.C. . . . .	(X)	8 739	(X)	1.5	6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	9	1 048	13.6	.3
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					8110	LUMBER (ROUGH, DRESSED). . . . .	17	3 510	16.1	1.0
	TOTAL . . . . .	531	665 048	(X)	100.0	8111	SOFTWOODS (EXCEPT FLOORING). . . .	8	1 881	15.6	.5
1220	NEW AND REBUILT PARTS. . . . .	7	1 796	16.6	.3	8112	HARDWOODS (EXCEPT FLOORING). . . .	6	1 298	15.3	.4
1510	PAINTS, VARNISHES, LACQUERS. . . . .	6	616	11.1	.1		OTHER COMMODITIES. . . . .	(X)	331	(X)	.1
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	5	2 407	50.0	.4	8120	PLYWOOD (INCL. CLIPBOARD ETC.). . . .	12	1 374	8.8	.4
3410	NON-CONSOLE RADIOS AND PLAYERS. . . . .	9	1 387	10.5	.2	8140	WOOD MILLWORK (DOORS, ETC.). . . . .	14	1 156	8.1	.3
3430	ELECTRIC HOUSEWARES. . . . .	64	16 847	17.6	2.5	8150	METAL MILLWORK (DOORS, ETC.). . . . .	29	3 061	13.4	.9
3610	HARDWARE . . . . .	68	13 852	17.3	2.1	8210	BRICK, BLOCKS, TILE, CLAY. . . . .	47	34 220	99.0	10.0
						8220	CONCRETE PROD., BUILDING STONE. . . .	35	24 387	68.9	7.1
						8230	CEMENT, LIME, PLASTIC, STUCCO. . . .	11	4 347	65.0	1.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES--CONTINUEO											
8240	SAND, GRAVEL, CRUSHEO STONE. . .	24	19 757	86.5	5.8	9760	MISCELLANEOUS LINES. . . . .	6	6 319	17.2	1.0
8310	GLASS (FLAT, BRICK, ETC.). . . .	35	48 942	86.6	14.3		COMMOOITIES N.E.C. . . . .	(X)	33 536	(X)	5.3
8410	INSULATION MATERIALS . . . . .	12	5 786	65.3	1.7						
8420	ROOFING, SIOING, EQUIPMENT . . .	43	13 369	35.1	3.9		JEWELRY, OIAMONOS, ANO PRECIOUS STONES (SIC 5099 PT.)				
8421	ASPHALT SHINGLES, ROOFING. . .	12	3 537	38.4	1.0		TOTAL . . . . .	152	178 163	(X)	100.0
8423	GALVANIZED IRON, STEEL SHEETS. .	14	2 452	25.9	.7	1810	MEN'S, BOYS' CLOTHING. . . . .	8	593	5.0	.3
8424	ALUMINUM SHEETS. . . . .	9	1 221	19.0	.4						
8425	PAIN-CARRYING EQUIPMENT. . . .	5	871	60.0	.3	1820	WOMEN'S, CHILO'S, CLOTHING . . .	8	1 535	15.0	.9
	OTHER COMMOOITIES. . . . .	(X)	5 288	(X)	1.5	1824	WOMEN'S, CHILO'S UNOERWEAR . .	8	1 535	15.0	.9
8510	BUILDING ANO CONSTRUCTION PAPER.	9	1 487	11.4	.4	3420	MAJOR APPLIANCES . . . . .	6	1 730	16.1	1.0
8520	WALLBOARD, HAROBOARD . . . . .	7	2 077	17.1	.6	3430	ELECTRIC HOUSEWARES. . . . .	13	1 758	9.8	1.0
8530	AOHESIVES, MASTICS . . . . .	14	7 105	63.6	2.1	4110	OFFICE MACHINES ANO EQUIPMENT. .	5	416	2.8	.2
8540	STRUCTURAL IRON, STEEL . . . . .	18	7 373	52.3	2.2	8610	PHOTOGRAPHIC GOOOS . . . . .	6	1 104	8.1	.6
8550	PLASTIC BUILDING MATERIALS . . .	33	22 480	60.5	6.6	8810	PRECIOUS STONES (CUT) ANO METALS	39	70 518	82.3	39.6
8560	PREFABR. STRUCTURAL ASSEMBLIES .	44	56 022	87.7	16.4	8820	JEWELRY, SILVERWARE, TROPHIES. .	128	95 265	80.2	53.5
8561	STRUCTURAL ASSEMBLIES. . . . .	38	14 331	82.3	4.2	8910	GIFTS, ART GOOOS, NOVELTIES,ETC.	6	464	9.0	.3
8562	MOBILE HOMES . . . . .	5	41 692	90.3	12.2	9760	MISCELLANEOUS LINES. . . . .	10	1 815	15.6	1.0
8570	OTHER BUILDING MATERIALS . . . .	104	58 191	82.9	17.0		COMMOOITIES N.E.C. . . . .	(X)	2 965	(X)	1.7
9760	MISCELLANEOUS LINES. . . . .	7	2 652	28.5	.8		ART GOOOS ANO AOVERTISING SPECIALTIES (SIC 5099 PT.)				
9930	OTHER LABOR, SERVICE RECEIPTS. .	9	4 543	33.3	1.3		TOTAL . . . . .	275	175 396	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	12 774	(X)	3.7	7610	STATIONERY, OFFICE SUPPLIES. . .	19	3 783	34.9	2.2
AMUSEMENT ANO SPORTING GOOOS (SIC 5099 PT.)											
	TOTAL . . . . .	485	824 372	(X)	100.0	7810	CHINA, GLASSWARE, CROCKERY . . .	23	1 830	19.6	1.0
1810	MEN'S, BOYS' CLOTHING. . . . .	10	1 198	6.2	.1	7860	MIRRORS, LAMPS, PICTURE FRAMES .	5	565	23.0	.3
3430	ELECTRIC HOUSEWARES. . . . .	5	1 185	14.2	.1	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	9	3 064	24.2	1.7
3610	HAROWARE . . . . .	17	5 088	14.6	.6	8630	TOYS, GAMES, FIREWORKS . . . . .	12	1 454	16.6	.8
4310	GARDEN MACHINERY, EOUP. SUPP. .	4	2 086	21.4	.3	8820	JEWELRY, SILVERWARE, TROPHIES. .	25	1 558	22.5	.9
5120	SCHOOL EQUIPMENT, SUPPLIES. . .	7	1 601	20.0	.2	8821	CLOCKS, WATCHES, MOVEMENTS . .	11	568	16.6	.3
7610	STATIONERY, OFFICE SUPPLIES. . .	9	1 062	5.5	.1	8822	COSTUME JEWELRY. . . . .	7	482	37.5	.3
7810	CHINA, GLASSWARE, CROCKERY . . .	4	2 006	14.2	.2	8824	SILVERWARE, PLATEO WARE. . . . .	9	507	23.0	.3
7870	KITCHEN UTENSILS, TOOLS, MISC. .	15	5 489	21.8	.7	8910	GIFTS, ART GOOOS, NOVELTIES,ETC..	187	101 081	86.3	57.6
8610	PHOTOGRAPHIC GOOOS . . . . .	52	68 919	100.0	8.4	8920	AOVERTISING SPECIALTIES. . . . .	105	55 292	94.8	31.5
8620	SPORT, ATHLETIC GOOOS, BICYCLES.	235	302 206	64.6	36.7	9760	MISCELLANEOUS LINES. . . . .	11	1 403	53.3	.8
8621	ATHLETIC EQUIPMENT, SUPPLIES . .	100	93 978	48.1	11.4		COMMOOITIES N.E.C. . . . .	(X)	5 366	(X)	3.1
8622	ARMS ANO AMMUNITION. . . . .	51	42 065	43.2	5.1	OTHER PROOUCTS (SIC 5099 PT.)					
8623	BICYCLES . . . . .	38	38 473	31.5	4.7		TOTAL . . . . .	1 217	3 189 327	(X)	100.0
8624	CAMPING EQUIPMENT. . . . .	44	9 398	13.7	1.1	1430	BEAUTY AIOS. . . . .	7	5 449	28.5	.2
8625	FISHING TACKLE ANO EQUIPMENT . .	86	86 553	51.9	10.5	1620	INOUSTRIAL CHEMICALS . . . . .	10	62 679	7.0	2.0
8626	SKI EQUIPMENT, SUPPLIES. . . . .	32	14 003	38.6	1.7	1710	YARO OR PIECE GOOOS. . . . .	40	21 870	4.1	.7
8627	OTHER (WATER SPORTS, ARCHERY) . .	63	17 737	24.7	2.2	1810	MEN'S, BOYS' CLOTHING. . . . .	32	17 579	2.3	.6
8630	TOYS, GAMES, FIREWORKS . . . . .	187	292 080	80.6	35.4	1820	WOMEN'S, CHILO'S, CLOTHING . . .	32	3 525	20.0	.1
8640	BOATS (OUBOARO ANO ROW BOATS) . .	19	38 724	67.1	4.7	1824	WOMEN'S, CHILO'S UNOERWEAR . .	32	3 525	20.0	.1
8650	BILLIAROS, POOL, BOWLING EOUP..	16	2 102	20.0	.3	1910	SHOES, OTHER FOOTWEAR. . . . .	40	6 989	1.3	.2
8670	OTHER RECREATION, HOBBY GOOOS.	38	44 943	68.7	5.5	2860	CANNEO-BOTTLEO FOOOS . . . . .	31	19 401	2.1	.6
8820	JEWELRY, SILVERWARE, TROPHIES. .	6	4 987	10.5	.6	2960	FOOOS (EXC. AS SPECIFIOO AOBOE).	20	19 741	2.3	.6
9740	LUGGAGE, SAOOLERY, HARNESS . . .	4	700	8.3	.1	3120	GRAINS, BEANS, ETC.. . . . .	11	424 927	31.2	13.3
9760	MISCELLANEOUS LINES. . . . .	8	9 921	23.5	1.2	3420	MAJOR APPLIANCES . . . . .	35	22 217	4.6	.7
	COMMOOITIES N.E.C. . . . .	(X)	40 075	(X)	4.9	3430	ELECTRIC HOUSEWARES. . . . .	30	17 156	38.4	.5
BOOKS, PERIOOICALS, ANO NEWSPAPERS (SIC 5099 PT.)											
	TOTAL . . . . .	119	260 862	(X)	100.0	4420	GEN. PURPOSE INOUSTRIAL MACH..	18	56 802	6.2	1.8
8680	BOOKS, MAGAZINES . . . . .	119	259 039	99.3	99.3	6220	IRON, STEEL PROOUCTS (FLAT). . . .	11	19 311	3.5	.6
	COMMOOITIES N.E.C. . . . .	(X)	1 823	(X)	.7	6230	IRON/STEEL WIRE, WIRE PROOUCTS . .	9	2 924	33.3	.1
FARM SUPPLIES (SIC 5099 PT.)											
	TOTAL . . . . .	215	634 866	(X)	100.0	6240	IRON, STEEL FINISHEO PROOUCTS. . .	11	68 553	5.1	2.1
1220	NEW ANO REBUILT PARTS. . . . .	4	1 607	5.0	.3	7520	INOUSTRIAL PAPERS. . . . .	9	5 547	25.0	.2
1620	INOUSTRIAL CHEMICALS . . . . .	11	2 221	4.4	.3	8110	LUMBER (ROUGH, ORESSEO). . . . .	14	28 521	2.2	.9
3120	GRAINS, BEANS, ETC.. . . . .	40	20 552	14.6	3.2	8610	PHOTOGRAPHIC GOOOS . . . . .	29	15 583	3.2	.5
8710	HAY, STRAW, ALFALFA, OTHER . . .	30	13 783	32.8	2.2	8611	CAMERAS, PARTS, ACC. MOUNTS. . .	26	14 927	3.2	.5
8720	FEEOO (MIXEO ANO OTHER). . . . .	45	36 282	57.5	5.7		OTHER COMMOOITIES. . . . .	(X)	655	(X)	(Z)
8730	FEEO INGREDIENTS . . . . .	99	346 250	88.1	54.5	8620	SPORT, ATHLETIC GOOOS, BICYCLES.	39	6 354	11.7	.2
8740	FERTILIZER, FERTILIZER MATERIALS	46	121 208	68.2	19.1	8670	OTHER RECREATION, HOBBY GOOOS.	17	3 235	10.0	.1
8750	AGRICULTURAL CHEMICALS . . . . .	46	25 807	33.8	4.1	8730	FEEO INGREDIENTS . . . . .	7	10 922	18.7	.3
8760	SEEOO. . . . .	33	27 301	81.1	4.3	8760	SEEOO. . . . .	7	1 672	20.0	.1
8762	SEEO CORN. . . . .	12	1 943	12.0	.3	8820	JEWELRY, SILVERWARE, TROPHIES. .	42	2 882	11.1	.1
8763	CEREAL GRAIN SEEOO. . . . .	15	1 229	6.0	.2	9110	FLOWERS, FLORIST'S SUPPLIES. . .	160	126 349	93.0	4.0
8764	FIELD SEEOO FOR FORAGE/PASTURE.	22	15 178	58.5	2.4	9111	CUT FLOWERS, POTTEO PLANTS . . .	154	110 650	83.3	3.5
8765	FINE SEEOO FOR LAWN ANO TURF . .	20	6 861	28.2	1.1	9112	FLORIST'S SUPPLIES (NURSERY) . .	83	15 699	21.7	.5
8766	VEGETABLE SEEOO. . . . .	8	744	4.3	.1	9210	LOGS, PILES, PULPWOOD, POLES . .	109	230 889	75.0	7.2
8767	FLOWER SEEOO ANO BULBS . . . . .	6	1 069	25.0	.2	9220	BARRELS, BOXES, BOX SHOOKS, ETC.	15	29 296	90.0	.9
	OTHER COMMOOITIES. . . . .	(X)	278	(X)	(Z)	9310	PHONO., RECOROOS, PREREC. TAPES .	24	23 334	100.0	.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments   (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of-	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	UNITED STATES--CONTINUEO				
9410	MUSICAL INSTRUMENTS, SHEET MUSIC	39	34 059	52.3	1.1
9411	MUSICAL INSTRUMENTS . . . . .	36	24 581	42.1	.8
9412	SHEET MUSIC. . . . .	13	9 478	25.0	.3
9510	OTHER TEXTILE PRODUCTS . . . . .	40	83 766	86.6	2.6
9610	INDUSTRIAL YARNS . . . . .	134	381 094	100.0	11.9
9720	VEGET. OILS (COTTONSEEO, ETC.) .	41	138 782	86.2	4.4
9730	LEATHER. . . . .	145	224 819	97.2	7.0
9740	LUGGAGE, SAOOLERY, HARNESS . . .	23	17 301	71.4	.5
9750	SMOKERS' SUPPLIES AND PIPES. . . .	7	10 794	100.0	.3
9760	MISCELLANEOUS LINES. . . . .	317	503 772	28.9	15.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	182	97 376	62.0	3.1
	COMMOIITIYS N.E.C. . . . .	(X)	443 857	(X)	13.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available.  
 X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	NEW ENGLAND					NEW ENGLAND--CONTINUED					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					FOOTWEAR (SIC 5039)					
	TOTAL . . . . .	8	10 979	(X)	100.0	TOTAL . . . . .	13	53 212	(X)	100.0	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	6	7 410	92.8	67.5	1910	SHOES, OTHER FOOTWEAR. . . . .	13	52 923	99.5	99.5
	COMMOITIES N.E.C. . . . .	(X)	3 569	(X)	32.5	1911	MEN'S, BOYS' SHOES . . . . .	8	11 768	39.3	22.1
						1912	WOMEN'S, MISSES' SHOES . . . . .	8	34 319	66.9	64.5
							OTHER COMMOITIES. . . . .	(X)	6 836	(X)	12.8
	AUTOMOTIVE EQUIPMENT (SIC 5013)					COMMOITIES N.E.C. . . . .	(X)	289	(X)	.5	
	TOTAL <sup>2</sup> . . . . .	23	18 230	(X)	100.0	FROZEN FOODS (SIC 5042)					
	TIRES AND TUBES (SIC 5014)					TOTAL . . . . .	17	95 687	(X)	100.0	
	TOTAL . . . . .	2	(D)	(X)	100.0	2110	FROZEN FOODS . . . . .	17	65 282	68.2	68.2
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					2111	FROZEN FRUITS-JUICES . . . . .	8	6 220	8.6	6.5
	TOTAL . . . . .	10	11 176	(X)	100.0	2112	FROZEN VEGETABLES-JUICES . . . . .	8	21 676	30.2	22.7
1430	BEAUTY AIDS. . . . .	5	2 850	56.6	25.5	2114	FROZEN FISH-SEAFOOD (PACKAGE) . . . . .	9	11 598	18.6	12.1
1450	DRUGGIST SUPPLIES. . . . .	5	5 285	55.1	47.3	2115	FROZEN MEATS (PACKAGE) . . . . .	4	1 782	3.2	1.9
	COMMOITIES N.E.C. . . . .	(X)	3 041	(X)	27.2	2116	FROZEN PREPARED FOODS. . . . .	7	14 011	20.3	14.6
							OTHER COMMODITIES. . . . .	(X)	9 995	(X)	10.4
	PAINTS AND VARNISHES (SIC 5028)					2860	CANNED-BOTTLED FOODS . . . . .	5	8 764	14.3	9.2
	TOTAL . . . . .	6	4 037	(X)	100.0		COMMOITIES N.E.C. . . . .	(X)	21 641	(X)	22.6
1510	PAINTS, VARNISHES, LACQUERS. . .	6	2 337	57.9	57.9		DAIRY PRODUCTS (SIC 5043)				
	COMMOITIES N.E.C. . . . .	(X)	1 700	(X)	42.1		TOTAL . . . . .	6	8 201	(X)	100.0
						2960	FOODS (EXC. AS SPECIFIED ABOVE). .	3	634	8.0	7.7
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)						COMMOITIES N.E.C. . . . .	(X)	7 567	(X)	92.3
	TOTAL . . . . .	32	51 593	(X)	100.0		POULTRY AND POULTRY PRODUCTS (SIC 5044)				
1610	SOAPS AND DETERGENTS . . . . .	4	857	6.7	1.7		TOTAL . . . . .	3	(D)	(X)	100.0
1620	INDUSTRIAL CHEMICALS . . . . .	31	48 845	94.7	94.7		CONFECTIONERY (SIC 5045)				
1621	NAVAL STORES . . . . .	5	299	10.7	.6		TOTAL . . . . .	16	26 074	(X)	100.0
1623	ALKALIES AND CHLORINES . . . . .	5	2 300	16.4	4.5	2410	CONFECTIONERY. . . . .	16	22 313	85.6	85.6
1627	OTHER INDUSTRIAL ORGANIC CHEM. .	16	15 527	52.8	30.1		COMMOITIES N.E.C. . . . .	(X)	3 761	(X)	14.4
1628	OTHER INO. INORGANIC CHEM. . . .	16	15 701	52.7	30.4		FISH AND SEAFOODS (SIC 5046)				
	OTHER COMMOITIES. . . . .	(X)	15 017	(X)	29.1		TOTAL . . . . .	8	7 235	(X)	100.0
	COMMOITIES N.E.C. . . . .	(X)	1 891	(X)	3.7	2510	FISH, SEAFOOD (FRESH FROZEN) . .	8	6 221	86.0	86.0
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)						COMMOITIES N.E.C. . . . .	(X)	1 014	(X)	14.0
	TOTAL . . . . .	16	49 607	(X)	100.0		MEATS AND MEAT PRODUCTS (SIC 5047)				
1710	YARD OR PIECE GOODS. . . . .	16	44 776	90.3	90.3		TOTAL <sup>2</sup> . . . . .	16	39 900	(X)	100.0
	COMMOITIES N.E.C. . . . .	(X)	4 831	(X)	9.7		FRESH FRUITS AND VEGETABLES (SIC 5048)				
							TOTAL . . . . .	44	108 421	(X)	100.0
	NOTIONS AND OTHER DRY GOODS (SIC 5034)					2710	FRESH FRUITS, VEGETABLES . . . . .	44	106 167	97.9	97.9
	TOTAL <sup>2</sup> . . . . .	8	3 884	(X)	100.0	2711	FRESH FRUITS, BERRIES, MELONS. .	34	69 779	70.6	64.4
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					2712	FRESH VEGETABLES . . . . .	30	36 388	59.0	33.6
	TOTAL <sup>2</sup> . . . . .	8	15 384	(X)	100.0		COMMOITIES N.E.C. . . . .	(X)	2 254	(X)	2.1
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)						GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
	TOTAL . . . . .	19	44 885	(X)	100.0		TOTAL . . . . .	89	367 236	(X)	100.0
1820	WOMEN'S, CHILDREN'S, CLOTHING . .	18	39 551	88.1	88.1	1430	BEAUTY AIDS. . . . .	6	971	4.4	.3
1821	DRESSES, SKIRTS, BLOUSES . . . .	7	25 600	78.8	57.0	1610	SOAPS AND DETERGENTS . . . . .	18	5 999	4.1	1.6
1825	OTHER APPAREL, ACCESSORIES . . . .	6	5 771	100.0	12.9						
	OTHER COMMODITIES. . . . .	(X)	8 179	(X)	18.2						
	COMMOITIES N.E.C. . . . .	(X)	5 334	(X)	11.9						

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<sup>1</sup> Detail may not add to total due to rounding.  
<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available. X Not applicable. Z Less than 0.05 percent.



TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
NEW ENGLAND--CONTINUED											
2110	FROZEN FOODS . . . . .	20	7 616	10.6	2.1						
2115	FROZEN MEATS (PACKAGE) . . . . .	4	272	5.0	.1						
2116	FROZEN PREPARED FOODS . . . . .	8	3 020	11.2	.8						
2117	OTHER PACKAGE FROZEN FOODS . . . . .	5	1 096	5.2	.3						
	OTHER COMMODITIES . . . . .	(X)	3 227	(X)	.9			11	19 046	(X)	100.0
2410	CONFECTIONERY . . . . .	26	8 341	5.9	2.3	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	5	2 924	30.8	15.4
2411	CANDY (ALL KINDS) . . . . .	16	4 515	6.5	1.2	3420	MAJOR APPLIANCES . . . . .	5	7 019	67.2	36.9
2414	NUTS, OTHER CONFECTIONS . . . . .	14	3 666	3.5	1.0	3424	CONSOLE RADIOS AND PLAYERS . . . . .	4	4 153	40.9	21.8
	OTHER COMMODITIES . . . . .	(X)	160	(X)	(Z)			(X)	2 866	(X)	15.0
2610	MEATS, PROVISIONS . . . . .	4	1 353	8.8	.4	3430	ELECTRIC HOUSEWARES . . . . .	7	7 673	86.6	40.3
2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	10	7 031	9.3	1.9		COMMODITIES N.E.C. . . . .	(X)	1 430	(X)	7.5
2830	TEA, SPICES . . . . .	13	3 542	3.0	1.0		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
2840	BAKERY PRODUCTS . . . . .	12	7 936	16.0	2.2		TOTAL . . . . .				
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	10	4 712	18.5	1.3		108	138 723	(X)	100.0	
2860	CANNEO-BOTTLED FOODS . . . . .	55	182 491	62.9	49.7						
2861	CANNEO-BOTTLED JUICES/DRINKS . . . . .	28	21 101	12.7	5.7		3310	ELECTRICAL WIRING SUPPLIES . . . . .	8	966	12.7 .7
2863	CANNEO-BOTTLED FRUITS, VEGE. . . . .	41	76 062	33.5	20.7		3510	ELECTRONIC TUBES, PARTS ACC. . . . .	108	135 009	97.3 97.3
2864	CANNEO FISH, SEAFOOD . . . . .	31	46 699	20.3	12.7		3511	ELECTRONIC TUBES . . . . .	17	7 521	33.3 5.4
2865	CANNEO MEATS . . . . .	22	7 670	6.0	2.1		3512	TRANS. AND/OR SEMICONDUCTORS . . . . .	27	3 853	12.3 2.8
2866	CANNEO MILK . . . . .	5	1 245	3.4	.3		3513	ELECTRONIC PARTS . . . . .	54	39 113	83.9 28.2
2867	OTHER CANNEO-BOTTLED FOODS . . . . .	23	29 262	21.1	8.0		3514	ACCESSORIES . . . . .	25	17 453	54.3 12.6
	OTHER COMMODITIES . . . . .	(X)	454	(X)	.1		3515	INTERCOMMUNICATIONS . . . . .	14	4 728	34.0 3.4
2870	SUGAR-REFINED . . . . .	9	10 002	25.9	2.7		3516	COMMERCIAL, INDUSTRIAL ELEC. . . . .	52	62 341	79.0 44.9
2890	BREAKFAST FOODS . . . . .	7	2 130	4.3	.6		COMMODITIES N.E.C. . . . .				
2910	FLOUR, RELATED PRODUCTS . . . . .	10	2 334	13.0	.6			(X)	2 748	(X)	2.0
2920	MARGARINE, SHORTENINGS . . . . .	11	4 969	13.2	1.4		HARDWARE (SIC 5072)				
2921	MARGARINE, BUTTER SUBSTITUTES . . . . .	7	2 186	9.3	.6		TOTAL <sup>2</sup> . . . . .				
2922	SHORTENINGS, COOKING OILS . . . . .	6	2 782	18.6	.8		27	25 243	(X)	100.0	
2930	PET FOODS--ALL KINDS . . . . .	22	27 741	21.4	7.6		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
2940	DRIED, FRUITS, VEGETABLES . . . . .	11	1 781	6.6	.5		TOTAL . . . . .				
2950	SOFT DRINKS, DRINK, WATERS . . . . .	5	519	5.2	.1		3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	23	6 343	73.6 14.5
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	36	62 555	30.5	17.0		3713	DUCTS, REGISTERS, ETC. . . . .	14	2 682	53.0 6.1
7510	PERSONAL SERVICE PAPERS . . . . .	16	3 007	4.1	.8			(X)	3 661	(X)	8.4
7870	KITCHEN UTENSILS, TOOLS, MISC. COMMODITIES N.E.C. . . . .	(X)	21 304	(X)	5.8		3720	ELEC. RESIDENTIAL SPACE HEATING . . . . .	4	4 027	51.1 9.2
COTTON (SIC 5052)											
	TOTAL . . . . .	1	(D)	(X)	100.0		3730	HYDRONICS EQUIPMENT, SUPPLIES . . . . .	31	14 566	69.9 33.3
GRAIN (SIC 5053)											
	TOTAL . . . . .	2	(D)	(X)	100.0		3740	PLUMBING FIX., EQUIP., SUPPLIES . . . . .	30	14 569	70.2 33.3
LIVESTOCK (SIC 5054)											
	TOTAL <sup>2</sup> . . . . .	9	19 467	(X)	100.0		3741	PIPE FITTINGS, VALVES . . . . .	13	3 875	36.6 8.8
FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)											
	TOTAL . . . . .	43	135 824	(X)	100.0		3742	PLUMBING FIXTURES . . . . .	10	3 806	65.9 8.7
3210	HIDES, SKINS, PELTS . . . . .	14	34 976	88.9	25.8		3743	DRAINAGE SYSTEMS . . . . .	8	2 485	42.8 5.7
3220	TOBACCO (LEAF) . . . . .	4	11 669	80.3	8.6		3744	OTHER PLUMBING EQUIPMENT, SUPP. . . . .	14	4 403	61.9 10.1
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	25	88 388	100.0	65.1		3810	CENTRAL AIR CONDITIONING . . . . .	6	706	40.0 1.6
3231	RAW WOOL . . . . .	23	70 550	94.0	51.9		4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	7	497	13.4 1.1
3232	WOOL TOPS, NOILS, OTHER . . . . .	14	17 838	33.3	13.1			(X)	3 078	(X)	7.0
	COMMODITIES N.E.C. . . . .	(X)	791	(X)	.6		AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)											
	TOTAL . . . . .	61	77 679	(X)	100.0		TOTAL . . . . .				
3310	ELECTRICAL WIRING SUPPLIES . . . . .	59	74 723	96.2	96.2		3710	WARM-AIR HEATING-COOLING EQUIP. . . . .	6	331	3.5 2.5
3311	INT. WIRING, CONSTR. MAT. . . . .	27	38 714	76.8	49.8		3711	WARM-AIR FURNANCES (ALL FUELS) . . . . .	4	86	.9 .6
3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	17	7 951	32.4	10.2		3712	CENTRAL HEATING-COOLING UNITS . . . . .	5	190	3.0 1.4
3313	LIGHTING FIXTURES . . . . .	16	6 431	71.5	8.3			(X)	56	(X)	.4
3315	MOTORS, INDUST. CONTROLS . . . . .	27	21 341	65.0	27.5		3730	HYDRONICS EQUIPMENT, SUPPLIES . . . . .	6	2 314	24.7 17.3
	OTHER COMMODITIES . . . . .	(X)	287	(X)	.4		3810	CENTRAL AIR CONDITIONING . . . . .	10	6 850	62.4 51.2
	COMMODITIES N.E.C. . . . .	(X)	2 956	(X)	3.8		3811	RESIDENT. AND SMALL COMMERCIAL . . . . .	4	243	4.0 1.8
							3812	RESIDENTIAL AND COMMERCIAL . . . . .	6	988	10.6 7.4
							3813	INDUSTRIAL AND COMMERCIAL . . . . .	9	5 619	51.2 42.0
							4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	6	1 300	15.9 9.7
								(X)	2 579	(X)	19.3
							COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
							TOTAL . . . . .				
							35	11 750	(X)	100.0	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
NEW ENGLAND--CONTINUED											
4110	OFFICE MACHINES AND EQUIPMENT. .	17	1 465	91.2	12.5	5430	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)	18	30 072	(X)	100.0
4111	ADD. ACCT., COMPUTING MACH. . .	14	661	44.0	5.6						
4112	DUPPLICATING MACHINES . . . . .	5	81	12.7	.7						
4114	TYPEWRITERS. . . . .	14	401	26.7	3.4						
4115	OTHER OFFICE MACHINES. . . . .	8	252	24.4	2.1						
	OTHER COMMODITIES. . . . .	(X)	69	(X)	.6						
4120	INDICATING, RECORD., INSTRUMENTS	9	5 967	81.0	50.8						
7610	STATIONERY, OFFICE SUPPLIES. . .	7	86	13.2	.7						
7720	OFFICE, COMM., BUS. FURNITURE. .	4	113	27.7	1.0						
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	158	22.8	1.3						
	COMMODITIES N.E.C. . . . .	(X)	3 961	(X)	33.7						
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)										
	TOTAL . . . . .	9	5 621	(X)	100.0						
4210	CONSTRUCTION, MINING SUPPLIES. .	9	5 397	96.0	96.0						
	COMMODITIES N.E.C. . . . .	(X)	224	(X)	4.0						
	FARM MACHINERY AND EQUIPMENT (SIC 5083)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)										
	TOTAL . . . . .	137	124 752	(X)	100.0						
4210	CONSTRUCTION, MINING SUPPLIES. .	4	161	50.0	.1						
4410	FOOD PROCESSING MACHINERY EQUIP.	9	1 817	34.8	1.5						
4412	OTHER FOOD PROCESSING MACH. . .	8	1 768	32.5	1.4						
	OTHER COMMODITIES. . . . .	(X)	49	(X)	(Z)						
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	38	26 177	81.0	21.0						
4430	METAL-WORKING MACHINERY. . . . .	42	43 476	87.0	34.8						
4431	NEW MACHINE TOOLS. . . . .	34	37 969	84.2	30.4						
4432	MISCELLANEOUS METALWORKING . .	13	5 506	80.0	4.4						
4440	MATERIALS HANDLING EQUIPMENT . .	27	21 941	70.9	17.6						
4441	FORK LIFT TRUCKS . . . . .	11	8 326	39.8	6.7						
4442	INDUSTRIAL TRUCKS. . . . .	7	1 321	9.5	1.1						
4443	CRANES, OVERHEAD, HOISTS . . . .	7	2 729	29.3	2.2						
4445	OTHER MATERIALS HANDLING EQUIP.	23	9 553	42.0	7.7						
	OTHER COMMODITIES. . . . .	(X)	11	(X)	(Z)						
4470	OTHER SPECIAL IND. MACH. . . . .	32	14 805	100.0	11.9						
4471	PAPER INDUSTRIES MACHINERY . . .	5	1 078	47.3	.9						
4472	TEXTILE INDUSTRY MACHINERY . . .	11	4 548	78.2	3.6						
4474	OTHER SPECIAL PURPOSE MACH. . . .	19	7 524	96.7	6.0						
	OTHER COMMODITIES. . . . .	(X)	1 655	(X)	1.3						
4480	USED OR REBUILT MACH. EQUIP. . .	7	1 354	19.2	1.1						
9930	OTHER LABOR, SERVICE RECEIPTS. .	8	1 424	22.0	1.1						
	COMMODITIES N.E.C. . . . .	(X)	13 597	(X)	10.9						
	INDUSTRIAL SUPPLIES (SIC 5085)										
	TOTAL . . . . .	58	54 857	(X)	100.0						
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	8	1 108	13.4	2.0						
4510	BEARINGS, POWER, TRANSMISSION. .	11	4 297	69.6	7.8						
4512	OTHER POWER TRANSMISSION EQUIP.	7	2 560	65.2	4.7						
	OTHER COMMODITIES. . . . .	(X)	1 737	(X)	3.2						
4610	INDUSTRIAL VALVES, FITTINGS. . .	20	11 493	80.7	21.0						
4840	ABRASIVES, ABRASIVE MATERIALS. .	5	1 098	76.9	2.0						
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	24	17 370	89.5	31.7						
	COMMODITIES N.E.C. . . . .	(X)	19 491	(X)	35.5						
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)										
	TOTAL . . . . .	14	8 932	(X)	100.0						
5140	SURGICAL, MED., HOSPITAL EQUIP. .	3	2 333	96.6	26.1						
5160	SCIENTIFIC INSTRUMENTS . . . . .	8	4 268	87.0	47.8						
	COMMODITIES N.E.C. . . . .	(X)	2 331	(X)	26.1						
	NEW ENGLAND--CONTINUED										
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)										
	TOTAL . . . . .	9	16 700	(X)	100.0						
5430	AIRCRAFT, AVIATION PARTS . . . . .	5	12 485	76.9	74.8						
	COMMODITIES N.E.C. . . . .	(X)	4 215	(X)	25.2						
	COAL (SIC 5091 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	METAL SERVICE CENTERS (SIC 5091 PT.)										
	TOTAL . . . . .	4	(D)	(X)	100.0						
	METAL SALES OFFICES (SIC 5091 PT.)										
	TOTAL . . . . .	43	104 576	(X)	100.0						
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	3	1 977	38.7	1.9						
6210	IRON, STEEL PRODS. (SEMI-FINISH)	11	12 546	67.7	12.0						
6213	ROUGH CASTINGS, FOUNDRY PROD. .	6	6 223	78.9	6.0						
	OTHER COMMODITIES. . . . .	(X)	6 323	(X)	6.0						
6220	IRON, STEEL PRODUCTS (FLAT). . . .	13	44 201	74.7	42.3						
6222	STRIP (HOT, COLO-ROLLED) . . . .	5	4 238	35.0	4.1						
	OTHER COMMODITIES. . . . .	(X)	39 962	(X)	38.2						
6230	IRON/STEEL WIRE, WIRE PRODUCTS . .	9	7 929	36.3	7.6						
6231	WIRE-PLAIN, COATED, BARBED . . .	5	5 091	31.0	4.9						
	OTHER COMMODITIES. . . . .	(X)	2 839	(X)	2.7						
6240	IRON, STEEL FINISHED PRODUCTS . .	14	13 448	50.3	12.9						
6243	BAR, COLO-FINISHED. . . . .	5	813	7.2	.8						
	OTHER COMMODITIES. . . . .	(X)	12 635	(X)	12.1						
6260	IRON, STEEL PIPE, TUBING . . . . .	5	5 192	42.0	5.0						
6420	OTHER COPPER, BRASS MILL PRODS. .	4	2 723	45.6	2.6						
6430	ALUMINUM SHAPES, FORMS, ETC. . .	8	2 486	20.6	2.4						
	COMMODITIES N.E.C. . . . .	(X)	14 074	(X)	13.5						
	BEER AND ALE (SIC 5095 PT.)										
	TOTAL . . . . .	4	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	3	(D)	(X)	100.0						
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)										
	TOTAL . . . . .	3	(D)	(X)	100.0						
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)										
	TOTAL . . . . .	29	40 343	(X)	100.0						
1620	INDUSTRIAL CHEMICALS . . . . .	4	580	19.4	1.4						
7510	PERSONAL SERVICE PAPERS. . . . .	10	7 476	47.1	18.5						
7520	INDUSTRIAL PAPERS. . . . .	20	22 110	66.1	54.8						
7540	PAPERBOARD, BOXBOARD . . . . .	6	3 058	100.0	7.6						
	COMMODITIES N.E.C. . . . .	(X)	7 119	(X)	17.6						
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)										
	TOTAL . . . . .	13	8 273	(X)	100.0						

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	NEW ENGLAND--CONTINUED						NEW ENGLAND--CONTINUED				
7610	STATIONERY, OFFICE SUPPLIES. . .	13	7 216	87.2	87.2		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
7613	LOOSELEAF BINDERS, BLANK BOOKS OTHER COMMODITIES. . . . .	6 (X)	1 626 5 589	20.7 (X)	19.7 67.6		TOTAL . . . . .	21	22 181	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	1 057	(X)	12.8	8610	PHOTOGRAPHIC GOODS . . . . .	7	5 319	100.0	24.0
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					8620	SPORT, ATHLETIC GOODS, BICYCLES, 8630 TOYS, GAMES, FIREWORKS . . . . .	5 8	6 296 8 793	73.9 68.1	28.4 39.6
	TOTAL . . . . .	27	30 493	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	1 773	(X)	8.0
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	18	19 240	88.4	63.1		BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
7720	OFFICE, COMM., BUS. FURNITURE. .	12	9 811	95.5	32.2		TOTAL . . . . .	3	(D)	(X)	100.0
7721	OFFICE FURN. (WOODEN, METAL) .	7	3 094	100.0	10.1		FARM SUPPLIES (SIC 5099 PT.)				
7725	OTHER FURNITURE. . . . .	4	3 935	76.7	12.9		TOTAL . . . . .	2	(Q)	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	2 783	(X)	9.1		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
	COMMODITIES N.E.C. . . . .	(X)	1 442	(X)	4.7		TOTAL . . . . .	11	13 314	(X)	100.0
	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					8820	JEWELRY, SILVERWARE, TROPHIES. .	9	11 866	91.0	89.1
	TOTAL . . . . .	34	31 503	(X)	100.0	8822	COSTUME JEWELRY. . . . .	6	10 177	84.3	76.4
3430	ELECTRIC HOUSEWARES. . . . .	5	287	8.5	.9		OTHER COMMODITIES. . . . .	(X)	1 689	(X)	12.7
7810	CHINA, GLASSWARE, CROCKERY . .	7	4 794	59.3	15.2		COMMODITIES N.E.C. . . . .	(X)	1 448	(X)	10.9
7820	HOUSEHOLD LINENS, DOMESTICS. .	4	3 613	62.1	11.5		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
7850	FLOOR COVERINGS. . . . .	4	4 027	88.2	12.8		TOTAL <sup>2</sup> . . . . .		5 419	(X)	100.0
7860	MIRRORS, LAMPS, PICTURE FRAMES .	5	1 399	23.0	4.4		OTHER PRODUCTS (SIC 5099 PT.)				
7870	KITCHEN UTENSILS, TOOLS, MISC. .	22	12 887	61.2	40.9		TOTAL . . . . .	101	150 809	(X)	100.0
8910	GIFTS, ART GOODS, NOVELTIES, ETC. COMMODITIES N.E.C. . . . .	4 (X)	743 3 753	16.1 (X)	2.4 11.9	9110	FLOWERS, FLORIST'S SUPPLIES. . .	22	10 913	88.8	7.2
	LUMBER AND MILLWORK (SIC 5098 PT.)					9111	CUT FLOWERS, POTTED PLANTS . .	21	9 694	82.0	6.4
	TOTAL . . . . .	11	12 057	(X)	100.0	9112	FLORIST'S SUPPLIES (NURSERY) .	11	1 219	19.0	.8
8110	LUMBER (ROUGH, DRESSED). . . . .	3	2 547	34.8	21.1	9210	LOGS, PILES, PULPWOOD, POLES . .	6	2 459	100.0	1.6
8111	SOFTWOODS (EXCEPT FLOORING). .	3	1 958	26.7	16.2	9610	INDUSTRIAL YARNS . . . . .	13	36 197	93.3	24.0
	OTHER COMMODITIES. . . . .	(X)	589	(X)	4.9	9730	LEATHER. . . . .	24	54 289	71.5	36.0
8120	PLYWOOD (INCL. CLIPBOARD ETC.) .	4	2 815	35.5	23.3	9760	MISCELLANEOUS LINES. . . . .	18	18 521	100.0	12.3
8140	WOOD MILLWORK (DOORS, ETC.). . .	5	3 250	44.0	27.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	12	8 721	93.5	5.8
	COMMODITIES N.E.C. . . . .	(X)	3 445	(X)	28.6		COMMODITIES N.E.C. . . . .	(X)	19 709	(X)	13.1
	CONSTRUCTION MATERIALS (SIC 5098 PT.)										
	TOTAL . . . . .	25	18 221	(X)	100.0						
8210	BRICK, BLOCKS, TILE, CLAY. . . .	6	4 938	85.2	27.1						
8420	ROOFING, SIOING, EQUIPMENT . . .	5	803	19.6	4.4						
8560	PREFABR. STRUCTURAL ASSEMBLIES .	3	2 334	100.0	12.8						
8570	OTHER BUILDING MATERIALS . . . .	5	3 364	100.0	18.5						
	COMMODITIES N.E.C. . . . .	(X)	6 782	(X)	37.2						

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	MIDDLE ATLANTIC					MIDDLE ATLANTIC--CONTINUED					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					1730 KNIT FABRICS, KNITTING YARNS . .	25	20 162	8.9	1.5	
	TOTAL . . . . .	29	148 444	(X)	100.0	1731 KNIT FABRICS . . . . .	16	6 707	3.9	.5	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	19	123 623	92.1	83.3	1732 YARNS (EXCEPT INDUSTRIAL) . . .	10	13 295	6.1	1.0	
1120	TRUCKS, TRUCK TRACTORS . . . . .	16	13 131	12.0	8.8		(X)	160	(X)	(2)	
1210	MACHINE SHOP SALES AND LABOR . .	3	373	21.4	.3	5310 UPHOLSTERERS' FABRICS, SUPPLIES.	7	3 266	1.6	.2	
1220	NEW AND REBUILT PARTS. . . . .	10	5 548	5.1	3.7	7820 HOUSEHOLD LINENS, DOMESTICS. . .	9	7 553	28.5	.6	
9930	OTHER LABOR, SERVICE RECEIPTS. .	6	566	.6	.4	7821 BEDSPREADS, BLANKETS . . . . .	8	6 778	26.3	.5	
	COMMODITIES N.E.C. . . . .	(X)	5 203	(X)	3.5		(X)	774	(X)	.1	
	AUTOMOTIVE EQUIPMENT (SIC 5013)					9930 OTHER LABOR, SERVICE RECEIPTS. .	7	5 078	11.1	.4	
	TOTAL . . . . .	115	123 595	(X)	100.0		(X)	16 358	(X)	1.2	
1220	NEW AND REBUILT PARTS. . . . .	95	97 428	90.6	78.8						
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	16	13 349	86.4	10.8						
1310	TIRES AND TUBES. . . . .	4	458	15.3	.4						
3610	HARDWARE . . . . .	9	4 021	31.4	3.3						
9760	MISCELLANEOUS LINES. . . . .	4	752	19.3	.6						
9930	OTHER LABOR, SERVICE RECEIPTS. .	5	230	6.6	.2						
	COMMODITIES N.E.C. . . . .	(X)	7 357	(X)	6.0						
	TIRES AND TUBES (SIC 5014)										
	TOTAL . . . . .	5	7 539	(X)	100.0						
1310	TIRES AND TUBES. . . . .	5	6 551	86.9	86.9						
	COMMODITIES N.E.C. . . . .	(X)	988	(X)	13.1						
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)										
	TOTAL . . . . .	67	174 520	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS . .	24	41 355	54.6	23.7						
1420	HEALTH PRODUCTS. . . . .	16	21 783	47.1	12.5						
1430	BEAUTY AIDS. . . . .	38	51 571	57.3	29.6						
1450	DRUGGIST SUNDRIES. . . . .	24	29 955	43.5	17.2						
1620	INDUSTRIAL CHEMICALS . . . . .	4	10 325	20.3	5.9						
	COMMODITIES N.E.C. . . . .	(X)	19 531	(X)	11.2						
	PAINTS AND VARNISHES (SIC 5028)										
	TOTAL <sup>2</sup> . . . . .	29	41 724	(X)	100.0						
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)										
	TOTAL . . . . .	140	289 426	(X)	100.0						
1510	PAINTS, VARNISHES, LACQUERS. . .	5	852	7.3	.3						
1610	SOAPS AND DETERGENTS . . . . .	22	19 239	42.5	6.6						
1620	INDUSTRIAL CHEMICALS . . . . .	125	244 577	96.6	84.5						
1621	NAVAL STORES . . . . .	13	7 631	39.3	2.6						
1622	EXPLOSIVES . . . . .	6	3 636	100.0	1.3						
1623	ALKALIES AND CHLORINES . . . . .	20	12 677	33.8	4.4						
1624	PLASTIC MATERIALS. . . . .	28	45 795	60.0	15.8						
1625	COAL TAR PRODUCTS. . . . .	13	5 401	32.2	1.9						
1626	MAN-MADE FIBERS . . . . .	18	35 480	74.5	12.3						
1627	OTHER INDUSTRIAL ORGANIC CHEM.	55	95 551	65.2	33.0						
1628	OTHER IND. INORGANIC CHEM. . .	47	38 405	70.3	13.3						
2930	PET FOODS--ALL KINDS . . . . .	5	1 075	7.0	.4						
2960	FOODS (EXC. AS SPECIFIED ABOVE).	4	2 263	24.2	.8						
7510	PERSONAL SERVICE PAPERS. . . . .	6	3 266	16.6	1.1						
	COMMODITIES N.E.C. . . . .	(X)	18 154	(X)	6.3						
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)										
	TOTAL . . . . .	255	1 342 030	(X)	100.0						
1710	YARD OR PIECE GOODS. . . . .	255	1 289 613	96.1	96.1						
1711	COTTON FABRICS . . . . .	134	523 823	54.3	39.0						
1712	RAYON, NYLON, ETC. . . . .	123	421 634	42.3	31.4						
1713	WOOL FABRICS . . . . .	95	218 421	81.0	16.3						
1714	OTHER YARD GOODS . . . . .	69	125 738	25.1	9.4						

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TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines					
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--				
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>			
MIDDLE ATLANTIC--CONTINUED					MIDDLE ATLANTIC--CONTINUED									
2110	FROZEN FOODS . . . . .	63	208 081	89.4	89.4	FRESH FRUITS AND VEGETABLES (SIC 5048)								
2111	FROZEN FRUITS-JUICES . . . . .	30	51 020	32.8	21.9	TOTAL . . . . .								
2112	FROZEN VEGETABLES-JUICES . . . . .	26	31 364	22.0	13.5	200	518 260	(X)	100.0					
2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	11	7 683	30.5	3.3	2710	FRESH FRUITS, VEGETABLES . . . . .	200	504 434	97.3	97.3			
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	41	59 275	44.2	25.5	2711	FRESH FRUITS, BERRIES, MELONS . . . . .	163	338 311	71.6	65.3			
2115	FROZEN MEATS (PACKAGEO) . . . . .	18	4 297	4.3	1.8	2712	FRESH VEGETABLES . . . . .	130	166 123	51.4	32.1			
2116	FROZEN PREPARED FOODS . . . . .	26	38 921	32.8	16.7	2860	CANNED-BOTTLED FOODS . . . . .	7	10 081	17.2	1.9			
2117	OTHER PACKAGED FROZEN FOODS . . . . .	16	15 521	18.3	6.7	2861	CANNED-BOTTLE JUICES/DRINKS . . . . .	6	9 161	16.6	1.8			
2410	CONFECTIONERY . . . . .	6	520	16.6	.2	OTHER COMMODITIES . . . . .								
2710	FRESH FRUITS, VEGETABLES . . . . .	5	1 298	22.2	.6	(X)	920	(X)	.2					
2711	FRESH FRUITS, BERRIES, MELONS . . . . .	5	1 085	18.5	.5	COMMODITIES N.E.C. . . . .								
OTHER COMMODITIES . . . . .		(X)	213	(X)	.1	(X)	3 745	(X)	.7					
2860	CANNED-BOTTLEO FOODS . . . . .	18	9 573	11.3	4.1	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)								
2861	CANNED-BOTTLEO JUICES/ORINKS . . . . .	6	1 063	4.9	.5	TOTAL . . . . .								
2863	CANNED-BOTTLEO FRUITS, VEGE . . . . .	9	1 953	23.5	.8	464	2 945 528	(X)	100.0					
OTHER COMMODITIES . . . . .		(X)	6 558	(X)	2.8	1430	BEAUTY AIDS . . . . .	28	8 447	4.6	.3			
2960	FOODS (EXC. AS SPECIFIED ABOVE). COMMODITIES N.E.C. . . . .	8	2 880	27.2	1.2	1610	SCAPS AND DETERGENTS . . . . .	61	30 573	7.5	1.0			
COMMODITIES N.E.C. . . . .		(X)	10 442	(X)	4.5	1620	INDUSTRIAL CHEMICALS . . . . .	16	7 655	23.0	.3			
DAIRY PRODUCTS (SIC 5043)					2110					FROZEN FOODS . . . . .	106	93 239	18.2	3.2
TOTAL . . . . .		70	325 900	(X)	100.0	2210	BUTTER AND CHEESE . . . . .	27	8 717	7.6	.3			
2210	BUTTER AND CHEESE . . . . .	25	50 701	56.7	15.6	2240	OTHER DAIRY PRODUCTS . . . . .	14	5 950	7.4	.2			
2220	ICE CREAM, ICE5 . . . . .	10	13 015	56.3	4.0	2410	CONFECTIONERY . . . . .	102	28 906	8.5	1.0			
2230	MILK, CREAM (FLU10) . . . . .	36	203 474	94.4	62.4	2411	CANDY (ALL KINDS) . . . . .	54	13 482	6.6	.5			
2240	OTHER DAIRY PRODUCTS . . . . .	25	45 026	65.7	13.8	2414	NUTS, OTHER CONFECTIONS . . . . .	59	14 174	6.6	.5			
2860	CANNED-BOTTLEO FOODS . . . . .	8	906	6.1	.3	OTHER COMMODITIES . . . . .		(X)	1 251	(X)	(2)			
2960	FOODS (EXC. AS SPECIFIED ABOVE). COMMODITIES N.E.C. . . . .	5	1 476	9.6	.5	2610	MEATS, PROVISIONS . . . . .	24	8 873	10.7	.3			
COMMODITIES N.E.C. . . . .		(X)	11 302	(X)	3.5	2611	FRESH, FROZEN MEATS . . . . .	6	6 244	18.1	.2			
POULTRY AND POULTRY PRODUCTS (SIC 5044)					(X)					2 629	(X)	.1		
TOTAL . . . . .		38	75 316	(X)	100.0	2710	FRESH FRUITS, VEGETABLES . . . . .	8	11 137	8.0	.4			
2110	FROZEN FOODS . . . . .	5	1 910	20.3	2.5	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	37	33 623	9.9	1.1			
2310	EGGS (SHELL) . . . . .	24	40 762	81.5	54.1	2820	COFFEE-GREEN . . . . .	26	131 815	100.0	4.5			
2320	POULTRY . . . . .	20	30 391	62.3	40.4	2830	TEA, SPICES . . . . .	65	60 956	18.2	2.1			
COMMODITIES N.E.C. . . . .		(X)	2 253	(X)	3.0	2840	BAKERY PRODUCTS . . . . .	48	59 872	27.0	2.0			
CONFECTIONERY (SIC 5045)					2850					FOOD, BEVERAGE BASIC MATERIALS . . . . .	60	175 050	64.1	5.9
TOTAL . . . . .		68	114 917	(X)	100.0	2860	CANNEO-BOTTLEO FOODS . . . . .	264	614 837	61.4	20.9			
2410	CONFECTIONERY . . . . .	68	106 361	92.6	92.6	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	144	88 587	13.9	3.0			
2840	BAKERY PRODUCTS . . . . .	5	1 519	16.4	1.3	2862	CANNED-BOTTLED BABY FOODS . . . . .	12	4 710	4.2	.2			
2860	CANNED-BOTTLEO FOODS . . . . .	7	1 687	8.8	1.5	2863	CANNED-BOTTLED FRUITS, VEGE . . . . .	195	245 673	32.2	8.3			
2960	FOODS (EXC. AS SPECIFIED ABOVE). COMMODITIES N.E.C. . . . .	6	1 624	9.7	1.4	2864	CANNED FISH, SEAFOOD . . . . .	140	88 021	14.0	3.0			
COMMODITIES N.E.C. . . . .		(X)	3 726	(X)	3.2	2865	CANNED MEATS . . . . .	91	85 052	18.9	2.9			
FISH AND SEAFOODS (SIC 5046)					2866					CANNED MILK . . . . .	27	7 759	7.3	.3
TOTAL . . . . .		16	27 008	(X)	100.0	2867	OTHER CANNED-BOTTLEO FOODS . . . . .	113	95 036	20.1	3.2			
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	16	23 218	86.0	86.0	2870	SUGAR-REFINED . . . . .	65	264 127	56.2	9.0			
COMMODITIES N.E.C. . . . .		(X)	3 790	(X)	14.0	2890	BREAKFAST FOODS . . . . .	32	12 314	4.5	.4			
MEATS AND MEAT PRODUCTS (SIC 5047)					2910					FLOUR, RELATED PRODUCTS . . . . .	46	21 556	7.2	.7
TOTAL . . . . .		49	204 677	(X)	100.0	2920	MARGARINE, SHORTENINGS . . . . .	60	73 154	19.2	2.5			
2110	FROZEN FOODS . . . . .	7	2 069	10.6	1.0	2930	PET FOODS--ALL KINDS . . . . .	86	48 961	17.8	1.7			
2210	BUTTER AND CHEESE . . . . .	5	542	1.8	.3	2940	DRIED, FRUITS, VEGETABLES . . . . .	66	26 142	10.8	.9			
2320	POULTRY . . . . .	5	3 414	6.7	1.7	2950	SOFT DRINKS, DRINK, WATERS . . . . .	32	13 771	7.6	.5			
2610	MEATS, PROVISIONS . . . . .	49	191 803	93.7	93.7	2960	FOODS (EXC. AS SPECIFIED ABOVE). PERSONAL SERVICE PAPERS . . . . .	151	257 597	27.7	8.7			
2611	FRESH, FROZEN MEATS . . . . .	35	141 189	85.3	69.0	7510	INDUSTRIAL PAPERS . . . . .	51	14 812	6.6	.5			
2612	SAUSAGE, MEAT LOAVES . . . . .	11	11 254	18.0	5.5	7520	KITCHEN UTENSILS, TOOLS, MISC . . . . .	21	3 220	5.2	.1			
2613	CURED, BOILED, SMOKEO MEATS . . . . .	24	18 423	20.8	9.0	9720	VEGET. OILS (COTTONSEED, ETC.) . . . . .	6	362 549	64.0	12.3			
2614	OTHER MEAT PRODUCTS . . . . .	15	20 937	30.8	10.2	9760	MISCELLANEOUS LINES . . . . .	30	5 255	4.0	.2			
2860	CANNED-BOTTLED FOODS . . . . .	8	2 812	24.1	1.4	COMMODITIES N.E.C. . . . .		(X)	560 521	(X)	19.0			
2863	CANNED-BOTTLED FRUITS, VEGE . . . . .	4	1 050	13.8	.5	COTTON (SIC 5052)								
2865	CANNED MEATS . . . . .	4	1 504	15.2	.7	TOTAL . . . . .		4	(D)	(X)	100.0			
OTHER COMMODITIES . . . . .		(X)	258	(X)	.1	GRAIN (SIC 5053)								
COMMODITIES N.E.C. . . . .		(X)	4 037	(X)	2.0	TOTAL . . . . .		18	159 086	(X)	100.0			
					3120					GRAINS, BEANS, ETC. . . . .	18	152 196	95.7	95.7
					COMMODITIES N.E.C. . . . .					(X)	6 890	(X)	4.3	
					LIVESTOCK (SIC 5054)									
					TOTAL . . . . .					86	227 318	(X)	100.0	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	MIDDLE ATLANTIC--CONTINUED						MIDDLE ATLANTIC--CONTINUED				
3130	LIVESTOCK (EXCEPT HORSES, MULES)	86	223 375	98.3	98.3		HARDWARE				
3131	CATTLE, CALVES . . . . .	83	178 290	78.9	78.4		(SIC 5072)				
3132	SHEEP, LAMBS . . . . .	44	5 102	3.0	2.2		TOTAL . . . . .	86	100 675	(X)	100.0
3133	HOGS . . . . .	58	38 010	20.9	16.7						
3134	OTHER LIVESTOCK . . . . .	6	1 973	14.2	.9	3610	HARDWARE . . . . .	85	81 989	81.4	81.4
	COMMODITIES N.E.C. . . . .	(X)	3 943	(X)	1.7	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	7	3 120	24.0	3.1
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)						COMMODITIES N.E.C. . . . .	(X)	15 566	(X)	15.5
	TOTAL . . . . .	108	282 749	(X)	100.0		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
3210	HIDES, SKINS, PELTS . . . . .	70	159 284	97.9	56.3		TOTAL . . . . .	174	147 705	(X)	100.0
3220	TOBACCO (LEAF) . . . . .	7	11 822	87.5	4.2	3440	ROOM AIR CONDITIONERS . . . . .	4	1 502	23.2	1.0
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	15	22 761	81.6	8.0	3710	WARM-AIR HEATING-COOLING EQUIP..	61	29 835	55.8	20.2
3231	RAW WOOL . . . . .	14	21 061	78.7	7.4	3720	ELEC. RESIDENTIAL SPACE HEATING	7	8 031	62.0	5.4
	OTHER COMMODITIES . . . . .	(X)	1 699	(X)	.6	3730	HYDRONICS EQUIPMENT, SUPPLIES . .	52	26 322	65.9	17.8
3270	OTHER NONFARM PRODUCTS . . . . .	15	38 043	90.6	13.5	3740	PLUMBING FIX., EQUIP., SUPPLIES.	98	71 710	93.9	48.5
	COMMODITIES N.E.C. . . . .	(X)	50 839	(X)	18.0	3741	PIPE FITTINGS, VALVES . . . . .	55	36 570	70.2	24.8
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3742	PLUMBING FIXTURES . . . . .	35	12 985	66.6	8.8
	TOTAL . . . . .	217	247 277	(X)	100.0	3743	DRAINAGE SYSTEMS . . . . .	25	6 784	42.2	4.6
3310	ELECTRICAL WIRING SUPPLIES . . . .	205	223 419	91.4	90.4	3744	OTHER PLUMBING EQUIPMENT, SUPP.	48	15 370	49.7	10.4
3311	INT. WIRING, CONSTR. MAT. . . . .	88	76 739	77.3	31.0	3810	CENTRAL AIR CONDITIONING . . . . .	18	2 709	16.8	1.8
3312	OUTSIDE CONSTRUCTION MATERIALS	46	29 012	39.1	11.7	4420	GEN. PURPOSE INDUSTRIAL MACH..	9	1 077	21.8	.7
3313	LIGHTING FIXTURES . . . . .	65	35 899	53.1	14.5	4610	INDUSTRIAL VALVES, FITTINGS. . .	8	807	17.2	.5
3314	ELECTRIC LAMPS . . . . .	19	5 099	21.0	2.1	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	245	6.6	.2
3315	MOTORS, INDUST. CONTROLS . . . .	98	76 670	62.2	31.0		COMMODITIES N.E.C. . . . .	(X)	5 467	(X)	3.7
3320	TELEPHONE AND SIGNAL EQUIPMENT .	10	5 372	39.2	2.2		AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
3510	ELECTRONIC TUBES, PARTS ACC. . . .	13	1 683	18.4	.7		TOTAL . . . . .	49	67 819	(X)	100.0
3513	ELECTRONIC PARTS . . . . .	5	958	30.7	.4	3710	WARM-AIR HEATING-COOLING EQUIP..	16	3 010	21.5	4.4
3516	COMMERCIAL, INDUSTRIAL ELEC. . .	6	334	7.6	.1	3730	HYDRONICS EQUIPMENT, SUPPLIES . .	8	999	12.1	1.5
	OTHER COMMODITIES . . . . .	(X)	390	(X)	.2	3810	CENTRAL AIR CONDITIONING . . . . .	39	34 735	70.2	51.2
3720	ELEC. RESIDENTIAL SPACE HEATING. COMMODITIES N.E.C. . . . .	5	1 850	20.0	.7	3820	PARTS SUPPLIES, AND ACCESSORIES .	9	7 607	52.0	11.2
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)	(X)	14 953	(X)	6.0	3910	COMMERCIAL REFRIGERATORS EQUIP..	10	12 861	97.9	19.0
	TOTAL . . . . .	70	172 247	(X)	100.0	4140	COMMERCIAL FOOD SERVICE EQUIP..	3	546	19.0	.8
1220	NEW AND REBUILT PARTS . . . . .	3	1 059	13.3	.6	4420	GEN. PURPOSE INDUSTRIAL MACH..	11	5 043	26.7	7.4
3310	ELECTRICAL WIRING SUPPLIES . . . .	4	1 859	12.5	1.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	5	333	7.8	.5
3410	NON-CONSOLE RADIOS AND PLAYERS .	18	14 226	38.6	8.3		COMMODITIES N.E.C. . . . .	(X)	2 685	(X)	4.0
3420	MAJOR APPLIANCES . . . . .	30	74 277	74.4	43.1		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
3430	ELECTRIC HOUSEWARES . . . . .	40	52 260	74.4	30.3		TOTAL . . . . .	88	69 101	(X)	100.0
3440	ROOM AIR CONDITIONERS . . . . .	5	5 743	25.5	3.3	3420	MAJOR APPLIANCES . . . . .	4	578	6.5	.8
3510	ELECTRONIC TUBES, PARTS ACC. . . .	7	2 755	13.6	1.6	4110	OFFICE MACHINES AND EQUIPMENT . .	38	16 795	88.3	24.3
3515	INTERCOMMUNICATIONS . . . . .	4	327	4.0	.2	4120	INDICATING, RECORD., INSTRUMENTS	22	14 726	77.7	21.3
	OTHER COMMODITIES . . . . .	(X)	2 428	(X)	1.4	4160	STORE, SERVICE SHOP MACHINES . .	13	11 714	77.2	17.0
3610	HARDWARE . . . . .	7	1 501	9.4	.9	4161	CASH REGISTERS . . . . .	5	343	26.3	.5
4110	OFFICE MACHINES AND EQUIPMENT . .	3	887	8.4	.5	4162	COIN-OPERATED MACHINES . . . . .	5	11 001	81.9	15.9
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	9	3 651	21.0	2.1	4163	OTHER STORE AND SERVICE MACH..	4	370	31.2	.5
	COMMODITIES N.E.C. . . . .	(X)	14 029	(X)	8.1	4170	SCALES, BALANCES (EX. SCIENTIFIC)	4	532	44.4	.8
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					4180	STORE, RESTAURANT FIXTURES . . . .	15	6 777	92.4	9.8
	TOTAL . . . . .	332	579 886	(X)	100.0	4610	INDUSTRIAL VALVES, FITTINGS. . .	4	620	33.3	.9
3310	ELECTRICAL WIRING SUPPLIES . . . .	23	7 549	10.1	1.3	7610	STATIONERY, OFFICE SUPPLIES. . .	12	405	19.3	.6
3315	MOTORS, INDUST. CONTROLS . . . .	17	3 675	6.5	.6	7720	OFFICE, COMM., BUS. FURNITURE. .	6	582	100.0	.8
	OTHER COMMODITIES . . . . .	(X)	3 874	(X)	.7	9930	OTHER LABOR, SERVICE RECEIPTS. .	15	596	27.2	.9
3320	TELEPHONE AND SIGNAL EQUIPMENT .	5	11 282	33.9	1.9		COMMODITIES N.E.C. . . . .	(X)	15 776	(X)	22.8
3410	NON-CONSOLE RADIOS AND PLAYERS .	9	3 302	9.6	.6		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
3420	MAJOR APPLIANCES . . . . .	7	3 324	10.5	.6		TOTAL <sup>2</sup> . . . . .	42	66 540	(X)	100.0
3510	ELECTRONIC TUBES, PARTS ACC. . . .	332	539 999	93.1	93.1		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
3511	ELECTRONIC TUBES . . . . .	48	24 252	15.7	4.2		TOTAL . . . . .	16	16 777	(X)	100.0
3512	TRANS. AND/OR SEMICONDUCTORS . .	72	31 490	23.1	5.4	4310	GARDEN MACHINERY, EQUIP. SUPP. .	11	10 469	77.3	62.4
3513	ELECTRONIC PARTS . . . . .	173	195 174	60.3	33.7	4311	POWER LAWN MOWERS. . . . .	10	8 424	62.2	50.2
3514	ACCESSORIES . . . . .	100	67 208	38.1	11.6		OTHER COMMODITIES . . . . .	(X)	2 045	(X)	12.2
3515	INTERCOMMUNICATIONS . . . . .	42	23 408	48.1	4.0	4320	FARM, DAIRY MACHINERY, PARTS . .	7	2 739	49.8	16.3
3516	COMMERCIAL, INDUSTRIAL ELEC. . .	155	198 468	68.8	34.2		COMMODITIES N.E.C. . . . .	(X)	3 569	(X)	21.3
	COMMODITIES N.E.C. . . . .	(X)	14 430	(X)	2.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					5120	SCHOOL EQUIPMENT, SUPPLIES . . .	17	20 287	54.4	23.9
						5140	SURGICAL, MED., HOSPITAL EQUIP..	26	14 949	82.2	17.6
						5150	OPHTHALMIC PRODUCTS. . . . .	10	5 944	57.8	7.0
	TOTAL . . . . .	483	710 846	(X)	100.0	5160	SCIENTIFIC INSTRUMENTS . . . . .	15	14 183	83.0	16.7
1620	INDUSTRIAL CHEMICALS . . . . .	11	4 394	16.6	.6	5170	OTHER SCIENTIFIC, PROF. EQUIP..	9	5 679	68.3	6.7
3740	PLUMBING FIX., EQUIP., SUPPLIES.	7	1 406	8.3	.2		COMMODITIES N.E.C. . . . .	(X)	23 884	(X)	28.1
4120	INDICATING, RECORD., INSTRUMENTS	15	3 491	9.4	.5		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
4170	SCALES, BALANCES (EX. SCIENTIFIC)	4	540	25.0	.1		TOTAL . . . . .	75	91 295	(X)	100.0
4210	CONSTRUCTION, MINING SUPPLIES. .	13	4 583	25.0	.6	1430	BEAUTY AIDS. . . . .	5	252	7.8	.3
4214	PARTS AND ATTACHMENTS. . . . .	4	360	16.6	.1	S210	BEAUTY, BARBER SHOP EQUIPMENT..	17	15 139	100.0	16.6
4219	OTHER CONSTRUCTION EQUIP.. . . .	6	890	12.5	.1	S220	CUSTODIAL (JANITORS) SUPPLIES. .	8	2 926	62.7	3.2
	OTHER COMMODITIES. . . . .	(X)	3 333	(X)	.5	S230	LAUNDRY, DRY CLEANING MACHINES .	5	5 835	74.4	6.4
4410	FOOD PROCESSING MACHINERY EQUIP.	42	75 810	37.6	10.7	S310	UPHOLSTERERS' FABRICS, SUPPLIES.	11	11 816	100.0	12.9
4420	GEN. PURPOSE INDUSTRIAL MACH..	191	164 595	67.0	23.2	S320	MUNICIPALITY SUPPLIES, EQUIPMENT	16	26 672	84.6	29.2
4430	METAL-WORKING MACHINERY. . . . .	107	167 104	51.4	23.5	S330	OTHER SERVICE BUSINESS EQUIPMENT	9	7 621	77.5	8.3
4431	NEW MACHINE TOOLS. . . . .	83	115 960	38.4	16.3	5350	SHOE REPAIR AND RESOLE MATERIALS	8	14 083	89.0	15.4
4432	MISCELLANEOUS METALWORKING . .	48	51 145	21.9	7.2	5353	FINDINGS AND MERCHANDISE . . .	8	13 969	88.4	15.3
4440	MATERIALS HANDLING EQUIPMENT . .	91	72 187	72.8	10.2		OTHER COMMODITIES. . . . .	(X)	115	(X)	.1
4441	FORK LIFT TRUCKS . . . . .	32	24 728	54.6	3.5		COMMODITIES N.E.C. . . . .	(X)	6 951	(X)	7.6
4442	INDUSTRIAL TRUCKS. . . . .	23	2 082	10.3	.3		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
4443	CRANES, DERRICKS, HOISTS . . . .	23	11 322	33.3	1.6		TOTAL . . . . .	52	115 072	(X)	100.0
4445	OTHER MATERIALS HANDLING EQUIP.	78	33 750	40.8	4.7	5410	RAILROAD TRANSPORTATION EQUIP..	12	14 103	73.2	12.3
	OTHER COMMODITIES. . . . .	(X)	305	(X)	(2)	5420	SHIP, BOAT . . . . .	18	32 716	96.5	28.4
4450	OIL WELL, OIL REFINING MACH. . .	10	19 388	79.4	2.7	5430	AIRCRAFT, AVIATION PARTS . . . .	21	57 447	94.1	49.9
4470	OTHER SPECIAL IND. MACH. . . . .	114	97 763	100.0	13.8		COMMODITIES N.E.C. . . . .	(X)	10 806	(X)	9.4
4480	USED OR REBUILT MACH. EQUIP. . .	20	6 770	43.4	1.0		COAL (SIC 5091 PT.)				
4482	USED MACHINE TOOLS-CUTTING . .	8	2 210	17.6	.3		TOTAL . . . . .	63	285 527	(X)	100.0
4483	OTHER USED OR REBUILT MACH.. . .	9	3 656	100.0	.5	6110	COAL (BITUMINOUS AND ANTHRACITE)	60	256 881	96.9	90.0
	OTHER COMMODITIES. . . . .	(X)	905	(X)	.1	6120	COKE . . . . .	10	14 707	30.5	5.2
4510	BEARINGS, POWER, TRANSMISSION..	13	1 892	16.6	.3		COMMODITIES N.E.C. . . . .	(X)	13 939	(X)	4.9
4512	OTHER POWER TRANSMISSION EQUIP.	10	1 569	13.3	.2		METAL SERVICE CENTERS (SIC 5091 PT.)				
	OTHER COMMODITIES. . . . .	(X)	322	(X)	(2)		TOTAL . . . . .	22	168 978	(X)	100.0
4610	INDUSTRIAL VALVES, FITTINGS. . .	26	2 398	6.5	.3	6220	IRON, STEEL PRODUCTS (FLAT). . .	6	23 096	18.8	13.7
4840	ABRASIVES, ABRASIVE MATERIALS..	6	479	14.2	.1	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	4	3 200	7.9	1.9
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	16	4 067	33.3	.6	6260	IRON, STEEL PIPE, TUBING . . . .	4	11 734	28.5	6.9
9760	MISCELLANEOUS LINES. . . . .	7	1 825	10.7	.3	6440	NONFERROUS METALS. . . . .	7	26 653	100.0	15.8
9930	OTHER LABOR, SERVICE RECEIPTS..	29	3 160	10.8	.4		COMMODITIES N.E.C. . . . .	(X)	104 295	(X)	61.7
	COMMODITIES N.E.C. . . . .	(X)	78 994	(X)	11.1		METAL SALES OFFICES (SIC 5091 PT.)				
INDUSTRIAL SUPPLIES (SIC 5085)											
	TOTAL . . . . .	247	253 985	(X)	100.0		TOTAL . . . . .	209	958 799	(X)	100.0
3310	ELECTRICAL WIRING SUPPLIES . . .	9	2 313	28.1	.9	1620	INDUSTRIAL CHEMICALS . . . . .	6	627	50.0	.1
3610	HARDWARE . . . . .	8	1 287	20.8	.5	3610	HARDWARE . . . . .	8	1 266	16.6	.1
3740	PLUMBING FIX., EQUIP., SUPPLIES.	6	716	18.7	.3	4420	GEN. PURPOSE INDUSTRIAL MACH..	6	10 352	6.6	1.1
4120	INDICATING, RECORD., INSTRUMENTS	10	1 257	15.1	.5	4430	METAL-WORKING MACHINERY. . . . .	6	1 498	33.3	.2
4420	GEN. PURPOSE INDUSTRIAL MACH..	18	1 557	14.0	.7	4431	NEW MACHINE TOOLS. . . . .	3	978	33.3	.1
4430	METAL-WORKING MACHINERY. . . . .	11	2 106	36.3	.8	4432	MISCELLANEOUS METALWORKING . .	3	519	50.0	.1
4431	NEW MACHINE TOOLS. . . . .	8	1 759	46.6	.7	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	9	10 120	6.3	1.1
4432	MISCELLANEOUS METALWORKING . .	6	348	16.6	.1	6210	IRON, STEEL PRODS. (SEMI-FINISH)	58	141 486	52.4	14.8
4440	MATERIALS HANDLING EQUIPMENT . .	5	1 508	54.5	.6	6211	SHEET BARS, TIN PLATE BARS . .	4	2 995	42.8	.3
4445	OTHER MATERIALS HANDLING EQUIP.	4	1 484	54.5	.6	6212	WIRE RODS. . . . .	6	8 794	8.4	.9
	OTHER COMMODITIES. . . . .	(X)	25	(X)	(2)	6213	ROUGH CASTINGS, FOUNDRY PROD..	25	22 209	46.9	2.3
4510	BEARINGS, POWER, TRANSMISSION..	28	19 626	77.7	7.7	6214	FORGINGS . . . . .	24	31 396	41.7	3.3
4511	BALL, ROLLER BEARINGS. . . . .	12	6 257	86.2	2.5	6215	PIG IRON, FERRO ALLOYS . . . .	5	21 475	100.0	2.2
4512	OTHER POWER TRANSMISSION EQUIP.	20	13 369	72.6	5.3	6216	OTHERS SEMI-FINISHED IRON. . .	8	54 617	61.2	5.7
4610	INDUSTRIAL VALVES, FITTINGS. . .	69	52 902	71.4	20.8						
4710	WELDING EQUIPMENT, SUPPLIES. . .	13	11 781	85.1	4.6						
4712	ARC WELDING SUPPLIES, EQUIP..	8	4 750	48.7	1.9						
4713	RESISTANCE WELDING SUPPLIES..	7	3 460	38.8	1.4						
	OTHER COMMODITIES. . . . .	(X)	3 571	(X)	1.4						
4820	BOTTLES SUPPLIES. . . . .	11	10 102	100.0	4.0						
4840	ABRASIVES, ABRASIVE MATERIALS..	21	18 009	79.7	7.1						
4850	INDUSTRIAL LEATHER, LEATHER BELT	4	503	50.0	.2						
4860	MECHANICAL RUBBER GOODS. . . . .	15	5 014	57.1	2.0						
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	6	11 747	67.6	4.6						
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	124	96 663	84.1	38.1						
	COMMODITIES N.E.C. . . . .	(X)	16 594	(X)	6.5						
PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)											
	TOTAL . . . . .	74	84 926	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
6220	IRON, STEEL PRODUCTS (FLAT) . . .	47	82 115	24.3	8.6	7530	SHIPPING ROOM SUPPLIES . . . . .	5	892	13.5	.8
6221	PLATES . . . . .	9	7 332	4.3	.8	7540	PAPERBOARD, BOXBOARD . . . . .	13	47 052	76.5	40.8
6222	STRIP (HOT, COLD-ROLLED) . . . .	10	8 671	18.7	.9	9760	MISCELLANEOUS LINES . . . . .	4	2 487	39.2	2.2
6223	SHEETS (COLD-ROLLED) . . . . .	12	12 185	7.4	1.3		COMMODITIES N.E.C. . . . .	(X)	4 576	(X)	4.0
6226	SHEETS (GALVANIZED, ETC.) . . . .	10	6 749	7.6	.7		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
6227	TIN PLATE . . . . .	8	12 662	52.0	1.3		TOTAL . . . . .	43	80 465	(X)	100.0
6228	FLAT AND STRUCTURAL PLATE . . . .	12	28 505	44.7	3.0	7610	STATIONERY, OFFICE SUPPLIES . . .	43	76 253	94.8	94.8
6229	OTHER FLAT IRON, STEEL PROD. . . .	9	2 555	3.6	.3	7611	STATIONERY . . . . .	19	13 975	82.4	17.4
	OTHER COMMODITIES . . . . .	(X)	3 456	(X)	.4	7613	LOOSELEAF BINDERS, BLANK BOOKS	9	33 336	84.5	42.2
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	22	33 231	12.1	3.5	7615	OTHER OFFICE SUPPLIES . . . . .	13	7 300	65.9	9.1
6240	IRON, STEEL FINISHED PRODUCTS . .	49	91 947	30.0	9.6	7616	GREET. CARDS, CHRISTMAS CARDS	15	14 809	67.3	18.4
6242	BAR, HOT ROLLED . . . . .	7	14 553	17.0	1.5		OTHER COMMODITIES . . . . .	(X)	6 234	(X)	7.7
6244	CONCRETE REINFORCEMENT BARS . . .	5	19 014	9.8	2.0		COMMODITIES N.E.C. . . . .	(X)	4 212	(X)	5.2
6245	STRUCTURAL SHAPES . . . . .	15	31 855	16.6	3.3		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
6246	PILING, BEARING PILES . . . . .	4	4 384	4.9	.5		TOTAL . . . . .	149	172 673	(X)	100.0
6247	STEEL CONTAINERS . . . . .	9	6 066	17.1	.6	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	105	118 701	97.3	68.7
6248	OTHER FINISHED PRODUCTS . . . . .	17	10 093	35.4	1.1	7720	OFFICE, COMM., BUS. FURNITURE . .	52	48 439	86.4	28.1
	OTHER COMMODITIES . . . . .	(X)	5 980	(X)	.6	7721	OFFICE FURN. (WOODEN, METAL) . .	36	33 823	75.9	19.6
6250	CAST IRON SOIL PIPE, TUBING . . . .	5	4 623	8.7	.5	7722	PUBLIC BUILDING FURNITURE . . . .	9	3 687	63.6	2.1
6260	IRON, STEEL PIPE, TUBING . . . . .	19	40 436	17.2	4.2	7725	OTHER FURNITURE . . . . .	15	8 773	96.2	5.1
6261	TUBING (MECH. AND PRESSURE) . . .	11	15 410	23.8	1.6		OTHER COMMODITIES . . . . .	(X)	2 156	(X)	1.2
6262	STANDARD STEEL PIPE . . . . .	8	25 026	14.8	2.6	7850	FLOOR COVERINGS . . . . .	9	647	26.6	.4
6320	ALLOY STEEL . . . . .	17	26 243	14.2	2.7	7851	CARPETS, RUGS . . . . .	8	614	26.6	.4
6330	STAINLESS STEEL . . . . .	24	25 841	13.1	2.7		OTHER COMMODITIES . . . . .	(X)	33	(X)	(Z)
6420	OTHER COPPER, BRASS MILL PRODS. .	29	215 131	46.5	22.4	7860	MIRRORS, LAMPS, PICTURE FRAMES .	6	338	18.1	.2
6421	FLAT PRODUCTS . . . . .	12	14 080	34.0	1.5		COMMODITIES N.E.C. . . . .	(X)	4 548	(X)	2.6
6422	TUBULAR PRODUCTS . . . . .	17	6 590	15.2	.7		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
6423	ROD, NON-ELECTRICAL WIRE . . . . .	14	194 462	45.4	20.3		TOTAL . . . . .	177	265 971	(X)	100.0
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	49	51 036	24.3	5.3	3430	ELECTRIC HOUSEWARES . . . . .	16	3 518	12.3	1.3
6440	NONFERROUS METALS . . . . .	34	98 881	27.3	10.3	3610	HARDWARE . . . . .	18	2 488	12.5	.9
6441	MAGNESIUM . . . . .	9	4 596	6.4	.5	7810	CHINA, GLASSWARE, CROCKERY . . .	34	28 087	57.9	10.6
6443	TIN, LEAD, ZINC, ETC. . . . .	18	72 862	26.3	7.6	7820	HOUSEHOLD LINENS, DOMESTICS . . .	30	30 207	57.5	11.4
	OTHER COMMODITIES . . . . .	(X)	21 423	(X)	2.2	7840	CURTAINS, DRAPES . . . . .	11	11 370	93.4	4.3
9760	MISCELLANEOUS LINES . . . . .	9	1 784	3.1	.2	7850	FLOOR COVERINGS . . . . .	41	97 424	99.7	36.6
	COMMODITIES N.E.C. . . . .	(X)	122 182	(X)	12.7	7851	CARPETS, RUGS . . . . .	38	89 502	94.3	33.7
	TOBACCO AND ITS PRODUCTS (SIC 5094)					7852	LINOLEUM, OTHER HARD SURFACE . .	4	3 335	32.5	1.3
	TOTAL . . . . .	5	6 788	(X)	100.0		OTHER COMMODITIES . . . . .	(X)	4 587	(X)	1.7
7110	CIGARETTES, CIGARS, TOBACCO . . . .	5	5 835	86.0	86.0	7860	MIRRORS, LAMPS, PICTURE FRAMES .	24	17 203	57.0	6.5
	COMMODITIES N.E.C. . . . .	(X)	953	(X)	14.0	7870	KITCHEN UTENSILS, TOOLS, MISC. .	74	60 076	67.8	22.6
	BEER AND ALE (SIC 5095 PT.)					8910	GIFTS, ART GOODS, NOVELTIES, ETC.	12	2 447	14.5	.9
	TOTAL . . . . .	10	22 393	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	13 151	(X)	4.9
7210	BEER, ALE, PORTER, STOUT, ETC. . .	10	22 292	99.5	99.5		LUMBER AND MILLWORK (SIC 5098 PT.)				
	COMMODITIES N.E.C. . . . .	(X)	101	(X)	.5		TOTAL . . . . .	63	134 626	(X)	100.0
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					3610	HARDWARE . . . . .	7	2 044	2.4	1.5
	TOTAL . . . . .	23	37 294	(X)	100.0	6240	IRON, STEEL FINISHED PRODUCTS . .	3	346	.9	.3
7310	WINES . . . . .	17	20 011	56.1	53.7	8110	LUMBER (ROUGH, DRESSED) . . . . .	33	40 985	38.6	30.4
7320	SPIRITS . . . . .	17	16 839	65.7	45.2	8111	SOFTWOODS (EXCEPT FLOORING) . .	23	34 382	35.4	25.5
	COMMODITIES N.E.C. . . . .	(X)	444	(X)	1.2	8112	HARDWOODS (EXCEPT FLOORING) . .	16	3 524	6.2	2.6
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					8113	FLOORING . . . . .	7	3 079	3.6	2.3
	TOTAL . . . . .	19	177 191	(X)	100.0	8120	PLYWOOD (INCL. CLIPBOARD ETC.) .	21	32 554	31.1	24.2
7410	PRINTING, WRITING PAPER . . . . .	14	73 113	91.1	41.3	8121	HARDWOOD . . . . .	14	17 981	18.4	13.4
7420	ROLL NEWSPT, ROTOGRAVURE PAPER.	9	84 772	76.6	47.8	8122	SOFTWOOD . . . . .	12	14 572	25.2	10.8
	COMMODITIES N.E.C. . . . .	(X)	19 306	(X)	10.9	8140	WOOD MILLWORK (DOORS, ETC.) . . .	22	18 259	19.1	13.6
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					8150	METAL MILLWORK (DOORS, ETC.) . . .	18	13 149	13.4	9.8
	TOTAL . . . . .	65	115 315	(X)	100.0	8160	VENEER, OTHER WOOD PRODUCTS . .	7	3 870	46.0	2.9
1620	INDUSTRIAL CHEMICALS . . . . .	5	621	13.1	.5		COMMODITIES N.E.C. . . . .	(X)	23 419	(X)	17.4
7510	PERSONAL SERVICE PAPERS . . . . .	17	14 763	47.9	12.8		CONSTRUCTION MATERIALS (SIC 5098 PT.)				
7520	INDUSTRIAL PAPERS . . . . .	43	44 924	86.8	39.0		TOTAL . . . . .	57	66 172	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
MIDDLE ATLANTIC--CONTINUED											
3610	HARDWARE . . . . .	4	153	8.3	.2	8750	AGRICULTURAL CHEMICALS . . . . .	10	12 084	29.4	7.5
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	5	392	8.8	.6	8751	WEED KILL., SOIL CONDITIONERS, OTHER COMMODITIES. . . . .	9 (X)	7 782 4 302	18.8 (X)	4.8 2.7
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	5	7 391	96.5	11.2		COMMODITIES N.E.C. . . . .	(X)	34 841	(X)	21.5
8220	CONCRETE PROD., BUILDING STONE . . . . .	8	9 946	76.5	15.0		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
8230	CEMENT, LIME, PLASTIC, STUCCO . . . . .	4	2 875	81.1	4.3		TOTAL . . . . .	82	107 193	(X)	100.0
8240	SAND, GRAVEL, CRUSHED STONE. . . . .	5	2 483	63.3	3.8	8810	PRECIOUS STONES (CUT) AND METALS	23	50 825	87.1	47.4
8310	GLASS (FLAT, BRICK, ETC.). . . . .	9	18 386	100.0	27.8	8820	JEWELRY, SILVERWARE, TROPHIES. . . . .	66	51 737	93.0	48.3
8420	ROOFING, SIDING, EQUIPMENT . . . . .	7	2 243	31.4	3.4	9760	MISCELLANEOUS LINES. . . . .	5	1 416	21.3	1.3
8550	PLASTIC BUILDING MATERIALS . . . . .	5	1 661	67.5	2.5		COMMODITIES N.E.C. . . . .	(X)	3 215	(X)	3.0
8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	4	2 346	66.0	3.5		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8570	OTHER BUILDING MATERIALS . . . . .	16	10 755	83.5	16.3		TOTAL <sup>2</sup> . . . . .	97	75 004	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	7 541	(X)	11.4		OTHER PRODUCTS (SIC 5099 PT.)				
AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)											
TOTAL . . . . . 142 280 511 (X) 100.0											
8610	PHOTOGRAPHIC GOODS . . . . .	17	38 961	84.2	13.9		YARD OR PIECE GOODS. . . . .	17	18 182	3.8	.9
8611	CAMERAS, PARTS, ACC. MOUNTS. . . . .	13	24 417	53.7	8.7	1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	13	2 884	14.2	.1
8615	OTHER PHOTOGRAPHIC GOODS . . . . .	6	1 870	87.5	.7	1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	13	2 884	14.2	.1
	OTHER COMMODITIES. . . . .	(X)	12 673	(X)	4.5	2860	CANNED-BOTTLED FOODS . . . . .	11	13 890	1.8	.7
8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	53	79 403	57.9	28.3	6240	IRON, STEEL FINISHED PRODUCTS. . . . .	6	63 360	5.3	3.2
8621	ATHLETIC EQUIPMENT, SUPPLIES . . . . .	28	30 751	33.3	11.0	7520	INDUSTRIAL PAPERS. . . . .	5	2 752	14.2	.1
8622	ARMS AND AMMUNITION. . . . .	11	11 743	44.2	4.2	8610	PHOTOGRAPHIC GOODS . . . . .	12	12 611	2.7	.6
8623	BICYCLES . . . . .	13	9 933	46.0	3.5	8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	14	2 070	7.1	.1
8624	CAMPING EQUIPMENT. . . . .	10	2 070	8.5	.7	9110	FLOWERS, FLORIST'S SUPPLIES. . . . .	58	42 995	88.0	2.2
8625	FISHING TACKLE AND EQUIPMENT . . . . .	16	20 430	50.3	7.3	9111	CUT FLOWERS, POTTED PLANTS . . . . .	56	37 654	79.1	1.9
8626	SKI EQUIPMENT, SUPPLIES. . . . .	9	1 857	20.0	.7	9112	FLORIST'S SUPPLIES (NURSERY) . . . . .	24	5 340	21.4	.3
8627	OTHER (WATER SPORTS, ARCHERY). . . . .	13	2 620	13.0	.9	9210	LOGS, PILES, PULPWOOD, POLES . . . . .	13	89 007	81.8	4.5
8630	TOYS, GAMES, FIREWORKS . . . . .	67	97 008	92.0	34.6	9310	PHONO., RECORDS, PREREC. TAPES . . . . .	10	9 057	100.0	.5
8650	BILLIARDS, POOL, BOWLING EQUIP.. . . .	4	246	16.6	.1	9410	MUSICAL INSTRUMENTS, SHEET MUSIC	17	22 936	63.1	1.2
8670	OTHER RECREATION, HOBBY GOODS. . . . .	11	7 312	89.6	2.6	9411	MUSICAL INSTRUMENTS. . . . .	14	16 563	44.4	.8
	COMMODITIES N.E.C. . . . .	(X)	57 581	(X)	20.5	9412	SHEET MUSIC. . . . .	7	6 373	17.6	.3
BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)											
TOTAL . . . . . 32 134 656 (X) 100.0											
8680	BOOKS, MAGAZINES . . . . .	32	134 426	99.8	99.8	9510	OTHER TEXTILE PRODUCTS . . . . .	15	37 979	100.0	1.9
	COMMODITIES N.E.C. . . . .	(X)	230	(X)	.2	9610	INDUSTRIAL YARNS . . . . .	55	185 835	100.0	9.4
FARM SUPPLIES (SIC 5099 PT.)											
TOTAL . . . . . 34 162 015 (X) 100.0											
1620	INDUSTRIAL CHEMICALS . . . . .	4	578	1.8	.4	9720	VEGET. OILS (COTTONSEED, ETC.). . . . .	20	80 952	100.0	4.1
8730	FEED INGREDIENTS . . . . .	15	101 243	96.4	62.5	9730	LEATHER. . . . .	45	55 061	100.0	2.8
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	7	13 269	32.0	8.2	9740	LUGGAGE, SADDLERY, HARNESS . . . . .	8	8 842	100.0	.4
						9760	MISCELLANEOUS LINES. . . . .	112	301 619	21.6	15.3
						9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	68	43 336	78.5	2.2
							COMMODITIES N.E.C. . . . .	(X)	978 424	(X)	49.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	EAST NORTH CENTRAL--CONTINUED						EAST NORTH CENTRAL--CONTINUED				
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						PIECE GOODS (WOVEN FABRICS) (SIC 5033)				
	TOTAL . . . . .	68	205 185	(X)	100.0		TOTAL . . . . .	24	79 112	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	53	163 918	90.4	79.9	1710	YARD OR PIECE GOODS . . . . .	24	74 061	93.6	93.6
1111	NEW AUTOMOBILES . . . . .	19	49 868	78.6	24.3	1711	COTTON FABRICS . . . . .	17	43 099	73.8	54.5
1112	USED AUTOMOBILES . . . . .	31	105 887	89.2	51.6	1712	RAYON, NYLON, ETC. . . . .	11	17 244	61.7	21.8
1113	OTHER PASSENGER MOTOR VEHICLES	8	8 163	72.7	4.0	1713	WOOL FABRICS . . . . .	6	4 706	92.1	5.9
						1714	OTHER YARD GOODS . . . . .	7	9 012	56.1	11.4
1120	TRUCKS, TRUCK TRACTORS . . . . .	23	19 848	41.9	9.7		COMMODITIES N.E.C. . . . .	(X)	5 051	(X)	6.4
1210	MACHINE SHOP SALES AND LABOR . .	8	2 217	14.2	1.1		NOTIONS AND OTHER DRY GOODS (SIC 5034)				
1211	PARTS AND EQUIPMENT . . . . .	7	1 911	11.6	.9		TOTAL . . . . .	15	37 895	(X)	100.0
1212	MACHINE SHOP LABOR . . . . .	6	306	4.5	.1	1720	NOTIONS (THREAD, BUTTONS, ETC.).	11	23 105	78.7	61.0
1220	NEW AND REBUILT PARTS . . . . .	11	4 782	23.2	2.3	1730	KNIT FABRICS, KNITTING YARNS . .	5	8 346	62.5	22.0
9930	OTHER LABOR, SERVICE RECEIPTS . .	11	8 644	21.5	4.2		COMMODITIES N.E.C. . . . .	(X)	6 444	(X)	17.0
	COMMODITIES N.E.C. . . . .	(X)	5 776	(X)	2.8		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
	AUTOMOTIVE EQUIPMENT (SIC 5013)						TOTAL . . . . .	28	36 691	(X)	100.0
	TOTAL . . . . .	247	617 274	(X)	100.0	1810	MEN'S, BOYS' CLOTHING . . . . .	28	32 390	88.3	88.3
1210	MACHINE SHOP SALES AND LABOR . .	13	21 300	83.3	3.5	1811	WORK CLOTHING, WORK GLOVES . .	5	4 757	43.7	13.0
1220	NEW AND REBUILT PARTS . . . . .	219	548 079	95.3	88.8	1812	SUITS, COATS, TROUSERS . . . .	8	2 608	41.7	7.1
1230	AUTOMOTIVE GLASS . . . . .	5	1 553	33.3	.3	1813	SHIRTS (DRESS AND SPORT) . . . .	13	3 660	20.6	10.0
1240	USED AUTO PARTS, EQUIP., ACCESS. .	9	9 484	100.0	1.5	1814	SPORTSWEAR . . . . .	14	8 242	39.8	22.5
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	12	9 204	71.4	1.5	1815	MEN'S, BOYS' UNDERWEAR . . . .	10	4 742	24.4	12.9
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	6	3 250	23.8	.5	1816	OTHER CLOTHING, FURNISHINGS . .	11	8 380	46.8	22.8
	COMMODITIES N.E.C. . . . .	(X)	24 404	(X)	4.0	1820	WOMEN'S, CHILD'S, CLOTHING . . .	6	4 040	43.3	11.0
	TIRES AND TUBES (SIC 5014)						COMMODITIES N.E.C. . . . .	(X)	261	(X)	.7
	TOTAL . . . . .	3	(D)	(X)	100.0		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)						TOTAL . . . . .	81	87 216	(X)	100.0
	TOTAL . . . . .	31	62 750	(X)	100.0	1810	MEN'S, BOYS' CLOTHING . . . . .	8	2 263	56.5	2.6
1410	PHARMACEUTICALS, ANTIBIOTICS . .	10	4 424	73.9	7.1	1820	WOMEN'S, CHILD'S, CLOTHING . . .	77	78 773	91.5	90.3
1420	HEALTH PRODUCTS . . . . .	8	14 031	41.7	22.4		COMMODITIES N.E.C. . . . .	(X)	6 180	(X)	7.1
1430	BEAUTY AIDS . . . . .	21	24 017	42.5	38.3		FOOTWEAR (SIC 5039)				
1450	DRUGGIST SUPPLIES . . . . .	11	15 851	38.9	25.3		TOTAL . . . . .	4	(D)	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	4 427	(X)	7.1		FROZEN FOODS (SIC 5042)				
	PAINTS AND VARNISHES (SIC 5028)						TOTAL . . . . .	71	282 992	(X)	100.0
	TOTAL . . . . .	21	20 843	(X)	100.0	1610	SOAPS AND DETERGENTS . . . . .	4	2 372	4.7	.8
1510	PAINTS, VARNISHES, LACQUERS . . .	21	16 633	79.8	79.8	2110	FROZEN FOODS . . . . .	71	203 172	71.8	71.8
	COMMODITIES N.E.C. . . . .	(X)	4 210	(X)	20.2	2111	FROZEN FRUITS-JUICES . . . . .	32	38 196	18.9	13.5
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					2112	FROZEN VEGETABLES-JUICES . . . .	36	46 897	24.9	16.6
	TOTAL . . . . .	124	231 224	(X)	100.0	2113	FROZEN POULTRY (PACKAGE ONLY)	22	9 639	9.9	3.4
1610	SOAPS AND DETERGENTS . . . . .	12	7 063	63.2	3.1	2114	FROZEN FISH-SEAFOOD (PACKAGED)	44	41 122	21.5	14.5
1620	INDUSTRIAL CHEMICALS . . . . .	113	185 591	84.7	80.3	2115	FROZEN MEATS (PACKAGEO) . . . .	18	2 546	6.4	.9
1621	NAVAL STORES . . . . .	16	5 085	15.2	2.2	2116	FROZEN PREPARED FOODS . . . . .	34	43 840	25.9	15.5
1623	ALKALIES AND CHLORINES . . . . .	9	4 627	32.2	2.0	2117	OTHER PACKAGE FROZEN FOODS . .	29	20 932	12.3	7.4
1624	PLASTIC MATERIALS . . . . .	41	48 266	41.5	20.9	2410	CONFECTIONERY . . . . .	9	5 064	7.6	1.8
1625	COAL TAR PRODUCTS . . . . .	9	6 095	48.1	2.6	2414	NUTS, OTHER CONFECTIONS . . . .	6	2 755	6.9	1.0
1626	MAN-MADE FIBERS . . . . .	20	35 300	53.6	15.3		OTHER COMMODITIES . . . . .	(X)	2 309	(X)	.8
1627	OTHER INDUSTRIAL ORGANIC CHEM. .	45	49 125	61.0	21.2	2510	FISH, SEAFOOD (FRESH FROZEN) . .	5	1 035	10.8	.4
1628	OTHER IND. INORGANIC CHEM. . . .	42	35 623	44.1	15.4	2610	MEATS, PROVISIONS . . . . .	9	1 810	3.9	.6
	OTHER COMMODITIES . . . . .	(X)	1 470	(X)	.6	2611	FRESH, FROZEN MEATS . . . . .	7	1 597	4.0	.6
2860	CANNED-BOTTLED FOODS . . . . .	6	1 711	18.4	.7		OTHER COMMODITIES . . . . .	(X)	213	(X)	.1
2863	CANNEO-BOTTLED FRUITS, VEGE. . .	4	1 327	20.0	.6	2710	FRESH FRUITS, VEGETABLES . . . .	5	2 003	11.6	.7
	OTHER COMMODITIES . . . . .	(X)	384	(X)	.2	2711	FRESH FRUITS, BERRIES, MELONS .	5	1 803	10.0	.6
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	5	1 422	23.0	.6		OTHER COMMODITIES . . . . .	(X)	200	(X)	.1
	COMMODITIES N.E.C. . . . .	(X)	35 437	(X)	15.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST NORTH CENTRAL--CONTINUED						EAST NORTH CENTRAL--CONTINUED				
2860	CANNEO-BOTTLEO FOODS . . . . .	26	14 813	11.7	5.2	2710	FRESH FRUITS, VEGETABLES . . . . .	138	271 160	96.9	96.9
2861	CANNEO-BOTTLEO JUICES/ORINKS . . . . .	9	4 968	5.5	1.8	2711	FRESH FRUITS, BERRIES, MELONS . . . . .	101	165 881	75.2	59.3
2863	CANNEO-BOTTLEO FRUITS, VEGE. . . . .	10	3 341	13.0	1.2	2712	FRESH VEGETABLES . . . . .	81	105 279	69.1	37.6
2864	CANNEO FISH, SEAFOOD . . . . .	9	1 878	5.2	.7		COMMOOITIES N.E.C. . . . .	(X)	8 585	(X)	3.1
2865	CANNEO MEATS . . . . .	9	2 779	14.9	1.0		GROCERIES AND RELATEO PROOUCTS, N.E.C. (SIC 5049)				
2867	OTHER CANNEO-BOTTLEO FOODS . . . . .	6	1 765	31.5	.6		TOTAL . . . . .	414	1 591 776	(X)	100.0
	OTHER COMMOOITIES . . . . .	(X)	82	(X)	(2)	1430	BEAUTY AIOS . . . . .	35	6 961	2.7	.4
2930	PET FOODS--ALL KINOS . . . . .	9	3 675	8.1	1.3	1610	SOAPS AND OETERGENTS . . . . .	78	30 054	7.1	1.9
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	10	15 802	23.2	5.6	1620	INDUSTRIAL CHEMICALS . . . . .	16	4 922	7.5	.3
7510	PERSONAL SERVICE PAPERS . . . . .	10	2 791	4.2	1.0	2110	FROZEN FOODS . . . . .	160	115 353	12.6	7.2
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	5	13 098	19.6	4.6	2210	BUTTER AND CHEESE . . . . .	29	7 161	4.6	.4
	COMMOOITIES N.E.C. . . . .	(X)	17 357	(X)	6.1	2240	OTHER OAIRY PROOUCTS . . . . .	16	2 050	1.7	.1
	DAIRY PROOUCTS (SIC 5043)					2410	CONFECTIONERY . . . . .	114	27 634	6.3	1.7
	TOTAL . . . . .	34	269 562	(X)	100.0	2411	CANDY (ALL KINOS) . . . . .	62	15 921	5.2	1.0
2210	BUTTER AND CHEESE . . . . .	17	33 247	28.9	12.3	2412	CHEWING GUM . . . . .	7	809	4.7	.1
2220	ICE CREAM, ICES . . . . .	6	4 505	6.0	1.7	2414	NUTS, OTHER CONFECTIONS . . . . .	65	10 396	6.1	.7
2230	MILK, CREAM (FLUID) . . . . .	23	197 872	75.8	73.4		OTHER COMMOOITIES . . . . .	(X)	509	(X)	(2)
2240	OTHER OAIRY PROOUCTS . . . . .	10	27 993	29.5	10.4	2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	17	3 592	4.8	.2
	COMMOOITIES N.E.C. . . . .	(X)	5 945	(X)	2.2	2610	MEATS, PROVISIONS . . . . .	28	4 851	5.4	.3
	POULTRY AND POULTRY PROOUCTS (SIC 5044)					2611	FRESH, FROZEN MEATS . . . . .	9	1 746	5.5	.1
	TOTAL . . . . .	16	29 423	(X)	100.0	2613	CURED, BOILED, SMOKEO MEATS . . . . .	11	2 393	10.0	.2
2110	FROZEN FOODS . . . . .	4	665	15.6	2.3		OTHER COMMOOITIES . . . . .	(X)	712	(X)	(2)
2113	FROZEN POULTRY (PACKAGE ONLY) OTHER COMMOOITIES . . . . .	4 (X)	572 94	12.9 (X)	1.9 .3	2710	FRESH FRUITS, VEGETABLES . . . . .	4	2 361	33.3	.1
2310	EGGS (SHELL) . . . . .	9	15 781	70.7	53.6	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	26	4 453	3.9	.3
2320	POULTRY . . . . .	10	9 628	74.3	32.7	2830	TEA, SPICES . . . . .	45	6 264	4.5	.4
2323	DRESSED POULTRY (RESALES) . . . . .	7	7 399	69.9	25.1	2840	BAKERY PROOUCTS . . . . .	44	30 172	22.6	1.9
	OTHER COMMOOITIES . . . . .	(X)	2 174	(X)	7.4	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	53	58 049	37.1	3.6
	COMMOOITIES N.E.C. . . . .	(X)	3 349	(X)	11.4	2860	CANNEO-BOTTLEO FOODS . . . . .	276	608 858	50.3	38.3
	CONFECTIONERY (SIC 5045)					2861	CANNEO-BOTTLEO JUICES/ORINKS . . . . .	154	91 087	11.1	5.7
	TOTAL . . . . .	47	78 948	(X)	100.0	2862	CANNEO-BOTTLEO BABY FOODS . . . . .	13	4 942	9.0	.3
1610	SOAPS AND OETERGENTS . . . . .	4	437	12.2	.6	2863	CANNEO-BOTTLEO FRUITS, VEGE. . . . .	220	323 142	31.6	20.3
2410	CONFECTIONERY . . . . .	47	69 511	88.0	88.0	2864	CANNEO FISH, SEAFOOD . . . . .	128	73 669	11.7	7.6
2411	CANDY (ALL KINOS) . . . . .	39	48 871	83.8	61.9	2865	CANNEO MEATS . . . . .	109	42 013	8.2	2.6
2412	CHEWING GUM . . . . .	9	5 385	33.1	6.8	2866	CANNEO MILK . . . . .	27	4 779	2.8	.3
2414	NUTS, OTHER CONFECTIONS . . . . .	11 (X)	6 690 8 565	68.0 (X)	8.5 10.8	2867	OTHER CANNEO-BOTTLEO FOODS . . . . .	107	69 229	14.0	4.3
2840	BAKERY PROOUCTS . . . . .	4	383	5.3	.5	2870	SUGAR-REFINED . . . . .	65	182 471	52.5	11.5
2860	CANNEO-BOTTLEO FOODS . . . . .	5	712	7.2	.9	2890	BREAKFAST FOODS . . . . .	35	23 548	10.2	1.5
2863	CANNEO-BOTTLEO FRUITS, VEGE. . . . .	3	234	2.5	.3	2910	FLOUR, RELATEO PROOUCTS . . . . .	57	22 220	9.3	1.4
2865	CANNEO MEATS . . . . .	3	156	1.7	.2	2920	MARGARINE, SHORTENINGS . . . . .	65	49 860	12.5	3.1
	OTHER COMMOOITIES . . . . .	(X)	321	(X)	.4	2921	MARGARINE, BUTTER SUBSTITUTES, SHORTENINGS, COOKING OILS . . . . .	40 41	30 602 19 257	10.2 8.5	1.9 1.2
2930	PET FOODS--ALL KINOS . . . . .	5	136	1.6	.2	2930	PET FOODS--ALL KINOS . . . . .	102	50 531	10.3	3.2
	COMMOOITIES N.E.C. . . . .	(X)	7 769	(X)	9.8	2940	ORIEO, FRUITS, VEGETABLES . . . . .	56	15 248	6.9	1.0
	FISH AND SEAFOODS (SIC 5046)					2950	SOFT ORINKS, ORINK, WATERS . . . . .	29	12 169	13.7	.8
	TOTAL . . . . .	8	15 336	(X)	100.0	2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	144	198 423	30.3	12.5
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	8	14 680	95.7	95.7	7510	PERSONAL SERVICE PAPERS . . . . .	62	15 917	4.6	1.0
	COMMOOITIES N.E.C. . . . .	(X)	656	(X)	4.3	7520	INDUSTRIAL PAPERS . . . . .	19	2 417	4.8	.2
	MEATS AND MEAT PROOUCTS (SIC 5047)					7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	33	6 238	4.0	.4
	TOTAL . . . . .	33	418 662	(X)	100.0	9720	VEGET. OILS (COTTONSEED, ETC.) . . . . .	4	33 371	91.3	2.1
2610	MEATS, PROVISIONS . . . . .	33	416 902	99.6	99.6	9760	MISCELLANEOUS LINES . . . . .	27	4 518	3.9	.3
	COMMOOITIES N.E.C. . . . .	(X)	1 760	(X)	.4		COMMOOITIES N.E.C. . . . .	(X)	62 110	(X)	3.9
	FRESH FRUITS AND VEGETABLES (SIC 5048)						GRAIN (SIC 5053)				
	TOTAL . . . . .	138	279 745	(X)	100.0		TOTAL . . . . .	32	222 982	(X)	100.0
						3120	GRAINS, BEANS, ETC. . . . .	32	220 296	98.8	98.8
						8730	FEED INGREDIENTS . . . . .	7	1 583	7.0	.7
							COMMOOITIES N.E.C. . . . .	(X)	1 103	(X)	.5
							LIVESTOCK (SIC 5054)				
							TOTAL . . . . .	322	2 119 972	(X)	100.0
						3130	LIVESTOCK (EXCEPT HORSES, MULES) CATTLE, CALVES . . . . .	322 276	2 099 182 1 381 149	99.0 71.8	99.0 65.1
						3132	SHEEP, LAMBS . . . . .	158	70 667	6.0	3.3
						3133	HOGS . . . . .	249	638 325	35.9	30.1
						3134	OTHER LIVESTOCK . . . . .	10	9 041	57.1	.4
							COMMOOITIES N.E.C. . . . .	(X)	20 790	(X)	1.0

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NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	EAST NORTH CENTRAL--CONTINUED						EAST NORTH CENTRAL--CONTINUED				
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					7870	KITCHEN UTENSILS, TOOLS, MISC. .	7	1 000	14.0	.8
						8620	SPORT. ATHLETIC GOODS, BICYCLES, COMMOOTIES N.E.C. . . . .	6 (X)	795 12 593	5.1 (X)	.7 10.4
	TOTAL . . . . .	36	113 899	(X)	100.0						
3210	HIOES, SKINS, PELTS. . . . .	12	47 121	93.0	41.4		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
3220	TOBACCO (LEAF) . . . . .	7	17 672	100.0	15.5						
3270	OTHER INEOIBLE FARM PRODUCTS . .	8	9 902	94.5	8.7		TOTAL . . . . .	207	202 456	(X)	100.0
	COMMOOTIES N.E.C. . . . .	(X)	39 204	(X)	34.4	3710	WARM-AIR HEATING-COOLING EQUIP..	90	51 597	60.2	25.5
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)					3711	WARM-AIR FURNANCES (ALL FUELS)	21	6 669	51.5	3.3
	TOTAL . . . . .	217	290 941	(X)	100.0	3712	CENTRAL HEATING-COOLING UNITS.	27	17 905	57.8	8.8
3310	ELECTRICAL WIRING SUPPLIES . . .	206	259 785	92.7	89.3	3713	DUCTS, REGISTERS, ETC. . . . .	46	18 495	49.4	9.1
3311	INT. WIRING, CONSTR. MAT.. . .	92	84 262	69.7	29.0	3714	ROOM SPACE HEATING EQUIPMENT .	19	2 853	20.8	1.4
3312	OUTSIOE CONSTRUCTION MATERIALS	51	25 106	39.0	8.6	3715	OTHER WARM AIR SPACE HEATING .	24	5 675	16.4	2.8
3313	LIGHTING FIXTURES. . . . .	68	47 767	53.2	16.4	3720	ELEC. RESIDENTIAL SPACE HEATING.	5	2 029	50.0	1.0
3314	ELECTRIC LAMPS . . . . .	14	5 360	23.6	1.8	3730	HYRONICS EQUIPMENT, SUPPLIES. .	76	36 685	51.7	18.1
3315	MOTORS, INOUST. CONTROLS . . .	104	97 289	64.2	33.4	3740	PLUMBING FIX., EQUIP., SUPPLIES.	109	95 453	80.5	47.1
3320	TELEPHONE AND SIGNAL EQUIPMENT .	15	9 253	27.1	3.2	3741	PIPE FITTINGS, VALVES. . . . .	47	34 313	51.8	16.9
3510	ELECTRONIC TUBES, PARTS ACC. . .	16	5 038	25.7	1.7	3742	PLUMBING FIXTURES. . . . .	38	18 333	33.4	9.1
3513	ELECTRONIC PARTS . . . . .	4	3 147	39.2	1.1	3743	DRAINAGE SYSTEMS . . . . .	37	9 445	16.7	4.7
3516	COMMERCIAL, INDUSTRIAL ELEC. . .	8	1 255	12.5	.4	3744	OTHER PLUMBING EQUIPMENT, SUPP.	71	33 362	37.8	16.5
	OTHER COMMOOTIES. . . . .	(X)	636	(X)	.2	3810	CENTRAL AIR CONOITIONING . . . .	23	3 532	17.7	1.7
	COMMOOTIES N.E.C. . . . .	(X)	16 865	(X)	5.8	3811	RESIOENT. AND SMALL COMMERCIAL	7	916	14.7	.5
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					3812	RESIDENTIAL AND COMMERCIAL . .	9	625	11.1	.3
	TOTAL . . . . .	58	123 511	(X)	100.0	3813	INDUSTRIAL AND COMMERCIAL. . .	16	1 991	20.8	1.0
3310	ELECTRICAL WIRING SUPPLIES . . .	5	305	5.8	.2	4420	GEN. PURPOSE INOUSTRIAL MACH..	20	4 291	25.0	2.1
3410	NON-CONSOLE RADIOS AND PLAYERS .	13	4 212	24.4	3.4	4610	INDUSTRIAL VALVES, FITTINGS. . .	8	449	8.3	.2
3420	MAJOR APPLIANCES . . . . .	32	44 324	66.9	35.9	4910	OTHER INOUSTRIAL EQUIPMENT SUPP.	5	838	14.2	.4
3421	ELECTRIC HOME KITCHEN EQUIP..	10	15 911	47.9	12.9		COMMOOTIES N.E.C. . . . .	(X)	7 582	(X)	3.7
3422	ELECTRIC HOME LAUNORY EQUIP..	8	5 081	15.5	4.1		AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
3423	TV SETS. . . . .	13	6 346	22.6	5.1		TOTAL <sup>2</sup> . . . . .	57	78 397	(X)	100.0
3424	CONSOLE RADIOS AND PLAYERS . .	12	12 351	54.3	10.0		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
3425	OTHER MAJOR APPLIANCES . . . .	13	4 635	14.5	3.8		TOTAL <sup>2</sup> . . . . .	134	87 447	(X)	100.0
3430	ELECTRIC HOUSEWARES. . . . .	37	53 718	67.5	43.5		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
3440	ROOM AIR CONOITIONERS. . . . .	5	1 070	11.3	.9		TOTAL . . . . .	39	38 864	(X)	100.0
3610	HAROWARE . . . . .	10	3 667	11.3	3.0	4210	CONSTRUCTION, MINING SUPPLIES. .	39	34 217	88.0	88.0
3810	CENTRAL AIR CONOITIONING . . . .	5	506	4.2	.4	4420	GEN. PURPOSE INOUSTRIAL MACH..	8	1 042	10.8	2.7
4310	GAROEN MACHINERY, EQUIP. SUPP.	5	607	6.4	.5	4440	MATERIALS HANOLING EQUIPMENT . .	4	452	16.0	1.2
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	7	1 619	7.1	1.3	4480	USEO OR REBUILT MACH. EQUIP. . .	8	648	8.4	1.7
7870	KITCHEN UTENSILS, TOOLS, MISC. .	10	3 568	14.7	2.9	4481	USEO CONSTRUCTION EQUIP. . . .	8	555	6.9	1.4
8820	JEWELRY, SILVERWARE, TROPHIES. .	7	1 178	9.3	1.0		OTHER COMMOOTIES. . . . .	(X)	93	(X)	.2
	COMMOOTIES N.E.C. . . . .	(X)	8 737	(X)	7.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	10	753	6.4	1.9
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						COMMOOTIES N.E.C. . . . .	(X)	1 752	(X)	4.5
	TOTAL . . . . .	254	427 202	(X)	100.0		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
3310	ELECTRICAL WIRING SUPPLIES . . .	22	3 971	10.0	.9		TOTAL . . . . .	29	37 310	(X)	100.0
3311	INT. WIRING, CONSTR. MAT.. . .	6	633	8.3	.1	3610	HAROWARE . . . . .	4	871	24.2	2.3
3315	MOTORS, INOUST. CONTROLS . . .	18	2 781	8.8	.7	4310	GAROEN MACHINERY, EQUIP. SUPP.	12	6 624	33.9	17.8
	OTHER COMMOOTIES. . . . .	(X)	558	(X)	.1	4320	FARM, OAIKY MACHINERY, PARTS . .	21	24 936	78.9	66.8
3410	NON-CONSOLE RADIOS AND PLAYERS .	8	2 378	16.6	.6		COMMOOTIES N.E.C. . . . .	(X)	4 879	(X)	13.1
3420	MAJOR APPLIANCES . . . . .	11	1 266	5.7	.3		INOUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3510	ELECTRONIC TUBES, PARTS ACC. . .	254	410 016	96.0	96.0		TOTAL . . . . .	668	729 346	(X)	100.0
3511	ELECTRONIC TUBES . . . . .	33	15 595	33.6	3.7	3310	ELECTRICAL WIRING SUPPLIES . . .	7	1 036	25.0	.1
3512	TRANS. AND/OR SEMICONDUCTORS .	65	26 451	18.3	6.2	3710	WARM-AIR HEATING-COOLING EQUIP..	4	443	33.3	.1
3513	ELECTRONIC PARTS . . . . .	137	153 925	59.8	36.0	3810	CENTRAL AIR CONOITIONING . . . .	9	3 009	17.3	.4
3514	ACCESSORIES. . . . .	80	56 570	40.8	13.2	4120	INOICATING, RECORO., INSTRUMENTS	17	3 953	33.3	.5
3515	INTERCOMMUNICATIONS. . . . .	51	23 848	28.7	5.6	4210	CONSTRUCTION, MINING SUPPLIES. .	17	4 037	19.3	.6
3516	COMMERCIAL, INDUSTRIAL ELEC. . .	133	133 628	59.5	31.3	4219	OTHER CONSTRUCTION EQUIP.. . .	8	1 741	9.0	.2
	COMMOOTIES N.E.C. . . . .	(X)	9 571	(X)	2.2		OTHER COMMOOTIES. . . . .	(X)	2 297	(X)	.3
	HAROWARE (SIC 5072)										
	TOTAL . . . . .	107	121 331	(X)	100.0						
1220	NEW AND REBUILT PARTS. . . . .	4	1 636	39.3	1.3						
3610	HAROWARE . . . . .	104	94 413	81.2	77.8						
3620	PAINTERS' SUPPLIES . . . . .	10	5 355	48.3	4.4						
4310	GAROEN MACHINERY, EQUIP. SUPP..	7	5 539	27.7	4.6						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available. X Not applicable.

Z Less than 0.05 percent.



TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST NORTH CENTRAL--CONTINUED						EAST NORTH CENTRAL--CONTINUED				
4410	FOOD PROCESSING MACHINERY EQUIP.	36	11 013	37.5	1.5	4710	WELDING EQUIPMENT, SUPPLIES. . .	20	12 568	81.2	3.9
4411	DAIRY, MILK PROD. MACH. EQUIP.	4	565	20.0	.1	4712	ARC WELDING SUPPLIES, EQUIP. . .	10	3 833	57.1	1.2
4412	OTHER FOOD PROCESSING MACH. . .	33	10 448	36.8	1.4	4713	RESISTANCE WELDING SUPPLIES. . .	13	6 936	70.0	2.0
							OTHER COMMODITIES. . . . .	(X)	1 799	(X)	.6
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	222	174 440	73.3	23.9	4820	BOTTLERS SUPPLIES. . . . .	12	5 686	68.0	1.7
4421	ENGINES (INCL. INT. COMBUST.). .	25	28 337	66.1	3.9	4840	ABRASIVES, ABRASIVE MATERIALS. .	44	12 715	33.3	3.9
4422	COMPRESSORS, PUMPS. . . . .	95	40 127	44.3	5.5	4850	INDUSTRIAL LEATHER, LEATHER BELT	5	1 010	30.0	.3
4423	CRUSHING, MACH. AND EQUIP. . .	28	5 461	26.9	.7	4860	MECHANICAL RUBBER GOODS. . . .	48	49 860	62.1	15.3
4424	FANS, BLOWERS (INDUST. EQUIP.).	48	10 419	26.9	1.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	10	2 042	100.0	.6
4425	OTHER GEN. INDUST. MACHINERY .	124	90 097	64.5	12.4	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	177	116 659	74.5	35.8
4430	METAL-WORKING MACHINERY. . . . .	223	288 580	88.1	39.6	6210	IRON, STEEL PRODS. (SEMI-FINISH)	5	347	10.0	.1
4431	NEW MACHINE TOOLS. . . . .	170	216 402	85.5	29.7	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	6	467	11.1	.1
4432	MISCELLANEOUS METALWORKING . .	106	72 178	50.2	9.9	9760	MISCELLANEOUS LINES. . . . .	10	1 755	13.5	.5
						9930	OTHER LABOR, SERVICE RECEIPTS. .	29	1 147	100.0	.4
4440	MATERIALS HANDLING EQUIPMENT . .	122	92 500	85.2	12.7		COMMODITIES N.E.C. . . . .	(X)	7 673	(X)	2.4
4441	FORK LIFT TRUCKS. . . . .	45	38 078	61.1	5.2		PROFESSIONAL EQUIPMENT AND				
4442	INDUSTRIAL TRUCKS. . . . .	33	5 692	16.3	.8		SUPPLIES (SIC 5086)				
4443	CRANES, DERRICKS, HOISTS . . .	23	4 426	27.2	.6		TOTAL . . . . .	67	51 639	(X)	100.0
4445	OTHER MATERIALS HANDLING EQUIP.	104	44 104	47.2	6.0						
	OTHER COMMODITIES. . . . .	(X)	199	(X)	(Z)						
4450	OIL WELL, OIL REFINING MACH. . .	11	3 450	71.4	.5	5120	SCHOOL EQUIPMENT, SUPPLIES. . .	21	11 840	69.3	22.9
4460	PRINTING TRADES MACHINERY. . . .	8	3 566	62.5	.5	5140	SURGICAL, MED., HOSPITAL EQUIP..	23	16 320	94.6	31.6
						5150	OPHTHALMIC PRODUCTS. . . . .	5	5 173	60.2	10.0
4470	OTHER SPECIAL IND. MACH. . . . .	125	82 607	87.5	11.3	5160	SCIENTIFIC INSTRUMENTS. . . . .	13	6 226	56.5	12.1
4471	PAPER INDUSTRIES MACHINERY . .	24	8 271	33.3	1.1	5170	OTHER SCIENTIFIC, PROF. EQUIP. .	9	4 773	55.4	9.2
4472	TEXTILE INDUSTRY MACHINERY . .	19	11 189	100.0	1.5	9930	OTHER LABOR, SERVICE RECEIPTS. .	7	418	10.1	.8
4473	WOODWORKING MACHINERY. . . . .	17	11 101	88.2	1.5		COMMODITIES N.E.C. . . . .	(X)	6 889	(X)	13.3
4474	OTHER SPECIAL PURPOSE MACH. . .	82	52 046	78.0	7.1						
4480	USED OR REBUILT MACH. EQUIP. . .	49	16 297	40.0	2.2		SERVICE ESTABLISHMENT EQUIPMENT,				
4481	USED CONSTRUCTION EQUIP. . . .	9	3 048	21.0	.4		SUPPLIES (SIC 5087)				
4482	USED MACHINE TOOLS-CUTTING . .	24	5 681	47.0	.8		TOTAL . . . . .	71	69 883	(X)	100.0
4483	OTHER USED OR REBUILT MACH. . .	21	7 567	50.0	1.0	3730	HYDRONICS EQUIPMENT, SUPPLIES. .	3	416	26.0	.6
						4420	GEN. PURPOSE INDUSTRIAL MACH. . .	7	487	7.8	.7
4510	BEARINGS, POWER, TRANSMISSION. .	18	1 242	12.5	.2	5220	CUSTODIAL (JANITORS) SUPPLIES. .	9	5 953	71.4	8.5
4610	INDUSTRIAL VALVES, FITTINGS. . .	30	6 005	17.0	.8	5221	MACHINES AND EQUIPMENT. . . .	6	4 985	64.5	7.1
						5222	CLEANING CHEMICALS, SUPPLIES. .	5	968	100.0	1.4
4710	WELDING EQUIPMENT, SUPPLIES. . .	9	2 567	16.0	.4	5230	LAUNDRY, DRY CLEANING MACHINES .	7	1 828	92.8	2.6
4713	RESISTANCE WELDING SUPPLIES. . .	8	2 133	12.0	.3	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	6	9 359	100.0	13.4
	OTHER COMMODITIES. . . . .	(X)	435	(X)	.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	27	30 390	87.0	43.5
4840	ABRASIVES, ABRASIVE MATERIALS. .	10	1 481	15.3	.2	5330	OTHER SERVICE BUSINESS EQUIPMENT	7	3 002	86.0	4.3
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	28	3 983	14.2	.5	5340	MORTICIANS' GOODS, UNDERTAKERS'. .	5	4 843	90.7	6.9
9760	MISCELLANEOUS LINES. . . . .	8	2 380	20.0	.3	5350	SHOE REPAIR AND RESOLE MATERIALS	5	6 570	100.0	9.4
9930	OTHER LABOR, SERVICE RECEIPTS. .	44	3 035	6.2	.4		COMMODITIES N.E.C. . . . .	(X)	7 035	(X)	10.1
	COMMODITIES N.E.C. . . . .	(X)	23 722	(X)	3.3		TRANSPORTATION EQUIPMENT EXC.				
	INDUSTRIAL SUPPLIES (SIC 5085)						MOTOR VEHICLES (SIC 5088)				
	TOTAL . . . . .	369	326 259	(X)	100.0		TOTAL . . . . .	50	69 500	(X)	100.0
1220	NEW AND REBUILT PARTS. . . . .	8	900	25.0	.3	5410	RAILROAD TRANSPORTATION EQUIP. .	26	40 993	89.8	59.0
1620	INDUSTRIAL CHEMICALS. . . . .	5	2 101	20.0	.6	5430	AIRCRAFT, AVIATION PARTS. . . .	19	22 501	95.5	32.4
3310	ELECTRICAL WIRING SUPPLIES. . . .	13	1 924	22.2	.6		COMMODITIES N.E.C. . . . .	(X)	6 006	(X)	8.6
3610	HARDWARE. . . . .	8	1 502	19.2	.5		COAL				
3740	PLUMBING FIX., EQUIP., SUPPLIES.	11	2 340	20.5	.7		(SIC 5091 PT.)				
4120	INOCATING, RECORD, INSTRUMENTS	10	1 859	75.0	.6		TOTAL . . . . .	50	265 056	(X)	100.0
4410	FOOD PROCESSING MACHINERY EQUIP.	6	558	14.2	.2	6110	COAL (BITUMINOUS AND ANTHRACITE)	49	232 590	88.4	87.8
4412	OTHER FOOD PROCESSING MACH. . .	5	526	15.3	.2	6120	COKE . . . . .	7	24 093	30.6	9.1
	OTHER COMMODITIES. . . . .	(X)	32	(X)	(Z)	6210	IRON, STEEL PRODS. (SEMI-FINISH)	4	2 836	18.0	1.1
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	31	2 785	11.6	.9		COMMODITIES N.E.C. . . . .	(X)	5 537	(X)	2.1
4422	COMPRESSORS, PUMPS. . . . .	19	1 732	8.9	.5		METAL SERVICE CENTERS				
4425	OTHER GEN. INDUST. MACHINERY . .	7	406	5.2	.1		(SIC 5091 PT.)				
	OTHER COMMODITIES. . . . .	(X)	647	(X)	.2		TOTAL . . . . .	13	102 984	(X)	100.0
4430	METAL-WORKING MACHINERY. . . .	30	12 218	46.2	3.7	6440	NONFERROUS METALS. . . . .	5	5 477	64.6	5.3
4431	NEW MACHINE TOOLS. . . . .	18	10 484	72.7	3.2	6443	TIN, LEAD, ZINC, ETC. . . . .	4	2 607	30.4	2.5
4432	MISCELLANEOUS METALWORKING . .	19	1 734	10.0	.5		OTHER COMMODITIES. . . . .	(X)	2 870	(X)	2.8
4440	MATERIALS HANDLING EQUIPMENT . .	6	226	20.0	.1		COMMODITIES N.E.C. . . . .	(X)	97 507	(X)	94.7
4445	OTHER MATERIALS HANDLING EQUIP.	5	193	25.0	.1		METAL SALES OFFICES				
	OTHER COMMODITIES. . . . .	(X)	33	(X)	(Z)		(SIC 5091 PT.)				
4450	OIL WELL, OIL REFINING MACH. . .	10	2 126	28.0	.7		TOTAL . . . . .	246	492 010	(X)	100.0
4470	OTHER SPECIAL IND. MACH. . . . .	21	7 849	64.8	2.4						
4474	OTHER SPECIAL PURPOSE MACH. . .	8	1 412	14.2	.4						
	OTHER COMMODITIES. . . . .	(X)	6 438	(X)	2.0						
4510	BEARINGS, POWER, TRANSMISSION. .	49	39 348	54.5	12.1						
4511	BALL, ROLLER BEARINGS. . . . .	20	15 707	42.4	4.8						
4512	OTHER POWER TRANSMISSION EQUIP.	36	23 641	51.4	7.2						
4610	INDUSTRIAL VALVES, FITTINGS. . .	77	38 594	63.7	11.8						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of:-	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST NORTH CENTRAL--CONTINUED						EAST NORTH CENTRAL--CONTINUED				
1620	INDUSTRIAL CHEMICALS . . . . .	11	1 510	7.1	.3	7410	PRINTING, WRITING PAPER. . . . .	9	16 982	80.6	80.6
1626	MAN-MADE FIBERS. . . . .	6	962	5.4	.2		COMMODITIES N.E.C. . . . .	(X)	4 100	(X)	19.4
	OTHER COMMOOITIES. . . . .	(X)	548	(X)	.1						
3610	HARWARE . . . . .	10	2 062	19.0	.4		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
4420	GEN. PURPOSE INDUSTRIAL MACH. . . . .	12	8 836	24.3	1.8		TOTAL . . . . .	66	75 818	(X)	100.0
4430	METAL-WORKING MACHINERY. . . . .	4	1 386	21.4	.3	1620	INDUSTRIAL CHEMICALS . . . . .	8	3 685	18.5	4.9
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. . . . .	5	811	22.2	.2	7510	PERSONAL SERVICE PAPERS. . . . .	20	10 602	40.4	14.0
6210	IRON, STEEL PRODS. (SEMI-FINISH)	74	146 149	62.2	29.7	7520	INDUSTRIAL PAPERS. . . . .	45	39 719	75.2	52.4
6212	WIRE RODS. . . . .	6	7 326	42.8	1.5	7530	SHIPPING ROOM SUPPLIES . . . . .	9	3 496	22.0	4.6
6213	ROUGH CASTINGS, FOUNDRY PROD. . . . .	48	62 994	56.3	12.8	7540	PAPERBOARD, BOXBOARD . . . . .	15	14 186	91.6	18.7
6214	FORGINGS. . . . .	18	20 505	39.6	4.2		COMMODITIES N.E.C. . . . .	(X)	4 130	(X)	5.4
6215	PIG IRON, FERRO ALLOYS . . . . .	5	46 825	62.0	9.5						
6216	OTHERS SEMI-FINISHED IRON. . . . .	5	7 640	88.8	1.6		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
	OTHER COMMOOITIES. . . . .	(X)	860	(X)	.2		TOTAL . . . . .	39	32 827	(X)	100.0
6220	IRON, STEEL PRODUCTS (FLAT). . . . .	62	71 639	55.5	14.6	4110	OFFICE MACHINES AND EQUIPMENT. . . . .	7	271	16.6	.8
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	33	24 133	50.5	4.9	7410	PRINTING, WRITING PAPER. . . . .	4	129	13.7	.4
6240	IRON, STEEL FINISHED PRODUCTS. . . . .	63	55 477	50.2	11.3	7610	STATIONERY, OFFICE SUPPLIES. . . . .	39	30 403	92.6	92.6
6260	IRON, STEEL PIPE, TUBING . . . . .	27	31 975	57.5	6.5	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	5	938	16.2	2.9
6261	TUBING (MECH. AND PRESSURE). . . . .	20	22 958	48.9	4.7		COMMODITIES N.E.C. . . . .	(X)	1 086	(X)	3.3
6262	STANOARD STEEL PIPE. . . . .	10	9 017	64.2	1.8		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
6270	OTHER CARBON STEEL PRODUCTS. . . . .	6	3 224	36.8	.7		TOTAL . . . . .	105	123 049	(X)	100.0
6320	ALLOY STEEL. . . . .	18	15 069	30.6	3.1	1710	YARO OR PIECE GOOOS. . . . .	3	281	9.0	.2
6321	BARS, HOT-ROLL OR COLD FINISH . . . . .	5	1 042	11.1	.2	5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	4	357	11.1	.3
6325	OTHER ALLOY STEEL. . . . .	8	9 923	28.9	2.0	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	68	93 415	93.2	75.9
	OTHER COMMOOITIES. . . . .	(X)	4 104	(X)	.8	7711	HOUSE., PORCH, LAWN FURNITURE. . . . .	64	70 543	98.1	57.3
6330	STAINLESS STEEL. . . . .	37	11 977	19.2	2.4	7712	SLEEP EQUIPMENT. . . . .	11	22 872	75.9	18.6
6332	STRIP. . . . .	12	3 161	9.6	.6	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	47	25 718	90.8	20.9
6333	SHEETS . . . . .	9	590	2.8	.1	7721	OFFICE FURN. (WOODEN, METAL). . . . .	30	11 394	85.3	9.3
6334	BARS, BAR-SIZE SHAPES. . . . .	5	884	13.3	.2	7722	PUBLIC BUILDING FURNITURE. . . . .	15	2 951	31.1	2.4
6335	OTHER STAINLESS STEEL. . . . .	18	7 063	31.1	1.4	7723	STORE, RESTAURANT FURNITURE. . . . .	8	4 316	45.4	3.5
	OTHER COMMOOITIES. . . . .	(X)	280	(X)	.1	7725	OTHER FURNITURE. . . . .	15	6 812	75.3	5.5
6420	OTHER COPPER, BRASS MILL PRODS. . . . .	22	21 895	56.2	4.5		OTHER COMMOOITIES. . . . .	(X)	244	(X)	.2
6421	FLAT PRODUCTS. . . . .	12	3 720	12.3	.8	7840	CURTAINS, DRAPES . . . . .	4	315	23.0	.3
6422	TUBULAR PRODUCTS . . . . .	11	3 197	37.5	.6	7850	FLOOR COVERINGS. . . . .	10	860	16.2	.7
6423	ROO, NON-ELECTRICAL WIRE . . . . .	9	14 977	100.0	3.0	7851	CARPETS, RUGS. . . . .	9	730	17.1	.6
6430	ALUMINUM SHAPES, FORMS, ETC. . . . .	45	29 661	41.3	6.0		OTHER COMMOOITIES. . . . .	(X)	131	(X)	.1
6431	PLATE (.250 INCH AND OVER). . . . .	7	421	7.6	.1	7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	6	153	7.6	.1
6432	SHEET, COIL (.006 TO .249 IN). . . . .	19	3 816	12.1	.8		COMMODITIES N.E.C. . . . .	(X)	1 950	(X)	1.6
6434	PIPE AND TUBING. . . . .	8	881	16.6	.2		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
6435	EXTRUOEO SHAPES. . . . .	13	5 802	52.1	1.2		TOTAL . . . . .	95	136 070	(X)	100.0
	OTHER COMMOOITIES. . . . .	(X)	18 740	(X)	3.8	3430	ELECTRIC HOUSEWARES. . . . .	13	6 218	23.7	4.6
6440	NONFERROUS METALS. . . . .	27	31 018	63.6	6.3	3610	HARWARE . . . . .	13	3 027	20.9	2.2
6443	TIN, LEAD, ZINC, ETC. . . . .	16	24 965	60.0	5.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . . .	6	1 113	12.3	.8
	OTHER COMMOOITIES. . . . .	(X)	6 053	(X)	1.2	7711	HOUSE., PORCH, LAWN FURNITURE. . . . .	6	1 023	12.3	.8
9760	MISCELLANEOUS LINES. . . . .	7	1 741	40.0	.4		OTHER COMMOOITIES. . . . .	(X)	90	(X)	.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	4	444	50.0	.1	7720	OFFICE, COMM., BUS. FURNITURE. . . . .	6	1 128	17.0	.8
	COMMOOITIES N.E.C. . . . .	(X)	33 003	(X)	6.7	7721	OFFICE FURN. (WOODEN, METAL). . . . .	5	191	3.2	.1
	TOBACCO AND ITS PRODUCTS (SIC 5094)						OTHER COMMOOITIES. . . . .	(X)	937	(X)	.7
	TOTAL . . . . .	10	12 995	(X)	100.0	7810	CHINA, GLASSWARE, CROCKERY . . . . .	16	13 261	65.1	9.7
7110	CIGARETTES, CIGARS, TOBACCO. . . . .	10	12 228	94.1	94.1	7820	HOUSEHOLD LINENS, DOMESTICS. . . . .	7	1 977	50.0	1.5
7111	CIGARETTES . . . . .	7	2 662	100.0	20.5	7850	FLOOR COVERINGS. . . . .	23	35 325	85.5	26.0
	OTHER COMMOOITIES. . . . .	(X)	9 566	(X)	73.6	7851	CARPETS, RUGS. . . . .	21	32 107	82.5	23.6
	COMMOOITIES N.E.C. . . . .	(X)	767	(X)	5.9		OTHER COMMOOITIES. . . . .	(X)	3 217	(X)	2.4
	BEER AND ALE (SIC 5095 PT.)					7860	MIRRORS, LAMPS, PICTURE FRAMES . . . . .	11	9 316	80.0	6.8
	TOTAL <sup>2</sup> . . . . .	14	7 763	(X)	100.0	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	53	55 799	71.4	41.0
	WINE AND OISTILLED SPIRITS (SIC 5095 PT.)					8620	SPORT, ATHLETIC GOODS, BICYCLES. . . . .	5	566	9.5	.4
	TOTAL . . . . .	15	26 079	(X)	100.0	8630	TOYS, GAMES, FIREWORKS . . . . .	4	730	9.2	.5
7310	WINES. . . . .	10	6 802	50.4	26.1		COMMODITIES N.E.C. . . . .	(X)	7 610	(X)	5.6
7320	SPIRITS. . . . .	10	18 550	84.2	71.1		LUMBER AND MILLWORK (SIC 5098 PT.)				
	COMMOOITIES N.E.C. . . . .	(X)	727	(X)	2.8		TOTAL . . . . .	84	108 657	(X)	100.0
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)										
	TOTAL . . . . .	10	21 082	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup>Detail may not add to total due to rounding.<sup>2</sup>Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
8110	EAST NORTH CENTRAL--CONTINUED					8760	EAST NORTH CENTRAL--CONTINUED				
8111	LUMBER (ROUGH, DRESSED) . . . . .	35	35 975	71.4	33.1	8764	SEEDS . . . . .	5	1 833	100.0	1.3
8112	SOFTWOODS (EXCEPT FLOORING) . . . . .	26	25 712	56.5	23.7		FIELD SEED FOR FORAGE/PASTURE . . . . .	4	1 059	100.0	.7
8113	HARDWOODS (EXCEPT FLOORING) . . . . .	15	7 702	41.0	7.1		OTHER COMMODITIES . . . . .	(X)	773	(X)	.5
	FLOORING . . . . .	10	2 561	9.3	2.4		COMMODITIES N.E.C. . . . .	(X)	93 471	(X)	65.7
8120	PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	24	16 975	33.9	15.6		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
8121	HARDWOOD . . . . .	13	8 068	44.5	7.4		TOTAL . . . . .	16	14 271	(X)	100.0
8122	SOFTWOOD . . . . .	20	8 906	20.5	8.2	8820	JEWELRY, SILVERWARE, TROPHIES . . . . .	14	7 173	95.0	50.3
8130	WOOD SHINGLES . . . . .	5	233	1.7	.2	8821	CLOCKS, WATCHES, MOVEMENTS . . . . .	6	3 077	76.8	21.6
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	34	25 284	41.9	23.3	8822	COSTUME JEWELRY . . . . .	7	3 752	100.0	26.3
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	20	14 645	59.2	13.5		OTHER COMMODITIES . . . . .	(X)	345	(X)	2.4
8160	VENEER, OTHER WOOD PRODUCTS . . . . .	9	6 447	59.0	5.9		COMMODITIES N.E.C. . . . .	(X)	7 098	(X)	49.7
8520	WALLBOARD, HARDBOARD . . . . .	5	1 372	6.3	1.3		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
8550	PLASTIC BUILDING MATERIALS . . . . .	4	148	2.4	.1		TOTAL . . . . .	43	36 149	(X)	100.0
8570	OTHER BUILDING MATERIALS . . . . .	4	876	15.3	.8	7610	STATIONERY, OFFICE SUPPLIES . . . . .	4	380	18.6	1.1
	COMMODITIES N.E.C. . . . .	(X)	6 702	(X)	6.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . . .	24	11 350	95.7	31.4
	CONSTRUCTION MATERIALS (SIC 5098 PT.)					8920	ADVERTISING SPECIALTIES . . . . .	21	22 654	93.1	62.7
	TOTAL . . . . .	77	100 977	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	1 765	(X)	4.9
3610	HARDWARE . . . . .	6	834	11.4	.8		OTHER PRODUCTS (SIC 5099 PT.)				
6230	IRON/STEEL WIRE, WIRE PRODUCTS . . . . .	4	429	9.0	.4		TOTAL . . . . .	199	287 861	(X)	100.0
6232	NAILS, STAPLES . . . . .	4	403	9.0	.4	9110	FLOWERS, FLORIST'S SUPPLIES . . . . .	31	25 940	95.7	9.0
	OTHER COMMODITIES . . . . .	(X)	25	(X)	(Z)	9210	LOGS, PILES, PULPWOOD, POLES . . . . .	7	10 780	59.6	3.7
8110	LUMBER (ROUGH, DRESSED) . . . . .	4	1 181	18.4	1.2		MUSICAL INSTRUMENTS, SHEET MUSIC . . . . .	8	7 676	28.7	2.7
8140	WOOD MILLWORK (DOORS, ETC.) . . . . .	4	162	4.2	.2	9411	MUSICAL INSTRUMENTS . . . . .	8	5 368	22.8	1.9
8150	METAL MILLWORK (DOORS, ETC.) . . . . .	5	933	16.6	.9		OTHER COMMODITIES . . . . .	(X)	2 308	(X)	.8
8210	BRICK, BLOCKS, TILE, CLAY . . . . .	14	7 293	100.0	7.2	9610	INDUSTRIAL YARNS . . . . .	17	35 118	100.0	12.2
8220	CONCRETE PROD., BUILDING STONE . . . . .	9	5 866	75.3	5.8	9720	VEGET. OILS (COTTONSEED, ETC.) . . . . .	7	28 360	76.1	9.9
8230	CEMENT, LIME, PLASTIC, STUCCO . . . . .	4	758	42.1	.8	9730	LEATHER . . . . .	25	39 746	80.7	13.8
8420	ROOFING, SIDING, EQUIPMENT . . . . .	8	3 007	32.9	3.0	9740	LUGGAGE, SADDLERY, HARNESS . . . . .	5	4 037	43.7	1.4
8530	ADHESIVES, MASTICS . . . . .	5	5 485	66.6	5.4	9760	MISCELLANEOUS LINES . . . . .	65	60 298	74.9	20.9
8540	STRUCTURAL IRON, STEEL . . . . .	5	2 917	63.0	2.9	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	28	13 581	68.1	4.7
8550	PLASTIC BUILDING MATERIALS . . . . .	8	10 171	54.0	10.1		COMMODITIES N.E.C. . . . .	(X)	62 325	(X)	21.7
8560	PREFABR. STRUCTURAL ASSEMBLIES . . . . .	12	34 665	82.0	34.3						
8561	STRUCTURAL ASSEMBLIES . . . . .	10	3 064	96.7	3.0						
	OTHER COMMODITIES . . . . .	(X)	31 601	(X)	31.3						
8570	OTHER BUILDING MATERIALS . . . . .	22	14 363	79.7	14.2						
	COMMODITIES N.E.C. . . . .	(X)	12 913	(X)	12.8						
	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)										
	TOTAL . . . . .	91	189 366	(X)	100.0						
8610	PHOTOGRAPHIC GOODS . . . . .	7	8 660	100.0	4.6						
8620	SPORT, ATHLETIC GOODS, BICYCLES . . . . .	44	62 645	54.2	33.1						
8621	ATHLETIC EQUIPMENT, SUPPLIES . . . . .	18	19 707	67.9	10.4						
8622	ARMS AND AMMUNITION . . . . .	8	6 563	46.0	3.5						
8623	BICYCLES . . . . .	6	15 436	21.5	8.2						
8624	CAMPING EQUIPMENT . . . . .	9	2 730	18.4	1.4						
8625	FISHING TACKLE AND EQUIPMENT . . . . .	17	12 973	52.2	6.9						
8626	SKI EQUIPMENT, SUPPLIES . . . . .	5	1 074	14.2	.6						
8627	OTHER (WATER SPORTS, ARCHERY) . . . . .	12	4 162	34.9	2.2						
8630	TOYS, GAMES, FIREWORKS . . . . .	37	100 624	82.5	53.1						
8640	BOATS (OUTBOARD AND ROW BOATS) . . . . .	4	1 491	15.0	.8						
8670	OTHER RECREATION, HOBBY GOODS . . . . .	9	7 704	62.1	4.1						
	COMMODITIES N.E.C. . . . .	(X)	8 242	(X)	4.4						
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)										
	TOTAL . . . . .	26	18 282	(X)	100.0						
8680	BOOKS, MAGAZINES . . . . .	26	18 232	99.7	99.7						
	COMMODITIES N.E.C. . . . .	(X)	50	(X)	.3						
	FARM SUPPLIES (SIC 5099 PT.)										
	TOTAL . . . . .	35	142 279	(X)	100.0						
3120	GRAINS, BEANS, ETC. . . . .	6	1 832	6.8	1.3						
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	5	942	77.7	.7						
8720	FEEDS (MIXED AND OTHER) . . . . .	9	7 769	90.1	5.5						
8730	FEED INGREDIENTS . . . . .	12	32 499	100.0	22.8						
8750	AGRICULTURAL CHEMICALS . . . . .	7	3 933	73.6	2.8						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--		
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>	
	WEST NORTH CENTRAL					WEST NORTH CENTRAL--CONTINUED						
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					COMMOOITIES N.E.C. . . . .	(X)	481	(X)	3.6		
	TOTAL . . . . .	12	31 630	(X)	100.0	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)						
						TOTAL . . . . .	16	23 741	(X)	100.0		
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	7	27 064	99.8	85.6	1820	WOMEN'S, CHILD'S, CLOTHING . . .	14	22 735	97.9	95.8	
1112	USED AUTOMOBILES . . . . .	6	24 807	91.4	78.4	1821	DRESSES, SKIRTS, BLOUSES . . .	8	16 062	75.5	67.7	
	OTHER COMMODITIES. . . . .	(X)	2 257	(X)	7.1	1822	SUITS, COATS (EXCEPT FUR) . . .	4	1 344	49.5	5.7	
1120	TRUCKS, TRUCK TRACTORS . . . . .	7	3 570	65.6	11.3		OTHER COMMODITIES. . . . .	(X)	5 330	(X)	22.5	
	COMMODITIES N.E.C. . . . .	(X)	996	(X)	3.1		COMMODITIES N.E.C. . . . .	(X)	1 006	(X)	4.2	
	AUTOMOTIVE EQUIPMENT (SIC 5013)						FOOTWEAR (SIC 5039)					
	TOTAL . . . . .	54	56 791	(X)	100.0		TOTAL . . . . .	12	17 865	(X)	100.0	
1220	NEW AND REBUILT PARTS. . . . .	43	40 965	80.2	72.1	1910	SHOES, OTHER FOOTWEAR. . . . .	12	15 998	89.5	89.5	
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	7	5 062	100.0	8.9		COMMODITIES N.E.C. . . . .	(X)	1 867	(X)	10.5	
	COMMODITIES N.E.C. . . . .	(X)	10 764	(X)	19.0							
	TIRES AND TUBES (SIC 5014)						FROZEN FOODS (SIC 5042)					
	TOTAL . . . . .	4	(D)	(X)	100.0		TOTAL . . . . .	28	108 202	(X)	100.0	
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)						2110	FROZEN FOODS . . . . .	28	74 303	68.7	68.7
	TOTAL . . . . .	11	16 727	(X)	100.0		2320	POULTRY. . . . .	4	433	3.0	.4
1430	BEAUTY AIDS. . . . .	7	7 664	81.7	45.8		2510	FISH, SEAFOOD (FRESH FROZEN) . .	3	769	4.7	.7
	COMMODITIES N.E.C. . . . .	(X)	9 063	(X)	54.2		2860	CANNED-BOTTLED FOODS . . . . .	14	9 797	17.5	9.1
	PAINTS AND VARNISHES (SIC 5028)						2861	CANNED-BOTTLED JUICES/DRINKS .	6	1 199	4.6	1.1
	TOTAL <sup>2</sup> . . . . .	7	3 245	(X)	100.0		2863	CANNED-BOTTLED FRUITS, VEGE. .	9	6 493	12.7	6.0
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)						2864	CANNED FISH, SEAFOOD . . . . .	6	1 111	3.8	1.0
	TOTAL . . . . .	27	33 317	(X)	100.0		2865	CANNED MEATS . . . . .	6	675	3.3	.6
1610	SOAPS AND DETERGENTS . . . . .	4	1 085	33.3	3.3			(X)	320	(X)	.3	
1620	INDUSTRIAL CHEMICALS . . . . .	25	28 653	86.4	86.0	2920	MARGARINE, SHORTENINGS . . . . .	3	629	2.1	.6	
1624	PLASTIC MATERIALS. . . . .	6	2 006	16.8	6.0	2930	PET FOODS--ALL KINOS . . . . .	6	472	1.1	.4	
1626	MAN-MADE FIBERS. . . . .	5	1 803	15.1	5.4	2960	FOODS (EXC. AS SPECIFIED ABOVE). .	8	9 469	17.1	8.8	
1627	OTHER INDUSTRIAL ORGANIC CHEM. .	12	11 556	66.4	34.7	7510	PERSONAL SERVICE PAPERS. . . . .	5	1 707	4.5	1.6	
1628	OTHER IND. INORGANIC CHEM. . . .	10	10 435	68.0	31.3	7520	INDUSTRIAL PAPERS. . . . .	3	476	2.0	.4	
	OTHER COMMODITIES. . . . .	(X)	2 853	(X)	8.6		COMMODITIES N.E.C. . . . .	(X)	10 147	(X)	9.4	
	COMMODITIES N.E.C. . . . .	(X)	3 579	(X)	10.7		DAIRY PRODUCTS (SIC 5043)					
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)						TOTAL . . . . .	15	82 632	(X)	100.0	
	TOTAL . . . . .	10	13 116	(X)	100.0	2230	MILK, CREAM (FLUID). . . . .	8	12 015	100.0	14.5	
1710	YARD OR PIECE GOODS. . . . .	10	11 192	85.3	85.3		COMMOOITIES N.E.C. . . . .	(X)	70 617	(X)	85.5	
	COMMODITIES N.E.C. . . . .	(X)	1 924	(X)	14.7		POULTRY AND POULTRY PRODUCTS (SIC 5044)					
	NOTIONS AND OTHER DRY GOODS (SIC 5034)						TOTAL <sup>2</sup> . . . . .	7	17 007	(X)	100.0	
	TOTAL . . . . .	6	14 180	(X)	100.0		CONFECTIONERY (SIC 5045)					
1720	NOTIONS (THREAO, BUTTONS, ETC.).	6	11 982	84.5	84.5		TOTAL <sup>2</sup> . . . . .	29	37 972	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	2 198	(X)	15.5		FISH AND SEAFOODS (SIC 5046)					
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)						TOTAL . . . . .	4	(D)	(X)	100.0	
	TOTAL . . . . .	15	13 502	(X)	100.0		MEATS AND MEAT PRODUCTS (SIC 5047)					
1810	MEN'S, BOYS' CLOTHING. . . . .	15	13 021	96.4	96.4		TOTAL . . . . .	9	30 028	(X)	100.0	
1812	SUITS, COATS, TROUSERS . . . . .	7	4 841	51.8	35.9	2610	MEATS, PROVISIONS. . . . .	9	28 386	94.5	94.5	
1813	SHIRTS (DRESS AND SPORT) . . . .	5	1 042	17.3	7.7	2611	FRESH, FROZEN MEATS. . . . .	8	26 756	89.1	89.1	
1814	SPORTSWEAR . . . . .	8	3 086	39.6	22.9	2613	CURED, BOILED, SMOKEO MEATS. . .	5	1 249	12.7	4.2	
	OTHER COMMODITIES. . . . .	(X)	4 053	(X)	30.0		OTHER COMMODITIES. . . . .	(X)	381	(X)	1.3	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
2860	WEST NORTH CENTRAL--CONTINUED CANNED-BOTTLED FOODS . . . . . COMMODITIES N.E.C. . . . .	3 (X)	378 1 264	8.7 (X)	1.3 4.2		WEST NORTH CENTRAL--CONTINUED LIVESTOCK (SIC 5054)				
	FRESH FRUITS AND VEGETABLES (SIC 5048)						TOTAL . . . . .	577	4 027 504	(X)	100.0
	TOTAL . . . . .	54	109 889	(X)	100.0	3130	LIVESTOCK (EXCEPT HORSES, MULES)	577	4 014 945	99.7	99.7
2710	FRESH FRUITS, VEGETABLES . . . . .	54	107 106	97.5	97.5	3131	CATTLE, CALVES . . . . .	511	2 921 106	80.0	72.5
2711	FRESH FRUITS, BERRIES, MELONS . . . . .	44	63 854	63.5	58.1	3132	SHEEP, LAMBS . . . . .	230	160 748	7.7	4.0
2712	FRESH VEGETABLES . . . . .	37	43 253	59.6	39.4	3133	HOGS . . . . .	410	910 723	29.3	22.6
	COMMODITIES N.E.C. . . . .	(X)	2 783	(X)	2.5	3134	OTHER LIVESTOCK . . . . .	18	22 368	26.0	.6
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)						COMMODITIES N.E.C. . . . .	(X)	12 559	(X)	.3
	TOTAL . . . . .	175	617 535	(X)	100.0		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
1430	BEAUTY AIDS . . . . .	16	1 656	2.2	.3		TOTAL <sup>2</sup> . . . . .	11	19 448	(X)	100.0
1610	SOAPS AND DETERGENTS . . . . .	41	8 754	4.4	1.4		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
1620	INDUSTRIAL CHEMICALS . . . . .	10	2 933	5.4	.5		TOTAL . . . . .	91	93 010	(X)	100.0
2110	FROZEN FOODS . . . . .	81	53 730	13.3	8.7	3310	ELECTRICAL WIRING SUPPLIES . . .	88	86 401	93.4	92.9
2111	FROZEN FRUITS--JUICES . . . . .	38	8 618	4.4	1.4	3311	INT. WIRING, CONSTR. MAT. . . .	50	37 835	59.0	40.7
2112	FROZEN VEGETABLES--JUICES . . . . .	23	6 661	5.5	1.1	3312	OUTSIDE CONSTRUCTION MATERIALS	28	11 404	32.6	12.3
2113	FROZEN POULTRY (PACKAGE ONLY)	11	1 772	3.4	.3	3313	LIGHTING FIXTURES . . . . .	27	10 614	65.8	11.4
2114	FROZEN FISH--SEAFOOD (PACKAGE)	30	7 339	4.8	1.2	3314	ELECTRIC LAMPS . . . . .	5	573	100.0	.6
2115	FROZEN MEATS (PACKAGE) . . . . .	12	781	1.3	.1	3315	MOTORS, INDOUS. CONTROLS . . .	38	25 976	55.4	27.9
2116	FROZEN PREPARED FOODS . . . . .	45	23 200	8.1	3.8	3320	TELEPHONE AND SIGNAL EQUIPMENT .	5	883	14.7	.9
2117	OTHER PACKAGE FROZEN FOODS . . . . .	21	5 359	6.0	.9	3510	ELECTRONIC TUBES, PARTS ACC. . .	7	2 379	22.6	2.6
2210	BUTTER AND CHEESE . . . . .	7	407	3.8	.1	3720	ELEC. RESIDENTIAL SPACE HEATING.	4	148	4.6	.2
2240	OTHER DAIRY PRODUCTS . . . . .	11	698	2.3	.1		COMMODITIES N.E.C. . . . .	(X)	3 199	(X)	3.4
2410	CONFECTIONERY . . . . .	63	19 344	8.1	3.1		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	5	793	3.5	.1		TOTAL . . . . .	22	37 352	(X)	100.0
2610	MEATS, PROVISIONS . . . . .	6	614	3.7	.1	3410	NON-CONSOLE RADIOS AND PLAYERS .	6	1 677	25.0	4.5
2613	CURED, BOILED, SMOKE MEATS . . . . .	4	373	4.0	.1	3420	MAJOR APPLIANCES . . . . .	14	12 946	68.0	34.7
	OTHER COMMODITIES . . . . .	(X)	241	(X)	(2)	3430	ELECTRIC HOUSEWARES . . . . .	12	18 806	70.5	50.3
2810	COFFEE--ROASTED (INCL. SOLUBLE) . . . . .	12	1 501	2.7	.2	3440	ROOM AIR CONDITIONERS . . . . .	4	622	7.1	1.7
2830	TEA, SPICES . . . . .	31	4 598	4.4	.7	3510	ELECTRONIC TUBES, PARTS ACC. . .	3	136	4.8	.4
2840	BAKERY PRODUCTS . . . . .	23	10 498	25.7	1.7		COMMODITIES N.E.C. . . . .	(X)	3 165	(X)	8.5
2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	29	26 117	27.6	4.2		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
2860	CANNED-BOTTLED FOODS . . . . .	122	240 478	48.4	38.9		TOTAL . . . . .	97	131 439	(X)	100.0
2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	81	36 236	9.1	5.9	3310	ELECTRICAL WIRING SUPPLIES . . .	10	3 336	12.6	2.5
2862	CANNED-BOTTLED BABY FOODS . . . . .	4	685	3.5	.1	3311	INT. WIRING, CONSTR. MAT. . . .	5	2 090	15.3	1.6
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	96	110 783	25.3	17.9	3314	ELECTRIC LAMPS . . . . .	3	287	4.6	.2
2864	CANNED FISH, SEAFOOD . . . . .	70	24 054	8.8	3.9	3315	MOTORS, INDOUS. CONTROLS . . .	6	795	4.1	.6
2865	CANNED MEATS . . . . .	64	27 823	8.6	4.5		OTHER COMMODITIES . . . . .	(X)	164	(X)	.1
2866	CANNED MILK . . . . .	9	1 091	3.9	.2	3410	NON-CONSOLE RADIOS AND PLAYERS .	4	872	11.2	.7
2867	OTHER CANNED-BOTTLED FOODS . . . . .	61	39 807	13.9	6.4	3510	ELECTRONIC TUBES, PARTS ACC. . .	97	124 876	95.0	95.0
2870	SUGAR--REFINED . . . . .	34	41 599	21.6	6.7	3511	ELECTRONIC TUBES . . . . .	14	3 161	18.7	2.4
2890	BREAKFAST FOODS . . . . .	34	24 569	11.0	4.0	3512	TRANS. AND/OR SEMICONDUCTORS .	30	8 300	15.4	6.3
2910	FLOUR, RELATED PRODUCTS . . . . .	31	25 487	21.3	4.1	3513	ELECTRONIC PARTS . . . . .	56	51 114	56.3	38.9
2920	MARGARINE, SHORTENINGS . . . . .	33	9 977	7.5	1.6	3514	ACCESSORIES . . . . .	33	15 035	28.1	11.4
2921	MARGARINE, BUTTER SUBSTITUTES . . . . .	23	4 630	4.3	.7	3515	INTERCOMMUNICATIONS . . . . .	19	6 189	31.3	4.7
2922	SHORTENINGS, COOKING OILS . . . . .	19	5 347	7.1	.9	3516	COMMERCIAL, INDUSTRIAL ELEC. .	53	41 078	50.5	31.3
2930	PET FOODS--ALL KINDS . . . . .	55	16 338	6.7	2.6		COMMODITIES N.E.C. . . . .	(X)	2 355	(X)	1.8
2940	DRIED, FRUITS, VEGETABLES . . . . .	31	4 593	3.6	.7		HARDWARE (SIC 5072)				
2950	SOFT DRINKS, DRINK, WATERS . . . . .	12	1 987	5.0	.3		TOTAL . . . . .	37	40 174	(X)	100.0
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	75	71 598	23.7	11.6	1510	PAINTS, VARNISHES, LACQUERS . . .	5	709	20.2	1.8
7510	PERSONAL SERVICE PAPERS . . . . .	36	7 397	5.0	1.2	3610	HARDWARE . . . . .	35	28 441	73.4	70.8
7520	INDUSTRIAL PAPERS . . . . .	11	1 054	3.2	.2	3620	PAINTERS' SUPPLIES . . . . .	6	1 902	38.5	4.7
7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	14	3 031	4.2	.5	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	184	8.3	.5
9760	MISCELLANEOUS LINES . . . . .	6	652	6.6	.1		COMMODITIES N.E.C. . . . .	(X)	8 938	(X)	22.2
	COMMODITIES N.E.C. . . . .	(X)	37 132	(X)	6.0		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
	COTTON (SIC 5052)						TOTAL . . . . .	90	61 629	(X)	100.0
	TOTAL . . . . .	1	(D)	(X)	100.0	1510	PAINTS, VARNISHES, LACQUERS . . .	5	709	20.2	1.8
	GRAIN (SIC 5053)					3610	HARDWARE . . . . .	35	28 441	73.4	70.8
	TOTAL . . . . .	76	808 636	(X)	100.0	3620	PAINTERS' SUPPLIES . . . . .	6	1 902	38.5	4.7
3120	GRAINS, BEANS, ETC. . . . .	76	791 392	97.9	97.9	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	184	8.3	.5
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	4	1 194	12.5	.1		COMMODITIES N.E.C. . . . .	(X)	8 938	(X)	22.2
8730	FEDERAL INGREDIENTS . . . . .	12	6 228	14.0	.8		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
	COMMODITIES N.E.C. . . . .	(X)	9 822	(X)	1.2		TOTAL . . . . .	90	61 629	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup>Detail may not add to total due to rounding.<sup>2</sup>Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
WEST NORTH CENTRAL--CONTINUED											
3310	ELECTRICAL WIRING SUPPLIES . . . .	4	187	10.3	.3	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	56	32 193	60.8	23.9
3440	ROOM AIR CONDITIONERS . . . . .	4	233	13.7	.4	4421	ENGINES (INCL. INT. COMBUST.) . .	8	7 398	59.1	5.5
3710	WARM-AIR HEATING-COOLING EQUIP. .	39	12 743	46.7	20.7	4422	COMPRESSORS, PUMPS . . . . .	24	6 968	29.0	5.2
3720	ELEC. RESIDENTIAL SPACE HEATING . .	4	650	32.3	1.1	4423	CRUSHING, MACH. AND EQUIP. . . .	6	488	10.8	.4
3730	HYDRONICS EQUIPMENT, SUPPLIES . .	36	13 469	61.5	21.9	4424	FANS, BLOWERS (INDUST. EQUIP.) .	19	4 363	29.3	3.2
						4425	OTHER GEN. INDUST. MACHINERY . .	28	12 976	54.8	9.6
3740	PLUMBING FIX., EQUIP., SUPPLIES . .	44	28 071	81.8	45.5	4430	METAL-WORKING MACHINERY . . . . .	37	37 489	70.0	27.8
3741	PIPE FITTINGS, VALVES . . . . .	17	8 714	56.6	14.1	4431	NEW MACHINE TOOLS . . . . .	31	32 522	65.4	24.2
3742	PLUMBING FIXTURES . . . . .	15	5 876	44.3	9.5	4432	MISCELLANEOUS METALWORKING . .	14	4 966	35.2	3.7
3743	DRAINAGE SYSTEMS . . . . .	12	3 147	30.0	5.1	4440	MATERIALS HANDLING EQUIPMENT . .	33	16 610	58.2	12.3
3744	OTHER PLUMBING EQUIPMENT, SUPP. .	27	10 334	44.5	16.8	4441	FORK LIFT TRUCKS . . . . .	15	4 034	28.0	3.0
3810	CENTRAL AIR CONDITIONING . . . . .	14	1 665	21.9	2.7	4442	INDUSTRIAL TRUCKS . . . . .	6	1 202	33.3	.9
3812	RESIDENTIAL AND COMMERCIAL . . .	7	280	6.2	.5	4443	CRANES, DERRICKS, HOISTS . . . .	9	2 644	39.2	2.0
3813	INDUSTRIAL AND COMMERCIAL . . .	11	1 098	15.0	1.8	4445	OTHER MATERIALS HANDLING EQUIP. .	27	8 405	39.2	6.2
	OTHER COMMODITIES . . . . .	(X)	288	(X)	.5		OTHER COMMODITIES . . . . .	(X)	325	(X)	.2
3820	PARTS SUPPLIES, AND ACCESSORIES . .	5	302	7.2	.5	4450	OIL WELL, OIL REFINING MACH. . .	4	386	12.0	.3
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	6	1 155	35.8	1.9						
4610	INDUSTRIAL VALVES, FITTINGS . . .	7	531	8.3	.9	4470	OTHER SPECIAL IND. MACH. . . . .	34	24 321	70.7	18.1
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	5	165	11.1	.3	4474	OTHER SPECIAL PURPOSE MACH. . .	24	22 352	83.4	16.6
	COMMODITIES N.E.C. . . . .	(X)	2 458	(X)	4.0		OTHER COMMODITIES . . . . .	(X)	1 969	(X)	1.5
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4480	USED OR REBUILT MACH. EQUIP. . .	9	4 337	51.6	3.2
						4483	OTHER USED OR REBUILT MACH. . .	4	420	30.0	.3
	TOTAL . . . . .	24	29 636	(X)	100.0		OTHER COMMODITIES . . . . .	(X)	3 917	(X)	2.9
3710	WARM-AIR HEATING-COOLING EQUIP. .	12	1 973	12.7	6.7	4510	BEARINGS, POWER, TRANSMISSION . .	6	843	8.0	.6
3711	WARM-AIR FURNANCES (ALL FUELS) . .	8	757	5.4	2.6	4512	OTHER POWER TRANSMISSION EQUIP. .	5	801	8.9	.6
3712	CENTRAL HEATING-COOLING UNITS . .	7	861	7.2	2.9		OTHER COMMODITIES . . . . .	(X)	41	(X)	(2)
	OTHER COMMODITIES . . . . .	(X)	356	(X)	1.2	4610	INDUSTRIAL VALVES, FITTINGS . . .	6	890	15.9	.7
3730	HYDRONICS EQUIPMENT, SUPPLIES . .	7	1 468	22.2	5.0	4840	ABRASIVES, ABRASIVE MATERIALS . .	3	143	8.3	.1
3810	CENTRAL AIR CONDITIONING . . . . .	19	16 496	72.9	55.7	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	15	5 432	32.5	4.0
3820	PARTS SUPPLIES, AND ACCESSORIES . .	7	2 308	21.0	7.8	9930	OTHER LABOR, SERVICE RECEIPTS . .	8	530	11.1	.4
3910	COMMERCIAL REFRIGERATORS EQUIP. .	6	3 347	42.3	11.3		COMMODITIES N.E.C. . . . .	(X)	8 137	(X)	6.0
	COMMODITIES N.E.C. . . . .	(X)	4 044	(X)	13.6		INDUSTRIAL SUPPLIES (SIC 5085)				
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)						TOTAL . . . . .	89	97 967	(X)	100.0
	TOTAL . . . . .	53	23 186	(X)	100.0	3310	ELECTRICAL WIRING SUPPLIES . . .	4	525	19.2	.5
4110	OFFICE MACHINES AND EQUIPMENT . .	34	6 549	77.9	28.2	3740	PLUMBING FIX., EQUIP., SUPPLIES .	7	860	16.3	.9
4120	INDICATING, RECORD., INSTRUMENTS .	8	1 880	100.0	8.1	4120	INDICATING, RECORD., INSTRUMENTS	5	928	47.3	.9
4130	COMMERCIAL KITCHEN EQUIPMENT . .	4	1 760	46.0	7.6	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	13	907	7.8	.9
4140	COMMERCIAL FOOD SERVICE EQUIP. . .	3	1 167	34.4	5.0	4422	COMPRESSORS, PUMPS . . . . .	7	433	10.8	.4
4160	STORE, SERVICE SHOP MACHINES . .	11	55	2.5	.2		OTHER COMMODITIES . . . . .	(X)	474	(X)	.5
4161	CASH REGISTERS . . . . .	10	44	2.9	.2	4430	METAL-WORKING MACHINERY . . . . .	9	4 348	75.8	4.4
	OTHER COMMODITIES . . . . .	(X)	11	(X)	(2)	4431	NEW MACHINE TOOLS . . . . .	6	4 091	89.3	4.2
4180	STORE, RESTAURANT FIXTURES . . .	8	7 310	65.2	31.5	4432	MISCELLANEOUS METALWORKING . .	5	257	17.6	.3
7610	STATIONERY, OFFICE SUPPLIES . . .	13	425	19.1	1.8	4510	BEARINGS, POWER, TRANSMISSION . .	12	6 610	57.7	6.7
7720	OFFICE, COMM., BUS. FURNITURE . .	6	1 010	33.3	4.4	4511	BALL, ROLLER BEARINGS . . . . .	7	2 160	23.6	2.2
9930	OTHER LABOR, SERVICE RECEIPTS . .	14	397	11.0	1.7	4512	OTHER POWER TRANSMISSION EQUIP. .	10	4 449	44.5	4.5
	COMMODITIES N.E.C. . . . .	(X)	2 633	(X)	11.4	4610	INDUSTRIAL VALVES, FITTINGS . . .	23	19 288	79.1	19.7
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4840	ABRASIVES, ABRASIVE MATERIALS . .	9	840	19.5	.9
	TOTAL . . . . .	7	6 561	(X)	100.0	4850	INDUSTRIAL LEATHER, LEATHER BELT	3	197	20.0	.2
4210	CONSTRUCTION, MINING SUPPLIES . .	7	6 052	92.2	92.2	4860	MECHANICAL RUBBER GOODS . . . .	10	6 440	58.9	6.6
	COMMODITIES N.E.C. . . . .	(X)	509	(X)	7.8	4910	OTHER INDUSTRIAL EQUIPMENT SUPP. .	45	30 666	68.9	31.3
	FARM MACHINERY AND EQUIPMENT (SIC 5083)						COMMODITIES N.E.C. . . . .	(X)	26 358	(X)	26.9
	TOTAL . . . . .	23	27 757	(X)	100.0		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4310	GARDEN MACHINERY, EQUIP. SUPP. .	7	5 332	96.0	19.2		TOTAL <sup>2</sup> . . . . .	19	6 667	(X)	100.0
4320	FARM, DAIRY MACHINERY, PARTS . .	17	19 526	87.9	70.3		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
	COMMODITIES N.E.C. . . . .	(X)	2 899	(X)	10.4		TOTAL . . . . .	28	25 882	(X)	100.0
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					5320	MUNICIPALITY SUPPLIES, EQUIPMENT	7	3 672	100.0	14.2
	TOTAL . . . . .	149	134 629	(X)	100.0	5350	SHOE REPAIR AND RESOLE MATERIALS	5	9 461	95.8	36.6
4120	INDICATING, RECORD., INSTRUMENTS	6	601	9.0	.4		COMMODITIES N.E.C. . . . .	(X)	12 749	(X)	49.3
4210	CONSTRUCTION, MINING SUPPLIES . .	4	90	12.5	.1		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
4410	FOOD PROCESSING MACHINERY EQUIP. .	19	2 627	37.7	2.0		TOTAL . . . . .	28	50 958	(X)	100.0
4411	DAIRY, MILK PROD. MACH. EQUIP. .	4	256	16.6	.2	5410	RAILROAD TRANSPORTATION EQUIP. .	11	21 028	84.6	41.3
4412	OTHER FOOD PROCESSING MACH. . .	17	2 371	38.2	1.8						

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--		
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>	
5430	WEST NORTH CENTRAL--CONTINUED					7520	WEST NORTH CENTRAL--CONTINUED					
5432	AIRCRAFT, AVIATION PARTS . . . . .	14	28 113	100.0	55.2	7530	INDUSTRIAL PAPERS. . . . .	12	22 485	59.2	51.7	
	AVIATION PARTS, SUPPLIES EQUIP . . . . .	11	19 472	100.0	38.2	7540	SHIPPING ROOM SUPPLIES . . . . .	3	3 701	25.8	8.5	
	OTHER COMMODITIES. . . . .	(X)	8 641	(X)	17.0		PAPERBOARD, BOXBOARD . . . . .	4	4 291	100.0	9.9	
	COMMODITIES N.E.C. . . . .	(X)	1 817	(X)	3.6		COMMODITIES N.E.C. . . . .	(X)	13 056	(X)	30.0	
	COAL (SIC 5091 PT.)						STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					
	TOTAL . . . . .	11	14 236	(X)	100.0		TOTAL . . . . .	8	4 158	(X)	100.0	
6110	COAL (BITUMINOUS AND ANTHRACITE)	11	13 792	96.9	96.9	7610	STATIONERY, OFFICE SUPPLIES. . .	8	3 300	79.4	79.4	
	COMMODITIES N.E.C. . . . .	(X)	444	(X)	3.1		COMMODITIES N.E.C. . . . .	(X)	858	(X)	20.6	
	METAL SERVICE CENTERS (SIC 5091 PT.)						FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					
	TOTAL <sup>2</sup> . . . . .	9	21 414	(X)	100.0		TOTAL . . . . .	30	22 062	(X)	100.0	
	METAL SALES OFFICES (SIC 5091 PT.)					7710	HOUSEHOLD FURNITURE, SLEEP EQUIP	16	8 406	89.4	38.1	
	TOTAL . . . . .	57	89 292	(X)	100.0	7711	HOUSE, PORCH, LAWN FURNITURE, OTHER COMMODITIES. . . . .	16	7 818	83.0	35.4	
3610	HARDWARE . . . . .	6	1 082	6.7	1.2		7720	OFFICE, COMM., BUS. FURNITURE. .	16	11 883	89.9	53.9
6210	IRON, STEEL PRODS. (SEMI-FINISH)	12	11 797	63.7	13.2		COMMODITIES N.E.C. . . . .	(X)	1 773	(X)	8.0	
6213	ROUGH CASTINGS, FOUNDRY PROD..	7	3 474	52.7	3.9		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					
6214	FORGINGS . . . . .	4	1 325	16.4	1.5		TOTAL . . . . .	26	27 421	(X)	100.0	
	OTHER COMMODITIES. . . . .	(X)	6 998	(X)	7.8	3610	HARDWARE . . . . .	5	1 248	21.1	4.6	
6220	IRON, STEEL PRODUCTS (FLAT). . .	11	6 248	24.6	7.0	7810	CHINA, GLASSWARE, CROCKERY . . .	5	1 791	36.9	6.5	
6226	SHEETS (GALVANIZED, ETC.). . . .	5	896	10.9	1.0	7870	KITCHEN UTENSILS, TOOLS, MISC. .	21	15 430	64.1	56.3	
	OTHER COMMODITIES. . . . .	(X)	5 352	(X)	6.0		COMMODITIES N.E.C. . . . .	(X)	8 952	(X)	32.6	
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	7	3 399	38.7	3.8		LUMBER AND MILLWORK (SIC 5098 PT.)					
6240	IRON, STEEL FINISHED PRODUCTS .	21	18 361	34.9	20.6		TOTAL . . . . .	35	38 969	(X)	100.0	
6260	IRON, STEEL PIPE, TUBING . . . .	6	5 527	24.5	6.2	8110	LUMBER (ROUGH, DRESSED). . . . .	24	23 078	73.6	59.2	
6261	TUBING (MECH. AND PRESSURE). . .	5	4 833	21.3	5.4	8111	SOFTWOODS (EXCEPT FLOORING). .	21	20 702	67.3	53.1	
	OTHER COMMODITIES. . . . .	(X)	694	(X)	.8	8113	FLOORING . . . . .	6	394	4.9	1.0	
6320	ALLOY STEEL. . . . .	7	2 379	11.2	2.7		OTHER COMMODITIES. . . . .	(X)	1 982	(X)	5.1	
6323	PIPE AND TUBING. . . . .	5	1 842	10.8	2.1	8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	16	5 634	22.6	14.5	
	OTHER COMMODITIES. . . . .	(X)	537	(X)	.6	8121	HARDWOOD . . . . .	10	2 916	20.1	7.5	
6330	STAINLESS STEEL. . . . .	10	2 043	9.7	2.3	8122	SOFTWOOD . . . . .	12	2 718	12.3	7.0	
6420	OTHER COPPER, BRASS MILL PRODS..	12	9 756	23.5	10.9	8130	WOOD SHINGLES. . . . .	6	683	8.6	1.8	
6430	ALUMINUM SHAPES, FORMS, ETC. . .	21	10 705	30.3	12.0	8140	WOOD MILLWORK (DOORS, ETC.). . .	9	5 333	74.8	13.7	
6440	NONFERROUS METALS. . . . .	11	5 610	25.7	6.3	8150	METAL MILLWORK (DOORS, ETC.). . .	4	1 227	88.5	3.1	
9760	MISCELLANEOUS LINES. . . . .	4	1 705	9.2	1.9		COMMODITIES N.E.C. . . . .	(X)	3 014	(X)	7.7	
	COMMODITIES N.E.C. . . . .	(X)	10 680	(X)	12.0		CONSTRUCTION MATERIALS (SIC 5098 PT.)					
	TOBACCO AND ITS PRODUCTS (SIC 5094)						TOTAL . . . . .	27	17 827	(X)	100.0	
	TOTAL . . . . .	3	(D)	(X)	100.0	8420	ROOFING, SIDING, EQUIPMENT . . .	3	159	7.6	.9	
	BEER AND ALE (SIC 5095 PT.)					8570	OTHER BUILDING MATERIALS . . . .	13	10 043	87.8	56.3	
	TOTAL . . . . .	6	3 988	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	7 625	(X)	42.8	
7210	BEER, ALE, PORTER, STOUT, ETC. .	6	3 760	94.3	94.3		AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
7211	BEER, ALE, ETC. . . . .	6	3 462	86.8	86.8		TOTAL . . . . .	47	64 751	(X)	100.0	
	OTHER COMMODITIES. . . . .	(X)	298	(X)	7.5	3610	HARDWARE . . . . .	4	1 867	16.5	2.9	
	COMMODITIES N.E.C. . . . .	(X)	228	(X)	5.7	8620	SPORT, ATHLETIC GOODS, BICYCLES .	29	24 044	71.7	37.1	
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					8630	TOYS, GAMES, FIREWORKS . . . . .	13	22 478	76.2	34.7	
	TOTAL . . . . .	1	(D)	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	16 362	(X)	25.3	
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)						BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					
	TOTAL . . . . .	3	(D)	(X)	100.0		TOTAL <sup>2</sup> . . . . .	6	20 420	(X)	100.0	
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)						FARM SUPPLIES (SIC 5099 PT.)					
	TOTAL . . . . .	17	43 533	(X)	100.0		TOTAL . . . . .	28	79 692	(X)	100.0	
						8730	FEED INGREDIENTS . . . . .	17	58 777	90.0	73.8	

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Z Less than 0.05 percent.

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TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>
	WEST NORTH CENTRAL--CONTINUED				
	COMMODITIES N.E.C. . . . .	(X)	20 915	(X)	26.2
	JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
	TOTAL . . . . .	4	(D)	(X)	100.0
	ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
	TOTAL . . . . .	17	8 773	(X)	100.0
8910	GIFTS, ART GOODS, NOVELTIES, ETC	8	2 501	100.0	28.5
8920	ADVERTISING SPECIALTIES . . . .	10	5 841	78.2	66.6
	COMMODITIES N.E.C. . . . .	(X)	431	(X)	4.9
	OTHER PRODUCTS (SIC 5099 PT.)				
	TOTAL <sup>2</sup> . . . . .	66	98 044	(X)	100.0

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--		
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>	
	SOUTH ATLANTIC						SOUTH ATLANTIC--CONTINUED					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					1720	NOTIONS (THREAD, BUTTONS, ETC.).	11	32 368	91.1	30.0	
	TOTAL . . . . .	26	61 610	(X)	100.0	1730	KNIT FABRICS, KNITTING YARNS . .	9	53 192	86.2	49.4	
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	16	43 372	100.0	70.4	1732	YARNS (EXCEPT INDUSTRIAL). . .	7	47 368	76.7	44.0	
1112	USED AUTOMOBILES . . . . .	15	32 193	80.8	52.3		OTHER COMMODITIES. . . . .	(X)	5 824	(X)	5.4	
	OTHER COMMODITIES. . . . .	(X)	11 179	(X)	18.1		COMMODITIES N.E.C. . . . .	(X)	22 155	(X)	20.6	
1120	TRUCKS, TRUCK TRACTORS . . . . .	12	13 476	42.6	21.9		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					
1220	NEW AND REBUILT PARTS. . . . .	5	1 318	17.5	2.1		TOTAL . . . . .	38	60 525	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	3 444	(X)	5.6	1810	MEN'S, BOYS' CLOTHING. . . . .	38	54 846	90.6	90.6	
	AUTOMOTIVE EQUIPMENT (SIC 5013)					1820	WOMEN'S, CHILD'S, CLOTHING . . .	9	2 537	24.0	4.2	
	TOTAL . . . . .	53	59 040	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	3 142	(X)	5.2	
1220	NEW AND REBUILT PARTS. . . . .	44	\$1 675	93.6	87.5		WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					
1221	MOTOR AND CHASSIS PARTS. . . . .	26	25 803	66.9	43.7		TOTAL <sup>2</sup> . . . . .	53	87 065	(X)	100.0	
1222	TOOLS AND EQUIPMENT. . . . .	22	9 517	33.4	16.1		FOOTWEAR (SIC 5039)					
1223	CHEMICALS, ADDITIVES ETC. . . . .	13	919	5.4	1.6		TOTAL <sup>2</sup> . . . . .	5	5 544	(X)	100.0	
1224	REFINISHING MATERIALS. . . . .	9	696	4.0	1.2		FROZEN FOODS (SIC 5042)					
1225	SUPPLIES AND ACCESSORIES . . . . .	22	14 740	49.0	25.0		TOTAL . . . . .	62	178 718	(X)	100.0	
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	7	3 235	100.0	5.5		1610	SOAPS AND DETERGENTS . . . . .	5	568	3.5	.3
	COMMODITIES N.E.C. . . . .	(X)	4 130	(X)	7.0	2110	FROZEN FOODS . . . . .	62	141 659	79.3	79.3	
	TIRES AND TUBES (SIC 5014)					2111	FROZEN FRUITS-JUICES . . . . .	24	19 049	20.4	10.7	
	TOTAL . . . . .	8	10 481	(X)	100.0	2112	FROZEN VEGETABLES-JUICES . . .	25	24 331	48.0	13.6	
1310	TIRES AND TUBES. . . . .	8	8 056	76.9	76.9	2113	FROZEN POULTRY (PACKAGED ONLY)	20	5 655	6.9	3.2	
	COMMODITIES N.E.C. . . . .	(X)	2 425	(X)	23.1	2114	FROZEN FISH-SEAFOOD (PACKAGED)	44	32 233	25.1	18.0	
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					2115	FROZEN MEATS (PACKAGED). . . .	20	3 388	4.2	1.9	
	TOTAL . . . . .	22	47 331	(X)	100.0	2116	FROZEN PREPARED FOODS. . . . .	29	24 558	22.8	13.7	
1410	PHARMACEUTICALS, ANTIBIOTICS . .	5	1 310	87.5	2.8	2117	OTHER PACKAGED FROZEN FOODS. .	23	32 446	30.4	18.2	
1420	HEALTH PRODUCTS. . . . .	10	18 702	51.8	39.5	2410	CONFECTIONERY. . . . .	8	941	2.9	.5	
1430	BEAUTY AIDS. . . . .	16	16 316	53.5	34.5	2610	MEATS, PROVISIONS. . . . .	9	2 693	10.7	1.5	
1450	DRUGGIST SUNDRIES. . . . .	8	8 216	37.3	17.4	2611	FRESH, FROZEN MEATS. . . . .	7	2 208	9.6	1.2	
	COMMODITIES N.E.C. . . . .	(X)	2 787	(X)	5.9		OTHER COMMODITIES. . . . .	(X)	485	(X)	.3	
	PAINTS AND VARNISHES (SIC 5028)					2840	BAKERY PRODUCTS. . . . .	5	338	4.4	.2	
	TOTAL . . . . .	12	5 432	(X)	100.0	2860	CANNED-BOTTLED FOODS . . . . .	26	13 182	15.8	7.4	
1510	PAINTS, VARNISHES, LACQUERS. . .	12	4 686	86.3	86.3	2861	CANNED-BOTTLED JUICES/DRINKS .	5	975	22.7	.5	
	COMMODITIES N.E.C. . . . .	(X)	746	(X)	13.7	2863	CANNED-BOTTLED FRUITS, VEGE. .	12	5 974	14.6	3.3	
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					2864	CANNED FISH, SEAFOOD . . . . .	9	1 487	5.1	.8	
	TOTAL . . . . .	51	\$6 415	(X)	100.0	2865	CANNED MEATS . . . . .	15	3 858	9.0	2.2	
1610	SOAPS AND DETERGENTS . . . . .	6	805	46.6	1.4	2867	OTHER CANNED-BOTTLED FOODS . .	7	869	6.2	.5	
1620	INDUSTRIAL CHEMICALS . . . . .	48	51 099	92.3	90.6		OTHER COMMODITIES. . . . .	(X)	19	(X)	(Z)	
1623	ALKALIES AND CHLORINES . . . . .	8	4 384	39.7	7.8	2930	PET FOODS--ALL KINDS . . . . .	15	4 484	6.7	2.5	
1624	PLASTIC MATERIALS. . . . .	10	7 772	64.7	13.8	2960	FOODS (EXC. AS SPECIFIED ABOVE).	11	4 678	12.5	2.6	
1626	MAN-MADE FIBERS. . . . .	8	5 596	100.0	9.9	7510	PERSONAL SERVICE PAPERS. . . . .	6	522	7.1	.3	
1627	OTHER INDUSTRIAL ORGANIC CHEM. .	14	4 938	56.7	8.8	7870	KITCHEN UTENSILS, TOOLS, MISC. .	5	2 828	11.9	1.6	
1628	OTHER IND. INORGANIC CHEM. . .	20	11 934	63.4	21.2		COMMODITIES N.E.C. . . . .	(X)	6 825	(X)	3.8	
	OTHER COMMODITIES. . . . .	(X)	16 476	(X)	29.2		DAIRY PRODUCTS (SIC 5043)					
	COMMODITIES N.E.C. . . . .	(X)	4 511	(X)	8.0		TOTAL . . . . .	23	143 764	(X)	100.0	
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)					2230	MILK, CREAM (FLUID). . . . .	17	124 645	97.1	86.7	
	TOTAL . . . . .	32	92 113	(X)	100.0	2240	OTHER DAIRY PRODUCTS . . . . .	7	3 358	76.6	2.3	
1710	YARD OR PIECE GOODS. . . . .	32	74 536	80.9	80.9		COMMODITIES N.E.C. . . . .	(X)	15 761	(X)	11.0	
	COMMODITIES N.E.C. . . . .	(X)	17 577	(X)	19.1		POULTRY AND POULTRY PRODUCTS (SIC 5044)					
	NOTIONS AND OTHER DRY GOODS (SIC 5034)						TOTAL <sup>2</sup> . . . . .	19	58 722	(X)	100.0	
	TOTAL . . . . .	21	107 715	(X)	100.0		CONFECTIONERY (SIC 5045)					
							TOTAL . . . . .	33	49 813	(X)	100.0	

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TABLE 4C. **Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con**

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			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED											
2410	CONFECTIONERY. . . . .	33	47 580	95.5	95.5	2910	FLOUR, RELATED PRODUCTS. . . . .	54	20 728	11.4	2.0
2411	CANDY (ALL KINDS). . . . .	27	36 326	75.4	72.9	2920	MARGARINE, SHORTENINGS. . . . .	79	18 836	6.1	1.8
2412	CHEWING GUM. . . . .	8	2 562	12.1	5.1	2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	50	8 961	3.8	.8
2414	NUTS, OTHER CONFECTIONS. . . . .	10	8 153	55.0	16.4	2922	SHORTENINGS, COOKING OILS. . . . .	44	9 875	6.1	.9
	OTHER COMMODITIES. . . . .	(X)	538	(X)	1.1						
	COMMODITIES N.E.C. . . . .	(X)	2 233	(X)	4.5	2930	PET FOODS--ALL KINOS. . . . .	113	27 302	6.5	2.6
						2940	DRIED, FRUITS, VEGETABLES. . . . .	64	14 079	5.2	1.3
	FISH AND SEAFOODS (SIC 5046)					2950	SOFT DRINKS, DRINK, WATERS. . . . .	24	10 663	18.1	1.0
						2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	135	104 414	22.8	9.9
						7510	PERSONAL SERVICE PAPERS. . . . .	72	13 833	4.1	1.3
						7520	INDUSTRIAL PAPERS. . . . .	27	5 793	5.1	.5
	TOTAL <sup>2</sup> . . . . .	17	17 921	(X)	100.0	7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	35	4 517	3.1	.4
						9760	MISCELLANEOUS LINES. . . . .	25	4 715	5.7	.4
							COMMODITIES N.E.C. . . . .	(X)	48 417	(X)	4.6
	MEATS AND MEAT PRODUCTS (SIC 5047)						COTTON (SIC 5052)				
							TOTAL. . . . .	43	209 096	(X)	100.0
	TOTAL <sup>2</sup> . . . . .	15	38 313	(X)	100.0	3110	COTTON (RAW) INCL. LINTERS. . . . .	43	206 582	98.8	98.8
	FRESH FRUITS AND VEGETABLES (SIC 5048)					9920	COMMODITY CREDIT RECEIPTS. . . . .	3	785	21.0	.4
							COMMODITIES N.E.C. . . . .	(X)	1 729	(X)	.8
	TOTAL. . . . .	182	361 581	(X)	100.0		GRAIN (SIC 5053)				
2710	FRESH FRUITS, VEGETABLES. . . . .	182	352 474	97.5	97.5		TOTAL. . . . .	20	74 807	(X)	100.0
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	132	224 795	77.3	62.2	3120	GRAINS, BEANS, ETC.. . . . .	20	50 736	67.8	67.8
2712	FRESH VEGETABLES. . . . .	106	127 680	74.0	35.3	8730	FEED INGREDIENTS. . . . .	8	20 849	34.7	27.9
2860	CANNED-BOTTLED FOODS. . . . .	5	5 174	20.2	1.4		COMMODITIES N.E.C. . . . .	(X)	3 222	(X)	4.3
2861	CANNED-BOTTLED JUICES/DRINKS. . . . .	5	4 614	18.8	1.3		LIVESTOCK (SIC 5054)				
	OTHER COMMOOTIES. . . . .	(X)	560	(X)	.2		TOTAL. . . . .	162	389 427	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	3 933	(X)	1.1	3130	LIVESTOCK (EXCEPT HORSES, MULES). . . . .	162	385 376	99.0	99.0
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3131	CATTLE, CALVES. . . . .	152	272 644	71.7	70.0
	TOTAL. . . . .	346	1 059 172	(X)	100.0	3132	SHEEP, LAMBS. . . . .	60	13 857	9.5	3.6
1430	BEAUTY AIDS. . . . .	23	2 547	2.5	.2	3133	HOGS. . . . .	125	93 543	28.6	24.0
1610	SOAPS AND OETRGENTS. . . . .	70	14 988	5.6	1.4	3134	OTHER LIVESTOCK. . . . .	9	5 332	18.9	1.4
1620	INDUSTRIAL CHEMICALS. . . . .	25	5 264	7.6	.5		COMMODITIES N.E.C. . . . .	(X)	4 051	(X)	1.0
2110	FROZEN FOODS. . . . .	127	62 008	13.9	5.9		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
2111	FROZEN FRUITS--JUICES. . . . .	58	7 851	3.6	.7		TOTAL. . . . .	282	996 905	(X)	100.0
2112	FROZEN VEGETABLES--JUICES. . . . .	43	14 475	7.2	1.4	3220	TOBACCO (LEAF). . . . .	263	931 593	99.1	93.4
2113	FROZEN POULTRY (PACKAGED ONLY). . . . .	24	2 346	1.8	.2	3250	PEANUTS, UNROASTED. . . . .	5	26 055	74.2	2.6
2114	FROZEN FISH--SEAFOOD (PACKAGED). . . . .	56	7 834	3.0	.7	3270	OTHER INEDIBLE FARM PRODUCTS. . . . .	8	11 064	55.0	1.1
2115	FROZEN MEATS (PACKAGED). . . . .	25	2 305	1.8	.2	9920	COMMODITY CREDIT RECEIPTS. . . . .	9	1 246	2.8	.1
2116	FROZEN PREPAREO FOODS. . . . .	58	22 972	10.0	2.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	28	6 249	8.2	.6
2117	OTHER PACKAGEO FROZEN FOODS. . . . .	28	4 226	5.0	.4		COMMOOTIES N.E.C. . . . .	(X)	20 698	(X)	2.1
2210	BUTTER AND CHEESE. . . . .	20	2 151	5.2	.2		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
2240	OTHER OAIKY PRODUCTS. . . . .	19	3 804	6.6	.4		TOTAL. . . . .	119	159 523	(X)	100.0
2410	CONFECTIONERY. . . . .	101	18 955	5.7	1.8	3310	ELECTRICAL WIRING SUPPLIES. . . . .	110	147 583	93.9	92.5
2411	CANDY (ALL KINDS). . . . .	57	8 870	4.1	.8	3311	INT. WIRING, CONSTR. MAT.. . . .	65	69 642	66.8	43.7
2413	FOUNTAIN FRUITS, SYRUPS. . . . .	12	1 764	8.6	.2	3312	OUTSIDE CONSTRUCTION MATERIALS. . . . .	32	21 096	42.8	13.2
2414	NUTS, OTHER CONFECTIONS. . . . .	58	8 110	4.5	.8	3313	LIGHTING FIXTURES. . . . .	35	14 790	33.5	9.3
	OTHER COMMODITIES. . . . .	(X)	212	(X)	(2)	3314	ELECTRIC LAMPS. . . . .	9	3 347	23.3	2.1
2510	FISH, SEAFOOD (FRESH FROZEN). . . . .	7	612	7.1	.1	3315	MOTORS, INDUST. CONTROLS. . . . .	43	38 708	53.4	24.3
2610	MEATS, PROVISIONS. . . . .	23	2 675	5.7	.3	3320	TELEPHONE AND SIGNAL EQUIPMENT. . . . .	11	3 187	28.5	2.0
2611	FRESH, FROZEN MEATS. . . . .	8	927	4.0	.1	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	8	2 829	21.1	1.8
2613	CURED, BOILED, SMOKED MEATS. . . . .	11	894	4.0	.1	3513	ELECTRONIC PARTS. . . . .	4	1 910	15.7	1.2
2614	OTHER MEAT PRODUCTS. . . . .	6	774	7.1	.1		OTHER COMMODITIES. . . . .	(X)	919	(X)	.6
	OTHER COMMODITIES. . . . .	(X)	79	(X)	(2)		COMMODITIES N.E.C. . . . .	(X)	5 924	(X)	3.7
2710	FRESH FRUITS, VEGETABLES. . . . .	5	3 188	16.6	.3		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	4	2 262	11.1	.2		TOTAL. . . . .	35	55 363	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	925	(X)	.1	3410	NON-CONSOLE RADIOS AND PLAYERS. . . . .	13	9 618	33.7	17.4
2810	COFFEE-ROASTED (INCL. SOLUBLE). . . . .	29	2 854	3.9	.3	3420	MAJOR APPLIANCES. . . . .	21	24 504	65.4	44.1
2830	TEA, SPICES. . . . .	46	8 470	6.9	.8						
2840	BAKERY PRODUCTS. . . . .	34	15 832	40.5	1.5						
2850	FOOD, BEVERAGE BASIC MATERIALS. . . . .	46	19 042	12.3	1.8						
2860	CANNED-BOTTLED FOODS. . . . .	265	417 869	51.0	39.5						
2861	CANNED-BOTTLED JUICES/DRINKS. . . . .	157	63 251	12.0	6.0						
2862	CANNED-BOTTLED BABY FOODS. . . . .	16	4 224	4.9	.4						
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	205	203 518	31.5	19.2						
2864	CANNED FISH, SEAFOOD. . . . .	150	49 223	9.2	4.6						
2865	CANNED MEATS. . . . .	134	38 973	8.5	3.7						
2866	CANNED MILK. . . . .	23	3 351	6.3	.3						
2867	OTHER CANNED-BOTTLED FOODS. . . . .	109	55 330	16.4	5.2						
2870	SUGAR-REFINED. . . . .	87	197 988	41.7	18.7						
2890	BREAKFAST FOODS. . . . .	46	7 628	3.3	.7						

Z Less than 0.05 percent.

<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
SOUTH ATLANTIC--CONTINUED											
3430	ELECTRIC HOUSEWARES. . . . .	17	9 537	55.3	17.2	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	367	8.4	.8
7870	KITCHEN UTENSILS, TOOLS, MISC. .	5	3 112	34.7	5.6		COMMODITIES N.E.C. . . . .	(X)	1 915	(X)	4.4
	COMMODITIES N.E.C. . . . .	(X)	8 592	(X)	15.5		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						TOTAL <sup>2</sup> . . . . .	91	32 982	(X)	100.0
	TOTAL . . . . .	142	203 146	(X)	100.0		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
3310	ELECTRICAL WIRING SUPPLIES . . .	11	1 774	11.8	.9		TOTAL . . . . .	18	18 209	(X)	100.0
3315	MOTORS, INDUST. CONTROLS . . .	8	1 234	9.2	.6	4210	CONSTRUCTION, MINING SUPPLIES. .	18	15 122	83.0	83.0
	OTHER COMMODITIES. . . . .	(X)	540	(X)	.3	9930	OTHER LABOR, SERVICE RECEIPTS. .	5	270	4.0	1.5
3510	ELECTRONIC TUBES, PARTS ACC. . .	142	197 494	97.2	97.2		COMMODITIES N.E.C. . . . .	(X)	2 817	(X)	15.5
3511	ELECTRONIC TUBES . . . . .	25	12 331	30.5	6.1		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
3512	TRANS. AND/OR SEMICONDUCTORS .	41	12 370	15.8	6.1		TOTAL . . . . .	9	7 020	(X)	100.0
3513	ELECTRONIC PARTS . . . . .	83	72 670	55.8	35.8	4320	FARM, DAIRY MACHINERY, PARTS . .	7	5 020	80.8	71.5
3514	ACCESSORIES. . . . .	48	29 397	36.4	14.5		COMMODITIES N.E.C. . . . .	(X)	2 000	(X)	28.5
3515	INTERCOMMUNICATIONS. . . . .	34	11 509	24.1	5.7		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3516	COMMERCIAL, INDUSTRIAL ELEC. .	72	59 218	53.5	29.2		TOTAL . . . . .	211	239 605	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	3 878	(X)	1.9	3310	ELECTRICAL WIRING SUPPLIES . . .	5	2 377	25.6	1.0
	HARDWARE (SIC 5072)					3810	CENTRAL AIR CONDITIONING . . . .	7	173	11.1	.1
	TOTAL . . . . .	37	35 316	(X)	100.0	4120	INDICATING, RECORD., INSTRUMENTS	9	2 083	5.5	.9
1510	PAINTS, VARNISHES, LACQUERS. . .	4	314	4.7	.9	4210	CONSTRUCTION, MINING SUPPLIES. .	6	451	22.2	.2
3610	HARDWARE . . . . .	35	27 838	83.5	78.8	4410	FOOD PROCESSING MACHINERY EQUIP.	13	2 380	83.3	1.0
3611	BUILDERS' HARDWARE . . . . .	15	5 561	79.2	15.7	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	84	47 065	71.7	19.6
3612	HEAVY HARDWARE . . . . .	5	3 501	37.5	9.9	4421	ENGINES (INCL. INT. COMBUST.). .	11	4 403	30.5	1.8
3613	KITCHEN AND SHELF HARDWARE . . .	5	1 879	21.3	5.3	4422	COMPRESSORS, PUMPS . . . . .	40	7 794	26.1	3.3
3614	HAND TOOLS, CUTLERY. . . . .	11	3 955	38.3	11.2	4423	CRUSHING, MACH. AND EQUIP. . .	10	2 064	20.0	.9
3615	ALL OTHER HARDWARE . . . . .	17	12 942	63.5	36.6	4424	FANS, BLOWERS (INDUST. EQUIP.).	28	5 308	20.1	2.2
3620	PAINTERS' SUPPLIES . . . . .	5	1 749	43.1	5.0	4425	OTHER GEN. INDUST. MACHINERY .	48	27 497	65.3	11.5
	COMMODITIES N.E.C. . . . .	(X)	5 415	(X)	15.3	4430	METAL-WORKING MACHINERY. . . . .	33	28 818	80.0	12.0
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					4431	NEW MACHINE TOOLS. . . . .	28	22 457	71.7	9.4
	TOTAL . . . . .	96	91 107	(X)	100.0	4432	MISCELLANEOUS METALWORKING . .	13	6 361	46.5	2.7
3710	WARM-AIR HEATING-COOLING EQUIP. .	28	10 751	78.1	11.8	4440	MATERIALS HANDLING EQUIPMENT . .	49	39 750	77.5	16.6
3711	WARM-AIR FURNANCES (ALL FUELS) .	11	2 625	64.4	2.9	4441	FORK LIFT TRUCKS . . . . .	25	12 479	31.3	5.2
3712	CENTRAL HEATING-COOLING UNITS. .	7	4 554	72.4	5.0	4442	INDUSTRIAL TRUCKS. . . . .	15	1 495	8.9	.6
3713	DUCTS, REGISTERS, ETC. . . . .	16	2 542	26.9	2.8	4443	CRANES, DERRICKS, HOISTS . . .	13	2 699	39.2	1.1
3714	ROOM SPACE HEATING EQUIPMENT .	6	201	33.3	.2	4445	OTHER MATERIALS HANDLING EQUIP.	41	23 063	49.4	9.6
3715	OTHER WARM AIR SPACE HEATING . .	7	829	56.2	.9		OTHER COMMODITIES. . . . .	(X)	15	(X)	12)
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	35	11 326	48.0	12.4	4470	OTHER SPECIAL IND. MACH. . . . .	57	99 848	84.2	41.7
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	58	58 220	85.0	63.9	4471	PAPER INDUSTRIES MACHINERY . .	7	5 927	16.0	2.5
3810	CENTRAL AIR CONDITIONING . . . .	12	2 600	18.7	2.9	4472	TEXTILE INDUSTRY MACHINERY . .	22	43 485	81.1	18.1
3812	RESIDENTIAL AND COMMERCIAL . . .	4	450	12.8	.5	4473	WOODWORKING MACHINERY. . . . .	11	9 145	51.3	3.8
3813	INDUSTRIAL AND COMMERCIAL. . . .	10	2 034	15.2	2.2	4474	OTHER SPECIAL PURPOSE MACH. . .	26	41 292	77.8	17.2
	OTHER COMMODITIES. . . . .	(X)	115	(X)	.1	4480	USED OR REBUILT MACH. EQUIP. . .	11	2 247	40.9	.9
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	8	708	12.5	.8	4483	OTHER USED OR REBUILT MACH. . .	8	1 664	31.8	.7
4610	INDUSTRIAL VALVES, FITTINGS. . .	5	804	27.2	.9		OTHER COMMODITIES. . . . .	(X)	584	(X)	.2
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	284	4.8	.3	4510	BEARINGS, POWER, TRANSMISSION. .	6	829	10.3	.3
6260	IRON, STEEL PIPE, TUBING . . . .	5	2 707	19.6	3.0	4512	OTHER POWER TRANSMISSION EQUIP.	4	794	12.0	.3
	COMMODITIES N.E.C. . . . .	(X)	3 707	(X)	4.1		OTHER COMMODITIES. . . . .	(X)	35	(X)	(2)
	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4610	INDUSTRIAL VALVES, FITTINGS. . .	13	1 719	13.2	.7
	TOTAL . . . . .	46	43 204	(X)	100.0	4840	ABRASIVES, ABRASIVE MATERIALS. .	3	257	5.0	.1
3710	WARM-AIR HEATING-COOLING EQUIP. .	22	3 396	11.7	7.9	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	8	2 945	25.0	1.2
3711	WARM-AIR FURNANCES (ALL FUELS) .	9	436	2.4	1.0	9760	MISCELLANEOUS LINES. . . . .	4	745	33.3	.3
3712	CENTRAL HEATING-COOLING UNITS. .	12	830	4.0	1.9	9930	OTHER LABOR, SERVICE RECEIPTS. .	15	868	12.9	.4
3713	DUCTS, REGISTERS, ETC. . . . .	8	1 444	18.0	3.3		COMMODITIES N.E.C. . . . .	(X)	7 050	(X)	2.9
3714	ROOM SPACE HEATING EQUIPMENT .	4	268	4.4	.6		INDUSTRIAL SUPPLIES (SIC 5085)				
3715	OTHER WARM AIR SPACE HEATING . .	6	418	4.3	1.0		TOTAL <sup>2</sup> . . . . .	98	93 248	(X)	100.0
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	15	1 145	8.0	2.7		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
3740	PLUMBING FIX., EQUIP., SUPPLIES. .	5	729	16.0	1.7		TOTAL . . . . .	29	19 939	(X)	100.0
3810	CENTRAL AIR CONDITIONING . . . .	35	26 086	70.8	60.4	5120	SCHOOL EQUIPMENT, SUPPLIES . . .	11	4 393	89.7	22.0
3820	PARTS SUPPLIES, AND ACCESSORIES. .	12	3 380	40.2	7.8						
3910	COMMERCIAL REFRIGERATORS EQUIP. .	11	6 186	100.0	14.3						
3915	REACH-IN AND WALK-IN REFRIG. . .	5	1 372	48.4	3.2						
3916	OTHER REFRIGERATION EQUIPMENT. .	8	1 823	39.6	4.2						
	OTHER COMMODITIES. . . . .	(X)	2 990	(X)	6.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	SOUTH ATLANTIC--CONTINUEO						SOUTH ATLANTIC--CONTINUED				
5140	SURGICAL, MED., HOSPITAL EQUIP..	7	5 361	94.0	26.9	7110	CIGARETTES, CIGARS, TOBACCO. . .	8	17 728	89.2	89.2
5150	OPHTHALMIC PRODUCTS. . . . .	4	5 005	82.0	25.1	7111	CIGARETTES. . . . .	6	11 909	66.5	59.9
5152	OPHTHALMIC MERCHANDISE SALES. OTHER COMMODITIES. . . . .	4 (X)	4 999 6	82.0 (X)	25.1 (2)	7113	OTHER TOBACCO. . . . .	5 (X)	2 189 3 630	31.0 (X)	11.0 18.3
7720	OFFICE, COMM., BUS. FURNITURE. . COMMOOITIES N.E.C. . . . .	3 (X)	250 4 930	8.1 (X)	1.3 24.7		COMMOOITIES N.E.C. . . . .	(X)	2 149	(X)	10.8
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)						BEER AND ALE (SIC 5095 PT.)				
	TOTAL . . . . .	40	52 362	(X)	100.0		TOTAL . . . . .	1	(D)	(X)	100.0
S210	BEAUTY, BARBER SHOP EQUIPMENT. .	5	3 766	72.0	7.2		WINE AND DISTILLED SPIRITS (SIC 5095 PT.)				
5220	CUSTOOIAL (JANITORS) SUPPLIES. .	5	4 613	91.6	8.8		TOTAL <sup>2</sup> . . . . .	15	43 591	(X)	100.0
5222	CLEANING CHEMICALS, SUPPLIES. .	5 (X)	3 855 758	77.0 (X)	7.4 1.4		PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)				
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	14	18 860	92.7	36.0		TOTAL <sup>2</sup> . . . . .	7	17 096	(X)	100.0
5320	MUNICIPALITY SUPPLIES, EQUIPMENT; COMMOOITIES N.E.C. . . . .	9 (X)	7 033 18 090	100.0 (X)	13.4 34.5		INDOUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)						TOTAL . . . . .	26	53 029	(X)	100.0
	TOTAL . . . . .	46	49 789	(X)	100.0		PERSONAL SERVICE PAPERS. . . . .	8	12 789	70.2	24.1
S410	RAILROAD TRANSPORTATION EQUIP. .	9	14 957	87.9	30.0	7510	INDUSTRIAL PAPERS. . . . .	18	33 339	93.4	62.9
5420	SHIP, BOAT . . . . .	12	6 407	100.0	12.9	7520	COMMOOITIES N.E.C. . . . .	(X)	6 901	(X)	13.0
5430	AIRCRAFT, AVIATION PARTS . . . .	25	24 571	88.3	49.4		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
	COMMOOITIES N.E.C. . . . .	(X)	3 854	(X)	7.7		TOTAL . . . . .	30	27 104	(X)	100.0
	COAL (SIC 5091 PT.)					4110	OFFICE MACHINES AND EQUIPMENT. .	5	133	15.6	.5
	TOTAL . . . . .	34	138 778	(X)	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES. . .	4	593	16.5	2.2
6110	COAL (BITUMINOUS AND ANTHRACITE)	32	132 766	96.6	95.7	7410	PRINTING, WRITING PAPER. . . . .	4	114	6.1	.4
6120	COKE . . . . .	5	2 624	10.4	1.9	7610	STATIONERY, OFFICE SUPPLIES. . .	30	24 576	90.7	90.7
	COMMOOITIES N.E.C. . . . .	(X)	3 388	(X)	2.4	7720	OFFICE, COMM., BUS. FURNITURE. .	5	581	14.4	2.1
	METAL SERVICE CENTERS (SIC 5091 PT.)						COMMOOITIES N.E.C. . . . .	(X)	1 107	(X)	4.1
	TOTAL <sup>2</sup> . . . . .	5	5 788	(X)	100.0		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
	METAL SALES OFFICES (SIC 5091 PT.)						TOTAL <sup>2</sup> . . . . .	65	111 532	(X)	100.0
	TOTAL . . . . .	44	41 887	(X)	100.0		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
1620	INOUSTRIAL CHEMICALS . . . . .	5	1 055	11.1	2.5		TOTAL . . . . .	38	52 757	(X)	100.0
1624	PLASTIC MATERIALS. . . . .	4	1 008	10.7	2.4	3430	ELECTRIC HOUSEWARES. . . . .	7	1 572	13.5	3.0
	OTHER COMMODITIES. . . . .	(X)	47	(X)	.1	3610	HARDWARE . . . . .	7	697	14.7	1.3
6210	IRON, STEEL PROOS. (SEMI-FINISH)	9	4 235	51.5	10.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	6	1 580	16.7	3.0
6213	ROUGH CASTINGS, FOUNDRY PROD..	6	2 352	33.9	5.6	7711	HOUSE., PORCH, LAWN FURNITURE.	6	1 509	16.2	2.9
6214	FORGINGS . . . . .	4	523	7.5	1.2		OTHER COMMOOITIES. . . . .	(X)	70	(X)	.1
	OTHER COMMOOITIES. . . . .	(X)	1 360	(X)	3.2	7810	CHINA, GLASSWARE, CROCKERY . . .	9	5 521	73.4	10.5
6220	IRON, STEEL PRODUCTS (FLAT). . .	12	4 397	60.0	10.5	7820	HOUSEHOLD LINENS, OOMESTICS. . .	6	4 921	40.6	9.3
6228	FAB. AND STRUCTURAL PLATE. . .	7	2 769	55.9	6.6	7824	TOWELS, WASH CLOTHS. . . . .	4	3 638	30.1	6.9
	OTHER COMMODITIES. . . . .	(X)	1 628	(X)	3.9		OTHER COMMOOITIES. . . . .	(X)	1 281	(X)	2.4
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	6	2 219	50.4	5.3	7840	CURTAINS, ORAPES . . . . .	5	2 188	17.2	4.1
6231	WIRE-PLAIN, COATED, BARBED . .	4	891	26.2	2.1	7850	FLOOR COVERINGS. . . . .	9	19 372	57.7	36.7
	OTHER COMMODITIES. . . . .	(X)	1 328	(X)	3.2	7851	CARPETS, RUGS. . . . .	8	18 659	55.6	35.4
6240	IRON, STEEL FINISHEO PRODUCTS. .	9	2 950	42.9	7.0		OTHER COMMODITIES. . . . .	(X)	712	(X)	1.3
6250	CAST IRON SOIL PIPE, TUBING. . .	3	3 767	81.8	9.0	7860	MIRRORS, LAMPS, PICTURE FRAMES .	7	2 034	46.9	3.9
6330	STAINLESS STEEL. . . . .	9	5 224	47.1	12.5	7870	KITCHEN UTENSILS, TOOLS, MISC. .	17	9 420	61.0	17.9
6430	ALUMINUM SHAPES, FORMS, ETC. . .	7	7 745	66.0	18.5		COMMOOITIES N.E.C. . . . .	(X)	5 452	(X)	10.3
6440	NONFERROUS METALS. . . . .	5	5 185	76.0	12.4		LUMBER AND MILLWORK (SIC 5098 PT.)				
	COMMOOITIES N.E.C. . . . .	(X)	5 110	(X)	12.2		TOTAL . . . . .	81	99 949	(X)	100.0
	TOBACCO AND ITS PRODUCTS (SIC 5094)					3610	HARWARE . . . . .	5	662	12.5	.7
	TOTAL . . . . .	8	19 877	(X)	100.0	8110	LUMBER (ROUGH, DRESSEO). . . . .	37	46 575	81.3	46.6
						8120	PLYWOOD (INCL. CLIPBOARD ETC.) .	15	8 550	84.3	8.6

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
SOUTH ATLANTIC--CONTINUED											
8140	WOOD MILLWORK (DOORS, ETC.) . . .	16	13 400	100.0	13.4						
8150	METAL MILLWORK (DOORS, ETC.) . . .	12	10 845	93.9	10.9		FARM SUPPLIES (SIC 5099 PT.)				
8160	VENEER, OTHER WOOD PRODUCTS . . .	20	16 067	73.1	16.1						
8550	PLASTIC BUILDING MATERIALS . . .	5	279	7.1	4.3		TOTAL . . . . .	38	74 150	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	3 571	(X)	3.6						
CONSTRUCTION MATERIALS (SIC 5098 PT.)											
TOTAL . . . . . 55 64 918 (X) 100.0											
8150	METAL MILLWORK (DOORS, ETC.) . . .	5	758	10.0	1.2						
8210	BRICK, BLOCKS, TILE, CLAY . . . .	6	2 580	100.0	4.0						
8220	CONCRETE PROD., BUILDING STONE . .	8	4 379	51.5	6.7		JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)				
8240	SAND, GRAVEL, CRUSHED STONE . . .	8	11 433	66.1	17.6						
8420	ROOFING, SIDING, EQUIPMENT . . . .	6	4 181	75.2	6.4						
8560	PREFABR. STRUCTURAL ASSEMBLIES . .	9	5 889	100.0	9.1		TOTAL <sup>2</sup> . . . . .	7	7 760	(X)	100.0
8570	OTHER BUILDING MATERIALS . . . . .	13	5 395	100.0	8.3						
	COMMODITIES N.E.C. . . . .	(X)	30 303	(X)	46.7						
AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)											
TOTAL . . . . . 39 56 617 (X) 100.0											
8620	SPORT. ATHLETIC GOODS, BICYCLES . .	18	25 811	75.0	45.6	8820	JEWELRY, SILVERWARE, TROPHIES . .	4	48	9.8	.5
8621	ATHLETIC EQUIPMENT, SUPPLIES . . .	7	5 318	85.4	9.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	19	7 097	81.6	80.8
8622	ARMS AND AMMUNITION . . . . .	6	5 853	47.6	10.3	8920	ADVERTISING SPECIALTIES . . . . .	10	1 281	100.0	14.6
8625	FISHING TACKLE AND EQUIPMENT . . .	8	10 942	55.9	19.3		COMMODITIES N.E.C. . . . .	(X)	358	(X)	4.1
8627	OTHER (WATER SPORTS, ARCHERY) . . .	5	1 259	15.1	2.2						
	OTHER COMMODITIES . . . . .	(X)	2 439	(X)	4.3		OTHER PRODUCTS (SIC 5099 PT.)				
8630	TOYS, GAMES, FIREWORKS . . . . .	15	16 205	81.0	28.6			164	267 203	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	14 601	(X)	25.8						
BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)											
TOTAL . . . . . 15 21 995 (X) 100.0											
8680	BOOKS, MAGAZINES . . . . .	15	21 307	96.9	96.9	9110	FLOWERS, FLORIST'S SUPPLIES . . .	17	13 952	67.5	5.2
	COMMODITIES N.E.C. . . . .	(X)	688	(X)	3.1	9111	CUT FLOWERS, POTTED PLANTS . . .	16	12 353	60.5	4.6
						9112	FLORIST'S SUPPLIES (NURSERY) . . .	12	1 599	11.1	.6
						9210	LOGS, PILES, PULPWOOD, POLES . .	45	41 417	100.0	15.5
						9510	OTHER TEXTILE PRODUCTS . . . . .	9	25 354	59.0	9.5
						9610	INDUSTRIAL YARNS . . . . .	28	85 259	64.8	31.9
						9760	MISCELLANEOUS LINES . . . . .	31	28 046	100.0	10.5
						9930	OTHER LABOR, SERVICE RECEIPTS . .	22	14 076	53.0	5.3
							COMMODITIES N.E.C. . . . .	(X)	59 099	(X)	22.1

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	EAST SOUTH CENTRAL					EAST SOUTH CENTRAL--CONTINUED					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					FOOTWEAR (SIC 5039)					
	TOTAL <sup>2</sup> . . . . .	14	35 412	(X)	100.0	1910 TOTAL . . . . .	4	(D)	(X)	100.0	
	AUTOMOTIVE EQUIPMENT (SIC 5013)					SHOES, OTHER FOOTWEAR . . . . .	4	(D)	80.6	80.6	
	TOTAL . . . . .	24	23 473	(X)	100.0	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	19.4	
1220	NEW AND REBUILT PARTS . . . . .	21	21 520	91.7	91.7	FROZEN FOODS (SIC 5042)					
	COMMODITIES N.E.C. . . . .	(X)	1 953	(X)	8.3	TOTAL <sup>2</sup> . . . . .	20	40 421	(X)	100.0	
	TIRES AND TUBES (SIC 5014)					DAIRY PRODUCTS (SIC 5043)					
	TOTAL . . . . .	4	(D)	(X)	100.0	2230 TOTAL . . . . .	14	40 037	(X)	100.0	
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					2240 MILK, CREAM (FLUID) . . . . .	11	22 205	55.7	55.5	
	TOTAL . . . . .	3	(D)	(X)	100.0	OTHER DAIRY PRODUCTS . . . . .	9	7 694	24.3	19.2	
	PAINTS AND VARNISHES (SIC 5028)					COMMODITIES N.E.C. . . . .	(X)	10 138	(X)	25.3	
	TOTAL . . . . .	5	5 375	(X)	100.0	CONFECTIONERY (SIC 5045)					
1510	PAINTS, VARNISHES, LACQUERS . . . . .	5	3 903	72.6	72.6	TOTAL <sup>2</sup> . . . . .	11	24 959	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	1 472	(X)	27.4	FISH AND SEAFOODS (SIC 5046)					
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					TOTAL . . . . .	3	(D)	(X)	100.0	
	TOTAL . . . . .	12	6 201	(X)	100.0	MEATS AND MEAT PRODUCTS (SIC 5047)					
1620	INDUSTRIAL CHEMICALS . . . . .	11	5 641	97.4	91.0	TOTAL . . . . .	4	(D)	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	560	(X)	9.0	FRESH FRUITS AND VEGETABLES (SIC 5048)					
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)					TOTAL . . . . .	26	37 638	(X)	100.0	
	TOTAL <sup>2</sup> . . . . .	6	11 666	(X)	100.0	2710 FRESH FRUITS, VEGETABLES . . . . .	26	33 982	90.3	90.3	
	NOTIONS AND OTHER DRY GOODS (SIC 5034)					2711 FRESH FRUITS, BERRIES, MELONS . . . . .	20	17 607	67.9	46.8	
	TOTAL . . . . .	5	7 083	(X)	100.0	2712 FRESH VEGETABLES . . . . .	18	16 376	55.9	43.5	
1730	KNIT FABRICS, KNITTING YARNS . . . . .	4	6 822	96.3	96.3	COMMODITIES N.E.C. . . . .	(X)	3 656	(X)	9.7	
1732	YARNS (EXCEPT INDUSTRIAL) . . . . .	4	6 584	93.0	93.0	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					
	OTHER COMMODITIES . . . . .	(X)	238	(X)	3.4	TOTAL . . . . .	148	380 667	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	261	(X)	3.7	1430 BEAUTY AIDS . . . . .	15	1 797	3.8	.5	
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					1610 SOAPS AND DETERGENTS . . . . .	29	4 353	6.6	1.1	
	TOTAL . . . . .	11	22 007	(X)	100.0	1620 INDUSTRIAL CHEMICALS . . . . .	7	1 047	4.3	.3	
1810	MEN'S, BOYS' CLOTHING . . . . .	11	19 366	88.0	88.0	2110 FROZEN FOODS . . . . .	70	33 679	13.7	8.8	
1811	WORK CLOTHING, WORK GLOVES . . . . .	4	1 218	21.8	5.5	2210 BUTTER AND CHEESE . . . . .	12	1 158	2.1	.3	
1813	SHIRTS (DRESS AND SPORT) . . . . .	4	774	12.2	3.5	2240 OTHER DAIRY PRODUCTS . . . . .	7	356	3.3	.1	
1814	SPORTSWEAR . . . . .	6	4 286	51.0	19.5	2410 CONFECTIONERY . . . . .	52	5 897	3.5	1.5	
1815	MEN'S, BOYS' UNDERWEAR . . . . .	5	2 874	37.4	13.1	2510 FISH, SEAFOOD (FRESH FROZEN) . . . . .	4	445	4.7	.1	
	OTHER COMMODITIES . . . . .	(X)	10 214	(X)	46.4	2610 MEATS, PROVISIONS . . . . .	13	2 085	5.0	.5	
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	4	2 522	33.8	11.5	2611 FRESH, FROZEN MEATS . . . . .	8	884	2.9	.2	
1824	WOMEN'S, CHILD'S UNDERWEAR . . . . .	4	2 300	30.8	10.5	2614 OTHER MEAT PRODUCTS . . . . .	5	306	2.3	.1	
	OTHER COMMODITIES . . . . .	(X)	222	(X)	1.0	OTHER COMMODITIES . . . . .	(X)	895	(X)	.2	
	COMMODITIES N.E.C. . . . .	(X)	119	(X)	.5	2710 FRESH FRUITS, VEGETABLES . . . . .	4	609	6.4	.2	
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					2810 COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	11	963	3.6	.3	
	TOTAL . . . . .	9	12 495	(X)	100.0	2830 TEA, SPICES . . . . .	19	1 095	2.3	.3	
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	7	6 735	91.5	53.9	2840 BAKERY PRODUCTS . . . . .	14	3 279	9.7	.9	
	COMMODITIES N.E.C. . . . .	(X)	5 760	(X)	46.1	2850 FOOD, BEVERAGE BASIC MATERIALS . . . . .	15	5 734	10.0	1.5	
						2860 CANNED-BOTTLED FOODS . . . . .	113	162 377	49.4	42.7	
						2861 CANNED-BOTTLED JUICES/DRINKS . . . . .	71	17 158	6.9	4.5	
						2863 CANNED-BOTTLED FRUITS, VEGE . . . . .	92	89 171	30.8	23.4	
						2864 CANNED FISH, SEAFOOD . . . . .	73	19 702	7.5	5.2	
						2865 CANNED MEATS . . . . .	60	12 227	6.6	3.2	
						2867 OTHER CANNED-BOTTLED FOODS . . . . .	44	21 819	16.0	5.7	
						OTHER COMMODITIES . . . . .	(X)	2 301	(X)	.6	
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	7	6 735	91.5	53.9	2870 SUGAR-REFINED . . . . .	42	44 829	26.6	11.8	
	COMMODITIES N.E.C. . . . .	(X)	5 760	(X)	46.1	2890 BREAKFAST FOODS . . . . .	17	2 184	4.9	.6	
						2910 FLOUR, RELATED PRODUCTS . . . . .	22	3 396	5.2	.9	

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				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST SOUTH CENTRAL--CONTINUED											
2920	MARGARINE, SHORTENINGS . . . . .	38	8 689	6.8	2.3	EAST SOUTH CENTRAL--CONTINUED					
2921	MARGARINE, BUTTER SUBSTITUTES. . .	25	4 250	4.3	1.1	HAROWARE					
2922	SHORTENINGS, COOKING OILS. . . . .	22	4 439	7.2	1.2	(SIC 5072)					
						TOTAL . . . . .					
2930	PET FOODS--ALL KINOS . . . . .	56	9 485	5.2	2.5	18	31 484	(X)	100.0		
2940	ORIEO, FRUITS, VEGETABLES. . . . .	31	9 376	7.8	2.5	3610	HAROWARE . . . . .	18	23 386	74.3	74.3
2950	SOFT ORINKS, ORINK, WATERS . . . . .	15	1 373	2.7	.4	(X)	8 098	(X)	25.7		
2960	FOODS (EXC. AS SPECIFIEO ABOVE). . .	61	49 738	26.8	13.1	PLUMBING AND HEATING EQUIPMENT					
7510	PERSONAL SERVICE PAPERS. . . . .	37	4 882	4.1	1.3	AND SUPPLIES (SIC 5074)					
7520	INOUSTRIAL PAPERS. . . . .	10	792	2.9	.2	TOTAL . . . . .					
7870	KITCHEN UTENSILS, TOOLS, MISC. . . .	14	1 383	3.2	.4	32	30 654	(X)	100.0		
9760	MISCELLANEOUS LINES. . . . .	13	2 609	8.9	.7	3710	WARM-AIR HEATING-COOLING EQUIP..	13	7 300	61.9	23.8
	COMMOOTIES N.E.C. . . . .	(X)	17 057	(X)	4.5	3730	HYORONICS EQUIPMENT, SUPPLIES. .	8	1 875	34.0	6.1
						3740	PLUMBING FIX., EQUIP., SUPPLIES.	19	16 649	88.5	54.3
						3741	PIPE FITTINGS, VALVES. . . . .	11	5 876	41.8	19.2
						3742	PLUMBING FIXTURES. . . . .	11	2 926	18.1	9.5
						3743	ORAINAGE SYSTEMS . . . . .	8	2 406	20.9	7.8
						3744	OTHER PLUMBING EQUIPMENT, SUPP.	12	5 442	43.8	17.8
						3810	CENTRAL AIR CONOITIONING . . . . .	8	2 027	29.8	6.6
						(X)	2 803	(X)	9.1		
						AIR-CONOITIONING, REFRIG.					
						EQUIPMENT, SUPPLIES (SIC 5077)					
						TOTAL . . . . .					
						14	9 693	(X)	100.0		
						3710	WARM-AIR HEATING-COOLING EQUIP..	5	470	15.4	4.8
						3810	CENTRAL AIR CONOITIONING . . . . .	11	6 783	70.4	70.0
						3811	RESIOENT. AND SMALL COMMERCIAL	6	843	18.5	8.7
						3812	RESIOENTIAL AND COMMERCIAL . .	5	584	14.4	6.0
						3813	INDUSTRIAL AND COMMERCIAL. . .	10	5 356	59.0	55.3
						COMMOOTIES N.E.C. . . . .					
						(X)	2 440	(X)	25.2		
						COMMERCIAL MACHINES AND					
						EQUIPMENT (SIC 5081)					
						TOTAL . . . . .					
						44	7 762	(X)	100.0		
						4110	OFFICE MACHINES AND EQUIPMENT. .	29	2 440	68.1	31.4
						4120	INOICATING, RECORD., INSTRUMENTS	8	1 706	100.0	22.0
						4160	STORE, SERVICE SHOP MACHINES . .	11	130	10.4	1.7
						4161	CASH REGISTERS . . . . .	11	96	7.4	1.2
						(X)	33	(X)	.4		
						4170	SCALES, BALANCES (EX. SCIENTIFIC)	3	72	10.4	.9
						4180	STORE, RESTAURANT FIXTURES . . .	6	1 807	66.7	23.3
						5120	SCHOOL EQUIPMENT, SUPPLIES . . .	5	163	12.8	2.1
						7410	PRINTING, WRITING PAPER. . . . .	5	108	9.5	1.4
						7610	STATIONERY, OFFICE SUPPLIES. . .	14	250	10.8	3.2
						7720	OFFICE, COMM., BUS. FURNITURE..	5	230	18.9	3.0
						9930	OTHER LABOR, SERVICE RECEIPTS..	15	366	13.3	4.7
						(X)	490	(X)	6.3		
						CONSTRUCTION, MINING MACHINERY,					
						EQUIPMENT (SIC 5082)					
						TOTAL <sup>2</sup> . . . . .					
						5	2 320	(X)	100.0		
						FARM MACHINERY AND EQUIPMENT					
						(SIC 5083)					
						TOTAL . . . . .					
						6	7 850	(X)	100.0		
						4310	GARDEN MACHINERY, EQUIP. SUPP. .	4	4 809	63.0	61.3
						4320	FARM, OAIKY MACHINERY, PARTS . .	3	1 170	37.2	14.9
						(X)	1 871	(X)	23.8		
						INDOUSTRIAL MACHINERY AND					
						EQUIPMENT (SIC 5084)					
						TOTAL . . . . .					
						83	68 455	(X)	100.0		
						4210	CONSTRUCTION, MINING SUPPLIES. .	4	90	4.5	.1
						4410	FOOD PROCESSING MACHINERY EQUIP.	8	722	33.3	1.1
						4412	OTHER FOOD PROCESSING MACH..	7	686	30.3	1.0
						(X)	35	(X)	.1		

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST SOUTH CENTRAL--CONTINUED						EAST SOUTH CENTRAL--CONTINUED				
4420	GEN. PURPOSE INDUSTRIAL MACH..	37	25 251	74.6	36.9		BEER AND ALE (SIC 5095 PT.)				
4421	ENGINES (INCL. INT. COMBUST.)	5	3 636	62.3	5.3		TOTAL . . . . .	4	(D)	(X)	100.0
4422	COMPRESSORS, PUMPS . . . . .	13	4 240	45.2	6.2						
4423	CRUSHING, MACH. AND EQUIP. . .	5	491	15.2	.7						
4424	FANS, BLOWERS (INDUST. EQUIP.)	12	1 133	11.6	1.7						
4425	OTHER GEN. INDUST. MACHINERY .	24	15 750	61.9	23.0	7210	BEER, ALE, PORTER, STOUT, ETC. .	4	(D)	99.9	99.9
4430	METAL-WORKING MACHINERY. . . .	13	10 755	96.9	15.7		COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	.1
4431	NEW MACHINE TOOLS. . . . .	9	8 359	96.8	12.2						
4432	MISCELLANEOUS METALWORKING . .	6	2 395	46.6	3.5		WINE AND DISTILLED SPIRITS (SIC 5095 PT.)				
4440	MATERIALS HANDLING EQUIPMENT . .	26	13 474	81.4	19.7		TOTAL . . . . .	3	(D)	(X)	100.0
4441	FORK LIFT TRUCKS . . . . .	13	4 843	48.6	7.1						
4442	INDUSTRIAL TRUCKS. . . . .	6	852	19.6	1.2						
4443	CRANES, DERRICKS, HOISTS . . .	15	3 829	35.2	5.6		PRINTING AND WRITING (FINE) PAPER (SIC 5095 PT.)				
4445	OTHER MATERIALS HANDLING EQUIP.	18	3 930	34.9	5.7		TOTAL . . . . .	2	(D)	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	20	(X)	(Z)						
4470	OTHER SPECIAL IND. MACH. . . . .	15	10 812	63.7	15.8		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
4474	OTHER SPECIAL PURPOSE MACH..	11	9 196	73.6	13.4		TOTAL . . . . .	14	23 723	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	1 616	(X)	2.4						
4610	INDUSTRIAL VALVES, FITTINGS. . .	5	631	9.6	.9		7520 INDUSTRIAL PAPERS. . . . .	10	14 952	80.5	63.0
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	6	1 220	24.6	1.8		7540 PAPERBOARD, BOXBOARD . . . . .	3	3 990	77.7	16.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	9	331	10.8	.5		COMMODITIES N.E.C. . . . .	(X)	4 781	(X)	20.2
	COMMODITIES N.E.C. . . . .	(X)	5 169	(X)	7.6						
	INDUSTRIAL SUPPLIES (SIC 5085)						STATIONERY, OFFICE SUPPLIES; GREETING CARDS (SIC 5096 PT.)				
	TOTAL . . . . .	40	27 336	(X)	100.0		TOTAL . . . . .	5	3 315	(X)	100.0
4420	GEN. PURPOSE INDUSTRIAL MACH..	7	895	17.1	3.3						
4440	MATERIALS HANDLING EQUIPMENT . .	5	616	12.7	2.3		7610 STATIONERY, OFFICE SUPPLIES. . .	5	2 755	83.1	83.1
4510	BEARINGS, POWER, TRANSMISSION. .	10	2 463	64.7	9.0		COMMODITIES N.E.C. . . . .	(X)	560	(X)	16.9
4710	WELDING EQUIPMENT, SUPPLIES. . .	3	1 987	74.4	7.3						
4820	BOTTLE SUPPLIES. . . . .	4	9 097	73.6	33.3		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
4840	ABRASIVES, ABRASIVE MATERIALS. .	7	1 124	33.8	4.1		TOTAL . . . . .	11	6 488	(X)	100.0
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	20	5 611	45.6	20.5		7710 HOUSEHOLD FURNITURE, SLEEP EQUIP.	8	4 380	86.7	67.5
	COMMODITIES N.E.C. . . . .	(X)	5 543	(X)	20.3		7711 HOUSE, PORCH, LAWN FURNITURE.	8	4 081	80.8	62.9
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)						OTHER COMMODITIES. . . . .	(X)	299	(X)	4.6
	TOTAL <sup>2</sup> . . . . .	6	2 650	(X)	100.0		7720 OFFICE, COMM., BUS. FURNITURE. .	4	1 985	66.8	30.6
	SERVICE ESTABLISHMENT EQUIPMENT; SUPPLIES (SIC 5087)						COMMODITIES N.E.C. . . . .	(X)	123	(X)	1.9
	TOTAL <sup>2</sup> . . . . .	14	24 778	(X)	100.0						
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)						HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
	TOTAL . . . . .	3	(D)	(X)	100.0		TOTAL . . . . .	7	7 033	(X)	100.0
	COAL (SIC 5091 PT.)						7870 KITCHEN UTENSILS, TOOLS, MISC. .	3	3 335	59.6	47.4
	TOTAL . . . . .	25	49 493	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	3 698	(X)	52.6
6110	COAL (BITUMINOUS AND ANTHRACITE)	25	49 237	99.5	99.5		LUMBER AND MILLWORK (SIC 5098 PT.)				
	COMMODITIES N.E.C. . . . .	(X)	256	(X)	.5		TOTAL . . . . .	38	44 679	(X)	100.0
	METAL SERVICE CENTERS (SIC 5091 PT.)										
	TOTAL . . . . .	7	20 337	(X)	100.0		8110 LUMBER (ROUGH, DRESSED). . . . .	27	24 217	77.7	54.2
6220	IRON, STEEL PRODUCTS (FLAT). . .	4	7 684	48.2	37.8		8120 PLYWOOD (INCL. CLIPBOARD ETC.) .	16	6 689	34.4	15.0
	COMMODITIES N.E.C. . . . .	(X)	12 653	(X)	62.2		8140 WOOD MILLWORK (DOORS, ETC.) . .	8	4 531	48.5	10.1
	METAL SALES OFFICES (SIC 5091 PT.)						8150 METAL MILLWORK (DOORS, ETC.) . .	6	3 830	45.5	8.6
	TOTAL <sup>2</sup> . . . . .	32	36 455	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	5 412	(X)	12.1
	TOBACCO AND ITS PRODUCTS (SIC 5094)						CONSTRUCTION MATERIALS (SIC 5098 PT.)				
	TOTAL . . . . .	4	(D)	(X)	100.0		TOTAL <sup>2</sup> . . . . .	22	14 912	(X)	100.0
							AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
							TOTAL <sup>2</sup> . . . . .	8	11 797	(X)	100.0
							BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)				
							TOTAL . . . . .	6	9 690	(X)	100.0
							8680 BOOKS, MAGAZINES . . . . .	6	9 675	99.8	99.8

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>
	EAST SOUTH CENTRAL--CONTINUED				
	COMMOOITIES N.E.C. . . . .	(X)	15	(X)	*2
	FARM SUPPLIES (SIC 5099 PT.)				
	TOTAL . . . . .	15	42 115	(X)	100.0
8730	FEED INGREDIENTS . . . . .	8	27 323	72.6	64.9
	COMMODITIES N.E.C. . . . .	(X)	14 792	(X)	35.1
	JEWELRY, DIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)				
	TOTAL . . . . .	4	(D)	(X)	100.0
	ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
	TOTAL . . . . .	4	(D)	(X)	100.0
	OTHER PRODUCTS (SIC 5099 PT.)				
	TOTAL <sup>2</sup> . . . . .	50	54 275	(X)	100.0

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			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	WEST SOUTH CENTRAL					WEST SOUTH CENTRAL--CONTINUED					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					COMMOOITIES N.E.C. . . . .	(X)	517	(X)	3.1	
	TOTAL . . . . .	15	26 912	(X)	100.0	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	11	19 597	93.8	72.8	TOTAL . . . . .	24	29 456	(X)	100.0	
1112	USEO AUTOMOBILES . . . . .	8	12 015	92.9	44.6	1820 WOMEN'S, CHILD'S, CLOTHING . . . . .	23	26 816	91.0	91.0	
	OTHER COMMOOITIES. . . . .	(X)	7 582	(X)	28.2	COMMOOITIES N.E.C. . . . .	(X)	2 640	(X)	9.0	
1120	TRUCKS, TRUCK TRACTORS . . . . .	6	5 518	74.5	20.5	FOOTWEAR (SIC 5039)					
1220	NEW AND REBUILT PARTS. . . . .	4	1 075	8.8	4.0	TOTAL . . . . .	3	(D)	(X)	100.0	
1221	MOTOR AND CHASSIS PARTS. . . . .	4	1 074	8.8	4.0	FROZEN FOODS (SIC 5042)					
	OTHER COMMOOITIES. . . . .	(X)	(Z)	(X)	(Z)	TOTAL . . . . .	32	67 870	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	722	(X)	2.7	2110 FROZEN FOODS . . . . .	32	54 956	81.0	81.0	
	AUTOMOTIVE EQUIPMENT (SIC 5013)					2111 FROZEN FRUITS--JUICES . . . . .	16	5 838	16.3	8.6	
	TOTAL . . . . .	59	74 066	(X)	100.0	2112 FROZEN VEGETABLES--JUICES . . . . .	13	10 357	26.7	15.3	
1220	NEW AND REBUILT PARTS. . . . .	48	63 760	97.5	86.1	2113 FROZEN POULTRY (PACKAGED ONLY)	11	2 821	13.2	4.2	
1240	USED AUTO PARTS, EQUIP., ACCESS. . . . .	4	3 402	80.7	4.6	2114 FROZEN FISH--SEAFOOD (PACKAGED)	19	9 703	22.5	14.3	
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	7	3 430	67.6	4.6	2115 FROZEN MEATS (PACKAGED) . . . . .	6	1 426	11.5	2.1	
	COMMODITIES N.E.C. . . . .	(X)	3 474	(X)	4.7	2116 FROZEN PREPARED FOODS. . . . .	16	21 019	42.8	31.0	
	TIRES AND TUBES (SIC 5014)					2117 OTHER PACKAGEO FROZEN FOODS. . . . .	12	3 792	10.0	5.6	
	TOTAL . . . . .	3	(D)	(X)	100.0	2410 CONFECTIONERY. . . . .	5	1 372	6.5	2.0	
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					2610 MEATS, PROVISIONS. . . . .	5	599	4.8	.9	
	TOTAL . . . . .	18	21 398	(X)	100.0	2860 CANNEO-BOTTLED FOODS . . . . .	10	3 693	11.0	5.4	
1420	HEALTH PRODUCTS. . . . .	8	3 504	25.9	16.4	2865 CANNEO MEATS . . . . .	4	679	3.7	1.0	
1430	BEAUTY AIDS. . . . .	13	8 937	52.3	41.8	2867 OTHER CANNEO-BOTTLED FOODS . . . . .	5	959	3.3	1.4	
1450	DRUGGIST SUNORIES. . . . .	5	4 322	49.5	20.2		OTHER COMMODITIES. . . . .	(X)	2 055	(X)	3.0
	COMMODITIES N.E.C. . . . .	(X)	4 635	(X)	21.7	2930 PET FOODS--ALL KINDS . . . . .	5	442	6.0	.7	
	PAINTS AND VARNISHES (SIC 5028)					2960 FOODS (EXC. AS SPECIFIED ABOVE). . . . .	7	2 263	8.8	3.3	
	TOTAL . . . . .	5	9 289	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	4 545	(X)	6.7
1510	PAINTS, VARNISHES, LACQUERS. . . . .	5	8 772	94.4	94.4		DAIRY PRODUCTS (SIC 5043)				
	COMMOOITIES N.E.C. . . . .	(X)	517	(X)	5.6	2210 TOTAL . . . . .	36	90 208	(X)	100.0	
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					2220 BUTTER AND CHEESE. . . . .	13	2 557	12.7	2.8	
	TOTAL . . . . .	30	24 965	(X)	100.0	2230 ICE CREAM, ICES. . . . .	6	549	27.2	.6	
1620	INDUSTRIAL CHEMICALS . . . . .	27	18 461	96.7	73.9		MILK, CREAM (FLUID) . . . . .	31	69 426	77.9	77.0
	COMMODITIES N.E.C. . . . .	(X)	6 504	(X)	26.1		COMMOOITIES N.E.C. . . . .	(X)	17 676	(X)	19.6
	PIECE GOOOS (WOVEN FABRICS) (SIC 5033)						POULTRY AND POULTRY PRODUCTS (SIC 5044)				
	TOTAL <sup>2</sup> . . . . .	7	5 590	(X)	100.0	2320 TOTAL . . . . .	10	28 084	(X)	100.0	
	NOTIONS AND OTHER ORY GOOOS (SIC 5034)					2323 POULTRY. . . . .	9	21 448	76.4	76.4	
	TOTAL . . . . .	6	10 912	(X)	100.0		DRESSEO POULTRY (RESALES). . . . .	7	19 536	76.6	69.6
1720	NOTIONS (THREAO, BUTTONS, ETC.). . . . .	6	9 906	90.8	90.8		OTHER COMMODITIES. . . . .	(X)	1 247	(X)	4.4
	COMMOOITIES N.E.C. . . . .	(X)	1 006	(X)	9.2		COMMODITIES N.E.C. . . . .	(X)	6 636	(X)	23.6
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)						CONFECTIONERY (SIC 5045)				
	TOTAL . . . . .	19	16 497	(X)	100.0	2410 TOTAL . . . . .	23	35 570	(X)	100.0	
1810	MEN'S, BOYS' CLOTHING. . . . .	19	15 232	92.3	92.3	2411 CONFECTIONERY. . . . .	23	33 215	93.4	93.4	
1811	WORK CLOTHING, WORK GLOVES . . . . .	6	2 436	42.8	14.8	2412 CANDY (ALL KINOS) . . . . .	20	24 929	80.6	70.1	
1814	SPORTSWEAR . . . . .	10	6 588	53.9	39.9	2414 CHEWING GUM. . . . .	8	2 914	20.4	8.2	
1815	MEN'S, BOYS' UNDERWEAR . . . . .	7	1 714	52.0	10.4		NUTS, OTHER CONFECTIONS. . . . .	5	5 099	99.3	14.3
	OTHER COMMOOITIES. . . . .	(X)	4 494	(X)	27.2		OTHER COMMOOITIES. . . . .	(X)	273	(X)	.8
1820	WOMEN'S, CHILD'S, CLOTHING . . . . .	6	748	29.8	4.5		COMMOOITIES N.E.C. . . . .	(X)	2 355	(X)	6.6
							FISH AND SEAFOOOS (SIC 5046)				
						2510 TOTAL . . . . .	11	12 418	(X)	100.0	
							FISH, SEAFOOO (FRESH FROZEN) . . . . .	11	10 556	85.0	85.0
							COMMOOITIES N.E.C. . . . .	(X)	1 862	(X)	15.0

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				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST SOUTH CENTRAL--CONTINUED MEATS AND MEAT PRODUCTS (SIC 5047)						WEST SOUTH CENTRAL--CONTINUED COTTON (SIC 5052)				
	TOTAL . . . . .	9	20 551	(X)	100.0		TOTAL . . . . .	65	284 921	(X)	100.0
2610	MEATS, PROVISIONS. . . . .	9	17 234	83.9	83.9	3110	COTTON (RAW) INCL. LINTERS . . . .	65	272 574	95.7	95.7
2611	FRESH, FROZEN MEATS. . . . .	8	16 005	79.8	77.9	3120	GRAINS, BEANS, ETC. . . . .	5	2 912	21.2	1.0
	OTHER COMMODITIES. . . . .	(X)	1 229	(X)	6.0		COMMODITIES N.E.C. . . . .	(X)	9 435	(X)	3.3
	COMMODITIES N.E.C. . . . .	(X)	3 317	(X)	16.1						
	FRESH FRUITS AND VEGETABLES (SIC 5048)						GRAIN (SIC 5053)				
	TOTAL . . . . .	70	106 614	(X)	100.0		TOTAL <sup>2</sup> . . . . .	29	152 122	(X)	100.0
2710	FRESH FRUITS, VEGETABLES . . . .	70	104 309	97.8	97.8		LIVESTOCK (SIC 5054)				
2860	CANNED-BOTTLED FOODS . . . . .	4	1 982	20.0	1.9		TOTAL . . . . .	244	1 218 227	(X)	100.0
2861	CANNED-BOTTLED JUICES/DRINKS .	4	1 897	18.9	1.8	3130	LIVESTOCK (EXCEPT HORSES, MULES)	244	1 212 153	99.5	99.5
	OTHER COMMODITIES. . . . .	(X)	82	(X)	.1	3131	CATTLE, CALVES . . . . .	237	1 077 841	88.5	88.5
	COMMODITIES N.E.C. . . . .	(X)	323	(X)	.3	3132	SHEEP, LAMBS . . . . .	83	20 766	5.8	1.7
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3133	HOGS . . . . .	141	109 085	18.9	9.0
	TOTAL . . . . .	188	632 369	(X)	100.0	3134	OTHER LIVESTOCK. . . . .	7	4 461	21.0	.4
1430	BEAUTY AIDS. . . . .	19	2 082	2.4	.3		COMMODITIES N.E.C. . . . .	(X)	6 074	(X)	.5
1610	SOAPS AND DETERGENTS . . . . .	39	10 801	6.0	1.7		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
1620	INDUSTRIAL CHEMICALS . . . . .	9	3 711	24.0	.6		TOTAL . . . . .	32	57 199	(X)	100.0
2110	FROZEN FOODS . . . . .	63	46 235	16.0	7.3	3210	HIDES, SKINS, PELTS. . . . .	4	2 643	92.0	4.6
2111	FROZEN FRUITS--JUICES . . . . .	31	10 640	6.5	1.7						
2112	FROZEN VEGETABLES--JUICES . . . .	25	7 016	6.0	1.1	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	16	11 294	76.6	19.7
2113	FROZEN POULTRY (PACKAGED ONLY)	10	1 204	2.9	.2	3231	RAW WOOL . . . . .	16	10 094	68.4	17.6
2114	FROZEN FISH-SEAFOOD (PACKAGED)	28	4 725	2.7	.7		OTHER COMMODITIES. . . . .	(X)	1 200	(X)	2.1
2115	FROZEN MEATS (PACKAGED). . . . .	15	1 631	2.6	.3	3250	PEANUTS, UNROASTED . . . . .	4	27 779	86.6	48.6
2116	FROZEN PREPARED FOODS. . . . .	35	16 150	8.3	2.6	3270	OTHER INEDIBLE FARM PRODUCTS .	8	7 726	40.5	13.5
2117	OTHER PACKAGED FROZEN FOODS. .	18	4 869	4.1	.8	8720	FEEDS (MIXED AND OTHER). . . . .	6	1 044	21.1	1.8
2210	BUTTER AND CHEESE. . . . .	7	452	3.7	.1	8722	FEEDS BOUGHT AND SOLD. . . . .	6	901	18.8	1.6
2240	OTHER DAIRY PRODUCTS . . . . .	12	2 151	3.1	.3		OTHER COMMODITIES. . . . .	(X)	144	(X)	.3
2410	CONFECTIONERY. . . . .	55	11 555	5.0	1.8		COMMODITIES N.E.C. . . . .	(X)	6 713	(X)	11.7
2411	CANDY (ALL KINDS). . . . .	24	3 075	3.6	.5		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
2414	NUTS, OTHER CONFECTIONS. . . . .	36	6 888	4.4	1.1		TOTAL . . . . .	90	91 418	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	1 591	(X)	.3	3310	ELECTRICAL WIRING SUPPLIES . . .	85	85 964	94.3	94.0
2610	MEATS, PROVISIONS. . . . .	12	1 743	5.8	.3	3311	INT. WIRING, CONSTR. MAT. . . .	36	34 994	75.3	38.3
2611	FRESH, FROZEN MEATS. . . . .	5	1 020	11.1	.2	3312	OUTSIDE CONSTRUCTION MATERIALS	25	14 483	49.8	15.8
2614	OTHER MEAT PRODUCTS. . . . .	4	421	3.3	.1	3313	LIGHTING FIXTURES. . . . .	37	18 996	40.7	20.8
	OTHER COMMODITIES. . . . .	(X)	303	(X)	(Z)	3314	ELECTRIC LAMPS . . . . .	5	1 004	7.6	1.1
2710	FRESH FRUITS, VEGETABLES . . . .	4	366	14.2	.1	3315	MOTORS, INDUST. CONTROLS . . .	32	16 487	72.2	18.0
2810	COFFEE-ROASTED (INCL. SOLUBLE). .	16	3 391	5.3	.5	3510	ELECTRONIC TUBES, PARTS ACC. . .	7	1 205	9.2	1.3
2830	TEA, SPICES. . . . .	41	10 247	6.3	1.6		COMMODITIES N.E.C. . . . .	(X)	4 249	(X)	4.6
2840	BAKERY PRODUCTS. . . . .	14	1 826	5.3	.3		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
2850	FOOD, BEVERAGE BASIC MATERIALS .	23	35 022	45.4	5.5		TOTAL . . . . .	11	13 234	(X)	100.0
2860	CANNED-BOTTLED FOODS . . . . .	134	254 598	50.8	40.3	3420	MAJOR APPLIANCES . . . . .	6	2 966	70.0	22.4
2861	CANNED-BOTTLED JUICES/DRINKS .	79	35 831	11.2	5.7	3430	ELECTRIC HOUSEWARES. . . . .	6	5 099	53.8	38.5
2863	CANNED-BOTTLED FRUITS, VEGE. .	103	115 467	28.1	18.3	7870	KITCHEN UTENSILS, TOOLS, MISC. .	3	723	11.0	5.5
2864	CANNED FISH, SEAFOOD . . . . .	72	30 764	10.5	4.9		COMMODITIES N.E.C. . . . .	(X)	4 446	(X)	33.6
2865	CANNED MEATS . . . . .	67	29 402	9.2	4.6		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
2866	CANNED MILK. . . . .	15	5 909	10.4	.9		TOTAL . . . . .	86	91 552	(X)	100.0
2867	OTHER CANNED-BOTTLED FOODS . .	63	35 370	15.3	5.6	3310	ELECTRICAL WIRING SUPPLIES . . .	6	541	9.8	.6
	OTHER COMMODITIES. . . . .	(X)	1 857	(X)	.3	3315	MOTORS, INDUST. CONTROLS . . .	4	395	8.5	.4
2870	SUGAR-REFINED. . . . .	38	71 482	43.1	11.3		OTHER COMMODITIES. . . . .	(X)	146	(X)	.2
2890	BREAKFAST FOODS. . . . .	25	8 628	6.3	1.4						
2910	FLOUR, RELATED PRODUCTS. . . . .	30	10 280	8.3	1.6						
2920	MARGARINE, SHORTENINGS . . . . .	37	15 328	7.4	2.4						
2921	MARGARINE, BUTTER SUBSTITUTES.	24	5 342	3.3	.8						
2922	SHORTENINGS, COOKING OILS. . . .	23	9 986	7.5	1.6						
2930	PET FOODS--ALL KINDS . . . . .	58	21 233	8.4	3.4						
2940	DRIED, FRUITS, VEGETABLES. . . .	41	8 352	5.4	1.3						
2950	SOFT DRINKS, DRINK, WATERS . . .	17	5 046	6.8	.8						
2960	FOODS (EXC. AS SPECIFIED ABOVE).	79	55 764	24.0	8.8	3310	ELECTRICAL WIRING SUPPLIES . . .	6	541	9.8	.6
7510	PERSONAL SERVICE PAPERS. . . . .	27	5 234	6.2	.8	3315	MOTORS, INDUST. CONTROLS . . .	4	395	8.5	.4
7520	INDUSTRIAL PAPERS. . . . .	10	1 158	5.5	.2		OTHER COMMODITIES. . . . .	(X)	146	(X)	.2
7870	KITCHEN UTENSILS, TOOLS, MISC. .	15	4 836	6.1	.8						
9760	MISCELLANEOUS LINES. . . . .	18	4 108	5.7	.6						
	COMMODITIES N.E.C. . . . .	(X)	36 740	(X)	5.8						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST SOUTH CENTRAL--CONTINUED						WEST SOUTH CENTRAL--CONTINUED				
3510	ELECTRONIC TUBES, PARTS ACC. . . .	86	89 308	97.5	97.5	4210	CONSTRUCTION, MINING SUPPLIES. . .	14	10 123	67.4	67.4
3511	ELECTRONIC TUBES . . . . .	14	4 164	18.5	4.5	4211	CRAWLER TRACTORS . . . . .	8	1 840	13.5	12.3
3512	TRANS. AND/OR SEMICONDUCTORS . . .	20	9 115	28.6	10.0	4214	PARTS AND ATTACHMENTS. . . . .	7	1 617	12.6	10.8
3513	ELECTRONIC PARTS . . . . .	51	33 867	59.6	37.0	4215	POWER CRANES AND PARTS . . . . .	6	1 069	18.1	7.1
3514	ACCESSORIES. . . . .	21	9 670	45.1	10.6	4216	BITUMINOUS MIXERS, PAVERS. . . . .	4	896	7.3	6.0
3515	INTERCOMMUNICATIONS. . . . .	24	11 122	38.0	12.1	4217	CONCRETE MIXERS, PAVERS. . . . .	5	1 210	23.2	8.1
3516	COMMERCIAL, INDUSTRIAL ELEC. . . .	39	21 370	50.3	23.3	4218	GRADERS, ROLLERS, OFF HIGHWAY. . .	4	880	7.2	5.9
	COMMODITIES N.E.C. . . . .	(X)	1 703	(X)	1.9	4219	OTHER CONSTRUCTION EQUIP. . . . .	8	2 139	15.8	14.2
							OTHER COMMODITIES. . . . .	(X)	472	(X)	3.1
	HARDWARE (SIC 5072)						COMMODITIES N.E.C. . . . .	(X)	4 890	(X)	32.6
	TOTAL . . . . .	26	22 147	(X)	100.0		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
3610	HARDWARE . . . . .	26	18 468	83.4	83.4		TOTAL <sup>2</sup> . . . . .	9	5 127	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	3 679	(X)	16.6		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)						TOTAL . . . . .	179	139 515	(X)	100.0
	TOTAL . . . . .	65	56 930	(X)	100.0	3710	WARM-AIR HEATING-COOLING EQUIP. .	4	437	11.5	.3
3710	WARM-AIR HEATING-COOLING EQUIP. . .	30	12 645	61.1	22.2	4120	INDICATING, RECORD., INSTRUMENTS	14	1 965	13.8	1.4
3730	HYDRONICS EQUIPMENT, SUPPLIES. . .	26	5 360	35.0	9.4	4410	FOOD PROCESSING MACHINERY EQUIP. .	14	5 555	47.0	4.0
3740	PLUMBING FIX., EQUIP., SUPPLIES. . .	34	34 721	92.1	61.0	4412	OTHER FOOD PROCESSING MACH. . . .	13	5 511	47.0	4.0
3741	PIPE FITTINGS, VALVES. . . . .	18	14 758	55.9	25.9		OTHER COMMODITIES. . . . .	(X)	44	(X)	(Z)
3742	PLUMBING FIXTURES. . . . .	13	4 858	26.7	8.5	4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	65	43 887	64.2	31.5
3743	DRAINAGE SYSTEMS . . . . .	13	4 124	15.2	7.2	4421	ENGINES (INCL. INT. COMBUST.). . . .	7	2 597	70.3	1.9
3744	OTHER PLUMBING EQUIPMENT, SUPP. . .	25	10 980	31.2	19.3	4422	COMPRESSORS, PUMPS . . . . .	33	13 680	33.7	9.8
3810	CENTRAL AIR CONDITIONING . . . . .	8	1 094	25.0	1.9	4423	CRUSHING, MACH. AND EQUIP. . . . .	8	779	21.4	.6
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	6	347	13.9	.6	4424	FANS, BLOWERS (INDUST. EQUIP.). . .	18	2 905	18.7	2.1
4610	INDUSTRIAL VALVES, FITTINGS. . . . .	7	469	4.4	.8	4425	OTHER GEN. INDUST. MACHINERY . . .	41	23 927	57.3	17.2
	COMMODITIES N.E.C. . . . .	(X)	2 294	(X)	4.0	4430	METAL-WORKING MACHINERY. . . . .	13	13 317	81.8	9.5
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					4431	NEW MACHINE TOOLS. . . . .	11	11 337	71.6	8.1
	TOTAL . . . . .	42	43 199	(X)	100.0	4432	MISCELLANEOUS METALWORKING . . .	6	1 980	19.4	1.4
3710	WARM-AIR HEATING-COOLING EQUIP. . .	14	1 347	12.6	3.1	4440	MATERIALS HANDLING EQUIPMENT . . .	25	9 378	65.6	6.7
3711	WARM-AIR FURNANCES (ALL FUELS) . . .	8	172	2.7	.4	4441	FORK LIFT TRUCKS . . . . .	8	1 443	62.5	1.0
3712	CENTRAL HEATING-COOLING UNITS. . . .	6	300	5.2	.7	4442	INDUSTRIAL TRUCKS. . . . .	8	265	7.1	.2
3713	DUCTS, REGISTERS, ETC. . . . .	5	360	21.6	.8	4443	CRANES, DERRICKS, HOISTS. . . . .	5	1 777	54.1	1.3
3715	OTHER WARM AIR SPACE HEATING . . . .	5	496	10.1	1.1	4445	OTHER MATERIALS HANDLING EQUIP. . .	19	5 878	54.5	4.2
	OTHER COMMODITIES. . . . .	(X)	19	(X)	(Z)		OTHER COMMODITIES. . . . .	(X)	14	(X)	(Z)
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . .	13	1 184	14.9	2.7	4450	OIL WELL, OIL REFINING MACH. . . . .	63	37 488	84.3	26.9
3740	PLUMBING FIX., EQUIP., SUPPLIES. . .	6	420	10.2	1.0	4470	OTHER SPECIAL IND. MACH. . . . .	26	10 093	43.9	7.2
3810	CENTRAL AIR CONDITIONING . . . . .	33	32 057	85.8	74.2	4473	WOODWORKING MACHINERY. . . . .	5	1 116	18.6	.8
3820	PARTS SUPPLIES, AND ACCESSORIES. . .	7	3 979	75.4	9.2	4474	OTHER SPECIAL PURPOSE MACH. . . . .	15	6 823	55.6	4.9
							OTHER COMMODITIES. . . . .	(X)	2 154	(X)	1.5
3910	COMMERCIAL REFRIGERATORS EQUIP. . .	11	2 438	36.8	5.6	4480	USED OR REBUILT MACH. EQUIP. . . .	11	2 096	20.5	1.5
3916	OTHER REFRIGERATION EQUIPMENT. . . .	9	1 362	21.0	3.2	4482	USED MACHINE TOOLS-CUTTING . . . .	6	731	22.7	.5
	OTHER COMMODITIES. . . . .	(X)	1 076	(X)	2.5		OTHER COMMODITIES. . . . .	(X)	1 366	(X)	1.0
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	6	565	12.0	1.3	4510	BEARINGS, POWER, TRANSMISSION. . .	7	451	8.8	.3
	COMMODITIES N.E.C. . . . .	(X)	1 209	(X)	2.8	4610	INDUSTRIAL VALVES, FITTINGS. . . . .	18	2 116	13.2	1.5
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	12	1 258	13.2	.9
	TOTAL . . . . .	55	17 006	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	18	1 435	18.5	1.0
4110	OFFICE MACHINES AND EQUIPMENT. . . .	32	4 058	83.2	23.9		COMMODITIES N.E.C. . . . .	(X)	10 039	(X)	7.2
4120	INDICATING, RECORD., INSTRUMENTS	9	4 611	81.6	27.1		INDUSTRIAL SUPPLIES (SIC 5085)				
4130	COMMERCIAL KITCHEN EQUIPMENT . . . .	5	3 917	75.4	23.0		TOTAL . . . . .	84	80 477	(X)	100.0
4160	STORE, SERVICE SHOP MACHINES . . . .	15	1 054	59.6	6.2	3740	PLUMBING FIX., EQUIP., SUPPLIES. . .	5	642	21.0	.8
4161	CASH REGISTERS . . . . .	10	227	18.5	1.3	4120	INDICATING, RECORD., INSTRUMENTS	4	638	23.5	.8
4163	OTHER STORE AND SERVICE MACH. . . .	4	86	17.8	.5	4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	11	1 322	12.8	1.6
	OTHER COMMODITIES. . . . .	(X)	741	(X)	4.4	4440	MATERIALS HANDLING EQUIPMENT . . .	4	561	8.5	.7
4170	SCALES, BALANCES (EX. SCIENTIFIC)	4	480	80.0	2.8	4450	OIL WELL, OIL REFINING MACH. . . . .	4	189	9.5	.2
7610	STATIONERY, OFFICE SUPPLIES. . . . .	14	111	12.9	.7	4510	BEARINGS, POWER, TRANSMISSION. . .	10	15 232	100.0	18.9
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	12	279	17.9	1.6	4610	INDUSTRIAL VALVES, FITTINGS. . . . .	30	16 757	60.1	20.8
	COMMODITIES N.E.C. . . . .	(X)	2 496	(X)	14.7	4860	MECHANICAL RUBBER GOODS. . . . .	9	1 841	13.7	2.3
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	42	29 341	68.2	36.5
	TOTAL . . . . .	14	15 013	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	13 954	(X)	17.3
							PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
							TOTAL . . . . .	19	15 172	(X)	100.0
5120	SCHOOL EQUIPMENT, SUPPLIES . . . . .	8	4 317	78.2	28.5	5120	SCHOOL EQUIPMENT, SUPPLIES . . . .	8	4 317	78.2	28.5
5160	SCIENTIFIC INSTRUMENTS . . . . .	5	4 093	49.4	27.0	5160	SCIENTIFIC INSTRUMENTS . . . . .	5	4 093	49.4	27.0
	COMMODITIES N.E.C. . . . .	(X)	6 762	(X)	44.6		COMMODITIES N.E.C. . . . .	(X)	6 762	(X)	44.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.<sup>2</sup>Commodity line detail withheld due to insufficient reporting.



TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST SOUTH CENTRAL--CONTINUED SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					WEST SOUTH CENTRAL--CONTINUED INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					
	TOTAL . . . . .	34	3D 340	(X)	100.0	TOTAL . . . . .	19	22 296	(X)	100.0	
521D	BEAUTY, BARBER SHOP EQUIPMENT. .	4	4 374	58.0	14.4	1610	SOAPS AND DETERGENTS . . . . .	3	139	1.2	.6
5220	CUSTODIAL (JANITORS) SUPPLIES. .	6	2 629	47.5	8.7	1620	INDUSTRIAL CHEMICALS . . . . .	4	806	6.5	3.6
5221	MACHINES AND EQUIPMENT . . . .	4	327	20.3	1.1	7410	PRINTING, WRITING PAPER. . . . .	3	295	7.2	1.3
5222	CLEANING CHEMICALS, SUPPLIES . .	6	2 301	41.5	7.6	751D	PERSONAL SERVICE PAPERS. . . . .	6	3 565	30.1	16.0
5320	MUNICIPALITY SUPPLIES, EQUIPMENT COMMODITIES N.E.C. . . . .	11 (X)	9 005 14 332	93.3 (X)	29.7 47.2	7520	INDUSTRIAL PAPERS. . . . .	13	12 194	63.3	54.7
						7540	PAPERBOARD, BOXBOARD . . . . .	4	3 264	100.0	14.6
							COMMODITIES N.E.C. . . . .	(X)	2 033	(X)	9.1
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)						STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
	TOTAL . . . . .	32	5D 128	(X)	100.0	TOTAL <sup>2</sup> . . . . .	18	14 685	(X)	100.0	
5420	SHIP, BOAT . . . . .	7	4 138	100.0	8.3		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
5430	AIRCRAFT, AVIATION PARTS . . . .	21	42 344	90.3	84.5		TOTAL <sup>2</sup> . . . . .	40	33 563	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	3 646	(X)	7.3						
	COAL (SIC 5091 PT.)						HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
	TOTAL . . . . .	1	(D)	(X)	100.0		TOTAL . . . . .	42	36 917	(X)	100.0
	METAL SERVICE CENTERS (SIC 5091 PT.)					3610	HARDWARE . . . . .	5	2 854	28.8	7.7
	TOTAL . . . . .	4	(D)	(X)	100.0	771D	HOUSEHOLD FURNITURE, SLEEP EQUIP.	4	524	22.9	1.4
	METAL SALES OFFICES (SIC 5091 PT.)					781D	CHINA, GLASSWARE, CROCKERY . . .	13	8 121	77.7	22.0
	TOTAL . . . . .	45	76 261	(X)	100.0	782D	HOUSEHOLD LINENS, DOMESTICS. . .	7	1 093	32.6	3.0
621D	IRON, STEEL PRDGS. (SEMI-FINISH)	12	13 395	46.6	17.6	7850	FLOOR COVERINGS. . . . .	8	2 923	86.8	7.9
6213	ROUGH CASTINGS, FOUNDRY PRDGS.	8	4 831	34.8	6.3	7860	MIRRORS, LAMPS, PICTURE FRAMES .	5	2 536	86.2	6.9
6214	FORGINGS . . . . .	6	3 866	32.0	5.1	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	18	14 077	65.5	38.1
	OTHER COMMODITIES . . . . .	(X)	4 699	(X)	6.2	8630	TOYS, GAMES, FIREWORKS . . . . .	3	694	9.5	1.9
622D	IRON, STEEL PRODUCTS (FLAT). . . .	13	8 888	20.3	11.7	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	6	993	34.1	2.7
6221	PLATES . . . . .	5	1 678	4.6	2.2		COMMODITIES N.E.C. . . . .	(X)	3 102	(X)	8.4
6226	SHEETS (GALVANIZED, ETC.). . . . .	5	2 093	11.2	2.7		LUMBER AND MILLWORK (SIC 5098 PT.)				
6228	FAB. AND STRUCTURAL PLATE. . . . .	5	2 953	38.6	3.9		TOTAL . . . . .	30	28 929	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	2 164	(X)	2.8	B110	LUMBER (ROUGH, DRESSED). . . . .	17	1D 007	74.0	34.6
623D	IRON/STEEL WIRE, WIRE PRODUCTS .	10	8 304	23.7	10.9	B12D	PLYWOOD (INCL. CLIPBOARD ETC.). .	10	5 976	31.0	20.7
6231	WIRE-PLAIN, COATED, BARBED . . .	7	5 964	18.5	7.8	B121	HARDWOOD . . . . .	5	3 826	27.3	13.2
	OTHER COMMODITIES. . . . .	(X)	2 340	(X)	3.1	B122	SOFTWOOD . . . . .	8	2 150	12.0	7.4
624D	IRON, STEEL FINISHED PRODUCTS. .	14	1D 273	24.6	13.5	B13D	WOOD SHINGLES. . . . .	5	723	10.1	2.5
6260	IRON, STEEL PIPE, TUBING . . . . .	10	8 962	22.1	11.8	B14D	WOOD MILLWORK (DOORS, ETC.). . .	9	7 357	51.0	25.4
6330	STAINLESS STEEL. . . . .	8	7 430	27.0	9.7	B15D	METAL MILLWORK (DOORS, ETC.). . .	7	2 098	65.7	7.3
6430	ALUMINUM SHAPES, FORMS, ETC. . .	9	1 758	32.8	2.3		COMMODITIES N.E.C. . . . .	(X)	2 768	(X)	9.6
857D	OTHER BUILDING MATERIALS . . . .	3	282	10.0	.4		CONSTRUCTION MATERIALS (SIC 5098 PT.)				
	COMMODITIES N.E.C. . . . .	(X)	16 969	(X)	22.3		TOTAL . . . . .	26	13 440	(X)	100.0
	TOBACCO AND ITS PRODUCTS (SIC 5094)					3610	HARDWARE . . . . .	4	362	18.4	2.7
	TOTAL . . . . .	2	(D)	(X)	100.0	B150	METAL MILLWORK (DOORS, ETC.). . .	5	246	10.5	1.8
	BEER AND ALE (SIC 5095 PT.)					B210	BRICK, BLOCKS, TILE, CLAY. . . . .	5	3 194	85.0	23.8
	TOTAL . . . . .	10	3 168	(X)	100.0	B550	PLASTIC BUILDING MATERIALS . . . .	5	1 765	45.1	13.1
7210	BEER, ALE, PORTER, STOUT, ETC. .	10	3 159	99.7	99.7	B560	PREFABR. STRUCTURAL ASSEMBLIES .	5	1 082	79.4	8.1
	COMMODITIES N.E.C. . . . .	(X)	9	(X)	.3	B561	STRUCTURAL ASSEMBLIES. . . . .	5	711	51.9	5.3
							OTHER COMMODITIES. . . . .	(X)	370	(X)	2.8
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					8570	OTHER BUILDING MATERIALS . . . . .	7	1 866	67.4	13.9
	TOTAL . . . . .	1	(D)	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	4 925	(X)	36.6
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)						AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)				
	TOTAL . . . . .	2	(D)	(X)	100.0		TOTAL . . . . .	34	60 080	(X)	100.0
						1810	MEN'S, BOYS' CLOTHING. . . . .	3	546	5.9	.9
						8620	SPORT, ATHLETIC GOODS, BICYCLES.	24	31 369	60.9	52.2
						8621	ATHLETIC EQUIPMENT, SUPPLIES . .	13	9 894	44.4	16.5
						8622	ARMS AND AMMUNITION. . . . .	8	5 144	29.9	8.6
						8624	CAMPING EQUIPMENT. . . . .	6	1 857	18.5	3.1
						8625	FISHING TACKLE AND EQUIPMENT . .	11	12 097	32.6	20.1
						8627	OTHER (WATER SPORTS, ARCHERY). .	6	1 248	14.1	2.1
							OTHER COMMODITIES. . . . .	(X)	1 129	(X)	1.9

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Detail may not add to total due to rounding.<sup>2</sup>Commodity line detail withheld due to insufficient reporting.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con

Commodity line code	Kind of business and commodity line	Establish- ments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
8630	WEST SOUTH CENTRAL--CONTINUED TOYS, GAMES, FIREWORKS . . . . . COMMOOTIES N.E.C. . . . .	11 (X)	9 278 18 887	40.1 (X)	15.4 31.4	8760	WEST SOUTH CENTRAL--CONTINUED SEEOS. . . . . COMMOOTIES N.E.C. . . . .	6 (X)	1 466 1 742	52.2 (X)	3.5 4.2
	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)						JEWELRY, DIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)				
	TOTAL <sup>2</sup> . . . . .	10	22 120	(X)	100.0		TOTAL . . . . .	7	4 795	(X)	100.0
	FARM SUPPLIES (SIC 5099 PT.)					8820	JEWELRY, SILVERWARE, TROPHIES. . COMMOOTIES N.E.C. . . . .	6 (X)	1 714 3 081	35.7 (X)	35.7 64.3
	TOTAL . . . . .	23	41 610	(X)	100.0		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
3120	GRAINS, BEANS, ETC. . . . .	8	2 274	7.2	5.5		TOTAL . . . . .	31	20 663	(X)	100.0
8710	HAY, STRAW, ALFALFA, OTHER . . . .	5	884	11.4	2.1						
8720	FEEOS (MIXED AND OTHER). . . . .	6	4 933	71.2	11.9	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	23	12 079	66.4	58.5
8722	FEEOS BOUGHT AND SOLO. . . . .	6	4 761	68.2	11.4	8920	ADVERTISING SPECIALTIES. . . . .	12	3 816	100.0	18.5
	OTHER COMMODITIES. . . . .	(X)	171	(X)	.4		COMMOOTIES N.E.C. . . . .	(X)	4 768	(X)	23.1
8730	FEED INGREGIOENTS . . . . .	9	27 742	87.0	66.7		OTHER PRODUCTS (SIC 5099 PT.)				
8740	FERTILIZER, FERTILIZER MATERIALS	6	1 247	23.4	3.0		TOTAL <sup>2</sup> . . . . .	55	46 003	(X)	100.0
8750	AGRICULTURAL CHEMICALS . . . . .	9	1 322	14.2	3.2						
8751	WEED KILL., SOIL CONDITIONERS. OTHER COMMODITIES. . . . .	8 (X)	1 075 248	11.5 (X)	2.6 .6						

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TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	MOUNTAIN					MOUNTAIN--CONTINUED					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					2110 FROZEN FOODS . . . . .	14	66 351	87.5	87.5	
						2111 FROZEN FRUITS-JUICES . . . . .	7	3 643	25.8	4.8	
						2112 FROZEN VEGETABLES-JUICES . . . . .	6	4 499	66.2	5.9	
	TOTAL <sup>2</sup> . . . . .	5	14 740	(X)	100.0	2114 FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	8	2 384	38.2	3.1	
						2117 OTHER PACKAGED FROZEN FOODS . . . . .	5	581	16.0	.8	
							(X)	55 244	(X)	72.9	
	AUTOMOTIVE EQUIPMENT (SIC 5013)					2860 CANNED-BOTTLED FOODS . . . . .	5	1 628	18.1	2.1	
							(X)	7 828	(X)	10.3	
	TOTAL . . . . .	23	11 895	(X)	100.0						
1220	NEW AND REBUILT PARTS . . . . .	21	10 514	92.2	88.4		DAIRY PRODUCTS (SIC 5043)				
	COMMODITIES N.E.C. . . . .	(X)	1 381	(X)	11.6		TOTAL . . . . .	4	(D)	(X) 100.0	
	TIRES AND TUBES (SIC 5014)						POULTRY AND POULTRY PRODUCTS (SIC 5044)				
		4	(D)	(X)	100.0		TOTAL . . . . .	1	(D)	(X) 100.0	
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)										
		9	12 486	(X)	100.0		CONFECTIONERY (SIC 5045)				
	TOTAL . . . . .						TOTAL . . . . .	19	13 960	(X) 100.0	
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	4	2 859	55.7	22.9	2410	CONFECTIONERY . . . . .	19	11 680	83.7	
1430	BEAUTY AIDS . . . . .	6	2 764	22.4	22.1	2411	CANDY (ALL KINDS) . . . . .	17	9 169	70.2	
1450	DRUGGIST SUNDRIES . . . . .	4	3 941	32.4	31.6	2412	CHEWING GUM . . . . .	5	445	10.3	
	COMMODITIES N.E.C. . . . .	(X)	2 922	(X)	23.4	2413	FOUNTAIN FRUITS, SYRUPS . . . . .	3	1 119	18.8	
							OTHER COMMODITIES . . . . .	(X)	947	(X) 6.8	
	PAINTS AND VARNISHES (SIC 5028)						COMMODITIES N.E.C. . . . .	(X)	2 280	(X) 16.3	
		2	(D)	(X)	100.0						
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)						FISH AND SEAFOODS (SIC 5046)				
		2	(D)	(X)	100.0		TOTAL . . . . .	4	(D)	(X) 100.0	
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)						MEATS AND MEAT PRODUCTS (SIC 5047)				
		6	3 124	(X)	100.0		TOTAL . . . . .	2	(D)	(X) 100.0	
1710	YARD OR PIECE GOODS . . . . .	5	1 353	71.8	43.3		FRESH FRUITS AND VEGETABLES (SIC 5048)				
	COMMODITIES N.E.C. . . . .	(X)	1 771	(X)	56.7		TOTAL . . . . .	64	113 370	(X) 100.0	
						2710	FRESH FRUITS, VEGETABLES . . . . .	64	110 667	97.6	
	NOTIONS AND OTHER DRY GOODS (SIC 5034)					2711	FRESH FRUITS, BERRIES, MELONS . . . . .	43	50 521	77.8	
		1	(D)	(X)	100.0	2712	FRESH VEGETABLES . . . . .	44	60 146	76.2	
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					2860	CANNED-BOTTLED FOODS . . . . .	4	2 258	20.4	
		4	(D)	(X)	100.0	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	4	2 130	19.3	
							OTHER COMMODITIES . . . . .	(X)	129	(X) .1	
1810	MEN'S, BOYS' CLOTHING . . . . .	4	(D)	79.8	79.8		COMMODITIES N.E.C. . . . .	(X)	445	(X) .4	
	COMMODITIES N.E.C. . . . .	(X)	(D)	(X)	20.2		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)				
							TOTAL . . . . .	96	218 845	(X) 100.0	
	WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					1430	BEAUTY AIDS . . . . .	12	1 211	3.1	
		5	2 247	(X)	100.0	1610	SOAPS AND DETERGENTS . . . . .	20	5 072	8.9	
						1620	INDUSTRIAL CHEMICALS . . . . .	4	249	2.4	
	FOOTWEAR (SIC 5039)					2110	FROZEN FOODS . . . . .	46	24 406	16.1	
		1	(D)	(X)	100.0	2111	FROZEN FRUITS-JUICES . . . . .	20	3 680	5.5	
						2112	FROZEN VEGETABLES-JUICES . . . . .	18	4 206	6.5	
	TOTAL . . . . .					2113	FROZEN POULTRY (PACKAGED ONLY) . . . . .	10	1 526	2.9	
						2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	21	1 820	2.5	
	FROZEN FOODS (SIC 5042)					2115	FROZEN MEATS (PACKAGED) . . . . .	5	250	1.4	
		14	75 807	(X)	100.0	2116	FROZEN PREPARED FOODS . . . . .	18	10 791	16.9	
						2117	OTHER PACKAGED FROZEN FOODS . . . . .	15	2 134	3.5	
						2210	BUTTER AND CHEESE . . . . .	5	167	1.8	
						2240	OTHER DAIRY PRODUCTS . . . . .	6	413	2.3	
						2410	CONFECTIONERY . . . . .	29	4 923	6.7	
						2411	CANDY (ALL KINDS) . . . . .	15	1 847	3.7	
						2414	NUTS, OTHER CONFECTIONS . . . . .	18	2 821	8.1	
							OTHER COMMODITIES . . . . .	(X)	255	(X) .1	
						2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	6	309	.9	

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TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

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			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
MOUNTAIN--CONTINUED											
2610	MEATS, PROVISIONS, . . . . .	7	589	4.8	.3	3310	ELECTRICAL WIRING SUPPLIES . . . .	44	31 237	89.4	89.4
2611	FRESH, FROZEN MEATS, . . . . .	4	225	2.5	.1	3311	INT. WIRING, CONSTR. MAT., . . . .	24	11 567	51.0	33.1
	OTHER COMMODITIES, . . . . .	(X)	364	(X)	.2	3312	OUTSIDE CONSTRUCTION MATERIALS	18	5 246	27.6	15.0
2810	COFFEE-ROASTED (INCL. SOLUBLE) .	9	955	3.5	.4	3313	LIGHTING FIXTURES, . . . . .	17	5 501	37.2	15.7
2830	TEA, SPICES, . . . . .	13	1 174	3.8	.5	3315	MOTORS, INDUST. CONTROLS . . . .	23	8 734	40.0	25.0
2840	BAKERY PRODUCTS, . . . . .	21	8 301	19.5	3.8		OTHER COMMOOTITIES, . . . . .	(X)	189	(X)	.5
2850	FOOD, BEVERAGE BASIC MATERIALS .	11	1 932	5.2	.9	3510	ELECTRONIC TUBES, PARTS ACC. . . .	9	1 455	11.4	4.2
							COMMODITIES N.E.C. . . . .	(X)	2 251	(X)	6.4
2860	CANNEO-BOTTLED FOODS . . . . .	72	76 201	39.9	34.8	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					
2861	CANNED-BOTTLED JUICES/DRINKS . .	44	12 746	8.8	5.8	TOTAL . . . . .					
2862	CANNED-BOTTLED BABY FOODS, . . .	4	302	1.8	.1			8	6 705	(X)	100.0
2863	CANNED-BOTTLED FRUITS, VEGE. . .	55	32 953	21.0	15.1	3420	MAJOR APPLIANCES . . . . .	6	2 385	37.0	35.6
2864	CANNED FISH, SEAFOOD . . . . .	45	12 251	6.3	5.6	3430	ELECTRIC HOUSEWARES, . . . . .	5	2 198	37.8	32.8
2865	CANNED MEATS . . . . .	33	5 022	4.9	2.3		COMMODITIES N.E.C. . . . .	(X)	2 122	(X)	31.6
2866	CANNED MILK, . . . . .	5	907	12.1	.4	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					
2867	OTHER CANNED-BOTTLEO FOODS . . .	30	12 021	16.1	5.5	TOTAL . . . . .					
2870	SUGAR-REFINED, . . . . .	24	22 004	27.5	10.1	3420	MAJOR APPLIANCES . . . . .	3	288	6.2	.5
2890	BREAKFAST FOODS, . . . . .	19	2 342	3.6	1.1	3510	ELECTRONIC TUBES, PARTS ACC. . . .	52	51 891	92.8	92.8
2910	FLOUR, RELATED PRODUCTS, . . . .	26	4 554	5.8	2.1	3512	TRANS. AND/OR SEMICONDUCTORS . .	14	3 160	16.2	5.7
2920	MARGARINE, SHORTENINGS, . . . . .	15	2 463	5.4	1.1	3513	ELECTRONIC PARTS . . . . .	21	9 446	55.2	16.9
2921	MARGARINE, BUTTER SUBSTITUTES, .	10	1 461	4.3	.7	3514	ACCESSORIES, . . . . .	19	10 034	38.4	18.0
2922	SHORTENINGS, COOKING OILS, . . .	7	1 002	6.5	.5	3515	INTERCOMMUNICATIONS, . . . . .	13	3 487	16.3	6.2
2930	PET FOODS--ALL KINDS, . . . . .	37	8 109	7.3	3.7	3516	COMMERCIAL, INDUSTRIAL ELEC. . .	30	24 575	62.9	44.0
2940	DRIED, FRUITS, VEGETABLES, . . . .	20	2 386	6.7	1.1		OTHER COMMODITIES, . . . . .	(X)	1 191	(X)	2.1
2950	SOFT DRINKS, DRINK, WATERS, . . .	9	2 930	11.6	1.3	COMMODITIES N.E.C. . . . .					
2960	FOODS (EXC. AS SPECIFIED ABOVE),	37	31 190	32.0	14.3	HARDWARE (SIC 5072)					
7510	PERSONAL SERVICE PAPERS, . . . . .	21	2 592	4.4	1.2	TOTAL . . . . .					
7520	INDUSTRIAL PAPERS, . . . . .	6	778	5.2	.4			15	8 538	(X)	100.0
7870	KITCHEN UTENSILS, TOOLS, MISC. . .	5	556	5.5	.3	3610	HARDWARE . . . . .	14	6 477	83.8	75.9
9760	MISCELLANEOUS LINES, . . . . .	13	5 007	13.4	2.3		COMMODITIES N.E.C. . . . .	(X)	2 061	(X)	24.1
	COMMODITIES N.E.C. . . . .	(X)	8 032	(X)	3.7	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					
COTTON (SIC 5052)											
	TOTAL . . . . .	5	9 445	(X)	100.0	TOTAL . . . . .					
3110	COTTON (RAW) INCL. LINTERS . . . .	5	9 417	99.7	99.7			51	30 291	(X)	100.0
	COMMODITIES N.E.C. . . . .	(X)	28	(X)	.3	3710	WARM-AIR HEATING-COOLING EQUIP..	21	5 714	38.8	18.9
GRAIN (SIC 5053)											
	TOTAL . . . . .	6	10 078	(X)	100.0	3730	HYORONICS EQUIPMENT, SUPPLIES, . .	21	3 995	34.9	13.2
3120	GRAINS, BEANS, ETC., . . . . .	6	8 241	81.8	81.8	3740	PLUMBING FIX., EQUIP., SUPPLIES..	27	17 166	100.0	56.7
	COMMODITIES N.E.C. . . . .	(X)	1 837	(X)	18.2	3741	PIPE FITTINGS, VALVES, . . . . .	15	7 150	49.0	23.6
LIVESTOCK (SIC 5054)											
	TOTAL . . . . .	96	648 427	(X)	100.0	3742	PLUMBING FIXTURES, . . . . .	11	2 341	22.3	7.7
3130	LIVESTOCK (EXCEPT HORSES, MULES)	96	645 431	99.5	99.5	3744	OTHER PLUMBING EQUIPMENT, SUPP.	17	5 624	60.5	18.6
3131	CATTLE, CALVES . . . . .	87	569 544	90.2	87.8		OTHER COMMODITIES, . . . . .	(X)	2 051	(X)	6.8
3132	SHEEP, LAMBS . . . . .	46	25 739	8.7	4.0	3810	CENTRAL AIR CONOITIONING . . . . .	7	982	16.1	3.2
3133	HOGS . . . . .	49	43 630	17.9	6.7	3813	INDUSTRIAL AND COMMERCIAL . . . .	7	575	9.5	1.9
3134	OTHER LIVESTOCK, . . . . .	8	6 518	16.1	1.0		OTHER COMMODITIES, . . . . .	(X)	407	(X)	1.3
	COMMODITIES N.E.C. . . . .	(X)	2 996	(X)	.5	4420	GEN. PURPOSE INOUSTRIAL MACH..	9	767	8.9	2.5
FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)											
	TOTAL . . . . .	8	11 100	(X)	100.0	4610	INDUSTRIAL VALVES, FITTINGS, . .	6	271	5.0	.9
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	7	9 933	89.5	89.5		COMMODITIES N.E.C. . . . .	(X)	1 396	(X)	4.6
3231	RAW WOOL . . . . .	7	9 823	88.5	88.5	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)					
	OTHER COMMODITIES, . . . . .	(X)	110	(X)	1.0	TOTAL . . . . .					
	COMMODITIES N.E.C. . . . .	(X)	1 167	(X)	10.5	3710	WARM-AIR HEATING-COOLING EQUIP..	6	936	23.2	11.1
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)											
	TOTAL . . . . .	44	34 943	(X)	100.0	3712	CENTRAL HEATING-COOLING UNITS,	5	402	10.8	4.8
						3713	DUCTS, REGISTERS, ETC., . . . . .	4	237	9.7	2.8
						3715	OTHER WARM AIR SPACE HEATING .	4	185	6.8	2.2
							OTHER COMMOOTITIES, . . . . .	(X)	112	(X)	1.3
						3730	HYDRONICS EQUIPMENT, SUPPLIES, .	4	452	14.8	5.3
						3810	CENTRAL AIR CONDITIONING . . . . .	13	5 274	66.5	62.4
						3820	PARTS SUPPLIES, AND ACCESSORIES,	4	291	10.4	3.4
						3910	COMMERCIAL REFRIGERATORS EQUIP..	4	494	19.4	5.8
							COMMODITIES N.E.C. . . . .	(X)	1 004	(X)	11.9

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TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	MOUNTAIN--CONTINUED COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					MOUNTAIN--CONTINUED SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
	TOTAL . . . . .	28	11 533	(X)	100.0	TOTAL <sup>2</sup> . . . . .	8	2 633	(X)	100.0	
4110	OFFICE MACHINES AND EQUIPMENT . .	11	1 138	52.1	9.9						
4111	ADD. ACCT., COMPUTING MACH. . .	10	607	37.0	5.3	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					
4114	TYPEWRITERS . . . . .	7	237	22.5	2.1	TOTAL <sup>2</sup> . . . . .	7	3 894	(X)	100.0	
4115	OTHER OFFICE MACHINES . . . . .	4	70	13.6	.6						
	OTHER COMMODITIES . . . . .	(X)	224	(X)	1.9						
4120	INDICATING, RECORD., INSTRUMENTS	6	2 008	74.3	17.4						
4130	COMMERCIAL KITCHEN EQUIPMENT . .	5	469	10.5	4.1	COAL (SIC 5091 PT.)					
4131	ELEC.COMMERCIAL KITCHEN EQUIP. OTHER COMMODITIES . . . . .	5 (X)	368 101	8.2 (X)	3.2 .9	TOTAL . . . . .	1	(0)	(X)	100.0	
4140	COMMERCIAL FOOD SERVICE EQUIP. . .	4	722	15.8	6.3						
4180	STORE, RESTAURANT FIXTURES . . .	5	2 912	49.1	25.2	METAL SERVICE CENTERS (SIC 5091 PT.)					
4610	INDUSTRIAL VALVES, FITTINGS . . .	3	159	8.1	1.4	TOTAL . . . . .	1	(0)	(X)	100.0	
9930	OTHER LABOR, SERVICE RECEIPTS . .	9	710	15.3	6.2						
	COMMODITIES N.E.C. . . . .	(X)	3 415	(X)	29.6						
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)					METAL SALES OFFICES (SIC 5091 PT.)					
	TOTAL <sup>2</sup> . . . . .	12	11 541	(X)	100.0	TOTAL . . . . .	12	10 493	(X)	100.0	
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					6210 IRON, STEEL PRODS. (SEMI-FINISH) COMMODITIES N.E.C. . . . .	5 (X)	937 9 556	10.0 (X)	8.9 91.1	
	TOTAL . . . . .	4	(0)	(X)	100.0	TOBACCO AND ITS PRODUCTS (SIC 5094)					
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					TOTAL . . . . .	1	(0)	(X)	100.0	
	TOTAL . . . . .	53	31 571	(X)	100.0	BEER AND ALE (SIC 5095 PT.)					
4120	INDICATING, RECORD., INSTRUMENTS	6	448	11.2	1.4	TOTAL . . . . .	2	(0)	(X)	100.0	
4410	FOOD PROCESSING MACHINERY EQUIP.	4	502	37.2	1.6	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					
4412	OTHER FOOD PROCESSING MACH. . .	4	498	37.2	1.6	TOTAL . . . . .	2	(0)	(X)	100.0	
	OTHER COMMODITIES . . . . .	(X)	3	(X)	(2)						
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	19	6 449	53.1	20.4						
4430	METAL-WORKING MACHINERY . . . . .	9	6 496	74.3	20.6						
4431	NEW MACHINE TOOLS . . . . .	8	5 011	63.6	15.9	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					
4432	MISCELLANEOUS METALWORKING . .	7	1 484	18.8	4.7	TOTAL <sup>2</sup> . . . . .	7	5 322	(X)	100.0	
4440	MATERIALS HANDLING EQUIPMENT . .	12	4 781	61.1	15.1						
4441	FORK LIFT TRUCKS . . . . .	5	1 156	31.6	3.7	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					
4442	INDUSTRIAL TRUCKS . . . . .	5	309	14.7	1.0	TOTAL . . . . .	3	(0)	(X)	100.0	
4443	CRANES, DERRICKS, HOISTS . . . .	6	791	26.0	2.5						
4445	OTHER MATERIALS HANDLING EQUIP. OTHER COMMODITIES . . . . .	11 (X)	2 522 3	32.3 (X)	8.0 (2)	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)					
4450	OIL WELL, OIL REFINING MACH. . .	11	3 865	54.4	12.2	TOTAL <sup>2</sup> . . . . .	19	9 970	(X)	100.0	
4470	OTHER SPECIAL IND. MACH. . . . .	10	5 158	71.4	16.3						
4480	USED OR REBUILT MACH. EQUIP. . .	4	286	9.8	.9	HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)					
9930	OTHER LABOR, SERVICE RECEIPTS . .	5	103	3.4	.3	TOTAL . . . . .	14	10 651	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	3 483	(X)	11.0	7870 KITCHEN UTENSILS, TOOLS, MISC. . COMMODITIES N.E.C. . . . .	7 (X)	4 037 6 614	62.5 (X)	37.9 62.1	
	INDUSTRIAL SUPPLIES (SIC 5085)					LUMBER AND MILLWORK (SIC 5098 PT.)					
	TOTAL . . . . .	32	20 476	(X)	100.0	TOTAL . . . . .	19	23 721	(X)	100.0	
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	5	473	14.8	2.3	8110 LUMBER (ROUGH, DRESSED) . . . . .	13	15 900	93.5	67.0	
4510	BEARINGS, POWER, TRANSMISSION . .	5	1 446	44.6	7.1	8111 SOFTWOODS (EXCEPT FLOORING) . .	12	15 258	89.8	64.3	
4610	INDUSTRIAL VALVES, FITTINGS . . .	9	2 968	48.9	14.5	OTHER COMMODITIES . . . . .	(X)	641	(X)	2.7	
4820	BOTTLERS SUPPLIES . . . . .	3	5 431	55.3	26.5	8120 PLYWOOD (INCL. CLIPBOARD ETC.) .	7	2 797	31.8	11.8	
4910	OTHER INDUSTRIAL EQUIPMENT SUPP. COMMODITIES N.E.C. . . . .	11 (X)	2 110 8 048	83.0 (X)	10.3 39.3	8122 SOFTWOOD . . . . .	7	2 671	30.5	11.3	
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					OTHER COMMODITIES . . . . .	(X)	126	(X)	.5	
	TOTAL . . . . .	8	4 113	(X)	100.0	8140 WOOD MILLWORK (DOORS, ETC.) . . .	7	2 497	37.1	10.5	
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	5	1 354	89.1	32.9						
	COMMODITIES N.E.C. . . . .	(X)	2 759	(X)	67.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	MOUNTAIN--CONTINUED						MOUNTAIN--CONTINUED				
	COMMODITIES N.E.C. . . . .	(X)	2 527	(X)	10.7		FARM SUPPLIES (SIC 5099 PT.)				
	CONSTRUCTION MATERIALS (SIC 5098 PT.)						TOTAL <sup>2</sup> . . . . .	9	8 946	(X)	100.0
	TOTAL <sup>2</sup> . . . . .	18	11 395	(X)	100.0		ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)				
	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)						TOTAL . . . . .	8	1 262	(X)	100.0
	TOTAL <sup>2</sup> . . . . .	8	8 700	(X)	100.0	8910	GIFTS, ART GOODS, NOVELTIES ETC. COMMOITIES N.E.C. . . . .	4 (X)	945 317	89.8 (X)	74.9 25.1
	BOOKS, PERIOICALS, AND NEWSPAPERS (SIC 5099 PT.)						OTHER PRODUCTS (SIC 5099 PT.)				
	TOTAL . . . . .	4	(D)	(X)	100.0		TOTAL <sup>2</sup> . . . . .	19	14 061	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 4C. **Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1967—Con**

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	PACIFIC					PACIFIC--CONTINUED					
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					COMMODITIES N.E.C. . . . .	(X)	3 926	(X)	9.9	
	TOTAL . . . . .	24	181 210	(X)	100.0	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	17	154 572	88.6	85.3	TOTAL . . . . .	37	46 545	(X)	100.0	
1112	USEO AUTOMOBILES . . . . .	13	52 925	100.0	29.2	1810 MEN'S, BOYS' CLOTHING . . . . .	37	39 171	84.2	84.2	
	OTHER COMMOOITIIES . . . . .	(X)	101 647	(X)	56.1	1812 SUITS, COATS, TROUSERS . . . . .	15	11 339	35.3	24.4	
1120	TRUCKS, TRUCK TRACTORS . . . . .	7	5 149	75.6	2.8	1813 SHIRTS (DRESS AND SPORT) . . . .	14	4 515	18.3	9.7	
	COMMOOITIIES N.E.C. . . . .	(X)	21 489	(X)	11.9	1814 SPORTSWEAR . . . . .	13	3 762	16.7	8.1	
						1815 MEN'S, BOYS' UNDERWEAR . . . . .	13	7 642	29.3	16.4	
						1816 OTHER CLOTHING, FURNISHINGS . .	11	9 512	43.9	20.4	
						OTHER COMMODITIES. . . . .	(X)	2 401	(X)	5.2	
	AUTOMOTIVE EQUIPMENT (SIC 5013)					1820 WOMEN'S, CHILD'S, CLOTHING . . .	7	2 620	15.8	5.6	
	TOTAL <sup>2</sup> . . . . .	90	121 348	(X)	100.0	1824 WOMEN'S, CHILD'S UNDERWEAR . .	5	571	3.7	1.2	
						1825 OTHER APPAREL, ACCESSORIES . . .	5	888	5.3	1.9	
						OTHER COMMOOITIIES. . . . .	(X)	1 161	(X)	2.5	
	TIRES AND TUBES (SIC 5014)					COMMODITIES N.E.C. . . . .	(X)	4 754	(X)	10.2	
	TOTAL <sup>2</sup> . . . . .	2	(D)	(X)	100.0	WOMEN'S, CHILDREN'S, INFANTS, CLOTHING (SIC 5037)					
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					TOTAL <sup>2</sup> . . . . .	102	173 325	(X)	100.0	
	TOTAL . . . . .	49	156 743	(X)	100.0	FOOTWEAR (SIC 5039)					
1410	PHARMACEUTICALS, ANTIBIOTICS . .	13	10 637	18.1	6.8	TOTAL <sup>2</sup> . . . . .	8	10 928	(X)	100.0	
1420	HEALTH PRODUCTS . . . . .	16	38 651	34.0	24.7						
1430	BEAUTY AIDS . . . . .	29	41 327	51.2	26.4						
1450	DRUGGIST SUNDRIES . . . . .	15	53 333	80.3	34.0						
7870	KITCHEN UTENSILS, TOOLS, MISC. .	4	417	16.6	.3						
	COMMODITIES N.E.C. . . . .	(X)	12 378	(X)	7.9						
	PAINTS AND VARNISHES (SIC 5028)										
	TOTAL . . . . .	14	9 401	(X)	100.0						
1510	PAINTS, VARNISHES, LACQUERS . . .	14	7 343	78.1	78.1						
1620	INDUSTRIAL CHEMICALS . . . . .	4	331	8.2	3.5						
	COMMODITIES N.E.C. . . . .	(X)	1 727	(X)	18.4						
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					1610 SOAPS AND DETERGENTS . . . . .	5	856	5.8	.2	
	TOTAL . . . . .	52	63 454	(X)	100.0	2110 FROZEN FOODS . . . . .	58	411 485	88.7	88.7	
1610	SOAPS AND DETERGENTS . . . . .	7	4 024	32.9	6.3	2111 FROZEN FRUITS-JUICES . . . . .	30	101 590	28.5	21.9	
1620	INDUSTRIAL CHEMICALS . . . . .	49	54 435	89.6	85.8	2112 FROZEN VEGETABLES-JUICES . . .	33	220 039	57.7	47.4	
	COMMOOITIIES N.E.C. . . . .	(X)	4 995	(X)	7.9	2113 FROZEN POULTRY (PACKAGED ONLY)	12	6 058	31.7	1.3	
						2114 FROZEN FISH-SEAFOOD (PACKAGED)	31	40 773	36.2	8.8	
						2115 FROZEN MEATS (PACKAGED). . . .	11	1 939	4.1	.4	
						2116 FROZEN PREPARED FOODS. . . . .	19	34 205	39.3	7.4	
						2117 OTHER PACKAGED FROZEN FOODS. .	15	6 881	6.0	1.5	
						2410 CONFECTIONERY. . . . .	8	1 636	4.5	.4	
						2510 FISH, SEAFOOD (FRESH FROZEN) . .	6	1 281	5.0	.3	
						2610 MEATS, PROVISIONS. . . . .	5	708	14.2	.2	
						2611 FRESH, FROZEN MEATS. . . . .	4	434	25.0	.1	
						OTHER COMMODITIES. . . . .	(X)	273	(X)	.1	
1710	YARO OR PIECE GOOODS. . . . .	55	81 460	94.6	94.6	2710 FRESH FRUITS, VEGETABLES . . . .	3	344	33.3	.1	
1711	COTTON FABRICS . . . . .	38	35 214	47.9	40.9	2860 CANNED-BOTTLEO FOODS . . . . .	23	39 319	10.7	8.5	
1712	RAYON, NYLON, ETC. . . . .	41	29 604	34.9	34.4	2863 CANNED-BOTTLED FRUITS, VEGE.	16	23 258	6.9	5.0	
1713	WOOL FABRICS . . . . .	18	7 545	17.3	8.8	2864 CANNEO FISH, SEAFOOD . . . . .	9	4 174	7.1	.9	
1714	OTHER YARD GOOODS . . . . .	17	9 097	17.1	10.6	2865 CANNEO MEATS . . . . .	5	407	6.6	.1	
1730	KNIT FABRICS, KNITTING YARNS . .	8	2 196	5.8	2.5	2867 OTHER CANNEO-BOTTLED FOODS . .	6	2 140	7.2	.5	
1731	KNIT FABRICS . . . . .	7	1 764	4.6	2.0	OTHER COMMOOITIIES. . . . .	(X)	9 340	(X)	2.0	
	OTHER COMMODITIES. . . . .	(X)	432	(X)	.5						
5310	UPHOLSTERERS' FABRICS, SUPPLIES. COMMODITIES N.E.C. . . . .	5 (X)	705 1 763	2.2 (X)	.8 2.0	2930 PET FOODS--ALL KINOS . . . . .	4	1 792	10.5	.4	
						2960 FOODS (EXC. AS SPECIFIED ABOVE). .	8	1 481	3.3	.3	
						7870 KITCHEN UTENSILS, TOOLS, MISC. COMMODITIES N.E.C. . . . .	4 (X)	1 160 3 826	6.9 (X)	.3 .8	
	NOTIONS AND OTHER DRY GOODS (SIC 5034)					DAIRY PRODUCTS (SIC 5043)					
	TOTAL . . . . .	20	39 532	(X)	100.0	TOTAL . . . . .	31	144 663	(X)	100.0	
1710	YARO OR PIECE GOOODS. . . . .	4	1 418	14.6	3.6	2210 BUTTER AND CHEESE. . . . .	19	24 608	32.8	17.0	
1711	COTTON FABRICS . . . . .	4	466	4.8	1.2	2220 ICE CREAM, ICES. . . . .	11	2 846	7.4	2.0	
	OTHER COMMODITIES. . . . .	(X)	953	(X)	2.4	2230 MILK, CREAM (FLUID). . . . .	17	91 394	77.8	63.2	
1720	NOTIONS (THREAD, BUTTONS, ETC.).	13	17 185	85.7	43.5	2240 OTHER DAIRY PRODUCTS . . . . .	18	19 825	26.1	13.7	
1730	KNIT FABRICS, KNITTING YARNS . .	7	17 003	87.3	43.0						
1731	KNIT FABRICS . . . . .	4	10 041	80.1	25.4						
	OTHER COMMODITIES. . . . .	(X)	6 962	(X)	17.6						

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<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of—					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
PACIFIC--CONTINUED											
2860	CANNED-BOTTLED FOODS . . . . .	6	1 261	11.6	.9	2710	FRESH FRUITS, VEGETABLES . . . . .	8	20 224	17.8	1.5
2864	CANNED FISH, SEAFOOD . . . . .	3	197	2.2	.1	2711	FRESH FRUITS, BERRIES, MELONS, OTHER COMMOOITIES. . . . .	6	20 127	18.0	1.5
	OTHER COMMOOITIES. . . . .	(X)	1 065	(X)	.7			(X)	98	(X)	(2)
	COMMOOITIES N.E.C. . . . .	(X)	4 729	(X)	3.3	2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	19	2 478	3.7	.2
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					2820	COFFEE-GREEN . . . . .	6	28 080	70.0	2.1
	TOTAL . . . . .	7	17 730	(X)	100.0	2830	TEA, SPICES. . . . .	32	8 040	7.4	.6
2320	POULTRY. . . . .	6	13 248	74.7	74.7	2840	BAKERY PRODUCTS. . . . .	18	15 152	92.3	1.2
2323	DRESSED POULTRY (RESALES). . . . .	5	13 047	73.6	73.6	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	36	39 578	16.7	3.0
	OTHER COMMOOITIES. . . . .	(X)	185	(X)	1.0	2860	CANNED-BOTTLED FOODS . . . . .	172	565 549	55.6	43.3
	COMMOOITIES N.E.C. . . . .	(X)	4 482	(X)	25.3	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	91	76 953	13.4	5.9
	CONFECTIONERY (SIC 5045)					2862	CANNED-BOTTLED BABY FOODS. . . . .	6	3 457	15.7	.3
	TOTAL <sup>2</sup> . . . . .	42	65 530	(X)	100.0	2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	130	230 574	37.1	17.6
	FISH AND SEAFOODS (SIC 5046)					2864	CANNED FISH, SEAFOOD . . . . .	97	128 346	21.5	9.8
	TOTAL . . . . .	14	39 323	(X)	100.0	2865	CANNED MEATS . . . . .	56	27 604	12.2	2.1
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	14	36 587	93.0	93.0	2866	CANNED MILK. . . . .	17	7 063	3.8	.5
	COMMOOITIES N.E.C. . . . .	(X)	2 736	(X)	7.0	2867	OTHER CANNED-BOTTLED FOODS . . . . .	64	91 555	22.5	7.0
	MEATS AND MEAT PRODUCTS (SIC 5047)					2870	SUGAR-REFINED. . . . .	32	91 562	51.4	7.0
	TOTAL <sup>2</sup> . . . . .	26	65 902	(X)	100.0	2890	BREAKFAST FOODS. . . . .	30	5 600	2.6	.4
	FRESH FRUITS AND VEGETABLES (SIC 5048)					2910	FLOUR, RELATED PRODUCTS. . . . .	33	10 812	6.6	.8
	TOTAL . . . . .	249	825 874	(X)	100.0	2920	MARGARINE, SHORTENINGS . . . . .	42	48 796	18.5	3.7
2710	FRESH FRUITS, VEGETABLES . . . . .	249	799 199	96.8	96.8	2921	MARGARINE, BUTTER SUBSTITUTES. . . . .	28	10 619	8.2	.8
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	192	565 050	79.6	68.4	2922	SHORTENINGS, COOKING OILS. . . . .	27	38 177	21.0	2.9
2712	FRESH VEGETABLES . . . . .	135	234 149	65.7	28.4	2930	PET FOODS--ALL KINDS . . . . .	61	44 742	10.6	3.4
2860	CANNED-BOTTLED FOODS . . . . .	10	13 893	25.7	1.7	2940	ORIO, FRUITS, VEGETABLES. . . . .	49	22 797	10.8	1.7
2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	7	3 791	8.6	.5	2950	SOFT DRINKS, ORINK, WATERS . . . . .	29	22 852	8.9	1.7
2863	CANNED-BOTTLED FRUITS, VEGE. . . . .	4	10 051	35.2	1.2	2960	FOODS (EXC. AS SPECIFIED ABOVE). . . . .	93	134 040	30.4	10.3
	OTHER COMMOOITIES. . . . .	(X)	51	(X)	(2)	7510	PERSONAL SERVICE PAPERS. . . . .	35	13 550	6.9	1.0
	COMMOOITIES N.E.C. . . . .	(X)	12 782	(X)	1.5	7520	INDUSTRIAL PAPERS. . . . .	20	7 916	6.4	.6
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					7870	KITCHEN UTENSILS, TOOLS, MISC. . . . .	19	2 122	4.8	.2
	TOTAL . . . . .	251	1 306 483	(X)	100.0	9760	MISCELLANEOUS LINES. . . . .	20	4 796	6.4	.4
							COMMODITIES N.E.C. . . . .	(X)	54 090	(X)	4.1
							COTTON (SIC 5052)				
							TOTAL . . . . .	6	24 588	(X)	100.0
						3110	COTTON (RAW) INCL. LINTERS . . . . .	6	24 457	99.5	99.5
							COMMOOITIES N.E.C. . . . .	(X)	131	(X)	.5
							GRAIN (SIC 5053)				
							TOTAL . . . . .	16	180 528	(X)	100.0
						3120	GRAINS, BEANS, ETC.. . . . .	16	169 134	93.7	93.7
						8730	FEED INGREDIENTS . . . . .	4	3 092	17.1	1.7
							COMMODITIES N.E.C. . . . .	(X)	8 302	(X)	4.6
							LIVESTOCK (SIC 5054)				
							TOTAL . . . . .	69	300 696	(X)	100.0
1430	BEAUTY AIDS. . . . .	20	4 908	3.7	.4	3130	LIVESTOCK (EXCEPT HORSES, MULES)	69	296 609	98.6	98.6
1610	SOAPS AND DETERGENTS . . . . .	33	10 445	5.3	.8	3131	CATTLE, CALVES . . . . .	65	274 926	91.9	91.4
1620	INDUSTRIAL CHEMICALS . . . . .	13	4 157	3.7	.3	3132	SHEEP, LAMBS . . . . .	33	6 951	5.2	2.3
2110	FROZEN FOODS . . . . .	74	76 636	14.4	5.9	3133	HOGS . . . . .	40	14 363	11.2	4.8
2111	FROZEN FRUITS--JUICES . . . . .	35	15 467	6.0	1.2		OTHER COMMODITIES. . . . .	(X)	370	(X)	.1
2112	FROZEN VEGETABLES--JUICES . . . . .	23	17 654	8.9	1.4		COMMODITIES N.E.C. . . . .	(X)	4 087	(X)	1.4
2113	FROZEN POULTRY (PACKAGED ONLY). . . . .	11	1 332	1.7	.1		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
2114	FROZEN FISH-SEAFOOD (PACKAGED) . . . . .	21	5 873	3.2	.4		TOTAL <sup>2</sup> . . . . .	10	93 985	(X)	100.0
2115	FROZEN MEATS (PACKAGED). . . . .	17	3 974	2.2	.3		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
2116	FROZEN PREPARED FOODS. . . . .	32	21 359	10.0	1.6		TOTAL . . . . .	150	198 047	(X)	100.0
2117	OTHER PACKAGED FROZEN FOODS. . . . .	18	10 978	5.6	.8	3310	ELECTRICAL WIRING SUPPLIES . . . . .	143	181 310	92.0	91.5
2210	BUTTER AND CHEESE. . . . .	18	4 649	4.4	.4	3311	INT. WIRING, CONSTR. MAT. . . . .	72	74 664	69.5	37.7
2240	OTHER DAIRY PRODUCTS . . . . .	10	1 502	3.1	.1	3312	OUTSIDE CONSTRUCTION MATERIALS . . . . .	45	26 793	36.4	13.5
2410	CONFECTIONERY. . . . .	60	51 084	13.5	3.9	3313	LIGHTING FIXTURES. . . . .	49	27 505	45.2	13.9
2411	CANDY (ALL KINDS). . . . .	34	10 011	5.3	.8	3314	ELECTRIC LAMPS . . . . .	10	2 409	28.5	1.2
2414	NUTS, (OTHER CONFECTIONS. . . . .	38	40 510	17.5	3.1	3315	MOTORS, INDUST. CONTROLS . . . . .	63	49 939	58.1	25.2
	OTHER COMMOOITIES. . . . .	(X)	563	(X)	(2)	3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	15	5 957	29.1	3.0
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	11	3 703	8.8	.3						
2610	MEATS, PROVISIONS. . . . .	17	6 623	5.9	.5						
2611	FRESH, FROZEN MEATS. . . . .	9	1 657	2.9	.1						
2612	SAUSAGE, MEAT LOAVES . . . . .	4	744	4.7	.1						
2613	CURED, BOILED, SMOKED MEATS. . . . .	9	3 325	4.8	.3						
2614	OTHER MEAT PRODUCTS. . . . .	4	897	8.3	.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
PACIFIC--CONTINUED											
3510	ELECTRONIC TUBES, PARTS ACC. . .	19	3 157	10.5	1.6	3710	WARM-AIR HEATING-COOLING EQUIP..	17	2 230	16.5	5.3
3516	COMMERCIAL, INDUSTRIAL ELEC. . .	10	1 334	8.1	.7	3711	WARM-AIR FURNANCES (ALL FUELS)	7	234	3.6	.6
	OTHER COMMODITIES. . . . .	(X)	1 823	(X)	.9	3712	CENTRAL HEATING-COOLING UNITS.	7	495	5.8	1.2
	COMMODITIES N.E.C. . . . .	(X)	7 623	(X)	3.8	3713	DUCTS, REGISTERS, ETC. . . . .	9	1 066	15.5	2.5
						3715	OTHER WARM AIR SPACE HEATING . .	7	379	5.3	.9
							OTHER COMMODITIES. . . . .	(X)	55	(X)	.1
	ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)					3730	HYDRONICS EQUIPMENT, SUPPLIES. .	8	697	17.9	1.6
	TOTAL . . . . .	33	54 265	(X)	100.0	3810	CENTRAL AIR CONDITIONING . . . .	29	20 897	80.0	49.2
3410	NON-CONSOLE RADIOS AND PLAYERS .	5	5 034	40.2	9.3	3811	RESIDENT. AND SMALL COMMERCIAL	9	1 788	26.4	4.2
3420	MAJOR APPLIANCES . . . . .	22	28 631	78.1	52.8	3812	RESIDENTIAL AND COMMERCIAL . .	17	4 765	25.0	11.2
3423	TV SETS. . . . .	8	6 227	49.1	11.5	3813	INDUSTRIAL AND COMMERCIAL. . .	25	14 344	63.1	33.8
3424	CONSOLE RADIOS AND PLAYERS . . .	11	8 615	39.7	15.9	3820	PARTS SUPPLIES, AND ACCESSORIES.	15	8 669	45.7	20.4
3425	OTHER MAJOR APPLIANCES . . . . .	9	6 861	37.6	12.6	3910	COMMERCIAL REFRIGERATORS EQUIP..	14	5 617	54.0	13.2
	OTHER COMMODITIES. . . . .	(X)	6 928	(X)	12.8	3916	OTHER REFRIGERATION EQUIPMENT.	9	1 927	32.6	4.5
							OTHER COMMODITIES. . . . .	(X)	3 690	(X)	8.7
3430	ELECTRIC HOUSEWARES. . . . .	16	12 281	56.7	22.6	4420	GEN. PURPOSE INDUSTRIAL MACH..	7	1 394	15.2	3.3
7870	KITCHEN UTENSILS, TOOLS, MISC. .	7	2 480	20.6	4.6		COMMODITIES N.E.C. . . . .	(X)	2 962	(X)	7.0
	COMMOOITIES N.E.C. . . . .	(X)	5 839	(X)	10.8		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						TOTAL . . . . .	82	27 539	(X)	100.0
	TOTAL . . . . .	228	336 170	(X)	100.0	4110	OFFICE MACHINES AND EQUIPMENT. .	40	7 713	82.1	28.0
3310	ELECTRICAL WIRING SUPPLIES . . .	20	4 507	17.8	1.3	4120	INDICATING, RECORD., INSTRUMENTS	21	6 308	96.2	22.9
3315	MOTORS, INOUST. CONTROLS . . . .	16	3 663	17.1	1.1	4130	COMMERCIAL KITCHEN EQUIPMENT . .	7	1 188	26.5	4.3
	OTHER COMMOOITIES. . . . .	(X)	844	(X)	.3	4131	ELEC. COMMERCIAL KITCHEN EQUIP.	7	774	17.2	2.8
3420	MAJOR APPLIANCES . . . . .	6	1 225	19.0	.4	4132	NON-ELEC. COMM. KITCHEN EQUIP.	4	413	14.2	1.5
3510	ELECTRONIC TUBES, PARTS ACC. . .	228	321 944	95.8	95.8	4140	COMMERCIAL FOOD SERVICE EQUIP. .	8	3 150	45.9	11.4
3511	ELECTRONIC TUBES . . . . .	32	12 827	38.3	3.8	4160	STORE, SERVICE SHOP MACHINES . .	13	1 544	47.8	5.6
3512	TRANS. AND/OR SEMICONDUCTORS .	52	34 233	40.1	10.2	4163	OTHER STORE AND SERVICE MACH..	5	362	24.5	1.3
3513	ELECTRONIC PARTS . . . . .	124	106 285	64.4	31.6		OTHER COMMOOITIES. . . . .	(X)	1 182	(X)	4.3
3514	ACCESSORIES. . . . .	72	48 306	45.4	14.4	4180	STORE, RESTAURANT FIXTURES . . .	11	3 204	44.4	11.6
3515	INTERCOMMUNICATIONS. . . . .	39	29 293	40.8	8.7	7410	PRINTING, WRITING PAPER. . . . .	4	111	25.0	.4
3516	COMMERCIAL, INDUSTRIAL ELEC. .	111	91 002	62.7	27.1	7610	STATIONERY, OFFICE SUPPLIES. . .	18	371	8.1	1.3
	COMMOOITIES N.E.C. . . . .	(X)	8 494	(X)	2.5	7720	OFFICE, COMM., BUS. FURNITURE. .	10	1 254	23.9	4.6
						9930	OTHER LABOR, SERVICE RECEIPTS. .	15	458	11.7	1.7
	HAROWARE (SIC 5072)						COMMOOITIES N.E.C. . . . .	(X)	2 238	(X)	8.1
	TOTAL . . . . .	83	77 038	(X)	100.0		CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)				
1510	PAINTS, VARNISHES, LACQUERS. . .	7	1 330	18.4	1.7		TOTAL . . . . .	24	27 820	(X)	100.0
3610	HAROWARE . . . . .	80	56 865	75.3	73.8	4210	CONSTRUCTION, MINING SUPPLIES. .	24	21 526	77.4	77.4
3620	PAINTERS' SUPPLIES . . . . .	10	4 400	39.8	5.7	4211	CRAWLER TRACTORS . . . . .	10	2 344	20.7	8.4
3740	PLUMBING FIX., EQUIP., SUPPLIES.	8	2 073	14.2	2.7	4212	SELF PROPELLED SCRAPERS. . . .	5	381	7.5	1.4
4310	GARDEN MACHINERY, EQUIP. SUPP..	4	3 797	32.2	4.9	4213	TRACTOR SHOVEL LOADERS . . . .	5	942	7.8	3.4
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	4	236	11.1	.3	4214	PARTS AND ATTACHMENTS. . . . .	10	3 036	17.2	10.9
6230	IRON/STEEL WIRE, WIRE PROOCTS .	9	1 939	15.1	2.5	4215	POWER CRANES AND PARTS . . . .	9	4 087	41.5	14.7
6231	WIRE-PLAIN, COATEO, BARBED . .	4	865	13.5	1.1	4218	GRADERS, ROLLERS, OFF HIGHWAY.	8	701	6.3	2.5
6232	NAILS, STAPLES . . . . .	4	396	10.8	.5	4219	OTHER CONSTRUCTION EQUIP.. . .	12	8 970	48.2	32.2
	OTHER COMMOOITIES. . . . .	(X)	678	(X)	.9		OTHER COMMOOITIES. . . . .	(X)	1 064	(X)	3.8
7870	KITCHEN UTENSILS, TOOLS, MISC. .	4	804	30.3	1.0	4420	GEN. PURPOSE INDUSTRIAL MACH..	4	410	10.1	1.5
	COMMOOITIES N.E.C. . . . .	(X)	5 594	(X)	7.3	4480	USED OR REBUILT MACH. EQUIP. . .	5	783	13.2	2.8
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					4481	USED CONSTRUCTION EQUIP. . . .	5	423	7.1	1.5
	TOTAL . . . . .	94	70 396	(X)	100.0		OTHER COMMOOITIES. . . . .	(X)	360	(X)	1.3
3610	HARDWARE . . . . .	4	210	4.0	.3	9930	OTHER LABOR, SERVICE RECEIPTS. .	9	553	5.3	2.0
3710	WARM-AIR HEATING-COOLING EQUIP..	31	9 461	50.7	13.4		COMMOOITIES N.E.C. . . . .	(X)	4 548	(X)	16.3
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	22	7 193	61.0	10.2		FARM MACHINERY AND EQUIPMENT (SIC 5083)				
3740	PLUMBING FIX., EQUIP., SUPPLIES.	61	47 760	90.4	67.8		TOTAL . . . . .	8	7 740	(X)	100.0
3741	PIPE FITTINGS, VALVES. . . . .	30	12 115	50.7	17.2	4310	GARDEN MACHINERY, EQUIP. SUPP..	4	3 339	81.6	43.1
3742	PLUMBING FIXTURES. . . . .	22	9 119	35.4	13.0	4320	FARM, DAIRY MACHINERY, PARTS . .	5	4 034	98.8	52.1
3743	ORAINAGE SYSTEMS . . . . .	17	5 507	36.1	7.8		COMMOOITIES N.E.C. . . . .	(X)	367	(X)	4.7
3744	OTHER PLUMBING EQUIPMENT, SUPP.	34	21 020	55.6	29.9		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3810	CENTRAL AIR CONOITIONING . . . .	10	1 294	21.9	1.8		TOTAL . . . . .	230	303 639	(X)	100.0
4420	GEN. PURPOSE INOUSTRIAL MACH..	6	206	16.6	.3	1620	INDUSTRIAL CHEMICALS . . . . .	7	1 926	1.3	.6
	COMMOOITIES N.E.C. . . . .	(X)	4 272	(X)	6.1	4120	INDICATING, RECORD., INSTRUMENTS	7	1 487	38.4	.5
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)										
	TOTAL . . . . .	45	42 466	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

Detail may not add to total due to rounding.

TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
PACIFIC--CONTINUED											
4210	CONSTRUCTION, MINING SUPPLIES. .	9	2 421	11.4	.8	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)					
4410	FOOD PROCESSING MACHINERY EQUIP.	22	8 123	62.7	2.7	TOTAL . . . . .					
4412	OTHER FOOD PROCESSING MACH. . .	20	6 771	61.1	2.2	5410	RAILROAD TRANSPORTATION EQUIP. .	7	6 608	100.0	6.6
	OTHER COMMODITIES. . . . .	(X)	1 353	(X)	.4	5420	SHIP, BOAT . . . . .	11	7 350	100.0	7.3
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	90	91 353	46.5	30.1	5430	AIRCRAFT, AVIATION PARTS . . . .	35	79 351	91.6	79.2
4430	METAL-WORKING MACHINERY. . . . .	48	57 984	90.5	19.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	4	349	16.6	.3
4440	MATERIALS HANDLING EQUIPMENT . .	37	18 788	70.4	6.2		COMMODITIES N.E.C. . . . .	(X)	6 504	(X)	6.5
4441	FORK LIFT TRUCKS . . . . .	15	6 093	43.4	2.0	COAL (SIC 5091 PT.)					
4442	INDUSTRIAL TRUCKS. . . . .	5	1 076	30.7	.4	TOTAL . . . . .					
4443	CRANES, DERRICKS, HOISTS . . . .	5	724	40.0	.2	4	(D)	(X)	100.0		
4445	OTHER MATERIALS HANDLING EQUIP.	33	10 888	42.3	3.6	METAL SERVICE CENTERS (SIC 5091 PT.)					
	OTHER COMMODITIES. . . . .	(X)	6	(X)	(Z)	TOTAL . . . . .					
4450	OIL WELL, OIL REFINING MACH. . .	23	11 938	95.1	3.9	13	232 964	(X)	100.0		
4470	OTHER SPECIAL IND. MACH. . . . .	50	22 801	54.3	7.5	IRON, STEEL PRODUCTS (FLAT). . .					
4471	PAPER INDUSTRIES MACHINERY . .	10	1 664	41.6	.5	6226	SHEETS (GALVANIZED, ETC.). . .	4	7 266	12.7	3.1
4472	TEXTILE INDUSTRY MACHINERY . .	8	2 309	100.0	.8		OTHER COMMODITIES. . . . .	(X)	9 104	(X)	3.9
4473	WOODWORKING MACHINERY. . . . .	9	4 198	18.6	1.4	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	5	7 541	18.2	3.2
4474	OTHER SPECIAL PURPOSE MACH. . .	32	14 630	84.2	4.8	6240	IRON, STEEL FINISHED PRODUCTS. .	8	27 544	12.5	11.8
4480	USED OR REBUILT MACH. EQUIP. . .	17	3 664	21.0	1.2		COMMODITIES N.E.C. . . . .	(X)	181 509	(X)	77.9
4482	USED MACHINE TOOLS-CUTTING. . .	6	2 077	23.3	.7	METAL SALES OFFICES (SIC 5091 PT.)					
4483	OTHER USED OR REBUILT MACH. . .	8	1 259	17.3	.4	TOTAL <sup>2</sup> . . . . .					
	OTHER COMMODITIES. . . . .	(X)	328	(X)	.1	58	185 696	(X)	100.0		
4510	BEARINGS, POWER, TRANSMISSION. .	10	696	13.3	.2	TOBACCO AND ITS PRODUCTS (SIC 5094)					
4610	INDUSTRIAL VALVES, FITTINGS. . .	15	2 130	16.6	.7	TOTAL . . . . .					
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	17	3 098	27.7	1.0	2	(D)	(X)	100.0		
9930	OTHER LABOR, SERVICE RECEIPTS. .	14	426	3.1	.1	BEER AND ALE (SIC 5095 PT.)					
	COMMODITIES N.E.C. . . . .	(X)	76 804	(X)	25.3	TOTAL . . . . .					
INDUSTRIAL SUPPLIES (SIC 5085)											
TOTAL . . . . .											
3740	PLUMBING FIX., EQUIP., SUPPLIES.	7	860	16.3	1.0	7	19 200	(X)	100.0		
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	11	728	18.7	.9	7210	BEER, ALE, PORTER, STOUT, ETC. .	7	18 680	97.3	97.3
4422	COMPRESSORS, PUMPS . . . . .	7	286	9.0	.3		COMMODITIES N.E.C. . . . .	(X)	520	(X)	2.7
4425	OTHER GEN. INDUST. MACHINERY . .	5	377	17.8	.5	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					
	OTHER COMMODITIES. . . . .	(X)	65	(X)	.1	TOTAL . . . . .					
4470	OTHER SPECIAL IND. MACH. . . . .	6	1 882	63.8	2.3	10	75 518	(X)	100.0		
4510	BEARINGS, POWER, TRANSMISSION. .	17	15 594	65.7	19.0	8	20 050	48.8	26.5		
4511	BALL, ROLLER BEARINGS. . . . .	10	9 735	47.2	11.8	7310	WINES. . . . .	8	54 962	96.1	72.8
4512	OTHER POWER TRANSMISSION EQUIP.	14	5 859	30.8	7.1		COMMODITIES N.E.C. . . . .	(X)	506	(X)	.7
4610	INDUSTRIAL VALVES, FITTINGS. . .	34	14 825	57.6	18.0	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)					
4710	WELDING EQUIPMENT, SUPPLIES. . .	7	3 157	54.2	3.8	TOTAL . . . . .					
4840	ABRASIVES, ABRASIVE MATERIALS. .	11	1 532	52.7	1.9	9	82 583	(X)	100.0		
4860	MECHANICAL RUBBER GOODS. . . . .	6	2 375	67.4	2.9	7410	PRINTING, WRITING PAPER. . . . .	5	1 764	100.0	2.1
4870	ROPE, CORDAGE, TWINE (NOT WIRE).	5	888	84.6	1.1		COMMODITIES N.E.C. . . . .	(X)	80 819	(X)	97.9
4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	38	26 860	79.1	32.6	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)					
	COMMODITIES N.E.C. . . . .	(X)	13 571	(X)	16.5	TOTAL . . . . .					
PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)											
TOTAL . . . . .											
5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	11	8 646	100.0	29.5	42	54 358	(X)	100.0		
5140	SURGICAL, MED., HOSPITAL EQUIP..	17	6 668	73.7	22.8	1610	SOAPS AND DETERGENTS . . . . .	4	1 128	8.2	2.1
5150	OPHTHALMIC PRODUCTS. . . . .	3	3 382	53.9	11.5	1620	INDUSTRIAL CHEMICALS . . . . .	5	1 200	20.1	2.2
5160	SCIENTIFIC INSTRUMENTS . . . . .	13	3 936	66.6	13.4	7410	PRINTING, WRITING PAPER. . . . .	6	712	8.9	1.3
5170	OTHER SCIENTIFIC, PROF. EQUIP. .	7	1 611	87.3	5.5	7510	PERSONAL SERVICE PAPERS. . . . .	15	9 387	31.2	17.3
9930	OTHER LABOR, SERVICE RECEIPTS. .	4	320	5.6	1.1	7520	INDUSTRIAL PAPERS. . . . .	25	24 058	90.4	44.3
	COMMODITIES N.E.C. . . . .	(X)	4 741	(X)	16.2	7530	SHIPPING ROOM SUPPLIES . . . . .	6	2 356	23.6	4.3
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)											
TOTAL . . . . .											
5220	CUSTODIAL (JANITORS) SUPPLIES. .	4	2 769	100.0	8.0	7540	PAPERBOARD, BOXBOARD . . . . .	10	11 095	81.2	20.4
5230	LAUNDRY, DRY CLEANING MACHINES. .	6	2 044	100.0	5.9		COMMODITIES N.E.C. . . . .	(X)	4 422	(X)	8.1
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	9	12 185	85.7	35.0	STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)					
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	10	3 112	62.6	8.9	TOTAL . . . . .					
	COMMODITIES N.E.C. . . . .	(X)	14 693	(X)	42.2	39	42 644	(X)	100.0		

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 4C. Merchandise Agents and Brokers-Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
PACIFIC--CONTINUED											
4110	OFFICE MACHINES AND EQUIPMENT. . .	4	255	37.5	.6	AMUSEMENT AND SPORTING GOODS (SIC 5099 PT.)					
7610	STATIONERY, OFFICE SUPPLIES. . .	39	38 676	90.7	90.7						
	COMMODITIES N.E.C. . . . .	(X)	3 713	(X)	8.7						
FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)											
TOTAL . . . . . 91 74 009 (X) 100.0											
3420	MAJOR APPLIANCES . . . . .	4	185	7.1	.2	7610	STATIONERY, OFFICE SUPPLIES. . .	3	141	4.7	.1
4110	OFFICE MACHINES AND EQUIPMENT. . .	3	63	3.4	.1	7870	KITCHEN UTENSILS, TOOLS, MISC. . .	4	1 338	20.4	1.0
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	63	41 443	89.6	56.0	8610	PHOTOGRAPHIC GOODS . . . . .	10	6 908	100.0	5.3
7711	HOUSE, PORCH, LAWN FURNITURE. . .	62	38 507	83.2	52.0	8620	SPORT, ATHLETIC GOODS, BICYCLES. .	52	66 864	91.4	51.3
7712	SLEEP EQUIPMENT. . . . .	12	2 936	33.8	4.0	8621	ATHLETIC EQUIPMENT, SUPPLIES. . .	21	21 444	78.8	16.4
7720	OFFICE, COMM., BUS. FURNITURE. . .	37	27 201	81.2	36.8	8622	ARMS AND AMMUNITION. . . . .	8	5 081	54.1	3.9
7721	OFFICE FURN. (WOODEN, METAL). . .	27	17 747	75.2	24.0	8623	BICYCLES . . . . .	7	8 770	83.7	6.7
7722	PUBLIC BUILDING FURNITURE. . . . .	6	1 302	26.8	1.8	8624	CAMPING EQUIPMENT. . . . .	10	1 539	18.1	1.2
7725	OTHER FURNITURE. . . . .	10	7 582	80.9	10.2	8625	FISHING TACKLE AND EQUIPMENT. . .	16	18 783	91.7	14.4
	OTHER COMMODITIES. . . . .	(X)	569	(X)	.8	8626	SKI EQUIPMENT, SUPPLIES. . . . .	9	7 938	62.8	6.1
7850	FLOOR COVERINGS. . . . .	9	683	15.2	.9	8627	OTHER (WATER SPORTS, ARCHERY). .	10	3 309	100.0	2.5
7851	CARPETS, RUGS. . . . .	7	636	19.1	.9	8630	TOYS, GAMES, FIREWORKS . . . . .	31	30 982	74.3	23.8
	OTHER COMMODITIES. . . . .	(X)	47	(X)	.1	8640	BOATS (OUTBOARD AND ROW BOATS). .	4	1 142	81.8	.9
7860	MIRRORS, LAMPS, PICTURE FRAMES . .	10	994	5.9	1.3	8670	OTHER RECREATION, HOBBY GOODS. .	6	13 134	68.2	10.1
	COMMODITIES N.E.C. . . . .	(X)	3 440	(X)	4.6		COMMODITIES N.E.C. . . . .	(X)	9 860	(X)	7.6
HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)											
TOTAL . . . . . 98 96 725 (X) 100.0											
3430	ELECTRIC HOUSEWARES. . . . .	17	2 744	14.8	2.8	BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PT.)					
3610	HARDWARE . . . . .	14	2 411	14.1	2.5						
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	8	1 277	11.0	1.3						
7711	HOUSE, PORCH, LAWN FURNITURE. . .	8	1 171	10.1	1.2	8680	BOOKS, MAGAZINES . . . . .	17	31 709	98.4	98.4
	OTHER COMMODITIES. . . . .	(X)	106	(X)	.1		COMMODITIES N.E.C. . . . .	(X)	514	(X)	1.6
7720	OFFICE, COMM., BUS. FURNITURE. . .	4	605	22.2	.6	FARM SUPPLIES (SIC 5099 PT.)					
7810	CHINA, GLASSWARE, CROCKERY . . . .	32	16 339	55.9	16.9						
7820	HOUSEHOLD LINENS, DOMESTICS. . . .	8	5 093	50.4	5.3						
7850	FLOOR COVERINGS. . . . .	17	21 426	79.0	22.2	8710	HAY, STRAW, ALFALFA, OTHER . . . .	5	2 851	45.9	3.4
7860	MIRRORS, LAMPS, PICTURE FRAMES . .	14	4 273	52.3	4.4	8720	FEEDS (MIXED AND OTHER). . . . .	7	9 401	63.1	11.3
7870	KITCHEN UTENSILS, TOOLS, MISC. . . .	48	31 098	72.1	32.2	8730	FEED INGREDIENTS . . . . .	17	54 174	86.6	65.1
8620	SPORT, ATHLETIC GOODS, BICYCLES. .	4	1 269	13.5	1.3	8740	FERTILIZER, FERTILIZER MATERIALS .	7	2 992	24.3	3.6
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	9	772	17.0	.8	8750	AGRICULTURAL CHEMICALS . . . . .	8	1 654	18.6	2.0
	COMMODITIES N.E.C. . . . .	(X)	9 418	(X)	9.7	8752	INSECT, FUNGICIDES, PESTICIDE OTHER COMMODITIES. . . . .	6	1 009	11.2	1.2
JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PT.)											
TOTAL . . . . . 21 19 353 (X) 100.0											
LUMBER AND MILLWORK (SIC 5098 PT.)											
TOTAL . . . . . 92 279 014 (X) 100.0											
3610	HARDWARE . . . . .	4	756	20.0	.3	8820	JEWELRY, SILVERWARE, TROPHIES. .	19	12 761	66.0	65.9
8110	LUMBER (ROUGH, DRESSED). . . . .	59	178 807	83.6	64.1		COMMODITIES N.E.C. . . . .	(X)	6 592	(X)	34.1
8111	SOFTWOODS (EXCEPT FLOORING). . .	52	162 889	79.6	58.4	ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PT.)					
8112	HARDWOODS (EXCEPT FLOORING). . .	14	13 309	62.3	4.8						
8113	FLOORING . . . . .	7	2 609	33.3	.9						
8120	PLYWOOD (INCL. CLIPBOARD ETC.). .	30	34 555	47.1	12.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	28	12 555	87.5	66.3
8121	HARDWOOD . . . . .	16	17 469	42.0	6.3	8920	ADVERTISING SPECIALTIES. . . . .	10	3 622	100.0	19.1
8122	SOFTWOOD . . . . .	21	17 085	26.6	6.1		COMMODITIES N.E.C. . . . .	(X)	2 751	(X)	14.5
8130	WOOD SHINGLES. . . . .	6	241	5.2	.1	OTHER PRODUCTS (SIC 5099 PT.)					
8140	WOOD MILLWORK (DOORS, ETC.). . . .	24	34 219	46.5	12.3						
8150	METAL MILLWORK (DOORS, ETC.). . . .	13	5 027	66.6	1.8						
8160	VENEER, OTHER WOOD PRODUCTS. . . .	13	10 630	41.3	3.8	TOTAL . . . . . 138 299 279 (X) 100.0					
9210	LOGS, PILES, PULPWOOD, POLES . . . .	5	4 315	7.4	1.5						
	COMMODITIES N.E.C. . . . .	(X)	10 464	(X)	3.8						
CONSTRUCTION MATERIALS (SIC 5098 PT.)											
TOTAL . . . . . 34 34 335 (X) 100.0											
3610	HARDWARE . . . . .	4	144	6.3	.4	2860	CANNED-BOTTLED FOODS . . . . .	6	3 757	10.8	1.3
8210	BRICK, BLOCKS, TILE, CLAY. . . . .	4	5 642	100.0	16.4	9110	FLOWERS, FLORIST'S SUPPLIES. . .	16	17 232	79.4	5.8
8310	GLASS (FLAT, BRICK, ETC.). . . . .	7	10 235	78.4	29.8	9111	CUT FLOWERS, POTTED PLANTS . . .	16	16 476	75.3	5.5
8560	PREFABR. STRUCTURAL ASSEMBLIES . .	4	3 341	90.6	9.7		OTHER COMMODITIES. . . . .	(X)	757	(X)	.3
8570	OTHER BUILDING MATERIALS . . . . .	12	6 179	70.5	18.0	9210	LOGS, PILES, PULPWOOD, POLES . .	9	74 471	56.9	24.9
	COMMODITIES N.E.C. . . . .	(X)	8 794	(X)	25.6	9720	VEGET. OILS (COTTONSEED, ETC.). .	5	11 229	29.6	3.8
						9730	LEATHER. . . . .	16	17 662	100.0	5.9
						9740	LUGGAGE, SADDLERY, HARNESS . . .	5	2 669	39.1	.9
						9760	MISCELLANEOUS LINES. . . . .	41	48 762	59.4	16.3
						9930	OTHER LABOR, SERVICE RECEIPTS. .	22	11 778	24.8	3.9
							COMMODITIES N.E.C. . . . .	(X)	111 719	(X)	37.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 4D. Merchandise Agents and Brokers-Standard Consolidated Areas, by Kind of Business:  
1967

New York, N.Y.-Northwestern New Jersey SCA

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						NOTIONS AND OTHER DRY GOODS (SIC 5034)				
	TOTAL . . . . .	11	106 032	(X)	100.0		TOTAL . . . . .	66	420 942	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. .	8	94 343	90.2	89.0	1720	NOTIONS (THREAD, BUTTONS, ETC.).	31	52 033	100.0	12.4
1120	TRUCKS, TRUCK TRACTORS . . . . .	6	2 524	3.1	2.4	1730	KNIT FABRICS, KNITTING YARNS . .	36	80 776	100.0	19.2
1220	NEW AND REBUILT PARTS . . . . .	5	4 414	5.0	4.2	1731	KNIT FABRICS . . . . .	17	48 578	95.8	11.5
	COMMOOITIES N.E.C. . . . .	(X)	4 751	(X)	4.5	1732	YARNS (EXCEPT INDUSTRIAL) . . .	15	26 471	100.0	6.3
						1733	OTHER DRY GOODS. . . . .	5	5 727	100.0	1.4
	AUTOMOTIVE EQUIPMENT (SIC 5013)					1820	WOMEN'S, CHILD'S, CLOTHING . . .	4	1 452	8.1	.3
	TOTAL . . . . .	75	89 507	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	286 681	(X)	68.1
1220	NEW AND REBUILT PARTS. . . . .	65	71 059	94.2	79.4		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)				
1250	PETROLEUM PRODUCTS MKT. EQUIP. .	9	11 964	85.3	13.4		TOTAL . . . . .	141	317 017	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	6 484	(X)	7.2	1810	MEN'S, BOYS' CLOTHING. . . . .	141	296 723	93.6	93.6
						1811	WORK CLOTHING, WORK GLOVES . .	16	11 990	63.3	3.8
	TIRES AND TUBES (SIC 5014)					1812	SUITS, COATS, TROUSERS . . . .	24	65 877	91.6	20.8
	TOTAL <sup>2</sup> . . . . .	3	(D)	(X)	100.0	1813	SHIRTS (DRESS AND SPORT) . . .	30	25 376	64.5	8.0
						1814	SPORTSWEAR . . . . .	45	53 423	80.4	16.9
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					1815	MEN'S, BOYS' UNDERWEAR . . .	55	113 650	75.3	35.8
	TOTAL . . . . .	54	156 255	(X)	100.0	1816	OTHER CLOTHING, FURNISHINGS. .	28	26 407	75.4	8.3
1410	PHARMACEUTICALS, ANTIBIOTICS . .	20	39 556	55.8	25.3	1820	WOMEN'S, CHILD'S, CLOTHING . . .	30	18 208	30.8	5.7
1420	HEALTH PRODUCTS. . . . .	9	18 476	49.3	11.8	1821	DRESSES, SKIRTS, BLOUSES . . .	6	2 627	36.3	.8
1430	BEAUTY AIDS. . . . .	29	46 304	58.3	29.6	1823	CHILDREN'S INFANTS' WEAR . . .	7	4 673	28.8	1.5
1450	DRUGGIST SUNDRIES. . . . .	16	24 270	43.4	15.5	1824	WOMEN'S, CHILD'S UNDERWEAR . .	14	9 715	36.9	3.1
1620	INDUSTRIAL CHEMICALS . . . . .	4	10 080	21.0	6.5	1825	OTHER APPAREL, ACCESSORIES . . .	6	866	13.0	.3
	COMMOOITIES N.E.C. . . . .	(X)	17 569	(X)	11.2		OTHER COMMODITIES. . . . .	(X)	327	(X)	.1
							COMMODITIES N.E.C. . . . .	(X)	2 086	(X)	.7
	PAINTS AND VARNISHES (SIC 5028)						WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)				
	TOTAL <sup>2</sup> . . . . .	16	29 056	(X)	100.0		TOTAL . . . . .	425	957 809	(X)	100.0
						1810	MEN'S, BOYS' CLOTHING. . . . .	46	27 025	20.4	2.8
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					1811	WORK CLOTHING, WORK GLOVES . .	7	500	25.0	.1
	TOTAL . . . . .	84	179 744	(X)	100.0	1812	SUITS, COATS, TROUSERS . . . .	16	1 856	2.1	.2
1610	SOAPS AND DETERGENTS . . . . .	10	6 981	59.0	3.9	1813	SHIRTS (DRESS AND SPORT) . . .	20	2 435	3.2	.3
1620	INDUSTRIAL CHEMICALS . . . . .	76	162 035	96.4	90.1	1814	SPORTSWEAR . . . . .	15	6 914	9.8	.7
1621	NAVAL STORES . . . . .	7	6 570	84.0	3.7	1815	MEN'S, BOYS' UNDERWEAR . . .	22	13 227	13.4	1.4
1623	ALKALIES AND CHLORINES . . . . .	7	8 216	93.8	4.6	1816	OTHER CLOTHING, FURNISHINGS. .	12	2 093	18.1	.2
1624	PLASTIC MATERIALS. . . . .	19	35 368	56.1	19.7	1820	WOMEN'S, CHILD'S, CLOTHING . . .	365	710 229	98.1	74.2
1626	MAN-MADE FIBERS. . . . .	12	26 817	67.7	14.9	1830	MILLINERY, MILLINERY SUPPLIES . .	37	32 802	37.3	3.4
1627	OTHER INDUSTRIAL ORGANIC CHEM. .	28	64 262	70.1	35.8	1840	DRESSED FURS, FUR CLOTHING . . .	35	27 655	80.5	2.9
1628	OTHER IND. INORGANIC CHEM. . . .	26	16 773	100.0	9.3	1910	SHOES, OTHER FOOTWEAR. . . . .	15	2 155	5.7	.2
	OTHER COMMODITIES. . . . .	(X)	4 029	(X)	2.2	1912	WOMEN'S, MISSES' SHOES . . . .	8	1 358	3.8	.1
	COMMOOITIES N.E.C. . . . .	(X)	10 728	(X)	6.0	1914	OTHER FOOTWEAR (SLIPPERS,ETC.) .	7	689	3.8	.1
							OTHER COMMODITIES. . . . .	(X)	109	(X)	(Z)
							COMMODITIES N.E.C. . . . .	(X)	157 943	(X)	16.5
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)						FOOTWEAR (SIC 5039)				
	TOTAL . . . . .	244	1 315 532	(X)	100.0		TOTAL . . . . .	29	100 624	(X)	100.0
1710	YARD OR PIECE GOOOS. . . . .	244	1 263 795	96.1	96.1	1910	SHOES, OTHER FOOTWEAR. . . . .	29	99 810	99.2	99.2
1711	COTTON FABRICS . . . . .	128	509 035	54.2	38.7	1911	MEN'S, BOYS' SHOES . . . . .	13	9 645	27.9	9.6
1712	RAYON, NYLON, ETC. . . . .	116	414 399	42.7	31.5	1912	WOMEN'S, MISSES' SHOES . . . .	19	61 207	76.2	60.8
1713	WOOL FABRICS . . . . .	91	215 844	81.1	16.4	1913	CHILDREN'S, INFANTS' SHOES . . .	7	4 731	13.1	4.7
1714	OTHER YARD GOODS . . . . .	67	124 521	25.0	9.5	1914	OTHER FOOTWEAR (SLIPPERS,ETC.) .	7	24 227	49.4	24.1
1730	KNIT FABRICS, KNITTING YARNS . .	24	19 874	8.8	1.5		COMMODITIES N.E.C. . . . .	(X)	814	(X)	.8
1731	KNIT FABRICS . . . . .	15	6 607	3.8	.5		FROZEN FOODS (SIC 5042)				
1732	YARNS (EXCEPT INDUSTRIAL) . . .	9	13 108	6.0	1.0		TOTAL . . . . .	30	116 659	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	159	(X)	(Z)	2110	FROZEN FOODS . . . . .	30	108 646	93.1	93.1
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	6	3 238	1.6	.2	2111	FROZEN FRUITS-JUICES . . . . .	12	22 365	26.8	19.2
7820	HOUSEHOLD LINENS, DOMESTICS. . .	9	7 494	27.2	.6	2112	FROZEN VEGETABLES-JUICES . . . .	10	14 788	18.2	12.7
7821	BEOSPREADS, BLANKETS . . . . .	8	6 730	25.0	.5	2114	FROZEN FISH-SEAFOOD (PACKAGED)	21	31 884	55.8	27.3
	OTHER COMMODITIES. . . . .	(X)	764	(X)	.1	2115	FROZEN MEATS (PACKAGEO) . . . .	6	1 102	1.8	.9
9930	OTHER LABOR, SERVICE RECEIPTS. .	7	5 044	10.8	.4	2116	FROZEN PREPAREO FOODS. . . . .	12	24 423	33.8	20.9
	COMMODITIES N.E.C. . . . .	(X)	16 087	(X)	1.2	2117	OTHER PACKAGEO FROZEN FOODS. .	7	11 243	18.0	9.6
							OTHER COMMODITIES. . . . .	(X)	2 840	(X)	2.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 4D. Merchandise Agents and Brokers-Standard Consolidated Areas, by Kind of Business:  
1967-Continued

New York, N.Y.-Northwestern New Jersey SCA -Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	COMMODITIES N.E.C. . . . .	(X)	B D13	(X)	6.9	2710	FRESH FRUITS, VEGETABLES . . . . .	5	10 512	6.5	.4
						2810	COFFEE-ROASTED (INCL. SOLUBLE) . . . . .	17	30 973	11.4	1.3
	DAIRY PRODUCTS (SIC 5043)					2820	COFFEE-GREEN . . . . .	24	129 492	96.4	5.5
						2830	TEA, SPICES . . . . .	34	56 656	23.5	2.4
						2840	BAKERY PRODUCTS . . . . .	21	30 368	22.0	1.3
	TOTAL . . . . .	34	119 482	(X)	100.0	2850	FOOD, BEVERAGE BASIC MATERIALS . . . . .	35	139 721	75.9	6.0
2210	BUTTER AND CHEESE . . . . .	17	44 764	57.6	37.5	2860	CANNED-BOTTLED FOODS . . . . .	117	404 225	69.4	17.3
2220	ICE CREAM, ICES . . . . .	6	12 058	54.8	10.1	2861	CANNED-BOTTLED JUICES/DRINKS . . . . .	60	52 863	14.5	2.3
2230	MILK, CREAM (FLUID) . . . . .	7	30 241	100.0	25.3	2862	CANNED-BOTTLED BABY FOODS . . . . .	8	3 743	3.7	.2
2240	OTHER DAIRY PRODUCTS . . . . .	14	20 698	63.1	17.3	2863	CANNED-BOTTLED FRUITS, VEGE . . . . .	77	147 784	37.2	6.3
2860	CANNED-BOTTLED FOODS . . . . .	6	549	3.4	.5	2864	CANNED FISH, SEAFOOD . . . . .	64	57 632	15.1	2.5
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	4	867	5.9	.7	2865	CANNED MEATS . . . . .	43	72 501	21.9	3.1
	COMMODITIES N.E.C. . . . .	(X)	10 305	(X)	8.6	2866	CANNED MILK . . . . .	12	5 932	9.3	.3
						2867	OTHER CANNED-BOTTLED FOODS . . . . .	50	63 771	23.0	2.7
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					2870	SUGAR-REFINED . . . . .	22	183 740	56.4	7.9
						2890	BREAKFAST FOODS . . . . .	14	7 764	3.3	.3
	TOTAL . . . . .	13	30 074	(X)	100.0	2910	FLOUR, RELATED PRODUCTS . . . . .	25	17 199	7.2	.7
2310	EGGS (SHELL) . . . . .	6	9 880	94.8	32.9	2920	MARGARINE, SHORTENINGS . . . . .	25	64 361	23.3	2.8
2320	POULTRY . . . . .	9	18 327	64.6	60.9	2930	PET FOODS--ALL KINDS . . . . .	27	29 724	28.2	1.3
	COMMODITIES N.E.C. . . . .	(X)	1 867	(X)	6.2	2940	DRIED, FRUITS, VEGETABLES . . . . .	30	19 033	13.3	.8
	CONFECTIONERY (SIC 5045)					2950	SOFT DRINKS, DRINK, WATERS . . . . .	15	10 402	6.2	.4
						2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	61	174 914	25.5	7.5
	TOTAL . . . . .	35	74 574	(X)	100.0	7510	PERSONAL SERVICE PAPERS . . . . .	17	4 475	5.4	.2
2410	CONFECTIONERY . . . . .	35	69 643	93.4	93.4	9720	VEGET. OILS (COTTONSEED, ETC.) . . . . .	4	357 072	64.5	15.3
2860	CANNED-BOTTLED FOODS . . . . .	4	817	5.4	1.1	9760	MISCELLANEOUS LINES . . . . .	9	3 583	5.5	.2
2867	OTHER CANNED-BOTTLED FOODS . . . . .	3	624	3.9	.8		COMMODITIES N.E.C. . . . .	(X)	535 376	(X)	22.9
	OTHER COMMODITIES . . . . .	(X)	192	(X)	.3		COTTON (SIC 5052)				
	COMMODITIES N.E.C. . . . .	(X)	4 114	(X)	5.5		TOTAL . . . . .	4	(0)	(X)	100.0
	FISH AND SEAFOODS (SIC 5046)						GRAIN (SIC 5053)				
	TOTAL . . . . .	13	19 998	(X)	100.0		TOTAL . . . . .	7	127 573	(X)	100.0
2510	FISH, SEAFOOD (FRESH FROZEN) . . . . .	13	18 157	90.8	90.8	3120	GRAINS, BEANS, ETC. . . . .	7	121 486	95.2	95.2
	COMMODITIES N.E.C. . . . .	(X)	1 841	(X)	9.2		COMMODITIES N.E.C. . . . .	(X)	6 087	(X)	4.8
	MEATS AND MEAT PRODUCTS (SIC 5047)						FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
	TOTAL . . . . .	34	171 579	(X)	100.0		TOTAL . . . . .	88	245 363	(X)	100.0
2210	BUTTER AND CHEESE . . . . .	4	506	1.6	.3	3210	HIDES, SKINS, PELTS . . . . .	66	153 752	97.0	62.7
2610	MEATS, PROVISIONS . . . . .	34	161 806	94.3	94.3	3230	WOOL, MOHAIRS (RAW, TOPS, NDILS) . . . . .	9	5 801	75.0	2.4
2611	FRESH, FROZEN MEATS . . . . .	22	121 056	90.6	70.6	3231	RAW WOOL . . . . .	9	5 392	68.7	2.2
2612	SAUSAGE, MEAT LOAVES . . . . .	6	7 900	17.9	4.6		OTHER COMMODITIES . . . . .	(X)	409	(X)	.2
2613	CURED, BOILED, SMOKED MEATS . . . . .	16	12 556	19.5	7.3	3270	OTHER INEDIBLE FARM PRODUCTS . . . . .	11	30 916	89.3	12.6
2614	OTHER MEAT PRODUCTS . . . . .	12	20 293	31.3	11.8		COMMODITIES N.E.C. . . . .	(X)	54 894	(X)	22.4
2860	CANNED-BOTTLED FOODS . . . . .	5	1 140	23.3	.7		ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)				
	COMMODITIES N.E.C. . . . .	(X)	8 127	(X)	4.7		TOTAL . . . . .	88	99 687	(X)	100.0
	FRESH FRUITS AND VEGETABLES (SIC 5048)					3310	ELECTRICAL WIRING SUPPLIES . . . . .	78	82 734	85.4	83.0
	TOTAL . . . . .	90	331 876	(X)	100.0	3320	TELEPHONE AND SIGNAL EQUIPMENT . . . . .	6	3 936	39.7	3.9
2710	FRESH FRUITS, VEGETABLES . . . . .	90	321 848	97.0	97.0	3510	ELECTRONIC TUBES, PARTS ACC. . . . .	5	544	15.1	.5
2711	FRESH FRUITS, BERRIES, MELONS . . . . .	73	231 581	74.8	69.8		COMMODITIES N.E.C. . . . .	(X)	12 473	(X)	12.5
2712	FRESH VEGETABLES . . . . .	52	90 266	45.7	27.2		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
	COMMODITIES N.E.C. . . . .	(X)	10 028	(X)	3.0		TOTAL <sup>2</sup> . . . . .	51	149 454	(X)	100.0
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)						ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
	TOTAL . . . . .	258	2 339 872	(X)	100.0		TOTAL . . . . .	193	324 093	(X)	100.0
1430	BEAUTY AIDS . . . . .	12	6 324	6.0	.3	3310	ELECTRICAL WIRING SUPPLIES . . . . .	14	2 918	5.8	.9
1610	SOAPS AND DETERGENTS . . . . .	22	21 477	8.4	.9	3315	MOTORS, INOUST. CONTRDLS . . . . .	12	2 490	5.2	.8
1620	INDUSTRIAL CHEMICALS . . . . .	8	6 522	33.3	.3		OTHER COMMODITIES . . . . .	(X)	428	(X)	.1
2110	FROZEN FOODS . . . . .	41	63 685	21.2	2.7	3410	NON-CONSOLE RADIOS AND PLAYERS . . . . .	5	2 204	7.2	.7
2210	BUTTER AND CHEESE . . . . .	12	4 858	5.5	.2	3420	MAJOR APPLIANCES . . . . .	5	3 061	8.9	.9
2240	OTHER DAIRY PRODUCTS . . . . .	6	3 452	4.1	.1						
2410	CONFECTIONERY . . . . .	39	17 261	9.4	.7						
2610	MEATS, PROVISIONS . . . . .	11	6 703	16.6	.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 4D. Merchandise Agents and Brokers-Standard Consolidated Areas, by Kind of Business:  
1967-Continued

New York, N.Y.-Northwestern New Jersey SCA -Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
3510	ELECTRONIC TUBES, PARTS ACC. . .	193	293 841	90.7	90.7		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3511	ELECTRONIC TUBES . . . . .	25	14 382	14.9	4.4						
3512	TRANS. AND/OR SEMICONDUCTORS .	41	19 258	28.6	5.9						
3513	ELECTRONIC PARTS . . . . .	100	117 669	57.4	36.3		TOTAL . . . . .	215	441 833	(X)	100.0
3514	ACCESSORIES . . . . .	54	34 136	38.6	10.5						
3515	INTERCOMMUNICATIONS . . . . .	29	16 888	40.6	5.2	1620	INDUSTRIAL CHEMICALS . . . . .	5	2 184	20.0	.5
3516	COMMERCIAL, INDUSTRIAL ELEC. .	86	91 509	65.8	28.2	3740	PLUMBING FIX., EQUIP., SUPPLIES.	5	1 287	9.6	.3
	COMMODITIES N.E.C. . . . .	(X)	22 069	(X)	6.8	4120	INDICATING, RECORD., INSTRUMENTS	6	1 941	26.6	.4
						4210	CONSTRUCTION, MINING SUPPLIES. .	6	2 286	16.6	.5
						4410	FOOD PROCESSING MACHINERY EQUIP.	26	71 543	37.8	16.2
						4420	GEN. PURPOSE INDUSTRIAL MACH. . .	78	72 423	60.5	16.4
	HARDWARE (SIC 5072)					4430	METAL-WORKING MACHINERY. . . . .	38	96 279	39.7	21.8
	TOTAL . . . . .	58	80 869	(X)	100.0	4431	NEW MACHINE TOOLS. . . . .	30	62 272	26.4	14.1
3610	HARDWARE . . . . .	57	65 247	80.7	80.7	4432	MISCELLANEOUS METALWORKING . . .	16	34 006	17.0	7.7
7870	KITCHEN UTENSILS, TOOLS, MISC. .	4	3 007	25.5	3.7	4440	MATERIALS HANDLING EQUIPMENT . .	35	30 212	68.6	6.8
	COMMODITIES N.E.C. . . . .	(X)	12 615	(X)	15.6	4441	FORK LIFT TRUCKS . . . . .	9	5 630	43.3	1.3
						4442	INDUSTRIAL TRUCKS. . . . .	5	346	9.0	.1
						4443	CRANES, DERRICKS, HOISTS . . . .	9	8 935	40.8	2.0
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)					4445	OTHER MATERIALS HANDLING EQUIP.	29	15 102	49.2	3.4
	TOTAL . . . . .	78	62 532	(X)	100.0		OTHER COMMODITIES. . . . .	(X)	199	(X)	(2)
3710	WARM-AIR HEATING-COOLING EQUIP..	31	13 897	74.4	22.2	4470	OTHER SPECIAL IND. MACH. . . . .	61	63 154	100.0	14.3
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	20	9 940	92.4	15.9	4480	USED OR REBUILT MACH. EQUIP. . . .	10	3 996	100.0	.9
3740	PLUMBING FIX., EQUIP., SUPPLIES.	41	33 787	83.0	54.0	4510	BEARINGS, POWER, TRANSMISSION. .	7	1 548	16.6	.4
3741	PIPE FITTINGS, VALVES. . . . .	23	18 268	68.7	29.2	4512	OTHER POWER TRANSMISSION EQUIP.	6	1 384	12.5	.3
3742	PLUMBING FIXTURES. . . . .	14	5 527	60.2	8.8		OTHER COMMODITIES. . . . .	(X)	165	(X)	(2)
3743	DRAINAGE SYSTEMS . . . . .	9	2 883	73.0	4.6	4610	INDUSTRIAL VALVES, FITTINGS. . . .	11	940	8.0	.2
3744	OTHER PLUMBING EQUIPMENT, SUPP.	19	7 108	43.3	11.4	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	7	1 856	50.0	.4
	COMMODITIES N.E.C. . . . .	(X)	4 908	(X)	7.8	9760	MISCELLANEOUS LINES. . . . .	4	920	6.8	.2
						9930	OTHER LABOR, SERVICE RECEIPTS. .	12	1 744	12.9	.4
							COMMODITIES N.E.C. . . . .	(X)	89 520	(X)	20.3
	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)						INDUSTRIAL SUPPLIES (SIC 5085)				
	TOTAL . . . . .	24	31 809	(X)	100.0		TOTAL . . . . .	99	104 085	(X)	100.0
3710	WARM-AIR HEATING-COOLING EQUIP..	8	1 906	21.5	6.0	4120	INDICATING, RECORD., INSTRUMENTS	4	493	15.1	.5
3730	HYDRONICS EQUIPMENT, SUPPLIES. .	5	503	9.7	1.6	4420	GEN. PURPOSE INDUSTRIAL MACH. . .	6	789	29.6	.8
3810	CENTRAL AIR CONDITIONING . . . . .	17	14 172	70.5	44.6	4510	BEARINGS, POWER, TRANSMISSION. .	8	3 352	100.0	3.2
3820	PARTS SUPPLIES, AND ACCESSORIES. .	6	6 168	57.5	19.4	4610	INDUSTRIAL VALVES, FITTINGS. . . .	23	16 278	76.4	15.6
3910	COMMERCIAL REFRIGERATORS EQUIP..	7	5 327	68.7	16.7	4710	WELDING EQUIPMENT, SUPPLIES. . . .	5	3 120	88.2	3.0
3915	REACH-IN AND WALK-IN REFRIG. . . .	5	1 834	27.3	5.8	4820	BOTTLES SUPPLIES. . . . .	6	6 627	100.0	6.4
	OTHER COMMODITIES . . . . .	(X)	3 493	(X)	11.0	4840	ABRASIVES, ABRASIVE MATERIALS. . .	7	1 052	100.0	1.0
4420	GEN. PURPOSE INDUSTRIAL MACH. . . .	5	2 241	33.6	7.0	4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	58	58 437	88.7	56.1
	COMMODITIES N.E.C. . . . .	(X)	1 492	(X)	4.7		COMMODITIES N.E.C. . . . .	(X)	13 937	(X)	13.4
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)						PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
	TOTAL . . . . .	36	29 837	(X)	100.0		TOTAL <sup>2</sup> . . . . .	54	48 561	(X)	100.0
4110	OFFICE MACHINES AND EQUIPMENT . . .	15	10 929	82.0	36.6		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)				
4111	ADD. ACCT., COMPUTING MACH. . . . .	10	5 680	74.5	19.0		TOTAL . . . . .	46	46 968	(X)	100.0
4113	ADDRESSING, MAILING MACHINES . . . .	4	784	27.6	2.6	5210	BEAUTY, BARBER SHOP EQUIPMENT. . .	14	10 270	100.0	21.9
4114	TYPEWRITERS. . . . .	9	3 490	63.5	11.7	5220	CUSTODIAL (JANITORS) SUPPLIES. . .	4	929	58.8	2.0
4115	OTHER OFFICE MACHINES. . . . .	7	724	25.0	2.4	5310	UPHOLSTERERS' FABRICS, SUPPLIES. .	8	10 385	89.1	22.1
	OTHER COMMODITIES. . . . .	(X)	251	(X)	.8	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	8	6 183	100.0	13.2
4120	INDICATING, RECORD., INSTRUMENTS	6	4 999	89.8	16.8	5330	OTHER SERVICE BUSINESS EQUIPMENT	6	6 558	72.9	14.0
4160	STORE, SERVICE SHOP MACHINES . . . .	4	470	45.7	1.6	5350	SHOE REPAIR AND RESOLE MATERIALS	4	5 661	100.0	12.1
4180	STORE, RESTAURANT FIXTURES . . . . .	10	3 777	100.0	12.7	5353	FINDINGS AND MERCHANDISE . . . . .	4	5 551	100.0	11.8
7610	STATIONERY, OFFICE SUPPLIES. . . . .	5	64	4.5	.2		OTHER COMMODITIES. . . . .	(X)	109	(X)	.2
	COMMODITIES N.E.C. . . . .	(X)	9 598	(X)	32.2		COMMODITIES N.E.C. . . . .	(X)	6 982	(X)	14.9
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)						TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC 5088)				
	TOTAL <sup>2</sup> . . . . .	22	49 093	(X)	100.0		TOTAL . . . . .	43	106 032	(X)	100.0
	FARM MACHINERY AND EQUIPMENT (SIC 5083)					5410	RAILROAD TRANSPORTATION EQUIP. . .	8	9 191	70.1	8.7
	TOTAL . . . . .	11	12 247	(X)	100.0	5420	SHIP, BOAT . . . . .	15	29 413	89.0	27.7
4310	GARDEN MACHINERY, EQUIP. SUPP. . . .	8	7 667	75.8	62.6	5430	AIRCRAFT, AVIATION PARTS . . . . .	19	57 002	96.5	53.8
4311	POWER LAWN MOWERS. . . . .	7	5 684	56.2	46.4		COMMODITIES N.E.C. . . . .	(X)	10 426	(X)	9.8
	OTHER COMMODITIES. . . . .	(X)	1 982	(X)	16.2		COAL (SIC 5091 PT.)				
	COMMODITIES N.E.C. . . . .	(X)	4 580	(X)	37.4		TOTAL . . . . .	18	168 048	(X)	100.0

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X Not applicable.

Z Less than 0.05 percent.



TABLE 4D. Merchandise Agents and Brokers-Standard Consolidated Areas, by Kind of Business:  
1967-Continued

New York, N.Y.-Northwestern New Jersey SCA -Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
6110	COAL (BITUMINOUS AND ANTHRACITE) COMMOITIES N.E.C. . . . .	17 (X)	148 445 19 603	95.8 (X)	88.3 11.7		COMMOITIES N.E.C. . . . .	(X)	19 303	(X)	10.9
	METAL SERVICE CENTERS (SIC 5091 PT.)						INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PT.)				
	TOTAL . . . . .	12	153 369	(X)	100.0		TOTAL . . . . .	45	85 409	(X)	100.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	3	1 931	5.0	1.3	7510	PERSONAL SERVICE PAPERS. . . . .	14	10 118	57.5	11.8
6440	NONFERROUS METALS. . . . .	5	26 481	100.0	17.3	7520	INDUSTRIAL PAPERS. . . . .	28	24 751	97.9	29.0
	COMMOITIES N.E.C. . . . .	(X)	124 957	(X)	81.5	7540	PAPERBOARD, BOXBOARD. . . . .	9	43 979	75.8	51.5
	METAL SALES OFFICES (SIC 5091 PT.)					9760	MISCELLANEOUS LINES. . . . .	4	2 383	37.8	2.8
	TOTAL . . . . .	110	796 003	(X)	100.0		COMMOITIES N.E.C. . . . .	(X)	4 178	(X)	4.9
6210	IRON, STEEL PRODS. (SEMI-FINISH)	21	91 120	46.5	11.4		STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PT.)				
6212	WIRE RODS. . . . .	4	5 862	5.8	.7		TOTAL . . . . .	27	71 001	(X)	100.0
6214	FORGINGS . . . . .	8	18 702	44.2	2.3	7610	STATIONERY, OFFICE SUPPLIES. . . .	27	67 724	95.4	95.4
6216	OTHERS SEMI-FINISHED IRON. . . .	6	50 525	61.1	6.3	7611	STATIONERY . . . . .	10	11 625	83.6	16.4
	OTHER COMMOITIES. . . . .	(X)	16 030	(X)	2.0	7615	OTHER OFFICE SUPPLIES. . . . .	7	5 607	75.2	7.9
6220	IRON, STEEL PRODUCTS (FLAT). . .	25	63 739	21.2	8.0	7616	GREET., CARDS, CHRISTMAS CARDS OTHER COMMOITIES. . . . .	12 (X)	13 432 37 060	68.2 (X)	18.9 52.2
6221	PLATES . . . . .	7	7 017	3.7	.9		COMMOITIES N.E.C. . . . .	(X)	3 277	(X)	4.6
6222	STRIP (HOT, COLO-ROLLED) . . . .	6	5 937	14.2	.7		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097 PT.)				
6223	SHEETS (COLO-ROLLED) . . . . .	8	10 579	6.0	1.3		TOTAL . . . . .	103	135 624	(X)	100.0
6227	TIN PLATE. . . . .	7	12 410	47.0	1.6		HOUSEHOLD FURNITURE, SLEEP EQUIP.	75	90 929	97.8	67.0
	OTHER COMMOITIES. . . . .	(X)	27 794	(X)	3.5		OFFICE, COMM., BUS. FURNITURE. .	36	40 657	83.3	30.0
6230	IRON/STEEL WIRE, WIRE PRODUCTS .	14	27 505	10.6	3.5	7710	OFFICE FURN. (WOODEN, METAL) . .	26	29 333	72.2	21.6
6240	IRON, STEEL FINISHED PRODUCTS. .	26	76 212	28.3	9.6	7720	PUBLIC BUILDING FURNITURE. . . . .	7	2 655	60.6	2.0
6242	BAR, HOT ROLLED . . . . .	5	13 407	15.4	1.7	7721	OTHER FURNITURE. . . . .	11	7 521	91.6	5.5
6244	CONCRETE REINFORCEMENT BARS. .	4	18 112	8.9	2.3	7722	OTHER COMMOITIES. . . . .	(X)	1 148	(X)	.8
6245	STRUCTURAL SHAPES. . . . .	9	28 885	15.1	3.6		COMMOITIES N.E.C. . . . .	(X)	4 038	(X)	3.0
6246	PILING, BEARING PILES. . . . .	3	4 185	3.9	.5		HOME FURNISHINGS AND FLOOR COVERINGS (SIC 5097 PT.)				
6248	OTHER FINISHED PRODUCTS. . . .	7	5 452	53.8	.7		TOTAL . . . . .	140	211 573	(X)	100.0
	OTHER COMMOITIES. . . . .	(X)	6 170	(X)	.8	3430	ELECTRIC HOUSEWARES. . . . .	11	2 743	15.8	1.3
6260	IRON, STEEL PIPE, TUBING . . . . .	8	18 812	9.7	2.4	3610	HARDWARE . . . . .	12	1 977	12.3	.9
6320	ALLOY STEEL. . . . .	8	19 880	12.0	2.5	7810	CHINA, GLASSWARE, CROCKERY . . .	25	21 680	64.9	10.2
6330	STAINLESS STEEL. . . . .	11	16 093	9.2	2.0	7820	HOUSEHOLD LINENS, DOMESTICS. . .	27	29 281	57.2	13.8
6420	OTHER COPPER, BRASS MILL PRODS..	14	205 672	46.3	25.8	7840	CURTAINS, DRAPES . . . . .	10	11 134	91.3	5.3
6422	TUBULAR PRODUCTS . . . . .	8	5 935	15.2	.7	7850	FLOOR COVERINGS. . . . .	35	78 481	88.7	37.1
	OTHER COMMOITIES. . . . .	(X)	199 737	(X)	25.1	7851	CARPETS, RUGS. . . . .	33	72 269	83.6	34.2
6430	ALUMINUM SHAPES, FORMS, ETC. . .	31	46 489	23.4	5.8		OTHER COMMOITIES. . . . .	(X)	6 213	(X)	2.9
6440	NONFERROUS METALS. . . . .	20	90 141	25.7	11.3	7860	MIRRORS, LAMPS, PICTURE FRAMES .	20	8 985	47.7	4.2
6441	MAGNESIUM. . . . .	7	4 393	6.5	.6	7870	KITCHEN UTENSILS, TOOLS, MISC. .	54	43 982	67.9	20.8
6443	TIN, LEAD, ZINC, ETC. . . . .	10	65 425	24.4	8.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	12	2 417	14.1	1.1
	OTHER COMMOITIES. . . . .	(X)	20 324	(X)	2.6		COMMOITIES N.E.C. . . . .	(X)	10 893	(X)	5.1
	COMMOITIES N.E.C. . . . .	(X)	140 340	(X)	17.6		LUMBER AND MILLWORK (SIC 5098 PT.)				
	TOBACCO AND ITS PRODUCTS (SIC 5094)						TOTAL . . . . .	26	30 122	(X)	100.0
	TOTAL . . . . .	2	(0)	(X)	100.0	8110	LUMBER (ROUGH, DRESSED) . . . . .	17	8 302	50.5	27.6
	BEER AND ALE (SIC 5095 PT.)					8111	SOFTWOODS (EXCEPT FLOORING) . .	12	5 673	43.1	18.8
	TOTAL . . . . .	4	4 524	(X)	100.0	8112	HARDWOODS (EXCEPT FLOORING) . .	8	775	10.8	2.6
7210	BEER, ALE, PORTER, STOUT, ETC. .	4	4 506	99.6	99.6		OTHER COMMOITIES. . . . .	(X)	1 854	(X)	6.2
	COMMOITIES N.E.C. . . . .	(X)	18	(X)	.4	8120	PLYWOOD (INCL. CLIPBOARD ETC.) .	11	8 351	56.7	27.7
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)					8140	WOOD MILLWORK (DOORS, ETC.) . . .	7	5 042	60.5	16.7
	TOTAL . . . . .	12	24 238	(X)	100.0	8160	VENEER, OTHER WOOD PRODUCTS. . .	4	931	17.6	3.1
7310	WINES. . . . .	9	10 615	45.1	43.8	8520	WALLBOARD, HARDBOARD . . . . .	3	239	3.2	.8
7320	SPIRITS. . . . .	9	13 209	66.0	54.5		COMMOITIES N.E.C. . . . .	(X)	7 257	(X)	24.1
	COMMODITIES N.E.C. . . . .	(X)	414	(X)	1.7		CONSTRUCTION MATERIALS (SIC 5098 PT.)				
	PRINTING AND WRITING (FINE) PAPER (SIC 5096 PT.)						TOTAL . . . . .	28	40 227	(X)	100.0
	TOTAL . . . . .	17	177 053	(X)	100.0	3610	HARDWARE . . . . .	4	142	10.2	.4
7410	PRINTING, WRITING PAPER. . . . .	12	73 068	91.1	41.3	8220	CONCRETE PRODS., BUILDING STONE .	4	8 480	73.0	21.1
7420	ROLL NEWSPT., ROTOGRAVURE PAPER.	7	84 682	76.6	47.8	8310	GLASS (FLAT, BRICK, ETC.) . . . .	7	14 414	100.0	35.8
						8570	OTHER BUILDING MATERIALS . . . . .	9	3 376	68.8	8.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 4D. Merchandise Agents and Brokers—Standard Consolidated Areas, by Kind of Business:  
1967—Continued

New York, N.Y.-Northwestern New Jersey SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>					Estab- lishments handling the line	All estab- lish- ments <sup>1</sup>
	COMMOOITIES N.E.C. . . . .	(X)	13 815	(X)	34.3		JEWELRY, DIAMONOS, AND PRECIOUS STONES (SIC 5099 PT.)				
	AMUSEMENT AND SPORTING GOOOS (SIC 5099 PT.)						TOTAL . . . . .	77	103 473	(X)	100.0
	TOTAL . . . . .	120	253 447	(X)	100.0	8810	PRECIOUS STONES (CUT) AND METALS	21	49 725	88.2	48.1
8610	PHOTOGRAPHIC GOOOS . . . . .	12	37 294	80.3	14.7	8820	JEWELRY, SILVERWARE, TROPHIES . .	61	49 537	93.9	47.9
8611	CAMERAS, PARTS, ACC. MOUNTS . .	10	23 591	51.6	9.3		COMMOOITIES N.E.C. . . . .	(X)	4 211	(X)	4.1
	OTHER COMMOOITIES . . . . .	(X)	13 703	(X)	5.4		ART GOOOS AND AOVERTISING SPECIALTIES (SIC 5099 PT.)				
8620	SPORT, ATHLETIC GOOOS, BICYCLES .	40	58 980	53.0	23.3		TOTAL <sup>2</sup> . . . . .	78	65 535	(X)	100.0
8621	ATHLETIC EQUIPMENT, SUPPLIES . .	20	25 679	35.3	10.1		OTHER PRODUCTS (SIC 5099 PT.)				
8622	ARMS AND AMMUNITION . . . . .	7	6 564	52.0	2.6		TOTAL . . . . .	325	1 842 681	(X)	100.0
8623	BICYCLES . . . . .	10	8 353	48.5	3.3						
8624	CAMPING EQUIPMENT . . . . .	5	671	13.6	.3						
8625	FISHING TACKLE AND EQUIPMENT . .	11	14 172	61.5	5.6						
8626	SKI EQUIPMENT, SUPPLIES . . . .	6	1 502	18.1	.6						
8627	OTHER (WATER SPORTS, ARCHERY) .	8	2 040	16.6	.8						
8630	TOYS, GAMES, FIREWORKS . . . . .	63	93 272	91.7	36.8	1710	YARO OR PIECE GOOOS . . . . .	14	17 944	4.0	1.0
8650	BILLIAROS, POOL, BOWLING EQUIP..	4	242	16.6	.1	6240	IRON, STEEL FINISHEO PRODUCTS . .	5	62 788	5.3	3.4
8670	OTHER RECREATION, HOBBY GOOOS . .	10	7 079	87.5	2.8	7520	INDUSTRIAL PAPERS . . . . .	4	2 699	14.2	.1
	COMMOOITIES N.E.C. . . . .	(X)	56 580	(X)	22.3	8610	PHOTOGRAPHIC GOOOS . . . . .	10	12 414	2.9	.7
	BOOKS, PERIOOICALS, AND NEWSPAPERS (SIC 5099 PT.)					8620	SPORT, ATHLETIC GOOOS, BICYCLES .	10	1 988	6.6	.1
	TOTAL . . . . .	26	131 646	(X)	100.0	9110	FLOWERS, FLORIST'S SUPPLIES . . .	36	27 358	88.2	1.5
8680	BOOKS, MAGAZINES . . . . .	26	131 435	99.8	99.8	9111	CUT FLOWERS, POTTEO PLANTS . . .	34	24 826	81.2	1.3
	COMMOOITIES N.E.C. . . . .	(X)	211	(X)	.2	9112	FLORIST'S SUPPLIES (NURSERY) . .	10	2 532	14.2	.1
	FARM SUPPLIES (SIC 5099 PT.)					9210	LOGS, PILES, PULPWOOD, POLES . .	10	87 986	84.2	4.8
	TOTAL . . . . .	19	135 690	(X)	100.0	9310	PHONO., RECOROOS, PREREC. TAPES .	8	6 793	100.0	.4
8740	FERTILIZER, FERTILIZER MATERIALS	6	12 730	31.0	9.4	9410	MUSICAL INSTRUMENTS, SHEET MUSIC	15	22 848	60.0	1.2
8750	AGRICULTURAL CHEMICALS . . . . .	6	7 625	20.8	5.6	9411	MUSICAL INSTRUMENTS . . . . .	12	16 502	47.3	.9
8751	WEOO KILL., SOIL COOITIONERS . .	6	4 378	11.9	3.2	9412	SHEET MUSIC . . . . .	6	6 346	17.6	.3
	OTHER COMMOOITIES . . . . .	(X)	3 247	(X)	2.4	9510	OTHER TEXTILE PRODUCTS . . . . .	15	37 979	100.0	2.1
	COMMOOITIES N.E.C. . . . .	(X)	115 335	(X)	85.0	9610	INDUSTRIAL YARNS . . . . .	39	134 145	100.0	7.3
						9720	VEGET. OILS (COTTONSEEO, ETC.) .	19	78 430	100.0	4.3
						9730	LEATHER . . . . .	37	45 468	100.0	2.5
						9740	LUGGAGE, SAOOLOGY, HARNESS . . .	7	8 583	100.0	.5
						9760	MISCELLANEOUS LINES . . . . .	87	277 445	20.5	15.1
						9930	OTHER LABOR, SERVICE RECEIPTS . .	51	36 079	76.9	2.0
							COMMOOITIES N.E.C. . . . .	(X)	981 734	(X)	53.3

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 4D. Merchandise Agents and Brokers—Standard Consolidated Areas, by Kind of Business:  
1967—Continued

Chicago, Ill.-Northwestern Indiana SCA

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>2</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					WOMEN'S, CHILDREN'S, INFANTS' CLOTHING (SIC 5037)					
	TOTAL . . . . .	11	36 820	(X)	100.0	1820 TOTAL . . . . .	59	55 896	(X)	100.0	
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . . .	8	24 674	89.3	67.0	WOMEN'S, CHILDREN'S, CLOTHING . . . . .	55	50 002	91.7	89.5	
	COMMODITIES N.E.C. . . . .	(X)	12 146	(X)	33.0	COMMODITIES N.E.C. . . . .	(X)	5 894	(X)	10.5	
	AUTOMOTIVE EQUIPMENT (SIC 5013)					FOOTWEAR (SIC 5039)					
	TOTAL . . . . .	43	69 441	(X)	100.0	TOTAL <sup>2</sup> . . . . .	2	1 969	(X)	100.0	
1220	NEW AND REBUILT PARTS . . . . .	37	62 236	98.8	89.6	FROZEN FOODS (SIC 5042)					
1250	PETROLEUM PRODUCTS MKT. EQUIP. . . . .	5	3 370	80.3	4.9	TOTAL . . . . .	27	154 649	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	3 835	(X)	5.5	2110 FROZEN FOODS . . . . .	27	109 688	70.9	70.9	
	TIRES AND TUBES (SIC 5014)					2111 FROZEN FRUITS-JUICES . . . . .	14	26 644	19.5	17.2	
	TOTAL <sup>2</sup> . . . . .	2	760	(X)	100.0	2112 FROZEN VEGETABLES-JUICES . . . . .	12	24 095	23.0	15.6	
	DRUGS, PROPRIETARIES, AND SUNDRIES (SIC 5022)					2113 FROZEN POULTRY (PACKAGE ONLY) . . . . .	7	6 096	10.1	3.9	
	TOTAL . . . . .	21	51 318	(X)	100.0	2114 FROZEN FISH-SEAFOOD (PACKAGE) . . . . .	15	15 279	15.3	9.9	
1410	PHARMACEUTICALS, ANTIBIOTICS . . . . .	7	3 483	68.0	6.8	2116 FROZEN PREPARED FOODS . . . . .	11	21 493	26.1	13.9	
1420	HEALTH PRODUCTS . . . . .	7	13 657	41.1	26.6	2117 OTHER PACKAGED FROZEN FOODS . . . . .	12	14 941	13.1	9.7	
1430	BEAUTY AIDS . . . . .	14	14 611	31.8	28.5	OTHER COMMODITIES . . . . .	(X)	1 139	(X)	.7	
1450	DRUGGIST SUNDRIES . . . . .	9	15 367	38.2	29.9	2610 MEATS, PROVISIONS . . . . .	4	1 421	4.5	.9	
	COMMODITIES N.E.C. . . . .	(X)	4 200	(X)	8.2	2611 FRESH, FROZEN MEATS . . . . .	4	1 298	4.0	.8	
	PAINTS AND VARNISHES (SIC 5028)					OTHER COMMODITIES . . . . .	(X)	122	(X)	.1	
	TOTAL . . . . .	7	6 675	(X)	100.0	2860 CANNED-BOTTLED FOODS . . . . .	8	4 717	9.2	3.1	
1510	PAINTS, VARNISHES, LACQUERS . . . . .	7	5 834	87.4	87.4	2863 CANNED-BOTTLED FRUITS, VEGE. . . . .	4	1 604	7.0	1.0	
	COMMODITIES N.E.C. . . . .	(X)	841	(X)	12.6	OTHER COMMODITIES . . . . .	(X)	3 114	(X)	2.0	
	CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029)					COMMODITIES N.E.C. . . . .	(X)	38 823	(X)	25.1	
	TOTAL . . . . .	43	79 346	(X)	100.0	DAIRY PRODUCTS (SIC 5043)					
1620	INDUSTRIAL CHEMICALS . . . . .	39	67 810	86.5	85.5	TOTAL <sup>2</sup> . . . . .	6	25 112	(X)	100.0	
	COMMODITIES N.E.C. . . . .	(X)	11 536	(X)	14.5	POULTRY AND POULTRY PRODUCTS (SIC 5044)					
	PIECE GOODS (WOVEN FABRICS) (SIC 5033)					TOTAL <sup>2</sup> . . . . .	6	21 298	(X)	100.0	
	TOTAL . . . . .	15	60 756	(X)	100.0	CONFECTIONERY (SIC 5045)					
1710	YARN OR PIECE GOODS . . . . .	15	57 004	93.8	93.8	TOTAL . . . . .	15	37 524	(X)	100.0	
1711	COTTON FABRICS . . . . .	11	37 708	72.9	62.1	2410 CONFECTIONERY . . . . .	15	34 055	90.8	90.8	
1712	RAYON, NYLON, ETC. . . . .	8	12 304	55.9	20.3	2411 CANDY (ALL KINDS) . . . . .	12	18 812	88.8	50.1	
1713	WOOL FABRICS . . . . .	4	3 713	74.3	6.1	2412 CHEWING GUM . . . . .	4	4 509	51.7	12.0	
	OTHER COMMODITIES . . . . .	(X)	3 280	(X)	5.4	OTHER COMMODITIES . . . . .	(X)	10 734	(X)	28.6	
	COMMODITIES N.E.C. . . . .	(X)	3 752	(X)	6.2	COMMODITIES N.E.C. . . . .	(X)	3 464	(X)	9.2	
	NOTIONS AND OTHER DRY GOODS (SIC 5034)					FISH AND SEAFOODS (SIC 5046)					
	TOTAL . . . . .	10	23 114	(X)	100.0	TOTAL <sup>2</sup> . . . . .	3	6 772	(X)	100.0	
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . . . .	8	14 149	79.8	61.2	MEATS AND MEAT PRODUCTS (SIC 5047)					
	COMMODITIES N.E.C. . . . .	(X)	8 965	(X)	38.8	TOTAL . . . . .	27	407 766	(X)	100.0	
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5036)					2610 MEATS, PROVISIONS . . . . .	27	406 214	99.6	99.6	
	TOTAL . . . . .	16	24 416	(X)	100.0	COMMODITIES N.E.C. . . . .	(X)	1 552	(X)	.4	
1810	MEN'S, BOYS' CLOTHING . . . . .	16	21 088	86.4	86.4	FRESH FRUITS AND VEGETABLES (SIC 5048)					
1813	SHIRTS (DRESS AND SPORT) . . . . .	5	1 659	54.8	6.8	TOTAL . . . . .	52	119 589	(X)	100.0	
1814	SPORTSWEAR . . . . .	7	5 792	37.5	23.7	2710 FRESH FRUITS, VEGETABLES . . . . .	52	116 456	97.4	97.4	
1816	OTHER CLOTHING, FURNISHINGS . . . . .	7	7 549	42.0	30.9	2711 FRESH FRUITS, BERRIES, MELONS . . . . .	32	68 414	76.5	57.2	
	OTHER COMMODITIES . . . . .	(X)	6 089	(X)	24.9	2712 FRESH VEGETABLES . . . . .	37	48 042	73.2	40.2	
	COMMODITIES N.E.C. . . . .	(X)	3 328	(X)	13.6	COMMODITIES N.E.C. . . . .	(X)	3 133	(X)	2.6	

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 4D. Merchandise Agents and Brokers—Standard Consolidated Areas, by Kind of Business:  
1967—Continued

## Chicago, Ill.—Northwestern Indiana SCA —Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					3310	ELECTRICAL WIRING SUPPLIES . . .	67	94 365	91.5	85.1
	TOTAL . . . . .	104	542 646	(X)	100.0	3311	INT. WIRING, CONSTR. MAT. . . .	28	24 196	74.9	21.8
1430	BEAUTY AIDS . . . . .	5	3 458	6.3	.6	3312	OUTSIDE CONSTRUCTION MATERIALS	14	11 420	42.9	10.3
1610	SOAPS AND DETERGENTS . . . . .	11	4 644	8.4	.9	3313	LIGHTING FIXTURES . . . . .	17	13 323	85.1	12.0
						3314	ELECTRIC LAMPS . . . . .	7	3 543	23.0	3.2
2110	FROZEN FOODS . . . . .	26	22 968	10.6	4.2	3315	MOTORS, INDUST. CONTROLS . . .	34	41 883	70.3	37.8
2111	FROZEN FRUITS-JUICES . . . . .	10	3 206	5.6	.6	3320	TELEPHONE AND SIGNAL EQUIPMENT .	6	6 625	38.9	6.0
2114	FROZEN FISH-SEAFOOD (PACKAGE)	6	6 637	25.0	1.2	3510	ELECTRONIC TUBES, PARTS ACC. . .	8	3 417	34.0	3.1
2116	FROZEN PREPARED FOODS . . . . .	11	5 737	7.4	1.1	3516	COMMERCIAL, INDUSTRIAL ELEC. .	4	778	24.1	.7
	OTHER COMMODITIES . . . . .	(X)	7 388	(X)	1.4		OTHER COMMODITIES . . . . .	(X)	2 639	(X)	2.4
2210	BUTTER AND CHEESE . . . . .	4	761	2.7	.1		COMMODITIES N.E.C. . . . .	(X)	6 506	(X)	5.9
2410	CONFECTIONERY . . . . .	18	5 303	5.2	1.0		ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)				
2411	CANDY (ALL KINDS) . . . . .	11	2 285	3.0	.4		TOTAL . . . . .	27	65 057	(X)	100.0
2414	NUTS, OTHER CONFECTIONS . . . .	9	2 892	6.0	.5	3410	NON-CONSOLE RADIOS AND PLAYERS .	6	2 810	36.4	4.3
	OTHER COMMODITIES . . . . .	(X)	126	(X)	(2)	3420	MAJOR APPLIANCES . . . . .	14	30 267	76.3	46.5
2610	MEATS, PROVISIONS . . . . .	4	929	11.1	.2	3430	ELECTRIC HOUSEWARES . . . . .	16	21 679	69.6	33.3
2810	COFFEE-ROASTED (INCL. SOLUBLE)	5	1 332	4.3	.2	3610	HARDWARE . . . . .	6	1 366	9.2	2.1
2830	TEA, SPICES . . . . .	8	2 310	5.7	.4	7870	KITCHEN UTENSILS, TOOLS, MISC. .	4	1 505	18.8	2.3
2840	BAKERY PRODUCTS . . . . .	13	11 951	22.2	2.2	8820	JEWELRY, SILVERWARE, TROPHIES .	4	808	8.6	1.2
2850	FOOD, BEVERAGE BASIC MATERIALS	17	25 408	50.0	4.7		COMMODITIES N.E.C. . . . .	(X)	6 622	(X)	10.2
2860	CANNEO-BOTTLED FOODS . . . . .	56	209 350	63.8	38.6		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
2861	CANNEO-BOTTLED JUICES/DRINKS .	30	32 736	15.0	6.0		TOTAL . . . . .	115	201 851	(X)	100.0
2863	CANNEO-BOTTLED FRUITS, VEGE. .	44	112 960	40.3	20.8	3310	ELECTRICAL WIRING SUPPLIES . . .	10	1 174	8.3	.6
2864	CANNEO FISH, SEAFOOD . . . . .	25	27 996	16.8	5.2	3510	ELECTRONIC TUBES, PARTS ACC. . .	115	194 059	96.1	96.1
2865	CANNEO MEATS . . . . .	17	11 251	12.7	2.1	3511	ELECTRONIC TUBES . . . . .	17	11 080	37.6	5.5
2866	CANNEO MILK . . . . .	5	1 727	3.8	.3	3512	TRANS. AND/OR SEMICONDUCTORS .	27	12 625	20.5	6.3
2867	OTHER CANNEO-BOTTLED FOODS . .	21	19 878	17.7	3.7	3513	ELECTRONIC PARTS . . . . .	62	81 851	67.6	40.6
	OTHER COMMODITIES . . . . .	(X)	2 804	(X)	.5	3514	ACCESSORIES . . . . .	32	21 861	52.4	10.8
2870	SUGAR-REFINED . . . . .	14	80 694	59.8	14.9	3515	INTERCOMMUNICATIONS . . . . .	21	8 473	39.2	4.2
2890	BREAKFAST FOODS . . . . .	6	8 519	11.6	1.6	3516	COMMERCIAL, INDUSTRIAL ELEC. .	56	58 170	59.6	28.8
2910	FLOUR, RELATED PRODUCTS . . . .	14	10 667	14.3	2.0		COMMODITIES N.E.C. . . . .	(X)	6 618	(X)	3.3
2920	MARGARINE, SHORTENINGS . . . . .	16	34 598	22.8	6.4		HARDWARE (SIC 5072)				
2921	MARGARINE, BUTTER SUBSTITUTES .	9	22 482	20.0	4.1		TOTAL . . . . .	43	53 632	(X)	100.0
2922	SHORTENINGS, COOKING OILS . . .	12	12 116	12.1	2.2	3610	HARDWARE . . . . .	41	37 668	76.6	70.2
2930	PET FOODS--ALL KINDS . . . . .	13	11 109	14.9	2.0	3620	PAINTERS' SUPPLIES . . . . .	5	3 329	44.9	6.2
2940	ORIEO, FRUITS, VEGETABLES . . .	8	4 992	13.6	.9	4310	GARAGE MACHINERY, EQUIP. SUPP.	4	3 457	25.0	6.4
2960	FOODS (EXC. AS SPECIFIED ABOVE)	27	48 784	31.3	9.0	7870	KITCHEN UTENSILS, TOOLS, MISC. .	3	418	10.8	.8
7510	PERSONAL SERVICE PAPERS . . . .	8	2 172	4.0	.4	8620	SPORT, ATHLETIC GOODS, BICYCLES	5	687	4.9	1.3
7870	KITCHEN UTENSILS, TOOLS, MISC. .	7	2 731	4.6	.5		COMMODITIES N.E.C. . . . .	(X)	8 073	(X)	15.1
9760	MISCELLANEOUS LINES . . . . .	5	1 080	2.9	.2		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 5074)				
	COMMODITIES N.E.C. . . . .	(X)	48 886	(X)	9.0		TOTAL . . . . .	43	57 032	(X)	100.0
	GRAIN (SIC 5053)					3710	WARM-AIR HEATING-COOLING EQUIP..	19	16 105	64.2	28.2
	TOTAL . . . . .	13	112 995	(X)	100.0	3711	WARM-AIR FURNANCES (ALL FUELS)	7	3 305	41.4	5.8
3120	GRAINS, BEANS, ETC. . . . .	13	112 023	99.1	99.1	3712	CENTRAL HEATING-COOLING UNITS .	8	8 342	60.5	14.6
8730	FEED INGREDIENTS . . . . .	3	576	4.2	.5	3713	DUCTS, REGISTERS, ETC. . . . .	8	2 271	51.2	4.0
	COMMODITIES N.E.C. . . . .	(X)	396	(X)	.4	3715	OTHER WARM AIR SPACE HEATING .	8	1 732	10.9	3.0
	LIVESTOCK (SIC 5054)						OTHER COMMODITIES . . . . .	(X)	455	(X)	.8
	TOTAL . . . . .	45	567 818	(X)	100.0	3730	HYDRONICS EQUIPMENT, SUPPLIES .	13	8 230	47.5	14.4
3130	LIVESTOCK (EXCEPT HORSES, MULES)	45	566 966	99.8	99.8	3740	PLUMBING FIX., EQUIP., SUPPLIES .	24	29 371	95.0	51.5
3131	CATTLE, CALVES . . . . .	43	458 971	82.1	80.8	3741	PIPE FITTINGS, VALVES . . . . .	14	12 961	50.1	22.7
3132	SHEEP, LAMBS . . . . .	9	5 700	3.9	1.0	3742	PLUMBING FIXTURES . . . . .	12	6 507	30.8	11.4
3133	HOGS . . . . .	29	101 460	25.3	17.9	3743	DRAINAGE SYSTEMS . . . . .	7	1 677	11.6	2.9
	OTHER COMMODITIES . . . . .	(X)	835	(X)	.1	3744	OTHER PLUMBING EQUIPMENT, SUPP.	12	8 226	39.1	14.4
	COMMODITIES N.E.C. . . . .	(X)	852	(X)	.2	3810	CENTRAL AIR CONDITIONING . . . .	7	1 219	16.0	2.1
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					3811	RESIDENT. AND SMALL COMMERCIAL OTHER COMMODITIES . . . . .	(X)	736	13.5	1.3
	TOTAL <sup>2</sup> . . . . .	11	57 642	(X)	100.0		COMMODITIES N.E.C. . . . .	(X)	2 107	(X)	3.7
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES (SIC 5063)						AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES (SIC 5077)				
	TOTAL . . . . .	73	110 913	(X)	100.0		TOTAL <sup>2</sup> . . . . .	15	25 543	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 4D. Merchandise Agents and Brokers-Standard Consolidated Areas, by Kind of Business:  
1967-Continued

Chicago, Ill.-Northwestern Indiana SCA -Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	COMMERCIAL MACHINES AND EQUIPMENT (SIC S081)					4510	BEARINGS, POWER, TRANSMISSION. . .	13	16 409	54.1	16.3
						4511	BALL, ROLLER BEARINGS. . . . .	7	6 331	32.8	6.3
	TOTAL <sup>2</sup> . . . . .	21	42 770	(X)	100.0	4512	OTHER POWER TRANSMISSION EQUIP.	8	10 078	54.0	10.0
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC S082)					4610	INDUSTRIAL VALVES, FITTINGS. . .	24	13 486	83.7	13.4
						4710	WELDING EQUIPMENT, SUPPLIES. . .	6	3 601	100.0	3.6
	TOTAL . . . . .	10	7 857	(X)	100.0	4712	ARC WELDING SUPPLIES, EQUIP. . .	4	800	44.4	.8
4210	CONSTRUCTION, MINING SUPPLIES. . .	10	7 254	92.3	92.3	4713	RESISTANCE WELDING SUPPLIES. . .	4	1 927	79.1	1.9
4214	PARTS AND ATTACHMENTS. . . . .	4	1 733	53.7	22.1		OTHER COMMODITIES. . . . .	(X)	873	(X)	.9
4219	OTHER CONSTRUCTION EQUIP. . . . .	6	3 824	75.9	48.7	4820	BOTTLERS SUPPLIES. . . . .	6	2 185	42.3	2.2
	OTHER COMMODITIES. . . . .	(X)	1 696	(X)	21.6	4840	ABRASIVES, ABRASIVE MATERIALS. .	10	2 045	20.2	2.0
	COMMODITIES N.E.C. . . . .	(X)	603	(X)	7.7	4860	MECHANICAL RUBBER GOODS. . . . .	9	10 470	72.2	10.4
						4910	OTHER INDUSTRIAL EQUIPMENT SUPP.	48	38 726	65.9	38.5
							COMMODITIES N.E.C. . . . .	(X)	7 978	(X)	7.9
	FARM MACHINERY AND EQUIPMENT (SIC S083)						PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC S086)				
	TOTAL . . . . .	7	10 904	(X)	100.0		TOTAL . . . . .	31	22 425	(X)	100.0
4310	GARDEN MACHINERY, EQUIP. SUPP. .	4	2 435	71.2	22.3	S120	SCHOOL EQUIPMENT, SUPPLIES. . .	6	2 011	72.0	9.0
4320	FARM, DAIRY MACHINERY, PARTS. . .	4	5 442	63.5	49.9	S140	SURGICAL, MED., HOSPITAL EQUIP. .	12	8 758	90.5	39.1
	COMMODITIES N.E.C. . . . .	(X)	3 027	(X)	27.8	S160	SCIENTIFIC INSTRUMENTS. . . . .	7	3 294	98.0	14.7
						S170	OTHER SCIENTIFIC, PROF. EQUIP. .	5	3 756	69.8	16.7
							COMMODITIES N.E.C. . . . .	(X)	4 606	(X)	20.5
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC S084)						SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC S087)				
	TOTAL . . . . .	166	195 429	(X)	100.0		TOTAL . . . . .	21	28 723	(X)	100.0
4210	CONSTRUCTION, MINING SUPPLIES. .	4	1 122	10.9	.6		TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES (SIC S088)				
4219	OTHER CONSTRUCTION EQUIP. . . . .	4	1 019	9.0	.5		TOTAL . . . . .	20	33 932	(X)	100.0
	OTHER COMMODITIES. . . . .	(X)	103	(X)	.1	S410	RAILROAD TRANSPORTATION EQUIP. .	18	32 783	97.2	96.6
4410	FOOD PROCESSING MACHINERY EQUIP.	15	6 356	36.6	3.3		COMMODITIES N.E.C. . . . .	(X)	1 149	(X)	3.4
4412	OTHER FOOD PROCESSING MACH. . . .	14	6 295	35.5	3.2		COAL (SIC S091 PT.)				
	OTHER COMMODITIES. . . . .	(X)	61	(X)	(2)		TOTAL . . . . .	8	81 394	(X)	100.0
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	58	50 199	71.3	25.7	6110	COAL (BITUMINOUS AND ANTHRACITE)	7	61 960	77.9	76.1
4421	ENGINES (INCL. INT. COMBUST.). . .	5	1 946	27.7	1.0		COMMODITIES N.E.C. . . . .	(X)	19 434	(X)	23.9
4422	COMPRESSORS, PUMPS. . . . .	19	8 065	42.7	4.1		METAL SERVICE CENTERS (SIC S091 PT.)				
4423	CRUSHING, MACH. AND EQUIP. . . . .	10	2 788	27.4	1.4		TOTAL <sup>2</sup> . . . . .	8	81 829	(X)	100.0
4424	FANS, BLOWERS (INDUST. EQUIP.). . .	9	2 775	24.1	1.4						
4425	OTHER GEN. INDUST. MACHINERY. . .	37	34 624	63.8	17.7		METAL SALES OFFICES (SIC S091 PT.)				
4430	METAL-WORKING MACHINERY. . . . .	50	79 115	86.9	40.5		TOTAL . . . . .	65	159 379	(X)	100.0
4431	NEW MACHINE TOOLS. . . . .	36	66 077	88.9	33.8	6210	IRON, STEEL PRODS. (SEMI-FINISH)	15	57 445	69.9	36.0
4432	MISCELLANEOUS METALWORKING. . .	27	13 038	34.8	6.7	6213	ROUGH CASTINGS, FOUNDRY PROO. .	11	19 511	70.5	12.2
4440	MATERIALS HANDLING EQUIPMENT. . .	27	16 590	85.0	8.5		OTHER COMMODITIES. . . . .	(X)	37 934	(X)	23.8
4441	FORK LIFT TRUCKS. . . . .	9	2 808	66.6	1.4	6220	IRON, STEEL PRODUCTS (FLAT). . .	19	25 823	59.3	16.2
4442	INDUSTRIAL TRUCKS. . . . .	8	1 673	28.1	.9	6230	IRON/STEEL WIRE, WIRE PRODUCTS .	7	4 261	100.0	2.7
4445	OTHER MATERIALS HANDLING EQUIP. .	22	11 330	62.3	5.8	6231	WIRE-PLAIN, COATED, BARBED. . .	6	3 652	95.8	2.3
	OTHER COMMODITIES. . . . .	(X)	780	(X)	.4		OTHER COMMODITIES. . . . .	(X)	609	(X)	.4
4470	OTHER SPECIAL IND. MACH. . . . .	35	21 331	79.5	10.9	6240	IRON, STEEL FINISHED PRODUCTS. .	15	16 610	50.7	10.4
4471	PAPER INDUSTRIES MACHINERY. . . .	5	1 633	26.6	.8	6260	IRON, STEEL PIPE, TUBING. . . . .	8	13 316	70.5	8.4
4473	WOODWORKING MACHINERY. . . . .	6	3 957	86.9	2.0	6261	TUBING (MECH. AND PRESSURE). . .	5	7 180	61.6	4.5
4474	OTHER SPECIAL PURPOSE MACH. . . .	20	12 502	64.0	6.4	6262	STANDARD STEEL PIPE. . . . .	4	6 136	57.5	3.8
	OTHER COMMODITIES. . . . .	(X)	3 240	(X)	1.7	6330	STAINLESS STEEL. . . . .	10	2 830	19.7	1.8
4480	USE OR REBUILT MACH. EQUIP. . . .	8	5 480	100.0	2.8	6335	OTHER STAINLESS STEEL. . . . .	6	2 289	22.5	1.4
4610	INDUSTRIAL VALVES, FITTINGS. . . .	10	1 966	15.1	1.0		OTHER COMMODITIES. . . . .	(X)	541	(X)	.3
9760	MISCELLANEOUS LINES. . . . .	3	581	13.6	.3	6420	OTHER COPPER, BRASS MILL PRODS. .	8	5 265	58.9	3.3
9930	OTHER LABOR, SERVICE RECEIPTS. . .	7	296	7.4	.2	6421	FLAT PRODUCTS. . . . .	5	1 777	24.4	1.1
	COMMODITIES N.E.C. . . . .	(X)	12 393	(X)	6.3		OTHER COMMODITIES. . . . .	(X)	3 488	(X)	2.2
	INDUSTRIAL SUPPLIES (SIC S085)					6430	ALUMINUM SHAPES, FORMS, ETC. . .	11	1 836	25.0	1.2
	TOTAL . . . . .	101	100 618	(X)	100.0	6440	NONFERROUS METALS. . . . .	9	9 294	72.5	5.8
3310	ELECTRICAL WIRING SUPPLIES. . . .	5	917	20.0	.9		COMMODITIES N.E.C. . . . .	(X)	22 699	(X)	14.2
3610	HARDWARE. . . . .	4	803	20.0	.8						
4410	FOOD PROCESSING MACHINERY EQUIP.	3	192	6.8	.2						
4412	OTHER FOOD PROCESSING MACH. . . .	3	192	6.8	.2						
	OTHER COMMODITIES. . . . .	(X)	0	(X)	(2)						
4420	GEN. PURPOSE INDUSTRIAL MACH. . .	7	673	12.5	.7						
4430	METAL-WORKING MACHINERY. . . . .	9	3 133	27.1	3.1						
4432	MISCELLANEOUS METALWORKING. . .	6	504	9.2	.5						
	OTHER COMMODITIES. . . . .	(X)	2 630	(X)	2.6						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 4D. Merchandise Agents and Brokers—Standard Consolidated Areas, by Kind of Business:  
1967—Continued

Chicago, Ill.—Northwestern Indiana SCA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
	TOBACCO AND ITS PRODUCTS (SIC 5094)					8110 LUMBER (ROUGH, DRESSED) . . . . .	8	6 297	73.6	25.2	
						8111 SOFTWOODS (EXCEPT FLOORING) . . . . .	6	5 335	69.7	21.4	
	TOTAL . . . . .	2	(D)	(X)	100.0		(X) 962	(X)	3.9		
	BEER AND ALE (SIC 5095 PT.)					8120 PLYWOOD (INCL. CLIPBOARD ETC.) . . . . .	5	2 073	35.3	8.3	
	TOTAL . . . . .	2	(D)	(X)	100.0	8140 WOOD MILLWORK (DOORS, ETC.) . . . . .	11	8 754	48.4	35.0	
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)						(X) 7 853	(X)	31.4		
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .	2	(D)	(X)	100.0						
	WINE AND DISTILLED SPIRITS (SIC 5095 PT.)										
	TOTAL . . . . .										

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 5A. Assemblers of Farm Products--United States, by Commodity Lines Sales: 1967

Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>2</sup>	Commodity line code	Kind of business and commodity line	Estab- lish- ments  (number)	Sales <sup>1</sup>  (\$1,000)	Percent of sales accounted for by the specified kind of business <sup>2</sup>
UNITED STATES					UNITED STATES--CONTINUED				
0000	TOTAL . . . . .	11 101	10 155 511	100.0	3240	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	150	27 404	.3
2110	FROZEN FOODS . . . . .	44	28 495	.3	3250	PEANUTS, UNROASTED . . . . .	73	136 428	1.3
2210	BUTTER AND CHEESE . . . . .	128	47 463	.5	3260	NUTS (EDIBLE) SHELLED-UNSHELLED . . . . .	35	29 510	.3
2220	ICE CREAM, ICES . . . . .	37	4 459	(Z)	3270	OTHER EDIBLE FARM PRODUCTS . . . . .	39	29 120	.3
2230	MILK, CREAM (FLUID) . . . . .	264	241 186	2.4	6510	GASOLINE, KEROSENE . . . . .	394	28 065	.3
2240	OTHER DAIRY PRODUCTS . . . . .	72	43 722	.4	6530	OILS, GREASES, OTHER PETROL . . . . .	31	3 149	(Z)
2310	EGGS (SHELL) . . . . .	750	347 312	3.4	8710	HAY, STRAW, ALFALFA, OTHER . . . . .	638	57 218	.6
2320	POULTRY . . . . .	335	80 751	.8	8720	FEEES (MIXED AND OTHER) . . . . .	3 473	332 344	3.3
2410	CONFECTIONERY . . . . .	8	4 790	(Z)	8730	FEEED INGREDIENTS . . . . .	1 067	50 392	.5
2610	MEATS, PROVISIONS . . . . .	28	9 884	.1	8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	2 887	191 250	1.9
2710	FRESH FRUITS, VEGETABLES . . . . .	1 169	1 005 925	9.9	8750	AGRICULTURAL CHEMICALS . . . . .	1 938	44 805	.4
2860	CANNED-BOTTLED FOODS . . . . .	10	1 260	(Z)	8760	SEEDS . . . . .	2 494	179 173	1.8
2940	ORIOED, FRUITS, VEGETABLES . . . . .	7	7 940	.1	9110	FLOWERS, FLORIST'S SUPPLIES . . . . .	165	59 574	.6
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	23	16 633	.2	9760	MISCELLANEOUS LINES . . . . .	44	810	(Z)
3110	COTTON (RAW) INCL. LINTERS . . . . .	179	260 793	2.6	9920	COMMODITY CREDIT RECEIPTS . . . . .	2 178	30 767	.3
3120	GRAINS, BEANS, ETC. . . . .	6 820	4 916 349	48.4	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	4 035	125 302	1.2
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	1 246	1 586 904	15.6		COMMODITIES N.E.C. . . . .	(X)	142 026	(X)
3210	HIDES, SKINS, PELTS . . . . .	57	12 851	.1					
3220	TOBACCO (LEAF) . . . . .	55	45 367	.4					
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	79	25 090	.3					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. R Revised. X Not applicable. Z Less than 0.05 percent.

<sup>2</sup>Detail may not add to total due to rounding.

TABLE 5B. Assemblers of Farm Products—United States, by Kind of Business: 1967

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
UNITED STATES											
DAIRY PRODUCTS (SIC 5043)											
	TOTAL . . . . .	231	342 140	(X)	100.0						
2210	BUTTER AND CHEESE . . . . .	79	45 162	37.0	13.2						
2220	ICE CREAM, ICES . . . . .	37	4 459	8.7	1.3						
2230	MILK, CREAM (FLUID) . . . . .	187	238 777	83.6	69.8						
2240	OTHER DAIRY PRODUCTS . . . . .	72	43 722	37.8	12.8						
2310	EGGS (SHELL) . . . . .	28	1 965	10.7	.6						
CANNED-BOTTLED FOODS . . . . .											
2860	CANNED-BOTTLED JUICES/DRINKS . . . . .	4	322	16.6	.1						
2861	OTHER COMMODITIES . . . . .	(X)	738	(X)	.2						
	TOTAL . . . . .	179	266 017	(X)	100.0						
8720	FEEDS (MIXED AND OTHER) . . . . .	24	1 645	6.1	.5						
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	31	1 017	1.9	.3						
	COMMODITIES N.E.C. . . . .	(X)	4 334	(X)	1.3						
POULTRY AND POULTRY PRODUCTS (SIC 5044)											
	TOTAL . . . . .	784	441 922	(X)	100.0						
2110	FROZEN FOODS . . . . .	25	3 601	11.4	.8						
2210	BUTTER AND CHEESE . . . . .	49	2 301	7.9	.5						
2230	MILK, CREAM (FLUID) . . . . .	77	2 409	16.6	.5						
2310	EGGS (SHELL) . . . . .	690	339 228	92.5	76.8						
2320	POULTRY . . . . .	323	80 173	61.3	18.1						
2321	LIVE POULTRY . . . . .	283	73 465	60.8	16.6						
2322	DRESSED POULTRY (KILLED) . . . . .	20	1 009	28.5	.2						
2323	DRESSED POULTRY (RESALES) . . . . .	56	5 699	13.0	1.3						
3120	GRAINS, BEANS, ETC. . . . .	9	1 250	20.0	.3						
6530	OILS, GREASES, OTHER PETROL . . . . .	8	1 154	37.5	.3						
8720	FEEDS (MIXED AND OTHER) . . . . .	116	5 099	13.3	1.2						
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	9	1 241	27.2	.3						
	COMMODITIES N.E.C. . . . .	(X)	5 466	(X)	1.2						
FRESH FRUITS AND VEGETABLES (SIC 5048)											
	TOTAL . . . . .	1 164	1 057 011	(X)	100.0						
2110	FROZEN FOODS . . . . .	5	16 948	42.1	1.6						
2310	EGGS (SHELL) . . . . .	8	4 908	62.5	.5						
2710	FRESH FRUITS, VEGETABLES . . . . .	1 164	1 005 612	95.1	95.1						
2711	FRESH FRUITS, BERRIES, MELONS . . . . .	614	465 570	78.8	44.0						
2712	FRESH VEGETABLES . . . . .	744	540 042	86.7	51.1						
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	33	4 317	9.3	.4						
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	47	3 026	7.8	.3						
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	75	12 410	11.8	1.2						
	COMMODITIES N.E.C. . . . .	(X)	9 790	(X)	.9						
GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)											
	TOTAL . . . . .	90	67 289	(X)	100.0						
2310	EGGS (SHELL) . . . . .	6	228	8.4	.5						
2320	POULTRY . . . . .	5	418	18.8	1.0						
UNITED STATES--CONTINUED											
FRESH FRUITS, VEGETABLES . . . . .											
2710	FRESH FRUITS, VEGETABLES . . . . .	5	313	25.9	.7						
2711	FRESH FRUITS, BERRIES, MELONS . . . . .	5	313	25.9	.7						
2940	DRIED, FRUITS, VEGETABLES . . . . .	7	7 940	93.3	10.8						
2960	FOODS (EXC. AS SPECIFIED ABOVE) . . . . .	23	16 633	85.2	22.7						
8720	FEEDS (MIXED AND OTHER) . . . . .	7	1 169	3.6	.4						
8760	SEEDS . . . . .	10	1 652	19.6	3.8						
	COMMODITIES N.E.C. . . . .	(X)	39 936	(X)	59.4						
COTTON (SIC 5052)											
	TOTAL . . . . .	179	266 017	(X)	100.0						
3110	COTTON (RAW) INCL. LINTERS . . . . .	179	260 793	98.0	98.0						
3120	GRAINS, BEANS, ETC. . . . .	9	1 117	36.3	.4						
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	22	1 476	11.5	.6						
8750	AGRICULTURAL CHEMICALS . . . . .	17	615	4.0	.2						
	COMMODITIES N.E.C. . . . .	(X)	2 016	(X)	.8						
GRAIN (SIC 5053)											
	TOTAL . . . . .	6 477	5 590 708	(X)	100.0						
3120	GRAINS, BEANS, ETC. . . . .	6 477	4 818 899	86.2	86.2						
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	128	18 518	12.0	.3						
3131	CATTLE, CALVES . . . . .	83	7 252	6.6	.1						
3133	HOGS . . . . .	69	11 146	14.2	.2						
	OTHER COMMODITIES . . . . .	(X)	120	(X)	(Z)						
3240	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	118	11 389	9.0	.2						
6510	GASOLINE, KEROSENE . . . . .	367	25 514	7.3	.5						
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	476	11 216	2.6	.2						
8720	FEEDS (MIXED AND OTHER) . . . . .	2 966	240 570	9.0	4.3						
8721	POULTRY, LIVESTOCK FEED MIXED . . . . .	1 091	95 376	8.2	1.7						
8722	FEEDS BOUGHT AND SOLD . . . . .	2 417	145 194	7.1	2.6						
8730	FEED INGREDIENTS . . . . .	946	35 345	3.6	.6						
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	2 540	162 463	6.8	2.9						
8750	AGRICULTURAL CHEMICALS . . . . .	1 691	29 537	1.6	.5						
8760	SEEDS . . . . .	2 097	40 664	1.9	.7						
9920	COMMODITY CREDIT RECEIPTS . . . . .	2 137	22 582	1.2	.4						
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	3 731	100 129	2.9	1.8						
	COMMODITIES N.E.C. . . . .	(X)	73 882	(X)	1.3						
LIVESTOCK (SIC 5054)											
	TOTAL . . . . .	1 100	1 586 099	(X)	100.0						
3120	GRAINS, BEANS, ETC. . . . .	43	4 996	7.6	.3						
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	1 100	1 563 430	98.6	98.6						
3131	CATTLE, CALVES . . . . .	666	572 809	61.9	36.1						
3132	SHEEP, LAMBS . . . . .	173	31 741	10.5	2.0						
3133	HOGS . . . . .	805	947 848	76.4	59.8						
3134	OTHER LIVESTOCK . . . . .	15	11 032	63.6	.7						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 5B. Assemblers of Farm Products—United States, by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	UNITED STATES--CONTINUED						UNITED STATES--CONTINUED				
8720	FEEDS (MIXED AND OTHER) . . . . .	74	5 236	3.5	.3	8760	SEEDS . . . . .	343	130 024	55.6	33.6
8721	POULTRY, LIVESTOCK FEED MIXED . . . . .	15	1 607	3.0	.1	8761	SORGHUM SEEDS . . . . .	147	21 653	21.9	5.6
8722	FEEDS BOUGHT AND SOLD . . . . .	62	3 629	2.8	.2	8762	SEED CORN . . . . .	131	13 252	13.1	3.4
	COMMODITIES N.E.C. . . . .	(X)	12 437	(X)	.8	8763	CEREAL GRAIN SEEDS . . . . .	136	11 080	11.8	2.9
	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					8764	FIELD SEED FOR FORAGE/PASTURE . . . . .	213	64 915	36.7	16.8
	TOTAL . . . . .	322	346 195	(X)	100.0	8765	FINE SEEDS FOR LAWN AND TURF . . . . .	100	6 949	9.9	1.8
3120	GRAINS, BEANS, ETC. . . . .	30	15 198	39.6	4.4	8766	VEGETABLE SEEDS . . . . .	87	8 048	14.7	2.1
3130	LIVESTOCK (EXCEPT HORSES, MULES) . . . . .	18	4 956	30.4	1.4	8767	FLOWER SEEDS AND BULBS . . . . .	29	4 128	21.5	1.1
3131	CATTLE, CALVES . . . . .	15	1 359	8.8	.4	9760	MISCELLANEOUS LINES . . . . .	44	810	3.3	.2
3133	HOGS . . . . .	8	3 539	47.6	1.0	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	107	4 191	4.4	1.1
	OTHER COMMODITIES . . . . .	(X)	59	(X)	(Z)		COMMODITIES N.E.C. . . . .	(X)	8 012	(X)	2.1
3210	HIDES, SKINS, PELTS . . . . .	57	12 851	67.2	3.7		OTHER PRODUCTS (SIC 5099 PT.)				
3220	TOBACCO (LEAF) . . . . .	55	45 367	75.7	13.1		TOTAL . . . . .	187	70 189	(X)	100.0
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . . . .	79	26 090	56.8	7.5	3120	GRAINS, BEANS, ETC. . . . .	4	579	17.3	.8
3231	RAW WOOL . . . . .	75	22 380	50.3	6.5	8760	SEEDS . . . . .	6	560	11.5	.8
3232	WOOL TOPS, NOILS, OTHER . . . . .	10	3 710	50.0	1.1	8767	FLOWER SEEDS AND BULBS . . . . .	4	558	12.3	.8
3240	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	20	14 590	40.0	4.2		OTHER COMMODITIES . . . . .	(X)	2	(X)	(Z)
3250	PEANUTS, UNROASTED . . . . .	66	135 414	92.0	39.1	9110	FLOWERS, FLORIST'S SUPPLIES . . . . .	165	59 574	97.1	84.9
3260	NUTS (EDIBLE) SHELLED-UNSHELLED . . . . .	35	29 510	83.3	8.5	9111	CUT FLOWERS, POTTED PLANTS . . . . .	145	47 772	85.4	68.1
3270	OTHER INEDIBLE FARM PRODUCTS . . . . .	39	29 120	93.3	8.4	9112	FLORIST'S SUPPLIES (NURSERY) . . . . .	69	11 802	36.3	16.8
8720	FEEDS (MIXED AND OTHER) . . . . .	26	3 409	12.0	1.0	9920	COMMODITY CREDIT RECEIPTS . . . . .	8	1 992	70.0	2.8
8730	FEED INGREDIENTS . . . . .	16	5 102	16.1	1.5	9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	21	3 500	40.9	5.0
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	30	2 667	7.6	.8		COMMODITIES N.E.C. . . . .	(X)	3 984	(X)	5.7
8750	AGRICULTURAL CHEMICALS . . . . .	26	928	3.0	.3						
8760	SEEDS . . . . .	38	6 273	11.3	1.8						
9920	COMMODITY CREDIT RECEIPTS . . . . .	33	6 193	7.9	1.8						
9930	OTHER LABOR, SERVICE RECEIPTS . . . . .	70	4 055	4.0	1.2						
	COMMODITIES N.E.C. . . . .	(X)	4 472	(X)	1.3						
	FARM SUPPLIES (SIC 5099 PT.)										
	TOTAL . . . . .	564	387 263	(X)	100.0						
2310	EGGS (SHELL) . . . . .	18	983	30.0	.3						
3120	GRAINS, BEANS, ETC. . . . .	247	74 310	40.2	19.2						
3240	OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	12	1 425	16.6	.4						
3250	PEANUTS, UNROASTED . . . . .	7	1 014	17.6	.3						
6510	GASOLINE, KEROSENE . . . . .	27	2 551	12.7	.7						
6530	OILS, GREASES, OTHER PETROL . . . . .	23	1 995	7.8	.5						
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	129	41 685	47.3	10.8						
8720	FEEDS (MIXED AND OTHER) . . . . .	260	76 216	42.0	19.7						
8730	FEED INGREDIENTS . . . . .	105	9 945	18.4	2.6						
8740	FERTILIZER, FERTILIZER MATERIALS . . . . .	239	20 377	12.5	5.3						
8750	AGRICULTURAL CHEMICALS . . . . .	204	13 725	8.8	3.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

TABLE 5C. Assemblers of Farm Products--Geographic Divisions, by Kind of Business: 1967

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	NEW ENGLAND						NEW ENGLAND--CONTINUED				
	DAIRY PRODUCTS (SIC 5043)						GRAIN (SIC 5053)				
	TOTAL . . . . .	22	39 404	(X)	100.0		TOTAL <sup>2</sup> . . . . .	8	14 327	(X)	100.0
2210	BUTTER AND CHEESE. . . . .	6	5 309	62.7	13.5		LIVESTOCK (SIC 5054)				
2230	MILK, CREAM (FLUID). . . . .	17	29 197	89.2	74.1		TOTAL . . . . .	30	13 203	(X)	100.0
2240	OTHER DAIRY PRODUCTS . . . . .	8	4 069	30.4	10.3		LIVESTOCK (EXCEPT HORSES, MULES)	30	12 432	94.2	94.2
9930	OTHER LABOR, SERVICE RECEIPTS. .	3	78	1.4	.2		CATTLE, CALVES . . . . .	25	10 088	80.6	76.4
	COMMOITIES N.E.C. . . . .	(X)	751	(X)	1.9		OTHER COMMOITIES . . . . .	(X)	2 344	(X)	17.8
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					3130	COMMOITIES N.E.C. . . . .	(X)	771	(X)	5.8
	TOTAL . . . . .	42	37 149	(X)	100.0	3131	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
2310	EGGS (SHELL) . . . . .	34	31 001	97.6	83.5		TOTAL . . . . .	3	(0)	(X)	100.0
2320	POULTRY. . . . .	11	4 395	81.3	11.8		FARM SUPPLIES (SIC 5099 PT.)				
	COMMOITIES N.E.C. . . . .	(X)	1 753	(X)	4.7		TOTAL <sup>2</sup> . . . . .	5	1 676	(X)	100.0
	FRESH FRUITS AND VEGETABLES (SIC 5048)						OTHER PRODUCTS (SIC 5099 PT.)				
	TOTAL . . . . .	67	44 097	(X)	100.0		TOTAL <sup>2</sup> . . . . .	6	2 052	(X)	100.0
2710	FRESH FRUITS, VEGETABLES . . . .	67	39 537	89.7	89.7		FLOWERS, FLORIST'S SUPPLIES. . .	6	2 052	100.0	100.0
2711	FRESH FRUITS, BERRIES, MELONS.	28	10 508	75.5	23.8	9110	CUT FLOWERS, POTTEO PLANTS . .	6	1 835	89.4	89.4
2712	FRESH VEGETABLES . . . . .	50	29 029	75.2	65.8	9111	OTHER COMMOITIES. . . . .	(X)	217	(X)	10.6
	COMMOITIES N.E.C. . . . .	(X)	4 560	(X)	10.3						
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)										
	TOTAL . . . . .	1	(0)	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 5C. Assemblers of Farm Products--Geographic Divisions, by Kind of Business: 1967-Con.

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	MIDDLE ATLANTIC DAIRY PRODUCTS (SIC 5043)						MIDDLE ATLANTIC--CONTINUED GRAIN (SIC 5053)				
	TOTAL . . . . .	49	91 799	(X)	100.0		TOTAL <sup>2</sup> . . . . .	73	33 585	(X)	100.0
2210	BUTTER AND CHEESE. . . . .	10	6 905	79.7	7.5		LIVESTOCK (SIC 5054)				
2230	MILK, CREAM (FLUID). . . . .	43	78 427	90.7	85.4						
2240	OTHER DAIRY PRODUCTS . . . . .	7	5 124	61.5	5.6						
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	5	109	1.3	.1						
	COMMODITIES N.E.C. . . . .	(X)	1 234	(X)	1.3						
							TOTAL . . . . .	50	37 165	(X)	100.0
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					3130	LIVESTOCK (EXCEPT HORSES, MULES)	50	36 209	97.4	97.4
						3131	CATTLE, CALVES . . . . .	44	21 733	72.6	58.5
						3133	HOGS . . . . .	19	14 137	82.7	38.0
	TOTAL . . . . .	100	58 643	(X)	100.0		OTHER COMMODITIES. . . . .	(X)	340	(X)	.9
2210	BUTTER AND CHEESE. . . . .	8	381	10.3	.6		COMMODITIES N.E.C. . . . .	(X)	956	(X)	2.6
2310	EGGS (SHELL) . . . . .	85	50 355	92.6	85.9		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
2320	POULTRY. . . . .	33	5 932	97.1	10.1		TOTAL . . . . .	19	8 880	(X)	100.0
2321	LIVE POULTRY . . . . .	30	5 589	94.0	9.5		TOBACCO (LEAF) . . . . .	7	5 474	94.3	61.6
	OTHER COMMODITIES. . . . .	(X)	342	(X)	.6		OTHER INEDIBLE FARM PRODUCTS . .	6	2 452	91.6	27.6
	COMMODITIES N.E.C. . . . .	(X)	1 975	(X)	3.4	3220	COMMODITIES N.E.C. . . . .	(X)	954	(X)	10.7
						3270					
	FRESH FRUITS AND VEGETABLES (SIC 5048)						FARM SUPPLIES (SIC 5099 PT.)				
	TOTAL . . . . .	121	78 707	(X)	100.0		TOTAL . . . . .	27	15 803	(X)	100.0
2710	FRESH FRUITS, VEGETABLES . . . . .	121	75 261	95.6	95.6	3120	GRAINS, BEANS, ETC.. . . . .	7	1 284	61.3	8.1
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	56	20 881	88.9	26.5	8710	HAY, STRAW, ALFALFA, OTHER . . . . .	10	2 030	79.5	12.8
2712	FRESH VEGETABLES . . . . .	89	54 380	82.4	69.1	8740	FERTILIZER, FERTILIZER MATERIALS	7	531	34.6	3.4
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	6	677	9.0	.9		SEEDS. . . . .	13	4 899	100.0	31.0
8740	FERTILIZER, FERTILIZER MATERIALS	4	696	13.8	.9		FLOWER SEEDS AND BULBS . . . . .	5	2 267	64.1	14.3
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	8	629	7.6	.8	8760	OTHER COMMODITIES. . . . .	(X)	2 632	(X)	16.7
	COMMODITIES N.E.C. . . . .	(X)	1 444	(X)	1.8	8767	COMMODITIES N.E.C. . . . .	(X)	7 059	(X)	44.7
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)						OTHER PRODUCTS (SIC 5099 PT.)				
	TOTAL <sup>2</sup> . . . . .	5	3 101	(X)	100.0		TOTAL . . . . .	26	11 142	(X)	100.0
	COTTON (SIC 5052)					9110	FLOWERS, FLORIST'S SUPPLIES. . .	24	9 295	99.4	83.4
	TOTAL . . . . .	1	(D)	(X)	100.0	9111	CUT FLOWERS, POTTEE PLANTS . .	21	6 840	95.4	61.4
						9112	FLORIST'S SUPPLIES (NURSERY) . .	9	2 455	53.7	22.0
							COMMODITIES N.E.C. . . . .	(X)	1 847	(X)	16.6

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 5C. Assemblers of Farm Products--Geographic Divisions, by Kind of Business: 1967--Con.

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
EAST NORTH CENTRAL											
DAIRY PRODUCTS (SIC 5043)											
TOTAL . . . . . 39 70 637 (X) 100.0											
2210	BUTTER AND CHEESE. . . . .	16	23 693	51.6	33.5	8720	FEEOS (MIXED AND OTHER). . . . .	757	67 194	7.9	3.8
2220	ICE CREAM, ICES. . . . .	4	649	10.0	.9	8721	POULTRY, LIVESTOCK FEEO MIXEO.	356	26 910	6.4	1.5
2230	MILK, CREAM (FLUID). . . . .	28	34 437	61.3	48.8	8722	FEEOS BOUGHT AND SOLD. . . . .	589	40 284	6.3	2.3
2240	OTHER DAIRY PRODUCTS. . . . .	17	10 455	30.0	14.8	8730	FEEO INGREDIENTS. . . . .	321	11 793	3.5	.7
8720	FEEOS (MIXEO AND OTHER). . . . .	4	132	2.3	.2	8740	FERTILIZER, FERTILIZER MATERIALS	641	47 816	6.6	2.7
9930	OTHER LABOR, SERVICE RECEIPTS. .	5	100	1.3	.1	8750	AGRICULTURAL CHEMICALS. . . . .	440	9 406	1.7	.5
	COMMOOITIES N.E.C. . . . .	(X)	1 171	(X)	1.7	8760	SEEO. . . . .	579	10 421	1.5	.6
POULTRY AND POULTRY PRODUCTS (SIC 5044)											
TOTAL . . . . . 147 69 053 (X) 100.0											
2210	BUTTER AND CHEESE. . . . .	13	604	7.6	.9	9920	COMMOOITY CREDIT RECEIPTS. . .	172	1 969	1.4	.1
2230	MILK, CREAM (FLUID). . . . .	8	96	16.6	.1	9930	OTHER LABOR, SERVICE RECEIPTS. .	998	31 213	2.9	1.8
2310	EGGS (SHELL) . . . . .	129	57 563	92.6	83.4		COMMOOITIES N.E.C. . . . .	(X)	27 686	(X)	1.6
2320	POULTRY. . . . .	52	9 081	61.9	13.2	LIVESTOCK (SIC 5054)					
2321	LIVE POULTRY. . . . .	43	7 519	61.2	10.9	TOTAL . . . . . 393 646 615 (X) 100.0					
2322	DRESSEO POULTRY (KILLED). . . . .	6	230	21.4	.3	3130	LIVESTOCK (EXCEPT HORSES, MULES)	393	643 661	99.5	99.5
2323	DRESSEO POULTRY (RESALES). . . . .	16	1 332	22.8	1.9	3131	CATTLE, CALVES . . . . .	227	155 646	49.6	24.1
8720	FEEOS (MIXEO AND OTHER). . . . .	16	637	8.2	.9	3132	SHEEP, LAMBS . . . . .	73	16 209	11.7	2.5
	COMMOOITIES N.E.C. . . . .	(X)	1 072	(X)	1.6	3133	HOGS . . . . .	314	464 898	82.3	71.9
FRESH FRUITS AND VEGETABLES (SIC 5048)											
TOTAL . . . . . 82 50 079 (X) 100.0											
2710	FRESH FRUITS, VEGETABLES. . . . .	82	48 762	97.8	97.8	3134	OTHER LIVESTOCK. . . . .	6	6 909	91.6	1.1
2711	FRESH FRUITS, BERRIES, MELONS. .	44	21 970	83.3	43.9	8720	FEEOS (MIXEO AND OTHER). . . . .	18	708	1.9	.1
2712	FRESH VEGETABLES. . . . .	51	26 973	80.8	53.9	8722	FEEOS BOUGHT AND SOLD. . . . .	16	604	2.1	.1
8740	FERTILIZER, FERTILIZER MATERIALS	4	164	7.5	.3		OTHER COMMOOITIES. . . . .	(X)	104	(X)	(Z)
9930	OTHER LABOR, SERVICE RECEIPTS. .	6	253	5.6	.5	COMMOOITIES N.E.C. . . . . (X) 2 246 (X) .3					
	COMMOOITIES N.E.C. . . . .	(X)	700	(X)	1.4	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					
TOTAL . . . . . 37 19 317 (X) 100.0											
3120	GRAINS, BEANS, ETC.. . . . .	67	20 813	41.1	24.2	3130	LIVESTOCK (EXCEPT HORSES, MULES)	4	825	14.0	4.3
3130	LIVESTOCK (EXCEPT HORSES, MULES)	30	2 864	10.0	.2	3210	HIDES, SKINS, PELTS. . . . .	14	3 817	61.3	19.8
3133	HOGS . . . . .	19	2 188	7.1	.1	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	18	3 956	65.0	20.5
	OTHER COMMODITIES. . . . .	(X)	675	(X)	(Z)	3231	RAW WOOL . . . . .	17	3 702	63.1	19.2
6510	GASOLINE, KEROSENE. . . . .	76	7 278	7.5	.4		OTHER COMMOOITIES. . . . .	(X)	255	(X)	1.3
8710	HAY, STRAW, ALFALFA, OTHER. . . .	138	3 233	2.2	.2	3270	OTHER INEDIBLE FARM PRODUCTS. .	8	6 028	77.6	31.2
						9930	OTHER LABOR, SERVICE RECEIPTS. .	5	91	3.7	.5
							COMMOOITIES N.E.C. . . . .	(X)	4 600	(X)	23.8
GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)											
TOTAL . . . . . 9 7 463 (X) 100.0											
2960	FOODS (EXC. AS SPECIFIED ABOVE). .	5	2 077	100.0	27.8	FARM SUPPLIES (SIC 5099 PT.)					
	COMMODITIES N.E.C. . . . .	(X)	5 386	(X)	72.2	TOTAL . . . . . 114 85 882 (X) 100.0					
COTTON (SIC 5052)											
TOTAL . . . . . 1 (0) (X) 100.0											
GRAIN (SIC 5053)											
TOTAL . . . . . 1 704 1 759 137 (X) 100.0											
3120	GRAINS, BEANS, ETC.. . . . .	1 704	1 538 264	87.4	87.4	OTHER PRODUCTS (SIC 5099 PT.)					
3130	LIVESTOCK (EXCEPT HORSES, MULES)	30	2 864	10.0	.2	TOTAL . . . . . 23 10 951 (X) 100.0					
3133	HOGS . . . . .	19	2 188	7.1	.1	9110	FLOWERS, FLORIST'S SUPPLIES. . .	20	8 861	100.0	80.9
	OTHER COMMODITIES. . . . .	(X)	675	(X)	(Z)	9111	CUT FLOWERS, POTTEO PLANTS. . .	17	7 215	84.5	65.9
6510	GASOLINE, KEROSENE. . . . .	76	7 278	7.5	.4	9112	FLORIST'S SUPPLIES (NURSERY) . .	12	1 647	22.5	15.0
8710	HAY, STRAW, ALFALFA, OTHER. . . .	138	3 233	2.2	.2	COMMOOITIES N.E.C. . . . . (X) 2 090 (X) 19.1					

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<sup>1</sup> Detail may not add to total due to rounding.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 5C. Assemblers of Farm Products--Geographic Divisions, by Kind of Business: 1967-Con

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount <sup>1</sup> (\$1,000)	As percent of total sales of--					Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
WEST NORTH CENTRAL											
DAIRY PRODUCTS (SIC 5043)											
TOTAL . . . . . 67 57 617 (X) 100.0											
2210	BUTTER AND CHEESE. . . . .	25	5 438	18.2	9.4	3120	GRAINS, BEANS, ETC.. . . . .	21	2 451	9.0	.4
2220	ICE CREAM, ICES. . . . .	13	221	1.5	.4	3130	LIVESTOCK (EXCEPT HORSES, MULES)	442	581 745	98.5	98.5
2230	MILK, CREAM (FLUID). . . . .	53	40 308	82.1	70.0	3131	CATTLE, CALVES . . . . .	219	165 518	55.7	28.0
2240	OTHER DAIRY PRODUCTS . . . . .	21	7 398	37.1	12.8	3132	SHEEP, LAMBS . . . . .	55	10 349	14.1	1.8
2310	EGGS (SHELL) . . . . .	10	297	9.8	.5	3133	HOGS . . . . .	365	402 359	82.4	68.1
8720	FEEDS (MIXED AND OTHER). . . . .	13	1 200	7.2	2.1	3134	OTHER LIVESTOCK. . . . .	5	3 519	46.1	.6
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	12	289	2.3	.5	8720	FEEDS (MIXED AND OTHER). . . . .	32	2 163	4.9	.4
	COMMODITIES N.E.C. . . . .	(X)	2 466	(X)	4.3	8721	POULTRY, LIVESTOCK FEED MIXED.	7	753	2.7	.1
						8722	FEEDS BOUGHT AND SOLD. . . . .	27	1 411	3.3	.2
POULTRY AND POULTRY PRODUCTS (SIC 5044)											
TOTAL . . . . . 289 92 925 (X) 100.0											
2210	BUTTER AND CHEESE. . . . .	17	258	7.3	.3	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					
2230	MILK, CREAM (FLUID). . . . .	55	1 123	8.8	1.2	TOTAL . . . . . 38 19 559 (X) 100.0					
2310	EGGS (SHELL) . . . . .	268	76 801	85.3	82.6	3120	GRAINS, BEANS, ETC.. . . . .	7	3 837	50.7	19.6
2320	POULTRY. . . . .	159	10 299	24.3	11.1	3210	HIDES, SKINS, PELTS. . . . .	13	1 601	46.0	8.2
8720	FEEDS (MIXED AND OTHER). . . . .	75	2 377	11.5	2.6	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	21	4 996	60.5	25.5
	COMMODITIES N.E.C. . . . .	(X)	2 067	(X)	2.2	3231	RAW WOOL . . . . .	19	4 566	58.6	23.3
							OTHER COMMODITIES. . . . .	(X)	430	(X)	2.2
FRESH FRUITS AND VEGETABLES (SIC 5048)											
TOTAL . . . . . 39 18 034 (X) 100.0											
2710	FRESH FRUITS, VEGETABLES . . . . .	39	17 732	98.3	98.3	3270	OTHER INEOIBLE FARM PRODUCTS . .	7	3 269	89.3	16.7
2711	FRESH FRUITS, BERRIES, MELONS.	18	4 387	82.0	24.3	8720	FEEDS (MIXED AND OTHER). . . . .	7	787	10.3	4.0
2712	FRESH VEGETABLES . . . . .	30	13 346	80.6	74.0	8722	FEEDS BOUGHT AND SOLD. . . . .	5	495	7.9	2.5
	COMMODITIES N.E.C. . . . .	(X)	302	(X)	1.7		OTHER COMMODITIES. . . . .	(X)	292	(X)	1.5
GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)											
TOTAL . . . . . 4 (0) (X) 100.0											
COTTON (SIC 5052)											
TOTAL . . . . . 3 (0) (X) 100.0											
3110	COTTON (RAW) INCL. LINTERS . . . . .	3	(0)	71.5	71.5	8750	AGRICULTURAL CHEMICALS . . . . .	61	3 827	7.5	3.9
	COMMODITIES N.E.C. . . . .	(X)	(0)	(X)	28.5	8751	WEEO KILL, SOIL CONDITIONERS.	46	3 294	7.7	3.3
						8752	INSECT., FUNGICIDES, PESTICIDE	30	533	2.5	.5
GRAIN (SIC 5053)											
TOTAL . . . . . 3 237 2 554 144 (X) 100.0											
3120	GRAINS, BEANS, ETC.. . . . .	3 237	2 156 285	84.4	84.4	8760	SEEDS. . . . .	95	24 320	42.7	24.7
3130	LIVESTOCK (EXCEPT HORSES, MULES)	62	11 271	14.2	.4	8761	SORGHUM SEEO. . . . .	49	6 217	18.0	6.3
3131	CATTLE, CALVES . . . . .	35	3 797	7.1	.1	8762	SEEO CORN. . . . .	35	4 122	17.5	4.2
3133	HOGS . . . . .	36	7 372	17.6	.3	8763	CEREAL GRAIN SEEO. . . . .	35	1 307	6.3	1.3
	OTHER COMMODITIES. . . . .	(X)	103	(X)	(2)	8764	FIELD SEEO FOR FORAGE/PASTURE.	61	10 582	24.2	10.7
3240	OIL SEEO. OIL NUTS, OIL KERNELS	91	8 387	8.1	.3	8765	FINE SEEO. FOR LAWN AND TURF .	25	900	4.8	.9
6510	GASOLINE, KEROSENE . . . . .	221	14 099	7.0	.6		VEGETABLE SEEO. . . . .	19	732	5.2	.7
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	247	5 444	2.5	.2		OTHER COMMODITIES. . . . .	(X)	461	(X)	.5
8720	FEEO. (MIXED AND OTHER). . . . .	1 703	133 989	9.6	5.2	9760	MISCELLANEOUS LINES. . . . .	21	406	3.3	.4
8721	POULTRY, LIVESTOCK FEED MIXED.	545	52 334	9.4	2.0	9930	OTHER LABOR, SERVICE RECEIPTS. .	34	1 625	4.4	1.6
8722	FEEO. BOUGHT AND SOLO. . . . .	1 416	81 655	7.6	3.2		COMMODITIES N.E.C. . . . .	(X)	1 847	(X)	1.9
8730	FEED INGREDIOENTS . . . . .	461	18 117	4.1	.7	OTHER PRODUCTS (SIC 5099 PT.)					
8740	FERTILIZER, FERTILIZER MATERIALS	1 446	86 388	6.8	3.4	TOTAL . . . . . 9 2 828 (X) 100.0					
8750	AGRICULTURAL CHEMICALS . . . . .	937	13 949	1.4	.5	9110	FLOWERS, FLORIST'S SUPPLIES. . .	6	2 238	80.6	79.1
8760	SEEO. . . . .	1 128	16 081	1.5	.6	9111	CUT FLOWERS, POTTEO PLANTS . .	5	1 708	81.6	60.4
9920	COMMODITY CREDIT RECEIPTS. . . . .	1 601	15 202	1.0	.6		OTHER COMMODITIES. . . . .	(X)	530	(X)	18.7
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	2 052	48 210	2.6	1.9	COMMODITIES N.E.C. . . . . (X) 590 (X) 20.9					
	COMMODITIES N.E.C. . . . .	(X)	26 722	(X)	1.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
 Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 5C. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1967—Con.

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	SOUTH ATLANTIC						SOUTH ATLANTIC--CONTINUED				
	DAIRY PRODUCTS (SIC 5043)					8720	FEEOS (MIXED AND OTHER) . . . . .	48	4 968	13.3	4.1
						8721	POULTRY, LIVESTOCK FEEO MIXED.	27	3 215	10.4	2.6
						8722	FEEOS BOUGHT AND SOLD . . . . .	33	1 752	11.3	1.4
	TOTAL . . . . .	26	33 238	(X)	100.0	8730	FEEO INGREDIENTS . . . . .	16	508	3.7	.4
2210	BUTTER AND CHEESE. . . . .	10	633	8.5	1.9	8740	FERTILIZER, FERTILIZER MATERIALS	37	3 324	11.0	2.7
2230	MILK, CREAM (FLUID). . . . .	23	26 473	91.4	79.6	8750	AGRICULTURAL CHEMICALS . . . . .	23	696	3.7	.6
2310	EGGS (SHELL) . . . . .	6	84	2.2	.3	8760	SEEDS. . . . .	32	1 134	3.4	.9
	COMMOOITIES N.E.C. . . . .	(X)	6 048	(X)	18.2	9920	COMMOOITY CREDIT RECEIPTS. . . .	20	149	1.1	.1
						9930	OTHER LABOR, SERVICE RECEIPTS. .	40	974	4.9	.8
							COMMOOITIES N.E.C. . . . .	(X)	7 558	(X)	6.2
	POULTRY AND POULTRY PRODUCTS (SIC 5044)						LIVESTOCK (SIC 5054)				
	TOTAL . . . . .	48	49 741	(X)	100.0		TOTAL . . . . .	51	61 982	(X)	100.0
2310	EGGS (SHELL) . . . . .	40	35 327	92.4	71.0	3130	LIVESTOCK (EXCEPT HORSES, MULES)	51	61 507	99.2	99.2
2320	POULTRY. . . . .	17	12 493	79.6	25.1	3131	CATTLE, CALVES . . . . .	38	33 476	69.4	54.0
2321	LIVE POULTRY . . . . .	15	11 735	76.1	23.6	3132	SHEEP, LAMBS . . . . .	10	2 156	11.5	3.5
	OTHER COMMOOITIES. . . . .	(X)	758	(X)	1.5	3133	HOGS . . . . .	32	25 589	67.1	41.3
	COMMOOITIES N.E.C. . . . .	(X)	1 921	(X)	3.9		OTHER COMMOOITIES. . . . .	(X)	286	(X)	.5
							COMMOOITIES N.E.C. . . . .	(X)	475	(X)	.8
	FRESH FRUITS AND VEGETABLES (SIC 5048)						FARM PRODUCTS--RAW MATERIALS, N.E.C.. (SIC 5059)				
	TOTAL . . . . .	258	261 596	(X)	100.0		TOTAL . . . . .	114	190 025	(X)	100.0
2710	FRESH FRUITS, VEGETABLES . . . .	258	239 764	91.7	91.7	3120	GRAINS, BEANS, ETC. . . . .	7	3 121	37.2	1.6
2711	FRESH FRUITS, BERRIES, MELONS.	141	131 009	72.6	50.1	3220	TOBACCO (LEAF) . . . . .	32	22 537	80.9	11.9
2712	FRESH VEGETABLES . . . . .	155	108 756	92.6	41.6	3240	OIL SEEDS, OIL NUTS, OIL KERNELS	9	8 528	31.9	4.5
8710	HAY, STRAW, ALFALFA, OTHER . . .	10	1 861	12.2	.7	3250	PEANUTS, UNROASTED . . . . .	47	106 532	83.2	56.1
8740	FERTILIZER, FERTILIZER MATERIALS	8	501	18.1	.2	3260	NUTS (EDIBLE) SHELLEO-UNSHELLEO.	17	22 357	74.6	11.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	16	4 285	10.1	1.6	8720	FEEOS (MIXED AND OTHER) . . . . .	5	930	16.6	.5
	COMMOOITIES N.E.C. . . . .	(X)	15 185	(X)	5.8	8730	FEEO INGREDIENTS . . . . .	4	3 996	25.9	2.1
						8740	FERTILIZER, FERTILIZER MATERIALS	13	1 567	9.6	.8
	GROCERIES AND RELATEO PRODUCTS, N.E.C. (SIC 5049)					8750	AGRICULTURAL CHEMICALS . . . . .	10	511	4.0	.3
	TOTAL . . . . .	3	(0)	(X)	100.0	8760	SEEDS. . . . .	18	3 727	13.6	2.0
						9920	COMMOOITY CREDIT RECEIPTS. . . .	22	4 829	7.3	2.5
	COTTON (SIC 5052)					9930	OTHER LABOR, SERVICE RECEIPTS. .	29	1 552	2.6	.8
	TOTAL . . . . .	39	61 437	(X)	100.0		COMMOOITIES N.E.C. . . . .	(X)	9 838	(X)	5.2
							FARM SUPPLIES (SIC 5099 PT.)				
	TOTAL . . . . .	39	61 437	(X)	100.0		TOTAL . . . . .	41	24 158	(X)	100.0
3110	COTTON (RAW) INCL. LINTERS . . .	39	58 626	95.4	95.4	3120	GRAINS, BEANS, ETC. . . . .	17	4 053	34.8	16.8
8740	FERTILIZER, FERTILIZER MATERIALS	8	1 024	20.7	1.7	3240	OIL SEEDS, OIL NUTS, OIL KERNELS	3	166	4.7	.7
8750	AGRICULTURAL CHEMICALS . . . . .	7	361	9.2	.6	8720	FEEOS (MIXED AND OTHER) . . . . .	14	5 787	46.5	24.0
	COMMOOITIES N.E.C. . . . .	(X)	1 426	(X)	2.3	8730	FEEO INGREDIENTS . . . . .	6	962	50.6	4.0
						8740	FERTILIZER, FERTILIZER MATERIALS	14	1 054	20.7	4.4
	GRAIN (SIC 5053)					8750	AGRICULTURAL CHEMICALS . . . . .	15	573	9.0	2.4
	TOTAL . . . . .	142	122 336	(X)	100.0	8760	SEEDS. . . . .	27	9 654	61.8	40.0
3120	GRAINS, BEANS, ETC. . . . .	142	101 731	83.2	83.2		COMMOOITIES N.E.C. . . . .	(X)	1 909	(X)	7.9
3130	LIVESTOCK (EXCEPT HORSES, MULES)	6	858	12.2	.7		OTHER PRODUCTS (SIC 5099 PT.)				
3131	CATTLE, CALVES . . . . .	5	112	2.3	.1		TOTAL . . . . .	31	10 479	(X)	100.0
3133	HOGS . . . . .	4	745	11.7	.6	9110	FLOWERS, FLORIST'S SUPPLIES. . .	21	6 496	87.8	62.0
	OTHER COMMOOITIES. . . . .	(X)	2	(X)	(2)	9111	CUT FLOWERS, POTTEO PLANTS . . .	18	5 203	75.8	49.7
3240	OIL SEEDS, OIL NUTS, OIL KERNELS	5	348	6.0	.3	9112	FLORIST'S SUPPLIES (NURSERY) . .	12	1 293	29.4	12.3
8710	HAY, STRAW, ALFALFA, OTHER . . .	6	88	3.8	.1	9920	COMMOOITY CREDIT RECEIPTS. . . .	6	1 827	65.9	17.4
						9930	OTHER LABOR, SERVICE RECEIPTS. .	9	1 490	48.4	14.2
							COMMOOITIES N.E.C. . . . .	(X)	666	(X)	6.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Detail may not add to total due to rounding.

N/A Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 5C. Assemblers of Farm Products--Geographic Divisions, by Kind of Business: 1967-Con.

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	EAST SOUTH CENTRAL					EAST SOUTH CENTRAL--CONTINUED					
	DAIRY PRODUCTS (SIC 5043)					LIVESTOCK (SIC 5054)					
	TOTAL . . . . .	4	(0)	(X)	100.0	TOTAL . . . . .	47	108 232	(X)	100.0	
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					3130 LIVESTOCK (EXCEPT HORSES, MULES)	47	103 167	95.3	95.3	
	TOTAL . . . . .	22	16 029	(X)	100.0	3131 CATTLE, CALVES . . . . .	39	82 197	77.8	75.9	
2310 EGGS (SHELL) . . . . .		17	11 259	89.0	70.2	3132 SHEEP, LAMBS . . . . .	11	754	2.4	.7	
2320 POULTRY . . . . .		9	4 031	94.7	25.1	3133 HOGS . . . . .	31	20 127	25.4	18.6	
COMMOITIES N.E.C. . . . .		(X)	739	(X)	4.6	OTHER COMMOITIES . . . . .	(X)	90	(X)	.1	
	FRESH FRUITS AND VEGETABLES (SIC 5048)					8720 FEEDS (MIXED AND OTHER) . . . . .	7	221	4.6	.2	
	TOTAL . . . . .	30	9 533	(X)	100.0	8722 FEEDS BOUGHT AND SOLO . . . . .	6	211	4.6	.2	
2710 FRESH FRUITS, VEGETABLES . . . . .		30	9 460	99.2	99.2	OTHER COMMOITIES . . . . .	(X)	10	(X)	(Z)	
2711 FRESH FRUITS, BERRIES, MELONS . . . . .		16	4 235	61.0	44.4	COMMOITIES N.E.C. . . . .	(X)	4 844	(X)	4.5	
2712 FRESH VEGETABLES . . . . .		22	5 225	61.4	54.8						
COMMOITIES N.E.C. . . . .		(X)	73	(X)	.8	FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)					
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					TOTAL . . . . .	28	33 324	(X)	100.0	
	TOTAL . . . . .	3	(0)	(X)	100.0	3220 TOBACCO (LEAF) . . . . .	9	14 827	92.3	44.5	
	COTTON (SIC 5052)					3240 OIL SEEDS, OIL NUTS, OIL KERNELS . . . . .	3	2 511	94.9	7.5	
	TOTAL . . . . .	46	75 859	(X)	100.0	3250 PEANUTS, UNROASTED . . . . .	9	9 600	75.5	28.8	
3110 COTTON (RAW) INCL. LINTERS . . . . .		46	75 073	99.0	99.0	3260 NUTS (EDIBLE) SHELLED-UNSHELLED . . . . .	3	370	100.0	1.1	
8740 FERTILIZER, FERTILIZER MATERIALS . . . . .		4	210	3.0	.3						
8750 AGRICULTURAL CHEMICALS . . . . .		4	56	1.0	.1	8720 FEEDS (MIXED AND OTHER) . . . . .	3	125	4.7	.4	
COMMOITIES N.E.C. . . . .		(X)	520	(X)	.7	8740 FERTILIZER, FERTILIZER MATERIALS . . . . .	4	365	7.1	1.1	
	GRAIN (SIC 5053)					8750 AGRICULTURAL CHEMICALS . . . . .	3	67	1.3	.2	
	TOTAL . . . . .	109	100 562	(X)	100.0	8760 SEEDS . . . . .	6	1 400	14.1	4.2	
3120 GRAINS, BEANS, ETC. . . . .		109	94 985	94.5	94.5	9930 OTHER LABOR, SERVICE RECEIPTS . . . . .	7	324	5.0	1.0	
8720 FEEDS (MIXED AND OTHER) . . . . .		24	1 779	8.4	1.8	COMMOITIES N.E.C. . . . .	(X)	3 735	(X)	11.2	
8721 POULTRY, LIVESTOCK FEED MIXED . . . . .		7	703	14.2	.7						
8722 FEEDS BOUGHT AND SOLO . . . . .		21	1 076	5.9	1.1	FARM SUPPLIES (SIC 5099 PT.)					
8740 FERTILIZER, FERTILIZER MATERIALS . . . . .		16	767	4.9	.8	TOTAL . . . . .	24	11 928	(X)	100.0	
8750 AGRICULTURAL CHEMICALS . . . . .		13	373	2.2	.4	3120 GRAINS, BEANS, ETC. . . . .	10	3 175	31.4	26.6	
8760 SEEDS . . . . .		21	1 218	5.5	1.2	8720 FEEDS (MIXED AND OTHER) . . . . .	9	656	10.2	5.5	
9930 OTHER LABOR, SERVICE RECEIPTS . . . . .		22	546	2.6	.5	8722 FEEDS BOUGHT AND SOLO . . . . .	8	495	7.6	4.1	
COMMOITIES N.E.C. . . . .		(X)	894	(X)	.9	OTHER COMMOITIES . . . . .	(X)	161	(X)	1.3	
						8740 FERTILIZER, FERTILIZER MATERIALS . . . . .	7	457	7.1	3.8	
						8750 AGRICULTURAL CHEMICALS . . . . .	8	432	4.5	3.6	
						8760 SEEDS . . . . .	17	5 361	48.0	44.9	
						COMMOITIES N.E.C. . . . .	(X)	1 847	(X)	15.5	
						OTHER PRODUCTS (SIC 5099 PT.)					
						TOTAL <sup>2</sup> . . . . .	6	2 177	(X)	100.0	
						9110 FLOWERS, FLORIST'S SUPPLIES . . . . .	6	2 177	100.0	100.0	
						9111 CUT FLOWERS, POTTEO PLANTS . . . . .	6	1 483	68.1	68.1	
						9112 FLORIST'S SUPPLIES (NURSERY) . . . . .	4	694	33.3	31.9	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

TABLE 5C. Assemblers of Farm Products-Geographic Divisions, by Kind of Business: 1967-Con.

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	WEST SOUTH CENTRAL					WEST SOUTH CENTRAL--CONTINUED					
	DAIRY PRODUCTS (SIC 5043)					3240 OIL SEEDS, OIL NUTS, OIL KERNELS	8	1 642	16.6	.4	
						5510 GASOLINE, KEROSENE . . . . .	17	981	5.8	.2	
						8710 HAY, STRAW, ALFALFA, OTHER . . . .	16	467	4.7	.1	
	TOTAL <sup>2</sup> . . . . .	5	4 542	(X)	100.0	8720 FEEDS (MIXED AND OTHER) . . . . .	140	10 505	9.6	2.5	
						8721 POULTRY, LIVESTOCK FEED MIXED.	56	4 784	10.1	1.1	
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					8722 FEEDS BOUGHT AND SOLD . . . . .	113	5 721	6.1	1.3	
						8730 FEED INGREDIENTS . . . . .	45	1 578	4.0	.4	
	TOTAL <sup>2</sup> . . . . .	37	13 632	(X)	100.0	8740 FERTILIZER, FERTILIZER MATERIALS	134	9 177	8.0	2.2	
						8750 AGRICULTURAL CHEMICALS . . . . .	78	1 942	2.9	.5	
						8760 SEEDS . . . . .	124	3 384	2.9	.8	
						9920 COMMODITY CREDIT RECEIPTS . . . .	165	3 641	2.7	.9	
	FRESH FRUITS AND VEGETABLES (SIC 5048)					9930 OTHER LABOR, SERVICE RECEIPTS . .	226	6 268	3.3	1.5	
						COMMODITIES N.E.C. . . . .	(X)	4 744	(X)	1.1	
	TOTAL . . . . .	68	25 282	(X)	100.0						
						LIVESTOCK (SIC 5054)					
2710	FRESH FRUITS, VEGETABLES . . . . .	68	24 407	96.5	96.5		TOTAL . . . . .	35	36 177	(X)	100.0
2711	FRESH FRUITS, BERRIES, MELONS . . .	37	8 138	58.2	32.2	3130 LIVESTOCK (EXCEPT HORSES, MULES)	35	36 049	99.6	99.6	
2712	FRESH VEGETABLES . . . . .	47	16 269	82.2	64.4	3131 CATTLE, CALVES . . . . .	28	23 014	71.1	63.6	
	COMMODITIES N.E.C. . . . .	(X)	875	(X)	3.5	3132 SHEEP, LAMBS . . . . .	5	735	16.8	2.0	
						3133 HOGS . . . . .	15	12 207	100.0	33.7	
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					OTHER COMMODITIES . . . . .	(X)	92	(X)	.3	
	TOTAL . . . . .	9	6 980	(X)	100.0	COMMODITIES N.E.C. . . . .	(X)	128	(X)	.4	
2960	FOODS (EXC. AS SPECIFIED ABOVE), COMMODITIES N.E.C. . . . .	4	3 920	83.1	56.2		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
		(X)	3 060	(X)	43.8		TOTAL <sup>2</sup> . . . . .	47	39 192	(X)	100.0
	COTTON (SIC 5052)						FARM SUPPLIES (SIC 5099 PT.)				
	TOTAL . . . . .	79	80 628	(X)	100.0		TOTAL . . . . .	64	35 825	(X)	100.0
3110	COTTON (RAW) INCL. LINTERS . . . . .	79	79 331	98.4	98.4	3120 GRAINS, BEANS, ETC. . . . .	22	3 998	39.7	11.2	
8740	FERTILIZER, FERTILIZER MATERIALS	7	151	18.1	.2	6510 GASOLINE, KEROSENE . . . . .	4	193	8.9	.5	
8750	AGRICULTURAL CHEMICALS . . . . .	6	192	10.0	.2	8710 HAY, STRAW, ALFALFA, OTHER . . . .	10	1 714	77.4	4.8	
	COMMODITIES N.E.C. . . . .	(X)	954	(X)	1.2	8720 FEEDS (MIXED AND OTHER) . . . . .	27	6 710	50.9	18.7	
						8730 FEED INGREDIENTS . . . . .	11	1 098	30.6	3.1	
	GRAIN (SIC 5053)					8740 FERTILIZER, FERTILIZER MATERIALS	30	1 593	8.2	4.4	
	TOTAL . . . . .	536	426 763	(X)	100.0	8750 AGRICULTURAL CHEMICALS . . . . .	21	1 769	8.2	2.1	
3120	GRAINS, BEANS, ETC. . . . .	536	381 773	89.5	89.5	8760 SEEDS . . . . .	37	17 795	70.2	49.7	
3130	LIVESTOCK (EXCEPT HORSES, MULES)	11	661	13.3	.2	9930 OTHER LABOR, SERVICE RECEIPTS . .	10	215	6.2	.6	
3131	CATTLE, CALVES . . . . .	9	507	7.1	.1	COMMODITIES N.E.C. . . . .	(X)	1 740	(X)	4.9	
	OTHER COMMODITIES . . . . .	(X)	154	(X)	(2)		OTHER PRODUCTS (SIC 5099 PT.)				
							TOTAL <sup>2</sup> . . . . .	9	3 670	(X)	100.0
Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.											
<sup>1</sup> Detail may not add to total due to rounding.											
<sup>2</sup> Commodity line detail withheld due to insufficient reporting.											

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup>Detail may not add to total due to rounding.<sup>2</sup>Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



TABLE 5C. Assemblers of Farm Products-Geographic Divisions, by Kind of Business: 1967-Con.

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>2</sup>					Establishments handling the line	All establishments <sup>2</sup>
2310	MOUNTAIN DAIRY PRODUCTS (SIC 5043)						MOUNTAIN--CONTINUED				
	TOTAL . . . . .	4	(0)	(X)	100.0		LIVESTOCK (SIC 5054)				
	POULTRY AND POULTRY PRODUCTS (SIC 5044)					3130	LIVESTOCK, (EXCEPT HORSES, MULES)	25	43 150	(X)	100.0
	TOTAL . . . . .	12	4 447	(X)	100.0	3131	CATTLE, CALVES . . . . .	22	41 834	97.0	97.0
	EGGS (SHELL) . . . . .	11	4 164	93.6	93.6	3132	SHEEP, LAMBS . . . . .	7	37 697	88.4	87.4
	COMMOOITIES N.E.C. . . . .	(X)	283	(X)	6.4	3133	HOGS . . . . .	10	897	8.7	2.1
	FRESH FRUITS AND VEGETABLES (SIC 5048)						OTHER COMMOOITIES. . . . .	(X)	3 215	19.7	7.5
	TOTAL . . . . .	120	104 700	(X)	100.0		COMMOOITIES N.E.C. . . . .	(X)	25	(X)	.1
	FRESH FRUITS, VEGETABLES . . . . .	120	102 315	97.7	97.7		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
	FRESH FRUITS, BERRIES, MELONS. . . . .	48	45 276	84.0	43.2		TOTAL . . . . .	16	11 434	(X)	100.0
2710	FRESH FRUITS, BERRIES, MELONS. . . . .	85	57 039	86.0	54.5	3210	HIDES, SKINS, PELTS. . . . .	5	220	24.6	1.9
2712	FRESH FRUITS, BERRIES, MELONS. . . . .	85	57 039	86.0	54.5	3230	WOOL, MOHAIRS (RAW), TOPS, NOILS)	7	3 473	79.5	30.4
8740	FERTILIZER, FERTILIZER MATERIALS	9	1 042	18.5	1.0		COMMOOITIES N.E.C. . . . .	(X)	7 741	(X)	67.7
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	10	481	7.3	.5		FARM SUPPLIES (SIC 5099 PT.)				
	COMMOOITIES N.E.C. . . . .	(X)	862	(X)	.8		TOTAL . . . . .	59	39 335	(X)	100.0
	GROCERIES AND RELATEO PRODUCTS, N.E.C. (SIC 5049)					3120	GRAINS, BEANS, ETC. . . . .	24	6 092	34.0	15.5
	TOTAL <sup>2</sup> . . . . .	9	10 125	(X)	100.0	8710	HAY, STRAW, ALFALFA, OTHER . . . . .	16	5 863	52.0	14.9
	COTTON (SIC 5052)					8720	FEEDS (MIXED AND OTHER) . . . . .	19	3 331	41.4	8.5
	TOTAL . . . . .	5	5 184	(X)	100.0	8721	POULTRY, LIVESTOCK FEEO MIXED. . . . .	9	1 836	34.5	4.7
3110	COTTON (RAW) INCL. LINTERS . . . . .	5	5 180	99.9	99.9	8722	FEEOs BOUGHT AND SOLO. . . . .	13	1 494	48.1	3.8
	COMMODITIES N.E.C. . . . .	(X)	4	(X)	.1	8730	FEEO INGREGOIENTS . . . . .	7	357	13.4	.9
	GRAIN (SIC 5053)					8740	FERTILIZER, FERTILIZER MATERIALS	16	992	12.8	2.5
	TOTAL . . . . .	506	381 532	(X)	100.0	8750	AGRICULTURAL CHEMICALS . . . . .	23	886	5.1	2.3
3120	GRAINS, BEANS, ETC. . . . .	506	324 996	85.2	85.2	8760	SEEOs . . . . .	36	19 862	81.5	50.5
3130	LIVESTOCK (EXCEPT HORSES, MULES)	11	2 471	13.0	.6	8761	SORGHUM SEEOs . . . . .	15	3 379	43.8	8.6
6510	GASOLINE, KEROSENE . . . . .	41	2 304	5.8	.6	8762	SEEO CORN. . . . .	15	2 800	27.3	7.1
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	52	1 407	3.0	.4	8763	CEREAL GRAIN SEEOs . . . . .	13	2 268	22.2	5.8
8720	FEEOs (MIXED AND OTHER) . . . . .	231	16 802	8.4	4.4	8764	FIELO SEEO FOR FORAGE/PASTURE. . . . .	19	7 626	81.5	19.4
8721	POULTRY, LIVESTOCK FEED MIXEO. . . . .	73	5 079	7.1	1.3	8765	FINE SEEOs FOR LAWN AND TURF . . . . .	12	921	12.7	2.3
8722	FEEOs BOUGHT AND SOLO. . . . .	195	11 723	7.1	3.1	8766	VEGETABLE SEEOs. . . . .	12	2 690	24.1	6.8
8730	FEEO INGREGOIENTS . . . . .	79	2 594	3.8	.7	8767	FLOWER SEEOs AND BULBS . . . . .	4	178	6.4	.5
8740	FERTILIZER, FERTILIZER MATERIALS	208	10 715	5.8	2.8	9760	MISCELLANEOUS LINES. . . . .	4	39	1.2	.1
8750	AGRICULTURAL CHEICALS . . . . .	161	2 384	1.4	.6	9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	14	419	4.4	1.1
8760	SEEOs. . . . .	166	5 032	3.2	1.3		COMMOOITIES N.E.C. . . . .	(X)	1 494	(X)	3.8
9920	COMMOOITY CREDIT RECEIPTS. . . . .	139	1 254	1.1	.3		OTHER PRODUCTS (SIC 5099 PT.)				
9930	OTHER LABOR, SERVICE RECEIPTS. . . . .	278	5 837	2.7	1.5		TOTAL . . . . .	3	(0)	(X)	100.0
	COMMOOITIES N.E.C. . . . .	(X)	5 736	(X)	1.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 5C. Assemblers of Farm Products--Geographic Divisions, by Kind of Business: 1967--Con.

Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments  (number)	Sales of specified commodity lines		
			Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--					Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments <sup>1</sup>					Establishments handling the line	All establishments <sup>1</sup>
	PACIFIC						PACIFIC--CONTINUEO				
	DAIRY PRODUCTS (SIC 5043)					8720	FEEOS (MIXEO AND OTHER) . . . . .	47	4 574	7.6	2.3
						8721	POULTRY, LIVESTOCK FEEO MIXEO.	22	2 079	4.8	1.0
						8722	FEEOS BOUGHT AND SOLO. . . . .	35	2 495	5.8	1.3
	TOTAL . . . . .	15	34 444	(X)	100.0						
						8730	FEEO INGREGIOENTS . . . . .	14	512	4.9	.3
2210	BUTTER AND CHEESE. . . . .	9	2 780	17.9	8.1	8740	FERTILIZER, FERTILIZER MATERIALS	36	3 466	10.6	1.7
2220	ICE CREAM, ICES. . . . .	5	458	3.8	1.3	8750	AGRICULTURAL CHEMICALS . . . . .	28	656	1.7	.3
2230	MILK, CREAM (FLUID). . . . .	11	17 224	86.3	50.0	8760	SEEOs . . . . .	32	2 964	6.7	1.5
	COMMOOITIES N.E.C. . . . .	(X)	13 982	(X)	40.6	9930	OTHER LABOR, SERVICE RECEIPTS. .	91	6 443	5.7	3.2
							COMMOOITIES N.E.C. . . . .	(X)	1 946	(X)	1.0
	POULTRY AND POULTRY PRODUCTS (SIC 5044)						LIVESTOCK (SIC 5054)				
	TOTAL . . . . .	87	100 303	(X)	100.0		TOTAL . . . . .	27	48 684	(X)	100.0
2110	FROZEN FOODS . . . . .	5	418	6.0	.4	3130	LIVESTOCK (EXCEPT HORSES, MULES)	27	46 826	96.2	96.2
2111	FROZEN FRUITS--JUICES . . . . .	3	235	3.5	.2	3131	CATTLE, CALVES . . . . .	24	43 441	89.2	89.2
	OTHER COMMOOITIES. . . . .	(X)	183	(X)	.2	3132	SHEEP, LAMBS . . . . .	5	304	1.5	.6
						3133	HOGS . . . . .	9	3 049	16.5	6.3
2210	BUTTER AND CHEESE. . . . .	6	773	9.4	.8		OTHER COMMOOITIES. . . . .	(X)	32	(X)	.1
2310	EGGS (SHELL) . . . . .	73	62 423	99.0	62.2		COMMOOITIES N.E.C. . . . .	(X)	1 858	(X)	3.8
2320	POULTRY. . . . .	25	31 017	77.6	30.9		FARM PRODUCTS--RAW MATERIALS, N.E.C. (SIC 5059)				
2321	LIVE POULTRY . . . . .	20	30 089	77.5	30.0		TOTAL <sup>2</sup> . . . . .	20	23 643	(X)	100.0
2323	DRESSED POULTRY (RESALES). . . . .	6	856	3.2	.9		FARM SUPPLIES (SIC 5099 PT.)				
	OTHER COMMOOITIES. . . . .	(X)	72	(X)	.1		TOTAL . . . . .	73	74 012	(X)	100.0
8720	FEEOS (MIXEO AND OTHER). . . . .	8	1 162	23.0	1.2	3120	GRAINS, BEANS, ETC. . . . .	20	4 253	31.4	5.7
	COMMOOITIES N.E.C. . . . .	(X)	4 510	(X)	4.5	6510	GASOLINE, KEROSENE . . . . .	5	590	9.6	.8
	FRESH FRUITS AND VEGETABLES (SIC 5048)					8710	HAY, STRAW, ALFALFA, OTHER . . . . .	32	20 801	50.8	28.1
	TOTAL . . . . .	379	464 983	(X)	100.0	8720	FEEOS (MIXEO AND OTHER) . . . . .	22	10 463	51.6	14.1
2710	FRESH FRUITS, VEGETABLES . . . . .	379	448 173	96.4	96.4	8730	FEEO INGREGIOENTS . . . . .	7	641	23.6	.9
2711	FRESH FRUITS, BERRIES, MELONS. . . . .	226	219 147	82.1	47.1	8740	FERTILIZER, FERTILIZER MATERIALS	30	4 338	15.9	5.9
2712	FRESH VEGETABLES . . . . .	216	229 027	89.6	49.3	8750	AGRICULTURAL CHEMICALS . . . . .	24	1 175	5.8	1.6
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	10	1 287	6.5	.3	8751	WEEO KILL, SOIL CONOITIONERS.	18	574	4.3	.8
8740	FERTILIZER, FERTILIZER MATERIALS	16	523	2.7	.1	8752	INSECT, FUNGICIOES, PESTICIOE	14	600	4.2	.8
9930	OTHER LABOR, SERVICE RECEIPTS. .	29	6 182	15.6	1.3	8760	SEEOs . . . . .	41	27 950	66.5	37.8
	COMMOOITIES N.E.C. . . . .	(X)	8 818	(X)	1.9	8761	SORGHUM SEEOs . . . . .	13	1 250	16.8	1.7
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5049)					8762	SEEO CORN. . . . .	12	1 018	12.2	1.4
	TOTAL . . . . .	3	(0)	(X)	100.0	8763	CEREAL GRAIN SEEOs . . . . .	13	595	10.2	.8
	COTTON (SIC 5052)					8764	FIELD SEEO FOR FORAGE/PASTURE.	33	20 666	52.3	27.9
	TOTAL . . . . .	5	39 165	(X)	100.0	8765	FINE SEEOs FOR LAWN AND TURF .	15	2 747	23.5	3.7
3110	COTTON (RAW) INCL. LINTERS . . . . .	5	39 121	99.9	99.9	8766	VEGETABLE SEEOs . . . . .	12	1 514	21.2	2.0
	COMMOOITIES N.E.C. . . . .	(X)	44	(X)	.1		OTHER COMMOOITIES. . . . .	(X)	160	(X)	.2
	GRAIN (SIC 5053)					9930	OTHER LABOR, SERVICE RECEIPTS. .	16	1 163	5.7	1.6
	TOTAL . . . . .	162	198 322	(X)	100.0		COMMOOITIES N.E.C. . . . .	(X)	2 638	(X)	3.6
3120	GRAINS, BEANS, ETC. . . . .	163	176 535	86.2	89.0		OTHER PRODUCTS (SIC 5099 PT.)				
3130	LIVESTOCK (EXCEPT HORSES, MULES)	4	270	20.0	.1		TOTAL . . . . .	74	24 997	(X)	100.0
6510	GASOLINE, KEROSENE . . . . .	6	568	3.6	.3	9110	FLOWERS, FLORIST'S SUPPLIES. . .	73	24 383	97.8	97.5
8710	HAY, STRAW, ALFALFA, OTHER . . . . .	11	388	4.0	.2	9111	CUT FLOWERS, POTTEO PLANTS . .	66	20 519	88.7	82.1
						9112	FLORIST'S SUPPLIES (NURSERY) . .	21	3 864	47.6	15.5
							COMMOOITIES N.E.C. . . . .	(X)	614	(X)	2.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup> Detail may not add to total due to rounding.<sup>2</sup> Commodity line detail withheld due to insufficient reporting.



TABLE 6. Scrap and Waste Materials Dealers-United States and Geographic Divisions, by Kind of Business: 1967

Commodity line code	Kind of business and commodity	Establishments  (number)	Sales of specified commodity lines			
			Quantity  (1,000)	Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
					Establishments handling the line	All establishments
UNITED STATES						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL. . . . .	3 862	(x)	2 516 041	(x)	100.0
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	249	(x)	4 685	9.0	.2
448	USED OR REBUILT MACH. EQUIP. . . . .	157	(x)	17 552	10.2	.7
622	IRON, STEEL PRODUCTS (FLAT). . . . .	476	(x)	20 738	6.4	.8
661	PREPARED IRON, STEEL SCRAP . . . . . TONS	2 345	115 501	1 554 469	74.3	61.8
662	UNPREPARED IRON, STEEL SCRAP . . . . . TONS	2 118	27 724	298 465	30.4	11.9
663	ALLOY STEEL SCRAP. . . . . POUNDS	1 157	1 352 722	111 329	11.4	4.4
673	WASTE PAPER. . . . . POUNDS	267	1 111 300	11 113	6.7	.4
674	ZINC SCRAP . . . . . POUNDS	705	204 846	9 976	1.4	.4
675	ALUMINUM SCRAP . . . . . POUNDS	1 623	511 079	57 803	5.2	2.3
676	SCRAP COPPER, COPPER BASE ALLOY. . . . .	1 791	(x)	266 892	22.1	10.6
677	SCRAP LEAD . . . . . POUNDS	979	474 156	26 695	3.2	1.1
678	OTHER NONFERROUS METALLIC SCRAP. . . . .	754	(x)	62 075	8.4	2.5
976	MISCELLANEOUS LINES. . . . .	102	(x)	12 131	13.5	.5
993	OTHER LABOR, SERVICE RECEIPTS. . . . .	311	(x)	22 987	7.2	.9
	COMMODITIES N.E.C. . . . .	(x)	(x)	39 131	(x)	1.6
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
	TOTAL. . . . .	4 065	(x)	2 109 547	(x)	100.0
311	COTTON (RAW) INCL. LINTERS . . . . .	4	(x)	4 349	33.3	.2
622	IRON, STEEL PRODUCTS (FLAT). . . . .	252	(x)	7 281	4.9	.3
661	PREPARED IRON, STEEL SCRAP . . . . . TONS	979	6 058	133 659	24.7	6.3
662	UNPREPARED IRON, STEEL SCRAP . . . . . TONS	921	5 861	40 040	11.3	1.9
663	ALLOY STEEL SCRAP. . . . . POUNDS	862	335 394	28 978	5.0	1.4
671	WASTE RAGS, TEXTILE WASTE. . . . .	1 211	2 785 435	233 698	54.4	11.1
672	WIPING CLOTHS. . . . . POUNDS	537	697 125	82 679	42.3	3.9
673	WASTE PAPER. . . . . POUNDS	1 461	28 223 538	366 906	69.3	17.4
674	ZINC SCRAP . . . . . POUNDS	880	465 337	19 358	2.5	.9
675	ALUMINUM SCRAP . . . . . POUNDS	1 628	1 570 178	176 017	15.9	8.3
676	SCRAP COPPER, COPPER BASE ALLOY. . . . .	1 772	(x)	628 582	54.7	29.8
677	SCRAP LEAD . . . . . POUNDS	1 388	1 151 670	68 294	6.8	3.2
678	OTHER NONFERROUS METALLIC SCRAP. . . . .	1 092	(x)	165 288	18.3	7.8
679	OTHER WASTE MATERIALS, SCRAP. . . . .	474	(x)	111 358	41.7	5.3
976	MISCELLANEOUS LINES. . . . .	113	(x)	13 738	10.0	.7
993	OTHER LABOR, SERVICE RECEIPTS. . . . .	140	(x)	4 243	6.6	.2
	COMMODITIES N.E.C. . . . .	(x)	(x)	25 079	(x)	1.2
NEW ENGLAND						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL. . . . .	230	(x)	(D)	(x)	100.0
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	13	(x)	153	4.5	.1
448	USED OR REBUILT MACH. EQUIP. . . . .	7	(x)	250	14.2	.2
622	IRON, STEEL PRODUCTS (FLAT). . . . .	23	(x)	955	8.3	.6
661	PREPARED IRON, STEEL SCRAP . . . . . TONS	138	7 123	95 863	69.8	62.2
662	UNPREPARED IRON, STEEL SCRAP . . . . . TONS	121	1 222	13 160	27.1	8.5
663	ALLOY STEEL SCRAP. . . . . POUNDS	66	67 765	5 577	8.6	3.6
673	WASTE PAPER. . . . . POUNDS	23	134 700	1 347	14.2	.9
674	ZINC SCRAP . . . . . POUNDS	36	10 226	4 498	1.1	.3
675	ALUMINUM SCRAP . . . . . POUNDS	86	39 885	4 511	8.8	2.9
676	SCRAP COPPER, COPPER BASE ALLOY. . . . .	95	(x)	13 929	25.5	9.0
677	SCRAP LEAD . . . . . POUNDS	53	17 229	970	2.3	.6
678	OTHER NONFERROUS METALLIC SCRAP. . . . .	44	(x)	14 141	17.4	9.2
976	MISCELLANEOUS LINES. . . . .	6	(x)	883	8.9	.6
993	OTHER LABOR, SERVICE RECEIPTS. . . . .	15	(x)	443	7.1	.3
	COMMODITIES N.E.C. . . . .	(x)	(x)	(0)	(x)	1.0
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
	TOTAL. . . . .	428	(x)	(0)	(x)	100.0
622	IRON, STEEL PRODUCTS (FLAT). . . . .	25	(x)	926	8.0	.5
661	PREPARED IRON, STEEL SCRAP . . . . . TONS	112	499	11 000	21.0	5.5
662	UNPREPARED IRON, STEEL SCRAP . . . . . TONS	88	304	2 076	5.4	1.0
663	ALLOY STEEL SCRAP. . . . . POUNDS	102	34 826	3 009	4.6	1.5
671	WASTE RAGS, TEXTILE WASTE. . . . .	171	328 999	27 603	47.5	13.7
672	WIPING CLOTHS. . . . . POUNDS	81	65 675	7 789	29.3	3.9
673	WASTE PAPER. . . . . POUNDS	143	2 111 077	27 444	66.0	13.6
674	ZINC SCRAP . . . . . POUNDS	93	33 798	1 406	1.6	.7
675	ALUMINUM SCRAP . . . . . POUNDS	169	94 951	10 644	10.1	5.3
676	SCRAP COPPER, COPPER BASE ALLOY. . . . .	190	(x)	70 469	57.0	34.9
677	SCRAP LEAD . . . . . POUNDS	155	111 855	6 633	6.4	3.3
678	OTHER NONFERROUS METALLIC SCRAP. . . . .	125	(x)	16 892	16.7	8.4
679	OTHER WASTE MATERIALS, SCRAP. . . . .	58	(x)	9 073	64.2	4.5
976	MISCELLANEOUS LINES. . . . .	13	(x)	344	22.2	.2
993	OTHER LABOR, SERVICE RECEIPTS. . . . .	22	(x)	473	3.0	.2
	COMMODITIES N.E.C. . . . .	(x)	(x)	(0)	(x)	3.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.

TABLE 6. Scrap and Waste Materials Dealers—United States and Geographic Divisions,  
by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity	Establishments  (number)	Sales of specified commodity lines			
			Quantity  (1,000)	Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
					Establishments handling the line	All establishments
MIDDLE ATLANTIC						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL . . . . .	825	(x)	525 779	(x)	100.0
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	43	(x)	499	7.6	.1
448	USED OR REBUILT MACH. EQUIP. . . . .	37	(x)	780	2.0	.1
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	87	(x)	4 259	5.5	.8
661	PREPARED IRON, STEEL SCRAP. . . . . TONS . . . . .	498	27 300	367 416	82.2	69.9
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS . . . . .	454	4 209	45 310	24.3	8.6
663	ALLOY STEEL SCRAP . . . . . POUNDS . . . . .	273	467 837	38 503	16.7	7.3
673	WASTE PAPER . . . . . POUNDS . . . . .	72	192 800	1 928	7.8	.4
674	ZINC SCRAP . . . . . POUNDS . . . . .	137	69 610	3 390	3.6	.6
675	ALUMINUM SCRAP. . . . . POUNDS . . . . .	334	75 385	8 526	4.0	1.6
676	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS . . . . .	367	(x)	34 724	16.7	6.6
677	SCRAP LEAD. . . . . POUNDS . . . . .	198	48 063	2 706	2.4	.5
678	OTHER NONFERROUS METALLIC SCRAP . . . . . POUNDS . . . . .	155	(x)	7 361	6.3	1.4
976	MISCELLANEOUS LINES . . . . .	11	(x)	532	6.2	.1
993	OTHER LABOR, SERVICE RECEIPTS . . . . .	60	(x)	4 888	8.4	.9
	COMMODITIES N.E.C. . . . .	(x)	(x)	4 957	(x)	.9
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
	TOTAL . . . . .	335	(x)	627 151	(x)	100.0
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	53	(x)	937	3.8	.1
661	PREPARED IRON, STEEL SCRAP. . . . . TONS . . . . .	249	1 250	27 570	19.6	4.4
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS . . . . .	289	1 967	13 437	12.5	2.1
663	ALLOY STEEL SCRAP . . . . . POUNDS . . . . .	236	128 137	11 071	6.4	1.8
671	WASTE RAGS, TEXTILE WASTE . . . . . POUNDS . . . . .	452	795 184	66 716	56.6	10.6
672	WIPING CLOTHS . . . . . POUNDS . . . . .	157	170 042	20 167	42.6	3.2
673	WASTE PAPER . . . . . POUNDS . . . . .	543	8 753 923	113 801	74.1	18.1
674	ZINC SCRAP. . . . . POUNDS . . . . .	252	172 260	7 166	3.7	1.1
675	ALUMINUM SCRAP. . . . . POUNDS . . . . .	472	418 537	46 918	14.7	7.5
676	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS . . . . .	507	(x)	208 963	61.8	33.3
677	SCRAP LEAD. . . . . POUNDS . . . . .	387	373 052	22 122	7.4	3.5
678	OTHER NONFERROUS METALLIC SCRAP . . . . . POUNDS . . . . .	331	(x)	53 861	19.4	8.6
679	OTHER WASTE MATERIALS, SCRAP. . . . .	142	(x)	29 357	78.3	4.7
976	MISCELLANEOUS LINES . . . . .	28	(x)	930	5.8	.1
993	OTHER LABOR, SERVICE RECEIPTS . . . . .	42	(x)	859	3.4	.1
	COMMODITIES N.E.C. . . . .	(x)	(x)	3 276	(x)	.5
EAST NORTH CENTRAL						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL . . . . .	1 091	(x)	948 575	(x)	100.0
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	81	(x)	2 048	7.4	.2
448	USED OR REBUILT MACH. EQUIP. . . . .	42	(x)	10 053	17.4	1.1
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	141	(x)	7 301	6.8	.8
661	PREPARED IRON, STEEL SCRAP. . . . . TONS . . . . .	684	45 881	617 485	83.3	65.1
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS . . . . .	636	13 772	148 263	32.3	15.6
663	ALLOY STEEL SCRAP . . . . . POUNDS . . . . .	365	448 542	36 915	11.2	3.9
673	WASTE PAPER . . . . . POUNDS . . . . .	113	565 100	5 651	7.0	.6
674	ZINC SCRAP. . . . . POUNDS . . . . .	213	66 591	3 243	1.4	.3
675	ALUMINUM SCRAP. . . . . POUNDS . . . . .	491	173 148	19 583	6.3	2.1
676	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS . . . . .	514	(x)	51 696	13.0	5.4
677	SCRAP LEAD. . . . . POUNDS . . . . .	287	100 178	5 640	2.4	.6
678	OTHER NONFERROUS METALLIC SCRAP . . . . . POUNDS . . . . .	230	(x)	15 131	8.8	1.6
976	MISCELLANEOUS LINES . . . . .	37	(x)	2 486	12.5	.3
993	OTHER LABOR, SERVICE RECEIPTS . . . . .	110	(x)	8 308	6.3	.9
	COMMODITIES N.E.C. . . . .	(x)	(x)	14 772	(x)	1.6
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
	TOTAL . . . . .	785	(x)	425 839	(x)	100.0
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	50	(x)	1 130	6.1	.3
661	PREPARED IRON, STEEL SCRAP. . . . . TONS . . . . .	203	1 091	24 074	26.1	5.7
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS . . . . .	223	1 491	10 184	10.4	2.4
663	ALLOY STEEL SCRAP . . . . . POUNDS . . . . .	211	68 183	5 891	4.5	1.4
671	WASTE RAGS, TEXTILE WASTE . . . . . POUNDS . . . . .	214	267 199	22 418	30.1	5.3
672	WIPING CLOTHS . . . . . POUNDS . . . . .	101	193 305	22 926	50.4	5.4
673	WASTE PAPER . . . . . POUNDS . . . . .	336	7 461 308	96 997	58.6	22.8
674	ZINC SCRAP. . . . . POUNDS . . . . .	204	79 183	3 294	2.3	.8
675	ALUMINUM SCRAP. . . . . POUNDS . . . . .	360	390 464	43 771	19.8	10.3
676	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS . . . . .	388	(x)	93 849	43.7	22.0
677	SCRAP LEAD. . . . . POUNDS . . . . .	296	271 467	16 099	9.3	3.8
678	OTHER NONFERROUS METALLIC SCRAP . . . . . POUNDS . . . . .	241	(x)	41 478	23.7	9.7
679	OTHER WASTE MATERIALS, SCRAP. . . . .	102	(x)	37 017	73.1	8.7
976	MISCELLANEOUS LINES . . . . .	19	(x)	729	15.3	.2
993	OTHER LABOR, SERVICE RECEIPTS . . . . .	29	(x)	1 101	9.6	.3
	COMMODITIES N.E.C. . . . .	(x)	(x)	4 882	(x)	1.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 6. Scrap and Waste Materials Dealers—United States and Geographic Divisions,  
by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity	Establishments (number)	Sales of specified commodity lines			
			Quantity (1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of--	
					Establishments handling the line	All estab- lishments
	WEST NORTH CENTRAL					
	IRON AND STEEL SCRAP (SIC 5093 PT.)					
	TOTAL. . . . .	355	(x)	(0)	(x)	100.0
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	24	(x)	391	18.1	.2
448	USED OR REBUILT MACH. EQUIP. . . . .	13	(x)	727	15.0	.3
622	IRON, STEEL PRODUCTS (FLAT). . . . .	58	(x)	1 081	7.2	.5
661	PREPARED IRON, STEEL SCRAP. . . . . TONS.	209	5 476	73 703	37.0	34.3
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS.	190	1 299	13 985	30.3	6.5
663	ALLOY STEEL SCRAP. . . . . POUNDS.	99	31 227	2 570	4.9	1.2
674	ZINC SCRAP. . . . . POUNDS.	74	9 507	463	.5	.2
675	ALUMINUM SCRAP. . . . . POUNDS.	154	36 189	4 093	2.4	1.9
676	SCRAP COPPER, COPPER BASE ALLOY. . . . . POUNDS.	174	(x)	93 819	56.9	43.7
677	SCRAP LEAD. . . . . POUNDS.	104	191 261	10 768	6.6	5.0
678	OTHER NONFERROUS METALLIC SCRAP. . . . .	6	(x)	9 281	6.4	4.3
976	MISCELLANEOUS LINES. . . . .	8	(x)	312	14.2	.1
993	OTHER LABOR, SERVICE RECEIPTS. . . . .	28	(x)	500	4.7	.2
	COMMODITIES N.E.C. . . . .	(x)	(x)	(0)	(x)	1.5
	WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)					
	TOTAL. . . . .	220	(x)	188 244	(x)	100.0
622	IRON, STEEL PRODUCTS (FLAT). . . . .	25	(x)	1 436	14.0	.8
661	PREPARED IRON, STEEL SCRAP. . . . . TONS.	64	382	8 439	34.0	4.5
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS.	56	547	3 736	17.5	2.0
663	ALLOY STEEL SCRAP. . . . . POUNDS.	38	7 627	659	6.0	.4
671	WASTE RAGS, TEXTILE WASTE. . . . . POUNDS.	46	79 189	6 644	42.6	3.5
672	WIPING CLOTHS. . . . . POUNDS.	30	31 535	3 740	38.4	2.0
673	WASTE PAPER. . . . . POUNDS.	60	1 417 384	18 426	71.0	9.8
674	ZINC SCRAP. . . . . POUNDS.	51	56 755	2 361	1.9	1.3
675	ALUMINUM SCRAP. . . . . POUNDS.	92	139 144	15 598	11.2	8.3
676	SCRAP COPPER, COPPER BASE ALLOY. . . . . POUNDS.	104	(x)	82 197	59.9	43.7
677	SCRAP LEAD. . . . . POUNDS.	89	110 017	6 524	46.9	3.5
678	OTHER NONFERROUS METALLIC SCRAP. . . . .	51	(x)	12 331	10.2	6.6
976	MISCELLANEOUS LINES. . . . .	8	(x)	345	9.5	.2
993	OTHER LABOR, SERVICE RECEIPTS. . . . .	(x)	(x)	25 808	(x)	13.7
	COMMODITIES N.E.C. . . . .	(x)	(x)	25 808	(x)	13.7
	SOUTH ATLANTIC					
	IRON AND STEEL SCRAP (SIC 5093 PT.)					
	TOTAL. . . . .	341	(x)	128 218	(x)	100.0
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	26	(x)	382	5.7	.3
448	USED OR REBUILT MACH. EQUIP. . . . .	14	(x)	635	5.9	.5
622	IRON, STEEL PRODUCTS (FLAT). . . . .	41	(x)	1 431	6.5	1.1
661	PREPARED IRON, STEEL SCRAP. . . . . TONS.	213	5 053	68 009	58.0	53.0
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS.	169	1 220	13 129	32.2	10.2
663	ALLOY STEEL SCRAP. . . . . POUNDS.	100	154 957	12 753	16.7	9.9
674	ZINC SCRAP. . . . . POUNDS.	22	46 000	460	3.8	.4
675	ALUMINUM SCRAP. . . . . POUNDS.	69	12 033	586	1.2	.5
676	SCRAP COPPER, COPPER BASE ALLOY. . . . . POUNDS.	146	53 678	6 071	6.6	4.7
677	SCRAP LEAD. . . . . POUNDS.	172	(x)	16 200	20.0	12.6
678	OTHER NONFERROUS METALLIC SCRAP. . . . .	97	29 858	1 681	2.6	1.3
976	MISCELLANEOUS LINES. . . . .	70	(x)	3 512	9.1	2.7
993	OTHER LABOR, SERVICE RECEIPTS. . . . .	13	(x)	477	4.9	.4
	COMMODITIES N.E.C. . . . .	27	(x)	1 144	6.2	.9
	COMMODITIES N.E.C. . . . .	(x)	(x)	1 748	(x)	1.4
	WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)					
	TOTAL. . . . .	459	(x)	251 631	(x)	100.0
622	IRON, STEEL PRODUCTS (FLAT). . . . .	34	(x)	654	4.1	.3
661	PREPARED IRON, STEEL SCRAP. . . . . TONS.	114	914	20 158	29.8	8.0
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS.	80	361	2 466	10.7	1.0
663	ALLOY STEEL SCRAP. . . . . POUNDS.	79	18 252	1 577	3.4	.6
671	WASTE RAGS, TEXTILE WASTE. . . . . POUNDS.	164	1 060 203	88 951	70.7	35.3
672	WIPING CLOTHS. . . . . POUNDS.	67	93 702	11 113	31.4	4.4
673	WASTE PAPER. . . . . POUNDS.	137	2 274 769	29 572	64.4	11.8
674	ZINC SCRAP. . . . . POUNDS.	88	45 264	1 883	3.4	.7
675	ALUMINUM SCRAP. . . . . POUNDS.	172	120 972	13 561	14.9	5.4
676	SCRAP COPPER, COPPER BASE ALLOY. . . . . POUNDS.	185	(x)	55 136	56.1	21.9
677	SCRAP LEAD. . . . . POUNDS.	152	73 777	4 375	4.7	1.7
678	OTHER NONFERROUS METALLIC SCRAP. . . . .	105	(x)	9 431	17.2	3.7
679	OTHER WASTE MATERIALS, SCRAP. . . . .	52	(x)	5 721	54.7	2.3
976	MISCELLANEOUS LINES. . . . .	14	(x)	540	9.0	.2
993	OTHER LABOR, SERVICE RECEIPTS. . . . .	14	(x)	281	16.6	.1
	COMMODITIES N.E.C. . . . .	(x)	(x)	6 212	(x)	2.5

Standard Notes: Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.

TABLE 6. Scrap and Waste Materials Dealers-United States and Geographic Divisions, by Kind of Business: 1967-Continued

Commodity line code	Kind of business and commodity	Establishments  (number)	Sales of specified commodity by lines			
			Quantity  (1,000)	Amount <sup>1</sup>  (\$1,000)	As percent of total sales of--	
					Establishments handling the line	All establishments
EAST SOUTH CENTRAL						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL . . . . .	205	(X)	116 168	(X)	100.0
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	11	(X)	84	4.3	.1
448	USED OR REBUILT MACH. EQUIP. . . . .	7	(X)	476	8.6	.4
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	21	(X)	547	6.6	.5
661	PREPARED IRON, STEEL SCRAP. . . . . TONS.	131	5 287	71 161	70.4	61.3
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS.	89	1 105	11 894	32.6	10.2
663	ALLOY STEEL SCRAP . . . . . POUNDS.	54	35 650	2 934	5.6	2.5
673	WASTE PAPER . . . . . POUNDS.	9	77 500	775	7.5	.7
674	ZINC SCRAP. . . . . POUNDS.	39	10 616	517	1.1	.4
675	ALUMINUM SCRAP. . . . . POUNDS.	91	37 179	4 205	6.5	3.6
676	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS.	102	(X)	16 726	22.9	14.4
677	SCRAP LEAD. . . . . POUNDS.	53	17 318	975	1.8	.8
678	OTHER NONFERROUS METALLIC SCRAP . . . . .	33	(X)	2 162	7.0	1.9
976	MISCELLANEOUS LINES . . . . .	4	(X)	272	3.7	.2
993	OTHER LABOR, SERVICE RECEIPTS . . . . .	13	(X)	462	2.7	.4
	COMMODITIES N.E.C. . . . .	(X)	(X)	2 978	(X)	2.6
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
	TOTAL . . . . .	130	(X)	38 807	(X)	100.0
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	9	(X)	174	3.8	.4
661	PREPARED IRON, STEEL SCRAP. . . . . TONS.	38	272	6 005	32.6	15.5
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS.	26	79	541	14.4	1.4
663	ALLOY STEEL SCRAP . . . . . POUNDS.	24	5 278	456	3.9	1.2
671	WASTE RAGS, TEXTILE WASTE . . . . . POUNDS.	28	29 902	2 445	26.1	6.3
672	WIPING CLOTHS . . . . . POUNDS.	18	18 904	2 242	48.3	5.8
673	WASTE PAPER . . . . . POUNDS.	45	678 462	8 820	76.1	22.7
674	ZINC SCRAP. . . . . POUNDS.	26	8 678	361	2.8	.9
675	ALUMINUM SCRAP. . . . . POUNDS.	50	21 320	2 390	13.2	6.2
676	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS.	55	(X)	10 620	53.3	27.4
677	SCRAP LEAD. . . . . POUNDS.	48	23 491	1 393	7.5	3.6
678	OTHER NONFERROUS METALLIC SCRAP . . . . .	30	(X)	1 682	16.9	4.3
679	OTHER WASTE MATERIALS, SCRAP. . . . .	12	(X)	924	28.5	2.4
976	MISCELLANEOUS LINES . . . . .	4	(X)	68	10.5	.2
	COMMODITIES N.E.C. . . . .	(X)	(X)	686	(X)	1.8
WEST SOUTH CENTRAL						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL . . . . .	317	(X)	(D)	(X)	100.0
124	USED AUTO PARTS, EQUIP., ACCESS. . . . .	16	(X)	456	17.6	.3
448	USED OR REBUILT MACH. EQUIP. . . . .	10	(X)	1 174	5.0	.7
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	48	(X)	2 574	6.7	1.5
661	PREPARED IRON, STEEL SCRAP. . . . . TONS.	172	7 555	101 682	88.2	58.8
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS.	178	2 357	25 377	44.4	14.7
663	ALLOY STEEL SCRAP . . . . . POUNDS.	66	83 633	6 883	11.1	4.0
674	ZINC SCRAP. . . . . POUNDS.	49	13 984	681	1.1	.4
675	ALUMINUM SCRAP. . . . . POUNDS.	127	47 869	5 414	7.5	3.1
676	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS.	141	(X)	17 176	22.2	9.9
677	SCRAP LEAD. . . . . POUNDS.	69	37 407	2 106	3.0	1.2
678	OTHER NONFERROUS METALLIC SCRAP . . . . .	49	(X)	3 895	15.7	2.3
976	MISCELLANEOUS LINES . . . . .	10	(X)	378	11.7	.2
993	OTHER LABOR, SERVICE RECEIPTS . . . . .	18	(X)	853	8.7	.5
	COMMODITIES N.E.C. . . . .	(X)	(X)	(D)	(X)	2.4
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
	TOTAL . . . . .	255	(X)	(D)	(X)	100.0
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	27	(X)	1 020	2.6	.8
661	PREPARED IRON, STEEL SCRAP. . . . . TONS.	84	1 061	23 413	29.6	19.2
662	UNPREPARED IRON, STEEL SCRAP. . . . . TONS.	52	516	3 523	21.9	2.9
663	ALLOY STEEL SCRAP . . . . . POUNDS.	59	14 236	1 230	2.1	1.0
671	WASTE RAGS, TEXTILE WASTE . . . . . POUNDS.	54	60 095	5 042	43.1	4.1
672	WIPING CLOTHS . . . . . POUNDS.	34	47 319	5 612	44.2	4.6
673	WASTE PAPER . . . . . POUNDS.	67	1 251 692	16 272	100.0	13.3
674	ZINC SCRAP. . . . . POUNDS.	63	18 197	757	1.1	.6
675	ALUMINUM SCRAP. . . . . POUNDS.	114	92 070	10 321	13.7	8.5
676	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS.	128	(X)	36 358	46.3	29.8
677	SCRAP LEAD. . . . . POUNDS.	95	60 185	3 569	4.9	2.9
678	OTHER NONFERROUS METALLIC SCRAP . . . . .	75	(X)	9 490	16.2	7.8
679	OTHER WASTE MATERIALS, SCRAP. . . . .	37	(X)	2 929	15.0	2.4
976	MISCELLANEOUS LINES . . . . .	8	(X)	349	5.3	.3
	COMMODITIES N.E.C. . . . .	(X)	(X)	(D)	(X)	1.7

Standard Notes: . Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup> Detail may not add to total due to rounding.



TABLE 6. Scrap and Waste Materials Dealers—United States and Geographic Divisions,  
by Kind of Business: 1967—Continued

Commodity line code	Kind of business and commodity	Sales of specified commodity lines				
		Establishments	Quantity	Amount <sup>1</sup>	As percent of total sales of--	
					(number)	(1,000)
MOUNTAIN						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL . . . . .	115	(x)	31 857	(x)	100.0
124	USEO AUTO PARTS, EQUIP., ACCESS. . . . .	8	(x)	82	4.5	.3
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	14	(x)	218	6.7	.7
661	PREPAREO IRON, STEEL SCRAP. . . . . TONS . . . . .	73	1 526	20 541	68.3	64.5
662	UNPREPAREO IRON, STEEL SCRAP. . . . . TONS . . . . .	59	587	6 322	57.8	19.8
663	ALLOY STEEL SCRAP . . . . . POUNDS . . . . .	23	4 581	377	3.8	1.2
674	ZINC SCRAP. . . . . POUNDS . . . . .	15	1 068	52	1.8	.2
675	ALUMINUM SCRAP. . . . . POUNDS . . . . .	41	4 828	546	3.8	1.7
676	SCRAP COPPER, COPPER BASE ALLOY . . . . .	51	(x)	2 296	16.2	7.2
677	SCRAP LEAD. . . . . POUNDS . . . . .	28	6 128	345	2.5	1.1
678	OTHER NONFERROUS METALLIC SCRAP . . . . .	17	(x)	356	3.5	1.1
993	OTHER LABOR, SERVICE RECEIPTS . . . . .	8	(x)	90	5.8	.3
	COMMOITIES N.E.C. . . . .	(x)	(x)	632	(x)	2.0
WASTE AND SECONOARY MATERIALS (SIC 5093 PT.)						
	TOTAL . . . . .	95	(x)	29 692	(x)	100.0
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	8	(x)	202	10.0	.7
661	PREPAREO IRON, STEEL SCRAP . . . . . TONS . . . . .	33	101	2 229	16.7	7.5
662	UNPREPAREO IRON, STEEL SCRAP. . . . . TONS . . . . .	23	135	924	17.9	3.1
663	ALLOY STEEL SCRAP . . . . . POUNDS . . . . .	27	5 752	497	2.6	1.7
671	WASTE RAGS, TEXTILE WASTE . . . . . POUNDS . . . . .	18	20 644	1 732	73.4	5.8
672	WIPING CLOTHS . . . . . POUNDS . . . . .	9	4 941	586	41.6	2.0
673	WASTE PAPER . . . . . POUNDS . . . . .	20	304 307	3 956	100.0	13.3
674	ZINC SCRAP. . . . . POUNDS . . . . .	28	9 519	396	2.1	1.3
675	ALUMINUM SCRAP. . . . . POUNDS . . . . .	47	31 954	3 582	17.3	12.1
676	SCRAP COPPER, COPPER BASE ALLOY . . . . .	57	(x)	8 615	38.6	29.0
677	SCRAP LEAD. . . . . POUNDS . . . . .	45	22 277	1 321	6.4	4.4
678	OTHER NONFERROUS METALLIC SCAP . . . . .	34	(x)	4 055	21.7	13.7
679	OTHER WASTE MATERIALS, SCRAP. . . . .	13	(x)	709	23.3	2.4
976	MISCELLANEOUS LINES . . . . .	4	(x)	364	12.9	1.2
	COMMOITIES N.E.C. . . . .	(x)	(x)	524	(x)	1.8
PACIFIC						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL . . . . .	383	(x)	(o)	(x)	100.0
124	USEO AUTO PARTS, EQUIP., ACCESS. . . . .	28	(x)	591	21.4	.3
448	USEO OR REBUILT MACH. EQUIP. . . . .	24	(x)	3 401	7.3	1.5
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	43	(x)	2 373	7.4	1.1
661	PREPAREO IRON, STEEL SCRAP. . . . . TONS . . . . .	229	10 299	138 609	67.8	62.0
662	UNPREPAREO IRON, STEEL SCRAP. . . . . TONS . . . . .	223	1 953	21 026	20.3	9.4
663	ALLOY STEEL SCRAP . . . . . POUNDS . . . . .	112	58 530	4 817	4.9	2.2
673	WASTE PAPER . . . . . POUNDS . . . . .	10	53 400	534	66.6	.2
674	ZINC SCRAP. . . . . POUNDS . . . . .	72	11 212	546	.5	.2
675	ALUMINUM SCRAP. . . . . POUNDS . . . . .	152	42 918	4 854	3.7	2.2
676	SCRAP COPPER, COPPER BASE ALLOY . . . . .	175	(x)	20 327	14.9	9.1
677	SCRAP LEAD. . . . . POUNDS . . . . .	88	26 714	1 504	1.4	.7
678	OTHER NONFERROUS METALLIC SCRAP . . . . .	89	(x)	6 237	5.0	2.8
993	OTHER LABOR, SERVICE RECEIPTS . . . . .	31	(x)	6 298	9.1	2.8
	COMMOITIES N.E.C. . . . .	(x)	(x)	(o)	(x)	5.6
WASTE AND SECONOARY MATERIALS (SIC 5093 PT.)						
	TOTAL . . . . .	358	(x)	(o)	(x)	100.0
622	IRON, STEEL PRODUCTS (FLAT) . . . . .	20	(x)	802	11.1	.4
661	PREPAREO IRON, STEEL SCRAP. . . . . TONS . . . . .	82	488	10 770	19.2	4.8
662	UNPREPAREO IRON, STEEL SCRAP. . . . . TONS . . . . .	85	461	3 153	7.4	1.4
663	ALLOY STEEL SCRAP . . . . . POUNDS . . . . .	84	53 090	4 587	5.9	2.0
671	WASTE RAGS, TEXTILE WASTE . . . . . POUNDS . . . . .	64	144 803	12 149	75.0	5.4
672	WIPING CLOTHS . . . . . POUNDS . . . . .	41	71 703	8 504	77.5	3.8
673	WASTE PAPER . . . . . POUNDS . . . . .	110	3 970 615	51 618	79.5	23.0
674	ZINC SCRAP. . . . . POUNDS . . . . .	76	41 635	1 732	2.6	.8
675	ALUMINUM SCRAP. . . . . POUNDS . . . . .	151	260 767	29 232	27.7	13.0
676	SCRAP COPPER, COPPER BASE ALLOY . . . . .	159	(x)	62 375	53.9	27.8
677	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS . . . . .	121	105 531	6 258	7.0	2.8
678	OTHER NONFERROUS METALLIC SCRAP . . . . .	100	(x)	16 068	19.8	7.2
679	OTHER WASTE MATERIALS, SCRAP. . . . .	42	(x)	11 245	63.2	5.0
976	MISCELLANEOUS LINES . . . . .	12	(x)	720	20.0	.3
993	OTHER LABOR, SERVICE RECEIPTS . . . . .	15	(x)	856	19.0	.4
	COMMOITIES N.E.C. . . . .	(x)	(x)	(o)	(x)	2.0

Standard Notes: Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.  
<sup>1</sup>Detail may not add to total due to rounding.

# Appendix A

## GENERAL EXPLANATION

### CENSUS COVERAGE

**Method of Enumeration** — Information for wholesale trade, except for number of employees and first quarter payroll of single-establishment firms, was obtained by a means of a mail canvass. First quarter 1967 payroll and mid-March employment information for single-unit employers were obtained from 1967 administrative records of the Internal Revenue Service and the Social Security Administration. Census wholesale trade report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes which were classified in the records of the Social Security Administration (SSA) as wholesale trade (SIC industry group 50). Each establishment was mailed a report form appropriate to its SSA classification, but its census classification was determined by replies to questions on the census report form. In addition, a general purpose report form was mailed to all establishments which the SSA had not classified by kind of business prior to mailing of census report forms.

**Type of Areas Covered** — This series of reports presents data by kind of business for the following areas:

1. The State as a whole.
2. Each standard metropolitan statistical area.
3. Each county.
4. Each "city" of 5,000 inhabitants or more.

The term "city" for purposes of these reports includes places having 5,000 inhabitants or more in the 1960 Census of Population (or later special censuses) and which were incorporated as cities, boroughs, villages, or towns. It does not include towns in New England, New York, and Wisconsin which are not considered "incorporated places" for Census Bureau purposes.

In addition, data are shown for the following areas not classified as incorporated places:

1. Towns in the New England States which had a total population of 10,000 inhabitants or more in 1960, plus those towns with an urban population, by census population rules, of 2,500 inhabitants or more and which had a total population of 5,000 to 9,999.

2. Townships in New Jersey and Pennsylvania which had 10,000 inhabitants or more.

The standard metropolitan statistical areas (SMSA's) for which data are shown are those defined by the Bureau of the Budget in 1967.<sup>1</sup> A standard metropolitan statistical area is a county or group of contiguous counties (except in New England) which contains at least one central city of 50,000 inhabitants or more or twin cities with a combined population of at least 50,000. In addition to the county or counties containing such a city or cities, contiguous counties are included in an SMSA if, according to certain criteria, they are essentially metropolitan in character and are socially and economically integrated with the central city. In New England, towns and cities rather than counties are the units used in defining an SMSA.

**Comparison of the 1963 Census With the 1967 Census**—In all major respects, the 1963 and the 1967 Censuses were conducted under similar conditions and procedures. Strict comparability of the data for the two censuses is limited by the following factors:

1. In 1967, data are presented for the number of paid employees as of mid-March and for first quarter payroll; in 1963, the number of paid employees and payroll were measured for the workweek ended nearest November 15 of that year.

2. First quarter 1967 payroll and the number of paid employees of single establishment firms were obtained from administrative records of the Internal Revenue Service, whereas in 1963 all census information was obtained directly from the companies.

3. Kinds of business for which 1967 data are shown in this report are in accordance with the 1967 edition of the Standard Industrial Classification Manual prepared by the Office of Statistical Standards of the Federal Bureau of the Budget, whereas the 1963 data were in conformity with the 1957 edition and supplements thereto. Adjustments have been made in the 1963 data for comparison purposes in table 1 of this report.

4. A change was made in the distinction between retail and wholesale lumber yards, 1967

<sup>1</sup> Executive Office of the President, Bureau of the Budget, *Standard Metropolitan Statistical Areas, 1967*, as amended January 15, 1968.



compared with 1963. In 1967, yards reporting 1 percent or more of their total sales to home owners and the general public, provided that the sum of such sales plus sales to contractors and builders represented more than one-half of their total business, were classified as retail. In the 1963 Census of Business a minimum of 15 percent of sales to home owners and the general public, and the sum of such sales plus sales to contractors and builders equal to 50 percent or more of the total business, were required to qualify as retail.

## EXPLANATION OF TERMS

**Establishments**—An establishment is a single physical location at which business is conducted. An establishment is not necessarily identical with the "company" or "enterprise" which may consist of one or more establishments. Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the physical location at which or from which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, in cases where distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification (SIC) Manual<sup>2</sup> for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the census.

The "number of establishments" shown in this report is the number in business at the end of the census year.

**Sales**—Sales include merchandise sold and receipts from repairs and from other services to customers whether or not payment was received in 1967. Sales are net of deductions for refunds and allowances for merchandise re-

turned by customers. Total sales exclude amounts other than those received from customers, such as income from investment, rental of real estate, etc. They include local and State sales taxes and Federal excise taxes collected by the wholesale establishment directly from customers and paid directly by the wholesale establishment to a local, State, or Federal tax agency. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer and passed along to the wholesaler are also included.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments or other businesses whose primary activity is other than wholesale trade. They do, however, include receipts other than from the sale of merchandise at wholesale (e.g., service receipts, retail sales, etc.) by establishments primarily engaged in wholesale trade.

Although the count of establishments in this report represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than commissions received or earnings.

## EXPLANATION OF COMMODITY LINE TERMS

Commodity line data are presented in this report for four of the five major types of operation which comprise wholesale trade. The four types presented are—

Merchant wholesalers.

Manufacturers' sales branches and sales offices.

Merchandise agents and brokers.

Assemblers of farm products.

Sales of petroleum bulk stations and terminals are not so analyzed in connection with the 1967 Census of Business.

**Commodity Line Classifications**—Two sets of questionnaires were used in enumerating wholesale establishments in connection with the 1967 Census of Business.

a. Merchant wholesalers, merchandise agents and brokers, and assemblers of farm products—14 different forms. (See Appendix E.)

b. Manufacturers' sales branches and sales offices—11 different forms. (See Appendix E.)

<sup>2</sup>Executive Office of the President, Bureau of the Budget, *Standard Industrial Classification Manual*, 1967.

A complete list of commodity line inquiries on forms used in enumerating the former is presented in appendix C, and a list of commodity lines or product classes on the latter appears in appendix D.

**Coverage and Limitations of the Data—**Respondents were requested to select (from a printed list) the particular commodity lines that applied to their business and to report sales analyses on the basis of records or, where no records were available, on the basis of the best possible approximations. Space was provided for writing in any commodity lines that were not listed on the census form.

Wholesale census questionnaires were designed to group related kinds of business: Form CB-50A was for motor vehicles, automobile accessories, and related trades; Form CB-50E, for farm products and related trades; and CB-50M, for scrap, waste materials, and related trades. Commodity lines that appeared on a particular census form were limited to those generally handled by the trade or kind of business. Write-in space, with appropriate instructions, was provided on each of the forms for reporting additional lines of merchandise. Sales of products most important to a trade or business tended to be overstated, while minor items were understated. There was a tendency to lump minor items in to miscellaneous classifications. No exact measure of this type of bias is available, but it is believed to be of a minor order.

Due to tabulating techniques used, some differences may be noted between the sum of geographic division data for a particular commodity line and the total shown for the classification at the U.S. level.

**Presentation Rules—**Due to the varying degrees of commodity coverage, to the small number of establishments in some trades or geographic divisions, and to the danger of disclosing individual information, the following general rules were adopted in preparing data for publication.

**Coverage—**In most of the accompanying tables, data are usually limited to kinds of business in geographic divisions where coverage (sales reported by commodity lines) was 70 percent or more.

**Minimum number of establishments—**Data for a particular commodity line are withheld

where fewer than three establishments in the classification reported the particular item. In some cases, the data for the withheld line are included in the classification "Commodities n.e.c."

Most of the accompanying tables consist of a stub and four data columns. The stub includes the commodity line codes, identification of the kind of business, and commodity line description. To assist in locating items, commodity line codes are shown throughout the tables, and are arranged consecutively within a kind of business or area. Absence of a commodity (or product) code from a particular series indicates either that the item is not generally handled in the trade or, if handled, only a small amount was reported.

## EXPLANATION OF TABLES

Tables 2A and 2B—These tables differ from all other commodity line tables in that they present "total" sales for broad commodity lines of all establishments based upon and extrapolated from reported commodity line analysis. All other tables in this series presented summaries of commodity line data "as reported," with projections for establishments not reporting the analysis.

## KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1967 edition of the SIC Manual, and as covered in the 1967 Census, includes establishments or places of business primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, and professional users; or to other wholesalers; or in negotiating as agents in buying merchandise for or selling merchandise to such persons or companies. Importers selling merchandise at wholesale in the United States market and exporters are included in wholesale trade.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the provisions of the 1967 edition of the SIC Manual. However, because in some instances a more detailed classification is required for census purposes than is available in the SIC Manual, additional kinds of business have been identified within the SIC categories.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses



sell a number of kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments selling a particular commodity or the sales of that commodity.

For example, the "Groceries and related products" classification excludes establishments selling some food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as "Groceries and related products," some of their receipts may be derived from the sale of nonfood products.

An indication of the extent to which commodities are handled by different kinds of business is available within this report, **Commodity Line Sales, Series BC67-WS.**

The data in this report for a number of SIC groups have been subdivided, making it necessary to arrive at SIC major group totals by addition.

Descriptions of those kinds of business for which data are provided follow.

#### **MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT (SIC 501)**

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other motor vehicles, automotive parts and accessories, equipment for filling stations and garages, and tires and tubes for passenger and commercial vehicles.

**Automobiles and other motor vehicles (SIC 5012)**—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other motor vehicles. Dealers primarily engaged in selling road-type commercial trucks, truck-trailers, buses, semi-trailers, and related vehicles are included. Automotive establishments primarily engaged in selling at retail to individual consumers for personal use and also selling a limited number of new and used passenger automobiles and trucks at wholesale are classified in Retail Trade, industry 5511.

SIC 5012 is subdivided in some tables into—

"New and used automobiles, motorcycles."

"Trucks and truck-tractors—road-type."

**Automotive equipment (SIC 5013)**—Establishments primarily engaged in the wholesale distribution of new and used automotive parts and accessories, and filling station and garage service equipment. Establishments primarily engaged in the wholesale sale of tires and tubes are classified in "Tires and tubes" (SIC 5014).

SIC 5013 is subdivided in some tables into—

Automotive parts, equipment (without machine shop).

Automotive parts, equipment (with machine shop).

Used automotive parts and equipment.

Petroleum products marketing equipment.

**Tires and Tubes (SIC 5014)**—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

#### **DRUGS, CHEMICALS, AND ALLIED PRODUCTS (SIC 502)**

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnishes in paste or powder form or ready for use; and chemicals and allied products not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in "Amusement and sporting goods" (part of SIC 5099).

**Drugs, drug proprietaries, and druggists' sundries (SIC 5022)**—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, medical, and hospital supplies are classified in "Professional equipment and supplies" (SIC 5086).

SIC 5022 is subdivided in some tables into—

General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales on "Pharmaceuticals, antibiotics, druggists' chemicals, biologicals, botanicals" and "Proprietary products, toiletries, druggists' sundries," and if annual sales volume was \$1 million or more.

Specialty-line drugs and toiletries.

**Paints and varnishes (SIC 5028)**—Establishments primarily engaged in the wholesale distribution of paints and varnishes in paste or powder form or ready for use. Glass and wall-paper are frequently handled as important secondary lines.

**Chemicals and allied products, n.e.c. (SIC 5029)**—Establishments primarily engaged in the wholesale distribution of chemicals not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine.

#### PIECE GOODS, NOTIONS, AND APPAREL (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie, and footwear.

**Piece goods (woven fabrics) (SIC 5033)**—Establishments primarily engaged in the wholesale distribution of woven piece goods or yard goods of natural or manmade fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in industry 5097.

SIC 5033 is subdivided in some tables into—

Piece goods converters.

Piece goods jobbers.

**Notions and other dry goods (SIC 5034)**—Establishments primarily engaged in the wholesale distribution of notions (sewing, hair, and shoe accessories, etc.), knit goods, and other dry goods, except piece goods.

**Men's and boys' clothing and furnishings (SIC 5036)**—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing. Establishments primarily engaged in the wholesale distribution of shoes are classified in industry 5039.

**Women's, children's, and infants' clothing and accessories (SIC 5037)**—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs. Es-

tablishments primarily engaged in the wholesale distribution of shoes are classified in industry 5039.

**Footwear (SIC 5039)**—Establishments primarily engaged in the wholesale distribution of footwear of leather, rubber, and other materials.

#### GROCERIES AND RELATED PRODUCTS (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products; poultry and poultry products; confectionery; fish and seafoods; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments engaged in pasteurizing and bottling milk, filleting fish, shucking oysters, bottling soft drinks, etc., are included in the Census of Manufactures.

**Groceries, general line (SIC 5041)**—Establishments engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee and establishments primarily engaged in blending tea or grinding and packing spices are classified in Major Group 20.

SIC 5041 is subdivided in some tables into—

Voluntary group grocery wholesalers.

Retailer cooperative grocery wholesalers.

Other general-line grocery wholesalers.

**Frozen foods (SIC 5042)**—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in industry 5043; and frozen poultry, fish, and meat which are not packaged, in industries 5044, 5046, and 5047 respectively.

**Dairy products (SIC 5043)**—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. Establishments primarily engaged in pasteurizing and bottling milk are classified in the Census of Manufactures.

**Poultry and poultry products (SIC 5044)**—Establishments primarily engaged in the wholesale distribution of poultry and poultry products,



except canned and packaged frozen products. Establishments primarily engaged in killing, dressing, and selling poultry are included in the Census of Manufactures.

**Confectionery (SIC 5045)**—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups.

**Fish and seafoods (SIC 5046)**—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish, except canned or packaged frozen. Establishments engaged in the preparation of fresh or frozen packaged fish or other seafood and the shucking of oysters are included in the Census of Manufactures.

**Meats and meat products (SIC 5047)**—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard.

**Fresh fruits and vegetables (SIC 5048)**—Establishments primarily engaged in the wholesale distribution of fresh fruits, vegetables, berries, etc.

**Groceries and related products, n.e.c. (SIC 5049)**—Establishments primarily engaged in the wholesale distribution of groceries and related products not elsewhere classified, such as bakery products, beverage concentrates, breakfast cereals, canned goods, green or roasted coffee, flour, fruit peel, oleomargarine, pickles, preserves, jams, jellies, sauces, spices, sugar, tea, yeast, malt, malt extract, sausage casings, fruit peel, brewers' yeast, chocolate coatings, hop extract, brown rice, and other basic food products. Establishments primarily engaged in roasting, shelling, and selling nuts; in the wholesale distribution of soft drinks; and in bottling and distributing natural spring and mineral waters are also classified in this industry. Establishments primarily engaged in bottling soft drinks, roasting coffee, blending tea, and in grinding and packaging spices are included in the Census of Manufactures. This industry does not include establishments primarily engaged in selling farm products—raw materials; nor beer, wines, and alcoholic beverages.

SIC 5049 is subdivided in some tables into—  
Coffee, tea, and spices.  
Bread and baked goods.  
Food and beverage basic materials.  
Other grocery and related products, n.e.c.

## FARM PRODUCTS—RAW MATERIALS (SIC 505)

Establishments primarily engaged in the wholesale marketing of farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins, and raw furs; raw silk; leaf tobacco; wool and mohair; livestock; and horses and mules.

**Cotton (SIC 5052)**—Establishments primarily engaged in buying and/or marketing raw cotton and cotton linters.

**Grain (SIC 5053)**—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans; soybeans and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included as well as terminal elevators and other merchants marketing grain.

**Livestock (SIC 5054)**—Establishments primarily engaged in buying and/or marketing livestock, except horses and mules.

**Farm products—raw materials, n.e.c. (SIC 5059)**—Establishments primarily engaged in marketing farm products not elsewhere classified, such as leaf tobacco; hides, skins, and pelts; horses and mules; bristles; broomcorn; feathers, hair; moss; nuts, except roasted and salted; oil kernels; wool, mohair; raw silk; hops; straw; and vegetable fibers. Establishments engaged in stemming or redrying of tobacco are not included.

SIC 5059 is subdivided in some tables into—  
Hides, skins, and pelts.  
Leaf tobacco.  
Wool, wool tops, and mohair.  
Other raw farm products.

## ELECTRICAL GOODS (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors. This group does not include electrical commercial and industrial machines (i.e., those in which electricity does the work directly, such as heating, turning a shaft, or ionizing a substance), or electrically powered commercial and industrial machines which are classified in group 508.

**Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)**—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. This industry does not include establishments primarily engaged in the wholesale distribution of radios, television sets, electric refrigerators, and other household electrical appliances which are classified in "Electrical appliances, television and radio sets" (SIC 5064). Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are included in the Census of Construction.

SIC 5063 is subdivided in some tables into—

Electrical supplies with major appliances and housewares.

Electrical supplies with housewares but not major appliances.

Electrical supplies without housewares or major appliances.

**Electrical appliances, television and radio sets (SIC 5064)**—Establishments primarily engaged in the wholesale distribution of radio and television sets, self-contained air-conditioning units, and household electrical appliances. Gas clothes dryers and gas household refrigerators are also included here.

**Electronic parts and equipment (SIC 5065)**—Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment, except radio and television receiving sets and phonographs (Industry 5064).

#### HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)

Establishments primarily engaged in wholesaling hardware; plumbing and heating equipment and supplies; and air conditioning, refrigeration, and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in "Automotive equipment" (SIC 5013); establishments primarily selling self-contained air-conditioning units are classified in "Electrical appliances, television and radio sets" (SIC 5064).

**Hardware (SIC 5072)**—Establishments primarily engaged in the wholesale distribution of hardware.

SIC 5072 is subdivided in some tables into—

General-line hardware — Distinguished from specialty-line hardware wholesales on the basis of commodity-line mix and annual sales volume. The classification "general-line hardware" includes establishments selling a broad line of hardware and also a combination of industrial materials and supplies; electrical goods; and automotive equipment. This classification is limited to establishments with substantial annual sales volume.

Specialty-line hardware.

**Plumbing and heating equipment and supplies (SIC 5074)**—Establishments primarily engaged in the wholesale distribution of plumbing and heating equipment and supplies to be installed in residential and commercial buildings. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are included in the Census of Construction.

SIC 5073 is subdivided in some tables into—

Heating equipment and supplies.

Plumbing fixtures and supplies.

**Air conditioning and refrigeration equipment and supplies (SIC 5077)**—Establishments primarily engaged in the wholesale distribution of air conditioning, refrigeration, and ventilating equipment and supplies, except household refrigerator and self-contained air-conditioning units (industry 5064). Construction contractors primarily engaged in installing air conditioning, ventilating, and refrigeration equipment from their own stock are included in the Census of Construction.

SIC 5077 is subdivided in some tables into—

Air-conditioning equipment and supplies.

Refrigeration equipment and supplies.

#### MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)

Establishments primarily engaged in selling at wholesale industrial machinery, equipment, and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment



and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies; and other machinery, equipment and supplies not elsewhere classified. Establishments primarily engaged in selling office, restaurant, and hotel furniture are classified in "Furniture (household, office)" (part of SIC 5097); those wholesaling air conditioning and refrigeration equipment, in "Air conditioning and refrigeration equipment and supplies" (SIC 5077); and those wholesaling motor vehicles and motor vehicle parts, in "Motor vehicles and automotive equipment" (SIC 501).

**Commercial machines and equipment (SIC 5081)**—Establishments primarily engaged in selling at wholesale commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into—

- Office machines and equipment.
- Restaurant and hotel supplies.
- Store machines and fixtures.

**Construction and mining machinery and equipment (SIC 5082)**—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries.

**Farm machinery and equipment (SIC 5083)**—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm; and dairy farm machinery and equipment. This industry does not include establishments engaged in the distribution of dairy products manufacturing machinery classified in industry 5084.

**Industrial machinery and equipment (SIC 5084)**—Establishments primarily engaged in marketing industrial machinery and equipment such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into—

Food-processing machinery and equipment.

General purpose industrial machinery and equipment.

Metalworking machinery and equipment.

Materials-handling equipment.

Oil well, oil refinery, pipeline equipment.

Other industrial machinery and equipment—This classification includes establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, wood-working machinery, shoe making machinery, paper and paper products machinery, smelting and refining machinery and equipment, rubber working machinery, cigar and cigarette making machinery, and similar special industry machinery.

**Industrial supplies (SIC 5085)**—Establishments primarily engaged in marketing industrial supplies such as abrasives and materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into—

General-line industrial supplies.

Mechanical power transmission equipment.

Industrial valves, fittings, equipment.

Welding supplies.

Other industrial supplies—This classification includes establishments primarily engaged in selling a special line of industrial materials or supplies not elsewhere classified, such as reconditioned drums, barrels, abrasives, mechanical rubber goods, rope and cordage, industrial diamonds, bottlers' supplies, and industrial storage batteries.

**Professional equipment and supplies (SIC 5086)**—Establishments primarily engaged in the distribution of mechanical devices and other equipment and supplies used by architects, dentists, engineers, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups.

SIC 5086 is subdivided in some tables into—

Dental supplies.

Religious and school supplies.

Surgical, medical, and hospital supplies.

Optical and ophthalmic goods.

Other professional equipment and supplies—This classification includes establish-

ments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, scientific instruments, laboratory equipment, and other specialty-line professional equipment. It also includes establishments selling a combination of professional equipment and supplies, no one of which predominated.

**Service establishment equipment and supplies (SIC 5087)**—Establishments primarily engaged in marketing equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, custodians, shoe repairers, upholsterers, undertakers, and related service establishments.

SIC 5087 is subdivided in some tables into—

Beauty and barber supplies.

Custodial supplies.

Laundry and dry cleaning supplies.

Other service establishment equipment and supplies—This classification includes establishments primarily engaged in selling a specialty line of service establishment supplies such as upholsterers' supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality supplies, and shoe service equipment and supplies. It also includes establishments selling a combination of service establishment supplies, of which no one type predominated.

**Transportation equipment, except motor vehicles (SIC 5088)**—Establishments primarily engaged in marketing air, marine, and railroad transportation equipment and supplies.

SIC 5088 is subdivided in some tables into—

Aircraft, aeronautical equipment and parts.

Marine machinery and equipment.

Other transportation equipment — This classification includes establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, street cars, buses, tramways, aerial hoists, and horsedrawn vehicles.

#### **METALS AND MINERALS, NOT ELSEWHERE CLASSIFIED (SIC 5091)**

Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals (except precious metals, industry 5099, and scrap, industry 5093); and miscellaneous nonmetallic minerals (except petroleum, industry 5092).

**Coal (part of SIC 5091)**—Establishments primarily engaged in the wholesale distribution of coal and coke. Included are establishments which have products shipped direct from mine to customer, and establishments operating yards and dock space and making deliveries therefrom at wholesale, as well as other coal merchants.

**Metals service centers (part of SIC 5091)**—Establishments with warehouses primarily engaged in selling ferrous and nonferrous metals; semifinished and finished products (sheets, bars, rods, strip, castings, plates, wire and wire products, rails, wheels, bar shapes, structural shapes, piling, pipe, tubing, etc.).

This part of SIC 5091 is subdivided in some tables into—

Ferrous metals service centers.

Nonferrous metals service centers.

**Metals sales offices (part of SIC 5091)**—Establishments without warehouses primarily engaged in selling ferrous and nonferrous metals; and semifinished and finished products (sheets, bars, rods, strip, castings, plates, wire and wire products, rails, wheels, bar shapes, structural shapes, piling, pipe, tubing, etc.).

This part of SIC 5091 is subdivided in some tables into—

Ferrous metals sales offices.

Nonferrous metals sales offices.

#### **PETROLEUM AND PETROLEUM PRODUCTS (SIC 5092)**

Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, including liquefied petroleum gas. The principal types of establishments included are petroleum bulk stations and terminals and wholesale liquefied petroleum (LP) gas terminals selling bulk liquid products. Also included are wholesale marketers of crude oil and packaged petroleum goods.

**Petroleum bulk stations and terminals (part of SIC 5092)**—Establishments providing bulk liquid storage facilities for petroleum products, including liquefied petroleum gas, and primarily engaged in marketing such products at wholesale.

This part of SIC 5092 is subdivided in some tables into—

Gasoline, distillates, and residuals.

Liquefied petroleum gas.

**Other petroleum and products establishments (part of SIC 5092)**—Establishments without



bulk liquid storage facilities but primarily engaged in marketing petroleum and products at wholesale. Included here are packaged and bottled petroleum products distributors, truck jobbers, crude oil merchants, and others marketing petroleum and products at wholesale but without bulk liquid storage facilities.

#### SCRAP AND WASTE MATERIALS (SIC 5093)

Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. Establishments without yards are included as well as those with yards. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in retail trade (SIC 5933).

**Iron and steel scrap (part of SIC 5093)**—Establishments primarily engaged in assembling, breaking up, sorting, and marketing all forms of scrap iron and steel. Auto wreckers engaged in dismantling automobiles for scrap are included. Those dismantling used cars for the sale of parts are not included here.

This part of SIC 5093 is subdivided in some tables into—

Iron and steel scrap with processing equipment.

Iron and steel scrap without processing equipment.

**Waste materials (part of SIC 5093)**—Establishments primarily engaged in assembling and marketing such materials as nonferrous scrap; a wide variety of scrap materials; a particular line of secondary materials, such as waste paper and waste paper products; wiping cloth, waste rags, textile waste; and scrap rubber.

#### TOBACCO AND ITS PRODUCTS (SIC 5094)

Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5059. Establishments primarily engaged in stemming and redrying tobacco are included in the Census of Manufactures.

#### BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5095)

Establishments primarily engaged in the wholesale distribution of beer, wine, and dis-

tilled alcoholic beverages. Bottling of wines and other liquors manufactured in bulk by others is included.

**Beer and ale (part of SIC 5095)**—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt liquors.

**Wines and distilled spirits (part of SIC 5095)**—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors. Wholesale liquor establishments operated by State or local governments are included here.

This part of SIC 5095 is subdivided in some tables into—

Wines, distilled spirits (licensed operation).

Wines, distilled spirits (State operated).

#### PAPER AND ITS PRODUCTS (SIC 5096)

Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. This industry does not include wallpaper which is classified in "Other products" (part of SIC 5099).

**Printing and writing paper (part of SIC 5096)**—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper, fine paper, groundwood, etc.; and printing and rotogravure paper—but not coarse paper. Establishments selling printing and writing paper and also industrial and personal service papers are included here if sales of the former exceeded sales of the latter; otherwise, they are included with "Industrial and personal service papers."

**Industrial and personal service papers (part of SIC 5096)**—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins and shipping supplies. Establishments engaged in the distribution of fine paper are classified in "Printing and writing paper."

**Stationery, office supplies, and greeting cards (part of SIC 5096)**—Establishments primarily engaged in the wholesale distribution of commercial stationery; office supplies, including

envelopes, typewriter and mimeograph paper, file cards and folders, pens, etc.; social stationery; and greeting cards.

#### FURNITURE AND HOME FURNISHINGS (SIC 5097)

Establishments primarily engaged in the wholesale distribution of household and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in "Electrical appliances, television and radio sets" (SIC 5064), and in the wholesale distribution of office machines and equipment in "Commercial machines and equipment" (part of SIC 5081).

**Furniture (household, office) (part of SIC 5097)**—Establishments primarily engaged in the wholesale distribution of household furniture, including bedsprings, mattresses, and all such component parts; office furniture; professional furniture; public furniture (for public parks and buildings, etc.).

This part of SIC 5097 is subdivided in some tables into—

- Household and lawn furniture.
- Office and business furniture.

**Home furnishings and floor coverings (part of SIC 5097)**—Wholesale establishments primarily engaged in selling antiques; china, glassware, and earthenware; curtains and draperies; table linens, towels; carpets, linoleum, and all other types of hard and soft surface floor coverings; and all other home furnishings and home-ware.

This part of SIC 5097 is subdivided in some tables into—

- China, glassware, crockery.
- Linens, domestics, curtains, etc.
- Floor coverings.
- Other home furnishings.

#### LUMBER AND CONSTRUCTION MATERIALS (SIC 5098)

Establishments primarily engaged in the wholesale distribution of lumber and building materials, such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, building glass, roofing materials, and sand.

**Lumber and millwork (part of SIC 5098)**—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber);

plywood; door and window frames (wooden or metal); and all other varieties of wooden and metal millwork.

Lumber yards selling to home owners and the general public are classified as retail yards if the total of such sales plus sales to contractors and builders represent more than one-half of their total business. Yards not selling to home owners and the general public and distributors without yards are classified as wholesale.

This part of SIC 5098 is subdivided in some tables into—

- Lumber (without yards).
- Lumber (with yards).
- Plywood and millwork (metal or wood).

**Construction materials (part of SIC 5098)**—Establishments primarily engaged in marketing such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, tile, and structural assemblies.

This part of SIC 5098 is subdivided in some tables into—

- Brick, tile, cement, etc.
- Glass (flat, brick).
- Roofing, siding, insulation materials.
- Other construction materials.

#### WHOLESALE ESTABLISHMENTS, N.E.C. (SIC 5099)

Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods, farm supplies, jewelry, flowers and nursery stock, rough timber products, leather and leather goods, yarn, animal and vegetable oils, books and magazines, crude rubber, wood pulp, and general merchandise.

**Amusement and sporting goods (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of all types of amusements and sporting goods and accessories—billiard and pool supplies, cameras and photographic equipment, coin-operated game machines, games and toys, ammunition and fireworks, etc.

This part of SIC 5099 is subdivided in some tables into—

- Cameras and photographic supplies.
- Sporting goods.
- Toys, games, and fireworks.
- Other recreation goods.



**Books, periodicals, and newspapers (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of books, lithographed matter, magazines, newspapers, and all other forms of reading material. Establishments primarily engaged in printing and/or publishing printed materials are included in the Census of Manufactures.

**Farm supplies (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, seeds, and other farm supplies.

**Jewelry, diamonds, and precious stones (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of jewelry including precious stones and metals, costume jewelry, clocks, silverware, etc.

**Art goods, and advertising specialties (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of art goods, souvenirs, gifts, novelties, and similar products; and advertising novelties and specialties.

**Other products (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of flowers, bulbs, and plants; timber products, such as ties, logs, cordwood, wooden barrels, crates, sawdust, and other forest products except lumber; saddlery and other leather products (except footwear, apparel, and belting); industrial yarns; musical instruments, records, sheet music, musicians' supplies; textiles, canvas products, felt, and burlap (bags); wallpaper; a general line of merchandise; and specialty lines not included elsewhere, such as cork, animal and vegetable oils, and crude rubber.

This part of SIC 5099 is subdivided in some tables into—

Flowers and florists' supplies.

Forest products (except lumber).

General merchandising—This classification includes merchant wholesale establishments selling a general line of merchandise consisting of several of the following lines, no one predominating: Food and related products; dry goods and apparel; furniture and home furnishings; hardware; electrical goods; farm supplies and other hard goods items. (This classification is frequently associated with import and export houses.)

Phonograph records and pre-recorded tape.

Musical instruments and sheet music.

Textile bags, bagging, and burlap.

Other—This classification includes establishments selling a commodity line or a variety of commodity lines not elsewhere classified.

## TYPE-OF-OPERATION CLASSIFICATIONS

In addition to kind of business, each wholesale establishment was classified for census purposes by type of operation according to the ownership of the business, ownership of the goods sold, or character of principal transactions. Establishments in wholesale trade are grouped into five major type-of-operation classifications as shown below.

**Merchant wholesalers**—Establishments primarily engaged in buying and selling merchandise on their own account, including farm products merchants who do not buy primarily from farmers. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, wagon distributors, retailer cooperative warehouses, terminal grain elevators, and wholesale cooperative supply associations.

**Wholesale merchants, distributors**—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc.

**Importers**—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

**Exporters**—Establishments primarily engaged in purchasing goods in the United States and selling to foreign customers.

**Terminal grain elevators**—Grain elevators primarily engaged in buying and selling grain received from county grain elevators and grain marketing establishments. These elevators have sizable space for grain storage and products are received primarily by rail or barge rather than by truck or wagon. Grain elevators buying and receiving products direct from farmers by truck or wagon were classified as farm products assemblers.

**Manufacturers' sales branches and sales offices**—Establishments maintained by manufacturing and mining companies apart from their plants or mines for marketing their products at wholesale. Establishments with warehouses selling ferrous and nonferrous metals—metals service

centers—are classified as merchant wholesalers. Manufacturers' branch houses selling electrical appliances primarily to retailers and builders are also classified as merchant wholesalers. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices normally do not carry stocks of merchandise for delivery to consumers.

**Petroleum bulk stations, terminals, LP gas facilities**—Establishments primarily engaged in the wholesale marketing of gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum gases, and other bulk petroleum products. These establishments have facilities for bulk storage of petroleum products and are primarily engaged in selling to retailers, to industrial accounts, and to other distributors.

In some tables separate data are presented for—

- Refiner-marketer bulk stations, terminals.
- Other bulk stations, terminals.

**Merchandise agents and brokers**—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, commission merchants, export agents, import agents, selling agents, and merchandise brokers. "Sales," as shown in census publications for agents and brokers, represent the gross sales (or purchase) value of the goods in the transactions negotiated.

**Auction companies**—Wholesale establishments primarily engaged in selling merchandise on an agency basis by the auction method.

**Merchandise brokers**—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis, but not receiving the goods on consignment.

**Commission merchants**—Wholesale establishments operating on the domestic market receiving goods for sale on consignment.

**Import agents**—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

**Export agents**—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

**Manufacturers' agents**—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

**Selling agents**—Wholesale establishments primarily engaged in selling, on an agency basis in the domestic market, all or the major portion of the output of clients.

**Purchasing agents, resident buyers**—Wholesale establishments primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers on a continuing basis.

**Farm products assemblers**—Country grain elevators, cream and produce stations, fruit and vegetable packing houses, live stock concentration yards, and other establishments primarily engaged in purchasing from farmers and assembling and marketing farm products.

**Country grain elevators**—Grain elevators, cooperative or other, buying and receiving grain direct from farmers by truck or wagon and selling at wholesale.

**Other assemblers of farm products**—Establishments, not elsewhere classified, buying farm products primarily from farmers and marketing at wholesale. Included here are cream and produce stations; commission buyers of farm products; fresh fruit, vegetable packing houses; livestock concentration yards; and other assemblers of farm products, not elsewhere classified.

## SPECIAL TABULATIONS

Special tabulations of data collected in the 1967 Census of Business may be obtained on computer tape, on punch cards, or in tabular form. The data provided in such special tabulations will be in summary form and will be subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis and the request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to: Chief, Business Division, Bureau of the Census, Washington, D. C. 20233.



# Appendix B

## WHOLESALE TRADE GENERAL QUESTIONS

Form Approved: Budget Bureau No. 41-S67015

<p>FORM <b>CB-50D</b> (5004)</p> <p style="text-align: center;">U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS</p> <p style="text-align: center;"><b>1967 CENSUS OF BUSINESS</b></p> <p style="text-align: center;"><b>GENERAL INSTRUCTIONS</b> (Single Establishment Firms)</p> <p>Please complete and return this form in the envelope provided.</p> <p>If you operated more than one establishment (location) under the same Employer Identification Number in 1967, entries on this report should be consolidated for all such locations except that in item 1, enter the location of your main establishment and in item 13 provide information separately for each location.</p> <p>If your Employer Identification Number (the number appearing on Employer's Quarterly Federal Tax Return, Treasury Form 941) was changed during 1967, submit a report for the entire period of operation in 1967 on one 1967 Census reporting form, and list all Employer Identification Numbers used during any part of 1967 in item 2.</p> <p>This report should cover the calendar year 1967 or, if records are maintained on a fiscal year basis, the report should cover the fiscal year which includes at least 10 months of 1967.</p> <p>If book figures are not available, enter your best estimates.</p> <p>If unusual circumstances should cause an undue burden in filing by the due date, or if you have any questions, please write to the <b>Jeffersonville Census Operations Office, Jeffersonville, Indiana 47130.</b></p>	<p><b>NOTICE</b>—Response to this inquiry is required by law (Title 13 U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.</p> <p>In correspondence pertaining to this report, please refer to this Census File Number</p> <p style="text-align: center;">CB-50D (5004)</p> <p style="text-align: right;">Employer Identification No.</p>						
<p><b>1. NAME AND PHYSICAL LOCATION</b></p> <p>a. Is the name shown in the label the name by which this establishment is known to the public?</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No (If "No," enter trade name above the label.)</p> <p>b. Is the address in the label—</p> <p>1. <input type="checkbox"/> The mail address of your establishment but not the actual physical location.</p> <p>2. <input type="checkbox"/> The mail address of your establishment (including number and street) which also is its actual physical location.</p> <p>3. <input type="checkbox"/> Neither of the above (e.g., accountant's office).</p> <p>(NOTE: If you marked box 1 or 3, or number and street are not shown in the label, complete c, d, and e below. If you marked box 2, complete d and e below.)</p> <p>c. Enter following physical location information</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;">Number and street</td> <td style="width: 50%;">City, village, or other place</td> </tr> <tr> <td>State</td> <td>ZIP code</td> </tr> </table> <p>(NOTE: If location cannot be described by number and street give name or number of highway and approximate distance from nearest town.)</p> <p>d. Enter name of county in which your establishment is located .....</p> <p>e. Is your establishment physically located within the boundaries of the city, village, or other place specified in the label or in "c"?</p> <p>1 <input type="checkbox"/> Yes    2 <input type="checkbox"/> No</p>	Number and street	City, village, or other place	State	ZIP code	<p><b>2. EMPLOYER IDENTIFICATION NUMBER</b></p> <p>Is the Employer Identification (EI) Number printed in the address label the SAME as that used for this establishment on your latest 1967 Employer's Quarterly Federal Tax Return, Treasury Form 941?</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No (If "No," enter the currently assigned EI Number here (9 digits))</p> <p><b>3. LEGAL FORM OF ORGANIZATION OF COMPANY OPERATING THIS ESTABLISHMENT</b> <span style="float: right;">X-1</span></p> <p>1 <input type="checkbox"/> Individual proprietor</p> <p>2 <input type="checkbox"/> Partnership</p> <p>3 <input type="checkbox"/> Corporation (Do not mark if any form of cooperative association)</p> <p>4 <input type="checkbox"/> Co-op (cooperative association), corporate or noncorporate</p> <p>5 <input type="checkbox"/> Other (Specify) .....</p> <p><b>4. PERIOD OPERATED IN 1967</b> <span style="float: right;">X-2</span></p> <p>a. Was this establishment in business at the end of 1967? ..... 1 <input type="checkbox"/> Yes    2 <input type="checkbox"/> No</p> <p>(NOTE: For establishments which were inactive during December 1967 due to seasonal or part-time operations, answer "Yes," unless the establishment was not owned at the end of the year.)</p> <p>b. How many months during 1967 did you own this establishment? ..... Months <span style="float: right;">X-3</span></p>		
Number and street	City, village, or other place						
State	ZIP code						
<p><b>12. COMPANY AFFILIATION</b></p> <p>a. Mark this box <input type="checkbox"/> if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).</p> <p>b. Mark this box <input type="checkbox"/> if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Number of owned or controlled companies (if known).</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">Name of company</td> <td style="width: 33%;">Mailing address (Number, street, city, State, ZIP code)</td> <td style="width: 33%;">EI No. (9 digits)</td> </tr> <tr> <td style="height: 40px;"></td> <td></td> <td></td> </tr> </table>		Name of company	Mailing address (Number, street, city, State, ZIP code)	EI No. (9 digits)			
Name of company	Mailing address (Number, street, city, State, ZIP code)	EI No. (9 digits)					

# WHOLESALE TRADE GENERAL QUESTIONS—Continued

## 5. TOTAL SALES IN 1967

<p><b>Line a</b>—Total net sales after deducting all returns, allowances, and discounts, but include excise taxes and sales taxes. Include at gross selling value (not commissions or brokerage) any goods sold or bought by you on a commission or brokerage basis for others, as well as sales for your own account. Include drop shipment sales where goods are shipped on your orders direct to your customers. Also include, at wholesale prices, sales or billings to any retail stores you may own. Include all receipts from services performed by you for your customers, but do NOT include any receipts derived from sources other than customers.</p> <p><b>Line b</b>—Mark "Yes," if you sold (or bought) any merchandise on a commission basis (i.e., for the account of others) in 1967. Mark "No," if you did not.</p> <p><b>Line c</b>—Gross selling (or purchase) value of business conducted for the account of others in 1967.</p> <p><b>Line d</b>—Commissions or brokerage received on transactions negotiated for others in 1967 (i.e., the amount of income your organization received in 1967 for selling or buying merchandise for others).</p> <p><b>Line e</b>—Percent of sales, if any, accounted for by goods produced by your company, your parent company or companies corporately affiliated with your company.</p>	a. TOTAL SALES (or purchases) and other operating receipts	Dollars	Cents	Key	
	b. Did you sell (or buy) merchandise on a commission basis in 1967?..... 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No			XX	X-4
	c. Gross selling (or purchase) value of business conducted for the account of others in 1967 (Include in a above)	Dollars	Cents		
	d. Commissions or brokerage received in transactions negotiated for others in 1967			XX	X-6
	e. Percentage of sales representing products produced by your company	Percent		%	X-8 *

## 6. SALES BY CUSTOMER CLASSES

<p>Report the approximate percentage of your 1967 sales to each of the classes of customers. If book figures are not available, entries for these lines should represent your best approximations. Percentages should add to 100.</p> <p><b>Line a</b>—Sales to hospitals, clinics, laboratories, manufacturers, contractors and builders of all types, service businesses, State and local governments and other business concerns or institutions that normally buy for business use rather than for resale of the goods in the form purchased. Report sales to the Federal government on line b.</p> <p><b>Line b</b>—Sales to the Federal government (including the military, post exchanges, GSA, GPO, and similar Federal agencies). Include here only sales made by this establishment direct to Federal agencies. Sales to companies which in turn sell to Federal government agencies should be included under other parts of this inquiry according to the classification of the purchaser, principally in 6a.</p> <p><b>Line c</b>—Sales to retailers of all types (retail chain organizations, independent stores, department stores, etc.). Entry should represent percentage of your sales to purchasers who normally buy for resale to home consumers, individual users or to farmers.</p> <p><b>Line d</b>—Sales to organizations that normally purchase for resale at wholesale (including sales to purchasers who buy for resale to retailers or to industrial, institutional, and similar users).</p> <p><b>Line e</b>—Sales to household consumers, farmers, and individual users (including sales to your own employees).</p> <p><b>Line f</b>—Include sales made direct to buyers in foreign countries, or through their agents in this country. Include transfers, if any, to your own foreign branches. United States possessions should not be considered as foreign countries.</p>	a. To institutional, industrial, commercial, and professional users, and State and local governments	Approximate percent of total sales (item 5a)	Code	Key	
	b. To the Federal government	%	1	1-1 ↑ 1-11 *	
	c. To retailers	%	8		
	d. To wholesale organizations	%	9		
	e. To household consumers, individual users and farmers	%	6		
	f. Export sales	%	0		
	g. TOTAL (Lines a through f should add to 100)	100%			

## 7. PAYROLL, OPERATING EXPENSES AND INVENTORIES

<p><b>Line a</b>—Report total wages, salaries, bonuses, commissions, fees, and other remuneration paid to your employees during 1967, before deductions such as employees' Social Security contributions, withholding taxes, group insurance premiums, union dues, and savings bonds. INCLUDE such items as dismissal pay, vacation and sick leave pay, the cash equivalent of payment in kind (such as goods, lodging, food, and clothing). INCLUDE salaries of officers, if a corporation. DO NOT include compensation or payments to, or withdrawals by, proprietors or partners of an unincorporated business.</p> <p><b>Line b</b>—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. Do not include the cost of merchandise. Do not include income taxes and excise taxes. Unincorporated businesses should not include withdrawals by owners or part owners.</p> <p><b>Line c</b>—Report inventories of goods for sale at cost value rather than sale price. Include goods owned by you and consigned to others, but not goods of others in your possession. Report inventories as of the date specified, or nearest inventory date.</p>	a. Total ANNUAL payroll in 1967 before deductions	Dollars	Cents	Key
	b. Total 1967 operating expenses, including payroll			XX 2-1
	c. Merchandise inventories, at cost			XX 2-4
	(1) December 31, 1967.....			XX 2-5
	(2) December 31, 1966.....			XX 2-6

NOTE: Multiunit establishments were also requested to report first quarter 1968 payroll and number of employees for the pay period including March 12, 1967.

## 8. CREDIT SALES, RECEIVABLES, AND BAD DEBT LOSSES

<p><b>Line a</b>—Report as credit sales all sales other than those for which customer made full payment at time of sale or when invoice was rendered, whether payment was made in cash, by check, money order, or draft. If no sales were made on credit, please enter "None."</p> <p><b>Line b</b>—Report the amount of receivables, derived from the sale of merchandise or services, on your books at the end of the year before deducting reserves for bad debt losses. Omit receivables sold to banks, factors, etc.</p> <p><b>Line c</b>—Report the amount of receivables written off during 1967 as uncollectable, after deducting any write-offs that subsequently proved to be collectable.</p>	a. Approximately what percent of your 1967 sales were made on credit?	Percent	Key	
	b. Accounts and notes receivable, outstanding as of December 31, 1967	Dollars	Cents	2-7
	c. Bad debt losses, 1967			XX 2-8
				XX 2-9 *



# WHOLESALE TRADE GENERAL QUESTIONS—Continued

9. WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1967										
<p><b>Lines (1) and (2)—</b>Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.</p> <p><b>Line b—</b>If you or your company own the building (or portion of the building) in which your merchandise is warehoused and does not lease space, mark the first box. If it leases space only, mark the second box. However, if it owns a part of the warehouse space and also leases space, mark the third box.</p> <p><b>Line c—</b>Mark the year or period in which the warehouse (or principal building, if more than one) was built.</p>				<p><b>a. Occupiable floor space (under roof)—occupied and unoccupied—of this establishment</b></p>		<p><b>Square feet</b></p>		<p><b>Key</b></p>		
				<p>(1) In single story building.....</p>				<p>3-1</p>		
				<p>(2) In multiple-story building.....</p>				<p>3-2</p>		
				<p>(3) <b>TOTAL FLOOR SPACE</b> (Sum of lines (1) and (2))</p>				<p>3-3</p>		
				<p><b>b. Mark the appropriate box</b></p>				<p>3-4</p>		
				<p>1 <input type="checkbox"/> We own the building</p> <p>2 <input type="checkbox"/> We lease the building</p> <p>3 <input type="checkbox"/> We own a building AND also lease space</p>						
				<p><b>c. Mark the appropriate box</b></p>				<p>3-5</p>		
				<p>1 <input type="checkbox"/> Completed in 1966-67</p> <p>2 <input type="checkbox"/> 1960-65</p> <p>3 <input type="checkbox"/> 1955-59</p> <p>4 <input type="checkbox"/> 1950-54</p> <p>5 <input type="checkbox"/> 1945-49</p> <p>6 <input type="checkbox"/> 1940-44</p>		<p>7 <input type="checkbox"/> 1930-39</p> <p>8 <input type="checkbox"/> 1920-29</p> <p>9 <input type="checkbox"/> 1910-19</p> <p>0 <input type="checkbox"/> Prior to 1910</p> <p>X <input type="checkbox"/> Prior to 1940 but age unknown</p>				
10. MATERIALS HANDLING EQUIPMENT USED, MID-DECEMBER 1967					11. TRUCKS, TRUCK TRACTORS, AND TRUCK TRAILERS OPERATED, MID-DECEMBER 1967—Include all street and highway-type vehicles owned or leased without drivers. Exclude vehicles held for sale and any vehicles leased by you to others.					
<p><b>a. Did you operate the following equipment in this place of business, mid-December 1967?</b></p>			<p>3-6X</p>		<p><b>a. 1 <input type="checkbox"/> None—</b>Mark if this establishment operated none of the vehicles described below.</p>				<p>3-10 *</p>	
			<p>Yes</p>	<p>No</p>	<p><b>b. Number and type of vehicles operated mid-December 1967</b></p>					
			1	2	<p><b>Type</b></p>		<p><b>Code</b></p>	<p><b>Number of vehicles</b></p>		
<p>Conveyor.....</p>			1	2						
<p>Towline.....</p>			1	2						
<p>Overhead track.....</p>			1	2	<p>Trucks, by body type</p>					
<p>Crane.....</p>			1	2	<p>(1) Closed top vans</p>		1			
<p>Elevator.....</p>			1	2	<p>(2) Open top vans, platform, stake, or other open top trucks</p>		2			
			1	2	<p>(3) Pick-up, standard panel, or other light delivery trucks</p>		3			
<p><b>b. Enter the number of each of the following used in this establishment, mid-December 1967</b></p>			<p><b>Number</b></p>		<p><b>Key</b></p>		<p>(4) Other over-the-road trucks</p>		<p>4</p>	
<p>(1) Fork-lift trucks.....</p>					<p>3-8</p>		<p>Truck tractors and trailers</p>			
<p>(2) Other motorized materials handling equipment.....</p>					<p>3-9</p>		<p>(1) Truck tractors</p>		<p>8</p>	
							<p>(2) Semitrailers and full trailers</p>		<p>9</p>	
<p>This space may be used for any explanation that may be helpful in understanding your report.</p>										
<p>17. Name of person to contact regarding this report Address (Number, street, city, State, ZIP code) Telephone No.</p>										
<p>Area code Number Extension</p>										
<p><b>CERTIFICATION</b></p>										
<p>This report is substantially accurate and covers the period from _____ to _____</p>										
<p>Signature of authorized person</p>					<p>Title</p>			<p>Date</p>		

# WHOLESALE TRADE GENERAL QUESTIONS--Continued

Form Approved: Budget Bureau No. 41-S67015

<p>FORM <b>CB-51A-1</b> (5101)</p> <p style="text-align: center;">U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS</p> <p style="text-align: center;"><b>1967 CENSUS OF BUSINESS</b></p> <p style="text-align: center;"><b>MANUFACTURERS' SALES BRANCHES AND SALES OFFICES</b></p> <p style="text-align: center;"><b>FOOD, TOBACCO, AND KINDRED PRODUCTS</b></p>	<p><b>NOTICE</b>—Response to this inquiry is required by law (Title 13 U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.</p> <p>In correspondence pertaining to this report, please refer to this Census File Number <b>CB-51A-1 (5101)</b></p> <p style="text-align: right;">Employer Identification No. _____</p>																
<p style="text-align: center;"><b>GENERAL INSTRUCTIONS</b></p> <p>Please complete and return this form in the envelope provided.</p> <p>A separate report is required on this form for each sales branch and sales office operated during 1967. Each sales office without stock should be reported separately as well as each sales branch carrying stocks of merchandise from which deliveries are made to customers. Sales branches and sales offices located at plants or administrative offices should be reported on this form where separate records are available, or if substantially accurate reports can be prepared. Employment, payroll, inventories, and operating expenses reported here should not be included in manufacturer's plant reports (MC series). Sales, however, will to some extent duplicate shipments on your plant reports.</p> <p>This report should cover only the establishment identified in the address block.</p> <p>This report should cover the calendar year 1967 or, if records are maintained on a fiscal year basis, the report should cover the fiscal year which includes at least 10 months of 1967.</p> <p>If book figures are not available, enter your best estimates.</p> <p>If unusual circumstances should cause an undue burden in filing by the due date, or if you have any questions, please write to the <b>Jeffersonville Census Operations Office, Jeffersonville, Indiana 47130.</b></p>																	
<p><b>1. NAME AND PHYSICAL LOCATION</b></p> <p>a. Is the name shown in the label the name by which this establishment is known to the public?</p> <p><input type="checkbox"/> Yes      <input type="checkbox"/> No (If "No," enter trade name above the label.)</p> <p>b. Is the address in the label—</p> <p>1. <input type="checkbox"/> The mail address of your establishment but not the actual physical location.</p> <p>2. <input type="checkbox"/> The mail address of your establishment (including number and street) which also is its actual physical location.</p> <p>3. <input type="checkbox"/> Neither of the above (e.g. accountant's office).</p> <p>(NOTE: If you marked box 1 or 3, or number and street are not shown in the label, complete c, d, and e below. If you marked box 2, complete d and e below.)</p> <p>c. Enter following physical location information</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;">Number and street</td> <td style="width: 50%;">City, village, or other place</td> </tr> <tr> <td>State</td> <td>ZIP code</td> </tr> </table> <p>(NOTE: If location cannot be described by number and street give name or number of highway and approximate distance from nearest town.)</p> <p>d. Enter name of county in which your establishment is located.....</p> <p>e. Is your establishment physically located within the boundaries of the city, village, or other place specified in the label or in "c"?</p> <p>1 <input type="checkbox"/> Yes      2 <input type="checkbox"/> No</p>	Number and street	City, village, or other place	State	ZIP code	<p><b>2. EMPLOYER IDENTIFICATION NUMBER</b></p> <p>Is the Employer Identification (EI) Number printed in the address label the SAME as that used for this establishment on your latest 1967 Employer's Quarterly Federal Tax Return, Treasury Form 941?</p> <p><input type="checkbox"/> Yes      <input type="checkbox"/> No (If "No," enter the currently assigned EI Number here (9 digits)) _____</p> <p><b>3. LEGAL FORM OF ORGANIZATION OF COMPANY OPERATING THIS ESTABLISHMENT</b> <span style="float: right;">X-1</span></p> <p>1 <input type="checkbox"/> Individual proprietor</p> <p>2 <input type="checkbox"/> Partnership</p> <p>0 <input type="checkbox"/> Corporation (Do not mark if any form of cooperative association)</p> <p>8 <input type="checkbox"/> Co-op (cooperative association), corporate or noncorporate</p> <p>9 <input type="checkbox"/> Other (Specify) _____</p> <p><b>4. PERIOD OPERATED IN 1967</b> <span style="float: right;">X-2</span></p> <p>a. Was this establishment in business at the end of 1967?..... 1 <input type="checkbox"/> Yes      2 <input type="checkbox"/> No</p> <p>(NOTE: For establishments which were inactive during December 1967 due to seasonal or part-time operations, answer "Yes," unless the establishment was not owned at the end of the year.)</p> <p>b. How many months during 1967 did you own this establishment?..... Months <span style="float: right;">X-3</span></p>												
Number and street	City, village, or other place																
State	ZIP code																
<p><b>5. TOTAL SALES IN 1967</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 60%;"></th> <th style="width: 10%;">Dollars</th> <th style="width: 10%;">Cents</th> <th style="width: 20%;">Key</th> </tr> <tr> <td>a. TOTAL SALES and other operating receipts</td> <td></td> <td>XX</td> <td>X-4 XXX</td> </tr> <tr> <td>b. Products produced by this or other establishments of your company</td> <td colspan="2">Percentage</td> <td>X-8 *</td> </tr> <tr> <td>c. To household consumers, individual users, and farmers</td> <td></td> <td>%</td> <td>1-1 *</td> </tr> </table> <p><b>Line a</b>—Total net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes. Include all company sales credited to the sales branch or sales office even though billings may be made from a central or district office and shipments made from a plant or central warehouse. Also include, at wholesale prices, sales or transfers to any retail stores you may own. Include any receipts from services rendered customers, but do not include any receipts derived from sources other than customers.</p> <p><b>Line b</b>—Approximate percentage of sales, (item 5a), if any, accounted for by goods produced by your company, your parent company or companies corporately affiliated with your company.</p> <p><b>Line c</b>—Approximate percentage of 1967 sales (item 5a), if any, made by this establishment to household consumers, individual users, and farmers.</p>			Dollars	Cents	Key	a. TOTAL SALES and other operating receipts		XX	X-4 XXX	b. Products produced by this or other establishments of your company	Percentage		X-8 *	c. To household consumers, individual users, and farmers		%	1-1 *
	Dollars	Cents	Key														
a. TOTAL SALES and other operating receipts		XX	X-4 XXX														
b. Products produced by this or other establishments of your company	Percentage		X-8 *														
c. To household consumers, individual users, and farmers		%	1-1 *														



# WHOLESALE TRADE GENERAL QUESTIONS--Continued

6. PAYROLL AND EMPLOYMENT					
<p><b>Line a</b>—Report total wages, salaries, bonuses, commissions, fees, and other remuneration paid to your employees during 1967, <b>before</b> deductions such as employees' Social Security contributions, withholding taxes, group insurance premiums, union dues, and savings bonds. <b>INCLUDE</b> such items as dismissal pay, vacation and sick leave pay, the cash equivalent of payment in kind (such as goods, lodging, food, and clothing). <b>INCLUDE</b> salaries of officers, if a corporation. <b>DO NOT</b> include compensation or payments to, or withdrawals by, proprietors or partners of an unincorporated business.</p> <p><b>Line b</b>—Report all employees on the payroll in the pay period including March 12, 1967. <b>INCLUDE</b> all those on paid sick leave, paid holidays, and paid vacations. <b>INCLUDE</b> salaried officers and executives, if a corporation. <b>DO NOT INCLUDE</b> proprietors and partners, if an unincorporated business. On this census report show the number of employees of this establishment.</p>		Dollars	Cents	Key	
	a. Total ANNUAL payroll in 1967 before deductions			XX	2-1
	b. Number of paid employees for the pay period including March 12, 1967	Number			2-2
	c. Payroll for the FIRST QUARTER of 1967		Dollars	Cents	XX 2-3→
7. EMPLOYMENT BY PRINCIPAL ACTIVITY					
<p>Distribute here the employees reported in item 6 according to their <b>principal activity</b> during the workweek ended nearest March 12, 1967. Each employee should be counted only once, according to his or her principal activity.</p> <p><b>Selling employees</b>—All employees primarily engaged in selling merchandise or services (traveling salesmen, house or telephone salesmen, etc.).</p> <p><b>Office, clerical, warehouse employees</b>—Employees primarily engaged in office, clerical, and warehouse work for this establishment (see instruction for central administration).</p> <p><b>Central administration</b>—Employees primarily engaged in performing various management, accounting, clerical, warehousing, etc. services for other establishments of your company.</p>		Approximate number of employees		Key	
	a. Selling employees			2-7	
	b. Office, clerical, and warehousing employees servicing this establishment			2-8	
	c. Central administration, storage, etc.			2-9	
	d. Manufacturing (processing merchandise)			2-10	
	e. Other (Describe)			2-11*	
	f. TOTAL (Should equal item 6b) →				
8. OPERATING EXPENSES AND INVENTORIES					
<p><b>Line a</b>—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. Do not include the cost of merchandise. Do not include income taxes and excise taxes.</p> <p><b>Line b</b>—Report inventories of goods for sale at cost value rather than sale price. Include goods owned by you and consigned to others, but not goods of others in your possession. Report inventories as of the date specified, or nearest inventory date.</p>		Dollars	Cents	Key	
	a. Total 1967 operating expenses, including payroll			XX	2-4
	b. Merchandise inventories, at cost				
	(1) December 31, 1967.....			XX	2-5
(2) December 31, 1966.....			XX	2-6	
9. WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1967					
<p><b>Lines (1) and (2)</b>—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.</p> <p><b>Line b</b>—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.</p> <p><b>Line c</b>—If your company, your parent company, or a company corporately affiliated with your company, owns the building (or portion of the building) in which your merchandise is warehoused and does not lease space, mark the first box. If it leases space only, mark the second box. However, if it owns a part of the warehouse space and also leases space, mark the third box.</p> <p><b>Line d</b>—Mark the year or period in which the warehouse (or principal building, if more than one) was built.</p>	a. Occupiable warehouse floor space (under roof)—occupied and unoccupied—of this establishment	Square feet		Key	
	(1) In single story building.....			3-1	
	(2) In multiple-story building.....			3-2	
	(3) TOTAL FLOOR SPACE → (Sum of lines (1) and (2))			3-3↓	
	b. Refrigerated (net piling) space 50 degrees Fahrenheit or below in this establishment	Cubic feet		3-11*	
	c. Mark the appropriate box			3-4	
	1 <input type="checkbox"/> Our company owns the building				
	2 <input type="checkbox"/> Our company leases space only				
	3 <input type="checkbox"/> Our company owns space AND also leases warehouse space				
	d. Mark the appropriate box			3-5	
1 <input type="checkbox"/> Completed in 1966-67	7 <input type="checkbox"/> 1930-39				
2 <input type="checkbox"/> 1960-65	8 <input type="checkbox"/> 1920-29				
3 <input type="checkbox"/> 1955-59	9 <input type="checkbox"/> 1910-19				
4 <input type="checkbox"/> 1950-54	0 <input type="checkbox"/> Prior to 1910				
5 <input type="checkbox"/> 1945-49	X <input type="checkbox"/> Prior to 1940				
6 <input type="checkbox"/> 1940-44	but age unknown				

# WHOLESALE TRADE GENERAL QUESTIONS--Continued

10. MATERIALS HANDLING EQUIPMENT USED, MID-DECEMBER 1967					11. TRUCKS, TRUCK TRACTORS, AND TRUCK TRAILERS OPERATED, MID-DECEMBER 1967—Include all street and highway-type vehicles owned or leased without drivers. Exclude vehicles held for sale and any vehicles leased by you to others.								
a. Did you operate the following equipment in this place of business, mid-December 1967?		3-6X		a. 1 <input type="checkbox"/> None—Mark if this establishment operated none of the vehicles described below.	3-10								
		Yes	No										
		t	2										
		t	2										
		t	2										
Conveyor.....		t	2										
Towline.....		t	2										
Overhead track.....		t	2										
Crane.....		t	2										
Elevator.....		t	2										
b. Enter the number of each of the following used in this establishment, mid-December 1967		Number		Key									
(1) Fork-lift trucks.....				3-8									
(2) Other motorized materials handling equipment.....				3-9									
					b. Number and type of vehicles operated mid-December 1967								
					4	4-1	4-2	4-3	4-4*				
					Number of vehicles								
					Type	Code	Total	Owned	Leased (without drivers)				
					Trucks, by body type								
					(1) Refrigerated trucks	7							
					(2) Closed top vans (except refrigerated)	1							
					(3) Open top vans, platform, stake, other open top trucks	2							
					(4) Pick-up, standard panel, or other light delivery trucks	3							
					(5) Other over-the-road trucks	4							
					Truck tractors and trailers								
					(1) Truck tractors	8							
					(2) Semitrailers and full trailers	9							
12. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES—Enter below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.													
Description		V	Code	Estimated sales during 1967		Census Use Only	Description		V	Code	Estimated sales during 1967		Census Use Only
				Dollars	Cents						Dollars	Cents	
Meat and Poultry*						Products of Dairies							
1. Fresh beef			20111		XX	001	17. Creamery butter			20210		XX	013
2. Fresh veal			20112		XX	002	18. Natural cheese, processed cheese			20221, 20222		XX	014
3. Fresh lamb, mutton			20113		XX	003	19. Dry milk products			20231		XX	015
4. Pork—fresh, frozen			20114		XX	990	20. Canned milk, bulk evaporated, condensed milk products			20232, 20233		XX	016
5. Processed pork			20116, 20136		XX	004	21. Ice cream, ice milk mixes			20234		XX	017
6. Lard			20115		XX	005	22. Ice cream, ices, other frozen dairy food			20240		XX	018
7. Sausage, other prepared meats made in this branch			20117-20137		XX	991	23. Bulk fluid milk, cream			20261		XX	019
8. Sausage, other prepared meats, resales			20117-20137		XX	006	24. Bottled milk, cream			20262		XX	020
9. Canned meats (except dog food)			20118, 20138		XX	007	25. Cottage cheese, buttermilk, chocolate drinks, other flavored drinks			20263, 20264		XX	021
10. Hides, skins, pelts							20119		XX	008	Canned and Preserved Products		
11. Natural sausage casings			20139		XX	009	26. Canned, cured seafoods			20310		XX	022
12. Other meat packing products			20110		XX	010	27. Canned baby food (except meat)			20321		XX	023
13. Dressed poultry, small game			20151-20155		XX	011	28. Canned, frozen soups, specialties, canned dry beans			20322, 20323, 20324		XX	024
14. Live poultry			XXX		XX	901	29. Canned fruits			20331		XX	025
15. Eggs, liquid, dried, frozen			20156		XX	012	30. Canned vegetables			20332		XX	026
16. Shell eggs			XXX		XX	902	31. Canned fruit juices			20334		XX	027



# WHOLESALE TRADE GENERAL QUESTIONS--Continued

12. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES--Continued											
Enter below the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.											
Description	V	Code	Estimated sales during 1967		Census Use Only	Description	V	Code	Estimated sales during 1967		Census Use Only
			Dollars	Cents					Dollars	Cents	
<b>Canned and Preserved Products--Continued</b>						<b>Bread and Other Bakery Products</b>					
32. Canned vegetable juices		20335		XX	028	51. Bread, bread-type rolls		20511		XX	047
33. Other canned specialties, hominy, mushrooms, catsup, tomato sauce, jellies, jams, etc.		20333, 20336, 20338		XX	029	52. Sweet yeast goods		20512		XX	048
34. Dried, dehydrated fruits, vegetables, soup mixes		20340, 20342		XX	030	53. Soft cakes		20513		XX	049
35. Pickles, sauces, include salad dressings, sandwich spreads		20352-20354		XX	031	54. Pies, pastries, donuts, handmade cookies		20514-20517		XX	050
<b>Fresh and Frozen Fish and Seafood</b>						55. Biscuits, crackers, pretzels		20521		XX	051
36. Frozen packaged seafood		20361, 20362		XX	032	56. Other "dry" bakery products, include machine made cookies, ice cream cones		20522		XX	052
<b>Frozen Foods</b>						<b>Sugar and Related Products</b>					
37. Frozen fruits, juices, ades		20371		XX	033	57. Refined cane sugar, by-products		20620		XX	053
38. Frozen vegetables		20372		XX	034	58. Refined beet sugar, by-products		20630		XX	054
39. Frozen prepared foods		20373		XX	035	<b>Confectionery Products</b>					
<b>Flour, Feed, Other Grain Mill Products</b>						59. Confectionery products		20710-20716		XX	055
40. Wheat flour (except blended and prepared)		20411		XX	036	60. Chocolate coatings		20721		XX	056
41. Wheat bran and middlings		20412		XX	037	61. Confectionery-type chocolate made in chocolate plants		20722		XX	057
42. Self rising, other prepared flour, mixes		20415, 20455		XX	038	62. Other chocolate, cocoa products made in chocolate plants		20728, 20998		XX	058
43. Dry corn milling products, other grain mill products		20413, 20416		XX	039	63. Chewing gum, chewing gum base		20730		XX	059
44. Poultry feeds		20421		XX	040	<b>Beverages and Related Products</b>					
45. Livestock feeds		20422		XX	041	64. Malt liquors, brewing by-products		20820		XX	060
46. Dog and cat food		20423		XX	042	65. Malt, malt by-products		20830		XX	061
47. Other prepared animal feeds		20424		XX	043	66. Wines, brandy, brandy spirits		20840		XX	062
48. Cereal breakfast foods		20430		XX	044	67. Distilled liquor (except brandy)		20851		XX	063
49. Milled rice, by-products		20440		XX	045	68. Bottled liquors		20853		XX	064
50. Wet corn milling products		20460		XX	046	69. Bottled, canned soft drinks		20860		XX	065

# WHOLESALE TRADE GENERAL QUESTIONS--Continued

12. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES--Continued											
Enter below the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.											
Description	V	Code	Estimated sales during 1967		Census Use Only	Description	V	Code	Estimated sales during 1967		Census Use Only
			Dollars	Cents					Dollars	Cents	
<b>Miscellaneous Food and Related Products</b>						<b>Tobacco Products</b>					
70. Flavorings		20870-20874		XX	066	87. Cigarettes		21110		XX	080
71. Cottonseed oil mill products, soybean oil products		20910-20929		XX	067	88. Cigars		21210		XX	081
72. Products of other vegetable oil mills—linseed oil, etc.		20931-20933		XX	068	89. Chewing, smoking tobacco, snuff		21310		XX	082
73. Grease, inedible tallow, feed fertilizer, by-products, etc.		20941-20943		XX	069	90. Stemmed, redried tobacco		21411, 21412		XX	083
74. Roasted coffee, whole bean or ground		20951		XX	070	91. Unstemmed leaf tobacco, not redried before packing		XXX		XX	906
75. Concentrated coffee		20952		XX	071	<b>Other Products (Specify)</b>					
76. Shortenings, cooking oils		20961		XX	072	92.				XX	
77. Margarines		20962		XX	073	93.				XX	
78. Manufactured ice		20970		XX	074	94.				XX	
79. Natural ice		XXX		XX	903	95.				XX	
80. Macaroni, noodle products		20980		XX	075	96.				XX	
81. Desserts, ready-to-mix		20991		XX	076	97.				XX	
82. Chips, potato, corn, etc.		20992		XX	077	98.				XX	
83. Sweetenings, syrups, molasses		20993		XX	078	99. Receipts from services and sources other than the sale of merchandise				XX	999
84. Tea		XXX		XX	904	100. TOTAL SALES IN 1967 (Sum of lines 1-99 should be same as item 5a.)					
85. Other food products		20610, 20994-20999		XX	079						
86. Agricultural seed		XXX		XX	905						
13. CERTIFICATION											
Name of person to contact regarding this report		Address (Number, street, city, State, ZIP code)				Telephone No.					
						Area code	Number	Extension			
						This report is substantially accurate and covers the period from _____ to _____					
Signature of authorized person		Title				Date					



# Appendix C

## COMMODITY LINE CODES AND DESCRIPTIONS-MERCHANT WHOLESALERS, MERCHANDISE AGENTS AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS

### Forms CB-50A to CB-50P, Except CB-50L

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
501			<b>MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT</b>	503			<b>PIECE GOODS, NOTIONS, AND APPAREL-Continued</b>
5012	501210-9 501210-9 501210-9 501210-9	1110-6 1111-4 1112-2 1113-0	Automobiles, motorcycles, etc. a. New automobiles b. Used automobiles c. Other passenger motor vehicles (motorcycles, scooters, etc.)	5037	503700-7	1820-0	Women's, misses', children's, infants' clothing, accessories (except shoes)
	501220-8	1120-5	Trucks, truck tractors, truck trailers (road type)		503700-7 503700-7 503700-7 503700-7	1821-8 1822-6 1823-4 1824-2	a. Dresses, skirts, blouses b. Suits, coats (except fur) c. Children's, infants' wear d. Women's, misses', children's hosiery, underwear
5013	501320-6 501320-6	1210-4 1211-2	Machine shop sales and labor a. Parts and equipment sold through machine shops (excluding labor)		503700-7 503700-7 503700-7	1825-9 1830-9 1840-8	e. Other apparel, accessories Millinery, millinery supplies Dressed furs, fur clothing
	501320-6 501310-7	1212-0 1220-3	b. Machine shop labor New and rebuilt parts, equipment, accessories over the counter and through salesman	5039	503900-3 503900-3 503900-3 503900-3	1910-9 1911-7 1912-5 1913-3	Shoes, other footwear a. Men's, boys' shoes b. Women's, misses' shoes c. Children's, infants' shoes
	501310-7 501310-7 501310-7	1221-1 1222-9 1223-7	a. Motor and chassis parts b. Tools and equipment c. Chemicals (additives, antifreeze, cleaners, etc.)		503900-3	1914-1	d. Other footwear (slippers, rubbers, etc.)
	501310-7	1224-5	d. Refinishing materials (adhesives, compounds, paints, sprays, solder, etc.)	504			<b>GROCERIES AND RELATED PRODUCTS</b>
	501310-7	1230-2	Automotive glass	5042	504200-7	2110-5	Frozen foods (quick-frozen, packaged)
	501330-5	1240-1	Used auto parts, equipment, accessories		504200-7	2111-3	a. Frozen fruits-juices
	501340-4	1250-0	Petroleum products marketing equipment		504200-7	2112-1	b. Frozen vegetables-juices
5014	501400-6 501400-6	1310-2 1320-1	Tires and tubes Recapped tires		504200-7	2113-9	c. Frozen poultry (packaged only)
502			<b>DRUGS, CHEMICALS, AND ALLIED PRODUCTS</b>		504200-7	2114-7	d. Frozen fish-seafood (packaged only)
5022	502220-7	1410-0	Pharmaceuticals, antibiotics, druggist chemicals	5043	504300-5	2210-3	Butter and cheese
	502220-7	1420-9	Health products (over the counter medicines)		504300-5	2220-2	Ice cream, ices
	502220-7	1430-8	Beauty aids (toiletries, cosmetics, dentifrices, etc.)		504300-5	2230-1	Milk, cream (fluid)
	502220-7	1450-6	Druggist sundries (including prescription accessories, sick room supplies, correction aids, etc.)	5044	504400-3	2240-0	Other dairy products
5028	502800-6	1510-7	Paints, varnishes, laquers, enamels		504400-3	2310	Eggs
5029	502900-4 502900-4 502900-4 502900-4 502900-4 502900-4 502900-4 502900-4 502900-4 502900-4	1610-5 1620-4 1621-2 1622-0 1623-8 1624-6 1625-3 1626-1 1627-9 1628-7	Soaps and detergents Industrial chemicals a. Naval stores b. Explosives c. Alkalies and chlorines d. Plastics materials e. Coal tar products f. Man-made fibers g. Other industrial organic chemicals h. Other industrial inorganic chemicals		504400-3 504400-3 504400-3 504400-3	2320-0 2321-8 2322-6	Poultry a. Live poultry b. Dressed poultry (killed at this establishment)
					504400-3	2323-4	c. Dressed poultry (resales)
				5045	504500-0 504500-0 504500-0 504500-0	2410-9 2411-7 2412-5 2413-3	Confectionery a. Candy (all kinds) b. Chewing gum c. Fountain fruits, syrups
					504500-0	2414-1	d. Nuts (salted, roasted), potato chips, other confections
				5046	504600-8	2510-6	Fish, seafood (fresh, frozen except packaged frozen)
				5047	504700-6 504700-6 504700-6 504700-6 504700-6	2610-4 2611-2 2612-0 2613-8 2614-6	Meats, provisions a. Fresh, frozen meats (except packaged) b. Sausage, meat loaves c. Cured, boiled, smoked meats d. Other meat products (incl. game, lard)
503			<b>PIECE GOODS, NOTIONS, AND APPAREL</b>	5048	504800-4 504800-4 504800-4	2710-2 2711-0 2712-8	Fresh fruits, vegetables a. Fresh fruits, berries, melons b. Fresh vegetables
5033	503310-5 503310-5 503310-5 503310-5 503310-5	1710-3 1711-1 1712-9 1713-7 1714-5	Yard or piece goods a. Cotton fabrics b. Rayon, nylon, other man-made fabrics c. Wool fabrics d. Other yard goods (including coated fabrics)	5049	504920-0 504920-0 504920-0 504930-9 504940-8 504940-8 504940-8	2810-0 2820-9 2830-8 2840-7 2850-6 2851-4 2852-2 2853-0	Coffee-roasted (including soluble) Coffee-green Tea, spices Bakery products (bread and other baked goods) Food, beverage basic materials a. Malt, malt extract b. Sausage casings
5034	503400-4 503400-4 503400-4 503400-4 503400-4	1720-2 1730-1 1731-9 1732-7 1732-7	Notions (thread, buttons, etc.) Knit fabrics, knitting yarns, other dry goods a. Knit fabrics b. Yarns (except industrial) c. Other dry goods		504940-8	2853-0	c. Other basic food products (fruit peel, brewers yeast, chocolate coatings, hop extract, brown rice, beverage base, etc.)
5036	503600-9 503600-9 503600-9 503600-9 503600-9 503600-9 503600-9	1810-1 1811-9 1812-7 1813-5 1814-3 1815-0 1816-8	Men's, boys' clothing, furnishings (exc. shoes) a. Work clothing, work gloves b. Suits, coats, trousers, overcoats c. Shirts (dress and sport) d. Sportswear (except shirts, shoes) e. Men's, boys' hosiery, underwear f. Other clothing, furnishings		504990-3 504990-3 504990-3 504990-3 504990-3 504990-3 504990-3	2860-5 2861-3 2862-1 2863-9 2864-7 2865-4 2866-2 2867-0	Canned-bottled foods a. Canned-bottled juices and drinks b. Canned-bottled baby foods c. Canned-bottled fruits, vegetables d. Canned fish, seafood e. Canned meats f. Canned milk g. Other canned-bottled foods

# COMMODITY LINE CODES AND DESCRIPTIONS-MERCHANT WHOLESALERS, MERCHANDISE AGENTS AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS-Continued

SIC code	Kind-of- business code	Com- modity code	Commodity line description	SIC code	Kind-of- business code	Com- modity code	Commodity line description
504			<b>GROCERIES AND RELATED PRODUCTS-Continued</b>	507			<b>HARDWARE; PLUMBING, HEATING EQUIPMENT, AND SUPPLIES</b>
5049-- Con.	504990-3 504990-3 504990-3 504990-3	2870-4 2890-2 2910-8 2920-7	Sugar--refined Breakfast foods Flour, related products Margarine, butter substitutes, shortenings, cooking oils	5072	507220-2 507220-2 507220-2 507220-2 507220-2	3610-3 3611-1 3612-9 3613-7 3614-5	Hardware a. Builders' hardware b. Heavy hardware c. Kitchen and shelf hardware d. Hand tools (including power driven), cutlery
	504990-3 504990-3 504990-3 504990-3 504990-3	2921-5 2922-3 2930-6 2940-5 2950-4 2960-3	a. Margarine, butter substitutes b. Shortenings, cooking oils Pet foods--all kinds Dried, dehydrated fruits, vegetables Soft drinks, bottled drinking waters Foods (except as specified above)		507220-2 507220-2	3615-2 3620-2	e. All other hardware Painters' supplies
505			<b>FARM PRODUCTS-RAW MATERIALS</b>	5074	507410-9 507410-9 507410-9	3710-1 3711-9 3712-7	Warm-air heating-cooling equipment, supplies a. Warm-air furnaces (all fuels) b. Central self-contained heating-cooling units (including heat pumps)
5052	505200-6	3110-4	Cotton (raw) including linters		507410-9	3713-5	c. Ducts, registers, fittings, and acces- sories
5053	505300-4	3120-3	Grains (corn, wheat, oats, barley, sorghum grains), beans, etc.		507410-9	3714-3	d. Room space-heating equipment (except electric)
5054	505400-2 505400-2 505400-2 505400-2 505400-2	3130-2 3131-0 3132-8 3133-6 3134-4	Livestock (except horses, mules) a. Cattle, calves b. Sheep, lambs c. Hogs d. Other livestock		507410-9	3715-0 3720-0	e. Other warm-air space-heating equipment Electric residential space-heating equipment (except portable)
5059	505910-0 505920-9 505930-8 505930-8 505930-8 505990-2	3210-2 3220-1 3230-0 3231-8 3232-6 3240-9	Hides, skins, pelts Tobacco (leaf) Wool, mohairs (raw, tops, noils) a. Raw wool b. Wool tops, noils, other Oil seeds, oil nuts, oil kernels (cotton, flax seed, etc.)		507410-9	3730-9	Hydronics equipment, supplies (boilers, radiators, unit heaters, converters, controls, heat transfer equipment, etc.)
	505990-2 505990-2 50599-2	3250-8 3260-7 3270-6	Peanuts, unroasted Nuts (edible), shelled-unshelled Other inedible farm products (specify kind)	5077	507710-2 507710-2 507710-2 507710-2 507710-2	3810-9 3811-7 3812-5 3813-3 3820-8	Central air-conditioning (cooling only) equipment a. Residential and small commercial (under 5 hp.) b. Residential and commercial (5 to 20 hp.) c. Industrial and large commercial (over 20 hp.) Parts, supplies, and accessories (including refrigerants) for air-conditioning and refrigeration equipment
506			<b>ELECTRICAL GOODS</b>		507720-1 507720-1 507720-1 507720-1 507720-1 507720-1	3910-7 3911-5 3912-3 3913-1 3914-9 3915-6 3916-4	Commercial refrigerator's equipment a. Beverage, drinking water coolers b. Display cases c. Ice cream cabinets d. Ice making machines e. Reach-in and walk-in refrigerators f. Other refrigeration equipment
5063	506300-3 506300-3 506300-3 506300-3 506300-3 506300-3 506300-3 506300-3	3310-0 3311-8 3312-6 3313-4 3314-2 3315-9 3320-9	Electrical wiring supplies, construction materials, and apparatus a. Interior wiring, construction materials b. Outside construction materials c. Lighting fixtures d. Electric lamps (incandescent and fluorescent) e. Motors, generators, industrial controls, panel boards, transformers, etc. Telephone and signal equipment	508			<b>MACHINERY, EQUIPMENT, AND SUPPLIES</b>
5064	506400-1 506400-1 506400-1 506400-1 506400-1 506400-1 506400-1 506400-1 506400-1	3410-8 3420-7 3421-5 3422-3 3423-1 3424-9 3425-6 3430-6 3440-5	Nonconsole radios (portable and table models, etc.) and record players Major appliances, TV sets, console radios, and record players a. Electric home kitchen equipment, parts b. Electric home laundry equipment c. TV sets d. Console radios and record players e. Other major appliances (including gas) Electric housewares, small appliances, parts, and supplies Room air conditioners	5081	508110-4 508110-4 508110-4 508110-4 508110-4 508110-4 508120-3 508120-3 508120-3 508120-3 508120-3 508120-3 508130-2 508130-2 508130-2 508130-2 508130-2	4110-3 4111-1 4112-9 4113-7 4114-5 4115-2 4120-2 4130-1 4131-9 4132-7 4140-0 4141-8 4142-6 4150-9 4160-8 4161-6 4162-4 4163-2 4170-7 4180-6	Office machines and equipment a. Adding, accounting, computing machines b. Duplicating machines c. Addressing, mailing machines d. Typewriters e. Other office machines Indicating, recording, controlling instruments and accessories Commercial kitchen equipment (ovens, stoves, dishwashers, disposals, etc.) a. Electric commercial kitchen equipment b. Nonelectric commercial kitchen equipment Commercial food service equipment a. Electrical food service equipment b. Food warming equipment, coffee urns (except electric) China, glassware, crockery, commercial Store, service shop machines (except barber, beauty shop) a. Cash registers b. Coin-operated machines c. Other store and service machines Scales, balances (except scientific) Store, restaurant fixtures and equipment (except machines, scales)
5065	506500-8 506500-8 506500-8 506500-8 506500-8 506500-8 506500-8	3510-5 3511-3 3512-1 3513-9 3514-7 3515-4 3516-2	Electronic tubes, parts, accessories a. Electronic tubes (including radio, TV, and industrial) b. Transistors and/or semiconductors (including radio, TV, etc.) c. Electronic parts (except tubes, transistors) d. Accessories (including testing equipment) e. Intercommunications and sound equipment f. Commercial, industrial electronic parts				



# COMMODITY LINE CODES AND DESCRIPTIONS-MERCHANT WHOLESALERS, MERCHANDISE AGENTS AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS-Continued

SIC code	Kind-of- business code	Com- modity code	Commodity line description	SIC code	Kind-of- business code	Com- modity code	Commodity line description
MACHINERY, EQUIPMENT, AND SUPPLIES-Continued				MACHINERY, EQUIPMENT, AND SUPPLIES-Continued			
5082	508200-3	4210-1	Construction, mining, logging, road main- tenance equipment, supplies (not labor)	5085	508520-4	4510-4	Bearings, power, transmission equipment
	508200-3	4211-9	a. Crawler tractors and contractors off- highway wheel tractors			4511-2	a. Ball, roller bearings
	508200-3	4212-7	b. Two- and four-wheel self-propelled scrapers, rear and bottom dump trailers		508530-3	4512-0	b. Other power transmission equipment
	508200-3	4213-5	c. Tractor shovel loaders		508540-2	4610-2	Industrial valves, fittings (except plumbing, oil marketing)
	508200-3	4214-3	d. Parts and attachments for a, b, and c		508540-2	4710-0	Welding equipment, supplies (including gasses)
	508200-3	4215-0	e. Power cranes, draglines, shovels, and parts		508540-2	4711-8	a. Gas welding supplies, equipment (including gasses)
	508200-3	4216-8	f. Bituminous mixers, pavers, and related equipment		508540-2	4712-6	b. Arc welding supplies, equipment
	508200-3	4217-6	g. Concrete mixers, pavers, and related equipment		508540-2	4713-4	c. Resistance welding supplies, equipment
	508200-3	4218-4	h. Graders, rollers, off-highway trucks		508590-7	4810-8	Reconditioned drums and barrels
	508200-3	4219-2	i. Other construction, mining, logging, road maintenance equipment		508590-7	4820-7	Bottlers supplies (bottles, caps, corks, equipment, etc.)
					508590-7	4830-6	Printing, duplicating inks
					508590-7	4840-5	Abrasives, abrasive materials
					508590-7	4850-4	Industrial leather, leather belting and packing
					508590-7	4860-3	Mechanical rubber goods
					508590-7	4870-2	Rope, cordage, twine (not wire)
					508590-7	4910-6	Other industrial equipment, supplies
5083	508300-1	4310-9	Garden machinery, equipment, supplies	5086	508610-3	5110-2	Dental equipment, supplies
	508300-1	4311-7	a. Power lawn mowers		508610-3	5111-0	a. Teeth
	508300-1	4312-5	b. Other garden machinery, tools, equipment		508610-3	5112-8	b. Dental gold
	508300-1	4320-8	Farm, dairy machinery, parts, equipment; poultry equipment (including tractors)		508610-3	5113-6	c. Equipment (chairs, x-rays, cabinets, engines, etc.)
	508300-1	4321-6	a. Tractors, equipment (farm)		508610-3	5114-4	d. Sundry merchandise
	508300-1	4324-0	b. Harvesting machinery, equipment		508620-2	5120-1	School equipment, supplies
	508300-1	4323-2	c. Land preparation, planting, cultivating machinery and parts		508620-2	5121-9	a. Equipment (including furniture)
	508300-1	4324-0	d. Dairy farm, barn equipment		508620-2	5122-7	b. Supplies
	508300-1	4325-7	e. Irrigation equipment (sprinkler and other)		508620-2	5130-0	Church equipment, supplies
	508300-1	4326-5	f. Light industrial equipment		508630-1	5140-9	Surgical, medical, hospital equipment, ortho- pedic appliances
	508300-1	4327-3	g. Miscellaneous farm machinery, equipment		508640-0	5150-8	Ophthalmic products
					508640-0	5151-6	a. Prescription sales
					508640-0	5152-4	b. Ophthalmic merchandise sales
					508640-0	5153-2	c. Optical, ophthalmic instruments, equip- ment
5084	508410-8	4410-7	Food processing machinery equipment		508690-5	5160-7	Scientific instruments (except optical, ophthalmic), laboratory equipment
	4411-5	a. Dairy, milk products machinery equipment			508690-5	5170-6	Other scientific, professional equipment, supplies (specify)
	4412-3	b. Other food processing machinery equipment					
	508420-7	4420-6	General purpose industrial machinery and equipment				
	508420-7	4421-4	a. Engines (including internal combustion), turbines	5087	508710-1	5210-0	Beauty, barber shop equipment, supplies
	508420-7	4422-2	b. Compressors, pumps		508710-1	5211-8	a. Equipment (furniture, hydraulic chairs, dryers, etc.)
	508420-7	4423-0	c. Crushing, pulverizing, screening machinery and equipment		508710-1	5212-6	b. Spray-can products
	508420-7	4424-8	d. Fans, blowers (industrial equipment)		508710-1	5213-4	c. Hair care products (shampoos, tonics, etc.)
	508420-7	4425-5	e. Other general purpose industrial machinery		508710-1	5214-2	d. Wigs, swatches, toupes, hair pieces
	508430-6	4430-5	Metalworking machinery, equipment, supplies (except welding)		508710-1	5215-9	e. Sundries-curlers, pins, caps, combs, hair cloth, etc.
	508430-6	4431-3	a. New machine tools-cutting, forming and shaping types		508720-0	5220-9	Custodial (janitors) supplies
	508430-6	4432-1	b. Miscellaneous metalworking machinery, accessories, equipment		508720-0	5221-7	a. Machines and equipment (floor sweepers, polishers, vacuums, wall washers, squeeges, etc.)
	508440-5	4440-4	Materials handling equipment		508720-0	5222-5	b. Cleaning chemicals, supplies (cleaners waxes, seals, disinfectants, sanitizers, mops, etc.)
	508440-5	4441-2	a. Fork lift trucks		508730-9	5230-8	Laundry, dry cleaning machines (washing, drycleaning, drying, finishing) equipment supplies
	508440-5	4442-0	b. Industrial trucks (except fork lift), tractors, trailers, stackers, etc.		508730-9	5231-6	a. Coin operated machines, equipment
	508440-5	4443-8	c. Cranes, derricks, hoists, winches		508730-9	5232-4	b. All other commercial laundry, drycleaning machines, equipment
	508440-5	4444-6	d. Elevators		508730-9	5233-2	c. Supplies (chemicals, drycleaning fluids, etc.)
	508440-5	4445-3	e. Other materials handling equipment		508790-3	5310-8	Upholsterers' fabrics, supplies
	508450-4	4450-3	Oil well, oil refining machinery equipment (including receipts for installation service)		508790-3	5320-7	Municipality supplies, equipment
	50849020	4460-2	Printing trades machinery, equipment		508790-3	5330-6	Other service business equipment, supplies (specify)
	508490-0	4470-1	Other special industry machinery, equipment		508790-3	5340-5	Morticians' goods, undertakers' supplies
	508490-0	4471-9	a. Paper industries machinery		508790-3	5350-4	Shoe repair and resole materials
	508490-0	4472-7	b. Textile industry machinery		508790-3	5351-2	a. Leather, sole and heel
	508490-0	4473-5	c. Woodworking machinery		508790-3	5352-0	b. Rubber and "other than leather" soles and heels
	508490-0	4474-3	d. Other special purpose machinery, equip.		508790-3	5353-8	c. Findings and merchandise used in shoe repair, resole
	508490-0	4480-0	Used or rebuilt machinery, equipment				
	508490-0	4481-8	a. Used construction, mining, excavating machinery, equipment				
	508490-0	4482-6	b. Used machine tools-cutting, forming, shaping				
	508490-0	4483-4	c. Other used or rebuilt machinery, equip.				

**COMMODITY LINE CODES AND DESCRIPTIONS-MERCHANT WHOLESALERS, MERCHANDISE AGENTS  
AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS-Continued**

[illegible]



**COMMODITY LINE CODES AND DESCRIPTIONS-MERCHANT WHOLESALERS, MERCHANDISE AGENTS  
AND BROKERS. AND ASSEMBLERS OF FARM PRODUCTS-Continued**

[illegible]

# Appendix D

## INDUSTRY PRODUCT CODES AND DESCRIPTIONS—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES

Forms CB-51A-1 to 51L-1, Except CB-511

In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Prod- uct key digit	In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Prod- uct key digit	
FORM CB-51A					FORM CB-51A—Continued					
FOOD, TOBACCO, AND KINDRED PRODUCTS					FOOD, TOBACCO, AND KINDRED PRODUCTS— Continued					
Meat, Poultry					Bread and Other Bakery Products					
1	Fresh beef.....	20111	504700	001	51	Bread, bread-type rolls.....	20511	504930	047	
2	Fresh veal.....	20112	504700	002		Sweet yeast goods.....	20512	504930	048	
3	Fresh lamb, mutton.....	20113	504700	003		Soft cakes.....	20513	504930	049	
4	Pork—fresh, frozen.....	20114	504700	990		Pies, pastries, donuts, handmade cookies..	20514, 20517	504930	050	
5	Processed pork.....	20116, 20136	504700	004		Biscuits, crackers, pretzels.....	20521	504930	051	
6	Lard.....	20115	504700	005		Other "dry" bakery products, including machine made cookies, ice cream cones..	20522	504930	052	
7	Sausage, other prepared meats made in this branch*.....	20137	504700	991						
8	Sausage, other prepared meats, Resales...	20117	504700	006						
9	Canned meats, exc. dog food.....	20118, 20138	504990	007						
10	Hides, skins, pelts.....	20119	505910	008						
11	Natural sausage casings.....	20139	50499	009		Sugar and Related Products				
12	Other meat packing products.....	20110	504700	010		57	Refined cane sugar, by-products.....	20620	504990	053
13	Dressed poultry, small game.....	20151-20155	504400	011			58	Refined beet sugar, by-products.....	20630	504990
14	Live poultry.....	XXX	504400	901						
15	Eggs, liquid, dried, frozen.....	20156	504400	012						
16	Shell eggs.....	XXX	504400	902						
Products of Dairies					59	Confectionery Products				
17	Creamery butter.....	20210	504300	013		Confectionery products.....	20710-20716	504500	055	
18	Natural cheese, processed cheese.....	20221, 20222	504300	014		Chocolate coatings.....	20721	504500	056	
19	Dry milk products.....	20231	504300	015		Confectionery-type chocolate made in chocolate plants.....	20722	504500	057	
20	Canned milk, bulk evaporated, condensed milk products.....	20232, 20233	504990	016		Other chocolate, cocoa products made in chocolate plants.....	20728, 20998	504500	058	
21	Ice cream, ice milk mixes.....	20234	504300	017		Chewing gum, chewing gum base.....	20730	504500	059	
22	Ice cream, ices, other frozen dairy food..	20240	504300	018						
23	Bulk fluid milk, cream.....	20261	504300	019						
24	Bottled milk, cream.....	20262	504300	020						
25	Cottage cheese, buttermilk, chocolate drinks, other flavored drinks.....	20263, 20264	504300	021		64	Malt liquors, brewing by-products.....	20820	509510	060
26	Canned, cured seafoods.....	20310	504990	022			Malt, malt by-products.....	20830	509510	061
27	Canned baby food (exc. meat).....	20321	504990	023			Wines, brandy, brandy spirits.....	20840	509520	062
28	Canned, frozen soups, specialties, canned dry beans.....	20322-20324	504990	024			Distilled liquor except brandy.....	20851	509520	063
29	Canned fruits.....	20331	504990	025			Bottled liquors.....	20853	509520	064
30	Canned vegetables.....	20332	504990	026			Bottled, canned soft drinks.....	20860	504990	065
31	Canned fruit juices.....	20334	504990	027		70	Miscellaneous Food and Related Products			
32	Canned vegetable juices.....	20335	504990	028	Flavorings.....		20870-20874	504940	066	
33	Other canned specialties, hominy, mushrooms, catsup, tomato sauce, jellies, jams, etc.....	20333, 20336, 20338	504990	029	Cottonseed oil mill products, soybean oil products.....		20910-20929	509979	067	
34	Dried, dehydrated fruits, vegetables, soup mixes.....	20340, 20342	504990	030	Products of other vegetable oil mills— linseed oil, etc.....		20931-20933	509979	068	
35	Pickles, sauces (including salad dressings, sandwich spreads).....	20352-20354	504990	031	Grease, inedible tallow, feed- fertilizer by-products, etc.....		20941, 20943	509979	069	
36	Fresh and Frozen Fish and Seafood				Roasted coffee, whole bean or ground.....		20951	504920	070	
					Concentrated coffee.....		20952	504920	071	
					Shortenings, cooking oils.....		20961	504990	072	
					Margarines.....		20962	504990	073	
					Manufactured ice.....		20970	509979	074	
					Natural ice.....		XXX	509979	903	
					Macaroni, noodle products.....		20980	504990	075	
					Desserts, ready-to-mix.....		20991	504990	076	
					Chips, potato, corn, etc.....		20992	504500	077	
					Sweetenings, syrups, molasses.....		20993	504990	078	
					Tea.....		XXX	504920	904	
					Other food products.....	20610, 20994-20999	504990	079		
					Agricultural seed.....	XXX	509930	905		
40	Wheat flour, except blended and prepared..	20411	504990	036	86	Tobacco Products				
41	Wheat bran and middlings.....	20412	504990	037		Cigarettes.....	21110	509400	080	
42	Self rising, other prepared flour, mixes..	20415, 20455	504990	038		Cigars.....	21210	509400	081	
43	Dry corn milling products, other grain mill products.....	20413, 20416	504940	039		Chewing, smoking tobacco, snuff.....	21310	509400	082	
44	Poultry feeds.....	20421	509930	040		Stemmed, redried tobacco.....	21411, 21412	505920	083	
45	Livestock feeds.....	20422	509930	041		Unstemmed leaf tobacco, not redried before packing.....	XXX	505920	906	
46	Dog and cat food.....	20423	504990	042						
47	Other prepared animal feeds.....	20424	509930	043						
48	Cereal breakfast foods.....	20430	504990	044						
49	Milled rice, byproducts.....	20440	504940	045						
50	Wet corn milling products.....	20460	504990	046						

See footnotes at end of table.



# INDUSTRY PRODUCT CODES AND DESCRIPTIONS—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Product key digit	In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Product key digit
	<b>FORM CB-51A—Continued</b>					<b>FORM CB-51B—Continued</b>			
	<b>OTHER PRODUCTS—Specify</b>					<b>TEXTILE MILL PRODUCTS—Continued</b>			
92									
93		XXX				<b>Carpets, Rugs</b>			
94		XXX							
95		XXX			29	Woven, tufted carpets, rugs.....	22710-22712, 22720, 22790	509723	129
96		XXX							
97		XXX				<b>Finished Broadwoven Fabrics</b>			
98		XXX							
99	Receipts from services and sources other than the sale of merchandise.....	XXX		999	30	Finished cotton broadwoven fabrics.....	22617	503300	130
100	Total sales in 1967 (Sum of Lines 1-99 should be same as Item 5a).....	XXX		XXX	31	Finished man-made fiber and silk broad woven fabrics.....	22618	503300	131
	<b>FORM CB-51B</b>					<b>Yarns, Thread</b>			
	<b>TEXTILE MILL PRODUCTS</b>								
	<b>Cotton Broad Woven Fabrics</b>				32	Yarns, except wool.....	22690, 22810-22814, 22820-22822	509977	132
1	Gray goods—Cotton duck and allied fabrics	22111	503300	101	33	Wool yarns.....	22830-22832	509977	133
2	Cotton sheeting, allied fabrics.....	22112	503300	102	34	Thread.....	22840-22843	503400	134
3	Cotton print cloth yarn fabrics.....	22113	503300	103	35	Felt goods, n.e.c., recovered fibers, processed mill waste, etc.....	22910, 22940	509979	135
4	Cotton colored yarn fabrics, toweling, dishcloth fabrics, napped cotton fabrics	22114	503400	104	36	Lace goods.....	22920	503400	136
5	Fine cotton goods.....	22115	503300	105	37	Padding, upholstery filling.....	22930	508790	137
6	Other broad woven cotton fabrics, specialties.....	22116	503300	106	38	Coated fabrics, not rubberized.....	22950-22953	503400	138
7	Finished cotton, broad woven fabrics...	22117, 22617	503300	107	39	Tire cord and fabric.....	22960	509976	139
8	Cotton sheets, pillow cases.....	22118, 23928	509722	108	40	Cordage and twine.....	22980-22983	508590	140
9	Cotton towels, wash cloths.....	22119, 23929	509722	109	41	Textile goods, n.e.c.....	22970, 22990-22992	509976	141
10	Other fabricated cotton textile product	22110	503400	110		<b>APPAREL AND RELATED PRODUCTS</b>			
	<b>Rayon Broad Woven Fabrics</b>					<b>Men's, Boys' Apparel</b>			
11	100% filament rayon and/or acetate fabrics (gray).....	22211	503300	111	42	Men's, boys' suits and coats.....	23110-23114	503600	142
12	100% filament fabric except rayon and/or acetate (gray).....	22212	503300	112	43	Men's, boys' dress shirts, nightwear, underwear.....	23210-23215, 23221	503600	143
13	100% spun rayon and/or acetate fabrics (gray).....	22213	503300	113	44	Men's, boys' separate trousers, except work.....	23271	503600	144
14	100% spun polyester blends with cotton fabrics (gray).....	22214	503300	114	45	Work clothing.....	23280-23282	503600	145
15	All other 100% spun fabrics except blanketing (gray).....	22215	503300	115	46	Men's, boys' neckwear, clothing, n.e.c..	23230, 23290-23292	503600	146
16	Combination of filament and spun yarn fabrics (gray).....	22216, 22628	503300	116		<b>Women's, Misses', Juniors' Apparel</b>			
17	Blanketing, silk, paper, other specialty fabrics (gray).....	22217	503300	117	47	Blouses.....	23310-23317	503700	147
18	Man-made fiber or silk textile products	22218, 22219	503400	118	48	Women's, misses, "juniors" dresses.....	23350-23352, 23610	503700	148
	<b>Wool Broad Woven Fabrics</b>				49	Women's, misses, "juniors" suits, coats, skirts.....	23370-23374, 23630	503700	149
19	Wool fabrics, gray goods.....	22312	503300	119	50	Women's, misses, "juniors" outerwear, n.e.c.....	23390, 23393	503700	150
20	Finished wool apparel fabrics.....	22313	503300	120	51	Women's, children's underwear, nightwear.....	23410-23413	503700	151
21	Finished wool yarns, fabrics and pelts.	22311, 22314	503400	121	52	Corsets, allied garments.....	23420, 23422	503700	152
22	Wool and chiefly wool blankets.....	22319	509722	122	53	Millinery (trimmed hats).....	23510	503700	153
	<b>Narrow Fabrics</b>				54	Hats, hat bodies.....	23521-23522	503700	154
23	Woven braided narrow fabrics, covered rubber thread.....	22411-22415	503400	123	55	Dress, work gloves (except knit and all leather).....	23810-23812	503600	155
	<b>Knit Goods, Hosiery</b>					<b>Other Textile Products</b>			
24	Women's hosiery, seamless, full fashion	22510-22515	503700	124	56	Other apparel (fur goods, robes, raincoats, belts, etc.).....	23710, 23840, 23850, 23860, 23870-23872	503700	156
25	Hosiery, except women's.....	22520-22524	503600	125	57	Curtains, draperies (except lace).....	23890	509722	157
26	Knit outerwear.....	22530-22539 23612	503700	126	58	Bedspreads, bed sets, other house furnishings.....	23910	509722	158
27	Knit underwear and night wear.....	22540-22543	503700	127	59	Textile bags (except laundry, wardrobe, shoe).....	23920, 23926	509976	159
28	Knit fabrics, gloves, other knit products.....	22560-22569, 22590	503400	128	60	Other fabricated textile products, n.e.c.....	23930 23940, 23951, 23960-23963, 23970, 23990	503400	160

See footnotes at end of table.

# INDUSTRY PRODUCT CODES AND DESCRIPTIONS—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

Inquiry No.	Farm number and description and product class description	Industry product code	Kind-of-business code	Product key digit	Inquiry No.	Farm number and description and product class description	Industry product code	Kind-of-business code	Product key digit
FORM CB-51B-1—Continued					FORM CB-51D-1				
OTHER PRODUCTS—Specify					PAPER AND ALLIED PRODUCTS—Continued				
61		XXX			9	Sanitary tissue stock and other tissue paper, n.e.c.....	26218	509620	259
62		XXX			10	Container board.....	26311	509620	260
63		XXX			11	Special food board.....	26312	509620	261
64		XXX			12	Folding boxboard stock, except special food board.....	26313	509620	262
65	Receipts from services, sources other than sale of merchandise.....	XXX		999	13	Other paperboard mill products.....	26314-26316	509620	263
66	Total sales in 1967 (Sum of Lines 1-65 should be the same as Item 5a).....	XXX			14	Off-machine coated paper.....	26411	509620	264
FORM CB-51C-1					15	Oiled, waxed, wax laminated paper.....	26412	509620	265
LUMBER AND WOOD PRODUCTS					16	Gummed products.....	26413	509620	266
1	Logs, bolts, pulpwood.....	24110	509972	201	17	Pressure sensitive tape.....	26414	509630	267
2	Rough lumber and sawed ties.....	24211	509810	202	18	Laminated or coated wrappers.....	26415	509620	268
3	Dressed lumber.....	24212	509810	203	19	Other coated and processed paper.....	26416	509620	269
4	Softwood cut stock, flooring, other sawmill, planing mill products, n.e.c.	24217, 24218	509810	204	20	Envelopes.....	26420	509630	270
5	Hardwood dimension and flooring.....	24260-24262	509810	205	21	Grocers' variety bags (except textile)..	26431	509620	271
6	Shingles, cooperage stock, excelsior products.....	24290	509813	206	22	Specialty bags, liners (except textile).	26432	509620	272
7	Millwork.....	24310-24318	509813	207	23	Shipping sacks and multiwall bags.....	26433	509620	273
8	Hardwood plywood.....	24321	509813	208	24	Wallpaper.....	26440	509979	274
9	Softwood plywood, interior type.....	24322	509813	209	25	Die cut paper and board.....	26451, 26452	509620	275
10	Softwood plywood, exterior type.....	24323	509813	210	26	Pressed and molded pulp goods.....	26461, 26462	508590	276
11	Veneer and plywood, n.e.c.....	24324-24326	509813	211	27	Sanitary napkins, tampons.....	26471	502220	277
12	Prefabricated wooden buildings and structural members.....	24330-24332	509829	212	28	Sanitary tissue health products.....	26472	502220	278
13	Wooden boxes and shooks, cooperage.....	24410-24412, 24420, 24430, 24450	509972	213	29	Stationery, tablets, related products...	26491	509630	279
14	Mirror and picture frames.....	24991	509729	214	30	Wrapping products (gift wrap, etc.)....	26492	509620	280
15	Pallets and skids.....	24992	508590	215	31	Other converted paper, board products...	26495	509620	281
16	Hardpressed wood fiber board.....	24996	509813	216	32	Paperboard boxes, cartons (including set-up).....	26510-26520	509620	282
17	Wood products, n.e.c.....	24993-24995	508590	217	33	Corrugated, solid fiber boxes (including pallets).....	26530	509620	283
Furniture and Fixtures					34	Milk and other beverage cartons.....	26541	509620	284
18	Wood household furniture, not upholstered	25110-25117	509711	218	35	Cups, liquid-tight food containers.....	26542	509620	285
19	Wood household furniture, upholstered...	25120-25126	509711	219	36	Other sanitary food containers.....	26543	509620	286
20	Mattresses, bedsprings, sofas.....	25150-25156	509711	220	37	Fiber cans, tubes, drums, etc.....	26550-26552	509620	287
21	Household furniture, n.e.c. (including metal).....	25140-25144, 25190	509711	221	38	Building paper and board.....	26610-26612	509829	288
22	Metal office furniture.....	25220-25224	509712	222	Products of Printing and Publishing				
23	Public building furniture.....	25310-25312	509712	223	39	Newspapers, magazines, periodicals--sale	27110-27217	509920	289
24	Wood partitions and fixtures.....	25410	509712	224	40	Books.....	27310-27316	509920	290
25	Metal partitions and fixtures.....	25420	509712	225	41	Miscellaneous publishing (catalogs, directories, etc.).....	27410-27413	509920	291
26	Venetian blinds and shades.....	25910-25912	509722	226	42	Products of commercial printing.....	27510-27530	509920	292
27	Furniture, fixtures, n.e.c. (including wood office).....	25210-25990	509712	227	43	Manifold business forms.....	27610-27613	509630	293
OTHER PRODUCTS—Specify					44	Greeting cards.....	27710-27712	509630	294
28					45	Blankbooks; looseleaf binders.....	27820-27822	509630	295
29					46	Services to printing trade (Binding, photoengraving, etc.).....	27890-27940	509630	992
30					OTHER PRODUCTS—Specify				
31	Receipts from services and sources other than sale of merchandise.....			999	47				
32	Total sales in 1967 (Sum of Lines 1-31 should be the same as Item 5a)				48				
FORM CB-51D-1					49				
PAPER AND ALLIED PRODUCTS					50				
1	Wood pulp, pulp mill products.....	26111, 26112	509979	251	51				
2	Newsprint.....	26211	509610	252	52	Receipts from services and sources other than the sale of merchandise (Except Line 46 above).....			999
3	Groundwood paper, uncoated.....	26212	509610	253	53	Total sales in 1967 (Sum of Lines 1-52 should be the same as Item 5a)			
4	Paper-machine coated paper.....	26213	509610	254	FORM CB-51E-1				
5	Book paper, uncoated.....	26214	509610	255	CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS				
6	Fine paper, including thin paper.....	26215	509610	256	Industrial, Inorganic, and Organic Chemicals				
7	Coarse paper.....	26216	509620	257	1	Alkalies, soda ash, caustic soda, chlorine.....	28121-28124	502900	301
8	Special industrial paper.....	26217	509620	258	2	Industrial gases (acetylene, carbon dioxide, etc.).....	28132-28134	502900	302
					3	Cyclic crudes and intermediate coal tar products.....	28140-28155	502900	303
					4	Inorganic color pigments.....	28160-28163	502800	304

See footnotes at end of table.



# INDUSTRY PRODUCT CODES AND DESCRIPTIONS—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Product key digit	In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Product key digit
<b>FORM CB-51E-1—Continued</b>					<b>FORM CB-51E-1—Continued</b>				
<b>CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS—Continued</b>					<b>CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS—Continued</b>				
<b>Industrial, Inorganic, and Organic Chemicals— Continued</b>					<b>Paints, Varnishes, Allied Products</b>				
5	Miscellaneous cyclic chemical products..	28181	502900	305	45	Paints, varnishes, lacquers.....	28511-28515	502800	355
6	Miscellaneous acyclic chemicals, chemical products.....	28182	502900	306	46	Industrial product finishes, special coatings.....	28516, 28517 28519	502800 502800	356 357
7	Synthetic organic chemicals, n.e.c. (except bulk surface active agents)...	28183	502900	307	48	Miscellaneous paint products.....			
8	Pesticides, other organic agricultural chemicals (not formulations).....	28184	502900	308		Putty, caulking compounds, allied products.....	28518	507220	358
9	Ethyl alcohol, other industrial organic chemicals, n.e.c.....	28185	502900	311	<b>Gum and Wood Chemicals</b>				
10	Synthetic ammonia, nitric acid, ammonium compound.....	28191	502900	312	49	Gum, wood chemicals.....	28610-28612	502900	361
11	Chlorine, other bleaching compounds....	28192	502900	313	<b>Agricultural Chemicals</b>				
12	Sulfuric acid.....	28193	502900	314	50	Super phosphate, other phosphatic fertilizer materials.....	28711	509930	362
13	Inorganic acids, except nitric, sulfuric	28194	502900	315	51	Mixed fertilizers.....	28712, 28722	509930	363
14	Aluminum oxide.....	28195	502900	316	52	Agricultural pesticides, other agricultural chemicals.....	28790	509930	364
15	Other aluminum compounds.....	28196	502900	317	<b>Miscellaneous Chemical Products</b>				
16	Potassium, sodium compounds (except bleaches, alkalis, alums).....	28197	502900	318	53	Glue and gelatin.....	28910-28912	509979	365
17	Chemical catalytic preparations.....	28198	502900	321	54	Explosives.....	28921	502900	366
18	Other inorganic chemicals.....	28199			55	Printing ink.....	28930	508590	367
<b>Plastic Materials, Man-Made Fibers</b>					56	Carbon black (chemical and furnace process only).....	28950	502900	368
19	Regenerated cellulosic products, except rayon.....	28212	502900	323	57	Salt.....	28991	502900	371
20	Thermo plastic resins (exclude resins for protective coatings).....	28213	502900	324	58	Fatty acids.....	28992	502900	372
21	Thermosetting resins (exclude resins for protective coatings).....	28214	502900	325	59	Chemical preparations, n.e.c.....	28993	502900	373
22	Synthetic resins for protective coatings	28216	502900	326	<b>Petroleum and Coal Products</b>				
23	Other plastic materials.....	28210, 28217, 28211, 28219, 28215	502900	327	60	Coal, bituminous.....	12110, 12140	509110	374
24	Synthetic rubber (vulcanizable elastomers).....	28220	502900	328	61	Crude petroleum.....	13110	509220	375
25	Acetate yarns.....	28231	509977	331	62	Gasoline, jet fuel.....	29111	509220	376
26	Rayon yarn, viscose, cuprammonium process	28232	509977	332	63	Kerosene, including range oil.....	29112	509220	377
27	Polyamide fibers, nylon, except monofilaments.....	28241	502900	333	64	Distillate fuel oil.....	29113	509220	378
28	Other noncellulosic synthetic organic fibers.....	28242	502900	334	65	Residual fuel oil.....	29114	509220	381
<b>Drugs, Pharmaceuticals</b>					66	Liquefied petroleum gases.....	29115	509220	382
29	Biological products for human use.....	28311	502200	335	67	Lubricating and similar oils.....	29116, 29926	509220	383
30	Biological products for veterinary use..	28312	502200	336	68	Lubricating greases, unfinished oils, lubricating oil base stock.....	29117, 29118, 29927	509220	384
31	Medicinals, chemicals, botanicals.....	28330-28332	502200	337	69	Asphalt.....	29119	509220	385
32	Vitamin, nutrient, hematinic preparations.....	28347	502200	338	70	Other finished petroleum products, including waxes.....	29110	509220	386
33	Pharmaceutical preparations for human use.....	28341-28346, 28348	502200	341	71	Liquid asphalt paving mixtures, blocks..	29510	509829	387
34	Pharmaceutical preparations for veterinary use.....	28349	502200	342	72	Asphalt, felts, coatings.....	29520-29523	509829	388
<b>Soaps, Detergents, Perfumes, Cosmetics</b>					73	Other petroleum, coal products, n.e.c..	29990	509220	391
35	Soap, detergents, household.....	28413, 28415	502900	343	<b>OTHER PRODUCTS—Specify</b>				
36	Soap, other detergents, non-household...	28410-28412, 28414-28416	502900	344	74				
37	Household insecticides, repellent, fumigants, fly sprays.....	28421	502900	345	75				
38	Specialty cleaning sanitation products, polishing preparations, n.e.c.....	28423, 28424	502900	346	76				
39	Surface active finishing agents.....	28430	502900	347	77				
40	Shaving preparations.....	28441	502200	348	78				
41	Perfumes, toilet water, colognes.....	28442	502200	351	79				
42	Hair preparations, including shampoos...	28443	502200	352	80				
43	Dentifrices, including mouth washes, gargles, rinses.....	28444	502200	353	81	Receipts from services and sources other than the sale of merchandise.....			999
44	Other toilet preparations.....	28445	502200	354	82	Total sales in 1967 (Sum of Lines 1-81 should be the same as Item 5a)			

See footnotes at end of table.

**INDUSTRY PRODUCT CODES AND DESCRIPTIONS—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES.—Continued**

In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Prod- uct key digit	In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Prod- uct key digit
	FORM CB-51F-1					FORM CB-51F-1—Continued			
	RUBBER, PLASTICS, LEATHER, STONE, GLASS, AND ALLIED PRODUCTS					RUBBER, PLASTICS, LEATHER, STONE, GLASS, AND ALLIED PRODUCTS—Continued			
	Rubber and Plastic Products					Abrasives, Asbestos, and Nonmetallic Products			
1	Passenger car, motorcycle pneumatic tires (casings).....	30111	501400	401	41	Abrasive products.....	32910-32914	508590	447
2	Truck, bus (and off-the-road) pneumatic tires.....	30112	501400	402	42	Asbestos products.....	32920-32927	509823	448
3	Other pneumatic tires, solid tires.....	30113	501400	403	44	Gaskets, packing, asbestos insulation....	32930-32933	508590	451
4	Inner tubes, tread rubber, tire sundries, repair materials.....	30114-30115	501400	404	45	Minerals, earbts, ground or otherwise treated.....	32950	508590	452
5	Rubber footwear.....	30210	503900	405	46	Mineral wool.....	32960-32962	508590	453
6	Rubber belts, belting.....	30691	508590	406	47	Nonclay refractories.....	32970	508590	454
7	Rubber hose, tubing.....	30692	508590	407		Other nonmetallic mineral products, n.e.c.....	32990	508590	455
8	Sponge, foam rubber goods.....	30693	508590	408		OTHER PRODUCTS—Specify			
9	Rubber floor, wall covering.....	30694	509723	411					
10	Mechanical rubber goods, n.e.c.....	30695	508590	412					
11	Druggist, medical sundries.....	30697	502220	413	48				
12	Other rubber goods, n.e.c.....	30310, 30696, 30698	509979	414	49				
13	Industrial plastic products.....	30795	508590	415	51				
14	Plastic products, n.e.c.....	30791-30794, 30796-30799	508590	416	52				
				53					
				54					
				55					
				56					
15	Tanned, finished leather.....	31110-31119	509979	417	57	Receipts from services, sources other than the sale of merchandise.....			999
16	Industrial leather belting, packing.....	31210	508590	418		Total sales in 1967			
17	Boot and shoe cut stock, findings.....	31310	508790	419		(Sum of Lines 1-56 should be the same as Item 5a).....	XXX		XXX
18	Footwear, except rubber.....	31410-31417, 31420	503900	421					
19	Dress, work gloves, mittens, all leather.	31510	503600	422		FORM CB-51G-1			
20	Suitcases, briefcases, bags, musical instrument cases.....	31610	509979	423		PRIMARY METAL INDUSTRIES PRODUCTS			
21	Ladies', children's handbags, purses, personal leather goods.....	31710, 31720	503700	424	1	Iron and steel products (semifinished)...	XXX	509131	501
22	Saddlery, other leather goods.....	31990	509979	425	2	Iron and steel products (flat).....	XXX	509131	502
					3	Iron and steel wire, wire products.....	XXX	509131	503
					4	Iron and steel finished products, except flat, wire, pipe, and tubing.....	XXX	509131	504
					5	Cast iron soil pipe, tubing.....	XXX	509131	505
					6	Iron and steel pipe, tubing (except cast iron soil pipe).....	XXX	509131	506
23	Flat glass (except laminated and safety).	32110-32112, 32114	509822	426	7	Other carbon steel products.....	XXX	509131	507
24	Laminated glass, including safety glass..	32113, 32313	509822	427		Other Steel			
25	Glass containers.....	32210	508590	428					
26	Table, kitchen, art, novelty glassware...	32291	509721	431					
27	Lighting, electronic glassware.....	32292	506300	432	8	Alloy steel.....	XXX	509131	508
28	Mirrors.....	32315	509729	433	9	Stainless steel.....	XXX	509131	511
29	Glass fiber, other pressed, blown glassware.....	32293, 32294, 32316	508690	434		Copper, Brass			
					10	Copper wire (electrical only) mill products (report copper mill pro- ducts other than electrical wire on line 11.).....	XXX	509132	512
					11	Other copper and brass mill products.....	XXX	509132	513
						Other Nonferrous Metals, Minerals			
30	Cement, hydraulic.....	32410	509821	435	12	Aluminum shapes, forms, etc.....	XXX	509132	514
31	Brick and structural hollow tile.....	32510-32512	509821	436	13	Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores.....	XXX	509132	515
32	Clay wall and floor tile.....	32530	509821	437		FABRICATED METAL INDUSTRIES PRODUCTS			
33	Clay refractories.....	32550	509821	438		Metal Cans			
34	Structural clay products, n.e.c.....	32591,32592	509821	441	14	Metal cans.....	34110	509131	551
						Cutlery, Hand Tools, General Hardware			
36	Concrete brick and block.....	32710	509821	443	15	Cutlery.....	34210-34212	507220	552
37	Concrete products, except brick and block.....	32720-32723	509821	444	16	Mechanics' hand service tools; hand edge tools; files, rasps, etc.....	34230-34233	507220	553
38	Ready mixed concrete, lime.....	32730, 32740	509829	993	17	Hand saws, saw blades, saw accessories...	34250	507220	554
39	Gypsum products.....	32750-32752	509821	445	18	Builders' hardware.....	34294	507220	555
40	Cut, stone products, granite, lime- stone, etc.....	32810-32813	509829	446	19	Other hardware.....	34290-34293, 34295	507220	556

See footnotes at end of table.



# INDUSTRY PRODUCT CODES AND DESCRIPTIONS—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES continued

In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Prod- uct key digit	In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Prod- uct key digit
<b>FORM CB-51G-1—Continued</b>					<b>FORM CB-51H-1</b>				
<b>FABRICATED METAL INDUSTRIES PRODUCTS Continued</b>					<b>MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS</b>				
<b>Heating Apparatus (Except Electric); Plumbing Fixtures</b>					<b>Steam and Internal Combustion Engines</b>				
20	Metal plumbing fixtures.....	34310	507420	557	1	Steam engines, gas hydraulic turbines (except aircraft), sets, units, parts.	35110-35112	508420	601
21	Plumbing fixture fittings, trim (brass goods).....	34320,	507420	558	2	Gasoline engines (except outboard, air- craft, auto, truck, bus, tank).....	35197,35198	508420	602
22	Nonelectric heating equipment.....	34330-34336	507410	561	3	Diesel, semi-diesel engines (except automotive).....	35192	508420	603
<b>Fabricated Structural Metal Products</b>					4	Diesel, semi-diesel engines, automotive type.....	35194	508420	604
23	Fabricated structural metal.....	34410-34413	509829	562	5	Parts, accessories for internal combustion engines.....	35199	508420	606
24	Metal doors, sash, trim.....	34420, 34425	509813	563	6	Other internal combustion engines, parts, accessories.....	35193,35195, 35196	508420	607
25	Fabricated plate work (boiler shop products).....	34430, 34439,	509829	564	<b>Farm Machinery and Equipment</b>				
26	Sheet metal work.....	34440-34443	509829	565	7	Wheel tractors, parts, attachments (exc. garden, contractors' off-highway).....	35221	508300	608
27	Architectural, ornamental metal work.....	34460	509829	566	8	Planting, seeding, fertilizing machinery.....	35223	508300	611
28	Prefabricated, portable metal buildings, parts.....	34492,34493	509829	567	9	Plows, listers, harrows, rollers, pulverizers, stalk cutters.....	35224	508300	612
<b>Screw Machine Products, Bolts, Nuts, Etc.</b>					10	Harvesting machinery.....	35225	508300	613
29	Bolts, nuts, washers, rivets, screw machine products.....	34510, 34520-34523	507220	568	11	Haying machinery.....	35226	508300	614
<b>Metal Stampings</b>					12	Lawn mowers, parts.....	35227	508300	615
30	Metal stampings.....	34610-34618	508590	571	13	Parts for sale separately for farm machinery, equipment.....	35229	508300	616
31	Metal plating, polishing, engraving, coating.....	34710-34790	508590	572	14	All other farm machinery, including parts, attachments.....	35222, 35228	508300	617
<b>Miscellaneous Fabricated Metal Products</b>					<b>Construction Machinery</b>				
32	Fabricated wire products, n.e.c.....	34811-34819	507220	573	15	Tracklaying tractors, contractors' off-highway wheel tractors.....	35311,35312	508200	618
33	Metal barrels, drums, pails.....	34910-34913,	508590	574	16	Parts, attachments for tracklaying tractors, contractors' off-highway wheel tractors, shovel loaders.....	35313	508200	621
34	Safes and vaults.....	34920	508110	575	17	Power cranes, draglines, shovels, parts.	35314	508200	622
35	Valves for piping system.....	34941	508530	577	18	Mixers, pavers, related equipment (except parts).....	35316	508200	623
36	Fittings, unions for piping systems.....	34942	508530	578	19	Tractor shovel loaders (except parts, attachments).....	35317	508200	624
37	Other valves, fittings.....	34943,34944	508530	581	20	Scrapers, graders, rollers, off- highway trucks, trailers, wagons.....	35318	508200	625
38	Metal foil and leaf.....	34970	508590	582	21	Other construction machinery, equip- ment.....	35319	508200	626
39	Fabricated pipe and fittings.....	34980	508530	583	<b>Mining, Oil Field Machinery, Equipment</b>				
40	Fabricated metal products, n.e.c.....	34930, 34960, 34990	507220	584	22	Mining machinery, equipment, parts.....	35320-35324	508200	627
<b>OTHER PRODUCTS—Specify</b>					23	Oil, gas field drilling machinery.....	35331,35332	508450	628
41					24	Oil, gas field production machinery.....	35333	508450	631
42					25	Other oil, gas field machinery, tools...	35334	508450	632
43					<b>Elevators, Conveyors, Hoists</b>				
44					26	Elevators, moving stairways.....	35340	508440	634
45					27	Conveyors, parts, attachments.....	35350-35352	508440	635
46					28	Hoists, cranes, monorails.....	35360-35362	508440	636
47					29	Industrial trucks, tractors.....	35370	508440	637
48					<b>Metallworking Machinery, Equipment</b>				
49					30	Metal-cutting, boring, drilling, etc., machines, parts.....	35410-35419	508430	638
50					31	Metal punching, pressing, forging machines, tools, parts.....	35420-35424	508430	641
51					32	Special dies, tools.....	35440-35442	508430	642
52					33	Small cutting tools, precision measuring tools, attachments, etc.....	35450-35453	508430	643
53	Receipts from services and sources other than the sale of merchandise.....			999	34	Metallworking machinery, n.e.c.....	35480-35485	508430	644
54	Total Sales in 1967 (Sum of entries should be the same as Item 5a)								

See footnotes at end of table.

# INDUSTRY PRODUCT CODES AND DESCRIPTIONS—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

Inquiry No.	Farm number and description and product class description	Industry product code	Kind-of-business code	Product key digit	Inquiry No.	Farm number and description and product class description	Industry product code	Kind-of-business code	Product key digit
<b>FORM CB-51H-1</b>					<b>FORM CB-51J-1</b>				
<b>MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS—Continued</b>					<b>ELECTRICAL MACHINERY, EQUIPMENT, AND SUPPLIES</b>				
<b>Special Industry Machinery (Except Metalworking)</b>					<b>Electrical Industrial Equipment</b>				
35	Food products machinery.....	35510-35513	508410	645	1	Equipment for testing electrical, radio, communications circuits, motors.....	36112	506300	701
36	Textile machinery, parts.....	35520-35522	508490	646	2	Other electrical measuring instruments.....	36111, 36113	506300	702
37	Woodworking machinery, parts.....	35530-35532	508490	647		Power, distribution transformers.....	36122	506300	703
38	Paper industries machinery, parts.....	35540	508490	648	3	Other transformers.....	36121, 36123	506300	704
39	Printing trades machinery.....	35551, 35552	508490	651	4	Switch gear ducts, relays.....	36131,		
40	Chemical manufacturing industries machinery, equipment.....	35591	508490	652	5		36133-36134		
41	Foundry machinery, equipment.....	35592	508490	653			36136, 36137	506300	705
42	Plastics-working machinery, equipment.....	35593	508490	654	6	Circuit breakers.....	36132, 36135	506300	706
43	Other special industrial machinery, equipment.....	35594, 35595	508490	655	7	Fractional horsepower motors.....	36211	506300	707
<b>General Industrial Machinery, Equipment</b>					8	Integral horsepower motors, generators...	36212	506300	708
					9	Motor generator sets, other rotating equipment.....	36215	506300	711
44	Pumps, compressors, parts.....	35610-35616	508420	656	10	Other motors, generators.....	36213, 36214	506300	712
45	Ball, roller bearings.....	35620-35624	508520	657	11	Parts, supplies for motors, generators...	36216	506300	713
46	Parts, components for ball, roller bearings.....	35629	508520	658	12	General industrial power circuit devices, controls.....	36220	506300	714
47	Blowers and fans.....	35640-35642	508420	661	13	Welding apparatus.....	36230-36233	508540	715
48	Power transmission equipment.....	35660-35663	508520	662	14	Carbon and graphite products.....	36240	506300	716
49	Other general industry machinery, including industrial patterns, furnaces, ovens.....	35650, 35670-35673, 35690	508420	663	15	Electric industrial goods, n.e.c.....	36290-36293	506300	717
<b>Office, Store, Commercial Machinery</b>					<b>Electrical Household Equipment</b>				
50	Electronic data processing machines, except parts and attachments.....	35731	508110	664	16	Household cooking equipment.....	36310-36312	506400	718
51	Parts, attachments for electronic data processing machines.....	35733	508110	665	17	Household refrigerators, home farm freezers.....	36320-36322	506400	719
52	Computing, accounting machines, including cash registers, except parts and attachments.....	35741	508130	666	18	Household laundry equipment.....	36330-36332	506400	720
53	Parts, attachments for computing machines, cash registers.....	35743	508130	667	19	Electric housewares, fans, parts.....	36340-36344	506400	722
54	Typewriters, parts.....	35720	508110	668	20	Household vacuum cleaners.....	36350	506400	723
55	Scales, balances.....	35760	508130	671	21	Sewing machines.....	36360	506400	724
56	Addressing, dictating, duplicating, other office machines, n.e.c. (except parts, attachments).....	35791	508110	672	22	Household appliances, n.e.c.....	36390-36393	506400	725
57	Parts, attachments for addressing, dictating, duplicating, other office machines, n.e.c.....	35792	508110	674	<b>Lighting Fixtures, Current Carrying Devices</b>				
58	Automatic vending machines, parts.....	35810-35812	508130	676	23	Electric lamps.....	36410	506300	726
59	Commercial laundry equipment.....	35820	508730	677	24	Residential type electric fixtures.....	36421, 36427	506300	727
60	Heat transfer equipment (except room, unitary air conditioners).....	35851	507710	678	25	Commercial, institutional, industrial type electrical fixtures.....	36422, 36423	506300	728
61	Air conditioners, room and unitary.....	35852	507710	681	26	Vehicular lighting equipment, electrical.....	36424	501300	731
62	Commercial refrigeration equipment.....	35853	507720	682	27	Other electric nonelectric lighting equipment.....	36425, 36426	506300	732
<b>Other Machinery, Equipment (Except Electrical)</b>					28	Current carrying wiring devices.....	36430	506300	733
63	Other refrigeration equipment.....	35854, 35855, 35857	507720	683	29	Noncurrent carrying devices.....	36440-36443	506300	734
64	Measuring, dispensing pumps.....	35860	501340	684	<b>Radio, TV, Commercial Equipment</b>				
65	Service industry machines, n.e.c.....	35890-35893	508790	685	30	Household, automobile radios, radio-phonograph combinations.....	36511	506400	735
66	Carburetors, pistons, other machine shop products.....	35991-35993	501300	686	31	Household TV receivers including TV combinations.....	36512	506400	736
<b>OTHER PRODUCTS—Specify</b>					32	Recorders, phonographs, radio, TV chassis.....	36514	506400	737
67					33	Speaker systems, microphones, home commercial sound equipment.....	36515	506500	738
68					34	Phonograph records.....	36520	509974	741
69					35	Telephone switching, switchboard equipment.....	36611	506300	742
70					36	Other telephone, telegraph (wire) apparatus, equipment, components.....	36612	506300	743
71					37	Radio, TV communications equipment.....	36620-36629	506500	744
72					<b>Other Electric Equipment</b>				
73	Machine rental, royalty receipts from customers.....	XXX	508110	907	38	Electron tubes, receiving types.....	36710	506500	745
74	Receipts from services and sources other than the sale of merchandise.....	XXX		999	39	Cathode ray picture tubes.....	36720	506500	746
75	Total sales in 1967 (Sum of Lines 1-74 should be the same as Item 5a).....	XXX		XX	40	Transmitting, industrial, special purpose electron tubes (exc. X-ray).....	36730	506500	747
					41	Transistors, rectifiers, semi-conductor devices.....	36742, 36743, 36749	506500	748
					42	Electronic components, n.e.c.....	36741		
							36790-36795	506500	751



# INDUSTRY PRODUCT CODES AND DESCRIPTIONS—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

Inquiry No.	Farm number and description and product class description	Industry product code	Kind-of-business code	Product key digit	Inquiry No.	Farm number and description and product class description	Industry product code	Kind-of-business code	Product key digit
FORM CB-51J-1—Continued					FORM CB-51L-1				
ELECTRICAL MACHINERY, EQUIPMENT, AND SUPPLIES—Continued					INSTRUMENTS, PHOTOGRAPHIC GOODS, COAL AND MISCELLANEOUS PRODUCTS				
Other Electric Machinery, Equipment					Scientific Instruments, Measuring Devices, Related Items				
43	Storage batteries.....	36910-36912	506300	752					
44	Primary batteries, dry and wet.....	36920	506300	753	1	Aircraft flight, nautical, navigational instruments, automatic pilots.....	38111	508810	851
45	X-ray, therapeutic apparatus.....	36930	508630	754					
46	Engine electrical equipment.....	36940-36946	506300	755	2	Laboratory, scientific instruments.....	38112	508690	852
47	Lamp bulb components, other electrical products.....	36992	506300	756	3	Surveying, drafting instruments, laboratory furniture.....	38113	508690	853
48	Appliance wire, cord and flexible cord sets, except those in nonferrous wire drawing plants.....	36996	506300	757	4	Integrating meters, nonelectrical type...	38212	508690	854
49	Copper, copper-base alloy wire, bare tinned for electrical transmission....	33572	506300	758	5	Industrial process instruments.....	38213	508490	855
50	Communication wire, cable.....	33574	506300	761	6	Motor vehicle instruments, except electric.....	38214	501300	856
51	Magnet wire.....	33577	506300	762	7	Other mechanical, controlling instruments.....	38211, 38216	508490	857
52	Power wire, cable.....	33578	506300	763	8	Automatic temperature controls.....	38220	508490	858
53	Other drawn, insulated nonferrous wire...	33571, 33573, 33575, 33576, 33579	506300	764	9	Optical instruments and lenses.....	38311-38312	508640	861
OTHER PRODUCTS—Specify					Surgical, Medical Products				
55					10	Surgical, medical instruments.....	38410	508630	862
56					11	Surgical, orthopedic, prosthetic appliances, supplies.....	38421	508630	863
57					12	Personal industrial safety devices, hearing aids.....	38423, 38424	508630	864
58					13	Dental equipment, supplies.....	38430	508610	865
59	Receipts from services and sources other than the sale of merchandise....	XXX		999	14	Ophthalmic goods.....	38511-38513	508640	866
60	Total sales in 1967 (Sum of Lines 1-59 should be the same as Item 5a).....	XXX		XXX	Photographic Equipment				
FORM CB-51K-1					15	Still picture equipment.....	38611	509911	867
TRANSPORTATION EQUIPMENT					16	Photocopying, microfilming, blueprinting, etc., equipment.....	38612, 38614	509911	868
Automotive					17	Motion picture equipment.....	38613	509911	869
1	Truck, bus bodies.....	37130	501300	801	18	Photographic sensitized film, plates....	38615	509911	871
2	Truck trailers, chassis.....	37150	501300	802	19	Sensitized photographic paper, cloth....	38616, 38617	509911	872
3	Passenger cars, knocked down or assembled.....	37171	501210	803	20	Prepared photographic chemicals.....	38618	509911	873
4	Truck tractors, chassis, trucks, motor coaches (except trolley buses), fire department vehicles (chassis of own manufacture).....	37172-37174	501220	804	Watches, Clocks, Jewelry				
5	Parts, accessories for passenger cars, trucks, busses, including automobile trailers, rebuilt parts (except carburetors).....	37175-37177, 37991, 37992	501300	805	21	Watches, clocks, watchcases.....	38710-38720	509940	874
Aircraft					22	Jewelry, silverware, plated ware.....	39110-39142	509940	875
6	Aircraft, engines, parts (including propellers).....	37211-37230	508810	806	Musical Instruments, Toys, Games, Sporting Goods				
7	Aircraft equipment, n.e.c.....	37291, 37292	508810	807	23	Pianos, organs, musical instruments, parts.....	39310-39314	509975	876
Other Transportation Equipment					24	Games, toys (except dolls and children's vehicles).....	39410	509913	877
8	Boats, ships.....	37310-37324	508820	808	25	Dolls, stuffed toy animals, baby carriages, children's vehicles, except bicycles.....	39420, 39430	509913	878
9	Locomotives and parts.....	37411-37413	508890	811	26	Sporting, athletic goods, n.e.c.....	39490-39493	509912	881
10	Railroad, street cars.....	37420-37423	508890	812	Pens, Pencils, Related Items				
11	Bicycles, motorcycles, motorbikes, scooters, parts.....	37510	501210	813	27	Pens, mechanical pencils.....	39510	509630	882
12	Trailer coaches, housing type.....	37910	509829	814	28	Lead pencils, art goods, marking devices.	39520-39522, 39530	509630	883
13	Other transportation equipment.....	37992	508890	815	29	Carbon paper, inked ribbons.....	39550	509630	884
Miscellaneous Products—Specify					Other Manufactured Products				
14					30	Costume jewelry, novelties, compacts, etc.....	39610	509940	885
15					31	Buttons.....	39630	503400	886
16					32	Needles, pins, fasteners, zippers.....	39640-39642	503400	887
17					33	Brooms, brushes.....	33912, 33913	509729	888
18	Receipts from services and sources other than the sale of merchandise.....	XXX		999	34	Linoleum.....	39921	509723	891
19	Total sales in 1967 (Sum of Lines 1-18 should be the same as Item 5a).....	XXX		XXX	35	Asphalted-felt-base, supported plastic floor-covering.....	39922	509723	892
					36	Morticians' goods.....	39941-39943	508790	893

See footnotes at end of table.

# INDUSTRY PRODUCT CODES AND DESCRIPTIONS—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES —Continued

In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Prod- uct key digit	In- quiry No.	Farm number and description and product class description	Industry product code	Kind-of- business code	Prod- uct key digit
	<b>FORM-51L-1</b>					<b>FORM-51-L-1 Continued</b>			
	<b>INSTRUMENTS, PHOTOGRAPHIC GOODS, COAL, AND MISCELLANEOUS PRODUCTS—Continued</b>					<b>OTHER PRODUCTS—Specify</b>			
	<b>Other Manufactured Products—Continued</b>								
37	Signs, advertising displays (non- electric).....	39930-39933	509950	894	43				
38	Furs, dressed and dyed.....	39996	503700	895	44				
39	Umbrellas, parasols, canes.....	39997	503700	896	45				
40	Small arms, ammunition.....	19511-19610	509912	897	46	Receipts from services and sources other than the sale of merchandise.....	XXX		999
41	Lampshades, candles, matches.....	39993-39995	509729	898	49	Total Sales in 1967			
42	Miscellaneous manufactured products, n.e.c.....	39620, 39999	509979	899		(Sum of Lines 1-46 should be the same as Item 5a).....	XXX		XXX

\*Include at wholesale prices any meats processed at this branch and transferred to other units of your company.



# Appendix E

## KIND-OF-BUSINESS TITLES AND REPORTING-FORM NUMBERS

Listed below are wholesale titles and their corresponding reporting-form numbers for merchant wholesalers and manufacturers' sales branches and sales offices. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D. C. 20233.

Kind-of-business title	Form number	Kind-of-business title	Form number
<b>Merchant Wholesalers</b>		<b>Merchant Wholesalers—Continued</b>	
<b>MOTOR VEHICLES, AND AUTOMOTIVE EQUIPMENT</b>		<b>PETROLEUM AND PETROLEUM PRODUCTS</b>	
Automobiles and other motor vehicles -----	CB-50A	Petroleum bulk stations and terminals -----	CB-50L
Automotive equipment -----		Other petroleum and products establishments -----	
Tires and tubes -----			
<b>DRUGS, CHEMICALS, AND ALLIED PRODUCTS</b>		<b>SCRAP AND WASTE MATERIALS</b>	
Drugs, drug proprietaries, and druggists' sundries -----	CB-50B	Iron and steel scrap -----	CB-50M
Paints and varnishes -----		Waste materials -----	
Chemicals and allied products, n.e.c. -----			
<b>PIECE GOODS, NOTIONS, AND APPAREL</b>		<b>TOBACCO AND ITS PRODUCTS</b>	
Piece goods (woven fabrics) -----	CB-50C	Tobacco and its products -----	CB-50D
Notions and other dry goods -----			
Men's and boys' clothing and furnishings -----			
Women's, children's, and infants' clothing and accessories -----			
Footwear -----			
<b>GROCERIES AND RELATED PRODUCTS</b>		<b>BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES</b>	
Groceries, general line -----	CB-50D	Beer and ale -----	CB-50D
Frozen foods -----		Wine and distilled spirits -----	
Dairy products -----			
Poultry and poultry products -----			
Confectionery -----			
Fish and seafoods -----			
Meats and meat products -----			
Fresh fruits and vegetables -----			
Groceries and related products, n.e.c. -----			
<b>FARM PRODUCTS—RAW MATERIALS</b>		<b>PAPER AND ITS PRODUCTS</b>	
Cotton -----	CB-50E	Printing and writing paper -----	CB-50B
Grain -----		Industrial and personal service papers -----	
Livestock, except horses and mules -----		Stationery, office supplies, and greeting cards -----	
Farm products—raw materials, n.e.c. -----			
<b>ELECTRICAL GOODS</b>		<b>FURNITURE AND HOME FURNISHINGS</b>	
Electrical apparatus and equipment, wiring supplies, and construction materials -----	CB-50F	Furniture (household, office) -----	CB-50C
Electrical appliances, television and radio sets -----		Home furnishings and floor coverings -----	
Electronic parts and equipment -----			
<b>HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES</b>		<b>LUMBER AND CONSTRUCTION MATERIALS</b>	
Hardware -----	CB-50G	Lumber and millwork -----	CB-50N
Plumbing and heating equipment and supplies -----		Construction materials -----	
Air-conditioning and refrigeration equipment and supplies -----			
<b>MACHINERY, EQUIPMENT, AND SUPPLIES</b>		<b>WHOLESALE ESTABLISHMENTS, N.E.C.</b>	
Commercial machines and equipment -----	CB-50H	Amusement and sporting goods -----	CB-50P
Construction and mining machinery and equipment -----		Books, periodicals, and newspapers -----	
Industrial machinery and equipment -----		Farm supplies -----	
Industrial supplies -----		Jewelry, diamonds, and precious stones -----	
Farm machinery and equipment -----		Art goods and advertising specialties -----	
Professional equipment and supplies -----	CB-50J	Other products -----	
Service establishment equipment and supplies -----			
Transportation equipment, except motor vehicles -----			
<b>METALS AND MINERALS, N.E.C.</b>			
Coal -----	CB-50K		
Metals service centers -----			
Metals sales offices -----			

### Manufacturers' Sales Branches and Sales Offices

Food, tobacco, and kindred products -----	CB-51A
Apparel, textiles, textile products (except footwear) -----	CB-51B
Lumber, furniture (wood and metal), and wood products -----	CB-51C
Paper, publications, and kindred products -----	CB-51D
Drugs, chemicals, petroleum, and allied products -----	CB-51E
Products of rubber, glass, plastics, leather, and stone -----	CB-51F
Primary and fabricated metals and metal products -----	CB-51G
Commercial, industrial machinery, and equipment (except electric) -----	CB-51H
Electric and electronic equipment and supplies -----	CB-51J
Automotive, aircraft, marine, rail, and allied equipment -----	CB-51K
Professional instruments, photographic goods, sporting goods, jewelry, and allied products -----	CB-51L

## STANDARD METROPOLITAN STATISTICAL AREAS

(Area titles and definitions of the 2 Standard Consolidated Areas and the 230 Standard Metropolitan Statistical Areas in the United States established by the Bureau of the Budget as of January 15, 1968)

<b>Chicago, Ill.—Northwestern Indiana</b> Standard Consolidated Area .....	Consists of Chicago, Ill., and Gary—Hammond—East Chicago, Ind., Standard Metropolitan Statistical Areas
<b>New York, N.Y.—Northeastern New Jersey</b> Standard Consolidated Area .....	Consists of the following Standard Metropolitan Statistical Areas: New York, N.Y.; Newark, N.J.; Jersey City, N.J.; Paterson—Clifton—Passaic, N.J.; and of Middlesex and Somerset Counties, N.J.
<b>Abilene, Tex.</b> .....	Consists of Jones and Taylor Counties, Tex.
<b>Akron, Ohio</b> .....	Consists of Portage and Summit Counties, Ohio
<b>Albany, Ga.</b> .....	Coextensive with Dougherty County, Ga.
<b>Albany—Schenectady—Troy, N.Y.</b> .....	Consists of Albany, Rensselaer, Saratoga, and Schenectady Counties, N.Y.
<b>Albuquerque, N. Mex.</b> .....	Coextensive with Bernalillo County, N. Mex.
<b>Allentown—Bethlehem—Easton, Pa.—N.J.</b> .....	Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N.J.
<b>Altoona, Pa.</b> .....	Coextensive with Blair County, Pa.
<b>Amarillo, Tex.</b> .....	Consists of Potter and Randall Counties, Tex.
<b>Anaheim—Santa Ana—Garden Grove, Calif.</b> .....	Coextensive with Orange County, Calif.
<b>Anderson, Ind.</b> .....	Coextensive with Madison County, Ind.
<b>Ann Arbor, Mich.</b> .....	Coextensive with Washtenaw County, Mich.
<b>Asheville, N.C.</b> .....	Coextensive with Buncombe County, N.C.
<b>Atlanta, Ga.</b> .....	Consists of Clayton, Cobb, De Kalb, Fulton, and Gwinnett Counties, Ga.
<b>Atlantic City, N.J.</b> .....	Coextensive with Atlantic County, N.J.
<b>Augusta, Ga.—S.C.</b> .....	Consists of Richmond County, Ga., and Aiken County, S. C.
<b>Austin, Tex.</b> .....	Coextensive with Travis County, Tex.
<b>Bakersfield, Calif.</b> .....	Coextensive with Kern County, Calif.
<b>Baltimore, Md.</b> .....	Consists of Baltimore city and Anne Arundel, Baltimore, Carroll, Harford and Howard Counties, Md.
<b>Baton Rouge, La.</b> .....	Coextensive with East Baton Rouge Parish, La.
<b>Bay City, Mich.</b> .....	Coextensive with Bay County, Mich.
<b>Beaumont—Port Arthur—Orange, Tex.</b> .....	Consists of Jefferson and Orange Counties, Tex.
<b>Billings, Mont.</b> .....	Coextensive with Yellowstone County, Mont.
<b>Biloxi—Gulfport, Miss.</b> .....	Coextensive with Harrison County, Miss.
<b>Binghamton, N.Y.—Pa.</b> .....	Consists of Broome and Tioga Counties, N.Y., and Susquehanna County, Pa.
<b>Birmingham, Ala.</b> .....	Consists of Jefferson, Shelby, and Walker Counties, Ala.
<b>Bloomington—Normal, Ill.</b> .....	Coextensive with McLean County, Ill.
<b>Boise City, Idaho</b> .....	Coextensive with Ada County, Idaho
<b>Boston, Mass.</b> .....	Consists of all of Suffolk County; Beverly, Lynn, Peabody, and Salem cities, and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, Topsfield, and Wenham towns in Essex County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities, and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Sherborn, Stoneham, Sudbury, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Quincy city, and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Holbrook, Medfield, Millis, Milton, Needham, Norfolk, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; and Duxbury, Hanover, Hingham, Hull, Marshfield, Norwell, Pembroke, Rockland, and Scituate towns in Plymouth County, Mass.
<b>Bridgeport, Conn.</b> .....	Consists of Bridgeport and Shelton cities, and Easton, Fairfield, Monroe, Stratford, and Trumbull towns in Fairfield County; and Milford city in New Haven County, Conn.
<b>Brockton, Mass.</b> .....	Consists of Easton town in Bristol County; Avon and Stoughton towns in Norfolk County; and Brockton city, and Abington, Bridgewater, East Bridgewater, Hanson, West Bridgewater, and Whitman towns in Plymouth County, Mass.
<b>Brownsville—Harlingen—San Benito, Tex.</b> .....	Coextensive with Cameron County, Tex.
<b>Buffalo, N.Y.</b> .....	Consists of Erie and Niagara Counties, N.Y.
<b>Canton, Ohio</b> .....	Coextensive with Stark County, Ohio
<b>Cedar Rapids, Iowa</b> .....	Coextensive with Linn County, Iowa
<b>Champaign—Urbana, Ill.</b> .....	Coextensive with Champaign County, Ill.
<b>Charleston, S.C.</b> .....	Consists of Berkeley and Charleston Counties, S.C.



# STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Charleston, W. Va. -----	Coextensive with Kanawha County, W. Va.
Charlotte, N.C. -----	Consists of Mecklenburg and Union Counties, N.C.
Chattanooga, Tenn.-Ga. -----	Consists of Hamilton County, Tenn., and Walker County, Ga.
Chicago, Ill. -----	Consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties, Ill.
Cincinnati, Ohio-Ky.-Ind. -----	Consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind.
Cleveland, Ohio -----	Consists of Cuyahoga, Geauga, Lake, and Medina Counties, Ohio
Colorado Springs, Colo. -----	Coextensive with El Paso County, Colo.
Columbia, S.C. -----	Consists of Lexington and Richland Counties, S.C.
Columbus, Ga.-Ala. -----	Consists of Chattahoochee and Muscogee Counties, Ga., and Russell County, Ala.
Columbus, Ohio -----	Consists of Delaware, Franklin, and Pickaway Counties, Ohio
Corpus Christi, Tex. -----	Consists of Nueces and San Patricio Counties, Tex.
Dallas, Tex. -----	Consists of Collin, Dallas, Denton, Ellis, Kaufman, and Rockwall Counties, Tex.
Davenport-Rock Island-Moline, Iowa-Ill. -----	Consists of Scott County, Iowa, and Henry and Rock Island Counties, Ill.
Dayton, Ohio -----	Consists of Greene, Miami, Montgomery, and Preble Counties, Ohio
Decatur, Ill. -----	Coextensive with Macon County, Ill.
Denver, Colo. -----	Consists of Adams, Arapahoe, Boulder, Denver, and Jefferson Counties, Colo.
Des Moines, Iowa -----	Coextensive with Polk County, Iowa
Detroit, Mich. -----	Consists of Macomb, Oakland, and Wayne Counties, Mich.
Dubuque, Iowa -----	Coextensive with Dubuque County, Iowa
Duluth-Superior, Minn.-Wis. -----	Consists of St. Louis County, Minn., and Douglas County, Wis.
Durham, N.C. -----	Consists of Durham and Orange Counties, N.C.
El Paso, Tex. -----	Coextensive with El Paso County, Tex.
Erie, Pa. -----	Coextensive with Erie County, Pa.
Eugene, Oreg. -----	Coextensive with Lane County, Oreg.
Evansville, Ind.-Ky. -----	Consists of Vanderburgh and Warrick Counties, Ind., and Henderson County, Ky.
Fall River, Mass.-R.I. -----	Consists of Fall River city, and Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R.I.
Fargo-Moorhead, N. Dak.-Minn. -----	Consists of Cass County, N. Dak., and Clay County, Minn.
Fayetteville, N.C. -----	Coextensive with Cumberland County, N.C.
Fitchburg-Leominster, Mass. -----	Consists of Shirley and Townsend towns in Middlesex County; and Fitchburg and Leominster cities, and Lunenburg and Westminster towns in Worcester County, Mass.
Flint, Mich. -----	Consists of Genesee and Lapeer Counties, Mich.
Fort Lauderdale-Hollywood, Fla. -----	Coextensive with Broward County, Fla.
Fort Smith, Ark.-Okla. -----	Consists of Crawford and Sebastian Counties, Ark.; and LeFlore and Sequoyah Counties, Okla.
Fort Wayne, Ind. -----	Coextensive with Allen County, Ind.
Fort Worth, Tex. -----	Consists of Johnson and Tarrant Counties, Tex.
Fresno, Calif. -----	Coextensive with Fresno County, Calif.
Gadsden, Ala. -----	Coextensive with Etowah County, Ala.
Galveston-Texas City, Tex. -----	Coextensive with Galveston County, Tex.
Gary-Hammond-East Chicago, Ind. -----	Consists of Lake and Porter Counties, Ind.
Grand Rapids, Mich. -----	Consists of Kent and Ottawa Counties, Mich.
Great Falls, Mont. -----	Coextensive with Cascade County, Mont.
Green Bay, Wis. -----	Coextensive with Brown County, Wis.
Greensboro-Winston-Salem-High Point, N.C. -----	Consists of Forsyth, Guilford, Randolph, and Yadkin Counties, N.C.
Greenville, S.C. -----	Consists of Greenville and Pickens Counties, S.C.
Hamilton-Middletown, Ohio -----	Coextensive with Butler County, Ohio
Harrisburg, Pa. -----	Consists of Cumberland, Dauphin, and Perry Counties, Pa.
Hartford, Conn. -----	Consists of Hartford city, and Avon, Bloomfield, Canton, East Granby, East Hartford, East Windsor, Enfield, Farmington, Glastonbury, Granby, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, Suffield, West Hartford, Wethersfield, Windsor, and Windsor Locks towns in Hartford County; Cromwell town in Middlesex County; and Andover, Bolton, Coventry, Ellington, and Vernon towns in Tolland County, Conn.
Honolulu, Hawaii -----	Coextensive with Honolulu County, Hawaii
Houston, Tex. -----	Consists of Brazoria, Fort Bend, Harris, Liberty, and Montgomery Counties, Tex.
Huntington-Ashland, W. Va.-Ky.-Ohio -----	Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio
Huntsville, Ala. -----	Consists of Limestone and Madison Counties, Ala.

# STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Indianapolis, Ind. ....	Consists of Boone, Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties, Ind.
Jackson, Mich. ....	Coextensive with Jackson County, Mich.
Jackson, Miss. ....	Consists of Hinds and Rankin Counties, Miss.
Jacksonville, Fla. ....	Coextensive with Duval County, Fla.
Jersey City, N.J. ....	Coextensive with Hudson County, N.J.
Johnstown, Pa. ....	Consists of Cambria and Somerset Counties, Pa.
Kalamazoo, Mich. ....	Coextensive with Kalamazoo County, Mich.
Kansas City, Mo.—Kans. ....	Consists of Cass, Clay, Jackson, and Platte Counties, Mo., and Johnson and Wyandotte Counties, Kans.
Kenosha, Wis. ....	Coextensive with Kenosha County, Wis.
Knoxville, Tenn. ....	Consists of Anderson, Blount, and Knox Counties, Tenn.
Lafayette, La. ....	Coextensive with Lafayette Parish, La.
Lafayette—West Lafayette, Ind. ....	Coextensive with Tippecanoe County, Ind.
Lake Charles, La. ....	Coextensive with Calcasieu Parish, La.
Lancaster, Pa. ....	Coextensive with Lancaster County, Pa.
Lansing, Mich. ....	Consists of Clinton, Eaton, and Ingham Counties, Mich.
Laredo, Tex. ....	Coextensive with Webb County, Tex.
Las Vegas, Nev. ....	Coextensive with Clark County, Nev.
Lawrence—Haverhill, Mass.—N.H. ....	Consists of Lawrence and Haverhill cities, and Andover, Georgetown, Groveland, Merrimac, Methuen, North Andover, and West Newbury towns in Essex County, Mass.; and Newton, Plaistow, and Salem towns in Rockingham County, N.H.
Lawton, Okla. ....	Coextensive with Comanche County, Okla.
Lewiston—Auburn, Maine ....	Consists of Auburn and Lewiston cities, and Lisbon town in Androscoggin County, Maine
Lexington, Ky. ....	Coextensive with Fayette County, Ky.
Lima, Ohio ....	Consists of Allen, Putnam, and Van Wert Counties, Ohio
Lincoln, Nebr. ....	Coextensive with Lancaster County, Nebr.
Little Rock—North Little Rock, Ark. ....	Consists of Pulaski and Saline Counties, Ark.
Lorain—Elyria, Ohio ....	Coextensive with Lorain County, Ohio
Los Angeles—Long Beach, Calif. ....	Coextensive with Los Angeles County, Calif.
Louisville, Ky.—Ind. ....	Consists of Jefferson County, Ky., and Clark and Floyd Counties, Ind.
Lowell, Mass. ....	Consists of Lowell city, and Billerica, Chelmsford, Dracut, Tewksbury, Tyngsborough, and Westford towns in Middlesex County, Mass.
Lubbock, Tex. ....	Coextensive with Lubbock County, Tex.
Lynchburg, Va. ....	Consists of Lynchburg city, and Amherst and Campbell Counties, Va.
Macon, Ga. ....	Consists of Bibb and Houston Counties, Ga.
Madison, Wis. ....	Coextensive with Dane County, Wis.
Manchester, N.H. ....	Consists of Manchester city, and Bedford and Goffstown towns in Hillsborough County; and Hooksett town in Merrimack County, N.H.
Mansfield, Ohio ....	Coextensive with Richland County, Ohio
McAllen—Pharr—Edinburg, Tex. ....	Coextensive with Hidalgo County, Tex.
Memphis, Tenn.—Ark. ....	Consists of Shelby County, Tenn., and Crittenden County, Ark.
Meriden, Conn. ....	Coextensive with Meriden city in New Haven County, Conn.
Miami, Fla. ....	Coextensive with Dade County, Fla.
Midland, Tex. ....	Coextensive with Midland County, Tex.
Milwaukee, Wis. ....	Consists of Milwaukee, Ozaukee, Washington, and Waukesha Counties, Wis.
Minneapolis—St. Paul, Minn. ....	Consists of Anoka, Dakota, Hennepin, Ramsey, and Washington Counties, Minn.
Mobile, Ala. ....	Consists of Baldwin and Mobile Counties, Ala.
Monroe, La. ....	Coextensive with Ouachita Parish, La.
Montgomery, Ala. ....	Consists of Elmore and Montgomery Counties, Ala.
Muncie, Ind. ....	Coextensive with Delaware County, Ind.
Muskegon—Muskegon Heights, Mich. ....	Coextensive with Muskegon County, Mich.
Nashville, Tenn. ....	Consists of Davidson, Sumner, and Wilson Counties, Tenn.
New Bedford, Mass. ....	Consists of New Bedford city, and Acushnet, Dartmouth, and Fairhaven towns in Bristol County; and Marion and Mattapoisett towns in Plymouth County, Mass.
New Britain, Conn. ....	Consists of New Britain city, and Berlin, Plainville, and Southington towns in Hartford County, Conn.
New Haven, Conn. ....	Consists of New Haven city, and Bethany, Branford, East Haven, Guilford, Hamden, North Branford, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County, Conn.
New London—Groton—Norwich, Conn. ....	Consists of New London and Norwich cities, and East Lyme, Griswold, Groton, Ledyard, Lisbon, Montville, Old Lyme, Preston, Sprague, Stonington, and Waterford towns in New London County, Conn.



# STANDARD METROPOLITAN STATISTICAL AREAS—Continued

New Orleans, La. ....	Consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes, La.
New York, N.Y. ....	Consists of New York City, and Nassau, Rockland, Suffolk, and Westchester Counties, N.Y.
Newark, N.J. ....	Consists of Essex, Morris, and Union Counties, N.J.
Newport News-Hampton, Va. ....	Consists of Newport News and Hampton cities, and York County, Va.
Norfolk-Portsmouth, Va. ....	Consists of Chesapeake, Norfolk, Portsmouth, and Virginia Beach cities, Va.
Norwalk, Conn. ....	Consists of Norwalk city, and Westport and Wilton towns in Fairfield County, Conn.
Odessa, Tex. ....	Coextensive with Ector County, Tex.
Ogden, Utah ....	Coextensive with Weber County, Utah
Oklahoma City, Okla. ....	Consists of Canadian, Cleveland, and Oklahoma Counties, Okla.
Omaha, Nebr.-Iowa ....	Consists of Douglas and Sarpy Counties, Nebr., and Pottawattamie County, Iowa.
Orlando, Fla. ....	Consists of Orange and Seminole Counties, Fla.
Oxnard-Ventura, Calif. ....	Coextensive with Ventura County, Calif.
Paterson-Clifton-Passaic, N.J. ....	Consists of Bergen and Passaic Counties, N.J.
Pensacola, Fla. ....	Consists of Escambia and Santa Rosa Counties, Fla.
Peoria, Ill. ....	Consists of Peoria, Tazewell, and Woodford Counties, Ill.
Philadelphia, Pa.-N.J. ....	Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa., and Burlington, Camden, and Gloucester Counties, N.J.
Phoenix, Ariz. ....	Coextensive with Maricopa County, Ariz.
Pine Bluff, Ark. ....	Coextensive with Jefferson County, Ark.
Pittsburgh, Pa. ....	Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
Pittsfield, Mass. ....	Consists of Pittsfield city, and Dalton, Lanesborough, Lee, and Lenox towns in Berkshire County, Mass.
Portland, Maine ....	Consists of Portland, South Portland, and Westbrook cities, and Cape Elizabeth, Cumberland, Falmouth, Gorham, Scarborough, and Yarmouth towns in Cumberland County, Maine
Portland, Oreg.-Wash. ....	Consists of Clackamas, Multnomah, and Washington Counties, Oreg., and Clark County, Wash.
Providence-Pawtucket-Warwick, R.I.-Mass. ....	Consists of all of Bristol County; Warwick city, and Coventry, East Greenwich, and West Warwick towns in Kent County; Jamestown town in Newport County; Central Falls, Cranston, East Providence, Pawtucket, Providence, and Woonsocket cities, and Burrillville, Cumberland, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; and Narragansett and North Kingstown towns in Washington County, R.I. Also, Attleboro city and North Attleborough, Rehoboth, and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; and Blackstone and Millville towns in Worcester County, Mass.
Provo-Orem, Utah ....	Coextensive with Utah County, Utah
Pueblo, Colo. ....	Coextensive with Pueblo County, Colo.
Racine, Wis. ....	Coextensive with Racine County, Wis.
Raleigh, N.C. ....	Coextensive with Wake County, N.C.
Reading, Pa. ....	Coextensive with Berks County, Pa.
Reno, Nev. ....	Coextensive with Washoe County, Nev.
Richmond, Va. ....	Consists of Richmond city, and Chesterfield, Hanover, and Henrico Counties, Va.
Roanoke, Va. ....	Consists of Roanoke and Salem cities and Roanoke County, Va.
Rochester, N.Y. ....	Consists of Livingston, Monroe, Orleans, and Wayne Counties, N.Y.
Rockford, Ill. ....	Consists of Boone and Winnebago Counties, Ill.
Sacramento, Calif. ....	Consists of Placer, Sacramento, and Yolo Counties, Calif.
Saginaw, Mich. ....	Coextensive with Saginaw County, Mich.
St. Joseph, Mo. ....	Coextensive with Buchanan County, Mo.
St. Louis, Mo.-Ill. ....	Consists of St. Louis city, and Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
Salem, Oreg. ....	Consists of Marion and Polk Counties, Oreg.
Salinas-Monterey, Calif. ....	Coextensive with Monterey County, Calif.
Salt Lake City, Utah ....	Consists of Davis and Salt Lake Counties, Utah
San Angelo, Tex. ....	Coextensive with Tom Green County, Tex.
San Antonio, Tex. ....	Consists of Bexar and Guadalupe Counties, Tex.
San Bernardino-Riverside-Ontario, Calif. ....	Consists of Riverside and San Bernardino Counties, Calif.
San Diego, Calif. ....	Coextensive with San Diego County, Calif.
San Francisco-Oakland, Calif. ....	Consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties, Calif.

# STANDARD METROPOLITAN STATISTICAL AREAS—Continued

San Jose, Calif. ....	Coextensive with Santa Clara County, Calif.
Santa Barbara, Calif. ....	Coextensive with Santa Barbara County, Calif.
Savannah, Ga. ....	Coextensive with Chatham County, Ga.
Scranton, Pa. ....	Coextensive with Lackawanna County, Pa.
Seattle-Everett, Wash. ....	Consists of King and Snohomish Counties, Wash.
Sherman-Denison, Tex. ....	Coextensive with Grayson County, Tex.
Shreveport, La. ....	Consists of Bossier and Caddo Parishes, La.
Sioux City, Iowa-Nebr. ....	Consists of Woodbury County, Iowa, and Dakota County, Nebr.
Sioux Falls, S. Dak. ....	Coextensive with Minnehaha County, S. Dak.
South Bend, Ind. ....	Consists of Marshall and St. Joseph Counties, Ind.
Spokane, Wash. ....	Coextensive with Spokane County, Wash.
Springfield, Ill. ....	Coextensive with Sangamon County, Ill.
Springfield, Mo. ....	Coextensive with Greene County, Mo.
Springfield, Ohio ....	Coextensive with Clark County, Ohio
Springfield-Chicopee-Holyoke, Mass.-Conn. ....	Consists of Chicopee, Holyoke, Springfield, and Westfield cities, and Agawam, East Longmeadow, Hampden, Longmeadow, Ludlow, Monson, Palmer, Southwick, West Springfield, and Wilbraham towns in Hampden County; Northampton city, and Easthampton, Granby, Hadley, and South Hadley towns in Hampshire County; and Warren town in Worcester County, Mass.; and Somers town in Tolland County, Conn.
Stamford, Conn. ....	Consists of Stamford city, and Darien, Greenwich, and New Canaan towns in Fairfield County, Conn.
Steubenville-Weirton, Ohio-W. Va. ....	Consists of Jefferson County, Ohio, and Brooke and Hancock Counties, W. Va.
Stockton, Calif. ....	Coextensive with San Joaquin County, Calif.
Syracuse, N.Y. ....	Consists of Madison, Onondaga, and Oswego Counties, N.Y.
Tacoma, Wash. ....	Coextensive with Pierce County, Wash.
Tallahassee, Fla. ....	Coextensive with Leon County, Fla.
Tampa-St. Petersburg, Fla. ....	Consists of Hillsborough and Pinellas Counties, Fla.
Terre Haute, Ind. ....	Consists of Clay, Sullivan, Vermillion, and Vigo Counties, Ind.
Texarkana, Tex.-Ark. ....	Consists of Bowie County, Tex., and Miller County, Ark.
Toledo, Ohio-Mich. ....	Consists of Lucas and Wood Counties, Ohio, and Monroe County, Mich.
Topeka, Kans. ....	Coextensive with Shawnee County, Kans.
Trenton, N.J. ....	Coextensive with Mercer County, N.J.
Tucson, Ariz. ....	Coextensive with Pima County, Ariz.
Tulsa, Okla. ....	Consists of Creek, Osage, and Tulsa Counties, Okla.
Tuscaloosa, Ala. ....	Coextensive with Tuscaloosa County, Ala.
Tyler, Tex. ....	Coextensive with Smith County, Tex.
Utica-Rome, N.Y. ....	Consists of Herkimer and Oneida Counties, N.Y.
Vallejo-Napa, Calif. ....	Consists of Napa and Solano Counties, Calif.
Vineland-Millville-Bridgeton, N.J. ....	Coextensive with Cumberland County, N.J.
Waco, Tex. ....	Coextensive with McLennan County, Tex.
Washington, D.C.-Md.-Va. ....	Consists of Washington, D.C.; Montgomery and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church cities, and Arlington, Fairfax, Loudon, and Prince William Counties, Va.
Waterbury, Conn. ....	Consists of Thomaston, Watertown, and Woodbury towns in Litchfield County; and Waterbury city, Naugatuck borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven, County, Conn.
Waterloo, Iowa ....	Coextensive with Black Hawk County, Iowa
West Palm Beach, Fla. ....	Coextensive with Palm Beach County, Fla.
Wheeling, W. Va.-Ohio ....	Consists of Marshall and Ohio Counties, W. Va., and Belmont County, Ohio
Wichita, Kans. ....	Consists of Butler and Sedgwick Counties, Kans.
Wichita Falls, Tex. ....	Consists of Archer and Wichita Counties, Tex.
Wilkes-Barre-Hazleton, Pa. ....	Coextensive with Luzerne County, Pa.
Wilmington, Del.-N.J.-Md. ....	Consists of New Castle County, Del., Salem County, N.J., and Cecil County, Md.
Wilmington, N.C. ....	Consists of Brunswick and New Hanover Counties, N.C.
Worcester, Mass. ....	Consists of Worcester city, and Auburn, Berlin, Boylston, Brookfield, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, Northbridge, North Brookfield, Oxford, Paxton, Shrewsbury, Spencer; Sterling, Sutton, Upton, Westborough, and West Boylston towns in Worcester County, Mass.
York, Pa. ....	Consists of Adams and York Counties, Pa.
Youngstown-Warren, Ohio ....	Consists of Mahoning and Trumbull Counties, Ohio





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